

RECEIVED-FPSC

Suite 1200 106 East College Avenue Tallahassee, FL 32301 www.akerman.com 850 224 9634 tel 850 222 0103 fax

Dallas Denver Fort Lauderdale Jacksonville Los Angeles Madison Miami New York Orlando Tallahassee Tampa Tysons Corner Washington, DC West Palm Reach

September 11, 2009



Ms. Ann Cole **Commission Clerk** Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

Re: Docket No. 090004-GU - Natural Gas Conservation Cost Recovery Clause

Dear Ms. Cole:

Enclosed for filing in the above referenced Docket on behalf of the Florida Division of Chesapeake Utilities Corporation, please find an original and 15 copies of the Petition of the Florida Division of Chesapeake Utilities Corporation, along with the supporting Direct Testimony and Exhibit TG-2 of Mr. Thomas A. Geoffroy.

Your assistance in this matter is greatly appreciated.

n i fan ei de Television with de la state internet annet and the second 19 5. A * 1995 · , Calabatter... Constanting of the second seco

Sincerely,

Beth Keating AKERMAN SENTERFITT 106 East College Avenue, Suite 1200 Tallahassee, FL 32302-1877 Phone: (850) 224-9634 Fax: (850) 222-0103

DOCUMENT NUMBER-DATE

09424 SEP 118

FPSC-COMMISSION CLERK

{TL191036;1}Enclosures

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

)

)

In re: Natural Gas Conservation Cost Recovery

Docket No. 090004-GU Filed: September 11, 2009

PETITION OF THE FLORIDA DIVISION OF CHESAPEAKE UTILITIES **CORPORATION FOR APPROVAL OF NATURAL GAS CONSERVATION COST RECOVERY FACTORS**

THE FLORIDA DIVISION OF CHESAPEAKE UTILITIES CORPORATION (the Company), pursuant to Rule 25-17.015, Florida Administrative Code, hereby submits this petition to the Commission for approval of its Energy Conservation Cost Recovery Adjustment factors listed herein below to be applied to bills rendered for meter readings taken between January 1, 2010 and December 31, 2010. In support hereof,

the Company states:

1. The exact name of the Company and the address of its principal business office is:

> **Chesapeake Utilities Corporation** Florida Division 1015 Sixth Street NW Winter Haven, Florida 33881

2. The name and address of the person authorized to receive notices and communications in respect to this docket is:

> **Beth Keating** Akerman Senterfitt 106 E. College Ave., Suite 1200 Tallahassee, Florida 32301 (Ph) 850-224-9634 (Fax) 850-222-0103

Attorneys for Chesapeake Utilities Corporation, Florida Division

DOCUMENT NUMBER - DATE

09424 SEP 118

{TL203419;1}

FPSC-COMMISSION CLENK

Docket No. 090004-GU Page 2

- 3. The Energy Conservation Cost Recovery Adjustment factors were calculated in accordance with the methodology that has been previously approved by the Commission. The factors are designed to recover the projected energy conservation program expenses of the Company for the period January 1, 2010 through December 31, 2010, adjusted for the net true-up (which includes the estimated energy conservation true-up for the period January 1, 2009 through December 31, 2009), as well as interest calculated in accordance with the methodology established by the Commission. The calculation of the factors and the supporting documentation is contained in the prepared testimony of the Company witness, Thomas A. Geoffroy.
- 4. The Company projects total energy conservation program expenses of \$807,484 for the period January 2010 through December 2010. The projected net true-up is an over-recovery of \$673,449. After adding the projected energy conservation expenses to the amount of this over-recovery, a total of \$134,035 remains to be recovered during the period January 1, 2010 through December 31, 2010. Dividing this total among the Company's rate classes, excluding customers who are on market-based rates, and then dividing this result by the projected gas throughput for the period by rate class, and expanding for taxes, results in the following Energy Conservation Cost Recovery Adjustment factors for which the Company seeks approval in this petition.

Rate Class	Adjustment Factor (dollars per therm)
FTS-A	\$0.02324
FTS-B	\$0.01879

Docket No. 090004-GU Page 3

FTS-1	\$0.01652
FTS-2	\$0.00905
FTS-3	\$0.00595
FTS-4	\$0.00450
FTS-5	\$0.00392
FTS-6	\$0.00345
FTS-7	\$0.00221
FTS-8	\$0.00197
FTS-9	\$0.00161
FTS-10	\$0.00153
FTS-11	\$0.00131
FTS-12	\$0.00111

5. The Company also received Commission approval to implement fixed per bill Energy Conservation Cost Recovery Adjustment (Experimental) factors to certain rate classes on an experimental basis. The same methodology as described above in paragraph 4 was utilized, except that the projected number of bills for the specific rate classes was used rather than gas throughput. The Company seeks approval in this petition of the following experimental per bill Energy Conservation Cost Recovery Adjustment (Experimental) factors.

Rate Class	Adjustment (Experimental) Factor (dollars per bill)
FTS-A FTS-B	\$ 0.20 \$ 0.28
FTS-D	\$ 0.28
FTS-2	\$ 0.76
FTS-3	\$ 2.53

WHEREFORE, THE FLORIDA DIVISION OF CHESAPEAKE UTILITIES CORPORATION prays the Commission will grant this petition, and approve the above Energy Conservation Cost Recovery Adjustment and Energy Cost Recovery

{TL203419;1}

Docket No. 090004-GU Page 4

Adjustment (Experimental) factors to be applied to bills rendered for meter readings

taken between January 1, 2010 and December 31, 2010, inclusive.

RESPECTFULLY submitted this 11th day of September 2009.

6 ITL Edts,

Beth Keating Akerman Senterfitt 106 E. College Ave., Suite 1200 Tallahassee, Florida 32301 (Ph) 850-224-9634 (Fax) 850-222-0103

Attorneys for the Florida Division of Chesapeake Utilities Corporation

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that a true and correct copy of the Petition of the Florida Division of Chesapeake Utilities Corporation, along with the supporting Direct Testimony and Exhibit of Mr. Thomas A. Geoffroy, on behalf of the Florida Division of Chesapeake Utilities, has been furnished by U.S. Mail to the following parties of record this <u>11th</u> day of September, 2009:

Ansley Watson, Jr. P.O. Box 1531 Tampa, FL 33601-1531 Office of Public Counsel J.R. Kelly/Patricia Christensen
Tampa, FL 33601-1531 Office of Public Counsel J.R. Kelly/Patricia Christensen
Office of Public Counsel J.R. Kelly/Patricia Christensen
J.R. Kelly/Patricia Christensen
c/o The Florida Legislature
111 West Madison Street
Room 812
Tallahassee, FL 32399-1400
St. Joe Natural Gas Company, Inc.
Mr. Stuart L. Shoaf
P.O. Box 549
Port St. Joe, FL 32457-0549
AGL Resources Inc.
Elizabeth Wade/David Weaver
Ten Peachtree Place
Location 1470
Atlanta, GA 30309
Katherine Fleming
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399

Florida Division of Chesapeake Utilities Corporation Thomas A. Geoffroy P.O. Box 960 Winter Haven, FL 33882-0960	Indiantown Gas Company Brian J. Powers P.O. Box 8 Indiantown, FL 34956-0008
Sebring Gas System, Inc. Jerry H. Melendy, Jr. 3515 U.S. Highway 27 South Sebring, FL 33870	Robert Scheffel Wright/ John T. LaVia 225 South Adams Street, Suit 200 Tallahassee, FL 32301

Jet Peaty

Beth Keating Akerman Senterfitt Attorneys at Law 106 East College Avenue Highpoint Center, 12th Floor Tallahassee, FL 32301 (850)224-9634

{TL203419;1}

1		BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION
2		In Re: Natural Gas Conservation Cost Recovery
3		DIRECT TESTIMONY OF THOMAS A. GEOFFROY
4		<u>On behalf of</u>
5		The Florida Division of Chesapeake Utilities Corporation
6		DOCKET NO. 090004-GU
7	Q.	Please state your name, occupation, and business address.
8	A.	My name is Thomas A. Geoffroy. I am the Vice President of the Florida Division of
9		Chesapeake Utilities Corporation. My business address is 1015 6th Street, N.W., Winter
10		Haven, Florida 33881.
11	Q.	Describe briefly your educational background and relevant professional background.
12	A.	I have a Bachelor's of Science degree in Accounting from the University of Florida. I have
13		been employed in the natural gas industry in Florida for over twenty years, in various
14		accounting and management roles. I was first employed by the Florida Division of Chesapeake
15		Utilities Corporation in November 1996 as the Florida Regional Manager.
16	Q.	Are you familiar with the energy conservation programs of the Company and costs which have
17		been, and are projected to be, incurred in their implementation?
18	A.	Yes.
19	Q.	What is the purpose of your testimony in this docket?
20	Α.	To describe generally the expenditures made and projected to be made in implementing,
21		promoting, and operating the Company's energy conservation programs. This will include
22		recoverable costs incurred in January through July 2009 and projections of program costs to be
23		incurred from August through December 2009. It will also include projected conservation costs
24		for the period January through December 2010, with a calculation of the Energy Conservation
25		Cost Recovery Adjustment and Energy Conservation Cost Recovery Adjustment DCCUMENT NUMBER-DATE.
		09424 SEP 11 8

FPSC-COMMISSION CLEHK

- 1 (Experimental) factors to be applied to the customers' bills during the collection period of 2 January 1, 2009 through December 31, 2010.
- Q. Have you prepared summaries of the Company's conservation programs and the costs
 associated with these programs?
- A. Yes. Summaries of the seven programs are contained in Schedule C-4 of Exhibit TG-2.
 Included are the Residential New Construction Program, the Residential Appliance
 Replacement Program, the Residential Propane Distribution Program, the Residential Appliance
 Retention Program, the Natural Gas Space Conditioning for Residential Homes Program, the
 Gas Space Conditioning Program, and the Conservation Education Program.
- Q. Have you prepared schedules that show the expenditures associated with the Company's energy
 conservation programs for the periods you have mentioned?
- A. Yes, Schedule C-3, Exhibit TG-2 shows actual expenses for the months January through July
 2009. Projections for August through December 2009 are also shown on Schedule C-3.
 Projected expenses for the January through December 2010 period are shown on Schedule C-2
 of Exhibit TG-2.
- 16 Q. Have you prepared schedules that show revenues for the period January through December
 17 2009?
- A. Yes. Schedule C-3 (Page 4 of 5) shows actual revenues for the months January through July
 2009. Projections for August through December 2009 are also shown on Schedule C-3 (Page 4
 of 5).
- Q. Have you prepared a schedule that shows the calculation of the Company's proposed Energy
 Conservation Cost Recovery Adjustment factors to be applied during billing periods from
 January 1, 2010 through December 31, 2010?
- A. Yes. Schedule C-1 of Exhibit TG-2 shows these calculations. Net program cost estimates for
 the period January 1, 2010 through December 31, 2010 are used. The estimated true-up amount

2

l		from Schedule C-3 (Page 4 of 5, Line 12) of Exhibit TG-2, being an over-recovery, was added
2		to the total of the projected costs for the twelve-month period. The total amount was then
3		divided among the Company's rate classes, excluding customers who are on market-based rates,
4		based on total projected contribution. The results were then divided by the projected gas
5		throughput for each rate class for the twelve-month period ending December 31, 2010. The
6		resulting Energy Conservation Cost Recovery Adjustment factors are shown on Schedule C-1
7		(page 1 of 2) of Exhibit TG-2.
8	Q.	Have you prepared a schedule that shows the calculation of the Company's proposed Energy
9		Conservation Cost Recovery Adjustment (Experimental) factors for certain rate classes on an
10		experimental basis to be applied during billing periods from January 1, 2010 through December
11		31, 2010?

A. Yes, experimental per bill rates were approved for rate classes FTS-A, FTS-B, FTS-1, FTS-2,
and FTS-3. A similar calculation as the per therm rate described above was made; however, the

14 projected number of bills for each rate class for the twelve-month period ending December 31,

2010 was utilized. The resulting Energy Conservation Cost Recovery Adjustment
 (Experimental) factors are shown on Schedule C-1 (page 2 0f 2) of Exhibit TG-2.

17 Q. Does this conclude your testimony?

18 A. Yes, it does.

3

Exhibit _____(TG-2)

~

NATURAL GAS CONSERVATION COST RECOVERY PROJECTION

JANUARY 1, 2010 THROUGH DECEMBER 31, 2010

On behalf of

The Florida Division of Chesapeake Utilities Corporation

SCHEDULE C-1 PAGE 1 OF 2						<u></u>		1	Exhibit No Docket No. 0900 Chesapeake Utili (TG-2) Page 1 of 17	
		S	ENERGY COI SUMMARY OF CC JANUARY 2010		CLAUSE CALC	CULATION				
1. INCREMENTAL COSTS (S	CHEDULE C-2)		\$807,484							
2. TRUE-UP (SCHEDULE C-3	3)		(\$673,449)							
3. TOTAL			\$134,035							
RATE CLASS	BILLS	THERMS	CUSTOMER CHARGE REVENUES	ENERGY CHARGE		ESTIMATED ECCR	% SURCHARGE	CENTS PER	EXPANSION FACTOR	ECCR ADJUSTMENT FACTORS
FTS-A	37,304	322,102	\$373,040	\$141,960	\$515,000	\$7,448	1.4462%	\$0.0231	1.00503	\$0.02324
FTS-B	25,334	371,711	\$316,675	\$163,824	\$480,499	\$6,949	1.4462%	\$0.0187	1.00503	\$0.01879
FTS-1	87,069	1,877,387	\$1,306,035	\$827,421	\$2,133,456	\$30,854	1.4462%	\$0.0164	1.00503	\$0.01652
FTS-2	18,432	1,540,539	\$506,880	\$452,241	\$959,121	\$13,871	1.4462%	\$0.0090	1.00503	\$0.00905
FTS-3	5,364	2,283,253	\$482,760	\$451,650	\$934,410	\$13,513	1.4462%	\$0.0059	1.00503	\$0.00595
FTS-4	1,896	2,392,910	\$312,840	\$428,498	\$741,338	\$10,721	1.4462%	\$0.0045	1.00503	\$0.00450
FTS-5	372	987,764	\$102,300	\$164,236	\$266,536	\$3,855	1.4462%	\$0.0039	1.00503	\$0.00392
FTS-6	204	1,008,729	\$91,800	\$147,920	\$239,720	\$3,467	1.4462%	\$0.0034	1. 005 03	\$0.00345
FTS-7	276	3,172,854	\$131,100	\$351,996	\$483,096	\$6,987	1.4462%	\$0,0022	1.00503	\$0.00221
FTS-8	192	4,336,209	\$144,000	\$443,681	\$587,681	\$8,499	1.4462%	\$0.0020	1.00503	\$0.00197
FTS-9	144	6,121,996	\$129,600	\$548,347	\$677,947	\$9,804	1.4462%	\$0.0016	1.00503	\$0.00161
FTS-10	36	2,405,252	\$54,000	\$199,973	\$253,973	\$3,673	1.4462%	\$0,0015	1.00503	\$0.00153
FTS-11	36	4,972,443	\$108,000	\$341,507	\$449,507	\$6,501	1.4462%	\$0.0013	1.00503	\$0.00131
FTS-12	24	7,164,270	\$96,000	\$449,773	\$545,773	\$7,893	1.4462%	\$0.0011	1.00503	\$0.00111
-										
TOTAL	176,683	38,957,419	\$4,155,030	\$5,113,027	\$9,268,057	\$134,035	1.4462%			

SCHEDULE C-1 PAGE 2 OF 2									Exhibit No Docket No. 09000 Chesapeake Utilit (TG-2) Page 2 of 17						
	ENERGY CONSERVATION ADJUSTMENT SUMMARY OF COST RECOVERY CLAUSE CALCULATION JANUARY 2010 THROUGH DECEMBER 2010 PER BILL BASIS - Experimental														
1. INCREMENTAL COSTS ((SCHEDULE C-2)		\$807,484												
2. TRUE-UP (SCHEDULE C	-3)		(\$673,449)												
3. TOTAL			\$134,035												
RATE CLASS	BILLS	THERMS	CUSTOMER CHARGE REVENUES	ENERGY CHARGE	TOTAL		% SURCHARGE	\$ PER BILL	EXPANSION	ECCR ADJUSTMENT FACTORS					
FTS-A	37,304	322,102	\$373,040	\$141,960	\$515,000	\$7,448	1.4462%	\$0.1997	1.00503	\$0.20					
FTS-B	25,334	371,711	\$316,675	\$163,824	\$480,499	\$6,949	1.4462%	\$0.2743	1.00503	\$0.28					
FTS-1	87,069	1,877,387	\$1,306,035	\$827,421	\$2,133, 45 6	\$30,854	1.4462%	\$0.3544	1.00503	\$0.36					
FTS-2	18,432	1,540,539	\$506,880	\$452,241	\$959,121	\$13,871	1.4462%	\$0.7525	1.00503	\$0.76					
FTS-3	5,364	2,283,253	\$482,760	\$451,650	\$934,410	\$13,513	1.4462%	\$2.5193	1.00503	\$2.53					
FTS-4	1,896	2,392,910	\$312,840	\$428,498	\$741,338	\$10,721									
FTS-5	372	987,764	\$102,300	\$164,236	\$266,536	\$3,855									
FTS-6	204	1,008,729	\$91,800	\$147,920	\$239,720	\$3,467									
FTS-7	276	3,172,854	\$131,100	\$351,996	\$483,096	\$6,987									
FTS-8	192	4,336,209	\$144,000	\$443,681	\$587,681	\$8,499									
FTS-9	144	6,121,996	\$129,600	\$548,347	\$677,947	\$9,804									
FTS-10	36	2,405,252	\$54,000	\$199,973	\$253,973	\$3,673									
FTS-11	36	4,972,443	\$108,000	\$341,507	\$449,507	\$6,501									
FTS-12	24	7,164,270	\$96,000	\$449,773	\$545,773	\$7,893									
TOTAL	176,683	38,957,419	\$4,155,030	\$5,113,027	\$9,268,057	\$134,035	1.4462%		·						

SCHEDULE C-2 PAGE 1 OF 3											C C	xhibit No locket No. 0900 thesapeake Util FG-2) tage 3 of 17	
		PROJECTED CON FOR PERIOR	ISERVATION PR			BY MONTH							
PROGRAM NAME													
-	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	
	2010	2010	2010	2010	2010	2010	2010	2010	2010	2010	2010	2010	TOTAL
1. RESIDENTIAL NEW CONSTRUCTION PROGRAM	\$29,472	\$29,472	\$29.472	\$29,472	\$29,472	\$29,472	\$29,472	\$29,472	\$29,472	\$29,472	\$29,472	\$29,472	\$353,666
2. RESIDENTIAL APPLIANCE REPLACEMENT PROGR	\$12,139	\$12,139	\$12,139	\$12,139	\$12,139	\$12,139	\$12,139	\$12,139	\$12,139	\$12,139	\$12, 139	\$12,139	\$145,672
3. RESIDENTIAL PROPANE DISTRIBUTION PROGRAM	\$0	\$0	\$0	\$0	\$0	\$0	50	\$0	\$0	\$0	\$0	\$O	\$0
4. RESIDENTIAL APPLIANCE RETENTION PROGRAM	\$21,395	\$21,395	\$21,395	\$21,395	\$21 395	\$21,395	\$21,395	\$21,395	\$21,395	\$21,395	\$21,395	\$21.395	\$256,741
5. NG SPACE CONDITIONING FOR RESIDENTIAL HOM	\$0	\$0	\$0	\$0	50	\$0	\$O	\$0	50	\$0	\$0	\$ 0	\$0
6. GAS SPACE CONDITIONING PROGRAM	\$0	\$0	\$0	\$0	\$O	\$0	\$O	\$0	\$0	\$0	\$0	\$0	\$0
7. CONSERVATION EDUCATION PROGRAM	\$4,284	\$4,284	\$4,284	\$4,284	\$4,284	\$4,284	\$4,284	\$4,284	\$4,284	\$4,284	\$4,284	\$4,284	\$51,404
8.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
9.	\$O	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
10.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
11.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
12.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	50	\$0	\$0	\$0	\$0
13.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
14.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
15.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
16.	\$0	\$0	\$0	\$0	\$0	\$0	so	\$0	\$0	\$0	\$0	\$0	\$0
17.	\$0	\$0	50	\$0	\$0	\$0	\$0	\$0	\$0	so	\$0	\$0	\$0
18.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	S O	\$0	\$0	\$0	\$0	\$0
19.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	50	\$0	\$0	\$0	\$0	\$0
20.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL ALL PROGRAMS	\$67,290	\$67,290	\$67,290	\$67,290	\$67,290	\$67,290	\$67,290	\$67,290	\$67,290	\$67,290	\$67,290	\$67,290	\$807,484
LESS: AMOUNT IN RATE BASE	\$0	\$0	\$0	\$0_	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
RECOVERABLE CONSERVATION													
EXPENSES	\$67,290	\$67,290	\$67,290	\$67,290	\$67,290	\$67,290	\$67,290	\$67,290	\$67,290	\$67,290	\$67,290	\$67,290	\$807,484

SCHEDULE C-2 PAGE 2 OF 3	PI	ROJECTED CONS				۲Y	C (Exhibit No Docket No. 0900 Chesapeake Util TG-2) Page 4 of 17	
		FOR PERIOD:	ANUARY 2010 TI	HROUGH DECEM	IBER 2010				
PROGRAM NAME									
	CAPITAL	PAYROLL &	MATERIALS &			OUTSIDE			
1	NVESTMENT	BENEFITS	SUPPLIES	ADVERTISING	INCENTIVES	SERVICES	VEHICLE	OTHER	TOTAL
1. RESIDENTIAL NEW CONSTRUCTION PROGRAM	\$0	\$183,283	\$42,735	\$30,093	\$53,750	\$25,697	\$18,108	\$0	\$353,660
2. RESIDENTIAL APPLIANCE REPLACEMENT PROGRA	\$0	\$52,496	\$8,622	\$22,395	\$40,000	\$19,124	\$3,036	\$0	\$145,673
3. RESIDENTIAL PROPANE DISTRIBUTION	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
4. RESIDENTIAL APPLIANCE RETENTION PROGRAM	\$0	\$52,496	\$8,622	\$52,908	\$94,500	\$45,179	\$3,036	\$0	\$256,74
5. NG SPACE CONDITIONING	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
6. GAS SPACE CONDITIONING	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
7. EDUCATION	\$0	\$38,399	\$9,009	\$0	\$0	\$0	\$3,996	\$0	\$51,40
8.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
9.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
10	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
11.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	5
12.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
13.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
14.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
15.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
16.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
17.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
18.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	5
19	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
TOTAL ALL PROGRAMS	\$0_	\$326,674	\$68,988	\$105,396	\$188,250	\$90,000	\$28,176	\$0	\$807,48
LESS: AMOUNT IN RATE BASE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
	\$0	\$326,674	\$68,988	\$105,396	\$188,250	\$90,000	\$28,176	\$0	\$807,48

CHEDULE C-7 AGE 3 CF 3						SIS - CAPITAL INV					5 (stabit No locket No 09000 (hesapeake Ublit (G-2) loge 5 of 17	
			Ρđ		DEPRECIATION								
BEGINNING OF PERIOD CUMULATIVE INVESTMENT LESS, ACCUMULATED DEPRECIATION NET INVESTMENT			\$0 \$0										
DESCRIPTION	JAN 2010	FEB 2010	MAR 2010	APR 2010	MAY 2010	JUN 2010	J.rL 2010	AUG 2010	SEP 2010	0.0T 2010 _	NOV 2010	DEC 2910	10TAL
INVESTMENT	\$ 0	\$ 0	\$0	\$ 0	\$ -)	\$0	\$0	\$0	\$0	\$ 0	\$0	\$ 0	
DEPRECIATION BASE	\$0	\$ 0	\$ 0	\$ 0	\$ 0	\$0	\$ 0	\$ 0	\$ 0	\$0	\$ 0	\$9	
DEPRECIATION EXPENSE	\$0	<u>\$0</u>	\$.)	\$ù	<u></u> ,	\$1)	<u> </u>	\$ -]	\$ 0	<u></u>	\$0	\$ 0	
CUMULATIVE INVEST	\$ 0	\$ 0	\$ 0	\$ 0	\$0	\$ 0	\$ 0	\$ 0	\$-)	\$0	\$ 0	\$0	
LESS ACCUM DEPR	<u>\$0</u>	\$ 2	\$0	<u>\$0</u>	<u>f0</u>	\$0	\$0	\$ <u>0</u>	<u>\$0_</u>	<u>•</u>	\$ 0	\$0	
NET INVESTMENT	\$0	\$ù	<u>\$1</u>	<u></u> \$0	<u>\$</u>	<u> </u>	<u>\$0</u>	\$ 0	<u></u>	<u> </u>	\$0	\$ū	
AVERAGE INVESTMENT	\$ 0	\$ 9	\$0	\$ 0	\$0	\$0	\$0	\$ 0	\$0	\$9	\$ 0	\$ ū	
REFURN ON AVG INVEST	\$0	\$0	\$ 0	\$-J	\$ 0	\$0	\$0	\$ 0	\$3	\$0	\$0	\$ 0	
RETURN REQUIREMENTS	\$0	\$0	<u>\$0</u>	<u>\$0</u>	<u> </u>	\$ 0	<u> </u>	\$0	\$0	\$ 0	\$0	\$0	
TOTAL DEPR & RETURN	\$0	\$ 1	\$ 0	\$-ī	\$0	\$ 9	\$ 0	\$0	\$-2	\$0	\$ 0	\$0	

SC	HEDULE C-3								Exhibit No.	<u> </u>
PAG	GE 1 OF 5								Docket No. 090	
									Chesapeake U	tilities Corp.
									(TG-2)	
1				• • • • • • • • • • • • • • • • • • • •	ON PROGRAM				Page 6 of 17	
				-	JANUARY 2009					
				SEVEN MON	THS ACTUAL A	ND FIVE MONT	HSESTIMATED	2		
1										
		CAPITAL	PAYROLL &	MATERIALS &			OUTSIDE			
ĺ		INVESTMENT	BENEFITS	SUPPLIES	ADVERTISING	INCENTIVES	SERVICES	VEHICLE	OTHER	
1.	RESIDENTIAL NEW CONSTRUCTION PROGRAM					A /				#000 0E0
	A. ACTUAL	\$0	\$83,786	\$19,808	\$30,748	\$18,750	\$43,611	\$6,151	\$0	\$202,853
	B. ESTIMATED	<u>\$0</u>	\$59,847	\$14,148	\$21,963	\$13,400	\$31,150	\$4,394	\$0 \$0	<u>\$144,902</u> \$347,754
	C. TOTAL	\$0	\$143,633	\$33,956	\$52,711	\$32,150	\$74,761	\$10,544	<u> </u>	
2.	RESIDENTIAL APPLIANCE REPLACEMENT PROGRAM									
	A. ACTUAL	\$0	\$33,187	\$7,149	\$13,705	\$16,475	\$0	\$3,318	\$0	\$73,835
	B. ESTIMATED	\$0	\$23,705	\$5,107	\$9,789	\$11,800	\$0	\$2,370	\$0	\$52,772
	C. TOTAL	\$0	\$56,892	\$12,256	\$23,495	\$28,275	\$0	\$5,689	\$0	\$126,607
3.	RESIDENTIAL PROPANE DISTRIBUTION PROGRAM									
3.	A. ACTUAL	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	B. ESTIMATED	\$0 \$0	ֆՍ \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0	\$0 \$0
	C. TOTAL	\$0	\$0	- <u></u> \$0	\$0	<u> </u>	\$0	\$0	\$0	\$0
. .										
4.	RESIDENTIAL APPLIANCE RETENTION PROGRAM	~~					A7 556		60	F00 972
	A. ACTUAL	\$0	\$20,056	\$5,463	\$12,930	\$52,350	\$7,500	\$1,574	\$0	\$99,873 \$71,445
	B. ESTIMATED C. TOTAL	<u>\$0</u> \$0	\$14,326	\$3,902	\$9,236	\$37,500	\$5,357	\$1,124	<u>\$0</u> \$0	\$171,317
	C. TOTAL	<u> </u>	\$34,381	\$9,366	\$22,165	\$89,850	\$12,857	\$2,698		
5.	NG SPACE CONDITIONING FOR RESIDENTIAL HOMES	PROGRAM								
	A. ACTUAL	\$0	\$Ū	\$0	\$0	\$0	\$D	\$0	\$0	\$0
	B. ESTIMATED	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	C. TOTAL	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
6.	GAS SPACE CONDITIONING PROGRAM									
0.	A. ACTUAL	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	B. ESTIMATED	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0
	C. TOTAL	<u>\$0</u>	\$0		<u>\$0</u>	<u>\$0</u>	\$0	\$0	\$0	
				<u>_</u>				<u> </u>	·	
7.	CONSERVATION EDUCATION PROGRAM									
	A. ACTUAL	\$0	\$17,423	\$3,269	\$0	\$0	\$529	\$290	\$0	\$21,511
	B. ESTIMATED	\$0	\$12,445	\$2,335	\$0	\$0	\$378	\$207	\$0	\$15,365
	C. TOTAL	\$0	\$29,869	\$5,604	\$0	\$0	\$906	\$496	\$0	\$36,875
TOT	AL COSTS	\$0	\$ <u>264,</u> 774	\$ <u>61,</u> 181	\$98,371	\$150,275	\$88,524	<u>\$</u> 19,428	\$0	\$682,554

SCHEDULE C-3 PAGE 2 OF 5				FOR PERIOD:	PROGRAM C JANUARY 2009 HS ACTUAL AI	THROUGH DI	ECEMBER 2009	9			D C (xhibit No pocket No. 0900 thesapeake Util FG-2) tage 7 of 17	
BEGINNING OF PERIOD CUMULATIVE LESS: ACCUMULATED DEPRECIATION NET INVESTMENT			\$0 \$0										
DESCRIPTION	JAN 2009	FEB 2009	MAR 2009	APR 2009	MAY 2009	JUN _2009	JUL 200 <u>9</u>	AUG 2009	SEP 2009	OCT 2009	NOV 2009	DEC 2009	TOTAL
INVESTMENT	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	so	\$0
DEPRECIATION BASE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
DEPRECIATION EXPENSE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
CUMULATIVE INVEST	\$0	\$0	\$ 0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
LESS: ACCUM, DEPR	\$0	\$0	\$0	<u>\$0</u>	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
NET INVESTMENT	<u>\$0</u>	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
AVERAGE INVESTMENT	\$0	\$0	\$O	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
RETURN ON AVG INVEST	\$0	\$0	\$0	\$0	\$ 0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
RETURN REQUIREMENTS	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL DEPR & RETURN	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	<u>\$0</u>	\$0_	\$0

SCHEDULE C-3 PAGE 3 OF 5		· <u> </u>				······					xhibit No.	M.GU	-			
PAGE 3 OF 5										c	hesapeake Utilit	t No. 090004-3U peake Utilities Corp. 3 of 17 NOV DEC 2009 2009 228,980 \$28,980 \$10,554 \$10,555 \$0 \$0 \$14,289 \$14,289 \$0 \$0 \$0 \$0 \$3,073 \$3,073 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$				
										•	'G-2) age 8 of 17		1			
			CONSERVATIO		COSTS - EXPE	INSES BY MO	лты			F.	age o or in					
					9 THROUGH D											
			SEVEN MONT	HS ACTUAL A	ND FIVE MONT	HS ESTIMATE	D						1			
1																
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV					
	2009	2009	2009	2009	2009		2009	2009	2009	2009	2009		TOTAL			
1. RES. NEW CONSTRUCTION	\$31,880	\$60,705	\$42,396	\$43,447	\$33,088	\$30,987	\$29,175	\$28,980	\$28,980	\$28,980			\$416,579			
2. RES. APPLIANCE REPLACEMENT	\$5,510	\$6,614	\$11,676	\$7,000	\$10,559	\$10,437	\$5,564	\$10,554	\$10,554	\$10,554			\$110,132			
3. RES PROPANE DISTRIBUTION	\$0	\$0	\$0	\$0	\$0	\$0	\$O	\$0	\$0	\$0			\$0 \$118,967			
4. RES. APPLIANCE RETENTION	\$3,593	\$4,936	\$6,984	\$9,567	\$4,061	\$9,210	\$9,172	\$14,289	\$14,289	\$14,289						
5. NG SPACE CONDITIONING	\$0	\$0	\$0	\$0,	\$0	\$0	\$0	\$0	\$0	\$0			\$0 \$0			
6. GAS SPACE CONDITIONING	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			\$0 \$36,875			
7. EDUCATION	\$4,424	\$3,571	\$4,615	\$2,506	\$2,269	\$2,533	\$1,593	\$3,073	\$3,073	\$3,073			\$36,675			
8.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			\$0 \$0			
9.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			\$0 \$0			
10.	\$0	\$0	\$0	\$0	\$0	\$0	\$O	\$0 \$0	\$0 \$0	\$0 \$0			\$0 \$0			
11.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0			\$0			
12. 13.	\$0 \$0	\$0	\$0	\$O	\$0	\$0	\$0 \$0	\$0	\$0 \$0	\$0 \$0	* -		\$0			
	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0	\$0 \$0			\$0			
14.	\$0	\$0	\$0	\$0	\$0	\$0	\$D	\$0	-		• -		\$0			
15.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		••	\$0			
16.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			\$0 \$0			
17.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$O	••		\$0 \$0			
18.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	+ -		\$0 \$0			
19.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0						
20.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			
TOTAL ALL PROGRAMS	\$45,408	\$75,826	\$65,670	\$62,519	\$49,977	\$53,167	\$45,504	\$56,897	\$56,897	\$56,897	\$56,897	\$56,898	\$682,554			
LESS:																
BASE RATE RECOVERY	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			
NET RECOVERABLE	\$45,408	\$75,826	\$65,670	\$62,519	\$49,977	\$53,167	\$45,504	\$56,897	\$56,897	\$56,897	\$56,897	\$56,898	\$682,554			

SCHEDULE C-3 PAGE 4 OF 5						<u></u>					0	xhibit No Docket No. 09000 Chesapeake Utiliti	
				A	OR PERIOD:	ERVATION COST R JANUARY 2009 TI S ACTUAL AND FIN	HROUGH DECE	MBER 2009			ſ	TG-2) Page 9 of 17	
CONSERVATION REVS	JAN 2009	FE6 2009	MAR 2009	APR 2009	MAY 2009	JUN 2009	2009 JUL	AUG 2009	SEP 2009	OCT 2009	NOV 2009	DEC 2009	
1. RCS AUDIT FEE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	20	\$0	\$0	\$0	\$0	\$0
2. OTHER PROG. REV	'S. \$0	\$0	\$0	\$0	\$0	\$0	\$0	20	\$0	20	\$0	\$0	\$0
3. CONSERV. ADJ RE	VS(\$65,969)	(\$70,413)	(\$63,040)	(\$57,021)	(\$48,686)	(\$41,162)	(\$35, <u>621)</u>	(\$35,000)	(\$40,000)	(\$45,000)	(\$45,000)	(\$55,000)	(\$601,911)
4. TOTAL REVENUES	(\$65,969)	(\$70,413)	(\$63,040)	(\$57,021)	(\$48,686)	(\$41,162)	(\$35,621)	(\$35,000)	(\$40,000)	(\$45,000)	(\$45,000)	(\$55,000)	(\$601,911)
5. PRIOR PERIOD TRU UP NOT APPLICABL TO THIS PERIOD		(\$ <u>62,586)</u>	(\$62,586)	(\$62,586)	(\$62,586)	(\$62,586)	(\$62,586)	(\$62,586)	(\$62,586)	(\$62 <u>,5</u> 86)	(\$62,586)	(\$62,586)	(\$7 <u>51,034</u>)
6. CONSERV. REVS. APPLICABLE TO TH PERIOD	E (\$12 <u>8,555)</u>	<u>(\$132,998)</u>	(\$125,626)	(\$119,607)	(\$ <u>111,</u> 272)	(\$103,748)	(\$98,207)	(\$97,586)	(\$102,586)	(\$107,586)	(\$107,586)	(\$ <u>117,</u> 586)_	(\$1,352,945)
7. CONSERV EXPS.	\$45,408	\$75,826	\$65,670	\$62,519	\$49,977	\$53,167	\$45,504	\$56,897	\$56,897	\$56,897	\$56,897	\$56,898	\$682,554
8. TRUE-UP THIS PERIOD	(\$83,147)	(\$57,173)	(\$59,956)	(\$57,088)	(\$61,295)	(\$50,581)	(\$52,703)	(\$40.890)	(\$45,690)	(\$50,690)	(\$50,690)	(\$60,689)	(\$670,390)
9. INTER. PROVISION THIS PERIOD	(\$422)	(\$494)	(\$415)	(\$302)	(\$221)	(\$204)	(\$216)	(\$197)	(\$162)	(\$144)	(\$142)	(\$140)	(\$3,059)
10. TRUE-UP AND INTEREST PROV. BEG. OF MONTH	(\$751,034)	(\$772,017)	(\$767,097)	(\$7 5 4,882)	(\$759,685)	(\$758,616)	(\$746,814)	(\$737,148)	(\$715,448)	(\$698,713)	(\$686,9 6 1)	(\$675,206)	(\$751,034
11. PRIOR TRUE-UP COLLECTED OR (REFUNDED)	\$62,586	\$62,586	\$62,586	\$62,586	\$62,586	\$62,586	_\$62,586	\$62,586	\$62,586	\$62,586	\$62,586	\$62,586	\$751,034
12. TOTAL NET TRUE-U	P(\$772,017)	(\$767,097)	(\$764,882)	(\$759,685)	(\$758,616)	(\$746,814)	(\$737,148)	(\$715,448)	(\$698,713)	(\$686,961)	(\$675,206)	<u>(\$673,449)</u>	(\$673,449)

SCHEDULE C-3 PAGE 5 OF 5							Exhibit No. Docket No. 09000 Chesapeake Utili TG-2) Page 10 of 17						
				F	OR PERIOD:	F TRUE-UP AND JANUARY 2009 T S ACTUAL AND FI	HROUGH DECE	MBER 2009					
INTEREST PROVISION	JAN 2009	FEB 2009	MAR 2009	APR 2009	MAY 2009	JUN 2009	JUL 2009	AUG 2009	SEP 2009	OCT 2009	NOV 2009	DEC 2009	
1. BEGINNING TRUE-UP	(\$751,034)	(\$772,017)	(\$767,097)	(\$764,882)	(\$759,685)	(\$758,616)	(\$746,814)	(\$737,148)	(\$715,448)	(\$698,713)	(\$686,961)	(\$675,206)	
2. ENDING TRUE-UP BEFORE INTEREST	(\$771,595)	(\$766,603)	(\$764,467)	(\$759,384)	(\$758,394)_	(\$746,611)	(\$736,931)	(\$715,251)	(\$698,551)	(\$686,817)	(\$675,065)	(\$673,309)	
3. TOTAL BEGINNING & ENDING TRUE-UP	(\$1,522,629)	(\$1,538,620)	(\$1,531,564)	(\$1,524,265)	(\$1,518,080)	(\$1,505,226)	(\$1,483,746)	(\$1,452,399)	(\$1,413,999)	####################################	(\$1,362,026)	(\$1,348,615)	
4. AVERAGE TRUE-UP (LINE 3 TIMES 50%)	(\$761,314)	(\$769,310)	(\$765,782)	(\$762,133)	(\$759,040)_	(\$752,613)	(\$741,873)	(\$726,199)	(\$706,999)	(\$692,765)	(\$681,013)	(\$674,258)	
5. INTEREST RATE FIRST DAY OF REPORTING MONTH	0.54%	0,79%	0.75%	0.55%	0.40%	0.30%	0.35%	0.35%	0.30%	0.25%	0.25%	0.25%	
6. INTER. RATE - FIRST DAY SUBSEQUENT MONTH	0.79%	0.75%	0.55%	0.40%	0.30%	0.35%	0.35%	0.30%	0.25%	0.25%	0.25%	0.25%	
7. TOTAL (SUM LINES 5 & 6)	1 <u>.33%</u>	54%	1.30%	0.95%	0.70%	0.65%	0.70%	0.65%	0.55%	0.50%	0.50%	0.50%	
3. AVG. INTEREST RATE (LINE 7 TIMES 50%)	0.67%	0.77%	0.65%	0.48%	0.35%	0.33%	0.35%	0.33%	0.28%	0.25%	0.25%	0.25%	
MONTHLY AVG	0.06%	0.06%	0.05%	0.04%	0.03%	0.03%	0.03%	0.03%	0.02%	0.02%	0.02%	0.02%	
	(\$422)	(\$494)	(\$415)	(\$302)	(\$221)	(\$204)	(\$216)	(\$197)	(\$162)	(\$144)	(\$142)	(\$140)	(\$3,05

Schedule C-4 Page 1 of 7

CHESAPEAKE UTILITIES CORPORATION Program Description and Progress

<u>Program Title:</u> Residential New Construction Program

Program Description:

This program is designed to increase the overall penetration of natural gas in the single family and multifamily residential construction markets of the Company's service territory by expanding consumer energy options in new homes. Incentives are offered to any home builder or developer who installs the below listed energy efficient appliances.

Allowances:

Conservation allowances are currently:

- \$350 Gas Storage Tank Water Heating
- \$450 Gas Tankless Water Heating
- \$350 Gas Heating
- \$100 Gas Cooking
- \$100 Gas Clothes Drying

Program Activity and Projections:

During the seven-month period January through July 2009, 34 residences qualified under the Residential New Construction Program. We estimate 24 new homes will qualify during the period August through December 2009.

Program Fiscal Expenditures:

For the seven-month period January through July 2009, CUC incurred costs of \$202,853 for the Residential New Construction Program. For August through December 2009, program costs are estimated to be \$144,902.

Exhibit No. Docket No. 090004-GU CHESAPEAKE UTILITIES CORPORATION (TG-2) Page 12 of 17

Schedule C-4 Page 2 of 7

CHESAPEAKE UTILITIES CORPORATION Program Description and Progress

Program Title: Residential Appliance Replacement Program

Program Description:

This program is designed to encourage the replacement of inefficient non-natural gas residential appliances with energy efficient natural gas appliances. Incentives are offered for the replacement of nongas water heating, heating, cooking, or clothes drying appliances through the purchase and/or lease of energy efficient natural gas appliances.

Allowance:

Conservation allowances are currently:

- \$525 Gas Storage Tank Water Heating
- \$525 Gas Tankless Water Heating
- \$625 Gas Heating
- \$100 Gas Cooking
- \$100 Gas Clothes Drying

Program Activity and Projections:

During the seven-month period January through July 2009, 22 residences qualified under the Residential Appliance Replacement Program. We estimate an additional 15 residences will qualify for incentives during the period August through December 2009.

Program Fiscal Expenditures:

For the seven-month period January through July 2009, CUC incurred costs of \$73,835 for the Residential Appliance Replacement Program. For August through December 2009, program costs are estimated to be \$52,771.

Exhibit No. Docket No. 090004-GU CHESAPEAKE UTILITIES CORPORATION (TG-2) Page 13 of 17

Schedule C-4 Page 3 of 7

CHESAPEAKE UTILITIES CORPORATION Program Description and Progress

Program Title: Residential Propane Distribution Program

Program Description:

The program is designed to promote the use of "gas" within developments that are built beyond the economic extension of the Company's existing natural gas infrastructure. The concept of installing an underground propane system, which includes distribution mains, service laterals and meter sets that are capable of supplying either propane or natural gas, is a viable method of encouraging installation of "gas" appliances in the residential subdivision at the time of construction. This program is designed to provide Builders and Developers a cash incentive to encourage the installation of "gas" appliances in the newly constructed house.

Allowances:

Conservation allowances are currently:

- \$275 Energy efficient natural gas water heater installation.
- \$275 Natural Gas home heating.
- \$75 Energy efficient natural gas range or dryer stub outlet.

Program Activity and Projections:

During this year we intend to distribute promotional materials aimed at the builder market in order to educate and inform as to the values of a propane distribution system.

Program Fiscal Expenditures:

For the seven-month period January through July 2009, CUC incurred costs of \$0 for the Residential Propane Distribution Program. For August through December 2009, program costs are estimated to be \$0.

Exhibit No. Docket No. 090004-GU CHESAPEAKE UTILITIES CORPORATION (TG-2) Page 14 of 17

Schedule C-4 Page 4 of 7

CHESAPEAKE UTILITIES CORPORATION Program Description and Progress

Program Title: Residential Appliance Retention Program

Program Description:

The Company offers this program to existing customers to promote the retention of energy-efficient appliances and encourage the continued use of natural gas in the home. As an incentive to continue to provide substantial benefits to the customer and utilize our resources effectively, this program offers cash allowances to the customer.

Allowances:

Conservation allowances are currently:

- \$350 Gas Storage Tank Water Heating
- \$450 Gas Tankless Water Heating
- \$350 Gas Heating
- \$100 Gas Cooking
- \$100 Gas Clothes Drying

Program Activity and Projections:

For the seven-month period January through July 2009, CUC paid allowances on 209 appliances. We estimate we will pay allowances on 170 additional appliances during the period of August through December 2009.

Program Fiscal Expenditures:

For the seven-month period January through July 2009, CUC incurred costs of \$99,873 for the Residential Appliance Retention Program. For August through December 2009, program costs are estimated to be \$71,445.

Schedule C-4 Page 5 of 7

CHESAPEAKE UTILITIES CORPORATION Program Description and Progress

<u>Program Title:</u> Natural Gas Space Conditioning for Residential Homes Program

Program Description:

The program is intended to encourage the use of energy efficient natural gas air conditioning products in residential homes. The program is designed to offer a \$1,200 per unit allowance to qualifying participants to compensate for the higher initial costs of natural gas space conditioning equipment and its installation.

Program Activity and Projections:

For the seven-month period January through July 2009, CUC didn't pay any allowances on this program. No activity is projected in this program for the remainder of 2009.

Program Fiscal Expenditures:

For the seven-month period January through July 2009, CUC incurred costs of \$0 for the Natural Gas Space Conditioning for Residential Homes Program. For August through December 2009, program costs are estimated to be \$0.

Schedule C-4 Page 6 of 7

CHESAPEAKE UTILITIES CORPORATION Program Description and Progress

<u>Program Title:</u> Gas Space Conditioning Program

Program Description:

The program is intended to encourage the use of energy efficient natural gas air conditioning products to non-residential customers. The program provides an allowance of \$50 per ton of natural gas space conditioning up to a maximum of 500 tons per system, to qualifying participants to compensate for the higher initial costs of natural gas space conditioning equipment and installation.

Program Activity and Projections:

For the seven-month period January through July 2009, CUC didn't pay any allowances on this program. No activity is projected in this program for the remainder of 2009.

Program Fiscal Expenditures:

For the seven-month period January through July 2009, CUC incurred costs of \$0 for the Gas Space Conditioning Program. For August through December 2009, program costs are estimated to be \$0.

Exhibit No. Docket No. 090004-GU CHESAPEAKE UTILITIES CORPORATION (TG-2) Page 17 of 17

Schedule C-4 Page 7 of 7

CHESAPEAKE UTILITIES CORPORATION Program Description and Progress

Program Title: Conservation Education Program

Program Description:

The objective of this program is to teach adults and young people conservation measures designed to reduce energy consumption and consequently reduce their family's overall energy cost.

Program Activity and Projections:

We have created community outreach programs designed to inform and educate the general public as well as business interest in the communities we serve as to the value of natural gas and the availability of our conservation allowance programs. Examples of these types of programs: energy plus home builders program, energy plus partners program, appliance retention programs, and energy smart kids.

Program Fiscal Expenditures:

During the seven-month period January through July 2009, CUC incurred costs of \$21,511 for the Conservation Education Program. For August through December 2009, program costs are estimated to be \$15,365.