In the Matter of:	DOCKET NO. 090125-GU	
PETITION FOR INCE		
BY FLORIDA DIVISI UTILITIES CORPORA	ON OF CHESAPEAKE	
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PROCEEDINGS:	AGENDA CONFERENCE ITEM NO. 9	
COMMISSIONERS PARTICIPATING:	CHAIRMAN MATTHEW M. CARTER, II	
	COMMISSIONER LISA POLAK EDGAR COMMISSIONER NANCY ARGENZIANO	
	COMMISSIONER NATHAN A. SKOP COMMISSIONER DAVID E. KLEMENT	
DATE:	Tuesday, December 15, 2009	
PLACE:	Betty Easley Conference Center Room 148	
	4075 Esplanade Way	
	Tallahassee, Florida	
REPORTED BY:	LINDA BOLES, RPR, CRR Official FPSC Reporter	
	(850) 413-6734	
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1	PROCEEDINGS
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3	CHAIRMAN CARTER: We are back on the record.
4	And when we last left, we had completed an item, and
5	now, Commissioners, we move to Item 9. Staff, you are
6	recognized.
7	MS. KAPROTH: Good afternoon, Commissioners.
8	I am Kathy Kaproth with the Commission staff. In a
9	proposed agency action filing, the Florida Division of
10	Chesapeake Utility Corporation requested a \$2.9 million
11	revenue increase, which is addressed in this
12	recommendation. Tom Geoffroy and Beth Keating are here
13	to represent the utility. Staff is ready to answer any
14	questions.
15	CHAIRMAN CARTER: Okay. Let's hear from the
16	parties.
17	MS. KEATING: Good afternoon, Mr. Chairman,
18	Commissioners. I'm Beth Keating with Akerman Senterfitt
19	here today on behalf of the company. Thank you all for
20	this opportunity to address you on this item.
21	If I may, Mr. Chairman
22	CHAIRMAN CARTER: You're recognized.
23	MS. KEATING: I'd like to quickly introduce
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25	CHAIRMAN CARTER: Excellent. Excellent.
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MS. KEATING: -- the representatives from the company that are here with us today.

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First right immediately to my right is Mr. Tom 3 Geoffroy, Vice President with Chesapeake. Also with us 4 all the way from Delaware is Mr. Matt Kim, the Corporate 5 Controller for Chesapeake. Behind us is Mr. Jeff 6 Sylvester, who is the Assistant Regional Manager for 7 Florida for the company. And also with us is new to the 8 company, Ms. Cheryl Martin, the Controller for our new 9 subsidiary FPU. And last, but not least, is Mr. Jeff 10 Householder, who's the outside consultant for the 11 12 company.

Again, Mr. Chairman, I'll be brief, but I'd be 13 14 remiss if I didn't take just a few minutes to thank your 15 staff for working with us throughout this process, for helping us to keep this process on track, and also for 16 their solid recommendation. We'd also like to express 17 our sincere appreciation to the Office of Public Counsel 18 for also working with us throughout this process. We've 19 20 had some really good, productive discussions with both your staff and also with Public Counsel. 21

Now there are -- there is one particular issue where we would have hoped to have seen a slightly different recommendation from your staff. In particular, we thought we'd made a pretty good case for

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a higher ROE and would have really liked to have seen an 1 ROE more in line with the company's new subsidiary FPU, 2 who achieved an ROE of 10.85. That being said though, 3 in light of those good discussions that we had with 4 staff and with Public Counsel, the company can agree 5 with and is willing to accept staff's recommendation as 6 it stands now, should you see fit to approve it. 7 There is just one thing we would respectfully 8 ask that you modify, and that is some minor technical 9 10 wording changes in Issues 19 and 20. And, Mr. Chairman, I have some handouts that may help you just to see what 11 12 those changes are. CHAIRMAN CARTER: You may approach. 13 14 MS. KEATING: And, Mr. Chairman, we did provide this document to your staff and to Public 15 Counsel yesterday. So they have seen it, they are 16 17 aware. 18 (Pause.) CHAIRMAN CARTER: You may proceed. 19 20 MS. KEATING: Okay. Just in a nutshell, we'd respectfully ask that the language in Issues 19 and 20 21 22 be slightly modified to reflect that the company would be willing to adjust its books and records in light of a 23 decision in the later comeback filing that is discussed 24 25 here as opposed to restate its books and records. We're

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also suggesting a couple of other minor wording changes to be consistent with this request.

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Just to be clear, the company still agrees to do the activity that is addressed in the recommendation in these two issues, it's just that that specific word "restate" has some negative connotations in the auditing and accounting world and might prove problematic with the company's outside auditors.

9 CHAIRMAN CARTER: Well, we always want to
10 accentuate the positive.

11 MS. KEATING: Absolutely, Mr. Chairman. And 12 just so you know, we've talked to Public Counsel about 13 this, and it's my understanding and I believe I'm 14 authorized to represent that Public Counsel does not 15 object to these slight wording changes.

16 CHAIRMAN CARTER: Staff, you've had an 17 opportunity to look over the language. Do you have any 18 objections to it?

19MS. BANKS: No, Commissioner, we do not.20CHAIRMAN CARTER: Oh, excellenté. Okay.

21 MS. KEATING: And with that, Mr. Chairman, 22 Commissioners, I promised we'd be brief. But thank you 23 again for this opportunity, and we stand ready to answer 24 any questions you may have.

CHAIRMAN CARTER: Commissioner Argenziano,

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you're recognized.

COMMISSIONER ARGENZIANO: Yes. Thank you. 2 Just guickly, and maybe I didn't read through 3 it properly, but the company is doing remediation on 4 soils and soil contamination; is that correct? And that 5 contamination occurred way back when in the '30s and 6 '40s, I guess. Is that correct? 7 MS. KEATING: That is correct. 8 COMMISSIONER ARGENZIANO: And I guess the 9 federal government said you've got to clean it up. 10 MS. KEATING: And that's also correct. 11 12 **COMMISSIONER ARGENZIANO:** Can I ask a question? Is the company sharing in the cleanup or is 13 it all on the ratepayer? 14 MR. GEOFFROY: The, the recovery of the cost 15 for the remediation is all being borne by the ratepayer. 16 COMMISSIONER ARGENZIANO: How come? Is there, 17 is there -- I mean, is the company responsible for the, 18 19 for the contamination to begin with? 20 MR. GEOFFROY: As you indicated, the contamination occurred back in the '30s and '40s. At 21 that point in time the regulations were such that, that 22 the activities at that site were proper and prudent, and 23 as such the Commission has authorized full recovery of 24 that remediation cost that we're incurring to clean up 25

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that environmental issue.

COMMISSIONER ARGENZIANO: Okay. So it wasn't the company not following the rules at the time. They did follow the rules at the time.

MR. GEOFFROY: That's correct.

COMMISSIONER ARGENZIANO: Okay. And this is to staff: Is there ever a time that the Commission allows the company to help in the remediation, not just the ratepayer?

10 MS. BANKS: Not historically since I've been 11 here. The ones that we've had have been placed upon 12 the, on the utility -- I mean on the utility's customers 13 to recoup those remediation costs.

14 **COMMISSIONER ARGENZIANO:** Is there a reason? 15 I'd just really like to know if it could be shared. I 16 know the company hates hearing that, but I'm just trying 17 to figure out why it isn't more of a shared burden since 18 there's an ROE and the company makes a profit.

MS. BANKS: I think very similarly to water and wastewater, if you are dictated to do a particular remediation, that's assumed that that's the obligation that you're, you're supposed to do. And then in return -- there's nothing that the utility actually did wrong, I guess, to penalize them.

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I understand your point. It seems like there

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could be something along the way. Historic from my, since I've been here in the '80s, I've seen a lot of these sites in natural gas. The difficulties we've had in recouping costs over time is that they start out with experts saying it may cost anywhere from a million to 50 million, and it's been very hard for us to project cost as what's appropriate. Some don't seem as bad until you start digging down some layers.

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But as far as the basis for why there's never
been a sharing, I don't know. It's been there since,
ever since -- I've been here since 1985.

COMMISSIONER ARGENZIANO: And I'm not picking 12 on this company in particular. I just have questions as 13 14to why if a company is allowed to earn a profit, why 15 can't they share in the, in the costs? It seems like it's always on the ratepayer. And I'm not trying to 16 discriminate against the company, but I'm trying to 17 really figure that out, why that's never done or has not 18 ever been done. And at a time when, you know, the 19 economy hurts for the company as well as the ratepayers, 20 21 it's just a logical question for me to ask. So it's 22 really not a practice, never really been a practice that the company would share in the remediation unless they 23 were found, I guess, to be the cause, not following the 24 rules. I can understand that. 25

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1	MS. BANKS: Right. And we have never had any
2	like that in the companies that and, like I said,
3	several of them that we regulate do have contaminated
4	sites that are very, very old that they're trying to get
5	to, and we've, the Commission has always given
6	100 percent recovery. I'm sorry I can't provide any
7	COMMISSIONER ARGENZIANO: No. That's okay.
8	And just to the company, has the remediation began or is
9	it finished, is it in progress?
10	MR. GEOFFROY: The remediation began about 20
11	years ago. A lot of it is interactions between the
12	Florida Department of Environmental Protection and the
13	company to determine what is the right remediation
14	process to employ for the cleanup.
15	COMMISSIONER ARGENZIANO: You're not telling
16	me it's taken 20 years just to get the paperwork done,
17	are you?
18	MR. GEOFFROY: No. There's
19	COMMISSIONER ARGENZIANO: I mean, have the
20	people been drinking contaminated water for 20 years?
21	MR. GEOFFROY: No. There's been work that's
22	been ongoing throughout the process. But every step of
23	the way when you find remediation that needs to occur,
24	you have to get a plan approved by the Florida DEP. And
25	we are

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1	COMMISSIONER ARGENZIANO: I understand now why
2	you said 20 years. Okay.
3	MR. GEOFFROY: We are now, we are now, we
4	believe, very close to completing that remediation
5	activity.
6	COMMISSIONER ARGENZIANO: Okay. Thank you.
7	CHAIRMAN CARTER: Thank you, Commissioners.
8	Commissioners, anything further from the
9	bench? Commissioner Edgar, you're recognized for a
10	motion.
11	COMMISSIONER EDGAR: Thank you, Mr. Chairman.
12	I move at this time that we approve the staff
13	recommendation on all issues with the wording changes,
14	but also then adopting the wording changes that have
15	been passed out to all of us for Issues 19 and 20.
16	CHAIRMAN CARTER: There's a motion. Is there
17	a second?
18	COMMISSIONER KLEMENT: Second.
19	CHAIRMAN CARTER: A motion and a second.
20	Commissioners, any further questions? Any
21	further debate? Hearing none, all in favor, let it be
22	known by the sign of aye.
23	(Simultaneous vote.)
24	All those opposed, like sign. Show it done.
25	Thank you, staff. Thank you, Ms. Keating.
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1	Good to see you again.
2	MS. KEATING: Thank you very much, Mr.
3	Chairman, Commissioners.
4	(Agenda Item 9 concluded.)
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STATE OF FLORIDA 1) CERTIFICATE OF REPORTER 2 COUNTY OF LEON) 3 4 I, LINDA BOLES, RPR, CRR, Official Commission Reporter, do hereby certify that the foregoing proceeding was heard at the time and place herein 5 stated. 6 IT IS FURTHER CERTIFIED that I stenographically reported the said proceedings; that the 7 same has been transcribed under my direct supervision; and that this transcript constitutes a true 8 transcription of my notes of said proceedings. 9 I FURTHER CERTIFY that I am not a relative, employee, attorney or counsel of any of the parties, nor 10 am I a relative or employee of any of the parties' attorneys or counsel connected with the action, nor am I 11 financially interested in the action. 12 January DATED THIS 49 day of 13 2009. 14 15 BOLES, RPR, CRR FPSC Official Commission Reporter 16(850) 413-6734 17 18 19 20 21 22 23 24 25 FLORIDA PUBLIC SERVICE COMMISSION

Handout Carties Staff Internal Affairs/Agenda on 12115 09 Item No.

Issue 19: Should the Commission approve Chesapeake's request (1) to defer amortization of a positive acquisition adjustment that resulted from the acquisition of Florida Public Utilities Company by Chesapeake Utilities Corporation and (2) to allow Chesapeake to start amortizing the acquisition adjustment should the Company experience overearnings?

Recommendation: Based on Chesapeake's agreement that it will restate adjust its books to properly reflect the Commission's future decision on the appropriate treatment of the acquisition adjustment, staff recommends that Chesapeake be permitted to defer amortization of the positive acquisition adjustment. However, Chesapeake should not be allowed to begin amortizing the acquisition adjustment for any reason, without prior Commission approval. Deferred amortization does not imply future rate recovery of these deferred costs. (Kaproth, Bulecza-Banks)

Staff Analysis: Chesapeake Utilities Corporation (CUC) acquired Florida Public Utilities Company (FPUC) on October 28, 2009 in a corporate transaction, whereby FPUC became a wholly-owned subsidiary of CUC. Unlike FPUC, Florida Division of Chesapeake Utilities (Chesapeake) is an operating division of CUC. In the instant case, Chesapeake did not request recovery of dollars related to the positive acquisition adjustment resulting from the purchase of FPUC by CUC. Chesapeake has, however, requested the Commission allow it to defer amortization of the proposed acquisition adjustment, until such time that the regulatory treatment of the acquisition adjustment has been voted on by the Commission. That decision would occur if and when Chesapeake filed a petition requesting recovery of the acquisition adjustment.

Chesapeake informed staff that if it was allowed to defer amortization of its proposed acquisition adjustment, it would restate all pertinent prior period books and records to reflect adjust the appropriate books and records to properly reflect whatever the Commission determines to be the appropriate treatment of the positive acquisition adjustment and the amortization period.

Chesapeake also requested that it be allowed to begin amortization should it experience earnings in excess of the high point of its authorized return on equity, inclusive of the positive acquisition adjustment, transaction costs, and transition costs. Moreover, Chesapeake believes the overearnings calculation should be based on the "combined company." As the assets and operations of FPUC and Chesapeake have not been combined, overearnings based on the "combined company" would be inappropriate. Staff does not believe Chesapeake should be allowed to begin amortizing the deferred costs in order to offset potential overearnings, either on a stand alone basis, or on a combined basis. Further, as staff has no basis to recommend approval of the recovery of the acquisition adjustment, transition costs, or transaction costs, the inclusion of these items to calculate overearnings is improper. The calculation and disposition of any potential overearnings should be determined by the Commission should such overearnings occur. Staff believes there is insufficient information available upon which to base a recommendation on the appropriate amortization period. Further, the final amount of the acquisition adjustment, if any, has yet to be determined. As a result, staff believes that it would be more appropriate to determine the appropriate amortization period if and when Chesapeake seeks Commission approval of the positive acquisition adjustment.

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Based on Chesapeake's agreement that it will restateadjust its books to properly reflect the Commission's future decision on the appropriate treatment of the acquisition adjustment, staff recommends that Chesapeake be permitted to defer amortization of the positive acquisition adjustment. However, Chesapeake should not be allowed to begin amortizing the acquisition adjustment for any reason, without prior Commission approval. Deferred amortization does not imply future recovery of these deferred costs.



Issue 20: Should the Commission allow Chesapeake (1) to record transaction and transition costs related to the purchase of Florida Public Utilities by Chesapeake Utilities Corporation as Regulatory Assets, (2) to suspend the amortization of these costs until such time that the regulatory treatment of the transition and transaction costs has been determined by the Commission, and (3) to allow Chesapeake to begin amortizing the Regulatory Assets should the Company experience overearnings?

Recommendation: Based on Chesapeake's agreement that it will **restate**adjust its books to properly reflect the Commission's future decision on the appropriate treatment of the transition and transaction costs, staff recommends that Chesapeake be permitted to record the transaction and transition costs as Regulatory Assets and defer amortization of these costs. However, Chesapeake should not be allowed to begin amortizing the Regulatory Assets for any reason, without prior Commission approval. Deferred amortization does not imply future rate recovery of these deferred costs. (Kaproth, Bulecza-Banks)

Staff Analysis: As stated in Issue 19, Chesapeake Utilities Corporation (CUC) purchased Florida Public Utilities Company (FPUC) on October 28, 2009 in a corporate transaction, whereby FPUC became a wholly-owned subsidiary of CUC. Unlike FPUC, Florida Division of Chesapeake Utilities (Chesapeake) is an operating division of CUC. In the instant case, Chesapeake did not request recovery of dollars related to the Regulatory Assets associated with the transaction and transition costs resulting from the purchase of FPUC by CUC. Chesapeake has, however, requested the Commission allow it to defer amortization of the Regulatory Assets, until such time that the regulatory treatment of the transition and transaction costs has been voted on by the Commission. That decision would occur if and when Chesapeake files a petition requesting recovery of the transition costs.

Chesapeake informed staff that if it was allowed to defer amortization of the Regulatory Assets, it would restate all pertinent prior period books and records to reflectadjust the appropriate books and records to properly reflect the Commission's vote on the establishment of the Regulatory Assets.

Chesapeake also requested that it be allowed to begin amortization should it experience earnings in excess of the high point of its authorized return on equity, inclusive of the positive acquisition adjustment, transaction costs, and transition costs. Moreover, Chesapeake believes the overearnings calculation should be based on the "combined company." As the assets and operations of FPUC and Chesapeake have not been combined, overearnings based on the "combined company" would be inappropriate. Staff does not believe Chesapeake should be allowed to begin amortizing the deferred costs in order to offset potential overearnings, either on a stand alone basis, or on a combined basis. Further, as staff has no basis to recommend approval of the recovery of the acquisition adjustment, transition costs, or transaction costs, the inclusion of these items to calculate overearnings is improper. The calculation and disposition of any potential overearnings should be determined by the Commission should such overearnings occur.

Based on Chesapeake's agreement that it will restateadjust its books to properly reflect the Commission's future decision on the appropriate treatment of the transition and transaction costs, staff recommends that Chesapeake be permitted to record the transaction and transition costs as Regulatory Assets and defer amortization of these costs. However, Chesapeake should not be allowed to begin amortizing the Regulatory Assets for any reason, without prior Commission approval. Deferred amortization does not imply future recovery of these deferred costs.