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Vice President & General Counsel, Southeast Region 10 MAR 26 PM 3: 39 Legal Department Legal Department



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Phone 770-284-3620 Fax 770-284-3008 de.oroark@verizon.com

March 26, 2010

Ann Cole, Commission Clerk Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

Re: Docket No. 090501-TP Petition for arbitration of certain terms and conditions of an interconnection agreement with Verizon Florida LLC by Bright House Networks Information Services (Florida), LLC

Dear Ms. Cole:

Enclosed for filing in the above matter are an original and 15 copies of the Direct Testimonies of Peter J. D'Amico, William Munsell and Paul B. Vasington on behalf of Verizon Florida LLC. Also enclosed are an original and 15 copies of a Request for Confidential Classification in connection with Mr. Munsell's testimony.

Service has been made as indicated on the Certificate of Service. If there are any questions regarding this filing, please contact me at (770) 284-3620.

Sincerely,

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Dulaney L. O'Roark III

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Enclosures

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This confidentiality request was filed by or for a "telco" for DN 02188-19. No ruling is required unless the material is subject to a request per 119.07, FS, or is admitted in the record per Rule 25-22.006(8)(b), FAC.

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#### CERTIFICATE OF SERVICE

I HEREBY CERTIFY that copies of the foregoing were sent via electronic mail on March 26, 2010 to:

> Adam Teitzman, Staff Counsel Jamie L. Morrow, Staff Counsel Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850 ateitzma@psc.state.fl.us jmorrow@psc.state.fl.us

> Beth Salak Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850 bsalak@psc.state.fl.us

Christopher W. Savage Davis, Wright Tremaine, LLP 1919 Pennsylvania Avenue NW, Suite 200 Washington, DC 20006 chrissavage@dwt.com

> **Beth Keating** Akerman Senterfitt Highpoint Center, 12th floor 106 East College Avenue Tallahassee, FL 32301 beth.keating@akerman.com

Marva B. Johnson **Bright House Networks** 301 E. Pine Street, Suite 600 Orlando, FL 32801 marva.johnson@mybrighthouse.com

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## BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

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In re: Petition for arbitration of certain terms and conditions of an interconnection agreement with Verizon Florida LLC by Bright House Networks Information Services (Florida), LLC

Docket No. 090501-TP Filed: March 26, 2010

## VERIZON FLORIDA LLC'S REQUEST FOR CONFIDENTIAL CLASSIFICATION AND MOTION FOR PROTECTIVE ORDER

Under Commission Rule 25-22.006, F.A.C., Verizon Florida LLC (Verizon) seeks

confidential classification and a protective order for information contained in the Direct

Testimony of William Munsell filed in this proceeding.

All of the information for which Verizon seeks confidential treatment falls within

Florida Statutes section 364.183(3), which defines "proprietary confidential business

information" as:

Information, regardless of form or characteristics, which is owned or controlled by the person or company, is intended to be and is treated by the person or company as private in that the disclosure of the information would cause harm to the ratepayers or the person's or company's business operations, and has not been disclosed unless disclosed pursuant to a statutory provision, an order of a court or administrative body, or private agreement that provides that the information will not be released to the public.

Florida Statutes section 364.183(3)(a) expressly provides that "trade secrets" fall within

the definition of "proprietary confidential business information." Florida Statutes section

364.183(3)(e), further provides that "proprietary confidential business information"

includes "information relating to competitive interests, the disclosure of which would

impair the competitive business of the provider of information."

If competitors were able to acquire this detailed and sensitive information regarding Verizon, they could more easily develop entry and marketing strategies to

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ensure success in competing with Verizon. This would afford them an unfair advantage while severely jeopardizing Verizon's competitive position. In a competitive business, any knowledge obtained about a competitor can be used to the detriment of the entity to which it pertains, often in ways that cannot be fully anticipated. This unfair advantage skews the operation of the market, to the ultimate detriment of the telecommunications consumer. Accordingly, Verizon respectfully requests that the Commission classify the identified information as confidential and enter an appropriate protective order.

While a ruling on this request is pending, Verizon understands that the information at issue is exempt from Florida Statutes section 119.07(1) and Staff will accord it the stringent protection from disclosure required by Rule 25-22.006(3)(d).

A highlighted copy of the confidential information is attached as Exhibit A. Two redacted copies of the confidential information are attached as Exhibit B. A detailed justification of the confidentiality of the information at issue is attached as Exhibit C.

Respectfully submitted on March 26, 2010.

OCA Rentell By: Dulaney L. Ö'Roark III

P. O. Box 110, MC FLTC0007 Tampa, Florida 33601-0110 Phone: (770) 284-3620 Fax: (770) 284-3008 Email: de.oroark@verizon.com

Attorney for Verizon Florida LLC

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1 House with the access it needs to be successful, consistent with the 2 level of access Verizon has provided to other carriers and without 3 raising significant operational concerns for Verizon's network. These 4 existing arrangements have been so successful that Bright House's cable affiliate ("Bright House Cable") now serves "roughly one-third of 5 6 the residential market" in the Tampa Bay area." (Petition at 4.) In fact, 7 8 9 XXXXXXX Home Phone customers as of year-end 2009, while Verizon 10 had XXXXXXXXXXXX residential customers. Moreover, Bright House 11 12 2007, while Verizon has lost hundreds of thousands during the same 13 period. Bright House likewise acknowledges that the existing ICA has 14 allowed Bright House Cable "to receive recognition for customer service 15 for its products and services, recently earning national attention by the 16 highly respected J.D. Power and Associates organization for its Digital 17 Phone service, for the fourth year in a row." (Petition at 5.) In short, 18 under the current ICA, Bright House and its cable affiliate represent 19 what Bright House touts as "one of the most significant, and sustained, 20 success stories in the efforts of the State of Florida (as well as the 21 federal government) to promote local telephone competition." (Petition 22 at 6.) By any objective measure, Bright House's existing interconnection 23 arrangements with Verizon have enabled Bright House to compete 24 successfully.

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# EXHIBIT C

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| CONFIDENTIAL INFORMATION   | LINE(S)/COLUMN(S)                                       | REASON   |
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| CONFIDENTIAL INFORMATION<br>Direct Testimony of William Munsell:<br>Page 5 | LINE(S)/COLUMN(S)<br>Lines 7-11<br>All highlighted text | <b>REASON</b><br>This information concerns<br>Verizon and Bright House<br>customer count information.<br>Verizon's customer count<br>information is competitively<br>sensitive, confidential and<br>proprietary business information<br>that has been confidentially<br>maintained by Verizon. Bright<br>House has claimed<br>confidentiality with respect to its<br>customer count information and<br>Verizon accordingly has treated<br>that information in accordance<br>with Bright House's claim. |
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Commissioners: Nancy Argenziano, Chairman Lisa Polak Edgar Nathan A. Skop David E. Klement Ben A. "Steve" Stevens III

### STATE OF FLORIDA



OFFICE OF COMMISSION CLERK ANN COLE COMMISSION CLERK (850) 413-6770

# Hublic Service Commission

ACKNOWLEDGEMENT

DATE: March 26, 2010

TO: Dulaney L. O'roark, lii, Verizon

FROM: Ruth Nettles, Office of Commission Clerk

RE: Acknowledgement of Receipt of Confidential Filing

This will acknowledge receipt of a CONFIDENTIAL DOCUMENT filed in Docket Number <u>090501</u> or, if filed in an undocketed matter, concerning information contained in direct testimony <u>of William Munsel</u>, and filed on behalf of <u>Verizon</u>. The document will be maintained in locked storage.

If you have any questions regarding this document, please contact Kim Peña, Records Management Assistant, at (850) 413-6393.

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