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January 6, 2011

## VIA OVERNIGHT DELIVERY

Florida Public Service Commission Ann Cole, Commission Clerk 2540 Shumard Oak Blvd. Gunter Bldg. Tallahassee, Florida 32399-0850 (850) 413-6770

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RE:

Capital Communications Consultants, Inc. Docket Nos. 100414-TX and 100416-TI

Dear Ms. Cole:

Pursuant to BellSouth Telecommunications, Inc. d/b/a AT&T Florida's Objections to the above-referenced filings, enclosed please find Capital Communications Consultants, Inc.'s Responses to these Objections.

Capital Communications Consultants, Inc. hereby requests confidential treatment of Exhibit "A" and "B".

If you have any questions regarding this matter, please do not hesitate to call me. Thank you for your attention to this matter.

Respectfully submitted,

Lance M. Steinhart, Esq.

Attentey for Capital Communications Consultants, Inc.

Enclosures

SSC

ADM

cc: Bryan Michael

Bob Casey (via e-mail) Victor McKay (via e-mail)

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## Objection Responses for 100414-TX and 100416-TI

• Who is the current owner, President and Secretary of Capital? If it is Bryan Michaels, why did Capital file a Transfer of Control Petition on November 22, 2010 with the GPSC stating that Brian Cox is the current owner, President and Secretary of Capital?

Bryan Michael is the current owner, President and 100% shareholder of Capital Communications Consultants, Inc. Capital filed TOC documentation with GPSC as soon as it realized the filing had not been completed earlier in the year. See attached Exhibit "A" that shows the Stock Purchase Agreement was executed in January 2010 by both parties, Mr. Cox and Mr. Michael. Transfer of all operations and control went to Mr. Michael at that time; it was an oversight that documentation was not filed at that time.

• Who was the owner, CEO, CFO, President or Secretary of Capital on March 23, 2010? If it was Brian Cox or Bryan Michael, why did Capital file its GA Corporation Annual Registration stating that "Mark A. McDaniel" was Capital's "CEO", CFO and "Secretary" on March 23, 2010?

As stated previously, Mr. Michael was Owner and President of the company on March 23, 2010. The company that had been retained to complete Regulatory and Tax Compliance for Capital had done work previously for the company. The company pulled documentation they had filed earlier and completed it with information that was on file with GPSC. When Capital realized that filing errors had been made, it ceased to retain the Regulatory and Tax Compliance firm. Capital has since brought on staff internally for reporting compliance to do filings internally to prevent errors in the future.



• What relationship, if any, does Bryan Michael have with Mark McDaniel, Danny Michael, Steve Watson, Brian Cox, Thomas Biddix, ATMS or BLC?

Mr. Bryan Michael has no previous business or personal relationship with any of the listed people or companies other than Mr. Danny Michael. Mr. Danny Michael is the brother of Mr. Bryan Michael. Mr. Danny Michael referred Mr. Cox to Mr. Bryan Michael upon the understanding that Mr. Cox sought the sale of Capital Communications CLEC License. There is absolutely no relationship with ATMS or BLC and or its owners / officers, and furthermore there is no intent to ever have a relationship with ATMS or BLC.

 Are Mark McDaniel, Danny Michael, Steve Watson, Brian Cox, or Thomas Biddix, owners, directors, employees, shareholders, managers, directors or consultants to Capital?

Mr. Danny Michael has referred previous staff no longer retained/employed with ATMS to Mr. Bryan Michael for the use of company management. Mr. Bryan Michael is the sole owner of Capital Communications and has recently retained Mr. Christopher Melton, Mrs. Stephanie Stetler, and Mrs. Candice Pair for operational, compliance, reporting, and quality assurance. As referred and understood, all three individuals are qualified telecom professionals and were referred upon release from ATMS, which to Mr. Michael's knowledge moved its local operations of BLC from TN to FL in 2010.

• Other than Bryan Michael, are there any other principals, operators, officers, directors, company owners, shareholders, stakeholders, members of the board, employees and others holding management or executive positions of Capital?

# Mr. Bryan Michael is the sole company owner and Executive of Capital Communications Consultants, Inc.

• Identify the name and address of all entities with which Capital is affiliated or shares common ownership.

#### None

Are any of Capital's employees, consultants, managers. directors currently
employed by or affiliated with another telecommunications company? If so,
please provide their names and the names of the companies.

# Capital currently has no employees that are affiliated with any other telecommunications company.

 Have any of Capital's employees previously been employed or affiliated with another telecommunications company? If so, please provide the employees' names and which companies employed them.

As stated previously, Mr. Chris Melton, Mrs. Stephanie Stetler, and Mrs. Candice Pair have each been employed by a previous telecommunications company however are no longer working with or affiliated with their previous employer (ATMS / BLC).

 Does Capital have any employee or consultant who has experience managing a telecommunications company? If so, please provide name and relevant experience.

Mr. Michael has multiple years of managing multiple employees and multi-million dollar per year operations, as stated in his resume. Mr. Michael is surrounding himself with proficient, experienced individuals, and each is capable of daily operations of a Telecommunications Company. Mr. Michael has also done extensive research and completed training with AT&T. In addition to Mr. Chris Melton, Mrs. Stephanie Stetler, and Mrs. Candice Pair, Mr. Michael has also contracted with a respected 3<sup>rd</sup> party firm for ongoing unbiased telecom consultation and ILEC bill management to assure sound operational integrity is maintained in an ever evolving and changing climate.

 Does Capital have any employee or consultant who has technical experience at a telecommunications company? If so, please provide name and relevant experience.

Mr. Chris Melton has significant technical experience with both ILEC and CLEC software systems, CLEC software database management platforms, ILEC and Vendor platform integrations and contact center process management. Mr. Melton has experience with all aspects of ILEC platforms as it relates to the interconnectivity and operability of the CLEC management software platform that Mr. Michael has selected, as well as experience with all processes related to the management of provisioning and repair processing, customer billing, and contact center operations.

• The balance sheet provided by Capital to three other state commissions provides that Capital has approximately \$136,000 in current assets. If this is accurate, please explain why this is a sufficient amount to operate to operate a multi-state telecommunications company in eight (8) states in the Southeast Region?

Attached as Exhibit "B" is an updated balance sheet that reflects the additional Line of Credit available if needed for Capital's current and future expenditures as it begins operations in GA and expands into other states.

Has any entity and/or persons employed or affiliated with Capital identified above, been investigated, audited or had their certificate to operate revoked by any regulatory agency? If so, please explain circumstances and provide the name of the docket, docket number and any documents regarding the investigation, audit or docket.

No, not to Mr. Michael's knowledge.

Based upon statements made in the 2009 Transfer of Control Petition, Brian Cox intended to change the name of Capital to "Angles Communications", i.e. BLC.
 To what extent did this occur and was Capital integrated or merged with BLC?

Mr. Cox's intention to process a name change never occurred and the company remained dormant during his ownership. No integration or merger ever occurred. To Mr. Michael's understanding, Mr. Cox sold BLC to ATMS sometime in 2009 and Capital Communications to Mr. Michael Jan 2010.

### **EXHIBITS**

Exhibit A – Stock Purchase Agreement Exhibit B – Updated Balance Sheet



## Exhibit A - Stock Purchase Agreement



Capital Communications Consultants, Inc. hereby requests confidential treatment for its Stock Purchase Agreement.

# Exhibit B - Updated Balance Sheet



Capital Communications Consultants, Inc. hereby requests confidential treatment for its Update Balance Sheet.