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# Public Service Commission

August 17, 2011

Lance J.M. Steinhart, P.C.  
Attorney at Law  
1725 Windward Concourse, Suite 150  
Alpharetta, GA 30005-1726

**Re: Docket No. 100414-TX, Application for certificate to provide competitive local exchange telecommunications service by Capital Communications Consultants, Inc., and Docket no. 100416-TI, Acknowledgment of registration as intrastate interexchange telecommunications company by Capital Communications Consultants, Inc.**

Mr. Steinhart:

Staff is seeking additional information regarding Capital Communications Consultants Capital petition for a competitive local exchange company (CLEC) certificate in Florida. Please provide a written response to each of the questions in the enclosed data request on or before September 6, 2011. In addition, Docket No. 100416-TI is now moot since the Florida Public Service Commission no longer regulates intrastate interexchange telecommunications carriers in Florida. Staff suggests that Capital withdraw its request in that docket.

Your company may avail itself of the statutory confidential provisions of Section 364.183, Florida Statutes, and Rule 25-22.006, Florida Administrative Code, if it believes it is necessary to comply with this data request. If you have any questions, please contact Kiwanis Curry at (850) 413-6662 or Bob Casey at (850) 413-6974. Thank you.

Sincerely,

A handwritten signature in black ink that reads "Beth Salak".

Beth Salak  
Director

BWS/rc  
Enclosure

cc: Division of Regulatory Analysis (Trapp, Curry, Casey)  
Office of General Counsel (Robinson, Teitzman)  
Docket No. 100414-TX, and Docket No. 100416-TI

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Staff Data Request  
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1) Has any person or entity received any stock options to purchase stock of Capital Communications Consultants, Inc. (Capital)? If so, please provide details.

2) In response to AT&T's Objection to Capital's Application for a CLEC certificate, Capital stated that:

Mr. Danny Michael has referred previous staff no longer retained/employed with ATMS to Mr. Bryan Michael for the use of company management. Mr. Bryan Michael is the sole owner of Capital Communications and has recently retained Mr. Christopher Melton, Mrs. Stephanie Stetler, and Mrs. Candice Pair for operational, compliance, reporting, and quality assurance. As referred and understood, all three individuals are qualified telecom professionals and were referred upon release from ATMS, which to Mr. Michael's knowledge moved its local operations of BLC from TN to FL in 2010.

Please explain what Capital refers to by using the word "retained." Are Mr. Christopher Melton, Mrs. Stephanie Stetler, and Mrs. Candice Pair employees of Capital or are they consultants to Capital?

3) In response to the question "Are any of Capital's employees, consultants, managers, directors currently employed by or affiliated with another telecommunications company? If so, please provide their names and the names of the companies," Capital stated that:

Capital currently has no employees that are affiliated with any other telecommunications company.

A May 19, 2011 Universal Service Administrative Company compliance letter was sent to Mr. Chris Melton at True Wireless, LLC, d/b/a Conexion Wireless. What is Chris Melton's position with True Wireless, and what is his position with Capital?

4) In a May 3, 2011 letter to the North Carolina Utilities Commission, the attorney representing PhoneAid Communications in Docket No. P-1530, Sub 1, Daniel C. Higgins, stated:

Ms. Stetler and Ms. Pair are not employees of Phoneaid; they are both third-party consultants, and Phoneaid understands that they have other telecom clients for which they provide similar services.

Are Ms. Stetler and Ms. Pair employees of Capital or consultants to Capital? If they are consultants, what is the name of the consulting firm, and what other telecommunications clients do they represent?

5) In response to the question "Have any of Capital's employees previously been employed or affiliated with another telecommunications company? If so, please provide the employees' names and which companies employed them," Capital answered:

As stated previously, Mr. Chris Melton, Mrs. Stephanie Stetler, and Mrs. Candice Pair have each been employed by a previous telecommunications company however are no longer working with or affiliated with their previous employer (ATMS / BLC).

In this response, it appears that Capital is representing that Mr. Chris Melton, Mrs. Stephanie Stetler, and Mrs. Candice Pair are employees of Capital. In response to a Tennessee Regulatory Authority data request, on April 11, 2011, Capital provided resumes of Mr. Chris Melton, Mrs. Stephanie Stetler, and Mrs. Candice Pair indicating they were employees of Capital. Are Ms. Stetler and Ms. Pair employees of Capital or consultants to Capital? If employees, provide current resumes.

6) In response to the question "Does Capital have any employee or consultant who has experience managing a telecommunications company," Capital stated in part:

...Mr. Michael has also contracted with a respected 3rd party firm for ongoing unbiased telecom consultation...

Is the "respected 3rd party firm" Smart Telecom Concepts, the same company included in Capital's response to the Tennessee Regulatory Authority data request, on April 11, 2011? Will Capital be using any other consultants? If so, please list.

7) Capital and PhoneAid Communications have the exact same word-for-word terms and conditions for Lifeline, Link-Up, and Toll Limitation Service.

What is the relationship between Capital and PhoneAid Communications?

8) Do any January 6, 2011 responses to AT&T's Objection to Capital's Application for a CLEC certificate need to be updated? Is there any additional information Capital would like the Florida Public Service Commission to consider in this docket?

9) After reviewing Mr. Bryan Michael's resume, staff noticed that Mr. Michael did not list any work experience in the telecommunications/CLEC industry. Does Mr. Michael have any technical or managerial experience in the industry? If so, please provide an updated resume listing his experience.

10) If Mr. Michael does not have any managerial and technical experience in the telecommunications/CLEC industry please explain Mr. Michael's business plan for operating the company. For example, does Mr. Michael plan to hire experienced employees, outsource the managerial and technical operations of the business, seek additional training, etc?

11) According the Capital's application to provide competitive local exchange telecommunications service (Question 16) the company has applications to become a certificated CLEC pending in Alabama, Mississippi, North Carolina, and South Carolina. What is the status of the pending applications? Does Capital have any additional pending CLEC applications? If so, in which states does Capital have additional CLEC applications pending?

12) Since filing the CLEC application in Florida, has Capital been granted CLEC certification in any state? If so, in which states?

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13) Since filing the CLEC application in Florida, has Capital been denied CLEC certification in any state? If so, in which states?

14) If Capital was denied CLEC certification in any state, why was the company denied?

15) Since filing the CLEC application in Florida, has Capital had any regulatory penalties imposed against the company for violations of telecommunications statutes? If so, please explain.

16) Since filing the CLEC application in Florida, has Capital been involved in any civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity? If so, please explain.

17) Are there any updates and or amendments that need to be made to the company's CLEC application since the initial filing? If so, please provide the updates and or amended information.