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## CONFIDENTIAL

Sprint's Response to State of Florida Request for Proposal to Provide Telecommunications Relay Service System

**Docket Number:** 

110013-TP

December 22, 2011

**Price Proposal** 

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FPSC-COMMISSION CLERK



## Sprint's Price Proposal for the State of Florida

Bidders shall submit their bids on the basis of a charge per billable minute for all services described with the exception of Captioned Telephone in item B.22. The price per billable minute for Captioned Telephone in B.22 shall be separately stated. A format similar to that shown below should be used for the price proposal. NOTE: THE PRICE PROPOSAL SHALL BE FILED IN A SEPARATE SEALED ENVELOPE MARKED: "SEALED – TO BE OPENED ONLY BY THE FPSC PROPOSAL OPENING OFFICER"

Sprint has read, understands and has complied.

## 1. Basic Relay Service

Bid price should be on a flat rate basis per billable minute for all billable minutes and not vary depending upon the volume of traffic. Existing contract price for intrastate basic relay service is \$0.89 per session minute.

Sprint has read, understands and has complied.

Sprint's offers the following fixed rate price, for all TRS minutes (Figure 1) for the initial contract term. Sprint's pricing is fixed-rate pricing and will be billed based on session minutes. Sprint's TRS pricing is valid, independent of call volume.

| Mandatory Pricing<br>(Years 1 – 3) | Per Minute TRS Rate    |
|------------------------------------|------------------------|
| Initial Contract Term              | \$0.75/ Session Minute |

Figure 1 – Base Contract TRS Pricing

## 2. Captioned Telephone

Bid price should be on a rate per billable minute for all billable minutes and may vary depending upon the volume of traffic. Existing contract price for intrastate captioned telephone service is \$1.54 per session minute.

Sprint has read, understands, and has complied.

Sprint's CapTel rate per billable session minutes for the first contract term (years one through three) is listed below and includes all the services referenced in Sprint's Technical Proposal. As allowed in this section, Sprint's price will vary depending upon the volume of traffic and offer volume discounts as CapTel continues to grow.

| Mandatory Pricing<br>(Years 1 – 3) | Per Minute CapTel Rate |
|------------------------------------|------------------------|
| Up to 300,000 minutes per month    | \$1.54/ Session Minute |
| Over 300,000 minutes per month     | \$1.52/ Session Minute |

Figure 2 - Base Contract TRS Pricing