

BEFORE THE  
FLORIDA PUBLIC SERVICE COMMISSION

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In the Matter of:

DOCKET NO. 110013-TP

REQUEST FOR SUBMISSION OF  
PROPOSALS FOR RELAY SERVICE,  
BEGINNING IN JUNE 2012, FOR THE  
DEAF, HARD OF HEARING, DEAF/BLIND,  
OR SPEECH IMPAIRED, AND OTHER  
IMPLEMENTATION MATTERS IN COMPLIANCE  
WITH THE FLORIDA TELECOMMUNICATIONS  
ACCESS SYSTEM ACT OF 1991.

PROCEEDINGS: COMMISSION CONFERENCE AGENDA  
ITEM NO. 3

COMMISSIONERS  
PARTICIPATING: CHAIRMAN RONALD A. BRISÉ  
COMMISSIONER LISA POLAK EDGAR  
COMMISSIONER ART GRAHAM  
COMMISSIONER EDUARDO E. BALBIS  
COMMISSIONER JULIE I. BROWN

DATE: Tuesday, February 14, 2012

PLACE: Betty Easley Conference Center  
Room 148  
4075 Esplanade Way  
Tallahassee, Florida

REPORTED BY: JANE FAUROT, RPR  
Official FPSC Reporter  
(850) 413-6732

DOCUMENT NUMBER DATE  
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## P R O C E E D I N G S

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2           **CHAIRMAN BRISÉ:** All right. At this time we  
3 will move into Item 3, and we are going to give staff a  
4 few minutes so that they can get to the places that  
5 they need to get to.

6           **MR. BLOOM:** Good morning, Commissioners.

7           **CHAIRMAN BRISÉ:** Good morning.

8           **MR. BLOOM:** I'm Kevin Bloom with Commission  
9 Staff. Item 3 you have before you is Staff's  
10 recommendation in Docket 110013, and we have an oral  
11 modification to make before we go any further.

12           On Page 6 of the recommendation, Paragraph 1,  
13 Sentence 3, the percentage in that sentence that reads  
14 44.6 should read 46.4. That is a numeric  
15 transposition; that is not a computational error. The  
16 change has no effect on any aspect of the  
17 recommendation.

18           **CHAIRMAN BRISÉ:** Thank you.

19           **MR. BLOOM:** With that, Staff is recommending  
20 the Commission award the contract for  
21 Telecommunications Relay Service to AT&T effective  
22 June 1, 2012. We base that recommendation on the fact  
23 that AT&T earned the highest scores on the technical  
24 aspects of the bidding process and offered overall the  
25 lowest permanent price for relay and captioned

1 telephone service.

2           Commissioners, I believe the recommendation  
3 delves into the whys and the wherefores of how we  
4 arrived at that recommendation, so rather than  
5 reiterate what is already before you, we're prepared to  
6 answer any questions you might have.

7           **CHAIRMAN BRISÉ:** Commissioner Balbis.

8           **COMMISSIONER BALBIS:** Thank you, Mr.  
9 Chairman.

10           And just to recap, this Commission originally  
11 withdrew this RFP for several reasons. One, the most  
12 important one was to provide additional information to  
13 the bidders so that they can provide a more competitive  
14 price for each type of call based on the volume. And  
15 according to my review of the staff's summary, our  
16 decision to rebid this contract in lieu of accepting  
17 the previous bids will result in approximately \$800,000  
18 per year in savings, is that correct?

19           **MR. BLOOM:** Sir, I think that number is  
20 actually closer to \$500,000.

21           **COMMISSIONER BALBIS:** Is it 500,000?

22           **MR. BLOOM:** Yes, sir. I would put it at,  
23 assuming the Commission agrees with staff, \$488,327 per  
24 year for each of the three years of the contract, which  
25 cumulatively is right at \$1.5 million.

1                   **COMMISSIONER BALBIS:** Now, the 500,000,  
2 that's from the current provider.

3                   **MR. BLOOM:** Yes, sir, that's correct.

4                   **COMMISSIONER BALBIS:** But I'm comparing it to  
5 if we would have accepted staff's recommendation on the  
6 previous RFP, I thought that was closer to 800,000.

7                   **MR. BLOOM:** Yes, sir, you are correct. I'm  
8 sorry, I was comparing it to the current contract.

9                   **COMMISSIONER BALBIS:** Okay. Thank you. And  
10 I want to thank staff for moving forward with this  
11 process. I know there were some concerns about time  
12 frame, and I think that we were able to provide  
13 additional information, have competitive bids, and  
14 provide savings to the customers. So with that, I move  
15 staff's recommendation on this item.

16                   **CHAIRMAN BRISÉ:** All right. There's a  
17 motion; is there a second?

18                   **COMMISSIONER GRAHAM:** Second.

19                   **CHAIRMAN BRISÉ:** All right. We have a motion  
20 and a second. All in favor say aye.

21                   (Unanimous affirmative vote.)

22                   **CHAIRMAN BRISÉ:** All right. Any opposed?  
23 None. So the item carries.

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STATE OF FLORIDA )

: CERTIFICATE OF REPORTER

COUNTY OF LEON )

I, JANE FAUROT, RPR, Chief, Hearing Reporter Services Section, FPSC Division of Commission Clerk, do hereby certify that the foregoing proceeding was heard at the time and place herein stated.

IT IS FURTHER CERTIFIED that I stenographically reported the said proceedings; that the same has been transcribed under my direct supervision; and that this transcript constitutes a true transcription of my notes of said proceedings.

I FURTHER CERTIFY that I am not a relative, employee, attorney or counsel of any of the parties, nor am I a relative or employee of any of the parties' attorney or counsel connected with the action, nor am I financially interested in the action.

DATED THIS 17th day of February, 2012.

  
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JANE FAUROT, RPR  
Official FPSC Hearings Reporter  
(850) 413-6732