

Writer's E-Mail Address: bkeating@gunster.com

January 11, 2013	X claim of confidentiality	00	3 JA	Į,
HAND DELIVERY	notice of intent request for confidentiality filed by OPC	OLER	=	
Ms. Ann Cole, Clerk Florida Public Service Commission 2540 Shumard Oak Boulevard	For DN <u>ODZZG-13</u> which is in locked storage. You must be authorized to view this DN CLV	MOIS NOIS	∺ :: 2	J-++'S(

Re: Application for Transfer of Control of Rightlink USA, Inc. (Certificate No. 8112) from Michael Ukwendo to Min-Su Kang (Confidential Information Included Pursuant to "Claim" under Rule 25-22.006(5), F.A.C.)

Dear Ms. Cole:

Tallahassee, FL 32399-0850

Attached for filing, please find an original and one copy of an Application for transfer of control of Rightlink USA, Inc., holder of CLEC certificate number 8112, from Mr. Michael Ukwendo to Mr. Min-Su Kang. The appropriate filing fee is also submitted with this filing.

Certain information included in Attachment 2 in support of this application is highly confidential, financial information of businesses owned by Mr. Kang. This information has not otherwise been disclosed publicly. Moreover, if the information were disclosed, it would likely cause harm to Mr. Kang's competitive interests. As such, we respectfully request the information in Attachment 2 be classified confidential in accordance with Rule 25-22.006(5), Florida Administrative Code. One highlighted and two redacted copies of the documents are being provided in accordance with the Rule.

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Ms. Ann Cole, Clerk January 11, 2013 Page 2

As always, if you have any questions in this regard, please do not hesitate to contact me.

Sincerely,

Beth Keating

Gunster, Yoakley & Stewart, P.A. 215 South Monroe St., Suite 601

Tallahassee, FL 32301

(850) 521-1706

FLORIDA PUBLIC SERVICE COMMISSION

OFFICE OF TELECOMMUNICATIONS

APPLICATION FORM FOR

AUTHORITY TO PROVIDE TELECOMMUNICATIONS COMPANY SERVICE WITHIN THE STATE OF FLORIDA

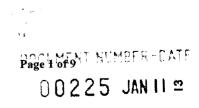
Instructions

- A. This form is used as an application for an original certificate and for approval of transfer of an existing certificate. In the case of a transfer, the information provided shall be for the transferee (See Page 8).
- B. Print or type all responses to each item requested in the application. If an item is not applicable, please explain.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. Once completed, submit the original and one copy of this form along with a non-refundable application fee of \$500.00 to:

Florida Public Service Commission Office of Commission Clerk 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 (850) 413-6770

- E. A filing fee of \$500.00 is required for the transfer of an existing certificate to another company.
- F. If you have questions about completing the form, contact:

Florida Public Service Commission Office of Telecommunications 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 (850) 413-6600



FPSC-COMMISSION CLERK

1.	This is an application for (check one):
	Original certificate (new company).
	Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority rather that apply for a new certificate.
2.	Name of company: RightLink USA,Inc.
3.	Name under which applicant will do business (fictitious name, etc.):
	RightLink USA,Inc.
4.	Official mailing address:
	Street/Post Office Box: 8181 Short Grass Cove City: Arlington State: TN Zip: 38002
5.	Florida address:
	Street/Post Office Box: Florida address not applicable upon approval City: State:
	Zip:
6.	Structure of organization:
	 ☐ Individual ☐ Foreign Corporation ☐ General Partnership ☐ Other, please specify: ☐ Corporation ☐ Foreign Partnership ☐ Limited Partnership

If individual, provide:

Name:	Min-su Kang
Title:	President
Street/Post Office Box:	8181 Short Grass Cove
City:	Arlington
State:	TN
Zip:	38002
Telephone No.:	(901) 581-8222
Fax No.:	
E-Mail Address:	Mtkang08@gmail.com
Website Address:	

- 7. <u>If incorporated in Florida</u>, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is: P00000001309
- **8.** <u>If foreign corporation,</u> provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is:
- 9. <u>If using fictitious name (d/b/a)</u>, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida. The Florida Secretary of State fictitious name registration number is: G04322900068 (transfer of the name to Mr. Kang is pending).
- **10.** <u>If a limited liability partnership,</u> please proof of registration to operate in Florida. The Florida Secretary of State registration number is:
- 11. <u>If a partnership</u>, provide name, title and address of all partners and a copy of the partnership agreement.

12. <u>If a foreign limited partnership</u>, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable. The Florida registration number is:

13. Provide F.E.I. Number: 311689646

(a) The application:

- 14. Who will serve as liaison to the Commission in regard to the following?
 - Name: Beth Keating Title: Florida regulatory counsel Street Name & Number: 215 South Monroe Street, Suite 601 Post Office Box: City: Tallahassee State: Florida Zip: 32301 Telephone No.: (850) 521-1706 Fax No.: (561) 671-2597 E-Mail Address: bkeating@gunster.com Website Address: www.gunster.com (b) Official point of contact for the ongoing operations of the company: Name: James Joseph Black Chief Operating Officer, (appointment pending final Title: Closing of Mid-South transaction described in item 15 below). Street Name & Number: 6565 N. Quail Hollow Drive Suite 200 Post Office Box: City: Memphis State: TN Zip: 38120 Telephone No.: (901) 271-3727 Fax No.: E-Mail Address: jblack@midsouthhomephone.com Website Address: (c) Where will you officially designate as your place of publicly publishing your schedule (a/k/a tariffs or price lists)? Florida Public Service Commission Website – Website address: Other – Please provide address:

List the states in which the applicant:

(a) has operated as a telecommunications company.

Mr. Kang is the 100% direct owner of Capital Communications Consultants, Inc. ("CapCom"), a provider of competitive local exchange and interexchange services in Alabama, Georgia, Kentucky, Louisiana and South Carolina. CapCom also holds authority to provide these same services in North Carolina but does not yet provide services in that state.

(b) has applications pending to be certificated as a telecommunications company.

At the present time, there are no pending applications other than the instant filing. Mr. Kang recently applied for authority to acquire 100% indirect ownership of Four Star Marketing, LLC d/b/a Mid-South Home Phone ("Mid-South") through MSK Communications, a Tennessee limited liability company, which is wholly owned by Mr. Kang and was created for the purpose of holding the interest of Four Star. That application was the subject of a separate, unrelated proceeding before the FCC. The application was recently approved by the FCC on November 26, 2012. (Domestic Section 214 Application Filed for Transfer of Control of Four Marketing. LLC d/b/a Mid-South Home Phone to MSK Communications, LLC, streamlined Pleading Cycle Established, Public Notice, DA 12-1723, WCB Docket 12-300 (WCB Oct. 25,2012. Mid-South provides competitive local exchange and interexchange services in Mississippi and Tennessee. Mid-South also holds authorization in Kentucky and Louisiana but does not yet provide services in those states. Upon closing of the Mid-South transaction, Licensee, Mid-South and CapCom will be affiliates through Mr. Kang's 100% ownership of the entities (i.e., 100% direct ownership of CapCom and RightLink, and 100% indirect ownership of Mid-South. Mr. Kang, a U.S. citizen, has investments in telecommunications and debt resolution businesses.

(c) is certificated to operate as a telecommunications company.

Mr. Kang's companies are authorized or certified to do business in the states referenced above in 15(a) and 15(b)

(d) has been denied authority to operate as a telecommunications company and the circumstances involved.

Not applicable

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

Not applicable

	entity, and the circumstances involved.
	Not applicable.
15.	Have any of the officers, directors, or any of the ten largest stockholders previously been:
	(a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. \square Yes \boxtimes No
	If yes, provide explanation. (b) granted or denied a certificate in the State of Florida (this includes active and canceled certificates). \square Yes \boxtimes No
	If yes, provide explanation and list the certificate holder and certificate number.
	(c) an officer, director, partner or stockholder in any other Florida certificated or registered telephone company. \square Yes \boxtimes No
	If yes, give name of company and relationship. If no longer associated with company, give reason why not.
16.	Submit the following:

(f) has been involved in civil court proceedings with a set

- (a) Managerial capability: resumes of employees/officers of the company that would indicate sufficient managerial experiences of each. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.
- (b) **Technical capability**: resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.
- (c) Financial Capability: applicant's audited financial statements for the most recent three (3) years. If the applicant does not have audited financial statements, it shall so be stated. Unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:
 - 1. the balance sheet,
 - 2. income statement, and
 - statement of retained earnings.

Note: It is the applicant's burden to demonstrate that it possesses adequate managerial capability, technical capability, and financial capability. Additional supporting information can be supplied at the discretion of the applicant.

THIS PAGE MUST BE COMPLETED AND SIGNED

REGULATORY ASSESSMENT FEE: I understand that all telephone companies must pay a regulatory assessment fee. Regardless of the gross operating revenue of a company, a minimum annual assessment fee, as defined by the Commission, is required.

RECEIPT AND UNDERSTANDING OF RULES: I acknowledge receipt and understanding of the Florida Public Service Commission's rules and orders relating to the provisioning of competitive local exchange telecommunications company (CLEC) service in Florida.

APPLICANT ACKNOWLEDGEMENT: By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide competitive local exchange telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the Intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

Company Owner or Officer

Print Name: Min-su Kang

Title: President

Telephone No.: (901) 581-8222

E-Mail Address: Mtkang08@gmail.com,

Signature: //www.log

Date: 1-9-13

FORM PSC/RAD 8 (5/08) Commission Rule Nos. 25-24.810, and 25-24.815 Note: To complete this interactive form Required by using your-computer, use the tab key to navigate between data entry fields.

CERTIFICATE TRANSFER

As current holder of Florida Public Service Commission Certificate Number <u>8112</u>, I have reviewed this application and join in the petitioner's request for a transfer of the certificate.

COMPANY OWNER OR OFFICER

Signature:

Print Name:	Michael Ukwendu
	Owner/CEO
Street/Post Office Box:	17100 SW 94 th Avenue
City:	Miami
State:	FL
Zip:	33157
Telephone No.:	(786) 325-9249
Fax No.:	
E-Mail Address:	

Mr. Ukwendu has been unresponsive to recent communication from Mr. Kang and counsel. As such, Mr. Kang has been unable to obtain Mr. Ukwendu's signature on the affirmation included on this page 10 of the Application. Mr. Kang respectfully requests that the FPSC process this application in spite of Mr. Ukwendu's failure to sign the application.

Date:

<u>ATTACHMENT 1</u>

Application for Authority to Provide Competitive Local Exchange Telecommunications Services in the State of Florida (Transfer of Control)

RESPONSE TO SECTION 16(A & B)

16(a & b) Enclosed are resumés for Mr. Kang and Mr. Black, which are submitted in support of the applicant's managerial and technical ability to provide competitive local exchange telecommunications services in Florida.

MIN-SU KANG

SUMMARY

Extensive experience in business management. Results-focused leader with experience in improving profitability. Talent for putting the right employee in the right position to achieve maximum results. Particular strengths are:

- Team Leadership/Team Building
- Inventory Management
- Sales Management
- Profitability Improvement

REPRESENTATIVE EXPERIENCE

2011-Present Benefits Management Managing Member

Memphis, TN

- Opened a successful debt resolution company as an underwriter for a network of attorneys
- Aided in relieving more than \$100M worth of debts
- Manage a staff of more than 30 employees with sales steadily increasing each month

2002-2011 Spirits Unlimited Memphis, TN Operations Manager (Family Owned Business)

- Increased store sales from \$500K to \$1M in 3 years
- Managed store employees
- Managed more than \$500K in store inventory

1999-2002 Bramlett Suzuki/Mazda General Sales Manager

Decatur, AL

- Helped found a new Suzuki/Mazda car dealership in Decatur, AL
- Led a team of salesmen to become the top Suzuki dealership in the state
- Headed up marketing, budgeting and managed more than 50 employees

ADDITIONAL POSITIONS OF LEADERSHIP

- Over 30 years experience in various martial arts forms
- Black belts in Taekwondo, Judo, Hapkido and Aikido
- Trained law enforcement officials in self defense tactics
- Taught self-defense classes for women
- Started a gym to help get kids off the streets by teaching them martial arts, thereby teaching discipline
- Used martial arts in various ways over the past 30 years to teach self confidence and self discipline to others.

James J. Black Jr. Chief Operating Officer Four Star Marketing, LLC d/b/a Mid-South Home Phone

6565 N. Quail Hollow Dr. Suite 200, Memphis, TN 38120

EXPERIENCE:

Chief Operating Officer and Founder, Four Star Marketing – 2009 to present

In 2009 was one of the founders of Four Star Marketing, LLC d/b/a Mid-South Home Phone. Currently responsible for managing the day-to-day operations of Mid-South. Gained regulatory authority in the states of Tennessee, Mississippi and Kentucky and presently have ETC designation in Tennessee. ETC applications for Mississippi and Kentucky are currently pending.

<u>CLEC Consultant – 2008 to present</u>

Took a ten-year-old existing CLEC based in Nashville and expanded to the Memphis market. Handled acquiring space for three brick and mortar locations, hiring fifteen Memphis-based employees, and supervising their training. Produced marketing material, worked with media partners to produce television commercials, and managed the operation of the business while coordinating with telecom consultant CGM and software provider Overgroup.

Information Technology Consultant – 2001 through 2007

Consultant for Cook Systems International and Conch Technologies; served the needs of Telecommunication Companies.

Financial Services Professional – 1985 through 2000

Held positions with Mass Mutual, Pacific Life, Black Financial Group and served as the Advanced Sales Specialist for First Horizon Corporation.