FLO!	BEFORE THE RIDA PUBLIC SERVICE COMMISSION	
	DOCKET NO. 1	10200-WU
In the Matter c	of:	
	E INCREASE IN FRANKLIN COUNTY CMENT SERVICES, INC.	13 JAN 28 PM 3: 24 COMMISSION CLERK
PROCEEDINGS:	CUSTOMER SERVICE HEARING	24
COMMISSIONER PARTICIPATING:	COMMISSIONER LISA POLAK EDGAR COMMISSIONER EDUARDO BALBIS COMMISSIONER JULIE I. BROWN	
PLACE:	St. George Island Volunteer Fire Department 324 East Pine Avenue St. George Island, Florida	
TIME:	Commenced at 10:05 a.m. Concluded at 10:58 a.m. -and- Commenced at 6:06 p.m. Concluded at 6:37 p.m.	
DATE:	Wednesday, January 16, 2013	
REPORTED BY:	LINDA BOLES, CRR, RPR JANE FAUROT, RPR Official Hearings Reporters (850) 413-6734/413-6732	
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FLC	ORIDA PUBLIC SERVICE COMMISSION	DOCUMENT NL

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APPEARANCES:

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Good

PROCEEDINGS 1 2 **COMMISSIONER EDGAR:** Good morning. morning all. We're going to go ahead and get started. 3 I'd like to call this customer hearing to 4 order. I thank you all for coming. We have a few 5 procedural matters that we need to go through, and then 6 7 we'll discuss how we're going to approach things this morning. 8 9 So let me first begin by asking our staff to read the notice. 10 MS. BARRERA: By notice, this time and place 11 has been set for a customer service hearing in Docket 12 Number 110200-WU, the application for increase in water 13 rates in Franklin County by Water Management Services, 14 15 Inc. COMMISSIONER EDGAR: Thank you. 16 My name is Lisa Edgar, and I'm a Commissioner 17 with the Florida Public Service Commission. And with me 18 19 are two of my colleagues; I'd like to ask them to go ahead and briefly introduce themselves. To my right. 2.0 COMMISSIONER BALBIS: Good morning. My name 21 is Eduardo Balbis, and I just want to thank you for 22 coming here. Your comments are important to us, and I 23 24 look forward to hearing from each of you. 25 COMMISSIONER EDGAR: Thank you.

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COMMISSIONER BROWN: Thank you.

Good morning. My name is Julie Brown, and I'm happy to be here and ready to listen to you all. Thanks.

COMMISSIONER EDGAR: And let's go ahead and take appearances from counsel representing the parties in this matter.

MR. FRIEDMAN: I'm Martin Friedman of the law firm of Rose, Sundstrom & Bentley -- oops -- Sundstrom, Friedman & Fumero, and we represent Water Management Services. And with me is Mr. Gene Brown, who is the principal.

COMMISSIONER EDGAR: Thank you.

MR. SAYLER: Erik Sayler with the Office of Public Counsel representing the citizens of the State of Florida and the customers of Water Management Services. And we have our Public Counsel, Mr. J. R. Kelly, here in attendance today as well.

COMMISSIONER EDGAR: Thank you.

20 MS. BARRERA: Martha Barrera, staff attorney
21 for the Commission.

COMMISSIONER EDGAR: Thank you. And also up here at the front with us is Marshall Willis, who is a Division Director with the Commission, and is available to help if there are technical questions or other

matters.

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You can see that we have a court reporter with us. This is part of the official docket of the hearing for this matter, so everything will be taped and transcribed.

And also in the back of the room to the left are other members of our staff who are available to be of assistance. And I hope that you all have been greeted and have met Ms. Muir, who is here by the door. Go ahead and wave.

We are hoping that many of you will choose to speak with us this morning. We are here to hear customer comments on this matter and on the service that you are receiving from your water utility provider. If you are going to speak to us, please make sure to have signed in with Ms. Muir over here. Here in a few minutes Mr. Sayler will be calling the names in the order that you have signed up.

If for some reason you would rather not speak this morning but you do have some comments that you would like to share with us, you may also use one of these green forms which have some general information about the matter that is before us, and also towards the back has a sheet where you can write comments. You can either do that today and hand it to our staff and that

will become a part of the record of this proceeding, or if you're, you want to think about it a little bit more, take the sheet with you. It is self-addressed and it can be mailed into our office and will also become a part of the record. If you know people who wanted to comment but were not able to be here this morning, feel free to take a few with you and pass it out to your friends and neighbors. It's also available on our website that could be downloaded and printed out and could be sent in to us.

We are going to give the opportunity to each of the parties in this case to make a very brief opening statement or opening comment sharing their thoughts at this moment. After that is done, we will move to the customer hearing portion. When that -- before that is done, I will swear you in as a group, and we can talk about that a little more in a moment.

So with that, Mr. Friedman.

MR. FRIEDMAN: Thank you, Commissioner Edgar. I want to interpose an objection at the outset on a procedural matter.

COMMISSIONER EDGAR: Yes, sir.

MR. FRIEDMAN: Is that pursuant to Section 120.659(2)(g), irrelevant and immaterial evidence shall be excluded from the hearing.

As you, I'm sure, understand, is that quality of service is not an issue in this hearing, and therefore customer testimony on quality of service is irrelevant and immaterial and not appropriate.

Further, if any of these customers have technical testimony, then they should have prefiled testimony as other people have.

Now I understand that pursuant to 120.57(1)(b), it says, when appropriate, the general public may be given an opportunity to present comments. And I have yet to have had any explanation of what appropriateness this customer testimony has to the issues that were protested in this case.

And I do want to -- I do understand that y'all have noticed this hearing and all these folks are here. So if, if my motion is not granted, then I do want to make sure that my cross-examination of these folks is not deemed a waiver of this argument. Thank you.

COMMISSIONER EDGAR: Thank you, Mr. Friedman.

Let me turn to our legal staff for a moment. Ms. Helton, am I correct that this objection was made at the prehearing and that it was ruled upon?

MS. HELTON: Yes, ma'am. The objection was made at the hearing [sic], and the -- my recollection is that the presiding officer acknowledged that objection.

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I believe also that OPC spoke to the objection.

I think it's a little bit premature at this time in that we have heard from no customer yet with respect to what the testimony may or may not be. The Commission has, I think, broad discretion to hear from the customers. I think that it's appropriate in this case in my opinion, being that the customers are the ones that will be paying the increased rates, if there are any.

COMMISSIONER EDGAR: Mr. Sayler, would you like to make a brief comment to the motion or the objection?

MR. SAYLER: Madam Chair, just repeat what I said at the Prehearing Conference, and I also support staff and think that the customers should have an opportunity to share and to speak and to testify here today and give you an opportunity to hear it, even if it's very short. And we have advised them to just pretty much stick to the issues that have been protested. But the customers may testify to things that are outside of that, but that's their prerogative as customers.

COMMISSIONER EDGAR: Thank you.

Mr. Friedman, I do understand your objection. I am going to overrule it. I do believe that our

general statutory authority and provisions in 120 do 1 allow us to hear customer testimony at this point in 2 3 time. And I do -- and as you have noted, we have 4 noticed these meetings and we are gathered here and it 5 is part of our role to hear from customers who would 6 7 like to speak to us. Your right to ask questions of customers will 8 9 certainly be granted as is appropriate. 10 MR. FRIEDMAN: Thank you. 11 COMMISSIONER EDGAR: Thank you. Mr. Friedman, any, anything else before you 12 13 have the opportunity for an opening comment? MR. FRIEDMAN: No, I have no preliminary 14 matters other than my opening statement. 15 COMMISSIONER EDGAR: Okay. Thank you. 16 17 Mr. Sayler, anything else at this time? MR. SAYLER: No, ma'am. 18 19 **COMMISSIONER EDGAR:** Okay. Then, 2.0 Mr. Friedman, you are recognized to address the Commission and the customers. 21 MR. FRIEDMAN: Thank you very much. 22 OPC has protested this PAA order and has made 23 it all about Gene Brown and how WMSI spends its money. 24 25 You'll hear a lot of testimony today about Account 123.

It has subsumed most of the time, energy, and effort in this proceeding, as it did in the last rate case.

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It's really quite simple though. Account 123 is WMSI's accounting of its own money. Don't be misled. The money in Account 123 is Water Management Services, Inc.'s money, it's not the customers' money. The customer rates are not set based upon what is or is not in Account 123.

OPC would like to ask this Commission to micromanage WMSI by telling what WMSI can and cannot do with its own money. The Commission twice rejected this in the last rate case, and it's appropriate to reject that attempt to micromanage Water Management Services in this case as well.

To bring this closer to home, what OPC is seeking is the same as if the State of Florida could tell you what to do with the money it paid you. You get a salary, each of you gets a salary based upon a statutory determination. The law tells you what your salary is going to be, just like the law tells Water Management Services what revenues it's going to get, and the State of Florida doesn't have any right to tell any of you what to do with your salary after you have earned it. They can't say, well, you know, you ought to put it in an IRA or you ought to save it for your child's

education or you ought to go buy a new car to make sure you get to work on time. They can't tell you that. And you can't tell Water Management Services what to do with its money after it is earned.

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If it wants to go buy a new car or it wants to pay down its debt or whatever it wants to do, this Commission cannot micromanage Water Management Services any more than the State of Florida cannot micromanage how you spend your money after you earn your salary.

All you're going to hear from the Water Management -- from the OPC witnesses is a lot of speculation about the financial condition of Water Management Services. OPC's arguments are going to be long on rhetoric and really short on substantive facts.

OPC is asking the Commission to micromanage Water Management Services and Mr. Brown because it doesn't believe that Mr. Brown has done a very good job of running this utility. They point out, for instance, a technical default at DEP. I was on a call with DEP when it agreed that it was going to await the outcome of this PSC case before it dealt with the technical default by the utility.

COMMISSIONER EDGAR: Mr. Friedman, I apologize for objecting or -- excuse me -- for interrupting, but I want to make sure we're clear, because you're just about

at your two minutes, and you have two minutes at this 1 point, but then you will have five minutes for an 2 opening statement as part of the --3 MR. FRIEDMAN: Oh, I thought this was opening 4 5 statement. COMMISSIONER EDGAR: No. This is your 6 7 comments to the customers or, or to us. My understanding, and I apologize if there was some 8 9 confusion, but it was two minutes for each party for the 10 customer portion at the beginning. MR. FRIEDMAN: Oh, I've got no comments on the 11 12 customer portion. 13 COMMISSIONER EDGAR: Okay. MR. FRIEDMAN: I mean, I've objected to the 14 15 relevancy of any of their testimony, so. COMMISSIONER EDGAR: I understand. But I did 16 17 want to give, give you or your client --MR. FRIEDMAN: I apologize. I misunderstood. 18 I wanted -- I thought you wanted us to do our opening 19 2.0 statement. COMMISSIONER EDGAR: All right. Thank you. 21 Mr. Sayler, two minutes. 22 Thank you. 23 MR. SAYLER: COMMISSIONER EDGAR: And let me just 24 25 apologize. Mr. Friedman, again, I thought we were

clear, but I apologize for any confusion as always. 1 MR. FRIEDMAN: I'm sure it's, I'm sure it's 2 confusion on my part. I'm easily confused. 3 COMMISSIONER EDGAR: But when we, when we do 4 begin the technical portion, each, each party will have 5 five minutes. And you may choose how you --6 7 MR. FRIEDMAN: Okay. Well, when we begin, I'll do it all over again. 8 9 COMMISSIONER EDGAR: If you'd like to begin 10 again or if you would like to revise --MR. BROWN: He's just getting to the good 11 12 part. (Laughter.) 13 COMMISSIONER EDGAR: We'll look forward to it. 14 15 MR. FRIEDMAN: All right. COMMISSIONER EDGAR: Thank you. 16 17 Mr. Sayler, two minutes. MR. SAYLER: Thank you, Commissioner Edgar. 18 19 To the customers of Water Management Services 2.0 and employees, thank you for coming out here today and attending this customer service hearing. This is your 21 opportunity to see your government in action, and it's 22 also your opportunity to come speak to whatever issues 23 that you think are relevant that this Commission should 24 25 hear. We would ask that you speak to the issues that

have been protested, the issue of Account 123 and the \$1.2 million in advance, the issues of the gain on sale not being carried forward, or past rate case expense, or present rate case expense, or any other issues that you're familiar with in this particular case. Or if you just want to come up and stand up and say that you support our office and what we're doing, we would encourage you to do that.

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But, again, thank you so much for coming out today. I know some of you may have had to take time off of work, and if you can't attend or have to leave early and want to come tonight, come back at 6:00 tonight. And, again, when you come up to the dais to testify, you'll need to give your name, address for the record. But if you happen to have any exhibits or anything that you would like to present into the record, just let the Commissioners know, and Ms. Farley will be the one for the staff handling all those exhibits.

But, again, thank you so much. It means a lot to us that so many people are here today. And, again, if, if something also prompts -- if someone testifies to something that prompts you to want to say something, you can still sign up, and I believe the Commissioners will take all the time that they need to hear from everyone fully. Thank you very much. And thank you.

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COMMISSIONER EDGAR: Thank you.

And, Ms. Helton, you did not register an appearance, nor did I ask you to as I did not expect to call upon you at this point. But since I did, for the record, please do so.

MS. HELTON: Certainly. Mary Anne Helton, advisor to the Commission.

COMMISSIONER EDGAR: Thank you very much.

Okay. We are done for the time being with some of the formalities for this proceeding. We are at the portion where we are able to hear from those of you who are here to speak to us.

As I mentioned earlier, this is a part of the official docket or the official record for this hearing, and so part of that is I need to swear you in. We will do that as a group. And after your name is called and you come forward individually, there will be the opportunity for Commissioners or the parties, the attorneys that are here, to ask you any questions and we'll work through that together.

So those of you who would like to speak to us, if you would stand with me as a group and raise your right hand.

> (Customers collectively sworn.) Okay. Thank you very much. Have a seat.

First I would like to recognize and ask to 1 come forward, if she would like to make a brief comment, 2 Commissioner Jackel from Franklin County. 3 Is Commissioner Jackel here? 4 COMMISSIONER JACKEL: Yes. Hello. 5 COMMISSIONER EDGAR: Good morning. 6 7 COMMISSIONER JACKEL: Thank you. I'm Pinki Jackel, Franklin County Commissioner, District 1. As 8 9 well, I am a resident of St. George Island. I want to thank y'all for being here this morning and coming to 10 Franklin County and being on St. George Island. 11 I've mentioned to y'all before, we have great 12 13 seafood down here, so I hope that you'll have the opportunity to partake of some of that good stuff before 14 you get back to your respective residences. 15 I have spoken before y'all on three different 16 17 occasions now regarding the water rate increases that will affect St. George Island, and I think that goes for 18 19 probably a lot of the people in the room that you'll 2.0 hear from today, you've heard from them before. Before I make just my very brief comments, 21 first I want to acknowledge the staff of Water 22 The folks that work for Mr. Brown's company 23 Management. do a very good job for us, and, you know, they are 24 25 always willing and able to help us. And so they do a

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very good job of helping the residents of St. George Island and I want the record to reflect their efforts.

But next I want to say that it is with a sense of frustration that I talk with you today about, again about the increase of water rates to the customers on St. George Island. All the folks you've heard from, including myself, we've made these comments before to you. We do believe that there is some oversight that is lacking in the manageability of Mr. Brown's company. We spoke to you at length in Tallahassee the last time we met, and apparently we were, you know, our words were falling on deaf ears because nothing that we reported to you or said to you in that meeting made obviously any impression based on the actions that you took subsequent to that meeting and to our appearing there and speaking.

As well, when those of us left that meeting, it was later reported to me on very good report that we all had been accused in some manner or another by those that would associate with Mr. Brown that we had a conspiracy in keeping the water rates down to keep the value of the company down because St. George Island is interested in buying the water utility. So I think that those are very harmful and damaging comments to me, especially being an elected official, that I would be, you know, conspiring to do something of this nature.

And I did not appreciate those comments coming out of the good citizens that live on Franklin -- St. George Island and their efforts to come to Tallahassee to speak with you from their hearts about real concerns about delivery of services, about water quality. And so that bothers me greatly that out of these meetings these types of comments and proceedings would be spoken about in the public purview.

And a rumor is a rumor and it always will be a rumor until it's founded, but we all know and have been the object of rumor and we know the damage it does. It's sort of like opening Pandora's box. Once it's opened, it's out. There's no putting all that stuff back in.

And so I would just ask you today in closing my remarks to say that we really want you to take this to heart and listen to us today. I understand that Water Management has some problems in their finances. I think that's been very clearly documented. But the problems that they've gotten into are not the problems of the island residents in paying their water bills. We pay our bills. We pay a good price for the water and the services that we receive.

Your oversight is a tremendous responsibility and I know that you take these seriously, but your

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oversight of the management of this company is essential 1 to any business entity that runs any water entity that 2 y'all oversee in the State of Florida. And so I would 3 ask you to carefully consider that. I would ask you to 4 listen to us today, to take to heart what we're saying 5 to you. We don't have an agenda. We just want good, 6 7 quality water for a good price, for a fair price as residents on St. George Island. And, again, I thank you 8 9 for the time to speak to you today. And enjoy Franklin County; we're glad to have you here. 10 COMMISSIONER EDGAR: Thank you. If you'll 11 hold for a moment. To my colleagues, any questions for 12 Commissioner Jackel from Franklin County? No? 13 Counsel? 14 15 MR. FRIEDMAN: I have a question. 16 EXAMINATION BY MR. FRIEDMAN: 17 You referenced certain comments that were told 18 0 19 Can you tell me who gave you those comments? to you. No, sir, I will not. 2.0 Α I guess that says it all. 21 Q 22 It doesn't really say it all. It says that I Α respect the confidentiality and nature of comments that 23 24 are made to me. In the business that I am in as an elected official, I have to keep the confidence of the 25

citizens and of my constituents in people, as I'm sure 1 that there are confidences you have to keep in a 2 client/attorney relationship as well. 3 So you think that County Commissioners have a 4 Q confidential relationship that they're able to --5 privilege that they can assert with their constituents? 6 7 I'm not going to get into a legal debate with Α you this morning. 8 9 COMMISSIONER EDGAR: Mr. Friedman --10 COMMISSIONER JACKEL: Thank you. COMMISSIONER EDGAR: Mr. Friedman --11 MR. FRIEDMAN: She started it. 12 13 COMMISSIONER EDGAR: Mr. Friedman, I think you have strayed a bit afield from the matters that are 14 before us today. Do you have any further question on 15 point for the Commissioner? 16 17 MR. FRIEDMAN: No. I have no questions for 18 her. 19 COMMISSIONER EDGAR: Okay. Thank you very 2.0 much. Commissioner, thank you. 21 COMMISSIONER JACKEL: Thank you. 22 COMMISSIONER EDGAR: As Mr. Sayler calls your 23 name, or Mr. Kelly calls your name, I would ask you to 24 25 come forward. We would ask that you keep your comments FLORIDA PUBLIC SERVICE COMMISSION

to a few minutes so that we can get through everybody 1 timely and hear all of your comments, and then we will 2 be proceeding into the evidentiary portion of this 3 proceeding after we are done with this portion. 4 So as you come forward, when you come to the 5 microphone, sometimes you need to speak up, so keep that 6 7 in mind. Please give us your name, and if the spelling is somewhat unusual, if you would spell it, that's 8 9 helpful to our court reporter. So Mr. Kelly. MR. KELLY: Madam Chair, do you want me to 10 call two names? 11 COMMISSIONER EDGAR: I think that would be 12 13 just great. Thank you. MR. KELLY: Okay. The first speaker is 14 15 Ms. Maggie Estes, and she will be followed by Ms. Donna Butterfield. 16 17 Whereupon, MAGGIE ESTES 18 was called as a witness on behalf of the Citizens of the 19 State of Florida and, having been duly sworn, testified 2.0 as follows: 21 22 DIRECT STATEMENT MS. ESTES: My name is Maggie Estes, and I am 23 24 here purely and simply to thank the Public Counsel for 25 representing us and support them. Thank you.

COMMISSIONER EDGAR: Thank you, Ms. Estes. 1 2 Thank you. 3 Mr. Kelly. MR. KELLY: After Ms. Butterfield is Lee 4 Sewell. 5 Whereupon, 6 7 DONNA BUTTERFIELD was called as a witness on behalf of the Citizens of the 8 9 State of Florida and, having been duly sworn, testified as follows: 10 DIRECT STATEMENT 11 MS. BUTTERFIELD: Good morning. 12 Donna 13 Butterfield, 1240 Sea Dune Drive, St. George Island. Full-time 11 years, part-time 20; greatest place you 14 could live. 15 We've got five major issues that are being 16 addressed which is being handled by people on this 17 island who are a lot more manageable and knowledgeable 18 19 than I would ever be. However, when I was trying to narrow down what I wanted to speak to, I was polarized. 2.0 Now I know what I want to talk about. 21 22 Mr. Friedman is insulting our intelligence when he says if Gene Brown wants to take a million bucks 23 24 out of WMSI, we can't tell him how to pay his bills, we 25 can't tell him if he wants to buy a new car. He is

running a public utility. He has customers that he is responsible to. If I don't have enough money to pay my water bill because I've decided to buy a new Corvette, which I am allowed to do because you can't tell me how I can spend my hard-earned money, I'm sure that if I called Gene Brown and said, hey, Gene, I don't have enough money to pay my bill this month because I acted irresponsibly, he'll say, okay, don't worry about it, pay me when you can.

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I don't know the legality of Mr. Friedman's issue, but I think responsible spending is paramount to the protection of our right to pay a fair rate. Gene Brown has made an awful lot of money off this island. If you drive down to the Plantation gate, you'll see on the sign, it says "A Gene Brown Development."

We don't feel sorry for Gene Brown. And, frankly, this attitude that he can spend any money he wants to out of our payment of bills is just insulting. I hope that you will let them know that that's not the way to run a business anywhere, let alone Franklin County.

COMMISSIONER EDGAR: Thank you, Ms. Butterfield.

Any questions?

MR. FRIEDMAN: Yes.

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1	EXAMINATION
2	BY MR. FRIEDMAN:
3	Q Ms. Butterfield, you agree, would you not,
4	that you're receiving a good quality of service from
5	Water Management Services?
6	${f \lambda}$ I have no complaints about the quality of
7	service.
8	${f Q}$ So in spite of the way that Mr. Brown may
9	spend his money, he is still providing you a good
10	quality of service; isn't that correct?
11	A Well, not really. I had to put in a $$3,000$
12	water softener because the chemicals in the water are
13	damaging to your copper pipes. They break in holes.
14	The quality of the water, the chemicals in the water
15	you'll find most places have had to purchase a water
16	purifying system.
17	As far as do they come out when I ask them to?
18	Yes. Are they polite at the office? Yes. But I did
19	have to put in a \$3,000 water softener.
20	MR. FRIEDMAN: Okay.
21	COMMISSIONER EDGAR: Thank you. Thank you.
22	Mr. Kelly.
23	MR. KELLY: After Lee Sewell is Ms. Barbara
24	Sanders.
25	Whereupon,
	FLORIDA PUBLIC SERVICE COMMISSION

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LEE SEWELL	
was called as a witness on behalf of the Citizens of the	2
State of Florida and, having been duly sworn, testified	
as follows:	
DIRECT STATEMENT	
MS. SEWELL: Good morning. My name is Lee	
Sewell. I reside at 1719 Kingfisher Road.	
I want to thank the Public Service members,	
staff, and counsel for coming to us. It's a lot easier	
on us not to have to go to Tallahassee. We appreciate	
it.	
I want to thank the Office of Public Counsel	
for their efforts on my behalf. It's impossible for me	
as an individual to understand all the technical legal	
details of this situation, as Mr I forgot your name	
now has said. We as customers of a public utility	
and you as the Public Service Commission should be	
confident that our rates are consistent with the cost of	:
service and not extraneous things.	
I gladly pay my water bills, but I don't want	
to be forced to pay any unrelated costs of Water	
Management. My understanding is that this company is	
providing us with a public service. So I appreciate the	è
Public Service Commission working to be sure that we pay	7
for a water service and not for those unrelated	

expenses.

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I hope the PSC will note that while this may be a small audience in your relative terms, it should be considered relative to the number of customers here on the island. There's not a whole bunch of us, but a whole bunch of us have come out today.

Finally, I want to say a thank-you to the Water Management local staff, who have provided me, and I think most of my neighbors, with prompt, courteous, and excellent service.

COMMISSIONER EDGAR: Thank you. Thank you very much.

MR. KELLY: After Ms. Sanders is Ms. Patricia Vest.

Whereupon,

BARBARA SANDERS

was called as a witness on behalf of the Citizens of the State of Florida and, having been duly sworn, testified as follows:

DIRECT STATEMENT

MS. SANDERS: Good morning. My name is
Barbara Sanders. I live on the island, 215 West 12th
Street. I've been a customer since 1979. Hello, Gene.
Good to see you.

We brought the original rate case back in the

'90s with Public Counsel when the Commission had to determine things like CIAC and lots of technical things with absolutely no books or records. And I think from my point of view what I want to ask you to do is to take every bit of the accounting very skeptically and look behind the numbers, because Gene is a master at accounting.

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I was going to say that I think we've gotten a lot better service, but Mr. Friedlander [sic] thinks that's irrelevant so I'm not going to say that. We do have good people that Gene has hired at very reasonable rates. We've got Nita and Hank and they do monitor it. Back in the day the water would go off a lot, and Gene certainly has fixed -- or his staff has fixed those problems.

But the other issue I wanted to say is not everybody on the island is rich. I know you have formulas for what the return on investment has to be, et cetera. But if there's a choice between a penny higher or a penny lower, think of the folks on the island and go with a penny lower. Thank you.

> COMMISSIONER EDGAR: Thank you very much. MS. SANDERS: Oh, come on. Please. MR. FRIEDMAN: What do you want me to ask you? (Laughter.)

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1	COMMISSIONER EDGAR: Thank you.
2	Mr. Kelly.
3	MR. KELLY: After Ms. Vest is Ms. Martha
4	Hodge.
5	Whereupon,
6	PATRICIA VEST
7	was called as a witness on behalf of the Citizens of the
8	State of Florida and, having been duly sworn, testified
9	as follows:
10	DIRECT STATEMENT
11	MS. VEST: My name is Patricia Vest, 1499 East
12	Gulf Beach Drive on the island. And I have here a
13	petition signed by many islanders.
14	COMMISSIONER EDGAR: Would you like to leave
15	that with us?
16	MS. VEST: I could put this with
17	COMMISSIONER EDGAR: Yes. Absolutely.
18	Mr. Kelly will
19	MS. VEST: Thank you. And I simply want to
20	say that I've been here for 20 years and gone through a
21	number of rate case discussions, been to Tallahassee,
22	been here a number of times, always asking for
23	reasonable consideration.
24	What we're looking for is quality water
25	service. And whether it's irrelevant or not, we do get
	FLORIDA PUBLIC SERVICE COMMISSION

quality service. The staff has been always responsive. But what we're asking for is water service of a decent quality at reasonable, honest, underline honest, rates. And the rationale for some of these rate increases appears to me, in reading on all the discussion that has gone on over the years, not to be honest. There is a discrepancy as to where the money that we pay, our rate dollars, where it goes. Does it go to the benefit of the service or does it go to some nebulous entity in the cyberspace or something, other companies?

Anyway, we're asking, and you'll see on this petition, that you take a very thoughtful look at what the Office of Public Counsel is producing. It's about time that these kind of things be looked into and we get some honest answers.

Thank you for coming here, and please give us your full consideration to honest, reasonable rates, which they aren't right now. Thank you.

COMMISSIONER EDGAR: Thank you. Questions? Thank you very much. MR. KELLY: I just have a question. COMMISSIONER EDGAR: Oh, excuse me. I'm sorry, Ms. Vest. Mr. Kelly.

MR. KELLY: That's all right.

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1	EXAMINATION
2	BY MR. KELLY:
3	${f Q}$ Ms. Vest, did you want the document that you
4	handed to me moved into the record of this proceeding?
5	A Yes, sir.
6	Q Okay. Thank you.
7	A There's several pages there in that document.
8	Q Right. The whole document.
9	A Yes. Thank you.
10	COMMISSIONER EDGAR: Mr. Kelly, what we
11	will what I would propose is that we will go ahead
12	and mark that. It will be 89. Since you have a copy
13	there, the two of you, can you go ahead and give me a
14	short title?
15	MR. KELLY: Oh, I'm sorry.
16	MR. SAYLER: Customer Petitions in Support.
17	COMMISSIONER EDGAR: Okay. We will mark that
18	as Number 89, Customer Petitions in Support, supplied by
19	customer Patricia Vest.
20	(Exhibit 89 marked for identification.)
21	The way I generally like to handle these is we
22	will not move any customer exhibits into the record at
23	this time. When we take a break between the customer
24	portion and the technical portion, that way all the
25	attorneys can take a look at it, and we will take those

FLORIDA PUBLIC SERVICE COMMISSION

up for consideration at the beginning of the technical 1 portion. Mr. Friedman, does that work for you? 2 MR. FRIEDMAN: That's fine. 3 COMMISSIONER EDGAR: Okay. Yes, Commissioner 4 Balbis. 5 COMMISSIONER BALBIS: Thank you, Commissioner 6 7 Edgar. I have a request, since we have an unusual 8 9 situation, we have the customer meeting followed by a technical hearing, could I have Mr. Kelly read the 10 petition? I mean, not necessarily the names, but just 11 what the petition is in favor of. 12 13 COMMISSIONER EDGAR: Certainly, we can do that. And, of course, at the break there will be the 14 15 opportunity for Commissioners to review any material that is provided. 16 But let's go ahead and ask Mr. Kelly to read 17 that statement, I'm assuming, there at the top into the 18 19 record. 20 MR. KELLY: Yes, ma'am. It has a short statement. It says, Petition of support. We, the 21 undersigned customers of Water Management Services, 22 Inc., do hereby fully support the efforts of the Office 23 of Public Counsel (OPC) to represent our interests in 24

Docket Number 110200-WU, including but not limited to

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1	OPC's protest of proposed agency action PAA Order Number
2	PSC-12-0435-PAA-WU issued in this docket.
3	MR. FRIEDMAN: Could I ask her a question
4	about that, about her petition?
5	COMMISSIONER EDGAR: One moment.
6	Mr. Kelly, approximately how many people have
7	signed as under signed? Is it numbered? Are they
8	numbered?
9	MR. KELLY: There apparently are 14 pages. I
10	don't believe every page is completely full. Some of
11	them are all full, some of them are three-quarters.
12	COMMISSIONER EDGAR: That's fine. I just
13	wanted a general idea.
14	MR. KELLY: Do you want me to count them?
15	COMMISSIONER EDGAR: No. That's okay. I'll
16	review it at the break.
17	Mr. Friedman, you had a question for whom?
18	MR. FRIEDMAN: I wanted to ask her a question
19	about her, about her petition.
20	COMMISSIONER EDGAR: Ms. Vest?
21	MR. FRIEDMAN: Ms. Vest.
22	COMMISSIONER EDGAR: Ms. Vest, are you still
23	available for a brief question? Thank you. I
24	appreciate you coming forward again.
25	EXAMINATION
	FLORIDA PUBLIC SERVICE COMMISSION

1	BY MR. FRIEDMAN:
2	${f Q}$ Hi, Ms. Vest. Who, who is it that wrote that
3	petition, put the language in the petition?
4	A I don't know.
5	Q Where did you get it?
6	A It was handed to me by my neighbor.
7	${f Q}$ All right. So you're not the one that went
8	around and got the names?
9	A I did get some names, yes. I had some
10	different people had different pages, and we took them
11	around to get them signed.
12	${f Q}$ And you don't know who drafted the actual
13	language?
14	A No, I don't.
15	MR. FRIEDMAN: Okay. Thanks.
16	COMMISSIONER EDGAR: Okay. All right. Thank
17	you. Thank you very much.
18	Mr. Kelly, the next name on your list, please.
19	MR. KELLY: After Ms. Hodge is I
20	apologize it's Hayes. I can't read the first name.
21	MR. HAYES: Bud.
22	MR. KELLY: Bud. I'm sorry. Bud. I
23	apologize.
24	MR. HAYES: When you were having trouble, I
25	knew who it was.
	FLORIDA PUBLIC SERVICE COMMISSION

Whereupon,

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MARTHA HODGE

was called as a witness on behalf of the Citizens of the State of Florida and, having been duly sworn, testified as follows:

DIRECT STATEMENT

MS. HODGE: Good morning. I'm Martha Hodge, and I have been a resident on St. George Island for 30 years. I live at 1512 East Gulf Beach Drive some of the year, not all of the year now. But I used to be -- for 25 years I was here full-time.

I can tell you I'm like other long-term residents, this is one of many hearings and one of many meetings like this that I've attended over these years, nearly always in terms of my best interest wanting not to have higher rates. No point in denying that, because I consider the lower the rate, the better my interests are, are met.

I would like to say that I am in total support of the work of the Public Counsel and of the five issues that they have put forward to you. I am sorry that I am not technically savvy enough to have a long discussion of them, but I have visited with people on the island and have sufficient belief that these represent our best interests. Thank you very much.

COMMISSIONER EDGAR: Thank you very much. 1 2 MR. KELLY: After Mr. Hayes is Mr. Josh Hodson. 3 Whereupon, 4 BUD HAYES 5 was called as a witness on behalf of the Citizens of the 6 7 State of Florida and, having been duly sworn, testified as follows: 8 9 DIRECT STATEMENT 10 MR. HAYES: Good morning. COMMISSIONER EDGAR: Good morning. 11 MR. HAYES: Again, my name is Bud Hayes. 12 Ι live at 1233 Watkins Cove here on the island. I've been 13 a resident here for about, I guess ten years full-time. 14 Like other people, I do want to tell you what a great 15 job Nita and Hank, Bruce and Bobby do in taking care of 16 us down here, and that's greatly appreciated by us all. 17 I'm speaking here as an individual. 18 But 19 Mr. Brown, I talked to him yesterday morning, and he just wanted me to make the Commission aware that it is a 2.0 nonprofit group that is doing our due diligence to work 21 with an eye towards buying Water Management Services. 22 And that's all I need to say. I'm not here to --23 24 SPEAKER: We can't hear you. 25 **SPEAKER:** Speak into the microphone. FLORIDA PUBLIC SERVICE COMMISSION

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1	MR. HAYES: Oh, I'm sorry.
2	SPEAKER: Talk into the microphone.
3	MR. HAYES: Just merely I'm just here as an
4	individual, but there is a nonprofit entity, SGI Water
5	District, Inc., which is in negotiations with Mr. Brown
6	towards purchasing his company, Water Management
7	Services, Inc. Thank you.
8	COMMISSIONER EDGAR: Thank you. Thank you
9	very much.
10	Mr. Kelly.
11	MR. KELLY: After Mr. Hodson is Ms. Barb
12	Paget.
13	Whereupon,
14	JOSH HODSON
15	was called as a witness on behalf of the Citizens of the
16	State of Florida and, having been duly sworn, testified
17	as follows:
18	DIRECT STATEMENT
19	MR. HODSON: Hello there. Joshua Hodson,
20	manager of St. George Island State Park. I reside at
21	1900 East Gulf Beach Drive. And I'm just here to
22	comment on what the water rate increase means to the
23	state park down here.
24	Over the last few months our water bill has
25	increased by 25%, and over the last year it's entirely

33% up since the same time one year ago. This equals an 1 additional \$12,000 a year in bills going up from about 2 \$38,000 to \$50,000 a year, which is what we end up 3 paying for about all of our electric utilities. 4 This money certainly comes out of my fixed 5 budget and limits the amount of projects, special 6 7 events, and other things that we can offer to the 210,000 visitors that we get out here in the park every 8 9 year. And so that's all that I have to say about that. I certainly would like a smaller increase, if any at 10 all. 11 COMMISSIONER EDGAR: Mr. Hodson, thank you, 12 13 and thank you to the park service. Mr. Kelly. 14 15 MR. KELLY: After Ms. Paget is Mr. Charles Kienzle. 16 MR. KIENZLE: Good luck. 17 Whereupon, 18 19 BARBARA PAGET was called as a witness on behalf of the Citizens of the 2.0 State of Florida and, having been duly sworn, testified 21 22 as follows: DIRECT STATEMENT 23 24 MS. PAGET: Hi. I'm Barb Paget. I live on 25 St. George Island at 1608 Forsythia Court. And I'd

first like to thank and support Mr. Sayler and his office for all the work they've done for him. I was at the meeting January 9th when we had a very in-depth discussion of how and why they are presenting these five items and the backing for that, and so I do know what it is I'm backing in detail.

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In the past, Gene Brown and Water Management Service had their income escrowed so that they needed approval for withdrawal of funds. At some point this was withdrawn, and not long after that is when he took 2.1 million or so out of the funds and used them for other interests that he has.

I don't see this as money that WMSI has earned completely because this is money that is paid for by customers supervised by a Public Service Commission to support our water needs, both the actual water, the physical plant, the improvements, et cetera.

I understand that their income is again 18 escrowed as before until the PSC rate discussion. 19 Т 2.0 would like to ask that this escrow system be continued since Mr. Brown has shown that our money for services 21 22 does not remain in WMS for future improvement needs, and then he comes back and asks us for increases to do 23 these. We now do need increases. They have bought 24 25 land, they're going to put in a new tank. I don't

dispute the fact that the physical equipment gets old and needs replacing. I do dispute the fact that part of the original rates we assumed was good to go for future improvements as well as current water provisions and salaries of people. And so he is now asking that we pay increased rates to fund needed improvements when this money should have been there for that.

So I'd like to ask that the escrow system be continued since -- after you make the decision, I'd like you to continue this escrow service, and Mr. Brown has shown that our money for services does not remain in WMS for future improvement needs and then he comes back and asks for rate increases to do this. We would, simply we would like to have the money we pay for water and services be used for water services. Thank you.

> **COMMISSIONER EDGAR:** Thank you, Ms. Paget. Question, Mr. Friedman?

MR. FRIEDMAN: Yes.

EXAMINATION

BY MR. FRIEDMAN:

Q Ms. Paget, who told you that Gene Brown took \$2.1 million out of Water Management Services? Where did you get that information?

A The public meeting -- although I'd heard it before -- last spring, maybe in April that we had,

FLORIDA PUBLIC SERVICE COMMISSION

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Mr. Sayler was at. But a lot of people have been 1 talking about that for a while. And that was in our 2 meeting January 9th when we talked about that. I 3 understand some has paid back; most of it hasn't. 4 But asking for more money, increased rates to pay for 5 improvement when that money to me should have been in 6 7 reserves, that's what we paid it for, for the current and future needs. 8 9 COMMISSIONER EDGAR: Any further questions? 10 MR. FRIEDMAN: I guess not. COMMISSIONER EDGAR: 11 Thank you. MR. KELLY: Okay. After Charles is Mr. David 12 Allen. 13 14 Whereupon, 15 CHARLES KIENZLE was called as a witness on behalf of the Citizens of the 16 State of Florida and, having been duly sworn, testified 17 as follows: 18 DIRECT STATEMENT 19 2.0 MR. KIENZLE: Good morning. My name is Charles Kienzle, K-I-E-N-Z-L-E. And you do as well as 21 22 all my teachers did. 1808 Sea Oat Drive for about 15 23 years. And I don't want to take too much time, but I 24 25 would say, as most things, I'd just kind of have to

ditto what Lee Sewell said. She said it much better than I do.

But I would like to add one thing. Little in my experience has allowed me in any business that I've ever operated to ask for a 50% increase from my, quote, customers, and now consider a 25% increase, yet still be able to invest funds over time potentially outside the core business. Yet that's the situation we are in today.

I ask the, obviously the Commission to look closely at Mr. Brown's return on investment and how he uses those funds to ensure that we are not paying exorbitant returns, exorbitant in days that what we can get is 1, 2, or 3%, he gets, he gets 5, he's getting 50% more than many other people, that you be good stewards of our money. Thank you.

COMMISSIONER EDGAR: Thank you.

MR. KELLY: After Mr. Allen is Francis Giknis. Giknis; is that right? Giknis.

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MR. KELLY: Giknis.

MR. GIKNIS: Giknis.

Whereupon,

DAVID ALLEN

was called as a witness on behalf of the Citizens of the State of Florida and, having been duly sworn, testified

as follows:

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DIRECT STATEMENT

MR. ALLEN: David Allen, 1700 Kumquat Court. Full-time resident here on the island.

I just wanted to point out that while what Mr. Brown does with his money at Water Management, Mr. Friedman is right, that's his business. He can do whatever he wants to with it. But Mr. Friedman is wrong about one thing. I don't have recourse to say no to Mr. Brown when he comes to me and asks for a rate increase or tells me I'm having a rate increase. I have to depend on you. So I can't now go to my company, I'm retired, I can't go to them and tell them, well, hell, my water rates went up, I need a raise, because they're going to laugh at me.

So we need you to be our advocate. Be fair to Mr. Brown. I don't think he's an evil person with horns on his head. You know, he's trying to run a business. Be fair to him, but be fair to us too.

And I'd also suggest, while Mr. Friedman is here, since we can't speak to the issue of quality of water, that he have a glass of tap water.

> COMMISSIONER EDGAR: Thank you. MR. FRIEDMAN: It's great water. COMMISSIONER EDGAR: Any questions?

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MR. FRIEDMAN: I have no questions. 1 Thank 2 you. COMMISSIONER EDGAR: Thank you very much. 3 Mr. Kelly. 4 MR. KELLY: Giknis, is that right? 5 MR. GIKNIS: Giknis. 6 7 MR. KELLY: Giknis. And after Mr. Giknis is Ann Giknis. 8 9 Whereupon, FRANCIS GIKNIS 10 was called as a witness on behalf of the Citizens of the 11 State of Florida and, having been duly sworn, testified 12 as follows: 13 DIRECT STATEMENT 14 MR. GIKNIS: First, I'd like to echo the 15 previous speakers' comments on the quality of the staff. 16 They're friendly, they're efficient, and I very much 17 appreciate their help whenever we need them. During the 18 19 last blow we had, keeping the water on all that time was, was a big benefit for those of us who were here on 2.0 21 the island. 22 However, I recognize that more money is

required to run a business over time, and you are, we're trusting you to decide what those rates should be. It seems to me that they're a little on the high side right

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now, but I'm not an expert in this. However, what I'm counting on you all to do is assure that the money we pay into the business gets used to maintain the business.

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If there's a rusted pipe on the bridge coming over to St. George Island, which I understand there is, although I'm not an expert, that should be addressed. If there's insufficient water pressure to keep the fire chief happy in the Plantation, that needs to be addressed. If the infrastructure needs to be worked on and improved, that certainly is prudent, but that should be addressed. And the funds that we pay into the business should be primarily used, I would think, to maintain that business and assure continued quality of service to the folks on St. George Island.

I know that the hookup charge that's being, that's recently increased so much, friends of mine who are considering buying on St. George Island have for the first time in my awareness said, gee, we're really thinking about that and maybe we won't because of this hookup charge. It's becoming a, an element in the continued development of the island.

So, again, I appreciate the efforts of the staff, I support the efforts of OPC, and I appreciate the opportunity to be speaking to you today.

1	Questions? Thank you.
2	COMMISSIONER EDGAR: Thank you very much.
3	MR. KELLY: Madam Chair, the last speaker is
4	Ms. Ann Giknis.
5	COMMISSIONER EDGAR: Good morning.
6	Whereupon,
7	ANN GIKNIS
8	was called as a witness on behalf of the Citizens of the
9	State of Florida and, having been duly sworn, testified
10	as follows:
11	DIRECT STATEMENT
12	MS. GIKNIS: Good morning. My name is an Ann
13	Giknis. I live at 657 West Pine Avenue here on the
14	island. Our water rates have definitely increased. We
15	built our house ten years ago, and we are spending more
16	than ever on water either here or in any other town
17	we've ever lived. We've lived in several states, and
18	water here is extremely expensive.
19	But the service, the service is very good.
20	Nita and her staff are wonderful. They're
21	conscientious, they're considerate and responsive when
22	they're needed.
23	The quality of the water I question highly.
24	Any time you can put two pennies on a desk in a building
25	where the water is being treated and the pennies are

being eaten by the chlorine in the air in the office, that's, that's a problem. I have a water softener and I don't even think it's up to the task of keeping water to the quality that I would like to see it. We use our BRITA all the time because we don't like the taste of the water.

As my husband expressed, we have several friends who are looking to buy on St. George Island, and the monthly water rates are definitely a consideration for them because they're on a fixed income. Building new homes here, a \$5,000 hookup fee is obscene as far as I'm concerned. That's, that's a big chunk of money. And this little county -- it isn't such a little county. This big county, our little island is having a really hard economic time right now. We don't need to be discouraging people from buying property here and potentially building homes because it's going, it's going to cost them a fortune to have a 7-bedroom house, if they want it, to have water for seven bathrooms or to pay a huge fee for their hookup. Thank you for hearing me today.

COMMISSIONER EDGAR: Thank you, Ms. Giknis.

Mr. Kelly, did you say that that was the last name on the list?

MR. KELLY: That I have, yes, ma'am.

COMMISSIONER EDGAR: Okay. Then let me ask, is there anybody that came here today that would like to speak to us that has not spoken to us this morning that did not have the chance to sign up on the list?

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Okay. Commissioners, any comments?

Okay. Then I want, on behalf of my colleagues here with me today and the two that were not able to join us today, I'd like to thank each of you for being here. Thank you for your comments, thank you for your interest, your participation. Thank you for welcoming us to your beautiful island. We are going to at this time recess the customer service portion of the proceeding. We will be back again at 6:00. So if you know of people who could not come this morning but would like to, let them know we'll be here at 6:00 to go through the same process.

And I'm going to say -- I know our staff needs to move some things around. I want to -- 15, 20 minutes? Commissioners, does that work for you?

Okay. Then we will come back at 11:15 to begin the technical portion of our proceeding. Thank you all.

(Recess taken.)

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COMMISSIONER EDGAR: Good evening.

Hello. My name is Lisa Edgar. I call this customer hearing to order.

I am a member of the Florida Public Service Commission, and with me are two of my colleagues who I'll ask to introduce themselves. To my right --

COMMISSIONER BALBIS: Good evening. I'm Eduardo Balbis. I'm happy to be here, and I'm glad that so many customers are here. I look forward to the comments concerning the issues before us. So thank you.

COMMISSIONER EDGAR: Thank you.

COMMISSIONER BROWN: Good evening. My name is Julie Brown, and I, as well, am happy to be here and looking forward to hearing from y'all.

COMMISSIONER EDGAR: Thank you. We have a few formalities that we need to go through, and then I'll talk about what our process will be, and then we will move into hearing from those of you who have signed up to speak to us.

20 So let me move next and ask our staff to read 21 the notice, please.

MS. BARRERA: Yes. By notice, this time and place has been set for a customer service meeting in Docket Number 110200-WU, application for increase in water rates in Franklin County by Water Management

Services, Inc.

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COMMISSIONER EDGAR: Thank you.

And let's go ahead and take appearances of counsel who are represented in this docket.

MR. FRIEDMAN: My name is Martin Friedman with the law firm of Rose Sundstrom Friedman & Fumero, and our firm represents Water Management Services, Inc.

COMMISSIONER EDGAR: Thank you.

MR. SAYLER: Erik Sayler with the Office of Public Counsel on behalf of the customers of Water Management Services, and with me is the Public Counsel, Mr. J.R. Kelly.

COMMISSIONER EDGAR: Thank you. And our staff.

MS. BARRERA: Martha Barrera on behalf of Commission staff, and also Michael Lawson, who is also an attorney with Commission staff.

COMMISSIONER EDGAR: Thank you.

MS. HELTON: Mary Anne Helton --

20 COMMISSIONER EDGAR: Oops. Hang on. I don't 21 know if you're on.

22 **MS. HELTON:** Mary Anne Helton, advisor to the 23 Commission.

24 COMMISSIONER EDGAR: All right. Thank you
25 very much.

Okay. Let me then move on and welcome, once again, all of you who have come to be a part of this proceeding and to participate in our processes. We are glad you are here, and we are very glad to be here from Tallahassee on the beautiful island, and thank you for the wonderful weather that we had today. Even though we spent most of it in this room, it was so great to know that it was so beautiful right outside of these walls.

With us also are a number of members of the Public Service Commission staff. Should there be any technical questions that come up with your comments, they are available to help us answer them. If any of you have problems or questions about your billing, et cetera, we have staff representative, OPC has representative, and the utility has representatives.

This is a proceeding that has been noticed, and it is a part of the formal record for the hearing for the docket in this case. As part of that process, our legal requirements and also because it help us, all of our comments will be transcribed through our staff court reporter who is here with us. We have speaker sign-up forms that are there by the door with our staff member, Ms. Muir, right there.

I hope that most of you who have come will take this opportunity to speak to us directly. If you

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would like to do so, please sign on the form there that Mr. Muir has. Shortly here, OPC representatives, or Mr. Kelly, the Public Counsel, will call your names in the order that you have signed up.

If you for whatever reason would prefer to put your comments in writing rather than to speak to us directly here tonight, there is a green form that looks like this, and there are numerous copies over there at the table. It has some general information about this case and some of the issues before us, and it also towards the back has a form that is set up for you to put your name, write comments if you would like to do that instead of speaking to us directly.

Take advantage of this form. You can hand it to any member of our staff, or if you would like to think about it for a little while or if you know people who could not be here, on the back it is self-addressed. Take advantage of that. It can be mailed in. It will also become a part of the record of this case. If you have friends or neighbors who are not able to be here, that is an option for them. Take additional copies if you would like. It's also available on the website, easily found; it could be printed out and mailed to us that way.

In a moment, I will ask the attorneys

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representing the two parties in this case, the utility that provides water service to this area, and also the Office of Public Counsel to make some very brief opening comments, if they choose to. And then we'll start to move into hearing from you. But before I do that, Commissioner Balbis.

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COMMISSIONER BALBIS: Thank you, Commissioner Edgar. And I just want to say that I assume that those customers that are here this evening were not here this morning. We did have quite a few customers this morning not only speak, but also one of the customers presented a signed petition with I believe 12 or 14 pages of signatures that was read into the record.

I don't know if those of you that are here also signed that petition, but just to clarify that that was read into the record, as well, and I assume you were not here this morning to hear that.

COMMISSIONER EDGAR: Thank you. Let me just make sure I haven't missed anything. And I think we are good right now. So at this point I will take -- unless, Commissioner Brown, did you want to make a comment? No, you're good?

Okay. Then I will ask -- Mr. Friedman, you have two minutes if you would like to make a brief comment to the customers at this time.

1	MR. FRIEDMAN: We're good.
2	COMMISSIONER EDGAR: You're good. Okay.
3	Thank you very much.
4	Mr. Sayler.
5	MR. SAYLER: Thank you.
6	COMMISSIONER EDGAR: And you're welcome to use
7	that or come to the podium, whichever you prefer.
8	MR. SAYLER: Thank you. Customers of WMSI and
9	also the fine utility folks who work there, thank you
10	for coming out tonight and participating and watching
11	your government in action.
12	I know some you have signed up, and we do ask
13	that you share your thoughts and concerns, or even
14	things that any compliments that you have for the
15	utility. This morning we heard a lot of compliments for
16	the utility and the hard workers of the island staff.
17	So if you have compliments that you'd like to share with
18	the Commissioners, please feel free to do that.
19	There are a number of issues that were
20	protested in this case by us and by the utility. For
21	your comments to be most effective, stick to those, but
22	if there is something else that concerns you about
23	anything regarding the utility you can testify to that,
24	as well.
25	And just to sort of recap today, we finished

most of the technical hearing of all the testimony of all the witnesses, and the next witness who will go up will be Mr. Brown tomorrow morning. So I know you're here tonight, so that probably means you are working tomorrow, but if you are off tomorrow and you're interested in seeing your government in action, just watching how this PSC process works, you're welcome to come attend and see that.

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But, again, thank you for tonight. And if you have any exhibits, just when you come to the microphone let us know that you have an exhibit, and it will be marked for identification to go into the record. And if you don't, that's fine. But when you come to the podium please state your name and your address, your utility address for the record.

So thank you very much. And, again, thank you for coming out this evening.

COMMISSIONER EDGAR: Thank you, Mr. Sayler. Again, if you would like to speak to us, please make a point to sign up on the speaker form, because this is part of the official legal record that is part of the hearing, the overall hearing and the hearing process in this case. We'll need to have y'all sworn in. We will do that as a group. And after you have shared your comments with us, there will be the

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opportunity for any of the attorneys who are participating in this case to ask you a question, should they have one, or for me or my colleagues here with me today to ask you a question.

I will also ask that when your name is called, if you will come forward to the podium microphone over here, that you tell us your name, even though we have just announced it, if you would tell us your name, and if it is a name that is a little difficult or unusual to spell, please spell it for us. That helps us and it also helps our court reporter who is transcribing.

So with that, for those of you who would like to speak with us, if you will stand with me as a group, please.

(Witnesses sworn.)

COMMISSIONER EDGAR: Thank you very much. With that, I think we are ready to move to the most important part of this process here that we are gathered for tonight, and that is to hear from the customers.

So, Mr. Kelly, if you will.

MR. KELLY: Thank you, Madam Chair.

The first speaker is Ms. Gail Riegelmayer, and she will be followed by Ms. Martha Gherardi.

COMMISSIONER EDGAR: And I'm just going to go ahead and ask you to spell your name for us.

1 GAIL RIEGELMAYER 2 appeared as a witness and, swearing to tell the truth, 3 testified as follows: 4 DIRECT STATEMENT 5 MS. RIEGELMAYER: I knew that was coming. I

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MS. RIEGELMAYER: I knew that was coming. I was planning to do that. My name, again, Gail Riegelmayer. That is G-A-I-L, and the last name is spelled R-I-E-G-E-L-M-A-Y-E-R, as in Oscar-Mayer. Gail Riegelmayer.

Okay. First of all, I want to thank you all for being here on St. George Island all day, because I think it helps to ensure that more of WMSI customers would be able and available to participate and speak. So thank you for that.

And as a broad reaching comment, I would like to say that I do support all of the five comments or items that the OPC is asking for on our behalf. But I do have some specifics I would like to add to my overarching support to OPC's fine protest.

I have been following WMSI's rate increase request since 2010. I understand that it is the PSC's purpose to balance the utility customers' interests with the utility's best interest, and it seems to me that in this case since 2010 it has been way -- it has been weighted more on WMSI's favor, which is the utility in

this case.

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In 2010, a rate case request -- at that request, there was a \$1.2 million question of funds being moved from WMSI to another of the companies of the owner of WMSI. And what I'd like someone from the PSC -- and I understand this is a rhetorical question that you can't actually answer these, but I have a lot of questions, and so I'd like to put them before you. And what I would like someone to explain to me from the PSC is how could another rate increase request in 2012 even be considered when the 2010 had not yet been closed due to this questionable \$1.2 million and its movement? And in what way is it fair and just that this \$1.2 million was moved, and WMSI in 2012 was not only able to ask for another rate increase, but is being awarded an increase in its rates.

By my way of thinking, if the 1.2 million stayed in WMSI, the funds would be there for the necessary infrastructure improvements that it's being requested for, and therefore they would not need to ask customers for more money, or at least not to the level that it is being asked. And so my questions are to the PSC Commission, what will the PSC do to ensure that even more money isn't taken again from WMSI and used for purposes outside of the utility?

How is it fair and just that WMSI customers paid over \$300,000 for the expenses for WMSI to ask for a rate increase in 2010, and yet WMSI has not completely paid its attorneys from that 2010 rate case? The money was taken from us customers, but what happened to it?

In what ways is it fair and just that WMSI won an approximately \$750,000 lawsuit due to a poor quality water line that runs from the mainland over the bridge, and they won -- and that was a new water line by the way. And the lawsuit was such that the water line was corroding, and yet that money was not used to correct that corrosion, so you can still see the corrosion today as you drive over that bridge.

So to me this is an example of poor decision-making and lack of attention to infrastructure improvements when the money was available for it. What will the PSC do to guarantee us that the rate increase money being asked for now will actually be used for its intended purposes, the infrastructure improvements?

And in what ways is it fair and just that the PSC does not find WMSI in managerial imprudence, which its own PSC staff had recommended, when PSC (sic) consistently failed to pay the DEP loan and other bank loans and then negotiated another loan which resulted in almost a million dollars in added interest costs of

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which the customers have to pay?

I ask the PSC Commissioners, do you think WMSI is run in an ethical and prudent manner? How can the PSC reward such poor managerial behavior by granting the level of increase it approved at its August hearing, which I attended in Tallahassee?

And in what way is it fair and prudent and just to charge WMSI customers with the additional unreasonable expenses incurred as a result of this post-PAA protest rate case expense? And please consider that many of the WMSI customers are on fixed incomes. Any amount of increase further adds to their hardships in concert with rising taxes and other cost of living expenses.

Professionally, I work with privately held small businesses around the country. I fully understand the concepts of making a profit and all the things businesses do to maximize those profits, their cash flow, and use their companies to benefit them from tax consequences and in other ways. However, WMSI is a different kind of privately held small business, which is regulated ostensibly by the PSC. The PSC is supposed to ensure fair rates and the utility's quality service and product.

The PSC is also supposed to ensure the

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business is run in a manner that doesn't negatively impact its customers. On the open market, if a business doesn't do right by its customers, it goes out of business. It does. But WMSI is a different kind of business. It's a monopoly. It's the only company legally able to provide water services on SGI. Therefore, it must be held to high standards and be held accountable to do right by its customers. It's the job of the PSC to hold the utility accountable.

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As a customer, I don't have any other options to give my business to another company. And it's under the PSC's watch that WMSI's business practices have benefited the owner, in my opinion, more and to the detriment and increased cost of WMSI customers.

The PSC can improve and change this now. I implore the PSC to consider the customer's best interests in this case and the manner in which WMSI has been managed. Please decide to uphold and support the five issues protested by OPC on behalf of us, the customers. And please reduce the water rate to be more fair and reasonable to us, the customers. And thank you for your consideration of my comments.

COMMISSIONER EDGAR: Thank you. Let me ask, any questions? There are no questions. Thank you for your comments and for your participation.

MS. RIEGELMAYER: Thank you. 1 MR. KELLY: After Ms. Gherardi will be John 2 Hockman. 3 MARTHA GHERARDI 4 appeared as a witness and, swearing to tell the truth, 5 testified as follows: 6 7 DIRECT STATEMENT MS. GHERARDI: Good evening. 8 9 COMMISSIONER EDGAR: Good evening. 10 MS. GHERARDI: My name is Martha Gherardi, G-H-E-R-A-R-D-I, and my address is 1667 East Gulf Beach 11 Drive on St. George Island. And I have been living at 12 13 that address since 1987, so I'm very familiar with the water company coming very often asking for rate 14 increases, and I feel oftentimes as if the island 15 residents and the water company are engaged in a game of 16 17 tug of war, where we are trying to get the lion's share of the rope. And I always feel as if the island 18 19 residents are just doing their best to hold on to just a 2.0 small piece of rope, whereas oftentimes I feel as if the island water company gets the lion's share of that rope. 21 22 I haven't studied this particular rate increase in great detail. I have to confess that my 23

eyes start to glaze over when I read all of it, so you have my sympathy, because I know you read a lot of it.

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But one thing happened this past few weeks that got my attention and made my eyes get unglazed very quickly. I got my water bill.

Now, I understand that the water bill that I received is based on the rates that have already been approved, so I certainly hope that they are not increased any further than they already are. To give you an example, from one month to the next -- from one month to the other, I was out of town for the second month part of the time, so obviously I used less water. I used 700 -- I have it here -- 700 gallons less, but my bill was 33 percent more. It went from \$39 to 52. And I used 3,600 gallons, and then the next bill was 2,900, yet it went up to \$52. That is very significant, I think. So, that -- as I say, that really got my That's why I'm speaking tonight. attention.

And I really appreciate the people who have spent all the time, you, the Public Counsel, people like Gail Riegelmayer who have really delved into this very closely. But I'm sure that all of the points of objection to the rate increase, I support their validity 100 percent because I really don't feel that we need more rate increases.

The thing that has always troubled me, and as I say I have been here since 1987, is the commingling of

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water company funds with other entities. This has been going on for a long time. It never seems to be fully addressed and never seems to be fully resolved. I'm sure that in the scopes of businesses things like this happen, but it must be very clear and very precise about what money is used, where it goes, et cetera.

I lived in South America for many years before I moved to the island, and I saw the creative accounting and the negative effect it had on a country, and it would also have a negative effect on a business. It makes very difficult to track the money, to know where legitimate expenses are for the company, and what expenses may be to the benefit of another entity or could go to another entity. You know, sometimes I feel as if the residents on the island have become like an ATM machine. When you need more money you pull it out from us.

In Spanish, I learned a proverb, and I think it fits this situation. In Spanish it says (speaking in Spanish). And I will translate that. That means water should be clear and chocolate should be thick. And I would like for the accounting practices of the water company to be as clear and transparent as its water, and not as dark as chocolate.

So I thank you very much for having the

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1	meeting. I thank you for considering our position, and
2	I can assure and trust that you will uphold our
3	interests, and you will we will be treated fairly by
4	you. Thank you.
5	COMMISSIONER EDGAR: Any questions,
6	Commissioners?
7	Mr. Kelly.
8	MR. KELLY: After Mr. Hockman is Laurie I
9	believe it's Rainey.
10	JOHN HOCKMAN
11	appeared as a witness and, swearing to tell the truth,
12	testified as follows:
13	DIRECT STATEMENT
14	MR. HOCKMAN: The name is John Hockman,
15	H-O-C-K-M-A-N. I live at 1033 East Gorrie Drive on the
16	island, and I appreciate y'all coming and listening to
17	us.
18	I just have a few things to say. Number one,
19	I have lived in a lot of places and have never seen
20	water rates like we have today. It is totally these
21	rates are totally ridiculous. And I came here in this
22	evening, and it says here what if the proposed rate
23	how much would a monthly water bill be for a residential
24	customer using 5,000 gallons of water? And the answer
25	on the sheet is 68.61. I have a bill for 5,600 gallons

of water, and it is \$87.03. It doesn't make any sense.

Now, I talked to some folks, you know, in Eastpoint, and their water bill is in the \$20 range. Ours is in the \$80 range, which something is wrong. Ι understand that Eastpoint gets tax assistance, which is controlled by the Legislature at 5 mil max. So if I take my house value, which is probably higher than most of the ones in Eastpoint, and do the 5 mil max, that comes out to \$24.26 a year. Two dollars a month. So I think \$20 -- you take the tax assistance out of Eastpoint's, their bill should be \$18, or 22. But it's just -- there's just something wrong. It's either we're not looking at the right things, or you guys are just not digging deep enough and having something to compare to. And this is a unique situation, I understand, but I think you need to compare costs and operating expenses to somebody that is similar, and Eastpoint is very similar, other than they are not controlled by the PSC. The same number of customers, the same water, it comes from the same place. I guess that would be it. COMMISSIONER EDGAR: Thank you.

MR. HOCKMAN: I appreciate it.

COMMISSIONER EDGAR: Sir, if you could come back this way for a moment. My colleague, Commissioner Balbis, would like to ask you a question.

COMMISSIONER BALBIS: Thank you, Mr. Hockman. 1 MR. HOCKMAN: Let me walk up here, because I'm 2 so hard of hearing, and them things don't really work 3 that good. 4 COMMISSIONER EDGAR: No, I'm sorry, I need you 5 to stand at the microphone so we can hear your 6 7 responses. But Commissioner Balbis will speak into the microphone, as well. 8 9 COMMISSIONER BALBIS: I have a quick question. Is there a way you can provide a copy of the bill that 10 you are questioning to our staff so that --11 THE WITNESS: A copy of my bill? 12 COMMISSIONER BALBIS: Yes. 13 MR. HOCKMAN: Yes. I would be more than happy 14 15 to. COMMISSIONER BROWN: Okay. Thank you. 16 COMMISSIONER EDGAR: Mr. Durbin, can you help 17 us with that? 18 MR. DURBIN: I sure can. 19 COMMISSIONER EDGAR: Thank you very much. 2.0 MR. KELLY: The last speaker signed up that I 21 22 have is Mr. Laurie Rainey. COMMISSIONER EDGAR: Ms. Rainey. 23 24 LAURIE RAINEY 25 appeared as a witness and, swearing to tell the truth, FLORIDA PUBLIC SERVICE COMMISSION

testified as follows:

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DIRECT STATEMENT

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3	MR. RAINEY: I just wanted to thank you, the
4	PSC, for being here to represent all the customers here
5	with the water company. And I want to just let you know
6	that I support everything that is on the amendment to
7	the five big concerns that we all have and look forward
8	to receiving answer from those, and are certainly
9	counting on you to help make that happen for us.
10	COMMISSIONER EDGAR: Thank you.
11	Mr. Kelly.
12	MR. KELLY: That's all the names I have.
13	COMMISSIONER EDGAR: Okay. Then let me ask, I
14	know that my preamble was kind of long and wandering, so
15	is there anybody here tonight that would like to address
16	us at this time that did not for whatever reason sign up
17	on the list? Okay. For the record, seeing none.
18	Mr. Friedman, did you have a comment or
19	question?
20	MR. FRIEDMAN: No, thank you.
21	COMMISSIONER EDGAR: Okay. I'm sorry, I
22	thought I saw a wave over from that direction.
23	Commissioner Balbis? No. Okay.
24	Ms. Barrera.
25	MS. BARRERA: Commissioner, I wonder if we

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should move Mr. Hockman's bill into the record.

COMMISSIONER EDGAR: And we aren't always, but you and I were on the same wavelength. I was wondering if Mr. Kelly or Commissioner Balbis wanted to ask for that, candidly. So Commissioner Balbis.

COMMISSIONER BALBIS: Yes, Commissioner Edgar, I would like that exhibit identified as Mr. Hockman's water bill.

COMMISSIONER EDGAR: Okay. And I know that our copier that has traveled with us, and is I'm sure a wonderful example of 20-year-old high tech is warming up so that we can do that.

What we will do while we give Mr. Durbin a moment there, is go ahead and mark a spot here on our exhibit list, which what I come to is Exhibit Number 96. Is that correct?

MS. BARRERA: That is correct, yes.

COMMISSIONER EDGAR: Okay. And we will put -and I don't know what the time period is, so I'm just going to ask, Ms. Muir or Mr. Durbin, do you know about how long that will take? Whatever the answer is is fine just so I can -- I think he's done.

Wonderful. Thank you. If you would give that to Mr. Kelly, please, for now, so that -- and I will ask you, as the Public Counsel and in this instance

representing a customer who has spoken, if you can look at that and give me the time frame of that bill and then we will identify it.

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MR. FRIEDMAN: Could we get a copy, as well? COMMISSIONER EDGAR: Absolutely.

MR. KELLY: It has here a billing date of December 21st, 2012. It is for a billing period from November 15th, 2012, to December 17th, 2012.

COMMISSIONER EDGAR: Thank you. Then what I will do is we will identify this document as Exhibit Number 96, November through December 2012 Hockman Bill. And I will ask our staff to make additional copies that can be distributed. And then, of course, Mr. Sayler and Mr. Friedman, there will be other copies, of course, that will be available, but be sure that you get one.

> Do you need to take a look at that before --MR. FRIEDMAN: (Indicating negatively.)

COMMISSIONER EDGAR: Okay. Thank you. All right. Then with that in mind we will go ahead and enter Exhibit 96 into the record.

(Exhibit 96 marked for identification andadmitted into the record.)

COMMISSIONER EDGAR: Any other matters? Ms. Barrera?

MS. BARRERA: Not that staff is aware of,

Commissioner.

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COMMISSIONER EDGAR: Thank you. Mr. Friedman? MR. FRIEDMAN: We are aware of none. COMMISSIONER EDGAR: Okay. Thank you. Mr. Sayler? MR. SAYLER: We are aware of none other than starting tomorrow morning at 9:30. COMMISSIONER EDGAR: Absolutely. We will do that. Then, once again, let me say thank you to all of you who have come to join us this evening for this proceeding. Thank you for those of you who have commented. A reminder about the green sheets. We are going to come back into order at 9:30 tomorrow in this place to continue the evidentiary portion of the hearing. We will begin with the last remaining witness at 9:30 tomorrow. The customer service portion of this proceeding is adjourned. (The Service Hearing concluded at 6:37 p.m.)

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2	STATE OF FLORIDA)
3	: CERTIFICATE OF REPORTERS
4	COUNTY OF LEON)
5	
6	WE, JANE FAUROT, RPR, and LINDA BOLES, RPR, CRR, Official Commission Reporters, do hereby certify that the foregoing proceeding was heard at the time and
7	place herein stated.
8	IT IS FURTHER CERTIFIED that we stenographically reported the said proceedings; that the
9	same has been transcribed under our direct supervision; and that this transcript constitutes a true
10	transcription of our notes of said proceedings.
11	WE FURTHER CERTIFY that we are not a relative, employee, attorney or counsel of any of the parties, nor
12	are we a relative or employee of any of the parties' attorneys or counsel connected with the action, nor are
13	we financially interested in the action.
14	
15	DATED THIS 28th DAY OF JANUARY, 2013.
16	\frown
17	(Maint di RI)
18	Julioand Jinda Boles
19	JANE FAUROT, RPR LINDA BOLES, CRR, RPR
20	
21	FPSC Official Commission Reporters 850-413-6732/6734
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