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	BEFORE THE
	FLORIDA PUBLIC SERVICE COMMISSION
	DOCKET NO. 130040-EI
	IN RE: TAMPA ELECTRIC COMPANY'S
	PETITION FOR AN INCREASE IN BASE RATES AND MISCELLANEOUS SERVICE CHARGES
	AND MISCELEANEOUS SERVICE CHARGES
	DIRECT TESTIMONY AND EXHIBIT
5	OF
$\frac{5}{5}$	ROBERT B. HEVERT
	ON BEHALF OF TAMPA ELECTRIC COMPANY
	DOCUMENT NUMBER-D

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FPSC-COMMISSION CLERK

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DOCKET NO. 130040-EI FILED: 04/05/2013

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1		BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION
2		PREPARED DIRECT TESTIMONY
3		OF
4		ROBERT B. HEVERT
5		ON BEHALF OF TAMPA ELECTRIC COMPANY
6		
7	I.	INTRODUCTION
8	Q.	Please state your name, affiliation and business address.
9		
10	A .	My name is Robert B. Hevert. I am Managing Partner of
11		Sussex Economic Advisors, LLC ("Sussex"). My business
12		address is 161 Worcester Road, Suite 503, Framingham,
13	6 6	Massachusetts 01701.
14	0	
15	Q.	On whose behalf are you submitting this direct testimony?
16		
17	A .	I am submitting this direct testimony before the Florida
18		Public Service Commission ("Commission") on behalf of
19		Tampa Electric Company, referred to throughout my
20		testimony as "Tampa Electric," or the "Company."
21		
22	Q.	Please describe your educational background.
23		
24	A.	I hold a Bachelor's degree in Business and Economics from
25		the University of Delaware, and an MBA with a

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1		concentration in Finance from the University of
2		Massachusetts. I also hold the Chartered Financial
3		Analyst designation.
4		
5	Q.	Please describe your experience in the energy and utility
	¥.	
6		industries.
7		
8	A .	I have worked in regulated industries for over 25 years,
9		having served as an executive and manager with consulting
10		firms, a financial officer of a publicly-traded natural
11		gas utility (at the time, Bay State Gas Company), and an
12		analyst at a telecommunications utility. In my role as a
13		consultant, I have advised numerous energy and utility
14		clients on a wide range of financial and economic issues
15		including corporate and asset-based transactions, asset
16		and enterprise valuation, transaction due diligence, and
17		strategic matters. As an expert witness, I have provided
18		testimony in approximately 100 proceedings regarding
19		various financial and regulatory matters before numerous
20		state utility regulatory agencies and the Federal Energy
21		Regulatory Commission. A summary of my professional and
22		educational background, including a list of my testimony
23		in prior proceedings, is included in Attachment A to my
24		direct testimony.
25		

II. PURPOSE AND OVERVIEW OF TESTIMONY 1 2 Q. What is the purpose of your testimony? 3 The purpose of my direct testimony is to present evidence A. 4 provide Commission with recommendation 5 and the а regarding the Company's return on equity ("ROE")¹ and to 6 7 provide my determinations and opinions regarding the reasonableness of Tampa Electric's capital structure. 8 My analyses and conclusions are supported by the 9 data 10 presented in Document Nos. 1 through 13 of my exhibit, which have been prepared by me or under my direction. 11 12 Q. What are your conclusions regarding the appropriate Cost 13 of Equity for the Company? 14 15 My analyses indicate that the Company's Cost of Equity A. 16 currently is in the range of 10.50 percent to 11.50 17 18 percent. Based on the quantitative and qualitative analyses discussed throughout my direct testimony, I 19 conclude that the Cost of Equity for Tampa Electric is 20 11.25 percent. 21 22 Please provide a brief overview of the analyses that led 23 **Q**. to your ROE recommendation. 24 25

Throughout my testimony, I interchangeably use the terms "ROE" and "Cost of Equity."

As discussed in more detail in Section VI, in light of A. 1 recent market conditions, and given the fact that equity 2 analysts and investors tend to use multiple methodologies 3 in developing their return requirements, it is important 4 to consider the results of several analytical approaches 5 in determining the Company's ROE. In order to develop my 6 recommendation, I therefore applied the Constant 7 ROE Growth Discounted Cash Flow ("DCF") model, the Capital 8 Asset Pricing Model ("CAPM"), and the Bond Yield Plus 9 Risk Premium ("Risk Premium") approach. In addition to 10 those analyses, it is important to consider a range of 11 factors, both quantitative and qualitative, in arriving 12 at an ROE determination. 13

In addition to methodologies noted the above, mγ recommendation also takes into consideration: (1)the incremental risks associated with the Company's need to fund substantial capital expenditures; and (2) flotation costs associated with equity issuances. While I did not make any explicit adjustments to my ROE estimates for those factors, I did take them into consideration in determining the Company's Cost of Equity.

Q. How is the remainder of your direct testimony organized?

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1	А.	The remainder of my direct testimony is organized as
2		follows:
3		
4		Section III - Provides a summary of my conclusions and
5		recommendations;
6		Section IV - Discusses the regulatory guidelines and
7		financial considerations pertinent to the development of
8		the cost of capital;
9		Section V – Explains my selection of the proxy group of
10		electric utilities used to develop my analytical results;
11		Section VI - Explains my analyses and the analytical
12		bases for my ROE recommendation;
13		<u>Section VII</u> - Provides a discussion of specific business
14		risks that have a direct bearing on the Company's Cost of
15		Equity;
16		<u>Section VIII</u> - Highlights the current capital market
17		conditions and the effect of those conditions on the
18		Company's Cost of Equity;
19		Section IX - Addresses the reasonableness of the
20		Company's proposed capital structure; and
21		<u>Section X</u> – Summarizes my conclusions and
22		recommendations.
23		
24	III.	SUMMARY OF CONCLUSIONS
25	Q.	What are the key factors considered in your analyses and

1		upon which you base your recommended ROE?
2		
- 3	A.	My analyses and recommendations considered the following:
4		• The Hope and Bluefield decisions ² that established the
5		standards for determining a fair and reasonable allowed
6		return on equity including: consistency of the allowed
7		return with other businesses having similar risk;
8		adequacy of the return to provide access to capital and
9		support credit quality; and that the end result must
10		lead to just and reasonable rates.
11		• The effect of the current capital market conditions on
12		investors' return requirements, and in particular, the
13		Company's accelerating need to access the capital
14		markets.
15		• The Company's business risks relative to the proxy
16		group of comparable companies and the implications of
17		those risks in arriving at the appropriate ROE.
18		
19	Q.	What are the results of your analyses?
20		
21	A.	The results of my analyses are summarized in Document No.
22		1 of my exhibit. Based on the analytical results, and in
23		light of the considerations discussed throughout the
24		balance of my direct testimony regarding the Company's
25		business risks relative to the proxy group, it is my view

See Bluefield Waterworks & Improvement Co. v. Public Service Comm'n of West Virginia, 262 U.S. 679 (1923); See also Federal Power Comm'n v. Hope Natural Gas Co., 320 U.S. 591, 603 (1944).

1	that a	reasonable range of estimates is from 10.50
2		to 11.50 percent, and within that range, I
3		e that the Cost of Equity for Tampa Electric is
4	11.25 pe	
5		
6	IV. REGULATOR	RY GUIDELINES AND FINANCIAL CONSIDERATIONS
7	Q . Please	provide a brief summary of the guidelines
8	establis	shed by the United States Supreme Court (the
9	"Court")	for the purpose of determining the Return on
10	Equity.	
11		
12	A. The Co	urt established the guiding principles for
13	establis	shing a fair return for capital in two cases: (1)
14	Bluefiel	ld Water Works and Improvement Co. v. Public
15	Service	Comm'n of West Virginia ("Bluefield"); and
16	(2) Fede	eral Power Comm'n v. Hope Natural Gas Co.
17	("Hope")	. In Bluefield, the Court stated:
18	A	public utility is entitled to such rates as
19	wil	l permit it to earn a return on the value of
20	the	e property which it employs for the
21	con	nvenience of the public equal to that
22	gen	nerally being made at the same time and in
23	the	e same general part of the country on
24	inv	vestments in other business undertakings
25	whi	ch are attended by corresponding risks and

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uncertainties; but it has no constitutional 1 right to profits such as are realized or 2 anticipated in highly profitable enterprises or 3 speculative ventures. The return should be 4 reasonably sufficient to assure confidence in 5 financial soundness of the utility the and 6 be adequate, under 7 should efficient and economical management, to maintain and support 8 its credit and enable it to raise the money 9 necessary for the proper discharge of 10 its public duties.³ 11 12 13 The Court, therefore, has recognized that: (1)а 14 regulated public utility cannot remain financially sound unless the return it is allowed to earn on its invested 15 capital is at least equal to the cost of capital (the 16 principle relating to the demand for capital; and (2) a 17 18 regulated public utility will not be able to attract capital if it does not offer investors an opportunity to 19 20 earn a return on their investment equal to the return 21 they expect to earn on other investments of similar risk (the principle relating to the supply of capital). 22 23 In Hope, the Court reiterated the financial integrity and 24

capital attraction principles of the *Bluefield* case:

Bluefield Water Works and Improvement Co. v. Public Service Comm'n of West Virginia, 262 U.S. 679, 692 (1923).

1	From the investor or company point of view it
2	is important that there be enough revenue not
3	only for operating expenses but also for the
4	capital costs of the business. These include
5	service on the debt and dividends on the stock.
6	By that standard, the return to the equity
7	owner should be commensurate with returns on
8	investments in other enterprises having
9	corresponding risks. That return, moreover,
10	should be sufficient to assure confidence in
11	the financial integrity of the enterprise, so
12	as to maintain its credit and to attract
13	capital. ⁴
14	
15	In summary, the Court clearly has recognized that the
16	fair rate of return on equity should be: (1) comparable
17	to returns investors expect to earn on other investments
18	of similar risk; (2) sufficient to assure confidence in
19	the Company's financial integrity; and (3) adequate to
20	maintain and support the Company's credit and to attract
21	capital.
22	
23	Q. Does the Florida Commission provide similar guidance?
24	
25	A. Yes, the Commission upholds the precedents of the Hope

Federal Power Comm'n v. Hope Natural Gas Co., 320 U.S. 591, 603 (1944.

and *Bluefield* cases. In numerous cases, including Tampa Electric's most recent rate proceeding, the Commission found that the authorized ROE "satisfies the standards set forth in the *Hope* and *Bluefield* decisions of the U.S. Supreme Court regarding a fair and reasonable return for the provision of regulated service."⁵

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Q. Aside from the standards established by the Commission and the courts, is it important for a public utility to be allowed the opportunity to earn a return that is adequate to attract equity capital at reasonable terms?

Yes, it is. A return that is adequate to attract capital 13 A. at reasonable terms, under varying market conditions, 14 15 will enable the subject utility to provide safe and reliable electric service while maintaining its financial 16 integrity. While the "capital attraction" and "financial 17 18 integrity" standards are important principles in normal economic conditions, the practical implications of those 19 20 standards are even more pronounced when, as with Tampa Electric, the subject company has substantial capital 21 expenditure plans. discussed in more detail 22 As in Section VIII, sustained increases in the incremental 23 spread on utility debt (i.e., the difference in debt 24 25 yields of utilities varying credit ratings) has

Order No. PSC 09-0283-F0F-EI, Docket No. 080317-EI, at 48.

intensified the importance of maintaining a strong financial profile; the incremental cost of a downgrade in bond rating is more expensive now than it historically has been.⁶ Consequently, preserving Tampa Electric's current credit profile is an important consideration in enabling the Company to access the capital markets, as needed and at reasonable cost rates.

9 V. PROXY GROUP SELECTION

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10 Q. As a preliminary matter, why is it necessary to select a 11 group of proxy companies to determine the Cost of Equity 12 for Tampa Electric?

It is important to bear in mind that the Cost of Equity A. 14 for a given enterprise depends on the risks attendant to 15 the business in which the company is engaged. According 16 to financial theory, the value of a given company is 17 18 equal to the aggregate market value of its constituent business units. The value of the individual business 19 units reflects the risks and opportunities inherent in 20 the business sectors in which those units operate. In 21 this proceeding, we are focused on estimating the Cost of 22 23 Equity for Tampa Electric, which is an operating subsidiary of TECO Energy, Inc. ("TECO Energy"). 24 Since the ROE is a market-based concept and Tampa Electric is 25

See Section VIII, and Document No. 10.

not а publicly traded entity, it is necessary to establish a group of companies that are both publicly reasonably comparable to the Company traded and in certain fundamental respects to serve as its "proxy" in the ROE estimation process.

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Final 2 Even if Tampa Electric were a publicly traded entity, it is possible that short-term events could bias its market value in one way or another during a given period of time. A significant benefit of using a proxy group, therefore, is that it serves to moderate the effects of anomalous, temporary events that may be associated with any one company.

15 Q. Does the selection of a proxy group suggest that 16 analytical results will be tightly clustered around 17 average (i.e., mean) results?

Not necessarily. The DCF approach is based on the theory 19 A. that a stock's current price represents the present value 20 21 of its future expected cash flows. The Constant Growth form of the DCF model is defined as the sum of the 22 23 expected dividend yield and projected long-term growth. Notwithstanding 24 the care taken to ensure risk 25 comparability, market expectations with respect to future

risks and growth opportunities will vary from company to 1 company. Therefore, even within a group of similarly 2 situated companies, it is common for analytical results 3 to reflect a seemingly wide range. At issue, then, is 4 how to estimate a company's ROE from within that range. 5 That determination necessarily must be based on 6 the 7 informed judgment and experience of the analyst. 8 Please provide a summary profile of Tampa Electric. 9 Q. 10 Tampa Electric provides electric generation, transmission A. 11 and distribution services in West Central Florida to 12 customers.⁷ 13 approximately 687,000 Tampa Electric's current long-term issuer credit ratings 14 are BBB+ 15 (outlook: Stable) by S&P, A3 (outlook: Stable) by Moody's Investors Service ("Moody's"), and BBB+ (outlook: Stable) 16 by Fitch. Tampa Electric's current senior unsecured 17 credit ratings are BBB+ by S&P, A3 by Moody's, and A- by 18 Fitch.⁸ 19 20 21 Q. How did you select the companies included in your proxy 22 group? 23 With the objective of selecting a proxy group that is 24 A. highly representative of the risks and prospects faced by 25 See TECO Energy Inc., 2012 SEC Form 10-K, at 5.

Source: SNL Financial.

1	Tampa Electric, I used the following criteria:
2	
3	• I began with the universe of companies that Value Line
4	classifies as Electric Utilities, which includes a
5	group of 49 domestic U.S. utilities;
6	• I excluded companies that do not consistently pay
7	quarterly cash dividends;
8	• All of the companies in my proxy group have been
9	covered by at least two utility industry equity
10	analysts;
11	• All of the companies in my proxy group have investment
12	grade senior bond and/or corporate credit ratings from
13	S&P
14	• I only selected proxy companies that are vertically
15	integrated utilities (<i>i.e.</i> , utilities that own and
16	operate regulated generating assets);
17	• I excluded companies whose regulated operating income
18	over the three most recently reported fiscal years
19	comprised less than 60.00 percent of the respective
20	totals for that company;
21	• I excluded companies whose regulated electric operating
22	income over the three most recently reported fiscal
23	years represented less than 90.00 percent of total
24	regulated operating income;
25	• I excluded companies whose coal-fired generation

1		constituted less than 10.00 percent of net generation;
2		and
3		• I eliminated companies that are currently known to be
4		party to a merger, or other significant transaction.
5		
6	Q.	Did you include TECO Energy in your analysis?
7		
8	A.	No, in order to avoid the circular logic that otherwise
9		would occur, it has been my consistent practice to
10		exclude the subject company (or its parent) from the
11		proxy group.
12		
13	Q.	What companies met those screening criteria?
14		
15	A.	The criteria discussed above resulted in an initial proxy
16		group of the following thirteen companies: American
17		Electric Power Company, Inc.; Cleco Corporation; Edison
18		International; Empire District Electric Company; Great
19		Plains Energy Inc.; IDACORP, Inc.; Integrys Energy Group,
20		Inc.; Otter Tail Corporation; Pinnacle West Capital
21		Corp.; PNM Resources, Inc.; Portland General Electric
22		Company; Southern Company; and Westar Energy, Inc.
23		
24	Q.	Is this your final proxy group?
25		

I examined the operating profile of each 1 Α. No, it is not. of the thirteen companies that met my initial screens to 2 be certain that none displayed characteristics that were 3 inconsistent with my intent to produce a proxy group that 4 is fundamentally similar to the Tampa Electric. As a 5 result, I excluded two companies based on recently 6 2011 financial information. published First, Edison 7 unregulated International experienced significant 8 operating losses in 2009 and 2011. 2009, those In 9 losses were the result of global operating а tax 10 settlement and payment to the Internal Revenue Service 11 12 ("IRS"), which caused the company's unregulated marketing and trading segment to incur over \$1.00 billion in 13 payments to settle a claim with the IRS.⁹ In 2011, Edison 14 International recorded a loss of \$1.09 billion in its 15 competitive power generation segment¹⁰ resulting from an 16 after-tax earnings charge (recorded in the fourth quarter 17 of 2011) relating to the impairment of its Homer City, 18 Fisk, Crawford and Waukegan power plants, wind related 19 charges, and other expenses.¹¹ Lastly, on December 17, 20 21 2012, Edison Mission Energy, a wholly owned subsidiary of Edison International, filed for bankruptcy protection 22 under Chapter 11 of the U.S. Bankruptcy Code.¹² 23

24 25

In addition, Integrys Energy Group, Inc. ("Integrys")

⁹ See Edison International, 2009 SEC Form 10-K, at 129.
¹⁰ See Edison International 2011 SEC Form 10 K at 53

See Edison International, 2011 SEC Form 10-K, at 53.

 $[\]begin{array}{ccc} & & & \\ & & & & \\ & & & & \\ & & & \\ & & & & \\ & & & & \\ & & & & \\ & & & & \\ & & & & \\ & & & & \\ & & & & \\ & & & & \\ & & & & \\ & & & & \\ & & &$

See SNL Financial, "Edison Mission files Chapter 11 reorganization plan," December 17, 2012.

1	experienced a 2009 operating loss of \$114.6 million in
2	its Natural Gas Utility Segment due primarily to a
3	non-cash goodwill impairment loss of \$284.6 million. ¹³
4	Given that (1) Integrys' operating results since 2009
5	indicate that its gas utility operations consistently
6	comprise approximately 50.00 percent of total regulated
7	income, and (2) the company's 2009 results may not
8	necessarily reflect its current and future operations, I
9	have excluded Integrys from the proxy group.
10	
11	${f Q}.$ Based on the criteria and issues discussed above, what is
12	the composition of your proxy group?
13	
14	A. The final proxy group is comprised of the following
15	eleven companies: American Electric Power Company, Inc.;
16	Cleco Corporation; Empire District Electric Company;
17	Great Plains Energy Inc.; IDACORP, Inc.; Otter Tail
18	Corporation; Pinnacle West Capital Corp.; PNM Resources,
19	Inc.; Portland General Electric Company; Southern
20	Company; and Westar Energy, Inc.
21	
22	VI. COST OF EQUITY ESTIMATION
23	${f Q}$. Please briefly discuss the ROE in the context of the
24	regulated rate of return.
25	
-	

¹³ See Integrys, 2009 SEC Form 10-K, at 35.

1	A.	In Florida, regulated utilities use common stock,
2		long-term debt, and other sources of capital to finance
3		their permanent property, plant, and equipment. The
4		overall rate of return ("ROR") for a regulated utility is
5		based on its weighted average cost of capital, in which
6		the cost rates of the individual sources of capital are
7		weighted by their respective book values. While the cost
8		of debt and other sources of capital can be directly
9		observed, the Cost of Equity is market-based and,
10		therefore, must be estimated based on observable market
11		information.
12		
13	Q.	How is the required ROE determined?
14		
15	A.	The required ROE is estimated by using one or more
16		analytical techniques that rely on market-based data to
17		quantify investor expectations regarding required equity
18		returns, adjusted for certain incremental costs and
19		risks. By their very nature, quantitative models produce
20		a range of results from which the market required ROE
21		must be estimated. As discussed throughout my direct
22		testimony, that estimation must be based on a
23		comprehensive review of relevant data and information.
24		This estimation does not necessarily lend itself to a
25		strict mathematical solution. Consequently, the key

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consideration in determining the Cost of Equity is to ensure that the methodologies employed reasonably reflect investors' view of the financial markets in general and the subject company (in the context of the proxy group) in particular.

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7 Q. What methods did you use to estimate the Company's Cost
8 of Equity?

I used the Constant Growth DCF model A. as my initial 10 approach and considered the results of the CAPM and Risk 11 Premium approach in developing my ROE recommendation. 12 In light of the capital market conditions discussed 13 in Section VIII, I have relied primarily on the Constant 14 Growth DCF model, and used the CAPM and Risk Premium 15 approaches as corroborating methodologies in arriving at 16 my ROE recommendation. 17

19 Q. Why do you believe it is important to use more than one20 analytical approach?

A. Because the Cost of Equity is not directly observable, it
 must be estimated based on both quantitative and
 qualitative information. As a result, a number of models
 have been developed to estimate the Cost of Equity. As a

practical matter, however, all of the models available for estimating the Cost of Equity are subject to limiting assumptions other methodological or constraints. Consequently, many finance texts recommend using multiple approaches when estimating the Cost of Equity.¹⁴ When faced with the task of estimating the Cost of Equity, inclined analysts and investors are to gather and evaluate as much relevant data as reasonably can be analyzed and, therefore, are inclined to rely on multiple analytical approaches.

In essence, practitioners and academics recognize that financial models simply are tools to be used in the ROE estimation process, and that strict adherence to any single approach, or to the specific results of any single approach, can lead to flawed or misleading conclusions. That position is consistent with the Hope and Bluefield principle that it is the analytical result, as opposed to the methodology, that is controlling in arriving at ROE determinations. Thus, а reasonable ROE estimate appropriately considers alternate methodologies and the reasonableness of their individual and collective results.

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Consequently, it is both prudent and appropriate to use

¹⁴ See, for example, Eugene Brigham, Louis Gapenski, Financial Management: Theory and Practice, 7th Ed., 1994, at 341, and Tom Copeland, Tim Koller and Jack Murrin, Valuation: Measuring and Managing the Value of Companies, 3rd ed., 2000, at 214.

multiple methodologies in order to mitigate the effects 1 assumptions and inputs associated with 2 of relying exclusively on any single approach. 3 Such use, however, must be tempered with due caution as to the results 4 5 generated by each individual approach. 6 7 Constant Growth DCF Model Are DCF models widely used in regulatory proceedings? 8 0. 9 10 A. Yes, in my experience the Constant Growth DCF model is widely recognized in regulatory proceedings, as well as 11 12 in financial literature. Nonetheless, neither the DCF model 13 nor any other should be applied without 14 considerable judgment in the selection of data and the interpretation of results. 15 16 Please describe the DCF approach. 17 Q. 18 19 Α. The DCF approach is based on the theory that a stock's 20 current price represents the present value of all expected future cash flows. In its simplest form, 21 the DCF model expresses the Cost of Equity as the sum of the 22 23 expected dividend yield and long-term growth rate, and is expressed as follows: 24 25

$$P = \frac{D_1}{(1+k)} + \frac{D_2}{(1+k)^2} + \dots + \frac{D_{\infty}}{(1+k)^{\infty}} \quad [1]$$

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where P represents the current stock price, $D_1 \dots D_{\infty}$ represent expected future dividends, and k is the discount rate, or required ROE. Equation [1] is a standard present value calculation that can be simplified and rearranged into the familiar form:

$$k = \frac{D_0 (1+g)}{P} + g$$
 [2]

Equation [2] often is referred to as the "Constant Growth 11 DCF" model, in which the first term is the expected dividend yield and the second term is the expected long-term annual growth rate.

What assumptions are inherent in the Constant Growth DCF 16 Q. model? 17

The Constant Growth DCF model assumes: (1) a constant Α. 19 average annual growth rate for earnings and dividends; 20 (2) a stable dividend payout ratio; (3) a constant 21 price-to-earnings multiple; and (4) a discount rate 22 greater than the expected growth rate. 23

What market data did you use to calculate the dividend Q.

1		yield component of your DCF model?
2		
3	A.	The dividend yield is based on the proxy companies'
4		current annualized dividend, and average closing stock
5		prices over the 30, 90, and 180-trading day periods as of
6		February 15, 2013.
7		
8	Q.	Why did you use three averaging periods to calculate an
9		average stock price?
10		
11	A.	I did so to ensure that the model's results are not
12		skewed by anomalous events that may affect stock prices
13		on any given trading day. At the same time, the
14		averaging period should be reasonably representative of
15		expected capital market conditions over the long term.
16		In my view, the use of the 30-, 90-, and 180-day
17		averaging periods reasonably balances those concerns.
18		
19	Q.	Did you make any adjustments to the dividend yield to
20		account for periodic growth in dividends?
21		
22	A .	Yes, I did. Since utility companies tend to increase
23		their quarterly dividends at different times throughout
24		the year, it is reasonable to assume that dividend
25		increases will be evenly distributed over calendar

quarters. Given that assumption, it is appropriate to calculate the expected dividend yield by applying onehalf of the long-term growth rate to the current dividend vield.¹⁵ That adjustment ensures that the expected dividend yield is, on average, representative of the coming twelve-month period, and does not overstate the dividends to be paid during that time.

Is it important to select appropriate measures of long-Ο. term growth in applying the DCF model?

In its Constant Growth form, the DCF model (i.e., Α. Yes. as presented in Equation [2] above on page 22 of my direct testimony) assumes a single growth estimate in perpetuity. In order to reduce the long-term growth rate to a single measure, one must assume a constant payout 16 ratio, and that earnings per share, dividends per share, 17 and book value per share all grow at the same constant rate. Over the long term, however, dividend growth can only be sustained by earnings growth. It is important, therefore, to incorporate a variety of measures of longterm earnings growth into the Constant Growth DCF model.

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Please summarize your inputs to the Constant Growth DCF Ο. model.

See Document No. 2.

	I	
1	A.	I applied the DCF model to the proxy group of integrated
2		electric utility companies using the following inputs for
3		the price and dividend terms:
4		1. The average daily closing prices for the 30-trading
5		days, 90-trading days, and 180-trading days ended
6		February 15, 2013, for the term P_0 ; and
7		2. The annualized dividend per share as of February 15,
8		2013, for the term D_0 .
9		
10		I then calculated my DCF results using each of the
11		following growth terms:
12		1. The Zacks consensus long-term earnings growth
13		estimates;
14		2. The First Call consensus long-term earnings growth
15		estimates; and
16		3. The Value Line long-term earnings growth estimates.
17		
18	Q.	How did you calculate the high and low DCF results?
19		
20	A.	I calculated the proxy group mean and median high DCF
21		results using the maximum EPS growth rate as reported by
22		Value Line, Zack's, and First Call for each proxy group
23		company in combination with the dividend yield for each
24		of the proxy group companies. The proxy group mean and
25		median high results then reflect the average maximum DCF

result for the proxy group as a whole. I used a similar 1 approach to calculate the proxy group mean and median low 2 results using instead the minimum growth rate as reported 3 by Value Line, Zack's, and First Call for each proxy 4 5 group company. However, the mean and median low results are below reasonable estimates of investors' required 6 rate of return for investment in vertically integrated 7 electric utilities of comparable risk to Tampa Electric. 8 Of the 1,392 rate cases since 1980 that disclosed the 9 awarded ROE, for example, only one included an authorized 10 ROE of 9.00 percent or lower.¹⁶ On that basis alone, the 11 mean low results are highly improbable. As such, I did 12 not give those estimates any weight in arriving at my ROE 13 14 range and recommendation. 15 What are the results of your DCF analysis? 16 Q. 17 My Constant Growth DCF results are summarized in Document A. 18

No. 2 of my exhibit. The mean DCF results for my proxy 19 20 group are 10.60 percent, 10.69 percent, and 10.70 percent 30-, 90-, and 21 for the 180-trading day periods, respectively. The median DCF results for my proxy group 22 are 10.84 percent, 10.86 percent, and 10.81 percent for 23 the 30-, 90-, and 180-trading day periods, respectively. 24 The mean high DCF results for the 30-, 90-, and 180-day 25

¹⁶ See Document No. 6.

averaging periods are 13.09 percent, 13.18 percent, and 1 13.19 percent, respectively; and the median high DCF 2 results for the 30-, 90-, and 180-day averaging periods 3 are 11.45 percent, 11.47 percent, and 11.42 percent, 4 respectively.¹⁷ 5 6 Did you undertake any additional analyses to support your 7 Q. recommendation? 8 9 As noted earlier, I also applied the CAPM and Risk A. Yes. 10 Premium analysis corroborating methodologies 11 as in arriving at my ROE recommendation. 12 13 CAPM Analysis 14 15 Q. Please briefly describe the general form of the CAPM 16 analysis. 17 CAPM analysis is a risk premium approach A. The 18 that estimates the Cost of Equity for a given security as a 19 function of a risk-free return plus a risk premium (to 20 compensate investors for the non-diversifiable 21 or "systematic" risk of that security). shown 22 As in Equation [3], the CAPM is defined by four components, 23 each of which theoretically must be a forward-looking 24 25 estimate:

DCF results are unadjusted (i.e., prior to any adjustment for flotation costs).

1	$k = r_f + \beta (r_m - r_f) [3]$
2	Where:
3	k = the required market ROE;
4	β = Beta coefficient of an individual security;
5	r_{f} = the risk-free rate of return; and
6	r_m = the required return on the market as a whole.
7	
8	In Equation [3], the term $(r_m - r_f)$ represents the Market
9	Risk Premium. ¹⁸ According to the theory underlying the
10	CAPM, since unsystematic risk can be diversified away by
11	adding securities to their investment portfolio,
12	investors should be concerned only with systematic or
13	non-diversifiable risk. Non-diversifiable risk is
14	measured by the Beta coefficient, which is defined as:
15	$\beta_j = \frac{\sigma_j}{\sigma_m} \ge \rho_{j,m} [4]$
16	$\sigma_m \sigma_m \sigma_m$
17	where ${}^{\sigma_{j}}$ is the standard deviation of returns for company
18	"j," σ_{m} is the standard deviation of returns for the
19	broad market (as measured, for example, by the S&P 500
20	Index), and $ ho_{j,m}$ is the correlation of returns in between
21	company j and the broad market. Thus, the Beta
22	coefficient represents both relative volatility (i.e.,
23	the standard deviation) of returns, and the correlation
24	in returns between the subject company and the overall
25	market.

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¹⁰ The Market Risk Premium is defined as the incremental return of the market over the risk-free rate.

18

Q. Has the CAPM been affected by recent economic conditions?

A. Yes, recent economic conditions have affected all three 3 components of the model. First, as noted above, the 4 risk-free rate, " r_{f} ," in the CAPM formula is represented 5 6 by the yield on long-term U.S. Treasury securities. As discussed in Section VIII (below), during periods 7 of increased equity market volatility investors tend to 8 allocate their capital to low-risk securities such as 9 Treasury bonds. In addition, since the 2008 Lehman 10 Brothers bankruptcy filing, the Federal 11 Reserve has focused on maintaining low long-term interest rates. 12 13 Consequently, the first term in the model (i.e. the risk-14 free rate) is lower than it would have been absent the risk elevated degree of aversion and government 15 16 intervention that has, at least in part, resulted in historically low Treasury yields. 17

However, the capital markets continue to change, by some 19 measures quite significantly. 20 For example, in the 90 21 trading days ended February 15, 2013, the 30-year Treasury yield ranged from a low of 2.72 percent to a 22 high of 3.23 percent.¹⁹ In that regard, it is important 23 24 to recognize that several capital market indices may continue to be quite volatile. 25

¹⁹ 30-year Treasury yield range is based on daily data reported by the Federal Reserve at www.federalreserve.gov

Finally, as a result of the extraordinary loss in equity 1 values during 2008, the Market Risk Premium, 2 when measured on a historical basis, actually decreased from 3 the prior year, even though other measures of risk 4 sentiment, in particular market volatility, indicated 5 extremely high levels of risk aversion. 6 That result is, of course, counter-intuitive. While the subsequent 7 market rally resulted in a somewhat higher historical 8 average Market Risk Premium, it still remains below its 9 pre-financial crisis level. 10 11 12 Q. With those observations in mind, what assumptions did you include in your CAPM analysis? 13 14 Since utility assets represent long-term investments, I 15 Α. used three different estimates of the risk-free rate 16 component of the CAPM analysis: (1) the current 30-day 17 average yield on 30-year Treasury bonds (i.e., 3.12 18 percent); (2) the near-term projected 30-year Treasury 19 3.25 percent);²⁰ and (3) the yield (i.e., long-term 20 projected 30-year Treasury yield (i.e., 5.10 percent).²¹ 21 22 **Q**. What Market Risk Premium did you use in your CAPM 23 analysis? 24 25 20

See <u>Blue Chip Financial Forecasts</u>, Vol. 32, No. 2, February 1, 2013, at 2. Consensus projections of the 30-year Treasury yield for the six quarters ending December 2013.
 See <u>Blue Chip Financial Forecasts</u>, Vol. 31, No. 12, December 1, 2012, at 14. Consensus projections of the 30-year Treasury yield for the period 2014-2023.

the reasons discussed above, I did not use 1 A. For а historical average; rather, I developed two 2 forwardlooking (ex-ante) estimates of the Market Risk Premium. 3 4 Please describe your first *ex-ante* approach to estimating 5 Q. the Market Risk Premium. 6 7 Α. The first approach is based on the market required 8 9 return, less the current 30-year Treasury bond yield. То estimate the market required return, I calculated the 10 market capitalization weighted average ROE based on the 11 Constant Growth DCF model. To do so, I relied on data 12 from two sources: (1) Bloomberg and (2) Capital IQ. For 13 both Bloomberg and Capital IQ, I calculated the market 14 capitalization weighted expected dividend yield 15 (using one-half growth rate assumption described 16 the same 17 earlier) and combined that amount with the market capitalization weighted projected earnings growth rate to 18 arrive at the market capitalization weighted average DCF 19 result. I then subtracted the current 30-year Treasury 20 yield from that amount to arrive at the market DCF-21 Risk Premium 22 derived ex-ante Market estimate. The 23 results of those two calculations are provided in Document No. 3 of my exhibit. 24

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Please now describe the second *ex-ante* approach.

The second approach is based on the fundamental financial A. investors require higher principle that returns as compensation for higher risk. In essence, this approach uses market-based data to determine whether investors expect future risk to be higher, lower, or approximately equal to historical market risk. To the extent the market expects risk to be higher than historical levels, the Market Risk Premium would be higher than historical levels; the converse also is true.

In terms of its application, this approach relies on the Sharpe Ratio, which is the ratio of the long-term average Risk Premium for the S&P 500 Index, to the risk of that index.²² The formula for calculating the Sharpe Ratio is expressed as follows:

$$S_x = \frac{(R_x - R_f)}{\sigma_x} \quad [5]$$

where:

 S_x = Sharpe Ratio for security "x"; R_x = the average return of "x"; R_f = the rate of return of a risk-free security; and $\sigma_{x=}$ the standard deviation of r_x .

As shown in Document No. 3 of my exhibit, the constant

²² The Sharpe Ratio is relied upon by financial professionals to assess the incremental return received for holding a risky (i.e., more volatile) asset rather than a riskfree (i.e., less volatile) asset. Risk is measured by the standard deviation of returns. That is, the higher the volatility of returns, the greater the risk.

Sharpe Ratio is the ratio of the historical Market Risk 1 Premium of 6.60 percent²³ (the numerator of Equation [5] 2 above) and the historical market volatility of 20.30 3 percent (the denominator of Equation [5]).²⁴ The expected 4 Market Risk Premium is then calculated as the product of 5 the Sharpe Ratio and the expected market volatility. 6 For the purpose of that calculation, I used the 30-day 7 average of the Chicago Board Options Exchange's ("CBOE") 8 9 three-month volatility index (i.e., the VXV) and the average of settlement prices over the same 30-day period 10 11 of futures on the CBOE's one-month volatility index 12 (i.e., the VIX) for July 2013 through September 2013. Both of those indices are market-based, observable 13 of investors' expectations regarding future 14 measures market volatility. 15

- 17 Q. How did you apply your expected Market Risk Premium and
 18 risk-free rate estimates?
 - A. I relied on each of the ex-ante Market Risk Premia discussed above, together with the current, near-term projected, and long-term projected 30-year Treasury bond yields as inputs to my CAPM analyses.
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Q. What Beta coefficients did you use in your CAPM model?

The historical Market Risk Premium is provided by Morningstar as the average Risk Premium over the period 1926 through 2011 (See, Morningstar Inc., <u>Ibbotson SBBI 2012</u>
 Valuation Yearbook, Large Company Stocks: Total Returns Table A-1, at 128-133).
 The standard deviation is calculated from data provided by Morningstar in its annual Valuation Yearbook. (See, Morningstar Inc., <u>Ibbotson SBBI 2012 Valuation Yearbook</u>, Large Company Stocks: Total Returns Table B-1, at 162-163). I recognize that the VIX forward settlement prices are liquid for approximately six to eight months; nonetheless, that data represents a market-based measure of expected volatility that should be considered in estimating the ex-ante Market Risk Premium.

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1	A.	My approach includes the average reported Beta
2		coefficient from Bloomberg and Value Line for each of the
3		proxy group companies. ²⁵ While both of those services
4		adjust their calculated (or "raw") Beta coefficients to
5		reflect the tendency of the Beta coefficient to regress
6		to the market mean of 1.00, Value Line calculates the
7		Beta coefficient over a five-year period, while
8		Bloomberg's calculation is based on two years of data.
9		
10	Q.	What are the results of your CAPM analyses?
11		
12	A.	The results of my CAPM analysis are summarized in
13		Document No. 5 of my exhibit. Relying on the Bloomberg
14		estimates of the Beta coefficient, the results of my CAPM
15		analysis suggest a range of returns from 7.42 percent to
16		12.16 percent with a mean result of 9.95 percent.
17		Applying the Value Line estimates of the Beta
18		coefficient, the results of my CAPM analysis produces a
19		range of results from 7.45 percent to 12.20 percent with
20		a mean result of 9.98 percent.
21		
22	Q.	Do you believe the CAPM results provide a reasonable
23		range of ROE estimates at this time?
24		
25	A.	Not entirely. As a practical matter, the low results are
	25	See Document No. 4.

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approximately 100 basis points below the lowest ROE ever 1 authorized for an electric utility in at least 30 years. 2 3 By that measure, the mean low results simply are not As to the remaining results, as I discuss in reasonable. 4 VIII direct testimony, Section of my the intended 5 consequence of continued Federal Reserve intervention in 6 been to 7 the capital markets has maintain long-term Treasury yields at historically low levels. 8 Since the CAPM defines the Cost of Equity in terms of Treasury 9 the effect of those actions is 10 vields, to decrease, rather substantially, the CAPM estimates. The effect of 11 12 that policy, however, will not continue indefinitely; consensus forecasts call for the 30-year Treasury yield 13 to increase to 4.70 percent (from the current level of 14 approximately 3.00 percent) in the 2014-2018 timeframe.²⁶ 15

Regarding the Sharpe Ratio Derived Market Risk Premium in particular, while measures of volatility are currently below the long-term average VIX, data based on the CBOE VIX Term Structure, which provides a longer-term view, suggests investors expect volatility to increase over the next two years, suggesting a higher Cost of Equity. On balance, then, I do not believe that the CAPM results fully reflect the appropriate range of ROE estimates.

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See Blue Chip Financial Forecasts, Vol. 32, No. 12, December 1, 2012, at 14.

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Bond Yield Plus Risk Premium Approach

Q. Please generally describe the Bond Yield Plus Risk
 Premium approach.

5 Α. In general terms, this approach is based the on fundamental principle that equity investors bear 6 the residual risk associated with ownership and therefore 7 require a premium over the return they would have earned 8 a bondholder. That is, since returns to 9 as equity holders are more risky than returns to bondholders, 10 equity investors must be compensated for bearing that 11 Risk premium approaches, therefore, estimate the 12 risk. cost of equity as the sum of the Equity Risk Premium²⁷ and 13 the yield on a particular class of bonds. As noted in my 14 discussion of the CAPM, since the Equity Risk Premium is 15 not directly observable, it typically is estimated using 16 a variety of approaches, some of which incorporate ex-17 ante, or forward-looking estimates of the cost of equity, 18 and others that consider historical, 19 or ex-post, 20 estimates. An alternative approach is to use actual authorized returns for electric utilities to estimate the 21 Equity Risk Premium. 22

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Q. Please explain how you performed your Bond Yield Plus
 Risk Premium analysis.

²⁷ The Equity Risk Premium is defined as the incremental return that an equity investment provides over a risk-free rate.

	I	
1	A.	As discussed above, I first defined the Risk Premium as
2		the difference between the authorized ROE and the then-
3		prevailing level of long-term (i.e., 30-year) Treasury
4		yield. I also calculated the average period between the
5		filing of the case and the date of the final order (the
6		"lag period"). In order to reflect the prevailing level
7		of interest rates during the pendency of the proceedings,
8		I calculated the average 30-year Treasury yield over the
9		average lag period (approximately 201 days).
10		
11		Because the data covers a number of economic cycles, ²⁸ the
12		analysis also may be used to assess the stability of the
13		Equity Risk Premium. Prior research, for example, has
14		shown that the Equity Risk Premium is inversely related
15		to the level of interest rates. ²⁹ That analysis is
16		particularly relevant given the historically low level of
17		current Treasury yields.
18		
19	Q.	How did you model the relationship between interest rates
20		and the Equity Risk Premium?
21		
22	A.	The basic method used was regression analysis, in which
23		the observed Equity Risk Premium is the dependent
24		variable, and the average 30-year Treasury yield is the
25		independent variable. Relative to the long-term
	28	See National Bureau of Economic Research, U.S. Business Cycle Expansion and
	29	Contractions.

See, e.g., Robert S. Harris and Felicia C. Marston, Estimating Shareholder Risk Premia Using Analysts' Growth Forecasts, Financial Management, Summer 1992, at 63-70; Eugene F. Brigham, Dilip K. Shome, and Steve R. Vinson, The Risk Premium Approach to Measuring a Utility's Cost of Equity, Financial Management, Spring 1985, at 33-45; and Farris M. Maddox, Donna T. Pippert, and Rodney N. Sullivan, An Empirical Study of Ex Ante Risk Premiums for the Electric Utility Industry, Financial Management, Autumn 1995, at 89-95.

historical average, the analytical period includes interest rates and authorized ROEs that are quite high during one period (*i.e.*, the 1980s) and that are quite low during another (the post-Lehman bankruptcy period). Therefore, to account for this variability I used the semi-log regression, in which the Equity Risk Premium is expressed as a function of the natural log of the 30-year Treasury yield:

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$RP = \alpha + \beta(LN(T_{30})) [6]$

As shown on Document No. 6 of my exhibit, the semi-log form is useful when measuring an absolute change in the dependent variable (in this case, the Risk Premium) relative to a proportional change in the independent variable (the 30-year Treasury yield).

As Document No. 6 of my exhibit illustrates, since 1980 18 there has been a statistically significant, negative 19 relationship between the 30-year Treasury yield and the 20 Equity Risk Premium. Consequently, simply applying the 21 long-term average Equity Risk Premium of 4.39 percent 22 (see Document No. 6 of my exhibit) would significantly 23 understate the Cost of Equity and produce results well 24 below any reasonable estimate. Based on the regression 25

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1	,	coefficients in Document No. 6 of my exhibit, however,
2		the implied ROE is between 10.23 percent and 10.76
3		percent (see Document No. 6 of my exhibit). In any
4		event, the analysis demonstrates that there has been a
5		significant inverse relationship between the 30-year
6		Treasury yield and the Equity Risk Premium.
7		
8	VII.	BUSINESS RISKS AND OTHER CONSIDERATIONS
9	Q.	Do the mean DCF and CAPM results for the proxy group
10		provide an appropriate estimate of the Cost of Equity for
11		Tampa Electric?
12		
13	A.	No, the mean results do not necessarily provide an
14		appropriate estimate of the Company's Cost of Equity.
15		While the intent of selecting a proxy group is to select
16		companies with similar risk profiles, future risks and
17		growth opportunities will vary from company to company.
18		Even within a group of similarly situated companies, it
19		is common for analytical results to reflect a seemingly
20		wide range of results. Therefore, in my view, there are
21		several additional factors that must be taken into
22		consideration when determining where the Company's Cost
23		of Equity falls within the range of results. These
24		factors include the Company's planned capital investment
25		program, and the costs associated with the flotation of

	I	
1		common stock. These risk factors, which are discussed
2		below, should be considered in terms of their overall
3		effect on the Company's business risk.
4		
5	Plar	nned Capital Expenditures
6	Q.	Please briefly summarize the Company's capital investment
7		plans.
8		
9	A.	Tampa Electric expects an annual average of approximately
10		\$350 million in capital needs over the next five years to
11		support system reliability and modest customer growth.
12		In addition, the Company's Polk Power Station combined
13		cycle conversion will require an additional \$610 million
14		in capital expenditures. ³⁰ As described in the Direct
15		Testimonies of Witnesses Mark J. Hornick, Jeffrey S.
16		Chronister and S. Beth Young, Tampa Electric must finance
17		improvements to its system and meet the other capital
18		obligations required to operate a reliable and efficient
19		electric system.
20		
21	Q.	Do credit rating agencies recognize risks associated with
22		increased capital expenditures?
23		
24	A.	Yes, they do. From a credit perspective, the additional
25		pressure on cash flows associated with high levels of
	30	See Florida Public Service Commission Order No. PSC-13-0014-FOF-EI, issued January 8, 2013 granting determination of need for Polk 2-5 Combined Cycle Conversion.

²⁰¹³ granting determination of need for Polk 2-5 Combined Cycle Conversion.

capital expenditures exerts corresponding pressure on credit metrics and, therefore, credit ratings. S&P has noted several long-term challenges for utilities' financial health including heavy construction programs to address demand growth, declining capacity margins, and aging infrastructure and regulatory responsiveness to mounting requests for rate increases.³¹ S&P further noted that:

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For regulated utilities, infrastructure spending leads to rate-base growth. But for a company to preserve its financial strength, it must be able to quickly begin recovering this spending.

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With all these incremental investments, 14 а perfect regulatory storm could arise if costs 15 for fuel and purchased gas rise sharply at the 16 same time that utilities need to raise rates to 17 recover the costs related to infrastructure 18 19 spending for mandated environmental upgrades, generation construction, 20 new renewable requirements, or pipeline replacements. If this 21 happens, regulators could decide to allow only 22 23 partial recovery of incurred capital costs 24 through rate increases to reduce rate spikes for 25 customers and possibly defer the remaining

³¹ See Standard & Poor's, Industry Report Card: Utility Sectors In the Americas Remain Stable, While Challenges Beset European, Australian, and New Zealand Counterparts, RatingsDirect, June 27, 2008, at 4.

1 balance. Because deferrals do not provide the cash flow needed for utilities to service their 2 debt obligations, utility credit quality could 3 be affected. To retain critical access to the 4 debt markets, utilities will need to continue to 5 seek and receive supportive cost recovery from 6 regulators.³² 7 8 The rating agency views are consistent with certain 9 10 observations discussed in Section VIII of my direct testimony: (1) the benefits of maintaining a 11 strong financial profile are significant when capital access is 12 13 required and become particularly acute during periods of 14 market instability; and (2) the Commission's decision in proceeding will have a direct bearing 15 this on the Company's credit profile and its ability to access the 16 capital needed to fund its investments. 17 18 Q. Are equity investors also concerned with comparatively 19 high levels of capital expenditures? 20

A. Yes, equity investors also recognize the pressure on cash flows associated with relatively high levels of capital expenditures. For example, KeyBanc Capital Markets ("KeyBanc") conducts a quarterly review of the electric

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Standard & Poor's, U.S. Utilities' Capital Spending Is Rising, And Cost-Recovery Is Vital, RatingsDirect, May 14, 2012, at 6.

1	utility industry. In a recent report, KeyBanc noted
2	that:
3	
4	While recent prices may have come off of their
5	earlier highs due to the global economic crisis
6	slowing construction demand, we believe the
7	long-term trend of rising construction
8	materials costs could resume as the global
9	economy rebounds. The cost of building new
10	generation remains a moving target, as
11	worldwide demand for construction materials
12	commodities (steel, concrete and copper), labor
13	and components (turbines and boilers) would
14	remain fundamentally strong, driven by a
15	rebound in the U.S. and Chinese economies and
16	required compliance with future U.S.
17	environmental regulations. We believe this
18	presents challenges to both unregulated and
19	regulated investment in new generation plants.
20	In particular, on the regulated side, there
21	exists a chicken-and-egg problem in that
22	securing pricing without a regulatory buy-in is
23	as difficult as receiving regulatory pre-
24	approval without firm pricing. ³³
25	

KeyBanc Capital Markets Inc., Electric Utilities Quarterly 3Q11, December 2011, at 17.

2 expenditures and the earned return on common equity? 3 A. Yes, I have. The "DuPont" formula decomposes the Return 4 on Common Equity into three components: (1) the Profit 5 income/revenues); 6 Margin (net (2) Asset Turnover (revenues/net plant); and (3) the Equity Multiplier (net 7 plant/equity).³⁴ As Document No. 7 of my 8 exhibit demonstrates, based on the Value Line Electric universe, 9 the Asset Turnover rate declined from 2003 through 2011 10 (the historical period covered by Value Line) and is 11 expected to decline further through Value Line's 2015 -12 2017 projection period. Over that same period, according 13 14 to Value Line data, average Net Plant experienced a 15 cumulative increase of approximately 175.00 percent. Since, as noted above, the utility industry is going 16 through a period of increased capital investment, the lag 17 between the addition of net plant and revenue generated 18 by those investments dilute the Asset Turnover ratio, at 19 least in the near term. 20

Have you also considered the relationship between capital

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In order to gain an additional perspective on the relationship between plant additions and Asset Turnover, I performed a regression analysis in which the annual change in the Asset Turnover rate was the dependent

³⁴ The DuPont formula is commonly used by financial analysts to monitor specific operational and financial drivers of a company's earned ROE. The formula expands the calculation of the ROE into the product of three financial metrics: Profit Margin, Asset Turnover and the Equity Multiplier. That is, ROE = (earnings / revenue) x (revenue / assets) x (assets / equity).

1 variable, and the annual change in Net Plant was the As shown in Document No. 7 of my 2 independent variable. 3 exhibit, that analysis shows a statistically significant negative relationship between the two variables, such 4 that as annual net plant increases, the Asset Turnover 5 ratio decreases. This, in turn, suggests that 6 an increase in capital expenditures also negatively affects 7 the Return on Common Equity, causing greater financial 8 To the extent investors value a stress to the utility. 9 company based on earnings and cash flow, this additional 10 financial strain is a key concern. 11 12 13 What are your conclusions regarding the effect of the Q. Company's capital spending plans on its risk profile? 14 15 clear Company's capital expenditure is that the 16 A. Ιt 17 program is significant. It also is clear that the financial community recognizes additional the risks 18 19 associated with substantial capital expenditures. In my 20 view, these factors suggest an ROE above the mean results 21 of the Cost of Equity analyses. 22 23 Flotation Costs 24 Q. What are flotation costs?

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1	A.	Flotation costs are the costs associated with the sale of
2		new issues of common stock. These costs include out-of-
3		pocket expenditures for preparation, filing,
4		underwriting, and other costs of issuance of common
5		stock.
6		
7	Q.	Why is it important to recognize flotation costs in the
8		allowed return on equity?
9		
10	A.	In order to attract and retain new investors, a regulated
11		utility must have the opportunity to earn a return that
12		is both competitive and compensatory. To the extent that
13		a company is denied the opportunity to recover prudently
14		incurred flotation costs, actual returns will fall short
15		of expected (or required) returns, thereby diminishing
16		its ability to attract adequate capital on reasonable
17		terms.
18		
19	Q.	Are flotation costs part of the utility's invested costs
20		or part of the utility's expenses?
21		
22	A.	Flotation costs are part of the invested costs of the
23		utility, which are properly reflected on the balance
24		sheet under "paid in capital." They are not current
25		expenses, and therefore are not reflected on the income

Rather, like investments in rate base or the statement. 1 issuance costs of long-term debt, flotation costs are 2 incurred over time. As a result, the great majority of a 3 utility's flotation costs are incurred prior to the test 4 year, but remain part of the cost structure that exists 5 during the test year and beyond and, as such, should be 6 recognized for ratemaking purposes. Therefore, recovery 7 flotation costs is appropriate even of if no 8 new issuances are planned in the near future because failure 9 to allow such cost recovery may deny the Company the 10 opportunity to earn its required rate of return in the 11 12 future. 13

Q. Is the need to consider flotation costs eliminated because the Company is a subsidiary of TECO Energy?

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17 A. No. Although the Company is a wholly-owned subsidiary of it is appropriate to consider flotation TECO Energy, 18 costs because wholly-owned subsidiaries receive equity 19 capital from their parents and provide returns on the 20 capital that roll up to the parent, which is designed to 21 attract and raise capital based on the returns of those 22 23 subsidiaries. То deny recovery of issuance costs associated with the capital that is invested in 24 the subsidiaries ultimately will penalize the investors that 25

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1		fund the utility operations and will inhibit the
2		utility's ability to obtain new equity capital at a
3		reasonable cost.
4		
5	Q.	Does the DCF model or the CAPM already incorporate
6		investor expectations of a return that compensates for
7		flotation costs?
8		
9	A.	No. All the models used to estimate the appropriate ROE
10		assume no "friction" or transaction costs, as these costs
11		are not reflected in the market price (in the case of the
12		DCF model) or risk premium (in the case of the CAPM).
13		Therefore, it is appropriate to consider flotation costs
14		when determining where within the range of reasonable
15		results the Company's return should fall.
16		
17	Q.	Is the need to consider flotation costs recognized by the
18		academic and financial communities?
19		
20	A.	Yes. Several economists have recognized that the
21		flotation cost adjustment is made not to reflect current
22		or future financing costs, but rather to compensate
23		investors for costs incurred for all past issuances
24		comprising the total equity portion of the Company's
25		capitalization. An article in The Journal of Finance,
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for example, observed that:

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3	Under the conventional approach, in other
4	words, the flotation cost adjustment is not
5	made to reflect current or future financing
6	costs [I]t is made to compensate investors
7	for costs incurred in <i>preceding</i> stock issues. ³⁵
8	
9	The need to reimburse for equity issuance costs is
10	justified by the academic and financial communities in
11	the same spirit that investors are reimbursed for the
12	costs of issuing debt. This treatment is consistent with
13	the philosophy of a fair rate of return. According to
14	Dr. Shannon Pratt, an expert in the field of business
15	valuation:
16	
17	Flotation costs occur when a company issues new
18	stock. The business usually incurs several
19	kinds of flotation or transaction costs, which
20	reduce the actual proceeds received by the
21	business. Some of these are direct out-of-
22	pocket outlays, such as fees paid to
23	underwriters, legal expenses, and prospectus
24	preparation costs. Because of this reduction
25	in proceeds, the business's required returns

³⁵ Patterson, Cleveland S., Flotation Cost Allowance in Rate of Return Regulation: Comment, <u>The Journal of Finance</u>, Vol. XXXVIII, No. 4, September 1983, at 1337 [Clarification added].

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1		must be greater to compensate for the
2		additional costs. Flotation costs can be
3		accounted for either by amortizing the cost,
4		thus reducing the net cash flow to discount, or
5		by incorporating the cost into the cost of
6		equity capital. Since flotation costs
7		typically are not applied to operating cash
8		flow, they must be incorporated into the cost
9		of equity capital. ³⁶
10		
11	Q.	How did you calculate the effect of flotation cost
12		recovery?
13		
14	A.	I modified the DCF calculation to provide a dividend
15		yield that would reimburse investors for direct issuance
16		costs. My flotation cost calculation recognizes the
17		direct costs of issuing equity that were incurred by TECO
18		Energy and the proxy group companies in their most recent
19		two common equity issuances. Based on the direct
20		issuance costs provided in Document No. 8 of my exhibit,
21		an adjustment of 0.14 percent (<i>i.e.</i> , 14 basis points)
22		reasonably represents the direct flotation costs for the
23		Company. In addition to direct issuance costs, there is
24		another indirect component to flotation costs that arises
25		from the market pressure resulting from an increase in

Shannon P. Pratt, Roger J. Grabowski, <u>Cost of Capital: Applications and Examples</u>, 4th ed. (John Wiley & Sons, Inc., 2010), at 586.

1		the supply of stock. As described by Dr. Roger A. Morin:
2		
3		As far as the market pressure effect is
4		concerned, empirical studies clearly show that
5		the market pressure effect is real, tangible,
6		and measureable. All studies support the idea
7		that the announcement of the sale of large
8		blocks of stock produces a decline in a
9		company's stock price, as one would expect given
10		the increased supply of common stock. ³⁷
11		
12		As to the total flotation costs, "allowing for market
13		pressure costs raises the flotation cost allowance for
14		stock issues to well above 5%." ³⁸ Based on a total
15		flotation cost of 5.00 percent, an adjustment of 0.22
16		percent (<i>i.e.</i> , 22 basis points) reasonably represents the
17		total direct and indirect flotation costs for the
18		Company.
19		
20	Q.	Has the Commission previously recognized the need to
21		recover flotation costs?
22		
23	A.	The Commission recently recognized "there are costs
24		incurred when a firm issues equity and those costs should
25		be recovered within the ROE." ³⁹ In that case, the
	37	See Roger A. Morin, New Regulatory Finance, Public Utility Reports, Inc., 2006, at 323-324 [Clarification added].
	39	Ibid., at 324. Order No. PSC 12-0179-F0F-EI, Docket No. 110138-EI, at 51.

Ibid., at 324. Order No. PSC 12-0179-F0F-EI, Docket No. 110138-EI, at 51.

Commission did not recognize a specific adjustment for 1 flotation costs, but instead "[took] into consideration 2 witnesses' testimony the and analyses regarding 3 an allowance for flotation costs." $^{\rm 40}$ 4 5 Are you proposing to adjust your recommended ROE Q. 6 to 7 reflect the effect of flotation costs on the Company's ROE? 8 9 10 A. Consistent with recent Commission practice, I am not proposing a specific adjustment. Rather, 11 Ι have considered the effect of flotation costs, in addition to 12 13 the Company's other business risks, in determining where its ROE falls within the range of results. 14 15 VIII. CAPITAL MARKET ENVIRONMENT 16 Do economic conditions influence the required cost of 17 0. 18 capital and required return on common equity? 19 As discussed in Section VI, the models used to 20 Α. Yes. 21 estimate the Cost of Equity are meant to reflect, and therefore are influenced by, current and expected capital 22 23 market conditions. 24 25 Q. Have you reviewed any specific indices to assess the 40 Ibid.

relationship between conditions current market 1 and investor return requirements? 2 3 4 Α. Yes, I considered several measures of capital market 5 risk, including: (1) the relationship between treasury yields and the Cost of Equity; (2) incremental credit 6 spreads on investment grade utility debt; and (3) the 7 relationship between electric utility dividend yields and 8 long-term Treasury yields. As discussed below, each of 9 those measures provide information that is relevant to 10 the implementation of models used to estimate the Cost of 11 12 Equity, and in the interpretation of the model results. 13 Relationship Between Historically Low Treasury Yields and the 14 Cost of Equity 15 As a preliminary matter, has the cost of equity fallen in 16 0. tandem with the recent decline in long-term treasury 17 yields? 18 19 No, it has not. The fear of taking the risks of equity 20 Α. ownership, for example, has motivated many investors to 21 22 move their capital into the relative safety of Treasury securities. In doing so, investors have bid down yields 23 24 to the point that they currently are receiving yields on 25 ten-year Treasury bonds that are below the rate of

inflation.⁴¹ In effect, those investors are willing to accept a *negative* real return on Treasury bonds rather than be subject to the risk of owning equity securities.

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At the same time, the Federal Reserve's policy of buying longer-dated Treasury securities and selling short-term securities also may have had the effect of lowering longterm Treasury yields. That is, of course, the objective of the Federal Reserve's "maturity extension program" which began in September 2011. ⁴² As the Federal Reserve noted:

the maturity extension Under program, the Federal Reserve intends to sell or redeem a total of \$667 billion of shorter-term Treasury securities by the end of 2012 and use the longer-term proceeds to buy Treasury This will extend securities. the average maturity of the securities in Federal the Reserve's portfolio.

By reducing the supply of longer-term Treasury securities in the market, this action should put downward pressure on longer-term interest rates, including rates on financial assets that

See, for example, Treasurys Slide After Lackluster Sale, The Wall Street Journal, August 8, 2012.
 On September 13, 2012 the Federal Reserve announced that, in addition to continuing

the maturity extension program announced in June, they would also begin buying mortgage-backed securities at a pace of \$40 billion per month. See Federal Reserve Press Release, dated September 13, 2012.

investors consider to be close substitutes for longer-term Treasury securities. The reduction in longer-term interest rates, in turn, will contribute to a broad easing in financial market conditions that will provide additional stimulus to support the economic recovery.⁴³

Consequently, two factors are at work: (1) the continued focus on capital preservation on the part of investors has caused them to reallocate capital to the relative safety of Treasury securities, thereby bidding up the price and bidding down the yield; and (2) the Federal Reserve's continued policy of buying long-term Treasury securities in order to lower the yield. As the Federal Reserve noted in its June 2012 Open Market Committee meeting minutes, the effect of those two factors has been a continued decline in Treasury yields:

Yields on longer-dated nominal and inflationprotected Treasury securities moved down substantially, on net, over the intermeeting period. The yield on nominal 10-year Treasury securities reached a historically low level immediately following the release of the May employment report. A sizable portion of the

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http://www.federalreserve.gov/monetarypolicy/maturityextensionprogram.htm

decline in longer-term Treasury rates over the period appeared to reflect greater safe-haven demands by investors, along with some increase in market participants' expectations of further Federal Reserve balance sheet actions.⁴⁴

7 At issue, then, is whether those two factors - the continuing tendency of investors to seek the relative 8 safety of long-term Treasury securities and the Federal 9 Reserve's policy of lowering long-term Treasury yields -10 have caused the required return on equity to fall in a 11 fashion similar to the recent decline in interest rates. 12 13 In large measure, that issue becomes a question of whether the premium required by debt and equity investors 14 15 also has remained constant as Treasury yields have To the extent that the risk premium has 16 decreased. increased, the higher premium has offset, at least to 17 some degree, the decline in Treasury yields, indicating 18 that the Cost of Equity has not fallen in lock step with 19 the decline in interest rates. 20

One method of performing that analysis is to analyze the implied required market return of the S&P 500 companies on a "build-up" basis. From that perspective, the required market return represents the sum of: (1) long-

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Minutes of the Federal Open Market Committee June 19-20, 2012, at 4.

term Treasury yields; (2) the credit spread (i.e., the incremental return required by debt investors over Treasury yields; and (3) the Equity Risk Premium (i.e., the incremental return required by equity investors over the cost of debt). As shown in Document No. 9 of my exhibit, that has been the case: both debt and equity investors have required increased risk premiums as longterm Treasury yields have fallen. In fact, this analysis demonstrates that despite Treasury yields decreasing in recent years, the overall expected market return for the S&P 500 has actually increased.

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As discussed above, the proposition that the risk premium has increased even as Treasury yields have declined makes practical sense: as investors seek the safety of Treasury securities they require higher equity returns to overcome the currently perceived risk of equity markets vis-à-vis Even if the decrease in Treasury Treasury securities. yields is driven by investors' expectations of continued buying on the part of the Federal Reserve, that expectation does not affect the fundamental assessment of risks associated with equity investments in utility companies. If anything, the uncertainty surrounding the and degree of continued Federal timing intervention introduces an additional element of uncertainty, which

increases investment risk and, therefore, the required 1 2 return. 3 Have you reviewed specific market indices 4 Q. that also 5 support the position that cost of equity has not fallen in tandem with long-term interest rates? 6 7 I have considered Incremental 8 A. Yes. As noted above, Spreads and the relationship between dividend Credit 9 yields and Treasury yields (that is, the "Yield Spread"). 10 Each of those measures, which are discussed below, 11 12 supports the position that the Cost of Equity has not fallen in lock step with the decrease in Treasury yields. 13 14 15 Incremental Credit Spreads How have credit spreads been affected by current market 16 Q. conditions? 17 18 19 Α. The "credit spread" is the return required by debt investors to take on the default risk associated with 20 21 securities of differing credit quality. For a given credit rating, the credit spread is measured by reference 22 23 to a Treasury security of similar tenure. That is, the credit spread on A-rated utility bonds may be measured by 24 25 reference to the 30-year Treasury Bond yield; the same

would be true of Baa-rated securities.⁴⁵ Because lower 1 credit ratings reflect higher levels of risk, credit spreads typically are higher for lower-rated securities. 3 In that regard, the "incremental credit spread" (e.g., the difference between the credit spreads associated with 5 Baa-rated А and securities) is an indication of 6 incremental return required by investors to take on additional levels of risk. As my Document No. 10 of my exhibit demonstrates, since the beginning of 2010, 9 the Moody's Utility Bond Index Baa/A credit spread 10 has 11 steadily increased, indicating that debt investors have increased their marginal return requirements. 12

It is also interesting to note that the incremental credit spread has increased as long-term Treasury yields have decreased. In fact, as Document No. 11 of my exhibit demonstrates, even since January 2010, changes in the incremental credit spread are negatively correlated with changes in the 30-year Treasury yield.

What are the implications of those findings in assessing Q. the Company's Cost of Equity?

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The recent decline in long-term Treasury yields has been accompanied by an increase in the premium required by

⁴⁵ The minimum maturity for the bonds in this index is 20 years, with an average of 30 years. Moody's Long-Term Corporate Bond Yield Averages are derived from pricing data on a regularly replenished population of nearly 100 seasoned corporate bonds in the U.S. market, each with current outstandings over \$100 million. The bonds have maturities as close as possible to 30 years, they are dropped from the list if their remaining life falls below 20 years, if they are susceptible to redemption, or if their ratings change. All yields are yield-to- maturity calculated on a semi-annual Each observation is an unweighted average, with Average Corporate yields basis. representing the unweighted average of the corresponding Average Industrial and Average Public Utility observations. See Bloomberg.com.

investors to accept incremental levels of credit risk. That is, the incremental credit spread has increased as the level of Treasury yields have decreased. While that inverse relationship applies to the cost of debt, prior academic research has demonstrated that the equity risk premium likewise is inversely related to interest rates.⁴⁶ Consequently, neither the Cost of Equity nor the cost of debt has decreased in lock step with Treasury yields.

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Those results also demonstrate the importance 10 of 11 maintaining a financial and credit profile that supports 12 the Company's current senior unsecured credit rating $A^{-})^{47}$. (S&P: BBB+, Moody's: A3, Fitch: Because 13 incremental credit spreads have steadily increased, the 14 benefit of maintaining the Company's credit rating is 15 greater in the current market than it has been, even over 16 17 the past two years. That conclusion is consistent with recent findings by Fitch, which noted that: 18

While it appears that the credit spread differential between the rating categories has relatively small impact during times of а economic stability, during recent periods of stress, economic а higher credit rating produces a meaningful difference in credit

 ⁴⁶ Robert S. Harris and Felicia C. Marston, Estimating Shareholder Risk Premia Using Analysts' Growth Forecasts, <u>Financial Management</u>, Summer 1992; Eugene F. Brigham, Dilip K. Shome, and Steve R. Vinson, The Risk Premium Approach to Measuring a Utility's Cost of Equity, <u>Financial Management</u>, Spring 1985, at 33-45; and Farris M. Maddox, Donna T. Pippert, and Rodney N. Sullivan, An Empirical Study of Ex Ante Risk Premiums for the Electric Utility Industry, <u>Financial Management</u>, Autumn 1995, at 89-95.
 ⁴⁷ Source: SNL Financial.

spreads... and provides more assured access to 1 capital.48 2 3 Since regulatory actions affect credit ratings in 4 often significant Commission's several, ways, the 5 decision in this proceeding will directly affect the 6 Company's credit profile and influence its ability to 7 maintain a credit profile that enables continued access 8 9 to capital at reasonable costs. Given the Company's substantial capital investment plans and external funding 10 needs, the benefits of reliable and cost-effective 11 capital access are significant. 12 13 Yield Spreads 14 Please briefly define term "yield spread", Q. the 15 and assessing capital 16 explain its meaning in market conditions. 17 18 The "yield spread" is the difference between the yield on 19 A. long-term Treasury securities on the one hand, and common 20 21 stock dividend yields on the other. Investors often consider yield spreads in their assessment of security 22 valuation and capital market conditions. As explained 23 below, to the extent that yield spreads materially 24 deviate from long-term relationships, it be 25 may an

Fitch's Review of Utility ROE Trends, FitchRatings, March 22, 2010, at 3.

indication of continuing dislocations within the capital 1 2 market. 3 Have you reviewed the current and historical yield spread 4 Q. for electric utility companies? 5 6 As shown in Document No. 12 of my exhibit, 7 Α. Yes, I have. for much of the period from January 1, 2000 through 8 15, 2013, the 30-year Treasury yield February has 9 exceeded the dividend yield on electric utility stocks 10 (as measured by the SNL Electric Company Index). In 11 12 fact, over that time, the yield spread averaged approximately 58 basis points.49 13 That period, however, includes the 2002 - 2003 credit contraction, during which 14 the Treasury yields and utility dividend yields were 15 equal, essentially the post-Lehman and Brothers 16 bankruptcy period, during which the yields inverted, such 17 that the electric utility index dividend yield exceeded 18 the 30-year Treasury yield. Excluding those two periods, 19 the average yield spread was 129 basis points (that is, 20 on average, the 30-year Treasury yield exceeded 21 the dividend yield by 129 basis points. 22 23 As Document No. 12 of my exhibit also demonstrates, the 24 yield spread inverted shortly after the September 15,

That is to say that on average, the 30-year Treasury yield exceeded the electric utility dividend yield by 58 basis points.

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2008 Lehman Brothers bankruptcy, and has essentially 1 2 remained inverted since that time. In fact, since August 2011, the yields have remained inverted, such that the 3 4 SNL Electric Company Index average dividend vield exceeded the 30-year Treasury yield by 97 basis points. 5 The continuing instability in the yield spread also has 6 7 been observed by The Wall Street Journal, which noted that historically, "dividend yields have tended to track 8 the yield on 10-year Treasurys closely."⁵⁰ The article 9 went on to note that: 10 11 12 Regulated utilities' dividend yields decoupled from Treasury yields in December 2007, as the 13 U.S. recession began. After the initial flight 14 quality cut vields 15 to on Treasurys, particularly after Lehman Brothers collapsed in 16 September 2008, the Federal Reserve's policy of 17 18 buying up government debt has helped keep them 19 low. 20 21 Q. How does such data enter into your assessment of the Company's Cost of Equity? 22

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24 25 As noted above, investors often look to the relationships among financial metrics to assess current and expected

Denning, Liam, A Short Circuit in the Stock Market, <u>The Wall Street Journal</u>, October 23, 2009, at ClO. I note that while this article referred to ten-year Treasury yields, the fundamental conclusion, that the utility yield spread has deviated from its long-term relationship, remains.

levels of market stability. As also noted above, to the 1 extent that current relationships among such indices 2 materially deviate from long-term norms, it may be an 3 indication of continuing or expected market instability. 4 Moreover, such data provide market-based methods by which 5 to assess the implications of the currently low Treasury 6 yields for the Company's Cost of Equity. 7 If, for currently low example, the level Treasury 8 vields indicated a correspondingly low Cost of Equity, 9 the average dividend yield would be approximately 2.54 10 percent, or lower.⁵¹ As shown on Document No. 2 of my 11 exhibit, however, the current (proxy group) average 12 dividend yield is approximately 3.97 percent. Again, low 13 Treasury yields are not necessarily indicative of 14 correspondingly low equity return requirements. 15

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Q.

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What conclusions do you draw from those analyses?

Α. First, it is important to recognize the relationships 19 20 among financial measures relied upon by investors, and to reflect those relationships in Cost of Equity estimates. 21 Simply observing, for example, that long-term Treasury 22 rates are at historically low levels is not a sufficient 23 24 level of analysis to conclude that the Cost of Equity is at a commensurately low level. 25 As noted above, for

^{2.54} percent equals 3.12 percent, less the long-term average yield spread of 58 basis points. Excluding the post-Lehman Brothers bankruptcy period, and the 2002 - 2003 credit contraction, implies a yield spread of 129 basis points, suggesting an implied dividend yield of less than 1.83 percent (assumes a constant growth rate), which is more than 200 basis points below the current (proxy group) average dividend yield of 3.97 percent.

example, if investors believed that the current level of long-term Treasury yields is indicative of the Cost of Equity, electric utility dividend yields would be more basis points below than 200 their current levels. Recognizing such factors provides а more complete perspective of investor risk and enables а more reasonable determination of the Cost of Equity.

Finally, assessing the results of the Cost of Equity 9 10 analyses described in Section VI requires interpretation and judgment for the purpose of determining the Company's 11 ROE recommendation. An analysis of the capital market 12 environment provides a more complete perspective, and 13 enables a more reasoned determination of the Cost 14 of Equity. 15

16 IX. CAPITAL STRUCTURE

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17 What is the Company's proposed capital structure? Ο. 18 19 A. In its application filed in this docket, the Company has proposed a capital structure comprised of 54.19 percent 20 common equity 45.81 percent debt.⁵² 21 22 How does the capital structure affect the cost of equity? 23 Q. 24 25 A. The capital structure should enable the subject company

See Direct Testimony of Sandra W. Callahan.

to maintain its financial integrity, thereby enabling 1 access to capital at competitive rates under a variety of 2 economic and financial market conditions. The capital 3 structure relates to a company's financial risk, which 4 represents the risk that a company may not have adequate 5 6 cash flows to meet its financial obligations, and is a function of the percentage of debt (or financial 7 leverage) in its capital structure. In that regard, as 8 the percentage of debt in the capital structure 9 increases, so do the fixed obligations for the repayment 10 of that debt. Consequently, as the degree of financial 11 leverage increases, the risk of financial distress (i.e., 12 the capital 13 financial risk) also increases. Since 14 structure can affect the subject company's overall level risk,⁵³ 15 of it is important an consideration in 16 establishing a just and reasonable rate of return.

Q. Is there support for the proposition that the capital structure is a key consideration in establishing an appropriate return on equity?

A. Yes. The United States Supreme Court and various utility commissions have long recognized the role of capital structure in the development of a just and reasonable rate of return for a regulated utility. In particular, a

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See Roger A. Morin, New Regulatory Finance, Public Utility Reports, Inc., 2006, at 45-46.

utility's leverage, or debt ratio, has been explicitly recognized as an important element in determining a just and reasonable rate of return:

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Although the determination of whether bonds or stocks should be issued is for management, the matter of debt ratio is not exclusively within its province. Debt ratio substantially affects the manner and cost of obtaining new capital. It is therefore an important factor in the rate of return and must necessarily be considered by and come within the authority of the body charged by law with the duty of fixing a just and reasonable rate of return.⁵⁴

Perhaps the ultimate authority for balancing the issues of cost and financial integrity is the Supreme Court's decision in *Hope* that was cited and applied by the U.S. Court of Appeals for the D.C. Circuit in 1977:

The rate-making process under the Act, i.e., the fixing of "just and reasonable rates, involves a balancing of the investor and the consumer interests." 320 U.S. at 603, 64 S. Ct. at 288. The equity investor's stake is made

New England Telephone & Telegraph Co. v. State, 97 A.2d 213, 220 (N.H. 1953) (citing New England Tel. & Tel. Co. v. Department of Pub. Util., 97 N.E. 2d 509, 514 (Mass. 1951) and Petitions of New England Tel. & Tel. Co., 80 A.2d 671 (Vt. 1953)).

1		less secure as the company's debt rises, but
2		the consumer rate-payer's burden is
3		alleviated. ⁵⁵
4		
5		Consequently, the principles of fairness and
6		reasonableness with respect to the allowed rate of return
7		and capital structure are considered at both the federal
8		and state levels.
9		
10	Q.	Please discuss your analysis of the capital structures of
11		the proxy group companies.
12		
13	A.	I calculated the average capital structure for each of
14		the proxy group companies over the last eight quarters.
15		As shown in Document No. 13 of my exhibit, the proxy
16		group actual capital structure common equity ratios range
17		from 47.99 percent to 57.81 percent. Based on that
18		review, it is apparent that the Company's proposed
19		capital structure is generally consistent with the
20		capital structures of the proxy group companies.
21		
22	Q.	What is the basis for using average capital components
23		rather than a point-in-time measurement?
24		
25	A.	Measuring the capital components at a particular point in
	55	Communications Satellite Corp. v. FCC, 611 F.2d 883, 904 (D.C. Cir. 1977).

time can skew the capital structure by the specific 1 2 circumstances of a particular period. Therefore, it is more appropriate to normalize the relative relationship 3 Δ between the capital components over a period of time. 5 What is your conclusion regarding the Company's proposed 6 Q. 7 capital structure as it relates to the Company's Cost of Equity? 8 9 10 Considering the average actual common equity ratio ranges Α. from of 47.99 percent to 57.81 percent for the proxy 11 12 group companies, I believe that Tampa Electric's proposed equity ratio of 13 common 54.19 percent is generally consistent with the proxy group companies. 14 15 X. CONCLUSIONS AND RECOMMENDATION 16 17 What is your conclusion regarding the Company's Cost of Q. Equity? 18 19 20 Α. I believe that a rate of return on common equity in the 21 range of 10.50 percent to 11.50 percent represents the range of equity investors' required rate of return for 22 23 investment in integrated electric utilities similar to Tampa Electric in today's capital markets. Within that 24 25 range, I conclude that the Cost of Equity for Tampa

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1		Electric is 11.25 percent My recommendation also takes
2		into consideration the Company's risk profile relative to
3		the proxy group analytical results with respect to: (1)
4		the incremental risks associated with the Company's need
5		to fund substantial capital; and (2) flotation costs
6		associated with equity issuances. As such, a rate of
7		return on common equity in the range of 10.50 percent to
8		11.50 percent reasonably represents the return required
9		to invest in a company with a risk profile comparable to
10		Tampa Electric. Document No. 1 of my exhibit summarizes
11		my analytical results.
12		
13	Q.	Does this conclude your direct testimony?
14		
15	A.	Yes, it does.
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EXHIBIT

.

OF

ROBERT B. HEVERT

ON BEHALF OF TAMPA ELECTRIC COMPANY

~

DOCKET NO. 130040-EI EXHIBIT NO. (RBH-1) WITNESS: HEVERT DOCUMENT NO. 1 PAGE 1 OF 1 FILED: 04/05/2013

Summary of Results

Constant Growth DCF Results

Mean Results	Mean Low	Mean	Mean High
30-Day Average	8.80%	10.60%	13.09%
90-Day Average	8.88%	10.69%	13.18%
180-Day Average	8.90%	10.70%	13.19%
Median Results	Median Low	Median	Median High
30-Day Average	9.58%	10.84%	11.45%
90-Day Average	9.74%	10.86%	11.47%
180-Day Average	9.68%	10.81%	11.42%

CAPM Results

Bloomberg	Capital IQ
Derived	Market DCF Derived
10.18%	10.13%
10.31%	10.26%
12.16%	12.11%
10.22%	10.16%
10.35%	10.30%
12.20%	12.15%
	10.18% 10.31% 12.16% 10.22% 10.35%

Bond Yield Plus Risk Premium Results

	Return on Equity
Current 30-Year Treasury	10.23%
Near-Term Projected 30-Year Treasury	10.24%
Long-Term Projected 30-Year Treasury	10.76%

Constant Growth Discounted Cash Flow Model 30 Day Average Stock Price

		[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	[9]	[10]	[11]
			Average		Expected	Zacks	First Call	Value Line	Average			
		Annualized	Stock	Dividend	Dividend	Earnings	Earnings	Earnings	Earnings	Low	Mean	High
Company	Ticker	Dividend	Price	Yield	Yield	Growth	Growth	Growth	Growth	ROE	ROE	ROE
American Electric Power Company, Inc.	AEP	\$1.88	\$44.20	4.25%	4.32%	3.38%	3.47%	3.00%	3.28%	7.32%	7.61%	7.80%
Cleco Corp.	CNL	\$1.35	\$42.22	3.20%	3.27%	3.00%	3.00%	8.00%	4.67%	6.25%	7.94%	11.33%
Empire District Electric	EDE	\$1.00	\$21.10	4.74%	4.93%	N/A	10.20%	5.50%	7.85%	10.37%	12.78%	15.18%
Great Plains Energy Inc.	GXP	\$0.87	\$21.19	4.11%	4.24%	7.10%	7.20%	5.50%	6.60%	9.72%	10.84%	11.45%
IDACORP, Inc.	IDA	\$1.52	\$45.18	3.36%	3.42%	4.00%	4.00%	2.00%	3.33%	5.40%	6.75%	7.43%
Otter Tail Corporation	OTTR	\$1.19	\$26.63	4.47%	4.73%	6.00%	5.00%	24.00%	11.67%	9.58%	16.40%	29.00%
Pinnacle West Capital Corp.	PNW	\$2.18	\$53.04	4.11%	4.25%	6.90%	7.50%	6.50%	6.97%	10.74%	11.22%	11.76%
PNM Resources, Inc.	PNM	\$0.58	\$20.93	2.77%	2.93%	8.35%	9.30%	16.00%	11.22%	11.24%	14.14%	18.99%
Portland General Electric Company	POR	\$1.08	\$28.30	3.82%	3.89%	4.07%	1.99%	5.50%	3.85%	5.84%	7.74%	9.42%
Southern Company	SO	\$1.96	\$43.77	4.48%	4.59%	4.98%	4.86%	5.00%	4.95%	9.45%	9.54%	9.59%
Westar Energy, Inc.	WR	\$1.32	\$29.92	4.41%	4.57%	6.38%	7.50%	7.50%	7.13%	10.93%	11.70%	12.08%
PROXY GROUP MEAN		·		3.97%	4.10%	5.42%	5.82%	8.05%	6.50%	8.80%	10.60%	13.09%
PROXY GROUP MEDIAN				4.11%	4.25%	5.49%	5.00%	5.50%	6.60%	9.58%	10.84%	11.45%

Notes: [1] Source: Bloomberg Professional

[2] Source: Bloomberg Professional, equals 30-trading day average as of February 15, 2013
[3] Equals [1] / [2]
[4] Equals [3] x (1 + 0.5 x [8])
[5] Source: Zacks
[6] Source: Yahoo! Finance
[7] Source: Value Line

[8] Equals Average([5], [6], [7])

[9] Equals [3] x (1 + 0.5 x Minimum([5], [6], [7])) + Minimum([5], [6], [7])

[10] Equals [4] + [8]

[11] Equals [3] x (1 + 0.5 x Maximum([5], [6], [7])) + Maximum([5], [6], [7])

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Constant Growth Discounted Cash Flow Model 90 Day Average Stock Price

		[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	[9]	[10]	[11]
Company	Ticker	Annualized Dividend	Average Stock Price	Dividend Yield	Expected Dividend Yield	Zacks Earnings Growth	First Call Earnings Growth	Value Line Earnings Growth	Average Earnings Growth	Low ROE	Mean ROE	High ROE
American Electric Power Company, Inc.	AEP	\$1.88	\$43.47	4.32%	4.40%	3.38%	3.47%	3.00%	3.28%	7.39%	7.68%	7.87%
Cleco Corp.		\$1.35	\$41.30	3.27%	3.34%	3.00%	3.00%	8.00%	4.67%	6.32%	8.01%	11.40%
Empire District Electric	EDE	\$1.00	\$20.84	4.80%	4.99%	N/A	10.20%	5.50%	7.85%	10.43%	12.84%	15.24%
Great Plains Energy Inc.	GXP	\$0.87	\$21.10	4.12%	4.26%	7.10%	7.20%	5.50%	6.60%	9.74%	10.86%	11.47%
IDACORP. Inc.	IDA	\$1.52	\$43.89	3.46%	3.52%	4.00%	4.00%	2.00%	3.33%	5.50%	6.85%	7.53%
Otter Tail Corporation	OTTR	\$1.19	\$25.04	4.75%	5.03%	6.00%	5.00%	24.00%	11.67%	9.87%	16.70%	29.32%
Pinnacle West Capital Corp.	PNW	\$2.18	\$52.06	4.19%	4.33%	6.90%	7.50%	6.50%	6.97%	10.82%	11.30%	11.84%
PNM Resources, Inc.	PNM	\$0.58	\$21.07	2.75%	2.91%	8.35%	9.30%	16.00%	11.22%	11.22%	14.12%	18.97%
Portland General Electric Company	POR	\$1.08	\$27.40	3.94%	4.02%	4.07%	1.99%	5.50%	3.85%	5.97%	7.87%	9.55%
Southern Company	SO	\$1.96	\$43.99	4.46%	4.57%	4.98%	4.86%	5.00%	4.95%	9.42%	9.51%	9.57%
Westar Energy, Inc.	WR	\$1.32	\$29.22	4.52%	4.68%	6.38%	7.50%	7.50%	7.13%	11.04%	11.81%	12.19%
PROXY GROUP MEAN				4.05%	4.19%	5.42%	5.82%	8.05%	6.50%	8.88%	10.69%	13.18%
PROXY GROUP MEDIAN				4.19%	4.33%	5.49%	5.00%	5.50%	6.60%	9.74%	10.86%	11.47%

- [1] Source: Bloomberg Professional
- [2] Source: Bloomberg Professional, equals 90-trading day average as of February 15, 2013
- [3] Equals [1] / [2]

Notes:

- [4] Equals [3] x (1 + 0.5 x [8])
- [5] Source: Zacks
- [6] Source: Yahoo! Finance
- [7] Source: Value Line
- [8] Equals Average([5], [6], [7])
- [9] Equals [3] x (1 + 0.5 x Minimum([5], [6], [7])) + Minimum([5], [6], [7])
- [10] Equals [4] + [8]
- [11] Equals [3] x (1 + 0.5 x Maximum([5], [6], [7])) + Maximum([5], [6], [7])

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Constant Growth Discounted Cash Flow Model 180 Day Average Stock Price

		[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	[9]	[10]	[11]
Company	Ticker	Annualized Dividend	Average Stock Price	Dividend Yield	Expected Dividend Yield	Zacks Earnings Growth	First Call Earnings Growth	Value Line Earnings Growth	Average Earnings Growth	Low ROE	Mean ROE	High ROE
American Electric Power Company, Inc.	AEP	\$1.88	\$42.69	4,40%	4.48%	3.38%	3.47%	3.00%	3.28%	7.47%	7.76%	7.95%
Cleco Corp.	CNL	\$1.35	\$41.68	3.24%	3.31%	3.00%	3.00%	8.00%	4.67%	6.29%	7.98%	11.37%
Empire District Electric	EDE	\$1.00	\$21.05	4.75%	4.94%	N/A	10.20%	5.50%	7.85%	10.38%	12.79%	15.19%
Great Plains Energy Inc.	GXP	\$0.87	\$21.36	4.07%	4.21%	7.10%	7.20%	5.50%	6.60%	9.68%	10.81%	11.42%
IDACORP, Inc.	IDA	\$1.52	\$42.96	3.54%	3.60%	4.00%	4.00%	2.00%	3.33%	5.57%	6.93%	7.61%
Otter Tail Corporation	OTTR	\$1.19	\$24.05	4.95%	5.24%	6.00%	5.00%	24.00%	11.67%	10.07%	16.90%	29.54%
Pinnacle West Capital Corp.	PNW	\$2.18	\$52.17	4.18%	4.32%	6.90%	7.50%	6.50%	6.97%	10.81%	11.29%	11.84%
PNM Resources, Inc.	PNM	\$0.58	\$20.61	2.81%	2.97%	8.35%	9.30%	16.00%	11.22%	11.28%	14.19%	19.04%
Portland General Electric Company	POR	\$1.08	\$27.16	3.98%	4.05%	4.07%	1.99%	5.50%	3.85%	6.01%	7.91%	9.59%
Southern Company	SO	\$1.96	\$45.26	4.33%	4.44%	4.98%	4.86%	5.00%	4.95%	9.30%	9.38%	9.44%
Westar Energy, Inc.	WR	\$1.32	\$29.49	4.48%	4.64%	6.38%	7.50%	7.50%	7.13%	11.00%	11.76%	12.14%
PROXY GROUP MEAN		·		4.07%	4.20%	5.42%	5.82%	8.05%	6.50%	8.90%	10.70%	13.19%
PROXY GROUP MEDIAN				4.18%	4.32%	5.49%	5.00%	5.50%	6.60%	9.68%	10.81%	<u>1</u> 1.42%

- Notes: [1] Source: Bloomberg Professional
- [2] Source: Bloomberg Professional, equals 180-trading day average as of February 15, 2013
- [3] Equals [1] / [2]
- [4] Equals [3] x (1 + 0.5 x [8])
- [5] Source: Zacks
- [6] Source: Yahoo! Finance
- [7] Source: Value Line
- [8] Equals Average([5], [6], [7])
- [9] Equals [3] x (1 + 0.5 x Minimum([5], [6], [7])) + Minimum([5], [6], [7])
- [10] Equals [4] + [8]
- [11] Equals [3] x (1 + 0.5 x Maximum([5], [6], [7])) + Maximum([5], [6], [7])

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[1]	[2]	[3]	[4]	[5]
			Historical Sharpe	
RP _h	Vol _h	VOL	Ratio	RPe
6.60%	20.30%	18.54%	32.52%	6.03%
	[6]	[7]	[8]	[9]
Date	vxv	Jul 13 VIX Futures	Aug 13 VIX Futures	Sep 13 VIX Futures
Date	•^•	Futures	Futures	Futures
2/15/2013	14.26	17.75	18.40	19.05
2/14/2013	14.43	17.70	18.35	18.90
2/13/2013	14.63	17.65	18.20	18.90
2/12/2013	14.53	17.70	18.40	18.95
2/11/2013	14.68	17.80	18.45	19.00
2/8/2013	14.80	18.00	18.60	19.20
2/7/2013	15.19	18.25	18.90	19.45
2/6/2013	15.14	18.30	18.95	19.50
2/5/2013	15.30	18.50	19.05	19.60
2/4/2013	15.79	18.55	19.15	19.70
2/1/2013	14.79	18.45	19.00	19.50
1/31/2013	15.55	18.50	19.05	19.55
1/30/2013	15.42	18.40	18.95	19.50
1/29/2013	14.74	18.05	18.70	19.25
1/28/2013	15.07	18.20	18.75	19.35
1/25/2013	14.66	18.10	18.75	19.30
1/24/2013	14.67	18.20	18.85	19.45
1/23/2013	14.50	18.25	18.90	19.50
1/22/2013	14.72	18.55	19.20	19.80
1/18/2013	15.29	19.15	19.80	20.45
1/17/2013	16.08	19.80	20.45	21.05
1/16/2013	16.24	20.10	20.75	21.35
1/15/2013	16.33	20.30	20.80	21.35
1/14/2013	16.29	20.30	20.85	21.40
1/11/2013	16.01	20.50	21.00	21.60
1/10/2013	16.12	20.60	21.15	21.75
1/9/2013	16.50	20.90	21.50	22.15
1/8/2013 1/7/2013	16.45 16.45	21.15	21.75	22.35
1/7/2013	16.45	21.20	21.75 21.75	22.35
1/4/2013	10.34	21.15	21.75	22.30
Average:		18	8.54	

Sharpe Ratio Derived Ex-Ante Market Risk Premium

Notes:

[1] Source: Morningstar, Inc.

 RP_h = historical arithmetic average Risk Premium

[2] Source: Morningstar, Inc.

Vol_h = historical market volatility

[3] Vole = expected market volatility (average of Cols. [6] to [9])

[4] Equals [1] / [2]

[5] Equals [3] x [4]

[6] Source: Bloomberg Professional

[7] Source: Bloomberg Professional

[8] Source: Bloomberg Professional

[9] Source: Bloomberg Professional

Ex-Ante Market Risk Premium Market DCF Method Based - Bloomberg

[1]	[2]	[3]		
S&P 500	Current 30-Year			
Est. Required	Treasury (30-day	Implied Market		
Market Return	average)	Risk Premium		
13.00%	3.12%	9.88%		

		[4]	[5]	[6]	[7]	[8]	[9]
-		Market		Estimated	Long-Term		Weighted
Company	Ticker	Capitalization	Weight in Index	Dividend Yield	Growth Est.	DCF Result	DCF Result
AGILENT TECHNOLOGIES INC	Α	14,860.28	0.11%	1.03%	8.71%	9.79%	0.0104%
ALCOA INC	AA	9,773.64	0.07%	1.31%	6.50%	7.86%	0.0055%
APPLE INC	AAPL	431,121.53	3.07%	2.35%	17.91%	20.48%	0.6287%
ABBVIE INC	ABBV	59,827.09	0.43%	4.20%	5.77%	10.09%	0.0430%
AMERISOURCEBERGEN CORP	ABC	10,838.83	0.08%	1.64%	11.60%	13.33%	0.0103%
ABBOTT LABORATORIES	ABT	54,816.63	0.39%	1.62%	10.61%	12.31%	0.0481%
ACE LTD	ACE	29,563.73	0.21%	2.22%	9.65%	11.97%	0.0252%
ACCENTURE PLC-CL A	ACN	52,421.47	0.37%	2.16%	12.32%	14.62%	0.0546%
ACTAVIS INC	ACT	10,846.55	0.08%	0.00%	12.86%	12.86%	0.0099%
ADOBE SYSTEMS INC	ADBE	19,383.02	0.14%	0.00%	10.20%	10.20%	0.0141%
ANALOG DEVICES INC	ADI	14,102.00	0.10%	2.62%	12.50%	15.29%	0.0154%
ARCHER-DANIELS-MIDLAND CO	ADM	21,653.66	N/A	2.04%	N/A	N/A	N/A
AUTOMATIC DATA PROCESSING	ADP	29,794.61	0.21%	2.72%	9.57%	12.42%	0.0263%
AUTODESK INC	ADSK	8,754.31	0.06%	0.00%	17.75%	17.75%	0.0111%
ADT CORP/THE	ADT	10,942.52	0.08%	1.02%	10.50%	11.57%	0.0090%
AMEREN CORPORATION	AEE	8,106,42	0.06%	4.81%	2.00%	6.86%	0.0040%
AMERICAN ELECTRIC POWER	AEP	22,049.72	0.16%	4.27%	4.50%	8.86%	0.0139%
AES CORP	AES	8,406.76	0.06%	0.88%	8.00%	8.92%	0.0053%
AETNA INC	AET	16,246.67	0.12%	1.49%	10.40%	11.97%	0.0138%
AFLAC INC	AFL	23,141.37	0.16%	2.90%	10.67%	13.72%	0.0226%
ALLERGAN INC	AGN	33,444.42	0.24%	0.19%	13.58%	13.78%	0.0328%
AMERICAN INTERNATIONAL GROUP	AIG	57,132.98	0.41%	0.00%	13.50%	13.50%	0.0549%
APARTMENT INVT & MGMT CO -A	AIV	4,273.20	0.03%	3.10%	9.18%	12.42%	0.0038%
ASSURANT INC	AIZ	3,360.00	0.02%	2.19%	9.67%	11.96%	0.0029%
AKAMAI TECHNOLOGIES INC	AKAM	6,871.56	0.05%	0.00%	14.83%	14.83%	0.0073%
ALLSTATE CORP	ALL	22,311.13	0.16%	2.12%	8.86%	11.08%	0.0176%
ALTERA CORP	ALTR	11,549.46	0.08%	1.14%	13.20%	14.42%	0.0119%
ALEXION PHARMACEUTICALS INC	ALXN	16,235.55	0.12%	0.00%	40.57%	40.57%	0.0469%
APPLIED MATERIALS INC	AMAT	16,515.73	0.12%	2.52%	9.67%	12.31%	0.0145%
ADVANCED MICRO DEVICES	AMD	1,978.50	0.01%	0.00%	12.50%	12.50%	0.0018%
AMGEN INC	AMGN	63,451.08	0.45%	2.22%	8.83%	11.15%	0.0504%
AMERIPRISE FINANCIAL INC	AMP	14,056.87	0.10%	2.50%	12.00%	14.65%	0.0147%

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		[4] Market	[5]	[6] Estimated	[7] Long-Term	[8]	[9] Weighted
Company	Ticker	Capitalization	Weight in Index	Dividend Yield	Growth Est.	DCF Result	DCF Result
AMERICAN TOWER CORP	AMT	29,323.32	0.21%	1.21%	17.57%	18.88%	0.0394%
AMAZON.COM INC	AMZN	121,533.32		0.00%	34.70%	34.70%	0.3003%
AUTONATION INC	AN	5,455.01	0.04%	0.00%	20.48%	20.48%	0.0080%
ABERCROMBIE & FITCH CO-CL A	ANF	4,114.98	0.03%	1.36%	19.31%	20.81%	0.0061%
AON PLC	AON	18,364.80	0.13%	1.11%	8.75%	9.90%	0.0130%
APACHE CORP	APA	30,093.84	0.21%	0.99%	6.34%	7.36%	0.0158%
ANADARKO PETROLEUM CORP	APC	41,769.88	0.30%	0.44%	12.79%	13.25%	0.0394%
AIR PRODUCTS & CHEMICALS INC	APD	18,886.19	0.13%	3.01%	9.40%	12.55%	0.0169%
AMPHENOL CORP-CL A	APH	11,329.79	0.08%	0.61%	18.50%	19.17%	0.0155%
APOLLO GROUP INC-CL A	APOL	2,171.44	0.02%	0.00%	9.26%	9.26%	0.0014%
AIRGAS INC	ARG	7,490.76	0.05%	1.46%	12.87%	14.42%	0.0077%
ALLEGHENY TECHNOLOGIES INC	ATI	3,545.27	0.03%	2.18%	15.00%	17.34%	0.0044%
AVALONBAY COMMUNITIES INC	AVB	14,872.45		3.25%	8.57%	11.96%	0.0127%
AVON PRODUCTS INC	AVP	8,945.76		1.15%	15.29%	16.53%	0.0105%
AVERY DENNISON CORP	AVY	4,000.65		2.71%	7.00%	9.81%	0.0028%
AMERICAN EXPRESS CO	AXP	68,786.25	0.49%	1.37%	10.07%	11.51%	0.0564%
AUTOZONE INC	AZO	13,582.53	0.10%	0.00%	16.70%	16.70%	0.0161%
BOEING CO/THE	BA	56,205,79	0.40%	2.52%	11.48%	14.14%	0.0566%
BANK OF AMERICA CORP	BAC	132,378.64	0.94%	0.86%	8.67%	9.57%	0.0902%
BANK OF AMERICA CORP BAXTER INTERNATIONAL INC	BAC	37,484.06		2.48%	8.68%	9.57 % 11.27%	0.0301%
BED BATH & BEYOND INC	BBBY	13,102.30	0.09%	0.00%	13.78%	13.78%	0.0129%
BB&T CORP	BBT	21,222.75		3.02%	6.50%	9.61%	0.0129%
BEST BUY CO INC				3.05%	5.60%	9.01% 8.74%	0.0037%
	BBY BCR	5,892.87	0.04%	0.82%	5.60% 7.33%	8.18%	0.0037%
CR BARD INC		8,259.18	0.06%				
BECTON DICKINSON AND CO	BDX	17,157.80		2.20%	7.85%	10.14%	0.0124%
BEAM INC	BEAM	9,914.32		1.46%	11.92%	13.46%	0.0095%
FRANKLIN RESOURCES INC	BEN	30,941.97		2.86%	14.68%	17.75%	0.0391%
BROWN-FORMAN CORP-CLASS B	BF/B	14,250.18	0.10%	1.48%	12.50%	14.07%	0.0143%
BAKER HUGHES INC	BHI	20,601.51	0.15%	1.29%	13.00%	14.37%	0.0211%
BIOGEN IDEC INC	BIIB	39,272.72		0.00%	17.97%	17.97%	0.0503%
BANK OF NEW YORK MELLON CORP	BK	32,798.79	0.23%	2.11%	12.67%	14.92%	0.0348%
BLACKROCK INC	BLK	42,492.57		2.78%	11.94%	14.89%	0.0451%
BALL CORP	BLL	6,971.03	0.05%	1.10%	10.00%	11.16%	0.0055%
BMC SOFTWARE INC	BMC	5,919.89	0.04%	0.00%	15.00%	15.00%	0.0063%
BEMIS COMPANY	BMS	3,869.24	0.03%	2.74%	7.00%	9.83%	0.0027%
BRISTOL-MYERS SQUIBB CO	BMY	60,418.39		3.78%	7.19%	11.10%	0.0478%
BROADCOM CORP-CL A	BRCM	19,823.90		1.26%	14.43%	15.78%	0.0223%
BERKSHIRE HATHAWAY INC-CL B	BRK/B	250,217.92		0.00%	N/A	N/A	N/A
BOSTON SCIENTIFIC CORP	BSX	10,059.38		0.00%	7.78%	7.78%	0.0056%
PEABODY ENERGY CORP	BTU	6,548.62		1.41%	12.00%	13.50%	0.0063%
BORGWARNER INC	BWA	8,910.05	0.06%	0.02%	14.98%	15.00%	0.0095%
BOSTON PROPERTIES INC	BXP	16,225.88	0.12%	2.46%	4.84%	7.36%	0.0085%

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		[4] Market	[5]	[6] Estimated	[7] Long-Term	[8]	[9] Weighted
Company	Ticker	Capitalization	Weight in Index	Dividend Yield	Growth Est.	DCF Result	DCF Result
• •		•	U				
ITIGROUP INC	С	135,028.38	0.96%	0.81%	9.80%	10.64%	0.1024%
A INC	CA	11,375.30	0.08%	4.03%	10.00%	14.23%	0.0115%
CONAGRA FOODS INC	CAG	13,796.02	0.10%	2.97%	6.00%	9.06%	0.0089%
ARDINAL HEALTH INC	CAH	15,863.61	0.11%	2.16%	11.40%	13.69%	0.0155%
AMERON INTERNATIONAL CORP	CAM	16,095.63	0.11%	0.00%	17.00%	17.00%	0.0195%
ATERPILLAR INC	CAT	62,319.88	0.44%	2.14%	9.75%	11.99%	0.0532%
HUBB CORP	CB	21,896.95	0.16%	2.02%	9.20%	11.31%	0.0176%
BRE GROUP INC - A	CBG	8,010.23	0.06%	0.00%	11.67%	11.67%	0.0067%
BS CORP-CLASS B NON VOTING	CBS	28,140.22	0.20%	1.10%	9.83%	10.98%	0.0220%
OCA-COLA ENTERPRISES	CCE	10,105.88	0.07%	2.22%	8.72%	11.03%	0.0079%
ROWN CASTLE INTL CORP	CCI	19,615.25	0.14%	0.00%	36.45%	36.45%	0.0509%
ARNIVAL CORP	CCL	29,945.94	0.21%	3.31%	16.16%	19.73%	0.0421%
ELGENE CORP	CELG	41,485.01	0.30%	0.00%	22.42%	22.42%	0.0662%
ERNER CORP	CERN	15,217.14	0.11%	0.00%	18.33%	18.33%	0.0199%
F INDUSTRIES HOLDINGS INC	CF	13,693.84	0.10%	0.73%	10.00%	10.77%	0.0105%
AREFUSION CORP	CFN	7,352.17	0.05%	0.00%	10.58%	10.58%	0.0055%
HESAPEAKE ENERGY CORP	СНК	13,505.80	0.10%	1.67%	8.65%	10.39%	0.0100%
.H. ROBINSON WORLDWIDE INC	CHRW	9,349.97	0.07%	2.45%	14.80%	17.43%	0.0116%
IGNA CORP	CI	17,202.31	0.12%	0.07%	9.87%	9.94%	0.0122%
INCINNATI FINANCIAL CORP	CINF	7.324.13	0.05%	3.62%	5.00%	8.71%	0.0045%
OLGATE-PALMOLIVE CO	CL	52.804.56	0.38%	2.32%	9.02%	11.44%	0.0430%
LIFFS NATURAL RESOURCES INC	CLF	4,386.11	0.03%	2.72%	7.50%	10.32%	0.0032%
LIFFS NATURAL RESOURCES INC LOROX COMPANY	CLX	10,804.37	0.08%	3.12%	8.68%	11.94%	0.0092%
	CMA	•	0.05%	1.92%		8.63%	0.0092 %
		6,663.94			6.64%		
OMCAST CORP-CLASS A	CMCSA	109,198.64	0.78%	1.86%	18.27%	20.30%	0.1579%
	CME	19,656.53	0.14%	3.98%	13.68%	17.93%	0.0251%
HIPOTLE MEXICAN GRILL INC	CMG	9,683.53	0.07%	0.00%	19.34%	19.34%	0.0133%
	CMI	22,294.72	0.16%	1.66%	10.00%	11.75%	0.0187%
MS ENERGY CORP	CMS	6,903.25	0.05%	3.65%	6.00%	9.76%	0.0048%
	CNP	8,796.75	0.06%	3.94%	5.00%	9.03%	0.0057%
ONSOL ENERGY INC	CNX	7,756.52	0.06%	1.47%	12.00%	13.56%	0.0075%
APITAL ONE FINANCIAL CORP	COF	31,054.55	0.22%	1.45%	8.00%	9.51%	0.0210%
ABOT OIL & GAS CORP	COG	11,649.53	N/A	0.15%	N/A	N/A	N/A
OACH INC	СОН	13,618.01	0.10%	2.53%	13.51%	16.22%	0.0157%
OCKWELL COLLINS INC	COL	8,064.46	0.06%	2.04%	8.90%	11.04%	0.0063%
ONOCOPHILLIPS	COP	70,563.70	0.50%	4.66%	6.12%	10.92%	0.0549%
OSTCO WHOLESALE CORP	COST	44,326.01	0.32%	7.08%	13.20%	20.74%	0.0655%
OVIDIEN PLC	COV	29,856.73		1.67%	8.65%	10.39%	0.0221%
AMPBELL SOUP CO	CPB	12,532.99	0.09%	3.05%	6.00%	9.14%	0.0082%
ALESFORCE.COM INC	CRM	25,650.23	0.18%	0.00%	26.90%	26.90%	0.0491%
COMPUTER SCIENCES CORP	CSC	7,589.37	0.05%	1.64%	8.00%	9.70%	0.0052%
SISCO SYSTEMS INC	CSCO	113,517.73	0.81%	2.64%	9.78%	12.55%	0.1015%

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		[4] Market	[5]	[6] Estimated	[7] Long-Term	[8]	[9] Weighted
Company	Ticker	Capitalization	Weight in Index	Dividend Yield	Growth Est.	DCF Result	DCF Result
CSX CORP	CSX	23,618.55	0.17%	2.56%	12.67%	15.39%	0.0259%
CINTAS CORP	CTAS		0.04%	2.50% 1.41%	11.17%	12.66%	0.0050%
CINTAS CORP CENTURYLINK INC		5,492.40		7.01%	3.33%	10.45%	0.0160%
	CTL	21,437.22	0.15%				
COGNIZANT TECH SOLUTIONS-A	CTSH	23,420.96	0.17%	0.00%	18.09%	18.09%	0.0302%
	CTXS	13,671.33	0.10%	0.00%	15.44%	15.44%	0.0150%
CABLEVISION SYSTEMS-NY GRP-A	CVC	4,051.94	0.03%	3.94%	2.00%	5.98%	0.0017%
COVENTRY HEALTH CARE INC	CVH	6,176.40	0.04%	1.10%	12.33%	13.50%	0.0059%
CVS CAREMARK CORP	CVS	64,526.89	0.46%	1.64%	11.81%	13.55%	0.0623%
CHEVRON CORP	CVX	226,700.30	1.61%	3.22%	4.76%	8.05%	0.1300%
DOMINION RESOURCES INC/VA	D	. 31,913.84	0.23%	4.02%	6.00%	10.14%	0.0230%
DU PONT (E.I.) DE NEMOURS	DD	44,079.71	0.31%	3.66%	6.26%	10.04%	0.0315%
DEERE & CO	DE	35,121.65	0.25%	2.06%	9.25%	11.41%	0.0285%
DELL INC	DELL	24,001.38	0.17%	1.16%	8.33%	9.54%	0.0163%
DEAN FOODS CO	DF	2,997.07	0.02%	0.00%	9.13%	9.13%	0.0019%
DISCOVER FINANCIAL SERVICES	DFS	19,606.63	0.14%	1.32%	11.50%	12.90%	0.0180%
OOLLAR GENERAL CORP	DG	14,519.23	0.10%	0.00%	16.99%	16.99%	0.0176%
QUEST DIAGNOSTICS INC	DGX	9,150.17	0.07%	1.83%	10.56%	12.49%	0.0081%
DR HORTON INC	DHI	7,451.56	0.05%	0.65%	7.67%	8.34%	0.0044%
DANAHER CORP	DHR	42,350.00	0.30%	0.20%	15.00%	15.21%	0.0459%
VALT DISNEY CO/THE	DIS	100,454.48	0.72%	1.23%	12.14%	13.45%	0.0962%
DISCOVERY COMMUNICATIONS-A	DISCA	25,238.30	0.18%	0.00%	19.70%	19.70%	0.0354%
DELPHI AUTOMOTIVE PLC	DLPH	12,533.14	0.09%	0.00%	12.88%	12.88%	0.0115%
DOLLAR TREE INC	DLTR	9,135.97	0.07%	0.00%	16.14%	16.14%	0.0105%
OUN & BRADSTREET CORP	DNB	3,697.14	N/A	1.90%	N/A	N/A	N/A
DENBURY RESOURCES INC	DNR	7,263.92	0.05%	0.00%	9.10%	9.10%	0.0047%
DIAMOND OFFSHORE DRILLING	DO	10,341.07	0.07%	4.71%	20.93%	26.13%	0.0192%
OVER CORP	DOV	12,650.28	0.09%	1.99%	14.25%	16.38%	0.0148%
DOW CHEMICAL CO/THE	DOW	38,864.83	0.28%	4.03%	6.50%	10.67%	0.0295%
OR PEPPER SNAPPLE GROUP INC	DPS	8,827.58	0.06%	3.51%	7.38%	11.02%	0.0069%
DARDEN RESTAURANTS INC	DRI	5,836.60	0.04%	4.50%	11.54%	16.30%	0.0068%
DTE ENERGY COMPANY	DTE	11,136.59	0.08%	3.75%	5.00%	8.84%	0.0070%
DIRECTV	DTV	29,735.52	0.21%	0.00%	15.90%	15.90%	0.0337%
DUKE ENERGY CORP	DUK	48,491.52	0.35%	4.49%	4.50%	9.09%	0.0314%
DAVITA HEALTHCARE PARTNERS	DVA	11,122.69	0.08%	0.00%	12.29%	12.29%	0.0097%
DEVON ENERGY CORPORATION	DVN	24.235.20	0.17%	1.22%	6.12%	7.37%	0.0127%
ELECTRONIC ARTS INC	EA	5,314.35	0.04%	0.00%	14.70%	14.70%	0.0056%
EBAY INC	EBAY	73,259.43	0.52%	0.00%	13.38%	13.38%	0.0698%
ECOLAB INC	ECL	21.965.19	0.16%	1.07%	13.00%	14.14%	0.0221%
CONSOLIDATED EDISON INC	ED	16,696.68	0.12%	4.30%	3.49%	7.87%	0.0094%
EQUIFAX INC	EFX	6,696.65	0.05%	1.58%	11.00%	12.67%	0.0060%
	EIX	15,296.84	0.05%	2.78%	7.28%	10.15%	0.0111%
ESTEE LAUDER COMPANIES-CLA	EL	24,679.04	0.18%	1.57%	14.02%	15.70%	0.0276%

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Company				Estimated	Long-Term		Weighted
	Ticker	Market Capitalization	Weight in Index	Dividend Yield	Growth Est.	DCF Result	DCF Result
EMC CORP/MA	EMC	50,798.78	0.36%	0.00%	13.67%	13.67%	0.0494%
EASTMAN CHEMICAL CO	EMN	11,263.28	0.08%	1.51%	7.67%	9.24%	0.0074%
MERSON ELECTRIC CO	EMR	42,190.70		2.80%	10.17%	13.11%	0.0394%
EOG RESOURCES INC	EOG	35,507.08	0.25%	0.54%	11.86%	12.44%	0.0314%
EQUITY RESIDENTIAL	EQR	18,677.64	0.13%	3.31%	6.75%	10.17%	0.0135%
EQT CORP	EQT	9.020.19	0.06%	0.51%	30.00%	30.59%	0.0196%
EXPRESS SCRIPTS HOLDING CO	ESRX	46,679.00	0.33%	0.00%	15.86%	15.86%	0.0527%
ENSCO PLC-CL A	ESV	15,125.52	0.11%	2.34%	20.07%	22.64%	0.0244%
TRADE FINANCIAL CORP	ETFC	3,221.65	0.02%	0.00%	26.00%	26.00%	0.0060%
EATON CORP PLC	ETN	28,519.22	0.20%	2.69%	10.00%	12.82%	0.0260%
ENTERGY CORP	ETR	10.988.04	0.08%	5.39%	3.50%	8.98%	0.0070%
EDWARDS LIFESCIENCES CORP	EW	9,970.35	0.07%	0.00%	17.68%	17.68%	0.0125%
EXELON CORP	EXC	26.089.81	0.19%	4.98%	-0.52%	4.45%	0.0083%
EXPEDITORS INTL WASH INC	EXPD	8.890.08	0.06%	1.31%	7.95%	9.32%	0.0059%
EXPEDITORS INTE WASHING	EXPE	8,729.49	0.06%	0.68%	13.64%	14.37%	0.0089%
FORD MOTOR CO	F	48.303.02	0.08%	2.93%	8.62%	11.68%	0.0402%
FASTENAL CO	FAST	•		0.93%	18.77%	19.78%	0.0221%
		15,679.36	0.11%		N/A	N/A	
	FCX	32,599.61	N/A	3.64%			N/A
FAMILY DOLLAR STORES	FDO	6,358.87	0.05%	1.64%	10.79%	12.51%	0.0057%
EDEX CORP	FDX	33,656.82	0.24%	0.52%	11.14%	11.69%	0.0280%
	FE	17,213.79	0.12%	5.34%	2.50%	7.91%	0.0097%
5 NETWORKS INC	FFIV	8,090.15		0.00%	18.43%	18.43%	0.0106%
FIRST HORIZON NATIONAL CORP	FHN	2,589.45	0.02%	1.41%	8.33%	9.80%	0.0018%
FIDELITY NATIONAL INFORMATIO	FIS	10,804.35	0.08%	2.39%	12.86%	15.40%	0.0118%
FISERV INC	FISV	10,831.31	0.08%	0.00%	11.71%	11.71%	0.0090%
FIFTH THIRD BANCORP	FITB	14,114.43		2.80%	7.84%	10.75%	0.0108%
FLIR SYSTEMS INC	FLIR	4,026.70	0.03%	1.22%	12.50%	13.80%	0.0040%
FLUOR CORP	FLR	10,923.02		0.98%	10.18%	11.20%	0.0087%
FLOWSERVE CORP	FLS	7,959.49	0.06%	0.90%	12.33%	13.29%	0.0075%
FMC CORP	FMC	8,225.79	0.06%	0.89%	11.46%	12.40%	0.0073%
FOSSIL INC	FOSL	6,221.80	0.04%	0.00%	17.05%	17.05%	0.0076%
FOREST LABORATORIES INC	FRX	9,647.48	0.07%	0.00%	10.43%	10.43%	0.0073% 0.0076% 0.0072% 0.0022% 0.0137%
FIRST SOLAR INC	FSLR	3,189.57	0.02%	0.00%	9.50%	9.50%	0.0022%
FMC TECHNOLOGIES INC	FTI	12,537.87	0.09%	0.00%	15.33%	15.33%	0.0137%
RONTIER COMMUNICATIONS CORP	FTR	4,158.52	0.03%	9.60%	2.39%	12.11%	0.0036%
AGL RESOURCES INC	GAS	4,682.05	0.03%	4.70%	5.50%	10.32%	0.0034%
GANNETT CO	GCI	4,719.83		4.09%	4.50%	8.68%	0.0034% 0.0029% 0.0148% 0.2334% 0.1031% 0.0230%
GENERAL DYNAMICS CORP	GD	23,579.46	0.17%	3.17%	5.56%	8.82%	0.0148%
GENERAL ELECTRIC CO	GE	248.577.73		3.28%	9.75%	13.19%	0.2334%
GILEAD SCIENCES INC	GILD	63,824.28	0.45%	0.00%	22.68%	22.68%	0.1031%
GENERAL MILLS INC	GIS	29.277.87		2.90%	8.00%	11.02%	0.0230%
CORNING INC	GLW	18,979.22		2.82%	11.50%	14.48%	0.0196%

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		[4] Market	[5]	[6] Estimated	[7] Long-Term	[8]	[9] Weighted
Company	Ticker	Capitalization	Weight in Index	Dividend Yield	Growth Est.	DCF Result	DCF Result
GAMESTOP CORP-CLASS A	GME	2.996.78	0.02%	1.10%	11.80%	12.97%	0.0028%
GENWORTH FINANCIAL INC-CL A	GNW	4,486.13	0.02%	0.00%	5.00%	5.00%	0.0016%
GOOGLE INC-CL A	GOOG	263,779.00	1.88%	0.00%	14.70%	14.70%	0.2761%
GENUINE PARTS CO	GPC	10,722.63	N/A	3.11%	N/A	N/A	0.2701/8 N/A
GAP INC/THE	GPS	15,542.77	0.11%	1.50%	11.95%	13.54%	0.0150%
GARMIN LTD	GRMN	7,547.29	0.05%	4.52%	7.12%	11.80%	0.0063%
GOLDMAN SACHS GROUP INC	GS	76,229.60	0.54%	1.25%	10.57%	11.89%	0.0646%
GOODYEAR TIRE & RUBBER CO	GT	3.465.06	0.02%	0.00%	25.42%	25.42%	0.0063%
	GWW	1		1.49%	15.03%	16.63%	0.0188%
		15,916.34	0.11%				
	HAL	39,699.28	0.28%	1.04%	16.33%	17.45%	0.0493%
	HAR	2,989.84	0.02%	1.25%	17.50%	18.86%	0.0040%
	HAS	5,292.56	0.04%	3.49%	9.00%	12.64%	0.0048%
HUNTINGTON BANCSHARES INC	HBAN	6,037.18	0.04%	2.55%	5.25%	7.87%	0.0034%
HUDSON CITY BANCORP INC	HCBK	4,632.41	N/A	3.65%	N/A	N/A	N/A
HEALTH CARE REIT INC	HCN	16,523.59	0.12%	4.67%	5.13%	9.92%	0.0117%
HCP INC	HCP	21,725.93	0.15%	4.36%	3.66%	8.09%	0.0125%
HOME DEPOT INC	HD	100,550.82		1.77%	16.80%	18.72%	0.1340%
IESS CORP	HES	23,232.03	0.17%	0.59%	6.31%	6.91%	0.0114%
ARTFORD FINANCIAL SVCS GRP	HIG	10,645.91	0.08%	2.00%	9.00%	11.09%	0.0084%
IJ HEINZ CO	HNZ	23,125.89	0.16%	2.86%	7.00%	9.96%	0.0164%
HARLEY-DAVIDSON INC	HOG	11,869.49	0.08%	1.24%	13.00%	14.32%	0.0121%
HONEYWELL INTERNATIONAL INC	HON	55,147.32	0.39%	2.36%	11.00%	13.49%	0.0530%
STARWOOD HOTELS & RESORTS	HOT	12,097.67	0.09%	1.94%	12.47%	14.53%	0.0125%
HELMERICH & PAYNE	HP	7,348.50	0.05%	0.73%	9.00%	9.76%	0.0051%
HEWLETT-PACKARD CO	HPQ	33,021.11	0.24%	3.12%	3.50%	6.67%	0.0157%
H&R BLOCK INC	HRB	6,722.63	0.05%	3.23%	11.00%	14.41%	0.0069%
IORMEL FOODS CORP	HRL	9,561.22	0.07%	1.75%	8.50%	10.33%	0.0070%
ARRIS CORP	HRS	5,399.86	0.04%	3.10%	4.00%	7.16%	0.0028%
HOSPIRA INC	HSP	4,976.42	0.04%	0.00%	8.92%	8.92%	0.0032%
OST HOTELS & RESORTS INC	HST	12,436,71	0.09%	1.67%	9.97%	11.72%	0.0104%
HERSHEY CO/THE	HSY	17,886.34	0.13%	2.04%	7.90%	10.02%	0.0128%
	HUM	11,438.00	0.08%	1.47%	9.92%	11.46%	0.0093%
NTL BUSINESS MACHINES CORP	IBM	226,969.53	1.62%	1.71%	9.40%	11,19%	0.1809%
NTERCONTINENTALEXCHANGE INC	ICE	11,318.53	0.08%	0.10%	13.45%	13.56%	0.0109%
NTL FLAVORS & FRAGRANCES	IFF	6.017.09	0.04%	1.86%	6.50%	8.42%	0.0036%
NTL GAME TECHNOLOGY	IGT	4,365.24	0.03%	1.57%	14.00%	15.68%	0.0049%
NTEL CORP	INTC	104,993.60	0.75%	4.33%	10.90%	15.47%	0.1156%
NTUIT INC	INTU	18,476.72		4.33%	13.00%	14.14%	0.0186%
INTERNATIONAL PAPER CO	IP	18,435.31	0.13%	2.88%	5.50%	8.46%	0.0180%
INTERNATIONAL PAPER CO	IPG	5,400.98		2.88% 1.93%	5.50% 12.50%	8.40% 14.55%	0.0056%
INGERSOLL-RAND PLC	IR	15,867.80		1.59%	11.00%	12.68%	0.0143%
IRON MOUNTAIN INC	IRM	6,580.75	0.05%	3.03%	12.75%	15.97%	0.0075%

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		[4] Market	[5]	[6]	[7] Long-Term	[8]	[9] Weighted
Company	Ticker	Market Capitalization	Weight in Index	Estimated Dividend Yield	Growth Est.	DCF Result	DCF Result
company	TICKEI	Capitalization	Weight in index	Dividend field	orowar Lst.	DOFRESUL	Dor Kesuk
INTUITIVE SURGICAL INC	ISRG	23,062.21	0.16%	0.00%	17.89%	17.89%	0.0294%
ILLINOIS TOOL WORKS	ITW	29,799.79	0.21%	2.32%	7.63%	10.04%	0.0213%
NVESCO LTD	IVZ	12,224.48	0.09%	2.76%	13.23%	16.17%	0.0141%
JABIL CIRCUIT INC	JBL	3.992.28	0.03%	1.63%	12.00%	13.72%	0.0039%
JOHNSON CONTROLS INC	JCI	22,158.32		2.27%	12.79%	15.20%	0.0240%
J.C. PENNEY CO INC	JCP	4,330.09	0.03%	1.52%	21.25%	22.93%	0.0071%
JDS UNIPHASE CORP	JDSU	3.573.81	0.03%	0.00%	12.00%	12.00%	0.0031%
JACOBS ENGINEERING GROUP INC	JEC	6,484.99	0.05%	0.00%	10.23%	10.23%	0.0047%
JOHNSON & JOHNSON	JNJ	213,137.73	1.52%	3.23%	6.88%	10.22%	0.1552%
JUNIPER NETWORKS INC	JNPR	11,399.36	0.08%	0.00%	13.50%	13.50%	0.0110%
JOY GLOBAL INC	JOY	6,715.80	0.05%	1.12%	· 7.73%	8.89%	0.0043%
	JPM			2.82%		9.89%	0.1327%
JPMORGAN CHASE & CO		188,336.03	1.34%		6.98%	9.89% 14.47%	
	JWN	11,259.31	0.08%	1.80%	12.56%		0.0116%
KELLOGG CO	ĸ	21,587.60	0.15%	2.99%	8.25%	11.36%	0.0175%
KEYCORP	KEY	8,841.09	0.06%	2.60%	5.00%	7.66%	0.0048%
	KIM	8,869.26		3.84%	5.95%	9.91%	0.0063%
(LA-TENCOR CORPORATION	KLAC	9,330.69		2.79%	10.00%	12.93%	0.0086%
KIMBERLY-CLARK CORP	KMB	36,010.01	0.26%	3.42%	7.91%	11.47%	0.0294%
KINDER MORGAN INC	KMI	42,297.88	0.30%	4.22%	7.00%	11.37%	0.0342%
CARMAX INC	KMX	9,041.95	0.06%	0.00%	12.78%	12.78%	0.0082%
COCA-COLA CO/THE	KO	168,597.22		2.97%	8.23%	11.32%	0.1359%
KROGER CO	KR	14,531.70	0.10%	1.86%	10.05%	12.01%	0.0124%
KRAFT FOODS GROUP INC	KRFT	28,104.27	0.20%	3.50%	3.50%	7.07%	0.0141%
KOHLS CORP	KSS	10,706.97	0.08%	2.69%	11.22%	14.05%	0.0107%
_OEWS CORP	L	17,267.31	N/A	0.57%	N/A	N/A	N/A
EGGETT & PLATT INC	LEG	4,338.31	0.03%	3.67%	15.00%	18.94%	0.0059%
ENNAR CORP-A	LEN	7,262.44	0.05%	0.36%	8.00%	8.37%	0.0043%
ABORATORY CRP OF AMER HLDGS	LH	8,544,27	0.06%	0.00%	11.50%	11.50%	0.0070%
LIFE TECHNOLOGIES CORP	LIFE	10.887.77	0.08%	0.00%	8.68%	8.68%	0.0067%
-3 COMMUNICATIONS HOLDINGS		7,276.38	0.05%	2.78%	0.63%	3.42%	0.0018%
LINEAR TECHNOLOGY CORP	LLTC	8,888.65		2.67%	10.07%	12.87%	0.0081%
ELI LILLY & CO	LLY	62,676.04	0.45%	3.63%	0.60%	4.24%	0.0189%
LEGG MASON INC	LM	3,689.43		1.56%	14.63%	16.31%	0.0043%
LOCKHEED MARTIN CORP	LMT	28,404.50		5.29%	6.60%	12.06%	0.0244%
LINCOLN NATIONAL CORP	LNC	8,420.99		1.49%	10.00%	11.57%	0.0069%
LORILLARD INC	LO	15,944.48		5.14%	9.32%	14.70%	0.0167%
LOWE'S COS INC	LOW	43,974.88	0.31%	1.59%	9.32 % 17.29%	19.02%	0.0595%
LOWE S COS INC LAM RESEARCH CORP	LRCX	6,941.95		0.00%	11.00%	11.00%	0.0054%
LAM RESEARCH CORP LSI CORP	LRCX	3,984.54		0.00%	15.33%	15.33%	0.0054%
LIMITED BRANDS INC	LTD	12,818.12		8.40%	12.02%	20.93%	0.0191%
	LUK	6,652.65		0.00%	N/A	N/A	N/A
SOUTHWEST AIRLINES CO	LUV	8,496.89	0.06%	0.21%	15.16%	15.39%	0.0093%

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		[4] Market	[5]	[6] Estimated	[7] Long-Term	[8]	[9] Weighted
Company	Ticker	Capitalization	Weight in Index	Dividend Yield	Growth Est.	DCF Result	DCF Result
LYONDELLBASELL INDU-CL A	LYB	34,943.98	0.25%	2.70%	9.50%	12.33%	0.0307%
MACY'S INC	М	15,664.78	0.11%	2.02%	9.43%	11.55%	0.0129%
MASTERCARD INC-CLASS A	MA	64,281.47	0.46%	0.23%	19.00%	19.25%	0.0881%
MARRIOTT INTERNATIONAL -CL A	MAR	12,867.72	0.09%	1.20%	15.15%	16.44%	0.0151%
MASCO CORP	MAS	7,081.43	0.05%	1.52%	10.00%	11.60%	0.0058%
MATTEL INC	MAT	14,116.48	0.10%	3.34%	9.00%	12.49%	0.0126%
MCDONALD'S CORP	MCD	94,193.09		3.36%	9.89%	13.42%	0.0900%
MICROCHIP TECHNOLOGY INC	MCHP	7,228.42		3.81%	N/A	N/A	N/A
MCKESSON CORP	MCK	24,341.60	0.17%	0.74%	14.33%	15.12%	0.0262%
MOODY'S CORP	MCO	10,700.54	0.08%	1.64%	15.00%	16.76%	0.0128%
MONDELEZ INTERNATIONAL INC-A	MDLZ	47.945.84	0.34%	1.96%	9.87%	11.92%	0.0407%
	MDT	46,310.07	0.33%	2.31%	6.75%	9.14%	0.0301%
	MET	40,174.56	0.29%	2.80%	8.00%	10.92%	0.0312%
MCGRAW-HILL COMPANIES INC	MHP	12,718.50	0.09%	2.38%	8.50%	10.98%	0.0099%
MEAD JOHNSON NUTRITION CO	MJN	16,227.64		1.68%	10.80%	12.57%	0.0145%
MCCORMICK & CO-NON VTG SHRS	MKC	8.647.15	N/A	2.09%	N/A	N/A	N/A
MARSH & MCLENNAN COS	MMC	19,734.45	0.14%	2.56%	12.00%	14.71%	0.0207%
SM CO	MMM	71.896.98	0.51%	2.43%	11.67%	14.24%	0.0729%
MONSTER BEVERAGE CORP	MNST	8,538.59		0.00%	17.00%	17.00%	0.0103%
ALTRIA GROUP INC	MO	70,169.93	0.50%	5.32%	7.52%	13.04%	0.0651%
MOLEX INC	MOLX	4,572.10	0.03%	3.16%	12.50%	15.86%	0.0052%
MONSANTO CO	MON	54,792.27	0.39%	1.26%	12.16%	13.50%	0.0527%
MOSAIC CO/THE	MOS	26,294.90	0.19%	1.62%	6.32%	7.99%	0.0150%
MARATHON PETROLEUM CORP	MPC	28,203.08	0.20%	1.89%	7.59%	9.55%	0.0192%
MERCK & CO. INC.	MRK	127,926.23	0.91%	4.05%	4.50%	8.64%	0.0787%
MARATHON OIL CORP	MRO	25,226.16	0.18%	1.95%	17.64%	19.75%	0.0355%
MORGAN STANLEY	MS	47,640.34	0.34%	1.00%	11.67%	12.72%	0.0432%
MICROSOFT CORP	MSFT	234,534.86	1.67%	3.24%	9.17%	12.56%	0.2097%
MOTOROLA SOLUTIONS INC	MSI	17,072.33		1.87%	12.00%	13.98%	0.0170%
M& T BANK CORP	MTB	13,563.31	0.10%	2.67%	16.54%	19.43%	0.0188%
MICRON TECHNOLOGY INC	MU	8,245.77	0.06%	0.00%	14.04%	14.04%	0.0082%
MURPHY OIL CORP	MUR	12.035.36		2.01%	20.00%	22.21%	0.0190%
MEADWESTVACO CORP	MWV	6,125.01	0.04%	2.89%	10.00%	13.04%	0.0057%
	MYL	11.842.76		0.00%	10.79%	10.79%	0.0091%
NOBLE ENERGY INC	NBL	20,248.39		0.83%	7.00%	7.86%	0.0113%
VABORS INDUSTRIES LTD	NBR	5,209.49		0.00%	9.00%	9.00%	0.0033%
VABORS INDUSTRIES LTD	NDAQ	5,187.28		1.68%	9.00% 9.10%	9.00% 10.86%	0.0033%
NOBLE CORP	NDAQ			1.57%	9.10% 13.67%	15.34%	0.0040%
NOBLE CORP NEXTERA ENERGY INC	NEE	9,977.40 30,889.81	0.07%	1.57% 3.59%	5.33%	15.34% 9.02%	0.0109%
	NEM	· ·	0.22%	3.33%	-3.00%	0.28%	
		21,429.81 10,867.21	0.15%	3.33% 0.00%	-3.00% 25.20%	25.20%	0.0004%
	NFLA	·					0.0195%
NEWFIELD EXPLORATION CO	INFA	3,640.50	0.03%	0.00%	11.50%	11.50%	0.0030%

		[4] Market	[5]	[6] Estimated	[7] Long-Term	[8]	[9] Weighted
Company	Ticker	Capitalization	Weight in Index	Dividend Yield	Growth Est.	DCF Result	DCF Result
NISOURCE INC	NI	8,394.36	N/A	3.65%	N/A	N/A	N/A
NIKE INC -CL B	NKE	48,975.95	0.35%	1.49%	12.30%	13.88%	0.0484%
NORTHROP GRUMMAN CORP	NOC	15,650.35	0.11%	3.54%	3.33%	6.93%	0.0077%
NATIONAL OILWELL VARCO INC	NOV	29,798.00	0.21%	0.72%	11.33%	12.10%	0.0257%
NRG ENERGY INC	NRG	7,857.35	N/A	0.54%	N/A	N/A	N/A
NORFOLK SOUTHERN CORP	NSC	22,739.54	0.16%	2.78%	15.00%	17.99%	0.0291%
NETAPP INC	NTAP	13,005.71	0.09%	0.00%	12.83%	12.83%	0.0119%
NORTHERN TRUST CORP	NTRS	12,822.57	0.09%	2.38%	8.08%	10.55%	0.0096%
NORTHEAST UTILITIES	NU	12,981.55	0.09%	3.21%	7.25%	10.57%	0.0098%
NUCOR CORP	NUE	15,167.23	0.11%	3.08%	7.33%	10.52%	0.0114%
NVIDIA CORP	NVDA	7,838.75	0.06%	2.42%	13.00%	15.57%	0.0087%
NEWELL RUBBERMAID INC	NWL	6.896.65	0.05%	2.54%	8.87%	11.53%	0.0057%
NEWS CORP-CL A	NWSA	69,147.02	0.49%	0.56%	13.00%	13.60%	0.0670%
NYSE EURONEXT	NYX	9,090.63	0.06%	3.21%	10.00%	13.37%	0.0087%
OWENS-ILLINOIS INC	OI	4,366.04	0.03%	0.00%	7.00%	7.00%	0.0022%
ONEOK INC	OKE	9.766.18	0.07%	2.71%	10.50%	13.36%	0.0093%
OMNICOM GROUP	OMC	15,124.34	0.11%	2.65%	6.00%	8.73%	0.0094%
ORACLE CORP	ORCL	166.978.66	1.19%	0.73%	13.56%	14.34%	0.1705%
O'REILLY AUTOMOTIVE INC	ORLY	11,499.68	0.08%	0.00%	16.68%	16.68%	0.0137%
OCCIDENTAL PETROLEUM CORP	OXY	69.619.10	0.50%	2.71%	8.00%	10.82%	0.0536%
PAYCHEX INC	PAYX	12,322.71	0.09%	3.84%	9.57%	13.59%	0.0119%
PEOPLE'S UNITED FINANCIAL	PBCT	4,323.07		4.91%	7.00%	12.08%	0.0037%
	PBI		0.03%	4.91%	N/A	N/A	0.0037 ‰ N/A
		2,714.16	N/A				
	PCAR	17,101.03	0.12%	2.63%	10.25%	13.02%	0.0158%
PG&ECORP	PCG	18,485.03	0.13%	4.25%	2.73%	7.04%	0.0093%
	PCL	7,760.55	0.06%	3.50%	5.00%	8.59%	0.0047%
PRICELINE.COM INC	PCLN	35,026.50	0.25%	0.00%	18.17%	18.17%	0.0453%
PRECISION CASTPARTS CORP	PCP	27,158.16	0.19%	0.07%	13.96%	14.03%	0.0271%
METROPCS COMMUNICATIONS INC	PCS	3,750.27	0.03%	0.00%	12.90%	12.90%	0.0034%
PATTERSON COS INC	PDCO	4,034.66	0.03%	1.52%	12.33%	13.95%	0.0040%
PUBLIC SERVICE ENTERPRISE GP	PEG	15,885.81	0.11%	4.52%	0.00%	4.52%	0.0051%
PEPSICO INC	PEP	116,493.53	0.83%	2.99%	7.58%	10.68%	0.0886%
PETSMART INC	PETM	6,814.99	0.05%	0.96%	18.08%	19.13%	0.0093%
PFIZER INC	PFE	203,126.05	1.45%	3.47%	3.81%	7.35%	0.1064%
PRINCIPAL FINANCIAL GROUP	PFG	9,421.15	0.07%	2.81%	11.50%	14.47%	0.0097%
PROCTER & GAMBLE CO/THE	PG	211,539.06	1.51%	2.94%	8.83%	11.89%	0.1792%
PROGRESSIVE CORP	PGR	14,770.38	0.11%	1.46%	8.25%	9.77%	0.0103%
PARKER HANNIFIN CORP	PH	14,469.85	0.10%	1.73%	7.57%	9.36%	0.0096%
PULTEGROUP INC	PHM	7,681.71	0.05%	0.00%	10.00%	10.00%	0.0055%
PERKINELMER INC	PKI	3,900.23	0.03%	0.82%	10.65%	11.52%	0.0032%
PROLOGIS INC	PLD	18,173.68	0.13%	2.88%	4.40%	7.34%	0.0095%
PALL CORP	PLL	7,613.10	0.05%	1.26%	14.08%	15.42%	0.0084%

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		[4] Market	[5]	[6] Estimated	[7] Long-Term	[8]	[9] Weighted
Company	Ticker	Capitalization	Weight in Index	Dividend Yield	Growth Est.	DCF Result	DCF Result
PHILIP MORRIS INTERNATIONAL	PM	151.552.56	1.08%	3.99%	11.51%	15.72%	0.1697%
PNC FINANCIAL SERVICES GROUP	PNC	33,707.52	0.24%	2.77%	3.64%	6.46%	0.0155%
PENTAIR LTD-REGISTERED	PNR	11,120.26	0.08%	1.75%	12.50%	14.36%	0.0114%
PINNACLE WEST CAPITAL	PNW	6.036.78	0.04%	3.85%	5.00%	8.95%	0.0038%
PEPCO HOLDINGS INC	POM	4,598.62	0.03%	5.39%	5.00%	10.52%	0.0034%
PPG INDUSTRIES INC	PPG	19,406.22	0.14%	1.77%	8.00%	9.84%	0.0136%
PPL CORPORATION	PPL	17,724.58	0.13%	4.80%	0.33%	5.14%	0.0065%
PERRIGO CO	PRGO	10,732.64	0.08%	0.26%	12.40%	12.67%	0.0097%
PRUDENTIAL FINANCIAL INC	PRU	26,981.40	0.19%	3.06%	12.00%	15.25%	0.0293%
PUBLIC STORAGE	PSA	27,390.91	0.20%	2.89%	5.72%	8.69%	0.0169%
PHILLIPS 66	PSX	40,245.61	0.29%	1.93%	7.50%	9.51%	0.0272%
PVH CORP	PVH	9,382.58	0.07%	0.09%	14.18%	14.28%	0.0095%
-	PWR	6,382.99	0.05%	0.00%	17.87%	17.87%	0.0095%
QUANTA SERVICES INC PRAXAIR INC			0.03%	2.16%	10.25%	12.52%	0.0293%
	PX	32,880.01					
PIONEER NATURAL RESOURCES CO	PXD	16,356.35	0.12%	0.07%	15.98%	16.05%	0.0187%
	QCOM	112,434.42	0.80%	1.46%	15.14%	16.72%	0.1338%
QEP RESOURCES INC	QEP	5,398.72	0.04%	0.26%	15.00%	15.28%	0.0059%
RYDER SYSTEM INC	R	2,961.50	0.02%	2.13%	9.90%	12.14%	0.0026%
REYNOLDS AMERICAN INC	RAI	24,296.54	0.17%	5.70%	7.32%	13.22%	0.0229%
ROWAN COMPANIES PLC-A	RDC	4,523.15	0.03%	0.00%	25.53%	25.53%	0.0082%
REGIONS FINANCIAL CORP	RF	11,134.46	0.08%	1.62%	8.00%	9.69%	0.0077%
ROBERT HALF INTL INC	RHI	5,149.42		1.75%	14.33%	16.21%	0.0059%
RED HAT INC	RHT	10,451.82	0.07%	0.00%	17.00%	17.00%	0.0127%
RALPH LAUREN CORP	RL	16,108.37	0.11%	0.86%	12.00%	12.91%	0.0148%
ROCKWELL AUTOMATION INC	ROK	12,708.16	0.09%	2.09%	10.33%	12.53%	0.0113%
ROPER INDUSTRIES INC	ROP	11,969.39	0.09%	0.61%	15.00%	15.66%	0.0133%
ROSS STORES INC	ROST	13,249.44	0.09%	1.00%	13.20%	14.27%	0.0135%
RANGE RESOURCES CORP	RRC	11,658.88	0.08%	0.22%	10.00%	10.23%	0.0085%
REPUBLIC SERVICES INC	RSG	11,255.01	0.08%	3.03%	2.30%	5.37%	0.0043%
RAYTHEON COMPANY	RTN	17,652.54	0.13%	4.08%	9.00%	13.26%	0.0167%
SPRINT NEXTEL CORP	S	17,637.08	0.13%	0.00%	5.00%	5.00%	0.0063%
SAIC INC	SAI	4,205.02	0.03%	3.93%	3.75%	7.75%	0.0023%
STARBUCKS CORP	SBUX	40,773.16	0.29%	1.57%	18.49%	20.20%	0.0587%
SCANA CORP	SCG	6.399.85	0.05%	4.08%	4.50%	8.67%	0.0040%
SCHWAB (CHARLES) CORP	SCHW	21,612.92		1.46%	18.39%	19.98%	0.0308%
SPECTRA ENERGY CORP	SE	19,797.15	0.14%	4.18%	5.50%	9.80%	0.0138%
SEALED AIR CORP	SEE	4,483.54	N/A	2.22%	N/A	N/A	N/A
SHERWIN-WILLIAMS CO/THE	SHW	16.887.90	0.12%	1.07%	11.09%	12.22%	0.0147%
SIGMA-ALDRICH	SIAL	9,336.89	0.07%	1.11%	6.64%	7.79%	0.0052%
JM SMUCKER CO/THE	SJM	9,969.99	0.07%	2.24%	7.33%	9.65%	0.0069%
SCHLUMBERGER LTD	SLB	105,822.13	0.75%	1.53%	17.00%	9.65% 18.65%	0.1406%
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SLM CORP	SLM	8,647.77	0.06%	3.00%	-4.30%	-1.37%	-0.0008%

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		[4] Market	[5]	[6] Estimated	[7]	[8]	[9] Weighted
Company	Ticker		Weight in Index	Dividend Yield	Long-⊺erm Growth Est.	DCF Result	DCF Result
	CN14	4 620 00	-	0.00%	40.00%	40.00%	0.0022%
SNAP-ON INC	SNA	4,638.99	0.03% 0.09%	0.00%	10.00%	10.00% 19.01%	0.0033%
SANDISK CORP	SNDK	12,505.30		0.00%	19.01%		0.0169%
SCRIPPS NETWORKS INTER-CL A	SNI	9,260.80	0.07%	0.81%	13.29%	14.15%	0.0093%
SOUTHERN CO/THE	SO	38,862.73	0.28%	4.53%	5.28%	9.93%	0.0275%
SIMON PROPERTY GROUP INC	SPG	49,763.19	0.35%	2.92%	6.92%	9.94%	0.0352%
STAPLES INC	SPLS	9,562.38	0.07%	3.03%	8.83%	12.00%	0.0082%
STERICYCLE INC	SRCL	8,321.83	0.06%	0.00%	16.00%	16.00%	0.0095%
SEMPRA ENERGY	SRE	18,487.14	0.13%	3.10%	7.00%	10.20%	0.0134%
SUNTRUST BANKS INC	STI	14,923.78	0.11%	1.73%	8.25%	10.05%	0.0107%
ST JUDE MEDICAL INC	STJ	12,878.73	0.09%	2.37%	10.17%	12.66%	0.0116%
STATE STREET CORP	STT	26,703.23	0.19%	1.90%	11.14%	13.14%	0.0250%
SEAGATE TECHNOLOGY	STX	12,895.20	0.09%	4.23%	6.09%	10.45%	0.0096%
CONSTELLATION BRANDS INC-A	STZ	7,926.99	0.06%	0.00%	11.80%	11.80%	0.0067%
STANLEY BLACK & DECKER INC	SWK	13,350.94	0.10%	2.48%	12.50%	15.13%	0.0144%
SOUTHWESTERN ENERGY CO	SWN	11,621.22	N/A	0.00%	N/A	N/A	N/A
SAFEWAY INC	SWY	4,945.34	0.04%	3.22%	10.87%	14.26%	0.0050%
STRYKER CORP	SYK	24,169.35	0.17%	1.56%	9.88%	11.51%	0.0198%
SYMANTEC CORP	SYMC	15,510.19	0.11%	0.00%	7.14%	7.14%	0.0079%
SYSCO CORP	SYY	18,845.46	0.13%	3.49%	8.60%	12.24%	0.0164%
AT&T INC	Т	202,321.59	1.44%	5.08%	5.75%	10.97%	0.1581%
MOLSON COORS BREWING CO -B	TAP	8,136.46	0.06%	3.05%	7.83%	11.00%	0.0064%
TERADATA CORP	TDC	10,676.97	0.08%	0.00%	16.00%	16.00%	0.0122%
TECO ENERGY INC	TE	3,707.92	0.03%	5.18%	3.67%	8.94%	0.0024%
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INTEGRYS ENERGY GROUP INC	TEG	4,410.74	0.03%	4.83%	5.33%	10.29%	0.0032%
TE CONNECTIVITY LTD	TEL	17,323.15	0.12%	2.21%	15.00%	17.37%	0.0214%
TERADYNE INC	TER	3,262.99	0.02%	1.15%	11.75%	12.97%	0.0030%
TARGET CORP	TGT	40,030.36	0.29%	2.16%	11.78%	14.07%	0.0401%
TENET HEALTHCARE CORP	THC	4,290.96	0.03%	0.00%	11.00%	11.00%	0.0034%
TIFFANY & CO	TIF	8,249.19	0.06%	1.93%	14.32%	16.39%	0.0096%
TJX COMPANIES INC	TJX	32,736.15	0.23%	1.01%	11.87%	12.94%	0.0302%
TORCHMARK CORP	ТМК	5,372.10	0.04%	1.14%	9.00%	10.19%	0.0039%
THERMO FISHER SCIENTIFIC INC	TMO	26,915.26	0.19%	0.80%	10.51%	11.36%	0.0218%
TRIPADVISOR INC	TRIP	6,267.85	0.04%	0.00%	16.34%	16.34%	0.0073%
T ROWE PRICE GROUP INC	TROW	18,995.89	0.14%	2.01%	14.15%	16.31%	0.0221%
TRAVELERS COS INC/THE	TRV	30,482.05	0.22%	2.37%	6.73%	9.19%	0.0199%
TYSON FOODS INC-CL A	TSN	8,554.92	0.06%	0.99%	7.33%	8.36%	0.0051%
TESORO CORP	TSO	7,673.38	0.05%	1.34%	38.82%	40.42%	0.0221%
TOTAL SYSTEM SERVICES INC	TSS	4,372.00	0.03%	1.66%	10.50%	12.25%	0.0038%
TIME WARNER CABLE	TWC	25,691.97	0.18%	3.00%	12.80%	15.99%	0.0293%
TIME WARNER INC	TWX	49,908.60	0.36%	2.13%	10.52%	12.77%	0.0454%
TEXAS INSTRUMENTS INC	TXN	37,899.95		2.49%	9.33%	11.94%	0.0322%
TEXTRON INC	TXT	8,024.13	0.06%	0.29%	22.50%	22.83%	0.0130%
		0,024.13	0.0070	0.2370	22.30 /0	22.03 /0	0.013070

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		[4]	[5]	[6] Estimated	[7]	[8]	[9]
Company	Ticker	Market Capitalization	Weight in Index	Dividend Yield	Long-Term Growth Est.	DCF Result	Weighted DCF Result
					0.000000000		
TYCO INTERNATIONAL LTD	TYC	14,982.49	0.11%	1.97%	11.00%	13.08%	0.0140%
UNITEDHEALTH GROUP INC	UNH	57,631.55	0.41%	1.58%	11.50%	13.17%	0.0540%
UNUM GROUP	UNM	6,682.17	0.05%	2.24%	9.50%	11.84%	0.0056%
UNION PACIFIC CORP	UNP	64,242.30	0.46%	1.99%	12.65%	14.77%	0.0675%
UNITED PARCEL SERVICE-CL B	UPS	80,902.02	0.58%	2.88%	9.73%	12.75%	0.0735%
URBAN OUTFITTERS INC	URBN	6,093.23	0.04%	0.00%	18.67%	18.67%	0.0081%
US BANCORP	USB	63,537,30	0.45%	2.60%	8.06%	10.76%	0.0487%
UNITED TECHNOLOGIES CORP	UTX	83,515.06	0.59%	2.42%	12.15%	14.71%	0.0875%
VISA INC-CLASS A SHARES	V	103,919,55	0.74%	0.80%	18.71%	19.59%	0.1450%
VARIAN MEDICAL SYSTEMS INC	VAR	7,713.21	0.05%	0.00%	11.75%	11.75%	0.0065%
VF CORP	VFC	17,749.68	0.13%	2.15%	12.67%	14.95%	0.0189%
VIACOM INC-CLASS B	VIAB	29,821.97	0.21%	1.90%	12.67%	14.69%	0.0312%
VALERO ENERGY CORP	VLO	26,232.26	0.19%	1.61%	7.85%	9.52%	0.0178%
VULCAN MATERIALS CO	VMC	7,126.51	0.05%	0.07%	9.67%	9.74%	0.0049%
VORNADO REALTY TRUST	VNO	15,918.96	0.11%	3.23%	-3.01%	0.17%	0.0002%
VERISIGN INC	VRSN	7,171.30	0.05%	0.00%	13.80%	13.80%	0.0070%
VENTAS INC	VTR	20,112.01	0.14%	3.87%	4.94%	8.90%	0.0128%
VERIZON COMMUNICATIONS INC	VZ	127,368.45	0.91%	4.66%	7.15%	11.97%	0.1086%
WALGREEN CO	WAG	39,269.10	0.28%	2.44%	12.31%	14.90%	0.0417%
WATERS CORP	WAT	8,075.42	0.06%	0.00%	9.57%	9.57%	0.0055%
WESTERN DIGITAL CORP	WDC	11,734.84	0.08%	1.90%	2.49%	4.42%	0.0037%
WISCONSIN ENERGY CORP	WEC	9,232.71	0.07%	3.37%	4.80%	8.25%	0.0054%
WELLS FARGO & CO	WEC	185.315.83	1.32%	2.89%	11.08%	14.13%	0.1864%
WHOLE FOODS MARKET INC	WFM	16,185.04	0.12%	2.70%	18.09%	21.03%	0.0242%
WHIRLPOOL CORP	WHR	8,597.39	N/A	1.81%	N/A	N/A	N/A
WINDSTREAM CORP	WIN	5.357.84	0.04%	10.98%	4.57%	15.79%	0.0060%
WELLPOINT INC	WLP	18,978.46	0.14%	1.91%	10.83%	12.85%	0.0174%
WASTE MANAGEMENT INC	WM	16,970.50	0.12%	4.04%	3.10%	7.20%	0.0087%
WILLIAMS COS INC	WMB	23.834.96	0.17%	3.46%	13.00%	16.68%	0.0283%
WAL-MART STORES INC	WMT	230,988.69	1.64%	2.33%	10.02%	12.47%	0.2051%
WASHINGTON POST-CLASS B	WPO	3,102.22	N/A	0.00%	N/A	N/A	N/A
WPX ENERGY INC	WPX	2.985.86	N/A	0.00%	N/A	N/A	N/A
WESTERN UNION CO	WU	8,507.22	0.06%	3.49%	10.20%	13.87%	0.0084%
WEYERHAEUSER CO	ŴŶ	16,576.30	0.12%	2.23%	5.33%	7.62%	0.0090%
WYNDHAM WORLDWIDE CORP	WYN	7,993,13	0.06%	1.98%	19.60%	21.78%	0.0124%
WYNN RESORTS LTD	WYNN	12,095.95	0.09%	3.33%	9.00%	12.48%	0.0107%
UNITED STATES STEEL CORP	X	3.350.24	0.03%	0.86%	6.00%	6.89%	0.0016%
XCEL ENERGY INC	XÊL	3,350.24 13.833.77	0.02%	3.90%	5.00%	9.00%	0.0089%
XL GROUP PLC	XL	8,600.52		3.90% 1.59%	5.00% 8.33%		
XL GROUP PLC XILINX INC			0.06%			9.99%	0.0061%
	XLNX	10,211.37	0.07%	2.25%	12.75%	15.14%	0.0110%
EXXON MOBIL CORP	XOM	406,283.03	2.89%	2.66%	3.08%	5.78%	0.1673%
DENTSPLY INTERNATIONAL INC	XRAY	6,161.12	0.04%	0.49%	11.50%	12.02%	0.0053%

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		[4]	[5]	[6]	[7]	[8]	[9]
		Market		Estimated	Long-Term		Weighted
Company	Ticker	Capitalization	Weight in Index	Dividend Yield	Growth Est.	DCF Result	DCF Result
XEROX CORP	XRX	9,790.18	0.07%	2.58%	10.00%	12.70%	0.0089%
XYLEM INC	XYL	5,341.58	0.04%	1.62%	5.00%	6.66%	0.0025%
YAHOO! INC	YHOO	25,285.87	0.18%	0.00%	13.83%	13.83%	0.0249%
YUM! BRANDS INC	YUM	29,251.86	0.21%	2.13%	12.18%	14.43%	0.0301%
ZIONS BANCORPORATION	ZION	4,522.09	0.03%	0.62%	7.75%	8.39%	0.0027%
ZIMMER HOLDINGS INC	ZMH	13,175.75	0.09%	0.70%	10.65%	11.39%	0.0107%
	Total Market Capitalization:	14,042,969.33					13.00%

Notes:

[1] Equals sum of Col. [9]

[2] Source: Bloomberg Professional

[3] Equals [1] - [2]

[4] Source: Bloomberg Professional[5] Equals weight in S&P 500 based on market capitalization

[6] Source: Bloomberg Professional

[7] Source: Bloomberg Professional [8] Equals ([6] \times (1 + (0.5 \times [7]))) + [7] [9] Equals Col. [5] \times Col. [8]

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Ex-Ante Market Risk Premium Market DCF Method Based - Capital IQ

[1]	[2]	[3]
S&P 500	Current 30-Year	
Est. Required	Treasury (30-day	Implied Market
Market Return	average)	Risk Premium
12.93%	3.12%	9.81%

	[4] Market	[5]	[6]	[7]	[8]	[9]
Company (Ticker)	Capitalization	Weight in Index	Estimated Dividend Yield	Long-Term Growth Est.	DCF Result	Weighted DCF Result
Company (Hokory	Capitalization	Weight in much	Dividend Held	Olonal Est.	DOT RESULT	DOI NESUR
3M Company (NYSE:MMM)	71,227.70	0.50%	2.46%	10.40%	12.99%	0.06%
Abbott Laboratories (NYSE:ABT)	55,099.30	0.38%	1.60%	11.70%	13.39%	0.05%
AbbVie Inc. (NYSE:ABBV)	59,401.60	0. 4 1%	4.26%	1.48%	5.77%	0.02%
Abercrombie & Fitch Co. (NYSE:ANF)	4,054.50	0.03%	1.37%	20.30%	21.81%	0.01%
Accenture plc (NYSE:ACN)	47,783.80	0.33%	2.18%	10.90%	13.20%	0.04%
ACE Limited (NYSE:ACE)	29,437.90	0.21%	2.27%	7.79%	10.15%	0.02%
Actavis, Inc. (NYSE:ACT)	10,890.00	0.08%	0.00%	15.60%	15.60%	0.01%
Adobe Systems Inc. (NasdaqGS:ADBE)	19,270.80	0.13%	0.00%	11.80%	11.80%	0.02%
Advanced Micro Devices, Inc. (NYSE:AMD)	1,929.40	0.01%	0.00%	9.50%	9.50%	0.00%
Aetna Inc. (NYSE:AET)	16,461.80	0.11%	1.63%	10.60%	12.32%	0.01%
AFLAC Inc. (NYSE:AFL)	23,080.60	0.16%	2.84%	9.95%	12.93%	0.02%
Agilent Technologies Inc. (NYSE:A)	14,659.40	0.10%	1.14%	9.87%	11.07%	0.01%
AGL Resources Inc. (NYSE:GAS)	4,684.40	0.03%	4.73%	3.80%	8.62%	0.00%
Air Products & Chemicals Inc. (NYSE:APD)	18,318.70	0.13%	2.90%	9.78%	12.82%	0.02%
Airgas, Inc. (NYSE:ARG)	7,470.20	0.05%	1.63%	14.10%	15.84%	0.01%
Akamai Technologies, Inc. (NasdaqGS:AKAM)	6,830.70	0.05%	0.00%	14.40%	14.40%	0.01%
Alcoa Inc. (NYSE:AA)	9,946.40	0.07%	1.29%	8.22%	9.56%	0.01%
Alexion Pharmaceuticals, Inc. (NasdaqGS:ALXN)	16,710.50	0.12%	0.00%	33.70%	33.70%	0.04%
Allegheny Technologies Inc. (NYSE:ATI)	3,628.40	0.03%	2.13%	15.00%	17.29%	0.00%
Allergan Inc. (NYSE:AGN)	33,219.90	0.23%	0.19%	13.20%	13.40%	0.03%
Altera Corp. (NasdaqGS:ÁLTR)	11,429.50	0.08%	1.12%	13.20%	14.39%	0.01%
Altria Group Inc. (NYSE:MO)	68,868.60	0.48%	5.12%	8.08%	13.41%	0.06%
Amazon.com Inc. (NasdaqGS:AMZN)	120,496.90	0.84%	0.00%	45.30%	45.30%	0.38%
Ameren Corporation (NYSE:AEE)	8,038.50	0.06%	4.83%	-3.07%	1.69%	0.00%
American Electric Power Co., Inc. (NYSE:AEP)	21,899.30	0.15%	4.17%	3.15%	7.39%	0.01%
American Express Company (NYSE:AXP)	68,167.50	0.47%	1.30%	12.30%	13.68%	0.06%
merican International Group, Inc. (NYSE:AIG)	56,616.60	0.39%	0.00%	19.50%	19.50%	0.08%
American Tower Corporation (NYSE:AMT)	29,722.60	0.21%	1.28%	18.60%	20.00%	0.04%
Ameriprise Financial Inc. (NYSE:AMP)	14,022.20	0.10%	2.62%	14.20%	17.01%	0.02%
AmerisourceBergen Corporation (NYSE:ABC)	10,726.00	0.07%	1.80%	12.20%	14.11%	0.01%
Amgen Inc. (NasdaqGS:AMGN)	63,209.20	0.44%	2.25%	9.09%	11.44%	0.05%
Amphenol Corporation (NYSE:ÁPH)	11,291.30	0.08%	0.60%	12.50%	13.13%	0.01%

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	[4] Market	[5]	[6] Estimated	[7] Long-Term	[8]	[9] Weighted
Company (Ticker)	Capitalization	Weight in Index	Dividend Yield	Growth Est.	DCF Result	DCF Result
Anadarko Petroleum Corporation (NYSE:APC)	41,020.20	0.29%	0.4 4 %	1.45%	1.89%	0.01%
Analog Devices, Inc. (NasdaqGS:ADI)	14,094.20	0.10%	2.60%	12.80%	15.57%	0.02%
Aon plc (NYSE:AON)	18,164.00	0.13%	1.11%	9.22%	10.38%	0.01%
Apache Corp. (NYSE:APA)	30,125.20	0.21%	1.04%	4.89%	5.96%	0.01%
Apartment Investment & Management Co. (NYSE:AIV)	4,238.30	0.03%	3.30%	8.99%	12.44%	0.00%
Apollo Group Inc. (NasdaqGS:APOL)	2,139.40	0.01%	0.00%	9.26%	9.26%	0.00%
Apple Inc. (NasdaqGS:AAPL)	432,116.90	3.01%	2.30%	18.40%	20.91%	0.63%
oplied Materials, Inc. (NasdagGS:AMAT)	16,481.30	0.11%	2.62%	9.00%	11.74%	0.01%
Archer Daniels Midland Company (NYSE:ADM)	21,449.50	0.15%	2.33%	10.00%	12.45%	0.02%
Assurant Inc. (NYSE:AIZ)	3,293.20	0.02%	2.01%	8.60%	10.70%	0.00%
AT&T, Inc. (NYSE:T)	197,344.20	1.37%	5.09%	5.99%	11.23%	0.15%
Autodesk, Inc. (NasdagGS:ADSK)	8,763.30	0.06%	0.00%	12.70%	12.70%	0.01%
Automatic Data Processing, Inc. (NasdagGS:ADP)	29,692.70	0.21%	2.84%	9,70%	12.68%	0.03%
AutoNation Inc. (NYSE:AN)	5,569.00	0.04%	0.00%	19.50%	19.50%	0.01%
AutoZone, Inc. (NYSE:AZO)	13.576.90	0.09%	0.00%	15.30%	15.30%	0.01%
valonbay Communities Inc. (NYSE:AVB)	14,902.10	0.10%	3.29%	9.57%	13.02%	0.01%
very Dennison Corporation (NYSE:AVY)	3,956.80	0.03%	2.72%	10.40%	13.26%	0.00%
von Products Inc. (NYSE:AVP)	8,889.60	0.06%	1.17%	15.80%	17.06%	0.01%
Baker Hughes Incorporated (NYSE:BHI)	20,579.40	0.14%	1.29%	18.60%	20.01%	0.03%
Ball Corporation (NYSE:BLL)	7,006.40	0.05%	1.14%	11.30%	12.50%	0.01%
Bank of America Corporation (NYSE:BAC)	129,662.50	0.90%	0.33%	8.80%	9.15%	0.08%
Baxter International Inc. (NYSE:BAX)	37,451.10	0.26%	2.64%	8.78%	11.54%	0.03%
BB&T Corporation (NYSE:BBT)	21,180.80	0.15%	3.04%	7.88%	11.04%	0.02%
Beam, Inc. (NYSE:BEAM)	9,785.40	0.07%	1.46%	12.10%	13.65%	0.01%
Becton, Dickinson and Company (NYSE:BDX)	17,163.60	0.12%	2.24%	7.67%	10.00%	0.01%
ed Bath & Beyond Inc. (NasdagGS:BBBY)	12,810.10	0.09%	0.00%	14.60%	14.60%	0.01%
Bemis Company, Inc. (NYSE:BMS)	3,833.10	0.03%	2.80%	8.12%	11.03%	0.00%
Berkshire Hathaway Inc. (NYSE:BRK.A)	246,369.30	1.72%	0.00%	5.00%	5.00%	0.09%
Best Buy Co., Inc. (NYSE:BBY)	5.679.60	0.04%	4.03%	-14.60%	-10.86%	0.00%
Biogen Idec Inc. (NasdaqGS:BIIB)	39,875.30	0.28%	0.00%	16.10%	16.10%	0.04%
BlackRock, Inc. (NYSE:BLK)	41,596.80	0.29%	2.77%	11.30%	14.23%	0.04%
BMC Software Inc. (NasdagGS:BMC)	5,911.30	0.04%	0.00%	12.90%	12.90%	0.01%
BorgWarner Inc. (NYSE:BWA)	8,801.30	0.06%	0.00%	25.60%	25.60%	0.02%
Boston Properties Inc. (NYSE:BXP)	16,253.10	0.11%	2.43%	5.71%	8.21%	. 0.01%
Boston Scientific Corporation (NYSE:BSX)	10,352.30	0.07%	0.00%	8.07%	8.07%	0.01%
Bristol-Myers Squibb Company (NYSE:BMY)	59,894.40	0.42%	3.83%	6.94%	10.90%	0.05%
Broadcom Corp. (NasdaqGS:BRCM)	19,596.40	0.42 %	1.28%	15.00%	16.38%	0.02%
Brown-Forman Corporation (NYSE:BF.B)	14,089.70	0.10%	1.56%	12.30%	13.96%	0.02 %
A Technologies (NasdaqGS:CA)	11,420.90	0.08%	3.99%	7.50%	11.64%	0.01%
Cablevision Systems Corporation (NYSE:CVC)	3,986.90	0.03%	3.96%	8.10%	12.22%	0.00%
Cabot Oil & Gas Corporation (NYSE:COG)	11,396.30	0.03%	0.15%	35.00%	35.17%	0.03%
Cameron International Corporation (NYSE:COM)	15.932.80	0.08%	0.00%	21.90%	21.90%	0.03%
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Campbell Soup Co. (NYSE:CPB)	12,388.00	0.09%	2.94%	6.58%	9.62%	0.01%

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Company (Ticker) pital One Financial Corp. (NYSE:COF) rdinal Health, Inc. (NYSE:CAH) reFusion Corporation (NYSE:CFN) rMax Inc. (NYSE:KMX) rnival Corporation (NYSE:CCL) terpillar Inc. (NYSE:CAT) RE Group, Inc. (NYSE:CBG) S Corporation (NYSE:CBS)	[4] Market Capitalization 24,593.70 15,918.20 7,301.00 8,980.70 28,611.10 62,522.60	Weight in Index 0.17% 0.11% 0.05% 0.06% 0.20%	0.37% 2.36% 0.00%	Long-Term Growth Est. 7.18% 10.60%	DCF Result 7.56% 13.09%	Weighted DCF Result 0.01%
pital One Financial Corp. (NYSE:COF) rdinal Health, Inc. (NYSE:CAH) reFusion Corporation (NYSE:CFN) rMax Inc. (NYSE:KMX) rnival Corporation (NYSE:CCL) terpillar Inc. (NYSE:CAT) IRE Group, Inc. (NYSE:CBG)	24,593.70 15,918.20 7,301.00 8,980.70 28,611.10 62,522.60	0.17% 0.11% 0.05% 0.06%	0.37% 2.36% 0.00%	7.18% 10.60%	7.56%	
rdinal Health, Inc. (NYSE:CAH) reFusion Corporation (NYSE:CFN) rMax Inc. (NYSE:KMX) rnival Corporation (NYSE:CCL) terpillar Inc. (NYSE:CAT) IRE Group, Inc. (NYSE:CBG)	15,918.20 7,301.00 8,980.70 28,611.10 62,522.60	0.11% 0.05% 0.06%	2.36% 0.00%	10.60%		0.01%
rdinal Health, Inc. (NYSE:CAH) reFusion Corporation (NYSE:CFN) rMax Inc. (NYSE:KMX) rnival Corporation (NYSE:CCL) terpillar Inc. (NYSE:CAT) IRE Group, Inc. (NYSE:CBG)	15,918.20 7,301.00 8,980.70 28,611.10 62,522.60	0.11% 0.05% 0.06%	2.36% 0.00%	10.60%		
reFusion Corporation (NYSE:CFN) rMax Inc. (NYSE:KMX) rnival Corporation (NYSE:CCL) terpillar Inc. (NYSE:CAT) IRE Group, Inc. (NYSE:CBG)	7,301.00 8,980.70 28,611.10 62,522.60	0.05% 0.06%	0.00%		13.0970	0.01%
rMax Inc. (NYSE:KMX) rnival Corporation (NYSE:CCL) terpillar Inc. (NYSE:CAT) IRE Group, Inc. (NYSE:CBG)	8,980.70 28,611.10 62,522.60	0.06%		11.30%	11.30%	0.01%
rnival Corporation (NYSE:CCL) terpillar Inc. (NYSE:CAT) RE Group, Inc. (NYSE:CBG)	28,611.10 62,522.60		0.00%	12.80%	12.80%	0.01%
terpillar Inc. (NYSE:CAT) RE Group, Inc. (NYSE:CBG)	62,522.60		2.71%	13.70%	16.60%	0.03%
RE Group, Inc. (NYSE:CBG)		0.44%	2.18%	12.20%	14.51%	0.06%
	7,962.30	0.06%	0.00%	11.70%	11.70%	0.01%
	28,363.70	0.20%	1.08%	12.80%	13.95%	0.03%
Igene Corporation (NasdaqGS:CELG)	41,778.40	0.29%	0.00%	22.40%	22.40%	0.07%
nterPoint Energy, Inc. (NYSE:CNP)	8,724.10	0.06%	4.07%	5.36%	9.54%	0.01%
nturyLink, Inc. (NYSE:CTL)	20,613.20	0.14%	8.78%	4.00%	12.96%	0.02%
rner Corporation (NasdagGS:CERN)	15,142.20	0.11%	0.00%	18.60%	18.60%	0.02%
Industries Holdings, Inc. (NYSE:CF)	13,622.30	0.09%	0.74%	8.58%	9.35%	0.01%
Robinson Worldwide Inc. (NasdagGS:CHRW)	9,319.60	0.06%	2.42%	13.90%	16.49%	0.01%
esapeake Energy Corporation (NYSE:CHK)	12,897.80	0.09%	1.75%	-5.91%	-4.21%	0.00%
evron Corporation (NYSE:CVX)	224.997.50	1.57%	3.13%	3.08%	6.26%	0.10%
ipotle Mexican Grill, Inc. (NYSE:CMG)	9,749.90	0.07%	0.00%	19.90%	19.90%	0.01%
na Corp. (NYSE:CI)	17,462.20	0.12%	0.07%	10.70%	10.77%	0.01%
ncinnati Financial Corp. (NasdaqGS:CINF)	7.294.80	0.05%	3.64%	10.00%	13.82%	0.01%
tas Corporation (NasdaqGS:CTAS)	5,506.00	0.04%	1.43%	10.60%	12.11%	0.00%
co Systems, Inc. (NasdaqGS:CSCO)	111,441.10	0.78%	2.67%	9.16%	11.95%	0.09%
igroup, Inc. (NYSE:C)	132,787.00	0.92%	0.09%	10.90%	11.00%	0.10%
rix Systems, Inc. (NasdaqGS:CTXS)	13,559.30	0.09%	0.00%	17.20%	17.20%	0.02%
ffs Natural Resources Inc. (NYSE:CLF)	4,111.30	0.03%	2.08%	6.00%	8.14%	0.00%
ME Group Inc. (NasdaqGS:CME)	19,509.80	0.14%	3.08%	11.10%	14.35%	0.02%
IS Energy Corp. (NYSE:CMS)	6,800.90	0.05%	3.96%	5.91%	9.99%	0.00%
ach, Inc. (NYSE:COH)	13,589.90	0.09%	2.48%	13.90%	16.55%	0.02%
ca-Cola Enterprises Inc. (NYSE:CCE)	10,122.60	0.07%	2.21%	10.80%	13.13%	0.01%
gnizant Technology Solutions Corporation (NasdagGS:CTS		0.16%	0.00%	19.00%	19.00%	0.03%
Igate-Palmolive Co. (NYSE:CL)	51,982.50	0.36%	2.25%	8.80%	11.15%	0.04%
mcast Corporation (NasdaqGS:CMCS.A)	108,617.60	0.76%	3.78%	15.60%	19.67%	0.15%
merica Incorporated (NYSE:CMA)	6.629.70	0.05%	1.95%	10.50%	12.55%	0.01%
mputer Sciences Corporation (NYSE:CSC)	7,378.00	0.05%	1.66%	8.20%	9.93%	0.01%
nAgra Foods, Inc. (NYSE:CAG)	13,959.40	0.10%	2.96%	10.00%	13.11%	0.01%
nocoPhillips (NYSE:COP)	69,759.50	0.49%	4.63%	-0.58%	4.03%	0.02%
DNSOL Energy Inc. (NYSE:CNX)	7.774.80	0.05%	1.47%	12.00%	13.56%	0.01%
insolidated Edison Inc. (NYSE:ED)	16,570.80	0.12%	4.35%	3.04%	7.46%	0.01%
instellation Brands Inc. (NYSE:ED)	7,969.40	0.06%	0.00%	10.90%	10.90%	0.01%
rning Inc. (NYSE:GLW)	18,832.00	0.13%	2.81%	0.60%	3.42%	0.00%
stco Wholesale Corporation (NasdaqGS:COST)	44,508.90	0.31%	1.08%	12.50%	13.65%	0.00%
ventry Health Care Inc. (NYSE:CVH)	6,212.70	0.04%	1.08%	10.60%	11.74%	0.04%
vidien plc (NYSE:COV)	30,031.40	0.04%	1.63%	9.29%	11.00%	0.02%
R Bard Inc. (NYSE:BCR)	8,296.20	0.06%	0.79%	8.93%	9.76%	0.01%

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	[4] Market	[5]	[6] Estimated	[7] Long-Term	[8]	[9] Weighted
Company (Ticker)	Capitalization	Weight in Index	Dividend Yield	Growth Est.	DCF Result	DCF Result
Crown Castle International Corp. (NYSE:CCI)	19,746.80	0.14%	0.00%	25.70%	25.70%	0.04%
CSX Corp. (NYSE:CSX)	23,505.10	0.16%	2.46%	12.50%	15.11%	0.02%
Cummins Inc. (NYSE:CMI)	22,657.80	0.16%	1.68%	15.90%	17.71%	0.03%
CVS Caremark Corporation (NYSE:CVS)	62,938.70	0.44%	1.76%	12.50%	14.37%	0.06%
Danaher Corp. (NYSE:DHR)	42,405.00	0.30%	0.16%	14.20%	14.37%	0.04%
Darden Restaurants, Inc. (NYSE:DRI)	5,840.50	0.04%	4.43%	10.70%	15.37%	0.01%
DaVita HealthCare Partners Inc. (NYSE:DVA)	12,391.90	0.09%	0.00%	12.90%	12.90%	0.01%
Dean Foods Company (NYSE:DF)	3.026.70	0.02%	0.00%	12.20%	12.20%	0.00%
Deere & Company (NYSE:DE)	34,832.40	0.24%	2.05%	10.00%	12.15%	0.03%
Dell Inc. (NasdaqGS:DELL)	24,010.10	0.17%	2.32%	5.63%	8.02%	0.01%
Delphi Automotive PLC (NYSE:DLPH)	12,605.70	0.09%	0.00%	16.00%	16.00%	0.01%
Denbury Resources Inc. (NYSE:DNR)	7,115.10	0.05%	0.00%	5.85%	5.85%	0.00%
DENTSPLY International Inc. (NasdagGS:XRAY)	6,074.60	0.04%	0.51%	11.50%	12.04%	0.01%
Devon Energy Corporation (NYSE:DVN)	23,996.30	0.17%	1.35%	6.64%	8.03%	0.01%
Diamond Offshore Drilling, Inc. (NYSE:DO)	10,392.50	0.07%	4.68%	13.60%	18.60%	0.01%
DIRECTV (NasdagGS:DTV)	29,717.40	0.21%	0.00%	14.80%	14.80%	0.03%
Discover Financial Services (NYSE:DFS)	19,477.30	0.14%	1.43%	10.70%	12.21%	0.02%
Discovery Communications, Inc. (NasdaqGS:DISC.A)	24,992.90	0.17%				0.02%
		0.10%	0.00%	20.50%	20.50%	
Collar General Corporation (NYSE:DG)	14,585.00	0.10%	0.00%	17.20%	17.20%	0.02%
ollar Tree, Inc. (NasdaqGS:DLTR)	9,342.70		0.00%	18.40%	18.40%	0.01%
Dominion Resources, Inc. (NYSE:D)	31,557.60	0.22%	4.10%	5.70%	9.92%	0.02%
Dover Corporation (NYSE:DOV)	12,674.70	0.09%	1.93%	13.90%	15.96%	0.01%
OR Horton Inc. (NYSE:DHI)	7,602.60	0.05%	0.63%	25.60%	26.32%	0.01%
Dr Pepper Snapple Group, Inc. (NYSE:DPS)	8,809.10	0.06%	3.54%	7.73%	11.41%	0.01%
DTE Energy Company (NYSE:DTE)	11,084.90	0.08%	3.85%	4.95%	8.90%	0.01%
Duke Energy Corporation (NYSE:DUK)	47,914.20	0.33%	4.50%	4.15%	8.74%	0.03%
Dun & Bradstreet Corp. (NYSE:DNB)	3,643.20	0.03%	1.96%	9.55%	11.60%	0.00%
*TRADE Financial Corporation (NasdaqGS:ETFC)	3,201.10	0.02%	0.00%	23.30%	23.30%	0.01%
. I. du Pont de Nemours and Company (NYSE:DD)	43,855.50	0.31%	3.66%	6.62%	10.40%	0.03%
Eastman Chemical Co. (NYSE:EMN)	11,266.30	0.08%	1.63%	9.37%	11.08%	0.01%
Eaton Corporation plc (NYSE:ETN)	28,194.60	0.20%	2.50%	8.83%	11.44%	0.02%
Bay Inc. (NasdaqGS:EBAY)	73,512.20	0.51%	0.00%	15.00%	15.00%	0.08%
colab Inc. (NYSE:ECL)	22,029.60	0.15%	1.22%	15.30%	16.61%	0.03%
dison International (NYSE:EIX)	15,208.90	0.11%	2.89%	4.38%	7.33%	0.01%
dwards Lifesciences Corp. (NYSE:EW)	9,966.90	0.07%	0.00%	18.90%	18.90%	0.01%
ectronic Arts Inc. (NasdaqGS:EA)	5,092.30	0.04%	0.00%	12.70%	12.70%	0.00%
ili Lilly and Company (NYSE:LLY)	59,366.50	0.41%	3.66%	-4.40%	-0.82%	0.00%
MC Corporation (NYSE:EMC)	50,567.00	0.35%	0.00%	13.80%	13.80%	0.05%
Emerson Electric Co. (NYSE:EMR)	42,089.60	0.29%	2.81%	10.60%	13.56%	0.04%
Ensco plc (NYSE:ESV)	14,947.60	0.10%	2.33%	27.70%	30.35%	0.03%
Entergy Corporation (NYSE:ETR)	10,925.80	0.08%	5.40%	7.00%	12.59%	0.01%
EOG Resources, Inc. (NYSE:EOG)	34,995.10	0.24%	0.58%	17.70%	18.33%	0.04%
EQT Corporation (NYSE:EQT)	8,882.50	0.06%	0.20%	27.00%	27.23%	0.02%

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	[4] Market	[5]	[6] Estimated	[7] Long-Term	[8]	[9] Weighted
Company (Ticker)	Capitalization	Weight in Index	Dividend Yield	Growth Est.	DCF Result	DCF Result
Equifax Inc. (NYSE:EFX)	6,642.50	0.05%	1.60%	11.90%	13.60%	0.01%
Equity Residential (NYSE:EQR)	18,693.90	0.13%	3.10%	8.01%	11.23%	0.01%
Exelon Corporation (NYSE:EXC)	26,158.10	0.18%	6.86%	-8.70%	-2.14%	0.00%
Expedia Inc. (NasdagGS:EXPE)	8,743.40	0.06%	0.68%	13.30%	14.03%	0.01%
Expeditors International of Washington Inc. (NasdaqGS:EXPD	8,831.60	0.06%	1.33%	10.70%	12.10%	0.01%
Express Scripts Holding Company (NasdaqGS:ESRX)	45,367.30	0.32%	0.00%	16.30%	16.30%	0.05%
Exxon Mobil Corporation (NYSE:XOM)	397,796.70	2.77%	2.58%	1.81%	4.41%	0.12%
F5 Networks, Inc. (NasdaqGS:FFIV)	7,994.30	0.06%	0.00%	17.80%	17.80%	0.01%
Family Dollar Stores Inc. (NYSE:FDO)	6,478,10	0.05%	1.86%	13.20%	15.18%	0.01%
Fastenal Company (NasdagGS:FAST)	15,650.50	0.11%	0.76%	18.30%	19.13%	0.02%
FedEx Corporation (NYSE:FDX)	33,465.00	0.23%	0.53%	11.70%	12.26%	0.03%
Fidelity National Information Services, Inc. (NYSE:FIS)	10,698.80	0.07%	2.41%	11.70%	14.25%	0.01%
Fifth Third Bancorp (NasdaqGS:FITB)	14,154.10	0.10%	2.49%	7.23%	9.81%	0.01%
First Horizon National Corporation (NYSE:FHN)	2,587.00	0.02%	1.88%	11.30%	13,29%	0.00%
First Solar, Inc. (NasdagGS:FSLR)	2,966.80	0.02%	0.00%	-17.00%	-17.00%	0.00%
FirstEnergy Corp. (NYSE:FE)	16,967.00	0.12%		0.78%		
Fiserv, Inc. (NasdaqGS:FISV)	•	0.08%	5.42%		6.22%	0.01%
	10,794.00		0.00%	11.20%	11.20%	0.01%
FLIR Systems, Inc. (NasdaqGS:FLIR)	4,011.70	0.03%	1.35%	12.50%	13.93%	0.00%
Flowserve Corp. (NYSE:FLS)	7,994.90	0.06%	0.90%	12.80%	13.76%	0.01%
Fluor Corporation (NYSE:FLR)	10,741.50	0.07%	0.99%	12.60%	13.65%	0.01%
	8,170.80	0.06%	0.91%	11.30%	12.26%	0.01%
MC Technologies, Inc. (NYSE:FTI)	12,314.40	0.09%	0.00%	19.00%	19.00%	0.02%
Ford Motor Co. (NYSE:F)	49,640.90	0.35%	3.07%	8.09%	11.28%	0.04%
Forest Laboratories Inc. (NYSE:FRX)	9,586.20	0.07%	0.00%	-14.30%	-14.30%	-0.01%
Fossil, Inc. (NasdaqGS:FOSL)	6,293.80	0.04%	0.00%	18.90%	18.90%	0.01%
Franklin Resources Inc. (NYSE:BEN)	30,723.00	0.21%	2.88%	13.20%	16.27%	0.03%
Freeport-McMoRan Copper & Gold Inc. (NYSE:FCX)	33,266.30	0.23%	3.57%	3.00%	6.62%	0.02%
Frontier Communications Corporation (NasdaqGS:FTR)	4,088.60	0.03%	9.77%	2.00%	11.87%	0.00%
GameStop Corp. (NYSE:GME)	3,074.30	0.02%	3.94%	9.36%	13.48%	0.00%
Gannett Co., Inc. (NYSE:GCI)	4,632.50	0.03%	3.97%	5.70%	9.78%	0.00%
Gap Inc. (NYSE:GPS)	15,763.30	0.11%	1.52%	12.00%	13.61%	0.01%
Garmin Ltd. (NasdaqGS:GRMN)	7,631.10	0.05%	4.60%	7.60%	12.37%	0.01%
General Dynamics Corp. (NYSE:GD)	23,468.60	0.16%	3.07%	5.62%	8.78%	0.01%
General Electric Company (NYSE:GE)	244,225.90	1.70%	3.26%	10.70%	14.13%	0.24%
General Mills, Inc. (NYSE:GIS)	28,831.70	0.20%	2.96%	7.57%	10.64%	0.02%
Genuine Parts Company (NYSE:GPC)	11,082.60	0.08%	2.77%	8.17%	11.05%	0.01%
Genworth Financial Inc. (NYSE:GNW)	4,456.60	0.03%	0.00%	16.00%	16.00%	0.00%
Gilead Sciences Inc. (NasdaqGS:GILD)	63,197.20	0.44%	0.00%	24.30%	24.30%	0.11%
Goodyear Tire & Rubber Co. (NasdaqGS:GT)	3,460.20	0.02%	0.00%	45.10%	45.10%	0.01%
Google Inc. (NasdaqGS:GOOG)	261,386.70	1.82%	0.00%	15.70%	15.70%	0.29%
H&R Block, Inc. (NYSE:HRB)	6,809.50	0.05%	3.19%	11.00%	14.37%	0.01%
H. J. Heinz Company (NYSE:HNZ)	23,177.20	0.16%	2.85%	6.86%	9.81%	0.02%
Halliburton Company (NYSE:HAL)	39,788.40	0.28%	0.84%	17.60%	18.52%	0.05%

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	[4] Market	[5]	[6]	[7]	[8]	[9] Weighted
Company (Ticker)	Capitalization	Weight in Index	Estimated Dividend Yield	Long-Term Growth Est.	DCF Result	DCF Result
	Oupitanzation	Weight in macx	Dividend field	Citowan Est.		Dor Roould
Harley-Davidson, Inc. (NYSE:HOG)	12,035.90	0.08%	1.60%	13.10%	14.80%	0.01%
Harman International Industries, Incorporated (NYSE:HAR)	3,002.00	0.02%	1.36%	18.30%	19.78%	0.00%
Harris Corporation (NYSE:HRS)	5,372.80	0.04%	3.11%	2.87%	6.02%	0.00%
Hasbro Inc. (NasdaqGS:HAS)	5,265.90	0.04%	3.95%	8.98%	13.11%	0.00%
HCP, Inc. (NYSE:HCP)	21,671.50	0.15%	4.39%	6.75%	11.29%	0.02%
Health Care REIT, Inc. (NYSE:HCN)	16,349.60	0.11%	4.86%	5.27%	10.26%	0.01%
Helmerich & Payne, Inc. (NYSE:HP)	7,208.20	0.05%	0.89%	6.85%	7.77%	0.00%
Hess Corporation (NYSE:HES)	22,756.20	0.16%	0.59%	4.70%	5.31%	0.01%
Hewlett-Packard Company (NYSE:HPQ)	32,786.20	0.23%	3.14%	-5.53%	-2.48%	-0.01%
Honeywell International Inc. (NYSE:HON)	54,951.40	0.38%	2.34%	11.30%	13.77%	0.05%
Hormel Foods Corporation (NYSE:HRL)	9,511.10	0.07%	1.88%	11.00%	12.98%	0.01%
Hospira Inc. (NYSE:HSP)	4,818.20	0.03%	0.00%	6.36%	6.36%	0.00%
Host Hotels & Resorts Inc. (NYSE:HST)	12,444.00	0.09%	2.10%	15.20%	17.46%	0.02%
Hudson City Bancorp, Inc. (NasdaqGS:HCBK)	4,324.20	0.03%	3.68%	-12.00%	-8.54%	0.00%
Humana Inc. (NYSE:HUM)	12,339.90	0.09%	1.33%	9.92%	11.32%	0.01%
Huntington Bancshares Incorporated (NasdaqGS:HBAN)	5,978.20	0.04%	2.25%	5.76%	8.07%	0.00%
Illinois Tool Works Inc. (NYSE:ITW)	29,313.10	0.20%	2.40%	8.14%	10.64%	0.02%
Ingersoll-Rand Pic (NYSE:IR)	15,713.90	0.20%	1.58%	10.70%	12.36%	0.01%
-	4,375.30	0.03%	4.84%	5.25%	10.22%	0.00%
Integrys Energy Group, Inc. (NYSE:TEG)			4.26%	5.25% 8.78%	13.23%	0.10%
Intel Corporation (NasdaqGS:INTC)	104,793.70 11,367.20	0.73% 0.08%		11.40%	11.40%	0.01%
IntercontinentalExchange, Inc. (NYSE:ICE)	•		0.00%			
International Business Machines Corporation (NYSE:IBM)	227,093.70	1.58%	1.69%	10.80%	12.58%	0.20%
International Flavors & Fragrances Inc. (NYSE:IFF)	6,026.10	0.04%	1.84%	7.40%	9.31%	0.00%
International Game Technology (NYSE:IGT)	4,301.80	0.03%	1.72%	13.50%	15.34%	0.00%
International Paper Company (NYSE:IP)	18,518.70	0.13%	2.85%	11.20%	14.21%	0.02%
Intuit Inc. (NasdaqGS:INTU)	18,376.10	0.13%	1.10%	13.30%	14.47%	0.02%
Intuitive Surgical, Inc. (NasdaqGS:ISRG)	22,840.70	0.16%	0.00%	17.90%	17.90%	0.03%
Invesco Ltd. (NYSE:IVZ)	12,149.00	0.08%	2.52%	13.40%	16.09%	0.01%
Iron Mountain Inc. (NYSE:IRM)	6,579.50	0.05%	3.11%	12.70%	16.01%	0.01%
J. C. Penney Company, Inc. (NYSE:JCP)	4,341.10	0.03%	0.00%	25.40%	25.40%	0.01%
Jabil Circuit Inc. (NYSE:JBL)	3,996.30	0.03%	1.62%	13.50%	15.23%	0.00%
Jacobs Engineering Group Inc. (NYSE:JEC)	6,432.90	0.04%	0.00%	13.80%	13.80%	0.01%
JDS Uniphase Corporation (NasdaqGS:JDSU)	3,566.90	0.02%	0.00%	15.00%	15.00%	0.00%
Johnson & Johnson (NYSE:JNJ)	211,059.30	1.47%	3.20%	6.40%	9.70%	0.14%
Johnson Controls Inc. (NYSE:JCI)	21,994.10	0.15%	2.36%	14.00%	16.53%	0.03%
Joy Global, Inc. (NYSE:JOY)	6,794.00	0.05%	1.11%	8.87%	10.03%	0.00%
JPMorgan Chase & Co. (NYSE:JPM)	185,812.50	1.29%	2.45%	8.00%	10.55%	0.14%
Juniper Networks, Inc. (NYSE:JNPR)	11,270.50	0.08%	0.00%	14.40%	14.40%	0.01%
Kellogg Company (NYSE:K)	21,577.00	0.15%	2.94%	8.37%	11.43%	0.02%
KeyCorp (NYSE:KEY)	8,776.30	0.06%	2.11%	5.8 4%	8.01%	0.00%
Kimberly-Clark Corporation (NYSE:KMB)	35,504.20	0.25%	3.25%	7.91%	11.29%	0.03%
Kimco Realty Corporation (NYSE:KIM)	8,852.90	0.06%	3.87%	6.19%	10.18%	0.01%
Kinder Morgan, Inc. (NYSE:KMI)	38,897.40	0.27%	3.94%	23.70%	28.11%	0.08%

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	[4] Market	[5]	[6] Estimated	[7] Long-Term	[8]	[9] Weighted
Company (Ticker)	Capitalization	Weight in Index	Dividend Yield	Growth Est.	DCF Result	DCF Result
			- · · · · · · · · · · · · · · · · · · ·			
KLA-Tencor Corporation (NasdaqGS:KLAC)	9,264.20	0.06%	2.87%	10.00%	13.01%	0.01%
Kohl's Corp. (NYSE:KSS)	10,658.70	0.07%	2.76%	11.50%	14.42%	0.01%
Kraft Foods Group, Inc. (NasdaqGS:KRFT)	27,950.20	0.19%	4.24%	7.15%	11.54%	0.02%
L-3 Communications Holdings Inc. (NYSE:LLL)	7,305.60	0.05%	2.83%	1.14%	3.99%	0.00%
Laboratory Corp. of America Holdings (NYSE:LH)	8,498.90	0.06%	0.00%	11.30%	11.30%	0.01%
am Research Corporation (NasdaqGS:LRCX)	6,899.70	0.05%	0.00%	11.00%	11.00%	0.01%
_egg Mason Inc. (NYSE:LM)	3,548.90	0.02%	1.60%	13.70%	15.41%	0.00%
eggett & Platt, Incorporated (NYSE:LEG)	4,362.50	0.03%	3.78%	15.00%	19.06%	0.01%
ennar Corp. (NYSE:LEN)	7,439.90	0.05%	0.40%	8.00%	8.41%	0.00%
_eucadia National Corp. (NYSE:LUK)	6,618,40	0.05%	0.92%	0.00%	0.92%	0.00%
Life Technologies Corporation (NasdagGS:LIFE)	10,925.60	0.08%	0.00%	10.10%	10,10%	0.01%
Limited Brands, Inc. (NYSE:LTD)	12,705.70	0.09%	11.80%	11.70%	24.19%	0.02%
Lincoln National Corporation (NYSE:LNC)	8,341.20	0.06%	1.58%	8.93%	10.58%	0.01%
Linear Technology Corporation (NasdaqGS:LLTC)	8,821.20	0.06%	2.74%	11.00%	13.89%	0.01%
Lockheed Martin Corporation (NYSE:LMT)	28,206.30	0.20%	5.24%	6.05%	11.45%	0.02%
Loews Corporation (NYSE:L)	17,203.90	0.12%	0.57%	0.00%	0.57%	0.00%
Lorillard, Inc. (NYSE:LO)	15,837.70	0.11%	5.31%	8.19%	13.72%	0.02%
Lowe's Companies Inc. (NYSE:LOW)	44.019.90	0.31%	1.64%	15.50%	17.27%	0.05%
SI Corporation (NasdaqGS:LSI)	3,934.70	0.03%	0.00%	14.90%	14.90%	0.00%
LyondellBasell Industries NV (NYSE:LYB)	34,748.40	0.24%	3.54%	11.30%		0.04%
		0.09%			15.04%	
M&T Bank Corporation (NYSE:MTB)	13,442.80		2.67%	12.00%	14.83%	0.01%
Macy's, Inc. (NYSE:M)	15,463.20	0.11%	2.04%	12.00%	14.16%	0.02%
Marathon Oil Corporation (NYSE:MRO)	24,484.40	0.17%	1.96%	11.60%	13.67%	0.02%
Marathon Petroleum Corporation (NYSE:MPC)	28,002.90	0.20%	1.70%	8.66%	10.43%	0.02%
Marriott International, Inc. (NYSE:MAR)	13,009.70	0.09%	1.26%	16.90%	18.27%	0.02%
Marsh & McLennan Companies, Inc. (NYSE:MMC)	19,685.40	0.14%	2.55%	11.60%	14.30%	0.02%
Masco Corporation (NYSE:MAS)	6,980.00	0.05%	1.50%	10.00%	11.58%	0.01%
Mastercard Incorporated (NYSE:MA)	64,225.00	0.45%	0.46%	17.80%	18.30%	0.08%
Mattel, Inc. (NasdaqGS:MAT)	14,016.60	0.10%	3.53%	9.97%	13.68%	0.01%
McCormick & Company, Incorporated (NYSE:MKC)	8,584.90	0.06%	2.10%	8.76%	10.95%	0.01%
McDonald's Corp. (NYSE:MCD)	94,273.40	0.66%	3.28%	9.58%	13.02%	0.09%
McKesson Corporation (NYSE:MCK)	24,085.40	0.17%	0.77%	15.00%	15.83%	0.03%
Mead Johnson Nutrition Company (NYSE:MJN)	16,028.70	0.11%	1.52%	11.00%	12.60%	0.01%
MeadWestvaco Corporation (NYSE:MWV)	6,231.70	0.04%	2.81%	10.00%	12.95%	0.01%
Medtronic, Inc. (NYSE:MDT)	47,655.20	0.33%	2.21%	6.27%	8.55%	0.03%
/lerck & Co. Inc. (NYSE:MRK)	125,919.80	0.88%	4.15%	3.86%	8.09%	0.07%
MetLife, Inc. (NYSE:MET)	39,781.50	0.28%	2.03%	11.60%	13.75%	0.04%
MetroPCS Communications, Inc. (NYSE:PCS)	3,768.50	0.03%	0.00%	14.60%	14.60%	0.00%
Microchip Technology Inc. (NasdaqGS:MCHP)	7,243.10	0.05%	3.81%	9.85%	13.85%	0.01%
Micron Technology Inc. (NasdaqGS:MU)	8,082.30	0.06%	0.00%	13.40%	13.40%	0.01%
Microsoft Corporation (NasdaqGS:MSFT)	234,618.60	1.63%	3.28%	9.47%	12.91%	0.21%
Molex Incorporated (NasdaqGS:MOLX)	4,575.90	0.03%	3.14%	11.00%	14.31%	0.00%
Molson Coors Brewing Company (NYSE:TAP)	7,903.30	0.06%	2.94%	6.83%	9.87%	0.01%

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Company (Ticker)	[4]	[5]	[6]	[7]	[8]	[9]
	Market	Mainha in Indan	Estimated	Long-Term		Weighted
Company (Ticker)	Capitalization	Weight in Index	Dividend Yield	Growth Est.	DCF Result	DCF Result
fondelez International, Inc. (NasdagGS:MDLZ)	47,483.80	0.33%	1.95%	12.00%	14.07%	0.05%
Aonsanto Company (NYSE:MON)	55,373.70	0.39%	1.45%	12.50%	14.04%	0.05%
Ionster Beverage Corporation (NasdaqGS:MNST)	8,753.60	0.06%	0.00%	18.10%	18.10%	0.01%
Moody's Corp. (NYSE:MCO)	10,450.40	0.07%	1.71%	12.80%	14.62%	0.01%
Aorgan Stanley (NYSE:MS)	47,120.40	0.33%	0.84%	12.90%	13.79%	0.05%
Actorola Solutions, Inc. (NYSE:MSI)	16,953.60	0.12%	1.69%	24.00%	25.89%	0.03%
Iurphy Oil Corporation (NYSE:MUR)	11,922.60	0.08%	2.04%	11.70%	13.86%	0.01%
lylan, Inc. (NasdaqGS:MYL)	11,908.00	0.08%	0.00%	10.10%	10.10%	0.01%
labors Industries Ltd. (NYSE:NBR)	5,134.00	0.04%	0.00%	9.07%	9.07%	0.00%
asdaq OMX Group Inc. (NasdaqGS:NDAQ)	5,124.60	0.04%	1.67%	9.80%	11.55%	0.00%
lational Oilwell Varco, Inc. (NYSE:NOV)	29,598.90	0.21%	0.75%	13.70%	14.50%	0.03%
letApp, Inc. (NasdaqGS:NTAP)	13,095.30	0.09%	0.00%	12.90%	12.90%	0.01%
letflix, Inc. (NasdaqGS:NFLX)	10,611.40	0.07%	0.00%	28.70%	28.70%	0.02%
lewell Rubbermaid Inc. (NYSE:NWL)	6,954.20	0.05%	2.48%	8.84%	11.43%	0.02 %
lewfield Exploration Co. (NYSE:NFX)	3,603.30	0.03%	0.00%	5.80%	5.80%	0.00%
lewmont Mining Corp. (NYSE:NEM)	21,480.70	0.15%	3.24%	-2.50%	0.70%	0.00%
lews Corp. (NasdaqGS:NWSA)	67,533.90	0.47%	0.59%	16.00%	16.64%	0.08%
lextEra Energy, Inc. (NYSE:NEE)	30,682.40	0.21%	3.64%	5.87%	9.62%	0.02%
like Inc. (NYSE:NKE)	49,219.40	0.34%	1.53%	11.40%	13.02%	0.02%
liSource Inc. (NYSE:NI)	8,295.20	0.06%	3.58%	7.87%	11.59%	0.04 %
oble Corp. (NYSE:NE)	9,883.90	0.07%	1.44%	28.30%	29.94%	0.02%
loble Energy, Inc. (NYSE:NBL)	20,011.30	0.14%	0.89%	8.15%	29.94% 9.08%	0.02%
lordstrom Inc. (NYSE:JWN)	11,085.20	0.08%	1.95%	12.90%	9.08% 14.98%	0.01%
lorfolk Southern Corp. (NYSE:NSC)	22,487.90	0.16%	2.80%	11.70%	14.66%	0.02%
lortheast Utilities (NYSE:NU)	12,852.80	0.09%	3.59%	6.40%	10.10%	0.02%
		0.09%	2.24%	12.80%		
orthern Trust Corporation (NasdaqGS:NTRS) lorthrop Grumman Corporation (NYSE:NOC)	12,774.80	0.09%		1.58%	15.18%	0.01%
RG Energy, Inc. (NYSE:NRG)	15,562.60		3.35%		4.96%	0.01%
lucor Corporation (NYSE:NUE)	5,465.40	0.04%	1.50%	21.00% 7.13%	22.66%	0.01%
,	15,284.70	0.11%	3.05%		10.29%	0.01%
IVIDIA Corporation (NasdaqGS:NVDA)	7,955.00	0.06%	2.51%	11.80%	14.46%	0.01%
YSE Euronext, Inc. (NYSE:NYX) 'Reilly Automotive Inc. (NasdaqGS:ORLY)	9,131.90	0.06%	3.41%	12.10%	15.72%	0.01%
	11,444.30	0.08%	0.00%	16.00%	16.00%	0.01%
Occidental Petroleum Corporation (NYSE:OXY)	68,233.90	0.48%	3.02%	3.93%	7.01%	0.03%
Omnicom Group Inc. (NYSE:OMC)	15,245.90	0.11%	2.77%	9.91%	12.82%	0.01%
NEOK Inc. (NYSE:OKE)	9,770.30	0.07%	3.02%	15.00%	18.25%	0.01%
Pracle Corporation (NasdaqGS:ORCL)	164,800.90	1.15%	0.69%	12.40%	13.13%	0.15%
wens-Illinois, Inc. (NYSE:OI)	4,300.40	0.03%	0.00%	9.76%	9.76%	0.00%
ACCAR Inc. (NasdaqGS:PCAR)	16,995.00	0.12%	1.66%	11.00%	12.75%	0.02%
all Corporation (NYSE:PLL)	7,610.80	0.05%	1.46%	12.50%	14.05%	0.01%
arker-Hannifin Corporation (NYSE:PH)	14,325.10	0.10%	1.79%	4.60%	6.43%	0.01%
Patterson Companies, Inc. (NasdaqGS:PDCO)	4,043.40	0.03%	1.50%	10.60%	12.18%	0.00%
Paychex, Inc. (NasdaqGS:PAYX)	12,355.40	0.09%	3.89%	9.75%	13.83%	0.01%
Peabody Energy Corp. (NYSE:BTU)	6,548.60	0.05%	1.39%	12.00%	13.47%	0.01%

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	[4] Market	[5]	[6] Estimated	[7] Long-Term	[8]	[9] Weighted
Company (Ticker)	Capitalization	Weight in Index	Dividend Yield	Growth Est.	DCF Result	DCF Result
Pentair Ltd. (NYSE:PNR)	11,126.50	0.08%	1.74%	15.70%	17.58%	0.01%
People's United Financial Inc. (NasdagGS:PBCT)	4,289.90	0.03%	4.94%	8.15%	13.29%	0.00%
Pepco Holdings, Inc. (NYSE:POM)	4,557.30	0.03%	5.44%	4.50%	10.06%	0.00%
Pepsico, Inc. (NYSE:PEP)	113,972.20	0.79%	2.92%	7,77%	10.80%	0.09%
PerkinElmer Inc. (NYSE:PKI)	3,917.40	0.03%	0.82%	12.40%	13.27%	0.00%
Perrigo Co. (NasdaqGS:PRGO)	10,675.00	0.07%	0.32%	12.60%	12.94%	0.01%
PetSmart, Inc. (NasdaqGS:PETM)	6,962.20	0.05%	1.02%	18.60%	19.71%	0.01%
Pfizer Inc. (NYSE:PFE)	200,924.60	1.40%	3.52%	3.66%	7.24%	0.10%
PG&E Corp. (NYSE:PCG)	17,604.80	0.12%	4.26%	1.87%	6.17%	0.01%
hilip Morris International, Inc. (NYSE:PM)	•	1.05%	3.78%	11.20%	15.19%	0.16%
	150,333.10			6.60%		
Phillips 66 (NYSE:PSX)	40,158.00	0.28%	1.95%		8.61%	0.02%
Pinnacle West Capital Corporation (NYSE:PNW)	5,961.10	0.04%	4.01%	5.80%	9.93%	0.00%
Pioneer Natural Resources Co. (NYSE:PXD)	17,280.90	0.12%	0.06%	15.70%	15.77%	0.02%
Pitney Bowes Inc. (NYSE:PBI)	2,700.10	0.02%	11.20%	0.00%	11.20%	0.00%
Plum Creek Timber Co. Inc. (NYSE:PCL)	7,756.60	0.05%	3.51%	3.25%	6.82%	0.00%
PNC Financial Services Group Inc. (NYSE:PNC)	33,778.50	0.24%	2.51%	6.65%	9.24%	0.02%
PG Industries Inc. (NYSE:PPG)	21,480.00	0.15%	1.69%	8.77%	10.53%	0.02%
PL Corporation (NYSE:PPL)	17,689.70	0.12%	4.83%	-1.73%	3.06%	0.00%
raxair Inc. (NYSE:PX)	32,728.40	0.23%	2.18%	10.20%	12.49%	0.03%
recision Castparts Corp. (NYSE:PCP)	27,162.60	0.19%	0.07%	14.90%	14.97%	0.03%
riceline.com Incorporated (NasdagGS:PCLN)	35,018.20	0.24%	0.00%	20.20%	20.20%	0.05%
rincipal Financial Group Inc. (NYSE:PFG)	9,297.90	0.06%	2.90%	13.40%	16.49%	0.01%
Procter & Gamble Co. (NYSE:PG)	209,080.60	1.46%	2.94%	8.71%	11.78%	0.17%
Progressive Corp. (NYSE:PGR)	14,608.30	0.10%	1.18%	8.20%	9.43%	0.01%
Prologis, Inc. (NYSE:PLD)	17,903.90	0.12%	2.88%	6.08%	9.05%	0.01%
Prudential Financial, Inc. (NYSE:PRU)	26,577.90	0.19%	2.79%	12.10%	15.06%	0.03%
Public Service Enterprise Group Inc. (NYSE:PEG)	15,729.00	0.11%	4.57%	1.67%	6.28%	0.01%
Public Storage (NYSE:PSA)	25,964.20	0.18%	2.91%	6.27%	9.27%	0.02%
PulteGroup, Inc. (NYSE:PHM)	7,851.80	0.05%	0.00%	24.10%	24.10%	0.01%
VH Corp. (NYSE:PVH)	9,680.30	0.07%	0.13%	14.20%	14.33%	0.01%
Resources, Inc. (NYSE:QEP)	5,323.90	0.04%	0.27%	7.10%	7.38%	0.00%
	•					
QUALCOMM Incorporated (NasdaqGS:QCOM)	112,417.20	0.78%	1.53%	15.00%	16.64%	0.13%
Quanta Services, Inc. (NYSE:PWR)	6,126.20	0.04%	0.00%	16.10%	16.10%	0.01%
Quest Diagnostics Inc. (NYSE:DGX)	9,112.00	0.06%	2.09%	10.60%	12.80%	0.01%
alph Lauren Corporation (NYSE:RL)	15,972.40	0.11%	0.91%	14.90%	15.88%	0.02%
ange Resources Corporation (NYSE:RRC)	11,196.40	0.08%	0.23%	4.35%	4.58%	0.00%
aytheon Co. (NYSE:RTN)	17,616.60	0.12%	3.71%	7.27%	11.11%	0.01%
Red Hat, Inc. (NYSE:RHT)	10,419.00	0.07%	0.00%	21.00%	21.00%	0.02%
Regions Financial Corp. (NYSE:RF)	11,092.10	0.08%	0.51%	7.38%	7.91%	0.01%
Republic Services, Inc. (NYSE:RSG)	11,352.90	0.08%	3.00%	3.65%	6.70%	0.01%
Reynolds American Inc. (NYSE:RAI)	24,097.50	0.17%	5.42%	7.48%	13.10%	0.02%
Robert Half International Inc. (NYSE:RHI)	4,956.90	0.03%	1.80%	15.70%	17.64%	0.01%
Rockwell Automation Inc. (NYSE:ROK)	12,688.60	0.09%	2.07%	10.60%	12.78%	0.01%

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	[4] Market	[5]	[6] Estimated	[7] Long-Term	[8]	[9] Weighted
Company (Ticker)	Capitalization	Weight in Index	Dividend Yield	Growth Est.	DCF Result	DCF Result
	•	•		-		
Rockwell Collins Inc. (NYSE:COL)	8,166.60	0.06%	2.03%	9.12%	11.24%	0.01%
Roper Industries Inc. (NYSE:ROP)	11,810.70	0.08%	0.55%	14.60%	15.19%	0.01%
Ross Stores Inc. (NasdaqGS:ROST)	13,322.80	0.09%	1.14%	13.10%	14.31%	0.01%
Rowan Companies plc (NYSE:RDC)	4,451.10	0.03%	0.00%	36.20%	36.20%	0.01%
Ryder System, Inc. (NYSE:R)	2,955.80	0.02%	2.16%	12.40%	14.69%	0.00%
Safeway Inc. (NYSE:SWY)	4,892.60	0.03%	3.43%	11.00%	14.62%	0.00%
SAIC, Inc. (NYSE:SAI)	4,184.50	0.03%	3.92%	7.00%	11.06%	0.00%
salesforce.com, inc (NYSE:CRM)	25,632.60	0.18%	0.00%	28.30%	28.30%	0.05%
SanDisk Corp. (NasdaqGS:SNDK)	12,502.90	0.09%	0.00%	14.90%	14.90%	0.01%
SCANA Corp. (NYSE:SCG)	6,315.50	0.04%	4.13%	4.58%	8.80%	0.00%
Schlumberger Limited (NYSE:SLB)	106,300.30	0.74%	1.56%	17.90%	19.60%	0.15%
Scripps Networks Interactive, Inc. (NYSE:SNI)	9,254.80	0.06%	0.97%	11.70%	12.72%	0.01%
Seagate Technology Public Limited Company (NasdaqGS:ST)	12,361.00	0.09%	4.41%	4.54%	9.05%	0.01%
Sealed Air Corporation (NYSE:SEE)	3,773.60	0.03%	2.68%	7.48%	10.26%	0.00%
Sempra Energy (NYSE:SRE)	18,142.00	0.13%	3.17%	6.20%	9.47%	0.01%
Sigma-Aldrich Corporation (NasdagGS:SIAL)	9,292.30	0.06%	1.11%	8.28%	9.44%	0.01%
Simon Property Group Inc. (NYSE:SPG)	49,553.60	0.35%	2.88%	7.96%	10.95%	0.04%
SLM Corporation (NasdaqGS:SLM)	8,762.50	0.06%	3.16%	7.10%	10.37%	0.01%
Snap-on Inc. (NYSE:SNA)	4,628.50	0.03%	1.91%	10.00%	12.01%	0.00%
Southern Company (NYSE:SO)	38,287.50	0.27%	4.44%	5.00%	9.55%	0.03%
		0.06%	0.35%	30.40%	30.80%	
Southwest Airlines Co. (NYSE:LUV)	8,445.90					0.02%
Southwestern Energy Co. (NYSE:SWN)	11,545.30	0.08%	0.00%	10.00%	10.00%	0.01%
Spectra Energy Corp. (NYSE:SE)	19,679.30	0.14%	4.14%	1.50%	5.67%	0.01%
Sprint Nextel Corp. (NYSE:S)	17,757.30	0.12%	0.00%	0.90%	0.90%	0.00%
St. Jude Medical Inc. (NYSE:STJ)	12,798.60	0.09%	2.22%	9.68%	12.01%	0.01%
Stanley Black & Decker, Inc. (NYSE:SWK)	13,242.90	0.09%	2.50%	11.30%	13.94%	0.01%
Staples, Inc. (NasdaqGS:SPLS)	8,726.80	0.06%	3.40%	7.14%	10.66%	0.01%
Starbucks Corporation (NasdaqGS:SBUX)	40,717.00	0.28%	1.55%	19.10%	20.80%	0.06%
Starwood Hotels & Resorts Worldwide Inc. (NYSE:HOT)	12,023.70	0.08%	2.01%	12.20%	14.33%	0.01%
State Street Corporation (NYSE:STT)	26,605.60	0.19%	1.68%	11.70%	13.48%	0.02%
Stericycle, Inc. (NasdaqGS:SRCL)	8,351.20	0.06%	0.00%	16.00%	16.00%	0.01%
Stryker Corporation (NYSE:SYK)	24,275.80	0.17%	1.66%	8.84%	10.57%	0.02%
SunTrust Banks, Inc. (NYSE:STI)	14,969.50	0.10%	0.71%	12.20%	12.95%	0.01%
Symantec Corporation (NasdaqGS:SYMC)	15,527.40	0.11%	0.00%	8.30%	8.30%	0.01%
Sysco Corporation (NYSE:SYY)	18,792.70	0.13%	3.49%	7.70%	11.32%	0.01%
. Rowe Price Group, Inc. (NasdaqGS:TROW)	18,856.60	0.13%	1.86%	13.80%	15.79%	0.02%
Target Corp. (NYSE:TGT)	40,160.50	0.28%	2.33%	12.10%	14.57%	0.04%
TE Connectivity Ltd. (NYSE:TEL)	17,243.30	0.12%	2.05%	13.00%	15.18%	0.02%
TECO Energy, Inc. (NYSE:TE)	3,660.30	0.03%	5.21%	3.28%	8.58%	0.00%
Tenet Healthcare Corp. (NYSE:THC)	4,269.60	0.03%	0.00%	12.80%	12.80%	0.00%
Teradata Corporation (NYSE:TDC)	10,584.00	0.07%	0.00%	14.60%	14.60%	0.01%
Teradyne Inc. (NYSE:TER)	3,248.00	0.02%	0.00%	12.50%	12.50%	0.00%
Tesoro Corporation (NYSE:TSO)	7,595.70	0.05%	1.46%	24.20%	25.84%	0.01%

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	[4] Market	[5]	[6] Estimated	[7] Long-Term	[8]	[9] Weighted
Company (Ticker)		Weight in Index	Dividend Yield	Growth Est.	DCF Result	DCF Result
exas Instruments Inc. (NasdaqGS:TXN)	37,642.20	0.26%	2.50%	8.23%	10.83%	0.03%
extron Inc. (NYSE:TXT)	7,980.70	0.06%	0.27%	22.30%	22.60%	0.01%
'he ADT Corporation (NYSE:ADT)	10,775.30	0.08%	1.08%	11.10%	12.24%	0.01%
The AES Corporation (NYSE:AES)	8,310.00	0.06%	1.43%	7.30%	8.78%	0.01%
The Allstate Corporation (NYSE:ALS)	21,962.20	0.15%	2.18%	9.13%	11.41%	0.02%
he Bank of New York Mellon Corporation (NYSE:BK)	32,566.10	0.23%	1.86%	12.80%	14.78%	0.03%
	,					0.06%
he Boeing Company (NYSE:BA)	56,735.10	0.40%	2.59%	11.90%	14.64%	
The Charles Schwab Corporation (NYSE:SCHW)	21,549.20	0.15%	1.42%	15.50%	17.03%	0.03%
he Chubb Corporation (NYSE:CB)	21,931.00	0.15%	1.96%	9.55%	11.60%	0.02%
he Clorox Company (NYSE:CLX)	10,706.10	0.07%	3.13%	8.49%	11.75%	0.01%
he Coca-Cola Company (NYSE:KO)	167,834.80	1.17%	2.73%	9.40%	12.26%	0.14%
he Dow Chemical Company (NYSE:DOW)	38,732.30	0.27%	3.98%	8.70%	12.85%	0.03%
he Estée Lauder Companies Inc. (NYSE:EL)	24,401.30	0.17%	1.14%	13.80%	15.02%	0.03%
he Goldman Sachs Group, Inc. (NYSE:GS)	74,627.70	0.52%	1.29%	9.26%	10.61%	0.06%
he Hartford Financial Services Group, Inc. (NYSE:HIG)	10,558.70	0.07%	1.65%	14.70%	16.47%	0.01%
he Hershey Company (NYSE:HSY)	18,063.70	0.13%	2.08%	8.90%	11.07%	0.01%
he Home Depot, Inc. (NYSE:HD)	100,954.50	0.70%	1.72%	15.80%	17.66%	0.12%
he Interpublic Group of Companies, Inc. (NYSE:IPG)	5,422.50	0.04%	1.91%	16.40%	18.47%	0.01%
he J. M. Smucker Company (NYSE:SJM)	10,022.10	0.07%	2.25%	8.66%	11.01%	0.01%
he Kroger Co. (NYSE:KR)	14,459.10	0.10%	2.15%	9.21%	11.46%	0.01%
he McGraw-Hill Companies, Inc. (NYSE:MHP)	12,482.60	0.09%	2.49%	17.90%	20.61%	0.02%
he Mosaic Company (NYSE:MOS)	26,469.40	0.18%	1.61%	7.45%	9.12%	0.02%
he Sherwin-Williams Company (NYSE:SHW)	17,187.90	0.12%	1.20%	15.50%	16.79%	0.02%
he TJX Companies, Inc. (NYSE:TJX)	32,823.70	0.23%	1.02%	12.30%	13.38%	0.03%
The Travelers Companies, Inc. (NYSE:TRV)	30,339.20	0.21%	2.29%	8.17%	10.55%	0.02%
he Walt Disney Company (NYSE:DIS)	100,400.30	0.70%	1.35%	11.00%	12.42%	0.09%
		0.02%	2.36%	0.00%	2.36%	
he Washington Post Company (NYSE:WPO)	3,057.60					0.00%
he Western Union Company (NYSE:WU)	8,238.20	0.06%	3.47%	9.39%	13.02%	0.01%
hermo Fisher Scientific, Inc. (NYSE:TMO)	26,810.80	0.19%	0.81%	12.00%	12.85%	0.02%
iffany & Co. (NYSE:TIF)	8,212.40	0.06%	1.98%	14.20%	16.32%	0.01%
ime Warner Cable Inc. (NYSE:TWC)	25,692.00	0.18%	2.99%	11.90%	15.07%	0.03%
ime Warner Inc. (NYSE:TWX)	49,880.60	0.35%	2.15%	10.60%	12.86%	0.04%
orchmark Corp. (NYSE:TMK)	5,336.00	0.04%	1.07%	9.77%	10.89%	0.00%
otal System Services, Inc. (NYSE:TSS)	4,347.70	0.03%	1.72%	11.20%	13.02%	0.00%
ripAdvisor Inc. (NasdaqGS:TRIP)	6,347.20	0.04%	0.00%	18.20%	18.20%	0.01%
yco International Ltd. (NYSE:TYC)	14,935.90	0.10%	2.16%	16.10%	18.43%	0.02%
yson Foods, Inc. (NYSE:TSN)	8,512.40	0.06%	0.83%	8.50%	9.37%	0.01%
.S. Bancorp (NYSE:USB)	63,377.80	0.44%	2.30%	7.80%	10.19%	0.04%
Inion Pacific Corporation (NYSE:UNP)	64,214.20	0.45%	2.02%	13.70%	15.86%	0.07%
Inited Parcel Service, Inc. (NYSE:UPS)	79,640.80	0.55%	2.97%	10.50%	13.63%	0.08%
Inited States Steel Corp. (NYSE:X)	3,341.60	0.02%	0.86%	5.33%	6.22%	0.00%
Inited Technologies Corp. (NYSE:UTX)	83,212.60	0.58%	2.36%	12.30%	14.81%	0.09%
JnitedHealth Group Incorporated (NYSE:UNH)	58,748.70	0.41%	1.48%	11.30%	12.86%	0.05%

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	[4]	[5]	[6]	[7]	[8]	[9]
	Market		Estimated	Long-Term	DCF Result	Weighted
Company (Ticker)	Capitalization	Weight in Index	Dividend Yield	Growth Est.		DCF Resu
Jnum Group (NYSE:UNM)	6,609.20	0.05%	2.13%	8.70%	10.92%	0.01%
Jrban Outfitters Inc. (NasdaqGS:URBN)	6,024.70	0.04%	0.00%	17.60%	17.60%	0.01%
/.F. Corporation (NYSE:VFC)	17,391.60	0.12%	2.20%	12.30%	14.64%	0.02%
/alero Energy Corporation (NYSE:VLO)	26,176,90	0.18%	1.69%	10.40%	12.18%	0.02%
/arian Medical Systems, Inc. (NYSE:VAR)	7,643.40	0.05%	0.00%	12.10%	12.10%	0.01%
/entas, Inc. (NYSE:VTR)	20,532.20	0.14%	3.86%	6.18%	10.16%	0.01%
/eriSign, Inc. (NasdaqGS:VRSN)	7,077.50	0.05%	5.96%	14.50%	20.89%	0.01%
/erizon Communications Inc. (NYSE:VZ)	126,939.60	0.88%	4.64%	8.50%	13.34%	0.12%
/iacom, Inc. (NasdaqGS:VIAB)	29,568.60	0.21%	1.85%	12.90%	14.87%	0.03%
/isa Inc. (NYSE:V)	104,456,80	0.73%	0.84%	18.90%	19.81%	0.14%
/ornado Realty Trust (NYSE:VNO)	15.801.70	0.11%	3.44%	-4.25%	-0.88%	0.00%
/ulcan Materials Company (NYSE:VMC)	7,131.70	0.05%	0.07%	9.50%	9.58%	0.00%
V.W. Grainger, Inc. (NYSE:GWW)	15,943.80	0.11%	1.39%	14.20%	15.69%	0.02%
Val-Mart Stores Inc. (NYSE:WMT)	231,825.00	1.61%	2.29%	9.80%	12.20%	0.02 %
Valgreen Co. (NYSE:WAG)	38.891.10	0.27%	2.67%	12.80%	15.64%	0.20%
Vaste Management, Inc. (NYSE:WM)	17,068.20	0.12%	3.98%	5.35%	9.44%	0.04 %
	8.052.80	0.06%	0.00%	10.30%	10.30%	0.01%
Naters Corp. (NYSE:WAT)						
NellPoint Inc. (NYSE:WLP)	19,039.20	0.13%	1.83%	10.80%	12.73% 11.23%	0.02% 0.14%
Nells Fargo & Company (NYSE:WFC)	185,163.10	1.29%	2.84%	8.27%	6.17%	
Nestern Digital Corporation (NasdaqGS:WDC)	11,693.90	0.08%	2.06%	4.07%		0.01%
Neverhaeuser Co. (NYSE:WY)	16,388.10	0.11%	2.22%	5.00%	7.28% 1.80%	0.01%
Whirlpool Corp. (NYSE:WHR)	8,795.10	0.06%	1.80%	0.00%		0.00%
Whole Foods Market, Inc. (NasdaqGS:WFM)	16,337.40	0.11%	0.91%	17.80%	18.79%	0.02%
Williams Companies, Inc. (NYSE:WMB)	23,666.50	0.16%	3.86%	13.60%	17.72%	0.03%
Vindstream Corporation (NasdaqGS:WIN)	5,252.00	0.04%	11.20%	5.57%	17.08%	0.01%
Visconsin Energy Corp. (NYSE:WEC)	9,152.20	0.06%	3.42%	5.22%	8.73%	0.01%
NPX Energy, Inc. (NYSE:WPX)	2,940.00	N/A	0.00%	0.00%	N/A	N/A
Nyndham Worldwide Corporation (NYSE:WYN)	8,117.50	0.06%	1.95%	19.20%	21.34%	0.01%
Nynn Resorts Ltd. (NasdaqGS:WYNN)	15,282.30	0.11%	9.35%	10.10%	19.92%	0.02%
(cel Energy Inc. (NYSE:XEL)	13,707.00	0.10%	3.84%	5.04%	8.98%	0.01%
(erox Corp. (NYSE:XRX)	9,753.50	0.07%	2.89%	8.60%	11.61%	0.01%
(ilinx Inc. (NasdaqGS:XLNX)	9,970.70	0.07%	2.31%	11.30%	13.74%	0.01%
(L Group plc (NYSE:XL)	8,618.40	0.06%	1.53%	8.75%	10.35%	0.01%
(ylem Inc. (NYSE:XYL)	5,254.30	0.04%	1.65%	7.76%	9.47%	0.00%
fahoo! Inc. (NasdaqGS:YHOO)	24,854.20	0.17%	0.00%	12.30%	12.30%	0.02%
/um! Brands, Inc. (NYSE:YUM)	28,911.30	0.20%	2.09%	11.90%	14.11%	0.03%
Zimmer Holdings, Inc. (NYSE:ZMH)	13,168.80	0.09%	0.95%	9.37%	10.36%	0.01%
Zions Bancorp. (NasdaqGS:ZION)	<u>4,4</u> 83.40	0.03%	0.16%	10.50%	10.67%	0.00%
Total Market Capitalization:	14,359,514.00					12.93%
Notes: 1] Equals sum of Col. [9]	1 1,000,01 1.00					

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	[4]	[5]	[6]	[7]	[8]	[9]
	Market		Estimated	Long-Term		Weighted
Company (Ticker)	Capitalization	Weight in Index	Dividend Yield	Growth Est.	DCF Result	DCF Result

[4] Source: Capital IQ
[5] Equals weight in S&P 500 based on market capitalization
[6] Source: Capital IQ
[7] Source: Capital IQ
[8] Equals ([6] x (1 + (0.5 x [7]))) + [7]
[9] Equals Col. [5] x Col. [8]

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		[1]	[2]
Company	Ticker	Bloomberg	Value Line
American Electric Power Company, Inc.	AEP	0.627	0.65
Cleco Corp.	CNL	0.770	0.65
Empire District Electric	EDE	0.759	0.65
Great Plains Energy Inc.	GXP	0.767	0.75
IDACORP, Inc.	IDA	0.806	0.70
Otter Tail Corporation	OTTR	0.766	0.90
Pinnacle West Capital Corp.	PNW	0.715	0.70
PNM Resources, Inc.	PNM	0.680	0.90
Portland General Electric Company	POR	0.748	0.75
Southern Company	SO	0.523	0.55
Westar Energy, Inc.	WR	0.695	0.70
Mean		0.714	0.72

Bloomberg and Value Line Beta Coefficients

Notes: [1] Source: Bloomberg Professional [2] Source: Value Line

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Capital Asset Pricing Model Results Sharpe Ratio, Bloomberg, and Capital IQ Derived Market Risk Premium

	[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]
			Ex-Ante Market Risk Premium			CAPM Result		
		Average	Sharpe	Bloomberg	Capital IQ	Sharpe	Bloomberg	Capital IQ
	Risk-Free	Beta	Ratio	Market DCF	Market DCF	Ratio	Market DCF	Market DCF
	Rate	Coefficient	Derived	Derived	Derived	Derived	Derived	Derived
PROXY GROUP AVERAGE BLOOMBERG BET	A COEFFICIE	ENT						
Current 30-Year Treasury (30-day average) [9]	3.12%	0.714	6.03%	9.88%	9.81%	7.42%	10.18%	10.13%
Near-Term Projected 30-Year Treasury [10]	3.25%	0.714	6.03%	9.88%	9.81%	7.56%	10.31%	10.26%
Long-Term Projected 30-Year Treasury [11]	5.10%	0.714	6.03%	9.88%	9.81%	9.41%	12.16%	12 .11%
Mean						8.13%	10.88%	10.83%
			Ex-Ante Market Risk Premium			CAPM Result		
		Average	Sharpe	Bloomberg	Capital IQ	Sharpe	Bloomberg	Capital IQ
	Risk-Free	Beta	Ratio	Market DCF	Market DCF	Ratio	Market DCF	Market DCF
	Rate	Coefficient	Derived	Derived	Derived	Derived	Derived	Derived
PROXY GROUP AVERAGE VALUE LINE BETA	COEFFICIEI	VT						
Current 30-Year Treasury (30-day average) [9]	3.12%	0.718	6.03%	9.88%	9.81%	7.45%	10.22%	10.16%
Near-Term Projected 30-Year Treasury [10]	3.25%	0.718	6.03%	9.88%	9.81%	7.58%	10.35%	10.30%
Long-Term Projected 30-Year Treasury [11]	5.10%	0.718	6.03%	9.88%	9.81%	9.43%	12.20%	12.15%
Mean						8.15%	10.92%	10.87%

Notes:

[1] See Notes [9], [10] and [11]

- [2] Source: Exhibit No. RBH-3
- [3] Source: Exhibit No. RBH-2
- [4] Source: Exhibit No. RBH-2
- [5] Source: Exhibit No. RBH-2
- [6] Equals Col. [1] + (Col. [2] x Col. [3])
- [7] Equals Col. [1] + (Col. [2] x Col. [4])
- [8] Equals Col. [1] + (Col. [2] x Col. [5])
- [9] Source: Bloomberg Professional
- [10] Source: Blue Chip Financial Forecasts, Vol. 32, No. 2, February 1, 2012, at 2
- [11] Source: Blue Chip Financial Forecasts, Vol. 31, No. 12, December 1, 2012, at 14

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Bond Yield Plus Risk Premium Analysis

	[1]	[2]	[3] 30-Year	[4]	[5]	
	Constant	Slope	Treasury Yield	Risk Premium	Return on Equity	
•						
Current	-3.08%	-2.94%	3.12%	7.11%	10.23%	
Near Term Projected	-3.08%	-2.94%	3.25%	6.99%	10.24%	
Long Term Projected	-3.08%	-2.94%	5.10%	5.66%	10.76%	

Notes:

[1] Constant of regression equation

[2] Slope of regression equation

[3] Source: Current = Bloomberg Professional, Near Term Projected = Blue Chip Financial Forecasts, Vol. 32, No. 2, February 1, 2012, at 2, Long-Term Projected = Blue Chip Financial Forecasts, Vol. 31, No. 12, December 1, 2012, at 14

[4] Equals [1] + [2] x In([3])

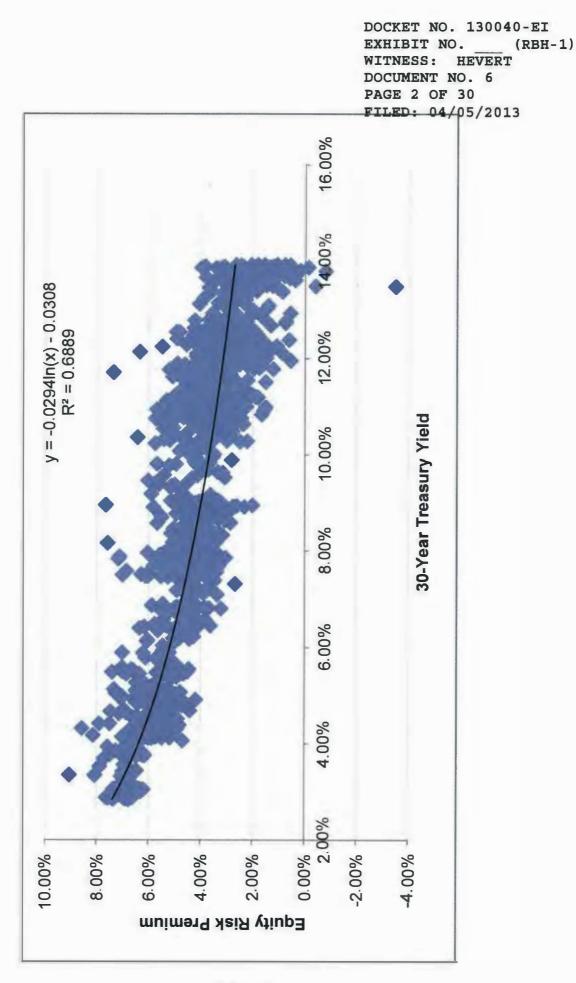
[5] Equals [3] + [4]

[6] Source: SNL Financial

[7] Source: SNL Financial

[8] Source: Bloomberg Professional, equals 201-trading day average (i.e. lag period)

[9] Equals [7] - [8]



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[6]	[7]	[8] Average 30-	[9]
Date of		Year	
Electric	Return on	Treasury	Risk
Rate Case	Equity	Yield	Premium
1/1/1980	14.50%	9.36%	5.14%
1/7/1980	14.39%	9.38%	5.01%
1/9/1980	15.00%	9.39%	5.61%
1/14/1980	15 .1 7 %	9.41%	5.76%
1/17/1980	13.93%	9.43%	4.50%
1/23/1980	15.50%	9.47%	6.03%
1/30/1980	13.86%	9.52%	4.34%
1/31/1980	12.61%	9.53%	3.08%
2/6/1980	13.71%	9.58%	4.13%
2/13/1980	12.80%	9.63%	3.17%
2/14/1980	13.00%	9.64%	3.36%
2/19/1980	13.50%	9.68%	3.82%
2/27/1980	13. 7 5%	9.78%	3.97%
2/29/1980	13.75%	9.81%	3.94%
2/29/1980	14.00%	9.81%	4.19%
2/29/1980	1 4.77%	9.81%	4.96%
3/7/1980	12.70%	9.89%	2.81%
3/14/1980	13.50%	9.96%	3.54%
3/26/1980	14.16%	10.09%	4.07%
3/27/1980	14.24%	10.11%	4.13%
3/28/1980	14.50%	10.13%	4.37%
4/11/1980	12.75%	10.27%	2.48%
4/14/1980	13.85%	10.28%	3.57%
4/16/1980	15.50%	10.30%	5.20%
4/22/1980	13.25%	10.34%	2.91%
4/22/1980	13.90%	10.34%	3.56%
4/24/1980	16.80%	10.37%	6.43%
4/29/1980	15.50%	10.40%	5.10%
5/6/1980	13.70%	10.44%	3.26%
5/7/1980	15.00%	10.45%	4.55%
5/8/1980	13. 7 5%	10.45%	3.30%
5/9/1980	14.35%	10.46%	3.89%
5/13/1980	13.60%	10.47%	3.13%
5/15/1980	13.25%	10.49%	2.76%
5/19/1980	13.75%	10.50%	3.25%
5/27/1980	13.62%	10.53%	3.09%
5/27/1980	14.60%	10,53%	4.07%
5/29/1980	16.00%	10.55%	5.45%
5/30/1980	13.80%	10.56%	3.24%
6/2/1980	15.63%	10.56%	5.07%
6/9/1980	15.90%	10.59%	5.31%
6/10/1980	13.78%	10.59%	3.19%
6/12/1980	14.25%	10.60%	3.65%
6/19/1980	13.40%	10.61%	2.79%
6/30/1980	13.00%	10.64%	2.36%
6/30/1980	13.40%	10.64%	2.76%
7/9/1980	14.75%	10.67%	4.08%
7/10/1980	15.00%	10.67%	4.33%
7/15/1980	15.80%	10.69%	5.11%
7/18/1980	13.80%	10.70%	3.10%
			0,1070

DOCKET NO. 130040-EI EXHIBIT NO. (RBH-1) WITNESS: HEVERT DOCUMENT NO. 6 PAGE 4 OF 30 FILED: 04/05/2013

[6]	[7]	[8] Average 30-	[9]
Date of		Year	
Electric	Return on	Treasury	Risk
Rate Case	Equi <u>ty</u>	Yield	Premium
7/22/1980	14.10%	10.71%	3.39%
7/24/1980	15.00%	10.72%	4.28%
7/25/1980	13.48%	10.73%	2.75%
7/31/1980	14.58%	10.75%	3.83%
8/8/1980	13.50%	10.77%	2.73%
8/8/1980	14.00%	10.77%	3.23%
8/8/1980	15.45%	10.77%	4.68%
8/11/1980	14.85%	10.78%	4.07%
8/14/1980	14.00%	10.79%	3.21%
8/14/1980	16.25%	10.79%	5.46%
8/25/1980	13.75%	10.82%	2.93%
8/27/1980	13.80%	10.83%	2.97%
8/29/1980	12.50%	10.83%	1.67%
9/15/1980	13.50%	10.87%	2.63%
9/15/1980	13.93%	10.87%	3.06%
9/15/1980	15.80%	10.87%	4.93%
9/24/1980	12.50%	10.92%	1.58%
9/24/1980	15.00%	10.92%	4.08%
9/26/1980	13.75%	10.94%	2.81%
9/30/1980	14.10%	10.96%	3.14%
9/30/1980	14.20%	10.96%	3.24%
10/1/1980	13.90%	10.96%	2.94%
10/3/1980	15.50%	10.98%	4.52%
10/7/1980	12.50%	10.99%	1.51%
10/9/1980	13.25%	11.00%	2.25%
10/9/1980	14.50%	11.00%	3.50%
10/9/1980	14.50%	11.00%	3.50%
10/16/1980	16.10%	11.02%	5.08%
10/17/1980	14.50%	11.03%	3.47%
10/31/1980	13.75%	11.10%	2.65%
10/31/1980	14.25%	11.10%	3.15%
11/4/1980	15.00%	11.11%	3.89%
11/5/1980	13.75%	11.12%	2.63%
11/5/1980	14.00%	11.12%	2.88%
11/8/1980	13.75%	11.14%	2.61%
11/10/1980	14.85%	11.15%	3.70%
11/17/1980	14.00%	11.18%	2.82%
11/18/1980	14.00%	11.19%	2.81%
11/19/1980	13.00%	11.19%	1.81%
11/24/1980	14.00%	11.21%	2.79%
11/26/1980	14.00%	11.21%	2.79%
12/8/1980	14.15%	11.23%	2.92%
12/8/1980	15.10%	11.23%	3.87%
12/9/1980	15.35%	11.23%	4.12%
12/12/1980	15.45%	11.23%	4.22%
12/17/1980	13.25%	11. 24%	2.01%
12/18/1980	15.80%	11.24%	4.56%
12/19/1980	14.50%	11.24%	3.26%
12/19/1980	14.64%	11.2 4%	3.40%
12/22/1980	13.45%	11.24%	2.21%
12/22/1980	15.00%	11.2 4 %	3.76%

DOCKET NO. 130040-EI EXHIBIT NO. (RBH-1) WITNESS: HEVERT DOCUMENT NO. 6 PAGE 5 OF 30 FILED: 04/05/2013

[6]	[7]	[8] Average 30-	[9]
Date of		Year	
Electric	Return on	Treasury	Risk
Rate Case	Equity	Yield	Premium
12/30/1980	14.50%	11.22%	3.28%
12/30/1980	14.95%	11.22%	3.73%
12/31/1980	13.39%	11.22%	2.17%
1/2/1981	15.25%	11.22%	4.03%
1/7/1981	14.30%	11.21%	3.09%
1/19/1981	15.25%	11.20%	4.05%
1/23/1981	13.10%	11.20%	1.90%
1/23/1981	14.40%	11.20%	3.20%
1/26/1981	15.25%	11.21%	4.04%
1/27/1981	15.00%	11.21%	3.79%
1/31/1981	13.47%	11.22%	2.25%
2/3/1981	15.25%	11.23%	4.02% 4.51%
2/5/1981 2/11/1981	15.75% 15.60%	11.24% 11.28%	
2/11/1981	15.60%	11.26%	4.32% 3.92%
3/11/1981	15.25%	11.33%	3.92% 3.91%
3/12/1981	15.40%	11.49%	3.91%
3/12/1981	14.51%	11.50%	4.50%
3/13/1981	13.02%	11.50%	4.50 <i>%</i> 1.51%
3/18/1981	16.19%	11.54%	4.65%
3/19/1981	13.75%	11.55%	2.20%
3/23/1981	14.30%	11.57%	2.73%
3/25/1981	15.30%	11.60%	3.70%
4/1/1981	14.53%	11.67%	2.86%
4/3/1981	19.10%	11.70%	7.40%
4/9/1981	15.00%	11.77%	3.23%
4/9/1981	15.30%	11.77%	3.53%
4/9/1981	16.50%	11.77%	4.73%
4/9/1981	17.00%	11.77%	5.23%
4/10/1981	13.75%	11.79%	1.96%
4/13/1981	13.57%	11.81%	1.76%
4/15/1981	15.30%	11.84%	3.46%
4/16/1981	13.50%	11.86%	1.64%
4/17/1981	14.10%	11.86%	2.24%
4/21/1981	14.00%	11.89%	2.11%
4/21/1981	16.80%	11.89%	4.91%
4/24/1981	16.00%	11.94%	4.06%
4/27/1981	12.50%	11.96%	0.54%
4/27/1981	13.61%	11.96%	1.65%
4/29/1981	13.65%	11.99%	1.66%
4/30/1981	13.50%	12.01%	1.49%
5/4/1981	16.22%	12.04%	4.18%
5/5/1981	14.40%	12.06%	2.34%
5/7/1981	16.25%	12.10%	4.15%
5/7/1981	16.27%	12.10%	4.17%
5/8/1981	13.00%	12.12%	0.88%
5/8/1981	16.00%	12.12%	3.88%
5/12/1981	13.50%	12.15%	1.35%
5/15/1981	15.75%	12.21%	3.54%
5/18/1981	14.88%	12.22%	2.66%
5/20/1981	16.00%	12.25%	3.75%

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DOCKET NO. 130040-EI EXHIBIT NO. (RBH-1) WITNESS: HEVERT DOCUMENT NO. 6 PAGE 6 OF 30 FILED: 04/05/2013

[6]	[7]	[8] Average 30-	[9]
Date of		Year	
Electric	Return on	Treasury	Risk
Rate Case	Equity	Yield	Premium
5/21/1981	14.00%	12.27%	1.73%
5/26/1981	14.90%	12.29%	2.61%
5/27/1981	15.00%	12.31%	2.69%
5/27/1981	15.00%	12.31%	2.69%
5/29/1981	15.50%	12.33%	3.17%
6/1/1981	16.50%	12.34%	4.16%
6/3/1981	14.67%	12.36%	2.31%
6/5/1981	13.00%	12.38%	0.62%
6/10/1981	16.75%	12. 4 1%	4.34%
6/17/1981	14.40%	12. 45%	1.95%
6/18/1981	16.33%	12. 4 6%	3.87%
6/25/1981	14.75%	12.51%	2.24%
6/26/1981	16.00%	12.52%	3.48%
6/30/1981	15.25%	12.54%	2.71%
7/1/1981	15.50%	12.55%	2.95%
7/1/1981	17.50%	12.55%	4.95%
7/10/1981	16.00%	12.61%	3.39%
7/1 4/ 1981	16.90%	12.63%	4.27%
7/15/1981	16.00%	12.64%	3.36%
7/17/1981	15.00%	12.66%	2.34%
7/20/1981	15.00%	12.67%	2.33%
7/21/1981	14.00%	12.68%	1.32%
7/28/1981	13. 48%	12.73%	0.75%
7/31/1981	13.50%	12.77%	0.73%
7/31/1981	15.00%	12.77%	2.23%
7/31/1981	16.00%	12.77%	3.23%
8/5/1981	15.71%	12.82%	2.89%
8/10/1981	14.50%	12.86%	1.64%
8/11/1981	15.00%	12.87%	2.13%
8/20/1981	13.50%	12.94%	0.56%
8/20/1981	16.50%	12.94%	3.56%
8/24/1981	15.00%	12.96%	2.04%
8/28/1981	15.00%	13.01%	1.99%
9/3/1981	14.50%	13.05%	1.45%
9/10/1981	14.50%	13.10%	1.40%
9/11/1981	16.00%	13.11%	2.89%
9/16/1981	16.00%	13.14%	2.86%
9/17/1981	16.50%	13.15%	3.35%
9/23/1981	15.85%	13.19%	2.66%
9/28/1981	15.50%	13.23%	2.27%
10/9/1981	15.75%	13.32%	2.43%
10/15/1981	16.25%	13.36%	2.89%
10/16/1981	15.50%	13.37%	2.13%
10/16/1981	16.50%	13.37%	3.13%
10/19/1981	14.25%	13.38%	0.87%
10/20/1981	15.25%	13.40%	1.85%
10/20/1981	17.00%	13.40%	3.60%
10/23/1981	16.00%	13.44%	2.56%
10/27/1981	10.00%	13.48%	-3.48%
10/29/1981	14.75%	13.50%	1.25%
10/29/1981	16.50%	13.50%	3.00%

DOCKET NO. 130040-EI EXHIBIT NO. (RBH-1) WITNESS: HEVERT DOCUMENT NO. 6 PAGE 7 OF 30 FILED: 04/05/2013

[6]	[7]	[8] Average 30-	[9]
Date of		Year	
Electric	Return on	Treasury	Risk
Rate Case	Equity	Yield	Premium
11/3/1981	15.17%	13.53%	1.64%
11/5/1981	16.60%	13.55%	3.05%
11/6/1981	15.17%	13.55%	1.62%
11/24/1981	15.50%	13.60%	1.90%
11/25/1981	15.25%	13.60%	1.65%
11/25/1981	15.35%	13.60%	1.75%
11/25/1981	16.10%	13.60%	2.50%
11/25/1981	16.10%	13.60%	2.50%
12/1/1981	15. 70%	13.61%	2.09%
12/1/1981	16.00%	13.61%	2.39%
12/1/1981	16.49%	13.61%	2.88%
12/1/1981	16.50%	13.61%	2.89%
12/4/1981	16.00%	13.61%	2.39%
12/11/1981	16.25%	13.62%	2.63%
12/14/1981	14.00%	13.62%	0.38%
12/15/1981	15. 81%	13.63%	2.18%
12/15/1981	16.00%	13.63%	2.37%
12/16/1981	15.25%	13.63%	1.62%
12/17/1981	16.50%	13.63%	2.87%
12/18/1981	15.45%	13.63%	1.82%
12/30/1981	14.25%	13.66%	0.59%
12/30/1981	16.00%	13.66%	2.34%
12/30/1981	16.25%	13.66%	2.59%
12/31/1981	16.15%	13.67%	2.48%
1/4/1982	15.50%	13.67%	1.83%
1/11/1982	14.50%	13.72%	0.78%
1/11/1982	17.00%	13.72%	3.28%
1/13/1982	14.75%	13.74%	1.01%
1/14/1982	15.75%	13.74%	2.01%
1/15/1982	15.00%	13.75%	1.25%
1/15/1982	16.50%	13.75%	2.75%
1/22/1982	16.25%	13.79%	2.46%
1/27/1982	16.84%	13.81%	3.03%
1/28/1982	13.00%	13.81%	-0.81%
1/29/1982	15.50%	13.81%	1.69%
2/1/1982	15.85%	13.82%	2.03%
2/3/1982	16.44%	13.83%	2.61%
2/8/1982	15.50%	13.85%	1.65%
2/11/1982	16.00%	13.87%	2.13%
2/11/1982	16.20%	13.87%	2.33%
2/17/1982	15.00%	13.88%	1.12%
2/19/1982	15.17%	13.89%	1.28%
2/26/1982	15.25%	13.89%	1.36%
3/1/1982	15.03%	13.89%	1.14%
3/1/1982	16.00%	13.89%	2.11%
3/3/1982	15.00%	13.88%	1.12%
3/3/1982	15.00%	13.88%	1.12%
3/8/1982	17.10%	13.88%	3.22%
3/12/1982	16.25%	13.88%	2.37%
3/17/1982	17.30%	13.88%	3.42%
3/22/1982	15.10%	13.88%	1.22%

DOCKET NO. 130040-EI EXHIBIT NO. (RBH-1) WITNESS: HEVERT DOCUMENT NO. 6 PAGE 8 OF 30 FILED: 04/05/2013

[6]	[7]	[8] Average 30-	[9]
Date of		Year	
Electric	Return on	Treasury	Risk
Rate Case	Equi <u>ty</u>	Yield	Premium
3/27/1982	15.40%	13.89%	1.51%
3/30/1982	15.50%	13.90%	1.60%
3/31/1982	17.00%	13.90%	3.10%
4/1/1982	14.70%	13.91%	0.79%
4/1/1982	16.50%	13.91%	2.59%
4/2/1982	15.50%	13.91%	1.59%
4/5/1982	15.50%	13.91%	1.59%
4/8/1982	16.40%	13.93%	2.47%
4/13/1982	14.50%	13.93%	0.57%
4/23/1982	15.75%	13.94%	1.81%
4/27/1982	15.00%	13.94%	1.06%
4/28/1982	15.75%	13.94%	1.81%
4/30/1982	14.70%	13.94%	0.76%
4/30/1982	15.50%	13.94%	1.56%
5/3/1982	16.60%	13.94%	2.66%
5/4/1982	16.00%	13.94%	2.06%
5/14/1982	15.50%	13.92%	1.58%
5/18/1982	15.42%	13.92%	1.50%
5/19/1982	14.69%	13.91%	0.78%
5/20/1982	15.00%	13.91%	1.09%
5/20/1982	15.10%	13.91%	1.19%
5/20/1982	15.50%	13.91%	1.59%
5/20/1982	16.30%	13.9 1%	2.39%
5/21/1982	17.75%	13.91%	3.84%
5/27/1982	15.00%	13.89%	1.11%
5/28/1982	15.50%	13.89%	1.61%
5/28/1982	17.00%	13.89%	3.11%
6/1/1982	13.75%	13.89%	-0.14%
6/1/1982	16.60%	13.89%	2.71%
6/9/1982	17.86%	13.88%	3.98%
6/14/1982	15.75%	13.88%	1.87%
6/15/1982	14.85%	13.88%	0.97%
6/18/1982	15.50%	13.87%	1.63%
6/21/1982	14.90%	13.87%	1.03%
6/23/1982	16.00%	13.87%	2.13%
6/23/1982	16.17%	13.87%	2.30%
6/24/1982	14.85%	13.86%	0.99%
6/25/1982	14.70%	13.86%	0.84%
7/1/1982	16.00%	13.85%	2.15%
7/2/1982	15.62%	13.84%	1.78%
7/2/1982	17.00%	13.84%	3.16%
7/13/1982	14.00%	13.82%	0.18%
7/13/1982	16.80%	13.82%	2.98%
7/14/1982	15.76%	13.82%	1.94%
7/14/1982	16.02%	13.82%	2.20%
7/19/1982	16.50%	13.80%	2.70%
7/22/1982	14.50%	13.78%	0.72%
7/22/1982	17.00%	13.78%	3.22%
7/27/1982	16.75%	13.75%	3.00%
7/29/1982	16.50%	13.74%	2.76%
8/11/1982	17.50%	13.69%	3.81%
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DOCKET NO. 130040-EI EXHIBIT NO. (RBH-1) WITNESS: HEVERT DOCUMENT NO. 6 PAGE 9 OF 30 FILED: 04/05/2013

[6]	[7]	[8] Average 30-	[9]
Date of		Year	
Electric	Return on	Treasury	Risk
Rate Case	Equity	Yield	Premium
8/18/1982	17.07%	13.64%	3.43%
8/20/1982	15.73%	13.61%	2.12%
8/25/1982	16.00%	13.57%	2.43%
8/26/1982	15.50%	13.56%	1. 94%
8/30/1982	15.00%	13.55%	1.45%
9/3/1982	16.20%	13.53%	2.67%
9/8/1982	15.00%	13.52%	1.48%
9/15/1982	13.08%	13.50%	-0.42%
9/15/1982	16.25%	13.50%	2.75%
9/16/1982	16.00%	13.50%	2.50%
9/17/1982	15.25%	13.49%	1. 76%
9/23/1982	17.17%	13.47%	3.70%
9/24/1982	14.50%	1 3.46%	1.04%
9/27/1982	15.25%	13.46%	1. 79%
10/1/1982	15.50%	13. 42%	2.08%
10/15/1982	15.90%	13.32%	2.58%
10/22/1982	15.75%	13.25%	2.50%
10/22/1982	17.15%	13.25%	3.90%
10/29/1982	15.54%	13.17%	2.37%
11/1/1982	15.50%	13.15%	2.35%
11/3/1982	17.20%	13.13%	4.07%
11/4/1982	16.25%	13.12%	3.13%
11/5/1982	16.20%	13.10%	3.10%
11/9/1982	16.00%	13.06%	2.94%
11/23/1982	15.50%	12.89%	2.61%
11/23/1982	15.85%	12.89%	2.96%
11/30/1982	16.50%	12.82%	3.68%
12/1/1982	17.04%	12.79%	4.25%
12/6/1982	15.00%	12.74%	2.26%
12/6/1982	16.35%	12.74%	3.61%
12/10/1982	15.50%	12.67%	2.83%
12/13/1982	16.00%	12.65%	3.35%
12/14/1982	15.30%	12.63%	2.67%
12/14/1982	16.40%	12.63%	3.77%
12/20/1982	16.00%	12.58%	3.42%
12/21/1982	14.75%	12.56%	2 .19%
12/21/1982	15.85%	12.56%	3.29%
12/22/1982	16.25%	12.55%	3.70%
12/22/1982	16.58%	12.55%	4.03%
12/22/1982	16.75%	12.55%	4.20%
12/29/1982	14.90%	12.49%	2.41%
12/29/1982	16.25%	12.49%	3.76%
12/30/1982	16.00%	12.47%	3.53%
12/30/1982	16.35%	12.47%	3.88%
12/30/1982	16.77%	12.47%	4.30%
1/5/1983	17.33%	12.41%	4.92%
1/11/1983	15.90%	12.35%	3.55%
1/12/1983	14.63%	12.34%	2.29%
1/12/1983	15.50%	12.34%	3.16%
1/20/1983	17.75%	12.24%	5.51%
1/21/1983	15.00%	12.23%	2.77%

DOCKET NO. 130040-EI EXHIBIT NO. (RBH-1) WITNESS: HEVERT DOCUMENT NO. 6 PAGE 10 OF 30 FILED: 04/05/2013

[6]	[7]	[8] Average 30-	[9]
 Date of 		Үеаг	
Electric	Return on	Treasury	Risk
Rate Case	Equity	Yield	Premium
1/24/1983	14.50%	12.21%	2.29%
1/24/1983	15.50%	12.21%	3.29%
1/25/1983	15.85%	12.20%	3.65%
1/27/1983	16.14%	12.17%	3.97%
2/1/1983	18.50%	12.14%	6.36%
2/4/1983	14.00%	12.10%	1.90%
2/10/1983	15.00%	12.06%	2.94%
2/21/1983	15.50%	11.99%	3.51%
2/22/1983	15.50%	11.98%	3.52%
2/23/1983	15.10%	11.96%	3.14%
2/23/1983	16.00%	11.96%	4.04%
3/2/1983	15.25%	11.90%	3.35%
3/9/1983	15.20%	11.83%	3.37%
3/15/1983	13.00%	11.78%	1.22%
3/18/1983	15.25%	11.74%	3.51%
3/23/1983	15.40%	11.70%	3.70%
3/24/1983	15.00%	11.68%	3.32%
3/29/1983	15.50%	11.64%	3.86%
3/30/1983	16.71%	11.62%	5.09%
3/31/1983	15.00%	11.61%	3.39%
4/4/1983	15.20%	11.59%	3.61%
4/8/1983	15.50%	11.52%	3.98%
4/11/1983	14.81%	11.50%	3.31%
4/19/1983	14.50%	11.39%	3.11%
4/20/1983	16.00%	11.37%	4.63%
4/29/1983	16.00%	11.26%	4.74%
5/1/1983	14.50%	11.26%	3.24%
5/9/1983	15.50%	11. 16%	4.34%
5/11/1983	16.46%	11. 13%	5.33%
5/12/1983	14 .1 4%	11. 12%	3.02%
5/18/1983	15.00%	11.06%	3.94%
5/23/1983	14.90%	11.02%	3.88%
5/23/1983	15.50%	11.02%	4.48%
5/25/1983	15.50%	11.00%	4.50%
5/27/1983	15.00%	10.97%	4.03%
5/31/1983	14.00%	10.96%	3.04%
5/31/1983	15.50%	10.96%	4.54%
6/2/1983	14.50%	10.94%	3.56%
6/17/1983	15.03%	10.85%	4.18%
7/1/1983	14.80%	10.78%	4.02%
7/1/1983	14.90%	10.78%	4.12%
7/8/1983	16.25%	10.76%	5.49%
7/13/1983	13.20%	10.76%	2.44%
7/19/1983	15.00%	10.75%	4.25%
7/19/1983	15.10%	10.75%	4.35%
7/25/1983	16.25%	10.74%	5.51%
7/28/1983	15.90%	10.74%	5.16%
8/3/1983	16.34%	10.75%	5.59%
8/3/1983	16.50%	10.75%	5.75%
8/19/1983	15.00%	10.80%	4.20%
8/22/1983	15.50%	10.80%	4.70%

DOCKET NO. 130040-EI EXHIBIT NO. (RBH-1) WITNESS: HEVERT DOCUMENT NO. 6 PAGE 11 OF 30 FILED: 04/05/2013

[6]	[7]	[8] Average 30-	[9]
Date of		Үеаг	
Electric	Return on	Treasury	Risk
Rate Case	Equity	Yield	Premium
8/22/1983	16.40%	10.80%	5.60%
8/31/1983	14.75%	10.84%	3.91%
9/7/1983	15.00%	10.86%	4.14%
9/14/1983	15.78%	10.89%	4.89%
9/16/1983	15.00%	10.90%	4.10%
9/19/1983	14.50%	10.91%	3.59%
9/20/1983	16.50%	10.91%	5.59%
9/28/1983	14.50%	10.94%	3.56%
9/29/1983	15.50%	10.94%	4.56%
9/30/1983	15.25%	10.95%	4.30%
9/30/1983	16.15%	10.95%	5.20%
10/4/1983	14.80%	10.96%	3.84%
10/7/1983	16.00%	10.97%	5.03%
10/13/1983	15.52%	10.98%	4.54%
10/17/1983	15.50%	10.99%	4.51%
10/18/1983	14.50%	11.00%	3.50%
10/19/1983	16.25%	11.00%	5.25%
10/19/1983	16.50%	11.00%	5.50%
10/26/1983	15.00%	11.03%	3.97%
10/27/1983	15.20%	11.04%	4.16%
11/1/1983	16.00%	11.06%	4.94%
11/9/1983	14.90%	11.09%	3.81%
11/10/1983	14.35%	11.10%	3.25%
11/23/1983	16.00%	11.13%	4.87%
11/23/1983	16.15%	11.13%	5.02%
11/30/1983	15.00%	11.14%	3.86%
12/5/1983	15.25%	11.15%	4.10%
12/6/1983	15.07%	11.15%	3.92%
12/8/1983	15.90%	11.16%	4.74%
12/9/1983	14.75%	11.1 7 %	3.58%
12/12/1983	14.50%	11.17%	3.33%
12/15/1983	15.56%	11.19%	4.37%
12/19/1983	14.80%	11.21%	3.59%
12/20/1983	14.69%	11.21%	3.48%
12/20/1983	16.00%	11.21%	4.79%
12/20/1983	16.25%	11.21%	5.04%
12/22/1983	14.75%	11.23%	3.52%
12/22/1983	15.75%	11.23%	4.52%
1/3/1984	14.75%	11.26%	3.49%
1/10/1984	15.90%	11.29%	4.61%
1/12/1984	15.60%	11.30%	4.30%
1/18/1984	13.75%	11.32%	2.43%
1/19/1984	15.90%	11.33%	4.57%
1/30/1984	16.10%	11.36%	4.74%
1/31/1984	15.25%	11.37%	3.88%
2/1/1984	14.80%	11.38%	3.42%
2/6/1984	13.75%	11.40%	2.35%
2/6/1984	14.75%	11.40%	3.35%
2/9/1984	15.25%	11.42%	3.83%
2/15/1984	15.70%	11.44%	4.26%
2/20/1984	15.00%	11.45%	3.55%

DOCKET NO. 130040-EI EXHIBIT NO. (RBH-1) WITNESS: HEVERT DOCUMENT NO. 6 PAGE 12 OF 30 FILED: 04/05/2013

[6]	[7]	[8] Average 30-	[9]
Date of		Year	
Electric	Return on	Treasury	Risk
Rate Case	Equi <u>ty</u>	Yield	Premium
2/20/1984	15.00%	11. 45%	3.55%
2/22/1984	14.75%	11. 47%	3.28%
2/28/1984	14.50%	11.50%	3.00%
3/2/1984	14.25%	11.53%	2.72%
3/20/1984	16.00%	11. 64%	4.36%
3/23/1984	15.50%	11.66%	3.84%
3/26/1984	14.71%	11.6 7%	3.04%
4/2/1984	15.50%	11.71%	3.79%
4/6/1984	14.74%	11.75%	2.99%
4/11/1984	15. 72%	11.77%	3.95%
4/17/1984	15.00%	11.80%	3.20%
4/18/1984	16.20%	1 1. 8 1%	4.39%
4/25/1984	14.64%	11.85%	2.79%
4/30/1984	14.40%	11.87%	2.53%
5/16/1984	14.69%	11.98%	2.71%
5/16/1984	15.00%	11.98%	3.02%
5/22/1984	14.40%	12.02%	2.38%
5/29/1984	15.10%	12.06%	3.04%
6/13/1984	15.25%	12.15%	3.10%
6/15/1984	15.60%	12.17%	3.43%
6/22/1984	16.25%	12.21%	4.04%
6/29/1984	15.25%	12.25%	3.00%
7/2/1984	13.35%	12.26%	1.09%
7/10/1984	16.00%	12.31%	3.69%
7/12/1984	16.50%	12.32%	4.18%
7/13/1984	16.25%	12.33%	3.92%
7/17/1984	14.14%	12.35%	1.79%
7/18/1984	15.30%	12.35%	2.95%
7/18/1984	15.50%	12.35%	3.15%
7/19/1984	14.30%	12.36%	1.94%
7/24/1984	16.79%	12.39%	4.40%
7/31/1984	16.00%	12.42%	3.58%
8/3/1984	14.25%	12.44%	1.81%
8/17/1984	14.30%	12.48%	1.82%
8/20/1984	15.00%	12.40%	2 51%
8/27/1984	16.30%	12.50%	3.80%
8/31/1984	15.55%	12.52%	3.03%
9/6/1984	16.00%	12.53%	3.47% [°]
9/10/1984	14.75%	12.54%	2.21%
9/13/1984	15.00%	12.55%	2.45%
9/17/1984	17.38%	12.55%	4.83%
9/26/1984	14.50%	12.57%	1.93%
9/28/1984	15.00%	12.57%	2.43%
9/28/1984	16.25%	12.57%	3.68%
10/9/1984	14.75%	12.58%	2.17%
10/12/1984	15.60%	12.58%	3.02%
10/22/1984	15.00%	12.58%	2.42%
10/26/1984	16.40%	12.58%	3.82%
10/31/1984	16.25%	12.58%	3.67%
11/7/1984	15.60%	12.58%	3.02%
11/9/1984	16.00%	12.58%	3.42%
110/1004	10.0070	12.0070	0.72 /0

DOCKET NO. 130040-EI EXHIBIT NO. ____ (RBH-1) WITNESS: HEVERT DOCUMENT NO. 6 PAGE 13 OF 30 FILED: 04/05/2013

[6]	[7]	[8] Average 30-	[9]
Date of		Year	
Electric	Return on	Treasury	Risk
Rate Case	Equi <u>ty</u>	Yield	Premium
11/14/1984	15.75%	12.58%	3.17%
11/20/1984	15.25%	12.57%	2.68%
11/20/1984	15.92%	12.57%	3.35%
11/23/1984	15.00%	12.57%	2.43%
11/28/1984	16.15%	12.56%	3.59%
12/3/1984	15.80%	12.56%	3.24%
12/4/1984	16.50%	12.56%	3.94%
12/18/1984	16.40%	12.53%	3.87%
12/19/1984	14.75%	12.53%	2.22%
12/19/1984	15.00%	12.53%	2.47%
12/20/1984	16.00%	12.52%	3.48%
12/28/1984	16.00%	12.50%	3.50%
1/3/1985	14.75%	12.49%	2.26%
1/10/1985	15.75%	12.47%	3.28%
1/11/1985	16.30%	12.46%	3.84%
1/23/1985	15.80%	12.43%	3.37%
1/24/1985	15.82%	12.43%	3.39%
1/25/1985	16.75%	12.42%	4.33%
1/30/1985	14.90%	12.40%	2.50%
1/31/1985	14.75%	12.39%	2.36%
2/8/1985	14.47%	12.36%	2.11%
3/1/1985	13.84%	12.31%	1.53%
3/8/1985	16.85%	12.29%	4.56%
3/14/1985	15.50%	12.26%	3.24%
3/15/1985	15.62%	12.26%	3.36%
3/29/1985	15. 62%	12.17%	3.45%
4/3/1985	14.60%	12.14%	2.46%
4/9/1985	15.50%	12.11%	3.39%
4/16/1985	15.70%	12.06%	3.64%
4/22/1985	14.00%	12.02%	1.98%
4/26/1985	15.50%	11.99%	3.51%
4/29/1985	15.00%	11.98%	3.02%
5/2/1985	14.68%	11.94%	2.74%
5/8/1985	15.62%	11.90%	3.72%
5/10/1985	16.50%	11.88%	4.62%
5/29/1985	14.61%	1 1. 74%	2.87%
5/31/1985	16.00%	11.72%	4.28%
6/14/1985	15.50%	11.61%	3.89%
7/9/1985	15.00%	11.45%	3.55%
7/16/1985	14.50%	11.40%	3.10%
7/26/1985	14.50%	11.33%	3.17%
8/2/1985	14.80%	11.29%	3.51%
8/7/1985	15.00%	11.27%	3.73%
8/28/1985	14.25%	11.15%	3.10%
8/28/1985	15.50%	11.15%	4.35%
8/29/1985	14.50%	11.15%	3.35%
9/9/1985	14.60%	11.11%	3.49%
9/9/1985	14.90%	11.11%	3.79%
9/17/1985	14.90%	11.09%	3.81%
9/23/1985	15.00%	11.07%	3.93%
9/27/1985	15.50%	11.05%	4.45%

DOCKET NO. 130040-EI EXHIBIT NO. ____ (RBH-1) WITNESS: HEVERT DOCUMENT NO. 6 PAGE 14 OF 30 FILED: 04/05/2013

[6] Data of	[7]	[8] Average 30-	[9]
Date of	D -4	Year -	_
Electric	Return on	Treasury	Risk
Rate Case	Equity	Yield	Premium
9/27/1985	15.80%	11.05%	4.75%
10/2/1985	14.00% 14.75%	11.04%	2.96% 3.71%
10/2/1985 10/3/1985	14.75%	11.04% 11.03%	3.71% 4.22%
10/24/1985	15.25%	10.96%	4.22%
10/24/1985	15.40%	10.96%	4.44% 4.86%
10/24/1985	15.85%	10.96%	4.89%
10/24/1905	16.00%	10.95%	4.09 % 5.05%
10/29/1985	16.65%	10.95%	5.70%
10/31/1985	15.06%	10.93%	4.13%
11/4/1985	14.50%	10.93%	3.58%
11/7/1985	15.50%	10.92%	4.60%
11/8/1985	14.30%	10.89%	3.41%
12/12/1985	14.75%	10.73%	4.02%
12/18/1985	15.00%	10.70%	4.30%
12/20/1985	14.50%	10.68%	3.82%
12/20/1985	14.50%	10.68%	3.82%
12/20/1985	15.00%	10.68%	4.32%
1/24/1986	15.40%	10.41%	4.99%
1/31/1986	15.00%	10.36%	4.64%
2/5/1986	15.00%	10.33%	4.67%
2/5/1986	15.75%	10.33%	5.42%
2/10/1986	13.30%	10.30%	3.00%
2/11/1986	12.50%	10.28%	2.22%
2/14/1986	14.40%	10.25%	4.15%
2/18/1986	16.00%	10.24%	5.76%
2/24/1986	14.50%	10.18%	4.32%
2/26/1986	14.00%	10.16%	3.84%
3/5/1986	14.90%	10.08%	4.82%
3/11/1986	14.50%	10.02%	4.48%
3/12/1986	13.50%	10.01%	3.49%
3/27/1986	14.10%	9.86%	4.24%
3/31/1986	13.50%	9.84%	3.66%
4/1/1986	14.00%	9.83%	4.17%
4/2/1986	15.50%	9.81%	5.69%
4/4/1986	15.00%	9.78%	5.22%
4/14/1986	13.40%	9.69%	3.71%
4/23/1986	15.00%	9.58%	5.42%
5/16/1986	14.50%	9.33%	5.17%
5/16/1986	14.50%	9.33%	5.17%
5/29/1986	13.90%	9.20%	4.70%
5/30/1986	15.10%	9.19%	5.91%
6/2/1986	12.81%	9.17%	3.64%
6/11/1986	14.00%	9.08%	4.92%
6/24/1986	16.63%	8.94%	7.69%
6/26/1986	12.00%	8.91%	3.09%
6/26/1986	14.75%	8.91%	5. 84%
6/30/1986	13.00%	8.88%	4.12%
7/10/1986	14.34%	8.76%	5.58%
7/11/1986	12.75%	8.74%	4.01%
7/14/1986	12.60%	8.72%	3.88%

DOCKET NO. 130040-EI EXHIBIT NO. (RBH-1) WITNESS: HEVERT DOCUMENT NO. 6 PAGE 15 OF 30 FILED: 04/05/2013

Date of Rate Case Featury Equity Yield Yield Premium Premium 7/17/1986 12.40% 8.67% 3.73% 7/125/1986 14.25% 8.68% 5.67% 8/6/1986 13.50% 8.45% 5.05% 8/14/1986 13.25% 8.07% 4.68% 9/16/1986 13.25% 8.04% 5.21% 10/1/1986 13.25% 8.04% 5.21% 10/3/1986 13.40% 7.96% 6.04% 10/3/1986 13.50% 7.78% 5.72% 11/5/1986 13.00% 7.69% 5.31% 12/4/1986 13.60% 7.53% 6.07% 12/2/1986 13.00% 7.49% 5.51% 1/2/1987 12.00% 7.49% 5.51% 1/2/1987 12.40% 7.47% 4.93% 1/2/1987 12.40% 7.47% 5.00% 3/3/1987 13.00% 7.47% 5.03% 3/4/1987 13.00% 7.47% 5.53% 3/3/1987 <t< th=""><th>[6]</th><th>[7]</th><th>[8] Average 30-</th><th>[9]</th></t<>	[6]	[7]	[8] Average 30-	[9]
Rate CaseEquityYieldPremium7/17/198612.40%8.67%3.73%7/25/198614.25%8.58%5.67%8/6/198613.50%8.45%5.05%8/14/198613.50%8.36%5.14%9/16/198613.25%8.07%4.68%9/19/198613.25%8.04%5.21%10/1/198613.40%7.96%6.04%10/3/198613.00%7.76%5.24%10/3/198613.00%7.76%5.24%12/3/198612.90%7.59%5.31%12/4/198613.60%7.53%6.07%12/21/98613.00%7.49%5.51%12/16/198613.00%7.49%5.51%12/20/198613.00%7.49%5.51%1/2/198712.00%7.49%5.51%1/2/198712.47%7.47%6.03%3/3/198713.60%7.47%6.13%3/3/198713.00%7.47%5.53%3/3/198713.00%7.47%5.53%3/3/198713.00%7.47%5.53%3/3/198713.00%7.47%5.53%3/3/198713.00%7.47%5.53%3/3/198713.00%7.47%5.53%3/3/198713.00%7.47%5.53%3/3/198713.00%7.47%5.53%3/3/198713.00%7.47%5.53%3/3/198713.00%7.47%5.53%3/3/198713.00%7.47%5.53%3/3/1987 <th>Date of</th> <th></th> <th>Year</th> <th></th>	Date of		Year	
7/17/1986 12.40% 8.67% 3.73% 7/25/1986 14.25% 8.58% 5.67% 8/6/1986 13.50% 8.36% 5.14% 9/16/1986 13.25% 8.07% 4.68% 9/16/1986 13.25% 8.04% 5.21% 10/1/1986 13.25% 8.04% 5.21% 10/3/1986 13.40% 7.96% 6.04% 10/3/1986 13.00% 7.76% 5.24% 12/3/1986 12.90% 7.59% 5.31% 12/4/1986 14.44% 7.58% 6.86% 12/16/1986 13.60% 7.53% 6.07% 12/21/1986 13.00% 7.49% 5.51% 1/2/1987 13.00% 7.49% 5.51% 1/2/1987 12.40% 7.47% 4.93% 1/2/1987 13.00% 7.49% 5.51% 3/2/1987 12.47% 7.47% 6.03% 3/3/1987 13.60% 7.47% 6.03% 3/3/1987 13.00% 7.47%			•	
7/25/1986 14.25% 8.58% 5.67% 8/6/1986 13.50% 8.36% 5.14% 9/16/1986 12.75% 8.07% 4.68% 9/19/1986 13.25% 8.04% 5.21% 10/1/1986 13.40% 7.96% 6.04% 10/3/1986 13.40% 7.94% 5.46% 10/3/1986 13.00% 7.76% 5.24% 12/3/1986 12.90% 7.53% 6.07% 12/4/1986 13.60% 7.53% 6.07% 12/21/1986 13.60% 7.53% 6.07% 12/21/1986 13.00% 7.49% 5.51% 12/21/1986 13.00% 7.49% 5.51% 12/21/1986 13.00% 7.49% 5.51% 1/2/1987 12.40% 7.47% 5.00% 3/3/1987 13.60% 7.47% 5.25% 3/3/1987 13.00% 7.47% 6.03% 3/3/1987 13.00% 7.47% 5.53% 3/3/1987 13.00% 7.47% 5.53% 3/3/1987 13.00% 7.47% 5.53%<				
8/6/1986 13.50% 8.45% 5.05% 8/14/1986 13.50% 8.36% 5.14% 9/16/1986 12.75% 8.07% 4.68% 9/19/1986 13.25% 8.04% 5.21% 10/1/1986 13.40% 7.96% 6.04% 10/31/1986 13.40% 7.96% 5.24% 10/31/1986 13.00% 7.76% 5.24% 12/3/1986 12.90% 7.59% 5.31% 12/4/1986 14.44% 7.58% 6.86% 12/16/1986 13.60% 7.51% 6.29% 12/20/1986 13.00% 7.49% 5.51% 1/2/1987 12.40% 7.47% 4.93% 1/2/1987 12.40% 7.47% 5.00% 3/3/1987 13.60% 7.47% 6.03% 3/3/1987 13.00% 7.47% 6.03% 3/4/1987 12.38% 7.47% 5.53% 3/3/1987 13.00% 7.47% 5.53% 3/3/1/1987 13.00% 7.				
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10/2/1987 11.50% 8.33% 3.17%	9/30/1987	13.00%	8.30%	4.70%
	10/2/1987	11.50%		
	10/15/1987	13.00%	8.43%	4.57%

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[6]	[7]	[8] Average 30-	[9]
Date of		Year	
Electric	Return on	Treasury	Risk
Rate Case	Equi <u>ty</u>	Yield	Premium
11/2/1987	13.00%	8.54%	4.46%
1 1/19/ 1 987	13.00%	8.63%	4.37%
11/30/1987	12.00%	8.68%	3.32%
12/3/1987	14.20%	8.70%	5.50%
12/15/1987	13.25%	8.77%	4.48%
12/16/198 7	13.50%	8.78%	4.72%
12/16/1987	13.72%	8.78%	4.94%
12/17/1987	1 1. 7 5%	8.78%	2.97%
12/18/1987	13.50%	8.79%	4.71%
12/21/1987	12.01%	8.80%	3.21%
12/22/1987	12.00%	8.81%	3.19%
12/22/1987	12.00%	8.81%	3.19%
12/22/1987	12. 75%	8.81%	3.94%
12/22/1987	13.00%	8.81%	4.19%
1/20/1988	13.80%	8.93%	4.87%
1/26/1988	13.90%	8.95%	4.95%
1/29/1988	13.20%	8.95%	4.25%
2/4/1988	12.60%	8.96%	3.64%
3/1/1988	11.56%	8.94%	2.62%
3/23/1988	12. 87 %	8.92%	3.95%
3/24/1988	11.24%	8.92%	2.32%
3/30/1988	12. 72%	8.92%	3.80%
4/1/1988	12.50%	8.92%	3.58%
4/7/1988	13.25%	8.93%	4.32%
4/25/1988	10.96%	8.95%	2.01%
5/3/1988	12.91%	8.97%	3.94%
5/11/1988	13.50%	8.99%	4.51%
5/16/1988	13.00%	8.99%	4.01%
6/30/1988	12.75%	9.00%	3.75%
7/1/1988	12.75%	9.00%	3.75%
7/20/1988	13. 4 0%	8.97%	4.43%
8/5/1988	12. 75%	8.92%	3.83%
8/23/1988	1 1.70%	8.93%	2.77%
8/29/1988	12. 75 %	8.94%	3.81%
8/30/1988	13.50%	8.94%	4.56%
9/8/1988	12.60%	8.95%	3.65%
10/13/1988	13.10%	8.93%	4 .1 7 %
12/19/1988	13.00%	9.01%	3.99%
12/20/1988	12.25%	9.02%	3.23%
12/20/1988	13.00%	9.02%	3.98%
12/21/1988	12.90%	9.02%	3.88%
12/27/1988	13.00%	9.03%	3.97%
12/28/1988	13.10%	9.03%	4.07%
12/30/1988	13.40%	9.03%	4.37%
1/27/1989	13.00%	9.05%	3.95%
1/31/1989	13.00%	9.05%	3.95%
2/17/1989	13.00%	9.05%	3.95%
2/20/1989	12.40%	9.05%	3.35%
3/1/1989	12.76%	9.05%	3.71%
3/8/1989	13.00%	9.05%	3.95%
3/30/1989	14.00%	9.05%	4.95%

DOCKET NO. 130040-EI EXHIBIT NO. (RBH-1) WITNESS: HEVERT DOCUMENT NO. 6 PAGE 17 OF 30 FILED: 04/05/2013

Date of Electric Return on Equity Treasury Vield Risk Premium 4/5/1989 14.20% 9.05% 5.15% 4/18/1989 13.00% 9.05% 3.95% 5/5/1989 12.40% 9.05% 3.35% 6/2/1989 13.20% 9.01% 4.19% 6/8/1989 13.20% 9.01% 4.19% 6/30/1989 13.20% 8.92% 4.33% 6/30/1989 12.50% 8.77% 3.73% 9/28/1989 12.50% 8.77% 3.73% 9/28/1989 12.25% 8.63% 3.62% 10/24/1989 12.50% 8.54% 3.96% 11/9/1989 12.00% 8.32% 4.58% 12/20/1989 12.90% 8.32% 4.58% 12/27/1989 12.60% 8.22% 4.58% 12/27/1989 12.60% 8.22% 4.58% 12/27/1989 12.60% 8.22% 4.58% 12/27/1989 12.60% 8.22% 4.58% 12/6/1990	[6]	[7]	[8] Average 30-	[9]																																																																																																																																																																					
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DOCKET NO. 130040-EI EXHIBIT NO. (RBH-1) WITNESS: HEVERT DOCUMENT NO. 6 PAGE 18 OF 30 FILED: 04/05/2013

[6]	[7]	[8] Average 30-	[9]
Date of		Year	
Electric	Return on	Treasury	Risk
Rate Case	Equi <u>ty</u>	Yield	Premium
12/20/1990	12.75%	8.66%	4.09%
12/21/1990	12.50%	8.66%	3.84%
12/27/1990	12. 79%	8.66%	4.13%
1/2/1991	13.10%	8.65%	4.45%
1/4/1991	12.50%	8.65%	3.85%
1/15/1991	12.75%	8.64%	4.11%
1/25/1991	11. 70%	8.63%	3.07%
2/4/1991	12.50%	8.61%	3.89%
2/7/1991	12.50%	8.59%	3.91%
2/12/1991	13.00%	8.58%	4.42%
2/14/1991	12. 72%	8.57%	4.15%
2/22/1991	12.80%	8.55%	4.25%
3/6/1991	13.10%	8.53%	4.57%
3/8/1991	12.30%	8.52%	3.78%
3/8/1991	13.00%	8.52%	4.48%
4/22/1991	13.00%	8.49%	4.51%
5/7/1991	13.50%	8.47%	5.03%
5/13/1991	13.25%	8.47%	4.78%
5/30/1991	12.75%	8.44%	4.31%
6/12/1991	12.00%	8.41%	3.59%
6/25/1991	11.70%	8.39%	3.31%
6/28/1991	12.50%	8.38%	4.12%
7/1/1991	12.00%	8.38%	3.62%
7/3/1991	12.50%	8.37%	4.13%
7/19/1991	12.10%	8.34%	3.76%
8/1/1991	12.90%	8.32%	4.58%
8/16/1991	13.20%	8.29%	4.91%
9/27/1991	12.50%	8.23%	4.27%
9/30/1991	12.25%	8.23%	4.02%
10/17/1991	13.00%	8.20%	4.80%
10/23/1991	12.50%	8.20%	4.30%
10/23/1991	12.55%	8.20%	4.35%
10/31/1991	11.80%	8.19%	3.61%
11/1/1991	12.00%	8.19%	3.81%
11/5/1991	12.25%	8.19%	4.06%
11/12/1991	12.50%	8.18%	4.32%
11/12/1991	13.25%	8.18%	5.07%
11/25/1991	12.40%	8.18%	4.22%
11/26/1991	11.60%	8.18%	3.42%
11/26/1991	12.50%	8.18%	4.32%
11/27/1991	12.10%	8.18%	3.92%
12/18/1991	12.25%	8.15%	4.10%
12/19/1991	12.60%	8.15%	4.45%
12/19/1991	12.80%	8.15%	4.65%
12/20/1991	12.65%	8.14%	4.51%
1/9/1992	12.80%	8.09%	4.71%
1/16/1992	12.75%	8.07%	4.68%
1/21/1992	12.00%	8.06%	3.94%
1/22/1992	13.00%	8.06%	4.94%
1/27/1992	12.65%	8.06%	4.59%
1/31/1992	12.00%	8.05%	3.95%

DOCKET NO. 130040-EI EXHIBIT NO. (RBH-1) WITNESS: HEVERT DOCUMENT NO. 6 PAGE 19 OF 30 FILED: 04/05/2013

[6]	[7]	[8] Average 30-	[9]
Date of		Year	
Electric	Return on	Treasury	Risk
Rate Case	Equity	Yield	Premium
2/11/1992	12.40%	8.03%	4.37%
2/25/1992	12.50%	8.01%	4.49%
3/16/1992	11.43%	7.99%	3.44%
3/18/1992	12.28%	7.98%	4.30%
4/2/1992	12.10%	7.95%	4.15%
4/9/1992	11.45%	7.94%	3.51%
4/10/1992	11.50%	7.94%	3.56%
4/14/1992	11.50%	7.93%	3.57%
5/5/1992	11.50%	7.90%	3.60%
5/12/1992	11.87%	7.89%	3.98%
5/12/1992	12.46%	7.89%	4.57%
6/1/1992	12.30%	7.87%	4.43%
6/12/1992	10.90%	7.86%	3.04%
6/26/1992	12.35%	7.85%	4.50%
6/29/1992	11.00%	7.85%	3.15%
6/30/1992 7/13/1992	13.00%	7.85%	5.15%
7/13/1992	11.90% 13.50%	7.84%	4.06%
7/22/1992	13.50%	7.84% 7.83%	5.66% 3.37%
8/3/1992			
8/6/1992	12.00% 12.50%	7.81%	4.19%
9/22/1992	12.50%	7.80% 7.71%	4.70% 4.29%
9/28/1992	12.00%	7.71%	4.29% 3.69%
9/30/1992	11.40%	7.70%	4.05%
10/2/1992	13.00%	7.70%	4.00 <i>%</i>
10/12/1992	12.20%	7.70%	4.50%
10/16/1992	13.16%	7.70%	5.46%
10/30/1992	11.75%	7.71%	4.04%
11/3/1992	12.00%	7.71%	4.29%
12/3/1992	11.85%	7.68%	4.17%
12/15/1992	11.00%	7.66%	3.34%
12/16/1992	11.90%	7.66%	4.24%
12/16/1992	12.40%	7.66%	4.74%
12/17/1992	12.00%	7.66%	4.34%
12/22/1992	12.30%	7.65%	4.65%
12/22/1992	12.40%	7.65%	4.75%
12/29/1992	12.25%	7.63%	4.62%
12/30/1992	12.00%	7.63%	4.37%
12/31/1992	11.90%	7.63%	4.27%
1/12/1993	12.00%	7.61%	4.39%
1/21/1993	11.25%	7.59%	3.66%
2/2/1993	11. 40%	7.56%	3.84%
2/15/1993	12.30%	7.52%	4.78%
2/24/1993	11.90%	7.49%	4.41%
2/26/1993	11.80%	7.48%	4.32%
2/26/1993	12.20%	7.48%	4.72%
4/23/1993	11. 75%	7.29%	4.46%
5/11/1993	1 1. 75%	7.25%	4.50%
5/14/1993	11.50%	7.24%	4.26%
5/25/1993	11.50%	7.23%	4.27%
5/28/1993	11.00%	7.22%	3.78%

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Date of Electric Year Return on 6/3/1993 Treasury 12.00% Risk Premium 6/3/1993 6/16/1993 12.00% 7.21% 4.79% 6/16/1993 12.00% 7.18% 4.92% 6/25/1993 11.67% 7.17% 4.50% 7/21/1993 11.38% 7.10% 4.28% 7/23/1993 10.46% 7.09% 3.37% 8/24/1993 11.50% 6.96% 4.54% 9/21/1993 10.50% 6.81% 3.69% 9/30/1993 11.60% 6.76% 4.84% 11/2/1993 10.50% 6.61% 4.19% 11/12/1993 10.00% 6.57% 5.43% 12/16/1993 11.00% 6.44% 4.07% 12/16/1993 11.00% 6.44% 4.12% 12/11/194 11.00% 6.44% 4.60% 1/21/1994 11.00% 6.45% 3.62% 1/21/1994 11.00% 6.36% 4.24% 1/21/1994 11.00% 6.36% 4.89% <t< th=""><th>[6]</th><th>[7]</th><th>[8] Average 30-</th><th>[9]</th></t<>	[6]	[7]	[8] Average 30-	[9]
Rate CaseEquityYieldPremium $6/3/1993$ 12.00%7.21%4.79% $6/16/1993$ 11.50%7.19%4.31% $6/18/1993$ 12.10%7.18%4.92% $6/25/1993$ 11.67%7.17%4.50% $7/21/1993$ 10.46%7.09%3.37% $8/24/1993$ 11.50%6.96%4.54% $9/21/1993$ 10.50%6.81%3.69% $9/29/1993$ 11.47%6.77%4.70% $9/30/1993$ 11.47%6.77%4.70% $9/30/1993$ 11.60%6.61%4.19% $11/12/1993$ 10.60%6.61%4.84% $11/12/1993$ 10.60%6.57%5.43% $11/26/1993$ 11.00%6.52%4.48% $11/12/1993$ 10.55%6.48%4.07% $12/16/1993$ 10.60%6.48%4.12% $12/21/1993$ 11.30%6.47%4.83% $1/4/1994$ 10.07%6.45%3.62% $1/13/1994$ 11.00%6.36%4.24% $2/25/1994$ 11.25%6.36%4.24% $2/25/1994$ 11.25%6.36%4.24% $2/25/1994$ 11.00%6.35%4.65% $3/4/1994$ 11.00%6.35%4.65% $3/4/1994$ 11.00%6.35%4.65% $3/4/1994$ 11.00%6.35%4.65% $3/1/1994$ 11.00%6.46%4.04% $6/3/1994$ 11.00%6.45%3.07% $5/13/1994$ 11.00%6.45%3.07% $1/28/1994$ <th>Date of</th> <th></th> <th>Үеаг</th> <th></th>	Date of		Үеаг	
6/3/1993 $12.00%$ $7.21%$ $4.79%$ $6/16/1993$ $11.50%$ $7.19%$ $4.31%$ $6/18/1993$ $12.10%$ $7.18%$ $4.92%$ $6/25/1993$ $11.67%$ $7.17%$ $4.50%$ $7/21/1993$ $11.38%$ $7.10%$ $4.28%$ $7/23/1993$ $10.46%$ $7.09%$ $3.37%$ $8/24/1993$ $11.50%$ $6.96%$ $4.54%$ $9/2/1/1993$ $10.50%$ $6.81%$ $3.69%$ $9/2/1/993$ $11.60%$ $6.76%$ $4.84%$ $9/2/1/993$ $10.80%$ $6.61%$ $4.19%$ $11/2/1993$ $10.80%$ $6.61%$ $4.19%$ $11/2/1993$ $10.80%$ $6.61%$ $4.19%$ $11/2/1993$ $10.60%$ $6.57%$ $5.43%$ $11/26/1993$ $11.00%$ $6.52%$ $4.48%$ $12/16/1993$ $10.60%$ $6.48%$ $4.07%$ $12/16/1993$ $10.00%$ $6.45%$ $3.62%$ $1/4/1994$ $10.07%$ $6.45%$ $3.62%$ $1/21/1994$ $11.00%$ $6.36%$ $4.24%$ $2/2/1994$ $11.25%$ $6.36%$ $4.89%$ $2/2/1994$ $11.00%$ $6.35%$ $4.65%$ $3/1/1994$ $11.00%$ $6.35%$ $4.65%$ $3/1/1994$ $11.00%$ $6.35%$ $4.65%$ $3/1/1994$ $11.00%$ $6.35%$ $4.65%$ $3/1/1994$ $11.00%$ $6.35%$ $4.65%$ $3/1/1994$ $11.00%$ $6.35%$ $4.65%$ $3/1/1994$ $11.00%$ $6.35%$ $4.65%$ $3/1/19$	Electric		Treasury	Risk
6/16/1993 $11.50%$ $7.19%$ $4.31%$ $6/18/1993$ $12.10%$ $7.18%$ $4.92%$ $6/25/1993$ $11.67%$ $7.17%$ $4.50%$ $7/23/1993$ $10.46%$ $7.09%$ $3.37%$ $8/24/1993$ $11.50%$ $6.96%$ $4.54%$ $9/21/1993$ $10.50%$ $6.81%$ $3.69%$ $9/29/1993$ $11.47%$ $6.77%$ $4.70%$ $9/30/1993$ $11.60%$ $6.76%$ $4.84%$ $11/2/1993$ $10.80%$ $6.61%$ $4.19%$ $11/12/1993$ $12.00%$ $6.57%$ $5.43%$ $11/22/1993$ $10.60%$ $6.48%$ $4.07%$ $12/16/1993$ $10.05%$ $6.48%$ $4.07%$ $12/16/1993$ $10.00%$ $6.48%$ $4.2%$ $12/16/1993$ $10.00%$ $6.47%$ $4.83%$ $1/1/21/1994$ $11.00%$ $6.42%$ $4.58%$ $1/21/1994$ $11.00%$ $6.42%$ $4.58%$ $1/21/1994$ $11.00%$ $6.39%$ $4.96%$ $1/21/1994$ $11.00%$ $6.36%$ $4.24%$ $2/3/1994$ $11.25%$ $6.36%$ $4.24%$ $2/25/1994$ $12.00%$ $6.36%$ $5.64%$ $3/1/1994$ $11.00%$ $6.35%$ $4.65%$ $3/4/1994$ $11.00%$ $6.35%$ $4.65%$ $3/4/1994$ $11.00%$ $6.35%$ $4.65%$ $3/1/1994$ $11.00%$ $6.36%$ $5.64%$ $3/1/1994$ $10.00%$ $6.35%$ $4.65%$ $3/1/1994$ $10.00%$ $7.32%$ $2.68%$ 1	Rate Case	Equity	Yield	Premium
6/18/199312.10% $7.18%$ $4.92%$ $6/25/1993$ 11.67% $7.17%$ $4.50%$ $7/21/1993$ 10.46% $7.09%$ $3.37%$ $8/24/1993$ 11.50% $6.96%$ $4.54%$ $9/21/1993$ 10.50% $6.81%$ $3.69%$ $9/21/1993$ 11.50% $6.96%$ $4.54%$ $9/21/1993$ 11.60% $6.76%$ $4.84%$ $11/2/1993$ 10.80% $6.61%$ $4.19%$ $11/26/1993$ 11.00% $6.52%$ $4.48%$ $11/26/1993$ 11.00% $6.52%$ $4.48%$ $12/16/1993$ 10.60% $6.48%$ $4.07%$ $12/21/1993$ 10.60% $6.48%$ $4.07%$ $12/21/1993$ 11.00% $6.47%$ $4.83%$ $1/2/1993$ 11.00% $6.47%$ $4.83%$ $1/2/1993$ 11.00% $6.48%$ $4.07%$ $12/21/1993$ 11.00% $6.48%$ $4.07%$ $12/21/1993$ 11.00% $6.48%$ $4.02%$ $12/21/1994$ 11.00% $6.48%$ $4.02%$ $1/21/1994$ 11.00% $6.38%$ $4.24%$ $2/3/1994$ 11.00% $6.36%$ $4.24%$ $2/25/1994$ 11.00% $6.35%$ $4.65%$ $3/4/1994$ 11.00% $6.35%$ $4.65%$ $3/4/1994$ 11.00% $6.35%$ $4.65%$ $4/25/1994$ 11.00% $6.46%$ $4.7%$ $5/10/1994$ 11.00% $6.35%$ $4.65%$ $3/4/1994$ 11.00% $6.35%$ $4.65%$ $3/4/1994$ 11.00% $6.35%$ 4	6/3/1993	12.00%	7.21%	4.79%
6/25/1993 $11.67%$ $7.17%$ $4.50%$ $7/21/1993$ $10.46%$ $7.09%$ $3.37%$ $8/24/1993$ $10.50%$ $6.96%$ $4.54%$ $9/2/1/1993$ $10.50%$ $6.81%$ $3.69%$ $9/29/1993$ $11.47%$ $6.77%$ $4.70%$ $9/30/1993$ $11.47%$ $6.77%$ $4.70%$ $9/30/1993$ $11.47%$ $6.77%$ $4.84%$ $11/12/1993$ $10.80%$ $6.61%$ $4.19%$ $11/12/1993$ $10.00%$ $6.57%$ $5.43%$ $11/12/1993$ $10.00%$ $6.52%$ $4.48%$ $12/16/1993$ $10.00%$ $6.48%$ $4.12%$ $12/21/1993$ $11.30%$ $6.47%$ $4.83%$ $1/21/1993$ $10.00%$ $6.48%$ $4.07%$ $1/21/1994$ $11.00%$ $6.42%$ $4.58%$ $1/21/1994$ $11.00%$ $6.42%$ $4.58%$ $1/21/1994$ $11.00%$ $6.36%$ $4.24%$ $2/3/1994$ $11.25%$ $6.36%$ $4.24%$ $2/25/1994$ $11.25%$ $6.36%$ $4.5%$ $3/4/1994$ $11.00%$ $6.35%$ $4.65%$ $3/4/1994$ $11.00%$ $6.35%$ $4.65%$ $3/4/1994$ $11.00%$ $6.35%$ $4.65%$ $3/1/1994$ $11.00%$ $6.35%$ $4.65%$ $4/25/1994$ $11.00%$ $6.35%$ $4.65%$ $3/4/1994$ $11.00%$ $6.35%$ $4.65%$ $3/4/1994$ $11.00%$ $6.35%$ $4.65%$ $3/1/1994$ $10.00%$ $7.32%$ $2.68%$ $11/$	6/16/1993	11.50%	7.19%	4.31%
7/21/1993 $11.38%$ $7.10%$ $4.28%$ $7/23/1993$ $10.46%$ $7.09%$ $3.37%$ $8/24/1993$ $11.50%$ $6.96%$ $4.54%$ $9/21/1993$ $11.50%$ $6.96%$ $4.54%$ $9/21/1993$ $11.60%$ $6.76%$ $4.84%$ $9/30/1993$ $11.60%$ $6.76%$ $4.84%$ $11/2/1993$ $10.80%$ $6.61%$ $4.19%$ $11/12/1993$ $12.00%$ $6.57%$ $5.43%$ $11/26/1993$ $11.00%$ $6.52%$ $4.48%$ $12/14/1993$ $10.55%$ $6.48%$ $4.07%$ $12/21/1993$ $11.30%$ $6.47%$ $4.83%$ $1/1/1994$ $11.00%$ $6.42%$ $4.58%$ $1/21/1994$ $11.00%$ $6.42%$ $4.58%$ $1/21/1994$ $11.00%$ $6.46%$ $4.60%$ $1/21/1994$ $11.00%$ $6.38%$ $5.02%$ $2/3/1994$ $11.25%$ $6.36%$ $4.89%$ $2/25/1994$ $11.25%$ $6.36%$ $4.89%$ $2/25/1994$ $11.00%$ $6.35%$ $4.65%$ $3/4/194$ $11.00%$ $6.35%$ $4.65%$ $3/4/194$ $11.00%$ $6.35%$ $4.65%$ $4/25/1994$ $11.00%$ $6.53%$ $4.7%$ $5/13/194$ $10.00%$ $6.53%$ $4.65%$ $3/4/194$ $11.00%$ $6.53%$ $4.7%$ $6/27/1994$ $11.00%$ $6.53%$ $4.65%$ $10/31/1994$ $10.00%$ $7.32%$ $2.68%$ $10/31/1994$ $10.00%$ $7.38%$ $3.47%$ $6/27/$	6/18/1993	12.10%	7.18%	4.92%
7/23/199310.46%7.09% $3.37%$ $8/24/1993$ 11.50%6.96%4.54% $9/21/1993$ 10.50%6.81%3.69% $9/29/1993$ 11.47%6.77%4.70% $9/30/1993$ 11.60%6.76%4.84% $11/12/1993$ 10.80%6.61%4.19% $11/12/1993$ 12.00%6.57%5.43% $11/12/1993$ 10.55%6.48%4.07% $12/16/1993$ 10.60%6.48%4.12% $12/21/1993$ 11.30%6.47%4.83% $1/4/1994$ 10.07%6.45%3.62% $1/13/1994$ 11.00%6.40%4.60% $1/28/1994$ 11.35%6.39%4.96% $2/3/1994$ 11.25%6.36%4.24% $2/25/1994$ 11.25%6.36%4.65% $3/4/1994$ 11.00%6.35%4.65% $3/4/1994$ 11.00%6.35%4.65% $3/4/1994$ 11.00%6.35%4.65% $3/4/1994$ 11.00%6.35%4.65% $3/4/1994$ 11.00%6.35%4.65% $3/4/1994$ 11.00%6.41%4.59% $5/10/1994$ 11.00%6.46%4.04% $6/3/1994$ 11.00%6.46%4.76% $8/5/1994$ 11.00%6.46%4.04% $6/27/1994$ 11.00%6.46%4.04% $6/27/1994$ 11.00%6.45%5.88% $10/31/1994$ 10.50%7.38%3.47% $11/9/1994$ 10.85%7.38%3.47% $11/28/1994$ <td>6/25/1993</td> <td></td> <td>7.17%</td> <td>4.50%</td>	6/25/1993		7.17%	4.50%
8/24/199311.50%6.96%4.54% $9/21/1993$ 10.50%6.81%3.69% $9/29/1993$ 11.47%6.77%4.70% $9/30/1993$ 11.60%6.76%4.84% $11/2/1993$ 12.00%6.57%5.43% $11/26/1993$ 11.00%6.52%4.48% $11/26/1993$ 10.60%6.48%4.12% $12/14/1993$ 10.60%6.48%4.12% $12/16/1993$ 10.60%6.48%4.12% $12/21/1993$ 11.30%6.47%4.83% $1/4/1994$ 10.07%6.45%3.62% $1/13/1994$ 11.00%6.39%4.96% $2/3/1994$ 11.30%6.39%4.96% $2/3/1994$ 11.40%6.38%5.02% $2/17/1994$ 10.60%6.36%4.24% $2/25/1994$ 12.00%6.36%4.65% $3/4/1994$ 11.00%6.35%4.65% $3/4/1994$ 11.00%6.35%4.65% $5/10/1994$ 11.00%6.35%4.65% $5/10/1994$ 11.00%6.53%4.47% $6/27/1994$ 11.00%6.53%4.47% $6/27/1994$ 11.00%6.53%4.47% $6/27/1994$ 11.00%6.53%4.47% $6/27/1994$ 11.00%6.53%4.47% $6/27/1994$ 11.00%6.53%4.47% $6/27/1994$ 11.00%6.45%3.30% $11/9/1994$ 10.00%7.32%2.68% $11/9/1994$ 10.00%7.32%2.68% $11/9/1994$ </td <td>7/21/1993</td> <td>11.38%</td> <td>7.10%</td> <td>4.28%</td>	7/21/1993	11.38%	7.10%	4.28%
9/21/1993 $10.50%$ $6.81%$ $3.69%$ $9/29/1993$ $11.47%$ $6.77%$ $4.70%$ $9/30/1993$ $11.60%$ $6.76%$ $4.84%$ $11/2/1993$ $10.80%$ $6.61%$ $4.19%$ $11/12/1993$ $10.80%$ $6.57%$ $5.43%$ $11/12/1993$ $11.00%$ $6.52%$ $4.48%$ $12/16/1993$ $10.55%$ $6.48%$ $4.07%$ $12/16/1993$ $10.55%$ $6.48%$ $4.12%$ $12/16/1993$ $11.30%$ $6.47%$ $4.83%$ $1/4/1994$ $10.07%$ $6.45%$ $3.62%$ $1/13/1994$ $11.00%$ $6.42%$ $4.58%$ $1/21/1994$ $11.00%$ $6.42%$ $4.58%$ $1/21/1994$ $11.00%$ $6.38%$ $5.02%$ $2/3/1994$ $11.25%$ $6.36%$ $4.24%$ $2/25/1994$ $11.25%$ $6.36%$ $4.89%$ $2/25/1994$ $11.00%$ $6.35%$ $4.65%$ $3/4/1994$ $11.00%$ $6.35%$ $4.65%$ $3/4/1994$ $11.00%$ $6.35%$ $4.65%$ $4/25/1994$ $11.00%$ $6.53%$ $4.47%$ $6/27/1994$ $11.00%$ $6.53%$ $4.47%$ $6/27/1994$ $11.00%$ $6.53%$ $4.7%$ $5/10/1994$ $11.00%$ $6.53%$ $4.7%$ $5/10/1994$ $11.00%$ $6.35%$ $4.65%$ $11/2/1994$ $11.00%$ $6.37%$ $5.88%$ $10/31/1994$ $10.00%$ $7.32%$ $2.68%$ $11/9/1994$ $10.00%$ $7.5%$ $3.95%$ 1	7/23/1993	10.46%	7.09%	3.37%
9/29/199311.47% 6.77% 4.70% 9/30/199311.60% 6.76% 4.84% 11/2/199310.80% 6.61% 4.19% 11/12/199312.00% 6.57% 5.43% 11/12/199310.05% 6.48% 4.07% 12/16/199310.60% 6.48% 4.12% 12/21/199311.30% 6.47% 4.83% 1/4/199410.07% 6.45% 3.62% 1/13/199411.00% 6.42% 4.58% 1/21/199411.00% 6.40% 4.60% 1/28/199411.35% 6.39% 4.96% 2/3/199411.40% 6.38% 5.02% 2/17/199410.60% 6.36% 4.24% 2/25/199411.25% 6.36% 4.65% 3/4/199411.00% 6.35% 4.65% 3/4/199411.00% 6.35% 4.65% 3/4/199411.00% 6.35% 4.65% 3/4/199411.00% 6.35% 4.65% 5/10/199411.00% 6.45% 5.30% 5/13/199410.50% 6.46% 4.76% 8/5/199412.75% 6.87% 5.88% 10/31/199410.00% 7.32% 2.68% 11/9/199411.20% 7.45% 3.75% 11/22/199411.50% 7.57% 3.93% 12/8/199411.50% 7.57% 3.93% 12/8/199411.50% 7.57% 3.93% 12/8/199411.50% 7.57% 3.93% 12/8/199411.50% <td< td=""><td>8/24/1993</td><td>11.50%</td><td>6.96%</td><td>4.54%</td></td<>	8/24/1993	11.50%	6.96%	4.54%
9/30/199311.60%6.76%4.84%11/2/199310.80%6.61%4.19%11/12/199312.00%6.57%5.43%11/26/199311.00%6.52%4.48%12/14/199310.55%6.48%4.12%12/16/199311.30%6.47%4.83%11/21199311.30%6.47%4.83%11/21199410.07%6.45%3.62%11/3/199411.00%6.42%4.58%1/21/199411.00%6.40%4.60%1/28/199411.35%6.39%4.96%2/3/199411.40%6.38%5.02%2/17/199410.60%6.36%4.24%2/25/199411.25%6.36%4.89%2/25/199411.00%6.35%4.65%3/4/199411.00%6.35%4.65%3/4/199411.00%6.46%4.04%6/3/199411.00%6.53%4.47%6/27/199411.00%6.53%4.47%6/27/199411.00%6.53%4.47%6/27/199411.00%7.32%2.68%11/9/199410.85%7.38%3.47%11/9/199411.00%7.45%3.75%11/22/199411.60%7.46%4.14%11/9/199411.00%7.54%3.96%12/8/199411.20%7.56%3.93%12/8/199411.50%7.56%3.93%12/8/199411.50%7.56%3.93%12/8/199411.50%7.56%3.93% <t< td=""><td>9/21/1993</td><td>10.50%</td><td>6.81%</td><td>3.69%</td></t<>	9/21/1993	10.50%	6.81%	3.69%
11/2/1993 $10.80%$ $6.61%$ $4.19%$ $11/12/1993$ $12.00%$ $6.57%$ $5.43%$ $11/26/1993$ $11.00%$ $6.52%$ $4.48%$ $12/14/1993$ $10.55%$ $6.48%$ $4.07%$ $12/16/1993$ $10.60%$ $6.48%$ $4.12%$ $12/21/1993$ $11.30%$ $6.47%$ $4.83%$ $1/4/1994$ $10.07%$ $6.45%$ $3.62%$ $1/4/1994$ $10.07%$ $6.45%$ $3.62%$ $1/13/1994$ $11.00%$ $6.40%$ $4.60%$ $1/28/1994$ $11.35%$ $6.39%$ $4.96%$ $2/3/1994$ $11.40%$ $6.38%$ $5.02%$ $2/17/1994$ $11.00%$ $6.36%$ $4.24%$ $2/25/1994$ $11.25%$ $6.36%$ $4.89%$ $2/25/1994$ $11.00%$ $6.35%$ $4.65%$ $3/4/1994$ $11.00%$ $6.35%$ $4.65%$ $3/4/1994$ $11.00%$ $6.35%$ $4.65%$ $3/4/1994$ $11.00%$ $6.35%$ $4.65%$ $4/25/1994$ $11.00%$ $6.46%$ $4.04%$ $6/3/1994$ $11.00%$ $6.53%$ $4.47%$ $6/27/1994$ $12.75%$ $6.87%$ $5.88%$ $10/31/1994$ $10.00%$ $7.32%$ $2.68%$ $11/9/1994$ $10.85%$ $7.38%$ $3.47%$ $11/22/1994$ $11.60%$ $7.46%$ $4.14%$ $11/21/1994$ $11.06%$ $7.46%$ $4.14%$ $11/21/1994$ $11.06%$ $7.57%$ $3.93%$ $12/8/1994$ $11.00%$ $7.56%$ $3.39%$ <td< td=""><td>9/29/1993</td><td>11.47%</td><td>6.77%</td><td>4.70%</td></td<>	9/29/1993	1 1. 47%	6.77%	4.70%
11/12/1993 $12.00%$ $6.57%$ $5.43%$ $11/26/1993$ $11.00%$ $6.52%$ $4.48%$ $12/14/1993$ $10.55%$ $6.48%$ $4.07%$ $12/16/1993$ $10.60%$ $6.48%$ $4.12%$ $12/21/1993$ $11.30%$ $6.47%$ $4.83%$ $1/4/1994$ $10.07%$ $6.45%$ $3.62%$ $1/13/1994$ $11.00%$ $6.42%$ $4.58%$ $1/21/1994$ $11.00%$ $6.40%$ $4.60%$ $1/28/1994$ $11.35%$ $6.39%$ $4.96%$ $2/3/1994$ $11.35%$ $6.36%$ $4.24%$ $2/25/1994$ $11.25%$ $6.36%$ $4.24%$ $2/25/1994$ $11.25%$ $6.36%$ $4.89%$ $2/25/1994$ $11.00%$ $6.35%$ $4.65%$ $3/4/1994$ $11.00%$ $6.35%$ $4.65%$ $3/4/1994$ $11.00%$ $6.35%$ $4.65%$ $4/25/1994$ $11.00%$ $6.46%$ $4.04%$ $6/3/1994$ $11.00%$ $6.45%$ $5.30%$ $5/10/1994$ $11.00%$ $6.53%$ $4.47%$ $6/27/1994$ $12.75%$ $6.87%$ $5.88%$ $10/31/1994$ $10.00%$ $7.32%$ $2.68%$ $11/9/1994$ $10.85%$ $7.38%$ $3.47%$ $11/9/1994$ $11.20%$ $7.45%$ $3.75%$ $11/22/1994$ $11.60%$ $7.46%$ $4.14%$ $11/21/1994$ $11.06%$ $7.46%$ $4.14%$ $11/9/1994$ $11.05%$ $7.57%$ $3.93%$ $12/8/1994$ $11.00%$ $7.56%$ $3.97%$ <t< td=""><td>9/30/1993</td><td>11.60%</td><td>6.76%</td><td>4.84%</td></t<>	9/30/1993	11.60%	6.76%	4.84%
11/26/1993 $11.00%$ $6.52%$ $4.48%$ $12/14/1993$ $10.55%$ $6.48%$ $4.07%$ $12/16/1993$ $10.60%$ $6.48%$ $4.12%$ $12/21/1993$ $11.30%$ $6.47%$ $4.83%$ $1/4/1994$ $10.07%$ $6.45%$ $3.62%$ $1/13/1994$ $11.00%$ $6.42%$ $4.58%$ $1/21/1994$ $11.00%$ $6.40%$ $4.60%$ $1/28/1994$ $11.35%$ $6.39%$ $4.96%$ $2/3/1994$ $11.40%$ $6.38%$ $5.02%$ $2/17/1994$ $11.00%$ $6.36%$ $4.24%$ $2/25/1994$ $11.25%$ $6.36%$ $4.89%$ $2/25/1994$ $11.00%$ $6.35%$ $4.65%$ $3/4/1994$ $11.00%$ $6.35%$ $4.65%$ $3/4/1994$ $11.00%$ $6.46%$ $4.04%$ $6/3/1994$ $11.00%$ $6.45%$ $5.30%$ $5/10/1994$ $11.00%$ $6.46%$ $4.04%$ $6/3/1994$ $11.00%$ $6.53%$ $4.47%$ $6/27/1994$ $11.00%$ $6.53%$ $4.47%$ $6/27/1994$ $11.00%$ $6.53%$ $4.47%$ $10/31/1994$ $10.00%$ $7.32%$ $2.68%$ $11/9/1994$ $10.00%$ $7.32%$ $2.68%$ $11/9/1994$ $11.60%$ $7.46%$ $4.14%$ $11/22/1994$ $11.50%$ $7.56%$ $3.99%$ $12/8/1994$ $11.50%$ $7.57%$ $3.93%$ $12/8/1994$ $11.50%$ $7.57%$ $3.93%$ $12/8/1994$ $11.50%$ $7.57%$ $3.93%$	11/2/1993	10.80%	6.61%	4.19%
12/14/199310.55%6.48%4.07%12/16/199310.60%6.48%4.12%12/21/199311.30%6.47%4.83%1/4/199410.07%6.45%3.62%1/13/199411.00%6.42%4.58%1/21/199411.00%6.40%4.60%1/28/199411.35%6.39%4.96%2/3/199411.40%6.38%5.02%2/17/199410.60%6.36%4.24%2/25/199411.25%6.36%4.89%2/25/199412.00%6.36%5.64%3/1/199411.00%6.35%4.65%3/4/199411.00%6.35%4.65%5/10/199411.75%6.45%5.30%5/10/199411.75%6.46%4.04%6/27/199411.00%6.53%4.47%6/27/199411.00%6.53%4.47%6/27/199411.00%7.32%2.68%10/31/199410.00%7.32%2.68%11/9/199410.85%7.38%3.47%11/9/199411.20%7.45%3.75%11/22/199411.60%7.46%4.14%11/28/199411.50%7.54%3.96%12/8/199411.50%7.57%3.93%12/15/199411.50%7.57%3.93%12/19/199411.50%7.56%3.39%12/19/199411.50%7.56%3.93%12/19/199411.50%7.56%3.93%12/19/199411.50%7.57%3.93%	11/12/1993	12.00%	6.57%	5.43%
12/16/199310.60%6.48%4.12%12/21/199311.30%6.47%4.83%1/4/199410.07%6.45%3.62%1/13/199411.00%6.42%4.58%1/21/199411.00%6.40%4.60%1/28/199411.35%6.39%4.96%2/3/199411.40%6.38%5.02%2/17/199410.60%6.36%4.24%2/25/199411.25%6.36%4.89%2/25/199412.00%6.35%4.65%3/1/199411.00%6.35%4.65%3/4/199411.00%6.35%4.65%5/10/199411.00%6.46%4.04%6/3/199411.00%6.46%4.04%6/27/199411.00%6.46%4.04%6/27/199411.00%6.83%5.88%10/31/199410.00%7.32%2.68%11/9/199410.85%7.38%3.47%11/9/199411.20%7.45%3.75%11/2/199411.60%7.46%4.14%11/2/199411.50%7.54%3.96%12/8/199411.50%7.56%3.39%12/8/199411.50%7.57%3.93%12/8/199411.50%7.57%3.93%12/8/199411.50%7.56%3.39%12/8/199411.50%7.57%3.93%12/8/199411.50%7.56%3.39%12/8/199411.50%7.56%3.39%12/15/199411.50%7.57%3.93%	11/26/1993	11.00%	6.52%	4.48%
12/21/1993 $11.30%$ $6.47%$ $4.83%$ $1/4/1994$ $10.07%$ $6.45%$ $3.62%$ $1/13/1994$ $11.00%$ $6.42%$ $4.58%$ $1/21/1994$ $11.00%$ $6.40%$ $4.60%$ $1/28/1994$ $11.35%$ $6.39%$ $4.96%$ $2/3/1994$ $11.40%$ $6.38%$ $5.02%$ $2/17/1994$ $10.60%$ $6.36%$ $4.24%$ $2/25/1994$ $11.25%$ $6.36%$ $4.89%$ $2/25/1994$ $12.00%$ $6.35%$ $4.65%$ $3/1/1994$ $11.00%$ $6.35%$ $4.65%$ $3/4/1994$ $11.00%$ $6.35%$ $4.65%$ $3/4/1994$ $11.00%$ $6.45%$ $5.30%$ $5/10/1994$ $11.00%$ $6.45%$ $5.30%$ $5/10/1994$ $11.00%$ $6.45%$ $5.30%$ $5/13/1994$ $10.50%$ $6.46%$ $4.04%$ $6/3/1994$ $11.00%$ $6.53%$ $4.47%$ $6/27/1994$ $11.40%$ $6.64%$ $4.76%$ $8/5/1994$ $12.75%$ $6.87%$ $5.88%$ $10/31/1994$ $10.00%$ $7.32%$ $2.68%$ $11/9/1994$ $10.85%$ $7.38%$ $3.47%$ $11/9/1994$ $11.20%$ $7.45%$ $3.75%$ $11/21/1994$ $11.00%$ $7.56%$ $3.39%$ $12/8/1994$ $11.50%$ $7.57%$ $3.93%$ $12/8/1994$ $11.50%$ $7.57%$ $3.93%$ $12/8/1994$ $11.50%$ $7.57%$ $3.93%$ $12/8/1994$ $11.50%$ $7.57%$ $3.93%$ $12/8$	12/14/1993	10.55%	6.48%	4.07%
1/4/1994 $10.07%$ $6.45%$ $3.62%$ $1/13/1994$ $11.00%$ $6.42%$ $4.58%$ $1/21/1994$ $11.00%$ $6.40%$ $4.60%$ $1/28/1994$ $11.35%$ $6.39%$ $4.96%$ $2/3/1994$ $11.40%$ $6.38%$ $5.02%$ $2/17/1994$ $10.60%$ $6.36%$ $4.24%$ $2/25/1994$ $11.25%$ $6.36%$ $4.89%$ $2/25/1994$ $12.00%$ $6.36%$ $5.64%$ $3/1/1994$ $11.00%$ $6.35%$ $4.65%$ $3/4/1994$ $11.00%$ $6.35%$ $4.65%$ $4/25/1994$ $11.00%$ $6.45%$ $5.30%$ $5/10/1994$ $11.00%$ $6.46%$ $4.04%$ $6/3/1994$ $11.00%$ $6.53%$ $4.47%$ $6/27/1994$ $11.40%$ $6.64%$ $4.76%$ $8/5/1994$ $12.75%$ $6.87%$ $5.88%$ $10/31/1994$ $10.00%$ $7.32%$ $2.68%$ $11/9/1994$ $10.85%$ $7.38%$ $3.47%$ $11/9/1994$ $11.20%$ $7.45%$ $3.75%$ $11/2/1994$ $11.60%$ $7.46%$ $4.14%$ $11/2/1994$ $11.50%$ $7.54%$ $4.16%$ $12/8/1994$ $11.50%$ $7.57%$ $3.93%$ $12/8/1994$ $11.50%$ $7.57%$ $3.93%$ $12/19/1994$ $11.50%$ $7.57%$ $3.93%$ $12/19/1994$ $11.50%$ $7.57%$ $3.93%$ $12/19/1994$ $11.50%$ $7.57%$ $3.93%$ $12/19/1994$ $11.50%$ $7.57%$ $3.93%$ 1	12/16/1993	10.60%	6.48%	4.12%
1/13/1994 $11.00%$ $6.42%$ $4.58%$ $1/21/1994$ $11.00%$ $6.40%$ $4.60%$ $1/28/1994$ $11.35%$ $6.39%$ $4.96%$ $2/3/1994$ $11.40%$ $6.38%$ $5.02%$ $2/17/1994$ $10.60%$ $6.36%$ $4.24%$ $2/25/1994$ $11.25%$ $6.36%$ $4.89%$ $2/25/1994$ $12.00%$ $6.36%$ $5.64%$ $3/1/1994$ $11.00%$ $6.35%$ $4.65%$ $3/4/1994$ $11.00%$ $6.35%$ $4.65%$ $4/25/1994$ $11.00%$ $6.45%$ $5.30%$ $5/10/1994$ $11.75%$ $6.45%$ $5.30%$ $5/13/1994$ $10.50%$ $6.46%$ $4.04%$ $6/3/1994$ $11.00%$ $6.53%$ $4.47%$ $6/27/1994$ $11.40%$ $6.64%$ $4.76%$ $8/5/1994$ $12.75%$ $6.87%$ $5.88%$ $10/31/1994$ $10.00%$ $7.32%$ $2.68%$ $11/9/1994$ $10.85%$ $7.38%$ $3.47%$ $11/9/1994$ $11.20%$ $7.45%$ $3.75%$ $11/22/1994$ $11.60%$ $7.46%$ $4.14%$ $11/28/1994$ $11.06%$ $7.54%$ $4.16%$ $12/8/1994$ $11.50%$ $7.57%$ $3.93%$ $12/8/1994$ $11.50%$ $7.57%$ $3.93%$ $12/19/1994$ $11.50%$ $7.57%$ $3.93%$ $12/19/1994$ $11.50%$ $7.57%$ $3.93%$ $12/19/1994$ $11.50%$ $7.57%$ $3.93%$ $12/19/1994$ $11.50%$ $7.57%$ $3.93%$ <td< td=""><td>12/21/1993</td><td>11.30%</td><td>6.47%</td><td>4.83%</td></td<>	12/21/1993	11.30%	6.47%	4.83%
1/21/1994 $11.00%$ $6.40%$ $4.60%$ $1/28/1994$ $11.35%$ $6.39%$ $4.96%$ $2/3/1994$ $11.40%$ $6.38%$ $5.02%$ $2/17/1994$ $10.60%$ $6.36%$ $4.24%$ $2/25/1994$ $11.25%$ $6.36%$ $4.89%$ $2/25/1994$ $12.00%$ $6.36%$ $5.64%$ $3/1/1994$ $11.00%$ $6.35%$ $4.65%$ $3/4/1994$ $11.00%$ $6.35%$ $4.65%$ $3/4/1994$ $11.00%$ $6.35%$ $4.65%$ $5/10/1994$ $11.75%$ $6.45%$ $5.30%$ $5/10/1994$ $11.00%$ $6.46%$ $4.04%$ $6/3/1994$ $11.00%$ $6.53%$ $4.47%$ $6/27/1994$ $11.00%$ $6.53%$ $4.47%$ $6/27/1994$ $11.00%$ $6.64%$ $4.76%$ $8/5/1994$ $12.75%$ $6.87%$ $5.88%$ $10/31/1994$ $10.00%$ $7.32%$ $2.68%$ $11/9/1994$ $10.85%$ $7.38%$ $3.47%$ $11/9/1994$ $11.20%$ $7.45%$ $3.75%$ $11/22/1994$ $11.60%$ $7.46%$ $4.14%$ $11/22/1994$ $11.06%$ $7.46%$ $4.16%$ $12/8/1994$ $11.50%$ $7.56%$ $3.39%$ $12/8/1994$ $11.50%$ $7.56%$ $3.39%$ $12/19/1994$ $11.50%$ $7.57%$ $3.93%$ $12/28/1994$ $12.15%$ $7.61%$ $4.64%$ $1/3/1995$ $11.00%$ $7.68%$ $3.32%$ $2/10/1995$ $12.60%$ $7.70%$ $4.20%$ $3/$	1/4/1994	10.07%	6.45%	3.62%
1/28/1994 $11.35%$ $6.39%$ $4.96%$ $2/3/1994$ $11.40%$ $6.38%$ $5.02%$ $2/17/1994$ $10.60%$ $6.36%$ $4.24%$ $2/25/1994$ $11.25%$ $6.36%$ $4.89%$ $2/25/1994$ $12.00%$ $6.36%$ $5.64%$ $3/1/1994$ $11.00%$ $6.35%$ $4.65%$ $3/4/1994$ $11.00%$ $6.35%$ $4.65%$ $3/4/1994$ $11.00%$ $6.35%$ $4.65%$ $4/25/1994$ $11.00%$ $6.41%$ $4.59%$ $5/10/1994$ $11.75%$ $6.45%$ $5.30%$ $5/13/1994$ $10.50%$ $6.46%$ $4.04%$ $6/3/1994$ $11.00%$ $6.53%$ $4.47%$ $6/27/1994$ $11.00%$ $6.53%$ $4.47%$ $6/27/1994$ $11.00%$ $6.87%$ $5.88%$ $10/31/1994$ $10.00%$ $7.32%$ $2.68%$ $11/9/1994$ $10.85%$ $7.38%$ $3.47%$ $11/9/1994$ $11.20%$ $7.45%$ $3.75%$ $11/22/1994$ $11.60%$ $7.46%$ $4.14%$ $11/22/1994$ $11.60%$ $7.46%$ $4.14%$ $11/28/1994$ $11.50%$ $7.56%$ $3.39%$ $12/8/1994$ $11.50%$ $7.56%$ $3.39%$ $12/19/1994$ $11.50%$ $7.57%$ $3.93%$ $12/19/1994$ $11.50%$ $7.57%$ $3.93%$ $12/19/1994$ $11.50%$ $7.57%$ $3.93%$ $12/19/1995$ $12.60%$ $7.70%$ $4.20%$ $3/2/1995$ $11.50%$ $7.71%$ $3.79%$ <td< td=""><td>1/13/1994</td><td>11.00%</td><td>6.42%</td><td>4.58%</td></td<>	1/13/1994	11.00%	6.42%	4.58%
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	1/21/1994		6.40%	4.60%
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	1/28/1994	11.35%	6.39%	4.96%
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	2/3/1994	11.40%	6.38%	5.02%
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	2/17/1994	10.60%	6.36%	4.24%
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	2/25/1994	11.25%	6.36%	
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	2/25/1994	12.00%	6.36%	5.64%
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	3/1/1994	11.00%		4.65%
5/10/1994 $11.75%$ $6.45%$ $5.30%$ $5/13/1994$ $10.50%$ $6.46%$ $4.04%$ $6/3/1994$ $11.00%$ $6.53%$ $4.47%$ $6/27/1994$ $11.40%$ $6.64%$ $4.76%$ $8/5/1994$ $12.75%$ $6.87%$ $5.88%$ $10/31/1994$ $10.00%$ $7.32%$ $2.68%$ $11/9/1994$ $10.85%$ $7.38%$ $3.47%$ $11/9/1994$ $10.85%$ $7.38%$ $3.47%$ $11/9/1994$ $10.85%$ $7.38%$ $3.47%$ $11/18/1994$ $11.20%$ $7.45%$ $3.75%$ $11/22/1994$ $11.60%$ $7.46%$ $4.14%$ $11/28/1994$ $11.50%$ $7.54%$ $3.96%$ $12/8/1994$ $11.50%$ $7.54%$ $4.16%$ $12/14/1994$ $10.95%$ $7.56%$ $3.39%$ $12/15/1994$ $11.50%$ $7.57%$ $3.93%$ $12/19/1994$ $11.50%$ $7.57%$ $3.93%$ $12/19/1994$ $11.50%$ $7.57%$ $3.93%$ $12/19/1994$ $11.50%$ $7.57%$ $3.93%$ $12/19/1994$ $11.50%$ $7.57%$ $3.93%$ $12/19/1995$ $12.28%$ $7.64%$ $4.64%$ $1/31/1995$ $11.00%$ $7.68%$ $3.32%$ $2/10/1995$ $11.50%$ $7.70%$ $4.20%$ $3/20/1995$ $12.00%$ $7.72%$ $4.28%$	3/4/1994	11.00%		4.65%
5/10/1994 $11.75%$ $6.45%$ $5.30%$ $5/13/1994$ $10.50%$ $6.46%$ $4.04%$ $6/3/1994$ $11.00%$ $6.53%$ $4.47%$ $6/27/1994$ $11.40%$ $6.64%$ $4.76%$ $8/5/1994$ $12.75%$ $6.87%$ $5.88%$ $10/31/1994$ $10.00%$ $7.32%$ $2.68%$ $11/9/1994$ $10.85%$ $7.38%$ $3.47%$ $11/9/1994$ $10.85%$ $7.38%$ $3.47%$ $11/9/1994$ $10.85%$ $7.38%$ $3.47%$ $11/18/1994$ $11.20%$ $7.45%$ $3.75%$ $11/22/1994$ $11.60%$ $7.46%$ $4.14%$ $11/28/1994$ $11.50%$ $7.54%$ $3.96%$ $12/8/1994$ $11.50%$ $7.54%$ $4.16%$ $12/14/1994$ $10.95%$ $7.56%$ $3.39%$ $12/15/1994$ $11.50%$ $7.57%$ $3.93%$ $12/19/1994$ $11.50%$ $7.57%$ $3.93%$ $12/19/1994$ $11.50%$ $7.57%$ $3.93%$ $12/19/1994$ $11.50%$ $7.57%$ $3.93%$ $12/19/1994$ $11.50%$ $7.57%$ $3.93%$ $12/19/1995$ $12.28%$ $7.64%$ $4.64%$ $1/31/1995$ $11.00%$ $7.68%$ $3.32%$ $2/10/1995$ $11.50%$ $7.70%$ $4.20%$ $3/20/1995$ $12.00%$ $7.72%$ $4.28%$	4/25/1994	11.00%	6.41%	4.59%
6/3/199411.00%6.53%4.47%6/27/199411.40%6.64%4.76%8/5/199412.75%6.87%5.88%10/31/199410.00%7.32%2.68%11/9/199410.85%7.38%3.47%11/9/199410.85%7.38%3.47%11/9/199410.85%7.38%3.47%11/18/199411.20%7.45%3.75%11/22/199411.60%7.46%4.14%11/28/199411.06%7.49%3.57%12/8/199411.50%7.54%4.16%12/14/199410.95%7.56%3.39%12/15/199411.50%7.57%3.93%12/15/199411.50%7.57%3.93%12/19/199411.50%7.57%3.93%12/19/199411.50%7.56%3.32%12/19/199512.28%7.64%4.64%1/31/199511.00%7.68%3.32%2/10/199512.60%7.70%4.20%3/9/199511.50%7.71%3.79%3/20/199512.00%7.72%4.28%	5/10/1994	11.75%	6.45%	
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	5/13/1994	10.50%	6.46%	4.04%
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	6/3/1994	11.00%	6.53%	4.47%
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	6/27/1994	11.40%	6.64%	4.76%
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	8/5/1994	12.75%	6.87%	5.88%
11/9/199410.85%7.38%3.47%11/18/199411.20%7.45%3.75%11/22/199411.60%7.46%4.14%11/28/199411.06%7.49%3.57%12/8/199411.50%7.54%3.96%12/8/199411.70%7.54%4.16%12/14/199410.95%7.56%3.39%12/15/199411.50%7.57%3.93%12/15/199411.50%7.57%3.93%12/19/199411.50%7.57%3.93%12/28/199412.15%7.61%4.54%1/9119512.28%7.64%4.64%1/31/199511.00%7.68%3.32%2/10/199511.90%7.70%4.20%3/9/199511.50%7.71%3.79%3/20/199512.00%7.72%4.28%	10/31/1994	10.00%	7.32%	2.68%
11/18/199411.20%7.45%3.75%11/22/199411.60%7.46%4.14%11/28/199411.06%7.49%3.57%12/8/199411.50%7.54%3.96%12/8/199411.70%7.54%4.16%12/14/199410.95%7.56%3.39%12/15/199411.50%7.57%3.93%12/15/199411.50%7.57%3.93%12/19/199411.50%7.57%3.93%12/28/199412.15%7.61%4.54%1/9/199512.28%7.64%4.64%1/31/199511.00%7.68%3.32%2/10/199512.60%7.70%4.20%3/9/199511.50%7.71%3.79%3/20/199512.00%7.72%4.28%	11/9/1994	10.85%	7.38%	3.47%
11/22/199411.60%7.46%4.14%11/28/199411.06%7.49%3.57%12/8/199411.50%7.54%3.96%12/8/199411.70%7.54%4.16%12/14/199410.95%7.56%3.39%12/15/199411.50%7.57%3.93%12/19/199411.50%7.57%3.93%12/19/199411.50%7.57%3.93%12/28/199412.15%7.61%4.54%1/9/199512.28%7.64%4.64%1/31/199511.00%7.68%3.32%2/10/199512.60%7.70%4.90%2/17/199511.50%7.71%3.79%3/20/199512.00%7.72%4.28%	11/9/1994	10.85%	7.38%	3.47%
11/28/1994 11.06% 7.49% 3.57% 12/8/1994 11.50% 7.54% 3.96% 12/8/1994 11.70% 7.54% 3.96% 12/8/1994 11.70% 7.54% 4.16% 12/14/1994 10.95% 7.56% 3.39% 12/15/1994 11.50% 7.57% 3.93% 12/19/1994 11.50% 7.57% 3.93% 12/19/1994 12.15% 7.61% 4.54% 1/9/1995 12.28% 7.64% 4.64% 1/31/1995 11.00% 7.68% 3.32% 2/10/1995 12.60% 7.70% 4.20% 3/9/1995 11.50% 7.71% 3.79% 3/20/1995 12.00% 7.72% 4.28%	11/18/1994	11.20%	7.45%	3.75%
12/8/1994 11.50% 7.54% 3.96% 12/8/1994 11.70% 7.54% 4.16% 12/14/1994 10.95% 7.56% 3.39% 12/15/1994 11.50% 7.57% 3.93% 12/15/1994 11.50% 7.57% 3.93% 12/19/1994 11.50% 7.57% 3.93% 12/28/1994 12.15% 7.61% 4.54% 1/9/1995 12.28% 7.64% 4.64% 1/31/1995 11.00% 7.68% 3.32% 2/10/1995 12.60% 7.70% 4.90% 2/17/1995 11.90% 7.70% 4.20% 3/9/1995 11.50% 7.71% 3.79% 3/20/1995 12.00% 7.72% 4.28%	11/22/1994	11.60%	7.46%	4.14%
12/8/199411.70%7.54%4.16%12/14/199410.95%7.56%3.39%12/15/199411.50%7.57%3.93%12/19/199411.50%7.57%3.93%12/28/199412.15%7.61%4.54%1/9/199512.28%7.64%4.64%1/31/199511.00%7.68%3.32%2/10/199512.60%7.70%4.90%2/17/199511.90%7.70%4.20%3/9/199511.50%7.71%3.79%3/20/199512.00%7.72%4.28%	11/28/1994	11.06%	7.49%	3.57%
12/14/1994 10.95% 7.56% 3.39% 12/15/1994 11.50% 7.57% 3.93% 12/19/1994 11.50% 7.57% 3.93% 12/19/1994 12.15% 7.61% 4.54% 1/9/1995 12.28% 7.64% 4.64% 1/31/1995 11.00% 7.68% 3.32% 2/10/1995 12.60% 7.70% 4.90% 2/17/1995 11.90% 7.70% 4.20% 3/9/1995 11.50% 7.71% 3.79% 3/20/1995 12.00% 7.72% 4.28%	12/8/1994	11.50%	7.54%	3.96%
12/15/1994 11.50% 7.57% 3.93% 12/19/1994 11.50% 7.57% 3.93% 12/28/1994 12.15% 7.61% 4.54% 1/9/1995 12.28% 7.64% 4.64% 1/31/1995 11.00% 7.68% 3.32% 2/10/1995 12.60% 7.70% 4.90% 2/17/1995 11.90% 7.70% 4.20% 3/9/1995 11.50% 7.71% 3.79% 3/20/1995 12.00% 7.72% 4.28%	12/8/1994	11. 70%	7.54%	4.16%
12/19/1994 11.50% 7.57% 3.93% 12/28/1994 12.15% 7.61% 4.54% 1/9/1995 12.28% 7.64% 4.64% 1/31/1995 11.00% 7.68% 3.32% 2/10/1995 12.60% 7.70% 4.90% 2/17/1995 11.90% 7.70% 4.20% 3/9/1995 11.50% 7.71% 3.79% 3/20/1995 12.00% 7.72% 4.28%	12/14/1994	10.95%	7.56%	3.39%
12/28/199412.15%7.61%4.54%1/9/199512.28%7.64%4.64%1/31/199511.00%7.68%3.32%2/10/199512.60%7.70%4.90%2/17/199511.90%7.70%4.20%3/9/199511.50%7.71%3.79%3/20/199512.00%7.72%4.28%	12/15/1994	11.50%	7.57%	3.93%
1/9/199512.28%7.64%4.64%1/31/199511.00%7.68%3.32%2/10/199512.60%7.70%4.90%2/17/199511.90%7.70%4.20%3/9/199511.50%7.71%3.79%3/20/199512.00%7.72%4.28%	12/19/1994	11.50%	7.57%	3.93%
1/31/1995 11.00% 7.68% 3.32% 2/10/1995 12.60% 7.70% 4.90% 2/17/1995 11.90% 7.70% 4.20% 3/9/1995 11.50% 7.71% 3.79% 3/20/1995 12.00% 7.72% 4.28%	12/28/1994	12.15%	7.61%	4.54%
2/10/199512.60%7.70%4.90%2/17/199511.90%7.70%4.20%3/9/199511.50%7.71%3.79%3/20/199512.00%7.72%4.28%	1/9/1995	12.28%	7.64%	4.64%
2/17/199511.90%7.70%4.20%3/9/199511.50%7.71%3.79%3/20/199512.00%7.72%4.28%	1/31/1995	11.00%	7.68%	3.32%
3/9/199511.50%7.71%3.79%3/20/199512.00%7.72%4.28%	2/10/1995	12.60%	7.70%	4.90%
3/20/1995 12.00% 7.72% 4.28%	2/17/1995	11.90%	7. 7 0%	4.20%
	3/9/1995	11.50%		3.79%
3/23/1995 12.81% 7.72% 5,09%	3/20/1995	12.00%	7.72%	4.28%
	3/23/1995	12.81%	7. 72%	5.09%

DOCKET NO. 130040-EI EXHIBIT NO. (RBH-1) WITNESS: HEVERT DOCUMENT NO. 6 PAGE 21 OF 30 FILED: 04/05/2013

[6]	[7]	[8] Average 30-	[9]
Date of		Year	
Electric	Return on	Treasury	Risk
Rate Case	Equity	Yield	Premium
3/29/1995	11.60%	7.72%	3.88%
4/6/1995	11.10%	7.71%	3.39%
4/7/1995	11.00%	7.71%	3.29%
4/19/1995	11.00%	7.70%	3.30%
5/12/1995	11.63%	7.68%	3.95%
5/25/1995	11.20%	7.65%	3.55%
6/9/1995	11.25%	7.60%	3.65%
6/21/1995	12.25%	7.56%	4.69%
6/30/1995	11.10%	7.52%	3.58%
9/11/1995	11.30%	7.21%	4.09%
9/27/1995	11.30%	7.13%	4.17%
9/27/1995	11.50%	7.13%	4.37%
9/27/1995	11.75%	7.13%	4.62%
9/29/1995	11.00%	7.12%	3.88%
11/9/1995	11.38%	6.90%	4.48%
11/9/1995	12.36%	6.90%	5.46%
11/17/1995	11.00%	6.86%	4.14%
12/4/1995	11.35%	6.78%	4.57%
12/11/1995	11.40%	6.75%	4.65%
12/20/1995	11.60%	6.70%	4.90%
12/27/1995	12.00%	6.67%	5.33%
2/5/1996	12.25%	6.48%	5.77%
3/29/1996	10.67%	6.42%	4.25%
4/8/1996	11.00%	6.42%	4.58%
4/11/1996	12.59%	6.43%	6.16%
4/11/1996	12.59%	6.43%	6.16%
4/24/1996	11.25%	6.44%	4.81%
4/30/1996	11.00%	6.43%	4.57%
5/13/1996	11.00%	6.44%	4.56%
5/23/1996	11.25%	6.44%	4.81%
6/25/1996	11.25%	6.48%	4.77%
6/27/1996	11.20%	6.48%	4.72%
8/12/1996	10.40%	6.57%	3.83%
9/27/1996 10/16/1996	11.00% 12.25%	6.70% 6.76%	4.30% 5.49%
11/5/1996	12.25%		
11/26/1996	11.30%	6.80%	4.20% 4.47%
12/18/1996	11.30%	6.83%	4.47%
12/10/1996	11.75%	6.83%	4.92%
1/3/1997	10.70%	6.83% 6.83%	4.07% 3.87%
2/13/1997	11.80%	6.82%	4.98%
2/13/1997	11.80%	6.82%	4.98%
3/31/1997	10.02%	6.80%	3.22%
4/2/1997	11.65%	6.80%	4.85%
4/28/1997	11.50%	6.81%	4.69%
4/20/1997	11.70%	6.81%	4.89%
7/17/1997	12.00%	6.77%	4.89% 5.23%
12/12/1997	12.00%	6.61%	4.39%
12/23/1997	11.12%	6.57%	4.55%
2/2/1998	12.75%	6.40%	6.35%
3/2/1998	12.75%	6.29%	4.96%
51211330	11.20/0	0.2370	4.5070

DOCKET NO. 130040-EI EXHIBIT NO. (RBH-1) WITNESS: HEVERT DOCUMENT NO. 6 PAGE 22 OF 30 FILED: 04/05/2013

[6]	[7]	[8] Average 30-	[9]
Date of		Year	
Electric	Return on	Treasury	Risk
Rate Case	Equi <u>ty</u>	Yield	Premium
3/6/1998	10. 75 %	6.27%	4.48%
3/20/1998	10.50%	6.23%	4.27%
4/30/1998	12.20%	6.12%	6.08%
7/10/1998	11. 40%	5.94%	5.46%
9/15/1998	11.90%	5.78%	6.12%
11/30/1998	12.60%	5.58%	7.02%
12/10/1998	12.20%	5.55%	6.65%
12/17/1998	12.10%	5.52%	6.58%
2/5/1999	10.30%	5.39%	4.91%
3/4/1999	10.50%	5.34%	5.16%
4/6/1999	10.94%	5.32%	5.62%
7/29/1999	10. 75 %	5.51%	5.24%
9/23/1999	10. 75%	5.70%	5.05%
11/17/1999	11.10%	5.89%	5.21%
1/7/2000	11.50%	6.04%	5.46%
1/7/2000	11.50%	6.04%	5.46%
2/17/2000	10.60%	6.1 7%	4.43%
3/28/2000	11.25%	6.19%	5.06%
5/24/2000	11.00%	6.18%	4.82%
7/18/2000	12.20%	6.16%	6.04%
9/29/2000	11.16%	6.03%	5.13%
11/28/2000	12.90%	5.89%	7.01%
11/30/2000	12.10%	5.88%	6.22%
1/23/2001	11.25%	5.79%	5.46%
2/8/2001	11.50%	5.77%	5.73%
5/8/2001	10. 75%	5.62%	5.13%
6/26/2001	11.00%	5.62%	5.38%
7/25/2001	11.02%	5.60%	5.42%
7/25/2001	11.02%	5.60%	5.42%
7/31/2001	11.00%	5.59%	5.4 1%
8/31/2001	10.50%	5.56%	4.94%
9/7/2001	10. 75%	5.55%	5.20%
9/10/2001	11.00%	5.55%	5.45%
9/20/2001	10.00%	5.55%	4.45%
10/24/2001	10.30%	5.54%	4.76%
11/28/2001	10.60%	5.49%	5.11%
12/3/2001	12.88%	5.49%	7.39%
12/20/2001	12.50%	5.50%	7.00%
1/22/2002	10.00%	5.50%	4.50%
3/27/2002	10.10%	5.45%	4.65%
4/22/2002	11.80%	5.45%	6.35%
5/28/2002	10.17%	5.46%	4.71%
6/10/2002	12.00%	5.47%	6.53%
6/18/2002	11.16%	5.48%	5.68%
6/20/2002	11.00%	5.48%	5.52%
6/20/2002	12.30%	5.48%	6.82%
7/15/2002	11.00%	5.47%	5.53%
9/12/2002	12.30%	5.45%	6.85%
9/26/2002	10. 45 %	5.41%	5.04%
12/4/2002	11.55%	5.29%	6.26%
12/13/2002	11. 75 %	5.27%	6.48%

DOCKET NO. 130040-EI EXHIBIT NO. (RBH-1) WITNESS: HEVERT DOCUMENT NO. 6 PAGE 23 OF 30 FILED: 04/05/2013

[6]	[7]	[8] Average 30-	[9]
Date of		Year	
Electric	Return on	Treasury	Risk
Rate Case	Equity	Yield	Premium
12/20/2002	11.40%	5.25%	6.15%
1/8/2003	11.10%	5.19%	5.91%
1/31/2003	12.45%	5.13%	7.32%
2/28/2003	12.30%	5.05%	7.25%
3/6/2003	10.75%	5.03%	5.72%
3/7/2003	9.96%	5.02%	4.94%
3/20/2003	12.00%	4.99%	7.01%
4/3/2003	12.00%	4.96%	7.04%
4/15/2003	11.15%	4.94%	6.21%
6/25/2003	10.75%	4.79%	5.96%
6/26/2003	10.75%	4.79%	5.96%
7/9/2003	9.75%	4.79%	4.96%
7/16/2003	9.75%	4.79%	4.96%
7/25/2003	9.50%	4.80%	4.70%
8/26/2003	10.50%	4.83%	5.67%
12/17/2003	9.85%	4.93%	4.92%
12/17/2003	10.70%	4.93%	5.77%
12/18/2003	11.50%	4.94%	6.56%
12/19/2003	12.00%	4.94%	7.06%
12/19/2003	12.00%	4.94%	7.06%
12/23/2003	10.50%	4.94%	5.56%
1/13/2004	12.00%	4.95%	7.05%
3/2/2004	10.75%	4.98%	5.77%
3/26/2004	10.25%	5.02%	5.23%
4/5/2004	11.25%	5.03%	6.22%
5/18/2004	10.50%	5.07%	5.43%
5/25/2004	10.25%	5.08%	5.17%
5/27/2004	10.25%	5.08%	5.17%
6/2/2004	11.22%	5.08%	6.14%
6/30/2004	10.50%	5.10%	5.40%
6/30/2004	10.50%	5.10%	5.40%
7/16/2004	11.60%	5.11%	6.49%
8/25/2004	10.25%	5.10%	5.15%
9/9/2004	10.25%	5.10%	5.30%
11/9/2004	10.40%	5.06%	5.44%
11/23/2004	11.00%	5.06%	5.94%
12/14/2004	10.97%		5.94% 5.91%
12/21/2004	11.25%	5.06% 5.07%	5.91% 6.18%
12/21/2004	11.25%	5.07% 5.07%	6.43%
12/22/2004			
	10.70%	5.07%	5.63%
12/22/2004	11.50%	5.07%	6.43%
12/29/2004	9.85%	5.07%	4.78%
1/6/2005	10.70%	5.08%	5.62%
2/18/2005	10.30%	4.98%	5.32%
2/25/2005	10.50%	4.96%	5.54%
3/10/2005	11.00%	4.93%	6.07%
3/24/2005	10.30%	4.90%	5.40%
4/4/2005	10.00%	4.88%	5.12%
4/7/2005	10.25%	4.87%	5.38%
5/18/2005	10.25%	4.78%	5.47%
5/25/2005	10.75%	4.77%	5.98%

DOCKET NO. 130040-EI EXHIBIT NO. (RBH-1) WITNESS: HEVERT DOCUMENT NO. 6 PAGE 24 OF 30 FILED: 04/05/2013

[6] Data of	[7]	[8] Average 30-	[9]
Date of	Defense an	Year	D 1-1
Electric	Return on	Treasury	Risk
Rate Case	Equity	Yield	Premium
5/26/2005	9.75%	4.76%	4.99%
6/1/2005	9.75%	4.75%	5.00%
7/19/2005	11.50%	4.65%	6.85%
8/5/2005	11.75%	4.62%	7.13%
8/15/2005	10.13%	4.62%	5.51%
9/28/2005	10.00%	4.54%	5.46%
10/4/2005	10.75%	4.54%	6.21%
12/12/2005	11.00%	4.55%	6.45%
12/13/2005	10.75%	4.55%	6.20%
12/21/2005	10.29%	4.55%	5.74%
12/21/2005	10.40%	4.55%	5.85%
12/22/2005	11.00%	4.54%	6.46%
12/22/2005	11.15% 10.00%	4.54%	6.61%
12/28/2005	10.00%	4.54% 4.54%	5.46%
12/28/2005	11.00%	4.54% 4.53%	5.46%
1/5/2006 1/27/2006	9.75%		6.47%
3/3/2006	9.75% 10.39%	4.52% 4.53%	5.23% 5.86%
4/17/2006	10.39%	4.53% 4.61%	5.59%
4/17/2008	10.20%	4.64%	5.96%
5/17/2006	11.60%	4.69%	6.91%
6/6/2006	10.00%	4.09%	5.26%
6/27/2006	10.00%	4.74%	5.95%
7/6/2006	10.75%	4.80%	5.38%
7/24/2006	9.60%	4.82% 4.86%	5.36% 4.74%
7/26/2006	10.50%	4.86%	5.64%
7/28/2006	10.05%	4.86%	5.19%
8/23/2006	9.55%	4.89%	4.66%
9/1/2006	9.55 <i>%</i> 10.54%	4.89%	5.65%
9/14/2006	10.00%	4.90%	5.10%
10/6/2006	9.67%	4.92%	4.75%
11/20/2006	9.80%	4.95%	4.85%
11/21/2006	10.08%	4.95%	5.13%
11/21/2006	10.08%	4.95%	5.13%
11/21/2006	10.12%	4.95%	5.17%
12/1/2006	10.25%	4.95%	5.30%
12/1/2006	10.50%	4.95%	5.55%
12/7/2006	10.75%	4.95%	5.80%
12/21/2006	10.90%	4.95%	5.95%
12/21/2006	11.25%	4.95%	6.30%
12/22/2006	10.25%	4.95%	5.30%
1/5/2007	10.00%	4.95%	5.05%
1/11/2007	10.10%	4.95%	5.15%
1/11/2007	10.10%	4.95%	5.15%
1/11/2007	10.90%	4.95%	5.95%
1/12/2007	10.10%	4.95%	5.15%
1/13/2007	10.40%	4.95%	5.45%
1/19/2007	10.80%	4.94%	5.86%
3/21/2007	11.35%	4.87%	6.48%
3/22/2007	9.75%	4.87%	4.88%
5/15/2007	10.00%	4.81%	5.19%

DOCKET NO. 130040-EI EXHIBIT NO. (RBH-1) WITNESS: HEVERT DOCUMENT NO. 6 PAGE 25 OF 30 FILED: 04/05/2013

[6] Data of	[7]	[8] Average 30-	[9]
Date of	Beturn on	Year	Diele
Electric Rate Case	Return on	Treasury	Risk
5/17/2007	Equi <u>ty</u> 10.25%	Yield 4.81%	Premium 5 44%
	10.25%	4.81% 4.81%	5.44% 5.44%
5/17/2007 5/22/2007	10.25%	4.81%	5.44% 5.39%
5/22/2007	10.20%	4.81%	5.69%
5/23/2007	10.50%	4.81%	
5/25/2007	9.67%	4.81%	5.89% 4.86%
6/15/2007	9.90%	4.81%	5.08%
6/21/2007	10.20%	4.82%	5.37%
6/22/2007	10.20%	4.83%	5.67%
6/28/2007	10.30 %	4.84%	5.91%
7/12/2007	9.67%	4.86%	4.81%
7/19/2007	10.00%	4.87%	5.13%
7/19/2007	10.00%	4.87%	5.13%
8/15/2007	10.00%	4.88%	5.52%
10/9/2007	10.40%	4.91%	5.09%
10/17/2007	9.10%	4.91%	4.19%
10/31/2007	9.96%	4.90%	5.06%
11/29/2007	10.90%	4.87%	6.03%
12/6/2007	10.75%	4.86%	5.89%
12/13/2007	9.90%	4.86%	5.04%
12/13/2007	9.96%	4.86%	5.10%
12/14/2007	10.70%	4.86%	5.84%
12/14/2007	10.80%	4.86%	5.94%
12/19/2007	10.20%	4.85%	5.35%
12/20/2007	10.20%	4.85%	5.35%
12/20/2007	11.00%	4.85%	6.15%
12/28/2007	10.25%	4.85%	5.40%
12/31/2007	11.25%	4.85%	6.40%
1/8/2008	10.75%	4.83%	5.92%
1/17/2008	10.75%	4.82%	5.93%
1/28/2008	9.40%	4.80%	4.60%
1/30/2008	10.00%	4.79%	5.21%
1/31/2008	10.71%	4.79%	5.92%
2/29/2008	10.25%	4.75%	5.50%
3/12/2008	10.25%	4.73%	5.52%
3/25/2008	9.10%	4.69%	4.41%
3/31/2008	12.12%	4.67%	7.45%
4/22/2008	10.25%	4.61%	5.64%
4/24/2008	10.10%	4.60%	5.50%
5/1/2008	10.70%	4.59%	6.11%
5/19/2008	11.00%	4.57%	6.43%
5/27/2008	10.00%	4.55%	5.45%
6/10/2008	10.70%	4.54%	6.16%
6/27/2008	10.50%	4.54%	5.96%
6/27/2008	11.04%	4.54%	6.50%
7/10/2008	10.43%	4.52%	5.91%
7/16/2008	9.40%	4.52%	4.88%
7/30/2008	10.80%	4.51%	6.29%
7/31/2008	10.70%	4.51%	6.19%
8/11/2008	10.25%	4.51%	5.74%
8/26/2008	10.18%	4.50%	5.68%

DOCKET NO. 130040-EI EXHIBIT NO. (RBH-1) WITNESS: HEVERT DOCUMENT NO. 6 PAGE 26 OF 30 FILED: 04/05/2013

[6]	[7]	[8] Average 30-	[9]
Date of		Year	
Electric	Return on	Treasury	Risk
Rate Case	Equity	Yield	Premium
9/10/2008	10.30%	4.50%	5.80%
9/24/2008	10.65%	4.48%	6.17%
9/24/2008	10.65%	4.48%	6.17%
9/24/2008	10.65%	4.48%	6.17%
9/30/2008	10.20%	4.48%	5.72%
10/8/2008	10.15%	4.46%	5.69%
10/15/2008	10.10%	4.46%	5.64%
11/13/2008	10.55%	4.45%	6.10%
11/17/2008	10.20%	4.44%	5. 7 6%
12/1/2008	10.25%	4.40%	5.85%
12/23/2008	11.00%	4.27%	6.73%
12/29/2008	10.00%	4.24%	5. 7 6%
12/29/2008	10.20%	4.24%	5.96%
12/31/2008	10.75%	4.22%	6.53%
1/14/2009	10.50%	4.15%	6.35%
1/14/2009	10.60%	4.15%	6.45%
1/21/2009	10.50%	4.12%	6.38%
1/21/2009	10.50%	4.12%	6.38%
1/21/2009	10.50%	4.12%	6.38%
1/27/2009	10. 7 6%	4.09%	6.67%
1/30/2009	10.50%	4.08%	6.42%
2/4/2009	8.75%	4.06%	4.69%
3/4/2009	10.50%	3.97%	6.53%
3/12/2009	11.50%	3.93%	7.57%
4/2/2009	11.10%	3.86%	7.24%
4/21/2009	10.61%	3.80%	6.81%
4/24/2009	10.00%	3.79%	6.21%
4/30/2009	11.25%	3.78%	7.47%
5/4/2009	10. 74%	3.77%	6.97%
5/20/2009	10.25%	3.75%	6.50%
5/28/2009	10.50%	3.75%	6.75%
5/29/2009	10.50%	3.75%	6.75%
6/22/2009	10.00%	3.77%	6.23%
6/24/2009	10.80%	3.77%	7.03%
7/8/2009	10.63%	3.77%	6.86%
7/17/2009	10.50%	3.78%	6.72%
8/31/2009	10.25%	3.82%	6.43%
10/14/2009	10.70%	4.01%	6.69%
10/23/2009	10.88%	4.05%	6.83%
11/2/2009	10.70%	4.09%	6.61%
11/3/2009 11/24/2009	10.70% 10.25%	4.09%	6.61%
		4.15%	6.10%
11/25/2009	10.75% 10.35%	4.15%	6.60% 6.10%
11/30/2009 12/3/2009	10.35%	4.16%	6.19% 6.23%
		4.17% 4.18%	6.33% 6.52%
12/7/2009 12/16/2009	10.70% 10.90%		
12/16/2009	10.90%	4.21%	6.69% 6.70%
12/16/2009	10.40%	4.21%	6.79% 6.18%
12/18/2009	10.40%	4.22% 4.22%	6.18% 6.18%
12/10/2009	10.40%	4.22% 4.23%	5.9 7%
1212212009	10.20%	4.23%	5.5170

DOCKET NO. 130040-EI EXHIBIT NO. (RBH-1) WITNESS: HEVERT DOCUMENT NO. 6 PAGE 27 OF 30 FILED: 04/05/2013

[6]	[7]	[8] Average 30-	[9]
Date of		Year	
Electric	Return on	Treasury	Risk
Rate Case	Equi <u>ty</u>	Yield	Premium
12/22/2009	10.40%	4.23%	6.17%
12/22/2009	10.40%	4.23%	6.17%
12/30/2009	10.00%	4.26%	5.74%
1/ 4/2 010	10.80%	4.27%	6.53%
1/11/2010	11.00%	4.30%	6.70%
1/26/2010	10.13%	4.35%	5.78%
1/27/2010	10.40%	4.35%	6.05%
1/27/2010	10.40%	4.35%	6.05%
1/27/2010	10.70%	4.35%	6.35%
2/9/2010	9.80%	4.38%	5.42%
2/18/2010	10.60%	4.40%	6.20%
2/24/2010	10.18%	4.41%	5.77%
3/2/2010	9.63%	4.41%	5.22%
3/4/2010	10.50%	4.41%	6.09%
3/5/2010	10.50%	4.41%	6.09%
3/11/2010	11.90%	4.42%	7.48%
3/11/2010	12.30%	4.42%	7.88%
3/11/2010	12.30%	4.42%	7.88%
3/17/2010	10.00%	4.42%	5.58%
3/25/2010	10.15%	4.42%	5.73%
4/2/2010	10.10%	4.43%	5.67%
4/27/2010	10.00%	4.46%	5.54%
4/29/2010	9.90%	4.46%	5.44%
4/29/2010	10.06%	4.46%	5.60%
4/29/2010	10.26%	4.46%	5.80%
5/12/2010	10.30%	4.46%	5.84%
5/12/2010	10.30%	4.46%	5.84%
5/28/2010	10.10%	4.44%	5.66%
5/28/2010	10.20%	4.44%	5.76%
6/7/2010	10.30%	4.44%	5.86%
6/16/2010	10.00%	4.44%	5.56%
6/28/2010	9.67%	4.43%	5.24%
6/28/2010	10.50%	4.43%	6.07%
6/30/2010	9.40%	4.43%	4.97%
7/1/2010	10.25%	4.43%	5.82%
7/15/2010	10.53%	4.43%	6.10%
7/15/2010	10.70%	4.43%	6.27%
7/30/2010	10.70%	4.41%	6.29%
8/4/2010	10.50%	4.41%	6.09%
8/6/2010	9.83%	4.41%	5.42%
8/25/2010	9.90%	4.37%	5.53%
9/3/2010	10.60%	4.35%	6.25%
9/1 4/2 010	10.70%	4.33%	6.37%
9/16/2010	10.00%	4.33%	5.67%
9/16/2010	10.00%	4.33%	5.67%
9/30/2010	9.75%	4.29%	5.46%
9/30/2010	1 1.00%	4.29%	6.71%
10/14/2010	10.35%	4.24%	6.11%
10/28/2010	10.70%	4.21%	6.49%
11/2/2010	10.38%	4.20%	6.18%
11/4/2010	10.70%	4.20%	6.50%

DOCKET NO. 130040-EI EXHIBIT NO. (RBH-1) WITNESS: HEVERT DOCUMENT NO. 6 PAGE 28 OF 30 FILED: 04/05/2013

[6]	[7]	[8] Average 30-	[9]
Date of	_	Year	
Electric	Return on	Treasury	Risk
Rate Case	Equity	Yield	Premium
11/19/2010	10.20%	4.18%	6.02%
11/22/2010	10.00%	4.18%	5.82%
12/1/2010	10.13%	4.16%	5.97%
12/6/2010	9.86%	4.16%	5.70%
12/9/2010	10.25%	4.15%	6.10%
12/13/2010	10.70%	4.15%	6.55%
12/14/2010	10.13%	4.15%	5.98%
12/15/2010 12/17/2010	10.44% 10.00%	4.15% 4.15%	6.29% 5.85%
12/17/2010	10.00%	4.15%	5.85% 6.45%
12/20/2010	10.80%	4.15% 4.15%	6.15%
12/27/2010	9.90%	4.15% 4.14%	5.76%
12/29/2010	11.15%	4.14%	5.78% 7.01%
1/5/2011	10.15%	4.14%	6.02%
1/12/2011	10.15%	4.13%	6.17%
1/13/2011	10.30%	4.13%	6.17%
1/18/2011	10.30%	4.13%	5.88%
1/20/2011	9.30%	4.12%	5.18%
1/20/2011	9.30 % 10.13%	4.12%	6.01%
1/31/2011	9.60%	4.12%	5.48%
2/3/2011	10.00%	4.12%	5.88%
2/25/2011	10.00%	4.12%	5.86%
3/22/2011	12.30%	4.17%	8.13%
3/22/2011	12.30%	4.17%	8.13%
3/25/2011	9.80%	4.18%	5.62%
3/30/2011	10.00%	4.18%	5.82%
4/12/2011	10.00%	4.21%	5.79%
4/25/2011	10.00%	4.23%	6.51%
4/26/2011	9.67%	4.23%	5.44%
4/27/2011	10.40%	4.23%	6.17%
5/4/2011	10.00%	4.24%	5.76%
5/4/2011	10.00%	4.24%	5.76%
5/24/2011	10.50%	4.27%	6.23%
6/8/2011	10.75%	4.30%	6.45%
6/16/2011	9.20%	4.31%	4.89%
6/17/2011	9.95%	4.31%	5.64%
7/13/2011	10.20%	4.36%	5.84%
8/1/2011	9.20%	4.38%	4.82%
8/8/2011	10.00%	4.38%	5.62%
8/11/2011	10.00%	4.37%	5.63%
8/12/2011	10.35%	4.37%	5.98%
8/19/2011	10.25%	4.36%	5.89%
9/2/2011	12.88%	4.32%	8.56%
9/22/2011	10.00%	4.24%	5.76%
10/12/2011	10.30%	4.14%	6.16%
10/20/2011	10.50%	4.10%	6.40%
11/30/2011	10.90%	3.88%	7.02%
11/30/2011	10.90%	3.88%	7.02%
12/14/2011	10.00%	3.80%	6.20%
12/14/2011	10.30%	3.80%	6.50%
12/20/2011	10.20%	3.77%	6.43%

DOCKET NO. 130040-EI EXHIBIT NO. (RBH-1) WITNESS: HEVERT DOCUMENT NO. 6 PAGE 29 OF 30 FILED: 04/05/2013

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[6]	[7]	[8] Average 30-	[9]
Date of		Year	
Electric	Return on	Treasury	Risk
Rate Case	Equi <u>ty</u>	Yield	Premium
12/21/2011	10.20%	3.76%	6.44%
12/22/2011	9.90%	3.75%	6.15%
12/22/2011	10.40%	3.75%	6.65%
12/23/2011	10.19%	3.75%	6.44%
1/3/2012	11. 4 0%	3.69%	7.71%
1/25/2012	10.50%	3.57%	6.93%
1/27/2012	10.50%	3.56%	6.94%
2/2/2012	11.40%	3.53%	7.87%
2/15/2012	10.20%	3.48%	6.72%
2/23/2012	9.90%	3.44%	6.46%
2/27/2012	10.25%	3.43%	6.82%
2/29/2012	10.40%	3.42%	6.98%
3/16/2012	12.40%	3.36%	9.04%
3/20/2012	11.40%	3.35%	8.05%
3/23/2012	11.40%	3.34%	8.06%
3/29/2012	10.37%	3.32%	7.05%
4/4/2012	10.00% 10.00%	3.30%	6.70%
4/26/2012		3.21%	6.79%
5/2/2012	10.00%	3.19%	6.81%
5/7/2012	9.80%	3.17%	6.63%
5/15/2012	10.00%	3.15%	6.85%
5/29/2012 6/7/2012	10.05% 10.30%	3.11%	6.94% 7.22%
6/14/2012	9.40%	3.08% 3.06%	6.34%
6/15/2012	9.40% 10.40%	3.06%	7.34%
6/18/2012	9.60%	3.06%	6.54%
6/19/2012	9.00%	3.05%	6.20%
6/26/2012	9.23 <i>%</i> 10.10%	3.05%	7.06%
6/29/2012	10.10%	3.04%	6.96%
7/9/2012	10.00%	3.03%	7.17%
7/16/2012	9.80%	3.02%	6.78%
7/20/2012	9.31%	3.01%	6.30%
7/20/2012	9.81%	3.01%	6.80%
9/13/2012	9.80%	2.94%	6.86%
9/19/2012	9.80%	2.94%	6.86%
9/19/2012	10.05%	2.94%	7.11%
9/26/2012	9.50%	2.94%	6.56%
10/12/2012	9.60%	2.93%	6.67%
10/23/2012	9.75%	2.93%	6.82%
10/24/2012	10.30%	2.93%	7.37%
11/9/2012	10.30%	2.92%	7.38%
11/28/2012	10.40%		7.50%
11/29/2012	9.75%	2.90%	6.85%
11/29/2012	9.88%	2.90%	6.98%
12/5/2012	9.71%	2.89%	6.82%
12/5/2012	10.40%		7.51%
12/12/2012	9.80%	2.88%	6.92%
12/13/2012	9.50%		6.62%
12/13/2012	10.50%		7.62%
12/14/2012	10.40%	2.88%	7.52%
12/19/2012	9.71%	2.88%	6.83%

DOCKET NO. 130040-EI EXHIBIT NO. ____(RBH-1) WITNESS: HEVERT DOCUMENT NO. 6 PAGE 30 OF 30 FILED: 04/05/2013

[6]	[7]	[8] Average 30-	[9]
Date of		Үеаг	
Electric	Return on	Treasury	Risk
Rate Case	Equity	Yield	Premium
12/19/2012	10.25%	2.88%	7.37%
12/20/2012	9.50%	2.88%	6.62%
12/20/2012	9.80%	2.88%	6.92%
12/20/2012	10.25%	2.88%	7.37%
12/20/2012	10.25%	2.88%	7.37%
12/20/2012	10.30%	2.88%	7.42%
12/20/2012	10.40%	2.88%	7.52%
12/20/2012	10. 45 %	2.88%	7.57%
12/21/2012	10.20%	2.88%	7.32%
12/26/2012	9.80%	2.87%	6.93%
1/9/2013	9.70%	2.85%	6.85%
1/9/2013	9.70%	2.85%	6.85%
1/9/2013	9.70%	2.85%	6.85%
1/16/2013	9.60%	2.84%	6.76%
1/16/2013	9.60%	2.84%	6.76%
2/13/2013	10.20%	2.85%	7.35%
		Average	4.39%
	Num	ber of Cases	1,392

Ticker	Year		Revenue		Net Plant	Revenue/Net Plant	Change in Net Plant	Change in Revenue/Net Plant
ALE	2002	NA		NA			g	
ALE .	2003			NA				
ALE .	2004		751.40	\$	883.10	85.09%		
ALE	2005		737.40		860.40	85.70%	-2.57%	0.73%
ALE .	2006		767.10		921.60	83.24%	7.11%	-2.88%
ALE	2007		841.70		1,104.50	76.21%	19.85%	-8.44%
ALE	2008		801.00		1,387.30	57.74%	25.60%	-24.23%
ALE .	2009		759.10		1,622.70	46.78%	16.97%	-18.98%
ALE .	2010		907.00		1,805.60	50.23%	11.27%	7.38%
ALE .	2011		928.20		1,982.70	46.81%	9.81%	-6.80%
ALE .	2012		955.00		2,325.00	41.08%	17.26%	-12.26%
ALE	2013		1,005.00		2,515.00	39.96%	8.17%	-2.71%
ALE	2015-2017		1,180.00		2,825.00	41.77%	12.33%	4.53%
NT	2002	\$	•	\$	3,729.20	69.96%		
NT	2003		3,128.20		4,432.60	70.57%	18.86%	0.88%
NT	2004		2,958.70		5,284.60	55.99%	19.22%	-20.67%
NT	2005		3,279.60		4,866.20	67.40%	-7.92%	20.38%
NT	2006		3,359.40		4,944.90	67.94%	1.62%	0.80%
NT	2007		3,437.60		4,679.90	73.45%	-5.36%	8.12%
NT	2008		3,681.70		5,353.50	68.77%	14.39%	-6.38%
NT	2009		3,432.80		6,203.00	55.34%	15.87%	-19.53%
NT	2010		3,416.10		6,730.60	50.75%	8.51%	-8.29%
NT	2011		3,665.30		7,037.10	52.09%	4.55%	2.62%
NT	2012		3,100.00		7,500.00	41.33%	6.58%	-20.64%
NT	2013		3,300.00		7,800.00	42.31%	4.00%	2.36%
NT	2015-2017		4,500.00		8,500.00	52.94%	8.97%	25.13%
λEE	2002	\$	3,841.00	\$	8,914.00	43.09%		
λEE	2003		4,593.00		10,917.00	42.07%	22.47%	-2.36%
AEE	2004		5,160.00		13,297.00	38.81%	21.80%	-7.76%
AEE	2005		6,780.00		13,572.00	49.96%	2.07%	28.73%
AEE	2006		6,880.00		14,286.00	48.16%	5.26%	-3.60%
AEE	2007		7,546.00		15,069.00	50.08%	5.48%	3.98%
AEE	2008		7,839.00		16,567.00	47.32%	9.94%	-5.51%
AEE	2009		7,090.00		17,610.00	40.26%	6.30%	-14.91%
AEE	2010		7,638.00		17,853.00	42.78%	1.38%	6.26%
AEE	2011		7,531.00		18,127.00	41.55%	1.53%	-2.89%

DuPont Formula

DOCKET NO. 130040-EI EXHIBIT NO. (RBH-1) WITNESS: HEVERT DOCUMENT NO. 7 PAGE 1 OF 30

						Change in	
Ticker	Year	Revenue	Net Plant	Revenue/Net Plant	Change in Net Plant	Revenue/Net Plant	
AEE	2012	6,850.00	18,650.00	36.73%	2.89%	-11.59%	
AEE	2013	7,000.00	19,100.00	36.65%	2.41%	-0.22%	
AEE	2015-2017	7,700.00	20,600.00	37.38%	7.85%	1.99%	
AEP	2002 \$	14,555.00	,	67.12%			
AEP	2003	14,545.00	22,029.00	66.03%	1.59%	-1.63%	
AEP	2004	14,057.00	22,801.00	61.65%	3.50%	-6.63%	
AEP	2005	12,111.00	24,284.00	49.87%	6.50%	-19.11%	
AEP	2006	12,622.00	26,781.00	47.13%	10.28%	-5.50%	
AEP	2007	13,380.00	29,870.00	44.79%	11.53%	-4.96%	
AEP	2008	14,440.00	32,987.00	43.77%	10.44%	-2.28%	
AEP	2009	13,489.00	34,344.00	39.28%	4.11%	-10.28%	
AEP	2010	14,427.00	35,674.00	40.44%	3.87%	2.97%	
AEP	2011	15,116.00	36,971.00	40.89%	3.64%	1.10%	
AEP	2012	14,700.00	38,425.00	38.26%	3.93%	-6.43%	
AEP	2013	15,400.00	40,225.00	38.28%	4.68%	0.07%	
AEP	2015-2017	17,850.00	45,300.00	39.40%	12.62%	2.92%	
AVA	2002 \$	980.40	\$ 1,563.70	62.70%			
AVA	2003	1,123.40	1,944.60	57.77%	24.36%	-7.86%	
AVA	2004	1,151.60	1,956.10	58.87%	0.59%	1.91%	
AVA	2005	1,359.60	2,126.40	63.94%	8.71%	8.61%	
AVA	2006	1,506.30	2,215.00	68.00%	4.17%	6.36%	
AVA	2007	1,417.80	2,351.30	60.30%	6.15%	-11.33%	
AVA	2008	1,676.80	2,492.20	67.28%	5.99%	11.58%	
AVA	2009	1,512.60	2,607.00	58.02%	4.61%	-13.76%	
AVA	2010	1,558.70	2,714.20	57.43%	4.11%	-1.02%	DOCUMENT PAGE 2 OH FILED: 04
AVA	2011	1,619.80	2,860.80	56.62%	5.40%	-1.41%	DOCUM PAGE FILED
AVA	2012	1,550.00	3,000.00	51.67%	4.87%	-8.75%	E E S
AVA	2013	1,600.00	3,130.00	51.12%	4.33%	-1.06%	
AVA	2015-2017	1,900.00	3,475.00	54.68%	11.02%	6.96%	
BKH	2002 \$	423.90	\$ 1,476.30	28.71%			
BKH	2003	1,136.10	1,442.40	78.76%	-2.30%	174.31%	NO.
BKH	2004	1,121.70	1,445.70	77.59%	0.23%	-1.49%	~
BKH	2005	1,391.60	1,435.40	96.95%	-0.71%	24.95%	0
BKH	2006	656.90	1,646.40	39.90%	14.70%	-58.85%	113
BKH	2007	695.90	1,823.50	38.16%	10.76%	-4.35%	
BKH	2008	1,005.80	2,022.20	49.74%	10.90%	30.33%	

DuPont Formula

DOCKET NO. 130040-EI EXHIBIT NO. (RBH-1) WITNESS: HEVERT DOCUMENT NO. 7

						Change in
Ticker	Year	Revenue	Net Plant	Revenue/Net Plant	Change in Net Plant	Revenue/Net Plant
BKH	2009	1,269.60	2,160.70	58.76%	6.85%	18.14%
BKH	2010	1,307.30	2,495.40	52.39%	15.49%	-10.84%
BKH	2011	1,272.20	2,789.60	45.61%	11.79%	-12.95%
BKH	2012	1,215.00	2,975.00	40.84%	6.65%	-10.45%
BKH	2013	1,280.00	3,265.00	39.20%	9.75%	-4.01%
BKH	2015-2017	1,480.00	3,875.00	38.19%	18.68%	-2.58%
CNP	2002 \$	7,922.50 \$	11,409.00	69.44%		
CNP	2003	9,760.10	11,812.00	82.63%	3.53%	18.99%
CNP	2004	8,510.40	8,186.40	103.96%	-30.69%	25.81%
CNP	2005	9,722.00	8,492.00	114.48%	3.73%	10.13%
CNP	2006	9,319.00	9,204.00	101.25%	8.38%	-11.56%
CNP	2007	9,623.00	9,740.00	98.80%	5.82%	-2.42%
CNP	2008	11,322.00	10,296.00	109.97%	5.71%	11.30%
CNP	2009	8,281.00	10,788.00	76.76%	4.78%	-30.19%
CNP	2010	8,785.00	11,732.00	74.88%	8.75%	-2.45%
CNP	2011	8,450.00	12,402.00	68.13%	5.71%	-9.01%
CNP	2012	7,250.00	13,200.00	54.92%	6.43%	-19.39%
CNP	2013	7,700.00	13,300.00	57.89%	0.76%	5.41%
CNP	2015-2017	8,700.00	12,900.00	67.44%	-3.01%	16. 49%
CHG	2002 \$	695.50 \$	601.70	115.59%		
CHG	2003	806.70	707.50	114.02%	17.58%	-1.36%
CHG	2004	791.50	745.10	106.23%	5.31%	-6.84%
CHG	2005	972.50	779.50	124.76%	4.62%	17.45%
CHG	2006	993.40	827.10	120.11%	6.11%	-3.73%
CHG	2007	1,196.80	891.30	134.28%	7.76%	11.80%
CHG	2008	1,332.90	945.90	140.91%	6.13%	4.94%
CHG	2009	931.60	1,012.40	92.02%	7.03%	-34.70%
CHG	2010	972.30	1,054.70	92.19%	4.18%	0.18%
CHG	2011	985.50	1,131.40	87.10%		-5.51%
CHG	2012	940.00	1,180.00	79.66%		-8.55%
CHG	2013	1,010.00	1,230.00	82.11%		3.08%
CHG	2015-2017	1,230.00	1,300.00	94.62%	5.69%	15.22%
CNL	2002 \$	721.20 \$	1,566.20	46.05%		
CNL	2003	874.60	1,417.10	61.72%		34.03%
CNL	2004	745.80	1,060.00	70.36%	-25.20%	14.00%
CNL	2005	920.20	1,188.70	77.41%	12.14%	10.03%

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DOCKET NO. 130040-EI EXHIBIT NO. (RBH-1) WITNESS: HEVERT DOCUMENT NO. 7 PAGE 3 OF 30 FILED: 04/05/2013

						Change in
Ticker	Year	Revenue	Net Plant	Revenue/Net Plant	Change in Net Plant	Revenue/Net Plant
CNL	2006	1,000.70	1,304.90	76.69%	9.78%	-0.94%
CNL	2007	1,030.60	1,725.90	59.71%	32.26%	-22.13%
CNL	2008	1,080.20	2,045.30	52.81%	18.51%	-11.56%
CNL	2009	853.80	2,247.00	38.00%	9.86%	-28.05%
CNL	2010	1,148.70	2,784.20	41.26%	23.91%	8.58%
CNL	2011	1,117.30	2,893.90	38.61%	3.94%	-6.42%
CNL	2012	950.00	2,980.00	31.88%	2.98%	-17.43%
CNL	2013	1,000.00	2,945.00	33.96%	-1.17%	6.51%
CNL	2015-2017	1,250.00	2,775.00	45.05%	-5.77%	32.66%
CMS	2002 \$	8,687.00 \$	5,234.00	165.97%		
CMS	2003	5,513.00	6,944.00	79.39%	32.67%	-52.17%
CMS	2004	5,472.00	8,636.00	63.36%	24.37%	-20.19%
CMS	2005	6,288.00	7,845.00	80.15%	-9.16%	26.50%
CMS	2006	6,810.00	7,976.00	85.38%	1.67%	6.52%
CMS	2007	6,519.00	8,728.00	74.69%	9.43%	-12.52%
CMS	2008	6,821.00	9,190.00	74.22%	5.29%	-0.63%
CMS	2009	6,205.00	9,682.00	64.09%	5.35%	-13.65%
CMS	2010	6,432.00	10,069.00	63.88%	4.00%	-0.33%
CMS	2011	6,503.00	10,633.00	61.16%	5.60%	-4.26%
CMS	2012	6,200.00	11,500.00	53.91%	8.15%	-11.85%
CMS	2013	6,350.00	12,275.00	51.73%	6.74%	-4.05%
CMS	2015-2017	7,200.00	14,500.00	49.66%	18.13%	-4.01%
ED	2002 \$	8,482.00 \$	•	63.64%		
ED	2003	9,827.00	15,225.00	64.55%	14.22%	1.43%
D	2004	9,758.00	16,106.00	60.59%	5.79%	-6.13%
ED	2005	11,690.00	17,112.00	68.31%	6.25%	12.76%
ED	2006	12,137.00	18,445.00	65.80%	7.79%	-3.68%
ED	2007	13,120.00	19,914.00	65.88%	7.96%	0.13%
ED	2008	13,583.00	20,874.00	65.07%	4.82%	-1.23%
ED	2009	13,032.00	22,464.00	58.01%	7.62%	-10.85%
ED	2010	13,325.00	23,863.00	55.84%	6.23%	-3.75%
ED	2011	12,938.00	25,093.00	51.56%	5.15%	-7.66%
ED	2012	12,100.00	26,350.00	45.92%	5.01%	-10.94%
ED	2013	12,500.00	27,500.00	45.45%	4.36%	-1.01%
ED	2015-2017	13,800.00	30,200.00	45.70%	9.82%	0.53%
D	2002 \$	10,218.00 \$	-	50.44%		

DuPont Formula

						Change in	
Ticker	Year	Revenue	Net Plant	Revenue/Net Plant	Change in Net Plant	Revenue/Net Plant	
D	2003	12,078.00	25,850.00	46.72%	27.61%	-7.37%	
D	2004	13,972.00	26,716.00	52.30%	3.35%	11.93%	
D	2005	18,041.00	28,940.00	62.34%	8.32%	19.20%	
D	2006	16,482.00	29,382.00	56.10%	1.53%	-10.02%	
D	2007	15,674.00	21,352.00	73.41%	-27.33%	30.86%	
D	2008	16,290.00	23,274.00	69.99%	9.00%	-4.65%	
D	2009	15,131.00	25,592.00	59.12%	9.96%	-15.53%	
D	2010	15,197.00	26,713.00	56.89%	4.38%	-3.78%	
D	2011	14,379.00	29,670.00	48.46%	11.07%	-14.81%	
D	2012	13,200.00	32,500.00	40.62%	9.54%	-16.19%	
D	2013	13,700.00	35,775.00		10.08%	-5.71%	
D	2015-2017	15,400.00	43,500.00		21.59%	-7.55%	
DTE	2002		\$ 9,813.00				
DTE	2003	7,041.00	10,324.00		5.21%	-0.84%	
DTE	2004	7,114.00	10,491.00		1.62%	-0.57%	
DTE	2005	9,022.00	10,830.00		3.23%	22.85%	
DTE	2006	9,022.00	11,451.00		5.73%	-5.42%	
DTE	2007	8,861.00	11,408.00		-0.38%	-1.41%	
DTE	2008	9,329.00	12,231.00		7.21%	-1.80%	
DTE	2009	8,014.00	12,431.00		1.64%	-15.48%	
DTE	2010	8,557.00	12,992.00		4.51%	2.17%	
DTE	2011	8,897.00	13,746.00	64.72%	5.80%	-1.73%	
DTE	2012	8,600.00	14,825.00		7.85%	-10.37%	
DTE	2013	9,000.00	15,575.00		5.06%	-0.39%	
DTE	2015-2017	10,350.00	17,500.00	59.14%	12.36%	2.35%	
DUK	2002		NA				
DUK	2003		NA				
DUK	2004		NA				
DUK	2005		NA				
DUK	2006	•	\$ 41,447.00				
DUK	2007	12,720.00	31,110.00		-24.94%	59.77%	
DUK	2008	13,207.00	34,036.00		9.41%	-5.10%	
DUK	2009	12,731.00	37,950.00		11.50%	-13.55%	
DUK	2010	14,272.00	40,344.00		6.31%	5.45%	
DUK	2011	14,529.00	42,661.00	34.06%	5.74%	-3.73%	
DUK	2012	19,900.00	68,800.00	28.92%	61.27%	-15.07%	

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DOCKET NO. 130040-EI EXHIBIT NO. (RBH-1) WITNESS: HEVERT DOCUMENT NO. 7 PAGE 5 OF 30

						Change in
Ticker	Year	Revenue	Net Plant	Revenue/Net Plant	Change in Net Plant	Revenue/Net Plant
DUK	2013	25,500.00	71,950.00	35.44%	4.58%	22.53%
DUK	2015-2017	29,000.00	82,400.00	35.19%	14.52%	-0.70%
EIX	2002 \$	11,488.00 \$	8,247.00	139.30%		
EIX	2003	12,135.00	12,587.00	96.41%	52.63%	-30.79%
EIX	2004	10,199.00	13,475.00	75.69%	7.05%	-21.49%
EIX	2005	11,852.00	14,469.00	81.91%	7.38%	8.22%
EIX	2006	12,622.00	15,913.00	79.32%	9.98%	-3.17%
EIX	2007	13,113.00	17,403.00	75.35%	9.36%	-5.00%
EIX	2008	14,112.00	18,969.00	74.40%	9.00%	-1.27%
EIX	2009	12,374.00	21,966.00	56.33%	15.80%	-24.28%
EIX	2010	12,409.00	24,778.00	50.08%	12.80%	-11.10%
EIX	2011	12,760.00	32,116.00	39.73%	29.61%	-20.67%
EIX	2012	12,000.00	30,550.00	39.28%	-4.88%	-1.14%
EIX	2013	12,700.00	32,900.00	38.60%	7.69%	-1.73%
EIX	2015-2017	15,500.00	38,700.00	40.05%	17.63%	3.76%
EE	2002	690.10 \$	1,345.00	51.31%		
EE	2003	664.40	1,298.00	51.19%	-3.49%	-0.24%
EE	2004	708.60	1,283.00	55.23%	-1.16%	7.90%
E	2005	803.90	1,291.70	62.24%	0.68%	12.68%
EE	2006	816.50	1,332.20	61.29%	3.14%	-1.52%
EE	2007	877.40	1,450.60	60.49%	8.89%	-1.31%
EE	2008	1,038.90	1,595.60	65.11%	10.00%	7.65%
EE	2009	828.00	1,756.00	47.15%	10.05%	-27.58%
EE	2010	877.30	1,865.80	47.02%	6.25%	-0.28%
EE	2011	918.00	1,947.10	47.15%	4.36%	0.27%
EE	2012	850.00	2,110.00	40.28%	8.37%	-14.56%
EE	2013	875.00	2,265.00	38.63%	7.35%	-4.10%
EE	2015-2017	1,000.00	2,800.00	35.71%	23.62%	-7.55%
EDE	2002 \$	305.90 \$		38.52%		
EDE	2003	325.50	833.90	39.03%	5.01%	1.33%
EDE	2004	325.50	857.00	37.98%	2.77%	-2.70%
EDE	2005	386.20	896.00	43.10%	4.55%	13.48%
EDE	2006	413.50	1,031.00	40.11%	15.07%	-6.95%
EDE	2007	490.20	1,178.90	4 1.58%	14.35%	3.68%
EDE	2008	518.20	1,342.80	38.59%	13.90%	-7 .19%
EDE	2009	497.20	1,459.00	34.08%	8.65%	-11.69%

DuPont Formula

DOCKET NO. 130040-EI EXHIBIT NO. (RBH-1) WITNESS: HEVERT DOCUMENT NO. 7

Ticker	Year	Revenue	Net Plant	Revenue/Net Plant	Change in Net Plant	Change in Revenue/Net Plant
EDE	2010	541.30	1,519.10	35.63%	4.12%	4.56%
EDE	2011	576.90	1,563.70	36.89%	2.94%	3.54%
EDE	2012	560.00	1,645.00	34.04%	5.20%	-7.73%
EDE	2013	590.00	1,735.00	34.01%	5.47%	-0.11%
EDE	2015-2017	710.00	1,925.00	36.88%	10.95%	8.46%
ETR	2002 \$			48.30%		
ETR	2003	9,195.00	18,299.00	50.25%	6.42%	4.04%
ETR	2004	10,124.00	18,696.00	54.15%	2.17%	7.77%
ETR	2005	10,106.00	19,197.00	52.64%	2.68%	-2.78%
ETR	2006	10,932.00	19,438.00	56.24%	1.26%	6.83%
ETR	2007	11,484.00	20,974.00	54.75%	7.90%	-2.64%
ETR	2008	13,094.00	22,429.00	58.38%	6.94%	6.62%
ETR	2009	10,746.00	23,389.00	45.94%	4.28%	-21.30%
ETR	2010	11,488.00	23,848.00	48.17%	1.96%	4.85%
ETR	2011	11,229.00	25,609.00	43.85%	7.38%	-8.98%
ETR	2012	10,250.00	26,350.00	38.90%	2.89%	-11.29%
ETR	2013	10,350.00	26,650.00	38.84%	1.14%	-0.16%
ETR	2015-2017	11,500.00	27,200.00	42.28%	2.06%	8.86%
EXC	2002 \$	14,955.00	\$ 17,134.00	87.28%		
EXC	2003	15,812.00	20,630.00	76.65%	20.40%	-12.19%
EXC	2004	14,515.00	21,482.00	67.57%	4.13%	-11.84%
EXC	2005	15,357.00	21,981.00	69.86%	2.32%	3.40%
EXC	2006	15,655.00	22,775.00	68.74%	3.61%	-1.61%
EXC	2007	18,916.00	24,153.00	78.32%	6.05%	13.94%
EXC	2008	18,859.00	25,813.00	73.06%	6.87%	-6.71%
EXC	2009	17,318.00	27,341.00	63.34%	5.92%	-13.30%
EXC	2010	18,644.00	29,941.00	62.27%	9.51%	-1.69%
EXC	2011	18,924.00	32,570.00	58.10%	8.78%	-6.69%
EXC	2012	23,200.00	44,150.00	52.55%	35.55%	-9.56%
EXC	2013	25,300.00	46,225.00	54.73%	4.70%	4.16%
EXC	2015-2017	28,200.00	52,000.00	54.23%	12.49%	-0.92%
FE	2002 \$			95.84%		
FE	2003	12,307.00	13,269.00	92.75%	4.65%	-3.22%
FE	2004	12,453.00	13,478.00	92.40%	1.58%	-0.38%
FE	2005	11,989.00	13,998.00	85.65%	3.86%	-7.30%
FE	2006	11,501.00	14,667.00	78.41%	4.78%	-8.45%

DuPont Formula

. 130040-EI). ____ (RBH-1)

	Change in						
	Revenue/Net Plant	Change in Net Plant	Revenue/Net Plant	Net Plant	Revenue	Year	Ticker
5	6.13%	4.88%	83.22%	15,383.00	12,802.00	2007	FE
6	-7.61%	15.21%	76.89%	17,723.00	13,627.00	2008	FE
	-13.73%	8.13%	66.33%	19,164.00	12,712.00	2009	FE
6	1.62%	3.26%	67.41%	19,788.00	13,339.00	2010	FE
6	-20.50%	53.31%	53.59%	30,337.00	16,258.00	2011	FE
6	-3.79%	2.93%	51.56%	31,225.00	16,100.00	2012	FE
6	-1.45%	3.36%	50.81%	32,275.00	16,400.00	2013	FE
6	7.45%	7.82%	54.60%	34,800.00	19,000.00	2015-2017	FE
			71.50%	2,604.10	\$ 1,861.90	2002 \$	GXP
6	11.31%	3.72%	79.58%	2,700.90	2,149.50	2003	GXP
6	13.22%	1.24%	90.11%	2,734.50	2,464.00	2004	GXP
6	4.53%	1.14%	94.19%	2,765.60	2,604.90	2005	GXP
6	-7.37%	10.87%	87.25%	3,066.20	2,675.30	2006	GXP
6	8.71%	12.34%	94.85%	3,444.50	3,267.10	2007	GXP
6	-71.05%	76.55%	27.46%	6,081.30	1,670.10	2008	GXP
6	7.58%	9.37%	29.54%	6,651.10	1,965.00	2009	GXP
6	10.77%	3.63%	32.72%	6,892.30	2,255.50	2010	GXP
6	0.42%	2.34%	32.86%	7,053.50	2,318.00	2011	GXP
6	-4.97%	4.42%	31.23%	7,365.00	2,300.00	2012	GXP
6	-1.60%	6.04%	30.73%	7,810.00	2,400.00	2013	GXP
6	11.35%	8.51%	34.22%	8,475.00	2,900.00	2015-2017	GXP
			79.53%	2,079.30	\$ 1,653.70	2002 \$	HE
6	-3.12%	11.19%	77.05%	2,311.90	1,781.30	2003	HE
6	3.09%	4.78%	79.43%	2,422.30	1,924.10	2004	HE
6	9.69%	4.97%	87.13%	2,542.80	2,215.60	2005	HE
6	6.68%	4.12%	92.95%	2,647.50	2,460.90	2006	HE
6	-0.53%	3.62%	92.45%	2,743.40	2,536.40	2007	HE
6	19.75%	5.98%	110.71%	2,907.40	3,218.90	2008	HE
	-32.46%	6.23%	74.78%	3,088.60	2,309.60	2009	HE
	12.57%	2.50%	84.18%	3,165.90	2,665.00	2010	HE
	15.51%	5.33%	97.23%	3,334.50	3,242.30	2011	HE
	-0.24%	5.11%	97.00%	3,505.00	3,400.00	2012	HE
	-5.16%	6.99%	92.00%	3,750.00	3,450.00	2013	HE
	-23.27%	47.33%	70.59%	5,525.00	3,900.00	2015-2017	HE
			48.72%	1,906.50	\$ 928.80	2002 \$	IDA
6	-23.07%	9.54%	37.48%	2,088.30	782.70	2003	IDA

DuPont Formula

DOCKET NO. 130040-EI EXHIBIT NO. (RBH-1) WITNESS: HEVERT

						Change in
Ticker	Year	Revenue	Net Plant	Revenue/Net Plant	Change in Net Plant	Revenue/Net Plant
IDA	2004	844.50	2,209.50	38.22%	5.80%	1.98%
IDA	2005	859.50	2,314.30	37.14%	4.74%	-2.83%
IDA	2006	926.30	2,419.10	38.29%	4.53%	3.10%
IDA	2007	879.40	2,616.60	33.61%	8.16%	-12.23%
IDA	2008	960.40	2,758.20	34.82%	5.41%	3.60%
IDA	2009	1,049.80	2,917.00	35.99%	5.76%	3.36%
IDA	2010	1,036.00	3,161.40	32.77%	8.38%	-8.94%
IDA	2011	1,026.80	3,406.60	30.14%	7.76%	-8.02%
IDA	2012	1,100.00	3,680.00	29.89%	8.03%	-0.83%
IDA	2013	1,155.00	3,975.00	29.06%	8.02%	-2.79%
IDA	2015-2017	1,265.00	5,000.00	25.30%	25.79%	-12.93%
TEG	2002 \$	2,674.90 \$	1,610.20	166.12%		
TEG	2003	4,321.30	1,828.70	236.30%	13.57%	42.25%
TEG	2004	4,890.60	2,002.60	<u>244.21%</u>	9.51%	3.35%
TEG	2005	6,962.70	2,049.40	339.74%	2.34%	39.12%
TEG	2006	6,890.70	2,534.80	271.84%	23.68%	-19.99%
TEG	2007	10,292.00	4,463.80	230.57%	76.10%	-15.18%
TEG	2008	14,048.00	4,773.30	294.30%	6.93%	27.64%
TEG	2009	7,499.80	4,945.10	151.66%	3.60%	-48.47%
TEG	2010	5,203.20	5,013.40	103.79%	1.38%	-31.57%
TEG	2011	4,708.70	5,199.10	90.57%	3.70%	-12.74%
TEG	2012	4,100.00	5,580.00	73.48%	7.33%	-18.87%
TEG	2013	4,500.00	6,140.00	73.29%	10.04%	-0.25%
TEG	2015-2017	5,100.00	7,425.00	68.69%	20.93%	-6.28%
ITC	2002 NA	NA				
ITC	2003 NA	NA				
ITC	2004	126.40	513.70	24.61%		
ITC	2005	205.30	603.60	34.01%	17.50%	38.23%
ITC	2006	223.60	1,197.90	18.67%	98.46%	-45.12%
ITC	2007	426.20	1,960.40	21.74%	63.65%	16.47%
ITC	2008	617.90	2,304.40	26.81%	17.55%	23.34%
ITC	2009	621.00	2,542.10	24.43%	10.32%	-8.90%
ITC	2010	696.80	2,872.30	24.26%	12.99%	-0.69%
ITC	2011	757.40	3,415.80	22.17%	18.92%	-8.60%
ITC	2012	830.00	4,105.00	20.22%	20.18%	-8.81%
ITC	2013	920.00	4,780.00	19.25%	16.44%	-4.81%

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•	Change in						
	Revenue/Net Plant	Change in Net Plant	Revenue/Net Plant	Net Plant	Revenue	Year	Ticker
	-0.59%	44.87%	19.13%	6,925.00	1,325.00	2015-2017	ITC
			76.88%	451.50	\$ 347.10	2002 \$	MGEE
	-2.83%	19.05%	74.70%	537.50	401.50	2003	MGEE
	-6.35%	13.00%	69.95%	607.40	424.90	2004	MGEE
	9.92%	9.93%	76.89%	667.70	513.40	2005	MGEE
	-9.39%	9.09%	69.67%	728.40	507.50	2006	MGEE
	-8.58%	15.87%	63.70%	844.00	537.60	2007	MGEE
	3.83%	6.78%	66.13%	901.20	596.00	2008	MGEE
	-14.11%	4.28%	56.80%	939.80	533.80	2009	MGEE
	-3.13%	3.00%	55.02%	968.00	532.60	2010	MGEE
	-0.25%	2.85%	54.88%	995.60	546.40	2011	MGEE
	-7.18%	6.47%	50.94%	1,060.00	540.00	2012	MGEE
	-0.96%	3.77%	50.45%	1,100.00	555.00	2013	MGEE
	7.36%	9.09%	54.17%	1,200.00	650.00	2015-2017	MGEE
			58.10%	14,304.00	\$ 8,311.00	2002 \$	NEE
	-18.34%	41.90%	47.45%	20,297.00	9,630.00	2003	NEE
	4.48%	4.58%	49.57%	21,226.00	10,522.00	2004	NEE
	6.38%	5.83%	52.74%	22,463.00	11,846.00	2005	NEE
	21.60%	9.06%	64.13%	24,499.00	15,710.00	2006	NEE
	-16.93%	16.95%	53.27%	28,652.00	15,263.00	2007	NEE
	-4.95%	13.12%	50.63%	32,411.00	16,410.00	2008	NEE
	-14.36%	11.31%	43.36%	36,078.00	15,643.00	2009	NEE
	-9.59%	8.31%	39.20%	39,075.00	15,317.00	2010	NEE
	-7.89%	8.74%	36.10%	42,490.00	15,341.00	2011	NEE
	-14.64%	9.97%	30.82%	46,725.00	14,400.00	2012	NEE
	-3.52%	7.97%	29.73%	50,450.00	15,000.00	2013	NEE
	-6.76%	20.12%	27.72%	60,600.00	16,800.00	2015-2017	NEE
			110.32%	4,728.40	\$ 5,216.30	2002 \$	NU
	1.32%	14.84%	111.77%	5,429.90	6,069.20	2003	NU
	2.01%	8.00%	114.03%	5,864.20	6,686.70	2004	NU
	-24.74%	9.43%	85.82%	6,417.20	5,507.30	2005	NU
	28.51%	-2.73%	110.29%	6,242.20	6,884.40	2006	NU
	-26.98%	15.82%	80.53%	7,229.90	5,822.20	2007	NU
	-12.25%	13.53%	70.66%	8,207.90	5,800.10	2008	NU
	-12.92%	7.70%	61.53%	8,840.00	5,439.40	2009	NU
	-16.80%	8.23%	51.20%	9,567.70	4,898.20	2010	NU

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DOCKET NO. 130040-EI EXHIBIT NO. (RBH-1) WITNESS: HEVERT

-	Change in Revenue/Net Plant	Change in Net Plant	Revenue/Net Plant	Net Plant		Revenue		Year	Ticker
6	-16.15%	8.73%	42.93%	10,403.00		4,465.70		2011	NU
	-10.10%	56.93%	38.59%	16,325.00		6,300.00		2012	NU
	13.89%	3.83%	43.95%	16,950.00		7,450.00		2013	NU
	-1.65%	13.27%	43.23%	19,200.00		8,300.00		2015-2017	NU
-				· • ,	NA	-,	NA	2002	NWE
					NA			2003	NWE
					NA			2004	NWE
			82.73%	1,409.20		1,165.80		2005	NWE
6	-8.23%	5.87%	75.92%	1,491.90		1,132.70		2006	NWE
6	-10.74%	18.70%	67.77%	1,770.90		1,200.10		2007	NWE
	1.13%	3.89%	68.53%	1,839.70		1,260.80		2008	NWE
	-15.17%	6.76%	58.14%	1,964.10		1,141.90		2009	NWE
	-9.80%	7.84%	52.44%	2,118.00		1,110.70		2010	NWE
	-3.74%	4.50%	50.48%	2,213.30		1,117.30		2011	NWE
	-12.37%	9.79%	44.24%	2,430.00		1,075.00		2012	NWE
	1.15%	5.76%	44.75%	2,570.00		1,150.00		2013	NWE
	8.02%	16.26%	47.79%	2,825.00		1,350.00		2015-2017	NWE
			69.43%	4,308.70	\$	2,991.70	\$	2002	NVE
6	-13.48%	7.75%	60.08%	4,642.70		2,789.20		2003	NVE
6	-4.60%	6.12%	57.31%	4,926.90		2,823.80		2004	NVE
6	-2.05%	9.55%	56.14%	5,397.60		3,030.20		2005	NVE
6	-1.79%	12.77%	55.13%	6,087.00		3,356.00		2006	NVE
6	-6.84%	15.18%	51.36%	7,011.00		3,601.00		2007	NVE
6	-17.34%	18.53%	42.45%	8,310.30		3,528.10		2008	NVE
<u>م</u> الحار %	-2.53%	4.28%	41.38%	8,665.60		3,585.80		2009	NVE
FAGE II (-11.23%	3.05%	36.73%	8,929.70		3,280.20		2010	NVE
6 E	-13.16%	3.33%	31.90%	9,227.10		2,943.30		2011	NVE
%⊦	0.75%	1.17%	32.14%	9,335.00		3,000.00		2012	NVE
∥ ₀'	0.59%	1.07%	32.33%	9,435.00		3,050.00		2013	NVE
4/0 %	6.39%	0.16%	34.39%	9,450.00		3,250.00		2015-2017	NVE
050			94.37%	3,204.30	\$	3,023.90	\$	2002	OGE
5/2	21.00%	3.28%	114.19%	3,309.50		3,779.00		2003	OGE
δ	20.48%	8.20%	137.58%	3,581.00		4,926.60		2004	OGE
	21.20%	-0.38%	166.74%	3,567.40		5,948.20		2005	OGE
%	-37.88%	8.41%	103.57%	3,867.50		4,005.60		2006	OGE
	-13.65%	9.79%	89.43%	4,246.30		3,797.60		2007	OGE

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DOCKET NO. 130040-EI EXHIBIT NO. (RBH-1) WITNESS: HEVERT DOCUMENT NO. 7

Tickor	Voor	Devenue	Not Diget		Change in Net Diant	Change in Revenue/Net Plant
Ticker	Year	Revenue	Net Plant	Revenue/Net Plant	Change in Net Plant	Revenue/Net Plant
DGE	2008	4,070.70	5,249.80	77.54%	23.63%	-13.30%
OGE	2009	2,869.70	5,911.60	48.54%	12.61%	-37.40%
OGE	2010	3,716.90	6,464.40	57.50%	9.35%	18.45%
OGE	2011	3,915.90	7,474.00	52.39%	15.62%	-8.88%
OGE	2012	3,600.00	8,225.00	43.77%	10.05%	-16.46%
OGE	2013	3,700.00	9,020.00	41.02%	9.67%	-6.28%
OGE	2015-2017	4,300.00	9,275.00	46.36%	2.83%	13.02%
OTTR	2002 \$	710.10 \$	587.90	120.79%		
OTTR	2003	753.20	633.30	118.93%	7.72%	-1.53%
OTTR	2004	882.30	682.10	129.35%	7.71%	8.76%
OTTR	2005	1,046.40	697.10	150.11%	2.20%	16.05%
OTTR	2006	1,105.00	718.60	153.77%	3.08%	2.44%
OTTR	2007	1,238.90	854.00	145.07%	18.84%	-5.66%
OTTR	2008	1,311.20	1,037.60	126.37%	21.50%	-12.89%
OTTR	2009	1,039.50	1,098.60	94.62%	5.88%	-25.12%
OTTR	2010	1,119.10	1,108.70	100.94%	0.92%	6.68%
OTTR	2011	1,077.90	1,077.50	100.04%	-2.81%	-0.89%
OTTR	2012	1,070.00	1,070.00	100.00%	-0.70%	-0.04%
OTTR	2013	1,125.00	1,125.00	100.00%	5.14%	0.00%
OTTR	2015-2017	1,450.00	1,325.00	109.43%	17.78%	9.43%
POM	2002 \$	6,777.30 \$	6,798.00	99.70%		
POM	2003	7,271.30	6,964.90	104.40%	2.46%	4.72%
POM	2004	7,221.80	7,088.00	101.89%	1.77%	-2.41%
POM	2005	8,065.50	7,312.00	110.30%	3.16%	8.26%
POM	2006	8,362.90	7,576.60	110.38%	3.62%	0.07%
POM	2007	9,366.40	7,876.70	118.91%	3.96%	7.73%
POM	2008	10,700.00	8,314.00	128.70%	5.55%	8.23%
POM	2009	9,259.00	8,863.00	104.47%	6.60%	-18.83%
POM	2010	7,039.00	7,673.00	91.74%	-13.43%	-12.19%
POM	2011	5,920.00	8,220.00	72.02%	7.13%	-21.49%
POM	2012	5,600.00	7,750.00	72.26%	-5.72%	0.33%
POM	2013	6,200.00	7,800.00	79.49%	0.65%	10.00%
POM	2015-2017	7,000.00	8,100.00	86.42%	3.85%	8.72%
PCG	2002 \$	12,495.00 \$	16,928.00	73.81%		
PCG	2003	10,435.00	18,107.00	57.63%	6.96%	-21.92%
PCG	2004	11,080.00	18,989.00	58.35%	4.87%	1.25%

DuPont Formula

DOCKET NO. 130040-EI EXHIBIT NO. (RBH-1) WITNESS: HEVERT DOCUMENT NO. 7 PAGE 12 OF 30

						Change in
Ticker	Year	Revenue	Net Plant	Revenue/Net Plant	Change in Net Plant	Revenue/Net Plant
PCG	2005	11,703.00	19,955.00	58.65%	5.09%	0.51%
PCG	2006	12,539.00	21,785.00	57.56%	9.17%	-1.86%
PCG	2007	13,237.00	23,656.00	55.96%	8.59%	-2.78%
PCG	2008	14,628.00	26,261.00	55.70%	11.01%	-0.45%
PCG	2009	13,399.00	28,892.00	46.38%	10.02%	-16.74%
PCG	2010	13,841.00	31,449.00	44.01%	8.85%	-5.10%
PCG	2011	14,956.00	33,655.00	44.44%	7.01%	0.97%
PCG	2012	15,100.00	36,025.00	41.92%	7.04%	-5.68%
PCG	2013	15,600.00	38,325.00	40.70%	6.38%	-2.89%
PCG	2015-2017	18,650.00	45,700.00	40.81%	19.24%	0.26%
PNW	2002 \$	2,637.30 \$	6,479.40	40.70%		
PNW	2003	2,817.90	7,480.10	37.67%	15.44%	-7.45%
PNW	2004	2,899.70	7,535.50	38.48%	0.74%	2.15%
PNW	2005	2,988.00	7,577.10	39.43%	0.55%	2.48%
PNW	2006	3,401.70	7,881.90	43.16%	4.02%	9.44%
PNW	2007	3,523.60	8,436.40	41.77%	7.04%	-3.22%
PNW	2008	3,367.10	8,916.70	37.76%	5.69%	-9.59%
PNW	2009	3,297.10	9,257.80	35.61%	3.83%	-5.69%
PNW	2010	3,263.60	9,578.80	34.07%	3.47%	-4.33%
PNW	2011	3,241.40	9,962.30	32.54%	4.00%	-4.50%
PNW	2012	3,300.00	10,360.00	31.85%	3.99%	-2.10%
PNW	2013	3,425.00	10,810.00	31.68%	4.34%	-0.53%
PNW	2015-2017	3,800.00	12,675.00	29.98%	17.25%	-5.38%
PNM	2002 \$	1,169.00 \$	1,867.30	62.60%		
PNM	2003	1,455.70	2,194.40	66.34%	17.52%	5.96%
PNM	2004	1,604.80	2,324.60	69.04%	5.93%	4.07%
PNM	2005	2,076.80	2,984.10	69.60%	28.37%	0.81%
PNM	2006	2,471.70	3,761.90	65.70%	26.06%	-5.59%
PNM	2007	1,914.00	2,935.40	65.20%	-21.97%	-0.76%
PNM	2008	1,959.50	3,192.00	61.39%	8.74%	-5.85%
PNM	2009	1,647.70	3,332.40	49.44%	4.40%	-19.45%
PNM	2010	1,673.50	3,444.40	48.59%	3.36%	-1.74%
PNM	2011	1,700.60	3,627.10	46.89%	5.30%	-3.50%
PNM	2012	1,350.00	3,810.00	35.43%	5.04%	-24.43%
PNM	2013	1,385.00	4,000.00	34.63%	4.99%	-2.28%
PNM	2015-2017	1,600.00	4,630.00	34.56%	15.75%	-0.20%

DuPont Formula

	Change in Revenue/Net Plant	Change in Net Plant	Revenue/Net Plant	Net Plant		Revenue		Year	Ticker
_		onange in Net Flant			NA	T C C Hac	NA	2002	POR
					NA			2003	POR
			63.91%	2,275.00		1,454.00		2004	POR
%	-7.12%	7.08%	59.36%	2,436.00		1,446.00		2005	POR
	-5.79%	11.58%	55.92%	2,718.00		1,520.00		2006	POR
	1.66%	12.80%	56.85%	3,066.00		1,743.00		2007	POR
	-7.01%	7.66%	52.86%	3,301.00		1,745.00		2008	POR
	-11.54%	16.87%	46.76%	3,858.00		1,804.00		2009	POR
	-7.74%	7.13%	43.14%	4,133.00		1,783.00		2010	POR
%	-1.92%	3.68%	42.31%	4,285.00		1,813.00		2011	POR
	-1.52%	2.22%	41.67%	4,380.00		1,825.00		2012	POR
	0.33%	2.40%	41.81%	4,485.00		1,875.00		2013	POR
%	9.80%	2.01%	45.90%	4,575.00		2,100.00		2015-2017	POR
			56.75%	9,566.00	\$	5,429.00	\$	2002	PPL
%	-5.76%	9.20%	53.48%	10,446.00		5,587.00		2003	PPL
%	-3.05%	7.30%	51.85%	11,209.00		5,812.00		2004	PPL
%	9.87%	-2.61%	56.97%	10,916.00		6,219.00		2005	PPL
%	0.34%	10.56%	57.16%	12,069.00		6,899.00		2006	PPL
%	-9.82%	4.44%	51.55%	12,605.00		6,498.00		2007	PPL
%	25.68%	-1.50%	64.79%	12,416.00		8,044.00		2008	PPL
%	-11.47%	6.11%	57.36%	13,174.00		7,556.00		2009	PPL
%	-28.77%	58.33%	40.85%	20,858.00		8,521.00		2010	PPL
%	14.35%	30.72%	46.71%	27,266.00		12,737.00		2011	PPL
%	-14.30%	8.10%	40.03%	29,475.00		11,800.00		2012	PPL
%	-5.34%	9.67%	37.90%	32,325.00		12,250.00		2013	PPL
%	-3.29%	18.17%	36.65%	38,200.00		14,000.00		2015-2017	PPL
			73.28%	11,449.00	\$	8,390.00	\$	2002	PEG
%	22.11%	8.50%	89.49%	12,422.00		11,116.00		2003	PEG
%	-10.63%	10.69%	79.97%	13,750.00		10,996.00		2004	PEG
%	16.55%	-3.01%	93.21%	13,336.00		12,430.00		2005	PEG
%	0.37%	-2.50%	93.55%	13,002.00		12,164.00		2006	PEG
	3.49%	2.10%	96.82%	13,275.00		12,853.00		2007	PEG
%	1.18%	8.72%	97.96%	14,433.00		14,139.00		2008	PEG
	-17.81%	6.98%	80.51%	15,440.00		12,431.00		2009	PEG
	-10.63%	6.15%	71.95%	16,390.00		11,793.00		2010	PEG
%	-11.68%	8.90%	63.55%	17,849.00		11,343.00		2011	PEG

DuPont Formula

DOCKET NO. 130040-EI EXHIBIT NO. (RBH-1) WITNESS: HEVERT DOCUMENT NO. 7 PAGE 14 OF 30

						Change in
Ticker	Year	Revenue	Net Plant	Revenue/Net Plant	Change in Net Plant	Revenue/Net Plant
PEG	2012	9,700.00	19,125.00	50.72%	7.15%	-20.19%
PEG	2013	9,800.00	20,200.00	48.51%	5.62%	-4.35%
PEG	2015-2017	11,300.00	22,800.00	49.56%	12.87%	2.16%
SCG	2002 \$	2,954.00 \$	5,474.00	53.96%		
SCG	2003	3,416.00	6,417.00	53.23%	17.23%	-1.35%
SCG	2004	3,885.00	6,762.00	57.45%	5.38%	7.93%
SCG	2005	4,777.00	6,734.00	70.94%	-0.41%	23.47%
SCG	2006	4,563.00	7,007.00	65.12%	4.05%	-8.20%
SCG	2007	4,621.00	7,538.00	61.30%	7.58%	-5.86%
SCG	2008	5,319.00	8,305.00	64.05%	10.18%	4.47%
SCG	2009	4,237.00	9,009.00	47.03%	8.48%	-26.57%
SCG	2010	4,601.00	9,662.00	47.62%	7.25%	1.25%
SCG	2011	4,409.00	10,047.00	43.88%	3.98%	-7.85%
SCG	2012	4,000.00	10,965.00	36.48%	9.14%	-16.87%
SCG	2013	4,300.00	12,150.00	35.39%	10.81%	-2.98%
SCG	2015-2017	5,150.00	15,375.00	33.50%	26.54%	-5.35%
SRE	2002 \$	6,020.00 \$	6,832.00	88.11%		
SRE	2003	7,887.00	10,474.00	75.30%	53.31%	-14.54%
SRE	2004	9,410.00	11,086.00	84.88%	5.84%	12.72%
SRE	2005	11,737.00	12,101.00	96.99%	9.16%	14.27%
SRE	2006	11,761.00	13,175.00	89.27%	8.88%	-7.96%
SRE	2007	11,438.00	14,884.00	76.85%	12.97%	-13.91%
SRE	2008	10,758.00	16,865.00	63.79%	13.31%	-16.99%
SRE	2009	8,106.00	18,281.00	44.34%	8.40%	-30.49%
SRE	2010	9,003.00	19,876.00	45.30%	8.72%	2.15%
SRE	2011	10,036.00	23,572.00	42.58%	18.60%	-6.00%
SRE	2012	9,500.00	25,675.00	37.00%	8.92%	-13.09%
SRE	2013	9,900.00	27,000.00	36.67%	5.16%	-0.90%
SRE	2015-2017	12,150.00	31,100.00	39.07%	15.19%	6.55%
SO	2002 \$	10,549.00 \$	24,642.00	42.81%		
SO	2003	11,251.00	27,534.00	40.86%	11.74%	-4.55%
SO	2004	11,902.00	28,361.00	41.97%	3.00%	2.70%
SO	2005	13,554.00	29,480.00	45.98%	3.95%	9.56%
SO	2006	14,356.00	31,092.00	46.17%	5.47%	0.43%
SO	2007	15,353.00	33,327.00	46.07%	7.19%	-0.23%
SO	2008	17,127.00	35,878.00	47.74%	7.65%	3.62%

DuPont Formula

DOCKET NO. 130040-EI EXHIBIT NO. (RBH-1) WITNESS: HEVERT DOCUMENT NO. 7

		_				Change in
Ticker	Year	Revenue	Net Plant	Revenue/Net Plant	Change in Net Plant	Revenue/Net Plant
SO	2009	15,743.00	39,230.00	40.13%	9.34%	-15.93%
SO	2010	17,456.00	42,002.00	41.56%	7.07%	3.56%
SO	2011	17,657.00	45,010.00	39.23%	7.16%	-5.61%
SO	2012	16,600.00	48,275.00	34.39%	7.25%	-12.34%
SO	2013	17,000.00	50,900.00	33.40%	5.44%	-2.87%
SO	2015-2017	20,000.00	61,500.00	32.52%	20.83%	-2.63%
TE	2002 \$	2,675.80	\$ 5,464.00	48.97%		
TE	2003	2,740.00	5,679.00	48.25%	3.93%	-1.48%
TE	2004	2,669.10	4,657.90	57.30%	-17.98%	18.77%
TE	2005	3,010.10	4,566.90	65.91%	-1.95%	15.02%
TE	2006	3,448.10	4,766.90	72.33%	4.38%	9.74%
TE	2007	3,536.10	4,888.20	72.34%	2.54%	0.01%
TE	2008	3,375.30	5,221.30	64.64%	6.81%	-10.64%
TE	2009	3,310.50	5,544.10	59.71%	6.18%	-7.63%
TE	2010	3,487.90	5,841.00	59.71%	5.36%	0.00%
TE	2011	3,343.40	5,967.80	56.02%	2.17%	-6.18%
TE	2012	2,950.00	6,135.00	48.08%	2.80%	-14.179
TE	2013	3,050.00	6,320.00	48.26%	3.02%	0.36%
TE	2015-2017	3,425.00	7,225.00	47.40%	14.32%	-1.779
UIL	2002 \$	1,131.00	\$ 517.10	218.72%		
UIL	2003	963.70	548.80	175.60%	6.13%	-19.71%
UIL	2004	1,101.30	563.90	195.30%	2.75%	11.22%
UIL	2005	1,213.10	592.10	204.88%	5.00%	4.91%
UIL	2006	846.00	647.00	130.76%	9.27%	-36.18%
UIL	2007	982.00	878.40	111.79%	35.77%	-14.50%
UIL	2008	948.70	1,073.60	88.37%	22.22%	-20.96%
UIL	2009	896.60	1,153.00	77.76%	7.40%	-12.00%
UIL	2010	997.70	2,327.50	42.87%	101.86%	-44.88%
UIL	2011	1,570.40	2,570.40	61.10%	10.44%	42.53%
UIL	2012	1,510.00	2,700.00	55.93%	5.04%	-8.46%
UIL	2013	1,600.00	2,800.00	57.14%	3.70%	2.189
UIL	2015-2017	1,850.00	3,100.00	59.68%	10.71%	4.44%
UNS	2002 \$	856.20		51.32%		
UNS	2003	969.90	2,069.20	46.87%	24.02%	-8.66%
UNS	2004	1,169.00	2,081.10	56.17%	0.58%	19.84%
UNS	2005	1,229.50	2,171.50	56.62%	4.34%	0.80%

DuPont Formula

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(RBH-1)

						Change in
Ticker	Year	Revenue	Net Plant	Revenue/Net Plant	Change in Net Plant	Revenue/Net Plant
UNS	2006	1,316.90	2,259.60	58.28%	4.06%	2.93%
UNS	2007	1,381.40	2,407.30	57.38%	6.54%	-1.54%
UNS	2008	1,397.50	2,617.70	53.39%	8.74%	-6.97%
UNS	2009	1,394.40	2,785.70	50.06%	6.42%	-6.24%
UNS	2010	1,453.70	2,961.50	49.09%	6.31%	-1.94%
UNS	2011	1,509.50	3,182.30	47.43%	7.46%	-3.37%
UNS	2012	1,450.00	3,405.00	42.58%	7.00%	-10.22%
UNS	2013	1,500.00	3,645.00	41.15%	7.05%	-3.36%
UNS	2015-2017	1,715.00	4,465.00	38.41%	22.50%	-6.66%

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DuPont Formula

- .,						Change in
Ticker	Year	Revenue	Net Plant	Revenue/Net Plant	Change in Net Plant	Revenue/Net Plant
WC	2002 \$		\$ 1,648.10	109.48%		
WC	2003	1,587.60	2,003.70	79.23%	21.58%	-27.63%
WC	2004	1,689.80	2,156.20	78.37%	7.61%	-1.09%
WC	2005	2,028.00	2,251.90	90.06%	4.44%	14.91%
WC	2006	2,041.60	2,385.50	85.58%	5.93%	-4.97%
VVC	2007	2,281.90	2,539.70	89.85%	6.46%	4.98%
WC	2008	2,484.70	2,720.30	91.34%	7.11%	1.66%
WC	2009	2,088.90	2,878.80	72.56%	5.83%	-20.56%
WC	2010	2,129.50	2,955.40	72.05%	2.66%	-0.70%
WC	2011	2,325.20	3,032.60	76.67%	2.61%	6.41%
WC	2012	2,225.00	3,150.00	70.63%	3.87%	-7.88%
WC	2013	2,340.00	3,250.00	72.00%	3.17%	1.93%
WC	2015-2017	2,900.00	3,600.00	80.56%	10.77%	11.88%
WR	2002 \$		\$ 3,995.40	44.33%		
WR	2003	1,461.10	3,909.50	37.37%	-2.15%	-15.69%
WR	2004	1,464.50	3,911.00	37.45%	0.04%	0.19%
WR	2005	1,583.30	3,947.70	40.11%	0.94%	7.11%
WR	2006	1,605.70	4,071.60	39.44%	3.14%	-1.67%
WR	2007	1,726.80	4,803.70	35.95%	17.98%	-8.85%
WR	2008	1,839.00	5,533.50	33.23%	15.19%	-7.55%
WR	2009	1,858.20	5,771.70	32.20%	4.30%	-3.13%
WR	2010	2,056.20	6,309.50	32.59%	9.32%	1.22%
WR	2011	2,171.00	6,745.40	32.18%	6.91%	-1.24%
WR	2012	2,250.00	7,250.00	31.03%	7.48%	-3.57%
WR	2013	2,340.00	7,500.00	31.20%	3.45%	0.53%
WR	2015-2017	2,700.00	8,500.00	31.76%	13.33%	1.81%
WEC	2002 \$	3,736.20	\$ 4,398.80	84.94%		
WEC	2003	4,054.30	5,926.10	68.41%	34.72%	-19.45%
WEC	2004	3,431.10	5,903.10	58.12%	-0.39%	-15.04%
WEC	2005	3,815.50	6,362.90	59.96%	7.79%	3.17%
WEC	2006	3,996.40	7,052.50	56.67%	10.84%	-5.50%
WEC	2007	4,237.80	7,681.20	55.17%	8.91%	-2.64%
WEC	2008	4,431.00	8,517.00	52.03%	10.88%	-5.70%
WEC	2009	4,127.90	9,070.50	45.51%	6.50%	-12.53%
WEC	2010	4,202.50	9,601.50	43.77%	5.85%	-3.82%
WEC	2011	4,486.40	10,160.00	44.16%	5.82%	0.89%

DuPont Formula

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						Change in
Ticker	Year	Revenue	Net Plant	Revenue/Net Plant	Change in Net Plant	Revenue/Net Plant
WEC	2012	4,300.00	10,555.00	40.74%	3.89%	-7.74%
WEC	2013	4,550.00	10,870.00	41.86%	2.98%	2.75%
WEC	2015-2017	5,200.00	11,525.00	45.12%	6.03%	7.79%
XEL	2002 \$	9,524.40 \$	18,816.00	50.62%		
XEL	2003	7,937.50	13,667.00	58.08%	-27.37%	14.74%
XEL	2004	8,345.30	14,096.00	59.20%	3.14%	1.94%
XEL	2005	9,625.50	14,696.00	65.50%	4.26%	10.63%
XEL	2006	9,840.30	15,549.00	63.29%	5.80%	-3.38%
XEL	2007	10,034.00	16,676.00	60.17%	7.25%	-4.92%
XEL	2008	11,203.00	17,689.00	63.33%	6.07%	5.26%
XEL	2009	9,644.30	18,508.00	52.11%	4.63%	-17.72%
XEL	2010	10,311.00	20,663.00	49.90%	11.64%	-4.24%
XEL	2011	10,655.00	22,353.00	47.67%	8.18%	-4.48%
XEL	2012	10,000.00	23,950.00	41.75%	7.14%	-12.41%
XEL	2013	10,500.00	26,025.00	40.35%	8.66%	-3.37%
XEL	2015-2017	12,150.00	29,600.00	41.05%	13.74%	1.74%

DuPont	Formula
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	Average Revenue/Net	Average Change in	Cumulative Change in
	Plant	Net Plant	Net Plant
2003	74.74%	13.13%	13.13%
2004	74.67%	3.56%	17.16%
2005	82.66%	4.26%	22.14%
2006	75.10%	9.03%	33.17%
2007	72.25%	10.52%	47.19%
2008	70.75%	11.69%	64.39%
2009	56.33%	7.67%	76.99%
2010	53.48%	9.27%	93.40%
2011	50.97%	8.42%	109.68%
2012	45.82%	8.71%	127.95%
2013	45.81%	5.51%	140.51%
2015-2017	47.23%	14.07%	174.35%

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FUIIL	Formula - Regression A	Analysis
		Change in
ir	Change in Net Plant	Revenue/Net Plant
005	-2.57%	0.73%
006	7.11%	-2.88%
007	19.85%	-8.44%
800	25.60%	-24.23%
009	16.97%	-18.98%
010	11.27%	7.38%
011	9.81%	-6.80%
012	17.26%	-12.26%
013	8.17%	2.71%
2017	12.33%	4.53%
003	18.86%	0.88%
004	19.22%	-20.67%
005	-7.92%	20.38%
006	1.62%	0.80%
007	-5.36%	8.12%
800	14.39%	-6.38%
009	15.87%	-19.53%
010	8.51%	-8.29%
011	4.55%	2.62%
012	6.58%	-20.64%
013	4.00%	2.36%
2017	8.97%	25.13%
003	22.47%	-2.36%
004	21.80%	-7.76%
005	2.07%	28.73%
006	5.26%	-3.60%
007	5.48%	3.98%
800	9.94%	-5.51%
009	6.30%	-14.91%
010	1.38%	6.26%
011	1.53%	-2.89%
012	2.89%	-11.59%
013	2.41%	-0.22%
2017	7.85%	1.99%
003	1.59%	-1.63%
004	3.50%	-6.63%
005	6.50%	-19.11%
006	10.28%	-5.50%
007	11.53%	-4.96%
800	10.44%	-2.28%
009	4.11%	-10.28%
010	3.87%	2.97%
011	3.64%	1.10%
012	3.93%	-6.43%
013	4.68%	0.07%
2017	12.62%	2.92%
003	24.36%	-7.86%
004	0.59%	1.91%
005	8.71%	8.61%
006	4.17%	6.36%
007	6.15%	-11.33%
800	5.99%	11.58%
009	4.61%	-13.76%
010	4.11%	-1.02%
011	5.40%	-1.41%
012	4.87%	-8.75%
013	4.33%	-1.06%
2017	11.02%	6.96%
003	-2.30%	174.31%
004	0.23%	-1.49%
005	-0.71%	24.95%
006	14.70%	-58.85%
	017 003 004 005	017 11.02% 003 -2.30% 004 0.23% 005 -0.71%

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DuPont Formula - Regression Analysis			
Ticker	Year	Change in Net Plant	Change in Revenue/Net Plant
BKH	2007	10.76%	-4.35%
BKH	2008	10.90%	30.33%
BKH	2009	6.85%	18.14%
BKH	2010	15.49%	-10.84%
BKH	2011	11.79%	-12.95%
BKH	2012	6.65%	-10.45%
BKH	2013	9.75%	-4.01%
BKH	2015-2017	18.68%	-2.58%
CNP	2003	3.53%	18.99%
CNP	2004	-30.69%	25.81%
CNP	2005	3.73%	10.13%
CNP	2006	8.38%	-11.56%
CNP	2007	5.82%	-2.42%
CNP	2008	5.71%	11.30%
CNP	2009	4.78%	-30.19%
CNP	2010	8.75%	-2.45%
CNP	2011	5.71%	-9.01%
CNP	2012	6.43%	-19.39%
CNP	2013	0.76%	5.41%
CNP	2015-2017	-3.01%	16.49%
CHG	2003	17.58%	-1.36%
CHG	2004	5.31%	-6.84%
CHG	2005	4.62%	17.45%
CHG	2006	6.11%	-3.73%
CHG	2007	7.76%	11.80%
CHG	2008	6.13%	4.94%
CHG	2009	7.03%	-34.70%
CHG	2010	4.18%	0.18%
CHG	2011	7.27%	-5.51%
CHG	2012	4.30%	-8.55%
CHG	2013	4.24%	3.08%
CHG	2015-2017	5.69%	15.22%
CNL	2003	-9.52%	34.03%
CNL	2004	-25.20%	14.00%
CNL	2005	12.14%	10.03%
CNL	2006	9.78%	-0.94%
CNL	2007	32.26%	-22.13%
CNL	2008	18.51%	-11.56%
CNL	2009	9.86%	-28.05%
CNL	2010	23.91%	8.58%
CNL	2011	3.94%	-6.42%
CNL	2012	2.98%	-17.43%
CNL	2013	-1.17%	6.51%
CNL	2015-2017	-5.77%	32.66%
CMS	2003	32.67%	-52.17%
CMS	2004	24.37%	-20.19%
CMS	2005	-9.16%	26.50%
CMS	2006	1.67%	6.52%
CMS	2007	9.43%	-12.52%
CMS	2008	5.29%	-0.63%
CMS	2009	5.35%	-13.65%
CMS	2010	4.00%	-0.33%
CMS	2011	5.60%	-4.26%
CMS	2012	8.15%	-11.85%
CMS	2013	6.74%	-4.05%
CMS	2015-2017	18.13%	-4.01%
ED	2003	14.22%	1.43%
ED	2004	5.79%	-6.13%
ED	2005	6.25%	12.76%
ED	2006	7.79%	-3.68%
ED	2007	7.96%	0.13%
ED	2008	4.82%	-1.23%

DOCKET NO. 130040-EI EXHIBIT NO. (RBH-1) WITNESS: HEVERT DOCUMENT NO. 7 PAGE 22 OF 30 FILED: 04/05/2013

Ticker Year Change in Net Plant Revenue/Net Plant ED 2010 6.23% 3.75% ED 2011 5.15% -7.66% ED 2012 5.01% -10.85% ED 2013 4.36% -1.01% ED 2015-2017 9.82% 0.653% D 2003 27.61% -7.37% D 2006 1.53% -10.02% D 2006 1.53% -10.02% D 2006 1.53% -10.02% D 2006 9.96% -15.53% D 2011 11.07% -4.48% D 2012 9.54% -6.19% D 2013 10.06% -5.71% D 2015-2017 21.59% -7.55% DTE 2003 5.21% -0.84% DTE 2004 1.62% -0.57% DTE 2005 3.23% 22.45% DTE 2006		DuPont	Formula - Regression A	
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EIX2012-4.88%-1.14%EIX20137.69%-1.73%EIX2015-201717.63%3.76%EE2003-3.49%-0.24%EE2004-1.16%7.90%EE20050.68%12.68%EE20063.14%-1.52%EE20078.89%-1.31%EE200810.00%7.65%EE20106.25%-0.28%EE20114.36%0.27%EE20128.37%-14.56%EE20137.35%-4.10%	EIX	2010	12.80%	-11.10%
EIX 2013 7.69% -1.73% EIX 2015-2017 17.63% 3.76% EE 2003 -3.49% -0.24% EE 2004 -1.16% 7.90% EE 2005 0.68% 12.68% EE 2006 3.14% -1.52% EE 2007 8.89% -1.31% EE 2008 10.00% 7.65% EE 2010 6.25% -0.28% EE 2011 4.36% 0.27% EE 2012 8.37% -14.56% EE 2013 7.35% -4.10%	EIX	2011	29.61%	
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EE 2003 -3.49% -0.24% EE 2004 -1.16% 7.90% EE 2005 0.68% 12.68% EE 2006 3.14% -1.52% EE 2007 8.89% -1.31% EE 2008 10.00% 7.65% EE 2009 10.05% -27.58% EE 2010 6.25% -0.28% EE 2011 4.36% 0.27% EE 2012 8.37% -14.56% EE 2013 7.35% -4.10%		2013		-1.73%
EE2004-1.16%7.90%EE20050.68%12.68%EE20063.14%-1.52%EE20078.89%-1.31%EE200810.00%7.65%EE200910.05%-27.58%EE20106.25%-0.28%EE20114.36%0.27%EE20128.37%-14.56%EE20137.35%-4.10%				
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EE20128.37%-14.56%EE20137.35%-4.10%				
EE 2013 7.35% -4.10%				
		2013-2017	23.0270	-7.55%

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	DuPont	Formula - Regression A	
			Change in
Ticker	Year	Change in Net Plant	Revenue/Net Plant
EDE	2003	5.01%	1.33%
EDE	2004	2.77%	-2.70%
EDE	2005	4.55%	13.48%
EDE	2006	15.07%	-6.95%
EDE	2007	14.35%	3.68%
EDE	2008	13.90%	-7.19%
EDE	2009	8.65%	-11.69%
EDE	2010	4.12%	4.56%
EDE	2011	2.94%	3.54%
EDE	2012 2013	5.20%	-7.73%
EDE		5.47%	-0.11%
EDE	2015-2017 2003	10.95% 6.42%	8.46% 4.04%
ETR ETR	2003	2.17%	7.77%
ETR	2004	2.68%	-2,78%
ETR	2005	1.26%	6.83%
ETR	2008	7.90%	-2.64%
ETR	2007	6.94%	-2.64% 6.62%
ETR	2008	4.28%	-21.30%
ETR	2009	1.96%	4.85%
ETR	2010	7.38%	-8.98%
ETR	2012	2.89%	-11.29%
ETR	2012	1.14%	-0.16%
ETR	2015-2017	2.06%	8.86%
EXC	2003	20.40%	-12.19%
EXC	2004	4.13%	-11.84%
EXC	2005	2.32%	3.40%
EXC	2006	3.61%	-1.61%
EXC	2007	6.05%	13.94%
EXC	2008	6.87%	-6.71%
EXC	2009	5.92%	-13.30%
EXC	2010	9.51%	-1.69%
EXC	2011	8.78%	-6.69%
EXC	2012	35.55%	-9.56%
EXC	2013	4.70%	4.16%
EXC	2015-2017	12.49%	-0.92%
FE	2003	4.65%	-3.22%
FE	2004	1.58%	-0.38%
FE	2005	3.86%	-7.30%
FE	2006	4.78%	-8.45%
FE	2007	4.88%	6.13%
FE	2008	15.21%	-7.61%
FE	2009	8.13%	-13.73%
FE	2010	3.26%	1.62%
FE	2011	53.31%	-20.50%
FE	2012	2.93%	-3.79%
FE	2013	3.36%	-1.45%
FE	2015-2017	7.82%	7.45%
GXP	2003	3.72%	11.31%
GXP	2004	1.24%	13.22%
GXP	2005	1.14%	4.53%
GXP	2006	10.87%	-7.37%
GXP	2007	12.34%	8.71%
GXP	2008	76.55%	-71.05%
GXP	2009	9.37%	7.58%
GXP	2010	3.63%	10.77%
GXP	2011	2.34%	0.42%
GXP	2012	4.42%	-4.97%
GXP	2013	6.04%	-1.60%
GXP	2015-2017	8.51%	11.35%
HE	2003	11.19% 4.78%	-3.12%
HE	2004	4./0%	3.09%

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	DuPoot	Formula - Regression A	Apolyzia
	DuPolit	Formula - Regression A	Change in
Tieker	Veer	Change in Net Diest	
Ticker	Year	Change in Net Plant	Revenue/Net Plant
HE	2005	4.97%	9.69%
HE	2006	4.12%	6.68%
HE	2007	3.62%	-0.53%
HE	2008	5.98%	19.75%
HE	2009	6.23%	-32.46%
HE	2010	2.50%	12.57%
HE	2011	5.33%	15.51%
HE	2012	5.11%	-0.24%
HE	2013	6.99%	-5.16%
HE	2015-2017	47.33%	-23.27%
IDA	2003	9.54%	-23.07%
IDA	2004	5.80%	1.98%
IDA	2005	4.74%	-2.83%
IDA	2006	4.53%	3.10%
IDA	2007	8.16%	-12.23%
IDA	2008	5.41%	3.60%
IDA	2009	5.76%	3.36%
IDA	2010	8.38%	-8.94%
IDA	2010	7.76%	-8.02%
IDA			
	2012	8.03%	-0.83%
IDA	2013	8.02%	-2.79%
IDA	2015-2017	25.79%	-12.93%
TEG	2003	13.57%	42.25%
TEG	2004	9.51%	3.35%
TEG	2005	2.34%	39.12%
TEG	2006	23.68%	-19.99%
TEG	2007	76.10%	-15.18%
TEG	2008	6.93%	27.64%
TEG	2009	3.60%	-48.47%
TEG	2010	1.38%	-31.57%
TEG	2011	3.70%	-12.74%
TEG	2012	7.33%	-18.87%
TEG	2013	10.04%	-0.25%
TEG	2015-2017	20.93%	-6.28%
ITC	2005	17.50%	38.23%
ITC	2006	98.46%	-45.12%
ITC	2007	63.65%	16.47%
ITC	2008	17.55%	23.34%
ITC	2009	10.32%	-8.90%
ITC	2010	12.99%	-0.69%
ITC	2011	18.92%	-8.60%
ITC	2012	20.18%	-8.81%
ITC	2013	16.44%	-4.81%
ITC	2015-2017	44.87%	-0.59%
MGEE	2013-2017	19.05%	-2.83%
MGEE	2003	13.00%	
	2004		-6.35%
MGEE		9.93%	9.92%
MGEE	2006	9.09%	-9.39%
MGEE	2007	15.87%	-8.58%
MGEE	2008	6.78%	3.83%
MGEE	2009	4.28%	-14.11%
MGEE	2010	3.00%	-3.13%
MGEE	2011	2.85%	-0.25%
MGEE	2012	6.47%	-7.18%
MGEE	2013	3.77%	-0.96%
MGEE	2015-2017	9.09%	7.36%
NEE	2003	41.90%	-18.34%
NEE	2004	4.58%	4.48%
NEE	2005	5.83%	6.38%
NEE	2006	9.06%	21.60%
NEE	2007	16.95%	-16.93%
NEE	2008	13.12%	-4.95%

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	DuPont	Formula - Regression A	
Tieker	Year	Change in Net Plant	Change in Revenue/Net Plant
Ticker NEE	2009	11.31%	-14.36%
NEE	2009	8.31%	-9.59%
NEE	2010	8.74%	-7.89%
NEE	2012	9.97%	-14.64%
NEE	2013	7.97%	-3.52%
NEE	2015-2017	20.12%	-6.76%
NU	2003	14.84%	1.32%
NU	2004	8.00%	2.01%
NU	2005	9.43%	-24.74%
NU	2006	-2.73%	28.51%
NU	2007	15.82%	-26.98%
NU	2008	13.53%	-12.25%
NU	2009	7.70%	-12.92%
NU	2010	8.23%	-16.80%
NU	2011	8.73%	-16.15%
NU	2012	56.93%	-10.10%
NU	2013	3.83%	13.89%
NU	2015-2017	13.27%	-1.65%
NWE	2006	5.87%	-8.23%
NWE	2007	18.70%	-10.74%
NWE	2008	3.89%	1.13%
NWE NWE	2009	6.76%	-15.17%
	2010 2011	7.84% 4.50%	-9.80% -3.74%
NWE NWE	2011	4.50% 9.79%	-12.37%
NWE	2012	5.76%	1.15%
NWE	2015-2017	16.26%	8.02%
NVE	2003	7.75%	-13.48%
NVE	2004	6.12%	-4.60%
NVE	2005	9.55%	-2.05%
NVE	2006	12.77%	-1.79%
NVE	2007	15.18%	-6.84%
NVE	2008	18.53%	-17.34%
NVE	2009	4.28%	-2.53%
NVE	2010	3.05%	-11.23%
NVE	2011	3.33%	-13.16%
NVE	2012	1.17%	0.75%
NVE	2013	1.07%	0.59%
NVE	2015-2017	0.16%	6.39%
OGE	2003	3.28%	21.00%
OGE	2004	8.20%	20.48%
OGE	2005	-0.38%	21.20%
OGE	2006	8.41% 0.70%	-37.88% -13.65%
OGE OGE	2007 2008	9.79% 23.63%	
OGE	2008	23.63%	-13.30% -37.40%
OGE	2009	9.35%	-37.40% 18.45%
OGE	2010	9.55 <i>%</i> 15.62%	-8.88%
OGE	2011	10.05%	-16.46%
OGE	2012	9.67%	-6.28%
OGE	2015-2017	2.83%	13.02%
OTTR	2003	7.72%	-1.53%
OTTR	2004	7.71%	8.76%
OTTR	2005	2.20%	16.05%
OTTR	2006	3.08%	2.44%
OTTR	2007	18.84%	-5.66%
OTTR	2008	21.50%	-12.89%
OTTR	2009	5.88%	-25.12%
OTTR	2010	0.92%	6.68%
OTTR	2011	-2.81%	-0.89%
OTTR	2012	-0.70%	-0.04%
OTTR	2013	5.14%	0.00%

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	DuPont	Formula - Regression A	
Ticker	Year	Change in Net Plant	Change in Revenue/Net Plant
OTTR	2015-2017	17.78%	9.43%
POM	2013 2017	2.46%	4.72%
POM	2004	1.77%	-2.41%
POM	2005	3.16%	8.26%
POM	2006	3.62%	0.07%
POM	2007	3.96%	7.73%
POM	2008	5.55%	8.23%
POM	2009	6.60%	-18.83%
POM	2010	-13.43%	-12.19%
POM	2011	7.13%	-21.49%
POM	2012	-5.72%	0.33%
POM	2013	0.65%	10.00%
POM	2015-2017	3.85%	8.72%
PCG	2003	6.96%	-21.92%
PCG	2004	4.87%	1.25%
PCG	2005	5.09%	0.51%
PCG	2006	9.17%	-1.86%
PCG	2007	8.59%	-2.78%
PCG PCG	2008 2009	11.01% 10.02%	-0.45% -16.74%
PCG	2009	8.85%	-16.74% -5.10%
PCG	2010	7.01%	-5.10%
PCG	2011	7.04%	-5.68%
PCG	2012	6.38%	-2.89%
PCG	2015-2017	19.24%	0.26%
PNW	2003	15.44%	-7.45%
PNW	2004	0.74%	2.15%
PNW	2005	0.55%	2.48%
PNW	2006	4.02%	9.44%
PNW	2007	7.04%	-3.22%
PNW	2008	5.69%	-9.59%
PNW	2009	3.83%	-5.69%
PNW	2010	3.47%	-4.33%
PNW	2011	4.00%	-4.50%
PNW	2012	3.99%	-2.10%
PNW	2013	4.34%	-0.53%
PNW	2015-2017	17.25%	-5.38%
PNM PNM	2003	17.52% 5.93%	5.96% 4.07%
PNM	2004 2005	28.37%	4.07% 0.81%
PNM	2005	26.06%	-5.59%
PNM	2000	-21.97%	-0.76%
PNM	2008	8.74%	-5.85%
PNM	2009	4.40%	-19.45%
PNM	2010	3.36%	-1.74%
PNM	2011	5.30%	-3.50%
PNM	2012	5.04%	-24.43%
PNM	2013	4.99%	-2.28%
PNM	2015-2017	15.75%	-0.20%
POR	2005	7.08%	-7.12%
POR	2006	11.58%	-5.79%
POR	2007	12.80%	1.66%
POR	2008	7.66%	-7.01%
POR	2009	16.87%	-11.54%
POR	2010	7.13%	-7.74%
POR	2011	3.68%	-1.92%
POR	2012	2.22% 2.40%	-1.52%
POR POR	2013 2015-2017	2.40% 2.01%	0.33% 9.80%
POR	2015-2017	9.20%	-5.76%
PPL	2003	9.20% 7.30%	-3.05%
PPL	2004	-2.61%	9.87%
· · -	2000	2.0170	0.07 /0

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	DuPont	Formula - Regression A	
Ticker	Year	Change in Net Plant	Change in Revenue/Net Plant
PPL	2006	10.56%	0.34%
PPL	2007	4.44%	-9.82%
PPL	2008	-1.50%	25.68%
PPL	2009	6.11%	-11.47%
PPL	2010	58.33%	-28.77%
PPL	2011	30.72%	14.35%
PPL	2012	8.10%	-14.30%
PPL	2013	9.67%	-5.34%
PPL	2015-2017	18.17%	-3.29%
PEG	2003	8.50%	22.11%
PEG	2004	10.69%	-10.63%
PEG	2005	-3.01%	16.55%
PEG	2006	-2.50%	0.37%
PEG	2007	2.10%	3.49%
PEG	2008	8.72%	1.18%
PEG	2009	6.98%	-17.81%
PEG	2010	6.15%	-10.63%
PEG	2011	8.90%	-11.68%
PEG	2012	7.15%	-20.19%
PEG	2013	5.62%	-4.35%
PEG	2015-2017	12.87%	2.16%
SCG	2003	17.23%	-1.35%
SCG	2004	5.38%	7.93%
SCG	2005	-0.41%	23.47%
SCG	2006	4.05%	-8.20%
SCG	2007 2008	7.58% 10.18%	-5.86%
SCG SCG	2008	8.48%	4.47% -26.57%
SCG	2009	7.25%	-20.57%
SCG	2010	3.98%	-7.85%
SCG	2011	9.14%	-16.87%
SCG	2012	10.81%	-2.98%
SCG	2015-2017	26.54%	-5.35%
SRE	2003	53.31%	-14.54%
SRE	2004	5.84%	12.72%
SRE	2005	9.16%	14.27%
SRE	2006	8.88%	-7.96%
SRE	2007	12.97%	-13.91%
SRE	2008	13.31%	-16.99%
SRE	2009	8.40%	-30.49%
SRE	2010	8.72%	2.15%
SRE	2011	18.60%	-6.00%
SRE	2012	8.92%	-13.09%
SRE	2013	5.16%	-0.90%
SRE	2015-2017	15.19%	6.55%
SO	2003	11.74%	-4.55%
SO	2004	3.00%	2.70%
SO	2005	3.95%	9.56%
SO	2006	5.47%	0.43%
SO	2007	7.19%	-0.23%
SO	2008	7.65%	3.62%
SO SO	2009	9.34%	-15.93% 3.56%
SO SO	2010 2011	7.07% 7.16%	3.56% -5.61%
SO SO	2011	7.18%	-5.61% -12.34%
SO	2012	7.25% 5.44%	-12.34%
SO	2013-2013	20.83%	-2.63%
TE	2013-2017	3.93%	-2.03 %
TE	2003	-17.98%	18.77%
TE	2004	-1.95%	15.02%
TE	2005	4.38%	9.74%
TE	2007	2.54%	0.01%

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.

	DuPont	Formula - Regression A	
Ticker	Year	Change in Net Plant	Change in Revenue/Net Plant
TE	2008	6.81%	-10.64%
TE	2000	6.18%	-7.63%
TE	2003	5.36%	0.00%
TE	2010	2.17%	-6.18%
TE	2012	2.80%	-14.17%
TE	2012	3.02%	0.36%
TE	2015-2017	14.32%	-1.77%
UIL	2013-2017	6.13%	-19.71%
UIL	2003	2.75%	11.22%
UIL	2004	5.00%	4.91%
UIL	2006	9.27%	-36.18%
UIL	2007	35.77%	-14.50%
UIL	2008	22.22%	-20.96%
UIL	2009	7.40%	-12.00%
UIL	2003	101.86%	-44.88%
UIL	2010	10.44%	42.53%
UIL	2012	5.04%	-8.46%
UIL	2012	3.70%	2.18%
UIL	2015-2017	10.71%	4.44%
UNS	2003	24.02%	-8.66%
UNS	2003	0.58%	19.84%
UNS	2005	4.34%	0.80%
UNS	2006	4.06%	2.93%
UNS	2007	6.54%	-1.54%
UNS	2008	8.74%	-6.97%
UNS	2009	6.42%	-6.24%
UNS	2000	6.31%	-1.94%
UNS	2011	7.46%	-3.37%
UNS	2012	7.00%	-10.22%
UNS	2012	7.05%	-3.36%
UNS	2015-2017	22.50%	-6.66%
VVC	2013-2011	21.58%	-27.63%
VVC	2000	7.61%	-1.09%
VVC	2005	4.44%	14.91%
VVC	2006	5.93%	-4.97%
VVC	2007	6.46%	4.98%
VVC	2008	7.11%	1.66%
VVC	2009	5.83%	-20.56%
VVC	2010	2.66%	-0.70%
VVC	2011	2.61%	6.41%
VVC	2012	3.87%	-7.88%
VVC	2012	3.17%	1.93%
vvc	2015-2017	10.77%	11.88%
WR	2003	-2.15%	-15.69%
WR	2004	0.04%	0.19%
WR	2005	0.94%	7.11%
WR	2006	3.14%	-1.67%
WR	2000	17.98%	-8.85%
WR	2008	15.19%	-7.55%
WR	2009	4.30%	-3.13%
WR	2010	9.32%	1.22%
WR	2011	6.91%	-1.24%
WR	2012	7.48%	-3.57%
WR	2012	3.45%	0.53%
WR	2015-2017	13.33%	1.81%
WEC	2003	34.72%	-19.45%
WEC	2003	-0.39%	-15.04%
WEC	2004	7.79%	3.17%
WEC	2005	10.84%	-5.50%
WEC	2000	8.91%	-2.64%
WEC	2007	10.88%	-5.70%
WEC	2000	6.50%	-12.53%
	2003	0.3070	-12.33 /0

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DuPont Formula - Regression Analysis			
			Change in
Ticker	Year	Change in Net Plant	Revenue/Net Plant
WEC	2010	5.85%	-3.82%
WEC	2011	5.82%	0.89%
WEC	2012	3.89%	-7.74%
WEC	2013	2.98%	2.75%
WEC	2015-2017	6.03%	7.79%
XEL	2003	-27.37%	14.74%
XEL	2004	3.14%	1.94%
XEL	2005	4.26%	10.63%
XEL	2006	5.80%	-3.38%
XEL	2007	7.25%	-4.92%
XEL	2008	6.07%	5.26%
XEL	2009	4.63%	-17.72%
XEL	2010	11.64%	-4.24%
XEL	2011	8.18%	-4.48%
XEL	2012	7.14%	-12.41%
XEL	2013	8.66%	-3.37%
XEL	2015-2017	13.74%	1.74%

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Dupont Formula - Regression Analysis

SUMMARY OUTPUT

Regression Statistics									
Multiple R	0.39545972								
R Square	0.15638839								
Adjusted R Square	0.15491612								
Standard Error	0.13911066								
Observations	575								

ANOVA

	df	SS	MS	F	Significance F
Regression	1	2.05559430	2.05559430	106.22251481	0.00000000
Residual	573	11.08856756	0.01935178		
Total	574	13.14416186			

	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%
Intercept	0.02132933	0.00727660	2.93122191	0.00351100	0.00703727	0.03562140
Change in Net Plant	-0.51192493	0.04967044	-10.30643075	0.00000000	-0.60948327	-0.41436659

Flotation Cost Adjustment

Two most recent open market common stock issuances per company, if available

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Company	Date	Shares Issued	Offering Price	Underwriting Discount	Offering Expense	Net Proceeds Per Share	Total Flotation Costs	Gross Equity Issue Before Costs	Net Proceeds	Flotation Cos Percentage
					•					•
ECO Energy Inc.	10/10/2002	19,550,000	\$11.00	\$0.3300	\$500,000	\$10.64	\$6,951,500	\$215,050,000	\$208,098,500	3.233%
ECO Energy Inc.	6/4/2002	15,525,000	\$23.00	\$0.6900	\$250,000	\$22.29	\$10,962,250	\$357,075,000	\$346,112,750	3.070%
merican Electric Power Company, Inc.	4/1/2009	69,000,000	\$24.50	\$0.7350	\$400,000	\$23.76	\$51,115,000	\$1,690,500,000	\$1,639,385,000	3.024%
American Electric Power Company, Inc.	2/27/2003	57,500,000	\$20.95	\$0.6285	\$550,000	\$20.31	\$36,688,750	\$1,204,625,000	\$1,167,936,250	3.046%
Cleco Corp.	8/14/2006	6,900,000	\$23.75	\$0.8900	\$225,000	\$22.83	\$6,366,000	\$163,875,000	\$157,509,000	3.885%
Cleco Corp.	11/9/2004	2,000,000	\$18.50	\$0.6475	\$200,000	\$17.75	\$1,495,000	\$37,000,000	\$35,505,000	4.041%
mpire District Electric	12/6/2007	3,450,000	\$23.00	\$0.9775	\$250,000	\$21.95	\$3,622,375	\$79,350,000	\$75,727,625	4.565%
mpire District Electric	6/15/2006	3,795,000	\$20.25	\$0.8600	\$250,000	\$19.32	\$3,513,700	\$76,848,750	\$73,335,050	4.572%
Freat Plains Energy Inc.	5/12/2009	11,500,000	\$14.00	\$0.4900	\$500,000	\$13.47	\$6,135,000	\$161,000,000	\$154,865,000	3.811%
Great Plains Energy Inc.	5/17/2006	7,002,450	\$27.50	\$0.8938	\$500,000	\$26.53	\$6,758,790	\$192,567,375	\$185,808,585	3.510%
DACORP, Inc.	12/9/2004	4,025,000	\$30.00	\$1.2000	\$300,000	\$28.73	\$5,130,000	\$120,750,000	\$115,620,000	4.248%
Otter Tail Corporation	9/19/2008	5,175,000	\$30.00	\$1.0875	\$400,000	\$28.84	\$6,027,813	\$155,250,000	\$149,222,188	3.883%
Otter Tail Corporation	12/7/2004	3,335,000	\$25.45	\$0.9500	\$300,000	\$24.41	\$3,468,250	\$84,875,750	\$81,407,500	4.086%
Pinnacle West Capital Corp.	4/8/2010	6,900,000	\$38.00	\$1.3300	\$190,000	\$36.64	\$9,367,000	\$262,200,000	\$252,833,000	3.572%
innacle West Capital Corp.	4/27/2005	6,095,000	\$42.00	\$1.3650	\$250,000	\$40.59	\$8,569,675	\$255,990,000	\$247,420,325	3.348%
NM Resources, Inc.	12/6/2006	5,750,000	\$30.79	\$1.0780	\$250,000	\$29.67	\$6,448,500	\$177,042,500	\$170,594,000	3.642%
NM Resources, Inc.	3/23/2005	3,910,000	\$26.76	\$0.8697	\$200,000	\$25.84	\$3,600,527	\$104,631,600	\$101,031,073	3.441%
ortland General Electric Company	3/5/2009	12,477,500	\$14.10	\$0.4935	\$375,000	\$13.58	\$6,532,646	\$175,932,750	\$169,400,104	3.713%
Portland General Electric Company	6/12/2007	23,658,106	\$26.00	\$0.7800	\$700,000	\$25.19	\$19,153,323	\$615,110,756	\$595,957,433	3.114%
Southern Company	12/6/2000	28,750,000	\$28.50	\$0.9200	\$490,000	\$27.56	\$26,940,000	\$819,375,000	\$792,435,000	3.288%
Vestar Energy, Inc.	11/4/2010	8,625,000	\$25.54	\$0.8939	\$250,000	\$24.62	\$7,959,888	\$220,282,500	\$212,322,613	3.613%
Vestar Energy, Inc.	5/29/2008	6,900,000	\$24.28	\$0.8498	\$325,000	\$23.38	\$6,188,620	\$167,532,000	\$161,343,380	3.694%
lean							\$11,045,209	\$333,493,817		

WEIGHTED AVERAGE FLOTATION COSTS: 3.312%

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	.*	[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	[9]	[10]	[11]
			Average		Expected [Dividend Yield	Zacks	First Call	Value Line	Average		Flotation
		Annualized	Stock	Dividend		Adjusted for	Earnings	Earnings	Earnings	Earnings		Adjusted
Company	Ticker	Dividend	Price	Yield	Current	Flot. Costs	Growth	Growth	Growth	Growth	DCF k(e)	DCF k(e)
American Electric Power Company, Inc.	AEP	\$1.88	\$44.20	4.25%	4.32%	4.47%	3.38%	3.47%	3.00%	3.28%	7.61%	7.75%
Cleco Corp.	CNL	\$1.35	\$42.22	3.20%	3.27%	3.38%	3.00%	3.00%	8.00%	4.67%	7.94%	8.05%
Empire District Electric	EDE	\$1.00	\$21.10	4.74%	4.93%	5.10%	N/A	10.20%	5.50%	7.85%	12.78%	12.95%
Great Plains Energy Inc.	GXP	\$0.87	\$21.19	4.11%	4.24%	4.39%	7.10%	7.20%	5.50%	6.60%	10.84%	10.99%
IDACORP, Inc.	IDA	\$1.52	\$45.18	3.36%	3.42%	3.54%	4.00%	4.00%	2.00%	3.33%	6.75%	6.87%
Otter Tail Corporation	OTTR	\$1.19	\$26.63	4.47%	4.73%	4.89%	6.00%	5.00%	24.00%	11.67%	16.40%	16.56%
Pinnacle West Capital Corp.	PNW	\$2.18	\$53.04	4.11%	4.25%	4.40%	6.90%	7.50%	6.50%	6.97%	11.22%	11.37%
PNM Resources, Inc.	PN M	\$0.58	\$20.93	2.77%	2.93%	3.03%	8.35%	9.30%	16.00%	11.22%	1 4 .14%	14.24%
Portland General Electric Company	POR	\$1.08	\$28.30	3.82%	3.89%	4.02%	4.07%	1.99%	5.50%	3.85%	7.74%	7.88%
Southern Company	SO	\$1.96	\$43.77	4.48%	4.59%	4.75%	4.98%	4.86%	5.00%	4.95%	9.54%	9.69%
Westar Energy, Inc.	WR	\$1.32	\$29.92	4.41%	4.57%	4.73%	6.38%	7.50%	7.50%	7.13%	11.70%	11.85%

PROXY GROUP MEAN

Notes:

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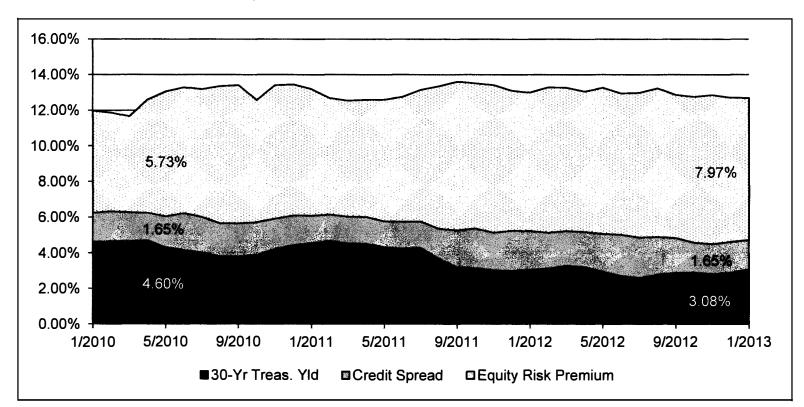
The proxy group DCF result is adjusted for flotation costs by dividing each company's expected dividend yield by (1 - flotation cost). The flotation cost adjustment is derived as the difference between the unadjusted DCF result and the DCF result adjusted for flotation costs. [1] Source: Bloomberg Professional [2] Source: Bloomberg Professional [3] Equals [1] / [2] [4] Equals [3] x (1 + 0.5 x [9])

[4] Equals [3] x (1 + 0.5 x [9]) [5] Equals [4] / (1 - 0.0331) [6] Source: Zacks [7] Source: Yahoo! Finance [8] Source: Value Line [9] Equals Average([6], [7], [8]) [10] Equals [4] + [9] [11] Equals [5] + [9] [12] Equals average [11] - average [10] 10.60% 10.74%

DCF Result Adjusted For Flotation Costs: 10.74%

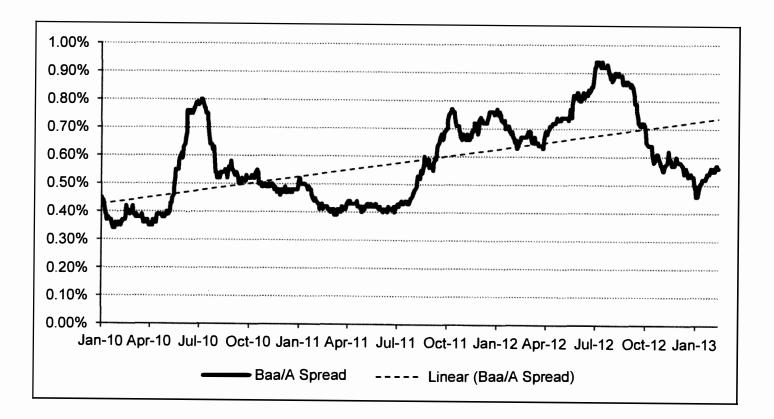
DCF Result Unadjusted For Flotation Costs: 10.60%

Difference (Flotation Cost Adjustment): 0.14% [12]



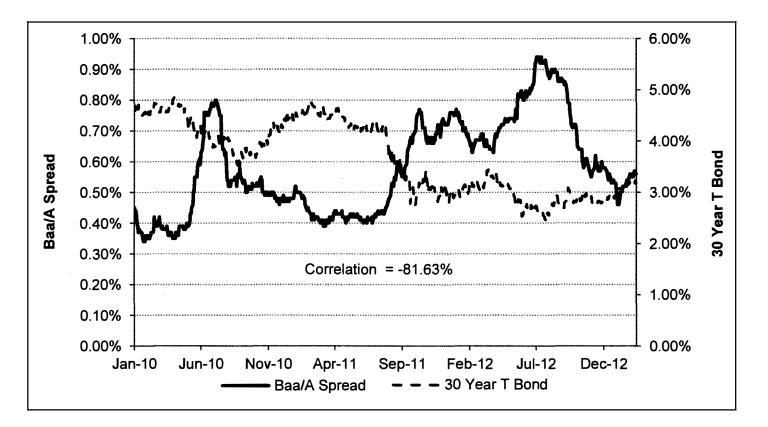
Components of the S&P 500 Market Risk Premium

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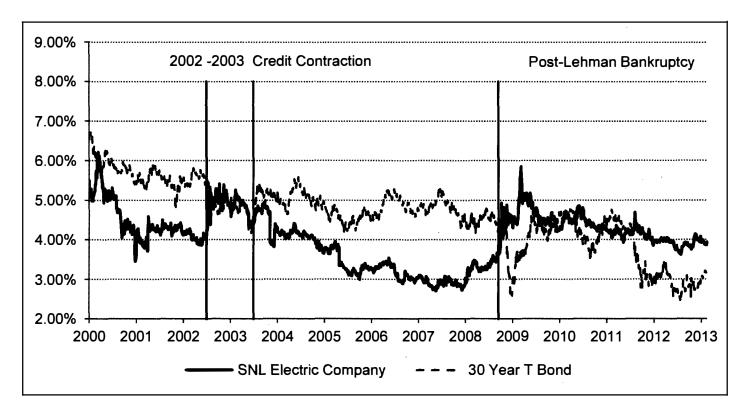


Moody's Utility Bond Index Baa/A Credit Spread

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Moody's Utility Bond Index Baa/A Credit Spread and 30-Year Treasury Yield



Treasury/Dividend Yield Spread

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Proxy Group	Capital Structure
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	% Common Equity										
Company	Ticker	2012Q3	2012Q2	2012Q1	2011Q4	2011Q3	2011Q2	2011Q1	2010Q4	Average	
American Electric Power Company, Inc.	AEP	48.05%	47.67%	47.22%	48.97%	49.44%	48.00%	47.23%	47.35%	47.99%	
Cleco Corporation	CNL	49.77%	48.91%	48.38%	48.08%	47.52%	47.75%	46.98%	47.33%	48.09%	
Empire District Electric Company	EDE	53.03%	51.81%	52.02%	51.82%	51.79%	50.24%	50.60%	50.00%	51.41%	
Great Plains Energy Inc.	GXP	51.77%	47.37%	49.13%	50.07%	50.74%	49.18%	49.45%	50.35%	49.76%	
IDACORP, Inc.	IDA	51.53%	50.21%	50.88%	50.59%	50.44%	48.95%	48.84%	46.61%	49.76%	
Otter Tail Corporation	OTTR	49.45%	49.57%	50.31%	50.28%	51.81%	51.86%	51.61%	51.12%	50.75%	
Pinnacle West Capital Corporation	PNW	56.30%	53.78%	52.76%	54.46%	52.06%	52.44%	52.57%	52.97%	53.42%	
PNM Resources, Inc.	PNM	51.08%	48.68%	49.53%	48.61%	46.70%	45.64%	46.87%	47.42%	48.07%	
Portland General Electric Company	POR	49.74%	49.47%	49.37%	48.51%	47.90%	47.78%	47.74%	46.57%	48.38%	
Southern Company	SO	47.91%	46.66%	45.65%	46.50%	50.96%	49.54%	49.80%	48.39%	48.18%	
Westar Energy, Inc.	WR	58.96%	57.26%	58.19%	59.31%	57.87%	56.29%	56.99%	57.66%	57.81%	

Operating Company Capital Structure										
					% Comm	on Equity				
Operating Company	Parent	2012Q3	2012Q2	2012Q1	2011Q4	2011Q3	2011Q2	2011Q1	2010Q4	
Appalachian Power Company	AEP	44.04%	43.63%	43.41%	42.80%	44.19%	43.14%	41.53%	43.19%	
AEP Texas Central Company	AEP	47.67%	46.97%	45.78%	62.61%	60.84%	47.26%	44.99%	44.85%	
Indiana Michigan Power Company	AEP	49.61%	49.42%	49.55%	49.13%	49.10%	48.64%	48.86%	47.81%	
Kentucky Power Company	AEP	46.46%	46.12%	45.76%	45.61%	45.62%	45.42%	45.50%	44.84%	
Ohio Power Company	AEP	54.38%	53.94%	53.49%	52.12%	53.92%	54.34%	54.52%	53.43%	
Public Service Company of Oklahoma	AEP	49.69%	48.93%	48.40%	48.52%	48.56%	47.51%	45.21%	44.22%	
Southwestern Electric Power Company	AEP	50.42%	49.27%	48.55%	49.96%	51.38%	50.32%	49.58%	49.15%	
AEP Texas North Company	AEP	44.68%	44.43%	44.81%	45.25%	45.26%	43.74%	43.29%	45.52%	
Kingsport Power Company	AEP	44.60%	47.42%	48.58%	48.27%	47.26%	50.87%	47.37%	46.71%	
Wheeling Power Company	AEP	48.95%	46.54%	43.84%	45.44%	48.30%	48.72%	51.49%	53.73%	
Cleco Power LLC	CNL	49.77%	48.91%	48.38%	48.08%	47.52%	47.75%	46.98%	47.33%	
Empire District Electric Company	EDE	53.03%	51.81%	52.02%	51.82%	51.79%	50.24%	50.60%	50.00%	
KCP&L Greater Missouri Operations Company	GXP	54.19%	47.22%	50.04%	51.45%	51.77%	50.29%	50.27%	51.27%	
Kansas City Power & Light Company	GXP	49.36%	47.51%	48.21%	48.69%	49.71%	48.08%	48.63%	49.43%	
Idaho Power Co.	IDA	51.53%	50.21%	50.88%	50.59%	50.44%	48.95%	48.84%	46.61%	
Otter Tail Power Company	OTTR	49.45%	49.57%	50.31%	50.28%	51.81%	51.86%	51.61%	51.12%	
Arizona Public Service Company	PNW	56.30%	53.78%	52.76%	54.46%	52.06%	52.44%	52.57%	52.97%	
Public Service Company of New Mexico	PNM	51.08%	48.68%	49.53%	48.61%	46.70%	45.64%	46.87%	47.42%	
Portland General Electric Company	POR	49.74%	49.47%	49.37%	48.51%	47.90%	47.78%	47.74%	46.57%	
Georgia Power Company	SO	49.60%	47.90%	48.51%	50.24%	51.93%	49.83%	49.70%	49.64%	
Alabama Power Company	SO	47.52%	46.81%	45.57%	46.53%	47.29%	46.71%	46.46%	46.54%	
Gulf Power Company	SO	48.35%	46.07%	46.72%	45.41%	47.06%	45.62%	45.82%	44.89%	
Mississippi Power Company	SO	46.17%	45.88%	41.82%	43.83%	57.54%	55.99%	57.21%	52.51%	
Kansas Gas and Electric Company	WR	59.27%	58.30%	57.85%	57.55%	57.70%	56.77%	56.52%	57.00%	
Westar Energy (KPL)	WR	58.65%	56.21%	58.54%	61.07%	58.04%	55.80%	57.45%	58.32%	

Source: SNL Financial

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	% Debt											
Company	Ticker	2012Q3	2012Q2	2012Q1	2011Q4	2011Q3	2011Q2	2011Q1	2010Q4	Average		
American Electric Power Company, Inc.	AEP	51.95%	52.33%	52.78%	51.03%	50.56%	52.00%	52.77%	52.65%	52.01%		
Cleco Corporation	CNL	50.23%	51.09%	51.62%	51.92%	52.48%	52.25%	53.02%	52.67%	51.91%		
Empire District Electric Company	EDE	46.97%	48.19%	47.98%	48.18%	48.21%	49.76%	49.40%	50.00%	48.59%		
Great Plains Energy Inc.	GXP	48.23%	52.63%	50.87%	49.93%	49.26%	50.82%	50.55%	49.65%	50.24%		
IDACORP, Inc.	IDA	48.47%	49.79%	49.12%	49.41%	49.56%	51.05%	51.16%	53.39%	50.24%		
Otter Tail Corporation	OTTR	50.55%	50.43%	49.69%	49.72%	48.19%	48.14%	48.39%	48.88%	49.25%		
Pinnacle West Capital Corporation	PNW	43.70%	46.22%	47.24%	45.54%	47.94%	47.56%	47.43%	47.03%	46.58%		
PNM Resources, Inc.	PNM	48.92%	51.32%	50.47%	51.39%	53.30%	54.36%	53.13%	52.58%	51.93%		
Portland General Electric Company	POR	50.26%	50.53%	50.63%	51.49%	52.10%	52.22%	52.26%	53.43%	51.62%		
Southern Company	SO	52.09%	53.34%	54.35%	53.50%	49.04%	50.46%	50.20%	51.61%	51.82%		
Westar Energy, Inc.	WR	41.04%	42.74%	41.81%	40.69%	42.13%	43.71%	43.01%	42.34%	42.19%		

Proxy Group Capital Structure

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	Оре	rating Com	pany Capita	I Structure	0/ 5				
Operating Company	Parent	2012Q3	2012Q2	2012Q1	2011Q4	Debt 2011Q3	2011Q2	2011Q1	2010Q4
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Appalachian Power Company	AEP	55.96%	56.37%	56.59%	57.20%	55.81%	56.86%	58. 47%	56.81%
AEP Texas Central Company	AEP	52.33%	53.03%	54.22%	37.39%	39.16%	52.74%	55.01%	55.15%
Indiana Michigan Power Company	AEP	50.39%	50.58%	50.45%	50.8 7 %	50.90%	51.36%	51.14%	52.19%
Kentucky Power Company	AEP	53.54%	53.88%	54.24%	54.39%	54.38%	54.58%	54,50%	55.16%
Ohio Power Company	AEP	45.62%	46.06%	46.51%	47.88%	46.08%	45.66%	45.48%	46.57%
Public Service Company of Oklahoma	AEP	50.31%	51.07%	51.60%	51.48%	51.44%	52.49%	54.79%	55.78%
Southwestern Electric Power Company	AEP	49.58%	50.73%	51.45%	50.04%	48.62%	49.68%	50,42%	50.85%
AEP Texas North Company	AEP	55.32%	55.57%	55.19%	54.75%	54.74%	56.26%	56.71%	54.48%
Kingsport Power Company	AEP	55.40%	52.58%	51.42%	51.73%	52.74%	49.13%	52.63%	53.29%
Wheeling Power Company	AEP	51.05%	53.46%	56.16%	54.56%	51.70%	51.28%	48.51%	46.27%
Cleco Power LLC	CNL	50.23%	51.09%	51.62%	51.92%	52.48%	52.25%	53.02%	52.67%
Empire District Electric Company	EDE	46.97%	48.19%	47.98%	48.18%	48.21%	49.76%	49.40%	50.00%
KCP&L Greater Missouri Operations Company	GXP	45.81%	52.78%	49.96%	48.55%	48.23%	49.71%	49.73%	48.73%
Kansas City Power & Light Company	GXP	50.64%	52.49%	51.79%	51.31%	50.29%	51.92%	51.37%	50.57%
Idaho Power Co.	IDA	48.47%	49.79%	49.12%	49.41%	49.56%	51.05%	51.16%	53.39%
Otter Tail Power Company	OTTR	50.55%	50.43%	49.69%	49.72%	48.19%	48.14%	48.39%	48.88%
Arizona Public Service Company	PNW	43.70%	46.22%	47.24%	45.54%	47.94%	47.56%	47.43%	47.03%
Public Service Company of New Mexico	PNM	48.92%	51.32%	50.47%	51.39%	53.30%	54.36%	53.13%	52.58%
Portland General Electric Company	POR	50.26%	50.53%	50.63%	51.49%	52.10%	52.22%	52.26%	53.43%
Georgia Power Company	SO	50.40%	52.10%	51.49%	49.76%	48.07%	50.17%	50.30%	50.36%
Alabama Power Company	SO	52.48%	53.19%	54.43%	53.47%	52.71%	53.29%	53.54%	53.46%
Gulf Power Company	SO	51.65%	53.93%	53.28%	54.59%	52.94%	54.38%	54.18%	55.11%
Mississippi Power Company	SO	53.83%	54.12%	58.18%	56.17%	42.46%	44.01%	42.79%	47.49%
Kansas Gas and Electric Company	WR	40.73%	41.70%	42.15%	42.45%	42.30%	43.23%	43.48%	43.00%
Westar Energy (KPL)	WR	41.35%	43.79%	41.46%	38.93%	41.96%	44.20%	42.55%	41.68%

Source: SNL Financial

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DOCKET NO. 130040-EI WITNESS: HEVERT

ATTACHMENT A

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OF

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ROBERT B. HEVERT

ON BEHALF OF TAMPA ELECTRIC COMPANY

TAMPA ELECTRIC COMPANY DOCKET NO. 130040-EI WITNESS: HEVERT ATTACHMENT A PAGE 1 OF 12 FILED: 04/05/2013

Attachment A

Robert B. Hevert, CFA Managing Partner Sussex Economic Advisors, LLC

Mr. Hevert is an economic and financial consultant with broad experience in regulated industries. He has an extensive background in the areas of corporate finance, corporate strategic planning, energy market assessment, mergers, and acquisitions, asset-based transactions, feasibility and due diligence analyses, and providing expert testimony in litigated proceedings. Mr. Hevert has significant management experience with both operating and professional services companies.

REPRESENTATIVE PROJECT EXPERIENCE

Litigation Support and Expert Testimony

Provided expert testimony and support of litigation in various regulatory proceedings on a variety of energy and economic issues including: cost of capital for ratemaking purposes; the proposed transfer of power purchase agreements; procurement of residual service electric supply; the legal separation of generation assets; merger-related synergies; assessment of economic damages; and specific financing transactions. Services provided include collaborating with counsel, business and technical staff to develop litigation strategies, preparing and reviewing discovery and briefing materials, preparing presentation materials and participating in technical sessions with regulators and intervenors.

Financial and Economic Advisory Services

Retained by numerous leading energy companies and financial institutions throughout North America to provide services relating to the strategic evaluation, acquisition, sale or development of a variety of regulated and non-regulated enterprises. Specific services have included: developing strategic and financial analyses and managing multi-faceted due diligence reviews of proposed corporate M&A counter-parties; developing, screening and recommending potential M&A transactions and facilitating discussions between senior utility executives regarding transaction strategy and structure; performing valuation analyses and financial due diligence reviews of electric generation projects, retail marketing companies, and wholesale trading entities in support of significant M&A transactions.

Specific divestiture-related services have included advising both buy and sell-side clients in transactions for physical and contractual electric generation resources. Sell-side services have included: development and implementation of key aspects of asset divestiture programs such as marketing, offering memorandum development, development of transaction terms and conditions, bid process management, bid evaluation, negations, and regulatory approval process. Buy-side services have included comprehensive asset screening, selection, valuation and due diligence reviews. Both buy and sell-side services have included the use of sophisticated asset valuation techniques, and the development and delivery of fairness opinions.

Specific corporate finance experience while a Vice President with Bay State Gas included: negotiation, placement and closing of both private and public long-term debt, preferred and common equity; structured and project financing; corporate cash management; financial analysis, planning and forecasting; and various aspects of investor relations.

Regulatory Analysis and Ratemaking

On behalf of electric, natural gas and combination utilities throughout North America, provided services relating to energy industry restructuring including merchant function exit, residual energy supply obligations, and stranded cost assessment and recovery. Specific services provided include: performing strategic review and development of merchant function exit strategies including analysis of provider of last resort obligations in both electric and gas markets; and developing value optimizing strategies for physical generation assets.

TAMPA ELECTRIC COMPANY DOCKET NO. 130040-EI WITNESS: HEVERT ATTACHMENT A PAGE 2 OF 12 FILED: 04/05/2013

Attachment A

Energy Market Assessment

Retained by numerous leading energy companies and financial institutions nationwide to manage or provide assessments of regional energy markets throughout the U.S. and Canada. Such assessments have included development of electric and natural gas price forecasts, analysis of generation project entry and exit scenarios, assessment of natural gas and electric transmission infrastructure, market structure and regulatory situation analysis, and assessment of competitive position. Market assessment engagements typically have been used as integral elements of business unit or asset-specific strategic plans or valuation analyses.

Resource Procurement, Contracting and Analysis

Assisted various clients in evaluating alternatives for acquiring fuel and power supplies, including the development and negotiation of energy contracts and tolling agreements. Assignments also have included developing generation resource optimization strategies. Provided advice and analyses of transition service power supply contracts in the context of both physical and contractual generation resource divestiture transactions.

Business Strategy and Operations

Retained by numerous leading North American energy companies and financial institutions nationwide to provide services relating to the development of strategic plans and planning processes for both regulated and non-regulated enterprises. Specific services provided include: developing and implementing electric generation strategies and business process redesign initiatives; developing market entry strategies for retail and wholesale businesses including assessment of asset-based marketing and trading strategies; and facilitating executive level strategic planning retreats. As Vice President, of Bay State was responsible for the company's strategic planning and business development processes, played an integral role in developing the company's non-regulated marketing affiliate, EnergyUSA, and managed the company's non-regulated investments, partnerships and strategic alliances.

PROFESSIONAL HISTORY

Sussex Economic Advisors, LLC (2012 – Present) Managing Partner

Concentric Energy Advisors, Inc. (2002 – 2012) President

Navigant Consulting, Inc. (1997 – 2001) Managing Director (2000 – 2001) Director (1998 – 2000) Vice President, REED Consulting Group (1997 – 1998)

Bay State Gas Company (now Columbia Gas Company of Massachusetts) (1987 – 1997) Vice President and Assistant Treasurer

Boston College (1986 – 1987) Financial Analyst

General Telephone Company of the South (1984 – 1986) Revenue Requirements Analyst

EDUCATION

M.B.A., University of Massachusetts at Amherst, 1984 B.S., University of Delaware, 1982

TAMPA ELECTRIC COMPANY DOCKET NO. 130040-EI WITNESS: HEVERT ATTACHMENT A PAGE 3 OF 12 FILED: 04/05/2013

Attachment A

DESIGNATIONS AND PROFESSIONAL AFFILIATIONS

Chartered Financial Analyst, 1991 Association for Investment Management and Research Boston Security Analyst Society

PUBLICATIONS/PRESENTATIONS

Has made numerous presentations throughout the United States and Canada on several topics, including:

- Generation Asset Valuation and the Use of Real Options
- Retail and Wholesale Market Entry Strategies
- The Use Strategic Alliances in Restructured Energy Markets
- Gas Supply and Pipeline Infrastructure in the Northeast Energy Markets
- Nuclear Asset Valuation and the Divestiture Process

AVAILABLE UPON REQUEST

Extensive client and project listings, and specific references.

SPONSOR	DATE	CASE/APPLICANT	DOCKET NO.	SUBJECT
Arizona Corporation Commission				
Southwest Gas Corporation	11/10	Southwest Gas Corporation	Docket No. G-01551A-10- 0458	Return on Equity
Arkansas Public Service Commission				
CenterPoint Energy Resources Corp. d/b/a CenterPoint Energy Arkansas Gas	01/07	CenterPoint Energy Resources Corp. d/b/a CenterPoint Energy Arkansas Gas	Docket No. 06-161-U	Return on Equity
California Public Utilities Commission				
Southwest Gas Corporation	09/12	Southwest Gas Corporation	Docket No. A-12-12-024	Return on Equity
Colorado Public Utilities Commission				
Xcel Energy, Inc.	12/12	Public Service Company of Colorado	Docket No. 12AL-1268G	Return on Equity (gas)
Xcel Energy, Inc.	11/11	Public Service Company of Colorado	Docket No. 11AL-947E	Return on Equity (electric)
Xcel Energy, Inc.	12/10	Public Service Company of Colorado	Docket No. 10AL-963G	Return on Equity (electric)
Atmos Energy Corporation	07/09	Atmos Energy Colorado-Kansas Division	Docket No. 09AL-507G	Return on Equity (gas)
Xcel Energy, Inc.	12/06	Public Service Company of Colorado	Docket No. 06S-656G	Return on Equity (gas)
Xcel Energy, Inc.	04/06	Public Service Company of Colorado	Docket No. 06S-234EG	Return on Equity (electric)
Xcel Energy, Inc.	08/05	Public Service Company of Colorado	Docket No. 05S-369ST	Return on Equity (steam)
Xcel Energy, Inc.	05/05	Public Service Company of Colorado	Docket No. 05S-246G	Return on Equity (gas)
Connecticut Department of Public Uti	lity Contro	r		
Southern Connecticut Gas Company	09/08	Southern Connecticut Gas Company	Docket No. 08-08-17	Return on Equity
Southern Connecticut Gas Company	12/07	Southern Connecticut Gas Company	Docket No. 05-03-17PH02	Return on Equity
Connecticut Natural Gas Corporation	12/07	Connecticut Natural Gas Corporation	Docket No. 06-03-04PH02	Return on Equity
Delaware Public Service Commission				
Delmarva Power & Light Company	12/12	Delmarva Power & Light Company	Case No. 12-546	Return on Equity
Delmarva Power & Light Company	12/11	Delmarva Power & Light Company	Case No. 11-528	Return on Equity

TAMPA ELECTRIC COMP DOCKET NO. 130040-E WITNESS: HEVERT ATTACHMENT A PAGE 4 OF 12 FILED: 04/05/2013

130040-EI

COMPANY

SPONSOR	DATE	CASE/APPLICANT	DOCKET NO.	SUBJECT
District of Columbia Public Service C	ommission			
Potomac Electric Power Company	07/11	Potomac Electric Power Company	Formal Case No. FC1087	Return on Equity
Federal Energy Regulatory Commissi	on			
Public Service Company of New Mexico	10/10	Public Service Company of New Mexico	Docket No. ER11-1915-000	Return on Equity
Portland Natural Gas Transmission System	05/10	Portland Natural Gas Transmission System	Docket No. RP10-729-000	Return on Equity
Florida Gas Transmission Company, LLC	10/09	Florida Gas Transmission Company, LLC	Docket No. RP10-21-000	Return on Equity
Maritimes and Northeast Pipeline, LLC	07/09	Maritimes and Northeast Pipeline, LLC	Docket No. RP09-809-000	Return on Equity
Spectra Energy	02/08	Saltville Gas Storage	Docket No. RP08-257-000	Return on Equity
Panhandle Energy Pipelines	08/07	Panhandle Energy Pipelines	Docket No. PL07-2-000	Response to draft policy statement regarding inclusion of MLPs in proxy groups for determination of gas pipeline ROEs
Southwest Gas Storage Company	08/07	Southwest Gas Storage Company	Docket No. RP07-541-000	Return on Equity
Southwest Gas Storage Company	06/07	Southwest Gas Storage Company	Docket No. RP07-34-000	Return on Equity
Sea Robin Pipeline LLC	06/07	Sea Robin Pipeline LLC	Docket No. RP07-513-000	Return on Equity
Transwestern Pipeline Company	09/06	Transwestern Pipeline Company	Docket No. RP06-614-000	Return on Equity
GPU International and Aquila	11/00	GPU International	Docket No. EC01-24-000	Market Power Study
Georgia Public Service Commission				
Atlanta Gas Light Company	05/10	Atlanta Gas Light Company	Docket No. 31647-U	Return on Equity
Hawaiian Public Utilities Commission	r i i i i i i i i i i i i i i i i i i i			
Hawaiian Electric Light Company	08/12	Hawaiian Electric Light Company	Docket No. 2012-0099	Return on Equity

Attachment A	ment A
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SPONSOR	DATE	CASE/APPLICANT	DOCKET NO.	SUBJECT
Illinois Commerce Commission				
Ameren Illinois Company d/b/a Ameren Illinois	02/11	Ameren Illinois Company d/b/a Ameren Illinois	Docket No. 11-0279	Return on Equity (electric
Ameren Illinois Company d/b/a Ameren Illinois	02/11	Ameren Illinois Company d/b/a Ameren Illinois	Docket No. 11-0282	Return on Equity (gas)
Indiana Utility Regulatory Commissi	on			
Northern Indiana Public Service Company	05/09	Northern Indiana Public Service Company	Cause No. 43894	
Maine Public Utilities Commission				
Central Maine Power Company	06/11	Central Maine Power Company	Docket No. 2010-327	Response to Bench Analysis provided by Commission Staff relating to the Company's credit and collections processes
Maryland Public Service Commission	i			
Potomac Electric Power Company	11/12	Potomac Electric Power Company	Case No. 9311	Return on Equity
Potomac Electric Power Company	12/11	Potomac Electric Power Company	Case No. 9286	Return on Equity
Delmarva Power & Light Company	12/11	Delmarva Power & Light Company	Case No. 9285	Return on Equity
Delmarva Power & Light Company	12/10	Delmarva Power & Light Company	Case No. 9249	Return on Equity
Massachusetts Department of Public	Utilities			
Bay State Gas Company d/b/a Columbia Gas of Massachusetts	04/12	Bay State Gas Company d/b/a Columbia Gas of Massachusetts	DPU 12-25	Capital Cost Recovery
National Grid	08/09	Massachusetts Electric Company d/b/a National Grid	DPU 09-39	Revenue Decoupling and Return on Equity
National Grid	08/09	Massachusetts Electric Company and Nantucket Electric Company d/b/a National Grid	DPU 09-38	Return on Equity – Solar Generation
Bay State Gas Company	04/09	Bay State Gas Company	DPU 09-30	Return on Equity
NSTAR Electric	09/04	NSTAR Electric	DTE 04-85	Divestiture of Power Purchase Agreement

SPONSOR	DATE	CASE/APPLICANT	DOCKET NO.	SUBJECT
NSTAR Electric	08/04	NSTAR Electric	DTE 04-78	Divestiture of Power Purchase Agreement
NSTAR Electric	07/04	NSTAR Electric	DTE 04-68	Divestiture of Power Purchase Agreement
NSTAR Electric	07/04	NSTAR Electric	DTE 04-61	Divestiture of Power Purchase Agreement
NSTAR Electric	06/04	NSTAR Electric	DTE 04-60	Divestiture of Power Purchase Agreement
Unitil Corporation	01/04	Fitchburg Gas and Electric	DTE 03-52	Integrated Resource Plan; Gas Demand Forecast
Bay State Gas Company	01/93	Bay State Gas Company	DPU 93-14	Divestiture of Shelf Registration
Bay State Gas Company	01/91	Bay State Gas Company	DPU 91-25	Divestiture of Shelf Registration
Minnesota Public Utilities Commission	ņ			
Xcel Energy, Inc.	11/12	Northern States Power Company	Docket No. E002/GR-12- 961	Return on Equity
Otter Tail Power Corporation	04/10	Otter Tail Power Company	Docket No. E-017/GR-10- 239	Return on Equity
Minnesota Power a division of ALLETE, Inc.	11/09	Minnesota Power	Docket No. E-015/GR-09- 1151	Return on Equity
CenterPoint Energy Resources Corp. d/b/a CenterPoint Energy Minnesota Gas	11/08	CenterPoint Energy Minnesota Gas	Docket No. G-008/GR-08- 1075	Return on Equity
Otter Tail Power Corporation	10/07	Otter Tail Power Company	Docket No. E-017/GR-07- 1178	Return on Equity
Xcel Energy, Inc.	11/05	NSP-Minnesota	Docket No. E-002/GR-05- 1428	Return on Equity (electric)
Xcel Energy, Inc.	09/04	NSP Minnesota	Docket No. G-002/GR-04- 1511	Return on Equity (gas)

TAMPA ELECTRIC COMPANY DOCKET NO. 130040-EI WITNESS: HEVERT ATTACHMENT A PAGE 7 OF 12 FILED: 04/05/2013

SPONSOR	DATE	CASE/APPLICANT	DOCKET NO.	SUBJECT
Mississippi Public Service Commission				
CenterPoint Energy Resources, Corp. d/b/a CenterPoint Energy Entex and CenterPoint Energy Mississippi Gas	07/09	CenterPoint Energy Mississippi Gas	Docket No. 09-UN-334	Return on Equity
Missouri Public Service Commission			-1	
Laclede Gas Company	12/12	Laclede Gas Company	Case No. GR-2013-0171	Return on Equity
Union Electric Company d/b/a Ameren Missouri	02/12	Union Electric Company d/b/a Ameren Missouri	Case No. ER-2012-0166	Return on Equity (electric)
Union Electric Company d/b/a AmerenUE	09/10	Union Electric Company d/b/a AmerenUE	Case No. ER-2011-0028	Return on Equity (electric)
Union Electric Company d/b/a AmerenUE	06/10	Union Electric Company d/b/a AmerenUE	Case No. GR-2010-0363	Return on Equity (gas)
Montana Public Service Commission				
Northwestern Corporation	09/12	Northwestern Corporation	Docket No. D2012.9.94	Return on Equity (gas)
Nevada Public Utilities Commission	en e			
Southwest Gas Corporation	04/12	Southwest Gas Corporation	Docket No. 12-04005	Return on Equity (gas)
Nevada Power Company	06/11	Nevada Power Company	Docket No. 11-06006	Return on Equity (electric)
New Hampshire Public Utilities Comm	ission			
EnergyNorth Natural Gas d/b/a National Grid NH	02/10	EnergyNorth Natural Gas d/b/a National Grid NH	Docket No. DG 10-017	Return on Equity
Unitil Energy Systems, Inc. ("Unitil"), EnergyNorth Natural Gas, Inc. d/b/a National Grid NH, Granite State Electric Company d/b/a National Grid, and Northern Utilities, Inc. – New Hampshire Division	08/08	Unitil Energy Systems, Inc. ("Unitil"), EnergyNorth Natural Gas, Inc. d/b/a National Grid NH, Granite State Electric Company d/b/a National Grid, and Northern Utilities, Inc. – New Hampshire Division	Docket No. DG 07-072	Carrying Charge Rate on Cash Working Capital
New Jersey Board of Public Utilities				
Atlantic City Electric Company	08/11	Atlantic City Electric Company	Docket No. ER11080469	Return on Equity

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TAMPA ELEC DOCKET NO. WITNESS:

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ELECTRIC COMPANY

130040-EI

SPONSOR	DATE	CASE/APPLICANT	DOCKET NO.	SUBJECT
Pepco Holdings, Inc.	09/06	Atlantic City Electric Company	Docket No. EM06090638	Divestiture and Valuation of Electric Generating Assets
Pepco Holdings, Inc.	12/05	Atlantic City Electric Company	Docket No. EM05121058	Market Value of Electric Generation Assets; Auction
Conectiv	06/03	Atlantic City Electric Company	Docket No. EO03020091	Market Value of Electric Generation Assets; Auction Process
New Mexico Public Regulation Comm	ission			
Southwestern Public Service Company	02/11	Southwestern Public Service Company	Case No. 10-00395-UT	Return on Equity (electric)
Public Service Company of New Mexico	06/10	Public Service Company of New Mexico	Case No. 10-00086-UT	Return on Equity (electric)
Public Service Company of New Mexico	09/08	Public Service Company of New Mexico	Case No. 08-00273-UT	Return on Equity (electric)
Xcel Energy, Inc.	07/07	Southwestern Public Service Company	Case No. 07-00319-UT	Return on Equity (electric)
New York State Public Service Comm	ission			
Consolidated Edison Company of New York, Inc.	01/13	Consolidated Edison Company of New York, Inc.	Case No. 13-E-0030	Return on Equity (electric)
Niagara Mohawk Corporation d/b/a National Grid for Electric Service	04/12	Niagara Mohawk Corporation d/b/a National Grid for Electric Service	Case No. 12-E-0201	Return on Equity (electric)
Niagara Mohawk Corporation d/b/a National Grid for Gas Service	04/12	Niagara Mohawk Corporation d/b/a National Grid for Gas Service	Case No. 12-G-0202	Return on Equity (gas)
Orange and Rockland Utilities, Inc.	07/11	Orange and Rockland Utilities, Inc.	Case No. 11-E-0408	Return on Equity (electric)
Orange and Rockland Utilities, Inc.	07/10	Orange and Rockland Utilities, Inc.	Case No. 10-E-0362	Return on Equity (electric)
Consolidated Edison Company of New York, Inc.	11/09	Consolidated Edison Company of New York, Inc.	Case No. 09-G-0795	Return on Equity (gas)

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SPONSOR	DATE	CASE/APPLICANT	DOCKET NO.	SUBJECT
Consolidated Edison Company of New York, Inc.	11/09	Consolidated Edison Company of New York, Inc.	Case No. 09-S-0794	Return on Equity (steam)
Niagara Mohawk Power Corporation	07/01	Niagara Mohawk Power Corporation	Case No. 01-E-1046	Power Purchase and Sale Agreement; Standard Offer Service Agreement
North Carolina Utilities Commission				
Duke Energy Carolinas, LLC	02/13	Duke Energy Carolinas, LLC	Docket No. E-7, Sub 1026	Return on Equity
Carolina Power & Light Company d/b/a Progress Energy Carolinas, Inc.	10/12	Carolina Power & Light Company d/b/a Progress Energy Carolinas, Inc.	Docket No. E-2, Sub 1023	Return on Equity
Dominion North Carolina Power	03/12	Dominion Resources	Docket No. E-22, Sub 479	Return on Equity (electric)
Duke Energy Carolinas, LLC	0 7 /11	Duke Energy Carolinas, LLC	Docket No. E-7, Sub 989	Return on Equity (electric)
North Dakota Public Service Commiss	ion			
Otter Tail Power Company	11/08	Otter Tail Power Company	Docket No. 08-862	Return on Equity (electric)
Oklahoma Corporation Commission				
Oklahoma Gas & Electric Company	07/11	Oklahoma Gas & Electric Company	Cause No. PUD201100087	Return on Equity
CenterPoint Energy Resources Corp., d/b/a CenterPoint Energy Oklahoma Gas	03/09	CenterPoint Energy Oklahoma Gas	Cause No. PUD200900055	Return on Equity
Rhode Island Public Utilities Commiss	ion			
The Narragansett Electric Company d/b/a National Grid	04/12	The Narragansett Electric Company d/b/a National Grid	Docket No. 4323	Return on Equity (electric & gas)
National Grid RI – Gas	08/08	National Grid RI – Gas	Docket No. 3943	Revenue Decoupling and Return on Equity
South Carolina Public Service Commis	ssion			
South Carolina Electric & Gas	10/12	South Carolina Electric & Gas	Docket No. 2012-218-E	Return on Equity
Duke Energy Carolinas, LLC	08/11	Duke Energy Carolinas, LLC	Docket No. 2011-271-E	Return on Equity
South Carolina Electric & Gas	03/10	South Carolina Electric & Gas	Docket No. 2009-489-E	Return on Equity

TAMPA ELECTRIC COMPANY DOCKET NO. 130040-EI WITNESS: HEVERT ATTACHMENT A PAGE 10 OF 12 FILED: 04/05/2013

SPONSOR	DATE	CASE/APPLICANT	DOCKET NO.	SUBJECT
South Dakota Public Utilities Commiss	ion			
Otter Tail Power Company	08/10	Otter Tail Power Company	Docket No. EL10-011	Return on Equity (electric)
Northern States Power Company	06/09	South Dakota Division of Northern States Power	Docket No. EL09-009	Return on Equity (electric)
Otter Tail Power Company	10/08	Otter Tail Power Company	Docket No. EL08-030	Return on Equity (electric)
Texas Public Utility Commission			-1	
Wind Energy Texas Transmission, LLC	08/12	Wind Energy Texas Transmission, LLC	Docket No. 40606	Return on Equity
Southwestern Electric Power Company	07/12	Southwestern Electric Power Company	Docket No. 40443	Return on Equity
Oncor Electric Delivery Company, LLC	01/11	Oncor Electric Delivery Company, LLC	Docket No. 38929	Return on Equity
Texas-New Mexico Power Company	08/10	Texas-New Mexico Power Company	Docket No. 38480	Return on Equity (electric)
CenterPoint Energy Houston Electric LLC	06/10	CenterPoint Energy Houston Electric LLC	Docket No. 38339	Return on Equity
Xcel Energy, Inc.	05/10	Southwestern Public Service Company	Docket No. 38147	Return on Equity (electric)
Texas-New Mexico Power Company	08/08	Texas-New Mexico Power Company	Docket No. 36025	Return on Equity (electric)
Xcel Energy, Inc.	05/06	Southwestern Public Service Company	Docket No. 32766	Return on Equity (electric)
Texas Railroad Commission				
CenterPoint Energy Resources Corp. d/b/a CenterPoint Energy Entex and CenterPoint Energy Texas Gas	07/12	CenterPoint Energy Resources Corp. d/b/a CenterPoint Energy Entex and CenterPoint Energy Texas Gas	GUD 10182	Return on Equity
Atmos Energy Corporation – West Texas Division	06/12	Atmos Energy Corporation – West Texas Division	GUD 10175	Return on Equity
Atmos Energy Corporation – Mid- Texas Division	06/12	Atmos Energy Corporation – Mid- Texas Division	GUD 10171	Return on Equity

SPONSOR	DATE	CASE/APPLICANT	DOCKET NO.	SUBJECT
CenterPoint Energy Resources Corp. d/b/a CenterPoint Energy Entex and CenterPoint Energy Texas Gas	12/10	CenterPoint Energy Resources Corp. d/b/a CenterPoint Energy Entex and CenterPoint Energy Texas Gas	GUD 10038	Return on Equity
Atmos Pipeline - Texas	09/10	Atmos Pipeline - Texas	GUD 10000	Return on Equity
CenterPoint Energy Resources Corp. d/b/a CenterPoint Energy Entex and CenterPoint Energy Texas Gas	07/09	CenterPoint Energy Resources Corp. d/b/a CenterPoint Energy Entex and CenterPoint Energy Texas Gas	GUD 9902	Return on Equity
CenterPoint Energy Resources Corp. d/b/a CenterPoint Energy Texas Gas	03/08	CenterPoint Energy Resources Corp. d/b/a CenterPoint Energy Texas Gas	GUD 9791	Return on Equity
Utah Public Service Commission				
Questar Gas Company	12/07	Questar Gas Company	Docket No. 07-057-13	Return on Equity
Vermont Public Service Board				
Central Vermont Public Service Corporation; Green Mountain Power	02/12	Central Vermont Public Service Corporation; Green Mountain Power	Docket No. 7770	Merger Policy
Central Vermont Public Service Corporation	12/10	Central Vermont Public Service Corporation	Docket No. 7627	Return on Equity (electric)
Green Mountain Power	04/06	Green Mountain Power	Docket Nos. 7175 and 7176	Return on Equity (electric)
Vermont Gas Systems, Inc.	12/05	Vermont Gas Systems	Docket Nos. 7109 and 7160	Return on Equity (gas)
Virginia State Corporation Commissi	on			
Columbia Gas Of Virginia, Inc.	06/06	Columbia Gas Of Virginia, Inc.	Case No. PUE-2005-00098	Merger Synergies
Dominion Resources	10/01	Virginia Electric and Power Company	Case No. PUE000584	Corporate Structure and Electric Generation Strategy
Virginia Natural Gas, Inc.	02/11	Virginia Natural Gas, Inc.	Case No. PUE-2010-0014	Capital Structure

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