13-10570-tmd Doc#580 Filed 10/25/13 Entered 10/25/13 13:54:57 Main Document Pg 1 of

IN THE UNITED STATES BANKRUPTCY COURT FOR THE WESTERN DISTRICT OF TEXAS AUSTIN DIVISION

IN RE:	§		
UPH HOLDINGS, INC.	§	CASE NO. 13-10570	
PAC-WEST TELECOMM, INC.	§	CASE NO. 13-10571	
TEX-LINK COMMUNICATIONS, INC.	§	CASE NO. 13-10572	
UNIPOINT HOLDINGS, INC.	§	CASE NO. 13-10573	
UNIPOINT ENHANCED SERVICES,	§	CASE NO. 13-10574	
INC.	§		
UNIPOINT SERVICES, INC.	8	CASE NO. 13-10575	
NWIRE, LLC	8	CASE NO. 13-10576	
PEERING PARTNERS	§	CASE NO. 13-10577	
COMMUNICATIONS, LLC	§	CASE NO. 13-10575 CASE NO. 13-10576 CASE NO. 13-10577 CHAPTER 11 CHAPTER 11 CHAPTER 11 CHAPTER 11	
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DEBTORS.	§	CHAPTER 11 RSS S S S S S S S S S S S S S S S S S	
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4254637	§		
	§		
6500 RIVER PL. BLVD., BLDG. 2, # 200	§	JOINTLY ADMINISTERED UNDER	
AUSTIN, TEXAS 78730	§	CASE NO. 13-10570	

JOINT MOTION OF THE DEBTORS AND HERCULES TECHNOLOGY II, L.P.
TO (I) ENFORCE ASSET PURCHASE AGREEMENT BETWEEN DEBTORS
AND TNCI OPERATING COMPANY LLC, (II) ENFORCE ESCROW AGREEMENT,
(III) DIRECT THAT ESCROW AGENT BE DIRECTED TO DISTRIBUTE INTERIM
CLOSING PROCEEDS FROM ESCROW AMOUNT TO HERCULES
TECHNOLOGY II. L.P AND (IV) FOR RELATED RELIEF

TO THE HONORABLE UNITED STATES BANKRUPTCY JUDGE TONY M. DAVIS:

COMES NOW UPH Holdings, Inc. ("UPH"), Pac-West Telecom, Inc. ("Pac-West"), Tex-Link Communications, Inc. ("Tex-Link"), UniPoint Holdings, Inc. ("UniPoint Holdings"), UniPoint Enhanced Services, Inc. ("UniPoint Enhanced"), UniPoint Services, Inc. ("UniPoint"), nWire, LLC ("nWire") and Peering Partners Communications, LLC ("Peering Partners") (collectively the "Debtors"), jointly with Hercules Technology II, L.P. ("Hercules"), by and through their respective undersigned counsel, pursuant to Section 105(a), Title 11 of the United

COM ______AFD _____ APA _____ ECO _____ ENG _____ GCL _____ IDM ____ TEL ____ CLK | NG States Code (the "Bankruptcy Code") and Rule 9014 of the Federal Rules of Bankruptcy Procedure (the "Bankruptcy Rules"), and hereby move this Court for the entry of an order to (i) enforce asset purchase agreement between Debtors and TNCI Operating Company LLC, (ii) enforce escrow agreement, (iii) direct that escrow agent be directed to distribute interim and final closing proceeds from escrow amount to Hercules Technology II, L.P. and (iv) for related relief. In support thereof, the Debtors and Hercules would respectfully show the Court as follows:

I. JURISDICTION

1. This Court has jurisdiction over this matter pursuant to 28 U.S.C. §§ 157 and 1334. This is a core proceeding pursuant to 28 U.S.C. §§ 157(b)(2)(A), (M) and (O). Venue of the Debtors' Chapter 11 cases is proper in this district pursuant to 28 U.S.C. §§ 1408 and 1409. The relief requested in this Motion is sought pursuant to 11 U.S.C. § 105, Bankruptcy Rule 9014 and this Court's Sale Order entered on July 23, 2013.

II. BACKGROUND

- 2. On March 28, 2013 (the "Petition Date"), the Debtors filed voluntary petitions for relief under Chapter 11 of Title 11 of the United States Code (the "Bankruptcy Code"). The Debtors continue in possession of their property and management of their businesses as debtors-in-possession pursuant to Bankruptcy Code Sections 1107 and 1108. The Office of the United States Trustee appointed an official committee of unsecured creditors in these cases (the "Committee") on April 15, 2013 [Docket No. 91]. No trustee or examiner has been appointed.
- 3. The Debtors are a group of affiliated entities that provide telecommunication services in a variety of contexts including voice over internet protocol ("VoIP"), local exchange

and enhanced telecommunications and data services. A detailed description of the background of the Debtors and the events leading up to the filing of the voluntary petitions by the Debtors is provided in the Declaration of J. Michael Holloway in Support of First Day Motions ("Declaration") [Docket No. 17] which is incorporated herein by reference.

4. Hercules is the Debtors' senior secured creditor. On May 9, 2013, the Court entered a Second Amended Final Order for Use of Cash Collateral ("Cash Collateral Order") [Docket No. 170] which fixed Hercules' claim as of the Petition Date in an amount not less than \$10,531,673.68, plus accrued and unpaid interest, attorneys' fees, costs and expenses. Hercules' claim is secured by non-avoidable, first priority liens on substantially all of the Debtors' assets. The challenge period under the Cash Collateral Order for the Committee or any other party in interest to contest Hercules' liens and claims has expired, and the Cash Collateral Order is final and non-appealable.

III. THE SALE ORDER AND ASSET PURCHASE AGREEMENT

5. On July 23, 2013, the Court entered its Order Granting Debtors' Motion for Entry of Orders (I) Approving Procedures and Providing Certain Protections and (II) Authorizing the (A) Sale of Substantially All the Debtors' Assets, (B) Payment of the Net Proceeds of Sale to Hercules Technology II, L.P., and (C) Assumption and Assignment of Certain Executory Contracts and Unexpired Leases ("Sale Order") [Docket No. 446]. Pursuant to the Sale Order, the Court approved the sale of substantially all of the Debtors' assets to TNCI Operating Company, LLC ("TNCI"). The Sale Order provides that Hercules' liens and claims attached to the proceeds of sale and all such proceeds are to be paid directly to Hercules on account of its claims.

- 6. The Purchase Price¹ under the Asset Purchase Agreement between the Debtors and TNCI ("APA") is \$9,750,000, plus Cure Amounts relative to the assumption and assignment of certain Contracts. See Section 1.3 of the APA, a copy of which is annexed to this Motion as Exhibit A. The APA provides for (i) an Initial Closing, which occurred on September 25, 2013, (ii) Interim Closings approximately every 45 days after the Initial Closing and, ultimately, (iii) a Final Closing to occur when all regulatory approvals for the APA are granted but no later than 180 days after the Initial Closing. The Purchase Price is to be paid in installments pursuant to a Release Ratio formula which provides for payment of 80% of the Purchase Price at the Initial Closing, and payment of the remaining 20% at the Interim and Final Closings based on the amount of revenue realized from Assigned Contracts and when regulatory approvals are granted by the various States. An Interim Closing is to occur on or about November 11, 2013.
- 7. In connection with the APA, the parties established an Escrow Account under an Escrow Agreement pursuant to which the Escrow Agent is to release sale proceeds at the Initial, Interim and Final Closings in accordance with the APA. A copy of the Escrow Agreement is annexed hereto as Exhibit B. At the Initial Closing, the Escrow Agent released 80% of the \$9,750,000. The Escrow Agent is presently holding the remaining 20%, or \$1,950,000 (the "Escrow Amount"), portions of which are to be released in accordance with the Release Ratio at the upcoming Interim Closing and subsequent Closings.
- 8. After it funded broker's fees, an escrow for payment of the Debtors' *ad valorem* taxes and the remainder of the carve-out for the estates' professionals, Hercules' remaining secured claim as of September 25, 2013 was approximately \$2,948,446, plus fees, costs and charges allowable under 11 U.S.C. § 506(b) (the "Remaining Secured Claim"). The Remaining

All defined terms used herein which reference the APA have the meanings ascribed to them therein.

Secured Claim accrues interest at the non-default rate of 13.5% per year, or approximately \$1,106.00 per day.²

- 9. Section 5.1(b) of the APA provides, in relevant part, that at the Interim Closings "...(ii) the Escrow Agent shall pay to Seller from the Escrow Amount and by wire transfer of immediately available funds ...an amount equal to the remaining Purchase Price multiplied by the applicable Release Ratio". Additionally, Sections 5.2(a)(v) and 5.2(b)(ii) of the APA require the parties to deliver an executed escrow release letter directing the Escrow Agent to release to Sellers the portion of the Escrow Amount payable at each Interim Closing.
- 10. Similarly, Section 3B. of the Escrow Agreement provides, in relevant part, that "[at] any Interim Closing, pursuant to the Sale Order and in accordance with Section 5.2(a)(v) and Section 5.2(b)(ii) of the [APA]...Escrow Agent shall within two (2) business days promptly release such amount(s) to Hercules and/or Sellers as directed in such escrow release letter."

IV. THE WORKING CAPITAL AMOUNT DISPUTE

11. In accordance with Section 1.3 of the APA, the parties agreed that the Working Capital Amount as of the Initial Closing would be at least of \$1 million (the "Working Capital Requirement"). The Working Capital Amount is defined as the difference between (x) the Acquired Accounts Receivable, *less* (y) the Assumed Accounts Payable (all as defined in the APA). Section 1.3 contains a mechanism whereby the parties would exchange their respective Working Capital Amount Calculations and, in the event of a dispute, seek to resolve such, failing which either party may file a motion with the Bankruptcy Court to rule on the Final Working Capital Calculation and the Working Capital Amount.

Per an agreement with the Committee, Hercules, among other concessions, including carve-outs from the proceeds of accounts receivable collections, has waived its entitlement to the accrual of interest at the default rate of 18.5%.

12. At the Initial Closing, the Debtors, with the assistance of their financial advisors and employees, and based on their familiarity with the Debtors' operations and finances, provided a final schedule setting forth the Working Capital Amount. That schedule showed that the Working Capital Amount is \$7,408,094.76, far above the required minimum of \$1 million. In response, TNCI's Final Working Capital Amount Calculation alleged a Working Capital Amount of negative \$1,366,464.82, or a shortfall of \$2,366,464.82 below the required \$1 million. The Debtors, the Committee and Hercules vigorously dispute TNCI's Final Working Capital Amount Calculation because, among other reasons, it (i) excludes \$6,507,075.62 of Acquired Accounts Receivable which TNCI used to settle its obligations to pay the Cure Amounts as part of the Purchase Price but that are to be included in the Working Capital Amount Calculation under the clear and unambiguous language of the APA, (ii) improperly reduced the amount of certain other Acquired Accounts Receivable, and (iii) unjustifiably inflated the amount of certain Assumed Accounts Payable. The parties are unable to resolve this egregious discrepancy in the Working Capital Amount, and the dispute (the "Working Capital Dispute") will be submitted to the Court.

13. As the first Interim Closing approaches, TNCI has advised the Debtors and Hercules that it will not allow the Escrow Agent to distribute any further proceeds from the Escrow Amount in light of the Working Capital Dispute. Presumably, TNCI relies on the provisions of the APA and the Escrow Agreement that require the Escrow Agent to return a portion of the Escrow Amount only *after* the Working Capital Dispute has been determined by the Court. See Section 1.3 of APA, ("Once the Working Capital Amount has been

³ For purposes of this Motion, the Debtors and Hercules do not believe it necessary to provide an exhaustive explanation of TNCI's errors which are aimed at unjustifiably recovering a portion of the Purchase Price from the estates. All such facts and arguments are expressly reserved and will be laid out in a more comprehensive motion to be filed pursuant to Section 1.3 of the APA.

determined...if the Working Capital Amount is less than the Working Capital Requirement.., then the Escrow Amount shall be reduced by an amount equal to the Working Capital Shortfall and such amount shall be wire transferred...to...Buyer..."); Section 3C. of the Escrow Agreement, ("...after determination of a Working Capital Shortfall, if any, ...Escrow Agent shall...release to [Buyer]...").

V. RELIEF REQUESTED

- the APA and Escrow Agreement and directing that the Escrow Agent distribute the applicable portion of the Escrow Amount to Hercules at the first and subsequent Interim Closings and the Final Closing. The apparently conflicting provisions of the APA and Escrow Agreement are easily resolved upon consideration of the intent and purposes of the APA and fundamental notions of fairness. While the agreements clearly require that Hercules be paid at the Closings without condition, they only provide for payment from the Escrow Amount to TNCI upon the express condition that the Working Capital Dispute is resolved in TNCI's favor. TNCI is attempting to hold the sale proceeds hostage in a bare attempt to leverage a more favorable settlement of the Working Capital Amount Dispute. Unfortunately, the Working Capital Dispute involves multiple fact and legal issues, and it could take many months for the Debtors, the Committee and Hercules to litigate the issues and prove that TNCI is incorrect. It is patently unfair for the estate to accrue interest on undistributed sales proceeds until the dubious dispute TNCI has created is resolved.
- 15. General unsecured creditors will be harmed every day that any payment to Hercules is delayed. If Hercules does not receive its scheduled payments from the Escrow Amount, interest on Hercules' secured claim will continue to accrue at the rate of approximately

\$1,106.00/day. This will prejudice unsecured creditors unfairly. The quicker Hercules's secured claim is reduced and satisfied, the less interest expense will accrue and the greater the ultimate recovery to priority and general unsecured creditors will be.

- 16. While creditors will suffer real harm if the Escrow Amount is not distributed at the Interim and Final Closings, TNCI will suffer no harm and its rights will be fully preserved if the Escrow Amount is distributed as contemplated in the APA. First, the Debtors are and will be pursing accounts receivable and preferential transfer recoveries under 11 U.S.C §§ 542, 547 and 550. The face amount of the accounts receivable are approximately \$12 million in direct billing and approximately \$30 million for indirect carrier access billing, and gross (unaudited) preference recoveries are approximately \$1.2 million. While no outcome is certain, even if the recoveries, net of administrative expenses and collection costs, are discounted to a mere 10% of the gross amounts, this would still result in \$4.3 million of recoveries. Any such recoveries can be held in escrow by the Debtors (or any liquidating trustee appointed with respect to the Debtors under a plan) and be available to TNCI should it prevail on its Working Capital Amount arguments.
- 17. Moreover, if the estates' assets are not enough to satisfy TNCI's claims, Hercules is a public company listed on the New York Stock Exchange (Ticker symbol: HTGC) that has the financial wherewithal to answer for any Working Capital Shortfall if TNCI is ultimately successful. Hercules a has a market capitalization of approximately \$967 million and gross revenue and net income of approximately \$117 million and \$66 million, respectively. TNCI cannot seriously contend that Hercules is a payment risk if TNCI somehow prevails in the Working Capital Dispute.

- 18. Moreover, and perhaps most significantly, if TNCI's tactic is countenanced by the Court, TNCI effectively will obtain a prejudgment attachment against the Escrow Amount simply by asserting a substantial, unproven objection to the Working Capital Amount which will not be resolved before the remaining Closings occur. There is nothing about TNCI's Working Capital objection that warrants such extraordinary relief.
- 19. "[P]re-judgment attachment is a particularly harsh and oppressive remedy" that is only available in narrowly defined circumstances. *Behringer Harvard Royal Island, LLC v. Skokos*, 2009 WL 4756579 * 3, (Tex. App. 2009) (finding that the trial court abused its discretion when it required realtors to deposit funds in the court registry, which effectively attached their property); *see S.R.S. World Wheels, Inc. v. Enlow*, 946 S.W.2d 574, 575 (Tex. App. 1997) (finding strict statutory requirements for attachment were not met); *Carpenter v. Carpenter*, 476 S.W.3d 469, 470 (Tex. Civ. App. 1972) (attachment declared invalid); *Grupo Consejero Mundial SA de CV v. Salinas*, 2012 WL 1073349 at *6-7 (Tex. App. 2012) (determining that the trial court abused its discretion in awarding attachment despite plaintiff's failure to meet statutory requirements).
- 20. To be awarded this extreme relief, statutes governing pre-judgment attachment must be "strictly followed." *Behringer*, 2009 WL 4756579 at *3 (citing *Carpenter v. Carpenter*, 476 S.W.3d 469, 470 (Tex. Civ. App. 1972)). Pre-judgment attachment is only available if:
 - (1) the defendant is justly indebted to the plaintiff;
 - (2) the attachment is not sought for the purpose of injuring or harassing the defendant;
 - (3) the plaintiff will probably lose his debt unless the writ of attachment is issued; and
 - (4) specific statutory grounds exist for the issuance of the writ.

[Tex. Civ. Prac. & Rem. Code Ann. § 61.001 (2013) (emphasis added).]

- 21. In our case, none of the requirements for tying up the Escrow Amount exist. The Debtors are not "justly indebted" to TNCI who, at this point, has raised nothing other than mere allegations concerning the Working Capital Amount. A strong inference can be drawn that TNCI's objection to paying Hercules from the Escrow Amount when due at a Closing is a leverage tactic which will injure the estates and the interests of unsecured creditors based on the continuing accrual of interest on Hercules' remaining claim. TNCI will not lose its rights if the Escrow Amount is disbursed since the Debtors' estates will likely have sufficient proceeds from the liquidation of other assets in the event TNCI prevails on its arguments in the Working Capital Dispute. Hercules is financially sound and able to stand for the amount at issue as a backstop. Moreover, in addition to a reasonable interpretation of the APA favoring the relief requested in this Motion, and basic notions of fairness and equity under the circumstances, there is no statutory predicate for TNCI's position.
- 22. To the contrary, Section 105(a) of the Bankruptcy Code allows the Court to "issue any order, process or judgment that is necessary or appropriate to carry out the provisions of [Title 11]" and to take "any action or mak[e] any determination necessary or appropriate to enforce or implement court orders or rules, or to prevent an abuse of process". 11 U.S.C. § 105(a).
- 23. The relief requested herein should be granted to effectuate the spirit and intent of the APA, Sale Order and Cash Collateral Order and to prevent harm to these estates in the absence of any real harm to TNCI.

WHEREFORE, PREMISES CONSIDERED, for all of the foregoing reasons, it is respectfully requested that the within Motion be granted and the Court afford such other relief as is just and proper.

Dated: October 25, 2013.

Respectfully submitted, JACKSON WALKER L.L.P. 100 Congress Ave., Suite 1100 Austin, Texas 78701 (512) 236-2000 (512) 236-2002 - FAX

By: /s/ Patricia B. Tomasco

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COUNSEL FOR HERCULES TECHNOLOGY II, L.P.

CERTIFICATE OF SERVICE

I hereby certify that on the 25th day of October 2013, a true and correct copy of the foregoing was served via the Court's CM/ECF electronic notification system on all parties requesting same, and via US first class mail, post prepaid to the parties listed below, and on the attached service list.

UPH Holdings, Inc.
Pac-West Telecomm, Inc.
Tex-Link Communications, Inc.
UniPoint Holdings, Inc.
UniPoint Enhanced Services, Inc.
UniPoint Services, Inc.
nWire, LLC
Peering Partners Communications, Inc.
6500 River Place Blvd., Bldg. 2, Suite 200
Austin, Texas 78730

Valerie Wenger Office of the US Trustee 903 San Jacinto, Room 230 Austin, TX 78701

/s/ Patricia B. Tomasco

Patricia B. Tomasco

Execution Copy

ASSET PURCHASE AGREEMENT

BY AND AMONG

UPH HOLDINGS, INC.,
PAC-WEST TELECOMM, INC.,
TEX-LINK COMMUNICATIONS, INC.,
UNIPOINT HOLDINGS, INC.,
UNIPOINT ENHANCED SERVICES, INC.,
UNIPOINT SERVICES, INC.,
NWIRE, LLC,
PEERING PARTNERS COMMUNICATIONS, LLC,

AND

TNCI OPERATING COMPANY LLC

JULY ___, 2013

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EXHIBITA -MANAGEMENT SERVICES AGREEMENT

ASSET PURCHASE AGREEMENT

This ASSET PURCHASE AGREEMENT (this "Agreement") is made and entered into as of the ____ day of July, 2013 by and among TNCI Operating Company LLC, a Delaware limited liability company, or its assigns ("Buyer"), and UPH Holdings, Inc., a Delaware corporation and debtor-in-possession ("UPH") Pac-West Telecomm, Inc., a Delaware corporation and debtor-in-possession ("Pac-West"), UniPoint Holdings, Inc., a Delaware corporation and debtor in possession ("UniPoint Holdings"), nWire, LLC, a Texas limited liability company and debtor in possession ("NWire"), Peering Partners Communications Holdings, LLC, a Texas limited liability company and debtor in possession ("Peering Partners"), UniPoint Services, Inc., a Texas corporation and debtor in possession ("UniPoint Services"), UniPoint Enhanced Services, Inc., a Texas corporation and debtor in possession ("UniPoint Enhanced"), and Tex-Link Communications, a Delaware corporation and debtor in possession ("Tex-Link"), (collectively, "Sellers").

RECITALS

WHEREAS, Sellers are engaged in the provision of telecommunications and database services (the "Business"); and

WHEREAS, on March 28, 2013 (the "Petition Date"), Sellers filed voluntary petitions for relief commencing cases (the "Chapter 11 Cases") under chapter 11 of title 11 of the United States Code, 11 U.S.C. §§ 101 et seq. (the "Bankruptcy Code") in the United States Bankruptcy Court for the Western District of Texas, Austin Division ("Bankruptcy Court"); and

WHEREAS, Buyer and Sellers have reached an understanding pursuant to which Buyer shall acquire the Assets (as defined in <u>Section 1.1</u>), which represent substantially all of the assets of the Business other than the Excluded Assets (as defined in <u>Section 1.1</u>), subject to the terms and conditions of this Agreement; and

WHEREAS, each party hereto desires to set forth certain representations and covenants, and to establish certain closing conditions, made to induce the other to execute and deliver this Agreement and to consummate the transactions contemplated hereby, all in the manner and subject to the terms and conditions set forth herein and in accordance with Sections 105, 363 and 365 of the Bankruptcy Code;

NOW, THEREFORE, in consideration of the premises, the covenants and agreements herein contained, and other good and valuable consideration, the receipt and sufficiency of which hereby are acknowledged, the parties hereto agree as follows:

ARTICLE 1

PURCHASE AND SALE OF ASSETS

1.1 <u>Description of Assets</u>. On each relevant Closing Date (as each term is defined in <u>Article 5</u> hereof), subject to the terms and conditions set forth in this Agreement,

1

Sellers shall sell, convey, transfer and assign to Buyer, and Buyer shall purchase and accept from Sellers, any and all right, title and interest in and to all of Seller's tangible and intangible assets of the Business, including but not limited to, those assets set forth below and in <u>Schedule 1.1</u> (the "Assets"; <u>provided</u>, that the Assets will not include the assets described in <u>Section 1.2</u> below (the "Excluded Assets")), free and clear of all Encumbrances (as defined below), other than liens for the payment of Taxes not yet due or payable, and leases, licenses and other encumbrances set forth on <u>Schedule 1.1</u> (the "Permitted Encumbrances"), and of all interests in property as set forth in Section 363 or other portions of the Bankruptcy Code:

- (a) prepaid expenses, deferred charges, advance payments and security deposits of Sellers that solely relate to the Business;
- (b) all machinery, equipment, vehicles, furniture, fixtures, signs, supplies, accessories, spare parts, tools and other items of tangible personal property owned by Sellers and used solely in the Business, with all assignable executory contracts, licenses, leases, warranty rights and operating manuals and keys relating thereto, all as set forth on Schedule 1.1(b);
- (c) except to the extent they fall within the Excluded Assets, Sellers' websites, internet domain names used by the Business, including, to the extent assignable, all rights with respect to internet service providers, third party linking sites and all rights of Seller to owned and/or licensed proprietary, customized and mass market computer software and all computer hardware appropriate for the continued operation of the Business ("Domain Rights"), all as set forth on Schedule 1.1(c);
- (d) except to the extent they are Excluded Assets: all of Sellers' trademarks, service marks, trade dress, trade names and corporate names and signage, and all the goodwill associated therewith; all of Sellers' registered and unregistered statutory and common law copyrights; all registrations, applications, renewals or common law rights for any of the foregoing; all of Sellers' trade secrets, confidential information, ideas, formulas (whether developed or under development), know-how, manufacturing and production processes and techniques, research information, specifications, designs, plans, improvements, proposals, technical and computer data, to the extent transferable, all of Sellers' license rights with respect to intellectual property of third parties; to the extent transferable, all of Sellers' rights under all confidentiality agreements, non-disclosure agreements, invention assignment agreements and similar agreements executed between Sellers and any employee, consultant or agent of Sellers or any other third party with respect to any intellectual property right of Sellers described in this Section 1.1(d) (together with the Domain Rights, the "Intellectual Property Rights");
- (e) subject to <u>Section 2.1</u>, all of Sellers' rights under each of the contracts listed on <u>Schedule 1.1(e)</u>, which will be delivered and finalized pursuant to <u>Section 2.1</u> (the "Assigned Contracts"), including any Accounts Receivable and Unbilled Revenue Associated therewith;
- (f) all Accounts Receivable, Unbilled Revenue and other receivables, as of the Initial Closing Date and arising on or after the Petition Date, and any Accounts

Receivable and Unbilled Revenue generated by Sellers under any Assigned Contract (collectively the "Acquired Accounts Receivable");

- (g) all Customer Accounts; <u>provided</u>, <u>however</u>, that the final listing of Customer Accounts and Assigned Contracts with respect to Customer Accounts shall be set forth by Sellers in the appropriate instrument of conveyance delivered at the relevant Closing;
- (h) revenue from Sellers' Customer Accounts that accrues after the Initial Closing, subject to and in accordance with the Management Services Agreement;
 - (i) a list of all Cancelled Accounts, if any;
- (j) to the extent used solely in the Business, Sellers' mailing lists, customer lists, brochures and related sales materials and all ad copy, photography and artwork, including materials and documents relating to services, marketing, advertising, promotional activities, trade shows, and all files, supplier lists, records, literature and correspondence (but excluding (i) personnel files for employees of Seller, (ii) such files as may be required to be withheld under applicable law regarding privacy, and (iii) any documents that are not relevant to the Assets), and copies of any and all information and records related to the Customer Accounts that are captured in Sellers' operating support systems in electronic format, and all other documents and materials wherever located that are used in, held for use in or intended to be used in, or that arise out of or relate to, the Business or the Assets;
- (k) to the extent assignable, Sellers' telephone numbers (for both voice and data transmission), and used in the Business other than those listed as Excluded Assets;
- (l) all records and files pertaining solely to the Business, customers and suppliers, including, without limitation, all supplier, vendor, customer and agency lists, all sales data, correspondence with customers, customer files and account histories, and records of purchases from and correspondence with suppliers, but not including the corporate minute books of Sellers;
- (m) Sellers' Operating Company Numbers, Access Customer Name Abbreviations and Carrier Identification Codes;
- (n) to the extent transfer is permitted under the Bankruptcy Code or other applicable law, all permits, licenses, certificates, variances, exemptions, orders, approvals, tariffs, rate schedules and similar documents from any Governmental Body (collectively, "Licenses") necessary for the lawful ownership of the Assets or other lawful conduct of the business as currently conducted;
- (o) all rights of Sellers under non-disclosure or confidentiality, non-compete, or non-solicitation agreements with employees and agents of the seller or with third parties to the extent relating to the Assets, including, without limitation, the Customer Accounts, but excluding any employment agreements containing any such agreements;

- (p) all rights, claims, credits, causes of action or rights of set-off against third parties relating to the Assets (including, for the avoidance of doubt, those arising under, or otherwise relating, to the Assigned Contracts), including rights under vendors' and manufacturers' warranties, indemnities and guaranties; provided, however, that nothing in this subsection shall include any claims Sellers may have arising out of or related to any actions commenced by Sellers or any party pursuant to Chapter 5 of the Bankruptcy Code, except for actions arising under section 549 of the Bankruptcy Code with respect to transfers of property that would not otherwise have been Excluded Assets;
- (q) any counterclaims, setoffs or defenses that Sellers may have with respect to any liabilities assumed pursuant to <u>Section 2.1</u>; and
- (r) Sellers' intangible assets (which may be otherwise described above) used in the operation of the Business, including Sellers' name, and any and all goodwill of Sellers with respect to the Business, and any owned or licensed software.

Notwithstanding anything hereinabove to the contrary, Sellers shall not be obligated to sell, nor shall Buyer be obligated to purchase, any Asset that, at the Closing, Sellers do not own and have the right to sell under the terms of the Sale Order (as defined in Section 3.1(d)) or otherwise. For purposes of this Agreement, "Accounts Receivable" shall mean Sellers' gross accounts receivable, notes receivable or other obligations receivable due from third parties, without adjustments for reserves or allowances for doubtful accounts, including, without limitation, CABS receivables arising on or after the Petition Date. "CABS" shall mean Sellers' carrier access billing services. "Cancelled Accounts" shall mean all cancelled and/or non-active customer accounts that have been terminated within the 12 month period prior to the Initial Closing. "Customer Accounts" shall mean the accounts of all of Sellers' active customers and Cancelled Accounts. "Encumbrances" shall mean any interest, pledge, lien, mortgage, security interest, judgment, demand, successor liability claim, charge of any kind or nature, tax, assessment, covenant, title defect, encroachment, claim (as and to the full extent that term is defined in Bankruptcy Code Section 101(5) of the Bankruptcy Code), obligation, option or right, whether imposed by agreement, understanding, law, equity or otherwise (whether legal or equitable, secured or unsecured, matured or unmatured, contingent or non-contingent, liquidated or unliquidated, senior or subordinated) in or with respect to any assets of Sellers and/or against Sellers, as well as any other interest or burden of any kind. "Unbilled Revenue" shall mean the revenue associated with the goods and services provided by Sellers to their customers as of the Initial Closing Date that has not been invoiced or billed to such customers as of the Initial Closing Date. Unbilled Revenue shall include CABS to the extent arising on or after the Petition Date.

- 1.2 <u>Excluded Assets</u>. Sellers shall not sell, and Buyer shall not purchase, any of the following assets of Sellers:
 - (a) all assets and items listed on Schedule 1.2(a);
- (b) all claims, derivative and non-derivative, against Sellers' current and former officers and directors, as well as any and all claims against Sellers' insurance policies

that insure against such claims against the former and current officers and directors and all claims against their former and current auditors, and any right to any proceeds from any such claim, whether from insurance sources or otherwise (collectively, the "D&O Claims") and all avoidance and recovery actions under Chapter 5 of the Bankruptcy Code, other than actions arising under section 549 of the Bankruptcy Code with respect to transfers of property that otherwise would not have been Excluded Assets;

- (c) all cash on hand, cash on deposit, checks received but not yet deposited or cleared, wire transfers transmitted but not yet received, cash equivalents, certificates of deposit and marketable securities, including interest accrued thereon, held by or on behalf of the Sellers, but excluding advance payments and security deposits related solely to the Assets as provided in Section 1.1(a) of this Agreement;
- (d) any rights, claims or causes of action of Sellers against third parties relating to the properties, Business or operations of Sellers arising out of events occurring on or prior to the Closing Date other than any rights, causes of action or defenses of the Sellers against any third party under any Assigned Contract, except for accounts receivable arising before the Petition Date under any Assigned Contract, which accounts receivable are Excluded Assets under Section 1.1(f) of this Agreement;
- (e) all Accounts Receivable arising before the Petition Date except Accounts Receivable under any Assigned Contract;
- (f) any and all contracts that are not Assigned Contracts ("Excluded Contracts") and any and all rights thereunder and prepaid assets related thereto;
- (g) any stock or other equity interest in Sellers or other subsidiary of Sellers, and any State PUC Authorizations (as defined in Section 3.9) and FCC Authorizations (as defined in Section 3.9) owned or in the name of nWire, except to the extent that any such State PUC Authorizations and FCC Authorizations are used or useful in the operation Business as currently conducted, in which case such State PUC Authorizations and FCC Authorizations shall instead be deemed Assets assigned to Buyer hereunder to the extent assignable under applicable non-bankruptcy law:
- (h) any and all rights of the Sellers under this Agreement and any other ancillary documents entered in connection herewith, and all consideration payable or deliverable to the Sellers pursuant to the terms and provisions hereof and all bank accounts and any right, claims or causes of action of Sellers under this Agreement;
- (i) all patents and applications, renewals, registrations, and extensions regarding any patents of Sellers, each as set forth on Schedule 1.2(a) (the "Excluded Intellectual Property"), except to the extent that any such Excluded Intellectual Property is used or useful in the operation Business as currently conducted, in which case such Excluded Intellectual Property shall be subject to a perpetual royalty free non-exclusive license from the appropriate Seller to Buyer;

- (j) all insurance benefits, including rights and proceeds, insurance premiums, all rights of Sellers relating to claims for refunds, rebates, receivables and rights to offset for any Taxes, including without limitation any prepaid Taxes that relate to taxable periods ending on or before the relevant Closing Date, or any other right to payment, settlement or adjustment of the Sellers from any Governmental Body that relate to Assets or periods ending on or before the relevant Closing Date; and
- (k) all state certifications, license, registrations or other authorizations held by Sellers in the states listed on Schedule 1.2(a) (the "Excluded State PUC Authorizations").
- Purchase Price. The cash consideration to be paid by Buyer at the 1.3 Closings for the purchase of the Assets will be the sum of \$9,750,000 plus the Cure Amounts, as defined in Section 2.1 hereof (such sum is the "Purchase Price"). The Purchase Price shall be allocated among asset classes and descriptions as described on Schedule 1.3. The Purchase Price shall be reduced on a dollar-for-dollar basis by (x) the amount by which the Working Capital Amount as of the Initial Closing is less than One Million Dollars (\$1,000,000.00) (the "Working Capital Requirement"). The "Working Capital Amount" is the difference between (x) the Acquired Accounts Receivable, less (y) the Assumed Accounts Payable (as defined by Section 2.1). At least two business days prior to the Initial Closing, Sellers shall deliver to Buyer a preliminary schedule of the Working Capital Amount consisting of Assumed Accounts Payable and Acquired Accounts Receivable, and a calculation of the Working Capital Amount. At the Initial Closing, Sellers shall deliver a final schedule of the Working Capital Amount. Within seven (7) business days after the Initial Closing Date, Buyer shall prepare and deliver to Sellers a written statement (the "Final Working Capital Amount Calculation") setting forth Buyer's good faith calculation of the Working Capital Amount as of the Initial Closing Date. If the Working Capital Amount is less than the Working Capital Requirement, the Final Working Capital Amount Calculation shall contain a recalculation of the Purchase Price. The Sellers shall have the right to review the books and records of the Business and to discuss with Buyer the preparation of the Final Working Capital Amount Calculation, and any objection to such calculation shall be lodged in writing within three (3) business days after receipt thereof. The Buyer and Sellers will negotiate in good faith to resolve within five (5) business days of delivery of a notice of objection the Final Working Capital Calculation. If they are unable to resolve such objection within such time period, either Buyer or Sellers may file a motion with the Bankruptcy Court to rule on the Final Working Capital Calculation and the Working Capital Amount. If no objection is made within such time period, the Final Working Capital Amount calculation shall become final. Once the Working Capital Amount has been determined in accordance with the foregoing procedures, if the Working Capital Amount is less than the Working Capital Requirement (the "Working Capital Shortfall"), then the Escrow Amount shall be reduced by an amount equal to the Working Capital Shortfall and such amount shall be wire transferred by the Escrow Agent in immediately available funds to such account as Buyer shall designate.
- 1.4 <u>Earnest Money</u>. As a sign of Buyer's sincere interest in closing the transactions contemplated herein, Buyer will submit a wire transfer to Comerica Bank, for the account of Unipoint Holdings, Inc., Account No. 1892024330, ABA No. 0121137522, the

amount of not less than 15% of the Purchase Price (the "Earnest Money") within one business day following the execution and delivery of this Agreement by the parties hereto. The Earnest Money will then be immediately transferred to an account of the third party escrow agent selected by the Buyer and Sellers (the "Escrow Agent") promptly upon the establishment of such account. The Earnest Money and all accrued interest thereon will be credited against the Purchase Price to be paid on the Initial Closing Date. If the Initial Closing does not occur for any reason (other than due to a breach of this Agreement by Buyer, in which case the Earnest Money shall be retained by Seller), the Earnest Money and all accrued interest thereon shall be promptly returned to Buyer.

ARTICLE 2

ASSUMPTION OF LIABILITIES

- Liabilities Assumed. Buyer will assume all post-Petition Date accounts 2.1 payable that relate to the conduct of the Business or any of the Assigned Contracts (collectively, the "Assumed Accounts Payable"). For the avoidance of doubt, such Assumed Accounts Payable shall not include Seller's legal or other professional fees or expenses or any brokerage or other consultant fees or expenses incurred in connection with the transactions contemplated by this Agreement and shall not include any Taxes or Regulatory Fees arising prior to the Petition Date. At least ten business days prior to the Initial Closing Date, Sellers shall deliver to Buyer their proposed Schedule 1.1(e) (Assigned Contracts) to this Agreement. Sellers shall provide appropriate notice to all non-debtor parties to the contracts identified in Schedule 1.1(e) of the possibility that their contracts may be assigned to Buyer, along with the amounts asserted by Sellers as being required to cure any pre-closing monetary default under any such contracts under section 365(b) of the Bankruptcy Code. Such non-debtor parties shall be provided with an opportunity to object, and any objection that cannot be resolved consensually shall be resolved by the Bankruptcy Court. At least five business days prior to the Final Closing Date, Buyer shall notify Sellers which contracts on Sellers' proposed Schedule 1.1(e) that Buyer agrees to accept assignment of, and thereafter Sellers shall finalize Schedule 1.1(e). On or prior to the Final Closing Date, Buyer will execute separate agreements to pay the amounts required to be paid in order to cure any pre-closing monetary default under any Assigned Contract as required under § 365(b) of the Bankruptcy Code (the "Cure Amounts"), except, with respect to the Essential Contracts, any amount that exceeds the Cure Cap (as such terms are defined in Section 2.2 hereof), which, pursuant to Section 2.2, shall be the sole responsibility of the Sellers. Buyer shall pay the Cure Amounts directly to the counterparties to such Assigned Contract as agreed by Buyer and the counterparties. Except for the Assigned Contracts, those items specifically set forth on Schedule 2.1, and the Cure Amounts (all of which Buyer shall assume), Buyer does not, and shall not, assume, and Sellers shall remain liable for, any and all liabilities, obligations, claims and commitments of or against Sellers, whether the same are known or unknown, existing, contingent upon future events or circumstances, accrued, funded, unfunded or otherwise, including without limitation:
- (a) any liabilities or obligations attributable to any claims arising from or relating to injuries to person or property which either occur prior to the Initial Closing Date, or

occur after the Initial Closing Date and arise from or relate to any act or omission by Sellers prior to the Initial Closing Date (or, in the case of liabilities or obligations attributable to an Assigned Contract occurring prior to the applicable Closing Date for such Assigned Contract, or occurring after the applicable Closing Date with respect to such Assigned Contract and arising from or relating to any act or omission by Sellers prior to such Closing Date);

- (b) any liability or obligation resulting from any formal or informal, written or unwritten agreement of Sellers with respect to severance pay, bonus, pension, health or medical benefit, or any other employee benefit or fringe benefit plan;
- (c) obligations under any collective bargaining agreement covering any employees of Sellers;
- (d) any liability or obligation with respect to any employee, employee benefit or employment obligation of Sellers or the termination thereof, all of which shall be retained as the sole obligation of Sellers;
- (e) any liability or obligation to any Governmental Body arising in connection with the Excluded State PUC Authorizations or any services provided by any Seller thereunder:
- (f) any liability or obligation resulting from any third party claims or judgments relating to Seller practices, billings, and charges prior to the Petition Date; or
- (g) any liability to Governmental Bodies and/or private persons under any Environmental Laws arising from or related to the operations of Seller, or the condition of the Assets at the time of Closing. For purposes of this Agreement, "Environmental Laws" means all federal, state or local laws, regulations, statutes, codes, rules, ordinances, resolutions, directives, orders, consent orders or decrees, guidance documents, policy statements, or voluntary cleanup programs of governmental/regulatory agencies, judicial decrees, standards, permits and licenses, or any judicial or administrative interpretation of any of the foregoing, pertaining to the protection of land, water, air, health, or the Environment. "Environment" means surface or subsurface soil or strata, surface waters and sediments, navigable waters, groundwater, drinking water supply and ambient air, and also includes indoor air to the extent it is regulated under any Environmental Laws.
- 2.2 <u>Essential Contracts. Schedule 2.2</u> contains a list of contracts that Sellers have identified as "*Essential Contracts*," along with the corresponding Cure Amounts proposed by Sellers for all such contracts (the "*Cure Cap*"). The Essential Contracts are included in the Assigned Contracts, except that, notwithstanding Section 2.1 hereof, the Essential Contracts shall be assumed by Sellers, and assigned to Buyer, as of the Initial Closing Date. Buyer shall obligated to pay the actual Cure Amount associated with the Essential Contracts in an amount not to exceed the Cure Cap, and Sellers shall be obligated to satisfy any portion of the actual Cure Amount for all Essential Contracts that exceed the Cure Cap The actual Cure Amount for each Essential Contract shall be determined by agreement of Buyer, Sellers, and the applicable

contract counterparty or, if the parties do not agree, then by the Bankruptcy Court, on or before the date of the Sale Hearing.

ARTICLE 3

REPRESENTATIONS AND WARRANTIES OF SELLERS

Sellers hereby represent and warrant to Buyer as follows:

3.1 Status.

(a) <u>Corporate Existence, Qualification and Power.</u> Each Seller is a corporation or limited liability company duly incorporated or organized, entitled to conduct business and validly existing under the laws of the state of its incorporation or organization. Each Seller is qualified to do business as a foreign corporation or limited liability company in such jurisdictions in which it does business. Sellers have the corporate or limited liability company power to own the assets that they own, lease the assets that they lease and otherwise to conduct the Business as currently conducted.

(b) Authorization.

- (i) Sellers have the right, power and authority to enter into this Agreement and, upon receipt of the Sale Order (as defined in Section 6.4(d)), Sellers will have the right, power and authority to consummate the sale of the Assets and the other transactions contemplated by, and otherwise to comply with and perform their obligations under this Agreement;
- (ii) Upon receipt of the Sale Order, the execution, delivery and performance by Sellers of this Agreement will have been duly authorized by all necessary corporate action of Sellers in compliance with governing or applicable agreements, instruments or other documents (including, as applicable, its articles of incorporation, bylaws, certificate of formation or limited liability company or operating agreement (as amended)) and applicable law; and
- (iii) This Agreement constitutes the valid and binding agreement of Sellers, enforceable against Sellers in accordance with its subject to the receipt of the Sale Order.
- (c) Absence of Violations or Conflicts. Except as disclosed in Schedule 3.1(c) and except to the extent that any restrictions or conditions are invalidated by the Bankruptcy Code and/or the Sale Order, the execution and delivery of this Agreement by Sellers and the consummation by Sellers of the sale of the Assets and the other transactions contemplated by, or other compliance with or performance under, this Agreement, do not and will not with the passage of time or giving of notice or both, constitute a violation of, be in conflict with, constitute a default or require any payment under, permit a termination of, require any consent under, or result in the creation or imposition of any Encumbrance or other adverse

claim or interest upon any of the Assets under (i) any contract, agreement or license to which either of Sellers is a party or to which it or any of its respective assets or properties are subject or bound, except for contracts, agreements or licenses requiring consents that have been obtained or will have been obtained as of Closing, (ii) any judgment, decree or order of any Governmental Body to which Sellers or any of their respective properties are subject or bound, (iii) any applicable law, or (iv) any governing or applicable agreements, instruments or other documents, including, as applicable, articles of incorporation, bylaws, articles of organization or limited liability agreements (as amended).

- (d) Governmental Permits. Except as set forth in Schedule 3.1(d) and to the Best of Sellers' Knowledge, as of the date of this Agreement: (i) a list of all of the licenses, certificates, approvals, registrations and other permits and authorizations from a Governmental Body (collectively, "Governmental Permits") that are held by Sellers has been provided to Buyer; (ii) Sellers are unaware of any written or threatened in writing notice of cancellation or of default concerning any Governmental Permit used in the operation of Sellers' business; (iii) Sellers are unaware of any written or threatened in writing notice of violation, notice of forfeiture, order to show cause or complaint concerning the suspension or revocation, or notice of apparent liability with respect to any Governmental Permit used in the operation of Sellers' Business; and (iv) Sellers are unaware of any written notice of violation, notice of forfeiture, order to show cause or complaint concerning Sellers' compliance with applicable communications laws. For purposes of this Agreement, "Governmental Body" shall mean any government, quasi-governmental entity or other governmental or regulatory body or agency, whether foreign, federal, state or local, or any agency, instrumentality, court or authority thereof.
- (e) <u>Consents and Approvals</u>. To the Best of Sellers' Knowledge, other than (i) obtaining the Sale Order and (ii) or the consents, approvals, and other authorizations of, and the notices and registrations or other filings to, the FCC and State PUCs set forth on <u>Schedule 3.1(e)</u> (respectively the "FCC Consents" and "State PUC Consents"), no consent, approval order or authorization of, or registration, declaration or filing with, any court, regulatory authority, or other Governmental Body is required for the execution and delivery of this Agreement or the consummation by Sellers of the transactions contemplated by this Agreement. Pursuant to Section 5(b) of the Bid Procedures Order, Sellers have consulted with the Official Committee of Unsecured Creditors appointed in the Chapter 11 Cases (the "Committee") and with Hercules before selecting Buyer as a Stalking Horse (as such terms are defined in the Motion referred to in the Bid Procedures Order).

3.2 Taxes and Regulatory Fees.

- (a) <u>Definitions</u>. For purposes of this Agreement:
- (i) The term "Code" shall mean the Internal Revenue Code of 1986, as amended. All citations to the Code or to the regulations promulgated thereunder shall include any amendments or any substitute or successor provisions thereto.

- (ii) The term "Returns" shall mean, collectively, all reports, declarations, estimates, returns, information statements, and similar documents relating to, or required to be filed in respect of, any Taxes (defined below); and (b) any statements, returns, reports, or similar documents required to be filed pursuant to the Code or pursuant to any income, excise, or other tax provision of federal, territorial, state, local, or foreign law; and the term "Return" means any one of the foregoing Returns.
- The term "Taxes" shall mean (a) all net income, gross income, gross receipts, sales, use, ad valorem, franchise, profits, withholding, employment, payroll, excise, transfer, documentary, mortgage, property, windfall profits, customs, duties, and other taxes, fees, assessments or charges of any kind whatever, together with any interest, penalties and other additions with respect thereto, imposed by any federal, territorial, state, local or foreign government; and (b) any penalties, interest, or other additions to tax for the failure to collect, withhold, or pay over any of the foregoing, or to accurately file any Return; and the term "Tax" shall mean any one of the foregoing Taxes. Notwithstanding the foregoing, however, when used with reference to a specified person (for example and without limitation, "Taxes of Sellers"), the terms "Taxes" and "Tax" shall include only those amounts for which Buyer or any affiliate thereof is, or could become, liable in whole or part (including, without limitation, any obligation in connection with a duty to collect, withhold, or pay over any Tax, any obligation to contribute to the payment of any Taxes determined on a consolidated, combined, or unitary basis, any liability as a transferee, or any liability as a result of any express or implied obligation to indemnify or pay the Tax obligations of another person or entity) that remains due and payable by the Buyer from and after the entry of the Sale Order.
- (iv) The term "Regulatory Fees" shall mean fees and other contributions required pursuant to state or federal telecommunications laws (including without limitation, state and federal universal service support mechanisms, intrastate or interstate telecommunications relay services, administration of the North American Numbering Plan, shared costs of local number portability administration) and regulatory fees imposed by governmental or non-governmental entities.
- (v) The term "Knowledge" as applied to any party shall mean the actual knowledge of the current officers of such party. The term "Best of Sellers' Knowledge" shall mean the actual knowledge of the current officers of Sellers, after having made due and diligent inquiry of the records of such party and each other relevant person reasonably believed to have actual knowledge of the matters represented
- (b) <u>Taxes Secured by Assets.</u> <u>Schedule 3.2(b)</u> sets forth the taxes and claimed taxes that are secured by a first priority lien under applicable non-bankruptcy law. Notwithstanding any other agreement to the contrary, Sellers will create an "Ad Valorem Tax"

Reserve" in the amount set forth on Schedule 3.2(b) from the Purchase Price with which to pay such taxes as and when such claims and amounts are resolved by final order of the Bankruptcy Court; *provided, however*, that if the Ad Valorem Tax reserve proves, for any reason, to be insufficient to fully satisfy any tax claims secured by any of the Assets, the parties holding such tax claims shall nonetheless have no recourse to Buyer or the Assets, which shall in any event be sold free and clear of any such claims pursuant to section 363(f) of the Bankruptcy Code.

- (c) <u>Regulatory Fees</u>. Except as set forth in <u>Schedule 3.2(c)</u>, there are no pending or, to Sellers' Knowledge, threatened audits, investigations, claims, proposals or assessments for or relating to any Regulatory Fees, whether arising before or after the Petition Date, and there are no matters under discussion with Sellers and any relevant authorities with respect to Regulatory Fees that could reasonably be expected to result in any Regulatory Fees for which Buyer would be liable after the Initial Closing Date other than Regulatory Fees that have accrued in connection with revenue received since the Petition Date for which Buyer is liable pursuant to <u>Section 2.1</u> of this Agreement.
- 3.3 Personal Property; Title to Assets. For purposes of this Agreement, "Property" or "Properties" collectively refers to those tangible personal properties of Sellers that are included among the Assets to be sold to Buyer. Schedule 3.3 lists all of the Properties according to the Sellers' books and records with a value of greater than \$5,000 used in or necessary for the operation of the Business. With the exception of any dispositions by Sellers in the ordinary course of business (as detailed in a supplemental disclosure schedule to Buyer), Schedule 3.3 remains true, correct and complete as of the date hereof Sellers have good title to all of the Properties owned by it as indicated on Schedule 3.3; and (ii) none of the Properties is subject to any lien, claim or other encumbrance that will not be removed pursuant to the Sale Order except liens for taxes not yet due and payable. Sellers will, upon the entry of the Sale Order and the consummation of the transactions contemplated hereby, transfer, and the Buyer will obtain all right, title and interest in and to, the Assets free and clear of any and all Encumbrances other than the liabilities assumed under Section 2.1.

3.4 Intellectual Property Rights.

- (a) Schedule 3.4 contains a complete and accurate list of (i) all trade or corporate names used by Sellers in the Business; (ii) all Business-related computer software owned by Seller; (iii) all licenses and other rights granted by Sellers to any third party with respect to Business-related computer software rights; and (iv) all licenses and other rights granted by any third party to Sellers with respect to Business-related computer software rights, together with a description of the subject matter licensed.
- (b) Except as set forth on Schedule 3.4, (i) one or more of the Sellers are the registered owner, senior or priority user, or otherwise has superior rights in and to, or has valid, enforceable and effective written licenses to use, all of the Intellectual Property Rights listed in Schedule 3.4; (ii) during the two (2) years preceding the date of this Agreement, no claim by any third party contesting the validity, enforceability, use or ownership of any Intellectual Property Rights owned or used by Sellers have been made or, to the Sellers' Knowledge, threatened and no such claim is currently outstanding; (iii) during the two (2) years

preceding the date of this Agreement, to Sellers' Knowledge, Sellers have not received any notice of, and is not aware of any facts which indicate a likelihood of, any infringement or misappropriation by any third party with respect to the Intellectual Property Rights of Sellers, nor to Sellers' Knowledge have Sellers received any claim alleging infringement or misappropriation of any Intellectual Property Rights of any third party; (iv) to Sellers' Knowledge, Sellers have not infringed, misappropriated or otherwise conflicted with any Intellectual Property Rights of any third party, nor are Sellers aware of any infringement, misappropriation or conflict which will occur as a result of the continued operation of the Business as conducted or as currently proposed to be conducted; and (v) the Intellectual Property Rights listed in Schedule 3.4 constitute all of the intellectual property rights related to, used or held for use in, necessary to the operation of the Business.

- of Sellers nor any other person or entity, directly or indirectly, (i) has disclosed any of Sellers' trade secrets, formulas, product specifications, manufacturing and production processes and techniques or other confidential information of Sellers (collectively, the "Information") to any other person or entity, except in the ordinary course of business (as conducted before, during or after the filing of the Chapter 11 Cases) or to the Committee or potential purchasers of the assets of Sellers in connection with such purchasers' due diligence investigation of Sellers in accordance with appropriate confidentiality agreements, or (ii) has used the Information for any purpose other than in connection with the performance of such person's duties to Sellers. Sellers take reasonable precautions with their employees and others to protect their Intellectual Property Rights and are unaware of any third party with access to Information having used the Information for its own purposes or for any purpose other than in connection with the Business.
- 3.5 <u>Litigation; Insurance</u>. Except for the Chapter 11 Cases and all claims filed against Sellers therein, or as disclosed in <u>Schedule 3.5</u>, Sellers are not (i) engaged in, a party to, subject to or, to the Best of Sellers' Knowledge, threatened with any claim, legal or equitable action, or other proceeding (whether as plaintiff, defendant or otherwise and regardless of the forum or the nature of the opposing party); (ii) to Sellers' Knowledge, subject to any unasserted claim, the assertion of which is likely and which, if asserted, will seek damages, an injunction or other relief against Sellers which claim would have a material adverse effect on the Assets or the operation of the Business; or (iii) a party to or subject to any judgment, order or decree against Sellers or Sellers' assets. Any claims, litigation or other proceeding listed on <u>Schedule 3.5</u> and involving injury to persons or property, including any product liability claim, is covered by the insurance described on <u>Schedule 3.5</u>, which description includes a summary of the kind of policy covering such matter and its policy limits. Except as set forth in <u>Schedule 3.5</u>, there has been no reservation of rights by any insurance carrier, and no such reservation is threatened, concerning the coverage of Sellers with respect to any matter required to be disclosed pursuant to this <u>Section 3.5</u>.
- 3.6 Accounts Receivable. All of Sellers' accounts receivable arising under the Assigned Contracts are valid and enforceable claims (Sellers make no representation or warranty regarding the collectability of any such accounts receivable); the goods and services sold and delivered which gave rise to such accounts were sold and delivered in conformity in all material

respects with the applicable purchase orders, agreements and specifications. From and after the date occurring ninety (90) days prior to the Petition Date, Sellers have made no change in policies or practices with respect to the payment of accounts payable or accrued expenses or the collection of accounts receivable or other receivables, including any acceleration or deferral of the payment or collection thereof, as applicable, in each case, other than in the ordinary course of business. To the Best of Sellers' Knowledge, there are no rights of set-off or claims against such accounts receivable possessed by the account debtors of Sellers.

- 3.7 <u>Financial Statements</u>. Sellers shall furnish to Buyer copies of the reviewed but unaudited consolidated balance sheet of Sellers as of December 31, 2012, and the related consolidated statement of income and retained earnings and statement of cash flows for the period beginning January 1, 2012, and ending on December 31, 2012 (the "2012 Financial Statements"), plus monthly financial statements thru May 2013 (the "2013 Financial Statements"). Except as set forth in <u>Schedule 3.7</u>, to the Best of Seller's Knowledge, (a) the 2013 Financial Statements present fairly, in all material respects, the financial position of Sellers as of such dates, and the results of operations and cash flows for the periods presented therein.
- 3.8 <u>Deposits and Prepayments</u>. Except as set forth in <u>Schedule 3.8</u>, there are no deposits, prepayments for services or other prepaid items of Sellers.
- Schedule 3.9 sets forth all FCC and State PUC Authorizations. 3.9 governmental licenses other authorizations (the "FCC Authorizations") issued or granted by the Federal Communications Commission ("FCC") held by Sellers, and all governmental certificates, licenses, registrations, and other authorizations issued or granted by any of the state public utility commissions, agencies, boards or other similar Governmental Bodies ("State PUCs") of the states in which Sellers conduct the Business (the "State PUC Authorizations") held by the Sellers. Except as set forth in Schedule 3.9, such FCC Authorizations or State PUC Authorizations are validly held and in full force and effect, and there is no outstanding notice of cancellation, termination, or non-renewal or, to the Knowledge of Sellers, any threatened cancellation, termination, or non-renewal with respect thereto. None of the Sellers provide material intrastate telecommunications services in any state other than a state where such Seller holds a State PUC Authorization where such authorization is required and no Seller provides any material service pursuant to any Excluded State PUC Authorization where such authorization is required.
- (a) Except as set forth in Schedule 3.9(a), Sellers (i) are not subject to any restrictions or conditions applicable to its FCC Authorizations or State PUC Authorizations that materially limit the operations of the Business (other than restrictions or conditions generally applicable to FCC authorizations and State PUC authorizations of that type); (ii) are not in violation of or noncompliance with the terms and conditions of any such FCC Authorization or State PUC Authorization, except for possible violations or noncompliance that in the aggregate have not resulted and would not reasonably be expected to result in a material adverse effect; and (iii) are not in violation of or noncompliance with any material law applicable to the Business, except for possible violations or noncompliance that in the aggregate have not resulted and would not reasonably be expected to result in a material adverse effect.

- (b) Except as set forth in <u>Schedule 3.9(b)</u>, there are no applications by Sellers, nor, to the Best of Sellers' Knowledge, any complaints or petitions, or other filings by others, or proceedings pending or threatened, before the applicable regulatory authorities relating to Sellers or the FCC Authorizations or State PUC Authorizations.
- (c) Except as set forth in <u>Schedule 3.9(c)</u>, Sellers have made all reports, and paid all contributions and fees (including with respect to universal service support), required by any law applicable to the Business, except for the failure to file such reports or pay such fees that in the aggregate have not resulted and would not reasonably be expected to result in a material adverse effect.
- 3.10 <u>Leases</u>. <u>Schedule 3.10</u> sets forth a true, correct and complete list and description of all leases, subleases, licenses and other occupancy or lease agreements, together with all amendments, supplements and nondisturbance agreements pertaining thereto, under which Sellers lease, sublease, license, occupy or use any real or personal property other than Intellectual Property (the "*Leases*"). <u>Schedule 3.10</u> also lists the term of such leases, subleases, or licenses, any extension and expansion options, and the rent payable thereunder. To Knowledge, as of the date hereof, there are no disputes, oral agreements or forbearance programs in effect as to any of the Leases and Sellers have not assigned, transferred, conveyed, mortgaged, deeded in trust or encumbered any interest in any leasehold or subleasehold. Sellers have provided Buyer with true, correct and complete copies of all such Leases. As of the date hereof, other than the Leases, there are no agreements, contracts and commitments, whether written or oral, by which any of the assets, properties or the Business is bound.

3.11 Employment Matters; Employee Benefits.

- (a) Other than as set forth in <u>Schedule 3.11(a)</u> there are no employment or consulting contracts or arrangements, including pensions, bonus or profit sharing plans, or other severance or termination contracts or arrangements which constitute contractual obligations of Seller.
- (b) Sellers have complied with and shall comply with (to the extent required under the Bankruptcy Code) all of Sellers' obligations with respect to their employees and employment related contracts, including, without limitation, Sellers' Employee Benefit Plans. Buyer shall have no obligations with respect to any of the same.
- 3.12 <u>Compliance with Laws</u>. Except as set forth in <u>Schedule 3.12</u>, Sellers have complied with all laws applicable to the Business in all material respects, as presently conducted, including, without limitation, (a) all environmental laws, and (b) all provisions of laws relating to labor relations, equal employment practices, fair employment practices, entitlement, prohibited discrimination, terms and conditions of employment, wages and hours, or other similar employment practices or acts. Sellers have not received any notice from or otherwise been advised that any Governmental Body or other person is claiming any violation or potential violation of any law. Other than with respect to the Chapter 11 Cases, no claim has been made by any Governmental Body to the effect that the Business, as conducted by Sellers, fail to

comply, in any respect (and no such claim is anticipated by Sellers), with any law, rule, regulation, or ordinance.

- 3.13 Brokers, Finders, etc. All negotiations relating to this Agreement and the transactions contemplated hereby have been carried on without the intervention of any person acting on behalf of Sellers in such manner as to give rise to any claim against Buyer for any brokerage or finders' commission or similar compensation. Other than Q Advisors and each other party set forth on Schedule 3.13, no person or entity is entitled to any brokerage, financial advisory, finder's or similar fee or commission payable by Sellers in connection with the transactions contemplated by this Agreement.
- 3.14 <u>Books and Records.</u> Sellers have made and kept (and given Buyer access to) Sellers' book and records, which, in reasonable detail, accurately and fairly reflect the activities and transactions of Sellers, the dispositions of assets related to the Business, and the financial condition of Sellers, including, without limitation, the existence of any and all liabilities, whether actual or contingent.

EXCEPT FOR THE REPRESENTATIONS AND WARRANTIES MADE IN THIS AGREEMENT, THE ASSETS WILL BE CONVEYED "AS-IS" "WHERE IS" AND WITH ALL FAULTS. SELLERS MAKE NO REPRESENTATIONS OR WARRANTIES REGARDING THE ASSETS OR ANY OTHER MATTER EXCEPT AS EXPRESSLY SET FORTH IN THIS AGREEMENT, AND ALL OTHER REPRESENTATIONS AND WARRANTIES OF ANY KIND OR TYPE WHATSOEVER, ORAL OR WRITTEN, EXPRESS OR IMPLIED, ARE HEREBY DISCLAIMED BY SELLER INCLUDING, WITHOUT LIMITATION, ALL IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.

ARTICLE 4

REPRESENTATIONS AND WARRANTIES OF BUYER

Buver hereby represents and warrants to Seller as follows:

4.1 Status of Buyer.

(a) <u>Corporate Existence and Status</u>. Buyer is a limited liability company duly organized, entitled to conduct business and validly existing under the laws of the State of Delaware.

(b) Authorization.

(i) Buyer has the right, power and authority to enter into this Agreement and to consummate the purchase of the Assets and the other transactions contemplated by, and otherwise to comply with and perform its obligations under, this Agreement;

- (ii) The execution and delivery by Buyer of this Agreement, and the consummation by Buyer of the purchase of the Assets and the other transactions contemplated by, and other compliance with and performance of its obligations under this Agreement have been duly authorized by all necessary limited liability company action on the part of Buyer in compliance with governing or applicable agreements, instruments or other documents (including its certificate of formation and operating agreement (as amended)) and applicable law; and
- (iii) This Agreement constitutes the valid and binding agreement of Buyer, enforceable against Buyer in accordance with its terms.
- (c) Absence of Violations or Conflicts. To Buyer's Knowledge, the execution and delivery of this Agreement and the consummation by Buyer of the purchase of the Assets and the other transactions contemplated by, or other compliance with or performance under, this Agreement do not and will not with the passage of time or giving of notice or both, constitute a violation of, be in conflict with, or require any consent under, (i) any contract, agreement or license to which Buyer is a party or to which it or any of its assets or properties are subject or bound, (ii) any judgment, decree or order of any Governmental Body to which Buyer or any of its properties are subject or bound, (iii) any governing or applicable agreements, instruments or other documents, including its certificate of formation and operating agreement (as amended), or (iv) except with respect to the FCC Consents and the State PUC Consents, any applicable law.
- 4.2 <u>Consents and Approvals</u>. Except with respect to the obtaining of (a) the Sale Order and (b) the FCC Consents and the State PUC Consents, no consent, approval, order or authorization of, or registration, declaration or filing with, any Governmental Body on the part of Buyer is required in connection with its execution or delivery of this Agreement or the consummation of the purchase of the Assets and the other transactions contemplated by, or other compliance with or performance under, this Agreement by Buyer.
- 4.3 <u>Brokers, Finders, etc.</u> All negotiations relating to this Agreement and the transactions contemplated hereby have been carried on without the intervention of any person acting on behalf of Buyer in such manner as to give rise to any claim against Sellers for any brokerage or finders' commission or similar compensation.
- 4.4 <u>Purchase Price</u>. Buyer has sufficient cash in immediately available funds to pay the Purchase Price and to consummate the transactions hereunder.

ARTICLE 5

CLOSINGS AND CLOSING DATES

5.1 The Closings and the Closing Dates. The closings of the sale of Assets and other transactions contemplated by this Agreement (the "Closings") shall take place at the

office of Jackson Walker L.L.P., 100 Congress Avenue, Suite 1100, Austin, Texas 78701, commencing at 9:00 a.m. local time on the dates ("Closing Dates"), as follows:

(a) <u>Initial Closing.</u>

(i) The initial closing (the "Initial Closing") shall occur within seven (7) Business Days following the date upon which the conditions to Closing set forth in Article 9 and Article 10 (excepting only the conditions set forth in Section 9.9 (Interim Closing and Final Closing Conditions) shall have been satisfied or waived (the "Initial Closing Date"), unless such date is extended by agreement of the parties hereto.

(ii) At the Initial Closing:

- (A) Buyer shall deposit with Escrow Agent the balance of the Purchase Price (together with the Earnest Money and all accrued interest thereon, collectively, the "Escrow Amount") to be released by Escrow Agent to Sellers in installments at the Closings in accordance with the terms of this Agreement;
- (B) Sellers shall sell, and Buyer shall purchase, the Initial Assets, free and clear of all Encumbrances, and Buyer shall assume at the Initial Closing any liabilities contemplated under Section 2.1 except to the extent that any Assigned Contract is not assigned at the Initial Closing;
- (C) Sellers and Buyer shall deliver to the Escrow Agent joint written instruction to transfer to Sellers, by wire transfer of immediately available funds from the Escrow Amount to a bank account designated by Sellers, an amount equal to the sum of the Purchase Price multiplied by the Release Ratio;
- (D) Buyer shall pay any Regulatory Payment then due and payable; and
- (E) The balance of the Escrow Amount shall be retained by the Escrow Agent and applied in accordance with the terms of this Agreement.

For purposes of this Agreement, "Approved States" shall mean any and all states of the United States in which the Business is operated and with respect to which (a) either Regulatory Approval has been obtained or no consent, waiver, approval, order, communications license, or authorization of the applicable State PUC is required by applicable law for the execution or consummation of this Agreement is required, and (b) Buyer has received all licenses and approvals for operation of the Business, if any, required by the applicable State PUC. "Initial Assets" shall mean: (a) those Assigned Contracts along with any and all other Assets associated with operations in Approved States, (b) Sellers' Accounts Receivable associated with such operations as of the Initial Closing, and (c) all other Assets that may be transferred to Buyer

without Regulatory Approval and that are designated by Buyer for transfer at the Initial Closing. "Regulatory Approval" shall mean any consent, waiver, approval, order, communications license, or authorization of the FCC or any of the State PUCs required by applicable law for the execution or consummation of this Agreement. "Regulatory Payments" shall mean the amounts necessary to satisfy any asserted regulatory fees, assessments, fines, penalties or other payments assessed by the FCC, any State PUC, and the Universal Service Administrative Company, based upon Sellers' revenues or Sellers' conduct of the Business or any of the Assigned Contracts first arising prior to the Final Closing Date but after the Petition Date. "Release Ratio" shall mean (a) with respect to the Initial Closing, 80% of the Purchase Price and (b) as to the remaining 20% of the Purchase Price or any remaining portion thereof (the "Remaining Purchase Price"), in the case of any Interim Closing, the percentage obtained by dividing (i) the monthly revenue for the full month preceding such Interim Closing, generated by the Assigned Contracts that have not been previously assigned to Buyer for those states as to which Regulatory Approval has been obtained since the Initial Closing or the prior Interim Closing, as the case may be, by (ii) the monthly revenue for the full month preceding such Interim Closing for all of the Assigned Contracts not previously assigned to the Buyer.

(b) <u>Interim Closing(s)</u>. Approximately every forty-five (45) days after the Initial Closing or as otherwise mutually agreed to by the parties (each, an "*Interim Closing*"): (i) Seller shall sell, and Buyer shall purchase, the Assigned Contracts and other Assets for those states that have become Approved States since the last Closing (either Initial or Interim, as applicable), free and clear of all Encumbrances, and Buyer shall assume any liabilities contemplated under <u>Section 2.1</u> that are associated solely with such Assigned Contracts and Assets; and (ii) the Escrow Agent shall pay to Seller from the Escrow Amount and by wire transfer of immediately available funds to a bank account designated by Seller, an amount equal to the remaining Purchase Price multiplied by the applicable Release Ratio.

(c) Final Closing.

(i) The final closing of the transactions contemplated in this Agreement (the "Final Closing") shall take place on the earlier to occur of (1) the 180th day following the Initial Closing Date, or (2) the second business day following the date on which all Regulatory Approvals from State PUCs have been obtained by Buyer (the "Final Closing Date").

(ii) At the Final Closing:

- (A) Sellers shall sell, and Buyer shall purchase, the remaining Assets, free and clear of all Encumbrances, and Buyer shall assume any liabilities contemplated under <u>Section 2.1</u> that are associated with Assigned Contracts assigned at the Final Closing but not previously assumed and assigned; and
- (B) the Escrow Agent shall pay to Sellers, by wire transfer of immediately available funds to a bank account designated by Sellers, the sum of: (1) the balance of the Escrow Amount plus (2)

any interest accrued on the foregoing minus (3) any Purchase Price adjustment required under Section 1.3.

- (iii) From and after the Final Closing, Buyer shall be entitled to retain one hundred percent (100%) of net profits for any ongoing operations in states where any Regulatory Approvals have not been obtained as of the Final Closing.
- (d) The Assets shall remain the property of Sellers, and any risk of loss thereof, through the date immediately prior to the respective Closing Date at which such Assets are sold or conveyed to Buyer, and thereafter shall be the property of Buyer with the risk of loss thereof allocated to the Buyer. Except to the extent otherwise set forth in this Agreement, the liabilities contemplated to be assumed under Section 2.1 that are associated solely with associated with such Assets shall remain the responsibility of Seller through the date immediately prior to the Closing Date at which such liabilities are transferred to Buyer, and thereafter shall be the responsibility of Buyer.

5.2 Conveyances at Closings.

- (a) At each Closing, and in connection with effecting and consummating the transactions contemplated hereby, Sellers shall deliver the following to Buyer, if applicable:
 - (i) an executed Bill of Sale, in form and substance satisfactory to the Buyer and Sellers, identifying the portion of the Assets being sold, assigned or transferred at such Closing;
 - (ii) if applicable, an executed counterpart of an Assumption and Assignment Agreement, in form and substance satisfactory to the Buyer and Sellers, with respect to the Assigned Contracts to be assumed and assigned at such Closing;
 - (iii) such other instruments as shall be reasonably requested by Buyer to vest in Buyer title in and to the portion of the Assets being sold, assigned or transferred at such Closing in accordance with the provisions hereof and the Sale Order;
 - (iv) at the Initial Closing only:
 - (A) an executed escrow release letter directing the Escrow Agent to release the Earnest Money and all accrued interest thereon to Sellers for credit against the portion of the Purchase Price payable on the Initial Closing Date in accordance with Section 1.4 and any additional amounts from the Escrow Amount necessary to pay that portion of the Purchase Price due on the Initial Closing Date; and

- (B) an executed Management Services Agreement in the form attached hereto as Exhibit A (the "Management Services Agreement") and an executed Escrow Agreement in form and substance acceptable to Buyer, Sellers and Escrow Agent (the "Escrow Agreement").
- (v) at each Interim Closing only, an executed escrow release letter directing the Escrow Agent to release to Sellers the portion of the Escrow Amount payable at each Interim Closing in accordance with Section 5.1(b).
- (vi) at the Final Closing only, an executed escrow release letter directing the Escrow Agent to release the Escrow Amount to Sellers in accordance with Section 5.1(c).
- (b) In connection with effectuating and consummating the transactions contemplated hereby:
 - (i) at the Initial Closing only, Buyer shall deliver:
 - (A) a certified copy of the Sale Order;
 - (B) to Sellers an executed Management Services Agreement and an executed Escrow Agreement in form and substance acceptable to Buyer, Sellers and Escrow Agent;
 - (C) to Escrow Agent, an executed escrow release letter directing the Escrow Agent to release the Earnest Money and all accrued interest thereon to Sellers for credit against the portion of the Purchase Price payable on the Initial Closing Date in accordance with Section 1.4 and any additional amounts from the Escrow Amount necessary to pay that portion of the Purchase Price due on the Initial Closing Date; and
 - (D) to Escrow Agent, the Escrow Amount, by wire transfer of immediately available funds, to be held pursuant to the Agreement and paid to Sellers in accordance with the terms of this Agreement.
 - (ii) at each Interim Closing only, Buyer shall deliver an executed escrow release letter directing the Escrow Agent to release to Sellers the portion of the Escrow Amount payable at each Interim Closing in accordance with Section 5.1(b).
 - (iii) at the Final Closing only, Buyer shall deliver to Escrow Agent, an executed escrow release letter directing the Escrow Agent to release to Sellers the Escrow Amount in accordance with Section 5.1(c).

To the extent that a form of any document to be delivered under this Agreement is not attached as an exhibit, such documents shall be in form and substance, and shall be executed and delivered in a manner, reasonably satisfactory to Buyer and Sellers.

5.3 Other Closing Matters. Each of the parties shall use their reasonable efforts to take such other actions required hereby to be performed by it prior to or on each Closing Date.

ARTICLE 6

COVENANTS OF SELLER

- 6.1 Conduct of Business by Seller Pending the Closing. At all times prior to the Final Closing Date, Sellers shall conduct the Business in the usual and ordinary course and in accordance with their obligations as debtors-in-possession under the Bankruptcy Code. Except as otherwise contemplated under this Agreement or ordered by the Bankruptcy Court, from the date hereof until the Final Closing Date, without the prior written consent of Buyer, which consent will not be unreasonably withheld or delayed, Sellers shall (x) refrain from selling, assigning, licensing, leasing, transferring or otherwise disposing of, in whole or in part, any of the Assets, except for sales made in the ordinary course of business, and (y) make no change in policies or practices with respect to the payment of accounts payable or accrued expenses or the collection of accounts receivable or other receivables, including any acceleration or deferral of the payment or collection thereof, as applicable, in each case, other than in the ordinary course of business.
- 6.2 <u>Affirmative Covenants.</u> Subject to any conflicting obligation imposed on Seller as a debtor-in-possession under the Bankruptcy Code, from the date hereof to the Final Closing Date, Seller shall:
- (a) Use its good faith commercially reasonable efforts to operate the Business in the usual and ordinary course of business (and in substantially the same manner as the Business had been conducted prior to filing of the Chapter 11 Cases), including normal markdown practices and order fulfillment;
- (b) Undertake to maintain property and liability insurance in appropriate amounts of coverage with respect to the Assets;
- (c) Maintain, consistent with past practice (prior to filing of Sellers' Chapter 11 Cases), the Assets in good repair, order and condition, reasonable wear and tear excepted, and use commercially reasonable efforts to preserve its possession and control of all of the Assets;
- (d) Allow, at all reasonable times up to and including the Final Closing Date, Buyer's employees, attorneys, auditors, accountants and other authorized representatives, reasonable access to the facilities, plants, properties, books, records, documents

and correspondence of Sellers, in order that Buyer may conduct such investigation as it may desire of the Business;

- (e) Use commercially reasonable efforts (i) to comply in all material respects with all applicable laws relating to the conduct of the Business, and (ii) to conduct the Business to the Final Closing Date in such a manner that on the Final Closing Date the representations and warranties contained in this Agreement shall be true as though such representations and warranties were made on and as of such date, except for changes permitted or contemplated by the terms of this Agreement; and
- (f) Sellers shall not change recurring or non-recurring rates or sales strategies or collections processes for the Assets prior to the Initial Closing without the prior written consent of Buyer, in its commercially reasonable discretion.
- 6.3 <u>Consents and Closing Conditions.</u> Sellers shall use commercially reasonable efforts to take such actions as may be appropriate in order to fulfill the closing conditions contained herein which are reasonably within their control.

6.4 Bankruptcy Court Approvals.

- (c) <u>Sale Pleadings</u>. Sellers have previously filed with the Bankruptcy Court a motion [Doc. No. 255] requesting, among other things: (i) an order approving of the Bid Procedures (as hereafter defined), and (ii) ultimately approving the sale of the Assets conducted pursuant to the Bid Procedures (the "*Motion*"). A hearing on the Bid Procedures portion of the Motion was held on June 27, 2013 (the "*Bid Procedures Hearing*") and a hearing on the Sale Motion is scheduled for July 22, 2013 (the "*Sale Hearing*").
- (d) <u>Bid Procedures</u>. As used herein, the term "*Bid Procedures*" refers to the bid procedures approved in the Order approving the Bid Procedures [Doc. No. 280] (the "*Bid Procedures Order*").
- shall be entitled to a termination Fee. Consistent with the Bid Procedures Order, the Buyer shall be entitled to a termination fee in the amount of \$292,500 (the "Termination Fee") upon the occurrence of an Alternative Transaction (as defined in the Bid Procedures Order). The parties hereto each hereby acknowledge and agree that Buyer has incurred substantial costs and expenses relating to this transaction, including without limitation, the costs and expenses associated with the performance of due diligence of Sellers, the negotiation and execution of this Agreement (and the exhibits and schedules related thereto) and the documents which preceded this Agreement, and has undertaken substantial risk as a result of incurring such costs and expenses. Consistent with the Bid Procedures Order, the Termination Fee shall be paid without the need for any further Order of the Bankruptcy Court, from the proceeds of the first scheduled closing of any Alternative Transaction and, if applicable, from the proceeds of each subsequent closing until paid in full; provided, however, that if the Alternative Transaction is a plan of reorganization, then the Termination Fee shall be paid upon the effective date of such plan. The procedures applicable to the auction of the Assets (the "Auction") shall be as set forth in the Bid Procedures Order.

- (ii) At the Auction, Sellers will take the Termination Fee into account when considering which offer constitutes the highest and best offer for the Assets. In addition, at the Auction, Sellers will consider the impact upon the estate of contracts assumed by Buyer in determining the highest and best offer.
- (e) Entry of Orders. The Sale Order shall have been entered by the Bankruptcy Court on or before July 31, 2013.
- Sale Order. For the purposes of this Agreement, "Sale Order" shall refer to an order, in form and substance satisfactory to Buyer in its reasonable discretion, which shall, among other things: (i) find that the Buyer has acted in good faith and is therefore entitled to the protections of Section 363(m) of the Bankruptcy Code; (ii) acknowledge that the sale is a valid exercise of Sellers' business judgment; (iii) authorizing and approving, to the fullest extent permitted under Sections 105, 363(b) and 363(f) of the Bankruptcy Code, the sale of the Assets free and clear of any Encumbrances and declaring that Buyer has no liability and no successor liability with respect to the Assets, other than with respect to the liabilities assumed under Section 2.1, and only to the extent provided in this Agreement; (iv) declaring that, pursuant to Bankruptcy Rules 6006(d) and 6004(g), the Sale Order shall not be stayed but shall be effective immediately; (v) ratifying the sale process and Bid Procedures; (vi) authorizing and approving the assumption and assignment of the Assigned Contracts free and clear of any Encumbrance to the fullest extent permitted under Section 365 of the Bankruptcy Code, except for Buyer's obligations as assignee of Seller under the Assigned Contracts and this Agreement; (vii) approving the Management Services Agreement; and (viii) directing the Sellers to execute, upon request by Buyer, one or more assignments in form, substance, and number reasonably acceptable to Buyer, evidencing the conveyance of the Assets to Buyer.

ARTICLE 7

COVENANTS OF BUYER

- 7.1 Consents and Closing Conditions. Buyer shall use commercially reasonable efforts to obtain such consents from third parties and to take other actions as may be required in order to fulfill the closing conditions contained herein which are reasonably within its control including but not limited to (a) within a reasonable time period after Buyer becomes eligible for the Termination Fee, filing for and prosecuting Regulatory Approval before any state or federal agency that does not require the entry of the Sale Order to commence any relevant notice or approval period, (b) within a reasonable time period after entry of the Sale Order, filing for and prosecuting Regulatory Approval with every other state or federal agency in which Regulatory Approval is required; and (c) to cause the representations and warranties of Buyer in Article 4 to be true and correct on and as of the each Closing Date.
- 7.2 Access to Records. After the Initial Closing Date and upon reasonable prior notice to Buyer, Buyer shall permit Sellers, the Committee or any successor of the Sellers, including without limitation any liquidating trustee or plan administrator appointed under a chapter 11 plan for any or all of the Sellers, at such party's expense during normal business

hours, to have reasonable access to such of the former business records of Sellers as are from time to time then retained by Buyer.

7.3 <u>Claims Retained by Sellers</u>. All claims described in <u>Section 1.2(a)</u> above remain with Sellers, its creditors and shareholders and such claims, if pursued, will be pursued for the exclusive benefit of the creditors of Sellers and the proceeds from the pursuit of any such claim shall be payable to the creditors of Sellers, regardless of who pursues such claims. Buyer shall have no right to pursue any such claim or to seek any of the proceeds derived therefrom.

ARTICLE 8

TAX MATTERS

- 8.1 <u>Cooperation and Records Retention</u>. From time to time, Sellers and Buyer shall permit reasonable access, and shall cause their respective accountants and other representatives to permit reasonable access by each other, to the information that they or their accountants or other representatives have within their control and that may be reasonably necessary in connection with the preparation of any Return or the examination by any taxing authority or other administrative or judicial proceeding relating to any Return. Sellers and Buyer shall retain or cause to be retained, until the applicable statutes of limitations (including any extensions) have expired (or sooner if authorized by an order of the Bankruptcy Court and Sellers first provides Buyer with reasonable notice of the information to be destroyed and a reasonable opportunity to take possession of such information if Buyer so elects), copies of all Returns for all tax periods beginning before the Closing Date, together with supporting work schedules and other records or information that may be relevant to such Returns.
- 8.2 <u>Tax Elections and Permits</u>. No new elections with respect to Taxes, or any changes in current elections with respect to Taxes, affecting the Assets shall be made by Sellers after the date of this Agreement without the prior written consent of Buyer.
- 8.3 <u>Sales and Transfer Taxes</u>. Seller shall bear the responsibility for payment of Taxes in the event that any sales transfer or similar Tax is imposed against Sellers or Buyer as a result of the transactions contemplated hereby. Sellers shall take any and all actions, at Buyer's expense, and only to the extent that such actions will not have a material adverse impact on Sellers or Sellers' Tax liability, that Buyer may reasonably request in order to minimize Buyer's tax obligations resulting from the transactions contemplated hereby.
- 8.4 <u>Property Taxes</u>. Property Taxes on the Assets for calendar year 2013 will be pro-rated between Buyer and Sellers as of the Closing Date.

ARTICLE 9

BUYER'S CONDITIONS TO CLOSING

The obligation of Buyer to consummate the purchase of the Assets and the other transactions contemplated by this Agreement shall be subject to the fulfillment to Buyer's reasonable satisfaction of each of the following conditions:

- 9.1 Ordinary Course Operations. The Business shall have been operated in the ordinary course of business through each Closing, consistent with past practices (as the Business has been conducted prior to filing the Chapter 11 Cases and in accordance with Sellers' obligations under Sections 6.1 and 6.2 hereof), with no increases in compensation and no distributions, dividends or changes in related party transactions.
- 9.2 Accuracy of Representations and Warranties. All representations and warranties of Sellers contained in this Agreement or in any document delivered pursuant hereto shall be true and correct in all material respects when made, and on and as of each Closing as though made on and as of such Closing, subject to Sellers' right to update and amend the Schedules hereto at any time before Closing with any material changes subject to the prior written consent of Buyer, in its sole discretion.
- 9.3 <u>Performance of Covenants</u>. All covenants, agreements and obligations required by the terms of this Agreement to be performed, satisfied or complied with by Sellers at or before each Closing shall have been duly and properly performed in all material respects.
- 9.4 <u>Closing Documents</u>. Sellers shall have delivered all documents required to be delivered by it at Closing, as more specifically set forth in <u>Article 5</u>, in each case in form and substance satisfactory to Buyer.
- 9.5 No Changes. There have been no material adverse changes to the Assets, normal wear and tear and insured loss excepted, between the date of this Agreement and the date of the relevant Closing with respect thereto.
- 9.6 <u>Approval of Bankruptcy Court</u>. The Bankruptcy Court shall have entered the Sale Order.
 - 9.7 Approval of FCC. The FCC Consents shall have been obtained.
- 9.8 <u>Regulatory Fees</u>. The Sale Order shall provide that Buyer will have no liability for any Regulatory Fees arising prior to the Petition Date, including, without limitation, any liability to the Universal Services Administration Company for such fees.
- 9.9 <u>Interim Closing and Final Closing Conditions.</u> The obligations of Buyer to consummate the transactions to occur at the Interim Closing(s) and at the Final Closing are subject to the fulfillment, on or prior to the Interim Closing(s) and/or the Final Closing of each of

the following conditions (any or all of which may be waived by Buyer in whole or in part to the extent permitted by applicable law):

- (i) the State PUC Consents of the states with jurisdiction over the assets being conveyed at the Closing shall have been obtained;
 - (ii) the Sale Order shall remain a Final Order; and
- (iii) there shall not be in effect any statute, rule, regulation, executive order enacted, issued, entered or promulgated by a Governmental Body of competent jurisdiction restraining, enjoining or otherwise prohibiting the consummation of the transactions contemplated hereby.

ARTICLE 10

SELLER'S CONDITIONS TO CLOSING

The obligation of Sellers to consummate the sale of the Assets and the other transactions contemplated by this Agreement shall be subject to the fulfillment to Sellers' reasonable satisfaction of each of the following conditions:

- warra is all ver con ned in this Agreement or in any document delivered pursuant hereto correct in all material respects when made, and on and as of each Closing as and as of such Closing.
- or before

 Or before
- Documents. Buyer shall have delivered the Purchase Price to its required to be delivered by it each Closing, as more specifically in form and substance reasonably satisfactory to Sellers.
- Approval of Bankruptcy Court. The Bankruptcy Court shall have entered

AK E 11

TION OF AGREEMENT

11.1 <u>Termination</u>. A pair in this Agreement to the contrary notwithstanding, recement may be terminated and the transactions contemplated hereby abandoned at any time Closing:

- (a) by mutual written consent of Buyer and Sellers (subject to the approval of the Bankruptcy Court) at any time, in which case the Earnest Money and all accrued interest thereon shall be returned to Buyer;
- (b) upon written notice from Buyer to Sellers if (A) Buyer is not the winning bidder at the Auction, or (B) one or more of the conditions set forth in Article 9 is not satisfied on or before the dates specified in this Agreement for any reason other than a breach of this Agreement by Buyer, including if the Bid Procedures Order is not entered in accordance with the terms of this Agreement, or (C) the Sale Order is not entered by the Bankruptcy Court on or before August 7, 2013, through no fault of Buyer, or (D) the Initial Closing has not occurred on or before November 30, 2013, through no fault of Buyer, and in each such case the Earnest Money and any Escrow Amounts held by the Escrow Agent, together with any interest thereon shall be returned to Buyer;
- (c) upon written notice from Sellers to Buyer if Buyer is not the winning bidder at the Auction, the Earnest Money and any Escrow Amounts previously delivered to the Escrow Agent, together with any interest thereon shall be returned to Buyer;
- (d) upon written notice from Sellers to Buyer if any of the conditions precedent to Sellers' obligations hereunder shall have become incapable of fulfillment through no fault of Seller, the Earnest Money and any Escrow Amounts held by the Escrow Agent, together with any interest thereon shall be returned to Buyer;
- (e) upon written notice from Sellers to Buyer if the aggregate amount of the Cure Amounts for the Essential Contracts are greater than 110% of the Cure Cap. or
- (f) upon written notice from either party to the other party hereto if the Initial Closing does not occur on or before November 30, 2013 (unless the failure to consummate the purchase and sale of the Assets by such date shall be due to the action or failure to act of the party seeking to terminate this Agreement or any affiliate thereof), and if through no fault of Buyer, the Earnest Money and any Escrow Amounts previously delivered to the Escrow Agent, together with any interest thereon shall be returned to Buyer.
- 11.2 <u>Effect of Termination</u>. If this Agreement is terminated and the transactions contemplated hereby are abandoned pursuant to <u>Section 11.1</u>, then:
- (a) the rights and obligations of the parties hereto under this Agreement shall terminate (other than the provisions of this Section, the provisions related to payment of the Termination Fee and Expense Reimbursement, and the treatment of the Earnest Money), there shall be no liability of any party hereto to any other party hereunder, and the parties shall not be obligated to proceed with the Closing and this Agreement shall be terminated; provided, however, that such termination shall not affect the right of any party to bring an action against another party for a breach occurring prior to the termination or for a wrongful termination; and

(b) Buyer shall be entitled to immediate return of all Escrow Amounts (other than as otherwise provided in Section 11.1), without defense, setoff or recoupment of any kind or nature.

ARTICLE 12

MISCELLANEOUS

12.1 <u>Notices</u>. Any notices or other communications required or permitted hereunder to any party hereto shall be sufficiently given when delivered in person, or when sent by certified or registered mail, postage prepaid, or one business day after dispatch of such notice with an overnight delivery service, or when telecopied if an answer back is received by the sender, in each case addressed as follows:

In the case of Buyer:

TNCI Operating Company LLC 114 E. Haley Street, Suite A Santa Barbara, CA 93101 Attn: Jeff Compton, President and CEO Fax: 805-869-1445

With a copy to:

Bingham McCutchen LLP 2020 K Street, N.W., Suite 1100 Washington, DC 20006 Attn: Jean L. Kiddoo Phone: 202-373-6000 Fax: 202-373-6001

in the case of Seller:

Jackson Walker L.L.P. 100 Congress Avenue, Suite 1100 Austin, TX 78701 Attn: Patricia Baron Tomasco

Phone: 512-236-2076 – direct line Fax: 512-691-4438 – direct fax

or such substituted address or attention as any party shall have given notice to the others in writing in the manner set forth in this <u>Section 12.1</u>.

....

- 12.2 <u>Amendment</u>. This Agreement may be amended or modified in whole or in part only by an agreement in writing executed by all parties hereto and making specific reference to this Agreement.
- 12.3 <u>Counterparts</u>. This Agreement may be executed in multiple counterparts, each of which shall constitute an original and all of which, taken together, shall constitute a single agreement. It shall not be necessary that all signatures appear on every counterpart so long as each party executes at least one counterpart. Facsimile and other electronically delivered signatures shall be sufficient and binding for purposes of this Agreement and shall be treated as originals.
- 12.4 <u>Binding on Successors and Assigns</u>. This Agreement shall be binding upon, inure to the benefit of and be enforceable by and against the parties hereto and their respective successors and permitted assigns in accordance with the terms hereof. Sellers may not assign its interest under this Agreement without the prior written consent of Buyer. Buyer shall have the right to designate any affiliate of Buyer to acquire any of the Assets, but such designation shall not relieve Buyer from the performance of its obligations hereunder.
- 12.5 <u>Severability</u>. In the event that any one or more of the provisions contained in this Agreement or any application thereof shall be invalid, illegal or unenforceable in any respect, the validity, legality or enforceability of the remaining provisions of this Agreement and any other application thereof shall not in any way be affected or impaired thereby; provided, however, that to the extent permitted by applicable law, any invalid, illegal, or unenforceable provision may be considered for the purpose of determining the intent of the parties in connection with the other provisions of this Agreement.
- 12.6 <u>Publicity</u>. Any public announcements concerning the transactions contemplated by this Agreement shall be planned and released by Buyer, and Sellers shall not act in this regard without the prior written approval of Buyer, which approval shall not be unreasonably withheld. This Section shall not impair any regulatory or fiduciary duties of Sellers.
- 12.7 <u>Headings</u>. The headings in the sections and subsections of this Agreement and in the Schedules are inserted for convenience only and in no way alter, amend, modify, limit or restrict the contractual obligations of the parties.
- 12.8 Expenses. Except to the extent otherwise provided in this Agreement, Sellers and Buyer each shall bear its own expenses incurred in connection with this Agreement and the transactions herein contemplated, including, but not limited to, legal and accounting fees and expenses.
- 12.9 <u>Waivers</u>. The parties may, by written agreement, (a) extend the time for the performance of any of the obligations or other acts of the parties hereto, (b) waive any inaccuracies in the representations contained in this Agreement or in any document delivered pursuant to this Agreement, (c) waive compliance with, or modify, any of the covenants or conditions contained in this Agreement, and (d) waive or modify performance of any of the

obligations of any of the parties hereto; provided, that no such waiver or failure to insist upon strict compliance with such obligation, covenant, agreement or condition shall operate as a waiver of, or an estoppel with respect to, any subsequent insistence upon such strict compliance other than with respect to the matter so waived or modified.

12.10 Entire Agreement; Law Governing; Submission to Jurisdiction. All prior negotiations and agreements between the parties hereto are superseded by this Agreement, and there are no representations, warranties, understandings or agreements other than those expressly set forth herein or in a Schedule delivered pursuant hereto, except as modified in writing concurrently herewith or subsequent hereto. This Agreement shall be governed by and construed and interpreted according to the internal laws of the State of Texas, determined without reference to conflicts of law principles and the Bankruptcy Code. The Bankruptcy Court (or any court exercising appellate jurisdiction over the Bankruptcy Court) shall have exclusive jurisdiction with respect to the interpretation of this Agreement, including without limitation any disputes regarding the computation of amounts due hereunder, and any other agreement or instrument contemplated hereby or entered into in connection herewith, or any of the transactions contemplated hereby or thereby, and the parties hereto hereby irrevocably submit to such jurisdiction and irrevocably agree that all claims in respect of any such dispute or proceeding may be heard and determined in such courts. Each party irrevocably consents to the service of any and all process in any action or proceeding arising out of or relating to this Agreement by the transmitting of copies of such process to each party at its address specified in Section 12.1 in a manner provided for in Section 12.1. The parties hereby irrevocably waive, to the fullest extent permitted by applicable law, any objection which they may now or hereafter have to the laying of venue of any such dispute brought in such court or any defense of inconvenient forum in connection therewith.

IN WITNESS WHEREOF, the parties hereto have caused this Asset Purchase Agreement to be executed by their duly authorized representatives on the day and year first above written.

BUYER:
TNCI OPERATING COMPANY LLC
Ву:
Printed Name:
Its:
SELLERS:
UPH HOLDINGS, INC.
Ву:
Printed Name:
Its:
PAC-WEST TELECOMM, INC.
Ву:
Printed Name:
Its:
TEX-LINK COMMUNICATIONS, INC.
By:
Printed Name:
Its:
UNIPOINT HOLDINGS, INC.
Ву:
Printed Name:
Its:
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UNIPOINT ENHANCED SERVICES, INC.	
Ву:	
Printed Name:	
Its:	
UNIPOINT SERVICES, INC.	
Ву:	
Printed Name:	
Its:	
NWIRE, LLC	
Ву:	
Printed Name:	
Its:	
PEERING PARTNERS COMMUNICATION LLC	1S
Ву:	
Printed Name:	
Its:	

Execution Version



ESCROW AGREEMENT

by and among

UPH HOLDINGS, INC.,
PAC-WEST TELECOMM, INC.,
UNIPOINT HOLDINGS, INC.,
NWIRE, LLC,
PEERING PARTNERS COMMUNICATIONS, LLC,
UNIPOINT SERVICES, INC.
UNIPOINT ENHANCED SERVICES, INC. and
TEX-LINK COMMUNICATIONS, INC.,

and

TNCI OPERATING COMPANY LLC

and

THE BANK OF NEW YORK MELLON

Dated as of September 24, 2013

ACCOUNT NUMBER: 894274	
SHORT TITLE OF ACCOUNT: TNCI - UNIPOINT ESCROW	

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ESCROW AGREEMENT (this "Agreement") made this 24th day of September 2013 by and among THE BANK OF NEW YORK MELLON ("Escrow Agent"), UPH HOLDINGS, INC., PAC-WEST TELECOMM, INC., UNIPOINT HOLDINGS, INC., NWIRE, LLC, PEERING PARTNERS COMMUNICATIONS HOLDINGS, LLC, UNIPOINT SERVICES, INC., UNIPOINT ENHANCED SERVICES, INC., and TEX-LINK COMMUNICATIONS, INC. (collectively, "Sellers"), and TNCI OPERATING COMPANY LLC ("Depositor," and collectively with Sellers, each, an "Escrow Party," and together, collectively, the "Escrow Parties").

The Escrow Parties agree as follows:

- A. Sellers filed for protection as a debtor-in-possession under Chapter 11 of the United States Bankruptcy Code in cases jointly administered under Case No. 13-10571 in the United States Bankruptcy Court for the Western District of Texas, Austin Division (the "Bankruptcy Court").
- B. Sellers and Depositor have entered into an Asset Purchase Agreement, dated as of July 3, 2013 (the "Asset Purchase Agreement"), pursuant to which Sellers have agreed to sell, and Depositor has agreed to purchase, the Assets (as defined in the Asset Purchase Agreement).
- C. Pursuant to Sections 1.4, 5.1 and 5.2 of the Asset Purchase Agreement, the Escrow Parties wish to establish an escrow account (the "Escrow Account") under an escrow agreement, governing the terms and conditions of (1) the Earnest Money deposit and (2) the balance of the Purchase Price, each of which will be delivered to Escrow Agent and deposited into the Escrow Account in connection with the Initial Closing, subject to adjustment as provided herein.
- D. Pursuant to the Sale Order issued by the Bankruptcy Court, the proceeds of the sale of the Assets are to be paid by Escrow Agent directly to Hercules Technology II, L.P. ("Hercules"), and not to Sellers, until the allowed claim of Hercules under Section 506(a) is satisfied in full, and Escrow Agent is notified, by written confirmation, of such satisfaction of the Section 506(a) claim.
- E. Pursuant to Section 1.4 of the Asset Purchase Agreement and subject to the terms of this Agreement, the Earnest Money was delivered by Depositor to Comerica Bank, for the account of UniPoint Holdings, Inc., Account No. 1892024330, ABA No. 0121137522 on or about July 3, 2013.
- F. All terms not otherwise defined herein shall have the respective meanings given to such terms in the Asset Purchase Agreement. In the event of a conflict between the terms of this Agreement and the Asset Purchase Agreement between the Depositor and the Sellers, the Asset Purchase Agreement shall control.

Sellers, Depositor, and Escrow Agent hereby agree that, in consideration of the mutual promises and covenants contained herein, Escrow Agent shall hold in escrow and shall distribute Escrow Property (as defined herein) in accordance with and subject to the following Instructions and Terms and Conditions:

I. INSTRUCTIONS:

- Escrow Property. The funds deposited or to be deposited with Escrow Agent by Depositor, and Comerica Bank on behalf of Depositor, shall be as follows:
 - A. Upon the execution and delivery by each of the Escrow Parties and the Escrow Agent of this Agreement, UniPoint Holdings, Inc. shall instruct Comerica Bank to deliver the Earnest

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Money (and all interest accrued thereon, but less amounts agreed by Sellers and Depositor with respect to (x) the Ad Valorem Tax Reserve created pursuant to Section 3.2(b) of the Asset Purchase Agreement and (y) amounts payable to Q Advisors LLC) to Escrow Agent.

B. At the Initial Closing, Depositor shall deliver the balance of the Purchase Price in the amount of \$8,287,152.56 to Escrow Agent, which shall be confirmed in writing to the Escrow Agent in the joint written instruction delivered pursuant to Section 3.A, below.

The foregoing funds, plus all interest thereon (collectively, the "Distributions") received by Escrow Agent, less any funds distributed or paid in accordance with this Agreement, are collectively referred to herein as "Escrow Property."

2. Investment of Escrow Property. Upon receipt by Escrow Agent of executed counterparts of this Agreement including completed counterparts of Schedule II attached hereto, signed by an officer identified on such completed counterparts of Schedule II, this Agreement shall serve as written direction from Depositor and Sellers to Escrow Agent to invest (and reinvest, as applicable) any Escrow Property held by Escrow Agent from time to time, without distinction between principal and income, in an interest bearing account at the Escrow Agent. In the absence of written direction the Escrow Property shall be invested in the BNY Cash Reserve Fund.

Escrow Agent shall have no liability for any loss arising from or related to any such investment other than in accordance with paragraph 4 of the Terms and Conditions below.

- Distribution of Escrow Property. Escrow Agent is directed to hold and distribute the Escrow Property in the following manner:
 - A. At the Initial Closing, pursuant to the Sale Order and in accordance with Section 5.1(a)(ii)(C), Section 5.2(a)(iv)(A) and Section 5.2(b)(i)(C) of the Asset Purchase Agreement, upon receipt of a joint written instruction letter executed by Depositor and Sellers, confirming the occurrence of the Initial Closing (subject to receipt of the payment below) and which letter sets forth that portion of the Escrow Property to be paid to Hercules in immediately available funds by wire transfer to a bank account designated by Hercules (the "Hercules Designated Account"), Escrow Agent shall within two (2) business days promptly release such amount(s) to Hercules and, as applicable, Sellers, as directed in such joint written instruction.
 - B. At any Interim Closing, pursuant to the Sale Order and in accordance with Section 5.1(b), Section 5.2(a)(v) and Section 5.2(b)(ii) of the Asset Purchase Agreement, upon receipt of an escrow release letter jointly executed by Depositor and Sellers confirming the occurrence of the Interim Closing (subject to receipt of the payment below) and setting forth that portion of the Escrow Property to be paid to Hercules, if any, and/or Sellers in immediately available funds by wire transfer to the Hercules Designated Account and/or, to the extent the allowed claim of Hercules shall have been paid in full, in immediately available funds by wire transfer to a bank account designated by Sellers (the "Sellers Designated Account"), as applicable, Escrow Agent shall within two (2) business days promptly release such amount(s) to Hercules and/or Sellers as directed in such escrow release letter.
 - C. In accordance with the procedures set forth in Section 1.3 of the Asset Purchase Agreement, after the determination of a Working Capital Shortfall, if any, and upon receipt of written instructions from Depositor (with a copy of such written instructions to be provided to Sellers), Escrow Agent shall promptly (but not prior to five (5) business days after the receipt of such notice) release from the Escrow Property an amount equal

to the Working Capital Shortfall in immediately available funds by wire transfer to the bank account designated by Depositor (the "Depositor Designated Account") in such written instructions; provided, that, if the Sellers have objected in writing to Depositor to the Final Working Capital Calculation within such five (5) business day period, any Working Capital Shortfall Amount shall only be released upon the joint written instructions of Depositor and Sellers or the order of the Bankruptcy Court.

- D. At the Final Closing, pursuant to the Sale Order and in accordance with Section 5.1(c), Section 5.2(a)(vi) and Section 5.2(b)(iii) of the Asset Purchase Agreement, upon receipt of an escrow release letter jointly executed by Depositor and Sellers, confirming the occurrence of the Final Closing (subject to receipt of the payment below) and setting orth that portion of the Escrow Property to be paid to Hercules, Sellers, and/or Depositor applicable) in immediately available funds by wire transfer to the Hercules designated Account, the Sellers Designated Account, or to the Depositor Designated Account, as applicable, Escrow Agent shall release such amount(s) to Hercules, Sellers, and, if applicable, any remaining Escrow Property to Depositor, as directed in such escrow release letter.
- E. Following termination of the Asset Purchase Agreement in accordance with Section 11.1 ereof, upon written instructions from Depositor (with a copy of such written structions to be provided to Sellers), Escrow Agent shall release the Escrow Property, any portion remaining thereof, in immediately available funds to the Depositor esignated Account as provided in such written instructions; provided, that, (i) the erow Agent shall not release the Escrow Property earlier than five (5) business days receipt of such instructions, and (ii) if within such five (5) business days period the ers have provided the Depositor (with a copy to the Escrow Agent) with a written jection to the termination of the Asset Purchase Agreement and the release of the escrow Property, the Escrow Agent shall only release the Escrow Property upon the joint written instructions of the Depositor and Sellers or the order of the Bankruptcy Court.

cipt by Escrow Agent of any Order from any court or other governmental authority

ment, the Escrow Property or the Asset Purchase Agreement, Escrow Agent shall
no later than three (3) business days after receipt thereof, a copy of any such Order
tor in accordance with the notice provisions of this Agreement. When sending
notices, requests, correspondence or other materials relating to this Agreement, the
ement to the Escrow Agent, each other party hereto agrees to
notices, requests, correspondence or other materials to the
other parties hereto and the effected in Section 4, below, which notice information may be
updated from time to time by notice to the other parties hereto.

4. Notices. Unless otherwise expressly set forth herein, all notices and other communications which by any provision of this Agreement are required or permitted to be given shall be given in writing and shall be (a) sent by nationally recognized overnight courier service, (b) sent by alecopy confirmed by sending aritten confirmation at substantially the same time, or (c) personally alivered to the recenting party. All such notices, instructions and other communications shall be mailed, sent or delivered as

If to Escrow Age

ne Bank of New York Mellon ecialty Products Escrow Group Corporate Trust Administration 101 Barclay Street

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New York, New York 10286 Attn.: Regina Jones, Vice President

Phone: 212-815-2937 Fax: 212-815-5875

If to Sellers:

Jackson Walker L.L.P.

100 Congress Avenue, Suite 1100

Austin, Texas 78701

Attn: Patricia Baron Tomasco

Phone: 512-236-2076 Fax: 512-691-4438

with a copy to (which shall not constitute notice):

Hercules Technology II, L.P. 31 St. James Avenue, Suite 790 Boston, Massachusetts 02166

Attn: Scott Bluestein Phone: 617-314-9976 Fax: 617-314-9977

and

Cole, Schotz, Meisel, Forman and Leonard, P.A. Court Plaza North 25 Main Street Hackensack, New Jersey 07601 Attn: Stuart Komrower, Esq.

Phone: 201-525-6331 Fax: 201-678-6331

If to Depositor:

TNCI Operating Company LLC 114 E. Haley Street, Suite A Santa Barbara, California 93101 Attn: Jeff Compton, President and CEO

Phone: 805-560-7809 Fax: 805-965-2476

with a copy to (which shall not constitute notice):

Bingham McCutchen LLP 2020 K Street, N.W., Suite 1100 Washington, DC 20006

Attn: Jean L. Kiddoo Phone: 202-373-6000 Fax: 202-373-6001 or to such other person(s) or facsimile number(s) or address(es) as the party to receive any such communication or notice may have designated by written notice to the other parties hereto.

- 5. **Distribution of Escrow Property Upon Termination**. Upon termination of this Agreement, Escrow Property then held hereunder shall be distributed as set forth in an escrow release letter jointly executed by Depositor and Sellers.
- 6. **Compensation**. The obligations of Sellers, on the one hand, and Depositor, on the other, under this Section 6 shall be several and not joint or joint and several obligations.
 - (a) Sellers and Depositor shall each pay Escrow Agent one-half of an annual fee of \$3,500, payable upon execution of this Agreement and thereafter on each anniversary date of this Agreement. The annual fee shall not be pro-rated for any portion of a year.
 - (b) Sellers and Depositor shall each pay one-half of all activity charges as per Agent's fee schedule, attached hereto as <u>Schedule I</u>.
 - (c) Sellers and Depositor shall each be severally responsible for and shall reimburse Escrow Agent upon demand for one-half of all expenses, disbursements and advances incurred or made by Escrow Agent in connection with this Agreement.

II. TERMS AND CONDITIONS:

- 1. The duties, responsibilities and obligations of Escrow Agent shall be limited to those expressly set forth herein and no duties, responsibilities or obligations shall be inferred or implied. Escrow Agent shall not be subject to, nor required to comply with, any other agreement between or among Sellers and Depositor or to which Depositor or any of Sellers are a party, even though reference thereto may be made herein, or to comply with any direction or instruction (other than those contained herein or delivered in accordance with this Agreement) from any of the Escrow Parties or any entity acting on their behalves (other than, for the avoidance of doubt, the Bankruptcy Court, as further provided in paragraph 3, below). Escrow Agent shall not be required to, and shall not, expend or risk any of its own funds or otherwise incur any financial liability in the performance of any of its duties hereunder.
- This Agreement is for the exclusive benefit of the Escrow Parties hereto, the Escrow Agent and their respective successors hereunder, and shall not be deemed to give, either express or implied, any legal or equitable right, remedy, or claim to any other entity or person whatsoever.
- 3. If at any time Escrow Agent is served with any judicial or administrative order, judgment, decree, writ or other form of judicial or administrative process which in any way affects Escrow Property (including but not limited to orders of attachment or garnishment or other forms of levies or injunctions or stays relating to the transfer of Escrow Property), Escrow Agent is authorized to comply therewith in any manner as it or its legal counsel of its own choosing deems appropriate; and if Escrow Agent complies with any such judicial or administrative order, judgment, decree, writ or other form of judicial or administrative process, Escrow Agent shall not be liable to any of the Escrow Parties hereto or to any other person or entity even though such order, judgment, decree, writ or process may be subsequently modified or vacated or otherwise determined to have been without legal force or effect.
- 4. (a) Escrow Agent shall not be liable for any action taken or omitted or for any loss or injury resulting from its actions or its performance or lack of performance of its duties hereunder in the absence of gross negligence or willful misconduct on its part. In no event shall Escrow Agent be liable (i) for acting in accordance with or relying upon any instruction, notice, demand, certificate or document from any Escrow Party or any entity acting on behalf of any Escrow Party, (ii) for any consequential, punitive or special damages, (iii) for the acts or omissions of its nominees, correspondents, designees, subagents or subcustodians, or (iv) for an amount in excess of the value of the Escrow Property, valued as of the date of deposit.
 - (b) If any fees, expenses or costs incurred by, or any obligations owed to, Escrow Agent hereunder are not promptly paid when due, Escrow Agent may reimburse itself therefor from the Escrow Property and may sell, convey or otherwise dispose of any Escrow Property for such purpose.
 - (c) As security for the due and punctual performance of any and all of the Escrow Parties' obligations to Escrow Agent hereunder, now or hereafter arising, each Escrow Party, individually and collectively, hereby pledge, assign and grant to Escrow Agent a continuing security interest in, and a lien on, the Escrow Property and all Distributions thereon or additions thereto (whether such additions are the result of deposits by Depositor or the investment of Escrow Property). The security interest of Escrow Agent shall at all times be valid, perfected and enforceable by Escrow Agent against the Escrow Parties and all third parties in accordance with the terms of this Agreement.

- (d) Escrow Agent may consult with legal counsel at the expense of Sellers as to any matter relating to this Agreement, and Escrow Agent shall not incur any liability in acting in good faith in accordance with any advice from such counsel.
- (e) Escrow Agent shall not incur any liability for not performing any act or fulfilling any duty, obligation or responsibility hereunder by reason of any occurrence beyond the control of Escrow Agent (including but not limited to any act or provision of any present or future law or regulation or governmental authority, any act of God or war, or the unavailability of the Federal Reserve Bank wire or telex or other wire or communication facility).
- 5. Unless otherwise specifically set forth herein, Escrow Agent shall proceed as soon as practicable to collect any checks or other collection items at any time deposited hereunder. All such collections shall be subject to Escrow Agent's usual collection practices or terms regarding items received by Escrow Agent for deposit or collection. Escrow Agent shall not be required, or have any duty, to notify anyone of any payment or maturity under the terms of any instrument deposited hereunder, nor to take any legal action to enforce payment of any check, note or security deposited hereunder or to exercise any right or privilege which may be afforded to the holder of any such security.
- 6. Escrow Agent shall provide to the Escrow Parties monthly statements identifying transactions, transfers or holdings of Escrow Property and each such statement shall be deemed to be correct and final upon receipt thereof by the Escrow Parties unless Escrow Agent is notified in writing to the contrary within thirty (30) calendar days of the date of such statement.
- 7. Escrow Agent shall not be responsible in any respect for the form, execution, validity, value or genuineness of documents or securities deposited hereunder, or for any description therein, or for the identity, authority or rights of persons executing or delivering or purporting to execute or deliver any such document, security or endorsement.
- 8. Notwithstanding anything to the contrary contained herein, notices, instructions or other communications shall be in writing and shall be given to the address set forth in the "Notices" provision herein (or to such other address as may be substituted therefor by written notification to Escrow Agent or Depositor). Notices to Escrow Agent shall be deemed to be given when actually received by Escrow Agent's Insurance Trust and Escrow Unit of the Corporate Trust Division. Escrow Agent is authorized to comply with and rely upon any notices, instructions or other communications believed by it to have been sent or given by the Escrow Parties or by a person or persons authorized by any of the Escrow Parties. Whenever under the terms hereof the time for giving a notice or performing an act falls upon a Saturday, Sunday, or banking holiday, such time shall be extended to the next day on which Escrow Agent is open for business.
- 9. Sellers, jointly and severally as to themselves, and severally with Depositor, shall each be liable for one-half and shall reimburse and indemnify Escrow Agent and hold Escrow Agent harmless from and against one-half of any and all claims, losses, liabilities, costs, damages or expenses (including reasonable attorneys' fees and expenses) (collectively, "Losses") arising from or in connection with or related to this Agreement or being Escrow Agent hereunder (including but not limited to Losses incurred by Escrow Agent in connection with its successful defense, in whole or in part, of any claim of gross negligence or willful misconduct on its part), provided, however, that nothing contained herein shall require Escrow Agent to be indemnified for Losses caused by its gross negligence or willful misconduct.
- (a) The Escrow Parties, upon mutual agreement, may remove Escrow Agent at any time by giving to Escrow Agent thirty (30) calendar days' prior notice in writing signed by all the Escrow

Parties. Escrow Agent may resign at any time by giving ten (10) calendar days' prior written notice thereof.

- (b) Within ten (10) calendar days after giving the foregoing notice of removal to Escrow Agent or receiving the foregoing notice of resignation from Escrow Agent, all the Escrow Parties shall jointly agree on and appoint a successor Escrow Agent. If a successor Escrow Agent has not accepted such appointment by the end of such 10-day period, Escrow Agent may, in its sole discretion, deliver the Escrow Property to Depositor at the address provided herein or may apply to a court of competent jurisdiction for the appointment of a successor Escrow Agent or for other appropriate relief. The costs and expenses (including reasonable attorneys' fees and expenses) incurred by Escrow Agent in connection with such proceeding shall be paid one-half each by Depositor and Sellers, and shall be deemed a joint and several obligation of Sellers, as to themselves, and a several obligation as between Depositor, on the one hand, and Sellers, on the other
- (c) Upon receipt of the identity of the successor Escrow Agent, Escrow Agent shall either deliver the Escrow Property then held hereunder to the successor Escrow Agent, less Escrow Agent's fees, costs and expenses or other obligations owed to Escrow Agent, or hold such Escrow Property (or any portion thereof), pending distribution, until all such fees, costs and expenses or other obligations are paid.
- (d) Upon delivery of the Escrow Property to successor Escrow Agent, Escrow Agent shall have no further duties, responsibilities or obligations hereunder.
- (a) In the event of any ambiguity or uncertainty hereunder or in any notice, instruction or other communication received by Escrow Agent hereunder, Escrow Agent may, in its sole discretion, refrain from taking any action other than retain possession of the Escrow Property, unless Escrow Agent receives written instructions, signed by all the Escrow Parties, which eliminates such ambiguity or uncertainty.
 - (b) In the event of any dispute between or conflicting claims by or among the Escrow Parties and/or any other person or entity with respect to any Escrow Property, Escrow Agent shall be entitled, in its sole discretion, to refuse to comply with any and all claims, demands or instructions with respect to such Escrow Property so long as such dispute or conflict shall continue, and Escrow Agent shall not be or become liable in any way to the Escrow Parties for failure or refusal to comply with such conflicting claims, demands or instructions. Escrow Agent shall be entitled to refuse to act until, in its sole discretion, either (i) such conflicting or adverse claims or demands shall have been determined by a final order, judgment or decree of a court of competent jurisdiction, which order, judgment or decree is not subject to appeal, or settled by agreement between the conflicting parties as evidenced in a writing satisfactory to Escrow Agent or (ii) Escrow Agent shall have received security or an indemnity satisfactory to it sufficient to hold it harmless from and against any and all Losses which it may incur by reason of so acting. Escrow Agent may, in addition, elect, in its sole discretion, to commence an interpleader action or seek other judicial relief or orders as it may deem, in its sole discretion, necessary. The costs and expenses (including reasonable attorneys' fees and expenses) incurred in connection with such proceeding shall be paid one-half each by Depositor and Seller, and shall be deemed a joint and several obligation of Sellers, as to themselves, and a several obligation as between Depositor, on the one hand, and Sellers, on the other.
- 12. This Agreement shall be interpreted, construed, enforced and administered in accordance with the internal substantive laws (and not the choice of law rules) of the State of New York. Each of Sellers and Depositor hereby submits to the personal jurisdiction of and each agrees that all proceedings relating hereto shall be brought in courts located within the City and State of New

York or elsewhere as Escrow Agent may select. Each of Sellers and Depositor hereby waives the right to trial by jury and to assert counterclaims in any such proceedings. To the extent that in any jurisdiction any Escrow Party may be entitled to claim, for itself or its assets, immunity from suit, execution, attachment (whether before or after judgment) or other legal process, each hereby irrevocably agrees not to claim, and hereby waives, such immunity. Each Escrow Party waives personal service of process and consents to service of process by certified or registered mail, return receipt requested, directed to it at the address last specified for notices hereunder, and such service shall be deemed completed ten (10) calendar days after the same is so mailed.

- 13. Except as otherwise permitted herein, this Agreement may be modified only by a written amendment signed by all the parties hereto, and no waiver of any provision hereof shall be effective unless expressed in a writing signed by the party to be charged.
- 14. The rights and remedies conferred upon the parties hereto shall be cumulative, and the exercise or waiver of any such right or remedy shall not preclude or inhibit the exercise of any additional rights or remedies. The waiver of any right or remedy hereunder shall not preclude the subsequent exercise of such right or remedy.
- 15. Each of the Escrow Parties hereby represents and warrants (a) that this Agreement has been duly authorized, executed and delivered on its behalf and constitutes its legal, valid and binding obligation and (b) that the execution, delivery and performance of this Agreement by the Escrow Parties do not and will not violate any applicable law or regulation.
- 16. The invalidity, illegality or unenforceability of any provision of this Agreement shall in no way affect the validity, legality or enforceability of any other provision; and if any provision is held to be enforceable as a matter of law, the other provisions shall not be affected thereby and shall remain in full force and effect.
- 17. This Agreement shall constitute the entire agreement of the parties with respect to the subject matter and supersedes all prior oral or written agreements in regard thereto.
- 18. This Agreement shall terminate upon the distribution of all Escrow Property held by Agent. The provisions of these Terms and Conditions shall survive termination of this Agreement and/or the resignation or removal of Escrow Agent.
- 19. No printed or other material in any language, including prospectuses, notices, reports, and promotional material which mentions "The Bank of New York Mellon" by name or the rights, powers, or duties of Escrow Agent under this Agreement shall be issued by any other parties hereto, or on such party's behalf, without the prior written consent of Escrow Agent.
- The headings contained in this Agreement are for convenience of reference only and shall have no effect on the interpretation or operation hereof.
- 21. This Agreement may be executed by each of the parties hereto in any number of counterparts, each of which counterpart, when so executed and delivered, shall be deemed to be an original and all such counterparts shall together constitute one and the same agreement.
- 22. Escrow Agent does not have any interest in the Escrow Property deposited hereunder but is serving as escrow holder only and having only possession thereof. Sellers shall pay or reimburse Escrow Agent upon request for any transfer taxes or other taxes relating to the Escrow Property incurred in connection herewith and shall indemnify and hold harmless Escrow Agent any amounts that it is obligated to pay in the way of such taxes. Any payments of income from this Escrow Property shall be subject to withholding regulations then in force with respect to United

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States taxes. The Escrow Parties hereto will provide Escrow Agent with appropriate W-9 forms for tax I.D., number certifications, or W-8 forms for non-resident alien certifications. It is understood that Escrow Agent shall be responsible for income reporting only with respect to income earned on investment of funds which are a part of the Escrow Property and is not responsible for any other tax or income reporting. This paragraph and paragraph (9) shall survive notwithstanding any termination of this Agreement or the resignation of Escrow Agent.

23. Sellers, jointly and severally as to themselves, and severally with Depositor, shall each be liable for one-half and shall reimburse and indemnify Escrow Agent and hold Escrow Agent harmless from and against one-half of any and all Losses incurred or sustained by the Escrow Agent as a result of or in connection with the Escrow Agent's reliance upon and compliance with instructions or directions given by facsimile, <u>provided</u>, <u>however</u>, that such Losses have not arisen from the gross negligence or willful misconduct of Escrow Agent, it being understood that the failure of Escrow Agent to verify or confirm that the person giving the instructions or directions, is in fact, an authorized person, does not constitute gross negligence or willful misconduct.

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IN WITNESS WHEREOF, each of the Parties has caused this Agreement to be executed by a duly authorized officer as of the day and year first written above.

TNCI OPERATING COMPANY LLC, as Depositor

Name: Jeff Compton

Title: President and Chief Executive Officer

[SIGNATURE PAGE TO ESCROW AGREEMENT]

IN WITNESS WHEREOF, each of the parties hereto has caused this Agreement to be executed by a duly authorized officer as of the day and year first written above.

TNCI OPERATING COMPANY LLC, as Depositor

By:
Name:
Title:
UPH HOLDINGS, INC., as Seller
of it floedings, inc., as selet
1/1/1/2
By:
Name: J. Michael Halloway
Title: President
PAC-WEST TELECOMM, INQ., as Seller
By: // ///
Name: J Wichael Holloway
Title: Pregident
(ioigiportici
TEX-LINK COMMUNICATIONS, INC., as Seller
7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7
By:
Name: Michael Holloway
Title: President
UNIPOINT HOLDINGS, INC., as Seller
By: // ////
Name: J. Michael Helloway
Title: Drisident
VICTION
UNIDOINT ENHANCED SERVICES INC S-II
UNIPOINT ENHANCED SERVICES, INC., as Seller
1/1///
By:

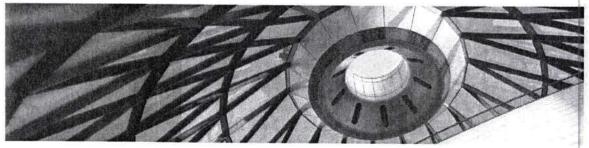
13-10570-tmd Doc#580-2 Filed 10/25/13 Entered 10/25/13 13:54:57 Exhibit B Pg 14 of 21

UNIPOINT SERVICES, INC., as Seller
By:
Name: J. Whichael Halloway Title: President
NWIRE, LLC, as Seller
Ву:
Name: Title: Parsident Polloway
PEERING PARTNERS COMMUNICATIONS, LLC, as Sel
By: Name: J. Michael Helloway
Name: J. Michael Helloway Title: President
THE BANK OF NEW YORK MELLON, as Escrow Agent
Ву:
Name:
Title:

THE BANK OF NEW YORK MELLON, as Escrow Agent

Name:THOMAS HACKER

Title: VICE PRESIDENT





UPH Holdings, Inc.

Fee Schedule - Escrow Agent

Date: September 13, 2013

SCHEDULE I

Presented By:

BNY Mellon Corporate Trust

Fee Schedule for the following:

Escrow Agent

Transaction Parameter

Cash Escrow Deposit



Fee Schedule

Subject to the Terms and Disclosures - General below, upon appointment of The Bank of New York Mellon ("BNYM" or "us" or "affiliates" or "subsidiaries") in the roles as outlined within this Fee Schedule (this "Fee Schedule"), UPH Holdings, Inc. ("you") shall be responsible for the payment of the fees, expenses and charges as set forth in this Fee Schedule.

General Fees

Waived **Transaction Acceptance Fee** The Transaction Acceptance Fee is payable at the time of the execution of the governing documents (the "Transaction Documents") in connection with the closing of the transaction which is the subject of this Fee Schedule (the "Transaction"), and compensates BNYM for the following: review of all supporting documents, initial establishment of the required accounts and Know Your Customer checks. \$3 500 Annual Administration Fee This annual fee is payable annually in advance and is not subject to proration. **Activity Fees** These fees are payable annually in arrears \$25 per item **Checks and Wires**

Other Fees

External Counsel Fees

Fees quoted in this Fee Schedule do not include our external legal counsel fees, expenses and disbursements. If external legal counsel is retained by BNYM, a bill for the fees, expenses and disbursements of such external legal counsel will be sent to you. You will be billed for the actual amount of the fees, expenses and disbursements charged by external legal counsel for its services plus any applicable taxes, and such amount will be payable upon the closing of the Transaction. In the event that the Transaction is terminated prior to closing, you will remain responsible for the payment of external counsel fees, expenses and disbursements incurred up to and including the termination date.

Out-of-Pocket Expenses

Fees quoted in this Fee Schedule are solely for the provision of the services listed in this Fee Schedule, and any out-of-pocket expenses are payable in addition to the fees quoted in this Fee Schedule. Out-of-pocket expenses may include, but are not limited to, courier, copying and statutory filing charges, any costs incurred in the publication of any notices or the holding and attending of any investor meetings, expenses arising as a result of a change in law, continuations, termination fees, FDIC or other government charges and expenses of BNYM's representative(s) and external counsel for attending meetings. Reimbursement will be required for any out-ofpocket expenses and will be charged to you at the actual cost to BNYM plus any applicable taxes.

Advance Fees

BNYM requires that you agree to the fees quoted in this Fee Schedule prior to the commencement of any work or the provision of any services by BNYM in relation to the Transaction. In the event that BNYM provides any services to you prior to your agreement to the fees quoted herein, the commencement of such work or the provision of such services shall not be deemed to constitute a waiver of the fees listed in this Fee Schedule. BNYM reserves the right to cease providing services until such time as you agree to the fees quoted herein. BNYM reserves the right to request that any and all fees due and payable pursuant to this Fee Schedule and related in any way to the Transaction are paid in advance (either in whole or in part) prior to the provision of any services.

Miscellaneous Services

Additional fees will be charged for performing any services not expressly listed in this Fee Schedule

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BNY Mellon Corporate Trust

Fee Schedule for UPH Holdings, Inc. - Escrow

("Extraordinary Services"). Any additional fees will be as determined by BNYM and will correspond to the Extraordinary Services provided. Such Extraordinary Services include, but are not limited to, any amendments or proposed amendments to the Transaction Documents (whether such amendments are agreed or not), program updates, extensions, waivers, any technology builds, modifications and the preparation of special or interim reports which BNYM must submit to security holders or other third parties. Additional fees will also be charged by BNYM for any additional roles that BNYM may be requested to perform or any extension to the roles and assumptions listed in this Fee Schedule. Please refer to your Relationship Manager for details.

Investment in BNY Mellon Deposit Accounts

In accordance with the terms of the Transaction Documents, any moneys held by BNYM may be placed on deposit or invested with itself or any affiliate. BNYM shall not be responsible for any loss resulting from any such investments or deposits for any reason whatsoever.

Terms and Disclosures

General

BNYM's final acceptance of its appointment pursuant to the Transaction Documents is subject to the full review and approval of all related documentation, financials and standard Know Your Customer procedures. In the event that this Transaction does not proceed with BNYM in the roles contemplated by this Fee Schedule and the Transaction Documents, you will be responsible for payment of any external counsel fees and expenses and out-of-pocket expenses which BNYM may have incurred up to and including the termination date.

Please note the fees quoted in this Fee Schedule are based upon the information available at the present time. Further quotes may be provided once the structure of the deal has been finalized. Annual Fees cover a period of one year and any portion thereof and are not subject to pro-ration.

Revocation of Offer

BNYM may revoke the terms of this Fee Schedule if the Transaction does not close within three months from the date of this Fee Schedule. Should the Transaction fail to close for any reason, a termination fee equal to BNYM's Acceptance Fee, any external counsel fees, expenses and disbursements and all out-of-pocket expenses will apply.

Confidential Information

All information provided to you by BNYM must remain confidential and may not be intentionally disclosed, reproduced, copied, published, or displayed in any form to any third party without BNYM's prior written approval.

Miscellaneous

You shall be responsible for filing any applicable information returns with the U.S. Department of Treasury, Internal Revenue Service in connection with payments made by BNYM to vendors who have not performed services for BNYM's benefit under the various bond or note issuances or other undertakings contemplated by this Fee Schedule

The Bank of New York Mellon Corporation is a global financial organization that provides services to clients through affiliates and subsidiaries in multiple jurisdictions (the "BNY Mellon Group"). The BNY Mellon Group may centralize functions including audit, accounting, risk, legal, compliance, sales, administration, product communication, relationship management, storage, compilation and analysis of customer-related data, and other functions (the "Centralized Functions"). By closing the Transaction with BNYM, you will be deemed to consent to the disclosure of, and authorize BNYM to disclose, information regarding you to the BNY Mellon Group and to its third-party service providers who are subject to confidentiality obligations with respect to such information, in connection with the Centralized Functions. In addition, the BNY Mellon Group may aggregate your data with other data collected and/or calculated by the BNY Mellon Group and the BNY Mellon Group will own all such aggregated data, provided that the BNY Mellon Group shall not distribute the aggregated data in a format that identifies you, or your data, with you. In addition, BNYM may store the names and business addresses of your employees on the systems or in the records of the BNY Mellon Group or its service providers for purposes of the Centralized Functions, and you consent and are authorized to consent to such storage and confirm that the disclosure to and storage by the BNY Mellon Group of such information does not violate any relevant data protection legislation.

Customer Notice Required By the USA Patriot Act

To help the U.S. government fight the funding of terrorism and money laundering activities, US Federal law requires all financial institutions to obtain, verify and record information that identifies each person (whether an individual or organization) for which a relationship is established. When you establish a relationship with BNYM, we will ask you

PRIVILEGED AND CONFIDENTIAL

The information in this fee schedule is confidential and is intended for the sole use of the addressee only.

This information shall not be intentionally disclosed, reproduced, copied, published, distributed or displayed in any form to any third party without BNYM's prior written approval.

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BNY Mellon Corporate Trust

Fee Schedule for UPH Holdings, Inc. - Escrow

to provide certain information (and documents) that will help us to identify you. We will ask for your organization's name, physical address, tax identification or other government registration number and other information that will help us identify you. We may also ask for a Certificate of Incorporation or similar document or other pertinent identifying documentation for your type of organization.

BNY Mellon can offer you a wealth of multi-jurisdictional knowledge, critical in helping our clients operate in today's global markets, teamed with local experts delivering regional-specific services. At BNY Mellon we leverage our global footprint and expertise to deliver customized and market-driven solutions across a range of debt issuer and related investor services. We are plugged in to local markets and continue to grow our operations. We offer you a distinctive, high quality and personalized service wherever you choose to do business.

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Schedule 2 Authorized Officers of TNCI OPERATING COMPANY LLC

Name	Signature	Telephone Number
Jeff Compton	MAS	805-886-2862

[SIGNATURE PAGE TO INCUMBENCY]

SCHEDULE II

FORM OF INCUMBENCY SCHEDULE

Authorized Officers Sellers

Name

Signature

Telephone Number

J. Michael Holloway

(512) 735-1206

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Steve Hubbard / RBC 202 US Route One, Suite 206 Falmouth, ME 04105 One Communications/Earthlink 5 Wall Street Burlington, MA 01803 America OnLine 22000 AOL Way Dulles, VA 20166

Telesense Cabs Department P.O. Box 364300 Las Vegas, NV 89133-6430 Cox Communications 1550 W. Deer Valley Rd. Phoenix AZ 85027 CenturyLink P.O. Box 2961 Phoenix, AZ 85062-2961

Frontier P.O. Box 92713 Rochester, NY 14692-0000 Cogent Communications P.O. Box 791087 Baltimore, MD 21279-1087 Genband, Inc. ATTN: Eric Hinton 2801 Network Blvd Suite 300 Frisco, TX 75034

Samsara 1250 S Capital of Texas Highway Bldg 2-235 West Lake Hills, TX 78746 La Arcata Development Limited ATTN: ACCOUNTS RECEIVABLE c/o NAI Reco Partners 1826 N. Loop 1604 W, #250 San Antonio, TX 78248 Grande Communications Network Dept 1204 P.O. Box 121204 Dallas, TX 75312-1204

Telus Corporation 215 Slater Street Ottawa, Ontario, K1P 5N5 CANADA Alpheus Communication Attn: SVP – Contract Administration 1301 Fannin, 20th Floor Houston, TX 77002 Hines REIT One Wilshire, LP Attn: Kevin McInerny 624 S. Grand Avenue Suite 2435 Los Angeles, CA 90017

Bandwidth.Com, Inc. 75 Remittance Drive, Suite 6647 Chicago, IL 60675 Pac Bell P.O. Box 166490 Atlanta, GA 30321-0649 Arent Fox LLP 1050 Connecticut Ave. N.W. Washington, DC 20036-5339

FPL FiberNet LLC TJ412-01-0-R ATTN: FISCAL SERVICES 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850 Stuart Komrower Pilot Communications P.O. Box 77766 Stockton, CA 95267-1066 Arthur A. Stewart
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Assistant Attorneys General
Bankruptcy & Collections Division
P.O. Box 12548
Austin, Texas 78711-2548
Internal Revenue Service
P. O. Box 7346
Philadelphia, PA 19101-7346

Stuart Komrower
Ilana Volkov
COLE, SCHOTZ, MEISEL, FORMAN &
LEONARD, P.A.
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Hackensack, New Jersey 07601
United States Attorney
816 Congress Avenue, Suite 1000

Austin, TX 78701

Valerie Wenger US Trustee 903 San Jacinto Blvd., room 230 Austin, Texas 78701

Texas Comptroller of Public Accounts Revenue Accounting Division –

United States Attorney General Department of Justice 950 Pennsylvania Avenue NW Washington, DC 20530

Bankruptcy Section P.O. Box 13528 Austin, TX 78711

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Texas Workforce Commission TEC Building – Bankruptcy 101 East 15th Street Austin, TX 78778

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PO Box 3064
Houston, Texas 77253-3064

Joseph R. Dunn Mintz Levin Cohn Ferris Glovsky and Popeo, PC 3580 Carmel Mountain Rd., Suite 300 San Diego, CA 92130

Dun & Bradstreet c/o Ronald Rowland 307 International Circle, Ste 270 Hunt Valley, MD 21030 Elizabeth Weller LINEBARGER GOGGAN BLAIR & SAMPSON, LLP 2323 Bryan Street, Suite 1600 Dallas, TX 75201

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Travis County Attorney's Office
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