



## 1 APPEARANCES:

2 BETH KEATING, ESQUIRE, Gunster Law Firm, 215  
3 South Monroe Street, Suite 601, Tallahassee, Florida  
4 32301-1839, appearing on behalf of Florida Public  
5 Utilities Company.

6 J.R. KELLY, PATRICIA A. CHRISTENSEN, and  
7 CHARLES REHWINKEL, ESQUIRES, Office of Public Counsel,  
8 c/o The Florida Legislature, 111 West Madison Street,  
9 Room 812, Tallahassee, Florida 32399-1400, appearing on  
10 behalf of the Citizens of Florida.

11 KELLEY F. CORBARI, ESQUIRE, FPSC General  
12 Counsel's Office, 2540 Shumard Oak Boulevard,  
13 Tallahassee, Florida 32399-0850, appearing on behalf of  
14 the Florida Public Service Commission Staff.

15 CURT KISER, GENERAL COUNSEL, and MARY ANNE  
16 HELTON, DEPUTY GENERAL COUNSEL, ESQUIRES, Florida Public  
17 Service Commission, 2540 Shumard Oak Boulevard,  
18 Tallahassee, Florida 32399-0850, Advisors to the Florida  
19 Public Service Commission.

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WITNESSES

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NAME:	PAGE NO.
<b>CURTIS YOUNG</b> Prefiled Testimony Inserted	10
<b>MIGUEL BUSTOS</b> Prefiled Testimony Inserted	24
<b>KANDI M. FLOYD</b> Prefiled Testimony Inserted	29
<b>JERRY H. MELENDY, JR.</b> Prefiled Testimony Inserted	36
<b>DEBBIE K. STITT</b> Prefiled Testimony Inserted	43

EXHIBITS

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2  
3  
4  
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1 through 13 (as identified in  
the Comprehensive Exhibit List)

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## P R O C E E D I N G S

1  
2           **CHAIRMAN GRAHAM:** Okay. Now I think it's time  
3 to convene the 2014 clause hearing. If I can get the  
4 staff to read the order.

5           **MS. TAN:** By notice issued September 17th,  
6 2014, this time and place is set for a hearing  
7 conference in the following dockets: 140001-EI,  
8 140002-EG, 140003-GU, 140004-GU, and 140007-EI. The  
9 purpose of the hearing conference is set out in the  
10 notice.

11           **CHAIRMAN GRAHAM:** Okay. Let's take  
12 appearances.

13           **MR. BUTLER:** Good morning, Mr. Chairman. John  
14 Butler and Ken Rubin appearing on behalf of FPL in the  
15 02 docket, and John Butler and Maria Moncada appearing  
16 on behalf of FPL in the 01 and 07 dockets. Thank you.

17           **MS. DANIELS:** Good morning, Chairman. Ashley  
18 Daniels appearing with James Beasley and Jeffry Wahlen  
19 with Ausley McMullen appearing on behalf of Tampa  
20 Electric Company in the 01, 02, and 07 dockets. Thank  
21 you.

22           **MR. BERNIER:** Good morning, Commissioners.  
23 Matt Bernier with Duke Energy appearing in the 01, 02,  
24 and 07 dockets, along with John Burnett and Dianne  
25 Triplett. I'd also like to enter an appearance for Gary

1 Perko in the 07 docket. Thank you.

2 **MR. BADDERS:** Good morning, Chairman. Russell  
3 Badders on behalf of Gulf Power Company. I'd like to  
4 enter an appearance for myself, Jeffrey A. Stone, Steven  
5 R. Griffin in the 01, 02, and 07 dockets.

6 **MR. CAVROS:** Good morning, Commissioners.  
7 George Cavros on behalf of the Southern Alliance for  
8 Clean Energy. I'll be representing the organization in  
9 the 02 and the 07 dockets.

10 **MS. KAUFMAN:** Good morning, Commissioners.  
11 Vicki Gordon Kaufman and Jon Moyle of the Moyle Law Firm  
12 on behalf of the Florida Industrial Power Users Group in  
13 the 01, 02, and 07 dockets.

14 **MS. KEATING:** Good morning, Commissioners.  
15 Beth Keating with the Gunster Law Firm here today for  
16 FPU in the 01 and 02 dockets, for FPU and Florida City  
17 Gas in the 03 docket, and for FPU, Indiantown, Fort  
18 Meade, Florida City Gas, and Chesapeake in the  
19 04 docket.

20 **MR. WRIGHT:** Good morning, Commissioners.  
21 Robert Scheffel Wright and John T. LaVia, III, of the  
22 Gardner, Bist, Weiner Law Firm in the 01 fuel cost  
23 recovery docket. We're appearing on behalf of the  
24 Florida Retail Federation. In the 02 docket we're  
25 appearing on behalf of Walmart Stores East and Sam's

1 East, LP. Thank you.

2 **MR. REHWINKEL:** Good morning, Commissioners.  
3 Charles Rehwinkel, Patty Christensen, and J. R. Kelly  
4 with the Office of Public Counsel on behalf of the  
5 people of the State of Florida in all dockets.

6 **MS. TAN:** Martha Barrera for the 01 docket,  
7 Lee Eng Tan for the 02 docket, Kyesha Mapp and Keino  
8 Young for the 03 docket, Kelley Corbari for the  
9 04 docket, and Charlie Murphy for staff on the 07  
10 docket.

11 **MS. HELTON:** And I'm Mary Anne Helton. I'm  
12 here as your advisor on all the dockets. And I'd also  
13 like to enter an appearance for your General Counsel,  
14 Curt Kiser.

15 **CHAIRMAN GRAHAM:** Okay. So those five dockets  
16 that we're going to address today, staff, I take it  
17 we're taking in the order of docket 02, then 03, then  
18 04, then 01, then 07, in that order?

19 **MS. TAN:** That is correct. And, Chairman, I'd  
20 also like to note that the following parties have been  
21 excused from attending the hearing: St. Joe Natural Gas  
22 Company in the 03 and the 04 docket, Peoples Gas System  
23 in the 03 and the 04 docket, Sebring Gas System in the  
24 04 docket, and PCS Phosphate/White Springs in the 01,  
25 02, and 07 dockets.

1                   **CHAIRMAN GRAHAM:** Okay. Well, if there's  
2 nothing else, then I guess we move to the individual  
3 dockets.

4                   **MS. TAN:** That is correct.

5                                   \* \* \* \* \*

6                   **CHAIRMAN GRAHAM:** And let's proceed on to the  
7 next docket, which is Docket Number 140004-GU.

8                   Staff, we'll open that docket. Any  
9 preliminary matters?

10                   **MS. CORBARI:** Good morning. Staff would note  
11 for the record that St. Joe Gas Company, Peoples Gas  
12 System, and Sebring Gas System have been excused from  
13 the hearing in the 04 docket.

14                   Staff would also like to note that all  
15 witnesses have been excused, the parties have waived  
16 opening statements, and that there are proposed  
17 stipulations on all issues, with OPC taking no position.

18                   Since the parties are proposing stipulations  
19 on all the issues, the Commission may, if it deems  
20 appropriate, may make a bench decision on the proposed  
21 stipulation on pages 6 through 10 of the Prehearing  
22 Order, Issues 1 through 5.

23                   **CHAIRMAN GRAHAM:** Commissioners, any questions  
24 of staff?

25                   Seeing none, I'll entertain a motion.



1 Commissioner Edgar.

2 **COMMISSIONER EDGAR:** Thank you, Mr. Chairman.  
3 I would move approval of the stipulations in this  
4 docket, which are Issues 1 through 5.

5 **COMMISSIONER BROWN:** Second.

6 **CHAIRMAN GRAHAM:** It's been moved and seconded  
7 to approve the stipulated Issues 1 through 5 in this  
8 docket. Any further discussion?

9 Seeing none, all in favor, say aye.

10 (Vote taken.)

11 Any opposed? By your actions, you've approved  
12 Issues 1 through 5.

13 We also need to include the excused witnesses'  
14 prefiled direct testimony into the record as though  
15 read?

16 **MS. CORBARI:** Yes. Staff would ask that the  
17 prefiled testimony of all witnesses identified in  
18 Section VI of the Prehearing Order be inserted into the  
19 record as though read.

20

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BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION  
DOCKET NO. 140004-GU  
DETERMINATION OF CONSERVATION COSTS RECOVERY FACTOR

Direct Testimony  
(True Up) of  
CURTIS D. YOUNG

On Behalf of  
CHESAPEAKE UTILITIES CORPORATION -  
FLORIDA DIVISION

1 **Q. Please state your name and business address.**

2 A. Curtis D. Young: my business address is 1641 Worthington Road,  
3 Suite 220, West Palm Beach, Florida 33409.

4 **Q. By whom are you employed and in what capacity?**

5 A. I am employed by Florida Public Utilities Company as Senior  
6 Regulatory Analyst.

7 **Q. What is the purpose of your testimony at this time?**

8 A. To advise the Commission of the actual over/under recovery of the  
9 Conservation costs for the period January 1, 2013 through  
10 December 31, 2013 as compared to the amount previously reported  
11 for that period which was based on seven months actual and five  
12 months estimated data.

13 **Q. Please state the actual amount of over/under recovery of**  
14 **Conservation Program costs for the Florida division of Chesapeake**  
15 **Utilities Corporation for January 1, 2013 through December 31,**  
16 **2013.**

1 A. The Company under-recovered \$80,810 during that period. This  
2 amount is substantiated on Schedule CT-3, page 2 of 3,  
3 Calculation of True-up and Interest Provision.

4 **Q. How does this amount compare with the estimated true-up amount**  
5 **which was allowed by the Commission?**

6 A. We had estimated that we would under-recover \$110,942 as of  
7 December 31, 2013.

8 **Q. Have you prepared any exhibits at this time?**

9 A. We have prepared and pre-filled Schedules CT-1, CT-2, CT-3, CT-4,  
10 CT-5 and CT-6 (Composite Exhibit CDY-3).

11 **Q. Does this conclude your testimony?**

12 A. Yes.

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION  
DOCKET NO. 140004-GU  
DETERMINATION OF CONSERVATION COSTS RECOVERY FACTOR

Direct Testimony  
(True Up) of  
CURTIS D. YOUNG

On Behalf of  
FLORIDA PUBLIC UTILITIES COMPANY

1 **Q. Please state your name and business address.**

2 A. Curtis D. Young: my business address is 1641 Worthington Road,  
3 Suite 220, West Palm Beach, Florida 33409.

4 **Q. By whom are you employed and in what capacity?**

5 A. I am employed by Florida Public Utilities Company as Senior  
6 Regulatory Analyst.

7 **Q. What is the purpose of your testimony at this time?**

8 A. To advise the Commission of the actual over/under recovery of the  
9 Conservation costs for the period January 1, 2013 through  
10 December 31, 2013 as compared to the amount previously reported  
11 for that period which was based on seven months actual and five  
12 months estimated data.

13 **Q. Please state the actual amount of over/under recovery of**  
14 **Conservation Program costs for the gas divisions of Florida**  
15 **Public Utilities Company for January 1, 2013 through December 31,**  
16 **2013.**

1 A. The Company over-recovered \$ 7,883 during that period. This  
2 amount is substantiated on Schedule CT-3, page 2 of 3,  
3 Calculation of True-up and Interest Provision.

4 **Q. How does this amount compare with the estimated true-up amount**  
5 **which was allowed by the Commission?**

6 A. We had estimated that we would over-recover \$118,226 as of  
7 December 31, 2013.

8 **Q. Have you prepared any exhibits at this time?**

9 A. We have prepared and pre-filled Schedules CT-1, CT-2, CT-3, CT-4,  
10 CT-5 and CT-6 (Composite Exhibit CDY-1).

11 **Q. Does this conclude your testimony?**

12 A. Yes.

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION  
DOCKET NO. 140004-GU  
DETERMINATION OF CONSERVATION COSTS RECOVERY FACTOR

Direct Testimony  
(True Up) of  
CURTIS D. YOUNG

On Behalf of  
FLORIDA PUBLIC UTILITIES COMPANY -  
INDIANTOWN DIVISION

1 **Q. Please state your name and business address.**

2 A. Curtis Young: my business address is 1641 Worthington Road,  
3 Suite 220, West Palm Beach, Florida 33409.

4 **Q. By whom are you employed and in what capacity?**

5 A. I am employed by Florida Public Utilities Company as Senior  
6 Regulatory Analyst.

7 **Q. What is the purpose of your testimony at this time?**

8 A. To advise the Commission of the actual over/under recovery of the  
9 Conservation costs for the period January 1, 2013 through  
10 December 31, 2013 as compared to the amount previously reported  
11 for that period which was based on seven months actual and five  
12 months estimated data.

13 **Q. Please state the actual amount of over/under recovery of**  
14 **Conservation Program costs for the Indiantown Division of Florida**  
15 **Public Utilities Company for January 1, 2013 through December 31,**  
16 **2013.**

1 A. The Company over-recovered \$2,731 during that period. This amount  
2 is substantiated on Schedule CT-3, page 2 of 3, Calculation of  
3 True-up and Interest Provision.

4 **Q. How does this amount compare with the estimated true-up amount**  
5 **which was allowed by the Commission?**

6 A. We had estimated that we would over-recover \$2,597 as of December  
7 31, 2013.

8 **Q. Have you prepared any exhibits at this time?**

9 A. We have prepared and pre-filled Schedules CT-1, CT-2, CT-3, CT-4,  
10 CT-5 and CT-6 (Composite Exhibit CDY-2).

11 **Q. Does this conclude your testimony?**

12 A. Yes.





## Docket No. 140004-GU

1 A. To describe generally the expenditures made and projected  
2 to be made in implementing, promoting, and operating the  
3 Company's energy conservation programs. This will include  
4 recoverable costs incurred in January through June 2014  
5 and projections of program costs to be incurred July  
6 through December 2014. It will also include projected  
7 conservation costs, for the period January through  
8 December 2015, with a calculation of the Energy  
9 Conservation Cost Recovery Adjustment and Energy  
10 Conservation Cost Recovery Adjustment (Experimental)  
11 factors to be applied to the customers' bills during the  
12 collection period of January 1, 2015 through December 31,  
13 2015.

14 **Q. Have there been any material changes in the Conservation**  
15 **filing compared to the prior year?**

16 A. Yes, the Company has consolidated the natural gas  
17 conservation programs and costs for the 2015 projection  
18 period. The schedules were prepared this period using  
19 consolidated costs and revenues for Florida Public  
20 Utilities Gas Division (FPUC), the Florida Division of  
21 Chesapeake Utilities, the FPUC Ft. Meade Division, and the  
22 FPUC Indiantown Division. For this initial consolidated  
23 filing, for informational purposes, we have also included  
24 the three filings that were done as they were filed in the  
25 previous years: the Florida Public Utilities Gas Division

Docket No. 140004-GU

1 consolidated including Ft. Meade, the Florida Division of  
2 Chesapeake, and the FPUC Indiantown Division.

3 **Q. What are the benefits of consolidating conservation and**  
4 **the impact on rates?**

5 A. Despite the Company implementing a centralized management  
6 and conservation department for the Natural Gas  
7 Conservation programs in Florida, separate records,  
8 filings, and costs had to be maintained for each business  
9 unit. That also meant that separate billing procedures and  
10 records were needed to reflect the different rates for  
11 each division. To reduce the costs to customers, improve  
12 the efficiency and effectiveness for the administrative  
13 process for conservation programs, and to reduce the  
14 overheads surrounding the process of allocating costs  
15 between the business units, the Company proposes to  
16 implement consolidated natural gas conservation programs.  
17 The Company will still maintain separate conservation  
18 rates until such time that the base rates are consolidated  
19 for the natural gas business units; program costs will be  
20 allocated to the separate base rates based on the share of  
21 base revenues each rate provides to the Consolidated  
22 Natural gas unit. Since the Company is already operating  
23 conservation under one department, savings will be  
24 realized by maintaining one set of costs and programs, and  
25 preparing one set of reports each year. The

Docket No. 140004-GU

1 administrative costs for the Commission should also be  
2 reduced as the audit process will experience efficiencies.

3 **Q. Have you included descriptions and summary information on**  
4 **the Conservation Programs currently approved and available**  
5 **to your customers for Florida Public Utilities Company?**

6 A. Yes, the Company has included summaries of the approved  
7 conservation programs currently available to our customers  
8 in all divisions in C-5 of Exhibit CDY-4. However, some of  
9 the programs have only been approved for certain  
10 divisions. There are three programs that have only been  
11 approved in the FPUC Gas Division. They are the  
12 Residential Conservation Survey Program, the Commercial  
13 Conservation Survey Program, and the Residential Service  
14 Reactivation Program. One program, the Space Conditioning  
15 Program, has only been approved for FPUC Gas Division and  
16 the Florida Division of Chesapeake Utilities but not the  
17 FPUC Indiantown Division. One program, the Residential  
18 Propane Distribution Program, has only been approved for  
19 the Florida Division of Chesapeake Utilities. Approval by  
20 the Commission of these programs for all divisions would  
21 facilitate the consolidation process, reduce costs to  
22 customers and improve the effectiveness of the process.

23 **Q. Has the Company prepared summaries of the Company's**  
24 **Conservation Programs and the Costs associated with these**  
25 **Programs?**

Docket No. 140004-GU

1 A. Yes, the Company's Energy Conservation Manager, Kira Lake,  
2 prepared the summaries of the Company's Conservation  
3 Programs and costs associated with these programs in C-5  
4 of Exhibit CDY-4.

5 **Q. What are the total projected costs for the period January**  
6 **2015 through December 2015 in the Florida Division of**  
7 **Chesapeake Utilities Corporation?**

8 A. The total projected Consolidated Conservation Program  
9 Costs are \$5,129,500. Please see Schedule C-2, page 2,  
10 for the programmatic and functional breakdown of these  
11 total costs.

12 **Q. What is the true-up for the period January 2014 through**  
13 **December 2014?**

14 A. As reflected in the Schedule C-3, Page 4 of 5, the True-up  
15 amount for the Consolidated Natural Gas Divisions is an  
16 over-recovery of \$82,857.

17 **Q. What are the resulting net total projected conservation**  
18 **costs to be recovered during this projection period?**

19 A. The total costs to be recovered are \$5,046,643.

20 **Q. Have you prepared a schedule that shows the calculation of**  
21 **the Company's proposed Energy Conservation Cost Recovery**  
22 **Adjustment factors to be applied during billing periods**  
23 **from January 1, 2015 through December 31, 2015?**

24 A. Yes. Schedule C-1 of Exhibit CDY-4 shows these  
25 calculations. Net program cost estimates for the period

Docket No. 140004-GU

1 January 1, 2015 through December 31, 2015 are used. The  
2 estimated true-up amount from Schedule C-3, page 4 of 5,  
3 of Exhibit CDY-4, being an over-recovery, was subtracted  
4 from the total of the projected costs for the 12-month  
5 period. The total amount was then divided among the  
6 Company's rate classes, excluding customers who are on  
7 market-based rates that fall under Special Contract  
8 Services (Original Sheet No. 19 for the Florida Division  
9 of Chesapeake Utilities) and tariff rate class FTS-13 for  
10 the same division, based on total projected contribution.  
11 In addition, the customer classes for Outdoor Lights,  
12 Interruptible and Interruptible Transportation have always  
13 been exempt from the Conservation Adjustment Factor due to  
14 the distinctive service provided by the Company.  
15 The results were then divided by the projected gas  
16 throughput for each rate class for the 12-month period  
17 ending December 31, 2015. The resulting Energy  
18 Conservation Cost Recovery Adjustment factors are shown on  
19 Schedule C-1 of Exhibit CDY-4.

20 **Q. Why has the Company excluded market-based rate customers**  
21 **from the Energy Conservation Cost Recovery Adjustment**  
22 **factors?**

23 A. These customers are served either under the Special  
24 Contract Service or Flexible Gas Service, because they  
25 have alternative fuel or physical bypass options and are

Docket No. 140004-GU

1 considered by Chesapeake to be "market-based rate"  
2 customers. Each of these customers has viable alternatives  
3 for service; therefore the negotiated and Commission-  
4 approved (in the case of Special Contract Service) rates  
5 reflect the fact that only a certain level of revenues can  
6 be charged to these customers. In fact, the Company has  
7 always excluded the Special Contract Service and tariff  
8 rate class FTS-13 customers from the ECCR recovery  
9 factors, consistent with its general rate proceedings and  
10 consistent with the Applicability section of the tariff  
11 sheet for the ECCR factors (Seventh Revised Sheet No. 98).  
12 The Commission has not taken issue with the Company's  
13 expressed application of the factors either in the ECCR  
14 Clause proceedings or in the context of any Special  
15 Contract approval.

16 **Q. Have you prepared a schedule that shows the calculation of**  
17 **the Florida Division of Chesapeake Utilities proposed**  
18 **Energy Conservation Cost Recovery Adjustment**  
19 **(Experimental) factors for certain rate classes on an**  
20 **experimental basis to be applied during billing periods**  
21 **from January 1, 2015 through December 31, 2015?**

22 A. Yes, experimental per bill rates were approved for rate  
23 classes FTS-A, FTS-B, FTS-1, FTS-2, FTS-2.1, FTS-3 and  
24 FTS-3.1. A similar calculation was made as described  
25 above for the experimental rates; however, the projected

Docket No. 140004-GU

1        number of bills for each rate class for the 12-month  
2        period ending December 31, 2015 was utilized.     The  
3        resulting Energy Conservation Cost Recovery Adjustment  
4        (Experimental) factors are shown on Schedule C-1, page 3  
5        of 3 of Exhibit CDY-4.

6        **Q. Are there any exhibits that you wish to sponsor in this**  
7        **proceeding?**

8        A. Yes. I wish to sponsor as Exhibits Schedules C-1, C-2, C-  
9        3, and C-5 (Composite Prehearing Identification Number  
10       CDY-4), which have been filed with this testimony.

11       **Q. Does this conclude your testimony?**

12       A. Yes.

1                   BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION  
2                   DIRECT TESTIMONY (FINAL TRUE-UP) OF MIGUEL BUSTOS  
3                                   ON BEHALF OF  
4                                   FLORIDA CITY GAS  
5                                   DOCKET NO. 140004-GU  
6                                   April 30, 2014

7  
8           **Q.    Please state your name, business address, by whom you are**  
9                   **employed, and in what capacity.**

10  
11           A.    My name is Miguel Bustos and my business address is 955 East 25th  
12                   Street, Hialeah, Florida 33013-3498. I am employed by Florida City Gas as  
13                   Energy Efficiency Program ("EEP") Program Manager, and have been with  
14                   the Company for ten (10) years.

15  
16           **Q.    Are you familiar with the energy conservation programs of Florida**  
17                   **City Gas?**

18  
19           A.    Yes, I am.

20  
21           **Q.    Are you familiar with the costs that have been incurred and that are**  
22                   **projected to be incurred by Florida City Gas in implementing its**  
23                   **energy conservation programs?**

24  
25           A.    Yes, I am.



1           **Q.     What is the purpose of your testimony in this docket?**

2           A.     To submit the recoverable costs incurred during the period ending  
3                 December 31, 2013, and to identify the final true-up amount related to that  
4                 period.

5

6           **Q.     Has Florida City Gas prepared schedules which show the**  
7                 **expenditures associated with its energy conservation programs for**  
8                 **the period you have mentioned?**

9

10          A.     Yes. I have prepared and filed together with this testimony Exhibit MB-1  
11                 consisting of Schedules CT-1, CT-2, CT-3 and CT-6.

12

13          **Q.     What amount did Florida City Gas spend on conservation programs**  
14                 **during this period?**

15

16          A.     \$4,342,603

17

18          **Q.     What is the final true-up amount associated with the period**  
19                 **ending December 31, 2013?**

20

21          A.     An over-recovery of \$969,567.

22

23          **Q.     Does this conclude your testimony?**

24

25          A.     Yes, it does.

## BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

## DIRECT TESTIMONY (PROJECTION) OF MIGUEL BUSTOS

## ON BEHALF OF

## FLORIDA CITY GAS

DOCKET NO. 140004-GU

1 **Q. Please state your name, business address, by whom you are employed, and in**  
2 **what capacity.**

3

4 A. My name is Miguel Bustos and my business address is 955 East 25th Street, Hialeah,  
5 Florida 33013-3498. I am employed by Florida City Gas as Energy Efficiency Program  
6 Manager. I have been with the Company for approximately 11 years.

7

8 **Q. Are you familiar with the energy conservation programs of Florida City Gas?**

9

10 A. Yes, I am.

11

12 **Q. Are you familiar with the costs that have been incurred and are projected to be**  
13 **incurred by Florida City Gas in implementing its energy conservation programs?**

14

15 A. Yes, I am.

16

Docket No. 140004-GU  
Florida City Gas

1 **Q. What is the purpose of your testimony in this docket?**

2 A. To submit the conservation cost recovery true-up for the final true-up period January 1,  
3 2013 through December 31, 2013, and for the actual and estimated period of January 1,  
4 2014, through December 31, 2014. I will also present the total level of costs Florida  
5 City Gas seeks to recover through its conservation factors during the period January 1,  
6 2015 through December 31, 2015, as well as the conservation factors which, when  
7 applied to our customer's bills during the period January 1, 2015 through December 31,  
8 2015, will permit recovery of total ECCR costs.

9

10 **Q. What is the Company's estimated true-up for the period January 1, 2014 through**  
11 **December 31, 2014?**

12 A. An over-recovery of \$715,887. This amount is calculated on page 4 of Schedule C-3 of  
13 Exhibit MB-2 and takes into account the final true-up for the year ended December 31,  
14 2013, which was an over-recovery of \$1,697,819, including interest. For the period  
15 January 1, 2013 through December 31, 2013, the Company's Adjusted Net True-Up is  
16 an over-recovery of \$969,567, as reflected in Exhibit MB-1.

17

18 **Q. What is the total cost Florida City Gas seeks to recover during the period January**  
19 **1, 2015 through December 31, 2015?**

20

21 A. The total cost is \$4,791,999. This represents the projected costs of \$5,507,887 to be  
22 incurred during 2015, less the estimated true-up of \$715,887 for calendar year 2014.

Docket No. 140004-GU  
Florida City Gas

1 **Q. What conservation factors does Florida City Gas need to permit recovery of these**  
2 **costs?**

3  
4 A. GS-1, GS-100, GS-220, RSG, CSG (Sales & Transportation) \$0.14392  
5 GS-600 (Sales & Transportation) \$0.07223  
6 GS-1200 (Sales & Transportation) \$0.04286  
7 GS-6k (Sales & Transportation) \$0.03565  
8 GS-25000 (Sales & Transportation) \$0.03546  
9 GS-60000 (Sales & Transportation) \$0.03484  
10 Gas Lights \$0.06888  
11 GS-120000 (Sales & Transportation) \$0.02409  
12 GS-250000 (Sales & Transportation) \$0.02283

13

14 **Q. Has Florida City Gas prepared schedules to support its requested Conservation**  
15 **Cost Recovery Factor?**

16

17 A. Yes. I have prepared and filed together with this testimony an Exhibit MB-2, which  
18 includes the Schedules C-1 through C-5 as prescribed by the Commission.

19

20 **Q. Does this conclude your testimony?**

21

22 A. Yes, it does.

1                   **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**2                                   **PREPARED DIRECT TESTIMONY**3   **OF**4   **KANDI M. FLOYD**

5  
6   **Q.**   Please state your name, business address, by whom you  
7       are employed, and in what capacity?

8  
9   **A.**   My name is Kandi M. Floyd. My business address is  
10       Peoples Gas System, 702 North Franklin Street, P.O. Box  
11       2562, Tampa, Florida 33601-2562. I am employed by  
12       Peoples Gas System ("Peoples" or the "Company") and am  
13       the Manager of State Regulatory.

14  
15   **Q.**   Please describe your educational and employment  
16       background.

17  
18   **A.**   I have a Bachelor of Arts Degree in Business  
19       Administration from Saint Leo University. From 1995 to  
20       1997, I was employed in a series of positions within the  
21       regulatory affairs department of Tampa Electric Company.  
22       In 1998, I joined Peoples Gas System as a Regulatory  
23       Coordinator in the Regulatory and Gas Supply Department.  
24       In 2001, I became the Energy Conservation / Regulatory  
25       Administrator and in 2003 became the Manager of State

1 Regulatory for Peoples Gas System. In this role, I am  
2 responsible for managing the Energy Conservation Cost  
3 Recovery ("ECCR") Clause and the Purchased Gas  
4 Adjustment as well as various other regulatory  
5 activities for Peoples.

6  
7 **Q.** What is the purpose of your testimony in this docket?

8  
9 **A.** My testimony addresses Peoples' conservation programs,  
10 the expenses that Peoples has incurred, the revenues  
11 recovered by Peoples through the ECCR clause from  
12 January 2014 through July 2014, and the costs that  
13 Peoples seeks to recover through the ECCR clause in  
14 2015.

15  
16 First, my testimony describes generally the actual and  
17 projected expenditures made for the purpose of  
18 implementing, promoting and operating Peoples' energy  
19 conservation programs for the current period. This  
20 information includes the adjusted net true-up amounts  
21 associated with those programs for the period January  
22 2013 through December 2013. Next, my testimony  
23 addresses the actual costs incurred from January 2014  
24 through July 2014, and revised projections of program  
25 costs that Peoples expects to incur from August 2014

1 through December 2014. In addition, my testimony  
2 presents projected conservation program costs for the  
3 period January 2015 through December 2015.

4  
5 Finally, my testimony presents the calculation of the  
6 conservation cost recovery adjustment factors to be  
7 applied to customers' bills during the period beginning  
8 with the first billing cycle for January 2015 and  
9 continuing through the last billing cycle for December  
10 2015.

11  
12 **Q.** Are you sponsoring any exhibits with your testimony?

13  
14 **A.** Yes. I am sponsoring two exhibits produced under my  
15 direction and supervision. Exhibit \_\_\_\_ (KMF-1) contains  
16 the conservation cost recovery true-up data for the  
17 period January 2013 through December 2013, and Exhibit  
18 \_\_\_\_ (KMF-2) contains the conservation cost recovery  
19 true-up data for the period January 2014 through July  
20 2014 as well as re-projected expenses for the period  
21 August 2014 through December 2014. Exhibit \_\_\_\_ (KMF-2)  
22 consists of Schedules C-1 through C-5, which contain  
23 information related to the calculation of the ECCR  
24 factors to be applied to customers' bills during the  
25 period January 2015 through December 2015.

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**Q.** Have you prepared schedules showing the expenditures associated with Peoples' energy conservation programs for the period January 2013 through December 2013?

**A.** Yes. Actual expenses for the period January 2013 through December 2013 are shown on Schedule CT-2, page 2, of Exhibit \_\_\_\_ (KMF-1). Schedule CT-2, page 1 presents a comparison of the actual program costs and true-up amount to the projected costs and true-up amount for the same period.

**Q.** What are the Company's true-up amounts for the period January 2013 through December 2013?

**A.** As shown on Schedule CT-1 of Exhibit \_\_\_\_ (KMF-1), the end-of-period net true-up for the period is an under-recovery of \$1,701,763 including both principal and interest. The projected true-up for the period, as approved by Commission Order No. PSC-13-0613-FOF-GU, was an under-recovery of \$2,645,638 (including interest). Subtracting the projected true-up under-recovery from the actual under-recovery yields the adjusted net true-up of \$943,875 under-recovery (including interest).



1     **Q.**    Has Peoples included any new energy conservation program  
2            costs in its 2015 projection?

3  
4     **A.**    Yes.    Associated Gas Distributors of Florida ("AGDF")  
5            filed with the Commission on June 17, 2013, its request  
6            for approval of commercial natural gas energy  
7            conservation programs for its member companies.  AGDF is  
8            a trade association that represents several investor-  
9            owned natural gas utilities which are subject to the  
10           Commission's jurisdiction and more recently has become  
11           the primary advocate for the gas industry's energy  
12           conservation and energy-efficiency programs before the  
13           Commission.  As a member company of AGDF, and without  
14           requesting exemption, Peoples' commercial energy  
15           conservation programs were subject to the Commission's  
16           approval of the new commercial programs requested in the  
17           AGDF filing.  AGDF's petition in Docket No. 130167-EG  
18           was approved by Commission Order No. PSC-14-0039-PAA-EG  
19           on January 14, 2014.  The order authorized new programs  
20           for natural gas appliances installed or replaced in  
21           categories defined as Commercial New Construction,  
22           Commercial Appliance Retention and Commercial Appliance  
23           Replacement.  Costs associated with these programs have  
24           been included in Peoples' projections for calendar year  
25           2015, and in the re-projected expenses for the current

1 period.

2

3 **Q.** Have you prepared summaries of the Company's  
4 conservation programs and the projected costs associated  
5 with these programs?

6

7 **A.** Yes. Summaries of the Company's programs are presented  
8 in Schedule C-5 of Exhibit \_\_\_\_ (KMF-2).

9

10 **Q.** Have you prepared schedules required for the calculation  
11 of Peoples' proposed conservation adjustment factors to  
12 be applied during the billing periods from January 2015  
13 through and including December 2015?

14

15 **A.** Yes. Schedule C-3 of Exhibit \_\_\_\_ (KMF-2) shows actual  
16 expenses for the period January 2014 through July 2014  
17 and projected expenses for the period August 2014  
18 through December 2014.

19

20 Projected expenses for the January 2015 through December  
21 2015 period are shown on Schedule C-2 of Exhibit  
22 \_\_\_\_ (KMF-2). The total annual cost projected represents  
23 a continuation of Peoples' efforts to expand the  
24 availability of natural gas throughout Florida, and to  
25 retain its existing natural gas customers. Schedule C-1

1 shows the calculation of the conservation adjustment  
2 factors to be applied to all customers of the Company  
3 who are subject to the factors. The estimated true-up  
4 amount from Schedule C-3 (Page 4) of Exhibit\_\_\_\_(KMF-2),  
5 an under-recovery, was added to the total of the  
6 projected costs for the January 2015 through December  
7 2015 period. The resulting total of \$14,565,181 is the  
8 expense to be recovered during calendar year 2015. This  
9 total expense was then allocated to the Company's  
10 affected rate classes pursuant to the methodology  
11 previously approved by the Commission, divided by the  
12 expected consumption of each rate class, and then  
13 adjusted for the regulatory assessment fee.

14  
15 Schedule C-1 of Exhibit \_\_\_\_ (KMF-2) shows the resulting  
16 estimated ECCR revenues and adjustment factors by rate  
17 class for the period January 2015 through December 2015.

18  
19 **Q.** Does this conclude your prefiled direct testimony?  
20

21 **A.** Yes, it does.  
22  
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24  
25

**BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION****DOCKET 140004-GU****DIRECT TESTIMONY OF****JERRY H. MELENDY****ON BEHALF OF SEBRING GAS SYSTEM, INC.****MAY 2, 2014**

1 **Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

2 A. My name is Jerry H. Melendy. My business address is Sebring Gas System,  
3 Inc., 3515 U.S. Highway 27 South, Sebring FL 33870

4 **Q. BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?**

5 A. I am President of Sebring Gas System, Inc. (the "Company").

6 **Q. ARE YOU FAMILIAR WITH THE COMPANY'S CURRENT**  
7 **ENERGY CONSERVATION PROGRAMS?**

8 A. Yes.

9 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY?**

10 A. My testimony presents data and summaries that describe the planned and  
11 actual activities and expenses for the Company's energy conservation  
12 programs incurred during the period January 2013 through December 2013. I  
13 will also identify the final conservation true-up amount for the above  
14 referenced period.

1 **Q. HAVE YOU PREPARED A SUMMARY OF THE COMPANY'S**  
2 **CONSERVATION PROGRAMS AND THE COSTS ASSOCIATED**  
3 **WITH THESE PROGRAMS?**

4 A. Yes. Summaries of the Company's four approved programs for which costs  
5 were incurred during the period January 2013 through December 2013 are  
6 included in Schedule CT-6 of Exhibit JHM-1. Included are the Residential  
7 New Construction Program, the Residential Appliance Replacement Program,  
8 the Residential Appliance Retention Program and the Conservation Education  
9 Program.

10 **Q. HAVE YOU PREPARED SCHEDULES WHICH SHOW THE**  
11 **EXPENDITURES ASSOCIATED WITH THE COMPANY'S ENERGY**  
12 **CONSERVATION PROGRAMS FOR THE APPLICABLE PERIOD?**

13 A. Yes. Exhibit JHM-1 includes schedules CT-1, CT-2 and CT-3 detail the  
14 Company's actual conservation related expenditures for the period, along with  
15 a comparison of the actual program costs and true-up to the projected costs  
16 and true-up for the period.

17 **Q. WHAT WAS THE TOTAL COST INCURRED BY THE COMPANY**  
18 **TO ADMINISTER ITS FOUR CONSERVATION PROGRAMS FOR**  
19 **THE TWELVE MONTH PERIOD ENDING DECEMBER 2012?**

20 A. As indicated on Schedule CT-2, page 2, of Exhibit JHM-1, the Company's  
21 total 2013 programs costs were \$53,967.

1 **Q. HAVE YOU PREPARED A SCHEDULE WHICH SHOWS THE**  
2 **VARIANCE OF ACTUAL FROM PROJECTED COSTS BY**  
3 **CATEGORIES OF EXPENSES?**

4 A. Yes. Schedule CT-2, page 3, of Exhibit JHM-1, displays these variances.

5 **Q. WHAT IS THE COMPANY'S FINAL TRUE-UP FOR THE TWELVE**  
6 **MONTHS ENDING DECEMBER 2013?**

7 A. The final true-up amount as shown on Schedule CT-1, of Exhibit JHM-1 is an  
8 underrecovery of \$14,108.

9 **Q. DOES THIS CONCLUDE YOUR TESTIMONY?**

10 A. Yes.

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**BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

**In Re: Energy Conservation Cost Recovery Factors**

**Revised Direct Testimony of Jerry H. Melendy, Jr.**

**On Behalf of**

**Sebring Gas System, Inc.**

**Docket No.140004-GU**

**September 16, 2014**

**Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

A. My name is Jerry H. Melendy, Jr. My business address is Sebring Gas System, Inc., US Highway 27 South, Sebring, FL 33870.

**Q. BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?**

A. I am President of Sebring Gas Company, Inc. (the "Company").

**Q. ARE YOU FAMILIAR WITH THE COMPANY'S APPROVED ENERGY CONSERVATION PROGRAMS AND THE REVENUES AND COSTS THAT ARE ASSOCIATED WITH THESE PROGRAMS?**

A. Yes.

**Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS DOCKET?**

A. My testimony will present actual and projected expenditures and revenues related to promoting and administering the Company's energy conservation programs in 2014 and 2015. I will provide the

1 adjusted net true-up amount associated with program administration  
2 for the January 2013 through December 2013 period. Actual program  
3 costs are provided for the period January 1, 2014 through June 2014,  
4 as well as the costs the Company expects to incur from July 1, 2014  
5 through December 31, 2014. I will also indicate the total costs the  
6 Company seeks to recover through its conservation factors during the  
7 period January 1, 2015 through December 31, 2015. Finally, I will also  
8 propose the energy conservation cost recovery factors which, when  
9 applied to consumer bills during the period January 1, 2015 through  
10 December 31, 2015, will permit recovery of the Company's total  
11 conservation costs.

12 **Q. HAVE YOU PREPARED A SUMMARY OF THE COMPANY'S**  
13 **CONSERVATION PROGRAMS AND THE COSTS ASSOCIATED**  
14 **WITH THESE PROGRAMS?**

15 A. Yes. Summaries of the Company's four approved programs are  
16 included in Schedule C-5 of Exhibit JHM-2. Included are the  
17 Residential New Construction Program, the Residential Appliance  
18 Replacement Program, the Residential Appliance Retention Program,  
19 the Small Commercial Food Service Program, the Large Commercial  
20 Non-Food Service Program, the Large Commercial Food Service  
21 Program, the Large Commercial Hospitality Service Program and the  
22 Large Commercial Cleaning Service Program.



1       **Q.    HAVE YOU PREPARED SCHEDULES THAT INCLUDE THE**  
2       **COMPANY'S CONSERVATION PROGRAM EXPENDITURES FOR**  
3       **THE CURRENT (2014) AND PROJECTED (2015) PERIODS?**

4       A.    Yes. Schedule C-3, Exhibit JHM-2 provides actual conservation  
5       expenses for the January 2014 through June 2014 period and  
6       projected expenses for the July 2014 through December 2014 period.  
7       Projected expenses for the January 2015 through December 2015  
8       period are included in Schedule C-2, Exhibit JHM-2.

9       **Q.    HAVE YOU PREPARED A SCHEDULE THAT INCLUDES THE**  
10       **COMPANY'S CONSERVATION RELATED REVENUES FOR 2014?**

11       A.    Yes. Schedule C-3 (page 3 of 6), Exhibit JHM-2, provides actual  
12       conservation revenue for the January 2014 through June 2014 period,  
13       and projected conservation revenues for the July 2014 through  
14       December 2014 period.

15       **Q.    WHAT IS THE COMPANY'S ESTIMATED TRUE-UP FOR THE**  
16       **PERIOD JANUARY 1, 2014 THROUGH DECEMBER 31, 2014?**

17       A.    The Company is under-recovered by \$4,458, as calculated on  
18       Revised Schedule C-3, Page 5, Line 11, Exhibit JHM-2.

19       **Q.    WHAT IS THE TOTAL COST THE COMPANY SEEKS TO**  
20       **RECOVER DURING THE PERIOD JANUARY 1, 2015 THROUGH**  
21       **DECEMBER 31, 2015?**

22       A.    As indicated on Revised Schedule C-1, Exhibit JHM-2, the Company  
23       seeks to recover \$48,121 during the referenced period. This amount

1 represents the projected costs of \$43,663 to be incurred during 2015,  
2 plus the estimated true-up of \$4,458 for calendar year 2014.

3 **Q. WHAT ARE THE COMPANY'S PROPOSED ENERGY**  
4 **CONSERVATION COST RECOVERY FACTORS FOR EACH RATE**  
5 **CLASS FOR THE JANUARY 2015 THROUGH DECEMBER 2015**  
6 **PERIOD?**

7 A. Revised Schedule C-1, Exhibit JHM-2, provides the calculation of the  
8 Company's proposed ECCR factors for 2015.

9 The Conservation Adjustment Factors per therm for Sebring Gas  
10 System are:

11	TS-1	\$ .11687
12	TS-2	\$ .06618
13	TS-3	\$ .04899
14	TS-4	\$ .04350

15 **Q. DOES THIS CONCLUDE YOUR TESTIMONY?**

16 A. Yes.

1. **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**2. In Re: Conservation Cost  
3. Recovery ClauseDocket No. 140004-GU  
Filing Date: May 1, 2014

4.

5. **DIRECT TESTIMONY OF DEBBIE STITT ON**  
6. **BEHALF OF ST. JOE NATURAL GAS COMPANY, INC.**7. Q. Please state your name, business address, by whom you are  
8. employed and in what capacity.9. A. Debbie Stitt, 301 Long Avenue, Port St. Joe, Florida 32456  
10. St. Joe Natural Gas Company in the capacity of Energy  
11. Conservation Analyst.

12. Q. What is the purpose of your testimony?

13. A. My purpose is to submit the expenses and revenues  
14. associated with the Company's conservation programs  
15. during the twelve month period ending December 31, 2013  
16. and to identify the final true-up amount related to that  
17. period.18. Q. Have you prepared any exhibits in conjunction with your  
19. testimony?20. A. Yes, I have prepared and filed together with this testi-  
21. mony this 1st day of May, 2014 Schedules CT-1 through  
22. CT-5 prescribed by the Commission Staff which have  
23. collectively been entitled "Adjusted Net True-up for  
24. twelve months ending December 31, 2013" for identi-  
25. fication

1. Q. What amount did St. Joe Natural Gas spend on conser-  
2. vation programs during the period?

3. A. \$96,575.00

4. Q. What is the final true-up amount associated with this  
5. twelve month period ending December 31, 2013?

6. A. The final true-up amount for December 31, 2013 is  
7. an under-recovery of \$4,103.

8. Q. Does this conclude your testimony?

9. A. Yes

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## 1                   BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

2   In Re:  Conservation Cost       )  
          Recovery Clause        )  
3   \_\_\_\_\_ )                   Docket No.140004-GU  
  Submitted for Filing  
  August 21, 2014

4  
5                   DIRECT TESTIMONY OF DEBBIE STITT ON BEHALF OF  
                  ST. JOE NATURAL GAS COMPANY, INC.  
6

7   Q.  Please state your name, business address, by whom you  
8       are employed and in what capacity.

9   A.  Debbie Stitt, 301 Long Avenue, Port St. Joe, Florida  
10       32456, St Joe Natural Gas Company in the capacity of  
11       Energy Conservation Analyst.

12  Q.  What is the purpose of your testimony?

13  A.  My purpose is to submit the known and projected expenses and  
14       revenues associated with SJNG's conservation programs incurred  
15       in January thru July 2014 and projection costs to be incurred  
16       from August 2014 through December 2014.  It will also include  
17       projected conservation costs for the period January 1, 2015  
18       through December 31, 2015 with a calculation of the conservation  
19       adjustment factors to be applied to the customers' bills during  
20       the January 1, 2015 through December 31, 2015 period.

21  Q.  Have you prepared any exhibits in conjunction with your testimony?

22  A.  Yes, I have prepared and filed to the Commission the 21st day of  
23       **August 2014** Schedule C-1 prescribed by the Commission Staff  
24       which has collectively been titled Energy Conservation Adjustment  
25       Summary of Cost Recovery Clause Calculation for months January

1 1, 2015 through December 31, 2015 for identification.

2 Q. What Conservation Adjustment Factor does St. Joe Natural Gas  
3 seek approval through its petition for the twelve month period  
4 ending December 31, 2015?

5 A. \$.23810 per therm for RS-1, \$.15181 per therm for RS-2, and  
6 \$.11480 per therm for RS-3, \$.11064 per therm for GS-1, \$.04696  
7 per therm for GS-2, and \$.02125 per therm for GS-4/FTS-4

8 Q. Does this conclude your testimony?

9 A. Yes.

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1           **CHAIRMAN GRAHAM:** And how about exhibits?

2           **MS. CORBARI:** Staff has compiled a stipulated  
3 exhibit list which includes the prefiled exhibits  
4 attached to the witnesses' testimonies. Staff would  
5 move Exhibits 1 through 13 into the record as set forth  
6 in the Comprehensive Exhibit List.

7           **CHAIRMAN GRAHAM:** Okay. We'll move Exhibits 1  
8 through 13 into the record, unless there's any  
9 objections. Seeing none, those will be moved into the  
10 record.

11                   (Exhibits 1 through 13 marked for  
12 identification and admitted into the record.)

13                   This will conclude this hearing. Are there  
14 any other issues to come before us in this docket?

15           **MS. CORBARI:** There are none. Since the  
16 Commission has made a bench decision, post-hearing  
17 filings are not necessary and a final order will be  
18 issued by November 13th.

19           **CHAIRMAN GRAHAM:** That sounds good. We'll  
20 adjourn Docket 04 and proceed on to Docket Number  
21 140001-EI.

22                   (Proceeding adjourned at 9:45 a.m.)

23

24

25

1 STATE OF FLORIDA )  
2 COUNTY OF LEON ) : CERTIFICATE OF REPORTER

3  
4 I, LINDA BOLES, CRR, RPR, Official Commission  
5 Reporter, do hereby certify that the foregoing  
6 proceeding was heard at the time and place herein  
7 stated.

8 IT IS FURTHER CERTIFIED that I stenographically  
9 reported the said proceedings; that the same has been  
10 transcribed under my direct supervision; and that this  
11 transcript constitutes a true transcription of my notes  
12 of said proceedings.

13 I FURTHER CERTIFY that I am not a relative, employee,  
14 attorney or counsel of any of the parties, nor am I a  
15 relative or employee of any of the parties' attorney or  
16 counsel connected with the action, nor am I financially  
17 interested in the action.

18 DATED THIS 29th day of October, 2014.

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LINDA BOLES, CRR, RPR  
FPSC Official Hearings Reporter  
(850) 413-6734