



1 APPEARANCES :

2 JEFF BRANCH

3 JAMES FORSTALL

4 MAGGIE SCHOOLAR

5 JIM SKJEVELAND

6 CHERYL RHODES

7 RICK KOTTLER

8 CURTIS WILLIAMS

9 JEFF BATES

10 PAMELA PAGE

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## P R O C E E D I N G S

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2           **MR. WILLIAMS:** Good afternoon, everyone. I'm  
3 Curtis Williams with the Office of Telecommunications,  
4 and I'll be chairing today's meeting. We're going to go  
5 ahead and get started if everyone's ready here.

6           Joining me is Jeff Bates, who is also with the  
7 Office of Telecommunications, and Pam Page, who is with  
8 the Office of General Counsel here at the Public Service  
9 Commission.

10           Everyone should have received a copy of the  
11 meeting agenda, so at this time we will just proceed  
12 with the agenda as printed.

13           The first thing I would like to do is have our  
14 attorney, Pam Page, read the notice.

15           **MS. PAGE:** Welcome, and good afternoon.  
16 Pursuant to notice issued, this time, date, and place  
17 were set for this meeting of the Telecommunications  
18 Access System Act Advisory Committee in Docket  
19 No. 140029-TP.

20           **MR. WILLIAMS:** Thank you, Ms. Page.

21           Before we proceed, I would like to cover a  
22 few preliminary matters. First, the transcript will  
23 be made of today's meeting and provided to all TASA  
24 members. Also, please remember to state your name  
25 when speaking for the court reporter for the record.

1 Please silence all your cell phones during today's  
2 meeting. And for those on the phone, we ask that  
3 you please put your phone on mute until you're ready  
4 to speak so we don't get interference here in the  
5 conference room.

6 At this time I'd like to go ahead and take  
7 appearances. We will start with the individuals  
8 here and then proceed with those that are on the  
9 telephone, so we can start with Jeff.

10 **MR. BRANCH:** Hello. My name is Jeff Branch.  
11 I'm with Sprint.

12 **MR. FORSTALL:** Good afternoon, everyone. My  
13 name is James Forstall. I'm with FTRI.

14 **MR. WILLIAMS:** Thank you. For phone  
15 participants, please state your name and who you're  
16 representing. We can go ahead and start with you,  
17 Ms. Scholar, since you were the first on, I believe.

18 **MS. SCHOLAR:** Absolutely. Hello, everyone.  
19 Maggie Scholar from Sprint.

20 **MR. SKJEVELAND:** And this is Jim Skjeveland  
21 from Sprint.

22 **MR. WILLIAMS:** Do we have anyone else  
23 participating by phone?

24 **MS. RHODES:** Yes. This is Cheryl Rhodes, and  
25 I am a representative for the Deaf/Blind Association,

1 the Florida Deaf/Blind Association.

2 **MR. WILLIAMS:** Thank you, Cheryl, and welcome.

3 **MR. KOTTLER:** Also this is Rick Kottler with  
4 DSCA.

5 **MR. WILLIAMS:** Thank you, Rick. Can you  
6 define the acronym, please?

7 **MR. KOTTLER:** Yes. Sure. Sorry about that.  
8 That's the Deaf Service Center Association.

9 **MR. WILLIAMS:** Thank you.  
10 Do we have anyone else participating by  
11 phone?

12 Okay. Hearing none, again, welcome,  
13 everyone, and thank you for your participation. At  
14 this time we'll go ahead and proceed with the  
15 presentations. Jeff Bates will provide an FCC  
16 update, and I will provide an update on the Florida  
17 Public Service Commission.

18 We will then have a presentation by James  
19 Forstall with FTRI on their annual report, followed  
20 by Jeff Branch's update on Sprint Relay service in  
21 Florida. Mr. Bates.

22 **MR. BATES:** Good afternoon, Mr. Branch,  
23 Mr. Forstall.

24 Just a brief reminder on FCC number versus  
25 DA number on orders. Decisions are issued in two

1 different ways: By the authority of the entire  
2 Commission with each Commissioner voting or by  
3 authority delegated to the bureaus and offices of  
4 the Commission.

5 If a decision is decided by the  
6 Commission, it is identified by an FCC number. The  
7 FCC number is comprised of two digits indicating the  
8 year and a number of up to three digits indicating  
9 the sequence such as FCC 08-138. If a decision is  
10 issued through authority delegated to the FCC  
11 bureaus and offices, it is identified by a DA  
12 number, a delegated authority number. The DA number  
13 is constructed similarly to an FCC number with two  
14 initial digits indicating the year and a number of  
15 up to four digits indicating the sequence such as  
16 DA 08-1476.

17 First off, Order DA 15-589 released on  
18 May 15th, 2015. In this order, the FCC granted a  
19 temporary limited waiver of the requirement for  
20 providers of Video Relay Service to obtain from each new  
21 and existing user the last four digits of the user's  
22 social security number or a tribal identification number  
23 as a part of the VRS user registration process in those  
24 instances where the user does not have a social security  
25 number or tribal identification number.

1           The waiver of the social security number rule  
2 granted for a limited period of time became effective on  
3 May 15th, 2015, and will remain in effect until the  
4 Commission takes final action on VRS registration  
5 procedures pursuant to its open rulemakings on VRS  
6 matters.

7           Our next order is DA 15-680 which was released  
8 on June 10th, 2015. By this order, the FCC extended the  
9 previously granted waiver of the requirement that  
10 providers of Internet Protocol Relay, IP Relay, service  
11 handle 911 calls initiated by callers who have been  
12 registered but not verified by an IP Relay provider.

13           The FCC concluded that the waiver extension is  
14 necessary to prevent the resumption of a harmful  
15 practice while the Commission considers how to address  
16 this issue on a permanent basis. The waiver, which  
17 expired on April 29th, 2015, was extended retroactively  
18 to April 29th, 2015, and will remain in effect until the  
19 Commission resolves whether to adopt a permanent  
20 prohibition against the handling of 911 calls from  
21 callers whose registration information has not been  
22 verified prior to placement of the call.

23           And our final order from the FCC is Order  
24 DA 15-922. It was released on August 14th, 2015. The  
25 FCC directed that payment be made from the Interstate

1 Telecommunications Relay Services Fund, TRS Fund, to  
2 Sprint for the provision of Web CapTel service, a form  
3 of Internet Protocol captioned telephone service, for  
4 the period from January 1, 2014, through the date of the  
5 order.

6 The compensation at issue was withheld by the  
7 TRS Fund administrator, Rolka Loubé, pending a  
8 determination as to whether the service was provided in  
9 compliance with the Commission's emergency call handling  
10 requirements.

11 The FCC found that there was no valid basis  
12 for a finding of noncompliance and directed Rolka Loubé  
13 to release all compensation withheld and otherwise owed  
14 for the period specified. This order addresses the  
15 withholding of monies for Sprint's Web CapTel service  
16 only. The division -- or the bureau will address  
17 withholding of monies for Sprint's Wireless CapTel  
18 service at a later date.

19 **MR. WILLIAMS:** Thank you, Mr. Bates. At this  
20 time we'll go ahead and provide an overview of the  
21 Florida Public Service Commission's activities since our  
22 last meeting related to Relay, specifically FTRI's  
23 fiscal year 2015/2016 budget.

24 On May 18th, 2015, the Florida Public  
25 Service Commission issued Order No. PSC-15-0200 in

1 Docket No. 140029 which increased the monthly relay  
2 surcharge by one penny to offset FTRI's  
3 \$481,960 deficit due to increased relay provider  
4 costs, with the additional amount going to FTRI's  
5 remaining budget deficit.

6 It also increased the TRS surcharge to 12  
7 cents per month for fiscal year 2015/2016 effective  
8 July 1st, 2015, and required the incumbent local  
9 exchange companies, competitive local exchange  
10 companies, and shared tenant service providers to  
11 bill the 12-cent surcharge for the fiscal year  
12 effective July 1st, 2015, and required FTRI to  
13 reduce its proposed budget by \$164,284.

14 At this time we'll entertain any questions  
15 regarding the Public Service Commission's updates.

16 Next we'll go ahead and proceed with FTRI's  
17 presentation on their annual report, so, Mr. Forstall.

18 **MR. FORSTALL:** Thank you. Good afternoon. I  
19 do have a technical question. Does this light need to  
20 be on for me?

21 **MR. WILLIAMS:** It's on. It's -- everything is  
22 good. It's on now.

23 **MR. FORSTALL:** It's off right now.

24 **MR. WILLIAMS:** No. Okay. Is it -- the green  
25 light -- it's on now. It's on now.

1           **MR. FORSTALL:** It's on now? Can everyone hear  
2 me on the phone?

3           I'll go ahead and proceed. Good  
4 afternoon.

5           **MS. SCHOOLAR:** This is Maggie. Yes.

6           **MR. FORSTALL:** Okay. Thanks.

7           **MR. KOTTLER:** This is Rick. I can hear you,  
8 James.

9           **MR. FORSTALL:** Do you want his on or off?  
10 Okay.

11           Good afternoon, everyone. I'm going to be  
12 presenting on the annual report of FTRI activities  
13 for 2014 and 2015. Our fiscal year begins July 1st  
14 and it ends on June 30th. So during last year's  
15 period, we had -- the total number of client  
16 services provided by FTRI for fiscal year 2014 and  
17 '15 was 30,925. And as you can see on the graph,  
18 that the number of new services was at 43.3 percent  
19 of the total services with the exchange being  
20 36 percent. This represents all services throughout  
21 the state, which includes the regional distribution  
22 centers as well as the FTRI office.

23           I have -- the next slide is a graph  
24 illustrating the last four years of total client  
25 services. As you can see, we did see a decrease from

1 prior years, and this is primarily due to the fact that  
2 more and more people are migrating towards other and  
3 newer technology, and since FTRI is limited to landline  
4 equipment and services only, we're not able to  
5 distribute other technologies such as wireless or IP  
6 Internet service equipment. So we will continue to see  
7 a decline because the population, as I said, is  
8 migrating to other technology.

9 And so even though the State of Florida may  
10 have nearly 3 million people who qualify as having a  
11 hearing loss, that pool of potential candidates or  
12 applicants continues to shrink.

13 The next slide is new client services. We do  
14 track the number of services categorized by new,  
15 exchanged, modified, returned, and follow-up, and last  
16 year we were able to serve 13,408 new clients,  
17 first-time new clients -- new clients. The category  
18 groups are deaf, which is 57; hard of hearing, 13,148;  
19 speech impaired, 85; and dual sensory impaired, 118.

20 The next slide shows the illustration of the  
21 last four years of new client services. We did see a  
22 decrease over prior years, however, 1.9 percent. So it  
23 was -- we tried to level it off. We did see a little  
24 bit of a stabilization, so.

25 The next slide is the number of equipment

1 distributed. They were both new and refurbished  
2 equipment. The total number of equipment for the last  
3 year is 25,564 devices, and 94.8 percent of them were  
4 amplified telephones, which is the volume controlled  
5 phone for the hearing impaired.

6 Again, the next slide shows the last four  
7 years' activities of equipment distributed. Again, the  
8 decline, it kind of -- it lines up with the number of  
9 services provided. In years past, most people got two  
10 pieces of equipment, but lately because of new  
11 technology with the amplified phones most people are not  
12 getting the additional ringers, audible ringers because  
13 the phone itself has a loud enough ringer built in. So  
14 a lot of people in the years past used to get what we  
15 called a Category A and a Category B equipment.

16 A Category A would be a telephone -- a device  
17 that allows them to communicate on the phone system, and  
18 then the Category B with a ringer would be audible  
19 ringer. So that's how we classified them. But now  
20 we're seeing more and more people only getting a  
21 Category A piece of equipment.

22 The next slide is outreach. We conducted  
23 1,112 outreach activities and in addition to  
24 1,601 offsite distribution during last fiscal year. The  
25 RDCs have -- over the last few years the RDCs have

1 developed relationships with other service providers in  
2 their area whereby they would go out in the field and  
3 distribute equipment through other locations, so to  
4 speak, for instance, a senior center or a local library,  
5 allowing for residents in the area to be able to go to  
6 one of those what we call offsite distribution.

7           We found out years ago that right around 2008  
8 when the economy started tanking or did tank, a lot of  
9 people were not traveling as much because they were  
10 trying to save on gasoline, et cetera, so they stayed  
11 home, so -- and they were not going to the centers where  
12 primarily they would go to a center to get all the  
13 services. And so we decided -- we encouraged the RDCs  
14 to start getting outside of the facilities, so to speak,  
15 so they can get closer to the community, and it really  
16 has paid off. It works much better. More and more  
17 centers are doing it, they're doing it more. That's why  
18 you can see the number of offsite distribution is much  
19 higher than outreach activities. But we do consider  
20 offsite distribution as part of outreach because when  
21 they do go out, they are promoting the program. And  
22 they might not be doing an official presentation or  
23 exhibit, but they are establishing a presence in the  
24 location, and when people do come in, they do see it.  
25 And if they hear about it, they will go ahead and get

1 the service. So we do consider that part of an outreach  
2 activity.

3 The total outreach and distribution combined  
4 was 2,713. There was a dropoff last year, and primarily  
5 because outreach funds were depleted a little earlier  
6 than expected, so centers were not able to conduct  
7 additional outreach the last quarter of last fiscal  
8 year. However, it's my personal belief that had we had  
9 enough funding to continue outreach throughout the whole  
10 year, we would have surpassed the numbers that we had  
11 last year. So it was unfortunate, but we did run out of  
12 funds last year. We ran out late March, so we had  
13 April, May, June without any outreach or, I should say,  
14 minimal outreach activity; not nearly as much as we had  
15 done the year prior. So it is important that we do  
16 continue with outreach with the RDCs because they are in  
17 the particular areas, they know the areas very well,  
18 they have that relationship with other service providers  
19 and local agencies, so they do rely on those outreach  
20 dollars to reach out to the community.

21 The next slide shows just some of the other  
22 services that we were providing in addition to what I  
23 had mentioned earlier. We processed over  
24 28,347 customer service calls. Those are people who  
25 call in for services through our main number or customer

1 care number, so we had many callers. And that's just  
2 the FTRI office. That does not include calls going into  
3 the regional distribution centers.

4 We also mailed out 831 applications to  
5 individuals who specifically requested that. We do have  
6 the applications available online; however, there are  
7 some people that do request us to mail a hard copy, and  
8 we do do that.

9 We also processed over 94,000 forms. Now when  
10 I say forms, that is -- that could be anything from a  
11 new application -- anything that requires a document to  
12 be processed that is tied or associated with the service  
13 comes to our office, so we actually are physically  
14 touching that document. And so we did over 94,000 of  
15 those.

16 Let's see. Other important facts. We  
17 continued extensive education and training and support  
18 to the regional distribution centers. We continued to  
19 place a high priority on protecting the integrity of the  
20 client information by making our database -- enhancing  
21 our security in the database. We're constantly doing  
22 that. That's something we're always monitoring, making  
23 sure we always provide the latest updates to protect the  
24 client information, making sure that no one can hack  
25 into our system, et cetera. So we're constantly on

1 that.

2 We also operated within budget requirements,  
3 and we received high marks from the external auditors  
4 for financial records and internal controls.

5 The next slide is just an example of some of  
6 the newspaper ads that we ran last year. And as you can  
7 see, the full color two-side insert ads. We had done  
8 this last year. We did it once before a summer -- a  
9 year ago and for a short period of time. And the  
10 results were really, really impressive, so we did it  
11 again. And although we were limited to how many RDCs we  
12 could deal with because it's so expensive, the  
13 newspapers are expensive to advertise in, so we had to  
14 pick a few to run it in certain areas. However, the  
15 centers will tell you that the insert ad has really  
16 produced good results because that is something that  
17 will go inside all the ads that you'll see in a regular  
18 Sunday newspaper or whatever the case may be. It's  
19 something they can pull out, and a it's full 8x11 in  
20 size, and it really has paid off. And we really enjoyed  
21 using that last year, and we're using it again this fall  
22 campaign and, again, the numbers are impressive. So  
23 that is something that we would love to be able to  
24 continue to do; however, the cost of running those ads  
25 are not cheap. So -- but it is effective.

1           The next slide is pictures of some banner ads  
2 that we put on the Internet website of some of our  
3 partners. The regional centers may put it on their  
4 site. And that's just another way of promoting the  
5 program through electronic website avenues. We also did  
6 some Facebook ads that we pushed out. We have someone  
7 that we work with that would create it and push it out  
8 for us.

9           We also -- the next slide shows the Twitter  
10 and Facebook memes which we have going on an ongoing  
11 basis, and we really -- again, we work with Clarity, one  
12 of our equipment vendors, to produce and push it out for  
13 us, and they're working with us. And it's been  
14 effective. We do get a lot of people that will repost  
15 it to their own website. So we do -- we will continue  
16 to do that. We are doing it again this year.

17           Quality assurance. FTRI maintains a quality  
18 assurance system to monitor the services, training, and  
19 equipment provided by contracted agencies, which are the  
20 regional distribution centers. Postcard questionnaires  
21 are mailed to a random selection of clients served by  
22 each regional distribution center or the FTRI office.  
23 5,549 questionnaires were mailed during this fiscal  
24 year, and we received 1,752 responses for a nearly  
25 31 percent return rate.

1           97 percent of the responses were positive.  
2 Negative responses were resolved by either contacting  
3 the client directly or referring them to the local  
4 regional distribution center for followup.

5           In addition to that, we have an automated  
6 email system that sends out quality assurance surveys,  
7 and this is a system that we introduced a few years  
8 back, maybe three, probably three, maybe four years ago,  
9 that any time a client gets served, if they provide us  
10 with their email address, the system will automatically  
11 generate an email survey to them the next day. And so  
12 we get -- the response was 29.58 percent of the people  
13 that receive it respond.

14           And in addition to that, we have a follow-up  
15 survey that goes out to the same individuals that have  
16 email addresses asking them about the equipment. So we  
17 have a survey -- a service survey that questions them on  
18 the service that we provided, and then in 30 days we  
19 follow up and say, well, is the equipment working for  
20 you? How is the equipment working for you? So we do  
21 have that also.

22           The next slide is the National Deaf/Blind  
23 Equipment Distribution Program otherwise known as the  
24 iCanConnect program. During the last fiscal year we had  
25 27 people assessed for the program. The number of

1 people trained were 34, and that number would include  
2 people who might require additional training. The  
3 number of equipment distributed was 64, and currently we  
4 had five contractors working for us last year throughout  
5 the state.

6 And the next slide is the FTRI regional  
7 distribution center map. We had 25 during this last  
8 year. Actually in the last quarter we did lose  
9 three contractors. Three of them -- and they were the  
10 Deaf & Hearing Resources of West Palm Beach. They  
11 actually dissolved due to financial reasons. The Area  
12 Agency on Aging, a Tallahassee agency, they have agreed  
13 or decided not to continue with. And the CIL South  
14 Florida - Miami gave us notice this past month that they  
15 have reorganized or restructured their office and they  
16 will no longer be providing FTRI services in the Miami  
17 area. However, we do have another office in Miami, in  
18 both Miami and West Palm Beach. We already have  
19 another -- a secondary office there, so we are good --  
20 we are continuing to be providing services in those  
21 areas. At this point we have not decided whether we  
22 were going to open up an additional center or not.  
23 That's going to be down the road.

24 Okay. And that concludes my report. I'm open  
25 for any questions anyone may have.

1           **MR. WILLIAMS:** Are there any questions for  
2 Mr. Forstall?

3           **MR. KOTTLER:** Hey, James, this is Rick. One  
4 thing that you didn't talk about that you -- if you  
5 could take a couple of minutes because it's working  
6 really well, is the Application Request and the followup  
7 and that whole program that you all have started with  
8 the RDCs.

9           **MR. FORSTALL:** Sure. Thank you for reminding  
10 me, Rick.

11           The Application Request is a program that  
12 we introduced just this fiscal year. It's a process  
13 that we implemented whereby a client will contact  
14 FTRI either through a phone call or they may go  
15 online and request information from FTRI. We do  
16 have what we call a place where they -- a page on  
17 our website where they can go fill out information  
18 about themselves, and we will collect it in our  
19 database.

20           And what we do, we have -- internally we  
21 have the ability to mail the -- it depends on what  
22 they ask for too. You know, we give the clients  
23 options. Do you want to be referred to the nearest  
24 regional distribution center or do you want us to  
25 mail you an application or do you want to print an

1 electronic application off online? And regardless  
2 of what they do, we honor their request.

3 But in addition to that, we -- if, for  
4 instance, if a client lives in Port St. Lucie, which  
5 is Rick's area, I will -- our team internally will  
6 assign that particular client to his center and it  
7 will show up on his dashboard, what we call it,  
8 because all the centers have access to our database  
9 and they're all customized so they cannot see anyone  
10 else's information. But we created it so,  
11 therefore, Rick and his staff can review a list of  
12 clients that had requested an application or any  
13 kind of information about the FTRI program. And  
14 they will follow up with the client to make sure  
15 that they do get served in some kind of fashion.

16 And if we find out that they might be  
17 calling or asking for assistance with their phone,  
18 then we take care of that internally through  
19 customer care. And if we find out that they do  
20 indeed need an exchange for whatever reason, we'll  
21 troubleshoot it. And if we find out that they do  
22 need to change their phone, we will refer them right  
23 back to the center where they got the phone  
24 originally to go back and get it exchanged. And  
25 we'll notate that in the client's file so the

1 centers, when they open it up, they'll see, oh,  
2 we're already approved for an exchange because we  
3 troubleshooted the phone.

4 But getting back to the application  
5 request, that's going to allow us to follow up with  
6 clients to make sure that if for some reason they  
7 contacted us, we want to make sure that we followed  
8 through with them and hopefully get them signed up  
9 to get a phone if they're qualified.

10 **MR. WILLIAMS:** Rick, did you have an  
11 additional question or follow-up?

12 **MR. KOTTLER:** No, that took care of it.  
13 Thanks.

14 **MR. WILLIAMS:** I have several questions. I  
15 think it would probably be easier if we could start like  
16 at the beginning of your presentation and I can kind of  
17 go through there. On the page that's titled "Total  
18 Client Services," can you explain a little more? I know  
19 you explained that the decline is due to migration to  
20 newer technologies and newer services. What -- and I  
21 know you look at things on a national level. Do you  
22 have anything you can share with us on what may be  
23 happening in other states or nationally? Is it  
24 consistent with what you're experiencing?

25 **MR. FORSTALL:** Absolutely. That's a good

1 question.

2 Overall, the national trend is the same as  
3 what we're experiencing. However, there are several  
4 states that are moving forward with newer  
5 technology. And what they're seeing is -- because  
6 they introduced newer technology, they're seeing a  
7 resurrection of their numbers, so to speak, that are  
8 increasing because they're now offering services in  
9 technology that otherwise they wouldn't get due to  
10 the landline-based program.

11 Some of these programs or states are  
12 offering wireless devices. Some of them are  
13 offering accessories. An accessory is something  
14 that will work with a wireless device. It doesn't  
15 necessarily mean that a program will give you  
16 wireless. They might give you an accessory that  
17 allows you to hear clearly and -- clearer and louder  
18 when you plug in that accessory into your cell  
19 phone. And we're seeing more and more of that  
20 happening because cell phones aren't necessarily  
21 equipped to give that clear amplification to someone  
22 with a hearing loss. There's just a lot of  
23 complications that go into a small product, but the  
24 accessories help resolve that issue. So that's  
25 being offered in several states.

1           Also several state are offering Apple  
2 products, which is iPhones or iPads, and that's what  
3 some of the state programs that have a migrating in,  
4 they're keeping pace with the technology. So that's the  
5 direction they're moving in, and those states are  
6 seeing, you know, their numbers stabilizing or  
7 increasing. And that's -- I do have a map that kind of  
8 identifies it. I'll be happy to email it to you.

9           **MR. WILLIAMS:** Yes. That would be good, and I  
10 can distribute it.

11           **MR. FORSTALL:** Now you'll see when I do --  
12 well, I've got 15 EDPs that have an iPad and iPhone  
13 program, 15 states.

14           **MR. WILLIAMS:** Okay.

15           **MR. FORSTALL:** Two of those states -- no, in  
16 addition to that, two states have an iPad and iPhone  
17 program through the iCanConnect program, which means  
18 that we're one of them. We only gives iPads and iPhones  
19 to people who qualify through the National Deaf/Blind  
20 Program. Believe or not, that's probably one of the  
21 most popular products that we distribute through that  
22 particular group, and that's through the FCC.

23           Florida and Colorado are the only two  
24 states that I see on here that offer the Apple  
25 product through the iCanConnect program, and you'll

1 be able to see that identified with an icon on  
2 there.

3 Twenty-one states have implemented  
4 wireless programs. One is considering it. And the  
5 wireless accessories 17 states are offering.  
6 Unfortunately, Florida, all we offer is the landline  
7 products at this time.

8 **MR. WILLIAMS:** Yes. If you could email that  
9 chart, that would be helpful, and I'll distribute it to  
10 the TASA members.

11 **MR. KOTTLER:** This is Rick. I have one more  
12 question, if I could.

13 **MR. WILLIAMS:** Yes, Rick. Please.

14 **MR. KOTTLER:** Curtis, this is probably more  
15 towards you than James. Yeah. I understand, you know,  
16 I've read TASA and I understand the limitations of it  
17 being written in 1996 or whatever. What is it going to  
18 take, you know, and we've talked about this many times  
19 but it's always been kind of a gray area as to what  
20 we're going to need to do to change the way we do  
21 business and change into a more digital-oriented service  
22 provision. You know, are we going to have to really go  
23 back and change the legislation, or is this something  
24 that the Public Service Commission can do on its own?

25 **MR. WILLIAMS:** Rick, the Public Service

1 Commission, we operate under the authority of Chapter  
2 427 regarding the relay service programs. So the  
3 Commission doesn't have authority at this time to do  
4 anything more than what we do, and that is to operate  
5 the landline phones. So the next step would be  
6 to address it through legislation.

7 **MR. KOTTLER:** Okay. That's what I wanted to  
8 know. Thanks.

9 **MR. WILLIAMS:** Okay. Are there any additional  
10 questions on that issue? James, if we can go to  
11 total -- your slide, your presentation on total  
12 equipment distributed.

13 Yes, this is Curtis Williams. Did we  
14 have someone -- did someone just join us on the  
15 phone for the meeting? Okay.

16 **MR. FORSTALL:** This slide?

17 **MR. WILLIAMS:** Yes. Well, total equipment  
18 distributed. Yes. That's the slide.

19 Can you -- first, can you explain a little  
20 more -- I know you stated that in the past clients  
21 received two pieces of equipment. Now, I guess, because  
22 technology has changed it's kind of, all they really  
23 need is one or that's the demand that you're seeing.

24 **MR. FORSTALL:** Exactly.

25 **MR. WILLIAMS:** Can you explain a little more

1 what the differences are again between the two pieces of  
2 equipment?

3 **MR. FORSTALL:** Sure. We had two categories of  
4 equipment. That's how we classify with FTRI. Category  
5 A includes amplified telephone, TTYs, speech -- outgoing  
6 speech amplified phone, anything that has -- gives the  
7 individual the ability to access the telecommunications  
8 system, which is the telephone line in our case, that  
9 would classify as Category A.

10 Category B is anything that has a ringer  
11 or -- either audible ringer or visual ringer, and  
12 those are really auxillary aids to assist a client  
13 with hearing the phone ring, whether they have a  
14 loud ringer or a visual ringer which can be plugged  
15 into a lamp and the lamp will flash when the phone  
16 rings. Those are the two categories that we offer,  
17 A and B.

18 And what we have seen over the years in  
19 Category B with the audible ringer, a lot of people  
20 were getting both a phone and a ringer, which  
21 they're eligible to do. However, because over the  
22 years the phone itself, the ringer in the phone  
23 itself got better, so they felt the ringer in the  
24 actual phone is loud enough where they might not  
25 need a second one.

1           In addition to that -- and people who, for  
2 instance, might live in a two-story house and if  
3 they're upstairs and the phone is downstairs, well,  
4 that ringer would be helpful for them to put  
5 upstairs because then they can hear it and then  
6 answer the phone.

7           So in years past, we counted that as two  
8 different pieces of equipment, and that was part of  
9 the total year. Now what we're seeing is more  
10 amplified phones going out and less Category B, for  
11 instance, going out. That's why you see the numbers  
12 offset like that.

13           **MR. WILLIAMS:** So how are you managing the  
14 inventory? Are you just simply ordering less Category A  
15 phones?

16           **MR. FORSTALL:** Exactly. We order as needed.  
17 Every two weeks we place an order. We don't --

18           **MR. WILLIAMS:** Okay.

19           **MR. FORSTALL:** Yeah. We don't -- we have an  
20 inventory in our office, but we keep that as for a  
21 backup emergency, for instance. If a center, for  
22 whatever reason, they may have forgotten to place an  
23 order, they missed an order deadline, well, if they have  
24 an emergency situation, then we can ship them phones  
25 from our office. But we order as needed, so every two

1 weeks the center will go online or place their orders,  
2 and we will review it, make sure that it meets up with  
3 what they need. We also know what they have in  
4 inventory. We have a reconciliation report that matches  
5 up. We do an audit every once in a while, so it needs  
6 to match up. When we go down there, we count it, et  
7 cetera.

8           And so we monitor, and if we see a center,  
9 maybe they place an order, an unusually high order,  
10 we'll question it. We'll say, well, why are you  
11 doing it? You're running newspaper ads, okay, that  
12 makes sense, so we'll bump it up a little bit.  
13 Because we want to make sure that they don't run out  
14 of equipment. When an actual client comes in to get  
15 the equipment, we want to make sure they get it. So  
16 we monitor that very close, and I think the Deaf  
17 Service Center Association would tell you that we do  
18 a pretty good job of that. But, yeah, so all the  
19 equipment, only order as needed, so we never really  
20 have a huge stockpile of it.

21           **MR. WILLIAMS:** Okay. Thank you. On the slide  
22 titled "Total Outreach Distribution," yes, the -- for  
23 the RDCs, do they use their own internal funds for  
24 outreach purposes or do you assist them through your  
25 budget on, you know, kind of partnering with them on

1 outreach activities?

2           **MR. FORSTALL:** That's a good question. We  
3 have an outreach budget designed specifically for the  
4 regional distribution centers to do outreach. We have  
5 an agreement -- we have two contracts; we've got one for  
6 the equipment side and one for the outreach side. And  
7 how it works is the center will apply online for funding  
8 for a certain event, whether it be a presentation or an  
9 exhibit, and we review it and make sure that in the past  
10 they did similar to this, how is it working, are the  
11 results or the return on investment worth it, so we  
12 review all that.

13           And a center, if they have an event, for  
14 instance, if they request an event or a funding for  
15 a particular event, we say, you know what, that's  
16 not something we want to fund. Based on previous  
17 history it didn't do very well, so we might decline  
18 funding it. But they can continue to do it, and if  
19 they do it, that's when they're using their own  
20 funds. And that is called -- we classify those  
21 events as a non-contractual outreach, which means  
22 that we're recording the activity and we're  
23 capturing the data but we're not funding it. So  
24 they do use some of their funds.

25           **MR. WILLIAMS:** Okay.

1           **MR. FORSTALL:** But I would say probably  
2 99 percent of the outreach that the centers do are  
3 through us, are funded by FTRI.

4           **MR. WILLIAMS:** Okay. On the slide "Newspaper  
5 Ads," the I think you indicated that cost is an issue.  
6 And I guess I -- or at least that's kind of how I  
7 interpreted what you presented, that that is something  
8 that you take into consideration.

9           **MR. FORSTALL:** Okay.

10          **MR. WILLIAMS:** But on those newspaper ads how  
11 do you measure the effectiveness of those ads? Do you  
12 ask your clients if they saw the ad or do they, you  
13 know, provide some type of information that you can  
14 measure on the effectiveness of those ads?

15          **MR. FORSTALL:** Yes. We have what we call a  
16 client survey. Each application that a client  
17 completes, there's a little box at the top that asks  
18 them "How did you hear about the program?" And that's  
19 been -- we've been doing that for years.

20                 What we do with our database, we capture  
21 that information, and we can tell by looking at the  
22 client's survey how -- what works in a particular  
23 area for a particular RDC. We can break it down by  
24 services, by RDC, and referral source is what we  
25 call them.

1           And right now we're running both the  
2 insert ad and another ad that looks very similar to  
3 the insert ad. And so -- and we have what we call  
4 an insert ad campaign and we have what we call an  
5 ROP (phonetic) ad campaign, and that's going on  
6 right now. And it is similar to what we did in the  
7 past.

8           When I first contacted the placement  
9 company and I told them I wanted to do more insert  
10 ads, okay, we tend to think they were more effective  
11 than just the regular ads. Well, when they came --  
12 I told them this was my budget. When they came  
13 back, they told me to cover the whole state they  
14 would only be able to run an insert ad twice a year  
15 to cover everybody. I said, "That's not going to  
16 work for me." So we came back, we redesigned it.

17           So what we did was I had to hand pick  
18 probably ten to 12 regional distribution centers  
19 with smaller newspapers which would be less costly.  
20 So I did the insert ads with those centers, and the  
21 rest of the state I did what we call the ROP, and I  
22 can't tell you what it means right now. It just  
23 slipped me. But what it means is the newspaper  
24 decides where they place the ad. Okay? So they  
25 pick and choose where they're going to place it.

1 And that's to our disadvantage because we -- because  
2 we're not paying -- we're only paying a small amount  
3 for it, so we're at their discretion as to where  
4 they place the ads.

5 But instead of just doing it twice a year,  
6 I've spread it out and it is working well. We're  
7 doing that this morning because I'm trying to plan  
8 for the spring campaign, so I'm reviewing the fall  
9 campaign to see the results so I can see how I'm  
10 going to do the spring campaign. I have to start  
11 now to start promoting in January. And probably  
12 what we're going to do is, if you notice on this  
13 particular add, the "Loud, Clear and Free" ad, it  
14 was produced by Clear Sound, one of our  
15 distributors -- our vendors.

16 Well, for the next ad I'm going to have  
17 Clarity produce it, and they'll provide them at no  
18 cost to FTRI. So that's the partnership we have  
19 with them. And this has been very effective, so we  
20 want to continue to do that. And I'm going to  
21 request from the placement company, if we were to  
22 do, for instance, a full statewide insert ad, what  
23 would it cost FTRI? So next year's budget, I'll see  
24 how we can fit it in. But it's effective, and I  
25 think Rick will tell you that it's effective because

1 his RDC is one of them that has the insert ads. So  
2 I hope that answers your question.

3 **MR. WILLIAMS:** Yes, it did. Just a follow-up.  
4 So these are -- you're referring to print ads.

5 **MR. FORSTALL:** Okay. Correct.

6 **MR. WILLIAMS:** Are you also doing digital  
7 newspaper ads or are these only in print editions?

8 **MR. FORSTALL:** Some of the -- the IMS, the  
9 placement company, Intersect Media Solutions, they're  
10 out of Orlando or Lake Mary, I believe, what they do is  
11 when they negotiate it, they'll get us some digital ads,  
12 and that's included in the price that we pay. So -- and  
13 they'll use the same ads that we have.

14 **MR. WILLIAMS:** So this refers to both print  
15 and digital?

16 **MR. FORSTALL:** This one is only for  
17 newspapers. The one you'll see on the next page is the  
18 banner ads and Facebook. And I'll have to get -- what  
19 I'll need to do is get more information on that for you.  
20 But I know we've done that in the past with the digital  
21 ads. The print ad for us, for our particular target  
22 group works a whole lot better than digital ads.

23 **MR. WILLIAMS:** Okay.

24 **MR. KOTTLER:** Curtis, this is Rick. Can I add  
25 a little something here?

1           **MR. WILLIAMS:** Yes, please.

2           **MR. KOTTLER:** Thank you. First of all, on the  
3 insert ads, when they're going out, you can look at my  
4 numbers and they almost double for a month because the  
5 population we're trying to reach, they read the  
6 newspaper. The other really good thing about these  
7 inserts is people hold onto them. They might not call  
8 right away, and we'll hear from somebody a month down  
9 the road saying, you know, I've been looking at this  
10 thing and I think I'm going to call you. So they  
11 actually work better than an in print, in the newspaper  
12 ad. They get a whole lot more visual time as far as the  
13 clients. So they're really potent right now as far as  
14 reaching the client base that we're trying to get to.

15           **MR. FORSTALL:** Thank you, Rick. I was just  
16 going to say the same thing. And, you know, when you  
17 stop and think about it, the people are out there, you  
18 know. It's just finding a way to get to them, and we've  
19 found this to be successful. So we would love to be  
20 able to continue to do this on a broader scale  
21 throughout the whole state.

22                   Right now I couldn't do it in major  
23 metropolitan areas like Tampa, Orlando, or Miami  
24 because I cannot afford it, so I have to go with the  
25 smaller community newspapers.

1           **MR. WILLIAMS:** Okay. Thank you.

2           And the next question relates to the  
3 slide, the iCanConnect. Yes. Can you just explain  
4 that program a little more and how FTRI operates in  
5 that program?

6           **MR. FORSTALL:** Okay. Sure. This is the  
7 Federal Commission -- Communications Commission program.  
8 They oversee this program. This is a result of the 21st  
9 Century -- I'm looking at Jeff to help me out here --  
10 21st Century Communication Access Act, CCAC, something  
11 like that. Do you remember? Anyway, I'm trying to put  
12 the blame on you because I can't remember.

13          **MR. BRANCH:** Good try.

14          **MR. FORSTALL:** But about five years ago this  
15 act was passed, and it covers captioning -- it covers a  
16 whole variety of things, but the deaf/blind program was  
17 one of the proceedings in that filing that got passed by  
18 Congress to provide equipment to the deaf/blind  
19 community.

20                 \$10 million every year is pulled from the  
21 TRS Fund on the federal level to fund this program.  
22 And the FCC -- we're in the fourth-year of the  
23 program. We started the fourth year in July. The  
24 FCC did an inquiry of who would be interested in  
25 doing the program in each state. They only picked

1 one entity per state and FTRI was issued. We were  
2 highly recommended by Bob Casey to apply for it, so  
3 we did that.

4 We -- what it does is -- it's really an  
5 interesting program, and it's really opened the  
6 doors for more people to get serve who are  
7 deaf/blind who would not have otherwise been served  
8 through the FTRI program. Now through the FTRI  
9 program we have what we call a deaf/blind  
10 communicator, which is a big, bulky device that  
11 allows a deaf/blind person to be able to communicate  
12 through the telephone using that device, and we just  
13 started doing that about maybe six or seven years  
14 ago when it first came out. And we did have  
15 interest in it, but that was all we had to offer and  
16 it had to be landline based.

17 So when this program became available, the  
18 number of deaf/blind clients applying for our  
19 program just went about to zero because they knew  
20 they could get what they want through this program.  
21 This program offers a variety and a wide, broader  
22 range of equipment. And we were very surprised to  
23 learn that more and more people want the iPad and  
24 not just because they're completely blind. The  
25 definition of deaf/blind is -- it's a little bit

1 different or it covers more people, so to speak.  
2 More people qualify under that program for the  
3 disability; however, with the FCC there is an income  
4 requirement. So in FTRI we don't have an income  
5 requirement, but with the FCC program there is an  
6 income requirement.

7 And the qualification process is -- you've  
8 got to have more documentation to prove that you do  
9 have a vision loss and you do have a hearing loss,  
10 and so we've got two different people providing us  
11 with documentation or two different agencies  
12 verifying, certifying that the person is indeed deaf  
13 and blind.

14 And so what we do is when they apply, we  
15 review the application, and then when we -- okay --  
16 we find out this person meets all the  
17 qualifications, then we send an assessor, which the  
18 person can be both an assessor and trainer -- it's  
19 usually the same person, but a person will go out to  
20 the person's home and they will assess the needs of  
21 that person, okay, based on the braille level,  
22 different levels of -- functioning level of a  
23 person. And so they assess that person and then  
24 they'll say, "Okay. What is it that you are looking  
25 for to accomplish access to the telecommunications

1 system and through the Internet?" And they may come  
2 back with different options.

3 And so they come back -- we receive the  
4 paperwork back from the assessor with the  
5 recommendation of the equipment that the client is  
6 choosing. Okay. We place the order. We get  
7 approval from the FCC, place the order. The  
8 equipment is shipped sometimes directly to the  
9 client or sometimes directly to the trainer, who  
10 will then reschedule another visit to provide the  
11 equipment and train on all the equipment. And  
12 that's usually the process that we go through.

13 Clients are eligible to receive additional  
14 training should they need it. They're eligible to  
15 get -- exchange the equipment if it breaks, and  
16 sometimes they're eligible to get more than one  
17 piece of equipment. It depends on the individual  
18 situation. And, again, when we get a request, we  
19 make sure that we go through the process of getting  
20 approval from the FCC because that's how we're  
21 reimbursed. And we don't want to buy something we  
22 know we're not going to get reimbursed for, so  
23 that's the process.

24 And then on top of that, FTRI gets a  
25 15 percent administrative fee based on the purchase

1 amount. And the -- if we spend \$10,000 in one  
2 month, our 15 percent administrative fee is based on  
3 that \$10,000. So that's how we're reimbursed for  
4 the administrative fees.

5 **MR. WILLIAMS:** And I have one last question.  
6 We can proceed to the -- I guess your -- the last slide  
7 on the regional distribution centers.

8 You currently have 25 regional  
9 distribution centers, and you say that you lost  
10 three and that you were looking at others. But I  
11 just want to ask you, do you have a -- an ideal  
12 number of regional distribution centers that you  
13 would like to have, or are you constantly searching  
14 for more, and the more, the better?

15 **MR. FORSTALL:** Well, in the past we would add  
16 because we felt like there was a need for it.  
17 Specifically in a metropolitan area that has a larger  
18 population, one center may not be sufficient, and so  
19 we've been doubling up in those areas.

20 So we have two in Tampa, two in Orlando,  
21 we had two in Miami until last month, we had two in  
22 West Palm Beach, and we have two in Fort Lauderdale.  
23 Those are the major metropolitan areas. We feel  
24 like the size of the population warrants having a  
25 second one in those years.

1           And to be honest with you, going forward  
2 we -- it depends on the budget, you know. If we can  
3 recommend the increase, well, we have to bump the  
4 budget up to cover the cost of services and  
5 equipment. But lately the budget hasn't really been  
6 warranting that, so I'm kind of sitting back at this  
7 point to see where the program goes from here. So  
8 it doesn't look like -- you know, based on the last  
9 budget it looks like we're going to be facing more  
10 budget cuts, and so I don't want to expand knowing  
11 that that's coming down the pike.

12           **MR. WILLIAMS:** Okay. Thank you. That's it  
13 for my questions. Do we have any additional questions  
14 for Mr. Forstall? If not, we are ahead of schedule, and  
15 we're at the point in the meeting where it is time for  
16 us to take a break. So we'll go ahead and take about a  
17 15-minute break at this time, and we will restart at  
18 2:45. Thank you.

19           (Recess taken.)

20           We're going to go ahead and restart. At  
21 this time on the agenda we're scheduled to hear the  
22 presentation by Sprint Relay on the -- for their  
23 update, and Jeff Branch with Sprint will make that  
24 presentation.

25           **MR. BRANCH:** Thank you. Good afternoon. It's

1 a pleasure to be here today. I want to discuss a little  
2 bit about our organization, kind of what we're doing.  
3 Also I want to explain the updates, the new program and  
4 the new products, the TRS utilization, the CapTel  
5 utilization, quality reports, and the outreach services.

6 Marcelo Claire, he's the Sprint -- and he was  
7 explaining his philosophy, kind of what's going on in  
8 our organization. We're talking about the technology is  
9 really paramount to our customers' future, and  
10 technology for our customer, they're looking for  
11 solutions to technological conveniences and ways to  
12 connect and reach people and reach information. And so  
13 in our organization, we're also trying to create  
14 solutions and really give the people amazing  
15 experiences, deliver that to our customers.

16 We're also talking about the integrity. We  
17 want to treat other people exactly as how we would want  
18 to be treated. That's kind of -- we're wanting to  
19 follow that rule, having a good relationship with our  
20 customers, understand what they're looking for, and  
21 deliver what they need, the product or the service,  
22 whatever they need.

23 We're also challenged to really get rid of our  
24 old mind-set and look for new ways to connect and --  
25 through outreach and through services, new things that

1 are happening out there, and we need to be aware of  
2 what's going on that can help us achieve our goals as  
3 we're trying to help our customers. That applies also  
4 for relay services. We don't just leave our equipment  
5 there or kind of sit idly by. We're always looking for  
6 ways to increase and improve our services, our products,  
7 our platforms to be able to really meet today's  
8 technology and to be able to give the service and the  
9 quality that our customers need. So that's one of what  
10 Marcelo likes to explain to our department so that we  
11 want to be able to connect with our customers. That's  
12 kind of our main goal.

13 The next slide, I wanted to discuss our  
14 utilization for the new products. The Relay Conference  
15 Captioning, you can see on the chart there we started  
16 that in March, and up till September you can see we've  
17 had -- the total minutes have been increasing. So that  
18 really shows that people are using RCC and it kind of --  
19 they kind of get a taste of the new products and what  
20 it's like and how it work for some of them, either for  
21 an individual or for an organization. Captioning for  
22 the organization, they'll use the RCC for that. So it's  
23 interesting to see the numbers. You can really see  
24 that -- the numbers show they're using it.

25 **MR. WILLIAMS:** Yes, James.

1           **MR. FORSTALL:** Go back one slide. I like your  
2 hash tag move forward. Can we move forward the balances  
3 of the minutes not using RCC to the next month? Can we  
4 move the balance to not use the RCC month, month, month,  
5 month?

6           **MR. BRANCH:** Yeah. That's something that we  
7 would need to discuss with the rest of the state.

8           **MR. FORSTALL:** Okay.

9           **MR. BRANCH:** With -- yeah, the other  
10 interested parties, yeah, you would need to discuss that  
11 with them.

12                   French Gate is the next slide. This shows  
13 the -- some of the uses there. French, the specific  
14 product for French Gate, we've had a lot of calls,  
15 inbound calls and outbound calls that have been  
16 completed. It's interesting to see the number  
17 there.

18                   Some of these probably are people that  
19 will call and they'll -- just to see how it works  
20 and kind of get a feel for it. And then you can  
21 also see the session minutes there. The is -- the  
22 next slide is related to Spanish-to-English  
23 translation. And again you can see the usage  
24 numbers there. There are a lot of Spanish here in  
25 Florida, so you can see those numbers really are

1 representative of that.

2           The standard TRS utilization is on the  
3 next slide. The total session minutes of service,  
4 it's interesting, if you kind of see we're now -- it  
5 seems like we've kind of stabilized since March.  
6 There's a little bit of fluctuation, but mostly if  
7 you look across you can see that it's pretty stable,  
8 so it's interesting to see that. It's important  
9 that we continue to support providing good quality  
10 service in the standard TRS utilization, and I think  
11 that it's good to see that it's been stable.

12           CapTel utilization is the next slide. You  
13 can see the session minutes there from March.  
14 203,832, you can see that it's gone down now through  
15 September. And I think there are a couple of things  
16 that you can see here.

17           There's an open market competition that we  
18 have with CapTel, so we have Caption Call, we have  
19 Sorenson, that's like one of the things that --  
20 other companies that are competing with that.

21           Also probably some of the calls would be  
22 individual customers that are tran -- that are being  
23 transferred from an analog to an IP. So they're  
24 transitioning from one technology to the other, so  
25 you can see some of that. That's one of the

1 decrease of the numbers there.

2           The next slide explains the quality  
3 reports. They -- it's on a monthly basis there.  
4 You can see the TRS and the CapTel, those are two  
5 separate graphs. You can see the agent tested  
6 numbers and you can see them by month, 99 in March  
7 and then you can see April through the rest of the  
8 months there. And then the average words per  
9 minute, we monitor that also to make sure that it's  
10 in compliance with our standards, the state standard  
11 requirements. And the agent less than 60 words per  
12 minute, you can see a couple of the numbers there.  
13 We monitor that to make sure that if they go less  
14 than 60, then we pull them off of that. And we'll  
15 offer more training to that individual to get them  
16 up to speed.

17           So you can see the verbatim accuracy, over  
18 95 percent, and you can see that there's been an  
19 improvement throughout the months, so those are good  
20 results. The complaints, you'll see that there.  
21 There are two separate lines, complaints and  
22 commendations. It's interesting because at the  
23 beginning when we were transitioning some people  
24 would call and complain and we would have to address  
25 that to solve the individual complaints. And then

1 as time went on, it seemed like the complaints  
2 lessened and the service has improved. And that  
3 applies the same way to CapTel. You can see those  
4 numbers as well if you look down.

5 The next slide is our outreach. We have  
6 been given \$25,000 by FTRI to do the outreach, and  
7 that lists what we've -- what's been done with that  
8 budget. We have supported booths providing the  
9 CapTel advertisements and we've been working on the  
10 website to have information on the video assistance,  
11 like video assistance to speech. Some of the other  
12 sponsored events as well are listed there.

13 All right. That comes to the end of the  
14 presentation. I'm here if you have any questions.

15 **MR. KOTTLER:** This is Rick. I have a quick  
16 question, if I could.

17 **MR. WILLIAMS:** Yes. Go ahead, Rick.

18 **MR. KOTTLER:** On slide 10 where it's talking  
19 about the captioning accuracy, if I understand CapTel  
20 right, the operator is actually repeating what the other  
21 person is saying into the computer and the computer is  
22 actually doing the captioning. What do you attribute  
23 the actual increase in performance to? Is it to the  
24 operator speaking clearly, more clearly into the  
25 computer, or are the computers actually improving as far

1 as the captioning that they're doing?

2 **MR. BRANCH:** Okay. That's a really good  
3 question. For the CapTel, it's the voice recognition  
4 software that they're using, and so what is happening is  
5 the caller is speaking and then the -- it activates the,  
6 you know -- the agent says exactly what they're saying  
7 and speaks into the computer, and the -- and then it  
8 recognizes the voice and it converts it into text. And  
9 so that's why you're seeing an increase in the words per  
10 minute because the computer is getting quicker in terms  
11 of recognizing the voice. It's the software.

12 **MR. KOTTLER:** Okay. I'm not talking about the  
13 increase in the words per minute. What I'm seeing is an  
14 increase in the actual accuracy, and I'm wondering why  
15 is it more accurate now than it was six months ago?

16 **MR. SKJEVELAND:** Jeff, this is Jim. If I can  
17 assist you in answering that question.

18 **MR. BRANCH:** Sure. Sure. Go ahead.

19 **MR. WILLIAMS:** Yes, go ahead, Jim.

20 **MR. SKJEVELAND:** Yes. What it is is there's  
21 more steps included, Rick, when we deal with the  
22 captioning. It's not simply voice recognition software.  
23 It is -- the agent also has the opportunity to correct  
24 the voice recognition software before it's transmitted.  
25 So newer agents are still getting used to that, and with

1 their experience, that accuracy can improve. It starts  
2 high and it can even get higher. So a lot of times  
3 that's where you'll see that improved accuracy in that  
4 as we have some newer agents that with time get better.

5 **MR. KOTTLER:** That answers my question totally  
6 because I just couldn't see where that was coming from.  
7 But I did not realize that your operators actually had a  
8 chance to correct the text before it went live. So  
9 thank you very much for your answer.

10 **MR. SKJVELAND:** No problem.

11 **MR. BRANCH:** Thank you. Thank you, Jim.

12 **MR. WILLIAMS:** Yes, I have a question. If we  
13 can go back to page 5 -- or slide 5 on the Relay  
14 Conference Captioning. Can you explain just a little  
15 more on the -- or do you know the types of users of the  
16 service at this point, the types of -- are they more  
17 individuals or organizations?

18 **MR. BRANCH:** You know, I'm not really -- I  
19 can't identify each individual organization who uses  
20 this service. What I've seen is I've gone to some  
21 organizations and I've seen them using the RCC  
22 combination, you know, both.

23 **MR. WILLIAMS:** Thank you.

24 **MS. SCHOLAR:** And this is Maggie. If I could  
25 jump in here, Curtis.

1           **MR. WILLIAMS:** Yes, Maggie.

2           **MS. SCHOOLAR:** We can provide you with a high  
3 level report of our usage, of the usage that you're  
4 seeing, if you would like. You know, it is always  
5 individuals that sign up for the service, but it may be,  
6 you know, particular companies that are having their  
7 employees sign up, it might be state employees, but we  
8 have to protect the confidentiality of the end-user, but  
9 we can certainly give you a breakdown of the usage as  
10 we're seeing it, if you would like.

11           **MR. WILLIAMS:** Yes. You mean -- yeah. I  
12 mean, you wouldn't need to provide us with any  
13 confidential information, I mean, but just -- you're  
14 saying just the more -- just general usage and not  
15 specific to the actual individual person or group?

16           **MS. SCHOOLAR:** This is Maggie. That's  
17 correct, Curtis. We could get you -- you know, we can  
18 just provide you with a more detailed report that could  
19 show you that we've had, you know, 50 different  
20 customers that are currently using the service. You  
21 know, 20 percent of them are government employees  
22 80 percent are, you know, private enterprise, that kind  
23 of thing.

24           **MR. WILLIAMS:** Yes. Yes. Yeah. That --

25           **MS. SCHOOLAR:** We can easily give you that

1 information.

2 **MR. WILLIAMS:** Yes. That would be helpful.  
3 And it's not something that we would need on a regular  
4 basis but maybe -- well, we can discuss it in more  
5 detail, but just so we would have an idea of the users.  
6 So if you can just provide a report, provide that  
7 report, that would be helpful. And if we need  
8 additional reports we'll just make that request.

9 **MS. SCHOOLAR:** This is Maggie. We'd be happy  
10 to do that.

11 **MR. WILLIAMS:** Thank you.  
12 James.

13 **MR. FORSTALL:** This is James. I had asked  
14 Jeff a little earlier, and maybe this is a question for  
15 you or for Maggie and Jim. The balances that are left  
16 under the RCC, they're not able to be carried forward to  
17 the next month; is that correct?

18 **MR. SKJEVELAND:** James, this is Jim. Those  
19 balances are for a year balance, so it's 15,000 minutes  
20 per year.

21 **MR. FORSTALL:** Oh, okay.

22 **MR. SKJEVELAND:** So we did a total for the  
23 contract year from, you know, the beginning of the  
24 contract year, which you see here started, you know, in  
25 March.

1           **MR. FORSTALL:** Right.

2           **MR. SKJEVELAND:** So we'll carry from March to  
3 February and see how many minutes are used.

4           **MR. FORSTALL:** Okay. Thank you. That helps.  
5 I thought that was 15,000 per month. Okay.

6           **MR. SKJEVELAND:** No. In a discussion that --  
7 James, to follow up, the discussion that we may have is  
8 -- to determine how to handle it, should we use all  
9 15,000 minutes a year?

10          **MR. BRANCH:** That's right. That's right.  
11 Uh-huh.

12          **MR. WILLIAMS:** So are there any additional  
13 questions for Jeff on Sprint Relay's presentation? If  
14 not, thank you very much, Jeff.

15                 And we'll proceed through the agenda. The  
16 next agenda item we have is the -- at this time we  
17 want to just go ahead and open up the floor to just  
18 general discussions, other topics. Anything that  
19 anyone may want to bring up for discussion at this  
20 point in the agenda, please feel free to do so.

21          **MR. BATES:** This is Jeff Bates. I do have one  
22 question for Jeff of Sprint. A little while back we  
23 received a series of emails regarding garbled messages  
24 coming from relay -- via relay for an inmate at a  
25 correctional facility. I was wondering if you were able

1 to pinpoint what the problem was, if it was, you know, a  
2 misused key or what.

3 **MR. BRANCH:** Yes, I'll be happy to explain  
4 what happened with that incident. Yeah. We got a  
5 report from the inmate, you know, regarding this message  
6 coming through the Relay, and what happened was that the  
7 inmate, their TTY was not set up similarly to the  
8 others. And so we offered -- we recommended their  
9 settings, their TTY settings, we made recommendations to  
10 those settings. And once they set it up, you know, we  
11 had them run a test to see if that resolved the issue  
12 and indeed it did.

13 So it was the settings on the TDD and  
14 not -- it wasn't the way, you know, it should have  
15 been, you know, to provide, you know, the  
16 transmission of the relay service. And so once we  
17 did that, that resolved the issue. And it was a  
18 secure technology company that controls the, you  
19 know, the prison, the Internet in the prison, and so  
20 they, you know -- and so after that we contacted  
21 other facilities just to make sure that their  
22 settings were set up in a similar fashion, you know,  
23 as to provide access.

24 **MR. BATES:** Okay. Thank you.

25 **MR. BRANCH:** You're welcome.

1           **MR. WILLIAMS:** Are there any other questions  
2 or any other topics that anyone would like to bring up?

3           **MS. SCHOOLAR:** This is Maggie Schoolar with  
4 Sprint. I would just go on record saying how wonderful  
5 it was to work with Bob Casey. And, you know, I know  
6 he's retired now and we didn't have an opportunity to  
7 say goodbye to him during this meeting, but he was  
8 definitely a very strong leader in our industry and  
9 caused a lot of great changes for the TRS and for Sprint  
10 in general, and we'll miss working with him and I hope  
11 he has a fabulous retirement. So I just wanted to put  
12 that on the record.

13           **MR. WILLIAMS:** Thank you, Maggie, and we'll  
14 make sure that Bob gets that compliment and your  
15 thoughts relayed to him.

16           Are there any other comments? Hearing  
17 none, at this time we'll go ahead and conclude  
18 today's meeting. And I just want to thank every one  
19 for participating. Thank you.

20           (Meeting adjourned at 3:10 p.m.)  
21  
22  
23  
24  
25

1 STATE OF FLORIDA )  
 : CERTIFICATE OF REPORTER  
2 COUNTY OF LEON )

3  
4 I, LINDA BOLES, CRR, RPR, Official Commission  
Reporter, do hereby certify that the foregoing  
5 proceeding was heard at the time and place herein  
stated.

6  
7 IT IS FURTHER CERTIFIED that I  
stenographically reported the said proceedings; that the  
8 same has been transcribed under my direct supervision;  
and that this transcript constitutes a true  
transcription of my notes of said proceedings.

9  
10 I FURTHER CERTIFY that I am not a relative,  
employee, attorney or counsel of any of the parties, nor  
11 am I a relative or employee of any of the parties'  
attorney or counsel connected with the action, nor am I  
12 financially interested in the action.

13 DATED THIS 9th day of November, 2015.

14 *Linda Boles*

15 \_\_\_\_\_  
16 LINDA BOLES, CRR, RPR  
17 FPSC Official Hearings Reporter  
(850) 413-6734



***Welcome***

***TASA Advisory Committee Meeting***

***October 29, 2015***

# AGENDA

■ 1:30 – 1:45

Call to Order – *Curtis Williams*  
Introductions – *Curtis Williams*  
Reading of Meeting Notice – *Pamela Page*  
Participant Appearances

■ 1:45 – 2:15

FCC & PSC Updates - *Curtis Williams and Jeff Bates*

■ 2:15 – 2:45

FTRI 2014/2015 Annual Report - *James Forstall*

■ 2:45 – 3:00

Break

■ 3:00 – 3:30

Sprint Relay Updates – Jeff Branch

- Implementation of Service
- Operational Update
- Outreach Plan

■ 3:30 – 4:00

Other

■ 4:00

Adjourn

# *Initial meeting Notes*

- A transcript will be made of today's meeting, and provided to all TASA Committee Members.
- Please silence your cell phones during today's meeting.
- Please state your name before speaking so we know who is making comments for the record.
- For Committee members who will be claiming travel costs, please make sure to fill out the travel reimbursement form.

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[phpage@psc.state.fl.us](mailto:phpage@psc.state.fl.us)

*FCC & PSC Updates*

*since*

*April 17, 2015*

*TASA Meeting*

# FCC Number vs DA Number on Orders

- Decisions are issued in two different ways: by the authority of the entire Commission, with each Commissioner voting; or by authority delegated to the Bureaus and Offices of the Commission.
- If the decision is decided by the Commission, it is identified by an FCC number. The FCC number is comprised of two digits indicating the year, and a number of up to 3 digits indicating the sequence, such as FCC 08-138.
- If the decision is issued through authority delegated to the FCC Bureaus and Offices, it is identified by a DA number. The DA number is constructed similarly to an FCC number, with two initial digits indicating the year, and a number of up to 4 digits indicating the sequence such as DA 08-1476.

# Order DA 15-589

## Released May 15, 2015

- In this Order, the FCC granted a temporary, limited waiver of the requirement for providers of Video Relay Service (VRS) to obtain from each new and existing user the last four digits of the user's Social Security number or a Tribal identification number as part of the VRS user registration process (Social Security Number Rule) in those instances where the user does not have a Social Security or Tribal identification number.
- The waiver of the Social Security Number Rule, granted for a limited period of time, became effective on May 15, 2015 and will remain in effect until the Commission takes final action on VRS registration procedures pursuant to its open rulemakings on VRS matters.

# Order DA 15-680

## Released June 10, 2015

- By this Order, the FCC extended the previously granted waiver of the requirement that providers of Internet Protocol Relay (IP Relay) service handle 911 calls initiated by callers who have been registered but not verified by an IP Relay provider.
- The FCC concluded that the waiver extension is necessary to prevent the resumption of a harmful practice while the Commission considers how to address this issue on a permanent basis.
- The waiver, which expired on April 29, 2015, was extended retroactively to April 29, 2015, and will remain in effect until the Commission resolves whether to adopt a permanent prohibition against the handling of 911 calls from callers whose registration information has not been verified prior to placement of the call.

# Order DA 15-922

## Released August 14, 2015

- The FCC directed that payment be made from the Interstate Telecommunications Relay Services Fund (TRS Fund) to Sprint for the provision of Web CapTel service, a form of Internet Protocol captioned telephone service (IP CTS), for the period from January 1, 2014, through the date of this Order.
- The compensation at issue was withheld by the TRS Fund administrator, Rolka Loubé, pending a determination as to whether the service was provided in compliance with the Commission's emergency call handling requirements.
- The FCC found that there was no valid basis for a finding of noncompliance, and directed Rolka Loubé to release all compensation withheld and otherwise owed for the period specified. This order addresses the withholding of monies for Sprint's Web CapTel service only. The Bureau will address withholding of monies for Sprint's Wireless CapTel service at a later date.

# PSC Updates

## FTRI Fiscal Year 2015/2016 Budget

On May 18, 2015, the Florida Public Service Commission (PSC) issued Order No. PSC-15-0200-PAA-TP in Docket No. 140029-TP which:

- Increased the monthly relay surcharge by one penny to offset FTRI's \$481,960 deficit due to increased relay provider costs, with the additional amount to go to FTRI's remaining budget deficit
- Increased the TRS surcharge to \$0.12 per month for fiscal year 2015/2016, effective July 1, 2015.
- Required the incumbent local exchange companies, competitive local exchange companies, and shared tenant providers to bill the \$0.12 surcharge for fiscal year 2015/2016, effective July 1, 2015.
- Required FTRI to reduce its proposed budget by \$164,284.

# Questions or Comments?



*Next...*

**Florida Telecommunications  
Relay, Inc.**

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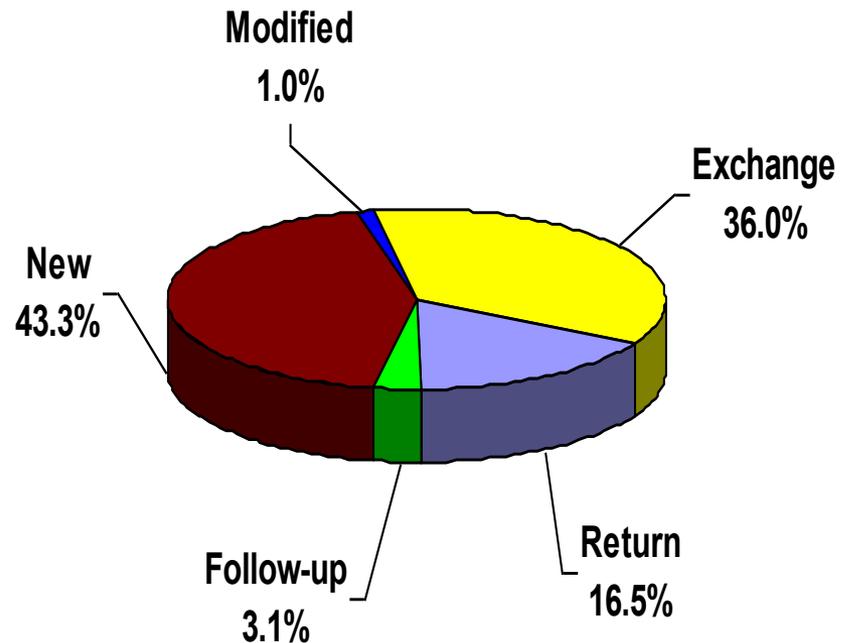
James Forstall  
Executive Director



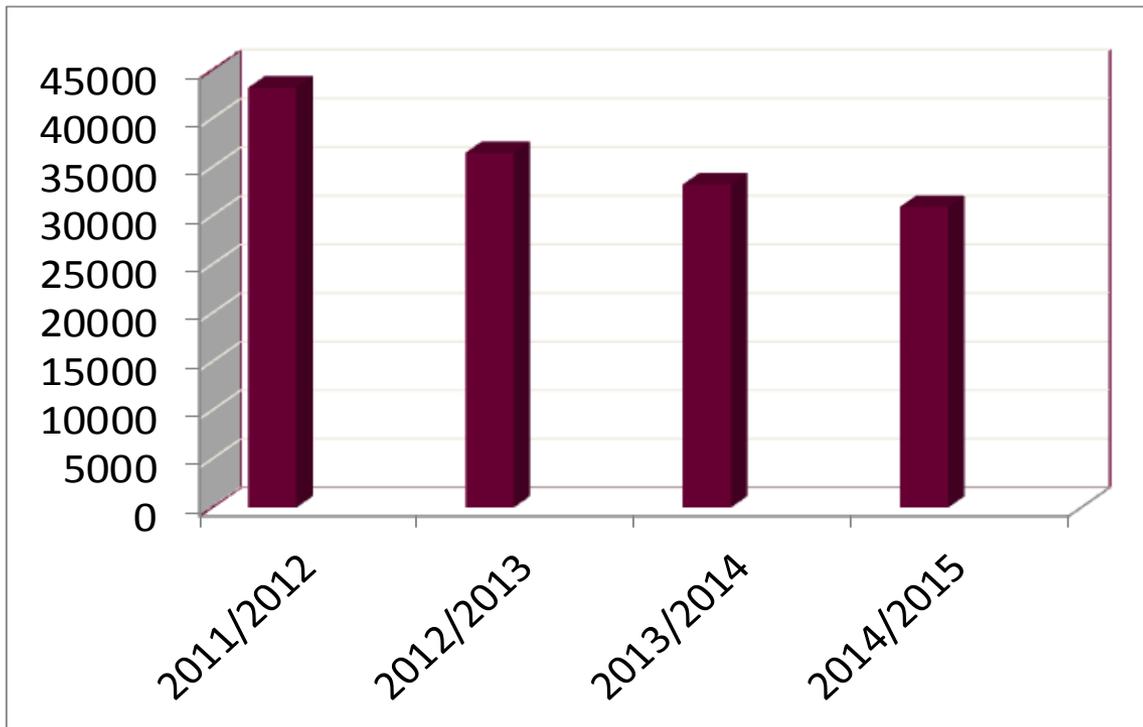
**TASA Meeting  
October 29, 2015**

# *Client Services*

**The total number of EDP services provided by FTRI for fiscal year 2014/2015 was 30,925.**



# ***Total Client Services***



**FY 11/12 – 43,179**

**FY 12/13 – 36,480**

**FY 13/14 – 33,222**

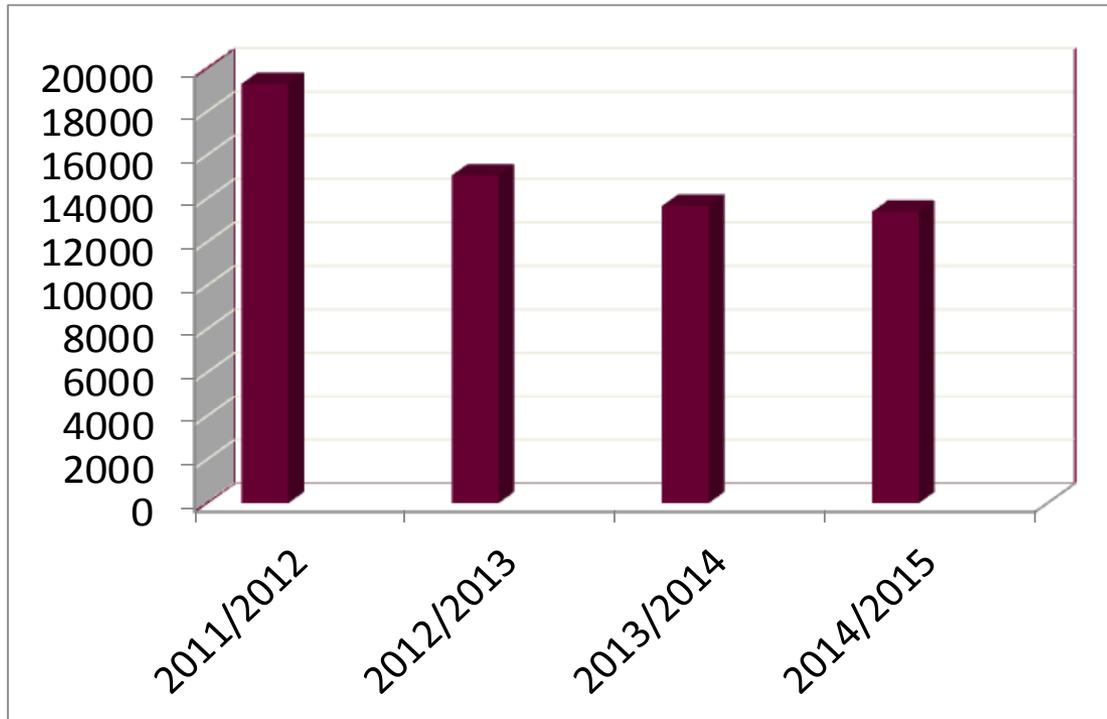
**FY 14/15 – 30,925**

## ***New Client Services***

FTRI served **13,408** new clients during the reporting period. Clients certified as eligible for the FTRI program are classified into four distinct groups:

<b>Group</b>	<b>New Clients</b>
Deaf	57
Hard of Hearing	13,148
Speech Impaired	85
Dual Sensory Impaired	118
<b>Total</b>	<b>13,408</b>

# ***New Client Services***



**FY 11/12 – 19,287**

**FY 12/13 – 15,078**

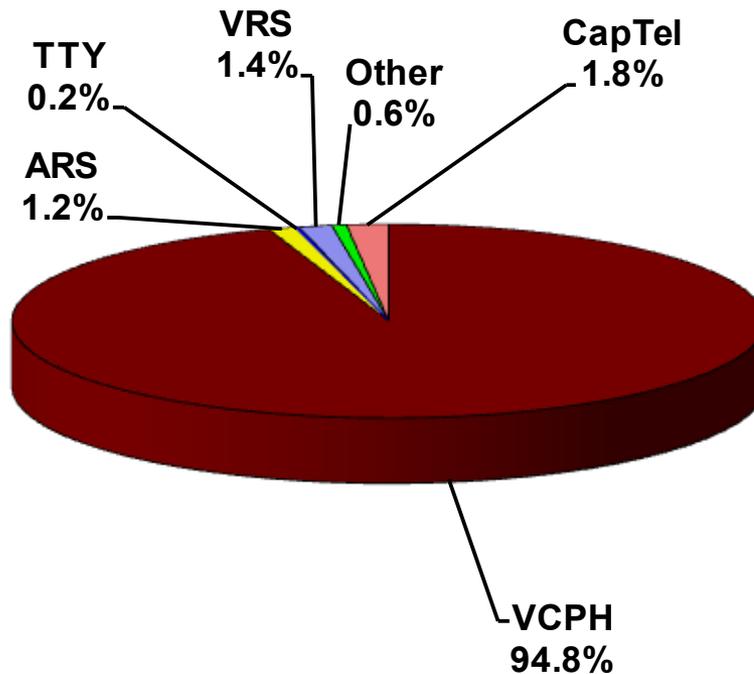
**FY 13/14 – 13,671**

**FY 14/15 – 13,408**

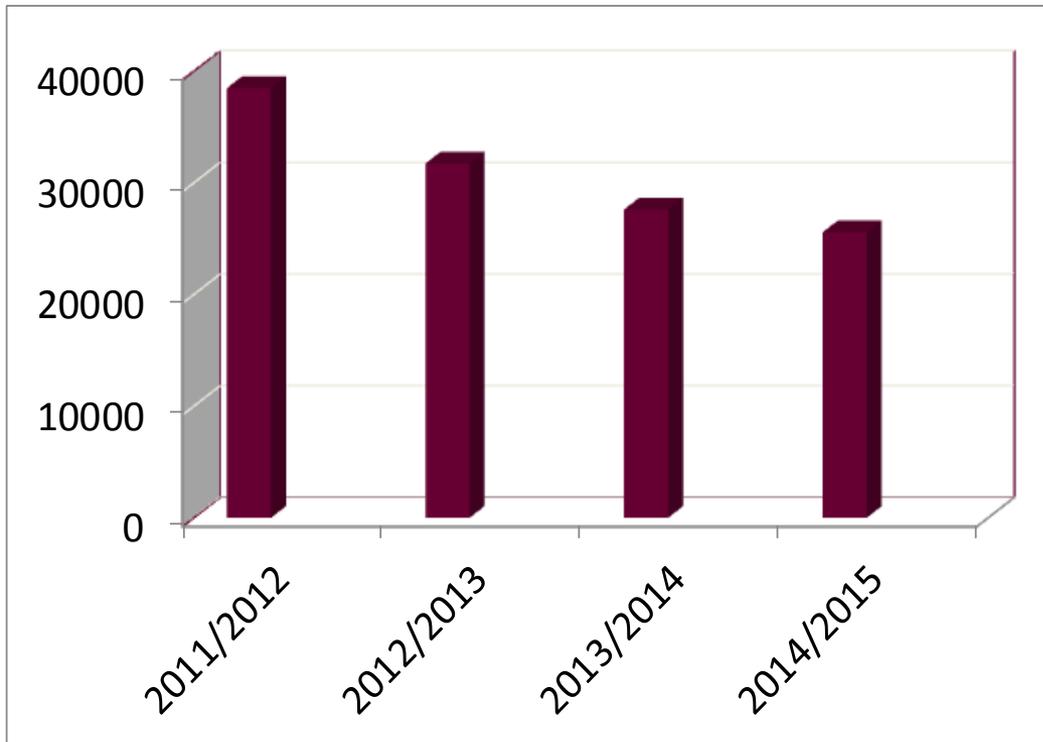
*1.9% decrease over prior year*

# ***Distributed Equipment***

FTRI distributes both new and refurbished equipment. Equipment distributed during fiscal year 2014/2015 numbered **25,564** units.



# ***Total Equipment Distributed***



**FY 11/12 – 38,477**

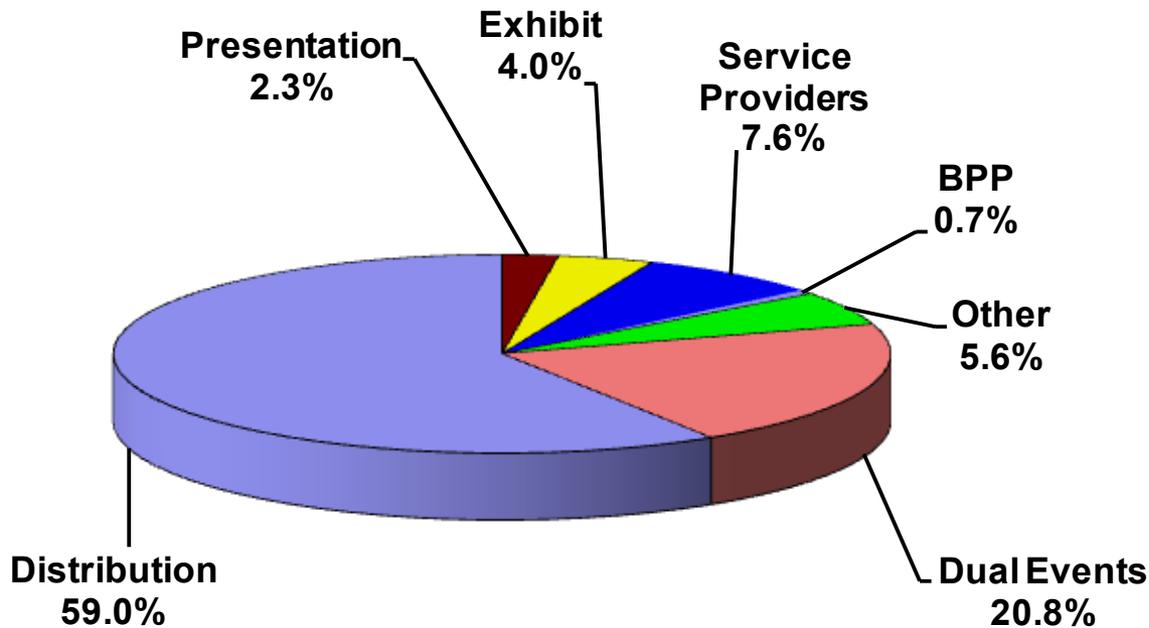
**FY 12/13 – 31,726**

**FY 13/14 – 27,606**

**FY 14/15 – 25,564**

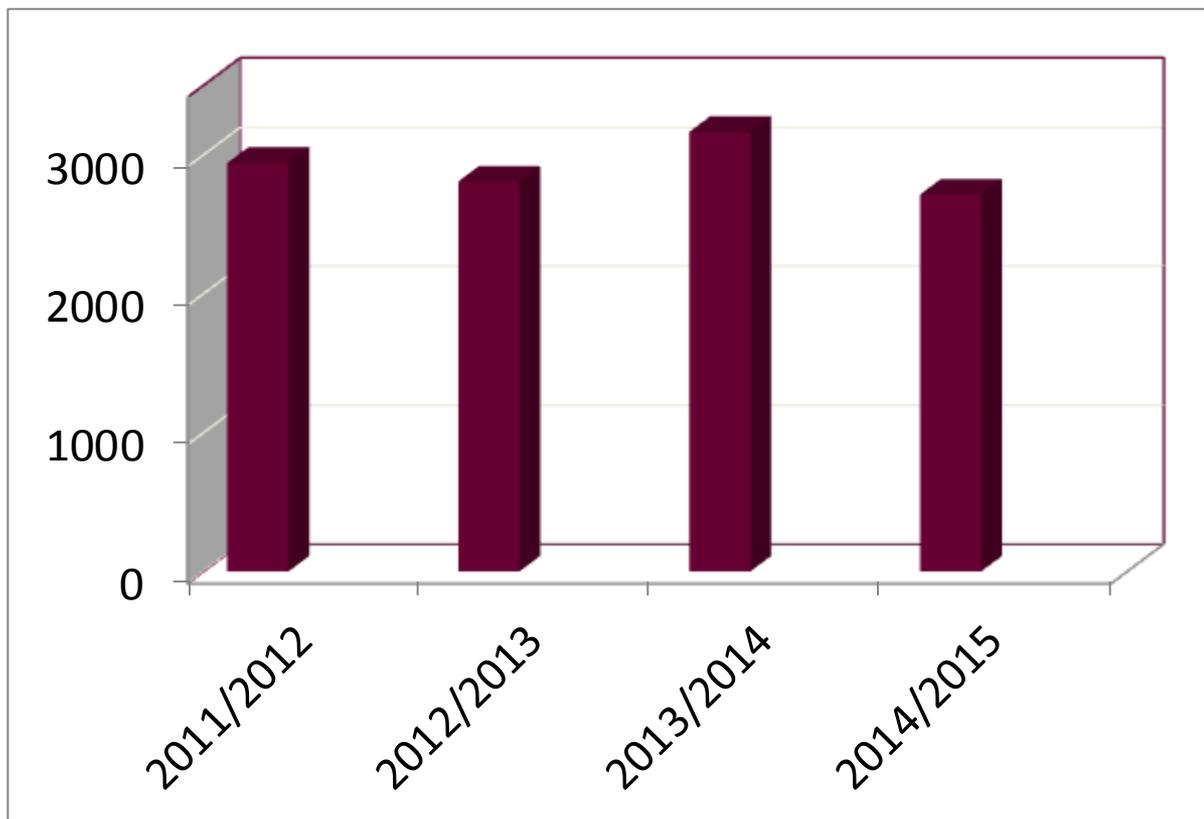
# Outreach

FTRI conducted 1,112 outreach activities and 1,601 off-site distribution during fiscal year 2014/2015.



**Distribution – 1,601**  
**Presentation - 63**  
**Exhibit - 108**  
**Dual Events - 564**  
**SP - 206**  
**BPP - 20**  
**Other - 151**

## ***Total Outreach / Distribution***



**FY 11/12 – 2,941**

**FY 12/13 – 2,807**

**FY 13/14 – 3,163**

**FY 14/15 – 2,713**

## ***Some of the other services provided...***

- Processed 28,347 customer service calls
- Mailed 831 applications to individuals
- Processed more than 94,296 EDP forms

## ***Other important facts...***

- Continued extensive education, training and support for RDCs
- Continued to place a high priority on protecting the integrity of client information by making security enhancements to the system
- Operated within budget requirements
- Received high marks from the external auditors for financial records and internal controls

# Newspaper Ads

IF YOU HAVE **HEARING LOSS** AND LIVE IN **FLORIDA** YOU CAN GET AN **AMPLIFIED PHONE** FOR *free!*

In Port Richey, call Deaf and Hard of Hearing Services of Florida, Inc. at 727.853.1010 or visit [www.ftri.org/portrichey](http://www.ftri.org/portrichey).



Florida Telecommunications FTRI Relay, Inc. [www.ftri.org](http://www.ftri.org)

The state's nonprofit distributor of amplified telephones for people with hearing loss. #KeepFloridaConnected

If you are experiencing trouble with your current FTRI phone or have had a change in hearing, let us know! Email: [customerservice@ftri.org](mailto:customerservice@ftri.org) or call 888-234-8122.

DIFFICULTY HEARING? YOU'RE NOT ALONE.

Stay connected with a **FREE** amplified phone.



Three million Floridians have hearing loss. And they depend on FTRI, the state's nonprofit distributor of amplified phones to residents with hearing loss.

Call the Center for Independent Living of Broward at 954.722.6400 or visit [www.ftri.org/711](http://www.ftri.org/711) for more information. Get the phone you need— at no cost— to stay connected.

Center for Independent Living of Broward  
4800 North State Road 7 • Stop 7, Suite 102 • Ft. Lauderdale, FL 33309

Florida Telecommunications FTRI Relay, Inc. [www.ftri.org](http://www.ftri.org)

#KeepFloridaConnected

## Loud, Clear & Free

The ClearSounds® A400 Amplified Cordless Phone and CSC500 Amplified Corded Phone are easy-to-use, powerful home phones that provide amplification and tone control so you can hear every conversation clearly.

See reverse side to learn how to get this phone absolutely FREE as a Florida resident!



Amplifies up to 40 dB

Florida Telecommunications FTRI Relay, Inc. ClearSounds

Florida Telecommunications FTRI Relay, Inc. #KeepFloridaConnected

### We all know someone with hearing loss.

"Hi, Grandpa! Mommy said you got a new ClearSounds® amplified phone from FTRI. I'm so glad you can hear me tell you all about my soccer games now. I scored a goal today!"

When you or someone you love struggles to hear on the phone, calls become stressful. This leads to isolation and frustration.

### There are solutions!

If you live in Florida and have a certified hearing loss, you can receive—at no cost—the ClearSounds® A400 Amplified Cordless Phone or CSC500 Amplified Corded Phone, two powerful yet easy-to-use solutions that offer amplification and tone control so every call sounds crystal clear. Both high-quality phones are available at no cost through Florida Telecommunications Relay, Inc. (FTRI, a statewide nonprofit 501(c)(3)).

Enjoy effortless conversations again—contact FTRI today.



ClearSounds

Hearing Impaired Persons, Inc. of Charlotte County  
21480 Ulbrake Drive, Unit 8  
Port Charlotte, FL 33952  
FTRI 841.749.8947 [www.ftri.org/govinda](http://www.ftri.org/govinda)

Full color 2-sided Insert Ad

## Banner Ads

# FREE PHONE!

for those with hearing loss



Alto™



XLC2™

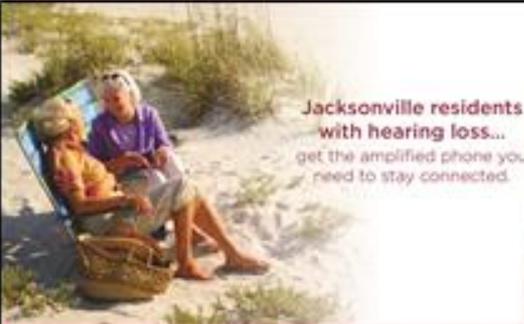


**NEW PRODUCT XLC3.4™**

- 50dB of amplification
- Caller ID screen
- Loud and clear speakerphone
- ClarityLogic™ customer support

 Florida Telecommunications FTRI Relay, Inc.

## Facebook Ads



Jacksonville residents with hearing loss... get the amplified phone you need to stay connected.



#KeepFloridaConnected



Florida Telecommunications Relay, Inc.  
Sponsored ad

Apply and receive your phone at Deaf & Hearing Resources of Palm Beach County.

**Palm Beach County residents with hearing loss...**

get the amplified phone you need to stay connected.



#KeepFloridaConnected

FTRI - West Palm Beach

www.ftri.org

Like · Comment · Share
👍 1 🗨️ 2

## Twitter/FB Memes



# *Quality Assurance*

**FTRI maintains a quality assurance system to monitor the services, training, and equipment provided by contracted agencies.**

**Postcard questionnaires are mailed to a random selection of clients served by each Regional Distribution Center or the FTRI office. Five thousand five hundred and forty-nine (5,549) questionnaires were mailed during this fiscal year and FTRI received 1,752 responses for a nearly 31 percent return rate. Ninety-seven percent of the responses were positive. Negative responses are resolved by either contacting the client directly or referring to the RDC for follow-up.**

**Also, FTRI's automated email system sent quality assurance surveys to 4,036 new clients the subsequent day after receiving service and received 1,194 responses for a 29.58 percent response rate. Clients requesting follow-up were contacted by FTRI Customer Care.**

# ***NDBEDP – iCanConnect***

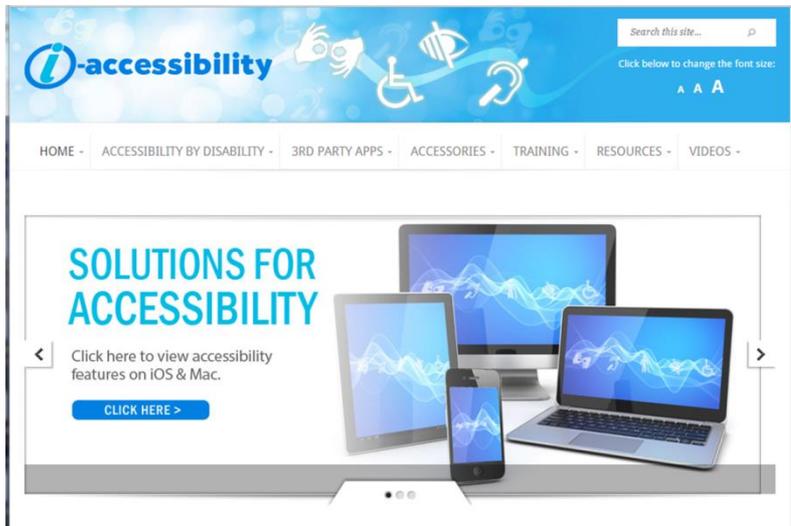
**FY 2014/2015**

Number of people assessed – **27**

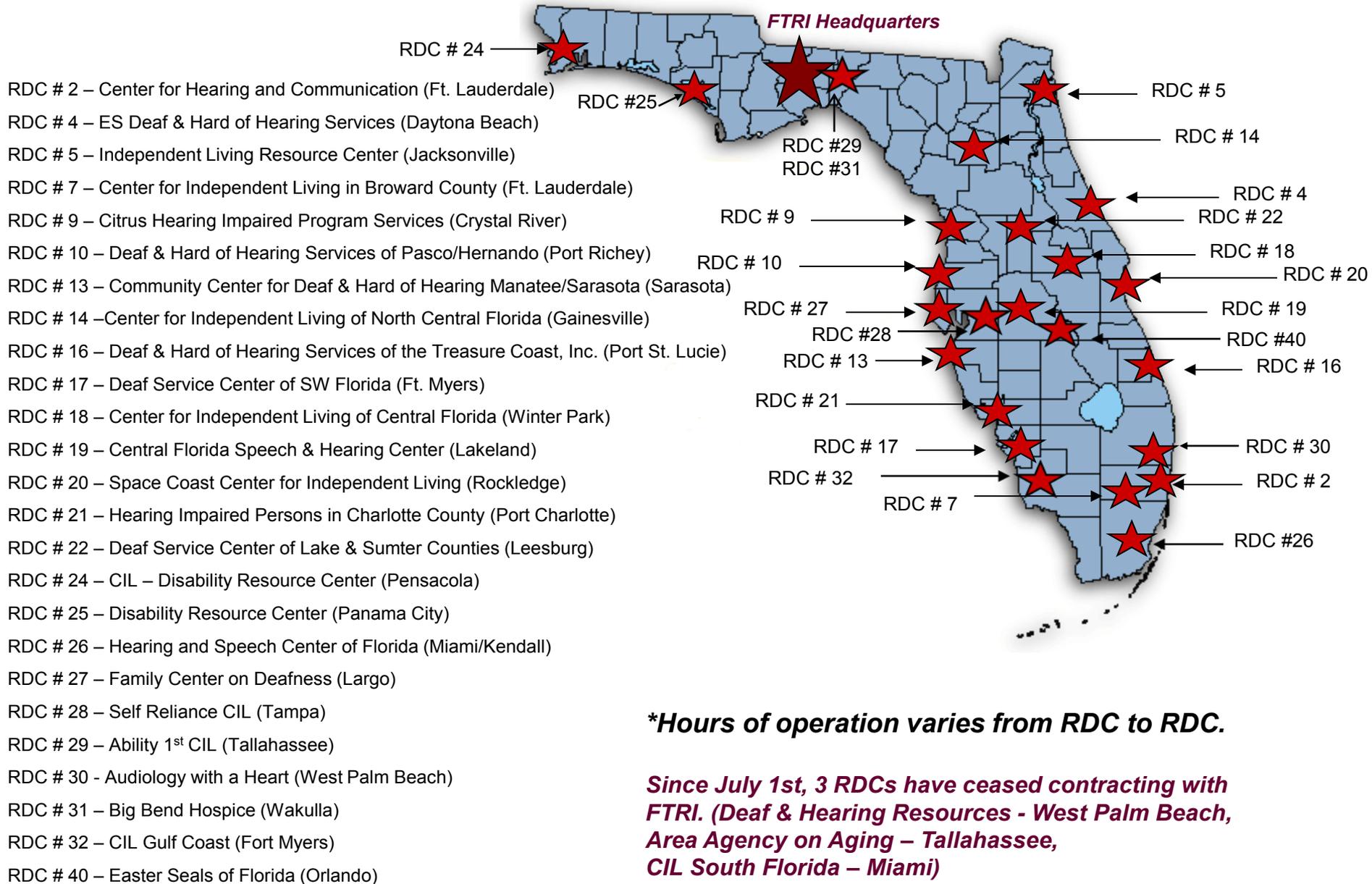
Number of people trained – **34**

Number of equipment distributed – **64**

Number of trainers FTRI contracts with – **5**



# FTRI Regional Distribution Centers



**Total of 25 RDCs**

***\*Hours of operation varies from RDC to RDC.***

***Since July 1st, 3 RDCs have ceased contracting with FTRI. (Deaf & Hearing Resources - West Palm Beach, Area Agency on Aging – Tallahassee, CIL South Florida – Miami)***

# *Questions*

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# Florida TASA Meeting

## Jeff Branch, Customer Relations Manager

Florida Public Service Commission  
10/29/15



# Agenda

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- #MoveForward
- **Operational Update**
  - **New Product Utilization**
  - **TRS Utilization**
  - **CapTel Utilization**
  - **Quality Reports**
- **Outreach Services**
  - **\$25,000 Budget Utilization**



#MoveForward

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# #MoveForward

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## A Sprint Philosophy

- Technology is paramount to our customer's future.
- **Creating awesome solutions that deliver amazing experiences**
- **Act with integrity and treat others exactly how we wish to be treated.**
- We're here **to challenge and disrupt the "Old"** mindset; that's how we'll reach our goal of helping you **Move Forward** everyday.

Relay services don't stand idly by as the rest of the world charges forward. With Sprint, you're on a team that will charge your relay products to the forefront.

# Operational Update

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- New Product Utilization
  - Relay Conference Captioning (RCC)
  - French Gate
  - Spanish to English Translation

# Relay Conference Caption (RCC)



	Mar	Apr	May	Jun	Jul	Aug	Sep
<b>RCC INFORMATION</b>							
Total RCC Minutes	0	120	960	975	1,155	1,110	1,065
RCC Usage to date	0	120	1,080	2,055	3,210	4,320	5,385
Balance of RCC minutes (15,000)	15,000	14,880	13,920	12,945	11,790	10,680	9,615
<b>BILLING INFORMATION</b>							

# French Gate

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	Mar	Apr	May	Jun	Jul	Aug	Sep
<b>FRENCH</b>							
Inbound Calls	179	196	212	204	188	237	250
Outbound Calls Completed	0	0	4	0	1	0	3
Session Minutes	370.07	367.98	359.45	304.10	306.82	363.85	418.47

# Spanish to English Translation



	Mar	Apr	May	Jun	Jul	Aug	Sep
<b>SPANISH</b>							
Inbound Calls	5,154	4,572	4,711	5,167	5,459	5,013	5,639
Outbound Calls Completed	658	634	630	700	590	524	419
Session Minutes	8,618.13	8,582.70	8,277.43	9,557.73	8,870.42	7,606.63	6,993.35

# TRS Utilization



- Graph of minutes use

	Mar	Apr	May	Jun	Jul	Aug	Sep
<b>RELAY MINUTES OF USE</b>							
Total Session Minutes of Service	119,323.98	113,029.30	115,955.12	120,573.52	120,210.28	117,307.60	119,490.85
Less Interstate Minutes	(7,719.45)	(6,355.10)	(4,679.80)	(6,842.67)	(7,402.28)	(7,845.45)	(7,471.30)
Less International Minutes	(66.97)	(32.63)	(28.32)	(94.80)	(21.08)	(14.17)	(41.72)
Less Interstate Toll-Free Minutes (51%)	(10,160.42)	(9,608.42)	(10,045.19)	(8,985.85)	(10,408.51)	(8,132.31)	(10,209.62)
Less Interstate Directory Assistance	(7.33)	(33.17)	(25.73)	(53.12)	(53.82)	(90.08)	(62.43)
Less 900 Minutes (51%)	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Billable Traditional Minutes to State	101,369.81	96,999.98	101,176.08	104,597.08	102,324.59	101,225.59	101,705.78

# CapTel Utilization



- Graph March 2015- September 2015

	Mar	Apr	May	Jun	Jul	Aug	Sep
<b>CAPTEL MINUTES OF USE</b>							
Total CapTel Session Minutes	203,832.36	195,744.78	188,181.10	180,643.44	171,962.34	164,674.62	157,561.10
Less Interstate Minutes	(49,738.98)	(46,844.32)	(45,552.62)	(41,056.60)	(40,378.87)	(41,569.55)	(40,081.23)
Less International Minutes	(1,420.02)	(680.62)	(494.62)	(309.48)	(407.93)	(429.25)	(540.30)
Less Interstate Toll-Free Minutes (51%)	(12,733.19)	(12,685.40)	(10,455.21)	(10,572.56)	(9,284.41)	(9,098.17)	(17,009.07)
Less Interstate Directory Assistance Min	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Less In 2-Line Minutes (11%)	(1,025.46)	(967.17)	(847.04)	(724.13)	(687.20)	(735.09)	(6,527.23)
Less 900 Minutes (51%)	0.00	(0.16)	(0.20)	0.00	0.00	0.00	0.00
Billable Intrastate CapTel Minutes	138,914.71	134,567.11	130,831.41	127,980.67	121,203.93	112,842.56	93,403.27

# Quality Reports



- Graph of TRS State report

	Mar	Apr	May	Jun	Jul	Aug	Sep
<b>TRS SERVICE QUALITY</b>							
Agent Tested	99	83	90	76	84	77	86
Average Words per Minute	78.8	83.6	86.0	79.0	82.5	79.4	84.7
Agents less than 60 WPM	1	1	0	0	2	0	0
Over 95% Verbatim Accuracy	97.3%	98.7%	97.3%	99.3%	100%	99.3%	98.0%
Complaints: TRS	1	1	2	0	0	0	1
Commendations: TRS	1	1	2	0	0	0	0
<b>RELAY MINUTES OF USE</b>							

- Graph of CapTel State report

	Mar	Apr	May	Jun	Jul	Aug	Sep
<b>CAPTEL SERVICE QUALITY</b>							
Agent Tested	145	144	148	143	142	141	146
Average WPM	151.8	151.8	142.2	149.0	146.2	137.90	137.50
95% greater Captioning Accuracy	86.0%	79.4%	77.3%	83.3%	82.7%	90.6%	91.4%
Complaints: CapTel	1	0	1	0	0	0	0
Commendations: CapTel	3	0	3	4	1	2	0

#MoveForward

# Outreach Report



- Outline of expenses of \$25K this year

<i>Activity / Event Vendor</i>	<i>Expense</i>	<i>Activity Date</i>
Hearing Impaired Person of Charlotte County, Inc	\$1,045.38	04/25/2015
USF Health Byrd Alzheimer's Institute	\$195.00	05/20/2015
Opporunity Development Inc/ILRC Independent Living Resources Center of N.E. Florida	\$1,043.08	05/13/3015
10 iPads (\$629 each)	\$6,290.00	07/07/2015
CapTel Advertisement	\$380.00	07/15/2015
Customer Profile form and VA STS	\$237.50	07/30/2015
FAD event "Wet N Wild"	\$500.00	07/25/2015
ALS 2015 Jacksonville Hope and Help Symposium	\$250.00	10/01/2015
	\$9,940.96	Total Used to Date
	\$25,000	2015 Budget
	\$15,059.04	\$\$ Remaining



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