



**MARASHLIAN
& DONAHUE, PLLC**
THE COMMLAW GROUP

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FPSC - COMMISSION CLERK

April 6, 2016

VIA OVERNIGHT COURIER

Florida Public Service Commission
Office of Commission Clerk
2540 Shumard Oak Blvd.
Tallahassee, FL 32399-0850
(850) 413-6770

REDACTED

RECEIVED-FPSC
2016 APR -7 AM 10:40
COMMISSION
CLERK

Re: Mobilitie Management, LLC – Application for Authority to Provide Telecommunications Company Service within the State of Florida/ Request for Confidential Treatment

Ladies and Gentlemen:

On behalf of Mobilitie Management, LLC ("Mobilitie Management," or the "Company"), transmitted herewith is Mobilitie Management's Application for Authority to Provide Telecommunications Company Service within the State of Florida (the "Application"). Also included is a check payable to the Florida Public Service Commission in the amount of \$500.00 for the requisite application fee.

Mobilitie Management hereby requests confidential treatment of the documents and information provided in **Exhibit B** of the Application pursuant to Section 364.183(1) F.S., and FL PUC Rule § 25-22.006(5). The Application contains proprietary confidential business information, including financial information, as defined by Section 364.183(3) F.S. This information is competitively sensitive, and its disclosure would have a negative competitive impact on Mobilitie Management were it made publicly available.

Accordingly, enclosed are the following documents:

- One (1) original copy of the Application, including all confidential materials;
- One (1) copy of the Application highlighting the specific information claimed as confidential; and
- Two (2) edited/ redacted copies of the Application made available for public inspection.

Please date stamp and return the additional copy of the Application. Should you have any questions regarding the Application, please contact the undersigned.

Respectfully submitted,

Michael P. Donahue
Counsel for Mobilitie Management, LLC

Check received with filing and forwarded to Fiscal for deposit. Fiscal to forward deposit information to Records.

Initials of person who forwarded check:

Enclosures

COM _____
AFD _____
APA _____
ECO _____
ENG _____
GCL _____
IDM _____
TEL _____
CLK _____

FLORIDA PUBLIC SERVICE COMMISSION

OFFICE OF TELECOMMUNICATIONS

APPLICATION FORM FOR AUTHORITY TO PROVIDE TELECOMMUNICATIONS COMPANY SERVICE WITHIN THE STATE OF FLORIDA

Instructions

- A. This form is used as an application for an original certificate and for approval of transfer of an existing certificate. In the case of a transfer, the information provided shall be for the transferee (See Page 8).
- B. Print or type all responses to each item requested in the application. If an item is not applicable, please explain.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. Once completed, submit the original and one copy of this form along with a non-refundable application fee of **\$500.00** to:

**Florida Public Service Commission
Office of Commission Clerk
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770**

- E. A filing fee of **\$500.00** is required for the transfer of an existing certificate to another company.
- F. If you have questions about completing the form, contact:

**Florida Public Service Commission
Office of Telecommunications
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6600**

1. This is an application for (check one):

Original certificate (new company).

Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority rather than apply for a new certificate.

2. Name of company: **Mobilitie Management, LLC**

3. Name under which applicant will do business (fictitious name, etc.):

N/A

4. Official mailing address:

Street/Post Office Box: **2220 University Drive**

City: **Newport Beach**

State: **California**

Zip: **92660**

5. Florida address:

Street/Post Office Box: **c/o NRAI Services, Inc., 1200 S. Pine Island Road**

City: **Plantation**

State: **Florida**

Zip: **33324**

6. Structure of organization:

Individual

Foreign Corporation

General Partnership

Other, please specify:

Foreign Limited Liability Company

Corporation

Foreign Partnership

Limited Partnership

If individual, provide:

Name: **N/A**
Title: _____
Street/Post Office Box: _____
City: _____
State: _____
Zip: _____
Telephone No.: _____
Fax No.: _____
E-Mail Address: _____
Website Address: _____

7. **If incorporated in Florida**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is: **N/A**
8. **If foreign corporation**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is: **M1600000685**
9. **If using fictitious name (d/b/a)**, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida. The Florida Secretary of State fictitious name registration number is: **N/A**
10. **If a limited liability partnership**, please proof of registration to operate in Florida. The Florida Secretary of State registration number is: **N/A**
11. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

Name: **N/A**
Title: _____
Street/Post Office Box: _____
City: _____
State: _____
Zip: _____
Telephone No.: _____
Fax No.: _____
E-Mail Address: _____
Website Address: _____

12. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable. The Florida registration number is: **N/A**

13. Provide F.E.I. Number: **81-0819781**

14. Who will serve as liaison to the Commission in regard to the following?

(a) The application:

Name: **Michael P. Donahue**
Title: **Legal Counsel for Mobilitie Transport and Broadband, LLC**
Street Name & Number: **Marashlian & Donahue, PLLC
1420 Spring Hill Road, Suite 401**
Post Office Box:
City: **McLean**
State: **Virginia**
Zip: **22102**
Telephone No.: **(703) 714-1319**
Fax No.: **(703) 563-6222**
E-Mail Address: **mpd@commlawgroup.com**
Website Address: **www.commlawgroup.com**

(b) Official point of contact for the ongoing operations of the company:

Name: **Ethan Rogers**
Title: **Senior Counsel**
Street Name & Number: **Mobilitie, LLC, 2220 University Drive**
Post Office Box:
City: **Newport Beach**
State: **California**
Zip: **92660**
Telephone No.: **(949) 999-5767**
Fax No.: **(949) 274-7556**
E-Mail Address: **ethan@mobilitie.com**
Website Address: **www.mobilitie.com**

(c) Where will you officially designate as your place of publicly publishing your schedule (a/k/a tariffs or price lists)?

- Florida Public Service Commission
- Website – Website address: **www.mobilitie.com**
- Other – Please provide address:

15. List the states in which the applicant:

(a) has operated as a telecommunications company.

Applicant is a newly formed company. Accordingly, Applicant has not operated as a telecommunications company in any jurisdiction.

(b) has applications pending to be certificated as a telecommunications company.

Applicant is currently applying and/ or registering for authority to operate as a telecommunications service provider in all fifty states, and the District of Columbia.

(c) is certificated to operate as a telecommunications company.

Applicant is a newly formed company. Accordingly, Applicant has not been certified as a telecommunications company in any jurisdiction.

(d) has been denied authority to operate as a telecommunications company and the circumstances involved.

Applicant has not been denied authority to operate as a telecommunications company in any jurisdiction.

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

Applicant has not had any regulatory penalties imposed for violations of telecommunications statutes in any jurisdiction.

(f) has been involved in civil court proceedings with another telecommunications entity, and the circumstances involved.

Applicant has not been involved in civil court proceedings with another telecommunications entity in any jurisdiction.

16. Have any of the officers, directors, or any of the ten largest stockholders previously been:

(a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. Yes No

If yes, provide explanation. **N/A**

(b) granted or denied a certificate in the State of Florida (this includes active and canceled certificates). Yes No

If yes, provide explanation and list the certificate holder and certificate number. **N/A**

(c) an officer, director, partner or stockholder in any other Florida certificated or registered telephone company. Yes No

If yes, give name of company and relationship. If no longer associated with company, give reason why not. **Christos Karmis, an officer for Applicant, is also an officer for Mobilitie, LLC. Mobilitie, LLC was granted a certificate to provide Alternative Access Vendor (AAV) services on November 15, 2006 (Docket No. 060626-TA, Order No. PSC-06-0943-PAA-TA).**

17. Submit the following:

(a) **Managerial capability**: resumes of employees/officers of the company that would indicate sufficient managerial experiences of each. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume. **Please see Exhibit A attached hereto.**

(b) **Technical capability**: resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume. **Please see Exhibit A attached hereto.**

(c) **Financial Capability**: applicant's audited financial statements for the most recent three (3) years. If the applicant does not have audited financial statements, it shall so be stated. Unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

1. the balance sheet,
2. income statement, and
3. statement of retained earnings.

Note: *It is the applicant's burden to demonstrate that it possesses adequate managerial capability, technical capability, and financial capability. Additional supporting information can be supplied at the discretion of the applicant.*

Please see Exhibit B attached hereto.

THIS PAGE MUST BE COMPLETED AND SIGNED

REGULATORY ASSESSMENT FEE: I understand that all telephone companies must pay a regulatory assessment fee. Regardless of the gross operating revenue of a company, a minimum annual assessment fee, as defined by the Commission, is required.

RECEIPT AND UNDERSTANDING OF RULES: I acknowledge receipt and understanding of the Florida Public Service Commission's rules and orders relating to the provisioning of telecommunications company service in Florida.

APPLICANT ACKNOWLEDGEMENT: By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "**Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083.**"

I understand that any false statements can result in being denied a certificate of authority in Florida.

COMPANY OWNER OR OFFICER

Print Name: Christos Karmis
Title: President
Telephone No.: (877) 999-7070
E-Mail Address: solutions@mobilite.com

Signature:  Date: 04/05/2016

EXHIBIT A

Management Resumes

CHRISTOS KARMIS

2220 University Drive, Newport Beach, CA 92660
Phone: 949.999.5766 • Email: christos@mobilitie.com

SUMMARY

Christos Karmis is President of Mobilitie and a recognized leader in the telecom industry.

Since joining Mobilitie, Christos led the development and implementation of our customized Lease-to-Suit™ telecom program with several of the largest national telecom carriers. He also currently oversees tower leasing and colocation activity on Mobilitie's telecom communication towers.

Before joining Mobilitie, Christos specialized in real estate advisory services and the telecom communications industry with Deloitte Consulting. While at Deloitte, he provided operational and network optimization strategies to several of the Big Six Telecom Carriers.

In addition, Christos is experienced with process improvement, technology optimization, and establishing Sarbanes-Oxley-compliant financial controls for network lease administration. He has also led due diligence projects for the sale of significant telecom communication assets.

Prior to joining Deloitte, Christos was an engineer for Harris Corporation specializing in digital mapping.

EXPERIENCE AND SELECTED ACHIEVEMENTS

Mobilitie, LLC. **President**

September 2005 – Present

Leads the development and implementation of our customized Lease-to-Suit™ telecom program with several of the largest national telecom carriers

Oversees tower leasing and colocation activity on Mobilitie's telecom communication towers

Deloitte Consulting **Telecommunications Consultant**

August 2001 – August 2005

Specialized in real estate advisory services and the telecom communications industry

Provided operational and network optimization strategies to several of the Big Six Telecom Carriers

Worked on process improvement, technology optimization, and establishing Sarbanes-Oxley-compliant financial controls for network lease administration

Led due diligence projects for the sale of significant telecom communication assets

Harris Corporation **Engineering Manager**

May 1997 – August 1999

Specialized in digital mapping

EDUCATION

MBA, University of Florida - Warrington College of Business Administration, 1999 – 2001
BS, Mechanical Engineering, Clemson University, 1992 – 1997

EXHIBIT B

REDACTED

Financial Information

AFFIDAVIT

STATE OF CALIFORNIA §
 §
COUNTY OF ORANGE §

**Mobilitie Management, LLC
Application for Service Provider Certificate of Operating Authority**

Unaudited Balance Sheet Sworn Officer Statement

1. My name is Christos Karmis. I am President of the Applicant **Mobilitie Management, LLC**.

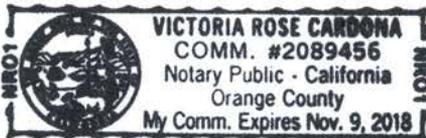
2. I swear that I have personal knowledge of the facts stated in Mobilitie Management, LLC's Unaudited Balance Sheet, that I am competent to testify to them, and that I have the authority to make this Disclosure on behalf of the Applicant. I further swear or affirm that all of the statements and representations made in this Disclosure are true and correct.

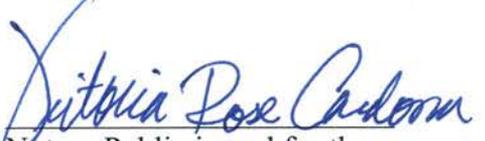


Signature

Christos Karmis
Typed or Printed Name

SWORN TO AND SUBSCRIBED before me on the 5th day of April, 2016.





Notary Public in and for the
State of California

My commission expires: Nov. 9, 2018