## BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Petition to extend economic development	DOCKET NO. 160059-EI
rider on a permanent basis, by Tampa Electric	ORDER NO. PSC-16-0210-TRF-EI
Company.	ISSUED: May 25, 2016

The following Commissioners participated in the disposition of this matter:

# JULIE I. BROWN, Chairman LISA POLAK EDGAR ART GRAHAM RONALD A. BRISÉ JIMMY PATRONIS

#### ORDER EXTENDING ECONOMIC DEVELOPMENT RIDER ON PERMANENT BASIS

## BY THE COMMISSION:

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## Background

On March 14, 2016, Tampa Electric Company (Tampa Electric or company) filed a petition to extend its Economic Development Rider program (rider or program) on a permanent basis. The rider was introduced as a three-year pilot in the stipulation and settlement agreement (settlement) this Commission approved in Tampa Electric's 2013 base rate proceeding.<sup>1</sup> The program became effective on the implementation date of the settlement (November 1, 2013) and ends on December 31, 2016. The rider, which requires a five-year contract, provides base rate discounts for new businesses that meet certain requirements such as minimum size, job creation, and verification that the availability of the rider is a significant factor in the customer's location or expansion decision.

Commission staff issued one data request to Tampa Electric, to which the company responded on April 1, 2016. On April 19, 2016, Tampa Electric filed a letter in the docket file clarifying paragraph 7 of the petition. The proposed tariff pages are contained in Attachment 1 of this Order. We have jurisdiction over this matter pursuant to Sections 288.035 and 366.06, Florida Statutes.

#### Decision

The economic development rider is designed to attract new business to Tampa Electric's service territory. The rider is available for load associated with initial permanent service to new establishments or the expansion of existing establishments and requires a five-year customer contract. Under the rider, the new load must be a minimum of 350 kilowatt (kW) at a single

<sup>&</sup>lt;sup>1</sup> Order No. PSC-13-0443-FOF-EI, issued September 30, 2013, in Docket No. 130040-EI, <u>In re: Petition for rate increase by Tampa Electric Company</u>.

delivery point and the customer must employ an additional work force of at least 25 full-time equivalent employees (FTEs). Each customer taking service under the rider must sign an attestation letter stating that the customer will employ at least 25 FTEs. The percentage discount applicable to the base demand and energy charges of the customer's otherwise applicable rate schedule begin at 20 percent in the first year, and declines by five percentage points every year (e.g., 15 percent discount in year 2) until the fifth year when the discount is zero.

The first customer took service under the rider in June 2014. Since that time, Tampa Electric stated that the program has attracted new load resulting in approximately \$760,000 in incremental base revenue and the addition of 405 FTEs in Tampa Electric's service territory. The discount amount associated with the new load is approximately \$130,000, which represents the difference between the rider rates and the otherwise applicable tariffed rates for the period June 2014 through February 2016. Currently, there are two commercial customers taking service under the rider.

The proposed permanent rider tariff deletes the pilot program's beginning and end dates and adds additional language to specify that the discount will begin once the customer has achieved minimum load and job requirements and that the agreement will terminate automatically if the minimum load and job requirements have not been achieved within 120 days of the effective date of the service agreement. Tampa Electric is developing an annual attestation letter that customers will have to sign and return which states that the customers are maintaining the minimum 25 FTEs required to remain on the program. The rider contains provisions for early termination and requires a customer to reimburse Tampa Electric for any discounts received under the rider if the agreement is terminated prior to the end of the five-year contract.

Pursuant to Rule 25-6.0426(5), Florida Administrative Code (F.A.C.), Tampa Electric currently reports any economic development expenses associated with the rider (e.g., marketing) on its earnings surveillance reports filed with this Commission. In response to Commission staff's data request and the letter filed on April 19, 2016, Tampa Electric explained that in the next rate case the company will request recovery of any base rate reductions, i.e., difference between tariffed base rates and discounted base rates pursuant to the rider, as a cost of the rider. Only discounts provided in the test year will be eligible for cost recovery. Pursuant to Rule 25-6.0426(4), F.A.C., this Commission will determine the level of sharing of prudent economic development costs in the company's next rate case.

Any direct impact on the general body of ratepayers will depend on the amount of discounts, if any, in the test year and the level of sharing determined by this Commission. We note that economic development provides indirect positive impacts to ratepayers including economic and job growth. Furthermore, any increased load as a result of the rider benefits the general body of ratepayers by spreading fixed cost among a larger customer base.

The company averred it is working on additional customer projects that would not have been viable without the rider incentive. According to Tampa Electric, economic development contacts and negotiations are often conducted a substantial amount of time before a prospective customer would begin to take service from the company. The company asserted that being able to assure that the rider will be available when the customer is ready to make a decision is very

important to continue the success of the program. Therefore, the company requested approval to make the rider permanent several months before the pilot program expires at the end of this year. Tampa Electric believes that a permanent program will encourage business growth in its territory.

The rider appears to be successful in attracting new load and incremental base revenues to Tampa Electric's service territory, which benefits the general body of ratepayers. Therefore, this Commission finds that Tampa Electric's petition to extend its economic development rider and associated tariffs on a permanent basis shall be approved, effective May 5, 2016.

Based on the foregoing, it is

ORDERED by the Florida Public Service Commission that Tampa Electric Company's economic development rider and associated tariffs are hereby extended on a permanent basis, effective May 5, 2016.

ORDERED that if a protest is filed within 21 days of issuance of the Order, the tariff shall remain in effect pending resolution of the protest. It is further

ORDERED that if no timely protest is filed, this docket shall be closed upon the issuance of a Consummating Order.

By ORDER of the Florida Public Service Commission this 25th day of May, 2016.

Carlotta S. Stauffer CARLOTTA S. STAUFFER

CARLOTTA S. STAOFFER Commission Clerk Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, Florida 32399 (850) 413-6770 www.floridapsc.com

Copies furnished: A copy of this document is provided to the parties of record at the time of issuance and, if applicable, interested persons.

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#### NOTICE OF FURTHER PROCEEDINGS

The Florida Public Service Commission is required by Section 120.569(1), Florida Statutes, to notify parties of any administrative hearing or judicial review of Commission orders that is available under Sections 120.57 or 120.68, Florida Statutes, as well as the procedures and time limits that apply. This notice should not be construed to mean all requests for an administrative hearing or judicial review will be granted or result in the relief sought.

Mediation may be available on a case-by-case basis. If mediation is conducted, it does not affect a substantially interested person's right to a hearing.

The Commission's decision on this tariff is interim in nature and will become final, unless a person whose substantial interests are affected by the proposed action files a petition for a formal proceeding, in the form provided by Rule 28-106.201, Florida Administrative Code. This petition must be received by the Office of Commission Clerk, 2540 Shumard Oak Boulevard, Tallahassee, Florida 32399-0850, by the close of business on June 15, 2016.

In the absence of such a petition, this Order shall become final and effective upon the issuance of a Consummating Order.

Any objection or protest filed in this docket before the issuance date of this order is considered abandoned unless it satisfies the foregoing conditions and is renewed within the specified protest period.



#### SECOND REVISED SHEET NO. 6.720 CANCELS FIRST SHEET NO. 6.720

#### ECONOMIC DEVELOPMENT RATE - EDR

SCHEDULE: EDR

AVAILABLE: Entire service area.

This Rider is available for load associated with initial permanent service to new establishments or the expansion of existing establishments. Service under the Rider is limited to Customers who make application to the Company for service under this Rider, and for whom the Company approves such application. The New Load applicable under this Rider must be a minimum of 350 kW at a single delivery point. To qualify for service under this Rider, the Customer must employ an additional work force of at least 25 full-time equivalent (FTE) employees at the location of the single point of delivery.

Initial application for this Rider is not available to existing load. However, if a change in ownership occurs after the Customer contracts for service under this Rider, the successor Customer may be allowed to fulfill the balance of the contract under Rider EDR and continue the schedule of credits outlined below. This Rider is also not available for renewal of service following interruptions such as equipment failure, temporary plant shutdown, strike, or economic conditions. This Rider is also not available for load shifted from one establishment or delivery point on the Tampa Electric system to another on the Tampa Electric system.

The load and employment requirements under the Rider must be achieved at the same delivery point. Additional metering equipment may be required to qualify for this Rider. The Customer Service Agreement under this Rider must include a description of the amount and nature of the load being provided, the number of FTE's resulting, and documentation verifying that the availability of the Economic Development Rider is a significant factor in the Customer's location/expansion decision.

LIMITATION OF SERVICE: The Company reserves the right to limit applications for this Rider when the Company's Economic Development expenses from this Rider and other sources exceed the amount set for the Company under Rule 25-6.0426 FAC.

Service under this Rider may not be combined with service under the Commercial/Industrial Service Rider.

**DEFINITION**: New Load: New Load is that which is added to the Company's system by a new establishment. For existing establishments, New Load is the net incremental load above that which existed prior to approval for service under this Rider.

Continued to Sheet No. 6.725

ISSUED BY: G. L. Gillette, President

DATE EFFECTIVE:



#### FIRST REVISED SHEET NO. 6.725 CANCELS ORIGINAL SHEET NO. 6.725

Continued from Sheet No. 6.720

**DESCRIPTION:** A credit based on the percentages below will be applied to the base demand charges and base energy charges of the Customer's otherwise applicable rate schedule associated with the Customer's New Load:

Year 1 - 20% reduction in base demand and energy charges\*

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Year 2 – 15%	
Year 3 – 10%	

Year 4 - 5%

Year 5 - 0%

\* All other charges including basic service, fuel cost recovery, capacity cost recovery, conservation cost recovery, and environmental cost recovery will also be based on the Customer's otherwise applicable rate. The otherwise applicable rates may be any of the following: GSD, GSDT. Any Customer taking service under the CISR Rider is ineligible to take service under this EDR Rider.

The credit will begin once the Customer has achieved the minimum load and job requirements.

TERM OF SERVICE: The Customer agrees to a five-year contract term. Service under this Rider will terminate at the end of the fifth year.

The Company may terminate service under this Rider at any time if the Customer fails to comply with the terms and conditions of this Rider. Failure to: 1) maintain the level of employment specified in the Customer's Service Agreement and/or 2) purchase from the Company the amount of load specified in the Customer's Service Agreement may be considered grounds for termination.

**PROVISIONS FOR EARLY TERMINATION:** If the Company terminates service under this Rider for the Customer's failure to comply with its provisions, the Customer will be required to reimburse the Company for any discounts received under this Rider plus interest.

If the Customer opts to terminate service under this Rider before the term of service specified in the Service Agreement the Customer will be required to reimburse the Company for any discounts received under this Rider plus interest.

The Service Agreement will automatically terminate if the minimum load and job requirements has not been achieved within 120 days of the effective date of the Service Agreement.

<u>RULES AND REGULATIONS</u>: Service under this schedule is subject to orders of governmental bodies having jurisdiction and to the currently effective "General Rules and Regulations for Electric Service" on file with the Florida Public Service Commission. In case of conflict between any provision of this schedule and said "General Rules and Regulations for Electric Service" the provision of this schedule shall apply.

ISSUED BY: G. L. Gillette, President

DATE EFFECTIVE:

SERVICE AGREEMENT FOR ECONO     New Establishment     Existing Establishment with an Expanded Load      CUSTOMER NAME	DMIC DEVELOPMENT RIDER
<ul> <li>New Establishment</li> <li>Existing Establishment with an Expanded Load</li> </ul>	
CUSTOMER NAME	
Source the state	
ADDRESS	TYPE OF BUSINESS
The Customer hereto agrees as follows:	
1. To create full-time jobs.	
2. That the quantity of new or expanded load shall	beKW of Demand.
3. That the demand and energy baselines for existing	ng load are as shown in Exhibit A.
4. The nature of this new or expanded load is	
<ol> <li>To initiate service under this Rider on Rider on, This shall consider the service under the service unde</li></ol>	,, and terminate Service under this titute a period of five Years.
<ol> <li>In case of early termination, the Customer must between the otherwise applicable rate and the pr interest.</li> </ol>	
<ol><li>To provide verification that the availability for this location/expansion decision.</li></ol>	Rider is a significant factor in the Customer's
<ol> <li>If a change in ownership occurs after the Custom successor Customer may be allowed to fulfill the continue the schedule of credits.</li> </ol>	
Signed: Accepted by	TAMPA ELECTRIC COMPANY
Title: Title:	
Date: Date:	
Continued to Sheet	No. 7.745

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ORIGINAL SHEET NO. 7.745

Continued from Sheet No. 7.740	
EXHIBIT A	
Established Monthly Baselines for Existing Load	

ISSUED BY: G. L. Gillette, President

DATE EFFECTIVE: