

State of Florida



Public Service Commission

CAPITAL CIRCLE OFFICE CENTER • 2540 SHUMARD OAK BOULEVARD
TALLAHASSEE, FLORIDA 32399-0850

-M-E-M-O-R-A-N-D-U-M-

DATE: August 17, 2016
TO: Carlotta Stauffer, Commission Clerk, Office of Commission Clerk
FROM: Curtis J. Williams, Office of Telecommunications *CW*
RE: Docket No. 160045-TX - Document Filing

Please file a copy of the attached certified letter and emails to NDTHOST, LLC d/b/a TerraCom Direct in Docket No. 160045-TX. The certified letter and emails relate to staff requests for company financial documents needed to complete the company's CLEC application.

Please let me know if you have any questions.

Thank You.

Attachments

COMMISSION
CLERK

2016 AUG 17 PM 3:44

RECEIVED-FPSC

COMMISSIONERS:
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STATE OF FLORIDA



OFFICE OF TELECOMMUNICATIONS
BETH W. SALAK
DIRECTOR
(850)413-6600

Public Service Commission

June 27, 2016

CERTIFIED NO. 7006 0100 0003 1100 6212

Mr. Richard Pilock, President
NDTHOST, LLC d/b/a TerraCom Direct
8635 Holiday Springs Road
Melbourne, FL 32940

Re: Docket No. 160045-TX – Application for Certificate to Provide Local Telecommunications Service by NDTHOST, LLC d/b/a TerraCom Direct.

Dear Mr. Pilock:

As you are aware, staff requires additional information from NDTHOST, LLC d/b/a TerraCom Direct (TerraCom) regarding its Application for Certificate to Provide Local Telecommunications Service in Florida (Application). Below is required information that has previously been requested by Curtis Williams, a member of my staff and the analyst assigned to your docket.

Staff needs TerraCom's financial data, as required by Section 17.(c) of the Application before we can proceed with our evaluation of your application. Specifically, we need TerraCom's financial statements for the most recent three (3) years. Three years of the following documents are required:

- the balance sheet
- income statement
- statement of retained earnings

Your company may avail itself of the statutory confidential provisions of Section 364.183, Florida Statutes, and Rule 25-22.006, Florida Administrative Code, if it believes it is necessary to comply with this data request.

Mr. Richard Pilock


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June 24, 2016

Please respond to this data request on or before Friday, July 15, 2016. If you do not respond by July 15, 2016, this application may be denied and this docket may be closed upon the issuance of an administrative order. As a result, you would need to file a new application for consideration.

If you have any questions, please contact Curtis Williams at (850) 413-6924.

Sincerely,

A handwritten signature in black ink, appearing to read "Beth Salak", written in a cursive style.

Beth Salak
Director

BWS/jb

cc: Office of Telecommunications (Williams, Fogleman)
Office of General Counsel (Hopkins)

Curtis Williams

From: Curtis Williams
Sent: Wednesday, June 15, 2016 4:01 PM
To: 'Rich Pilock'
Cc: Greg Fogleman
Subject: RE: Docket No. 160045-TX - NDTHOST, LLC d/b/a/ TerraCom Direct

Mr. Pilock,

Just a reminder as we discussed before, if you want the financials treated as confidential documents please file directly with the Florida Public Service Commission of the Clerk. Please do not submit the confidential documents directly to me.

Thank You.

From: Rich Pilock [mailto:rpilock@terracomdirect.com]
Sent: Wednesday, June 15, 2016 9:17 AM
To: Curtis Williams
Cc: Greg Fogleman
Subject: RE: Docket No. 160045-TX - NDTHOST, LLC d/b/a/ TerraCom Direct

Hello Curtis,

The financial data has finally been approved by the accounting department and we will be submitting this week. thank you for the notice.

Rich

From: Curtis Williams [mailto:CJWillia@PSC.STATE.FL.US]
Sent: Thursday, June 9, 2016 2:38 PM
To: Rich Pilock <rpilock@terracomdirect.com>
Cc: Greg Fogleman <GFoglema@PSC.STATE.FL.US>
Subject: FW: Docket No. 160045-TX - NDTHOST, LLC d/b/a/ TerraCom Direct
Importance: High

Mr. Pilock,

The next Commission Agenda Conference is scheduled for July 7, 2016. Staff will need to receive NDTHOST, LLC d/b/a TerraCom Direct's financial data, as required by Section 17.(c) of the Application Form, by June 13, 2016 to have your application considered by the Commission at the July 7, 2016 Commission Agenda Conference.

If staff does not receive NDTHOST, LLC d/b/a TerraCom Direct's financial data by June 13, 2016, we will need to schedule your Application for a future Commission Agenda Conference.

Please let me know if you have any questions.

Thank You.

Curtis J. Williams

Public Utility Analyst
Office of Telecommunications
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, Florida 32399-0850
Office: (850) 413-6924
Fax: (850) 413-6925
Email: cjwillia@psc.state.fl.us

From: Curtis Williams
Sent: Monday, May 16, 2016 10:11 AM
To: 'Rich Pilock'
Cc: Greg Fogleman
Subject: RE: Docket No. 160045-TX - NDTHOST, LLC d/b/a/ TerraCom Direct
Importance: High

Mr. Pilock,

Per our previous communication, please let me know the status of NDTHOST, LLC d/b/a TerraCom Direct's financial data filing.

I will need to receive the information ASAP if we are to meet the next internal deadline to file NDTHOST, LLC d/b/a TerraCom Direct's certificate application for Commission consideration.

Please let me know if you have any questions.

Thank You.

Curtis J. Williams
Public Utility Analyst
Office of Telecommunications
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, Florida 32399-0850
Office: (850) 413-6924
Fax: (850) 413-6925
Email: cjwillia@psc.state.fl.us

From: Rich Pilock [<mailto:rpilock@terracomdirect.com>]
Sent: Tuesday, April 19, 2016 10:59 AM
To: Curtis Williams
Subject: RE: Docket No. 160045-TX - NDTHOST, LLC d/b/a/ TerraCom Direct

Thank you Curtis. I will keep you posted.

Rich

From: Curtis Williams [<mailto:CJWillia@PSC.STATE.FL.US>]
Sent: Monday, April 18, 2016 4:56 PM
To: Rich Pilock <rpilock@terracomdirect.com>
Subject: RE: Docket No. 160045-TX - NDTHOST, LLC d/b/a/ TerraCom Direct

Mr. Pilock,

It would be best to submit at the same time.

The Florida Public Service Commission (Commission) has one Commission Agenda Conference a month. I was attempting to file the recommendation addressing NDTHOST, LLC d/b/a/ TerraCom Direct's application for the May 5, 2016 Agenda Conference. However, the internal deadline has passed.

The next Commission Agenda Conference is June 9, 2016. I will need to have your information by May 23, 2016 to have your application considered by the Commission at the June 9, 2016 Agenda Conference.

Please let me know if you have any questions.

Thank You.

Curtis J. Williams
Public Utility Analyst
Office of Telecommunications
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, Florida 32399-0850
Office: (850) 413-6924
Fax: (850) 413-6925
Email: cjwillia@psc.state.fl.us

From: Rich Pilock [<mailto:rpilock@terracomdirect.com>]
Sent: Monday, April 18, 2016 4:24 PM
To: Curtis Williams
Subject: RE: Docket No. 160045-TX - NDTHOST, LLC d/b/a/TerraCom Direct

Hello Curtis,

Thank you for the follow up. The financials are complete, however the tariff is taking longer than expected going through legal review. being that all of the pricing is custom based on the project, is that needed right away as well? we were hoping to submit them at the same time.

Rich

From: Curtis Williams [<mailto:CJWillia@PSC.STATE.FL.US>]
Sent: Thursday, April 14, 2016 10:29 AM
To: Rich Pilock <rpilock@terracomdirect.com>
Subject: Docket No. 160045-TX - NDTHOST, LLC d/b/a/TerraCom Direct

Mr. Pilock,

This is a follow-up to my request for additional information regarding NDTHOST, LLC d/b/a/TerraCom Direct's application for certificate to provide local telecommunications service in Florida. During our phone conversation you communicated that you would file NDTHOST, LLC d/b/a/TerraCom Direct's financials under confidential cover directly with the Florida Public Service Commission's Office of the Clerk.

Please let me know when you plan to file the information.

Thank You.

Curtis J. Williams
Public Utility Analyst
Office of Telecommunications
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, Florida 32399-0850
Office: (850) 413-6924
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