

State of Florida



# Public Service Commission

CAPITAL CIRCLE OFFICE CENTER • 2540 SHUMARD OAK BOULEVARD  
TALLAHASSEE, FLORIDA 32399-0850

**-M-E-M-O-R-A-N-D-U-M-**

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**DATE:** March 6, 2017  
**TO:** Carlotta Stauffer, Commission Clerk, Office of Commission Clerk  
**FROM:** Curtis J. Williams, Office of Telecommunications *CW*  
**RE:** Docket No. 140029-TP and Docket No. 170039-TP - Document Filing

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Please file the attached document from James Forstall regarding FTRI's 2017/2018 Proposed Budget in Docket No. 140029-TP and Docket No. 170039-TP.

Please let me know if you have any questions.

Attachment

RECEIVED FPSC  
2017 MAR -6 PM 2:16  
COMMISSION  
CLERK

March 1, 2017

Mr. Curtis Williams, Regulatory Analyst IV  
Office of Telecommunications  
Florida Public Service Commission  
2540 Shumard Oak Boulevard  
Tallahassee, FL 32399-0866

RE: **FTRI FY 2017/2018 Budget**

Dear Mr. Williams:

I am pleased to forward a copy of the FY 2017/2018 budget for the Florida Telecommunications Relay, Inc. (FTRI). The budget was reviewed by FTRI's Budget Committee and was recently adopted by the Board of Directors at a special meeting.


The budget adopted by the board for FY 2017/2018 reduces the surcharge to 10 cents per access line and at this level is projected to produce revenues of \$6,224,425. As reflected on the attached copy of the approved budget total expenses are projected to be \$5,969,260.

Access lines have decreased at the rate of 4.8% during the past three years (2014, 2015 & 2016) and that trend is expected to continue as more consumers move from landline to other technologies. For the current budget period, it is projected that access lines will decrease over 4%.

FTRI and its regional partners continue to reach out to meet the telecommunications access needs of residents who are deaf, hard of hearing, deaf/blind, or speech disabled. Outreach continues to be an integral part of our efforts to attract new clients and educate the general population about the Florida Relay System and the benefits this brings to our citizens.

Should you have questions or desire additional information, please do not hesitate to email me at [jforstall@ftri.org](mailto:jforstall@ftri.org).

Sincerely,

  
James Forstall  
Executive Director

Enclosure

cc: FTRI Board of Directors

Florida Telecommunications Relay, Inc.  
Fiscal Year 2017/2018 Budget @ .10 cents surcharge

	2016/2017 APPROVED BUDGET	2016/2017 ESTIMATED REV & EXPEND	2017/2018 PROPOSED BUDGET	Estimated to Budget VARIANCE 2016/2017 2017/2018	Budget to Budget VARIANCE 2016/2017 2017/2018
<b>OPERATING REVENUE</b>					
1 Surcharges	7,297,393	7,177,537	6,170,576	(1,006,961)	(1,126,817)
2 Interest Income	34,188	48,424	53,849	5,425	19,661
3 NDBEDP					
TOTAL OPERATING REV	7,331,581	7,225,961	6,224,425	(1,001,536)	(1,107,156)
<b>OTHER REVENUE/FUNDS</b>					
4 Surplus Account	15,983,096	16,552,936	17,337,883	784,947	1,354,787
TOTAL REVENUE	23,314,677	23,778,897	23,562,308	(216,589)	247,631
<b>OPERATING EXPENSES</b>					
<b>CATEGORY I - RELAY SERVICES</b>					
5 DPR Provider	3,192,039	2,664,000	2,219,366	(444,634)	(972,673)
SUBTOTAL-CATEGORY I	3,192,039	2,664,000	2,219,366	(444,634)	(972,673)
<b>CATEGORY II - EQUIPMENT &amp; REPAIRS</b>					
6 TDD Equipment	0	0	0	0	0
7 Large Print TDD's	0	0	0	0	0
8 VCO/HCO - TDD	720	4,600	4,600	0	3,880
9 VCO Telephone	0	0	0	0	0
10 Dual Sensory Equipment	5,000	0	0	0	(5,000)
11 CapTel Phone Equipment	0	0	0	0	0
12 VCP Hearing Impaired	1,440,645	1,300,675	1,249,948	(50,727)	(190,697)
13 VCP Speech Impaired	1,386	1,063	832	(231)	(554)
14 TeliTalk Speech Aid	18,000	9,000	9,000	0	(9,000)
15 Jupiter Speaker phone	0	0	0	0	0
16 In-Line Amplifier	0	300	300	0	300
17 ARS Signaling Equip	6,501	2,600	2,400	(200)	(4,101)
18 VRS Signaling Equip	16,080	3,193	2,921	(272)	(13,159)
19 Accessories & Supplies	2,980	791	1,580	789	(1,400)
20 Telecomm Equip Repair	199,074	75,477	64,339	(11,138)	(134,735)
SUBTOTAL-CATEGORY II	1,690,386	1,397,699	1,335,920	(61,779)	(354,466)
<b>CATEGORY III - EQUIPMENT DISTRIBUTION &amp; TRAINING</b>					
21 Freight-Telecomm Equip	43,225	39,909	40,442	533	(2,783)
22 Regional Distr Centers	910,059	833,833	814,950	(18,883)	(95,109)
23 Workshop Expense	0	0	0	0	0
24 Training Expense	664	0	500	500	(164)
SUBTOTAL-CATEGORY III	953,948	873,742	855,892	(17,850)	(98,056)

Florida Telecommunications Relay, Inc.  
Fiscal Year 2017/2018 Budget @ .10 cents surcharge

	2016/2017 APPROVED BUDGET	2016/2017 ESTIMATED REV & EXPEND	2017/2018 PROPOSED BUDGET	Estimated to Budget VARIANCE 2016/2017 2017/2018	Budget to Budget VARIANCE 2016/2017 2017/2018
<b>CATEGORY IV - OUTREACH</b>					
25 Outreach Expense	574,626	574,626	558,976	(15,650)	(15,650)
SUBTOTAL-CATEGORY IV	574,626	574,626	558,976	(15,650)	(15,650)
<b>CATEGORY V - GENERAL &amp; ADMINISTRATIVE</b>					
26 Advertising	1,340	15	658	643	(682)
27 Accounting/Auditing	26,140	22,414	20,533	(1,881)	(5,607)
28 Legal	71,400	72,000	72,000	0	600
29 Computer Consultation	7,187	7,187	5,580	(1,607)	(1,607)
30 Dues & Subscriptions	3,439	1,714	1,655	(59)	(1,784)
31 Office Furniture Purchase	0	0	0	0	0
32 Office Equipment Purchase	4,507	4,109	6,667	2,558	2,160
33 Office Equipment Lease	1,695	1,870	1,827	(43)	132
34 Insurance-Hlth/Life/Dsblty	125,343	140,903	175,345	34,442	50,002
35 Insurance-Other	10,748	9,449	10,075	626	(673)
36 Office Expense	14,197	14,035	13,719	(316)	(478)
37 Postage	4,489	7,541	7,541	0	3,052
38 Printing	719	1,514	1,514	0	795
39 Rent	93,921	91,769	92,062	293	(1,859)
40 Utilities	5,065	5,297	5,297	0	232
41 Retirement	65,585	60,783	73,734	12,951	8,149
42 Employee Compensation	434,973	422,644	445,106	22,462	10,133
43 Temporary Employment	9,640	0	0	0	(9,640)
44 Taxes - Payroll	33,275	30,061	30,091	30	(3,184)
45 Taxes - Unemplmt Comp	2,012	1,829	1,725	(104)	(287)
46 Taxes - Licenses	0	61	61	0	61
47 Telephone	15,595	17,106	17,240	134	1,645
48 Travel & Business	18,700	15,273	13,585	(1,688)	(5,115)
49 Equipment Maint.	937	736	746	10	(191)
50 Employee Training/Dev	567	1,042	975	(67)	408
51 Meeting Expense	3,641	1,595	1,370	(225)	(2,271)
52 Miscellaneous Expense	0	0	0	0	0
SUBTOTAL-CATEGORY V	955,115	930,947	999,106	68,159	43,991
<b>CATEGORY VI - NDBEDP</b>					
53 NDBEDP - Expense	0	0			
SUBTOTAL-CATEGORY VI	0	0	0	0	0
<b>TOTAL EXPENSES</b>	<b>7,366,114</b>	<b>6,441,014</b>	<b>5,969,260</b>	<b>(471,754)</b>	<b>(1,396,854)</b>
<b>REVENUE LESS EXPENSES</b>	<b>15,948,563</b>	<b>17,337,883</b>	<b>17,593,048</b>	<b>255,165</b>	<b>1,644,485</b>

255,165