



1395 South W. Alky Road  
Tallahassee, FL 32310

VIA OVERNIGHT DELIVERY

17 APR 17 AM 9:00

April 14, 2017

OFFICE OF  
TELECOMMUNICATIONS

Ms. Beth Salak  
Office of Telecommunications  
Florida Public Service Commission  
2540 Shumard Oak Blvd.  
Tallahassee, FL 32399-0850

RECEIVED-FPSC  
2017 APR 17 AM 10:44  
COMMISSION  
CLERK

Re: CONFIDENTIAL MATERIALS ENCLOSED  
XO Communications Services, LLC's Response to 2016 Local Competition Data Request

Dear Ms. Salak:

Attached is a CONFIDENTIAL copy of the following information which forms part of XO Communications Services, LLC's ("XO") response to the 2015 Local Competition Report Data Request:

- Answer to question number 4 questionnaire;
- FCC Form 477 for December 31, 2016.

XO deems this information is confidential.

The enclosed yellow highlighted portions of the response and FCC Form 477 constitute proprietary confidential business information of XO within the meaning of Section 364.183(1), Florida Statutes. These highlighted responses contain sensitive business information relating to competitive interests and public disclosure of this information would impair the competitive business of XO.

One copy is enclosed which highlights the information for which XO deems confidentiality. Two redacted copies of the confidential information are also enclosed. If there are any questions regarding this filing, please contact the undersigned at 703-547-2615 or via email at [Sharon.e.adams@xo.com](mailto:Sharon.e.adams@xo.com).

Respectfully submitted,

Sharon Adams  
Senior Regulatory Analyst

**REDACTED**

Enclosure

COM	_____
AFD	_____
APA	_____
ECO	_____
ENG	_____
GCL	_____
IDM	_____
TEL	_____
CLK	_____

## 2017 Competitive Local Exchange Carrier (CLEC) Questionnaire

(Due by April 17, 2017)<sup>1</sup>

Utility name: XO Communications Services, LLC

Utility Code: TX205

Contact name & title: Sharon Adams – Senior Regulatory Analyst

Telephone number: 703-547-2615

E-mail address: sharon.e.adams@xo.com

Stock Symbol (if company is publicly traded): \_\_\_\_\_

1. Please provide a copy of the Form 477 you filed with the FCC with data as of **December 31, 2016**.  
**See Attachment A**

2. Are you currently operating under Chapter 7 or Chapter 11 bankruptcy protection?

\_\_\_\_\_ Yes (Chapter 7)      \_\_\_\_\_ Yes (Chapter 11)       X  No

3. What services, other than local service, does your company currently provide in Florida? Please check all that apply.

<u> x </u> Private line/special access	_____ Wholesale loops
<u> x </u> VoIP	_____ Fiber or copper based video service
<u> x </u> Wholesale transport	_____ Cable television
<u> x </u> Interexchange service	_____ Satellite television
_____ Cellular/wireless service	<u> x </u> Broadband Internet access
_____ Other	

4. What percentage of your Florida residential and business customers purchase bundled (i.e. voice service packaged with additional services such as internet or video service) offerings? Please provide the percentage below. Do not include bundles of telecom-only services.

Residential             Business             Not applicable \_\_\_\_\_

5. Does your company currently publicly publish your services and price schedules for services offered in Florida at a location other than the Florida Public Service Commission? If yes, please indicate where and include the complete address or hyperlink if on the webpage. (Chapter 364.04, F.S.)

Yes \_\_\_\_\_      If yes, where? \_\_\_\_\_      No \_\_\_\_\_

**PLEASE TURN OVER**

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<sup>1</sup> The due date is established by Section 364.386(1)(b), Florida Statutes. Failure to comply with this rule may result in the Commission assessing penalties of up to \$25,000 per offense, with each day of noncompliance constituting a separate offense per Section 364.285(1), Florida Statutes.

2017 Competitive Local Exchange Carrier (CLEC) Questionnaire  
(Due by April 17, 2017)

**Questions About the Competitive Markets**

6. Have you experienced any significant barriers in entering Florida's local exchange markets? Please describe any major barriers encountered that you believe may be impeding the growth of local competition in the state, along with any suggestions as to how to remove such obstacles. Any additional general information is welcome.  
**XO has no significant barriers to report.**
  
7. What types of customers do you pursue/what does your typical customer look like?  
**XO has no additional comments.**
  
8. How do you compete for customers today, and how has that changed in the past five years? The past 10 years? 20?  
**XO has no additional comments.**
  
9. Other than Special Access/Business Data Services pricing, what are CLECs main issues/challenges today?  
**XO has no additional comments.**
  
10. What decisions have the FCC and/or states made since the 1996 Federal Telecom Act that affected your company the most (good or bad)?  
**XO has no additional comments.**
  
11. Did your company try to interconnect via IP and/or purchase any wholesale IP series from AT&T in their IP trail central office in West Delray Beach? If so, what was your experience there?  
**XO has no additional comments.**
  
12. What can states do/what should states be doing to ensure competition for telecom services continues to grow in their state, including "best practices"?  
**XO has no additional comments.**
  
13. What do you think will be the major proceedings/decisions from the FCC over the next five years?  
**XO has no additional comments.**



Main Menu (dashboard.xhtml)

Submission Menu (form477/submission-menu.xhtml?jffdi=&jffi=submission-menu&refId=ALmtme&pageCode=vote-menu&FBDerror=true&FBSerror=true&PIerror=true&MWBDerror=true&MWBSAerror=true&MWVDerror=true&MWBSerror=true&MLTerror=true&FVerror=true)
Form 477 Instructions (http://www.fcc.gov/form477/477inst.pdf)

Help (https://esupport.fcc.gov/request.htm) | OMB No. (OMB Number) 3060-0816

FRN: 0006275945
XO Communications Services, LLC
Operations: Non-ILEC Data as of: Dec 31, 2016

Submission Status
Original - Submitted
Last Updated: Apr 14, 2017 15:12:05

Local Exchange Telephone Subscription

For each state in which you have one or more customers,

- 1. allocate lines provided to other providers between Wholesale and UNE-L;
2. allocate lines provided to end users by (a) Services Sold, (b) Product Type, (c) Ownership and (d) Last-mile Medium; and
3. click Save Current State, then go to the next state using the menu at the left or click Finished ».

For more information about how to allocate your lines, click here (http://www.fcc.gov/form477/FVS/allocating\_vge\_lines.pdf). Every cell must contain a number. Blanks will cause an error. Save your work as you go and when you've entered data for each state, click Finished »

Each cell must contain a number, even if it's zero!

Subscriptions Listed By State

Florida

\* All fields are required

- Arizona
California
Colorado
Connecticut
Delaware
District of Columbia
Florida
Georgia
Idaho
Illinois
Indiana
Iowa
Kansas
Kentucky
Maryland
Massachusetts
Michigan

Lines provided to Unaffiliated Providers

Wholesale: UNE-L:

[Redacted]

Lines provided to End Users...

by Services Sold

Total: Voice with Internet: Voice without Internet:

[Redacted]

by Product Type

Total: Consumer Total Business - / Gov. (Government) Total

[Redacted]

Consumer & No PIC (Presubscribed Interexchange Carrier): Business/Gov. (Government) & No PIC (Presubscribed Interexchange Carrier):

[Redacted]

Consumer & PIC (Presubscribed Interexchange Carrier): Business/Gov. (Government) & PIC (Presubscribed Interexchange Carrier):

[Redacted]

by Ownership

Total: Owned: UNE-L: Resale:

[Redacted]

by Last-mile Medium

Total: FTTP: Coaxial Cable: Fixed Wireless: Copper:

[Redacted]



Main Menu (dashboard.xhtml)

Submission Menu (form477/submission-menu.xhtml?jftfdi=&jffi=submission-menu&refid=ALmtme&pageCode=vote-menu&FBError=true&FBSerror=true&Plerror=true&MWBDerror=true&MWBSAerror=true&MWVDerror=true&MWBSerror=true&MLTerror=true&FVSError=true)
Form 477 Instructions (http://www.fcc.gov/form477/inst.pdf)

Help (https://esupport.fcc.gov/request.htm) | OMB No. (OMB Number) 3060-0816

FRN: 0006275945

XO Communications Services, LLC

Operations: Non-ILEC Data as of: Dec 31, 2016

Submission Status

Original - Submitted

Last Updated: Apr 14, 2017 15:09:03

Interconnected VoIP Subscriptions

For each state in which you have one or more iVoIP subscribers,

- 1. allocate over-the-top iVoIP subscriptions, where you provide service to end users without also supplying last-mile facilities, between Consumer and Business / Government subscribers;
2. allocate all other iVoIP subscriptions, where you provide service to end users and also supply last-mile facilities, by (a) End User Type, (b) Services Sold, and (c) Last-mile Medium; and
3. click Save Current State, then go to the next state using the menu at the left or click Finished ».

For more information about how to allocate your lines, click here (http://www.fcc.gov/form477/FVS/allocating\_voip\_subscriptions.pdf).

Each cell must contain a number, even if it's zero! Blanks will cause an error.

Save your work as you go, and when you've entered data for each state, click Finished »

Subscriptions by State

Florida

\* All fields are required

- California
Colorado
Connecticut
Delaware
District of Columbia
Florida
Georgia
Idaho
Illinois
Indiana
Iowa
Kansas
Kentucky
Louisiana
Maine
Maryland
Massachusetts

Grand Totals, by End-user Type

Table with 3 columns: Total, Consumer, Business / Gov. (Government). All cells are redacted.

Over-the-top Subscriptions

Service to End Users Provided Without also Supplying Last-mile Facilities

Table with 3 columns: Total, Consumer, Business / Gov. (Government). All cells are redacted.

All Other Subscriptions

Service to End Users Provided over Last-mile Facilities Supplied by the Provider... by End-user Type

Table with 3 columns: Total, Consumer, Business / Gov. (Government). All cells are redacted.

by Services Sold

Table with 3 columns: Total, Voice with Internet, Voice without Internet. All cells are redacted.

by Last-mile Medium

Table with 5 columns: Total, FTTP, Coaxial Cable, Fixed Wireless & Satellite, Copper. All cells are redacted.

Cancel

Next State

Finished »