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April 6, 2017

Division of the Commission Clerk and Administrative Services Florida Public Service Commission Capital Circle Office Center 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850

Re: Knology of Florida, Inc. dba WOW! Internet, Cable and Phone 2017 Local

Competition Report Data Request

## To Whom It May Concern:

On behalf of Knology of Florida, Inc. dba WOW! Internet, Cable and Phone ("WOW!") please find WOW's response to the 2017 Local Competition Report Data Request. Please note WOW! is requesting confidentiality on certain information included in this filing. In accordance with Florida Public Service Commission Rule 25-22.006, we have enclosed one original with confidential information highlighted and two copies with confidential information redacted.

Should you have any questions regarding the enclosed information, please don't hesitate to call me on (706) 645-3966.

Sincerely,

Bruce Schoonover, Jr.

Director - Regulatory Compliance

WOW! Internet, Cable and Phone

REDACTED

**Enclosures** 

AFD \_\_\_\_\_
APA \_\_\_\_
ECO \_\_\_\_
ENG \_\_\_\_
GCL \_\_\_
IDM \_\_\_
TEL \_\_\_
CLK

COM

## 2017 Competitive Local Exchange Carrier (CLEC) Questionnaire (Due by April 17, 2017)<sup>1</sup>

TX215	
WOW	! Internet, Cable and Phone
Contac	et name & title: <u>Bruce Schoonover, Jr.</u> <u>Director – Regulatory Compliance</u>
Teleph	one number: <u>(706) 645-3966</u>
E-mail	address: <u>bruce.schoonover@wowinc.com</u> .
Stock S	Symbol (if company is publicly traded) N/A
Ques	tions About Your Company
1.	Please provide a copy of the Form 477 you filed with the FCC with data as of December 31, 2016.
2.	Are you currently operating under Chapter 7 or Chapter 11 bankruptcy protection? Please check yes or no.
	Yes (Chapter 7) Yes (Chapter 11) No <u>X</u>
3.	What services, other than local service, does your company currently provide in Florida? Please check all that apply.
	Private line/special access  X VoIP Wholesale transport X Interexchange service Cellular/wireless service  Private line/special access Fiber or copper based video service X Cable television Satellite television Broadband Internet access
4.	What percentage of your Florida residential and business customers purchase bundled (i.e. voice service packaged with additional services such as internet or video service) offerings? Please provide the percentage below. Do not include bundles of telecom-only services.
	Residential Business Not applicable

<sup>&</sup>lt;sup>1</sup> The due date is established by Section 364.386(1)(b), Florida Statutes. Failure to comply with this rule may result in the Commission assessing penalties of up to \$25,000 per offense, with each day of noncompliance constituting a separate offense per Section 364.285(1), Florida Statutes.

5.	Does your company currently publicly publish your service and price schedules for services offered in Florida at a location other than the Florida Public Service Commission? If yes, please indicate where and include the complete address or hyperlink if on a webpage.
	<u>Current price sheet can be found on our website</u> <a href="http://www.wowway.com/docs/wow/documents-terms-and-conditions/knology-florida-rate-sheet.pdf">http://www.wowway.com/docs/wow/documents-terms-and-conditions/knology-florida-rate-sheet.pdf</a>
6.	Have you experienced any significant barriers in entering Florida's local exchange markets? Please list and describe any major obstacles or barriers encountered that you believe may be impeding the growth of local competition in the state, along with any suggestions as to how to remove such obstacles. Any additional general comments or information you believe will assist staff in evaluating and reporting on the development of local exchange competition in Florida are welcome.
	None at this time
7.	What type of customer do you pursue/what does your typical customer look like?
	We have an equal focus on both business and residential customers.
8.	How do you compete for customers today, and how has that changed in the past five years? The past 10 years? 20?
	WOW! has always competed based on superior customer service.
9.	Other than Special Access/Business Data Services pricing, what are CLECs' main issues/challenges today?
	None at this time
10.	What decisions have the FCC and/or states made since the 1996 Federal Telecom Act that affected your company the most (good or bad)?
	Like all broadband service providers, WOW! adapts to any industry changes in order to compete. To date, there have been no decisions that have caused excessive harm or good to WOW!

11.

Did your company try to interconnect via IP and/or purchase any wholesale IP services from AT&T in their state, including "best practices"?

12. What can states do/what should states be doing to ensure competition for telecom services continues to grow in their state, including "best practices"?

No comments at this time.

13. What do you think will be the major proceedings/decisions from the FCC over the next five years?

Given the new administration we believe there will be a focus on less regulation at the Federal level.

Please use additional paper if needed.

## WOW! Internet, Cable and Phone Interconnected VoIP Subscription Data As of 12/31/16 REDACTED COPY

## Knology of Florida Interconnected VoIP Subscription Data as of 12/31/16 Redacted

STATE\_TENSTATE\_FIP\_VOIP\_OTT\_VOIP\_OTT\_VOIP\_TOTAL VOIP\_CONSUMER VOIP\_BUNDLED VOIP\_COPPER VOIP\_FTTP VOIP\_CABLE VOIP\_WIRELESS VOIP\_OTHER