

REDACTED



June 21, 2017
Overnight Delivery

CONFIDENTIAL TREATMENT REQUESTED

Office of Commission Clerk
Florida Public Service Commission
2540 Shumard Oak Boulevard
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2017 JUN 22 AM 11:02
COMMISSION
CLERK

**RE: Birch Communications, Inc. (TX 326) and
Birch Telecom of the South, Inc. (TX476)
2017 Local Competition Report Data Request**

Dear Sir or Madam:

Enclosed for filing pursuant to the requirements of Rule 25-22.006(5)(a) please find one (1) confidential copy, one (1) highlighted confidential copy and two (2) redacted copies of above referenced 2017 Local Competition Reports and the Florida specific portion of the FCC Form 477 submitted on behalf of Birch Communications, Inc. and Birch Telecom of the South, Inc. The enclosed material is being submitted as Confidential and should be treated accordingly pursuant to Chapter 364.183(1), Florida Statutes.

Please acknowledge receipt of this filing by returning, filed stamped, the extra, the extra copy of this letter in the enclosed self-addressed stamped envelope.

Any questions you may have regarding this filing should be directed to my attention at 407-740-3006 or via email to croesel@tminc.com. Thank you for your assistance in this matter.

Sincerely,

Carey Roesel
Consultant to Birch Communications, Inc. and
Birch Telecom of the South, Inc.

cc: S. Fowler- Birch
tms: FLx1703

Enclosures
CR/sp

COM _____
AFD _____
APA _____
ECO _____
ENG _____
GCL _____
IDM _____
TEI 1 _____
CLK _____

2017 Competitive Local Exchange Carrier (CLEC) Questionnaire
(Due by April 17, 2017)¹

Company Code TX476

Company Name Birch Telecom of the South, Inc.

Contact name & title: Sharyl Fowler, Manager Regulatory Administration

Telephone number: 478 476 1165

E-mail address: Sharyl.Fowler@birch.com

Stock Symbol (if company is publicly traded): _____

Questions About Your Company

1. Please provide a copy of the Form 477 you filed with the FCC with data as of **December 31, 2016**.

2. Are you currently operating under Chapter 7 or Chapter 11 bankruptcy protection?

Yes (Chapter 7) _____

Yes (Chapter 11) _____

No XX

3. What services, other than local service, does your company currently provide in Florida? Please check all that apply.

Private line/special access

VoIP

Wholesale transport

Interexchange service

Cellular/wireless service

Other

Wholesale loops

Fiber or copper based video service

Cable television

Satellite television

Broadband Internet access

4. What percentage of your Florida residential and business customers purchase bundled (i.e. voice service packaged with additional services such as internet or video service) offerings? Please provide the percentage below. Do not include bundles of telecom-only services.



5. Does your company currently publicly publish your service and price schedules for services offered in Florida at a location other than the Florida Public Service Commission? If yes, please indicate where and include the complete address or hyperlink if on a webpage. (Chapter 364.04, F.S.)

Yes _____

If yes, where? _____

No X

PLEASE TURN OVER

¹ The due date is established by Section 364.386(1)(b), Florida Statutes. Failure to comply with this rule may result in the Commission assessing penalties of up to \$25,000 per offense, with each day of noncompliance constituting a separate offense per Section 364.285(1), Florida Statutes.

Questions About the Competitive Markets

6. Have you experienced any significant barriers in entering Florida's local exchange markets? Please describe any major barriers encountered that may be impeding the growth of local competition in the state, along with any suggestions as to how to remove such obstacles. Any additional general information is welcome.

[REDACTED]

7. What types of customers do you pursue/what does your typical customer look like?

[REDACTED]

8. How do you compete for customers today, and how has that changed in the past five years? The past 10 years? 20?

9. Other than Special Access/Business Data Services pricing, what are CLECs' main issues/challenges today?

10. What decisions have the FCC and/or states made since the 1996 Federal Telecom Act that affected your company the most (good or bad)?

11. Did your company try to interconnect via IP and/or purchase any wholesale IP services from AT&T in their IP trial central office in West Delray Beach? If so, what was your experience there?

[REDACTED]

12. What can states do/what should states be doing to ensure competition for telecom services continues to grow in their state, including "best practices"?

13. What do you think will be the major proceedings/decisions from the FCC over the next five years?

Please use additional paper if needed.

2017 Competitive Local Exchange Carrier (CLEC) Questionnaire
(Due by April 17, 2017)¹

Company Code TX326

Company Name Birch Communications, Inc.

Contact name & title: Sharyl Fowler, Manager Regulatory Administration

Telephone number: 478 476 1165

E-mail address: Sharyl.Fowler@birch.com

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Yes (Chapter 11) _____

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____ Private line/special access

X VoIP

____ Wholesale transport

X Interexchange service

____ Cellular/wireless service

____ Other

____ Wholesale loops

____ Fiber or copper based video service

____ Cable television

____ Satellite television

X Broadband Internet access

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Yes _____

If yes, where? _____

No X _____

PLEASE TURN OVER

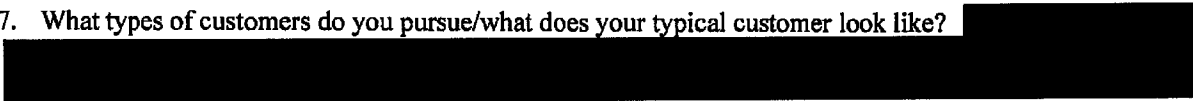
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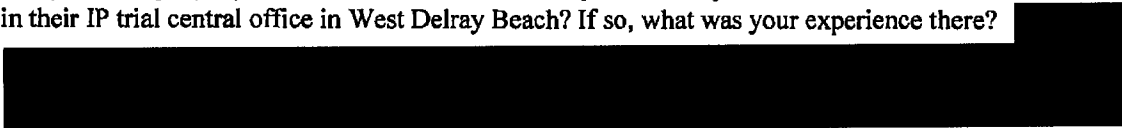


8. How do you compete for customers today, and how has that changed in the past five years? The past 10 years? 20?

9. Other than Special Access/Business Data Services pricing, what are CLECs' main issues/challenges today?

10. What decisions have the FCC and/or states made since the 1996 Federal Telecom Act that affected your company the most (good or bad)?

11. Did your company try to interconnect via IP and/or purchase any wholesale IP services from AT&T in their IP trial central office in West Delray Beach? If so, what was your experience there?



12. What can states do/what should states be doing to ensure competition for telecom services continues to grow in their state, including "best practices"?

13. What do you think will be the major proceedings/decisions from the FCC over the next five years?

Please use additional paper if needed.



Main Menu (dashboard.xhtml)

Submission Menu (/form477/submission-menu.xhtml?jtfdi=&jffi=submission-menu&refid=weobsm&pageCode=vote-uploaded-files&FBDerror=true&FBSerror=true&Plerror=true&MWBDerror=true&MWBSAerror=true&MWVDerror=true&MWBSerror=true&MLTerror=true&FVSError=true)
Form 477 Instructions (http://www.fcc.gov/form477/477inst.pdf)

Help (https://esupport.fcc.gov/request.htm) | OMB No. (OMB Number) 3060-0816

FRN: 0005044375

Birch Communications, Inc.

Operations: Non-ILEC | Data as of: Dec 31, 2016

Submission Status

Original - Submitted

Last Updated: Jun 7, 2017 14:41:56

Local Exchange Telephone Subscription

For each state in which you have one or more customers,

- 1. allocate lines provided to other providers between Wholesale and UNE-L;
2. allocate lines provided to end users by (a) Services Sold, (b) Product Type, (c) Ownership and (d) Last-mile Medium; and
3. click Save Current State, then go to the next state using the menu at the left or click Finished ».

For more information about how to allocate your lines, click here (http://www.fcc.gov/form477/FVS/allocating_vge_lines.pdf). Every cell must contain a number. Blanks will cause an error. Save your work as you go and when you've entered data for each state, click Finished »

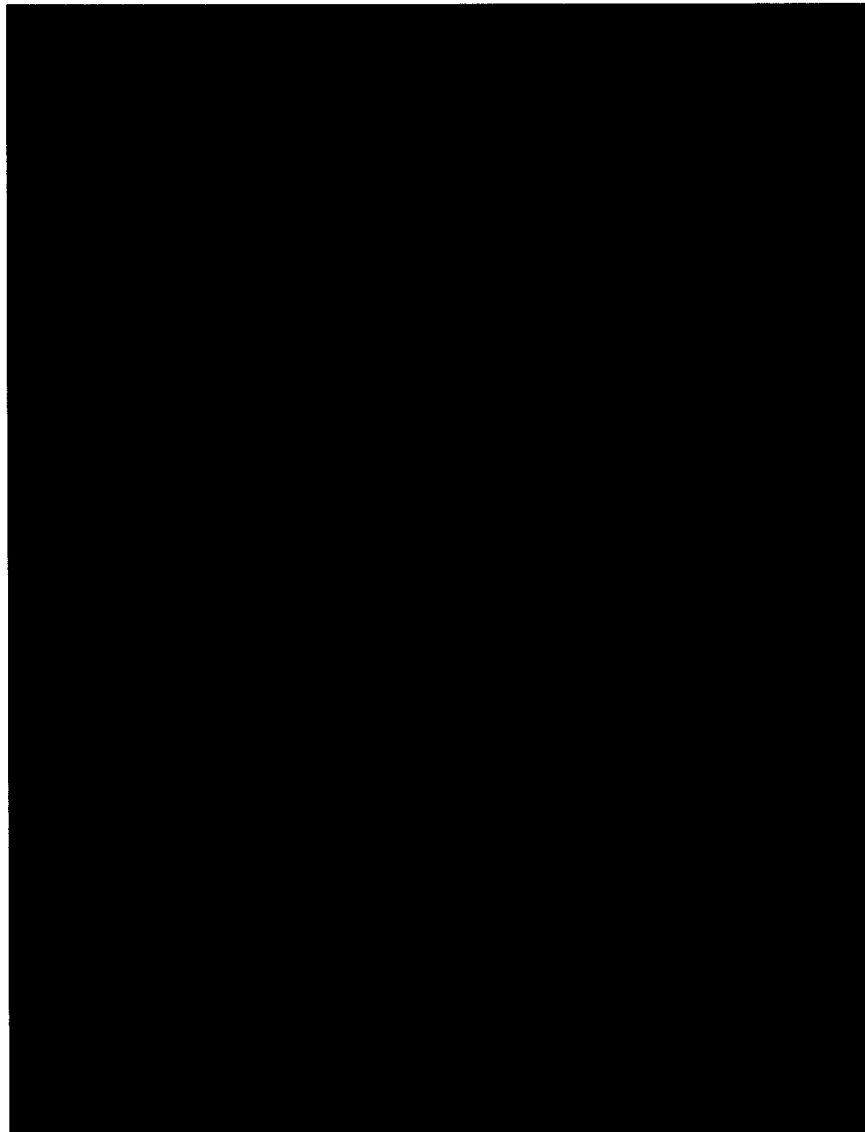
Each cell must contain a number, even if it's zero!

Subscriptions Listed By State

Florida

* All fields are required

- Delaware
District of Columbia
Florida
Georgia
Idaho
Illinois
Indiana
Iowa
Kansas
Kentucky
Louisiana
Maine
Maryland
Massachusetts
Michigan
Minnesota
Mississippi



Cancel

Next State

Continue »

For help or assistance please contact us at 1-877-480-3201 or 1-717-338-2824 (TTY) or you may submit requests online via e-support. (<https://esupport.fcc.gov/request.htm>)

Federal Communications Commission
445 12th Street SW
Washington, DC 20554

Phone: 1-888-225-5322
TTY: 1-888-835-5322
Fax: 1-866-418-0232
E-mail: fccinfo@fcc.gov
(<mailto:fccinfo@fcc.gov>)

RSS (<http://www.fcc.gov/rss>)
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(<http://www.fcc.gov/comment-policy>)
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(<http://www.fcc.gov/encyclopedia/website-notices>)
Required Browser & Plug-ins
(<http://www.fcc.gov/encyclopedia/required-plug-ins-players-and-readers>)

FOIA (<http://www.fcc.gov/foia>)
No Fear Act Data
(<http://www.fcc.gov/encyclopedia/no-fear-act-data>)
Open Government Directive
(<http://www.fcc.gov/open>)
Plain Writing Act
(<http://www.fcc.gov/encyclopedia/plain-writing-fcc>)
2009 Recovery and Reinvestment Act
(<http://www.fcc.gov/encyclopedia/american-recovery-and-reinvestment-act-2009>)



Main Menu (dashboard.xhtml)

Submission Menu (/form477/submission-menu.xhtml?jtfid=&jffi=submission-menu&refid=weobsm&pageCode=vote-uploaded-files&FBDerror=true&FBSerror=true&Plerror=true&MWBDerror=true&MWBSAerror=true&MWVDerror=true&MWBerror=true&MLTerror=true&FVSError=true)
Form 477 Instructions (http://www.fcc.gov/form477/477inst.pdf)

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FRN: 0005044375

Birch Communications, Inc.

Operations: Non-ILEC : Data as of: Dec 31, 2016

Submission Status

Original - Submitted

Last Updated: Jun 20, 2017 09:05:38

Interconnected VoIP Subscriptions

For each state in which you have one or more iVoIP subscribers,

- 1. allocate over-the-top iVoIP subscriptions, where you provide service to end users without also supplying last-mile facilities, between Consumer and Business / Government subscribers;
2. allocate all other iVoIP subscriptions, where you provide service to end users and also supply last-mile facilities, by (a) End User Type, (b) Services Sold, and (c) Last-mile Medium; and
3. click Save Current State, then go to the next state using the menu at the left or click Finished ».

For more information about how to allocate your lines, click here (http://www.fcc.gov/form477/FVS/allocating_voip_subscriptions.pdf).

Each cell must contain a number, even if it's zero! Blanks will cause an error.

Save your work as you go, and when you've entered data for each state, click Finished »

Subscriptions by State

Florida

* All fields are required

- Alabama
Alaska
Arizona
Arkansas
California
Colorado
Connecticut
Delaware
District of Columbia
Florida
Georgia
Hawaii
Idaho
Illinois
Indiana
Iowa
Kansas

Large blacked-out area representing the main data entry form for Florida.

Cancel

Next State

Finished »

For help or assistance please contact us at 1-877-480-3201 or 1-717-338-2824 (TTY) or you may submit requests online via e-support. (<https://esupport.fcc.gov/request.htm>)

Federal Communications Commission
445 12th Street SW
Washington, DC 20554

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TTY: 1-888-835-5322
Fax: 1-866-418-0232
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(<mailto:fccinfo@fcc.gov>)

RSS (<http://www.fcc.gov/rss>)
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Required Browser & Plug-ins
(<http://www.fcc.gov/encyclopedia/required-plugin-players-and-readers>)

FOIA (<http://www.fcc.gov/foia>)
No Fear Act Data
(<http://www.fcc.gov/encyclopedia/no-fear-act-data>)
Open Government Directive
(<http://www.fcc.gov/open>)
Plain Writing Act
(<http://www.fcc.gov/encyclopedia/plain-writing-fcc>)
2009 Recovery and Reinvestment Act
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