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April 13, 2018

Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32339-0850

Via Electronic Filing

Re: 2018 CLEC Questionnaire of Callis Communications, Inc.

To whom it may concern:

Please see the enclosed 2018 CLEC Questionnaire of Callis Communications, Inc.. If there are any questions regarding this filing, please feel free to contact me.

Very truly yours,

BRUNINI, GRANTHAM, GROWER & HEWES, PLLC

A handwritten signature in blue ink that reads "Ken Rogers".

W. Ken Rogers

WKR/vcb

Enclosures

cc: Samantha McBride

2018 Competitive Local Exchange Carrier (CLEC) Questionnaire
(Due by April 16, 2018)¹

TX990

Callis Communications Inc.

Contact name & title: Samantha McBride - Accountant

Telephone number: 601-974-7885

E-mail address: smcbride@cspire.com

Stock Symbol (if company is publicly traded): _____

Questions About Your Company

1. Please provide a copy of the Form 477 you filed with the FCC with data as of **December 31, 2017**.

2. Are you currently operating under Chapter 7 or Chapter 11 bankruptcy protection?

Yes (Chapter 7) _____ Yes (Chapter 11) _____ No X _____

3. What services, other than local service, does your company currently provide in Florida? Please check all that apply.

- | | |
|---|---|
| <input type="checkbox"/> Private line/special access | <input type="checkbox"/> Wholesale loops |
| <input checked="" type="checkbox"/> VoIP | <input type="checkbox"/> Fiber or copper based video service |
| <input type="checkbox"/> Wholesale transport | <input type="checkbox"/> Cable television |
| <input checked="" type="checkbox"/> Interexchange service | <input type="checkbox"/> Satellite television |
| <input type="checkbox"/> Cellular/wireless service | <input checked="" type="checkbox"/> Broadband Internet access |
| <input type="checkbox"/> Other | |

4. What percentage of your Florida residential and business customers purchase bundled (i.e. voice service packaged with additional services such as internet or video service) offerings? Please provide the percentage below. Do not include bundles of telecom-only services.

Residential _____ Business 100% Not applicable _____

5. Does your company currently publicly publish your service and price schedules for services offered in Florida at a location other than the Florida Public Service Commission? If yes, please indicate where and include the complete address or hyperlink if on a webpage. (Chapter 364.04, F.S.)

Yes X If yes, where? https://www.cspire.com/resources/docs/tariff/fl_telecom_price.pdf No _____

PLEASE TURN OVER

¹ The due date is established by Section 364.386(1)(b), Florida Statutes. Failure to comply with this rule may result in the Commission assessing penalties of up to \$25,000 per offense, with each day of noncompliance constituting a separate offense per Section 364.285(1), Florida Statutes.

2018 Competitive Local Exchange Carrier (CLEC) Questionnaire
(Due by April 16, 2018)

Questions About the Competitive Markets

6. Have you experienced any significant barriers in entering Florida's local exchange markets? Please describe any major barriers encountered that may be impeding the growth of local competition in the state, along with any suggestions as to how to remove such obstacles. Any additional general information is welcome.

In the markets we actively serve, we have not had any significant barriers.

7. What types of customers do you pursue/what does your typical customer look like?

Callis pursues and is proud to serve municipalities and businesses of all sizes and all business verticals (healthcare, financial, manufacturing, hospitality, retail, etc)

8. How do you compete for customers today, and how has that changed in the past five years? The past 10 years? 20?

Callis wins by delivering high quality technical solutions with an uncommon commitment to customer service and support. The most impactful changes over time are related to an ever increasing portfolio of the highest quality telecom and technology services /solutions – enabling us to grow with our customers.

9. Other than Special Access/Business Data Services pricing, what are CLECs' main issues/challenges today? As a facilities-based CLEC, Callis' primary challenges are related to regulatory obstacles to deployment, including permitting delays at the federal, state, and local levels. The costs incurred by CLECs as a result of delays or duplicative survey and NEPA-related work encountered during permitting can make deployment uneconomic in many non-urban areas. Similarly, local jurisdictions often seek to impose fees for CLECs' access to the Public Right of Way (PROW) that are wholly unrelated to the actual cost of enabling such access to the PROW. These fee structures can often prevent construction of competitive broadband facilities that might otherwise have been economically feasible.

10. What decisions have the FCC and/or states made since the 1996 Federal Telecom Act that affected your company the most (good or bad)? The number of decisions made by the FCC since 1996 impacting the status of CLEC competition is substantial. However, the most recent significant decisions include (1) the FCC's decision (now vetoed by Congress via the Congressional Review Act) to preempt FTC authority over consumer privacy and applying a different, heightened standard of conduct to ISPs; (2) the reclassification of broadband services under Title II of the Communications Act; (3) The FCC's recent reversal of its earlier decision to reclassify broadband services under Title II of the Communications Act.

11. Did your company try to interconnect via IP and/or purchase any wholesale IP services from AT&T in their IP trial central office in West Delray Beach? If so, what was your experience there?

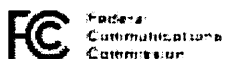
No – we do not have any customers or sales activity in that part of FL at this time

12. What can states do/what should states be doing to ensure competition for telecom services continues to grow in their state, including "best practices"? States should in every possible instance adopt policies to streamline and standardize permitting and pole attachment processes that encourage the deployment of competitive broadband services.

13. What do you think will be the major proceedings/decisions from the FCC over the next five years?

With regard to facilities-based CLECs, the Commission's most important work in the next 5 years will focus on eliminating regulatory burdens to deployment, such as those mentioned in response to No. 9, above, and in working with Congress to develop a long-term policy solution for the regulation of broadband services.

Please use additional paper if needed.



(RETAIN FOR YOUR RECORDS)
Form 477 Filing Summary

FRN: 0008725491 Data as of: Dec 31, 2017 Operations: Non-ILEC Submission Status: Original - Submitted Last Updated: Mar 1, 2018 11:50:10

Filer Identification

Section	Question	Response
Filer Information	Provider Name	Callis Communications, Inc.
	Holding Company Name	Telapex, Inc.
	SAC ID	
Data Contact Information	499 ID	819274
	Data Contact Name	Stacey Lindley
	Data Contact Phone Number	(601) 974-7609
Emergency Operations Contact Information	Data Contact E-mail	slindley@cspire.com
	Emergency Operations Name	Eric Hollingsworth
	Emergency Operations Phone Number	(601) 974-7885
Certifying Official Contact Information	Emergency Operations E-mail	ehollingsworth@cspire.com
	Certifying Official Name	Benjamin C. Pace
	Certifying Official Phone Number	(601) 974-7151
	Certifying Official E-mail	bpace@cspire.com

Data Submitted

Form Section	File Name	Date & Time	Number of Rows
Fixed Broadband Deployment	Callis_fbdd_2017Q4.csv	Mar 1, 2018 11:42:45	508
Fixed Broadband Subscription	Callis_fbsd_2017Q4.csv	Feb 28, 2018 17:38:32	215
Fixed Voice Subscription	CALLIS VOIP UPLOAD FILE 12.31.2017.csv	Feb 23, 2018 11:17:01	235

Fixed Broadband Deployment

Census Block Counts by State, DBA Name and Technology

State	DBA Name	Technology	Blocks
Alabama	C Spire	Optical Carrier/Fiber to the End User	183
		Other Copper Wireline	183
California	C Spire	Optical Carrier/Fiber to the End User	1
		Other Copper Wireline	1
Florida	C Spire	Optical Carrier/Fiber to the End User	33

State	DBA Name	Technology	Blocks
		Other Copper Wireline	33
Georgia	C Spire	Optical Carrier/Fiber to the End User	1
		Other Copper Wireline	1
Louisiana	C Spire	Optical Carrier/Fiber to the End User	2
		Other Copper Wireline	2
Mississippi	C Spire	Optical Carrier/Fiber to the End User	33
		Other Copper Wireline	33
Texas	C Spire	Optical Carrier/Fiber to the End User	1
		Other Copper Wireline	1
Total			508

Fixed Broadband Subscription

Fixed Broadband Subscriptions by State, Technology and End-user Type

State	Technology	Census Tracts	Subscriptions		
			Consumer	Business / Govt	Total
Alabama	Optical Carrier/Fiber to the End User	83	0	308	308
	Other Copper Wireline	60	0	173	173
California	Optical Carrier/Fiber to the End User	1	0	3	3
	Other Copper Wireline	1	0	2	2
Florida	Optical Carrier/Fiber to the End User	25	0	37	37
	Other Copper Wireline	9	0	14	14
Georgia	Optical Carrier/Fiber to the End User	3	0	5	5
Louisiana	Optical Carrier/Fiber to the End User	3	0	5	5
	Other Copper Wireline	2	0	14	14
Mississippi	Optical Carrier/Fiber to the End User	19	0	36	36
	Other Copper Wireline	9	0	11	11
Total		215	0	608	608

Fixed Broadband Subscriptions by Bandwidths and End-user Type

Downstream Bandwidth (In Mbps)	Upstream Bandwidth (In Mbps)	Consumer	Business / Govt	Total
1.500	1.500	0	214	214
100.000	100.000	0	359	359
1000.000	1000.000	0	30	30
10000.000	10000.000	0	5	5
Total		0	608	608

Fixed Broadband Subscriptions by Technology, Bandwidths and End-user Type

Technology	Downstream Bandwidth (in Mbps)	Upstream Bandwidth (in Mbps)	Consumer	Business / Govt	Total
Optical Carrier/Fiber to the End User	100.000	100.000	0	359	359
	1000.000	1000.000	0	30	30
	10000.000	10000.000	0	5	5
Other Copper Wireline	1.500	1.500	0	214	214
Total			0	608	608

Fixed Voice Subscription

VGE Lines and VoIP Subscriptions by State and End-user Type

State	Total VGE Lines	Consumer VGE Lines	Total VoIP Subscriptions	Consumer VoIP Subscriptions
Alabama	105	0	8817	0
Arizona	0	0	23	0
California	0	0	218	0
Connecticut	0	0	4	0
District of Columbia	0	0	5	0
Florida	7	0	2285	0
Georgia	0	0	158	0
Illinois	0	0	28	0
Iowa	0	0	32	0
Louisiana	0	0	82	0
Massachusetts	0	0	28	0
Michigan	0	0	261	0
Minnesota	0	0	55	0
Mississippi	0	0	1065	0
New Jersey	0	0	24	0
New York	0	0	1	0
North Dakota	0	0	13	0
Ohio	0	0	53	0
Oregon	0	0	37	0
Pennsylvania	0	0	72	0
Texas	0	0	539	0
Virginia	0	0	6	0
Total	112	0	13806	0

**Fixed Voice
Subscription
(VGE Lines)**

VGE Lines Provided to Unaffiliated Providers by State

State	Wholesale	UNE-L
Alabama	0	0
Florida	0	0
Total	0	0

VGE Lines Provided to End Users by State, Bundle and Product Type

State	Total	by Bundle		by Product Type			
		Sold w/ Internet	Sold w/o Internet	Consumer		Bus-Govt	
				& No PIC	& PIC	& No PIC	& PIC
Alabama	105	105	0	0	0	105	0
Florida	7	7	0	0	0	7	0
Total	112	112	0	0	0	112	0

VGE Lines Provided to End Users by State, Ownership and Last-mile Medium

State	Total	by Ownership				by Last-mile Medium			
		Owned	UNE-L	Resale	FTTP	Coax	Fixed Wireless	Copper	
Alabama	105	105	0	0	0	0	0	105	
Florida	7	7	0	0	0	0	0	7	
Total	112	112	0	0	0	0	0	112	

**Fixed Voice
Subscription
(iVoIP)**

Over-the-top VoIP Subscriptions by State and End-user Type

State	Total	Consumer	Business / Govt
Alabama	2454	0	2454
Arizona	0	0	0
California	0	0	0
Connecticut	0	0	0
District of Columbia	0	0	0
Florida	1402	0	1402
Georgia	97	0	97
Illinois	0	0	0
Iowa	0	0	0
Louisiana	0	0	0
Massachusetts	0	0	0
Michigan	0	0	0
Minnesota	0	0	0

State	Total	Consumer	Business / Govt
Mississippi	75	0	75
New Jersey	0	0	0
New York	0	0	0
North Dakota	0	0	0
Ohio	0	0	0
Oregon	0	0	0
Pennsylvania	0	0	0
Texas	0	0	0
Virginia	0	0	0
Total	4028	0	4028

All other VoIP Subscriptions by State, End-user Type, Bundle and Last-mile Medium

State	by End-user Type			by Bundle		by Last-mile Medium			
	Total	Consumer	Business / Government	Sold w/ Internet	Sold w/o Internet	FTTP	Coax	Fixed Wireless	Copper
Alabama	6363	0	6363	4503	1860	4200	63	0	2100
Arizona	23	0	23	0	23	15	0	0	8
California	218	0	218	9	209	144	2	0	72
Connecticut	4	0	4	0	4	3	0	0	1
District of Columbia	5	0	5	0	5	3	0	0	2
Florida	883	0	883	656	227	583	9	0	291
Georgia	61	0	61	0	61	40	1	0	20
Illinois	28	0	28	0	28	19	0	0	9
Iowa	32	0	32	0	32	21	0	0	11
Louisiana	82	0	82	0	82	54	1	0	27
Massachusetts	28	0	28	0	28	19	0	0	9
Michigan	261	0	261	0	261	172	3	0	86
Minnesota	55	0	55	0	55	36	1	0	18
Mississippi	990	0	990	924	66	653	10	0	327
New Jersey	24	0	24	0	24	16	0	0	8
New York	1	0	1	0	1	1	0	0	0
North Dakota	13	0	13	0	13	9	0	0	4
Ohio	53	0	53	0	53	35	1	0	17
Oregon	37	0	37	0	37	25	0	0	12

State	Total	by End-user Type		by Bundle		by Last-mile Medium			
		Consumer	Business / Government	Sold w/ Internet	Sold w/o Internet	FTTP	Coax	Fixed Wireless	Copper
Pennsylvania	72	0	72	0	72	47	1	0	24
Texas	539	0	539	168	371	356	5	0	178
Virginia	6	0	6	0	6	4	0	0	2
Total	9778	0	9778	6260	3518	6455	97	0	3226

VERIFICATION

STATE OF MISSISSIPPI

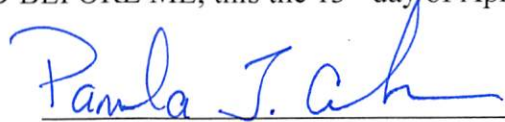
COUNTY OF HINDS

PERSONALLY appeared before me, the undersigned authority in and for the jurisdiction aforesaid, the within named W. Ken Rogers, Jr., who being by me first duly sworn, stated on oath that he is the attorney for Callis Communications, Inc., and that he has read the above and foregoing 2018 CLEC Questionnaire, that to the best of his knowledge, information and belief there is good ground to support it, and that it is not interposed for delay.



W. Ken Rogers, Jr.

SWORN TO AND SUBSCRIBED BEFORE ME, this the 13th day of April, 2018.



NOTARY PUBLIC

My Commission Expires:



CERTIFICATE OF SERVICE

I, W. Ken Rogers, Jr., do hereby certify that in accordance with Rule 28-106.104 of the Florida Public Service Commission Rules I have this day caused to be filed by electronic filing the foregoing 2018 CLEC Questionnaire for Callis Communications, Inc. with the Florida Public Service Commission.

This the 13th day of April, 2018.



W. Ken Rogers, Jr.