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September 11, 2018

Ms. Carlotta Stauffer, Commission Clerk Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

Re: Docket No. 20180125-EU

Dear Ms. Stauffer:

Attached is Gulf Power Company's Brief in Support of the Motion for Summary Final Order to be filed in the above-referenced docket. Pursuant to the Order Establishing Procedure, a copy of this Brief prepared using Microsoft Word is being provided to Commission staff and all parties.

Sincerely,

C. Share Boyett

C. Shane Boyett Regulatory and Cost Recovery Manager

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Attachments

cc: Gulf Power Company Jeffrey A. Stone, Esq. Beggs & Lane Russell Badders, Esq.

# **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

In re: Complaint against Gulf Power Company for expedited enforcement of territorial order, by Gulf Coast Electric Cooperative, Inc. Docket No: 20180125-EU

Filed: September 11, 2018

# BRIEF OF GULF POWER COMPANY IN SUPPORT OF MOTION FOR FINAL SUMMARY ORDER

Gulf Power Company ("Gulf Power," "Gulf," or the "Company"), by and through its undersigned counsel and pursuant to Order No. PSC-2018-0357-PCO-EU, hereby submits its Brief in Support of Motion for Final Summary Order.

### **INTRODUCTION AND BACKGROUND**

#### A. Preliminary Statement

At its core, the resolution of this dispute boils down to a single issue: whether Gulf Coast Electric Cooperative, Inc. ("GCEC") is foreclosed from contesting Gulf Power's right to provide electric utility service to a customer by virtue of GCEC's failure to respond to a written notice issued by Gulf Power under the parties' Territorial Agreement (as defined in Part B below). There is no dispute that Gulf Power issued a timely written notice pursuant to the Territorial Agreement. There is no dispute that GCEC received the notice and reviewed the notice. There is no dispute that GCEC chose not to respond to, or even inquire about, the notice.

Rather, the parties disagree as to whether the notice was adequate in form and substance. In its Motion for Summary Final Order, Gulf Power maintained that there was no need to conduct discovery or introduce parol evidence on the sufficiency of Gulf Power's notice and that the plain terms of the Territorial Agreement and Gulf Power's notice speak for themselves. In Order No. PSC-2018-0357-PCO-EU, the Prehearing Officer determined that the parties could conduct discovery on the limited issue of the sufficiency of Gulf Power's notice and that the Florida Public Service Commission ("Commission") could consider discovery received on this issue when ruling on Gulf Power's Motion for Summary Final Order. (Order at p. 6.) While Gulf Power maintains its position that the sufficiency-of-notice issue can be resolved on the pleadings alone, the discovery conducted, and affidavits introduced into the record only serve to reinforce the propriety of a ruling in Gulf Power's favor.

As addressed in detail below, the discovery conducted in this proceeding provides a clear window into a series of actions and omissions on the part of GCEC management which can, at best, be described as carelessly indifferent, if not willfully blind. By way of illustration, these fact-finding efforts have revealed that at least two key members of GCEC's executive management who are responsible for the day-to-day operations of the company-the Vice President of Engineering and the Chief Operating Officer-were not even aware of the existence of the Territorial Agreement at the time Gulf Power delivered the notice at issue in this dispute. Compounding matters further, it has been acknowledged that both of these leaders received and reviewed Gulf Power's notice on the day it was sent, yet cast it aside based on faulty "assumptions" that could easily have been corrected had either individual (or anyone at GCEC, for that matter) conducted any degree of reasonable inquiry – including, but not limited to: (i) locating and reviewing "section 2.3(a) of the agreement" referenced in Gulf Power's notice; (ii) performing more than a mere cursory review of the map associated with the the Parcel ID number identified in Gulf Power's notice; and/or (iii) contacting Gulf Power for additional information or clarification. GCEC did none of these things. Yet GCEC seeks a do-over from this Commission in the form of a ruling that Gulf Power has willfully violated the Territorial Agreement and the Commission order approving it. This accusation is a serious one and is not

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supported by the facts or the law. The record will show that Gulf Power has proceeded at all stages in good faith and in accordance with the plain terms of the Territorial Agreement.

## B. Overview of the Dispute

Gulf Power and GCEC are parties to a set of Procedures and Guidelines for Avoiding Further Uneconomic Duplication of Facilities which was approved by the Commission on April 9, 2001 via Order No. PSC-01-0891-PAA-EU (the "Territorial Agreement" or "Agreement").<sup>1</sup> The present dispute involves Gulf's right and/or obligation under the Territorial Agreement to honor a request for electrical service to a single 150 kVA sewage lift station located on Parcel I.D. Number 26597-000-000 adjacent to Highway 388 in unincorporated Bay County, Florida (the "Lift Station"). This dispute is the first territorial dispute between Gulf Power and GCEC since the adoption of the Territorial Agreement in 2001.

The Lift Station was constructed by the St. Joe Company ("St. Joe") and was scheduled to be transferred to Bay County, Florida (the "County") upon completion and commissioning. St. Joe orally requested that Gulf Power provide electrical service to the Lift Station on October 11, 2017. (Deposition of Joshua Rogers "Rogers Deposition" at p. 22, Lines 11-17.)<sup>2</sup> This request was followed by a November 13, 2017, telephone contact from a St. Joe representative to Gulf Power's Customer Care Center in which St. Joe reiterated its request for electric service and a connect order was issued.<sup>3</sup> This service request was further confirmed in writing by St. Joe

<sup>&</sup>lt;sup>1</sup> A true and correct copy of the Territorial Agreement is attached for reference as <u>Exhibit "A</u>."

<sup>&</sup>lt;sup>2</sup> A copy of the Rogers Deposition is attached for reference as <u>Exhibit "B</u>."

<sup>&</sup>lt;sup>3</sup> A screenshot depicting the November  $13^{\text{th}}$  customer contact is attached for reference as <u>Exhibit</u> <u>"C</u>."

dated January 17, 2018.<sup>4</sup> Gulf Power is authorized to represent that, as of the date of this filing, St. Joe has reaffirmed its selection of Gulf Power as its service provider for the Lift Station. Gulf Power has also communicated with Bay County, as the ultimate recipient of the Lift Station, and is also authorized to represent that Bay County desires to receive electric service for the Lift Station from Gulf Power.

At the time service was requested, the footprint of the Lift Station was not located in close proximity to either GCEC's or Gulf Power's existing electric distribution facilities. Gulf Power's nearest facilities were located in a road right-of-way approximately 11,000 feet to the west of the footprint of the Lift Station, whereas GCEC's nearest facilities were located in a road right-of-way approximately 8,000 feet to the east of the footprint of the Lift Station. (Affidavit of Joshua Rogers "Rogers Affidavit" at P 4.) <sup>5</sup> An aerial depiction of the Lift Station location and the relative locations of the parties' then-existing facilities is attached for reference as <u>Exhibit "G</u>." In light of the customer's impending need for electrical service, and as Gulf Power is entitled to do under the plain terms of Section 2.4 of the Territorial Agreement, Gulf Power extended its existing lines from west to east along Highway 388 and is currently providing electric service to the Lift Station during the pendency of the dispute.<sup>6</sup>

Gulf Power is fully entitled to honor its customer's request for service to the Lift Station under the plain terms of the Territorial Agreement. GCEC has disputed this contention and has filed a Complaint with the Commission seeking an expedited determination that Gulf Power has

<sup>&</sup>lt;sup>4</sup> This confirmation is attached for reference as <u>Exhibit "D</u>" and a related item of correspondence from St. Joe of equal date to GCEC is attached as <u>Exhibit "E</u>," both items evidencing St. Joe's selection of Gulf Power as its service provider for the Lift Station.

<sup>&</sup>lt;sup>5</sup> A copy of the Rogers Affidavit is attached for reference as <u>Exhibit "F</u>."

<sup>&</sup>lt;sup>6</sup> Gulf notes that its extension of facilities occurred approximately <u>seven months</u> after the initial request for service –hardly the "race" to serve portrayed by GCEC. (Answer at  $\mathbb{P}$  9.)

breached its obligations under the Territorial Agreement and the Commission order approving the same. On June 6, 2018, Gulf Power filed a Motion for Summary Final Order (the "Motion") on the narrow issue of whether GCEC is foreclosed, as a matter of law in light of the undisputed facts, from contesting Gulf Power's right to honor the customer's request for service. As Gulf Power explained in its Motion, the purpose of Gulf's Motion is to forestall unnecessary discovery and expense, promote efficiency (both with respect to the Commission and the parties), and advance the stated objective of GCEC of expediting the resolution of the instant dispute. (Motion at p. 1.)

# C. Core Issue to be Decided

On October 20, 2017, Gulf Power provided written notice pursuant to Section 2.3(a) of the Territorial Agreement to Mr. Peyton Gleaton, GCEC's Vice President of Engineering, of the customer's request for electrical service to the Lift Station. It is undisputed that Mr. Gleaton received and read the notice on October 20, 2017. (Response to Gulf Request for Admissions Nos. 2; 4.) It is also undisputed that GCEC did not respond to the notice or make any inquiry of Gulf Power with respect to Gulf Power's notice. (Deposition of Peyton Gleaton "Gleaton Deposition" at p. 34, Lines 23-25; p. 35, Lines 1-3.)<sup>7</sup> The core issue to be decided in this proceeding is whether GCEC is foreclosed from objecting to Gulf Power's provision of service to the customer by virtue of GCEC's failure to respond in any way to Gulf Power's October 20<sup>th</sup> notice within the five-working day timeframe set forth in Section 2.3(b) of the Territorial Agreement. Gulf Power respectfully submits that the plain terms of the Agreement, the applicable law, and the undisputed facts as set forth in the pleadings, discovery and affidavits submitted in this proceeding compel a ruling in Gulf Power's favor. GCEC has gone to great

<sup>&</sup>lt;sup>7</sup> A copy of the Gleaton Deposition is attached for reference as <u>Exhibit "H</u>."

lengths to distract from, and cloud, the core issues. However, those efforts do not alter the undisputed facts or what the plain terms of the Agreement do, and do not, require.<sup>8</sup>

# **OVERVIEW OF TERRITORIAL AGREEMENT**

The Territorial Agreement was approved by the Commission on April 9, 2001, via Order No. PSC-01-0891-PAA-EU in Docket No. 930885-EU.<sup>9</sup> Docket No. 930885-EU was opened on September 8, 1993, in order to resolve a territorial dispute between Gulf Power and GCEC involving electrical service to a new prison facility in Washington County, Florida. Docket No. 930885-EU was closed by the Commission on December 31, 2001.

The Territorial Agreement contains defined procedures which govern the circumstances under which a utility receiving a request for electrical service (the "Requested Utility") may honor the request. Section 2.1 of the Agreement provides in relevant part that "[u]pon receiving a bona-fide request for service from a Customer, <u>a Utility may agree to provide the requested service if the conditions of either Section 2.2 or Section 2.3 are met</u>. Otherwise, the Utility should direct the Customer to request service from the other Utility." (emphasis added)

Section 2.2 sets forth various load and distance criteria under which the Requested Utility may agree to provide service without providing notice to the other utility. If the load to be

<sup>&</sup>lt;sup>8</sup> As an element of its exclusive jurisdiction pursuant to section 366.04(2)(d), Florida Statutes, to approve territorial agreements, the Commission retains the inherent authority to modify terms of existing territorial agreements on a prospective basis. <u>See, Peoples Gas v. Mason</u>, 187 So.2d 335 (Fla. 1966). While Gulf Power does not submit that modifications are necessary, if the Commission is of the view that additional clarity around the notice provisions of the Territorial Agreement is warranted (e.g., form of notice, content of notice, mode of delivery, identification of recipients, etc.), the Commission has the authority to implement such modifications on a prospective basis. However, the current agreement contains no such directives, and it would be improper as a matter of law to interpret the plain language of the contract as though such directives presently exist.

<sup>&</sup>lt;sup>9</sup> On March 26, 2002, the Commission issued Amendatory Order No. PSC-01-0891A-PAA-EU which attached a copy of the Territorial Agreement that had been erroneously omitted from the original order.

served does not meet the load and distance criteria set forth in Section 2.2, the Requested Utility

may nevertheless honor the customer service request if the utility satisfies the requirements of

Section 2.3. Section 2.3 provides in relevant part as follows:

In any instance where the Load and distance criteria of Section 2.2 are not met but the requested Utility believes that its Cost of Service would not be significantly more than that of the other Utility, the following procedure shall be used to determine if the requested Utility may agree to provide service:

- (a) <u>The requested Utility is to notify the other Utility of the Customer's</u> request, providing all relevant information about the request.
- (b) If the other Utility believes that its facilities would be uneconomically duplicated if the request is honored, it has five (5) working days from receipt of notice to request a meeting or other method to be conducted within ten (10) working days for the purpose of comparing each Utility's Cost of Service. Absent such a request or upon notification from the other Utility of no objection to the requested Utility's providing the service, the requested Utility may agree to provide service.
- (c) At the meeting scheduled pursuant to 2.3(b) or in some other mutually acceptable method, each Utility is to present to the other Utility its estimated Cost of Service, including all supporting details (type and amount of equipment, labor rates, overheads, etc.). For Loads greater than 1,000 kVA, information as to the percentage of substation and feeder capacity that will be utilized and the amount and nature of the cost allocations of such utilization included in the Cost of Service are to be provided.
- (d) Upon agreement as to each Utility's Cost of Service, the requested Utility may agree to provide service to the Customer if either of the following conditions are met:
  (i) The requested Utility's Cost of Service does not exceed the other Utility's Cost of Service by more than \$15,000.
  (ii) The requested Utility's Cost of Service does not exceed the other Utility's Cost of Service by more than twenty-five percent (25%).

(emphasis added)

In the event that the parties to the Territorial Agreement disagree as to whether the provisions of Sections 2.2 and 2.3 of the Agreement have been satisfied, Section 2.4 provides, among other things, that such dispute will be resolved via an "<u>expedited hearing</u> before the Commission" and that "<u>during a period of unresolved dispute, the requested Utility may provide temporary service to the Customer</u>...." (emphasis added)

Importantly, the Territorial Agreement does <u>not</u>: (*i*) identify the utility representative to whom notice under Section 2.3(a) must be sent; (*ii*) identify or prescribe the method by which notice under Section 2.3(a) must be transmitted; (*iii*) identify or prescribe the form which the notice under Section 2.3(a) must take; or (*iv*) identify or prescribe the content of a notice under Section 2.3(a); or (*v*) indicate that notices pertaining to the Agreement must be sent via physical mail to the utility representatives identified in Docket No. 930885-EU. The Agreement is silent with respect to all of the foregoing matters.

### **OUTLINE OF UNDISPUTED FACTS**

On October 11, 2017, representatives from St. Joe met with representatives from Gulf Power to discuss a variety of outstanding and forthcoming matters. (Rogers Affidavit at **P** 3.) These discussions resulted in an oral request from St. Joe that Gulf Power provide electric service to two sewage lift stations adjacent to Highway 388 in unincorporated Bay County. (Rogers Affidavit at **P** 3; Rogers Deposition at p. 22, Lines 11-17.) On October 11, 2017, St. Joe identified the footprint of the first lift station as being located on Parcel ID # 26508-000-000 having a physical address of 3815 W. Hwy 388. The second lift station was identified by St. Joe as being located on Parcel ID # 26597-000-000 having a physical address of 1900 W. Hwy. 388. (Rogers Affidavit at **P** 3.) Gulf Power's right to provide electrical service to first lift station is not at issue in this dispute. The first lift station was sufficiently close to Gulf's existing electric distribution facilities that Gulf was entitled to honor the customer's request for service under

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Section 2.2 of the Territorial Agreement without providing notice to GCEC under Section 2.3. Id. at  $\mathbb{P}$  4. The second lift station (the "Lift Station"), which is the subject of this dispute, was not located in close proximity to either GCEC or Gulf Power's existing electric distribution facilities. Gulf Power's nearest facilities were located in a road right-of-way approximately 11,000 feet to the west of the footprint of the Lift Station, whereas GCEC's nearest facilities were located in a road right-of-way approximately 8,000 feet to the east of the footprint of the Lift Station. Id.

On October 12, 2017, St. Joe provided Gulf Power's Engineering Supervisor for the Panama City area, Joshua Rogers, with the electrical and mechanical plans for the motors to be installed at the lift stations. (Rogers Deposition at p. 28, Lines 1-9.) Mr. Rogers is a licensed professional engineer and has been involved in the costing, design, engineering, and construction of thousands of electric distribution construction projects during his tenure with Gulf Power. (Rogers Affidavit at **P** 2; Rogers Deposition at p. 7, Lines 18-19.) Based on the load and distance information and his knowledge of the Territorial Agreement, Mr. Rogers concluded that Gulf Power could not serve the Lift Station pursuant to Section 2.2 of the Agreement. (Rogers Deposition at p. 25, Lines 2-7.) Mr. Rogers then performed a preliminary assessment of Gulf Power's cost to serve the Lift Station would not likely exceed GCEC's cost by more than the 25 percent cost threshold contained in section 2.3(d)(ii) of the Territorial Agreement. (Rogers Affidavit at **P** 5.)

In light of the load and distance criteria and his preliminary assessment of the parties' respective cost of service, Mr. Rogers prepared a written notice of the request for service for the Lift Station. (Rogers Affidavit at **P** 6.) Mr. Rogers sent the notice (the "Notice")<sup>10</sup> on October

<sup>&</sup>lt;sup>10</sup> A copy of the Notice is attached for reference as <u>Exhibit "I</u>."

20, 2017, to the business email address of GCEC's Vice President of Engineering, Mr. Peyton Gleaton. <u>Id</u>.

Mr. Rogers' transmittal of the Notice of Mr. Gleaton was reasonable under the circumstances. Although Mr. Rogers had not personally communicated with Mr. Gleaton prior to October 20, 2017, Mr. Rogers conferred with another Gulf Power employee, Mr. Steve Bottoms, who communicates more regularly with GCEC regarding engineering matters. (Rogers Affidavit at **7**.) Mr. Bottoms recommended Mr. Gleaton as an appropriate contact for the purpose of receiving notice under Section 2.3(a) of the Territorial Agreement. Id. Prior to sending the Notice, Mr. Rogers also visited the GCEC corporate website. Id. Mr. Gleaton was identified as one of five GCEC representatives on the "Contact Us" portion of its website. <sup>11</sup> Id. The "Contact Us" page contained a section titled "Email Directory." Id. The directory indicated that Mr. Gleaton was GCEC's Vice President of Engineering and contained a hyperlink to Mr. Gleaton's business email address. Id. Based on Mr. Bottoms' recommendation, the fact that Mr. Gleaton was identified as a contact on GCEC's corporate website, and Mr. Rogers' own assessment that the Vice President of Engineering would have oversight over the location and design of distribution construction activities, Mr. Rogers concluded that Mr. Gleaton would be a logical and appropriate contact at GCEC for receipt of notice pursuant to the Territorial Agreement. Id.

The Notice, titled "Electrical Service Request," referenced section 2.3(a) of the agreement between Gulf Power and GCEC. The Notice further informed Mr. Gleaton that Gulf Power was notifying GCEC of a customer's request for electrical service from Gulf Power for a

<sup>&</sup>lt;sup>11</sup> A copy of the relevant portion of the "Contact Us" page is attached for reference as <u>Exhibit</u> "J."

new lift station on parcel 26597-000-000. (Rogers Affidavit at  $\mathbb{P}$  8.) Mr. Rogers did not include reference to the physical address of 1900 W. Hwy 388 because an internet search of that address incorrectly depicted the location of the subject property as being four driving miles and more than three aerial miles away from its actual location. Id.<sup>12</sup>

The Notice appeared in Mr. Gleaton's email "in box" on October 20, 2017. (Response to Gulf Request for Admissions No. 2.) Mr. Gleaton read the Notice on October 20, 2017. (Response to Gulf Request for Admissions No. 4.) Less than an hour after receiving the Notice, Mr. Gleaton forwarded the Notice to his superior, GCEC's Chief Operating Officer Francis Hinson, stating: "FYI. This is on CR388 just east of the airport." (Gleaton Deposition p. 31, Lines 16-24; p. 32, Lines 1-7.) <sup>13</sup> The "airport" referenced in the above-referenced email was the Northwest Florida Beaches International Airport located on Highway 388 in Bay County, Florida. (Gleaton Deposition p. 33, Lines 6-10.) Either before, or immediately after, forwarding the Notice to Mr. Hinson, Mr. Gleaton entered the Parcel ID number (26597-000-000) identified in the Notice into the Bay County Property Appraiser's website and viewed the parcel map and description. (Gleaton Deposition p. 34, Lines 8-22.)

GCEC did not respond to the Notice or make any inquiry of Gulf Power as to the Notice. (Gleaton Deposition at p. 34, Lines 23-25; p. 35, Lines 1-3.) Had Mr. Gleaton, or any other representative from GCEC, replied to the Notice or otherwise contacted Mr. Rogers seeking additional information regarding the Notice and/or the Lift Station, Mr. Rogers would have been willing to provide any information available to him. (Rogers Deposition p. 72, lines 15-20.) Mr.

<sup>&</sup>lt;sup>12</sup> A screen shot depicting the actual location of the Lift Station compared to the location depicted on a Google Maps search is attached for reference as <u>Exhibit "K</u>."

<sup>&</sup>lt;sup>13</sup> A copy of Mr. Gleaton's email to Mr. Hinson is attached as <u>Exhibit "L</u>."

Rogers testified that it was never Mr. Rogers' intention to confuse or deceive Mr. Gleaton or any other representative of GCEC in regard to the Notice. (Rogers Deposition p. 72, lines 21-25.)

As of October 20, 2017, there was visible construction activity along Highway 388 and at the footprint of the Lift Station. Pipes for the Lift Station had been laid from the intersection of Highway 77 and Highway 388 westward along Highway 388 to the footprint of the Lift Station. Moreover, timber and land had been cleared for the footprint of the Lift Station. This activity was plainly visible to persons traveling on Highway 388. (Rogers Deposition p. 34, Line 18 through p. 36, Line 9.) As Mr. Rogers testified during his deposition, "[i]f you drive out there on 388, you'd see right where it [the precise location of the Lift Station] is, where the road comes right through it." (Rogers Deposition at p. 38, Lines 1-16.)

Mr. Gleaton has been employed by GCEC as its Vice President of Engineering since 2012 (Gleaton Deposition at p. 9, Lines 23-25; p. 10, Lines 1-5) and has worked out of GCEC's Southport office for the duration of that same period. (Gleaton Deposition at p. 25, Lines 20-25; p. 26, Lines 1-5.) GCEC's Southport office is located at the intersection of Highway 77 and Highway 388. (Gleaton Deposition at p. 26, Lines 6-10.) This office is located approximately 3.0 to 3.5 miles east of the Lift Station. (Rogers Deposition p. 74, Lines 4-17; Gleaton Deposition at p. 26, Lines 11-16.)

Mr. Gleaton regularly drove on Highway 388 past the Lift Station site on his way to and from GCEC's Southport office. (Gleaton Deposition p. 26, Lines 22-25; p. 27 lines 21-25; p. 28, Lines 1-2.) This route was his "normal route to work" when working at the Southport office. (Gleaton Deposition P. 27, Lines 12-13.) Mr. Gleaton personally witnessed construction activity at the site of the Lift Station. (Gleaton Deposition p. 30, Lines 5-8.) In his role as Vice President of Engineering for GCEC, it was not uncommon for Mr. Gleaton to make inquiry when coming

upon new construction projects which might ultimately result in a requirement for electric service. (Gleaton Deposition p. 30, Lines 16-25; p. 31, Lines 1-2.)

In his role as Vice President of Engineering for GCEC, Mr. Gleaton's job responsibilities include: (*i*) "[I]eading the technical aspects of planning, design and development of GCEC's electric distribution system"; (*ii*) "[e]nsuring GCEC's distribution systems are in compliance with cooperative, governmental and legal guidelines and standards to ensure both safety and delivery of the best possible level of service to cooperative members"; (*iii*) "[c]ommunicating and coordinat[ing] work with managers and employees of other agencies, such as PowerSouth, Tyndall Air Force Base, HiLine Engineering and the Florida Public Service Commission to ensure that GCEC's system meets all professional and legal standards"; and (*iv*) "[m]anag[ing] the day-to-day operations of the Engineering Department, GIS-IT department and the warehouse." (Gleaton Deposition at pp. 12-15.) <sup>14</sup> In his role as Vice President of Engineering, it is not uncommon for Mr. Gleaton to respond to and assist with requests for electrical service from customers. (Gleaton Deposition at page 21, Lines 12-25; Page 22, Lines 1-2.)

Mr. Gleaton testified that, prior to January 12, 2018, he was not aware of the existence of the Territorial Agreement (despite Gulf Power having referenced the agreement in its October 20, 2017 Notice). (Gleaton Affidavit at **P** 8; Gleaton Deposition at p. 19, Lines 21-25; page 20, Lines 1-25; page 21, Lines 1-2.) Mr. Gleaton also testified that, as of October 20, 2017, his superior, Chief Operating Officer Francis Hinson, was likewise unaware of the existence of the Territorial Agreement. (Gleaton Deposition p. 33, Lines 2-5.)

<sup>&</sup>lt;sup>14</sup> A copy of GCEC's Job Description for the Vice President of Engineering is attached for reference as <u>Exhibit "M</u>."

On January 8, 2018, Mr. Gleaton sent a notice via email to Joshua Rogers at Gulf

Power.<sup>15</sup> The email is titled "Lift Station at 1900 Hwy 388 W" and reads as follows:

# Joshua,

Please accept this email as notice that a consumer has requested Gulf Coast Electric Cooperative provide power to their proposed lift station at 1900 Hwy 388W in Bay County, pursuant to section 2.3(a) of our agreement. Extension of our lines to serve this customer would not result in any duplication of facilities.

Mr. Gleaton did not provide copies of this notice to Gulf Power via any method other than email.

(Gleaton Deposition at p. 25, Lines 13-15.) Nor did Mr. Gleaton provide copies of this notice to

Gulf Power's counsel or Gulf Power's Manager of Rates and Regulatory Matters. (Gleaton

Deposition at p. 25, Lines 16-19.)

# **ISSUES FOR CONSIDERATION**

In Order No. PSC-2018-0357-PCO-EU, the Prehearing officer determined that "[t]he

threshold question for this dispute is whether the October 20, 2017, e-mail was sufficient notice

under the Territorial Agreement." (Order at p. 2.) To that end, the Order identifies three

separate issues for briefing by the parties:

(1) Whether Section 2.3 of the Territorial Agreement is the proper procedure, pursuant to the Territorial Order, to determine which utility should provide service to the lift facility.

(2) If Section 2.3 is the proper procedure, whether the October 20, 2017, email notice provided by Gulf Power to Gulf Coast under Section 2.3 of the Territorial Agreement concerning electric service to the lift facility was sufficient for Gulf Power to provide service.

(3) Should Gulf Power's Motion for Summary Final Order be granted?

<sup>&</sup>lt;sup>15</sup> A copy of Mr. Gleaton's January 8, 2018, notice is attached for reference as Exhibit "N."

Gulf Power will address each of the foregoing issues in turn, with reference to applicable law and the undisputed facts.

# A. Whether Section 2.3 of the Territorial Agreement is the proper procedure, pursuant to the Territorial Order, to determine which utility should provide service to the lift facility.

Order No. PSC-01-0891-PAA-EU (the "Territorial Order") approved and incorporated by reference an "Amended Joint Submission of Procedures and Guidelines for Avoiding Further Uneconomic Duplication of Facilities." (Order at p. 4.) This "Joint Submission" represented the contractual bargained-for exchange between Gulf Power and GCEC referenced throughout the pleadings in the instant docket as the Territorial Agreement. The Territorial Order became "effective and final" upon the issuance of a Consummating Order on May 4, 2001. See Order No. PSC-01-1078-CO-EU. When a territorial agreement is approved by the Commission it becomes embodied in the approving order. Public Service Commission v. Fuller, 551 So.2d 1210, 1212 (Fla. 1989). See also Order No. 23955, dated January 3, 1991, Docket No. 900744-EU. In the absence of a Commission order modifying the terms of the Territorial Agreement, these terms remain binding on the parties and embody the procedure for determining which utility may provide service to the Lift Station at issue. Gulf Power notes that the title of this docket is "Complaint against Gulf Power Company for expedited enforcement of territorial order by Gulf Coast Electric Cooperative." [emphasis supplied] In GCEC's own Complaint, GCEC invokes the Commission's jurisdiction under section 366.095, Florida Statutes, to enforce Commission orders and asserts that "[t]he Territorial Order delineates 'enforceable' procedures for how Gulf Power and GCEC are to respond to a request for service...." (Complaint at PP 4,

11.) Resolution of this dispute via any "procedure" other than the procedures embodied in the Territorial Agreement would disregard the plain terms of the parties' bargained-for exchange and the Commission's own Territorial Order embodying the same.

The Territorial Agreement provides a very clear framework for determining when a

utility may and may not honor a customer's request for electrical service. Section 2.3 of the

Territorial Agreement provides in relevant part as follows:

In any instance where the Load and distance criteria of Section 2.2 are not met but the requested Utility believes that its Cost of Service would not be significantly more than that of the other Utility, the following procedure shall be used <u>to determine if the requested Utility may agree to</u> <u>provide service</u>:

(a) <u>The requested Utility is to notify the other Utility of the Customer's</u> request, providing all relevant information about the request.

(b) If the other Utility believes that its facilities would be uneconomically duplicated if the request is honored, it <u>has five (5)</u> <u>working days from receipt of notice to request a meeting</u> or other method to be conducted within ten (10) working days for the purpose of comparing each Utility's Cost of Service. <u>Absent such a request or upon</u> <u>notification from the other Utility of no objection to the requested</u> <u>Utility's providing the service, the requested Utility may agree to</u> <u>provide service</u>.

(emphasis added)

Under Section 2.3, if notice is provided and the noticed utility does not request a meeting

or otherwise object within five working days from receipt of the notice, the requested utility

"may agree to provide service." Gulf Power fully complied with its notice obligations under the

Territorial Agreement. Any Commission order appropriately enforcing the terms of the

Territorial Order should affirm this conclusion.

B. If Section 2.3 is the proper procedure, whether the October 20, 2017, e-mail notice provided by Gulf Power to Gulf Coast under Section 2.3 of the Territorial Agreement concerning electric service to the lift facility was sufficient for Gulf Power to provide service.

The Territorial Agreement does <u>not</u>: (*i*) identify the utility representative to whom notice under Section 2.3(a) must be sent; (*ii*) identify or prescribe the method by which notice under Section 2.3(a) must be transmitted; (*iii*) identify or prescribe the form which notice under Section 2.3(a) must take; or (*iv*) identify or prescribe the content of notice under Section 2.3(a). The Agreement is silent with respect to all of the foregoing matters.

The issue to be determined is whether Gulf Power's October 20, 2017, Notice was sufficient for Gulf Power to provide service under the terms of the Agreement. The facts before the Commission indicate that Gulf Power's notice to GCEC was adequate under the circumstances. It is undisputed that Gulf Power provided a written notice to GCEC. It is likewise undisputed that GCEC received Gulf Power's Notice but took no action on it (or even inquired with Gulf Power about it). Gulf Power anticipates, however, that GCEC will attempt to attack the sufficiency of the Notice. Notably, Gulf Power anticipates that GCEC will attempt to argue that: (*i*) Gulf Power did not believe that its cost of service would not be significantly more than that of GCEC; (*iii*) the Notice was sent via email rather than physical mail; (*iiii*) the Notice was sent to GCEC's Vice President of Engineering rather than GCEC's counsel of record and General Manager identified in an Answer filed on October 4, 1993, in Docket No. 930885-EU; (*iv*) the Notice lacked required information; and (*v*) GCEC did not knowingly and willingly waive its right to serve the Lift Station under the Territorial Agreement. Gulf Power provides a comprehensive rebuttal to each of these assertions under separate subheadings below.

GCEC's Complaint also contained a claim that Gulf was barred from providing service pursuant to Section 2.3(e) of the Agreement. (Complaint at **P** 35.) It is unclear whether GCEC

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intends to maintain this claim. In an abundance of caution, however, Gulf Power will address GCEC's claim in this regard. Section 2.3(e) reads as follows:

Notwithstanding the other provisions of this Section 2.3, no Utility shall agree to provide service to a Customer under the provisions of this Section 2.3 if the Load is less than or equal to 1000 kVA, the requested Utility's Existing Facilities are further than 10,000 feet from the Point of Delivery, and the other Utility's Existing Facilities are located in a roadway or other right-of-way abutting the Customer's premises.

In its Answer, Gulf Power denied GCEC's contention and highlighted the illogical nature of the argument. (Answer at P 35.) GCEC's creative interpretation of Section 2.3(e) is inconsistent with its true purpose and leads to absurd and illogical results. The purpose of this provision is to serve as a stop-gap measure in the unusual event that: (*i*) The requested Utility satisfies one or more of the cost tests in Section 2.3(d), and would therefore otherwise be entitled to serve the customer; (*ii*) the requested Utility is more than 10,000 feet from the Point of Delivery; and (*iii*) the other Utility's Existing Facilities are <u>abutting the Customer's premises</u>. GCEC's suggestion that this provision forecloses Gulf's ability to serve merely because GCEC's Existing Facilities are located approximately <u>8,000 feet away</u> from the Point of Delivery in a roadway which happens to abut the Point of Delivery is without merit. Under GCEC's flawed logic, Gulf Power would still be foreclosed from serving the customer if Gulf Power's Existing Facilities were 11,000 feet away from the Point of Delivery and GCEC's Existing Facilities were 20,000, 30,000 or even 100,000 feet away in a roadway abutting the Point of Delivery. Such a result would be wholly inconsistent with the purpose and intent of the Territorial Agreement.

# (i) The undisputed facts demonstrate that Gulf Power believed that its cost of service would not be significantly more than GCEC's cost of service.

One condition to invoking the notice provisions of Section 2.3(a) of the Territorial Agreement is that the requested utility must believe, at the time it sends a notice under Section 2.3(a), that its cost of service would not be significantly more than that of the other utility. In its Response in Opposition to Gulf Power's Motion for Summary Final Order ("Response in Opposition"), GCEC disputed that Gulf Power could reasonably believe that its cost of service would not be significantly more than GCEC's. (Response in Opposition at p. 6.) It is undisputed, however, that, as of October 20, 2017, neither utility had existing electrical facilities in close proximity to the Lift Station. Gulf Power's nearest facilities were located in a road right-of-way approximately 11,000 feet to the west of the footprint of the Lift Station, whereas GCEC's nearest facilities were located a road right-of-way approximately 8,000 feet to the east of the footprint of the Lift Station. (Rogers Affidavit at P4.) Given the comparatively modest disparity in distances between the parties' respective existing facilities, it was certainly reasonable, based on engineering experience and preliminary cost estimates, for Gulf to believe that its cost of service would not exceed GCEC's by more than the 25 percent threshold set forth in Section 2.3(d)(ii) of the Agreement. Indeed, subsequent to GCEC's filing its Response in Opposition, Gulf Power proffered uncontroverted evidence that Mr. Rogers performed a preliminary cost estimate of the respective parties' cost to serve the Lift Station prior to sending the October 20, 2017, Notice to GCEC. Mr. Rogers' estimate concluded that Gulf Power's cost to serve would not likely exceed GCEC's cost of service by more than 25 percent. (Rogers Affidavit at **P** 5; Rogers Deposition at p. 41, Lines 19-25; p. 42, Lines 1-19; p. 48, Lines 1-25.) Mr. Rogers' initial assessment of Gulf Power's cost to serve was approximately \$150,000. (Rogers Deposition p. 42, Lines 2-13.) Mr. Rogers' initial assessment of GCEC's cost to serve was approximately \$125,000 to \$130,000. (Rogers Deposition p. 42, Lines 2-13.) It is equally uncontroverted that Mr. Rogers, a licensed Professional Engineer and District Engineering Supervisor, has been involved in the costing, design, engineering and construction of thousands

of electric distribution construction projects during his tenure with Gulf Power. (Rogers Affidavit at [? 2.) As Mr. Rogers noted during his deposition:

As part of my job at Gulf Power, I engineer and review all of the distribution work orders for the Eastern district. And so in my professional experience with Gulf Power, I have engineered or reviewed and approved thousands of jobs. And so that's what I do on a daily basis, so I knew pretty much how much it was going to cost to build that line to serve the lift station, whether that was from Gulf Power's distance or for Gulf Coast Electric's distance.

(Rogers Deposition at p. 48, Lines 1-11.)

In its Complaint, GCEC seems to imply that Gulf Power was required to "finalize" engineering-grade cost estimates prior to invoking the provisions of Section 2.3(a) of the Agreement. (Complaint at PP 14, 32-34.) This purported requirement appears nowhere in the Agreement. The Agreement simply requires a belief by the requested utility that its costs would not be significantly more than that of the other utility.<sup>16</sup> Gulf Power unquestionably satisfied that criterion prior to issuing Notice. Had GCEC responded to Gulf Power's Notice and requested a meeting to compare costs, Gulf Power would have furnished its finalized cost estimates prior to the meeting date and compared the same to GCEC's cost estimates. (Gulf Answer at P 14.)

# (ii) Gulf Power's provision of notice via electronic mail to GCEC's Vice President of Engineering was reasonable and consistent with the plain terms of the Agreement.

It is undisputed that the Territorial Agreement does not identify or prescribe the method by which notice under Section 2.3(a) must be transmitted. Likewise, the Agreement does not

<sup>&</sup>lt;sup>16</sup> "In any instance where the Load and distance criteria of Section 2.2 are not met but the requested Utility <u>believes</u> that its Cost of Service would not be significantly more than that of the other Utility, the following procedure shall be used to determine if the requested Utility may agree to provide service...." (emphasis added)

identify or prescribe the form which notice under Section 2.3(a) must take. Notwithstanding these facts, GCEC has taken the extraordinary position that notice under the Agreement must be provided via physical mail to its General Manager and counsel of record listed in Commission Docket No. 930885-EU. (Response in Opposition at p. 4.) Docket No. 930885-EU involved a territorial dispute between the parties which ultimately gave rise to adoption of the Territorial Agreement at issue in this proceeding. This docket was closed nearly 17 years ago in December 2001. GCEC rationalizes its remarkable assertion on the unremarkable fact that its Answer filed on October 4, 1993 in Docket No. 930885-EU contained a boilerplate statement -- as required by standard Commission pleading requirements-- providing that "Notices and communications with respect to this docket should be addressed to" its then-General Manager and counsel of record. (emphasis added) GCEC's attempt to bootstrap a boilerplate notice provision contained in an answer filed nearly 25 years ago in a docket which was closed nearly 17 years ago is wholly without merit and, quite frankly, speaks volumes of the folly of GCEC's argument. GCEC attempts to bolster this flawed argument through affidavits filed by Mr. Peyton Gleaton, Mr. John Haswell (GCEC counsel of record in Docket No. 930885-EU), Mr. Patrick Floyd (GCEC counsel of record in Docket No. 930885-EU), and Mr. John Bartley (GCEC's current General Manager and CEO).

In their affidavits, Messrs. Gleaton and Bartley assert that Mr. Gleaton has never been designated, authorized, or appointed by GCEC to receive notice for any territorial agreement. (Gleaton Affidavit at **P** 3; Bartley Affidavit at **P** 3-4.) Whether Mr. Gleaton received internal authorization from GCEC concerning his receipt of notice under the territorial agreement has no bearing on this proceeding. As described in Mr. Rogers' affidavit, Mr. Rogers' decision to send the October 20, 2017, Notice to Mr. Gleaton was both informed and logical. Although Mr.

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Rogers had not personally communicated with Mr. Gleaton prior to October 20, 2017, he learned from a Gulf Power colleague (Mr. Bottoms) that Mr. Gleaton was an appropriate contact for engineering matters. <u>Id</u>. Prior to sending the Notice, Mr. Rogers also visited the GCEC corporate website. <u>Id</u>. Mr. Gleaton was identified as one of five GCEC representatives on the "Contact Us" portion of its website.<sup>17</sup> <u>Id</u>. The "Contact Us" page contained a section titled "Email Directory." <u>Id</u>. The directory indicated that Mr. Gleaton was GCEC's Vice President of Engineering and contained a hyperlink to Mr. Gleaton was identified as a contact on GCEC's corporate website, and Mr. Rogers' own assessment that the Vice President of Engineering would have oversight over the location and design of distribution construction activities, Mr. Rogers concluded that Mr. Gleaton would be a logical and appropriate contact at GCEC for receipt of a notice pursuant to the Territorial Agreement. <u>Id</u>. Mr. Rogers' assessment was reasonable under the circumstances.

Mr. Rogers' original assessment concerning a choice of contacts at GCEC is further bolstered by discovery in this proceeding. While, as a matter of fact, Mr. Gleaton may not have been aware of the existence of the Territorial Agreement in October 2017, his job responsibilities certainly indicate that he should have been quite familiar the Agreement. In his role as Vice President of Engineering for GCEC, Mr. Gleaton's job responsibilities include:

• "[1]eading the technical aspects of planning, design and development of GCEC's electric distribution system";

<sup>&</sup>lt;sup>17</sup> A copy of the relevant portion of the "Contact Us" page was previously attached for reference as <u>Exhibit "J</u>."

- "[e]nsuring GCEC's distribution systems are in compliance with cooperative, governmental and legal guidelines and standards to ensure both safety and delivery of the best possible level of service to cooperative members";
- "[c]ommunicating and coordinat[ing] work with managers and employees of other agencies, such as PowerSouth, Tyndall Air Force Base, HiLine Engineering and the Florida Public Service Commission to ensure that GCEC's system meets all professional and legal standards"; and
- "[m]anag[ing] the day-to-day operations of the Engineering Department, GIS-IT department and the warehouse."

(Gleaton Deposition at pp. 12-15.) <sup>18</sup> Moreover, Mr. Gleaton testified that, in his role as Vice President of Engineering, it is not uncommon for him to respond to and assist with requests for electrical service from customers. (Gleaton Deposition at page 21, Lines 12-25; Page 22, Lines 1-2.) Clearly, any individual holding Mr. Gleaton's responsibilities would reasonably be expected to have a working knowledge of the Territorial Agreement.

Mr. Gleaton further testified that he was not aware of anyone at GCEC informing Mr. Rogers, or any other Gulf Power employee, on or before October 20, 2017, that Mr. Gleaton was <u>not</u> authorized to receive notice under the Territorial Agreement. (Gleaton Deposition at p. 16, Lines 8-23.) Nor was Mr. Gleaton aware of any publicly-available documents which would indicate that he was <u>not</u> authorized to receive notice under the Territorial Agreement. (Gleaton Deposition p. 17, Lines 18-25; p. 18, Line 1.)

<sup>&</sup>lt;sup>18</sup> A copy of GCEC's Job Description for the Vice President of Engineering was previously attached for reference as <u>Exhibit "M</u>."

In his affidavit, Mr. Haswell notes that he was lead counsel for GCEC in Docket No. 930885-EU and that, in his view, it was never anticipated or agreed that "notice" as required by any provision of the Territorial Order could be effected by email. (Haswell Affidavit at P 4.) Mr. Haswell further notes that, "at the time the case was pending, and at the time the Territorial Orders were entered, email was not a regular means of effecting notices in this industry." Id. While it may well be that Mr. Haswell never anticipated that notice could be effected under the Agreement via email, it cannot reasonably be disputed that email was a recognized (and regularly-used) form of communication in the electric utility industry when the Agreement was finally approved in 2001. Furthermore, the parties did not preclude email as a method of providing notice in the Agreement. Nor can it reasonably be disputed that email has become an even more recognized form of business communication in the intervening 17 years. Today, many, if not most, business communications occur via electronic mail, as evidenced by the contact provisions in GCEC's own corporate website and the multitude of communications between the parties with respect to the instant dispute, including GCEC's own January 8, 2018 Notice to Gulf Power under Section 2.3(a) of the Territorial Agreement, a copy of which was previously attached for reference as Exhibit "N."<sup>19</sup>

The fact that <u>GCEC itself</u> used e-mail to attempt to provide notice to Gulf Power for a matter governed by the Agreement fully estops GCEC from maintaining a logical or viable argument that notice via email is inappropriate or inadequate. Ultimately, Mr. Rogers'

<sup>&</sup>lt;sup>19</sup> Gulf Power notes that its Petition filed in Docket No. 930885-EU on September 8, 1993, also included a standard statement that notices and communications with respect to the docket should be addressed to its counsel of record and Gulf's Manager of Rates and Regulatory Matters. (Petition at **P** 2) Yet, in contravention of its own arguments, GCEC's own January 8 Notice under the Territorial Agreement was not sent or copied to counsel of record or Gulf's Manager of Rates and Regulatory Matters. (Gleaton Deposition at p. 25, Lines 16-19.)

assessment as to an appropriate point of contact for GCEC was proved to be wholly accurate: Mr. Gleaton sent a similar notice under the Agreement to Mr. Rogers only a few months later. <u>See</u>, Exhibit "N." GCEC cannot now complain that Mr. Gleaton was not an appropriate recipient for notices under the Agreement. GCEC can't have it both ways.

Put simply, Gulf Power's provision of notice via electronic mail to GCEC's Vice President of Engineering was reasonable, logical and consistent with the plain terms of the Agreement. And GCEC should not be heard to complain about Gulf Power's decision to provide notice to Mr. Gleaton, as Mr. Gleaton himself provided GCEC's notice under the Agreement to Mr. Rogers in January 2018.

#### (iii) Gulf Power's October 20, 2017, Notice contained the requisite information

Gulf Power's October 20, 2017, Notice was adequate to advise GCEC of GCEC's opportunity to contest Gulf Power's right to serve the customer. The following facts are undisputed as to the Notice:

- The Notice to GCEC was titled "Electrical Service Request;"
- The Notice clearly referenced Section 2.3(a) of the parties' agreement;
- The Notice advised GCEC of the existence of a request for electrical service;
- The Notice advised GCEC of the type of load to be served; and
- The Notice provided the Parcel ID for the property on which the Lift Station would be located.

The Notice was sufficient to alert GCEC to the fact that Gulf Power had received an electrical service request for a lift station, the approximate location of the lift station, and that Gulf Power was providing notice of the same to GCEC pursuant to Section 2.3(a) of the Territorial Agreement. Nevertheless, GCEC contends that the notice lacked necessary information

including: (i) the size of the load to be served; (ii) the precise location of the point of delivery; and (iii) the precise location of the requested utility's existing electrical facilities. (Response in Opposition at pp. 4-5.) <sup>20</sup> Moreover, GCEC makes much of the fact that Gulf's Notice did not include the physical address for the property at issue (1900 W. Hwy 388) or the county in which the parcel was located. <u>Id</u>. pp. 5-6

The degree of precision advocated by GCEC is not contained in the Agreement. Gulf Power's omission of the physical address was reasonable under the circumstances. As noted previously, Mr. Rogers considered including the physical address provided by the customer but decided against doing so because an internet search of that address incorrectly depicted the location of the subject property as being four driving miles and more than three aerial miles away from its actual location. (Rogers Affidavit at **P** 8.)<sup>21</sup> Therefore, Mr. Rogers utilized the Parcel ID number which had previously been provided to him by the customer. Mr. Rogers testified during deposition that he simply "didn't think about including the county" and that he was "trying to provide [Mr. Gleaton] with the best information [he] had on where it [the Lift Station] was at." (Rogers Deposition p. 69, Lines 1-8.) Mr. Rogers further testified that it was never this intention in sending the Notice to confuse or deceive Mr. Gleaton or anyone else at GCEC. (Rogers Deposition p. 72, Lines 21-25.)

There is no question that Gulf Power's Notice could have included a reference to the county, the size of the load, and a host of other information. However, the determinative issue is

<sup>&</sup>lt;sup>20</sup> Gulf Power notes that GCEC's own January 8 Notice under the Territorial Agreement, a copy of which was previously attached for reference as <u>Exhibit "N</u>," does not include: (i) the size of the load to be served; or (ii) the precise location of the requested utility's existing electrical facilities.

<sup>&</sup>lt;sup>21</sup> A screen shot depicting the actual location of the Lift Station compared to the location depicted on a Google Maps search was previously attached for reference as <u>Exhibit "K</u>."

not whether Gulf's Notice included every conceivable detail concerning the customer's request. The issue is whether the information actually contained in the Notice, in connection with the totality of other undisputed facts, renders Gulf Power's Notice sufficient as a matter of law. On its face, Gulf Power's Notice was clearly sufficient to alert GCEC to the fact that Gulf Power had received a request for electrical service and that Gulf Power was invoking the notice provisions under Section 2.3(a) of the Territorial Agreement. This alone constitutes substantial compliance with the notice provisions of the Agreement. Compliance with the notice provisions in a contract merely requires "substantial compliance" or "substantial performance." <u>Bank of New York</u> <u>Mellon v. Nunez</u>, 180 So.3d 160, 162 (Fla. 3d DCA 2015). Although GCEC seeks some sort of technical perfection in regard to the content of Gulf Power's Notice, GCEC overstates the requirements of Florida law and the Agreement itself. Rather, Gulf Power's Notice was merely required to be in substantial compliance with the terms of the Agreement. Under the circumstances, Gulf Power's Notice constituted substantial performance of Gulf Power's notice obligations under the Agreement.

The adequacy of Gulf Power's Notice is supported by a variety of facts revealed in discovery. These facts—all of which are undisputed—further demonstrate that:

- Mr. Gleaton received and read the Notice on October 20, 2017. (Response to Gulf Request for Admissions Nos. 2; 4.);
- Mr. Gleaton forwarded the Notice to GCEC's Chief Operating Officer on October 20, 2017. (Gleaton Deposition at p. 31, Lines 9-24.);
- Either before, or immediately after, forwarding the Notice to GCEC's C.O.O., Mr. Gleaton entered the Parcel ID number (26597-000-000) identified in the Notice

into the Bay County Property Appraiser's website and viewed the parcel map and description. (Gleaton Deposition p. 34, Lines 8-22);

- Mr. Gleaton maintained an office a mere 3.0 to 3.5 miles away from the location of the Lift Station site. (Gleaton Deposition at p. 26, Lines 1-21);
- Mr. Gleaton regularly traversed Hwy 388 past the Lift Station site on his way to and from work. (Gleaton Deposition at p. 26, Lines 22-25; p. 27, Lines 1-24);
- During his travels along Hwy 388, Mr. Gleaton personally witnessed construction activity at the site of the Lift Station. (Gleaton Deposition p. 30, Lines 2-8);
- Despite the fact that Gulf's Notice clearly referenced Section 2.3(a) of the Agreement, Mr. Gleaton did not make himself aware of the Agreement prior to January 12, 2018 (Gleaton Affidavit at P 8; Gleaton Deposition at p. 19, Lines 21-25; page 20, Lines 1-25; page 21, Lines 1-2); <sup>22</sup> and
- Mr. Gleaton did not respond to Gulf Power's Notice, make further inquiry with Gulf Power as to the Notice, or indicate to Gulf Power that he was confused in any way. (Gleaton Deposition at p. 34, Lines 23-25; p. 35, Lines 1-3.).

<sup>&</sup>lt;sup>22</sup> During Mr. Gleaton's deposition, Gulf Power observed that Mr. Gleaton's January 8 Notice, a copy of which was previously attached for reference as <u>Exhibit "N</u>," references section 2.3(a) of "our agreement" and inquired about the apparent inconsistency between Mr. Gleaton's testimony that he had not become aware of the Territorial Agreement until January 12, 2018, and the reference to section 2.3(a) of "our agreement" in the January 8 Notice. Mr. Gleaton explained that had not reviewed the Territorial Agreement prior to sending the January 8 Notice and that he had simply copied verbiage from Gulf Power's October 20, 2017, Notice. (Gleaton Deposition at p. 23, Lines 1-25; p. 24, Lines 1-9) The fact that Mr. Gleaton would send notice to Gulf Power without even taking the time to ascertain the nature of the "agreement" being referenced in his own notice further highlights the carelessly indifferent mentality taken by GCEC with respect to the entire matter.

Mr. Gleaton admits that he did not respond to Gulf Power's Notice because he assumed (incorrectly) that the Notice pertained to another lift station on Hwy 388 that was under construction "just east of the airport directly abutting Gulf Power's line." (Gleaton Deposition at p. 38, Lines 1-2.) The lift station to which Mr. Gleaton was referring was the St. Joe lift station being constructed at 3815 West Hwy 388. (Gleaton Deposition at p. 38, Lines 18-23.) The lift station at 3815 West Hwy 388 was located on Parcel ID No. 26508-000-000, which is a different parcel than the parcel on which the lift station at 1900 West Hwy 388 is located (26597-000-000). (Rogers Affidavit at **P**3.) Mr. Gleaton acknowledges entering the Parcel ID number identified in Gulf's Notice (26597-000-000) into the Bay County Property Appraiser's website on October 20, 2017, and having "briefly glanced" at the map for that parcel number. (Gleaton Deposition at p. 34, Lines 8-22.) Based on this cursory review, Mr. Gleaton "assumed that [his] assumption was correct." (Gleaton Deposition at p. 34, Lines 15-17.) However, had Mr. Gleaton taken the time to do more than "glance" at the map for Parcel ID No. 26597-000-000 or to actually visit the site identified in the parcel map, he would have quickly realized that the parcel is not "just east of the airport directly abutting Gulf Power's line." Similarly, had Mr. Gleaton (or anyone else at GCEC) endeavored to read the article of the Agreement which was clearly referenced in Gulf's Notice (Section 2.3(a)), it would have been readily apparent that the Lift Station that was the subject of Gulf's Notice was not "directly abutting Gulf Power's line." As noted in Mr. Rogers' affidavit, the lift station located at 3815 West Hwy 388 was sufficiently close to Gulf Power's existing facilities that Gulf Power was able to honor the customer's request for service under Section 2.2 of the Agreement without providing any form of notice to GCEC. (Rogers Affidavit at **P** 3-4.) Notice under Section 2.3(a) is only required when the load and distance criteria under Section 2.2 are not satisfied.

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Of course, rather than stacking assumption on top of assumption, Mr. Gleaton could also have taken the very reasonable step of contacting Mr. Rogers and confirming whether Mr. Gleaton's assumptions were accurate. GCEC did none of these things. Instead, GCEC chose to cast Gulf's notice aside without giving it "a second thought." (Gleaton Deposition at p. 37, Lines 10-13.)

Having made such a choice, Florida law is clear that GCEC cannot now be heard to attack the sufficiency or adequacy of Gulf Power' Notice. Florida law fully embraces the concept of "inquiry notice." The concept of inquiry notice is straightforward: If a party possesses information that would lead a reasonable person to make further inquiry for his or her own protection, but fails to further investigate and learn what the inquiry would reasonably have revealed, that person cannot claim prejudice from his or her own neglect. See, 38 Fla. Jur. 2d Notice and Notices § 2; see also, Brooks Tropicals, Inc. v. Acosta, 959 So.2d 288, 296 (Fla. 3d DCA 2007) ("It is too well-settled...that one who has either actual or constructive information and notice sufficient to put him on inquiry is bound, for his own protection, to make that inquiry which such information or notice appears to direct should be made, and, if he disregards that information or notice which is sufficient to put him on inquiry and fails to inquire and to learn that which he might reasonably be expected to learn upon making such inquiry, then he must suffer the consequence of his neglect."); Sapp v. Warner, 105 Fla. 245, 141 So. 124, 127 (1932)(cited with approval in Citizens Property Ins. Corp. v. European Woodcraft & Mica Design, Inc., 49 So.3d 774 (Fla. 4th DCA 2011), rev. denied, 68 So.3d 234 (Fla. 2011)) ("[A] person has no right to shut his eyes or ears to avoid information, and then say that he has no notice; that it will not suffice the law to remain willfully ignorant of a thing readily ascertainable by whatever party puts him on inquiry, when the means of knowledge is at hand."); Chatlos v.

<u>McPherson</u>, 95 So.2d 506, 509 (Fla. 1957) ("In order to charge a person with notice of a fact which he might have learned by inquiry, the circumstances known to him must be such as should reasonably suggest inquiry and lead him to inquiry.")

Here, Gulf Power's Notice put GCEC on notice of a variety of important facts, including:

- the existence of an agreement between Gulf Power and GCEC;
- the specific provision of the agreement relevant to the notice (i.e., section 2.3(a));
- the existence of a customer request for service;
- the nature of the customer's request (i.e., a "new lift station"); and

the parcel identification number for the location of the proposed customer facility. • With these facts in hand, GCEC cannot now disclaim that it was not placed on inquiry notice. Moreover, when combined with totality of the additional undisputed facts detailed above (including Mr. Gleaton's knowledge of ongoing construction at the site in question), the existence of a duty on GCEC's part to inquire is indisputable. GCEC was, at a minimum, obligated to make further inquiry regarding the nature or meaning of Gulf Power's Notice. For example, it is undisputed that neither Mr. Gleaton nor GCEC's Chief Operations Officer were even aware of a territorial agreement between GCEC and Gulf Power. GCEC's failure to make further inquiry—as to the agreement referenced in the Notice or any other facts contained in the Notice-at best constitutes careless indifference on the part of GCEC, and it is well-settled that "a person has no right to shut his eyes or ears to avoid information, and then say that he has no notice." Sapp v. Warner, 105 Fla. 245, 141 So. 124, 127 (1932). Under the circumstances, GCEC was, as a matter of law, obligated to make further inquiry if GCEC was unsure as to the nature or intent of Gulf Power's notice. It is undisputed, however, that GCEC failed to make any inquiry. Therefore, GCEC "must suffer the consequence of [its] neglect." Brooks Tropicals,

Inc. v. Acosta, 959 So.2d 288, 296 (Fla. 3d DCA 2007)(citing <u>Sickler v. Melbourne State Bank</u>, 159 So. 678, 679 (Fla. 1935)).

# (iv) Whether GCEC knowingly and willingly waived its right to serve the Lift Station under the Territorial Agreement is wholly irrelevant.

In its Response in Opposition, GCEC identifies the following as a disputed issue of material fact: "Whether GCEC knowingly and willingly waived its right to serve the Lift Station under the Territorial Order." (Response in Opposition at p. 10) This issue, according to GCEC, is "the 'single issue' that Gulf Power contends is key to resolving this dispute." Id. Yet, nowhere do the words "waiver" or "waived" appear in the body of Gulf's Answer or Motion for Summary Final Order. Gulf Power has not raised waiver as an issue in this proceeding. Florida Rule of Civil Procedure 1.110(d) includes waiver as an affirmative defense. See also, Coastal Bay Golf Club, Inc. v. Holbein, 231 So. 2d 854, 858 (Fla. 3d DCA 1970) ("Waiver is an affirmative defense that must be pleaded and established by defendant.") An affirmative defense, in turn, is defined as "[a] defense which admits the cause of action, but avoids liability, in whole or in part, by alleging an excuse, justification, or other matter negating or limiting liability." State Farm Mut. Auto. Ins. Co. v. Curran, 135 So. 3d 1071, 1079 (Fla. 2014) Waiver appears to have been presented by GCEC in a manner to confuse the issue, which is whether Gulf breached the Territorial Agreement by allegedly failing to comply with the notice provision. If Gulf's notice was sufficient under notice provision, as Gulf vigorously contends, then there is no issue of waiver. A breach must occur before GCEC can decide (knowingly or otherwise) whether to waive the alleged breach. C.f., Husky Rose, Inc. v. Allstate Ins. Co., 19 So. 3d 1085, 1088 (Fla. 4<sup>th</sup> DCA 2009) (discussing waiver after breach); Muniz v. Crystal Lake Project, 947 So. 2d 464, 470 (Fla. 3rd DCA 2006) (waiver after breach); Universal Printing v. U.S. Fire Ins. Co., 934 So. 2d 487 (Fla. 3d DCA 2004) (waiver after breach).

# C. Should Gulf Power's Motion for Summary Final Order be granted?

Section 120.57(1)(h), Florida Statutes provides in relevant part that:

Any party to a proceeding in which an administrative law judge has final order authority may move for a summary final order when there is no genuine issue as to any material fact. A summary final order <u>shall be</u> rendered if the administrative law judge determines from the pleadings, depositions, answers to interrogatories, and admissions on file, together with affidavits, if any, that no genuine issue as to any material fact exists and that the moving party is entitled as a matter of law to the entry of a final order.

## §120.57, <u>Fla</u>. <u>Stat</u>. (emphasis added)

The pleadings, depositions, discovery responses, admissions, and affidavits on file in this proceeding conclusively demonstrate the absence of any disputed issues of material fact and that Gulf Power is entitled as a matter of law to the entry of a summary final order in its favor. In Order No. PSC-2018-0357-PCO-EU, the Prehearing officer determined that "[t]he threshold question for this dispute is whether the October 20, 2017, e-mail was sufficient notice under the Territorial Agreement." (Order at p. 2.) There is no conflicting evidence surrounding this determinative issue. The plain terms of the Territorial Agreement speak for themselves as does Gulf Power's October 20, 2017, Notice. Moreover, the affidavits, admissions, and discovery on file paint a clear and consistent picture of events surrounding the provision of Gulf Power's Notice. The undisputed facts demonstrate that:

- Gulf Power received a request from St. Joe to provide electrical service to the Lift Station on October 11, 2017. (Rogers Affidavit at ₱ 3; Rogers Deposition at p. 22, Lines 11-17.)
- Gulf Power received mechanical specifications for the Lift Station from St. Joe on October 12, 2017. (Rogers Deposition at p. 28, Lines 1-9.)

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- Prior to October 20, 2017, Gulf Power's District Engineering Supervisor performed preliminary estimates of Gulf Power's and GCEC's cost to serve the Lift Station and concluded that Gulf Power's cost to serve would not likely exceed GCEC's cost by more than the 25 percent cost threshold contained in section 2.3(d)(ii) of the Territorial Agreement. (Rogers Affidavit at P 5; Rogers Deposition at p. 41, Lines 19-25; p. 42, Lines 1-19; p. 48, Lines 1-25.)
- On October 20, 2017, Gulf Power's District Engineering Supervisor sent written notice of the service request pursuant to Section 2.3(a) of the Territorial Agreement to GCEC's Vice President of Engineering, Peyton Gleaton, at his business email address listed on GCEC's corporate website. (Rogers Affidavit at P 6.)
- Mr. Gleaton received and read the notice on October 20, 2017. (Response to Gulf Request for Admissions Nos. 2; 4.)
- Mr. Gleaton forwarded the Notice on October 20, 2017, to his superior, GCEC's Chief Operating Officer. (Gleaton Deposition at p. 31, Lines 9-24.)
- Mr. Gleaton's October 20, 2017, email to GCEC's Chief Operating Officer, Francis Hinson, read: "FYI. This is on CR388 just east of the airport." (Gleaton Deposition p. 31, Lines 16-24; p. 32, Lines 1-7.)
- Mr. Gleaton testified that neither he, nor Mr. Hinson, was aware of the existence of the Territorial Agreement on October 20, 2017. (Gleaton Affidavit at P 8; Gleaton Deposition at p. 19, Lines 21-25; page 20, Lines 1-25; page 21, Lines 1-2; p. 33, Lines 2-5.)
- Mr. Gleaton testified that he assumed (incorrectly) that Gulf Power's Notice pertained to another lift station on Hwy 388 that was under construction "just east of the airport

directly abutting Gulf Power's line" and that he did not give the Notice a "second thought." (Gleaton Deposition at p. 37, Lines 10-13; p. 38, Lines 1-2.)

- Despite the fact that Gulf Power's Notice clearly referenced "section 2.3(a) of the agreement between Gulf Power and GCEC," Mr. Gleaton did not engage in any efforts before January 12, 2018, to review the Territorial Agreement. (Gleaton Affidavit at P 8; Gleaton Deposition at p. 19, Lines 21-25; page 20, Lines 1-25; page 21, Lines 1-2.)
- Mr. Gleaton acknowledges entering the Parcel ID number identified in Gulf's Notice (26597-000-000) into the Bay County Property Appraiser's website on October 20, 2017, and having "briefly glanced" at the map for that parcel number. (Gleaton Deposition at p. 34, Lines 8-22.) Based on this cursory review, Mr. Gleaton "assumed that [his] assumption was correct." (Gleaton Deposition at p. 34, Lines 15-17.)
- Mr. Gleaton maintained an office a mere 3.0 to 3.5 miles away from the location of the Lift Station site. (Gleaton Deposition at p. 26, Lines 1-21);
- Mr. Gleaton regularly traversed Hwy 388 past the Lift Station site on his way to and from work. (Gleaton Deposition at p. 26, Lines 22-25; p. 27, Lines 1-24);
- During his travels along Hwy 388, Mr. Gleaton personally witnessed construction activity at the site of the Lift Station. (Gleaton Deposition p. 30, Lines 2-8);
- Mr. Gleaton did not respond to Gulf Power's Notice, make further inquiry with Gulf Power as to the Notice, or indicate to Gulf Power that he was confused in any way.
   (Gleaton Deposition at p. 34, Lines 23-25; p. 35, Lines 1-3.)

The undisputed facts, coupled with the plain terms of the Territorial Agreement, clearly demonstrate that Gulf Power's Notice was sufficient, as a matter of law, and that Gulf Power

Company is entitled to a summary final order granting the relief sought in Gulf Power's Motion for Summary Final Order.

On its face, Gulf Power's Notice was sufficient to achieve substantial compliance with the notice provisions of the Agreement. Compliance with the notice provisions in a contract merely requires "substantial compliance" or "substantial performance." Bank of New York Mellon v. Nunez, 180 So.3d 160, 162 (Fla. 3d DCA 2015). Moreover, Florida law uniformly imposes an affirmative duty on a party to take reasonable actions to conduct further inquiry when such party possesses information that would lead a reasonable person to make further inquiry for his or her own protection. If a party fails to conduct such an inquiry, that person cannot claim prejudice from his or her own neglect. See, 38 Fla. Jur. 2d Notice and Notices § 2. The totality of undisputed facts clearly demonstrates that GCEC was possessed with sufficient information to cause any reasonable actor to seek additional information concerning Gulf Power's Notice. Rather than doing so, however, GCEC chose to cavalierly rest on its faulty assumptions. But the law is clear that negligent ignorance has the same effect in law as actual knowledge. See, Applefield v. Commercial Standard ins. Co., 176 So.2d 366, 377 (Fla. 2d DCA 1965) ("Where there is a duty of finding out and knowing, ignorance resulting from a negligent failure to perform the duty has the same effect in law as actual knowledge.")

**WHEREFORE**, Gulf Power Company respectfully requests that the Commission enter a final summary order affording Gulf Power the following relief:

A. Declaring that Gulf Power is entitled, pursuant to the Territorial Agreement, to furnish electric service to the Lift Station located on Parcel I.D. Number 26597-000-000 in Bay County Florida;

B. Restricting GCEC from providing electric service to such Lift Station;

- C. Denying the relief sought in GCEC's Complaint; and
- D. Providing such further relief as the Commission deems appropriate.

Respectfully submitted this 11<sup>th</sup> day of September, 2018.

/s/ Steven R. Griffin\_

RUSSELL A. BADDERS Florida Bar No. 007455 rab@beggslane.com STEVEN R. GRIFFIN Florida Bar No. 0627569 srg@beggslane.com Beggs & Lane P. O. Box 12950 Pensacola FL 32591-2950 (850) 432-2451 Attorneys for Gulf Power

# **EXHIBIT A**

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## PROCEDURES AND GUIDELINES FOR AVOIDING FURTHER UNECONOMIC DUPLICATION OF FACILITIES

It is expected that the utilization of these procedures and guidelines will help Gulf Coast Electric Cooperative, Inc. ("GCEC") and Gulf Power Company ("Gulf Power") avoid further uneconomic duplication of the facilities of each other, in accordance with the policy and rules of the Florida Public Service Commission ("Commission"). Accordingly, these procedures and guidelines are intended for use by the parties to assist in determining whether or not they should agree to honor the request for electric service by a Customer or should otherwise proceed with the construction of additional facilities. If, by constructing the facilities to provide service to a Customer requesting such service, there is a reasonable expectation that uneconomic duplication of facilities would occur, a Utility may deny service to the Customer and direct the Customer to request service from the Utility whose provision of such service would not be expected to result in uneconomic duplication.

### SECTION I: DEFINITIONS

- 1.1 <u>Cost of Service</u>. As used herein, the term "Cost of Service" shall mean the initial cost of the construction (including fully-Loaded labor, materials, engineering and supervision overheads, etc.) of the modification or addition of facilities required to provide requested service to the Customer less any initial payments by the Customer as a contribution in aid to construction.
- 1.2 <u>Customer</u>. As used herein, the term "Customer" shall mean any person or entity requesting electrical service and who is intending to be responsible for or who is acting on behalf of the intended responsible party for a building or other facility (e.g. electromechanical equipment, contiguous group of premises, etc.) requiring such electrical service.
- 1.3 <u>Existing Facilities</u>. As used herein, the term "Existing Facilities" shall mean the Utility's nearest facilities that are of a sufficient size, character (number of phases, primary voltage level, etc.) and accessibility so as to be capable of serving the anticipated Load of a Customer without requiring any significant modification of such facilities.
- 1.4 Load. As used herein, the term "Load" shall mean the connected Load stated is terms of kilovolt-amperes (kVA) of the building or facility for which electrical service is being requested.
- 1.5 Point of Delivery. As used herein, the term "Point of Delivery" shall mean that geographical location where the Utility's anticipated facilities that would be used to deliver electrical power to a Customer begin to constitute what is commonly referred to as the service drop or service lateral, i.e. it is the point at which the Utility's primary or secondary facilities would terminate and the service drop or service lateral would commence. For a facility with multiple meter points, "Point of Delivery" shall mean that

> geographical location at which the primary circuit to serve the facility begins to branch out into sub-circuits to reach the various meter points.

1.6 Utility. As used herein, the term "Utility" shall mean either GÇEC or Gulf Power, each of which is an electric Utility under the provisions of Chapter 366 of the Florida Statutes having electrical facilities within the region of a Customer's location so as to be considered by that Customer as a prospective provider of electric energy delivery services.

## SECTION II: AGREEING TO PROVIDE REQUESTED SERVICE

- 2.1 Whether or not a Utility's provision of electric service to a Customer would result in further uneconomic duplication of the other Utility's facilities is primarily dependent upon whether or not there is a significant difference in the Cost of Service for each of the utilities. The likelihood of there being a significant difference in the Cost of Service is primarily a function of the size of the Load and the difference in distances between the Point of Delivery and the Existing Facilities of each Utility. Consequently, upon receiving a bona-fide request for service from a Customer, a Utility may agree to provide the requested service if the conditions of either Section 2.2 or Section 2.3 below are met. Otherwise, the Utility should direct the Customer to request service from the other Utility.
- 2.2 Various Load and distance criteria under which a Utility may agree to provide service are as follows:
  - (a) For any size Load where the requested Utility's Existing Facilities are within 1,000 feet of the Point of Delivery or are no more than 1,000 feet further from the Point of Delivery than the Existing Facilities of the other Utility.
  - (b) For a Load greater than 100 kVA where:
    - (i) the construction required is predominantly the addition of new pole line and the requested Utility's Existing Facilities are no more than 1,500 feet further from the Point of Delivery than the Existing Facilities of the other Utility, or
    - (ii) the construction required is predominantly the upgrade of existing pole line (e.g. phase additions, reconductoring, etc.) and the requested Utility's Existing Facilities are within 3,000 feet of the Point of Delivery.
  - (c) For a Load greater than 500 kVA where:
    - (i) the construction required is predominantly the addition of new pole line and the requested Utility's Existing Facilities are no more than 2,000 feet further from the Point of Delivery than the Existing Facilities of the other Utility, or

- (ii) the construction required is predominantly the upgrade of existing pole line (e.g. phase additions, reconductoring, etc.) and the requested Utility's Existing Facilities are within 4,000 feet of the Point of Delivery.
- (d) For a Load greater than 1000 kVA where:
  - the construction required is predominantly the addition of new pole line and the requested Utility's Existing Facilities are no more than 2,500 feet further from the Point of Delivery than the Existing Facilities of the other Utility, or
  - (ii) the construction required is predominantly the upgrade of existing pole line (e.g. phase additions, reconductoring, etc.) and the requested Utility's Existing Facilities are within 5,000 feet of the Point of Delivery.
- 2.3 In any instance where the Load and distance criteria of Section 2.2 are not met but the requested Utility believes that its Cost of Service would not be significantly more than that of the other Utility, the following procedure shall be used to determine if the requested Utility may agree to provide service:
  - (a) The requested Utility is to notify the other Utility of the Customer's request, providing all relevant information about the request.
  - (b) If the other Utility believes that its facilities would be uneconomically duplicated if the request is honored, it has five (5) working days from receipt of notice to request a meeting or other method to be conducted within ten (10) working days for the purpose of comparing each Utility's Cost of Service. Absent such a request or upon notification from the other Utility of no objection to the requested Utility's providing the service, the requested Utility may agree to provide service.
  - (c) At the meeting scheduled pursuant to 2.3(b) or in some other mutually acceptable method, each Utility is to present to the other Utility its estimated Cost of Service, including all supporting details (type and amount of equipment, labor rates, overheads, etc.). For Loads greater than 1,000 kVA, information as to the percentage of substation and feeder capacity that will be utilized and the amount and nature of the cost allocations of such utilization included in the Cost of Service are to be provided.
  - (d) Upon agreement as to each Utility's Cost of Service, the requested Utility may agree to provide service to the Customer if either of the following conditions are met:
    - The requested Utility's Cost of Service does not exceed the other Utility's Cost of Service by more than \$15,000.
    - (ii) The requested Utility's Cost of Service does not exceed the other Utility's Cost of Service by more than twenty-five percent (25%).

- (e) Notwithstanding the other provisions of this Section 2.3, no Utility shall agree to provide service to a Customer under the provisions of this Section 2.3 if the Load is less than or equal to 1000 kVA, the requested Utility's Existing Facilities are further than 10,000 feet from the Point of Delivery, and the other Utility's Existing Facilities are located in a roadway or other right-of-way abutting the Customer's premises.
- 2.4 The requested Utility bears the primary responsibility in determining whether or not the provisions of Section 2.2 or Section 2.3 above have been met or if it otherwise believes that service can be provided to a Customer without uneconomic duplication of the other Utility's facilities. Should the other Utility dispute such determinations and believe that uneconomic duplication of its facilities will occur or has occurred, every effort should be made by the two utilities to resolve the dispute, up to and including mediation before the Commission Staff and, if necessary, expedited hearing before the Commission. During a period of unresolved dispute, the requested Utility may provide temporary service to the Customer or may elect to request the other Utility to provide temporary service to the Customer and either means of temporary service shall be without prejudice to either Utility's position in the dispute as to which Utility will provide permanent service.

#### SECTION III: CUSTOMER RELIABILITY AND POWER QUALITY

While one Utility may have existing distribution facilities nearer to a Customer's Point of Delivery than the other Utility, reliability of service and power quality to the individual Customers are important. In the application of the provisions of Section II above, engineering criteria must be considered in the decision as to whether the requested Utility should agree to serve the Customer. Substation distance from the Point of Delivery and Load capacity of impacted substations in each case should be considered. Wire size and its capacity and capabilities should also be considered. All other system engineering design and criteria should be reviewed in each Utility's facilities.

#### SECTION IV: CUSTOMERS PRESENTLY SERVED BY ANOTHER UTILITY:

A Utility shall not construct nor maintain electric distribution lines for the provision of electric service to any Customer then currently being provided electric service by the other Utility. If, however, a Customer that has historically required single-phase service disconnects and the new Customer locating there requires three-phase service, Section II above may apply.

## SECTION V: DISTRIBUTION SYSTEM EXTENSIONS & UPGRADES

A Utility will, from time to time, have distribution system extensions or upgrades necessary and prudent from an engineering standpoint for reliability and Customer service. While recognizing this, these extensions or upgrades should be performed only when necessary

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for these reasons and not be put in place to position the Utility for future anticipated development. These system upgrades are defined to be capital projects justified and approved for construction following a Utility's normal administrative budgetary channels and procedures, and documentation for such will be provided to the other Utility upon written request. Connecting points on a Utility's distribution system must be for reliability and coordination purposes only. The connecting distribution line may not serve Customers within 1,000 feet of the Existing Facilities of the other Utility that were in place at the time of that system upgrade.

# **EXHIBIT B**

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Complaint by Gulf Coast Electric Cooperative, Inc., against Gulf Power Company for violation of a territorial order.

Docket No.: 20180125-EU

Filed : July 27, 2018

## DEPOSITION OF JOSHUA R. ROGERS

Taken on Behalf of Gulf Coast Electric Cooperative, Inc.

DATE TAKEN:	Friday, August 17th, 2018
TIME:	1:00 p.m 3:40 p.m.
PLACE:	Anchor Court Reporting
	229 South Baylen Street
	Pensacola, Florida 32502

Examination of the Witness reported by:

Pamela Dee Elliott, Florida Professional Reporter Notary Public, State of Florida

## ANCHOR COURT REPORTING

229 South Baylen Street Pensacola, Florida 32502

www.anchorreporters.com (850)432-2511

	DEI USITION OF JUSITUA K. KUGEKS 00/17/10
1	<u>APPEARANCES</u>
2	FOR GULF COAST ELECTRIC COOPERATIVE, INC.:
3	D. BRUCE MAY, JR., ESQUIRE
4	Holland & Knight, LLP 315 South Calhoun Street
5	Suite 600 Tallahassee, Florida 32301
6	and PATRICK J. FLOYD, ESQUIRE
7 8	Patrick J. Floyd Law Offices 408 Long Avenue Port St. Joe, Florida 32456
9	Port St. Joe, riorida 32430
10	FOR GULF POWER COMPANY:
11	STEVEN R. GRIFFIN, ESQUIRE Beggs & Lane
12	501 Commendencia Street Pensacola, Florida 32501
13	
14	ALSO PRESENT VIA TELEPHONE:
15	KURT SCHRADER, ESQUIRE JENNIFER CRAWFORD
16	HENRY MERRYDAY ROBERT GRAVES
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25		<u>*****NONE****</u>	-

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2	
3	
4	
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7	STIPULATION
8	
9	It is stipulated and agreed by Counsel for
10	the parties that the deposition is taken for
11	the purpose of discovery and/or evidence;
12	that all objections save as to the form of
13	the question are reserved to the time of
14	trial; and that the reading and signing of
15	the deposition are not waived, together with
16	notice of the original hereof.
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1	WHEREUPON, the Witness,
2	JOSHUA R. ROGERS,
3	having been duly sworn by the Court Reporter testified
4	on his oath as follows:
5	THE WITNESS: I do.
6	DIRECT EXAMINATION
7	BY MR. MAY:
8	Q. Please state your name.
9	A. Joshua Rogers.
10	Q. Mr. Rogers, I'm Bruce May with the law firm
11	of Holland and Knight representing Gulf Coast Electric
12	Cooperative in this matter. For the record, this
13	deposition is being taken pursuant to notice dated
14	July 27th, 2018, in Public Service Commission Docket
15	Number 20180125.
16	I just want to go over a couple of
17	housekeeping items at the beginning to make sure that
18	the deposition goes as smoothly as possible. Have you
19	ever been deposed before?
20	A. No, sir.
21	Q. This is your first time?
22	A. Yes, sir.
23	Q. So the court reporter is going to be taking
24	an accurate try to get a word-for-word transcript of
25	everything you say, so we went you to please speak

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1 loudly and as clearly as you can. Sometimes I have a 2 tendency to nod my head and that's not good because 3 that's not going to be taken up on the transcript, so 4 answer verbally if you can. If you would, I'd ask that 5 you please wait until I finish asking the question 6 before you begin to answer so that we're not talking --7 MR. MAY: Hey, Bruce, we have a really bad 8 feedback on your end. Are you guys hearing it as 9 well? 10 (Off-the-record comments were made.) 11 MR. MAY: Back on the record. 12 (By Mr. May) Mr. Rogers, I was saying so Ο. 13 that we move forward with the deposition as efficiently 14 as possible, I'd ask that you wait until I finish 15 answering (sic) a question before you begin to answer so that we don't talk over one another. And for each 16 17 question I ask, I'm going to assume you understand the 18 question unless you let me know otherwise. If I ask you 19 a question you don't understand, you'll agree to let me 20 know; right? 21 Α. Yes, sir. 22 Q. Okay. What did you do to prepare for this 23 deposition? 24 Α. In preparation for this deposition, I 25 reviewed some of my files, met with attorneys and came

1	here today.
2	Q. You say you reviewed some of your files.
3	Any specific documents that you reviewed in preparation?
4	A. Reviewed the specifically reviewed some
5	of the stuff that has been asked in discovery through
6	the proceedings in the docket.
7	Q. So you had some meetings with your
8	attorneys before coming over?
9	A. Yes, sir.
10	Q. Any other preparation?
11	A. No, sir.
12	Q. Could you please describe briefly your
13	educational background?
14	A. Yes, sir. I went to Pensacola Junior
15	College for associate's degree; University of Florida,
16	bachelor's degree; University of West Florida for my
17	master's.
18	Q. Are you a licensed professional engineer?
19	A. Yes, sir.
20	Q. Okay. And you're currently employed by
21	Gulf Power; correct?
22	A. Yes, sir.
23	Q. And what's your current position?
24	A. I'm currently the district engineering
25	supervisor.

1	Q. And how long have you been in that
2	position?
3	A. I've been in that position about eight
4	months.
5	Q. And prior to serving as district
6	engineering supervisor, what was your job position with
7	Gulf Power?
8	A. Prior to the district engineering
9	supervisor, I was the engineering supervisor two for
10	Panama City Beach.
11	Q. During which period of time were you the
12	supervisor in Panama City Beach?
13	A. From October 2015 through December 2017.
14	Q. Okay. And can you repeat what your job
15	title was prior to December 2017?
16	A. Engineering supervisor two.
17	Q. Two?
18	A. Uh-huh.
19	Q. Okay. And as an engineering supervisor
20	two, what were your job duties and responsibilities?
21	A. As an engineering supervisor two, I was in
22	charge of the Panama City Beach engineering group,
23	responsible for design and engineering distribution
24	facilities out of the Panama City Beach office.
25	Q. Who did you report to while you were the

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1 engineering supervisor two in Panama City Beach? 2 Α. I reported to the district operations 3 manager. 4 Q. And who was that? 5 Α. The district operations manager is Shelly 6 Scarborough. 7 Now, in your current position as district Ο. 8 engineering supervisor, what district are you 9 responsible for? 10 Α. I'm responsible for the Eastern district. And what does that cover? 11 Q. 12 Α. The Eastern district covers the Panama City 13 Beach, the Panama City and the Chipley headquarters. 14 Okay. And as district engineering Q. 15 supervisor in your current job, who do you report to? 16 I report to the district operations Α. 17 manager. 18 And who is that? Ο. 19 Α. Shelly Scarborough. 20 Prior to serving as, I guess, engineering Q. 21 supervisor two for Panama City Beach, did you have any 22 other jobs with Gulf Power? 23 Α. Yes, sir. 24 And what were those? Ο. 25 Prior to the engineering supervisor two Α.

1	role, I've held positions as a distribution engineer,
2	protection and controls engineer, reliability and power
3	quality engineer. I've served as the forecasting not
4	forecasting, I'm sorry the costing and load research
5	engineer. I believe that's it.
6	Q. And how long have you been working for Gulf
7	Power?
8	A. I've been with Gulf Power for about
9	12-and-a-half years.
10	Q. And prior to that, where were you employed?
11	A. Prior to Gulf Power Company?
12	Q. Yes.
13	A. I worked for J. Chandler Custom Homes.
14	Q. Okay. In what counties does Gulf Power
15	currently provide electric power, electric service?
16	A. Gulf Power serves customers as far west as
17	Escambia County and as far east as Bay County. I do not
18	know the county in which Sneads is located. I know
19	that's a different county there. We serve Walton
20	County, Bay County, part of Jackson and Washington.
21	Q. Okay.
22	A. As well as others in there
23	Q. Sure.
24	A included.
25	Q. Mr. Rogers, I'm going to show you a series

	11
1	of documents. The first one I'm going to mark as
2	Deposition Exhibit 1.
3	(Whereupon, GCEC's Exhibit No. 1 was
4	marked for identification.)
5	Q. (By Mr. May) And this is the email
6	attached as Exhibit F to Gulf Power's Answer to Gulf
7	Coast Electric Cooperative's Complaint in this docket.
8	Have you had a chance to review the document?
9	A. Yes, sir.
10	Q. Is this the email that you sent to Peyton
11	Gleaton on October 20, 2017?
12	A. Yes, sir.
13	Q. And your October 20 email refers to an
14	agreement between Gulf Power and GCEC. Do you see that?
15	A. Yes.
16	Q. Okay. This will be Deposition Exhibit
17	Number 2.
18	(Whereupon, GCEC's Exhibit No. 2 was
19	marked for identification.)
20	Q. (By Mr. May) Mr. Rogers, this document
21	which I've marked as Deposition Exhibit 2, on the second
22	page, take a look at that if you would. It's titled
23	Procedures and Guidelines for Avoiding Further
24	Uneconomic Duplication. Is this a document you refer to
25	in your October email as the agreement?

		12
1	A. Yes.	
2	Q. Have you read this document?	
3	A. Yes.	
4	Q. Can you point to me where the term	
5	agreement is used in this document?	
6	A. I do not see the word agreement in the	
7	document.	
8	Q. Can you explain to me then why did you	
9	refer to the Procedures and Guidelines document as an	
10	agreement in your October 20 email?	
11	A. When I received training on what we call	
12	territorial issues, there are agreements or documents,	
13	processes that we follow as part of when we have	
14	territorial issues. And so what I refer to there as an	
15	agreement is referring to the territorial document	
16	between Gulf Power and Gulf Coast Electric Cooperative.	
17	Q. So you received training on territorial	
18	issues from Gulf Power?	
19	A. Yes, sir, we have training for territorial	
20	issues.	
21	Q. And as part of that training, who provides	
22	that training to you?	
23	A. I don't recall who was the teacher of that	
24	training.	
25	Q. Are you aware that the Procedures and	

1	Guidelines document was approved by the Florida Public
2	Service Commission?
3	A. Yes, sir.
4	Q. Okay. Are you familiar with the PSC orders
5	approving that Procedures and Guidelines document?
6	A. I know this is the result of that docket,
7	but I'm not familiar with that docket.
8	Q. Okay. But are you familiar with the PSC
9	orders that approved this Procedures and Guidelines
10	document?
11	A. Could you ask that question again?
12	Q. Sure. Do you know if the Florida Public
13	Service Commission approved the Procedures and
14	Guidelines document which we've marked as Deposition
15	Exhibit Number 2?
16	A. I know that this was a result of the
17	docket.
18	Q. Okay. But you don't know whether the
19	Florida Public Service Commission approved the
20	Procedures and Guidelines document marked as Deposition
21	Exhibit 2?
22	A. I don't understand. I'm not an attorney,
23	I'm an engineer. So as part of the training that I have
24	had is to be aware that there are places in Gulf Power,
25	specifically in the Eastern district that I work in

1	today, where we have other utilities that we may have to
2	work with. So I don't know, as far as this docket, how
3	the end result of the docket I'm not familiar with
4	that docket. It was long before I joined Gulf Power. I
5	just know that a result of that docket is this
6	territorial document.
7	Q. Okay. And this document was entered in
8	Document Number 930885?
9	A. That's the docket on here.
10	Q. Okay. Do you know if Gulf Power has any
11	territorial agreements with any utilities other than
12	Gulf Coast Electric Cooperative?
13	A. Yes.
14	Q. And what are those utilities?
15	A. I know we have an agreement with CHELCO.
16	Q. Any others?
17	A. I don't know of any others.
18	Q. Okay. Are you responsible for any aspects
19	of this Procedures and Guidelines document?
20	A. I'm responsible for being aware of it and
21	making sure that we follow the procedures inside of the
22	document.
23	Q. Are you responsible for any aspects of the
24	territorial agreement that Gulf Power has with CHELCO?
25	A. Will you ask that question again?

1	Q. Sure. Are you responsible for any aspects
2	of the territorial agreement that Gulf Power has with
3	CHELCO?
4	A. I'm responsible for knowing where the lines
5	on the ground are for the CHELCO agreement and making
6	sure that we abide by that agreement.
7	Q. When did you first become aware,
8	Mr. Rogers, of the Procedures and Guidelines document
9	which we marked as Deposition Exhibit 2?
10	A. February of 2016.
11	Q. And how did you become aware of the
12	Procedures and Guidelines document?
13	A. Through the territorial training.
14	Q. And you previously stated that you don't
15	remember who provided you with that training?
16	A. No, sir, I don't remember who was the
17	instructor in there.
18	Q. How long did the training last?
19	A. I don't recall how long the training lasts.
20	Q. As part of the training, did you review the
21	Procedures and Guidelines document?
22	A. We did not sit down and read the document.
23	The training was to make sure that the employees know
24	that the document exists and that we're aware that the
25	document is there and that when we have incidents that

1	fall within these criteria, that we are aware that the
2	document is there and that we need to go to the document
3	and review it so we can follow those.
4	Q. So you did not read the Procedures and
5	Guidelines document during your training session, but
6	after your training session, have you had an opportunity
7	to read the Procedures and Guidelines document?
8	A. Yes.
9	Q. When was that?
10	A. I read the document prior to the
11	October 20th email.
12	Q. Can you be more specific on the time?
13	A. Between October 11th and October 20th of
14	2017.
15	Q. Okay. Between that nine-day period?
16	A. Yes, sir.
17	Q. That was the first time you've read the
18	document?
19	A. In its entirety.
20	Q. Okay. Who asked you to read that document?
21	A. Nobody asked me to read the document.
22	Q. Why did you read the document on
23	October 11th?
24	A. Because I knew that the load that I had
25	been asked to serve was within the scope of what the

1	document covered.
2	Q. When you read the document strike that.
3	When you first read the document sometime between
4	October 11 and October 20, did you have any questions
5	regarding the procedures and guidelines set forth in the
6	document?
7	A. No, sir.
8	Q. Did you consult with anybody else within
9	Gulf Power about the Procedures and Guidelines document
10	during the period October 11 through October 20?
11	A. Could you ask that question again?
12	Q. Sure.
13	MR. MAY: Can you read that back to him?
14	(Whereupon, the court reporter read back
15	and the deposition was continued as follows:)
16	A. Yes.
17	Q. (By Mr. May) And who were those people?
18	A. Steve Bottoms.
19	Q. Anybody else besides Mr. Bottoms?
20	A. No, sir.
21	Q. What's Mr. Bottoms' job title?
22	A. Engineering field rep senior.
23	Q. Does he report to you?
24	A. Today, he does.
25	Q. During the period October 11 through

	18
1	October 20, did Mr. Bottoms report to you?
2	A. No, sir.
3	Q. What was his job title during that period
4	of time?
5	A. Engineering field rep senior.
6	Q. Do you know who he reports to?
7	A. He reported to the engineering supervisor
8	one in that time frame.
9	Q. And who's that?
10	A. At that time, it was Bill Aycock.
11	Q. After reading the Procedures and Guidelines
12	document between the period October 11 through
13	October 20 of 2017, would you say it's fair that the
14	Procedures and Guidelines document establish procedures
15	and guidelines for how Gulf Power and GCEC are to
16	respond to requests for new service?
17	A. Yes.
18	Q. And those procedures and guidelines for
19	responding to requests for new service is found in
20	Section II of the document; is that correct?
21	A. That is correct.
22	Q. Mr. Rogers, I'm going to ask you some
23	questions regarding Section II. But before I do, I want
24	to show you a document which I want to mark as
25	Deposition Exhibit Number 3.

1	(Whereupon, GCEC's Exhibit No. 3 was
2	marked for identification.)
3	Q. (By Mr. May) And this is a copy of Public
4	Service Commission Order Number PSC-01-0891-PAA, which
5	was issued on April 9, 2001. And it's styled Notice of
6	Proposed Agency Action Order Approving Procedures and
7	Guidelines for Avoiding Further Uneconomic Duplication
8	of Facilities. Do you see that?
9	A. I see that.
10	Q. On page two, at the bottom of page two and
11	the top of page three, can you read that for the record?
12	A. In this highlighted section you have?
13	Q. Yes.
14	A. Section II of the proposed agreement
15	outlines a utilities response to a request for service.
16	Upon a request for service, a utility will review
17	customer load requirements, proximity to existing
18	facilities of both utilities, capabilities of the
19	existing facilities and the cost to provide the required
20	service. We find that a comparative analysis such as
21	the one required by the proposed agreement will avoid
22	future uneconomic duplication of facilities.
23	Q. Would you consider what you just read a
24	fair overview of Section II of the Procedures and
25	Guidelines?

1	A. Yeah, that's a fair overview.
2	Q. And would you agree that one of the
3	purposes of Section II is to avoid uneconomic future
4	excuse me, avoid future uneconomic duplication of
5	facilities?
6	A. Will you ask that again?
7	Q. Sure. After reviewing the Public Service
8	Commission's Order approving the Procedures and
9	Guidelines document, would you agree that one of the
10	purposes of Section II is to avoid future uneconomic
11	duplication of facilities?
12	A. Yes.
13	Q. Now, let's turn back to what we've marked
14	as Deposition Exhibit Number 2. And I want you to look
15	at some of the actual language in Section II of the
16	Procedures and Guidelines document. I'm going to start
17	at Section 2.1. If you need some time why don't you
18	take some time and just review that and let me know when
19	you're ready. I want to ask you a couple of questions
20	about this.
21	MR. GRIFFIN: Section 2.1?
22	MR. MAY: Yes.
23	A. I've reviewed that section.
24	Q. (By Mr. May) Okay. You previously agreed
25	that one of the purposes of Section II is to avoid

21

1 future uneconomic duplication of facilities. So looking 2 at the first sentence in Section 2.1, you would agree, 3 would you not, that whether there is uneconomic 4 duplication of facilities is primarily dependent on 5 whether or not there's a significant difference in the 6 cost to service for Gulf Power and GCEC; correct? 7 Α. Yes. 8 Ο. And then the Procedures and Guidelines go 9 on to state that if there's a significant difference in 10 the cost to service -- whether there's a significant 11 difference in the cost to service is primarily a function of the size of the load of the customer 12 13 requesting service and the difference in distance 14 between the point of delivery and the existing 15 facilities of each utility. Do you agree with that? 16 Α. Yes. 17 So the size of the load is an Q. Okay. 18 important piece of information to have in implementing 19 this Procedures and Guidelines document? 20 The size of the load is referenced in the Α. 21 document. 22 In your words, what does the quote Q. Okay. 23 difference in distance the point of delivery and the 24 existing facilities of each utility mean? 25 There's going to be two separate distances, Α.

1 the load to the utility -- to one utility will say Gulf 2 Coast and then the distance from the load to Gulf 3 Power's existing facilities. 4 Q. Now, let's look at the third sentence in 5 Section 2.1, which states, quote, "Consequently, upon 6 receiving a bona fide request for service from a 7 Customer, a Utility may agree to provide the requested 8 service if the conditions under either 2.2 or Section 9 2.3 are met." Do you see that? 10 Yes, sir, I see that. Α. Okay. When did Gulf Power receive a bona 11 Q. 12 fide request for service to the lift station you refer 13 to in your October 20 email? 14 We had a meeting on October the 11th. Α. 15 Was the request for service made in Q. writing? 16 17 Α. The initial request was a verbal request. 18 In reviewing Gulf Power's documents in Ο. 19 response to GCEC's First Request for Production of 20 Documents, I didn't see any request in writing from the 21 customer memorializing the request you refer to in your 22 October 20 email. Did I miss something? 23 You have a copy of an email from the St. Α. 24 Joe Company requesting Gulf Power to serve two lift 25 stations.

1	Q. What email is that?
2	A. There's an email from St. Joe Company
3	identifying two lift stations that they requested
4	service to.
5	Q. And what was the date of that email?
6	A. I'd have to get that email from him. It
7	was either October the 11th or October the 12th.
8	MR. GRIFFIN: Bruce, I can help you, if
9	you'd like. It's dated October 12th, 2017 from
10	Bridget Precise to Josh Rogers identifying the
11	two lift stations.
12	Q. (By Mr. May) Let me show you a document
13	that is dated October 11, 2017 from Bridget Precise to
14	Joshua Rogers at about 11:53 a.m. Is that the email
15	you're referring to?
16	A. That was the email I was referring to.
17	Q. Can you point out in that email where St.
18	Joe or Ms. Precise said we're requesting service?
19	A. She's providing the information to me of
20	the locations where she wants service to the lift
21	stations.
22	Q. Again, I'm going to ask you, Mr. Rogers,
23	can you point out in this email where St. Joe Company
24	states in writing that it is requesting service?
25	A. They're asking me for they're providing

1 me information based on the two lift stations that they
2 want service to.

Q. There's nothing in this email that says in writing that St. Joe requests service, is there?

5 A. I believe they're asking me to serve these 6 two lift stations that they've identified in this email.

7 We'll come back to this one. Your Ο. 8 October 20 email which we've marked as Depo Exhibit 9 Number 1 makes reference to Section 2.3 of the 10 Procedures and Guidelines, so let's turn to that section 11 And what I'm referring to is Deposition Exhibit now. 12 Number 2, Section II. Mr. Rogers, please read for the 13 record Section 2.3 stopping at the colon.

A. In any instance where the load and distance criteria of Section 2.2 are not met but the requested utility believes that its cost of service would not be significantly more than that of the other utility, the following procedures shall be used to determine if the requested utility may agree to provide service.

Q. So as I read it, Section 2.3 could only apply where two things occurred; one, where Gulf Power did not meet the load and distance criteria under Section 2.2 and two, where Gulf Power believes that its cost to service would not be significantly more than that of GCEC. Would you agree with that?

1	A. Yes.
2	Q. Okay. Now, based on your Affidavit that
3	you submitted in this docket, I'm assuming that Gulf
4	Power did not meet the load and distance criteria in
5	Section 2.2. Am I correct?
6	A. Correct, we did not meet the requirements
7	of Section 2.2.
8	Q. And as I read Section 2.2, there are
9	different distance criteria depending on the size of the
10	load. Would you agree?
11	A. Yes.
12	Q. In addressing whether Gulf Power met the
13	load and distance criteria in Section 2.2, how did you
14	determine the size of the load for the customer you
15	reference in your October 20, 2017 email?
16	A. From the size of the motors that would be
17	installed at the lift station.
18	Q. Mr. Rogers, I'm going to show you a
19	document now which is the documents produced in response
20	to Gulf Coast Electric Cooperative's First Request for
21	Production of Documents Number 9. And let's mark this
22	as Deposition Exhibit 4.
23	(Whereupon, GCEC's Exhibit No. 4 was
24	marked for identification.)
25	Q. (By Mr. May) In the bottom right-hand of

1	the page, there are page numbers to this document. Can
2	you turn to page 015?
3	MR. MAY: Hey, Kurt, I guess someone
4	probably needs to put their phone on mute because
5	we're having some interference on this side.
6	(Off-the-record comments were made.)
7	Q. (By Mr. May) Mr. Rogers, you previously
8	stated that you determined the size of the load to serve
9	the lift station referenced in your October 20 email by
10	looking at the size of the motor?
11	A. Yes, sir.
12	Q. You got that mechanical information from
13	St. Joe; did you not?
14	A. Yes.
15	Q. Okay. You actually made the request to St.
16	Joe for that mechanical and electrical information on
17	October 12 around 10:53 a.m.; did you not?
18	A. Yes.
19	Q. Your October 12 email to Bridget Precise at
20	10:53 a.m., that's reflected on page 15 of what we've
21	marked as Deposition Exhibit 4; correct?
22	A. Yes.
23	Q. Okay. Now, what lift stations are you
24	referring to in this email?
25	A. That's a reply to an email she sent me.

1	I'm referring to the two lift stations that she notes in
2	her original email.
3	Q. Okay. In her original email to you on
4	October 11, which is at the bottom of page 015, she
5	describes lift station number one on parcel
6	26508-000-000 with a street address of 3815 West Highway
7	388. Is that the lift station you refer to in your
8	October 20 email?
9	A. No, that is not the lift station I'm
10	referring to in the October 20th email.
11	Q. The October 20th email is referring to the
12	lift station with a street address of 1900 West Highway
13	388; correct?
14	A. Yes, that's the street address listed for
15	that
16	Q. Okay.
17	A lift station.
18	Q. When Ms. Precise provided with you a
19	location of the lift station at 1900 West Highway 388,
20	you knew at that time, did you not, that that lift
21	station was located in Bay County?
22	A. Yes.
23	Q. If I could have you turn to page 002 on
24	Deposition Exhibit Number 4.
25	A. 002?

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1	Q. Yes. Do you see at the top of the page
2	Ms. Precise sent you an email at around 5:43 on
3	October 12 stating, Hi, Josh, attached are the
4	electrical plans for the 388 lift stations?
5	A. Yes.
6	Q. So you received the electrical and
7	mechanical plans that you needed to determine the size
8	of the load on October 12?
9	A. Yes.
10	Q. Okay. And those plans you received are
11	found on pages 004 through 009; correct or excuse me,
12	through 008, I'm sorry?
13	A. Yes.
14	Q. And to get that mechanical and electrical
15	information to determine the load, you needed to get
16	that information from the customer; correct?
17	A. Yes, the customer or their engineering
18	would have to provide.
19	Q. And in order to get the information from
20	the customer, you need the name of the customer; did you
21	not?
22	A. Yes, you would have to know the customer.
23	Q. Okay. That's what I would think. Based on
24	the information you received from the customer on
25	October 12, what did you conclude was the size of the

1	load for the lift station you referenced in your
2	October 20 email?
3	A. Each lift station would be 150 kVA,
4	approximately.
5	Q. Let's turn back to page 015. At the bottom
6	of the page, we previously had a conversation,
7	Mr. Rogers, regarding the fact that there were you
8	were evaluating two lift stations on or around
9	October 11th; is that correct?
10	A. Yes, sir.
11	Q. And the lift station at street address 3815
12	West Highway 388, that is not the lift station you
13	reference in your October 20 email; correct?
14	A. Correct.
15	Q. The lift station at 3815 West Highway 388
16	is located just east of the airport; is that right?
17	A. It's located east of the airport.
18	Q. And how far is that lift station from your
19	nearest existing facilities?
20	A. The parcel that that lift station is on has
21	our facilities right next to it in the right-of-way.
22	Q. So in a matter of feet, what would be the
23	distance?
24	A. We're on the back of the right-of-way, so
25	we're within a couple of feet of touching that property.

1	Q. Now, based upon your load size calculations
2	of 150 kVA, what distance criteria applied to Gulf Power
3	service to the lift station you referenced in your
4	October 20 email?
5	A. Can you ask me that question again?
6	Q. Sure. I'm referring you back to the I
7	think you previously agreed that there were different
8	distance criteria under Section 2.2 depending on the
9	size of the load. So my question to you is based upon
10	your load calculations of 150 kVA, what distance
11	criteria would apply to Gulf Power's service to the lift
12	station referenced in your October 20 email?
13	A. I'm sorry, I'm not following that train of
14	thought.
15	Q. You said earlier that Gulf Power did not
16	meet the distance criteria in Section 2.2 to serve the
17	lift station you referenced in your October 20 email.
18	Do you remember that?
19	A. Correct.
20	Q. What distance criteria were you using to
21	make that conclusion?
22	A. For the October 20th email?
23	Q. Yes.
24	A. So you're not referring to the lift station
25	one as in the parcel here?

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1	Q. I'm referring back to the lift station at
2	1900 West Highway 388.
3	A. Okay.
4	Q. And you previously stated that you
5	estimated the size of the load for that lift station was
6	around 150 kVA?
7	A. Yes, sir.
8	Q. So what I'm asking you is which distance
9	criteria would apply to that load?
10	A. For a load greater than 100 kVA, if you
11	were looking at Section 2.2.
12	Q. Okay.
13	A. So Section (b).
14	Q. Okay. Under Section (b), would (i) or (ii)
15	apply?
16	A. And you're referring to?
17	Q. The 1900 West Highway 388 lift station.
18	A. Which is greater than 3,000 feet. They
19	don't apply.
20	Q. You're stating that you're stating that
21	for Gulf Power to serve the lift station you refer to in
22	your October 20 email, that construction required is
23	predominantly the upgrade of existing pole line or is it
24	predominantly the addition of new pole line and
25	requested utility existing facilities?

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1	A. This is a new pole line that would have to
2	be constructed to reach the lift station that we're
3	referring to as 1900.
4	Q. So the distance criteria in Section
5	2.2(b)(i) would apply; correct?
6	A. Right.
7	Q. Okay.
8	A. No. No more than 1,500 feet further. No.
9	I'm more than 1,500 feet, so it does not apply.
10	Q. Right. But the distance criteria in order
11	to serve under 2.2, it would have to be within
12	1,500 feet; right?
13	A. For 2.2 to apply, I would have to have less
14	than 1,500 feet for that to apply.
15	Q. And Gulf Power's existing facilities were
16	more than 1,500 feet from the lift station; correct?
17	A. That's correct, yes.
18	Q. Okay. Mr. Rogers, I'm going to mark now as
19	Deposition Exhibit 5 your Affidavit dated August 10,
20	2018, which has been filed in this docket.
21	(Whereupon, GCEC's Exhibit No. 5 was
22	marked for identification.)
23	Q. (By Mr. May) Now, in paragraph four of
24	your Affidavit you state that you evaluated the lift
25	station's load and distance criteria relative to Gulf

1	Power's and GCEC's existing facilities; is that right?
2	A. Yes, sir.
3	Q. And in order to perform that evaluation,
4	you needed to get the location of the lift stations from
5	the customer; is that correct?
6	A. Yes.
7	Q. Okay. And you got that location
8	information from the customer by email that we
9	previously discussed on October 11, 2017 at around 11:53
10	a.m.; correct?
11	A. That identified the parcels and the 911
12	addresses for the locations.
13	Q. Okay. And that email is on page 001 of
14	Deposition Exhibit 4, is that right?
15	A. Is this 4?
16	Q. Yes.
17	A. Okay. Would you ask that one more time for
18	me?
19	Q. Sure. You got the location information
20	from the customer by email on October 11, 2017 around
21	11:53 a.m.; correct?
22	A. Yes. That
23	Q. That email is I'm sorry, go ahead.
24	A. Yes, I received the parcel IDs and the 911
25	addresses in that email.

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1	Q. Okay. And the parcel IDs included a
2	physical street address; correct?
3	A. They identified the street address, yes.
4	Q. Okay. And you previously stated that you
5	knew that both of these lift stations were located in
6	Bay County; correct?
7	A. Yes.
8	Q. And Gulf Power serves more counties than
9	just Bay County; correct?
10	A. Yes.
11	Q. Okay. So on October 11, you had from the
12	customer locational information that identified the lift
13	station referenced in your October 20 email as on parcel
14	25697-000-000 with a street address of 1900 West Highway
15	388; correct?
16	A. Yes.
17	Q. Okay.
18	A. October 11th, we had a meeting that morning
19	with St. Joe on a number of projects. And one of the
20	projects they brought up was the force main that they
21	were installing along Highway 388 and the need to have
22	electrical service to those lift stations. Because I
23	drive from home to the beach office in October as the
24	supervisor, I drove Highway 388 every day. And so as
25	part of that drive, I drive I would drive past

1 there's a Southport office for Gulf Coast Electric 2 Cooperative there at 388 and Highway 77. And so along 3 Highway 388, they had been doing pipe work starting 4 about Highway 77, like throw a rock out the front and 5 you could hit where the guys had started building that 6 force main all of the way down 388. And there were cuts 7 in the tree lines where -- on those parcels where the 8 lift stations would sit, so driving past that 9 construction zone every day and every morning and 10 afternoon commuting to and from work. And so while I 11 have those parcels identified here, the conversation where I understood the location would have been from 12 13 when the customer was describing to me, hey, we've got 14 the force main going in on 388 and it's going to need 15 two lift stations, and that's identified to me because 16 you can -- driving down 388, you could see where they 17 had cut the trees there and you could see the sewer pipe 18 laid out and Roll (sic) American digging, putting the 19 pipe in the ground.

20 Q. So when you met on October 11, you got more 21 granular information from the customer as to the 22 location of the lift station?

A. Prior to October 11th, I couldn't have told you who was putting the force main down Highway 388. I could just have told you that there was a force main

1	being installed along Highway 388 because there was I
2	mean, there was visual construction. Anybody that drove
3	down Highway 388 would have seen them digging. I think
4	it's an 8-inch force main that's like from the airport
5	all of the way back to 77. It's seven, eight,
6	nine miles of construction there. And they were on the
7	south side putting that pipe in. So on the 11th is when
8	I find out that it is St. Joe Company that is installing
9	that force main.
10	Q. And who was at your meeting on October 11?
11	A. Myself, Bridget Precise with St. Joe
12	Company, April Wilks with The St. Joe Company, Gabe Post
13	with Gulf Power, Nathan Sherman with Gulf Power, Michael
14	Richardson with Gulf Power.
15	Q. Now, you spoke a little faster than I could
16	write, so could you help me? The people from Gulf Power
17	at that meeting were Gabe Post?
18	A. Yes, sir.
19	Q. And what's his job title?
20	A. He was a special projects engineer.
21	Q. And Nathan?
22	A. Sherman.
23	Q. His title?
24	A. At that point, he would have been an
25	engineer.

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1 Q. And the third person? 2 Michael Richardson would have been Α. 3 marketing. 4 Now, after you got the location information Q. 5 regarding the lift station with the street address of 6 1900 West Highway 388 on October 11 from Bridget 7 Precise, later that day, you got on the Bay County 8 website and located the parcel 26597-000-000 in Bay 9 County; didn't you? 10 Yeah, I got on the Bay County property Α. 11 appraiser's website. 12 Okay. And your efforts to locate the Ο. 13 parcel 26597-000-000 is reflected in Deposition Exhibit 14 Number 4 on pages 012 and 013; is that correct? 15 Α. Could you ask me that again? 16 Sure. When you got on the website, Bay Ο. 17 County website to locate parcel 26597-000-000, you found 18 the parcel and then sent yourself an email with a 19 screenshot of the parcel; did you not? 20 Α. I looked up both parcels. 21 Q. Right. 22 Α. And sent the screenshot. 23 And the parcel that you reference in your Ο. 24 email of October 20, 2017, is that on page 013? 25 Α. Yes.

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1	Q. Okay. And there's a map of that parcel on
2	page 013; is there not?
3	A. It's a screenshot from the property
4	appraiser's website from their GIS.
5	Q. And that information shows that parcel
6	number 25697-000-000 is being almost a section of land
7	one mile square?
8	A. Yes.
9	Q. Okay. And over on the right, it says that
10	that parcel is comprised of 627 acres?
11	A. Yes, it says there's
12	Q. Okay. Does this map depict the precise
13	location of the lift station?
14	A. Yes. If you drive out there on 388, you'd
15	see right where it is, where the road comes right
16	through it.
17	Q. The question is, does this map depict the
18	precise location of the lift station?
19	A. Yes, I can find the lift station based on
20	this map.
21	Q. I'm not asking whether you can find the
22	lift station, I'm assuming you can find the lift
23	station. You've been to the site; right?
24	A. Yes, sir.
25	Q. But looking at this map here on page 013,

1	could someone that doesn't have the background and had
2	not communicated with St. Joe look at this map and find
3	the precise location of the lift station?
4	A. Do you mean identify it on this map
5	Q. Right.
6	A exactly where the lift station is
7	located? The lift station is not located.
8	Q. Okay.
9	A. Or is not specifically defined on this map.
10	Q. Okay. But you had this map in your custody
11	prior to sending the email to Peyton Gleaton on October
12	20; correct?
13	A. Yes, sir.
14	Q. Okay. Let's turn back to your Affidavit,
15	Mr. Rogers. It's marked as Deposition Exhibit Number 5.
16	And I want to talk to you about paragraph four. You
17	state that the lift station located at Highway at
18	1900 West Highway 388 was located approximately
19	11,000 feet from Gulf Power's nearest existing
20	facilities to the west on Highway 388 and approximately
21	8,000 feet from GCEC's nearest existing facilities to
22	the east on Highway 388; correct?
23	A. Yes.
24	Q. Could you explain to me how you made those
25	distance calculations?

1	A. I drove past it every day, so I knew where
2	the cut in was at on 388. And then knowing where our
3	where Gulf Coast's facilities ended on Highway 388 and
4	where Gulf Power's ended on 388, I got onto Google Maps
5	and did used the measure tool on Google Maps to
6	measure the distance from where the end of Gulf Power's
7	facilities to the location and then from the end of Gulf
8	Coast's facilities to the location.
9	Q. Does Gulf Power's GIS system have the
10	capability of providing a latitude and longitude
11	reference to this specific lift station?
12	A. Not to my knowledge.
13	Q. So you used just Google Maps to approximate
14	the distance?
15	A. Yes, sir.
16	Q. Have you done anything more granular in
17	terms of trying to measure the exact distance from the
18	lift station to the nearest existing facilities of Gulf
19	Power?
20	A. No, sir. The Google images are accurate
21	within the specifications which they're accurate
22	would not have a bearing or it's not going to be that
23	much difference than what you would wheel off.
24	Q. But prior to October 20th, you had Google
25	images of the lift station location and the nearest

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1	existing facilities of Gulf Power; correct?
2	A. I used the Google software, their mapping
3	software
4	Q. Okay.
5	A to measure those.
6	Q. But in order to calculate the distance of
7	approximately 11,000 feet, you needed to have the
8	location of the lift station and the location of Gulf
9	Power's nearest existing facilities; correct?
10	A. Correct.
11	Q. Okay. Now, earlier in our conversation,
12	Mr. Rogers, you agreed that Section 2.3 could only apply
13	where two things occurred; first, where Gulf Power did
14	not meet the load and distance criteria under Section
15	2.2 and second, where Gulf Power believes that its cost
16	to service would not be significantly more than that of
17	GCEC. Do you recall that?
18	A. Yes.
19	Q. Okay. Now, I'm assuming that when you sent
20	your October 20, 2017 email, you believed that Gulf
21	Power's cost to service to serve the lift station at
22	1900 West Highway 388 would not be significantly more
23	than Gulf Coast Electric Cooperative's cost to serve
24	that same lift station. Am I correct in that
25	assumption?

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1	A. That's correct.
2	Q. In paragraphs five and six of your
3	Affidavit, which is marked as Deposition Exhibit 5, you
4	state that at the time you sent the October 20 email you
5	had concluded that Gulf Power's cost to serve the
6	customer likely would not exceed GCEC's cost by
7	25 percent; is that correct?
8	A. Correct.
9	Q. When you sent your October 20 email, what
10	did you believe was Gulf Power's cost to serve the
11	customer?
12	A. I expected that cost to come in at about
13	\$150,000.
14	Q. And in calculating the cost to serve the
15	customer to be \$150,000, do you have any documents to
16	reflect those calculations?
17	A. No, sir, there's no documents.
18	Q. So you just did it in your head?
19	A. Yes, sir.
20	Q. Prior to sending your October 20 email to
21	St. Joe, did you advise St. Joe that it would cost St.
22	Joe approximately \$150,000 for Gulf Power to serve the
23	lift station?
24	A. No, I did not tell St. Joe that it would
25	cost them \$150,000 or that it would cost Gulf Power

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1	150,000.
2	Q. Did you provide St. Joe strike that.
3	Prior to your October 20, 2017 email, did you advise St.
4	Joe what the cost to St. Joe would be if Gulf Power were
5	to serve the lift station?
6	A. Not prior to the 20th.
7	Q. Okay. I didn't see any documents.
8	A. Yeah.
9	Q. Do you know that St. Joe is going to
10	transfer or has transferred ownership of the lift
11	station to Bay County?
12	A. I know that now, but I didn't know that at
13	the time.
14	Q. When did you learn that?
15	A. That they would be turning that over to Bay
16	County?
17	Q. Uh-huh.
18	A. I don't recall exactly when that detail
19	came up.
20	Q. Let's go back to the October 11, 2017
21	meeting that you and several of your co-workers at Gulf
22	Power had with St. Joe Company representatives. Aside
23	from representatives from St. Joe and Gulf Power, were
24	there any other folks at that meeting?
25	A. No, sir.

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1	Q. And where was that meeting?	
2	A. At St. Joe's headquarters.	
3	Q. And where was that?	
4	A. South WaterSound Parkway, Inlet Beach and	
5	it's in South Walton County.	
6	Q. I think you just said, Mr. Rogers, that	
7	prior to sending your email, that you didn't know that	
8	St. Joe would be transferring the lift stations over to	
9	Bay County; is that correct?	
10	A. Correct.	
11	Q. Okay. And then you've learned that after	
12	October 20, 2017?	
13	A. Yes.	
14	Q. Approximately, when did you learn that St.	
15	Joe would be transferring ownership of the lift stations	5
16	to Bay County?	
17	A. It would have been early to mid-November.	
18	Q. Mr. Rogers, I'm providing you with a	
19	document consisting of three pages which are copies of	
20	email communications between you and Bridget Precise.	
21	I'd like to mark this as Deposition Exhibit Number 6.	
22	(Whereupon, GCEC's Exhibit No. 6 was	
23	marked for identification.)	
24	Q. (By Mr. May) Now, do you recognize these	
25	emails?	

1	A. Yes.
2	Q. Now, you previously said that prior to
3	October 20, 2017, you had not provided St. Joe with a
4	cost estimate for service to the lift station at 1900
5	West Highway 388; correct?
6	A. Correct.
7	Q. Okay. Now, in this email, you appear to be
8	providing her for the first time a cost estimate; is
9	that correct?
10	A. A CIAC estimate.
11	Q. Okay. Now, you're aware, Mr. Rogers, that
12	after you provided this cost estimate to Ms. Polite
13	(sic), St. Joe Company and Bay County contacted GCEC
14	about serving the lift station at 1900; is that correct?
15	MR. GRIFFIN: Mr. May, I'm going to
16	interpose an objection to the scope of this
17	inquiry at this point in time. As you know,
18	there has been a procedural order entered in this
19	proceeding that limits the scope of discovery
20	solely to the issue of whether Gulf Power
21	provided sufficient notice to Gulf Coast under
22	Section 2.3(1) of the territorial agreement. I
23	fail to see where your line of questioning is
24	relevant to that limited issue.
25	MR. MAY: I think your objection is noted.

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I think this goes to cost to service. Mr. Rogers previously stated that in order to trigger Section 2.3, he had to believe that the cost to service was not significantly more. This certainly leads to what was the cost to service that Mr. Rogers thought and projected and I think it's entirely relevant.

8 MR. GRIFFIN: Well, the email is dated 9 December 11, 2017. That is subsequent to the 10 provision of the notice on October 20, 2017. The 11 sufficiency of the notice is what is at issue 12 here in this deposition today. This is 13 subsequent to that point in time. It is outside of the scope of discovery permissible in this 14 action. As a consequence, I'm going to direct 15 16 the witness not to answer it pursuant to Section 17 1.310(c) of the Florida Rules of Civil Procedure 18 as being outside the scope of the procedural 19 order.

20 MR. MAY: So for the record, you're 21 instructing the witness not to answer a question 22 pertaining to the cost to service?

MR. GRIFFIN: I am instructing the witness not to answer the question that you just posed. MR. MAY: Okay, noted.

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1	Q. (By Mr. May) You did not strike that.
2	Mr. Rogers, you previously testified that prior to
3	sending the email on October 20th, 2017, you had not
4	provided St. Joe Company with a cost estimate for
5	serving the lift station referenced in your October 20,
6	2017 email; correct?
7	A. Correct.
8	Q. Okay. And, Mr. Rogers, the email the
9	document that I have marked as Deposition Exhibit Number
10	6, that was not produced by Gulf Power in response to
11	the Request for Production submitted by Gulf Coast
12	Electric Cooperative; was it?
13	A. I don't recall every document that was put
14	in as part of the request, so I don't know for sure if
15	this is one that was responded (sic) or not.
16	Q. Okay. In Gulf Coast Electric Cooperative's
17	First Request for Production of Documents, it asked Gulf
18	(sic) to produce all communications or documents dated
19	on or before October 20, 2017 relating to Gulf Power's
20	belief that its cost to service to serve the lift
21	station would not be significantly more than Gulf Coast
22	Electric Cooperative's cost to service. And in
23	response, Gulf (sic) stated that it didn't have any of
24	those documents. Is that still your response today?
25	A. Yes, sir.

1	Q. Okay. But you had calculated in your head
2	that it would be roughly \$150,000?
3	A. Yes. As part of my job at Gulf Power, I
4	engineer and review all of the distribution work orders
5	for the Eastern district. And so in my professional

6 experience with Gulf Power, I have engineered or 7 reviewed and approved thousands of jobs. And so that's 8 what I do on a daily basis, so I knew pretty much how 9 much it was going to cost to build that line to serve 10 the lift station, whether that was from Gulf Power's 11 distance or for Gulf Coast Electric's distance.

Q. Now, on paragraph five of your Affidavit, you state that you concluded that Gulf Power's cost to serve the customer would likely -- likely would not exceed GCEC's cost by the 25 percent threshold contained in Section 2.3(d)(ii) of the territorial agreement; correct?

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A. Correct.

Q. Okay. So you've already testified today that you calculated -- before you sent the October 20 email, you had calculated or estimated Gulf Power's cost to serve to be \$150,000. What did you calculate GCEC's cost to serve to be?

A. I figured theirs was going to be in the ballpark of 125, 130,000.

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1	Q. Okay. Now, in paragraph four, you say that
2	the lift station at 1900 West Highway 388 was located
3	approximately 11,000 feet from Gulf Power's nearest
4	existing facilities and approximately 8,000 feet from
5	GCEC's nearest facilities; correct?
6	A. Yes, sir, that are visible on Highway 388.
7	Q. Well, my math shows that Gulf Power's
8	existing facilities are about 38 percent further from
9	the lift station than GCEC's existing facilities. Is
10	that about right? Do you want a calculator?
11	A. I would disagree with that.
12	Q. What percentage would you say?
13	A. In there, it says 27 percent.
14	Q. And how did you calculate that?
15	A. 3,000 divided by 11,000.
16	Q. Wouldn't you divide 11,000 by 8,000?
17	A. No, that's not how I would do that.
18	Q. How much further away from the lift station
19	would Gulf is Gulf Power's existing facilities?
20	A. 3,000 feet.
21	Q. Okay. So you're 3,000 feet away from the
22	lift station?
23	A. Uh-huh.
24	Q. Okay. I think you previously said that
25	prior to your October 20 email, that you had a meeting

1	on October 11 with St. Joe. Who invited you to that
2	meeting?
3	A. St. Joe asked for that meeting.
4	Q. How did you organize your team to attend
5	excuse me, let me ask that again. Did they ask you to
6	come to the meeting?
7	A. Yes, they wanted to. How familiar are you
8	with Saint Joe?
9	Q. Somewhat.
10	A. Okay. They have a lot of projects going on
11	continually across Northwest Florida, and they asked us
12	to come review some of the projects with them. They've
13	got the WaterSound Origins project there that we serve
14	that has it's hundreds and hundreds of lots and
15	they're continually doing phases there. They've got
16	Breakfast Point Subdivision where they're developing
17	homes. They do a number of projects across Northwest
18	Florida.
19	And so they invited us to their
20	headquarters to discuss some projects that they had
21	coming up and to discuss a project that us going down
22	a private road. So the meeting was called by St. Joe to
23	come over and they wanted to talk about new projects and
24	some existing projects, which leads us to who should
25	attend that meeting. I'm responsible for that district

1	from an engineering standpoint. And so I brought in an
2	engineer responsible for the area, as well as the
3	special projects engineer that was working on a project
4	that was on their one of their other parcels, as well
5	as we include marketing in our discussions with about
6	new subdivisions, new commercial developments. So
7	that's how we got to who would be coming to the meeting
8	is a mix of the engineering and marketing staff.
9	Q. Okay. How long did the meeting last?
10	A. Probably a little over an hour.
11	Q. And were there any notes of the meeting?
12	A. I took notes in my journal from the
13	meeting.
14	Q. I'm going to mark as Deposition Exhibit 7,
15	and this consists of four pages Bates labeled
16	20180125-GCEC-POD-5-1 through POD-5-4.
17	(Whereupon, GCEC's Exhibit No. 7 was
18	marked for identification.)
19	Q. (By Mr. May) Mr. Rogers, just to let you
20	know, this document was produced in response to GCEC's
21	First Request for Production of Documents Number 5,
22	which asks for all communications or documents relating
23	to Gulf's decision to notify GCEC's vice president of
24	engineering of request for service to the lift station.
25	Do you recognize this document?

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1	A. Yes.
2	Q. Can you please describe what it is?
3	A. These are copies of my daily journal that I
4	keep.
5	Q. This draft strike that. This document
6	which we've marked as Deposition Exhibit 7 has been
7	heavily redacted; has it not?
8	A. There are redactions on it, yes, sir.
9	Q. There's redactions on every page; correct?
10	A. Yes.
11	Q. Now, in the Privilege Log that Gulf Power
12	provided in response to the Request for Production of
13	Documents, I don't see where this particular document is
14	listed in that Privilege Log. So I'm assuming that none
15	of the information here is attorney/client privileged
16	that you've redacted; correct?
17	A. I'm not able to answer the question as far
18	as the Privilege Log or why stuff is redacted here.
19	Q. You didn't redact this?
20	A. I don't know if I'm the one that redacted
21	it or not.
22	Q. But this is this document reflects your
23	meeting notes from October 11?
24	A. Yes. The portion that's there are
25	meeting notes from October 11th and some of the notes

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1 are redacted and some of them are not.

Q. So the meeting notes in this document appear to cover the period before October 11. It looks like October 11 is left unredacted, October 19 is left unredacted and October 20 is left unredacted. And then it looks like there's an October 23rd that's been redacted; is that correct?

8 Yes, there's portions of it redacted. Α. 9 Without going back, I don't know what is there redacted, 10 going back and looking at my log at what is redacted. 11 So I couldn't tell you -- where I'm struggling today to 12 answer who redacted is, it must not be pertinent to the 13 data of this request and so in my mind, I'm thinking are 14 there projects in there that I was working on that were 15 confidential projects that we've signed nondisclosure 16 agreements on, is there personnel information in here 17 where I'm taking notes on employee performance that are 18 irrelevant to this, as well as I wouldn't want that 19 information out, you know.

20 Q. Were there any attorneys at the meeting on 21 October 11 that you had with St. Joe Corporation (sic)?

A. None of the individuals I've listed areattorneys.

Q. So there was no attorney/client privileged communications at that meeting?

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1	MR. GRIFFIN: Object to form.
2	A. I don't know if some of the privilege
3	stuff or if some of the confidential projects that we
4	worked on fall under that scope. I don't know the
5	answer.
6	Q. (By Mr. May) Do you know
7	A. I don't
8	Q. Sorry.
9	A. I'm an engineer, I'm not a lawyer. And so
10	some of this you're asking, I don't know. I'm not a
11	lawyer and I don't know why.
12	Q. Do you know if Gulf Power filed a Request
13	for Confidential Classification of this document before
14	it produced it?
15	A. I don't know the answer to that.
16	Q. Okay. So on the first page Bates labeled
17	POD-5-1, at the bottom of the page, there's a reference
18	to 10/11. There looks like one, two, three, four, five
19	lines all of the bottom of the page was redacted. Do
20	you recall what information was redacted?
21	A. No, sir. It would have been prior to
22	whatever happened on my day before the meeting with St.
23	Joe on 10/11.
24	Q. And then on the top of page 5-2, the
25	unredacted part says, meeting with St. Joe, Bridget and

1	April. What are the abbreviations after that?
2	A. The people that I named, that's their
3	initials and then the last one that's underlined is the
4	word me.
5	Q. Okay. And why did you redact your notes
6	from that meeting?
7	A. I don't know if it was me that redacted it
8	or if it was it's not relevant to whatever that
9	was talked about was a separate project that's not
10	relevant to the lift stations.
11	Q. How did you determine it wasn't relevant to
12	this proceeding? You don't remember what was redacted;
13	do you?
14	A. I don't know what all is redacted and I
15	don't know who redacted it. All I'm telling you is from
16	my notes here looking at them that there's a portion
17	redacted and then there's where I made notes about the
18	force main lift stations.
19	Q. At the bottom
20	A. Then there's
21	Q. I'm sorry, go ahead.
22	A. Go ahead.
23	Q. At the bottom of page 5-2, there's an
24	unredacted provision, two lines. Can you read that?
25	A. Get new 388 to airport entrance road from

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1	DOT, letting May 18.		
2	Q. What's that in relation to?		
3	A. In relation to Highway 388 lift stations,		
4	in relation to the Florida Department of Transportation		
5	is rebuilding Highway 388 from State Road 77 to State		
6	Road 79. And the original schedule from my utility		
7	coordination meeting said that they were going to let it		
8	in May of 2018.		
9	Q. And when was that actually let?		
10	A. I don't know when it was actually let.		
11	Q. On the page POD-5-3, there's a reference to		
12	October 19. Do you know why the rest of that entry is		
13	redacted?		
14	A. No.		
15	Q. And on the day you sent the email in		
16	question on October 20, 2017, you have an entry on		
17	POD-5-3 that says, email; correct?		
18	A. Yes, sir.		
19	Q. And then you've redacted everything else		
20	after that entry on that page; correct?		
21	A. On that page, the rest of that page is		
22	redacted.		
23	Q. Now, when you had your meeting on		
24	October 11 with the St. Joe folks, did you let them know		
25	at that time that there was a territorial agreement		

1	between Gulf Power and Gulf Coast Electric that could
2	have an impact on your ability to serve that particular
3	lift station?
4	A. No.
5	Q. Why not?
6	A. I didn't feel like at that point in the
7	conversation that I needed to bring up the agreement
8	because I needed more information from them about the
9	size of the load.
10	Q. Before you sent your email on October 20,
11	2017 to Peyton Gleaton, did you advise anyone at St. Joe
12	Corporation (sic) that there was a territorial agreement
13	between Gulf Power and GCEC that could impact Gulf
14	Power's ability to serve the lift station?
15	A. I don't recall.
16	Q. Did you ever strike that. Prior to
17	October 20, 2017, did you ever instruct or advise or
18	inform anyone at St. Joe Corporation (sic) that they
19	should talk to Gulf Coast Electrical Cooperative about
20	potentially providing service to this location?
21	A. No, I did not.
22	Q. Okay. Have you ever advised anyone at St.
23	Joe Corporation (sic) that there was a territorial
24	agreement in place that could impact Gulf Power's
25	ability to serve the lift station at 1900 West Highway

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1	388?
2	A. Can you ask me that question again?
3	Q. Sure. Have you ever advised anyone at St.
4	Joe Corporation (sic) that there was a territorial
5	agreement between Gulf Power and GCEC that could impact
6	Gulf Power's ability to serve the lift station located
7	at 1900 West Highway 388?
8	A. I don't recall.
9	Q. Let's go back to Deposition Exhibit 1.
10	MR. MAY: Madam court reporter, do y'all
11	want to take a break, get a glass of water?
12	THE WITNESS: Please.
13	MR. MAY: Let's take five.
14	(Whereupon, a brief recess was taken at
15	2:53 p.m., after which the deposition continued
16	at 2:58 p.m.)
17	MR. MAY: We're back on the record.
18	Q. (By Mr. May) Before the break, Mr. Rogers,
19	I was just suggesting that we turn back to Deposition
20	Exhibit Number 1, that's your email of October 20, 2017
21	to Peyton Gleaton. Did you draft this email all by
22	yourself?
23	A. Yes, sir.
24	Q. Did you consult with anyone in drafting the
25	email?

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1		Α.	No.	
2		Q.	Did anyone direct you to send this email?	
3		Α.	No, sir.	
4		Q.	Over what period of time did you develop	
5	this er	nail?		
6		Α.	In the few minutes prior to sending the	
7	email.			
8		Q.	So the email looks as if it were sent on	
9	Friday	afterr	noon around 1:22 p.m.?	
10		Α.	Yes, sir.	
11		Q.	Do you recall when you started drafting the	е
12	email?			
13		Α.	It would have been after lunch on Friday,	
14	within	a few	minutes of sending it.	
15		Q.	Were any other individuals in Gulf Power	
16	blind o	copied	on this email?	
17		Α.	No, sir.	
18		Q.	Okay. Did you forward the email to anyone	
19	after y	you ser	nt it?	
20		Α.	Yes.	
21		Q.	And when did you forward it?	
22		Α.	When I was requested to forward it.	
23		Q.	The question I asked was when did you	
24	forward	d it?		
25		Α.	I would have to go back to my notes to find	d

1	out the date. I'd have to go back in my notes to find		
2	out when.		
3	Q. Who requested that you forward it?		
4	A. I'm not sure of her specific title, but the		
5	district general manager.		
6	Q. What's her name?		
7	A. Sandy Sims.		
8	Q. Did Ms. Sims know that you were going to		
9	send the email to Peyton Gleaton before you sent the		
10	email?		
11	A. No.		
12	Q. Do you recall when you forwarded the email		
13	to Sandy Sims?		
14	A. I don't recall when that was.		
15	Q. Was it on the same day you sent the email?		
16	A. No, sir.		
17	Q. Was it around the same time you sent the		
18	email?		
19	A. No, sir. I'm thinking it was in the		
20	November time frame.		
21	Q. Okay. Prior to sending the email out on		
22	October 20, 2017, have you ever communicated with Peyton		
23	Gleaton before?		
24	A. No, sir.		
25	Q. Okay. Earlier in the deposition,		

1 Mr. Rogers, you said you were aware that the Procedures 2 and Guidelines document had been approved by the Florida 3 Public Service Commission in Docket 19930885. I want to 4 mark as Deposition Exhibit Number 8 this document. 5 (Whereupon, GCEC's Exhibit No. 8 was 6 marked for identification.) 7 (By Mr. May) Now, Mr. Rogers, I'm going to Ο. 8 represent to you that this is a petition filed by Gulf 9 Power that initiated Docket 930885-EU, the docket in 10 which the territorial agreement was approved by the 11 Public Service Commission. Do you see where Gulf Power 12 gave any instructions that notices and communications 13 with respect to this docket be sent by email? 14 I don't see anywhere where it says docket Α. 15 correspondence should be an email. 16 On paragraph two, Gulf Power gives specific Q. instructions regarding notices and communications with 17 18 respect to this docket; does it not? 19 Α. It lists, yes, sir, locations where to 20 address documents in this docket. 21 And the recipients of notices and Q. 22 communications with respect to this docket were to be 23 sent to Gulf Power's lawyers and its manager of rates 24 and regulatory matters; correct? 25 For that docket, that's where they appear Α.

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1 they should have been sent to.

2 Q. Did you consider this document when you 3 decided to send the notice under Section 2.3(a) by 4 email?

A. No, sir. That docket has been closed since before I've been with the company. I was following the product of that docket, the territorial agreement, that requires notification to Gulf Coast Electric when there's a request to serve.

Q. Are you aware of any territorial agreement that Gulf Power has with any other utility that allows notice of a customer request for service to be sent by email?

A. I don't know of any other territorial agreement that requires any contact to be made with either party between Gulf (sic) and another utility.

Q. I thought you said you were familiar withthe Gulf Power territorial agreement with CHELCO?

1	Q
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A. I am. I don't have to notify CHELCO.

20 Q. You don't? Is it your testimony today that 21 there is no requirement that you notify CHELCO of a 22 customer request by certified mail?

A. CHELCO -- I have lines on the ground in
South Walton County along section lines that there's a
map that shows the sections of where Gulf Power serves

1 and where CHELCO serves. There's no notification of 2 CHELCO. They serve on one side of the line and we serve 3 on the other side of the line. 4 That's your understanding of the Q. 5 territorial agreement, that there's no notice 6 requirements? 7 In South Walton on CHELCO, yes. Α. 8 Mr. Rogers, I'm going to show you a Ο. Okay. 9 document that I'll have marked as Deposition Exhibit 10 Number 9. 11 (Whereupon, GCEC's Exhibit No. 9 was 12 marked for identification.) MR. GRIFFIN: I'm sorry, I missed it. 13 Was 14 the Gulf Power petition listed as an exhibit? 15 MR. MAY: Yes, that was 8. Okay, I'm sorry. 16 MR. GRIFFIN: 17 THE WITNESS: So this is 9? 18 MR. MAY: This is 9, right. 19 Ο. (By Mr. May) Mr. Rogers, I'm going to 20 represent to you this is Gulf Coast Electric 21 Cooperative's Answers to Gulf Power's Petition to 22 Resolve the Territorial Dispute that was marked as 23 Exhibit 8. Do you see where Gulf Coast Electric 24 Cooperative gave any instructions that notices and 25 communications with respect to this docket be sent by

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1 email?

A. There's no emails listed for communicationswith respect to the docket.

Q. Do you see where Gulf Power gave any
instructions that notices and communications with
respect to this docket be sent to anyone other than Gulf
Coast Electric Cooperative's attorneys of record and its
general manager?

A. It says, all notices and communications
with respect to this docket should be addressed to, and
it lists two attorneys and the Gulf Coast Electric
general manager.

Q. Did you consider this document when you decided to send the notice under Section 2.3(a) by email?

A. No, sir. I did not give that to the closeddocket.

Q. Mr. Rogers, I'm going to mark as Deposition Exhibit Number 10 the Gulf Power's documents that were produced in response to GCEC's First Request for Production of Documents Number 4.

(Whereupon, GCEC's Exhibit No. 10 wasmarked for identification.)

Q. (By Mr. May) Can you turn to page 039?
The Bates label is POD-4-39. In your email of

www.anchorreporters.com (850)432-2511

1	January 12, 2018, you advise Mr. Gleaton that GCEC did
2	not respond to Gulf's notice within the contractual time
3	frame as required in Section 2.3(b) of the parties'
4	agreement, therefore, waived any right to serve the
5	subject location; is that correct?
6	A. That's what it that's what's written.
7	Q. What do you mean by contractual time frame
8	as required by Section 2.3?
9	A. In the territorial agreement in Section
10	2.3(b), it states that upon receipt of notice, they have
11	five working days to respond.
12	Q. In your email of October 20th, did you
13	advise Gulf Coast Electric Cooperative that failure to
14	respond within five days would result in GCEC waiving
15	any right to serve the lift station under the agreement?
16	A. By referencing the agreement, yes.
17	Q. In your email
18	A. I notified him based on Section 2.3(a) of
19	the agreement. And so following the agreement, he would
20	know that he has five working days to respond.
21	Q. He being who?
22	A. Peyton Gleaton, who the email was sent to.
23	Q. You previously said you had never had any
24	communications or interaction with Mr. Peyton Gleaton
25	before you sent the email?

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1	A. That's correct.
2	Q. So you're assuming that he would know what
3	this reference to this, quote, agreement, end quote,
4	would be?
5	A. He's the vice president of engineering for
6	Gulf Coast Electric Cooperative who we have the
7	agreement with.
8	Q. I think you previously stated at the very
9	beginning of your deposition that there's nothing in the
10	Procedures and Guidelines that references the word
11	agreement; correct?
12	A. The word agreement, I did not see it in the
13	document. But just like you have in the letter here,
14	referring to it as a territorial agreement.
15	Q. But your October 20 email doesn't reference
16	a territorial agreement; does it?
17	A. It says between the agreement between
18	Gulf Power and Gulf Coast Electric Cooperative.
19	Q. I don't see the word territorial in your
20	email.
21	A. The word territorial is not in the email.
22	Q. Okay. And why didn't you put it in the
23	email?
24	A. The only agreement I know of between Gulf
25	Power Company and Gulf Coast Electric Cooperative is the

1	territorial agreement. So pursuant to the territorial
2	agreement it just says agreement here. There's a
3	number of ways to draft it. This I thought was clear
4	between the agreement between Gulf Power and GCEC that I
5	was notifying them of the customer's request.
6	Q. Let's turn now to Section 2.3(a) of the
7	Procedures and Guidelines that you reference in your
8	email.
9	A. Okay.
10	Q. Please read that section for the record.
11	A. Just 2.3(a), is that what you're asking?
12	Q. Yes, sir.
13	A. Okay. The requested utility is to notify
14	other utility of the customer's request providing all
15	relevant information about the request.
16	Q. Okay. Prior to October 20, 2017, you knew
17	the name of the customer requesting service to the lift
18	station located at 1900 West Highway 388; correct?
19	A. Correct.
20	Q. Your October 20 email did not provide
21	Mr. Gleaton with that customer name; did it?
22	A. No, sir.
23	Q. You said earlier in the deposition that you
24	had determined the size of the load for the lift station
25	prior to October 20, 2017; correct?

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1	A. Yes, sir.
2	Q. And you were able to determine the size of
3	the load by obtaining certain information from the
4	customer; correct?
5	A. Correct.
6	Q. Your October 20 email did not provide
7	Mr. Gleaton with the size of the load for the lift
8	station; did it?
9	A. It does not list the size of the load.
10	Q. Prior to October 20, 2017, you knew the
11	county in which the lift station was located; correct?
12	A. Correct.
13	Q. But your October 20 email did not identify
14	the county in which the lift station was located;
15	correct?
16	A. Correct.
17	Q. And you testified previously that Gulf
18	Power serves in a number of different counties in
19	Northwest Florida; correct?
20	A. That's correct.
21	Q. And you also understand that Gulf Coast
22	Electric Cooperative provides electric service in a
23	number of different counties in Florida; correct?
24	A. I understand they provide more than just
25	one county, yes, sir.

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1	Q. Why didn't you include the county with the
2	parcel number?
3	A. I didn't think about including the county.
4	Q. Just an honest mistake?
5	A. Yes, sir.
6	Q. Okay.
7	A. I was trying to provide him the best
8	information I had on where it was at.
9	Q. People make mistakes. Prior to October 20,
10	2017, you had identified the location of Gulf Power's
11	existing facilities nearest to the lift station at 1900
12	West Highway 388; correct?
13	A. Ask that again.
14	Q. Prior to sending the email on October 20,
15	2017, you had identified the location of Gulf Power's
16	existing facilities closest to the lift station; is that
17	correct?
18	A. Yes, sir.
19	Q. But your October 20 email did not provide
20	Mr. Gleaton with the information regarding the location
21	of Gulf Power's nearest facilities; did it?
22	A. Correct.
23	Q. When you sent the email on October 20, 2017
24	to Mr. Gleaton, you knew that Gulf Coast Electric
25	Cooperative would have five days to respond, otherwise

1	they would run the risk of waiving their right to serve;
2	correct?
3	A. Yes, I knew in the territorial agreement of
4	the five days.
5	Q. Who do you consider your customer to be for
6	the lift station located at 1900 West Highway 388?
7	A. St. Joe Company would have been the
8	customer first, because they would have had to set up
9	the service for the lift station prior to turning it
10	over to Bay County.
11	Q. You've been advised by Mr. Gleaton, have
12	you not, that in December of 2017 Bay County approached
13	Gulf Coast Electric Cooperative about serving the lift
14	station at 1900 West Highway 388; correct?
15	A. I received an email from Peyton in
16	January on January 8th from Peyton as notice that he
17	has had a consumer request that Gulf Coast provide power
18	to a lift station at 1900 (sic) 388.
19	Q. Can you turn back to Deposition Exhibit 10
20	on page 038?
21	A. 038 was the page?
22	Q. Yes, sir. POD Number POD-four-38.
23	A. Okay.
24	Q. And this was a document that you all
25	produced in response to Request for Production Number 4.

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1	A. Uh-huh.
2	Q. In that first paragraph, Mr. Gleaton has
3	again advised you that
4	A. There is a December date in there.
5	Q. Yes.
6	A. I see that.
7	Q. So
8	A. I didn't know in December at that point
9	Q. But you were aware in January
10	A that Peyton.
11	Q that Bay County had approached Gulf
12	Coast Electric Cooperative about serving the lift
13	station at 1900 West Highway 388; correct?
14	A. Ask that question again, please.
15	Q. I think the email speaks for itself, but
16	you were aware on January 16th as a result of this email
17	that Bay County had approached Gulf Coast Electric
18	Cooperative on December 14, 2017 about serving the lift
19	station located at 1900 West Highway 388?
20	A. That's what Peyton wrote to me, yes.
21	MR. MAY: Can we go off the record for just
22	a second?
23	(Whereupon, a brief recess was taken at
24	3:24 p.m., after which the deposition continued
25	at 3:34 p.m.)

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1	MR. MAY: Mr. Rogers, that's all the
2	questions that I have. I appreciate your time.
3	MR. SCHRADER: I think we are good, thank
4	you.
5	MR. GRIFFIN: Okay. I've got a few just to
6	touch on some of the issues that Mr. May raised
7	during his examination.
8	CROSS-EXAMINATION
9	BY MR. GRIFFIN:
10	Q. Mr. Rogers, Mr. May went through a line of
11	questioning with you concerning information that was not
12	included in your October 20th, 2017 notice to
13	Mr. Gleaton. Do you recall that line of questioning?
14	A. Yes, sir.
15	Q. Had Mr. Gleaton or for that matter any
16	other representative of Gulf Coast Electric Cooperative,
17	replied to your email seeking additional information or
18	contacted you in some other way, would you have been
19	willing to provide them with additional information?
20	A. Yes, absolutely.
21	Q. Was it ever your intention in sending the
22	October 20th, 2017 notice to Mr. Gleaton to confuse or
23	deceive Mr. Gleaton or anyone else at Gulf Coast
24	Electric Cooperative?
25	A. No, sir.

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## Q. What was your intention?

2 Α. My intention was to follow the agreement 3 that said I needed to notify GCEC that we had a customer 4 request and to start the conversation along serving that 5 customer and that following the agreement that I notify 6 And so the agreement doesn't say notify him. him. Ι 7 notified the vice president of engineering at Gulf Coast 8 Electric of the request, the customer's request of Gulf 9 Power to serve the lift station.

Q. And do you believe that the content of your notice was sufficient to alert Gulf Coast Electric Cooperative to the existence of a customer request and the fact --

14 Objection, leading question. MR. MAY: 15 (By Mr. Griffin) Do you believe -- I'm not Q. suggesting the answer -- that your October 20th notice 16 17 was sufficient to alert Gulf Coast Electric Cooperative 18 to the fact that an electric service request has been 19 made to Gulf Power Company and that Gulf Power Company 20 was providing notice pursuant to 2.3(a) of the 21 territorial agreement? 22 Yes, I believe. Α. 23 Ο. That's your answer? 24 Α. Yes, I believe that's sufficient. 25 Q. I think you mentioned earlier in response

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1	to a question from Mr. May that Gulf Coast Electric
2	maintains a Southport office; is that right?
3	A. Yes, sir.
4	Q. Where, if you know, is that Southport
5	office located?
6	A. The Southport office is located at Highway
7	388 and Highway 77 on the southwest corner of the
8	intersection, which is approximately three-and-a-half
9	miles east of the lift station.
10	Q. Okay. And if you know, how far is that
11	Southport office located from the lift station at issue
12	in this dispute?
13	A. About three-and-a-half miles.
14	Q. Do you happen to know where Mr. Gleaton is
15	officed?
16	A. According to his correspondence to me, he
17	is officed at that Southport office.
18	MR. GRIFFIN: That's all I have. Thank
19	you.
20	MR. MAY: No redirect.
21	(The deposition was concluded at 3:40
22	p.m.)
23	
24	
25	

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1	CERTIFICATE OF OATH	
2		
3	(STATE OF FLORIDA)	
4	(COUNTY OF ESCAMBIA)	
5		
6	I, Pamela Dee Elliott, Florida Professional	
7	Reporter, Notary Public, State of Florida, certify	
8	that JOSHUA R. ROGERS personally appeared before me on	
9	the 17th day of August, 2018 and was duly sworn.	
10		
11	WITNESS my hand and official seal this 17th	
12	day of August, 2018.	
13		
14		
15	PAMELA DEE ELLIOTT	
16	FLORIDA PROFESSIONAL REPORTER NOTARY PUBLIC, STATE OF FLORIDA	
17		
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23 24		
24 25		
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## CERTIFICATE OF REPORTER

2	
3	I, PAMELA DEE ELLIOTT, Court Reporter, do
4	hereby certify that I was authorized to and did
5	stenographically report the foregoing deposition of
6	JOSHUA R. ROGERS; that a review of the transcript was
7	requested; and that the foregoing transcript, pages 1
8	through 78, is a true and complete record of my
9	stenographic notes.
10	
11	I further certify that I am not a relative,
12	employee, attorney, or counsel of any of the parties,
13	nor am I a relative or employee of any of the parties'
14	attorney or counsel connected with the action, nor am
15	I financially interested in the action.
16	
17	Dated this 17th day of August, 2018.
18	
19	
20	PAMELA DEE ELLIOTT
21	FLORIDA PROFESSIONAL REPORTER
22	
23	
24	
25	

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BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Complaint by Gulf Coast Electric Cooperative, Inc., against Gulf Power Company for violation of a territorial order.

Docket No.: 20180125-EU

Filed : July 27, 2018

RE: DEPOSITION OF JOSHUA R. ROGERS TAKEN 08/17/18

DATE SENT: \_\_\_\_\_ Or DATE WITNESS CONTACTED: \_\_\_\_\_

TO: STEVEN R. GRIFFIN, ESQUIRE

The referenced transcript has been completed and awaits reading and signing within 30 days of the date you were contacted, which is \_\_\_\_\_.

The transcript is 78 pages long. Please have your client read his deposition and make any corrections on the enclosed Errata Sheet only. Do not write on the transcript. Please forward the original signed Errata Sheet to Anchor Court Reporting, 229 South Baylen Street, Pensacola, Florida 32502.

The original of this deposition has been forwarded to the ordering party, and your Errata Sheet, once received, will be forwarded to all ordering parties as listed below.

Thank you.

PAMELA DEE ELLIOTT, FPR

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## ERRATA SHEET

WITNESS: JOSHUA R. ROGERS

IN RE: In Re: Complaint by GCEC against GPC for violation of a territorial order CASE NO.: 20180125-EU

Page Line Correction/Change Reason

Under penalties of perjury, I declare that I have read the foregoing document, pages 01 through 78, and that the facts stated in it are true.

DATE

JOSHUA R. ROGERS

# EXHIBIT F

1.1



From: Rogers, Joshua R. Sent: Friday, October 20, 2017 1:22 PM To: pgleaton@gcec.com Subject: Electrical Service Request

Mr. Gleaton,

Pursuant to section 2.3(a) of the agreement between Gulf Power and GCEC, I am notifying GCEC of a customer's request for electrical service from Gulf Power for a new lift station on parcel 26597-000-000. Construction would not result in any duplication of facilities.

Thanks,

Joshua Rogers, PE Gulf Power Company • Engineering Supervisor II Office: 850.872.3309 • Cell: 850.554.6583 MyGulfPower.com Stay connected with Gulf Power



#### BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Petition to resolve territorial dispute with GULF COAST ELECTRIC COOPERATIVE, INC. by GULF POWER COMPANY. DOCKET NO. 930885-EU ORDER NO. PSC-01-0891A-PAA-EU ISSUED: March 26, 2002

#### AMENDATORY ORDER

On April 9, 2001, the Commission issued Order No. PSC-01-0891-PAA-EU, in Docket No. 930885-EU. After issuance, it was noted that due to a scrivener's error, Attachment A, which was incorporated into the Order by reference, was not attached. To correct this error, the Order shall be amended to include Attachment A, which is incorporated by reference. Order No. PSC-01-0891-PAA-EU is affirmed in all other respects.

Based on the foregoing, it is

ORDERED by the Florida Public Service Commission that Order No. PSC-01-0891-PAA-EU is hereby amended as set forth in the body of this Order. It is further

ORDERED that Order No. PSC-01-0891-PAA-EU is affirmed in all other respects.

By ORDER of the Florida Public Service Commission this <u>26th</u> day of <u>March</u>, <u>2002</u>.

BLANCA S. BAYÓ, Director Division of the Commission Clerk and Administrative Services



(SEAL)

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03440 MAR 258 FF80-62 1.10- CLERK t

## PROCEDURES AND GUIDELINES FOR AVOIDING FURTHER UNECONOMIC DUPLICATION OF FACILITIES

It is expected that the utilization of these procedures and guidelines will help Gulf Coast Electric Cooperative, Inc. ("GCEC") and Gulf Power Company ("Gulf Power") avoid further uneconomic duplication of the facilities of each other, in accordance with the policy and rules of the Florida Public Service Commission ("Commission"). Accordingly, these procedures and guidelines are intended for use by the parties to assist in determining whether or not they should agree to honor the request for electric service by a Customer or should otherwise proceed with the construction of additional facilities. If, by constructing the facilities to provide service to a Customer requesting such service, there is a reasonable expectation that uneconomic duplication of facilities would occur, a Utility may deny service to the Customer and direct the Customer to request service from the Utility whose provision of such service would not be expected to result in uneconomic duplication.

### SECTION I: DEFINITIONS

- 1.1 <u>Cost of Service</u>. As used herein, the term "Cost of Service" shall mean the initial cost of the construction (including fully-Loaded labor, materials, engineering and supervision overheads, etc.) of the modification or addition of facilities required to provide requested service to the Customer less any initial payments by the Customer as a contribution in aid to construction.
- 1.2 <u>Customer</u>. As used herein, the term "Customer" shall mean any person or entity requesting electrical service and who is intending to be responsible for or who is acting on behalf of the intended responsible party for a building or other facility (e.g. electromechanical equipment, contiguous group of premises, etc.) requiring such electrical service.
- 1.3 <u>Existing Facilities</u>. As used herein, the term "Existing Facilities" shall mean the Utility's nearest facilities that are of a sufficient size, character (number of phases, primary voltage level, etc.) and accessibility so as to be capable of serving the anticipated Load of a Customer without requiring any significant modification of such facilities.
- 1.4 <u>Load</u>. As used herein, the term "Load" shall mean the connected Load stated is terms of kilovolt-amperes (kVA) of the building or facility for which electrical service is being requested.
- 1.5 Point of Delivery. As used herein, the term "Point of Delivery" shall mean that geographical location where the Utility's anticipated facilities that would be used to deliver electrical power to a Customer begin to constitute what is commonly referred to as the service drop or service lateral, i.e. it is the point at which the Utility's primary or secondary facilities would terminate and the service drop or service lateral would commence. For a facility with multiple meter points, "Point of Delivery" shall mean that

> geographical location at which the primary circuit to serve the facility begins to branch out into sub-circuits to reach the various meter points.

1.6 <u>Utility</u>. As used herein, the term "Utility" shall mean either GCEC or Gulf Power, each of which is an electric Utility under the provisions of Chapter 366 of the Florida Statutes having electrical facilities within the region of a Customer's location so as to be considered by that Customer as a prospective provider of electric energy delivery services.

## SECTION II: AGREEING TO PROVIDE REQUESTED SERVICE

- 2.1 Whether or not a Utility's provision of electric service to a Customer would result in further uneconomic duplication of the other Utility's facilities is primarily dependent upon whether or not there is a significant difference in the Cost of Service for each of the utilities. The likelihood of there being a significant difference in the Cost of Service is primarily a function of the size of the Load and the difference in distances between the Point of Delivery and the Existing Facilities of each Utility. Consequently, upon receiving a bona-fide request for service from a Customer, a Utility may agree to provide the requested service if the conditions of either Section 2.2 or Section 2.3 below are met. Otherwise, the Utility should direct the Customer to request service from the other Utility.
- 2.2 Various Load and distance criteria under which a Utility may agree to provide service are as follows:
  - (a) For any size Load where the requested Utility's Existing Facilities are within 1,000 feet of the Point of Delivery or are no more than 1,000 feet further from the Point of Delivery than the Existing Facilities of the other Utility.
  - (b) For a Load greater than 100 kVA where:
    - the construction required is predominantly the addition of new pole line and the requested Utility's Existing Facilities are no more than 1,500 feet further from the Point of Delivery than the Existing Facilities of the other Utility, or
    - (ii) the construction required is predominantly the upgrade of existing pole line (e.g. phase additions, reconductoring, etc.) and the requested Utility's Existing Facilities are within 3,000 feet of the Point of Delivery.
  - (c) For a Load greater than 500 kVA where:
    - the construction required is predominantly the addition of new pole line and the requested Utility's Existing Facilities are no more than 2,000 feet further from the Point of Delivery than the Existing Facilities of the other Utility, or

- (ii) the construction required is predominantly the upgrade of existing pole line (e.g. phase additions, reconductoring, etc.) and the requested Utility's Existing Facilities are within 4,000 feet of the Point of Delivery.
- (d) For a Load greater than 1000 kVA where:
  - the construction required is predominantly the addition of new pole line and the requested Utility's Existing Facilities are no more than 2,500 feet further from the Point of Delivery than the Existing Facilities of the other Utility, or
  - (ii) the construction required is predominantly the upgrade of existing pole line (e.g. phase additions, reconductoring, etc.) and the requested Utility's Existing Facilities are within 5,000 feet of the Point of Delivery.
- 2.3 In any instance where the-Load and distance criteria of Section 2.2 are not met but the requested Utility believes that its Cost of Service would not be significantly more than that of the other Utility, the following procedure shall be used to determine if the requested Utility may agree to provide service:
  - (a) The requested Utility is to notify the other Utility of the Customer's request, providing all relevant information about the request.
  - (b) If the other Utility believes that its facilities would be uneconomically duplicated if the request is honored, it has five (5) working days from receipt of notice to request a meeting or other method to be conducted within ten (10) working days for the purpose of comparing each Utility's Cost of Service. Absent such a request or upon notification from the other Utility of no objection to the requested Utility's providing the service, the requested Utility may agree to provide service.
  - (c) At the meeting scheduled pursuant to 2.3(b) or in some other mutually acceptable method, each Utility is to present to the other Utility its estimated Cost of Service, including all supporting details (type and amount of equipment, labor rates, overheads, etc.). For Loads greater than 1,000 kVA, information as to the percentage of substation and feeder capacity that will be utilized and the amount and nature of the cost allocations of such utilization included in the Cost of Service are to be provided.
  - (d) Upon agreement as to each Utility's Cost of Service, the requested Utility may agree to provide service to the Customer if either of the following conditions are met:
    - (i) The requested Utility's Cost of Service does not exceed the other Utility's Cost of Service by more than \$15,000.
    - (ii) The requested Utility's Cost of Service does not exceed the other Utility's Cost of Service by more than twenty-five percent (25%).

- Notwithstanding the other provisions of this Section 2.3, no Utility shall agree to provide service to a Customer under the provisions of this Section 2.3 if the Load is less than or equal to 1000 kVA, the requested Utility's Existing Facilities are further than 10,000 feet from the Point of Delivery, and the other Utility's Existing Facilities are located in a roadway or other right-of-way abutting the Customer's
   premises.
- 2.4 The requested Utility bears the primary responsibility in determining whether or not the provisions of Section 2.2 or Section 2.3 above have been met or if it otherwise believes that service can be provided to a Customer without uneconomic duplication of the other Utility's facilities. Should the other Utility dispute such determinations and believe that uneconomic duplication of its facilities will occur or has occurred, every effort should be made by the two utilities to resolve the dispute, up to and including mediation before the Commission Staff and, if necessary, expedited hearing before the Commission. During a period of unresolved dispute, the requested Utility may provide temporary service to the Customer or may elect to request the other Utility to provide temporary service to the Customer and either means of temporary service shall be without prejudice to either Utility's position in the dispute as to which Utility will provide permanent service.

## SECTION III: CUSTOMER RELIABILITY AND POWER QUALITY

While one Utility may have existing distribution facilities nearer to a Customer's Point of Delivery than the other Utility, reliability of service and power quality to the individual Customers are important. In the application of the provisions of Section II above, engineering criteria must be considered in the decision as to whether the requested Utility should agree to serve the Customer. Substation distance from the Point of Delivery and Load capacity of impacted substations in each case should be considered. Wire size and its capacity and capabilities should also be considered. All other system engineering design and criteria should be reviewed in each Utility's facilities.

#### SECTION IV: CUSTOMERS PRESENTLY SERVED BY ANOTHER UTILITY:

A Utility shall not construct nor maintain electric distribution lines for the provision of electric service to any Customer then currently being provided electric service by the other Utility. If, however, a Customer that has historically required single-phase service disconnects and the new Customer locating there requires three-phase service, Section II above may apply.

#### SECTION V: DISTRIBUTION SYSTEM EXTENSIONS & UPGRADES

A Utility will, from time to time, have distribution system extensions or upgrades necessary and prudent from an engineering standpoint for reliability and Customer service. While recognizing this, these extensions or upgrades should be performed only when necessary

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for these reasons and not be put in place to position the Utility for future anticipated development. These system upgrades are defined to be capital projects justified and approved for construction following a Utility's normal administrative budgetary channels and procedures, and documentation for such will be provided to the other Utility upon written request. Connecting points on a Utility's distribution system must be for reliability and coordination purposes only. The connecting distribution line may not serve Customers within 1,000 feet of the Existing Facilities of the other Utility that were in place at the time of that system upgrade.

### BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Petition to resolve territorial dispute with GULF COAST ELECTRIC COOPERATIVE, INC. by GULF POWER COMPANY. DOCKET NO. 930885-EU ORDER NO. PSC-01-0891-PAA-EU ISSUED: April 9, 2001

The following Commissioners participated in the disposition of this matter:

J. TERRY DEASON BRAULIO L. BAEZ MICHAEL A. PALECKI



## NOTICE OF PROPOSED AGENCY ACTION ORDER APPROVING PROCEDURES AND GUIDELINES FOR AVOIDING FURTHER UNECONOMIC DUPLICATION OF FACILITIES

BY THE COMMISSION:

NOTICE is hereby given by the Florida Public Service Commission that the action discussed herein is preliminary in nature and will become final unless a person whose interests are substantially affected files a petition for a formal proceeding, pursuant to Rule 25-22.029, Florida Administrative Code.

Pursuant to Section 366.04(2)(d), Florida Statues, we have jurisdiction "to approve territorial agreements between and among rural electric cooperatives, municipal electric utilities, and other electric utilities under its jurisdiction." In Order No. PSC-98-0174-FOF-EU issued January 28, 1998, we directed Gulf Power Company and Gulf Coast Electric Cooperative, Inc., to establish detailed procedures and guidelines addressing subtransmission, distribution, and requests for new service which are enforceable with each respective utility. A joint submission of Procedures and Guidelines for Avoiding Further Uneconomic Duplication of Facilities was filed on July 24, 2000. On September 15, 2000, we received a letter requesting a 90-day extension for purposes of amending the July 24, 2000 filing. On January 26, 2001, pursuant to Section 366.04(2)(d), Florida Statutes, and Rule 25-6.0440, Florida Administrative Code, Gulf Power Company and Gulf Coast

> DOCUMENT NUMBER-DATE 04323 APR-95 FPSC-RECORDS/REPORTING

Electric Cooperative Inc., filed an Amended Joint Submission of Procedures and Guidelines for Avoiding Further Uneconomic Duplication of Facilities. A copy of the Procedures and Guidelines is included as Attachment A to this Order and is incorporated by reference herein.

In interpreting our authority to review territorial agreements, the Florida Supreme Court has held that the appropriate standard is the "no-detriment test." <u>Utilities Comm'n of City of New Smyrna v. FPSC</u>, 469 So. 2d 731 (Fla. 1985). The Court stated that PSC approval should be based on the effect the territorial agreement will have on all customers in the territory, not just whether transferred customers will benefit. <u>See id.</u> at 732. "For PSC approval, any customer transfer in a proposed territorial agreement must not harm the public." <u>Id.</u> at 733.

Rule 25-6.0440(2), Florida Administrative Code, describes the standards of approval of territorial agreements as follows:

(2) Standards for Approval. In approving territorial agreements, the Commission may consider, but not be limited to consideration of:

- (a) the reasonableness of the purchase price of any facilities being transferred;
- (b) the reasonable likelihood that the agreement, in and of itself, will not cause a decrease in the reliability of electrical service to the existing or future ratepayers of any utility party to the agreement; and
- (c) the reasonable likelihood that the agreement will eliminate existing or potential uneconomic duplication of facilities.

The above standards were adopted to ensure that the general body of ratepayers is not harmed by the approval of territorial agreements.

In this case, the proposed Amended Procedures and Guidelines for Avoiding Further Uneconomic Duplication of Facilities is the first territorial agreement between the parties. Section II of the proposed agreement outlines a utility's response to a request for service. Upon a request for service, a utility will review

customer load requirements, proximity to existing facilities of both utilities, capabilities of the existing facilities, and the costs to provide the required service. We find that a comparative analysis such as the one required by the proposed agreement will avoid future uneconomic duplication of facilities. Section III of the proposed agreement ensures that customer reliability and power quality will be considered in each request for new service. Section IV ensures utilities will not seek to serve customers currently being provided service by the other utility. Section V of the proposed agreement ensures that distribution system upgrades and extensions will not be put in place for speculative future loads.

The proposed territorial agreement does not establish a traditional "lines-on-the-ground" territorial boundary. However, the proposal addresses all the necessary standards required for approval. When necessary to compare cost of service, the agreement provides a test of two alternatives. First, if the difference between the costs of service of the two companies is less than \$15,000, that amount is to be considered *de minimis*, and the customer's choice of provider may prevail. This *de minimis* standard was derived from the Florida Supreme Court's decision in this docket in <u>Gulf Coast Electric Cooperative, Inc. v. Susan F.</u> <u>Clark</u>, et al., 674 So.2d 120 (Fla. 1996). However, the Supreme Court's opinion does not require that the *de minimis* standard be the only criterion for evaluating uneconomic duplication.

If the foregoing de minimis test is exceeded, the agreement provides an alternative comparison of the companies' respective costs of service. If the differential is not more than 25%, the utility with the higher cost of service may provide service according to the agreement, if chosen by the customer. This provision provides a reasonable means for establishing the limit of economic duplication. In the context of a project where there is a significant load associated with the new service, the level of investment necessary by either party would be substantial, as would be the revenues provided by that customer. In such a case, a differential of \$15,000 would likely not be a meaningful measure. Instead, the 25% threshold provides a reasonable measure of the outer limit of economic duplication and therefore the trigger for uneconomic duplication. It takes into account load and other factors that are a part of the determination of uneconomic

duplication, while preserving the customer's ability to initially choose his or her provider. We find the agreement to be in the best interests of the companies and their ratepayers, and we expect the agreement to prevent uneconomic duplication of services, as intended.

Because of the unique characteristics of the proposed territorial agreement, we believe the parties should file a report addressing the effectiveness of the agreement in avoiding future uneconomic duplication and ensuring reliable service. The report should be filed on a 12-month basis for at least the next two years. These reports will provide the appropriate basis to determine whether the proposed territorial agreement is effective.

Based on the foregoing, it is

ORDERED by the Florida Public Service Commission that the Amended Joint Submission of Procedures and Guidelines for Avoiding Further Uneconomic Duplication of Facilities, attached and incorporated by reference herein, between Gulf Power Company and Gulf Coast Electric Cooperative Inc., is approved. It is further

ORDERED that Gulf Power Company and Gulf Coast Electric Cooperative Inc. shall file a report on a 12 month basis for at least the next two years, addressing the effectiveness of the agreement in avoiding uneconomic duplication and ensuring reliable service. It is further

ORDERED that the provisions of this Order, issued as proposed agency action, shall become final and effective upon the issuance of a Consummating Order unless an appropriate petition, in the form provided by Rule 28-106.201, Florida Administrative Code, is received by the Director, Division of Records and Reporting, 2540 Shumard Oak Boulevard, Tallahassee, Florida 32399-0850, by the close of business on the date set forth in the "Notice of Further Proceedings" attached hereto. It is further

ORDERED that in the event this Order becomes final, this docket shall be closed.

By ORDER of the Florida Public Service Commission this <u>9th</u> day of <u>April</u>, <u>2001</u>.

BLANCA S. BAYÓ, Director Division of Records and Reporting

(SEAL)

DDH

#### NOTICE OF FURTHER PROCEEDINGS OR JUDICIAL REVIEW

The Florida Public Service Commission is required by Section 120.569(1), Florida Statutes, to notify parties of any administrative hearing that is available under Section 120.57, Florida Statutes, as well as the procedures and time limits that apply. This notice should not be construed to mean all requests for an administrative hearing will be granted or result in the relief sought.

Mediation may be available on a case-by-case basis. If mediation is conducted, it does not affect a substantially interested person's right to a hearing.

The action proposed herein is preliminary in nature. Any person whose substantial interests are affected by the action proposed by this order may file a petition for a formal proceeding, in the form provided by Rule 28-106.201, Florida Administrative Code. This petition must be received by the Director, Division of Records and Reporting, 2540 Shumard Oak Boulevard, Tallahassee, Florida 32399-0850, by the close of business on <u>April 30, 2001</u>.

In the absence of such a petition, this order shall become final and effective upon the issuance of a Consummating Order.

Any objection or protest filed in this docket before the issuance date of this order is considered abandoned unless it satisfies the foregoing conditions and is renewed within the specified protest period. From: Precise, Bridget To: Rogers, Joshua R. Subject: 388 Force Main Lift Stations Wednesday, October 11, 2017 11:53:15 AM Date: Attachments: image003.png

Hi Josh,

The lift station information is as follows:

Lift Station 1 is on parcel 26508-000-000 with a street address of 3815 W. Hwy 388 Lift Station 2 is on parcel 26597-000-000 with a street address of 1900 W. Hwy 388

Let me know if you need something else right now.

Thanks, Bridget

12

**Bridget Precise** Vice President Development and Regulatory Affairs

The St. Joe Company 133 S. WaterSound Parkway, WaterSound, FL 32461 o 850.231.6480 f 850.231.6595 e bridget.precise@joe.com w joe.com



 From:
 Precise, Bridget

 To:
 Rogers, Joshua R.

 Cc:
 Wilkes, April

 Subject:
 Fwd: 388 FM Electrical

 Date:
 Thursday, October 12, 2017 5:43:29 PM

 Attachments:
 E-drawings, 360592, pdf

Hi Josh,

Attached are the electrical plans for the 388 lift stations.

Thanks, Bridget

Bridget Precise The St. Joe Company 133 S WaterSound Parkway WaterSound, FL 32413 Office: 850-231-6480 Fax: 850-231-6489

Begin forwarded message:

From: "Pitts, Tommy" <<u>Gary.Pitts@mottmac.com</u>> Date: October 12, 2017 at 5:00:39 PM EDT To: "Precise, Bridget" <<u>Bridget.Precise@ioe.com</u>> Cc: "Zafar, Amir" <<u>Amir.Zafar@mottmac.com</u>>, "Elkins, Claude R" <<u>Claude.Elkins@mottmac.com</u>> Subject: RE: 388 FM Electrical

Hi, Bridget. The electrical plans are attached. Let me know if you need anything further.

Tommy Pitts Project Manager Mott MacDonald Office 850-763-9393 Cell 850-899-5240

From: Precise, Bridget [mailto:Bridget.Precise@joe.com] Sent: Thursday, October 12, 2017 11:01 AM To: Pitts, Tommy <<u>Gary.Pitts@mottmac.com</u>> Subject: 388 FM Electrical

Hi Tommy,

Can you send me over the electrical sheets from the force main plans? I need to get those to Gulf Power so they can figure out the service needs.

Thanks in advance.

Bridget

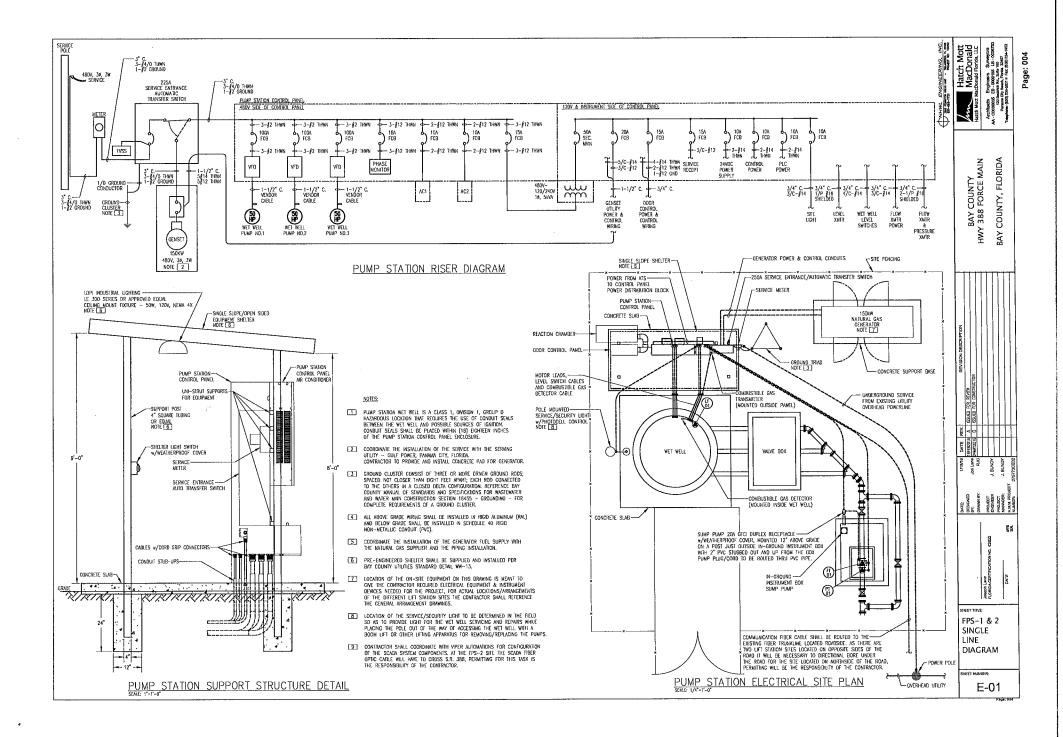
Bridget Precise

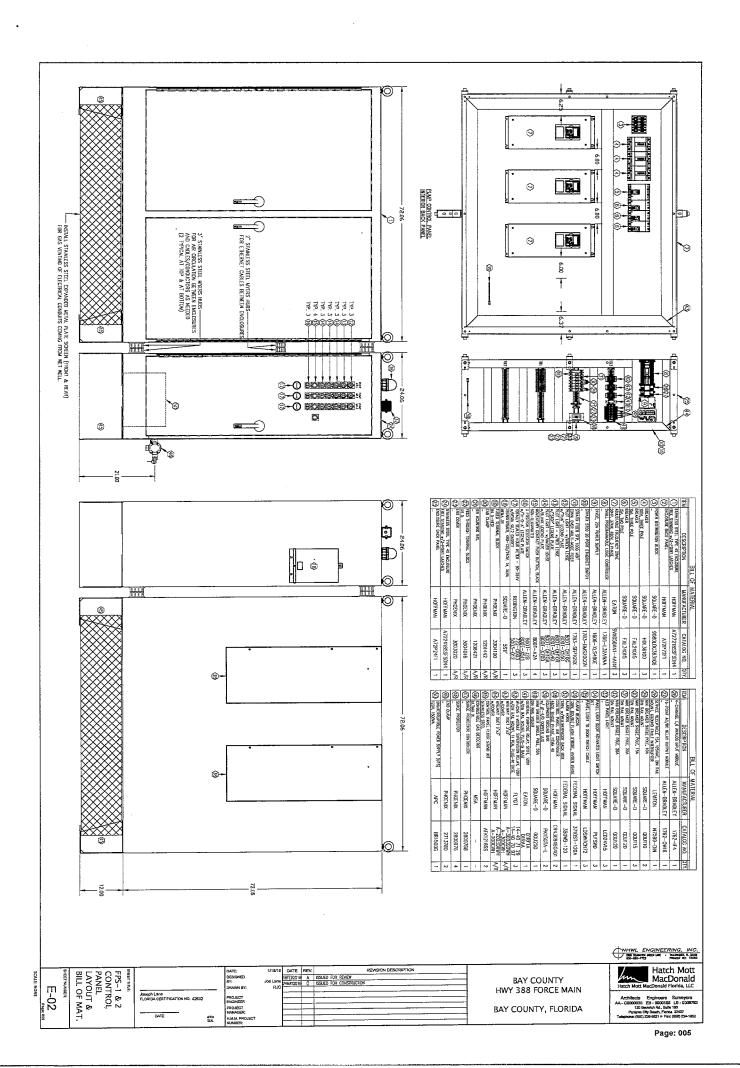
The St. Joe Company 133 S WaterSound Parkway WaterSound, FL 32413 Office: 850-231-6480 Fax: 850-231-6489

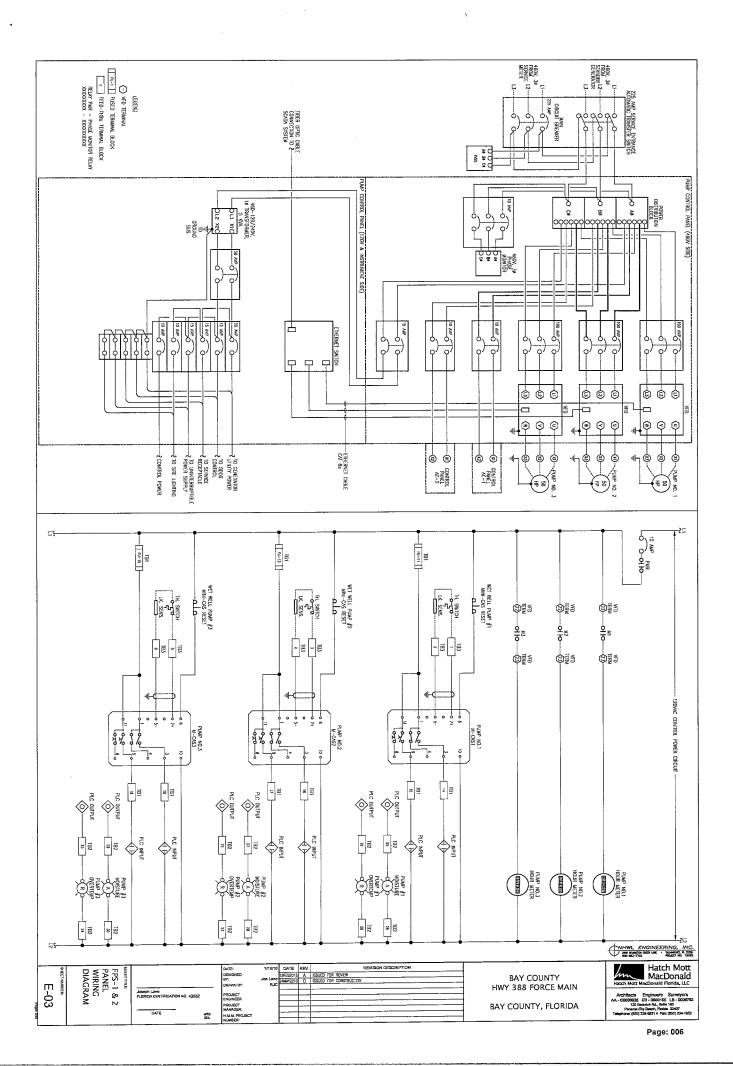
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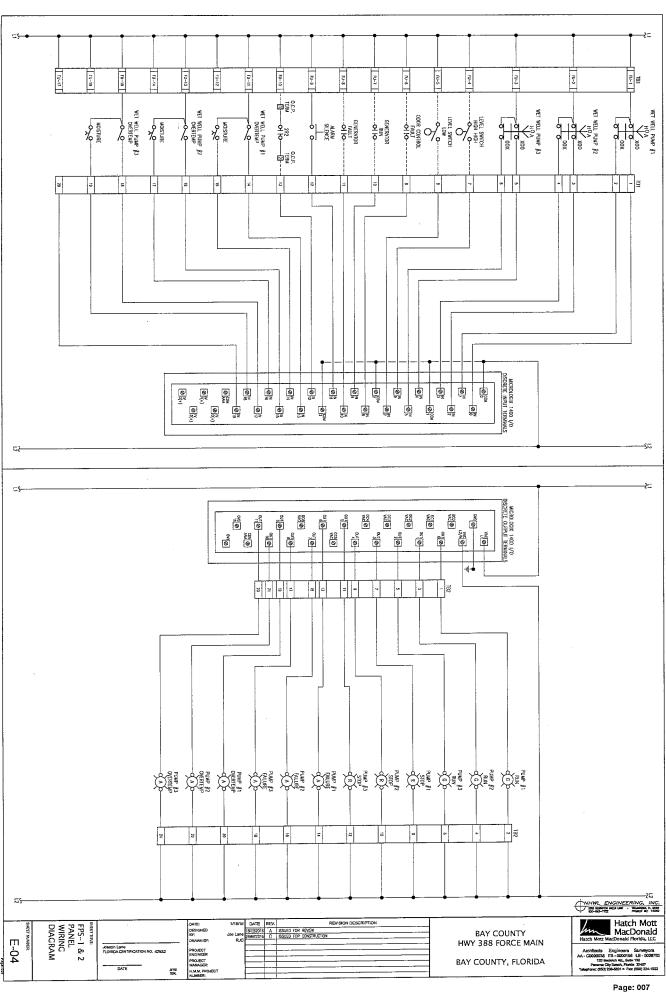
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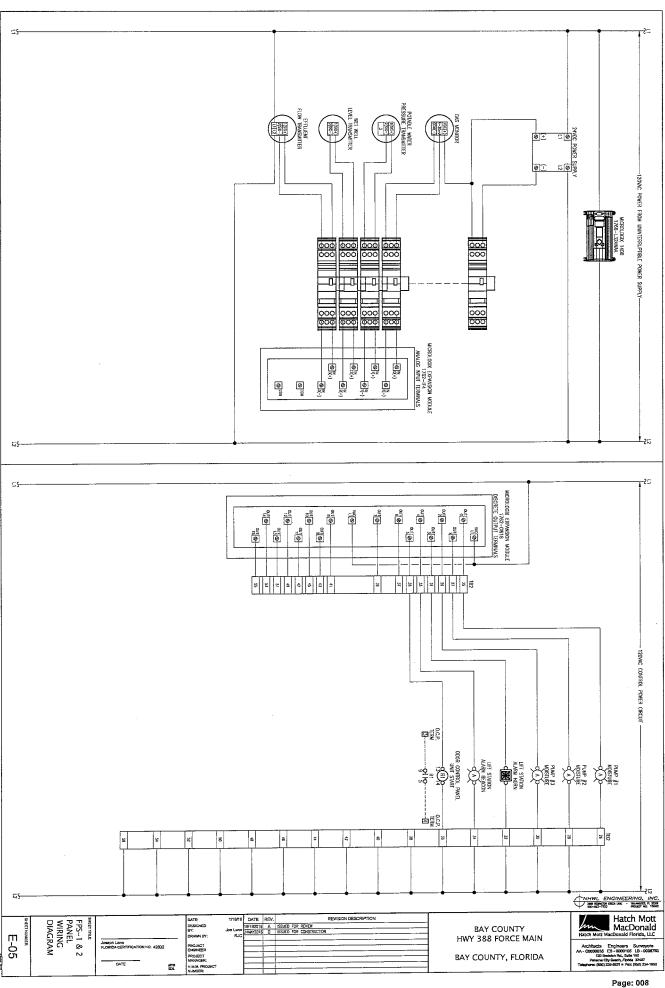
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 From:
 Sims, Sandy (Gulf)

 To:
 pgleaton@gcec.com

 Cc:
 Precise, Bridget (Bridget.Precise@joe.com)

 Subject:
 Lift Station Service

 Date:
 Friday, January 26, 2018 3:10:44 PM

 image001.png image002.png image003.png

GCEC notice 102017.docx

image004.png image005.png

Dear Mr. Gleaton:

I am writing in response to your letter to Ms. Bridget Precise dated January 19, 2018, a copy of which was sent to the attention of Josh Rogers. Gulf Power Company takes issue with several of the assertions contained in that correspondence. As has been noted in previous correspondence, Gulf Power received a request to serve the lift station in October, 2017. Because the load and distance parameters set forth in section 2.2 of the Procedures and Guidelines agreement between Gulf Power and Gulf Coast Electric Cooperative ("GCEC") did not apply, Gulf Power provided notice to GCEC pursuant to Section 2.3(a) of the Procedures and Guidelines. This notice, a copy of which is attached, was sent on October 20, 2017. Under Section 2.3(b) of the Procedures and Guidelines, GCEC had five working days to request a meeting with Gulf Power's October 20<sup>th</sup> notice. In the absence of a timely response (or no response in this case), the Procedures and Guidelines very clearly provide that "[t]he requested Utility may agree to provide service." As it was clearly permitted to do under the agreement, Gulf Power subsequently agreed to provide service and still intends to honor our customer's request. Bay County and St. Joe Company have confirmed that their request for service from Gulf Power stands.

Putting aside the fact that GCEC has waived any right to object to Gulf Power's provision of service to the subject lift station, we also take issue with your blanket assertion that GCEC has the right to serve the load merely because its facilities are "closer" to the point of delivery. The Procedures and Guidelines specifically allow the requested utility to honor a request for service even if its existing facilities are farther away, if the requested utility's cost of service does not exceed the other utility's cost of service by twenty-five percent (25%). Had GCEC provided a timely response to Gulf Power's October 20, 2017 notice, the parties would have met to compare costs and make such a determination. While GCEC's existing facilities are "closer" to the point of delivery, there are a variety of factors that are involved in determining cost of service and it may very well be the case that Gulf Power's cost would not exceed the 25% threshold. While such a cost comparison is not required under the present circumstances given GCEC's waiver under Section 2.3(b) of the Procedures and Guidelines, Gulf Power is certainly willing to meet to discuss the same and other matters pertaining to this project. Any such meeting should not be construed as a waiver of Gulf Power's standing objection to GCEC's serving the subject load.

We would be happy to travel to GCEC's offices or host a meeting at one of our facilities. Please forward me a listing of the desired meeting location and several potential dates/times and we will work with our team to coordinate a discussion. Sincerely, Sandy

...

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## Sandy Sims

Gulf Power Company • District General Manager Office: 850.872.3297 • Cell: 850.376.8440 MyGulfPower.com

Stay connected with Gulf Power



From: Rogers, Joshua R. <JROGERS@southernco.com>

Sent: Friday, October 20, 2017 1:22 PM

To: 'pgleaton@gcec.com'

Subject: Electrical Service Request

Attachments: imageOOI.png; imageOOZ.png; imageOO3.png; imageOO4.png; imageOOS.png

Mr. Gleaton,

Pursuant to section 2.3(a) of the agreement between Gulf Power and GCEC, I am notifying GCEC of a customer's request

for electrical service from Gulf Power for a new lift station on parcel 26597-000-000. Construction would not result in

any duplication of facilities.

Thanks,

Joshua Rogers, PE

Gulf Power Company \* Engineering Supervisor II

Office: 850.872.3309 \* Cell: 850.554.6583

MyGulfPower.com

Stay connected

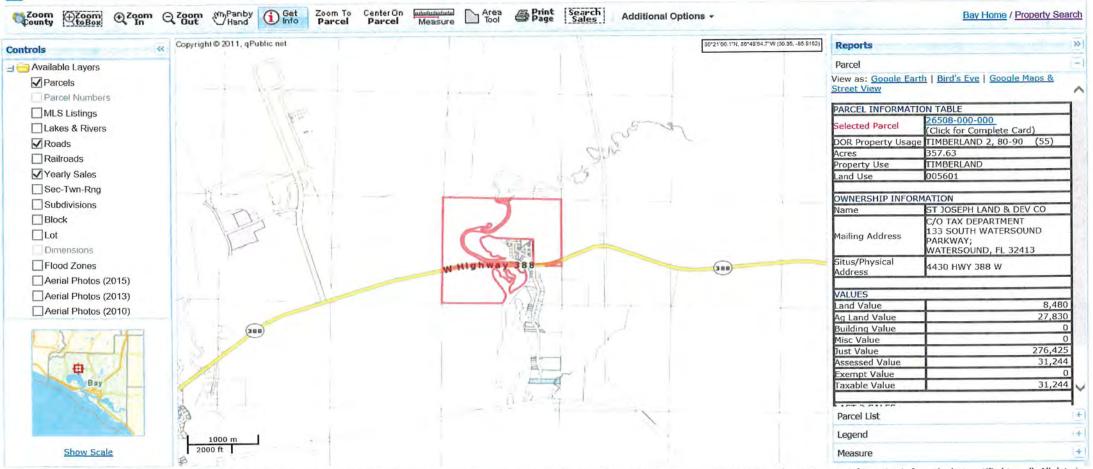
#### From: Rogers, Joshua R. Sent: Wednesday, October 11, 2017 4:07 PM To: Rogers, Joshua R. <JROGERS@southernco.com> Subject: RE: 388 Force Main Lift Stations

You forwarded this message on 10/12/2017 11:44 AM.

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🖭 http://gpublic6.gpublic.net/gpmap4/map.php?county=fl\_bay&parcel=26508-000-000&extent= 🔎 👻 📴 Bay County Parcel Maps



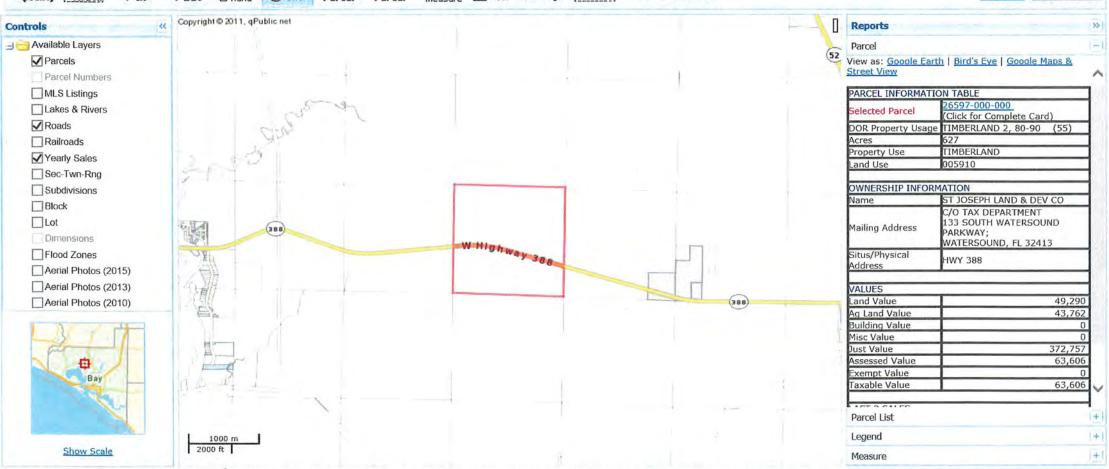
Bay County makes every effort to produce the most accurate information possible. No warranties, expressed or implied, are provided for the data herein, its use or interpretation. The assessment information is from the last certified taxroll. All data is subject to change before the next certified taxroll.

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Bay County makes every effort to produce the most accurate information possible. No warranties, expressed or implied, are provided for the data herein, its use or interpretation. The assessment information is from the last certified taxroll. All data is subject to change before the next certified taxroll.



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Bay Home / Property Search

From: Precise, Bridget [mailto:Bridget.Precise@joe.com] Sent: Wednesday, October 11, 2017 10:52 AM To: Rogers, Joshua R. Subject: 388 Force Main Lift Stations

Hi Josh,

The lift station information is as follows:

Lift Station 1 is on parcel 26508-000-000 with a street address of 3815 W. Hwy 388 Lift Station 2 is on parcel 26597-000-000 with a street address of 1900 W. Hwy 388

Let me know if you need something else right now.

Thanks, Bridget



**Bridget Precise** Vice President Development and Regulatory Affairs

The St. Joe Company 133 S. WaterSound Parkway, WaterSound, FL 32461 o 850.231.6480 f 850.231.6595 e bridget.precise@joe.com w joe.com

From:	Precise, Bridget
To:	Rogers, Joshua R.
Subject:	Re: 388 Force Main Lift Stations
Date:	Thursday, October 12, 2017 11:59:26 AM
Attachments:	image001.png
	image002.png
	image004.png
	image005.png
	image006.png
	image007.png

Thanks Josh.

I'll send over the plans.

#### Bridget

Bridget Precise The St. Joe Company 133 S WaterSound Parkway WaterSound, FL 32413 Office: 850-231-6480 Fax: 850-231-6489

On Oct 12, 2017, at 10:53 AM, Rogers, Joshua R. < JROGERS@southernco.com > wrote:

#### Bridget,

The location at 3815 has existing power lines close to this address. As long as we can get some detailed information about the lift station electrical requirements, we should be able to meet the end of November completion time frame discussed.

For the location you requested that Gulf serve at 1900 W. Hwy 388, a new line extension will be required to serve this site. To start the analysis, I need the mechanical and electrical plans for the site.

Thanks,

Joshua Rogers, PE Gulf Power Company • Engineering Supervisor II Office: 850.872.3309 • Cell: 850.554.6583 <u>MyGulfPower.com</u> Stay connected with Gulf Power <image001.png> <image002.png> <image004.png> <image005.png> <image006.png>

From: Precise, Bridget [mailto:Bridget Precise@joe.com] Sent: Wednesday, October 11, 2017 10:52 AM To: Rogers, Joshua R. <<u>JROGERS@southernco.com</u>> Subject: 388 Force Main Lift Stations

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Let me know if you need something else right now.

Thanks, Bridget

<image007.png>

**Bridget Precise** 

Vice President Development and Regulatory Affairs The St. Joe Company 133 S. WaterSound Parkway, WaterSound, FL 32461 o 850.231.6480 f 850.231.6595 e bridget.precise@joe.com w joe.com

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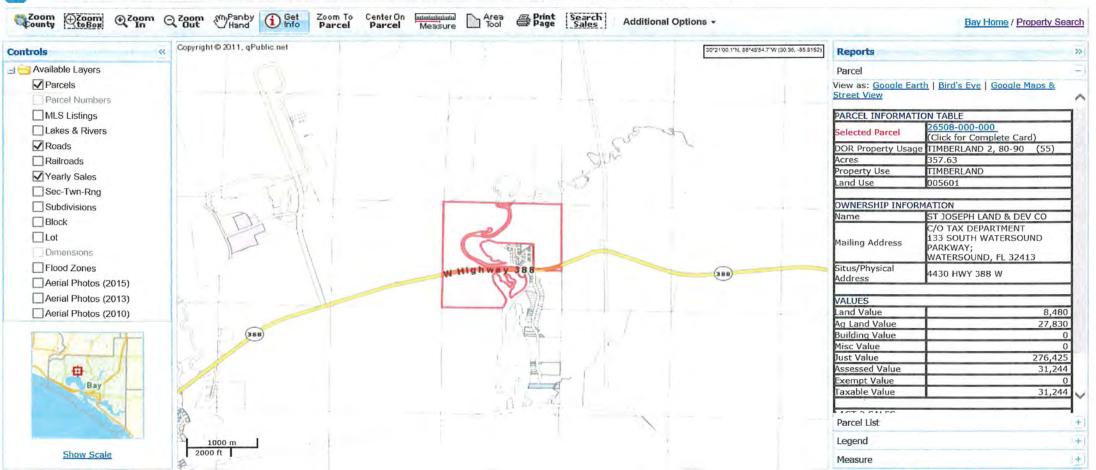
### From: Rogers, Joshua R. Sent: Wednesday, October 11, 2017 4:07 PM To: Rogers, Joshua R. <JROGERS@southernco.com> Subject: RE: 388 Force Main Lift Stations

I You forwarded this message on 10/12/2017 11:44 AM.

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🖭 http://gpublic6.gpublic.net/gpmap4/map.php?county=fl\_bay&parcel=26508-000-000&extent= 🔎 - 🕐 🐨 Bay County Parcel Maps



Bay County makes every effort to produce the most accurate information possible. No warranties, expressed or implied, are provided for the data herein, its use or interpretation. The assessment information is from the last certified taxroll. All data is subject to change before the next certified taxroll.



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Bay County makes every effort to produce the most accurate information possible. No warranties, expressed or implied, are provided for the data herein, its use or interpretation. The assessment information is from the last certified taxroll. All data is subject to change before the next certified taxroll.



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From: Precise, Bridget [mailto:Bridget.Precise@joe.com] Sent: Wednesday, October 11, 2017 10:52 AM To: Rogers, Joshua R. Subject: 388 Force Main Lift Stations

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Let me know if you need something else right now.

Thanks, Bridget



Bridget Precise Vice President Development and Regulatory Affairs

The St. Joe Company 133 S. WaterSound Parkway, WaterSound, FL 32461 o 850.231.6480 f 850.231.6595 e bridget.precise@joe.com w joe.com

## BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

Complaint against Gulf Power Company for expedited enforcement of territorial order by Gulf Coast Electric Cooperative, Inc.

 Docket No.
 20180125-EU

 Date:
 August 10, 2018

### AFFIDAVIT OF JOSHUA R. ROGERS

Before me, the undersigned authority, personally appeared Joshua R. Rogers, who after being sworn, deposes and says the following:

- 1. My name is Joshua R. Rogers. I am over 18 years of age and in all other respects competent to testify. I have personal knowledge of the matters set forth herein.
- 2. I have been employed by Gulf Power Company ("Gulf Power") in various capacities since January 2006. Since December 2017, I have been employed as the District Engineering Supervisor at Gulf Power's Panama City office located at 1230 15th St, Panama City, FL 32405. Prior to this, I served as the Engineering Supervisor II at the Panama City Beach office located at 12425 Hutchison Blvd, Panama City Beach, FL 32407. During my tenure with Gulf Power, I have been involved in the costing, design, engineering and construction of thousands of electric distribution construction projects.
- 3. Part of my job responsibilities as the Engineering Supervisor II and the District Engineering Supervisor involve working with customers in the Panama City service area concerning requests for new electric service from Gulf Power. On or about October 11, 2017, I met with several representatives from the St. Joe Company ("St. Joe") to discuss, among other projects, the provision of electrical service to two new sewage lift stations which were being constructed by St. Joe on Highway 388 in unincorporated Bay County. These discussions resulted in a request from St. Joe that Gulf Power provide electric



service to these lift stations. The first lift station was identified by St. Joe as being located on Parcel ID # 26508-000-000 having a physical address of 3815 W. Hwy 388 ("First Lift Station"). The second lift station was identified by St. Joe as being located on Parcel ID # 26597-000-000 having a physical address of 1900 W. Hwy 388 ("Second Lift Station").

- 4. Upon receipt of the lift station locations, I evaluated their load and distance criteria relative to Gulf Power's and Gulf Coast Electric Cooperative's existing electrical facilities as required by the territorial agreement between Gulf Power and GCEC ("Territorial Agreement"). This evaluation revealed that the First Lift station was in an area currently being served by Gulf Power's existing facilities and bordered on Highway 388 with an existing distribution line sufficient to provide service. Therefore, Gulf Power could honor the customer's request for electric service to the First Lift Station without providing notice to GCEC under section 2.3(a) of the Territorial Agreement. This evaluation also revealed that the Second Lift Station was located in an area which was not in close proximity to either utility's existing facilities. Specifically, the Second Lift Station was located approximately 11,000 feet from Gulf Power's nearest existing facilities to the west on Highway 388.
- 5. Based on the respective distances between Gulf Power's and GCEC's existing facilities, and based on my experience in estimating, designing and overseeing the construction of electric distribution facilities, I concluded that Gulf Power's cost to serve the customer likely would not exceed GCEC's cost by the 25% threshold contained in section 2.3(d)(ii) of the Territorial Agreement.

- 6. Therefore, on October 20, 2017, I prepared written notice to GCEC of the customer's request for service for the Second Lift Station and sent the notice via electronic mail to Mr. Peyton Gleaton, GCEC's Vice President of Engineering, at the email address listed on GCEC's corporate website.
- 7. While I had not personally communicated with Mr. Gleaton prior to October 20, 2017, I did reach out to another Gulf Power employee, Steve Bottoms, who communicates more regularly with GCEC regarding engineering matters. Mr. Bottoms recommended that I contact Mr. Gleaton. I also visited GCEC's website (www.gcec.com) to confirm Mr. Bottoms' recommendation. When I visited GCEC's website, the website featured a "Contact Us" page. A copy of the relevant portion of the "Contact Us" page is attached hereto as <u>Schedule "1</u>." The "Contact Us" page contained a section titled "E-mail Directory." The directory indicated that Mr. Gleaton was GCEC's Vice President of Engineering, and contained a hyperlink to Mr. Gleaton's e-mail address. The fact that Mr. Gleaton was identified on the "Contact Us" link of GCEC's corporate website as one of five contact persons for the company and the fact that he was identified as GCEC's Vice President of Engineering -- which, in my experience, is a position involving oversight of the location and design of distribution construction activities -- reinforced and confirmed Mr. Bottoms' recommendation.
- 8. The October 20, 2017, notice identified the fact that Gulf Power had received a request for electrical service to a lift station located on Parcel # 26597-000-000 and the fact that the notice was being issued pursuant to section 2.3(a) of the Territorial Agreement. I did not include reference to the physical address of 1900 W. Hwy 388 because an internet

search of the physical address depicted the location of the subject property as being four driving miles and more than three aerial miles away from its actual location.

9. The Territorial Agreement is silent with respect to the manner of providing notice and the person to receive notice on behalf of the parties. Therefore, I exercised what I consider to be reasonable judgment in providing notice to Mr. Gleaton using the method identified on GCEC's corporate website.

FURTHER AFFIANT SAYETH NOT.

By:

Joshua R. Rogers

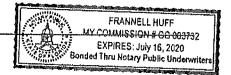
#### STATE OF FLORIDA COUNTY OF BAY

Sworn and subscribed before me, at the time of notarization, by Joshua R. Rogers, who is  $\underline{\checkmark}$  personally known to me or  $\underline{\phantom{\diamond}}$  produced a valid form of identification, this  $\underline{\downarrow}\underline{OH}$  day of August, 2018.  $\underline{\land}$   $\underline{\frown}$ 

NOTARY PUBL

[Print Name]

My Commission Expires:



### SCHEDULE 1

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From: Rogers, Joshua R. [mailto:JROGERS@southernco.com] Sent: Monday, December 11, 2017 8:36 AM

To: Precise, Bridget Subject: RE: 388 Force Main Lift Stations

Bridget,

I wanted to give you an update on the Highway 388 lift stations. The location at 3815 was construction completed last week and is ready to provide service when the electrician completes their work. The location at 1900 will require a new line extension. I noticed that there was a land clearing company on site and thought you may want to have them complete the necessary tree work. If you have the trees and limbs in the right of way on the south side of the roadway cleared, the cost for Gulf to provide service to the new lift station will be approximately \$115,000. It will take us up to two months to complete the engineering on this project and provide the exact cost. Please let me know if you have any questions and whether or not you would like for us to proceed with completing the engineering for this project.

Thanks,

Joshua Rogers, PE Gulf Power Company • Engineering Supervisor II Office: 850.872.3309 • Cell: 850.554.6583 MyGulfPower.com Stay connected with Gulf Power



From: Rogers, Joshua R. [mailto:JROGERS@southernco.com] Sent: Monday, December 11, 2017 10:09 AM To: Precise, Bridget Subject: RE: 388 Force Main Lift Stations

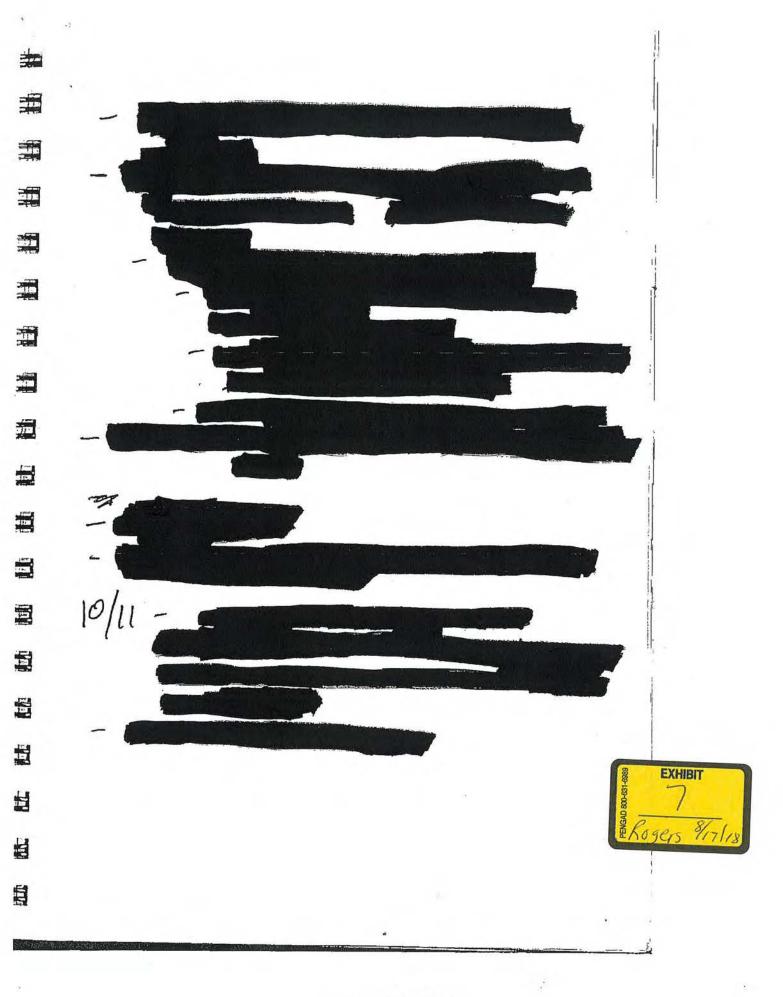
Bridget,

That's correct, it is the portion that would have to be paid before construction could start.

Thanks,

Joshua Rogers, PE Gulf Power Company • Engineering Supervisor II Office: 850.872.3309 • Cell: 850.554.6583 MyGulfPower.com Stay connected with Gulf Power



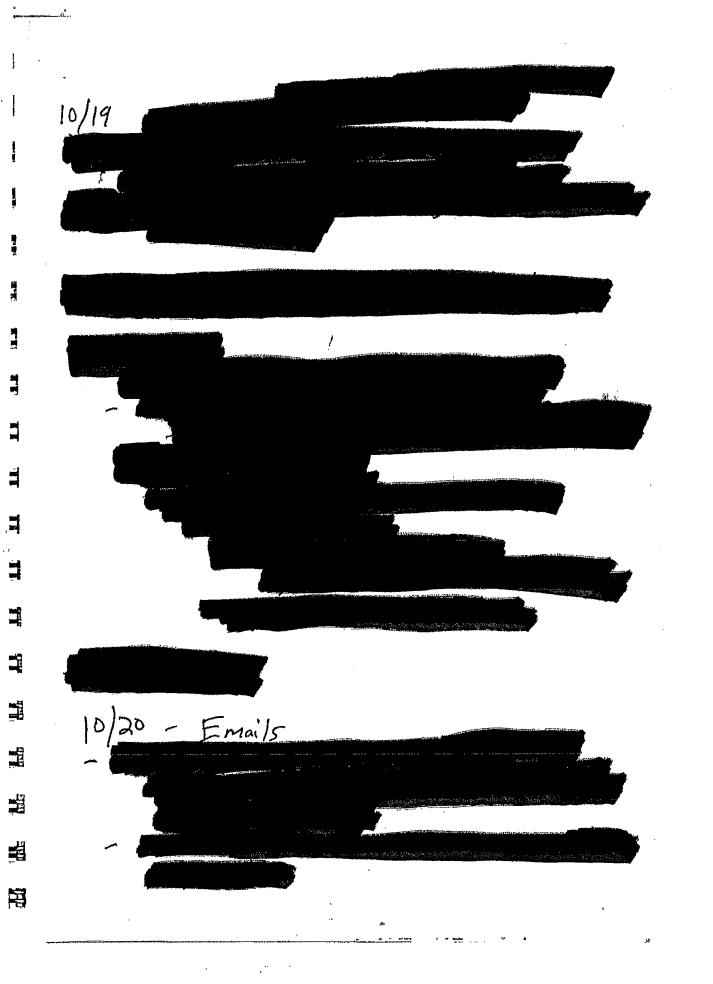


1 Muching w/ St. Soe, Bridgette & April, MR.G.P. ŝ Force main lift station - getting 911 address - both east of Burnt Mill Creek - one @ dint cut. in & get new 388 to Augport entrance road from DOT, letting May 18

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#### 20180125-GCEC-POD-5-2



20180125-GCEC-POD-5-3

-S. Bottoms GCEC - left message 1 山 V.C. gayton gladon jr @GCEC 850-913-3734 四 Section 2.9 of agreement 曹 10/23 曹 뒫 壛 樌 1

#### 20180125-GCEC-POD-5-4

#### BEFORE THE PUBLIC SERVICE COMMISSION

IN RE: Petition of Gulf Power Company to resolve a territorial dispute with Gulf Coast Electric Cooperative, Inc.

Docket No. <u>930885-EU</u> Date Filed: 09/08/93

#### Petition of Gulf Power Company

Gulf Power Company ["Gulf Power", "Gulf", or "the Company"], by and through its undersigned attorneys, pursuant to the authority of Section 366.04(2)(e), Florida Statutes, hereby petitions the Florida Public Service Commission [the "Commission"] to resolve a territorial dispute involving Gulf Coast Electric Cooperative, Inc. [the "Co-Op"]. In support of this Petition, Gulf Power states:

 The exact name of the Company and the address of its principal business office is:

> Gulf Power Company 500 Bayfront Parkway P. O. Box 1151 Pensacola, Florida 32520



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2. Notices and communications with respect to this petition and docket should be addressed to:

G. Edison Holland, Jr.	Jack L. Haskins	
Jeffrey A. Stone	Manager	
Teresa E. Liles	Rates & Regulatory Matters	
Beggs & Lane	Gulf Power Company	
P. O. Box 12950	P. O. Box 13470	
Pensacola, FL 32576-2950	Pensacola, FL 32591-3470	

3. Gulf Power Company is an investor-owned electric utility that owns, maintains, and operates an electric generation, transmission, and distribution system within the State of Florida through which the Company provides retail electric service to

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customers within northwest Florida and therefore is regulated by the Florida Public Service Commission as a public utility pursuant to Chapter 366 of the Florida Statutes.

4. Gulf Coast Electric Cooperative, Inc. is a rural electric cooperative organized and existing under Chapter 425, Florida Statutes, and is subject to the jurisdiction of the Florida Public Service Commission for purposes of resolving territorial disputes under Section 366.04(2)(e), Florida Statutes.

5. Gulf Power began serving Washington County in January of 1926 when Houston Power Company assigned its franchise rights for Chipley, Florida, the county seat of Washington County, to Gulf. Gulf Power also began providing electrical service to the unincorporated areas of Washington County, Florida, in 1926 and has consistently provided electrical service to the unincorporated areas for over sixty-seven years.

6. The Florida Department of Corrections [the "Department"] is in the process of constructing a new correctional facility and work camp located at the northwest corner of Highway 77 and Highway 279 in the Greenhead area of Washington County, Florida. The land on which the correctional facility will be located was donated by Washington County after it purchased the property based in part on a forty-five thousand (\$45,000) dollar pledge obtained from the Co-Op.

7. On April 9, 1993, Gulf Power made a proposal to the Department for the provision of electric service to the new correctional facility and work camp.

8. On May 26, 1993, the Department informed the County Administrator for Washington County that both Gulf Power and the Co-Op are capable of providing electrical service to the correctional institute and work camp. The Department requested the Washington County Administrator to determine which utility would provide electric service to the correctional institute.

9. The Co-Op and the Washington County Board of County Commissioners have been involved in negotiations concerning the Co-Op assisting the County Commissioners in securing the land for the correctional facility.

10. The Washington County Board of County Commissioners informed the Department that the Co-Op would be providing service to the correctional institute and work camp. Subsequently, the Department informed Gulf that in cases where counties are donating land to the Department, the Department prefers that the county determine the provider of electric service. In this instance since the Department was the benefactor of land donated by Washington County, the Department acquiesced to the County's choice of the Co-Op instead of Gulf Power.

11. The correctional institute will be strategically constructed adjacent to the intersection of two Gulf distribution lines. Each line is fed from separate substation facilities -- the Sunny Hills and Vernon substations. Since the correctional site will be located between these substations, Gulf has facilities already in place to provide independent alternate electric service.

(See map attached as Exhibit A for location of pertinent facilities.)

12. The Co-Op would be required to remove and relocate lines that are presently on the correctional site and reconstruct additional lines up to and along Highway 279 at an estimated cost of forty-two thousand dollars (\$42,000). In addition, the Co-Op would be required to cross Gulf's lines in order to service the correctional site.

13. Based upon connected demand and monthly electrical consumption information provided to Gulf by the Department, the monthly electric service provided by Gulf is estimated to be twenty-one percent (21%) lower than the Co-Op's, resulting in annual savings to the Department of approximately \$23,027.

14. Gulf Power is better able to provide adequate facilities and reliable electrical service to the correctional institute and work camp than is the Co-Op. Gulf's generation reserves are sufficient to serve the facility without the need for construction of additional capacity within the foreseeable future. Furthermore, as illustrated by the foregoing, the Co-Op cannot provide service to the correctional institute and work camp without uneconomic duplication of Gulf's existing generation, transmission, and distribution services.

15. Gulf Power is better able to expand services in the area to reliably and economically meet the area's future needs for electric service than is the Co-Op.

WHEREFORE, Gulf Power Company hereby files this petition with this Commission for an order declaring the Department of Corrections correctional institute and work camp site located in Washington County to be territory that should properly be served by Gulf Power Company, not Gulf Coast Electric Cooperative, Inc., and enjoining Gulf Coast Electric Cooperative, Inc., from serving said correctional institute and work camp site.

DATED this 7th day of September, 1993.

G. EDISON HOLLAND, JR. Fla. Bar No. 261599 JEFFREY A. STONE Fla. Bar No. 325953 TERESA E. LILES Fla. Bar No. 510998 Beggs & Lane P. O. Box 12950 Pensacola, Florida 32576 (904) 432-2451 Attorneys for Gulf Power Company

#### CERTIFICATE OF SERVICE

I hereby certify that a true and correct copy hereof has been furnished to W. M. Johnson, County Road 21, Kinard, Florida, as the registered agent for Gulf Coast Electric Cooperative, by registered U.S. Mail, this 7th day of September, 1993.

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Exhibit A to the petition is an oversized aerial view of the territory in question. Due to its size, it was not included in these pages.

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OFFICE OF COMMISSION CLERK ANN COLE COMMISSION CLERK

## Jublic Service Commission

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# *Docket No. :* 930885-EU

**Docket Title:** Petition to resolve territorial dispute with Gulf Coast Electric Cooperative, Inc. by Gulf Power Company

DN 09673-93: EXHIBIT A TO PETITION TO RESOLVE TERRITORIAL DISPUTE- OVERSIZED AERIAL VIEW OF THE TERRITORY IN QUESTION.

[CLK NOTE: MAP PORTION OF TESTIMONY EXHIBIT CAN BE FOUND IN MAPS MICROFILM.]

PSC Website: http://www.floridapsc.com

Internet E-mail: contact@psc.state.fl.us

#### BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Petition of Gulf Power Company to Resolve a Territorial Dispute with Gulf Coast Electric Cooperative, Inc. Docket No. 930885-EU

#### ANSWER OF GULF COAST ELECTRIC COOPERATIVE, INC. TO PETITION OF GULF POWER COMPANY MOTION TO DISMISS AND MOTION TO STRIKE

GULF COAST ELECTRIC COOPERATIVE, INC. ("GCEC" or "Gulf Coast", or "The Cooperative"), by and through its undersigned attorneys, responds to the petition of GULF POWER COMPANY as follows:

A. The name of the respondent and the respondent's address and its principal place of business is:

> Gulf Coast Electric Cooperative, Inc. Post Office Box 220 Highway 22 Wewahitchka, FL 32465 (904) 639-2216

B. Notices and communications with respect to this docket should be addressed to:

> John H. Haswell, Esquire CHANDLER, LANG & HASWELL, P.A. 211 N.E. 1st Street P. O. Box 23879 Gainesville, FL 32602 (904) 376-5226 Florida Bar No. 162536

J. Patrick Floyd, Esquire 408 Long Avenue Port St. Joe, FL 32456 (904) 227-7413



Hubbard W. Norris, General Manager Gulf Coast Electric Cooperative, Inc. Post Office Box 220 Highway 22 Wewahitchka, FL 32465 (904) 639-2216

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C. For answer to the Petition of GULF POWER COMPANY, GULF COAST says as follows with respect to each numbered allegation:

- 1. Admitted.
- 2. Admitted.
- 3. Admitted.

4. Admitted that GCEC is a rural electric cooperative subject to the Commission's jurisdiction pursuant to 366.04(2)(e), Florida Statutes, and admitted further that the Public Service Commission has jurisdiction over GCEC for other limited purposes under Chapter 366.

5. Denied. Until 1950 there was no electric service provided to the general area of the dispute in south Washington County. Since Gulf Power Company refused to serve the area, GCEC began providing service in 1950 and constructed facilities to provide electric service on SR77 and CR279 (Vernon Road) adjacent to the disputed area in 1950, and GCEC has been providing such electric service from that time until the present.

6. Admitted that the Department of Corrections has developed plans to construct phase 1 of a correctional institute in the disputed area generally adjacent to SR77 and CR279 in south Washington County. Admitted further that in accordance with DOC requirements, the land on which the correctional institution is to be built was contributed by the County Commission of Washington County. Denied, however, that Gulf Coast "pledged" \$45,000 to the Gulf Power Company/Gulf Coast Electric Cooperative, Inc. Territorial Dispute Answer of GCEC Page 3

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county, but admitted that Gulf Coast has already granted and paid \$45,000 to Washington County to allow the county to complete the purchase of the land on which the Department of Corrections will construct the facilities. The grant by Gulf Coast is to advance the rural development of Washington County, to assist the local economy by providing funds to local government to bring new economic enterprises to a depressed area of the state, in the public interest. (See Exhibit "A", attached hereto.)

7. Without knowledge as to the date that Gulf Power made a proposal to the Department of Corrections, but admitted that on or about May 13, 1993, Gulf Coast discovered that Gulf Power had made such a proposal without informing the Cooperative.

8. Without knowledge as to the specifics of the allegations stated in Gulf Power's petition, but admitted that the Department of Corrections delegated its authority to state a preference for the electric utility provider to the County Commission of Washington County, thereby appointing the County Commission as the DOC's agent to select the utility which would provide electric service to the correctional institute.

9. Denied that GCEC and the County Commissioner's of Washington County have been involved in "negotiations," but admitted that GCEC offered a grant of \$45,000 to the County Commission of Washington County to assist the County Commission in purchasing the land for the correctional facility, in the same Gulf Power Company/Gulf Coast Electric Cooperative, Inc. Territorial Dispute Answer of GCEC Page 4

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fashion that GCEC made such a grant to the County Commission of Gulf County in 1990, for rural development.

10. GCEC denies Gulf Power's characterization of the Department of Corrections "acquiescence" to the County Commission's choice of electric provider. Admitted, however, that the Department of Corrections authorized the County Commissioner's of Washington County to select the electric service provider, and that the Washington County Commission selected Gulf Coast Electric Cooperative, Inc.

11. The Cooperative denies Gulf Power's allegation that the correctional institute will be "strategically" located anywhere, but admitted that the correctional institute is planned to be constructed adjacent to the intersection of SR77 and CR279, and further admitted that Gulf Power had distribution facilities on both SR77 and CR279, which facilities were constructed 20 years after the Cooperative's facilities on said road were constructed. The Cooperative is without knowledge as to whether or not Gulf Power had facilities in place adequate to provide independent alternate electric service from its Sunny Hills substation or Vernon substation. Further admitted that the Cooperative has electric facilities on the site itself, not merely adjacent thereto, but physically crossing over the proposed correctional institute site. On Gulf Power's Exhibit A, Gulf Power failed to

Gulf Power Company/Gulf Coast Electric Cooperative, Inc. Territorial Dispute Anewer of GCEC Page 5

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identify the "existing 10 line" as an existing facility of Gulf Coast Electric Cooperative, Inc.

12. Denied. The Cooperative cannot be required to remove and relocate any existing lines unless the Cooperative were to agree to do so voluntarily, or unless its facilities and easements were condemned in a properly filed eminent domain action. Consequently, regardless of which utility were to provide service to the site, in order to accommodate the Department of Corrections, the Cooperative would have to be compensated for the removal and relocation of its existing facilities, unless the Cooperative voluntarily waived that reimbursement. In addition, Gulf Power's allegation that the Cooperative would be required to cross Gulf's lines to provide service to the correction site is misleading. Gulf Power the utility that first crossed the was over Cooperative's lines in 1971. The Cooperative's facilities currently in place pre-existed any facilities of Gulf Power. The Cooperative is merely changing the access location to the property from its existing access off of CR279 to the point of service preferred by the Department of Corrections.

- 13. Denied.
- 14. Denied.
- 15. Denied.

Gulf Power Company/Gulf Coast Electric Cooperative, Inc. Territorial Dispute Answer of GCEC Page 6

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#### MOTION TO DISMISS

GULF COAST ELECTRIC COOPERATIVE, INC., by and through its undersigned attorneys, respectfully requests that the Commission dismiss the petition of GULF POWER COMPANY for failure to state a cause of action and for lack of jurisdiction, and in support thereof says:

1. Gulf Power's petition admits that the Department of Corrections, acting through its agent either directly or by delegation, has selected, that is, indicated a customer preference for, Gulf Coast Electric Cooperative, Inc.

2. Gulf Power's petition fails to allege that its cost to provide the facilities necessary to serve the disputed area would be greater or lesser than the Cooperative's.

3. Gulf Power's petition fails to allege any ultimate facts to support its legal conclusion that Gulf Power is better able to expand services in the area to reliably and economically meet the area's future needs.

4. Gulf Power has failed to allege any ultimate facts to establish a claim that service to the disputed area by the Cooperative would in any fashion whatsoever result in the uneconomic duplication of distribution, transmission or generation facilities. Gulf Power Company/Gulf Coast Electric Cooperative, Inc. Territorial Dispute Answer of GCEC Page 7

5. The Florida Public Service Commission has no jurisdiction over the rates of the rural electric cooperatives or municipal electric utilities. In addition, the Florida Public Service Commission has, as a matter of policy, refused to consider the rates charged by competing utilities in resolving a territorial dispute, and even if the Commission did have such a policy or legal authority, it would require a finding by the Commission that the rates of a particular utility were unreasonable, unjust, or unduly discriminatory.

WHEREFORE, Gulf Coast Electric Cooperative, Inc. respectfully requests that the Commission enter an order dismissing the petition of Gulf Power Company.

#### MOTION TO STRIKE

Gulf Coast Electric Cooperative, Inc., by and through its undersigned attorneys, respectfully requests that the Commission strike paragraph 13 of the petition of Gulf Power Company for the following reasons:

1. In paragraph 13 of Gulf's petition, Gulf alleges that if Gulf were to provide service to the Department of Corrections that the DOC would save approximately \$23,027. Not only is that claimed savings incorrect, but also it is totally irrelevant to the resolution of a territorial dispute. Gulf Power Company/Gulf Coast Electric Cooperative, Inc. Territorial Dispute Answer of GCEC Page 8

2. The Commission has no jurisdiction over the rates of rural electric cooperatives or of municipal electric utilities. In addition, the Florida Public Service Commission has, as a matter of policy, refused to consider the rates charged by competing utilities in resolving a territorial dispute, and even if the Commission did have such a policy or legal authority, it would require a finding by the Commission that the rates of a particular utility were unreasonable, unjust, or unduly discriminatory.

WHEREFORE, pursuant to Rule 1.140(f) Florida Rules of Civil Procedures, Gulf Coast respectfully requests that paragraph 13 of the Gulf petition be stricken on the grounds that it is immaterial, impertinent, and irrelevant.

Respectfully submitted,

John H. Haswell, Esquire CHANDLER, LANG & HASWELL, P.A. 211 N.E. 1st Street P. O. Box 23879 Gainesville, FL 32602 (904) 376-5226 Florida Bar No. 162536

CERUICE W/ YAMMILIEM

J. Patrick Floyd, Esquire 408 Long Avenue Port St. Joe, FL 32456 (904) 227-7413 Florida Bar No.

Gulf Power Company/Gulf Coast Electric Cooperative, Inc. Territorial Dispute Answer of GCEC Page 9

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#### CERTIFICATE OF SERVICE

I HEREBY CERTIFY that a true and correct copy of the foregoing has been furnished to G. EDISON HOLLAND, JR., ESQUIRE, P. O. Box 12950, Pensacola, FL 32576 and Legal Division, FLORIDA PUBLIC SERVICE COMMISSION, 101 E. Gaines Street, Tallahassee, FL 32301, by U.S. Mail this <u>First</u> day of <u>October</u>, 1993.

VIHLAND Of Counsel

SEP 30 '93 10:12

PAGE.02

### WASHINGTON COUNTY **BOARD OF COUNTY COMMISSIONERS**

POST OFFICE BOX 647 . CHIPLEY, FLORIDA 32428-0647 TELEPHONE: (904) 688-6200

EARNESTINE MILLER Clerk and Accounts (904) 638-6233

. . .

September 28, 1993

H.W. Norris, General Manager Gulf Coast Electric Cooperative, Inc. Post Office Box 220 Wewahitchka, Florida 32465

#### Washington County Prison Facility Ra:

Dear Mr. Norris:

This letter is to advise that the Board of County Commissioners of Washington County appreciate your cooperative's grant in the amount of \$45,000.00 to Washington County to make possible our purchase of the future site of Washington Correctional Institute. Your generous contribution to our County has allowed us to qualify for placement of a prison facility in Washington County, The Board of County Commissioners and citizens of our County appreciate your interest in our growth and development and assisting us in providing additional employment opportunities for our citizens.

As you know we have chosen Gulf Coast Electric Cooperative to provide electrical service to the facility because of your interest in our County's future growth and prosperity. On behalf of the Board of County Commissioners and the citizens of Washington County we wish to extend our heart felt thanks and appreciation.

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Very truly yours, Lengy Cant

Lenzy Corbin, Chairman Board of County Commissioners

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FPSC Docket No. 930885 -EU

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EXHIBIT A 1 PAGE 1 + 016

JIM MORRIS District One

DOYLE TAYLOR District Two

CHARLES BROCK District Three

LENZY COREIN District Four

HULAN CARTER District Five

WILLIAM S. HOWELL, JR. Attorney

> ROGER D. HAGAN Administrator



### Holland & Knight

315 South Calhoun Street, Suite 600 | Tallahassee, FL 32301 | T 850.224.7000 | F 850.224.8632 Holland & Knight LLP | www.hklaw.com

D. Bruce May, Jr. (850) 425-5607 bruce.may@hklaw.com

April 18, 2018

Via E-Mail (srg@beggslane.com) and U.S. Mail

Steven R. Griffin, Esq. Beggs & Lane 501 Commendencia Street Pensacola, Florida 32502

Re: Service to Lift Station Steve Dear Mr. Oriffin:

Our law firm represents Gulf Coast Electric Cooperative, Inc. ("GCEC"). GCEC, along with your client Gulf Power, are parties to a territorial agreement (the "Territorial Agreement"), which was approved by and merged into the following orders of the Public Service Commission: PSC-01-0891-PAA-EU and PSC-01-0891A-PAA-EU (collectively the "Territorial Orders"). Copies of the Territorial Agreement and the Territorial Orders are attached as Composite Exhibit "A". The reason for this letter is to confirm a meeting with you and your client to resolve an apparent violation of the Territorial Orders before the matter advances into a full-fledged territorial dispute. Such meeting is envisioned by the terms of the Territorial Agreement which requires GCEC and Gulf Power to make "every effort" to resolve a service territory dispute before moving forward at the Public Service Commission. We would propose that the meeting take place a week from today on April 25th, at GCEC's offices in Wewahitchka, Florida. In advance of the meeting we believe it would be helpful to summarize GCEC's concerns.

As you know, the Territorial Agreement sets forth enforceable "Procedures and Guidelines", which prescribe in detail how a utility is to respond to a request for service in order to avoid uneconomic duplication of facilities. Whether the provision of service to a particular point of delivery by one utility would result in uneconomic duplication of the other utility's facilities depends on whether "there is a significant difference in the Cost of Service for each of the utilities. The likelihood of there being a significant difference in the Cost of Service is primarily a function of the size of the Load and the difference in distances between the Point of Delivery and the Existing Facilities of each Utility." § 2.1, Territorial Agreement. Specifically, the

Anchorage | Atlanta | Austin | Boston | Charlotte | Chicago | Dallas | Denver | Fort Lauderdale | Houston | Jacksonville | Lakeland Los Angeles | Miami | New York | Orlando | Portland | San Francisco | Stamford | Tallahassee | Tampa | Tysons Washington, D.C. | West Palm Beach



Steve Griffin April 18, 2018 Page 2

to meet a series of explicit conditions before providing the requested service. If those conditions are not met, the utility is to direct the prospective customer to the other utility.

Here, the apparent violation of the Territorial Orders arises out of a request for electric service to a lift station which GCEC received in mid-December 2017. After receiving the request, and as required by the Territorial Orders, GCEC reviewed the "customer load requirements, proximity to existing facilities of both utilities, capabilities of the existing facilities, and the cost to provide the requested service." Order No.: PSC-01-0891-PAA-EU, p. 2. GCEC's review shows that the lift station had a load requirement of 112.5 kVa, and the construction needed to serve the lift station would predominantly require GCEC to add new pole line. GCEC's review also shows that: (i) its cost of service for the lift station is \$17,393.28 (see Exhibit "B"); (ii) its existing facilities are 7,920 feet from the lift station; and (iii) Gulf Power's existing facilities are 11,088 feet from the lift station. Because GCEC's existing facilities are 3,168 feet closer to the point of delivery than Gulf Power's facilities, GCEC has the unrestricted right to serve the lift station under Section 2.2(b) of the Territorial Agreement. That section confirms that GCEC can proceed to serve the lift station without any notice or cost of service comparison since "the construction required is predominantly the addition of new pole line and [GCEC's] existing facilities are no more than 1,500 feet further from the point of delivery than the existing facilities of [Gulf Power]." Again, GCEC easily met this condition because its existing facilities are not "further" from the point of delivery than Gulf Power's facilities; in fact GCEC's facilities are over 3,000 feet closer than those of Gulf Power.

Even if the cost of service comparison provisions in Section 2.3 of the Territorial Agreement were to somehow apply (which they do not), such comparison shows that Gulf Power's cost of service for the lift station would be significantly more than GCEC's cost of service. Thus, service by Gulf Power would "trigger uneconomic duplication" that the Territorial Orders were designed to avoid. Order No. PSC-01-00891-PAA-EU, p. 3. Gulf Power's own calculations show its cost of service for the lift station is \$76,000. See Exhibit "C". By comparison, GCEC's cost of service is \$17,393.28. See Exhibit "B". Under the test set forth in Section 2.3(d)(i), Gulf Power's cost of service exceeds GCEC's cost of service by \$58,606.72, which under the Territorial Agreement means that the cost differential is not *de minimis*. Moreover, under the test set forth in Section 2.3(d)(ii), Gulf Power's cost of service by 337%, which far outstrips the "25% threshold" in the Territorial Orders and presents a prima facie case of uneconomic duplication.

But it now appears that Gulf Power is attempting to serve this lift station despite the requirements of the Territorial Orders. GCEC has the right under those Territorial Orders to serve the lift station and is astounded that Gulf Power would suggest that GCEC has waived that right.<sup>1</sup> GCEC is also deeply concerned that Gulf Power appears to be taking steps to extend its

<sup>&</sup>lt;sup>1</sup><u>After</u> GCEC received the request to serve the lift station in December 2017, GCEC learned that Gulf Power had apparently received a competing request to serve the same location either in late October or November of 2017. However, Gulf Power never provided GCEC "all relevant information about the request" as required in Section 2.3(a). Instead, a Gulf Power employee sent a nebulous, two-sentence email to a GCEC employee which mentioned in passing that Gulf Power had received a request to serve a "new lift station" without providing any indication of the county in which the lift station was to be located. That email provided none of the relevant information that GCEC would need to determine whether its facilities would be uneconomically duplicated if the service request were honored. It cannot be the basis for claiming that GCEC waived its right to serve.

Steve Griffin April 18, 2018 Page 3

facilities and incur significant costs while the parties have been engaged in serious discussions over this issue. See photos which appear to show Gulf Power crews installing new poles and lines along SR 388 and Gulf Power's electronic locate requests, which are attached as Composite Exhibit "D". Our client hopes that is not happening as it would directly contravene the Commission's directives in the Territorial Orders, and conflict with prior written assurances that Gulf Power has given. It also harkens back to "race to serve" practices that have long been proscribed by the Commission and the Florida Supreme Court. *See, e.g., Gulf Coast Elec. Coop., Inc. v. Clark*, 674 So. 2d 120 (Fla. 1996); and, *Gulf Power Co. v. Fla. Pub. Serv. Comm'n*, 480 So. 2d 97 (Fla. 1985).

As I mentioned, GCEC is available to meet with you and your client next Wednesday in a good faith effort to try to resolve this matter. I look forward to hearing back from you on whether that meeting date is acceptable. Thank you in advance for your consideration.

Sincerely,

HOLLAND & KNIGHT LLP

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D. Bruce May, Jr.

DBM:kjg Enclosures

cc: Braulio Baez Keith Hetrick, Esq. Mary Anne Helton, Esq. Thomas Ballinger John Bartley Patrick Floyd, Esq.

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## COMPOSITE EXHIBIT A

#### BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Petition to resolve territorial dispute with GULF COAST ELECTRIC COOPERATIVE, INC. by GULF POWER COMPANY. DOCKET NO. 930885-EU ORDER NO. PSC-01-0891-PAA-EU ISSUED: April 9, 2001

The following Commissioners participated in the disposition of this matter:

J. TERRY DEASON BRAULIO L. BAEZ MICHAEL A. PALECKI

#### NOTICE OF PROPOSED AGENCY ACTION ORDER APPROVING PROCEDURES AND GUIDELINES FOR AVOIDING FURTHER UNECONOMIC DUPLICATION OF FACILITIES

BY THE COMMISSION:

NOTICE is hereby given by the Florida Public Service Commission that the action discussed herein is preliminary in nature and will become final unless a person whose interests are substantially affected files a petition for a formal proceeding, pursuant to Rule 25-22.029, Florida Administrative Code.

Pursuant to Section 366.04(2)(d), Florida Statues, we have jurisdiction "to approve territorial agreements between and among rural electric cooperatives, municipal electric utilities, and other electric utilities under its jurisdiction." In Order No. PSC-98-0174-FOF-EU issued January 28, 1998, we directed Gulf Power Company and Gulf Coast Electric Cooperative, Inc., to establish detailed procedures and guidelines addressing subtransmission, distribution, and requests for new service which are enforceable with each respective utility. A joint submission of Procedures and Guidelines for Avoiding Further Uneconomic Duplication of Facilities was filed on July 24, 2000. On September 15, 2000, we received a letter requesting a 90-day extension for purposes of amending the July 24, 2000 filing. On January 26, 2001, pursuant to Section 366.04(2)(d), Florida Statutes, and Rule 25-6.0440, Florida Administrative Code, Gulf Power Company and Gulf Coast

DOCUMENT NUMBER-DATE

04323 APR-95

20180125-GCEC-POD-4-5

FPSC-RECORDS/REPORTING

Electric Cooperative Inc., filed an Amended Joint Submission of Procedures and Guidelines for Avoiding Further Uneconomic Duplication of Facilities. A copy of the Procedures and Guidelines is included as Attachment A to this Order and is incorporated by reference herein.

In interpreting our authority to review territorial agreements, the Florida Supreme Court has held that the appropriate standard is the "no-detriment test." <u>Utilities Comm'n of City of New Smyrna v. FPSC</u>, 469 So. 2d 731 (Fla. 1985). The Court stated that PSC approval should be based on the effect the territorial agreement will have on all customers in the territory, not just whether transferred customers will benefit. <u>See id.</u> at 732. "For PSC approval, any customer transfer in a proposed territorial agreement must not harm the public." <u>Id.</u> at 733.

Rule 25-6.0440(2), Florida Administrative Code, describes the standards of approval of territorial agreements as follows:

(2) Standards for Approval. In approving territorial agreements, the Commission may consider, but not be limited to consideration of:

- (a) the reasonableness of the purchase price of any facilities being transferred;
- (b) the reasonable likelihood that the agreement, in and of itself, will not cause a decrease in the reliability of electrical service to the existing or future ratepayers of any utility party to the agreement; and
- (c) the reasonable likelihood that the agreement will eliminate existing or potential uneconomic duplication of facilities.

The above standards were adopted to ensure that the general body of ratepayers is not harmed by the approval of territorial agreements.

In this case, the proposed Amended Procedures and Guidelines for Avoiding Further Uneconomic Duplication of Facilities is the first territorial agreement between the parties. Section II of the proposed agreement outlines a utility's response to a request for service. Upon a request for service, a utility will review

customer load requirements, proximity to existing facilities of both utilities, capabilities of the existing facilities, and the costs to provide the required service. We find that a comparative analysis such as the one required by the proposed agreement will avoid future uneconomic duplication of facilities. Section III of the proposed agreement ensures that customer reliability and power quality will be considered in each request for new service. Section IV ensures utilities will not seek to serve customers currently being provided service by the other utility. Section V of the proposed agreement ensures that distribution system upgrades and extensions will not be put in place for speculative future loads.

The proposed territorial agreement does not establish a traditional "lines-on-the-ground" territorial boundary. However, the proposal addresses all the necessary standards required for approval. When necessary to compare cost of service, the agreement provides a test of two alternatives. First, if the difference between the costs of service of the two companies is less than \$15,000, that amount is to be considered *de minimis*, and the customer's choice of provider may prevail. This *de minimis* standard was derived from the Florida Supreme Court's decision in this docket in <u>Gulf Coast Electric Cooperative, Inc. v. Susan F. Clark</u>, et al., 674 So.2d 120 (Fla. 1996). However, the Supreme Court's opinion does not require that the *de minimis* standard be the only criterion for evaluating uneconomic duplication.

If the foregoing de minimis test is exceeded, the agreement provides an alternative comparison of the companies' respective costs of service. If the differential is not more than 25%, the utility with the higher cost of service may provide service according to the agreement, if chosen by the customer. This provision provides a reasonable means for establishing the limit of economic duplication. In the context of a project where there is a significant load associated with the new service, the level of investment necessary by either party would be substantial, as would be the revenues provided by that customer. In such a case, a differential of \$15,000 would likely not be a meaningful measure. Instead, the 25% threshold provides a reasonable measure of the outer limit of economic duplication and therefore the trigger for uneconomic duplication. It takes into account load and other factors that are a part of the determination of uneconomic

duplication, while preserving the customer's ability to initially choose his or her provider. We find the agreement to be in the best interests of the companies and their ratepayers, and we expect the agreement to prevent uneconomic duplication of services, as intended.

Because of the unique characteristics of the proposed territorial agreement, we believe the parties should file a report addressing the effectiveness of the agreement in avoiding future uneconomic duplication and ensuring reliable service. The report should be filed on a 12-month basis for at least the next two years. These reports will provide the appropriate basis to determine whether the proposed territorial agreement is effective.

Based on the foregoing, it is

ORDERED by the Florida Public Service Commission that the Amended Joint Submission of Procedures and Guidelines for Avoiding Further Uneconomic Duplication of Facilities, attached and incorporated by reference herein, between Gulf Power Company and Gulf Coast Electric Cooperative Inc., is approved. It is further

ORDERED that Gulf Power Company and Gulf Coast Electric Cooperative Inc. shall file a report on a 12 month basis for at least the next two years, addressing the effectiveness of the agreement in avoiding uneconomic duplication and ensuring reliable service. It is further

ORDERED that the provisions of this Order, issued as proposed agency action, shall become final and effective upon the issuance of a Consummating Order unless an appropriate petition, in the form provided by Rule 28-106.201, Florida Administrative Code, is received by the Director, Division of Records and Reporting, 2540 Shumard Oak Boulevard, Tallahassee, Florida 32399-0850, by the close of business on the date set forth in the "Notice of Further Proceedings" attached hereto. It is further

ORDERED that in the event this Order becomes final, this docket shall be closed.

By ORDER of the Florida Public Service Commission this <u>9th</u> day of <u>April</u>, <u>2001</u>.

BLANCA S. BAYÓ,

BLANCA S. BAYO, Director Division of Records and Reporting

(SEAL)

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#### NOTICE OF FURTHER PROCEEDINGS OR JUDICIAL REVIEW

The Florida Public Service Commission is required by Section 120.569(1), Florida Statutes, to notify parties of any administrative hearing that is available under Section 120.57, Florida Statutes, as well as the procedures and time limits that apply. This notice should not be construed to mean all requests for an administrative hearing will be granted or result in the relief sought.

Mediation may be available on a case-by-case basis. If mediation is conducted, it does not affect a substantially interested person's right to a hearing.

The action proposed herein is preliminary in nature. Any person whose substantial interests are affected by the action proposed by this order may file a petition for a formal proceeding, in the form provided by Rule 28-106.201, Florida Administrative Code. This petition must be received by the Director, Division of Records and Reporting, 2540 Shumard Oak Boulevard, Tallahassee, Florida 32399-0850, by the close of business on <u>April 30, 2001</u>.

In the absence of such a petition, this order shall become final and effective upon the issuance of a Consummating Order.

Any objection or protest filed in this docket before the issuance date of this order is considered abandoned unless it satisfies the foregoing conditions and is renewed within the specified protest period.

#### BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Petition to resolve territorial dispute with GULF COAST ELECTRIC COOPERATIVE, INC. by GULF POWER COMPANY. DOCKET NO. 930885-EU ORDER NO. PSC-01-0891A-PAA-EU ISSUED: March 26, 2002

#### AMENDATORY ORDER

On April 9, 2001, the Commission issued Order No. PSC-01-0891-PAA-EU, in Docket No. 930885-EU. After issuance, it was noted that due to a scrivener's error, Attachment A, which was incorporated into the Order by reference, was not attached. To correct this error, the Order shall be amended to include Attachment A, which is incorporated by reference. Order No. PSC-01-0891-PAA-EU is affirmed in all other respects.

Based on the foregoing, it is

ORDERED by the Florida Public Service Commission that Order No. PSC-01-0891-PAA-EU is hereby amended as set forth in the body of this Order. It is further

ORDERED that Order No. PSC-01-0891-PAA-EU is affirmed in all other respects.

By ORDER of the Florida Public Service Commission this <u>26th</u> day of <u>March</u>, <u>2002</u>.

BLANCA S. BAYÓ, Director Division of the Commission Clerk and Administrative Services

(SEAL)

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20180125-GCEC-POD-4-11

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#### PROCEDURES AND GUIDELINES FOR AVOIDING FURTHER UNECONOMIC DUPLICATION OF FACILITIES

It is expected that the utilization of these procedures and guidelines will help Gulf Coast Electric Cooperative, Inc. ("GCEC") and Gulf Power Company ("Gulf Power") avoid further uneconomic duplication of the facilities of each other, in accordance with the policy and rules of the Florida Public Service Commission ("Commission"). Accordingly, these procedures and guidelines are intended for use by the parties to assist in determining whether or not they should agree to honor the request for electric service by a Customer or should otherwise proceed with the construction of additional facilities. If, by constructing the facilities to provide service to a Customer requesting such service, there is a reasonable expectation that uneconomic duplication of facilities would occur, a Utility may deny service to the Customer and direct the Customer to request service from the Utility whose provision of such service would not be expected to result in uneconomic duplication.

#### SECTION I: DEFINITIONS

- 1.1 <u>Cost of Service</u>. As used herein, the term "Cost of Service" shall mean the initial cost of the construction (including fully-Loaded labor, materials, engineering and supervision overheads, etc.) of the modification or addition of facilities required to provide requested service to the Customer less any initial payments by the Customer as a contribution in aid to construction.
- 1.2 <u>Customer</u>. As used herein, the term "Customer" shall mean any person or entity requesting electrical service and who is intending to be responsible for or who is acting on behalf of the intended responsible party for a building or other facility (e.g. electromechanical equipment, contiguous group of premises, etc.) requiring such electrical service.
- 1.3 <u>Existing Facilities</u>. As used herein, the term "Existing Facilities" shall mean the Utility's nearest facilities that are of a sufficient size, character (number of phases, primary voltage level, etc.) and accessibility so as to be capable of serving the anticipated Load of a Customer without requiring any significant modification of such facilities.
- 1.4 <u>Load</u>. As used herein, the term "Load" shall mean the connected Load stated is terms of kilovolt-amperes (kVA) of the building or facility for which electrical service is being requested.
- 1.5 <u>Point of Delivery</u>. As used herein, the term "Point of Delivery" shall mean that geographical location where the Utility's anticipated facilities that would be used to deliver electrical power to a Customer begin to constitute what is commonly referred to as the service drop or service lateral, i.e. it is the point at which the Utility's primary or secondary facilities would terminate and the service drop or service lateral would commence. For a facility with multiple meter points, "Point of Delivery" shall mean that

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geographical location at which the primary circuit to serve the facility begins to branch out into sub-circuits to reach the various meter points.

1.6 <u>Utility</u>. As used herein, the term "Utility" shall mean either GCEC or Gulf Power, each of which is an electric Utility under the provisions of Chapter 366 of the Florida Statutes having electrical facilities within the region of a Customer's location so as to be considered by that Customer as a prospective provider of electric energy delivery services.

#### SECTION II: AGREEING TO PROVIDE REQUESTED SERVICE

- 2.1 Whether or not a Utility's provision of electric service to a Customer would result in further uneconomic duplication of the other Utility's facilities is primarily dependent upon whether or not there is a significant difference in the Cost of Service for each of the utilities. The likelihood of there being a significant difference in the Cost of Service is primarily a function of the size of the Load and the difference in distances between the Point of Delivery and the Existing Facilities of each Utility. Consequently, upon receiving a bona-fide request for service from a Customer, a Utility may agree to provide the requested service if the conditions of either Section 2.2 or Section 2.3 below are met. Otherwise, the Utility should direct the Customer to request service from the other Utility.
- 2.2 Various Load and distance criteria under which a Utility may agree to provide service are as follows:
  - (a) For any size Load where the requested Utility's Existing Facilities are within
     1,000 feet of the Point of Delivery or are no more than 1,000 feet further from the
     Point of Delivery than the Existing Facilities of the other Utility.
  - (b) For a Load greater than 100 kVA where:
    - the construction required is predominantly the addition of new pole line and the requested Utility's Existing Facilities are no more than 1,500 feet further from the Point of Delivery than the Existing Facilities of the other Utility, or
    - (ii) the construction required is predominantly the upgrade of existing pole line (e.g. phase additions, reconductoring, etc.) and the requested Utility's Existing Facilities are within 3,000 feet of the Point of Delivery.
  - (c) For a Load greater than 500 kVA where:
    - (i) the construction required is predominantly the addition of new pole line and the requested Utility's Existing Facilities are no more than 2,000 feet further from the Point of Delivery than the Existing Facilities of the other Utility, or

- (ii) the construction required is predominantly the upgrade of existing pole line (e.g. phase additions, reconductoring, etc.) and the requested Utility's Existing Facilities are within 4,000 feet of the Point of Delivery.
- (d) For a Load greater than 1000 kVA where:
  - the construction required is predominantly the addition of new pole line and the requested Utility's Existing Facilities are no more than 2,500 feet further from the Point of Delivery than the Existing Facilities of the other Utility, or
  - (ii) the construction required is predominantly the upgrade of existing pole line (e.g. phase additions, reconductoring, etc.) and the requested Utility's Existing Facilities are within 5,000 feet of the Point of Delivery.
- 2.3 In any instance where the Load and distance criteria of Section 2.2 are not met but the requested Utility believes that its Cost of Service would not be significantly more than that of the other Utility, the following procedure shall be used to determine if the requested Utility may agree to provide service:
  - (a) The requested Utility is to notify the other Utility of the Customer's request, providing all relevant information about the request.
  - (b) If the other Utility believes that its facilities would be uneconomically duplicated if the request is honored, it has five (5) working days from receipt of notice to request a meeting or other method to be conducted within ten (10) working days for the purpose of comparing each Utility's Cost of Service. Absent such a request or upon notification from the other Utility of no objection to the requested Utility's providing the service, the requested Utility may agree to provide service.
  - (c) At the meeting scheduled pursuant to 2.3(b) or in some other mutually acceptable method, each Utility is to present to the other Utility its estimated Cost of Service, including all supporting details (type and amount of equipment, labor rates, overheads, etc.). For Loads greater than 1,000 kVA, information as to the percentage of substation and feeder capacity that will be utilized and the amount and nature of the cost allocations of such utilization included in the Cost of Service are to be provided.
  - (d) Upon agreement as to each Utility's Cost of Service, the requested Utility may agree to provide service to the Customer if either of the following conditions are met:
    - (i) The requested Utility's Cost of Service does not exceed the other Utility's Cost of Service by more than \$15,000.
    - (ii) The requested Utility's Cost of Service does not exceed the other Utility's Cost of Service by more than twenty-five percent (25%).

- (e) Notwithstanding the other provisions of this Section 2.3, no Utility shall agree to provide service to a Customer under the provisions of this Section 2.3 if the Load is less than or equal to 1000 kVA, the requested Utility's Existing Facilities are further than 10,000 feet from the Point of Delivery, and the other Utility's Existing Facilities are located in a roadway or other right-of-way abutting the Customer's
   premises.
- 2.4 The requested Utility bears the primary responsibility in determining whether or not the provisions of Section 2.2 or Section 2.3 above have been met or if it otherwise believes that service can be provided to a Customer without uneconomic duplication of the other Utility's facilities. Should the other Utility dispute such determinations and believe that uneconomic duplication of its facilities will occur or has occurred, every effort should be made by the two utilities to resolve the dispute, up to and including mediation before the Commission Staff and, if necessary, expedited hearing before the Commission. During a period of unresolved dispute, the requested Utility may provide temporary service to the Customer or may elect to request the other Utility to provide temporary service to the Utility's position in the dispute as to which Utility will provide permanent service.

#### SECTION III: CUSTOMER RELIABILITY AND POWER QUALITY

While one Utility may have existing distribution facilities nearer to a Customer's Point of Delivery than the other Utility, reliability of service and power quality to the individual Customers are important. In the application of the provisions of Section II above, engineering criteria must be considered in the decision as to whether the requested Utility should agree to serve the Customer. Substation distance from the Point of Delivery and Load capacity of impacted substations in each case should be considered. Wire size and its capacity and capabilities should also be considered. All other system engineering design and criteria should be reviewed in each Utility's facilities.

#### SECTION IV: CUSTOMERS PRESENTLY SERVED BY ANOTHER UTILITY:

A Utility shall not construct nor maintain electric distribution lines for the provision of electric service to any Customer then currently being provided electric service by the other Utility. If, however, a Customer that has historically required single-phase service disconnects and the new Customer locating there requires three-phase service, Section II above may apply.

#### SECTION V: DISTRIBUTION SYSTEM EXTENSIONS & UPGRADES

A Utility will, from time to time, have distribution system extensions or upgrades necessary and prudent from an engineering standpoint for reliability and Customer service. While recognizing this, these extensions or upgrades should be performed only when necessary

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for these reasons and not be put in place to position the Utility for future anticipated development. These system upgrades are defined to be capital projects justified and approved for construction following a Utility's normal administrative budgetary channels and procedures, and documentation for such will be provided to the other Utility upon written request. Connecting points on a Utility's distribution system must be for reliability and coordination purposes only. The connecting distribution line may not serve Customers within 1,000 feet of the Existing Facilities of the other Utility that were in place at the time of that system upgrade.

### EXHIBIT B

Materials:	<b>Gulf Power</b> \$ 44,000.00	Gulf Coast \$ 24,356.70	<b>Gulf Coast</b> \$ 30,326.06
Labor:	\$ 61,000.00	\$ 10,049.98	\$ 12,517.83
Overheads:	\$ 51,000.00	\$ 32,805.92	\$ 33,601.99
Subtotal:	\$156,000.00	\$ 67,212.60	\$ 76,445.88
Cost per mile:	\$ 74,285.71	\$ 44,808.40	\$ 50,963.92
Difference from Gulf Power: % Difference from Gulf Power:	\$ - 0%	\$ (88,787.40) -111%	\$ (79,554.12) -99%
Less CIAC:	\$ 80,000.00	\$ 58,052.60	\$ 59,052.60
Cost of Service Per TA:	\$ 76,000.00	\$ 9,160.00	\$ 17,393.28
Difference from Gulf Power: % Difference from Gulf Power: % Exceeds GCEC:	\$- 0% 337%	\$ (66,840.00) -88% -47%	\$ (58,606.72) -77% 0%

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# EXHIBIT C



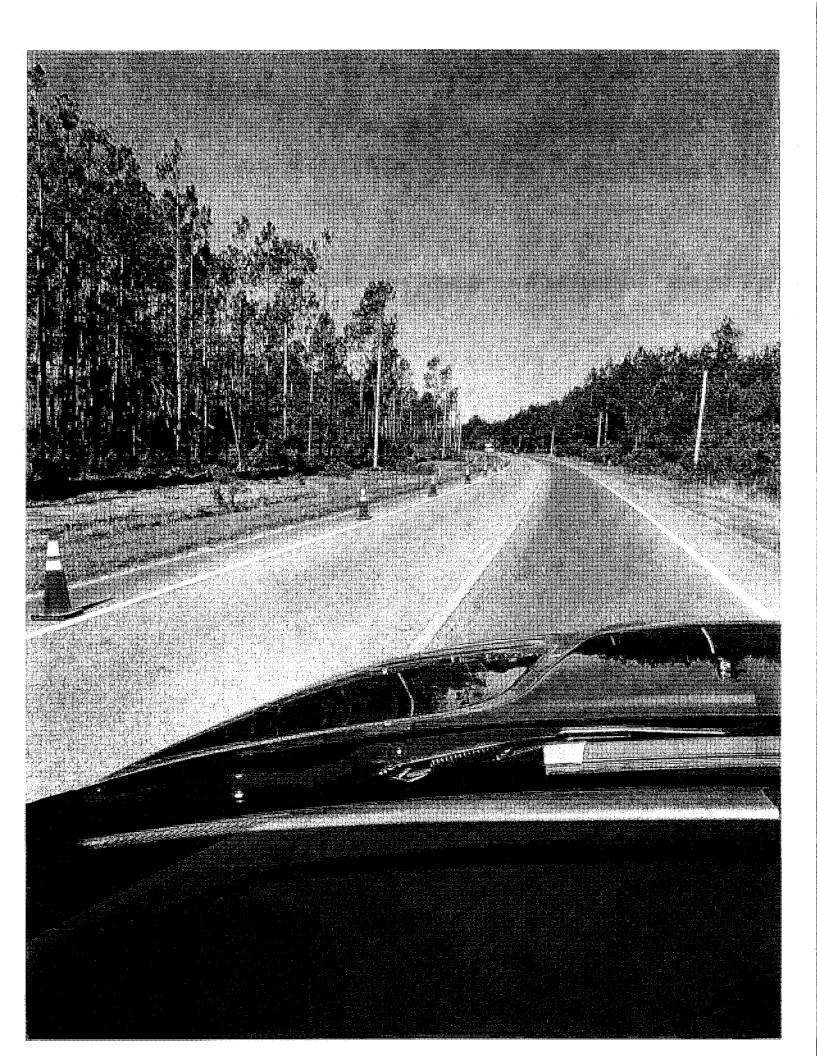
### Memo

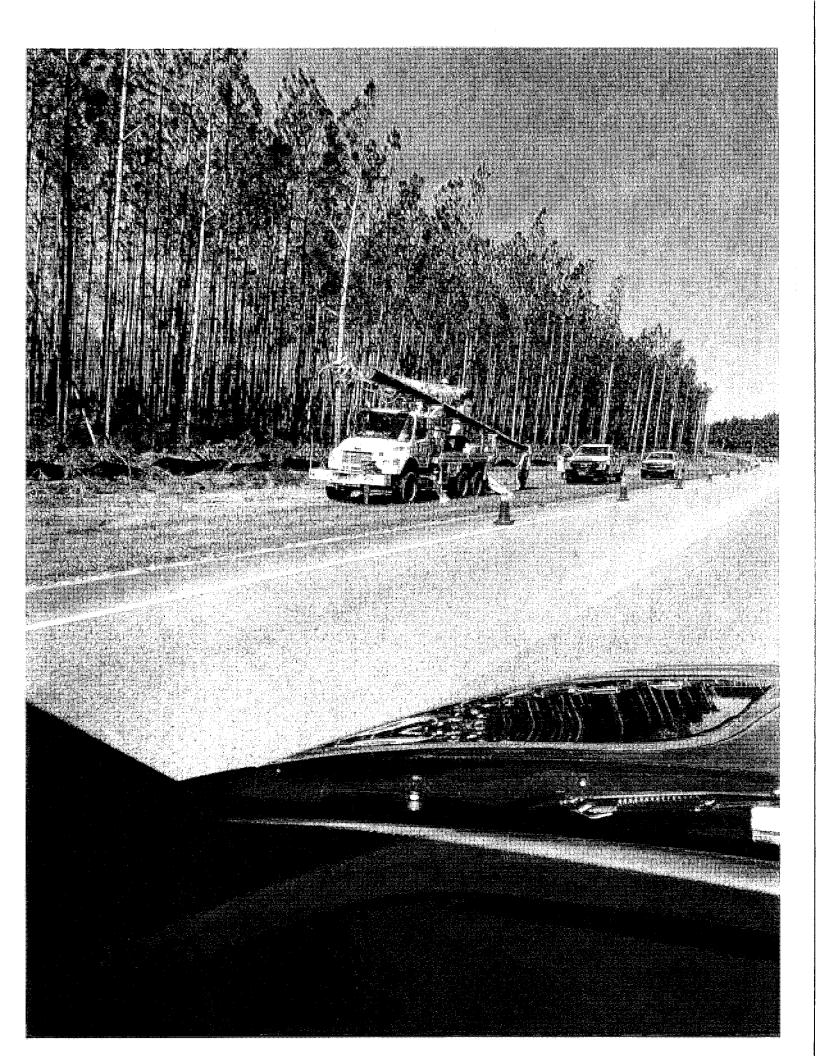
Gulf Coast Electric Cooperative
Gulf Power
Beggs and Lane
March 12, 2018
Highway 388 Lift Station

This memo is in response to Gulf Coast Electric Cooperative's request for a cost comparison to provide service to 1900 West Highway 388 located on parcel 26597-000-000. Gulf Power's estimated costs are listed below. These costs are subject to change based upon a variety of factors including actual labor and material costs.

Materials:	\$44,000
Labor:	\$61,000
Overheads:	\$51,000
Labor and Material	
Total:	\$156,000
Less CIAC:	\$80,000
Total impact to Rate Payers:	\$76,000

# COMPOSITE EXHIBIT D







-----Original Message-----From: Robert Logan Sent: Tuesday, April 17, 2018 7:49 AM To: John Bartley <jbartley@gcec.com> Cc: Peyton Gleaton <pgleaton@gcec.com> Subject: Gulf Power Poles Hwy 388

Locate request was submitted 04/04/18 by Gulf Power,

-----Original Message-----From: Robert Logan Sent: Monday, April 09, 2018 7:14 AM To: Peyton Gleaton Subject: FW: Seq# 15: 094807853 for GCE560 - Gulf Power Poles Hwy 388

-----Original Message-----From: irthnet@callsunshine.com [mailto:irthnet@callsunshine.com] Sent: Wednesday, April 04, 2018 11:12 AM To: Robert Logan Subject: Seq# 15: 094807853 for GCE560

From: IRTHNet At: 04/04/18 12:11 PM Seq No: 15

GCE560 13425 CALL SUNSHINE 04/04/18 12:11:43ET 094807853-000 GRID Ticket : 094807853 Rev:000 Taken: 04/04/18 12:03ET Old Tkt: 058808859 Taken: 02/27/18 13:36ET Oper: LIS

State: FL Cnty: BAY GeoPlace: PANAMA CITY BEACH CallerPlace: PANAMA CITY BEACH Subdivision:

Address : Street : W SR 388 Cross 1 : BURNT MILL CREEK RD Within 1/4 mile: Y

:

Locat: BEGIN AT GULF POWER'S SUBSTATION, ON THE SOUTH SIDE OF THE ROAD AT POLE #244302, LOCATE GOING EAST FOR 2.5 MILES IN THE RIGHT OF WAY FOR NEW POLE LINE TO BE INSTALLED.

Remarks : REF #191218 THIS TICKET REPLACES TICKET #058808859 LISABOTTOMS WEB 2018/04/04 12:11:09

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*** LOOKUP BY MANUAL ***
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Grids: 3019A8542A3019A8542B3019A8543A3019A8543B3019A8543CGrids: 3019A8543D3019A8544A3019A8544B3019A8544C3019A8544DGrids: 3019A8545D3019B8542A3019B8542B3019B8543A3019B8543BGrids: 3019B8543C3019B8543D3019B8544A3019B8544B3019B8544BGrids: 3019B8544D3019B8545D3019C8542A3019C8542B3019C8542BGrids: 3019C8543B3019C8543C3019C8542A3019C8542B3019C8543BGrids: 3019C8543B3019C8543C3019C8543D3019C8544A3019C8544BGrids: 3019C8544C3019C8544D3019C8545D3019C8545D
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Work date: 04/06/18 Time: 23:59ET Hrs notc: 059 Category: 3 Duration: 02 MONS Due Date : 04/06/18 Time: 23:59ET Exp Date : 05/04/18 Time: 23:59ET Work type: INSTALLING 54 NEW POLES Boring: Y White-lined: N Ug/Oh/Both: U Machinery: Y Depth: 7 FT Permits: N N/A Done for : GULF POWER COMPANY

Company : GULF POWER COMPANY Type: CONT Co addr : 1230 15TH ST E City : PANAMA CITY State: FL Zip: 32405 Caller : LISA BOTTOMS Phone: 850-872-3203 Contact : MEGAN WARE Phone: 850-872-3315 BestTime: 7-4 Fax : 850-872-3359 Email : LBOTTOMS@SOUTHERNCO.COM

Submitted: 04/04/18 12:03ET Oper: LIS Chan: WEB Mbrs : BAY835 GCE560 GP289 LS1104 MDC933 SB2186 SBF30 SL1086 WFG362

From:	Steven R. Griffin
To:	Stone, Jeff A.; Smith, Wendell E.; Fletcher, Jim R.; Collins, Adrianne
Cc:	Sims, Sandy (Gulf); Henderson, Holly; Alexander, Rhonda J,
Subject:	FW: Gulf Coast Electric Cooperative, Inc.
Date:	Thursday, April 19, 2018 4:47:27 PM
Attachments:	image001.png Gulf Power Response to GCEC April 18 Correspondence pdf



From: Steven R. Griffin
Sent: Thursday, April 19, 2018 4:41 PM
To: 'bruce.may@hklaw.com' <bruce.may@hklaw.com>
Cc: bbaez@psc.state.fl.us; khetrick@psc.state.fl.us; mhelton@psc.state.fl.us; tballing@psc.state.fl.us; jbartley@gcec.com; jpatrickfloyd@jpatrickfloyd.com
Subject: Gulf Coast Electric Cooperative, Inc.

Mr. May:

On behalf of Gulf Power Company, I have attached a response to your correspondence dated April 18, 2018.

Sincerely,

Steve Griffin



STEVEN R. GRIFFIN ATTORNEY AT LAW

#### BEGGS & LANE, RLLP

501 Commendencia Street | Pensacola, Florida 32502 Phone: (850) 432-2451 | Fax: (850) 469-3331 srg@beggslane.com beggslane.com [beggslane.com]

CONFIDENTIALITY NOTICE: This message is being sent by or on behalf of a lawyer. It is intended exclusively for the individual or entity to which it is addressed. This communication may contain information that is proprietary, privileged or confidential or otherwise legally exempt from disclosure. If you are not the named addressee, you are not authorized to read, print, retain, copy or disseminate this message or any part of it. If you have received this message in error, please notify the sender immediately by e-mail and delete all copies of the message.

Unless expressly provided that the advice ("the advice") contained in the above message ("this message") is intended to constitute written tax advice within the meaning of Section 10.37 of IRS Circular 230, the sender intends by this message to communicate general information for discussion purposes only, and you should not, therefore, interpret the advice to be written tax advice. The sender will conclude that you have understood and acknowledged this important cautionary notice unless you communicate to the sender any questions you may have in a direct electronic reply to this message.

#### ATTORNEY-CLIENT CONFIDENTIAL PRIVILEGED COMMUNICATION

### FYI....

Wendell E. Smith Gulf Power – Customer Service and Sales 850-444-6382 – Office 678-316-9275 - Cell

From: Sims, Sandy (Gulf)
Sent: Monday, January 8, 2018 2:53 PM
To: Griffin, Steven R. (Beggs & Lane) <srg@beggslane.com>
Cc: Smith, Wendell E. <WEESMITH@southernco.com>
Subject: FW: Lift Station at 1900 Hwy 388 W

From: Rogers, Joshua R.
Sent: Monday, January 08, 2018 2:32 PM
To: Sims, Sandy (Gulf) <<u>SFSims@southernco.com</u>>
Cc: Scarborough, Shelley Rockco <<u>SRSCARBO@southernco.com</u>>
Subject: FW: Lift Station at 1900 Hwy 388 W

Sandy,

Just received this email and its in reference to the lift station that St. Joe is installing. Since we are intending on serving this load and notified GCEC of the customer request (without a response from GCEC), what do I need to do to respnd, if any, to Peyton's email?

Thanks,

Josh

From: Peyton Gleaton [mailto:pgleaton@gcec.com]
Sent: Monday, January 8, 2018 2:09 PM
To: Rogers, Joshua R. <<u>JROGERS@southernco.com</u>>
Cc: Peyton Gleaton <<u>pgleaton@gcec.com</u>>
Subject: Lift Station at 1900 Hwy 388 W

Joshua,

Please accept this email as notice that a consumer has requested Gulf Coast Electric Cooperative provide power to their proposed lift station at 1900 Hwy 388W in Bay County, pursuant to section 2.3(a) of our agreement. Extension of our lines to serve this customer would not result in any duplication of facilities.

Thank you,

#### C. Peyton Gleaton Jr., PE

Vice President of Engineering Gulf Coast Electric Cooperative, Inc. 9424 Hwy 77 P.O. Box 8370 Southport, Florida 32409 850.265.3631 x3053 850.265.3634 Fax From: Sims, Sandy (Gulf) To: Steven R. Griffin Cc: Rogers, Joshua R.; Scarborough, Shelley Rockco Subject: FW: Lift Station Service Date: Tuesday, January 30, 2018 3:44:45 PM Attachments: image001.png image002.png image003.png image004,png image005.png

From: Peyton Gleaton [mailto:pgleaton@gcec.com]
Sent: Tuesday, January 30, 2018 2:40 PM
To: Sims, Sandy (Gulf) <SFSims@southernco.com>
Cc: Precise, Bridget (Bridget.Precise@joe.com) <Bridget.Precise@joe.com>
Subject: RE: Lift Station Service

Dear Ms. Sims:

As a result of a request from Bay County on December 14, 2017, GCEC agreed to serve the subject second lift station and provided initial information regarding service. If your reference to the e-mail from Joshua Rogers to me on October 20, 2017 is to serve as a formal request that complies with and provides Notice under the PROCEDCURES AND GUIDELINES FOR AVOIDING FURTHER UNECONOMIC DUPLICATION OF FACILITIES adopted by the Florida Public Service Commission on April 9, 2001 (Order #PSC – 01-0891-PAA-EU; Docket #930885-EU), in all fairness, you must be mistaken. That e-mail does not reference the PSC Order, does not identify the specific customer request or lift station identification and among its obvious failures is the omission of "all relevant information about the request" required to be provided as a integral part of a "Notice" under the PROCEDURES AND GUIDELINES (PSC Order # 01-0891-PAA-EU).

If you did have a request from St. Joe or Bay County before our (GCEC) request in December, it is apparent that it would have to be considered superseded by the request to GCEC as to the second lift station that we honestly determined we were going to serve in December and early January. In any event, as I previously stated – GCEC did not waive and does not waive its right to serve this second lift station or any of its rights under the PROCEDURES AND GUIDELINES of the PSC Order #01-0891A-PAA-EU.

Furthermore, I would point out to you the failure of your letter to address the provisions of the PROCEDURES AND GUIDELINES that prohibits Gulf Power from "agreeing to provide service to this second lift station" as it is a load less than 1000 KVA and Gulf Power's existing facilities are presently farther than 10,000 feet from the point of delivery (actually over 11,000 feet) on Highway 388 (see Section 2.3 (e)).

Please provide us with all of your communication to, from, between or among Bay County, the St. Joe Company and Gulf Power employees or representatives regarding service to this second lift station and provide all of the rest of the relevant information about the request and service to be provided if service were to be provided by Gulf Power. (See Section 2.3(a)). We look forward to the meeting referenced and anticipated by the PROCEDURES AND GUIDELINES (Order # 01-0891A-PAA-EU) to compare costs and other factors important to this determination of service.

Although no cost comparison is required since Gulf Power's closest existing facilities are farther than 10,000 feet from the point of delivery as compared with Gulf Coast Electric facility located on the Highway 388 right of way (Section 2.3(e)), in all fairness and to facilitate fairness in this and other processes under the PROCEDURES AND GUIDELINES (Order # 01-0891A-PAA-EU), Gulf Coast Electric is willing to meet to compare and contrast the required information about this service. Likewise, any meeting is not to be construed as a waiver of Gulf Coast Electric's objection to Gulf Power serving this second lift station also.

Regards,

#### C. Peyton Gleaton Jr., PE

Vice President of Engineering Gulf Coast Electric Cooperative, Inc. 9424 Hwy 77 P.O. Box 8370 Southport, Florida 32409 850.265.3631 x3053 850.265.3634 Fax

From: Sims, Sandy (Gulf) [mailto:SFSims@southernco.com]
Sent: Friday, January 26, 2018 2:11 PM
To: Peyton Gleaton cpgleaton@gcec.com
Cc: Precise, Bridget (Bridget.Precise@joe.com) <Bridget.Precise@joe.com
Subject: Lift Station Service</pre>

Dear Mr. Gleaton:

I am writing in response to your letter to Ms. Bridget Precise dated January 19, 2018, a copy of which was sent to the attention of Josh Rogers. Gulf Power Company takes issue with several of the assertions contained in that correspondence. As has been noted in previous correspondence, Gulf Power received a request to serve the lift station in October, 2017. Because the load and distance parameters set forth in section 2.2 of the Procedures and Guidelines agreement between Gulf Power and Gulf Coast Electric Cooperative ("GCEC") did not apply, Gulf Power provided notice to GCEC pursuant to Section 2.3(a) of the Procedures and Guidelines. This notice, a copy of which is attached, was sent on October 20, 2017. Under Section 2.3(b) of the Procedures and Guidelines, GCEC had five working days to request a meeting with Gulf Power and/or object to Gulf Power's providing the requested service. GCEC did not respond to Gulf Power's October 20<sup>th</sup> notice. In the absence of a timely response (or no response in this case), the Procedures and Guidelines very

clearly provide that "[t]he requested Utility may agree to provide service." As it was clearly permitted to do under the agreement, Gulf Power subsequently agreed to provide service and still intends to honor our customer's request. Bay County and St. Joe Company have confirmed that their request for service from Gulf Power stands.

Putting aside the fact that GCEC has waived any right to object to Gulf Power's provision of service to the subject lift station, we also take issue with your blanket assertion that GCEC has the right to serve the load merely because its facilities are "closer" to the point of delivery. The Procedures and Guidelines specifically allow the requested utility to honor a request for service even if its existing facilities are farther away, if the requested utility's cost of service does not exceed the other utility's cost of service by twenty-five percent (25%). Had GCEC provided a timely response to Gulf Power's October 20, 2017 notice, the parties would have met to compare costs and make such a determination. While GCEC's existing facilities are "closer" to the point of delivery, there are a variety of factors that are involved in determining cost of service and it may very well be the case that Gulf Power's cost would not exceed the 25% threshold. While such a cost comparison is not required under the present circumstances given GCEC's waiver under Section 2.3(b) of the Procedures and Guidelines, Gulf Power is certainly willing to meet to discuss the same and other matters pertaining to this project. Any such meeting should not be construed as a waiver of Gulf Power's standing objection to GCEC's serving the subject load.

We would be happy to travel to GCEC's offices or host a meeting at one of our facilities. Please forward me a listing of the desired meeting location and several potential dates/times and we will work with our team to coordinate a discussion.

Sincerely, Sandy

### Sandy Sims

Gulf Power Company • District General Manager Office: 850.872.3297 • Cell: 850.376.8440 MyGulfPower.com

Stay connected with Gulf Power

**63** 53 53 53 53

From:Steven R. GriffinTo:Tracey NicolaiSubject:Fwd: Lift Station at 1900 Hwy 388 WDate:Tuesday, January 16, 2018 5:56:43 PMAttachments:image001.png<br/>image002.png<br/>image003.png<br/>image005.png

Steven R. Griffin Beggs & Lane RLLP P.O. 12950 Pensacola, Florida 32591-2950 (850) 432-2451

Sent from my iPhone

Begin forwarded message:

From: "Rogers, Joshua R." <<u>JROGERS@southernco.com</u>> Date: January 16, 2018 at 5:33:39 PM CST To: "Steven R. Griffin" <<u>srg@beggslane.com</u>> Cc: "Sims, Sandy (Gulf)" <<u>SFSims@southernco.com</u>>, "Scarborough, Shelley Rockco" <<u>SRSCARBO@southernco.com</u>> Subject: Fwd: Lift Station at 1900 Hwy 388 W

· ·

Begin forwarded message:

From: Peyton Gleaton <<u>pgleaton@gcec.com</u>> Date: January 16, 2018 at 4:13:05 PM CST To: "Rogers, Joshua R." <<u>JROGERS@southernco.com</u>> Cc: Peyton Gleaton <<u>pgleaton@gcec.com</u>> Subject: RE: Lift Station at 1900 Hwy 388 W

Joshua,

I believe you are mistaken in suggesting that GCEC has waived any rights with respect to the lift station at 1900 Highway 388W which we were recently requested to serve by Bay County (December 14, 2017) and

which GCEC has agreed to serve and advised that it will serve as requested by Bay County. The request to us by Bay County was a bona fide request as of that date for service to that lift station.

Discussion with the County representative revealed that there were two lift station service requests and that Gulf Power had been requested to serve the first which was explained by the County to be close to GP existing line facility but that the second lift station being constructed now (1900 Highway 388) was closer to GCEC facilities and they wanted to know if GCEC would serve this. Again, the response was that GCEC could and would serve this lift station.

Review of the "Procedures and Guidelines" relative to GCEC and GP filed with the Public Service Commission Docket #930885-EU, Amended Order March 26, 2002 confirms that GCEC is entitled to serve this second lift station as requested.

Under Section II, the decision of whether or not a utility can provide electric service as requested is dependent on the size of the load and the difference in the distances between the Point of Deliveries and existing Facilities of the Utilities. Section 2.2 both (a) and (b) (i) are met by GCEC regarding this second lift station (1900) requested for our service. Since Section 2.2 is met GCEC is entitled to serve as requested without application of Section 2.3. This was made known to Bay County on December 15, 2017 that we have three phase facilities 1.5 miles east of the Point of Delivery.

The Point of Delivery for this second lift station is over 3,160 feet closer to GCEC existing facilities than Gulf Power's existing facilities. Therefore, GCEC can agree as it did to provide service as requested and is entitled to this service. In the abundance of caution, however, I went ahead and sent you the email of January 12, 2018. Suffice it to say, if you object to GCEC serving this second lift station as requested just as GP served the first lift station as requested, because of its proximity, then we will need to meet to compare distance and load and cost of service per the Procedure and Guidelines. This is all of the relevant information we believe we have about this request, but if some other becomes available we will provide it to you as it does.

Thank you and let me know when you want to meet to compare,

#### C. Peyton Gleaton Jr., PE

Vice President of Engineering Gulf Coast Electric Cooperative, Inc. 9424 Hwy 77 P.O. 80x 8370 Southport, Florida 32409 850.265.3631 x3053 850.265.3634 Fax

From: Rogers, Joshua R. [mailto:JROGERS@southernco.com]
Sent: Friday, January 12, 2018 3:25 PM
To: Peyton Gleaton cpgleaton@gcec.com
Subject: RE: Lift Station at 1900 Hwy 388 W

Mr. Gleaton:

Gulf Power previously received a request for electrical service for the specified location and provided written notice of the same to Gulf Coast Electric Cooperative on October 20, 2017 as required by section 2.3(a) of the parties' territorial agreement. A copy of Gulf Power's 10/20/17 notice is attached for reference. GCEC did not respond to Gulf's notice within the contractual timeframe as required by section 2.3(b) of the parties' agreement and has therefore waived any right to serve the subject location. Moreover, Gulf Power has begun preparations to serve the location and confirmed with the customer that their request for Gulf Power to serve remains in effect. We therefore object to GCEC serving the specified location.

Thanks,

Josh Rogers Gulf Power Company • District Engineering Supervisor Office: 850.872.3309 • Cell: 850.554.6583 <u>MyGulfPower.com</u> Stay connected with Gulf Power

From: Peyton Gleaton [mailto:pgleaton@gcec.com]
Sent: Monday, January 8, 2018 2:09 PM
To: Rogers, Joshua R. <<u>JROGERS@southernco.com</u>>
Cc: Peyton Gleaton <<u>pgleaton@gcec.com</u>>
Subject: Lift Station at 1900 Hwy 388 W

Joshua,

Please accept this email as notice that a consumer has requested Gulf Coast Electric Cooperative provide power to their proposed lift station at 1900 Hwy 388W in Bay County, pursuant to section 2.3(a) of our agreement. Extension of our lines to serve this customer would not result in any duplication of facilities.

Thank you,

#### C. Peyton Gleaton Jr., PE

Vice President of Engineering Gulf Coast Electric Cooperative, Inc. 9424 Hwy 77 P.O. Box 8370 Southport, Florida 32409 850.265.3631 x3053 850.265.3634 Fax



From: Rogers, Joshua R. To: Griffin, Steven R. (Beggs & Lane) Cc: Sims, Sandy (Gulf); Scarborough, Shelley Rockco Fwd: Lift Station at 1900 Hwy 388 W Subject: Date: Tuesday, January 16, 2018 5:33:40 PM Attachments: image001.png image002.png image003.png image004.png image005.png



Begin forwarded message:

From: Peyton Gleaton <pgleaton@gcec.com> Date: January 16, 2018 at 4:13:05 PM CST To: "Rogers, Joshua R." <<u>JROGERS@southernco.com</u>> Cc: Peyton Gleaton <pgleaton@gcec.com> Subject: RE: Lift Station at 1900 Hwy 388 W

Joshua,

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Discussion with the County representative revealed that there were two lift station service requests and that Gulf Power had been requested to serve the first which was explained by the County to be close to GP existing line facility but that the second lift station being constructed now (1900 Highway 388) was closer to GCEC facilities and they wanted to know if GCEC would serve this. Again, the response was that GCEC could and would serve this lift station.

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our service. Since Section 2.2 is met GCEC is entitled to serve as requested without application of Section 2.3. This was made known to Bay County on December 15, 2017 that we have three phase facilities 1.5 miles east of the Point of Delivery.

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Thank you and let me know when you want to meet to compare,

#### C. Peyton Gleaton Jr., PE

Vice President of Engineering Gulf Coast Electric Cooperative, Inc. 9424 Hwy 77 P.O. Box 8370 Southport, Florida 32409 850.265.3631 x3053 850.265.3634 Fax

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Sent: Friday, January 12, 2018 3:25 PM
To: Peyton Gleaton cpgleaton@gcec.com
Subject: RE: Lift Station at 1900 Hwy 388 W

Mr. Gleaton:

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Thanks,

Josh Rogers Gulf Power Company • District Engineering Supervisor Office: 850.872.3309 • Cell: 850.554.6583 MyGulfPower.com Stay connected with Gulf Power [10] [10] [10] [10] [10]

From: Peyton Gleaton [mailto:pgleaton@gcec.com]
Sent: Monday, January 8, 2018 2:09 PM
To: Rogers, Joshua R. <<u>JROGERS@southernco.com</u>>
Cc: Peyton Gleaton <<u>pgleaton@gcec.com</u>>
Subject: Lift Station at 1900 Hwy 388 W

Joshua,

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Thank you,

#### C. Peyton Gleaton Jr., PE

Vice President of Engineering Gulf Coast Electric Cooperative, Inc. 9424 Hwy 77 P.O. Box 8370 Southport, Florida 32409 850.265.3631 x3053 850.265.3634 Fax



STEVEN R. GRIFFIN

DIRECT DIAL (850) 202-2354

EMAIL ADDRESS SRG@BEGGSLANE.COM Post Office Box 12950 Pensacola, Florida 32591-2950 Telephone (850) 432-2451 Fax (850) 469-3331

> E. Dixie Beggs 1908 - 2001

BERT H, LANE 19 | 7 - 198 1

April 19, 2018

### VIA ELECTRONIC MAIL (bruce.may@hklaw.com)

D. Bruce May, Jr., Esq. Holland & Knight 315 South Calhoun Street, Suite 600 Tallahassee, FL 32301

### *Re:* Request for Gulf Power Company to Provide Electric Service to Lift Station in Bay County, Florida

Dear Mr. May:

This correspondence responds to your letter dated April 18, 2018, outlining your client, Gulf Coast Electric Cooperative's ("GCEC"), views concerning GCEC's and Gulf Power Company's ("Gulf Power") respective rights and obligations under a Florida Public Service Commission ("Commission") approved Territorial Agreement between the parties. Let me begin by expressing Gulf Power's disappointment with the manner in which you have positioned this matter. To be clear, our clients have been in discussions surrounding this subject since January 2018. We last met in person with GCEC's General Counsel and executive leadership on March 8, 2018. That meeting was promptly followed by a March 12, 2018, request by Gulf Power to convene another meeting in the near future for additional discussion. It was not until the evening of Sunday, April 15, 2018, that GCEC responded affirmatively to Gulf Power's March 12 meeting request. Gulf Power promptly replied on April 17, 2018, indicating that it would be happy to schedule another meeting and requesting proposed meeting dates and locations from GCEC. That correspondence was followed by your correspondence of April 18<sup>th</sup> which not only mischaracterized key facts and overlooked others, but it also improperly broadened to an external audience what Gulf Power considered to be confidential and good faith settlement discussions.

In light of the foregoing, Gulf Power feels it is necessary to set forth those overlooked facts and provide additional, pertinent details for the key facts that have been mischaracterized, for purposes of clarity and accuracy. It is significant in our view that GCEC has relegated to a mere footnote the most fundamental and dispositive aspect of the entire series of events. The Territorial Agreement between the parties provides a set of requirements and parameters governing Gulf Power's and GCEC's handling of new requests for electric service. Chief among these requirements is a requirement that, under certain circumstances, the utility receiving a request for electric service provide notice to the other utility, which then has a limited opportunity to respond to such notice. In the absence of a timely response, the requested utility has the right to honor the electric service request.

Specifically, section 2.3 of the Territorial Agreement provides in relevant part as follows:

In any instance where the Load and distance criteria of Section 2.2 are not met but the requested Utility believes that its Cost of Service would not be significantly more than that of the other Utility, the following procedure shall be used to determine if the requested Utility may agree to provide service:

(a) The requested Utility is to notify the other Utility of the Customer's request, providing all relevant information about the request.

(b) If the other Utility believes that its facilities would be uneconomically duplicated if the request is honored, it has five (5) working days from receipt of notice to request a meeting or other method to be conducted within ten (10) working days for the purpose of comparing each Utility's Cost of Service. Absent such a request or upon notification from the other Utility of no objection to the requested Utility's providing the service, the requested Utility may agree to provide service.

(emphasis added).

As illustrated in detail below, Gulf Power complied with its obligations under section 2.3 of the Territorial Agreement and, pursuant to the plain terms of the agreement, is entitled to honor its customer's request for service.

### FACTUAL HISTORY

Early in the fourth quarter of 2017, Gulf Power received an inquiry from the St. Joe Company ("St. Joe") concerning the provision of electric service to a 112 kVa sewerage lift station located on parcel ID 26597-000-000 in unincorporated Bay County that St. Joe is planning to construct and subsequently convey to Bay County, Florida. In October 2017, these discussions resulted in a verbal request from St. Joe that Gulf Power provide electric service to the lift station. This verbal request was followed by a November 13, 2017, telephone contact from a St. Joe representative to Gulf Power's Customer Care Center wherein St. Joe reiterated its request for electric service, and a connect order was issued. A screenshot depicting the November 13<sup>th</sup> customer contact is attached for reference as Exhibit "A." This service request was further confirmed in writing by St. Joe, dated January 17, 2018. This confirmation is attached for reference as Exhibit "B," and a related item of correspondence from St. Joe of equal date to GCEC is attached for reference as Exhibit "C," both items evidencing St. Joe's selection of Gulf Power as its service provider. St. Joe has never withdrawn its request to Gulf Power for electric service.

Section 2.2 of the Territorial Agreement allows the utility receiving a request for service to agree to the request without further consultation if certain load and distance criteria are met. In the instant case, these criteria were not met. As shown in the aerial depiction attached for reference as <u>Exhibit "D</u>," Gulf Power's nearest existing distribution facilities are approximately 11,000 feet from the point of delivery, whereas GCEC's nearest existing distribution facilities are approximately 8,000 feet from the

501 Commendencia street pensacola, Florida 32502 Gulf Coast Electric Correspondence April 19, 2018

point of delivery. Neither utility has existing facilities in close proximity to the point of delivery. Given that section 2.2 did not apply, Gulf Power proceeded under section 2.3 of the Territorial Agreement.

In compliance with section 2.3(a) of the Territorial Agreement, on October 20, 2017, Gulf Power provided written notice of the request for service to GCEC's Vice President of Engineering. A copy of this notice is attached for reference as <u>Exhibit "E."</u> Gulf Power's October 20<sup>th</sup> notification clearly referenced section 2.3(a) of the parties' agreement, the existence of a request for electrical service, the type of load to be served and the location of the point of delivery.<sup>1</sup> Not only did GCEC fail to respond to this notice within the requisite five (5) working day timeline; GCEC did not respond at all.<sup>2</sup> As a consequence, and as it was clearly permitted to do under the plain terms of the Territorial Agreement, Gulf Power agreed to provide service and began preparations to do so.

Gulf Power did not receive any communications from GCEC with respect to the subject lift station until January 8, 2018, when GCEC's Vice President of Engineering emailed Gulf Power pursuant to section 2.3(a) of the Territorial Agreement regarding a purported request for service which it had received concerning the same premises. A copy of this correspondence is attached for reference as <u>Exhibit "F</u>." In light of the distinct similarities between GCEC's notice and Gulf Power's October 20<sup>th</sup> notice, Gulf Power finds it curious that GCEC is now contending that Gulf Power's notice was inadequate. Moreover, if Gulf Power's notice did lack "relevant" information as GCEC now contends, it is equally curious that GCEC did not make any effort to reply to Gulf Power and request additional information.

On January 12, 2018, Gulf Power replied to GCEC's January 8<sup>th</sup> correspondence, noting that the Company had previously received a request for electrical service for the specified location and provided written notice of the same to GCEC on October 20, 2017, as required by section 2.3(a) of the parties' Territorial Agreement. Because GCEC did not respond to Gulf Power's notice within the contractually mandated timeframe required by section 2.3(b) of the parties' agreement, Gulf Power informed GCEC that GCEC had waived any objection to Gulf Power's right to serve the subject location. Gulf Power further stated that it had begun preparations to serve the location and confirmed with the customer that their request for Gulf Power to serve remained in effect. A copy of Gulf's January 12 correspondence is attached for reference as <u>Exhibit "G</u>."

Subsequent discussions with Bay County, St. Joe and GCEC have revealed that Bay County and St. Joe did, in fact, <u>inquire</u> of GCEC in mid-December 2017 concerning the provision of electric service to the subject lift station. However, Gulf Power has been provided with no evidence that a request for service from GCEC was ever placed or made by either of those parties. Gulf Power is authorized to represent that, as of the date of this correspondence, St. Joe has reaffirmed its selection of Gulf Power as its electric service provider. Gulf Power has communicated with Bay County, as the ultimate recipient of the lift station, and is also authorized to represent that Bay County desires to receive electric service from Gulf Power.

501 Commendencia street pensacola, Florida 32502

<sup>&</sup>lt;sup>1</sup> Gulf Power utilized a Parcel ID rather than a physical address because an internet search of the physical address erroneously depicted the proposed point of delivery. A summary internet search for the Parcel ID depicts the precise location of the point of delivery –including the county of location.

 $<sup>^{2}</sup>$  GCEC has not denied receiving Gulf Power's notice. Nor has it provided any rationale or explanation for failing to respond to the notice.

Gulf Coast Electric Correspondence April 19, 2018

Regardless of what inquiries were made in December 2017, the record is clear that: (i) Gulf Power received a bona fide request for service in October 2017; (ii) such request for service was never retracted or cancelled; and (iii) both St. Joe and Bay County continue to desire to receive electric service from Gulf Power.

The language of the Territorial Agreement is equally clear. Gulf Power provided the requisite notice of a customer request for service to GCEC on October 20, 2017. Despite receipt of the same, GCEC failed to respond to Gulf Power's notice. Pursuant to section 2.3(b), in the absence of a timely reply, Gulf Power "may agree to provide service" and has, in fact, agreed to provide service. "It is axiomatic that when construing a document, courts should give effect to the plain meaning of its terms." Volusia County v. Aberdeen at Ormond Beach, L.P., 760 So.2d 126, 132 (Fla. 2000). See also, Columbia Bank v. Columbia Developers, LLC et al., 127 So.3d 670, 673 (Fla. 1<sup>st</sup> DCA 2013) ("The cardinal rule of contractual construction is that when the language of the contract is clear and unambiguous, the contract must be interpreted and enforced in accordance with its plain meaning."); Cleveland v. Crown Financial, LLC, 183 So.3d 1206, 1209 (Fla. 1st DCA 2016) ("The cardinal rule of contractual interpretation is that when the language of a contract is clear and unambiguous, the contract must be interpreted and enforced in accordance with the plain meaning."); Maher v. Schumacher, 605 So.2d 481, 482 (Fla. 3d DCA 1992) ("When a contract is clear and unambiguous, 'the actual language used in the contract is the best evidence of the intent of the parties, and the plain meaning of that language controls.""); Burns v. Barfield, 732 So.2d 1202, 1205 (Fla. 4th DCA 1999) (It is fundamental that where a contract is clear and unambiguous in its terms, the court may not give those terms any meaning beyond the plain meaning of the words contained therein).

As a public utility, Gulf Power has a statutory obligation to "furnish to each person applying therefor reasonably sufficient, adequate and efficient service upon terms required by the commission." <u>See, § 366.03, Fla. Stat.</u> In the absence of a clear right to refuse service under the terms and conditions of the parties' Territorial Agreement, Gulf Power must honor this statutory obligation or otherwise run the risk of running afoul of federal anti-trust regulations prohibiting horizontal division of markets. <u>See, In re: Complaint of Robert D. Reynolds</u>, Order No. PSC-13-0207-PAA-EM, dated May 21, 2013 at page 12 (horizontal division of electric service territory in absence of a Commission-approved territorial agreement constitutes a <u>per se</u> violation of the Sherman Act, 15 U.S.C. § 1).

Lastly, Gulf Power rejects GCEC's contention that Gulf Power is engaged in an improper "race to serve" or is otherwise extending its facilities in violation of the Commission's "directives in Territorial Orders." Indeed, section 2.4 of the parties' Territorial Agreement, which is incorporated within and embodied by Order No. PSC-01-0891-PAA-EU,<sup>3</sup> expressly provides as follows:

"During a period of unresolved dispute, the requested Utility <u>may provide</u> <u>temporary service to the Customer</u> or may elect to request the other Utility to provide temporary service to the Customer and either means of temporary service shall be without prejudice to either Utility's position in the dispute as to which Utility will provide permanent service."

<sup>&</sup>lt;sup>3</sup> When a territorial agreement is approved by the Commission it becomes embodied in the approving order. <u>Public Service Commission v. Fuller</u>, 551 So.2d 1210, 1212 (Fla. 1989). <u>See also</u>, Order No. 23995, dated January 3, 1991, Docket No. 19900744-EU.

Gulf Coast Electric Correspondence April 19, 2018

#### (emphasis added).

Gulf Power further rejects the assertion that its activities "conflict with prior written assurances that have been given." In a February 16, 2018, email from Gulf Power to GCEC, Gulf Power agreed "to hold off on any construction that would change the existing facilities/distance until after we meet on March 8." This limited assurance was the only assurance provided, and Gulf Power fully abided by it. In short, Gulf Power is acting in accordance with the plain terms of the parties' agreement and the Commission order embodying that agreement.

While I have an unavoidable conflict that will prevent us from being able to meet on April 25, 2018, we are in the process of coordinating calendars internally, and I will be in touch with you very shortly to discuss mutually acceptable dates for a meeting between the parties. We look forward to additional and productive discussions with you and the rest of GCEC's negotiating team. In the meantime, please do not hesitate to reach out with any questions or concerns you may have.

Sincerely,

Steven R. Griffin Beggs & Lane, RLLP

Enclosures

cc: Braulio Baez Keith Hetrick, Esq. Mary Anne Helton, Esq. Thomas Ballinger John Bartley Patrick Floyd, Esq.

> 501 Commendencia street pensacola, Florida 32502

# EXHIBIT A

20180125-GCEC-POD-4-46

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Name: Phone:	ST JOE CORPORATION (050) 231-6465	Extension:	9999	Da Contact Type:
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Name: Phone: Critical Contact Ves Comments: Rachel Childs w/ ta	(050) 231-5465 Expiration Date: x id called 11/13 to conn service, adv will cor	n 1-2 business	9999	Contact Type:

20180125-GCEC-POD-4-47

Page: 047

# EXHIBIT B



January 17, 2018

Joshua Rogers, PE Engineering Supervisor II Gulf Power Company 780 East Highway 98 Panama City, Florida 32401

Re: 388 Lift Station Electrical Service 1900 Hwy 388 West

Dear Josh,

Please consider this letter as formal notification and confirmation of our intent to have Gulf Power provide electrical service to the above-referenced location.

Sincerely, E / recin

Bridget Precise Vice President Development & Regulatory Affairs

cc: Don Hamm, Bay County Utilities

The St. Joe Company 133 S Watersound Pkwy, Watersound, FL 32461 850-231-6400 850-231-6595 Fax JOE.com

# EXHIBIT C



January 17, 2018

Mr. C. Peyton Gleaton Jr., PE Vice President of Engineering Gulf Coast Electric Cooperative, Inc. 9424 Hwy 77 P.O. Box 8370 Southport, Florida 32409

Re: 388 Lift Station Electrical Service 1900 Hwy 388 West

Dear Peyton,

Please consider this letter as formal notification and confirmation of our intention to secure electrical service for the above-referenced location with another electrical service provider.

Sincerely,

at lecese

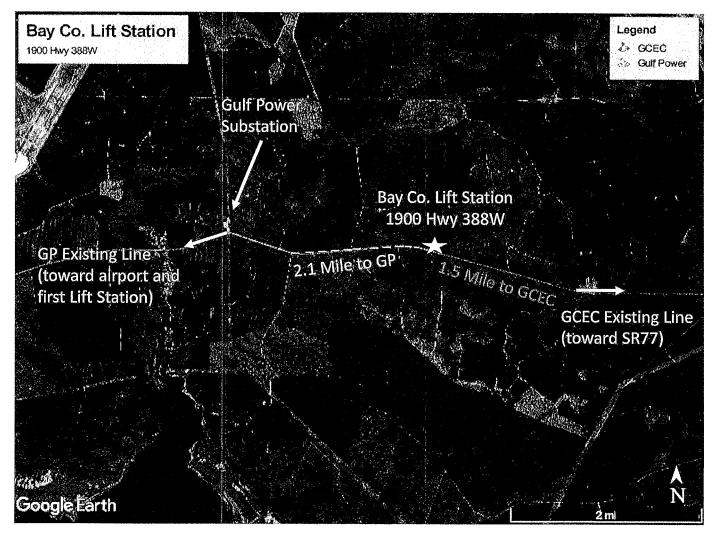
Bridget Precise Vice President Development & Regulatory Affairs

cc: Don Hamm, Bay County Utilities

The St. Joe Company 133 S Watersound Pkwy, Watersound, FL 32461 850-231-6400 850-231-6595 Fax JOE.com

### EXHIBIT D

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20180125-GCEC-POD-4-53

Page: 053

## EXHIBIT E

#### Steven R. Griffin

From:	Rogers, Joshua R. <jrogers@southernco.com></jrogers@southernco.com>
Sent:	Friday, October 20, 2017 1:22 PM
То:	'pgleaton@gcec.com'
Subject:	Electrical Service Request
Attachments:	image001.png; image002.png; image003.png; image004.png; image005.png

Mr. Gleaton,

Pursuant to section 2.3(a) of the agreement between Gulf Power and GCEC, I am notifying GCEC of a customer's request for electrical service from Gulf Power for a new lift station on parcel 26597-000-000. Construction would not result in any duplication of facilities.

Thanks,

Joshua Rogers, PE

Gulf Power Company \* Engineering Supervisor II

Office: 850.872.3309 \* Cell: 850.554.6583

MyGulfPower.com

Stay connected with Gulf Power

<<u>http://www.gulfpower.com/?ref=esig> <https://www.facebook.com/GulfPowerCompany/></u><<u>https://twitter.com/GulfPower> <https://www.youtube.com/user/GulfPowerCompany></u><<u>https://www.linkedin.com/company/gulf-power-company></u>

## EXHIBIT F

~

From: Peyton Gleaton [mailto:pgleaton@gcec.com] Sent: Monday, January 8, 2018 2:09 PM To: Rogers, Joshua R. <<u>JROGERS@southernco.com</u>> Cc: Peyton Gleaton <<u>pgleaton@gcec.com</u>> Subject: Lift Station at 1900 Hwy 388 W

#### Joshua,

Please accept this email as notice that a consumer has requested Gulf Coast Electric Cooperative provide power to their proposed lift station at 1900 Hwy 388W in Bay County, pursuant to section 2.3(a) of our agreement. Extension of our lines to serve this customer would not result in any duplication of facilities.

Thank you,

### C. Peyton Gleaton Jr., PE

Vice President of Engineering Gulf Coast Electric Cooperative, Inc. 9424 Hwy 77 P.O. Box 8370 Southport, Florida 32409 850.265.3631 x3053 850.265.3634 Fax

# EXHIBIT G

From: Rogers, Joshua R.
Sent: Friday, January 12, 2018 3:25 PM
To: 'pgleaton@gcec.com' pgleaton@gcec.com>
Subject: RE: Lift Station at 1900 Hwy 388 W

Mr. Gleaton:

Gulf Power previously received a request for electrical service for the specified location and provided written notice of the same to Gulf Coast Electric Cooperative on October 20, 2017 as required by section 2.3(a) of the parties' territorial agreement. A copy of Gulf Power's 10/20/17 notice is attached for reference. GCEC did not respond to Gulf's notice within the contractual timeframe as required by section 2.3(b) of the parties' agreement and has therefore waived any right to serve the subject location. Moreover, Gulf Power has begun preparations to serve the location and confirmed with the customer that their request for Gulf Power to serve remains in effect. We therefore object to GCEC serving the specified location.

Thanks,

Josh Rogers Gulf Power Company • District Engineering Supervisor Office: 850.872.3309 • Cell: 850.554.6583 MyGulfPower.com Stay connected with Gulf Power

From: Sims, Sandy (Gulf) To: pgleaton@gcec.com Cc: Precise, Bridget (Bridget.Precise@ioe.com) Subject: Lift Station Service Date: Friday, January 26, 2018 3:10:44 PM Attachments: image001.png image002.png image003.png image004.png image005.png GCEC notice 102017.docx

Dear Mr. Gleaton:

I am writing in response to your letter to Ms. Bridget Precise dated January 19, 2018, a copy of which was sent to the attention of Josh Rogers. Gulf Power Company takes issue with several of the assertions contained in that correspondence. As has been noted in previous correspondence, Gulf Power received a request to serve the lift station in October, 2017. Because the load and distance parameters set forth in section 2.2 of the Procedures and Guidelines agreement between Gulf Power and Gulf Coast Electric Cooperative ("GCEC") did not apply, Gulf Power provided notice to GCEC pursuant to Section 2.3(a) of the Procedures and Guidelines. This notice, a copy of which is attached, was sent on October 20, 2017. Under Section 2.3(b) of the Procedures and Guidelines, GCEC had five working days to request a meeting with Gulf Power and/or object to Gulf Power's providing the requested service. GCEC did not respond to Gulf Power's October 20<sup>th</sup> notice. In the absence of a timely response (or no response in this case), the Procedures and Guidelines very clearly provide that "[t]he requested Utility may agree to provide service." As it was clearly permitted to do under the agreement, Gulf Power subsequently agreed to provide service and still intends to honor our customer's request. Bay County and St. Joe Company have confirmed that their request for service from Gulf Power stands.

Putting aside the fact that GCEC has waived any right to object to Gulf Power's provision of service to the subject lift station, we also take issue with your blanket assertion that GCEC has the right to serve the load merely because its facilities are "closer" to the point of delivery. The Procedures and Guidelines specifically allow the requested utility to honor a request for service even if its existing facilities are farther away, if the requested utility's cost of service does not exceed the other utility's cost of service by twenty-five percent (25%). Had GCEC provided a timely response to Gulf Power's October 20, 2017 notice, the parties would have met to compare costs and make such a determination. While GCEC's existing facilities are "closer" to the point of delivery, there are a variety of factors that are involved in determining cost of service and it may very well be the case that Gulf Power's cost would not exceed the 25% threshold. While such a cost comparison is not required under the present circumstances given GCEC's waiver under Section 2.3(b) of the Procedures and Guidelines, Gulf Power is certainly willing to meet to discuss the same and other matters pertaining to this project. Any such meeting should not be construed as a waiver of Gulf Power's standing objection to GCEC's serving the subject load.

We would be happy to travel to GCEC's offices or host a meeting at one of our facilities. Please forward me a listing of the desired meeting location and several potential dates/times and we will work with our team to coordinate a discussion. Sincerely, Sandy

•

### Sandy Sims

Gulf Power Company • District General Manager-Office: 850.872.3297 • Cell: 850.376.8440 MyGulfPower.com

Stay connected with Gulf Power



From: Rogers, Joshua R. < JROGERS@southernco.com>

Sent: Friday, October 20, 2017 1:22 PM

To: 'pgleaton@gcec.com'

Subject: Electrical Service Request

Attachments: imageOOI.png; imageOOZ.png; image003.png; image004.png; imageOOS.png

Mr. Gleaton,

Pursuant to section 2.3(a) of the agreement between Gulf Power and GCEC, I am notifying GCEC of a customer's request

for electrical service from Gulf Power for a new lift station on parcel 26597-000-000. Construction would not result in

any duplication of facilities.

Thanks,

Joshua Rogers, PE

Gulf Power Company \* Engineering Supervisor II

Office: 850.872.3309 \* Cell: 850.554.6583

MyGulfPower.com

Stay connected

From:J. FloydTo:Steven R. GriffinSubject:Gulf Coast Electric Service to Second Lift StationDate:Thursday, April 05, 2018 2:23:59 PMAttachments:GCEC - Letter to Steve Griffin.pdf

Please see attached.

--

Law Offices J. Patrick Floyd, Chtd. 408 Long Avenue Port St. Joe, FL 32456 Phone: 850/227-7413 Fax: 850/229-8196

### LAW OFFICES J. PATRICK FLOYD CHARTERED

REPLY TO 408 LONG AVENUE POST OFFICE DRAWER 950 Port St. Joe, Florida 32456-0950 (850) 227-7413

April 5, 2018

20 AVENUE D, SUITE 208 POST OFFICE BUILDING Apalachicola, Florida 32320 (850) 653-2709

Steve R. Griffin, Esquire Beggs & Lane, RLLP 501 Commendencia Street Pensacola, FL 32502

Re: Gulf Coast Electric Service to Second Lift Station

Dear Mr. Griffin:

Obviously, you continue to primarily and most heavily depend on the utterly vague and uninformative two line e-mail from one of the employees as the basis for your claim of right to serve. The same e-mail that does not identify the customer, does not identify the "agreement referenced as the PSC "PROCEDURES AND GUIDELINES" of April 9, 2001" or the case name or docket number; does not identify even the County of the location; gives no information about the location or type of existing facilities; and, provides no information about the size or type of load of the expected service. Amid this fog of vagueness – your effort to extract a right to serve speaks volumes of your intent and method, especially when compared to the 'PROCEDURES AND GUIDELINES" requirement of "providing all relevant information about the (customer's) request" as an integral part of the "Notice" you are compelled to give by reason, good faith and the terms of the "PROCEDURES AND GUIDELINES".

Notably the dates you give in January 2018 are after Gulf Coast had received and acted affirmatively to accept the bona fide request that it serve this now specifically identified second lift station. Gulf Coast Electric received its bona fide request for service in the middle of December 2017 and immediately verified its closer proximity and ability to serve. By the third week in December, Gulf Coast Electric had notified that it accepted the request and was preparing the work plan and service order. This information was delivered on December 22, 2017 pursuant to the request for service and you have a copy of the construction costs breakdown delivered on December 22, 2017. The Demand Agreement requested on behalf of the customer was delivered on January 3, 2018 as well as the rate schedule. By the end of January, Gulf Coast Electric was already explaining in detail the basis for its right pursuant to the PROCEDURES AND GUIDELINES (PSC Order #01-0891-PAA EU, Docket #930885-EU) of the Public Service Commission. Therefore, clearly this was and has been continuously communicated in a straight forward manner long before the meeting of March 8, 2018 as you reference.

### April 5, 2018 Page 2

The problem that Gulf Power has with this service request is that it is not on "equal footing" with Gulf Coast Electric under any practical reasoning or analysis under the formula's required by the "PROCEDURES" approved by the Public Service Commission on April 9, 2001 (Order #PSC -0-0 891-PAA-EU; Docket #90885-EU). Gulf Coast Facilities are simply and admittedly over 3,168 feet closer to the point of service of this second lift station. Under every possible evaluation of the facts as well as the cost of service that GCEC provided on December 22, 2017 in response to the bona fide request for service and your figures provided finally in the middle of March this year, the result is clearly the same without any further comparison - - Gulf Coast Electric has the right to serve and accept, as it did in December, this bona fide request for service of the second lift station. The multiple letters and fact sheet delivered beginning on January 17 from and on behalf of Gulf Coast Electric have repeatedly made this clear. (See attached Fact Sheet and Analysis Summary).

If it is your position, as is now apparently appears, that (influenced) customer choice (particularly after all of the details of Gulf Coast's cost to serve the lift station have been delivered (and made public) in December of 2017,) trumps the specific terms of the Territorial Agreement ordered by the Public Service Commission in 2001 – then there is obviously no need for the Agreement that you have already admitted was authored by Gulf Power (Ted Spangenberg) and Jeff Stone of your firm.

Application of the formulas in the "PROCEDURES" to the details of the service, when made known, as well as the shear proximity to the point of service by Gulf Coast facilities and equitable principles of fair play all coalesce into one conclusion - - that Gulf Power is now prepared to ignore the Agreement and plunge both of these utilities back into territorial disputes. It is obvious that now that there is more development and promise of the same in the future where Gulf Power chose not to serve or provide power to those in that unpopulated area fifty and sixty years ago – Gulf Power wishes to take the benefit of what it did not earn or even wanted while GCEC provided the service.

If we cannot resolve this ourselves as we continue to believe that we should be able, the "PROCEDURES AND GUIDELINES" provide for an expedited hearing before the Public Service Commission. Perhaps that is the next step you are leaving us with no choice but to pursue.

Sincerely,

Law Offices J. Patrick Floyd, Chtd. Patrick Floyd

JPF/pb Attachment: as stated

### **GULF COAST ELECTRIC RIGHT TO SERVE SECOND LIFT STATION**

The entire procedure for determining customer service in PSC Order No. 01-0891A-PAA-EU is based on the "difference in distances between the Point of Delivery and the Existing Facilities of each utility", Gulf Coast Electric Cooperative, Inc. (GCEC) and Gulf Power Company (Gulf Power) and the "size of the load".

In good faith application of fairness and equity between these utilities as well as the Procedure and Guidelines, GCEC has not objected and will not object to the first lift station as Gulf Power's existing facilities are closer to the Point of Delivery than those of Gulf Coast Electric. Likewise, since Gulf Coast Electric is much closer to the Point of Delivery of where we now know the second lift station will be located, GCEC should be, in all fairness, the service provider without objection of Gulf Power. It is repugnant to good faith principles and the objectives and standards of the Procedures for Gulf Power to suggest and to attempt to serve both of these lift stations and will only contribute to undermine the relationship between these utilities that is sought to be improved by the Public Service Commission.

Even a quick analysis of the Procedures evidences the conclusion that Gulf Coast Electric has secured and is entitled to serve this second lift station. The vast differences in the comparative distances of existing facilities from Gulf Coast and Gulf Power to the Point of Delivery makes it absolutely clear that Gulf Coast Electric has the right to provide the service as it has already notified all parties concerned.

Under Section II, paragraph 2.2(a), Gulf Coast Electric – as the requested utility from the customer definitely as of December 2017 and early January 2018, is <u>not</u> 1000 feet further out than the existing facilities of Gulf Power from the Point of Delivery. Therefore, GCEC can agree – as we did under paragraph 2.2(a) – to provide services to this lift station and locked in the right to serve at that time irrespective of the later vacillation of the customer as to who they would finally choose.

GCEC – 7,920 feet from Point of Delivery of  $2^{nd}$  lift station Gulf Power – 11,088 feet from Point of Delivery of  $2^{nd}$  lift station

Difference – GCEC is 3,168 feet CLOSER to the Point of Delivery of the  $2^{nd}$  lift station than the closest existing facilities of Gulf Power

Furthermore, the predominance of distance as the factor for determining which utility may fairly provide service as requested at a point in time by the customer, continues in the application of paragraph 2.2(b)(i) of Section II of the Procedures. Since the load is greater than 100 kVA and the "construction required is predominately the addition of new pole line" and Gulf Coast Electric, the requested utility (as of December 2017 and at least early January 2018) has existing facilities that are not more than 1500 feet further (away) from the Point of Delivery than the existing facilities of Gulf Power – Gulf Coast is entitled to provide as it had and has agreed, service to the second lift station that it is over 3,000 feet closer to than Gulf Power's existing facilities.

These applications clearly should close the discussion on the entitlement of Gulf Coast to serve this lift station as it was requested and as it notified the parties. However, even if it is argued, albeit incorrectly, by Gulf Power that it is entitled to be considered for service under paragraph 2.3 of the Procedures by saying that it has now subsequently been chosen by the customer to also provide service to this second lift station also – this argument is rejected by application of the Procedures under Section II, paragraph 2.3(e). Section II, paragraph 2.3(e) applies to prevent Gulf Power even under this argument from agreeing to serve this second lift station because the load is less than 1000 kVA, Gulf Power's existing facilities are farther (away) than 10,000 feet from the Point of Delivery (11,088 feet) and Gulf Coast's existing facilities are located in the right of way of Highway 388 which abuts the property where the second lift station is to be located.

The good faith intentions of the parties and the Procedures demand that Gulf Coast be allowed, without objection or interference by Gulf Power, to serve this second lift station per the request made by the customer and agreed to by Gulf Coast with notice to the parties. Likewise, fairness in the circumstances and the application of the Procedures dictate that Gulf Power not serve this second lift station even if now "requested" by the customer. Got it, Thanks

Sandy Sims Gulf Power

On Nov 16, 2017, at 8:13 AM, Rogers, Joshua R. < JROGERS@southernco.com> wrote:

Sandy,

This is the location that I emailed about St. Joe installing a lift station. We have already been requested and the co-op notified and did not respond.

Thanks,

Thanks,

Joshua Rogers, PE Gulf Power Company • Engineering Supervisor II Office: 850.872.3309 • Cell: 850.554.6583 <u>MyGulfPower.com</u> Stay connected with Gulf Power

<image001.png> <image002.png> <image003.png> <image004.png> <image005.png>

From: Aycock, William W. Sent: Wednesday, November 15, 2017 9:14 AM To: Rogers, Joshua R. <JROGERS@southernco.com> Subject: FW: Development

Josh,

Does this sound like the lift station you mentioned?

#### Bill

 From: Sims, Sandy (Gulf)

 Sent: Wednesday, November 15, 2017 8:46 AM

 To: Aycock, William W. <<u>wwaycock@southernco.com</u>>; Richardson, Michael B. <<u>MBRICHAR@southernco.com</u>>;

 Subject: Development

On the way to my meeting at the airport this morning I noticed what appears to be a new road being cut on the north side of 388 about a mile west of 77. Since there aren't any distribution lines there I'm thinking it would be a jump ball if it's a development. Could you guys check it out and let me know? It's before our substation.

Thanks!

Sandy Sims Gulf Power From:Sims, Sandy (Gulf)To:Rogers, Joshua R.Cc:Scarborough, Shelley RockcoSubject:RE: Lift Station at 1900 Hwy 388 WDate:Monday, January 08, 2018 3:53:44 PM

Thanks, Josh. I've received some initial info from Steve about this, and I'll forward this to him for legal advice on next steps.

S

From: Rogers, Joshua R.
Sent: Monday, January 08, 2018 2:32 PM
To: Sims, Sandy (Gulf) <SFSims@southernco.com>
Cc: Scarborough, Shelley Rockco <SRSCARBO@southernco.com>
Subject: FW: Lift Station at 1900 Hwy 388 W

Sandy,

Just received this email and its in reference to the lift station that St. Joe is installing. Since we are intending on serving this load and notified GCEC of the customer request (without a response from GCEC), what do I need to do to respnd, if any, to Peyton's email?

Thanks,

Josh

From: Peyton Gleaton [mailto:pgleaton@gcec.com]
Sent: Monday, January 8, 2018 2:09 PM
To: Rogers, Joshua R. <<u>JROGERS@southernco.com</u>>
Cc: Peyton Gleaton <<u>pgleaton@gcec.com</u>>
Subject: Lift Station at 1900 Hwy 388 W

Joshua,

Please accept this email as notice that a consumer has requested Gulf Coast Electric Cooperative provide power to their proposed lift station at 1900 Hwy 388W in Bay County, pursuant to section 2.3(a) of our agreement. Extension of our lines to serve this customer would not result in any duplication of facilities.

Thank you,

#### C. Peyton Gleaton Jr., PE

Vice President of Engineering Gulf Coast Electric Cooperative, Inc. 9424 Hwy 77 P.O. 8ox 8370 Southport, Florida 32409 850.265.3631 x3053 850.265.3634 Fax

Peyton Gleaton From: To: Rogers, Joshua R. Peyton Gleaton Cc: RE: Lift Station at 1900 Hwy 388 W Subject: Tuesday, January 16, 2018 5:13:32 PM Date: image001.png Attachments: image002.png image003.png image004.png image005.png

Joshua,

I believe you are mistaken in suggesting that GCEC has waived any rights with respect to the lift station at 1900 Highway 388W which we were recently requested to serve by Bay County (December 14, 2017) and which GCEC has agreed to serve and advised that it will serve as requested by Bay County. The request to us by Bay County was a bona fide request as of that date for service to that lift station.

Discussion with the County representative revealed that there were two lift station service requests and that Gulf Power had been requested to serve the first which was explained by the County to be close to GP existing line facility but that the second lift station being constructed now (1900 Highway 388) was closer to GCEC facilities and they wanted to know if GCEC would serve this. Again, the response was that GCEC could and would serve this lift station.

Review of the "Procedures and Guidelines" relative to GCEC and GP filed with the Public Service Commission Docket #930885-EU, Amended Order March 26, 2002 confirms that GCEC is entitled to serve this second lift station as requested.

Under Section II, the decision of whether or not a utility can provide electric service as requested is dependent on the size of the load and the difference in the distances between the Point of Deliveries and existing Facilities of the Utilities. Section 2.2 both (a) and (b) (i) are met by GCEC regarding this second lift station (1900) requested for our service. Since Section 2.2 is met GCEC is entitled to serve as requested without application of Section 2.3. This was made known to Bay County on December 15, 2017 that we have three phase facilities 1.5 miles east of the Point of Delivery.

The Point of Delivery for this second lift station is over 3,160 feet closer to GCEC existing facilities than Gulf Power's existing facilities. Therefore, GCEC can agree as it did to provide service as requested and is entitled to this service. In the abundance of caution, however, I went ahead and sent you the email of January 12, 2018. Suffice it to say, if you object to GCEC serving this second lift station as requested just as GP served the first lift station as requested, because of its proximity, then we will need to meet to compare distance and load and cost of service per the Procedure and Guidelines. This is all of the relevant information we believe we have about this request, but if some other becomes available we will provide it to you as it does.

Thank you and let me know when you want to meet to compare,

#### C. Peyton Gleaton Jr., PE

Vice President of Engineering Gulf Coast Electric Cooperative, Inc. 9424 Hwy 77 P.O. Box 8370 Southport, Florida 32409 850.265.3631 x3053 850.265.3634 Fax

From: Rogers, Joshua R. [mailto:JROGERS@southernco.com]
Sent: Friday, January 12, 2018 3:25 PM
To: Peyton Gleaton <pgleaton@gcec.com>
Subject: RE: Lift Station at 1900 Hwy 388 W

Mr. Gleaton:

Gulf Power previously received a request for electrical service for the specified location and provided written notice of the same to Gulf Coast Electric Cooperative on October 20, 2017 as required by section 2.3(a) of the parties' territorial agreement. A copy of Gulf Power's 10/20/17 notice is attached for reference. GCEC did not respond to Gulf's notice within the contractual timeframe as required by section 2.3(b) of the parties' agreement and has therefore waived any right to serve the subject location. Moreover, Gulf Power has begun preparations to serve the location and confirmed with the customer that their request for Gulf Power to serve remains in effect. We therefore object to GCEC serving the specified location.

Thanks,

Josh Rogers Gulf Power Company • District Engineering Supervisor Office: 850.872.3309 • Cell: 850.554.6583 MyGulfPower.com Stay connected with Gulf Power

From: Peyton Gleaton [mailto:pgleaton@gcec.com]
Sent: Monday, January 8, 2018 2:09 PM
To: Rogers, Joshua R. <<u>JROGERS@southernco.com</u>>
Cc: Peyton Gleaton <<u>pgleaton@gcec.com</u>>
Subject: Lift Station at 1900 Hwy 388 W

Joshua,

Please accept this email as notice that a consumer has requested Gulf Coast Electric Cooperative

provide power to their proposed lift station at 1900 Hwy 388W in Bay County, pursuant to section 2.3(a) of our agreement. Extension of our lines to serve this customer would not result in any duplication of facilities.

Thank you,

#### C. Peyton Gleaton Jr., PE

Vice President of Engineering Gulf Coast Electric Cooperative, Inc. 9424 Hwy 77 P.O. Box 8370 Southport, Florida 32409 850.265.3631 x3053 850.265.3634 Fax

From: To: Cc: Subject:	Peyton Gleaton Sims, Sandy (Gulf) Precise, Bridget (Bridget,Precise@joe.com) RE: Lift Station Service
Date:	Tuesday, January 30, 2018 3:40:49 PM
Attachments:	image001.png image002.png image003.png image004.png image005.png

Dear Ms. Sims:

As a result of a request from Bay County on December 14, 2017, GCEC agreed to serve the subject second lift station and provided initial information regarding service. If your reference to the e-mail from Joshua Rogers to me on October 20, 2017 is to serve as a formal request that complies with and provides Notice under the PROCEDCURES AND GUIDELINES FOR AVOIDING FURTHER UNECONOMIC DUPLICATION OF FACILITIES adopted by the Florida Public Service Commission on April 9, 2001 (Order #PSC – 01-0891-PAA-EU; Docket #930885-EU), in all fairness, you must be mistaken. That e-mail does not reference the PSC Order, does not identify the specific customer request or lift station identification and among its obvious failures is the omission of "all relevant information about the request" required to be provided as a integral part of a "Notice" under the PROCEDURES AND GUIDELINES (PSC Order # 01-0891-PAA-EU).

If you did have a request from St. Joe or Bay County before our (GCEC) request in December, it is apparent that it would have to be considered superseded by the request to GCEC as to the second lift station that we honestly determined we were going to serve in December and early January. In any event, as I previously stated – GCEC did not waive and does not waive its right to serve this second lift station or any of its rights under the PROCEDURES AND GUIDELINES of the PSC Order #01-0891A-PAA-EU.

Furthermore, I would point out to you the failure of your letter to address the provisions of the PROCEDURES AND GUIDELINES that prohibits Gulf Power from "agreeing to provide service to this second lift station" as it is a load less than 1000 KVA and Gulf Power's existing facilities are presently farther than 10,000 feet from the point of delivery (actually over 11,000 feet) on Highway 388 (see Section 2.3 (e)).

Please provide us with all of your communication to, from, between or among Bay County, the St. Joe Company and Gulf Power employees or representatives regarding service to this second lift station and provide all of the rest of the relevant information about the request and service to be provided if service were to be provided by Gulf Power. (See Section 2.3(a)). We look forward to the meeting referenced and anticipated by the PROCEDURES AND GUIDELINES (Order # 01-0891A-PAA-EU) to compare costs and other factors important to this determination of service.

Although no cost comparison is required since Gulf Power's closest existing facilities are farther than 10,000 feet from the point of delivery as compared with Gulf Coast Electric facility located on the Highway 388 right of way (Section 2.3(e)), in all fairness and to facilitate fairness in this and other processes under the PROCEDURES AND GUIDELINES (Order # 01-0891A-PAA-EU), Gulf

Coast Electric is willing to meet to compare and contrast the required information about this service. Likewise, any meeting is not to be construed as a waiver of Gulf Coast Electric's objection to Gulf Power serving this second lift station also.

Regards,

#### C. Peyton Gleaton Jr., PE

Vice President of Engineering Gulf Coast Electric Cooperative, Inc. 9424 Hwy 77 P.O. Box 8370 Southport, Florida 32409 850.265.3631 x3053 850.265.3634 Fax

From: Sims, Sandy (Gulf) [mailto:SFSims@southernco.com]
Sent: Friday, January 26, 2018 2:11 PM
To: Peyton Gleaton <pgleaton@gcec.com>
Cc: Precise, Bridget (Bridget.Precise@joe.com) <Bridget.Precise@joe.com>
Subject: Lift Station Service

Dear Mr. Gleaton:

I am writing in response to your letter to Ms. Bridget Precise dated January 19, 2018, a copy of which was sent to the attention of Josh Rogers. Gulf Power Company takes issue with several of the assertions contained in that correspondence. As has been noted in previous correspondence, Gulf Power received a request to serve the lift station in October, 2017. Because the load and distance parameters set forth in section 2.2 of the Procedures and Guidelines agreement between Gulf Power and Gulf Coast Electric Cooperative ("GCEC") did not apply, Gulf Power provided notice to GCEC pursuant to Section 2.3(a) of the Procedures and Guidelines. This notice, a copy of which is attached, was sent on October 20, 2017. Under Section 2.3(b) of the Procedures and Guidelines, GCEC had five working days to request a meeting with Gulf Power and/or object to Gulf Power's providing the requested service. GCEC did not respond to Gulf Power's October 20<sup>th</sup> notice. In the absence of a timely response (or no response in this case), the Procedures and Guidelines very clearly provide that "[t]he requested Utility may agree to provide service." As it was clearly permitted to do under the agreement, Gulf Power subsequently agreed to provide service and still intends to honor our customer's request. Bay County and St. Joe Company have confirmed that their request for service from Gulf Power stands.

Putting aside the fact that GCEC has waived any right to object to Gulf Power's provision of service to the subject lift station, we also take issue with your blanket assertion that GCEC has the right to serve the load merely because its facilities are "closer" to the point of delivery. The Procedures and Guidelines specifically allow the requested utility to honor a request for service even if its existing facilities are farther away, if the requested utility's cost of service does not exceed the other utility's cost of service by twenty-five percent (25%). Had GCEC provided a timely response to

Gulf Power's October 20, 2017 notice, the parties would have met to compare costs and make such a determination. While GCEC's existing facilities are "closer" to the point of delivery, there are a variety of factors that are involved in determining cost of service and it may very well be the case that Gulf Power's cost would not exceed the 25% threshold. While such a cost comparison is not required under the present circumstances given GCEC's waiver under Section 2.3(b) of the Procedures and Guidelines, Gulf Power is certainly willing to meet to discuss the same and other matters pertaining to this project. Any such meeting should not be construed as a waiver of Gulf Power's standing objection to GCEC's serving the subject load.

We would be happy to travel to GCEC's offices or host a meeting at one of our facilities. Please forward me a listing of the desired meeting location and several potential dates/times and we will work with our team to coordinate a discussion.

Sincerely, Sandy

### Sandy Sims

Gulf Power Company • District General Manager Office: 850.872.3297 • Cell: 850.376.8440 MyGulfPower.com

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# **EXHIBIT C**

Туре				
IVDE	Add	dress	Contact Name	
- Connect Issued	1900 W HIGHWAY 388, LIF	T STATION SOUTHPORT FL 3	ST JOE CORPORATION	
	I SUU YY HIGHYYAY 388, LIF	I STATION SOUTHPORT FL :	ST JUE CORPORATION	
PORATION				Date
65	Extension:	9999	Contact Type:	
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ation Date:	11		Licer Name	
idon Date.			OSCI Name.	
o conn service, adv will conn 1-2 l	usiness			
	PORATION 55 Ition Date:	PORATION 55 Extension:	Image:	1900 W HIGHWAY 388, LIFT STATION SOUTHPORT FL 3 ST JOE CORPORATION         PORATION         PORATION         PS       Extension:         9999       Contact Type:         Ition Date:       11         User Name:         Deconn service, adv will conn 1-2 business

# **EXHIBIT D**



January 17, 2018

Joshua Rogers, PE Engineering Supervisor II Gulf Power Company 780 East Highway 98 Panama City, Florida 32401

Re: 388 Lift Station Electrical Service 1900 Hwy 388 West

Dear Josh,

Please consider this letter as formal notification and confirmation of our intent to have Gulf Power provide electrical service to the above-referenced location.

& Maine Sincerely,

Bridget Precise Vice President Development & Regulatory Affairs

cc: Don Hamm, Bay County Utilities

# **EXHIBIT E**



January 17, 2018

Mr. C. Peyton Gleaton Jr., PE Vice President of Engineering Gulf Coast Electric Cooperative, Inc. 9424 Hwy 77 P.O. Box 8370 Southport, Florida 32409

Re: 388 Lift Station Electrical Service 1900 Hwy 388 West

Dear Peyton,

Please consider this letter as formal notification and confirmation of our intention to secure electrical service for the above-referenced location with another electrical service provider.

Sincerely,

& lecese

Bridget Precise Vice President Development & Regulatory Affairs

cc: Don Hamm, Bay County Utilities

# **EXHIBIT F**

#### **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

Complaint against Gulf Power Company for expedited enforcement of territorial order by Gulf Coast Electric Cooperative, Inc. Docket No.20180125-EUDate:August 10, 2018

### AFFIDAVIT OF JOSHUA R. ROGERS

Before me, the undersigned authority, personally appeared Joshua R. Rogers, who after being sworn, deposes and says the following:

- 1. My name is Joshua R. Rogers. I am over 18 years of age and in all other respects competent to testify. I have personal knowledge of the matters set forth herein.
- 2. I have been employed by Gulf Power Company ("Gulf Power") in various capacities since January 2006. Since December 2017, I have been employed as the District Engineering Supervisor at Gulf Power's Panama City office located at 1230 15th St, Panama City, FL 32405. Prior to this, I served as the Engineering Supervisor II at the Panama City Beach office located at 12425 Hutchison Blvd, Panama City Beach, FL 32407. During my tenure with Gulf Power, I have been involved in the costing, design, engineering and construction of thousands of electric distribution construction projects.
- 3. Part of my job responsibilities as the Engineering Supervisor II and the District Engineering Supervisor involve working with customers in the Panama City service area concerning requests for new electric service from Gulf Power. On or about October 11, 2017, I met with several representatives from the St. Joe Company ("St. Joe") to discuss, among other projects, the provision of electrical service to two new sewage lift stations which were being constructed by St. Joe on Highway 388 in unincorporated Bay County. These discussions resulted in a request from St. Joe that Gulf Power provide electric

service to these lift stations. The first lift station was identified by St. Joe as being located on Parcel ID # 26508-000-000 having a physical address of 3815 W. Hwy 388 ("First Lift Station"). The second lift station was identified by St. Joe as being located on Parcel ID # 26597-000-000 having a physical address of 1900 W. Hwy 388 ("Second Lift Station").

- 4. Upon receipt of the lift station locations, I evaluated their load and distance criteria relative to Gulf Power's and Gulf Coast Electric Cooperative's existing electrical facilities as required by the territorial agreement between Gulf Power and GCEC ("Territorial Agreement"). This evaluation revealed that the First Lift station was in an area currently being served by Gulf Power's existing facilities and bordered on Highway 388 with an existing distribution line sufficient to provide service. Therefore, Gulf Power could honor the customer's request for electric service to the First Lift Station without providing notice to GCEC under section 2.3(a) of the Territorial Agreement. This evaluation also revealed that the Second Lift Station was located in an area which was not in close proximity to either utility's existing facilities. Specifically, the Second Lift Station was located approximately 11,000 feet from Gulf Power's nearest existing facilities to the west on Highway 388.
- 5. Based on the respective distances between Gulf Power's and GCEC's existing facilities, and based on my experience in estimating, designing and overseeing the construction of electric distribution facilities, I concluded that Gulf Power's cost to serve the customer likely would not exceed GCEC's cost by the 25% threshold contained in section 2.3(d)(ii) of the Territorial Agreement.

- 6. Therefore, on October 20, 2017, I prepared written notice to GCEC of the customer's request for service for the Second Lift Station and sent the notice via electronic mail to Mr. Peyton Gleaton, GCEC's Vice President of Engineering, at the email address listed on GCEC's corporate website.
- 7. While I had not personally communicated with Mr. Gleaton prior to October 20, 2017, I did reach out to another Gulf Power employee, Steve Bottoms, who communicates more regularly with GCEC regarding engineering matters. Mr. Bottoms recommended that I contact Mr. Gleaton. I also visited GCEC's website (www.gcec.com) to confirm Mr. Bottoms' recommendation. When I visited GCEC's website, the website featured a "Contact Us" page. A copy of the relevant portion of the "Contact Us" page is attached hereto as <u>Schedule "1</u>." The "Contact Us" page contained a section titled "E-mail Directory." The directory indicated that Mr. Gleaton was GCEC's Vice President of Engineering, and contained a hyperlink to Mr. Gleaton's e-mail address. The fact that Mr. Gleaton was identified on the "Contact Us" link of GCEC's corporate website as one of five contact persons for the company and the fact that he was identified as GCEC's Vice President of Engineering -- which, in my experience, is a position involving oversight of the location and design of distribution construction activities -- reinforced and confirmed Mr. Bottoms' recommendation.
- 8. The October 20, 2017, notice identified the fact that Gulf Power had received a request for electrical service to a lift station located on Parcel # 26597-000-000 and the fact that the notice was being issued pursuant to section 2.3(a) of the Territorial Agreement. I did not include reference to the physical address of 1900 W. Hwy 388 because an internet

search of the physical address depicted the location of the subject property as being four driving miles and more than three aerial miles away from its actual location.

9. The Territorial Agreement is silent with respect to the manner of providing notice and the person to receive notice on behalf of the parties. Therefore, I exercised what I consider to be reasonable judgment in providing notice to Mr. Gleaton using the method identified on GCEC's corporate website.

FURTHER AFFIANT SAYETH NOT.

By:

Joshua R. Rogers

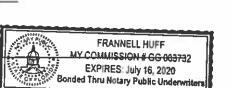
District Engineering Supervisor

### STATE OF FLORIDA COUNTY OF BAY

Sworn and subscribed before me, at the time of notarization, by Joshua R. Rogers, who is \_\_\_\_\_\_ personally known to me or \_\_\_\_\_\_ produced a valid form of identification, this  $10^{+4}$  day of August, 2018.  $\land$ 

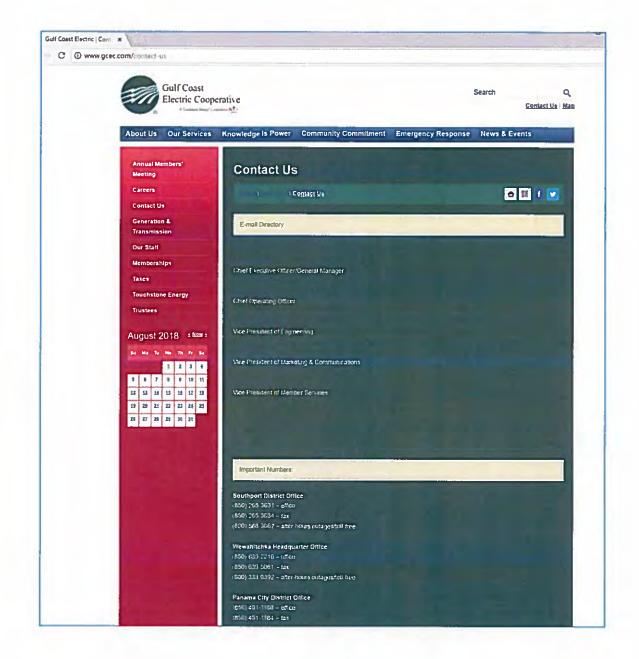
[Print Name]

My Commission Expires:



NOTARY PUBL

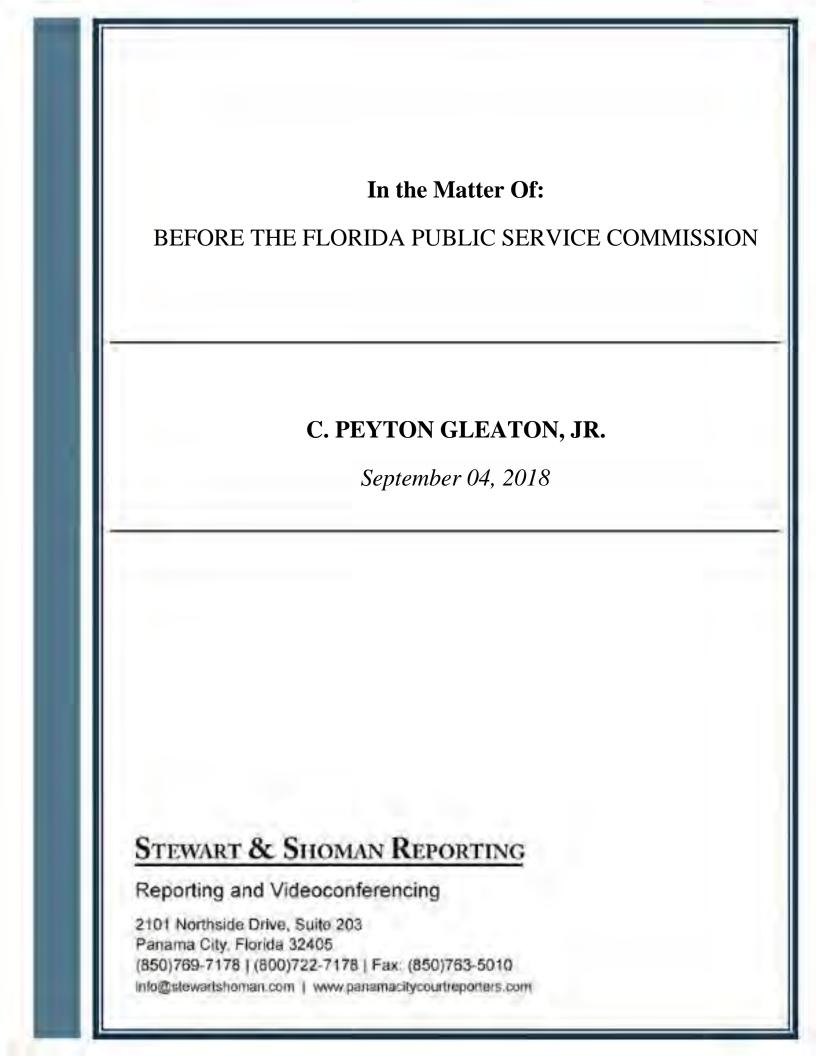
### **SCHEDULE 1**



# **EXHIBIT G**



# **EXHIBIT H**



1 2 BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION 3 DOCKET NO. 20180125-EU 4 FILED: August 24, 2018 5 6 In Re: 7 Complaint against Gulf Power Company for expedited enforcement of territorial 8 order, by Gulf Coast Electric Cooperative, Inc. 9 10 11 12 DEPOSITION OF: C. PEYTON GLEATON, JR. 13 ON BEHALF OF: Gulf Power Company 14 DATE: September 4, 2018 15 1:00 to 2:02 p.m. TIME: 16 Gulf Coast Electric Cooperative PLACE: 722 West Highway 22 17 Wewahitchka, Florida 32404 18 REPORTED BY: Lisa Patrick Notary Public 19 State of Florida at large 20 21 22 23 24 25

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION GLEATON, JR., C. PEYTON on 09/04/2018

1 **APPEARANCES:** 2 Steven R. Griffin, Esq. BEGGS & LANE, LLP P.O. Box 12950 3 Pensacola, Florida 32591-2950 (850)432-24514 srg@beggslane.com 5 ATTORNEY FOR GULF POWER COMPANY б 7 D. Bruce May, Jr., Esq. HOLLAND & KNIGHT, LLP 8 315 South Calhoun Street, Suite 600 Tallahassee, Florida 32301 9 (850)425 - 5607bruce.may@hklaw.com 10 11 ATTORNEY FOR GULF COAST ELECTRIC COOPERATIVE, INC. 12 13 J. Patrick Floyd, Esq. P.O. Box 950 14 Port St. Joe, Florida 32457-0950 (850)227 - 741315 j.patrickfloyd@jpatrickfloyd.com 16 17 ATTORNEY FOR GULF COAST ELECTRIC COOPERATIVE, INC. 18 19 ALSO PRESENT: 20 John Bartley, Gulf Coast Electric Cooperative, Inc. 21 (Telephonically) 22 Robert Graves, Public Service Commission 23 Kurt Schrader, Public Service Commission 24 Elizabeth Draper, Public Service Commission 25

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION GLEATON, JR., C. PEYTON on 09/04/2018

INDEX TO WITNESSES AND EXHIBITS PAGE C. PEYTON GLEATON, JR. Direct Examination By Mr. Griffin..... Cross Examination By Mr. May.... EXHIBITS Deposition Exhibit 1 marked..... (GCEC Job Description) Deposition Exhibit 2 marked..... (Affidavit of C. Peyton Gleaton, Jr.) Deposition Exhibit 3 marked..... (Email to Joshua Rogers) Deposition Exhibit 4 marked..... (Email to Francis Hinson) Deposition Exhibit 5 marked..... (Emails) Deposition Exhibit 6 marked..... (Community Development Services Documents) Read & Sign Letter..... Errata Sheet..... Certificate of Oath..... Reporter's Certificate..... 

1	MR. GRIFFIN: Let's take a role call on the
2	telephone first.
3	Kurt, this is Steve Griffin. I heard you
4	and Robert Graves were on the line. Maybe we
5	can just go around the phone and let the court
6	reporter know who is in attendance, and who you
7	are.
8	MR. SCHRADER: This is Kurt Schrader, Public
9	Service Commission.
10	MS. DRAPER: This is Elizabeth Draper with
11	the Public Service Commission.
12	MR. GRAVES: Robert Graves with the Public
13	Service Commission.
14	MR. GRIFFIN: Kurt, are you expecting
15	anybody else?
16	MR. SCHRADER: No, we're not.
17	MR. GRIFFIN: Okay. We can get started.
18	COURT REPORTER: Sir, can I swear you in,
19	please? You do solemnly swear or affirm the
20	testimony you're about to give in this
21	proceeding will be the truth, the whole truth,
22	and nothing but the truth?
23	THE WITNESS: I do.
24	COURT REPORTER: Thank you.
25	C. PEYTON GLEATON, JR.,

the witness herein, being first duly sworn, was 1 2 examined and testified as follows: 3 DIRECT EXAMINATION BY MR. GRIFFIN: 4 Good afternoon, Mr. Gleaton. Would you 5 0 please state your full name and your business 6 address, please? 7 Charles Peyton Gleaton, Junior. I have to 8 Α look at the business card to see the business 9 10 address. It's in Southport, Florida. 11 0 Would you mind looking at it? 12 А Gulf Coast Electric Cooperative, 9434 13 Highway 77, Southport, Florida. 14 Thank you, sir. My name is Steven Griffin. 0 I'm a lawyer with the law firm of Beggs and Lane in 15 Pensacola, Florida. We've met before. I represent 16 17 Gulf Power Company in this proceeding. We are obviously here today for your deposition, 18 19 which was noticed previously in Docket 20180125-EU, in the complaint that is pending before the Public 20 21 Service Commission at this point in time. 22 Have you been deposed before? 23 Yes, once. А 24 Okay, and what was the nature of that 0 25 proceeding?

5

1	A It was a lawsuit that Gulf Power excuse
2	me, Gulf Coast was in with an employee.
3	Q So an employment dispute?
4	A Uh-huh.
5	Q How long ago approximately were you deposed?
6	A Probably four years.
7	Q Okay. Just some preliminary items. You may
8	recall this from your previous deposition, but we'll
9	go ahead and put them out there now.
10	If you could verbalize your responses to my
11	questions as opposed to nodding your head, that
12	would make things easier for the court reporter to
13	transcribe them.
14	Sometimes we have a tendency to nod rather than
15	answering yes or no, and so if I ask you to do that,
16	I'm not picking on you, I'm simply trying to keep
17	the record clear.
18	In that same vein, I will ask a question of you,
19	stop, and hopefully you will have an answer for my
20	question, and we will try to avoid speaking over one
21	another.
22	Again, that makes it difficult for the court
23	reporter if we're both talking at the same time. So
24	I will respect that, and hope that you will, too.
25	A Understood.

If you need to take a break for any 1 0 Okay. 2 reason, please feel free to do that. I do not think 3 that this is going to take a significant period of time. 4 A lot of the questions that we had were answered 5 during the course of written discovery in this case. 6 And so there are a few items that I would like to 7 explore, but again, I think we would likely be out 8 9 of here in one to two hours. In terms of ground rules, the only other rule 10 that I would ask that you abide by is that if you 11 12 don't understand a question that I have asked you, ask that I clarify it or rephrase it, and I'll do my 13 14 best to do that. Otherwise I'm going to assume that 15 you understand the question that I've asked, is that 16 fair? 17 А Very good. 18 What did you do to prepare for your 0 19 deposition in this case? 20 I read through my emails. А 21 Okay. Did you review any of the documents 0 22 that have been submitted to the Florida Public Service Commission in this proceeding up to this 23 24 date? 25 Some, but I couldn't tell you which ones. А

1	Q Okay. Have you reviewed the complaint that
2	was filed by Gulf Coast Electric?
3	A I believe so, yes.
4	Q Have you reviewed the answer that was filed
5	by Gulf Power Company?
6	A Briefly, yes.
7	Q Have you reviewed the Motion for a Final
8	Summary Order, which is pending before the
9	commission right now?
10	A I really can't remember, but probably. yes.
11	Q Okay. Did you have occasion to review the
12	transcript of the deposition of Gulf Power witness,
13	Josh Rogers?
14	A Yes.
15	Q And when did you review that deposition
16	transcript?
17	A Last week.
18	Q Okay. Background information, I assume that
19	you went to high school, so I'm not going to ask
20	about that, but if you would, please just briefly
21	provide a description of your post secondary
22	education after high school.
23	A I received my bachelor's and later my
24	master's from Georgia Tech.
25	Q Georgia Tech?

1 Α Yes. 2 Okay, and what did you receive your 0 3 bachelor's degree in? Electrical engineering. 4 А 5 And how about your master's? 0 Electrical engineering. 6 А 7 Okay, and do you also have your professional 0 engineering license? 8 9 А Correct. 10 When did you obtain that? 0 11 А The latest one in Florida, when I moved to Florida in 2012. 12 13 In 2012? 0 14 А Yes. 15 And prior to your moving to Florida, where Q 16 were you licensed as an engineer? 17 I was licensed in Georgia. А 18 For how long? 0 I can't remember exactly when I got it, 19 А probably 2000 and -- maybe 2000. 20 21 Approximately 2000? 0 22 Approximately. А Okay. You are currently the Vice-President 23 0 24 of Engineering for Gulf Coast Electric Cooperative, is that right? 25

GLEAION	, UK., C.	PETION 011 09/04/2010
1	A	Correct.
2	Q	And you've been in that role for how long?
3	A	A little over six year.
4	Q	So you started in 2012, upon moving to the
5	state o	f Florida?
6	A	Yes.
7	Q	And who do you report to?
8	A	I report to Francis Hinson.
9	Q	Okay, and who is Francis Hinson?
10	A	He's the Chief Operating Officer.
11	Q	Okay. The C.O.O.?
12	A	The C.O.O.
13	Q	Do you report to the C.E.O. as well?
14	A	Not directly.
15	Q	Okay. How many direct reports do you have?
16	A	Ten.
17	Q	And how many individuals are within your
18	busines	s unit?
19	For	example, I'm not sure how you refer to it,
20	but the	engineering department, for lack of a better
21	term, h	ow many people are employed within the
22	enginee	ring
23	A	Including myself, 11.
24	Q	And so your employment with Gulf Coast
25	Electri	c started in 2012?

1	A Correct.
2	Q Have you held any other positions with Gulf
3	Coast, other than the position of Vice-President of
4	Engineering?
5	A No.
6	Q And what are your job duties and
7	responsibilities as the V.P. of Engineering?
8	A Essentially I am over the design of the
9	electrical system.
10	Q Are there other components to your job?
11	A In what regards?
12	Q Well, let me just hand you a document that
13	we'll mark as Deposition Exhibit 1.
14	(Deposition Exhibit Number 1 marked for
15	identification)
16	BY MR. GRIFFIN:
17	Q All right. Mr. Gleaton, I've handed you a
18	document that appears to be the job description for
19	your position at Gulf Coast Electric Cooperative.
20	I'll represent to you that this document was
21	produced to Gulf Power Company, during the course of
22	discovery.
23	This document was produced in response to item
24	number nine of Gulf Power's First Request for
25	Production of Documents. Do you recognize this

document? 1 2 Α Yes. 3 0 Okay, and there on the table at the top of 4 the page, it indicates that the job title is the Vice-President of Engineering, correct? 5 6 А Correct. 7 And it indicates that your supervisor is the 0 C.E.O., is that right? 8 9 That's what it says, but that's not correct. А 10 Okay. That needs to be changed? 0 11 А Correct. 12 0 Okay. On that same table, it indicates that the draft date for this document is January, 2013, 13 14 is that right? 15 That's what it says, yes. А And that there was a review date for this 16 0 17 document of January, 2015, is that right? 18 That's what it says, yes. А 19 0 Okay. Do you happen to know whether it's been amended, or modified since January, 2015? 20 21 А I do not know, no. 22 Okay. For purposes of our discussion here 0 today, can we assume that this document accurately 23 24 describes your current job duties in your role as 25 V.P.?

1	A I'd say more or less, yes.
2	Q Okay, and for those on the phone, it really
3	has just started pouring rain outside here. I may
4	just move up, and a little bit closer to the phone.
5	MR. MAY: Do you want to go off the record
6	for a second, Steve?
7	MR. GRIFFIN: Yes.
8	(Recess Taken)
9	MR. GRIFFIN: All right. Let's go back on
10	the record.
11	BY MR. GRIFFIN:
12	Q So picking up where we left off,
13	Mr. Gleaton, we were reviewing your job description,
14	and there under the first heading, titled Job
15	Summary, in the second sentence it indicates, quote,
16	that you are "Responsible for leading the technical
17	aspects of planning, design and development of
18	GCEC's electric distribution system", is that right?
19	A Correct.
20	Q And there shortly after that, it indicates
21	that one of your duties is to ensure that GCEC's
22	distribution systems are in compliance with
23	cooperative, governmental and legal guidelines and
24	standards to ensure both safety and the delivery of
25	the best possible level of service to cooperative

1	members, is that right?
2	A Yes. But I assume that means national
3	electric safety code and national electric code.
4	Q That's what you're assuming that means?
5	A Correct.
6	Q That's what you've interpreted that to mean?
7	A That's how I interpret that, yes.
8	Q All right. Let's turn to the second page of
9	that document, under the heading Reporting
10	Relationships, and then there's a subheading titled
11	External, do you see that?
12	A Yes.
13	Q Okay, and there in the first sentence under
14	that subheading, it indicates that the Manager of
15	engineering must communicate and coordinate work
16	with managers and employees of other agencies, such
17	as PowerSouth, Tyndall Air Force Base, HiLine
18	Engineering, H-i-L-i-n-e Engineering, and the
19	Florida Public Service Commission to ensure that
20	GCEC's system meets all professional and legal
21	standards, is that correct?
22	A Correct.
23	Q And there under core job functions, in the
24	first bullet, it indicates that one of your core job
25	function, functions rather is to manage the day to

day operations for the Engineering Department, the 1 2 GIS-IT Department and the warehouse, is that right? 3 А Correct. And let me back up to the previous sentence 4 0 under the subheading External. That references the 5 Manager of Engineering, is that synonymous with the 6 7 Vice-President of Engineering? Is that you? 8 А I would say so, because there's no Manager 9 of Engineering. 10 Okay. So as far as you're concerned, that 0 is you? 11 12 А Correct. All right. I am now going to hand you a 13 0 14 second document, which we will identify as Deposition Exhibit Number 2. 15 16 (Deposition Exhibit Number 2 marked for identification) 17 BY MR. GRIFFIN: 18 And this document is a copy of the Affidavit 19 0 20 that you submitted in this proceeding on June 13th, 21 2018, is that right? 22 Correct. А 23 Do you recognize that document? Q 24 Yes. А 25 All right. I'd ask that you take a look at 0

GUEZ	
1	l paragraph three of that document, and read that for
2	2 the record, please?
3	A "During the entire time that I have been
4	employed by GCEC, I have never been designated,
5	authorized, or appointed by GCEC to receive notice
6	5 for any territorial agreement or any other legal or
7	7 contractural matters on behalf of GCEC."
6	Q Okay, and prior to October 20th, 2017, have
9	9 you ever personally informed anyone at Gulf Power
10	) that you were not authorized or appointed by GCEC to
11	l receive notice under the territorial agreement?
12	2 A No.
13	Q Are you aware of anyone from Gulf Coast
14	Electric informing anyone at Gulf Power Company on
15	or prior to October 20th, 2017, that you were not
16	authorized to receive notice under the territorial
17	7 agreement?
18	A Can you repeat that question?
19	Q Sure.
20	) MR. GRIFFIN: Would you read that back,
21	please?
22	(The record was read as requested.)
23	3 THE WITNESS: No.
24	A BY MR. GRIFFIN:
25	Q Okay. Are you aware of any publically

1	available documents or a platform website for
2	example, that would put members of the public on
3	notice, prior to October 20th, 2017, that you were
4	not authorized to receive notices under the
5	territorial agreement on behalf of Gulf Coast
6	Electric Cooperative?
7	A Again, repeat that question.
8	MR. GRIFFIN: Would you read it back,
9	please?
10	(The record was read as requested.)
11	MR. MAY: I'm going to object to that
12	question because it is a compound question that
13	includes terms that are not defined, and are
14	confusing.
15	MR. GRIFFIN: Okay. Well, we can try to
16	break it down to help alleviate that confusion.
17	BY MR. GRIFFIN:
18	Q Are you aware of any publically available
19	document that indicates that you were not authorized
20	to receive notice under the territorial agreement on
21	behalf of Gulf Coast Electric Cooperative?
22	A Am I aware of any publically public
23	documentation that I am not authorized to receive
24	notice?
25	Q Yes, sir.
1	

GLEAT	ON, OK., C. FEITON ON 09/04/2018
1	A No, I'm not aware.
2	Q All right. Let's look at paragraph eight of
3	the Affidavit, and there you say that prior to
4	January, 2018, and I'm quoting, "I was unaware of
5	any territorial agreement between GCEC and Gulf
6	Power", is that right?
7	A Correct.
8	Q And you stated earlier that you had been
9	employed by Gulf Coast since 2012, is that right?
10	A Correct.
11	Q So I presume at some point in January, 2018,
12	you did become aware of the existence of the
13	territorial agreement between the parties, is that
14	right?
15	A Aware of a territorial agreement?
16	Q Yes, sir.
17	A Ask me that one more time.
18	Q Sure. So when did you first become aware of
19	the territorial agreement between the parties?
20	MR. MAY: Objection, that assumes that there
21	is a territorial agreement between the parties
22	that he's aware of.
23	MR. GRIFFIN: Well, he says prior to
24	January, 2018, he was not aware of any
25	territorial agreement.

BY MR. GRIFFIN:
Q Are you aware of a territorial agreement
between the parties?
A I don't know if that's the correct wording
of it.
Q I'm just using your wording here from your
Affidavit.
A I understand.
Q What did you mean when you referenced
territorial agreement there?
A The guidelines and procedures.
MR. GRIFFIN: Okay. Bruce, just for
purposes of clarity of the record, can we agree
that when I refer to territorial agreement, that
I'm referring to the procedures and guidelines
agreement that was approved by the commission?
MR. MAY: That's fair.
BY MR. GRIFFIN:
Q Okay. Are you okay with that?
A That's good.
Q All right. So are you aware of the
existence of a territorial agreement between Gulf
Coast Electric and Gulf Power Company?
A Yes.
Q When did you first become aware of that

1 territorial agreement? 2 In January of 2018. А Okay, and how did you become aware of the 3 0 4 territorial agreement? How did I become aware? The second email 5 Α from Josh Rogers, that I forwarded to -- I'm trying 6 7 to remember if I actually forwarded that to the C.E.O. or not, as well as the C.O.O. 8 9 Are you referring to a January 12th, 2018 0 10 email from Josh Rogers to you? 11 А Correct. 12 0 And that was the first instance that you had become aware of the territorial agreement between 13 14 the parties, correct? 15 А That was not the first agreement, but that's the timeline that I became aware. 16 17 From that email, I got counsel advice as far as to what this is about. 18 19 Right, and I will not ask you about any 0 advice from your counsel, that's privileged 20 21 information. But I'm just trying to put some 22 parameters and timelines around when people realized 23 things in this case. 24 So January 12th is the date that you became 25 aware of the existence of a territorial agreement

between Gulf Power and Gulf Coast? 1 2 Roughly. А Now, at that point in time, when you 3 0 received that email from Mr. Rogers, without going 4 into any conversations you may have had with your 5 legal counsel, what did you do? 6 7 At that time? А Yes, sir. 8 Q 9 I did forward that to, if I'm correct, the А 10 C.O.O., my immediate supervisor, and the C.E.O., to 11 discuss with the attorney. 12 0 Okay. In your role as Vice-President of Engineering, do you have occasion to assist 13 14 customers in responding to requests for electrical 15 service? 16 My role is more to assist my employees to А 17 assist concerns. 18 You're in more of a supervisory capacity, is 0 19 that right? 20 А Correct. 21 That being said, have there been instances, 0 22 on or prior to January, 2018, when you've actually 23 engaged one on one with customers who are requesting 24 electric service from Gulf Coast? 25 А Yes.

1	Q Okay, and that's not uncommon, is it?
2	A No.
3	Q I am now going to hand you a third document,
4	which we will mark as Deposition Exhibit 3.
5	(Deposition Exhibit Number 3 marked for
6	identification)
7	BY MR. GRIFFIN:
8	Q And this is a copy of what appears to be an
9	email from yourself to Joshua Rogers at Gulf Power,
10	dated January 8th, 2018. Do you recognize that
11	document?
12	A Yes.
13	Q And I'll represent to you that that was
14	produced by Gulf Coast Electric in response to item
15	number six of our first request for production of
16	documents.
17	Could you please read the body of that email
18	into the record?
19	A "Joshua, please accept this email as notice
20	that a consumer has requested Gulf Coast Electric
21	Cooperative provide power to their proposed lift
22	station at 1900 Highway 388 West in Bay County,
23	pursuant to section 2.3(a) of our agreement.
24	Extension of our lines to serve this customer would
25	not result in any duplication of facilities."

1	Q So based on your previous testimony that you
2	had not become aware of the existence of a
3	territorial agreement between Gulf Power and Gulf
4	Coast Electric Cooperative until January 12th, 2018,
5	which agreement are you referring to in this email?
6	MR. MAY: Objection, you mischaracterized
7	the testimony of the witness. The witness said
8	roughly around January 12th.
9	MR. GRIFFIN: I don't know that I
10	mischaracterized his testimony, but I'll
11	recenter the question in a way hopefully that is
12	clearer.
13	BY MR. GRIFFIN:
14	Q You reference section 2.3(a) of our
15	agreement in this January 8th, 2018 email, do you
16	not?
17	A This is a courtesy advisement to Joshua
18	Rogers. And actually I copied his email to me on
19	October the 20th in the wording.
20	Q So when you're referring to section 2.3(a)
21	of our agreement, which agreement are you referring
22	to there?
23	A Whichever one Josh was referring to.
24	Q So at the time you drafted this email, you
25	had not reviewed any territorial agreement

1	A I still had not seen any territorial
2	agreement requesting
3	Q Let's stop, because we're talking over one
4	another. So let me ask it again.
5	At the time that you sent this email to
6	Mr. Rogers on January 8th, 2018, you had not
7	reviewed the territorial agreement between Gulf
8	Coast Electric and Gulf Power Company, correct?
9	A Correct.
10	Q Did anyone at Gulf Coast Electric ask you to
11	send this notice on January 8th?
12	A No.
13	Q Did anyone at Gulf Coast Electric assist you
14	in preparing the notice?
15	A No.
16	Q And at the time that you sent this notice to
17	Mr. Rogers, you were not aware that Gulf Power
18	Company had received a request for electrical
19	service at the lift station identified at the
20	address that you've included here, correct?
21	A Correct.
22	Q Okay. Your notice doesn't identify the name
23	of the customer requesting service, does it?
24	A No, it does not.
25	Q Your notice does not identify the size of

1	the load to be served, does it?
2	A No, it does not.
3	Q Your notice does not reference the nature of
4	the agreement referenced in the email, does it?
5	A No, it does not.
6	Q Your notice does not provide Mr. Rogers with
7	the location of Gulf Coast Electric Cooperative's
8	nearest existing electrical facilities, does it?
9	A No, it does not.
10	Q Okay. Your notice was sent via email,
11	correct?
12	A Correct.
13	Q Was it sent via any other meanings? For
14	example, certified mail?
15	A No.
16	Q Did you send a copy of the notice to the
17	Beggs and Lane Law Firm, or to Gulf Power Company's
18	Manager of Rates and Regulatory Matters?
19	A No.
20	Q So I believe you testified earlier that your
21	work address was 9434 Highway 77 in Southport,
22	Florida, is that right?
23	A Correct.
24	Q Is that Gulf Coast's Southport office?
25	A Yes.

Г

1	Q And how long have you been officed at that
2	address?
3	A Six years.
4	Q Since you began in 2012?
5	A Correct.
6	Q And the Southport office, I'll just refer to
7	it as the Southport office if that's okay, is that
8	located directly at the intersection of Highway 77
9	and Highway 388, or Edwards Road?
10	A Yes.
11	Q Okay, and if you know, approximately how
12	many miles away is the Southport office from the
13	location of the lift station identified at 119
14	1900 Highway 388 West?
15	A Approximately how far?
16	Q Yes, sir.
17	A I'm guessing three miles.
18	Q Mr. Rogers, I'll tell you that he testified
19	in his deposition that it was approximately three
20	point five. So I've not plotted it out, but that's
21	close.
22	Have you physically visited the lift station
23	site that is the subject of this dispute?
24	A I've driven by it.
25	Q And when did you first drive by it?

GLEAIO	N, UK., C. FEITON OII 09/04/2018
1	MR. MAY: Objection, that question assumes
2	he was aware of the existence of the lift
3	station on October 20, 2017.
4	MR. GRIFFIN: Well, that wasn't my question.
5	I asked him if he had driven by the site. He
6	said that he had.
7	BY MR. GRIFFIN:
8	Q And I'm simply asking when that first
9	occurred, if you know?
10	A I'd say sometime in January of 2012.
11	Q Okay.
12	A As that's my normal route to work, when I
13	work at Southport.
14	Q Okay. Do you reside in Bay County?
15	A No.
16	Q What county do you reside in?
17	A Walton.
18	Q Okay, and so do you traverse Highway 388 to
19	get to and from work every day?
20	A When I work in Southport.
21	Q When you work in Southport?
22	A Yes.
23	Q Which is your principal office, correct?
24	A Correct.
25	Q And where you have worked since 2012,

1 correct? 2 That's been my principal office, yes. А 3 And how long have you resided at your 0 4 current address in Walton County? 5 Since 2016. А Well, you've indicated that you reviewed the 6 0 7 deposition transcript of Mr. Rogers, correct? 8 А Correct. 9 Do you recall Mr. Rogers' testimony that he 0 10 also traversed Highway 388 to and from work during 11 that period of time? 12 I'm sorry, let me clarify. At or around October 13 of 2017, Mr. Rogers traversed that roadway also, do 14 you recall that testimony? 15 Actually, no, I do not. But continue. А 16 Okay. I've got a copy of his deposition 0 17 transcript right here. I'll let you read it. 18 So it begins at page 34 of his deposition where 19 I've started this highlighting, and runs all the way to page 36 here. 20 21 And, Bruce, I'm sorry, I MR. GRIFFIN: 22 didn't really anticipate using this, so I don't 23 have a copy for you. But I'll bring it here, 24 and just put it in between you. This is my 25 copy.

1	BY MR. GRIFFIN:	
2	Q So just begin here, and go all the way up	
3	through page 36, where I indicated.	
4	A (Reads transcript).	
5	Q So having read the transcript of Mr. Rogers'	
6	deposition, the relevant portions that I identified,	
7	would you agree with me that Mr. Rogers indicated	
8	that at or around a period in early October, as he	
9	was traversing Highway 388, he noticed visible	
10	construction activity on that roadway?	
11	A Yes.	
12	Q And he noticed that there was a pipeline	
13	contractor, which he identified as Royal American,	
14	that was running a force main along Highway 388,	
15	correct?	
16	A Yes.	
17	Q And he indicated that that force main	
18	construction began at the intersection of Highway	
19	77, where the Southport office is, and traversed for	
20	a number of miles along Highway 388, correct?	
21	A Yes.	
22	Q He also indicated that at that period in	
23	time, i.e., October 11, 2017, there were areas for	
24	the footprints of the lift stations, both of them,	
25	on Highway 388 that had been cleared of trees,	
1		

1 correct? 2 There had been an area cleared of trees, but Α how can you tell if their lift station was going 3 there? 4 I'm not asking that question, I just asked 5 0 if there were areas that were cleared of trees that 6 were visible from the roadway? 7 8 А Yes. 9 In your role as V.P. of Engineering 0 Okav. 10 for Gulf Coast Electric, if you're out in the field, 11 and you notice development activity in an area that 12 could potentially require electrical service, is 13 that significant to you in any way? 14 I'm sorry, will you rephrase that? Α 15 Sure. It was not a clear question. Q 16 In your role as V.P. of Engineering at Gulf 17 Coast Electric, if you come across development 18 activity in an area, and you're not certain of what 19 it is, do you ever inquire? 20 On occasions. Α 21 So for example, now if you're out in the 0 22 field, just happening upon your day, and you see what appears to be a new residential development 23 24 going in, that you were not aware of previously, 25 would that be something that you might inquire about

because they might need electrical service? 1 2 Α Yes. 3 Okay. I'm going to hand you a fourth 0 4 document, which we will mark as Deposition Exhibit 5 4. 6 (Deposition Exhibit Number 4 marked for 7 identification) BY MR. GRIFFIN: 8 9 All right. This is an email from you to 0 10 Francis Hinson dated October 20th, 2017, right? 11 А Correct. 12 0 And in this email, you were forwarding a copy of Mr. Rogers' October 20th, 2017, email to 13 14 yourself, right? 15 А Ask me that one more time. 16 Put simply, you received Mr. Rogers' email 0 17 on October 20th at 1:21 p.m. central time. Then at 2:18 p.m. central time, you forwarded that to a 18 Mr. Francis Hinson, correct? 19 20 А Correct. 21 And you testified earlier that Mr. Hinson is 0 22 the C.O.O. for Gulf Coast Electric Cooperative, is 23 that right? 24 А Correct. 25 And I assume -- am I correct to assume that 0

as of October 20th, 2017, you reported directly to 1 2 Mr. Hinson? 3 А Correct. 4 Okay, and there you say, quote, "FYI: This 0 is on CR388 just east of the airport", close quote, 5 6 correct? 7 Correct. А 8 Q Did Mr. Hinson respond to your email? 9 No. А 10 Did he have a conversation with you about 0 11 it? 12 А He and I had a conversation about it, yes. 13 0 Okay, and what was the nature of that 14 conversation? 15 I was not aware of any agreement that we had А with Gulf Power, and I was inquiring to Francis if 16 17 he knew of any agreement with Gulf Power. I assumed that the lift station was the one just 18 immediately after the airport, abutting Gulf Power's 19 line. I was kind of wondering why Joshua had 20 21 emailed me that they planned to serve. 22 What did Mr. Hinson say to you, if anything, 0 in regard to the existence of a territorial 23 24 agreement? 25 He was not aware of any, and asked me to А

1	forward him the email.
2	Q Okay. So as of October 20th, 2017, your
3	C.O.O. was not aware of a territorial agreement
4	between the parties, is that right?
5	A That's what he indicated to me.
6	Q So the airport that you were referring to
7	there in your email is the Panama City Airport?
8	A Correct.
9	Q And it's in Bay County, correct?
10	A Correct.
11	Q Okay, and you received the email at 1:21
12	p.m., is that right?
13	A That's what it says, yes.
14	Q And at 2:18, you had reached the conclusion
15	that Mr. Rogers was referring to a lift station that
16	was on County Road 388, just east of the Panama City
17	Airport in Bay County, Florida, is that correct?
18	A The only lift station that I was aware of
19	was the one on 388, just immediately east of the
20	airport, and abutting Gulf Power's line, yes.
21	Q And the lift station that you're referring
22	to, had that been constructed at that point in time,
23	in October of 2017?
24	A Yes.
25	Q So there were bricks and mortar on the

1 ground, so to speak? 2 So to speak. А Well, I don't want to put words in your 3 0 4 mouth. I mean if you drove by there on October 20th, 2017, what would you have seen? 5 If I recall correctly, you would've seen the 6 Α lift station itself without electric service yet. 7 Okay. Did you do any further research, 8 0 9 between the time that you had received Mr. Rogers email, and the time that you sent your email to 10 11 Mr. Hinson, to determine what exactly Mr. Rogers was 12 referring to in his email to you? I briefly glanced at the Bay County Property 13 Α 14 Appraiser's map for that parcel number, and saw that 15 388 ran to that parcel. And so I assumed that my 16 assumption was correct, and that's the lift station 17 that he's referring to. So you entered the parcel I.D. that 18 0 19 Mr. Rogers provided in his October 20th email into 20 the Bay County Property Appraiser's website prior to sending this email to Mr. Hinson? 21 22 Either before or right after. А 23 And you didn't respond to Mr. Rogers' email, 0 24 did you? 25 А No.

1	Q You didn't indicate that you were confused
2	in any way by it, did you?
3	A No.
4	MR. GRIFFIN: That's all I have at this
5	point.
6	MR. MAY: Kurt, this is Bruce May, do you
7	all have any questions?
8	MR. SCHRADER: I do not, unless anyone else
9	does. I think we are set.
10	MR. MAY: I just had a couple of follow-up
11	questions.
12	CROSS EXAMINATION
13	BY MR. MAY:
14	Q I just want to get some clarification, Mr.
15	Gleaton, because you and Mr. Griffin had some
16	interchange about an agreement, a territorial
17	agreement, and a procedures and guidelines document.
18	I just want for the record to get very clearly a
19	clear understanding myself about what your knowledge
20	was on October 20th, 2017.
21	When you received the email from Mr. Rogers on
22	October 20, 2017, were you aware of a territorial
23	agreement
24	A No.
25	Q Between GCEC and Gulf Power?

1	A No, I was not.	
2	Q Please let me finish. As Mr. Griffin, I'd	
3	ask for the same grounds.	
4	Were you aware of a procedures and guidelines	
5	document that purported to govern the relationship	
6	between Gulf Power and GCEC?	
7	A No.	
8	Q Can you take a look at Deposition Exhibit	
9	Number 4? It's one page with two emails.	
10	One is the email from Joshua Rogers, dated	
11	October 20, and then there's an email where you	
12	2 forwarded Mr. Rogers' email to Mr. Hinson, do you	
13	see that?	
14	A Yes.	
15	Q Looking at the email dated October 20, 2017,	
16	from Mr. Joshua Rogers to you, is there any	
17	reference to a territorial agreement in that email?	
18	A There's reference to an agreement, but I	
19	don't know what type of agreement.	
20	Q The question is, is there any reference to a	
21	territorial agreement in that email?	
22	A I can't tell, no.	
23	Q Is there any reference to a procedures and	
24	guidelines document?	
25	A No.	

1	Q Mr. Gleaton, when you read the October 20,	
2	2017, email from Mr. Rogers, what was your immediate	
3	reaction?	
4	A I appreciated him sending the notification	
5	about the lift station. I assumed it was the lift	
6	station on 388, just up under our facility. I was	
7	kind of curious as to why he would notify us was	
8	a little bit confused about the agreement. That's	
9	why I talked to my C.E.O., the C.O.O.	
10	Q After you discussed the email from	
11	Mr. Rogers on October 20th with Mr. Hinson, did you	
12	give the October 20th email any more thought?	
13	A Not a second thought.	
14	Q On October 20th, 2017, were you aware that	
15	there was more than one lift station being	
16	constructed, or planned to be constructed along	
17	Highway 388 West?	
18	A Not at that time, no.	
19	Q Were you aware of a lift station that was	
20	under construction along Highway 388 West on	
21	October 20th, 2017?	
22	A Was I aware of a lift station?	
23	Q Yes.	
24	A I was aware of one lift station, yes.	
25	Q And where was that?	

1	A That was on 388, just east of the airport,	
2	directly abutting Gulf Power's line.	
3	Q When did you first learn that there were two	
4	lift stations being planned for construction along	
5	Highway 388 West?	
6	A When I received a phone call from Don Hamm	
7	with Bay County, inquiring if we could serve the	
8	lift station at 1900 West Highway 388.	
9	Q Did Mr. Hamm provide the physical address	
10	for the lift station that he requested service to?	
11	A Yes, he did.	
12	Q And what was that physical address?	
13	A There was actually two of them that he	
14	inquired about. And he assumed that Gulf Power was	
15	going to serve one of them, and asked if we could	
16	serve the one at 1900. I can't remember the address	
17	of that.	
18	Q Was the other one, to your knowledge, was it	
19	3815 West Highway 388?	
20	A That sounds correct, yes.	
21	Q And is the 3815 Highway 388 West lift	
22	station, is that the lift station that you assumed	
23	that Mr. Rogers' email was referring to?	
24	A Yes.	
25	Q Did Mr. Rogers' October 20 email let you	

1 1	know that there was a second lift station?
2	A It did not.
3	Q Did Mr. Rogers' October 20 email
4 0	differentiate between the lift station at 3815
5	Highway 388 West, and the lift station at 1900
6 1	Highway 388 West?
7	A It did not.
8	Q Can you take a look at Deposition Exhibit
9 1	Number 4 one more time?
10	A Okay.
11	Q Mr. Rogers makes reference to a parcel
12 :	number in his email, is that correct?
13	A Correct.
14	Q As an engineer, is a parcel number without
15 8	an associated county a valid location?
16	A No.
17	Q Did anything in your review of the Bay
18	County website lead you to believe that the lift
19	station referenced in the October 20 email was not
20	the lift station just east of the airport,
21	immediately abutting Gulf Power's facilities?
22	A No.
23	Q Did anything in the October 20 email from
24 1	Mr. Rogers alert you that you needed to respond
25	within five days, or run the risk of waiving GCEC's

1 right to serve? 2 Α No. Did the October 20, 2017, email mention 3 0 4 anything about a deadline by which you needed to respond? 5 6 А No. Mr. Gleaton, you said that you first learned 7 0 that there were two lift stations along Highway 388 8 West when Mr. Hamm, with Bay County, called you on 9 10 December 14, is that correct? 11 А That's correct. 12 0 Did Mr. Hamm request that GCEC serve the lift station at 1900 Highway 388 West? 13 14 MR. GRIFFIN: Bruce, I'm going to interpose 15 an objection at this point. I've remained 16 silent, and provided what I thought was a fair 17 amount of latitude for clarity of the record. 18 But now we're straying off to issues that are 19 far beyond the sufficiency of the notice, as limited by the procedural order in this case. 20 21 So I'm objecting. 22 MR. MAY: Deposition noted. We're 23 definitely focusing on the sufficiency of 24 notice, because the notice goes to the physical 25 addresses of the lift station in question.

BY MR. MAY: 1 2 When Mr. Hamm made the request for service, 0 3 did he provide a physical address for the lift station? 4 In his emails, yes. 5 А And what was that physical address? 6 0 7 The 3815, is that correct, Highway 388 West, А 8 and 1900 Highway 388. 9 Was he requesting that GCEC serve the 3815 0 10 lift station, or the 1900 lift station? 11 А No, he assumed that Gulf Power would serve 12 the 3815. He was requesting that Gulf Coast Electrical 13 14 Cooperative serve the 1900 388. 15 Now, let's turn back to Deposition Exhibit 0 16 Number 4. Did Mr. Rogers email to you of 17 October 20, 2017, provide a physical address? 18 А No. 19 0 In terms of locating the lift station in 20 question, when Mr. Hamm requested service, did 21 Mr. Hamm or Bay County provide GCEC with any written information? 22 23 А Yes. 24 And was that written information in the form 0 25 of emails?

1	A Correct.	
2	Q And documents attached to emails?	
3	A Correct.	
4	Q I'm going to identify Deposition Exhibit	
5	Number 5.	
6	(Deposition Exhibit Number 5 marked for	
7	identification)	
8	BY MR. MAY:	
9	Q Now, you indicated that when Mr. Hamm with	
10	Bay County requested service from GCEC to serve the	
11	lift station at 1900 Highway 300 West 388 West,	
12	Bay County provided you with information, is that	
13	correct?	
14	A Correct.	
15	Q And did GCEC provide any information to Bay	
16	County regarding Bay County's request for service?	
17	A Yes.	
18	Q Looking at what's been marked as Deposition	
19	Exhibit Number 5, can you turn to page 8-012?	
20	And this is documents that GCEC has provided to	
21	Gulf Power in response to Gulf Power's Request for	
22	Production of Documents, number eight.	
23	A Okay.	
24	Q At the top of the page 8-012, there's an	
25	email from Mr. Hamm with Bay County to you, do you	

see that? 1 2 Α Yes. Can you read that email for the record? 3 0 "Peyton, attached is the info for the two 4 А 5 lift stations on SR388. Please let me know if you need any more info. Thanks, Don." 6 7 I'm going to identify a document and mark it 0 as Deposition Exhibit Number 6. 8 9 (Deposition Exhibit Number 6 marked for 10 identification) 11 BY MR. MAY: 12 0 Mr. Gleaton, have you had a chance to review 13 this document? 14 А Yes. 15 Q Can you describe what this document is? It's a 911 address for the two lift 16 А 17 stations, plus an electrical and mechanical diagram of the lift stations. 18 Is this the information that Don Hamm 19 0 attached his email to you, dated December 14? 20 21 А Yes. 22 Which is marked as Deposition Exhibit Number Q 23 5? 24 А Yes. 25 MR. GRIFFIN: Bruce, was this document

produced to Gulf Power Company in response to 1 2 our discovery request? 3 MR. MAY: I think it was. MR. GRIFFIN: I don't think I've seen it. 4 MR. MAY: If not, we're clarifying that we 5 wanted to provide the attachments. 6 7 MR. GRIFFIN: Okay. 8 BY MR. MAY: 9 On the second page of what's been marked as Ο Deposition Exhibit Number 6, page two, what is that 10 11 reference to 1900 Highway 388 West? 12 А Repeat the question. What is the purpose of this letter 13 0 Yes. 14 from Bay County Builders Services to St. Joseph Land 15 and Development Company? 16 This is a physical address for the location. А The location of what? 17 0 The lift station. 18 А Was that the lift station that you were 19 0 20 requested to serve? 21 А Correct. 22 Again, did Mr. Rogers' email of October 20, 0 23 2017, provide that physical address verification? 24 No, it did not. А 25 On page three of what's been marked as 0

Deposition Exhibit 6 --1 2 А Yes. 3 Can you describe what that is? 0 It's an electrical riser diagram. 4 А 5 And what did you use this electrical diagram 0 information for? 6 7 Sizing load. А Sizing the load for what? 8 0 9 Sizing the load for the lift station. А 10 What lift station? 0 11 Α This actually is diagramming the work for either lift station, but I used it for the 1900 12 Highway 388 West lift station. 13 14 Did Mr. Rogers' email of October 20, 2017, 0 15 provide this kind of electrical information to you? No, it did not. 16 Α 17 Mr. Gleaton, I want to refer you back to 0 your email of January 8, 2018, to Mr. Joshua Rogers, 18 marked as Deposition Exhibit Number 3. 19 20 In response to a question from Mr. Griffin, you 21 stated that you simply copied Mr. Rogers' October 20, 2017, email, do you recall that? 22 23 Α Yes. 24 Can you explain what motivated you to copy 0 Mr. Rogers' email of October 20? 25

1	A I assumed that Mr. Rogers had just given me	
2	courtesy notice, courtesy advisement of the lift	
3	station he intended to serve. And likewise, I	
4	provided similar notification to him of the lift	
5	station we intended to serve.	
6	Q Now, when you say copied, I don't see where	
7	Mr. Rogers' October 20, 2017, email identified the	
8	physical location of the lift station?	
9	A It did not.	
10	Q But your email to Mr. Rogers on January 8th	
11	did?	
12	A Correct.	
13	Q In response to Mr. Griffin's question,	
14	Mr. Gleaton, you stated that you never responded to	
15	Mr. Rogers' October 20 email, is that right?	
16	A Correct.	
17	Q By not responding to Mr. Rogers' October 20	
18	email, did you intend for GCEC to waive any rights	
19	it had to serve the lift station, referenced in	
20	Rogers' email?	
21	A No.	
22	MR. MAY: That's all the questions I have.	
23	MR. GRIFFIN: I don't have any more	
24	questions. I think that would conclude the	
25	deposition. We'd like to order a copy of it.	
1		

1 Kurt, ever	ybody on the phone, I think we're
2 ready to concl	ude, if you are.
3 MR. SCHRAD	ER: Yeah, we're all set.
4 MR. GRIFFI	N: Thank you, very much.
5 MR. MAY:	Thank you.
6 COURT REPO	RTER: Mr. May, does your client
7 with to read o	r waive?
8 MR. MAY:	We'd like to read.
9 COURT REPO	RTER: Would you like a copy of
10 the deposition	as well? He has ordered it.
11 MR. MAY:	We need it as well. We've got a
12 brief due, I t	hink a week from today actually.
13 COURT REPO	RTER: So I'll forward you a copy.
14 MR. MAY:	That'd be nice.
15 MR. GRIFFI	N: What is the turnaround you can
16 give me on thi	s? I've got a brief due on the
17 11th, so I nee	d it as soon as I can.
18 COURT REPO	RTER: By Friday, the 7th, or do
19 you need it so	oner?
20 MR. GRIFFI	N: Sooner.
21 COURT REPO	RTER: I can get it by tomorrow?
22 MR. GRIFFI	N: Yeah. I mean the expedited
23 fee is fine.	
24 COURT REPO	RTER: Okay. Thank you.
25 (Dep	osition concluded.)

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1
                  Stewart & Shoman Reporting
                2101 Northside Drive, Unit 203
 2
                  Panama City, Florida 32405
 3
     September 5, 2018
 4
 5
     D. Bruce May, Jr.
     Holland & Knight
 6
     315 South Calhoun Street
     Suite 600
 7
     Tallahassee, Florida 32301
 8
          Complaint against Gulf Power Company for
     RE:
     expedited enforcement of territorial order, by Gulf
 9
     Coast Electric Cooperative, Inc.
10
     Dear Mr. May:
11
     Attached please find your copy of the deposition of
12
     C. PEYTON GLEATON, JR., which was taken in the
     above-styled cause on September 4, 2018.
13
     After the witness has completed the Errata Sheet,
     please return it for inclusion in the original
14
     transcript. It is suggested that the review of this
15
     transcript be completed within 30 days of your
     receipt of this letter, as considered reasonable
     under Federal Rules; however, there is no Florida
16
     Statute to this regard.
17
     The original of this transcript has been forwarded
18
     to the ordering party and your errata, once
     received, will be forwarded to all ordering parties
19
     for inclusion in the transcript.
20
     Sincerely,
21
     Lisa Patrick
22
          Steven R. Griffin, Esq.
     cc:
23
     Waiver: I, ____
                            _____, hereby waive the
     reading & signing of my deposition transcript.
24
     Deponent Signature
                                   Date
25
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1	Please attach to the September 4, 2018, deposition of C. PEYTON GLEATON, JR., in the Complaint against						
2	Gulf	Gulf Power Company for expedited enforcement of territorial order.					
3	TNETDIGTIONS. Diseas used the two services of your						
4	INSTRUCTIONS: Please read the transcript of your deposition and make note on this page of any changes. Do not mark on the transcript itself.						
5			and date th				
6			ERI	RATA SHEET			
7	PAGE	LINE	ERROR OR AN	1ENDMENT	REASON		
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21		_					
22	read	my dep	osition and	that it is	are that I have true and correct		
23	subje here.	ct to a	any changes	in form or	substance entered		
24							
25	DATE			C. PEYTON	GLEATON, JR.		

Stewart & Shoman Reporting (850)769-7178 | www.panamacitycourtreporters.com

1	CERTIFICATE OF OATH
2	STATE OF FLORIDA )
3	COUNTY OF BAY )
4	
5	I, the undersigned authority, certify that C. PEYTON
6	GLEATON, JR., personally appeared before me on the
7	4th day of September, 2018, and was duly sworn.
8	
9	WITNESS my hand and official seal this 5th day of
10	September, 2018.
11	
12	Ausa Data (
13	
14	LISA PATRICK, COURT REPORTER
15	Notary Public - State of Florida My Commission No. GG2815
16	Expires: July 1, 2020
17	******
18	LISA PATRICK
19	MY COMMISSION # GG2815 EXPIRES: July 01, 2020
20	Stornor Extraction of the start
21	
22	
23	
24	
25	

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1	CERTIFICATE OF REPORTER
2	STATE OF FLORIDA )
3	COUNTY OF BAY )
4	
5	I, Lisa Patrick, Court Reporter, do hereby certify
6	that I was authorized to and did stenographically
7	report the deposition of C. PEYTON GLEATON, JR.;
8	that a review of the transcript was requested; and
9	that the foregoing transcript, pages 1 through 51,
10	is a true and complete record of my stenographic
11	notes.
12	I FURTHER CERTIFY that I am not a relative,
13	employee, or attorney, or counsel of any of the
14	parties, nor am I a relative or employee of any of
15	the parties' attorney or counsel connected with the
16	action, nor am I financially interested in the
17	action.
18	DATED this 5th day of September, 2018, at Panama
19	City, Bay County, Florida.
20	$\rightarrow$ $( , ) \neq ( )$
21	Ausa Faluet
22	Lisa Patrick
23	
24	
25	

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From: Peyton Gleaton [mailto:pgleaton@gcec.com] Sent: Monday, January 8, 2018 2:09 PM To: Rogers, Joshua R. <<u>JROGERS@southernco.com</u>> Cc: Peyton Gleaton <<u>pgleaton@gcec.com</u>> Subject: Lift Station at 1900 Hwy 388 W

Joshua,

Please accept this email as notice that a consumer has requested Gulf Coast Electric Cooperative provide power to their proposed lift station at 1900 Hwy 388W in Bay County, pursuant to section 2.3(a) of our agreement. Extension of our lines to serve this customer would not result in any duplication of facilities.

Thank you,

## C. Peyton Gleaton Jr., PE

Vice President of Engineering Gulf Coast Electric Cooperative, Inc. 9424 Hwy 77 P.O. Box 8370 Southport, FlorIda 32409 850.265.3631 x3053 850.265.3634 Fax

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Gulf Coast Electric Cooperative

A Touchstone Energy Cooperative

# JOB DESCRIPTION

JOB TITLE	Vice President of Engineering	# EMPLOYEES SUPERVISED	One or more direct report; others with matrixed tasks
DEPT	Engineering	LOCATION	All locations
STATUS	Full Time, Exempt	SUPERVISOR	CEO
DRAFT DATE	January 2013	REVIEW DATE:	January 2015

#### JOB SUMMARY

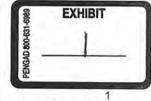
Follows and promotes workplace safety in the organization. Assists with the utility privatization contract at Tyndall Air Force Base when needed. Responsible for leading the technical aspects of planning, design and development of GCEC's electric distribution system. Responsible for leading a team of employees to maintain the technical support systems for GCEC's efficient operation. Responsible for the inventory of the warehouse. Ensures GCEC's distribution systems are in compliance with cooperative, governmental and legal guidelines and standards to ensure both safety and the delivery of the best possible level of service to cooperative members. Employee can be called in to work at any time. Performs other duties as assigned.

## EDUCATION AND EXPERIENCE REQUIREMENTS

Education	Bachelor's degree in Electrical Engineering or related discipline; PE Certification required.
	Five to ten years of experience supervising and performing operations in electric distribution systems. Experience with water distribution systems is not required, but is preferred.
Other	Must have the ability to pass Gulf Coast Electric Cooperative's employment entrance examination and drug screen. Must have the flexibility to work varied hours, including after normal hours.

#### REQUIRED LICENSES/CERTIFICATIONS

- Must have the ability to obtain and maintain a valid Florida Driver's License.
- P.E. Certification.
- Able to obtain TAFB Security Clearance.



VICE PRESIDENT OF ENGINEERING

20180125-GPC POD 9-005

#### REPORTING RELATIONSHIPS

#### Internal:

Two-way communication with CEO/GM on work related plans and approvals to receive direction and guidance as needed for performance improvement. This person will also have to coordinate work with and provide general direction to subordinate supervisors, staking engineers or electrical engineers. This person must also be able to coordinate work within the Engineering Department, as well as across other departments.

#### External:

Manager of Engineering must communicate and coordinate work with managers and employees of other agencies, such as PowerSouth, Tyndall Air Force Base, HiLine Engineering and the Florida Public Service Commission to ensure that GCEC's system meets all professional and legal standards. This person must demonstrate the awareness that the job exists to effectively serve each and every member and take every opportunity to increase member and public understanding for support of the Cooperative.

#### CORE JOB FUNCTIONS

- Manages the day-to-day operations for the Engineering Department, GIS-IT department and the warehouse.
- Writes, plans and conducts studies consistent with and for the execution of GCEC's fouryear construction work plan. This includes providing oversight on the completion of construction and maintenance plans for the distribution systems, which includes problemsolving, balancing efficiency and cost effectiveness and ensuring the highest possible service to members. This also includes approving cost justifications, variance requests and recommending Capital Projects to be completed, deferred and/or canceled.
- Manages the TWACs system, including planning TWACs installations, ensuring plans can be supported by the infrastructure and monitoring the efficiency of the system.
- Supervises the management of the distribution system's substations, along with planning and justifying new substations.
- Directs the completion of feasibility studies, regulatory reports or other documentation related to the distribution system for both internal use and external reporting.
- Ensures the local inspection program is properly administered.
- Ensures that the cooperative's computer systems (network, GIS mapping, data relay systems) are functioning properly to ensure adequate support of the cooperative service delivery and daily operations.
- Ensure the security of GCEC's data.
- Ensures that the warehouses are properly supplied for current and upcoming projects, forecasting ideal times to purchase supplies based on need and the market.
- Ensures proper inventorying and accountability for materials in the warehouse, including fuel.
- Supervises the purchase and distribution of all materials.
- Maintains Continuing Property records.

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- Generates RFPs/SOWs to solicit bids from potential contractors to provide support services to the department/cooperative; reviews bids to determine the best quality of service at the most competitive price.
- Manages the execution of contracts and joint-use agreements between the cooperative and contractors to ensure proper delivery of service, adherence to the statement of work, the guality of deliverables and proper billing.
- Participates with CEO/GM in the development of broad objectives, policies and plans for the development and operations of the cooperative.
- Receives, investigates and responds to member complaints or inquiries regarding the quality of service/products, service disruptions or GCEC's employee or subcontractor, job performance.
- Accurately presents the systems' financial data to the Accounting Department and reviews actual accounting data compared to budgeted data on a monthly basis.
- Assists the CEO/GM in the preparation of the annual budget.
- Attends conferences, seminars and meetings that will provide for acquiring knowledge of new or improved design, construction, operating, IT and safety methods and equipment for the cooperative.
- Supervises assigned employees by setting performance expectations, providing constructive feedback and managing performance.
- Fosters employee development and ensure adequate training is provided to achieve appropriate skill levels and proficiency for conducting all operational tasks.
- Leads and participates in staff meetings.
- · Reviews and approves invoices, timesheets and purchase orders.
- · Follows and enforces all of GCEC's safety policies and procedures.
- Performs other duties as assigned.

## REQUIRED KNOWLEDGE

- Engineering Expert knowledge of principles related to the planning and maintenance of electric distribution systems. Familiarity with or the ability to learn, the principles related to the planning and maintenance of water distribution systems.
- English Language Knowledge of the structure and content of the English language, including the meaning and spelling of words, rules of composition and grammar.
- Law and Government Knowledge of state/federal laws and codes related to electric and/or water distribution systems, especially those related to the environment; knowledge of relevant sections of Florida Administrative Code; knowledge of relevant DOT guidelines; familiarity with and ability to reference NESC; knowledge of related OSHA standards.
- Agency Specific (not required at time of hire) Knowledge of GCEC's policies and procedures, including GCEC's safety manual. In-depth knowledge of GCEC's distribution system. Understanding of the operations and maintenance of the water and electrical distribution system at Tyndall AFB.
- Administration and Management Knowledge of business and management principles involved in strategic planning, resource allocation, human resources modeling, leadership technique, production methods and coordination of people and resources.

#### REQUIRED SKILLS

- Reading Comprehension Understanding written sentences and paragraphs in workrelated documents.
- Speaking Talking to others to convey information effectively.
- · Writing -- Communicating effectively in writing as appropriate for the needs of the audience.

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- Active Listening Giving full attention to what other people are saying, taking time to
  understand the points being made, asking questions as appropriate and not interrupting at
  inappropriate times.
- Critical Thinking Using logic and reasoning to identify the strengths and weaknesses of alternative solutions, conclusions or approaches to problems.
- Judgment and Decision Making Considering the relative costs and benefits of potential actions to choose the most appropriate one.
- Coordination Adjusting actions in relation to others' actions.
- Monitoring Monitoring/Assessing performance of yourself, other individuals or organizations to make improvements or take corrective action.
- Time Management Managing one's own time and the time of others.
- Systems Analysis Determining how a system should work and how changes in conditions, operations and the environment will affect outcomes.
- Complex Problem Solving Identifying complex problems and reviewing related information to develop and evaluate options and implement solutions.
- Instructing Teaching others how to do something.
- Management of Personnel Resources Motivating, developing and directing people as they work, identifying the best people for the job.
- Negotiation Bringing others together and trying to reconcile differences.
  - Active Learning Understanding the implications of new information for both current and future problem-solving and decision-making.
  - Operations Analysis Analyzing needs and product requirements to create a design.
  - · Persuasion Persuading others to change their minds or behavior.
  - Social Perceptiveness Being aware of others' reactions and understanding why they
    react as they do.
- Strategic Thinking Proactively identifying problems, solutions and courses of action with an awareness of future needs and challenges, while maintaining a vision of the Cooperative's goals and vision.
  - Systems Evaluation Identifying measures or indicators of system performance and the
    actions needed to improve or correct performance, relative to the goals of the system.
  - Service Orientation Actively looking for ways to help people.
  - Management of Financial Resources Determining how money will be spent to get the work done and accounting for these expenditures.
  - Management of Material Resources Obtaining and seeing to the appropriate use of equipment, facilities and materials needed to do certain work.
  - Quality Control Analysis Conducting tests and inspections of products, services or processes to evaluate quality or performance.
  - Troubleshooting Determining causes of operating errors and deciding what to do about it.

#### REQUIRED ABILITIES

- Written Comprehension Ability to read and understand information and ideas presented in writing.
- Oral Comprehension Ability to listen to and understand information and ideas presented through spoken words and sentences.
- Oral Expression Ability to communicate information and ideas in speaking so others will understand.
- Written Expression Ability to communicate information and ideas in writing so others will understand.

VICE PRESIDENT OF ENGINEERING

- Deductive Reasoning Ability to apply general rules to specific problems to produce answers that make sense.
- Problem Sensitivity Ability to tell when something is wrong or is likely to go wrong. It
  does not involve solving the problem, only recognizing there is a problem.
- Speech Clarity Ability to speak clearly so others can understand you.
- Inductive Reasoning Ability to combine pieces of information to form general rules or conclusions (includes finding a relationship among seemingly unrelated events).
- Information Ordering Ability to arrange things or actions in a certain order or pattern
  according to a specific rule or set of rules (e.g., patterns of numbers, letters, words,
  pictures, mathematical operations).
- Speech Recognition Ability to identify and understand the speech of another person.
- Near Vision Ability to see details at close range (within a few feet of the observer).
- Fluency of Ideas Ability to come up with a number of ideas about a topic (the number of ideas is important, not their quality, correctness or creativity).
- Category Flexibility Ability to generate or use different sets of rules for combining or grouping things in different ways.
- Originality Ability to come up with unusual or clever ideas about a given topic or situation or to develop creative ways to solve a problem.
- Selective Attention Ability to concentrate on a task over a period of time without being distracted.
  - Far Vision Ability to see details at a distance.
  - Flexibility of Closure Ability to identify or detect a known pattern (a figure, object, word or sound) that is hidden in other distracting material.
  - Perceptual Speed Ability to quickly and accurately compare similarities and differences among sets of letters, numbers, objects, pictures or patterns. The things to be compared may be presented at the same time or one after the other. This ability also includes comparing a presented object with a remembered object.
  - Time Sharing Ability to shift back and forth between two or more activities or sources of information (such as speech, sounds, touch or other sources).
  - Mathematical Reasoning Ability to choose the right mathematical methods or formulas to solve a problem.
  - Memorization Ability to remember information such as words, numbers, pictures and procedures.
  - Number Facility Ability to add, subtract, multiply or divide quickly and correctly.
  - Speed of Closure Ability to quickly make sense of, combine and organize information into meaningful patterns.
  - Visualization Ability to imagine how something will look after it is moved around or when its parts are moved or rearranged.

## KEY RESPONSIBILITIES

#### Incumbent MUST:

- Commit to working 40+ hours per week.
- Be able to perform the following physical requirements for this position including but not limited to: standing, walking, lifting, bending, pulling and/or pushing, grasping, reaching, stooping and crouching, sitting, typing, reading, writing, color determination, speaking and listening for extended periods of time and other defined light work.
- Work effectively with a work group or team.
- Be able to have constructive face-to-face discussions.

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- · Maintain frequent, professional contact with others.
- Have a high degree of accuracy and work with minimal error.
- Be able to compose effective letters and memos.
- · Be able to manage time effectively to meet deadlines.
- · Be able to make decisions that may impact the cooperative or others.
- · Be able to make quick, accurate decisions.
- · Be responsible for individual outcomes and results.
- Coordinate, monitor and lead others.
- Provide exceptional member service.
- Be able to effectively handle and solve conflict situations.
- Be responsible for the overall health and safety of others.

#### TOOLS/TECHNOLOGY USED

#### TOOLS

- Desktop computers
- Fax machines
- Laser printers
- Notebook computers Laptop computers
- Cell Phone
- Photocopiers
- Special purpose telephones Multi-line telephone systems

#### TECHNOLOGY

- ATS CIS, FIS
- Compliance Software Aris Global Register; MediRegs Regulation and Reimbursement Suite; SAP EHS Management; Thomson Reuters Liquent InSight Suite
- Computer Aided Design (CAD) Software Autodesk, AutoCAD, MilSoft, LightTable
- Electronic Mail Software Microsoft Outlook
- Internet Browser Software Web browser software
- Map Creation Software GIS software
- Operating System Software Microsoft Windows
- Spreadsheet Software Microsoft Excel
- Word Processing Software Microsoft Word

#### WORKING CONDITIONS

Work will take place mostly in an office environment. Incumbents will have some exposure to field elements that may or may not include: severe weather, contaminants and loud/distracting noises. Manager, Engineering will be required to work outside normal working hours in emergency situations and be available on a 24-hour basis in case situations arise that need his/her attention.

# BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Complaint by Gulf Coast Electric Cooperative, Inc. against Gulf Power Company for violation of a territorial order. Docket No: 20180125-EU

Filed: June 13, 2018

## AFFIDAVIT OF C. PEYTON GLEATON, JR.

Before me, the undersigned authority, personally appeared C. Peyton Gleaton, Jr., who after being sworn, deposes and says as follows:

1. My name is C. Peyton Gleaton, Jr. I am over 18 years of age and in all other respects competent to testify. My statements are based on personal knowledge.

Since 2012, I have been employed by Gulf Coast Electric Cooperative, Inc.
 ("GCEC") as Vice President of Engineering.

3. During the entire time that I have been employed by GCEC, I have never been designated, authorized, or appointed by GCEC to receive notice for any territorial agreement or any other legal or contractual matter on behalf of GCEC.

4. I have never had any communication with, to, or from Joshua Rogers of Gulf Power Company ("Gulf Power") until I discovered an email from him on October 20, 2017, that Gulf Power attaches to its answer.

5. At the time I discovered the email from Mr. Rogers, I was unaware that any territorial agreement or any other agreement existed between GCEC and Gulf Power.

6. Nothing in Mr. Rogers' email in any way informed me that I was expected to respond to Mr. Rogers or Gulf Power within 5 days.

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7. By not responding to Mr. Rogers' email, it was never my intent to waive or relinquish GCEC's right to serve the lift station. I certainly have no authority to waive or relinquish any right belonging to GCEC.

 Prior to January 2018, I was unaware of any territorial agreement between GCEC and Gulf Power.

9. On December 14, 2017, I received a request from Don Hamm of Bay County, Florida (the customer), for GCEC to serve a lift station identified as being located at 1900 Highway 388 West in Bay County, Florida. During my conversations with Mr. Hamm, I also learned that Bay County intended to request that Gulf Power serve another lift station located at 3815 Highway 388 West, just east of the Northwest Florida Beaches International Airport, which was much closer to Gulf Power's facilities than to GCEC's facilities.

10. Upon receipt of the request from the customer for service to the lift station identified as being located at 1900 Highway 388 West, I promptly calculated the distance of the lift station to be located at 1900 Highway 388 West from GCEC's facilities and from Gulf Power's facilities, and concluded that GCEC's facilities were much closer to the lift station than those of Gulf Power and that it was therefore reasonable to expect that GCEC would serve this lift station. I also began working up all of the information and agreements required to serve the lift station. On December 15, 2017, I advised the customer that GCEC would serve this lift station as requested.

11. The customer request I received on December 14, 2017, for a lift station referenced at 1900 Highway 388 West was the first knowledge I had regarding service being requested or needed at that address.

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12. After learning on December 14, 2017, that the customer intended to request Gulf Power to serve another lift station located at 3815 Highway 388 West, as a courtesy, I sent an email to Gulf Power on January 8, 2018, regarding the customer's request for GCEC to serve the lift station at 1900 Highway 388 West.

13. On January 12, 2018, I was advised by Gulf Power that Gulf Power had been requested to serve the lift station identified as being located at 1900 Highway 388 West. Prior to that time, I had no knowledge or information that a request had been made of Gulf Power to serve the lift station identified as being located at 1900 Highway 388 West.

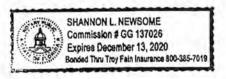
FURTHER AFFIANT SAYETH NOT.

By:

C. PEYTON GLEATON, J.

STATE OF <u>F.1</u> COUNTY OF <u>Bay</u>

Sworn and subscribed before me, at the time of notarization, by C. Peyton Gleaton, Jr., who is \_\_\_\_\_ personally known to me or \_\_\_\_\_ produced a valid form of identification, this 13th day of June, 2018.



Y PUBLIC

1) SOM [Print Name]

December 13 2020 My Commission Expires:\_

From: Peyton Gleaton [mailto:pgleaton@gcec.com] Sent: Monday, January 8, 2018 2:09 PM To: Rogers, Joshua R. <<u>JROGERS@southernco.com</u>> Cc: Peyton Gleaton <<u>pgleaton@gcec.com</u>> Subject: Lift Station at 1900 Hwy 388 W

Joshua,

Please accept this email as notice that a consumer has requested Gulf Coast Electric Cooperative provide power to their proposed lift station at 1900 Hwy 388W in Bay County, pursuant to section 2.3(a) of our agreement. Extension of our lines to serve this customer would not result in any duplication of facilities.

Thank you,

## C. Peyton Gleaton Jr., PE

Vice President of Engineering Gulf Coast Electric Cooperative, Inc. 9424 Hwy 77 P.O. Box 8370 Southport, FlorIda 32409 850.265.3631 x3053 850.265.3634 Fax

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800	2
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# Steven R. Griffin

From:	Peyton Gleaton <pgleaton@gcec.com></pgleaton@gcec.com>
Sent:	Friday, October 20, 2017 2:18 PM
To:	Francis Hinson
Subject:	Fwd: Electrical Service Request
Attachments:	image001.png; image002.png; image003.png; image004.png; image005.png

FYI: This is on CR388 just east of the airport.

PG

Sent from my iPhone

Begin forwarded message:

From: "Rogers, Joshua R." <<u>JROGERS@southernco.com</u>> Date: October 20, 2017 at 1:21:44 PM CDT To: "<u>pgleaton@gcec.com</u>" <<u>pgleaton@gcec.com</u>> Subject: Electrical Service Request

Mr. Gleaton,

Pursuant to section 2.3(a) of the agreement between Gulf Power and GCEC, I am notifying GCEC of a customer's request for electrical service from Gulf Power for a new lift station on parcel 26597-000-000. Construction would not result in any duplication of facilities.

Thanks,

Joshua Rogers, PE Gulf Power Company • Engineering Supervisor II Office: 850.872.3309 • Cell: 850.554.6583 <u>MyGulfPower.com</u> Stay connected with Gulf Power

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From: Peyton Gleaton [mailto:pgleaton@gcec.com] Sent: Friday, December 15, 2017 8:28 AM To: Donald Hamm <<u>dhamm@baycountyfl.gov</u>> Cc: Francis Hinson <<u>fhinson@gcec.com</u>>; Shannon Hill <<u>shill@gcec.com</u>>; Tony Morrell <<u>tmorrell@gcec.com</u>>; Peyton Gleaton <<u>pgleaton@gcec.com</u>> Subject: RE: Hwy 388 Lift Stations

Thanks, Don!

Gulf Coast Electric Cooperative has three-phase facilities on SR388 one and a half miles east of 1900 Hwy 388W and can serve the lift station there. We will begin preparing an estimate for the work and inquiring in to utility right-of-way easements.

Will Bay County Utilities Services (3410 Transmitter Rd) be responsible for the electric bill? If so, they will need to

contact our office to create a connect service order and need to sign a demand agreement.

Thanks again,

C. Peyton Gleaton Jr., PE Vice President of Engineering Gulf Coast Electric Cooperative, Inc. 9424 Hwy 77 P.O. Box 8370 Southport, Florida 32409 850.265.3631 x3053 850.265.3634 Fax

From: Donald Hamm [mailto:dhamm@baycounty[l.gov] Sent: Thursday, December 14, 2017 4:08 PM To: Peyton Gleaton subject: Hwy 388 Lift Stations

Peyton,

Attached is the info for the two lift stations on SR 388. Please let me know if you need any more info.

Thanks, Don

Donald E. Hann



Utility Development and Parmitting Manager Bay County Utility Services 3410 Transmitter Rd. Panama City, FI. 32404 Office: 850-248-5010 Fax: 850-248-5006 Cell: 850-819-5202 www.baycountyil gov

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20180125-GPC POD 8-002

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20180125-GPC POD 8-004

# 850231648\_Nov2017\_July2018

Date/Time Range

Nov 01, 2017 12:00:00 AM CDT - Jul 02, 2018 11:59:59 PM CDT

Cluster

Search Criteria Summary

Search Set Search Oflena Search Set Calling Party Number contains '2316480'

Cluster1

#### **Call Details**

101

Date/Time Origination	Calling Party Number	Originating CUCM Device Party N Description	i Çalled - Final Ca Imber - Number	led Party , Terminating , Device Narro	Terminaling CUCM Device Description	Call Duration (nhiomass)	Ternisating Cause Cotle	Lest Rodirect Reason
Dec 19, 2017 11:11:26 AM CST	8502316480	7175	8183	SEP0024C4BD9 8B1	Angela Williamsen	00:00:39	Call split. A call is terminated during a feature operation indicating why the call leg was terminated. This occurs on transfers when the call leg was split off and torminated.	Unknown



Date/Time Origination	Calling Party Number Description	Originat Called sa Party Number	Final Called Paris Number	<ul> <li>Terminaling Davide Name</li> </ul>	Terninaling GUGM Device Description	Cali Duration (nh/min.ss)	. Terminaling Cause Code	Last Red Mut Reason
Dec 19, 2017 11:12:19 AM CST	8502316480	8142	8142	SEP0024C4BD9 876	Sham Hanay	00:02:12	Normal call clearing	Call Transfer
Dec 20, 2017 12:49:52 PM CST	8502316480	5010	5015	SEP0024C44544 B6	Sonya Maddox	00:00:24	Call split. A call is terminated during a feature operation indicating why the call log was terminated. This occurs on transfers when the call log was split off and terminated.	Unknown
Dec 20, 2017 12:50:24 PM CST	8502316480	5016	5016	SEP0024C4BD6 2C9	Sandra Lee	00:00:21	Call split, A call is terminated during a feature eperation indicating why the call leg was terminated. This occurs on transfers when	Call Transfer
							the call leg was spla of and terminated.	
Dec 20, 2017 12:50:45 PM CST	8502316480	5027	5027	SEP0024C44548 2D	Don Hamm	00.04.37	Normai cali c'isaring	



Date/Fime Orgination	Calling Party Orig Number CUS Des	nating Original Called M Davice Party Number ription	(Final Called Number	Party Terminaling Device Name	Terminating CUCM Device Dascription	Call Ouration: (notmin ss)	Terminaling Cause Code	Lasi Reflict Reason
Jan 05, 2018 11:17:24 AM CST	8507316480	5010	5020	SEP0024C44553 A2	ATIMA 199005	06.01.37	Call split. A call is learninated during a leature operation indicating why the call leg was tominated. This occurs on transfers when the call leg was split off and terminated.	Unikasowa
Jan 05, 2018 11:18:44 AM CST	8502316480	5027	5027	SEP0024C44548 2D	Don Hamm	00:05:41	Normal call cleaning	Call Transfer
Jan 22, 2018 12:44:34 PM CST	8502316480	5010	5020	SEP0024C44553 A2	Utility Billing	00:00:27	Call split. A call is terminated during a feature operation indicating why the call leg was terminated. This bocurs on transfers, when the call leg was split off and terminated.	Unknown
Jan 22, 2018 12:45:09 PM CST	8502316480	5016	5016	SEP0024C4BD6 2C9	Sandra Lee	00:00:38	Call split. A call is terminated during a feature operation indicating why the call leg was terminated. This occurs on transfers when the call leg was solit off and terminated.	Call Transfer

20180125-GPC POD 8-006

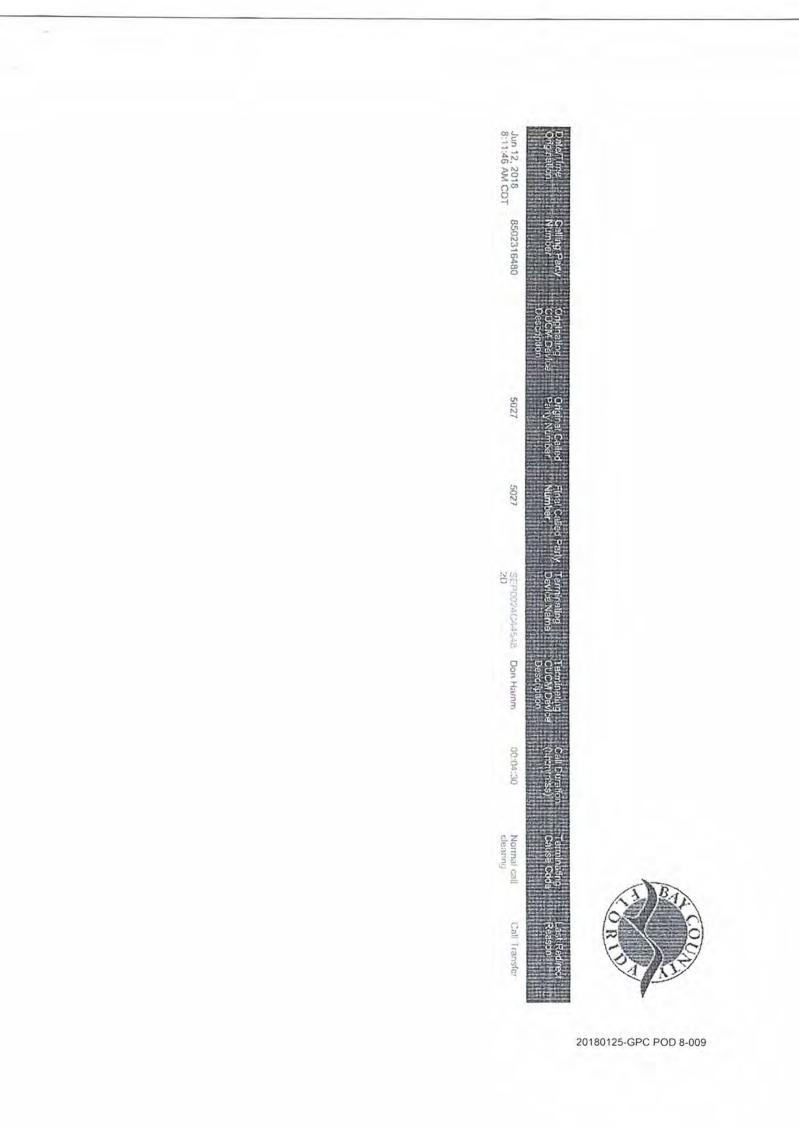


Date/Time Orgination	Calling Party Originating Number CUCM Device Description	Original Called Party Number	Final Called Party Number	Teminating Device Name	Terminaling CUCM Device in Description	Celi Doration (hb:mm:ss)	Terminating Cause Sode	Last Redintati Reason
Jan 22, 2018 12:45:47 PM CST	8502316480	5027	5027	SEP0024C44548 20	Don Hamm	00:03:14	Normal call clearing	Call Transfer
Mar 22, 2018 9:38:52 AM CDT	8502316480	5010	5014	SEP0024C4BD5 8C7	Ray Spradin	00;00;30	Call split. A call is terminated during a feature operation indicating why the call leg was torminated. This occurs on transfers when the call leg was split off and terminated.	Unknown
Mar 22, 2018 9:39:28 AM CDT	8502316480	5016	5016	SEP0024C48D6 2C9	Sandra Leo	00:00:23	Call split. A call is terminated during a feature operation indicating why the call leg was ferminated. This occurs on transfers when the call leg was split off and terminated.	Call Transfer
Mar 22, 2018 9:39:51 AM CDT	8502316480	5027	5027	SEP0024C44548 2D	Don Hamm	00:07:25	Normal coll clearing	Call Transfer



Date/Time Origination	Calling Party Originating Number CUCM Device Description	Orginal Called Party Number	Finai Calles Pan Number	Terminating Device Name	Terminating CUCM Device Description	Call Duration (Whimmess)	Teminaling Cause Code	basi Redirect Reason
May 01, 2018 9:33:59 AM CDT	8502316480	7175	8183	SEP0024C4BD9 881	Ange <sup>l</sup> a Williamsen	00/09:25	Call split. A call is terminated during a feature operation indicating why the call log was terminated. The occurs on transfers when the call leg was split off any terminated	Unknown
May 01, 2018 9:34:44 AM CDT	8502316480	8179	8779	5-900941-450 5FN			Normal cas plearing	Call Transfer
Jun 11, 2018 9:47:05 AM CDT	8502316480	8260	8250	SEP 0024C444 L	-Pulpale "Altor		Call split: A call is terminated during a feature operation indicating why the call leg was terminated. This occurs on transfers when the call leg was split off and terminated.	Unknown
Jun 11, 2018 9:47:32 AM CDT	8502316480	8261	8261	SEP0024C4BD7 1B7	Martin Jacobson	00:01:18	No error	Call Transfer
Jun 12, 2018 8:11:01 AM CDT	8502316480	5010	5013	SEP0024C4BD6 E33	Sharon Lentsch	00:00:42	Call split. A call is terminated during a feature sporahon indicating why the call leg was terminated. This occurs on transfers when the call leg was split off and terminated	Unknown

20180125-GPC POD 8-008



Office: 850-248-5010 Fax: 850-248-5006 Cell: 850-819-5202 www.baycountyfl.goy

From: Peyton Gleaton [mailto:pgleaton@gcec.com] Sent: Friday, December 22, 2017 9:27 AM To: Donald Hamm <<u>dhamm@baycountyfl.gov</u>> Cc: Francis Hinson <<u>fhinson@gcec.com</u>>; Shannon Hill <<u>shill@gcec.com</u>>; Tony Morrell <<u>tmorrell@gcec.com</u>> Subject: RE: Hwy 388 Lift Stations

Don,

As requested, attached is the required aid-to-construction to provide three-phase power to the proposed lift station at 1900 Hwy 388W. Remittance can be sent to the attention of Ms. Shannon Hill at our Southport office (9424 Hwy 77, PO Box 8370, Southport, FL 32409). The estimate does not include right-of-way acquisition as it is assumed that St. Joe will grant GCEC an easement along the southern portion of SR388.

Should you or The St. Joe Company have any questions or wish to discuss the project, please let me know.

Thank you,

#### C. Peyton Gleaton Jr., PE Vice President of Engineering Gulf Coast Electric Cooperative, Inc. 9424 Hwy 77 P.O. Box 8370 Southport, Florida 32409 850.265.3631 x3053 850.265.3634 Fax

From: Peyton Gleaton Sent: Wednesday, December 20, 2017 1:19 PM To: Donald Hamm <<u>dhamm@baycountyfl.gov</u>> Cc: Francis Hinson <<u>fhinson@gcec.com</u>>; Shannon Hill <<u>shill@gcec.com</u>>; Tony Morrell <<u>tmorrell@gcec.com</u>>; Peyton Gleaton <<u>pgleaton@gcec.com</u>> Subject: RE: Hwy 388 Lift Stations

Great, Don, we should have the estimate ready before the end of the week.

Thanksl

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#### Peyton,

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Thanks, Don

Dageld E. Hann



Utility Development and Permitting Manager Bay County Utility Services 3410 Transmitter Rd. Panama City, Fl. 32404 Office: 850-248-5010 Fax: 850-248-5006 Cell: 850-819-5202, www.baycountyfl.gov

From: Peyton Gleaton [mailto:pgleaton@gcec.com] Sent: Friday, December 15, 2017 8:28 AM To: Donald Hamm <<u>dhamm@baycountyfi.gov</u>> Cc: Francis Hinson <<u>fhinson@gcec.com</u>>; Shannon Hill <<u>shill@gcec.com</u>>; Tony Morrell <<u>tmorrell@gcec.com</u>>; Peyton Gleaton <<u>pgleaton@gcec.com</u>> Subject: RE: Hwy 388 Lift Stations

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Will Bay County Utilities Services (3410 Transmitter Rd) be responsible for the electric bill? If so, they will need to contact our office to create a connect service order and need to sign a demand agreement.

Thanks again,

C. Peyton Gleaton Jr., PE Vice President of Engineering Gulf Coast Electric Cooperative, Inc. 9424 Hwy 77 P.O. Box 8370 Southport, Florida 32409 850.265.3631 x3053 850.265.3634 Fax

6

From: Donald Hamm (<u>mailto:dhamm@baycountyfl.gov</u>) Sent: Thursday, December 14, 2017 4:08 PM To: Peyton Gleaton <<u>pgleaton@gcec.com</u>> Subject: Hwy 388 Lift Stations

Peyton,

Attached is the info for the two lift stations on SR 388. Please let me know if you need any more info.

Thanks, Don

Donald E. Haven



Utility Development and Permitting Manager Bay County Utility Services 3410 Transmitter Rd. Panama City, Fl. 32404 Office: 850-248-5010 Fax: 850-248-5006 Cell: 850-819-5202 www.baycountyfl.gov

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20180125-GPC POD 8-012



Gulf Coast Electric Cooperative

Date:	
Member Name:	Γ
Address:	
City:	
State:	T
Zip:	F
PID#	T
Service Order #	T
Staking Engineer	C

	December 22, 2017
ST.	JOE COMPANY
	SR 388
	SOUTHPORT
	FL.
	32409
T	ONY MORRELL
1	ON I MORRELL

# A. Cost of Construction

\$63,422.60

# B. Contribution In Aid to Construction

1.	Number of Proposed Meters	1	
2.	Estimated Monthly Revenue Per Meter	\$	400.00
3.	Number of Meters Multiplied by Revenue Per Meter	\$	400.00
4.	Multiply by 12 Months	\$	4,800.00
5.	Multiply by Revenue Multiplier (1.90)	\$	9,120.00
6.	100% Revenue times revenue Multimplier 1.90	\$	9,120.00
7.	Minus Cost of Construction	\$	63,422.60
8.	Right of Way Clearing	\$	3,750.00
9.	Cost in Aid to Construction (CIAC) Total Cost	\$	58,052.60

# **Donald Hamm**

From: Sent: To: Subject: Attachments: Peyton Gleaton <pgleaton@gcec.com> Wednesday, January 3, 2018 1:26 PM Donald Hamm RE: Hwy 388 Lift Stations GS-D Demand Agreement.dot; GS\_D.pdf

Don,

Attached is a blank copy of our standard Demand Agreement and rate schedule. The transformer bank size will be 150 kVA, so the minimum billing demand would be 60 kW.

#### C. Peyton Gleaton Jr., PE

Vice President of Engineering Gulf Coast Electric Cooperative, Inc. 9424 Hwy 77 P.O. Box 8370 Southport, Florida 32409 850.265.3631 x3053 850.265.3634 Fax

From: Donald Hamm [mailto:dhamm@baycountyfl.gov] Sent: Wednesday, January 03, 2018 1:18 PM To: Peyton Gleaton <pgleaton@gcec.com> Subject: RE: Hwy 388 Lift Stations

Peyton,

Would you happen to have a draft demand agreement for our review?

Donald E. Hamm



Utility Development and Permitting Manager Bay County Utility Services 3410 Transmitter Rd. Panama City, Fl. 32404 Office: 850-248-5010 Fax: 850-248-5006 Cell: 850-819-5202 www.baycounty(J.gov

From: Peyton Gleaton [mailto:pgleaton@gcec.com] Sent: Wednesday, January 03, 2018 9:52 AM To: Precise, Bridget <<u>Bridget.Precise@joe.com</u>>; Donald Hamm <<u>dhamm@baycountyf.gov</u>> Cc: Francis Hinson <<u>fhinson@gcec.com</u>>; Shannon Hill <<u>shill@gcec.com</u>>; Tony Morrell <<u>tmorrell@gcec.com</u>> Subject: RE: Hwy 388 Lift Stations

Us too. What number should we call?

#### C. Peyton Gleaton Jr., PE

Vice President of Engineering Gulf Coast Electric Cooperative, Inc. 9424 Hwy 77 P.O. Box 8370 Southport, Florida 32409 850.265.3631 x3053 850.265.3634 Fax

From: Precise, Bridget [mailto:Bridget.Precise@joe.com] Sent: Wednesday, January 03, 2018 9:51 AM To: Donald Hamm <<u>dhamm@baycountyfl.gov</u>>; Peyton Gleaton <<u>pgleaton@gcec.com</u>> Cc: Francis Hinson <<u>fhinson@gcec.com</u>>; Shannon Hill <<u>shill@gcec.com</u>>; Tony Morrell <<u>tmorrell@gcec.com</u>> Subject: RE: Hwy 388 Lift Stations

Works for me.

Bridget

STJOE

**Bridget Precise** Vice President Development and Regulatory Affairs

The St. Joe Company 133 S. WaterSound Parkway, WaterSound, FL 32461 o 850.231.6480 *f* 850.231.6595 e bridget precise@joe.com *w* joe.com

From: Donald Hamm [mailto:dhamm@baycountyfl.gov] Sent: Wednesday, January 3, 2018 9:50 AM To: 'Peyton Gleaton' Cc: Francis Hinson; Shannon Hill; Tony Morrell; Precise, Bridget Subject: RE: Hwy 388 Lift Stations

How does 2pm today sound for everyone?

From: Peyton Gleaton [<u>mailto:pgleaton@gcec.com</u>] Sent: Wednesday, January 03, 2018 9:45 AM To: Donald Hamm <<u>dhamm@baycountyfl.gov</u>> Cc: Francis Hinson <<u>fhinson@gcec.com</u>>; Shannon Hill <<u>shill@gcec.com</u>>; Tony Morrell <<u>tmorrell@gcec.com</u>>; 'Precise, Bridget' <<u>Bridget.Precise@joe.com</u>> Subject: RE: Hwy 388 Lift Stations Don,

Any day/time is good with us except Thursday morning when we have a conflict.

Just let us know.

Thanksl

### C. Peyton Gleaton Jr., PE

Vice President of Engineering Gulf Coast Electric Cooperative, Inc. 9424 Hwy 77 P.O. Box 8370 Southport, Florida 32409 850.265.3631 x3053 850.265.3634 Fax

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Peyton,

Can we set up a conference call with GCEC, Bay Co., and St. Joe? We have some questions that I think we need to discuss before moving forward. Please let me know when is good for you.

Thanks, Don

Denald E. Hamm

Utility Development and Permitting Manager Bay County Utility Services 3410 Transmitter Rd. Panama City, Fl. 32404 Office: 850-248-5010 Fax: 850-248-5006 Cell: 850-819-5202 www.baycountyfl.gov

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Gulf Coast Electric Cooperative A Touchurne Energy Cooperative

Fifth Revised Sheet No. 9.0 Cancels Fourth Revised Sheet No. 9.0

Page	Effective Date
1 of 4	June 30, 2012

## Schedule GS-D General Service Demand

## Availability

Available according to the phasing and capacity of the existing system of the Cooperative and in accordance with established rules and regulations for electric service.

## Applicability

Applicable to members of the Cooperative for all uses in commercial sectors, industrial sectors, public buildings, schools, etc., for loads 50 kVa or greater but less than 1,000 kVA transformer capacity. Service shall be at one voltage and at a single delivery point. Service provided hereunder shall not be shared with or resold to others. Any member taking service under this schedule whose load exceeds 999 kVA shall automatically be transferred to Schedule LP.

## **Type of Service**

Multiphase service, 60 hertz at Cooperative's available primary or secondary voltage.

## Monthly Rate

Customer Charge:\$40.00Demand Charge:\$13.26 per kWEnergy Charge:\$.0731 per kWh

## Minimum Bill

The minimum monthly charge under this rate shall be \$40.00 in consideration of the readiness of the Cooperative to furnish such service.

## **Terms of Payment**

The above rates are net.

Effective Date: June 30, 2012

Signature of Issuer:

Seventh Revised Sheet No. 9.1 Cancels Sixth Revised Sheet No. 9.1

Page	Effective Date
2 of 4	June 30, 2012

## Schedule GS-D General Service Demand

### **Determination of Billing Demand**

The billing demand shall be the highest one of the following determined for the member in question:

- 1. The maximum kilowatt demand established by the member for the period of fifteen consecutive minutes during the month for which the bill is rendered, as indicated or recorded by a demand meter and adjusted for power factor as provided below.
- 2. The minimum monthy kilowatt demand specified in the contract for service.
- 3. A value equal to not less than 40% of the total kVA transformer bank capacity.

### **Power Factor Adjustment**

The member agrees to maintain unity power factor as nearly as practicable. Demand charges will be adjusted for members with 50 kW or more of measured demand to correct for average power factors lower than 90% and may be so adjusted if and when the Cooperative deems necessary. Such adjustments will be made by increasing the measured demand 1% for each 1% by which the average power factor is less than 90% lagging.

### Minimum Monthly Charge

The minimum monthly charge shall be the highest one of the following charges as determined for the member in question:

- 1. The minimium monthly charge specified in the contract for service.
- 2. A charge of \$0.70 per kVA of installed transformer capacity.
- 3. A charge of \$40.00 plus demand charge.

Effective Date: June 30, 2012

Signature of Issuer:

20180125-GPC POD 8-021

Sixth Revised Sheet No. 9.2 Cancels Fifth Revised Sheet No. 9.2

Page	Effective Date
3 of 4	June 30, 2012

## Schedule GS-D General Service Demand

### Service Provisions

**Delivery Point:** If service is furnished at secondary voltage, the delivery point shall be the metering point unless otherwise specified in the contract for service. All wiring, pole lines and other electric equipment on the load side of the delivery point shall be owned and maintained by the member. If service is furnished at Cooperative's primary line voltage, the delivery point shall be the point of attachment of the Cooperative's primary line to member's transformer structure unless otherwise specified in the contract for service. All wiring, pole lines and other electric equipment with the exception of metering equipment on the load side of the delivery point shall be owned and maintained by the member.

**Primary Service:** If service is furnished at primary distribution voltage, a discount of seven percent (7%) shall apply to the demand and energy charges, and if the minimum charge is based on transformer capacity, a discount of seven percent shall also apply to the minimum charge. However, the Cooperative shall have the option of metering at secondary voltage and adding the estimated transformer losses to the metered kilowatt hours and kilowatt demand.

## Time of Day Metering

The Cooperative may at its sole option, and upon request of the member, institute time of day metering whereby the member agrees to restrict use of electricity during the daily periods of peak substation demand. The Cooperative may install a thermal demand meter with a time of day demand register that will register demand only during daily periods of peak substation demand. Where such metering is installed and utilized, the following conditions shall apply:

- 1. An additional service charge of \$50.00 per month per consumer so metered and billed shall be charged for use of special equipment and special account handling.
- 2. The billing demand utilized shall be the higher of the following:
  - A. The maximum fifteen (15) minute demand registered by the time of day meter during the daily period of peak substation demand.
  - B. A maximum demand corresponding to 75% load factor as computed for the usage from the corresponding billing period.
  - C. The minimum monthly kilowatt demand specified in the contract for service.
  - D. A value equal to not less than 40% of the total kVa transformer bank capacity.

Effective Date: June 30, 2012

Signature of Issuer:

First Revised Sheet No. 9.3 Cancels Original Sheet No. 9.3

Page	Effective Date
4 of 4	June 30, 2012

## Schedule GS-D General Service Demand

3. The daily period of peak substation demand shall be established by the Cooperative for the individual supply substation providing electric distribution service to the member and such daily period of peak substation demand may be varied seasonally as historical data may require. The Cooperative shall notify the member in writing of such applicable daily periods and all revisions thereof.

### Cost of Power Sold Adjustment

The above retail rates may be increased or decreased by 0.1 mil per kWh for each 0.1 mil or major fraction thereof by which the Cooperative's purchased power cost per kWh sold exceeds or is less than 88.6 mils per kWh.

In order to prevent gross monthly or seasonal fluctuations in the cost of power sold adjustments, the Cooperative will use an average of the previous twelve (12) months' cost for the computation of the monthly charge. During any twelve (12) month period, as the accumulated charges exceed or are less than the accumulated actual cost to the Cooperative, the monthly charges for the remainder of the calendar year may be increased or decreased by an amount that will adjust as nearly as possible the accumulated charges to the actual accumulated cost of purchased power paid by the Cooperative in excess of 88.6 mils per kWh sold.

## Deposit

A cash deposit may be required before service is connected at the premises designated in an amount in accordance with established rules and regulations for electric service.

### Taxes

Applicable Florida State, County and Local Tax added to each bill.

Effective Date: June 30, 2012

Signature of Issuer:

### GULF COAST ELECTRIC COOPERATIVE, INC. AGREEMENT FOR ELECTRIC SERVICE

Agreement made [DATE], between Gulf Coast Electric Cooperative, Inc. (hereinafter called the "Seller"), and, [NAME], [ADDRESS], account number [ACCOUNT NUMBER] (hereinafter called the "Member").

The Seller shall sell and deliver to the Member, and the Member shall purchase all of the electric power and energy which the Member may need at the location described in Exhibit A, attached hereto and by this reference made part hereof, up to [TRANSFORMER KVA] kilowatts, upon the following terms:

- 1. Service Characteristics
  - A. Service hereunder shall be alternating current, [#] phase, [#] wire, 60 cycles, <u>[SECONDARY VOLTAGE]</u> volts.
  - B. The Member shall not use the electric power and energy furnished hereunder as an auxiliary or supplement to any other source of power and shall not sell electric power and energy purchased hereunder.
- 2. Payment
  - A. The Member shall pay the Seller for service hereunder at the rates and upon the terms and conditions set forth in Schedule GS-D General Service Demand attached to and made a part of this Agreement. Notwithstanding any provision of the Schedule and irrespective of Member's requirements for or use of electric power and energy, the demand for billing purposes hereunder shall not be less than <u>ITRANSFORMER CAPACITY x</u> <u>40%</u> kilowatts for any billing period. In any event the Member shall pay to the Seller for electric power and energy consumed per month for service or for having service available hereunder during the term hereof.
  - B. The initial billing period shall start when Member begins using electric power and energy, or 30 days after the Seller notifies the Member that service is available hereunder, whichever shall occur first.
  - C. Bills for service shall be processed at the office of the Seller. Such payments shall be due as stated on the monthly invoice for service furnished during the preceding monthly billing period. If the Member shall fail to make any such payment within ten (10) days after such payment is due, the Seller may discontinue service to the Member and such discontinuance of service shall not relieve the Member of any of its obligations under this Agreement.
  - D. The Member understands that the GS-D rate may be modified under this agreement at the discretion of the Seller, but it will be modified for the entire class of Schedule GS-D members.

- 3. Membership
  - A. The Member shall become a member of the Seller, shall pay the membership fee and be bound by such rules and regulations as may from time to time be adopted by the Seller.
  - 4. Continuity of Service
    - A. The Seller shall use reasonable diligence to provide a constant and uninterrupted supply of electric power and energy hereunder. If the supply of electric power and energy shall fail or be interrupted, or become defective through the act of God, governmental authority, action of the elements, public enemy, accident, strikes, labor trouble, required maintenance work, inability to secure right-of-way, or any other cause beyond the reasonable control of Seller, the Seller shall not be liable therefore or for damages caused thereby.
  - 5. Right of Access
    - A. Duly authorized representatives of the Seller shall be permitted to enter the Member's premises at all reasonable times in order to carry out the provisions hereof.
- 6. Term
  - A. This Agreement shall become effective on the date first above written and shall remain in effect until <u>5</u> years following the start of the initial billing period and thereafter until terminated by either party giving to the other three (3) months notice in writing.
- 7. Succession and Approval
  - A. This Agreement shall be binding upon and inure to the benefit of the successors, legal representatives and assigns of the respective parties hereto.
- 8. Deposit
  - A. The Member shall deposit with the Seller the sum of [MINIMUM DEPOSIT PER MEMBER SERVICES] deposit and pay all charges associated with the account.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement all as of the day and year first above written.

ATTEST: Gulf Coast Electric Cooperative, Inc.

By: \_\_\_\_\_

Title:

Corporate Seal

Secretary

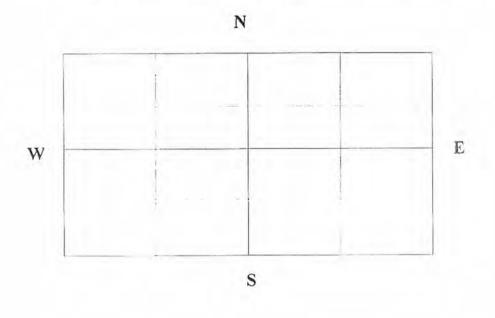
ATTEST:

	By:	
Secretary/Witness		
	*Title:	

\*If other than president, vice president, partner or owner, a power of attorney must accompany contract.

DESCRIPTION	OF L	OCATIO	N	OF SERVIC	E
Engineer: [STAKER]	I	Date: [DATE]			
Customer Name: [NAME]					
Physical Address: [ADDRESS]					
City: [CITY] S		State: [STATE] ZIF		ZIP Code	: [ZIP]
Mailing Address: [ADDRESS]					
City: [CITY]	ty: [CITY] State:		ate: [STATE] ZIP C		[ZIP]
Type of Operation: [DESCRIPTION]					
Use Of Service: [DESCRIPTION]					
Service Date Requested: [DATE]					
Size of Connected Load: [CONNECTE	EDK	/A]			
Number of Acres: [TAX] Section: [TAX]		Township: [TAX]		AX] Rar	nge: [TAX]
Approximately Miles: [MILES] Di		irection: [XY] From (T		From (Town):	[CITY]
Name of Road: [NEAREST ROAD]					
Map Location: [GCEC MAP#]		Branch: [GCEC BRANCH]			]
PID Number: [GCEC PID]		Account Number: [ACCOUNT#]			

Show the location of the point of service in the section tract below. Also show existing electric lines, roads, irrigation, ditches, etc. that may be related to this service.





BOARD OF COUNTY COMMISSIONERS

www.baycountyfl.gov

840 W. 11TH ST PANAMA CITY, FL 32401

### COMMISSIONERS:

TOMMY HAMM DISTRICT I

ROBERT CARROLL DISTRICT II

WILLIAM DOZIER DISTRICT III

GUY M. TUNNELL DISTRICT IV

PHILIP "GRIFF" GRIFFITTS DISTRICT V

ROBERT J. MAJKA, JR COUNTY MANAGER COMMUNITY DEVELOPMENT SERVICES Builders' Services Division 840 W. 11<sup>th</sup> Street Panama City, Florida 32401 Telephone: (850) 248-8350 Fax: (850) 248-8384

October 10, 2017

### Address Verification

ST JOSEPH LAND & DEV CO C/O TAX DEPARTMENT 133 SOUTH WATERSOUND PARKWAY WATERSOUND, FL 32413

Permit Number: A17-0500 Property ID Number: 26508-000-000

Dear Property Owner:

Your address has been verified as **3815 HWY 388 W**. Bay County Ordinance No. 20-55 requires the posting of the address numbers on the property in the following manner:

- a. If you have been given an address change on an existing building, call your phone service company to assure your new address is recorded for 911 service. Compliance must be made within 30 days of notice.
- b. The address number shall be affixed to the front of the building, or to a separate structure in front of the building (such as a mailbox, post, wall, fence, etc.), in such a manner so as to be clearly visible and legible from the public or private way on which the building fronts.
- c. Numerals shall be legible and easily seen from the roadway in which the building fronts.
- d. Numerals for commercial buildings shall be no less than six inches in height and placed on the building and business sign.
- e. The numerals shall be of a contrasting color with the immediate background of the building or structure on which such numerals are affixed.
- f. Contact the Postal Service for municipality and zip code information.

If future assistance is needed please feel free to call 850-248-8374.

Sincerely,

Ron Farris Address Numbering Bay County Builders Services rfarris@baycountyfl.gov

6969	EXHIBIT
PENGAD 800-631-6969	1
AD 8	6
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BOARD OF COUNTY COMMISSIONERS

www.baycountyfl.gov

840 W. 11TH ST PANAMA CITY, FL 32401

COMMISSIONERS:

TOMMY HAMM DISTRICT I

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October 10, 2017

### Address Verification

ST JOSEPH LAND & DEV CO C/O TAX DEPARTMENT 133 SOUTH WATERSOUND PARKWAY WATERSOUND, FL 32413

Permit Number: A17-0501 Property ID Number: 26597-000-000

Dear Property Owner:

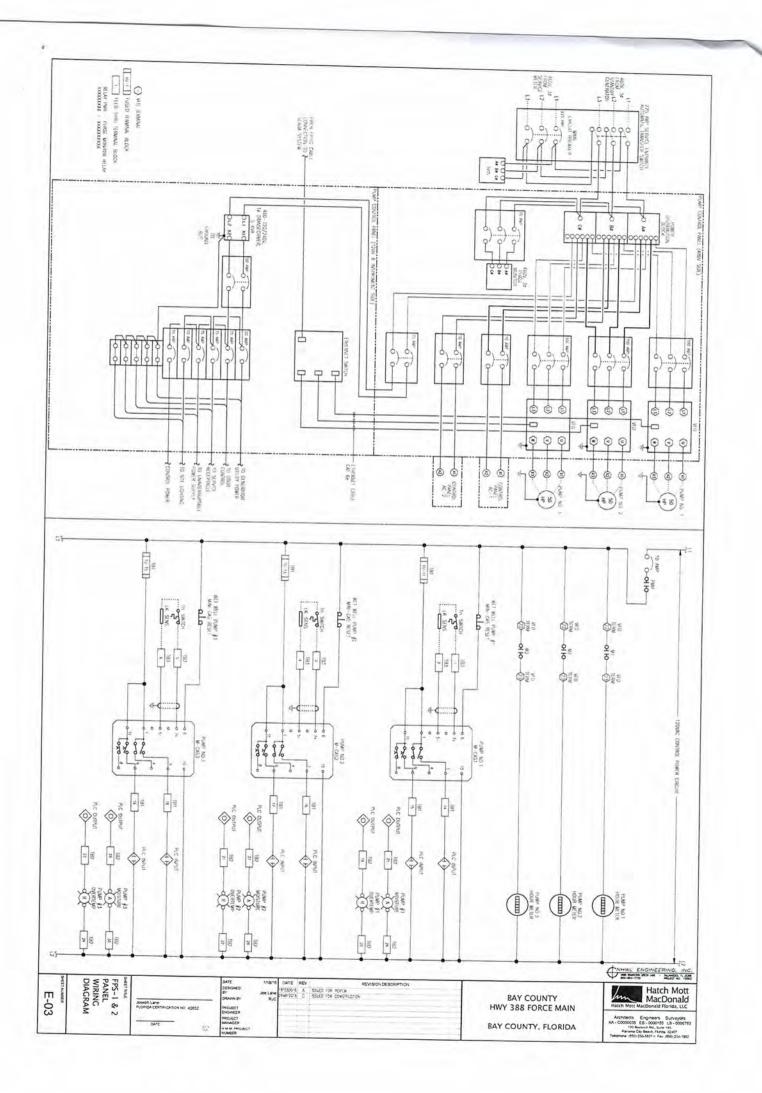
Your address has been verified as **1900 HWY 388 W**. Bay County Ordinance No. 20-55 requires the posting of the address numbers on the property in the following manner:

- If you have been given an address change on an existing building, call your phone service company to assure your new address is recorded for 911 service. Compliance must be made within 30 days of notice.
- b. The address number shall be affixed to the front of the building, or to a separate structure in front of the building (such as a mailbox, post, wall, fence, etc.), in such a manner so as to be clearly visible and legible from the public or private way on which the building fronts.
- c. Numerals shall be legible and easily seen from the roadway in which the building fronts.
- d. Numerals for commercial buildings shall be no less than six inches in height and placed on the building and business sign.
- e. The numerals shall be of a contrasting color with the immediate background of the building or structure on which such numerals are affixed.
- f. Contact the Postal Service for municipality and zip code information.

If future assistance is needed please feel free to call 850-248-8374.

Sincerely.

Ron Farris Address Numbering Bay County Builders Services rfarris@baycountyfl.gov



# EXHIBIT I

From: Rogers, Joshua R. Sent: Friday, October 20, 2017 1:22 PM To: pgleaton@gcec.com Subject: Electrical Service Request

Mr. Gleaton,

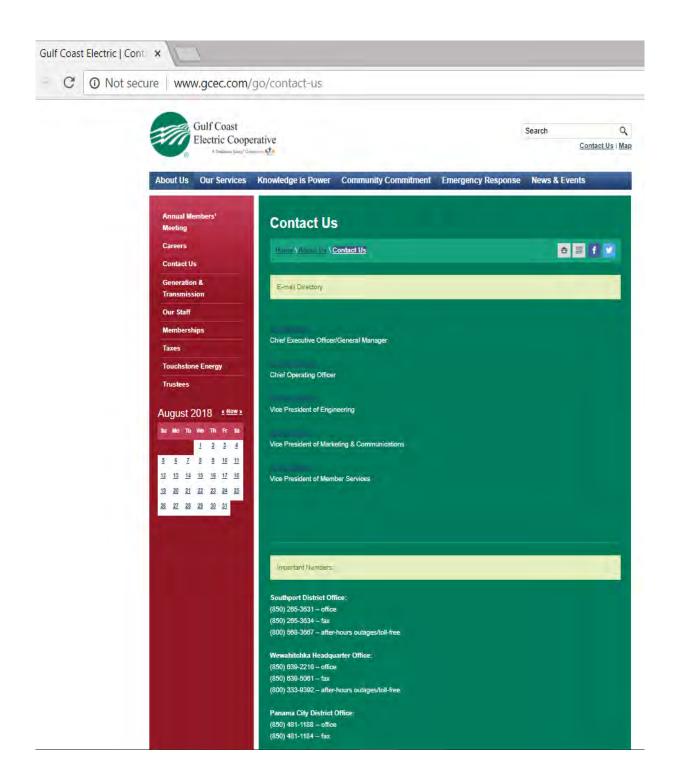
Pursuant to section 2.3(a) of the agreement between Gulf Power and GCEC, I am notifying GCEC of a customer's request for electrical service from Gulf Power for a new lift station on parcel 26597-000-000. Construction would not result in any duplication of facilities.

Thanks,

Joshua Rogers, PE Gulf Power Company • Engineering Supervisor II Office: 850.872.3309 • Cell: 850.554.6583 MyGulfPower.com Stay connected with Gulf Power

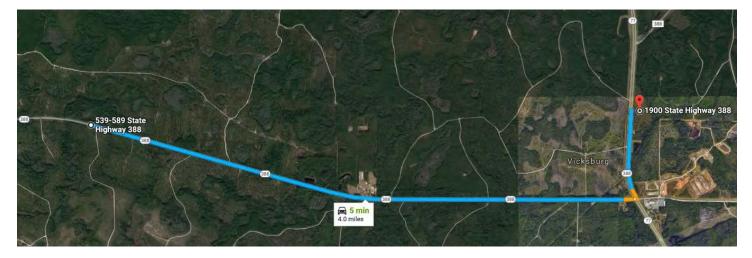


# **EXHIBIT J**

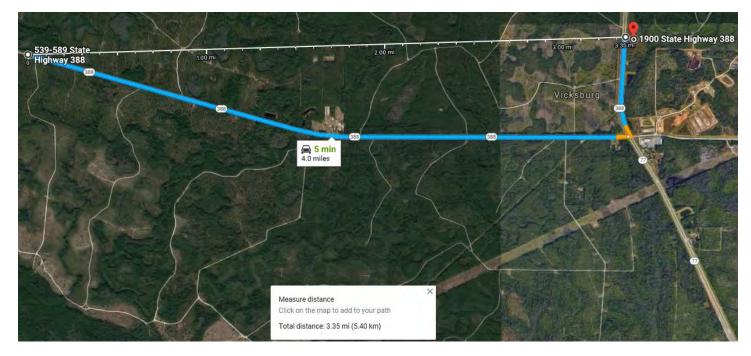


# EXHIBIT K

Distance between lift station and Googled location of the site address by driving:



Aerial distance between lift station and Googled location of the site:



# **EXHIBIT L**

From:	Peyton Gleaton
То:	Francis Hinson
Subject:	Fwd: Electrical Service Request
Date:	Friday, October 20, 2017 2:18:01 PM
Attachments:	image001.png image002.png image003.png image004.png image005.png

FYI: This is on CR388 just east of the airport.

PG

Sent from my iPhone

Begin forwarded message:

From: "Rogers, Joshua R." <<u>JROGERS@southernco.com</u>> Date: October 20, 2017 at 1:21:44 PM CDT To: "<u>pgleaton@gcec.com</u>" <<u>pgleaton@gcec.com</u>> Subject: Electrical Service Request

Mr. Gleaton,

Pursuant to section 2.3(a) of the agreement between Gulf Power and GCEC, I am notifying GCEC of a customer's request for electrical service from Gulf Power for a new lift station on parcel 26597-000-000. Construction would not result in any duplication of facilities.

Thanks,

Joshua Rogers, PE

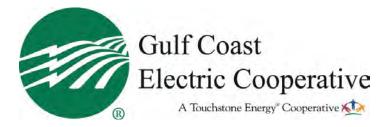
Gulf Power Company • Engineering Supervisor II Office: 850.872.3309 • Cell: 850.554.6583

<u>MyGulfPower.com</u>

Stay connected with Gulf Power



# **EXHIBIT M**



## **JOB DESCRIPTION**

JOB TITLE	Vice President of Engineering	# EMPLOYEES SUPERVISED	One or more direct report; others with matrixed tasks
DEPT	Engineering	LOCATION	All locations
STATUS	Full Time, Exempt	SUPERVISOR	CEO
DRAFT DATE	January 2013	REVIEW DATE:	January 2015

### JOB SUMMARY

Follows and promotes workplace safety in the organization. Assists with the utility privatization contract at Tyndall Air Force Base when needed. Responsible for leading the technical aspects of planning, design and development of GCEC's electric distribution system. Responsible for leading a team of employees to maintain the technical support systems for GCEC's efficient operation. Responsible for the inventory of the warehouse. Ensures GCEC's distribution systems are in compliance with cooperative, governmental and legal guidelines and standards to ensure both safety and the delivery of the best possible level of service to cooperative members. Employee can be called in to work at any time. Performs other duties as assigned.

### EDUCATION AND EXPERIENCE REQUIREMENTS

Education	Bachelor's degree in Electrical Engineering or related discipline; PE Certification required.
Related Experience	Five to ten years of experience supervising and performing operations in electric distribution systems. Experience with water distribution systems is not required, but is preferred.
Other	Must have the ability to pass Gulf Coast Electric Cooperative's employment entrance examination and drug screen. Must have the flexibility to work varied hours, including after normal hours.

### **REQUIRED LICENSES/CERTIFICATIONS**

- Must have the ability to obtain and maintain a valid Florida Driver's License.
- P.E. Certification.
- Able to obtain TAFB Security Clearance.

### **REPORTING RELATIONSHIPS**

### Internal:

Two-way communication with CEO/GM on work related plans and approvals to receive direction and guidance as needed for performance improvement. This person will also have to coordinate work with and provide general direction to subordinate supervisors, staking engineers or electrical engineers. This person must also be able to coordinate work within the Engineering Department, as well as across other departments.

### External:

Manager of Engineering must communicate and coordinate work with managers and employees of other agencies, such as PowerSouth, Tyndall Air Force Base, HiLine Engineering and the Florida Public Service Commission to ensure that GCEC's system meets all professional and legal standards. This person must demonstrate the awareness that the job exists to effectively serve each and every member and take every opportunity to increase member and public understanding for support of the Cooperative.

### **CORE JOB FUNCTIONS**

- Manages the day-to-day operations for the Engineering Department, GIS-IT department and the warehouse.
- Writes, plans and conducts studies consistent with and for the execution of GCEC's fouryear construction work plan. This includes providing oversight on the completion of construction and maintenance plans for the distribution systems, which includes problemsolving, balancing efficiency and cost effectiveness and ensuring the highest possible service to members. This also includes approving cost justifications, variance requests and recommending Capital Projects to be completed, deferred and/or canceled.
- Manages the TWACs system, including planning TWACs installations, ensuring plans can be supported by the infrastructure and monitoring the efficiency of the system.
- Supervises the management of the distribution system's substations, along with planning and justifying new substations.
- Directs the completion of feasibility studies, regulatory reports or other documentation related to the distribution system for both internal use and external reporting.
- Ensures the local inspection program is properly administered.
- Ensures that the cooperative's computer systems (network, GIS mapping, data relay systems) are functioning properly to ensure adequate support of the cooperative service delivery and daily operations.
- Ensure the security of GCEC's data.
- Ensures that the warehouses are properly supplied for current and upcoming projects, forecasting ideal times to purchase supplies based on need and the market.
- Ensures proper inventorying and accountability for materials in the warehouse, including fuel.
- Supervises the purchase and distribution of all materials.
- Maintains Continuing Property records.

- Generates RFPs/SOWs to solicit bids from potential contractors to provide support services to the department/cooperative; reviews bids to determine the best quality of service at the most competitive price.
- Manages the execution of contracts and joint-use agreements between the cooperative and contractors to ensure proper delivery of service, adherence to the statement of work, the quality of deliverables and proper billing.
- Participates with CEO/GM in the development of broad objectives, policies and plans for the development and operations of the cooperative.
- Receives, investigates and responds to member complaints or inquiries regarding the quality of service/products, service disruptions or GCEC's employee or subcontractor, job performance.
- Accurately presents the systems' financial data to the Accounting Department and reviews actual accounting data compared to budgeted data on a monthly basis.
- Assists the CEO/GM in the preparation of the annual budget.
- Attends conferences, seminars and meetings that will provide for acquiring knowledge of new or improved design, construction, operating, IT and safety methods and equipment for the cooperative.
- Supervises assigned employees by setting performance expectations, providing constructive feedback and managing performance.
- Fosters employee development and ensure adequate training is provided to achieve appropriate skill levels and proficiency for conducting all operational tasks.
- Leads and participates in staff meetings.
- Reviews and approves invoices, timesheets and purchase orders.
- Follows and enforces all of GCEC's safety policies and procedures.
- Performs other duties as assigned.

### REQUIRED KNOWLEDGE

- **Engineering** Expert knowledge of principles related to the planning and maintenance of electric distribution systems. Familiarity with or the ability to learn, the principles related to the planning and maintenance of water distribution systems.
- **English Language** Knowledge of the structure and content of the English language, including the meaning and spelling of words, rules of composition and grammar.
- Law and Government Knowledge of state/federal laws and codes related to electric and/or water distribution systems, especially those related to the environment; knowledge of relevant sections of Florida Administrative Code; knowledge of relevant DOT guidelines; familiarity with and ability to reference NESC; knowledge of related OSHA standards.
- Agency Specific (not required at time of hire) Knowledge of GCEC's policies and procedures, including GCEC's safety manual. In-depth knowledge of GCEC's distribution system. Understanding of the operations and maintenance of the water and electrical distribution system at Tyndall AFB.
- Administration and Management Knowledge of business and management principles involved in strategic planning, resource allocation, human resources modeling, leadership technique, production methods and coordination of people and resources.

### REQUIRED SKILLS

- **Reading Comprehension** Understanding written sentences and paragraphs in work-related documents.
- **Speaking** Talking to others to convey information effectively.
- Writing Communicating effectively in writing as appropriate for the needs of the audience.

- Active Listening Giving full attention to what other people are saying, taking time to understand the points being made, asking questions as appropriate and not interrupting at inappropriate times.
- **Critical Thinking** Using logic and reasoning to identify the strengths and weaknesses of alternative solutions, conclusions or approaches to problems.
- Judgment and Decision Making Considering the relative costs and benefits of potential actions to choose the most appropriate one.
- **Coordination** Adjusting actions in relation to others' actions.
- **Monitoring** Monitoring/Assessing performance of yourself, other individuals or organizations to make improvements or take corrective action.
- Time Management Managing one's own time and the time of others.
- **Systems Analysis** Determining how a system should work and how changes in conditions, operations and the environment will affect outcomes.
- **Complex Problem Solving** Identifying complex problems and reviewing related information to develop and evaluate options and implement solutions.
- **Instructing** Teaching others how to do something.
- **Management of Personnel Resources** Motivating, developing and directing people as they work, identifying the best people for the job.
- **Negotiation** Bringing others together and trying to reconcile differences.
- Active Learning Understanding the implications of new information for both current and future problem-solving and decision-making.
- **Operations Analysis** Analyzing needs and product requirements to create a design.
- **Persuasion** Persuading others to change their minds or behavior.
- **Social Perceptiveness** Being aware of others' reactions and understanding why they react as they do.
- **Strategic Thinking** Proactively identifying problems, solutions and courses of action with an awareness of future needs and challenges, while maintaining a vision of the Cooperative's goals and vision.
- **Systems Evaluation** Identifying measures or indicators of system performance and the actions needed to improve or correct performance, relative to the goals of the system.
- Service Orientation Actively looking for ways to help people.
- **Management of Financial Resources** Determining how money will be spent to get the work done and accounting for these expenditures.
- **Management of Material Resources** Obtaining and seeing to the appropriate use of equipment, facilities and materials needed to do certain work.
- Quality Control Analysis Conducting tests and inspections of products, services or processes to evaluate quality or performance.
- **Troubleshooting** Determining causes of operating errors and deciding what to do about it.

### **REQUIRED ABILITIES**

- Written Comprehension Ability to read and understand information and ideas presented in writing.
- **Oral Comprehension** Ability to listen to and understand information and ideas presented through spoken words and sentences.
- **Oral Expression** Ability to communicate information and ideas in speaking so others will understand.
- Written Expression Ability to communicate information and ideas in writing so others will understand.

- **Deductive Reasoning** Ability to apply general rules to specific problems to produce answers that make sense.
- **Problem Sensitivity** Ability to tell when something is wrong or is likely to go wrong. It does not involve solving the problem, only recognizing there is a problem.
- **Speech Clarity** Ability to speak clearly so others can understand you.
- **Inductive Reasoning** Ability to combine pieces of information to form general rules or conclusions (includes finding a relationship among seemingly unrelated events).
- Information Ordering Ability to arrange things or actions in a certain order or pattern according to a specific rule or set of rules (e.g., patterns of numbers, letters, words, pictures, mathematical operations).
- **Speech Recognition** Ability to identify and understand the speech of another person.
- Near Vision Ability to see details at close range (within a few feet of the observer).
- Fluency of Ideas Ability to come up with a number of ideas about a topic (the number of ideas is important, not their quality, correctness or creativity).
- **Category Flexibility** Ability to generate or use different sets of rules for combining or grouping things in different ways.
- **Originality** Ability to come up with unusual or clever ideas about a given topic or situation or to develop creative ways to solve a problem.
- Selective Attention Ability to concentrate on a task over a period of time without being distracted.
- **Far Vision** Ability to see details at a distance.
- **Flexibility of Closure** Ability to identify or detect a known pattern (a figure, object, word or sound) that is hidden in other distracting material.
- **Perceptual Speed** Ability to quickly and accurately compare similarities and differences among sets of letters, numbers, objects, pictures or patterns. The things to be compared may be presented at the same time or one after the other. This ability also includes comparing a presented object with a remembered object.
- **Time Sharing** Ability to shift back and forth between two or more activities or sources of information (such as speech, sounds, touch or other sources).
- **Mathematical Reasoning** Ability to choose the right mathematical methods or formulas to solve a problem.
- **Memorization** Ability to remember information such as words, numbers, pictures and procedures.
- Number Facility Ability to add, subtract, multiply or divide quickly and correctly.
- **Speed of Closure** Ability to quickly make sense of, combine and organize information into meaningful patterns.
- **Visualization** Ability to imagine how something will look after it is moved around or when its parts are moved or rearranged.

### **KEY RESPONSIBILITIES**

### Incumbent MUST:

- Commit to working 40+ hours per week.
- Be able to perform the following physical requirements for this position including but not limited to: standing, walking, lifting, bending, pulling and/or pushing, grasping, reaching, stooping and crouching, sitting, typing, reading, writing, color determination, speaking and listening for extended periods of time and other defined light work.
- Work effectively with a work group or team.
- Be able to have constructive face-to-face discussions.

- Maintain frequent, professional contact with others.
- Have a high degree of accuracy and work with minimal error.
- Be able to compose effective letters and memos.
- Be able to manage time effectively to meet deadlines.
- Be able to make decisions that may impact the cooperative or others.
- Be able to make quick, accurate decisions.
- Be responsible for individual outcomes and results.
- Coordinate, monitor and lead others.
- Provide exceptional member service.
- Be able to effectively handle and solve conflict situations.
- Be responsible for the overall health and safety of others.

### TOOLS/TECHNOLOGY USED

### TOOLS

- Desktop computers
- Fax machines
- Laser printers
- Notebook computers Laptop computers
- Cell Phone
- Photocopiers
- Special purpose telephones Multi-line telephone systems

### TECHNOLOGY

- ATS CIS, FIS
- **Compliance Software** Aris Global Register; MediRegs Regulation and Reimbursement Suite; SAP EHS Management; Thomson Reuters Liquent InSight Suite
- Computer Aided Design (CAD) Software Autodesk, AutoCAD, MilSoft, LightTable
- Electronic Mail Software Microsoft Outlook
- Internet Browser Software Web browser software
- Map Creation Software GIS software
- Operating System Software Microsoft Windows
- Spreadsheet Software Microsoft Excel
- Word Processing Software Microsoft Word

### **WORKING CONDITIONS**

Work will take place mostly in an office environment. Incumbents will have some exposure to field elements that may or may not include: severe weather, contaminants and loud/distracting noises. Manager, Engineering will be required to work outside normal working hours in emergency situations and be available on a 24-hour basis in case situations arise that need his/her attention.

# **EXHIBIT N**

From: Peyton Gleaton [mailto:pgleaton@gcec.com] Sent: Monday, January 8, 2018 2:09 PM To: Rogers, Joshua R. <<u>JROGERS@southernco.com</u>> Cc: Peyton Gleaton <<u>pgleaton@gcec.com</u>> Subject: Lift Station at 1900 Hwy 388 W

#### Joshua,

Please accept this email as notice that a consumer has requested Gulf Coast Electric Cooperative provide power to their proposed lift station at 1900 Hwy 388W in Bay County, pursuant to section 2.3(a) of our agreement. Extension of our lines to serve this customer would not result in any duplication of facilities.

Thank you,

### C. Peyton Gleaton Jr., PE

Vice President of Engineering Gulf Coast Electric Cooperative, Inc. 9424 Hwy 77 P.O. Box 8370 Southport, Florida 32409 850.265.3631 x3053 850.265.3634 Fax

#### BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

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#### IN RE: Complaint against Gulf Power Company for expedited enforcement of territorial order, by Gulf Coast Electric Cooperative, Inc.

Docket No.: 20180125-EU

### **CERTIFICATE OF SERVICE**

I HEREBY CERTIFY that a true copy of the foregoing was furnished by electronic and overnight mail this 11th day of September, 2018 to the following:

D. Bruce May, Jr. Tiffany A. Roddenberry Holland & Knight LLP 315 S. Calhoun Street, Suite 600 Tallahassee, FL 32301 <u>bruce.may@hklaw.com</u> <u>tiffany.roddenberry@hklaw.com</u> J. Patrick Floyd 408 Long Avenue Post Office Drawer 950 Port St. Joe, FL 32456-0950 i.patrickfloyd@jpatrickfloyd.com Office of the General Counsel Jennifer Crawford Kurt Schrader 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850 jcrawfor@psc.state.fl.us kschrade@psc.state.fl.us

RUSSELL A. BADDERS Florida Bar No. 007455 rab@beggslane.com STEVEN R. GRIFFIN Florida Bar No. 0627569 srg@beggslane.com Beggs & Lane P. O. Box 12950 Pensacola FL 32591-2950 (850) 432-2451 Attorneys for Gulf Power