

BEFORE THE  
FLORIDA PUBLIC SERVICE COMMISSION

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In the Matter of:

DOCKET NO. 20180044-GU

CONSIDERATION OF THE TAX  
IMPACTS ASSOCIATED WITH  
TAX CUTS AND JOBS ACT OF  
2017 FOR PEOPLES GAS  
SYSTEM.

\_\_\_\_\_ /

VOLUME 1  
PAGES 1 through 116

PROCEEDINGS: HEARING

COMMISSIONERS  
PARTICIPATING: CHAIRMAN ART GRAHAM  
COMMISSIONER JULIE I. BROWN  
COMMISSIONER GARY F. CLARK

DATE: Wednesday, September 12, 2018

TIME: Commenced: 1:00 p.m.  
Concluded: 1:14 p.m.

PLACE: Betty Easley Conference Center  
Room 148  
4075 Esplanade Way  
Tallahassee, Florida

REPORTED BY: ANDREA KOMARIDIS  
Court Reporter

PREMIER REPORTING  
114 W. 5TH AVENUE  
TALLAHASSEE, FLORIDA  
(850) 894-0828

1 APPEARANCES:

2 ANDREW BROWN, ESQUIRE, McFarlane Law Firm,  
3 P.O. Box 1531, Tampa, Florida, 33601-1531, appearing on  
4 behalf of Peoples Gas System.

5 J.R. KELLY, PUBLIC COUNSEL; CHARLES REHWINKEL,  
6 DEPUTY PUBLIC COUNSEL; and VIRGINIA PONDER, ESQUIRE,  
7 Office of Public Counsel, c/o the Florida Legislature,  
8 111 W. Madison Street, Room 812, Tallahassee, Florida  
9 32399-1400, appearing on behalf of the Citizens of the  
10 State of Florida.

11 JON C. MOYLE, JR., and KAREN A. PUTNAL,  
12 ESQUIRES, Moyle Law Firm, P.A., 118 North Gadsden  
13 Street, Tallahassee, Florida 32301, appearing on behalf  
14 of Florida Industrial Power Users Group.

15 WALTER TRIERWEILER and KURT SCHRADER,  
16 ESQUIRES, FPSC General Counsel's Office, 2540 Shumard  
17 Oak Boulevard, Tallahassee, Florida 32399-0850,  
18 appearing on behalf of the Florida Public Service  
19 Commission Staff.

20 KEITH HETRICK, GENERAL COUNSEL; MARY ANNE  
21 HELTON, DEPUTY GENERAL COUNSEL; Florida Public Service  
22 Commission, 2540 Shumard Oak Boulevard, Tallahassee,  
23 Florida 32399-0850, advisor to the Florida Public  
24 Service Commission.

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WITNESSES

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EXHIBITS

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1 P R O C E E D I N G S

2 CHAIRMAN GRAHAM: Good afternoon, everyone.

3 COMMISSIONER BROWN: Good afternoon.

4 CHAIRMAN GRAHAM: Let the record show it is  
5 September the 12th, just after 1:00 p.m. And we're  
6 here for hearing, Docket No. 20180044-GU. We'll  
7 call this hearing to order.

8 Staff, if I can get you to read the notice,  
9 please.

10 MR. TRIERWEILER: By notice issued on  
11 August 28th, 2018, this time and place has been set  
12 for a hearing in Docket No. 20180044-GU. The  
13 purpose of the hearing is to receive testimony and  
14 exhibits regarding the tax impacts to Peoples Gas  
15 System resulting from the passage of the Tax Cuts  
16 and Jobs Act of 2017, and any other matters that  
17 may be pending at this time.

18 CHAIRMAN GRAHAM: Okay. Let's take  
19 appearances.

20 MR. BROWN: Andy Brown of Macfarlane Ferguson  
21 on behalf of Peoples Gas. And I'm here with Carlos  
22 Aldazabal.

23 MS. PONDER: Virginia Ponder on behalf of the  
24 Office of Public Counsel. I'd also like to make an  
25 appearance for J.R. Kelly and Charles Rehwinkel.

1 MS. PUTNAL: Hello. Karen Putnal here today  
2 for Florida Industrial Power Users Group. And I'd  
3 also like to make an appearance for Jon Moyle.

4 MR. TRIERWEILER: Walt Trierweiler and Kurt  
5 Schrader for Commission staff.

6 MS. HELTON: Mary Anne Helton here as your  
7 advisor. I'd also like to make an appearance for  
8 your general counsel, Keith Hetrick.

9 CHAIRMAN GRAHAM: All right. Glad to see you  
10 all made it here safely today.

11 Staff, preliminary matters -- are there any?

12 MR. TRIERWEILER: Yes, there are. All  
13 witnesses have been excused and the parties wish to  
14 make opening statements.

15 There are proposed stipulations on Issues 1  
16 through 5, 8 through 17, 19 and 21. Additionally,  
17 there's a proposed settlement agreement to resolve  
18 all remaining issues, 6, 7, 18, and 20. And  
19 there's a joint motion to supplement the record  
20 with an attachment to explain the settlement  
21 agreement regarding depreciation.

22 CHAIRMAN GRAHAM: Okay. Do any of the parties  
23 have any other preliminary matters before we do  
24 opening statements?

25 Okay. Let's start with opening statements.

1 Peoples.

2 MR. BROWN: Thank you. Good afternoon  
3 Commissioners. Thank you.

4 First of all, we would like to thank the  
5 Office of Public Counsel and the Florida Industrial  
6 Power User's Group for working with Peoples to  
7 reach the agreement that we believe is fair and  
8 balanced and resolves many complex issues  
9 associated with the calculations and impact of tax  
10 reform. Additionally, we would like to thank the  
11 staff and the timely and thorough review of the  
12 agreement that has helped get us to where we are  
13 today.

14 Similar to Tampa Electric's recent tax-reform  
15 settlement agreement, Peoples recognized the  
16 importance of passing on to customers the benefits  
17 of tax reform, and worked with the parties to reach  
18 a solution that allows the company to maintain  
19 reasonable earnings. Additionally, Peoples  
20 resolves an MPG obligation that would have resulted  
21 in earnings pressure over the next several years.

22 While the agreement appears simple, we can  
23 assure you that there were numerous discussions and  
24 many complex issues that had to be considered in  
25 order to reach the agreement.

1           The result before you today is a settlement  
2           agreement where Peoples' customers will enjoy a  
3           base-rate reduction of about 5 percent, commencing  
4           January 1st, 2019. And Peoples remains in a  
5           position where it can continue operating within its  
6           allowed earnings range.

7           I want to close by asking the Commission to  
8           approve the proposed settlement agreement as it  
9           being in the interest of Peoples' customers and the  
10          company.

11          Thank you.

12          CHAIRMAN GRAHAM: Thank you, sir.

13          OPC.

14          MS. PONDER: Thank you.

15          The Public Counsel supports the settlement  
16          before you. We firmly believe it to be in the  
17          public interest for a number of reasons. First,  
18          the settlement returns 100 percent of the tax  
19          savings to customers in the form of a \$1-million  
20          base-rate reduction on January -- oh, sorry. Thank  
21          you. That's very -- I need my glasses,  
22          evidently -- 11 million. That's important.

23          CHAIRMAN GRAHAM: I understand the feeling.

24          (Laughter.)

25          MS. PONDER: All right. Sorry. Yeah, made



1 Carlos happy. Okay. \$11 million base-rate  
2 reduction on January 1, 2019.

3 Unlike Gulf Power and Tampa Electric, PGS did  
4 not have a contractual obligation to fully reduce  
5 rates. Nevertheless, as a part of an overall  
6 compromise, they are still committed to doing the  
7 right thing for the customers by passing through  
8 all the tax savings. And we commend them for this.

9 For 2018, the parties have agreed that the  
10 10.9-million windfall for this current year will be  
11 applied to fulfill an existing commitment to write  
12 off a large manufactured gas plant, or MGP, clean-  
13 up reserve balance by the end of 2020. This  
14 remaining balance of \$10.9 million was to be  
15 absorbed in earnings over a five-year period.

16 In combination with the complete recognition  
17 of the Public Counsel's depreciation position in  
18 Docket No. 20160159-GU, the parties have here  
19 agreed that PGS could, with certainty, in 2018  
20 complete the write-off of the full \$32-million  
21 known MGP reserve balance while maintaining  
22 reasonable earnings for the foreseeable future.

23 As the Public Counsel views it, the 2018 tax  
24 savings are being properly utilized to conclusively  
25 settle an existing MGP-reserve-reduction commitment

1           that the Commission has already recognized. In  
2           2017, PGS made a conditional commitment to write  
3           this obligation off so long as it would not drive  
4           earnings below the bottom of the range.

5           The combination of the customer tax savings  
6           and decrease in depreciation guarantees that the  
7           \$32-million MGP-regulatory-asset balance will be  
8           eliminated. This benefits customers by allowing  
9           PGS to provide service in the future free of its  
10          long-term historical cost obligation.

11          In addition to retiring the MGP obligation,  
12          the compromise ensured the capture and use for the  
13          customer's benefit -- excuse me -- of an additional  
14          one million for 2018 that was not being held  
15          subject to refund.

16          As part of this deal, the company has agreed  
17          to reduce its base rates in January of 2019 and  
18          keep them at that level until at least January 1,  
19          2021, which is also a new benefit to customers.

20          In sum, and in concert with the 2017  
21          agreement, the 2018 agreement enhances the tax-  
22          savings benefits that customers will receive, give  
23          some stability and certainty in rates, and reduces  
24          the costs that the company will incur in keeping  
25          rates stable for years to come. We urge your

1 approval as being in the public interest.

2 Thank you.

3 CHAIRMAN GRAHAM: Thank you, Ms. Ponder.

4 FIPUG.

5 MS. PUTNAL: Thank you.

6 FIPUG has intervened and participated in a  
7 number of federal tax-reform dockets to date;  
8 namely the Gulf Power, Tampa Electric, and Duke  
9 Power matters. The Commission has considered these  
10 matters and voted to return monies to customers  
11 within a known and agreed time frame.

12 Today, the Commission has a settlement  
13 agreement that similarly provides that dollars  
14 resulting from the 2017 federal tax-reform  
15 legislation will be returned to customers.

16 FIPUG has made clear that the flowback of  
17 federal tax-reform dollars should be transparent  
18 and the return of tax savings should also occur  
19 promptly so that customers will be able to realize  
20 the tax savings sooner rather than later.

21 Today, FIPUG asks you to approve the  
22 settlement agreement before you so that Peop- --  
23 customers of Peoples Gas can receive the benefits  
24 of the 2017 federal tax reform at the beginning of  
25 the year, and also thanks OPC and Peoples Gas for

1           their cooperation in reaching an agreement.

2           Thank you.

3           CHAIRMAN GRAHAM: Thank you.

4           Okay. Staff, prefiled testimony.

5           MR. TRIERWEILER: Chairman, we ask that the  
6           prefiled testimony of all witnesses identified in  
7           Section 6, Page 4 of the pre-hearing order be  
8           inserted into the record as though read.

9           CHAIRMAN GRAHAM: We will insert all of the  
10          prefiled direct testimony of all witnesses into the  
11          record as though read.

12          MR. TRIERWEILER: Thank you.

13          (Prefiled testimonies entered into the record  
14          as though read.)

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1                   **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2                               **PREPARED DIRECT TESTIMONY**

3   **OF**

4   **ALAN D. FELSENTHAL**

5   **ON BEHALF OF PEOPLES GAS SYSTEM**

6  
7   **Q.**   Please state your name, address, occupation and employer.

8  
9   **A.**   My name is Alan D. Felsenthal. My business address is One  
10   North Wacker Drive, Chicago, Illinois 60606. I am a Managing  
11   Director at PricewaterhouseCoopers LLP ("PwC").

12  
13   **Q.**   Please describe your educational background and business  
14   experience.

15  
16   **A.**   I was graduated from the University of Illinois in 1971 and  
17   began my career at Arthur Andersen & Co ("Arthur Andersen"),  
18   where I was an auditor, and focused on audits of financial  
19   statements of regulated entities. In 2002, I joined PwC and  
20   became a Managing Director in their Utilities Group and  
21   continued performing audits for regulated entities. I was  
22   hired by Huron Consulting Group ("Huron") in 2008 and  
23   returned to PwC in November of 2010.

24  
25   At both Arthur Andersen and PwC, I supervised audits of

1 financial statements on which the firms issued audit  
2 opinions that were filed with the SEC, the Federal  
3 Communications Commission, the Federal Energy Regulatory  
4 Commission ("FERC") and various state commissions. At  
5 Arthur Andersen, PwC and Huron, I consulted on a significant  
6 number of utility rate cases and helped develop testimony  
7 for myself and others on a variety of issues, including  
8 construction work in progress in rate base, projected test  
9 years, lead-lag studies, cost allocation, several  
10 accounting issues (e.g., pension accounting, regulatory  
11 accounting, income tax accounting, cost of removal) and  
12 compliance with the income tax normalization requirements.  
13

14 **Q.** Please describe your duties and responsibilities at PwC.  
15

16 **A.** I lead PwC's regulatory support practice. Throughout my  
17 career, my focus has been on the regulated industry sector,  
18 primarily electric, gas, telecommunication and water  
19 utilities. I have focused on utility accounting, income tax  
20 and regulatory issues, primarily as a result of auditing  
21 regulated entities. The unique accounting standards  
22 applicable to regulated entities embodied in Accounting  
23 Standards Codification ("ASC") 980, Regulated Operations  
24 (formerly, Statement of Financial Accounting Standards  
25 ("SFAS") 71, FAS 90, FAS 92, FAS 101 and various Emerging

1 Issues Task Force ("EITF") issues, all need to be understood  
2 so that auditors can determine whether a company's  
3 financial statements are fairly presented in accordance  
4 with generally accepted accounting principles. I have  
5 witnessed the issuance of these standards and have  
6 consulted with utilities as to how they should be applied.  
7 At both Arthur Andersen and PwC, I worked with the technical  
8 industry, accounting and auditing leadership to communicate  
9 and consult on utility accounting and audit matters.

10  
11 **Q.** Have you provided training on the application of Generally  
12 Accepted Accounting Principles ("GAAP") to regulated  
13 entities?

14  
15 **A.** Yes. At Arthur Andersen, Huron and PwC, I developed and  
16 taught utility accounting seminars focusing on the unique  
17 aspects of the regulatory process and the resulting  
18 accounting consequences of the application of GAAP,  
19 including accounting and ratemaking for income taxes. I  
20 have presented seminars, as well as delivered training on  
21 an in-house basis. Seminar participants have included  
22 utility company and regulatory commission staff  
23 accountants, utility rate departments and internal  
24 auditors, tax accountants and others. I have also conducted  
25 these seminars for the FERC and several state commissions,

1 and I have presented at various Edison Electric Institute  
2 and American Gas Association ratemaking and accounting  
3 seminars. The income tax training programs I have presented  
4 include topics such as the normalization requirements for  
5 public utilities in the Internal Revenue Code ("IRC"),  
6 protected and unprotected deferred taxes and the mechanics  
7 and application of the Average Rate Assumption Method  
8 ("ARAM").

9  
10 **Q.** Have you previously testified before the Florida Public  
11 Service Commission ("FPSC" or "Commission")?

12  
13 **A.** Yes. I have testified or filed testimony before this  
14 Commission in two dockets. The first was in connection  
15 with Central Telephone Company's rate case filing in Docket  
16 No. 19891246-TL, in which I testified on the company's  
17 approach to determining their projected test year. I also  
18 testified in Tampa Electric's Docket No. 20080317-EI on the  
19 subject of income taxes.

20  
21 **Q.** Have you previously testified before other government  
22 entities with regulatory authority over regulated  
23 telecommunications, electric or gas companies?

24  
25 **A.** Yes. I have testified before the Arizona Corporation



1 Commission, the Illinois Commerce Commission, the Indiana  
2 Utility and Regulatory Commission, the Public Utility  
3 Commission of Ohio, the Public Utility Commission of Texas  
4 and the Washington Utilities and Transportation Commission  
5 on various utility ratemaking topics, including accounting  
6 and ratemaking for income taxes.

7  
8 **Q.** What are the purposes of your direct testimony in this  
9 proceeding?

10  
11 **A.** The purposes of my direct testimony are to: (1) discuss  
12 accounting for income taxes for public utilities like  
13 Peoples Gas System ("Peoples Gas" or "company") and related  
14 ratemaking principles, (2) describe the recent changes  
15 caused by the Tax Cuts and Jobs Act of 2017 ("TCJA") and  
16 the general impact of the changes on regulated utilities,  
17 (3) explain the ratemaking requirement in the TCJA for  
18 "protected excess deferred taxes" and (4) describe the work  
19 PwC performed to test the company's calculation of the  
20 impact of the TCJA on the company's 2018 income tax expense.

21  
22 **Q.** Did you prepare any exhibits in support of your direct  
23 testimony?

24  
25 **A.** Yes. Exhibit No. \_\_\_\_ (ADF-1) was prepared under my direction

1 and supervision. My exhibit consists of the following two  
2 documents:

3

4 Document No. 1 Depreciation Timing Difference Example

5 Document No. 2 ARAM Illustration

6

7 **Q.** As part of your work for Peoples Gas in this docket, have  
8 you read the prepared direct testimony of Mr. Jeffrey S.  
9 Chronister and Ms. Valerie Strickland?

10

11 **A.** Yes, I have. I have read all of Peoples Gas witness Jeffrey  
12 S. Chronister's prepared direct testimony and exhibit as  
13 well as the prepared direct testimony and exhibit of Peoples  
14 Gas witness Valerie Strickland.

15

16 **Q.** Please provide a summary of your direct testimony.

17

18 **A.** After providing a framework for the accounting and  
19 regulatory treatment of income taxes and the impacts of the  
20 TCJA, I discuss how Peoples Gas' proposal to reflect the  
21 effects of the TCJA from an accounting perspective is  
22 consistent and accurate and complies with Order PSC-2018-  
23 0104-PCO in Docket No. 20180013-PU as well as the IRC's  
24 normalization requirements applicable to public utility  
25 property.

**Accounting for Income Taxes**  
**and Related Ratemaking Principles**

1  
2  
3 **Q.** Can you please describe the accounting for income taxes  
4 required under GAAP?

5  
6 **A.** Yes. Accounting for income taxes under GAAP is contained in  
7 the accounting literature in section ASC 740 (formerly SFAS  
8 No. 109, Accounting for Income Taxes) of the accounting  
9 codification. There are three major components to the  
10 calculation: currently payable income taxes, deferred  
11 income taxes, and investment tax credits.

12  
13 **Q.** Please describe the first component, currently payable  
14 income taxes.

15  
16 **A.** Currently payable income tax expense represents the  
17 estimated amount of current year income taxes payable based  
18 on current year taxable income. Taxable income for the year  
19 is determined in accordance with the IRC. For purposes of  
20 preparing an income tax return each year, the IRC contains  
21 procedures for determining if and when an item is "taxable"  
22 or "deductible." After considering the taxable and  
23 deductible amounts in the current year, "taxable income" is  
24 determined, which is then multiplied by the applicable  
25 statutory tax rate. This subtotal is further adjusted for

1 any available income tax "credits".

2

3 The result of calculating the amounts to be included on the  
4 annual tax return using the guidance in the IRC is a journal  
5 entry to record current income tax expense and current  
6 income tax payable.

7

8 **Q.** Are the IRC rules for determining what is taxable or  
9 deductible for completing the tax return the same as the  
10 GAAP rules for determining what items constitute revenues,  
11 income and expenses for the year?

12

13 **A.** No. The IRC rules for determining what is taxable or  
14 deductible often differ from what is reportable as revenue,  
15 income or expense under GAAP. For instance, certain expenses  
16 recorded on the financial statements under GAAP in one  
17 period may be deductible on the tax return in a different  
18 period. There are also instances where the amounts shown as  
19 deductions on the tax return in one period are not reflected  
20 on the financial statements until a later period. As a  
21 result, at the end of each reporting period, there will  
22 likely be accumulated differences of reported assets and  
23 liabilities resulting from different book treatment as  
24 opposed to tax return treatment of revenues, income and  
25 expenses.

1 The differences each year between book and tax return  
2 recognition are referred to as either "timing/temporary  
3 differences" or "permanent differences", with the vast  
4 majority being of a timing/temporary nature.

5

6 **Q.** What is the distinction between a timing/temporary  
7 difference and a permanent difference?

8

9 **A.** A timing/temporary difference will enter into the  
10 determination of book/financial income (revenue, income or  
11 expense) in one period and into the determination of taxable  
12 income on the tax return (revenue, income/deduction) in  
13 another period. Over time, however, the total amount will  
14 ultimately enter into each statement equally. A permanent  
15 difference will enter into the determination of either book  
16 income or taxable income in one period but will not be  
17 included in the other.

18

19 **Q.** Can you further explain what is meant by a timing/temporary  
20 difference and provide an example?

21

22 **A.** Yes. One common timing/temporary difference is  
23 depreciation. For book purposes, when a company acquires a  
24 fixed asset, GAAP requires that the asset be depreciated  
25 over its estimated useful life in a systematic and rational

1 manner. The cost of the fixed asset is "allocated" to the  
2 periods in which the fixed asset is being used to provide  
3 service. The annual allocation is known as depreciation  
4 expense. Most utilities, like Peoples Gas, depreciate their  
5 fixed assets for book purposes using the straight-line  
6 depreciation method. This method of calculating  
7 depreciation is different than the accelerated depreciation  
8 approach commonly used for determining the depreciation  
9 deduction on an income tax return. For income tax purposes  
10 that same asset may be depreciated for determining taxable  
11 income on the income tax return using an accelerated  
12 depreciation method or a different (generally shorter)  
13 estimated useful life permitted under the IRC.

14  
15 When the annual depreciation charge for book purposes is  
16 compared to the annual depreciation for income tax purposes,  
17 there will likely be differences. In the early years of an  
18 asset's life, tax depreciation will exceed book  
19 depreciation. In the later years, the reverse will be true  
20 because given the same capitalized asset cost, over the  
21 life of the asset, total depreciation will be the same. The  
22 sum of the annual depreciation differences results in  
23 accumulated depreciation differences when comparing the net  
24 book value and net tax value of fixed assets. As I will  
25 discuss later, it is important to understand that for any

1 fixed asset book-tax depreciation difference there will be  
2 a period of time where tax depreciation is greater than  
3 book depreciation, and at some point, the reverse will occur  
4 and book depreciation will exceed tax depreciation. This  
5 pattern exists because the same amount (the fixed asset  
6 amount) will eventually be fully depreciated for tax  
7 purposes and book purposes.

8  
9 **Q.** Can you provide an example of how depreciation book-tax  
10 differences arise and reverse?

11  
12 **A.** Yes. An example of this is included in Document No. 1 of my  
13 exhibit. This example assumes that a utility acquires  
14 property, plant and equipment with an estimated useful life  
15 of 10 years for \$10.0 million cash and, for simplicity,  
16 ignores salvage value and cost of removal. It also assumes  
17 that the asset qualifies under the IRC for a five-year tax  
18 depreciation using the Modified Accelerated Cost Recovery  
19 System ("MACRS").

20  
21 The entry to record the acquisition of the asset is to debit  
22 property, plant and equipment and to credit cash. Using the  
23 straight-line method for book depreciation, the company  
24 would record \$1.0 million of depreciation expense in its  
25 financial statements each year of useful life of the asset.

1 Under MACRS for a five-year asset, the tax depreciation  
2 deduction is 20 percent the first year, 32 percent in year  
3 two, 19.2 percent in year three, 11.52 percent in years four  
4 and five and 5.76 percent in year six. Six years are included  
5 in the MACRS table as the assumption of one-half year  
6 depreciation in the first and last years are considered. The  
7 annual depreciation charges for book and tax are shown on  
8 Document No. 1 of my exhibit.

9  
10 At the end of year one, the net basis of the asset for book  
11 purposes would be \$9.0 million (\$10.0 million gross plant,  
12 less \$1.0 million of accumulated book depreciation) while  
13 its tax basis would be \$8.0 million (\$10.0 million gross tax  
14 basis less \$2.0 million of accumulated tax depreciation).  
15 Each year's book depreciation expense would reduce the net  
16 book basis of the asset and each year's tax depreciation  
17 would affect the tax basis of the asset. The difference  
18 between the book basis and tax basis of the asset represents  
19 a temporary difference under ASC 740.

20  
21 However, because total depreciation expense/deductions are  
22 limited to the gross capitalized cost of the asset,  
23 accelerated income tax depreciation claimed in the early  
24 years (reducing income tax payments) will reverse in  
25 subsequent periods when book depreciation exceeds tax



1 depreciation (increasing income tax payments) so that when  
2 the asset is retired, the depreciation temporary difference  
3 will have completely reversed. In this example, the reversal  
4 begins in year six because, during that year, book  
5 depreciation begins to exceed tax depreciation and that  
6 result continues until the book life ends.

7  
8 **Q.** What are the accounting requirements for timing/temporary  
9 differences under ASC 740?

10  
11 **A.** Under GAAP, particularly ASC 740, financial statements are  
12 required to assign the income tax benefits/expenses to the  
13 period in which the associated book income/expense is  
14 recorded, and therefore deferred income taxes are recorded  
15 on timing/temporary differences. As a result, income tax  
16 expense under GAAP includes both a currently payable  
17 component (as previously described, based on the tax return)  
18 as well as a "deferred" income tax component (based on  
19 timing/temporary differences).

20  
21 To determine current tax expense and taxes currently payable  
22 for the year, the company will use the guidance for taxable  
23 income and tax deductions in the IRC, arriving at taxable  
24 income, applying the current income tax rate to that amount  
25 and consider any income tax credits. The result is recorded

1 by the following journal entry:

2 **Current Income Tax expense           \$XXX,XXX**

3 **Currently Payable Income Taxes           \$XXX,XXX**

4

5 **Q.** What is the second component of the income tax calculation?

6

7 **A.** The second component of the income tax calculation is

8 deferred income tax. To calculate this component, the

9 revenue, income and deductible items that enter into the

10 determination of taxable income are compared to those same

11 items as shown on the company's income statement. Where an

12 item has reduced taxable income in an amount greater than

13 the book amount, current income taxes are decreased. But

14 when that additional amount shown on the tax return is an

15 originating timing/temporary difference, the company will

16 record a deferred tax expense. In each case, a deferred tax

17 asset or deferred tax liability is recorded to recognize

18 that there will be a future reversal of that

19 timing/temporary difference. The currently enacted income

20 tax rate will be used to measure the deferred income tax of

21 an originating book-tax difference. The entry to record the

22 deferred tax impacts of a timing/temporary differences is:

23 **Deferred Income Tax Expense           \$XXX,XXX**

24 **Accumulated Deferred Income Taxes   \$XXX,XXX**

25

1 Q. What do deferred income taxes represent?

2

3 A. Deferred income taxes reflect the liability or asset for  
4 income taxes payable or receivable in the future stemming  
5 from transactions recorded in the financial statements  
6 currently. The sum of the annual deferred tax provisions  
7 results in a balance sheet liability or asset referred to  
8 as Accumulated Deferred Income Taxes ("ADIT"). In other  
9 words, to the extent that accelerated tax depreciation is  
10 claimed on the income tax return in an amount that exceed  
11 book depreciation reported on the financial statements, a  
12 liability for future taxes results. This future tax  
13 liability is due to the fact that greater depreciation  
14 claimed in early years will "use up" the tax basis of assets  
15 at which point book depreciation will exceeds tax  
16 depreciation resulting in higher taxes in the future.

17

18 For regulated entities, such as Peoples Gas, the process of  
19 recording deferred income taxes on temporary differences is  
20 referred to as "normalization", "deferred tax accounting,"  
21 or "comprehensive inter-period income tax allocation."

22

23 Q. Can you please explain how current and deferred income taxes  
24 would be recorded on the financial statements for the  
25 depreciation difference example you discussed previously?

1   **A.**   Yes. In year one of the example, the company would record  
2           on its books depreciation expense of \$1.0 million in  
3           accordance with GAAP. In that same year, they would reduce  
4           taxable income on the income tax return by \$2.0 million.  
5           Assuming a 35 percent income tax rate, by claiming a \$2.0  
6           million depreciation deduction, *current* taxes payable and  
7           *current* tax expense would be reduced by \$700,000 (35 percent  
8           income tax rate times the \$2.0 million tax depreciation  
9           deduction).

10  
11           However, by claiming an additional \$1.0 million of tax  
12           depreciation (\$2.0 million tax depreciation compared to \$1.0  
13           million of book depreciation) the company will also record  
14           a *deferred* income tax liability and *deferred* tax expense of  
15           \$350,000 (35 percent income tax rate times book-tax  
16           difference of \$1.0 million). The deferred tax will begin  
17           becoming payable when the book depreciation exceeds tax  
18           depreciation. In other words, by claiming accelerated  
19           depreciation (compared to straight line book depreciation)  
20           in years 1-5, the company has incurred a deferred tax  
21           obligation that will become payable in years 6-10.

22  
23   **Q.**   Does claiming deductions for income tax purposes in excess  
24           of expenses recorded for book purposes provide incentives  
25           to the company that benefit customers?

1   **A.**   Yes.  By claiming tax deductions using accelerated  
2       depreciation, the company reduces its current income tax  
3       payments, but tax payments will be higher in the future  
4       when the temporary differences reverse.  As a result, ADIT  
5       balances are often referred to as "interest free loans"  
6       from the U.S. Treasury.  This was the objective Congress  
7       intended when it included accelerated depreciation  
8       provisions in the IRC.  Congress believed that allowing  
9       companies to increase their tax depreciation deductions  
10      (and thereby reduce current income tax payments), would  
11      lower the financing costs of investments in capital assets  
12      and, therefore, companies would be incented to make such  
13      expenditures.

14  
15   **Q.**   Can you give an example of a book-tax difference that is  
16       permanent?

17  
18   **A.**   Yes.  Certain items of revenue, income and expense are, over  
19       time, treated differently for financial reporting purposes  
20       than for income tax purposes and are included in only one  
21       of either taxable income or financial reporting income.  
22       These are referred to as permanent differences.

23  
24       An example of a permanent difference is the cost of meals  
25       and entertainment.  These costs are reported as expenses in

1 the financial statements for a given period, but, based on  
2 the IRC, are not completely deductible in determining  
3 taxable income on the income tax return. Thus, over time,  
4 the financial statement reporting of meals and  
5 entertainment expenses will differ from the related amounts  
6 on the income tax return.

7  
8 Deferred income taxes are not required on permanent  
9 differences because the difference will never reverse, it  
10 is "permanent". In the case of meals and entertainment  
11 costs, in the period reported, current income taxes will be  
12 adjusted to reflect the non-deductibility of these costs  
13 and there will be no deferred income taxes since these  
14 amounts, under the current IRC, will never be deducted on  
15 the tax return.

16  
17 **Q.** Is the distinction between permanent and temporary  
18 differences important in the income tax calculation?

19  
20 **A.** Yes. Because permanent differences do not require deferred  
21 income tax accounting, the income tax effects of such items  
22 increase or decrease total income tax expense. With timing  
23 differences, each and every item that impacts current income  
24 tax expense has an equal and offsetting impact to deferred  
25 income tax expense. Because total income tax expense affects

1 net income under GAAP and total income tax expense must be  
 2 recovered in a rate case, permanent differences need to be  
 3 separately identified and included in the income tax  
 4 calculation.

5  
 6 **Q.** Please explain the third component, tax credits.

7  
 8 **A.** Tax credits, such as the investment tax credit, are direct  
 9 offsets against taxes otherwise payable. The investment tax  
 10 credit is calculated by applying a percentage to investments  
 11 in property, plant and equipment, effectively reducing the  
 12 net expenditure on such investment. For expenditures on  
 13 public utility property, the journal entry to record the  
 14 investment tax credit when claimed is:

15	<b>Currently payable income taxes</b>	<b>\$XXX,XXX</b>
16	<b>Unamortized investment tax credit</b>	<b>\$XXX,XXX</b>

17  
 18 The unamortized investment tax credit is then amortized  
 19 over the book lives of the property giving rise to the  
 20 investment tax credit:

21	<b>Unamortized investment tax credit</b>	<b>\$XX,XXX</b>
22	<b>Income tax expense</b>	<b>\$XX,XXX</b>

23  
 24 In this manner, the investment tax credit is deferred on  
 25 the balance sheet when realized and allocated to the income

1 statement as the property is being depreciated. The  
2 accounting and ratemaking treatment of the investment tax  
3 credit was not directly impacted by the TCJA.

4  
5 **Ratemaking Treatment of Income Taxes**

6 **Q.** Is deferred income tax accounting appropriate for  
7 ratemaking purposes?

8  
9 **A.** Yes. Income tax expense in a given year is the result of  
10 that year's economic activity. In determining the revenue  
11 requirement, it is important for regulatory commissions to  
12 consider the recovery of all appropriate costs of providing  
13 service, including the associated income tax effects of the  
14 costs.

15  
16 During the ratemaking process, regulators consider all  
17 items of revenues, income and expenses and makes a finding  
18 as to whether the individual revenues, income and expenses  
19 should be allowed in the determination of revenue  
20 requirements. Once regulators determine the allowable costs  
21 excluding income taxes, the income tax consequences, both  
22 current and deferred, can be calculated. This is because  
23 income taxes do not exist independently. They are dependent  
24 on and result from a determination of income and expenses.  
25 The revenue, income and expenses are generally determined



1 on an accrual basis and the tax consequences of income and  
2 expenses must be determined on that same accrual basis (both  
3 current and deferred income taxes).

4  
5 As I discussed earlier, the accelerated depreciation (the  
6 major component of deferred taxes for capital intensive  
7 entities such as Peoples Gas) of assets was meant to lower  
8 the cost of financing assets by providing the company an  
9 interest free loan. The ADIT balance (the interest free  
10 loan from the U.S. Treasury) is a zero-cost source of  
11 capital in the cost of capital computation thereby giving  
12 the benefit of reduced financing costs to ratepayers.

13  
14 **Q.** Has the FERC taken a position on the appropriateness of  
15 deferred income tax accounting?

16  
17 **A.** Yes. The FERC requires comprehensive inter-period income  
18 tax allocation for all book-tax timing/temporary  
19 differences. Orders 144 and 144A provide guidance in this  
20 area. This has been the FERC methodology since the early  
21 1980's. The FERC Uniform System of Accounts ("FERC USOA")  
22 and many FERC rate orders require normalization.

23  
24 **Q.** Has the FPSC taken a position on the appropriateness of  
25 deferred income tax accounting?

1   **A.**   Yes. The FPSC has long acknowledged that normalization is  
2       appropriate for revenues, income and expenses that are  
3       recognized at different times for book and tax purposes.  
4

5   **Q.**   Does the IRC contain requirements addressing deferred  
6       income tax accounting?  
7

8   **A.**   Yes. The IRC contains specific requirements that are  
9       applicable to the use of accelerated depreciation on public  
10      utility property. These requirements, called the  
11      "normalization requirements," mandate that in order for a  
12      public utility to be eligible to claim accelerated  
13      depreciation for income tax purposes, the regulator must  
14      permit recovery of deferred income taxes on the difference  
15      resulting from using accelerated depreciation for income  
16      tax purposes and straight-line depreciation for book  
17      purposes.  
18

19       The penalty for violating the normalization requirements is  
20      the loss of the ability to claim accelerated depreciation  
21      for income tax purposes on all assets as of the violation  
22      date and on subsequent additions. It is a severe penalty.  
23

24   **Q.**   How do the terms "protected" and "unprotected" deferred  
25      income taxes relate to the normalization requirements for

1 public utility property under the IRC?

2

3 **A.** The income tax normalization requirements in the IRC  
4 pertain to accelerated depreciation on public utility  
5 property, excess ADIT and investment tax credits. Certain  
6 contributions in aid of construction must also be  
7 normalized. Book-tax differences that require the provision  
8 of deferred taxes, as well as appropriate treatment of the  
9 resulting ADIT, are known as "protected" accumulated  
10 deferred taxes. Book-tax differences where deferred tax  
11 expense is not required to be applied in the ratemaking  
12 process are called "unprotected."

13

14 **Q.** Document No. 1 in Exhibit No. \_\_ (VS-1) of Peoples Gas  
15 witness Valerie Strickland includes a presentation of the  
16 company's income tax calculation in the format required for  
17 Minimum Filing Requirement Schedule C-21. Referring to  
18 that document, can you identify which book-tax differences  
19 are protected and which are unprotected?

20

21 **A.** Yes. Witness Strickland's Document No. 1 lists the  
22 individual book-tax differences which gave rise to the ADIT  
23 balances recorded as of December 31, 2017. The protected  
24 ADIT's relate to accelerated depreciation and are described  
25 as:

1           o ADIT related to differences caused by using straight-  
2           line depreciation for determining book depreciation  
3           and an accelerated depreciation method for determining  
4           tax depreciation (method difference).

5  
6           o ADIT related to differences caused by using shorter  
7           depreciation lives for determining tax depreciation  
8           than for determining book depreciation (life  
9           difference).

10

11           In short, depreciation related method and life differences  
12           are considered "protected." All other temporary book-tax  
13           differences are considered "unprotected."

14

15       **Q.**   Does the distinction between protected and unprotected ADIT  
16           matter under the TCJA?

17

18       **A.**   Yes. The distinction between protected ADIT and unprotected  
19           ADIT is critical. The TCJA contains specific language on  
20           how excess ADIT relating to protected ADIT is to be treated  
21           in order to avoid a normalization violation. Similar  
22           guidance does not exist for excess unprotected ADIT. I will  
23           discuss these provisions later in my direct testimony.

24

25

**Tax Cuts and Jobs Act of 2017**

1  
2 **Q.** Please generally describe the TCJA.

3  
4 **A.** The TCJA was enacted by the United States Congress on  
5 December 20, 2017 and was signed into law by the President  
6 on December 22, 2017. *See Tax Cuts and Jobs Act of 2017,*  
7 *Pub. Law 115-97, 131 Stat. 2054 (2017).* The TCJA amends the  
8 IRC and includes the most significant set of changes to the  
9 federal income tax laws since the Tax Reform Act of 1986.  
10 The TCJA makes major changes in many areas of our nation's  
11 tax laws, some of which directly affect regulated utilities  
12 like Peoples Gas.

13  
14 **Q.** What are the most significant parts of the TCJA for  
15 regulated utilities?

16  
17 **A.** Although there may be other portions of the TCJA that may  
18 have some effect on regulated utilities, the most  
19 significant changes in the TCJA to regulated utilities and  
20 their ratepayers can be summarized as follows:

21 (a) The TCJA reduces the federal corporate income tax  
22 rate from 35 percent to 21 percent effective January 1,  
23 2018.

24 (b) The TCJA exempts regulated utilities from the  
25 immediate expensing of certain capital additions and

1 applies the MACRS rules to regulated utility property  
2 additions, without a provision for "bonus" (accelerated)  
3 tax depreciation.

4 (c) The TCJA exempts regulated utilities from an  
5 interest deductibility limitation.

6 (d) The TCJA retains the corporate deduction for  
7 state and local taxes.

8 (e) The TCJA includes normalization provisions for  
9 public utility property that requires application of the  
10 ARAM to the flow-back of "protected" excess deferred income  
11 taxes.

12 (f) The TCJA leaves unchanged the 2015 renewable  
13 credit tax arrangement and the Electric Vehicle tax credit.

14 (g) The TCJA eliminates the Alternative Minimum Tax.

15 (h) The TCJA eliminates the Section 199 manufacturing  
16 deduction.

17  
18 **Q.** Please describe the provisions of the TCJA that will have  
19 the greatest impact on regulated utilities like Peoples Gas  
20 and their customers.

21  
22 **A.** The TCJA will have significant, though varying impacts on  
23 most utilities in terms of reported tax expenses charged  
24 against the company's operations, cash flows and the  
25 calculation of revenue requirements and cost of service.

1 The most significant provision of the TCJA for regulated  
2 utilities, including Peoples Gas, is the reduction of the  
3 Federal Income Tax Rate from 35 percent to 21 percent, which  
4 will reduce current income tax expense and originating  
5 deferred tax expense. As a result of the lower 21 percent  
6 income tax rate becoming effective under the TCJA, all  
7 companies, including public utilities, were required under  
8 ASC 740 to "remeasure," as of December 31, 2017, the amounts  
9 of ADIT in their financial statements. Regulated utilities  
10 reclassified the reduction in ADIT to a regulatory  
11 liability representing the excess ADIT that will be used to  
12 reduce future revenue requirements.

13  
14 The loss of bonus tax depreciation on plant additions going  
15 forward will also have a significant impact as regulated  
16 utilities will now be limited to MACRS, with no bonus tax  
17 depreciation, reducing the amount of available ADIT.

18  
19 Some of the TCJA effects will occur immediately while others  
20 will occur over time. However, in each of these cases,  
21 cash flow decreases.

22  
23 **Q.** Can you explain how the reduction in the federal corporate  
24 income tax rate will affect Peoples Gas' current and  
25 deferred income taxes, including excess ADIT?

1     **A.**    Yes. The Federal corporate tax rate is reduced from 35  
2            percent to 21 percent for tax years beginning after January  
3            1, 2018. At a 35 percent tax rate, revenue of \$1.5385 was  
4            required to provide \$1.00 of after-tax income. A corporate  
5            tax rate of 21 percent requires \$1.2685 of revenue to  
6            generate \$1.00 of after tax income. This reduction in the  
7            cash outflow from the company to the U.S. Treasury to pay  
8            currently payable income taxes is offset by reduced cash  
9            flows (revenue requirements) from ratepayers.

10  
11           With respect to deferred Federal income taxes, those  
12           related to originating book-tax differences will be  
13           provided and collected at 21 percent rather than at 35  
14           percent. Therefore, there will be reduced cash inflow  
15           because, at a 21 percent tax rate, for every \$100 of  
16           accelerated depreciation or other book-tax difference, a  
17           utility will now have an interest-free loan from the U.S.  
18           Treasury of \$21 compared to \$35 under the previous income  
19           tax rate. However, initially there is no corresponding  
20           reduction in cash outflow from the company.

21  
22           With respect to reversing book-tax differences, there will  
23           be no change in cash flow because the effects of reversing  
24           book-tax differences will continue to be computed and  
25           passed onto ratepayers at the tax rate used when the book-



1 tax difference originated (generally 35 percent).

2  
3 The effect of this reduced cash inflow will be an increase  
4 in outside financing requirements. The substitution of  
5 investor supplied capital having a financing cost of more  
6 than zero for interest-free ADIT will likely increase the  
7 company's overall cost of capital.

8  
9 The TCJA continues the normalization requirements that  
10 deferred income taxes must be provided on depreciation  
11 timing/temporary differences between the financial  
12 statements and the tax return. The Federal ADIT on the  
13 company's books as of December 31, 2017 were, in most cases,  
14 stated at 35 percent of the related timing/temporary  
15 difference. For regulatory or ratemaking purposes, the  
16 reversals of the ADIT are credited to income as the related  
17 timing/temporary difference reverse, and that credit to  
18 income is computed as 35 percent of the reversing  
19 timing/temporary difference. The amount credited to income  
20 in future years with respect to all Federal ADIT at December  
21 31, 2017 will not change as a result of the TCJA. In fact,  
22 the TCJA affirms the existing accounting for  
23 timing/temporary difference reversals as to ADIT related to  
24 protected book-tax differences (depreciation method and  
25 life timing differences) by requiring that these ADIT be

1 flowed back in rates and on the books using ARAM.

2  
3 **Q.** How is the ARAM computed?

4  
5 **A.** The ARAM requires the development of an average rate which  
6 is determined by dividing the aggregate normalized  
7 protected timing/temporary differences into the ADIT that  
8 have been provided on such timing/temporary differences.  
9 The average rate so calculated is applied to reversing  
10 timing differences to derive the deferred taxes that are  
11 credited to income tax expense. Under this approach,  
12 protected ADIT are reduced over the remaining lives of the  
13 property which gave rise to the ADIT as the timing/temporary  
14 differences reverse. Public utilities must take care to  
15 properly apply ARAM to protected ADIT because a  
16 normalization violation could occur if the amount of  
17 protected excess ADIT is reduced more rapidly or to a  
18 greater extent than under ARAM.

19  
20 The normalization violation would result in an increase in  
21 current income taxes payable for the amount of the more  
22 rapid reduction plus, more importantly, accelerated  
23 depreciation methods could not be used for income tax  
24 purposes going forward. Rather, book depreciation would  
25 have to be used for income tax purposes.

1 Q. What are "excess" ADIT and how are they calculated?

2

3 A. Excess ADIT means the ADIT balance existing immediately  
4 prior to the reduction in the corporate tax rate less the  
5 amount that would have been in the ADIT balance had that  
6 balance been determined using the revised lower corporate  
7 income tax rate.

8

9 Q. Can you summarize the net impacts of the tax rate reduction  
10 on utility revenue requirements?

11

12 A. The net effect of the tax rate change on taxes currently  
13 payable is to decrease tax expense. The net effect of the  
14 tax rate change on deferred taxes is that the provision on  
15 originating book-tax differences would be reduced, the  
16 reversals of previously provided deferred income taxes  
17 would not be changed (continue to reverse such existing  
18 ADIT at the average rate they had been provided) and the  
19 amount of ADIT at the time of enactment would decline. The  
20 decline in this zero-cost source of capital will likely  
21 cause the weighted cost of capital to increase compared to  
22 the cost if the TCJA had not been enacted.

23

24 Q. Other than the reduction in tax rates which will have an  
25 effect on current and deferred income taxes, what is another

1 impact of the TCJA for utilities such as Peoples Gas?

2

3 **A.** For capital intensive industries, the use of accelerated  
4 depreciation to determine the tax liability is significant.  
5 The TCJA allows many companies to deduct, for income tax  
6 purposes, significant portions (in some cases, all) of  
7 their capital expenditures. However, the utility industry  
8 is specifically excluded from being able to apply this  
9 provision. Instead, public utility property continues to be  
10 subject to the MACRS without a provision for "bonus"  
11 (accelerated) depreciation. Prior to the TCJA, the utility  
12 industry had been permitted to apply for "bonus"  
13 (accelerated) depreciation.

14

15 As a result of losing bonus depreciation, all else being  
16 equal, aggregate cash flow will decrease as taxes currently  
17 payable will be higher and the deferred provision and  
18 resulting ADIT will be lower. Since ADIT will be lower, the  
19 weighted cost of capital will be higher reflecting the  
20 replacement of zero cost capital with investor funds  
21 containing a cost greater than zero.

22

23 **Protected Excess Deferred Income Taxes**

24 **Q.** Please provide more detail on how the TCJA prescribes the  
25 ratemaking treatment for "protected" excess deferred income

1 taxes.

2

3 **A.** The TCJA requires that excess ADIT be reversed, over the  
4 lives of the related property as temporary/timing  
5 differences reverse using the ARAM, or, if the records  
6 needed to compute the ARAM are unavailable, through an  
7 alternative procedure known as the Reverse South Georgia  
8 Method ("RSGM"). ARAM is required for excess ADIT for those  
9 "protected" book-tax differences subject to the  
10 aforementioned normalization rules. Peoples Gas has the  
11 records to apply ARAM and, as discussed in the direct  
12 testimony of Valerie Strickland, has done so in this case.

13

14 **Q.** Does the TCJA prescribe a method for excess ADIT on  
15 "unprotected" excess ADIT?

16

17 **A.** No. Prior to the TCJA, the ADIT provided on all book-tax  
18 differences typically reversed at the tax rate used to  
19 record the deferred tax expense when the book-tax  
20 difference originated; however, the TCJA does not contain  
21 such a requirement on the excess ADIT on unprotected book-  
22 tax differences. The balance of unprotected ADIT is thus up  
23 to a decision by the company and the regulator. I understand  
24 that Peoples Gas is proposing a 10-year amortization of the  
25 unprotected excess ADIT existing at December 31, 2017.

1    **Q.**    Have you prepared an exhibit that demonstrates how the ARAM  
2           is to be calculated?

3  
4    **A.**    Yes, Document No. 2 of my exhibit shows the originating and  
5           reversing book-tax differences and the required ADIT each  
6           year. The example in Document No. 2 is based on the  
7           assumptions used in my previous example describing  
8           depreciation book-tax differences and how such differences  
9           originate and reverse. However, in this example I begin  
10          with an income tax rate of 35 percent in the early years  
11          that is reduced to 21 percent before the asset is fully  
12          depreciated. The example again assumes a \$1 million asset  
13          placed in service in 2016 with a 10-year book life and a  
14          five-year MACRS life, with no bonus tax depreciation. The  
15          MACRS rate is shown in Column B and each year's tax  
16          depreciation is shown in Column C. Book depreciation is  
17          \$100,000 each year and Column F contains the difference  
18          between tax and book depreciation each year. Column G  
19          contains the income tax rates, beginning with 35 percent in  
20          2016 and 2017, reducing that rate to 21 percent at the  
21          beginning of 2018. Columns H and I show each year's deferred  
22          tax expense, with Column H showing the deferred tax expense  
23          on originating book-tax differences and Column I showing  
24          the deferred tax expense on reversing book-tax differences.  
25          Column K shows the ADIT balance, increasing and decreasing

1 the previous year's balance by the deferred tax expense.

2  
3 **Q.** Can you walk through the determination of excess ADIT and  
4 how the ARAM is used to reverse the ADIT for the tax rate  
5 change?

6  
7 **A.** Yes. When the tax rate changed at the end of 2017, the  
8 balance of ADIT was \$112,000 (Column K). This balance was  
9 derived by applying the 35 percent tax rate to the 2016 and  
10 2017 originating book-tax differences in Column F (\$100,000  
11 + \$220,000 = \$320,000). The excess ADIT is calculated by  
12 applying the new 21 percent tax rate to those cumulative  
13 book-tax differences at the time of the rate change  
14 (\$320,000 x 21 percent = \$67,200) and comparing that amount  
15 to the then existing ADIT balance with the difference  
16 representing the excess ADIT (\$112,000-\$67,200 = \$44,800).

17  
18 Under the ARAM, this excess ADIT balance does not begin  
19 reversing until 2021 when the book-tax difference begins to  
20 reverse. In 2018 through 2020, book-tax differences  
21 continue to originate, now at the lower 21 percent income  
22 tax rate with no reversal permitted for excess ADIT.

23  
24 At the end of 2020 the ADIT balance is \$137,704 (Column K)  
25 and the cumulative book-tax difference is \$442,400 (the

1 2016 through 2020 differences in Column F). The average  
2 rate at which the \$137,704 ADIT balance was accumulated is  
3 thus 31.1266 percent ( $\$137,704 / \$442,400$ ). This is the  
4 average rate that must be applied to the book-tax  
5 differences reversing in each year beginning in 2021  
6 (Column F) producing the reversal of the deferred tax  
7 expense each year (Column I).

8  
9 At the end of its useful life, the originating and reversing  
10 deferred tax expense equal one another and the ADIT balance  
11 is 0.

12  
13 **Q.** If a rate higher than 31.1266 percent were used to reduce  
14 the reversing ADIT or if any of the excess ADIT were  
15 reversed prior to 2020 what would happen?

16  
17 **A.** Flowing back protected ADIT more rapidly than permitted  
18 under the ARAM will result in a violation of the  
19 normalization rules. The TCJA specifies the penalty for  
20 violating the normalization rules is severe and two-fold:  
21 (1) currently payable income tax is increased by the amount  
22 by which the utility reduced its excess tax reserve more  
23 rapidly than permitted under the ARAM or the RSGM, and (2)  
24 the utility will be unable to claim accelerated  
25 depreciation for income tax purposes.



1   **Q.**   Once the excess ADIT related to protected differences are  
2           identified, is it fair to characterize the remaining excess  
3           ADIT as relating to unprotected book-tax differences?  
4

5   **A.**   Yes.  
6

7   **Q.**   Are any of the unprotected book-tax differences related to  
8           property, plant and equipment?  
9

10   **A.**   Yes. The more significant unprotected book-tax differences  
11           with some elements of property, plant and equipment  
12           accounting are book-tax differences for the treatment of  
13           repairs (deducted currently for tax, capitalized and  
14           depreciated for books), different amounts capitalized into  
15           the book and tax bases of depreciable property, plant and  
16           equipment (overheads) and cost of removal.  
17

18   **Q.**   Please describe the cost of removal book-tax difference.  
19

20   **A.**   For most commercial and industrial companies, when  
21           computing book depreciation, the concept of 'salvage value'  
22           is taken into consideration when determining the book basis  
23           to be depreciated. When a fixed asset is placed in service,  
24           the book basis subject to book depreciation is the amount  
25           incurred in rendering that asset ready for service less any

1 expected salvage value that will be received when that asset  
2 is retired. So for instance, if an asset placed in service  
3 cost \$1,000, with a five-year life and \$50 of salvage is  
4 expected to be received upon retirement, the book basis to  
5 be depreciated is \$950. Annual book depreciation charges  
6 will be \$190 ( $\$950/5=\$190$ ).

7  
8 Most regulated entities, including Peoples Gas, do not  
9 receive a net salvage upon the retirement of property, plant  
10 and equipment. Instead, they incur the opposite, a "cost of  
11 removal" upon retirement, meaning there are additional  
12 expenditures required to remove such property, plant and  
13 equipment. The costs to remove, dispose or otherwise  
14 permanently retire an asset from service including the  
15 costs of dismantling, tearing down or demolishing, meet the  
16 cost of removal definition. When depreciation rates are  
17 established for regulated entities, such rates are  
18 increased to reflect the estimated cost of removal. If,  
19 when expending the removal cost, there is some salvage  
20 received, the salvage is netted against the cost of removal  
21 to produce a net cost of removal or "negative net salvage."  
22 For book purposes, this treatment charges the customers who  
23 benefit from using the property, plant and equipment, with  
24 the cost to remove that asset at the end of its depreciable  
25 life.

1 For instance, if the cost of property, plant and equipment  
2 is \$1,000 and there is a \$50 estimated cost associated with  
3 removing that asset when it is retired, the annual book  
4 depreciation charge is \$210 ( $\$1,050 / 5 = \$210$ ). In the  
5 utility's depreciation study, depreciation rate for this  
6 asset would be 21 percent -- 20 percent to recover the  
7 incurred cost of \$1,000 over five years and 1 percent to  
8 recover the estimated cost of removal in years 1 to 5 (1  
9 percent x \$1,000 each year = \$10 per year). In this manner,  
10 year 5 to cover the actual removal cost incurred upon  
11 retirement.

12  
13 **Q.** How is cost of removal treated for income tax purposes?  
14

15 **A.** For income tax purposes, cost of removal is deducted when  
16 the actual removal costs are expended. Because book  
17 depreciation includes an estimated component to recover  
18 cost of removal, but for tax purposes the cost is not  
19 deductible until expended, a book-tax difference results.  
20

21 **Q.** Please explain the deferred income tax consequences of cost  
22 of removal.  
23

24 **A.** As explained above, the impact to deferred tax of cost of  
25 removal is the opposite of, for example, the impact of

1 accelerated depreciation because the book expense (the cost  
2 of removal component of book depreciation expense) is  
3 deducted for income tax purposes in later years when the  
4 cost of removal is expended. The effect is to create an  
5 ADIT asset (rather than liability) when book depreciation  
6 initially exceeds tax depreciation by the amount of the  
7 cost of removal component of book depreciation. The ADIT  
8 for cost of removal is reversed when the tax depreciation  
9 deduction for cost of removal is expended and subsequently  
10 deducted.

11  
12 **Q.** Is the cost of removal a protected or unprotected book-tax  
13 difference?

14  
15 **A.** Cost of removal is an unprotected book-tax difference. Cost  
16 of removal, or negative salvage value, is not a depreciation  
17 method or life difference. Unlike accelerated versus  
18 straight-line depreciation differences which are required  
19 to be normalized in order to permit the utility to enjoy  
20 the benefits of the interest free loan by accelerating  
21 recovery of depreciation tax deductions, cost of removal  
22 does not provide an up-front tax deduction. This view is  
23 shared by the Edison Electric Institute and my Firm. I am  
24 not aware of any applicable guidance from the Internal  
25 Revenue Service to the contrary covering the specific issue

1 of cost of removal when the net cost of removal produces a  
2 net cost. Private letter rulings in this area, if  
3 applicable, are confusing or not on point.  
4

5 **Q.** What is Peoples Gas proposing for reducing revenues and  
6 customer bills for the excess ADIT related to unprotected  
7 book-tax differences resulting from the TCJA?  
8

9 **A.** As mentioned previously, there is no requirement in the IRC  
10 for excess ADIT which applies to unprotected book-tax  
11 differences. While one approach is to use an ARAM-type  
12 approach to unprotected excess ADIT reversing the excess  
13 ADIT as the related book-tax difference reverses, Peoples  
14 Gas is proposing to amortize the unprotected excess ADIT  
15 balance over 10 years.  
16

17 The calculation of the amortization is straight-forward.  
18 The company's unprotected ADIT balance as of December 31,  
19 2017 was divided by 10 and this amount was factored into  
20 the revenue requirement calculation beginning January 1,  
21 2019. Peoples Gas has an unprotected ADIT asset and will  
22 increase tax expense to reflect the amortization.  
23

24 **Q.** You have stated that the effects of the tax rate reduction  
25 and the loss of the ability to claim bonus tax depreciation

1 will have a negative effect on cash flows because there  
2 will be less ADIT. What is the significance of a decrease  
3 in cash flows?

4  
5 **A.** A decrease in cash flow, all else being equal, is often  
6 considered a negative factor by investors when they  
7 evaluate the quality of a security. There will be a negative  
8 factor in this instance, because there will be a reduction  
9 in zero-cost capital due to a lower amount of ADIT which  
10 must be replaced by investor funds which typically have a  
11 cost greater than zero.

12  
13 In addition, other effects of the TCJA which would likely  
14 be considered negatively by investors include a reduction  
15 in pretax coverage ratios and an increase in the invested  
16 capital per dollar of property, plant and equipment. In  
17 addition, because of the reduction in the tax rates, the  
18 company's shareholders will now share losses and declines  
19 in earnings with the U.S. Treasury in the ratio of 79  
20 percent to 21 percent rather than 65 percent to 35 percent.  
21 The existence of these negative factors will likely be  
22 recognized in the cost of capital.

23  
24 **PWC Procedures**

25 **Q.** What procedures did PWC perform with respect to Peoples

1 Gas's 2018 income tax expense calculations in this docket?

2

3 **A.** The following procedures were performed by me or under my  
4 direction and supervision:

5 1. We read Document Nos. 1 through 4 included as the  
6 exhibit to Peoples Gas witness Valerie Strickland's  
7 prepared direct testimony.

8 2. We analyzed the roll-forward of the company's ADIT  
9 from December 31, 2017 noting that adjustments to such  
10 balances primarily reflected minimal differences as a  
11 result of adjusting balances to agree with amounts to  
12 be included in the 2017 income tax return filing as  
13 well as reclassifying the cost of removal ADIT from  
14 the accelerated depreciation ADIT line item to  
15 separate line items.

16 3. We obtained management's schedule identifying which  
17 of the company's book-tax differences and related  
18 excess ADIT were identified as protected or  
19 unprotected differences based on their descriptions.  
20 We obtained documentation supporting these conclusions  
21 and agreed with management's classification.

22 4. We obtained management's calculation of amounts  
23 determined to represent reversal of protected excess  
24 ADIT or amortization of unprotected excess ADIT. We  
25 tested the schedule for mathematical accuracy and

1           agreed management's schedule to standard system  
2           reports.

3           5.    On a sample basis, we tested the ARAM by examining  
4           book depreciation by vintage by asset compared to tax  
5           depreciation by vintage by asset noting the reversal  
6           in 2018 and that the appropriate tax rate was applied.  
7           The detail support is maintained in the company's  
8           Power Plan property and income tax software systems.

9           6.    We recalculated the company's break out and allocation  
10          of the cost of removal excess ADIT from the book-tax  
11          depreciation ADIT line item by tax vintage.

12  
13       **Q.**   As a result of applying the above procedures and your  
14       understanding of ADIT and the TCJA, do you agree with Peoples  
15       Gas' calculations of excess ADIT, the flow back of protected  
16       excess ADIT using ARAM and the amortization of unprotected  
17       excess ADIT in the 2018 tax calculations prepared by Ms.  
18       Strickland?

19  
20       **A.**   Yes.

21  
22       **Q.**   Does this conclude your prepared direct testimony?

23  
24       **A.**   Yes, it does.

25



PEOPLES GAS SYSTEM  
DOCKET NO. 20180044-GU  
WITNESS: STRICKLAND

1                   **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2                                   **PREPARED DIRECT TESTIMONY**

3   **OF**

4   **VALERIE STRICKLAND**

5  
6   **Q.**   Please state your name, address, occupation and employer.

7  
8   **A.**   My name is Valerie Strickland. My business address is 702  
9           North Franklin Street, Tampa, Florida 33602. I am employed  
10          by TECO Services Inc. ("TSI") as the Director of Corporate  
11          Taxes.

12  
13   **Q.**   Please describe your duties and responsibilities in that  
14          position.

15  
16   **A.**   I am responsible for managing TSI's tax department which  
17          provides tax services to Peoples Gas System ("PGS" or  
18          "company"). My responsibilities include the preparation and  
19          filing of all tax returns, all tax accounting for both  
20          internal and external purposes, all tax planning as well as  
21          managing all federal and state tax audits. The only taxes I  
22          do not oversee are payroll taxes, which are the responsibility  
23          of TSI's payroll department.

24  
25   **Q.**   Please provide a brief outline of your educational background

1 and business experience.

2  
3 **A.** I was educated in Europe where I received a Master's degree  
4 in Accounting & Finance from the "Institut de  
5 l'Administration and Gestion" in Paris, France. Upon  
6 graduation in 1992, I joined Coopers & Lybrand LLC, an  
7 independent accounting firm, as a tax professional. In 1998,  
8 Coopers & Lybrand LLC merged with Price Waterhouse and became  
9 PriceWaterhouseCoopers LLP ("PwC"). I continued to work for  
10 PwC as a Tax Manager until I joined the TECO Energy Tax  
11 department in 2000. I am also an active participant of the  
12 Edison Electric Institution ("EEI") Taxation Committee.

13  
14 **Q.** What are the purposes of your direct testimony in this  
15 proceeding?

16  
17 **A.** The purposes of my direct testimony are to explain how the  
18 company is accounting for the impacts of the Tax Cuts and  
19 Jobs Act of 2017 ("TCJA") and to sponsor the company's  
20 calculation of its forecasted income tax expense for 2018 as  
21 shown in its 2018 Forecasted Earnings Surveillance Report  
22 (filed March 15, 2018) and as adjusted to reflect the impact  
23 of the TCJA.

24  
25 **Q.** Did you prepare any exhibits in support of your direct

1 testimony?

2

3 **A.** Yes. Exhibit No. \_\_\_\_ (VS-1) was prepared under my direction  
4 and supervision. My exhibit consists of four documents, as  
5 described below.

6

7 Document No. 1 MFR C-21 With and Without Tax Reform

8 Document No. 2 Estimated Excess ADIT as of December 31,  
9 2017

10 Document No. 3 Revised Estimate of Excess ADIT

11 Document No. 4 2018 Tax Expense Under the TCJA

12

13 **Q.** As part of your work for Peoples Gas System in this docket,  
14 have you reviewed Order No. PSC-2018-0104-PCO-PU in Docket  
15 No. 20180013-PU, Issued February 26, 2018 regarding the  
16 Commissions jurisdiction over the TCJA revenue requirement  
17 impacts?

18

19 **A.** Yes, I have.

20

21 **Q.** Please provide a summary of your direct testimony.

22

23 **A.** The key drivers of the impact of the TCJA as reflected in the  
24 2018 Forecasted Earnings Surveillance Report are changes in  
25 the Federal Income Tax Rate, elimination of bonus

1 depreciation, and the flow back of excess deferred taxes  
2 generated by the rate change. I have quantified the company's  
3 total excess accumulated deferred income tax resulting from  
4 the TCJA, as well as quantified the protected and unprotected  
5 amounts related to those excess deferred taxes and their  
6 respective flow back amounts under IRS rules and the Company's  
7 proposed treatment of unprotected excess deferred tax  
8 flowback.

9

10

#### Accounting for the Impact of TCJA

11

**Q.** What changes to the Internal Revenue Code in the TCJA have  
12 made the biggest impact on PGS?

13

14

**A.** Although the TCJA includes other changes that impact the way  
15 PGS calculates income tax expense, the decrease in federal  
16 income tax expense from 35 percent to 21 percent and the  
17 flowback of protected and unprotected excess deferred taxes  
18 have the greatest impact on PGS.

19

20

**Q.** What steps has the company taken to properly account for the  
21 impact of the TCJA?

22

23

**A.** The company became aware that tax reform had become a priority  
24 of the federal government in 2017 and began participating in  
25 internal and external discussions with PwC and EEI to better

1 understand the potential impacts of tax reform.

2  
3 The change in the federal tax rate was made in accordance  
4 with FASB Accounting Standards Codification ("ASC") Topics  
5 740 (Accounting for Income Taxes) and 980 (Accounting for  
6 Regulated Operations) and Rule 25-14.013 Par (10), Florida  
7 Administrative Code.

8  
9 The company reviewed the book-tax differences that factor  
10 into the calculation of income tax expense to determine  
11 whether and the extent to which the TCJA would impact the  
12 differences. These differences are reflected in Document No.  
13 1 of my exhibit, which presents the company's 2018 income tax  
14 expense calculation in the format required by MFR C-21.

15  
16 The company separately identified and evaluated tax credits  
17 to ensure that they would be properly accounted for in the  
18 calculation of income tax and the valuation of deferred tax  
19 balances.

20  
21 The company then re-measured its non-tax credit related  
22 accumulated deferred income tax ("ADIT") balances and  
23 calculated the related excess ADIT balances. Excess ADIT  
24 arise from the re-measurement of the company's deferred  
25 federal income tax assets and liabilities at the new

1 applicable corporate tax rate.

2  
3 Since Peoples Gas uses the PowerPlan Provision module from a  
4 software company called PowerPlan to calculate its current  
5 and deferred tax expense, the company has worked with  
6 PowerPlan consultants to configure the system to generate the  
7 required journal entries in accordance with ASC Topics 740  
8 and 980. As of December 31, 2017, the company's excess  
9 deferred income taxes liability was \$66.7 million. This is  
10 shown in Document No. 2 of my exhibit.

11  
12 In early 2018, the company engaged PowerPlan to assist with  
13 the implementation of the Average Rate Assumption method  
14 ("ARAM") for protected timing differences. The company  
15 analyzed its records to segregate protected versus  
16 unprotected timing differences in order to derive the correct  
17 amount of protected for ARAM flowback. Witness Felsenthal  
18 describes the ARAM in greater detail in his prepared direct  
19 testimony. I will discuss the amounts and treatment of the  
20 protected versus unprotected excess deferred taxes in more  
21 detail later in my testimony.

22  
23 In May 2018, the TSI Tax department completed PGS's 2017  
24 federal corporate income tax return for plant related book-  
25 tax differences to derive the best possible estimate of the

1 company's excess deferred income taxes. As a result of this  
2 activity, the company revised its estimate of excess ADIT as  
3 of December 31, 2017 to \$69.1 million which is \$2.4 million  
4 higher than the original amount recorded in the company's  
5 December 31, 2017 Audited Financial Statements. This revision  
6 is reflected in Document No. 3 of my exhibit.

7  
8 **Q.** What are "protected" excess deferred taxes?

9  
10 **A.** Protected excess deferred taxes are excess ADIT associated  
11 with the use of accelerated tax depreciation under Internal  
12 Revenue Code ("IRC") Section 167 and 168. Book-tax  
13 differences related to depreciation occur when the method and  
14 life used to compute depreciation are different for tax and  
15 book purposes. The normalization provisions of the TCJA  
16 specify that protected excess ADIT may not be used to reduce  
17 protected excess tax reserves more rapidly or to a greater  
18 extent than the reserve would be reduced using ARAM. Under  
19 ARAM, excess ADIT are reduced and flowed back into the  
20 calculation of income tax expense as the timing difference  
21 giving rise to the deferred taxes reverse. Under ARAM, the  
22 calculation of the average tax rate is made as of the  
23 beginning of the year in which temporary differences in the  
24 vintage account begin to reverse, namely, in the first year  
25 in which the book depreciation exceeds tax depreciation. Any

1 method that results in the flowback of a taxpayer's excess  
2 deferred tax reserve more rapidly than the ARAM is a violation  
3 of the depreciation normalization requirements.

4  
5 As of December 31, 2017, the company originally estimated its  
6 protected excess deferred taxes to be \$54.6 million. In May  
7 2018, the company completed a detailed analysis to refine the  
8 amounts of its deferred tax balances related to method and  
9 life book-tax differences. This information was not readily  
10 available in the existing records. For example, the book  
11 depreciation amount contains reversal amounts of book  
12 depreciation related to unprotected ADIT such as cost of  
13 removal, basis adjustments, and tax repairs. The company  
14 therefore identified and reclassified the book depreciation  
15 related to these timing differences to the unprotected  
16 category. As shown in Document No. 3 of my exhibit, the  
17 company reclassified \$32.4 million of excess ADIT from the  
18 original estimate developed as of December 31, 2017 resulting  
19 in a revised total protected excess ADIT balance of \$87.0  
20 million.

21  
22 **Q.** What are "unprotected" excess deferred taxes?

23  
24 **A.** Any book-tax differences other than method and life  
25 depreciation differences are not "protected" by the



1           normalization rules. The original estimated amount of  
2           unprotected deferred taxes is \$12.1 million as shown on  
3           Document No. 2 of my exhibit. However, as mentioned  
4           previously, the company went through a detailed analysis to  
5           determine the proper categorization of book depreciation  
6           reversal amounts that belong in the unprotected category. The  
7           company identified the need to reclassify deferred tax assets  
8           in the amount of \$30.0 million and the revised unprotected  
9           deferred tax balance estimate is an excess tax deficiency of  
10          \$17.9 million as shown in Document No. 3 of my exhibit.

11  
12       **Q.**   What is the amount associated with "tax repairs" and why is  
13          that amount considered unprotected?

14  
15       **A.**   The company uses the tax repairs module within PowerPlan to  
16          optimize the tax repairs deduction allowed under IRC section  
17          162. The company is currently maximizing its tax deduction by  
18          expensing qualifying capital costs for Distribution repairs  
19          for tax purposes. For book purposes, however, these costs are  
20          capitalized and depreciated over the life of the asset.  
21          Therefore, tax repairs deductions generate significant  
22          deferred tax liability every year. Even though the book-tax  
23          timing difference is directly related to plant, it is not  
24          considered protected since it is not related to method or  
25          life the amount of excess ADIT associated with the tax repairs

1 book-tax difference is \$17.5 million, as shown on Document  
2 No. 3 of my exhibit.

3  
4 **Q.** What are the amounts associated with cost of removal?

5  
6 **A.** The total excess ADIT deficiency related to cost of removal  
7 is \$23.2 million as shown on Document No. 3 of my exhibit.

8  
9 **Q.** Why does the company consider ADIT related to cost of removal  
10 to be unprotected?

11  
12 **A.** The company believes that excess ADIT related to cost of  
13 removal are unprotected. A timing difference is protected if  
14 there is tax depreciation on an asset that falls within IRC  
15 section 168. Cost of removal generates no tax depreciation,  
16 rather it generates a tax deduction when payments occur at  
17 the end of the asset's life. For book purposes, depreciation  
18 expense includes a factor for this estimated cost of removal.  
19 The book depreciation in excess of the future tax deduction  
20 related to that asset creates a deferred tax asset which was  
21 embedded in accumulated book depreciation. Therefore, Tampa  
22 Electric reclassified cost of removal amounts to the  
23 unprotected excess ADIT category. Witness Felsenthal's direct  
24 testimony describes how cost of removal originates and  
25 reverses in greater detail. The amount of PGS'

1 reclassification for cost of removal is a \$33.6 million  
2 deferred tax asset as shown on Document No. 3 of my exhibit.

3  
4 **Q.** What guidance does the TCJA provide for protected and  
5 unprotected excess deferred taxes?

6  
7 **A.** With respect to "protected" excess deferred income taxes,  
8 defined as those that arise from the re-measurement of those  
9 deferred federal income tax assets and liabilities at the new  
10 applicable corporate tax rate(s), those excess deferred taxes  
11 have historically been governed by the Tax Reform transition  
12 rule. The TCJA prescribes ARAM as the transition rule for a  
13 category of excess deferred taxes known as "protected excess  
14 deferred taxes."

15  
16 With respect to "unprotected" excess deferred taxes, the  
17 company has used a 10-year flow back period in its calculation  
18 of the revenue requirement amount related to tax reform.

19  
20 **Calculation of 2018 Income Tax Expense**

21 **Q.** Have you prepared calculations showing the impact of the TCJA  
22 on the company's 2018 financial forecast?

23  
24 **A.** Yes. Document No. 4 of my exhibit shows the calculation of  
25 the company's forecasted 2018 income tax expense with and

1 without the impact of the TCJA. The amount of tax expense I  
2 identified in this document, without the impact of the TCJA,  
3 was included in the company's 2018 forecasted earnings  
4 surveillance report filed with this Commission on March 15,  
5 2018 and included in witness Chronister's prepared direct  
6 testimony as Document No. 3 of Exhibit No. \_\_\_\_ (JSC-1).

7  
8 In an effort to be transparent, I have also provided our  
9 calculation of the company's 2018 projected income tax  
10 expense, with and without the effects of the TCJA, in the  
11 format normally seen in a base rate proceeding as MFR C-21.  
12 This presentation shows each of the temporary and permanent  
13 book-tax differences that impact the calculation of current  
14 and deferred income tax expense and is included as Document  
15 No. 1 of my exhibit.

16  
17 Then in accordance with Order No. PSC-2018-0104-PCO-PU in  
18 Docket No. 20180013-PU the company implemented an effective  
19 date of February 6, 2018 to determine the budgeted tax  
20 benefits of the TCJA.

21  
22 **Q.** Please explain how the calculation of tax expense under the  
23 new tax laws is different than the calculation under the old  
24 tax laws.

25

1 **A.** The tax expense under TCJA was calculated using the rules in  
2 effect as of January 1, 2018, with major changes including  
3 the decrease of the Federal Income Tax Rate from 35 percent  
4 to 21 percent, transition rules with respect to former bonus  
5 depreciation provision, new 100 percent asset expensing  
6 exemption for regulated utilities and the calculation of flow  
7 back of excess deferred taxes. As provided in Document No. 4  
8 of my exhibit, the total 2018 tax expense without Tax Reform  
9 is \$26.9 million, and the total 2018 tax expense with Tax  
10 Reform is \$17.3 million. The change in the total 2018 tax  
11 expense between the new law and the former law is a decrease  
12 of \$9.6 million.

13  
14 **Q.** How did the company reflect the "write-down" or "flowback" of  
15 excess deferred income taxes in its calculation of income tax  
16 expense under the TCJA?

17  
18 **A.** The flowback of protected excess deferred taxes for 2018 was  
19 calculated using ARAM as required by the TCJA and reduces  
20 2018 income tax expense by \$2.1 million.

21  
22 The flowback of unprotected excess deferred taxes was  
23 accomplished by reflecting one-tenth of the balance of  
24 unprotected excess deferred taxes as of January 1, 2018 as a  
25 \$1.8 million expense to 2018 deferred income tax expense.

1 In his direct testimony, witness Felsenthal describes the  
2 work PwC performed to test and verify the company's  
3 calculation of the impact of the TCJA on the company's 2018  
4 forecasted income tax expense.

5  
6 **Q.** Are the amounts you have identified in calculating the  
7 company's 2018 income tax expense under the TCJA subject to  
8 change?

9  
10 Yes, although I have provided the company's best estimates at  
11 this time, it is possible that there may be a need to true-  
12 up the calculated amounts. Once PGS has filed its 2017 federal  
13 and state income tax returns in October 2018, the company  
14 will provide revised unprotected excess deferred tax amounts  
15 if a true-up is needed. In addition, if the IRS issues  
16 clarification rules with respect to the treatment of cost of  
17 removal or application of the previous bonus depreciation  
18 rules, and these rulings are different than the company's  
19 proposed treatment of these items, then PGS will true-up those  
20 amounts.

21  
22 **Impact of the TCJA on the Company**

23 **Q.** Are there any impacts from the TCJA that can adversely impact  
24 the company?

1 **A.** Yes. Deferred taxes generally benefit a regulated utility and  
2 its customers by allowing the company to utilize that source  
3 of capital to fund its operations. Flowing back those deferred  
4 taxes causes the utility to replace that source of capital  
5 with debt or equity, which could have an adverse impact on  
6 the credit metrics of the company. Witness Chronister  
7 discusses these impacts in more detail in his direct  
8 testimony.

9

10 **Summary**

11 **Q.** Please summarize your direct testimony.

12

13 **A.** The key drivers of the impact of the TCJA as reflected in the  
14 2018 Forecasted Earnings Surveillance Report are changes in  
15 the Federal Income Tax Rate, bonus depreciation, and the  
16 flowback of excess ADIT generated by the rate change. I have  
17 quantified PGS' total excess ADIT resulting from the TCJA, as  
18 well as quantified the protected and unprotected amounts  
19 related to those excess deferred taxes and their respective  
20 flowback amounts under IRS rules and the company's proposed  
21 treatment of unprotected excess deferred flowback.

22

23 **Q.** Does this conclude your direct testimony?

24

25 **A.** Yes.

1                   **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2                                   **PREPARED DIRECT TESTIMONY**

3   **OF**

4   **JEFFREY S. CHRONISTER**

5  
6   **Q.**   Please state your name, address, occupation and employer.

7  
8   **A.**   My name is Jeffrey S Chronister. My business address is  
9           702 North Franklin Street, Tampa, Florida 33602. I am  
10          employed by Tampa Electric Company as Controller, Tampa  
11          Electric and Peoples Gas System ("Peoples Gas")  
12          (collectively "the company").

13  
14   **Q.**   Please describe your duties and responsibilities in that  
15          position.

16  
17   **A.**   I am responsible for maintaining the financial books and  
18          records of the company and for the determination and  
19          implementation of accounting policies and practices for  
20          Peoples Gas. I am also responsible for budgeting activities  
21          within the company.

22  
23   **Q.**   Please provide a brief outline of your educational  
24          background and business experience.

25



1     **A.**    I graduated from Stetson University in 1982 with a  
2            Bachelor of Business Administration degree in Accounting.  
3            Upon graduation I joined Coopers & Lybrand, an independent  
4            public accounting firm, where I worked for four years  
5            before joining the company in 1986.  I started in Tampa  
6            Electric's Accounting department, moved to TECO Energy's  
7            Internal Audit department in 1987, and returned to the  
8            Accounting department in 1991.  I am a Certified Public  
9            Accountant in the State of Florida and I am a member of  
10           both the American Institute of Certified Public  
11           Accountants ("AICPA") and the Florida Institute of  
12           Certified Public Accountants ("FICPA").  I have served in  
13           my current position as Controller of Tampa Electric and  
14           Peoples Gas since July 2009.

15  
16     **Q.**    Have you previously testified before the Florida Public  
17            Service Commission ("FPSC" or "Commission")?  
18

19     **A.**    Yes, I have testified or filed testimony before this  
20            Commission in several dockets.  Most recently, I filed  
21            testimony for Tampa Electric in Docket No. 20130040-EI,  
22            which was Tampa Electric's last base rate proceeding, on  
23            the same topics I testify to in this case.  I testified in  
24            Docket No. 20080317-EI, Tampa Electric's Petition for An  
25            Increase In Base Rates And Miscellaneous Service Charges.

1 I filed testimony in Docket No. 19960007-EI, Tampa  
2 Electric's Environmental Cost Recovery Clause, Docket No.  
3 19960688-EI, Tampa Electric's environmental compliance  
4 activities for purposes of cost recovery, and most recently  
5 Docket No. 20170271-EI Tampa Electric's Petition for  
6 recovery of costs associated with named tropical systems  
7 during the 2015, 2016, and 2017 hurricane seasons and  
8 replenishment of storm reserve subject to final true-up.

9  
10 **Q.** What are the purposes of your direct testimony in this  
11 proceeding?

12  
13 **A.** The purposes of my direct testimony are to: (1) provide  
14 background information relevant to the calculation of the  
15 revenue requirement amount associated with the recent  
16 changes in the Internal Revenue Code ("IRC"), (2) sponsor  
17 the calculation of the annual revenue requirement amount,  
18 and (3) present information about how the recent federal  
19 income tax law changes will impact the company's financial  
20 condition in the future.

21  
22 **Q.** How does your prepared direct testimony relate to the  
23 prepared direct testimony of Peoples Gas witnesses Alan  
24 Felsenthal and Valerie Strickland?  
25

1     **A.**   Mr. Felsenthal's direct testimony discusses accounting for  
2           income taxes and related ratemaking principles, the recent  
3           changes caused by the Tax Cuts and Jobs Act of 2017 ("TCJA")  
4           and their general impact on regulated utilities, the  
5           ratemaking requirement in the TCJA for "protected excess  
6           deferred taxes" and the work his firm performed to test and  
7           verify Peoples Gas' calculation of the impact of the TCJA  
8           on the Peoples Gas' 2018 forecasted income tax expense.

9  
10          Ms. Strickland sponsors the company's calculation of the  
11          Peoples Gas' forecasted income tax expense for 2018 as  
12          originally prepared in November 2017 in conjunction with  
13          the company's approved 2018 operating budget and as  
14          adjusted to reflect the impact of the TCJA.

15  
16          The calculation of the revenue requirements associated with  
17          the TCJA in my direct testimony uses Ms. Strickland's  
18          calculations of income tax expense before and after the  
19          TCJA as verified by Mr. Felsenthal.

20  
21     **Q.**   Did you prepare an exhibit in support of your direct  
22           testimony?

23  
24     **A.**   Yes.   Exhibit No. \_\_\_\_\_(JSC-1) was prepared under my  
25           direction and supervision.   My exhibit consists of the

1 following six documents:  
2

3 Document No. 1 2018 Forecasted Earnings Surveillance  
4 Report as filed on March 15, 2018  
5 Document No. 2 2018 Forecasted Earnings Surveillance  
6 Report updated for Effect of TCJA  
7 Document No. 3 Calculation of Annual Revenue  
8 Requirement Amount  
9 Document No. 4 Calculation of 2018 Rate Base Change  
10 Document No. 5 Calculation of 2018 Overall Rate of  
11 Return Change  
12 Document No. 6 Calculation of February 6, 2018 through  
13 December 31, 2018 TCJA Amount  
14

15 **Q.** Please provide a summary of your direct testimony.  
16

17 **A.** My direct testimony quantifies the amount of Peoples Gas'  
18 annual revenue requirement TCJA impact. My direct  
19 testimony also includes a discussion of the future impacts  
20 of the TCJA on Peoples Gas. The TCJA decreases future  
21 operating cash flows and reduces zero cost of capital  
22 accumulated deferred income taxes. This adversely impacts  
23 Peoples Gas' earned Return on Equity ("ROE") and overall  
24 financial integrity.  
25

### Background Information

1  
2  
3 **Q.** Has the Commission approved any agreements that address the  
4 impact of the TCJA on Peoples Gas' revenue requirement?

5  
6 **A.** Yes. On February 26, 2018 the Commission issued Order No.  
7 PSC-2018-0104-PCO-PU in Docket No. 20180013-PU whereby the  
8 Commission asserted jurisdiction as of February 6, 2018  
9 over the potential significant revenue requirement impacts  
10 that the TCJA could produce for Florida utilities regulated  
11 by the Commission that did not have a settlement agreement  
12 in place addressing the treatment of tax reform benefits.

### Tax Reform Annual Revenue Requirement Calculation

13  
14  
15  
16 **Q.** What procedures and principles were utilized to guide the  
17 company after Congress passed the TCJA?

18  
19 **A.** As explained in the prepared direct testimony of Mr.  
20 Felsenthal, the TCJA prescribes the Average Rate Assumption  
21 Method ("ARAM") as the transition rule for a category of  
22 excess deferred taxes known as "protected excess deferred  
23 taxes." As discussed in the prepared direct testimony of  
24 Ms. Strickland, Peoples Gas calculated protected excess  
25 deferred taxes in the amount of \$87.0 million as of December

1 31, 2017 and has used the ARAM to calculate the "flow-back"  
2 of protected excess deferred taxes in its calculation of  
3 the revenue requirement amount for tax reform. With respect  
4 to deferred taxes not governed by a transition rule  
5 ("unprotected deferred taxes"), Peoples Gas used a flow-  
6 back period of ten years. As explained in the prepared  
7 direct testimony of Ms. Strickland, Peoples Gas calculated  
8 an unprotected deficient deferred taxes balance in the  
9 amount of \$17.9 million as of December 31, 2017.

10  
11 Also, as explained in the prepared direct testimony of Ms.  
12 Strickland, Peoples Gas estimated the total excess  
13 accumulated deferred income taxes recorded in its  
14 accounting books and records as of December 31, 2017 in the  
15 amount of \$69.1 million to account for the revaluation of  
16 Peoples Gas' deferred income tax at the lower income tax  
17 rate.

18  
19 The change in the tax rate from 35 percent to 21 percent  
20 for net operating income ("NOI") was the final calculation  
21 component. The provisions of the TCJA became effective  
22 January 1, 2018, so Peoples Gas used its forecasted earnings  
23 surveillance report ("ESR") for 2018, reflected in Document  
24 No. 1 and Document No. 2 of my exhibit, to compute the  
25 impact of the TCJA on Peoples Gas' revenue requirement.

1 Q. Based on these principles and procedures, what is the  
2 initial NOI impact to account for the effects of TCJA?

3

4 A. The initial NOI impact to account for the effects of TCJA,  
5 considering the first-year income tax expense, is  
6 \$8,902,629.

7

8 Q. How was this impact amount calculated?

9

10 A. The impact amount was calculated by comparing the NOI in  
11 two forecasted earnings surveillance reports - one without  
12 the effects of tax reform and one with the effects of tax  
13 reform.

14

15 Q. How were the two forecasted earnings surveillance reports  
16 prepared?

17

18 A. The preparation began with the creation of the 2018 budget  
19 using the company's normal budgeting process. To deal with  
20 the issue of tax reform appropriately, the board-approved  
21 budget was updated to reflect December 2017 actual general  
22 ledger account balances, which reflected the necessary 2017  
23 postings related to the TCJA. This 2018 budget was used as  
24 the basis of both the company's 2018 forecasted ESR, filed  
25 with the Commission on March 15, 2018 without the impact of

1 tax reform and the 2018 forecasted ESR updated for the  
2 effects of the TCJA.

3  
4 **Q.** Please provide additional detail on how the impact amount  
5 was calculated.

6  
7 **A.** The calculation began with the company's 2018 forecasted  
8 ESR filed with the Commission on March 15, 2018. This ESR  
9 was prepared based on the company's 2018 operating budget  
10 adjusted for year-end 2017 balance sheet amounts, which was  
11 approved by the company's management in November 2017 and  
12 reflects income tax expense calculated on a pre-TCJA basis.  
13 Peoples Gas' forecasted FPSC adjusted year-end NOI in the  
14 ESR is \$52,955,009, a number I will refer to as the  
15 "Benchmark NOI".

16  
17 The next step was to adjust Peoples Gas' forecasted 2018  
18 ESR to reflect the impact of the TCJA. Document No. 2 of  
19 my exhibit contains the company's forecasted 2018 ESR  
20 adjusted for the impact of the TCJA and includes the post-  
21 TCJA tax expense amount calculated by Ms. Strickland.  
22 Peoples Gas' forecasted FPSC adjusted NOI per the 2018  
23 forecasted ESR as adjusted for tax reform is \$61,857,638,  
24 a number I will refer to as the "Post-TCJA NOI".

25



1 The third step in the calculation was to compare the Post-  
2 TCJA NOI amount in Document No. 2 of my exhibit to the  
3 Benchmark NOI amount in Document No. 1 of my exhibit to  
4 determine the TCJA impact on NOI resulting from the change  
5 in income tax expense. The NOI impact due to the TCJA  
6 change in income tax expense of \$8,902,629 is reflected in  
7 Document No. 3 of my exhibit.

8  
9 **Q.** Does TCJA impact rate base?

10  
11 **A.** Yes. As you can see in Document No. 4 of my exhibit, there  
12 is a decrease in rate base because there is an increase in  
13 current year taxes payable, which is a component of working  
14 capital. Current taxes payable increases due to the  
15 increase in taxable income that results from the  
16 elimination of bonus depreciation. In addition, there is  
17 an increase in interest accrued due to the decrease in  
18 operating cash flows.

19  
20 **Q.** Does TCJA impact overall rate of return?

21  
22 **A.** Yes. As shown in Document No. 5 of my exhibit there is a  
23 decrease in zero cost of capital Accumulated Deferred  
24 Income Taxes ("ADIT") due to the TCJA elimination of bonus  
25 depreciation. The reduction in zero cost of capital ADIT

1 must be replaced by equity and debt in the capital  
2 structure.

3

4 **Q.** What was the next step in the calculation process?

5

6 **A.** The next step was to determine the required 2018 NOI  
7 resulting from changes in rate base and the overall rate of  
8 return. In order to determine those impacts I have prepared  
9 a couple of documents that reflect the change in rate base  
10 and the change in the overall rate of return. Document No.  
11 4 of my exhibit shows the decrease in 2018 rate base  
12 resulting from TCJA. Document No. 5 of my exhibit reflects  
13 the changes to the overall rate of return. The rate base  
14 change and overall rate of return change due to the TCJA  
15 are both reflected in Document No. 3 of my exhibit. The  
16 overall capital structure impact from the post-TCJA change  
17 in rate base and overall rate of return is an offsetting  
18 \$243,367 against the \$8,902,629 NOI impact mentioned above  
19 in the third step.

20

21 Lastly, the total NOI difference considering all elements  
22 described above is then grossed up for state and federal  
23 income taxes to arrive at the annual revenue requirement  
24 amount. Using the state income tax rate of 5.5 percent and  
25 the new federal income tax rate of 21 percent, the new

1 Peoples Gas effective tax rate is 25.345 percent. The new  
2 tax gross up factor equals  $1 / (1 - 25.345\%)$ , which equals  
3 1.3395. The annual revenue requirement calculated amount  
4 is the difference between the Post-TCJA NOI amount and the  
5 Benchmark NOI less the offsetting impact of the change in  
6 rate base and overall return, the sum of which is multiplied  
7 by the tax gross up factor. This calculation, which  
8 reflects the overall effects of TCJA considering the first-  
9 year income tax expense and capital structure impacts, is  
10 shown in Document No. 3 of my exhibit.

11  
12 **Q.** So, with that explanation, what is the annual revenue  
13 requirement impact of the TCJA?

14  
15 **A.** Peoples Gas calculated a first-year annual revenue  
16 requirement impact from tax reform of \$11,599,038. A  
17 document summarizing the calculation of this amount is  
18 included as Document No. 3 of my exhibit.

19  
20 **Q.** How was the TCJA revenue requirement amount associated with  
21 the period February 6, 2018 to December 31, 2018 determined?

22  
23 **A.** To determine the TCJA revenue requirement amount for the  
24 period February 6, 2018 through December 31, 2018, Peoples  
25 Gas subtracted from the annual revenue requirement the

1 portion related to the period January 1, 2018 through  
2 February 5, 2018. To determine the January 1 through  
3 February 5, 2018 impact on the annual revenue requirements,  
4 Peoples Gas removed the TCJA impacts for the full month of  
5 January and the respective prorated portion of February, or  
6 5 out of 28 days of February. Excluding the January 1  
7 through February 5, 2018 amount from Peoples Gas' annual  
8 revenue requirement calculation results in a February 6,  
9 2018 through December 31, 2018 TCJA amount of \$9,920,560.  
10 A document summarizing the calculation of the amount is  
11 included as Document No. 6 of my exhibit.

#### 12 **Future Impacts of TCJA**

13  
14  
15 **Q.** In his prepared direct testimony, Mr. Felsenthal describes  
16 the general effects the TCJA will have on regulated  
17 utilities like Peoples Gas. Has the company looked beyond  
18 2018 to assess the impacts the TCJA will have on its  
19 financial condition?

20  
21 **A.** Yes. It is important for the company and the Commission to  
22 consider the impacts of the TCJA beyond 2018, because it  
23 will impact the company's financial integrity in three  
24 ways: (1) the TCJA decreases operating cash flows, (2) the  
25 TCJA increases required equity support in the capital

1 structure due to the reduction in ADIT balances, and (3)  
2 the TCJA increases the overall weighted cost of capital.

3  
4 **Q.** How does the TCJA decrease operating cash flows?

5  
6 **A.** The decrease in operating cash flows results from the flow  
7 back of excess deferred taxes plus the elimination of bonus  
8 depreciation for regulated utilities. As discussed in the  
9 prepared direct testimony of Ms. Strickland, the TCJA  
10 exempted regulated utilities from the new 100 percent asset  
11 expensing provision. The TCJA phase out of bonus  
12 depreciation and the exemption from 100 percent asset  
13 expensing will result in reduced deferred taxes and greater  
14 current taxes payable, which reduces operating cash flows.  
15 This will adversely impact Peoples Gas' credit metrics,  
16 specifically Funds From Operations to Debt.

17  
18 **Q.** Please explain why the company's deferred tax balances will  
19 change as a result of the TCJA.

20  
21 **A.** Starting in the year 2002, the IRS established bonus  
22 depreciation as an income tax deduction. Bonus depreciation  
23 allowed companies like Peoples Gas to deduct a large  
24 percentage (50 percent in most years) of an asset's cost as  
25 tax depreciation in the first year of service. Bonus

1 depreciation deductions substantially reduced taxable  
2 income, reduced current taxes payable and increased ADIT.  
3 Peoples Gas used bonus depreciation in its tax calculations  
4 since 2002. Doing so, together with the normalization  
5 requirement, generated large amounts of deferred taxes and  
6 caused a substantial increase in the company's ADIT  
7 balances.

8  
9 As noted by witnesses Felsenthal and Strickland, however,  
10 the TCJA eliminated the use of bonus depreciation for  
11 regulated utilities, and substituted the Modified  
12 Accelerated Cost Recovery System ("MACRS") in its place.  
13 Although the MACRS is a form of accelerated cost recovery  
14 and will still generate deferred taxes in the early years  
15 of an asset's life, the elimination of bonus depreciation  
16 over time will substantially reduce the relative dollar  
17 value of ADIT on the company's balance sheet.

18  
19 Furthermore, as witnesses Felsenthal and Strickland have  
20 explained in detail, the company has revalued its ADIT  
21 balances as of December 31, 2017 to reflect the tax rate  
22 reduction in the TCJA and identified "excess deferred  
23 taxes" that must be flowed back to customers as a reduction  
24 of income tax expense in accordance with the IRC. Over time,  
25 the flowback of excess ADIT will further reduce the amount

1 of ADIT in the company's capital structure.

2

3 **Q.** How do the changes in Peoples Gas' deferred tax balances  
4 affect the elements of the company's capital structure?

5

6 **A.** As noted by witness Felsenthal, ADIT are often considered  
7 a no interest loan and, in Florida, are considered a zero-  
8 cost source of capital in a public utility's capital  
9 structure. Since the company's rate base and capital  
10 structure are synchronized in the ratemaking process, a  
11 relative reduction in the amount of zero-cost ADIT must be  
12 made up with relatively higher amounts of debt and equity,  
13 both of which have a cost. The financial equity ratio can  
14 remain constant, but the relative reduction in the dollar  
15 amount of ADIT drives a need for debt and equity dollar  
16 support to be higher. Because both debt and equity have a  
17 cost and ADIT does not, tax reform and the relative  
18 reduction of ADIT will cause the overall weighted average  
19 cost of capital ("WACC") to increase. Since the WACC is an  
20 important part of the revenue requirement calculation, the  
21 portions of the TCJA that reduce ADIT actually put upward  
22 pressure on the revenue requirement of a public utility  
23 like Peoples Gas.

24

25 **Q.** How are the changes in equity support of rate base likely

1 to impact the company's ability to earn a reasonable rate  
2 of return on equity with pre-TCJA NOI levels?

3

4 **A.** As I previously stated, the required equity dollar support  
5 of rate base will increase in future years. With an  
6 increasing equity denominator, unchanging projected NOI  
7 levels will produce a lower ROE percentage in the future.  
8 Thus, the relative reduction of ADIT and the corresponding  
9 increase in equity support caused by the TCJA will cause  
10 earned ROE to be lower than it would otherwise be without  
11 the TCJA.

12

13 **Q.** Has the company modeled this ADIT decrease and the  
14 corresponding earned ROE reductions?

15

16 **A.** Yes. Due to the higher cost of capital and projected growth  
17 in Peoples Gas' distribution system, Peoples Gas' 2019 ROE  
18 is expected to fall below the 9.25 percent bottom of the  
19 company's allowed ROE range agreed to in the 2016 Settlement  
20 Agreement.

21

22 **Q.** Due to the general effects of the TCJA on Peoples Gas'  
23 financial integrity, when should the adjustments for the  
24 TCJA be implemented?

25



1     **A.** Peoples Gas has provided the calculations of impacts  
2     associated with the TCJA but believes discussions with  
3     stakeholders on when and how to flow back the tax reform  
4     benefits to customers when considering the general effects  
5     on the company's financial integrity are necessary. As  
6     noted by the Commission in Order No. PSC-2018-0104-PCO-PU  
7     in Docket No. 20180013-PU, the TCJA is complex with many  
8     moving parts some of which will increase revenue  
9     requirements and some of which will reduce revenue  
10    requirements. Peoples Gas believes a limited proceeding  
11    where detailed information on the overall impacts of the  
12    TCJA as well as discussions with stakeholders are necessary  
13    to ensure that the impact of the TCJA does not result in an  
14    outcome where the company is earning below its authorized  
15    rate of return.

16  
17    **Q.** Does this conclude your prepared direct testimony?  
18

19    **A.** Yes, it does.  
20  
21  
22  
23  
24  
25

1                   **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**2                                   **REBUTTAL TESTIMONY**3   **OF**4                                   **JEFFREY S. CHRONISTER**5  
6       **Q.**     Please state your name, address, occupation, and employer.7  
8       **A.**     My name is Jeffrey S Chronister. My business address is  
9               702 North Franklin Street, Tampa, Florida 33602. I am  
10              employed by Tampa Electric Company as Vice President,  
11              Finance for Tampa Electric and Peoples Gas System ("Peoples  
12              Gas"), (collectively "the company").13  
14       **Q.**     Are you the same Jeffrey S. Chronister who submitted  
15              prepared direct testimony in this docket?16  
17       **A.**     Yes, I am.18  
19       **Q.**     Have your duties and responsibilities changed since your  
20              direct testimony was submitted?21  
22       **A.**     Yes. I was promoted to Vice President, Finance in July  
23              2018. In addition to the responsibilities I had in my  
24              previous position as Controller, I now oversee Tampa  
25              Electric and TECO Energy corporate accounting and

1 reporting, including consolidation and external  
2 reporting.

3

4 **Q.** What is the purpose of your rebuttal testimony in this  
5 proceeding?

6

7 **A.** The purpose of my rebuttal testimony is to rebut certain  
8 statements made by Office of Public Counsel ("OPC") witness  
9 Ralph Smith in his testimony submitted in this docket on  
10 June 29, 2018.

11

12 **Q.** To which of witness Smith's findings or recommendations do  
13 you wish to respond?

14

15 **A.** I address two of Mr. Smith's findings. The first is his  
16 statement that "net 2018 revenues of approximately \$11.3  
17 million should be refunded to customers," at page 12 lines  
18 15-16. Second, I respond to his recommendation that the  
19 company be required to seek a Private Letter Ruling ("PLR")  
20 from the Internal Revenue Service ("IRS") regarding the  
21 classification of the excess accumulated deferred income  
22 taxes for cost of removal/negative net salvage ("cost of  
23 removal") as unprotected.

24

25 **Q.** What is the company's position on Mr. Smith's finding that

1           \$11.3 million is the amount of 2018 revenues should be  
2           refunded to customers?

3  
4       **A.**   Peoples Gas disagrees with Mr. Smith's position, because he  
5           seeks a refund of revenues from prior to the date the  
6           Commission ordered the company to begin holding revenues  
7           subject to refund and the amount of his proposed reduction  
8           does not take into account the company's forecasted  
9           position within its allowed Return on Equity ("ROE") range  
10          during this period.

11  
12          Specifically, Mr. Smith used the annual revenue requirement  
13          impact for 2018 of approximately \$11.6 million, net of the  
14          \$326,000 rate base/overall rate of return impact, to arrive  
15          at the \$11.3 million in revenues he believes should be  
16          refunded to customers. I believe Mr. Smith's testimony  
17          reflects a misunderstanding, as the \$11.6 million is  
18          already net of the \$326,000 rate base/overall rate of return  
19          impact. However, as I stated in my prepared direct  
20          testimony, the 2018 tax reform impact must be adjusted for  
21          the effective date the Commission established, which is  
22          February 6, 2018<sup>1</sup>.

---

<sup>1</sup> On February 26, 2018 the Commission issued Order No. PSC-2018-0104-PCO-PU in Docket No. 20180013-PU whereby the Commission asserted jurisdiction as of February 6, 2018 over the potential significant revenue requirement impacts that the TCJA could produce for Florida utilities regulated by the Commission that did not have a settlement agreement in place addressing the treatment of tax reform benefits.

1           Once adjusted for the appropriate period, the maximum  
2           amount to reduce revenue to reflect the effects of the Tax  
3           Cuts and Jobs Act of 2017 ("TCJA") for February 6, 2018  
4           through December 31, 2018 is no more than \$9.9 million. The  
5           calculation of this amount is shown in my direct testimony  
6           on Document No. 6 of Exhibit No. \_\_\_ (JSC-1) and described  
7           at page 12, line 20, through page 13, line 11.

8  
9           **Q.**   Should the Commission order a refund to reflect the impacts  
10          of the TCJA during 2018?

11  
12          **A.**   No. The company believes that a refund to reflect the  
13          impacts of the TCJA from February 6, 2018 through December  
14          31, 2018 is inappropriate at this time, since the  
15          calculation of a potential refund should be dependent on  
16          where the company is forecasted to end the year in its  
17          authorized rate of return range. Peoples Gas is operating  
18          within its allowed ROE range and is expected to continue  
19          operating within its allowed range even with the impacts of  
20          the TCJA; therefore, a refund for 2018 is unwarranted.

21  
22          **Q.**   Should the full \$11.6 million annual revenue requirement  
23          impact for 2018 play a role in this docket?

24  
25          **A.**   Yes. Although the full \$11.6 million revenue requirement

1 impact for 2018 should not be refunded for 2018 as suggested  
2 by Mr. Smith, it does represent the absolute maximum revenue  
3 requirement reduction to be reflected in new base rates to  
4 be effective during the first billing cycle in January 2019,  
5 if the company was operating above its allowed ROE range.  
6 However, in light of the company's forecasted financial  
7 results for future years and the impact that the loss of  
8 bonus tax depreciation is expected to have on the company's  
9 capital structure, the company believes it would be in the  
10 best interests of customers for any revenue requirement  
11 reduction reflected in new 2019 base rates to be limited to  
12 \$4.1 million, which is the revenue requirement reduction  
13 needed to reduce the company's forecasted 2019 return on  
14 equity to the midpoint of its authorized range.

15  
16 This kind of adjustment would be consistent with the  
17 Commission's long-standing practice of setting base rates  
18 using the midpoint of an authorized range of returns on  
19 equity. It will also moderate the need to seek rate relief  
20 in the future as reductions in the amount of zero-cost  
21 accumulated deferred income taxes in the company's capital  
22 structure put pressure on the company's ability to earn  
23 within its authorized range.

24  
25 **Q.** What process should the Commission use to implement any

1 refund and base rate changes arising from this proceeding?

2

3 **A.** Given the timing of this docket, and the need for new base  
4 rates to be approved by the Commission to ensure that  
5 adequate notice to customers is provided, the company  
6 believes that if a refund for the impacts of the TCJA from  
7 February 6 to December 31, 2018 is ordered by the  
8 Commission, then it should be refunded to customers of  
9 record on December 31, 2018 as a one-time credit in March  
10 of 2019 to all customers utilizing the ECCR methodology to  
11 determine applied percentages and credited to all rate  
12 classes on a pro rata basis. If the Commission determines  
13 an annual revenue requirement reduction for tax reform is  
14 warranted because the company would be operating above the  
15 midpoint of its authorized range, it should direct the  
16 company to submit revised tariffs for approval that apply  
17 the revenue requirement reduction on a pro rata basis across  
18 all rate classes and rates, to be effective with the first  
19 billing cycle in January 2019.

20

21 **Q.** What is the company's position on Mr. Smith's  
22 recommendation regarding the PLR?

23

24 **A.** As stated in the rebuttal testimony of witness Valerie  
25 Strickland submitted on behalf of Tampa Electric in Docket

1 No. 20180045-EI on this date, while the company believes  
2 its proposed treatment of excess accumulated deferred  
3 income taxes related to cost of removal/net negative  
4 salvage is appropriate, it is not opposed to requesting a  
5 PLR as suggested by OPC. The company believes this can be  
6 accomplished through a single PLR submitted by Tampa  
7 Electric since the two companies are owned by the same  
8 parent company and request the same treatment.

9  
10 **Q.** Please describe the process to obtain a PLR and the  
11 associated timing and costs.

12  
13 **A.** The process generally involves retaining a tax attorney  
14 experienced with utility income tax issues and  
15 normalization requirements to assist in the process of  
16 filing a PLR request, working with the attorney to develop  
17 a draft PLR request, sharing the draft with the Commission's  
18 staff and the other parties to this docket for their  
19 feedback, and submitting the request to the IRS. The process  
20 typically takes about seven months from start to receiving  
21 the ruling. Tampa Electric estimates the out of pocket costs  
22 to obtain a PLR to be between \$70,000 and \$90,000.

23  
24 **Q.** Does this conclude your rebuttal testimony?  
25



1    **A.**    Yes, it does.

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1 **DIRECT TESTIMONY**

2 **OF**

3 **RALPH SMITH**

4 On Behalf of the Office of Public Counsel

5 Before the

6 Florida Public Service Commission

7 Docket No. 20180044-GU

8

9 **I. INTRODUCTION**

10 **Q. WHAT ARE YOUR NAME, OCCUPATION, AND BUSINESS ADDRESS?**

11 A. My name is Ralph Smith. I am a Certified Public Accountant licensed in the State of  
12 Michigan and a senior regulatory consultant at the firm Larkin & Associates, PLLC,  
13 Certified Public Accountants, with offices at 15728 Farmington Road, Livonia, Michigan,  
14 48154.

15

16 **Q. PLEASE DESCRIBE THE FIRM LARKIN & ASSOCIATES, PLLC.**

17 A. Larkin & Associates, PLLC, ("Larkin") is a Certified Public Accounting and Regulatory  
18 Consulting Firm. The firm performs independent regulatory consulting primarily for  
19 public service/utility commission staffs and consumer interest groups (public counsels,  
20 public advocates, consumer counsels, attorneys general, etc.). Larkin has extensive  
21 experience in the utility regulatory field as expert witnesses in over 600 regulatory  
22 proceedings, including numerous electric, water and wastewater, gas and telephone utility  
23 cases.

1 **Q. HAVE YOU PREVIOUSLY TESTIFIED BEFORE THE FLORIDA PUBLIC**  
2 **SERVICE COMMISSION?**

3 A. Yes, I have testified before the Florida Public Service Commission (“FPSC” or  
4 “Commission”) previously. I have also testified before several other state regulatory  
5 commissions.

6

7 **Q. HAVE YOU PREPARED AN EXHIBIT DESCRIBING YOUR QUALIFICATIONS**  
8 **AND EXPERIENCE?**

9 A. Yes. I have attached Exhibit RCS-1, which is a summary of my regulatory experience and  
10 qualifications.

11

12 **Q. ON WHOSE BEHALF ARE YOU APPEARING?**

13 A. Larkin & Associates, PLLC, was retained by the Florida Office of Public Counsel (“OPC”)  
14 to review the impacts on public utility revenue requirements associated with the Tax Cuts  
15 and Jobs Act of 2017 (“TCJA” or “2017 Tax Act”). My testimony addresses the impacts  
16 of the TCJA on Peoples Gas System (“PGS” or “Company”) on behalf of the OPC.  
17 Accordingly, I am appearing on behalf of the Citizens of the State of Florida.

18

19 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS PROCEEDING?**

20 A. I am presenting OPC's recommendations regarding certain aspects of the TCJA impacts on  
21 the Company.

1 **Q. WHAT INFORMATION DID YOU REVIEW IN PREPARATION OF YOUR**  
2 **TESTIMONY?**

3 A. I reviewed the Company's May 31, 2018 filing, including the Company's direct testimony  
4 and exhibits. I reviewed the Company's responses to OPC's formal and informal discovery  
5 and other materials pertaining to the TCJA and its impacts on regulated public utilities such  
6 as PGS. I also reviewed Rule 25-14.011, Florida Administrative Code ("F.A.C."),  
7 concerning procedures for processing requests for rulings to be filed with the Internal  
8 Revenue Service ("IRS").

9  
10 **Q. HOW IS THE REMAINDER OF YOUR TESTIMONY ORGANIZED?**

11 A. I first summarize the Company's quantifications and proposals related to the TCJA impacts.  
12 I then present the OPC's recommendations.

13  
14 **II. PEOPLES GAS MAY 31 FILING CONCERNING TCJA IMPACTS**

15 **Q. WHAT ARE THE PRIMARY IMPACTS OF THE TCJA THAT THE COMPANY**  
16 **HAS QUANTIFIED IN ITS MAY 31, 2018 FILING?**

17 A. The Company has identified two major impacts from the TCJA: (1) a net regulatory  
18 liability for excess accumulated deferred income taxes of approximately \$69.082 million  
19 and (2) an annual revenue requirement reduction of approximately \$11.6 million for 2018.

20  
21 Specifically, on Exhibit \_\_\_(JSC-1), Document No. 6, attached to the direct testimony of  
22 Jeffrey Chronister, the Company identifies an annual revenue requirement reduction of  
23 approximately \$11.6 million for 2018, of which it indicates approximately \$9.92 million

1 relates to the period February 6 through December 31, 2018. On Exhibit \_\_\_(JSC-1),  
2 Document No. 3, the Company identifies an (increased) revenue requirement impact of  
3 approximately \$326,000 for the rate base and (lower) overall rate of return impact of the  
4 \$11.6 million TCJA annual 2018 revenue requirement that was identified by the Company  
5 on Exhibit \_\_\_(JSC-1), Document No. 6.

6

7 Concerning the net regulatory liability for excess accumulated deferred income taxes, the  
8 Company has identified the amount of \$69.082 million on Exhibit \_\_\_(VS-1), Document  
9 No. 3, attached to the direct testimony of Valerie Strickland. That document also shows  
10 the Company's classification of each of the identified balances between "protected" and  
11 "unprotected".

12

13 **Q. WHAT ARE ACCUMULATED DEFERRED INCOME TAXES?**

14 A. Accumulated Deferred Income Taxes ("ADIT") represent a source of non-investor  
15 supplied cost-free capital to rate regulated utilities. Under the Uniform System of Accounts  
16 ("USOA"), utilities in the electric and gas utility industry record ADIT in specified  
17 accounts, such as accounts 190, 281, 282 and 283. The amounts recorded in account 190  
18 typically represent an asset, and the amounts recorded in accounts 281, 282 and 283  
19 represent liabilities.

20

21 **Q. HOW IS THE UTILITY'S ADIT IMPACTED BY THE TCJA?**

22 A. The utility's ADIT must be revalued at the new 21 percent corporate federal income tax  
23 rate.

1 All non-property related ADIT (FERC account 190 and 283 for electric utilities and gas  
2 distribution utilities) that had previously been recorded at a higher federal income tax rate,  
3 such as the 35 percent rate in effect prior to January 1, 2018, will be reduced.

4

5 Additionally, property related ADIT (FERC account 282) will also need to be revalued at  
6 the new corporate tax rates.

7

8 **Q. WHAT IS "EXCESS" ACCUMULATED DEFERRED INCOME TAXES**  
9 **("EXCESS ADIT" OR "EADIT")?**

10 A. Regulated public utilities will be required to identify the portions of their ADIT balances  
11 that represent "excess" ADIT based on recalculations using the difference between the old  
12 federal income tax ("FIT") rate (typically 35%) under which the ADIT was originally  
13 accumulated and the new federal corporate income tax rate of 21% provided for in the  
14 TCJA. Basically, utility ADIT must be revalued at the new FIT rate and the amounts that  
15 have been accumulated using federal income tax rates higher than the current 21% flat rate  
16 will represent "excess" ADIT.

17

18 **Q. HOW DO IRS NORMALIZATION REQUIREMENTS AFFECT THE**  
19 **CATEGORIZATION OF ADIT AND EXCESS ADIT?**

20 A. IRS normalization requirements will apply to the portion of the property-related ADIT that  
21 relates to the use of accelerated tax depreciation (including bonus tax depreciation). This  
22 will result in two general categories of excess ADIT: (1) "protected" (i.e., subject to the

1 normalization requirements) and (2) "unprotected" property and non-property related  
2 excess ADIT.

3

4 **Q. HOW DOES THE CATEGORIZATION OF "PROTECTED" OR**  
5 **"UNPROTECTED" AFFECT THE AMORTIZATION OF THE EXCESS ADIT?**

6 **A.** The 2017 Tax Act provides that the Average Rate Assumption Method ("ARAM") must  
7 be used for the protected portion. The flow back of the "protected" excess ADIT, therefore,  
8 must follow the prescribed method to comply with normalization requirements.

9 In contrast, the flow back of the unprotected portion of the excess ADIT will be up to the  
10 discretion of the Commission. Unprotected ADIT is not subject to normalization  
11 requirements and will be revalued at the lower 21% tax rate, creating balances of excess  
12 unprotected ADIT that can be flowed back to customers over amortization periods to be  
13 determined by the Commission or applied in some other manner (e.g., such as for the  
14 recovery of regulatory assets) to be determined by the Commission.

15

16 **Q. HOW DID THE COMPANY CLASSIFY ITS EXCESS ADIT BETWEEN THE**  
17 **"PROTECTED" AND "UNPROTECTED" CATEGORIES?**

18 **A.** As shown on Exhibit No. \_\_\_(VS-1), Document No. 3, attached to the direct testimony of  
19 Company witness Valerie Strickland, PGS classified the excess ADIT relating to the  
20 following book-tax differences as "protected":

<u>Schedule M Item</u>	<u>Excess ADIT</u>
Depreciation - Book	\$ 124,326,756
Depreciation - Book Tax Diff Federal	(40,598,404)
Depreciation - Book Tax Diff State	3,239,980
Total Protected Excess ADIT Liability	<u>86,968,332</u>

1 The "protected" items for PGS are comprised of differences between tax and book  
2 depreciation that relate to the depreciation method and life.

3

4 The Company classified all of the other EADIT, including book-tax differences related to  
5 repairs deductions, cost of removal/negative net salvage, and contributions in aid of  
6 construction ("CIAC"), as well as other book-tax differences, as "unprotected".

7

8 The Company's adjusted results shown on Exhibit No.\_\_(VS-1), Document No. 3, show  
9 a "protected" net EADIT liability of \$86.968 million, and an "unprotected" EADIT asset  
10 of \$17.886 million, for a net EADIT liability of \$69.082 million.

11

12 The flowback of the "protected" EADIT is done according to the ARAM. The flowback  
13 of the "unprotected" EADIT asset is done on a straight-line basis over 10 years. The  
14 impacts of the EADIT amortization are included in the derivation of the (lower) revenue  
15 requirement amount of \$11.6 million.

16

17 **Q. DO YOU DISAGREE WITH THE COMPANY'S CLASSIFICATION OF THE**  
18 **EADIT BETWEEN THE "PROTECTED" AND "NON-PROTECTED"**  
19 **CATEGORIES?**

20 A. I have no disagreement with the Company's classification of EADIT. However, it should  
21 be noted that there is some degree of uncertainty as to the classification of the EADIT  
22 related to at least one of the large book-tax differences, specifically to the EADIT relating  
23 to cost of removal/negative net salvage. At page 10 of her direct testimony, Ms. Strickland



1 identifies the asset (debit balance) related to the cost of removal EADIT for PGS to be  
2 \$23.2 million, which is also shown on Document No. 3 of her exhibit.

3

4 **Q. WHAT ARE THE COMPANY'S REASONS FOR CLASSIFYING COST OF**  
5 **REMOVAL AS "UNPROTECTED"?**

6 A. As explained in the direct testimony of Company witnesses Strickland at pages 10-11 and  
7 Alan Felsenthal at pages 40 through 41, the Company has identified the following reasons  
8 for classifying the EADIT related to cost of removal/negative net salvage as "unprotected":

- 9
- 10 • A timing difference is "protected" if there is tax depreciation or an asset that falls within  
Internal Revenue Code Section 168, and cost of removal generates no tax depreciation;
  - 11 • cost of removal/negative net salvage is not a depreciation method or life difference;
  - 12 • the Edison Electric Institute supports the "unprotected" classification for cost of  
13 removal/negative net salvage;
  - 14 • PricewaterhouseCoopers ("PwC") as a firm supports the "unprotected" classification  
15 for cost of removal/negative net salvage; and
  - 16 • Existing private letter rulings in this area "are confusing or not on point."

17

18 **Q. DO YOU HAVE AN OPINION AS TO WHETHER THE EADIT RELATED TO**  
19 **COST OF REMOVAL/NEGATIVE NET SALVAGE IS "PROTECTED" OR**  
20 **"UNPROTECTED"?**

21 A. Yes, I do. Based on currently available guidance, it is also my opinion that the EADIT  
22 related to cost of removal/negative net salvage is "unprotected." This is because the tax  
23 deduction for cost of removal is not addressed under §167 or §168 of the Internal Revenue

1 Code ("IRC" or "Code"), which are the sections pertaining to the use of accelerated tax  
2 depreciation and the sections which contain the normalization requirements pertaining to  
3 the continued use of accelerated tax depreciation. Deductions that are provided for under  
4 other sections of the Code are not subject to the normalization requirements associated with  
5 the utility's ability to continue to use accelerated depreciation for federal income tax  
6 purposes.

7

8 **Q. IS THERE SOME UNCERTAINTY IN THIS AREA?**

9 A. Yes, there is. The comparison of utility book and tax depreciation for purposes of tracking  
10 the method/life and other differences can be very complex. Utility book depreciation rates  
11 typically include a component for negative net salvage (as well as for the recovery of  
12 original cost over the estimated useful life of the assets). The normalization process  
13 involves comparing book and tax depreciation; however, the calculations can be very  
14 complex. Such calculations are typically done by larger utilities (such as PGS and its  
15 affiliate, Tampa Electric Company ("TECO")), using specialized software, such as  
16 PowerPlan and PowerTax, and the proper application can require significant additional  
17 analytical work by the utility and the vendor. Because the comparison of book and tax  
18 depreciation involves complex calculations and the fact that utility book depreciation  
19 typically includes an element for negative net salvage, there have been concerns raised in  
20 some jurisdictions (e.g., New York) and by some Florida utilities (e.g., Duke Energy  
21 Florida) about the cost of removal/negative net salvage component of book depreciation  
22 and the risks presented for potential normalization violations. Another large Florida  
23 regulated utility, Duke Energy Florida, appears to be taking a different position than PGS

1 and TECO concerning the treatment of cost of removal/negative net salvage and has  
2 proposed to treat that item as "protected," pending receipt of additional guidance.

3

4 **Q. IS THERE A GOOD WAY TO OBTAIN SPECIFIC GUIDANCE CONCERNING**  
5 **THE CLASSIFICATION BY PGS AND TECO OF THE EADIT RELATING TO**  
6 **THE COST OF REMOVAL/NEGATIVE NET SALVAGE AS “UNPROTECTED”?**

7 A. Yes. One potential source of such additional guidance, which would apply directly to the  
8 utility to whom it is issued, would be from the IRS in a private letter ruling. Seeking a  
9 private letter ruling from the IRS which addresses that utility’s specific fact situation and  
10 interpretation is one of the best ways of obtaining guidance and providing clarity.

11

### 12 **III. FINDINGS AND RECOMMENDATIONS**

13 **Q. ARE YOU RECOMMENDING ANY ADJUSTMENTS TO THE COMPANY'S**  
14 **QUANTIFICATIONS OF THE TCJA IMPACTS AT THIS TIME?**

15 A. No, I am not. The Company's quantifications do not appear to be unreasonable for the  
16 purposes of estimating the 2018 revenue requirement impact and EADIT related to the  
17 TCJA.

18

19 **Q. WHAT AMOUNT SHOULD BE USED FOR COMPUTING THE ANNUAL**  
20 **REVENUE REQUIREMENT REDUCTION?**

21 A. The \$11.6 million annual 2018 revenue requirement reduction, net of the \$326,000 rate  
22 base/overall rate of return impact, should be used as the annual revenue requirement  
23 reduction. This represents the estimated net revenue requirement for calendar year 2018.

1 **Q. SHOULD THE COMPANY BE REQUIRED TO SEEK CLARITY REGARDING**  
2 **ITS CLASSIFICATION OF THE EADIT FOR COST OF REMOVAL/NEGATIVE**  
3 **NET SALVAGE AS "UNPROTECTED"?**

4 A. Yes. A private letter ruling ("PLR") request should be submitted to the IRS by the  
5 Company to obtain clarity. Since the factual situation is similar for PGS and for its affiliate,  
6 TECO, concerning cost of removal/negative net salvage as it relates to EADIT, it may be  
7 practical for both companies to submit the PLR request. The PLR request should be drafted  
8 by the Companies but should be subject to review and input by the Commission, Staff, and  
9 OPC prior to being submitted to the IRS, pursuant to the administrative procedure specified  
10 in Rule 25-14.011, F.A.C. This pre-submission review is to ensure that it presents the  
11 Company's fact situation and analysis accurately and in a neutral manner (i.e., is not an  
12 "advocacy piece").

13  
14 **Q. SHOULD AN UNDERSTANDING BE IN PLACE CONCERNING HOW AN**  
15 **AFFIRMATIVE OR NEGATIVE RESULT OF THE PLR APPLICATION WILL**  
16 **BE ADDRESSED?**

17 A. Yes. There should be an understanding in place concerning the application of an  
18 affirmative or negative result of the PLR, which I will address below.

19  
20 **Q. WHAT IS YOUR RECOMMENDATION FOR APPLICATION OF A PLR?**

21 A. Pursuant to the procedure described in Rule 25-14.011, F.A.C., the Company should report  
22 the results to the Commission, the OPC and intervenors. If the ruling is affirmative (i.e.,  
23 agrees with the Company's classification of the EADIT related to cost of removal/negative

1 net salvage as "unprotected"), no adjustment to the Company's EADIT amortization will  
2 be necessary. On the other hand, if the PLR is negative (i.e., rules that the EADIT related  
3 to cost of removal/negative net salvage should instead be treated as "protected"), along  
4 with the notification, the Company should provide updated calculations of its  
5 "unprotected" EADIT amortization, and for the "protected" portion of the EADIT,  
6 recalculations of the ARAM results. The Company's notification should also identify the  
7 related revenue requirement impacts of a reclassification of the EADIT related to cost of  
8 removal/negative net salvage from "unprotected" to "protected" if the PLR indicates such  
9 treatment is necessary.

10

11 **Q. ARE THERE ANY OTHER IMPACTS AFFECTING 2018 THAT NEED TO BE**  
12 **ADDRESSED?**

13 A. Yes. The \$11.6 million annual 2018 revenue requirement reduction, net of the \$326,000  
14 rate base/overall rate of return impact, which combined represent the estimated net revenue  
15 requirement for calendar year 2018, should be refunded to customers. That is, net 2018  
16 revenues of approximately \$11.3 million should be refunded to customers.

17

18 **Q. DOES THIS COMPLETE YOUR PREFILED TESTIMONY?**

19 A. Yes, it does.

1 CHAIRMAN GRAHAM: Exhibits.

2 MR. TRIERWEILER: Chairman, we have stipulated  
3 a comprehensive exhibit list, which includes the  
4 prefiled exhibits attached to the witness'  
5 testimony in this case.

6 The list has been provided to the parties, the  
7 Commissioners, and the court reporter. This list  
8 is marked as the first hearing exhibit. And the  
9 other hearing exhibits should be marked as set  
10 forth in the chart.

11 Exhibit 15 reflects the contents that are the  
12 subject of the joint motion to supplement the  
13 record, which explains the settlement agreement  
14 regarding depreciation.

15 CHAIRMAN GRAHAM: Commissioners, I need  
16 somebody to move the joint motion to augment the  
17 record for identify- -- as identified in  
18 Exhibit 15.

19 COMMISSIONER BROWN: Mr. Chairman, I would  
20 move the joint motion to supplement the record,  
21 which is identified as Exhibit 15 in the  
22 comprehensive exhibit list.

23 CHAIRMAN GRAHAM: All right.

24 COMMISSIONER CLARK: Second.

25 CHAIRMAN GRAHAM: That's been moved and

1 second. Any discussion?

2 All in favor, say aye.

3 (Chorus of ayes.)

4 CHAIRMAN GRAHAM: By your action, you have  
5 moved the joint motion into the record.

6 Staff, other exhibits.

7 MR. TRIERWEILER: We ask that the  
8 comprehensive exhibit list, marked as  
9 Exhibit No. 1, be moved into the record.

10 CHAIRMAN GRAHAM: We'll move that.

11 (Whereupon, Exhibit No. 1 was marked for  
12 identification and admitted into the record.)

13 MR. TRIERWEILER: We also ask that Exhibits 2  
14 through 17 be moved into the record, as set forth  
15 in the comprehensive exhibit list.

16 CHAIRMAN GRAHAM: Okay. We'll do that as  
17 well.

18 (Exhibit Nos. 2 through 17 were marked for  
19 identification and admitted into the record.)

20 CHAIRMAN GRAHAM: Decision time. Staff?

21 MR. TRIERWEILER: Chairman, we recommend that,  
22 if the Commission decides that a bench decision is  
23 appropriate at this time, that the proposed  
24 stipulations for Issues 1 through 5, 8 through 17,  
25 19 and 21, listed on Pages 9 through 12 of the

1 pre-hearing order, be approved.

2 CHAIRMAN GRAHAM: Okay. Commissioners.

3 COMMISSIONER CLARK: Mr. Chairman, I move to  
4 approve Issues 1 through 5, 8 through 17, 19 and  
5 21.

6 COMMISSIONER BROWN: Second.

7 CHAIRMAN GRAHAM: It's been moved and second.  
8 Any further discussion?

9 Seeing none, all in favor, say aye.

10 (Chorus of ayes.)

11 CHAIRMAN GRAHAM: Any opposed?

12 By your action, you've approved that motion.  
13 Staff?

14 MR. TRIERWEILER: Chairman, if the Commission  
15 decides that a bench decision is appropriate to  
16 resolve the remaining issues in this docket, the  
17 proposed settlement agreement resolves Issues 6, 7,  
18 18, and 20, and is before you for a decision.

19 CHAIRMAN GRAHAM: Commissioners.

20 COMMISSIONER CLARK: Mr. Chairman --

21 CHAIRMAN GRAHAM: I think we need a motion for  
22 the settlement agreement on the remaining issues of  
23 this docket.

24 COMMISSIONER CLARK: Mr. Chairman, I move to  
25 approve the settlement agreement as presented.



1           COMMISSIONER BROWN: Mr. Chairman, I second  
2           it, but I do just want to make a -- a quick  
3           statement.

4           CHAIRMAN GRAHAM: Okay. We've got a motion  
5           and a second.

6           Commissioner Brown.

7           COMMISSIONER BROWN: I just wanted to commend  
8           the parties for coming together and collaborating.  
9           We are really fortunate to be sitting here today as  
10          a result of the Tax Cuts and Jobs Act passed into  
11          law last year. I think this is tremendous.  
12          Savings are going to be passed on to customers for  
13          years to come.

14          So, thank you, all. Looking forward to your  
15          participation in future dockets as well.

16          And with that --

17          CHAIRMAN GRAHAM: Okay. All in favor, say  
18          aye.

19          (Chorus of ayes.)

20          CHAIRMAN GRAHAM: Any opposed?

21          By your action, you have approved the second  
22          motion.

23          Okay. Now, it looks like we need a motion  
24          to -- to move all new tariffs.

25          COMMISSIONER BROWN: So moved.

1 COMMISSIONER CLARK: Second.

2 CHAIRMAN GRAHAM: It's been moved and second.

3 All in favor, say aye.

4 (Chorus of ayes.)

5 CHAIRMAN GRAHAM: Any opposed?

6 By your actions, you have approved that third  
7 motion.

8 Okay. So, it looks like this is concluding  
9 the hearing. Are there any other matters to come  
10 before us before we close this out?

11 MR. TRIERWEILER: Chairman, there are no other  
12 matters. Since this Commission has made a bench  
13 decision, post-hearing filings are unnecessary.  
14 The final order will be issued no later than  
15 October 2nd, 2018.

16 CHAIRMAN GRAHAM: Thank you.

17 I want to thank you guys. You know, as  
18 always, I love it when you guys are here and not  
19 yelling at me and not yelling at each other and --  
20 and the fact that you guys handled this -- I'm sure  
21 the ratepayers -- you know, as quickly as you  
22 did -- they're going to appreciate that as well.

23 I want to thank my pre-hearing officer for her  
24 diligent work and not forcing myself and  
25 Commissioner Clark to be here all week long.

1           And that all being said -- staff, I also want  
2           to thank you for your -- your time and your effort  
3           and your help.

4           That all being said, we're adjourned. Please,  
5           all -- everybody, travel safe.

6           (Whereupon, proceedings concluded at 1:14  
7 p.m.)

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CERTIFICATE OF REPORTER

STATE OF FLORIDA )  
COUNTY OF LEON )

I, ANDREA KOMARIDIS, Court Reporter, do hereby  
certify that the foregoing proceeding was heard at the  
time and place herein stated.

IT IS FURTHER CERTIFIED that I  
stenographically reported the said proceedings; that the  
same has been transcribed under my direct supervision;  
and that this transcript constitutes a true  
transcription of my notes of said proceedings.

I FURTHER CERTIFY that I am not a relative,  
employee, attorney or counsel of any of the parties, nor  
am I a relative or employee of any of the parties'  
attorney or counsel connected with the action, nor am I  
financially interested in the action.

DATED THIS 21st day of September, 2018.



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ANDREA KOMARIDIS  
NOTARY PUBLIC  
COMMISSION #GG060963  
EXPIRES February 9, 2021