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February 15, 2019

E-PORTAL FILING

Mr. Adam Teitzman, Clerk
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850

Re: Docket 20180143-EI -- Petition to initiate rulemaking to revise and amend portions of Rule 25-6.0426, F.A.C., Recovery of Economic Development Expenses, by Florida Power & Light Company, Gulf Power Company, and Tampa Electric Company.

Dear Mr. Teitzman:

Attached for filing in the referenced docket, please find Florida Public Utilities Company's responses to Staff's First Data Requests in the referenced docket.

Thank you for your assistance with this filing. As always, please don't hesitate to let me know if you have any questions or concerns.

Kind regards,



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Enclosure

Cc:/Lauren Davis – Office of General Counsel

Florida Public Utilities Company's Responses to Staff's First Data Requests

1. What economic development programs does FPUC offer at this time?

FPUC Response:

FPUC's Economic Development program consists of 3 components: Rates & Incentives, Economic Development Assistance, Community Involvement, Education and Leadership.

2. Please explain the details of the economic development programs currently offered by the company.

FPUC Response:

a. Rates & Incentives

FPUC offers a 20% rate reduction in year 1 to attract business, a discount which is reduced by 5% through year 5 for qualifying customers in the GS, GSD, and GSLD-1 rate classes. Currently there are no program participants.

b. Economic Development Assistance

Through this component of FPUC's economic development program, FPUC provides technical guidance and informational assistance regarding the availability of gas and electric infrastructure to potential new businesses considering locating, or relocating, to an area within FPUC's service territory. FPUC also conducts projected rate analysis, a review of reliability requirements, as well as assessment of the need for backup generation for new customer prospects.

c. Community Involvement

Under this component of the Company's economic development program, the Company engages in direct community involvement. Through direct employee participation in community economic development boards, business chambers, and working with local governments on economic development strategic planning, the Company gains a more in-depth understanding of the needs of the communities it serves. The Company aids in these economic development activities by sharing information with these local partners, as well as participating in tradeshow, community showcase events, fundraisers, and business outreach designed to encourage economic development.

3. How much economic development money is spent for the company's current economic development programs, how many participants are in each program, how many jobs have been added by these new customers, and what are the annual revenues for each economic development participant customer for 2016, 2017, and 2018 to date?

FPUC Response:

FPUC does not track number of event participants and has no participants in its economic rider program. Annual economic development expenditures for community relations activities include:

- a. 2018: \$23,929.00
- b. 2017: \$28,400.05
- c. 2016: \$35,096.75

4. What percentage of the company's gross annual income was \$3 million in 1995?

FPUC Response:

According to page 115 of the 1995 FERC Form 1 Annual Report of Major Electric Utilities, Licenses, and Others, FPUC Gross income in 1995 was \$38,369,721. So, \$3 million represents 7.819% of gross income.

5. Please provide the dollar amounts based on gross annual income associated with the following percentages of the company's gross annual revenues:

FPUC Response:

- a. 0.175% in 2020: \$ 1,855,383.92
- b. 0.2% in 2021: \$ 2,162,437.19
- e. 0.225% in 2022: Not Available (Projection data only through 2021)
- d. 0.25% in 2023: Not Available (Projection data only through 2021)

6. For 2016, 2017, and 2018 to date, what is the percentage of shareholder contribution for economic development under the current rule for the company?

FPUC Response:

The percentage of shareholder contribution for economic development is as follows:

- a. 2018: 0%
- b. 2017: 0%
- c. 2016: 0%

7. Please provide the dollar amount of economic development expenses approved in the company's last rate case. Please also include the order number that approved the economic development expense.

FPUC Response:

FPUC proposed the annual Economic Development recovery amount of \$50,000 in Docket 20140025-EI, which was included in the settlement approved in Order No. PSC-14-0517-S-EI.

8. Please provide all written agreements entered into in 2016, 2017, and 2018 as required by Rule 25-6.0426(7), F.A.C.

FPUC Response:

FPUC has been unable to locate such agreements as of the date of this response. FPUC will update this response should responsive agreements be located.

9. Please provide an excel spreadsheet showing, by year 2016, 2017, and 2018, the monies spent for each rule subsection of Rule 25-6.0426(7)(a)l. through 8., (b)l. through 2., and(c)l. through 11.

FPUC Response:

See the attached Excel file titled "FPUC Monies Spent per Sub-Section of Rule 25-6.0426, Florida Administrative Code."

FPUC Monies Spent per Sub-Section of Rule 25-6.0426, Florida Administrative Code

	2016	2017	2018
Planning, attending, and participating in trade shows			
Planning, conducting, and participating in prospecting missions			
Providing financial support to economic development organizations to assist with their economic development operations	\$ 35,031	\$ 28,400	\$ 23,530
Providing financial support to economic development programs or initiatives identified or developed by Enterprise Florida, Inc			
Participating in joint economic development efforts, including public-private partnerships, consortia, and multi-county regional initiatives			
Participating in downtown revitalization and rural community developmental programs			
Supporting state and local efforts to promote small and minority-owned business development efforts			
Supporting state and local efforts to promote business retention and expansion activities			
Making financial contributions to state and local governments to assist strategic planning efforts			
Providing technical assistance, data, computer programming, and financial support to state and local governments in the design and maintenance of information systems used in strategic planning activities	\$ 66		\$ 399
	\$ 35,097	\$ 28,400	\$ 23,929