



Gulf Power®

June 20, 2019

Mr. Adam Teitzman, Commission Clerk
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850

RE: Docket No. 20190002-EG

Dear Mr. Teitzman:

Attached for electronic filing in the above-referenced docket is an errata sheet for the May 1, 2019 testimony and exhibits of Gulf Power Company's witness John N. Floyd.

Sincerely,

C. Shane Boyett
Regulatory, Forecasting and Pricing Manager

md

Attachments

cc: Gulf Power Company
Russell Badders, VP & Associate General Counsel
Beggs & Lane

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Conservation Cost Recovery
Clause

Docket No.: 20190002-EG
Filed: June 20, 2019

ERRATA SHEET

May 1, 2019 Testimony and Exhibit of John N. Floyd

TESTIMONY

<u>Page No.</u>	<u>Line No.</u>	<u>Change</u>
Page 4	Line 15	Change “382,217” to “390,862”
Page 4	Line 23	Change “15,102” to “15,762”
Page 5	Line 2	Change “3,270” to “3,272”
Page 5	Line 11	Change “443” to “987”
Page 5	Line 18	Change “306” to “308”

EXHIBIT JNF-1

<u>Schedule</u>	<u>Description</u>
CT-1	See Revised Schedule CT-1 attached hereto ⁽¹⁾
CT-2	See Revised Schedule CT-2 attached hereto ⁽¹⁾⁽²⁾
CT-3	See Revised Schedule CT-3 attached hereto Pages 2-3 of 5 ⁽²⁾ Pages 4-5 of 5 ⁽¹⁾
CT-6	See Revised Schedule CT-6 attached hereto ⁽³⁾

Notes:

All revisions are highlighted in blue

⁽¹⁾ – Revisions correct for interest calculation

⁽²⁾ – Misc. Rounding Adjustments

⁽³⁾ – Revisions correct for participation figures in four Demand Side Management Programs

Gulf Power Company
 ENERGY CONSERVATION COST RECOVERY (ECCR)
 Calculation of the Final True-Up Amount
For the Period: January 2018 - December 2018

	\$	\$
Actual		
1. Principal	2,375,967	
2. Interest	26,829	
3. Actual Over/(Under) Recovery Ending Balance		2,402,796
Estimated/Actual as filed August 10, 2018		
4. Principal	1,989,787	
5. Interest	22,148	
6. Total Estimated/Actual Over/(Under) Recovery		2,011,934
7. Adjusted Net True-up Over/(Under) Recovery (Line 3 - 6)		390,862

Schedule CT-2
REVISED 6/20/19

Gulf Power Company
 ENERGY CONSERVATION COST RECOVERY (ECCR)
 Calculation of the Final True-Up Amount
For the Period: January 2018 - December 2018

Analysis of Energy Conservation Program Costs
Actual Compared to Estimated/Actual

	<u>Actual</u>	<u>Est/Actual</u>	<u>Difference</u>
	\$	\$	\$
1. Depreciation, Return & Property Tax	3,238,745.32	3,241,157.44	(2,412.12)
2. Payroll & Benefits	3,680,590.14	4,042,267.08	(361,676.94)
3. Materials & Supplies	3,715,781.39	3,832,096.07	(116,314.68)
4. Advertising	441,929.68	538,080.87	(96,151.19)
5. Incentives	322,203.24	493,639.92	(171,436.68)
6. Adjustments	0.00	0.00	0.00
7. Other	0.00	0.00	0.00
8. Subtotal	<u>11,399,250.51</u>	<u>12,147,241.38</u>	<u>(747,990.87)</u>
9. Program Revenues	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
10. Total Program Costs	<u>11,399,250.51</u>	<u>12,147,241.38</u>	<u>(747,990.87)</u>
11. Less: Payroll Adjustment	0.00	0.00	0.00
12. Amounts Inc. in Base Rate	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
13. Conservation Adjustment Revenues	<u>13,875,513.88</u>	<u>14,237,323.69</u>	<u>(361,809.81)</u>
14. Rounding Adjustment	<u>13,875,514.00</u>	<u>14,237,324.00</u>	<u>(361,810.00)</u>
15. True-up Before Adjustment Over/(Under) Recovery	<u>2,476,262</u>	2,090,081	<u>386,181</u>
16. Interest Provision	<u>26,829</u>	22,148	<u>4,681</u>
17. Prior Period True-up	(100,295)	(100,295)	0
18. Other	<u>0</u>	<u>0</u>	<u>0</u>
19. End of Period True-up	<u>2,402,796</u>	<u>2,011,934</u>	<u>390,862</u>

Gulf Power Company
ENERGY CONSERVATION COST RECOVERY (ECCR)
Calculation of the Final True-Up Amount
For the Period: January 2018 - December 2018
Conservation Costs By Program
Actual Expenses

Program	Capital Return, Property Taxes & Depreciation	Payroll & Benefits	Material & Expenses	Other	Advertising	Incentives	Sub-Total	Program Revenues	Total
Residential Conservation Programs:									
1. Residential Energy Audit and Education	0.00	1,171,647.11	245,417.34	0.00	205,548.94	0.00	1,622,613.39	0.00	1,622,613.39
2. Community Energy Saver	0.00	125,608.57	889,818.74	0.00	0.00	0.00	1,015,427.31	0.00	1,015,427.31
3. Residential Custom Incentive	0.00	54,634.66	5,806.13	0.00	0.00	0.00	60,440.79	0.00	60,440.79
4. HVAC Efficiency	0.00	242,815.58	547,126.09	0.00	0.00	84,753.87	874,695.54	0.00	874,695.54
5. Residential Building Efficiency	0.00	233,440.80	26,740.05	0.00	3,304.50	127,757.45	391,242.80	0.00	391,242.80
6. Energy Select	3,238,745.32	705,945.69	1,813,768.01	0.00	233,076.24	0.00	5,991,535.26	0.00	5,991,535.26
Commercial / Industrial Conservation Programs:									
7. Commercial / Industrial Energy Audit	0.00	611,714.84	62,429.11	0.00	0.00	0.00	674,143.95	0.00	674,143.95
8. HVAC Retrocommissioning	0.00	94,828.55	19,035.66	0.00	0.00	9,844.76	123,708.97	0.00	123,708.97
9. Commercial Building Efficiency	0.00	329,262.38	48,725.85	0.00	0.00	39,442.29	417,430.52	0.00	417,430.52
10. Commercial / Industrial Custom Incentive	0.00	43,755.89	4,793.01	0.00	0.00	0.00	48,548.90	0.00	48,548.90
11. Residential Time of Use Rate Pilot	0.00	36,814.83	8,115.22	0.00	0.00	0.00	44,930.05	0.00	44,930.05
Conservation Demonstration and Development:									
a. Tesla Powerwall Demand Response	0.00	10,040.42	14,992.96	0.00	0.00	0.00	25,033.38	0.00	25,033.38
b. Tesla Powerwall Demand Photovoltaic	0.00	10,040.41	15,649.33	0.00	0.00	0.00	25,689.74	0.00	25,689.74
c. Domestic Hot Water Analysis	0.00	10,040.41	5,363.89	0.00	0.00	0.00	15,404.30	0.00	15,404.30
d. Smart Thermostat/Meter Data Analysis	0.00	0.00	8,000.00	0.00	0.00	0.00	8,000.00	0.00	8,000.00
e. Total	0.00	30,121.24	44,006.18	0.00	0.00	0.00	74,127.42	0.00	74,127.42
13. Critical Peak Option	0.00	0.00	0.00	0.00	0.00	60,404.87	60,404.87	0.00	60,404.87
14. Total All Programs	3,238,745.32	3,680,590.14	3,715,781.39	0.00	441,929.68	322,203.24	11,399,250.51	0.00	11,399,250.51

Gulf Power Company
ENERGY CONSERVATION COST RECOVERY (ECCR)
Calculation of the Final True-Up Amount
For the Period: January 2018 - December 2018

**Conservation Costs By Program
Summary of Actual Expenses By Program By Month**

Program	January	February	March	April	May	June	July	August	September	October	November	December	Total
Residential Conservation Programs:													
1. Residential Energy Audit and Education Amortization & Return on Investment	170,280.33	119,567.71	126,718.36	95,416.56	137,545.49	164,841.73	153,204.34	104,461.44	152,090.71	87,943.73	78,145.27	232,397.72	1,622,613.39
Total	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	170,280.33	119,567.71	126,718.36	95,416.56	137,545.49	164,841.73	153,204.34	104,461.44	152,090.71	87,943.73	78,145.27	232,397.72	1,622,613.39
2. Community Energy Saver	38,449.65	78,623.49	72,573.60	67,093.69	58,646.33	86,618.81	78,071.16	82,230.16	110,523.81	54,199.52	109,445.06	178,952.03	1,015,427.31
3. Residential Custom Incentive	5,783.31	2,380.68	3,579.92	8,238.66	6,190.56	5,568.85	5,602.52	5,090.56	4,621.59	3,718.94	3,057.73	6,607.47	60,440.79
4. HVAC Efficiency	35,362.77	62,392.27	62,549.37	108,419.61	96,503.96	79,980.65	82,109.11	85,923.61	71,306.52	55,158.43	40,792.49	94,196.75	874,695.54
5. Residential Building Efficiency	29,714.55	38,285.43	27,509.73	33,384.27	26,831.98	44,876.50	27,727.98	29,994.51	26,243.72	21,345.88	19,841.92	65,486.33	391,242.80
6. Energy Select	229,120.16	235,428.33	336,836.01	148,453.55	204,869.94	265,101.81	231,338.88	250,397.60	234,419.36	205,219.71	11,297.87	400,306.72	2,752,789.94
Amortization & Return on Investment	268,844.69	269,209.73	270,069.55	270,826.03	270,875.75	271,613.84	267,542.21	268,833.00	269,990.64	270,556.04	270,572.65	269,811.19	3,238,745.32
Total	497,964.85	504,638.06	606,905.56	419,279.58	475,745.69	536,715.65	498,881.09	519,230.60	504,410.00	475,775.75	281,870.52	670,117.91	5,991,535.26
Commercial / Industrial Conservation Programs:													
7. Commercial / Industrial Energy Audit	69,550.99	53,371.96	66,482.59	42,064.72	62,325.67	55,710.02	61,107.22	58,431.34	51,974.28	34,594.82	35,045.43	83,484.91	674,143.95
8. HVAC Retrocommissioning	5,544.46	6,384.85	19,387.74	13,066.85	14,208.90	8,669.20	8,786.80	9,653.06	8,869.15	6,640.45	5,378.43	17,119.08	123,708.97
9. Commercial Building Efficiency	27,499.99	48,053.52	34,679.10	45,437.75	36,951.34	48,577.93	37,191.88	27,586.28	27,173.42	19,368.22	29,825.27	35,085.82	417,430.52
10. Commercial / Industrial Custom Incentive	5,230.60	5,487.18	5,026.37	1,104.68	6,481.07	4,545.37	4,427.70	4,041.23	3,043.06	2,673.46	2,013.19	4,474.99	48,548.90
11. Residential Time of Use Rate Pilot	3,118.92	10,868.74	4,374.10	3,495.26	3,131.91	3,226.83	3,133.73	3,156.54	4,043.47	1,703.90	1,203.75	3,472.90	44,930.05
12. Conservation Demonstration and Development:													
a. Tesla Powerwall Demand Response	563.17	1,700.18	10,520.34	992.69	852.82	893.05	5,067.92	1,189.88	1,462.28	483.30	328.30	979.46	25,033.38
b. Tesla Powerwall Demand Photovoltaic	563.17	1,700.17	15,750.33	992.66	794.24	893.04	867.92	874.88	1,462.28	483.30	328.30	979.46	25,689.74
c. Domestic Hot Water Analysis	563.17	1,687.78	1,192.94	992.66	862.15	878.00	852.56	855.62	883.95	457.71	4,815.08	1,362.68	15,404.30
d. Smart Thermostat/Meter Data Analysis	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,000.00	0.00	0.00	8,000.00
e. Total	1,689.51	5,088.12	27,463.60	2,978.01	2,509.21	2,664.09	6,788.39	2,920.38	3,808.52	9,424.32	5,471.68	3,321.60	74,127.42
13. Critical Peak Option	(127,452.17)	(22,924.48)	19,637.47	19,919.75	20,710.98	20,710.98	23,009.82	22,847.30	22,654.84	22,289.16	21,331.13	17,670.09	60,404.87
14. Total All Programs	762,737.80	912,217.73	1,076,887.51	859,899.39	947,783.08	1,062,706.61	990,041.74	955,567.01	990,763.09	794,836.58	633,421.87	1,412,388.10	11,999,250.51

Gulf Power Company
ENERGY CONSERVATION COST RECOVERY (ECCR)
Calculation of the Final True-Up Amount
For the Period: January 2018 - December 2018

**Conservation Costs By Program
Calculation of Over/Under Recovery**

Conservation Revenues	January	February	March	April	May	June	July	August	September	October	November	December	Total
1. EnergySelect RSVP Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2. Over/(Under) Recovery	1,457,877.54	759,043.15	800,816.23	845,056.98	1,240,120.23	1,466,248.83	1,554,218.83	1,478,536.15	1,357,473.41	1,159,753.31	921,609.14	834,760.08	13,875,513.88
3. Total Revenues	1,457,877.54	759,043.15	800,816.23	845,056.98	1,240,120.23	1,466,248.83	1,554,218.83	1,478,536.15	1,357,473.41	1,159,753.31	921,609.14	834,760.08	13,875,513.88
4. Adjustment not Applicable to Period - Prior True Up	(11,952.00)	(11,950.00)	(11,950.00)	(11,950.00)	(11,950.00)	(11,950.00)	(11,950.00)	(11,950.00)	(11,950.00)	(11,950.00)	(11,950.00)	(11,950.00)	(143,402.00)
5. Conservation Revenues Applicable to Period	1,445,925.54	747,093.15	788,866.23	833,106.98	1,228,170.23	1,454,298.83	1,542,268.83	1,466,586.15	1,345,523.41	1,147,803.31	909,659.14	822,810.08	13,732,111.88
6. Conservation Expenses (CT-3, Page 3, Line 14)	762,737.80	912,217.73	1,076,887.51	859,899.39	947,783.08	1,062,706.61	990,041.74	955,567.01	990,763.09	794,836.58	633,421.87	1,412,388.10	11,399,250.51
7. True Up this Period (Line 5 - 6)	683,187.74	(165,124.58)	(288,021.28)	(26,792.41)	280,387.15	391,592.22	552,227.09	511,019.14	354,760.32	352,966.73	276,237.27	(569,578.02)	2,332,861.37
8. Interest Provision this Period (CT-3, Page 5, Line 11)	313.21	665.50	441.69	246.71	461.57	1,035.19	1,867.61	2,767.59	3,709.78	4,656.32	5,380.54	5,283.11	26,828.82
9. True Up & Interest Provision Beginning of Month	(100,295.78)	595,157.17	442,648.09	167,018.50	152,422.80	445,221.52	849,798.93	1,415,843.63	1,941,580.36	2,312,000.46	2,681,573.51	2,975,141.32	(100,295.78)
10. Prior True Up Collected or Refunded	11,952.00	11,950.00	11,950.00	11,950.00	11,950.00	11,950.00	11,950.00	11,950.00	11,950.00	11,950.00	11,950.00	11,950.00	143,402.00
11. End of Period- Net True Up	595,157.17	442,648.09	167,018.50	152,422.80	445,221.52	849,798.93	1,415,843.63	1,941,580.36	2,312,000.46	2,681,573.51	2,975,141.32	2,402,796.41	2,402,796.41

Gulf Power Company
ENERGY CONSERVATION COST RECOVERY (ECCR)
Calculation of the Final True-Up Amount
For the Period: January 2018 - December 2018

**Computation of Interest Expense
Energy Conservation Adjustment**

Interest Provision	January	February	March	April	May	June	July	August	September	October	November	December	Total
1. Beginning True up Amount	(100,295.78)	595,157.17	442,648.09	167,018.50	152,422.80	445,221.52	849,798.93	1,415,843.63	1,941,580.36	2,312,000.46	2,681,573.51	2,975,141.32	
2. Ending True up before Interest	594,843.96	441,982.59	166,576.81	152,176.09	444,759.95	848,763.74	1,413,976.02	1,938,812.77	2,308,290.68	2,676,917.19	2,969,760.78	2,397,513.30	
3. Total beginning & ending	494,548.18	1,037,139.76	609,224.90	319,194.59	597,182.75	1,293,985.26	2,263,774.95	3,354,656.40	4,249,871.04	4,988,917.65	5,651,334.29	5,372,654.62	
4. Average True up Amount	247,274.09	518,569.88	304,612.45	159,597.30	298,591.38	646,992.63	1,131,887.47	1,677,328.20	2,124,935.52	2,494,458.82	2,825,667.14	2,686,327.31	
5. Interest Rate First Day Reporting Business Month	1.5800	1.4600	1.6200	1.8600	1.8500	1.8600	1.9800	1.9800	1.9800	2.2100	2.2700	2.3000	
6. Interest Rate First Day Subsequent Business Month	1.4600	1.6200	1.8600	1.8500	1.8600	1.9800	1.9800	1.9800	2.2100	2.2700	2.3000	2.4200	
7. Total of Lines 5 and 6	3.0400	3.0800	3.4800	3.7100	3.7100	3.8400	3.9600	3.9600	4.1900	4.4800	4.5700	4.7200	
8. Average Interest rate (50% of Line 7)	1.5200	1.5400	1.7400	1.8550	1.8550	1.9200	1.9800	1.9800	2.0950	2.2400	2.2850	2.3600	
9. Monthly Average Interest Rate Line 8 \ 12	0.001267	0.001283	0.001450	0.001546	0.001546	0.001600	0.001650	0.001650	0.001746	0.001867	0.001904	0.001967	
10. Interest Adjustment													
11. Interest Provision (Line 4 X 9)	313.21	665.50	441.69	246.71	461.57	1,035.19	1,867.61	2,767.59	3,709.78	4,656.32	5,380.54	5,283.11	26,828.82

Program Description and Progress

Program Title: Residential Energy Audit and Education

Program Description: This program is the primary educational program to help customers improve the energy efficiency of their new or existing home by providing energy conservation advice and information that encourages the implementation of efficiency measures and behaviors resulting in energy and utility bill savings.

Program Accomplishments:

- Energy Audit – During 2018, Gulf performed 15,762 energy audits. These included 11,121 online audits, 785 in home audits, and 3,856 pre-construction audits.
- School-based Awareness and Education
 - Gulf provided professional development in energy-related science and math for 76 elementary, middle and high school teachers who reach an estimated 2,645 students daily. These teachers received continuing education credits, as well as hands-on energy, efficiency and renewable energy classroom materials and curriculum.
 - Gulf coordinated monthly activities with student energy teams at three schools, measuring energy use at the school and creating a plan to use energy wisely at school and home. Total student reach is 60 students directly.
 - Gulf continued to provide classroom demonstrations and hands-on energy-related activities in schools on a regular basis reaching nearly 100 students.
 - Gulf demonstrated energy efficiency and solar energy in “World of Energy” to approximately 2,500 eighth -grade students and their teachers from 20 schools during two-day state Skills USA competition.

Total direct reach was 5,345 students and 101 teachers.

CT-6
Page 2 of 16
REVISED 6/20/19

Program Fiscal Expenditures: For 2018, Gulf projected \$1,817,550 of expenses compared to actual expenses of \$1,622,613, resulting in a variance of \$194,937 or 10.7% under the projection.

Program Progress Summary: Since the approval of this program, Gulf Power Company has performed 257,567 residential energy surveys.

Program Description and Progress

Program Title: Community Energy Saver Program

Program Description: This program assists low-income families with managing their energy costs. Through this program, qualifying customers receive the direct installation of conservation measures at no cost to them. The program also educates families on energy efficiency techniques and behavioral changes to help control their energy use and reduce their electricity expenses.

Program Accomplishments: During 2018, 3,272 of Gulf's customers received the measures included in this program compared to a projection of 3,000 participants, a difference of 272 to the projection.

Program Fiscal Expenditures: For 2018, Gulf projected expenses for this program of \$831,322 compared to actual expenses of \$1,015,427, resulting in a variance of \$184,105 or 22.1% over the projection.

Program Progress Summary: A total of 20,777 customers have received the efficiency measures included in the Community Energy Saver program since the program's launch in 2011.

Program Description and Progress

Program Title: Residential Building Efficiency Program

Program Description: The Residential Building Efficiency Program is designed as an umbrella efficiency program for existing and new residential customers to encourage the installation of eligible equipment and materials as a means of reducing energy and demand. The goals of the program are to increase awareness and customer demand for energy saving measures; to increase availability and market penetration; and to contribute toward long-term energy savings and peak demand reductions.

- High Performance Windows
- Reflective Roof
- ENERGY STAR Window A/C

Program Accomplishments: During 2018, compared to the projection for 2018, the following participation was achieved:

Measure	2018 Year End Projection	2018 Actual Participation	Variance
High Performance Windows	300	776	476
Reflective Roof	210	186	(24)
ENERGY STAR Window A/C	20	25	5

Program Fiscal Expenditures: For 2018, Gulf projected \$459,506 in expenses compared to actual expenses of \$391,243, resulting in a variance of \$68,263 or 14.9% under the projection.

Program Progress Summary: Since its launch in 2011, the following participation has been achieved:

Measure	Program to Date Actual Participation
High Performance Windows	5,786
Reflective Roof	1,793
ENERGY STAR Window A/C	848

Program Description and Progress

Program Title: Commercial/Industrial Audit

Program Description: This program is designed to provide professional advice to Gulf's existing commercial and industrial customers on how to reduce and make the most efficient use of energy. This program covers from the smallest commercial customer, requiring only a walk-through survey, to the use of computer programs which will simulate several design options for very large, energy-intensive customers. Customers may participate by requesting a basic Energy Analysis Audit (EAA) provided through either an on-site survey or an on-line survey. A more comprehensive analysis can be provided by conducting a Technical Assistance Audit (TAA).

Program Accomplishments: During 2018, the Company performed 308 commercial/industrial audits. The total projection for 2018 was 320 audits for a variance of 12 fewer participants than projected.

Program Fiscal Expenditures: For 2018, Gulf projected expenses of \$730,116 compared to actual expenses of \$674,144 for a deviation of \$55,972 or 7.7% under budget.

Program Progress Summary: Since this program was launched, 23,244 commercial/industrial audits have been performed.

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

IN RE: Energy Conservation Cost)
Recovery Clause)

Docket No.: 20190002-EG

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that a true copy of the foregoing was furnished by electronic mail this 20th day of June, 2019 to the following:

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