1 - Base No CO2, mid-fuel, 2-yr payback, PCT plus separate TRC and RIM screenings

Sector	Unique Measures	Permutations
RIM SCENARIO		
Residential	13	45
Commercial	14	193
Industrial	0	0
Total	27	238
TRC SCENARIO		
Residential	20	87
Commercial	39	608
Industrial	16	114
Total	75	809

		Savings Potential			
	Summer Peak Demand (MW)	Winter Peak Demand (MW)	Energy (GWh)	% of Base Energy Sales	
RIM SCENARIO					
Residential	931	522	1,608	8%	
Non-Residential	104	42	290	2%	
Total	1,035	565	1,898	5%	
TRC SCENARIO					
Residential	970	550	2,138	10%	
Non-Residential	222	94	980	6%	
Total	1,192	644	3,117	9%	

4 - Sensitiv With CO2, mid-fuel, 2-yr payback, PCT plus separate TRC and RIM screenings

Sector	Unique Measures	Permutations
RIM SCENARIO		
Residential	13	45
Commercial	14	197
Industrial	0	0
Total	27	242
TRC SCENARIO		
Residential	22	95
Commercial	40	634
Industrial	16	114
Total	78	843

		Savings Potential			
	Summer Peak Demand (MW)	Winter Peak Demand (MW)	Energy (GWh)	% of Base Energy Sales	
RIM SCENARIO					
Residential	931	522	1,608	8%	
Non-Residential	112	42	312	2%	
Total	1,043	565	1,920	5%	
TRC SCENARIO					
Residential	969	550	2,188	11%	
Non-Residential	222	94	980	6%	
Total	1,191	644	3,168	9%	

Sector	Unique Measures	Permutations
RIM SCENARIO		
Residential	13	45
Commercial	16	237
Industrial	0	0
Total	29	282
TRC SCENARIO		
Residential	26	117
Commercial	56	1,016
Industrial	24	362
Total	106	1,495

	Savings Potential			
	Summer	Winter	Energy	% of Base
	Peak Demand (MW) Peak Demand (MW)		(GWh)	Energy Sales
RIM SCENARIO				
Residential	931	522	1,608	8%
Non-Residential	133	90	399	3%
Total	1,064	613	2,007	6%
TRC SCENARIO				
Residential	1,006	460	2,320	11%
Non-Residential	329	236	1,595	10%
Total	1,334	696	3,915	11%

5 - Sensitiv No CO2, low-fuel, 2-yr payback, PCT plus separate TRC and RIM screenings

	Sector
RIM SCE	INARIO
Resident	ial
Commer	cial
Industria	I
Total	
TRC SC	ENARIO
Resident	ial
Commer	cial
Industria	I
Total	

RIM SCENARIO Residential Non-Residential Total TRC SCENARIO Residential Non-Residential
Residential Non-Residential Total TRC SCENARIO Residential
Total TRC SCENARIO Residential
TRC SCENARIO Residential
Residential
Non-Residential
Total

2 - Sensitiv No CO2, mid-fuel, 1-yr payback, PCT plus separate TRC and RIM screenings

Unique Measures	Permutations
13	45
14	191
0	0
27	236
20	87
37	572
15	112
72	771

Savings Potential				
Summer Peak Demand (MW)	Winter Peak Demand (MW)	Energy (GWh)	% of Base Energy Sales	
931	522	1,608	8%	
104	41	289	2%	
1,035	564	1,896	5%	
970	550	2,138	10%	
221	93	973	6%	
1,191	643	3,111	9%	

3 - Sensitiv No CO2, mid-fuel, 3-yr payback, PCT plus separate TRC and RIM screenings

Sector	Unique Measures	Permutations
RIM SCENARIO		
Residential	13	41
Commercial	14	181
Industrial	0	0
Total	27	222
TRC SCENARIO		
Residential	15	51
Commercial	34	456
Industrial	6	40
Total	55	547

		Savings Potential				
	Summer Peak Demand (MW)	Winter Peak Demand (MW)	Energy (GWh)	% of Base Energy Sales		
RIM SCENARIO						
Residential	808	487	1,448	7%		
Non-Residential	98	25	241	2%		
Total	906	512	1,689	5%		
TRC SCENARIO						
Residential	801	456	1,449	7%		
Non-Residential	151	46	521	3%		
Total	952	502	1,970	5%		

6 - Sensitiv No CO2, high-fuel, 2-yr payback, PCT plus separate TRC and RIM screenings

Sector	Unique Measures	Permutations
RIM SCENARIO		
Residential	15	59
Commercial	13	171
Industrial	0	0
Total	28	230
TRC SCENARIO		
Residential	25	111
Commercial	48	771
Industrial	18	122
Total	91	1,004

	Savings Potential			
	Summer	Winter	Energy	% of Base
	Peak Demand (MW)	Peak Demand (MW)	(GWh)	Energy Sales
RIM SCENARIO				
Residential	979	531	1,694	8%
Non-Residential	94	42	276	2%
Total	1,073	573	1,970	5%
TRC SCENARIO				
Residential	1,045	679	2,693	13%
Non-Residential	232	97	1,098	7%
Total	1,276	775	3,791	11%



RES-RIM COM-TRC COM-RIM IND-TRC **IND-RIM** High Efficiency Induction Cc 14 SEER ASHP frc Efficient Exhaust High Efficiency Chille Compressed Air Controls High Efficiency Induction Cc 14 SEER ASHP frc Efficient Exhaust High Efficiency Chille Compressed Air Controls High Efficiency Induction Cc 14 SEER ASHP frc Efficient Exhaust High Efficiency Chille Compressed Air Equipment High Efficiency Induction Cc 14 SEER ASHP frc Efficient Exhaust High Efficiency Chille Compressed Air Equipment High Efficiency Induction Cc 14 SEER ASHP frc Efficient Exhaust High Efficiency Chille Efficient Lighting - High Bay High Efficiency Induction Cc 14 SEER ASHP frc Efficient Exhaust High Efficiency Chille Efficient Lighting - High Bay 14 SEER ASHP from base ele 15 SEER Air Sour Efficient Exhaust High Efficiency Chille Efficient Lighting - Other Interior Lighting 14 SEER ASHP from base ele 15 SEER Air Sour Efficient Exhaust High Efficiency Chille Efficient Lighting - Other Interior Lighting 14 SEER ASHP from base ele 15 SEER Central , Efficient Exhaust High Efficiency Chille Fan Equipment Upgrades 14 SEER ASHP from base ele 15 SEER Central Efficient Exhaust High Efficiency Chille Fan Equipment Upgrades 14 SEER ASHP from base ele 16 SEER Central Efficient Exhaust High Efficiency Chille Pump Equipment Upgrade 14 SEER ASHP from base ele 16 SEER Central Efficient Exhaust High Efficiency Chille Pump Equipment Upgrade 15 SEER Air Source Heat Pu Air Sealing-Infiltr Efficient Exhaust High Efficiency Chille Process Refrig Controls 15 SEER Air Source Heat Pu Air Sealing-Infiltr Efficient Exhaust High Efficiency Chille Process Refrig Controls 15 SEER Central AC Air Sealing-Infiltr Efficient Exhaust High Efficiency Chille Efficient Lighting - High Bay 15 SEER Central AC Ceiling Insulatior Efficient Exhaust High Efficiency Chille Efficient Lighting - High Bay 16 SEER Central AC Ceiling Insulatior Efficient Exhaust High Efficiency Chille Efficient Lighting - Other Interior Lighting 16 SEER Central AC Ceiling Insulatior Efficient Exhaust High Efficiency Chille Efficient Lighting - Other Interior Lighting CFL-13W Ceiling Insulatior Efficient Exhaust High Efficiency Chille Fan Equipment Upgrades Ceiling Insulatior Efficient Exhaust High Efficiency Chille Fan Equipment Upgrades CFL-13W CFL-13W Ceiling Insulatior Efficient Exhaust High Efficiency Chille Motor Equipment Upgrades CFL-13W Ceiling Insulatior Efficient Exhaust High Efficiency Chille Motor Equipment Upgrades CFL-13W Ceiling Insulatior Efficient Exhaust High Efficiency Chille Pump Equipment Upgrade CFL-13W Ceiling Insulatior Efficient Exhaust High Efficiency Chille Pump Equipment Upgrade LED - 9W Flood Ceiling Insulatior Efficient Exhaust High Efficiency Chille Process Refrig Controls LED - 9W Flood Ceiling Insulatior Efficient Exhaust High Efficiency Chille Process Refrig Controls LED - 9W Flood Ceiling Insulatior Energy Star Hot High Efficiency Chille Process Heat Equipment Upgrade LED - 9W Flood Ceiling Insulatior Energy Star Hot High Efficiency Chille Process Heat Equipment Upgrade LED - 9W Flood Ceiling Insulatior Energy Star Hot High Efficiency Chille Process Heat Improved Controls LED - 9W Flood Duct Repair Energy Star Hot High Efficiency Chille Process Heat Improved Controls LED Specialty Lamps-5W Ch Duct Repair Energy Star Hot High Efficiency Chille HVAC Recommissioning LED Specialty Lamps-5W Ch Duct Repair Energy Star Hot High Efficiency Chille HVAC Recommissioning LED Specialty Lamps-5W Ch Energy Star Winc Energy Star Hot High Efficiency Chille Efficient Lighting - High Bay LED Specialty Lamps-5W Ch Energy Star Winc Energy Star Hot High Efficiency Chille Efficient Lighting - High Bay LED Specialty Lamps-5W Ch Energy Star WincEnergy Star Hot High Efficiency Chille Efficient Lighting - Other Interior Lighting LED Specialty Lamps-5W Ch Home Energy Ma Energy Star Hot High Efficiency Chille Efficient Lighting - Other Interior Lighting Two Speed Pool Pump Home Energy Ma Energy Star Hot High Efficiency Chille Process Refrig Equipment Upgrade Two Speed Pool Pump Home Energy Manager Energy Star Hot High Efficiency Chille Process Refrig Equipment Upgrade Home Energy McEnergy Star Hot High Efficiency Chille Efficient Lighting - High Bay Two Speed Pool Pump Two Speed Pool Pump Home Energy McEnergy Star Hot High Efficiency Chille Efficient Lighting - High Bay Two Speed Pool Pump Home Energy McEnergy Star Hot High Efficiency Chille Efficient Lighting - Other Interior Lighting Two Speed Pool Pump Spray Foam Insu Energy Star Hot High Efficiency Chille Efficient Lighting - Other Interior Lighting Variable Speed Pool Pump Spray Foam Insu Energy Star Hot High Efficiency DX 13 Efficient Lighting - High Bay Variable Speed Pool Pump Wall Insulation Energy Star Hot High Efficiency DX 13 Efficient Lighting - High Bay Variable Speed Pool Pump Wall Insulation Energy Star Hot High Efficiency DX 13 Efficient Lighting - Other Interior Lighting Variable Speed Pool Pump Energy Star Hot High Efficiency DX 13 Efficient Lighting - Other Interior Lighting Variable Speed Pool Pump Energy Star Hot High Efficiency PTAC Fan Equipment Upgrades Variable Speed Pool Pump Energy Star Hot High Efficiency PTAC Fan Equipment Upgrades Thermostatic Shower Restriction Valve Energy Star Hot High Efficiency PTAC Pump Equipment Upgrade Linear LED Energy Star Hot High Efficiency PTAC Pump Equipment Upgrade Thermostatic Shower Restriction Valve Linear LED Energy Star Hot High Efficiency PTAC Pump System Optimization Thermostatic Shower Restriction Valve Linear LED hermostatic Shower Restriction Valve Energy Star Hot High Efficiency PTAC Pump System Optimization Linear LED Heat Pump Wat(High Efficiency PTAC Process Refrig Equipment Upgrade Thermostatic Shower Restriction Valve Linear LED Thermostatic Shower Restriction Valve Heat Pump Wat High Efficiency PTAC Process Refrig Equipment Upgrade Linear LED Solar Water Hea High Efficiency PTHP Efficient Lighting - High Bay Air Sealing-Infiltration Control Air Sealing-Infiltration Control Solar Water Hea High Efficiency PTHP Efficient Lighting - High Bay Air Sealing-Infiltration Control Solar Water Hea High Efficiency PTHP Efficient Lighting - Other Interior Lighting Ceiling Insulation(R12 to R38) Solar Water Hea High Efficiency PTHP Efficient Lighting - Other Interior Lighting Ceiling Insulation(R12 to R38) Solar Water Hea High Efficiency PTHP Process Refrig Controls Solar Water Hea High Efficiency PTHP Process Refrig Controls Ceiling Insulation(R12 to R38) Ceiling Insulation(R12 to R38) Solar Water Hea High Efficiency PTHP Process Refrig Equipment Upgrade Solar Water Hea High Efficiency PTHP Process Refrig Equipment Upgrade Ceiling Insulation(R12 to R38) Ceiling Insulation(R12 to R38) Solar Water Hea Efficient Battery Char HVAC Equipment Upgrades Ceiling Insulation(R19 to R38) Solar Water Hea Efficient Battery Char HVAC Equipment Upgrades Ceiling Insulation(R19 to R38) High Efficiency C Efficient Battery Char Efficient Lighting - 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High Bay Energy Star Windows High Efficiency C Efficient Battery Char Efficient Lighting - Other Interior Lighting Home Energy Management System High Efficiency C Efficient Battery Char Efficient Lighting - Other Interior Lighting Home Energy Management System High Efficiency C Efficient Battery Char Compressed Air Equipment High Efficiency C Efficient Battery Char Compressed Air Equipment Home Energy Management System High Efficiency C Efficient Battery Char Efficient Lighting - High Bay Home Energy Management System High Efficiency C Efficient Battery Char Efficient Lighting - High Bay Home Energy Management System Home Energy Management System High Efficiency C Efficient Battery Char Efficient Lighting - Other Interior Lighting Spray Foam Insulation(Base R2) High Efficiency C Efficient Battery Char Efficient Lighting - Other Interior Lighting Spray Foam Insulation(Base R2) High Efficiency C Efficient Battery Char Process Refrig Equipment Upgrade Wall Insulation High Efficiency C Efficient Battery Char Process Refrig Equipment Upgrade Wall Insulation High Efficiency C Efficient Battery Char Process Heat Equipment Upgrade High Efficiency C Efficient Battery Char Process Heat Equipment Upgrade High Efficiency C Ceiling Insulation (R2 Building Envelope Improvements High Efficiency C Ceiling Insulation(R2 Building Envelope Improvements High Efficiency C Ceiling Insulation(R2 Efficient Lighting - 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1 - Base No CO2, mid-fuel, 2-yr payback, PCT plus separate TRC and RIM screenings

2 - Sensitiv No CO2, mid-fuel, 1-yr payback, PCT plus separate TRC and RIM screenings 3 - Sensitiv No CO2, high-fuel, 2-yr payback, PCT plus separate TRC and RIM screenings 3 - Sensitiv No CO2, mid-fuel, 2-yr payback, PCT plus separate TRC and RIM screenings 5 - Sensitiv No CO2, mid-fuel, 2-yr payback, PCT plus separate TRC and RIM screenings 5 - Sensitiv No CO2, mid-fuel, 2-yr payback, PCT plus separate TRC and RIM screenings 6 - Sensitiv No CO2, mid-fuel, 2-yr payback, PCT plus separate TRC and RIM screenings 6 - Sensitiv No CO2, mid-fuel, 2-yr payback, PCT plus separate TRC and RIM screenings 6 - Sensitiv No CO2, mid-fuel, 2-yr payback, PCT plus separate TRC and RIM screenings 6 - Sensitiv No CO2, mid-fuel, 2-yr payback, PCT plus separate TRC and RIM screenings 6 - Sensitiv No CO2, mid-fuel, 2-yr payback, PCT plus separate TRC and RIM screenings 6 - Sensitiv No CO2, mid-fuel, 2-yr payback, PCT plus separate TRC and RIM screenings 6 - Sensitiv No CO2, mid-fuel, 2-yr payback, PCT plus separate TRC and RIM screenings 6 - Sensitiv No CO2, mid-fuel, 2-yr payback, PCT plus separate TRC and RIM screenings 6 - Sensitiv No CO2, mid-fuel, 2-yr payback, PCT plus separate TRC and RIM screenings 7 - Sensitiv No CO2, mid-fuel, 2-yr payback, PCT plus separate TRC and RIM screenings 7 - Sensitiv No CO2, mid-fuel, 2-yr payback, PCT plus separate TRC and RIM screenings 7 - Sensitiv No CO2, mid-fuel, 2-yr payback, PCT plus separate TRC and RIM screenings 8 - Sensitiv No CO2, mid-fuel, 2-yr payback, PCT plus separate TRC and RIM screenings 8 - Sensitiv No CO2, mid-fuel, 2-yr payback, PCT plus separate TRC and RIM screenings 8 - Sensitiv No CO2, mid-fuel, 2-yr payback, PCT plus separate TRC and RIM screenings 8 - Sensitiv No CO2, mid-fuel, 2-yr payback, PCT plus separate TRC and RIM screenings 8 - Sensitiv No CO2, mid-fuel, 2-yr payback, PCT plus separate TRC and RIM screenings 8 - Sensitiv No CO2, mid-fuel, 2-yr payback, PCT plus separate TRC and RIM screenings 8 - Sensitiv No CO2, mid-fuel, 2-yr payback, PCT plus separate TRC RES-TRC RES-RIM COM-TRC COM-RIM IND-TRC IND-RIM RES-TRC RES-RIM COM-TRC COM-RIM IND-TRC IND-RIM RES-TRC RES-RIM COM-TRC COM-RIM IND-TRC IND-RIM High Efficie 14 SEER AS Efficient E> High Efficie Compressed Air Controls High Efficie 14 SEER AS Energy Star High Efficie Efficient Lighting - Other Interior Lighting High Efficie 14 SEER AS Efficient E> High Efficie Compressed Air Controls High Efficie 14 SEER AS Efficient E> High Efficie Compressed Air Controls High Efficit 14 SEER AS Energy Sta High Efficit Efficient Lighting - Other Interior Lighting High Efficit 14 SEER AS Efficient E> High Efficit Compressed Air Controls High Efficie 14 SEER AS Efficient E> High Efficie Compressed Air Equipment High Efficie 14 SEER AS Energy Stal High Efficie Pump Equipment Upgrade High Efficie 14 SEER AS Efficient E> High Efficie Compressed Air Equipment High Efficie 14 SEER AS Efficient E> High Efficie Compressed Air Equipment High Efficie 14 SEER AS Efficient E> High Efficie Compressed Air Equipment High Efficie 14 SEER AS Energy Stal High Efficie Pump Equipment Upgrade High Efficie 14 SEER AS Efficient E> High Efficie Plant Energy Management High Efficie 14 SEER AS Energy Stal High Efficie Process Refrig Controls High Efficie 14 SEER AS Efficient E> High Efficie Efficient Lighting - 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High Bay 15 SEER Ce Air Sealing Energy Sta High Efficient Lighting - Other Interior Lighting 15 SEER Ce Air Sealing Efficient E> High Efficient Lighting - High Bay 15 SEER Ce Ceiling Inst Efficient E> High Efficie Efficient Lighting - High Bay 15 SEER Ce Ceiling Inst Energy Sta High Efficit Efficient Lighting - Other Interior Lighting 15 SEER Ce Ceiling Inst Efficient E> High Efficit Efficient Lighting - High Bay 16 SEER Ce Ceiling Inst Efficient E> High Efficie Efficient Lighting - Other Interior Lighting 16 SEER Ce Ceiling Inst Energy Sta High Efficit Efficient Lighting - Other Interior Lighting - O 16 SEER Ce Ceiling Inst Efficient E> High Efficie Efficient Lighting - Other Interior Lighting 16 SEER Ce Ceiling Inst Energy Sta High Efficit Efficient Lighting - Other Interior Lighting - High Efficit Efficient Lighting - Other Interior Lighting - Other Interior Lighting - High Bay Thermosta Ceiling Inst Energy StarHigh Efficit Pump Equipment Upgrade CFL-13W Ceiling Inst Efficient E> High Efficit Fan Equipment Upgrades Energy Sta Ceiling Inst Efficient E> High Efficit Lighting Controls Energy Sta Ceiling Inst Efficient E> High Efficit Lighting Controls Thermosta Ceiling Inst Energy StarHigh Efficit Pump Equipment Upgrade CFL-13W Ceiling Inst Efficient E> High Efficit Fan Equipment Upgrades Thermosta Ceiling Inst Energy Sta High Efficite Efficient Lighting - Other Interior Lighting CFL-13W Ceiling Inst Efficient E> High Efficite Motor Equipment Upgrades Energy Sta Ceiling Inst Efficient E> High Efficit Fan Equipment Upgrades Energy Stal Ceiling Inst Efficient E> High Efficit Fan Equipment Upgrades Thermosta Ceiling Inst Energy Sta High Efficite Efficient Lighting - Other Interior Lighting CFL-13W Ceiling Inst Efficient E> High Efficit Motor Equipment Upgrades Energy Sta Ceiling Inst Efficient E> High Efficit Plant Energy Management Air Sealing Ceiling Inst Energy Sta High Efficit Process Refrig Controls CFL-13W Ceiling Inst Efficient E> High Efficit Pump Equipment Upgrade Air Sealing Ceiling Inst Energy Sta High Efficit Process Refrig Controls CFL-13W Ceiling Inst Efficient E> High Efficit Pump Equipment Upgrade Energy Sta Ceiling Inst Efficient E> High Efficit Plant Energy Management LED - 9W F Ceiling Inst Efficient E> High Efficit Process Refrig Controls CFL-13W Ceiling Inst Efficient E> High Efficit Motor Equipment Upgrades Air Sealing Ceiling Inst Energy Stal High Efficit HVAC Equipment Upgrades Ceiling Inst Ceiling Inst Energy Stat High Efficit HVAC Equipment Upgrades LED - 9W F Ceiling Inst Efficient E> High Efficie Process Refrig Controls CFL-13W Ceiling Inst Efficient E> High Efficit Motor Equipment Upgrades Ceiling Inst Ceiling Inst Solar Wate High Efficit Efficient Lighting - Other Interior Lighting LED - 9W F Ceiling Inst Energy Sta High Efficit Process Heat Equipment Upgrade CFL-13W Ceiling Inst Energy Stal High Efficit Motor Optimization CFL-13W Ceiling Inst Energy Stal High Efficit Motor Optimization Ceiling Inst Duct Repai Solar Wate High Efficite Efficient Lighting - Other Interior Lighting LED - 9W F Ceiling Inst Energy Sta High Efficite Process Heat Equipment Upgrade CFL-13W Ceiling Inst Energy Sta High Efficit Plant Energy Management Ceiling Inst Energy Stal Solar Wate High Efficitefficient Lighting - Other Interior Lighting LED - 9W F Ceiling Inst Energy Stal High Efficite Process Heat Improved Controls CFL-13W Duct Repai Energy Stal High Efficie Plant Energy Management Ceiling Inst Energy Stal Solar Wate High Efficite Efficient Lighting - Other Interior Lighting LED - 9W F Duct Repai Energy Stal High Efficite Process Heat Improved Controls Ceiling Inst Energy Stal Solar Wate High Efficit Efficient Lighting - Other Interior Lighting LED Specia Duct Repai Energy Stal High Efficit HVAC Recommissioning LED - 9W F Duct Repai Energy Sta High Efficie Pump Equipment Upgrade LED - 9W F Duct Repai Energy Sta High Efficie Pump Equipment Upgrade Ceiling Inst Home EnerSolar Wate High Efficit Efficient Lighting - Other Interior Lighting LED Specia Duct Repai Energy Sta High Efficit HVAC Recommissioning LED - 9W F Energy Stal Energy Stal High Efficit Plant Energy Management Ceiling Inst Home EnerSolar Wate High Efficitefficient Lighting - Other Interior Lighting LED Specia Energy Sta Energy Sta High Efficitefficient Lighting - High Bay LED - 9W F Energy Stal Energy Stal High Efficie Plant Energy Management Ceiling Inst Home EnerSolar Wate High Efficitefficient Lighting - Other Interior Lighting LED Specia Energy Stal Energy Stal High Efficitefficient Lighting - High Bay LED - 9W F Energy Stal Energy Stal High Efficit Plant Energy Management Ceiling Inst Home EnerSolar Wate High Efficit Motor Optimization LED Specia Energy Stal Energy Stal High Efficite Efficient Lighting - Other Interior Lighting LED Specia Energy Stal Energy Stal High Efficite Process Refrig Equipment Upgrade LED - 9W F Home Energy Sta High Efficit Plant Energy Management LED Specia Home Energy Sta High Efficit Efficient Lighting - Other Interior Lighting Ceiling Inst Home EnerSolar Wate High Efficit Motor Optimization LED - 9W Home Energy Stal High Efficie Process Refrig Controls Ceiling Inst Home EnerHigh Efficit High Efficit Efficient Lighting - Other Interior Lighting Solar Pool Home Energy Sta High Efficit Process Refrig Equipment Upgrade LED - 9W Home Energy Stal High Efficie Process Refrig Controls Duct Repai Spray Foan High Efficit High Efficit Efficient Lighting - Other Interior Lighting Solar Pool Home Energy Sta High Efficit Process Refrig Equipment Upgrade LED - 9W Home Energy Sta High Efficie Process Refrig Equipment Upgrade Energy Stal Spray Foan High Efficit High Efficit Efficient Lighting - Other Interior Lighting Solar Pool Home Energy Stal High Efficit Efficient Lighting - High Bay Energy Sta Wall Insula High Efficie High Efficie Efficient Lighting - Other Interior Lighting Solar Pool Home Energy Sta High Efficie Efficient Lighting - High Bay LED - 9W Home Energy StarHigh Efficie Process Refrig Equipment Upgrade LED - 9W Home Energy Stal High Efficit Plant Energy Management Energy Sta Wall Insula High Efficit High Efficiency Chiller (Water cooled-positive displacer Solar Pool Home Energy Sta High Efficit Efficient Lighting - Other Interior Lighting Two Speed Home Energy Sta High Efficit Efficient Lighting - High Bay LED - 9W Spray Foan Energy Sta High Efficit Plant Energy Management Home Energy Manage High Efficie High Efficiency Chiller (Water cooled-positive displacen Solar Pool Spray Foan Energy Sta High Efficient Lighting - Other Interior Lighting - 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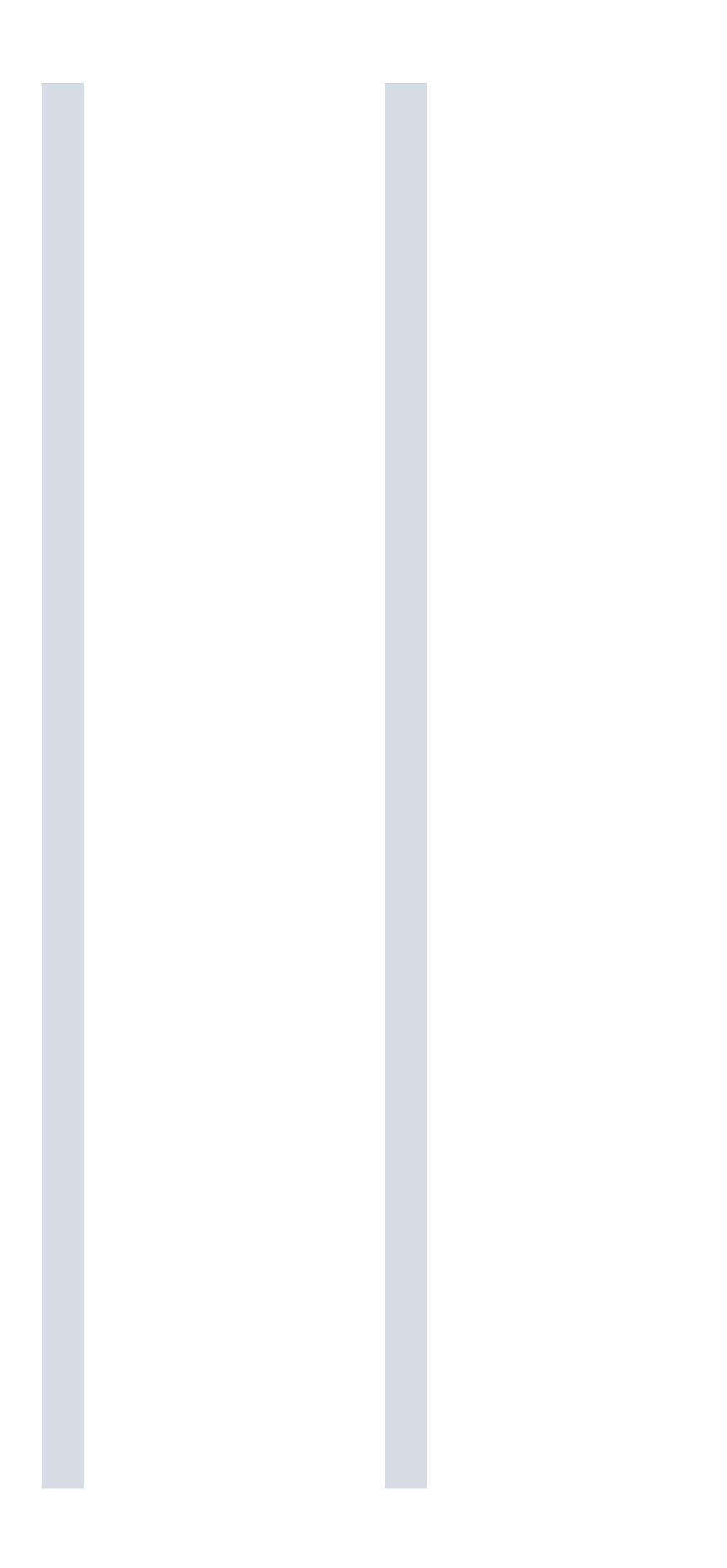
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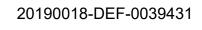
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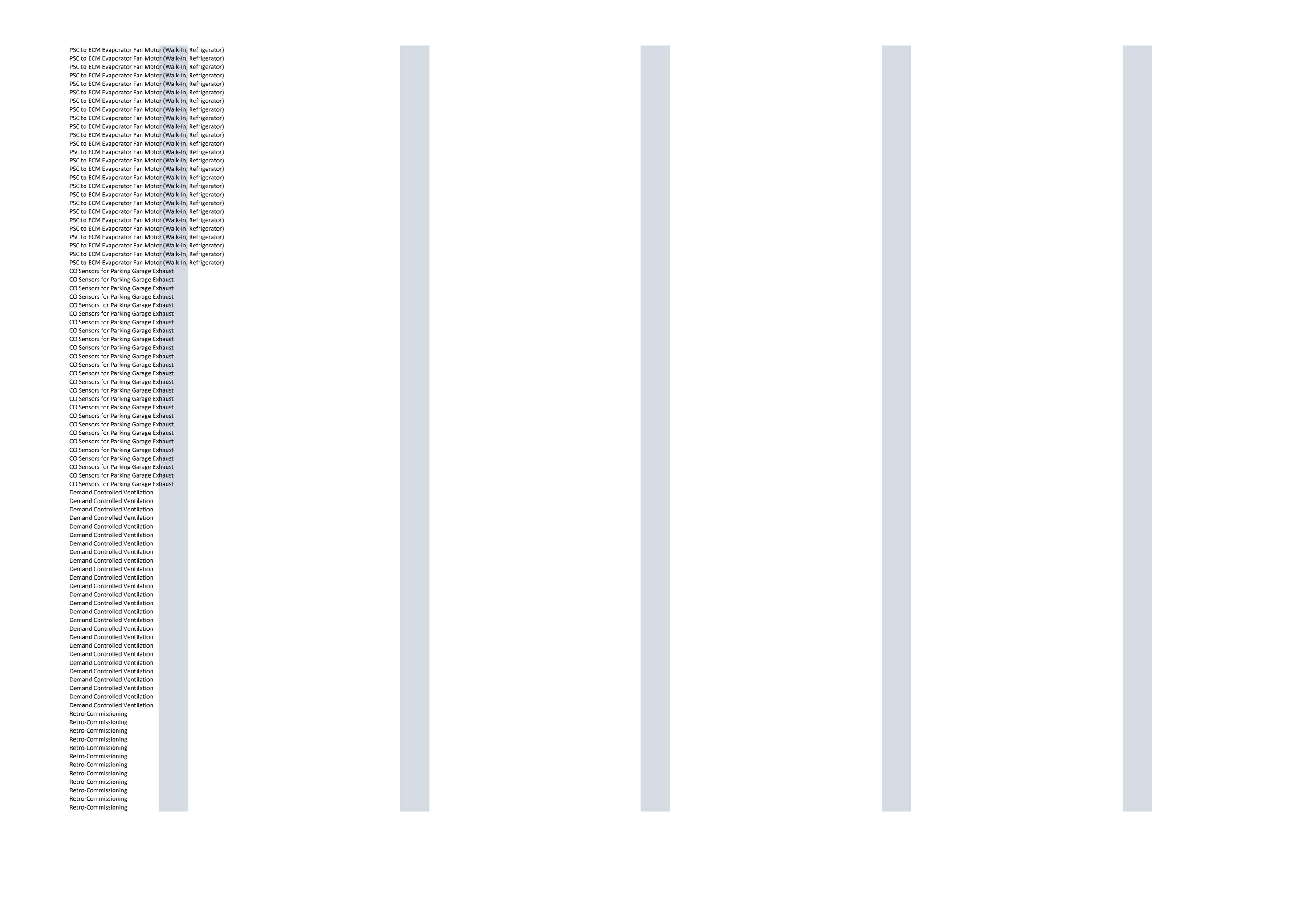
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Summary Tab

Section 1. Forecasted Sales by Utility (kWh)

	DEF
2020	20,465,800,116

Section 2. Potential Savings and as a Percentage of Sales

	TRC-1 year	TRC-2 year
Energy Savings (kWh)	2,320,030,255	2,137,705,925
Saving Percentage (%)	11.34%	10.45%
Summer Peak Savings (kW)	1,005,600	969,650
Winter Peak Savings (kW)	460,435	549,631

**** Start Year Sales by Industry - Breakdown by Utility

Start Year Sales by End Use					
		DE	F		
Residential	kWh		% of Sales		
Single Family		14,661,948,423		71.64%	
Multi-Family		4,174,737,143		20.40%	
Manufactured Home		1,629,114,550		7.96%	

Section 3. Start Year Sales by End Use - Breakdown by Utility

Start Year Sales by End Use				
		DEF		
End Use	kWh	% of S	ales	
Space Heating	1,414	,462,338	6.91%	
Space Cooling	6,626	6,863,668	32.38%	
Domestic Hot Water	2,031	,995,274	9.93%	
Lighting	1,681	,529,115	8.22%	
Cooking	412	,732,509	2.02%	
Appliances	2,473	,149,039	12.08%	
Electronics	1,119	,897,987	5.47%	
Miscellaneous	4,705	5,170,187	22.99%	

Section 4. Energy Potentials by End Use - Breakdown by Utility

Energy Potential by End Use		
	TRC-:	1 year
End Use	kWh	% of Savings
Space Heating	300,593,302	12.96%
Space Cooling	1,190,225,539	51.30%
Domestic Hot Water	23,502,153	1.01%
Lighting	675,003,595	29.09%
Cooking	28,136,358	1.21%
Appliances	0	0.00%
Electronics	17,501,231	0.75%
Miscellaneous	85,068,076	3.67%

Section 5. Summer Peak Demand Potentials by End Use - Breakdown by Utility

Summer Peak Potentials by End Use				
	TRC	-1 year		
End Use	kW	% of Savings		
Space Heating	0	0.00%		
Space Cooling	924,765	91.96%		
Domestic Hot Water	2,117	0.21%		
Lighting	52,483	5.22%		
Cooking	11,586	1.15%		
Appliances	0	0.00%		
Electronics	1,928	0.19%		
Miscellaneous	12,721	1.27%		

Section 6. Winter Peak Demand Potentials by End Use - Breakdown by Utility

Winter Peak Potentials by End U	Jse	
	TR	C-1 year
End Use	kW	% of Savings
Space Heating	383,007	83.18%
Space Cooling	0	0.00%
Domestic Hot Water	4,557	0.99%
Lighting	55,104	11.97%
Cooking	1,931	0.42%
Appliances	0	0.00%
Electronics	1,504	0.33%
Miscellaneous	14,332	3.11%

Base F	Low Fue			
TRC-3 year	RIM-1 year	RIM-2 year	RIM-3 year	TRC-2 year
1,449,185,504	1,607,653,064	1,607,653,064	1,447,767,654	2,137,681,708
7.08%	7.86%	7.86%	7.07%	10.45%
800,653	930,923	930,923	808,289	969,640
456,239	522,315	522,315	487,215	549,616

Base Fuel Cost

TRC-2	2 year	TRC-3	year	RIM-1
kWh	% of Savings	kWh	% of Savings	kWh
387,641,080	18.13%	359,451,262	24.80%	386,006,708
1,156,891,571	54.12%	1,053,210,327	72.68%	1,221,646,356
9,819,761	0.46%	8,215,094	0.57%	0
491,939,075	23.01%	0	0.00%	0
28,308,821	1.32%	28,308,821	1.95%	0
0	0.00%	0	0.00%	0
0	0.00%	0	0.00%	0
63,105,616	2.95%	0	0.00%	0

Base Fuel Cost

TRC-2	2 year	TRC-3	year	RIM-1
kW	% of Savings	kW	% of Savings	kW
0	0.00%	0	0.00%	0
904,400	93.27%	788,256	98.45%	930,923
884	0.09%	740	0.09%	0
43,272	4.46%	0	0.00%	0
11,657	1.20%	11,657	1.46%	0
0	0.00%	0	0.00%	0
0	0.00%	0	0.00%	0
9,437	0.97%	0	0.00%	0

Base Fuel Cost

TRC-2	2 year	TRC-3	year	RIM-1
kW	% of Savings	kW	% of Savings	kW
489,720	89.10%	452,704	99.23%	522,315
0	0.00%	0	0.00%	0
1,904	0.35%	1,593	0.35%	0
45,432	8.27%	0	0.00%	0
1,943	0.35%	1,943	0.43%	0
0	0.00%	0	0.00%	0
0	0.00%	0	0.00%	0
10,632	1.93%	0	0.00%	0

I Cost High Fuel Cost		Mid Fuel Cost w CO2		
RIM-2 year	TRC-2 year	RIM-2 year	TRC-2 year	RIM-2 year
1,607,653,064	2,693,124,021	1,694,142,787	2,188,473,376	1,607,653,064
7.86%	13.16%	8.28%	10.69%	7.86%
930,923	1,044,661	979,100	969,196	930,923
522,315	678,769	531,216	549,889	522,315

year	RIM-2	2 year	RIM-3 year			
% of Savings	kWh	% of Savings	kWh	% of Savings		
24.01%	386,006,708	24.01%	359,451,262	24.83%		
75.99%	1,221,646,356	75.99%	1,088,316,392	75.17%		
0.00%	0	0.00%	0	0.00%		
0.00%	0	0.00%	0	0.00%		
0.00%	0	0.00%	0	0.00%		
0.00%	0	0.00%	0	0.00%		
0.00%	0	0.00%	0	0.00%		
0.00%	0	0.00%	0	0.00%		

year	RIM-2	2 year	RIM-3 year			
% of Savings	kW	% of Savings	kW	% of Savings		
0.00%	0	0.00%	0	0.00%		
100.00%	930,923	100.00%	808,289	100.00%		
0.00%	0	0.00%	0	0.00%		
0.00%	0	0.00%	0	0.00%		
0.00%	0	0.00%	0	0.00%		
0.00%	0	0.00%	0	0.00%		
0.00%	0	0.00%	0	0.00%		
0.00%	0	0.00%	0	0.00%		

year	RIM-2	2 year	RIM-3 year			
% of Savings	kW	% of Savings	kW	% of Savings		
100.00%	522,315	100.00%	487,215	100.00%		
0.00%	0	0.00%	0	0.00%		
0.00%	0	0.00%	0	0.00%		
0.00%	0	0.00%	0	0.00%		
0.00%	0	0.00%	0	0.00%		
0.00%	0	0.00%	0	0.00%		
0.00%	0	0.00%	0	0.00%		
0.00%	0	0.00%	0	0.00%		

20190018-DEF-0039439

Low Fuel Cost

TRO	2	DIA	2
IRC	-2 year	T	-2 year
kWh	% of Savings	kWh	% of Savings
387,639,385	18.13%	386,006,708	24.01%
1,156,869,051	54.12%	1,221,646,356	75.99%
9,819,761	0.46%	0	0.00%
491,939,075	23.01%	0	0.00%
28,308,821	1.32%	0	0.00%
0	0.00%	0	0.00%
0	0.00%	0	0.00%
63,105,616	2.95%	0	0.00%

Low Fuel Cost

TF	C-2 year	RIM-2 year			
kW	% of Savings	kW	% of Savings		
0	0.00%	0	0.00%		
904,390	93.27%	930,923	100.00%		
884	0.09%	0	0.00%		
43,272	4.46%	0	0.00%		
11,657	1.20%	0	0.00%		
0	0.00%	0	0.00%		
0	0.00%	0	0.00%		
9,437	0.97%	0	0.00%		

Low Fuel Cost

TRC-2	2 year	RIM-2 year				
kW	% of Savings	kW	% of Savings			
489,705	89.10%	522,315	100.00%			
0	0.00%	0	0.00%			
1,904	0.35%	0	0.00%			
45,432	8.27%	0	0.00%			
1,943	0.35%	0	0.00%			
0	0.00%	0	0.00%			
0	0.00%	0	0.00%			
10,632	1.93%	0	0.00%			

20190018-DEF-0039441

High Fuel Cost

TRC-2 y	ear	RIM-	2 year	TRC-2 y
kWh	% of Savings	kWh	% of Savings	kWh
391,140,773	14.52%	390,187,333	23.03%	387,878,589
1,211,510,024	44.99%	1,303,955,454	76.97%	1,158,101,206
457,799,405	17.00%	0	0.00%	9,819,761
491,939,074	18.27%	0	0.00%	491,939,075
28,308,821	1.05%	0	0.00%	28,308,821
0	0.00%	0	0.00%	0
0	0.00%	0	0.00%	0
112,425,925	4.17%	0	0.00%	112,425,925

High Fuel Cost

TRC-2 y	ear	RIM-	TRC-2 y	
kW	% of Savings	kW	% of Savings	kW
0	0.00%	0	0.00%	0
939,081	89.89%	979,100	100.00%	903,946
41,214	3.95%	0	0.00%	884
43,272	4.14%	0	0.00%	43,272
11,657	1.12%	0	0.00%	11,657
0	0.00%	0	0.00%	0
0	0.00%	0	0.00%	0
9,437	0.90%	0	0.00%	9,437

	High	Fuel Cost		
TRC-	2 year	RIN	TRC-2	
kW % of Savings		kW	% of Savings	kW
495,443	72.99%	531,216	100.00%	489,978
0	0.00%	0	0.00%	0
125,318	18.46%	0	0.00%	1,904
45,432	6.69%	0	0.00%	45,432
1,943	0.29%	0	0.00%	1,943
0	0.00%	0	0.00%	0
0	0.00%	0	0.00%	0
10,632	1.57%	0	0.00%	10,632



Mid Fuel Cost w CO2 RIM-2 year ear % of Savings % of Savings kWh 24.01% 17.72% 386,006,708 75.99% 52.92% 1,221,646,356 0.45% 0.00% 0 22.48% 0 0.00% 1.29% 0 0.00% 0.00% 0 0.00% 0.00% 0 0.00% 5.14% 0.00% 0

Mid Fuel Cost w CO2								
ear	RIM-2 yea	ar						
% of Savings	kW	% of Savings						
0.00%	0	0.00%						
93.27%	930,923	100.00%						
0.09%	0	0.00%						
4.46%	0	0.00%						
1.20%	0	0.00%						
0.00%	0	0.00%						
0.00%	0	0.00%						
0.97%	0	0.00%						

Mid Fuel Cost w CO2

ear RIM-2 year							
% of Savings	kW	% of Saving					
89.10%	522,315	100.00%					
0.00%	0	0.00%					
0.35%	0	0.00%					
8.26%	0	0.00%					
0.35%	0	0.00%					
0.00%	0	0.00%					
0.00%	0	0.00%					
1.93%	0	0.00%					

Summary Tab

Section 1. Forecasted Sales by Utility (kWh)

DEF 12,183,162,952 2020

Section 2. Potential Savings and as a Percentage of Sales

	Base Fuel				Low F	uel High Fuel			Mid Fuel w CO2			
	TRC-1 year	TRC-2 year	TRC-3 year	RIM-1 year	RIM-2 year	RIM-3 year	TRC-2 year	RIM-2 year	TRC-2 year	RIM-2 year	TRC-2 year	RIM-2 year
Energy Savings (kWh)	1,287,814,909	833,710,940	450,847,943	399,425,901	290,131,562	241,152,215	827,533,435	288,810,795	947,829,205	275,693,040	833,751,080	311,876,413
Saving Percentage (%)	10.57%	6.84%	3.70%	3.28%	2.38%	1.98%	6.79%	2.37%	7.78%	2.26%	6.84%	2.56%
Summer Peak Savings (kW)	286,885	201,813	141,619	133,397	104,337	97,613	200,943	104,200	210,830	93,951	201,803	112,105
Winter Peak Savings (kW)	194,920	74,246	36,234	90,490	42,244	24,552	73,245	41,470	76,226	42,244	74,247	42,244

**** Start Year Sales by Industry - Breakdown by Utility

Start Year Sales by End Use		
	TRC-1 y	vear
Industry	kWh	% of Sales
Assembly	393,516,163	3.23%
College and University	48,732,652	0.40%
Grocery	1,017,294,106	8.35%
Healthcare	575,045,291	4.72%
Hospitals	645,707,636	5.30%
Institutional	432,502,285	3.55%
Lodging/Hospitality	1,143,999,001	9.39%
Miscellaneous	1,921,284,798	15.77%
Offices	2,182,004,485	17.91%
Restaurants	1,215,879,663	9.98%
Retail	2,069,919,386	16.99%
Schools K-12	134,014,792	1.10%
Warehouse	403,262,694	3.31%

Section 3. Start Year Sales by End Use - Breakdown by Utility

Start Year Sales by End Use		
	TRC-1 y	vear
End Use	kWh	% of Sales
Interior Lighting	3,244,291,718	26.63%
Exterior Lighting	623,902,253	5.12%
Office Equipment	623,986,790	5.12%
Cooking	193,802,049	1.59%
Refrigeration	941,022,980	7.72%
Space Heating	126,130,657	1.04%
Space Cooling	2,938,770,584	24.12%
Ventilation and Circulation	1,064,637,459	8.74%
Domestic Hot Water	177,232,772	1.45%

2,249,385,689 18.46%

Section 4. Energy Potentials by End Use - Breakdown by Utility

Miscellaneous

						Base Fuel								Low	Fuel			Hig	n Fuel			Mid F	uel w CO2	
Energy Potential by End Use																								
	TRC-1	year	TRC-	2 year	TR	C-3 year	RIM-:	1 year	RIM-	2 year	RIM	-3 year	TRC-2	year	RIM-	-2 year	TRC-2	year	RIM	Л-2 year	TRC	-2 year	RIN	Л-2 year
End Use	kWh	% of Savings	kWh	% of Savings	kWh	% of Savings	kWh	% of Savings k	Wh	% of Savings	kWh	% of Savings	kWh	% of Savings k	‹Wh	% of Savings	kWh	% of Savings						
Interior Lighting	358,695,519	27.85%	114,661,782	13.75%	6 25,349,643	5.62%	32,882,569	8.23%	0	0.00%	0	0.00%	6 112,428,306	13.59%	0	0.00%	137,914,471	14.55%	0	0.00%	114,661,782	13.75%	0	0.00%
Exterior Lighting	11,561,961	0.90%	671,276	0.08%	6 367,154	0.08%	6,323,571	1.58%	0	0.00%	0	0.00%	671,276	0.08%	0	0.00%	54,301,974	5.73%	0	0.00%	671,276	0.08%	0	0.00%
Office Equipment	4,078,467	0.32%	938,668	0.11%	938,668	0.21%	0	0.00%	0	0.00%	0	0.00%	938,668	0.11%	0	0.00%	938,668	0.10%	0	0.00%	938,668	0.11%	0	0.00%
Cooking	20,880,451	1.62%	18,792,194	2.25%	6 13,859,008	3.07%	0	0.00%	0	0.00%	0	0.00%	6 18,792,194	2.27%	0	0.00%	18,792,194	1.98%	0	0.00%	18,792,194	2.25%	0	0.00%
Refrigeration	153,911,764	11.95%	107,221,349	12.86%	6 31,928,503	7.08%	5,845,727	1.46%	0	0.00%	0	0.00%	6 107,221,349	12.96%	0	0.00%	110,564,897	11.67%	0	0.00%	107,221,349	12.86%	0	0.00%
Space Heating	14,741,640	1.14%	12,928,526	1.55%	6 9,771,959	2.17%	9,357,516	2.34%	6,792,075	2.34%	6,314,415	2.62%	ة 12,708,599	1.54%	6,792,075	2.35%	17,624,732	1.86%	7,532,133	2.73%	12,928,526	1.55%	7,575,765	2.43%
Space Cooling	470,187,948	36.51%	425,380,353	51.02%	6 247,211,093	54.83%	226,546,876	56.72%	199,531,408	68.77%	180,629,125	74.90%	423,127,529	51.13%	199,531,408	69.09%	450,124,369	47.49%	215,115,524	78.03%	425,420,494	51.02%	220,492,568	70.70%
Ventilation and Circulation	77,621,710	6.03%	54,066,803	6.49%	6 23,908,138	5.30%	71,206,584	17.83%	53,045,383	18.28%	23,445,980	9.72%	52,746,036	6.37%	51,724,616	17.91%	54,208,077	5.72%	53,045,383	19.24%	54,066,803	6.48%	53,045,383	17.01%
Domestic Hot Water	32,182,239	2.50%	5,529,965	0.66%	5,162,371	1.15%	1,793,681	0.45%	0	0.00%	0	0.00%	5,529,965	0.67%	0	0.00%	9,839,800	1.04%	0	0.00%	5,529,965	0.66%	0	0.00%
Miscellaneous	143,953,211	11.18%	93,520,024	11.22%	6 92,351,407	20.48%	45,469,378	11.38%	30,762,696	10.60%	30,762,696	12.76%	6 93,369,513	11.28%	30,762,696	10.65%	93,520,024	9.87%	0	0.00%	93,520,024	11.22%	30,762,696	9.86%

Section 5. Summer Peak Demand Potentials by End Use - Breakdown by Utility

						Base Fuel								Lov	w Fuel			High	n Fuel			Mid F	Fuel w CO2	
Summer Peak Potentials by End Us	se																							
	TRC-1	year	TRC-	2 year	TRC-	3 year	RIM-1	l year	RIN	M-2 year	R	IM-3 year	TRC-2	year	RIM	-2 year	TRC-2	year		RIM-2 year	TI	RC-2 year	RIM	1-2 year
End Use	kW	% of Savings	kW	% of Savings k\	N	% of Savings	kW	% of Savings	kW	% of Savings k	Ŵ	% of Savings k	W	% of Savings	kW	% of Savings	kW	% of Savings	kW	% of Savings	kW	% of Savings	kW	% of Savings
Interior Lighting	70,004	24.40%	22,943	11.37%	6,149	4.34%	10,152	7.61%	0	0.00%	0	0.00%	22,654	11.27%	0	0.00%	25,034	11.87%	0	0.00%	22,943	11.37%	0	0.00%
Exterior Lighting	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Office Equipment	600	0.21%	107	0.05%	107	0.08%	0	0.00%	0	0.00%	0	0.00%	107	0.05%	0	0.00%	107	0.05%	0	0.00%	107	0.05%	0	0.00%
Cooking	3,998	1.39%	3,659	1.81%	2,552	1.80%	0	0.00%	0	0.00%	0	0.00%	3,659	1.82%	0	0.00%	3,659	1.74%	0	0.00%	3,659	1.81%	0	0.00%
Refrigeration	22,314	7.78%	15,677	7.77%	4,361	3.08%	1,805	1.35%	0	0.00%	0	0.00%	15,677	7.80%	0	0.00%	16,175	7.67%	0	0.00%	15,677	7.77%	0	0.00%
Space Heating	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Space Cooling	140,556	48.99%	126,957	62.91%	99,587	70.32%	90,479	67.83%	81,958	78.55%	78,316	80.23%	126,513	62.96%	81,958	78.65%	132,953	63.06%	88,428	94.12%	126,946	62.91%	89,726	80.04%
Ventilation and Circulation	9,987	3.48%	5,756	2.85%	2,518	1.78%	9,090	6.81%	5,523	5.29%	2,441	2.50%	5,618	2.80%	5,385	5.17%	5,774	2.74%	5,523	5.88%	5,756	2.85%	5,523	4.93%
Domestic Hot Water	3,082	1.07%	455	0.23%	388	0.27%	554	0.42%	0	0.00%	0	0.00%	455	0.23%	0	0.00%	869	0.41%	0	0.00%	455	0.23%	0	0.00%
Miscellaneous	36,343	12.67%	26,260	13.01%	25,956	18.33%	21,317	15.98%	16,856	16.16%	16,856	17.27%	26,260	13.07%	16,856	16.18%	26,260	12.46%	0	0.00%	26,260	13.01%	6 16,856	15.04%

Section 6. Winter Peak Demand Potentials by End Use - Breakdown by Utility

tion 6. Winter Peak Demand Pot	entials by End Use - Breakdown by Utility											
			Base Fuel				Low	Fuel	High	Fuel	Mid Fue	l w CO2
Winter Peak Potentials by	y End Use											
	TRC-1 year	TRC-2 year	TRC-3 year	RIM-1 year	RIM-2 year	RIM-3 year	TRC-2 year	RIM-2 year	TRC-2 year	RIM-2 year	TRC-2 year	RIM-2 year

End Use	kW	% of Savings k	W	% of Savings	kW	% of Savings	kW	% of Savings	W	% of Savings I	Ŵ	% of Savings k	٨W	% of Savings	kW	% of Savings	kW	% of Savings k	N	% of Savings k	N	% of Savings	kW	% of Savings
Interior Lighting	77,116	39.56%	15,725	21.18%	2,109	5.82%	19,671	21.74%	0	0.00%	0	0.00%	15,550	21.23%	0	0.00%	16,203	21.26%	0	0.00%	15,725	21.18%	0	0.00%
Exterior Lighting	6,452	3.31%	302	0.41%	190	0.53%	3,783	4.18%	0	0.00%	0	0.00%	302	0.41%	0	0.00%	302	0.40%	0	0.00%	302	0.41%	0	0.00%
Office Equipment	445	0.23%	107	0.14%	107	0.30%	0	0.00%	0	0.00%	0	0.00%	107	0.15%	0	0.00%	107	0.14%	0	0.00%	107	0.14%	0	0.00%
Cooking	1,833	0.94%	1,656	2.23%	1,235	3.41%	0	0.00%	0	0.00%	0	0.00%	1,656	2.26%	0	0.00%	1,656	2.17%	0	0.00%	1,656	2.23%	0	0.00%
Refrigeration	13,434	6.89%	6,813	9.18%	1,418	3.91%	3,497	3.86%	0	0.00%	0	0.00%	6,813	9.30%	0	0.00%	7,084	9.29%	0	0.00%	6,813	9.18%	0	0.00%
Space Heating	12,417	6.37%	12,228	16.47%	11,743	32.41%	11,629	12.85%	11,151	26.40%	10,809	44.02%	12,177	16.62%	11,151	26.89%	13,295	17.44%	11,151	26.40%	12,228	16.47%	11,150	26.39%
Space Cooling	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Ventilation and Circulation	44,180	22.67%	31,498	42.42%	13,983	38.59%	41,838	46.23%	31,093	73.60%	13,743	55.98%	30,723	41.95%	30,319	73.11%	31,510	41.34%	31,093	73.60%	31,498	42.42%	31,093	73.61%
Domestic Hot Water	9,345	4.79%	150	0.20%	68	0.19%	1,073	1.19%	0	0.00%	0	0.00%	150	0.21%	0	0.00%	300	0.39%	0	0.00%	150	0.20%	0	0.00%
Miscellaneous	29,697	15.24%	5,768	7.77%	5,381	14.85%	8,999	9.94%	0	0.00%	0	0.00%	5,767	7.87%	0	0.00%	5,768	7.57%	0	0.00%	5,768	7.77%	0	0.00%

Summary Tab

Section 1. Forecasted Sales by Utility (kWh)

DEF 2020 3,385,766,670

Section 2. Potential Savings and as a Percentage of Sales

			Base	e Fuel		Low	Fuel	High	Fuel	Mid Fu	el w CO2
	TRC-1 year	TRC-2 year	TRC-3 year			TRC-2 year	RIM-2 year	TRC-2 year	RIM-2 year	TRC-2 year	RIM-2 year
Energy Savings (kWh)	306,793,562	145,979,456	69,698,620			145,545,609		149,694,217		145,979,456	
Saving Percentage (%)	9.06%	4.31%	2.06%			4.30%		4.42%		4.31%	
Summer Peak Savings (kW)	41,927	20,429	9,874			20,370		20,939		20,429	
Winter Peak Savings (kW)	40,855	19,883	9,607			19,825		20,380		19,883	

**** Start Year Sales by Industry - Breakdown by Utility

Start Year Sales by End Use		
	DE	F
Industry	kWh	% of Sales
Agriculture and Assembly	458,476,994	13.54%
Chemicals and Plastics	734,468,249	21.69%
Construction	107,755,924	3.18%
Electrical and Electronic Equip.	154,810,889	4.57%
Lumber/Furniture/Pulp/Paper	356,487,379	10.53%
Metal Products and Machinery	133,740,990	3.95%
Miscellaneous Manufacturing	265,731,119	7.85%
Primary Resources Industries	788,054,018	23.28%
Stone/Clay/Glass/Concrete	271,653,500	8.02%
Textiles and Leather	4,927,200	0.15%
Transportation Equipment	108,340,660	3.20%
Water and Wastewater	1,319,748	0.04%
Large Commercial		

Section 3. Start Year Sales by End Use - Breakdown by End Use

Start Year Sales by End Use		
	DE	F
End Use	kWh	% of Sales
Process Heating	574,087,958	16.96%
Process Cooling	267,561,773	7.90%
Compressed Air	405,224,735	11.97%
Motors Pumps	658,490,194	19.45%
Motors Fans Blowers	405,224,735	11.97%
Process Specific	328,988,213	9.72%
Industrial Lighting	213,559,402	6.31%
HVAC	334,952,792	9.89%
Other	173,375,282	5.12%
Exterior Lighting	24,301,587	0.72%

Section 4. Energy Potentials by End Use - Breakdown by Utility

						Base Fue							Low Fuel			High Fuel			Mid Fuel	w CO2
Energy Potential by End Use																				
	TRC	C-1 year	TR	RC-2 year	1	TRC-3 year						TRC-	2 year	RIM-2 year	TRC	C-2 year	RIM-2 year	TRO	C-2 year	RIM-2 year
End Use	kWh	% of Savings	kWh	% of Savings	kWh	% of Savings	kWh % of Savings	kWh	% of Savings	kWh % o	of Savings	kWh	% of Savings kWh	% of Savings	kWh	% of Savings kWh	% of Savings	kWh	% of Savings kWh	% of Savings
Process Heating	21,535,942	7.02	% 17,483,173	11.98%	464,242	0.67%						17,049,326	11.71%		17,483,173	11.68%		17,483,173	11.98%	
Process Cooling	17,268,390	5.63	% 1,861,669	1.28%	738,562	1.06%						1,861,669	1.28%		4,966,099	3.32%		1,861,669	1.28%	
Compressed Air	48,584,122	15.84	7,915,549	5.42%	0	0.00%						7,915,549	5.44%		7,915,549	5.29%		7,915,549	5.42%	
Motors Pumps	65,051,925	21.20	% 23,367,351	16.01%	7,982,920	11.45%						23,367,351	16.06%		23,921,165	15.98%		23,367,351	16.01%	
Motors Fans Blowers	21,162,716	6.90	6,472,816	4.43%	0	0.00%						6,472,816	4.45%		6,472,816	4.32%		6,472,816	4.43%	
Process Specific	2,271,784	0.74	% 0	0.00%	0	0.00%						0	0.00%		56,517	0.04%		0	0.00%	
Industrial Lighting	81,557,470	26.58	73,194,725	50.14%	47,434,296	68.06%						73,194,725	50.29%		73,194,725	48.90%		73,194,725	50.14%	
HVAC	40,533,861	13.21	% 15,684,172	10.74%	13,078,600	18.76%						15,684,172	10.78%		15,684,172	10.48%		15,684,172	10.74%	
Other	4,884,296	1.59	% 0	0.00%	0	0.00%						0	0.00%		0	0.00%		0	0.00%	
Exterior Lighting	3,943,056	1.29	% 0	0.00%	0	0.00%						0	0.00%		0	0.00%		0	0.00%	

Section 5. Summer Peak Demand Potentials by End Use - Breakdown by Utility

						Base Fuel								Lo	w Fuel			High Fuel			Mid	Fuel w CO2
Summer Peak Potentials by	End Use																					
		TRC-1 year		TRC-2 year		TRC-3 year							1	TRC-2 year	F	RIM-2 year	TRC-	2 year	RIM-2 year	TRC-:	2 year	RIM-2 year
End Use	kW	% of Savings	kW	% of Savings k	W	% of Savings	kW	% of Savings	kW	% of Savings	kW	% of Savings kW	% of Savings	kW	% of Savings	kW % of Savings						
Process Heating	2,965	7.07%	2,407	11.78%	64	0.65%							2,347	11.52%			2,407	11.49%		2,407	11.78%	
Process Cooling	2,377	5.67%	256	1.25%	102	1.03%							256	1.26%			684	3.27%		256	1.25%	
Compressed Air	6,542	15.60%	1,066	5.22%	0	0.00%							1,066	5.23%			1,066	5.09%		1,066	5.22%	
Motors Pumps	8,760	20.89%	3,147	15.40%	1,075	10.89%							3,147	15.45%			3,221	15.38%		3,147	15.40%	
Motors Fans Blowers	2,850	6.80%	872	4.27%	0	0.00%							872	4.28%			872	4.16%		872	4.27%	
Process Specific	313	0.75%	0	0.00%	0	0.00%							0	0.00%			8	0.04%		0	0.00%	
Industrial Lighting	11,641	27.77%	10,448	51.14%	6,771	68.57%							10,448	51.29%			10,448	49.90%		10,448	51.14%	
HVAC	5,774	13.77%	2,234	10.94%	1,863	18.87%							2,234	10.97%			2,234	10.67%		2,234	10.94%	
Other	705	1.68%	0	0.00%	0	0.00%							0	0.00%			0	0.00%		0	0.00%	
Exterior Lighting	0	0.00%	0	0.00%	0	0.00%							0	0.00%			0	0.00%		0	0.00%	

Section 6. Winter Peak Demand Potentials by End Use - Breakdown by Utility

						Base Fuel								Low Fi	Jel		High	Fuel			Mid	Fuel w CO2
nter Peak Potentials by End	Use																					
	TRC-	1 year	TF	RC-2 year		TRC-3 year							TR	C-2 year	RIM-2 year	TRC-	2 year	RIM	1-2 year	TRO	C-2 year	RIM-2 year
d Use	kW	% of Savings	kW	% of Savings	kW	% of Savings	kW	% of Savings	kW	% of Savings	kW	% of Savings	kW	% of Savings kW	% of Savings	kW	% of Savings k	N	% of Savings	kW	% of Savings k	<pre></pre>
cess Heating	2,892	7.08%	2,348	11.81%	62	0.65%							2,289	11.55%		2,348	11.52%			2,348	11.81%	
ocess Cooling	2,319	5.68%	250	1.26%	99	1.03%							250	1.26%		667	3.27%			250	1.26%	
mpressed Air	6,370	15.59%	1,038	5.22%	0	0.00%							1,038	5.23%		1,038	5.09%			1,038	5.22%	
otors Pumps	8,529	20.88%	3,064	15.41%	1,047	10.89%							3,064	15.45%		3,136	15.39%			3,064	15.41%	
tors Fans Blowers	2,775	6.79%	849	4.27%	0	0.00%							849	4.28%		849	4.16%			849	4.27%	
cess Specific	305	0.75%	0	0.00%	0	0.00%							0	0.00%		8	0.04%			0	0.00%	
ustrial Lighting	11,316	27.70%	10,155	51.08%	6,581	68.50%							10,155	51.23%		10,155	49.83%			10,155	51.08%	
AC	5,634	13.79%	2,180	10.96%	1,818	18.92%							2,180	11.00%		2,180	10.70%			2,180	10.96%	
er	717	1.75%	0	0.00%	0	0.00%							0	0.00%		0	0.00%			0	0.00%	
terior Lighting	0	0.00%	0	0.00%	0	0.00%							0	0.00%		0	0.00%			0	0.00%	

