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June 23, 2020

REDACTED

VIA OVERNIGHT DELIVERY

Florida Public Service Commission Office of Commission Clerk 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 (850) 413-6770

> Re: Light Source Communications, LLC Docket No. 20200165-TX

To Whom It May Concern:

Pursuant to staff email dated June 14, 2020, enclosed please find one original and one (1) redacted copy of Light Source Communications, LLC's financial statements for fiscal years 2016, 2017, and 2018; and a clear copy of Attachment A (Management Biographies).

The financials statements attached are in a separate enveloped clearly marked "CONFIDENTIAL".

Please return a stamped copy of the extra copy of this letter in the enclosed preaddressed prepaid envelope. If you have any questions regarding this matter, please do not hesitate to call me. Thank you for your attention to this matter.

Sincerely

Lance J.M. Steinhart, Esq. Managing Attorney Lance J.M. Steinhart, P.C. *Attorneys for Light Source Communications, LLC*

Enclosures Debra Freitas cc:

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Light Source Communications, LLC

Light Source Communications, LLC, (LSC), was founded in 2014 to fulfill the demand for more bandwidth and better access. LSC is designed to build, own and maintain unique long-haul dark fiber networks across the United States. As providers are challenged to offer more services the need for new, diverse fiber networks will continue to increase. LSC is committed to being the premier sole-source provider of dark fiber, offering the answer to the strong market demand. Light Source Communications, LLC is proud to offer its customers a combined 50 years of telecommunications and project management experience. Light Source Communications, LLC is headquartered in Michigan.

Pete A. Empie

Pete has 35 years of telecom experience. Pete cofounded Light Source Communications, LLC to build sell and maintain dark fiber assets. In 2009, as Founder and CEO, of Fiber Network Consultants (FNC) Pete was awarded Project Management of the 100 million dollar, 2300 mile fiber build by Merit Network. The project exceeded expectations by coming in slightly under budget, and on time in 2013. Pete then collaborated with Western Telecommunications, Inc., to manage the network maintenance, locating, and permitting management. In 1999, Pete started Waypoint Telecom. As COO of Waypoint he built a 144 count metro dark fiber ring around Lansing, Michigan. Pete sold out the 144 fibers in 3 1/2 years, establishing IRUs with Government, Enterprise, Telecom Carriers, ISP's, and Nonprofit Organizations. In 2005, he expanded Waypoint to light a 600 mile DWDM long haul fiber route in Michigan. He established several metro rings within the State, connected the Michigan network to Chicago, and expanded to light a 1200 mile fiber ring from Chicago to St. Louis.

Pete is an Army veteran, where he worked and trained in the US Signal Corp. After serving his country Pete hired on with MCI as an engineer. From there he went to Brooks Fiber Inc., serving as 3rd level Tech Support specializing in Switching, covering 44 cities throughout the US. Following Brooks Fiber, Pete worked with TCI as a Regional Engineer, designing, and constructing private carriage fiber networks. Following that Pete established a Telephony division within International Cable and Telephone with 400% year over year growth for 3 years, specializing in fiber based Wide Area Networks.

Debra J. Freitas

Debra is a co-founder of Light Source Communications, LLC. Over the past few years, she has managed a 2,300 mile fiber network including multiple IRU customers. She is an expert in operating and maintaining long haul fiber. Debra developed the vendor management protocols as well as managed the maintenance and access of the network from contract to implementation. She procured materials, worked on the negotiation of maintenance and construction agreements, and acted as the liaison between customers and fiber owners. Debra brings 12 years of project management experience working on various projects from industrial installations for General Motors Co., and DiamlerChrysler, to Rights and Royalties for academic publications, and she also owned a Professional Services Consulting company. Debra is an excellent communicator, and she brings high level sales and marketing strategies to LSC. She graduated from the University of Michigan.

LIGHT SOURCE COMMUNICATIONS, LLC

Financial Statements

Ten months ended October 31, 2016

Accountant's Compilation Report prepared by:

David J Ambrose, CPA 836 Centennial Way, Suite 110 Lansing, Michigan 48917



David J. Ambrose, CPA Certified Public Accountant 836 Centennial Way, Suite 110 Lansing, Michigan 48917 (517) 319-1040 • Fax (517) 319-1043

Accountant's Compilation Report

To the Members Light Source Communications, LLC Riverview, Michigan

Management is responsible for the accompanying financial statements of Light Source Communications LLC, which comprise the statement of assets, liabilities and equity – tax basis as of October 31, 2016 and the related statement of revenues, expenses and members' equity – tax basis for the ten months ended October 31, 2016, in accordance with the tax basis of accounting, and for determining that the tax basis of accounting is an acceptable financial reporting framework. I have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. I did not audit or review the financial statements nor was I required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, I do not express an opinion, a conclusion, nor any form of assurance on these financial statements.

The financial statements are prepared in accordance with the tax basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America.

Management has elected to omit substantially all the disclosures ordinarily included in the financial statements prepared in accordance with the tax basis of accounting. If the omitted disclosures were included in the financial statements, they might influence the user's conclusion about the Company's assets, liabilities, equity, revenue and expenses. Accordingly, the financial statements are not designed for those who are not informed about such matters.

David J Ambrose

Certified Public Accountant

November 30, 2016 Lansing, Michigan Light Source Communications, LLC Statement of Assets, Liabilities and Equity - Tax Basis October 31, 2016



See Accountant's Compilation Report.

Light Source Communications, LLC Statement of Revenues, Expenses and Members' Equity - Tax Basis Ten months ended October 31, 2016



See Accountant's Compilation Report.

LIGHT SOURCE COMMUNICATIONS, LLC

Financial Statements

Year ended December 31, 2017

Accountant's Compilation Report prepared by:

David J Ambrose, CPA 836 Centennial Way, Suite 110 Lansing, Michigan 48917



David J. Ambrose, CPA Certified Public Accountant 836 Centennial Way, Suite 110 Lansing, Michigan 48917 (517) 319-1040 • Fax (517) 319-1043

Accountant's Compilation Report

To the Members Light Source Communications, LLC Riverview, Michigan

Management is responsible for the accompanying financial statements of Light Source Communications, LLC (a Michigan limited liability company) which comprise the balance sheets as of December 31, 2017 and 2016 and the related statements of income and members' equity for the years then ended in accordance with accounting principles generally accepted in the United States of America. I have performed a compilation engagement in accordance with Statement on Standards for Accounting and Review Services promulgated by the Accounting and Reviews Services Committee of the AICPA. I did not audit or review the financial statements nor was I required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, I do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

Management has elected to omit the statement of cash flows and substantially all the disclosures required in financial statements prepared in accordance with accounting principles generally accepted in the United States of America. If the omitted statement of cash flows and disclosures were included in the financial statements, they might influence the user's conclusion about the Company's financial position and net income. Accordingly, these financial statements are not designed for those who are not informed about such matters.

I am not independent with respect to Light Source Communications, LLC.

David J Ambrose

Certified Public Accountant

September 18, 2018 Lansing, Michigan Light Source Communications, LLC Balance Sheets December 31, 2017 and 2016



See Accountant's Compilation Report.

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Light Source Communications, LLC Statements of Income and Members' Equity Years ended December 31, 2017 and 2016



See Accountant's Compilation Report.

11:18 AM 06/23/20 Accrual Basis

Light Source Communications LLC Profit & Loss January through December 2018

