FPL's Vegetation - Storm Bid Form Description: 2017 - 2019 Storm - Labor Rates

Contractor:
Proposal Submitted by:
Phone Number:
Submission Date:
Email Address:

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	S Rate O	\$42.89	\$37.56	\$27.71	\$25.62	\$24.40	\$45.65	\$42.89	\$37.56	\$27.71	\$25.62	\$24.40	\$45.65
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FPL's Vegetation - Storm Bid Form

Description: 2017 - 2019 Storm - Equipment Rates Contractor: Asplundh Tree

\$1.98 \$0.97 \$3.00 1.61

Lift Mileage Car/Pick up Mileage Mobile Command Center Split Dump Mileage

Jtility Code	Sending Utility or Home Contract Name	Sending Manager	Equip Code (Home Classification Code)	Equipment Description	\$ Rate/Hour
	All	All	201	TRUCK,14 YD,CHIPPER	\$12.03
			202	TRUCK,4X4, 15YRD, CHIP	\$16.48
			206	TRUCK,A LIFT,36 FLAT	\$21.09
			208	BIG FOOT 4X4 ALL TERRAIN LIFT TRUCK	\$26.71
			210	TRUCK, PICKUP	\$12.10
			211	TRUCK, PICKUP AWD	\$13.99
			215	12" DRUM CHIPPER	\$5.86
			216	12" DISC CHIPPER	\$7.23
			218	TRUCK,14 YD,DUMP,55FT	\$18.86
			223	TRACTOR, ROT MOW, 4WD	\$36.15

FPL's Vegetation - Storm Bid Form

Description: 2017 - 2019 Storm - Equipment Rates Contractor: Asplundh Tree

\$1.98 \$0.97 \$3.00 1.61

Car/Pick up Mileage Mobile Command Center Split Dump Mileage

Lift Mileage

244 244 246 247 248 249 249 240 240 240 240 240 240 240 240 240 240	Sending Utility or Home Contract Name Sending Manager	Equip Code (Home Classification Code)	Equipment Description	\$ Rate/Hour
244 248 248 248 248 248 248 248 248 248		243	MECHANICAL TRIMMER 60	\$51.37
248 250 250 250 250 250 250 250 250 250 250		244	LOG TRUCK - 30YD WITH KNUCKLE LOADER	\$33.19
249 250 250 250 250 250 250 250 250 250 250		248	TRUCK,4WD,14YD,55FT	\$32.71
250 256 267 268 268 269 269 269 269 270 271 272 273 274 </td <td></td> <td>249</td> <td>MOWER 100-149HP COMP</td> <td>\$47.85</td>		249	MOWER 100-149HP COMP	\$47.85
256 260 260 260 260 260 260 260 260 260 26		250	MOWER 150-199HP COMP	\$63.38
256 260 260 261 262 263 263 264 263 264 264 265 267 270 270 271 271 271 271 271 271 271 271 271 271		255	COMPACT PICK UP	\$14.31
260 262 263 264 264 269 270 270 271 271 271 284 284 284 284 284 284 284		256	TRUCK,14YD,DUMP,70FT	\$29.00
262 263 264 268 268 270 270 271 271 271 271 271 271 271 271 271 271		260	30 CU YD DUMP	\$16.09
263 266 267 268 268 269 269 269 270 270 271 271 271 271 271 271 271 271 271 271		262	PASSENGER VAN	\$15.89
266 267 268 268 269 270 271 271 271 284 284		263	BACK YARD LIFT	\$42.11
267 268 269 270 270 271 271 271 271 271 271 271 271 271 271		266	55' SKIDDER LIFT	\$62.98
268 269 270 270 271 271 271 271 271 271 271 271 271 271		267	70' SKIDDER LIFT	\$67.37
269 270 271 271 271 284 284 284 284 284 284 284 284 284 284		268	TRACTOR/FLAIL MOWER	\$53.62
270 271 284 284 284 284 284 284 284 284 284 284		269	CREW CAB (4D PICK UP)	\$16.08
		270	TRANS 4X4(4D PICK UP)	\$16.08
			MINI JARRAFF TRIMMER, ST	\$58.17
271 284 284			HYDRO AXE MOWER. ST	\$138.65
			SUPPORT TRUCK FOR MINI JARAFF	\$20.21
27.1 28.4 28.4 28.4 28.4 28.4 28.4 28.4 28.4			HAUL TRUCK/TRAILER COMBO	\$26.48
271 284 284			STUMP GRINDER ST	\$17.48
		271	TRANS-ATV 2W/D 4WHEEL	\$7.00
		284	AUTO VEHICLE SENSING AVS	\$0.00

FPL's Vegetation - Storm Bid Form

Description: 2017 - 2019 Storm - Labor Rates Contractor:

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\$35/day/person \$11.66/meal/person At cost, with original receipt(s)

Daily Meal Per Diem Individual Meal Per Diem

orinity code	Select Special Condition(s)	"Other" Special Condition requires additional explanation
		If crews are sent from a union area, the union labor agreement will be provided to FP&L in the event overtime and doubletime hours are paid and therefore invoiced to FP&L.
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STORM AND EMERGENCY SERVICES AGREEMENT

This is	s a contract between Florida F	Public Utilities	("Customer")
Conditions set	forth on the reverse side of this	the Scope of Services described Agreement.	below on the Terms and
	SCOP	E OF SERVICES	
expressly des	cribed herein. However, if Wo es, costs, and charges will app	ces described in writing below (the free is not required to perform a lift Tree performs any additionally, and Customer agrees to passes	any services that are not
Servio	ces to be performed (check all tha	at annly).	
□ □	Storm Restoration Vegetation Other	Management Services	
	Services:		
	100 Site"): _2528	3 Penn Ave Marianna fl 324	46
		the Scope of Services and the If Customer is a legal entity, th ity to enter into this Agreement	
BY CUSTOMER	R:	BY WOLF TREE:	
Signature:	Clint Brown Obs. careClint Brown, on-Florida Public Unillies, ou Name Bast Bereic, email-berbowne/floric come, cells Date: 2018.11.2 0841:00 -0500*		
Name (print):	Clint Brown	Signature:	
Title:	Assistant Mgr	T:41	
Company:	Florid Public Utilities		
Date:	10/12/2018	. Date.	

 <u>Customer</u>. The term Customer shall include Customer's family members, employees, agents, representatives, contractors, and insurers. If Customer is a legal entity, the term Customer shall include Customer's parent, subsidiary, related, and affiliated entities and each of their respective officers, directors, members, owners, employees, agents, representatives, contractors, and insurers.

3. <u>Limited Scope of Services</u>. Wolf Tree agrees to perform only the services expressly described herein as the Scope of Services. Customer understands and agrees that Wolf Tree is not required to perform any services that are not expressly set forth herein as the Scope of Services. Notwithstanding the foregoing, if Wolf Tree performs any services in addition to or different from the Scope of Services, additional fees, costs, and charges will apply, and Customer agrees to pay such additional fees, costs, and charges.

4. <u>Customer's Payment Obligation</u>. Customer agrees to pay Wolf Tree's fee for services and to accept Wolf Tree's invoice as submitted. Customer's payment obligation is not conditioned on Customer's receipt of payment or approval from any insurer, government agency, or other third-party. Customer and Wolf Tree agree that Wolf Tree is not required to submit its invoice in compliance with any third-party's invoice or billing requirements. Nor is Wolf Tree required to submit to any Customer or third-party audit of its time cards, invoices, or other records.

5. <u>Hourly Rates</u>. Unless other rates are agreed to in a writing identified as an amendment to this Agreement and signed by both parties, Customer agrees to pay for Wolf Tree's services at the following hourly rates:

Personnel	ST Rate	OT Rate	DT Rate
Grounds Person	\$40.00	\$54.00	\$64.00
Tree Trimmer	\$48.50	\$65.50	\$77.60
Crew Foreman	\$56.80	\$76.70	\$90.90
Supervisor	\$74.00	\$99.90	\$118.40
On-Site Safety Coordinator	\$65.00	\$65.00	\$65.00
Mobile Mechanic	\$85.00	\$85.00	\$85.00
Equipment		Hourly Rate	
Aerial Lift Under 60' - 2WD	\$18.00	uning react	
Aerial Lift Under 60' - 4WD			
Aerial Lift Over 60'	\$28.00		
Manual Crew Truck	\$14.00	22	
Pickup Truck	\$10.00	7 5	
Disc Chipper	\$6.75		

Crew

The ST Rate shall apply for all hours worked under eight (8) hours per day, Monday through Friday. The OT Rate shall apply for all hours worked in excess of eight (8) hours per day and Saturdays. The DT Rate shall apply for all hours worked on Sundays or established holidays.

6. <u>Calculation of Hours and Minimum Charge</u>. Customer understands that Wolf Tree personnel may work at the Job Site for twelve (12) to sixteen (16) hours per day. Customer agrees to pay for all Wolf Tree personnel time at the Job Site. Customer agrees to pay a minimum charge of twelve (12) hours each day for each Wolf Tree employee at the Job Site.

7. <u>Travel Time</u>. Customer agrees to pay for all time incurred by Wolf Tree personnel, at the hourly rates set forth above, to travel to and from the Job Site, transport or dispose of waste from the Job Site, or acquire materials or supplies necessary to complete the Scope of Work at the Job Site. Customer understands that Wolf Tree personnel may travel from out of state to respond to an emergency or storm clean-up situation, and Customer agrees to pay for such out-of-state personnel, at the hourly rates set forth above, to travel from their home area to the Job Site and to return to their home area. Customer further agrees to pay the following rates per mile for the relocation of Wolf Tree equipment to the Job Site and return of Wolf Tree equipment to its place of origin at the following rates per mile:

Equipment	Rate Per Mile
Aerial Lift Under 60'	\$1.24
Aerial Lift Over 60'	\$1.29
Manual Crew Truck	\$0.96
Pickup Truck	\$0.77

8. <u>Costs</u>. Customer agrees to pay all costs necessary to complete the Scope of Work at the Job Site, including, but not limited to, all costs to acquire necessary equipment, materials, supplies, and services.

9. Per Diem – Meals and Lodging. Customer agrees to pay the following costs for meals and lodging for each employee per diem: \$8.00 for breakfast; \$11.00 for lunch; \$18.50 for dinner; and \$77.00 for hotel. Due to the nature of a storm situation, receipts will not be collected and therefore will not be provided. In the event Customer pays hotels or meals directly, the charges are not applied.

- 10. Payment. Wolf Tree will provide one or more invoices for the services provided to Customer, and Customer shall pay such invoice(s) in full within sixty (60) days of the invoice date. To the extent permitted by applicable law, any invoice not paid in full within sixty (60) days of the invoice date is subject to a late fee in the amount of 1.5% of the unpaid invoice amount per month until the invoice is paid in full. Customer understands and agrees that the late fee reasonably represents Wolf Tree's damage and loss resulting from late payments. In addition, Customer agrees to pay interest on any unpaid invoice amount at the maximum rate allowed by law. If Wolf Tree initiates litigation or other collection action against Customer to recover any amount, Customer agrees to pay all litigation or collection costs and expenses, including reasonable attorneys' fees and expert witness fees, incurred by Wolf Tree in connection with such litigation or collection action.
- 11. Disclaimer of Warranties. All work performed by Wolf Tree under this Agreement is without warranty. Wolf Tree disclaims all warranties of any kind, express or implied, including any warranty of merchantability or fitness for any particular purpose. Customer agrees that the services provided by Wolf Tree under this Agreement are as is, where is, and with all faults.
- 12. <u>Limitation of Liability</u>. Customer agrees that Wolf Tree shall not be liable to Customer for any special, indirect, incidental, or consequential losses, damages, or expenses of any kind, including, but not limited to, any business interruption losses or lost revenue, arising directly or indirectly out of, resulting from, relating to, or in connection with this Agreement, any services performed by Wolf Tree, any act or omission by Wolf Tree on or near the Job Site or while traveling to or engaged in other activity relating to the Job Site, or any other cause. Customer agrees that, to the extent permitted by law, Wolf Tree's total liability to Customer for any and all injuries, accidents, property damage, claims, losses, expenses, or other damages arising out of, resulting from, or in connection with this Agreement, any services performed by Wolf Tree, any act or omission by Wolf Tree on or near the Job Site or while traveling to or engaged in other activity relating to the Job Site, or any other cause shall not exceed the total amount actually paid to Wolf Tree by Customer.

13. Release of Claims Relating to Job Site Conditions. Customer hereby releases Wolf Tree from any and all claims of any kind, including claims for personal injury, death, and property damages, arising from or relating to any condition of the Job Site or any hazard on the Job Site that existed prior to the execution of this Agreement, whether known or unknown.

14. Authority to Grant Access to Job Site. Customer represents and warrants that Customer has full authority and the legal right to authorize and grant access, and does hereby authorize and grant access, to Wolf Tree to enter the Job Site, including all streets, sidewalks, and all surrounding property or areas necessary to gain access to or remove material from the Job Site. Customer understands and agrees that Wolf Tree has relied upon such representation and warranty to perform its services under this Agreement.

15. <u>Indemnification</u>. Customer shall indemnify and hold harmless Wolf Tree from and against all claims, damages, losses, and expenses, including attorneys' fees, arising out of, resulting from, or relating to any breach by Customer of this Agreement, the condition of the Job Site or any hazards on the Job Site prior to the execution of this Agreement, Customer's grant of access to the Job Site or surrounding areas, and/or any acts or omissions by Customer or any of its employees, agents, contractors, or representatives.

16. <u>Force Majeure</u>. Wolf Tree shall not be subject to any liability or damages for delay in performance or non-performance as a result of the storm conditions, fire, flood, ice, natural catastrophe, labor dispute, accident, riot, act of governmental authority, act of God, act of terrorism, or other contingencies and circumstances beyond Wolf Tree's control interfering with its performance under this Agreement.

17. Assignment. Customer may not assign any of its rights under this Agreement without the prior written consent of Wolf Tree. This Agreement does not confer upon any third party any right to claim damages against Wolf Tree.

18. <u>Severability</u>. If any term of this Agreement is held invalid, illegal, or unenforceable, such term shall be limited to the extent necessary to comply with applicable law and if such limitation is not possible, severed and inoperative, and the remainder of this Agreement shall remain operative and binding on the parties.

19. Enforcement and Waiver. Wolf Tree's failure to insist upon strict adherence to any provision of this Agreement on any occasion shall not be considered a waiver of Wolf Tree's right to insist upon strict adherence to such provision thereafter or to any other provision of this Agreement in any other instance.

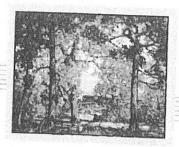
20. <u>Governing Law</u>. The parties' rights and duties under this Agreement shall be governed by Ohio law, without regard to choice-of-law rules.

21. <u>Consent to Jurisdiction</u>. In the event of a dispute arising out of, resulting from, or in connection with this Agreement, the parties hereby consent to the jurisdiction of the courts of the state of Ohio and waive any objection based on improper venue, inconvenient forum, or lack of personal jurisdiction.

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THE DAVEY TREE EXPERT COMPANY

CORPORATE OFFICE, 1500 N. MANTUA ST., P.O. BOX 5193, KENT, OHIO 44240-5193 TEL. 330-673-9511



July 9, 2018

Chris Hebert Clint Brown Florida Public Utilities

Re: Vegetation Management for Northeast and Northwest Divisions

Dear Sirs:

The Davey Tree Expert Company appreciates the opportunity to submit the enclosed pricing for the above-referenced project.

The Davey Tree Expert Company is committed to providing highly qualified and properly trained tree trimming personnel to execute contracts such as this. Our on-the-job training and Safety Programs ensure that employees are kept up to date on ever-changing industry standards and procedures. These programs produce knowledgeable employees that perform to the highest standard while providing excellent customer service.

If you have any questions, please contact me at 800-445-8733 extension 8362. Thank you in advance for consideration.

Sincerely,

Kevin Bauer

Operations Manager - Utility Services

Encl.

cc: M. Mittiga

M. Hassell

K. Horn

BID TENDER FORM

In accordance with the Terms, Conditions, and Specifications attached, the undersigned proposes to perform all Tree Trimming and Vegetation Management Work for Florida Public Utilities Company.

NORTHEAST DIVISION - Fernandina Beach

		Regular billing rate (hr.)	Overtime billing rate (hr.
<u>C</u>	option 1.		
1	Working Foreman	\$ 25.44	¢ 24.25
2		\$ 21.98	\$ 34.35
3.	Brush chipper	\$ 4.90	\$ 29.67
4.		\$ 1.30	\$ 4.90
	70' Aerial lift w/tools & chip	J _1.30	\$ 1.30
5.	box	\$ _19.69	\$ 19.69
	TOTAL	\$ _73.31	\$ 89.81
)	otion 2.		
	Working Foreman	\$ 25.44	
	Laborer	\$ 21.98	\$ 34.35
	Brush chipper		\$ 29.67
	Two (2) Gas saws		\$ 4.90
	70' Aerial lift w/tools & chip	\$ 1.30	\$ 1.30
•	box	\$ _19.69	\$ 19.69
	TOTAL	\$ _73.31	\$ 89.81
p	tion 3.		
	Mower operator	\$ 25.44	ф. 24.25
	Laborer	\$ 21.98	\$ 34.35
	Tractor Truck	\$ 11.98	\$ 29.67
	Tractor 4x4 w/Brown Tree	- 11.70	\$ _11.98
	Cutter or similar	\$ _23.80	\$ _23.80
	TOTAL	\$ _ 83.20	\$ 99.80

FPUC Vegetation Mgmt. Specs. - Rev 1 (06-14-2018)

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NORTHWEST DIVISION - Marianna

	Regular billing rate (hr.)	Overtime billing rate (hr.)
Option 1.		
 Working Foreman Laborer Brush Chipper Two (2) Gas Saws 70' Aerial Lift w/Tools & Chip Box 	\$ <u>27.32</u> \$ <u>21.98</u> \$ <u>4.90</u> \$ <u>1.30</u> \$ <u>19.69</u>	\$\frac{36.89}{29.67}\$\$\\ \$\frac{4.90}{1.30}\$\$\$ \$\frac{19.69}{1.69}\$\$
TOTAL	\$ _75.19	\$ _92.45
 Working Foreman Operator Laborer Jaraffe Trimmer Tractor Truck Tractor with Brown Tree Cutter Three (3) Gas Saws 	\$ 27.32 \$ 26.41 \$ 21.98 \$ 47.25 \$ 11.98 \$ 23.80 \$ 1.95	\$\frac{36.89}{35.65}\$\$\frac{29.67}{47.25}\$\$\frac{11.98}{23.80}\$\$\frac{1.95}{187.19}\$\$
 Working Foreman Laborer Brush Chipper Dump Truck Two (2) Gas Saws TOTAL	\$ <u>27.32</u> \$ <u>21.98</u> \$ <u>4.90</u> \$ <u>10.48</u> \$ <u>1.30</u>	\$ 36.89 \$ 29.67 \$ 4.90 \$ 10.48 \$ 1.30 \$ 83.24

NORTHWEST DIVISION - Marianna (cont.)

		Regular billing rate (hr.)	Overtime billing rate (hr.)
Option 2.			
 Working Foreman Laborer Brush Chipper Two (2) Gas Saws 70' Aerial Lift w/Too Box 	ols & Chip TOTAL	\$ 27.32 \$ 21.98 \$ 4.90 \$ 1.30 \$ 19.69 \$ 75.19	\$ 36.89 \$ 29.67 \$ 4.90 \$ 1.30 \$ 19.69
 Working Foreman Laborer Brush Chipper Dump Truck Two (2) Gas Saws 	TOTAL	\$ 27.32 \$ 21.98 \$ 4.90 \$ 10.48 \$ 1.30 \$ 65.98	\$ 36.89 \$ 29.67 \$ 4.90 \$ 10.48 \$ 1.30 \$ 83.24
Option 3.	,		00.21
 Working Forman Laborer Brush Chipper Dump Truck 	TOTAL	\$ <u>27.32</u> \$ <u>21.98</u> \$ <u>4.90</u> \$ <u>10.48</u> \$ <u>64.68</u>	\$\frac{36.89}{29.67}\$\$\frac{4.90}{10.48}\$\$\$

Regular billing rate: Shall be the rate for the first 40 hours in a week and shall include all costs such as wages paid, insurance, taxes, tool expense, supervision, overhead, fringe benefits, profit and any other associated labor costs.

Overtime billing rate: Shall be the rate for those hours in excess of a 40 hour work week that were approved by the FPUC supervisor in charge of line clearance work.

Storm damage: In case of storm damage the contractor can make available a minimum of eight (8) crews and optional equipment. Regular and overtime billing rates shall apply to storm crews.

YES	NO	IF NO, HOW N	MANY?_	**
* See attached Stor	m Policy			
Submitted by:				
Bidder The Day	vey Tree Expert Company			
Address 1500 N	N. Mantua Street, Kent, Ohio	o 44240		
Title Executive	Vice President			
Phone <u>800-445-8</u>	8733			
Dated July 9, 20	18			



STORM AND EMERGENCY SERVICES AGREEMENT

and The Davey Tree Expert Company ("Davey") to Terms and Conditions set forth on the reverse sixty.			("Customer")
Terms and Conditions set forth on the reverse side of	perform the Scope f this Agreement.	of Services descr	ribed below on the
SCOPE OF	SERVICES		
Davey will perform only the services desc Customer understands and agrees that Davey is <u>not</u> re described herein. However, if Davey performs an costs, and charges will apply, and Customer agre	equired to perform	any services that	are not expressly
Services to be performed (check all that app			
Storm Restoration Vegetation Mana	gement Services		
□ Other	Barrent Bel vices		
Description of Services:			
Location of Work/Address ("Job Site"):			
By signing below, Customer agrees to the Set forth on the reverse side of this Agreement. If Cuereby represents that he or she has full authority to	Scope of Services		
By signing below, Customer agrees to the Set forth on the reverse side of this Agreement. If Co	Scope of Services		

TERMS AND CONDITIONS

- 1. Exclusive Terms. Customer and Davey agree that these Terms and Conditions are the exclusive terms and conditions of this Storm and Emergency Services Agreement (the "Agreement"). Any additional or different terms or conditions not contained herein are rejected by the parties, unless agreed to in a writing identified as an amendment to this Agreement and signed by both parties.
- 2. <u>Customer</u>. The term Customer shall include Customer's family members, employees, agents, representatives, contractors, and insurers. If Customer is a legal entity, the term Customer shall include Customer's parent, subsidiary, related, and affiliated entities and each of their respective officers, directors, members, owners, employees, agents, representatives, contractors, and insurers.
- 3. <u>Limited Scope of Services</u>. Davey agrees to perform only the services expressly described herein as the Scope of Services. Customer understands and agrees that Davey is not required to perform any services that are not expressly set forth herein as the Scope of Services. Notwithstanding the foregoing, if Davey performs any services in addition to or different from the Scope of Services, additional fees, costs, and charges will apply, and Customer agrees to pay such additional fees, costs, and charges.
- 4. Customer's Payment Obligation. Customer agrees to pay Davey's fee for services and to accept Davey's invoice as submitted. Customer's payment obligation is not conditioned on Customer's receipt of payment or approval from any insurer, government agency, or other third-party. Customer and Davey agree that Davey is not required to submit its invoice in compliance with any third-party's invoice or billing requirements. Nor is Davey required to submit to any Customer or third-party audit of its time cards, invoices, or other records.
- Hourly Rates. Unless other rates are agreed to in a writing identified as an amendment to this Agreement and signed by both parties. Customer agrees to pay for Davey's services at the following hourly rates:

Personnel	ST Rate	OT Rate	DT Rate
Grounds Person	\$40.00	\$54.00	\$64.00
Tree Trimmer	\$48.50	\$65.50	\$77.60
Crew Foreman	\$56.80	\$76.70	\$90.90
Supervisor	\$74.00	\$99.90	\$118.40
On-Site Safety Coordinator	\$65.00	\$65.00	\$65.00
Mobile Mechanic	\$85.00	\$85.00	\$85.00
Equipment		Hourly Rate	
Aerial Lift Under 60' - 2WD	\$18.00	atourly Raic	
Aerial Lift Under 60' - 4WD	\$23.25		
Aerial Lift Over 60°	\$28.00		
Manual Crew Truck	\$14.00		
Pickup Truck	\$10.00		
Disc Chipper	\$6.75		

- The ST Rate shall apply for all hours worked under eight (8) hours per day, Monday through Friday. The OT Rate shall apply for all hours worked in excess of eight (8) hours per day and Saturdays. The DT Rate shall apply for all hours worked on Sundays or established holidays.
- 6. Calculation of Hours and Minimum Charge. Customer understands that Davey personnel may work at the Job Site for twelve (12) to sixteen (16) hours per day. Customer agrees to pay for all Davey personnel time at the Job Site. Customer agrees to pay a minimum charge of twelve (12) hours each day for each Davey employee at the Job Site.
- 7. Travel Time. Customer agrees to pay for all time incurred by Davey personnel, at the hourly rates set forth above, to travel to and from the Job Site transport or dispose of waste from the Job Site, or acquire materials or supplies necessary to complete the Scope of Work at the Job Site. Customer understands that Davey personnel may travel from out of state to respond to an emergency or storm clean-up situation, and Customer agrees to pay for such out-of-state personnel, at the hourly rates set forth above, to travel from their home area to the Job Site and to return to their home area. Customer further agrees to pay the following rates per mile for the relocation of Davey equipment to the Job Site and return of Davey equipment to its place of origin at the following rates per mile:

Equipment	Rate Per Mile
Aerial Lift Under 60'	\$1.24
Aerial Lift Over 60'	\$1.29
Manual Crew Truck	\$0.96
Pickup Truck	\$0.77

- Costs. Customer agrees to pay all costs necessary to complete the Scope of Work at the Job Site, including, but not limited to, all costs to acquire necessary equipment, materials, supplies, and services.
- 9. Per Diem Meals and Lodging. Customer agrees to pay the following costs for meals and lodging for each employee per diem: \$8.00 for breakfast; \$11.00 for lunch, \$18.50 for dinner; and \$77.00 for hotel. Due to the nature of a storm situation, receipts will not be collected and therefore will not be provided. In the event Customer pays hotels or meals directly, the charges are not applied.

- 10. Payment. Davey will provide one or more invoices for the services provided to Customer, and Customer shall pay such invoice(s) in full within sixty (60) days of the invoice date. To the extent permitted by applicable law, any invoice not paid in full within sixty (60) days of the invoice date is subject to a late fee in the amount of 1.5% of the unpaid invoice amount per month until the invoice is paid in full. Customer understands and agrees that the late fee reasonably represents Davey's damage and loss resulting from late payments. In addition, Customer agrees to pay interest on any unpaid invoice amount at the maximum rate allowed by law. If Davey initiates litigation or other collection action against Customer to recover any amount, Customer agrees to pay all litigation or collection costs and expenses, including reasonable attorneys' fees and expert witness fees, incurred by Davey in connection with such litigation or collection action.
- 11. <u>Disclaimer of Warranties</u>. All work performed by Davey under this Agreement is without warranty. Davey disclaims all warranties of any kind, express or implied, including any warranty of merchantability or fitness for any particular purpose. Customer agrees that the services provided by Davey under this Agreement are as is, where is, and with all faults.
- 12. Limitation of Liability. Customer agrees that Davey shall not be liable to Customer for any special, indirect, incidental, or consequential losses, damages, or expenses of any kind, including, but not limited to, any business interruption losses or lost revenue, arising directly or indirectly out of, resulting from, relating to, or connection with this Agreement, any services performed by Davey, any act or omission by Davey on or near the Job Site or while traveling to or engaged in other activity relating to the Job Site, or any other cause. Customer agrees that, to the extent permitted by law, Davey's total liability to Customer for any and all injuries, accidents, property damage, claims, losses, expenses, or other damages arising out of, resulting from, or in connection with this Agreement, any services performed by Davey, any act or omission by Davey on or near the Job Site or while traveling to or engaged in other activity relating to the Job Site, or any other cause shall not exceed the total amount actually paid to Davey by Customer.
- 13. Release of Claims Relating to Job Site Conditions. Customer hereby releases Davey from any and all claims of any kind, including claims for personal injury, death, and property damages, arising from or relating to any condition of the Job Site or any hazard on the Job Site that existed prior to the execution of this Agreement, whether known or unknown.
- 14. Authority to Grant Access to Job Site. Customer represents and warrants that Customer has full authority and the legal right to authorize and grant access, and does hereby authorize and grant access, to Davey to enter the Job Site, including all streets, sidewalks, and all surrounding property or areas necessary to gain access to or remove material from the Job Site. Customer understands and agrees that Davey has relied upon such representation and warranty to perform its services under this Agreement.
- 15. Indemnification. Customer shall indemnify and hold harmless Davey from and against all claims, damages, losses, and expenses, including attorneys' fees, arising out of, resulting from, or relating to any breach by Customer of this Agreement, the condition of the Job Site or any hazards on the Job Site prior to the execution of this Agreement, Customer's grant of access to the Job Site or surrounding areas, and/or any acts or omissions by Customer or any of its employees, agents, contractors, or representatives.
- 16. Force Majeure. Davey shall not be subject to any liability or damages for delay in performance or non-performance as a result of the storm conditions, fire, flood, ice, natural catastrophe, labor dispute, accident, riot, act of governmental authority, act of God, act of terrorism, or other contingencies and circumstances beyond Davey's control interfering with its performance under this Agreement.
- 17. Assignment. Customer may not assign any of its rights under this Agreement without the prior written consent of Davey. This Agreement does not confer upon any third party any right to claim damages against Davey.
- 18. Severability If any term of this Agreement is held invalid, illegal, or unenforceable, such term shall be limited to the extent necessary to comply with applicable law and if such limitation is not possible, severed and inoperative, and the remainder of this Agreement shall remain operative and binding on the parties.
- 19. Enforcement and Waiver. Davey's failure to insist upon strict adherence to any provision of this Agreement on any occasion shall not be considered a waiver of Davey's right to insist upon strict adherence to such provision thereafter or to any other provision of this Agreement in any other instance.
- Governing Law. The parties' rights and duties under this Agreement shall be governed by Ohio law, without regard to choice-of-law rules.
- 21. Consent to Jurisdiction. In the event of a dispute arising out of, resulting from, or in connection with this Agreement, the parties hereby consent to the jurisdiction of the courts of the state of Ohio and waive any objection based on improper venue, inconvenient forum, or lack of personal jurisdiction.

TERMS AND CONDITIONS

- 1. Exclusive Terms. Customer and Davey agree that these Terms and Conditions are the exclusive terms and conditions of this Storm and Emergency Services Agreement (the "Agreement"). Any additional or different terms or conditions not contained herein are rejected by the parties, unless agreed to in a writing identified as an amendment to this Agreement and signed by both parties.
- 2. <u>Customer</u>. The term Customer shall include Customer's family members, employees, agents, representatives, contractors, and insurers. If Customer is a legal entity, the term Customer shall include Customer's parent, subsidiary, related, and affiliated entities and each of their respective officers, directors, members, owners, employees, agents, representatives, contractors, and insurers.
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Crew Foreman	\$56.80	\$76.70	\$90.90
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On-Site Safety Coordinator	\$65.00	\$65.00	\$65.00
Mobile Mechanic	\$85.00	\$85.00	\$85.00
Equipment		Hourly Rate	
Aerial Lift Under 60' - 2WD	\$18.00	rourly Raic	
Aerial Lift Under 60' - 4WD	\$23.25		
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Disc Chipper	\$6.75		

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- 11. Disclaimer of Warranties. All work performed by Davey under this Agreement is without warranty. Davey disclaims all warranties of any kind, express or implied, including any warranty of merchantability or fitness for any particular purpose. Customer agrees that the services provided by Davey under this Agreement are as is, where is, and with all faults.
- 12. Limitation of Liability. Customer agrees that Davey shall not be liable to Customer for any special, indirect, incidental, or consequential losses, damages, or expenses of any kind, including, but not limited to, any business interruption losses or lost revenue, arising directly or indirectly out of, resulting from, relating to, or connection with this Agreement, any services performed by Davey, any act or omission by Davey on or near the Job Site or while traveling to or engaged in other activity relating to the Job Site, or any other cause. Customer agrees that, to the extent permitted by law, Davey's total liability to Customer for any and all injuries, accidents, property damage, claims, losses, expenses, or other damages arising out of, resulting from, or in connection with this Agreement, any services performed by Davey, any act or omission by Davey on or near the Job Site or while traveling to or engaged in other activity relating to the Job Site, or any other cause shall not exceed the total amount actually paid to Davey by Customer.
- 13. Release of Claims Relating to Job Site Conditions. Customer hereby releases Davey from any and all claims of any kind, including claims for personal injury, death, and property damages, arising from or relating to any condition of the Job Site or any hazard on the Job Site that existed prior to the execution of this Agreement, whether known or unknown.
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- 15. Indemnification. Customer shall indemnify and hold harmless Davey from and against all claims, damages, losses, and expenses, including attorneys' fees, arising out of, resulting from, or relating to any breach by Customer of this Agreement, the condition of the Job Site or any hazards on the Job Site prior to the execution of this Agreement, Customer's grant of access to the Job Site or surrounding areas, and/or any acts or omissions by Customer or any of its employees, agents, contractors, or representatives.
- 16. Force Majeure: Davey shall not be subject to any liability or damages for delay in performance or non-performance as a result of the storm conditions, fire, flood, ice, natural catastrophe, labor dispute, accident, riot, act of governmental authority, act of God, act of terrorism, or other contingencies and circumstances beyond Davey's control interfering with its performance under this Agreement.
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- 21. Consent to Jurisdiction. In the event of a dispute arising out of, resulting from, or in connection with this Agreement, the parties hereby consent to the jurisdiction of the courts of the state of Ohio and waive any objection based on improper venue, inconvenient forum, or lack of personal jurisdiction.



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

P	RODUCER MARSH USA INC.		The state of the s		TACT	(s).			
1	200 PUBLIC SQUARE, SUITE 3760.			PHO	NE		FAX		
	CLEVELAND, OH 44114-1824 Attn: Cleveland.CertReguest@marsh.com			E-M	No, Ext):		FAX (A/C, No	i):	
	Attit. Cieveiand.Centrequesi@maisn.com			ADD	RESS:				
	17771	0 UTILIE	WILLIA .			NSURER(S) AFI	FORDING COVERAGE		NAIC#
IN	SURED THE DAVEY TREE EXPERT COMPANY				RER A : Old Repu	iblic Insurance (Company		24147
	1500 N. MANTUA STREET			-	RER C:		^		
١.	KENT, OH 44240			100000000000000000000000000000000000000	RERD:				
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LTF	TYPE OF INSURANCE	ADDL S			POLICY EFF (MM/DD/YYYY)	POLICY EXP	,		
A	X COMMERCIAL GENERAL LIABILITY		MWZY 310964	<u> </u>	09/01/2017	09/01/2018		TS	
	CLAIMS-MADE X OCCUR				500 112011	00/01/2010	EACH OCCURRENCE DAMAGE TO RENTED	\$	2,000,000
							PREMISES (Ea occurrence)	\$	2,000,000
							MED EXP (Any one person)	\$	5,000
	GEN'L AGGREGATE LIMIT APPLIES PER:						PERSONAL & ADV INJURY	\$.	2,000,000
	X POLICY PRO- JECT LOC		*	4		,	GENERAL AGGREGATE	\$	2,000,000
	OTHER:						PRODUCTS - COMP/OP AGG	\$	2,000,000
A	AUTOMOBILE LIABILITY		MWTB.310963		09/01/2017	09/01/2018	COMBINED SINGLE LIMIT	\$	
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	X HIRED X NON-OWNED AUTOS ONLY						BODILY INJURY (Per accident)	\$	
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A	WORKERS COMPENSATION	 	MWC 31096200 (AOS)		00.00.00.00			s	
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A	DESCRIPTION OF OPERATIONS below EXCESS WORKERS COMPENSATION				Administra		E i pingi i i	<u> </u>	5,000,000
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į			EXCESS OF \$5,000,000 SIR				EMPLOYERS LIABILITY		50 11 00 M CONTROL NO.
EEC	RIPTION OF OPERATIONS / LOCATIONS / VEHICI IFICATE HOLDER IS(ARE) INCLUDED AS ADDITION								\$1,000,000
GRE	IFICATE HOLDER IS(ARE) INCLUDED AS ADDITIC EMENT AND ONLY AS RESPECTS OPERATIONS MOBILE LIABILITY, AND WORKERS' COMPENSA'	PERFORM	IED ON THEIR BEHALE BY THE M	LIABILITY AMED INSL	AND AUTOMOBIL RED. COVERAG	space is requir E LIABILITY WH E INCLUDES W	ed) HERE REQUIRED BY WRITTEN CO YAIVER OF SUBROGATION ON GE	ONTRAC ENERAL	ET OR LIABILITY,
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ACORD 25 (2016/03)

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AGENCY CUSTOMER ID: 08670

LOC #: Cleveland

AGENCY MARSH USA INC.		NAMED INSURED
POLICY NUMBER		THE DAVEY TREE EXPERT COMPANY 1500 N. MANTUA STREET KENT, OH 44240
CARRIER	1,,,,,,,,,,	-
	NAIC CODE	EFFECTIVE DATE:
ADDITIONAL REMARKS		EFFECTIVE DATE:
THIS ADDITIONAL REMARKS FORM IS A SCHEDULE 1	TO ACORD FORM	
FORM NUMBER: 25 FORM TITLE: Certificate	e of Liability Insura	nce
Workers Compensation does not apply in MN. Coverage is obtained from Woi MWC 31096200. The Excess Workers Compensation policy does not include	rkers Compensation Reinsura	ince Association (W.C.R.A.) as required by the state. Minnesota Employers Liability is covered by policy numb
Canada Policy does not middle	the care of frees, inc.; wet	and Studies and Solutions, Inc.; Arborguard, Inc. or Wolf Tree, Inc.
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ACORD 101 (2008/01)

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References

Withlacoochee River Electric

Contact: Sandy Brown 352-567-5133 ext. 6330 sbrown@wrec.net

Glades Electric

Contact: Mike McDuffie 863-946-6200 mmcduffie@gladesec.com

Tampa Electric

Contact: Gordon T. Griffeth 813-228-4198 gtgriffeth@tecoenergy.com

City of Lake Worth

Contact: Rhonda Moore-Bush 561-586-1693 rbush@lakeworth.org

Orlando Utilities

Contact: Jeff Mann 407-434-4144 jmann@ouc.com

Equipment Description	Manuf Serial No.
13 FORD F-750 ALTEC LR7-60/70 ELEVATOR @	3FRXF7FB6DV795084
13 ALTEC DC1317	5WDS41512DC200338
02 FORD F-650 11' ARBORTECH PC/LCD@	3FDNF65AX2MA23645
12 FORD F250 X-CAB @	1FT7X2B63CEB41949
13 FORD F-750 ALTEC LR7-60/70 ELEVATOR @	3FRXF7FB2DV795079
17 FREIGHTLINER M2 ALTEC LR7E60-70 @	3ALACXDT3HDJH6357
13 NEW HOLLAND TS6.120 @	NH01777M
13 BROWN TCF2620	F620C0416
10 JARRAFF 70' @	WH450J0726
06 WOODCHUCK 12A	1W9T510176S200130
10 ALTEC DC1317	5WDS41511AS200820
13 ALTEC DC1317	5WDS41516DC200276
13 ALTEC DC1317	5WDS41518DC200280

ABC

T&M Rate Classification	CODE	ST	ST Rate	OT Rate	ă	Double time	Notes / Pertains To All Job Classifications
	STOSUP	69	93.23	\$ 139.85	8	186.46	1) Workweek is Sunday - Saturday
	STOGF	€	86.27	\$ 129.41	-8	172.54	2) All Hours Including Mobilization & Demobilizaton Days on Monday - 172.54 Saturday will be billed as OT
	STOSAF	€	93.23	\$ 139.85	8	186.46	3) All Hours Including Mobilization & Demobilization Days on Sunday & Holidays will be billed as DT
	STOMC	↔	104.36	\$ 156.5	156.54 \$	208.72	208.72 4) These rates prevail over any other emergency contract
	STOFO	₩	76.53	\$ 114.8	114.80 \$	153.06	
Crew Member other than Foreman	STOCM	↔	68.18		102.27 \$	136.36	136.36 5) If storm is extreme and there is no lodging available, any hours requiring
Perdiem per person 7 days a week	STOPD	8	172.50	\$ 258.75	2	345.00	345.00 sleep in a vehicle will be billable and paid to the employees

ABC Professional Tree Services, Inc. 2018 Off System Non Union Storm Rates

Per Man | Notes / Pertains To All Job Classifications 172.50 | Perdiem Will be billed on all days including mobilization and demobilization days

Code Daily Rate Per Man

Lodging & Meals Applies to All Job Classifications
Per Diem Per Man Per Day

The state of the s	1000	-1-0	1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -
Equipment Type	TOD'S	Rate	Notes / Pertains to All Equipment
55' Lift	STOTL - 55	\$ 44.28	
64/70' Bucket	STOTL-75	\$ 63.25	
Orum chipper	STODRUM	\$ 18.98	
Asc chipper	STODISC	\$ 18.98	
⊈ hains Saws	STOCS	\$ 3.45	
Split Dump	STOSD	\$ 34.50	
GF Truck	STOGF	\$ 28.75	28.75 All hours are billable at the rate listed per equipment type including hours on mobilization &
Pick up	STOPU	\$ 28.75	28.75 demobilization dates
A rraff	STOJA	\$ 173.94	
Tractor w/brown cutter	STOTR	\$ 143.75	
Log Loader	STOLO	\$ 224.25	
Skid Steer	STOSK	\$ 201.25	
Trailer	STOTR	\$ 23.66	
Support Truck	STOST	\$ 34.50	
100' Bucket Truck	STOTL-100	\$ 143.75	
Mobilization	Code		Notes / Pertains To All Mobilization & Demobilization Days (Time)
Mobilization on Equipment 1 ton or less (pickups, cars)	STOMI - Small	\$ 2.09	
Mobilization on Equipment more than 1 ton (Dumps&TrimLifts)	STOMI - Large	\$ 2.78	During Mobilization & Demobilization All Equipment hours will be billed along with the the miles 2.78 according to this schedule. A Google map will be pulled as the back up for the miles from city to city.

1. Payment Terms Net 20

Requesting utility company will be liable for overtime charges and not the home based utility
 An interest of 18% will be charged on past due invoices from invoice date

10/24/2018 Date ABC Professional Tree Services, Inc.

Utility

Date