| | Comprehensi | | : No. 20200002-EG List for Entry into Hear | ring Record | ı |
|------------------|---------------------------------|--------------------|--|-----------------|---------|
| | Comprehensi | | ovember 3, 2020 | ing Record | l . |
| Hearing I.D.# | Witness | I.D. # As Filed | Exhibit Description | Issue Nos. | Entered |
| STAFF | | | | | |
| 1 | | Exhibit List | Comprehensive Exhibit List | | |
| FLORIDA | POWER & LIGHT | COMPANY – | DIRECT | | |
| 2 | Renae B. Deaton | AS-1 | Schedules CT-1 and CT-4 | 1-3, 5-7, 10 | |
| 3 | Renae B. Deaton Anita Sharma | AS-1 (3) | Schedules CT-2 and CT-3 | 1-7 | |
| 4 | Anita Sharma | AS-1 (4) | Schedules CT-5 and CT-6, Appendix A | 4 | |
| 5 | Renae B. Deaton | AS-2 | Schedule C-1 and C-4 | 1-3, 5-7, 10 | |
| 6 | Renae B. Deaton Anita Sharma | AS-2 (6) | Schedule C-2 and C-3 | 1-7 | |
| 7 | Anita Sharma | AS-2 (7) | Schedule C-5 | 4 | |
| GULF PO | WER COMPANY – | DIRECT | | | |
| 8 | John N. Floyd ¹ | JNF-1 | Schedules CT-1 through CT-6 | 1 | |
| 9 | John N. Floyd | JNF-2 | Schedules C-1 through C-6 | 2, 3, 4, 5 | |
| OUKE EN | ERGY FLORIDA, L | LC – DIRECT | | | |
| 10 | Lori J. Cross | LJC-1T | ECCR Adjusted Net True-Up for January-December 2019, Schedules CT1 – CT6 | 1-7, 10 | |

¹ Testimony and Exhibit JNF-1 of John N. Floyd includes errata filed on August 6, 2020.

| 11 | Lori J. Cross | LJC-1P | Estimated/Actual True-UP, January – December 2020 and | 1-7, 10 | | | |
|----------|-----------------|-------------|---|---------|--|--|--|
| | | | ECCR Factors for Billings in January – December 2021, Schedules C1 – C6 | | | | |
| FLORIDA | PUBLIC UTILITIE | S COMPANY | | | | | |
| | | | | | | | |
| 12 | Curtis D. Young | CDY-1 | Schedules CT-1, CT-2, CT-3, CT-4, CT-5 and CT-6 | 1, 10 | | | |
| 13 | G. Scott Ranck | GSR-1 | Schedules C-1, C-2, C-3, C-4, and C-5 | 2-7 | | | |
| TAMPA E | LECTRIC COMPAN | NY – DIRECT | | | | | |
| | | 1.622.1 | | | | | |
| 14 | Mark R. Roche | MRR-1 | Schedules supporting cost recovery factor, actual January 2019 – December 2019 | 1-10 | | | |
| 15 | Mark R. Roche | MRR-2 | Reporting and final update of refund "Final Tax Savings Credit" | 1-10 | | | |
| 16 | Mark R. Roche | MRR-3 | Schedules supporting conservation costs projected for the period January 2021 – | 1-10 | | | |
| | | | December 2021 | | | | |
| STAFF HE | CARING EXHIBITS | | | | | | |
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| 17 | Sharma (1 0) | | Set of Interrogatories Nos. 1-8 | | | | |
| | | | (No. 1 has an attachment) | | | | |
| | | | [Bates Nos. 00001-00004] | | | | |
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| | | | Second Set of Interrogatories | | | | |
| | | | Nos. 9-12 | | | | |
| | | | [Bates Nos. 00005-00009] | | | | |
| 19 | Sharma (13) | | FPL's Response to Staff's | 1-9 | | | |
| | | | Third Set of Interrogatories No.13 | | | | |
| | | | | | | | |
| | | | [Bates Nos. 00010-00011] | | | | |

| 20 | F1 1 (1 0) | CDC; D 4 Ct CC; F; 4 | 1.0 |
|-----|---------------|-----------------------------------|-----|
| 20 | Floyd (1-9) | GPC's Response to Staff's First | 1-9 |
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| | | | |
| | | [Bates Nos. 00012-00025] | |
| 21 | Floyd (10-14) | GPC's Response to Staff's | 1-9 |
| | | Second Set of Interrogatories | |
| | | Nos. 10-14 | |
| | | | |
| | | [Bates Nos. 00026-00031] | |
| 22 | Floyd (15) | GPC's Response to Staff's | 1-9 |
| | | Third Set of Interrogatories No. | |
| | | 15 | |
| | | | |
| | | [Bates Nos. 00032-00033] | |
| 23 | Cross (1-8) | DEF's Response to Staff's First | 1-7 |
| | | Set of Interrogatories Nos. 1-8 | |
| | | | |
| | | (No. 1 has attachments) | |
| | | | |
| | | [Bates Nos. 00034-00043] | |
| 24 | Cross (9-11) | DEF's Response to Staff's | 1-7 |
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| | | | |
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| | | | |
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| 26 | Ranck (7-9) | FPUC's Response to Staff's | 1-9 |
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| | | | |
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| | | First Set of Interrogatories Nos. | |
| | | 1-8 | |
| | | | |
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FLORIDA PUBLIC SERVICE COMMISSION

DOCKET: 20200002-EG EXHIBIT: 2

PARTY: AS-1

DESCRIPTION: Schedules CT-1 and CT-4

FLORIDA POWER LIGHT COMPANY ENERGY CONSERVATION COST RECOVERY FINAL TRUE-UP FOR THE PERIOD

JANUARY 2019 THROUGH DECEMBER 2019

| | Total | |
|--|---|--|
| 1. Actual End of Period True-Up (CT-3, Page 9, Lines 6 & 7) | | |
| 2. Principal | \$9,529,755 | |
| 3. Interest | \$441,212 | |
| Total Actual End of Period True-Up | \$9,970,966 | |
| 4. Less Actual/Estimated True-Up 5. Principal 6. Interest Total Actual/Estimated True-Up (1) | \$7,484,332 \$449,868 \$7,934,200 | |
| 7. Final Net True-Up | \$2,036,766 | |

⁽¹⁾ Approved per Order No. PSC-2019-0504-FOF-EG Issued November 25, 2019.

Note: () Reflects Underrecovery Totals may not add due to rounding.

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|--|-------------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|------------------------|
| BUSINESS ENERGY EVALUATION | Beginning of Period Amount | January Actual | February Actual | March Actual | April Actual | May Actual | June Actual | July Actual | August Actual | September Actual | October Actual | November Actual | December Actual | Twelve Month Amount |
| Additions/Expenditures Investment (Net of Retirements) Depreciation Base | | \$28,166 | \$74,692 | \$73,790 | \$80,206 | \$86,081 | \$83,542 | \$80,371 | \$75,704 | \$37,816 | \$36,399 | \$55,331 | (\$3,005,723) | (\$2,293,624) N/A |
| Depreciation Expense Cumulative Investment (Line 3) Less: Accumulated Depreciation | 00.457.050 | 0 0.400.404 | # 0.000.047 | 60.004.007 | 00.444.040 | #0.500.004 | # 0.504.400 | #0.004.00 7 | 00.710.511 | \$0.770.007 | 00.044.700 | A0.070.057 | (0.105.000) | N/A N/A |
| CWIP Balance Eligible for Return Net Investment | \$2,157,958 \$2,157,958 | \$2,186,124 \$2,186,124 | \$2,260,817 \$2,260,817 | \$2,334,607 \$2,334,607 | \$2,414,813 \$2,414,813 | \$2,500,894 \$2,500,894 | \$2,584,436 \$2,584,436 | \$2,664,807 \$2,664,807 | \$2,740,511 \$2,740,511 | \$2,778,327 \$2,778,327 | \$2,814,726 \$2,814,726 | \$2,870,057 \$2,870,057 | (\$135,666) (\$135,666) | |
| Average Net Investment Return on Average Net Investment | | \$2,172,041 | \$2,223,471 | \$2,297,712 | \$2,374,710 | \$2,457,853 | \$2,542,665 | \$2,624,621 | \$2,702,659 | \$2,759,419 | \$2,796,526 | \$2,842,391 | \$1,367,196 | ***** |
| a. Equity Component b. Equity Component grossed up for taxes (Line 10a / 0.75478) | | \$8,535 \$11,309 | \$8,738 \$11,576 | \$9,029 \$11,963 | \$9,332 \$12,364 | \$9,659 \$12,797 | \$9,992 \$13,238 | \$10,981 \$14,548 | \$11,307 \$14,981 | \$11,545 \$15,296 | \$11,700 \$15,501 | \$11,892 \$15,756 | \$5,720 \$7,578 | \$118,430 \$156,906 |
| c. Debt Component Component 11. Total Return Requirements (Line 10b + 10c) | | \$2,407 \$13.715 | \$2,464 \$14,040 | \$2,546 \$14,509 | \$2,631 \$14,995 | \$2,724 \$15,520 | \$2,818 \$16,056 | \$2,954 \$17,503 | \$3,042 \$18,023 | \$3,106 \$18,402 | \$3,148 \$18,649 | \$3,199 \$18,955 | \$1,539 \$9,117 | \$32,578 \$189,484 |
| 12. Total Depreciation & Return (Line 4 + 11) | | \$13,715 | \$14,040 | \$14,509 | \$14,995 | \$15,520 \$15,520 | \$16,056 | \$17,503 | \$18,023 | \$18,402 | \$18,649 | \$18,955 | \$9,117 | \$189,484 |

⁽¹⁾ Depreciation expense is based on the "Cradle-to-Grave" method of accounting.

⁽²⁾ The monthly Equity Component for the Jan - Jun. 2019 period is 4.7156% based on the May 2018 Earnings Surveillance Report and reflects a 10.55% return on equity, and monthly Equity Component for the Jul-Dec. 2019 is 5.0206% based on the May 2019 Surveillance Report reflects a 10.55% return on equity.

⁽³⁾ The Debt Component for the Jan. - Jun. 2019 period is 1.3297% based on the May 2018 Earnings Surveillance Report and Debt Component for the Jul.-Dec. 2019 period is 1.3507% based on the May 2019 Earning Surveillance Report.

JANUARY 2019 THROUGH DECEMBER 2019

| BUSINESS ON CALL | Beginning of Period Amount | January Actual | February Actual | March Actual | April Actual | May Actual | June Actual | July Actual | August Actual | September Actual | October Actual | November Actual | December Actual | Twelve Month Amount |
|---|-------------------------------|----------------|-----------------|--------------|--------------|-------------|-------------|-------------|---------------|---------------------|----------------|--------------------|--------------------|------------------------|
| 1. Additions/Expenditures | | (\$1,888) | \$7,598 | \$4,002 | (\$15,033) | \$1,183 | \$1,715 | (\$4,114) | \$9,701 | (\$4,212) | \$13,419 | (\$5,968) | (\$7,493) | (\$1,091) |
| 2. Investment (Net of Retirements) | | \$580 | (\$4,315) | (\$190) | \$27,308 | \$4,370 | (\$94,565) | \$9,367 | (\$36,330) | (\$79,774) | (\$1,416) | \$28,381 | \$17,335 | (\$129,249) |
| 3. Depreciation Base (1) | | \$1,978,396 | \$1,974,080 | \$1,973,890 | \$2,001,198 | \$2,005,568 | \$1,911,003 | \$1,920,371 | \$1,884,041 | \$1,804,267 | \$1,802,851 | \$1,831,232 | \$1,848,567 | N/A |
| Depreciation Expense | | \$28.225 | \$28.194 | \$28.157 | \$28.383 | \$28.647 | \$27.895 | \$27.185 | \$26,960 | \$25,993 | \$25.316 | \$25.541 | \$25,922 | \$326,420 |
| Cumulative Investment (Line 3) | \$1,977,816 | \$1,978,396 | \$1,974,080 | \$1,973,890 | \$2,001,198 | \$2,005,568 | \$1,911,003 | \$1,920,371 | \$1,884,041 | \$1,804,267 | \$1,802,851 | \$1,831,232 | \$1,848,567 | |
| Less: Accumulated Depreciation | \$991.935 | \$1.015.500 | \$1.040.107 | \$1.062.742 | \$1.087.237 | \$1.114.648 | \$995.861 | \$1.023.046 | \$1.012.212 | \$918.219 | \$939.107 | \$959.421 | \$984.254 | |
| CWIP Balance Eligible for Return | \$61,212 | \$59,324 | \$66,922 | \$70,924 | \$55,891 | \$57,074 | \$58,789 | \$54,675 | \$64,375 | \$60,163 | \$73,582 | \$67,614 | \$60,121 | |
| Net Investment | \$1,047,092 | \$1,022,219 | \$1,000,894 | \$982,072 | \$969,852 | \$947,994 | \$973,931 | \$951,999 | \$936,204 | \$946,211 | \$937,326 | \$939,426 | \$924,434 | |
| Average Net Investment | | \$1,034,656 | \$1,011,557 | \$991,483 | \$975,962 | \$958,923 | \$960,963 | \$962,965 | \$944,101 | \$941,208 | \$941,769 | \$938,376 | \$931,930 | |
| Return on Average Net Investment a. Equity Component | | \$4,066 | \$3,975 | \$3,896 | \$3,835 | \$3,768 | \$3,776 | \$4,029 | \$3,950 | \$3,938 | \$3,940 | \$3,926 | \$3,899 | \$46,999 |
| b. Equity Component grossed up for taxes (Line 10a / 0.75478) (2) | | \$5,387 | \$5,267 | \$5,162 | \$5,081 | \$4,993 | \$5,003 | \$5,338 | \$5,233 | \$5,217 | \$5,220 | \$5,201 | \$5,166 | \$62,268 |
| c. Debt Component Component (3) | | \$1,147 | \$1,121 | \$1,099 | \$1,081 | \$1,063 | \$1,065 | \$1,084 | \$1,063 | \$1,059 | \$1,060 | \$1,056 | \$1,049 | \$12,946 |
| 11. Total Return Requirements (Line 10b + 10c) | | \$6,533 | \$6,387 | \$6,261 | \$6,163 | \$6,055 | \$6,068 | \$6,422 | \$6,296 | \$6,277 | \$6,280 | \$6,258 | \$6,215 | \$75,214 |
| 12. Total Depreciation & Return (Line 4 + 11) | | \$34,759 | \$34,582 | \$34,418 | \$34,546 | \$34,702 | \$33,963 | \$33,607 | \$33,256 | \$32,270 | \$31,597 | \$31,799 | \$32,137 | \$401,634 |

 $^{^{(1)}\,\}mbox{Depreciation}$ expense is based on the "Cradle-to-Grave" method of accounting.

⁽²⁾ The monthly Equity Component for the Jan - Jun. 2019 period is 4.7156% based on the May 2018 Earnings Surveillance Report and reflects a 10.55% return on equity, and monthly Equity Component for the Jul-Dec. 2019 is 5.0206% based on the May 2019 Surveillance Report reflects a 10.55% return on equity.

⁽³⁾ The Debt Component for the Jan. - Jun. 2019 period is 1.3297% based on the May 2018 Earnings Surveillance Report and Debt Component for the Jul.-Dec. 2019 period is 1.3507% based on the May 2018 Earning Surveillance Report.

JANUARY 2019 THROUGH DECEMBER 2019

| COMMON EXPENSES | Beginning of Period Amount | January Actual | February Actual | March Actual | April Actual | May Actual | June Actual | July Actual | August Actual | September Actual | October Actual | November Actual | December Actual | Twelve Month Amount |
|--|-------------------------------|----------------|-----------------|--------------|--------------|-------------|---------------|-------------|---------------|---------------------|----------------|--------------------|--------------------|------------------------|
| Additions/Expenditures | | | | | | | | | | | | | | |
| Investment (Net of Retirements) | | \$1,102 | | | \$2,218,856 | \$11,270 | (\$2,230,126) | | | | | | \$3,067,266 | \$3,068,368 |
| Depreciation Base | | \$3,639,636 | \$3.639.636 | \$3.639.636 | \$5.858.492 | \$5.869.762 | \$3.639.636 | \$3,639,636 | \$3,639,636 | \$3.639.636 | \$3,639,636 | \$3.639.636 | \$6.706.902 | |
| Depreciation Expense (1) | | \$60.651 | \$60,661 | \$60.661 | \$79.151 | \$97.754 | \$60.661 | \$60.661 | \$60,661 | \$60,661 | \$60.661 | \$60.661 | \$86.221 | \$809,063 |
| Cumulative Investment (Line 3) | \$3,638,534 | \$3,639,636 | \$3,639,636 | \$3,639,636 | \$5,858,492 | \$5,869,762 | \$3,639,636 | \$3,639,636 | \$3,639,636 | \$3,639,636 | \$3,639,636 | \$3,639,636 | \$6,706,902 | • |
| Less: Accumulated Depreciation | \$1.699.439 | \$1.760.091 | \$1.820.752 | \$1.881.413 | \$1.960.564 | \$2.058.318 | \$2.063.412 | \$2,124,073 | \$2,184,733 | \$2,245,394 | \$2,306,055 | \$2,366,715 | \$2,452,936 | |
| 7. CWIP Balance Eligible for Return | | | | | | | | | 4 | | | | | |
| Net Investment | \$1,939,095 | \$1,879,545 | \$1,818,884 | \$1,758,223 | \$3,897,928 | \$3,811,444 | \$1,576,224 | \$1,515,563 | \$1,454,903 | \$1,394,242 | \$1,333,582 | \$1,272,921 | \$4,253,966 | |
| Average Net Investment | | \$1,909,320 | \$1,849,215 | \$1,788,554 | \$2,828,076 | \$3,854,686 | \$2,693,834 | \$1,545,894 | \$1,485,233 | \$1,424,572 | \$1,363,912 | \$1,303,251 | \$2,763,443 | N/A |
| 10. Return on Average Net Investment | | 67.500 | 67.007 | 67.000 | 044.440 | 045.440 | £40.500 | 60.400 | 60.044 | 65.000 | 65 700 | Ø5 450 | 644 500 | # 400 000 |
| a. Equity Component | | \$7,503 | \$7,267 | \$7,028 | \$11,113 | \$15,148 | \$10,586 | \$6,468 | \$6,214 | \$5,960 | \$5,706 | \$5,453 | \$11,562 | \$100,008 |
| Equity Component grossed up for taxes (Line 10a / 0.75478) (2) | | \$9,941 | \$9,628 | \$9,312 | \$14,724 | \$20,069 | \$14,025 | \$8,569 | \$8,233 | \$7,896 | \$7,560 | \$7,224 | \$15,318 | \$132,499 |
| c. Debt Component Component (3) | | \$2,116 | \$2,049 | \$1,982 | \$3,134 | \$4,271 | \$2,985 | \$1,740 | \$1,672 | \$1,603 | \$1,535 | \$1,467 | \$3,111 | \$27,665 |
| 11. Total Return Requirements (Line 10b + 10c) | | \$12,056 | \$11,677 | \$11,294 | \$17,858 | \$24,340 | \$17,010 | \$10,309 | \$9,905 | \$9,500 | \$9,095 | \$8,691 | \$18,428 | \$160,164 |
| Total Depreciation & Return (Line 4 + 11) | | \$72,708 | \$72,338 | \$71,955 | \$97,009 | \$122,094 | \$77,671 | \$70,970 | \$70,565 | \$70,161 | \$69,756 | \$69,352 | \$104,650 | \$969,227 |

 $^{^{(1)}\,\}mbox{Depreciation}$ expense is based on the "Cradle-to-Grave" method of accounting.

⁽²⁾ The monthly Equity Component for the Jan - Jun. 2019 period is 4.7156% based on the May 2018 Earnings Surveillance Report and reflects a 10.55% return on equity, and monthly Equity Component for the Jul-Dec. 2019 is 5.0206% based on the May 2019 Surveillance Report reflects a 10.55% return on equity.

⁽³⁾ The Debt Component for the Jan. - Jun. 2019 period is 1.3297% based on the May 2018 Earnings Surveillance Report and Debt Component for the Jul.-Dec. 2019 period is 1.3507% based on the May 2019 Earning Surveillance Report.

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|--|-------------------------------|----------------------------|----------------------------|----------------------------|---------------|----------------|---------------|-------------|---------------|---------------------|----------------|--------------------|--------------------|------------------------------|
| RESIDENTIAL HOME ENERGY SURVEY | Beginning of Period Amount | January Actual | February Actual | March Actual | April Actual | May Actual | June Actual | July Actual | August Actual | September Actual | October Actual | November Actual | December Actual | Twelve Month Amount |
| Additions/Expenditures Investment (Net of Retirements) | | \$3,988 | \$99,162 | \$105,656 | (\$2,154,979) | | \$2,230,532 | | | | | | \$1,434 | (\$1,946,174) \$2,231,965 |
| Depreciation Base (1) | | | | | | | \$2,230,532 | \$2,230,532 | \$2,230,532 | \$2,230,532 | \$2,230,532 | \$2,230,532 | \$2,231,965 | N/A |
| Depreciation Expense | | | | | | | \$37,175 | \$37,176 | \$37,176 | \$37,176 | \$37,176 | \$37,176 | \$37,189 | \$260,242 |
| Cumulative Investment (Line 3) | | | | | | | \$2,230,532 | \$2,230,532 | \$2,230,532 | \$2,230,532 | \$2,230,532 | \$2,230,532 | \$2,231,965 | N/A |
| Less: Accumulated Depreciation | | | | | | | \$92,742 | \$129,917 | \$167,093 | \$204,268 | \$241,444 | \$278,619 | \$315,808 | N/A |
| CWIP Balance Eligible for Return Net Investment | \$1,946,174 \$1,946,174 | \$1,950,161 \$1,950,161 | \$2,049,323 \$2,049,323 | \$2,154,979 \$2,154,979 | | | \$2,137,790 | \$2,100,615 | \$2,063,439 | \$2,026,263 | \$1,989,088 | \$1,951,912 | \$1,916,157 | |
| Average Net Investment Return on Average Net Investment | | \$1,948,167 | \$1,999,742 | \$2,102,151 | \$1,077,489 | | \$1,068,895 | \$2,119,202 | \$2,082,027 | \$2,044,851 | \$2,007,676 | \$1,970,500 | | N/A |
| a. Equity Component | | \$7.656 | \$7,858 | \$8,261 | \$4,234 | | \$4,200 | \$8,866 | \$8,711 | \$8,555 | \$8,400 | \$8,244 | \$8,092 | \$83,077 |
| b. Equity Component grossed up for taxes (Line 10a / 0.75478) (2) | | \$10,143 | \$10,411 | \$10,945 | \$5,610 | | \$5,565 | \$11,747 | \$11,541 | \$11,335 | \$11,129 | \$10,923 | \$10,720 | \$110,068 |
| c. Debt Component Component (3) | | \$2,159 | \$2,216 | \$2,329 | \$1,194 | | \$1,184 | \$2,385 | \$2,344 | \$2,302 | \$2,260 | \$2,218 | \$2,177 | \$22,768 |
| 11. Total Return Requirements (Line 10b + 10c) | | \$12,302 | \$12,627 | \$13,274 | \$6,804 | | \$6,750 | \$14,132 | \$13,884 | \$13,636 | \$13,389 | \$13,141 | \$12,897 | \$132,836 |
| 12. Total Depreciation & Return (Line 4 + 11) | | \$12,302 | \$12,627 | \$13,274 | \$6,804 | | \$43,925 | \$51,308 | \$51,060 | \$50,812 | \$50,564 | \$50,316 | \$50,087 | \$393,078 |

 $^{^{(1)}}$ Depreciation expense is based on the "Cradle-to-Grave" method of accounting.

⁽²⁾ The monthly Equity Component for the Jan - Jun. 2019 period is 4.7156% based on the May 2018 Earnings Surveillance Report and reflects a 10.55% return on equity, and monthly Equity Component for the Jul-Dec. 2019 is 5.0206% based on the May 2019 Surveillance Report reflects a 10.55% return on equity.

⁽⁹⁾ The Debt Component for the Jan. - Jun. 2019 period is 1.3297% based on the May 2018 Earnings Surveillance Report and Debt Component for the Jul.-Dec. 2019 period is 1.3507% based on the May 2019 Earning Surveillance Report.

JANUARY 2019 THROUGH DECEMBER 2019

| RESIDENTIAL LOAD MANAGEMENT ("ON CALL") | Beginning of Period Amount | January Actual | February Actual | March Actual | April Actual | May Actual | June Actual | July Actual | August Actual | September Actual | October Actual | November Actual | December Actual | Twelve Month Amount |
|---|-------------------------------|------------------------|-------------------------|-----------------------|--------------------------|----------------------|---------------------------|-------------------------|--------------------------|-----------------------------|-------------------------|--------------------------|--------------------------|-----------------------------|
| Additions/Expenditures Investment (Net of Retirements) | | (\$41,025) \$12,598 | \$165,081 (\$93,764) | \$86,961 (\$4,124) | (\$326,631) \$593,323 | \$25,707 \$94,958 | \$37,259 (\$2,054,646) | (\$89,391) \$203,530 | \$210,766 (\$789,352) | (\$91,513) (\$1,733,263) | \$291,553 (\$30,756) | (\$129,663) \$616,640 | (\$162,813) \$376,635 | (\$23,708) (\$2,808,220) |
| 3. Depreciation Base (1) | | \$36.517.498 | \$36,423,734 | \$36,419,610 | \$37.012.933 | \$37.107.891 | \$35.053.246 | \$35,256,775 | \$34,467,424 | \$32,734,160 | \$32,703,404 | \$33,320,044 | \$33,696,680 | N/A |
| Depreciation Expense | | \$613,263 | \$612.587 | \$611.771 | \$616.681 | \$622,416 | \$606.086 | \$590.660 | \$585.778 | \$564.756 | \$550.056 | \$554.938 | \$563.216 | \$7.092.207 |
| Cumulative Investment (Line 3) | \$36,504,900 | \$36,517,498 | \$36,423,734 | \$36,419,610 | \$37,012,933 | \$37,107,891 | \$35,053,246 | \$35,256,775 | \$34,467,424 | \$32,734,160 | \$32,703,404 | \$33,320,044 | \$33,696,680 | N/A |
| Less: Accumulated Depreciation | \$18,573,771 | \$19,085,770 | \$19,620,410 | \$20,112,213 | \$20,644,416 | \$21,239,987 | \$18,659,060 | \$19,249,720 | \$19,014,321 | \$16,972,108 | \$17,425,961 | \$17,867,322 | \$18,406,876 | N/A |
| 7. CWIP Balance Eligible for Return | \$1,236,010 | \$1,194,985 | \$1,360,066 | \$1,447,027 | \$1,120,396 | \$1,146,103 | \$1,183,361 | \$1,093,971 | \$1,304,737 | \$1,213,225 | \$1,504,778 | \$1,375,115 | \$1,212,302 | |
| 8. Net Investment | \$19.167.139 | \$18.626.712 | \$18,163,390 | \$17.754.424 | \$17.488.913 | \$17.014.007 | \$17.577.547 | \$17.101.026 | \$16,757,839 | \$16.975.277 | \$16,782,221 | \$16.827.837 | \$16.502.106 | |
| Average Net Investment | | \$18,896,926 | \$18,395,051 | \$17,958,907 | \$17,621,669 | \$17,251,460 | \$17,295,777 | \$17,339,287 | \$16,929,433 | \$16,866,558 | \$16,878,749 | \$16,805,029 | \$16,664,972 | N/A |
| Return on Average Net Investment a. Equity Component | | \$74.259 | \$72.287 | \$70.573 | \$69.248 | \$67.793 | \$67.967 | \$72.544 | \$70.829 | \$70.566 | \$70.617 | \$70.309 | \$69.723 | \$846.716 |
| b. Equity Component grossed up for taxes (Line 10a / 0.75478) (2) | | \$98,385 | \$95,772 | \$93,501 | \$91,746 | \$89,818 | \$90,049 | \$96,113 | \$93,841 | \$93,492 | \$93,560 | \$93,151 | \$92,375 | \$1,121,803 |
| c. Debt Component Component (3) | | \$20,940 | \$20,384 | \$19,900 | \$19,527 | \$19,116 | \$19,165 | \$19,517 | \$19,056 | \$18,985 | \$18,999 | \$18,916 | \$18,758 | \$233,262 |
| 11. Total Return Requirements (Line 10b + 10c) | | \$119,325 | \$116,156 | \$113,402 | \$111,272 | \$108,934 | \$109,214 | \$115,630 | \$112,897 | \$112,477 | \$112,559 | \$112,067 | \$111,133 | \$1,355,065 |
| 12. Total Depreciation & Return (Line 4 + 11) | | \$732,588 | \$728,742 | \$725,172 | \$727,953 | \$731,351 | \$715,300 | \$706,290 | \$698,675 | \$677,233 | \$662,615 | \$667,005 | \$674,349 | \$8,447,272 |

⁽¹⁾ Depreciation expense is based on the "Cradle-to-Grave" method of accounting.

⁽²⁾ The monthly Equity Component for the Jan - Jun. 2019 period is 4.7156% based on the May 2018 Earnings Surveillance Report and reflects a 10.55% return on equity, and monthly Equity Component for the Jul-Dec. 2019 is 5.0206% based on the May 2019 Surveillance Report reflects a 10.55% return on equity.

⁽³⁾ The Debt Component for the Jan. - Jun. 2019 period is 1.3297% based on the May 2018 Earnings Surveillance Report and Debt Component for the Jul.-Dec. 2019 period is 1.3507% based on the May 2019 Earning Surveillance Report.

JANUARY 2019 THROUGH DECEMBER 2019

| SOLAR PV FOR SCHOOLS | Beginning of Period Amount | January Actual | February Actual | March Actual | April Actual | May Actual | June Actual | July Actual | August Actual | September Actual | October Actual | November Actual | December Actual | Twelve Month Amount |
|---|-------------------------------|----------------|-----------------|--------------|--------------|-------------|-------------|-------------|---------------|---------------------|----------------|--------------------|--------------------|------------------------|
| Additions/Expenditures | | | | | | | | | | | | | | |
| Investment (Net of Retirements) | | (\$432,214) | | (\$365,145) | (\$510,497) | (\$841,635) | (\$98,908) | | | | (\$1,531,163) | (\$902,735) | | (\$4,682,296) |
| 3. Depreciation Base (1) | | \$7,198,956 | \$7,198,956 | \$6,833,811 | \$6,323,314 | \$5,481,680 | \$5,382,772 | \$5,382,772 | \$5,382,772 | \$5,382,772 | \$3,851,609 | \$2,948,874 | \$2,948,874 | N/A |
| Depreciation Expense | | \$123.584 | \$119.983 | \$116,940 | \$109.643 | \$98.375 | \$90.537 | \$89.713 | \$89.713 | \$89.713 | \$76.953 | \$56.671 | \$49.148 | \$1,110,972 |
| 5. Cumulative Investment (Line 3) | \$7,631,170 | \$7,198,956 | \$7,198,956 | \$6,833,811 | \$6,323,314 | \$5,481,680 | \$5,382,772 | \$5,382,772 | \$5,382,772 | \$5,382,772 | \$3,851,609 | \$2,948,874 | \$2,948,874 | N/A |
| Less: Accumulated Depreciation | \$6,278,388 | \$5.969.759 | \$6.089.742 | \$5.841.536 | \$5,440,682 | \$4.697.423 | \$4.689.052 | \$4,778,765 | \$4.868.478 | \$4.958.190 | \$3.503.981 | \$2.657.917 | \$2,707,065 | N/A |
| CWIP Balance Eligible for Return | | | | | | | | | | | | | | |
| 8. Net Investment | \$1.352.781 | \$1,229,197 | \$1.109.214 | \$992.274 | \$882.632 | \$784.257 | \$693.720 | \$604.007 | \$514.294 | \$424.581 | \$347.628 | \$290.957 | \$241.809 | |
| Average Net Investment | | \$1,290,989 | \$1,169,205 | \$1,050,744 | \$937,453 | \$833,444 | \$738,988 | \$648,863 | \$559,150 | \$469,437 | \$386,104 | \$319,293 | \$266,383 | N/A |
| Return on Average Net Investment | | | | | | | | | | | | | | |
| a. Equity Component | | \$5.073 | \$4.595 | \$4.129 | \$3.684 | \$3,275 | \$2.904 | \$2,715 | \$2,339 | \$1.964 | \$1.615 | \$1.336 | \$1.114 | \$34.744 |
| b. Equity Component grossed up for taxes (Line 10a / 0.75478) (2) | | \$6,721 | \$6,087 | \$5,471 | \$4,881 | \$4,339 | \$3,847 | \$3,597 | \$3,099 | \$2,602 | \$2,140 | \$1,770 | \$1,477 | \$46,032 |
| c. Debt Component Component | | \$1,431 | \$1,296 | \$1,164 | \$1,039 | \$924 | \$819 | \$730 | \$629 | \$528 | \$435 | \$359 | \$300 | \$9,654 |
| 11. Total Return Requirements (Line 10b + 10c) | | \$8,152 | \$7,383 | \$6,635 | \$5,920 | \$5,263 | \$4,666 | \$4,327 | \$3,729 | \$3,131 | \$2,575 | \$2,129 | \$1,776 | \$55,685 |
| 12. Total Depreciation & Return (Line 4 + 11) | | \$131,736 | \$127,366 | \$123,575 | \$115,562 | \$103,638 | \$95,203 | \$94,040 | \$93,442 | \$92,843 | \$79,528 | \$58,800 | \$50,924 | \$1,166,657 |

 $^{^{(1)}\,\}mbox{Depreciation}$ expense is based on the "Cradle-to-Grave" method of accounting.

⁽²⁾ The monthly Equity Component for the Jun. 2019 period is 4.7156% based on the May 2018 Earnings Surveillance Report and reflects a 10.55% return on equity, and monthly Equity Component for the Jul-Dec. 2019 is 5.0206% based on the May 2019 Surveillance Report reflects a 10.55% return on equity.

⁽³⁾ The Debt Component for the Jan. - Jun. 2019 period is 1.3297% based on the May 2018 Earnings Surveillance Report and Debt Component for the Jul.-Dec. 2019 period is 1.3507% based on the May 2019 Earning Surveillance Report.

| FLORIDA POWER & LIGHT COM | MPANY | | | | |
|---|--------------------------|-------------------------|-------------------|------------|----------|
| COST RECOVERY CLAUSES | | | | | |
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| | | | | | |
| | | CAPITAL ST | RUCTURE AND COST | RATES PER | |
| Equity @ 10.55% | | MAY 2018 EA | RNINGS SURVEILLAN | ICE REPORT | |
| | | | | | PRE-TAX |
| | ADJUSTED | | MIDPOINT | WEIGHTED | WEIGHTED |
| | RETAIL | RATIO | COST RATES | COST | COST |
| | | | | | |
| LONG_TERM_DEBT | 9,493,721,402 | 27.894% | 4.33% | 1.21% | 1.21% |
| SHORT_TERM_DEBT | 1,266,291,093 | 3.721% | 2.42% | 0.09% | 0.09% |
| PREFERRED_STOCK | 0 | 0.000% | 0.00% | 0.00% | 0.00% |
| CUSTOMER_DEPOSITS | 403,315,602 | 1.185% | 2.08% | 0.02% | 0.02% |
| COMMON_EQUITY | 15,115,086,261 | 44.410% | 10.55% | 4.69% | 6.21% |
| DEFERRED_INCOME_TAX | 7,597,792,885 | 22.323% | 0.00% | 0.00% | 0.00% |
| INVESTMENT_TAX_CREDITS | | | | | |
| ZERO COST | 0 | 0.000% | 0.00% | 0.00% | 0.00% |
| WEIGHTED COST | 159,231,867 | 0.468% | 8.15% | 0.04% | 0.05% |
| | | | | | |
| TOTAL | \$34,035,439,111 | 100.00% | | 6.05% | 7.58% |
| | | | | | |
| | | | | | |
| | | THE WEIGHTED COS | T FOR CONVERTIBLE | | |
| | ADJUSTED | | COST | WEIGHTED | PRE TAX |
| | RETAIL | RATIO | RATE | COST | COST |
| LOVIC TERM (DEPT | 00 402 521 402 | 20.500/ | 4.22007 | 1 (500) | 1.6800/ |
| LONG TERM DEBT | \$9,493,721,402 | 38.58% | 4.328% | 1.670% | 1.670% |
| PREFERRED STOCK | 0 | 0.00% | 0.000% | 0.000% | 0.000% |
| COMMON EQUITY | 15,115,086,261 | 61.42% | 10.550% | 6.480% | 8.585% |
| TOTAL | #24.600.007.662 | 100.000/ | | 0.1500/ | 10.0550/ |
| TOTAL | \$24,608,807,663 | 100.00% | | 8.150% | 10.255% |
| RATIO | | | | | |
| | | | | | |
| DEBT COMPONENTS: | 4.0000 | | | | |
| LONG TERM DEBT | 1.2073% | | | | |
| SHORT TERM DEBT | 0.0900% | | | | |
| CUSTOMER DEPOSITS | 0.0246% | | | | |
| TAX CREDITS -WEIGHTED | 0.0078% | | | | |
| TOTAL DEBT | 1.3297% | | | | |
| | 1.3271 /0 | | | | |
| EQUITY COMPONENTS: | | | | | |
| PREFERRED STOCK | 0.0000% | | | | |
| COMMON EQUITY | 4.6852% | | | | |
| TAX CREDITS -WEIGHTED | 0.0303% | | | | |
| TOTAL FOLUTY | 471560/ | | | | |
| TOTAL EQUITY | 4.7156% | | | | |
| TOTAL | 6.0452% | | | | |
| PRE-TAX EQUITY | 6.2476% | | | | |
| PRE-TAX TOTAL | 7.5773% | | | | |
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| Note: | | | | | |
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| (a) This capital structure applies o | only to Convertible Inve | estment Tax Credit (C-I | TC) | | |
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| FLORIDA POWER & LIGHT CO | MPANY | | | | |
|---------------------------------------|--------------------------|-------------------------|-------------------|------------------|---------------------|
| COST RECOVERY CLAUSES | | | | | |
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| | | | | | |
| | | CAPITAL ST | RUCTURE AND COST | RATES PER | |
| Equity @ 10.55% | | MAY 2019 EA | RNINGS SURVEILLAN | ICE REPORT | |
| | | | | | PRE-TAX |
| | ADJUSTED | | MIDPOINT | WEIGHTED | WEIGHTED |
| | RETAIL | RATIO | COST RATES | COST | COST |
| | | | | | |
| LONG TERM DEBT | 10,490,880,245 | 28.119% | 4.44% | 1.25% | 1.25% |
| SHORT TERM DEBT | 669,988,433 | 1.796% | 3.62% | 0.06% | 0.06% |
| PREFERRED STOCK | 0 | 0.000% | 0.00% | 0.00% | 0.00% |
| CUSTOMER DEPOSITS | 403,097,747 | 1.080% | 2.11% | 0.02% | 0.02% |
| COMMON_EQUITY | 17,554,936,062 | 47.053% | 10.55% | 4.96% | 6.58% |
| DEFERRED INCOME TAX | 7,870,776,333 | 21.096% | 0.00% | 0.00% | 0.00% |
| INVESTMENT TAX CREDITS | , , , | | | | |
| ZERO COST | 0 | 0.000% | 0.00% | 0.00% | 0.00% |
| WEIGHTED COST | 319,453,350 | | 8.26% | 0.07% | 0.09% |
| | 227,122,221 | 0.000 | 0.2011 | ******* | |
| TOTAL | \$37,309,132,171 | 100.00% | | 6.37% | 8.00% |
| 10112 | <i>\$51,503,152,171</i> | 100,007 | | 0.5770 | 0.007 |
| | | | | | |
| | CALCULATION OF | THE WEIGHTED COS | T FOR CONVERTIBLE | E INVESTMENT TAX | CREDITS (C-ITC) (a) |
| | ADJUSTED | THE WEIGHTED COS | COST | WEIGHTED | PRE TAX |
| | RETAIL | RATIO | RATE | COST | COST |
| | TETTIE | 101110 | IUIL | 0051 | 0001 |
| LONG TERM DEBT | \$10,490,880,245 | 37.41% | 4.441% | 1.661% | 1.661% |
| PREFERRED STOCK | 0 | 0.00% | 0.000% | 0.000% | 0.000% |
| COMMON EQUITY | 17,554,936,062 | 62.59% | 10.550% | 6.604% | 8.749% |
| COMMON EQUILI | 17,554,950,002 | 02.3970 | 10.55070 | 0.00470 | 0.74970 |
| TOTAL | \$28,045,816,308 | 100.00% | | 8.265% | 10.410% |
| RATIO | \$20,043,010,300 | 100.0070 | | 8.20370 | 10.41070 |
| KATIO | | | | | |
| DEDE COMPONENTS | | | | | |
| DEBT COMPONENTS: | | | | | |
| LONG TERM DEBT | 1.2488% | | | | |
| SHORT TERM DEBT | 0.0649% | | | | |
| CUSTOMER DEPOSITS | 0.0228% | | | | |
| TAX CREDITS -WEIGHTED | 0.0142% | | | | |
| | 1 25050/ | | | | |
| TOTAL DEBT | 1.3507% | | | | |
| EQUITY COMPONENTS: | | | | | |
| PREFERRED STOCK | 0.0000% | | | | |
| COMMON EQUITY | 4.9641% | | | | |
| TAX CREDITS -WEIGHTED | 0.0565% | | | | |
| | | | | | |
| TOTAL EQUITY | 5.0206% | | | | |
| TOTAL | 6.3713% | | | | |
| PRE-TAX EQUITY | 6.6517% | | | | |
| PRE-TAX TOTAL | 8.0025% | | | | |
| 110 1111 19110 | 0.002570 | | | | |
| | | | | | |
| Note: | | | | | |
| Note: | <u> </u> | | | | |
| | | | | | |
| (a) This capital structure applies of | only to Convertible Inve | estment Tax Credit (C-I | TC) | | |
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FLORIDA POWER LIGHT COMPANY ENERGY CONSERVATION COST RECOVERY ANALYSIS OF PROGRAM COSTS

JANUARY 2019 THROUGH DECEMBER 2019

| | ACTUAL V. ACTUAL/ESTIMATE FOR THE PERIOD | Actual | Actual/Estimated (1) | Difference |
|----|--|----------------|----------------------|---------------|
| 1 | Depreciation & Return | \$11,567,353 | \$11,687,358 | (\$120,005) |
| 2 | Payroll & Benefits | \$15,535,883 | \$16,293,206 | (\$757,323) |
| 3 | Materials & Supplies | \$267,323 | \$316,495 | (\$49,172) |
| 4 | Outside Services | \$6,801,342 | \$6,968,286 | (\$166,944) |
| 5 | Advertising | \$8,036,842 | \$8,012,876 | \$23,966 |
| 6 | Rebates | \$115,916,650 | \$116,583,611 | (\$666,961) |
| 7 | Vehicles | \$477,188 | \$486,692 | (\$9,504) |
| 8 | Other | \$3,136,317 | \$2,534,484 | \$601,833 |
| 9 | Total Adjusted Program Costs | \$161,738,898 | \$162,883,007 | (\$1,144,109) |
| 10 | ECCR Revenues (Net of Revenue Taxes) | \$157,580,454 | \$156,679,141 | \$901,313 |
| 11 | Prior Period True-Up (Collected)/Refunded this Period | \$13,688,198 | \$13,688,198 | \$0_ |
| 12 | Revenues Applicable to the Period (Line 10 + Line 11) | \$171,268,652 | \$170,367,340 | \$901,313 |
| 13 | True-Up Provision (Under)/Over Recovery - Current Period (Line 12- Line 9) | \$9,529,755 | \$7,484,332 | \$2,045,423 |
| 14 | Interest Provision (Under)/Over Recovery - Current Period | \$441,212 | \$449,868 | (\$8,656) |
| 15 | True-Up and Interest Provision (Under)/Over Recovery - Beginning of Period | \$13,688,198 | \$13,688,198 | \$0 |
| 16 | Deferred True-Up from Prior Period | \$5,635,677 | \$5,635,677 | \$0 |
| 17 | Prior Period True-Up (Collected)/Refunded this Period | (\$13,688,198) | (\$13,688,198) | \$0 |
| 18 | End of Period True-Up Amount (Under)/Over Recovery | \$15,606,643 | \$13,569,877 | \$2,036,766 |
| 19 | | | | |

 $^{^{(1)}}$ Approved in order No. PSC-2019-0504-FOF-EG issued November 25, 2019 21 $\,$

FLORIDA PUBLIC SERVICE COMMISSION

DOCKET: 20200002-EG EXHIBIT: 3

PARTY: AS-1 (3)

DESCRIPTION: Schedules CT-2 and CT-3

²² Totals may not add due to rounding.

FLORIDA POWER LIGHT COMPANY ENERGY CONSERVATION COST RECOVERY CONSERVATION PROGRAM COSTS BY CATEGORY

JANUARY 2019 THROUGH DECEMBER 2019

| Line No. | CONSERVATION PROGRAMS | Depreciation & Return | Payroll & Benefits | Materials & Supplies | Outside Services | Advertising | Rebates | Vehicles | Other | TOTAL PROGRAM EXPENSES |
|-------------|--|--------------------------|--------------------|-------------------------|------------------|-------------|--------------|-----------|-------------|------------------------------|
| 1 | RESIDENTIAL HOME ENERGY SURVEY | \$393,078 | \$3,664,696 | \$13,828 | \$1,569,738 | \$6,571,706 | \$0 | \$297,393 | \$914,962 | \$13,425,401 |
| 2 | RESIDENTIAL CEILING INSULATION | \$0 | \$90,200 | \$78 | \$610 | \$0 | \$666,780 | \$0 | \$12,405 | \$770,073 |
| 3 | RESIDENTIAL LOAD MANAGEMENT ("ON CALL") | \$8,447,272 | \$1,048,066 | \$235,106 | \$2,963,329 | \$25,000 | \$32,165,432 | \$41,909 | \$601,175 | \$45,527,290 |
| 4 | RESIDENTIAL AIR CONDITIONING | \$0 | \$340,899 | \$82 | \$17,477 | \$9,000 | \$3,011,700 | \$3,750 | \$13,004 | \$3,395,911 |
| 5 | RESIDENTIAL NEW CONSTRUCTION (BUILDSMART®) | \$0 | \$411,648 | \$237 | \$63,725 | \$0 | \$13,250 | \$0 | \$30,660 | \$519,520 |
| 6 | RESIDENTIAL LOW-INCOME WEATHERIZATION | \$0 | \$259,618 | \$2,074 | \$6,854 | \$0 | \$126,178 | \$15,800 | \$64,635 | \$475,159 |
| 7 | BUSINESS ON CALL | \$401,634 | \$12,844 | \$0 | \$12,387 | \$0 | \$2,988,184 | \$0 | \$19,831 | \$3,434,880 |
| 8 | COGENERATION & SMALL POWER PRODUCTION | \$0 | \$413,313 | \$0 | \$74 | \$0 | \$0 | \$0 | (\$259,989) | \$153,398 |
| 9 | BUSINESS EFFICIENT LIGHTING | \$0 | \$136,437 | \$0 | \$0 | \$0 | \$327,493 | \$0 | \$6,252 | \$470,182 |
| 10 | COMMERCIAL/INDUSTRIAL LOAD CONTROL | \$0 | \$216,759 | \$3,366 | \$7,524 | \$0 | \$43,679,580 | \$838 | \$22,873 | \$43,930,939 |
| 11 | COMMERCIAL/INDUSTRIAL DEMAND REDUCTION | \$0 | \$286,581 | \$61 | \$20 | \$0 | \$26,359,694 | \$17 | \$36,892 | \$26,683,265 |
| 12 | BUSINESS ENERGY EVALUATION | \$189,484 | \$3,936,272 | \$3,094 | \$1,150,789 | \$1,431,136 | \$0 | \$96,504 | \$820,830 | \$7,628,109 |
| 13 | BUSINESS HEATING, VENTILATING & A/C | \$0 | \$401,213 | \$0 | \$0 | \$0 | \$6,578,360 | \$0 | \$19,358 | \$6,998,931 |
| 14 | BUSINESS CUSTOM INCENTIVE | \$0 | \$27,940 | \$0 | \$0 | \$0 | \$0 | \$0 | \$1,928 | \$29,868 |
| 15 | CONSERVATION RESEARCH & DEVELOPMENT | \$0 | \$2,220 | \$0 | \$20,989 | \$0 | \$0 | \$0 | \$1,588 | \$24,797 |
| 16 | SOLAR PV FOR SCHOOLS | \$1,166,657 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$1,166,657 |
| 17 | COMMON EXPENSES | \$969,227 | \$4,287,177 | \$9,399 | \$987,825 | \$0 | \$0 | \$20,979 | \$829,912 | \$7,104,519 |
| 18 | TOTAL | 11,567,353 | 15,535,883 | 267,323 | 6,801,342 | 8,036,842 | 115,916,650 | 477,190 | 3,136,316 | 161,738,898 |

Totals may not add due to rounding.

FLORIDA POWER LIGHT COMPANY ENERGY CONSERVATION COST RECOVERY CONSERVATION PROGRAM COSTS/VARIANCE BY PROJECT

JANUARY 2019 THROUGH DECEMBER 2019

| Line No. | CONSERVATION PROGRAMS | Depreciation & Return | Payroll & Benefits | Materials & Supplies | Outside Services | Advertising | Rebates | Vehicles | Other | Total |
|-------------|--|-----------------------|-----------------------|-------------------------|------------------|-------------|---------------|-----------|------------|---------------|
| 1 | RESIDENTIAL HOME ENERGY SURVEY | (\$1,216) | (\$34,584) | \$3,619 | \$425,524 | (\$217,471) | \$0 | (\$6,474) | (\$34,654) | \$134,745 |
| 2 | RESIDENTIAL CEILING INSULATION | \$0 | \$737 | \$77 | \$247 | \$0 | (\$2,272) | \$0 | \$3,308 | \$2,097 |
| 3 | RESIDENTIAL LOAD MANAGEMENT ("ON CALL") | (\$123,913) | (\$418,347) | \$19,686 | (\$602,019) | \$25,000 | (\$19,124) | (\$5,873) | \$755,230 | (\$369,360) |
| 4 | RESIDENTIAL AIR CONDITIONING | \$0 | \$13,031 | \$67 | \$3,449 | \$9,000 | (\$95,108) | \$0 | (\$31,000) | (\$100,561) |
| 5 | RESIDENTIAL NEW CONSTRUCTION (BUILDSMART®) | \$0 | (\$3,838) | \$236 | (\$4,277) | \$0 | (\$2,920) | \$0 | (\$12,566) | (\$23,364) |
| 6 | RESIDENTIAL LOW-INCOME WEATHERIZATION | \$0 | \$50,332 | (\$195) | (\$12,367) | \$0 | \$8,409 | \$0 | \$36,040 | \$82,219 |
| 7 | BUSINESS ON CALL | (\$12,908) | (\$18,405) | \$0 | (\$9,065) | \$0 | \$368,543 | \$0 | \$32,427 | \$360,593 |
| 8 | COGENERATION & SMALL POWER PRODUCTION | \$0 | \$81,011 | \$0 | \$997 | \$0 | \$0 | \$0 | (\$42,143) | \$39,865 |
| 9 | BUSINESS EFFICIENT LIGHTING | \$0 | \$615 | \$0 | \$0 | \$0 | (\$132,901) | \$0 | (\$366) | (\$132,652) |
| 10 | COMMERCIAL/INDUSTRIAL LOAD CONTROL | \$0 | \$7,356 | (\$308) | (\$392) | \$0 | \$2,106,734 | \$838 | (\$676) | \$2,113,552 |
| 11 | COMMERCIAL/INDUSTRIAL DEMAND REDUCTION | \$0 | \$1,611 | (\$78) | (\$892) | \$0 | \$39,157 | \$1 | (\$311) | \$39,488 |
| 12 | BUSINESS ENERGY EVALUATION | (\$133,286) | (\$324,991) | (\$78,124) | \$163,486 | \$207,437 | \$0 | \$8,700 | (\$72,018) | (\$228,795) |
| 13 | BUSINESS HEATING, VENTILATING & A/C | \$0 | \$869 | \$0 | \$0 | \$0 | (\$2,888,447) | \$0 | (\$11,453) | (\$2,899,031) |
| 14 | BUSINESS CUSTOM INCENTIVE | \$0 | (\$139) | \$0 | \$0 | \$0 | (\$49,032) | \$0 | \$560 | (\$48,611) |
| 15 | CONSERVATION RESEARCH & DEVELOPMENT | \$0 | \$2,220 | \$0 | (\$29,011) | \$0 | \$0 | \$0 | \$1,588 | (\$25,203) |
| 16 | SOLAR PV FOR SCHOOLS | \$116,981 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$116,981 |
| 17 | COMMON EXPENSES | \$34,336 | (\$114,802) | \$5,848 | (\$102,624) | \$0 | \$0 | (\$6,696) | (\$22,134) | (\$206,071) |
| 18 | TOTAL | (\$120,005) | (\$757,323) | (\$49,172) | (\$166,944) | \$23,966 | (\$666,961) | (\$9,504) | \$601,833 | (\$1,144,109) |

Totals may not add due to rounding.

Energy Conservation Cost Recovery (ECCR) Account Numbers For the Period: January through December 2019

| Program | Account |
|--|---------|
| Residential Home Energy Survey | 408172 |
| The state from Energy Curvey | 907100 |
| | 908110 |
| | 909101 |
| | 910100 |
| | 925112 |
| | 926211 |
| Residential Ceiling Insulation | 408172 |
| residential Celling Insulation | 908110 |
| | 925112 |
| | 926211 |
| Residential Load Management ("On Call") | 408172 |
| Residential Load Management (On Call) | 587200 |
| | 592800 |
| | 592600 |
| | |
| | 907100 |
| | 908110 |
| | 925112 |
| | 926211 |
| Residential Air Conditioning | 408172 |
| | 907100 |
| | 908110 |
| | 925112 |
| | 926211 |
| Residential New Construction (BuildSmart®) | 408172 |
| | 908110 |
| | 925112 |
| | 926211 |
| Residential Low Income | 408172 |
| | 907100 |
| | 908110 |
| | 925112 |
| | 926211 |
| Business On Call | 408172 |
| | 587200 |
| | 908110 |
| | 910100 |
| | 925112 |
| | 926211 |

Energy Conservation Cost Recovery (ECCR) Account Numbers For the Period: January through December 2019

| Program | Account |
|---------------------------------------|------------------|
| Cogeneration & Small Power Production | 408172 |
| | 908110 |
| | 925112 |
| | 926211 |
| Business Lighting | 408172 |
| | 908110 |
| | 925112 |
| | 926211 |
| Commercial/Industrial Load Control | 408172 |
| | 908110 |
| | 910100 |
| | 925112 |
| | 926211 |
| C/I Demand Reduction | 408172 |
| | 908110 |
| | 910100 |
| | 925112 |
| | 926211 |
| Business Energy Evaluation | 408172 |
| | 907100 |
| | 908110 |
| | 909101 910100 |
| | 925112 |
| | 926211 |
| Business HVAC | 408172 |
| Dusiness TVAC | 908110 |
| | 925112 |
| | 926211 |
| | 910100 |
| Business Custom Incentive | 408172 |
| | 908110 |
| | 925112 |
| | 926211 |
| Conservation Research & Development | 408172 |
| İ ' | 908110 |
| | 925112 |
| | 926211 |
| Common Expenses | 408172 |
| | 907100 |
| | 910100 |
| | 925112 |
| | 926211 |
| | 908110 |

FLORIDA POWER LIGHT COMPANY ENERGY CONSERVATION COST RECOVERY CONSERVATION PROGRAM COSTS

JANUARY 2019 THROUGH DECEMBER 2019

| | SIDENTIAL HOME ENERGY SURVEY | | February Actual | March Actual | April Actual | May Actual | June Actual | July Actual | August Actual | September Actual | October Actual | November Actual | December Actual | Twelve Month Amount |
|--------|--|-------------|-----------------|--------------|--------------|--------------|--------------|--------------|---------------|---------------------|----------------|--------------------|--------------------|------------------------|
| 2 DEG | SIDENTIAL HOWE ENERGY SURVEY | \$267,599 | \$326,633 | \$452,025 | \$472,752 | \$442,579 | \$600,372 | \$1,393,412 | \$2,727,562 | \$1,737,151 | \$1,442,050 | \$720,473 | \$2,842,792 | \$13,425,401 |
| 2 112 | SIDENTIAL CEILING INSULATION | \$37,815 | \$23,450 | \$72,029 | \$39,686 | \$79,113 | \$69,423 | \$74,778 | \$103,441 | \$80,187 | \$87,966 | \$45,345 | \$56,842 | \$770,074 |
| 3 RES | SIDENTIAL LOAD MANAGEMENT ("ON CALL") | \$3,043,262 | \$3,241,307 | \$3,234,983 | \$4,443,504 | \$4,411,347 | \$4,118,972 | \$4,364,902 | \$4,393,985 | \$4,056,222 | \$4,498,975 | \$2,808,267 | \$2,911,565 | \$45,527,290 |
| 4 RES | SIDENTIAL AIR CONDITIONING | \$209,015 | \$179,517 | \$293,362 | \$334,202 | \$300,518 | \$354,810 | \$434,388 | \$343,192 | \$288,886 | \$289,430 | \$238,703 | \$129,888 | \$3,395,910 |
| 5 RES | SIDENTIAL NEW CONSTRUCTION (BUILDSMART®) | \$51,919 | \$35,754 | \$46,239 | \$40,239 | \$50,020 | \$42,982 | \$49,227 | \$46,513 | \$38,235 | \$42,115 | \$38,776 | \$37,502 | \$519,520 |
| 6 RES | SIDENTIAL LOW-INCOME WEATHERIZATION | \$16,886 | \$69,073 | \$42,869 | \$60,953 | \$72,681 | \$51,524 | \$33,585 | \$25,462 | \$20,712 | \$37,179 | \$26,593 | \$17,641 | \$475,159 |
| 7 BUS | ISINESS ON CALL | \$39,147 | \$39,957 | \$40,086 | \$467,240 | \$470,183 | \$467,441 | \$465,611 | \$465,110 | \$461,051 | \$444,917 | \$37,281 | \$36,856 | \$3,434,880 |
| 8 CO | GENERATION & SMALL POWER PRODUCTION | \$21,519 | \$14,775 | \$18,078 | \$17,017 | \$711 | \$14,682 | \$5,182 | \$14,322 | \$1,262 | \$20,527 | \$13,125 | \$12,199 | \$153,398 |
| | ISINESS EFFICIENT LIGHTING | \$79,369 | \$20,152 | \$40,518 | \$30,083 | \$41,841 | \$28,966 | \$47,111 | \$107,939 | \$27,613 | \$22,895 | \$11,597 | \$12,099 | \$470,182 |
| 10 COM | MMERCIAL/INDUSTRIAL LOAD CONTROL | \$2,640,310 | \$2,600,383 | \$2,707,409 | \$3,545,600 | \$3,230,552 | \$6,293,857 | \$3,846,721 | \$3,229,846 | \$3,932,044 | \$3,214,528 | \$3,074,040 | \$5,615,649 | \$43,930,940 |
| | MMERCIAL/INDUSTRIAL DEMAND REDUCTION | \$1,782,351 | \$1,790,812 | \$1,861,086 | \$2,077,384 | \$2,350,939 | \$2,476,824 | \$2,538,014 | \$2,487,728 | \$2,532,895 | \$2,510,468 | \$2,317,138 | \$1,957,626 | \$26,683,264 |
| 12 BUS | SINESS ENERGY EVALUATION | \$432,991 | \$578,875 | \$629,142 | \$502,923 | \$509,025 | \$422,678 | \$485,951 | \$417,443 | \$1,265,261 | \$1,001,767 | \$580,972 | \$801,082 | \$7,628,109 |
| 13 BUS | SINESS HEATING, VENTILATING & A/C | \$211,302 | \$942,350 | \$114,756 | \$318,808 | \$523,667 | \$1,124,639 | \$246,607 | \$217,243 | \$134,587 | \$2,023,258 | \$1,082,879 | \$58,836 | \$6,998,931 |
| | ISINESS CUSTOM INCENTIVE | \$2,634 | \$2,176 | \$2,282 | \$2,598 | \$2,415 | \$2,177 | \$2,691 | \$2,559 | \$2,342 | \$2,415 | \$2,447 | \$3,134 | \$29,868 |
| 15 CON | INSERVATION RESEARCH & DEVELOPMENT | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$20,989 | \$314 | \$2,166 | \$628 | \$701 | \$24,797 |
| 16 SOL | LAR PV FOR SCHOOLS | \$131,736 | \$127,366 | \$123,575 | \$115,562 | \$103,638 | \$95,203 | \$94,040 | \$93,442 | \$92,843 | \$79,528 | \$58,800 | \$50,924 | \$1,166,657 |
| | DMMON EXPENSES | \$545,002 | \$501,481 | \$706,167 | \$616,590 | \$609,262 | \$606,356 | \$598,699 | \$508,260 | \$499,571 | \$581,571 | \$613,036 | \$718,527 | \$7,104,519 |
| 18 TOT | TAL | \$9,512,857 | \$10,494,059 | \$10,384,605 | \$13,085,140 | \$13,198,491 | \$16,770,903 | \$14,680,918 | \$15,205,035 | \$15,171,175 | \$16,301,754 | \$11,670,099 | \$15,263,862 | \$161,738,898 |

Totals may not add due to rounding.

FLORIDA POWER LIGHT COMPANY ENERGY CONSERVATION COST RECOVERY CONSERVATION TRUE-UP CALCULATION

JANUARY 2019 THROUGH DECEMBER 2019

| | January Actual | February Actual | March Actual | April Actual | May Actual | June Actual | July Actual | August Actual | September Actual | October Actual | November Actual | December Actual | Twelve Month Amount |
|---|----------------|--------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------------|----------------|--------------------|--------------------|------------------------|
| Conservation Clause Revenues (Net of Revenue Taxes) | \$11,445,799 | \$10,780,594 | \$11,475,545 | \$11,926,055 | \$13,053,272 | \$14,567,722 | \$15,237,518 | \$15,002,242 | \$15,367,380 | \$14,446,865 | \$13,160,341 | \$11,117,122 | \$157,580,454 |
| 2. Total Revenues | \$11,445,799 | \$10,780,594 | \$11,475,545 | \$11,926,055 | \$13,053,272 | \$14,567,722 | \$15,237,518 | \$15,002,242 | \$15,367,380 | \$14,446,865 | \$13,160,341 | \$11,117,122 | \$157,580,454 |
| Adjustment Not Applicable To Period - Prior True-up | \$1,140,683 | \$1,140,683 | \$1,140,683 | \$1,140,683 | \$1,140,683 | \$1,140,683 | \$1,140,683 | \$1,140,683 | \$1,140,683 | \$1,140,683 | \$1,140,683 | \$1,140,683 | \$13,688,198 |
| Conservation Revenues Applicable To Period (Line 2 + 3) | \$12,586,483 | \$11,921,277 | \$12,616,228 | \$13,066,739 | \$14,193,955 | \$15,708,405 | \$16,378,202 | \$16,142,925 | \$16,508,063 | \$15,587,548 | \$14,301,024 | \$12,257,805 | \$171,268,652 |
| Conservation Expenses (CT-3 Page 8, Line 18) | \$9,512,857 | \$10,494,059 | \$10,384,605 | \$13,085,140 | \$13,198,491 | \$16,770,903 | \$14,680,918 | \$15,205,035 | \$15,171,175 | \$16,301,754 | \$11,670,099 | \$15,263,862 | \$161,738,898 |
| 6. True-up This Period (Line 4 - Line 5) | \$3,073,626 | \$1,427,218 | \$2,231,622 | (\$18,401) | \$995,464 | (\$1,062,498) | \$1,697,284 | \$937,890 | \$1,336,889 | (\$714,206) | \$2,630,925 | (\$3,006,057) | \$9,529,755 |
| 7. Interest Provision | \$40,919 | \$43,150 | \$45,177 | \$45,385 | \$43,334 | \$40,126 | \$36,213 | \$34,369 | \$33,345 | \$28,906 | \$26,304 | \$23,983 | \$441,212 |
| True-up & Interest Provision Beginning of Month | \$13,688,198 | \$15,662,060 | \$15,991,745 | \$17,127,861 | \$16,014,162 | \$15,912,277 | \$13,749,222 | \$14,342,035 | \$14,173,611 | \$14,403,162 | \$12,577,178 | \$14,093,724 | \$13,688,198 |
| 8a. Deferred True-up Beginning of Period | \$5,635,677 | \$5,635,677 | \$5,635,677 | \$5,635,677 | \$5,635,677 | \$5,635,677 | \$5,635,677 | \$5,635,677 | \$5,635,677 | \$5,635,677 | \$5,635,677 | \$5,635,677 | \$5,635,677 |
| Prior True-up Collected/(Refunded) | (\$1,140,683) | (\$1,140,683) | (\$1,140,683) | (\$1,140,683) | (\$1,140,683) | (\$1,140,683) | (\$1,140,683) | (\$1,140,683) | (\$1,140,683) | (\$1,140,683) | (\$1,140,683) | (\$1,140,683) | (\$13,688,198) |
| 10. End of Period True-up - Over/(Under) Recovery (Line 6+7+8+8a+9) | \$21,297,737 | \$21,627,422 | \$22,763,538 | \$21,649,839 | \$21,547,954 | \$19,384,899 | \$19,977,712 | \$19,809,288 | \$20,038,839 | \$18,212,855 | \$19,729,401 | \$15,606,643 | \$15,606,643 |

Note:() Reflects Underrecovery Totals may not add due to rounding.

FLORIDA POWER LIGHT COMPANY ENERGY CONSERVATION COST RECOVERY CONSERVATION TRUE-UP CALCULATION

JANUARY 2019 THROUGH DECEMBER 2019

| | January Actual | February Actual | March Actual | April Actual | May Actual | June Actual | July Actual | August Actual | September Actual | October Actual | November Actual | December Actual | Twelve Month Amount |
|--|----------------|--------------------|--------------|--------------|--------------|--------------|--------------|---------------|---------------------|----------------|--------------------|--------------------|---------------------------|
| Beginning True-Up Amount (Page 9, Line 8 + 8a) Ending True-Up Amount Before Interest | \$19,323,875 | \$21,297,737 | \$21,627,422 | \$22,763,538 | \$21,649,839 | \$21,547,954 | \$19,384,899 | \$19,977,712 | \$19,809,288 | \$20,038,839 | \$18,212,855 | \$19,729,401 | N/A |
| (Page 9, Line 6 + 8 + 8a + 9) | \$21,256,818 | \$21,584,272 | \$22,718,361 | \$21,604,454 | \$21,504,620 | \$19,344,773 | \$19,941,499 | \$19,774,919 | \$20,005,494 | \$18,183,949 | \$19,703,097 | \$15,582,661 | N/A |
| 3. Total of Beginning & Ending True-Up (Line 1 + 2) | \$40,580,694 | \$42,882,009 | \$44,345,783 | \$44,367,992 | \$43,154,459 | \$40,892,727 | \$39,326,398 | \$39,752,631 | \$39,814,782 | \$38,222,788 | \$37,915,952 | \$35,312,061 | N/A |
| 4. Average True-Up Amount (50% of Line 3) | \$20,290,347 | \$21,441,004 | \$22,172,892 | \$22,183,996 | \$21,577,229 | \$20,446,364 | \$19,663,199 | \$19,876,316 | \$19,907,391 | \$19,111,394 | \$18,957,976 | \$17,656,031 | N/A |
| 5. Interest Rate - First Day of Reporting Business Month | 0.024200 | 0.024200 | 0.024100 | 0.024800 | 0.024300 | 0.023900 | 0.023200 | 0.021000 | 0.020500 | 0.019700 | 0.016600 | 0.016700 | N/A |
| Interest Rate - First Day of Subsequent Business Month | 0.024200 | 0.024100 | 0.024800 | 0.024300 | 0.023900 | 0.023200 | 0.021000 | 0.020500 | 0.019700 | 0.016600 | 0.016700 | 0.015900 | N/A |
| 7. Total (Line 5 + 6) | 0.048400 | 0.048300 | 0.048900 | 0.049100 | 0.048200 | 0.047100 | 0.044200 | 0.041500 | 0.040200 | 0.036300 | 0.033300 | 0.032600 | N/A |
| 8. Average Interest Rate (50% of Line 7) | 0.024200 | 0.024150 | 0.024450 | 0.024550 | 0.024100 | 0.023550 | 0.022100 | 0.020750 | 0.020100 | 0.018150 | 0.016650 | 0.016300 | N/A |
| Monthly Average Interest Rate (Line 8 / 12) | 0.002017 | 0.002013 | 0.002038 | 0.002046 | 0.002008 | 0.001963 | 0.001842 | 0.001729 | 0.001675 | 0.001513 | 0.001388 | 0.001358 | N/A |
| 10. Interest Provision for the Month (Line 4 x 9) | \$40,919 | \$43,150 | \$45,177 | \$45,385 | \$43,334 | \$40,126 | \$36,213 | \$34,369 | \$33,345 | \$28,906 | \$26,304 | \$23,983 | \$441,212 |

Totals may not add due to rounding.

Schedule CT-5

Reconciliation and Explanation of

Differences between Filing and FPSC Audit

Report for Months: January – December 2019

The Audit has not been completed as of the date of this Filing

FLORIDA PUBLIC SERVICE COMMISSION

DOCKET: 20200002-EG EXHIBIT: 4

PARTY: AS-1 (4)

DESCRIPTION: Schedules CT-5 and CT-6,

Appendix A

FPL DSM Program & Pilot Descriptions

FPL's DSM programs are designed to reduce energy consumption and growth of coincident peak demand.

1. Residential Home Energy Survey (HES)

This program educates customers on energy efficiency and encourages implementation of recommended practices and measures, even if these are not included in FPL's DSM programs. The HES is also used to identify potential candidates for other FPL DSM programs.

2. Residential Ceiling Insulation

This program encourages customers to improve the home's thermal efficiency.

3. Residential Load Management (On-Call)

This program allows FPL to turn off certain customer-selected appliances using FPL-installed equipment during periods of extreme demand, capacity shortages, system emergencies, or system frequency regulation.

4. Residential Air-Conditioning

This program encourages customers to install high-efficiency central air-conditioning systems.

5. Residential New Construction (BuildSmart®)

This program encourages builders and developers to design and construct new homes that achieve BuildSmart® certification and move towards ENERGY STAR® qualifications.

6. Residential Low Income

This program assists low income customers through FPL-conducted Energy Retrofits and state Weatherization Assistance Provider (WAP) agencies.

7. Business On Call

This program allows FPL to turn off customers' direct expansion central air-conditioning units using FPL-installed equipment during periods of extreme demand, capacity shortages or system emergencies.

8. Cogeneration and Small Power Production

This program facilitates the interconnection and administration of contracts for co-generators and small power producers.

9. Business Lighting

This program encourages customers to install high-efficiency lighting systems.

10. Commercial/Industrial Load Control (CILC)

This program allows FPL to control customer loads of 200 kW or greater during periods of extreme demand, capacity shortages or system emergencies. It was closed to new participants as of December 31, 2000. It is available to existing participants who had entered into a CILC agreement as of March 19, 1996.

FPL DSM Program & Pilot Descriptions (cont'd)

11. Commercial/Industrial Demand Reduction (CDR)

This program allows FPL to control customer loads of 200 kW or greater during periods of extreme demand, capacity shortages or system emergencies.

12. Business Energy Evaluation (BEE)

This program educates customers on energy efficiency and encourages implementation of recommended practices and measures even if these are not included in FPL's DSM programs. The BEE is also used to identify potential candidates for other FPL DSM programs

13. Business Heating, Ventilating & AC (HVAC)

This program encourages customers to install high-efficiency HVAC systems.

14. Business Custom Incentive (BCI)

This program encourages customers to install unique high-efficiency technologies not covered by other FPL DSM programs.

15. Conservation Research & Development (CRD) Project

This project consists of research studies designed to: identify new energy efficient technologies; evaluate and quantify their impacts on energy, demand and customers; and where appropriate and cost-effective, incorporate an emerging technology into a DSM program.

16. Business Photovoltaic for Schools Pilot

Under this pilot, FPL installed photovoltaic (PV) systems and provided supporting educational training and materials for selected schools in most public school districts in FPL's territory to demonstrate and educate students on the practical issues of PV. This pilot was discontinued on December 31, 2015. There will be capital depreciation and return costs for this pilot through 2020 when ownership of the last PV systems is transferred to their respective customers.

17. Common Expenses

For administrative efficiency this includes all costs that are not specifically attributable to a particular program.

Florida Power & Light Company Program Progress January through December 2019

| | | | 1 | | | | |
|-----|---|----------------------|-----------|---------------------------------|-----------|------------------------------|---------------|
| Pgm | | Accomplishments | | | | 2019 Cost & Variance v. | |
| No | Program Title | 2019 | | Inception through December 2019 | | Actual/Estimate ¹ | |
| 1 | Residential Home Energy Survey | Participants = | 117,361 | Participants = | 4,098,353 | Total = | \$13,425,401 |
| | | | | | | Variance= | \$134,745 |
| 2 | Residential Ceiling Insulation | Participants = | 3,662 | Participants = | 582,758 | Total = | \$770,073 |
| | | | | | | Variance= | \$2,097 |
| 3 | Residential Load Management ("On | Participants = | 8,631 | Participants = | 703,601 | Total = | \$45,527,290 |
| | Call") | | | | | Variance= | (\$369,360) |
| 4 | Residential Air Conditioning | Participants = | 20,082 | Participants = | 1,970,212 | Total = | \$3,395,911 |
| | | | | | | Variance= | (\$100,561) |
| 5 | Residential New Construction | Participants = | 3,498 | Participants = | 51,026 | Total = | \$519,520 |
| | (BuildSmart®) | | | | | Variance= | (\$23,364) |
| 6 | Residential Low-Income | Participants = | 2,796 | Participants = | 17,482 | Total = | \$475,159 |
| | | | | | | Variance= | \$82,219 |
| 7 | Business On Call | kW = | 390 | MW = | 76 | Total = | \$3,434,880 |
| | | | | | | Variance= | \$360,593 |
| 8 | Cogeneration & Small Power Production | Firm MW = | 444 | MW Under Contract = | 444 | Total = | \$153,398 |
| | | GWh Purchased = | 1,197 | MW Committed = | 444 | Variance= | \$39,865 |
| | | Firm = 4; As Availa | able = 12 | | | | |
| 9 | Business Lighting | kW = | 4,767 | kW = | 310,631 | Total = | \$470,182 |
| | | | | | | Variance= | (\$132,652) |
| 10 | Commercial/Industrial Load Control | Closed to new partic | cipants | MW = | 465 | Total = | \$43,930,939 |
| | | | | | | Variance= | \$2,113,552 |
| 11 | Commercial/Industrial Demand Reduction | kW= | 13,157 | MW = | 327 | Total = | \$26,683,264 |
| | | | | | | Variance= | \$39,488 |
| 12 | Business Energy Evaluation | Participants = | 6,655 | Participants = | 254,164 | Total = | \$7,628,109 |
| | | | | | | Variance= | (\$228,795) |
| 13 | Business Heating, Ventilating & AC | kW = | 11,348 | kW = | 426,088 | Total = | \$6,998,931 |
| | | | | | | Variance= | (\$2,899,031) |
| 14 | Business Custom Incentive | kW = | 0 | kW = | 54,802 | Total = | \$29,868 |
| | | | | | | Variance= | (\$48,611) |
| 15 | Conservation Research & Development | Not Applicable | | Not Applicable | | Total = | \$24,797 |
| | | | | | | Variance= | (\$25,203) |
| 16 | Business Photovoltaic for Schools Pilot | Not Applicable | | Not Applicable | | Total = | \$1,166,657 |
| | | N | | 27 | | Variance= | \$116,981 |
| 17 | Common Expenses | Not Applicable | | Not Applicable | | Total = | \$7,104,519 |
| | | | | | | Variance= | (\$206,071) |

Notes: (1) Variance where actuals less than Actual/Estimate shown with () kW and MW reduction are at the generator

| SCHEDULE CT-6 |
|---------------|
|---------------|

Business Custom Incentive Cost Effectiveness Test Results

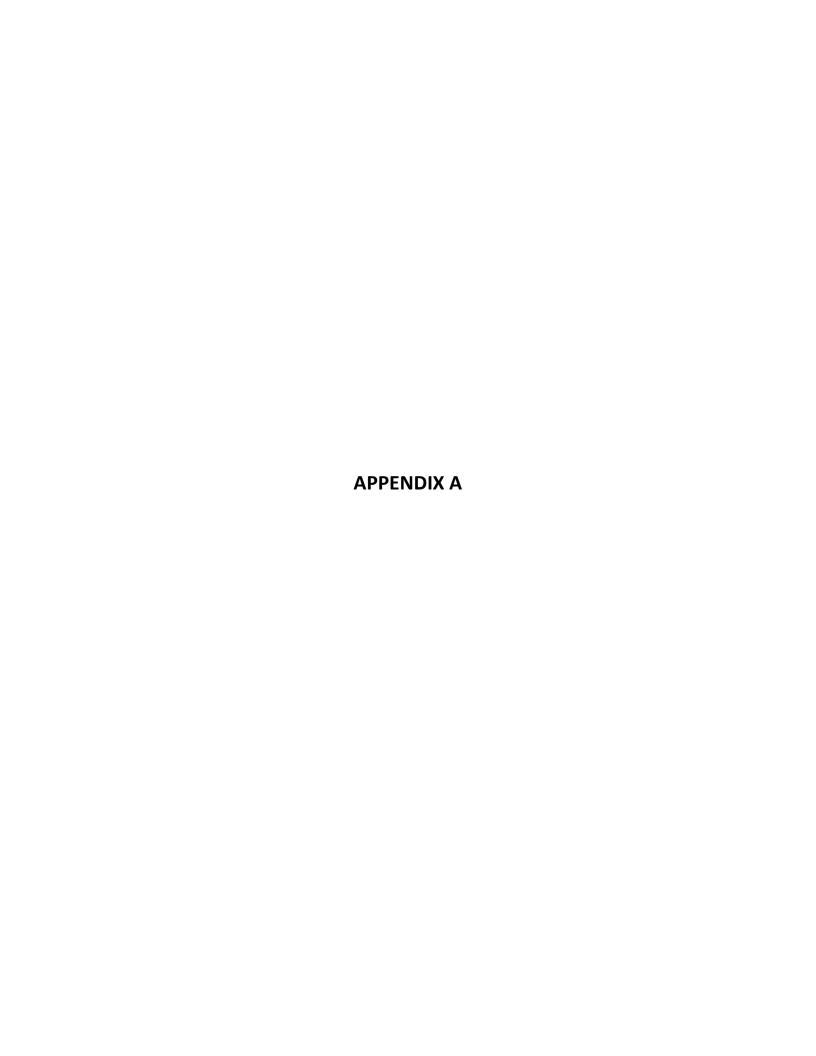
No BCI Projects in 2019

| Customer Name | Effective Date | Prior Rate | Firm Rate | <u>Remarks</u> |
|----------------------|-----------------------|-------------------|----------------|---|
| Customer No. 1 | 01/14/2019 | CILC | Not Applicable | No Longer Qualified |
| Customer No. 2 | 03/19/2019 | CILC | Not Applicable | Account Final Billed |
| Customer No. 3 | 06/27/2019 | CILC | Not Applicable | Account Final Billed |
| Customer No. 4 | 12/17/2019 | CILC | Not Applicable | No Longer Qualified |
| Customer No. 5 | 12/30/2019 | CILC | Not Applicable | EPA NESHAP Termination. In the best interest of the Customer, the Company and the Company's other Customers |
| Customer No. 6 | 01/13/2019 | CDR | Not Applicable | Account Final Billed |
| Customer No. 7 | 02/15/2019 | CDR | Not Applicable | Account Final Billed |
| Customer No. 8 | 08/06/2019 | CDR | Not Applicable | Account Final Billed |
| Customer No. 9 | 08/12/2019 | CDR | Not Applicable | Account Final Billed |
| Customer No. 10 | 11/19/2019 | CDR | Not Applicable | Account Final Billed |
| Customer No. 11 | 12/09/2019 | CDR | Not Applicable | No Longer Qualified |

CONSERVATION RESEARCH & DEVELOPMENT ("CRD") PROGRAM

CRD is an umbrella program under which FPL researches a wide variety of new technologies to evaluate their potential for reductions in peak load and energy as well as customer bill savings. Florida's climatic conditions are unique so the studies must reflect the effects of the hot and humid environment. Favorable evaluation results can lead to incorporation in FPL's DSM programs. Examples of technologies that have been included are: Energy Recovery Ventilators; Demand Control Ventilation; and Residential Air Conditioning Duct Plenum Seal.

FPL participates in relevant co-funded projects with organizations such as Electric Power Research Institute ("EPRI"). This co-funding enables FPL to gain the learnings from larger research projects at a fraction of the total cost. In 2019, FPL continued its participation in EPRI's on-going readiness assessment of multiple technologies in various stages of development which enables comparisons among these technologies.





See how you can save

Residential

\$300 annual residential customer savings based on the following:

- Replace four 60-Watt standard light bulbs that you use four hours a day with LED bulbs
 - Save \$29 a year
- Replace one 60-Watt standard light bulb that you leave on 12 hours a night for security with an LED bulb
 - Save \$22 a year
- · Replace old showerheads with water-efficient models to cut your hot water usage
 - Save \$80 a year in a home with two occupants
- Reduce your water heater temperature by 20 degrees lower the temperature from 140 degrees to 120 degrees
 - Save about \$10 a year
- Turn the fan off when leaving a room savings based on stopping one ceiling fan from running all the time
 - Save about \$85 a year
- Use cold water instead of hot water when using your washing machine
 - Save \$30 a year
- Use a power strip to turn off your desktop computer and accessories when not in use

- Save \$24 a year
- Install a smart thermostat
 - Save \$50 a year on your cooling costs
- Enroll in our On Call® Program (/save/programs/on-call.html)
 - Save up to \$137 a year

Business

\$500 annual business customer savings based on the following:

- \$397 per year, attributed to an average business customer with a 10 ton A/C, replacing a 10 EER with a 12 EER unit, with the unit operating 3,869 hours per year
- \$140 per year, attributed to an average business customer enrolled in the Business On Call® program with a 10 ton A/C unit at \$2 per ton per month savings for seven months (April - October)



Aprende cómo puedes bajar tu cuenta cuando las temperaturas están altas.

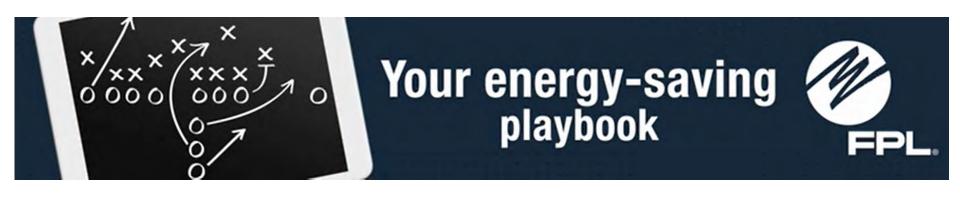
Un día caluroso significa que tu aire acondicionado estará trabajando al máximo para refrescar tu hogar. Con las herramientas inteligentes y la aplicación móvil de FPL, puedes encontrar nuevas formas para ahorrar energía y dinero, y mantener tu cuenta bajo control. ¡Toma el Estudio Online Residencial para ver cómo puedes ahorrar

hasta \$300 al año.



FPL



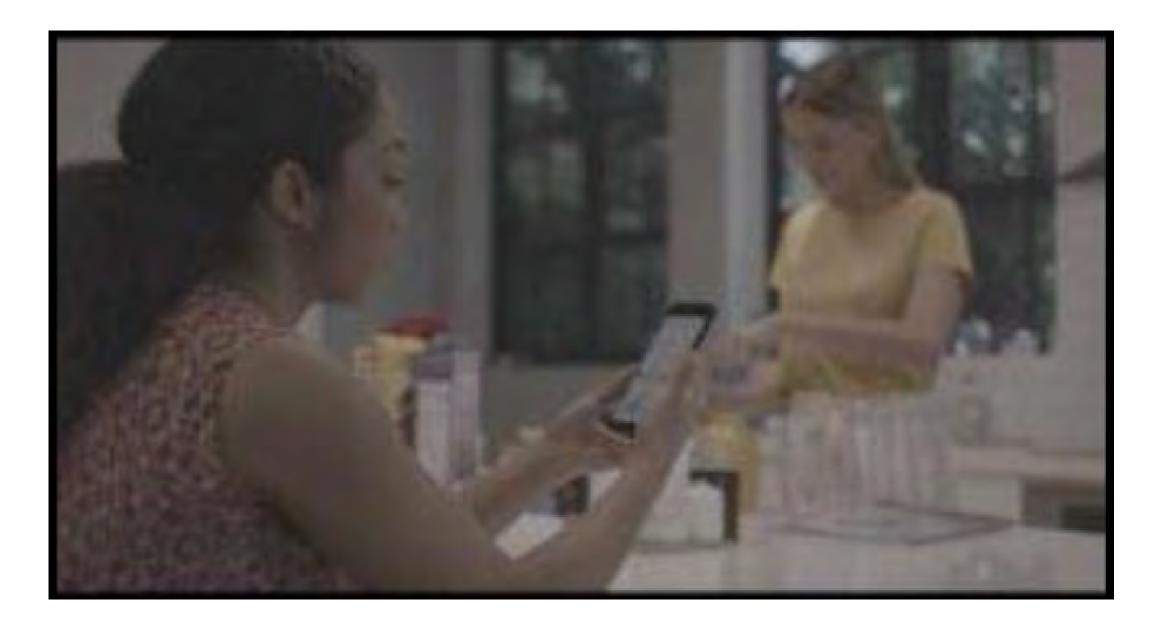




Go to FPL.com/TakeControl











FPL IS TURNING BUSINESS OWNERS INTO ENERGY EXPERTS.

With new smart tools and a free Business Energy Evaluation, you can learn how to become an energy expert and how to save up to \$500 a year! Schedule your evaluation today at **FPL.com/BizEasyToSave**.



WIN A \$10,000 Smart Home Energy Makeover

FPL.com/BeatTheHeat





Visit FPL.com/BeatTheHeat and take the
Online Home Energy Survey
for your chance to win.



GANA UNA Renovación de Renovación de Jecnología Inteligente de \$10,000

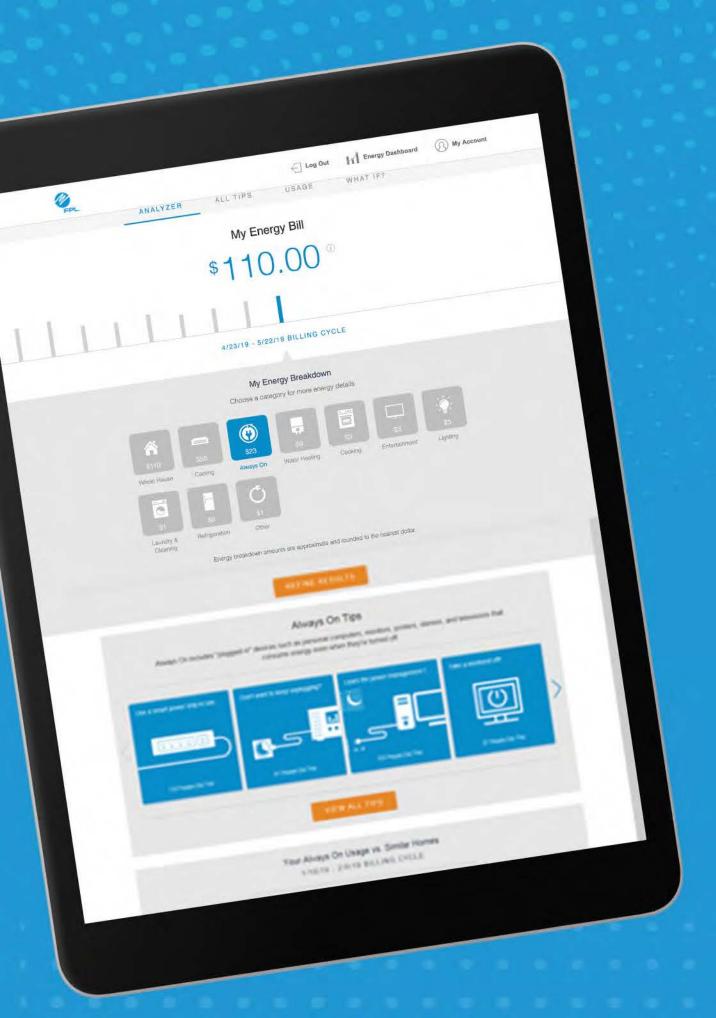


Visita FPL.com/GanaleAlCalor y toma el Estudio Online Residencial

para tu chance de ganar.





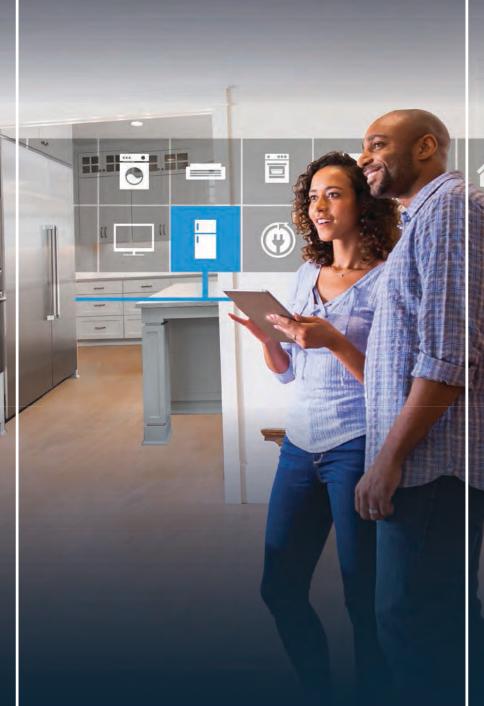


Save now with the ENERGY ANALYZER

FPL.com/TakeControl



Presentando el nuevo ANALIZADOR DE ENERGÍA



El nuevo Analizador de Energía de FPL, energizado por la red más inteligente en la nación, te ofrece un reporte detallado de tu consumo de electricidad para que puedas ver qué causa los cargos en tu cuenta. Aprende más sobre el consumo electrico en tu hogar y cómo puedes ahorrar.

FPL.com/TomaControl



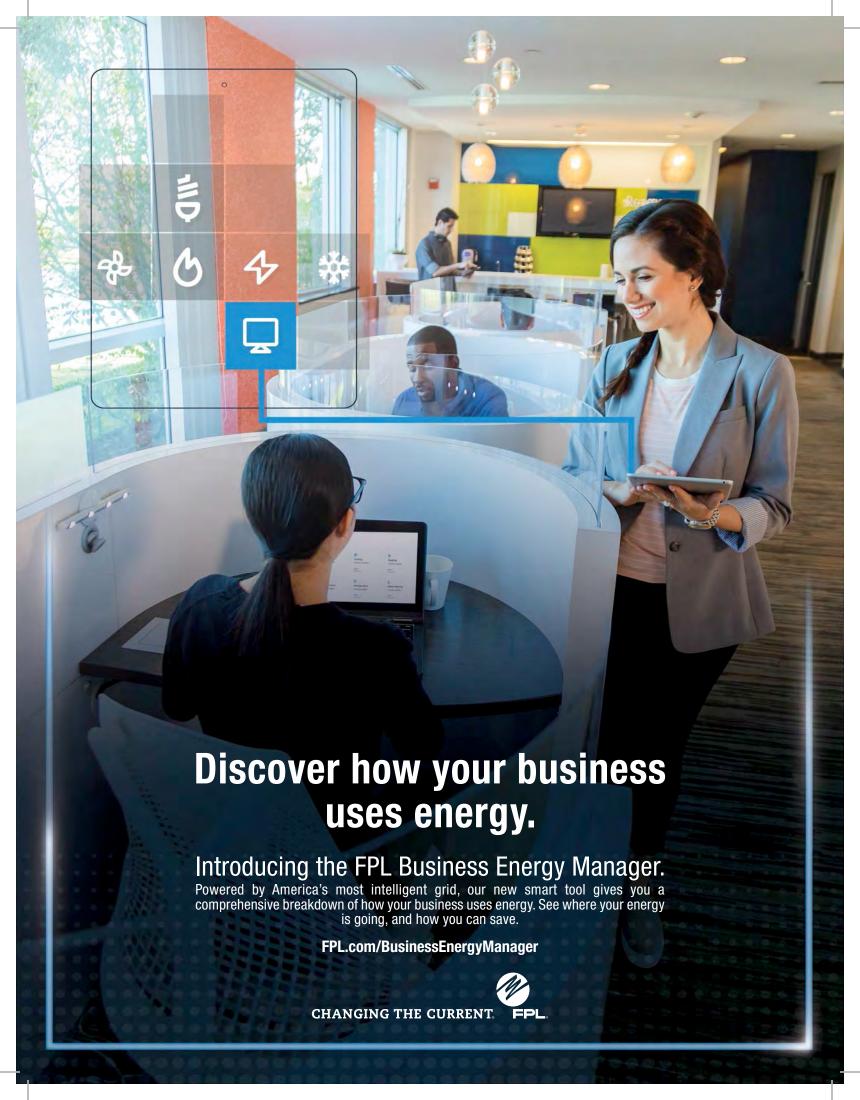


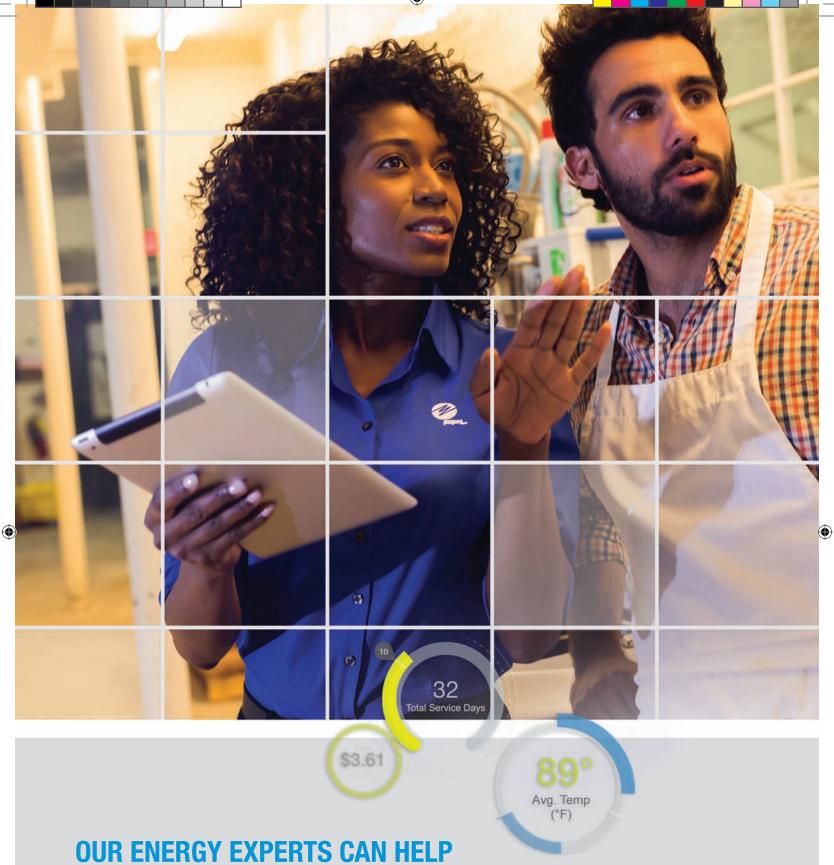


The new FPL Energy Analyzer, powered by America's most intelligent grid, gives you a complete breakdown of your energy use so you can see what's driving your bill. Learn how your home uses energy and how you can save.

FPL.com/TakeControl

CHANGING THE CURRENT. FPL.

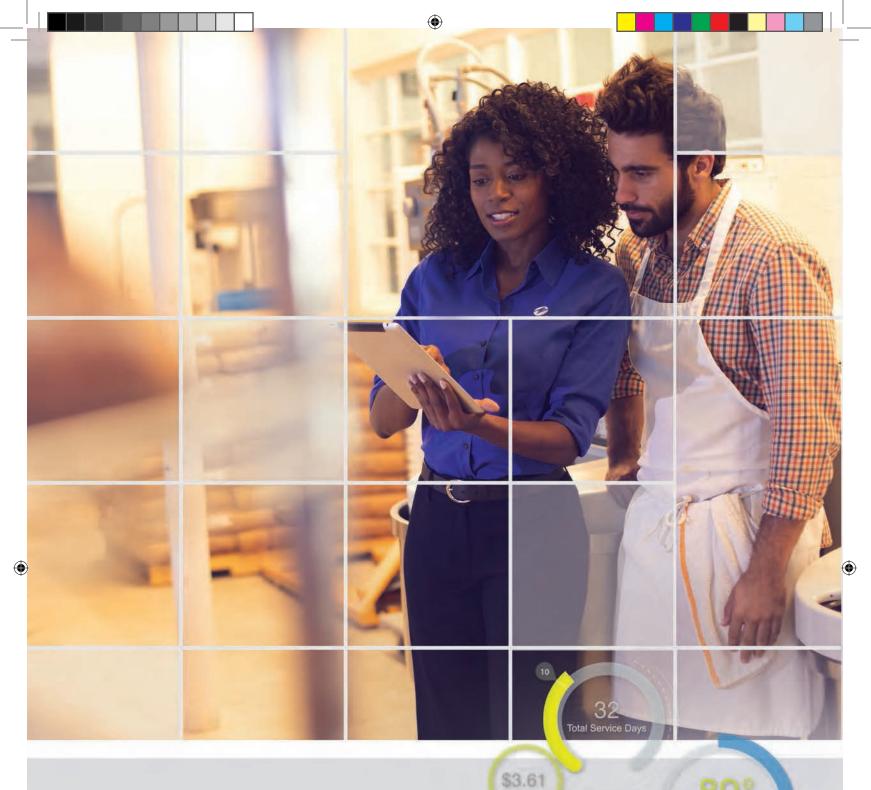




OUR ENERGY EXPERTS CAN HELP YOU BECOME AN EXPERT, TOO.

Save up to \$500 a year for your business with FPL smart tools and a free Business Energy Evaluation. Learn more at **FPL.com/BizEasyToSave.**





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Florida ITEMOL

THE MAGAZINE OF FLORIDA BUSINESS

Periodical

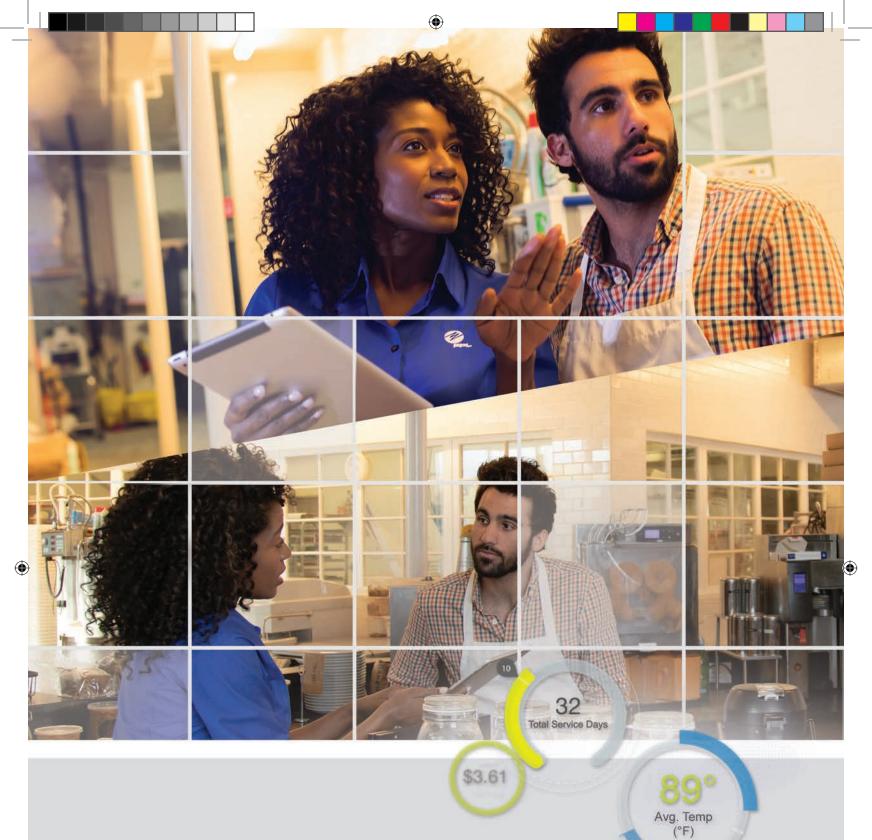




With new smart tools and a free in-person Business Energy Evaluation, you can become an energy expert and learn how to save up to \$500 a year for your business! See how at **FPL.com/BizEasyToSave.**

CHANGING THE CURRENT.

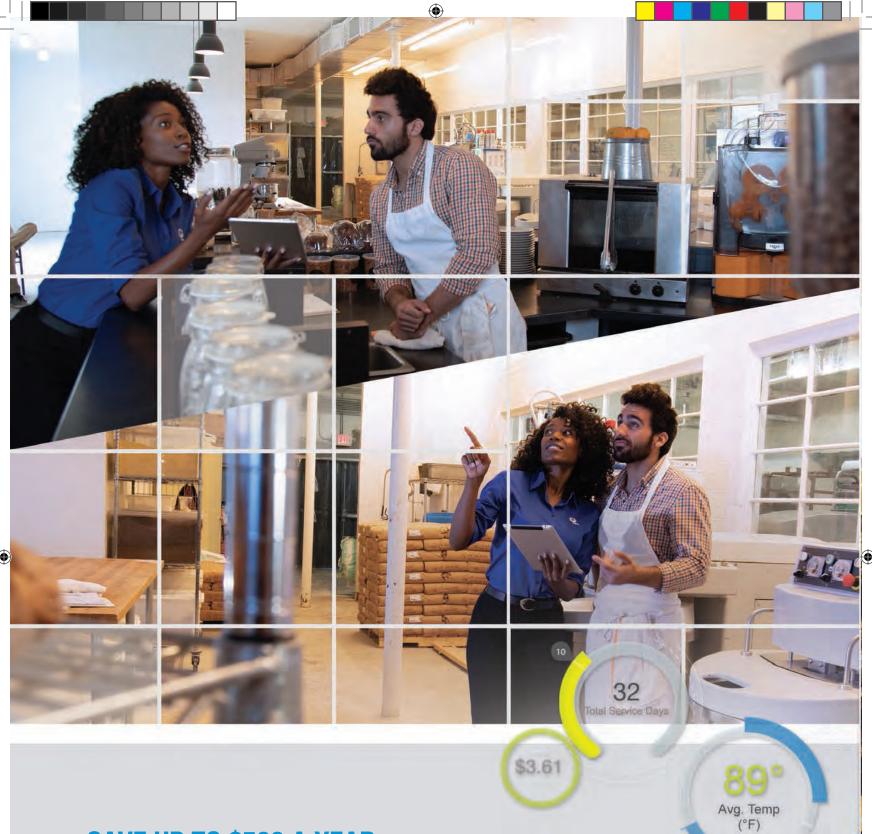




BECOME AN ENERGY EXPERT WITH FPL SMART TOOLS.

Find new was to save energy and money with FPL smart tools and a free Business Energy Evaluation. See how at FPL.com/BizEasyToSave.





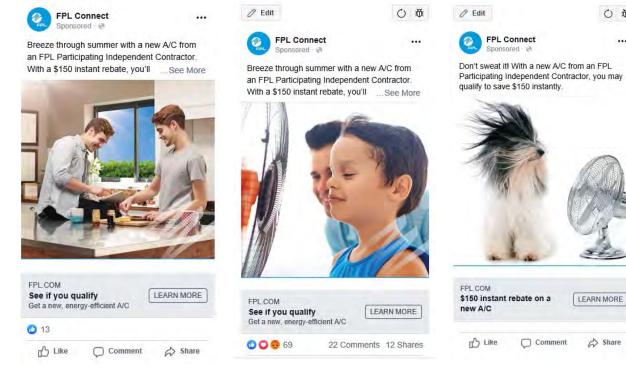
SAVE UP TO \$500 A YEAR WHEN YOU BECOME AN FPL ENERGY EXPERT.

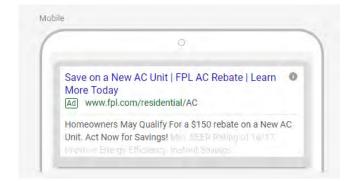
Schedule a free in-person Business Energy Evaluation and learn how you can become an energy-saving expert. Visit FPL.com/BizEasyToSave.



Social + Search Ads









LEARN MORE



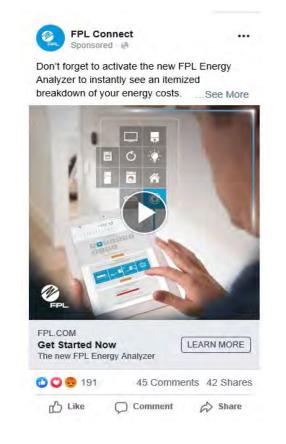
Social Ads

FPL Connect



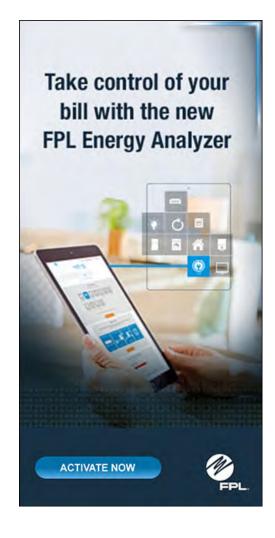


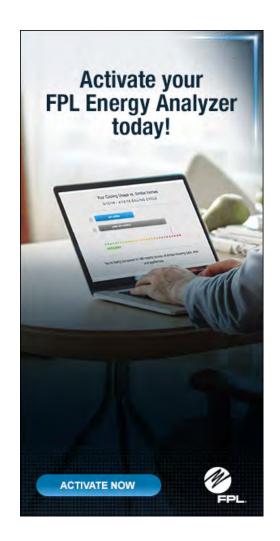






Display Banners







Native In Feed



Have an Overweight Pet? These Tips Are Proven to Work!

Half the pets in the U.S. are overweight, but they don't have to be! Here's how to help your dog or cat slim down for better health and a longer life.



10 Seafood Facts That Will Change How You Eat Fish Forever

Yes, some fish contain mercury and yes, some of the rumors about farmed fish are true, but we got the facts on seafood so you can eat this superfood worry-



Sponsored by Florida Power & Light

The Smarter Way To Save

Sponsored by Florida Power & Light - For the first time you can instantly see an itemized breakdown of your energy costs! 0



How This Amazing Day Care Center for Adults Is Helping Fight One of the Worst Diseases

An Alzheimer's diagnosis at 54 years old changed Bruce Faciane's life, but Charlie's Place gave him a safe space.



20 Father's Day Gifts Ideas Every Dad Would Love to Have

Instead of giving Dad a lame tie or collared shirt this Father's Day, why not give him something healthier and more useful? We rounded up the best Father's Day gifts-he's sure to love at least one of these ideas.



\$1,950 May Pay Day Sweeps

The Real History of Cinco de Mayo (It's Not a Celebration of Mexico's Independence) 2 AK SHABES

This Woman Is One of Just 10 People in the World with Her Genetic Condition







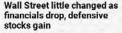
The FBI Says There's Going to be a Huge Bank Heist in the Coming Days

Thieves could take millions worldwide in only a few hours.





NEW - FPL Energy Analyzer



NEW YORK U.S. stocks were little changed on Wednesday as financials dropped after JPMorgan and Bank of America warned of revenue weakness, offsetting gains in defensive plays.

down 15 percent vs year earlier - CFO

Volkswagen woos BMW, Mercedes buyers in new upmarket push

BUSINESS VIDEO



Trump says U.S. Vietnam signed deals worth billions'

Coal solar fall on climate deal

Breakingviews TV: Zuckerberg bound?

RECENT BUSINESS NEWS

CBS move to own shows like 'MacGyver' pays off in overseas sales

NEW YORK Just over a decade ago, CRS Corp accelerated its push to even more of the shows it broadcasts, rather than licensing them from studios.

Trump hails signing of deals worth 'billions' with Vietnam

WASHINGTON U.S. President Donald Trump discussed trade with Vietnamese Prime Minister Nguyen Xuan Priuc. during a White House visit on Wednesday and welcomed the signing of lawiness deals worth hillions of deliars and the jobs mey would bring | Video

Politics (Section 2015, World Sighall nergy News 5 Committee

U.S. coal stocks fall; exit from climate deal may hurt, not help

NEW YORK / OS ANGELES U.S. coal company shares dipped alongside renewable energy stocks on Wednesday after reports that President Donald Trump plans to pull the United States from a global accord on fighting climate

Printed Fection 2016, World Environment Global Liveryy New a



SPONSORED BY FLORIDA POWER & LIGHT Uncover Energy Savings

Take control of your bill with the new FFL Energy Analyzer, a free tool

U.S. pending home sales fall; housing market recovery intact

WASHINGTON Contracts to buy previously owned U.S. homes fell for a second straight month to April acrid a supply squeeze, but the housing market recovery remains supported by a strong labor market.



₹-0.60%

· -0.12%

a +0.24%

4.+0.11%

a +0.26%

--0.43%

▲ +0.50%

₹ -0.20%

A+0.46%

A+0.46%

BASIC MATERIALS

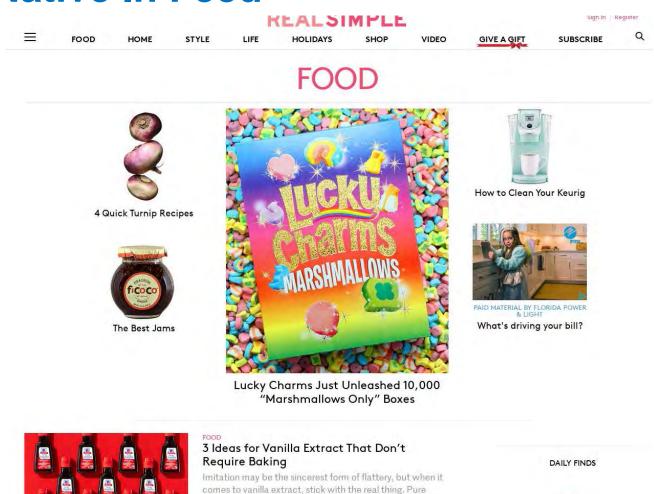
HEALTHCARE

TELECOMS

CYCLICAL GOODS & SERVICES

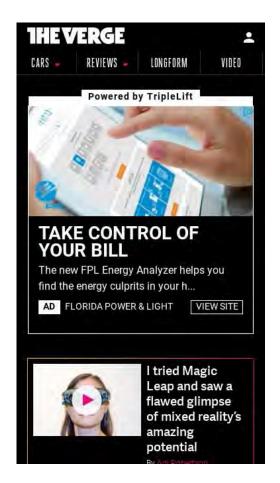
NON CYCLICAL GOODS & SERVICES

Native In Feed



extract Bis made from vanilla beans steeped in alcohol and water. Ill has a far more complex flavor than the imitation kind and helps other ingredients reach their full, delicious

potential.

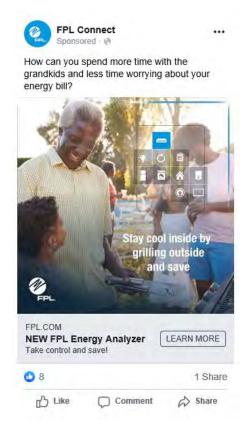




Social Ads









Social Ads









Native In-Feed



Have an Overweight Pet? These Tips Are

Half the pets in the U.S. are overweight, but they don't have to be! Here's how to help your dog or cat slim down for better health and a longer life.



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- 3 \$1,950 May Pay Day Sweeps
- The Real History of Cinco de Mayo (It's Not a Celebration of Mexico's Independence) 2.4K SHARES
- 5 This Woman Is One of Just 10 People in the World with Her Genetic Condition 2 0K SHARES



Term Sheet -- Tuesday, August 14

On deals and dealmakers.



The FBI Says There's Going to be a Huge Bank Heist in the Coming Days

Thieves could take millions worldwide in only a few hours.



NEW - FPL Energy Analyzer

Using actual data from your smart meter, get a personalized breakdown of your home's energy use!







Wall Street little changed as financials drop, defensive stocks gain NEW YORK U.S. stocks were little changed on

Wednesday as financials dropped after JPMorgan and Bank of America warned of revenue weakness offsetting gains in defensive plays.

down 15 percent vs year earlier - CFO

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BUSINESS VIDEO

Tinder Founders Sue IAC for

Billions, Allege Sexual

Donald Trump Campaign

Accuses Omarosa Manigau

Apple's iPhone X Plus Could

Bud Light Will Give Browns

Fans Free Beer—if the Team

Wins a Game This Year

Come with Apple Pencil

Abuse Cover-Up

of Violating ...



Trump says U.S., Vietnam signed deals worth billions'



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Philips | Section 2016, World, Unyconment Global Livergy News



SPONSORED BY FLORIDA POWER & LIGHT Uncover Energy Savings

Take control of your bill with the new FFL Energy Analyzer, a free tool

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₹-0.60%

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--0.43%

▲ +0.50%

₹-0.20%

A+0.46%

A+0.46%

BASIC MATERIALS

HEALTHCARE

TELECOMS

CYCLICAL GOODS & SERVICES

NON CYCLICAL GOODS & SERVICES

High Impact – Sponsored Ad Break







High Impact - Sidekick







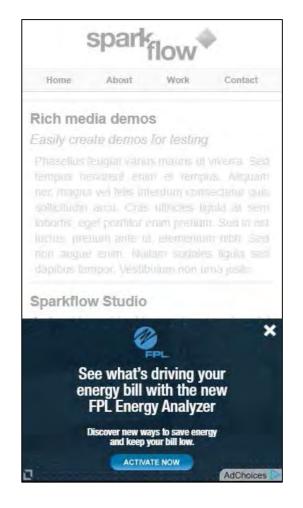
High Impact - Page Grabber

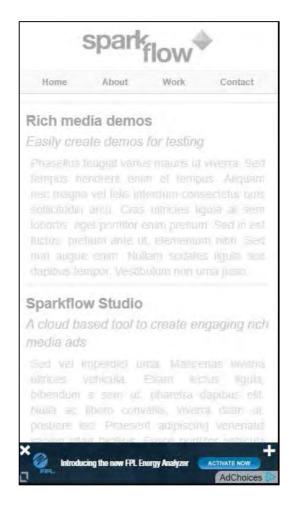






High Impact - Expandable Adhesion









Social Ads









Social Ads











Display Banners







Display Banners













High Impact - Sidekick







Residential A/C Social Assets



A/C Unit Static – V1



Couch Static - Ad Copy2



Fan Static - Ad Copy1



Residential A/C Social Assets



Holiday Dinner Video - V1



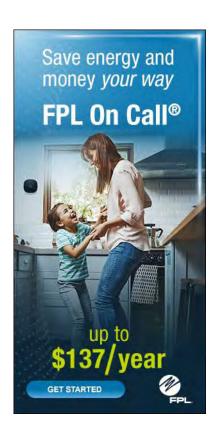
Holiday Kitchen Video - V1



Kitchen Static - Ad Copy2



Residential A/C Programmatic Assets





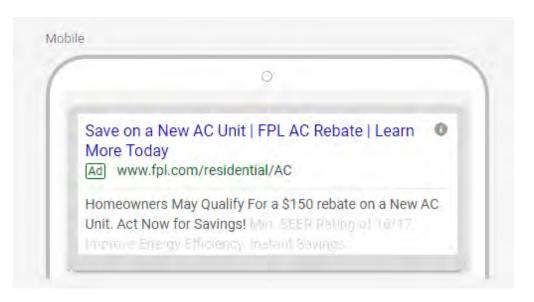








Residential A/C Search Assets



Save on a New AC Unit | FPL AC Rebate | Learn More Today

Ad www.fpl.com/residential/AC

Homeowners May Qualify For a \$150 rebate on a New AC Unit. Act Now for Savings!

Min. SEER Rating of 16/17 · Improve Energy Efficiency · Instant Savings



ECCR Residential Assets Cont.



Singles Static



Ice Princess Static



Ice Princess Static V2



Ice Princess Video



ECCR Residential Assets Cont.



Sweeps Weekly Prizes Static



Sweeps Last Chance Static



ECCR Residential Assets Cont.



Sweeps Announcement – Static



Retargeting - Static - RTG



Control - Static - RTG



On Call Social Assets



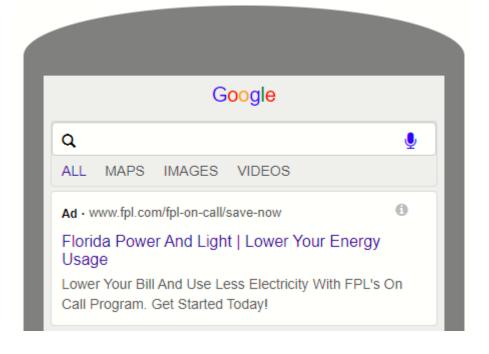


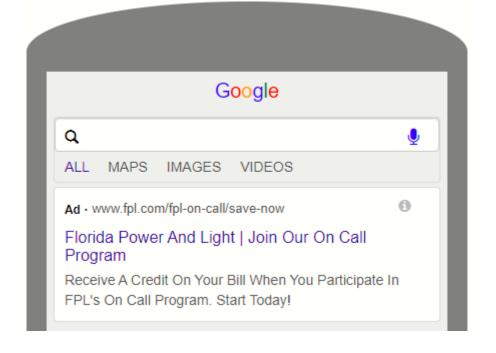


On-Call DCO – Static 10/31-12/8 Invoice # DG11-054832



On Call Search Assets









| CLIENT | FPL | DATE | July 11, 2017 |
|---------|--------------------|--------|---------------|
| PROJECT | Sweeps / RCS / BEE | LENGTH | :30 & :15 |

BEE TV:30

There's something smart helping business owners become energy-saving experts.

Now, you can see how your energy use changes over time...

- ... and with the new FPL mobile app, you can view your projected bill before it's due...
- ...and then go online to find new ways to save...
- ...by scheduling a free, in-person Business Energy Evaluation.

Schedule your evaluation today at FPL.com/BizEasyToSave...

...and see how our smart tools can help you save up to \$500 a year.

BEE TV:15

There's something smart helping business owners become energy-saving experts.

With FPL smart tools and the new FPL mobile app, you can find new ways to save.

Schedule a free Business Energy Evaluation today...

...to see how you can save up to \$500 a year.

| BRAND | FPL | DATE | August 16, 2018 |
|--------------|------------------------|------|-----------------|
| CONVERSATION | Sweepstakes TV & Radio | | |

SWEEPS TV:30

VO: There's a new voice that's helping Floridians everywhere beat the heat.

CUSTOMER: Alexa, ask FPL—how can I lower my FPL bill?

ALEXA: Set your air conditioner to 78 degrees.

VO: Become an energy expert with the Online Home Energy Survey...and get your chance to win a ten-thousand-dollar smart home energy makeover, with energy-efficient upgrades for your home.

CUSTOMER: Who's the energy saving expert now?

ALEXA: Well, that would be you.

VO: For your chance to win, go to FPL.com/BeatTheHeat.

SWEEPS TV:15

There's a new voice that's helping Floridians everywhere beat the heat.

Become an energy expert with the Online Home Energy Survey...

and get your chance to win a \$10,000 smart home energy makeover.

For your chance to win, visit FPL.com/BeatTheHeat



TV SCRIPT | Spanish Ad aptation

| CLIENT | FPL | DATE | August 21, 2018 |
|--------------|----------------|------------|-----------------|
| PROJECT | Sweeps | COPYWRITER | E. Franc o |
| SCRIPT TITLE | Sweeps Spanish | JOB | |
| LENGTH | 15 | ISCI | |

SP A Sweeps:15

¡Hazte un experto en ahorro de energía con el Estudio Online Residencial de FPL! Participa y podrás ganar una renovación de tecnología inteligente para tu hogar valorada en \$10,000.

Aprende más en FPL.com/GanaleAlCalor



| BRAND | FPL | DATE | July 10, 2019 |
|--------------|-----------------|------------|---------------|
| CONVERSATION | ECCR | CCODER | Raul Rovira |
| TITLE | Ice Princess TV | JOB NUMBER | FPL-1582 |
| LENGTH | :30, :15, | ISCI | TBD |

ICE PRINCESS: 15 TV

¿Sabes qué causa los cargos en tu cuenta de electricidad? Cuando hace calor afuera, se necesita aun más energia para mantenerte fresco adentro.

No te acalores. Mantente fresco y baja tu cuenta.

Activa el Analizador de Energía de FPL en FPL.com/TomaControl.



| BRAND | FPL | DATE | July 10, 2019 |
|--------------|--------------------|------------|---------------|
| CONVERSATION | ECCR | CCODER | Raul Rovira |
| TITLE | Tech That Saves TV | JOB NUMBER | FPL-1582 |
| LENGTH | :30, :15, | ISCI | TBD |

ECCR—TECH THAT SAVES :30 TV

¿Cuál es el costo real de lavar la ropa?

De mantenerte fresco...

¿o de encender las luces?

La respuesta la tiene el nuevo Analizador de energía de FPL.

Energizado por la red más inteligente en la nación,

te ofrece un reporte detallado de tu consumo de electricidad para que puedas ver qué causa los cargos en tu cuenta.

Aprende mas sobre el consumo electrico en tu hogar al activar en Analizador de energia de FPL en FPL.com/TomaControl.

TECH THAT SAVES: 15 TV

¿Cuál es el costo real de lavar la ropa?

De mantenerte fresco...

¿o de encender las luces?

Descúbrelo con el nuevo Analizador de energía de FPL

Aprende mas sobre el consumo electrico en tu hogar

Y como ahorrar en FPL.com/TomaControl.



| BRAND | FPL | DATE | July 10, 2019 |
|--------------|------------------------------------|------------|---------------|
| CONVERSATION | ECCR | CCODER | Raul Rovira |
| TITLE | Tech That Saves TV & Radio Spanish | JOB NUMBER | FPL-1582 |
| LENGTH | :30, :15, :10, :05 | ISCI | TBD |

ECCR—TECH THAT SAVES :30 TV

What does it really cost to keep the laundry going?

To stay cool?

To keep the lights on?

Find out with the new FPL Energy Analyzer.

Powered by America's most intelligent grid, it gives you a complete breakdown of your energy use, so you can see what's driving your bill.

Learn more about how your home uses energy when you activate your FPL Energy Analyzer at FPL.com/TakeControl

TECH THAT SAVES: 15 TV

What does it really cost to keep the laundry going?

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To keep the lights on?

Find out with the new FPL Energy Analyzer.

See how your home uses energy, and how you can save, at FPL.com/TakeControl

ICE PRINCESS: 15 TV

Do you know what's driving your energy bill?

When it's hot outside, it takes even more energy to keep you cool inside.

See how you can stay cool and keep your bill low.

Activate your FPL Energy Analyzer at FPL.com/TakeControl.



| BRAND | FPL | DATE | July 10, 2019 |
|--------------|-------------------------------|------------|---------------|
| CONVERSATION | ECCR | CCODER | Raul Rovira |
| TITLE | Tech That Saves Radio English | JOB NUMBER | FPL-1582 |
| LENGTH | :30, :15, :10, :05 | ISCI | TBD |

RADIO

TECH THAT SAVES:30 RADIO

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To stay cool?

And to keep the lights on?

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so you can see what's driving your bill.

Learn more about how your home uses energy

when you activate your FPL energy analyzer at FPL.com/TakeControl.

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and how you can save at FPL.com/TakeControl.



| CLIENT | FPL- EECR SCRIPT | DATE | 6/2/19 |
|--------|------------------|------|--------|

TALE OF PAM AND SAM: 30

Do you know how your energy use compares to similar homes?

Neighbors Pam and Sam do.

Over at Pam's house, they like to stay cool, especially at nap time.

While at Sam's house, they leave everything plugged in, everywhere all the time.

Now, with the new FPL Energy Analyzer,

Pam and Sam can compare their family's energy use to homes like theirs,

and find personalized ways to save energy and money.

See how your home compares.

Activate your FPL Energy Analyzer today!

TALE OF PAM AND SAM: 15

Do you know how your energy use compares to similar homes?

Neighbors Pam and Sam do.

They use the FPL Energy Analyzer to compare their family's energy use to homes like theirs, and find ways to save.

Activate your FPL Energy Analyzer today!

"ICE PRINCESS" THERMOSTAT: 15

Do you know what's driving your energy bill?

When it's hot outside, it takes even more energy to keep you cool inside.

See how you can stay cool and keep your bill low.

Activate your FPL Energy Analyzer at FPL.com/TakeControl.



| BRAND | FPL | DATE | July 10, 2019 |
|--------------|-------------------------------|------------|---------------|
| CONVERSATION | ECCR | CCODER | Raul Rovira |
| TITLE | Tech That Saves Radio Spanish | JOB NUMBER | FPL-1582 |
| LENGTH | :30, :15, | ISCI | TBD |

RADIO

TECH THAT SAVES:30 RADIO

¿Cuál es el costo real de lavar la ropa?

De mantenerte fresco...

¿o de encender las luces?

Encuentra las respuestas con el nuevo Analizador de energía de FPL.

Energizado por la red más inteligente en la nación,

te ofrece un reporte detallado de tu consumo de electricidad,

para que puedas ver qué causa los cargos en tu cuenta.

Aprende mas sobre el consumo electrico en tu hogar cuando activas el analizador de energia de FPL en FPL.com/TakeControl.

TECH THAT SAVES: 15 RADIO

¿Cuál es el costo real de lavar la ropa?

De mantenerte fresco...

¿o de encender las luces?

Enterate con el nuevo Analizador de energía de FPL

Aprende mas sobre el consumo electrico en tu hogar y como ahorrar en FPL.com/TakeControl.



| BRAND | FPL | DATE | July 10, 2019 |
|--------------|--------------------|------------|---------------|
| CONVERSATION | ECCR | CCODER | Raul Rovira |
| TITLE | Tech That Saves TV | JOB NUMBER | FPL-1582 |
| LENGTH | :30, :15, | ISCI | TBD |

PAM AND SAM RADIO :30

Do you know how your energy use compares to similar homes? Neighbors Pam and Sam do.

Over at Pam's house, they like to stay cool, especially at naptime.

While at Sam's house, they leave everything plugged in everywhere, all the time.

Now, with the new FPL Energy Analyzer, Pam and Sam can compare their families' energy use to homes like theirs, andfind personalized ways to save energy and money.

See how your home compares.

Activate your FPL Energy Analyzer at FPL.com/TakeControl

PAM AND SAM:15 RADIO

Do you know how your energy use compares to similar homes? Now, with the new FPL Energy Analyzer, you can compare your family's energy use to homes like yours, and find personalized ways to save!

Go to FPL.com/TakeControl



| BRAND | FPL | DATE | September 3, 2019 |
|--------------|------|------|-------------------|
| CONVERSATION | ECCR | | |

| BRAND | FPL | DATE | September 3, 2019 |
|--------------|------|------|-------------------|
| CONVERSATION | ECCR | | |
| | | | |

ORIGINAL

BEE PBS TV

How does an intelligent grid help save energy for your business?

Find out with the new FPL Business Energy Manager.

Now you can see what's driving your energy use across locations and accounts, so you can find new customized ways to save.

More information is available for all business owners at FPL dot com slash business energy manager.



| BRAND | FPL | DATE | December 10, 2019 |
|--------------|----------------------|------------|-----------------------------|
| CONVERSATION | ECCR Holidays 2019 | CCODER | Colleen Fallon, Raul Rovira |
| TITLE | ECCR Holiday 2019 TV | JOB NUMBER | FPL-1597 |
| LENGTH | 30, 15 | ISCI | TBD |

HOLIDAY TECH THAT SAVES TV / RADIO : 30

La navidad es una época mágica...

...donde toda la familia se reune

bajo un mismo techo llenándolo de energía

—y es el momento perfecto para revisar tu Analizador de Energía de FPL.

Desde más tandas de ropa para lavar, hasta esas lucecitas brillantes...

encuentra nuevas formas de disfrutar esta época de fiestas—

-sin subir los cargos en tu cuenta.

¡Ahorra energía y dinero mientras celebras! Activa tu Analizador de energía de FPL hoy en FPL.com/TomaControl

HOLIDAY ICE PRINCESS TV / RADIO: 15

¿Quieres ahorrar durante las fiestas?

Descubre consejos mágicos que te ayudaran a ahorrar energía mientras celebras...

y mantienes tus cuentas bajas.

Activa tu Analizador de Energía de FPL hoy en FPL.com/TomaControl



| BRAND | FPL | DATE | 12/6/19 |
|---------------------|--|------------|---------------------|
| CONVERSATION | ECCR Holiday Refresh | BRAND LEAD | J. Chacon, M. Cowan |
| ACCOUNT CCODER LEAD | J. Espinosa, S. Pastrana, L. Garcia, J | I. Joseph | |

E CCR HOLI D TAV Y RA D 130

The holid ays are a time for magic ...

...wh en th e wh ole family c omes togeth er...

and the entire house is filled with energy...

—which makes it the perfect time to check in with your FPL Energy Analyzer.

From the extra load s of laundry to turning on the oseklining lights...

- ...you c an find new ways to make the h olid ays sparkle
- —with out d riving up your bill.

'Tis the season to save energy and money!

Ac tivate your FPL Energy Analyzer tod ay at FPL.c om/TakeControl.

HOLID A YICE P RITW/CRASSD 1109

Looking to save for the holid ays?

Disc over the magic of energewing tips

th at keep spirits brigh t and lls low.

Ac tivate yourFPL Energy Analyzer tod avat FPL.c om/TakeControl.

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FLORIDA PUBLIC SERVICE COMMISSION

DOCKET: 20200002-EG EXHIBIT: 5

PARTY: AS-2

DESCRIPTION: Schedule C-1 and C-4

FLORIDA POWER LIGHT COMPANY ENERGY CONSERVATION COST RECOVERY CLAUSE SUMMARY OF ECCR CALCULATION

ESTIMATED FOR THE PERIOD OF: JANUARY 2021 THROUGH DECEMBER 2021

| SUMMARY CALCULATION | Total |
|---|---------------|
| 1. Projected Costs (Schedule C-2, pg 6, line 17) | \$162,904,787 |
| 2. True-up Over/(Under) Recoveries (Schedule C-3, pg 24, line 9) | \$4,276,518 |
| 3. Subtotal (line (1) minus (line 2)) | \$158,628,269 |
| 4. Less Load Management Incentives Not Subject To Revenue Taxes (b) | \$106,901,459 |
| 5. Project Costs Subject To Revenue Taxes (line 3 minus line 4) | \$51,726,810 |
| 6. Revenue Tax Multiplier | 1.00072 |
| 7. Subtotal (line 5 * line 6) | \$51,764,053 |
| 8. Total Recoverable Costs (line 7+ line 4) | \$158,665,512 |
| 9. Total Cost | \$158,665,512 |
| 10. Energy Related Costs | \$36,524,801 |
| 11. Demand-Related Costs (total) | \$122,140,712 |
| 12. Demand costs allocated on 12 CP (Line 11/13 * 12) | \$112,745,272 |
| 13. Demand Costs allocated on 1/13 th (Line 11/13) | \$9,395,439 |

⁽b) Schedule C-2, Page 5, Rebates Column, Program Nos. 3,7,10,11

Costs are split in proportion to the current period split of demand-related (76.98%) and energy-related (23.02%) costs. The allocation of ECCR between demand and energy is shown on schedule C-2, page 5, and is consistent with methodology set forth in Order No. PSC-93-1845-FOF-EG.

Note: Totals may not add due to rounding.

FLORIDA POWER LIGHT COMPANY ENERGY CONSERVATION COST RECOVERY CLAUSE CALCULATION OF ENERGY DEMAND ALLOCATION % BY RATE CLASS

| | | | ESTIMATED FOR | THE PERIOD O | F : JANUARY 2 | 2021 THROUGH DE | CEMBER 2021 | | |
|------------------------------|---------------------------------------|--|---|---|---|--|---|--|---|
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) |
| RATE CLASS SUMMAR Y | AVG 12CP Load Factor at Meter (%) (1) | Projected Sales at Meter (kwh) ⁽²⁾ | Projected AVG 12CP at Meter (kW) ⁽³⁾ | Demand Loss Expansion Factor ⁽⁴⁾ | Energy Loss Expansion Factor ⁽⁵⁾ | Projected Sales at Generation (kwh) | Projected AVG 12CP at Generation (kW) | Percentage of Sales at Generation (%) ⁽⁸⁾ | Percentage of Demand at Generation (%) ⁽⁹⁾ |
| RS1/RTR1 | 61.756% | 59,729,073,564 | 11,040,784 | 1.06227433 | 1.04681581 | 62,525,338,523 | 11,728,341 | 53.46670% | 57.14078% |
| GS1/GST1 | 61.000% | 6,506,168,667 | 1,217,559 | 1.06227433 | 1.04681581 | 6,810,760,223 | 1,293,382 | 5.82402% | 6.30139% |
| GSD1/GS[| 70.568% | 27,339,372,990 | 4,422,592 | 1.06219494 | 1.04675521 | 28,617,631,115 | 4,697,655 | 24.47152% | 22.88709% |
| OS2 | 154.701% | 9,166,365 | 676 | 1.03727996 | 1.02815396 | 9,424,434 | 702 | 0.00806% | 0.00342% |
| GSLD1/GS | 69.605% | 10,202,110,568 | 1,673,190 | 1.06138651 | 1.04617543 | 10,673,197,410 | 1,775,902 | 9.12687% | 8.65224% |
| GSLD2/GS | 84.453% | 2,700,592,177 | 365,038 | 1.05234833 | 1.03941858 | 2,807,045,686 | 384,147 | 2.40036% | 1.87157% |
| GSLD3/GS | 83.597% | 259,242,549 | 35,401 | 1.02222729 | 1.01685659 | 263,612,494 | 36,188 | 0.22542% | 0.17631% |
| SST1T | 84.075% | 92,787,905 | 12,598 | 1.02222729 | 1.01685659 | 94,351,993 | 12,879 | 0.08068% | 0.06274% |
| SST1D1/S | 52.653% | 1,849,941 | 401 | 1.04514716 | 1.03665634 | 1,917,753 | 419 | 0.00164% | 0.00204% |
| CILC D/CIL | 85.444% | 2,739,981,680 | 366,067 | 1.05216077 | 1.03935565 | 2,847,815,440 | 385,161 | 2.43523% | 1.87651% |
| CILC T | 93.078% | 1,470,591,289 | 180,360 | 1.02222729 | 1.01685659 | 1,495,380,443 | 184,369 | 1.27873% | 0.89825% |
| MET | 76.794% | 80,325,996 | 11,941 | 1.03727996 | 1.02815396 | 82,587,491 | 12,386 | 0.07062% | 0.06034% |
| OL1/SL1/S | 13,844.128% | 575,951,839 | 475 | 1.06227433 | 1.04681581 | 602,915,491 | 504 | 0.51557% | 0.00246% |
| SL2/SL2M/ | 96.257% | 105,664,172 | 12,531 | 1.06227433 | 1.04681581 | 110,610,926 | 13,312 | 0.09459% | 0.06485% |
| Total | | 111,812,879,702 | 19,339,613 | | | 116,942,589,424 | 20,525,345 | 100.00000% | 100.00000% |

⁽¹⁾ AVG 12 CP load factor based on 2017-2019 load research data and 2021 projections

Note: Totals may not add due to rounding.

⁽²⁾ Projected kwh sales for the period January 2021 through December 2021

 $^{^{(3)}}$ Calculated CoI (3)/(8760 hours * CoI (2), 8760 = annual hours

⁽⁴⁾ Based on 2021 demand losses

⁽⁵⁾ Based on 2021 energy losses

⁽⁶⁾ Col (3)* Col (6)

⁽⁷⁾ Col(4) * Col(5)

⁽⁸⁾ Col (7) / total for Col (7)

⁽⁹⁾ Col (8) / total for Col (8)

FLORIDA POWER LIGHT COMPANY ENERGY CONSERVATION COST RECOVERY CLAUSE CALCULATION OF ENERGY CONSERVATION FACTORS

| \ <u></u> | ESTIMATED FOR THE PERIOD OF : JANUARY 2021 THROUGH DECEMBER 2021 | | | | | | | | | | | | |
|--------------------------------------|--|--|--------------|--|------------|---|--|---|---|--|--------------|--------|-------------|
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) |
| RATE CLASS SUMMARY | Percentage of Sales at Generation (%) | Percentage of Demand at Generation (%) | Allocated on | Demand Costs Allocated on 1/13th (4) | | Total Recoverable Costs (\$) ⁽⁶⁾ | Projected Sales at Meter (kwh) (factors) (7) | Billing KW Load Factor (%) ⁽⁸⁾ | Projected Billed KW at Meter (kw) | Conservation Recovery Factor (\$/kw) | Conservation | (11) | SDD (\$/KW) |
| RS1/RTR1 | 53.46670% | 57.14078% | 64,423,523 | 5,023,431 | 19,528,604 | 88,975,558 | 59,729,073,564 | | | | 0.00149 | | |
| GS1/GST1 | 5.82402% | 6.30139% | 7,104,516 | 547,192 | 2,127,212 | 9,778,921 | 6,506,168,667 | | | | 0.00150 | | |
| GSD1/GSDT1/HLFT1/GSD1-EV | 24.47152% | 22.88709% | 25,804,115 | 2,299,207 | 8,938,175 | 37,041,497 | 27,339,372,990 | 51.93294% | 72,114,537 | 0.51 | | | |
| OS2 | 0.00806% | 0.00342% | 3,854 | 757 | 2,944 | 7,555 | 9,166,365 | | | | 0.00082 | | |
| GSLD1/GSLDT1/CS1/CST1/HLFT2/GSLD1-EV | 9.12687% | 8.65224% | 9,754,989 | 857,509 | 3,333,571 | 13,946,069 | 10,202,110,568 | 57.38509% | 24,353,877 | 0.57 | | | |
| GSLD2/GSLDT2/CS2/CST2/HLFT3 | 2.40036% | 1.87157% | 2,110,111 | 225,525 | 876,728 | 3,212,363 | 2,700,592,177 | 66.01952% | 5,603,557 | 0.57 | | | |
| GSLD3/GSLDT3/CS3/CST3 | 0.22542% | 0.17631% | 198,778 | 21,179 | 82,334 | 302,291 | 259,242,549 | 68.80148% | 516,162 | 0.59 | | | |
| SST1T | 0.08068% | 0.06274% | 70,741 | 7,580 | 29,469 | 107,791 | 92,787,905 | 14.79189% | 859,300 | | | \$0.07 | \$0.03 |
| SST1D1/SST1D2/SST1D3 | 0.00164% | 0.00204% | 2,303 | 154 | 599 | 3,056 | 1,849,941 | 11.92716% | 21,247 | | | \$0.07 | \$0.03 |
| CILC D/CILC G | 2.43523% | 1.87651% | 2,115,680 | 228,800 | 889,461 | 3,233,941 | 2,739,981,680 | 71.04120% | 5,283,413 | 0.61 | | | |
| CILC T | 1.27873% | 0.89825% | 1,012,736 | 120,142 | 467,054 | 1,599,932 | 1,470,591,289 | 75.77028% | 2,658,705 | 0.60 | | | |
| MET | 0.07062% | 0.06034% | 68,035 | 6,635 | 25,795 | 100,465 | 80,325,996 | 55.87377% | 196,936 | 0.51 | | | |
| OL1/SL1/SL1M/PL1 | 0.51557% | 0.00246% | 2,771 | 48,440 | 188,309 | 239,520 | 575,951,839 | | | | 0.00042 | | |
| SL2/SL2M/GSCU1 | 0.09459% | 0.06485% | 73,120 | 8,887 | 34,547 | 116,554 | 105,664,172 | | | | 0.00110 | | |
| Total | | | 112,745,272 | 9,395,439 | 36,524,801 | 158,665,512 | 111,812,879,702 | | 111,607,733 | | | | |

⁽¹⁾ Obtained from Schedule C-1, page 3, col (9)

⁽²⁾ Obtained from Schedule C-1, page 3, col (10)

⁽³⁾ Total from C-1, page 2, line 12 x col (3)

 $^{^{(4)}}$ Total from C-1, page 2, line 13 X col (2)

⁽⁵⁾ Total from C-1, page 2, line 10 X col (2)

⁽⁶⁾ Total Recoverable Costs col (4) + (5) + (6)

⁽⁷⁾ Projected kWh sales for the period January 2021 through December 2021, from C-1, page 3, total of column 3

⁽⁸⁾ Based on 2017-2019 load research data and 2021 projections

⁽⁹⁾ Col (8)/(col (9)*730)

⁽¹⁰⁾ Col (7) / col(10)

⁽¹¹⁾ Col (7) / col (8)

^{(12) (}C-1 pg 4, total col (7) / C-1, pg 3, total col (8) x .10 x C-1, pg 3, col (6))/12

 $^{^{(13)}}$ ((C-1 pg 4, total col (7) / C-1, pg 3, total col (8)) / 21 x C-1, pg 3, col (6))/12

FLORIDA POWER LIGHT COMPANY ENERGY CONSERVATION COST RECOVERY CLAUSE CALCULATION OF ENERGY CONSERVATION COST RECOVERY REVENUES

JANUARY THROUGH JUNE 2020 ACTUAL: JULY THROUGH DECEMBER 2020 ESTIMATED

| MONTH | Projected Sales at Meter (kWh) | Conservation Clause Revenues (Net of Revenue Taxes) | |
|---------------------|--------------------------------|---|--|
| January Actual | 8,171,566,237 | 10,720,506 | |
| February Actual | 7,512,483,753 | 10,153,296 | |
| March Actual | 7,875,964,458 | 10,623,715 | |
| April Actual | 9,182,676,725 | 12,156,115 | |
| May Actual | 9,179,513,583 | 12,156,715 | |
| June Actual | 10,172,896,382 | 13,278,230 | |
| July Estimated | 10,822,490,806 | 14,275,402 | |
| August Estimated | 11,189,186,649 | 14,759,092 | |
| September Estimated | 10,797,614,351 | 14,242,589 | |
| October Estimated | 9,866,490,936 | 13,014,391 | |
| November Estimated | 8,805,244,544 | 11,614,554 | |
| December Estimated | 7,959,024,047 | 10,498,347 | |
| Total | 111,535,152,471 | 147,492,953 | |

Note: Totals may not add due to rounding.

FLORIDA POWER AND LIGHT COMPANY ENERGY CONSERVATION COST RECOVERY CLAUSE CONSERVATION PROGRAM COSTS BY CATEGORY

ESTIMATED FOR THE PERIOD OF: JANUARY 2021 THROUGH DECEMBER 2021

| Line No. | CONSERVATION PROGRAMS | Depreciation & Return | Payroll & Benefits | Materials & Supplies | Outside Services | Advertising | Rebates | Vehicles | Other | TOTAL PROGRAM EXPENSES |
|-------------|--|-----------------------|-----------------------|-------------------------|---------------------|-------------|---------------|-----------|---------------|------------------------------|
| 1 | RESIDENTIAL HOME ENERGY SURVEY | \$567,061 | \$3,538,040 | \$7,536 | \$1,521,807 | \$6,873,977 | \$0 | \$191,400 | \$905,450 | \$13,605,270 |
| 2 | RESIDENTIAL CEILING INSULATION | \$0 | \$85,297 | \$0 | \$0 | \$0 | \$788,500 | \$0 | \$18,778 | \$892,576 |
| 3 | RESIDENTIAL LOAD MANAGEMENT ("ON CALL") | \$8,179,450 | \$1,758,597 | \$202,021 | \$3,888,182 | \$0 | \$29,418,997 | \$55,462 | (\$1,614,244) | \$41,888,465 |
| 4 | RESIDENTIAL AIR CONDITIONING | \$0 | \$263,194 | \$0 | \$3,451 | \$0 | \$3,314,850 | \$8,700 | \$71,358 | \$3,661,554 |
| 5 | RESIDENTIAL NEW CONSTRUCTION (BUILDSMART®) | \$0 | \$437,610 | \$0 | \$39,679 | \$0 | \$17,635 | \$0 | \$59,452 | \$554,376 |
| 6 | RESIDENTIAL LOW-INCOME | \$0 | \$444,392 | \$1,177 | \$25,000 | \$0 | \$480,000 | \$26,100 | \$25,304 | \$1,001,974 |
| 7 | BUSINESS ON CALL | \$361,273 | \$26,323 | \$0 | \$14,697 | \$0 | \$2,967,413 | \$0 | \$8,770 | \$3,378,475 |
| 8 | COGENERATION & SMALL POWER PRODUCTION | \$0 | \$286,617 | \$0 | \$5,324 | \$0 | \$0 | \$0 | (\$258,923) | \$33,018 |
| 9 | BUSINESS LIGHTING | \$0 | \$163,414 | \$0 | \$0 | \$0 | \$320,000 | \$0 | \$9,300 | \$492,713 |
| 10 | COMMERCIAL/INDUSTRIAL LOAD CONTROL | \$0 | \$243,549 | \$434 | \$1,879 | \$0 | \$45,251,817 | \$603 | \$24,313 | \$45,522,597 |
| 11 | COMMERCIAL/INDUSTRIAL DEMAND REDUCTION | \$0 | \$334,503 | \$0 | \$1,926 | \$0 | \$29,263,232 | \$618 | \$68,771 | \$29,669,051 |
| 12 | BUSINESS ENERGY EVALUATION | \$930,115 | \$3,438,274 | \$13,787 | \$668,456 | \$1,751,602 | \$0 | \$204,066 | \$892,077 | \$7,898,377 |
| 13 | BUSINESS HEATING, VENTILATING & A/C | \$0 | \$396,754 | \$0 | \$0 | \$0 | \$6,626,812 | \$0 | \$26,130 | \$7,049,696 |
| 14 | BUSINESS CUSTOM INCENTIVE | \$0 | \$8,001 | \$0 | \$0 | \$0 | \$20,600 | \$0 | \$2,290 | \$30,890 |
| 15 | CONSERVATION RESEARCH & DEVELOPMENT | \$0 | \$50,789 | \$0 | \$750,000 | \$0 | \$0 | \$0 | \$5,560 | \$806,350 |
| 16 | COMMON EXPENSES | \$246,240 | \$4,466,312 | \$20,202 | \$979,636 | \$0 | \$0 | \$27,912 | \$679,102 | \$6,419,405 |
| 17 | TOTAL | \$10,284,139 | \$15,941,667 | \$245,157 | \$7,900,036 | \$8,625,579 | \$118,469,857 | \$514,863 | \$923,489 | \$162,904,787 |

Note: Totals may not add due to rounding.

FLORIDA PUBLIC SERVICE COMMISSION

DOCKET: 20200002-EG EXHIBIT: 6

PARTY: AS-2 (6)

DESCRIPTION: Schedule C-2 and C-3

FLORIDA POWER LIGHT COMPANY ENERGY CONSERVATION COST RECOVERY CLAUSE CONSERVATION PROGRAM COSTS

ESTIMATED FOR THE PERIOD OF: JANUARY 2021 THROUGH DECEMBER 2021

| Line | | Method of C | Classification | | | | | | | Monthly Data | ì | | | | | |
|------|--|--------------|----------------|----------------------|-----------------------|--------------------|--------------------|------------------|-------------------|-------------------|---------------------|------------------------|----------------------|-----------------------|-----------------------|------------------------|
| No. | CONSERVATION PROGRAMS | Energy | Demand | January Estimated | February Estimated | March Estimated | April Estimated | May Estimated | June Estimated | July Estimated | August Estimated | September Estimated | October Estimated | November Estimated | December Estimated | Twelve Month Amount |
| 1 | RESIDENTIAL HOME ENERGY SURVEY | \$13,605,270 | | \$622,215 | \$553,322 | \$597,286 | \$571,220 | \$1,825,069 | \$1,805,332 | \$1,805,868 | \$1,796,768 | \$1,734,342 | \$1,302,886 | \$492,300 | \$498,662 | \$13,605,270 |
| 2 | RESIDENTIAL CEILING INSULATION | \$892,576 | | \$42,534 | \$23,750 | \$88,424 | \$42,672 | \$92,827 | \$81,330 | \$83,039 | \$121,035 | \$94,976 | \$102,037 | \$52,708 | \$67,244 | \$892,576 |
| 3 | RESIDENTIAL LOAD MANAGEMENT ("ON CALL") | | \$41,888,465 | \$2,575,567 | \$2,974,908 | \$2,983,400 | \$3,934,370 | \$3,818,318 | \$3,953,668 | \$3,935,161 | \$3,962,359 | \$3,816,746 | \$4,279,338 | \$2,819,486 | \$2,835,144 | \$41,888,465 |
| 4 | RESIDENTIAL AIR CONDITIONING | \$3,661,554 | | \$216,039 | \$184,305 | \$340,634 | \$351,421 | \$307,408 | \$389,371 | \$466,671 | \$363,621 | \$323,421 | \$314,308 | \$260,921 | \$143,434 | \$3,661,554 |
| 5 | RESIDENTIAL NEW CONSTRUCTION (BUILDSMART®) | \$554,376 | | \$41,316 | \$49,274 | \$45,631 | \$43,283 | \$51,615 | \$43,881 | \$43,624 | \$44,664 | \$55,831 | \$45,971 | \$44,193 | \$45,093 | \$554,376 |
| 6 | RESIDENTIAL LOW-INCOME | \$1,001,974 | | \$84,935 | \$75,942 | \$91,959 | \$86,590 | \$78,600 | \$81,727 | \$87,693 | \$81,383 | \$83,443 | \$85,207 | \$81,383 | \$83,112 | \$1,001,974 |
| 7 | BUSINESS ON CALL | | \$3,378,475 | \$35,229 | \$36,449 | \$35,121 | \$454,454 | \$457,884 | \$456,711 | \$458,905 | \$463,432 | \$459,912 | \$448,779 | \$36,229 | \$35,370 | \$3,378,475 |
| 8 | COGENERATION & SMALL POWER PRODUCTION | \$33,018 | | \$4,722 | \$3,347 | \$7,251 | \$6,149 | \$5,182 | \$6,149 | \$6,194 | \$6,239 | \$6,103 | \$5,182 | \$6,194 | (\$29,694) | \$33,018 |
| 9 | BUSINESS LIGHTING | \$492,713 | | \$76,834 | \$21,914 | \$50,347 | \$25,446 | \$46,182 | \$32,610 | \$47,212 | \$117,469 | \$24,539 | \$20,708 | \$14,655 | \$14,797 | \$492,713 |
| 10 | COMMERCIAL/INDUSTRIAL LOAD CONTROL | | \$45,522,597 | \$2,789,187 | \$2,688,240 | \$3,627,391 | \$3,742,913 | \$3,254,937 | \$6,339,565 | \$3,875,434 | \$3,255,122 | \$3,963,035 | \$3,237,879 | \$3,099,650 | \$5,649,244 | \$45,522,597 |
| 11 | COMMERCIAL/INDUSTRIAL DEMAND REDUCTION | | \$29,669,051 | \$1,869,829 | \$1,889,993 | \$1,880,506 | \$2,733,638 | \$2,821,230 | \$2,904,067 | \$2,940,397 | \$2,982,209 | \$2,916,675 | \$2,902,295 | \$1,939,730 | \$1,888,482 | \$29,669,051 |
| 12 | BUSINESS ENERGY EVALUATION | \$7,898,377 | | \$526,087 | \$491,069 | \$525,950 | \$487,377 | \$767,457 | \$895,154 | \$799,504 | \$774,785 | \$823,476 | \$823,681 | \$505,763 | \$478,074 | \$7,898,377 |
| 13 | BUSINESS HEATING, VENTILATING & A/C | \$7,049,696 | | \$318,655 | \$845,875 | \$118,064 | \$326,873 | \$550,396 | \$1,146,659 | \$199,587 | \$238,727 | \$125,402 | \$2,045,866 | \$1,072,482 | \$61,110 | \$7,049,696 |
| 14 | BUSINESS CUSTOM INCENTIVE | \$30,890 | | \$819 | \$789 | \$6,049 | \$868 | \$838 | \$6,018 | \$868 | \$868 | \$6,018 | \$838 | \$868 | \$6,049 | \$30,890 |
| 15 | CONSERVATION RESEARCH & DEVELOPMENT | \$806,350 | | \$3,991 | \$3,801 | \$171,001 | \$4,306 | \$4,110 | \$192,906 | \$4,306 | \$25,306 | \$195,106 | \$5,210 | \$4,306 | \$192,001 | \$806,350 |
| 16 | COMMON EXPENSES | \$1,477,905 | \$4,941,500 | \$453,068 | \$464,716 | \$743,618 | \$504,021 | \$481,899 | \$537,258 | \$514,872 | \$499,703 | \$528,220 | \$541,356 | \$564,634 | \$586,040 | \$6,419,405 |
| 17 | TOTAL | \$37,504,699 | \$125,400,088 | \$9,661,027 | \$10,307,694 | \$11,312,632 | \$13,315,601 | \$14,563,952 | \$18,872,406 | \$15,269,335 | \$14,733,690 | \$15,157,245 | \$16,161,541 | \$10,995,502 | \$12,554,162 | \$162,904,787 |

Note: Totals may not add due to rounding.

ESTIMATED FOR THE PERIOD OF: JANUARY 2021 THROUGH DECEMBER 2021

| BUSINESS ENERGY EVALUATION | Beginning of Period Amount | January Estimated | February Estimated | March Estimated | April Estimated | May Estimated | June Estimated | July Estimated | August Estimated | September Estimated | October Estimated | November Estimated | December Estimated | Twelve Month Amount |
|--|----------------------------------|----------------------|-----------------------|--------------------|--------------------|------------------|-------------------|-------------------|---------------------|------------------------|----------------------|-----------------------|-----------------------|---------------------------|
| | | | | | | | | | | | | | | |
| Additions/Expenditures | | \$0 | \$0 | \$2,258 | \$2,258 | \$2,258 | \$2,258 | \$2,258 | \$2,258 | \$2,258 | \$2,258 | \$2,258 | \$5,682 | \$26,000 |
| 2. Investment (Net of Retirements) | | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$26,000 | N/A |
| 3. Depreciation Base | | \$3,538,900 | \$3,538,900 | \$3,538,900 | \$3,538,900 | \$3,538,900 | \$3,538,900 | \$3,538,900 | \$3,538,900 | \$3,538,900 | \$3,538,900 | \$3,538,900 | \$3,564,900 | N/A |
| 4. Depreciation Expense (1) | | \$58,982 | \$58,982 | \$58,982 | \$58,982 | \$58,982 | \$58,982 | \$58,982 | \$58,982 | \$58,982 | \$58,982 | \$58,982 | \$59,198 | \$707,997 |
| 5. Cumulative Investment (Line 3) | \$3,538,900 | \$3,538,900 | \$3,538,900 | \$3,538,900 | \$3,538,900 | \$3,538,900 | \$3,538,900 | \$3,538,900 | \$3,538,900 | \$3,538,900 | \$3,538,900 | \$3,538,900 | \$3,564,900 | N/A |
| 6. Less: Accumulated Depreciation | \$558,039 | \$617,021 | \$676,002 | \$734,984 | \$793,966 | \$852,947 | \$911,929 | \$970,911 | \$1,029,892 | \$1,088,874 | \$1,147,856 | \$1,206,837 | \$1,266,036 | N/A |
| 7. CWIP Balance Eligible for Return | \$129,744 | \$129,744 | \$129,744 | \$132,001 | \$134,259 | \$136,517 | \$138,774 | \$141,032 | \$143,289 | \$145,547 | \$147,805 | \$150,062 | \$129,744 | N/A |
| 8. Net Investment (Line 5-6+7) | \$3,110,604 | \$3,051,623 | \$2,992,641 | \$2,935,917 | \$2,879,193 | \$2,822,469 | \$2,765,745 | \$2,709,021 | \$2,652,297 | \$2,595,573 | \$2,538,849 | \$2,482,124 | \$2,428,608 | N/A |
| 9. Average Net Investment | | \$3,081,114 | \$3,022,132 | \$2,964,279 | \$2,907,555 | \$2,850,831 | \$2,794,107 | \$2,737,383 | \$2,680,659 | \$2,623,935 | \$2,567,211 | \$2,510,487 | \$2,455,366 | N/A |
| Return on Average Net Investment a. Equity Component (2) | | \$13,157 | \$12,905 | \$12,658 | \$12,416 | \$12,174 | \$11,931 | \$11,689 | \$11,447 | \$11,205 | \$10,962 | \$10,720 | \$10,485 | \$141,748 |
| b. Equity Component grossed up for taxes | • | \$17,431 | \$17,098 | \$16,770 | \$16,449 | \$16,129 | \$15,808 | \$15,487 | \$15,166 | \$14,845 | \$14,524 | \$14,203 | \$13,891 | \$187,801 |
| (Line 10a / 0.75478) c. Debt Component Component (3) | | \$3,185 | \$3,124 | \$3,065 | \$3,006 | \$2,947 | \$2,889 | \$2,830 | \$2,771 | \$2,713 | \$2,654 | \$2,595 | \$2,538 | \$34,318 |
| 11. Total Return Requirements (Line 10b + 10c) | | \$20,617 | \$20,222 | \$19,835 | \$19,455 | \$19,076 | \$18,696 | \$18,317 | \$17,937 | \$17,558 | \$17,178 | \$16,798 | \$16,430 | \$222,119 |
| 12. Total Depreciation & Return (Line 4 + 11) | | \$79,598 | \$79,204 | \$78,817 | \$78,437 | \$78,057 | \$77,678 | \$77,298 | \$76,919 | \$76,539 | \$76,160 | \$75,780 | \$75,628 | \$930,115 |

⁽¹⁾ Depreciation expenses is based on the " Craddle-to-Grave" method accounting.

⁽²⁾ The Equity Component for Jan-Dec period is 5.1242% based on the 2021 Forecasted Surveillance Report and reflects a 10.55% return on equity.

⁽³⁾ The Debt Component for Jan-Dec is 1.2406% based on the 2021 Forecasted Surveillance Report.

ESTIMATED FOR THE PERIOD OF: JANUARY 2021 THROUGH DECEMBER 2021

| COMMON EXPENSES | Beginning of Period Amount | January Estimated | February Estimated | March Estimated | April Estimated | May Estimated | June Estimated | July Estimated | August Estimated | September Estimated | October Estimated | November Estimated | | Twelve Month Amount |
|---|----------------------------------|----------------------|-----------------------|--------------------|--------------------|------------------|-------------------|-------------------|---------------------|------------------------|----------------------|-----------------------|-----------|---------------------------|
| | | | | | | | | | | | | | | |
| Additions/Expenditures | | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 2. Investment (Net of Retirements) | | (\$1,094,115) | \$0 | \$0 | \$0 | (\$341,589) | \$0 | \$0 | \$0 | \$0 | (\$121,962) | (\$473,153) | \$0 | N/A |
| 3. Depreciation Base | | \$1,688,768 | \$1,688,768 | \$1,688,768 | \$1,688,768 | \$1,347,178 | \$1,347,178 | \$1,347,178 | \$1,347,178 | \$1,347,178 | \$1,225,216 | \$752,063 | \$752,063 | N/A |
| 4. Depreciation Expense (1) | • | \$28,146 | \$28,146 | \$28,146 | \$25,300 | \$22,453 | \$22,453 | \$22,453 | \$22,453 | \$21,437 | \$16,477 | \$1,368 | \$0 | \$238,832 |
| 5. Cumulative Investment (Line 3) | \$2,782,882 | \$1,688,768 | \$1,688,768 | \$1,688,768 | \$1,688,768 | \$1,347,178 | \$1,347,178 | \$1,347,178 | \$1,347,178 | \$1,347,178 | \$1,225,216 | \$752,063 | \$752,063 | N/A |
| 6. Less: Accumulated Depreciation | \$2,544,050 | \$1,478,082 | \$1,506,228 | \$1,534,374 | \$1,559,674 | \$1,240,538 | \$1,262,991 | \$1,285,444 | \$1,307,897 | \$1,329,333 | \$1,223,848 | \$752,063 | \$752,063 | N/A |
| 7. CWIP Balance Eligible for Return | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | N/A |
| 8. Net Investment (Line 5-6+7) | \$238,832 | \$210,686 | \$182,540 | \$154,393 | \$129,094 | \$106,641 | \$84,188 | \$61,735 | \$39,282 | \$17,845 | \$1,368 | \$0 | \$0 | N/A |
| 9. Average Net Investment | | \$224,759 | \$196,613 | \$168,466 | \$141,744 | \$117,867 | \$95,414 | \$72,961 | \$50,508 | \$28,564 | \$9,607 | \$684 | \$0 | N/A |
| Return on Average Net Investment a. Equity Component (2) | | \$960 | \$840 | \$719 | \$605 | \$503 | \$407 | \$312 | \$216 | \$122 | \$41 | \$3 | \$0 | \$4,728 |
| b. Equity Component grossed up for taxes | • | \$1,272 | \$1,112 | \$953 | \$802 | \$667 | \$540 | \$413 | \$286 | \$162 | \$54 | \$4 | \$0 | \$6,264 |
| (Line 10a / 0.75478) c. Debt Component Component ⁽³⁾ | , | \$232 | \$203 | \$174 | \$147 | \$122 | \$99 | \$75 | \$52 | \$30 | \$10 | \$1 | \$0 | \$1,145 |
| 11. Total Return Requirements (Line 10b + 10c) | | \$1,504 | \$1,316 | \$1,127 | \$948 | \$789 | \$638 | \$488 | \$338 | \$191 | \$64 | \$5 | \$0 | \$7,409 |
| 12. Total Depreciation & Return (Line 4 + 11) | : | \$29,650 | \$29,462 | \$29,273 | \$26,248 | \$23,242 | \$23,091 | \$22,941 | \$22,791 | \$21,628 | \$16,542 | \$1,373 | \$0 | \$246,240 |

⁽¹⁾ Depreciation expenses is based on the "Cradle-to-Grave" method of accounting.

⁽²⁾ The Equity Component for Jan-Dec period is 5.1242% based on the 2021 Forecasted Surveillance Report and reflects a 10.55% return on equity.

⁽³⁾ The Debt Component for Jan-Dec is 1.2406% based on the 2021 Forecasted Surveillance Report.

ESTIMATED FOR THE PERIOD OF : JANUARY 2021 THROUGH DECEMBER 2021

| BUSINESS ON CALL | Beginning of Period Amount | January Estimated | February Estimated | March Estimated | April Estimated | May Estimated | June Estimated | July Estimated | August Estimated | September Estimated | October Estimated | November Estimated | December Estimated | Twelve Month Amount |
|--|----------------------------------|----------------------|-----------------------|--------------------|--------------------|------------------|-------------------|-------------------|---------------------|------------------------|----------------------|-----------------------|-----------------------|---------------------------|
| BUSINESS ON CALL | | | | | | | | | | | | | | |
| 1. Additions/Expenditures | | \$64,001 | \$36,699 | \$36,818 | \$29,171 | \$41,600 | \$29,171 | \$29,171 | \$29,171 | \$51,404 | \$29,137 | \$29,171 | \$34,432 | \$439,945 |
| 2. Investment (Net of Retirements) | | \$76,240 | \$23,810 | (\$315,484) | \$28,187 | \$40,895 | \$23,758 | \$28,423 | \$25,590 | \$41,768 | \$26,315 | \$19,878 | \$40,084 | N/A |
| 3. Depreciation Base | | \$1,587,503 | \$1,611,313 | \$1,295,829 | \$1,324,015 | \$1,364,911 | \$1,388,668 | \$1,417,092 | \$1,442,682 | \$1,484,450 | \$1,510,765 | \$1,530,643 | \$1,570,727 | N/A |
| 4. Depreciation Expense ⁽¹⁾ | | \$25,823 | \$26,657 | \$24,226 | \$21,832 | \$22,408 | \$22,946 | \$23,381 | \$23,831 | \$24,393 | \$24,960 | \$25,345 | \$25,845 | \$291,648 |
| 5. Cumulative Investment (Line 3) | \$1,511,264 | \$1,587,503 | \$1,611,313 | \$1,295,829 | \$1,324,015 | \$1,364,911 | \$1,388,668 | \$1,417,092 | \$1,442,682 | \$1,484,450 | \$1,510,765 | \$1,530,643 | \$1,570,727 | N/A |
| 6. Less: Accumulated Depreciation | \$757,459 | \$783,146 | \$797,575 | \$464,100 | \$485,695 | \$508,102 | \$526,383 | \$549,765 | \$570,763 | \$586,267 | \$609,119 | \$625,919 | \$645,474 | N/A |
| 7. CWIP Balance Eligible for Return | \$23,151 | \$10,777 | \$11,438 | \$6,039 | \$6,786 | \$7,491 | \$8,238 | \$8,985 | \$9,733 | \$10,480 | \$11,194 | \$11,941 | \$0 | N/A |
| 8. Net Investment (Line 5-6+7) | \$776,956 | \$815,134 | \$825,176 | \$837,768 | \$845,106 | \$864,299 | \$870,523 | \$876,313 | \$881,652 | \$908,663 | \$912,840 | \$916,666 | \$925,254 | N/A |
| 9. Average Net Investment | | \$796,045 | \$820,155 | \$831,472 | \$841,437 | \$854,703 | \$867,411 | \$873,418 | \$878,982 | \$895,157 | \$910,752 | \$914,753 | \$920,960 | N/A |
| Return on Average Net Investment Equity Component⁽²⁾ | | \$3,399 | \$3,502 | \$3,551 | \$3,593 | \$3,650 | \$3,704 | \$3,730 | \$3,753 | \$3,822 | \$3,889 | \$3,906 | \$3,933 | \$44,432 |
| b. Equity Component grossed up for taxes | | \$4,504 | \$4,640 | \$4,704 | \$4,760 | \$4,835 | \$4,907 | \$4,941 | \$4,973 | \$5,064 | \$5,153 | \$5,175 | \$5,210 | \$58,868 |
| (Line 10a / 0.75478) c. Debt Component Component ⁽³⁾ | | \$823 | \$848 | \$860 | \$870 | \$884 | \$897 | \$903 | \$909 | \$925 | \$942 | \$946 | \$952 | \$10,757 |
| 11. Total Return Requirements (Line 10b + 10c) | | \$5,327 | \$5,488 | \$5,564 | \$5,630 | \$5,719 | \$5,804 | \$5,844 | \$5,882 | \$5,990 | \$6,094 | \$6,121 | \$6,162 | \$69,625 |
| 12. Total Depreciation & Return (Line 4 + 11) | | \$31,150 | \$32,145 | \$29,790 | \$27,462 | \$28,127 | \$28,751 | \$29,226 | \$29,713 | \$30,383 | \$31,054 | \$31,466 | \$32,007 | \$361,273 |

⁽¹⁾ Depreciation expenses is based on the "Cradle-to-Grave" method of accounting.

⁽²⁾ The Equity Component for Jan-Dec period is 5.1242% based on the 2021 Forecasted Surveillance Report and reflects a 10.55% return on equity.

⁽³⁾ The Debt Component for Jan-Dec is 1.2406% based on the 2021 Forecasted Surveillance Report.

ESTIMATED FOR THE PERIOD OF: JANUARY 2021 THROUGH DECEMBER 2021

| RESIDENTIAL LOAD MANAGEMENT ("ON CALL") | Beginning of Period Amount | January Estimated | February Estimated | March Estimated | April Estimated | May Estimated | June Estimated | July Estimated | August Estimated | September Estimated | October Estimated | November Estimated | December Estimated | Twelve Month Amount |
|--|----------------------------------|----------------------|-----------------------|--------------------|--------------------|------------------|-------------------|-------------------|---------------------|------------------------|----------------------|-----------------------|-----------------------|---------------------------|
| | | | | | | | | | | | | | | |
| 1. Additions/Expenditures | | \$1,449,027 | \$830,879 | \$833,588 | \$660,446 | \$941,855 | \$660,446 | \$660,446 | \$660,446 | \$1,163,815 | \$659,690 | \$660,446 | \$779,573 | \$9,960,654 |
| 2. Investment (Net of Retirements) | | \$1,726,115 | \$539,065 | (\$7,142,768) | \$638,164 | \$925,896 | \$537,891 | \$643,526 | \$579,374 | \$945,664 | \$595,782 | \$450,059 | \$907,530 | N/A |
| 3. Depreciation Base | | \$35,942,122 | \$36,481,187 | \$29,338,420 | \$29,976,584 | \$30,902,480 | \$31,440,371 | \$32,083,897 | \$32,663,272 | \$33,608,935 | \$34,204,717 | \$34,654,776 | \$35,562,306 | N/A |
| 4. Depreciation Expense (1) | | \$584,651 | \$603,528 | \$548,497 | \$494,292 | \$507,326 | \$519,524 | \$529,369 | \$539,560 | \$552,268 | \$565,114 | \$573,829 | \$585,142 | \$6,603,099 |
| 5. Cumulative Investment (Line 3) | \$34,216,008 | \$35,942,122 | \$36,481,187 | \$29,338,420 | \$29,976,584 | \$30,902,480 | \$31,440,371 | \$32,083,897 | \$32,663,272 | \$33,608,935 | \$34,204,717 | \$34,654,776 | \$35,562,306 | N/A |
| 6. Less: Accumulated Depreciation | \$17,149,364 | \$17,730,954 | \$18,057,635 | \$10,507,521 | \$10,996,451 | \$11,503,776 | \$11,917,665 | \$12,447,034 | \$12,922,442 | \$13,273,478 | \$13,790,848 | \$14,171,209 | \$14,613,953 | N/A |
| 7. CWIP Balance Eligible for Return | \$524,154 | \$244,005 | \$258,972 | \$136,717 | \$153,636 | \$169,595 | \$186,514 | \$203,433 | \$220,353 | \$237,272 | \$253,436 | \$270,355 | \$0 | N/A |
| 8. Net Investment (Line 5-6+7) | \$17,590,797 | \$18,455,173 | \$18,682,525 | \$18,967,616 | \$19,133,769 | \$19,568,299 | \$19,709,220 | \$19,840,297 | \$19,961,183 | \$20,572,730 | \$20,667,306 | \$20,753,922 | \$20,948,353 | N/A |
| 9. Average Net Investment | | \$18,022,985 | \$18,568,849 | \$18,825,070 | \$19,050,693 | \$19,351,034 | \$19,638,759 | \$19,774,759 | \$19,900,740 | \$20,266,956 | \$20,620,018 | \$20,710,614 | \$20,851,137 | N/A |
| Return on Average Net Investment Equity Component (2) | | \$76,961 | \$79,292 | \$80,386 | \$81,350 | \$82,632 | \$83,861 | \$84,442 | \$84,979 | \$86,543 | \$88,051 | \$88,438 | \$89,038 | \$1,005,973 |
| b. Equity Component grossed up for taxes | | \$101,965 | \$105,053 | \$106,503 | \$107,779 | \$109,478 | \$111,106 | \$111,875 | \$112,588 | \$114,660 | \$116,657 | \$117,170 | \$117,965 | \$1,332,799 |
| (Line 10a / 0.75478) c. Debt Component Component (3) | | \$18,633 | \$19,197 | \$19,462 | \$19,695 | \$20,006 | \$20,303 | \$20,444 | \$20,574 | \$20,953 | \$21,318 | \$21,411 | \$21,557 | \$243,552 |
| 11. Total Return Requirements (Line 10b + 10c) | | \$120,598 | \$124,250 | \$125,965 | \$127,474 | \$129,484 | \$131,409 | \$132,319 | \$133,162 | \$135,613 | \$137,975 | \$138,581 | \$139,522 | \$1,576,352 |
| 12. Total Depreciation & Return (Line 4 + 11) | | \$705,249 | \$727,778 | \$674,461 | \$621,766 | \$636,809 | \$650,933 | \$661,688 | \$672,722 | \$687,881 | \$703,089 | \$712,410 | \$724,664 | \$8,179,450 |

⁽¹⁾ Depreciation expenses is based on the " Cradle-to-Grave" method of accounting.

⁽²⁾ The Equity Component for Jan-Dec period is 5.1242% based on the 2021 Forecasted Surveillance Report and reflects a 10.55% return on equity.

 $^{^{(3)}}$ The Debt Component for Jan-Dec is 1.2406% based on the 2021 Forecasted Surveillance Report.

ESTIMATED FOR THE PERIOD OF : JANUARY 2021 THROUGH DECEMBER 2021

| RESIDENTIAL HOME ENERGY SURVEY | Beginning of Period Amount | January Estimated | February Estimated | March Estimated | April Estimated | May Estimated | June Estimated | July Estimated | August Estimated | September Estimated | October Estimated | November Estimated | December Estimated | Twelve Month Amount |
|---|----------------------------------|----------------------|-----------------------|--------------------|--------------------|------------------|-------------------|-------------------|---------------------|------------------------|----------------------|-----------------------|-----------------------|---------------------------|
| | | | | | | | | | | | | | | |
| Additions/Expenditures | | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 2. Investment (Net of Retirements) | | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | N/A |
| 3. Depreciation Base | | \$2,309,543 | \$2,309,543 | \$2,309,543 | \$2,309,543 | \$2,309,543 | \$2,309,543 | \$2,309,543 | \$2,309,543 | \$2,309,543 | \$2,309,543 | \$2,309,543 | \$2,309,543 | N/A |
| 4. Depreciation Expense (1) | | \$38,496 | \$38,496 | \$38,496 | \$38,496 | \$38,496 | \$38,496 | \$38,496 | \$38,496 | \$38,496 | \$38,496 | \$38,496 | \$38,496 | \$461,953 |
| 5. Cumulative Investment (Line 3) | \$2,309,543 | \$2,309,543 | \$2,309,543 | \$2,309,543 | \$2,309,543 | \$2,309,543 | \$2,309,543 | \$2,309,543 | \$2,309,543 | \$2,309,543 | \$2,309,543 | \$2,309,543 | \$2,309,543 | N/A |
| 6. Less: Accumulated Depreciation | \$769,554 | \$808,050 | \$846,546 | \$885,042 | \$923,538 | \$962,034 | \$1,000,530 | \$1,039,027 | \$1,077,523 | \$1,116,019 | \$1,154,515 | \$1,193,011 | \$1,231,507 | N/A |
| 7. CWIP Balance Eligible for Return | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | N/A |
| 8. Net Investment (Line 5-6+7) | \$1,539,989 | \$1,501,493 | \$1,462,997 | \$1,424,501 | \$1,386,005 | \$1,347,509 | \$1,309,013 | \$1,270,517 | \$1,232,020 | \$1,193,524 | \$1,155,028 | \$1,116,532 | \$1,078,036 | N/A |
| 9. Average Net Investment | | \$1,520,741 | \$1,482,245 | \$1,443,749 | \$1,405,253 | \$1,366,757 | \$1,328,261 | \$1,289,765 | \$1,251,268 | \$1,212,772 | \$1,174,276 | \$1,135,780 | \$1,097,284 | N/A |
| Return on Average Net Investment a. Equity Component (2) | | \$6,494 | \$6,329 | \$6,165 | \$6,001 | \$5,836 | \$5,672 | \$5,508 | \$5,343 | \$5,179 | \$5,014 | \$4,850 | \$4,686 | \$67,076 |
| b. Equity Component grossed up for taxes (Line 10a / 0.75478) | | \$8,604 | \$8,386 | \$8,168 | \$7,950 | \$7,732 | \$7,515 | \$7,297 | \$7,079 | \$6,861 | \$6,643 | \$6,426 | \$6,208 | \$88,869 |
| c. Debt Component Component (3) | | \$1,572 | \$1,532 | \$1,493 | \$1,453 | \$1,413 | \$1,373 | \$1,333 | \$1,294 | \$1,254 | \$1,214 | \$1,174 | \$1,134 | \$16,240 |
| 11. Total Return Requirements (Line 10b + 10c) | | \$10,176 | \$9,918 | \$9,661 | \$9,403 | \$9,145 | \$8,888 | \$8,630 | \$8,373 | \$8,115 | \$7,857 | \$7,600 | \$7,342 | \$105,108 |
| 12. Total Depreciation & Return (Line 4 + 11) | | \$48,672 | \$48,414 | \$48,157 | \$47,899 | \$47,641 | \$47,384 | \$47,126 | \$46,869 | \$46,611 | \$46,354 | \$46,096 | \$45,838 | \$567,061 |

⁽¹⁾ Depreciation expenses is based on the "Cradle-to-Grave" method of accounting.

⁽²⁾ The Equity Component for Jan-Dec period is 5.1242% based on the 2021 Forecasted Surveillance Report and reflects a 10.55% return on equity.

⁽³⁾ The Debt Component for Jan-Dec is 1.2406% based on the 2021 Forecasted Surveillance Report.

FLORIDA POWER AND LIGHT COMPANY ENERGY CONSERVATION COST RECOVERY CLAUSE CONSERVATION ENERGY PROGRAM COSTS BY CATEGORY

JANUARY THROUGH JUNE 2020 ACTUAL : JULY THROUGH DECEMBER 2020 ESTIMATED

| Line No. | Conservation Program | Actual Estimate | Depreciation & Return | Payroll & Benefits | Materials & Supplies | Outside Services | Advertising | Rebates | Vehicles | Other | TOTAL PROGRAM EXPENSES |
|-------------|--|--------------------|--------------------------|-----------------------|----------------------|---------------------|-------------|--------------|-----------|-------------|------------------------------|
| 1 | RESIDENTIAL HOME ENERGY SURVEY | Actual | \$296,072 | \$1,293,474 | \$1,956 | \$575,003 | \$655,405 | \$0 | \$104,625 | \$453,169 | \$3,379,704 |
| 2 | | Estimate | \$296,020 | \$1,827,217 | \$1,960 | \$1,269,518 | \$5,598,896 | \$0 | \$105,600 | \$482,685 | \$9,581,896 |
| 3 | | Subtotal | \$592,092 | \$3,120,691 | \$3,916 | \$1,844,521 | \$6,254,301 | \$0 | \$210,225 | \$935,854 | \$12,961,600 |
| 4 | | | | | | | | | | | |
| 5 | RESIDENTIAL CEILING INSULATION | Actual | \$0 | \$48,041 | \$0 | \$5,565 | \$0 | \$121,960 | \$0 | \$1,707 | \$177,273 |
| 6 | | Estimate | \$0 | \$41,824 | \$0 | \$0 | \$0 | \$315,055 | \$0 | \$27,734 | \$384,613 |
| 7 | | Subtotal | \$0 | \$89,865 | \$0 | \$5,565 | \$0 | \$437,015 | \$0 | \$29,441 | \$561,886 |
| 8 | | | | | | | | | | | |
| 9 | RESIDENTIAL LOAD MANAGEMENT ("ON CALL") | Actual | \$3,725,696 | \$913,549 | \$199,329 | \$977,977 | \$0 | \$15,324,750 | \$26,541 | \$267,483 | \$21,435,325 |
| 10 | | Estimate | \$3,605,422 | \$960,606 | \$46,643 | \$1,398,497 | \$0 | \$16,851,492 | \$27,731 | \$162,578 | \$23,052,969 |
| 11 | | Subtotal | \$7,331,118 | \$1,874,155 | \$245,972 | \$2,376,474 | \$0 | \$32,176,242 | \$54,272 | \$430,061 | \$44,488,294 |
| 12 | | | | | | | | | | | |
| 13 | RESIDENTIAL AIR CONDITIONING | Actual | \$0 | \$225,405 | \$57 | \$5,045 | (\$1,800) | \$1,431,750 | \$4,297 | \$3,390 | \$1,668,144 |
| 14 | | Estimate | \$0 | \$120,547 | \$0 | \$206 | \$0 | \$1,575,723 | \$4,350 | \$57,604 | \$1,758,430 |
| 15 | | Subtotal | \$0 | \$345,952 | \$57 | \$5,251 | (\$1,800) | \$3,007,473 | \$8,647 | \$60,994 | \$3,426,574 |
| 16 | | | | | | | | | | | |
| 17 | RESIDENTIAL NEW CONSTRUCTION (BUILDSMART®) | Actual | \$0 | \$211,498 | \$324 | \$17,961 | \$0 | \$3,600 | \$0 | \$14,306 | \$247,689 |
| 18 | | Estimate | \$0 | \$215,184 | \$0 | \$28,200 | \$0 | \$7,800 | \$0 | \$28,338 | \$279,522 |
| 19 | | Subtotal | \$0 | \$426,682 | \$324 | \$46,161 | \$0 | \$11,400 | \$0 | \$42,644 | \$527,211 |
| 20 | | | | | | | | | | | |
| 21 | RESIDENTIAL LOW INCOME | Actual | \$0 | \$280,055 | \$20,913 | \$10,311 | \$0 | \$243,434 | \$13,050 | \$18,434 | \$586,197 |
| 22 | | Estimate | \$0 | \$220,047 | \$1,575 | \$20,281 | \$0 | \$95,400 | \$13,050 | \$8,560 | \$358,913 |
| 23 | | Subtotal | \$0 | \$500,102 | \$22,488 | \$30,592 | \$0 | \$338,834 | \$26,100 | \$26,994 | \$945,110 |
| 24 | | | | | | | | | | | |
| 25 | BUSINESS ON CALL | Actual | \$171,380 | \$19,487 | \$0 | \$2,663 | \$0 | \$1,220,910 | \$0 | \$11,827 | \$1,426,267 |
| 26 | | Estimate | \$159,896 | \$11,201 | \$0 | \$2,928 | \$0 | \$1,631,038 | \$0 | (\$984) | \$1,804,079 |
| 27 | | Subtotal | \$331,276 | \$30,688 | \$0 | \$5,591 | \$0 | \$2,851,948 | \$0 | \$10,843 | \$3,230,346 |
| 28 | | | | | | | | | | | |
| 29 | COGENERATION & SMALL POWER PRODUCTION | Actual | \$0 | \$186,127 | \$0 | \$0 | \$0 | \$0 | \$0 | (\$97,098) | \$89,029 |
| 30 | | Estimate | \$0 | \$142,644 | \$0 | (\$1,293) | \$0 | \$0 | \$0 | (\$115,881) | \$25,470 |
| 31 | | Subtotal | \$0 | \$328,771 | \$0 | (\$1,293) | \$0 | \$0 | \$0 | (\$212,979) | \$114,499 |
| 32 | | | | | | | | | | | |
| 33 | BUSINESS LIGHTING | Actual | \$0 | \$70,167 | \$0 | \$0 | \$0 | \$105,566 | \$0 | \$1,651 | \$177,384 |
| 34 | | Estimate | \$0 | \$71,834 | \$0 | \$0 | \$0 | \$93,750 | \$0 | \$1,920 | \$167,504 |
| 35 36 | | Subtotal | \$0 | \$142,001 | \$0 | \$0 | \$0 | \$199,316 | \$0 | \$3,571 | \$344,888 |
| 37 | COMMERCIAL/INDUSTRIAL LOAD CONTROL | Actual | \$0 | \$144,694 | \$477 | \$9,338 | \$0 | \$21,506,800 | \$417 | \$9,634 | \$21,671,360 |
| 38 | | Estimate | \$0 | \$137,166 | \$423 | \$25,970 | \$0 | \$22,951,331 | \$311 | \$11,813 | \$23,127,014 |
| 39 | | Subtotal | \$0 | \$281,860 | \$900 | \$35,308 | \$0 | \$44,458,131 | \$728 | \$21,447 | \$44,798,374 |

FLORIDA POWER AND LIGHT COMPANY ENERGY CONSERVATION COST RECOVERY CLAUSE CONSERVATION ENERGY PROGRAM COSTS BY CATEGORY

JANUARY THROUGH JUNE 2020 ACTUAL : JULY THROUGH DECEMBER 2020 ESTIMATED

| Line No. | Conservation Program | Actual Estimate | Depreciation & Return | Payroll & Benefits | Materials & Supplies | Outside Services | Advertising | Rebates | Vehicles | Other | TOTAL PROGRAM EXPENSES |
|-------------|--|--------------------|--------------------------|-----------------------|-------------------------|---------------------|-------------|---------------|-----------|-------------|------------------------------|
| 41 | COMMERCIAL/INDUSTRIAL DEMAND REDUCTION | Actual | \$0 | \$160,602 | \$0 | \$0 | \$0 | \$12,783,649 | \$0 | \$13,337 | \$12,957,588 |
| 42 | | Estimate | \$0 | \$204,108 | \$0 | \$970 | \$0 | \$14,938,844 | \$311 | \$25,051 | \$15,169,284 |
| 43 | | Subtotal | \$0 | \$364,710 | \$0 | \$970 | \$0 | \$27,722,493 | \$311 | \$38,388 | \$28,126,872 |
| 44 | | | | | | | | | | | |
| 45 | BUSINESS ENERGY EVALUATION | Actual | \$330,102 | \$1,620,807 | \$217 | \$288,656 | (\$34,867) | \$0 | \$86,075 | \$384,936 | \$2,675,926 |
| 46 | | Estimate | \$459,851 | \$2,061,420 | \$206 | \$538,845 | \$1,427,487 | \$0 | \$101,329 | \$503,627 | \$5,092,765 |
| 47 48 | | Subtotal | \$789,953 | \$3,682,227 | \$423 | \$827,501 | \$1,392,620 | \$0 | \$187,404 | \$888,563 | \$7,768,691 |
| 49 | BUSINESS HEATING, VENTILATING & A/C | Actual | \$0 | \$202,961 | \$0 | \$17 | \$0 | \$2,223,267 | \$0 | \$7,602 | \$2,433,847 |
| 50 | | Estimate | \$0 | \$204,476 | \$0 | \$0 | \$0 | \$2,018,829 | \$0 | \$15,472 | \$2,238,777 |
| 51 | | Subtotal | \$0 | \$407,437 | \$0 | \$17 | \$0 | \$4,242,096 | \$0 | \$23,074 | \$4,672,624 |
| 52 | | | | | | | | | | | |
| 53 | BUSINESS CUSTOM INCENTIVE | Actual | \$0 | \$3,844 | \$0 | \$2,310 | \$0 | \$12,420 | \$0 | \$91 | \$18,665 |
| 54 | | Estimate | \$0 | \$3,937 | \$0 | \$0 | \$0 | \$0 | \$0 | \$110 | \$4,047 |
| 55 56 | | Subtotal | \$0 | \$7,781 | \$0 | \$2,310 | \$0 | \$12,420 | \$0 | \$201 | \$22,712 |
| 57 | CONSERVATION RESEARCH & DEVELOPMENT | Actual | \$0 | \$11,072 | \$0 | \$0 | \$0 | \$0 | \$0 | \$345 | \$11,417 |
| 58 | | Estimate | \$0 | \$3,906 | \$0 | \$100,000 | \$0 | \$0 | \$0 | \$30 | \$103,936 |
| 59 60 | | Subtotal | \$0 | \$14,978 | \$0 | \$100,000 | \$0 | \$0 | \$0 | \$375 | \$115,353 |
| 61 | BUSINESS PHOTOVOLTAIC FOR SCHOOLS | Actual | \$213,881 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$213,881 |
| 62 | | Estimate | \$33,411 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$33,411 |
| 63 | | Subtotal | \$247,292 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$247,292 |
| 64 | | | | | | | | | | | |
| 65 | COMMON EXPENSES | Actual | \$451,047 | \$2,097,946 | \$3,678 | \$394,892 | \$0 | \$0 | \$9,963 | \$321,735 | \$3,279,261 |
| 66 | | Estimate | \$283,862 | \$2,288,292 | \$21,107 | \$260,070 | \$0 | \$0 | \$17,148 | \$410,691 | \$3,281,170 |
| 67 68 | | Subtotal | \$734,909 | \$4,386,238 | \$24,785 | \$654,962 | \$0 | \$0 | \$27,111 | \$732,426 | \$6,560,431 |
| 69 | | TOTAL | \$10,026,640 | \$16,004,138 | \$298,865 | \$5,933,930 | \$7,645,121 | \$115,457,368 | \$514,798 | \$3,031,897 | \$158,912,758 |

Note: Totals may not add due to rounding.

JANUARY THROUGH JUNE 2020 ACTUAL: JULY THROUGH DECEMBER 2020 ESTIMATED

| BUSINESS ENERGY EVALUATION | Beginning of Period Balance | January Actual | February Actual | March Actual | April Actual | May Actual | June Actual | July Estimated | August Estimated | September Estimated | October Estimated | November Estimated | December Estimated | Total |
|---|-----------------------------------|-------------------|--------------------|-----------------|--------------|-------------|-------------|-------------------|---------------------|------------------------|----------------------|-----------------------|-----------------------|-----------------|
| Additions/Expenditures | | \$0 | \$0 | \$0 | \$15,848 | \$201,524 | \$48,038 | \$10,000 | \$20,000 | \$19,600 | \$0 | \$0 | \$150.400 | \$465,410 |
| Investment (Net of Retirements) | | \$3,005,723 | \$0 \$0 | \$0 | \$13,648 | \$333,177 | \$40,030 | \$10,000 | \$20,000 | \$19,000 | \$0 | \$0 | \$200,000 | 9403,410 N/A |
| Depreciation Base | | \$3,005,723 | \$3,005,723 | \$3,005,723 | \$3,005,723 | \$3,338,900 | \$3,338,900 | \$3,338,900 | \$3,338,900 | \$3,338,900 | \$3,338,900 | \$3,338,900 | \$3,538,900 | N/A |
| 4. Depreciation Expense ⁽¹⁾ | : | \$0 | \$0 | \$55,694 | \$55,696 | \$55,444 | \$55,648 | \$55,648 | \$55,648 | \$55,648 | \$55,648 | \$55,648 | \$57,315 | \$558,039 |
| 5. Cumulative Investment (Line 3) | • | \$3,005,723 | \$3,005,723 | \$3,005,723 | \$3,005,723 | \$3,338,900 | \$3,338,900 | \$3,338,900 | \$3,338,900 | \$3,338,900 | \$3,338,900 | \$3,338,900 | \$3,538,900 | N/A |
| 6. Less: Accumulated Depreciation | | \$0 | \$0 | \$55,694 | \$111,390 | \$166,834 | \$222,482 | \$278,131 | \$333,779 | \$389,427 | \$445,076 | \$500,724 | \$558,039 | N/A |
| 7. CWIP Balance Eligible for Return | (\$135,666) | (\$135,666) | (\$135,666) | (\$135,666) | (\$119,818) | \$81,706 | \$129,744 | \$139,744 | \$159,744 | \$179,344 | \$179,344 | \$179,344 | \$129,744 | N/A |
| 8. Net Investment (Line 5-6+7) | (\$135,666) | \$2,870,057 | \$2,870,057 | \$2,814,363 | \$2,774,516 | \$3,253,772 | \$3,246,161 | \$3,200,513 | \$3,164,864 | \$3,128,816 | \$3,073,168 | \$3,017,519 | \$3,110,604 | N/A |
| 9. Average Net Investment | | \$1,367,196 | \$2,870,057 | \$2,842,210 | \$2,794,439 | \$3,014,144 | \$3,249,966 | \$3,223,337 | \$3,182,688 | \$3,146,840 | \$3,100,992 | \$3,045,343 | \$3,064,062 | N/A |
| Return on Average Net Investment a. Equity Component (2) | | \$5,720 | \$12,008 | \$11,891 | \$11,691 | \$12,611 | \$13,597 | \$13,372 | \$13,203 | \$13,054 | \$12,864 | \$12,633 | \$12,711 | \$145,357 |
| b. Equity Component grossed up for taxes (Line 10a / 0.75478) | | \$7,579 | \$15,909 | \$15,755 | \$15,490 | \$16,708 | \$18,015 | \$17,716 | \$17,493 | \$17,296 | \$17,044 | \$16,738 | \$16,841 | \$192,581 |
| c. Debt Component Component (3) | _ | \$1,539 | \$3,230 | \$3,199 | \$3,145 | \$3,393 | \$3,658 | \$3,636 | \$3,591 | \$3,550 | \$3,498 | \$3,436 | \$3,457 | \$39,333 |
| 11. Total Return Requirements (Line 10b + 10c) | | \$9,117 | \$19,140 | \$18,954 | \$18,635 | \$20,100 | \$21,673 | \$21,353 | \$21,083 | \$20,846 | \$20,542 | \$20,173 | \$20,297 | \$231,914 |
| 12. Total Depreciation & Return (Line 4 + 11) | | \$9,117 | \$19,140 | \$74,648 | \$74,331 | \$75,545 | \$77,321 | \$77,001 | \$76,732 | \$76,494 | \$76,190 | \$75,822 | \$77,612 | \$789,953 |

⁽¹⁾ Depreciation expenses is based on the "Cradle-to-Grave" method of accounting.

⁽²⁾ The Equity Component for Jan-Jun 2020 Period is 5.0206% based on May 2019 Earning Surveillance Report and reflects a 10.55% return on equity, and the Equity Component for July-Dec 2020 period is 4.9781% based on the May 2020 Earning Surveillance Report and reflects a 10.55% return on equity.

⁽³⁾ The Debt Component for Jan-Jun 2020 period is 1.3507% based on the May 2019 Earning Surveillance Report and the Debt Component for the Jul-Dec 2020 period is 1.3538% based on the May 2020 Earning Surveillance Report.

JANUARY THROUGH JUNE 2020 ACTUAL: JULY THROUGH DECEMBER 2020 ESTIMATED

| BUSINESS ON CALL | Beginning of Period Balance | January Actual | February Actual | March Actual | April Actual | May Actual | June Actual | July Estimated | August Estimated | September Estimated | October Estimated | November Estimated | December Estimated | Total |
|--|-----------------------------------|-------------------|--------------------|-----------------|--------------|-------------|-------------|-------------------|---------------------|------------------------|----------------------|-----------------------|-----------------------|-----------|
| Additions/Expenditures | | (\$7,365) | \$1,111 | \$3,869 | \$14,617 | (\$16,733) | \$7,128 | \$20,177 | \$21,541 | \$27,302 | \$49,830 | \$20,243 | \$87,511 | \$229,230 |
| Investment (Net of Retirements) | | (\$3,530) | (\$4,753) | \$966 | (\$293,250) | \$17,591 | \$2,131 | \$37,902 | \$18,205 | \$17,442 | \$45,852 | \$16,457 | \$154,692 | N/A |
| 3. Depreciation Base | | \$1,845,037 | \$1,840,284 | \$1,841,250 | \$1,548,000 | \$1,565,591 | \$1,567,723 | \$1,258,615 | \$1,276,820 | \$1,294,262 | \$1,340,114 | \$1,356,572 | \$1,511,264 | N/A |
| 4. Depreciation Expense (1) | : | \$24,852 | \$24,783 | \$24,752 | \$22,316 | \$20,019 | \$20,183 | \$20,661 | \$21,129 | \$21,426 | \$21,953 | \$22,472 | \$23,899 | \$268,445 |
| 5. Cumulative Investment (Line 3) | \$1,848,567 | \$1,845,037 | \$1,840,284 | \$1,841,250 | \$1,548,000 | \$1,565,591 | \$1,567,723 | \$1,258,615 | \$1,276,820 | \$1,294,262 | \$1,340,114 | \$1,356,572 | \$1,511,264 | N/A |
| Less: Accumulated Depreciation | \$984,254 | \$1,005,536 | \$1,025,095 | \$1,045,441 | \$771,395 | \$789,802 | \$805,928 | \$661,197 | \$681,093 | \$698,508 | \$718,553 | \$739,817 | \$757,459 | N/A |
| 7. CWIP Balance Eligible for Return | \$60,121 | \$52,756 | \$53,867 | \$57,736 | \$72,352 | \$55,620 | \$62,748 | \$83,990 | \$86,093 | \$91,942 | \$94,012 | \$96,589 | \$23,151 | N/A |
| 8. Net Investment (Line 5-6+7) | \$924,434 | \$892,257 | \$869,056 | \$853,544 | \$848,957 | \$831,408 | \$824,543 | \$681,408 | \$681,820 | \$687,696 | \$715,573 | \$713,344 | \$776,956 | N/A |
| 9. Average Net Investment | | \$908,345 | \$880,657 | \$861,300 | \$851,250 | \$840,182 | \$827,976 | \$752,976 | \$681,614 | \$684,758 | \$701,635 | \$714,458 | \$745,150 | N/A |
| Return on Average Net Investment Equity Component (2) | | \$3,800 | \$3,685 | \$3,604 | \$3,561 | \$3,515 | \$3,464 | \$3,124 | \$2,828 | \$2,841 | \$2,911 | \$2,964 | \$3,091 | \$39,387 |
| b. Equity Component grossed up for taxes (Line 10a / 0.75478) | • | \$5,035 | \$4,882 | \$4,774 | \$4,719 | \$4,657 | \$4,590 | \$4,138 | \$3,746 | \$3,764 | \$3,856 | \$3,927 | \$4,095 | \$52,183 |
| c. Debt Component Component (3) | | \$1,022 | \$991 | \$969 | \$958 | \$946 | \$932 | \$849 | \$769 | \$773 | \$792 | \$806 | \$841 | \$10,648 |
| 11. Total Return Requirements (Line 10b + 10c) | | \$6,057 | \$5,873 | \$5,744 | \$5,677 | \$5,603 | \$5,522 | \$4,988 | \$4,515 | \$4,536 | \$4,648 | \$4,733 | \$4,936 | \$62,831 |
| 12. Total Depreciation & Return (Line 4 + 11) | | \$30,910 | \$30,656 | \$30,495 | \$27,993 | \$25,622 | \$25,705 | \$25,649 | \$25,644 | \$25,962 | \$26,601 | \$27,205 | \$28,835 | \$331,276 |

⁽¹⁾ Depreciation expenses is based on the "Cradle-to-Grave" method of accounting.

⁽²⁾ The Equity Component for Jan-Jun 2020 Period is 5.0206% based on May 2019 Earning Surveillance Report and reflects a 10.55% return on equity, and the Equity Component for July-Dec 2020 period is 4.9781% based on the May 2020 Earning Surveillance Report and reflects a 10.55% return on equity.

⁽³⁾ The Debt Component for Jan-Jun 2020 period is 1.3507% based on the May 2019 Earning Surveillance Report and the Debt Component for the Jul-Dec 2020 period is 1.3538% based on the May 2020 Earning Surveillance Report.

| RESIDENTIAL LOAD MANAGEMENT ("ON CALL") | Beginning of Period Balance | January Actual | February Actual | March Actual | April Actual | May Actual | June Actual | July Estimated | August Estimated | September Estimated | October Estimated | November Estimated | December Estimated | Total |
|---|-----------------------------------|-------------------|--------------------|--------------|---------------|--------------|------------------|-------------------|---------------------|------------------------|----------------------|-----------------------|-----------------------|-------------------|
| A A 1 100 - 150 | | (0.4.07.000) | 005.047 | 000.040 | 0000 400 | (0004.000) | 0.400 F00 | 0.450.040 | 0.407.000 | A040 40 7 | 04 400 405 | # 450.000 | 04.004.000 | AF 100 000 |
| Additions/Expenditures | | (\$167,996) | \$25,347 | \$88,243 | \$333,402 | (\$381,668) | \$162,592 | \$456,813 | \$487,692 | \$618,127 | \$1,128,185 | \$458,323 | \$1,981,298 | \$5,190,360 |
| 2. Investment (Net of Retirements) | | (\$80,511) | (\$108,420) | \$22,025 | (\$6,688,888) | \$401,248 | \$48,618 | \$858,123 | \$412,171 | \$394,904 | \$1,038,120 | \$372,601 | \$3,502,328 | N/A |
| Depreciation Base | | \$33,616,168 | \$33,507,749 | \$33,529,774 | \$26,840,885 | \$27,242,133 | \$27,290,751 | \$28,495,883 | \$28,908,054 | \$29,302,959 | \$30,341,078 | \$30,713,679 | \$34,216,008 | N/A |
| Depreciation Expense | | \$566,868 | \$565,294 | \$564,574 | \$509,017 | \$456,620 | \$460,368 | \$467,780 | \$478,366 | \$485,092 | \$497,034 | \$508,790 | \$541,081 | \$6,100,883 |
| 5. Cumulative Investment (Line 3) | \$33,696,680 | \$33,616,168 | \$33,507,749 | \$33,529,774 | \$26,840,885 | \$27,242,133 | \$27,290,751 | \$28,495,883 | \$28,908,054 | \$29,302,959 | \$30,341,078 | \$30,713,679 | \$34,216,008 | N/A |
| 6. Less: Accumulated Depreciation | \$18,406,876 | \$18,892,303 | \$19,338,429 | \$19,802,524 | \$13,551,671 | \$13,971,527 | \$14,339,331 | \$14,969,931 | \$15,420,398 | \$15,814,681 | \$16,268,515 | \$16,749,945 | \$17,149,364 | N/A |
| 7. CWIP Balance Eligible for Return | \$1,212,302 | \$1,044,305 | \$1,069,653 | \$1,157,896 | \$1,491,298 | \$1,109,631 | \$1,272,223 | \$1,901,582 | \$1,949,203 | \$2,081,618 | \$2,128,483 | \$2,186,846 | \$524,154 | N/A |
| 8. Net Investment (Line 5-6+7) | \$16,502,106 | \$15,768,170 | \$15,238,972 | \$14,885,145 | \$14,780,512 | \$14,380,237 | \$14,223,643 | \$15,427,534 | \$15,436,859 | \$15,569,895 | \$16,201,047 | \$16,150,580 | \$17,590,797 | N/A |
| Average Net Investment | | \$16,135,138 | \$15,503,571 | \$15,062,059 | \$14,832,829 | \$14,580,375 | \$14,301,940 | \$14,825,589 | \$15,432,197 | \$15,503,377 | \$15,885,471 | \$16,175,813 | \$16,870,689 | N/A |
| Return on Average Net Investment | | | | | | | | | | | | | | |
| a. Equity Component | | \$67,507 | \$64,864 | \$63,017 | \$62,058 | \$61,002 | \$59,837 | \$61,503 | \$64,019 | \$64,314 | \$65,900 | \$67,104 | \$69,987 | \$771,112 |
| b. Equity Component grossed up for taxes (Line 10a / 0.75478) | • | \$89,439 | \$85,938 | \$83,491 | \$82,220 | \$80,821 | \$79,277 | \$81,484 | \$84,818 | \$85,209 | \$87,309 | \$88,905 | \$92,724 | \$1,021,635 |
| c. Debt Component Component | | \$18,161 | \$17,451 | \$16,954 | \$16,696 | \$16,411 | \$16,098 | \$16,726 | \$17,410 | \$17,490 | \$17,921 | \$18,249 | \$19,033 | \$208,600 |
| 11. Total Return Requirements (Line 10b + 10c) | | \$107,600 | \$103,388 | \$100,444 | \$98,915 | \$97,232 | \$95,375 | \$98,210 | \$102,228 | \$102,700 | \$105,231 | \$107,154 | \$111,757 | \$1,230,236 |
| 12. Total Depreciation & Return (Line 4 + 11) | | \$674,468 | \$668,682 | \$665,018 | \$607,932 | \$553,852 | \$555,744 | \$565,990 | \$580,594 | \$587,792 | \$602,265 | \$615,944 | \$652,838 | \$7,331,118 |

 $[\]ensuremath{^{(1)}}$ Depreciation expenses is based on the "Cradle-to-Grave" method of accounting.

⁽²⁾ The Equity Component for Jan-Jun 2020 Period is 5.0206% based on May 2019 Earning Surveillance Report and reflects a 10.55% return on equity, and the Equity Component for July-Dec 2020 period is 4.9781% based on the May 2020 Earning Surveillance Report and reflects a 10.55% return on equity.

⁽³⁾ The Debt Component for Jan-Jun 2020 period is 1.3507% based on the May 2019 Earning Surveillance Report and the Debt Component for the Jul-Dec 2020 period is 1.3538% based on the May 2020 Earning Surveillance Report.

| COMMON EXPENSES | Beginning of Period Balance | January Actual | February Actual | March Actual | April Actual | May Actual | June Actual | July Estimated | August Estimated | September Estimated | October Estimated | November Estimated | December Estimated | Total |
|---|-----------------------------------|-------------------|--------------------|-----------------|------------------------|-------------|-------------|-------------------|---------------------|------------------------|----------------------|-----------------------|-----------------------|------------|
| Additions/Expenditures | | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Novement (Net of Retirements) | | (\$3,005,851) | \$0 \$19 | (\$582,286) | (\$305) | (\$335,598) | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | N/A |
| , | | \$3,701,052 | \$3,701,071 | \$3,118,785 | (\$303) \$3,118,480 | \$2,782,882 | \$2,782,882 | \$2,782,882 | \$2,782,882 | \$2,782,882 | \$2,782,882 | \$2,782,882 | \$2,782,882 | N/A N/A |
| 3. Depreciation Base | = | | | | | | | | | | | | | |
| 4. Depreciation Expense (1) | - | \$111,781 | \$106,927 | \$46,377 | \$46,359 | \$46,404 | \$46,381 | \$46,381 | \$46,381 | \$46,381 | \$46,381 | \$46,381 | \$37,264 | \$673,400 |
| 5. Cumulative Investment (Line 3) | \$6,706,902 | \$3,701,052 | \$3,701,071 | \$3,118,785 | \$3,118,480 | \$2,782,882 | \$2,782,882 | \$2,782,882 | \$2,782,882 | \$2,782,882 | \$2,782,882 | \$2,782,882 | \$2,782,882 | N/A |
| Less: Accumulated Depreciation | \$2,452,936 | \$2,564,717 | \$2,671,644 | \$2,135,736 | \$2,182,094 | \$2,228,498 | \$2,274,880 | \$2,321,261 | \$2,367,642 | \$2,414,024 | \$2,460,405 | \$2,506,787 | \$2,544,050 | N/A |
| 7. CWIP Balance Eligible for Return | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | N/A |
| 8. Net Investment (Line 5-6+7) | \$4,253,966 | \$1,136,335 | \$1,029,426 | \$983,049 | \$936,386 | \$554,384 | \$508,002 | \$461,621 | \$415,240 | \$368,858 | \$322,477 | \$276,096 | \$238,832 | N/A |
| 9. Average Net Investment | | \$2,695,150 | \$1,082,881 | \$1,006,238 | \$959,717 | \$745,385 | \$531,193 | \$484,812 | \$438,430 | \$392,049 | \$345,668 | \$299,286 | \$257,464 | N/A |
| Return on Average Net Investment | | | | | | | | | | | | | | |
| a. Equity Component (2) | _ | \$11,276 | \$4,531 | \$4,210 | \$4,015 | \$3,119 | \$2,222 | \$2,011 | \$1,819 | \$1,626 | \$1,434 | \$1,242 | \$1,068 | \$38,573 |
| b. Equity Component grossed up for taxes (Line 10a / 0.75478) | • | \$14,939 | \$6,003 | \$5,578 | \$5,320 | \$4,132 | \$2,944 | \$2,665 | \$2,410 | \$2,155 | \$1,900 | \$1,645 | \$1,415 | \$51,105 |
| c. Debt Component Component (3) | _ | \$3,034 | \$1,219 | \$1,133 | \$1,080 | \$839 | \$598 | \$547 | \$495 | \$442 | \$390 | \$338 | \$290 | \$10,404 |
| 11. Total Return Requirements (Line 10b + 10c) | | \$17,973 | \$7,221 | \$6,710 | \$6,400 | \$4,971 | \$3,542 | \$3,212 | \$2,904 | \$2,597 | \$2,290 | \$1,983 | \$1,706 | \$61,509 |
| 12. Total Depreciation & Return (Line 4 + 11) | - | \$129,754 | \$114,149 | \$53,088 | \$52,759 | \$51,375 | \$49,924 | \$49,593 | \$49,286 | \$48,978 | \$48,671 | \$48,364 | \$38,969 | \$734,909 |

⁽¹⁾ Depreciation expenses is based on the "Cradle-to-Grave" method of accounting.

⁽²⁾ The Equity Component for Jan-Jun 2020 Period is 5.0206% based on May 2019 Earning Surveillance Report and reflects a 10.55% return on equity, and the Equity Component for July-Dec 2020 period is 4.9781% based on the May 2020 Earning Surveillance Report and reflects a 10.55% return on equity.

⁽³⁾ The Debt Component for Jan-Jun 2020 period is 1.3507% based on the May 2019 Earning Surveillance Report and the Debt Component for the Jul-Dec 2020 period is 1.3538% based on the May 2020 Earning Surveillance Report.

| RESIDENTIAL HOME ENERGY SURVEY | Beginning of Period Balance | January Actual | February Actual | March Actual | April Actual | May Actual | June Actual | July Estimated | August Estimated | September Estimated | October Estimated | November Estimated | December Estimated | Total |
|--|-----------------------------------|-------------------|--------------------|-----------------|--------------|-------------|-------------|-------------------|---------------------|------------------------|----------------------|-----------------------|-----------------------|-----------|
| | | | | | | | | | | | | | | |
| Additions/Expenditures | | \$0 | \$0 | \$0 | \$15,564 | \$14,607 | \$15,362 | \$32,046 | \$0 | \$0 | \$0 | \$0 | \$0 | \$77,578 |
| 2. Investment (Net of Retirements) | | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$77,578 | \$0 | \$0 | \$0 | \$0 | \$0 | N/A |
| Depreciation Base | | \$2,231,965 | \$2,231,965 | \$2,231,965 | \$2,231,965 | \$2,231,965 | \$2,231,965 | \$2,309,543 | \$2,309,543 | \$2,309,543 | \$2,309,543 | \$2,309,543 | \$2,309,543 | N/A |
| 4. Depreciation Expense (1) | | \$37,203 | \$37,203 | \$37,400 | \$37,203 | \$37,203 | \$37,203 | \$37,850 | \$38,496 | \$38,496 | \$38,496 | \$38,496 | \$38,496 | \$453,746 |
| 5. Cumulative Investment (Line 3) | \$2,231,965 | \$2,231,965 | \$2,231,965 | \$2,231,965 | \$2,231,965 | \$2,231,965 | \$2,231,965 | \$2,309,543 | \$2,309,543 | \$2,309,543 | \$2,309,543 | \$2,309,543 | \$2,309,543 | N/A |
| 6. Less: Accumulated Depreciation | \$315,808 | \$353,011 | \$390,215 | \$427,615 | \$464,818 | \$502,021 | \$539,224 | \$577,074 | \$615,570 | \$654,066 | \$692,562 | \$731,058 | \$769,554 | N/A |
| 7. CWIP Balance Eligible for Return | \$0 | \$0 | \$0 | \$0 | \$15,564 | \$30,171 | \$45,532 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | N/A |
| 8. Net Investment (Line 5-6+7) | \$1,916,157 | \$1,878,954 | \$1,841,751 | \$1,804,350 | \$1,782,711 | \$1,760,115 | \$1,738,273 | \$1,732,469 | \$1,693,973 | \$1,655,477 | \$1,616,981 | \$1,578,485 | \$1,539,989 | N/A |
| 9. Average Net Investment | | \$1,897,555 | \$1,860,352 | \$1,823,050 | \$1,793,531 | \$1,771,413 | \$1,749,194 | \$1,735,371 | \$1,713,221 | \$1,674,725 | \$1,636,229 | \$1,597,733 | \$1,559,237 | N/A |
| Return on Average Net Investment Equity Component (2) | | \$7,939 | \$7,783 | \$7,627 | \$7,504 | \$7,411 | \$7,318 | \$7,199 | \$7,107 | \$6,947 | \$6,788 | \$6,628 | \$6,468 | \$86,721 |
| Equity Component grossed up for taxes (Line 10a / 0.75478) | ! | \$10,518 | \$10,312 | \$10,105 | \$9,942 | \$9,819 | \$9,696 | \$9,538 | \$9,416 | \$9,205 | \$8,993 | \$8,781 | \$8,570 | \$114,896 |
| c. Debt Component Component (3) | | \$2,136 | \$2,094 | \$2,052 | \$2,019 | \$1,994 | \$1,969 | \$1,958 | \$1,933 | \$1,889 | \$1,846 | \$1,803 | \$1,759 | \$23,451 |
| 11. Total Return Requirements (Line 10b + 10c) | ' | \$12,654 | \$12,406 | \$12,157 | \$11,960 | \$11,813 | \$11,665 | \$11,496 | \$11,349 | \$11,094 | \$10,839 | \$10,584 | \$10,329 | \$138,346 |
| 12. Total Depreciation & Return (Line 4 + 11) | | \$49,857 | \$49,609 | \$49,558 | \$49,164 | \$49,016 | \$48,868 | \$49,345 | \$49,845 | \$49,590 | \$49,335 | \$49,080 | \$48,825 | \$592,092 |

 $[\]ensuremath{^{(1)}}$ Depreciation expenses is based on the "Cradle-to-Grave" method of accounting.

⁽²⁾ The Equity Component for Jan-Jun 2020 Period is 5.0206% based on May 2019 Earning Surveillance Report and reflects a 10.55% return on equity, and the Equity Component for July-Dec 2020 period is 4.9781% based on the May 2020 Earning Surveillance Report and reflects a 10.55% return on equity

⁽³⁾ The Debt Component for Jan-Jun 2020 period is 1.3507% based on the May 2019 Earning Surveillance Report and the Debt Component for the Jul-Dec 2020 period is 1.3538% based on the May 2020 Earning Surveillance Report.

| BUSINESS PHOTOVOLTAIC FOR SCHOOLS | Beginning of Period Balance | January Actual | February Actual | March Actual | April Actual | May Actual | June Actual | July Estimated | August Estimated | September Estimated | | | December Estimated | |
|---|-----------------------------------|-------------------|--------------------|-----------------|--------------|-------------|-------------|-------------------|---------------------|------------------------|-----|-----|-----------------------|-----------|
| | | | | | | | | | | | | | | |
| Additions/Expenditures | | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 2. Investment (Net of Retirements) | | (\$942,319) | \$0 | \$0 | \$0 | \$0 | \$0 | (\$2,006,555) | \$0 | \$0 | \$0 | \$0 | \$0 | N/A |
| 3. Depreciation Base | | \$2,006,555 | \$2,006,555 | \$2,006,555 | \$2,006,555 | \$2,006,555 | \$2,006,555 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | N/A |
| 4. Depreciation Expense (1) | • | \$41,295 | \$33,443 | \$33,443 | \$33,443 | \$33,443 | \$33,443 | \$33,301 | \$0 | \$0 | \$0 | \$0 | \$0 | \$241,809 |
| 5. Cumulative Investment (Line 3) | \$2,948,874 | \$2,006,555 | \$2,006,555 | \$2,006,555 | \$2,006,555 | \$2,006,555 | \$2,006,555 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | N/A |
| 6. Less: Accumulated Depreciation | \$2,707,065 | \$1,806,041 | \$1,839,483 | \$1,872,926 | \$1,906,368 | \$1,939,811 | \$1,973,253 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | N/A |
| 7. CWIP Balance Eligible for Return | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | N/A |
| 8. Net Investment (Line 5-6+7) | \$241,809 | \$200,514 | \$167,071 | \$133,629 | \$100,186 | \$66,744 | \$33,301 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | N/A |
| 9. Average Net Investment | | \$221,162 | \$183,793 | \$150,350 | \$116,908 | \$83,465 | \$50,022 | \$16,651 | \$0 | \$0 | \$0 | \$0 | \$0 | N/A |
| Return on Average Net Investment Equity Component (2) | | \$925 | \$769 | \$629 | \$489 | \$349 | \$209 | \$69 | \$0 | \$0 | \$0 | \$0 | \$0 | \$3,440 |
| Equity Component grossed up for taxes (Line 10a / 0.75478) | ! | \$1,226 | \$1,019 | \$833 | \$648 | \$463 | \$277 | \$92 | \$0 | \$0 | \$0 | \$0 | \$0 | \$4,558 |
| c. Debt Component Component (3) | ı | \$249 | \$207 | \$169 | \$132 | \$94 | \$56 | \$19 | \$0 | \$0 | \$0 | \$0 | \$0 | \$926 |
| 11. Total Return Requirements (Line 10b + 10c) | | \$1,475 | \$1,226 | \$1,003 | \$780 | \$557 | \$334 | \$110 | \$0 | \$0 | \$0 | \$0 | \$0 | \$5,483 |
| 12. Total Depreciation & Return (Line 4 + 11) | | \$42,770 | \$34,668 | \$34,445 | \$34,222 | \$33,999 | \$33,776 | \$33,411 | \$0 | \$0 | \$0 | \$0 | \$0 | \$247,293 |

⁽¹⁾ Depreciation expenses is based on the "Cradle-to-Grave" method of accounting.

⁽²⁾ The Equity Component for Jan-Jun 2020 Period is 5.0206% based on May 2019 Earning Surveillance Report and reflects a 10.55% return on equity, and the Equity Component for July-Dec 2020 period is 4.9781% based on the May 2020 Earning Surveillance Report and reflects a 10.55% return on equity.

⁽³⁾ The Debt Component for Jan-Jun 2020 period is 1.3507% based on the May 2019 Earning Surveillance Report and the Debt Component for the Jul-Dec 2020 period is 1.3538% based on the May 2020 Earning Surveillance Report.

| FLORIDA POWER & LIGHT CON | MPANY | | | | |
|--------------------------------------|------------------------------|----------------------|-------------------|---------------------|-------------|
| COST RECOVERY CLAUSES | 111111 | | | | |
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| | | | | | |
| | | CAPITAL STRUCT | TURE AND COST RAT | ES PER | |
| Equity @ 10.55% | | MAY 2019 EARNIN | GS SURVEILLANCE F | REPORT | |
| | | | | | PRE-TAX |
| | ADJUSTED | | MIDPOINT | WEIGHTED | WEIGHTED |
| | RETAIL | RATIO | COST RATES | COST | COST |
| | | | | | |
| LONG_TERM_DEBT | 10,490,880,245 | 28.119% | 4.44% | 1.25% | 1.25% |
| SHORT_TERM_DEBT | 669,988,433 | 1.796% | 3.62% | 0.06% | 0.06% |
| PREFERRED_STOCK | 0 | 0.000% | 0.00% | 0.00% | 0.00% |
| CUSTOMER_DEPOSITS | 403,097,747 | 1.080% | 2.11% | 0.02% | 0.02% |
| COMMON_EQUITY | 17,554,936,062 | 47.053% | 10.55% | 4.96% | 6.65% |
| DEFERRED_INCOME_TAX | 7,870,776,333 | 21.096% | 0.00% | 0.00% | 0.00% |
| INVESTMENT_TAX_CREDITS | | | | | |
| ZERO COST | 0 | 0.000% | 0.00% | 0.00% | 0.00% |
| WEIGHTED COST | 319,453,350 | 0.856% | 8.26% | 0.07% | 0.09% |
| | | | | | |
| TOTAL | \$37,309,132,171 | 100.00% | | 6.37% | 8.08% |
| | | | | | |
| | | | | | |
| | | WEIGHTED COST FOR | | ESTMENT TAX CREDITS | (C-ITC) (a) |
| | ADJUSTED | | COST | WEIGHTED | PRE TAX |
| | RETAIL | RATIO | RATE | COST | COST |
| | | | | | |
| LONG TERM DEBT | \$10,490,880,245 | 37.41% | 4.441% | 1.661% | 1.661% |
| PREFERRED STOCK | 0 | 0.00% | 0.000% | 0.000% | 0.000% |
| COMMON EQUITY | 17,554,936,062 | 62.59% | 10.550% | 6.604% | 8.846% |
| mom. r | 020.045.016.200 | 100.000/ | | 0.0650/ | 10.5050/ |
| TOTAL | \$28,045,816,308 | 100.00% | | 8.265% | 10.507% |
| RATIO | | | | | |
| | | | | | |
| DEBT COMPONENTS: | | | | | |
| LONG TERM DEBT | 1.2488% | | | | |
| SHORT TERM DEBT | 0.0649% | | | | |
| CUSTOMER DEPOSITS | 0.0228% | | | | |
| TAX CREDITS -WEIGHTED | 0.0142% | | | | |
| TOTAL DEPT | 4.250504 | | | | |
| TOTAL DEBT | 1.3507% | | | | |
| EQUITY COMPONENTS: | | | | | |
| PREFERRED STOCK | 0.0000% | | | | |
| COMMON EQUITY | 4.9641% | | | | |
| TAX CREDITS -WEIGHTED | 0.0565% | | | | |
| | | | | | |
| TOTAL EQUITY | 5.0206% | | | | |
| TOTAL | 6.3713% | | | | |
| PRE-TAX EQUITY | 6.7251% | | | | |
| PRE-TAX TOTAL | 8.0758% | | | | |
| | | | | | |
| | | | | | |
| Note: | | | | | |
| | , | | | | |
| (a) This capital structure applies o | nly to Convertible Investmen | t Tax Credit (C-ITC) | | | |
| (, aprill su detaile applies o | | | | | |
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| FLORIDA POWER & LIGHT COM | PANY | | | | |
|---------------------------------------|------------------------------|--------------------|--------------------|---------------------|-------------|
| COST RECOVERY CLAUSES | | | | | |
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| | | | | | |
| | | CAPITAL STRUCT | TURE AND COST RATI | ES PER | |
| Equity @ 10.55% | | MAY 2020 EARNIN | GS SURVEILLANCE R | EPORT | |
| | | | | | PRE-TAX |
| | ADJUSTED | | MIDPOINT | WEIGHTED | WEIGHTED |
| | RETAIL | RATIO | COST RATES | COST | COST |
| | | | | | |
| LONG_TERM_DEBT | 12,539,092,665 | 30.643% | 4.17% | 1.28% | 1.28% |
| SHORT_TERM_DEBT | 462,827,285 | 1.131% | 3.16% | 0.04% | 0.04% |
| PREFERRED STOCK | 0 | 0.000% | 0.00% | 0.00% | 0.00% |
| CUSTOMER DEPOSITS | 420,293,246 | 1.027% | 2.12% | 0.02% | 0.02% |
| COMMON EQUITY | 19,050,189,760 | 46.554% | 10.55% | 4.91% | 6.51% |
| DEFERRED INCOME TAX | 8,019,547,167 | 19.598% | 0.00% | 0.00% | 0.00% |
| INVESTMENT TAX CREDITS | | | | | |
| ZERO COST | 0 | 0.000% | 0.00% | 0.00% | 0.00% |
| WEIGHTED COST | 428,551,760 | 1.047% | 8.02% | 0.08% | 0.11% |
| | ,,, | | | | |
| TOTAL | \$40,920,501,883 | 100.00% | | 6.33% | 7.95% |
| TOTAL | \$40,520,501,005 | 100.0070 | | 0.5570 | 7.557 |
| | | | | | |
| | CALCULATION OF THE | WEIGHTED COST FO | R CONVERTIRI E INV | ESTMENT TAX CREDITS | (C-ITC) (a) |
| | ADJUSTED | WEIGHTED COST FO | COST | WEIGHTED | PRE TAX |
| | RETAIL | RATIO | RATE | COST | COST |
| | KETAIL | KAHO | KAIL | 6031 | COST |
| LONG TERM DEDT | £12.520.002.665 | 39.69% | 4 1740/ | 1 (570/ | 1 (570 |
| LONG TERM DEBT PREFERRED STOCK | \$12,539,092,665 | | 4.174% 0.000% | 1.657% | 1.657% |
| | 10.050.100.760 | 0.00% | | 0.000% | 0.000% |
| COMMON EQUITY | 19,050,189,760 | 60.31% | 10.550% | 6.362% | 8.429% |
| TOTAL | #21 590 292 425 | 100.000/ | | 0.0100/ | 10.0060 |
| TOTAL | \$31,589,282,425 | 100.00% | | 8.019% | 10.086% |
| RATIO | | | | | |
| | | | | | |
| DEBT COMPONENTS: | | | | | |
| LONG TERM DEBT | 1.2789% | | | | |
| SHORT TERM DEBT | 0.0357% | | | | |
| CUSTOMER DEPOSITS | 0.0218% | | | | |
| TAX CREDITS -WEIGHTED | 0.0174% | | | | |
| | | | | | |
| TOTAL DEBT | 1.3538% | | | | |
| EQUITY COMPONENTS: | | | | | |
| PREFERRED STOCK | 0.0000% | | | | |
| COMMON EQUITY | 4.9115% | | | | |
| TAX CREDITS -WEIGHTED | | | | | |
| TAA CKEDITS -WEIGHTED | 0.0666% | | | | |
| TOTAL EQUITY | 4.9781% | | | | |
| TOTAL EQUITY | 6.3319% | | | | |
| | | | | | |
| PRE-TAX EQUITY | 6.5954% | | | | |
| PRE-TAX TOTAL | 7.9492% | | | | |
| | | | | | |
| | | | | | |
| Note: | | | | | |
| | | | <u> </u> | | |
| (a) This capital structure applies on | ly to Convertible Investment | Tax Credit (C-ITC) | | | |
| (a) This capital structure applies on | Ly to convertible investment | Tun Croun (C-11C) | | | |
| | | | | | |

| FLORIDA POWER & LIGHT COMPANY | | | | | |
|-------------------------------|--------------------|----------------------|------------------------|-------------------------|----------|
| COST RECOVERY CLAUSES | | | | | |
| COST NECOVERT CENTEDED | | | | | |
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| | | | | | |
| | | FOREG | CASTED 2021 | | |
| | | | URE AND COST RATES (a) | | |
| Equity @ 10.55% | | CAFITAL STRUCTO | OKE AND COST RATES | | |
| | | | | | PRE-TAX |
| | ADJUSTED | | MIDPOINT | WEIGHTED | WEIGHTED |
| | RETAIL | RATIO | COST RATES | COST | COST |
| | | | | | |
| LONG_TERM_DEBT | 14,422,813,072 | 30.730% | 3.86% | 1.1856% | 1.199 |
| SHORT_TERM_DEBT | 699,416,366 | 1.490% | 0.75% | 0.0112% | 0.019 |
| PREFERRED_STOCK | 0 | 0.000% | 0.00% | 0.0000% | 0.009 |
| CUSTOMER_DEPOSITS | 417,807,033 | 0.890% | 2.04% | 0.0182% | 0.029 |
| COMMON_EQUITY (b) | 22,313,469,981 | 47.543% | 10.55% | 5.0158% | 6.65% |
| DEFERRED INCOME TAX | 8,285,651,758 | 17.654% | 0.00% | 0.0000% | 0.00% |
| INVESTMENT TAX CREDITS | | | | | |
| ZERO COST | 0 | 0.000% | 0.00% | 0.0000% | 0.009 |
| WEIGHTED COST | 794,379,656 | 1.693% | 7.92% | 0.1341% | 0.179 |
| | | | | , | |
| TOTAL | \$46,933,537,866 | 100.00% | | 6.3648% | 8.03% |
| | | | | | |
| | | | | | |
| | CALCULATION OF T | HE WEIGHTED COST FOR | CONVERTIBLE INVESTM | IENT TAX CREDITS (C-ITC |) (c) |
| | ADJUSTED | WEIGHTED COSTTON | COST | WEIGHTED | PRE TAX |
| | RETAIL | RATIO | RATE | COST | COST |
| | KETAIL | KATIO | KATE | COST | COST |
| LONG TERM DEBT | \$14,422,813,072 | 39.26% | 3.858% | 1.515% | 1.515% |
| PREFERRED STOCK | 0 | 0.00% | 0.000% | 0.000% | 0.000% |
| COMMON EQUITY | 22,313,469,981 | 60.74% | 10.550% | 6.408% | 8.490% |
| COMMON EQUITY | 22,513,105,501 | 00.7170 | 10.55070 | 0.10070 | 0.1707 |
| TOTAL | \$36,736,283,053 | 100.00% | | 7.923% | 10.005% |
| RATIO | \$30,730,263,033 | 100.0070 | | 7.72370 | 10.0037 |
| RITIO | | | | | |
| DEDT COMPONENTS | | | | | |
| DEBT COMPONENTS: | 1.107.504 | | | | |
| LONG TERM DEBT | 1.1856% | | | | |
| SHORT TERM DEBT | 0.0112% | | | | |
| CUSTOMER DEPOSITS | 0.0182% | | | | |
| TAX CREDITS -WEIGHTED | 0.0256% | | | | |
| TOTAL DEDT | 1 240.00 | | | | |
| TOTAL DEBT | 1.2406% | | | | |
| EQUITY COMPONENTS: | | | | | |
| PREFERRED STOCK | 0.0000% | | | | |
| COMMON EQUITY | 5.0158% | | | | |
| TAX CREDITS -WEIGHTED | 0.1085% | | | | |
| | | | | | |
| | | | | | |
| TOTAL EQUITY | 5.1242% | | | | |
| TOTAL | 5.1242% 6.3648% | | | | |
| | | | | | |
| TOTAL | 6.3648% | | | | |
| TOTAL PRE-TAX EQUITY | 6.3648% 6.7890% | | | | |
| TOTAL PRE-TAX EQUITY | 6.3648% 6.7890% | | | | |

⁽a) Forecasted capital structure includes a deferred income tax proration adjustment consistent with FPSC Order No. PSC-2020-0165-PAA-EU, Docket No. 20200118-EU.

⁽b) Cost rate for common equity represents FPL's mid-point return on equity approved by the FPSC in Order No. PSC-16-0560-AS-EI, Docket Nos. 160021-EI, 160061-EI, 160062-EI, and 160088-EI.

⁽c) This capital structure applies only to Convertible Investment Tax Credit (C-ITC)

FLORIDA POWER AND LIGHT COMPANY ENERGY CONSERVATION COST RECOVERY CLAUSE CONSERVATION PROGRAM COSTS

JANUARY THROUGH JUNE 2020 ACTUAL : JULY THROUGH DECEMBER 2020: ESTIMATED

| Line No. | CONSERVATION PROGRAM | January Actual | February Actual | March Actual | April Actual | May Actual | June Actual | July Estimated | August Estimated | September Estimated | October Estimated | November Estimated | December Estimated | Total |
|-------------|---|-------------------|--------------------|--------------|--------------|--------------|--------------|-------------------|---------------------|------------------------|----------------------|-----------------------|-----------------------|---------------|
| 1 | RESIDENTIAL HOME ENERGY SURVEY | \$491,227 | \$478,727 | \$536,548 | \$382,748 | \$750,158 | \$740,295 | \$1,706,738 | \$2,489,736 | \$3,257,976 | \$735,448 | \$620,620 | \$771,379 | \$12,961,600 |
| 2 | RESIDENTIAL CEILING INSULATION | \$34,813 | \$34,981 | \$52,302 | \$22,316 | \$18,969 | \$13,891 | \$35,126 | \$52,993 | \$81,105 | \$102,990 | \$60,763 | \$51,636 | \$561,885 |
| 3 | RESIDENTIAL LOAD MANAGEMENT ("ON CALL") | \$3,068,732 | \$2,980,431 | \$3,011,680 | \$4,142,952 | \$4,095,874 | \$4,135,673 | \$4,183,560 | \$4,300,953 | \$4,329,352 | \$4,303,828 | \$3,045,969 | \$2,889,308 | \$44,488,312 |
| 4 | RESIDENTIAL AIR CONDITIONING | \$190,463 | \$212,622 | \$255,075 | \$373,395 | \$297,238 | \$339,351 | \$400,788 | \$366,181 | \$305,249 | \$296,463 | \$255,721 | \$134,026 | \$3,426,572 |
| 5 | RESIDENTIAL NEW CONSTRUCTION (BUILDSMART) | \$42,460 | \$44,908 | \$37,863 | \$42,686 | \$36,842 | \$42,930 | \$44,178 | \$45,302 | \$46,728 | \$55,542 | \$41,823 | \$45,949 | \$527,211 |
| 6 | RESIDENTIAL LOW INCOME | \$41,286 | \$100,088 | \$97,020 | \$125,145 | \$163,581 | \$59,078 | \$40,895 | \$44,244 | \$51,422 | \$88,797 | \$63,206 | \$70,350 | \$945,111 |
| 7 | BUSINESS ON CALL | \$34,890 | \$36,423 | \$34,649 | \$437,409 | \$435,693 | \$447,184 | \$437,090 | \$438,559 | \$437,982 | \$426,047 | \$31,299 | \$33,103 | \$3,230,328 |
| 8 | COGENERATION & SMALL POWER PRODUCTION | \$9,629 | \$20,927 | \$13,796 | \$16,483 | \$11,973 | \$16,222 | \$6,733 | \$4,703 | \$5,607 | \$5,740 | \$4,659 | (\$1,970) | \$114,501 |
| 9 | BUSINESS LIGHTING | \$102,725 | \$18,758 | \$17,327 | \$11,401 | \$11,895 | \$15,279 | \$16,437 | \$34,278 | \$34,822 | \$34,822 | \$34,278 | \$12,867 | \$344,887 |
| 10 | COMMERCIAL/INDUSTRIAL LOAD CONTROL | \$2,768,017 | \$2,673,571 | \$3,602,253 | \$3,721,163 | \$3,040,064 | \$5,866,294 | \$3,884,984 | \$3,262,863 | \$3,971,825 | \$3,247,539 | \$3,106,999 | \$5,652,805 | \$44,798,377 |
| 11 | COMMERCIAL/INDUSTRIAL DEMAND REDUCTION | \$1,969,340 | \$1,939,119 | \$2,005,745 | \$2,175,588 | \$2,327,433 | \$2,540,363 | \$2,856,420 | \$2,898,837 | \$2,840,794 | \$2,833,501 | \$1,894,778 | \$1,844,953 | \$28,126,871 |
| 12 | BUSINESS ENERGY EVALUATION | \$539,240 | \$338,293 | \$453,491 | \$454,672 | \$445,042 | \$445,188 | \$557,503 | \$1,206,862 | \$1,471,613 | \$635,157 | \$545,894 | \$675,736 | \$7,768,691 |
| 13 | BUSINESS HEATING, VENTILATING & A/C | \$325,633 | \$319,010 | \$549,875 | \$129,922 | \$109,307 | \$1,000,099 | \$295,209 | \$108,775 | \$543,365 | \$297,406 | \$945,177 | \$48,846 | \$4,672,624 |
| 14 | BUSINESS CUSTOM INCENTIVE | \$892 | \$13,835 | \$1,144 | \$795 | \$1,060 | \$938 | \$696 | \$646 | \$676 | \$676 | \$646 | \$706 | \$22,711 |
| 15 | CONSERVATION RESEARCH & DEVELOPMENT | \$1,761 | \$816 | \$744 | \$655 | \$6,790 | \$650 | \$686 | \$21,626 | \$656 | \$25,656 | \$25,626 | \$29,686 | \$115,353 |
| 16 | BUSINESS PHOTOVOLTAIC FOR SCHOOLS | \$42,770 | \$34,668 | \$34,445 | \$34,222 | \$33,999 | \$33,776 | \$33,411 | \$0 | \$0 | \$0 | \$0 | \$0 | \$247,292 |
| 17 | COMMON EXPENSES | \$723,979 | \$565,626 | \$508,818 | \$505,203 | \$472,434 | \$503,201 | \$523,363 | \$502,548 | \$551,279 | \$533,930 | \$616,590 | \$553,460 | \$6,560,430 |
| 18 | TOTAL | \$10,387,856 | \$9,812,802 | \$11,212,773 | \$12,576,758 | \$12,258,352 | \$16,200,414 | \$15,023,817 | \$15,779,106 | \$17,930,451 | \$13,623,542 | \$11,294,048 | \$12,812,840 | \$158,912,758 |

Note: Totals may not add due to rounding.

FLORIDA POWER AND LIGHT COMPANY ENERGY CONSERVATION COST RECOVERY CONSERVATION TRUE-UP CALCULATION

JANUARY THROUGH JUNE 2020 ACTUAL - JULY THROUGH DECEMBER 2020 ESTIMATED

| | Jan - 2020 | Feb - 2020 | Mar - 2020 | Apr - 2020 | May - 2020 | Jun - 2020 | Jul - 2020 | Aug - 2020 | Sep - 2020 | Oct - 2020 | Nov - 2020 | Dec - 2020 | 2020 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|
| | | | | | | | | | | | | | |
| 1. Conservation Clause Revenues (Net of Revenue Taxes) | \$10,720,506 | \$10,153,296 | \$10,623,715 | \$12,156,115 | \$12,156,715 | \$13,278,230 | \$14,275,402 | \$14,759,092 | \$14,242,589 | \$13,014,391 | \$11,614,554 | \$10,498,347 | \$147,492,953 |
| 2. Adjustment Not Applicable to Period - Prior True-Up | \$1,130,823 | \$1,130,823 | \$1,130,823 | \$1,130,823 | \$1,130,823 | \$1,130,823 | \$1,130,823 | \$1,130,823 | \$1,130,823 | \$1,130,823 | \$1,130,823 | \$1,130,823 | \$13,569,877 |
| 3. Conservation Revenues Applicable to Period (Line 1+2) | \$11,851,329 | \$11,284,120 | \$11,754,538 | \$13,286,938 | \$13,287,538 | \$14,409,053 | \$15,406,225 | \$15,889,915 | \$15,373,412 | \$14,145,214 | \$12,745,377 | \$11,629,171 | \$161,062,830 |
| Conservation Expenses | \$10,387,856 | \$9,812,802 | \$11,212,773 | \$12,576,758 | \$12,258,352 | \$16,200,414 | \$15,023,817 | \$15,779,106 | \$17,930,451 | \$13,623,542 | \$11,294,048 | \$12,812,840 | \$158,912,758 |
| 5. True-Up This Period (Line 3-4) | \$1,463,473 | \$1,471,318 | \$541,765 | \$710,180 | \$1,029,186 | (\$1,791,361) | \$382,408 | \$110,809 | (\$2,557,039) | \$521,672 | \$1,451,329 | (\$1,183,669) | \$2,150,072 |
| 6. Interest Provision for the Month (Page 25, Line 10) | \$21,228 | \$21,508 | \$25,177 | \$14,706 | \$893 | \$1,149 | \$1,196 | \$1,107 | \$872 | \$657 | \$643 | \$543 | \$89,679 |
| 7. True-Up & Interest Provision Beginning of Month | \$13,569,877 | \$13,923,755 | \$14,285,757 | \$13,721,877 | \$13,315,940 | \$13,215,196 | \$10,294,161 | \$9,546,942 | \$8,528,035 | \$4,841,045 | \$4,232,551 | \$4,553,701 | \$13,569,877 |
| 7a. Deferred True-Up Beginning of Period | \$2,036,766 | \$2,036,766 | \$2,036,766 | \$2,036,766 | \$2,036,766 | \$2,036,766 | \$2,036,766 | \$2,036,766 | \$2,036,766 | \$2,036,766 | \$2,036,766 | \$2,036,766 | \$2,036,766 |
| 8. Prior True-Up Collected/(Refunded) | (\$1,130,823) | (\$1,130,823) | (\$1,130,823) | (\$1,130,823) | (\$1,130,823) | (\$1,130,823) | (\$1,130,823) | (\$1,130,823) | (\$1,130,823) | (\$1,130,823) | (\$1,130,823) | (\$1,130,823) | (\$13,569,877) |
| 9. End of Period True-Up - Over/(Under) Recovery | \$15,960,521 | \$16,322,523 | \$15,758,643 | \$15,352,706 | \$15,251,962 | \$12,330,927 | \$11,583,708 | \$10,564,802 | \$6,877,812 | \$6,269,318 | \$6,590,467 | \$4,276,518 | \$4,276,518 |
| (Line 5+6+7+7a+8) | | | | - | | | | | | | | | |

Note: Totals may not add due to rounding.

FLORIDA POWER AND LIGHT COMPANY ENERGY CONSERVATION COST RECOVERY CONSERVATION TRUE-UP CALCULATION

JANUARY THROUGH JUNE 2020 ACTUAL - JULY THROUGH DECEMBER 2020 ESTIMATED

| INTEREST PROVISION | January Actual | February Actual | March Actual | April Actual | May Actual | June Actual | July Estimated | | September Estimated | October Estimated | | December Estimated | TOTAL |
|---|-------------------|--------------------|-----------------|--------------|--------------|--------------|-------------------|--------------|------------------------|----------------------|--------------|-----------------------|---------------|
| | | | | | | | | | | | | | |
| 1. Beginning True-Up Amount (Page 24, Line 7+7a) | \$15,606,643 | \$15,960,521 | \$16,322,523 | \$15,758,643 | \$15,352,706 | \$15,251,962 | \$12,330,927 | \$11,583,708 | \$10,564,802 | \$6,877,812 | \$6,269,318 | \$6,590,467 | \$148,470,031 |
| 2. Ending True-Up Amount Before Interest (Page 24, Line 5+7+7a+8) | \$15,939,293 | \$16,301,016 | \$15,733,466 | \$15,338,000 | \$15,251,069 | \$12,329,778 | \$11,582,512 | \$10,563,694 | \$6,876,939 | \$6,268,660 | \$6,589,824 | \$4,275,974 | \$137,050,226 |
| 3. Total of Beginning & Ending True-Up (Line 1 + 2) | \$31,545,936 | \$32,261,536 | \$32,055,989 | \$31,096,642 | \$30,603,775 | \$27,581,739 | \$23,913,439 | \$22,147,402 | \$17,441,740 | \$13,146,471 | \$12,859,141 | \$10,866,441 | \$285,520,252 |
| 4. Average True-Up Amount (50% of Line 3) | \$15,772,968 | \$16,130,768 | \$16,027,994 | \$15,548,321 | \$15,301,887 | \$13,790,870 | \$11,956,719 | \$11,073,701 | \$8,720,870 | \$6,573,236 | \$6,429,571 | \$5,433,220 | \$142,760,126 |
| 5. Interest Rate - First Day of Reporting Business Month | 1.59000% | 1.64000% | 1.56000% | 2.21000% | 0.06000% | 0.08000% | 0.12000% | 0.12000% | 0.12000% | 0.12000% | 0.12000% | 0.12000% | 7.86000% |
| 6. Interest Rate - First Day of Subsequent Business Month | 1.64000% | 1.56000% | 2.21000% | 0.06000% | 0.08000% | 0.12000% | 0.12000% | 0.12000% | 0.12000% | 0.12000% | 0.12000% | 0.12000% | 6.39000% |
| 7. Total (Line 5 + 6) | 3.23000% | 3.20000% | 3.77000% | 2.27000% | 0.14000% | 0.20000% | 0.24000% | 0.24000% | 0.24000% | 0.24000% | 0.24000% | 0.24000% | 14.25000% |
| 8. Average Interest Rate (50% of Line 7) | 1.61500% | 1.60000% | 1.88500% | 1.13500% | 0.07000% | 0.10000% | 0.12000% | 0.12000% | 0.12000% | 0.12000% | 0.12000% | 0.12000% | 7.12500% |
| 9. Monthly Average Interest Rate (Line 8 / 12) | 0.13458% | 0.13333% | 0.15708% | 0.09458% | 0.00583% | 0.00833% | 0.01000% | 0.01000% | 0.01000% | 0.01000% | 0.01000% | 0.01000% | 0.59375% |
| 10. Interest Provision for the Month (Line 4 x 9) | \$21,228 | \$21,508 | \$25,177 | \$14,706 | \$893 | \$1,149 | \$1,196 | \$1,107 | \$872 | \$657 | \$643 | \$543 | \$89,679 |

Note: Totals may not add due to rounding.

FPL DSM Program & Pilot Descriptions

FPL's DSM programs are designed to reduce energy consumption and growth of coincident peak demand.

1. Residential Home Energy Survey (HES)

This program educates customers on energy efficiency and encourages implementation of recommended practices and measures, even if these are not included in FPL's DSM programs. The HES is also used to identify potential candidates for other FPL DSM programs.

2. Residential Ceiling Insulation

This program encourages customers to improve the home's thermal efficiency.

3. Residential Load Management (On-Call)

This program allows FPL to turn off certain customer-selected appliances using FPL-installed equipment during periods of extreme demand, capacity shortages, system emergencies, or system frequency regulation.

4. Residential Air Conditioning

This program encourages customers to install high-efficiency central air conditioning systems.

5. Residential New Construction (BuildSmart®)

This program encourages builders and developers to design and construct new homes that achieve BuildSmart[®] certification and move towards ENERGY STAR[®] qualifications.

6. Residential Low Income

This program assists low income customers through FPL-conducted Energy Retrofits and state Weatherization Assistance Provider (WAP) agencies.

7. Business On Call

This program allows FPL to turn off customers' direct expansion central air conditioning units using FPL-installed equipment during periods of extreme demand, capacity shortages or system emergencies.

8. Cogeneration and Small Power Production

This program facilitates the interconnection and administration of contracts for cogenerators and small power producers.

FLORIDA PUBLIC SERVICE COMMISSION

DOCKET: 20200002-EG EXHIBIT: 7

PARTY: AS-2 (7)

DESCRIPTION: Schedule C-5

9. Business Lighting

This program encourages customers to install high-efficiency lighting systems.

10. Commercial/Industrial Load Control (CILC)

This program allows FPL to control customer loads of 200 kW or greater during periods of extreme demand, capacity shortages or system emergencies. It was closed to new participants as of December 31, 2000. It is available to existing participants who had entered into a CILC agreement as of March 19, 1996.

11. Commercial/Industrial Demand Reduction (CDR)

This program allows FPL to control customer loads of 200 kW or greater during periods of extreme demand, capacity shortages or system emergencies.

FPL DSM Program & Pilot Descriptions (cont'd)

12. Business Energy Evaluation (BEE)

This program educates customers on energy efficiency and encourages implementation of recommended practices and measures, even if these are not included in FPL's DSM programs. The BEE is also used to identify potential candidates for other FPL DSM programs

13. Business Heating, Ventilating & AC (HVAC)

This program encourages customers to install high-efficiency HVAC systems.

14. Business Custom Incentive (BCI)

This program encourages customers to install unique high-efficiency technologies not covered by other FPL DSM programs.

15. Conservation Research & Development (CRD) Project

This project consists of research studies designed to: identify new energy efficient technologies; evaluate and quantify their impacts on energy, demand and customers; and where appropriate and cost-effective, incorporate an emerging technology into a DSM program.

16. Common Expenses

For administrative efficiency this includes all costs that are not specifically attributable to a particular program.

Florida Power & Light Company Program Progress - 2020 Actual/Estimated and 2021 Projection

| Pgm. No. | Program Title | 2020 Actu | al/Estimated | 2021 P | Projection | Progress Sum (Inception through | |
|-------------|--|-----------------|--------------|------------------|--------------|---|--------------|
| 1 | Residential Energy Survey | Surveys = | 91,625 | Surveys = | * | Surveys = | 4,129,928 |
| | Ç. | Cost = | \$12,961,600 | Cost = | \$13,605,270 | • | |
| 2 | Residential Ceiling Insulation | Participants = | | Participants = | | Participants = | 583,430 |
| | • | Cost = | \$561,885 | Cost = | \$892,576 | = | |
| 3 | Residential Load Management (On Call) | Participants = | 6,354 | Participants = | 5,975 | Participants = | 684,506 |
| | - | Cost = | \$44,488,312 | Cost = | \$41,888,465 | | |
| 4 | Residential Air Conditioning | Participants = | 20,051 | Participants = | 22,100 | Participants = | 1,979,758 |
| | | Cost = | \$3,426,572 | Cost = | \$3,661,554 | | |
| 5 | Residential New Construction (BuildSmart®) | Participants = | 3,117 | Participants = | 3,525 | Participants = | 52,583 |
| | | Cost = | \$527,211 | Cost = | \$554,376 | | |
| 6 | Residential Low-Income | Participants = | 6,078 | Participants = | 5,750 | Participants = | 20,380 |
| | | Cost = | \$945,111 | Cost = | \$1,001,974 | | |
| 7 | Business On Call | kW = | 504 | kW = | 958 | MW under contract = | 78 |
| | | Cost = | \$3,230,328 | Cost = | \$3,378,475 | | |
| 8 | Cogeneration & Small Power Production | MW = | | MW = | | MW and GWh represer | t contracted |
| | | GWh = | , | GWh = | 1,216 | purchase power | |
| | | Cost = | \$114,501 | Cost = | \$33,018 | Firm Producers = 4 As Available Producers | _ 12 |
| | | | | | | | |
| 9 | Business Lighting | kW = | 2,793 | | | kW = | 312,174 |
| | | Cost = | \$344,887 | | \$492,713 | | |
| 10 | Commercial/Industrial Load Control (CILC) | Closed to new p | • | Closed to new pa | * | MW under contract = | 466 |
| | | Cost = | \$44,798,377 | | \$45,522,597 | | |
| 11 | Commercial/Industrial Demand Reduction | kW = | 26,202 | | -, | MW under contract = | 320 |
| | | Cost = | \$28,126,871 | | \$29,669,051 | | |
| 12 | Business Energy Evaluation | Evaluations = | | Evaluations = | · · | Evaluations = | 256,433 |
| | | Cost = | \$7,768,691 | | \$7,898,377 | | |
| 13 | Business Heating, Ventilating and Air | kW = | . , | kW = | 11,409 | | 430,105 |
| | Conditioning | Cost = | \$4,672,624 | | \$7,049,696 | | |
| 14 | Business Custom Incentive | kW = | | kW = | | kW = | 54,866 |
| | | Cost = | \$22,711 | | \$30,890 | | |
| 15 | Conservation Research & Development | Cost = | \$115,353 | Cost = | \$806,350 | See Schedule C-5, Page | : 28 |
| 16 | Business Photovoltaic for Schools ⁽¹⁾ | Cost = | \$247,292 | Discontinued | | Not Applicable | |
| 17 | Common Expenses | Cost = | \$6,560,430 | Cost = | \$6,419,405 | Not Applicable | |

⁽¹⁾ Recovery of Depreciation and Return kW and MW reduction are at the generator

Conservation Research & Development (CRD) Program

In 2021, FPL plans to evaluate the energy efficiency and demand response capabilities and benefits for participating and non-participating customers of potential next-generation technologies such as residential smart circuit breakers, relays and panel boards. FPL expects to identify and study other similarly nascent technologies as well.

In addition, FPL will continue its participation with Electric Power Research Institute (EPRI) research projects which produce an "EE Technology Readiness Guide" providing participating utilities with up-to-date readiness assessments of technologies in various stages of development and enables comparisons among these technologies. The technologies are currently being assessed through multiple EPRI programs such as the Technology Innovation program and the End-Use Energy Efficiency and Demand Response research program. Participation in these collaborative projects with EPRI allows FPL to cost-efficiently gain this information by leveraging co-funding with other utilities.

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Conservation Cost Recovery Docket No.: 20200002-EG

Clause Filed: August 6, 2020

ERRATA SHEET

May 4, 2020 Testimony and Exhibit of John N. Floyd

TESTIMONY

| Page No. | Line No. | <u>Change</u> |
|----------|----------|-----------------------------------|
| Page 2 | Line 20 | Change "9,607,626" to "9,609,490" |
| Page 2 | Line 21 | Change "725,701" to "723,837" |
| Page 3 | Line 7 | Change "725,701" to "723,837" |
| Page 3 | Line 14 | Change "970,447" to "981,017" |

EXHIBIT JNF-1

| <u>Schedule</u> | <u>Description</u> |
|-----------------|---|
| CT-1 | See Revised Schedule CT-1 attached hereto |
| CT-2 | See Revised Schedule CT-2 attached hereto |
| CT-3 | See Revised Schedule CT-3 attached hereto |
| | Pages 1 through 5 of 5 |
| CT-4 | See Revised Schedule CT-4 attached hereto |
| CT-6 | See Revised Schedule CT-6 attached hereto |

Note: All revisions are highlighted in blue

FLORIDA PUBLIC SERVICE COMMISSION DOCKET: 20200002-EG EXHIBIT: 8

PARTY: JNF-1

DESCRIPTION: Schedules CT-1 through

CT-6

INDEX

| Schedule No. | Title | Page(s) |
|--------------|---|---------|
| CT-1 | Adjusted net True-Up, January 2019 Through December 2019 | 2 |
| CT-2 | Analysis of Energy Conservation Program Costs | 3 |
| CT-3 | Energy Conservation Adjustment | 4-8 |
| CT-4 | Schedule of Capital Investments, Depreciation and Return | 9 |
| CT-5 | Reconciliation and Explanation of Differences Between Filing and Audit | 10 |
| CT-6 | Program Descriptions and Progress Reports | 11-25 |

Docket No. 20200002-EG 2019 Final True-Up Filing Exhibit JNF-1 Revised 2 of 25

Schedule CT-1

Gulf Power Company

ENERGY CONSERVATION COST RECOVERY (ECCR)

Calculation of the Final True-Up Amount

For the Period: January 2019 - December 2019

| A -4I | \$ | \$ |
|--|--------------------|-----------|
| Actual | | |
| 1. Principal | 5,437,401 | |
| 2. Interest | 89,010 | |
| 3. Actual Over/(Under) Recovery Ending Ba | alance | 5,526,411 |
| | | |
| Estimated/Actual as filed August 19, 201 | 9 | |
| 4. Principal | 4,468,843 | |
| 5. Interest | 76,551 | |
| 6. Total Estimated/Actual Over/(Under) Red | covery | 4,545,394 |
| | | |
| 7. Adjusted Net True-up Over/(Under) Reco | overy (Line 3 - 6) | 981,017 |

Docket No. 20200002-EG 2019 Final True-Up Filing Exhibit JNF-1 Revised 3 of 25

Schedule CT-2

Gulf Power Company

ENERGY CONSERVATION COST RECOVERY (ECCR)
Calculation of the Final True-Up Amount
For the Period: January 2019 - December 2019

Analysis of Energy Conservation Program Costs Actual Compared to Estimated/Actual

| | Actual | Est/Actual | Difference |
|---|--------------------|--------------------|----------------|
| Depreciation, Return & Property Tax | \$ 3,217,023.50 | \$ 3,218,013.19 | \$ (989.69) |
| 2. Payroll & Benefits | 2,448,747.34 | 2,387,328.00 | 61,419.34 |
| 3. Materials & Supplies | 3,008,425.86 | 3,097,126.31 | (88,700.45) |
| 4. Advertising | 23,088.00 | 262,583.00 | (239,495.00) |
| 5. Incentives | 911,523.74 | 1,368,276.71 | (456,752.97) |
| 6. Adjustments | 0.00 | 0.00 | 0.00 |
| 7. Other | 681.36 | 0.00 | 681.36 |
| 8. Subtotal | 9,609,489.80 | 10,333,327.21 | (723,837.41) |
| 9. Program Revenues | 0.00 | 0.00 | 0.00 |
| 10. Total Program Costs | 9,609,489.80 | 10,333,327.21 | (723,837.41) |
| 11. Less: Payroll Adjustment | 0.00 | 0.00 | 0.00 |
| 12. Amounts Inc. in Base Rate | 0.00 | 0.00 | 0.00 |
| 13. Conservation Adjustment Revenues | 12,645,068.26 | 12,400,347.32 | 244,720.94 |
| 14. Rounding Adjustment | 12,645,068.00 | 12,400,347.00 | 244,721.00 |
| 15. True-up Before Adjustment Over/(Under) Recovery | 3,035,579 | 2,067,021 | 968,558 |
| 16. Interest Provision | 89,010 | 76,551 | 12,459 |
| 17. Prior Period True-up | 2,401,822 | 2,401,822 | 0 |
| 18. Other | 0 | 0 | 0 |
| 19. End of Period True-up | 5,526,411 | 4,545,394 | 981,017 |

Gulf Power Company
ENERGY CONSERVATION COST RECOVERY (ECCR)
Calculation of the Final True-Up Amount
For the Period: January 2019 - December 2019

Conservation Costs By Program Variance Actual Vs. Estimated/Actual

| Program | Capital Return, Property Taxes & Depreciation | Payroll & Benefits | Material & Expenses Other | Other | Advertising | Incentives | Sub-Total | Program Revenues | Total |
|--|--|-----------------------|---------------------------|--------|--------------|--------------|--------------|---------------------|--------------|
| Residential Conservation Programs: 1. Residential Energy Audit and Education | 0.00 | (80,879.00) | | 00:0 | (117,937.00) | 0.00 | (84,831.00) | 00:00 | (84,831.00) |
| 2. Community Energy Saver | 0.00 | (699.13) | (75,657.38) | 00.00 | 00.00 | 0.00 | (76,356.51) | 00.00 | (76,356.51) |
| 3. Residential Custom Incentive | 0.00 | 3,256.31 | (413.34) | 00.00 | 0.00 | 0.00 | 2,842.97 | 00.0 | 2,842.97 |
| 4. HVAC Efficiency | 0.00 | 38,328.91 | (240,548.42) | 0.00 | 0.00 | (240,963.00) | (443,182.51) | 00.0 | (443,182.51) |
| 5. Residential Building Efficiency | 0.00 | (21,838.40) | (17,004.99) | 0.00 | 00.00 | (158,302.90) | (197,146.29) | 00.00 | (197,146.29) |
| 6. Energy Select | (69.686) | 63,514.00 | 156,864.89 681.36 | 681.36 | (121,558.00) | 0.00 | 98,512.56 | 00.00 | 98,512.56 |
| Commercial / Industrial Conservation Programs: 7. Commercial / Industrial Energy Audit | ns: 0.00 | 37,098.15 | (187.63) | 0.00 | 0.00 | 00.00 | 36,910.52 | 0.00 | 36,910.52 |
| 8. HVAC Retrocommissioning | 0.00 | 5,907.28 | 7,693.97 | 0.00 | 0.00 | (9,950.00) | 3,651.25 | 00.00 | 3,651.25 |
| 9. Commercial Building Efficiency | 0.00 | 14,252.48 | (22,051.60) | 0.00 | 0.00 | (47,537.07) | (55,336.19) | 00.0 | (55,336.19) |
| 10. Commercial / Industrial Custom Incentive | 0.00 | 2,478.74 | (1,380.95) | 0.00 | 00.00 | 0.00 | 1,097.79 | 00.0 | 1,097.79 |
| 11. Residential Time of Use Rate Pilot | 0.00 | 0.00 | (10,000.00) | 0.00 | 00.00 | 0.00 | (10,000.00) | 00.00 | (10,000.00) |
| 12. Conservation Demonstration and Developme | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 00.00 | 0.00 | 00:00 |
| 13. Critical Peak Option | 00.00 | 0.00 | 00.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 14. Curtailable | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 00:00 | 0.00 | 0.00 |
| 15. Less Base Rate Recovery | 0.00 | 0.00 | 0.00 | 0.00 | 00:00 | 0.00 | 0.00 | 0.00 | 00:00 |
| 16. Total All Programs | (6986:69) | 61,419.34 | (88,700.45) 681.36 | 681.36 | (239,495.00) | (456,752.97) | (723,837.41) | 0.00 | (723,837.41) |
| | | | | | | | | | |

Docket No. 20200002-EG 2019 Final True-Up Filing Exhibit JNF-1 Revised 4 of 25

Gulf Power Company
ENERGY CONSERVATION COST RECOVERY (ECCR)
Calculation of the Final True-Up Amount
For the Period: January 2019 - December 2019

Conservation Costs By Program Actual Expenses

| Program | Capital Return, Property Taxes & Depreciation | Payroll & Benefits | Material & Expenses | Other | Advertising | Incentives | Sub-Total | Program Revenues | Total |
|--|--|-----------------------|---------------------|--------|-------------|------------|--------------|---------------------|--------------|
| Residential Conservation Programs: 1. Residential Energy Audit and Education | 0.00 | 771,714.00 | 143,751.00 | 0.00 | (13,330.00) | 00:00 | 902,135.00 | 0.00 | 902,135.00 |
| 2. Community Energy Saver | 0.00 | 76,770.87 | 628,412.12 | 0.00 | 00.00 | 0.00 | 705,182.99 | 00:00 | 705,182.99 |
| 3. Residential Custom Incentive | 0.00 | 54,405.31 | 161.73 | 0.00 | 0.00 | | 54,567.04 | 00.0 | 54,567.04 |
| 4. HVAC Efficiency | 0.00 | 183,886.91 | 283,363.48 | 0.00 | 00.00 | 24,037.00 | 491,287.39 | 0.00 | 491,287.39 |
| 5. Residential Building Efficiency | 00.00 | 159,071.60 | 35,324.45 | 0.00 | 00:00 | 181,306.10 | 375,702.15 | 0.00 | 375,702.15 |
| 6. Energy Select | 3,217,023.50 | 462,848.00 | 1,827,705.00 | 681.36 | 36,418.00 | | 5,544,675.86 | 0.00 | 5,544,675.86 |
| Commercial / Industrial Conservation Programs: 7. Commercial / Industrial Energy Audit | rams: 0.00 | 453,066.15 | 19,040.33 | 0.00 | 0.00 | 00:00 | 472,106.48 | 0.00 | 472,106.48 |
| 8. HVAC Retrocommissioning | 00.00 | 80,451.28 | 51,416.62 | 0.00 | 0.00 | 100.00 | 131,967.90 | 0.00 | 131,967.90 |
| 9. Commercial Building Efficiency | 00.00 | 176,626.48 | 18,559.97 | 0.00 | 00.00 | 44,867.93 | 240,054.38 | 0.00 | 240,054.38 |
| 10. Commercial / Industrial Custom Incentive | 00.00 | 29,906.74 | 691.16 | 0.00 | 0.00 | | 30,597.90 | 0.00 | 30,597.90 |
| 11. Residential Time of Use Rate Pilot | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 00:00 |
| 12. Conservation Demonstration and Development: a. Tesla Powerwall Demand Response | nent: | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| b. Tesla Powerwall Demand Photovoltaic | 0.00 | 0.00 | 00:00 | 0.00 | 0.00 | 0.00 | 00:00 | 0.00 | 0.00 |
| c. Domestic Hot Water Analysisd. Smart Thermostat/Meter Data Analysis | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| e. Total | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 00.00 | 00.00 | 0.00 |
| 13. Critical Peak Option | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 571.72 | 571.72 | 0.00 | 571.72 |
| 14. Curtailable | 0.00 | 0.00 | 00.00 | 0.00 | 0.00 | 660,640.99 | 660,640.99 | 0.00 | 660,640.99 |
| 15. Total All Programs | 3,217,023.50 | 2,448,747.34 | 3,008,425.86 | 681.36 | 23,088.00 | 911,523.74 | 9,609,489.80 | 0.00 | 9,609,489.80 |

Docket No. 20200002-EG 2019 Final True-Up Filing Exhibit JNF-1 Revised 6 of 25

Gulf Power Company
ENERGY CONSERVATION COST RECOVERY (ECCR)
Calculation of the Final True-Up Amount
For the Period: January 2019 - December 2019

Conservation Costs By Program Summary of Actual Expenses By Program By Month

| | | | | | ימו באספווספ | ary of Actual Expenses by Frogram by mone | | | | | | • | • |
|---|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|---|-------------------------|--------------------------|--------------------------|-------------------------|-------------------------|--------------------------|---------------------------|
| Program | January | February | March | April | May | June | July | August | September | October | November | December | Total |
| Residential Conservation Programs: 1. Residential Energy Audit and Education Amortization & Return on Investment | 39,819.50 0.00 | 35,694.10 0.00 | 165,294.34 0.00 | 3,023.71 | 79,457.01 0.00 | 105,692.70 0.00 | 70,503.36 0.00 | 61,127.48 0.00 | 50,929.72 0.00 | 93,388.08 | 96,075.52 0.00 | 101,129.48 | 902,135.00 |
| Total | 39,819.50 | 35,694.10 | 165,294.34 | 3,023.71 | 79,457.01 | 105,692.70 | 70,503.36 | 61,127.48 | 50,929.72 | 93,388.08 | 96,075.52 | 101,129.48 | 902,135.00 |
| 2. Community Energy Saver | 30,665.51 | 3,740.97 | 171,568.08 | 10,090.55 | 75,352.92 | 106,617.72 | 126,465.01 | (54,245.52) | 87,867.84 | 81,913.05 | 71,120.10 | (5,973.24) | 705,182.99 |
| 3. Residential Custom Incentive | 2,414.69 | 1,341.37 | 13,046.83 | 6,272.26 | 5,595.96 | 5,128.96 | (248.28) | 5,548.04 | 3,674.41 | 3,565.99 | 4,065.53 | 4,161.28 | 54,567.04 |
| 4. HVAC Efficiency | 144,469.49 | (98,126.30) | 87,056.19 | 66,556.39 | 92,127.72 | (1,837.59) | 46,806.42 | 66,736.15 | 52,525.98 | 47,057.64 | 49,159.08 | (61,243.78) | 491,287.39 |
| 5. Residential Building Efficiency | 19,369.13 | 15,922.42 | 75,383.50 | 19,582.43 | 56,640.11 | 33,155.13 | 40,265.74 | 29,825.46 | 21,199.97 | 32,958.25 | 11,523.62 | 19,876.39 | 375,702.15 |
| 6. Energy Select Amortization & Return on Investment | 205,028.10 270,294.23 | 217,499.70 269,723.24 | 492,426.25 268,391.33 | 168,520.98 267,209.60 | 141,928.41 266,425.85 | 26,645.67 265,688.20 | 77,132.93 266,693.46 | 296,590.79 267,239.12 | 612,439.37 267,110.99 | (244,796.33) 269,743.28 | 36,448.29 270,306.09 | 297,788.20 268,198.11 | 2,327,652.36 3,217,023.50 |
| Total | 475,322.33 | 487,222.94 | 760,817.58 | 435,730.58 | 408,354.26 | 292,333.87 | 343,826.39 | 563,829.91 | 879,550.36 | 24,946.95 | 306,754.38 | 565,986.31 | 5,544,675.86 |
| Commercial / Industrial Conservation Programs: 7. Commercial / Industrial Energy Audit 17, | igrams: 17,020.03 | 15,668.42 | 89,453.26 | 13,390.00 | 43,514.58 | 38,551.69 | 39,376.14 | 53,130.42 | 38,037.70 | 38,697.10 | 42,270.97 | 42,996.17 | 472,106.48 |
| 8. HVAC Retrocommissioning | 2,651.61 | 13,520.42 | 18,847.68 | 5,904.77 | 7,054.49 | 6,565.68 | 7,983.68 | 9,839.28 | 7,037.30 | 6,496.87 | 23,262.35 | 22,803.77 | 131,967.90 |
| 9. Commercial Building Efficiency | 7,139.58 | 9,322.69 | 36,023.67 | 10,119.71 | 42,796.48 | 1,801.44 | 36,193.09 | 30,586.76 | 17,792.42 | 14,313.07 | 15,922.07 | 18,043.40 | 240,054.38 |
| 10. Commercial / Industrial Custom Incentive | 1,598.15 | (140.75) | 7,642.11 | 4,088.02 | 2,561.48 | 2,383.10 | (1,890.94) | 3,692.96 | 2,448.32 | 2,336.48 | 3,261.02 | 2,617.95 | 30,597.90 |
| 11. Residential Time of Use Rate Pilot | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 00.00 | 0.00 | 0.00 | 0.00 | 00.00 | 0.00 | 00.00 | 00.00 |
| 12. Conservation Demonstration and Development: a. Tesla Powerwall Demonstration b. Toolo Development | ent: 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| c. Domestic Hot Water Analysis | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 00.0 | 0.00 | 0.00 |
| a. Sillati mermosiavivieter Data Arialysis e. Total | 0.00 | 0.00 | 0.00 | 0.00 | 00.0 | 00.0 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 00.0 | 00.0 |
| 13. Critical Peak Option | 5,155.24 | (4,583.52) | 0.00 | 00.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 571.72 |
| 14. Curtailable Load | 55,482.77 | 53,059.82 | 55,209.84 | 55,209.84 | 55,209.84 | 55,209.84 | 55,209.84 | 55,209.84 | 55,209.84 | 55,209.84 | 55,209.84 | 55,209.84 | 660,640.99 |
| 15. Total All Programs | 801,108.03 | 532,642.58 | 1,480,343.08 | 629,968.26 | 868,664.85 | 645,602.54 | 764,490.45 | 825,280.78 | 1,216,273.86 | 400,883.32 | 678,624.48 | 765,607.57 | 9,609,489.80 |
| | | | | | | | | | | | | | |

Docket No. 20200002-EG 2019 Final True-Up Filing Exhibit JNF-1 Revised 7 of 25

Gulf Power Company
ENERGY CONSERVATION COST RECOVERY (ECCR)
Calculation of the Final True-Up Amount
For the Period: January 2019 - December 2019

Conservation Costs By Program Calculation of Over/Under Recovery

| Conservation Revenues | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|---|---------------------------|--------------|-------------------------|--------------|--------------|--------------|---------------------------|--------------|--------------|--------------|--------------|--------------|----------------|
| 1. EnergySelect RSVP Fees | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 00.00 | 00:00 | 0.00 |
| 2. Over/(Under) Recovery | 939,015.70 | 755,920.32 | 831,856.11 | 818,219.22 | 1,303,678.06 | 1,244,013.68 | 1,465,961.16 1,417,290.24 | 1,417,290.24 | 1,345,628.07 | 1,157,668.88 | 784,707.35 | 581,109.47 | 12,645,068.26 |
| 3. Total Revenues | 939,015.70 | 755,920.32 | 831,856.11 | 818,219.22 | 1,303,678.06 | 1,244,013.68 | 1,465,961.16 | 1,417,290.24 | 1,345,628.07 | 1,157,668.88 | 784,707.35 | 581,109.47 | 12,645,068.26 |
| 4. Adjustment not Applicable to Period - Prior True Up | 167,663.00 | 167,661.00 | 167,661.00 | 167,661.00 | 167,661.00 | 167,661.00 | 167,661.00 | 167,661.00 | 167,661.00 | 167,661.00 | 167,661.00 | 167,661.00 | 2,011,934.00 |
| 5. Conservation Revenues Applicable to Period | 1,106,678.70 | 923,581.32 | 999,517.11 | 985,880.22 | 1,471,339.06 | 1,411,674.68 | 1,633,622.16 | 1,584,951.24 | 1,513,289.07 | 1,325,329.88 | 952,368.35 | 748,770.47 | 14,657,002.26 |
| 6. Conservation Expenses (CT-3, Page 3, Line 15) | 801,108.03 | 532,642.58 | 532,642.58 1,480,343.08 | 629,968.26 | 868,664.85 | 645,602.54 | 764,490.45 | 825,280.78 | 1,216,273.86 | 400,883.32 | 678,624.48 | 765,607.57 | 9,609,489.80 |
| 7. True Up this Period (Line 5 - 6) | 305,570.67 | 390,938.74 | (480,825.97) | 355,911.96 | 602,674.21 | 766,072.14 | 869,131.71 | 759,670.46 | 297,015.21 | 924,446.56 | 273,743.87 | (16,837.10) | 5,047,512.46 |
| 8. Interest Provision this Period (CT-3, Page 5, Line 11) | 4,972.44 | 5,334.82 | 4,989.98 | 4,549.82 | 5,101.42 | 90.600,9 | 6,847.11 | 7,559.01 | 7,939.03 | 7,847.11 | 7,808.09 | 20,051.97 | 89,009.86 |
| 9. True Up & Interest Provision Beginning of Month | 2,401,822.63 | 2,544,702.74 | 2,773,315.30 | 2,129,818.31 | 2,322,619.09 | 2,762,733.72 | 3,367,153.92 | 4,075,471.74 | 4,675,040.21 | 4,812,333.45 | 5,576,966.12 | 5,690,857.08 | 2,401,822.63 |
| 10. Prior True Up Collected or Refunded | (167,663.00) | (167,661.00) | (167,661.00) | (167,661.00) | (167,661.00) | (167,661.00) | (167,661.00) | (167,661.00) | (167,661.00) | (167,661.00) | (167,661.00) | (167,661.00) | (2,011,934.00) |
| 11. End of Period- Net True Up | 2,544,702.74 2,773,315.30 | 2,773,315.30 | 2,129,818.31 | 2,322,619.09 | 2,762,733.72 | 3,367,153.92 | 4,075,471.74 | 4,675,040.21 | 4,812,333.45 | 5,576,966.12 | 5,690,857.08 | 5,526,410.95 | 5,526,410.95 |
| | | | | | | | | | | | | | |

Docket No. 20200002-EG 2019 Final True-Up Filing Exhibit JNF-1 Revised 8 of 25

Gulf Power Company
ENERGY CONSERVATION COST RECOVERY (ECCR)
Calculation of the Final True-Up Amount
For the Period: January 2019 - December 2019

Computation of Interest Expense Energy Conservation Adjustment

| Interest Provision | January | February | March | April | Мау | June | July | August | September | October | November | December | Total |
|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------------------|---------------|---------------|-----------|
| 1. Beginning True up Amount | 2,401,822.63 | 2,544,702.74 | 2,773,315.30 | 2,129,818.31 | 2,322,619.09 | 2,762,733.72 | 3,367,153.92 | 4,075,471.74 | 4,675,040.21 | 4,812,333.45 | 5,576,966.12 | 5,690,857.08 | |
| 2. Ending True up before Interest | 2,539,730.30 | 2,767,980.48 | 2,124,828.33 | 2,318,069.27 | 2,757,632.30 | 3,361,144.86 | 4,068,624.63 | 4,667,481.20 | 4,804,394.42 | 5,569,119.01 | 5,683,048.99 | 5,506,358.98 | |
| 3. Total beginning & ending | 4,941,552.93 | 5,312,683.22 | 4,898,143.63 | 4,447,887.58 | 5,080,251.39 | 6,123,878.58 | 7,435,778.55 | 8,742,952.94 | 9,479,434.63 | 9,479,434.63 10,381,452.46 | 11,260,015.11 | 11,197,216.06 | |
| 4. Average True up Amount | 2,470,776.47 | 2,656,341.61 | 2,449,071.82 | 2,223,943.79 | 2,540,125.70 | 3,061,939.29 | 3,717,889.28 | 4,371,476.47 | 4,739,717.32 | 5,190,726.23 | 5,630,007.56 | 5,598,608.03 | |
| 5. Interest Rate First Day Reporting Business Month | 2.4200 | 2.4100 | 2.4100 | 2.4800 | 2.4300 | 2.3900 | 2.3200 | 2.1000 | 2.0500 | 1.9700 | 1.6600 | 1.6700 | |
| 6. Interest Rate First Day Subsequent Business Month | 2.4100 | 2.4100 | 2.4800 | 2.4300 | 2.3900 | 2.3200 | 2.1000 | 2.0500 | 1.9700 | 1.6600 | 1.6700 | 1.5900 | |
| 7. Total of Lines 5 and 6 | 4.8300 | 4.8200 | 4.8900 | 4.9100 | 4.8200 | 4.7100 | 4.4200 | 4.1500 | 4.0200 | 3.6300 | 3.3300 | 3.2600 | |
| 8. Average Interest rate (50% of Line 7) | 2.4150 | 2.4100 | 2.4450 | 2.4550 | 2.4100 | 2.3550 | 2.2100 | 2.0750 | 2.0100 | 1.8150 | 1.6650 | 1.6300 | |
| 9. Monthly Average Interest Rate | 0.002013 | 0.002008 | 0.002038 | 0.002046 | 0.002008 | 0.001963 | 0.001842 | 0.001729 | 0.001675 | 0.001513 | 0.001388 | 0.001358 | |
| Line 8 / 12 10. Interest Adjustment | | | | | | | | | | (3.86) | (3.55) | 12,447.19 | |
| 11. Interest Provision (Line 4 X 9) | 4,972.44 | 5,334.82 | 4,989.98 | 4,549.82 | 5,101.42 | 90.600,9 | 6,847.11 | 7,559.01 | 7,939.03 | 7,847.11 | 7,808.09 | 20,051.97 | 89,009.86 |

Docket No. 20200002-EG 2019 Final True-Up Filing Exhibit JNF-1 Revised 9 of 25

Gulf Power Company ENERGY CONSERVATION COST RECOVERY (ECCR) Calculation of the Final True-Up Amount For the Period: January 2019 - December 2019

Schedule of Capital Investment, Depreciation and Return Energy Select

| Line No. Description | Beginning of Period | January | February | March | April | Мау | June | July | August | September | October | November | December | Total |
|---|------------------------|----------------------------------|---|----------------|----------------|----------------|-----------------------------|----------------|----------------|----------------|-----------------------------|----------------|----------------|--------------|
| 1 Investments Added to Plant In Service (Net of Retirements) | | 13,222.61 | (32,549.47) | 00.00 | 0.00 | 0.00 | 0.00 | 93,093.59 | 11,046.68 | 114,148.44 | 111,954.03 | 6,882.83 | (98,655.82) | |
| 2 Depreciable Base (Cumulative Plant Additions PM Ln 2 + CM Ln 1) 17,150,780.93 17,164,003.54 | 17,150,780.93 | | 17,131,454.07 | 17,131,454.07 | 17,131,454.07 | 17,131,454.07 | 17,131,454.07 | 17,224,547.66 | 17,235,594.34 | 17,349,742.78 | 17,461,696.81 | 17,468,579.64 | 17,369,923.82 | |
| 3 Depreciation Expense (Note A) | | 113,238.79 | 113,282.42 | 113,067.60 | 113,067.60 | 113,067.60 | 113,067.60 | 113,067.60 | 113,682.01 | 113,754.92 | 114,090.89 | 114,978.83 | 114,676.74 | 1,363,042.60 |
| 4 Salvage, Cost of Removal and Retirement | | ٠ | (32,549.47) | • | ٠ | 0.00 | 0.00 | (84,730.67) | (72,477.43) | ٠ | (438,371.20) | ٠ | (148,610.55) | |
| 5 Less: Accum. Depr, COR and Sal. (PM Ln 5 + CM Ln 3 + 4) | (6,668,749.55) | (6,668,749.55) (6,555,510.76) | (6,474,777.81) | (6,361,710.21) | (6,248,642.61) | (6,135,575.01) | (6,022,507.41) | (5,994,170.48) | (5,952,965.90) | (5,839,210.98) | (6,163,491.29) | (6,047,830.13) | (6,081,763.94) | |
| 6 Net Plant In Service (CM Ln 2 - CM Ln 5) | 23,819,530.48 | 23,719,514.30 | 23,606,231.88 | 23,493,164.28 | 23,380,096.68 | 23,267,029.08 | 23,153,961.48 | 23,218,718.14 | 23,188,560.24 | 23,188,953.76 | 23,625,188.10 | 23,516,409.77 | 23,451,687.76 | |
| 7 Net Additions/Reductions to CWIP | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 00.00 | |
| 8 CWIP Balance (PM Ln 8 + CM Ln 7) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 00:00 | |
| 9 Inventory | 1,086,542.95 | 1,086,542.95 | 1,086,542.95 | 925,213.37 | 902,571.27 | 879,352.08 | 872,713.83 | 826,093.63 | 814,476.46 | 786,738.47 | 760,990.17 | 754,557.62 | 737,779.16 | |
| 10 Net Investment (CM Ln 6 + CM Ln 8 + CM Ln 9) | 24,906,073.43 | 24,806,057.25 24,692,774.83 24,4 | 24,692,774.83 | 24,418,377.65 | 24,282,667.95 | 24,146,381.16 | 24,026,675.31 24,044,811.77 | 24,044,811.77 | 24,003,036.70 | 23,975,692.23 | 24,386,178.27 | 24,270,967.39 | 24,189,466.92 | |
| 11 Average Net Investment (PM Ln 10 + CM Ln 10)/2 | | 24,856,065.34 | 24,856,065.34 24,749,416.04 24,555,576.24 | 24,555,576.24 | 24,350,522.80 | 24,214,524.56 | 24,086,528.24 | 24,035,743.54 | 24,023,924.24 | 23,989,364.47 | 23,989,364.47 24,384,123.55 | 24,328,231.58 | 24,230,217.16 | |
| 12 Rate of Return / 12 (Note B) | ı | 0.005763 | 0.005763 | 0.005763 | 0.005763 | 0.005763 | 0.005763 | 0.005817 | 0.005817 | 0.005817 | 0.005817 | 0.005817 | 0.005766 | |
| 13 Return Requirement on Average Net Investment (CM Ln 11 * CM Ln 12) | Ln 12) | 143,245.50 | 142,630.88 | 141,513.79 | 140,332.06 | 139,548.31 | 138,810.66 | 139,815.92 | 139,747.17 | 139,546.13 | 141,842.45 | 141,517.32 | 139,711.43 | 1,688,261.62 |
| 14 Property Tax | | 13,809.94 | 13,809.94 | 13,809.94 | 13,809.94 | 13,809.94 | 13,809.94 | 13,809.94 | 13,809.94 | 13,809.94 | 13,809.94 | 13,809.94 | 13,809.94 | 165,719.28 |
| 15 Total Depreciation, Prop Taxes & Return (CM Ln 3 + CM Ln 13 + CM Ln 14) | CM Ln 14) | 270,294.23 | 269,723.24 | 268,391.33 | 267,209.60 | 266,425.85 | 265,688.20 | 266,693.46 | 267,239.12 | 267,110.99 | 269,743.28 | 270,306.09 | 268,198.11 | 3,217,023.50 |
| | | | | | | | | | | | | | | |

Notes:

(A) Energy Select Property Additions Depreciated at 2.7% per year.

(B) Revenue Requirement Return (includes Income Taxes) is: Jan - Jun 5.763%; Jul - Nov 5.817%; Dec 5.766%.

CT-5

GULF POWER COMPANY

Reconciliation and Explanation of Differences Between Filing and FPSC Audit Report for Months, January 2019 through December, 2019

The audit has not been completed as of the date of this Filing.

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Program Description and Progress

Program Title: Residential Energy Audit and Education

<u>Program Description</u>: This program is the primary educational program to help customers improve the energy efficiency of their new or existing home by providing energy conservation advice and information that encourages the implementation of efficiency measures and behaviors resulting in energy and utility bill savings.

Program Accomplishments:

 Energy Audit – During 2019, Gulf performed 12,581 energy audits. These included 10,006 online audits, 694 in home audits, and 1,881 pre-construction audits.

School-based Awareness and Education

- o Gulf provided professional development in energy-related science and math for 98 elementary, middle and high school teachers who reach an estimated 3,740 students daily. These teachers received continuing education credits, as well as hands-on energy, efficiency and renewable energy classroom materials and curriculum.
- Gulf coordinated monthly activities with student energy teams at three schools, measuring energy use at the school and creating a plan to use energy wisely at school and home. Total student reach is 180 students directly.
- Gulf continued to provide classroom demonstrations and hands-on energy-related activities in schools on a regular basis reaching nearly 225 students.
- Gulf demonstrated energy efficiency and solar energy in "World of Energy" to approximately 2,500 eighth-grade students and their teachers from 20 schools during two-day state Skills USA competition and an additional 800 students in March at the Gulf Coast Science Festival.

Total direct reach was 7,445 students and 98 teachers.

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<u>Program Fiscal Expenditures</u>: For 2019, Gulf projected \$986,966 of expenses compared to actual expenses of \$902,135, resulting in a variance of \$84,831 or 8.6% under the projection.

<u>Program Progress Summary</u>: Since the approval of this program, Gulf Power Company has performed 269,488 residential energy surveys.

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Program Description and Progress

Program Title: Community Energy Saver Program

<u>Program Description</u>: This program assists low-income families with managing their energy costs. Through this program, qualifying customers receive the direct installation of conservation measures at no cost to them. The program also educates families on energy efficiency techniques and behavioral changes to help control their energy use and reduce their electricity expenses.

<u>Program Accomplishments</u>: During 2019, 2,499 of Gulf's customers received the measures included in this program compared to a projection of 3,022 participants, a difference of 523 to the projection.

<u>Program Fiscal Expenditures</u>: For 2019, Gulf projected expenses for this program of \$781,540 compared to actual expenses of \$705,183, resulting in a variance of \$76,357 or 9.8% under the projection.

<u>Program Progress Summary</u>: A total of 23,274 customers have received the efficiency measures included in the Community Energy Saver program since the program's launch in 2011.

CT-6 Page 4 of 15

Program Description and Progress

Program Title: Residential Custom Incentive Program

<u>Program Description</u>: This program is designed to increase energy efficiency in the residential rental property sector. This program promotes the installation of various energy efficiency measures available through other programs, such as HVAC maintenance and quality installation, high performance windows, reflective roofing and Energy Star Window A/Cs. Additional incentives will be included, as appropriate, to overcome the split-incentive barrier which exists in a landlord/renter situation. Moreover, this program promotes the installation of measures included in the Community Energy Saver Program by the landlord of multi-family properties.

<u>Program Accomplishments</u>: During 2019, no participants enrolled in this program. While there are no participants recorded in this year, Gulf continues to work with customers in the rental property sector.

<u>Program Fiscal Expenditures</u>: During 2019, \$51,724 in expenses were projected, compared to actual expenses of \$54,567, resulting in a variance of \$2,843 or 5.5% over the projection.

<u>Program Progress Summary</u>: Since its launch in 2011, one customer has participated in the Landlord/Renter Custom Incentive program.

CT-6 Page 5 of 15

Program Description and Progress

Program Title: HVAC Efficiency Improvement Program

<u>Program Description</u>: This program is designed to increase energy efficiency and improve HVAC cooling system performance for new and existing homes. These efficiencies are realized through:

- HVAC maintenance
- Duct repair
- HVAC Quality Installation

<u>Program Accomplishments</u>: During 2019, compared to the projection for 2019, the following participation was achieved:

| Measure | 2019 Year End Projection | 2019 Actual Participation | Variance |
|------------------|--------------------------------|------------------------------|----------|
| HVAC maintenance | 1,000 | 292 | (708) |
| Duct repair | 600 | 83 | (517) |
| HVAC Quality | 1,200 | 669 | (531) |
| Installation | | | |

<u>Program Fiscal Expenditures</u>: – For 2019, Gulf projected \$934,470 in expenses compared to actual expenses of \$491,287 resulting in a variance of \$443,183 or 47.4% under the projection.

<u>Program Progress Summary</u>: Since its launch in 2011, the following participation has been achieved:

| Measure | Program to Date Actual Participation |
|---------------------------|--------------------------------------|
| HVAC maintenance | 39,123 |
| Duct repair | 22,133 |
| HVAC Quality Installation | 2,552 |

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Program Description and Progress

Program Title: Residential Building Efficiency Program

<u>Program Description</u>: The Residential Building Efficiency Program is designed as an umbrella efficiency program for existing and new residential customers to encourage the installation of eligible equipment and materials as a means of reducing energy and demand. The goals of the program are to increase awareness and customer demand for energy saving measures; to increase availability and market penetration; and to contribute toward long-term energy savings and peak demand reductions.

- High Performance Windows
- Reflective Roof
- ENERGY STAR Window A/C

<u>Program Accomplishments</u>: During 2019, compared to the projection for 2019, the following participation was achieved:

| Measure | 2019 Year End Projection | 2019 Actual Participation | Variance |
|--------------------------|--------------------------------|------------------------------|----------|
| High Performance Windows | 878 | 714 | (164) |
| Reflective Roof | 382 | 281 | (101) |
| ENERGY STAR Window A/C | 12 | 17 | 5 |

<u>Program Fiscal Expenditures</u>: For 2019, Gulf projected \$572,848 in expenses compared to actual expenses of \$375,702, resulting in a variance of \$197,146 or 34.4% under the projection.

<u>Program Progress Summary</u>: Since its launch in 2011, the following participation has been achieved:

| Measure | Program to Date Actual Participation |
|--------------------------|--------------------------------------|
| High Performance Windows | 5,956 |
| Reflective Roof | 2,074 |
| ENERGY STAR Window A/C | 865 |

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Program Description and Progress

Program Title: Energy Select

<u>Program Description</u>: The overall program is designed to provide customers with a means of controlling their energy purchases by conveniently programming their heating and cooling systems and major appliances, such as electric water heaters and pool pumps, to respond automatically to prices that vary during the day and by season in relation to the Company's cost of producing or purchasing energy.

<u>Program Accomplishments</u>: During 2019, the Energy *Select* program experienced an addition of 836 participants compared to a projection of 588 or 248 over the projection.

<u>Program Fiscal Expenditures</u>: During 2019, there were projected expenses of \$5,446,163 compared with actual expenses of \$5,544,676. This results in a variance of \$98,513 or 1.8% over the projection.

<u>Program Progress Summary</u>: As of December 2019, there are 20,098 customer participating in the Energy Select program.

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Program Description and Progress

Program Title: Commercial/Industrial Audit

<u>Program Description</u>: This program is designed to provide professional advice to Gulf's existing commercial and industrial customers on how to reduce and make the most efficient use of energy. This program covers from the smallest commercial customer, requiring only a walk-through survey, to the use of computer programs which will simulate several design options for very large, energy-intensive customers. Customers may participate by requesting a basic Energy Analysis Audit (EAA) provided through either an on-site survey or an on-line survey. A more comprehensive analysis can be provided by conducting a Technical Assistance Audit (TAA).

<u>Program Accomplishments</u>: During 2019, the Company performed 169 commercial/industrial audits. These included 109 walk-through audits and 60 on-line audits. The total projection for 2019 was 134 audits for a variance of 35 more participants than projected.

<u>Program Fiscal Expenditures</u>: For 2019, Gulf projected expenses of \$435,196 compared to actual expenses of \$472,106 for a variance of \$36,910 or 8.5% over the projection.

<u>Program Progress Summary</u>: Since this program was launched, 23,411 commercial/industrial audits have been performed.

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Program Description and Progress

<u>Program Title</u>: Commercial HVAC Retrocommissioning Program

<u>Program Description</u>: This program offers basic retrocommissioning at a reduced cost for qualifying installations of existing commercial and industrial customers. It is designed to diagnose the performance of the HVAC cooling unit(s) operating in commercial buildings with the support of an independent computerized quality control process and to make improvements to the system to bring it to full efficiency. This program includes air cooled and water cooled equipment – identified as A/C, heat pump, direct expansion (DX) or geothermal cooling and heating.

<u>Program Accomplishments</u>: During 2019, 7 customers participated in this program compared to a projection of 14 participants, resulting in a variance of 7 fewer participants than projected.

<u>Program Fiscal Expenditures</u>: For 2019, the Company projected \$128,317 in program expenses compared to actual expenses of \$131,968, resulting in a variance of \$3,651 or 2.8% over the projection.

<u>Program Progress Summary</u>: Since its launch in 2011, 1,311 customers have participated in this program.

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Program Description and Progress

Program Title: Commercial Building Efficiency Program

<u>Program Description</u>: This program is designed as an umbrella efficiency program for existing commercial and industrial customers to encourage the installation of eligible high-efficiency equipment as a means of reducing energy and demand. The goals of the program are to increase awareness and customer demand for high-efficiency, energy-saving equipment; increase availability and market penetration of energy efficient equipment; and contribute toward long-term energy savings and peak demand reductions. These goals will be accomplished through commercial geothermal heat pumps, ceiling/roof insulation, and reflective roofs.

<u>Program Accomplishments</u>: During 2019, compared to the 2019 projection, the measures in this program have had the following participation:

| Program | Annual Projections (2019) | Actual Participation (2019) | Variance |
|---------------------------------------|---------------------------------|-----------------------------------|-----------|
| Commercial Geothermal Heat | 170 | 71 | (99) |
| Pump (tons of installed HVAC) | | | |
| Ceiling/Roof Insulation (square feet) | 71,436 | 29,765 | (41,671) |
| Commercial Reflective Roof | 821,210 | 555,308 | (265,902) |
| (square feet) | | | |

<u>Program Fiscal Expenditures</u>: During 2019, the Company projected \$295,391 in expenses compared to actual expenses of \$240,054 for a variance of \$55,337 or 18.7% under the projection.

<u>Program Progress Summary</u>: Since its launch in 2011, customer participation is shown in the table below.

| Program | Program to Date Participation |
|---------------------------------|----------------------------------|
| Commercial Geothermal Heat | 649 |
| Pump (tons of installed HVAC) | |
| Ceiling/Roof Insulation (square | 474,300 |
| feet) | |
| Commercial Reflective Roof | 4,097,164 |
| (square feet) | |

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Program Description and Progress

Program Title: Commercial/Industrial Custom Incentive

<u>Program Description</u>: This program is designed to establish the capability and process to offer advanced energy services and energy efficient end-user equipment to Commercial/Industrial customers. These energy services include comprehensive audits, design, and construction of energy conservation projects. Specifically, projects covered under this program would be demand reduction or efficiency improvement retrofits that are beyond the scope of other programs.

Program Accomplishments: During 2019, there were no participants in this program.

<u>Program Fiscal Expenditures</u>: During the reporting period, the Company projected expenses of \$29,500 compared to actual expenses of \$30,598, resulting in a variance of \$1,098, or 3.7% over the projection.

<u>Program Progress Summary</u>: Since its launch in 2011, 15 customers have participated in the Commercial/Industrial Custom Incentive program resulting in at the meter reductions of 7,070,333 kWh (energy), 741 winter kW (demand) and 1,151 summer kW (demand).

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Program Description and Progress

Program Title: Critical Peak Option (CPO)

<u>Program Description</u>: This program offers customers on Gulf Power's Large Power Time of Use (LPT) rate schedule an option to receive credits for capacity that can be reduced during peak load conditions (critical peak events). The program provides a fixed, per KW credit for measured On-Peak Demand and a Critical Peak Demand Charge for any measured demand recorded during a called critical peak event.

<u>Program Accomplishments</u>: During the first six months of 2019, one customer participated in this program. As of December 2019, no customers were enrolled in this program.

<u>Program Fiscal Expenditures</u>: During the reporting period, the Company projected expenses of \$572 compared to actual expenses of \$572, resulting in a variance of \$0 or 0% over/under the projection.

<u>Program Progress Summary</u>: This program became a part of Gulf's DSM Plan effective July 1, 2017 pursuant to Gulf's Stipulation and Settlement Agreement approved by the Commission in Order No. PSC-17-0178-S-EI dated May 16, 2017.

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Program Description and Progress

Program Title: Curtailable Load (CL) Rider

<u>Program Description</u>: The CL Rider provides qualifying customers capacity payments for load which can be curtailed during certain conditions. Customers who qualify for the program must commit to a minimum non-firm demand reduction of 4,000 kilowatts (kW). Customers enrolling in the program enter into a CL Service Agreement with Gulf Power for a ten-year period beyond the date of the next planned generating unit addition. The pilot program will be closed to additional customers when the total non-firm demand subject to CL Service Agreements reaches 50 megawatts.

<u>Program Accomplishments</u>: During 2019, there were 24 customers participating in this program.

<u>Program Fiscal Expenditures</u>: During 2019 the Company projected expenses of \$660,641 compared to actual expenses of \$660,641 resulting in a variance of \$0 or 0% under/over the projection.

<u>Program Progress Summary</u>: This program became a part of Gulf's DSM Plan effective May 2018 pursuant to Commission in Order No. PSC-2018-0159-PAA-EI dated March 21, 2018. Since its launch 24 customers have participated in this program.

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Program Description and Progress

Program Title: Residential Service Time of Use Pilot Program

Program Description: The Residential Service Time of Use (RSTOU) rate pilot provides residential customers the opportunity to use customer-owned equipment to respond automatically and take advantage of a variable pricing structure with a critical peak credit component. In order to control program expenses and facilitate monitoring and evaluation, the pilot was initially offered to a group of approximately 400 residential customers who meet the program standards. In order to further encourage customers to utilize a qualifying Wi-Fi enabled thermostat, the RSTOU pilot offers customers a per event credit for allowing their thermostat to automatically adjust customers' HVAC equipment settings during a critical event period. This option puts the customer in complete control of their energy purchase without utility-owned equipment. The objective of this pilot was to measure customer response to a variable price rate with customer-owned equipment. Customers have an opportunity for additional savings by shifting energy purchases to the lower priced periods, while providing peak demand reduction during the high and critical periods.

The company submitted a final report on the results of this pilot program in August 2018.

<u>Program Accomplishments</u>: As of December 2019, 300 of the original 330 customers continued participation in this program.

<u>Program Fiscal Expenditures</u>: During 2019, the Company projected expenses of \$10,000 compared to actual expenses of \$0, resulting in a variance of \$10,000 or 100% under the projection.

<u>Program Progress Summary</u>: Since its launch in February 2016, 330 customers have participated in this program.

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Program Description and Progress

Program Title: Conservation Demonstration and Development

<u>Program Description</u>: A package of conservation programs was approved by the FPSC in Order No. 23561 for Gulf Power Company to explore and to pursue research, development, and demonstration projects designed to promote energy efficiency and conservation. This program serves as an umbrella program for the identification, development, demonstration and evaluation of new or emerging enduse technologies.

Program Accomplishments:

Gulf did not initiate any new research projects in 2019. Additionally, all final reports for completed research and development projects have been submitted.

<u>Program Fiscal Expenditures</u>: Program expenses were forecasted at \$0 for the period January through December 2019 compared to actual expenses of \$0 for a variance of \$0 or 0% over/under the projection.

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GULF POWER COMPANY

ENERGY CONSERVATION COST RECOVERY CLAUSE INDEX OF SCHEDULES

| Schedule Number | Title | Pages |
|--------------------|--|-------|
| C-1 | Summary of Cost Recovery Clause Calculation | 2-4 |
| C-2 | Projected Program Costs for January 2021 - December 2021 | 5-7 |
| C-3 | Conservation Program Costs for January 2020 - June 2020 Actual July 2020 - December 2020 Estimated | 8-14 |
| C-4 | Calculation of Conservation Revenues | 15 |
| C-5 | Program Descriptions and Progress Reports | 16-33 |
| C-6 | 2021 ECCR Factors | 34 |
| C-7 | Capital Structure and Cost Rates | 35 |

FLORIDA PUBLIC SERVICE COMMISSION

DOCKET: 20200002-EG EXHIBIT: 9

PARTY: JNF-2

DESCRIPTION: Schedules C-1 through C-6

Schedule C-1 Page 1 of 3

GULF POWER COMPANY ENERGY CONSERVATION CLAUSE SUMMARY OF PROJECTED COST RECOVERY CLAUSE CALCULATION For the Period: January, 2021 Through December, 2021

| | | | | | | | \$ |
|------------|---|-------------------------------------|---------------------|-----------------------|-------------|------------|---|
| 1. | Net Program Cost (Schedule C-2 | ts: Projected fo Page 2 of 3, Li | | | | | 11,154,212 |
| 2. | True Up Over/(Un (Schedule C-3 | der) Recovery , Page 3 of 5, L | ine 11) | | | | (1,891,091) |
| 3. | Total (Line 1 + Lin | ne 2) | | | | , | 9,263,121 |
| 4. | Cost Subject to Re | evenue Taxes | | | | | 9,263,121 |
| 5. | Revenue Tax | | | | | , | 1.00072 |
| 6. | Total Recoverable | e Cost | | | | · | 9,269,790 |
| | Program costs are costs, see below. schedule C-2, pag PSC-93-1845-FO | The allocation ge 2 of 3, and is | of projected E0 | CCR costs bet | ween demand | and energy | is shown on |
| 7. | Total Cost | | | | | | 9,269,790 |
| 8. | Energy Related C | osts | | | | | 6,500,324 |
| 9. | Demand Related | Costs (total) | | | | | 2,769,466 |
| 10. | Demand Costs All | located on 12 C | P | | | | 2,556,430 |
| 11. | Demand Costs All | located on 1/13 | th | | | | 213,036 |
| | | Energy \$ | * Demand \$ | Total | Energy | Demand | Total Recoverable Costs Including Revenue Taxes |
| | • | \$ | \$ | \$ | \$ | \$ | \$ |
| | True Up | 6,184,590 | 3,340,986 | 9,525,576 | (1,228,697) | (663,756) | (1,892,453) |
| 13. 14. | Percentage Projected 2021 | 64.93% 7,723,460 | 35.07% 3,430,752 | 100.00% 11,154,212 | 7,729,021 | 3,433,222 | 11,162,243 |
| 15. | Percentage | 69.24% | 30.76% | 100.00% | | | |
| 16. | Total | | | = | 6,500,324 | 2,769,466 | 9,269,790 |

^{*} Note: Demand dollars are half of Energy Select and all of Curtailable Load.

100.00000%

100.00000%

1,831,185

10,732,030,892

10.730.068.000

Page 2 of 3 Schedule C-1

CALCULATION OF ENERGY & DEMAND ALLOCATION % BY RATE CLASS ENERGY CONSERVATION COST RECOVERY FACTORS For the Period: January, 2021 Through December, 2021 **GULF POWER COMPANY**

| _ | Percentage of 12 CP KW Demand at Generation | 58.08655% | 3.41272% | 20.99899% | 5.43312% | 11.69043% | 0.08009% | 0.29810% | |
|---|---|---------------|-------------|------------------|-------------|-------------------|-------------|------------|--|
| Ι | Jan - Dec 2021 Percentage of FKWH Sales 12 at Generation | 50.56646% | 2.91760% | 23.24812% | 6.94287% | 14.96719% | 0.91849% | 0.43927% | |
| O | Projected Avg 12 CP KW at Generation | 1,063,672 | 62,493 | 384,530 | 99,490 | 214,073 | 1,467 | 5,459 | |
| ш | Jan - Dec 2021 Projected KWH Sales at Generation | 5,426,807,938 | 313,118,077 | 2,494,994,896 | 745,110,454 | 1,606,283,467 | 98,573,051 | 47,143,009 | |
| Ш | Energy Loss Expansion Factor | 1.00559591 | 1.00559477 | 1.00544671 | 0.99210885 | 0.97666479 | 1.00560119 | 1.00558881 | |
| Ω | Demand Loss Expansion Factor | 1.00609343 | 1.00608241 | 1.00590017 | 0.98747379 | 0.96884429 | 1.00619545 | 1.00617773 | |
| U | Projected Avg 12 CP KW <u>at Meter</u> | 1,057,230 | 62,115 | 382,275 | 100,753 | 220,958 | 1,458 | 5,425 | |
| Ω | Jan - Dec 2021 Projected KWH Sales <u>at Meter</u> | 5,396,609,000 | 311,376,000 | 2,481,479,000 | 751,037,000 | 1,644,662,000 | 98,024,000 | 46,881,000 | |
| ∢ | Average 12 CP Load Factor at Meter | 58.270328% | 57.224449% | 74.102156% | 85.094449% | 84.969637% | 767.743332% | 98.645916% | |
| | Rate Class | RS, RSVP | SS | GSD, GSDT, GSTOU | LP, LPT | PX, PXT, RTP, SBS | II / I - SO | III-SO | |

Notes:

TOTAL

Column A = Average 12 CP load factor based on actual 2015 load research data.

Column C = Column B / (8760 hours x Column A), 8,760 is the number of hours in 12 months. Column F = Column B x Column E
Column G = Column C x Column D

Column H = Column F / Total Column F

Column I = Column G / Total Column G

Page 3 of 3 Schedule C-1

ENERGY CONSERVATION COST RECOVERY FACTORS CALCULATION OF ENERGY & DEMAND ALLOCATION % BY RATE CLASS For the Period: January, 2021 Through December, 2021 **GULF POWER COMPANY**

| | ∢ | Ф | O | Ω | Ш | Ш | Ø | I |
|-------------------|---|---|-------------|------------------------------|----------------------|---------------------------------------|---|---|
| Rate Class | Jan - Dec 2021 Percentage of KWH Sales at Generation | Percentage of 12 CP KW Demand at Generation | Demand / | Demand Allocation 1/13 th | Energy Allocation | Total Conservation <u>Costs</u> | Jan - Dec 2021 Projected KWH Sales <u>at Meter</u> | Conservation Recovery Factor cents per KWH |
| RS, RSVP | 50.56646% | 58.08655% | \$1,484,942 | \$107,723 | \$3,286,984 | \$4,879,649 | 5,396,609,000 | 0.090 |
| SS | 2.91760% | 3.41272% | 87,244 | 6,216 | 189,653 | 283,113 | 311,376,000 | 0.091 |
| GSD, GSDT, GSTOU | 23.24812% | 20.99899% | 536,824 | 49,527 | 1,511,203 | 2,097,554 | 2,481,479,000 | 0.085 |
| LP, LPT | 6.94287% | 5.43312% | 138,894 | 14,791 | 451,309 | 604,994 | 751,037,000 | 0.081 |
| PX, PXT, RTP, SBS | 14.96719% | 11.69043% | 298,858 | 31,886 | 972,916 | 1,303,660 | 1,644,662,000 | 0.079 |
| II/I-SO | 0.91849% | 0.08009% | 2,047 | 1,957 | 59,705 | 63,709 | 98,024,000 | 0.065 |
| III-SO | 0.43927% | 0.29810% | 7,621 | 936 | 28,554 | 37,111 | 46,881,000 | 0.079 |
| TOTAL | 100.00000% | 100.0000% | \$2,556,430 | \$213,036 | \$6,500,324 | \$9,269,790 | 10,730,068,000 | |

Notes:

A Obtained from Schedule C-1, page 2 of 3, column H
B Obtained from Schedule C-1, page 2 of 3, column I
C Total from C-1, page 1, line 10 * column B
D Total from C-1, page 1, line 11 * column A
E Total from C-1, page 1, line 8 * column A
F Sum of Columns C, D and E
G Projected kWh sales for the period January 2021 through December 2021
H Column F / G

GULF POWER COMPANY ENERGY CONSERVATION CLAUSE PROJECTED CONSERVATION PROGRAM NET COSTS For the Period: January, 2021 Through December, 2021

| | - | Depreciation, Return & | Payroll 8 | Materials & | | | | | | - | Grand | <u> </u> |
|--------------|---|---------------------------|--------------|-------------|-----------|-------------|------------|----------|--------|---------------|-------|------------|
| | Programs | Taxes | Benefits | Supplies | Services | Advertising | Incentives | Vehicles | Other | Costs | Fees | Costs |
| | Residential Conservation Programs: | | | | | | | | | | | |
| - | Residential Home Energy Survey (HES) | 0 | 435,609 | 110,925 | 218,800 | 329,677 | 0 | 0 | 5,500 | 1,100,511 | 0 | 1,100,511 |
| 2 | Residential Low Income - Community Energy Saver | 0 | 47,471 | 2,250 | 1,130,076 | 0 | 0 | 0 | 250 | 1,180,047 | 0 | 1,180,047 |
| ω. | Residential HVAC | 0 | 186,342 | 7,950 | 40,000 | 20,000 | 337,500 | 0 | 200 | 622,292 | 0 | 622,292 |
| 4 | Residential Ceiling Insulation | 0 | 127,107 | 7,950 | 40,000 | 40,000 | 270,000 | 0 | 200 | 485,557 | 0 | 485,557 |
| 5. | Residential High Efficiency Pool Pump | 0 | 175,785 | 7,950 | 40,000 | 40,000 | 397,500 | 0 | 200 | 661,735 | 0 | 661,735 |
| 9. | Energy Select | 3,261,058 | 367,782 | 16,524 | 1,536,324 | 200,000 | 0 | 0 | 1,500 | 5,383,188 | 0 | 5,383,188 |
| | Subtotal | 3,261,058 | 1,340,096 | 153,549 | 3,005,200 | 659,677 | 1,005,000 | 0 | 8,750 | 9,433,330 | 0 | 9,433,330 |
| | Commercial / Industrial Conservation Programs: | | | | | | | | | | | |
| 7. | Business Energy Survey (BES) | 0 | 295,173 | 32,965 | 24,100 | 20,000 | 0 | 0 | 5,500 | 407,738 | 0 | 407,738 |
| ω. | | 0 | 131,474 | 000'9 | 0 | 0 | 266,900 | 0 | 2,000 | 406,374 | 0 | 406,374 |
| 6 | Business Custom Incentive | 0 | 34,862 | 2,250 | 2,000 | 0 | 25,000 | 0 | 200 | 67,612 | 0 | 67,612 |
| | Subtotal | 0 | 461,509 | 41,215 | 29,100 | 50,000 | 291,900 | 0 | 8,000 | 881,724 | 0 | 881,724 |
| 10. | 10. Conservation Demonstration and Development | 0 | 0 | 0 | 100,000 | 0 | 0 | 0 | 0 | 100,000 | 0 | 100,000 |
| ; | | (| 0 | • | (| C | 0 | c | • | 000 | C | 0 |
| - | 11. Curtaliable Load | 0 | 9,800 | 0 | 0 | 0 | 7.29,358 | 0 | 0 | 739,158 | 0 | 739,158 |
| | ı | | | | | | | | | | | |
| 12. | 12. Total All Programs | 3,261,058 | 1,811,405 | 194,764 | 3,134,300 | 709,677 | 2,026,258 | 0 | 16,750 | 11,154,212 | 0 | 11,154,212 |
| 13. | 13. Less: Base Rate Recovery | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 4. | 14. Net Program Costs | 3,261,058 | 1,811,405 | 194,764 | 3,134,300 | 709,677 | 2,026,258 | 0 | 16,750 | 11,154,212 | 0 | 11,154,212 |

GULF POWER COMPANY ENERGY CONSERVATION CLAUSE PROJECTED CONSERVATION PROGRAM COSTS (NET OF PROGRAM FEES) For the Period: January, 2021 Through December, 2021

| Residential Conservation Programs: JAN FEB 1. Residential Home Energy Survey (HES) 89,731 88,209 | | - | | | | | - | - | | | | | |
|--|-------------|---------|---------|---------|-----------|---------|---------|---------|---------|-----------|--------------------|-----------|-----------|
| 89,731 | 3 MAR | APR | MAY | NON | <u>70</u> | AUG | SEP | OCI | NOV | DEC | TOTAL | COSTS | COSTS |
| | 209 93,825 | 92,258 | 90,690 | 92,258 | 92,258 | 92,258 | 92,258 | 069'06 | 92,258 | 93,824 | 1,100,511 | | 1,100,511 |
| 2. Residential Low Income - Community Energy Saver 99,773 99,595 | 595 98,250 | 98,068 | 97,884 | 98,068 | 98,068 | 98,067 | 98,068 | 97,885 | 28,067 | 98,250 | 1,180,047 | | 1,180,047 |
| 3. Residential HVAC 50,298 | | 52,101 | 51,403 | 52,101 | 52,101 | 52,101 | 52,101 | 51,403 | 52,101 | 52,805 | 622,292 | | 622,292 |
| 4. Residential Ceiling Insulation 39,371 | 371 41,124 | 40,634 | 40,145 | 40,634 | 40,634 | 40,634 | 40,634 | 40,145 | 40,634 | 41,124 | 485,557 | | 485,557 |
| 5. Residential High Efficiency Pool Pump 54,291 53,634 | 334 56,058 | 55,381 | 54,705 | 55,381 | 55,381 | 55,381 | 55,381 | 54,705 | 55,381 | 56,058 | 661,735 | | 661,735 |
| 6. Energy Select 442,244 | 244 447,624 | 447,226 | 446,871 | 448,740 | 449,210 | 450,101 | 451,416 | 451,035 | 452,776 | 454,512 | 5,383,188 | 2,691,594 | 2,691,594 |
| Subtotal 776,053 773,350 | 350 789,679 | 785,667 | 781,697 | 787,181 | 787,651 | 788,541 | 789,857 | 785,862 | 791,216 | 796,572 | 9,433,330 | 2,691,594 | 6,741,736 |
| Commercial / Industrial Conservation Programs: | | | | | | | | | | | | | |
| 7. Business Energy Survey (BES) 32,669 31,662 | 362 35,377 | 34,340 | 33,303 | 34,340 | 34,340 | 34,340 | 34,340 | 33,303 | 34,340 | 35,379 | 407,738 | | 407,738 |
| 8. Business HVAC 33,226 32,734 | 734 34,547 | 34,041 | 33,535 | 34,041 | 34,041 | 34,041 | 34,041 | 33,535 | 34,041 | 34,547 | 406,374 | | 406,374 |
| 9. Business Custom Incentive 5,465 5,335 | 335 5,815 | 5,681 | 5,547 | 5,681 | 5,681 | 5,681 | 5,681 | 5,547 | 5,681 | 5,815 | 67,612 | | 67,612 |
| Subtotal 71,361 69,732 | 732 75,740 | 74,063 | 72,386 | 74,063 | 74,063 | 74,063 | 74,063 | 72,386 | 74,063 | 75,742 | 881,724 | 0 | 881,724 |
| 0 | 0 000 | 0000 | 000 | 0000 | 0000 | 0000 | 0000 | 0000 | 0000 | 0000 | 000 | | 000 |
| 10. CONSELVATION DEMINISTRATION AND DEVELOPMENT 0,533 0,533 | | 0,00 | 0,000 | 0,000 | 0,000 | 0,000 | 0,000 | 0,00 | 0,000 | 0,00 | 000,000 | | 000,000 |
| 11. Curtailable Load 61,597 61,597 | 597 61,597 | 61,597 | 61,597 | 61,597 | 61,597 | 61,597 | 61,597 | 61,597 | 61,597 | 61,597 | 739,158 | 739,158 | 0 |
| | | | | | | | | | | | | | |
| 12. Total All Programs 917,344 913,012 | 012 935,349 | 929,660 | 924,013 | 931,174 | 931,644 | 932,534 | 933,850 | 928,178 | 935,209 | 942,244 | 942,244 11,154,212 | 3,430,752 | 7,723,460 |
| 13. Less: Base Rate Recovery 0 0 | 0 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 14. Net Program Costs 913,012 | 012 935,349 | 929,660 | 924,013 | 931,174 | 931,644 | 932,534 | 933,850 | 928,178 | 935,209 | 942,244 1 | 942,244 11,154,212 | 3,430,752 | 7,723,460 |

Schedule C-2 Page 3 of 3

GULF POWER COMPANY
ENERGY CONSERVATION CLAUSE
SCHEDULE OF CAPITAL INVESTMENT, DEPRECIATION, RETURN AND PROPERTY TAXES
Energy Select
For the Period: January, 2021 Through December, 2021

| d) | 385 | | 379 19,560,942 | 19,560,942 19,6 128,346 ´ | 19,560,942 19,6 128,346 19,560,942 19,6 | 19,560,942 19,6 128,346 19,560,942 19,6 | 19,560,942 19,6 128,346 19,600,942 19,6 0 0 (3,457,841) (3,5 | 19,560,942 19,60 | 19,560,942 19,60 | 19,560,942 19,60 | 19,560,942 128,346 19,560,942 0 (3,457,841) 23,018,783 0 0 0 | 19,560,942 19,60,942 19,60,942 19,60,942 19,60,942 19,60,942 19,60,942 19,60,942 19,60,944 23,361,727 23,50,944 23,361,727 23,50,944 23,361,727 23,50,944 23 | 19,560,942 19,60,942 19,60,942 19,60,942 19,60,942 19,60,942 19,60,942 19,60,942 19,60,942 23,047,727 23,395,968 23,395,9 | 19,560,942 19,60,942 19,60,942 19,60,942 19,60,942 19,60,942 19,60,942 19,60,942 19,60,942 19,60,944 23,342,944 23,361,727 23,395,968 23,00,005735 0,0,005735 0,0,005735 0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0, | 19,560,942 19,6 19,560,942 19,6 0 (3,457,841) (3,5 23,018,783 23,0 0 0 342,944 2 23,381,727 23,5 23,395,968 23,5 0,005735 0,0 | 19,560,942 19,60,942 19,60,942 19,60,942 19,60,942 19,60,942 19,60,942 19,60,942 19,60,942 19,60,942 19,60,944 23,361,727 23,395,968 23,23,395,968 23,41,776 12,928 |
|---------------------------------------|--|-----------------------|-----------------------------|---|--|---|--|--|--|--|--|--|--|---|---|--|
| Projected Projected Sept Oct | 144,131 114,385 | 19,331,994 19,446,379 | | 126,640 127,591 | , 19,4 | | 126,640 19,331,994 0 (3,713,778) | 126,640 19,331,994 0 (3,713,778) 23,045,772 | 126,640 19,331,994 0 (3,713,778) 23,045,772 | 126,640 19,331,994 0 (3,713,778) 23,045,772 | 126,640 19,331,994 0 (3,713,778) 23,045,772 0 0 | 126,640 19,331,994 0 (3,713,778) 23,045,772 0 0 452,339 | 126,640 19,331,994 0 (3,713,778) 23,045,772 0 0 452,339 23,498,111 | 126,640 19,331,994 0 (3,713,778) 23,045,772 0 452,339 23,498,111 23,456,329 0.005735 | 126,640 19,331,994 0 (3,713,778) 23,045,772 0 0 452,339 23,498,111 23,498,111 23,496,329 0 0005735 | 126,640 19,331,994 0 (3,713,778) 23,045,772 0 0 452,339 23,498,111 23,498,111 23,498,111 23,498,111 134,522 12,928 |
| cted Projected ly August | 143,630 143,880 | 3,982 19,187,863 | | 124,742 125,690 | 19, | | | | | | | | | | | |
| Projected Projected June July | 123,729 143 | 18,900,352 19,043,982 | 123,926 124 | | 18,900,352 19,043 | | _ | | | | | | | | | |
| d Projected May | 123,527 | 18,776,623 | 96 123,110 | | 196 18,776,623 | | | | | | | | | | | |
| Projected Projected March April | 117,776 123,338 | 18,529,758 18,653,096 | 121,519 122,296 | 18,529,758 18,653,096 | | 0 | 0 0 (4,460,182) (4,337,886) | '' | '1 | | | | | | | |
| Projected Pro February M | 117,587 | 18,411,982 18,5 | 120,743 | 18,411,982 | | 0 | | | | | | 0 | 0 34 0 0 0 19 7 7 | 34 27 27 27 27 28 28 28 28 28 28 28 28 28 28 28 28 28 | 34 11) 11) 119 119 119 119 119 119 119 119 119 119 | 0 34 38 38 38 39 30 31 32 33 34 |
| Beginning Projected of Period January | 117,397 | 18,176,998 18,294,396 | 119,968 | 18,176,998 18,294,396 | C | > | (4,822,412) (4,702,444) | | | | | | | | | |
| Description of | Additions to Plant In Service (Net of Retirements) | 2. Depreciation Base | 3. Depreciation Expense (A) | 4. Cumulative Plant in Service Additions 18 | Salvage Cost of Removal and Retirement | | Less: Accumulated Depreciation | Less: Accumulated Depreciation Net Plant in Service (Line 4 - 6) | Less: Accumulated Depreciation Net Plant in Service (Line 4 - 6) Net Additions/Reductions to CWIP | Less: Accumulated Depreciation Net Plant in Service (Line 4 - 6) Net Additions/Reductions to CWIP CWIP Balance | Less: Accumulated Depreciation Net Plant in Service (Line 4 - 6) Net Additions/Reductions to CWIP CWIP Balance Inventory | umulated Depreciation in Service (Line 4 - 6) ons/Reductions to CWIP ance there (Line 7 + 9 + 10) | umulated Depreciation in Service (Line 4 - 6) ons/Reductions to CWIP ance tment (Line 7 + 9 + 10) | umulated Depreciation in Service (Line 4 - 6) ons/Reductions to CWIP ance thent (Line 7 + 9 + 10) Vet Investment etum / 12 (Including Income Taxes) (B) | umulated Depreciation in Service (Line 4 - 6) ons/Reductions to CWIP ance thent (Line 7 + 9 + 10) Net Investment etum / 12 (Including Income Taxes) (B) squirement on Average Net Investment | umulated Depreciation in Service (Line 4 - 6) ons/Reductions to CWIP ance thent (Line 7 + 9 + 10) Net Investment etum / 12 (Including Income Taxes) (B) aquirement on Average Net Investment Taxes |

Notes:

(A) Energy Select Property Additions Depreciated at 7.9% per year.

(B) Revenue Requirement Return (includes Income Taxes) is 6.8816% per year.

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GULF POWER COMPANY ENERGY CONSERVATION CLAUSE CONSERVATION PROGRAM NET COST January, 2020 Through June, 2020, Actual July, 2020 Through December 2020, Estimated

| Program Net Fees Costs | 0.00 270,543.74 0.00 699,970.00 | | 0.00 86,751.27 | | 0.00 24,723.02 0.00 12,867.00 | 0.00 37,590.02 | 0.00 262,253.81 0.00 175,143.00 | 0.00 437,396.81 | 0.00 86,796.64 0.00 78,190.00 | 0.00 164,986.64 | 0.00 2,521,473.55 0.00 2,835,461.86 | | 0.00 0.00 0.00 0.00 | 0.00 60,392.00 | 0.00 0.00 0.00 |
|--|--|------------|---|------------|---|----------------|--|-----------------|--|-----------------|--|--------------|---|----------------|---|
| Total Costs | 270,543.74 699,970.00 | 970,513.74 | 86,751.27 | 794,646.27 | 24,723.02 12,867.00 | 37,590.02 | 262,253.81 175,143.00 | 437,396.81 | 86,796.64 | 164,986.64 | 2,521,473.55 | 5,356,935.41 | 0.00 | 60,392.00 | 0.00 |
| Other | 2,679.59 | 4,179.59 | 215.66 | 215.66 | 141.66 | 141.66 | 1,123.91 | 1,123.91 | 1,012.17 | 2,012.17 | 1,502.56 | 2,702.56 | 0.00 | 1,025.00 | 0.00 1,025.00 |
| Vehicles | 0.00 | 00.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 00.00 | 0.00 | 00.00 | 0.00 | 00.00 | 0.00 | 00.00 | 00.00 |
| Incentives | 0.00 | 00.00 | 0.00 | 0.00 | 0.00 | 0.00 | 16,626.00 | 33,126.00 | 47,692.92 | 100,192.92 | 0.00 | 00.00 | 0.00 | 45,000.00 | 0.00 |
| Advertising | 35,617.55 290,000.00 | 325,617.55 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 28,770.38 | 177,615.38 | 0.00 | 0.00 | 0.00 |
| Outside Services | 43,759.51 | 223,777.51 | 63,153.93 | 744,378.93 | 0.00 | 00.00 | 169,392.76 120,000.00 | 289,392.76 | 6,020.28 | 8,120.28 | 681,258.12 | 1,541,258.12 | 0.00 | 00.00 | 0.00 |
| Materials & Supplies | 00.0 | 00:00 | 0.00 | 2,250.00 | 0.00 | 00.00 | 200.00 | 200.00 | 00.0 | 0.00 | 0.00 | 1,377.00 | 0.00 | 1,500.00 | 0.00 |
| Payroll & Benefits | 188,487.09 228,452.00 | 416,939.09 | 23,381.68 | 47,801.68 | 24,581.36 12,867.00 | 37,448.36 | 74,911.14 38,643.00 | 113,554.14 | 32,071.27 22,590.00 | 54,661.27 | 211,193.78 | 426,263.78 | 0.00 | 12,867.00 | 0.00 22,590.00 |
| Capital Return, Property Taxes & Depreciation | 0.00 | 0.00 | 00.00 | 00.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,598,748.71 | 3,207,718.57 | 0.00 | 0.00 | 0.00 |
| Actual | Residential Conservation Programs: Residential Energy Audit and Education a. Actual b. Estimated July through December | c. Total | Community Energy Saver a. Actual b. Estimated July through December | c. Total | Residential Custom Incentive a. Actual b. Estimated July through December | c. Total | HVAC Efficiency a. Actual b. Estimated July through December | c. Total | Residential Building Efficiency a. Actual b. Estimated July through December | c. Total | Energy Select a. Actual b. Estimated July through December | c. Total | Residential HVAC (New) a. Actual b. Estimated July through December | c. Total | Residential Ceiling Insulation (New) a. Actual b. Estimated July through December |

GULF POWER COMPANY ENERGY CONSERVATION CLAUSE CONSERVATION PROGRAM NET COST January, 2020 Through June, 2020, Actual July, 2020 Through December 2020, Estimated

| | Net Costs | 0.00 | 71,163.00 | 232,185.28 231,802.00 | 463,987.28 | 50,985.92 30,648.00 | 81,633.92 | 138,480.17 79,405.00 | 217,885.17 | 16,537.16 | 36,011.16 | 0.00 84,313.00 84,313.00 | 0.00 | 0.00 | 0.00 | 25,000.00 |
|--------------------|-------------------------------|---|-----------|---|------------|--|-----------|-------------------------|------------|---------------|-----------|--|---|----------|--|---|
| | Program Fees | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 00.00 | 0.00 | 00.0 |
| | Total Costs | 0.00 | 71,163.00 | 232,185.28 | 463,987.28 | 50,985.92 30,648.00 | 81,633.92 | 138,480.17 79,405.00 | 217,885.17 | 16,537.16 | 36,011.16 | 0.00 84,313.00 84,313.00 | 0.00 | 0.00 | 0.00 | 20,000 |
| | Other | 0.00 | 1,020.00 | 3,129.59 | 3,129.59 | 159.84 | 159.84 | 860.47 | 860.47 | 150.50 | 150.50 | 0.00 | 0.00 | 0.00 | 0.00 |) (|
| | Vehicles | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 00.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 2 |
| | Incentives | 0.00 | 30,000.00 | 0.00 | 00.00 | 0.00 | 1,500.00 | 12,806.75 6,500.00 | 19,306.75 | 0.00 | 0.00 | 0.00 24,000.00 24,000.00 | 0.00 | 00.00 | 0.00 | 00.00 |
| | Advertising | 0.00 | 0.00 | 0.00 | 00.00 | 0.00 | 00.00 | 0.00 | 00.00 | 0.00 | 0.00 | 0.00 | 0.00 | 00:00 | 0.00 | 0.00 |
| | Outside Services | 0.00 | 0.00 | 5,447.49 | 8,447.49 | 2,756.05 | 8,756.05 | 13,521.56 | 13,521.56 | 0.00 2,500.00 | 2,500.00 | 0.00 | 0.00 | 0.00 | 0.00 | 20,000.00 |
| | Materials & Supplies | 0.00 | 1,500.00 | 2,519.41 | 6,519.41 | 3,412.97 | 3,412.97 | 628.92 1,200.00 | 1,828.92 | 0.00 | 0.00 | 0.00 5,460.00 5,460.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Payroll | & Benefits | 0.00 | 38,643.00 | 221,088.79 224,802.00 | 445,890.79 | 44,657.06 23,148.00 | 67,805.06 | 110,662.47 71,705.00 | 182,367.47 | 16,386.66 | 33,360.66 | 0.00 54,853.00 54,853.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Capital Return, | Property Taxes & Depreciation | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | Propr Actual & De | Residential Conservation Programs: Continued Residential High Efficiency Pool Pump (New) a. Actual b. Estimated July through December | c. Total | Commercial / Industrial Conservation Programs: Commercial / Industrial Energy Audit a. Actual b. Estimated July through December | c. Total | HVAC Retrocommissioning a. Actual b. Estimated July through December | c. Total | | c. Total | | c. Iotal | Business HVAC (New) a. Actual b. Estimated July through December c. Total | Residential Time of Use Rate Pilot a. Actual b. Estimated July through December | c. Total | Conservation Demonstration and Development: a. Actual b. Estimated July through December | D. Estillated July till odgil Decelline |
| | | တ် | | 10. | | | | 12. | | 13. | | 4. | 15. | | 16. | |

GULF POWER COMPANY ENERGY CONSERVATION CLAUSE CONSERVATION PROGRAM NET COST January, 2020 Through June, 2020, Actual July, 2020 Through December 2020, Estimated

| | | Capital | | | | | | | | | | |
|----|------------------------------------|---------------------------|---------------------------|-------------|------------------------|-------------|---------------------------------|----------|----------------|--------------|---------|--------------|
| | | Property Tayes | Tayloll % | Materials & | Aciatio | | | | | Total | Program | Me |
| | Actual | & Depreciation | Benefits | Supplies | Services | Advertising | Advertising Incentives Vehicles | Vehicles | Other | Costs | Fees | Costs |
| 17 | 17. Critical Peak Option | - | | | | | | | | | | |
| | a. Actual | 0.00 | 0.00 | 0.00 | 00:00 | 0.00 | 0.00 | 00.0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | b. Estimated July through December | 00.00 | 0.00 | 00.00 | 00:00 | 0.00 | 0.00 | 00.0 | 00.0 | 0.00 | 0.00 | 0.00 |
| | c. Total | 0.00 | 0.00 | 0.00 | 0.00 | 00.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 18 | 18. Curtailable | | | | | | | | | | | |
| | a. Actual | 0.00 | 0.00 | 0.00 | 00:00 | 0.00 | 331,259.04 | 00.0 | 0.00 | 331,259.04 | 0.00 | 331,259.04 |
| | b. Estimated July through December | 00.00 | 0.00 | 00.00 | 00.00 | 00.00 | 331,259.04 | 00.0 | 0.00 | 331,259.04 | 0.00 | 331,259.04 |
| | c. Total | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 662,518.08 | 0.00 | 0.00 | 662,518.08 | 0.00 | 662,518.08 |
| 19 | 19. a. Actual | 1,598,748.71 947,421.30 | 947,421.30 | 6,761.30 | 985,309.70 | 64,387.93 | 408,384.71 | 0.00 | 10,975.95 | 4,021,989.60 | 0.00 | 4,021,989.60 |
| | b. Estimated | 1,608,969.86 | 1,608,969.86 1,007,624.00 | 19,275.00 | 19,275.00 1,879,843.00 | 438,845.00 | 542,259.04 | 00.0 | 6,770.00 | 5,503,585.90 | 0.00 | 5,503,585.90 |
| 20 | 20. Total All Programs | 3,207,718.57 1,955,045.30 | 1,955,045.30 | 26.036.30 | 26.036.30 2.865.152.70 | 503,232,93 | 950.643.75 | 00.0 | 0.00 17,745.95 | 9.525.575.50 | 00.00 | 9.525.575.50 |

GULF POWER COMPANY
ENERGY CONSERVATION CLAUSE
CONSERVATION PROGRAM COSTS (Excusive of Program Fees)
January, 2020 Through June, 2020, Actual
July, 2020 Through December 2020, Estimated

| | | | I E C V | = | July, 2020 | Through Dece | July, 2020 Through December 2020, Estimated | pe | | TAMIFOR | G H | | | | TOTAL ACTUAL & |
|---|------------|-------------|------------|------------|------------|--------------|---|---------------|--------------|------------|------------|------------|------------|--------------|-------------------|
| : | JAN | 8 | MAR | APR | MAY | JONE | TOTAL ACT ADJ | JULY | AUG | SEP | OCT | NOV | DEC | TOTAL EST | COSTS |
| Residential Conservation Programs: 1. Residential Energy Audit and Education | 45,214.10 | 45,913.62 | 41,193.36 | 32,942.26 | 56,221.73 | 49,058.67 | 270,543.74 0.00 | 00 116,661.00 | 0 116,661.00 | 116,662.00 | 116,662.00 | 116,662.00 | 116,662.00 | 699,970.00 | 970,513.74 |
| 2. Community Energy Saver | 69,555.73 | (14,341.06) | 19,855.61 | 3,901.59 | 3,921.48 | 3,857.92 | 86,751.27 0.00 | 00 117,982.00 | 0 117,982.00 | 117,982.00 | 117,983.00 | 117,983.00 | 117,983.00 | 707,895.00 | 794,646.27 |
| 3. Residential Custom Incentive | 3,189.79 | 5,154.86 | 4,070.77 | 4,094.10 | 4,140.23 | 4,073.27 | 24,723.02 0.00 | 00 2,574.00 | 0 2,574.03 | 2,573.00 | 2,573.00 | 1,715.32 | 857.66 | 12,867.00 | 37,590.02 |
| 4. HVAC Efficiency | 22,922.89 | 75,164.14 | 49,472.40 | 31,560.83 | 45,786.57 | 37,346.98 | 262,253.81 0.00 | 00 35,028.00 | 35,028.35 | 35,029.00 | 35,029.00 | 23,352.43 | 11,676.22 | 175,143.00 | 437,396.81 |
| 5. Residential Building Efficiency | 20,503.90 | 11,965.74 | 13,056.94 | 12,564.47 | 21,009.78 | 7,695.81 | 86,796.64 0.00 | 00 15,638.16 | 5 15,638.00 | 15,638.00 | 15,638.00 | 10,425.23 | 5,212.61 | 78,190.00 | 164,986.64 |
| 6. Energy Select | 390,891.61 | 468,527.17 | 373,797.73 | 419,485.24 | 423,772.39 | 444,999.41 | 2,521,473.55 0.00 | 00 472,577.00 | 0 472,576.86 | 472,577.00 | 472,577.00 | 472,577.00 | 472,577.00 | 2,835,461.86 | 5,356,935.41 |
| 7. Residential HVAC (New) | 0.00 | 0.00 | 00:00 | 0.00 | 0.00 | 0.00 | 0.00 0.00 | 00.00 | 00:00 | 0.00 | 20,130.00 | 20,131.00 | 20,131.00 | 60,392.00 | 60,392.00 |
| 8. Residential Ceiling Insulation (New) | 0.00 | 0.00 | 00:00 | 0.00 | 0.00 | 0.00 | 0.00 0.00 | 00.00 | 00:00 | 0.00 | 20,201.00 | 20,201.00 | 20,201.00 | 60,603.00 | 60,603.00 |
| 9. Residential High Efficiency Pool Pump (New) | 0.00 | 0.00 | 00:00 | 0.00 | 0.00 | 0.00 | 0.00 0.00 | 00.00 | 00:00 | 0.00 | 23,721.00 | 23,721.00 | 23,721.00 | 71,163.00 | 71,163.00 |
| Commercial / Industrial Conservation Programs: 10. Commercial / Industrial Energy Audit | 34,219.73 | 49,710.21 | 43,034.86 | 33,782.03 | 40,788.49 | 30,649.96 | 232,185.28 0.00 | 00 38,633.00 | 38,633.00 | 38,634.00 | 38,634.00 | 38,634.00 | 38,634.00 | 231,802.00 | 463,987.28 |
| 11. HVAC Retrocommissioning | 6,527.24 | 11,048.37 | 10,701.86 | 7,757.52 | 7,657.80 | 7,293.13 | 50,985.92 0.00 | 00 6,130.00 | 0 6,130.00 | 6,130.00 | 6,130.00 | 4,085.63 | 2,042.37 | 30,648.00 | 81,633.92 |
| 12. Commercial Building Efficiency | 25,317.19 | 36,646.36 | 18,478.51 | 18,802.25 | 23,473.21 | 15,762.65 | 138,480.17 0.00 | 00 15,881.00 | 0 15,881.00 | 15,881.00 | 15,881.00 | 10,587.39 | 5,293.61 | 79,405.00 | 217,885.17 |
| 13. Commercial / Industrial Custom Incentive | 2,290.82 | 3,448.53 | 2,681.86 | 2,704.83 | 2,727.80 | 2,683.32 | 16,537.16 0.00 | 3,245.00 | 3,245.00 | 3,246.00 | 3,246.00 | 3,246.00 | 3,246.00 | 19,474.00 | 36,011.16 |
| 14. Business HVAC (New) | 0.00 | 0.00 | 00.00 | 00.00 | 0.00 | 0.00 | 0.00 0.00 | 00.00 | 00:00 | 0.00 | 28,105.00 | 28,104.00 | 28,104.00 | 84,313.00 | 84,313.00 |
| 15. Residential Time of Use Rate Pilot | 0.00 | 0.00 | 00.00 | 00.00 | 0.00 | 0.00 | 0.00 0.00 | 00.00 | 00:00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 16. Conservation Demonstration and Development: | 0.00 | 0.00 | 00.00 | 0.00 | 0.00 | 0.00 | 0.00 0.00 | 00.00 | 00:00 | 0.00 | 8,334.00 | 8,333.00 | 8,333.00 | 25,000.00 | 25,000.00 |
| 17. Critical Peak Option | 0.00 | 0.00 | 00.00 | 0.00 | 0.00 | 0.00 | 0.00 0.00 | 00.00 | 0.00 | 00.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 18. Curtailable | 55,209.84 | 40,839.24 | 39,591.56 | 91,565.23 | 46,336.83 | 57,716.34 | 331,259.04 0.00 | 00 55,209.03 | 3 55,210.00 | 55,210.00 | 55,210.00 | 55,210.00 | 55,210.00 | 331,259.03 | 662,518.08 |
| 19. Total All Programs | 675,842.84 | 734,077.18 | 615,935.46 | 659,160.35 | 675,836.31 | 661,137.46 | 4,021,989.60 0.00 | 00 879,558.19 | 9 879,559.24 | 879,562.00 | 980,054.00 | 954,967.99 | 929,884.48 | 5,503,585.89 | 9,525,575.50 |
| 20. Less: Base Rate Recovery | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 0.00 | 00.00 | 00:00 | 0.00 | 0.00 | 0.00 | 00:00 | 0.00 | 0.00 |
| 21. Net Recoverable Expenses | 675,842.84 | 734,077.18 | 615,935.46 | 659,160.35 | 675,836.31 | 661,137.46 | 4,021,989.60 0.00 | 00 879,558.19 | 9 879,559.24 | 879,562.00 | 980,054.00 | 954,967.99 | 929,884.48 | 5,503,585.89 | 9,525,575.50 |

GULF POWER COMPANY
ENERGY CONSERVATION CLAUSE
ESTIMATED TRUE-UP
For the Period: January, 2020 through December, 2020

| Conservation Revenues | ACTUAL JAN | ACTUAL <u>FEB</u> | ACTUAL MARCH | ACTUAL APRIL | ACTUAL MAY | ACTUAL JUNE | ESTIMATED <u>JULY</u> | ESTIMATED AUGUST | ESTIMATED SEPTEMBER | ESTIMATED OCTOBER | ESTIMATED NOVEMBER | ESTIMATED DECEMBER | TOTAL |
|---|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|
| 1. Energy Select Program Revenues | 0.00 | 00.00 | 0.00 | 0.00 | 00.00 | 0.00 | 0.00 | 00.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2. Conservation Revenues | 373,394.61 | 349,773.95 | 338,423.70 | 377,945.21 | 529,006.97 | 646,125.42 | 663,904.44 | 655,833.34 | 568,270.57 | 476,735.62 | 415,271.82 | 467,308.07 | 5,861,993.72 |
| 3. Total Revenues | 373,394.61 | 349,773.95 | 338,423.70 | 377,945.21 | 529,006.97 | 646, 125.42 | 663,904.44 | 655,833.34 | 568,270.57 | 476,735.62 | 415,271.82 | 467,308.07 | 5,861,993.72 |
| 4. Adjustment not Applicable to Period - Prior True Up | 378,782.00 | 378,783.00 | 378,783.00 | 378,783.00 | 378,783.00 | 378,783.00 | 378,783.00 | 378,783.00 | 378,783.00 | 378,783.00 | 378,783.00 | 378,783.00 | 4,545,395.00 |
| 5. Conservation Revenues Applicable to Period | 752,176.61 | 728,556.95 | 717,206.70 | 756,728.21 | 907,789.97 | 1,024,908.42 | 1,042,687.44 | 1,034,616.34 | 947,053.57 | 855,518.62 | 794,054.82 | 846,091.07 | 10,407,388.72 |
| 6. Conservation Expenses (Form C-3 Page 2 of 5) | 675,842.84 | 734,077.18 | 615,935.46 | 659,160.35 | 675,836.31 | 661,137.46 | 879,558.19 | 879,559.24 | 879,562.00 | 980,054.00 | 954,967.99 | 929,884.48 | 9,525,575.50 |
| 7. True Up this Period (Line 5 minus Line 6) | 76,333.77 | (5,520.23) | 101,271.24 | 97,567.86 | 231,953.66 | 363,770.96 | 163,129.25 | 155,057.10 | 67,491.57 | (124,535.38) | (160,913.17) | (83,793.41) | 881,813.22 |
| 8. Interest Provision this Period (C-3 Page 4 of 5, Line 10) | 7,234.11 | 6,718.73 | 7,406.25 | 4,202.24 | 246.93 | 363.34 | 437.39 | 413.64 | 384.70 | 340.62 | 284.16 | 229.90 | 28,262.01 |
| True Up & Interest Provision Beginning of Month a. Deferred true-up beginning of period (CT1, line 7) | 4,545,393.95 981,017.00 | 4,250,179.83 981,017.00 | 3,872,595.33 981,017.00 | 3,602,489.82 981,017.00 | 3,325,476.92 981,017.00 | 3,178,894.51 981,017.00 | 3,164,245.81 981,017.00 | 2,949,029.45 981,017.00 | 2,725,717.19 981,017.00 | 2,414,810.46 981,017.00 | 1,911,832.71 981,017.00 | 1,372,420.69 981,017.00 | 4,545,393.95 981,017.00 |
| 10. Prior True Up Collected or Refunded | (378,782.00) | (378,783.00) | (378,783.00) | (378,783.00) | (378,783.00) | (378,783.00) | (378,783.00) | (378,783.00) | (378,783.00) | (378,783.00) | (378,783.00) | (378,783.00) | (4,545,395.00) |
| 11. End of Period- Net True Up | 5,231,196.83 | 4,853,612.33 | 4,583,506.82 | 4,306,493.92 | 4,159,911.51 | 4,145,262.81 | 3,930,046.45 | 3,706,734.19 | 3,395,827.46 | 2,892,849.71 | 2,353,437.69 | 1,891,091.18 | 1,891,091.18 |

| C-3 | of 5 |
|----------|--------|
| Schedule | Page 4 |

GULF POWER COMPANY ENERGY CONSERVATION CLAUSE INTEREST CALCULATION For the Period: January, 2020 through December, 2020

| Interest Provision | uo | ACTUAL <u>JAN</u> | ACTUAL FEB | ACTUAL | ACTUAL APRIL | ACTUAL MAY | ACTUAL JUNE | ESTIMATED JULY | ESTIMATED AUGUST | ESTIMATED SEPTEMBER | ESTIMATED OCTOBER | ESTIMATED NOVEMBER | ESTIMATED DECEMBER | TOTAL |
|---|--|----------------------|-------------------------------------|--------------|-----------------|---------------|----------------|-------------------|---------------------|------------------------|----------------------|-----------------------|-----------------------|-----------|
| 1. Beginning | 1. Beginning True up Amount | 5,526,410.95 | 5,231,196.83 | 4,853,612.33 | 4,583,506.82 | 4,306,493.92 | 4,159,911.51 | 4,145,262.81 | 3,930,046.45 | 3,706,734.19 | 3,395,827.46 | 2,892,849.71 | 2,353,437.69 | |
| 2. Ending Tru | Ending True up before Interest | 5,223,962.72 | 4,846,893.60 | 4,576,100.57 | 4,302,291.68 | 4,159,664.58 | 4,144,899.47 | 3,929,609.06 | 3,706,320.55 | 3,395,442.76 | 2,892,509.09 | 2,353,153.53 | 1,890,861.28 | |
| 3. Total Begir | Total Beginning & Ending Balances | 10,750,373.67 | 10,078,090.43 | 9,429,712.90 | 8,885,798.50 | 8,466,158.50 | 8,304,810.98 | 8,074,871.87 | 7,636,367.01 | 7,102,176.96 | 6,288,336.55 | 5,246,003.24 | 4,244,298.98 | |
| 4. Average Tr | Average True up Amount | 5,375,186.84 | 5,039,045.22 | 4,714,856.45 | 4,442,899.25 | 4,233,079.25 | 4,152,405.49 | 4,037,435.94 | 3,818,183.50 | 3,551,088.48 | 3,144,168.28 | 2,623,001.62 | 2,122,149.49 | |
| Interest Ra Reporting | Interest Rate First Day Reporting Business Month | 1.59 | 1.64 | 1.56 | 2.21 | 90.00 | 0.08 | 0.13 | 0.13 | 0.13 | 0.13 | 0.13 | 0.13 | |
| 6. Interest Ra Subseque | Interest Rate First Day Subsequent Business Month | 1.64 | 1.56 | 2.21 | 90.0 | 0.08 | 0.13 | 0.13 | 0.13 | 0.13 | 0.13 | 0.13 | 0.13 | |
| 7. Total of Lines 5 and 6 | nes 5 and 6 | 3.23 | 3.20 | 3.77 | 2.27 | 0.14 | 0.21 | 0.26 | 0.26 | 0.26 | 0.26 | 0.26 | 0.26 | |
| 8. Average Interest rate (50% of Line 7) | iterest rate ine 7) | 1.615 | 1.600 | 1.885 | 1.135 | 0.070 | 0.105 | 0.130 | 0.130 | 0.130 | 0.130 | 0.130 | 0.130 | |
| 9. Monthly Av Line 8 / 1 | Monthly Average Interest Rate Line 8 / 12 months | 0.001346 | 0.001333 | 0.001571 | 0.000946 | 0.000058 | 0.000088 | 0.000108 | 0.000108 | 0.000108 | 0.000108 | 0.000108 | 0.000108 | |
| 10. Interest Pro | 10. Interest Provision (line 4 X 9) | 7,234.11 | 7,234.11 6,718.73 7,406.25 4,202.24 | 7,406.25 | | 246.93 | 363.34 | 437.39 | 413.64 | 384.70 | 340.62 284.16 | 284.16 | 229.90 28,262.01 | 28,262.01 |

GULF POWER COMPANY
ENERGY CONSERVATION CLAUSE
SCHEDULE OF CAPITAL INVESTMENT, DEPRECIATION, RETURN AND PROPERTY TAXES
ENERGY SELECT
For the Period January, 2020 Through December, 2020

| Property Track Part | | Beginning of Period | Actual January | Actual February | Actual March | Actual April | Actual May | Actual June | Projected July | Projected August | Projected September | Projected October | Projected November | Projected December | Total |
|--|---|------------------------|-------------------|--------------------|-----------------|-----------------|----------------|----------------|-------------------|---------------------|------------------------|----------------------|-----------------------|-----------------------|--------------|
| 1.1.434,140.37 1.1.580.925.07 1.1.580.925.07 1.1.560.281.33 1.1.565.38.0 1.1.565.38.0 1.1.565.38.0 1.1.565.38.0 1.1.565.38.0 1.1.565.38.0 1.1.565.38.0 1.1.565.38.0 1.1.565.38.0 1.1.565.38.0 1.1.565.38.0 1.1.566.38.0 1.1.5 | nvestments Added to Plant In Service | | 64,216.55 | (94,215.40) | 250,332.68 | (1,561.02) | (21,380.76) | 563.94 | 105,460.27 | 105,688.75 | 105,917.23 | 97,191.83 | 97,350.68 | 97,509.52 | |
| 11 (14) 563 (13) 114,464 (13) 114,578 (13) 115,718 (13) 115,724 (| Depreciable Base | 17,369,923.82 | | 17,339,925.07 | 17,590,257.75 | 17,588,696.73 | 17,567,315.97 | 17,567,879.91 | 17,673,340.18 | 17,779,028.93 | 17,884,946.15 | 17,982,137.98 | 18,079,488.66 | 18,176,998.18 | |
| 1.1.4.34.140.37 1.7.389.98.50.7 1.7.580.28.75 1.7.580.28.15.9 1.7.567.879.9 1.7.567.879.9 1.7.567.879.9 1.7.567.839.9 1.7.567.879.9 1.7.567.879.9 1.7.567.879.9 1.7.567.879.9 1.7.567.879.9 1.7.567.899.8 1.7.567.899.9 1. | Depreciation Expense (A) | | 114,563.38 | 114,464.63 | 114,978.52 | 115,797.39 | 115,721.88 | 115,653.35 | 115,948.01 | 116,644.05 | 117,341.59 | 118,040.64 | 118,682.11 | 119,324.63 | 1,397,160.18 |
| 1, 15, 15, 15, 15, 15, 15, 15, 15, 15, | Sumulative Plant in Service Additions | 17,369,923.82 | 17,434,140.37 | 17,339,925.07 | 17,590,257.75 | 17,588,696.73 | 17,567,315.97 | 17,567,879.91 | 17,673,340.18 | 17,779,028.93 | 17,884,946.15 | 17,982,137.98 | 18,079,488.66 | 18,176,998.18 | |
| 2.3.407,722.70 23.300,206.59 23.408,185.41 23.211,271.75 23.086,2786.65 23.074,830.35 23.074,830.35 23.063,405.89 23.042,557.18 23.021,225.74 22.999,410.64 0.00 | ess: Accumulated Depreciation | (6,081,763.94) | (5,973,582.33) | (5,960,281.52) | (5,877,927.66) | (5,763,269.16) | (5,643,955.78) | (5,528,393.49) | (5,412,445.48) | (5,295,801.43) | (5,178,459.84) | (5,060,419.20) | (4,941,737.09) | (4,822,412.46) | |
| 0.00 0.00 <th< td=""><td>let Plant In Service (Line 4 - 6)</td><td>23,451,687.76</td><td>23,407,722.70</td><td>23,300,206.59</td><td>23,468,185.41</td><td>23,351,965.89</td><td>23,211,271.75</td><td>23,096,273.40</td><td>23,085,785.65</td><td>23,074,830.35</td><td>23,063,405.99</td><td>23,042,557.18</td><td>23,021,225.74</td><td>22,999,410.64</td><td></td></th<> | let Plant In Service (Line 4 - 6) | 23,451,687.76 | 23,407,722.70 | 23,300,206.59 | 23,468,185.41 | 23,351,965.89 | 23,211,271.75 | 23,096,273.40 | 23,085,785.65 | 23,074,830.35 | 23,063,405.99 | 23,042,557.18 | 23,021,225.74 | 22,999,410.64 | |
| 0.000 0.000 0.00 < | let Additions/Reductions to CWIP | 0.00 | 0.00 | 00:00 | 0.00 | 00.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 00.00 | 0.00 | 0.00 | |
| 728.648.64 711,591.64 697,277.88 685,557.03 685,577.03 685,577.03 685,577.03 685,577.03 685,577.03 685,577.03 687,828.25 542,488.38 497,215.80 756,701.03 537,635.32 497,707.11 24,136,271.34 24,105,463.29 24,007,522.89 23,896,826.76 23,613,611.90 23,617,288.73 23,610,258.73 23,610,258.21 23,558,061.00 23,558,061.00 23,497,117.75 24,162,889.13 24,014,930.9 23,987,175.84 23,839,339.61 23,777,731.16 23,645,450.32 23,589,940.00 23,589,050.64 23,497,117.75 0.005766 0.005766 0.005766 0.005838 | WIP Balance | 0.00 | 0.00 | 00.00 | 0.00 | 0.00 | 0.00 | 00.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | |
| 24,186,271.34 24,011,798.23 24,165,463.29 24,037,522.89 23,896,828.76 23,771,75 bt. 23,617,288.73 23,617,288.73 23,619,268.21 23,619,268.21 23,658,861.06 23,497,117.75 24,182,889.13 24,101,493.09 23,896,828.74 23,891,339.61 23,727,731.16 23,645,450.32 23,588,955.26 23,589,940.00 23,589,059.04 23,527,989.41 0.005766 0.005766 0.005766 0.005766 0.005838 0.0 | wentory | 737,779.17 | 728,548.64 | 711,591.64 | 697,277.88 | 685,557.00 | 685,557.03 | 685,577.03 | 587,826.25 | 542,458.38 | 497,215.80 | 576,701.03 | 537,635.32 | 497,707.11 | |
| 24,162,889,13 24,074,034.79 24,004,036 24,101,493,09 23,897,175,84 23,839,339,61 23,727,731.16 23,645,450.32 23,588,955.26 23,589,940.00 23,589,059,64 23,527,989.41 0.005766 0.005766 0.005766 0.005766 0.005766 0.005766 0.005838 < | et Investment | 24,189,466.93 | 24,136,271.34 | 24,011,798.23 | 24,165,463.29 | 24,037,522.89 | 23,896,828.78 | 23,781,850.43 | 23,673,611.90 | 23,617,288.73 | 23,560,621.79 | 23,619,258.21 | 23,558,861.06 | 23,497,117.75 | |
| 0.005766 0.005766 0.005766 0.005838 | verage Net Investment | | 24,162,869.13 | 24,074,034.79 | 24,088,630.76 | 24,101,493.09 | 23,967,175.84 | 23,839,339.61 | 23,727,731.16 | 23,645,450.32 | 23,588,955.26 | 23,589,940.00 | 23,589,059.64 | 23,527,989.41 | |
| 139,323.10 138,810.88 138,895.04 138,996.21 138,194.74 137,457.63 138,522.49 138,042.14 137,712.32 137,712.93 137,712.93 137,356.40 12,654.08 12,654.08 12,654.08 12,654.08 12,654.08 12,654.08 12,654.08 12,654.08 12,654.08 12,654.08 12,654.08 265,020.39 269,340.77 269,340.77 269,335.11 269,345.12 269,345.12 269,345.12 269,345.12 269,345.12 269,345.12 269,345.12 269,345.12 269,445.12 269,445.12 269,445.12 269,445.12 269,445.12 269,445.12 269,445.12 269,445.12 269,445.12 269,445.12 269,445.12 <td< td=""><td>kate of Return / 12 (B)</td><td>ı</td><td>0.005766</td><td>0.005766</td><td>0.005766</td><td>0.005766</td><td>0.005766</td><td>0.005766</td><td>0.005838</td><td>0.005838</td><td>0.005838</td><td>0.005838</td><td>0.005838</td><td>0.005838</td><td></td></td<> | kate of Return / 12 (B) | ı | 0.005766 | 0.005766 | 0.005766 | 0.005766 | 0.005766 | 0.005766 | 0.005838 | 0.005838 | 0.005838 | 0.005838 | 0.005838 | 0.005838 | |
| 12,654,08 12,654 | tetum Requirement on Average Net Inves | stment | 139,323.10 | 138,810.88 | 138,895.04 | 138,969.21 | 138,194.74 | 137,457.63 | 138,522.49 | 138,042.14 | 137,712.32 | 137,718.07 | 137,712.93 | 137,356.40 | 1,658,714.95 |
| 286,540,56 265,929,59 286,522,12 287,420,68 266,570,70 285,785,06 267,124,58 287,340,27 267,707,99 268,412.79 269,049,12 269,335,11 | roperty Tax | | 12,654.08 | 12,654.08 | 12,648.56 | 12,654.08 | 12,654.08 | 12,654.08 | 12,654.08 | 12,654.08 | 12,654.08 | 12,654.08 | 12,654.08 | 12,654.08 | 151,843.44 |
| | otal Depreciation, Prop Taxes & Return (I | Line 3 + 14 + 15) | 266,540.56 | 265,929.59 | 266,522.12 | 267,420.68 | 266,570.70 | 265,765.06 | 267,124.58 | 267,340.27 | 267,707.99 | 268,412.79 | 269,049.12 | 269,335.11 | 3,207,718.57 |

Notes:

(A) Energy Select Property Additions Depreciated at 7.9% per year.

(B) Revenue Requirement Return (includes income Taxes) is: Jan - June .5766%; Jul - Dec .5838%.

Schedule C-4 Page 1 of 1

GULF POWER COMPANY CALCULATION OF CONSERVATION REVENUES For the Period: July, 2020 Through December, 2020

| | Month | Projected MWH Sales | Rate (Avg Cents/KWH) | Clause Revenue Net of Revenue Taxes (\$) |
|----|---------|------------------------|-------------------------|--|
| 1. | 07/2020 | 1,158,517 | 0.05730641 | 663,904.44 |
| 2. | 08/2020 | 1,145,167 | 0.05726967 | 655,833.34 |
| 3. | 09/2020 | 995,494 | 0.05708428 | 568,270.57 |
| 4. | 10/2020 | 839,046 | 0.05681877 | 476,735.62 |
| 5. | 11/2020 | 731,278 | 0.05678713 | 415,271.82 |
| 6. | 12/2020 | 817,367 | 0.05717237 | 467,308.07 |

Docket No. 20200002-EG ECCR 2020 Est/Act & 2021 Projection Exhibit JNF-2 Amended 16 of 35

> Schedule C-5 Page 1 of 18

Program Description and Progress

Program Title: Residential Energy Audit and Education

<u>Program Description</u>: This program is the primary educational program to help customers improve the energy efficiency of their new or existing home by providing energy conservation advice and information that encourages the implementation of efficiency measures and behaviors resulting in energy and utility bill savings. With the implementation of the 2020 DSM Plan, this program will be retitled the Residential Home Energy Survey (HES).

<u>Program Projections</u>: Expenses of \$1,100,511 are projected for this program in 2021 as detailed in Schedule C-2. In 2021, 10,000 participants are projected, as reflected in the 2020 DSM Plan for Energy Audits.

<u>Program Accomplishments</u>: Through June 2020, Gulf performed 6,005 energy audits. Of these, 5,870 were online, 135 were on-site. The total projection for 2020 is 13,700 energy audits.

<u>Program Expenditures</u>: Actual expenses for January through June 2020 were \$270,544. Estimated expenses for 2020 are \$970,514.

<u>Program Progress Summary</u>: Since the approval of this program, Gulf Power has performed a total of 275,493 energy audits.

Docket No. 20200002-EG ECCR 2020 Est/Act & 2021 Projection Exhibit JNF-2 Amended 17 of 35

> Schedule C-5 Page 2 of 18

Program Description and Progress

Program Title: Community Energy Saver Program

<u>Program Description</u>: This program assists low-income families with managing their energy costs. Through this program, qualifying customers receive the direct installation of conservation measures at no cost to them. The program also features a Residential Energy Survey that will help to educate families on energy efficiency techniques and behavioral changes to help these customers control their energy use and reduce their electricity expenses.

<u>Program Projections</u>: For the period January 2021 through December 2021, the Company expects to implement the efficiency measures included in this program for 3,750 eligible residential customers as reflected in the 2020 DSM Plan. Expenses of \$1,180,047 are projected for this program in 2021 as detailed in Schedule C-2.

<u>Program Accomplishments</u>: Through June 2020, 241 of Gulf's customers received the measures included in this program. The COVID-19 pandemic has significantly impacted the delivery of this program in 2020. The Company's response to the governor's executive orders to reduce the spread of the coronavirus has resulted in limited customer visits for installation of program measures. The total projection for 2020 is 2,500 of Gulf's customers receiving the measures included in this program.

<u>Program Expenditures</u>: Actual expenses for January through June 2020 were \$86,751. Estimated expenses for 2020 are \$794,646.

<u>Program Progress Summary</u>: A total of 23,515 customers have received the efficiency measures included in the Community Energy Saver program since the program's launch in 2011.

Docket No. 20200002-EG ECCR 2020 Est/Act & 2021 Projection Exhibit JNF-2 Amended 18 of 35

> Schedule C-5 Page 3 of 18

Program Description and Progress

<u>Program Title</u>: Residential Custom Incentive Program (Discontinued in 2020 DSM Plan)

<u>Program Description</u>: This program is designed to increase energy efficiency in the residential rental property sector. This program promotes the installation of various energy efficiency measures available through other programs, such as HVAC maintenance and quality installation, high performance windows, reflective roofing and Energy Star Window A/Cs. Additional incentives will be included, as appropriate, to overcome the split-incentive barrier which exists in a landlord/renter situation. Moreover, this program promotes the installation of measures included in the Community Energy Saver Program by the landlord of multi-family properties.

<u>Program Projections</u>: This program is not continued in the 2020 DSM Plan; therefore, no participant projections are made for 2021.

<u>Program Accomplishments</u>: Through June 2020, no participants have enrolled in this program. The total projection for 2020 is 0 participants.

<u>Program Expenditures</u>: Actual expenses for January through June 2020 were \$24,723. Estimated expenses for 2020 are \$37,590.

<u>Program Progress Summary</u>: Since its launch in 2011, one customer enrollment has been recorded in the Residential Custom Incentive program.

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Program Description and Progress

<u>Program Title</u>: HVAC Efficiency Improvement Program (Discontinued in 2020 DSM Plan)

<u>Program Description</u>: This program is designed to increase energy efficiency and improve HVAC cooling system performance for new and existing homes. These efficiencies are realized through:

- HVAC maintenance
- Duct repair
- HVAC Quality Installation

<u>Program Projections</u>: This program is not continued in the 2020 DSM Plan; therefore, no participant projections are made for 2021.

<u>Program Accomplishments</u>: Actual participation (through June 2020) and the 2020 year-end projected participation are shown in the following table:

| Measure | 2020 YTD | 2020 Year |
|---------------------------|---------------|------------|
| | Actual | End |
| | Participation | Projection |
| HVAC maintenance | 201 | 260 |
| Duct repair | 48 | 75 |
| HVAC Quality Installation | 244 | 350 |

<u>Program I Expenditures</u>: Actual expenses for January through June 2020 were \$262,254. Estimated expenses for 2020 are \$437,397.

<u>Program Progress Summary</u>: Since its launch in 2011, the following participation has been achieved:

| Measure | Program to Date Actual Participation |
|---------------------------|--------------------------------------|
| HVAC maintenance | 39,324 |
| Duct repair | 22,181 |
| HVAC Quality Installation | 2,796 |

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Program Description and Progress

<u>Program Title</u>: Residential Building Efficiency Program (Discontinued in 2020 DSM Plan)

<u>Program Description</u>: The Residential Building Efficiency Program is designed as an umbrella efficiency program for existing and new residential customers to encourage the installation of eligible equipment and materials as a means of reducing energy and demand. The goals of the program are to increase awareness and customer demand for energy saving measures; to increase availability and market penetration; and to contribute toward long-term energy savings and peak demand reductions.

- High Performance Windows
- Reflective Roof
- ENERGY STAR Window A/C

<u>Program Projections</u>: This program is not continued in the 2020 DSM Plan; therefore, no participant projections are made for 2021.

<u>Program Accomplishments</u>: Actual participation (through June 2020) and the 2020 year-end projected participation are shown in the following table:

| Measure | 2020 YTD Actual Participation | 2020 Year End Projection |
|--------------------------|-------------------------------------|--------------------------------|
| High Performance Windows | 142 | 190 |
| Reflective Roof | 62 | 80 |
| ENERGY STAR Window A/C | 0 | 0 |

<u>Program Expenditures</u>: Actual expenses for January through June 2020 were \$86,797. Estimated expenses for 2020 are \$164,987.

<u>Program Progress Summary</u>: Since its launch in 2011, the following participation has been achieved:

| Measure | Program to Date Actual Participation |
|--------------------------|--------------------------------------|
| High Performance Windows | 6,098 |
| Reflective Roof | 2,136 |
| ENERGY STAR Window A/C | 865 |

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Program Description and Progress

Program Title: Energy Select

<u>Program Description</u>: This program is designed to provide customers with a means of controlling their energy purchases by programming their heating and cooling systems and major appliances, such as electric water heaters and pool pumps, to respond automatically to prices that vary during the day and by season.

<u>Program Projections</u>: During the 2021 projection period, Gulf Power projects to have 2,258 additions. The program expenses are expected to be \$5,383,188 as detailed in Schedule C-2.

<u>Program Accomplishments</u>: Through June 2020, 117 new participants were added to the Energy *Select* program. The COVID-19 pandemic has significantly impacted the delivery of this program in 2020. The Company's response to the governor's executive orders to reduce the spread of the coronavirus has resulted in limited customer visits for new installations. The total projection for 2020 is 450 new participants.

<u>Program Expenditures</u>: Actual expenses for January through June 2020 were \$2,521,474. Estimated expenses for 2020 are \$5,356,935.

<u>Program Progress Summary</u>: As of June 2020, there are 20,048 participating customers.

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Program Description and Progress

Program Title: Residential HVAC (New)

<u>Program Description</u>: This program enables customers to increase energy efficiency and improve HVAC cooling and heating system performance for both new and existing single-family homes by offering an incentive for the installation of a high-efficiency electric heat pump.

<u>Program Projections</u>: Expenses of \$622,292 are projected for this program in 2021 as detailed in Schedule C-2. For the period January 2021 through December 2021, the Company projects 1,350 participants in this program.

<u>Program Accomplishments</u>: This is a new program included in the 2020 DSM Plan and is projected to begin October 2020. The total projection for 2020 is 70 participants.

<u>Program Expenditures</u>: This is a new program included in the 2020 DSM Plan and is projected to begin October 2020.

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Program Description and Progress

<u>Program Title</u>: Residential Ceiling Insulation (New)

<u>Program Description</u>: This program encourages customers to improve their homes' thermal efficiency by providing customers an incentive to install a minimum of R-19 insulation in their existing home.

<u>Program Projections</u>: Expenses of \$485,557 are projected for this program in 2021 as detailed in Schedule C-2. For the period January 2021 through December 2021, the Company projects 900 participants in this program.

<u>Program Accomplishments</u>: This is a new program included in the 2020 DSM Plan and is projected to begin October 2020. The total projection for 2020 is 50 participants.

<u>Program Expenditures</u>: This is a new program included in the 2020 DSM Plan and is projected to begin October 2020.

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Program Description and Progress

<u>Program Title</u>: Residential High Efficiency Pool Pump (New)

<u>Program Description</u>: This program encourages customers to install a high-efficiency pool pump by providing an incentive in both new and existing residential applications.

<u>Program Projections</u>: Expenses of \$661,735 are projected for this program in 2021 as detailed in Schedule C-2. For the period January 2021 through December 2021, the Company projects 1,325 participants in this program.

<u>Program Accomplishments</u>: This is a new program included in the 2020 DSM Plan and is projected to begin October 2020. The total projection for 2020 is 65 participants.

<u>Program Expenditures</u>: This is a new program included in the 2020 DSM Plan and is projected to begin October 2020.

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Program Description and Progress

Program Title: Commercial/Industrial Audit

<u>Program Description</u>: This program educates customers on energy efficiency and encourages them to participate in applicable DSM programs and/or implement other recommended actions not included as part of Gulf's Business programs. This program is a prime tool for Gulf's C/I Customer Advisors to introduce customers personally to conservation measures including low or nocost improvements or new electro-technologies to replace old or inefficient equipment. With the implementation of the 2020 DSM Plan, this program will be retitled the Business Energy Survey (BES).

<u>Program Projections</u>: For the period January 2021 through December 2021, the Company projects to conduct 300 audits and incur expenses totaling \$407,738.

<u>Program Accomplishments</u>: Through June 2020, Gulf performed 14 energy audits. The total projection for 2020 is 20 energy audits.

<u>Program I Expenditures</u>: Actual expenses for January through June 2020 were \$232,185. Estimated expenses for 2020 are \$463,987.

<u>Program Progress Summary</u>: A total of 23,425 audits have been completed since the program's inception.

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Program Description and Progress

<u>Program Title</u>: Commercial HVAC Retrocommissioning Program (Discontinued in 2020 DSM Plan)

<u>Program Description</u>: This program offers basic retrocommissioning at a reduced cost for qualifying installations of existing commercial and industrial customers. It is designed to diagnose the performance of the HVAC cooling unit(s) operating in commercial buildings with the support of an independent computerized quality control process and to make improvements to the system to bring it to full efficiency. This program includes air cooled and water cooled equipment – identified as A/C, heat pump, direct expansion (DX) or geothermal cooling and heating.

<u>Program Projections</u>: This program is not continued in the 2020 DSM Plan; therefore, no participant projections are made for 2021.

<u>Program Accomplishments</u>: Through June 2020, 2 customers have participated in this program. The total projection for 2020 is 10 participants.

<u>Program Expenditures</u>: Actual expenses for January through June 2020 were \$50,986. Estimated expenses for 2020 are \$81,634.

<u>Program Progress Summary</u>: Since its launch in 2011, 1,313 customers have participated in this program.

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Program Description and Progress

<u>Program Title</u>: Commercial Building Efficiency Program (Discontinued in 2020 DSM Plan)

<u>Program Description</u>: This program is designed as an umbrella efficiency program for existing commercial and industrial customers to encourage the installation of eligible high-efficiency equipment as a means of reducing energy and demand. The goals of the program are to increase awareness and customer demand for high-efficiency, energy-saving equipment; increase availability and market penetration of energy efficient equipment; and contribute toward long-term energy savings and peak demand reductions. These goals will be accomplished through commercial geothermal heat pumps, ceiling/roof insulation, and reflective roofs.

<u>Program Projections</u>: This program is not continued in the 2020 DSM Plan; therefore, no participant projections are made for 2021.

<u>Program Accomplishments</u>: Actual participation (through June 2020) and the 2020 year-end projected participation are shown in the following table:

| Program | Actual Participation (January - June 2020) | Annual Projections (2020) |
|-------------------------|---|---------------------------|
| Commercial Geothermal | 0 tons of installed | 0 tons of installed |
| Heat Pump | Geothermal HVAC | Geothermal HVAC |
| Ceiling/Roof Insulation | 0 square feet of installed | 50,000 square feet of |
| | insulation | installed insulation |
| Commercial Reflective | 140,128 square feet of | 150,000 square feet of |
| Roof | installed reflective roof | installed reflective roof |

<u>Program Expenditures</u>: Actual expenses for January through June 2020 were \$138,480. Estimated expenses for 2020 are \$217,885.

<u>Program Progress Summary</u>: Since its launch in 2011, customer participation is shown in the table below.

| Program | Actual Participation (Program to Date) |
|-------------------------|--|
| Commercial Geothermal | 649 tons of installed |
| Heat Pump | Geothermal HVAC |
| Ceiling/Roof Insulation | 474,300 square feet of |
| | installed insulation |
| Commercial Reflective | 4,237,292 square feet of |
| Roof | installed reflective roof |

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<u>Program Description and Progress</u>

Program Title: Commercial/Industrial Custom Incentive

<u>Program Description</u>: This program is designed to establish the capability and process to offer advanced energy services and energy efficient end-user equipment to Commercial/Industrial customers. These energy services include comprehensive audits, design, and construction of energy conservation projects. Specifically, projects covered under this program would be demand reduction or efficiency improvement retrofits that are beyond the scope of other programs. With the implementation of the 2020 DSM Plan, this program will be retitled the Business Custom Incentive.

<u>Program Projections</u>: Due to the custom nature of this program, specific participant projections are not made for the period January 2021 through December 2021. Expenses of \$67,612 are projected for this program in 2021 as detailed in Schedule C-2.

<u>Program Accomplishments</u>: Through June 2020, no savings have been reported in the program. No projects are projected through the end of the reporting period.

<u>Program Expenditures</u>: Actual expenses for January through June 2020 were \$16,537. Estimated expenses for 2020 are \$36,011.

<u>Program Progress Summary</u>: Since its launch in 2011, 15 customers have participated in the Commercial/Industrial Custom Incentive program resulting in at the meter reductions of 7,070,333 kWh (energy), 741 winter kW (demand) and 1,151 summer kW (demand).

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Program Description and Progress

Program Title: Business HVAC (New)

<u>Program Description</u>: This program encourages customers to install highefficiency HVAC systems including chillers; split/packaged direct expansion (DX); demand control ventilation (DCV); and energy recovery ventilation (ERV) by offering incentives which will vary according to the size of the systems or ventilation installed.

<u>Program Projections</u>: Expenses of \$406,374 are projected for this program in 2021 as detailed in Schedule C-2. For the period January 2021 through December 2021, the Company projects participation of 464 Summer kW (at the Generator).

<u>Program Accomplishments</u>: This is a new program included in the 2020 DSM Plan and is projected to begin October 2020. The 2020 year-end projected participation is 25 Summer KW.

<u>Program Expenditures</u>: This is a new program included in the 2020 DSM Plan and is projected to begin October 2020.

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Program Description and Progress

<u>Program Title</u>: Residential Service Time of Use Pilot Program (Discontinued in 2020 DSM Plan)

Program Description: The Residential Service Time of Use (RSTOU) rate pilot provides residential customers the opportunity to use customer-owned equipment to respond automatically to, and take advantage of, a variable pricing structure with a critical peak credit component. In order to control program expenses and facilitate monitoring and evaluation, participation in the pilot is limited to 400 residential customers who meet the program standards. To further encourage customers to utilize a qualifying Wi-Fi enabled thermostat, the RSTOU pilot offers customers a per event credit for allowing their thermostat to automatically adjust their HVAC equipment settings during a critical event period. This option puts the customer in complete control of their energy purchase without utility-owned equipment. The objective of this pilot is to measure customers' response to a variable price rate with customer-owned equipment. Customers have an opportunity for additional savings by shifting energy purchases to the lower priced periods, while providing peak demand reduction during the high and critical periods.

<u>Program Projections</u>: This program is not continued in the 2020 DSM Plan; therefore, no participant projections are made for 2021.

<u>Program Accomplishments</u>: As of June 2020, there are 296 customers participating in this program.

<u>Program Expenditures</u>: Actual expenses for January through June 2020 were \$0. Estimated expenses for 2020 are \$0.

<u>Program Progress Summary</u>: Since its launch in February 2016, 330 customers have participated in this program.

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Program Description and Progress

<u>Program Title</u>: Conservation Demonstration and Development (CDD)

<u>Program Description</u>: A package of conservation programs was approved by the FPSC in Order No. 23561 for Gulf Power Company to explore and to pursue research, development, and demonstration projects designed to promote energy efficiency and conservation. This program serves as an umbrella program for the identification, development, demonstration and evaluation of new or emerging end-use technologies.

<u>Program Projections</u>: For the period January 2021 through December 2021, the Company expects expenses of \$100,000 for this program as detailed in Schedule C-2.

<u>Program Accomplishments: Through June 2020, there have been no CDD projects. No specific projects are projected through the end of the reporting period.</u>

<u>Program Expenditures: Actual expenses for January through June 2020 were</u> \$0. Estimated expenses for 2020 are \$25,000.

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> Schedule C-5 Page 17 of 18

Program Description and Progress

<u>Program Title</u>: Critical Peak Option (CPO) (Discontinued in 2020 DSM Plan)

<u>Program Description</u>: This program offers customers on Gulf Power's Large Power Time of Use (LPT) rate schedule an option to receive credits for demand that can be reduced during peak load conditions (critical peak events). The program provides a fixed, per KW credit for measured On-Peak Demand and a Critical Peak Demand Charge for any measured demand recorded during a called critical peak event.

<u>Program Projections</u>: This program is not continued in the 2020 DSM Plan; therefore, no participant projections are made for 2021.

<u>Program Accomplishments</u>: During the first six months of 2020, no customers participated in this program. As of June 2020, no customers were enrolled in this program.

<u>Program Expenditures</u>: Actual expenses for January through June 2020 were \$0. Estimated expenses for 2020 are \$0.

<u>Program Progress Summary</u>: This program became a part of Gulf's DSM Plan effective July 1, 2017, pursuant to Gulf's Stipulation and Settlement Agreement, approved by the Commission in Order No. PSC-17-0178-S-EI dated May 16, 2017.

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Program Description and Progress

<u>Program Title</u>: Curtailable Load (CL)

<u>Program Description</u>: The Curtailable Load (CL) program provides qualifying customers capacity payments for electric load which can be curtailed during certain conditions as described in Rate Rider CL. The CL rider is available to customers taking service under rate schedules LP, LPT, PX, or PXT and who also execute a Curtailable Load Service agreement (CL Service Agreement). Qualifying customers must commit a minimum of 4,000 KW of non-firm load.

<u>Program Projections</u>: For the period January 2021 through December 2021, the Company expects participation of an additional 1,000 Summer KW. Expenses of \$739,158 are projected for this program in 2021 as detailed in Schedule C-2.

Program Accomplishments:

During the period January 2020 through June 2020, 24 accounts are participating on this rate.

<u>Program Expenditures</u>: Actual expenses for January through June 2020 were \$331,259. Estimated expenses for 2020 are \$662,518.

<u>Program Progress Summary</u>: Since its launch in March 2018, one customer with 24 accounts has participated in this program.

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2021 ECCR Factors

| | Energy Conservation |
|-------------------|------------------------|
| Rate Schedule | Clause Recovery Factor |
| RS | 0.090 ¢/kWh |
| RSVP Tier 1 | (2.700) ¢/kWh |
| RSVP Tier 2 | (0.830) ¢/kWh |
| RSVP Tier 3 | 6.757 ¢/kWh |
| RSVP Tier 4 | 51.020 ¢/kWh |
| GS | 0.091 ¢/kWh |
| GSD, GSDT, GSTOU | 0.085 ¢/kWh |
| LP, LPT | 0.081 ¢/kWh |
| PX, PXT, RTP, SBS | 0.079 ¢/kWh |
| OS-I/II | 0.065 ¢/kWh |
| OS-III | 0.079 ¢/kWh |
| CL | (\$5.57) per kW |

Schedule C-7 Page 1 of 1

| | FORECASTED 2021 | | | | | | | | | | | |
|--|--|---------------|---------------|---------------|----------|--|--|--|--|--|--|--|
| Equity @ 10.25% | (| CAPITAL STRUC | TURE AND COS | ST RATES (a) | | | | | | | | |
| | | | | | PRE-TAX | | | | | | | |
| | ADJUSTED | | MIDPOINT | WEIGHTED | WEIGHTED | | | | | | | |
| | RETAIL | RATIO | COST RATES | COST | COST | | | | | | | |
| LONG TERM DEBT | 022 060 652 | 28.122% | 2.91% | 0.8195% | 0.82% | | | | | | | |
| SHORT TERM DEBT | 923,869,652 327,115,529 | 9.957% | 0.51% | 0.0508% | 0.05% | | | | | | | |
| PREFERRED STOCK | 327,113,329 | 0.000% | 0.51% | 0.0000% | 0.05% | | | | | | | |
| CUSTOMER DEPOSITS | 20,576,210 | 0.626% | 2.66% | 0.000% | 0.00% | | | | | | | |
| COMMON EQUITY (b) | | | | | | | | | | | | |
| | 1,439,015,272 | 43.802% | 10.25% | 4.4897% | 5.95% | | | | | | | |
| DEFERRED_INCOME_TAX INVESTMENT TAX CREDITS | 558,510,509 | 17.000% | 0.00% | 0.0000% | 0.00% | | | | | | | |
| | 0 | 0.0000/ | 0.000/ | 0.00000/ | 0.000/ | | | | | | | |
| ZERO COST | 0 | 0.000% | 0.00% | 0.0000% | 0.00% | | | | | | | |
| WEIGHTED COST | 16,176,661 | 0.492% | 7.38% | 0.0363% | 0.05% | | | | | | | |
| TOTAL | \$3,285,263,833 | 100.00% | | 5.4130% | 6.88% | | | | | | | |
| | CALCULATION (| OF THE WEIGHT | ED COST FOR I | NVESTMENT TAX | CREDITS | | | | | | | |
| | CALCULATION OF THE WEIGHTED COST FOR INVESTMENT TAX ADJUSTED COST WEIGHTED | | | | | | | | | | | |
| | RETAIL | RATIO | RATE | COST | COST | | | | | | | |
| LONG TERM DEBT | \$923,869,652 | 39.10% | 2.914% | 1.139% | 1.139% | | | | | | | |
| PREFERRED STOCK | 0 | 0.00% | 0.000% | 0.000% | 0.000% | | | | | | | |
| COMMON EQUITY | 1,439,015,272 | 60.90% | 10.250% | 6.242% | 8.270% | | | | | | | |
| | | | | | | | | | | | | |
| TOTAL | \$2,362,884,924 | 100.00% | | 7.382% | 9.410% | | | | | | | |
| RATIO | | | | | | | | | | | | |
| DEBT COMPONENTS: | | | | | | | | | | | | |
| LONG TERM DEBT | 0.8195% | | | | | | | | | | | |
| SHORT TERM DEBT | 0.0508% | | | | | | | | | | | |
| CUSTOMER DEPOSITS | 0.0167% | | | | | | | | | | | |
| TAX CREDITS -WEIGHTED | 0.0056% | | | | | | | | | | | |
| TOTAL DEBT | 0.8925% | | | | | | | | | | | |
| EQUITY COMPONENTS: | 0.00=0.00 | | | | | | | | | | | |
| PREFERRED STOCK | 0.0000% | | | | | | | | | | | |
| COMMON EQUITY | 4.4897% | | | | | | | | | | | |
| TAX CREDITS -WEIGHTED | 0.0307% | | | | | | | | | | | |
| TOTAL EQUITY | 4.5205% | | | | | | | | | | | |
| TOTAL | 5.4130% | | | | | | | | | | | |
| PRE-TAX EQUITY | 5.9891% | | | | | | | | | | | |
| PRE-TAX TOTAL | 6.8816% | | | | | | | | | | | |
| | | | | | | | | | | | | |
| Note: | | | | | | | | | | | | |

⁽a) Forecasted capital structure includes a deferred income tax proration adjustment consistent with FPSC Order No. PSC-2020-0165-PAA-EU, Docket No. 20200118-EU.

(b) Cost rate for common equity represents Gulf's mid-point return on equity approved by the FPSC in Order No. PSC-17-0178-S-EI, Docket Nos. 160186-EI and 160170-EI.

FPSC Docket No. 20200002-EG
Duke Energy Florida, LLC
Witness Lori J. Cross
EXHIBIT NO. 1 (LIC-1T)
SCHEDULE CT-1
PAGE 1 OF 1
May 4, 2020

DUKE ENERGY FLORIDA, LLC

ENERGY CONSERVATION ADJUSTED NET TRUE-UP FOR THE PERIOD JANUARY 2019 THROUGH DECEMBER 2019

LINE NO.

| 1 | ACTUAL END OF PERIOD TRUE-UP (OVER) / UNDER RECOVERY | | |
|----|--|---------------|-------------|
| 2 | BEGINNING BALANCE | (\$5,979,386) | |
| 3 | PRINCIPAL (CT 3, PAGE 2 of 5) | 3,758,999 | |
| 4 | INTEREST (CT 3, PAGE 3 of 5) | (11,489) | |
| 5 | PRIOR TRUE-UP REFUND | 5,979,386 | |
| 6 | ADJUSTMENTS | 0 | \$3,747,510 |
| | | | |
| 7 | LESS: ESTIMATED TRUE-UP FROM AUGUST 2019 | | |
| 8 | PROJECTION FILING (OVER) / UNDER RECOVERY | | |
| 9 | BEGINNING BALANCE | (\$5,979,386) | |
| 10 | PRINCIPAL | 2,998,317 | |
| 11 | INTEREST | (13,665) | |
| 12 | PRIOR TRUE-UP REFUND | 5,979,386 | |
| 13 | ADJUSTMENTS | 0 | \$2,984,652 |
| | | | |
| 14 | VARIANCE TO PROJECTION | | \$762,858 |
| | | | |

FLORIDA PUBLIC SERVICE COMMISSION DOCKET: 20200002-EG EXHIBIT: 10

PARTY: LJC-1T

DESCRIPTION: ECCR Adjusted Net True-Up for January-December 2019, Schedules CT1

- CT6

FPSC Docket No. 20200002-EG
Duke Energy Florida, LLC
Witness Lori J. Cross
EXHIBIT NO. 1 (LJC-1T)
SCHEDULE CT-2
PAGE 1 OF 4
May 4, 2020

DUKE ENERGY FLORIDA, LLC

ANALYSIS OF ENERGY CONSERVATION PROGRAM COSTS ACTUAL VS. ESTIMATED FOR THE PERIOD JANUARY 2019 THROUGH DECEMBER 2019

| LINE | DDCCDAM | ACTUAL | FCTIMATED | DIFFERENCE |
|------|-----------------------------------|-------------|-------------|------------|
| NO. | PROGRAM | ACTUAL | ESTIMATED | DIFFERENCE |
| 1 | DEPRECIATION AMORT. & RETURN | 13,157,421 | 13,063,187 | 94,234 |
| 2 | PAYROLL AND BENEFITS | 12,542,074 | 13,202,658 | (660,584) |
| 3 | MATERIALS AND SUPPLIES | 184,577 | 500,849 | (316,272) |
| 4 | OUTSIDE SERVICES | 5,392,005 | 5,012,028 | 379,977 |
| 5 | ADVERTISING | 1,920,516 | 1,764,372 | 156,144 |
| 6 | INCENTIVES | 80,018,016 | 79,195,344 | 822,672 |
| 7 | VEHICLES | 244,676 | 244,383 | 293 |
| 8 | OTHER | 624,938 | 709,378 | (84,440) |
| 9 | PROGRAM REVENUES | 0 | 0 | 0 |
| 10 | TOTAL PROGRAM COSTS | 114,084,224 | 113,692,199 | 392,025 |
| 11 | LESS: | | | |
| 12 | CONSERVATION CLAUSE REVENUES | 104,345,839 | 104,714,496 | (368,657) |
| 13 | PRIOR TRUE-UP | 5,979,386 | 5,979,386 | 0 |
| | | | | ======= |
| | TRUE-UP BEFORE INTEREST | 3,758,999 | 2,998,317 | 760,682 |
| | AUDIT & REV DECOUPLING ADJUSTMENT | (11, 100) | (12.665) | 2.476 |
| 16 | INTEREST PROVISION | (11,489) | (13,665) | 2,176 |
| 17 | END OF PERIOD TRUE-UP | 3,747,510 | 2,984,652 | 762,858 |

^() REFLECTS OVERRECOVERY

 $[\]ensuremath{^{**}}$ Certain schedules may not foot/crossfoot due to rounding of decimals in files.

FPSC Docket No. 20200002-EG
Duke Energy Florida, LLC
Witness Lori J. Cross
EXHIBIT NO. 1 (LJC-1T)
SCHEDULE CT-2
PAGE 2 OF 4
May 4, 2020

DUKE ENERGY FLORIDA, LLC

ACTUAL ENERGY CONSERVATION PROGRAM COSTS PER PROGRAM FOR THE PERIOD JANUARY 2019 THROUGH DECEMBER 2019

| | | DEPRECIATION | | | | | | | | | PROGRAM | |
|------|--|---------------------|------------|----------|-----------|------------------------|-------------|------------|---------|-------------|----------|-------------|
| LINE | | AMORTIZATION | PAYROLL & | | OUTSIDE | MATERIALS & | | | | | REVENUES | |
| NO. | PROGRAM | & RETURN | BENEFITS | VEHICLES | SERVICES | SUPPLIES | ADVERTISING | INCENTIVES | OTHER | SUB-TOTAL | (CREDIT) | TOTAL |
| | | | | | | | | | | | | |
| 1 | HOME ENERGY CHECK | 11,089 | 2,573,282 | 94,670 | 584,584 | 61,811 | 541,427 | 533,202 | 63,961 | 4,464,026 | 0 | 4,464,026 |
| 2 | RESIDENTIAL INCENTIVE PROGRAM | 0 | 1,932,070 | 69,674 | 225,925 | 22,004 | 194,548 | 5,300,246 | 27,103 | 7,771,570 | 0 | 7,771,570 |
| 3 | BUSINESS ENERGY CHECK | 0 | 420,541 | 7,039 | 61,940 | 42,063 | 36,532 | 11,471 | 18,537 | 598,122 | 0 | 598,122 |
| 4 | BETTER BUSINESS | 0 | 1,011,888 | 7,215 | 118,633 | 3,531 | 64,127 | 1,734,871 | 26,372 | 2,966,636 | 0 | 2,966,636 |
| 5 | TECHNOLOGY DEVELOPMENT | 0 | 213,307 | 0 | 238,418 | 1,840 | 0 | 0 | 14,936 | 468,500 | 0 | 468,500 |
| 6 | FLORIDA CUSTOM INCENTIVE PROGRAM | 0 | 279,489 | 400 | 189,173 | 990 | 41,199 | 211,522 | 38,541 | 761,313 | 0 | 761,313 |
| 7 | INTERRUPTIBLE SERVICE | 26,850 | 181,756 | 1,055 | 363 | 744 | 0 | 36,415,063 | 2,772 | 36,628,604 | 0 | 36,628,604 |
| 8 | CURTAILABLE SERVICE | 0 | 38,019 | 0 | 0 | 0 | 0 | 2,101,802 | 0 | 2,139,821 | 0 | 2,139,821 |
| 9 | LOAD MANAGEMENT (RESIDENTIAL & COMMMERCIAL) | 13,075,630 | 1,874,384 | 54,224 | 2,297,063 | 46,216 | 986,003 | 26,141,316 | 128,886 | 44,603,721 | 0 | 44,603,721 |
| 10 | LOW INCOME WEATHERIZATION ASSISTANCE PROGRAM | 0 | 131,774 | 15 | 887 | 0 | 11,000 | 127,731 | 5,800 | 277,206 | 0 | 277,206 |
| 11 | STANDBY GENERATION | 43,852 | 312,676 | 6,743 | 4,245 | 11,106 | 0 | 4,301,953 | 1,637 | 4,682,211 | 0 | 4,682,211 |
| 12 | QUALIFYING FACILITY | 0 | 1,107,201 | 1,884 | 682,721 | 441 | 0 | 0 | 14,984 | 1,807,231 | 0 | 1,807,231 |
| 13 | NEIGHBORHOOD ENERGY SAVER | 0 | 207,757 | 662 | 276,730 | 1,274 | 45,681 | 3,138,842 | 15,530 | 3,686,476 | 0 | 3,686,476 |
| 14 | CONSERVATION PROGRAM ADMIN | 0 | 2,257,931 | 1,094 | 711,323 | (7,442) | 0 | 0 | 265,881 | 3,228,787 | 0 | 3,228,787 |
| | | | | | | <u> </u> | <u> </u> | <u> </u> | | <u> </u> | | |
| 15 | TOTAL ALL PROGRAMS | 13,157,421 | 12,542,074 | 244,676 | 5,392,005 | 184,577 | 1,920,516 | 80,018,016 | 624,938 | 114,084,224 | 0 | 114,084,224 |

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DUKE ENERGY FLORIDA, LLC

VARIANCE IN ENERGY CONSERVATION PROGRAM COSTS 12 MONTHS ACTUAL vs. 12 MONTHS ESTIMATED

| LINE NO. | PROGRAM | DEPRECIATION AMORTIZATION & RETURN | PAYROLL & BENEFITS | VEHICLES | OUTSIDE SERVICES | MATERIALS & SUPPLIES | ADVERTISING | INCENTIVES | OTHER | SUB-TOTAL | PROGRAM REVENUES (CREDIT) | TOTAL |
|-------------|---|--|-----------------------|----------|---------------------|----------------------|-------------|------------|----------|-----------|---------------------------------|-----------|
| | | | | | | | | | | | | |
| 1 HOME | ENERGY CHECK | (16) | (164,066) | 2,491 | (201,189) | 21,897 | (19,342) | 70,351 | 523 | (289,353) | 0 | (289,353) |
| 2 RESIDEI | NTIAL INCENTIVE PROGRAM | 0 | (97,841) | 163 | 6,790 | 8,057 | 25,270 | 263,359 | (2,274) | 203,524 | 0 | 203,524 |
| 3 BUSINE | ESS ENERGY CHECK | 0 | (11,993) | (1,358) | (234,748) | 35,549 | (40,114) | (6,268) | (5,343) | (264,276) | 0 | (264,276) |
| 4 BETTER | R BUSINESS | 0 | (75,885) | (4,348) | (12,809) | 654 | (27,038) | (58,277) | (11,556) | (189,259) | 0 | (189,259) |
| 5 TECHNO | OLOGY DEVELOPMENT | 0 | (1,582) | 0 | 2,600 | (1,804) | 0 | 0 | 2,236 | 1,451 | 0 | 1,451 |
| 6 FLORID | DA CUSTOM INCENTIVE PROGRAM | 0 | (20,318) | (493) | (19,886) | (2,029) | (35,798) | (93,249) | (11,289) | (183,063) | 0 | (183,063) |
| 7 INTERR | RUPTIBLE SERVICE | (4,178) | (23,946) | 107 | 0 | 552 | 0 | (941,519) | (1,349) | (970,332) | 0 | (970,332) |
| 8 CURTAI | ILABLE SERVICE | 0 | (788) | 0 | 0 | 0 | 0 | (193,450) | 0 | (194,238) | 0 | (194,238) |
| 9 LOAD N | MANAGEMENT (RESIDENTIAL & COMMMERCIAL) | 88,135 | (26,403) | 4,894 | 584,919 | (230,805) | 303,237 | 944,085 | 5,062 | 1,673,124 | 0 | 1,673,124 |
| 10 LOW IN | NCOME WEATHERIZATION ASSISTANCE PROGRAM | 0 | (15,846) | 8 | (775) | 0 | (19,000) | (21,773) | (1,946) | (59,333) | 0 | (59,333) |
| 11 STANDE | BY GENERATION | 10,293 | (32,635) | (162) | (5,533) | (102,751) | 0 | (357,776) | (2,346) | (490,910) | 0 | (490,910) |
| 12 QUALIF | FYING FACILITY | 0 | (63,562) | (915) | 189,331 | (459) | 0 | 0 | (3,010) | 121,385 | 0 | 121,385 |
| 13 NEIGHE | BORHOOD ENERGY SAVER | 0 | (1,487) | 116 | 12,727 | 980 | (31,071) | 1,217,189 | (2,213) | 1,196,241 | 0 | 1,196,241 |
| 14 CONSE | RVATION PROGRAM ADMIN | 0 | (124,230) | (210) | 58,551 | (46,112) | 0 | 0 | (50,935) | (162,937) | 0 | (162,937) |
| 15 TOTAL | ALL PROGRAMS | 94,234 | (660,584) | 293 | 379,977 | (316,272) | 156,144 | 822,672 | (84,440) | 392,025 | 0 | 392,025 |

^{**} Certain schedules may not foot/crossfoot due to rounding of decimals in files.

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DUKE ENERGY FLORIDA, LLC

ESTIMATED ENERGY CONSERVATION PROGRAM COSTS PER PROGRAM FOR THE PERIOD JANUARY 2019 THROUGH DECEMBER 2019

| | | DEPRECIATION | | | | | | | | | PROGRAM | |
|-------------------|-----------------------------------|--------------|------------|----------|-----------|-------------|-------------|------------|---------|-------------|----------|-------------|
| LINE | | AMORTIZATION | PAYROLL & | | OUTSIDE | MATERIALS & | | | | | REVENUES | |
| NO. | PROGRAM | & RETURN | BENEFITS | VEHICLES | SERVICES | SUPPLIES | ADVERTISING | INCENTIVES | OTHER | SUB-TOTAL | (CREDIT) | TOTAL |
| 4. LIONAE ENERGY | CHECK | 44.405 | 2 727 240 | 02.470 | 705 772 | 20.044 | F.CO 7.CO | 462.054 | 62.420 | 4 752 270 | 0 | 4 752 270 |
| 1 HOME ENERGY | | 11,105 | 2,737,348 | 92,179 | 785,773 | 39,914 | 560,769 | 462,851 | 63,439 | 4,753,378 | 0 | 4,753,378 |
| 2 RESIDENTIAL IN | CENTIVE PROGRAM | 0 | 2,029,912 | 69,511 | 219,135 | 13,948 | 169,278 | 5,036,887 | 29,376 | 7,568,047 | 0 | 7,568,047 |
| 3 BUSINESS ENER | GY CHECK | 0 | 432,534 | 8,397 | 296,688 | 6,514 | 76,645 | 17,739 | 23,880 | 862,397 | 0 | 862,397 |
| 4 BETTER BUSINES | SS | 0 | 1,087,772 | 11,563 | 131,442 | 2,877 | 91,165 | 1,793,148 | 37,928 | 3,155,895 | 0 | 3,155,895 |
| 5 TECHNOLOGY D | EVELOPMENT | 0 | 214,889 | 0 | 235,817 | 3,643 | 0 | 0 | 12,700 | 467,049 | 0 | 467,049 |
| 6 FLORIDA CUSTO | M INCENTIVE PROGRAM | 0 | 299,808 | 893 | 209,059 | 3,019 | 76,996 | 304,770 | 49,831 | 944,376 | 0 | 944,376 |
| 7 INTERRUPTIBLE | SERVICE | 31,028 | 205,702 | 948 | 363 | 192 | 0 | 37,356,582 | 4,121 | 37,598,936 | 0 | 37,598,936 |
| 8 CURTAILABLE SE | ERVICE | 0 | 38,807 | 0 | 0 | 0 | 0 | 2,295,252 | 0 | 2,334,058 | 0 | 2,334,058 |
| 9 LOAD MANAGEI | MENT (RESIDENTIAL & COMMERCIAL) | 12,987,495 | 1,900,787 | 49,331 | 1,712,144 | 277,021 | 682,765 | 25,197,230 | 123,823 | 42,930,597 | 0 | 42,930,597 |
| 10 LOW INCOME W | VEATHERIZATION ASSISTANCE PROGRAM | 0 | 147,620 | 8 | 1,662 | 0 | 30,000 | 149,503 | 7,745 | 336,539 | 0 | 336,539 |
| 11 STANDBY GENER | RATION | 33,559 | 345,312 | 6,905 | 9,777 | 113,856 | 0 | 4,659,729 | 3,982 | 5,173,121 | 0 | 5,173,121 |
| 12 QUALIFYING FAC | CILITY | 0 | 1,170,763 | 2,799 | 493,391 | 900 | 0 | 0 | 17,994 | 1,685,846 | 0 | 1,685,846 |
| 13 NEIGHBORHOO | D ENERGY SAVER | 0 | 209,244 | 546 | 264,003 | 294 | 76,752 | 1,921,653 | 17,743 | 2,490,235 | 0 | 2,490,235 |
| 14 CONSERVATION | PROGRAM ADMIN | 0 | 2,382,161 | 1,304 | 652,773 | 38,670 | 0 | 0 | 316,816 | 3,391,723 | 0 | 3,391,723 |
| 15 TOTAL ALL PRO | GRAMS | 13,063,187 | 13,202,658 | 244,383 | 5,012,028 | 500,849 | 1,764,372 | 79,195,344 | 709,378 | 113,692,199 | 0 | 113,692,199 |

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DUKE ENERGY FLORIDA, LLC

ACTUAL CONSERVATION PROGRAM COSTS BY MONTH FOR THE PERIOD JANUARY 2019 THROUGH DECEMBER 2019

LINE

| NO. PROGRAM TITLE | January | February | March | April | May | June | July | August | September | October | November | December | TOTAL |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|-----------|------------|-----------|-------------|
| | | | | | | | | | | | | | |
| 1 HOME ENERGY CHECK | 287,167 | 388,612 | 539,257 | 400,906 | 401,309 | 337,597 | 389,548 | 406,623 | 338,667 | 357,957 | 280,148 | 336,235 | 4,464,026 |
| 2 RESIDENTIAL INCENTIVE PROGRAM | 654,752 | 604,066 | 652,044 | 724,496 | 597,213 | 633,076 | 650,037 | 927,118 | 658,770 | 662,482 | 703,598 | 303,918 | 7,771,570 |
| 3 BUSINESS ENERGY CHECK | 25,122 | 45,496 | 63,035 | 61,307 | 56,321 | 74,316 | 47,201 | 53,409 | (28,449) | 50,398 | 57,935 | 92,031 | 598,122 |
| 4 BETTER BUSINESS | 196,456 | 336,834 | 185,269 | 316,064 | 226,222 | 283,290 | 187,251 | 181,055 | 123,718 | 474,309 | 273,417 | 182,751 | 2,966,636 |
| 5 TECHNOLOGY DEVELOPMENT | 18,128 | 20,917 | 60,280 | 47,466 | (33,649) | 25,125 | 22,378 | 27,205 | 28,021 | 19,501 | 139,953 | 93,173 | 468,500 |
| 6 FLORIDA CUSTOM INCENTIVE PROGRAM | 69,169 | (10,348) | 70,013 | 64,501 | 67,782 | 143,659 | 79,036 | 83,728 | (14,208) | 98,899 | 40,037 | 69,044 | 761,313 |
| 7 INTERRUPTIBLE SERVICE | 2,813,970 | 2,892,378 | 2,812,547 | 3,007,541 | 2,905,348 | 3,240,536 | 3,027,854 | 3,067,472 | 3,316,713 | 3,225,702 | 3,232,155 | 3,086,387 | 36,628,604 |
| 8 CURTAILABLE SERVICE | 208,414 | 196,987 | 150,505 | 165,928 | 189,628 | 309,968 | 13,897 | 211,082 | 180,521 | 124,615 | 210,378 | 177,898 | 2,139,821 |
| 9 LOAD MANAGEMENT (RESIDENTIAL & COMMERCIAL) | 3,716,863 | 4,063,052 | 3,710,463 | 3,003,024 | 3,309,744 | 3,672,308 | 3,751,582 | 3,795,602 | 3,903,217 | 3,571,626 | 4,403,870 | 3,702,369 | 44,603,721 |
| 10 LOW INCOME WEATHERIZATION ASSISTANCE PROGRAM | 25,389 | 24,466 | 18,824 | 36,155 | 25,193 | 28,996 | 23,113 | 22,867 | 11,576 | 21,143 | 26,272 | 13,212 | 277,206 |
| 11 STANDBY GENERATION | 381,757 | 420,371 | 382,313 | 394,714 | 457,023 | 392,905 | 374,920 | 368,052 | 368,841 | 422,232 | 348,629 | 370,453 | 4,682,211 |
| 12 QUALIFYING FACILITY | 98,013 | 96,916 | 103,757 | 102,989 | 96,892 | 93,045 | 142,459 | 138,177 | 378,751 | 87,668 | 164,470 | 304,095 | 1,807,231 |
| 13 NEIGHBORHOOD ENERGY SAVER | 12,766 | 337,507 | 232,884 | 255,655 | 199,295 | 244,346 | 202,010 | 95,670 | 642,857 | 474,431 | 522,494 | 466,562 | 3,686,476 |
| 14 CONSERVATION PROGRAM ADMIN | 320,557 | 181,745 | 348,172 | 248,674 | 302,653 | 335,595 | 295,740 | 302,176 | 250,485 | 227,423 | 16,722 | 398,843 | 3,228,787 |
| 15 TOTAL ALL PROGRAMS | 8,828,523 | 9,599,000 | 9,329,364 | 8,829,420 | 8,800,974 | 9,814,764 | 9,207,026 | 9,680,236 | 10,159,481 | 9,818,386 | 10,420,078 | 9,596,972 | 114,084,224 |
| | | | | | | | | | | | | | |
| 16 LESS: BASE RATE RECOVERY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | • | • | • | • | | | • | | | | • | • | |
| 17 NET RECOVERABLE (CT-3,PAGE 2) | 8,828,523 | 9,599,000 | 9,329,364 | 8,829,420 | 8,800,974 | 9,814,764 | 9,207,026 | 9,680,236 | 10,159,481 | 9,818,386 | 10,420,078 | 9,596,972 | 114,084,224 |

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DUKE ENERGY FLORIDA, LLC

ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP FOR THE PERIOD JANUARY 2019 THROUGH DECEMBER 2019

| LIN NC | | | January | February | March | April | May | June | July | August | September | October | November | December | Total for the Period |
|-----------|--|-------------|-------------|-------------|-------------|-----------|-----------|------------|-------------|-------------|------------|-----------|------------|-----------|-------------------------|
| 1 | OTHER CONSERVATION REVENUES | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2 | CONSERVATION CLAUSE REVENUES | | 7,252,718 | 7,524,175 | 7,433,154 | 7,626,727 | 8,453,161 | 10,052,167 | 9,909,990 | 10,243,564 | 10,347,415 | 9,163,936 | 8,833,975 | 7,504,857 | 104,345,839 |
| 3 | TOTAL REVENUES | | 7,252,718 | 7,524,175 | 7,433,154 | 7,626,727 | 8,453,161 | 10,052,167 | 9,909,990 | 10,243,564 | 10,347,415 | 9,163,936 | 8,833,975 | 7,504,857 | 104,345,839 |
| 4 | PRIOR PERIOD TRUE-UP OVER/(UNDER) | (5,979,386) | 498,282 | 498,282 | 498,282 | 498,282 | 498,282 | 498,282 | 498,282 | 498,282 | 498,282 | 498,282 | 498,282 | 498,282 | 5,979,386 |
| 5 | CONSERVATION REVENUES APPLICABLE TO PERIOD | | 7,751,000 | 8,022,457 | 7,931,437 | 8,125,009 | 8,951,444 | 10,550,449 | 10,408,272 | 10,741,846 | 10,845,697 | 9,662,218 | 9,332,257 | 8,003,139 | 110,325,224 |
| 6 | CONSERVATION EXPENSES (CT-3,PAGE 1, LINE 37) | | 8,828,523 | 9,599,000 | 9,329,364 | 8,829,420 | 8,800,974 | 9,814,764 | 9,207,026 | 9,680,236 | 10,159,481 | 9,818,386 | 10,420,078 | 9,596,972 | 114,084,224 |
| 7 | TRUE-UP THIS PERIOD (O)/U | | 1,077,522 | 1,576,543 | 1,397,928 | 704,411 | (150,470) | (735,685) | (1,201,245) | (1,061,610) | (686,216) | 156,168 | 1,087,821 | 1,593,832 | 3,758,999 |
| 8 | CURRENT PERIOD INTEREST | | (10,448) | (6,781) | (2,848) | 304 | 1,856 | 1,926 | 945 | (206) | (829) | (397) | 1,190 | 3,799 | (11,489) |
| 9 | ADJUSTMENTS PER AUDIT | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 10 | TRUE-UP & INTEREST PROVISIONS BEGINNING OF PERIOD (O)/U | | (5,979,386) | (4,414,030) | (2,345,986) | (452,624) | 750,373 | 1,100,041 | 864,565 | 162,547 | (400,987) | (589,750) | 64,303 | 1,651,596 | (5,979,386) |
| 11 | PRIOR TRUE-UP REFUNDED/ (COLLECTED) | | 498,282 | 498,282 | 498,282 | 498,282 | 498,282 | 498,282 | 498,282 | 498,282 | 498,282 | 498,282 | 498,282 | 498,282 | 5,979,386 |
| 12 | END OF PERIOD NET TRUE-UP | | (4,414,030) | (2,345,986) | (452,624) | 750,373 | 1,100,041 | 864,565 | 162,547 | (400,987) | (589,750) | 64,303 | 1,651,596 | 3,747,510 | 3,747,510 |

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DUKE ENERGY FLORIDA, LLC

CALCULATION OF INTEREST PROVISION FOR THE PERIOD JANUARY 2019 THROUGH DECEMBER 2019

| LINE NO. | January | February | March | April | May | June | July | August | September | October | November | December | Total for the Period |
|--|--------------|-------------|-------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|----------------------|
| 1 BEGINNING TRUE-UP AMOUNT (CT-3,PAGE 2, LINE 9 & 10) | (5,979,386) | (4,414,030) | (2,345,986) | (452,624) | 750,373 | 1,100,041 | 864,565 | 162,547 | (400,987) | (589,750) | 64,303 | 1,651,596 | |
| 2 ENDING TRUE-UP AMOUNT BEFORE INTEREST | (4,403,582) | (2,339,205) | (449,776) | 750,069 | 1,098,185 | 862,639 | 161,602 | (400,781) | (588,921) | 64,700 | 1,650,406 | 3,743,711 | |
| 3 TOTAL BEGINNING & ENDING TRUE-UP | (10,382,968) | (6,753,234) | (2,795,762) | 297,445 | 1,848,558 | 1,962,680 | 1,026,166 | (238,234) | (989,908) | (525,050) | 1,714,710 | 5,395,307 | |
| 4 AVERAGE TRUE-UP AMOUNT (50% OF LINE 3) | (5,191,484) | (3,376,617) | (1,397,881) | 148,722 | 924,279 | 981,340 | 513,083 | (119,117) | (494,954) | (262,525) | 857,355 | 2,697,654 | |
| 5 INTEREST RATE: FIRST DAY REPORTING BUSINESS MONTH | 2.42% | 2.41% | 2.41% | 2.48% | 2.43% | 2.39% | 2.32% | 2.10% | 2.05% | 1.97% | 1.66% | 1.67% | |
| 6 INTEREST RATE: FIRST DAY SUBSEQUENT BUSINESS MONTH | 2.41% | 2.41% | 2.48% | 2.43% | 2.39% | 2.32% | 2.10% | 2.05% | 1.97% | 1.66% | 1.67% | 1.71% | |
| 7 TOTAL (LINE 5 AND LINE 6) | 4.83% | 4.82% | 4.89% | 4.91% | 4.82% | 4.71% | 4.42% | 4.15% | 4.02% | 3.63% | 3.33% | 3.38% | |
| 8 AVERAGE INTEREST RATE (50% OF LINE 7) | 2.42% | 2.41% | 2.45% | 2.46% | 2.41% | 2.36% | 2.21% | 2.08% | 2.01% | 1.82% | 1.67% | 1.69% | |
| 9 INTEREST PROVISION (LINE 4 * LINE 8) / 12 | (10,448) | (6,781) | (2,848) | 304 | 1,856 | 1,926 | 945 | (206) | (829) | (397) | 1,190 | 3,799 | (11,489) |

Duke Energy Florida, LLC Conservation Account Numbers For the Period January 2019 - December 2019

| Line | Account | Product | Program Title |
|--------------|---------|---------|--|
| No. 1 | 0908000 | HEHC | Home Energy Check |
| 1 | 0909000 | HEHC | Home Energy Check (Advertising) |
| 1 | 0403002 | HEHC | Home Energy Check (Equipment Depreciation) |
| - | 0403002 | HEHC | Trome Energy Check (Equipment Depreciation) |
| 2 | 0908000 | SSHEI | Residential Incentive Program |
| 2 | 0909000 | SSHEI | Residential Incentive Program (Advertising) |
| | | | |
| 3 | 0908000 | NRAOS | Business Energy Check |
| 3 | 0909000 | NRAOS | Business Energy Check (Advertising) |
| | | | |
| 4 | 0908000 | NRBBUS | Better Business |
| 4 | 0909000 | NRBBUS | Better Business (Advertising) |
| | | | |
| 5 | 0908000 | TECDEV | Technology Development (Energy Efficiency Research) |
| | 0000000 | NDDDCC | Florida Custom Innostina |
| 6 | 0908000 | NRPRSC | Florida Custom Incentive |
| 6 | 0909000 | NRPRSC | Florida Custom Incentive (Advertising) |
| 7 | 0908000 | IRRSVC | Interruptible Service |
| 7 | 0403002 | IRRSVC | Interruptible Service (Equipment Depreciation) |
| • | 0.00002 | | menaphole service (Equipment sepresidation) |
| 8 | 0908000 | PWRSHR | Curtailable Service |
| | | | |
| 9 | 0908000 | PWRMGR | Energy Management - Residential |
| 9 | 0908002 | PWRMGR | Energy Management - Residential (Amortization of Load Mgmt Switches) |
| 9 | 0909000 | PWRMGR | Energy Management - Residential (Advertising) |
| 9 | 0403002 | PWRMGR | Energy Management - Residential (Equipment Depreciation) |
| 9 | 0182398 | PWRMGR | Other accounts included with Energy Management - Residential (Switch installation) |
| | | | |
| 10 | 0908000 | COMLM | Energy Management - Commercial |
| 11 | 0908000 | WZELEC | Low Income Weatherization Asst |
| 11 | 0909000 | WZELEC | Low Income Weatherization Asst (Advertising) |
| 11 | 0303000 | VVZLLLC | LOW INCOME WEARING ASSET AUNCH USING |
| 12 | 0908000 | STBGEN | Standby Generation |
| 12 | 0403002 | STBGEN | Standby Generation (Equipment Depreciation) |
| | | | , |
| 13 | 0908000 | PPCOGN | Qualifying Facility - COGEN contract maintenance |
| | | | |
| 14 | 0908000 | HWLI | Neighborhood Energy Saver |
| 14 | 0909000 | HWLI | Neighborhood Energy Saver (Advertising) |
| | | | |
| 15 | 0908000 | NOPROD | Conservation Program Admin |
| | | | |

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Duke Energy Florida, LLC Energy Conservation Cost Recovery Schedule of Capital Investment, Depreciation & Return January 2019 - December 2019 Actuals

| Line | | Beginning | Act | Act | Act | Act | Act | Act | Act | Act | Act | Act | Act | Act | |
|------|--------------------------------|-----------|---------|-----------|---------|----------------|---------------|---------------|---------------|---------|---------------|---------|----------------|----------------|-----------|
| No. | Demand (D) or Energy (E) | Balance | Jan-19 | Feb-19 | Mar-19 | Apr-19 | May-19 | Jun-19 | Jul-19 | Aug-19 | Sep-19 | Oct-19 | Nov-19 | Dec-19 | Total |
| 1 | Home Energy Check (E) | | | | | | | | | | | | | | |
| 2 | Investments | | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 3 | Retirements | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 82,462 | 0 | 0 | 82,462 |
| 4 | Depreciation Base | | 82,462 | 82.462 | 82.462 | 82,462 | 82,462 | 82.462 | 82.462 | 82,462 | 82,462 | 41,231 | 0 | 0 | |
| 5 | , | | | | | | - , - | | | . , . | | , , | | | |
| 6 | Depreciation Expense | | 982 | 982 | 982 | 982 | 982 | 982 | 982 | 982 | 982 | 491 | 0 | 0 | 9,329 |
| 7 | · | | | | | | | | | | | | | | |
| 8 | Cumulative Investment | 82,462 | 82,462 | 82,462 | 82,462 | 82,462 | 82,462 | 82,462 | 82,462 | 82,462 | 82,462 | 0 | 0 | 0 | 0 |
| 9 | Less: Accumulated Depreciation | 49,114 | 50,096 | 51,078 | 52,060 | 53,042 | 54,024 | 55,006 | 55,988 | 56,970 | 57,952 | 0 | 0 | 0 | 0 |
| 10 | Net Investment | 33,348 | 32,366 | 31,384 | 30,402 | 29,420 | 28,438 | 27,456 | 26,474 | 25,492 | 24,510 | 0 | 0 | 0 | 0 |
| 11 | Average Investment | | 32,857 | 31,875 | 30,893 | 29,911 | 28,929 | 27,947 | 26,965 | 25,983 | 25,001 | 12,255 | 0 | 0 | |
| 12 | Return on Average Investment | | 175 | 169 | 165 | 159 | 154 | 149 | 141 | 136 | 131 | 64 | 0 | 0 | 1,443 |
| 13 | | | | | | | | | | | | | | | |
| 14 | Return Requirements | | 213 | 206 | 201 | 194 | 188 | 181 | 173 | 166 | 160 | 78 | 0 | 0 | 1,760 |
| 15 | | _ | | | | | | | | | | | | | |
| 16 | Program Total | _ | \$1,195 | \$1,188 | \$1,183 | \$1,176 | \$1,170 | \$1,163 | \$1,155 | \$1,148 | \$1,142 | \$569 | \$0 | \$0 | \$11,089 |
| | | _ | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| 17 | Standby Generation (D) | | | | | | | | | | | | | | |
| 18 | Investments | | \$0 | \$132,593 | \$0 | \$0 | \$0 | \$0 | \$90,189 | \$0 | \$0 | \$0 | \$0 | \$0 | \$222,782 |
| 19 | Retirements | | 0 | 35,171 | 0 | 0 | 0 | 0 | 0 | 12,363 | 0 | 0 | 5 | 0 | 47,538 |
| 20 | Depreciation Base | | 47,538 | 29,952 | 144,960 | 144,960 | 144,960 | 144,960 | 144,960 | 228,968 | 222,786 | 222,786 | 222,784 | 222,782 | |
| 21 | | | | | | | | | | | | | | | |
| 22 | Depreciation Expense | | 792 | 499 | 2,416 | 2,416 | 2,416 | 2,416 | 2,416 | 3,816 | 3,713 | 3,713 | 3,713 | 3,713 | 32,039 |
| 23 | | | | | | | | | | | | | | | |
| 24 | Cumulative Investment | 47,538 | 47,538 | 144,960 | 144,960 | 144,960 | 144,960 | 144,960 | 235,149 | 222,786 | 222,786 | 222,786 | 222,782 | 222,782 | 222,782 |
| 25 | Less: Accumulated Depreciation | 39,008 | 39,800 | 5,128 | 7,544 | 9,960 | 12,376 | 14,792 | 17,208 | 8,661 | 12,374 | 16,087 | 19,796 | 23,509 | 23,509 |
| 26 | Net Investment | 8,530 | 7,738 | 139,832 | 137,416 | 135,000 | 132,584 | 130,168 | 217,941 | 214,125 | 210,412 | 206,699 | 202,986 | 199,273 | 199,273 |
| 27 | Average Investment | | 8,134 | 73,785 | 138,624 | 136,208 | 133,792 | 131,376 | 174,055 | 216,033 | 212,269 | 208,556 | 204,843 | 201,130 | |
| 28 | Return on Average Investment | | 43 | 392 | 738 | 724 | 711 | 699 | 910 | 1,129 | 1,110 | 1,090 | 1,071 | 1,052 | 9,669 |
| 29 | B. B | | | | | | | 0=- | | 4.00: | | | | 4.007 | 44.04- |
| 30 | Return Requirements | _ | 52 | 478 | 899 | 883 | 867 | 852 | 1,113 | 1,381 | 1,358 | 1,333 | 1,310 | 1,287 | 11,813 |
| 31 | December Total | | 0044 | \$977 | 60.045 | 6 0.000 | 60.000 | 60.000 | #0.500 | 65.407 | PF 074 | ØF 040 | 6 5,000 | 6 E 000 | 640.050 |
| 32 | Program Total | = | \$844 | \$977 | \$3,315 | \$3,299 | \$3,283 | \$3,268 | \$3,529 | \$5,197 | \$5,071 | \$5,046 | \$5,023 | \$5,000 | \$43,852 |

- -Jan Jun return on average investment is calculated using an annual rate of 6.38% based on May 2018 DEF Surveillance Report capital structure & costs rates. See Stipulation & Settlement Agreement in Order No. PSC-12-0425-PAA-EU, Docket 20120002-EG.
- Jul Dec return on average investment is calculated using an annual rate of 6.27% based on May 2019 DEF Surveillance Report capital structure & costs rates. See Stipulation & Settlement Agreement in Order No. PSC-12-0425-PAA-EU, Docket 20120002-EG.
 Return Requirements are calculated using a combined statutory tax rate of 24.522%, that includes the FL State Corporate tax change effective January 2019.
- The WACC used for 2019 has been adjusted in compliance with paragraph 19 of DEF's Settlement Agreement

FPSC Docket No. 20200002-EG Duke Energy Florida, LLC Witness: Lori J. Cross Exhibit No.__(LJC-1T) Schedule CT-4 Page 2 of 3 May 4, 2020

Duke Energy Florida, LLC Energy Conservation Cost Recovery Schedule of Capital Investment, Depreciation & Return January 2019 - December 2019 Actuals

| Line No. | Program Demand (D) or Energy (E) | Beginning Balance | Act Jan-19 | Act Feb-19 | Act Mar-19 | Act Apr-19 | Act May-19 | Act Jun-19 | Act Jul-19 | Act Aug-19 | Act Sep-19 | Act Oct-19 | Act Nov-19 | Act Dec-19 | Total |
|----------------|---|---------------------------|--------------------------|--------------------------|--------------------------|------------------------|------------------------|------------------------|--------------------------|--------------------------|------------------------|--------------------------|--------------------------|--------------------------|--------------|
| 1 | Interruptible Service (D) | | | | | | | | | | | | | | |
| 2 | Investments | | \$0 | \$59,853 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$59,853 |
| 3 | Retirements | | 0 | 7,153 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7,153 |
| 4 | Depreciation Base | | 63,673 | 60,097 | 116,373 | 116,373 | 116,373 | 116,373 | 116,373 | 116,373 | 116,373 | 116,373 | 116,373 | 116,373 | |
| 5 6 7 | Depreciation Expense | | 1,061 | 1,002 | 1,940 | 1,940 | 1,940 | 1,940 | 1,940 | 1,940 | 1,940 | 1,940 | 1,940 | 1,940 | 21,463 |
| 8 | Cumulative Investment | 63,673 | 63,673 | 116,373 | 116,373 | 116,373 | 116,373 | 116,373 | 116,373 | 116,373 | 116,373 | 116,373 | 116,373 | 116,373 | 116,373 |
| 9 | Less: Accumulated Depreciation | 36,333 | 37,394 | 31,243 | 33,183 | 35,123 | 37,063 | 39,003 | 40,943 | 42,883 | 44,823 | 46,763 | 48,703 | 50,643 | 50,643 |
| 10 | Net Investment | 27,340 | 26,279 | 85,130 | 83,190 | 81,250 | 79,310 | 77,370 | 75,430 | 73,490 | 71,550 | 69,610 | 67,670 | 65,730 | 65,730 |
| 11 | Average Investment | | 26,810 143 | 55,705 297 | 84,160 448 | 82,220 438 | 80,280 427 | 78,340 417 | 76,400 399 | 74,460 389 | 72,520 379 | 70,580 | 68,640 | 66,700 348 | 4.412 |
| 12 13 | Return on Average Investment | | 143 | 297 | 448 | 438 | 427 | 417 | 399 | 389 | 3/9 | 369 | 358 | 348 | 4,412 |
| 14 15 | Return Requirements | - | 174 | 362 | 546 | 534 | 521 | 508 | 488 | 476 | 463 | 451 | 438 | 426 | 5,387 |
| 16 | Program Total | | \$1,235 | \$1,364 | \$2,486 | \$2,474 | \$2,461 | \$2,448 | \$2,428 | \$2,416 | \$2,403 | \$2,391 | \$2,378 | \$2,366 | \$26,850 |
| | | <i>a.</i> | | | | | | | | | | | | | |
| 17 18 | Residential Energy Management - Summar Expenditures Booked Directly to Plant | y (Itemized below) (D) | \$178.951 | \$622,915 | \$525,268 | \$796,512 | \$1,038,044 | \$517.329 | \$897.303 | \$405.542 | \$324.165 | \$1,101,633 | \$626.524 | \$630,719 | \$7,664,905 |
| 19 | Retirements | | 71,164 | 158,154 | 479,651 | 460,980 | (193,898) | 54,691 | 21,054 | 89,890 | 24,267 | 20,331 | 24,668 | 19,943 | 1,230,895 |
| 20 | Investments Booked to CWIP | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 21 | Closings to Plant | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 22 | Depreciation Base | | 55,823,269 | 55,887,560 | 56,191,572 | 56,246,525 | 56,909,497 | 58,017,144 | 58,496,600 | 59,338,431 | 59,686,894 | 59,988,760 | 61,067,894 | 61,672,113 | |
| 23 24 25 | Depreciation Expense | | 876,635 | 877,707 | 882,774 | 883,690 | 894,740 | 913,200 | 921,191 | 935,222 | 941,030 | 946,062 | 964,048 | 974,118 | 11,010,417 |
| 26 | Cumulative Plant Investment | 55,858,851 | 55,966,638 | 56,431,398 | 56,477,016 | 56,812,547 | 58,044,489 | 58,507,127 | 59,383,376 | 59,699,027 | 59,998,925 | 61,080,228 | 61,682,084 | 62,292,861 | 62,292,861 |
| 27 | Less: Accumulated Depreciation | 27,358,750 | 28,164,221 | 28,883,774 | 29,286,897 | 29,709,606 | 30,798,244 | 31,656,754 | 32,556,890 | 33,402,222 | 34,318,985 | 35,244,716 | 36,184,096 | 37,138,272 | 37,138,272 |
| 28 | Cumulative CWIP Investment | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 29 30 | Net Plant Investment | 28,500,101 | 27,802,417 28,151,259 | 27,547,625 27,675,021 | 27,190,119 27,368,872 | 27,102,941 | 27,246,245 | 26,850,373 | 26,826,485 26,838,429 | 26,296,805 26,561,645 | 25,679,941 | 25,835,512 25,757,726 | 25,497,987 25,666,750 | 25,154,589 25,326,288 | 25,154,589 |
| 31 | Average Investment Return on Average Investment | | 149.739 | 147,206 | 145.578 | 27,146,530 144,394 | 27,174,593 144,544 | 27,048,309 143,873 | 140.304 | 138.855 | 25,988,373 135,859 | 134.653 | 134,178 | 132.398 | 1.691.581 |
| 32 | retain on Average investment | | 1 10,7 00 | 117,200 | 1 10,010 | 111,001 | , | 1 10,070 | 1 10,00 1 | 100,000 | 100,000 | 101,000 | 101,110 | 102,000 | 1,001,001 |
| 33 34 | Return Requirements | - | 182,512 | 179,424 | 177,439 | 175,997 | 176,180 | 175,362 | 171,597 | 169,825 | 166,160 | 164,685 | 164,104 | 161,928 | 2,065,213 |
| 35 | Program Total | | \$1,059,147 | \$1,057,131 | \$1,060,213 | \$1,059,687 | \$1,070,920 | \$1,088,562 | \$1,092,788 | \$1,105,047 | \$1,107,190 | \$1,110,747 | \$1,128,152 | \$1,136,046 | \$13,075,630 |
| 36 | Residential Energy Management - SmartGr | id Hardware for ODS, LMS, | APPDEV & TEI | ECOM (D) | | | | | | | | | | | |
| 37 | Expenditures Booked Directly to Plant | <u> </u> | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 38 | Retirements | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 39 40 | Investments Booked to CWIP Closings to Plant | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 41 | Depreciation Base | | 10,587,391 | 10,587,391 | 10,587,391 | 10,587,391 | 10,587,391 | 10,587,391 | 10,587,391 | 10,587,391 | 10,587,391 | 10,587,391 | 10,587,391 | 10,587,391 | U |
| 42 | | | , , | , , | , , | , , | , , | , , | , , | , , | , , | ,, | ,, | | |
| 43 44 | Depreciation Expense | | 122,689 | 122,689 | 122,689 | 122,689 | 122,689 | 122,689 | 122,689 | 122,689 | 122,689 | 122,689 | 122,689 | 122,689 | 1,472,268 |
| 45 | Cumulative Plant Investment | 10,587,391 | 10,587,391 | 10,587,391 | 10,587,391 | 10,587,391 | 10,587,391 | 10,587,391 | 10,587,391 | 10,587,391 | 10,587,391 | 10,587,391 | 10,587,391 | 10,587,391 | 10,587,391 |
| 46 | Less: Accumulated Depreciation | 7,408,702 | 7,531,391 | 7,654,080 | 7,776,769 | 7,899,458 | 8,022,147 | 8,144,836 | 8,267,525 | 8,390,214 | 8,512,903 | 8,635,592 | 8,758,281 | 8,880,970 | 8,880,970 |
| 47 | Cumulative CWIP Investment | 0.470.000 | 2.050.000 | 0.000.041 | 0.040.000 | 0.007.000 | 0.505.041 | 0.440.555 | 0.040.000 | 0.407.477 | 0.074.400 | 4.054.700 | 1 000 110 | 4 700 404 | 4 700 401 |
| 48 49 | Net Plant Investment Average Investment | 3,178,689 | 3,056,000 3,117,345 | 2,933,311 2,994,656 | 2,810,622 2,871,967 | 2,687,933 2,749,278 | 2,565,244 2,626,589 | 2,442,555 2,503,900 | 2,319,866 2,381,211 | 2,197,177 2,258,522 | 2,074,488 2,135,833 | 1,951,799 2,013,144 | 1,829,110 1,890,455 | 1,706,421 1,767,766 | 1,706,421 |
| 50 | Return on Average Investment | | 16,581 | 15,929 | 15,276 | 14,623 | 13,971 | 13,318 | 12,449 | 11,806 | 11,165 | 10,524 | 9,882 | 9,241 | 154,765 |
| 51 | | | | -,3 | -, | .,,=== | -, | -, | =, | -, | ., | | -, | | |
| 52 53 | Return Requirements | - | 20,210 | 19,415 | 18,619 | 17,823 | 17,029 | 16,233 | 15,226 | 14,439 | 13,655 | 12,871 | 12,086 | 11,302 | 188,908 |
| 54 | Program Total | | \$142,899 | \$142,104 | \$141,308 | \$140,512 | \$139,718 | \$138,922 | \$137,915 | \$137,128 | \$136,344 | \$135,560 | \$134,775 | \$133,991 | \$1,661,176 |

- Jan Jun return on average investment is calculated using an annual rate of 6.38% based on May 2018 DEF Surveillance Report capital structure & costs rates. See Stipulation & Settlement Agreement in Order No. PSC-12-0425-PAA-EU, Docket 20120002-EG.
 Jul Dec return on average investment is calculated using an annual rate of 6.27% based on May 2019 DEF Surveillance Report capital structure & costs rates. See Stipulation & Settlement Agreement in Order No. PSC-12-0425-PAA-EU, Docket 20120002-EG.
- Return Requirements are calculated using a combined statutory tax rate of 24.522%, that includes the FL State Corporate tax change effective January 2019.
- The WACC used for 2019 has been adjusted in compliance with paragraph 19 of DEF's Settlement Agreement

FPSC Docket No. 20200002-EG
Duke Energy Florida, LLC
Witness: Lori J. Cross
Exhibit No. __(LJC-1T)
Schedule CT-4
Page 3 of 3
May 4, 2020

Duke Energy Florida, LLC Energy Conservation Cost Recovery Schedule of Capital Investment, Depreciation & Return January 2019 - December 2019 Actuals

| | | | | | | | | | | | | | | | May 4, 2020 |
|----------------------------|--|--------------------------|---|---|---|---|---|---|---|---|---|---|---|---|-----------------------------|
| Line | Program | Beginning | Act | Act | Act | Act | Act | Act | Act | Act | Act | Act | Act | Act | |
| No. | Demand (D) or Energy (E) | Balance | Jan-19 | Feb-19 | Mar-19 | Apr-19 | May-19 | Jun-19 | Jul-19 | Aug-19 | Sep-19 | Oct-19 | Nov-19 | Dec-19 | Total |
| 1 | Residential Energy Management - SmartGrid | Software for ODS, LMS, A | APPDEV (D) | | | | | | | | | | | | |
| 2 | Expenditures Booked Directly to Plant | | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 3 | Retirements | | 49,149 | 119,856 | 459,532 | 426,261 | (238,790) | (716) | 0 | 0 | 0 | (53,063) | 0 | 0 | 762,229 |
| 4 | Investments Booked to CWIP | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 5 | Closings to Plant | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 6 7 | Depreciation Base | | 12,111,914 | 12,027,411 | 11,737,717 | 11,294,821 | 11,201,086 | 11,320,839 | 11,321,197 | 11,321,197 | 11,321,197 | 11,347,728 | 11,374,260 | 11,374,260 | |
| 8 | Depreciation Expense | | 201,869 | 200,461 | 195,633 | 188,251 | 186,689 | 188,684 | 188,690 | 188,690 | 188,690 | 189,133 | 189,575 | 189,575 | 2,295,940 |
| 10 | Cumulative Plant Investment | 12,136,489 | 12,087,340 | 11,967,483 | 11,507,952 | 11,081,691 | 11,320,481 | 11,321,197 | 11,321,197 | 11,321,197 | 11,321,197 | 11,374,260 | 11,374,260 | 11,374,260 | 11,374,260 |
| 11 | Less: Accumulated Depreciation | 7,321,301 | 7.474.021 | 7.554.626 | 7,290,727 | 7,052,717 | 7,478,196 | 7,667,596 | 7,856,286 | 8,044,976 | 8,233,666 | 8,475,862 | 8,665,437 | 8.855.012 | 8.855.012 |
| 12 | Cumulative CWIP Investment | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 13 | Net Plant Investment | 4,815,187 | 4,613,318 | 4,412,857 | 4,217,224 | 4,028,973 | 3,842,284 | 3,653,600 | 3,464,910 | 3,276,220 | 3,087,530 | 2,898,397 | 2,708,822 | 2,519,247 | 2,519,247 |
| 14 | Average Investment | | 4,714,253 | 4,513,088 | 4,315,041 | 4,123,099 | 3,935,629 | 3,747,942 | 3,559,255 | 3,370,565 | 3,181,875 | 2,992,964 | 2,803,610 | 2,614,035 | |
| 15 16 | Return on Average Investment | | 25,076 | 24,006 | 22,952 | 21,931 | 20,934 | 19,936 | 18,606 | 17,620 | 16,634 | 15,646 | 14,657 | 13,665 | 231,663 |
| 17 | Return Requirements | | 30,564 | 29,260 | 27,975 | 26,731 | 25,516 | 24,299 | 22,756 | 21,550 | 20,344 | 19,136 | 17,926 | 16,713 | 282,770 |
| 18 | | - | | | | | | | | | | | | | - |
| 19 | Program Total | _ | \$232,433 | \$229,721 | \$223,608 | \$214,982 | \$212,205 | \$212,983 | \$211,446 | \$210,240 | \$209,034 | \$208,269 | \$207,501 | \$206,288 | \$2,578,710 |
| 21 22 23 24 25 | Expenditures Booked Directly to Plant Retirements Investments Booked to CWIP Closings to Plant Amortization Base | | \$178,951 \$22,015 0 0 33,123,964 | \$622,915 \$38,298 0 0 33,272,758 | \$525,268 \$20,119 0 0 33,866,464 | \$796,512 \$34,719 0 0 34,364,313 | \$1,038,044 \$44,892 0 0 35,121,020 | \$517,329 \$55,407 0 0 36,108,914 | \$897,303 \$21,054 0 0 36,588,012 | \$405,542 \$89,890 0 0 37,429,843 | \$324,165 \$24,267 0 0 37,778,306 | \$1,101,633 \$73,394 0 0 38,053,641 | \$626,524 \$24,668 0 0 39,106,243 | \$630,719 \$19,943 0 0 39,710,462 | \$7,664,905 468,666 0 |
| 26 | Anonization base | - | 33,123,304 | 55,272,750 | 33,000,404 | 54,504,515 | 55,121,020 | 30,100,314 | 30,000,012 | 31,423,043 | 37,770,300 | 30,033,041 | 55,100,245 | 33,710,402 | |
| 27 28 | Amortization Expense | | 552,077 | 554,557 | 564,452 | 572,750 | 585,362 | 601,827 | 609,812 | 623,843 | 629,651 | 634,240 | 651,784 | 661,854 | 7,242,209 |
| 29 | Cumulative Plant Investment | 33,134,971 | 33,291,907 | 33,876,524 | 34,381,673 | 35,143,466 | 36,136,617 | 36,598,539 | 37,474,788 | 37,790,439 | 38,090,338 | 39,118,577 | 39,720,433 | 40,331,210 | 40,331,210 |
| 30 | Less: Accumulated Depreciation | 12,628,746 | 13,158,809 | 13,675,068 | 14,219,400 | 14,757,431 | 15,297,901 | 15,844,321 | 16,433,079 | 16,967,032 | 17,572,416 | 18,133,262 | 18,760,378 | 19,402,290 | 19,402,290 |
| 31 | Cumulative CWIP Investment | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 32 | Net Plant Investment | 20,506,225 | 20,133,098 | 20,201,456 | 20,162,273 | 20,386,035 | 20,838,716 | 20,754,218 | 21,041,709 | 20,823,408 | 20,517,922 | 20,985,315 | 20,960,055 | 20,928,920 | 20,928,920 |
| 33 | Average Investment | | 20,319,661 | 20,167,277 | 20,181,864 | 20,274,154 | 20,612,375 | 20,796,467 | 20,897,963 | 20,932,558 | 20,670,665 | 20,751,619 | 20,972,685 | 20,944,488 | |
| 34 | Return on Average Investment | _ | 108,082 | 107,271 | 107,350 | 107,840 | 109,639 | 110,619 | 109,249 | 109,429 | 108,060 | 108,483 | 109,639 | 109,492 | 1,305,153 |
| 35 36 | Return Requirements | | 131,738 | 130,749 | 130,845 | 131,443 | 133,635 | 134,830 | 133,615 | 133,836 | 132,161 | 132,678 | 134,092 | 133,913 | 1,593,535 |
| 37 | Totali Toquionono | - | 101,700 | 100,7 10 | 100,010 | 101,110 | 100,000 | 10 1,000 | 100,010 | 100,000 | 102,101 | 102,010 | 101,002 | 100,010 | 1,000,000 |
| 38 | Program Total | - | \$683,815 | \$685,306 | \$695,297 | \$704,193 | \$718,997 | \$736,657 | \$743,427 | \$757,679 | \$761,812 | \$766,918 | \$785,876 | \$795,767 | \$8,835,744 |
| 39 | Summary of Demand & Energy | | | | | | | | | | | | | | |
| 40 | Energy | | \$1,195 | \$1,188 | \$1,183 | \$1,176 | \$1,170 | \$1,163 | \$1,155 | \$1,148 | \$1,142 | \$569 | \$0 | \$0 | \$11,089 |
| 41 | Demand | _ | 1,061,226 | 1,059,472 | 1,066,014 | 1,065,460 | 1,076,664 | 1,094,278 | 1,098,745 | 1,112,660 | 1,114,664 | 1,118,184 | 1,135,553 | 1,143,412 | 13,146,332 |
| 42 | Total Return & Depreciation | - | \$1,062,421 | \$1,060,660 | \$1,067,197 | \$1,066,636 | \$1,077,834 | \$1,095,441 | \$1,099,900 | \$1,113,808 | \$1,115,806 | \$1,118,753 | \$1,135,553 | \$1,143,412 | \$13,157,421 |

Notes:

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 The WACC used for 2019 has been adjusted in compliance with paragraph 19 of DEF's Settlement Agreement

Docket No. 20200002-EG Duke Energy Florida, LLC Witness: Lori J. Cross Exhibit No.: (LJC-1T) Schedule CT-5 Page 1 of 16

Program Description and Progress

Program Title: Home Energy Check Program

Program Description: The Home Energy Check Program is a residential energy audit program that provides customers with an analysis of their energy consumption as well as educational information on how to reduce energy usage and save money. The audit provides Duke Energy Florida, LLC (DEF) an opportunity to promote and directly install cost-effective measures in customer homes, and educate and encourage customers to implement energy-saving practices. The Home Energy Check Program is the foundation for other residential demand side management programs and offers the following types of energy audits:

- Type 1: Free Walk-Through (computer assisted)
- Type 2: Customer Online (Internet Option)
- Type 3: Customer Phone Assisted
- Type 4: Home Energy Rating (BERS/HERS) Audit

The Home Energy Check Program provides residential customers with energy efficiency tips and examples of easily installed energy efficiency measures. The program promotes continued customer involvement by demonstrating sustainable and measurable reductions in energy usage through the implementation of low cost energy efficiency measures and energy saving recommendations. Participants in the program may receive a residential Energy Efficiency Kit that contains energy saving measures that can be easily installed and utilized by the customer. Contents of this kit are evaluated periodically and may change over time.

Program Accomplishments - January 2019 - December 2019:

30,314 customers participated in the Home Energy Check Program.

Program Fiscal Expenditures - January 2019 - December 2019:

Expenses for this program were \$4,464,026.

Program Progress Summary:

976,819 participants have participated in the Home Energy Check Program since inception. DEF will continue to leverage this program to educate customers about cost-effective energy efficiency measures they can implement and incentives available for home energy improvements for which they may be eligible.

Docket No. 20200002-EG Duke Energy Florida, LLC Witness: Lori J. Cross Exhibit No.: (LJC-1T) Schedule CT-5 Page 2 of 16

Program Description and Progress

Program Title: Residential Incentive Program

Program Description: The Residential Incentive Program provides incentives to customers for energy efficiency improvements for both existing and new homes. The Residential Incentive Program includes incentives for measures such as duct testing, duct repair, attic insulation, replacement windows, high efficiency heat pump replacing resistance heat, high efficiency heat pump replacing a heat pump, and newly constructed Energy Star homes.

Program Accomplishments - January 2019 - December 2019:

23,280 measures were implemented through this program resulting in a savings of 7.2 Summer MW's, 14.1 Winter MW's and 10.2 GWH's.

Program Fiscal Expenditures - January 2019 - December 2019:

Expenses for this program were \$7,771,570.

Program Progress Summary:

1,064,006 measures have been implemented through this program. This program will continue to be offered to residential customers to provide opportunities for improving the energy efficiency of existing and new homes.

Docket No. 20200002-EG Duke Energy Florida, LLC Witness: Lori J. Cross Exhibit No.: (LJC-1T) Schedule CT-5 Page 3 of 16

Program Description and Progress

Program Title: Neighborhood Energy Saver Program

Program Description: DEF's Neighborhood Energy Saver program is designed to provide energy saving education and assistance to low income customers. This program targets neighborhoods that meet certain income eligibility requirements. DEF installs energy saving measures in approximately 4,500 homes and provides home energy reports to approximately 15,000 customers who have participated in the program. These home energy reports provide information about energy efficiency and continue the engagement with customers around low-cost energy saving measures that can deliver additional energy and bill savings.

Program Accomplishments - January 2019 - December 2019:

Energy efficiency measures were installed on 4,772 homes and home energy reports were provided to 14,724 customers.

Program Fiscal Expenditures - January 2019 - December 2019:

Expenses for this program were \$3,686,476.

Program Progress Summary:

Since program inception, DEF has installed energy efficiency measures on 42,774 homes and has provided home energy reports to 62,744 customers.

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Program Description and Progress

Program Title: Low-Income Weatherization Assistance Program

Program Description: The Low-Income Weatherization Assistance Program (LIWAP) is designed to integrate DEF's DSM program measures with assistance provided by the Florida Department of Economic Opportunity (DEO) and local weatherization providers to deliver energy efficiency measures to income eligible families. Through this partnership, DEF assists local weatherization agencies by providing energy education materials and financial incentives to weatherize the homes of low-income families.

Program Accomplishments - January 2019 - December 2019:

939 weatherization measures were installed on 377 residential homes.

Program Fiscal Expenditures - January 2019 - December 2019:

Expenses for this program were \$277,206.

Program Progress Summary:

26,224 measures have been implemented through this program. DEF participates in local, statewide and national agency meetings to promote the delivery of this program. Meetings with weatherization and other low-income agencies are conducted throughout DEF's territory to encourage customer participation in energy efficiency programs. This program was recently modified to align the eligibility with that of agencies who provide weatherization services. This change is intended to expand the network of agencies that DEF can partner with.

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Program Description and Progress

Program Title: Residential/Commercial Energy Management Program

Program Description: The Residential/Commercial Energy Management Program is a voluntary demand response program that provides monthly bill credits to customers who allow DEF to reduce peak demand by controlling service to selected electric equipment through various devices and communication options installed on the customer's premises. These interruptions are at DEF's option, during specified time periods, and generally coincident with hours of peak demand. Residential customers must have a minimum average monthly usage of 600 kwh's to be eligible to participate in this program.

Program Accomplishments - January 2019 - December 2019:

6,847 residential customers were added to the program in 2019. The commercial program has been closed to new participants since July 2000.

Program Fiscal Expenditures - January 2019 - December 2019:

Expenses for the residential/commercial energy management program were \$44,603,721.

Program Progress Summary:

There were approximately 439,000 residential participants and 58 commercial participants at year-end 2019.

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Program Description and Progress

Program Title: Business Energy Check Program

Program Description: The Business Energy Check Program is a commercial energy audit program that provides commercial customers with an analysis of their energy usage and information about energy-saving practices and cost-effective measures that they can implement at their facilities. The Business Energy Check Program serves as the foundation for the Better Business Program.

Program Accomplishments - January 2019 - December 2019:

565 commercial energy audits were completed in 2019.

Program Fiscal Expenditures - January 2019 - December 2019:

Expenses for this program were \$598,122.

Program Progress Summary:

43,427 non-residential customers have participated in the Business Energy Check Program since inception. This program continues to educate and inform commercial customers about cost-effective energy efficiency improvements.

Docket No. 20200002-EG Duke Energy Florida, LLC Witness: Lori J. Cross Exhibit No.: (LJC-1T) Schedule CT-5 Page 7 of 16

Program Description and Progress

Program Title: Better Business Program

Program Description: This umbrella efficiency program provides incentives to existing commercial, industrial and governmental customers for heating, air conditioning, ceiling and roof insulation upgrades, duct leakage and repair, demand-control ventilation, cool roof coating, high efficiency energy recovery ventilation and HVAC optimization qualifying measures.

Program Accomplishments - January 2019 - December 2019:

Incentives were provided to customers for 602 commercial energy efficiency measures through this program in 2019.

Program Fiscal Expenditures - January 2019 - December 2019:

Expenses for this program were \$2,966,636.

Program Progress Summary:

Incentives have been provided to customers for 22,116 commercial energy efficiency measures through this program since inception.

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Program Description and Progress

Program Title: Florida Custom Incentive Program

Program Description: The Florida Custom Incentive Program is designed to encourage commercial and industrial customers to make capital investments for energy efficiency measures which reduce peak demand and provide energy savings. This program provides incentives for individual custom projects which are cost effective, but not otherwise addressed through DEF's prescriptive incentive programs. Examples of energy efficient technologies that would be considered under this program include, but are not limited to, new construction measures and new thermal energy storage systems.

Program Accomplishments - January 2019 - December 2019:

Incentives were provided to 56 customers who participated in this program in 2019.

Program Fiscal Expenditures - January 2019 - December 2019:

Expenses for this program were \$761,313.

Program Progress Summary:

302 projects have received incentives through this program since inception. This program continues to target customer specific energy efficiency measures not covered through DEF's prescriptive commercial programs.

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Program Description and Progress

Program Title: Standby Generation

Program Description: The Standby Generation Program is a demand control program that allows DEF to reduce system demand by dispatching the customer's stand-by generator. This is a voluntary program available to commercial and industrial customers who have on-site generation capability.

Program Accomplishments - January 2019 - December 2019:

DEF added 1 account s to this program in 2019.

Program Fiscal Expenditures - January 2019 - December 2019:

Expenses for this program were \$4,682,211.

Program Progress Summary:

There were 174 accounts at year-end 2019 providing 75.2 MW's of load control.

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Program Description and Progress

Program Title: Interruptible Service Program

Program Description: The Interruptible Service Program is a direct load control program that reduces DEF's system demand at times of capacity shortage during peak or emergency conditions.

Program Accomplishments - January 2019 - December 2019:

14 accounts were added to the program.

Program Fiscal Expenditures - January 2019 - December 2019:

Expenses for this program were \$36,628,604.

Program Progress Summary:

168 accounts currently participate in this program providing 353 winter MW's and 389 summer MW's of load control.

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Program Description and Progress

Program Title: Curtailable Service Program

Program Description: The Curtailable Service Program is an indirect load control program that reduces DEF's system demand at times of capacity shortage during peak or emergency conditions.

Program Accomplishments - January 2019 - December 2019:

No accounts were added to this program.

Program Fiscal Expenditures - January 2019 - December 2019:

Expenses for this program were \$2,139,821.

Program Progress Summary:

There were 2 customers and 4 accounts participating in this program in 2019 providing 7.4 MWs of load control.

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Program Description and Progress

Program Title: Technology Development

Program Description: The Technology Development Program is designed to allow DEF to investigate technologies that support the development of new demand response and energy efficiency programs. This program includes, but is not limited to, technological research, field demonstration projects, research on load behavior and demand-side management measures and other market related research.

Program Accomplishments - January 2019 - December 2019:

Several research and development projects continued and/or launched in 2019.

- Launched a project to do field evaluation with EPRI and the Grid Modernization Lab Consortium (GMLC) of a utility-integrated demand-side management solution using open standards and open source platforms. A consortium of National Labs, the Grid Modernization Lab Consortium has developed both the software and hardware, all based on open-source technologies, to leverage demand-side management of residential loads to provide grid resiliency using a Home Energy Management System (HEMS). In 2020, Duke will test the HEMS in 21 customer homes. This project will leverage the homes and equipment installations from our CTA-2045 Projects.
- Launched a project with the University of Central Florida (UCF) to document the value of long-duration customer-side energy storage systems. This project will use the technology at UCFs Microgrid Control lab to directly test a long-duration energy storage system. Use cases to be investigated include study of battery performance during charging and discharging, documenting the effects of cycling on battery performance (battery degradation, efficiency, etc.), optimal operation of a battery energy storage system in a distribution system with high penetration of solar energy, operation. Control of behind-the-meter distributed energy resources to provide services including, peak capacity management, demand response (consuming or generating), frequency regulation, ramping capability, and voltage management will also be investigated.
- Continued a project for appliance demand response using the CTA-2045 modular communications interface including field pilot projects for CTA-2045-enabled retrofit water heater switches, resistance and heat-pump water heaters, pool pumps, HVAC thermostats and electric vehicle chargers (EVSE). The purpose of the project is to understand the potential to utilize the CTA-2045 device to support load management programs. In 2020, DEF plans to continue to utilize the equipment installations from this project in a new pilot for Home Energy Management Systems (HEMS).
- Continued a project with the University of South Florida to leverage customer-sited solar PV and energy storage at the USF 5th Avenue Garage Microgrid. The system provides load smoothing, islanding and demand response. A publicly available dashboard that shows live

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Program Description and Progress

data, project specific facts and the capability of downloading data for further study is available for the site at https://dashboards.epri.com/duke-usfsp-parking. Results of this research may be used for design of a potential cost-effective demand response program.

- Continued the EPRI Solar DPV project for data collection to document customer solar resources with a focus on larger PV arrays with and without energy storage. This project also provides the data stream for the dashboard mentioned above.
- Continued participation in an EPRI project to study the potential of using customer demand response to compensate for variable loads and intermittent renewable generation resources.
- Continued the Energy Management Circuit Breaker Project. This project continued to explore the potential for developing a program for customer circuit breakers that includes communication, metering, and remote operation for potential applications including energy efficiency, demand response, and integration of distributed energy resources. The prototype EMCB hardware and software in the field pilot program have been replaced with commercial versions and operational data is being collected from appliances in 9 customer homes. This data will be used to document the operation of these breakers and assess the cost-effectiveness for potential EE and DR programs.
- Continued a project with EPRI to assess the demand response opportunities for new and existing variable capacity heat pump systems for potential future load management programs. We used manufacturer cloud communications to control existing variable-capacity heat pumps at volunteer participants homes. DR events were executed and data showed promising results. We are continuing to recruit additional participants for this pilot. This pilot will assess the viability of cloud communications to provide triggering and impacts of DR events on variable capacity heat pumps. The pilot is also investigating the impacts of variable capacity HVAC DR events on customer comfort.
- Continued a project to gather robust data about residential customers that drive electric vehicles. The project will determine what type of hardware the customer uses to charge their vehicle, where they do their charging (at home, work or public charging station, in/out of DEF service territory, etc.) and how much power and energy are consumed by EV charging. In 2020, the project will also assess the effectiveness of incentives to shift on-peak EV charging to off-peak times. We are also investigating the capability of EV chargers to be a demand response resource.
- Continued a project that will provide knowledge in methods to utilize customer Wi-Fi
 infrastructure to develop a dedicated, durable and secure utility communication channel to
 connected devices. The project will also provide knowledge on the effectiveness of Wi-Fi
 signal strength improvement technology. This technology could lead to lower costs and
 improved cost-effectiveness for existing and future demand response and energy efficiency
 programs.
- Partnered with EPRI and other research organizations to evaluate energy efficiency, energy storage, and alternative energy / innovative technologies.

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Program Description and Progress

Program Fiscal Expenditures - January 2019 - December 2019:

Expenses for this program were \$468,500.

Program Progress Summary:

DEF continued to focus on researching and testing new technologies which have the potential to provide new programs and create new customer offerings.

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Program Description and Progress

Program Title: Qualifying Facility

Program Description: The purpose of this program is to meet the objectives and obligations established by Section 366.051, Florida Statutes, and the Commission's rules contained within Chapter 25-17, Florida Administrative Code, regarding the purchase of as-available energy and firm energy and capacity from Qualifying Facilities (QFs), including those that utilize renewable sources as defined in Section 366.91, Florida Statutes, pursuant to an as-available tariff, standard offer contract, or negotiated contracts.

Under the QF program, DEF facilitates and administers the power purchases from qualifying facilities and state jurisdictional interconnections. This Program develops standard offer contracts, negotiates, enters into, amends and restructures non-firm energy, and firm energy and capacity contracts entered into with qualifying cogeneration, small power producers, and renewable facilities.

Program Accomplishments - January 2019 - December 2019:

Avoided cost and generator interconnection service activity with renewable and distributed resource (DR) developers continued in 2019. DEF provided QF, renewable, or DR related information to many interested parties who are exploring distributed generation options in Florida. Numerous calls and meetings were held with parties interested in the advancement of their distributed resource project. Meetings were also held with current and existing QFs under contract to discuss restructuring and extending existing purchased power agreements. DEF continued evolving its analytics, forecasts, and business processes that are required to support good faith QF purchased power negotiations and interconnection service.

DEF successfully administered all existing QF purchased power contracts that are in-service for contractual compliance. As of December 31, 2019, DEF had over 5,100 MW of solar projects in its various grid interconnection queues representing over 80 potential projects. The QF purchased power contracts produced more than 2.4 Million-MWhs for DEF customers during 2019. On January 31, 2019 Ridge Generating Station terminated their QF status with the Federal Energy Regulatory Commission as required under the Florida Public Service Commission approved petition that terminated their QF Agreement with DEF under Docket No. 20190152-EQ; and, continues to show customer savings between \$30 million and \$35 million in net present value. Finally, after terminating a QF contract in the fall of 2018, DEF received a formal dispute notice dated March 28, 2019 under a demand for arbitration. Arbitration has and continues to proceed under the American Arbitration Association's Large Complex Commercial Rules.

Program Fiscal Expenditures - January 2019 - December 2019:

Expenses for this program were \$1,807,231.

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Program Description and Progress

Program Progress Summary:

As of December 31, 2019, DEF administered approximately 410 MW of firm capacity contracts from in-service QFs, 7 non-firm as-available energy QF contracts with QFs in-service and is continuing to monitor 5 non-firm as-available energy QF contracts for future service. Finally, as of December 31, 2019, DEF administered both pre-applications for state jurisdictional interconnection, and applications for both state and FERC generator interconnection applications. The year ended with over 5,100 MW of potential QFs generators in the various DEF interconnection queues.

Duke Energy Florida, LLC Energy Conservation Cost Recovery Capital Structure and Cost Rates

FPSC Docket No. 20200002-EG Duke Energy Florida, LLC Witness: Lori J. Cross Exhibit No.___(LJC-1T)
Schedule CT-6 Page 1 of 1 May 4, 2020

| Class of Capital | Retail | Amount | Ratio | Cost Rate | Weighted Cost Rate | PreTax Weighted Cost Rate | |
|------------------|------------|---------------|---------|--------------|-----------------------|---------------------------------|--|
| CE | \$ 4 | .374.787.363 | 40.9% | 10.50% | 4.30% | 5.69% | |
| LTD | • | .497.051.945 | 42.1% | 4.90% | 2.06% | 2.06% | |
| STD | | (193,058,184) | -1.8% | 0.88% | -0.02% | -0.02% | |
| CD-Active | | 179,648,841 | 1.7% | 2.35% | 0.04% | 0.04% | |
| CD-Inactive | | 1,597,098 | 0.0% | 0.00% | 0.00% | 0.00% | |
| Deferred Tax | 1 | ,826,908,909 | 17.1% | 0.00% | 0.00% | 0.00% | |
| ITC | | 5,239,408 | 0.0% | 7.85% | 0.00% | 0.00% | |
| Total | \$ 10 | ,692,175,379 | 100.00% | | 6.38% | 7.78% | |
| | | | | | | | |
| | Total Debt | | | | | | |
| | | | 7 | Total Equity | 4.30% | 5.69% | |

May 2018 DEF Surveillance Report capital structure and cost rates. See Stipulation & Settlement Agreement

in Order No. PSC-2012-0425-PAA-EU, Dockets 20120001-EI, 20120002-EI & 20120007-EI.

Consistent with Paragraph 19 of the RRSSA Used to Calculate January 2019 - June 2019

Return Requirements are calculated using a combined statutory tax rate of 24.522%, that includes the FL State Corporate tax change effective January 2019.

| Class of Capital | | tail Amount | Ratio | Cost Rate | Weighted Cost Rate | Weighted Cost Rate |
|------------------|----|----------------|---------|--------------|-----------------------|-----------------------|
| | | | | | | |
| CE | \$ | 4,874,577,393 | 41.0% | 10.50% | 4.31% | 5.70% |
| LTD | | 4,845,025,196 | 40.8% | 4.70% | 1.92% | 1.92% |
| STD | | (59,426,995) | -0.5% | -0.36% | 0.00% | 0.00% |
| CD-Active | | 176,756,874 | 1.5% | 2.38% | 0.04% | 0.04% |
| CD-Inactive | | 1,853,499 | 0.0% | 0.00% | 0.00% | 0.00% |
| Deferred Tax | | 2,026,313,275 | 17.0% | 0.00% | 0.00% | 0.00% |
| ITC | | 19,805,922 | 0.2% | 7.71% | 0.01% | 0.01% |
| Total | \$ | 11,884,905,162 | 100.00% | | 6.27% | 7.67% |
| | | | - | Total Debt | 1.97% | 1.97% |
| | | | - | Total Equity | 4.31% | 5.70% |

May 2019 DEF Surveillance Report capital structure and cost rates. See Stipulation & Settlement Agreement in Order No. PSC-2012-0425-PAA-EU, Dockets 20120001-EI, 20120002-EI & 20120007-EI.

Used to Calculate July 2019 - December 2019

Return Requirements are calculated using a combined statutory tax rate of 24.522%, that includes the FL State Corporate tax change effective January 2019.

Duke Energy Florida, LLC Energy Conservation Cost Recovery Calculation of Energy & Demand Allocation % by Rate Class January 2021 - December 2021

Duke Energy Florida, LLC Witness Lori J. Cross Exhibit No. (LJC-1P) Schedule C-1 Page 1 of 2

| | | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) |
|-----------------------|-----------------------------------|--|----------------------------|--|----------------------------------|---|---|--|---|----------------------------------|--|
| Rate Cla | | Average 12CP Load Factor at Meter (%) | Sales at Meter (mWh) | Avg 12 CP at Meter (MW) (2)/(8760hrsx(1)) | Delivery Efficiency Factor | Sales at Source (Generation) (mWh) (2)/(4) | Avg 12 CP at Source (MW) (3)/(4) | Annual Average Demand (5)/(8760hrs) | mWh Sales at Source Energy Allocator (%) | 12 CP Demand Allocator (%) | 12CP & 1/13 AD Demand Allocator (%) |
| rtate Ola | 33 | (70) | (1114411) | (2)/(07001113x(1)) | 1 actor | (2)/(4) | (3)/(4) | (3)/(0/001113) | (70) | (70) | (70) |
| Resident | ST-1, RSL-1, RSL-2, RSS-1 | 0.548 | 21,141,521 | 4,405.75 | 0.9307248 | 22,715,115 | 4,733.68 | 2,593.05 | 53.677% | 61.440% | 60.843% |
| | Secondary | 0.346 | 21,141,521 | 4,405.75 | 0.9307246 | 22,715,115 | 4,733.00 | 2,595.05 | 55.077% | 61.440% | 00.043% |
| General GS-1, GS | | | | | | | | | | | |
| | Secondary | 0.576 | 2,057,599 | 408 02 | 0.9307248 | 2,210,749 | 438.39 | 252.37 | 5.224% | 5.690% | |
| | Primary Transmission | 0.576 0.576 | 14,043 2,593 | 2.78 0 51 | 0.9736607 0.9836607 | 14,423 2,636 | 2.86 0.52 | 1.65 0.30 | 0.034% 0.006% | 0.037% 0.007% | 0.037% 0.007% |
| | Transmission | 0.576 | 2,593 | 051 | 0.9836607 | 2,030 | 0.52 | 0.30 | 5.264% | 5.734% | 5.698% |
| General | Service | | | | | | | - | 0.20170 | 0.10170 | 0.00070 |
| GS-2 | Secondary | 1.000 | 194,563 | 22 21 | 0.9307248 | 209,044 | 23.86 | 23.86 | 0.494% | 0.310% | 0.324% |
| General GSD-1, 0 | <u>Service Demand</u> GSDT-1 | | | | | | | | | | |
| | Secondary | 0.742 | 10,950,999 | 1,683 92 | 0.9307248 | 11,766,098 | 1,809.26 | 1,343.16 | 27.804% | 23.483% | |
| | Primary | 0.742 | 2,001,891 | 307 83 | 0.9736607 | 2,056,046 | 316.16 | 234.71 | 4.859% | 4.104% | |
| | Sec Del/Primary Mtr | 0.742 | 28,262 | 4 35 | 0.9736607 | 29,027 | 4.46 | 3.31 | 0.069% | 0.058% | |
| 00.4 | Transmission | 0.742 0.796 | 103,104 | 15 85 5 26 | 0.9836607 | 104,817 | 16.12 5.40 | 11.97 4.30 | 0.248% 0.089% | 0.209% 0.070% | |
| <u>SS-1</u> | Primary Transm Del/ Transm Mtr | 0.796 | 36,645 5,412 | 0.78 | 0.9736607 0.9836607 | 37,636 5,502 | 0.79 | 4.30 0.63 | 0.089% | 0.070% | |
| | Transm Del/ Primary Mtr | 0.796 | 1,821 | 0.76 | 0.9736607 | 1.870 | 0.79 | 0.63 | 0.013% | 0.010% | 0.010% |
| | Transm Bow Filmary Will | 0.700 | 1,021 | 0.20 | 0.07 00007 | 1,070 | 0.27 | 0.21 | 33.085% | 27.938% | 28.334% |
| Curtailab CS-1, CS | ST-1, CS-2, CST-2 | | | | | | | - | | | |
| | Secondary | 1.082 | 0 | 0 00 | 0.0000000 | 0 | 0.00 | 0.00 | 0.000% | 0.000% | |
| 00.0 | Primary | 1.082 | 61,840 | 6 52 | 0.9736607 | 63,513 | 6.70 | 7.25 | 0.150% | 0.087% | |
| <u>SS-3</u> | Primary | 1.248 | 68,295 | 6 25 | 0.9736607 | 70,142 | 6.42 | 8.01 | 0.166% 0.316% | 0.083% 0.170% | 0.090% 0.181% |
| Interrupti | | | | | | | | - | 0.316% | 0.170% | 0.181% |
| IS-1, IST | -1, IS-2, IST-2 | 0.044 | 445.000 | FF 70 | 0.0007040 | 470.000 | 50.04 | 54.50 | 4.4200/ | 0.7700/ | 0.0050/ |
| | Secondary Sec Del/Primary Mtr | 0.911 0.911 | 445,099 5,866 | 55.76 0.73 | 0.9307248 0.9736607 | 478,228 6,025 | 59.91 0.75 | 54.59 0.69 | 1.130% 0.014% | 0.778% 0.010% | |
| | Primary Del / Primary Mtr | 0.911 | 1,226,102 | 153 60 | 0.9736607 | 1,259,270 | 157.75 | 143.75 | 2.976% | 2.048% | |
| | Primary Del / Transm Mtr | 0.911 | 301 | 0 04 | 0.9836607 | 306 | 0.04 | 0.03 | 0.001% | 0.000% | |
| | Transm Del/ Transm Mtr | 0.911 | 459,412 | 57 55 | 0.9836607 | 467,043 | 58.51 | 53.32 | 1.104% | 0.759% | |
| | Transm Del/ Primary Mtr | 0.911 | 369,971 | 46 35 | 0.9736607 | 379,979 | 47.60 | 43.38 | 0.898% | 0.618% | |
| SS-2 | Primary | 0.686 | 14,726 | 2.45 | 0.9736607 | 15,124 | 2.52 | 1.73 | 0.036% | 0.033% | |
| | Transm Del/ Transm Mtr | 0.686 | 3,450 | 0 57 | 0.9836607 | 3,507 | 0.58 | 0.40 | 0.008% | 0.008% | |
| | Transm Del/ Primary Mtr | 0.686 | 45,318 | 7 54 | 0.9736607 | 46,544 | 7.75 | 5.31 | 0.110% | 0.101% | |
| | | | | | | | | - | 6.276% | 4.353% | 4.501% |
| Lighting LS-1 (Se | condary) | 10.191 | 349,344 | 3 91 | 0.9307248 | 375,347 | 4.20 | 42.85 | 0.887% | 0.055% | 0.119% |
| | | | 39,588,176 | 7,198 81 | | 42,317,991 | 7,704.50 | 4,830.82 | 100.000% | 100.000% | 100.000% |
| | | | <u> </u> | | | | | | <u> </u> | | |

Notes:

- (1) Average 12CP load factor based on load research study filed July 31, 2018 (Rule 25-6-0437 (7))
- (2) Projected kWh sales for the period January 2021 to December 2021
- (3) Calculated: Column 2 / (8,760 hours x Column 1)
- (4) Based on system average line loss analysis for 2019 (5) Column 2 / Column 4

- (6) Column 3 / Column 4
- (7) Column 5 / 8,760 hours
- (8) Column 5/ Total Column 5
- (9) Column 6/ Total Column 6 (10) Column 8 x 1/13 + Column 9 x 12/13

FLORIDA PUBLIC SERVICE COMMISSION

DOCKET: 20200002-EG EXHIBIT: 11

PARTY: LJC-1P

DESCRIPTION: Estimated/Actual True-UP, January – December 2020 and ECCR Factors for Billings in January - Decembe...

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Duke Energy Florida, LLC Energy Conservation Cost Recovery Calculation of Energy Conservation Cost Recovery Rate Factors by Rate Class January 2021 - December 2021

| Redication Red | Du Olivi | (1) mWh Sales at Source Energy Allocator | (2) 12CP & 1/13 AD Demand Allocator | (3) Energy- Related Costs | (4) Production Demand Costs | (5) Total Energy Conservation Costs | (6) Projected Effective Sales at Meter Level | (7) Billing KW Load Factor | (8) Projected Effective KW at Meter Level | (9) Energy Conservation Cost Recovery | (10) Energy Conservation Cost Recovery |
|--|--|---|--|------------------------------------|--------------------------------------|-------------------------------------|--|----------------------------|--|--|--|
| RS-1 RS1-1 RS1-2 RS-1 RS-2 RS-1 RS-2 RS-1 RS-2 RS-1 RS-2 RS-1 RS-2 Rate Class | (%) | (%) | (\$) | (\$) | (\$) | (mvvn) | (%) | (KVV) | (\$/KVV-montn) | (cents/kvvn) |
| Secondary Primary 13,903 | RS-1, RST-1, RSL-1, RSL-2, RSS-1 | 53 677% | 60.843% \$ | 13,819,818 \$ | 57,688,464 \$ | 71,508,282 | 21,141,521 | | | | 0 338 |
| CS-2 Secondary Secondary | GS-1, GST-1 Secondary Primary Transmission | 5 264% | 5.698% \$ | 1,355,393 \$ | 5,402,423 \$ | 6,757,815 | 13,903 2,541 | | | | 0 323 |
| SSD-1, GSD-1, SS-1* Secondary Second | | 0.494% | 0.324% \$ | 127,182 \$ | 307,113 \$ | 434,295 | 194,563 | | | | 0 223 |
| CS-1, CST-2, CS-2, CST-3, SS-3* Secondary Frimary 128,834 | GSD-1, GSDT-1, SS-1* Secondary Primary Transmission | 33 085% | 28.334% \$ | 8,518,170 \$ | 26,864,395 \$ | 35,382,565 | 2,047,933 106,346 | 54.71% | 32,811,189 | 1 07 | |
| Secondary Secondary 1,645,363 0.94 | CS-1, CST-1, CS-2, CST-2, CS-3, CST-3, SS-3* Secondary Primary Transmission | 0 316% | 0.181% \$ | 81,316 \$ | 172,032 \$ | 253,347 | <u> </u> | 24.10% | 732,258 | 0 35 | |
| LS-1 Secondary 0 887% 0.119% \$ 228,360 \$ 112,452 \$ 340,812 349,344 0 098 | IS-1, IST-1, IS-2, IST-2, SS-2* Secondary Primary Transmission | 6 276% | 4.501% \$ | 1,615,920 \$ | 4,267,984 \$ | 5,883,905 | 1,645,363 453,900 | 55.84% | 6,242,183 | 0 93 | |
| | | 0 887% | 0.119% \$ | 228,360 \$ | 112,452 \$ | 340,812 | 349,344 | | | | 0 098 |
| <u>100 000%</u> | | 100 000% | 100.000% \$ | 25,746,159 \$ | 94,814,863 \$ | 120,561,022 | 39,537,943 | | | | 0 305 |

Notes:

- (1) From Schedule C-1 1P, Column 8
- (2) From Schedule C-1 1P, Column 10
 (3) Column 1 x Total Energy Dollars, C-2 Page 1, line 20
- (4) Column 2 x Total Demand Dollars, C-2 Page 1, line 21
- (5) Column 3 + Column 4

- (6) kWh sales at effective secondary voltage (7) Class Billing kW Load Factor
- (8) Column 6 x 1000 / 8,760 / Column 7 x 12
- (9) Column 5 / Column 8 (x voltage factor if applicable) (10) Column 5 / Column 6 / 10

| ECCR Cost | Effective kW | \$/kW |
|--------------|------------------------------------|---|
| \$41,519,817 | 39,785,630 | 1.04 |
| Secondary | Primary | Transmission |
| 0.104 | 0.103 | 0.102 |
| 0.050 | 0 050 | 0 049 |
| | \$41,519,817 Secondary 0.104 | \$41,519,817 39,785,630 Secondary Primary 0.104 0.103 |

Duke Energy Florida, LLC Energy Conservation Cost Recovery **Estimated Conservation Program Costs** January 2021 - December 2021

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| No. Demand (D) or Energy (E) Total 1 Home Energy Check (E) \$4,753,922 2 Residential Incentive Program (E) 6,837,563 3 Business Energy Check (E) 687,465 4 Better Business (E) 2,193,766 5 Technology Development (E) 607,117 | |
|---|-----------|
| 2 Residential Incentive Program (E) 6,837,563 3 Business Energy Check (E) 687,465 4 Better Business (E) 2,193,766 | |
| 2 Residential Incentive Program (E) 6,837,563 3 Business Energy Check (E) 687,465 4 Better Business (E) 2,193,766 | |
| 3 Business Energy Check (E) 687,465 4 Better Business (E) 2,193,766 | |
| 4 Better Business (E) 2,193,766 | |
| | |
| 5 Technology Development (F) 607 117 | |
| | |
| 6 Florida Custom Incentive (Innovation Incentive) (E) 804,410 | |
| 7 Interruptible Service (D) 45,016,922 | |
| 8 Curtailable Service (D) 2,503,096 | |
| 9 Energy Management (Residential & Commercial) (D) 40,649,516 | |
| 10 Low Income Weatherization Assistance Program (E) 367,239 | |
| 11 Standby Generation (D) 5,333,281 | |
| 12 Qualifying Facility (E) 1,725,910 | |
| 13 Neighborhood Energy Saver (E) 4,950,451 | |
| 14 Conservation Program Admin (E) 1,791,975 | |
| 15 Conservation Program Admin (D) 820,000 | |
| 16 Total ECCR Program Costs 119,042,633 \$119,042,633 | |
| | |
| 17 2020 Revenue To | al |
| 18 12 Months End of Period Net True-Up Expansion Recov | |
| 19 Demand & Energy Summary Total (Over)/Under Recovery Total Costs Factor Co | |
| | 5,746,159 |
| | 1,814,863 |
| | 0,561,022 |

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Duke Energy Florida, LLC Energy Conservation Cost Recovery Estimated Conservation Program Costs January 2021 - December 2021

| Line | e Program | Est | Est | Est | Est | Est | Est | Est | Est | Est | Est | Est | Est | |
|------|--|--------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|-------------|---------------|
| No. | . Demand (D) or Energy (E) | Jan-21 | Feb-21 | Mar-21 | Apr-21 | May-21 | Jun-21 | Jul-21 | Aug-21 | Sep-21 | Oct-21 | Nov-21 | Dec-21 | Total |
| | | | | | | | | | | | | | | |
| 1 | Home Energy Check (E) | \$667,037 | \$363,336 | \$381,853 | \$374,682 | \$371,856 | \$379,590 | \$385,400 | \$375,937 | \$363,194 | \$369,488 | \$357,787 | \$363,760 | \$4,753,922 |
| 2 | Residential Incentive Program (E) | 569,005 | 476,922 | 566,515 | 601,546 | 585,876 | 635,996 | 586,214 | 623,547 | 580,010 | 576,415 | 571,022 | 464,495 | 6,837,563 |
| 3 | Business Energy Check (E) | 51,402 | 51,402 | 61,845 | 52,647 | 52,167 | 61,077 | 77,479 | 52,167 | 61,557 | 52,167 | 60,917 | 52,639 | 687,465 |
| 4 | Better Business (E) | 184,127 | 179,127 | 183,000 | 182,850 | 186,170 | 182,800 | 181,378 | 181,170 | 187,800 | 181,170 | 181,170 | 183,008 | 2,193,766 |
| 5 | Technology Development (E) | 30,344 | 29,726 | 29,414 | 25,975 | 32,441 | 32,441 | 32,441 | 32,441 | 46,891 | 62,124 | 126,441 | 126,441 | 607,117 |
| 6 | Florida Custom Incentive Program (E) | 66,398 | 66,398 | 66,848 | 66,848 | 66,848 | 66,848 | 68,410 | 66,848 | 66,848 | 66,848 | 66,848 | 68,418 | 804,410 |
| 7 | Interruptible Service (D) | 3,686,608 | 3,691,211 | 3,697,744 | 3,751,448 | 3,757,641 | 3,761,323 | 3,766,246 | 3,771,158 | 3,776,059 | 3,780,951 | 3,785,832 | 3,790,700 | 45,016,922 |
| 8 | Curtailable Service (D) | 208,591 | 208,591 | 208,591 | 208,591 | 208,591 | 208,591 | 208,591 | 208,591 | 208,591 | 208,591 | 208,591 | 208,591 | 2,503,096 |
| 9 | Energy Management (Residential & Commercial) (D) | 3,384,122 | 3,357,713 | 3,395,841 | 3,417,663 | 3,390,234 | 3,379,512 | 3,367,105 | 3,401,488 | 3,389,470 | 3,368,913 | 3,405,653 | 3,391,802 | 40,649,516 |
| 10 | Low Income Weatherization Assistance Program (E) | 30,582 | 27,103 | 36,947 | 28,437 | 31,437 | 33,437 | 28,527 | 34,947 | 35,457 | 29,947 | 29,437 | 20,983 | 367,239 |
| 11 | Standby Generation (D) | 462,736 | 427,311 | 426,541 | 466,843 | 429,929 | 431,623 | 470,570 | 433,317 | 435,011 | 474,297 | 436,705 | 438,399 | 5,333,281 |
| 12 | Qualifying Facility (E) | 186,601 | 186,651 | 173,965 | 164,015 | 163,965 | 104,015 | 145,195 | 104,015 | 143,965 | 104,015 | 143,965 | 105,544 | 1,725,910 |
| 13 | Neighborhood Energy Saver (E) | 344,690 | 393,453 | 447,915 | 423,801 | 421,604 | 424,154 | 442,004 | 444,750 | 458,964 | 440,186 | 410,052 | 298,879 | 4,950,451 |
| 14 | Conservation Program Admin (E) | 146,919 | 146,917 | 149,273 | 149,269 | 149,265 | 149,263 | 152,041 | 149,255 | 149,252 | 149,249 | 149,247 | 152,025 | 1,791,975 |
| 15 | Conservation Program Admin (D) | 67,217 | 67,217 | 68,301 | 68,301 | 68,301 | 68,301 | 69,579 | 68,301 | 68,301 | 68,301 | 68,301 | 69,579 | 820,000 |
| 16 | Total ECCR Program Costs | \$10,086,381 | \$9,673,079 | \$9,894,592 | \$9,982,916 | \$9,916,324 | \$9,918,970 | \$9,981,180 | \$9,947,931 | \$9,971,370 | \$9,932,662 | \$10,001,965 | \$9,735,264 | \$119,042,633 |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| 17 | Demand & Energy Summary | _ | | | | | | | | | | | | |
| 18 | | \$2,277,106 | \$1,921,035 | \$2,097,574 | \$2,070,069 | \$2,061,628 | \$2,069,620 | \$2,099,088 | \$2,065,075 | \$2,093,937 | \$2,031,609 | \$2,096,884 | \$1,836,193 | \$24,719,819 |
| 19 | | 7 809 275 | 7 752 043 | 7 797 017 | 7 912 847 | 7 854 696 | 7 849 350 | 7 882 092 | 7 882 855 | 7 877 433 | 7 901 053 | 7 905 081 | 7 899 071 | 94 322 814 |
| 20 | Total Demand & Energy Costs | \$10,086,381 | \$9,673,079 | \$9,894,592 | \$9,982,916 | \$9,916,324 | \$9,918,970 | \$9,981,180 | \$9,947,931 | \$9,971,370 | \$9,932,662 | \$10,001,965 | \$9,735,264 | \$119,042,633 |

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Duke Energy Florida, LLC Energy Conservation Cost Recovery Estimated Conservation Program Costs January 2021 - December 2021

| Line Program | Depreciation, Amortization | Payroll & | Materials & | Outside | | | | | Program Revenues | |
|---|-------------------------------|--------------|-------------|-------------|-------------|--------------|-----------|-----------|---------------------|---------------|
| No. Demand (D) or Energy (E) | & Return | Benefits | Supplies | Services | Advertising | Incentives | Vehicles | Other | (Credits) | Total |
| 1 Home Energy Check (E) | \$0 | \$2,806,855 | \$32,089 | \$588,166 | \$638,000 | \$496,499 | \$113,844 | \$78,468 | \$0 | \$4,753,922 |
| 2 Residential Incentive Program (E) | 0 | 1,893,720 | 17,702 | 296,564 | 472,000 | 4,070,099 | 54,133 | 33,344 | 0 | 6,837,563 |
| 3 Business Energy Check (E) | 0 | 381,354 | 29,620 | 165,608 | 53,543 | 35,000 | 7,440 | 14,900 | 0 | 687,465 |
| 4 Better Business (E) | 0 | 1,078,802 | 21,120 | 302,828 | 67,278 | 670,200 | 18,100 | 35,439 | 0 | \$2,193,766 |
| 5 Technology Development (E) | 0 | 159,129 | 24,000 | 398,396 | 0 | 0 | 10,592 | 15,000 | 0 | 607,117 |
| 6 Florida Custom Incentive Program (E) | 0 | 233,093 | 4,470 | 274,204 | 39,600 | 208,400 | 4,360 | 40,284 | 0 | 804,410 |
| 7 Interruptible Service (D) | 165,416 | 203,648 | 82,248 | 0 | 0 | 44,550,800 | 9,600 | 5,210 | 0 | 45,016,922 |
| 8 Curtailable Service (D) | 0 | 16,240 | 0 | 0 | 0 | 2,486,856 | 0 | 0 | 0 | 2,503,096 |
| 9 Energy Management (Residential & Commercial) (D) | 10,016,721 | 2,076,561 | 19,241 | 1,612,336 | 312,000 | 26,441,171 | 51,708 | 119,777 | 0 | 40,649,516 |
| 10 Low Income Weatherization Assistance Program (E) | 0 | 126,181 | 0 | 0 | 32,500 | 202,058 | 1,000 | 5,500 | 0 | 367,239 |
| 11 Standby Generation (D) | 0 | 229,654 | 265,000 | 0 | 0 | 4,827,086 | 4,787 | 6,754 | 0 | 5,333,281 |
| 12 Qualifying Facility (E) | 0 | 1,106,334 | 1,000 | 600,000 | 0 | 0 | 3,000 | 15,575 | 0 | 1,725,910 |
| 13 Neighborhood Energy Saver (E) | 0 | 201,683 | 0 | 293,250 | 78,856 | 4,349,239 | 499 | 26,925 | 0 | 4,950,451 |
| 14 Conservation Program Admin (E) | 7,569 | 1,279,909 | 6,851 | 342,575 | 0 | 0 | 685 | 154,387 | 0 | 1,791,975 |
| 15 Conservation Program Admin (D) | 0 | 588,165 | 3,149 | 157,425 | 0 | 0 | 315 | 70,946 | 0 | 820,000 |
| 16 Total ECCR Program Costs | \$10,189,706 | \$12,381,327 | \$506,490 | \$5,031,353 | \$1,693,777 | \$88,337,407 | \$280,063 | \$622,509 | \$0 | \$119,042,633 |
| 17 Demand & Energy Summary | | | | | | | | | | |
| 18 Energy | \$7,569 | \$9,267,060 | \$136,853 | \$3,261,591 | \$1,381,777 | \$10,031,495 | \$213,653 | \$419,821 | \$0 | \$24,719,819 |
| 19 Demand | 10 182 137 | 3 114 268 | 369 638 | 1 769 762 | 312 000 | 78 305 913 | 66 410 | 202 687 | 0 | 94 322 814 |
| 20 Total Demand & Energy Costs | \$10 189 706 | \$12 381 327 | \$506 490 | \$5 031 353 | \$1 693 777 | \$88 337 407 | \$280 063 | \$622 509 | \$0 | \$119 042 633 |

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Duke Energy Florida, LLC Energy Conservation Cost Recovery Schedule of Capital Investment, Depreciation & Return January 2021 - December 2021

| Program Demand (D) or Energy (E) | Beginning Balance | Est Jan-21 | Est Feb-21 | Est Mar-21 | Est Apr-21 | Est May-21 | Est Jun-21 | Est Jul-21 | Est Aug-21 | Est Sep-21 | Est Oct-21 | Est Nov-21 | Est Dec-21 | Total |
|---|-------------------------------|--|--|---|---|--|---|---|---|--|---|---|--|---|
| Conservation Program Admin (E) | | | | | | | | | | | | | | |
| Investments | | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Retirements | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Depreciation Base | | 29,481 | 29,481 | 29,481 | 29,481 | 29,481 | 29,481 | 29,481 | 29,481 | 29,481 | 29,481 | 29,481 | 29,481 | |
| • | | | | | | | | | | | | | | |
| Depreciation Expense | | 491 | 491 | 491 | 491 | 491 | 491 | 491 | 491 | 491 | 491 | 491 | 491 | 5,892 |
| Cumulative Investment | 29,481 | 29,481 | 29.481 | 29,481 | 29.481 | 29.481 | 29.481 | 29,481 | 29.481 | 29.481 | 29,481 | 29.481 | 29.481 | 29,481 |
| Less: Accumulated Depreciation | 5,401 | 5.892 | 6.383 | 6.874 | 7.365 | 7.856 | 8,347 | 8.838 | 9.329 | 9.820 | 10.311 | 10.802 | 11.293 | 11.293 |
| Net Investment | 24,080 | 23,589 | 23,098 | 22,607 | 22,116 | 21,625 | 21,134 | 20,643 | 20,152 | 19,661 | 19,170 | 18,679 | 18,188 | 18,188 |
| Average Investment | , | 23,835 | 23,344 | 22,853 | 22,362 | 21,871 | 21,380 | 20,889 | 20,398 | 19,907 | 19,416 | 18,925 | 18,434 | -, |
| Return on Average Investment | | 127 | 126 | 123 | 120 | 117 | 115 | 112 | 109 | 106 | 104 | 102 | 99 | 1,360 |
| | | | | | | | | | | | | | | |
| Return Requirements | - | 157 | 155 | 152 | 148 | 144 | 142 | 138 | 134 | 131 | 128 | 126 | 122 | 1,677 |
| Program Total | | \$648 | \$646 | \$643 | \$639 | \$635 | \$633 | \$629 | \$625 | \$622 | \$619 | \$617 | \$613 | \$7,569 |
| | • | | | | | | | | | | | | | |
| Interruptible Service (D) | | | | | | | | | | | | | | |
| Investments | | 95,575 | 95,575 | 95,575 | 95,575 | 95,575 | 95,575 | 95,575 | 95,575 | 95,575 | 95,575 | 95,575 | 95,575 | \$1,146,900 |
| Retirements | | 44,502 | 0 | 0 | 0 | 48 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 44,550 |
| Depreciation Base | | 94,122 | 167,446 | 263,021 | 358,596 | 454,147 | 549,698 | 645,273 | 740,848 | 836,423 | 931,998 | 1,027,573 | 1,123,148 | |
| | | | | | | | | | | | | | | |
| Depreciation Expense | | 1,569 | 2,791 | 4,384 | 5,977 | 7,569 | 9,162 | 10,755 | 12,348 | 13,941 | 15,534 | 17,127 | 18,720 | 119,877 |
| Cumulative Investment | 116.373 | 167.446 | 263.021 | 358,596 | 454,171 | 549.698 | 645.273 | 740.848 | 836.423 | 931,998 | 1.027.573 | 1.123.148 | 1.218.723 | 1.218.723 |
| Less: Accumulated Depreciation | 73,923 | 30,990 | 33,781 | 358,596 | 454,171 | 549,698 | 60,825 | 740,848 | 836,423 | 931,998 | 1,027,573 | 1,123,148 | 1,218,723 | 1,218,723 |
| Net Investment | 42,450 | 136,456 | 229,240 | 320,431 | 410.029 | 498.035 | 584,448 | 669,268 | 752,495 | 834,129 | 914,170 | 992,618 | 1,069,473 | 1.069.473 |
| Average Investment | 12, 100 | 89,453 | 182,848 | 274,836 | 365,230 | 454,032 | 541,242 | 626,858 | 710,882 | 793,312 | 874,150 | 953,394 | 1,031,046 | .,000,170 |
| Return on Average Investment | | 479 | 979 | 1,472 | 1,956 | 2,432 | 2,899 | 3,358 | 3,808 | 4,250 | 4,683 | 5,108 | 5,523 | 36,947 |
| | | | | | | | | | | | | | | |
| Return Requirements | | 590 | 1,207 | 1,814 | 2,411 | 2,998 | 3,573 | 4,139 | 4,694 | 5,238 | 5,772 | 6,296 | 6,807 | 45,539 |
| Program Total | | 00.150 | \$3,998 | | \$8.388 | | 640 705 | \$14.894 | | 010.100 | CO4 000 | \$23,423 | | |
| . rogram rotar | | \$2,159 | \$3,998 | \$6,198 | \$8,388 | \$10,567 | \$12,735 | φ14,034 | \$17,042 | \$19,179 | \$21,306 | \$23,423 | \$25,527 | \$165,416 |
| . rogram Total | : | \$2,159 | \$3,998 | \$6,198 | \$8,388 | \$10,567 | \$12,735 | ŷ14,054 | \$17,042 | \$19,179 | \$21,306 | \$23,423 | \$25,527 | \$165,416 |
| - | ummary (Itemizeo | ., | \$3,998 | \$6,198 | \$8,388 | \$10,567 | \$12,735 | \$14,054 | \$17,042 | \$19,179 | \$21,306 | \$23,423 | \$25,527 | \$165,416 |
| Residential Energy Management - St Expenditures Booked Directly to Plant | ummary (Itemized | ., | \$3,998 | \$6,198 \$500,000 | \$500,000 | \$10,567 \$500,000 | \$12,735 \$500,000 | \$500,000 | \$17,042 \$500,000 | \$19,179 | \$21,306 | \$23,423 | \$25,527 \$500,000 | \$165,416 \$6,000,000 |
| Residential Energy Management - Su | ummary (Itemizec | i Below) | , , , , | | 12/222 | , | . , | . ,,,, | . ,: | , . | | , | , .,. | |
| Residential Energy Management - Su Expenditures Booked Directly to Plant | ummary (Itemizec | 1 Below) \$500,000 | \$500,000 | \$500,000 | \$500,000 | \$500,000 | \$500,000 | \$500,000 | \$500,000 | \$500,000 | \$500,000 | \$500,000 | \$500,000 | \$6,000,000 |
| Residential Energy Management - St Expenditures Booked Directly to Plant Retirements Investments Booked to CWIP Closings to Plant | ummary (Itemizec | \$500,000 14,017,782 0 0 | \$500,000 1,527,280 0 | \$500,000 173,186 0 0 | \$500,000 115,510 0 0 | \$500,000 716,048 0 0 | \$500,000 520,148 0 | \$500,000 546,159 0 | \$500,000 478,289 0 | \$500,000 494,594 0 | \$500,000 400,226 0 0 | \$500,000 780,483 0 | \$500,000 436,751 0 | \$6,000,000 20,206,457 |
| Residential Energy Management - St Expenditures Booked Directly to Plant Retirements Investments Booked to CWIP | : ummary (Itemizec | \$500,000 14,017,782 0 | \$500,000 1,527,280 0 | \$500,000 173,186 0 | \$500,000 115,510 0 | \$500,000 716,048 0 | \$500,000 520,148 0 | \$500,000 546,159 0 | \$500,000 478,289 0 | \$500,000 494,594 0 | \$500,000 400,226 0 | \$500,000 780,483 0 | \$500,000 436,751 0 | \$6,000,000 20,206,457 |
| Residential Energy Management - St Expenditures Booked Directly to Plant Retirements Investments Booked to CWIP Closings to Plant Depreciation Base | : ummary (Itemizec | \$500,000 14,017,782 0 0 45,511,375 | \$500,000 1,527,280 0 0 43,883,277 | \$500,000 173,186 0 0 43,497,978 | \$500,000 115,510 0 0 43,888,696 | \$500,000 716,048 0 0 43,972,917 | \$500,000 520,148 0 0 43,854,818 | \$500,000 546,159 0 0 43,821,665 | \$500,000 478,289 0 0 43,809,441 | \$500,000 494,594 0 0 43,822,999 | \$500,000 400,226 0 0 43,875,589 | \$500,000 780,483 0 0 43,785,234 | \$500,000 436,751 0 0 43,676,616 | \$6,000,000 20,206,457 (|
| Residential Energy Management - St Expenditures Booked Directly to Plant Retirements Investments Booked to CWIP Closings to Plant | : ummary (Itemizec | \$500,000 14,017,782 0 0 | \$500,000 1,527,280 0 | \$500,000 173,186 0 0 | \$500,000 115,510 0 0 | \$500,000 716,048 0 0 | \$500,000 520,148 0 | \$500,000 546,159 0 | \$500,000 478,289 0 | \$500,000 494,594 0 | \$500,000 400,226 0 0 | \$500,000 780,483 0 | \$500,000 436,751 0 | \$6,000,000 20,206,457 |
| Residential Energy Management - St Expenditures Booked Directly to Plant Retirements Investments Booked to CWIP Closings to Plant Depreciation Base | | 1 Below) \$500,000 14,017,782 0 0 45,511,375 743,407 | \$500,000 1,527,280 0 0 43,883,277 725,754 | \$500,000 173,186 0 0 43,497,978 722,103 | \$500,000 115,510 0 0 43,888,696 727,956 | \$500,000 716,048 0 0 43,972,917 729,281 | \$500,000 520,148 0 0 43,854,818 727,315 | \$500,000 546,159 0 0 43,821,665 726,765 | \$500,000 478,289 0 0 43,809,441 726,561 | \$500,000 494,594 0 0 43,822,999 726,787 | \$500,000 400,226 0 0 43,875,589 727,664 | \$500,000 780,483 0 0 43,785,234 726,158 | \$500,000 436,751 0 43,676,616 724,348 | \$6,000,000 20,206,457 ((|
| Residential Energy Management - St Expenditures Booked Directly to Plant Retirements Investments Booked to CWIP Closings to Plant Depreciation Base | 58,164,698 40,341,003 | \$500,000 14,017,782 0 0 45,511,375 | \$500,000 1,527,280 0 0 43,883,277 | \$500,000 173,186 0 0 43,497,978 | \$500,000 115,510 0 0 43,888,696 | \$500,000 716,048 0 0 43,972,917 | \$500,000 520,148 0 0 43,854,818 | \$500,000 546,159 0 0 43,821,665 | \$500,000 478,289 0 0 43,809,441 | \$500,000 494,594 0 0 43,822,999 | \$500,000 400,226 0 0 43,875,589 | \$500,000 780,483 0 0 43,785,234 | \$500,000 436,751 0 0 43,676,616 | \$6,000,000 20,206,457 (|
| Residential Energy Management - Sit Expenditures Booked Directly to Plant Retirements Investments Booked to CWIP Closings to Plant Depreciation Base Depreciation Expense Cumulative Plant Investment | 58,164,698 | 1 Below) \$500,000 14,017,782 0 0 45,511,375 743,407 44,646,917 | \$500,000 1,527,280 0 0 43,883,277 725,754 43,619,637 | \$500,000 173,186 0 0 43,497,978 722,103 43,946,451 | \$500,000 115,510 0 43,888,696 727,956 44,330,941 | \$500,000 716,048 0 0 43,972,917 729,281 44,114,892 | \$500,000 520,148 0 0 43,854,818 727,315 44,094,745 | \$500,000 546,159 0 0 43,821,665 726,765 44,048,586 | \$500,000 478,289 0 0 43,809,441 726,561 44,070,297 | \$500,000 494,594 0 0 43,822,999 726,787 44,075,702 | \$500,000 400,226 0 0 43,875,589 727,664 44,175,476 | \$500,000 780,483 0 0 43,785,234 726,158 43,894,992 | \$500,000 436,751 0 0 43,676,616 724,348 43,958,241 | \$6,000,000 20,206,45; (8,734,099 43,958,24 29,110,27 |
| Residential Energy Management - St Expenditures Booked Directly to Plant Retirements Investments Booked to CWIP Closings to Plant Depreciation Base Depreciation Expense Cumulative Plant Investment Less: Accumulated Depreciation | 58,164,698 40,341,003 | 1 Below) \$500,000 14,017,782 0 0 45,511,375 743,407 44,646,917 27,305,283 0 17,341,633 | \$500,000 1,527,280 0 0 43,883,277 725,754 43,619,637 26,503,225 0 17,116,412 | \$500,000 173,186 0 0 43,497,978 722,103 43,946,451 27,055,648 0 16,890,803 | \$500,000 115,510 0 43,888,696 727,956 44,330,941 27,668,094 | \$500,000 716,048 0 0 43,972,917 729,281 44,114,892 27,681,327 0 16,433,566 | \$500,000 520,148 0 0 43,854,818 727,315 44,094,745 27,888,494 0 16,206,251 | \$500,000 546,159 0 0 43,821,665 726,765 44,048,586 28,069,100 0 15,979,486 | \$500,000 478,289 0 0 43,809,441 726,561 44,070,297 28,317,372 0 15,752,925 | \$500,000 494,594 0 0 43,822,999 726,787 44,075,702 28,549,565 | \$500,000 400,226 0 0 43,875,589 727,664 44,175,476 28,877,002 0 | \$500,000 780,483 0 0 43,785,234 726,158 43,894,992 28,822,677 0 15,072,316 | \$500,000 436,751 0 0 43,676,616 724,348 43,958,241 29,110,274 0 14,847,968 | \$6,000,000 20,206,45; ((8,734,099 43,958,24 29,110,27 |
| Residential Energy Management - St Expenditures Booked Directly to Plant Retirements Investments Booked to CWIP Closings to Plant Depreciation Base Depreciation Expense Cumulative Plant Investment Less: Accumulated Depreciation Cumulative CWIP Investment Net Plant Investment Net Plant Investment | 58,164,698 40,341,003 0 | \$500,000 \$500,000 14,017,782 0 45,511,375 743,407 44,646,917 27,305,283 0 17,341,633 17,582,664 | \$500,000 1,527,280 0 0 43,883,277 725,754 43,619,637 26,503,225 0 17,116,412 17,229,023 | \$500,000 173,186 0 0 43,497,978 722,103 43,946,451 27,055,648 0 16,890,803 17,001,854 | \$500,000 115,510 0 43,888,696 727,956 44,330,941 27,668,094 0 16,662,847 16,776,825 | \$500,000 716,048 0 0 43,972,917 729,281 44,114,892 27,681,327 0 16,433,566 | \$500,000 520,148 0 0 43,854,818 727,315 44,094,745 27,888,494 0 16,206,251 16,319,908 | \$500,000 546,159 0 0 43,821,665 726,765 44,048,586 28,069,100 0 15,979,486 16,092,888 | \$500,000 478,289 0 0 43,809,441 726,561 44,070,297 28,317,372 0 15,752,925 15,866,205 | \$500,000 494,594 0 0 43,822,999 726,787 44,075,702 28,549,565 0 15,526,138 15,285,111 | \$500,000 400,226 0 0 43,875,589 727,664 44,175,476 28,877,002 0 15,298,474 15,412,306 | \$500,000 780,483 0 0 43,785,234 726,158 43,894,992 28,822,677 0 15,072,316 15,185,395 | \$500,000 436,751 0 0 43,676,616 724,348 43,958,241 29,110,274 0 14,847,968 14,960,142 | \$6,000,000 20,206,457 ((8,734,099 43,958,24 29,110,27 |
| Residential Energy Management - St Expenditures Booked Directly to Plant Retirements Investments Booked to CWIP Closings to Plant Depreciation Base Depreciation Expense Cumulative Plant Investment Less: Accumulated Depreciation Cumulative CWIP Investment Net Plant Investment | 58,164,698 40,341,003 0 | \$500,000 14,017,782 0 45,511,375 743,407 44,646,917 27,305,283 17,582,664 94,189 | \$500,000 1,527,280 0 0 43,883,277 725,754 43,619,637 26,503,225 0 17,116,412 17,229,023 92,294 | \$500,000 173,186 0 0 43,497,978 722,103 43,946,451 27,055,648 0 16,890,803 17,001,854 91,077 | \$500,000 115,510 0 0 43,888,696 727,956 44,330,941 27,668,094 16,662,847 16,776,825 89,872 | \$500,000 716,048 0 0 43,972,917 729,281 44,114,892 27,681,327 0 16,433,566 16,548,206 88,647 | \$500,000 520,148 0 0 43,854,818 727,315 44,094,745 27,888,494 0 16,206,251 16,319,908 87,424 | \$500,000 546,159 0 0 43,821,665 726,765 44,048,586 28,069,100 0 15,979,486 16,092,868 86,207 | \$500,000 478,289 0 0 43,809,441 726,561 44,070,297 28,317,372 0 15,752,925 15,866,205 84,994 | \$500,000 494,594 0 0 43,822,999 726,787 44,075,702 28,549,565 0 15,526,138 15,285,111 81,881 | \$500,000 400,226 0 0 43,875,589 727,664 44,175,476 28,877,002 0 15,298,474 15,412,306 82,562 | \$500,000 780,483 0 0 43,785,234 726,158 43,894,992 28,822,677 0 15,072,316 15,185,395 81,346 | \$500,000 436,751 0 43,676,616 724,348 43,958,241 29,110,274 0 14,847,968 14,990,142 80,140 | \$6,000,000 20,206,45; ((8,734,099 43,958,24 29,110,27 |
| Residential Energy Management - St Expenditures Booked Directly to Plant Retirements Investments Booked to CWIP Closings to Plant Depreciation Base Depreciation Expense Cumulative Plant Investment Less: Accumulated Depreciation Cumulative CWIP Investment Net Plant Investment Net Plant Investment Return on Average Investment Return on Average Investment | 58,164,698 40,341,003 0 | 1 Below) \$500,000 14,017,782 0 0 45,511,375 743,407 44,646,917 27,305,283 0 17,341,633 17,582,664 94,189 0 | \$500,000 1,527,280 0 43,883,277 725,754 43,619,637 26,503,225 17,116,412 17,229,023 92,294 | \$500,000 173,186 0 0 43,497,978 722,103 43,946,451 27,055,648 0 16,890,803 17,001,854 91,077 0 | \$500,000 115,510 0 0 43,888,696 727,956 44,330,941 27,668,094 0 16,662,847 16,776,825 89,872 0 | \$500,000 716,048 0 0 43,972,917 729,281 44,114,892 27,681,327 0 16,433,566 16,548,206 88,647 | \$500,000 520,148 0 0 43,854,818 727,315 44,094,745 27,888,494 0 16,206,251 16,319,908 87,424 0 | \$500,000 546,159 0 0 43,821,665 726,765 44,048,586 28,069,100 0 15,979,486 16,092,868 86,207 0 | \$500,000 478,289 0 0 43,809,441 726,561 44,070,297 28,317,372 0 15,752,925 15,866,205 84,994 0 | \$500,000 494,594 0 0 43,822,999 726,787 44,075,702 28,549,565 0 15,526,138 15,285,111 81,881 | \$500,000 400,226 0 0 43,875,589 727,664 44,175,476 28,877,002 0 15,298,474 15,412,306 82,562 0 | \$500,000 780,483 0 0 43,785,234 726,158 43,894,992 28,822,677 0 15,072,316 15,185,395 81,346 0 | \$500,000 436,751 0 43,676,616 724,348 43,958,241 29,110,274 0 14,847,968 14,960,142 80,140 0 | \$6,000,000 20,206,45 8,734,09 43,958,24 29,110,27 14,847,96 1,040,63 |
| Residential Energy Management - St Expenditures Booked Directly to Plant Retirements Investments Booked to CWIP Closings to Plant Depreciation Base Depreciation Expense Cumulative Plant Investment Less: Accumulated Depreciation Cumulative CWIP Investment Net Plant Investment Net Plant Investment | 58,164,698 40,341,003 0 | \$500,000 14,017,782 0 45,511,375 743,407 44,646,917 27,305,283 17,582,664 94,189 | \$500,000 1,527,280 0 0 43,883,277 725,754 43,619,637 26,503,225 0 17,116,412 17,229,023 92,294 | \$500,000 173,186 0 0 43,497,978 722,103 43,946,451 27,055,648 0 16,890,803 17,001,854 91,077 | \$500,000 115,510 0 0 43,888,696 727,956 44,330,941 27,668,094 16,662,847 16,776,825 89,872 | \$500,000 716,048 0 0 43,972,917 729,281 44,114,892 27,681,327 0 16,433,566 16,548,206 88,647 | \$500,000 520,148 0 0 43,854,818 727,315 44,094,745 27,888,494 0 16,206,251 16,319,908 87,424 | \$500,000 546,159 0 0 43,821,665 726,765 44,048,586 28,069,100 0 15,979,486 16,092,868 86,207 | \$500,000 478,289 0 0 43,809,441 726,561 44,070,297 28,317,372 0 15,752,925 15,866,205 84,994 | \$500,000 494,594 0 0 43,822,999 726,787 44,075,702 28,549,565 0 15,526,138 15,285,111 81,881 | \$500,000 400,226 0 0 43,875,589 727,664 44,175,476 28,877,002 0 15,298,474 15,412,306 82,562 | \$500,000 780,483 0 0 43,785,234 726,158 43,894,992 28,822,677 0 15,072,316 15,185,395 81,346 | \$500,000 436,751 0 43,676,616 724,348 43,958,241 29,110,274 0 14,847,968 14,990,142 80,140 | \$6,000,000 20,206,45; ((8,734,099 43,958,24 29,110,27 |

Notes:
- Return on average investment is calculated using an annual rate of 6.428% using the 2021 WACC methodology prescribed in Order No. PSC-2020-0165-PAA-EU Docket No. 20200118-EU.
- Return Requirements are calculated using a combined statutory tax rate of 24.522%.

Duke Energy Florida, LLC Energy Conservation Cost Recovery Schedule of Capital Investment, Depreciation & Return January 2021 - December 2021

FPSC Docket No. 2020002-EG Duke Energy Florida, LLC Witness: Lori J. Cross Exhibit No. (LJC-1P) Schedule C-2

| Line | Drowen | Decimales | Est | Est | Est | Est | Est | Est | Est | Est | Est | Est | Est | Est | Page 5 of 5 |
|----------|---|----------------------|------------------|------------------|------------------|---|------------------|------------------|------------------|------------------|--------------|------------------|------------------|------------------|----------------|
| No. | Program Demand (D) or Energy (E) | Beginning Balance | Lst Jan-21 | Feb-21 | Est Mar-21 | Apr-21 | Est May-21 | Est Jun-21 | Est Jul-21 | Est Aug-21 | Sep-21 | Oct-21 | Nov-21 | Dec-21 | Total |
| | | | | | | • | | | | | | | | | |
| | Residential Energy Management - NGI | DR Hardware for | | | | | | | | | | | | | |
| | Expenditures Booked Directly to Plant | | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| | Retirements Investments Booked to CWIP | | 2,580,678 | 1,411,568 0 | (244,581) 0 | (33,029) | 0 | 1,002 | 0 | 0 | 0 | 0 | 0 | 0 | 3,715,638 0 |
| | Closings to Plant | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | Depreciation Base | | 3,185,395 | 1,189,272 | 605,778 | 744,583 | 761,097 | 760,596 | 760,095 | 760,095 | 760,095 | 760,095 | 760,095 | 760,095 | ŭ |
| 7 | | | | | | | | | | | | | | | |
| 8 | Depreciation Expense | | 37,960 | 14,173 | 7,219 | 8,873 | 9,070 | 9,064 | 9,058 | 9,058 | 9,058 | 9,058 | 9,058 | 9,058 | 140,707 |
| | Cumulative Plant Investment | 4,475,734 | 1,895,056 | 483,488 | 728,068 | 761,097 | 761,097 | 760,095 | 760,095 | 760,095 | 760,095 | 760,095 | 760,095 | 760,095 | 760,095 |
| | Less: Accumulated Depreciation | 4,012,309 | 1,469,591 | 72,196 | 323,996 | 365,898 | 374,968 | 383,030 | 392,088 | 401,146 | 410,204 | 419,262 | 428,320 | 437,378 | 437,378 |
| | Cumulative CWIP Investment | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | Net Plant Investment | 463,424 | 425,464 | 411,291 | 404,072 | 395,199 | 386,129 | 377,065 | 368,007 | 358,949 | 349,891 | 340,833 | 331,775 | 322,717 | 322,717 |
| | Average Investment | | 444,444 2,381 | 418,378 2,241 | 407,682 2,184 | 399,636 2,141 | 390,664 2,093 | 381,597 2,044 | 372,536 1,995 | 363,478 1,947 | 0 | 345,362 1,850 | 336,304 1,801 | 327,246 1,753 | 22,430 |
| 15 16 | Return on Average Investment | | 2,301 | 2,241 | 2,104 | 2,141 | 2,093 | 2,044 | 1,995 | 1,947 | U | 1,000 | 1,001 | 1,755 | 22,430 |
| 17 | Return Requirements | _ | 2,935 | 2,762 | 2,692 | 2,639 | 2,580 | 2,519 | 2,459 | 2,400 | 0 | 2,280 | 2,220 | 2,161 | 27,647 |
| 18 19 | Program Total | | \$40,895 | \$16,935 | \$9,911 | \$11,512 | \$11,650 | \$11,583 | \$11,517 | \$11,458 | \$9,058 | \$11,338 | \$11,278 | \$11,219 | \$168,354 |
| | | = | | | | | | | | | | | | | |
| | Residential Energy Management - NGI | DR Software for | ODS, LMS, APP | DEV (D) | | | | | | | | | | | |
| | Expenditures Booked Directly to Plant | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | \$0 |
| | Retirements | | 11,288,866 | 15,263 | 70,131 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 11,374,260 |
| | Investments Booked to CWIP | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | Closings to Plant Depreciation Base | | 85,394 | 77,762 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | U |
| 26 | Depreciation base | | 05,554 | 77,702 | Ü | Ü | · · | 0 | 0 | · · | Ü | Ü | · · | 0 | |
| 27 | Depreciation Expense | | 1,423 | 1,296 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2,719 |
| 28 29 | Cumulative Plant Investment | 11,374,260 | 85.394 | 70,131 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | Less: Accumulated Depreciation | 11,129,912 | 81,124 | 66,624 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | Cumulative CWIP Investment | 0 | 0 | 0 | Ō | ō | ō | ō | ō | ō | Ō | Ō | ō | Ō | ō |
| | Net Plant Investment | 244,347 | 4,270 | 3,507 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | Average Investment | | 124,309 | 3,888 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 007 |
| 34 35 | Return on Average Investment | | 666 | 21 | 0 | U | 0 | U | U | 0 | 0 | U | 0 | 0 | 687 |
| 36 | Return Requirements | _ | 821 | 26 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 847 |
| 37 38 | Program Total | _ | \$2,244 | \$1,322 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$3,566 |
| | | - | | | | | | | | | | | | | |
| | Residential Energy Management - Loa | d Management | | | | | | | | | | | | | |
| | Expenditures Booked Directly to Plant | | \$500,000 | \$500,000 | \$500,000 | \$500,000 | \$500,000 | \$500,000 | \$500,000 | \$500,000 | \$500,000 | \$500,000 | \$500,000 | \$500,000 | \$6,000,000 |
| | Retirements Investments Booked to CWIP | | 148,238 | 100,449 0 | 347,636 0 | 148,538 0 | 716,048 0 | 519,146 0 | 546,159 0 | 478,289 0 | 494,594 0 | 400,226 0 | 780,483 0 | 436,751 0 | 5,116,559 0 |
| | Closings to Plant | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | Amortization Base | | 42,240,586 | 42,616,243 | 42,892,200 | 43,144,113 | 43,211,820 | 43,094,222 | 43,061,570 | 43,049,346 | 43,062,904 | 43,115,494 | 43,025,139 | 42,916,521 | ŭ |
| 45 | | | | | | | | | | | | | | | |
| 46 47 | Amortization Expense | | 704,024 | 710,285 | 714,884 | 719,083 | 720,211 | 718,251 | 717,707 | 717,503 | 717,729 | 718,606 | 717,100 | 715,290 | 8,590,673 |
| | Cumulative Plant Investment | 42,314,705 | 42,666,467 | 43,066,018 | 43,218,382 | 43,569,844 | 43,353,796 | 43,334,649 | 43,288,490 | 43,310,201 | 43,315,607 | 43,415,381 | 43,134,897 | 43,198,146 | 43,198,146 |
| | Less: Accumulated Depreciation | 25,198,782 | 25,754,568 | 26,364,404 | 26,731,652 | 27,302,197 | 27,306,359 | 27,505,464 | 27,677,012 | 27,916,226 | 28,139,361 | 28,457,741 | 28,394,357 | 28,672,896 | 28,672,896 |
| | Cumulative CWIP Investment | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | Net Plant Investment | 17,115,923 | 16,911,899 | 16,701,614 | 16,486,730 | 16,267,647 | 16,047,436 | 15,829,185 | 15,611,478 | 15,393,975 | 15,176,246 | 14,957,640 | 14,740,540 | 14,525,250 | 14,525,250 |
| | Average Investment | 20 504 527 | 17,013,911 | 16,806,757 | 16,594,172 | 16,377,189 | 16,157,542 | 15,938,311 | 15,720,332 | 15,502,727 | 15,285,111 | 15,066,943 | 14,849,090 | 14,632,895 | 1 017 F16 |
| 53 54 | Return on Average Investment | 20,504,527 | 91,142 | 90,032 | 88,893 | 87,731 | 86,554 | 85,380 | 84,212 | 83,047 | 81,881 | 80,712 | 79,545 | 78,387 | 1,017,516 |
| 55 | Return Requirements | - | 112,336 | 110,968 | 109,564 | 108,132 | 106,681 | 105,234 | 103,795 | 102,359 | 100,921 | 99,481 | 98,042 | 96,615 | 1,254,128 |
| 56 57 | Program Total | | \$816,360 | \$821,253 | \$824,448 | \$827,215 | \$826,892 | \$823,485 | \$821,502 | \$819,862 | \$818,650 | \$818,087 | \$815,142 | \$811,905 | \$9,844,801 |
| | • | = | ** ***** | | | , | | | | | | | | , | |
| 58 | Demand & Energy Summary | | | | | | | | | | | | | | |
| | Energy Energy Summary | • | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 60 | Demand | | 861,658 | 843,508 | 840,557 | 847,115 | 849,109 | 847,803 | 847,913 | 848,362 | 846,887 | 850,731 | 849,843 | 848,651 | \$10,182,137 |
| 61 | Total Depreciation & Return | | \$861,658 | \$843,508 | \$840,557 | \$847,115 | \$849,109 | \$847,803 | \$847,913 | \$848,362 | \$846,887 | \$850,731 | \$849,843 | \$848,651 | \$10,182,137 |
| | | | | | | | | | | | | | | | |

Notes:
- Return on average investment is calculated using an annual rate of 6.428% using the 2021 WACC methodology prescribed in Order No. PSC-2020-0165-PAA-EU Docket No. 20200118-EU.
- Return Requirements are calculated using a combined statutory tax rate of 24.522%.

FPSC Docket No. 2020002-EG Duke Energy Florida, LLC Witness Lori J. Cross Exhibit No. (LJC-1P) Schedule C-3 Page 1 of 7

Duke Energy Florida, LLC Energy Conservation Cost Recovery Program Costs January - June 2020 Actuals July - December 2020 Estimates

| | | Depreciation | | | Operatir | ng & Maintenand | e Costs | | | Program | |
|----------|--------------------------------------|---------------------|-------------|-------------------|----------------------|-----------------|-------------|----------------|----------|------------|-------------------|
| Line | Program | Amortization | Payroll & | | Outside | Materials | | | | Revenues | |
| No. | Demand (D) or Energy (E) | & Return | Benefits | Vehicles | Services | & Supplies | Advertising | Incentives | Other | (Credits) | Total |
| | = 0. 1./5 | | | | | | | | | | |
| 1 2 | Home Energy Check (E) A. Actual | \$0 | \$1,323,113 | \$31,811 | \$226,673 | \$9,903 | \$330,899 | \$194,631 | \$16,174 | \$0 | \$2,133,205 |
| 3 | B. Estimated | 0 | 1,358,631 | φ31,011 42,117 | 359,138 | 18,000 | 310,195 | 358,090 | 7,747 | φ0 0 | 2,453,918 |
| 4 | D. Estimated | | 1,000,001 | 72,117 | 339,130 | 10,000 | 310,133 | 330,030 | 1,171 | 0 | 2,400,010 |
| 5 | C. Total | \$0 | \$2,681,743 | \$73,928 | \$585,812 | \$27,903 | \$641,094 | \$552,721 | \$23,921 | \$0 | \$4,587,123 |
| 6 | | | | | | | | | | | |
| 7 | Residential Incentive Program (E) | | | | | | | | | | |
| 8 | A. Actual | \$0 | \$964,438 | \$21,896 | \$112,951 | \$2,905 | \$22,151 | \$2,261,630 | \$7,041 | | \$3,393,013 |
| 9 | B. Estimated | 0 | 1,045,591 | 24,000 | 140,000 | 7,581 | 144,216 | 2,170,839 | 10,983 | 0 | 3,543,209 |
| 10 | C Tatal | \$0 | f0.040.000 | £45.00C | #050.054 | 640.405 | £400.007 | £4.400.400 | ¢40.004 | C O | #C 00C 000 |
| 11 | C. Total | | \$2,010,029 | \$45,896 | \$252,951 | \$10,485 | \$166,367 | \$4,432,469 | \$18,024 | \$0 | \$6,936,222 |
| 12 13 | Business Energy Check (E) | | | | | | | | | | |
| 14 | A. Actual | \$0 | \$209,442 | \$2,629 | \$41,000 | \$7,455 | \$12,842 | \$0 | \$6,307 | \$0 | \$279,675 |
| 15 | B. Estimated | 0 | 233 026 | 2 279 | 107 580 | 2 467 | 24 941 | 35 000 | 9 636 | 0 | 414 929 |
| 16 | | | | | | | | | | | |
| 17 | C. Total | \$0 | \$442,469 | \$4,907 | \$148,580 | \$9,921 | \$37,783 | \$35,000 | \$15,943 | \$0 | \$694,604 |
| 18 | | | | | | | | | | | |
| 19 | Better Business (E) | | | | | | | | | | |
| 20 | A. Actual | \$0 | \$539,854 | \$3,064 | \$55,993 | \$2,158 | \$22,363 | \$880,359 | \$8,222 | \$0 | \$1,512,012 |
| 21 | B. Estimated | 0 | 552,000 | 7,188 | 100,000 | 2,400 | 30,921 | 761,000 | 19,720 | 0 | 1,473,229 |
| 22 23 | C. Total | \$0 | \$1 091 854 | \$10 252 | \$155 993 | \$4 558 | \$53 284 | \$1 641 359 | \$27 942 | \$0 | \$2 985 241 |
| 24 | C. Iolai | Ψ0 | \$1091034 | ψ10 Z3Z | ψ133 33 3 | ψ4 336 | φJJ 204 | \$1041339 | \$21 54Z | Ψ | \$2 903 24 I |
| 25 | Technology Development (E) | | | | | | | | | | |
| 26 | A. Actual | \$0 | \$103,829 | \$857 | \$19,509 | \$421 | \$0 | \$0 | \$2,620 | \$0 | \$127,236 |
| 27 | B. Estimated | 0 | 75,898 | 5,296 | 341,713 | 12,000 | 0 | 0 | 5,301 | 0 | 440,208 |
| 28 | | | | | | | | | | | |
| 29 | C. Total | \$0 | \$179,727 | \$6,153 | \$361,222 | \$12,421 | \$0 | \$0 | \$7,921 | \$0 | \$567,444 |
| 30 | | · | | | | | | | | | |
| 31 | Florida Custom Incentive Program (E) | 4. | 4 | | | 4 | | . | | | |
| 32 | A. Actual | \$0 | \$149,980 | \$44 | \$107,631 | \$1,132 | \$17,811 | \$156,774 | \$17,692 | \$0 | \$451,063 |
| 33 34 | B. Estimated | 0 | 90,000 | 500 | 108,798 | 1,576 | 20,075 | 150,000 | 24,422 | 0 | 395,370 |
| 35 | C. Total | \$0 | \$239,980 | \$544 | \$216,429 | \$2,708 | \$37,885 | \$306,774 | \$42,114 | \$0 | \$846,433 |
| 36 | J. 10ta | | Ψ200,000 | ΨΟΙΙ | Ψ2.10,120 | ψ2,, σσ | ψο, 1000 | φοσο, | Ψ.2, | Ψ | φο το, του |
| 37 | Interruptible Service (D) | | | | | | | | | | |
| 38 | A. Actual | \$13,938 | \$108,297 | \$407 | \$0 | \$135 | \$0 | \$19,179,457 | \$5,572 | \$0 | \$19,307,807 |
| 39 | B. Estimated | 13,492 | 110,400 | 5,000 | 0 | φ133 0 | 0 | 21,121,633 | 9,000 | 0 | 21,259,525 |
| 40 | D. Loumatou | 10,432 | 110,400 | 3,000 | 0 | 0 | 0 | 21,121,000 | 3,000 | 0 | 21,200,020 |
| 41 | C. Total | \$27 430 | \$218 697 | \$5 407 | \$0 | \$135 | \$0 | \$40 301 090 | \$14 572 | \$0 | \$40 567 332 |
| | | \$2. 400 | Ψ=.0.007 | ψ0 .01 | ΨΟ | ψ.00 | Ψ0 | \$.0 CC . COO | Ψ | 40 | \$ 10 001 00E |

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Duke Energy Florida, LLC Energy Conservation Cost Recovery Program Costs January - June 2020 Actuals July - December 2020 Estimates

| | | Depreciation | | | | ng & Maintenanc | e Costs | | | Program | |
|----------|--|--------------------------|------------------|-----------|---------------------|------------------|-------------|-----------------|-----------|-----------------------|---------------------------|
| Line | Program Demand (D) or Energy (E) | Amortization | Payroll & | \/ahialaa | Outside | Materials | Advartising | Incontinuo | Othor | Revenues (Credita) | Total |
| No. | Demand (D) or Energy (E) | & Return | Benefits | Vehicles | Services | & Supplies | Advertising | Incentives | Other | (Credits) | Total |
| 1 | Curtailable Service (D) | | | | | | | | | | |
| 2 | A. Actual | \$0 | \$21,247 | \$0 | \$0 | \$0 | \$0 | \$849,842 | \$206,695 | \$0 | \$1,077,784 |
| 3 | B. Estimated | 0 | 21,600 | 0 | 0 | 0 | 0 | 1,325,000 | 0 | 0 | 1,346,600 |
| 4 | | | | | | | | | | | |
| 5 | C. Total | \$0 | \$42,847 | \$0 | \$0 | \$0 | \$0 | \$2,174,842 | \$206,695 | \$0 | \$2,424,384 |
| 6 | National State of Education (E) | | | | | | | | | | |
| , 8 | Neighborhood Energy Saver (E) A. Actual | \$0 | \$129,008 | \$357 | \$53,391 | \$2,398 | \$9,586 | \$777,091 | \$8,179 | \$0 | \$980,011 |
| 9 | B. Estimated | 0 | 150 000 | 0 | 105 929 | Ψ2,550 | 13 692 | 406 000 | 8 100 | 0 | 683 722 |
| 10 | | | | | | | | | | | |
| 11 | C. Total | \$0 | \$279,008 | \$357 | \$159,321 | \$2,398 | \$23,279 | \$1,183,091 | \$16,279 | \$0 | \$1,663,733 |
| 12 | | | | | | | | | | | |
| 13 | Energy Management (Residential & Commercial) (D) | | | | | | | | | _ | |
| 14 | A. Actual | \$6,905,681 | \$911,108 | \$20,823 | \$950,448 | \$5,710 | \$158,668 | \$12,485,056 | \$39,679 | \$0 | \$21,477,173 |
| 15 | B. Estimated | 6,567,223 | 879,900 | 18,000 | 978,000 | 13,200 | 60,000 | 14,747,467 | 42,000 | 0 | 23,305,790 |
| 16 17 | C. Total | \$13,472,904 | \$1,791,008 | \$38,823 | \$1,928,448 | \$18,910 | \$218,668 | \$27,232,523 | \$81,679 | \$0 | \$44,782,963 |
| 18 | C. Iolai | \$13,472,504 | \$1,791,000 | φ30,023 | \$1,520,440 | \$10,910 | φ210,000 | φ21,232,323 | φ01,079 | φυ | \$44,762, 3 63 |
| 19 | Low Income Weatherization Assistance Program (E) | | | | | | | | | | |
| 20 | A. Actual | \$0 | \$45,254 | \$0 | \$30 | \$189 | \$0 | \$39,922 | \$3,041 | \$0 | \$88,435 |
| 21 | B. Estimated | 0 | 64,740 | 0 | 0 | 0 | 0 | 26,000 | 3,000 | 0 | 93,740 |
| 22 | O Tarri | #0 | # 400.004 | 40 | *** | 6 400 | •• | # 05.000 | 00.044 | | 0400 475 |
| 23 24 | C. Total | \$0 | \$109,994 | \$0 | \$30 | \$189 | \$0 | \$65,922 | \$6,041 | \$0 | \$182,175 |
| 25 | Standby Generation (D) | | | | | | | | | | |
| 26 | A. Actual | (\$40,916) | \$149,386 | \$2,864 | \$19,093 | \$228,694 | \$0 | \$1,970,473 | \$1,838 | \$0 | \$2,331,432 |
| 27 | B. Estimated | (ψ+0,510) | 150,336 | Ψ2,004 | ψ19,033 0 | 24,000 | 0 | 2,321,111 | 2,400 | 0 | 2,497,847 |
| 28 | 5. 25natou | | 100,000 | | | 2.,000 | <u> </u> | 2,021,111 | 2,100 | | 2,101,011 |
| 29 | C. Total | (\$40,916) | \$299,723 | \$2,864 | \$19,093 | \$252,694 | \$0 | \$4,291,584 | \$4,238 | \$0 | \$4,829,280 |
| 30 | | | | | | | | | | | |
| 31 | Qualifying Facility (E) | | | | | | | | | | |
| 32 | A. Actual | \$0 | \$566,303 | \$501 | \$802,486 | \$311 | \$0 0 | \$0 | \$2,910 | \$0 | \$1,372,512 |
| 33 34 | B. Estimated | 0 | 570 000 | 650 | 1 198 054 | 350 | U | 0 | 2 700 | 0 | 1 771 754 |
| 35 | C. Total | \$0 | \$1,136,303 | \$1,151 | \$2,000,540 | \$661 | \$0 | \$0 | \$5,610 | \$0 | \$3,144,266 |
| 36 | | | | | | | | | | | |
| 37 | Conservation Program Admin (E) | | | | | | | | | | |
| 38 | A. Actual | \$3,452 | \$990,352 | \$74 | \$228,286 | \$49,798 | \$0 | \$0 | \$108,719 | \$0 | \$1,380,680 |
| 39 | B. Estimated | 3,925 | 1,020,000 | 150 | 246,641 | 1,800 | 0 | 0 | 120,000 | 0 | 1,392,516 |
| 40 | 0.7.1 | A= a== | | | 0.17.1 0.7.7 | A =4 ==== | <i>*</i> - | <u> </u> | **** | <i>a-</i> | A 0 == 0 1 |
| 41 | C. Total | \$7,377 | \$2,010,352 | \$224 | \$474,926 | \$51,598 | \$0 | \$0 | \$228,719 | \$0 | \$2,773,196 |
| | | | | | | | | | | | |
| 42 | ECCR Program Costs | \$13,466,795 | \$12,533,734 | \$190,506 | \$6,303,344 | \$394,582 | \$1,178,360 | \$82,217,376 | \$699,699 | \$0 | \$116,984,395 |
| 72 | LOOK I rogram Goots | ψ13, 1 00,133 | ψ12,000,104 | ψ130,300 | ψυ,υυυ,υ44 | ψυστ,υ0 2 | ψ1,170,000 | ¥02,211,510 | 4033,033 | φυ | ψ110,304,333 |

FPSC Docket No. 2020002-EG PSC Docket No. 2020002-EG

Duke Energy Florida, LLC

Witness: Lori J. Cross

Exhibit No. (LJC-1P)

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Duke Energy Florida, LLC Energy Conservation Cost Recovery Schedule of Capital Investment, Depreciation & Return January - June 2020 Actuals July - December 2020 Estimates

| Line No. | Program Demand (D) or Energy (E) | Beginning Balance | Act Jan-20 | Act Feb-20 | Act Mar-20 | Act Apr-20 | Act May-20 | Act Jun-20 | Est Jul-20 | Est Aug-20 | Est Sep-20 | Est Oct-20 | Est Nov-20 | Est Dec-20 | Total |
|--------------------------|---|----------------------|---------------------------------------|--|--|--|--|--|--|--|--|--|--|--|------------------------------------|
| 1 2 3 4 | Conservation Program Admin (E) Investments Retirements Depreciation Base | | \$29,481 0 0 | \$0 0 29,481 | \$0 0 29,481 | \$0 0 29,481 | \$0 0 29,481 | \$0 0 29,481 | \$0 0 29,481 | \$0 0 29,481 | \$0 0 29,481 | \$0 0 29,481 | \$0 0 29,481 | \$0 0 29,481 | \$29,481 0 |
| 5 6 7 | Depreciation Expense | | 0 | 491 | 491 | 491 | 491 | 491 | 491 | 491 | 491 | 491 | 491 | 491 | 5,401 |
| 8 9 10 11 12 | Cumulative Investment Less: Accumulated Depreciation Net Investment Average Investment Return on Average Investment | 0 0 0 | 29,481 0 29,481 14,741 77 | 29,481 491 28,990 29,236 153 | 29,481 982 28,499 28,745 150 | 29,481 1,473 28,008 28,254 147 | 29,481 1,964 27,517 27,763 146 | 29,481 2,455 27,026 27,272 143 | 29,481 2,946 26,535 26,781 139 | 29,481 3,437 26,044 26,290 136 | 29,481 3,928 25,553 25,799 135 | 29,481 4,419 25,062 25,308 132 | 29,481 4,910 24,571 24,817 129 | 29,481 5,401 24,080 24,326 126 | 29,481 5,401 24,080 1,613 |
| 13 14 15 16 | Return Requirements Program Total | - | 94 \$94 | 187 \$678 | 183 \$674 | 180 \$671 | 178 \$669 | 175 \$666 | 171 \$662 | 167 \$658 | 166 \$657 | 162 \$653 | 158 \$649 | 155 \$646 | 1,976 \$7,377 |
| 17 | Standby Generation (D) | = | | | | | | | | | | | | | |
| 18 19 20 21 | Investments Retirements Depreciation Base | | \$0 222,782 0 | \$0 0 0 | \$0 0 0 | \$0 0 0 | \$0 0 0 | \$0 0 0 | \$0 0 0 | \$0 0 0 | \$0 0 0 | \$0 0 0 | \$0 0 0 | \$0 0 0 | \$0 222,782 |
| 22 23 | Depreciation Expense | | (29,615) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (29,615) |
| 24 25 | Cumulative Investment Less: Accumulated Depreciation | 222,782 23,509 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 | 0 |
| 26 27 28 29 | Net Investment Average Investment Return on Average Investment | 199,273 | 0 0 (11,301) | 0 0 0 | 0 0 0 | 0 0 0 | 0 0 0 | 0 0 0 | 0 0 0 | 0 0 0 | 0 0 0 | 0 0 0 | 0 0 0 | 0 0 0 | 0 (11,301) |
| 30 31 | Return Requirements | - | (11,301) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (11,301) |
| 32 | Program Total | | (\$40,916) | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | (\$40,916) |

- Notes:
 Investments made into the Standby program in 2019 should have been classified as O&M (not Capital). The adjustment shown is to credit the Depreciation Expense and Return on those Investments.
- Jan Jun return on average investment is calculated using an annual rate of 6.273% based on May 2019 DEF Surveillance Report capital structure & costs rates. See Stipulation & Settlement Agreement in Order No. PSC-12-0425-PAA-EU, Docket 20120002-EG.

 Jul Dec return on average investment is calculated using an annual rate of 6.247% based on May 2019 DEF Surveillance Report capital structure & costs rates. See Stipulation & Settlement Agreement in Order No. PSC-12-0425-PAA-EU, Docket 20120002-EG.

 Return Requirements are calculated using a combined statutory tax rate of 24.522%.

Duke Energy Florida, LLC Energy Conservation Cost Recovery Schedule of Capital Investment, Depreciation & Return January - June 2020 Actuals July - December 2020 Estimates

| Line No. | Program Demand (D) or Energy (E) | Beginning Balance | Act Jan-20 | Act Feb-20 | Act Mar-20 | Act Apr-20 | Act May-20 | Act Jun-20 | Est Jul-20 | Est Aug-20 | Est Sep-20 | Est Oct-20 | Est Nov-20 | Est Dec-20 | Total |
|-------------|---|------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|-------------------|
| 1 | Interruptible Service (D) | | | | | | | | | | | | | | |
| 2 | Investments | | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 3 | Retirements | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 4 5 | Depreciation Base | | 116,373 | 116,373 | 116,373 | 116,373 | 116,373 | 116,373 | 116,373 | 116,373 | 116,373 | 116,373 | 116,373 | 116,373 | |
| 6 7 | Depreciation Expense | | 1,940 | 1,940 | 1,940 | 1,940 | 1,940 | 1,940 | 1,940 | 1,940 | 1,940 | 1,940 | 1,940 | 1,940 | 23,280 |
| 8 9 | Cumulative Investment Less: Accumulated Depreciation | 116,373 50,643 | 116,373 52,583 | 116,373 54,523 | 116,373 56,463 | 116,373 58,403 | 116,373 60,343 | 116,373 62,283 | 116,373 64,223 | 116,373 66,163 | 116,373 68,103 | 116,373 70,043 | 116,373 71,983 | 116,373 73,923 | 116,373 73,923 |
| 10 | Net Investment | 65,730 | 63,790 | 61,850 | 59,910 | 57,970 | 56,030 | 54,090 | 52,150 | 50,210 | 48,270 | 46,330 | 44,390 | 42,450 | 42,450 |
| 11 12 | Average Investment Return on Average Investment | | 64,760 338 | 62,820 328 | 60,880 318 | 58,940 309 | 57,000 298 | 55,060 288 | 53,120 277 | 51,180 267 | 49,240 257 | 47,300 247 | 45,360 236 | 43,420 226 | 3.389 |
| 13 | rtotani dirittolago intodinoni | | 000 | 020 | 0.0 | 000 | 200 | | | 201 | 201 | | 200 | | |
| 14 | Return Requirements | | 413 | 401 | 389 | 378 | 365 | 352 | 340 | 327 | 315 | 303 | 290 | 277 | 4,150 |
| 15 16 | Program Total | | \$2,353 2.353 | \$2,341 2.341 | \$2,329 2.329 | \$2,318 2.318 | \$2,305 2.305 | \$2,292 2.292 | \$2,280 2.280 | \$2,267 2.268 | \$2,255 2.256 | \$2,243 2.243 | \$2,230 2.230 | \$2,217 2.218 | \$27,430 |
| | | | 2,353 | 2,341 | 2,329 | 2,318 | 2,305 | 2,292 | 2,280 | 2,268 | 2,256 | 2,243 | 2,230 | 2,218 | |
| 17 | Residential Energy Management - Sum | nmary (Itemized below) (D) | | | | | | | | | | | | | |
| 18 | Expenditures Booked Directly to Plant | | \$723,783 | \$557,714 | \$85,487 | \$137,758 | (\$2,598) | \$8,058 | \$500,000 | \$500,000 | \$500,000 | \$500,000 | \$500,000 | \$500,000 \$988,718 | \$4,510,201 |
| 19 20 | Retirements Investments Booked to CWIP | | (\$49,104) \$0 | \$10,620 \$0 | \$17,159 \$0 | \$91,469 \$0 | \$115,047 \$0 | \$3,325 \$0 | \$2,407,052 \$0 | \$1,591,458 \$0 | \$412,325 \$0 | \$437,122 \$0 | \$2,613,171 \$0 | \$988,718 | 8,638,363 |
| 21 | Closings to Plant | | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | ő |
| 22 | Depreciation Base | | \$62,317,413 | \$63,060,438 | \$63,604,262 | \$63,635,435 | \$63,669,934 | \$63,608,150 | \$62,411,019 | \$60,911,764 | \$60,409,872 | \$60,485,149 | \$59,460,003 | \$58,159,058 | |
| 23 24 | Depreciation Expense | | \$985,924 | \$997,573 | \$1,006,636 | \$1,007,156 | \$1,008,003 | \$1,004,668 | \$995,410 | \$978,597 | \$973,146 | \$974,314 | \$962,494 | \$947,174 | 11,841,095 |
| 25 26 | Cumulative Plant Investment | 62,292,861 | \$63,065,748 | \$63,612,841 | \$63,681,169 | \$63,727,457 | \$63,609,812 | \$63,614,545 | \$61,707,493 | \$60,616,035 | \$60,703,710 | \$60,766,588 | \$58,653,417 | \$58,164,698 | 58,164,698 |
| 27 | Less: Accumulated Depreciation | 37,138,272 | \$38,173,300 | \$39,160,253 | \$40,149,730 | \$41,065,417 | \$41,958,372 | \$42,959,715 | \$41,548,073 | \$40,935,212 | \$41,496,033 | \$42,033,225 | \$40,382,548 | \$40,341,003 | 40,341,003 |
| 28 | Cumulative CWIP Investment | 0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | 0 |
| 29 30 | Net Plant Investment Average Investment | 25,154,589 | 24,892,448 25,023,518 | 24,452,588 24,672,518 | 23,531,439 23,992,014 | 22,662,041 23,096,740 | 21,651,440 22,156,740 | 20,654,830 21,153,135 | 20,159,420 20,407,125 | 19,680,823 19,920,122 | 19,207,677 19,444,250 | 18,733,363 18,970,520 | 18,270,869 18,502,116 | 17,823,695 18,047,282 | 17,823,695 |
| 31 | Return on Average Investment | | 130,816 | 128,981 | 125,423 | 120,742 | 115,830 | 110,583 | 106,227 | 103,692 | 101,216 | 98,749 | 96,311 | 93,943 | 1,332,513 |
| 32 | | | | - | | | | - | | · | · | · | | • | |
| 33 34 | Return Requirements | | 130,816 | 128,981 | 125,423 | 120,742 | 115,830 | 110,583 | 106,227 | 103,692 | 101,216 | 98,749 | 96,311 | 93,943 | 1,332,513 |
| 35 | Program Total | | \$1,145,917 | \$1,155,321 | \$1,160,033 | \$1,154,827 | \$1,149,667 | \$1,139,916 | \$1,125,702 | \$1,105,778 | \$1,097,291 | \$1,095,432 | \$1,080,622 | \$1,062,398 | \$13,472,904 |
| | | | | | | | | | | | | | | | |
| 36 | Residential Energy Management - Sma | artGrid Hardware for ODS, LM | S, APPDEV & TE | LECOM (D) | | | | | | | | | | | |
| 37 | Expenditures Booked Directly to Plant | | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 38 39 | Retirements Investments Booked to CWIP | | (88,254) | 0 | 0 | 0 | 114,564 0 | 0 | 2,260,944 | 1,181,478 0 | 45,337 0 | (81,649) | 2,298,780 | 380,458 0 | 6,111,657 0 |
| 40 | Closings to Plant | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 41 | Depreciation Base | | 10,631,518 | 10,675,645 | 10,675,645 | 10,675,645 | 10,618,363 | 10,561,081 | 9,430,609 | 7,709,398 | 7,095,991 | 7,114,147 | 6,005,582 | 4,665,963 | - |
| 42 | | | | | | | | | | | | | | | |
| 43 44 | Depreciation Expense | | 124,475 | 124,475 | 124,475 | 124,475 | 123,792 | 120,532 | 112,385 | 91,873 | 84,563 | 84,779 | 71,569 | 55,604 | 1,242,997 |
| 45 | Cumulative Plant Investment | 10,587,391 | 10,675,645 | 10,675,645 | 10,675,645 | 10,675,645 | 10,561,081 | 10,561,081 | 8,300,137 | 7,118,659 | 7,073,323 | 7,154,972 | 4,856,192 | 4,475,734 | 4,475,734 |
| 46 | Less: Accumulated Depreciation | 8,880,970 | 9,093,699 | 9,218,174 | 9,342,649 | 9,467,124 | 9,476,352 | 9,596,884 | 7,448,325 | 6,358,720 | 6,397,946 | 6,564,374 | 4,337,163 | 4,012,309 | 4,012,309 |
| 47 48 | Cumulative CWIP Investment Net Plant Investment | 1,706,421 | 1.581.946 | 1.457.471 | 1.332.996 | 1.208.521 | 1.084.729 | 964.197 | 851.812 | 759.939 | 675.376 | 590.597 | 519.028 | 0 463,424 | 463.424 |
| 49 | Average Investment | 1,700,421 | 1,644,184 | 1,519,709 | 1,395,234 | 1,270,759 | 1,146,625 | 1,024,463 | 908,005 | 805,876 | 717,658 | 632,987 | 554,813 | 491,226 | 400,424 |
| 50 | Return on Average Investment | | 8,596 | 7,945 | 7,294 | 6,643 | 5,994 | 5,356 | 4,727 | 4,195 | 3,736 | 3,295 | 2,888 | 2,557 | 63,226 |
| 51 52 | Return Requirements | | 10,513 | 9,717 | 8,921 | 8,124 | 7,331 | 6,551 | 5,798 | 5,145 | 4,582 | 4,041 | 3,542 | 3,136 | 77,401 |
| 53 54 | Program Total | | \$134,988 | \$134,192 | \$133,396 | \$132,599 | \$131,123 | \$127,083 | \$118,183 | \$97,018 | \$89,145 | \$88,820 | \$75,111 | \$58,740 | \$1,320,398 |

- Jan Jun return on average investment is calculated using an annual rate of 6.273% based on May 2019 DEF Surveillance Report capital structure & costs rates. See Stipulation & Settlement Agreement in Order No. PSC-12-0425-PAA-EU, Docket 20120002-EG.
 Return Requirements are calculated using a combined statutory tax rate of 24.522%.

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Duke Energy Florida, LLC

Witness: Lori J. Cross

Exhibit No. (LJC-1P)

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Duke Energy Florida, LLC Energy Conservation Cost Recovery Schedule of Capital Investment, Depreciation & Return January - June 2020 Actuals July - December 2020 Estimates

| Line No. | Program Demand (D) or Energy (E) | Beginning Balance | Act Jan-20 | Act Feb-20 | Act Mar-20 | Act Apr-20 | Act May-20 | Act Jun-20 | Est Jul-20 | Est Aug-20 | Est Sep-20 | Est Oct-20 | Est Nov-20 | Est Dec-20 | Total |
|----------------------------|--|----------------------------|---|---|--|---|--|--|--|--|--|--|--|--|------------------------------------|
| 1 | Residential Energy Management - SmartGrid | I Software for ODS I MS | ADDDEV (D) | | | | | | | | | | | | |
| 2 | Expenditures Booked Directly to Plant | J SOITWAIE IOI ODS, LWS, A | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 3 | Retirements | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | ő | 0 | 0 |
| 4 | Investments Booked to CWIP | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 5 | Closings to Plant | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 6 | Depreciation Base | | 11,374,260 | 11,374,260 | 11,374,260 | 11,374,260 | 11,374,260 | 11,374,260 | 11,374,260 | 11,374,260 | 11,374,260 | 11,374,260 | 11,374,260 | 11,374,260 | |
| / 8 | Depreciation Expense | | 189,575 | 189,575 | 189,575 | 189,575 | 189,575 | 189,575 | 189,575 | 189,575 | 189,575 | 189,575 | 189,575 | 189,575 | 2,274,900 |
| 9 | Depreciation Expense | | 169,575 | 169,575 | 169,575 | 109,575 | 109,575 | 169,575 | 109,575 | 109,575 | 109,575 | 109,575 | 109,575 | 109,575 | 2,274,900 |
| 10 | Cumulative Plant Investment | 11,374,260 | 11,374,260 | 11,374,260 | 11,374,260 | 11,374,260 | 11,374,260 | 11,374,260 | 11,374,260 | 11,374,260 | 11,374,260 | 11,374,260 | 11,374,260 | 11,374,260 | 11,374,260 |
| 11 | Less: Accumulated Depreciation | 8,855,012 | 9,044,587 | 9,234,162 | 9,423,737 | 9,613,312 | 9,802,887 | 9,992,462 | 10,182,037 | 10,371,612 | 10,561,187 | 10,750,762 | 10,940,337 | 11,129,912 | 11,129,912 |
| 12 | Cumulative CWIP Investment | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 13 | Net Plant Investment | 2,519,247 | 2,329,672 | 2,140,097 | 1,950,522 | 1,760,947 | 1,571,372 | 1,381,797 | 1,192,222 | 1,002,647 | 813,072 | 623,497 | 433,922 | 244,347 | 244,347 |
| 14 15 | Average Investment Return on Average Investment | | 2,424,460 12,674 | 2,234,885 11,684 | 2,045,310 10,692 | 1,855,735 9,701 | 1,666,160 8,711 | 1,476,585 7,719 | 1,287,010 6,699 | 1,097,435 5,712 | 907,860 4,726 | 718,285 3,739 | 528,710 2,752 | 339,135 1,765 | 86,574 |
| 16 | Return on Average investment | | 12,074 | 11,004 | 10,092 | 9,701 | 0,711 | 7,719 | 6,699 | 5,712 | 4,726 | 3,739 | 2,752 | 1,765 | 00,574 |
| 17 | Return Requirements | | 15.501 | 14.290 | 13.077 | 11.865 | 10.654 | 9.441 | 8.217 | 7.006 | 5.797 | 4.586 | 3.375 | 2.165 | 105.974 |
| 18 | | - | -, | , | -,- | , | | | | , | | , | -,- | , | , |
| 19 | Program Total | _ | \$205,076 | \$203,865 | \$202,652 | \$201,440 | \$200,229 | \$199,016 | \$197,792 | \$196,581 | \$195,372 | \$194,161 | \$192,950 | \$191,740 | \$2,380,874 |
| 21 22 23 24 25 | Expenditures Booked Directly to Plant Retirements Investments Booked to CWIP Closings to Plant Amortization Base | _ | \$723,783 39,150 0 0 40,311,635 | \$557,714 10,620 0 0 41,010,533 | \$85,487 17,159 0 0 41,554,357 | \$137,758 91,469 0 0 41,585,530 | (\$2,598) 483 0 0 41,677,311 | \$8,058 3,325 0 0 41,672,809 | \$500,000 146,108 0 0 41,606,150 | \$500,000 409,980 0 0 41,828,106 | \$500,000 366,988 0 0 41,939,621 | \$500,000 518,771 0 0 41,996,742 | \$500,000 314,391 0 0 42,080,161 | \$500,000 608,260 0 0 42,118,835 | \$4,510,201 2,526,706 0 0 |
| 26 27 28 | Amortization Expense | | 671,874 | 683,523 | 692,586 | 693,106 | 694,636 | 694,561 | 693,450 | 697,149 | 699,008 | 699,960 | 701,350 | 701,995 | 8,323,198 |
| 29 | Cumulative Plant Investment | 40.331.210 | 41.015.843 | 41.562.937 | 41.631.264 | 41.677.553 | 41.674.471 | 41.679.204 | 42.033.096 | 42.123.116 | 42.256.127 | 42.237.356 | 42,422,965 | 42.314.705 | 42.314.705 |
| 30 | Less: Accumulated Depreciation | 19,402,290 | 20,035,014 | 20,707,917 | 21,383,344 | 21,984,980 | 22,679,133 | 23,370,369 | 23,917,710 | 24,204,879 | 24,536,899 | 24,718,088 | 25,105,047 | 25,198,782 | 25,198,782 |
| 31 | Cumulative CWIP Investment | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 32 | Net Plant Investment | 20,928,920 | 20,980,829 20,954,875 | 20,855,020 20,917,925 | 20,247,921 | 19,692,572 | 18,995,338 | 18,308,835 18.652.087 | 18,115,385 | 17,918,236 18.016.811 | 17,719,228 17,818,732 | 17,519,268 | 17,317,918 17,418,593 | 17,115,923 | 17,115,923 |
| 33 34 | Average Investment Return on Average Investment | | 109.546 | 109.352 | 20,551,470 107,437 | 19,970,247 104.398 | 19,343,955 101.125 | 97.508 | 18,212,110 94,801 | 93.785 | 92.754 | 17,619,248 91,715 | 90.671 | 17,216,921 89,621 | 1,182,713 |
| 35 | Neturi ori Average investment | - | 109,540 | 109,332 | 107,437 | 104,330 | 101,123 | 37,300 | 34,001 | 33,763 | 32,734 | 31,713 | 30,071 | 05,021 | 1,102,713 |
| 36 | Return Requirements | | 133,979 | 133,741 | 131,399 | 127,682 | 123,679 | 119,256 | 116,277 | 115,030 | 113,766 | 112,491 | 111,211 | 109,923 | 1,448,434 |
| 37 | | - | | | | | | | | | | | | | |
| 38 | Program Total | = | \$805,853 | \$817,264 | \$823,985 | \$820,788 | \$818,315 | \$813,817 | \$809,727 | \$812,179 | \$812,774 | \$812,451 | \$812,561 | \$811,918 | \$9,771,632 |
| 39 | Summary of Demand & Energy | | | | | | | | | | | | | | |
| 40 | Energy | | \$94 | \$678 | \$674 | \$671 | \$669 | \$666 | \$662 | \$658 | \$657 | \$653 | \$649 | \$646 | \$7,377 |
| 41 | Demand | _ | 1,107,354 | 1,157,662 | 1,162,362 | 1,157,145 | 1,151,972 | 1,142,208 | 1,127,982 | 1,108,045 | 1,099,546 | 1,097,675 | 1,082,852 | 1,064,615 | 13,459,418 |
| 42 | Total Return & Depreciation | | \$1,107,448 | \$1,158,340 | \$1,163,036 | \$1,157,816 | \$1,152,641 | \$1,142,874 | \$1,128,644 | \$1,108,703 | \$1,100,203 | \$1,098,328 | \$1,083,501 | \$1,065,261 | \$13,466,795 |

Notes:

- Jan Jun return on average investment is calculated using an annual rate of 6.273% based on May 2019 DEF Surveillance Report capital structure & costs rates. See Stipulation & Settlement Agreement in Order No. PSC-12-0425-PAA-EU, Docket 20120002-EG.
 Jul Dec return on average investment is calculated using an annual rate of 6.247% based on May 2019 DEF Surveillance Report capital structure & costs rates. See Stipulation & Settlement Agreement in Order No. PSC-12-0425-PAA-EU, Docket 20120002-EG.
 Return Requirements are calculated using a combined statutory tax rate of 24.522%.

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Duke Energy Florida, LLC Energy Conservation Cost Recovery Calculation of Interest Provision January 2020 - December 2020

| Line No. | | Act Jan-20 | Act Feb-20 | Act Mar-20 | Act Apr-20 | Act May-20 | Act Jun-20 | Est Jul-20 | Est Aug-20 | Est Sep-20 | Est Oct-20 | Est Nov-20 | Est Dec-20 | Total |
|-------------|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------|
| 1 | Beginning True-Up Amount (C3, Page 7, Lines 7 & 8) | \$3,747,214 | \$4,986,982 | \$6,915,955 | \$7,415,860 | \$6,531,041 | \$6,957,010 | \$4,600,141 | \$2,670,933 | \$507,459 | (\$1,330,988) | (\$1,911,135) | (\$195,036) | |
| 2 | Ending True-Up Amount Before Interest (C3, Page 7, Lines 5,7-10) | 4,980,891 | 6,908,025 | 7,404,612 | 6,524,448 | 6,956,617 | 4,599,684 | 2,670,600 | 507,313 | (1,330,950) | (1,910,986) | (194,939) | 1,488,679 | |
| 3 | Total Beginning & Ending True-Up (Line 1 + Line 2) | 8,728,105 | 11,895,007 | 14,320,567 | 13,940,308 | 13,487,658 | 11,556,694 | 7,270,741 | 3,178,246 | (823,491) | (3,241,974) | (2,106,075) | 1,293,643 | |
| 4 | Average True-Up Amount (50% of Line 3) | 4,364,052 | 5,947,503 | 7,160,283 | 6,970,154 | 6,743,829 | 5,778,347 | 3,635,370 | 1,589,123 | (411,745) | (1,620,987) | (1,053,037) | 646,821 | |
| 5 | Interest Rate: First Day Reporting Business Month | 1.71% | 1.64% | 1 56% | 2 21% | 0.06% | 0.08% | 0.11% | 0.11% | 0.11% | 0.11% | 0.11% | 0.11% | |
| 6 | Interest Rate: First Day Subsequent Business Month | 1.64% | 1.56% | 2 21% | 0 06% | 0.08% | 0.11% | 0.11% | 0.11% | 0.11% | 0.11% | 0.11% | 0.11% | |
| 7 | Total (Line 5 & Line 6) (Line 5 + Line 6) | 3.35% | 3.20% | 3.77% | 2 27% | 0.14% | 0.19% | 0.22% | 0 22% | 0 22% | 0.22% | 0.22% | 0 22% | |
| 8 | Average Interest Rate (50% of Line 7) | 1 675% | 1.600% | 1.885% | 1.135% | 0 070% | 0.095% | 0.110% | 0.110% | 0.110% | 0.110% | 0.110% | 0.110% | |
| 9 | Interest Provision (Line 4 * Line 8) / 12 | \$6,091 | \$7,930 | \$11,248 | \$6,593 | \$393 | \$457 | \$333 | \$146 | (\$38) | (\$149) | (\$97) | \$59 | \$32,966 |

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Duke Energy Florida, LLC Energy Conservation Cost Recovery Energy Conservation Adjustment Calculation of True-Up January 2020 - December 2020

| Line No | | Act Jan-20 | Act Feb-20 | Act Mar-20 | Act Apr-20 | Act May-20 | Act Jun-20 | Est Jul-20 | Est Aug-20 | Est Sep-20 | Est Oct-20 | Est Nov-20 | Est Dec-20 | Total |
|------------|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| 1 | ECCR Revenues | \$8,082,984 | \$8,368,852 | \$8,715,363 | \$9,923,051 | \$9,308,754 | \$10,692,820 | \$12,139,471 | \$12,353,609 | \$12,019,897 | \$10,759,613 | \$8,448,591 | \$8,462,831 | \$119,275,837 |
| 2 | Prior Period True-Up Over/(Under) Recovery | (312,293) | (312,293) | (312,293) | (312,293) | (312,293) | (312,293) | (312,293) | (312,293) | (312,293) | (312,293) | (312,293) | (312,293) | (3,747,510) |
| 3 | ECCR Revenues Applicable to Period | 7,770,691 | 8,056,559 | 8,403,071 | 9,610,759 | 8,996,461 | 10,380,527 | 11,827,178 | 12,041,317 | 11,707,605 | 10,447,320 | 8,136,299 | 8,150,539 | 115,528,327 |
| 4 | ECCR Expenses | 9,316,661 | 10,289,895 | 9,204,020 | 9,031,639 | 9,734,330 | 8,335,493 | 10,209,930 | 10,189,989 | 10,181,489 | 10,179,614 | 10,164,787 | 10,146,547 | 116,984,395 |
| 5 | True-Up This Period (Over)/Under Recovery | 1,545,969 | 2,233,336 | 800,949 | (579,119) | 737,869 | (2,045,034) | (1,617,248) | (1,851,328) | (1,526,116) | (267,706) | 2,028,488 | 1,996,008 | 1,456,068 |
| 6 | Current Period Interest | 6,091 | 7,930 | 11,248 | 6,593 | 393 | 457 | 333 | 146 | (38) | (149) | (97) | 59 | 32,966 |
| 7 | Adjustments | (296) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (296) |
| 8 | True-Up & Interest Provision Beginning of Period | 3,747,510 | 4,986,982 | 6,915,955 | 7,415,860 | 6,531,041 | 6,957,010 | 4,600,141 | 2,670,933 | 507,459 | (1,330,988) | (1,911,135) | (195,036) | 3,747,510 |
| 9 | GRT Refunded | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 10 | Prior Period True-Up Over/(Under) Recovery | (312,293) | (312,293) | (312,293) | (312,293) | (312,293) | (312,293) | (312,293) | (312,293) | (312,293) | (312,293) | (312,293) | (312,293) | (3,747,510) |
| 11 | End of Period Net True-Up | \$4,986,982 | \$6,915,955 | \$7,415,860 | \$6,531,041 | \$6,957,010 | \$4,600,141 | \$2,670,933 | \$507,459 | (\$1,330,988) | (\$1,911,135) | (\$195,036) | \$1,488,738 | \$1,488,738 |

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Duke Energy Florida, LLC Energy Conservation Cost Recovery Calculation of ECCR Revenues January 2021 - December 2021

| | | | ECCR Revenue |
|------|-----------|----------------|---------------|
| Line | | Jurisdictional | Net of |
| No. | Month | mWh Sales | Revenue Taxes |
| | | | · |
| 1 | January | 3,019,064 | \$9,268,561 |
| 2 | February | 2,828,367 | 8,635,318 |
| 3 | March | 2,610,944 | 7,898,901 |
| 4 | April | 2,660,944 | 7,951,104 |
| 5 | May | 2,992,526 | 8,922,755 |
| 6 | June | 3,618,140 | 10,957,869 |
| 7 | July | 3,984,399 | 12,148,629 |
| 8 | August | 4,016,879 | 12,232,154 |
| 9 | September | 4,115,362 | 12,554,102 |
| 10 | October | 3,815,333 | 11,555,844 |
| 11 | November | 3,167,483 | 9,485,997 |
| 12 | December | 2,758,734 | 8,348,501 |
| 13 | Total | 39 588 176 | \$119 959 736 |

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Program Description and Progress

Program Title: Home Energy Check

Program Description: The Home Energy Check is a residential energy audit program that provides residential customers with an analysis of their energy consumption as well as educational information on how to reduce energy usage and save money. The audit provides DEF the opportunity to promote and directly install cost-effective measures in customers' homes while also educating and encouraging customers to implement energy-saving practices.

Program Projections - January 2021 - December 2021: It is estimated that 25,000 customers will participate in this program during the projection period.

Program Fiscal Costs - January 2021 - December 2021: Costs for this program are projected to be \$4,753,922.

Program Progress Summary: As of year-to-date, June 30, 2020, 12,734 customers have participated in this program. Due to safety concerns related to COVID-19, DEF stopped performing walk-through audits in March of this year. DEF has now implemented a number of safety protocols and resumed walk-through audits in June and caught up on the backlog by the end of July. During the March through June time period, there was a significant increase in the number of phone-assisted and online audits completed by customers. The Home Energy Check will continue to inform and motivate consumers on cost effective energy efficiency improvements which result in implementation of energy efficiency measures and savings for customers.

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Program Description and Progress

Program Title: Residential Incentive Program

Program Description: The Residential Incentive Program provides incentives to residential customers for energy efficiency improvements for both existing homes and new homes. The Residential Incentive Program includes incentives for measures such as duct testing, duct repair, attic insulation, replacement windows, high efficiency heat pump replacing resistance heat, and high efficiency heat pump replacing a heat pump.

Program Projections - January 2021 - December 2021: It is estimated that 15,933 completions will be performed in this program during the projection period.

Program Fiscal Costs - January 2021 - December 2021: Costs for this program are projected to be \$6,837,563.

Program Progress Summary: As of year-to-date, June 30, 2020, DEF has provided incentives to customers on a total of 8,968 measure installations.

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Program Description and Progress

Program Title: Neighborhood Energy Saver Program

Program Description: The Neighborhood Energy Saver Program is designed to assist customers in selected neighborhoods where approximately 50% of the households have incomes equal to or less than 200% of the poverty level established by the U.S. Government. DEF or a third-party contractor directly installs energy conservation measures, identified through an energy assessment, in customer homes to increase energy efficiency. Customers also receive a comprehensive package of energy education materials which inform them on ways to better manage their energy usage. The energy conservation measures are installed, and energy efficiency education is provided at no cost to the participants.

Program Projections - January 2021 - December 2021: It is estimated that energy conservation measures will be installed on 5,000 homes.

Program Fiscal Costs for January 2021 - December 2021: Costs for this program are projected to be \$4,950,451.

Program Progress Summary: As of year-to-date, June 30, 2020, DEF has installed measures on 950 homes and has provided an average of 13,728 Home Energy Reports to customers each month. DEF suspended in home appointments in March and they remain suspended to date as DEF continues to evaluate the COVID situation. DEF continues to evaluate precautions that can be taken to make this work to ensure the safety of its customers.

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Program Description and Progress

Program Title: Low-Income Weatherization Assistance Program

Program Description: The Low-Income Weatherization Program is designed to integrate DEF's program measures with assistance provided by the Florida Department of Economic Opportunity (DEO) and local weatherization providers to deliver energy efficiency measures to low-income eligible families. Through this partnership, DEF assists local weatherization agencies and other non-profit or government agencies by providing energy education, energy education materials and financial incentives to weatherize the homes of low-income families.

Program Projections - January 2021 - December 2021: It is estimated that 786 weatherization measures will be installed on 244 residential homes.

Program Fiscal Costs - January 2021 - December 2021: Costs for this program are projected to be \$367,239.

Program Progress Summary: As of year-to-date, June 30, 2020, measures have been installed on 79 homes through this program. There has been significantly less participation in this program to date due to the impact of COVID-19.

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Program Description and Progress

Program Title: Energy Management Program (Residential & Commercial)

Program Description: The Residential Energy Management program is a voluntary program that incorporates direct control of selected customer equipment to reduce system demand during winter and summer peak capacity periods and/or emergency conditions by temporarily interrupting selected customer appliances for specified periods of time. Residential customers have a choice of options and receive a credit on their monthly electric bills depending on the load control options selected and their monthly kWh usage. The Commercial program was closed to new participants as of July 20, 2000.

This program provides approximately 711 MW's of winter and 396 MW's of summer load reduction. Approximately 439,000 customers currently participate in the program.

Program Projections - January 2021 - December 2021: During this period, DEF anticipates adding 2,500 new participants to the current portfolio of approximately 439,000 participants.

Program Fiscal Costs - January 2021 - December 2021: Program costs during this period are projected to be \$40,649,516.

Program Progress Summary: Through year-to-date, June 30, 2020, DEF added a total of 1,233 new participants to this program.

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Program Description and Progress

Program Title: Business Energy Check Program

Program Description: The Business Energy Check Program provides no-cost energy audits at non-residential facilities. This program acts as a motivational tool to identify, evaluate and inform consumers about cost effective energy saving measures that can be installed at their facility. The Business Energy Check Program serves as the foundation for the Better Business Program.

Program Projections - January 2021 - December 2021: It is estimated that 540 customers will participate in this program during the projection period.

Program Fiscal Costs - January 2021 - December 2021: Costs for this program are projected to be \$687,465.

Program Progress Summary: As of year-to-date, June 30, 2020, DEF had performed 204 on site commercial audits. DEF temporarily suspended on-site audits in March, however, during this suspension DEF continued to support customers through phone calls and emails. DEF resumed on-site audits in June while taking precautions to protect both customers and DEF staff. DEF also recently implemented a new online assessment tool for commercial customers.

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Program Description and Progress

Program Title: Better Business Program

Program Description: This umbrella efficiency program provides incentives to existing commercial, industrial, and governmental customers for heating, air conditioning, roof insulation, duct leakage and repair, demand-control ventilation, high efficiency energy recovery ventilation, and HVAC optimization qualifying measures.

Program Projections - January 2021 - December 2021: It is estimated that 2,459 participants will take part in this program during the projection period.

Program Fiscal Costs - January 2021 - December 2021: Costs for this program are projected to be \$2,193,766.

Program Progress Summary: As of year-to-date, June 30, 2020, DEF had provided incentives on 181 energy efficiency measures through this program.

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Program Description and Progress

Program Title: Florida Custom Incentive Program

Program Description: The Florida Custom Incentive Program is designed to encourage customers to make capital investments for energy efficiency measures which reduce peak KW and provide energy savings. This program provides incentives for individual custom projects which are cost effective, but not otherwise addressed through DEF's prescriptive programs. Examples of energy efficient technologies that would be considered under this program include, but are not limited to, new construction measures and new thermal energy storage systems.

Program Projections - January 2021 - December 2021: It is estimated that 60 customers will participate in the program during the projection period.

Program Fiscal Costs - January 2021 - December 2021: Costs for this program are projected to be \$804,410.

Program Progress Summary: As of year-to-date June 30, 2020, 32 customers have participated in this program and there are several other applications that are currently being evaluated.

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Program Description and Progress

Program Title: Standby Generation

Program Description: The Standby Generation Program is a demand control program that reduces DEF's system demand based on control of customer equipment. It is a voluntary program available to commercial and industrial customers who have on-site generation capability and are willing to reduce their DEF demand when necessary. This program is offered to customers through DEF's General Service Load Management-2 (GSLM-2) rate schedule.

Program Projections - January 2021 - December 2021: It is estimated that 9 new installations will be completed during the projection period.

Program Fiscal Costs - January 2021 - December 2021: Expenses for this program are projected to be \$5,333,281.

Program Progress Summary: There are currently a total of 174 accounts participating in this program.

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Program Description and Progress

Program Title: Interruptible Service

Program Description: Interruptible Service is a direct load control DSM program in which customers contract to allow DEF to interrupt their electrical service during times of capacity shortages during peak or emergency conditions. In return, customers receive a monthly credit on their bill based on their monthly peak demand.

Program Projections - January 2021 - December 2021: 12 new accounts are estimated to sign up for this program during the projection period.

Program Fiscal Costs - January 2021 - December 2021: Costs for this program are projected to be \$45,016,922.

Program Progress Summary: DEF added an additional 6 accounts to this program YTD through June adding an additional 13.4 KW of winter and 16.1 KW of summer load control. There are a total of 190 accounts participating in this program.

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Program Description and Progress

Program Title: Curtailable Service

Program Description: Curtailable Service is an indirect load control DSM program in which customers contract to curtail or reduce a portion of their electric load during times of capacity shortages. The curtailment is managed by the customer when notified by DEF. In return, customers receive a monthly rebate for the curtailable portion of their load.

Program Projections - January 2021 - December 2021: DEF is not projecting to add any new participants during the projection period as DEF expects that customers are more likely to participate in the Interruptible or Stand-by load management programs.

Program Fiscal Costs - January 2021 - December 2021: Costs for this program are projected to be \$2,503,096 and 97% of these costs are attributable to incentives paid to customers who currently participate in the program.

Program Progress Summary: As of June 30, 2020, there are 4 customers participating in this program.

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Program Description and Progress

Program Title: Technology Development

Program Description: The Technology Development Program allows DEF to investigate technologies that support the development of cost-effective demand reduction and energy efficiency programs.

Program Projections - January 2021 - December 2021: DEF has partnered with various research organizations including, the University of South Florida (USF), the University of Central Florida (UCF) and the Electric Power Research Institute (EPRI) to evaluate energy efficiency, energy storage, demand response, and smart-charging technologies. Several research projects associated with these four focus areas will continue and/or launch in 2021:

- Energy Management Circuit Breakers
- Smart Charging for Electric Transportation
- Smart Appliances for Demand Management and Customer EE
- Advanced Variable Capacity HVAC
- USF Renewable Energy Storage
- Persistent Wi-Fi for Demand Side Management
- UCF Long Duration Energy Storage
- Precision Temperature Monitoring for Energy Efficiency Improvement
- EPRI programs (energy efficiency, energy storage, integration of renewable resources, electric transportation infrastructure)

Program Fiscal Costs - January 2021 - December 2021: Costs for this program are projected to be \$607,117.

Program Progress Summary: The following provides a summary of projects that DEF is currently supporting through this program:

• Energy Management Circuit Breaker Project: This project will continue to explore the potential for developing a Florida program for customer circuit breakers that include communication, metering, and remote operation for potential applications including energy efficiency, demand response, and integration of distributed energy resources. A field pilot consisting of 10 customer homes was installed and operational data was collected from appliances. In 2020, DEF upgraded the EMCB hardware to new commercial grade units and upgraded the communications path to prepare for large scale implementation by the vendor. This upgrade is giving DEF the opportunity to test units and infrastructure that could be implemented in large scale. We will continue to test smart breaker applications including smart breakers that have electric vehicle charging capabilities in 2021. DEF will document the operation of these breakers and assess the cost-effectiveness for potential EE and DR programs.

Docket No. 20200002-EG
Duke Energy Florida, LLC
Witness: Lori J. Cross
Exhibit No.____ (LJC-1P)
Schedule C-5
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Program Description and Progress

- Smart charging for electric transportation: Testing includes analysis of residential and public charging, vehicle charging programs and Electric Vehicle Supply Equipment (EVSE) control technology. An EV charging load research project is providing data on residential customer charging behavior.
- CTA-2045 Testing Project: The CTA-2045 standard provides for a modular communications interface to residential appliances for demand management. CTA-2045 also provides standard signals for DSM to control appliances. DEF, in partnership with EPRI, tested: CTA-2045 thermostats, heat pump water heaters, electric water heaters, pool pump/timers, and electric vehicle chargers. DEF also tested retrofit devices that could bring the features of CTA-2045 to existing appliances including water heaters, pool pumps, and electric vehicle chargers. The functionality and commercialization of devices utilizing this standard are being verified in field demonstrations for potential program development.
- EPRI and National Labs HEMS EE/DR Project: This project will leverage the CTA-2045 Project to provide field testing of Home Energy Management Systems (HEMS) for energy efficiency and demand response. This project is in the field-testing phase of a FOA that is being executed by EPRI and a consortium of US National Labs. The project designed the hardware and software to enable customer appliance control through the HEMS. DEF will install the HEMS systems in 2020, and they will be tested through 2021.
- Advanced Variable Capacity HVAC Pilot: This project will evaluate the demand response capability of internet-connected variable capacity heat pumps. We will verify that variable capacity systems can provide greater peak power reduction while limiting discomfort to the customer (compared to traditional duty cycling strategies for single-speed systems). This pilot will test triggering of DSM using open standards and actuate through manufacturer cloud-based communication. DEF will utilize existing heat pumps resulting in minimal need for retrofit. Currently, these heat pumps cannot participate in our Residential Energy Management Program because of the type of thermostatic control employed in these systems.
- USF Renewable Energy Storage System: This project will evaluate the use of a customersited energy storage system and a solar PV installation to renewably control customer demand, including high demand spikes from fast electric vehicle charging. DEF will also determine the feasibility of a potential DSM program using the solar and energy storage systems. The renewable energy storage system will also have the capability to supply loads during a prolonged utility outage (due to storms, etc.). This project has an online dashboard that is open to the public and provides solar, energy storage and load data (https://dashboards.epri.com/duke-usfsp-parking).

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Program Description and Progress

- Persistent Wi-Fi for Demand Side Management Project: This project will design and test hardware and software to enable persistent connection of utility demand response equipment utilizing customer-provided internet connection in a secure Wi-Fi configuration.
- UCF Long-Duration Energy Storage Project: This project is a collaboration with the
 University of Central Florida (UCF) to document the value of long duration customer-side
 energy storage systems. Long duration energy storage (4 hours+) may be best achieved
 by employing technologies other than Lithium Ion. This project is using the technology at
 UCFs Microgrid Control lab to directly test a long duration vanadium flow battery energy
 storage system in multiple use cases, including integration of solar PV, operation and
 control of smart building loads for demand response, and study of battery performance.
- Precision Temperature Monitoring for Energy Efficiency Improvement: This project will
 determine the viability of using precision temperature measurement and analysis to
 determine issues with customer HVAC systems, duct work, or building envelope.
 Precision temperature measurements will be made at several points within the home.
 Analysis of the temperature data and rate of change of the temperature will provide
 conclusions about the energy efficiency of the home and suggest potential improvements.

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Program Description and Progress

Program Title: Qualifying Facility

Program Description: This program supports the costs to administer and facilitate the interconnection and purchase of as-available energy and firm energy and capacity from qualifying facilities including those that utilize renewable sources and distributed energy resources.

Program Projections - January 2021 - December 2021: DEF, on behalf of its customers, will continue to engage with interested parties wanting to provide cogeneration and renewable, or distributed resource (DR) power to DEF. Discussions are expected to include potential projects, designs, commitments, obligations, grid access, and the commission's QF rules with renewable, energy storage, and combined heat and power companies. DEF expects most parties to explore small power production and options to transact with DEF as the technologies advance, the markets and incentives remain in place, technology costs decline, and technology accessibility becomes even more common. DEF expects that the number of potential distributed resources and QFs that engage DEF will remain steady, therefore DEF will require additional planning, forecasting, screening techniques and expanded QF business practices. For example, DEF will engage in more in-depth research and analytics to support grid interconnections, good faith and non-discriminatory QF contract negotiations, system impacts studies, and thorough state jurisdictional interconnection processes. DEF will monitor the existing potential QFs under development inside DEF's balancing authority for: permitting, interconnection and/or transmission study progress, construction, financing, insurance, and performance as that information is made available to DEF. DEF will continue to prudently administer all executed and in-service QF contracts for compliance and defend, on behalf of its customers, against all claims originating from QFs and DRs.

Program Fiscal Costs - January 2021 - December 2021: Costs for this program are projected to be \$1,725,910.

Program Progress Summary: DEF has approximately 528 MW under purchase contract from QFs. The total firm capacity from cogeneration facilities is 334 MW and the total firm capacity from renewable facilities is 78 MW. Approximately 67 MW of renewables are delivering energy to the Company under DEF's COG-1, as-available QF contract and 74.9 MW of COG-1 contracted qualified renewables are under development. DEF continues to manage over 4,400 MW of third-party renewables or distributed energy resources in its state and FERC jurisdictional generation interconnection request queues that may represent an intention to interconnect QF generation inside DEF's balancing authority. Finally, DEF continues to prudently administer all QF contracts and negotiations for compliance and defend, arbitrate, or mediate, on behalf of its customers, against all claims.

Duke Energy Florida, LLC Energy Conservation Cost Recovery Capital Structure and Cost Rates

FPSC Docket No. 20180002-EG
Duke Energy Florida, LLC
Witness Lori J. Cross
Exhibit No. (LJC-1P)
Schedule C-6
Page 1 of 1

| | Retail | | | Weighted | PreTax Weighted |
|------------------|-------------------|---------|--------------|-----------|--------------------|
| Class of Capital | Amount | Ratio | Cost Rate | Cost Rate | Cost Rate |
| CE | \$ 4,874,577,393 | 41.0% | 10.50% | 4 31% | 5.71% |
| LTD | 4,845,025,196 | 40.8% | 4.70% | 1 92% | 1 92% |
| STD | (59,426,995) | -0.5% | -0.36% | 0 00% | 0 00% |
| CD-Active | 176,756,874 | 1.5% | 2.38% | 0 04% | 0 04% |
| CD-Inactive | 1,853,499 | 0.0% | 0.00% | 0 00% | 0 00% |
| Deferred Tax | 2,026,313,275 | 17.0% | 0.00% | 0 00% | 0 00% |
| ITC | 19,805,922 | 0.2% | 7.71% | 0 01% | 0 01% |
| Total | \$ 11,884,905,162 | 100.00% | | 6 27% | 7 67% |
| | | | Total Debt | 1.967% | 1 97% |
| | | - | Total Equity | 4.307% | 5.71% |

May 2019 DEF Surveillance Report capital structure and cost rates. See Stipulation & Settlement Agreement in Order No. PSC-12-0425-PAA-EU, Dockets 120001-EI, 120002-EI & 120007-EI. Consistent with Paragraph 19 of the RRSSA Used to Calculate January 2020 - June 2020

| | Retail | | | Weighted | PreTax Weighted |
|------------------|-------------------|--------------|------------|-----------|--------------------|
| Class of Capital | Amount | Ratio | Cost Rate | Cost Rate | Cost Rate |
| | | | | | |
| CE | \$ 5,587,139,333 | 41.5% | 10.50% | 4 36% | 5.77% |
| LTD | \$ 5,219,534,862 | 38.8% | 4.62% | 1.79% | 1.79% |
| STD | \$ 228,721,050 | 1.7% | 2.10% | 0 04% | 0 04% |
| CD-Active | \$ 184,176,907 | 1.4% | 2.43% | 0 03% | 0 03% |
| CD-Inactive | \$ 1,820,718 | 0.0% | 0.00% | 0 00% | 0 00% |
| Deferred Tax | \$ 2,189,708,749 | 16.3% | 0.00% | 0 00% | 0 00% |
| ITC | \$ 58 310 573 | 0.4% | 7.66% | 0 03% | 0 03% |
| Total | \$ 13,469,412,193 | 100.00% | | 6 25% | 7 66% |
| | | - | Fatal Dakt | 4.0040/ | 4.000/ |
| | | | Total Debt | 1.891% | 1 89% |
| | | Total Equity | 4.355% | 5.77% | |

May 2020 DEF Surveillance Report capital structure and cost rates. See Stipulation & Settlement Agreement in Order No. PSC-12-0425-PAA-EU, Dockets 120001-EI, 120002-EI & 120007-EI. Used to Calculate July 2020 - December 2020

WACC - Through 6/30/20

Debt 1.567%
Equity 3.3066%
Revenue Expans on Factor 1.32 889

 WACC - Beginning 1/1 19

1827

1827

1827

1827

18289

SCHEDULE CT-1 PAGE 1 OF 1

CONSERVATION ADJUSTMENT TRUE-UP

FOR MONTHS January-19 THROUGH December-19

| 1. | ADJUSTED END | OF PERIOD TOTA | AL NET TRUE- | UP | | | | |
|-----|---------------|----------------|--------------|-------------|---------|---|---|--------|
| 2. | FOR MONTHS | January-19 | THROUGH | December-19 | | | | |
| 3. | END OF PERIOD | NET TRUE-UP | | | | | | |
| 4. | PRINCIPAL | | | | 198,907 | | | |
| 5. | INTEREST | | | | 1,141 | | 2 | 00,048 |
| 6. | LESS PROJECTE | D TRUE-UP | | | | | | |
| 7. | November-19 | (DATE) HEARIN | GS | | | | | |
| 8. | PRINCIPAL | | | | 84,178 | | | |
| 9. | INTEREST | | | | 670 | 1 | | 84,848 |
| 10. | ADJUSTED END | OF PERIOD TOTA | L TRUE-UP | | | | 1 | 15,200 |

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FLORIDA PUBLIC SERVICE COMMISSION

DOCKET: 20200002-EG EXHIBIT: 12

PARTY: CDY-1

DESCRIPTION: Schedules CT-1, CT-2, CT-3,

CT-4, CT-5 and CT-6

SCHEDULE CT-2 PAGE 1 OF 3

ANALYSIS OF ENERGY CONSERVATION PROGRAM COSTS ACTUAL VS PROJECTED

| | FOR MONTHS | January-19 | THROUGH December-19 | |
|-----|-------------------------------|------------|---------------------|------------|
| | | ACTUAL | PROJECTED | DIFFERENCE |
| 1. | LABOR/PAYROLL | 342,969 | 321,683 | 21,286 |
| 2. | ADVERTISING | 48,419 | 65,378 | (16,959) |
| 3. | LEGAL | 136,869 | 50,466 | 86,403 |
| 4. | OUTSIDE SERVICES/CONTRACT | 225,019 | 232,121 | (7,102) |
| 5. | VEHICLE COST | 22,214 | 15,814 | 6,400 |
| 6. | MATERIAL & SUPPLIES | 6,102 | 7,280 | (1,178) |
| 7. | TRAVEL , | 55,246 | 42,536 | 12,710 |
| 8. | GENERAL & ADMIN | 0 | 0 | 0 |
| 9. | INCENTIVES | 16,617 | 27,858 | (11,241) |
| 10. | OTHER | 12,387_ | 8,340 | 4,047 |
| 11. | SUB-TOTAL | 865,843 | 771,476 | 94,367 |
| 12. | PROGRAM REVENUES | - | | |
| 13. | TOTAL PROGRAM COSTS | 865,843 | 771,476 | 94,367 |
| 14. | LESS: PRIOR PERIOD TRUE-UP | (51,633) | (51,633 |) 0 |
| 15. | AMOUNTS INCLUDED IN RATE BASE | | | |
| 16. | CONSERVATION ADJ REVENUE | (615,303) | (635,665 | 20,362 |
| 17. | | | | |
| 18. | TRUE-UP BEFORE INTEREST | 198,907 | 84,178 | 114,729 |
| 19. | ADD INTEREST PROVISION | 1,141 | 670 | 471 |
| 20. | END OF PERIOD TRUE-UP | 200,048 | 84,848 | 115,200 |

() REFLECTS OVERRECOVERY
* 6 MONTHS ACTUAL AND 6 MONTHS PROJECTED

ACTUAL CONSERVATION PROGRAM COSTS PER PROGRAM

FOR MONTHS

January-19 THROUGH December-19

| | PROGRAM NAME | LABOR & PAYROLL | ADVERTISING | LEGAL | OUTSIDE SERVICES | VEHICLE COST | MATERIALS & SUPPLIES | TRAVEL | GENERAL & ADMIN. | INCENTIVES | OTHER | SUB TOTAL | PROGRAM REVENUES | TOTAL |
|-----|---|-----------------------|-------------|-------------|---------------------|-----------------|----------------------------|--------|------------------------|------------|--------|--------------|---------------------|---------|
| 1. | Common | 289,594 | 15,736 | 136,869 | 169,015 | 17,611 | 4,998 | 45,460 | 0 | 0 | 10,924 | 690,207 | | 690,207 |
| 2. | Residential Energy Survey | 42,675 | | 0 | 20,386 | 3,729 | 939 | 8,220 | ō | ō | 1,216 | 82,384 | | 82,384 |
| 3. | Loan Program (discontinued but remains open) | , | · | | | • | | · | | | , | 0 | | 0 |
| 4. | Commercial Energy Survey | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | ō |
| 5. | Low Income Education | 660 | 1,864 | 0 | 0 | 34 | 10 | 62 | 0 | 0 | 8 | 2,637 | | 2,637 |
| 6. | Commercial Heating & Cooling Upgrade | 319 | 3,839 | 0 | 257 | 19 | 4 | 52 | 0 | Ō | 4 | 4,493 | | 4,493 |
| 7. | Residential Heating & Cooling Upgrade | 2,168 | 13,864 | 0 | 257 | 179 | 32 | 462 | 0 | 12,876 | 58 | 29,896 | | 29,896 |
| 8. | Commercial Indoor Efficient Lighting Rebate | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | . 0 | 0 | | | 0 |
| 9. | Commercial Window Film Installation Program | 0 | 0 | 0 | 0 | 0 | . 0 | 0 | 0 | 0 | 0 | 0 | | 0 |
| 10. | Commercial Chiller Upgrade Program | 425 | 3,585 | 0 | 257 | 25 | 5 | 69 | 0 | 0 | 5 | 4,372 | | 4,372 |
| 11. | Solar Water Heating Program | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | . 0 |
| 12. | Solar Photovoltaic Program | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | 0 |
| 13. | Electric Conservation Demonstration and Development | . 1,168 | 0 | 0 | 34,365 | 68 | . 15 | 191 | . 0 | 0 | 15 | 35,821 | | 35,821 |
| 14 | Commercial Reflective Roof | 1,247 | 4,261 | 0 | 257 | 84 | 21 | 198 | 0 | 3,741 | 29 | 9,836 | | 9,836 |
| 15 | Commercial Energy Consultant | 4,715 | 51 | 0 | 226 | 465 | 78 | 532 | 0 | 0 | 129 | 6,196 | | 6,196 |
| 16 | | | | | | | | | | | | 0 | | 0 |
| 17. | | | | | | | | • | | | | 0 | | 0 |
| 18 | | | | | | | | | | | | 0 | | 0 |
| 19 | | | | | | | | | | | | 0 | | 0 |
| 20 | | | | | | | | | | | | 0 | | 0 |
| 21 | | | | | | | | | | | | 0 | | 0 |
| 22 | | | | | | | | | | | | 0 | | 0 |
| | | | | | | | | | | | | . 0 | | 0 |
| | TOTAL ALL PROGRAMS | 342,969 | 48,419 | 136,869 | 225,019 | 22,214 | 6,102 | 55,246 | 0 | 16,617 | 12,387 | 865,843 | 0 | 865,843 |

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CONSERVATION COSTS PER PROGRAM--VARIANCE ACTUAL VS PROJECTED VARIANCE ACTUAL VS PROJECTED

FOR MONTHS

January-19 THROUGH December-19

| | PROGRAM NAME | LABOR & PAYROLL | ADVERTISING | LEGAL | OUTSIDE SERVICES | VEHICLE COST | MATERIALS & SUPPLIES | TRAVEL | GENERAL & ADMIN. | INCENTIVES | OTHER | SUB TOTAL | PROGRAM REVENUES | TOTAL |
|-----|---|-----------------------|-------------|--------|---------------------|-----------------|----------------------------|---------|------------------------|------------|-------|--------------|---------------------|----------|
| 1. | Common | 34,045 | (13,596) | 86,403 | 287 | 5,810 | 906 | 11,365 | 0 | 0 | 3,287 | 128,507 | | 128,507 |
| 2. | Residential Energy Survey | (6,898) | (659) | 0 | 2,853 | 932 | (79) | 2,772 | Ö | 0 | 665 | (414) | | (414) |
| 3. | Loan Program (discontinued but remains open) | | | | | | , , | | | | | ` o´ | | ` o´ |
| 4. | Commercial Energy Survey | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | 0 |
| 5. | Low Income Education | 125 | 1,814 | 0 | 0 | 34 | (1,740) | 51 | 0 | 0 | 8 | 291 | | 291 |
| 6. | Commercial Heating & Cooling Upgrade | (31) | (2,115) | 0 | (14) | (32) | (47) | (32) | 0 | (500) | 4 | (2,768) | | (2,768) |
| 7. | Residential Heating & Cooling Upgrade | 624 | 4,659 | 0 | (14) | 44 | (37) | (1,372) | 0 | (7,741) | 21 | (3,816) | | (3,816) |
| 8. | Commercial Indoor Efficient Lighting Rebate | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | 0 |
| 9. | Commercial Window Film Installation Program | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0. | . 0 | | 0 |
| | Commercial Chiller Upgrade Program | (459) | (2,369) | 0 | 37 | (27) | (46) | (26) | 0 | (1,500) | 4 | (4,385) | | (4,385) |
| | Solar Water Heating Program | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | 0 |
| | Solar Photovoltaic Program | 0 | . 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | 0 |
| | Electric Conservation Demonstration and Development | (700) | | 0 | (10,270) | 13 | (38) | 17 | 0 | . 0 | 14 | (11,465) | | (11,465) |
| | Commercial Reflective Roof | 144 | (1,693) | 0 | 37 | 51 | 15 | 118 | 0 | (1,500) | 24 | (2,806) | | (2,806) |
| | Commercial Energy Consultant | (5,562) | (2,500) | 0 | (17) | (425) | (112) | (183) | 0 | 0 | 21 | (8,778) | | (8,778) |
| 16. | | | | | | | | | | | | 0 | | 0 |
| 17. | | | | | | | | | | | | 0 | | 0 |
| 18 | | | | | | | | | | | | 0 | | 0 |
| 19. | | | | | | | | | | | | 0 | | 0 |
| 20 | | | | | | | | | | | | 0 | | 0 |
| 21. | | | | | | | | | | | | 0 | | 0 |
| 22 | | | | | | | | | | | | 0 | | 0 |
| | TOTAL ALL PROGRAMS | 21,286 | (16,959) | 86,403 | (7,102) | 6,400 | (1,178) | 12,710 | 0 | (11,241) | 4,047 | 94,367 | 0 | 94,367 |

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SCHEDULE CT-3 PAGE 1 OF 3

ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION SUMMARY OF EXPENSES BY PROGRAM BY MONTH

FOR MONTHS

January-19 THROUGH December-19

| A. | CONSERVATION EXPENSE | | | | | | | | | | | | | |
|-----|--|---------|----------|----------|--------|---------|--------|---------|-------------|-----------|--|---|----------|---------|
| | BY PROGRAM | JANUARY | FEBRUARY | MARCH | APRIL | MAY | JUNE | JULY | AUGUST | SEPTEMBER | OCTOBER | NOVEMBER | DECEMBER | TOTAL |
| 1. | Common | 37,821 | 25,062 | 54,484 | 57,801 | 83,495 | 62,287 | 78,526 | 64,921 | 43,253 | 57,080 | 41,250 | 84,227 | 690,207 |
| 2. | Residential Energy Survey | 5,425 | 7,496 | 5,515 | 5,386 | 3,544 | 6,183 | 11,422 | 7,145 | 6,969 | 9,475 | 7,023 | 6,802 | 82,384 |
| 3. | Loan Program (discontinued but remains open) | · | | , | • | • | · | • | | • | • | , - | ., | 0 |
| 4. | Commercial Energy Survey | - | - | - | - | - | - | - | - | - | - | - | - | 0 |
| 5. | Low Income Education | - | - | 4 | 9 | 20 | 12 | 15 | 16 | 10 | 11 | 1,876 | 663 | 2,637 |
| 6. | Commercial Heating & Cooling Upgrade | 37 | 407 | 248 | 173 | 205 | 242 | 1,431 | 155 | 807 | 140 | 188 | 460 | 4,493 |
| 7. | Residential Heating & Cooling Upgrade | 1,630 | 16,832 | (12,066) | 5,029 | 2,044 | 594 | 4,763 | 1,985 | 4,343 | 2,097 | 841 | 1,805 | 29,896 |
| 8. | Commercial Indoor Efficient Lighting Rebate | - | - | | - | - | - | - | - | - | - | - | - | 0 |
| 9. | Commercial Window Film Installation Program | - | - | - | - | - | - | - | - | - | - | - | - | 0 |
| 10. | Commercial Chiller Upgrade Program | 37 | 407 | 251 | 182 | 226 | 254 | 1,447 | 170 | 817 | 151 | 201 | 230 | 4,372 |
| 11. | Solar Water Heating Program | - | - | - | - | - | - | - | - | - | - | - | - | 0 |
| 12. | Solar Photovoltaic Program | - | - | - | - | - | - | - | - | - | - | - | - | 0 |
| 13. | Electric Conservation Demonstration and Developmen | | - | 7,741 | 103 | 18,657 | 136 | 170 | 8,402 | 112 | 118 | 135 | 249 | 35,821 |
| 14. | Commercial Reflective Roof | 4,186 | 407 | 251 | 182 | 361 | 254 | 1,446 | 170 | 1,321 | 151 | 539 | 568 | 9,836 |
| 15. | Commercial Energy Consultant | 456 | 83 | 54 | 88 | 2,168 | 674 | 1,137 | 291 | 295 | 741 | 73 | 136 | 6,196 |
| 16. | · | | | | | • | | • | | • | | | • | 0 |
| 17. | | | | | | | | | | | | | | 0 |
| 18. | | | | | | | | | | | | | | 0 |
| 19, | | | | | | | | | | | | | | 0 |
| 20. | | | | | | | | | | | | | | 0 |
| 21. | | | | | | | | | | | | | | 0 |
| 22. | | | | | | | | | | | | | | 0 |
| | | | | | | | | | | | | - · · · · · · · · · · · · · · · · · · · | | 00_ |
| 21. | TOTAL ALL PROGRAMS | 49,591 | 50,695 | 56,481 | 68,952 | 110,721 | 70,635 | 100,357 | 83,254 | 57,927 | 69,963 | 52,125 | 95,140 | 865,843 |
| 22. | LESS AMOUNT INCLUDED IN RATE BASE | | | | | | | | | | | | | |
| 23. | RECOVERABLE CONSERVATION EXPENSES | 49,591 | 50,695 | 56,481 | 68,952 | 110,721 | 70,635 | 100,357 | 83,254 | 57,927 | 69,963 | 52,125 | 95.140 | 865,843 |
| | | | | | | | | | | | The second secon | | | |

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CALCULATION OF TRUE-UP AND INTEREST PROVISION

FOR MONTHS

January-19 THROUGH December-19

| В. | CONSERVATION REVENUES | JANUARY | FEBRUARY | MARCH | APRIL | MAY | JUNE | JULY | AUGUST | SEPTEMBER | OCTOBER | NOVEMBER | DECEMBER | TOTAL |
|-----|--|----------|----------|----------|----------|----------|----------|----------|----------|-----------|----------|----------|----------|-----------|
| 1. | RESIDENTIAL CONSERVATION | (49,370) | (46,211) | (34,913) | (41,830) | (47,700) | (61,811) | (62,254) | (63,768) | (58,740) | (58,440) | (47,230) | (43,035) | (615,303) |
| 2. | CONSERVATION ADJ. REVENUES | · | · | | | | | | | · | | | | Ö |
| 3. | TOTAL REVENUES | (49,370) | (46,211) | (34,913) | (41,830) | (47,700) | (61,811) | (62,254) | (63,768) | (58,740) | (58,440) | (47,230) | (43,035) | (615,303) |
| 4. | PRIOR PERIOD TRUE-UP ADJ. NOT APPLICABLE TO THIS PERIOD | (4,303) | (4,303) | (4,303) | (4,303) | (4,303) | (4,303) | (4,303) | (4,303) | (4,303) | (4,303) | (4,303) | (4,300) | (51,633) |
| 5. | CONSERVATION REVENUE APPLICABLE | (53,673) | (50,514) | (39,216) | (46,133) | (52,003) | (66,114) | (66,557) | (68,071) | (63,043) | (62,743) | (51,533) | (47,335) | (666,935) |
| 6. | CONSERVATION EXPENSES (FROM CT-3, PAGE 1, LINE 23) | 49,591 | 50,695 | 56,481 | 68,952 | 110,721 | 70,635 | 100,357 | 83,254 | 57,927 | 69,963 | 52,125 | 95,140 | 865,843 |
| 7. | TRUE-UP THIS PERIOD (LINE 5 - 6) | (4,082) | 181 | 17,265 | 22,819 | 58,718 | 4,521 | 33,800 | 15,183 | (5,115) | 7,220 | 592 | 47,805 | 198,907 |
| 8. | INTEREST PROVISION THIS PERIOD (FROM CT-3, PAGE 3, LINE 10) | (106) | (99) | (73) | (24) | 66 | 135 | 173 | 214 | 218 | 207 | 198 | 232 | 1,141 |
| 9. | TRUE-UP AND INTEREST PROVISION BEGINNING OF MONTH | (51,633) | (51,518) | (47,133) | (25,638) | 1,460 | 64,547 | 73,506 | 111,783 | 131,483 | 130,888 | 142,619 | 147,712 | (51,633) |
| 9A. | DEFERRED TRUE-UP BEGINNING OF PERIOD | | | | | | | | | | | | | |
| 10. | PRIOR TRUE-UP COLLECTED (REFÜNDED) | 4,303 | 4,303 | 4,303 | 4,303 | 4,303 | 4,303 | 4,303 | 4,303 | 4,303 | 4,303 | 4,303 | 4,300 | 51,633 |
| 11. | TOTAL NET TRUE-UP (LINES 7+8+9+9A+10) | (51,518) | (47,133) | (25,638) | 1,460 | 64,547 | 73,506 | 111,783 | 131,483 | 130,888 | 142,619 | 147,712 | 200,048 | 200,048 |

CALCULATION OF TRUE-UP AND INTEREST PROVISION

FOR MONTHS

January-19 THROUGH December-19

| C. | INTEREST PROVISION | JANUARY | FEBRUARY | MARCH | APRIL | MAY | JUNE | JULY | AUGUST | SEPTEMBER | OCTOBER | NOVEMBER | DECEMBER | TOTAL |
|-----|---|-----------|----------|----------|----------|--------|---------|---------|---------|-----------|---------|----------|----------|----------|
| 1. | BEGINNING TRUE-UP (LINE B-9) | (51,633) | (51,518) | (47,133) | (25,638) | 1,460 | 64,547 | 73,506 | 111,783 | 131,483 | 130,888 | 142,619 | 147,712 | (51,633) |
| 2. | ENDING TRUE-UP BEFORE INTEREST (LINES B7+B9+B9A+B10) | (51,412) | (47,034) | (25,565) | 1,484 | 64,481 | 73,371 | 111,610 | 131,269 | 130,670 | 142,412 | 147,514 | 199,816 | 198,907 |
| 3. | TOTAL BEG. AND ENDING TRUE-UP | (103,044) | (98,552) | (72,698) | (24,154) | 65,942 | 137,919 | 185,116 | 243,051 | 262,153 | 273,300 | 290,132 | 347,528 | 147,275 |
| 4. | AVERAGE TRUE-UP (LINE C-3 X 50%) | (51,522) | (49,276) | (36,349) | (12,077) | 32,971 | 68,959 | 92,558 | 121,526 | 131,077 | 136,650 | 145,066 | 173,764 | 73,637 |
| 5. | INTEREST RATE - FIRST DAY OF REPORTING BUSINESS MONTH | 2.50% | 2.42% | 2.42% | 2.43% | 2.42% | 2.42% | 2.28% | 2.21% | 2.02% | 1.98% | 1,66% | 1.61% | |
| 6. | INTEREST RATE - FIRST DAY OF SUBSEQUENT BUSINESS MONTH | 2.42% | 2.42% | 2.43% | 2.42% | 2.42% | 2,28% | 2.21% | 2.02% | 1.98% | 1.66% | 1.61% | 1.59% | |
| 7. | TOTAL (LINE C-5 + C-6) | 4.92% | 4.84% | 4.85% | 4.85% | 4.84% | 4.70% | 4.49% | 4.23% | 4.00% | 3.64% | 3.27% | 3.20% | |
| 8. | AVG. INTEREST RATE (C-7 X 50%) | 2.46% | 2.42% | 2.43% | 2.43% | 2.42% | 2.35% | 2.25% | 2.12% | 2.00% | 1.82% | 1.64% | 1.60% | |
| 9. | MONTHLY AVERAGE INTEREST RATE | 0.205% | 0.202% | 0.202% | 0.202% | 0.202% | 0.196% | 0.187% | 0.176% | 0.167% | 0.152% | 0.136% | 0,133% | |
| 10. | INTEREST PROVISION (LINE C-4 X C-9) | (106) | (99) | (73) | (24) | 66 | 135 | 173 | 214 | 218 | 207 | 198 | 232 | 1,141 |

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SCHEDULE OF CAPITAL INVESTMENT, DEPRECIATION & RETURN

FOR MONTHS January-19 THROUGH December-19

| | PROGRAM NAME: | | | | | | | | | | | | | | |
|-----|-------------------------------|-----------|---------|----------|-------|-------|-----|------|------|---------------------------------------|-----------|---------|----------|----------|-------|
| | | OF PERIOD | JANUARY | FEBRUARY | MARCH | APRIL | MAY | JUNE | JULY | AUGUST | SEPTEMBER | OCTOBER | NOVEMBER | DECEMBER | TOTAL |
| 1 | INVESTMENT | | | | | | | | | | | _ | | | |
| 2. | DEPRECIATION BASE | | | | | | | | | | | | | | |
| 3. | DEPRECIATION EXPENSE | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | _ | | |
| 4. | CUMULATIVE INVESTMENT | | | | | | | | | | | | _ | | |
| 5. | LESS:ACCUMULATED DEPRECIATION | | | | | | | | | | | | | | |
| - | NET INVECTMENT | | | | | | | | | | | | | | |
| О. | NET INVESTMENT | | | | | , | | | | | | _ | | | |
| 7. | AVERAGE INVESTMENT | | | | | | | | | · · · · · · · · · · · · · · · · · · · | | | | | |
| 8. | RETURN ON AVERAGE INVESTMENT | | | | | | | | | | | | | | |
| 9. | RETURN REQUIREMENTS | | | | | | | | | | | | | | |
| 10. | TOTAL DEPRECIATION AND RETURN | | | | | | | | | | | | | | NONE |
| | | | | | | | | | | | | | | | |

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SCHEDULE CT-4 PAGE 1 OF 1 COMPANY: FLORIDA PUBLIC UTILITIES - CONSOLIDATED ELECTRIC

SCHEDULE CT-5 PAGE 1 OF 1

RECONCILIATION AND EXPLANATION OF DIFFERENCES BETWEEN FILING AND PSC AUDIT

FOR MONTHS January-19 THROUGH December-19

AUDIT EXCEPTION:

TO OUR KNOWLEDGE, NONE EXIST

COMPANY RESPONSE:

- 1. Residential Energy Survey Program
- 2. Educational/Low Income Program
- 3. Commercial Heating & Cooling Upgrade Program
- 4. Residential Heating & Cooling Upgrade Program
- 5. Commercial Chiller Upgrade Program
- 6. Conservation Demonstration and Development Program
- 7. Commercial Reflective Roof Program
- 8. Commercial Energy Consultation Program

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Florida Public Utilities Co.
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PROGRAM TITLE: Residential Energy Survey Program

PROGRAM DESCRIPTION: The Residential Energy Survey Program is provided at no cost to the customer and provides participating customers with information they need to determine which energy saving measures are best suited to their individual needs and requirements. The objective of this type of survey is to provide Florida Public Utilities Company's residential customers with energy conservation advice that encourages the implementation of efficiency measures resulting in energy savings for the customer. These measures, once implemented, also lower Florida Public Utilities Company's energy requirements and improve operating efficiencies. Florida Public Utilities Company views this program as a way of promoting the installation of cost-effective conservation measures. During the survey process, the customer is provided with specific whole-house recommendations.

PROGRAM ACCOMPLISHMENTS: This year a total of 123 residential energy surveys were performed.

PROGRAM FISCAL EXPENDITURES: The expenditures for the reporting period of January 1, 2019 through December 31, 2019 were **\$82,384**.

PROGRAM PROGRESS SUMMARY: We feel confident that through our efforts to promote this program through print, radio, television, events and social media we will continue to provide valuable advice to our customers on the topics of energy conservation and energy efficiency measures and practices.

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PROGRAM TITLE: Educational/Low Income Program

PROGRAM DESCRIPTION: Florida Public Utilities Company presently has energy education programs that identify low-cost and no-cost energy conservation measures. To better assist low-income customers in managing their energy purchases, the presentations and formats of these energy education programs are tailored to the audience. These programs provide basic energy education, as well as inform the customers of other specific services, such as the free energy surveys that Florida Public Utilities Company currently offers.

PROGRAM ACCOMPLISHMENTS: Even though there are no goals for this program we continue to work through various agencies to provide home energy surveys and education to low income customers as well as evaluating homes for local agencies for possible energy efficiency improvements. We completed two low income presentations this year.

PROGRAM FISCAL EXPENDITURES: The expenditures for the reporting period of January 1, 2019 through December 31, 2019 were **\$2,637**.

PROGRAM PROGRESS SUMMARY: The Company continues to promote the opportunity to educate low-income customers on the benefits of an energy efficient home and anticipates increased participation in this program in 2019.

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PROGRAM TITLE: Commercial Heating & Cooling Efficiency Upgrade Program

PROGRAM DESCRIPTION: The Commercial Heating & Cooling Efficiency Upgrade Program is directed at reducing the rate of growth in peak demand as well as reducing energy consumption throughout Florida Public Utilities Company's commercial sector. The program will do this by increasing the saturation of high-efficiency heat pumps and central air conditioning systems.

PROGRAM ACCOMPLISHMENTS: For the reporting period, 0 customers participated in the Commercial Heating & Cooling Efficiency Upgrade Program.

PROGRAM FISCAL EXPENDITURES: The expenditures for the reporting period of January 1, 2019 through December 31, 2019 were **\$4,493**.

PROGRAM PROGRESS SUMMARY: Even though there was low participation in this program, we will continue our efforts to promote this program to our commercial customers.

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PROGRAM TITLE: Residential Heating & Cooling Efficiency Upgrade Program

PROGRAM DESCRIPTION: The Residential Heating & Cooling Efficiency Upgrade Program is directed at reducing the rate of growth in peak demand and energy throughout Florida Public Utilities Company's electricity service territories. The program will do this by increasing the saturation of high-efficiency heat pumps and central air-conditioning systems.

PROGRAM ACCOMPLISHMENTS: For the reporting period, 101 customers participated in the residential heating and cooling efficiency upgrade program.

PROGRAM FISCAL EXPENDITURES: The expenditures for the reporting period of January 1, 2019 through December 31, 2019 were **\$29,896**.

PROGRAM PROGRESS SUMMARY: This program has continued to be successful over the years and we are optimistic that our residential customers will continue to find value in this program.

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PROGRAM TITLE: Commercial Chiller Upgrade Program

PROGRAM DESCRIPTION: The Commercial Chiller Upgrade Program is directed at reducing the rate of growth in peak demand and energy throughout Florida Public Utilities Company's commercial sector. To serve this purpose, this program requires that commercial customers replace existing chillers with a more efficient system. By doing so, they will qualify for an incentive of up to \$100 per kW of additional savings above the minimum efficiency levels.

PROGRAM ACCOMPLISHMENTS: For the reporting period, 0 customer participated in the Commercial Chiller Upgrade Program.

PROGRAM FISCAL EXPENDITURES: The expenditures for the reporting period of January 1, 2019 through December 31, 2019 were **\$4,372**.

PROGRAM PROGRESS SUMMARY: The Company continues to work with commercial customers to promote this program and is optimistic that our customers will continue to find value in this program.

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PROGRAM TITLE: Conservation Demonstration and Development Program

PROGRAM DESCRIPTION: The primary purpose of the Conservation Demonstration and Development (CDD) program is to pursue research, development, and demonstration projects that are designed to promote energy efficiency and conservation. This program will supplement and complement the other demand-side management programs offered by Florida Public Utilities Company. The CDD program is meant to be an umbrella program for the identification, development, demonstration, and evaluation of promising new enduse technologies. The CDD program does not focus on any specific end-use technology but, instead, will address a wide variety of energy applications.

PROGRAM ACCOMPLISHMENTS: In 2019, the Company installed 2 battery storage system to improve customer's electric system reliability and resiliency.

PROGRAM FISCAL EXPENDITURES: The expenditures for the reporting period of January 1, 2019 through December 31, 2019 were \$35,821.

PROGRAM PROGRESS SUMMARY: The Company continues to pursue research, demonstration and development projects, under this program, to promote energy efficiency and conservation.

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PROGRAM TITLE: Commercial Reflective Roof Program

PROGRAM DESCRIPTION: The Commercial Reflective Roof Program is directed at reducing demand and energy throughout FPUC's commercial sector through the installation of cool roofs. The program allows non-residential customers installing cool roofs to obtain rebates of \$0.075 per sq.ft. for new roofs on new or existing facilities and \$0.325 per sq.ft. for roofs converting to a cool roof. To be eligible for the rebates, the roofing material must be Energy Star certified. The program is focused on getting contractors in FPUC's service territory to promote the cool roofs.

PROGRAM ACCOMPLISHMENTS: For the reporting period, there were 11 participants in this program.

PROGRAM FISCAL EXPENDITURES: The expenditures for the reporting period of January 1, 2019 through December 31, 2019 were **\$9,836**.

PROGRAM PROGRESS SUMMARY: The Company continues to work with commercial customers to promote this program and is optimistic that our customers will continue to find value in this program.

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PROGRAM TITLE: Commercial Energy Consultation Program

PROGRAM DESCRIPTION: The FPUC Commercial Energy Consultation Program is designed to directly communicate the availability of the commercial Demand Side Management (DSM) programs to commercial customers. This program allows FPUC energy conservation representatives to conduct commercial site visits to educate customers about FPUC's commercial DSM programs, assess the potential for applicable DSM programs, conduct an electric bill review, offer commercial energy savings suggestions and inform the customer about FPUC's commercial online energy efficient resources and tools.

PROGRAM ACCOMPLISHMENTS: For the reporting period, there were 19 participants in this program.

PROGRAM FISCAL EXPENDITURES: The expenditures for the reporting period of January 1, 2019 through December 31, 2019 were **\$6,196**.

PROGRAM PROGRESS SUMMARY: Even though there is no particular goal for this program, we believe that this will continue to be a valuable program for our commercial customers.

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SCHEDULE C-1 PAGE 1 OF 1

ENERGY CONSERVATION ADJUSTMENT SUMMARY OF COST RECOVERY CLAUSE CALCULATION

FOR MONTHS

January-21

THROUGH December-21

| 1. | TOTAL INCREMENTAL COSTS (SCHEDULE C-2,PAGE 1, LINE 33) | 735,000 |
|----|--|-------------|
| 2. | TRUE-UP (SCHEDULE C-3,PAGE 4,LINE 11) | 224,441 |
| 3. | TOTAL (LINE 1 AND LINE 2) | 959,441 |
| 4. | RETAIL KWH SALES | 642,308,108 |
| 5. | COST PER KWH | 0.00149374 |
| 6. | REVENUE TAX MULTIPLIER * | 1.00072 |
| 7. | ADJUSTMENT FACTOR ADJUSTED FOR TAXES (LINE 5 X LINE 6) | 0.00149500 |
| 8. | CONSERVATION ADJUSTMENT FACTOR- (ROUNDED TO THE NEAREST .001 CENTS PER KWH) | 0.150 |

FLORIDA PUBLIC UTILITIES COMPANY (GSR-1) PAGE 1 OF 20

FLORIDA PUBLIC SERVICE COMMISSION

DOCKET: 20200002-EG EXHIBIT: 13

PARTY: GSR-1

DESCRIPTION: Schedules C-1, C-2, C-3,

C-4, and C-5

SCHEDULE C-2 PAGE 1 OF 3

ESTIMATED CONSERVATION PROGRAM COSTS

FOR MONTHS

January-21 THROUGH

December-21

| A. | ESTIMATED EXPENSE BY PROGRAM | JANUARY | FEBRUARY | MARCH | APRIL | MAY | JUNE | JULY | AUGUST | SEPTEMBER | OCTOBER | NOVEMBER | DECEMBER | TOTAL |
|-----|---|---------|----------|--------|--------|--------|--------|--------|--------|-----------|---------|----------|----------|---------|
| 1 | Common | 40,750 | 40,750 | 40,750 | 40,750 | 40,750 | 40.750 | 40,750 | 40,750 | 40,750 | 40,750 | 40,750 | 40,750 | 489,000 |
| 2 | Residential Energy Survey Program | 8,125 | 8,125 | 8,125 | 8,125 | 8,125 | 8,125 | 8,125 | 8,125 | 8,125 | 8,125 | 8,125 | 8,125 | 97,500 |
| 3 | Commercial Energy Survey | 0 | 0 | 0 | . 0 | . 0 | . 0 | . 0 | 0 | 0 | 0 | 0 | 0,120 | 0.,000 |
| 4 | Low Income Program | 508 | 508 | 508 | 508 | 508 | 508 | 508 | 508 | 508 | 508 | 508 | 508 | 6,100 |
| 5 | Commercial Heating & Cooling Upgrade | 650 | 650 | 650 | 650 | 650 | 650 | 650 | 650 | 650 | 650 | 650 | 650 | 7,800 |
| 6 | Residential Heating & Cooling Upgrade | 4,192 | 4,192 | 4,192 | 4,192 | 4,192 | 4,192 | 4,192 | 4,192 | 4,192 | 4,192 | 4,192 | 4,192 | 50,300 |
| 7 | Commercial Indoor Efficient Lighting Rebate | 0 | 0 | 0 | 0 | . 0 | 0 | . 0 | . 0 | . 0 | 0 | 0 | 0 | 0 |
| 8 | Commercial Window Film Installation Program | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | . 0 | 0 | 0 | 0 | ō |
| 9 | Commercial Chiller Upgrade Program | 650 | 650 | 650 | 650 | 650 | 650 | 650 | 650 | 650 | 650 | 650 | 650 | 7,800 |
| 10 | Solar Water Heating Program | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 11 | Solar Photovoltaic Program | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | ā | ō |
| 12 | Demonstration and Development | 4,404 | 4,404 | 4,404 | 4,404 | 4,404 | 4,404 | 4,404 | 4,404 | 4,404 | 4,404 | 4,404 | 4,404 | 52,850 |
| 13 | Affordable Housing Builders and Providers | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 14 | Commercial Reflective Roof Program | 1,279 | 1,279 | 1,279 | 1,279 | 1,279 | 1,279 | 1,279 | 1,279 | 1,279 | 1,279 | 1.279 | 1.279 | 15,350 |
| 1,5 | Commercial Energy Consultation | . 692 | 692 | 692 | 692 . | 692 | 692 | 692 | 692 | . 692 | 692 | . 692 | 692 | 8,300 |
| 16 | | | | | | | | | | | | | | • |
| 17 | | | | | | | | | | | | | | |
| 18 | TOTAL ALL PROGRAMS | 61,249 | 61,249 | 61,249 | 61,249 | 61,250 | 61,250 | 61,250 | 61,250 | 61,250 | 61,250 | 61,250 | 61,250 | 735,000 |
| 19 | | | | | | | | | | | | | • | |
| 20 | LESS AMOUNT INCLUDED | | | | | | | | | | | | | |
| 21 | IN RATE BASE | | | | | | | | | | | | | |
| 22 | | - | | | | | | | | | | | | |
| 23 | RECOVERABLE CONSERVATION | | | | | | | | | | | | | |
| 24 | EXPENSES | 61,249 | 61,249 | 61,249 | 61,249 | 61,250 | 61,250 | 61,250 | 61,250 | 61,250 | 61,250 | 61,250 | 61,250 | 735,000 |

SCHEDULE C-2 PAGE 2 OF 3

ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM

FOR MONTHS January-21 THROUGH December-21

| | PROGRAM NAME | LABOR & PAYROLL | ADVERTISING | LEGAL | OUTSIDE SERVICES | VEHICLE COST | MATERIALS & SUPPLIES | TRAVEL | GENERAL & ADMIN. | INCENTIVES | OTHER | SUB TOTAL | PROGRAM REVENUES | TOTAL |
|----|---|-----------------------|-------------|--------|---------------------|-----------------|----------------------------|--------|------------------------|------------|--------|--------------|---------------------|---------|
| 1 | Common | 324,000 | 35,000 | 50,000 | 0 | 20,000 | 5,000 | 40,000 | 0 | 0 | 15,000 | 489,000 | 0 | 489,000 |
| 2 | Residential Energy Survey Program | 40,000 | 6,000 | . 0 | 40,000 | 3,500 | 1,500 | 5,000 | 0 | ō | 1,500 | 97,500 | 0 | 97,500 |
| 3 | Commercial Energy Survey | 0 | 0 | 0 | . 0 | . 0 | 0 | 0 | 0 | ō | 0 | 0 | o o | 0.,000 |
| 4 | Low Income Program | 1,000 | 4,500 | . 0 | 0 | ō | 500 | 100 | ō | 0 | ō | 6,100 | ō | 6,100 |
| 5 | Commercial Heating & Cooling Upgrade | 500 | 5,000 | 0 | 500 | 100 | 100 | 100 | 0 | 1,500 | ō | 7,800 | ō | 7,800 |
| 6 | Residential Heating & Cooling Upgrade | 1,500 | 15,000 | 0 | 500 | 100 | 100 | 3,000 | o · | 30,000 | 100 | 50,300 | ō | 50,300 |
| 7 | Commercial Indoor Efficient Lighting Rebate | 0 | 0 | 0 | 0 | 0 | 0 | . 0 | 0 | 0 | 0 | 0 | ō | 0 |
| 8 | Commercial Window Film Installation Program | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | ō | ō | . 0 | ō |
| 9 | Commercial Chiller Upgrade Program | 500 | 4,000 | 0 | 0 | 100 | 100 | 100 | 0 | 3,000 | Ō | 7,800 | ō | 7,800 |
| 10 | Solar Water Heating Program | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | . 0 | 0 | . 0 | 0 | 0 |
| 11 | Solar Photovoltaic Program | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | ō | ō |
| 12 | Demonstration and Development | 1,000 | 1,500 | 0 | 50,000 | 100 | 100 | 150 | 0 | Ō | Ō | 52,850 | ō | 52,850 |
| 13 | Affordable Housing Builders and Providers | 0 | 0 | 0 | 0 | . 0 | 0 | 0 | 0 | 0 | 0 | 0 | ō | 0 |
| 14 | Commercial Reflective Roof Program | 1,000 | 6,000 | 0 | 500 | 200 | 0 | 100 | 0 | 7,500 | 50 | 15,350 | Ō | 15,350 |
| 15 | Commercial Energy Consultation | 4,500 | 2,000 | . 0 | 500 | . 500 | 250 | . 500 | 0 | . 0 | 50 | 8,300 | 0 | 8,300 |
| 16 | | | | | | | | | | | | | - | |
| 17 | | | | | | | | | | | | | | |
| 18 | | | | | | | | | | | | | | |
| 19 | TOTAL ALL PROGRAMS | 374,000 | 79,000 | 50,000 | 92,000 | 24,600 | 7,650 | 49,050 | 0 | 42,000 | 16,700 | 735,000 | 0 | 735,000 |
| 20 | LESS: BASE RATE | | | | | | | | | | | , | | |
| 21 | RECOVERY | | | | | | | | | | | | | |
| 22 | | | | | | . | | | | | | | _ | |
| 23 | NET PROGRAM COSTS | 374,000 | 79,000 | 50,000 | 92,000 | 24,600 | 7,650 | 49,050 | 0 | 42,000 | 16,700 | 735,000 | 0 | 735,000 |

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| | COMPANY: FLORIDA PUBLIC U | TILITIES COM | PANY - CONSC | LIDATED ELECT | RIC DIVISION | | | 2.1 | | | | | | | SCHEDULE C- | 2 |
|-----|--|--------------|------------------------|---------------|--------------|-------|-------|-----|------|------|---------------|-----------|---------|----------|-------------|-------|
| | SCHEDULE OF CAPITAL INVEST | TMENT,DEPRE | ECIATION & RE | TURN | | | | 2. | | | | | | | PAGE 3 OF 3 | |
| | ESTIMATED FOR MONTHS | January-21 | THROUGH | December-21 | | | | | | | | | | | | |
| | PROGRAM NAME: | | BEGINNING OF PERIOD | JANUARY | FEBRUARY | MARCH | APRIL | MAY | JUNE | JULY | AUGUST | SEPTEMBER | OCTOBER | NOVEMBER | DECEMBER | TOTAL |
| 1. | INVESTMENT | | NONE | | | | | | | | | | | | | |
| 2. | DEPRECIATION BASE | | | | | | | | | | | | | | | |
| 3. | DEPRECIATION EXPENSE | | | | | | | | | · | 43 | | | | | |
| | CUMULATIVE INVESTMENT LESS:ACCUMULATED DEPRECI | ATION | | | | | | | | | | | | | | |
| 6. | NET INVESTMENT | | | | | | | | | | | | | | | |
| 7. | AVERAGE NET INVESTMENT | | - | | • | | | | | | | | | | | |
| 8. | RETURN ON AVERAGE INVEST | MENT | | | | | | | | | | | | | | |
| 9. | EXPANSION FACTOR | | | | | | | | | | | | | | | |
| 10. | RETURN REQUIREMENTS | | | | | | | | | | | | | | | |
| 11. | TOTAL DEPRECIATION EXPENS | SE AND | | | | | | | | | | | | | | |

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COMPANY: FLORIDA PUBLIC UTILITIES COMPANY - CONSOLIDATED ELECTRIC DIVISION CONSERVATION PROGRAM COSTS

SCHEDULE C-3 PAGE 1 OF 5

| ACTUAL FOR MONTHS | Jar |
|----------------------|-----|
| ESTIMATED FOR MONTHS | J |

January-20 July-20 THROUGH THROUGH

June-20 December-20

| | | LABOR & | | | OUTSIDE | VEHICLE | MATERIALS & | | GENERAL & | | | SUB | PROGRAM | |
|----|--|----------------|-------------|--------|------------|----------|----------------|----------------|--------------|------------|----------|---------|----------|---------|
| | PROGRAM NAME | PAYROLL | ADVERTISING | LEGAL | SERVICES | COST | SUPPLIES | TRAVEL | ADMIN. | INCENTIVES | OTHER | TOTAL | REVENUES | TOTAL |
| 1. | Common | | | | | | | | | | | | | |
| | A. ACTUAL | 185,059 | 5,773 | 29,868 | 157,705 | 8,591 | 2,553 | 8,108 | 0 | 0 | 6,706 | 404,363 | | 404,363 |
| | B. ESTIMATED | 144,000 | 27,500 | 15,000 | 25,000 | 7,500 | 2,500 | 20,000 | 0 | 0 | 4,000 | 245,500 | | 245,500 |
| | C. TOTAL | 329,059 | 33,273 | 44,868 | 182,705 | 16,091 | 5,053 | 28,108 | 0 | 0 | 10,706 | 649,863 | | 649,863 |
| 2. | Residential Energy Survey Program | | | | | | | | | | | | | |
| | A ACTUAL | 7.495 | 1,862 | 0 | 7,560 | 593 | 113 | 1,153 | 0 | 0 | 718 | 19,494 | | 19,494 |
| | B. ESTIMATED C. TOTAL | 25,000 | 4,000 | 0 | 8,500 | 1,750 | 750 | 2,500 | 0 | 0 | 250 | 42,750 | | 42,750 |
| | C. TOTAL | 32,495 | 5,862 | . 0 | 16,060 | 2,343 | 863 | 3,653 | 0 | 0 | 968 | 62,244 | | 62,244 |
| 3. | Commercial Energy Survey | | | | | | | | | | | | | |
| | A. ACTUAL | 0 | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | 0 |
| | B. ESTIMATED | 0 | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | 0 |
| | C. TOTAL | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | 0 |
| 4. | Low Income Program | | | | | | | | | | | | | |
| | A. ACTUAL | 0 | 862 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 862 | | 862 |
| | B. ESTIMATED C. TOTAL | 500 500 | 2,250 | 0 | 0 | 0 | 250 | 50 | 0 | 0 | 0 | 3,050 | | 3,050 |
| | C. TOTAL | . 500 | 3,112 | . 0 | 0 | Ó | 250 | 50 | . 0 | 0 | . 0 | 3,912 | | 3,912 |
| 5. | Commercial Heating & Cooling Upgrad | | | | | | | | | | | | | |
| | A ACTUAL | _0 | | 0 | 0 | 0 | 0 | _0 | 0 | 0 | 0 | 1,375 | | 1,375 |
| | B. ESTIMATED C. TOTAL | 250 250 | | 0 | 250 | 50 | 50 | 50 | 0 | 750 | 0 | 13,900 | | 13,900 |
| | C. TOTAL | 250 | 13,875 | 0 | 250 | 50 | 50 | 50 | 0 | 750 | 0 | 15,275 | | 15,275 |
| 6 | Residential Heating & Cooling Upgrade | | | | | | | | | | | | | |
| | A. ACTUAL | 0 | | 0 | 0 | _0 | 0 | 0 | 0 | 6,766 | 0 | 11,557 | | 11,557 |
| | B. ESTIMATED C. TOTAL | 1,000 1,000 | | 0 | 250 250 | 50 50 | 50 50 | 1,500 1,500 | 0 | 15,000 | 50 50 | 30,400 | | 30,400 |
| | C. TOTAL | 1,000 | 17,291 | U | 250 | 50 | 50 | 1,500 | U | 21,766 | 50 | 41,957 | | 41,957 |
| 7. | Commercial Indoor Efficient Lighting R | | _ | _ | | | | | | | | | | |
| | A. ACTUAL B. ESTIMATED | 0 | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | 0 |
| | C. TOTAL | 0 | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | 0 |
| | o. Total | 0 | J | 0 | • | U | U | U | U | U | U | U | | U |
| | SUB-TOTAL ACTUAL | 192,554 | 14,663 | 29,868 | 165,265 | 9,184 | 2,666 | 9,261 | | 6,766 | 7,424 | 437,651 | 0 | 437,651 |
| | SUB-TOTAL ESTIMATED | 170,750 | | 15,000 | 34,000 | 9,350 | 3,600 | 24,100 | 0 | 15,750 | 4,300 | 335,600 | 0 | 335,600 |
| | _ | | | 10,000 | 04,000 | 5,550 | 5,500 | 24,100 | | 15,750 | 4,300 | 333,000 | | 333,600 |
| | LESS: PRIOR YEAR AUDIT ADJ. | | | | | | | | | | | | | |
| | ACTUAL | | | | | | | | | | | 0 | | 0 |
| | ESTIMATED TOTAL | | | | | | | | | | | | | |
| | TOTAL | | | | | | | | | | | | | |
| | NET PROGRAM COSTS | | SEE PAGE 1A | | | | | | | | | | | |
| | - | | | | | | | | | | | | | |

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COMPANY: FLORIDA PUBLIC UTILITIES COMPANY - CONSOLIDATED ELECTRIC DIVISION CONSERVATION PROGRAM COSTS

SCHEDULE C-3 PAGE 1A OF 5

| | ACTUAL FOR MONTHS ESTIMATED FOR MONTHS | January-20 July-20 | THROUGH THROUGH | June-20 December-20 | | | | | | | | | | |
|-----|---|-------------------------|--------------------------|------------------------|-----------------------|-------------------|----------------------------|-------------------|------------------------|-----------------|------------------|--------------------------|---------------------|--------------------------|
| | PROGRAM NAME | LABOR & PAYROLL | ADVERTISING | LEGAL | OUTSIDE SERVICES | VEHICLE COST | MATERIALS & SUPPLIES | TRAVEL | GENERAL & ADMIN. | INCENTIVES | OTHER | SUB TOTAL | PROGRAM REVENUES | TOTAL |
| 8. | Commercial Window Film Installation Program A. ACTUAL B. ESTIMATED C. TOTAL | 0 0 | 0 0 0 | 0 0 0 | 0 0 0 | 0 | 0 | 0 0 0 | 0 | | 0 | 0 0 | | 0 0 0 |
| 9. | Commercial Chiller Upgrade Program A. ACTUAL B. ESTIMATED C. TOTAL | 0 250 250 | 1,375 2,000 3,375 | 0 0 | 0 0 0 | 0 50 50 | 0 50 50 | 0 50 50 | 0 0 0 | 1,500 | 0 0 | 1,375 3,900 5,275 | | 1,375 3,900 5,275 |
| 10. | Solar Water Heating Program A. ACTUAL B. ESTIMATED C. TOTAL | 0 0 0 | 0 0 0 | 0 0 0 | 0 0 0 | 0 0 | 0 0 0 | 0 0 | 0 0 | | 0 0 | 0 0 0 | | 0 0 0 |
| 11. | Solar Photovoltaic Program A. ACTUAL B. ESTIMATED C. TOTAL | 0 0 | 0 0 0 | 0 0 | 0. 0 0 | 0 0 | 0 0 | 0 0 0 | 0 0 | | 0 | 0 0 | | 0 0 |
| 12. | Demonstration and Development A. ACTUAL B. ESTIMATED C. TOTAL | 0 1,500 1,500 | 0 500 500 | 0 0 | 0 20,325 20,325 | 0 50 50 | 0 50 50 | 0 75 75 | 0 0 0 | 0 | 0 0 | 0 22,500 22,500 | | 0 22,500 22,500 |
| 13 | Affordable Housing Builders and Providers A. ACTUAL B. ESTIMATED C. TOTAL | 0 0 0 | 0 0 0 | 0 0 0 | 0 0 0 | 0 0 | 0 0 0 | 0 0 0 | 0 0 | 0 | 0 0 0 | 0 0 0 | | 0 0 0 |
| 14. | Commercial Reflective Roof Program A. ACTUAL B. ESTIMATED C. TOTAL | 0 500 500 | 2,945 2,500 5,445 | 0 0 0 | 307 250 557 | 0 100 100 | 0 0 | 0 50 50 | 0 0 0 | | 0 25 25 | 3,252 7,350 10,602 | | 3,252 7,350 10,602 |
| 15. | Commercial Energy Consultation A. ACTUAL B. ESTIMATED C. TOTAL | 1,562 3,750 5,312 | 0 1,000 1,000 | 0 0 | 0 250 250 | 131 250 381 | 14 125 139 | 229 250 479 | 0 0 | 0 0 0 | 201 25 226 | 2,137 5,650 7,787 | | 2,137 5,650 7,787 |
| | TOTAL ACTUAL TOTAL ESTIMATED | 194,116 176,750 | 18,983 <u>64,</u> 750 | 29,868 15,000 | 165,572 54,825 | 9,315 9,800 | 2,680 3,825 | 9,490 24,525 | 0 | 6,766 21,175 | 7,625 4,350 | 444,415 375,000 | 0 | 444,415 375,000 |
| | LESS; PRIOR YEAR AUDIT ADJ. ACTUAL ESTIMATED TOTAL | | | | | | | | | | | 0 | | 0 |
| | NET PROGRAM COSTS | 370,866 | 83,733 | 44,868 | 220,397 | 19,115 | 6,505 | 34,015 | . 0 | 27,941 | 11,975 | 819,415 | 0 | 819,415 |

COMPANY: FLORIDA PUBLIC UTILITIES COMPANY - CONSOLIDATED ELECTRIC DIVISION SCHEDULE OF CAPITAL INVESTMENT, DEPRECIATION AND RETURN

SCHEDULE C-3 PAGE 2 OF 5

| ACTUAL I | FOR M | ONTHS |
|-----------------|--------|---------|
| ESTIMATI | ED FOR | RMONTHS |

January-20 July-20 THROUGH June-20 THROUGH December-20

BEGINNING OF PERIOD JANUARY FEBRUARY MARCH APRIL MAY JUNE JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER TOTAL INVESTMENT NONE DEPRECIATION BASE DEPRECIATION EXPENSE CUMULATIVE INVESTMENT LESS:ACCUMULATED DEPRECIATION NET INVESTMENT 6. AVERAGE NET INVESTMENT RETURN ON AVERAGE INVESTMENT EXPANSION FACTOR RETURN REQUIREMENTS 10. TOTAL DEPRECIATION EXPENSE AND RETURN REQUIREMENT NONE

COMPANY: FLORIDA PUBLIC UTILITIES COMPANY - CONSOLIDATED ELECTRIC DIVISION CONSERVATION PROGRAM COSTS

SCHEDULE C-3 PAGE 3 OF 5

ACTUAL FOR MONTHS ESTIMATED FOR MONTHS

January-20 THROUGH June-20 July-20 THROUGH December-2 THROUGH December-20

| | | _ | | | ACTUAL | | | | TOTAL | | ····· | E\$TI | MATED- | | | TOTAL | GRAND |
|----|-------|---|---------|----------|--------|--------|--------|--------|---------|--------|--------|-----------|---------|----------|----------|-----------|---------|
| | A. | ESTIMATED EXPENSE BY PROGRAM | JANUARY | FEBRUARY | MARCH | APRIL | MAY | JUNE | ACTUAL | JULY | AUGUST | SEPTEMBER | OCTOBER | NOVEMBER | DECEMBER | ESTIMATED | TOTAL |
| 1 | CV610 | Common | 56,503 | 103,565 | 65,426 | 36,425 | 84,527 | 57,918 | 404,364 | 40,917 | 40,917 | 40,917 | 40,917 | 40,917 | 40,917 | 245.500 | 649,864 |
| 2 | CV613 | Residential Energy Survey Program | 5,624 | 6,288 | 2,357 | 2,703 | 1,260 | 1,260 | 19,492 | 7,125 | 7,125 | 7,125 | 7,125 | 7,125 | 7,125 | 42,750 | 52,242 |
| 3 | CV616 | Commercial Energy Survey | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | Ó | . 0 |
| 4 | CV617 | Low Income Program | 0 | 0 | 862 | 0 | 0 | 0 | 862 | 508 | 508 | 508 | 508 | 508 | 508 | 3,050 | 3,912 |
| 5 | CV618 | Commercial Heating & Cooling Upgrade | 533 | 71 | 71 | 89 | 172 | 439 | 1,375 | 2,317 | 2,317 | 2,317 | 2,317 | 2,317 | 2,317 | 13,900 | 15,275 |
| 6 | CV619 | Residential Heating & Cooling Upgrade | 680 | 5,240 | 2,219 | 927 | 549 | 1,942 | 11,557 | 5,067 | 5,067 | 5,067 | 5,067 | 5,067 | 5.067 | 30,400 | 41,957 |
| 7 | CV621 | Commercial Indoor Efficient Lighting Rebate | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 8 | CV622 | | 0 | 0 | 0 | 0 | . 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | CV623 | Commercial Chiller Upgrade Program | 533 | 71 | 71 | 89 | 172 | 439 | 1,375 | 650 | 650 | 650 | 650 | 650 | 650 | 3,900 | 5,275 |
| | CV624 | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | CV625 | Solar Photovoltaic Program | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | CV626 | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3,750 | 3,750 | 3,750 | 3,750 | 3,750 | 3,750 | 22,500 | 22,500 |
| | CV627 | Affordable Housing Builders and Providers | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | CV628 | Commercial Reflective Roof Program | 815 | 378 | 378 | 396 | 173 | 1,113 | 3,253 | 1,225 | 1,225 | 1,225 | 1,225 | 1,225 | 1,225 | 7,350 | 10,603 |
| | CV629 | Commercial Energy Consultation | 174 | 1,539 | 424 | 0 | 0 | 0 | 2,137 | 942 | 942 | 942 | 942 | 942 | 942 | 5,650 | 7,787 |
| 16 | | | | | | | | | 0 | | | | | | | 0 | 0 |
| 17 | | Prior period audit adj. | | | • | | | | . 0 | | | | | • | | . 0 | 0 |
| 18 | | | | | | | | | 0 | | | | | | | 0 | 0 |
| 19 | | | | | | | | | | | | | | | | | |
| 20 | | | | | | | | | | | | | | | | | |
| 21 | | TOTAL ALL PROGRAMS | 64,862 | 117,152 | 71,808 | 40,629 | 86,853 | 63,111 | 444,415 | 62,500 | 62,500 | 62,500 | 62,500 | 62,500 | 62,500 | 375,000 | 819,415 |
| 22 | | | | | | | | | | | | | | | | | |
| 23 | | LESS AMOUNT INCLUDED | | | | | | | | | | | | | | | |
| 24 | | IN RATE BASE | | | | | | | | | | | | | | | |
| 25 | | | | | | | | | | | | | | | | | |
| 26 | | RECOVERABLE CONSERVATION | | | | | | | | | | | | | | | |
| 27 | | EXPENSES | 64,862 | 117,152 | 71,808 | 40,629 | 86,853 | 63,111 | 444,415 | 62,500 | 62,500 | 62,500 | 62,500 | 62,500 | 62,500 | 375,000 | 819,415 |
| | | | | - | | | | | | | | | | | | | |

COMPANY: FLORIDA PUBLIC UTILITIES COMPANY - CONSOLIDATED ELECTRIC DIVISION ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE UP AND INTEREST PROVISION

SCHEDULE C-3 PAGE 4 OF 5

| | ACTUAL FOR MONTHS ESTIMATED FOR MONTHS | January-20 July-20 | THROUGH THROUGH | June-20 December-20 | | | | | | | | | | | |
|----------|--|-----------------------|--------------------|------------------------|----------|----------|----------|----------|----------------|----------|-----------|----------|----------|----------|-----------|
| В. | CONSERVATION REVENUES | | JANUARY | FEBRUARY | MARCH | APRIL | MAY | JUNE | JULY | AUGUST | SEPTEMBER | OCTOBER | NOVEMBER | DECEMBER | TOTAL |
| 1, | RCS AUDIT FEES a. b. | | | | | | | | | | | | | | |
| 2. | CONSERVATION ADJ REVENUE (NET OF REVENUE TAXES) | | (60,033) | (57,679) | (53,711) | (55,755) | (57,090) | (68,233) | (82,595) | (80,368) | (80,602) | (67,750) | (65,520) | (67,082) | (796,418) |
| 3. 4. | TOTAL REVENUES PRIOR PERIOD TRUE-UP-ADJ | | (60,033) | (57,679) | (53,711) | (55,755) | (57,090) | (68,233) | (82,595) | (80,368) | (80,602) | (67,750) | (65,520) | (67,082) | (796,418) |
| | NOT APPLICABLE TO PERIOD | | 16,671 | 16,671 | 16,671 | 16,671 | 16,671 | 16,671 | 16,67 1 | 16,671 | 16,671 | 16,671 | 16,671 | 16,667 | 200,048 |
| 5, 6. | CONSERVATION REVENUES APPLICABLE TO PERIOD CONSERVATION EXPENSES | | (43,362) | (41,008) | (37,040) | (39,084) | (40,419) | (51,562) | (65,924) | (63,697) | (63,931) | (51,079) | (48,849) | (50,415) | (596,370) |
| | (FORM C-3,PAGE 3) | | 64,862 | 117,152 | 71,808 | 40,629 | 86,853 | 63,111 | 62,500 | 62,500 | 62,500 | 62,500 | 62,500 | 62,500 | 819,415 |
| 7. | TRUE-UP THIS PERIOD | | 21,500 | 76,144 | 34,768 | 1,545 | 46,434 | 11,549 | (3,424) | (1,197) | (1,431) | 11,421 | 13,651 | 12,085 | 223,045 |
| 8. | INTEREST PROVISION THIS PERIOD (C-3.PAGE 5) | | 268 | 303 | 390 | 245 | 39 | 26 | 24 | 22 | 21 | 20 | 19 | 19 | 1,396 |
| 9. | TRUE-UP & INTEREST PROVISION | | 200,048 | . 205,145 | 264,921 | 283,408 | 268,527 | 298,329 | 293,233 | 273,162 | 255,316 | 237,235 | 232,005 | 229,004 | 200,048 |
| 10. | PRIOR TRUE-UP REFUNDED (COLLECTED) | | (16,671) | (16,671) | (16,671) | (16,671) | (16,671) | (16,671) | (16,671) | (16,671) | (16,671) | (16,671) | (16,671) | (16,667) | (200,048) |
| 11. | END OF PERIOD TOTAL NET TRUE | | | | | | | | | | | | | | 0 |
| | UP (SUM OF LINES 7,8,9,10) | - | 205,145 | 264,921 | 283,408 | 268,527 | 298,329 | 293,233 | 273,162 | 255,316 | 237,235 | 232,005 | 229,004 | 224,441 | 224,441 |

COMPANY: FLORIDA PUBLIC UTILITIES COMPANY - CONSOLIDATED ELECTRIC DIVISION ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE UP AND INTEREST PROVISION

ACTUAL FOR MONTHS ESTIMATED FOR MONTHS January-20

July-20

THROUGH June-20

| THROUGH | December-20 |
|---------|-------------|
| | |
| | |

| | | JANUARY | FEBRUARY | MARCH | APRIL | MAY | JUNE | JULY | _AUGUST | SEPTEMBER | OCTOBER | NOVEMBER | DECEMBER | TOTAL |
|-----|-----------------------------------|---------|----------|---------|---------|---------|---------|---------|---------|-----------|---------|----------|----------|---------|
| C. | INTEREST PROVISION | | | | | | | | | | | | | |
| 1. | BEGINNING TRUE-UP (LINE B-9) | 200,048 | 205,145 | 264,921 | 283,408 | 268,527 | 298,329 | 293,233 | 273,162 | 255,316 | 237,235 | 232,005 | 229.004 | 224,441 |
| 2. | ENDING TRUE-UP BEFORE INTEREST | | | | | | | | | | | | , | • |
| | (LINE B7+B9+B10) | 204,877 | 264,618 | 283,018 | 268,282 | 298,290 | 293,207 | 273,138 | 255,294 | 237,214 | 231,985 | 228,985 | 224,422 | 223,045 |
| 3. | TOTAL BEG. AND ENDING TRUE-UP | 404,925 | 469,763 | 547.939 | 551,690 | 566,817 | 591,536 | 566.371 | 528,456 | 492,530 | 469,220 | 460.990 | 453,426 | 447,486 |
| 4. | AVERAGE TRUE-UP (LINE C-3 X 50 %) | 202,463 | 234,882 | 273,970 | 275,845 | 283,409 | 295,768 | 283,186 | 264,228 | 246,265 | 234,610 | 230,495 | 226,713 | 223,743 |
| 5. | INTEREST RATE-FIRST DAY OF | | | | | · | · | | , | | | | | , |
| | REPORTING BUSINESS MONTH | 1.59% | 1.59% | 1.51% | 1.91% | 0.22% | 0.11% | 0.10% | 0.10% | 0.10% | 0.10% | 0.10% | 0.10% | |
| 6. | INTEREST RATE-FIRST DAY OF | | | | | | | | | | | | | |
| | SUBSEQUENT BUSINESS MONTH | 1.59% | 1.51% | 1.91% | 0.22% | 0.11% | 0.10% | 0.10% | 0.10% | 0.10% | 0.10% | 0.10% | 0.10% | |
| 7. | TOTAL (LINE C-5 + C-6) | 3.18% | 3.10% | 3.42% | 2.13% | 0.33% | 0.21% | 0.20% | 0.20% | 0.20% | 0.20% | 0.20% | 0.20% | |
| 8. | AVG INTEREST RATE (C-7 X 50%) | 1.59% | 1,55% | 1,71% | 1.07% | 0.17% | 0.11% | 0.10% | 0.10% | | 0.10% | | 0.10% | |
| 9. | MONTHLY AVERAGE INTEREST RATE | 0.133% | 0.129% | 0.143% | 0.089% | 0.014% | 0.009% | 0.008% | 0.008% | 0.008% | 0.008% | | 0.008% | |
| 10. | INTEREST PROVISION | | | | | | | | | | | | | |
| | (LINE C-4 X C-9) | 268 | 303 | 390 | 245 | 39 | 26 | 24 | 22 | 21 | 20 | 19 | 19 | 1,396 |

COMPANY: FLORIDA PUBLIC UTILITIES COMPANY - CONSOLIDATED ELECTRIC DIVISION CALCULATION OF CONSERVATION REVENUES

FOR THE PERIOD January-20 THROUGH December-21

| | | KWH/THERM | | |
|------|-----------------|--------------------|------------------------------|----------|
| | | SALES (000) | CONSERVÀTION ADJUSTMENT REVE | |
| | MONTH | (NET OF 3RD PARTY) | (NET OF REVENUE TAXES) | RATE |
| | | | | |
| 2020 | JANUARY | 50,430 | 60,033 | ACTUAL |
| | FEBRUARY | 50,331 | 57,679 | ACTUAL |
| | MARCH | 40,566 | 53,711 | ACTUAL |
| | APRIL | 42,456 | 55,755 | ACTUAL |
| | MAY | 43,068 | 57,090 | ACTUAL |
| | JUNE | 51,432 | 68,233 | ACTUAL |
| | JULY | 62,443 | 82,595 | 0.132272 |
| | AUG U ST | 60,760 | 80,368 | 0.132271 |
| | SEPTEMBER | 60,937 | 80,602 | 0.132271 |
| | OCTOBER | 51,220 | 67,750 | 0.132273 |
| | NOVEMBER | 49,534 | 65,520 | 0.132272 |
| | DECEMBER | 50,715 | 67,082 | 0.132272 |
| | SUB-TOTAL | 613,893 | 796,418_ | |
| 2021 | JANUARY | 51,505 | 76,935 · | 0.149374 |
| | FEBRUARY | 50,470 | 75,390 | 0.149374 |
| | MARCH | 40,498 | 60,493 | 0.149374 |
| | APRIL | 43,348 | 64,751 | 0.149374 |
| | MAY | 45,903 | 68,568 | 0.149374 |
| | JUNE | 58,212 | 86,954 | 0.149374 |
| | JULY | 60,965 | 91,066 | 0.149374 |
| | AUGUST | 61,345 | 91,634 | 0.149374 |
| | SEPTEMBER | 64,797 | 96,790 | 0.149374 |
| | OCTOBER | 62,428 | 93,251 | 0.149374 |
| | NOVEMBER | 50,445 | 75,352 | 0.149374 |
| | DECEMBER | 52,391 | 78,258 | 0.149374 |
| | SUB-TOTAL | 642,308_ | 959,442 | |
| | TOTALS | 1,256,201 | 1,755,860 | |

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DOCKET NO. 20200002-EG
FLORIDA PUBLIC UTILITIES COMPANY
(GSR-1)
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Program

- 1. Residential Energy Survey Program
- 2. Commercial Heating and Cooling Upgrade Program
- 3. Residential Heating and Cooling Upgrade Program
- 4. Commercial Chiller Upgrade Program
- 5. Conservation Demonstration and Development Program
- 6. Low Income Energy Outreach Program
- 7. Commercial Reflective Roof Program
- 8. Commercial Energy Consultation Program

EXHIBIT NO. ______
DOCKET NO. 20200002-EG
FLORIDA PUBLIC UTILITIES CO. (GSR-1)
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Residential Energy Survey Program

PROGRAM DESCRIPTION:

The objective of the Residential Energy Survey Program is to provide FPUC's residential customers with energy conservation advice that encourages the implementation of efficiency measures resulting in energy savings for the customer. These measures, once implemented, also lower FPUC's energy requirements and improve operating efficiencies. FPUC views this program as a way of promoting the installation of cost-effective conservation features. During the survey process, the customer is provided with specific whole-house recommendations and two LED bulbs.

PROGRAM PROJECTIONS:

For the twelve-month period of January 2021 to December 2021, the Company estimates that 150 residential surveys will be conducted. Fiscal expenditures for 2021 are projected to be \$97,500.00 For January 2021 through December 2021, the goal for the number of program participants is 100.

PROGRAM ACTIVITY AND EXPENDITURES:

From January 2020 through June 2020, 24 surveys were performed and actual expenditures were \$19,492. We estimate that another 26 surveys will be performed between July 2020 and December 2020. Projected program costs as filed for July 2020-December 2020 are \$42,750.

PROGRAM SUMMARY:

This program provides participating customers with the information needed to determine which energy saving measures are best suited to their individual needs and requirements. Due to the limitations of COVID-19 we are not sure we will be able to perform in home energy audits for the remainder of the year. We stopped going into homes in early March. We are conducting telephone audits and have an online do it yourself audit.

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FLORIDA PUBLIC UTILITIES COMPANY CONSOLIDATED ELECTRIC DIVISION PROGRAM DESCRIPTION AND SUMMARY

SCHEDULE C-5 PAGE 3 OF 9

PROGRAM TITLE:

Commercial Heating and Cooling Upgrade Program

PROGRAM DESCRIPTION:

This program is directed at reducing the rate of growth in peak demand and energy throughout FPUC's commercial sector by providing rebates to small commercial customers (commercial establishments with a maximum of 5 ton units). The program will do this by increasing the saturation of high-efficiency heat pumps and air conditioners. The program requires that customer install a high-efficiency central air conditioning system or heat pump with a minimum 15 SEER.

PROGRAM PROJECTIONS:

For the twelve-month period of January to December 2021, the Company estimates that 5 Commercial Heating and Cooling allowances will be paid. Fiscal expenditures for 2021 are projected to be \$7,800.

PROGRAM ACTIVITY AND EXPENDITURES:

From January 2020 through June 2020, no Commercial Heating and Cooling allowances were paid and actual expenditures were \$1,375. We estimate that 5 Commercial Heating and Cooling allowances will be paid between July 2020 and December 2020. For July 2020 through December 2020 the projected expenses as filed are \$13,900. For January 2020 through December 2020, the goal for the number of program participants is 10.

PROGRAM SUMMARY:

This program provides an opportunity for FPUC commercial customers to install a more energy efficient heating and cooling system with the results being a decrease in energy consumption as well as a reduction in weather-sensitive peak demand for FPUC. We feel confident that by continuing to advertise the benefits of this program through our Energy Survey Program, bill inserts, promotional materials and social media platforms, we will see a higher participation level.

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Residential Heating and Cooling Efficiency Upgrade Program

PROGRAM DESCRIPTION:

This program is directed at reducing the rate of growth in peak demand and energy throughout FPUC's electricity service territories. The program will do this by increasing the saturation of high-efficiency heat pumps and central air conditioning systems. The program requires that customer install a high-efficiency central air conditioning system or heat pump with a minimum 15 SEER. The Residential Heating & Cooling Efficiency Upgrade Program focuses in two areas. The first is to incent customers operating inefficient heat pumps and air conditioners to replace them with more efficient units. The program also incents customers with resistance heating to install a new heat pump. The second area of focus for the program is to incent customers that are replacing a heat pump or air conditioner that has reached the end of its life with a more efficient heat pump or air conditioner than is required by codes and standards. The incentive to install a more efficient heat pump or air conditioner also applies to heat pumps and air conditioners being installed in new construction.

PROGRAM PROJECTIONS:

For the twelve-month period of January to December 2021, the Company estimates that 120 Residential Heating and Cooling allowances will be paid. Fiscal expenditures for 2021 are projected to be \$50,300.

PROGRAM ACTIVITY AND EXPENDITURES:

From January 2020 through June 2020, 57 Residential Heating and Cooling allowances were paid and actual expenditures were \$11,557. We estimate that another 43 Residential Heating and Cooling allowances will be paid between July 2020 and December 2020. For July 2020 through December 2020 the projected expenses as filed are \$30,400.

PROGRAM SUMMARY:

This program provides an opportunity for FPUC customers' to install a more energy efficient heating and cooling system with the results being a decrease in energy consumption as well as a reduction in weather-sensitive peak demand for FPUC. We feel confident that by continuing to advertise the benefits of this program we will continue to see a high participation level.

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Commercial Chiller Upgrade Program

PROGRAM DESCRIPTION:

The program is directed at reducing the rate of growth in peak demand and energy throughout FPUC's commercial/industrial sector. To serve this purpose, this program requires that commercial/industrial customers replace existing chillers with a more efficient system. By doing so, they will qualify for an incentive of up to \$175 per kW of additional savings above the minimum efficiency levels. The program covers water-cooled centrifugal chillers, water-cooled scroll or screw chillers, and air-cooled electric chillers. Minimum qualifications for efficiency exist for each of the chiller types based on size and are presented in the participation standards section of this program description.

PROGRAM PROJECTIONS:

For the twelve-month period of January to December 2021, the Company estimates that 2 Commercial Chiller Upgrades rebate will be paid. Fiscal expenditures for 2021 are projected to be \$7,800.

PROGRAM ACTIVITY AND EXPENDITURES:

From January 2020 through June 2020, no Commercial Chiller Upgrade allowances were paid and actual expenditures were \$1,375. We estimate that 1 Commercial Chiller Upgrade rebate will be paid between July 2020 and December 2020. For July 2020 through December 2020 the projected expenses as filed are \$3,900.

PROGRAM SUMMARY:

Interested customers will send project proposals to Florida Public Utilities Company and a representative will schedule an on-site visit for inspection prior to installation. After the project is completed, a Florida Public Utilities Company representative will conduct an on-site inspection. By following the guidelines, the customer will qualify for the rebate.

EXHIBIT NO. _____ DOCKET NO. 20200002-EG FLORIDA PUBLIC UTILITIES CO. (GSR-1) Page 16 of 20

Conservation Demonstration and Development Program

PROGRAM DESCRIPTION:

The primary purpose of the Conservation Demonstration and Development (CDD) program is to pursue research, development, and demonstration projects that are designed to promote energy efficiency and conservation. This program will supplement and complement the other demand-side management programs offered by Florida Public Utilities Company. The CDD program is meant to be an umbrella program for the identification, development, demonstration, and evaluation of promising new end-use technologies. The CDD program does not focus on any specific end-use technology but, instead, will address a wide variety of energy applications.

PROGRAM PROJECTIONS:

For the twelve-month period of January to December 2021, the Company estimates that they will engage in at least 3 CDD projects approved in our new DSM plan. Fiscal expenditures for 2021 are projected to be \$52,850.

PROGRAM ACTIVITY AND EXPENDITURES:

From January 2020 through June 2020 actual expenditures were \$0. For July 2020 through December 2020 the projected expenses as filed are \$22,500.

PROGRAM SUMMARY:

Per the Company's 2015 Demand Side Management Plan (approved by ORDER NUMBER PSC-15-0326-PAA-EG), FPUC will notify the Florida Public Service Commission of any CDD project that exceeds \$15,000. FPU wishes to test the viability of using battery storage technology to improve customer's electric system reliability and resiliency (see Exhibit A). In addition, the pilot will test whether the technology can be used to lower FPU's power supply cost and test the viability of using storage batteries to integrate renewables into FPU's power purchase portfolio. Florida Public Utilities Company will limit the total CDD expenditures to a maximum of \$75,000 per year. Costs for CDD projects that meet the program's criteria for acceptance will be charged to Energy Conservation Cost Recovery account.

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FLORIDA PUBLIC UTILITIES COMPANY CONSOLIDATED ELECTRIC DIVISION PROGRAM DESCRIPTION AND SUMMARY

SCHEDULE C-5 PAGE 7 OF 9

PROGRAM TITLE:

Low Income Program

PROGRAM DESCRIPTION:

The Low Income Energy Outreach Program is an educational program designed to enhance the effectiveness of existing weatherization programs for low-income households. FPUC's Low Income Energy Outreach Program partners with Department of Economic Opportunity approved Low Income Weatherization Program operators by offering Residential Energy Surveys scheduled by the Low Income Weatherization Program operators, weatherization contractor training, distributing energy efficiency educational literature to participants, and hosting energy conservation events customized for low income households.

PROGRAM PROJECTIONS:

For the twelve-month period of January to December 2021, fiscal expenditures are projected to be \$6,100.

PROGRAM ACTIVITY AND EXPENDITURES:

From January 2020 through June 2020 actual expenditures were \$862. For July 2020 through December 2020 the projected expenses as filed are \$3,050.

PROGRAM SUMMARY:

The main purpose of the Low Income Energy Outreach Program is to ensure that low income households are implementing all the necessary energy efficiency measures available. FPUC believes that by working with Weatherization Program operators, it is not only offering a valuable service to its Low Income residents, but that much needed thermal efficiency and weatherization improvements will be made. COVID-19 may have an impact on this program.

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Commercial Reflective Roof Program

PROGRAM DESCRIPTION:

The Commercial Reflective Roof Program is a new program that provides rebates to non-residential customers that either convert their existing roof to a cool roof or install a new cool roof on an existing building or a new building. The rebate covers up to 25% of the incremental cost of providing the cool roof compared to a standard roof. Rebates will be \$0.075 per sqft for new roofs on new or existing facilities and \$0.325 per sqft for roofs converting to a cool roof. Roofing material must be Energy Star certified in all cases. The program will reduce energy and demand required for cooling. Participation rates are measured per 1000 sq. ft. of roof. FPUC will work with roofing contractors to promote the program in a manner similar to the Residential and Commercial Heating & Cooling Upgrade Programs. The roofing contractors will provide copies of their proposal to provide roofing services for FPUC's customers. FPUC will inspect the roof before work begins and after the work is completed. FPUC will make the determination of which level of rebate will apply to the project and that the project qualifies for a rebate by using Energy Star certified materials.

PROGRAM PROJECTIONS:

For the twelve-month period of January to December 2021, the Company estimates that 10 Commercial Reflective Roof allowances will be paid. Fiscal expenditures for 2021 are projected to be \$15,350.

PROGRAM ACTIVITY AND EXPENDITURES:

From January 2020 through June 2020, 0 commercial roofing rebates was paid and actual expenditures were \$3,253. We estimate that 5 commercial roofing rebates will be paid between July 2020 and December 2020. For July 2020 through December 2020 the projected expenses as filed are \$7,350. For July 2020 through December 2020, the goal for the number of program participants is 10.

PROGRAM SUMMARY:

The program started upon approval of FPUC's 2015 DSM Plan and Program Standards. We feel confident that by advertising the benefits of this program through our Energy Survey Program, bill inserts, promotional materials and social media platforms, we will begin to receive participants in this program.

EXHIBIT NO. ______ DOCKET NO. 20200002-EG FLORIDA PUBLIC UTILITIES CO. (GSR -1) Page 19 of 20

FLORIDA PUBLIC UTILITIES COMPANY CONSOLIDATED ELECTRIC DIVISION PROGRAM DESCRIPTION AND SUMMARY

SCHEDULE C-5 PAGE 9 OF 9

PROGRAM TITLE:

Commercial Energy Consultation Program

PROGRAM DESCRIPTION:

The Florida Public Utilities Company Commercial Energy Consultation Program is designed to directly communicate the availability of the commercial DSM programs to commercial customers. This program allows for FPUC energy conservation representatives to conduct commercial site visits to educate customers about FPUC's commercial DSM programs, assess the potential for applicable DSM Programs, conduct an electric bill review, offer commercial energy savings suggestions, and inform customer about FPUC's commercial online energy efficiency resources and tools.

PROGRAM PROJECTIONS:

For the twelve-month period of January to December 2021, fiscal expenditures are projected to be \$8,300.

PROGRAM ACTIVITY AND EXPENDITURES:

From January 2020 through June 2020 3 commercial consultations were completed. The actual expenditures were \$2,137. For July 2020 through December 2020 the projected expenses as filed are \$5,650. The goal for the program is 10 participants.

PROGRAM SUMMARY:

In recent research of commercial/industrial customers, consistent response for areas of improvement from this class of customer include individualized attention and service in helping them improve their cost of operation and efficiency. We have built trusting relationships with many of these customers by offering education on new technologies and by offering expertise in energy conservation. This work will continue to benefit FPUC and its rate payers. COVID-19 has limited our ability to go into a business from early March through the end of 2020.

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DOCKET NO. 20200002-EG ECCR 2019 TRUE-UP EXHIBIT MRR-1

TAMPA ELECTRIC COMPANY SCHEDULES SUPPORTING CONSERVATION COST RECOVERY FACTOR

JANUARY 2019 - DECEMBER 2019

ACTUAL

FLORIDA PUBLIC SERVICE COMMISSION

DOCKET: 20200002-EG EXHIBIT: 14

PARTY: MRR-1

DESCRIPTION: Schedules supporting cost recovery factor, actual January 2019 –

December 2019

CONSERVATION COST RECOVERY

INDEX

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| CT-3 | Summary of Expenses and Calculation of True-up and Interest Provision | 18 |
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TAMPA ELECTRIC COMPANY Energy Conservation Adjusted Net True-up For Months January 2019 through December 2019

End of Period True-up

Principal \$10,891,630

Interest \$56,528

Tax Reform Refund \$4,959,442

Tax Reform Refund Interest \$3,422

Total \$15,911,022

Less: Projected True-up

(Last Projected Conservation Hearing)

Principal \$7,664,926

Interest \$57,065

Total \$7,721,991

Adjusted Net True-up \$8,189,031

SCHEDULE CT-2 Page 1 of 4

TAMPA ELECTRIC COMPANY Analysis of Energy Conservation Program Costs Actual vs. Projected For Months January 2019 through December 2019

| Description | Actual | Projected | Difference |
|--|----------------|----------------|---------------|
| 1 Capital Investment | \$1,134,066 | \$1,143,091 | (\$9,025) |
| 2 Payroll | \$3,289,314 | \$3,765,103 | (\$475,789) |
| 3 Materials and Supplies | \$287,307 | \$453,050 | (\$165,743) |
| 4 Outside Services | \$2,027,087 | \$1,647,470 | \$379,617 |
| 5 Advertising | \$1,072,852 | \$772,647 | \$300,205 |
| 6 Incentives | \$31,519,743 | \$33,520,526 | (\$2,000,783) |
| 7 Vehicles | \$137,769 | \$142,600 | (\$4,831) |
| 8 Other | \$4,970,581 | \$6,221,112 | (\$1,250,531) |
| 9 Subtotal | \$44,438,719 | \$47,665,599 | (\$3,226,880) |
| Less: LED Street and Outdoor 10 Conversion Program | (\$116,674) | (\$141,148) | \$24,474 |
| 11 Less: Renewable Revenues | (\$149,440) | (\$152,808) | \$3,368 |
| 12 Total | \$44,172,605 | \$47,371,643 | (\$3,199,038) |
| 13 Less: Renewable Program | (\$184,077) | (\$321,630) | \$137,553 |
| 14 Total Program Costs | \$43,988,528 | \$47,050,013 | (\$3,061,485) |
| 15 Beginning of Period True-up | \$2,738,782 | \$2,738,782 | \$0 |
| Overrecovery 16 Amounts included in Base Rates | \$0 | \$0 | \$0 |
| 17 Conservation Adjustment Revenues | (\$57,618,940) | (\$57,453,721) | (\$165,219) |
| 18 True-up Before Interest | \$10,891,630 | \$7,664,926 | \$3,226,704 |
| 19 Tax Reform Refund | \$4,959,442 | \$0 | \$4,959,442 |
| 20 Tax Reform Refund Interest | \$3,422 | \$0 | \$3,422 |
| 21 Interest Provision | \$56,528 | \$57,065 | (\$537) |
| 22 End of Period True-up | \$15,911,022 | \$7,721,991 | \$8,189,031 |

TAMPA ELECTRIC COMPANY Actual Conservation Program Costs per Program For Months January 2019 through December 2019

| | Program Name | Capital Investment | Payroll & Benefits | Materials & Supplies | Outside Services | Advertising | Incentives | Vehicles | Other | Program Revenues | Total |
|----------------------------|---|-----------------------|-----------------------|-------------------------|---------------------|-------------|------------|----------|-----------|---------------------|------------|
| 12000359 | Residential Walk-Through Energy Audit | 0 | 943,858 | 11,650 | 252 | 459,628 | 0 | 66,474 | 20,104 | 0 | 1,501,966 |
| 12000353-12000355 | Residential Customer Assisted Audit | 0 | 4,120 | 0 | 398,000 | 40,333 | 0 | 48 | 64 | 0 | 442,565 |
| 12000357, 12000369 | Residential Computer Assisted Audit | 0 | 311 | 269 | 0 | 0 | 0 | 0 | 289 | 0 | 869 |
| 12000381 | Residential Ceiling Insulation | 0 | 51,119 | 127 | 0 | 0 | 140,695 | 565 | 1,939 | 0 | 194,445 |
| 12000391 | Residential Duct Repair | 0 | 35,572 | 115 | 0 | 0 | 177,870 | 708 | 925 | 0 | 215,191 |
| 12000419 | Residential Electronically Commutated Motors | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12000375 | Energy Education, Awareness and Agency Outre | 8,451 | 24,276 | 662 | 38,803 | 0 | 0 | 260 | 9,454 | 0 | 81,906 |
| 12004152 | Energy Star Multi-Family | 0 | 122 | 0 | 0 | 0 | 85,800 | 67 | 2,009 | 0 | 87,997 |
| 12000431 | Energy Star for New Homes | 0 | 26,933 | 0 | 0 | 0 | 721,650 | 225 | 5,117 | 0 | 753,925 |
| 12000349 | Residential Heating and Cooling | 0 | 82,471 | 0 | 0 | 0 | 491,130 | 215 | 3,151 | 0 | 576,968 |
| 12000425 | Neighborhood Weatherization | 0 | 320,680 | 192,267 | 371,367 | 10,000 | 1,081,973 | 5,209 | 5,622 | 0 | 1,987,118 |
| 12000433 | Energy Planner | 1,125,614 | 781,244 | 30,304 | 515,668 | 423,782 | 0 | 45,002 | 112,416 | 0 | 3,034,030 |
| 12000365 | Residential Wall Insulation | 0 | 115 | 0 | 0 | 0 | 76 | 34 | 0 | 0 | 225 |
| 12000367 | Residential Window Replacement | 0 | 79,021 | 0 | 0 | 0 | 718,379 | 460 | 2,311 | 0 | 800,172 |
| 12000421 | Residential HVAC Re-Commissioning | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12000373 | Residential Window Film | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12000351 | Prime Time | 0 | 6,921 | 0 | 15,540 | 0 | 0 | 0 | 270 | 0 | 22,731 |
| 12000363 | Commercial/Industrial Audit (Free) | 0 | 292,229 | 5,134 | (421) | 38,360 | 0 | 2,887 | 12,856 | 0 | 351,045 |
| 12000361 | Comprehensive Commercial/Industrial Audit (Pa | 0 | 389 | 0 | 0 | 750 | 0 | 11 | 0 | 0 | 1,149 |
| 12000397 | Commercial Ceiling Insulation | 0 | 116 | 0 | 0 | 0 | 1,943 | 0 | 0 | 0 | 2,059 |
| 12000411 | Commercial Chiller | 0 | 60 | 0 | 0 | 0 | 28,455 | 0 | 0 | 0 | 28,515 |
| 12000371 | Cogeneration | 0 | 32,563 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 32,563 |
| 12000389 | Conservation Value | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12000443 | Cool Roof | 0 | 24,604 | 0 | 0 | 0 | 108,426 | 55 | 0 | 0 | 133,085 |
| 12000429 | Commercial Cooling | 0 | 143 | 0 | 0 | 0 | 1,932 | 0 | 205 | 0 | 2,281 |
| 12000409 | Demand Response | 0 | 7,082 | 0 | 0 | 0 | 3,890,905 | 267 | 3,715 | 0 | 3,901,968 |
| 12000377 | Commercial Duct Repair | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12000441 | Commercial ECM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12000379 | Industrial Load Management (GSLM 2&3) | 0 | 78,839 | 24,910 | 792 | 0 | 18,175,509 | 13,736 | 13,896 | 0 | 18,307,682 |
| 12004386 | LED Street and Outdoor Conversion Program | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4,632,421 | (116,674) | 4,515,747 |
| 12000385 | Lighting Conditioned Space | 0 | 69,382 | 0 | 0 | 0 | 2,309,750 | 1,061 | 3,208 | 0 | 2,383,402 |
| 12003201 | Lighting Non-Conditioned Space | 0 | 47,222 | 0 | 0 | 0 | 120,742 | 219 | 508 | 0 | 168,691 |
| 12000413 | Lighting Occupancy Sensors | 0 | 176 | 0 | 0 | 0 | 8,020 | 0 | 0 | 0 | 8,196 |
| 12000383 | CILM (GSLM 1) | 0 | 438 | 0 | 0 | 0 | 6,615 | 0 | 0 | 0 | 7,053 |
| 12000415 | Refrigeration Anti-Condensate Control | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12000387 | Standby Generator | 0 | 34,238 | 2,824 | 168,606 | 0 | 3,449,871 | 117 | 25,098 | 0 | 3,680,754 |
| 12003202 | Thermal Energy Storage | 0 | 121 | 0 | 157,700 | 0 | 0 | 0 | 100 | 0 | 157,921 |
| 12000399 | Commercial Wall Insulation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12000417 | Commercial Water Heating | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12000427 | Conservation Research and Development | 0 | 3,384 | 18,905 | 2,923 | 0 | 0 | 132 | 69 | 0 | 25,413 |
| 12000393 | Renewable Energy Program | 0 | 10,619 | 0 | 322,756 | 0 | 0 | 0 | 142 | (149,440) | 184,077 |
| 12000403-12000407,12000423 | Renewable Enery Systems Initiative | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12000445 | Commercial ERV | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12000437 | Commercial Exit Signs | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12000439 | Commercial HVAC Re-commisssioning | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12000401 | Commercial Motors | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12000435 | Commercial Roof Insulation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12000395 | Commercial Window Film | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12000347 | Common Expenses | 0 | 330,946 | 140 | 35,101 | 100,000 | 0 | 17 | 114,691 | 0 | 580,895 |
| | Total All Programs | 1,134,066 | 3,289,314 | 287,307 | 2,027,087 | 1,072,852 | 31,519,743 | 137,769 | 4,970,581 | (266,114) | 44,172,605 |
| | Less Renewable Energy Program | 0 | 10,619 | 0 | 322,756 | 0 | 0 | 0 | 142 | (149,440) | 184,077 |
| | Total Less Renewable Energy Program | 1,134,066 | 3,278,694 | 287,307 | 1,704,331 | 1,072,852 | 31,519,743 | 137,769 | 4,970,439 | (116,674) | 43,988,528 |

DOCKET NO. 20200002-EG FINAL ECCR 2019 TRUE-UP EXHIBIT MRR-1, SCHEDULE CT-2, PAGE 3 OF 4

TAMPA ELECTRIC COMPANY
Conservation Program Costs per Program
Variance - Actual vs. Projected
For Months January 2019 through December 2019

| | Program Name | Capital Investment | Payroll & Benefits | Materials & Supplies | Outside Services | Advertising | Incentives | Vehicles | Other | Program Revenues | Total |
|--------------------|--|-----------------------|-----------------------|-------------------------|---------------------|-------------|-------------|----------|-------------|---------------------|-------------|
| 12000359 | Residential Walk-Through Energy Audit | 0 | (181,157) | 2,452 | 252 | 62,063 | 0 | (2,697) | (7,505) | 0 | (126,592) |
| 12000353-12000355 | Residential Customer Assisted Audit | 0 | (2,379) | 0 | 398,000 | 20,000 | 0 | 48 | (398,085) | 0 | 17,584 |
| 12000357, 12000369 | Residential Computer Assisted Audit | 0 | (493) | 0 | 0 | 0 | 0 | 0 | (61) | 15 | (539) |
| 12000381 | Residential Ceiling Insulation | 0 | (2,710) | 93 | 0 | 0 | 5,918 | 146 | 945 | 0 | 4,392 |
| 12000391 | Residential Duct Repair | 0 | (3,172) | 81 | 0 | 0 | 18,315 | (400) | 85 | 0 | 14,910 |
| 12000419 | Residential Electronically Commutated Motors | 0 | 0 | 0 | (105) | 0 | (115) | 0 | 0 | 0 | (220) |
| 12000375 | Energy Education, Awareness and Agency Outreac | (2,356) | (48,435) | (1,554) | 24,073 | 0 | 0 | (940) | (226) | 0 | (29,438) |
| 12004152 | P. Energy Star Multi Family | 0 | (556) | 0 | 0 | 0 | 4,550 | 67 | 999 | 0 | 5,059 |
| 12000431 | Energy Star for New Homes | 0 | (2,657) | 0 | 0 | 0 | (97,750) | 16 | (970) | 0 | (101,361) |
| 12000349 | Residential Heating and Cooling | 0 | 2,586 | 0 | 0 | 0 | 32,130 | (22) | 622 | 0 | 35,317 |
| 12000425 | Neighborhood Weatherization | 0 | (107,241) | (64,375) | 9,827 | 10,000 | (899,078) | 1,193 | 2,283 | 0 | (1,047,391) |
| 12000433 | B Energy Planner | (6,670) | (57,784) | 1,028 | 36,675 | 116,793 | 0 | (16) | (25,043) | 0 | 64,983 |
| 12000365 | Residential Wall Insulation | 0 | 5 | 0 | 0 | 0 | (281) | 34 | 0 | 0 | (242) |
| 12000367 | Residential Window Replacement | 0 | 4,411 | 0 | 0 | 0 | 11,116 | (13) | 1,478 | 0 | 16,993 |
| 12000351 | Prime Time | 0 | 1,897 | 0 | 3,736 | 0 | 0 | 0 | (180) | 0 | 5,453 |
| 12000363 | 3 Commercial/Industrial Audit (Free) | 0 | (29,177) | (934) | 0 | (8,651) | 0 | (370) | 938 | 0 | (38,193) |
| 12000361 | Comprehensive Commercial/Industrial Audit (Paid) | 0 | (97) | 0 | (500) | 0 | 0 | (69) | 0 | 75 | (592) |
| 12000397 | Commercial Ceiling Insulation | 0 | (606) | 0 | 0 | 0 | (2,261) | (100) | 0 | 0 | (2,967) |
| 12000411 | Commercial Chiller | 0 | (633) | 0 | 0 | 0 | (10,500) | (75) | 0 | 0 | (11,208) |
| 12000371 | Cogeneration | 0 | (10,261) | 0 | 0 | 0 | 0 | (150) | 0 | 0 | (10,411) |
| 12000389 | Conservation Value | 0 | (1,232) | 0 | 0 | 0 | 0 | (25) | 0 | 0 | (1,257) |
| 12000443 | 3 Cool Roof | 0 | (13,388) | 0 | 0 | 0 | (20,925) | (278) | 0 | 0 | (34,591) |
| 12000429 | Commercial Cooling | 0 | (512) | 0 | 0 | 0 | 1,207 | (75) | 205 | 0 | 826 |
| 12000409 | Demand Response | 0 | (12,156) | 0 | 0 | 0 | 0 | (349) | 691 | 0 | (11,814) |
| 12000377 | Commercial Duct Repair | 0 | (280) | 0 | 0 | 0 | (450) | 0 | 0 | 0 | (730) |
| 12000441 | Commercial ECM | 0 | (881) | 0 | 0 | 0 | (2,520) | (20) | 0 | 0 | (3,421) |
| 12000379 | Industrial Load Management (GSLM 2&3) | 0 | 63,724 | 0 | 0 | 0 | (481,204) | (450) | 898 | 0 | (417,032) |
| 12004386 | LED Street and Outdoor Conversion Program | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (834,433) | 24,474 | (809,959) |
| 12000385 | Lighting Conditioned Space | 0 | (12,254) | 0 | 0 | 0 | (38,416) | 213 | 1,512 | 0 | (48,944) |
| 12003201 | Lighting Non-Conditioned Space | 0 | (22,128) | 0 | 0 | 0 | (184,381) | (142) | (746) | 0 | (207,397) |
| 12000413 | B Lighting Occupancy Sensors | 0 | (892) | 0 | 0 | 0 | (2,580) | 0 | 0 | 0 | (3,472) |
| 12000383 | 3 CILM (GSLM 1) | 0 | (4,701) | 0 | (41,380) | 0 | 0 | 0 | (1,380) | 0 | (47,461) |
| 12000415 | Refrigeration Anti-Condensate Control | 0 | (211) | 0 | 0 | 0 | (1,500) | (25) | 0 | 0 | (1,736) |
| 12000387 | Standby Generator | 0 | (10,816) | (2,988) | 21,183 | 0 | (82,060) | (300) | (518) | 0 | (75,499) |
| 12003202 | ? Thermal Energy Storage | 0 | (1,793) | 0 | 156,516 | 0 | (250,000) | (100) | 1 | 0 | (95,376) |
| 12000399 | Commercial Wall Insulation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12000417 | Commercial Water Heating | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12000427 | Conservation Research and Development | 0 | (11,919) | (99,095) | (41,277) | 0 | 0 | 100 | 69 | 0 | (152,122) |
| 12000393 | Renewable Energy Program | 0 | (5,189) | (500) | (135,000) | 0 | 0 | (50) | (182) | 3,368 | (137,553) |
| 12000347 | Common Expenses | 0 | (2,702) | 49 | (52,383) | 100,000 | 0 | 17 | 7,981 | 0 | 52,962 |
| | Total All Programs | (9,025) | (475,789) | (165,743) | 379,617 | 300,205 | (2,000,783) | (4,831) | (1,250,621) | 27,932 | (3,199,038) |
| | Less Renewable Energy Program | 0 | (5,189) | (500) | (135,000) | 0 | 0 | (50) | (182) | 3,368 | (137,553) |
| | Total Less Renewable Energy Program | (9,025) | (470,601) | (165,243) | 514,617 | 300,205 | (2,000,783) | (4,781) | (1,250,439) | 24,564 | (3,061,485) |

SCHEDULE CT-2 Page 4 of 4

TAMPA ELECTRIC COMPANY

Description for Accounts

For Months January 2019 through December 2019

| Internal Order | Program Name |
|----------------|--|
| | • |
| 12000359 | Residential Walk-Through Energy Audit |
| 12000355 | Residential Customer Assisted Audit |
| 12000357 | Residential Computer Assisted Audit |
| 12000369 | Residential Computer Assisted Audit |
| 12000363 | Commercial/Industrial Audit (Free) |
| 12000361 | Comprehensive Commercial/Industrial Audit (Paid) |
| 12000381 | Residential Ceiling Insulation |
| 12000391 | Residential Duct Repair |
| 12000419 | Residential Electronically Commutated Motors |
| 12000375 | Energy Education, Awareness and Agency Outreach |
| 12000431 | Energy Star for New Homes |
| 12000349 | Residential Heating and Cooling |
| 12000425 | Neighborhood Weatherization |
| 12000433 | Energy Planner |
| 12000365 | Residential Wall Insulation |
| 12000367 | Residential Window Replacement |
| 12000421 | Residential HVAC Re-Commissioning |
| 12000373 | Residential Window Film |
| 12000351 | Prime Time |
| 12000397 | Commercial Ceiling Insulation |
| 12000411 | Commercial Chiller |
| 12000371 | Cogeneration |
| 12000389 | Conservation Value |
| 12000443 | Cool Roof |
| 12000429 | Commercial Cooling |
| 12000409 | Demand Response |
| 12000377 | Commercial Duct Repair |
| 12000441 | Commercial ECM |
| 12000379 | Industrial Load Management (GSLM 2&3) |
| 12004386 | LED Street and Outdoor Conversion Program |
| 12000385 | Lighting Conditioned Space |
| 12003201 | Lighting Non-Conditioned Space |
| 12000413 | Lighting Occupancy Sensors |
| 12000383 | CILM (GSLM 1) |
| 12000415 | Refrigeration Anti-Condensate Control |
| 12000387 | Standby Generator |
| 12003202 | Thermal Energy Storage |
| 12000399 | Commercial Wall Insulation |
| 12000417 | Commercial Water Heating |
| 12000427 | Conservation Research and Development (R&D) |
| 12000393 | Renewable Energy Program |
| 12000405 | Renewable Energy Systems Initiative |
| 12000405 | Renewable Energy Systems Initiative |
| 12000403 | Renewable Energy Systems Initiative |
| 12000407 | Renewable Energy Systems Initiative |
| 12000423 | Renewable Energy Systems Initiative |
| 12000445 | Commercial ERV |
| 12000437 | Commercial Exit Signs |
| 12000439 | Commercial HVAC Re-Commissioning |
| 12000401 | Commercial Motors |
| 12000435 | Commercial Roof Insulation |
| 12000395 | Commercial Window Film |
| 12000347 | Common Expenses |

TAMPA ELECTRIC COMPANY Energy Conservation Adjustment Summary of Expenses by Program by Month

| | | Program Name | January | February | March | April | May | June | July | August | September | October | November | December | Total | |
|--------------------|-----------|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|--|
| | 12000359 | Residential Walk-Through Energy Audit | 64,876 | 107,209 | 92,224 | 88,238 | 109,329 | 104,509 | 142,637 | 154,095 | 178,994 | 89,034 | 123,412 | 247,410 | 1,501,966 | |
| 12000353- | -12000355 | Residential Customer Assisted Audit | 555 | 453 | 213 | 610 | 20,140 | 1,412 | 398,181 | 266 | 20,213 | 53 | 255 | 213 | 442,565 | |
| 12000357, | 12000369 | Residential Computer Assisted Audit | 0 | 0 | 0 | 269 | 0 | 0 | 0 | 0 | 0 | 0 | 289 | 311 | 869 | |
| | 12000381 | Residential Ceiling Insulation | 21,364 | 13,181 | 15,219 | 14,200 | 13,349 | 14,652 | 22,127 | 24,196 | 20,492 | 16,282 | 11,646 | 7,736 | 194,445 | |
| | 12000391 | Residential Duct Repair | 12,540 | 16,166 | 28,671 | 41,613 | 6,348 | 20,394 | 30,134 | 17,709 | 9,443 | 14,069 | 10,952 | 7,153 | 215,191 | |
| | 12000419 | Residential Electronically Commutated Motors | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| | 12000375 | Energy Education, Awareness and Agency Outreach | 4,626 | 4,418 | 3,178 | 1,569 | 2,841 | 11,322 | 5,220 | 5,537 | 6,660 | 13,129 | 8,782 | 14,623 | 81,906 | |
| | 12004152 | Energy Star Multi-Family | 0 | 0 | 0 | 0 | 0 | 1,010 | 85,852 | 0 | 986 | 454 | 0 | (305) | 87,997 | |
| | 12000431 | Energy Star for New Homes | 126,202 | 122,034 | 77,134 | 50,071 | 41,450 | 37,037 | 56,290 | 53,213 | 68,376 | 51,943 | 41,063 | 29,113 | 753,925 | |
| | 12000349 | Residential Heating and Cooling | 34,831 | 37,732 | 42,182 | 49,753 | 49,648 | 57,451 | 77,149 | 66,839 | 48,539 | 50,270 | 37,588 | 24,986 | 576,968 | |
| | 12000425 | Neighborhood Weatherization | 265,741 | 210,797 | 130,726 | 234,846 | 323,337 | 164,606 | 9,774 | 48,514 | 109,120 | 204,384 | 148,338 | 136,935 | 1,987,118 | |
| | 12000433 | Energy Planner | 157,409 | 359,462 | 207,187 | 221,303 | 241,951 | 211,528 | 272,399 | 243,498 | 322,864 | 200,612 | 244,654 | 351,163 | 3,034,030 | |
| | 12000365 | Residential Wall Insulation | 0 | 0 | 0 | 0 | 119 | 0 | 0 | 0 | 0 | 83 | 23 | 0 | 225 | |
| | 12000367 | Residential Window Replacement | 81,504 | 69,210 | 60,476 | 66,627 | 62,728 | 71,456 | 74,168 | 67,568 | 62,046 | 76,356 | 58,063 | 49,971 | 800,172 | |
| | 12000351 | Prime Time | 252 | 4,765 | 537 | 898 | 3,825 | 997 | 3,440 | 641 | 800 | 3,564 | 564 | 2,449 | 22,731 | |
| | 12000363 | Commercial/Industrial Audit (Free) | 32,003 | 23,554 | 18,317 | 28,200 | 22,137 | 28,410 | 26,913 | 43,938 | 32,481 | 33,311 | 34,606 | 27,174 | 351,045 | |
| | 12000361 | Comprehensive Commercial/Industrial Audit (Paid) | 0 | 0 | 0 | 750 | 0 | 0 | 173 | 166 | 0 | 0 | 0 | 60 | 1,149 | |
| | 12000397 | Commercial Ceiling Insulation | 0 | 0 | 0 | 1,230 | 364 | 0 | 170 | 295 | 0 | 0 | 0 | 0 | 2,059 | |
| | 12000411 | Commercial Chiller | 3,112 | 0 | 18,335 | 60 | 0 | 7,008 | 0 | 0 | 0 | 0 | 0 | 0 | 28,515 | |
| | 12000371 | Cogeneration | 5,231 | 4,248 | 2,893 | 3,710 | 2,198 | 1,984 | 2,012 | 2,413 | 2,084 | 2,166 | 1,981 | 1,642 | 32,563 | |
| | 12000389 | Conservation Value | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| | 12000443 | Cool Roof | 18,390 | 2,002 | 2,605 | 4,543 | 1,954 | 32,148 | 1,665 | 20,746 | 3,152 | 32,771 | 6,985 | 6,123 | 133,085 | |
| | 12000429 | Commercial Cooling | 0 | 116 | 0 | 0 | 0 | 0 | 205 | 0 | 0 | 138 | 0 | 1,822 | 2,281 | |
| | 12000409 | Demand Response | 331,724 | (91) | 330,755 | 330,652 | 330,601 | 591,633 | 718 | 661,134 | 331,581 | 330,522 | 7,243 | 655,496 | 3,901,968 | |
| | 12000377 | Commercial Duct Repair | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| | 12000441 | Commercial ECM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| | 12000379 | Industrial Load Management (GSLM 2&3) | 1,165,492 | 1,517,377 | 1,506,055 | 1,595,250 | 1,666,947 | 1,664,648 | 1,248,670 | 1,746,215 | 1,632,597 | 1,629,104 | 1,539,445 | 1,395,883 | 18,307,682 | |
| | 12004386 | LED Street and Outdoor Conversion Program | 1,065,908 | 505,654 | 50,168 | 393,506 | 22,035 | 395,333 | 420,845 | 339,833 | 55,664 | 399,044 | 428,292 | 439,465 | 4,515,747 | |
| | 12000385 | Lighting Conditioned Space | 13,954 | 13,727 | 10,450 | 239,812 | 1,212,311 | 96,825 | 85,213 | 175,816 | 26,170 | 412,053 | 47,637 | 49,433 | 2,383,402 | |
| | 12003201 | Lighting Non-Conditioned Space | 6,252 | 5,173 | 8,983 | 15,880 | 7,731 | 13,539 | 7,921 | 21,136 | 3,970 | 29,382 | 10,720 | 38,002 | 168,691 | |
| | 12000413 | Lighting Occupancy Sensors | 0 | 0 | 0 | 6,490 | 0 | 0 | 0 | 1,646 | 0 | 0 | 0 | 60 | 8,196 | |
| | 12000383 | CILM (GSLM 1) | 0 | 0 | 0 | 1,074 | 1,157 | 945 | 977 | 945 | 945 | 945 | 203 | (138) | 7,053 | |
| | 12000415 | Refrigeration Anti-Condensate Control | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| | 12000387 | Standby Generator | 340,426 | 296,858 | 300,100 | 291,076 | 334,576 | 306,399 | 304,726 | 311,101 | 304,532 | 292,790 | 318,507 | 279,663 | 3,680,754 | |
| | 12003202 | Thermal Energy Storage | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 121 | 157,800 | 157,921 | |
| | 12000399 | Commercial Wall Insulation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| | 12000417 | Commercial Water Heating | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| | 12000427 | Conservation Research and Development | 0 | 0 | 0 | 0 | 106 | 576 | 662 | 535 | 469 | 19,811 | 3,020 | 236 | 25,414 | |
| | 12000393 | Renewable Energy Program | 307,984 | (10,009) | (9,321) | (10,447) | (21,647) | (6,590) | (11,232) | (10,949) | (11,293) | (10,595) | (10,849) | (10,972) | 184,077 | |
| 12000403-12000407, | ,12000423 | Renewable Enery Systems Initiative | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| | 12000445 | Commercial ERV | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| | 12000437 | Commercial Exit Signs | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| | 12000439 | Commercial HVAC Re-commisssioning | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| | 12000401 | Commercial Motors | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| | 12000435 | Commercial Roof Insulation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| | 12000395 | Commercial Window Film | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 32 | 0 | 0 | 0 | (32) | 0 | |
| | 12000347 | Common Expenses | 49,953 | 63,019 | 34,316 | 41,920 | 40,698 | 39,692 | 39,097 | 58,378 | 32,952 | 37,693 | 47,786 | 95,393 | 580,895 | |
| | | Total | 4,110,329 | 3,367,054 | 2,931,402 | 3,713,706 | 4,496,232 | 3,868,924 | 3,306,109 | 4,055,454 | 3,263,835 | 3,929,368 | 3,121,325 | 4,008,868 | 44,172,606 | |
| | | Less: Renewable Energy Program | 307,984 | (10,009) | (9.321) | (10,447) | (21,647) | (6,590) | (11,232) | (10,949) | (11,293) | (10,595) | (10,849) | (10,972) | 184,077 | |
| | | Recoverable Conservation Expenses | 3.802.345 | 3.377.063 | 2.940.723 | 3.724.153 | 4.517.879 | 3.875.514 | 3.317.341 | 4.066.403 | 3.275.128 | 3.939.963 | 3.132.174 | 4.019.840 | 43.988.529 | |
| | | | | | | | | | | | | | | | | |

TAMPA ELECTRIC COMPANY Energy Conservation Adjustment Calculation of True-up and Interest Provision For Months January 2019 through December 2019

| Description | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|---|---------------|---------------|-------------|------------------|-----------|-------------|-------------|-------------|-------------|-------------|------------------|--------------|--------------|
| 1 Residential Conservation Audit Fees (A) | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 2 Conservation Adjustment Revenues * | 4,120,358 | 4,142,753 | 4,053,814 | 4,119,350 | 4,885,416 | 5,494,215 | 5,609,097 | 5,396,265 | 5,734,300 | 5,251,565 | 4,773,987 | 4,037,820 | 57,618,940 |
| 3 Total Revenues | 4,120,358 | 4,142,753 | 4,053,814 | 4,119,350 | 4,885,416 | 5,494,215 | 5,609,097 | 5,396,265 | 5,734,300 | 5,251,565 | 4,773,987 | 4,037,820 | 57,618,940 |
| 4 Prior Period True-up | (466,937) | (466,937) | (466,937) | (466,937) | (466,937) | (466,937) | (466,937) | (466,937) | (466,937) | (466,937) | (466,937) | (466,934) | (5,603,241) |
| 5 Conservation Revenue Applicable to Period | 3,653,421 | 3,675,816 | 3,586,877 | 3,652,413 | 4,418,479 | 5,027,278 | 5,142,160 | 4,929,328 | 5,267,363 | 4,784,628 | 4,307,050 | 3,570,886 | 52,015,699 |
| 6 Conservation Expenses | 3,802,345 | 3,377,063 | 2,940,723 | <u>3,724,153</u> | 4,517,879 | 3,875,514 | 3,317,342 | 4,066,404 | 3,275,128 | 3,939,963 | <u>3,132,174</u> | 4,019,840 | 43,988,528 |
| 7 True-up This Period (Line 5 - Line 6) | (148,924) | 298,753 | 646,154 | (71,740) | (99,400) | 1,151,764 | 1,824,818 | 862,924 | 1,992,235 | 844,665 | 1,174,876 | (448,954) | 8,027,171 |
| 8 State Tax Reform Refund | | | | | | | | | | | | 4,959,442 | 4,959,442 |
| 9 Interest Provision This Period | (5,185) | (4,107) | (2,260) | (730) | 50 | 1,995 | 5,474 | 8,289 | 11,246 | 12,972 | 13,709 | 15,075 | 56,528 |
| 10 Interest Related to Tax Reform Refund | | | | | | | | | | | | 3,422 | 3,422 |
| 11 True-up & Interest Provision Beginning of Period | (\$2,738,782) | (2,425,954) | (1,664,371) | (553,540) | (159,073) | 208,514 | 1,829,210 | 4,126,439 | 5,464,589 | 7,935,007 | 9,259,581 | 10,915,103 | (2,738,782) |
| 12 Prior Period True-up Collected (Refunded) | 466,937 | 466,937 | 466,937 | 466,937 | 466,937 | 466,937 | 466,937 | 466,937 | 466,937 | 466,937 | 466,937 | 466,934 | 5,603,241 |
| 13 End of Period Total Net True-up | (\$2,425,954) | (\$1,664,371) | (\$553,540) | (\$159,073) | \$208,514 | \$1,829,210 | \$4,126,439 | \$5,464,589 | \$7,935,007 | \$9,259,581 | \$10,915,103 | \$15,911,022 | \$15,911,022 |

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TAMPA ELECTRIC COMPANY Energy Conservation Adjustment Calculation of True-up and Interest Provision For Months January 2019 through December 2019

| Interest Provision | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|---|---------------|---------------|---------------|-------------|-------------|-----------|-------------|-------------|-------------|-------------|-------------|--------------|----------|
| 1 Beginning True-up Amount | (\$2,738,782) | (\$2,425,954) | (\$1,664,371) | (\$553,540) | (\$159,073) | \$208,514 | \$1,829,210 | \$4,126,439 | \$5,464,589 | \$7,935,007 | \$9,259,581 | \$10,915,103 | |
| 2 Ending True-up Amount Before Interest | (2,420,769) | (1,660,264) | (551,280) | (158,343) | 208,464 | 1,827,215 | 4,120,965 | 5,456,300 | 7,923,761 | 9,246,609 | 10,901,394 | 10,933,083 | |
| 3 Total Beginning & Ending True-up | (5,159,551) | (4,086,218) | (2,215,651) | (711,883) | 49,391 | 2,035,729 | 5,950,175 | 9,582,739 | 13,388,350 | 17,181,616 | 20,160,975 | 21,848,186 | |
| 4 Average True-up Amount (50% of Line 3) | (2,579,776) | (2,043,109) | (1,107,826) | (355,942) | 24,696 | 1,017,865 | 2,975,088 | 4,791,370 | 6,694,175 | 8,590,808 | 10,080,488 | 10,924,093 | |
| | | | | | | | | | | | | | |
| 5 Interest Rate - First Day of Month | 2.420000 | 2.410000 | 2.410000 | 2.480000 | 2.430000 | 2.390000 | 2.320000 | 2.100000 | 2.050000 | 1.970000 | 1.660000 | 1.600000 | |
| 6 Interest Rate - First Day of Next Month | 2.410000 | 2.410000 | 2.480000 | 2.430000 | 2.390000 | 2.320000 | 2.100000 | 2.050000 | 1.970000 | 1.660000 | 1.600000 | 1.710000 | |
| 7 Total (Line 5 + Line 6) | 4.830000 | 4.820000 | 4.890000 | 4.910000 | 4.820000 | 4.710000 | 4.420000 | 4.150000 | 4.020000 | 3.630000 | 3.260000 | 3.310000 | |
| 8 Average Interest Rate (50% of Line 7) | 2.415000 | 2.410000 | 2.445000 | 2.455000 | 2.410000 | 2.355000 | 2.210000 | 2.075000 | 2.010000 | 1.815000 | 1.630000 | 1.655000 | |
| 9 Monthly Average Interest Rate (Line 8/12) | 0.002010 | 0.002010 | 0.002040 | 0.002050 | 0.002010 | 0.001960 | 0.001840 | 0.001730 | 0.001680 | 0.001510 | 0.001360 | 0.001380 | |
| 10 Interest Provision (Line 4 x Line 9) | (\$5,185) | (\$4,107) | (\$2,260) | (\$730) | \$50 | \$1,995 | \$5,474 | \$8,289 | \$11,246 | \$12,972 | \$13,709 | \$15,075 | \$56,528 |
| 11 State Tax Reform Refund | | | | | | | | | | | | 4,959,442 | |
| 12 Average True-up related to Tax Reform Refund (50% of line 11 |) | | | | | | | | | | | 2,479,721 | |
| 13 Interest on Tax Reform Refund (Line 9 x Line 12) | | | | | | | | | | | | \$3,422 | |

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TAMPA ELECTRIC COMPANY Schedule of Capital Investment, Depreciation and Return For Months January 2019 through December 2019

PRICE RESPONSIVE LOAD MANAGEMENT

| Description | Beginning of Period | <u>January</u> | <u>February</u> | <u>March</u> | <u>April</u> | <u>May</u> | <u>June</u> | July | <u>August</u> | <u>September</u> | October | November | December | <u>Total</u> |
|---|---------------------|----------------|-----------------|--------------|--------------|-------------|-------------|-------------|---------------|------------------|-------------|-------------|-------------|--------------|
| 1 Investment | | \$107,898 | \$60,248 | \$52,368 | \$64,259 | \$29,362 | 19,801.62 | 120,121.60 | 46,401.33 | 69,186.30 | 138,077.96 | 63,622.68 | 126,406.96 | \$897,754 |
| 2 Retirements | | \$159,812 | \$169,050 | \$135,859 | \$148,364 | \$142,669 | \$146,144 | \$165,277 | \$181,969 | \$223,428 | \$183,174 | \$183,702 | \$119,667 | \$1,959,114 |
| 3 Depreciation Base | | 5,394,482 | 5,285,680 | 5,202,189 | 5,118,085 | 5,004,778 | 4,878,436 | 4,833,281 | 4,697,713 | 4,543,471 | 4,498,375 | 4,378,295 | 4,385,035 | |
| 4 Depreciation Expense | = | 90,341 | 89,001 | 87,399 | 86,002 | 84,357 | 82,359 | 80,931 | 79,425 | 77,010 | 75,349 | 73,972 | 73,028 | 979,174 |
| 5 Cumulative Investment | 5,446,396.03 | \$5,394,482 | \$5,285,680 | \$5,202,189 | \$5,118,085 | \$5,004,778 | \$4,878,436 | \$4,833,281 | \$4,697,713 | \$4,543,471 | \$4,498,375 | \$4,378,295 | \$4,385,035 | \$4,385,035 |
| 6 Less: Accumulated Depreciation | 3,410,766 | 3,341,296 | 3,261,247 | 3,212,787 | 3,150,425 | 3,092,113 | 3,028,328 | 2,943,982 | 2,841,438 | 2,695,020 | 2,587,195 | 2,477,465 | 2,430,826 | 2,430,826 |
| 7 Net Investment | \$2,035,630 | \$2,053,186 | \$2,024,433 | \$1,989,402 | \$1,967,660 | \$1,912,665 | \$1,850,108 | \$1,889,299 | \$1,856,275 | \$1,848,451 | \$1,911,180 | \$1,900,830 | \$1,954,209 | \$1,954,209 |
| 8 Average Investment | | 2,044,408 | 2,038,810 | 2,006,918 | 1,978,531 | 1,940,163 | 1,881,387 | 1,869,704 | 1,872,787 | 1,852,363 | 1,879,816 | 1,906,005 | 1,927,520 | |
| 9 Return on Average Investment - Equity Component | | 9,781 | 9,755 | 9,602 | 9,466 | 9,283 | 9,001 | 9,292 | 9,307 | 9,205 | 9,342 | 9,472 | 9,579 | 113,085 |
| 10 Return on Average Investment - Debt Component | | 2,921 | 2,913 | 2,867 | 2,827 | 2,772 | 2,688 | 2,706 | 2,711 | 2,681 | 2,721 | 2,759 | 2,790 | 33,356 |
| 11 Total Depreciation and Return | = | \$103,043 | \$101,669 | \$99,868 | \$98,295 | \$96,412 | \$94,048 | \$92,929 | \$91,443 | \$88,896 | \$87,412 | \$86,203 | \$85,397 | \$1,125,615 |

Note: Depreciation expense is calculated using a useful life of 60 months.

Line 9 x 5.7413% x 1/12 (Jan-Jun) and Line 9 x 5.9635% x1/12 (Jul-Dec). Based on ROE of 10.25% and weighted income tax rate of 25.345% (expansion factor of 1.34295).

Line 10 x 1.7144% x 1/12 (Jan-Jun) and Line 10 x 1.7369% x 1/12 (Jul-Dec).

ROI 12,816 12,780 12,578 12,400 12,159 11,791 12,166 12,247 12,111 12,283 12,445 12,579

TAMPA ELECTRIC COMPANY Schedule of Capital Investment, Depreciation and Return For Months January 2019 through December 2019

INDUSTRIAL LOAD MANAGEMENT

| <u>Description</u> | Beginning of Period | <u>January</u> | February | March | <u>April</u> | <u>May</u> | <u>June</u> | <u>July</u> | August | September | October | November | <u>December</u> | <u>Total</u> |
|----------------------------------|---------------------|----------------|----------|----------|--------------|------------|-------------|-------------|----------|-----------|----------|----------|-----------------|--------------|
| 1 Investment | | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 2 Retirements | | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 3 Depreciation Base | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 4 Depreciation Expense | = | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 5 Cumulative Investment | (0.00) | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 6 Less: Accumulated Depreciation | (0) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 7 Net Investment | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 8 Average Investment | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 9 Return on Average Investment | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 10 Return Requirements | | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> |
| 11 Total Depreciation and Return | = | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |

Note: Depreciation expense is calculated using a useful life of 60 months.

Line 9 x 5.7413% x 1/12 (Jan-Jun) and Line 9 x 5.9635% x1/12 (Jul-Dec). Based on ROE of 10.25% and weighted income tax rate of 25.345% (expansion factor of 1.34295).

Line 10 x 1.7144% x 1/12 (Jan-Jun) and Line 10 x 1.7369% x 1/12 (Jul-Dec).

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TAMPA ELECTRIC COMPANY Schedule of Capital Investment, Depreciation and Return For Months January 2019 through December 2019

ENERGY EDUCATION AWARENESS

| Description | Beginning of Period | <u>January</u> | <u>February</u> | <u>March</u> | <u>April</u> | <u>May</u> | <u>June</u> | <u>July</u> | August | September | October | November | December | <u>Total</u> |
|--|------------------------|----------------|-----------------|--------------|--------------|------------|-------------|-------------|----------|-----------|----------|----------|----------|--------------|
| 1 Investment | | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$20,368 | \$0 | \$0 | \$0 | \$0 | \$0 \$ | 20,368 |
| 2 Retirements | | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | 0 |
| 3 Depreciation Base | | 23,364 | 23,364 | 23,364 | 23,364 | 23,364 | 23,364 | 43,732 | 43,732 | 43,732 | 43,732 | 43,732 | 43,732 | |
| 4 Depreciation Expense | = | 389 | 389 | 389 | 389 | 389 | 389 | 559 | 729 | 729 | 729 | 729 | 729 | 6,538 |
| 5 Cumulative Investment | 23,363.77 | \$23,364 | \$23,364 | \$23,364 | \$23,364 | \$23,364 | \$23,364 | \$43,732 | \$43,732 | \$43,732 | \$43,732 | \$43,732 | \$43,732 | \$43,732 |
| 6 Less: Accumulated Depreciation | 4,799 | 5,188 | 5,578 | 5,967 | 6,356 | 6,745 | 7,135 | 7,695 | 8,424 | 9,153 | 9,883 | 10,612 | 11,342 | 11,342 |
| 7 Net Investment | \$18,564 | \$18,176 | \$17,786 | \$17,397 | \$17,008 | \$16,619 | \$16,229 | \$36,037 | \$35,308 | \$34,579 | \$33,849 | \$33,120 | \$32,390 | \$32,390 |
| 8 Average Investment | | 18,370 | 17,981 | 17,592 | 17,203 | 16,814 | 16,424 | 26,133 | 35,673 | 34,944 | 34,214 | 33,485 | 32,755 | |
| 9 Return on Average Investment - Equity Co | omponent | 88 | 86 | 84 | 82 | 80 | 79 | 130 | 177 | 174 | 170 | 166 | 163 | 1,479 |
| 10 Return on Average Investment - Debt Cor | nponent | 26 | 26 | 25 | 25 | 24 | 23 | 38 | 52 | 51 | 50 | 48 | 47 | <u>435</u> |
| 11 Total Depreciation and Return | = | \$503 | \$501 | \$498 | \$496 | \$493 | \$491 | \$727 | \$958 | \$954 | \$949 | \$943 | \$939 | \$8,452 |

Note: Depreciation expense is calculated using a useful life of 60 months.

Line 9 x 5.7413% x 1/12 (Jan-Jun) and Line 9 x 5.9635% x1/12 (Jul-Dec). Based on ROE of 10.25% and weighted income tax rate of 25.345% (expansion factor of 1.34295). Line 10 x 1.7144% x 1/12 (Jan-Jun) and Line 10 x 1.7369% x 1/12 (Jul-Dec).

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TAMPA ELECTRIC COMPANY Schedule of Capital Investment, Depreciation and Return For Months January 2019 through December 2019

COMMERCIAL LOAD MANAGEMENT

| Description | Beginning of Period | January | February | <u>March</u> | <u>April</u> | <u>May</u> | <u>June</u> | <u>July</u> | August | September | <u>October</u> | November | December | <u>Total</u> |
|--|------------------------|----------|----------|--------------|--------------|------------|-------------|-------------|----------|-----------|----------------|----------|--------------|--------------|
| 1 Investment | | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 \$ | - |
| 2 Retirements | | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | 0 |
| 3 Depreciation Base | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 4 Depreciation Expense | = | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 5 Cumulative Investment | - | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 6 Less: Accumulated Depreciation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 7 Net Investment | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 8 Average Investment | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 9 Return on Average Investment - Equity Co | omponent | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 10 Return on Average Investment - Debt Con | nponent | <u>-</u> | | <u> </u> | <u> </u> | <u> </u> | <u> </u> | <u> </u> | <u> </u> | | | | - | <u>0</u> |
| 11 Total Depreciation and Return | = | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |

Note: Depreciation expense is calculated using a useful life of 60 months.

Line 9 x 5.7413% x 1/12 (Jan-Jun) and Line 9 x 5.9635% x1/12 (Jul-Dec). Based on ROE of 10.25% and weighted income tax rate of 25.345% (expansion factor of 1.34295). Line 10 x 1.7144% x 1/12 (Jan-Jun) and Line 10 x 1.7369% x 1/12 (Jul-Dec).

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SCHEDULE CT-5 Page 1 of 1

TAMPA ELECTRIC COMPANY
Reconciliation and Explanation of
Difference Between Filing and FPSC Audit
For Months January 2019 through December 2019

The audit has not been completed as of the date of this filing.

Program Title: <u>Energy Audits</u>

Program Description: Energy audits are a conservation program designed to

save demand and energy by increasing customer awareness of energy use in personal residences, commercial facilities and industrial plants. Five types of audits are available to Tampa Electric customers; three types are for residential class customers and two

types are for commercial/industrial customers.

Program Accomplishments: <u>January 1, 2019 to December 31, 2019</u>

Number of customers participating:

Residential Walk-Through: 6,786 Residential Customer Assisted: 57,370

Residential Computer Assisted: 1
Commercial/Industrial: 866
Commercial/Industrial Comprehensive: 1

Program Fiscal Expenditures: <u>January 1, 2019 to December 31, 2019</u>

Actual expenses were \$2,297,594.

Program Progress Summary: Through this reporting period 365,710 customers have

participated in on-site audits. Additionally, 209,608 customers have participated in company processed residential and commercial customer assisted audits.

Program Title: Residential Ceiling Insulation

Program Description: The Residential Ceiling Insulation Program is designed

to encourage customers to make cost-effective improvements to existing residences. The goal is to offer customer rebates for installing ceiling insulation to help reduce their energy consumption while reducing Tampa Electric's weather sensitive peak demand. Ceiling insulation is designed to reduce demand and energy by decreasing the load on residential air conditioning and heating equipment. Qualifying residential structures are eligible for a rebate based upon the total square footage of insulation installed over conditioned space. Customers will receive a certificate that is used as partial payment for the ceiling

insulation installed.

Program Accomplishments: <u>January 1, 2019 to December 31, 2019</u>

Number of customers participating: 595

Program Fiscal Expenditures: January 1, 2019 to December 31, 2019

Actual expenses were \$194,445.

Program Progress Summary: Through this reporting period 123,957 customers have

Program Title: Residential Duct Repair

Program Description: The Residential Duct Repair Program is a

conservation rebate program designed to reduce demand and energy by decreasing the load on residential HVAC equipment helping the customer reduce their energy consumption and reducing Tampa Electric's peak demand. This program eliminates or reduces areas of HVAC air distribution losses by sealing and repairing the air distribution system. The air distribution system is defined as the air handler, air ducts, return plenums, supply plenums and any

connecting structure.

Program Accomplishments: <u>January 1, 2019 to December 31, 2019</u>

Number of customers participating: 1,078

Program Fiscal Expenditures: <u>January 1, 2019 to December 31, 2019</u>

Actual expenses were \$215,191.

Program Progress Summary: Through this reporting period 103,473 customers have

Program Title: Residential Electronically Commutated Motors (ECM)

Program Description: The Residential ECM Program is designed to

encourage customers to make cost-effective improvements to existing residences. The goal is to offer customer rebates for installing an ECM to help reduce their energy consumption and reduce Tampa Electric's peak demand. ECM motors are designed to help residential customers improve the overall efficiency of their existing HVAC equipment by replacing the current induction motor in the air-handler

with an ECM.

Program Accomplishments: <u>January 1, 2019 to December 31, 2019</u>

Number of customers participating: 0

Program Fiscal Expenditures: <u>January 1, 2019 to December 31, 2019</u>

Actual expenses were \$0.

Program Progress Summary: Through this reporting period five customers have

Program Title: <u>Energy Education, Awareness and Agency Outreach</u>

Program Description: The Energy Education, Awareness and Agency

Outreach Program is comprised of three distinct initiatives. The Energy Education and Awareness portion of the program is designed to establish opportunities for engaging groups of customers and students in energy-efficiency related discussions in an organized setting. The Agency Outreach portion of the program will allow for delivery of energy efficiency kits that will help educate agency clients on practices that help to reduce energy consumption. The suggested practices will mirror the recommendations provided to

customers who participate in a free energy audit.

Program Accomplishments: January 1, 2019 to December 31, 2019

In this reporting period Tampa Electric partnered with 13 local schools to present Energy Education to 662 students through classroom presentations. Tampa Electric also continues to partner with Junior Achievement BizTown presenting Energy Education to 19,920 students representing 226 local schools. In addition, the company gave 24 presentations to civic organizations and distributed 1,304 energy saving kits to participating customers. As well as presented electric vehicle education to 396 students at 3 local

high schools.

Program Fiscal Expenditures: January 1, 2019 to December 31, 2019

Actual expenses were \$81,906.

Program Progress Summary: Through this reporting period Tampa Electric has

partnered with 138 local schools to present Energy Education to 41,183 students and Electric Vehicle Education to 396 with 3 local high schools. In addition, the company gave 187 presentations to civic organizations that generated 1,413 customer assisted audits and distributed 7,887 energy saving kits to

participating customers.

Program Title: <u>ENERGY STAR for New Multi-Family Residences</u>

Program Description: The ENERGY STAR for New Multi-Family Residences

Program is a residential new construction conservation program designed to reduce the growth of peak demand and energy in the residential new construction apartment and condominium residence market. The program utilizes a rebate to encourage the construction of new multi-family residences to meet the requirements to achieve the ENERGY STAR certified apartments and condominium label. By receiving this certificate, the new residence will use less energy and demand which will help reduce the growth of Tampa

Electric's peak demand.

Program Accomplishments: <u>January 1, 2019 to December 31, 2019</u>

Number of customers participating: 264

Program Fiscal Expenditures: January 1, 2019 to December 31, 2019

Actual expenses were \$87,997.

Program Progress Summary: Through this reporting period 264 customers have

Program Title: <u>ENERGY STAR for New Homes</u>

Program Description: The ENERGY STAR for New Homes Program is a

residential new construction conservation program designed to reduce the growth of peak demand and energy in the residential new construction market. The program utilizes a rebate to encourage the construction of new homes to meet the requirements to achieve the ENERGY STAR certified new home label. By receiving this certificate, the new home will use less energy and demand which will help reduce the growth of Tampa Electric's peak demand. This program replaced the prior Residential New

Construction program.

Program Accomplishments: <u>January 1, 2019 to December 31, 2019</u>

Number of customers participating: 849

Program Fiscal Expenditures: <u>January 1, 2019 to December 31, 2019</u>

Actual expenses were \$753,925.

Program Progress Summary: Through this reporting period 14,483 customers have

Program Title: Residential Heating and Cooling

Program Description: The Residential Heating and Cooling Program is

designed to encourage customers to make costeffective improvements to existing residences. The
goal is to offer customer rebates for installing high
efficiency heating and cooling systems to help reduce
their energy consumption while reducing Tampa
Electric's weather sensitive peak demand. High
efficiency heating and cooling systems require less
demand and energy as compared to standard
systems. This program will rebate residential
customers that install a qualifying air conditioning

system.

Program Accomplishments: <u>January 1, 2019 to December 31, 2019</u>

Number of customers participating: 3,638

Program Fiscal Expenditures: <u>January 1, 2019 to December 31, 2019</u>

Actual expenses were \$576,968.

Program Progress Summary: Through this reporting period 208,404 customers have

Program Title: <u>Neighborhood Weatherization</u>

Program Description: The Neighborhood Weatherization Program is

designed to assist low income families in reducing their energy usage. The goal of the program is to provide and install a package of conservation measures at no cost to the customer. Another key component will be educating families and promoting energy conservation techniques to help customers control and reduce their

energy usage.

Program Accomplishments: <u>January 1, 2019 to December 31, 2019</u>

Number of customers participating: 6,740

Program Fiscal Expenditures: <u>January 1, 2019 to December 31, 2019</u>

Actual expenses were \$1,987,118.

Program Progress Summary: Through this reporting period 50,061 customers have

Program Title: Residential Price Responsive Load Management

(Energy Planner)

Program Description: The company's program relies on a multi-tiered rate

structure combined with price signals conveyed to participating customers during the day. This price information is designed to encourage customers to make behavioral or equipment usage changes to their energy consumption thereby achieving the desired high cost period load reduction to assist in meeting

system peak.

Program Accomplishments: <u>January 1, 2019 to December 31, 2019</u>

Number of net customers participating: 897

Program Fiscal Expenditures: <u>January 1, 2019 to December 31, 2019</u>

Actual expenses were \$3,034,030.

Program Progress Summary: Through this reporting period 5,783 customers have

Program Title: Residential Wall Insulation

Program Description: The Residential Wall Insulation Program is designed to

cost-effective encourage customers make to improvements to existing residences. The goal is to offer customer rebates for installing wall insulation to help reduce their energy consumption while reducing Tampa Electric's weather sensitive peak demand. Wall insulation is designed to reduce demand and energy by decreasing the load on residential air conditioning and heating equipment. residential structures are eligible for a rebate based upon the total square footage of insulation installed in exterior walls adjacent to conditioned spaces. Customers will receive a certificate that is used as

partial payment for the wall insulation installed.

Program Accomplishments: <u>January 1, 2019 to December 31, 2019</u>

Number of customers participating: 2

Program Fiscal Expenditures: January 1, 2019 to December 31, 2019

Actual expenses were \$225.

Program Progress Summary: Through this reporting period 199 customers have

Program Title: Residential Window Replacement

Program Description: The Residential Window Replacement Program is

designed to encourage customers to make costeffective improvements to existing residences. The goal is to offer customer rebates for replacing existing external windows with high performance windows that help reduce their energy consumption while reducing Tampa Electric's weather sensitive peak demand. High performance windows are designed to reduce demand and energy by decreasing the solar heat gain into a residence and in turn, decrease the load on residential air conditioning equipment. Qualifying residential structures are eligible for a rebate based upon the total square footage of exterior windows

replaced.

Program Accomplishments: <u>January 1, 2019 to December 31, 2019</u>

Number of customers participating: 1,878

Program Fiscal Expenditures: January 1, 2019 to December 31, 2019

Actual expenses were \$800,172.

Program Progress Summary: Through this reporting period 16,473 customers have

Program Title: <u>Prime Time</u>

Program Description: This load management incentive program encourages

residential customers to allow the control for reducing weather-sensitive heating, cooling and water heating through a radio signal control mechanism. The participating customers receive monthly incentives as credits on their electric bills. Per Commission Order No. PSC-15-0434-CO-EG issued October 12, 2015, the Prime Time Program began its systematic phased closure. This program was retired on May 11, 2016.

Program Accomplishments: <u>January 1, 2019 to December 31, 2019</u>

See Program Progress Summary below.

Program Fiscal Expenditures: <u>January 1, 2019 to December 31, 2019</u>

Actual expenses were \$22,731.

Program Progress Summary: This program was retired on May 11, 2016.

Program Title: <u>Commercial Ceiling Insulation</u>

Program Description: The Commercial Ceiling Insulation Program is

commercial/industrial designed encourage to customers to make cost-effective improvements to existing facilities. The goal is to offer customer rebates for installing ceiling insulation to help reduce their energy consumption and demand while reducing Tampa Electric's weather sensitive peak demand. Ceiling insulation is designed to reduce demand and energy by decreasing the load commercial/industrial air conditioning and heating equipment. Qualifying structures are eligible for a rebate based upon the total square footage of insulation installed over conditioned space. Certificates for participation will be issued through energy audits or by direct evaluation of the existing building envelope.

Program Accomplishments: <u>January 1, 2019 to December 31, 2019</u>

Number of customers participating: 5

Program Fiscal Expenditures: <u>January 1, 2019 to December 31, 2019</u>

Actual expenses were \$2,059.

Program Progress Summary: Through this reporting period 324 customers have

Program Title: <u>Commercial Chiller</u>

Program Description: The Commercial Chiller Program is designed to

encourage commercial/industrial customers to make cost-effective improvements to existing facilities and processes. The goal is to offer customer rebates for installing high efficiency electric water-cooled chillers and electric air-cooled chillers that exceed Florida's Building Code and minimum product manufacturing standards in commercial/industrial buildings or processes to help reduce their energy consumption and demand while reducing Tampa Electric's weather sensitive peak demand. High efficiency chillers reduce demand and energy by decreasing the load on air conditioning and heating equipment or process cooling equipment during weather sensitive peak demand

times.

Program Accomplishments: <u>January 1, 2019 to December 31, 2019</u>

Number of customers participating: 5

Program Fiscal Expenditures: <u>January 1, 2019 to December 31, 2019</u>

Actual expenses were \$28,515.

Program Progress Summary: Through this reporting period 74 customers have

Program Title: <u>Cogeneration</u>

Program Description: Tampa Electric's Cogeneration program is

administered by a professional team experienced in working with cogenerators. The group manages functions related to coordination with Qualifying Facilities ("QFs") including negotiations, agreements and informational requests; functions related to governmental, regulatory and legislative bodies; research, development, data acquisition and analysis; economic evaluations of existing and proposed QFs as well as the preparation of Tampa Electric's Annual

Twenty-Year Cogeneration Forecast.

Program Accomplishments: <u>January 1, 2019 to December 31, 2019</u>

The company continued communication and interaction with all present and potential customers.

Tampa Electric completed the development and publication of the 20-Year Cogeneration Forecast, reviewed proposed cogeneration opportunities for cost-effectiveness and answered data requests from existing cogenerators. The company also attended meetings as scheduled with cogeneration customer

personnel at selected facilities.

Program Fiscal Expenditures: <u>January 1, 2019 to December 31, 2019</u>

Actual expenses were \$32,563.

Program Progress Summary: At the end of 2019, there are seven cogeneration

Qualifying Facilities ("QFs") that are on-line in Tampa Electric's service area. The total nameplate generation capacity of these seven interconnected cogeneration facilities is 443.3 MW. During 2019, the company received 220.1 GWh from these facilities. The company continues interaction with current and potential cogeneration developers regarding on-going

and future cogeneration activities.

Program Title: <u>Conservation Value</u>

Program Description: The Conservation Value Program is designed to

encourage commercial/industrial customers to make cost-effective improvements to existing facilities. This rebate program is designed to recognize those investments in demand shifting or demand reduction measures that reduce Tampa Electric's peak demand. Measures funded in this program will not be covered under any other Tampa Electric commercial/industrial conservation programs. Candidates are identified through energy audits or their engineering consultants can submit proposals for funding which offer demand and energy reduction during weather sensitive peak periods helping reduce Tampa Electric's peak

demand.

Program Accomplishments: <u>January 1, 2019 to December 31, 2019</u>

Number of customers participating: 0

Program Fiscal Expenditures: <u>January 1, 2019 to December 31, 2019</u>

Actual expenses were \$0.

Program Progress Summary: Through this reporting period 51 customers have

Program Title: <u>Cool Roof</u>

Program Description: The Cool Roof Program is designed to encourage

commercial/industrial customers to make cost-effective improvements to existing facilities. The goal is to offer customer rebates for installing a cool roof system above conditioned spaces to help reduce their energy consumption and demand while reducing Tampa Electric's weather sensitive peak demand. Cool roofs reduce the heat load transferred into a building or facility by reflecting some of the suns energy which reduces the load on commercial/industrial air conditioning and cooling equipment. Qualifying structures are eligible for a rebate based upon the total square footage of cool roof PVC membrane installed

over conditioned space.

Program Accomplishments: <u>January 1, 2019 to December 31, 2019</u>

Number of customers participating: 15

Program Fiscal Expenditures: January 1, 2019 to December 31, 2019

Actual expenses were \$133,085.

Program Progress Summary: Through this reporting period 268 customers have

Program Title: <u>Commercial Cooling</u>

Program Description: The Commercial Cooling Program is designed to

encourage commercial/industrial customers to make cost-effective improvements to existing facilities. The goal is to offer customer rebates for installing high efficiency heating and cooling systems to help reduce their energy consumption and demand while reducing Tampa Electric's weather sensitive peak demand. High efficiency heating and cooling systems require less demand and energy as compared to standard systems. This program rebate will commercial/industrial customers that install

qualifying air conditioning system.

Program Accomplishments: <u>January 1, 2019 to December 31, 2019</u>

Number of customers participating: 15

Program Fiscal Expenditures: <u>January 1, 2019 to December 31, 2019</u>

Actual expenses were \$2,281.

Program Progress Summary: Through this reporting period 2,338 customers have

Program Title: <u>Demand Response</u>

Program Description: Tampa Electric's Commercial Demand Response is a

conservation and load management program intended to help alter the company's system load curve by reducing summer and winter demand peaks. The company will contract for a turn-key program that will induce commercial/industrial customers to reduce their demand for electricity in response to market signals.

Reductions will be achieved through a mix of

emergency backup generation, energy management systems, raising cooling set-points and turning off or

dimming lights, signage, etc.

Program Accomplishments: <u>January 1, 2019 to December 31, 2019</u>

See Program Progress Summary below.

Program Fiscal Expenditures: <u>January 1, 2019 to December 31, 2019</u>

Actual expenses were \$3,901,968.

Program Progress Summary: Through this reporting period the company's vendor

maintains a portfolio of participating customers providing an available total of 40 MW for demand

response control.

Program Title: <u>Commercial Duct Repair</u>

Program Description: The Commercial Duct Repair Program is designed to

encourage commercial/industrial customers to make cost-effective improvements to existing facilities. The goal of this conservation program is to offer rebates for sealing existing facility's duct system to reduce demand and energy by decreasing the load on commercial HVAC equipment. This program eliminates or reduces areas of HVAC air distribution

losses by sealing and repairing the ADS.

Program Accomplishments: <u>January 1, 2019 to December 31, 2019</u>

Number of customers participating: 0

Program Fiscal Expenditures: <u>January 1, 2019 to December 31, 2019</u>

Actual expenses were \$0.

Program Progress Summary: Through this reporting period 11,039 customers have

Program Title: Commercial Electronically Commutated Motors (ECM)

Program Description: The Commercial ECM Program is designed to

encourage commercial/industrial customers to make cost-effective improvements to existing facilities. The goal of this conservation program is to offer rebates for installing electronically commutated motors in existing air conditioning and refrigeration equipment. The program is aimed at reducing energy and the growth of weather sensitive peak demand by encouraging customers to replace current induction motors with high efficiency ECM that exceed minimum product

manufacturing standards.

Program Accomplishments: <u>January 1, 2019 to December 31, 2019</u>

Number of customers participating: 0

Program Fiscal Expenditures: <u>January 1, 2019 to December 31, 2019</u>

Actual expenses were \$0.

Program Progress Summary: Through this reporting period 1,512 customers have

Program Title: <u>Industrial Load Management (GSLM 2&3)</u>

Program Description: This load management program is for large industrial

customers with interruptible loads of 500 kW or

greater.

Program Accomplishments: <u>January 1, 2019 to December 31, 2019</u>

Net new customers participating: 1

Program Fiscal Expenditures: <u>January 1, 2019 to December 31, 2019</u>

Actual expenses were \$18,307,682.

Program Progress Summary: This program was approved by the Commission in

Docket No. 990037-EI, Order No. PSC-99-1778-FOF-

EI, issued September 10, 1999.

Beginning May 2009, Tampa Electric transferred existing IS (non-firm) customers to a new IS (firm) rate schedule. These customers are now incented under GSLM-2 or GSLM-3 rate riders with expenses

recovered through the ECCR clause.

Program Title: Commercial Street and Outdoor Lighting Conversion

Program Description: The Commercial Street and Outdoor Lighting

Conversion program is designed to convert the company's existing metal halide and high-pressure sodium street and outdoor luminaires to light emitting diode luminaires. The program allows for the recovery of the remaining unamortized costs in rate base

associated with the luminaires converted.

Program Accomplishments: <u>January 1, 2019 to December 31, 2019</u>

Number of luminaires retired: 32,366

Program Fiscal Expenditures: <u>January 1, 2019 to December 31, 2019</u>

Net expenditures were \$4,515,747.

Program Progress Summary: Through this reporting period 64,302 luminaires have

been converted.

Program Title: <u>Lighting Conditioned Space</u>

Program Description: The Lighting Conditioned Space Program is designed

to encourage commercial/industrial customers to make cost-effective improvements to existing facilities. The goal is to offer customer rebates for installing energy efficient lighting technology and systems within conditioned space to help reduce their energy consumption and demand and reducing Tampa Electric's peak demand. Tampa Electric will provide a rebate to customers who install qualifying conditioned

spaces lighting systems.

Program Accomplishments: January 1, 2019 to December 31, 2019

Number of customers participating: 421

Program Fiscal Expenditures: <u>January 1, 2019 to December 31, 2019</u>

Actual expenses were \$2,383,402.

Program Progress Summary: Through this reporting period 2,786 customers have

Program Title: <u>Lighting Non-Conditioned Space</u>

Program Description: The Lighting Non-Conditioned Space Program is

encourage commercial/industrial designed to customers to make cost-effective improvements to existing facilities. The goal is to offer customer rebates for installing energy efficient outdoor lighting technology and systems or in non-conditioned spaces to help reduce their energy consumption and demand and reducing Tampa Electric's peak demand. Tampa Electric will provide a rebate to customers who install qualifying non-conditioned spaces lighting systems.

Program Accomplishments: January 1, 2019 to December 31, 2019

Number of customers participating: 132

Program Fiscal Expenditures: <u>January 1, 2019 to December 31, 2019</u>

Actual expenses were \$168,691.

Program Progress Summary: Through this reporting period 929 customers have

Program Title: <u>Lighting Occupancy Sensors</u>

Program Description: The Lighting Occupancy Sensors Program is designed

to encourage commercial/industrial customers to make cost-effective improvements to existing facilities. The goal is to offer customer rebates for installing lighting occupancy sensors to efficiently control lighting systems to help reduce their energy consumption and demand and reducing Tampa Electric's peak demand. Tampa Electric will provide a rebate to customers who install qualifying occupancy sensors for lighting

systems.

Program Accomplishments: <u>January 1, 2019 to December 31, 2019</u>

Number of customers participating: 3

Program Fiscal Expenditures: <u>January 1, 2019 to December 31, 2019</u>

Actual expenses were \$8,196.

Program Progress Summary: Through this reporting period 226 customers have

Program Title: Commercial Load Management

Program Description: The Commercial Load Management Program is

> intended to help alter Tampa Electric's system load curve by reducing summer and winter demand peaks. The goal is to offer customer incentives for allowing the installation and control of load management control equipment on specific technologies to reduce Tampa Electric's weather sensitive peak demand. Customers that participate in this program choose whether to have the technology controlled either interrupted for the entire control period or cycled during the control period. Tampa Electric will provide a monthly incentive

credit to customers participating in this program.

Program Accomplishments: January 1, 2019 to December 31, 2019

> Net new customers participating: 0

Program Fiscal Expenditures: January 1, 2019 to December 31, 2019

Actual expenses were \$7,053.

Program Progress Summary: Through this reporting period there five are

participating customers on cyclic control and zero

customers on extended control.

Program Title: Refrigeration Anti-Condensate Control

Program Description: The Refrigeration Anti-Condensate Control Program is

designed to encourage commercial/industrial customers to make cost-effective improvements to existing facilities. The goal is to offer customer rebates for installing energy efficient anti-condensate control technology for their refrigerated door heaters to help reduce their energy consumption and demand and reducing Tampa Electric's peak demand. Tampa Electric will provide a rebate to customers who install

qualifying anti-condensate control systems.

Program Accomplishments: January 1, 2019 to December 31, 2019

Number of customers participating: 0

Program Fiscal Expenditures: <u>January 1, 2019 to December 31, 2019</u>

Actual expenses were \$0.

Program Progress Summary: Through this reporting period zero customers have

Program Title: <u>Standby Generator</u>

Program Description: The Standby Generator Program is designed to utilize

generation emergency capacity the commercial/industrial facilities in order to reduce weather sensitive peak demand. Tampa Electric provides the participating customers a 30-minute notice that their generation will be required. allows customers time to start generators and arrange for orderly transfer of load. Tampa Electric meters and issues monthly credits for that portion of the generator's output that could serve normal building load after the notification time. Normal building load is defined as load (type, amount and time duration) that would have been served by Tampa Electric if the emergency generator did not operate. circumstances will the generator deliver power to Tampa Electric's grid. Under the Environmental Protection Agency's rules, Tampa Electric classifies the Standby Generator Program as a non-emergency program.

Program Accomplishments: <u>January 1, 2019 to December 31, 2019</u>

Net new customers participating: 9

Program Fiscal Expenditures: <u>January 1, 2019 to December 31, 2019</u>

Actual expenses were \$3,680,754.

Program Progress Summary: Through this reporting period there are 102

participating customers.

Program Title: <u>Thermal Energy Storage</u>

Program Description: The Commercial TES Program is designed to

encourage commercial/industrial customers to make cost-effective improvements to existing facilities. The goal is to offer customer rebates for installing off-peak air conditioning systems to help reduce their demand while reducing Tampa Electric's weather sensitive peak demand. Tampa Electric will provide a rebate to

customers who install qualifying TES systems.

Program Accomplishments: <u>January 1, 2019 to December 31, 2019</u>

Number of customers participating: 1

Program Fiscal Expenditures: January 1, 2019 to December 31, 2019

Actual expenses were \$157,921.

Program Progress Summary: Through this reporting period three customers have

Program Title: <u>Commercial Wall Insulation</u>

Program Description: The Commercial Wall Insulation Program is designed

to encourage commercial/industrial customers to make cost-effective improvements to existing facilities. The goal is to offer customer rebates for installing wall insulation to help reduce their energy consumption and demand while reducing Tampa Electric's weather sensitive peak demand. Wall insulation is designed to reduce demand and energy by decreasing the load on commercial/industrial HVAC equipment. Qualifying structures are eligible for a rebate based upon the total square footage of insulation installed in exterior walls adjacent to conditioned spaces. Certificates for participation will be issued through energy audits or by direct evaluation of the current building envelope.

Program Accomplishments: <u>January 1, 2019 to December 31, 2019</u>

Number of customers participating: 0

Program Fiscal Expenditures: January 1, 2019 to December 31, 2019

Actual expenses were \$0.

Program Progress Summary: Through this reporting period two customers have

Program Title: <u>Commercial Water Heating</u>

Program Description: The Commercial Water Heating Program is designed

to encourage commercial/industrial customers to make cost-effective improvements to existing facilities. The goal is to offer customer rebates for installing energy efficient water heating systems to help reduce their energy consumption and demand and reducing Tampa Electric's peak demand. Tampa Electric will provide a rebate to customers who install qualifying water

heating systems.

Program Accomplishments: <u>January 1, 2019 to December 31, 2019</u>

Number of customers participating: 0

Program Fiscal Expenditures: <u>January 1, 2019 to December 31, 2019</u>

Actual expenses were \$793.

Program Progress Summary: Through this reporting period zero customers have

Program Title: <u>DSM Research and Development (R&D)</u>

Program Description: This program is in response to Rule 25-17.001 (5) (f),

F.A.C., that requires aggressive R&D projects be "...an ongoing part of the practice of every well managed utility's programs." It is also in support of FPSC Order No. 22176 dated November 14, 1989, requiring utilities "...pursue research, development. demonstration projects designed to promote energy efficiency and conservation." R&D activity will be conducted on proposed measures to determine the impact to the company and its ratepayers and may occur at customer premises, Tampa Electric facilities or at independent test sites. Tampa Electric will report program progress through the annual ECCR True-Up filing and as communicated to the commission the company will also provide the results of R&D activities

in the company's annual DSM Report.

Program Accomplishments: <u>January 1, 2019 to December 31, 2019</u>

See Program Progress Summary below.

Program Fiscal Expenditures: January 1, 2019 to December 31, 2019

Actual expenses were \$25,413.

Program Progress Summary: For 2019, Tampa Electric implemented the R&D

project "Home Energy Monitoring System" into employee participating homes. The home energy monitoring equipment measures split phase voltage, total current, and current of certain dedicated circuits within the home to record energy and usage data. Tampa Electric also continues to research the addition of heat pump water heaters within the Energy Planner program as well as exploring large commercial electric

vehicle battery storage.

Program Title: Renewable Energy Program

Program Description: This program provides customers with the option to

purchase 200 kWh blocks of renewable energy for five dollars per block to assist in the delivery of renewable energy to the company's grid system. This specific effort provides funding for renewable energy procurement, program administration, evaluation and

market research.

Program Accomplishments: <u>January 1, 2019 to December 31, 2019</u>

Year-end customers participating: 1,394
Number of net customers participating: -106
Blocks of energy purchased: 2,277
One-time blocks of energy sold: 183

Program Fiscal Expenditures: <u>January 1, 2019 to December 31, 2019</u>

Actual expenses were \$333,517.

Actual program revenues were \$149,440.

Program Progress Summary: Through this reporting period 48,486 monthly and one-

time blocks of renewable energy have been

purchased.

DOCKET NO. 20200002-EG FINAL ECCR 2019 TRUE-UP EXHIBIT MRR-1, SCHEDULE CT-6, PAGE 36 OF 36

Program Description and Progress

Program Title: <u>Common Expenses</u>

Program Description: These are expenses common to all programs.

Program Accomplishments: <u>January 1, 2019 to December 31, 2019</u>

N/A

Program Fiscal Expenditures: <u>January 1, 2019 to December 31, 2019</u>

Actual expenses were \$580,895.

Program Progress Summary: N/A

Exhibit No. MRR-2 "Final Tax Savings Credit" (Updated)

| | I | ampa Electric's - | January 2020 "Fina | al Tax Savings Cre | dit" |
|----------|--|---|-------------------------------------|--|-----------------|
| | Debit (Credit to Customers on Bills) | Credit (Amounts adjusted from Customers on Bills) | Net Credit to Customers on Bills | Debit (Credit to Customers - Journal entry to Clause | Balance |
| | | | | | \$11,500,000.00 |
| January | \$10,924,654.12 | \$74,475.82 | \$10,850,178.30 | | \$649,821.70 |
| February | \$94,528.55 | \$69,637.57 | \$24,890.98 | | \$624,930.72 |
| March | \$42,301.09 | \$48,851.09 | -\$6,550.00 | \$632,147.83 | -\$667.11 |
| April | \$4,640.90 | \$4,770.98 | -\$130.08 | | -\$537.03 |
| May | \$6,727.66 | \$5,700.87 | \$1,026.79 | -\$1,540.78 | -\$23.04 |
| June | \$1,879.46 | \$1,471.66 | \$407.80 | -\$430.84 | \$0.00 |

FLORIDA PUBLIC SERVICE COMMISSION DOCKET: 20200002-EG EXHIBIT: 15

PARTY: MRR-2

DESCRIPTION: Reporting and final update of

refund "Final Tax Savings Credit"

DOCKET NO. 20200002-EG ECCR 2021 PROJECTION EXHIBIT MRR-3

REVISED: SEPTEMBER 11, 2020

CONSERVATION COSTS PROJECTED

INDEX

| SCHEDULE | <u>TITLE</u> | <u>PAGE</u> |
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FLORIDA PUBLIC SERVICE COMMISSION DOCKET: 20200002-EG EXHIBIT: 16

PARTY: MRR-3

DESCRIPTION: Schedules supporting conservation costs projected for the period

January 2021 - December 2021

TAMPA ELECTRIC COMPANY CALCULATION OF ENERGY & DEMAND ALLOCATION BY RATE CLASS JANUARY 2021 THROUGH DECEMBER 2021 Projected

| | (1) AVG 12CP Load Factor at Meter (%) | (2) Projected Sales at Meter (MWh) | (3) Projected AVG 12 CP at Meter (MWh) | (4) Demand Loss Expansion Factor | (5) Energy Loss Expansion Factor | (6) Projected Sales at Generation (MWh) | (7) Projected AVG 12 CP at Generation (MWh) | (8) Percentage of Sales at Generation (%) | (9) Percentage of Demand at Generation (%) | (10) 12 CP & 1/13 Avg Demand Factor (%) |
|--------------|---|--|--|----------------------------------|--|---|---|---|--|---|
| RS | 53.49% | 9,684,803 | 2,067 | 1.08051 | 1.05263 | 10,194,472 | 2,233 | 49.67% | 58.72% | 58.02% |
| GS, CS | 56.42% | 902,049 | 182 | 1.08051 | 1.05261 | 949,504 | 197 | 4.63% | 5.18% | 5.14% |
| GSD Optional | 3.42% | 360,212 | 55 | 1.07583 | 1.04913 | 377,910 | 59 | 1.84% | 1.55% | 1.57% |
| GSD, SBF,RSD | 71.57% | 7,544,170 | 1,148 | 1.07583 | 1.04913 | 7,914,823 | 1,236 | 38.57% | 32.50% | 32.97% |
| IS,SBI | 145.94% | 927,861 | 73 | 1.02893 | 1.01716 | 943,787 | 75 | 4.60% | 1.97% | 2.17% |
| LS1, LS2 | 578.30% | 134,246 | 3 | 1.08051 | 1.05263 | 141,311 | 3 | 0.69% | 0.08% | 0.13% |
| TOTAL | | 19,553,341 | 3,528 | | | 20,521,807 | 3,803 | 100% | 100% | 100% |



- (1) AVG 12 CP load factor based on projected 2020 calendar data.
- (2) Projected MWH sales for the period Jan. 2021 thru Dec. 2021
 - (3) Calculated: Col (2) / (8760*Col (1)).
 - (4) Based on 2020 projected demand losses.
 - (5) Based on 2020 projected energy losses.
 - (6) Col (2) * Col (5).
 - (7) Col (3) * Col (4).
 - (8) Col (6) / total for Col (6).
 - (9) Col (7) / total for Col (7).
 - (10) Col (8) * 0.0769 + Col (9) * 0.9231

NOTE: Interruptible rates not included in demand allocation of capacity payments.

C-1

TAMPA ELECTRIC COMPANY **Energy Conservation Adjustment** Summary of Cost Recovery Clause Calculation

For Months January 2021 through December 2021

1. Total Incremental Cost 2. Demand Related Incremental Costs 3. Energy Related Incremental Costs

46,789,811 27,259,974 19,529,837

0

RETAIL BY RATE CLASS

| | <u>RS</u> | GS,CS | GSD, SBF <u>RSD</u> | GSD <u>OPTIONAL</u> | IS, SBI | LS1, LS2 | <u>Total</u> |
|--|-------------------|----------------|------------------------|-------------------------|----------------------------|---------------|-------------------|
| 4. Demand Allocation Percentage | 58.02% | 5.14% | 32.97% | 1.57% | 2.17% | 0.13% | 100.00% |
| Demand Related Incremental Costs (Total cost prorated based on demand allocation % above) | 15,816,237 | 1,401,163 | 8,987,613 | 427,982 | 591,541 | 35,438 | 27,259,974 |
| Demand Portion of End of Period True Up (O)/U Recovery Shown on Schedule C-3, Pg 6 (Allocation of D & E is based on the forecast period cost.) | (5,919,397) | (524,400) | (3,363,711) | (160,177) | (221,391) | (13,263) | (10,202,339) |
| 7. Total Demand Related Incremental Costs | 9,896,840 | <u>876,762</u> | <u>5,623,902</u> | <u>267,805</u> | <u>370,151</u> | 22,175 | <u>17,057,635</u> |
| 8. Energy Allocation Percentage | 49.67% | 4.63% | 38.57% | 1.84% | 4.60% | 0.69% | 100.00% |
| 9. Net Energy Related Incremental Costs | 9,700,470 | 904,231 | 7,532,658 | 359,349 | 898,372 | 134,756 | 19,529,837 |
| 10. Energy Portion of End of Period True Up (O)/U Recovery | (3,521,484) | (328,256) | (2,734,521) | (130,452) | (326,129) | (48,919) | (7,089,761) |
| Shown on Schedule C-3, Pg 6 (Allocation of D & E is based on the forecast period cost.) 11. Total Net Energy Related Incremental Costs | <u>6,178,986</u> | <u>575,976</u> | <u>4,798,137</u> | <u>228,897</u> | <u>572,243</u> | <u>85,837</u> | 12,440,076 |
| 12. Total Incremental Costs (Line 5 + 9) | 25,516,707 | 2,305,394 | 16,520,271 | 787,331 | 1,489,914 | 170,194 | 46,789,811 |
| 13. Total True Up (Over)/Under Recovery (Line 6 + 10) (Schedule C-3, Pg 6, Line 11) | (9,440,881) | (852,656) | (6,098,232) | (290,628) | (547,520) | (62,182) | (17,292,100) |
| (Allocation of D & E is based on the forecast period cost.) 14. Total (Line 12 + 13) | <u>16,075,825</u> | 1,452,738 | 10,422,040 | 496,702 | 942,394 | 108,011 | <u>29,497,711</u> |
| 15. Retail MWH Sales | 9,684,803 | 902,049 | 7,544,170 | 360,212 | 927,861 | 134,246 | 19,553,341 |
| 16 Effective MWH at Secondary | 9,684,803 | 902,049 | 7,544,170 | 360,212 | 927,861 | 134,246 | 19,553,341 |
| 17. Projected Billed KW at Meter | * | * | 17,528,483 | * | 1,986,004 | * | |
| 18. Cost per KWH at Secondary (Line 14/Line 16) | 0.16599 | 0.16105 | * | 0.13789 | * | 0.08046 | |
| 19. Revenue Tax Expansion Factor | 1.00072 | 1.00072 | 1.00072 | 1.00072 | 1.00072 | 1.00072 | |
| 20. Adjustment Factor Adjusted for Taxes | 0.1661 | 0.1612 | * | 0.1380 | * | 0.0805 | |
| 21. Conservation Adjustment Factor (cents/KWH) | | | | | | | |
| RS, GS, CS, GSD Optional and LS1 Rates (cents/KWH) * - Secondary - Primary - Subtransmission | <u>0.166</u> | <u>0.161</u> | | 0.138 0.137 0.135 | | <u>0.081</u> | |
| GSD, SBF, IS Standard Rates (\$/KW) * Full Requirement - Secondary - Primary - Subtransmission | * * * | * * | 0.60 0.59 0.58 | * * * | <u>0.47</u> <u>0.47</u> | * * * | |

^{* (}ROUNDED TO NEAREST .001 PER KWH or KW)

Estimated For Months January 2021 through December 2021

ESTIMATED

| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-----------|
| D0083437 Residential Walk-Through Energy Audit | 131,080 | 128,630 | 131,855 | 165,380 | 125,630 | 129,730 | 135,580 | 134,651 | 133,830 | 133,940 | 129,000 | 180,989 | 1,660,294 |
| D0083432 Residential Customer Assisted Audit | 597 | 597 | 697 | 597 | 597 | 597 | 398,597 | 597 | 597 | 697 | 597 | 597 | 405,366 |
| D0083434, D0083317 Residential Computer Assisted Audit | 0 | 0 | 863 | 0 | 0 | 0 | 863 | 0 | 300 | 0 | 863 | 0 | 2,888 |
| D0083526 Residential Ceiling Insulation | 11,628 | 11,547 | 11,297 | 12,074 | 13,271 | 13,271 | 15,696 | 15,696 | 15,696 | 13,271 | 13,271 | 10,847 | 157,566 |
| D0083530 Residential Duct Repair | 9,845 | 9,764 | 9,514 | 9,064 | 9,064 | 9,064 | 9,064 | 9,064 | 9,064 | 9,564 | 9,064 | 9,064 | 111,197 |
| D0083488 Energy Education, Awareness and Agency Outreach | 21,952 | 21,947 | 21,942 | 21,937 | 21,932 | 21,928 | 21,923 | 32,718 | 21,913 | 21,909 | 21,904 | 21,899 | 273,904 |
| D0083546 Energy Star Multi-Family | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 105,393 | 0 | 0 | 0 | 105,393 |
| D0083541 Energy Star for New Homes | 92,798 | 92,798 | 92,798 | 94,251 | 92,668 | 92,688 | 92,668 | 92,688 | 95,468 | 92,688 | 93,468 | 92,688 | 1,117,668 |
| D0091086 Energy Star Pool Pumps | 11,747 | 11,806 | 11,834 | 18,834 | 18,834 | 18,892 | 27,612 | 27,642 | 27,612 | 27,584 | 27,584 | 27,525 | 257,506 |
| D0091087 Energy Star Thermostats | 5,328 | 5,388 | 5,415 | 5,443 | 5,501 | 5,673 | 5,673 | 5,673 | 5,673 | 5,673 | 5,587 | 5,501 | 66,527 |
| D0083332 Residential Heating and Cooling | 33,106 | 40,204 | 43,560 | 50,291 | 50,260 | 53,866 | 53,866 | 53,866 | 50,260 | 43,110 | 36,530 | 29,513 | 538,435 |
| D0083538 Neighborhood Weatherization | 338,973 | 338,973 | 338,973 | 338,973 | 338,973 | 338,973 | 340,473 | 340,473 | 340,473 | 338,973 | 338,973 | 338,969 | 4,072,170 |
| D0083542 Energy Planner | 306,703 | 297,078 | 298,159 | 388,092 | 297,473 | 298,888 | 300,468 | 301,996 | 303,413 | 308,238 | 310,284 | 308,779 | 3,719,573 |
| D0091106 Residential Prime Time Plus | 531 | 531 | 531 | 531 | 531 | 531 | 531 | 531 | 531 | 531 | 531 | 531 | 6,370 |
| D0083486 Residential Window Replacement | 17,744 | 17,663 | 17,413 | 16,963 | 16,963 | 16,963 | 16,963 | 16,963 | 16,963 | 16,963 | 16,963 | 16,963 | 205,493 |
| D0083335 Prime Time | 871 | 871 | 3,871 | 871 | 871 | 3,871 | 871 | 871 | 1,171 | 871 | 871 | 3,871 | 19,754 |
| D0083447 Commercial/Industrial Audit (Free) | 34,606 | 32,256 | 33,856 | 31,256 | 32,756 | 31,606 | 33,256 | 33,256 | 32,756 | 32,156 | 33,256 | 31,252 | 392,269 |
| D0083446 Comprehensive Commercial/Industrial Audit (Paid) | 0 | 0 | 1,078 | 0 | 1,078 | 0 | 0 | 1,078 | 0 | 0 | 1,078 | 0 | 4,311 |
| D0083534 Commercial Chiller | 0 | 0 | 0 | 3,754 | 3,754 | 0 | 0 | 3,754 | 3,754 | 3,754 | 0 | 0 | 18,770 |

Estimated For Months January 2021 through December 2021

ESTIMATED

| | | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
|------------|---|-----------|-----------|-----------|------------------|------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| | D0083487 Cogeneration | 4,766 | 4,766 | 5,624 | 5,047 | 4,738 | 4,779 | 5,417 | 3,935 | 5,012 | 5,302 | 4,514 | 4,291 | 58,191 |
| | D0083318 Conservation Value | 0 | 81,828 | 290 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 82,118 |
| | D0083540 Commercial Cooling | 525 | 0 | 0 | 924 | 0 | 0 | 924 | 475 | 0 | 450 | 899 | 475 | 4,671 |
| | D0083533 Demand Response | 256,089 | 256,089 | 256,089 | 256,089 | 256,089 | 256,089 | 256,089 | 256,089 | 256,089 | 256,089 | 260,089 | 256,089 | 3,077,070 |
| | D0091107 Facility Energy Management System | 39,650 | 39,550 | 39,585 | 39,585 | 39,621 | 39,657 | 41,621 | 39,621 | 39,621 | 39,657 | 41,657 | 39,621 | 479,447 |
| | D0083506 Industrial Load Management (GLSM 2&3) | 1,429,051 | 1,429,051 | 1,429,051 | 1,428,761 | 1,428,761 | 1,428,761 | 1,428,761 | 1,428,761 | 1,428,761 | 1,428,761 | 1,428,761 | 1,429,051 | 17,146,295 |
| | D0083547 LED Street and Outdoor Conversion Program | 458,125 | 458,125 | 458,125 | 458,125 | 458,125 | 458,125 | 458,125 | 458,125 | 458,125 | 458,125 | 458,125 | 458,125 | 5,497,500 |
| | D0083528 Lighting Conditioned Space | 46,746 | 60,849 | 46,396 | 75,327 | 75,327 | 31,942 | 33,092 | 31,942 | 46,396 | 60,849 | 47,396 | 46,546 | 602,808 |
| | D0083544 Lighting Non-Conditioned Space | 31,702 | 14,442 | 20,146 | 12,136 | 14,442 | 9,214 | 8,864 | 14,442 | 12,161 | 8,714 | 9,214 | 12,311 | 167,789 |
| | D0083535 Lighting Occupancy Sensors | 2,673 | 1,400 | 1,400 | 1,400 | 2,673 | 1,400 | 1,400 | 2,673 | 1,400 | 1,400 | 1,400 | 1,400 | 20,615 |
| | D0083527 CILM (GLSM 1) | 0 | 0 | 0 | 945 | 945 | 945 | 945 | 945 | 945 | 945 | 0 | 0 | 6,615 |
| | D0091108 Commercial Smart Thermostats | 14,326 | 14,226 | 14,728 | 15,204 | 15,204 | 15,204 | 15,878 | 14,728 | 14,728 | 14,728 | 15,728 | 14,878 | 179,561 |
| | D0083529 Standby Generator | 324,598 | 324,598 | 326,203 | 326,203 | 326,203 | 327,808 | 327,808 | 327,808 | 357,808 | 357,808 | 358,808 | 357,808 | 4,043,461 |
| | D0091109 Variable Frequency Drive Control for Compressors | 6,945 | 6,845 | 6,941 | 7,036 | 6,941 | 6,941 | 7,686 | 6,941 | 6,941 | 6,941 | 7,536 | 7,091 | 84,783 |
| | D0083537 Commercial Water Heating | 0 | 0 | 0 | 0 | 2,191 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2,191 |
| | D0083539 Conservation Research and Development | 332 | 119 | 332 | 119 | 119 | 332 | 119 | 119 | 332 | 119 | 332 | 119 | 2,495 |
| _ | D0083531 Renewable Energy Program (Sun to Go) | 8,803 | (7,524) | (7,483) | (7,881) | (7,790) | 167,186 | (7,881) | (7,856) | (7,881) | (7,947) | (7,922) | (7,947) | 97,877 |
| ^ | D0083328 Common Expenses | 160,493 | 56,498 | 85,102 | 61,355 | 57,513 | 60,585 | 59,271 | 58,630 | 67,358 | 60,584 | 58,808 | 60,803 | 846,998 |
| • | D0090066 Integrated Renewable Energy System (Pilot) | 69,866 | 95,606 | 121,224 | 120,647 | 120,070 | 119,493 | 118,916 | 118,339 | 117,762 | 117,186 | 116,609 | 116,032 | 1,351,751 |
| | Total All Programs | 3,872,198 | 3,846,522 | 3,827,408 | 3,959,335 | 3,831,331 | 3,965,003 | 4,211,141 | 3,827,236 | 3,970,425 | 3,859,634 | 3,841,777 | 3,875,679 | 46,887,688 |
| | Less Renewable Energy Expenses | 8,803 | (7,524) | (7,483) | (7,881) | (7,790) | 167,186 | (7,881) | (7,856) | (7,881) | (7,947) | (7,922) | (7,947) | 97,877 |
| | Total Recoverable Conservation Expenses | 3,863,395 | 3,854,046 | 3,834,891 | 3,967,215 | 3,839,120 | 3,797,817 | 4,219,021 | 3,835,092 | 3,978,305 | 3,867,581 | 3,849,699 | 3,883,627 | 46,789,811 |
| Summary | r of Demand & Energy | | | | | | | | | | | | | |
| Energy | or sometime or Energy | 1.583.558 | 1.618.255 | 1.566.738 | 1.668.708 | 1,588,132 | 1.540.162 | 1.964.628 | 1,580,544 | 1.688.567 | 1,579,512 | 1.557.622 | 1.593.410 | 19.529.837 |
| Demand | | 2,279,837 | 2,235,791 | 2,268,153 | 2,298,507 | 2,250,988 | 2,257,655 | 2,254,393 | 2,254,548 | 2,289,738 | 2,288,069 | 2,292,077 | 2,290,217 | 27,259,974 |
| | Demand Total Recoverable Consv. Expenses | | 3,854,046 | 3,834,891 | 3,967,215 | 3,839,120 | 3,797,817 | 4.219.021 | 3.835.092 | 3,978,305 | 3,867,581 | 3,849,699 | 3.883.627 | 46,789,811 |
| i Star Nec | ovorable const. Expenses | 3,863,395 | 0,004,040 | 0,004,031 | <u>0,007,210</u> | <u>0,003,120</u> | <u> </u> | 7,213,021 | 0,000,002 | 0,070,000 | 100,100,0 | 0,0-3,033 | 0,000,021 | 10,00011 |

Estimated For Months January 2021 through December 2021

| Program Name | (A) Capital Investment | (B) Payroll & Benefits | (C) Materials & Supplies | (D) Outside Services | (E) Advertising | (F) | (G) Vehicles | (H) Other | (I) Program Revenues | (J) Total |
|---|------------------------------|------------------------------|--------------------------------|----------------------------|--------------------|-----------|-----------------|--------------|----------------------------|--------------|
| D0083437 Residential Walk-Through Energy Audit | 0 | 971,659 | 6,600 | 0 | 521,000 | 0 | 122,800 | 38,235 | 0 | 1,660,294 |
| D0083432 Residential Customer Assisted Audit | 0 | 7,166 | 200 | 398,000 | 0 | 0 | 0 | 0 | 0 | 405,366 |
| D0083434, D0083317 Residential Computer Assisted Audit | 0 | 2,588 | 0 | 0 | 0 | 0 | 0 | 300 | 0 | 2,888 |
| D0083526 Residential Ceiling Insulation | 0 | 46,120 | 0 | 0 | 0 | 109,275 | 240 | 1,931 | 0 | 157,566 |
| D0083530 Residential Duct Repair | 0 | 28,966 | 0 | 500 | 0 | 79,200 | 600 | 1,931 | 0 | 111,197 |
| D0083488 Energy Education, Awareness and Agency Outreach | 10,264 | 201,072 | 15,600 | 16,008 | 0 | 10,800 | 0 | 20,160 | 0 | 273,904 |
| D0083546 Energy Star Multi-Family | 0 | 393 | 0 | 0 | 0 | 105,000 | 0 | 0 | 0 | 105,393 |
| D0083541 Energy Star for New Homes | 0 | 31,785 | 0 | 0 | 1,563 | 1,080,000 | 480 | 3,840 | 0 | 1,117,668 |
| D0091086 Energy Star Pool Pumps | 0 | 16,006 | 0 | 0 | 0 | 241,500 | 0 | 0 | 0 | 257,506 |
| D0091087 Energy Star Thermostats | 0 | 24,527 | 0 | 0 | 0 | 42,000 | 0 | 0 | 0 | 66,527 |
| D0083332 Residential Heating and Cooling | 0 | 72,133 | 0 | 0 | 0 | 462,375 | 360 | 3,567 | 0 | 538,435 |
| D0083538 Neighborhood Weatherization | 0 | 812,458 | 61,200 | 0 | 200,000 | 2,950,992 | 36,600 | 10,920 | 0 | 4,072,170 |
| D0083542 Energy Planner | 1,061,866 | 1,157,738 | 28,300 | 919,235 | 426,000 | 0 | 35,748 | 90,686 | 0 | 3,719,573 |
| D0091106 Residential Prime Time Plus | 0 | 6,370 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 6,370 |
| D0083486 Residential Window Replacement | 0 | 51,642 | 0 | 0 | 0 | 151,200 | 480 | 2,171 | 0 | 205,493 |
| D0083335 Prime Time | 0 | 9,554 | 0 | 9,300 | 0 | 0 | 0 | 900 | 0 | 19,754 |
| D0083447 Commercial/Industrial Audit (Free) | 0 | 320,869 | 3,700 | 0 | 50,000 | 0 | 3,000 | 14,700 | 0 | 392,269 |
| D0083446 Comprehensive Commercial/Industrial Audit (Paid) | 0 | 1,991 | 0 | 2,000 | 0 | 0 | 320 | 0 | 0 | 4,311 |
| D0083534 Commercial Chiller | 0 | 1,145 | 0 | 0 | 0 | 17,500 | 125 | 0 | 0 | 18,770 |

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TAMPA ELECTRIC COMPANY Conservation Program Costs

Estimated For Months January 2021 through December 2021

| | Program Name | (A) Capital Investment | (B) Payroll & Benefits | (C) Materials & Supplies | (D) Outside Services | (E) Advertising | (F) | (G) Vehicles | (H) Other | (I) Program Revenues | (J) Total | |
|----------------------|---|------------------------------|------------------------------|--------------------------------|----------------------------|--------------------|------------|-----------------|--------------|----------------------------|-------------------|---|
| | D0083487 Cogeneration | 0 | 56,991 | 0 | 0 | 0 | 0 | 1,200 | 0 | 0 | 58,191 | |
| | D0083318 Conservation Value | 0 | 1,526 | 0 | 542 | 0 | 80,000 | 50 | 0 | 0 | 82,118 | |
| | D0083540 Commercial Cooling | 0 | 2,296 | 0 | 0 | 0 | 2,200 | 125 | 50 | 0 | 4,671 | |
| | D0083533 Demand Response | 0 | 33,170 | 0 | 0 | 0 | 3,038,400 | 1,500 | 4,000 | 0 | 3,077,070 | |
| | D0091107 Facility Energy Management System | 0 | 24,447 | 0 | 0 | 0 | 450,000 | 900 | 4,100 | 0 | 479,447 | |
| | D0083506 Industrial Load Management (GLSM 2&3) | 0 | 43,595 | 0 | 0 | 0 | 17,100,000 | 2,700 | 0 | 0 | 17,146,295 | |
| | D0083547 LED Street and Outdoor Conversion Program | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5,625,000 | (127,500) | 5,497,500 | |
| | D0083528 Lighting Conditioned Space | 0 | 63,258 | 250 | 0 | 0 | 536,250 | 650 | 2,400 | 0 | 602,808 | |
| | D0083544 Lighting Non-Conditioned Space | 0 | 51,864 | 0 | 0 | 0 | 114,000 | 525 | 1,400 | 0 | 167,789 | |
| | D0083535 Lighting Occupancy Sensors | 0 | 2,315 | 0 | 0 | 0 | 18,000 | 300 | 0 | 0 | 20,615 | |
| | D0083527 CILM (GLSM 1) | 0 | 0 | 0 | 0 | 0 | 6,615 | 0 | 0 | 0 | 6,615 | |
| | D0091108 Commercial Smart Thermostats | 0 | 32,611 | 0 | 0 | 0 | 144,000 | 550 | 2,400 | 0 | 179,561 | |
| | D0083529 Standby Generator | 0 | 44,316 | 0 | 150,000 | 0 | 3,824,145 | 1,200 | 23,800 | 0 | 4,043,461 | |
|) | D0091109 Variable Frequency Drive Control for Compressors | 0 | 23,083 | 0 | 0 | 0 | 60,000 | 300 | 1,400 | 0 | 84,783 | |
|) | D0083537 Commercial Water Heating | 0 | 166 | 0 | 0 | 0 | 2,000 | 25 | 0 | 0 | 2,191 | |
| | D0083539 Conservation Research and Development | 0 | 2,495 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2,495 | |
| | D0083531 Renewable Energy Program (Sun to Go) | 0 | 23,687 | 750 | 190,000 | 0 | 0 | 100 | 1,000 | (117,660) | 97,877 | |
| | D0083328 Common Expenses | 0 | 529,808 | 400 | 100,100 | 0 | 0 | 0 | 216,690 | 0 | 846,998 | |
| | D0090066 Integrated Renewable Energy System (Pilot) | 1,346,974 | 4,777 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1,351,751 | RECK EXF |
| | Total All Programs | <u>2,419,104</u> | 4,704,585 | <u>117,000</u> | 1,785,685 | 1,198,563 | 30,625,452 | 210,878 | 6,071,581 | <u>(245,160)</u> | 46,887,688 | DOCKET I ECCR 202 EXHIBIT N REVISED: |
| | Less Renewable Energy Expenses | <u>0</u> | 23,687 | <u>750</u> | 190,000 | <u>0</u> | <u>0</u> | <u>100</u> | <u>1,000</u> | (117,660) | 97,877 | |
| | Total Recoverable Conservation Expenses | 2,419,104 | 4,680,898 | <u>116,250</u> | 1,595,685 | 1,198,563 | 30,625,452 | 210,778 | 6,070,581 | (127,500) | 46,789,811 | A PR |
| 0 | 0.5 | | | | | | | | | | | 202 70, 71E |
| Summary of Demand | & E⊓eigy | 1 214 694 | 2 606 404 | 104.000 | 026 747 | 005 562 | 6 6F6 202 | 107 504 | E 000 400 | (127 500) | 10 520 920 | IO. 20200002-EG 1 PROJECTION IRR-3, SCHEDULE SEPTEMBER 11, |
| Energy | | 1,214,684 | 3,696,484 | 101,900 | 926,717 | 985,563 | 6,656,292 | 187,504 | 5,888,193 | (127,500) | 19,529,838 | 安吉さ2 |
| Demand | | 1,204,420 | 984,414 | <u>14,350</u> | 668,968 | 213,000 | 23,969,160 | 23,274 | 182,388 | <u>0</u> | 27,259,973 | |
| Total Recoverable Co | nsv. Expenses | <u>2,419,104</u> | <u>4,680,898</u> | <u>116,250</u> | <u>1,595,685</u> | <u>1,198,563</u> | 30,625,452 | <u>210,778</u> | 6,070,581 | <u>(127,500)</u> | <u>46,789,811</u> | Nπ |
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Estimated For Months January 2021 through December 2021

PRICE RESPONSIVE LOAD MANAGEMENT

| | Beginning of Period | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
|---|---------------------|---------------|-----------|---------------|---------------|---------------|---------------|-----------|---------------|---------------|---------------|---------------|---------------|------------------|
| 1. Investment | | 217,327 | 129,092 | 129,092 | 129,092 | 129,092 | 129,092 | 129,092 | 129,092 | 129,092 | 129,092 | 129,092 | 129,092 | 1,637,341 |
| 2. Retirements | | 84,005 | 109,085 | 127,551 | 61,833 | 46,833 | 87,818 | 26,316 | 93,121 | 38,688 | 49,204 | 59,032 | 400 | |
| 3. Depreciation Base | | 4,051,497 | 4,071,504 | 4,073,045 | 4,140,304 | 4,222,563 | 4,263,838 | 4,366,615 | 4,402,586 | 4,492,991 | 4,572,879 | 4,642,939 | 4,771,631 | 52,072,392 |
| 4. Depreciation Expense | | <u>66,414</u> | 67,692 | <u>67,871</u> | <u>68,445</u> | <u>69,691</u> | <u>70,720</u> | 71,920 | <u>73,077</u> | <u>74,130</u> | <u>75,549</u> | <u>76,798</u> | <u>78,455</u> | 860,762 |
| 5. Cumulative Investment | 3,918,175 | 4,051,497 | 4,071,504 | 4,073,045 | 4,140,304 | 4,222,563 | 4,263,838 | 4,366,615 | 4,402,586 | 4,492,991 | 4,572,879 | 4,642,939 | 4,771,631 | 4,771,631 |
| 6. Less: Accumulated Depreciation | 1,805,986 | 1,788,395 | 1,747,002 | 1,687,322 | 1,693,934 | 1,716,792 | 1,699,694 | 1,745,298 | 1,725,254 | 1,760,696 | 1,787,041 | 1,804,807 | 1,882,862 | 1,882,862 |
| 7. Net Investment | 2,112,189 | 2,263,102 | 2,324,502 | 2,385,723 | 2,446,370 | 2,505,771 | 2,564,144 | 2,621,317 | 2,677,332 | 2,732,295 | 2,785,838 | 2,838,132 | 2,888,769 | 2,888,769 |
| 8. Average Investment | | 2,187,646 | 2,293,802 | 2,355,113 | 2,416,047 | 2,476,071 | 2,534,958 | 2,592,731 | 2,649,325 | 2,704,814 | 2,759,067 | 2,811,985 | 2,863,451 | |
| 9. Return on Average Investment - Equity Co | omponent | 11,199 | 11,743 | 12,056 | 12,368 | 12,676 | 12,977 | 13,273 | 13,563 | 13,847 | 14,124 | 14,395 | 14,659 | 156,880 |
| 10. Return on Average Investment - Debt Cor | nponent | 3,157 | 3,310 | 3,399 | 3,487 | 3,573 | 3,658 | 3,742 | 3,823 | 3,903 | 3,982 | 4,058 | 4,132 | 44,224 |
| 11. Total Depreciation and Return | | 80,770 | 82,745 | 83,326 | <u>84,300</u> | <u>85,940</u> | <u>87,355</u> | 88,935 | 90,463 | 91,880 | 93,655 | 95,251 | 97,246 | <u>1,061,866</u> |

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Note: Depreciation expense is calculated using a useful life of 60 months.

Line 9 x 6.1431% x 1/12 (Jan-Dec). Based on ROE of 10.25% and weighted income tax rate of 24.522% (expansion factor of 1.32830). Line 10 x 1.7317% x 1/12 (Jan-Dec).

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Estimated For Months January 2021 through December 2021

INDUSTRIAL LOAD MANAGEMENT

| | Beginning of Period | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
|--|---------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 1. Investment | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2. Retirements | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 3. Depreciation Base | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 4. Depreciation Expense | | <u>0</u> |
| 5. Cumulative Investment | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 6. Less: Accumulated Depreciation | 0 | <u>0</u> |
| 7. Net Investment | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> |
| 8. Average Investment | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 9. Return on Average Investment - Equity (| Component | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 10. Return on Average Investment - Debt Co | omponent | <u>0</u> |
| 11. Total Depreciation and Return | | <u>0</u> |

Note: Depreciation expense is calculated using a useful life of 60 months.

Line 9 x 6.1431% x 1/12 (Jan-Dec). Based on ROE of 10.25% and weighted income tax rate of 24.522% (expansion factor of 1.32830). Line 10 x 1.7317% x 1/12 (Jan-Dec).

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Estimated For Months January 2021 through December 2021

ENERGY EDUCATION AWARENESS AND AGENCY OUTREACH

| | Beginning of Period | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
|---|---------------------|------------|------------|------------|------------|------------|------------|------------|---------------|------------|---------------|---------------|------------|---------------|
| 1. Investment | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2. Retirements | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 3. Depreciation Base | | 43,732 | 43,732 | 43,732 | 43,732 | 43,732 | 43,732 | 43,732 | 43,732 | 43,732 | 43,732 | 43,732 | 43,732 | |
| 4. Depreciation Expense | | <u>729</u> | <u>729</u> | <u>729</u> | <u>729</u> | <u>729</u> | <u>8,748</u> |
| 5. Cumulative Investment | 43,732 | 43,732 | 43,732 | 43,732 | 43,732 | 43,732 | 43,732 | 43,732 | 43,732 | 43,732 | 43,732 | 43,732 | 43,732 | 43,732 |
| 6. Less: Accumulated Depreciation | 20,087 | 20,816 | 21,545 | 22,274 | 23,003 | 23,732 | 24,461 | 25,190 | 25,919 | 26,648 | 27,377 | 28,106 | 28,835 | 28,835 |
| 7. Net Investment | 23,645 | 22,916 | 22,187 | 21,458 | 20,729 | 20,000 | 19,271 | 18,542 | <u>17,813</u> | 17,084 | <u>16,355</u> | <u>15,626</u> | 14,897 | <u>14,897</u> |
| 8. Average Investment | | 23,281 | 22,552 | 21,823 | 21,094 | 20,365 | 19,636 | 18,907 | 18,178 | 17,449 | 16,720 | 15,991 | 15,262 | |
| 9. Return on Average Investment - Equity Co | omponent | 119 | 115 | 112 | 108 | 104 | 101 | 97 | 93 | 89 | 86 | 82 | 78 | 1,184 |
| 10. Return on Average Investment - Debt Cor | mponent _ | 34 | 33 | 31 | 30 | 29 | 28 | 27 | 26 | 25 | 24 | 23 | 22 | <u>332</u> |
| 11. Total Depreciation and Return | | <u>882</u> | <u>877</u> | <u>872</u> | <u>867</u> | 862 | <u>858</u> | <u>853</u> | 848 | <u>843</u> | <u>839</u> | <u>834</u> | <u>829</u> | 10,264 |

NOTEO

Note: Depreciation expense is calculated using a useful life of 60 months.

Line 9 x 6.1431% x 1/12 (Jan-Dec). Based on ROE of 10.25% and weighted income tax rate of 24.522% (expansion factor of 1.32830). Line 10 x 1.7317% x 1/12 (Jan-Dec).

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Estimated For Months January 2021 through December 2021

COMMERCIAL LOAD MANAGEMENT

| | Beginning of Period | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
|--|---------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| | or r criou | Juli | 1 00 | IVIGI | Дрі | iviay | Juli | oui | Aug | ОСР | 001 | 1404 | DCC | Total |
| 1. Investment | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2. Retirements | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 3. Depreciation Base | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 4. Depreciation Expense | | <u>0</u> |
| 5. Cumulative Investment | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 6. Less: Accumulated Depreciation | 0 | <u>0</u> |
| 7. Net Investment | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> |
| 8. Average Investment | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 9. Return on Average Investment - Equity C | Component | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 10. Return on Average Investment - Debt Co | omponent | <u>0</u> |
| 11. Total Depreciation and Return | | <u>0</u> |

NOTES:

Note: Depreciation expense is calculated using a useful life of 60 months.

Line 9 x 6.1431% x 1/12 (Jan-Dec). Based on ROE of 10.25% and weighted income tax rate of 24.522% (expansion factor of 1.32830).

Line 10 x 1.7317% x 1/12 (Jan-Dec).

Estimated For Months January 2021 through December 2021

INTEGRATED RENEWABLE ENERGY SYSTEM

| | Beginning of Period | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
|---|---------------------|---------------|---------------|---------------|-----------|----------------|----------------|----------------|----------------|-----------|----------------|----------------|-----------|-----------|
| 1. Investment | | 0 | 2,250,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2,250,000 |
| 2. Retirements | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 3. Depreciation Base | | 3,024,552 | 5,274,552 | 5,274,552 | 5,274,552 | 5,274,552 | 5,274,552 | 5,274,552 | 5,274,552 | 5,274,552 | 5,274,552 | 5,274,552 | 5,274,552 | |
| 4. Depreciation Expense | | 50,409 | <u>69,159</u> | <u>87,909</u> | 87,909 | 87,909 | 87,909 | <u>87,909</u> | 87,909 | 87,909 | <u>87,909</u> | 87,909 | 87,909 | 998,658 |
| 5. Cumulative Investment | 3,024,552 | 3,024,552 | 5,274,552 | 5,274,552 | 5,274,552 | 5,274,552 | 5,274,552 | 5,274,552 | 5,274,552 | 5,274,552 | 5,274,552 | 5,274,552 | 5,274,552 | 5,274,552 |
| 6. Less: Accumulated Depreciation | 94,977 | 145,386 | 214,545 | 302,454 | 390,363 | 478,272 | <u>566,181</u> | 654,090 | 741,999 | 829,908 | 917,817 | 1,005,726 | 1,093,635 | 1,093,635 |
| 7. Net Investment | 2,929,575 | 2,879,166 | 5,060,007 | 4,972,098 | 4,884,189 | 4,796,280 | 4,708,371 | 4,620,462 | 4,532,553 | 4,444,644 | 4,356,735 | 4,268,826 | 4,180,917 | 4,180,917 |
| 8. Average Investment | | 2,904,371 | 3,969,587 | 5,016,053 | 4,928,144 | 4,840,235 | 4,752,326 | 4,664,417 | 4,576,508 | 4,488,599 | 4,400,690 | 4,312,781 | 4,224,872 | |
| 9. Return on Average Investment - Equity Co | omponent | 14,868 | 20,321 | 25,678 | 25,228 | 24,778 | 24,328 | 23,878 | 23,428 | 22,978 | 22,528 | 22,078 | 21,628 | 271,719 |
| 10. Return on Average Investment - Debt Con | nponent | 4,191 | 5,728 | 7,239 | 7,112 | 6,985 | 6,858 | 6,731 | 6,604 | 6,477 | 6,351 | 6,224 | 6,097 | 76,597 |
| 11. Total Depreciation and Return | | <u>69,468</u> | 95,208 | 120,826 | 120,249 | <u>119,672</u> | <u>119,095</u> | <u>118,518</u> | <u>117,941</u> | 117,364 | <u>116,788</u> | <u>116,211</u> | 115,634 | 1,346,974 |

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NOTES:

Note: Depreciation expense is calculated using a useful life of 60 months.

Line 9 x 6.1431% x 1/12 (Jan-Dec). Based on ROE of 10.25% and weighted income tax rate of 24.522% (expansion factor of 1.32830). Line 10 x 1.7317% x 1/12 (Jan-Dec).

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Actual for Months January 2020 through June 2020 Projected for Months July 2020 through December 2020

DOCKET NO. 20200002-EG ECCR 2021 PROJECTION EXHIBIT MRR-3, SCHEDULE C-3, PAGE 1 OF 15

| Program Name | Capital Investment | Payroll & Benefits | Materials & Supplies | Outside Services | Advertising | Incentives | Vehicle | Other | Program Revenues | Total |
|--|-----------------------|-----------------------|-------------------------|---------------------|---------------|---------------|-------------------|---------------|---------------------|----------------|
| D0083437 Residential Walk-Through Energy Audit | | | | | | | | | | |
| Actual | 0 | 564,926 | 612 | 0 | 56,930 | 0 | 30,762 | 8,870 | 0 | 662,100 |
| Projected | <u>0</u> 0 | 728,482 | 3,200 | <u>0</u> 0 | 306,358 | <u>0</u> 0 | 61,400 | <u>16,540</u> | <u>0</u> 0 | 1,115,980 |
| Total | 0 | 1,293,408 | 3,812 | 0 | 363,288 | 0 | 92,162 | 25,410 | 0 | 1,778,080 |
| D0083432 Residential Customer Assisted Audit | | | | | | | | | | |
| Actual | 0 | 2,024 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2,024 |
| Projected | <u>0</u> | <u>3,583</u> | <u>0</u> 0 | 398,000 | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> 0 | <u>401,583</u> |
| Total | 0 | 5,607 | 0 | 398,000 | 0 | 0 | 0 | 0 | 0 | 403,607 |
| D0083434, D0083317 Residential Computer Assisted Audit | | | | | | | | | | |
| Actual | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Projected | <u>0</u> 0 | 823 | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | 300 | <u>0</u> 0 | <u>1,123</u> |
| Total | 0 | 823 | 0 | 0 | 0 | 0 | 0 | 300 | 0 | 1,123 |
| D0083526 Residential Ceiling Insulation | | | | | | | | | | |
| Actual | 0 | 30,121 | 0 | 0 | 0 | 34,232 | 72 | 674 | 0 | 65,099 |
| Projected | <u>0</u> 0 | 26,360 | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | 70,500 | <u>120</u> | 200 | <u>0</u> 0 | 97,180 |
| Total | 0 | 56,481 | 0 | 0 | 0 | 104,732 | 192 | 874 | 0 | 162,279 |
| D0083530 Residential Duct Repair | | | | | | | | | | |
| Actual | 0 | 15,181 | 0 | 0 | 0 | 24,420 | 122 | 14 | 0 | 39,737 |
| Projected | <u>0</u> | 16,775 | <u>0</u> | <u>0</u> 0 | <u>0</u> | 29,700 | <u>240</u> 362 | <u>340</u> | <u>0</u> 0 | 47,055 |
| Total | 0 | 31,956 | 0 | 0 | 0 | 54,120 | 362 | 354 | 0 | 86,792 |
| D0083322 Residential Electronically Commutated Motors | | | | | | | | | | |
| Actual | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Projected | <u>0</u> | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 |
| Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| D0083488 Energy Education, Awareness and Agency Outreach | 1 | | | | | | | | | |
| Actual | 5,536 | 19,826 | 27,976 | 34,898 | 11,335 | 0 | 0 | 0 | 0 | 99,571 |
| Projected | 5,381 | 99,023 | 6,800 | 5,192 | <u>0</u> | 10,800 | 800 | 3,600 | <u>0</u> 0 | 131,596 |
| Total | 10,917 | 118,849 | 34,776 | 40,090 | 11,335 | 10,800 | 800 | 3,600 | 0 | 231,167 |
| D0083546 Energy Star Multi-Family | | | | | | | | | | |
| Actual | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 64 | 0 | 64 |
| Projected | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | 800 | <u>0</u> 0 | <u>800</u> |
| Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 864 | 0 | 864 |
| D0083541 Energy Star for New Homes | | | | | | | | | | |
| Actual | 0 | 13,702 | 0 | 0 | 0 | 464,100 | 113 | 306 | 0 | 478,221 |
| Projected | <u>0</u> | 15,104 | <u>0</u> | <u>0</u> 0 | <u>0</u> 0 | 382,500 | <u>240</u> 353 | 3,070 | <u>0</u> 0 | 400,914 |
| Total | 0 | 28,806 | 0 | 0 | 0 | 846,600 | 353 | 3,376 | 0 | 879,135 |
| D0091086 Energy Star Pool Pumps | | | | | | | | | | |
| Actual | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Projected | <u>0</u> | 1,225 | <u>0</u> | <u>0</u> | <u>0</u> | <u>1,050</u> | <u>0</u> | <u>200</u> | <u>0</u> | <u>2,475</u> |
| Total | 0 | 1,225 | 0 | 0 | 0 | 1,050 | 0 | 200 | 0 | 2,475 |

Actual for Months January 2020 through June 2020 Projected for Months July 2020 through December 2020

DOCKET NO. 20200002-EG ECCR 2021 PROJECTION EXHIBIT MRR-3, SCHEDULE C-3, PAGE 2 OF 15

| Program Name | Capital Investment | Payroll & Benefits | Materials & Supplies | Outside Services | Advertising | Incentives | Vehicle | Other | Program Revenues | Total |
|---|-----------------------|-----------------------|-------------------------|---------------------|---------------|---------------|---------------|---------------|---------------------|--------------|
| D0091087 Energy Star Thermostats | | | | | | | | | | |
| Actual | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Projected | <u>0</u> 0 | 1,922 | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | 250 | <u>0</u> 0 | 200 | <u>0</u> 0 | 2,372 |
| Total | 0 | 1,922 | 0 | 0 | 0 | 250 | 0 | 200 | 0 | 2,372 |
| D0083332 Residential Heating and Cooling | | | | | | | | | | |
| Actual | 0 | 44,142 | 297 | 0 | 0 | 229,365 | 78 | 1,248 | 0 | 275,130 |
| Projected | <u>0</u> 0 | 37,467 | <u>0</u> | <u>0</u> 0 | <u>0</u> 0 | 229,500 | <u>180</u> | 2,390 | <u>0</u> 0 | 269,537 |
| Total | 0 | 81,609 | 297 | 0 | 0 | 458,865 | 258 | 3,638 | 0 | 544,667 |
| D0083538 Neighborhood Weatherization | | | | | | | | | | |
| Actual | 0 | 154,433 | 43,565 | 280 | 0 | 252,629 | 0 | 3,212 | 0 | 454,119 |
| Projected | <u>0</u> 0 | 239,238 | 880 | 1,200 | <u>0</u> 0 | 540,984 | 17,940 | 2,960 | <u>0</u> 0 | 803,202 |
| Total | 0 | 393,671 | 44,445 | 1,480 | 0 | 793,613 | 17,940 | 6,172 | 0 | 1,257,321 |
| D0083542 Energy Planner | | | | | | | | | | |
| Actual | 477,041 | 482,419 | 25,620 | 127,457 | 56,930 | 0 | 17,771 | 31,830 | 0 | 1,219,068 |
| Projected | 451,530 | 561,990 | 8,650 | 364,218 | 234,358 | <u>0</u> | 17,874 | 43,816 | <u>0</u> | 1,682,436 |
| Total | 928,571 | 1,044,409 | 34,270 | 491,675 | 291,288 | 0 | 35,645 | 75,646 | 0 | 2,901,504 |
| D0091106 Residential Prime Time Plus | | | | | | | | | | |
| Actual | 0 | 0 | 0 | 1,190 | 0 | 0 | 0 | 0 | 0 | 1,190 |
| Projected | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> |
| Total | 0 | 0 | 0 | 1,190 | 0 | 0 | 0 | 0 | 0 | 1,190 |
| D0083466 Residential Wall Insulation | | | | | | | | | | |
| Actual | 0 | 37 | 0 | 0 | 0 | 274 | 0 | 0 | 0 | 311 |
| Projected | <u>0</u> 0 | <u>37</u> 74 | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | <u>110</u> | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | <u>147</u> |
| Total | 0 | 74 | 0 | 0 | 0 | 384 | 0 | 0 | 0 | 458 |
| D0083486 Residential Window Replacement | | | | | | | | | | |
| Actual | 0 | 42,337 | 0 | 0 | 0 | 347,923 | 112 | 690 | 0 | 391,062 |
| Projected | <u>0</u> 0 | 32,959 | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | 317,050 | <u>240</u> | <u>320</u> | <u>0</u> 0 | 350,569 |
| Total | 0 | 75,296 | 0 | 0 | 0 | 664,973 | 352 | 1,010 | 0 | 741,631 |
| D0083335 Prime Time | | | | | | | | | | |
| Actual | 0 | 2,993 | 0 | 2,746 | 0 | 0 | 0 | 195 | 0 | 5,934 |
| Projected | <u>0</u> 0 | 4,777 | <u>0</u> 0 | 9,000 | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | <u>450</u> | <u>0</u> 0 | 14,227 |
| Total | 0 | 7,770 | 0 | 11,746 | 0 | 0 | 0 | 645 | 0 | 20,161 |
| D0083447 Commercial/Industrial Audit (Free) | | | | | | | | | | |
| Actual | 0 | 118,404 | 982 | 0 | 0 | 0 | 563 | 2,627 | 0 | 122,576 |
| Projected | <u>0</u> 0 | 152,340 | 400 | <u>0</u> 0 | 16,664 | <u>0</u> 0 | 1,000 | 2,900 | <u>0</u> 0 | 173,304 |
| Total | 0 | 270,744 | 1,382 | 0 | 16,664 | 0 | 1,563 | 5,527 | 0 | 295,880 |
| D0083446 Comprehensive Commercial/Industrial Audit (Paid) | | | | | | | | | | |
| Actual | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Projected | <u>0</u> | <u>498</u> | <u>0</u> | <u>500</u> | <u>0</u> | <u>0</u> | <u>80</u> | <u>0</u> | <u>0</u> | <u>1,078</u> |
| Total | 0 | 498 | 0 | 500 | 0 | 0 | 80 | 0 | 0 | 1,078 |
| | | | | | | | | | | |

Actual for Months January 2020 through June 2020 Projected for Months July 2020 through December 2020

DOCKET NO. 20200002-EG ECCR 2021 PROJECTION EXHIBIT MRR-3, SCHEDULE C-3, PAGE 3 OF 15

| | Capital | Payroll & | Materials | Outside | | | | | Program | |
|--|---------------|-------------------|---------------|---------------|---------------|------------------|-----------------|----------------|---------------|------------------|
| Program Name | Investment | Benefits | & Supplies | Services | Advertising | Incentives | Vehicle | Other | Revenues | Total |
| D0083532 Commercial Ceiling Insulation | | | | | | | | | | |
| Actual | 0 | 0 | 0 | 0 | 0 | 144 | 3 | 0 | 0 | 147 |
| Projected | <u>0</u> 0 | <u>229</u> 229 | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | <u>750</u> | <u>50</u> 53 | <u>0</u> 0 | <u>0</u> 0 | 1,029 |
| Total | 0 | 229 | 0 | 0 | 0 | 894 | 53 | 0 | 0 | 1,176 |
| D0083534 Commercial Chiller | | | | | | | | | | |
| Actual | 0 | 0 | 0 | 0 | 0 | 7,446 | 3 | 110 | 0 | 7,559 |
| Projected | <u>0</u> 0 | <u>1,955</u> | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | 3,500 | <u>25</u> 28 | <u>0</u> | <u>0</u> 0 | <u>5,480</u> |
| Total | 0 | 1,955 | 0 | 0 | 0 | 10,946 | 28 | 110 | 0 | 13,039 |
| D0083487 Cogeneration | | | | | | | | | | |
| Actual | 0 | 13,829 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 13,829 |
| Projected | <u>0</u> 0 | 3,981 | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> | <u>0</u> 0 | 300 | <u>0</u> 0 | <u>0</u> 0 | <u>4,281</u> |
| Total | 0 | 17,810 | 0 | 0 | 0 | 0 | 300 | 0 | 0 | 18,110 |
| D0083318 Conservation Value | | | | | | | | | | |
| Actual | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 0 | 3 |
| Projected | <u>0</u> | <u>0</u> 0 | <u>0</u> | 0 | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> |
| Total | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 0 | 3 |
| D0083543 Cool Roof | | | | | | | | | | |
| Actual | 0 | 14,439 | 0 | 0 | 0 | 72,653 | 40 | 90 | 0 | 87,222 |
| Projected | <u>0</u> 0 | <u>26,341</u> | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | 80,000 | 300 | <u>0</u> 90 | <u>0</u> 0 | 106,641 |
| Total | 0 | 40,780 | 0 | 0 | 0 | 152,653 | 340 | 90 | 0 | 193,863 |
| D0083540 Commercial Cooling | | | | | | | | | | |
| Actual | 0 | 567 | 0 | 0 | 0 | 790 | 22 | 110 | 0 | 1,489 |
| Projected | <u>0</u> | 3,276 | <u>0</u> | <u>0</u> | <u>0</u> | 660 | <u>75</u> | <u>0</u> | <u>0</u> | 4,011 |
| Total | 0 | 3,843 | 0 | 0 | 0 | 1,450 | 97 | 110 | 0 | 5,500 |
| Doccorro D. J.B. | | | | | | | | | | |
| D0083533 Demand Response Actual | 0 | 7,317 | 0 | 0 | 0 | 1,594,512 | 0 | 513 | 0 | 1,602,342 |
| | | • | | | | | | | | |
| Projected | <u>0</u> | <u>16,585</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>1,519,200</u> | <u>400</u> | <u>0</u> | <u>0</u> | <u>1,536,185</u> |
| Total | 0 | 23,902 | 0 | 0 | 0 | 3,113,712 | 400 | 513 | 0 | 3,138,527 |
| D0083489 Commercial Duct Repair | | | | | | | | | | |
| Actual | 0 | 37 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 37 |
| Projected | <u>0</u> 0 | <u>100</u> | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | <u>150</u> | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | <u>250</u> |
| Total | 0 | 137 | 0 | 0 | 0 | 150 | 0 | 0 | 0 | 287 |
| D0083323 Commercial ECM | | | | | | | | | | |
| Actual | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Projected | <u>0</u> | <u>0</u> 0 | <u>0</u> | <u>0</u> 0 | <u>0</u> | <u>0</u> 0 | <u>0</u> | <u>0</u> 0 | <u>0</u> | <u>0</u> 0 |
| Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| D0091107 Facility Energy Management System | | | | | | | | | | |
| Actual | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Projected | <u>0</u> | <u>2,306</u> | <u>0</u> | 0 | <u>0</u> | 37,500 | <u>0</u> | <u>0</u> | <u>0</u> | <u>39,806</u> |
| Total | 0 | 2,306 | 0 | 0 | 0 | 37,500 | 0 | 0 | 0 | 39,806 |

Actual for Months January 2020 through June 2020 Projected for Months July 2020 through December 2020

DOCKET NO. 20200002-EG ECCR 2021 PROJECTION EXHIBIT MRR-3, SCHEDULE C-3, PAGE 4 OF 15

| Program Name | Capital Investment | Payroll & Benefits | Materials & Supplies | Outside Services | Advertising | Incentives | Vehicle | Other | Program Revenues | Total |
|--|-----------------------|-----------------------|-------------------------|---------------------|---------------|----------------|-------------------|---------------|---------------------|----------------|
| D0083506 Industrial Load Management (GLSM 2&3) | | | | | | | | | | |
| Actual | 0 | 9,085 | 0 | 0 | 0 | 8,625,447 | 0 | 0 | 0 | 8,634,532 |
| Projected | <u>0</u> | 23,286 | <u>0</u> 0 | 0 | <u>0</u> | 8,550,000 | 700 | <u>0</u> 0 | <u>0</u> | 8,573,986 |
| Total | <u>0</u> 0 | 32,371 | 0 | <u>0</u> 0 | 0 | 17,175,447 | 700 | 0 | <u>0</u> 0 | 17,208,518 |
| D0083547 LED Street and Outdoor Conversion Program | | | | | | | | | | |
| Actual | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1,711,155 | (72,394) | 1,638,761 |
| Projected | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | 3,263,760 | (37,606) | 3,226,154 |
| Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4,974,915 | (110,000) | 4,864,915 |
| D0083528 Lighting Conditioned Space | | | | | | | | | | |
| Actual | 0 | 29,071 | 52 | 0 | 0 | 330,651 | 47 | 516 | 0 | 360,337 |
| Projected | <u>0</u> | 54,142 | <u>0</u> 52 | <u>0</u> 0 | <u>0</u> 0 | 481,250 | <u>200</u> 247 | <u>150</u> | <u>0</u> 0 | 535,742 |
| Total | 0 | 83,213 | 52 | 0 | 0 | 811,901 | 247 | 666 | 0 | 896,079 |
| D0083544 Lighting Non-Conditioned Space | | | | | | | | | | |
| Actual | 0 | 27,120 | 52 | 0 | 0 | 49,234 | 117 | 229 | 0 | 76,752 |
| Projected | <u>0</u> | 26,402 | <u>0</u> | <u>0</u> | <u>0</u> | 41,000 | <u>300</u> | <u>150</u> | <u>0</u> | 67,852 |
| Total | 0 | 53,522 | 52 | 0 | 0 | 90,234 | 417 | 379 | 0 | 144,604 |
| D0083535 Lighting Occupancy Sensors | | | | | | | | | | |
| Actual | 0 | 949 | 0 | 0 | 0 | 3,040 | 0 | 0 | 0 | 3,989 |
| Projected | <u>0</u> 0 | 2,296 | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | 2,100 | <u>50</u> 50 | <u>0</u> 0 | <u>0</u> 0 | 4,446 |
| Total | 0 | 3,245 | 0 | 0 | 0 | 5,140 | 50 | 0 | 0 | 8,435 |
| D0083527 CILM (GLSM 1) | | | | | | | | | | |
| Actual | 0 | 0 | 0 | 0 | 0 | 2,835 | 0 | 0 | 0 | 2,835 |
| Projected | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | 3,780 | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | 3,780 |
| Total | 0 | 0 | 0 | 0 | 0 | 6,615 | 0 | 0 | 0 | 6,615 |
| D0083536 Refrigeration Anti-condensate Control | | | | | | | | | | |
| Actual | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | 0 | 0 |
| Projected | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> 0 |
| Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| D0091108 Commercial Smart Thermostats | | | | | | | | | | |
| Actual | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Projected | <u>0</u> 0 | 2,605 | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | 6,000 | <u>50</u> 50 | <u>0</u> 0 | <u>0</u> 0 | <u>8,655</u> |
| Total | 0 | 2,605 | 0 | 0 | 0 | 6,000 | 50 | 0 | 0 | 8,655 |
| D0083529 Standby Generator | | | | | | | | | | |
| Actual | 0 | 18,462 | 0 | 83,523 | 0 | 1,753,141 | 0 | 12,070 | 0 | 1,867,196 |
| Projected | <u>0</u> 0 | 23,990 | 0 | 75,000 | 0 | 1,850,440 | 300 | 11,400 | 0 | 1,961,130 |
| Total | 0 | 42,452 | <u>0</u> 0 | 158,523 | <u>0</u> 0 | 3,603,581 | 300 | 23,470 | <u>0</u> 0 | 3,828,326 |
| D0083545 Thermal Energy Storage | | | | | | | | | | |
| Actual | 0 | 432 | 0 | 0 | 0 | 0 | 3 | 0 | 0 | 435 |
| Projected | <u>0</u> | 1,692 | <u>0</u> | 592 | <u>0</u> | <u>157,700</u> | <u>50</u> | <u>0</u> | <u>0</u> | <u>160,034</u> |
| Total | 0 | 2,124 | 0 | 592 | 0 | 157,700 | 53 | 0 | 0 | 160,469 |
| | | | | | | | | | | |

| Drawner News | Capital | Payroll & Benefits | Materials | Outside Services | Advertising | Imaamtiiyaa | Vehicle | Other | Program | Total |
|---|------------------|-----------------------|---------------|---------------------|---------------|---------------|-----------------|---------------|---------------|----------------|
| Program Name | Investment | benefits | & Supplies | Services | Advertising | incentives | venicie | Other | Revenues | rotai |
| D0091109 Variable Frequency Drive Control for Compressors | | | | | | | | | | |
| Actual | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Projected | | 2,091 | | | | 5,000 | | | | 7,091 |
| Total | <u>0</u> 0 | 2,091 | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | 5,000 | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | 7,091 |
| D0083320 Commercial Wall Insulation | | | | | | | | | | |
| Actual | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Projected | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 |
| Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| D0083537 Commercial Water Heating | | | | | | | | | | |
| Actual | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 0 | 3 |
| Projected | <u>0</u> | <u>0</u> 0 | <u>0</u> | <u>0</u> 0 | <u>0</u> | <u>0</u> 0 | <u>0</u> 3 | <u>0</u> | <u>0</u> | <u>0</u> 3 |
| Total | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 0 | 3 |
| D0083539 Conservation Research and Development | | | | | | | | | | |
| Actual | 0 | 5,491 | 342 | 21,154 | 0 | 0 | 0 | 673 | 0 | 27,660 |
| Projected | <u>0</u> | <u>717</u> | <u>0</u> | 1,400 | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> 0 | <u>0</u> | <u>0</u> | 2,117 |
| Total | 0 | 6,208 | 342 | 22,554 | 0 | 0 | 0 | 673 | 0 | 29,777 |
| D0083531 Renewable Energy Program (Sun to Go) | | | | | | | | | | |
| Actual | 0 | 8,542 | 0 | 71,108 | 0 | 0 | 0 | 0 | (67,385) | 12,265 |
| Projected | <u>0</u> 0 | 13,005 | 85,250 | 221,000 | <u>0</u> 0 | <u>0</u> 0 | <u>50</u> 50 | <u>0</u> | (62,115) | 257,190 |
| Total | 0 | 21,547 | 85,250 | 292,108 | 0 | 0 | 50 | 0 | (129,500) | 269,455 |
| D0083328 Common Expenses | | | | | | | | | | |
| Actual | 0 | 204,113 | 199 | 57,142 | 0 | 0 | 0 | 68,209 | 0 | 329,663 |
| Projected | <u>0</u> | 234,245 | 500 | 83,950 | <u>0</u> | <u>0</u> | <u>0</u> 0 | 43,529 | <u>0</u> | 362,224 |
| Total | 0 | 438,358 | 699 | 141,092 | 0 | 0 | 0 | 111,738 | 0 | 691,887 |
| D0090066 Integrated Renewable Energy System (Pilot) | | | | | | | | | | |
| Actual | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Projected | 131,214 | 2,389 | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> 0 | <u>O</u> | <u>0</u> | <u>0</u> | 133,603 |
| Total | 131,214 | 2,389 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 133,603 |
| Total All Programs | <u>1,070,702</u> | <u>4,194,231</u> | 205,377 | <u>1,559,550</u> | 682,575 | 28,114,310 | <u>152,798</u> | 5,240,480 | (239,500) | 40,980,524 |
| Less Renewable Energy | <u>0</u> | 21,547 | 85,250 | 292,108 | <u>0</u> | <u>0</u> | <u>50</u> | <u>0</u> | (129,500) | <u>269,455</u> |
| Total Conservation Expense | 1,070,702 | 4,172,684 | 120,127 | 1,267,442 | 682,575 | 28,114,310 | 152,748 | 5,240,480 | (110,000) | 40,711,069 |

TAMPA ELECTRIC COMPANY

Schedule of Capital Investment, Depreciation and Return Actual for Months January 2020 through June 2020 Projected for Months July 2020 through December 2020

PRICE RESPONSIVE LOAD MANAGEMENT

| | Beginning of Period | January Actual | February Actual | March Actual | April Actual | May Actual | June Actual | July Projected | August Projected | September Projected | October Projected | November Projected | December Projected | Total |
|---|---------------------|-------------------|--------------------|-----------------|-----------------|---------------|----------------|-------------------|---------------------|------------------------|----------------------|-----------------------|-----------------------|----------------|
| 1. Investment | | 15,313 | 66,012 | 84,391 | 0 | 0 | 0 | 129,092 | 129,092 | 129,092 | 129,092 | 129,092 | 129,092 | 940,268 |
| 2. Retirements | | 158,229 | 119,344 | 162,381 | 155,227 | 157,052 | 117,872 | 150,242 | 55,480 | 103,829 | 54,610 | 136,485 | 36,378 | 1,407,130 |
| 3. Depreciation Base | | 4,242,119 | 4,188,787 | 4,110,797 | 3,955,570 | 3,798,519 | 3,680,647 | 3,659,497 | 3,733,109 | 3,758,372 | 3,832,854 | 3,825,461 | 3,918,175 | |
| 4. Depreciation Expense | | 71,893 | 70,258 | 69,163 | 67,220 | 64,617 | 62,326 | <u>61,168</u> | 61,605 | 62,429 | 63,260 | 63,819 | 64,530 | 782,288 |
| 5. Cumulative Investment | 4,385,035 | 4,242,119 | 4,188,787 | 4,110,797 | 3,955,570 | 3,798,519 | 3,680,647 | 3,659,497 | 3,733,109 | 3,758,372 | 3,832,854 | 3,825,461 | 3,918,175 | 3,918,175 |
| 6. Less: Accumulated Depreciation | 2,430,827 | 2,344,490 | 2,295,404 | 2,202,186 | 2,114,179 | 2,021,745 | 1,966,199 | 1,877,125 | 1,883,250 | 1,841,850 | 1,850,500 | 1,777,834 | 1,805,986 | 1,805,986 |
| 7. Net Investment | 1,954,208 | 1,897,629 | 1,893,383 | 1,908,611 | 1,841,391 | 1,776,774 | 1,714,448 | 1,782,372 | 1,849,859 | 1,916,522 | 1,982,354 | 2,047,627 | 2,112,189 | 2,112,189 |
| 8. Average Investment | | 1,925,919 | 1,895,506 | 1,900,997 | 1,875,001 | 1,809,083 | 1,745,611 | 1,748,410 | 1,816,116 | 1,883,191 | 1,949,438 | 2,014,991 | 2,079,908 | |
| 9. Return on Average Investment - Equity Co | omponent | 9,571 | 9,420 | 9,447 | 9,318 | 8,990 | 8,675 | 8,756 | 9,095 | 9,431 | 9,763 | 10,091 | 10,416 | 112,973 |
| 10. Return on Average Investment - Debt Cor | mponent | 2,788 | 2,744 | 2,752 | 2,714 | 2,618 | 2,527 | 2,612 | 2,713 | 2,813 | 2,912 | 3,010 | <u>3,107</u> | 33,310 |
| Total Depreciation and Return | | 84,252 | 82,422 | 81,362 | <u>79,252</u> | 76,225 | <u>73,528</u> | <u>72,536</u> | <u>73,413</u> | <u>74,673</u> | <u>75,935</u> | <u>76,920</u> | 78,053 | <u>928,571</u> |

NOTES:

Depreciation expense is calculated using a useful life of 60 months.

Line 9 x 5.9635% x 1/12 (Jan-Jun). Line 9 x 6.0096% x 1/12 (Jul-Dec). Based on ROE of 10.25% and weighted income tax rate of 24.522% (expansion factor of 1.32830). Line 10 x 1.7369% x 1/12 (Jan-Jun).Line 10 x 1.7926% x 1/12 (Jul-Dec).

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TAMPA ELECTRIC COMPANY

Schedule of Capital Investment, Depreciation and Return Actual for Months January 2020 through June 2020 Projected for Months July 2020 through December 2020

INDUSTRIAL LOAD MANAGEMENT

| | Beginning of Period | January Actual | February Actual | March Actual | April Actual | May Actual | June Actual | July Projected | August Projected | September Projected | October Projected | November Projected | December Projected | Total |
|---|---------------------|-------------------|--------------------|-----------------|-----------------|---------------|----------------|-------------------|---------------------|------------------------|----------------------|-----------------------|-----------------------|----------|
| 1. Investment | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2. Retirements | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 3. Depreciation Base | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 4. Depreciation Expense | | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> |
| 5. Cumulative Investment | (0) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 6. Less: Accumulated Depreciation | (0) | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> |
| 7. Net Investment | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> |
| 8. Average Investment | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 9. Return on Average Investment - Equity | Component | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 10. Return on Average Investment - Debt C | omponent | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | 0 | <u>0</u> | <u>0</u> | 0 | <u>0</u> | <u>0</u> | <u>0</u> |
| Total Depreciation and Return | | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> |

NOTES:

Depreciation expense is calculated using a useful life of 60 months.

Line 9 x 5.9635% x 1/12 (Jan-Jun). Line 9 x 6.0096% x 1/12 (Jul-Dec). Based on ROE of 10.25% and weighted income tax rate of 24.522% (expansion factor of 1.32830).

Line 10 x 1.7369% x 1/12 (Jan-Jun).Line 10 x 1.7926% x 1/12 (Jul-Dec).

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TAMPA ELECTRIC COMPANY

Schedule of Capital Investment, Depreciation and Return Actual for Months January 2020 through June 2020 Projected for Months July 2020 through December 2020

ENERGY EDUCATION AWARENESS AND AGENCY OUTREACH

| | Beginning of Period | January Actual | February Actual | March Actual | April Actual | May Actual | June Actual | July Projected | August Projected | September Projected | October Projected | November Projected | December Projected | Total |
|--|---------------------|-------------------|--------------------|-----------------|-----------------|---------------|----------------|-------------------|---------------------|------------------------|----------------------|-----------------------|-----------------------|---------------|
| 1. Investment | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2. Retirements | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 3. Depreciation Base | | 43,732 | 43,732 | 43,732 | 43,732 | 43,732 | 43,732 | 43,732 | 43,732 | 43,732 | 43,732 | 43,732 | 43,732 | |
| 4. Depreciation Expense | | <u>729</u> | <u>729</u> | <u>729</u> | <u>729</u> | <u>729</u> | <u>729</u> | <u>729</u> | <u>729</u> | <u>729</u> | <u>729</u> | <u>729</u> | <u>729</u> | <u>8,748</u> |
| 5. Cumulative Investment | 43,732 | 43,732 | 43,732 | 43,732 | 43,732 | 43,732 | 43,732 | 43,732 | 43,732 | 43,732 | 43,732 | 43,732 | 43,732 | 43,732 |
| 6. Less: Accumulated Depreciation | 11,339 | 12,068 | 12,797 | 13,526 | 14,255 | 14,984 | 15,713 | 16,442 | <u>17,171</u> | 17,900 | 18,629 | 19,358 | 20,087 | 20,087 |
| 7. Net Investment | 32,393 | 31,664 | 30,935 | 30,206 | 29,477 | 28,748 | 28,019 | 27,290 | 26,561 | 25,832 | <u>25,103</u> | 24,374 | 23,645 | 23,645 |
| 8. Average Investment | | 32,028 | 31,300 | 30,571 | 29,842 | 29,113 | 28,384 | 27,655 | 26,926 | 26,197 | 25,468 | 24,739 | 24,010 | |
| 9. Return on Average Investment - Equity C | Component | 159 | 156 | 152 | 148 | 145 | 141 | 138 | 135 | 131 | 128 | 124 | 120 | 1,677 |
| 10. Return on Average Investment - Debt Co | omponent | <u>46</u> | <u>45</u> | <u>44</u> | <u>43</u> | <u>42</u> | <u>41</u> | <u>41</u> | <u>40</u> | <u>39</u> | <u>38</u> | <u>37</u> | <u>36</u> | <u>492</u> |
| Total Depreciation and Return | | <u>934</u> | <u>930</u> | <u>925</u> | <u>920</u> | <u>916</u> | <u>911</u> | <u>908</u> | <u>904</u> | <u>899</u> | <u>895</u> | <u>890</u> | <u>885</u> | <u>10,917</u> |

NOTES:

Depreciation expense is calculated using a useful life of 60 months.

Line 9 x 5.9635% x 1/12 (Jan-Jun). Line 9 x 6.0096% x 1/12 (Jul-Dec). Based on ROE of 10.25% and weighted income tax rate of 24.522% (expansion factor of 1.32830).

Line 10 x 1.7369% x 1/12 (Jan-Jun).Line 10 x 1.7926% x 1/12 (Jul-Dec).

TAMPA ELECTRIC COMPANY

Schedule of Capital Investment, Depreciation and Return Actual for Months January 2020 through June 2020 Projected for Months July 2020 through December 2020

COMMERCIAL LOAD MANAGEMENT

| | Beginning of Period | January Actual | February Actual | March Actual | April Actual | May Actual | June Actual | July Projected | August Projected | September Projected | October Projected | November Projected | December Projected | Total |
|---|------------------------|-------------------|--------------------|-----------------|-----------------|---------------|----------------|-------------------|---------------------|------------------------|----------------------|-----------------------|-----------------------|----------|
| 1. Investment | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2. Retirements | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 3. Depreciation Base | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 4. Depreciation Expense | | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> |
| 5. Cumulative Investment | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 6. Less: Accumulated Depreciation | 0 | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> |
| 7. Net Investment | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> |
| 8. Average Investment | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 9. Return on Average Investment - Equity | Component | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 10. Return on Average Investment - Debt C | omponent | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | 0 | <u>0</u> | <u>0</u> | 0 | <u>0</u> | <u>0</u> | <u>0</u> |
| Total Depreciation and Return | | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> |

NOTES:

Depreciation expense is calculated using a useful life of 60 months.

Line 9 x 5.9635% x 1/12 (Jan-Jun). Line 9 x 6.0096% x 1/12 (Jul-Dec). Based on ROE of 10.25% and weighted income tax rate of 24.522% (expansion factor of 1.32830). Line 10 x 1.7369% x 1/12 (Jan-Jun).Line 10 x 1.7926% x 1/12 (Jul-Dec).

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TAMPA ELECTRIC COMPANY

Schedule of Capital Investment, Depreciation and Return Actual for Months January 2020 through June 2020 Projected for Months July 2020 through December 2020

INTEGRATED RENEWABLE ENERGY SYSTEM

| | Beginning of Period | January Actual | February Actual | March Actual | April Actual | May Actual | June Actual | July Projected | August Projected | September Projected | October Projected | November Projected | December Projected | Total |
|---|---------------------|-------------------|--------------------|-----------------|-----------------|---------------|----------------|-------------------|---------------------|------------------------|----------------------|-----------------------|-----------------------|----------------|
| 1. Investment | | 0 | 0 | 0 | 0 | 0 | 0 | 129,092 | 129,092 | 129,092 | 129,092 | 2,379,092 | 129,092 | 3,024,553 |
| 2. Retirements | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 3. Depreciation Base | | 0 | 0 | 0 | 0 | 0 | 0 | 129,092 | 258,184 | 387,276 | 516,368 | 2,895,460 | 3,024,552 | |
| 4. Depreciation Expense | | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>1,076</u> | 3,227 | <u>5,379</u> | <u>7,530</u> | 28,432 | 49,333 | 94,977 |
| 5. Cumulative Investment | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 129,092 | 258,184 | 387,276 | 516,368 | 2,895,460 | 3,024,552 | 3,024,552 |
| 6. Less: Accumulated Depreciation | 0 | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | 1,076 | 4,303 | 9,682 | 17,212 | 45,644 | 94,977 | 94,977 |
| 7. Net Investment | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>128,016</u> | <u>253,881</u> | 377,594 | <u>499,156</u> | 2,849,816 | 2,929,575 | 2,929,575 |
| 8. Average Investment | | 0 | 0 | 0 | 0 | 0 | 0 | 64,008 | 190,949 | 315,738 | 438,375 | 1,674,486 | 2,889,696 | |
| 9. Return on Average Investment - Equity | Component | 0 | 0 | 0 | 0 | 0 | 0 | 321 | 956 | 1,581 | 2,195 | 8,386 | 14,472 | 27,911 |
| 10. Return on Average Investment - Debt 0 | Component | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>96</u> | <u>285</u> | <u>472</u> | <u>655</u> | 2,501 | 4,317 | <u>8,326</u> |
| Total Depreciation and Return | | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>1,493</u> | <u>4,468</u> | <u>7,432</u> | 10,380 | <u>39,319</u> | 68,122 | <u>131,214</u> |

NOTES:

Depreciation expense is calculated using a useful life of 60 months.

Line 9 x 5.9635% x 1/12 (Jan-Jun). Line 9 x 6.0096% x 1/12 (Jul-Dec). Based on ROE of 10.25% and weighted income tax rate of 24.522% (expansion factor of 1.32830).

Line 10 x 1.7369% x 1/12 (Jan-Jun).Line 10 x 1.7926% x 1/12 (Jul-Dec).

TAMPA ELECTRIC COMPANY Energy Conservation Adjustment Calculation of True-up

| Program Name | January Actual | February Actual | March Actual | April Actual | May Actual | June Actual | July Projected | August Projected | September Projected | October Projected | November Projected | December Projected | Grand Total |
|---|-------------------|--------------------|-----------------|-----------------|---------------|----------------|-------------------|---------------------|------------------------|----------------------|-----------------------|-----------------------|--|
| D0083437 Residential Walk-Through Energy Audit | 120,528 | 106,769 | 84,115 | 122,491 | 109,617 | 118,580 | 202,845 | 187,362 | 180,637 | 185,111 | 174,060 | 185,966 | 1,778,080 |
| D0083432 Residential Customer Assisted Audit | 670 | 355 | 569 | 0 | 170 | 260 | 398,597 | 597 | 597 | 597 | 597 | 597 | 403,607 |
| D0083434, D0083317 Residential Computer Assisted Audit | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 300 | 0 | 823 | 0 | 1,123 |
| D0083526 Residential Ceiling Insulation | 21,146 | 12,325 | 10,599 | 9,168 | 5,361 | 6,500 | 18,701 | 18,701 | 18,701 | 16,295 | 13,888 | 10,894 | 162,279 |
| D0083530 Residential Duct Repair | 8,850 | 2,789 | 11,443 | 10,056 | 2,405 | 4,194 | 7,917 | 7,917 | 7,917 | 8,017 | 7,957 | 7,328 | 86,792 |
| D0083322 Residential Electronically Commutated Motors | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| D0083488 Energy Education, Awareness and Agency Outreach | 3,719 | 28,778 | 17,558 | 3,708 | 27,283 | 18,525 | 17,412 | 28,208 | 20,501 | 19,497 | 22,492 | 23,487 | 231,167 |
| D0083546 Energy Star Multi-Family | 0 | 0 | 64 | 0 | 0 | 0 | 100 | 0 | 500 | 0 | 0 | 200 | 864 |
| D0083541 Energy Star for New Homes | 53,177 | 87,233 | 141,044 | 65,749 | 50,555 | 80,463 | 66,427 | 66,327 | 68,627 | 66,327 | 66,677 | 66,527 | 879,135 |
| D0091086 Energy Star Pool Pumps | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2,475 | 2,475 |
| D0091087 Energy Star Thermostats | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2,372 | 2,372 |
| D0083332 Residential Heating and Cooling | 46,702 | 31,424 | 50,844 | 46,110 | 45,287 | 54,763 | 54,184 | 54,184 | 50,589 | 43,460 | 37,576 | 29,543 | 544,667 |
| D0083538 Neighborhood Weatherization | 124,188 | 96,843 | 130,177 | 62,490 | 23,697 | 16,724 | 129,030 | 129,030 | 129,960 | 129,960 | 129,960 | 155,260 | 1,257,321 |
| D0083542 Energy Planner | 189,820 | 204,368 | 189,533 | 267,081 | 185,834 | 182,432 | 250,651 | 268,758 | 287,035 | 288,297 | 292,782 | 294,915 | 2,901,504 |
| D0091106 Residential Prime Time Plus | 0 | 0 | 0 | 480 | 710 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| D0083466 Residential Wall Insulation | 0 | 0 | 37 | 0 | 0 | 274 | 0 | 0 | 147 | 0 | 0 | 0 | 458 458 741,631 ECCR 2 |
| D0083486 Residential Window Replacement | 81,550 | 66,574 | 69,399 | 61,469 | 55,402 | 56,668 | 61,796 | 61,796 | 61,796 | 61,796 | 61,796 | 41,587 | 741,631 MF 20,161 MF |
| D0083335 Prime Time | 725 | 123 | 2,904 | 461 | 570 | 1,151 | 871 | 871 | 3,871 | 3,871 | 871 | 3,871 | 20,161 D T 00 T Z |
| D0083447 Commercial/Industrial Audit (Free) | 27,048 | 27,841 | 18,451 | 13,362 | 17,335 | 18,539 | 23,621 | 24,621 | 31,292 | 32,192 | 30,792 | 30,788 | |
| D0083446 Comprehensive Commercial/Industrial Audit (Paid) | 1,935 | 0 | (1,935) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1,078 | 0 | = - 0 :: |
| D0083532 Commercial Ceiling Insulation | 0 | 3 | 0 | 0 | 0 | 144 | 0 | 0 | 0 | 0 | 1,029 | 0 | 1,176 E SC 200 |
| D0083534 Commercial Chiller | 0 | 113 | 0 | 0 | 7,446 | 0 | 431 | 0 | 0 | 4,186 | 431 | 431 | 1,176 SCHE |
| D0083487 Cogeneration | 2,901 | 2,183 | 2,331 | 2,136 | 2,305 | 1,973 | 664 | 664 | 664 | 764 | 764 | 764 | 295,880 PROJECTION PROJECTION 1,176 MBER 1 |
| D0083318 Conservation Value | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | ₃ '→ ⊏ O |
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TAMPA ELECTRIC COMPANY Energy Conservation Adjustment Calculation of True-up

| Program Name | January Actual | February Actual | March Actual | April Actual | May Actual | June Actual | July Projected | August Projected | September Projected | October Projected | November Projected | December Projected | Grand Total | |
|---|-------------------|--------------------|-----------------|-----------------|---------------|----------------|-------------------|---------------------|------------------------|----------------------|-----------------------|-----------------------|------------------------------------|---|
| D0083543 Cool Roof | 2,776 | 4,325 | 37,715 | 2,079 | 15,760 | 24,567 | 14,440 | 14,440 | 14,440 | 24,440 | 24,440 | 14,440 | 193,863 | |
| D0083540 Commercial Cooling | 506 | 310 | 573 | 0 | 100 | 0 | 906 | 906 | 431 | 431 | 431 | 906 | 5,500 | |
| D0083533 Demand Response | 330,704 | 253,049 | 254,591 | 253,941 | 254,588 | 255,469 | 255,964 | 255,964 | 255,989 | 256,089 | 256,089 | 256,089 | 3,138,527 | |
| D0083489 Commercial Duct Repair | 0 | 90 | (90) | 0 | 0 | 37 | 0 | 0 | 250 | 0 | 0 | 0 | 287 | |
| D0083323 Commercial ECM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| D0091107 Facility Energy Management System | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 39,806 | 39,806 | |
| D0083506 Industrial Load Management (GLSM 2&3) | 1,628,097 | 1,564,250 | 1,447,593 | 1,264,871 | 1,220,309 | 1,509,412 | 1,429,157 | 1,429,157 | 1,429,182 | 1,428,719 | 1,428,719 | 1,429,051 | 17,208,518 | |
| D0083547 LED Street and Outdoor Conversion Program | 415,614 | 448,795 | 451,534 | 41,530 | 11,626 | 269,662 | 579,497 | 559,247 | 545,342 | 550,877 | 503,762 | 487,427 | 4,864,915 | |
| D0083528 Lighting Conditioned Space | 53,706 | 12,826 | 29,034 | 240,696 | 7,024 | 17,051 | 17,796 | 32,581 | 47,416 | 224,837 | 165,696 | 47,416 | 896,079 | |
| D0083544 Lighting Non-Conditioned Space | 10,297 | 23,857 | 9,525 | 17,409 | 7,181 | 8,483 | 9,096 | 15,131 | 12,717 | 9,096 | 9,096 | 12,717 | 144,604 | |
| D0083535 Lighting Occupancy Sensors | 348 | 193 | 867 | 980 | 381 | 1,220 | 0 | 0 | 1,288 | 1,313 | 532 | 1,313 | 8,435 | |
| D0083527 CILM (GLSM 1) | 0 | 0 | 0 | 945 | 945 | 945 | 945 | 945 | 945 | 945 | 0 | 0 | 6,615 | |
| D0083536 Refrigeration Anti-condensate Control | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| D0091108 Commercial Smart Thermostats | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 8,655 | 8,655 | |
| D0083529 Standby Generator | 340,954 | 303,231 | 303,179 | 309,780 | 297,267 | 312,785 | 324,738 | 327,218 | 327,218 | 327,318 | 327,318 | 327,318 | 3.828.326 | H CO |
| D0083545 Thermal Energy Storage | 432 | 3 | 0 | 0 | 0 | 0 | 133 | 133 | 159,636 | 133 | 0 | 0 | 160,469 | CR 2 |
| D0091109 Variable Frequency Drive Control for Compressors | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7,091 | 7,091 D | OCKET NO. 20 CCR 2021 PRO XHIBIT MRR-3. |
| D0083320 Commercial Wall Insulation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 () | NO. MRR |
| D0083537 Commercial Water Heating | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 T |). 20 PRO R-3, |
| D0083539 Conservation Research and Development | 1,133 | 8,363 | 1,977 | 0 | 13,878 | 2,309 | 1,519 | 119 | 119 | 119 | 119 | 119 | 29,777 S 269,455 D 691,887 Z | |
| D0083531 Renewable Energy Program (Sun to Go) | (4,668) | (10,141) | (8,146) | (8,632) | (9,898) | 53,750 | 56,780 | (2,300) | 63,700 | 71,373 | (8,470) | 76,107 | 269,455 | ¦ 뚩 C S |
| D0083328 Common Expenses | 61,807 | 76,076 | 42,439 | 71,630 | 41,876 | 35,835 | 51,421 | 104,339 | 52,393 | 52,852 | 50,140 | 51,080 | | Ž E G |
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TAMPA ELECTRIC COMPANY Energy Conservation Adjustment Calculation of True-up

| Program Name | January Actual | February Actual | March Actual | April Actual | May Actual | June Actual | July Projected | August Projected | September Projected | October Projected | November Projected | December Projected | Grand Total |
|---|-------------------|--------------------|-----------------|-----------------|---------------|----------------|-------------------|---------------------|------------------------|----------------------|-----------------------|-----------------------|----------------|
| D0090066 Integrated Renewable Energy System (Pilot) | 0 | 0 | 0 | 0 | 0 | 0 | 1,891 | 4,866 | 7,830 | 10,778 | 39,717 | 68,520 | 133,603 |
| Total | 3,524,665 | 3,352,954 | 3,297,924 | 2,859,990 | 2,395,014 | 3,052,715 | 3,977,532 | 3,591,783 | 3,782,031 | 3,819,691 | 3,641,165 | 3,685,061 | 40,980,524 |
| Less: Included in Base Rates | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> |
| Recoverable Conservation Expenses | 3,524,665 | 3,352,954 | 3,297,924 | 2,859,990 | 2,395,014 | 3,052,715 | 3,977,532 | 3,591,783 | 3,782,031 | 3,819,691 | 3,641,165 | 3,685,061 | 40,980,524 |
| Less Renewable Energy | (4,668) | (10,141) | (8,146) | (8,632) | (9,898) | 53,750 | 56,780 | (2,300) | 63,700 | 71,373 | (8,470) | 76,107 | 269,455 |
| Total Conservation Expenses | 3,529,333 | 3,363,095 | 3,306,070 | 2,868,622 | 2,404,912 | 2,998,965 | 3,920,752 | 3,594,083 | 3,718,331 | 3,748,318 | 3,649,635 | 3,608,954 | 40,711,069 |

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TAMPA ELECTRIC COMPANY Energy Conservation Adjustment Calculation of True-up

| B. CONSERVATION REVENUES | January Actual | February Actual | March Actual | April Actual | May Actual | June Actual | July Projected | August Projected | September Projected | October Projected | November Projected | December Projected | Grand Total |
|---|-------------------|--------------------|-----------------|-----------------|---------------|----------------|-------------------|---------------------|------------------------|----------------------|-----------------------|-----------------------|----------------|
| Conservation Audit Fees (A) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Conservation Adjustment Revenues * (C-4, page 1 of 1) | 3,041,740 | 2,948,006 | 2,908,955 | 3,238,962 | 3,254,826 | 3,752,312 | 4,021,975 | 4,075,921 | 4,088,683 | 3,807,492 | 3,213,303 | 3,065,817 | 41,417,992 |
| 3. Total Revenues | 3,041,740 | 2,948,006 | 2,908,955 | 3,238,962 | 3,254,826 | 3,752,312 | 4,021,975 | 4,075,921 | 4,088,683 | 3,807,492 | 3,213,303 | 3,065,817 | 41,417,992 |
| 4. Prior Period True-up | 643,499 | 643,499 | 643,499 | 643,499 | 643,499 | 643,499 | 643,499 | 643,499 | 643,499 | 643,499 | 643,499 | 643,502 | 7,721,991 |
| 5. Conservation Revenue Applicable to Period | 3,685,239 | 3,591,505 | 3,552,454 | 3,882,461 | 3,898,325 | 4,395,811 | 4,665,474 | 4,719,420 | 4,732,182 | 4,450,991 | 3,856,802 | 3,709,319 | 49,139,983 |
| 6. Conservation Expenses (C-3,Page 4, Line 14) | 3,534,892 | 3,363,095 | 3,307,503 | 2,868,623 | 2,404,910 | 3,063,081 | 3,920,752 | 3,594,083 | <u>3,718,331</u> | 3,748,318 | 3,649,635 | 3,608,954 | 40,782,177 |
| 7. Regulatory Adjustment | 0 | 0 | 632,148 | 0 | (1,541) | (431) | 0 | 0 | 0 | 0 | 0 | 0 | 630,176 |
| 8. True-up This Period (Line 5 - Line 6) | 150,347 | 228,411 | 244,951 | 1,013,838 | 1,493,415 | 1,332,729 | 744,722 | 1,125,337 | 1,013,851 | 702,673 | 207,167 | 100,365 | 8,357,806 |
| 9. Interest Provision This Period (C-3, Page 6, Line 10) | 21,930 | 20,259 | 23,804 | 14,713 | 967 | 1,350 | 3,456 | 5,623 | 5,761 | 5,832 | 5,773 | 5,619 | 115,088 |
| True-up & Interest Provision Beginning of Period | 15,911,022 | 15,439,800 | 15,044,971 | 15,302,375 | 15,687,427 | 16,536,769 | 17,226,918 | 17,331,597 | 17,819,058 | 18,195,171 | 18,260,177 | 17,829,618 | 15,911,022 |
| 11. Prior Period True-up Collected/(Refunded) | (643,499) | (643,499) | (643,499) | (643,499) | (643,499) | (643,499) | (643,499) | (643,499) | (643,499) | (643,499) | (643,499) | (643,502) | (7,721,991) |
| 12. End of Period Total - Over/(Under) Recovered | 15,439,800 | 15,044,971 | 15,302,375 | 15,687,427 | 16,536,769 | 17,226,918 | 17,331,597 | 17,819,058 | 18,195,171 | 18,260,177 | 17,829,618 | 17,292,100 | 17,292,100 |

Previous EOP Change
* Net of Revenue Taxes

| Summary of Allocation | Forecast | Ratio | True Up | |
|-----------------------|------------|-------|------------|---|
| Demand | 29,205,177 | 0.59 | 10,202,339 | |
| Energy | 20,035,348 | 0.41 | 7,089,761 | EXT CC |
| Total | 49.240.525 | 1.00 | 17,292,100 | DOCKET NO. 20200002-EG ECCR 2021 PROJECTION EXHIBIT MRR-3, SCHEDULE C-3, PAGE 14 OF 15 REVISED: SEPTEMBER 11, 2020 |
| | | | | |

⁽A) Included in Line 6

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TAMPA ELECTRIC COMPANY Energy Conservation Adjustment Calculation of Interest Provision

Actual for Months January 2020 through June 2020 Projected for Months July 2020 through December 2020

| <u>C.</u> | INTEREST PROVISION | January Actual | February Actual | March Actual | April Actual | May Actual | June Actual | July Projected | August Projected | September Projected | October Projected | November Projected | December Projected | Grand Total |
|-----------|--|-------------------|--------------------|---------------------|---------------------|---------------------|----------------|-------------------|---------------------|------------------------|----------------------|-----------------------|-----------------------|----------------|
| 1. | Beginning True-up Amount (C-3, Page 5, Line 9) | \$15,911,022 | \$15,439,800 | \$15,044,971 | \$15,302,375 | \$15,687,427 | \$16,536,769 | \$17,226,918 | \$17,331,597 | \$17,819,058 | \$18,195,171 | \$18,260,177 | \$17,829,618 | |
| 2. | Ending True-up Amount Before Interest (C-3, Page 5, Lines 7 + 9 + 10) | <u>15,417,870</u> | 15,024,712 | <u>15,278,571</u> | <u>15,672,714</u> | 16,535,802 | 17,225,568 | <u>17,328,141</u> | <u>17,813,435</u> | 18,189,410 | 18,254,345 | <u>17,823,845</u> | 17,286,481 | |
| 3. | Total Beginning & Ending True-up | \$31,328,892 | \$30,464,512 | \$30,323,542 | \$30,975,089 | \$32,223,229 | \$33,762,337 | \$34,555,059 | \$35,145,032 | \$36,008,468 | \$36,449,516 | \$36,084,022 | \$35,116,099 | |
| 4. | Average True-up Amount (50% of Line 3) | \$15.664.446 | \$15.232.256 | <u>\$15.161.771</u> | <u>\$15.487.545</u> | <u>\$16.111.615</u> | \$16.881.169 | \$17.277.530 | \$17.572.516 | \$18.004.234 | \$18.224.758 | \$18.042.011 | \$17.558.050 | |
| | | | | | | | | | | | | | | |
| 5. | Interest Rate - First Day of Month | <u>1.71000</u> | 1.64000 | 1.56000 | 2.21000 | 0.06000 | 0.08000 | 0.11000 | 0.38000 | 0.38000 | 0.38000 | 0.38000 | 0.38000 | |
| 6. | Interest Rate - First Day of Next Month | 1.64000 | 1.56000 | 2.21000 | 0.06000 | 0.08000 | 0.11000 | 0.38000 | 0.38000 | 0.38000 | 0.38000 | 0.38000 | 0.38000 | |
| 7. | Total (Line 5 + Line 6) | 3.35000 | 3.20000 | 3.77000 | 2.27000 | 0.14000 | 0.19000 | 0.49000 | 0.76000 | 0.76000 | 0.76000 | 0.76000 | 0.76000 | |
| 8. | Average Interest Rate (50% of Line 7) | 1.67500 | 1.60000 | 1.88500 | 1.13500 | 0.07000 | 0.09500 | 0.24500 | 0.38000 | 0.38000 | 0.38000 | 0.38000 | 0.38000 | |
| 9. | Monthly Average Interest Rate (Line 8/12) | 0.00140 | 0.00133 | 0.00157 | 0.00095 | 0.00006 | 0.00008 | 0.00020 | 0.00032 | 0.00032 | 0.00032 | 0.00032 | 0.00032 | |
| 10. | Interest Provision (Line 4 x Line 9) | \$21.930 | \$20.259 | \$23.804 | \$14.713 | <u>\$967</u> | <u>\$1.350</u> | \$3.456 | \$5.623 | <u>\$5.761</u> | \$5.832 | \$5,773 | <u>\$5.619</u> | \$115.088 |

DOCKET NO. 20200002-EG ECCR 2021 PROJECTION EXHIBIT MRR-3, SCHEDULE C-3, PAGE 15 OF 15

REVISED: SEPTEMBER 11, 2020

C-4

TAMPA ELECTRIC COMPANY Energy Conservation Calculation of Conservation Revenues

Actual for Months January 2020 through June 2020 Projected for Months July 2020 through December 2020

| (1) | (2) | (3) | (4) | | |
|-----------|-------------------|----------------------------|-------------------------------------|--|--|
| Months | Firm MWh Sales | Interruptible MWh Sales | Clause Revenue Net of Revenue Taxes | | |
| | | | | | |
| January | 1,455,463 | - | 3,041,740 | | |
| February | 1,379,438 | - | 2,948,006 | | |
| March | 1,359,338 | - | 2,908,955 | | |
| April | 1,535,004 | - | 3,238,962 | | |
| May | 1,528,939 | - | 3,254,826 | | |
| June | 1,775,858 | - | 3,752,312 | | |
| July | 1,911,556 | - | 4,021,975 | | |
| August | 1,933,926 | - | 4,075,921 | | |
| September | 1,954,760 | - | 4,088,683 | | |
| October | 1,798,422 | - | 3,807,492 | | |
| November | 1,502,908 | - | 3,213,303 | | |
| December | 1,430,489 | - | 3,065,817 | | |
| Total | <u>19.566.100</u> | <u>0</u> | 41.417.992 | | |

EXHIBIT MRR-3, SCHEDULE C-5, PAGE 1 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: RESIDENTIAL ENERGY AUDITS

Program Description: A "how to" information and analysis guide for customers. There are four types of

residential energy audits available to Tampa Electric customers: Walk-through Free Energy Check, Customer Assisted, Computer Assisted Paid and Building

Energy Ratings System ("BERS").

Program Projections: January 1, 2020 to December 31, 2020

During this period, the following energy audit participation is projected:

Residential Walk-Through: 5,000
Residential Customer Assisted: 42,000
Residential Computer Assisted: 1
BERS: 0

January 1, 2021 to December 31, 2021

During this period, the following energy audit participation is projected:

Residential Walk-Through: 4,000 Residential Customer Assisted: 42,000 Residential Computer Assisted: 3 BERS: 0

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Expenditures are estimated to be \$2,182,810.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$2,068,547.

Program Progress

Summary: Through December 31, 2019 the following Residential Energy Audit totals are:

Residential Walk-Through: 334,408
Residential Customer Assisted (1): 208,131
Residential Computer Assisted: 3,911
BERS: 80
Total: 546,530

Note 1: Includes Mail-in and On-line audits. Residential Mail-in audit program was retired on December 31, 2004.

EXHIBIT MRR-3, SCHEDULE C-5, PAGE 2 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: RESIDENTIAL CEILING INSULATION

Program Description: A rebate program that encourages existing residential customers to install

additional ceiling insulation in existing homes.

Program Projections: January 1, 2020 to December 31, 2020

During this period, there are 450 customers projected to participate.

January 1, 2021 to December 31, 2021

During this period, there are 480 customers projected to participate.

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Expenditures are estimated to be \$162,279.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$157,566.

Program Progress

Summary: Through December 31, 2019 the following Residential Ceiling Insulation totals

are:

Residential Ceiling Insulation: 123,957

EXHIBIT MRR-3, SCHEDULE C-5, PAGE 3 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: RESIDENTIAL DUCT REPAIR

Program Description: A rebate program that encourages residential customers to repair leaky duct work

of central air conditioning systems in existing homes.

Program Projections: January 1, 2020 to December 31, 2020

During this period, there are 500 customers projected to participate.

January 1, 2021 to December 31, 2021

During this period, there are 600 customers projected to participate.

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Expenditures are estimated to be \$86,792.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$111,197.

Program Progress

Summary: Through December 31, 2019 the following Residential Duct Repair totals are:

Residential Duct Repair: 103,473

EXHIBIT MRR-3, SCHEDULE C-5, PAGE 4 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: RESIDENTIAL ELECTRONICALLY COMMUTATED MOTORS (ECM)

Program Description: A rebate program that encourages residential customers to replace their existing

HVAC air handler motor with an ECM.

Program Projections: January 1, 2020 to December 31, 2020

During this period, there are zero customers projected to participate.

January 1, 2021 to December 31, 2021

During this period, there are zero customers projected to participate.

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Expenditures are estimated to be \$0.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$0.

Program Progress

Summary: Through December 31, 2019 the following Residential ECM totals are:

Residential ECM: 5

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EXHIBIT MRR-3, SCHEDULE C-5, PAGE 5 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: ENERGY EDUCATION, AWARENESS AND AGENCY OUTREACH

Program Description: A program that provides opportunities for engaging and educating groups of

customers and students on energy-efficiency and conservation in an organized setting. Participants are provided with an energy savings kit which includes energy saving devices and supporting information appropriate for the audience.

Program Projections: January 1, 2020 to December 31, 2020.

During this period, there are 750 customers projected to participate.

January 1, 2021 to December 31, 2021

During this period, there are 750 customers projected to participate.

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Expenditures are estimated to be \$231,167.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$273,904.

Program Progress

Summary: Through 2019, Tampa Electric has partnered with 138 local schools to present

Energy Education to 41,183 students and Electric Vehicle Education to 396 students from 3 local high schools. In addition, the company gave 187 presentations to civic organizations that generated 1,413 customer assisted audits

and distributed 7,887 energy saving kits to participating customers.

EXHIBIT MRR-3, SCHEDULE C-5, PAGE 6 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: ENERGY STAR FOR NEW MULTI-FAMILY RESIDENCES

Program Description: A rebate program that encourages the construction of new multi-family residences

to meet the requirements to achieve the ENERGY STAR certified apartments and

condominium label.

Program Projections: January 1, 2020 to December 31, 2020

During this period, there are zero multi-family residences projected to participate.

January 1, 2021 to December 31, 2021

During this period, there are 350 multi-family residences projected to participate.

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Expenditures are estimated to be \$864.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$105,393.

Program Progress

Summary: Through December 31, 2019 the following ENERGY STAR for New Multi-

Family Residences totals are:

ENERGY STAR for New Multi-Family Residences: 264

EXHIBIT MRR-3, SCHEDULE C-5, PAGE 7 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: ENERGY STAR FOR NEW HOMES

Program Description: A rebate program that encourages residential customers to construct residential

dwellings that qualify for the Energy Star Award by achieving efficiency levels

greater than current Florida building code baseline practices.

Program Projections: January 1, 2020 to December 31, 2020

During this period, there are 1,000 customers projected to participate.

January 1, 2021 to December 31, 2021

During this period, there are 1,080 customers projected to participate.

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Expenditures are estimated to be \$879,135.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$1,117,668.

Program Progress

Summary: On November 3, 2015 ENERGY STAR for New Homes replaced the prior

Residential New Construction Program. Through December 31, 2019 the

following ENERGY STAR for New Homes totals are:

ENERGY STAR for New Homes: 14,483

EXHIBIT MRR-3, SCHEDULE C-5, PAGE 8 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: ENERGY STAR POOL PUMPS

Program Description: A rebate program that encourages residential customers to make cost-effective

improvements to existing residences by installing high efficiency ENERGY

STAR rated pool pumps to help reduce their energy consumption.

Program Projections: January 1, 2020 to December 31, 2020

During this period, there are three customers projected to participate.

January 1, 2021 to December 31, 2021

During this period, there are 690 customers projected to participate.

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Expenditures are estimated to be \$2,475.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$257,506.

Program Progress

Summary: The company is projecting to initiate this program on November 2, 2020.

EXHIBIT MRR-3, SCHEDULE C-5, PAGE 9 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: ENERGY STAR THERMOSTATS

Program Description: A rebate program that encourages residential customers to install an ENERGY

STAR certified smart thermostat to help reduce their energy consumption.

Program Projections: January 1, 2020 to December 31, 2020

During this period, there are five customers projected to participate.

January 1, 2021 to December 31, 2021

During this period, there are 840 customers projected to participate.

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Expenditures are estimated to be \$2,372.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$66,527.

Program Progress

Summary: The company is projecting to initiate this program on November 2, 2020.

EXHIBIT MRR-3, SCHEDULE C-5, PAGE 10 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: RESIDENTIAL HEATING AND COOLING

Program Description: A rebate program that encourages residential customers to install high-efficiency

residential heating and cooling equipment in existing homes.

Program Projections: January 1, 2020 to December 31, 2020

During this period, there are 3,400 units projected to be installed and approved.

January 1, 2021 to December 31, 2021

During this period, there are 3,425 units projected to be installed and approved.

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Expenditures are estimated to be \$544,667.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$538,435.

Program Progress

Summary: Through December 31, 2019 the following Residential Heating and Cooling totals

are:

Residential Heating and Cooling: 208,404

EXHIBIT MRR-3, SCHEDULE C-5, PAGE 11 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: NEIGHBORHOOD WEATHERIZATION

Program Description: A program that provides for the installation of energy efficient measures for

qualified low-income customers.

Program Projections: January 1, 2020 to December 31, 2020

During this period, there are 6,500 customers projected to participate.

January 1, 2021 to December 31, 2021

During this period, there are 6,500 customers projected to participate.

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Expenditures are estimated to be \$1,257,321.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$4,072,170.

Program Progress

Summary: Through December 31, 2019 the following Neighborhood Weatherization totals

are:

Neighborhood Weatherization: 50,061

EXHIBIT MRR-3, SCHEDULE C-5, PAGE 12 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: RESIDENTIAL PRICE RESPONSIVE LOAD MANAGEMENT (ENERGY

PLANNER)

Program Description: A program that reduces weather-sensitive loads through an innovative price

responsive rate used to encourage residential customers to make behavioral or equipment usages changes by pre-programming HVAC, water heating and pool

pumps.

Program Projections: January 1, 2020 to December 31, 2020

During this period, there are 750 projected customers for this program on a

cumulative basis.

January 1, 2021 to December 31, 2021

During this period, there are 1,000 projected customers for this program on a

cumulative basis.

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Expenditures are estimated to be \$2,901,504.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$3,719,573.

Program Progress

Summary: Through December 31, 2019 the following Energy Planner totals are:

Energy Planner Participating Customers: 5,783

EXHIBIT MRR-3, SCHEDULE C-5, PAGE 13 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: RESIDENTIAL PRIME TIME PLUS (RESIDENTIAL LOAD MANAGEMENT)

Program Description: A residential incentive program designed to alter the company's system load curve

by reducing summer and winter demand peaks. Residential loads such as heating, air conditioning, water heaters and pool pumps will be controlled via the company's advanced metering infrastructure ("AMI") when that system fully

becomes available.

Program Projections: January 1, 2020 to December 31, 2020

During this period, there are zero customers projected to participate.

January 1, 2021 to December 31, 2021

During this period, there are zero customers projected to participate.

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Expenditures are estimated to be \$1,190.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$6,370.

Program Progress

Summary: The company is projecting to initiate this program when the company has

completed its AMI installation.

EXHIBIT MRR-3, SCHEDULE C-5, PAGE 14 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: RESIDENTIAL WALL INSULATION

Program Description: A rebate program that encourages existing residential customers to install

additional wall insulation in existing homes.

Program Projections: January 1, 2020 to December 31, 2020

During this period, there are two customers projected to participate.

January 1, 2021 to December 31, 2021

During this period, there are zero customers projected to participate.

Program Fiscal

Expenditures: January 1, 2019 to December 31, 2016

Expenditures are estimated to be \$458.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$0.

Program Progress

Summary: Through December 31, 2019 the following Residential Wall Insulation totals are:

Residential Wall Insulation: 199

EXHIBIT MRR-3, SCHEDULE C-5, PAGE 15 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: RESIDENTIAL WINDOW REPLACEMENT

Program Description: A rebate program that encourages existing residential customers to install window

upgrades in existing homes.

Program Projections: January 1, 2020 to December 31, 2020

During this period, there are 1,775 customers projected to participate.

January 1, 2021 to December 31, 2021

During this period, there are 1,200 customers projected to participate.

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Expenditures are estimated to be \$741,631.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$205,493.

Program Progress

Summary: Through December 31, 2019 the following Residential Window Replacement

totals are:

Residential Window Replacement: 16,473

EXHIBIT MRR-3, SCHEDULE C-5, PAGE 16 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: PRIME TIME (LEGACY)

Program Description: An incentive program that encourages residential customers to allow the control of

weather-sensitive heating, cooling and water heating systems to reduce the

associated weather sensitive peak.

Program Projections: January 1, 2020 to December 31, 2020

This program is retired.

January 1, 2021 to December 31, 2021

This program is retired.

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Expenditures are estimated to be \$20,161.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$19,754.

Program Progress

Summary: Program was retired on May 11, 2016.

EXHIBIT MRR-3, SCHEDULE C-5, PAGE 17 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: COMMERCIAL/INDUSTRIAL ENERGY AUDITS

Program Description: A "how to" information and analysis guide for customers. There are two types of

commercial/industrial energy audits available to Tampa Electric customers: Commercial/Industrial (Free) and Comprehensive Commercial/Industrial (Paid).

Program Projections: January 1, 2020 to December 31, 2020

During this period, the following energy audit participation is projected:

Commercial/Industrial (Free): 500 Comprehensive Commercial/Industrial (Paid): 1

January 1, 2021 to December 31, 2021

During this period, the following energy audit participation is projected:

Commercial/Industrial (Free): 900 Comprehensive Commercial/Industrial (Paid): 4

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Expenditures are estimated to be \$296,957.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$396,579.

Program Progress

Summary: Through December 31, 2019 the following Commercial Energy Audit totals are:

Commercial/Industrial (Free):27,072Comprehensive Commercial/Industrial (Paid):239Commercial Mail-in1,477Commercial/Industrial Total28,788

Commercial Mail-in audit program was retired on December 31, 2004.

EXHIBIT MRR-3, SCHEDULE C-5, PAGE 18 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: COMMERCIAL CEILING INSULATION

Program Description: A rebate program that encourages commercial and industrial customers to install

additional ceiling insulation in existing commercial structures.

Program Projections: January 1, 2020 to December 31, 2020

During this period, there is one customer projected to participate.

January 1, 2021 to December 31, 2021

During this period, there are zero customers projected to participate.

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Expenditures are estimated to be \$1,176.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$0.

Program Progress

Summary: Through December 31, 2019 the following Commercial Ceiling Insulation totals

are:

Commercial Ceiling Insulation: 324

EXHIBIT MRR-3, SCHEDULE C-5, PAGE 19 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: COMMERCIAL CHILLER

Program Description: A rebate program that encourages commercial and industrial customers to install

high efficiency chiller equipment.

Program Projections: January 1, 2020 to December 31, 2020

During this period, there are two units projected to be installed and approved.

January 1, 2021 to December 31, 2021

During this period, there are five units projected to be installed and approved.

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Expenditures are estimated to be \$13,039.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$18,770.

Program Progress

Summary: Through December 31, 2019 the following Commercial Chiller totals are:

Commercial Chiller: 74

EXHIBIT MRR-3, SCHEDULE C-5, PAGE 20 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: COGENERATION

Program Description: An incentive program whereby large industrial customers with waste heat or fuel

resources may install electric generating equipment, meet their own electrical

requirements and/or sell their surplus to the company.

Program Projections: January 1, 2020 to December 31, 2020

The company continues communication and interaction with all existing participants and potential developers regarding current and future cogeneration

customers. There are no new cogeneration facility additions projected.

January 1, 2021 to December 31, 2021

The company continues communication and interaction with all existing participants and potential developers regarding current and future cogeneration customers. Tampa Electric will continue working with customers to evaluate the

economics of additional capacity in future years.

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Expenditures are estimated to be \$18,110.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$58,191.

Program Progress Summary:

At the end of 2019, there are seven cogeneration Qualifying Facilities ("QFs") that are on-line in Tampa Electric's service area. These facilities have a total combined nameplate generation capacity of 443.3 MW. This includes generation that is connected but wheeled outside of Tampa Electric's service area.

The company continues interaction with existing participants and potential developers regarding current and future cogeneration activities.

EXHIBIT MRR-3, SCHEDULE C-5, PAGE 21 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: CONSERVATION VALUE

Program Description: A rebate program that encourages commercial and industrial customers to invest

in energy efficiency and conservation measures that are not sanctioned by other

commercial programs.

Program Projections: January 1, 2020 to December 31, 2020

During this period, there are zero customers projected to participate.

January 1, 2021 to December 31, 2021

During this period, there is one customer projected to participate.

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Expenditures are estimated to be \$3.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$82,118.

Program Progress

Summary: Through December 31, 2019 the following Conservation Value totals are:

Conservation Value: 51

EXHIBIT MRR-3, SCHEDULE C-5, PAGE 22 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: COMMERCIAL COOL ROOF

Program Description: A rebate program that encourages commercial and industrial customers to install a

cool roof system above conditioned spaces.

Program Projections: January 1, 2020 to December 31, 2020

During this period, there are 15 customers projected to participate.

January 1, 2021 to December 31, 2021

During this period, there are zero customers projected to participate.

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Expenditures are estimated to be \$193,863.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$0.

Program Progress

Summary: Through December 31, 2019 the following Commercial Cool Roof totals are:

Commercial Cool Roof: 268

EXHIBIT MRR-3, SCHEDULE C-5, PAGE 23 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: COMMERCIAL COOLING

Program Description: A rebate program that encourages commercial and industrial customers to install

high efficiency direct expansion commercial air conditioning cooling equipment.

Program Projections: January 1, 2020 to December 31, 2020

During this period, there are 15 units projected to be installed and approved.

January 1, 2021 to December 31, 2021

During this period, there are ten units projected to be installed and approved.

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Expenditures are estimated to be \$5,500.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$4,671.

Program Progress

Summary: Through December 31, 2019 the following Commercial Cooling totals are:

Commercial Cooling: 2,338

EXHIBIT MRR-3, SCHEDULE C-5, PAGE 24 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: DEMAND RESPONSE

Program Description: A turn-key incentive program for commercial and industrial customers to reduce

their demand for electricity in response to market signals.

Program Projections: January 1, 2020 to December 31, 2020

During this period, there are 40 MW of demand response available for control.

January 1, 2021 to December 31, 2021

During this period, there are 40 MW of demand response projected to be available

for control.

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Expenditures are estimated to be \$3,138,527.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$3,077,070.

Program Progress

Summary: Through December 31, 2019, Tampa Electric was subscribed for 40 MW.

EXHIBIT MRR-3, SCHEDULE C-5, PAGE 25 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: COMMERCIAL DUCT REPAIR

Program Description: A rebate program that encourage existing commercial and industrial customers to

repair leaky ductwork of central air-conditioning systems in existing commercial

and industrial facilities.

Program Projections: January 1, 2020 to December 31, 2020

During this period, there is one repair projected to be made.

January 1, 2021 to December 31, 2021

During this period, there are zero repairs projected to be made.

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Expenditures are estimated to be \$287.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$0.

Program Progress

Summary: Through December 31, 2019 the following Commercial Duct Repair totals are:

Commercial Duct Repair: 11,039

EXHIBIT MRR-3, SCHEDULE C-5, PAGE 26 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: COMMERCIAL ELECTRONICALLY COMMUTATED MOTORS (ECM)

Program Description: A rebate program that encourages commercial and industrial customers to replace

their existing air handler motors or refrigeration fan motors with an ECM.

Program Projections: January 1, 2020 to December 31, 2020

During this period, there are zero customers projected to participate.

January 1, 2021 to December 31, 2021

During this period, there are zero customers projected to participate.

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Expenditures are estimated to be \$0.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$0.

Program Progress

Summary: Through December 31, 2019 the following Commercial ECM totals are:

Commercial ECM: 1,512

EXHIBIT MRR-3, SCHEDULE C-5, PAGE 27 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: FACILITY ENERGY MANAGEMENT SYSTEM

Program Description: A rebate program that encourages commercial/industrial customers to install a

facility energy management system.

Program Projections: January 1, 2020 to December 31, 2020

During this period, there are two customers projected to participate.

January 1, 2021 to December 31, 2021

During this period, there are 24 customers projected to participate.

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Expenditures are estimated to be \$39,806.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$479,447.

Program Progress

Summary: The company is projecting to initiate this program on November 2, 2020.

EXHIBIT MRR-3, SCHEDULE C-5, PAGE 28 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: INDUSTRIAL LOAD MANAGEMENT (GSLM 2&3)

Program Description: An incentive program whereby large industrial customers allow for the

interruption of their facility or portions of their facility electrical load.

Program Projections: January 1, 2020 to December 31, 2020

During this period, one new customer is projected to participate.

January 1, 2021 to December 31, 2021

During this period, one new customer is projected to participate.

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Expenditures are estimated to be \$17,208,518.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$17,146,295.

Program Progress

Summary: Through December 31, 2019, there are 34 customers participating.

EXHIBIT MRR-3, SCHEDULE C-5, PAGE 29 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: LED STREET AND OUTDOOR LIGHTING CONVERSION

Program Description: A conservation program that converts the company's existing metal halide and

high-pressure sodium street and outdoor luminaires to light emitting diode luminaires. The program allows for the recovery of the remaining unamortized

costs in rate base associated with the luminaires converted.

Program Projections: January 1, 2020 to December 31, 2020

During this period, there are 40,000 luminaires projected to be converted.

January 1, 2021 to December 31, 2021

During this period, there are 45,000 luminaires projected to be converted.

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Undepreciated net book value expenditures are estimated to be \$4,974,915 Salvage value associated with converted luminaires are estimated to be \$110,000

Net expenditures are estimated to be \$4,864,915

January 1, 2021 to December 31, 2021

Undepreciated net book value expenditures are estimated to be \$5,625,000 Salvage value associated with converted luminaires are estimated to be \$127,500

Net expenditures are estimated to be \$5,497,500

Program Progress

Summary: Through December 31, 2019 the following street and outdoor metal halide and

high-pressure sodium luminaires have been converted to light emitting diode

luminaires:

Converted luminaires: 64,302

EXHIBIT MRR-3, SCHEDULE C-5, PAGE 30 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: LIGHTING CONDITIONED SPACE

Program Description: A rebate program that encourages commercial and industrial customers to invest

in more efficient lighting technologies in existing conditioned areas of commercial

and industrial facilities.

Program Projections: January 1, 2020 to December 31, 2020

During this period, there are 200 customers projected to participate.

January 1, 2021 to December 31, 2021

During this period, there are 195 customers projected to participate.

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Expenditures are estimated to be \$896,079.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$602,808.

Program Progress

Summary: Through December 31, 2019 the following Lighting Conditioned Space totals are:

Lighting Conditioned Space: 2,786

EXHIBIT MRR-3, SCHEDULE C-5, PAGE 31 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: LIGHTING NON-CONDITIONED SPACE

Program Description: A rebate program that encourages commercial and industrial customers to invest

in more efficient lighting technologies in existing non-conditioned areas of

commercial and industrial facilities.

Program Projections: January 1, 2020 to December 31, 2020

During this period, there are 70 customers projected to participate.

January 1, 2021 to December 31, 2021

During this period, there are 115 customers projected to participate.

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Expenditures are estimated to be \$144,604.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$167,789.

Program Progress

Summary: Through December 31, 2019 the following Lighting Non-Conditioned Space

totals are:

Lighting Non-Conditioned Space: 929

EXHIBIT MRR-3, SCHEDULE C-5, PAGE 32 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: LIGHTING OCCUPANCY SENSORS

Program Description: A rebate program that encourages commercial and industrial customers to install

occupancy sensors to control commercial lighting systems.

Program Projections: January 1, 2020 to December 31, 2020

During this period, there are six units projected to be installed and approved.

January 1, 2021 to December 31, 2021

During this period, there are 15 units projected to be installed and approved.

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Expenditures are estimated to be \$8,435.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$20,615.

Program Progress

Summary: Through December 31, 2019 the following Lighting Occupancy Sensors totals are:

Lighting Occupancy Sensors: 226

EXHIBIT MRR-3, SCHEDULE C-5, PAGE 33 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: COMMERCIAL LOAD MANAGEMENT

Program Description: An incentive program that encourages commercial and industrial customers to

allow for the control of weather-sensitive heating, cooling and water heating

systems to reduce the associated weather sensitive peak.

Program Projections: January 1, 2020 to December 31, 2020

During this period, there are zero new installations projected.

January 1, 2021 to December 31, 2021

During this period, there are zero new installations projected.

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Expenditures are estimated to be \$6,615.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$6,615.

Program Progress

Summary: Through December 31, 2019 the following Commercial Load Management totals

are:

Commercial Load Management Participating Customers: 5

EXHIBIT MRR-3, SCHEDULE C-5, PAGE 34 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: REFRIGERATION ANTI-CONDENSATE CONTROL

Program Description: A rebate program that encourages commercial and industrial customers to install

anti-condensate equipment sensors and control within refrigerated door systems.

Program Projections: January 1, 2020 to December 31, 2020

During this period, there are zero customers projected to participate.

January 1, 2021 to December 31, 2021

During this period, there are zero customers projected to participate.

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Expenditures are estimated to be \$0.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$0.

Program Progress

Summary: Through December 31, 2019 the following Refrigeration Anti-Condensate totals

are:

Refrigeration Anti-Condensate: 0

EXHIBIT MRR-3, SCHEDULE C-5, PAGE 35 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: COMMERCIAL SMART THERMOSTAT

Program Description: A rebate program that encourages commercial and industrial customers to install

smart thermostats to help reduce their demand.

Program Projections: January 1, 2020 to December 31, 2020

During this period, there are five customers projected to participate.

January 1, 2021 to December 31, 2021

During this period, there are 60 customers projected to participate.

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Expenditures are estimated to be \$8,655.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$179,561.

Program Progress

Summary: The company is projecting to initiate this program on November 2, 2020.

EXHIBIT MRR-3, SCHEDULE C-5, PAGE 36 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: STANDBY GENERATOR

Program Description: An incentive program designed to utilize the emergency generation capacity of

commercial/industrial facilities in order to reduce weather sensitive peak demand.

Program Projections: January 1, 2020 to December 31, 2020

During this period, there are six new installations projected.

January 1, 2021 to December 31, 2021

During this period, there are three new installations projected.

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Expenditures are estimated to be \$3,828,326.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$4,043,461.

Program Progress

Summary: Through December 31, 2019 the following Standby Generator totals are:

Standby Generator Participating Customers: 102

EXHIBIT MRR-3, SCHEDULE C-5, PAGE 37 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: THERMAL ENERGY STORAGE

Program Description: A rebate program that encourages commercial and industrial customers to install

an off-peak air conditioning system.

Program Projections: January 1, 2020 to December 31, 2020

During this period, there are zero customers projected to participate.

January 1, 2021 to December 31, 2021

During this period, there are zero customers projected to participate.

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Expenditures are estimated to be \$160,469.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$0.

Program Progress

Summary: Through December 31, 2019 the following Thermal Energy Storage totals are:

Thermal Energy Storage: 3

EXHIBIT MRR-3, SCHEDULE C-5, PAGE 38 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: VARIABLE FREQUENCY DRIVE CONTROL FOR COMPRESSORS

Program Description: A rebate program that encourages commercial and industrial customers to install

variable frequency drives to their new or existing refrigerant or air compressor

motors.

Program Projections: January 1, 2020 to December 31, 2020

During this period, there are two customers projected to participate.

January 1, 2021 to December 31, 2021

During this period, there are 48 customers projected to participate.

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Expenditures are estimated to be \$7,091.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$84,783.

Program Progress

Summary: The company is projecting to initiate this program on November 2, 2020.

EXHIBIT MRR-3, SCHEDULE C-5, PAGE 39 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: COMMERCIAL WALL INSULATION

Program Description: A rebate program that encourages commercial and industrial customers to install

wall insulation in existing commercial and industrial structures.

Program Projections: January 1, 2020 to December 31, 2020

During this period, there are zero customers projected to participate.

January 1, 2021 to December 31, 2021

During this period, there are zero customers projected to participate.

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Expenditures are estimated to be \$0.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$0.

Program Progress

Summary: Through December 31, 2019 the following Commercial Wall Insulation totals are:

Commercial Wall Insulation: 2

EXHIBIT MRR-3, SCHEDULE C-5, PAGE 40 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: COMMERCIAL WATER HEATING

Program Description: A rebate program that encourages commercial and industrial customers to install

high efficiency water heating systems.

Program Projections: January 1, 2020 to December 31, 2020

During this period, there are zero units projected to be installed and approved.

January 1, 2021 to December 31, 2021

During this period, there is one unit projected to be installed and approved.

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Expenditures are estimated to be \$3.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$2,191.

Program Progress

Summary: Through December 31, 2019 the following Commercial Water Heating totals are:

Commercial Water Heating: 0

DOCKET NO. 20200002-EG ECCR 2021 PROJECTION EXHIBIT MRR-3, SCHEDULE C-5, PAGE 41 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: INTEGRATED RENEWABLE ENERGY SYSTEM (PILOT)

Program Description: A five-year pilot program to study the capabilities and DSM opportunities of a

fully integrated renewable energy system.

Program Projections: See Program Progress Summary.

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Expenditures are estimated to be \$133,603.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$1,351,751.

Program Progress

Summary: The company is initiating the five-year pilot program in 2020.

EXHIBIT MRR-3, SCHEDULE C-5, PAGE 42 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: DSM RESEARCH AND DEVELOPMENT (R&D)

Program Description: A program that allows for the exploration of DSM measures that have insufficient

data on the cost-effectiveness of the measure and the potential impact to Tampa

Electric and its ratepayers.

Program Projections: See Program Progress Summary.

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Expenditures are estimated to be \$29,777.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$2,495.

Program Progress Summary:

Currently, Tampa Electric continues to monitor and review possible programs to research and develop and has the following four R&D evaluations in progress:

- 1. Home energy management system.
- 2. Electric vehicle benefits and impacts.
- 3. Battery storage for peak shifting.
- 4. Heat Pump Water Heater inclusion into the Energy Planner Program.

EXHIBIT MRR-3, SCHEDULE C-5, PAGE 43 OF 44

REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: RENEWABLE ENERGY PROGRAM

Program Description: This program is designed to promote and deliver renewable energy options to the

company's customers. This specific effort provides funding for program administration, generation, evaluation of potential new renewable sources and

market research.

Program Projections: January 1, 2020 to December 31, 2020

During this period, there are 1,300 projected customers with 2,200 subscribed

monthly blocks estimated on a cumulative basis.

During this period, there are 100 blocks estimated to be purchased on a one-time

basis.

January 1, 2021 to December 31, 2021

During this period, there are 1,200 projected customers with 1,900 subscribed

monthly blocks estimated on a cumulative basis.

During this period, there are 1,500 blocks estimated to be purchased on a one-time

basis.

Program Fiscal Expenditures:

January 1, 2020 to December 31, 2020

During this period, the company anticipates revenues of approximately \$129,500 to be used for new renewable generation. At the end of this period, the company

projects the deferred balance (credits) to be \$143,906.

January 1, 2021 to December 31, 2021

During this period, the company anticipates revenues of approximately \$117,660 to be used for new renewable generation. At the end of this period, the company

projects the deferred balance (credits) to be \$46,029.

Program Progress Summary:

Through December 31, 2019, there were 1,394 customers with 2,277 blocks

subscribed. In addition, there were 183 blocks of renewable energy purchased on a one-time basis. On a cumulative basis, there have been 526,721 monthly subscription blocks and 3,053 one-time blocks of renewable energy purchased.

DOCKET NO. 20200002-EG
ECCR 2021 PROJECTION
EXHIBIT MRR-3, SCHEDULE C-5, PAGE 44 OF 44
REVISED: SEPTEMBER 11, 2020

PROGRAM DESCRIPTION AND PROGRESS

Program Title: COMMON EXPENSES

Program Description: These are expenses common to all programs.

Program Projections: N/A

Program Fiscal

Expenditures: January 1, 2020 to December 31, 2020

Expenditures are estimated to be \$691,887.

January 1, 2021 to December 31, 2021

Expenditures are estimated to be \$846,998.

Program Progress

Summary: N/A

2021 Residential Service Variable Pricing (RSVP-1) Rates (Cents per kWh)

| Rate Tiers | Base Rate | Fuel | Capacity | Environmental | Conservation | Total Clauses | Base Rate Plus Clauses |
|------------|-----------|-------|----------|---------------|--------------|---------------|---------------------------|
| P4 | 5.539 | 2.856 | 0.002 | 0.269 | 43.914 | 47.041 | 52.580 |
| P3 | 5.539 | 2.856 | 0.002 | 0.269 | 7.564 | 10.691 | 16.230 |
| P2 | 5.539 | 2.856 | 0.002 | 0.269 | -0.882 | 2.245 | 7.784 |
| P1 | 5.539 | 2.856 | 0.002 | 0.269 | -3.026 | 0.101 | 5.640 |

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FPL's Response to Staff's First Set of Interrogatories Nos. 1-8

(No. 1 has an attachment)

FLORIDA PUBLIC SERVICE COMMISSION

DOCKET: 20200002-EG EXHIBIT: 17

PARTY: Sharma (1-8)

DESCRIPTION: FPL's Response to Staff's

First Set of Interrogatories Nos. 1-8 (No. 1 has an attachment) [Bates Nos. ...

Florida Power & Light Company Docket No. 20200002-EG Staff's 1st Set of Interrogatories Interrogatory No. 1 Page 1 of 1

QUESTION:

For each existing DSM program, please identify in Excel format the results of updated Participants, Rate Impact Measure (RIM), and Total Resource Cost (TRC) cost-effectiveness tests.

RESPONSE:

Please see Attachment I to this Interrogatory response.

Florida Power & Light Company Docket No. 20200002-EG Staff's 1st Set of Interrogatories Interrogatory No. 2 Page 1 of 1

QUESTION:

Docket No. 20170216-EI implemented a 30-day transfer for participants moving from the Curtailable Service tariff to the Commercial/Industrial Demand Reduction program. a. How many participants migrated from the Curtailable Service Tariff to the Commercial/Industrial Demand Reduction program using the 30-day transfer approved in that docket in 2019?

b. What was the incremental amount of the credits associated with the transfer of those participants in 2019?

- a. None.
- b. Not applicable.

Florida Power & Light Company Docket No. 20200002-EG Staff's 1st Set of Interrogatories Interrogatory No. 3 Page 1 of 1

QUESTION:

Please describe how the COVID-19 pandemic has affected FPL's ability to offer DSM programs in 2020. As part of your response, please address whether certain programs have been disrupted more than others, and if applicable, describe what steps the Company has taken to mitigate the disruption(s).

RESPONSE:

FPL suspended employee visits to customers' homes and businesses in March. Since then, FPL has been closely monitoring the situation and adjusting its plans to determine when it will be appropriate to restart such visits. This will depend on both safety and customers' interest/willingness to have FPL employees on-site. At this time, FPL does not have a date for when such visits will resume. The impact on FPL's programs has varied depending on the method through which each program is delivered and customers' ability/interest to pursue such programs during the pandemic.

FPL normally offers its Residential and Business Energy Survey programs through online, phone and on-site channels. Since March, FPL has successfully shifted all participation to its online and phone channels to offset the suspension of on-site surveys.

At this time, FPL expects that overall Summer and Winter MW and GWh achievements for its Residential incentive programs will fall below its 2020 Goals due to the COVID-19 pandemic. FPL's Residential Ceiling Insulation program was negatively impacted because a survey was a required prerequisite to receive the maximum incentive (versus a lower incentive if issued by a participating independent contractor (PIC) without a survey). In order to mitigate this issue and improve participation, FPL requested, and Staff approved, a temporary process to allow the maximum incentive to be issued even without a survey. FPL expects its BuildSmart and Low Income programs to produce approximately their originally projected savings. For the Air Conditioning program, to mitigate the reduced participation, FPL is adding PICs and has begun a social media campaign. For the On Call program, work by the installation contractors inside the home is being resumed in a disciplined manner. However, FPL expects that it is unlikely to fully make up for the lost installations due to COVID-19.

At this time, FPL expects to achieve its 2020 Business incentive programs' Summer and Winter MW Goals, but fall short of its GWh Goal. FPL's Commercial/Industrial Demand Reduction (CDR) program is expected to exceed its originally projected participation. Participation in FPL's Business Efficient Lighting and Business HVAC programs initially continued as projected, but have since fallen off significantly because it appears that businesses are redirecting or conserving capital in response to COVID-19. The higher than expected CDR participation is expected to offset these programs' Summer and Winter MW shortfalls, but cannot offset their reduced GWh achievement. FPL is unable to mitigate the issues with these programs.

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FPL's Response to Staff's Second Set of Interrogatories Nos. 9-12

FLORIDA PUBLIC SERVICE COMMISSION

DOCKET: 20200002-EG EXHIBIT: 18

PARTY: Sharma (9-12)

DESCRIPTION: FPL's Response to Staff's Second Set of Interrogatories Nos. 9-12

[Bates Nos. 00005-00009]

Florida Power & Light Company Docket No. 20200002-EG Staff's 2nd Set of Interrogatories Interrogatory No. 9 Page 1 of 1

QUESTION:

Please describe how the COVID-19 Pandemic has affected the Company's projected conservation program costs for 2021. As part of your response, please address whether certain programs are projected to be disrupted more than others, and if applicable, describe what steps the Company has planned to mitigate the disruption(s).

RESPONSE:

Please see FPL's response to Staff's First Set of Interrogatories No. 3. FPL expects to resume all the programs it suspended earlier this year due to the pandemic by the fourth quarter of 2020. Therefore, FPL's 2021 projections assume no significant impacts to costs, achievement of Commission-approved DSM Goals or program disruptions.

Florida Power & Light Company Docket No. 20200002-EG Staff's 2nd Set of Interrogatories Interrogatory No. 10 Page 1 of 1

QUESTION:

Please refer to FPL's August 7, 2020, filing in Docket No. 20200002-EG, Schedule C-2, Page 5, to answer the following questions about projected expenses for 2021.

- a. Please explain the credit of \$1,614,244 under "Other" for the Residential Load Management program.
- b. Please explain the credit of \$258,923 under "Other" for the Cogeneration & Small Power Production program.

- a. This credit is a function of the way FPL's SAP budget system reflects the pre-capitalized labor cost for FPL's Residential Load Management program. At the time of purchase, FPL pre-capitalizes the contractor labor cost associated with installing load control transponders (LCTs) in customers' homes and FPL books a credit for the associated labor costs in the Other category. Once an LCT is removed from inventory and installed in a customer's home, the original credit entry is reversed and recorded in the Payroll & Benefits category.
- b. The credit is associated with the administrative activities performed by FPL for Co-generators and Small Power Producers. These parties reimburse FPL for providing these services on their behalf by a reduction in the amount FPL pays them for their output. This reduction is reflected as a credit to the Energy Conservation Cost Recovery costs paid by FPL's general body of customers.

Florida Power & Light Company Docket No. 20200002-EG Staff's 2nd Set of Interrogatories Interrogatory No. 11 Page 1 of 1

QUESTION:

Please refer to FPL's August 7, 2020, filing in Docket No. 20200002-EG. Please explain the following variations in Actual/Estimated expenses for 2020 (Schedule C-3, Pages 12 and 13) and Projected expenses for 2021 (Schedule C-2, Page 5).

- a. The increase in "Outside Services" expenses for the Residential Load Management program from \$2,376,474 in 2020 to \$3,888,182 in 2021.
- b. The decrease in "Rebates" expenses for the Residential Load Management program from \$32,176,242 in 2020 to \$29,418,997 in 2021.
- c. The decrease in "Outside Services" expenses for the Commercial/Industrial Load Control program from \$35,308 in 2020 to \$1,879 in 2021.
- d. The increase in "Rebates" expenses for the Business Heating, Ventilating & A/C program from \$4,242,096 in 2020 to \$6,626,812 in 2021.
- e. The increase in "Outside Services" expenses for the Conservation Research & Development program from \$100,000 in 2020 to \$750,000 in 2021.

- a. The cost increase is due to resuming normal program activity levels for equipment repair work in 2021. In 2020, the amount of such work has been lower due to suspension of the program due to the COVID-19 pandemic. Please also see FPL's response to Staff's First Set of Interrogatories No. 3.
- b. This reflects the participant bill credit incentive reductions included in FPL's 2020 DSM Plan as approved by the Commission in July (Consummating Order PSC-2020-0291-CO-EG).
- c. In 2020, FPL used a contractor to perform maintenance on switching equipment at customer premises. This maintenance work will not be needed in 2021 because the switches are instead going to be replaced with a newer technology.
- d. 2020 costs were below normal due to lower participation as a result of the pandemic. 2021 participation is projected to return to normal levels. Please also see FPL's responses to Staff's First Set of Interrogatories No. 3 and No. 9 of this set.
- e. FPL plans to conduct more research & development projects in 2021 than 2020. In 2021, FPL plans to evaluate the energy efficiency and demand response capabilities and benefits for participating and non-participating customers of potential next-generation technologies such as residential smart circuit breakers, relays and panel boards.

Florida Power & Light Company Docket No. 20200002-EG Staff's 2nd Set of Interrogatories Interrogatory No. 12 Page 1 of 1

QUESTION:

Please refer to FPL's August 7, 2020, filing in Docket No. 20200002-EG, Schedule C-3, Pages 1 and 2, to answer the following questions about variances between Actual and Estimated expenses for 2020.

- a. Please explain the variation in "Other" for the Residential ceiling Insulation program. Actual expenses for the first half of 2020 are shown to be \$1,707, while the second half estimate is \$27,734.
- b. Please explain the variation in "Other" for the Residential Air Conditioning program. Actual expenses for the first half of 2020 are shown to be \$3,390, while the second half estimate is \$57,604.
- c. Please explain the variation in "Materials & Supplies" for the Residential Low Income program. Actual expenses for the first half of 2020 are shown to be \$20,913, while the second half estimate is \$1,575.
- d. Please explain the variation in "Outside Services" for the Conservation Research & Development program. Actual expenses for the first half of 2020 are shown to be \$0, while the second half estimate is \$100,000.

- a. The difference is due to timing of expenditures for producing program promotional materials, which was planned for the second half of 2020.
- b. As with the Residential Ceiling Insulation Program, the difference for the Residential Air Conditioning Program is due to timing of expenditures for producing program promotional materials, which was planned for the second half of 2020.
- c. The difference is due to timing of when FPL purchased the efficient equipment kits, which are installed in customers' homes by FPL as part of the Low Income program. The majority of the needed inventory was purchased in the first half of the year.
- d. FPL is conducting research & development projects in the second half of 2020, but did not do so during the first half.

FPL's Response to Staff's Third Set of Interrogatories No.13

FLORIDA PUBLIC SERVICE COMMISSION

DOCKET: 20200002-EG EXHIBIT: 19

PARTY: Sharma (13)

DESCRIPTION: FPL's Response to Staff's

Third Set of Interrogatories No.13

[Bates Nos. 00010-00011]

Florida Power & Light Company Docket No. 20200002-EG Staff's 3rd Set of Interrogatories Interrogatory No. 13 Page 1 of 1

QUESTION:

In FPL's Response to Staff's First Set of Interrogatories, Item Number 3, the Company indicated it had suspended on-site operations for the Residential and Commercial Energy audits in 2020.

a. If applicable, please state when the suspension for each program was lifted. b. Please describe how the Company communicated with its customers regarding the suspension and, if applicable, the resumption of on-site operations for the Residential and Commercial Energy audits in 2020.

- a. FPL resumed on-site surveys on October 5th for residential and small/medium business customers. FPL resumed on-site surveys for large business customers on June 22nd. During the period of on-site suspensions, the number of surveys performed continued at approximately the same level as 2019, demonstrating that FPL was able to successfully serve customer requests for these programs by shifting to its phone and online channels.
- b. Survey participation typically stems from customer inquiries looking for ways to decrease their electric bill. FPL's Care Center representatives and Customer Advisors are the normal points of contact for such inquiries. If in the course of such a discussion during the suspension period a customer expressed interest in having the survey performed on-site, then FPL informed them that the phone and online channels were the only options available at that time. No "resumption" communication was necessary because in situations where the customer sought an on-site survey following June 22 and October 5 for large business or residential/small business, respectively, FPL simply met the customer's request without the need to explain that the option had been unavailable during a prior period.

GPC's Response to Staff's First Set of Interrogatories Nos. 1-9

FLORIDA PUBLIC SERVICE COMMISSION DOCKET: 20200002-EG EXHIBIT: 20

PARTY: Floyd (1-9)

DESCRIPTION: GPC's Response to Staff's

First Set of Interrogatories Nos. 1-9

[Bates Nos. 00012-00025]

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20200002-EG July 16, 2020 Item No. 1 Page 1 of 1

1. For each existing DSM program, please identify in Excel format the results of updated Participants, Rate Impact Measure (RIM), and Total Resource Cost (TRC) cost-effectiveness tests.

ANSWER:

| Residential Programs | RIM | <u>Participants</u> | TRC |
|---------------------------|-------|---------------------|--------|
| HVAC Efficiency | | | |
| HVAC Maintenance | 0.476 | 5.590 | 1.734 |
| HVAC Quality Installation | 0.507 | 8.314 | 1.980 |
| HVAC Duct Repair | 0.669 | 1.463 | 0.912 |
| Building Efficiency | | | |
| High Performance Window | 0.568 | 1.402 | 0.682 |
| Reflective Roof | 0.358 | 4.004 | 1.089 |
| Energy Star Window AC | 0.232 | 3.693 | 0.358 |
| Community Energy Saver | 0.315 | 24.441 | 1.299 |
| Energy Select | 0.684 | 99.900 | 1.185 |
| | | | |
| Commercial Programs | RIM | <u>Participants</u> | TRC |
| HVAC Retrocommissioning | 0.406 | 4.956 | 1.160 |
| Building Efficiency | | | |
| Geothermal Heat Pump | 0.597 | 1.555 | 1.065 |
| Ceiling/Roof Insulation | 0.664 | 2.594 | 1.338 |
| Reflective Roof | 0.517 | 1.968 | 0.940 |
| Critical Peak Option | 1.000 | 99.900 | 27.130 |
| Curtailable Load | 1.000 | 99.900 | 32.980 |

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20200002-EG July 16, 2020 Item No. 2 Page 1 of 2

2. Please describe how the COVID-19 pandemic has affected Gulf's ability to offer DSM programs in 2020. As part of your response, please address whether certain programs have been disrupted more than others, and if applicable, describe what steps the Company has taken to mitigate the disruption(s).

ANSWER:

The COVID-19 pandemic has significantly impacted the delivery of many of Gulf's DSM programs in 2020. In general, response to the governor's executive orders to reduce the spread of the coronavirus has resulted in limited customer visits for which to qualify and deliver program services. Impacts to specific programs are described in more detail below.

Residential Energy Surveys (in-home) –To protect the safety and well-being of customers and employees, appointments for in-home energy surveys have been temporarily suspended. At the same time, the Company continues to promote Gulf Power's online Energy Survey program via social media, Company website, advertisement and Company call center.

Energy Select – The Energy Select program requires a technician to enter the home and install energy management equipment on the customer's HVAC system and/or water heater. To protect the safety and well-being of customers and contractors, appointments for installations and removals have been temporarily suspended. Since in-home visits are required to achieve program goals, the program has experienced significant disruption.

Community Energy Saver – The Community Energy Saver program requires a technician to enter the home and install energy efficient measures. To protect the safety and well-being of customers and contractors, appointments for installations have been temporarily suspended. Since in-home visits are required to achieve program goals, the program has experienced significant disruption.

Residential Building Efficiency – The Residential Building Efficiency programs utilize independent contractors to install the energy efficiency measures in residential premises. While actions of these independent contractors have not been dictated by Gulf, participation has significantly decreased.

HVAC Efficiency – The program utilizes certified technicians of independent HVAC contractors to perform services associated with the program. Participation in this program has not experienced the same degree of disruption as other residential programs.

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20200002-EG July 16, 2020 Item No. 2 Page 2 of 2

Commercial / Industrial (C/I) Energy Analysis – To protect the safety and well-being of customers and employees, appointments for in-business energy surveys have been temporarily suspended. At the same time, the Company continues to promote Gulf Power's online Energy Survey program via monthly commercial newsletter, social media, Company website, advertisement and the Company call center.

Commercial HVAC Retrocommissioning – The Commercial HVAC Retrocommissioning program utilizes certified technicians of independent HVAC contractors to perform the measures of the program. Since in-business visits are required to achieve the program goals, and many small businesses have shut down during the pandemic, the program has experienced significant disruption.

Commercial Building Efficiency – The Commercial Building Efficiency programs utilize independent contractors to install the energy efficiency measures in commercial premises. Since in-business visits are required to achieve the program goals, and many small businesses have shut down during the pandemic, the program has experienced significant disruption.

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20200002-EG July 16, 2020 Item No. 3 Page 1 of 1

3. Please describe how has the COVID-19 pandemic affected Gulf's outreach efforts and/or advertising strategy in 2020. As part of your response, please address how, or if, social media platforms are a component of the Company's outreach, and how they have been used during the COVID-19 pandemic.

ANSWER:

Gulf has adjusted outreach efforts and advertising in response to the COVID-19 pandemic. Given limitations on in-home and on-site customer visits, Gulf has taken several steps to engage customers in ways to help them manage energy usage.

For energy audits, customer advisors are offering telephone surveys and consultations in lieu of on-site visits. Digital, including social media, and television advertising for online energy audits has been increased during May and June resulting in increased participation in the online version of this program.

Gulf has also launched "Stay at home tips" to educate customers on ways to save while working from home. This campaign exclusively utilizes the Company's social media channels- Facebook, Twitter, and Instagram.

The Company has also proactively reached out to customers whose usage has significantly increased as compared to the same period last year to offer energy saving tips and bill assistance.

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20200002-EG July 16, 2020 Item No. 4 Page 1 of 3

- 4. Please refer to Schedule CT-3, Pages 1 and 2, of Gulf's May 4, 2020, filing in Docket No. 20200002-EG to answer the following questions.
 - a. Please provide an overview, by program, of the types of expenditures found in the "Materials & Expenses" cost category.
 - b. Please explain why the total advertising expense is shown as a credit of \$13,330.

ANSWER:

a. An overview, by program, of the types of expenditures found in Materials & Expenses category are shown in the following table:

| Number | Program | Expenditure Type |
|--------|------------------------------|--------------------|
| 1 | Residential Energy Audits | Communications |
| | | Contract Services |
| | | Materials |
| | | Meals & Travel |
| | | Office Supplies |
| | | Program Expenses |
| | | Telecommunications |
| 2 | Community Energy Saver | Communications |
| | | Contract Services |
| | | Meals & Travel |
| | | Office Supplies |
| | | Program Expenses |
| 3 | Residential Custom Incentive | Contract Services |
| | | Meals & Travel |
| | | Office Supplies |
| | | Program Expenses |
| 4 | HVAC Efficiency | Contract Services |
| | | Meals & Travel |
| | | Office Supplies |
| | | Program Expenses |
| | | Telecommunications |

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20200002-EG July 16, 2020 Item No. 4 Page 2 of 3

| Number | Program | Expenditure Type |
|--------|---------------------------------|--------------------|
| 5 | Residential Building Efficiency | Communications |
| | | Contract Services |
| | | Materials |
| | | Meals & Travel |
| | | Office Supplies |
| | | Program Expenses |
| | | Telecommunications |
| 6 | EnergySelect | Communications |
| | | Contract Services |
| | | Materials |
| | | Meals & Travel |
| | | Office Supplies |
| | | Program Expenses |
| | | Telecommunications |
| 7 | Commercial/Industrial Audit | Contract Services |
| | | Materials |
| | | Meals & Travel |
| | | Office Supplies |
| | | Program Expenses |
| | | Telecommunications |
| 8 | HVAC Retro | Contract Services |
| | | Meals & Travel |
| | | Office Supplies |
| | | Program Expenses |
| 9 | Commercial Building Efficiency | Contract Services |
| | | Meals & Travel |
| | | Office Supplies |
| | | Program Expenses |
| | Commercial/Industrial Custom | |
| 10 | Incentive | Contract Services |
| | | Meals & Travel |
| | | Office Supplies |
| | | Program Expenses |

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20200002-EG July 16, 2020 Item No. 4 Page 3 of 3

b. The total advertising expense of (\$13,300) for the Residential Energy Audit and Education program reflected on CT-3 page 2 is a result of 2018 accruals that were not reversed in 2019 and advertising expenses that were captured in the "Material and Expenses" category instead of the "Advertising" category. The unreversed accrual was a result of the Company's change in ownership in January of 2019 and was discussed in Gulf's response to Staff's Second Set of Interrogatories, Item No. 18, which was filed in Docket No. 20190002-EG, on September 16, 2019. In total, the Company incurred \$93,069 in advertising expenses in 2019 associated with the Residential Energy Audit and Education program. Only a portion of these expenses was captured in the Advertising category resulting in the final true-up amount shown. The balance of these expenses was captured in the Materials and Expenses cost category.

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20200002-EG July 16, 2020 Item No. 5 Page 1 of 2

- 5. Please refer to Schedule CT-3, Pages 1 and 2, of Gulf's May 4, 2020, filing in Docket No. 20200002-EG. Gulf spent \$117,937 less than projected on Advertising in the Residential Energy Audit and Education Program. Gulf also spent \$121,558 less than projected on Advertising in the Energy Select Program. Gulf did not advertise any other programs. In total, Gulf spent 8.8% (\$23,088/\$262,583) of its projected advertising expenditures.
 - a. Gulf did not achieve any of its 2019 Residential FEECA Goals. Please explain why the Company did not spend its projected amount on residential program advertising in an effort to achieve its residential conservation goals.
 - b. Gulf did not achieve any of its 2019 Commercial/Industrial FEECA Goals. Please explain why the Company did not spend its projected amount on C/I program advertising to achieve its C/I goals.
 - c. Please describe, in detail, Gulf's advertising strategy for 2019.
 - d. Please describe Gulf's advertising strategy going forward.

ANSWER:

- a. Gulf spent a total of \$234,747 (89% of projected advertising expenses) on advertising Residential Energy Audit and Energy Select programs in 2019. Upon review of these charges, it has been discovered that most of these expenses were classified in the "Materials and Expenses" category for each program instead of the "Advertising" category. Specifically, Gulf spent \$93,069 in advertising for Residential Energy Audit compared to a projection of \$104,607 and a total of \$141,678 for EnergySelect advertising compared to a projection of \$157,976. These advertising expenses included billboard, print, radio, television, digital, direct mail and social media promotion of these programs in an effort to increase participation. Advertising expenses for both programs were slightly under projection due to timing of media placement and printing.
- b. Gulf did not project C/I advertising expenses for 2019, nor has the Company traditionally projected advertising expenses for these programs. The C/I programs are promoted primarily through direct contact between customer advisors and customers as a result of billing inquiries, energy audit requests and other proactive contacts including rate reviews.
- c. The Company's advertising strategy in 2019 was built around promotion of the energy audit program as a gateway to energy savings opportunities for customers, including Gulf's other DSM program offerings. The Company diversifies advertising across multiple media channels including online (website

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20200002-EG July 16, 2020 Item No. 5 Page 2 of 2

and paid digital), billboard, print, radio, television and social media in an effort to have the broadest reach across the customer base. For the EnergySelect program, the Company primarily utilizes direct mail advertising which allows for more explanation of the program elements.

d. The Company's advertising strategy going forward will continue the principles discussed in subpart c. above. For 2020, the Company has increased emphasis on online energy audits and savings recommendations due to COVID-19. Given the Commission's recent approval of the Company's 2020 DSM Plan, the Company also intends to budget advertising expenses for new programs in order to create customer awareness.

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20200002-EG July 16, 2020 Item No. 6 Page 1 of 1

6. Please refer to CT-6, Page 9, and Gulf's Commercial HVAC Retrocommissioning Program. In 2018, Gulf spent \$160,812 on the program, which enrolled 78 participants. In 2019, Gulf spent \$131,968 on the program, which enrolled 7 participants. Please explain why the cost per participant increased from \$2,062 to \$18,853 between 2018 and 2019, respectively.

ANSWER:

The program has fixed costs assigned for program management which is consistent from year to year. The increased activity in 2018 allowed Gulf to spread these fixed costs over more units, resulting in a reduced cost per participant.

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20200002-EG July 16, 2020 Item No. 7 Page 1 of 1

7. Please refer to Schedule CT-6 Page 5 of 15, Residential HVAC Efficiency Program. Please explain why Gulf incurred \$491,287 in expenses for this program rather than \$934,470 as projected for 2019, and enrolled 1,044 participants in related measures rather than 2,800 participants as projected for 2019?

ANSWER:

Significant efforts were made by Gulf Power personnel to enlist new vendors and encourage more activity from all established HVAC contractors in the program. These efforts resulted in enrolling seven new HVAC contractors in the program. Ultimately, however, limited interest in the program by both contractors and customers continues to result in lower than expected program participation.

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20200002-EG July 16, 2020 Item No. 8 Page 1 of 1

- 8. Please refer to Schedule CT-2, to answer the following questions.
 - a. Please explain the decrease in expenditures under the Payroll & Benefits Expense. In 2018, Gulf spent \$3,680,590. In 2019, Gulf spent \$2,448,747.
 - b. Please explain the decrease in expenditures under the Advertising Expense. In 2018, Gulf spent \$441,930. In 2019, Gulf spent \$23,088.
 - c. Please explain the increase in expenditures under the Incentives Expense. In 2018, Gulf spent \$322,203. In 2019, Gulf spent \$911,524.

ANSWER:

- a. The decrease in expenditures under the Payroll and Benefits expense from 2018 to 2019 was a result of an overall decrease in staffing that expensed payroll to the DSM programs. Three program managers retired in 2019 and other changes in program management and field employee assignments resulted in the decrease of labor expenses for 2019.
- b. The decrease in expenditures under the Advertising expense is primarily due to an unreversed accrual from 2018 and expenditures being captured in Materials & Expenses as discussed in response to Item numbers 4 and 5. Other factors decreased expenses as more Energy Audit and Energy Select advertising shifted to lower-cost options, such as digital and social media channels.
- c. The increase in the 2019 Incentives Expenses included \$660,641 for Curtailable Load incentives. The Company's Curtailable Load Rate Rider (CL) was approved as a new DSM Program in 2018. Prior to approval of Rate Rider CL, Gulf's Commercial demand response offerings were limited to one demand response program the Critical Peak Option for Rate LPT. In 2019, most customers taking service under Gulf's Critical Peak Option for Rate LPT migrated to the Rate Rider CL due to its higher incentive amount. This migration, in turn, resulted in the increased incentive expense for 2019.

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20200002-EG July 16, 2020 Item No. 9 Page 1 of 1

- 9. Please refer to Schedule CT-2 of Gulf's May 4, 2020 filing in Docket No. 20200002-EG. Please explain the variance in the following costs between 2018 and 2019 in the Community Energy Saver Program:
 - a. The variance of \$699 for Payroll & Benefits.
 - b. The variance of \$75,657 Materials & Expenses.

ANSWER:

- a. The decrease in Payroll & Benefits was a result of slightly over-estimating the payroll expense during the second half of 2019.
- b. The decrease in Materials & Expenses is due to the lower number of installs in 2019 (2,499) compared to the number of installs in 2018 (3,272).

21

GPC's Response to Staff's Second Set of Interrogatories Nos. 10-14

FLORIDA PUBLIC SERVICE COMMISSION

DOCKET: 20200002-EG EXHIBIT: 21

PARTY: Floyd (10-14)

DESCRIPTION: GPC's Response to Staff's Second Set of Interrogatories Nos. 10-14

[Bates Nos. 00026-00031]

Staff's Second Set of Interrogatories GULF POWER COMPANY Docket No. 20200002-EG October 2, 2020 Item No. 10 Page 1 of 1

10. Please describe how the COVID-19 pandemic has affected the Company's projected conservation program costs for 2021. As part of your response, please address whether certain programs are projected to be disrupted more than others, and if applicable, describe what steps the Company has planned to mitigate the disruption(s).

ANSWER:

Gulf Power did not project any impacts from the COVID pandemic on conservation program costs for 2021. At this time, the Company has budgeted for normal operations with regard to conducting energy surveys and other field activities associated with DSM programs.

Staff's Second Set of Interrogatories GULF POWER COMPANY Docket No. 20200002-EG October 2, 2020 Item No. 11 Page 1 of 1

- 11. Please refer to Gulf's August 14, 2020, filing in Docket No. 20200002-EG for the following questions.
 - a. Please explain what the cause of the weighted average cost of capital calculation error was.
 - b. Has the Company made any change(s) to its procedures to prevent similar errors in the future? If so, please describe the change(s).

ANSWER:

- a. The weighted average cost of capital (WACC) calculation included in Gulf's initial filing dated August 7, 2020 was performed under the methodology approved in Commission Order No. PSC-2012-0425-PAA-EU, which dictated the use of the mid-point return on equity WACC from the Company's May 2020 earnings surveillance report. On May 20, 2020, the Commission issued Order No. PSC-2020-0165-PAA-EU (2020 WACC Order) which modified the methodology to be used in calculating the WACC. The team that prepared the 2021 ECCR projection filing erroneously excluded revised calculations pursuant to the new WACC Order. Once the error was discovered, Gulf resubmitted its 2021 ECCR projection filing calculation which correctly applied a projected 2021 WACC in accordance with the methodology established in the 2020 WACC Order.
- b. Yes. Prior to finalizing Gulf clause filings in the future, the Company will add a review step to ensure that the WACC and any other similar inputs utilized to develop revenue requirements are consistently applied across all of Gulf's cost recovery clauses.

Staff's Second Set of Interrogatories GULF POWER COMPANY Docket No. 20200002-EG October 2, 2020 Item No. 12 Page 1 of 1

12. Please explain in detail the Company's procedures used to verify the accuracy of the data filed in its ECCR testimony, CT, and C schedules.

ANSWER:

The Company's procedures used to verify accuracy of the data filed in the ECCR testimony, CT and C schedules are as follows: the drafts of all testimony and schedules are completed based on expenditures reflected in the Company's general ledger, program projections provided by DSM program managers and program participation values provided by DSM reporting analyst. The initial draft is independently reviewed by an analyst that was not involved in the original creation of the testimony or schedules. Upon completion of this review and any updates or revisions, the testimony and schedules are reviewed by the supporting witness for accuracy. Once this review is complete and any associated comments or corrections from the witness are addressed, the Company's Regulatory business unit also reviews the complete filing.

Staff's Second Set of Interrogatories GULF POWER COMPANY Docket No. 20200002-EG October 2, 2020 Item No. 13 Page 1 of 1

- 13. Please refer to Gulf's August 14, 2020, filing in Docket No. 20200002-EG. Please explain the following variations in Actual/Estimated expenses for 2020 (Schedule C-3, Pages 1a through 1c) and Projected expenses for 2021 (Schedule C-2, Page 1).
 - a. The increase in "Materials and Supplies" expenses for the Residential Home Energy Survey program from \$0 in 2020 to \$110,925 in 2021.
 - b. The increase in "Outside Services" expenses for the Residential Low Income Community Energy Saver program from \$744,378 in 2020 to \$1,130,076 in 2021.
 - c. The increase in "Incentives" expenses for the Business Custom Incentive program from \$0 in 2020 to \$25,000 in 2021.

ANSWER:

- a. The 2020 projection of Materials and Expenses for the Residential Energy Survey program reflects suspension of in-home energy surveys since March and expected continuation at least into the fall of 2020. If the company does resume in-home surveys in 2020, some Material and Expenses costs will be incurred. For 2021, the projected Material and Expenses amount of \$110,925 is a carry-forward from the company's 2020 budget as developed in 2019.
- b. The increase in "Outside Services" expenses for Residential Low Income-Community Energy Saver program is due to the increased participation in 2021 as reflected in the 2020 DSM Plan.
- c. The increase in "Incentives" expenses in 2021 in the Business Custom Incentive program is due to anticipated participation associated with revisions to the program as reflected in the 2020 DSM Plan.

Staff's Second Set of Interrogatories GULF POWER COMPANY Docket No. 20200002-EG October 2, 2020 Item No. 14 Page 1 of 1

- 14. Please refer to Gulf's August 14, 2020, filing in Docket No. 20200002-EG, Schedule C-3, Pages 1a through 1c, to answer the following questions about variances between Actual and Estimated expenses for 2020.
 - a. For the Residential Energy Audit and Education program, please describe why the Total Costs for the July through December period (\$699,970) are substantially higher than as reflected for the Actual (January through June) period (\$270,543).
 - b. For the Community Energy Saver program, please describe why the Total Costs for the July through December period (\$707,895) are substantially higher than as reflected for the Actual (January through June) period (\$86,851).

ANSWER:

- a. The projected costs in the Residential Energy Audit and Education program for the July-December period are higher than January-June due to anticipated resumption of the on-site energy surveys during the July-December projection period. These activities were placed on hold beginning mid-March 2020 due to COVID-19 pandemic.
- b. The costs in the Community Energy Saver program for the July-December period are higher than January-June due to anticipated resumption of this program during the July-December projection period. These activities were placed on hold beginning mid-March 2020 due to COVID-19 pandemic.

GPC's Response to Staff's Third Set of Interrogatories No. 15

FLORIDA PUBLIC SERVICE COMMISSION DOCKET: 20200002-EG EXHIBIT: 22

PARTY: Floyd (15)

DESCRIPTION: GPC's Response to Staff's

Third Set of Interrogatories No. 15

[Bates Nos. 00032-00033]

Gulf Power Company Docket No. 20200002-EG Staff's Third Set of Interrogatories Interrogatory No. 15 Page 1 of 1

QUESTION:

In Gulf's Response to Staff's First Set of Interrogatories, Item Number 2, the Company indicated it had suspended on-site operations for the Residential and Commercial Energy audits in 2020.

- a. If applicable, please state when the suspension for each program was lifted.
- b. Please describe how the Company communicated with its customers regarding the suspension and, if applicable, the resumption of on-site operations for the Residential and Commercial Energy audits in 2020.

RESPONSE:

- a. Suspensions of on-site Energy Audits remain in place as of October 20th.
- b. The company communicates the suspension of on-site audits at the time a request is made. For requests made through the Care Center or online, the customer is advised the company has temporarily suspended in-home visits for the protection of our employees and customers. The customers are offered "virtual" audits by the appropriate customer advisors including a review of billing history and "virtual" site walk-through similar to what the advisor would do on-site. Alternatively, customers are encouraged to perform an online energy audit at www.gulfpower.com which also includes an analysis of the customer's billing history and recommendations based on how the customer answers several questions about their home or business.

Once the company resumes on-site Energy Audits, requests through the Care Center or online will be scheduled as normal.

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DEF's Response to Staff's First Set of Interrogatories Nos. 1-8

(No. 1 has attachments)

FLORIDA PUBLIC SERVICE COMMISSION

DOCKET: 20200002-EG EXHIBIT: 23

PARTY: Cross (1-8)

DESCRIPTION: DEF's Response to Staff's

First Set of Interrogatories Nos. 1-8 (No. 1 has attachments) [Bates Nos. 00...

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

| In re: Energy Conservation Cost Recovery | Docket No. 20200002-EG |
|--|------------------------|
| <i>S</i> ,, | Filed: July 16, 2020 |

DUKE ENERGY FLORIDA, LLC'S RESPONSE TO STAFF'S FIRST SET OF INTERROGATORIES (NOS. 1-8)

Duke Energy Florida, LLC ("DEF") responds to the Staff of the Florida Public Service Commission's (Staff) First Set of Interrogatories (Nos. 1-8) to DEF as follows:

INTERROGATORIES

1. For each existing DSM program, please identify, in Excel format, the results of updated Participants, Rate Impact Measure (RIM), and Total Resource Cost (TRC) cost-effectiveness tests.

Response:

Please see Attachment 1, bearing bates numbers DEF-20200002-000001 and DEF-20200002-000002.

2. Please describe how the COVID-19 pandemic has affected DEF's ability to offer DSM programs in 2020. As part of your response, please address whether certain programs have been disrupted more than others, and if applicable, describe what steps the Company has taken to mitigate the disruption(s).

Response:

The COVID-19 pandemic has had the greatest impacted on the residential audit program (Home Energy Check), the Residential Incentive Program, Neighborhood Energy Saver, and the commercial audit program (Business Energy Check). DEF temporarily suspended both residential and commercial on-site customer audits in March and resumed many of the on-site audits in June, with the exceptions discussed below. During the suspension DEF continued to support customers through phone assisted audits, online audits, phone consultations, and emails. See the following for more details for specific programs:

Home Energy Check

DEF suspended on-site appointments in March. DEF posted a message on the mass media web pages to inform customers of the pause and called all customers who had already scheduled on-site appointments to notify them of the pause and encouraged them to complete a phone-assisted or online audit as an alternative. DEF resumed the on-site residential audits in June and is making good progress catching up on the backlog of audits,

while taking precautions for the safety and protection of our customers and the assessors. These precautions include asking about the health of the occupants in the home prior to appointments, wearing protective equipment, practicing social distancing on-site and limiting in-home contact as much as possible. DEF sent a postcard to customers and followed up with a phone-call to let them know that we were resuming on-site audits and informing them of the new COVID policies.

Residential Incentive Program

DEF temporarily suspended in-home appointments for the Duct Test & Repair and Ceiling Insulation measures in March. DEF posted a message on the mass media advertising web pages to inform customers of the pause. DEF resumed on-site appointments in June. DEF's trade allies continued to install new heat pumps and windows on an as-needed basis.

Low Income Weatherization Program

DEF has seen significantly less participation in the Weatherization program over the past couple of months due to COVID precautions.

Neighborhood Energy Save

DEF suspended direct install of efficiency measures in homes in March, and the program remains suspended to date. DEF is currently working on a plan to restart and is looking at what can be done to make the work as contactless as possible. DEF is exploring extra precautions that can be taken for the safety of the customers and installers, as DEF is concerned that neighborhoods served by this program may be more susceptible and at greater risk of COVID. DEF is working on a plan to ensure appropriate Personal Protective Equipment (PPE) is utilized and proper social distancing measures are practiced.

<u>Residential Load Management – Energy Wise</u>

DEF suspended field work in March. DEF has implemented safety protocols and resumed field work in June with technicians performing 2 installs per day but planning to ramp up to 4-5 installs per day.

Business Energy Check

DEF temporarily suspended on-site audits in March. DEF resumed performing some commercial on-site audits in early May on a case-by-case basis. Beginning June 15th, DEF began performing on-site commercial audits when requested by the customer. Whenever possible, DEF is performing on-site audits after hours to limit COVID exposure. During the suspension, DEF continued to support commercial customers through phone calls and email communication. DEF has implemented safety measures to protect both customers and the DEF team. These measures include the use of PPE by the assessors, along with a set of questions for the customer to answer regarding the COVID situation at their business location.

Better Business

DEF continued to provide rebates on commercial energy efficiency measures throughout this period but has seen some decrease in program participation over the past couple of months, which DEF believes may be attributable to the pause in on-site audits and the impact that COVID has had on commercial businesses.

Commercial Demand Response Programs

DEF returned to the field in May to install equipment for new Interruptible and Stand-By Participants.

Qualifying Facility

All related business meetings with counter parties are no longer taking place in-person. Any meetings with QFs in DEF's current portfolio or potential QFs are being held by conference call only.

3. Please describe how the COVID-19 pandemic has affected DEF's outreach efforts and/or advertising strategy in 2020. As part of your response, please address how, or if, social media platforms are a component of the Company's outreach, and how they have been used during the COVID-19 pandemic.

Response:

In an effort to protect customers, employees and the larger community against the potential spread of the Coronavirus, DEF suspended marketing and advertising for programs that require on-site appointments, such as the home energy audit in March. Marketing to residential and business customers is reviewed daily to prioritize any messages a customer will receive and ensure sensitivity to the current situation. We have informed customers of changes to our ongoing operations on Duke Energy's website through press releases and emails sent directly to customers. DEF has also utilized social media platforms to provide customers with information about how they can manage their energy usage during this time, e.g., how they can make their home offices more energy efficient, how they can use the Duke Energy app to track their usage and reminders to change their filters. As we look ahead and plan alignment with the state's reopening, DEF will continue to monitor the situation and resume traditional marketing campaigns as deemed appropriate.

4. Please refer to Schedule CT-2, Page 2, of DEF's May 4, 2020, filing in Docket No. 20200002-EG. Please provide an overview, by program, of the types of expenditures found in the "Other" cost category.

Response:

Please see Attachment 2, bearing bates number DEF-20200002-000003.

5. Please refer to Schedule CT-2, Pages 2 and 3, of DEF's May 4, 2020, filing in Docket No. 20200002-EG. In the Home Energy Check Program, the Company spent \$201,189 (25 percent) less than it projected to spend in 2019 for Outside Services. Please explain why.

Response:

The projected cost for Outside Services in the Home Energy Check program anticipated the purchase and implementation of new software for a new online audit tool but that project was deferred to 2020 as the process to evaluate and select a new audit tool took longer than expected.

6. Please refer to Schedule CT-2, Pages 2 and 3, of DEF's May 4, 2020, filing in Docket No. 20200002-EG. In the Business Energy Check Program, please explain why DEF spent \$234,748 (79 percent) less than it projected to spend in 2019 for Outside Services.

Response:

Outside Services were lower than projected for the Business Energy Check Program due to deferral of work on new commercial audit tools to 2020. DEF expects to implement both a customer assessment tool and a new on-site audit tool in 2020.

- 7. Please refer to Schedule CT-2, Pages 2 and 3, of DEF's May 4, 2020 filing in Docket No. 20200002-EG. Please explain the following variances between actual and projected expenditures in the following:
 - a. In the Load Management Program, DEF spent \$584,919 (34 percent) more than it projected to spend on Outside Services.

Response:

This variance is partially offset by the lower than expected costs for Materials and Supplies (\$230,805 - see response to question 7(b)). The remainder of the variance was driven by higher than expected expenses paid to Itron to support and manage the demand response system.

b. In the Load Management Program, DEF spent \$230,805 (83 percent) less than it projected to spend on Materials & Supplies.

Response:

As stated above in the response to question 7(a), Materials & Supplies expenses included credits that should have been included in the Outside Services category.

c. In the Load Management Program, DEF spent \$303,237 (44 percent) more than it projected to spend on Advertising.

Response:

The higher expenses were due to additional marketing efforts necessary to achieve the targeted new participants required to meet the residential goals.

d. In the Standby Generation Program, DEF spent \$102,751 (90 percent) less than it projected to spend in Materials & Supplies.

Response:

The projection included costs to update 150 modems from 2G to 4G technology. These modems were incorrectly charged to a Capital Project vs O&M- Materials and Supplies

in 2019. DEF made an accounting adjustment in 2020 to reclass these expenses to O&M-Materials and Supplies.

e. In the Neighborhood Energy Saver Program, DEF spent \$1,217,189 (28 percent) more than it projected to spend in Incentives.

Response:

The increase in incentives for the Neighborhood Energy Savings Program is primarily due to 896 more participants than projected in the ceiling insulation measure plus higher costs per home due to more insulation required than anticipated (\$763,370), 1096 more participants than projected in the duct repair measure (\$355,721) and 355 more participants than projected in the A/C tune-up measure (\$49,141).

- 8. Please refer to Schedule CT-2, Pages 2 and 3, of DEF's May 4, 2020, filing in Docket No. 20200002-EG to answer the following questions:
 - a. The 2018 total expenditures for the Business Energy Check Program was \$545,085 and the Company enrolled 668 participants. In 2019, DEF spent \$598,122 on the program and enrolled 565 participants. Please explain why expenditures were higher for 2019, despite enrolling fewer participants.

Response:

The increase in expenses in 2019 is primarily due to costs to develop new commercial tools. The work is ongoing, and these projects are expected to be completed in 2020. DEF expects to implement both a customer assessment tool and a new on-site audit tool in 2020.

b. Please explain the increase in total expenditures under the Qualifying Facility Program. In 2018, DEF spent \$1,201,302 on the program. In 2019, it spent \$1,807,231.

Response:

The increase in expenditures for the Qualifying Facility program is related to the prudent administration and required legal fees (recorded under DEF's Outside Service costs) associated with a Qualifying Facility Renewable Energy Power Purchase Agreement (QF PPA) executed under PURPA and approved by the Florida Public Service Commission. The QF PPA is undergoing a formal litigated dispute process defined by the agreement. Specifically, the QF defaulted on its PPA and DEF terminated the agreement in the fall of 2018. DEF received a formal dispute notice and claims from the QF on March 28, 2019 under a demand for arbitration. Since that time DEF, on behalf of its customers, remains in formal arbitration requiring legal support under the American Arbitration Association's (AAA) Large Complex Commercial Rules in accordance with the language in the approved QF PPA. Currently, the AAA panel of arbitrators has ordered the hearing for November 2020.

c. Please explain the increase in total expenditures under the Neighborhood Energy Saver Program. In 2018, DEF spent \$2,333,088 on the program. In 2019, it spent \$3,686,476.

Response: The increase in expenses is primarily due to higher incentives to customers. Incentives were higher in 2019 since there were 288 more homes that participated in the Program in 2019 and there was greater participation in all of the measures. There were 1,154 ceiling insulation completions in 2018 for a cost of \$437,311 while in 2019 there were 1,894 completions for a cost of \$1,231,162. Additionally, on average there was more insulation installed per home in 2019. There were 458 duct repairs in 2018 for a cost of \$156,494, and in 2019 there were 1,351 for a cost of \$459,992, and there were 682 more tune ups in 2019. These costs were partially offset by lower advertising expenses of \$71,281.

d. Please explain the decrease in expenditures under the Materials & Supplies Cost (all programs). In 2018, DEF spent \$464,407. In 2019, it spent \$184,578.

Response:

The decrease in expenditures under Materials and Supplies is primarily due to lower expenses for the Technology Development and Home Energy Check Programs.

Materials and Supplies were overstated in 2018 due to \$171,500 in expenses for the Technology Development program that should have been classified as Outside Services. Additionally, the 2018 Materials and Supplies expenses for the Home Energy Check Program included \$66,308 for enhancements implemented for smart scheduling and tablets that were purchased for the auditors.

| 2019 | Cost-l | ffectivenes | s Scores |
|--------------------------------------|--------|-------------|-------------|
| Program | RIM | TRC | Participant |
| Residential Segment | | | |
| Residential Incentive | 1.52 | 2.49 | 1.36 |
| Neighborhood Energy Saver | 1.32 | 3.95 | 3.77 |
| Low Income Weatherization Assistance | 1.47 | 3.24 | 2.00 |
| Residential Energy Management | 2.90 | 7.39 | NA |
| Non-Residential Segment | | | |
| Better Business | 1.54 | 4.33 | 3.26 |
| Standby Generation | 4.12 | 41.36 | NA |
| Curtailable Service | 3.15 | 29.44 | NA |
| Interruptible Service | 1.56 | 12.93 | NA |

| GT Brownfield- COMBUSTION TURBINE | | Units 1 - 3 |
|--|---|--|
| (1) Base Year | | 20 1-Jun-20 |
| (2) In Service Year for Avoided Generation Unit (3) Winter Capacity | MW | 239. |
| (4) Base Year Avoided Generating Unit Cost (including transmission upgrade cost) (5) Generator Cost Escalation Rate | S/KW | 530. 1.3 |
| (6) Generator Fixed O&M Cost (including non-escalating gas pipeline reservation cost) (7) Generator Fixed O&M Cost Escalation Rate | \$/kw-year | 79. 2.5 |
| (8) Avoided Gen Unit Variable O&M Cost (9) Generator Variable O&M Cost Escalation Rate | ¢/Kwh | 0. 2.5 |
| (10) Generator Capacity Factor (11) Avoided Generating Unit Fuel Cost | ¢/Kwh | 4% winter 19% sum: 4. |
| (12) Avoided Generating Unit Fuel Escalation Rate | CKWII | 5.0 |
| GT Brownfield- COMBUSTION TURBINE | | Unit 4 |
| (1) Base Year (2) In Service Year for Avoided Generation Unit | | 2- 1-Jun-2 |
| (3) Winter Capacity (4) Base Year Avoided Generating Unit Cost (including transmission upgrade cost) | MW S/KW | 239. 530. |
| (5) Generator Cost Escalation Rate (6) Generator Fixed O&M Cost (including non-escalating gas pipeline reservation cost) | S/kw-year | 1.3 85. |
| (7) Generator Fixed O&M Cost Escalation Rate | | 2.5 |
| (8) Avoided Gen Unit Variable O&M Cost (9) Generator Variable O&M Cost Escalation Rate | ¢/Kwh | 0. 2.5 |
| (10) Generator Capacity Factor (11) Avoided Generating Unit Fuel Cost | c/Kwh | 4% winter 19% sum 5. |
| (12) Avoided Generating Unit Fuel Escalation Rate | | 5.0 |
| GT Brownfield- COMBUSTION TURBINE | | Unit 5 |
| (1) Base Year (2) In Service Year for Avoided Generation Unit | | 2- 1-Jun-2 |
| (3) Winter Capacity (4) Base Year Avoided Generating Unit Cost (including transmission upgrade cost) | MW S/KW | 239. 530. |
| (5) Generator Cost Escalation Rate (6) Generator Fixed O&M Cost (including non-escalating gas pipeline reservation cost) | S/kw-year | 1.3 87. |
| (7) Generator Fixed O&M Cost Escalation Rate (8) Avoided Gen Unit Variable O&M Cost | ¢/Kwh | 2.5 |
| (9) Generator Variable O&M Cost Escalation Rate | v.kwn | 2.5 |
| (10) Generator Capacity Factor (11) Avoided Generating Unit Fuel Cost | c/Kwh | 4% winter 19% sum 5. |
| (12) Avoided Generating Unit Fuel Escalation Rate | | 5.0 |
| GT Brownfield- COMBUSTION TURBINE (1) Base Year | | Unit 6 |
| (2) In Service Year for Avoided Generation Unit | MW | 1-Jun-2 239. |
| (3) Winter Capacity (4) Base Year Avoided Generating Unit Cost (including transmission upgrade cost) | S/KW | 530. |
| (5) Generator Cost Escalation Rate (6) Generator Fixed O&M Cost (including non-escalating gas pipeline reservation cost) | S/kw-year | 1.3 94. |
| (7) Generator Fixed O&M Cost Escalation Rate (8) Avoided Gen Unit Variable O&M Cost | c/Kwh | 2.5 |
| (9) Generator Variable O&M Cost Escalation Rate (10) Generator Capacity Factor | | 2.5 4% winter 19% sum |
| (11) Avoided Generating Unit Fuel Cost | ¢/Kwh | 6. |
| (12) Avoided Generating Unit Fuel Escalation Rate | | 5.0 |
| GT Avg. COMBUSTION TURBINE (1) Base Year | | Units 7 - 9 |
| (2) In Service Year for Avoided Generation Unit (3) Winter Capacity | MW | 1-Jun-2 239. |
| (4) Base Year Avoided Generating Unit Cost (including transmission upgrade cost) (5) Generator Cost Escalation Rate | \$/KW | 602. |
| (7) Generator Fixed O&M Cost (including non-escalating gas pipeline reservation cost) (7) Generator Fixed O&M Cost Escalation Rate | S/kw-year | 96. |
| (8) Avoided Gen Unit Variable O&M Cost | ¢/Kwh | 1. |
| (9) Generator Variable O&M Cost Escalation Rate (10) Generator Capacity Factor | | 2.5 4% winter 19% sum |
| (11) Avoided Generating Unit Fuel Cost (12) Avoided Generating Unit Fuel Escalation Rate | ¢/Kwh | 6. 5.0 |
| CC2X1 J Greenfield Combined Cycle - COMBINED CYCLE | | Unit 10 |
| (1) Base Year (2) In Service Year for Avoided Generation Unit | | 2 1-Jun-2 |
| (3) Winter Capacity | MW | 1,377. |
| (4) Base Year Avoided Generating Unit Cost (including transmission upgrade cost) (5) Generator Cost Escalation Rate | \$/KW | 919 1.1 |
| (6) Generator Fixed O&M Cost (including non-escalating gas pipeline reservation cost) (7) Generator Fixed O&M Cost Escalation Rate | S/kw-year | 93 2.5 |
| (8) Avoided Gen Unit Variable O&M Cost (9) Generator Variable O&M Cost Escalation Rate | ¢/Kwh | 0 2.5 |
| | | 81% winter 92% sum 3 |
| (10) Generator Capacity Factor | ¢/V wh | 5.0 |
| (10) Generator Capacity Factor (11) Avoided Generating Unit Fuel Cost (12) Avoided Generating Unit Fuel Escalation Rate | ¢/Kwh | |
| (10) Generator Capacity Factor (11) Avoided Generating Unit Fuel Cost (12) Avoided Generating Unit Fuel Escalation Rate | ¢/Kwh | Unit 11 |
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| (10) Generator Capacity Factor (12) Avoided Generating Unit Fuel Evalution Rate GT Avg. COMBUSTION TURRINE (13) Base Verr (2) In Service Veer for Avoided Generation Unit (3) Water Capacity (3) Water Capacity (3) Water Capacity (4) Water Capacity (5) Generator Cost Escalation Rate (5) Generator Factor (3) Generation Unit (5) Generator Factor (3) Generation Unit (6) Generator Factor (3) Generation Unit (7) Generator Factor (4) Water Generation Unit (7) Generator Factor (4) Water Generation (4) Generator (5) Generator Factor (6) Generator Factor (6) Generator Factor (7) Generator (7) G | MW S/KW-year C/Kwh C/Kwh | 2 2 3 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 |
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CC2X1 J Greenfield Combined Cycle - COMBINED CYCLE

Generator Cost Escalation Rate
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Generator Variable O&M Cost

| | Docket No. 2020 |
|---|-------------------------|
| Program Name BETTER BUSINESS | Amount 26,371.68 |
| Employee Development, Training, Business Meetings | 9,891.15 |
| Industry Association Dues & Professional Licenses | 3,472.84 |
| Overhead Expenses | 11,779.36 |
| Pers Mobile Device | 1,228.33 |
| | |
| BUSINESS ENERGY CHECK | 18,536.89 |
| Employee Development, Training, Business Meetings | 11,732.77 |
| Industry Association Dues & Professional Licenses | 1,427.39 |
| Overhead Expenses Pers Mobile Device | 4,722.21 654.52 |
| CONSERVATION PROGRAM ADMIN | 265,880.62 |
| Employee Development, Training, Business Meetings | 45,437.40 |
| Industry Association Dues & Professional Licenses | 17,686.51 |
| Overhead Expenses | 200,332.74 |
| Pers Mobile Device | 2,423.97 |
| FLORIDA CUSTOM INCENTIVE PROGRAM | 38,541.30 |
| Employee Development, Training, Business Meetings | 4,281.95 |
| Industry Association Dues & Professional Licenses | 132.09 |
| Overhead Expenses | 34,095.55 |
| Pers Mobile Device | 31.71 |
| HOME ENERGY CHECK | 63,961.36 |
| Employee Development, Training, Business Meetings | 50,239.05 |
| Industry Association Dues & Professional Licenses | 2,455.80 |
| Overhead Expenses | 5,347.11 |
| Pers Mobile Device | 5,919.40 |
| INTERRUPTIBLE SERVICE | 2,771.94 |
| Employee Development, Training, Business Meetings | 1,426.23 |
| Industry Association Dues & Professional Licenses | 20.40 |
| Overhead Expenses | 1,093.81 |
| Pers Mobile Device | 231.50 |
| LOW INCOME WEATHERIZATION ASSISTANCE PROGRAM | 5,799.50 |
| Employee Development, Training, Business Meetings | 3,247.85 |
| Overhead Expenses | 2,551.65 |
| NEIGHBORHOOD ENERGY SAVER | 15,529.76 |
| Employee Development, Training, Business Meetings | 8,669.26 |
| Overhead Expenses | 6,718.50 |
| Pers Mobile Device | 142.00 |
| QUALIFYING FACILITY | 14,984.13 |
| Employee Development, Training, Business Meetings | 6,321.27 |
| Industry Association Dues & Professional Licenses | 774.60 |
| Overhead Expenses Pers Mobile Device | 5,575.26 |
| Pers Mobile Device | 2,313.00 |
| RESIDENTIAL INCENTIVE PROGRAM | 27,102.70 |
| Employee Development, Training, Business Meetings | 17,414.12 |
| Industry Association Dues & Professional Licenses | 1,589.31 |
| Overhead Expenses Pers Mobile Device | 3,473.87 4,625.40 |
| | |
| RESIDENTIAL LOAD MANAGEMENT | 128,885.81 57,061,65 |
| Employee Development, Training, Business Meetings Industry Association Dues & Professional Licenses | 57,061.65 2,629.49 |
| Overhead Expenses | 64,083.60 |
| Pers Mobile Device | 5,111.07 |
| STANDBY GENERATION | 1,636.57 |
| Employee Development, Training, Business Meetings | 1,207.00 |
| Industry Association Dues & Professional Licenses | 20.40 |
| Overhead Expenses | 225.67 |
| Pers Mobile Device | 183.50 |
| TECHNOLOGY DEVELOPMENT | 14,935.76 |
| Employee Development, Training, Business Meetings | 6,730.51 |
| Overhead Expenses | 8,205.25 |
| Grand Total | 624.938.02 |
| Grand Total | 624,938.02 |

24

DEF's Response to Staff's Second Set of Interrogatories Nos. 9-11

FLORIDA PUBLIC SERVICE COMMISSION

DOCKET: 20200002-EG EXHIBIT: 24

PARTY: Cross (9-11)

DESCRIPTION: DEF's Response to Staff's Second Set of Interrogatories Nos. 9-11

[Bates Nos. 00044-00047]

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

| In re: Energy Conservation Cost Recovery | Docket No. 20200002-EG |
|--|------------------------|
| - | Filed: October 1, 2020 |

DUKE ENERGY FLORIDA, LLC'S RESPONSE TO STAFF'S SECOND SET OF INTERROGATORIES (NOS. 9-11)

Duke Energy Florida, LLC ("DEF") responds to the Staff of the Florida Public Service Commission's ("Staff") Second Set of Interrogatories (Nos. 9-11) to DEF as follows:

INTERROGATORIES

9. Please describe how the COVID-19 pandemic has affected the Company's projected conservation program costs for 2021. As part of your response, please address whether certain programs are projected to be disrupted more than others, and if applicable, describe what steps the Company has planned to mitigate the disruption(s).

Response:

The projected program costs for 2021 assume that all programs have returned to normal operations. Although there continues to be uncertainty surrounding how COVID-19 will impact future operations, DEF has implemented safety protocols and is currently back in the field performing audits and other activities in support of the DSM Programs. However, out of concern for the safety of customers, DEF has not yet resumed in-home appointments for the low-income programs. DEF is currently evaluating options to assist these customers while continuing to take precautions to protect their safety.

- 10. Please refer to DEF's August 7, 2020, filing in Docket No. 20200002-EG. Please explain the following variations in Actual/Estimated expenses for 2020 (Schedule C-3, Pages 1 and 2) and Projected expenses for 2021 (Schedule C-2, Page 3).
 - a. The increase in "Advertising" expenses for the Residential Incentive program from \$166,367 in 2020 to \$472,000 in 2021.

Response:

"Advertising expenses" in 2021 include approximately \$300,000 in promotional expenses to trade allies whereas these types of costs were classified as incentives in 2020. This change will not have an impact on Program cost effectiveness under RIM or TRC; however, it will have an impact under the PCT.

b. The increase in "Outside Services" expenses for the Better Business program from \$155,993 in 2020 to \$302,828 in 2021.

Response:

The increase in "Outside Services" expenses for the Better Business program is primarily related to projected expenses for a new online audit tool for customers.

c. The decrease in "Incentives" expenses for the Better Business program from \$1,641,359 in 2020 to \$670,200 in 2021.

Response:

The decrease in projected incentives in 2021 is due to the impacts of changes to measures, incentive levels and participation included in the Commission approved 2020-2024 Program Plan filing. Several measures currently offered today were deemed not cost effective in the 2019 Goals proceeding, and therefore, beginning in 2021, DEF will no longer offer incentives on those measures. Projected incentives for 2020 are based on measures currently offered through the Better Business program and are comprised of actual incentives for January through June of \$880,359 and projected incentives for July through December of \$761,000.

d. The increase in "Materials & Supplies" expenses for the Interruptible Service program from \$135 in 2020 to \$82,248 in 2021.

Response:

"Materials and Supplies" expenses are projected to be higher in 2021 for equipment needs such as radio transmitters, components for switches, relays, power supplies and antennae, whereas, in 2020, DEF utilized items that were already in inventory to supply these needs.

e. The increase in "Incentives" expenses for the Neighborhood Energy Saver program from \$1,183,091 in 2020 to \$4,349,239 in 2021.

Response:

The increase in incentives in 2021 is primarily related to the impacts of COVID-19. DEF suspended program activity in March 2020 and activity remains suspended to date. The 2021 projection assumes work has returned to normal and that DEF will complete a total of 5,000 homes in 2021.

f. The decrease in "Outside Services" expenses for the Qualifying Facility program from \$2,000,540 in 2020 to \$600,000 in 2021.

Response:

Outside Services are projected to be higher in 2020 due to legal expenses related to a formal litigated dispute process regarding a purchase power contract. Further details are provided in the Response to Question 8 (b) in Staff's 1st Set of Interrogatories in the 20200002-EI docket.

g. The increase in "Total Costs" for the Low-income Weatherization Assistance program from \$182,175 in 2020 to \$367,239 in 2021.

Response:

Expenses for the Low-Income Weatherization Assistance program are projected to be lower in 2020 primarily due to the impact of COVID-19. DEF has seen significantly less participation this year due to COVID-19 precautions. The 2021 projections assume activity returns to normal and are based on the measures and expenses included in the Commission approved 2020-2024 Program Plan filing.

- 11. Please refer to Schedule C-3, Pages 1 and 2, of DEF's August 7, 2020, filing in Docket No. 2020002-EG to answer the following questions about variances between Actual and Estimated expenses for 2020.
 - a. Please explain the variation in "Advertising" for the Energy Management program. Actual expenses for the first half of 2020 are shown to be \$158,668, while the second half estimate is \$60,000.

Response:

The decrease in "Advertising" for the Energy Management program is due to lower expenses for outbound calling services. The majority of the \$158,668 in expenses in the first half of 2020 was related to expenses for outbound calling services that were utilized to drive participation levels necessary to achieve the 2020 annual goals for the Energy Management program. Through August 2020, DEF has achieved 81% of the annual participation goal. DEF does not expect that it will be necessary to continue to utilize this service in the current year.

b. Please explain the variation in "Materials & Supplies" for the Standby Generation program. Actual expenses for the first half of 2020 are shown to be \$228,694, while the second half estimate is \$24,000.

Response:

The actual expenses for Materials and Supplies for the Standby Generation program in the first half of 2020 include the reclassification of expenses for 150 modems from Capital to O&M. Please see response to question 7(d) in Staff's First Set of Discovery in the 20200002-EG Docket for further explanation.

c. Please explain the variation in "Materials & Supplies" for the Conservation Program Admin program. Actual expenses for the first half of 2020 are shown to be \$49,798, while the second half estimate is \$1,800.

Response:

The majority of the \$49,798 was found to have the wrong resource type and should have been charged to "Outside Services." DEF has made a correcting journal entry to reclassify these expenses.

FPUC's Response to Staff's First Set of Interrogatories Nos. 1-6

FLORIDA PUBLIC SERVICE COMMISSION

DOCKET: 20200002-EG EXHIBIT: 25

PARTY: Ranck (1-6)

DESCRIPTION: FPUC's Response to Staff's

First Set of Interrogatories Nos. 1-6

[Bates Nos. 00048-00055]

Interrogatory No. 1

RESPONSES TO INTERROGATORIES

1. For each existing DSM program, please identify in Excel format the results of updated Participants, Rate Impact Measure (RIM), and Total Resource Cost (TRC) cost-effectiveness tests.

Company's Response:

FPUC relied upon the 2015 cost-effectiveness test results to substantiate a continuation of its current DSM Plan through 2020, rather than propose an updated version of its DSM Programs/Plan. The reason for doing so can be attributed to how the updated cost figures such as Avoided Costs, were found to make FPUC DSM Programs significantly less Cost Effective (i.e. unable to pass RIM) than they were in 2015. As a result, the files requested do not exist as the programs were not updated.

2. Please describe how has the COVID-19 pandemic affected FPUC's ability to offer DSM

programs in 2020. As part of your response, please address whether certain programs

have been disrupted more than others, and if applicable, describe what steps the

Company has taken to mitigate the disruption(s).

Company's Response:

1. All conservation employees have been required to work from home since mid-March 2020.

That action is still in effect to the present. All of our rebate programs are still being

administered.

2. The greatest impact is on the Company's ability to perform in home residential energy audits

and commercial consultations. We have done our best to talk customers through an audit on

the telephone, sending email communications as a follow-up and directing them to our

website for a do it yourself audit online.

3. At this date, the Company is not sure when we will be able to return to performing in home

audits. We will continue to serve the customers through telephone and electronic means.

Although FPUC's conservation employees have been required to carry out their job duties

from home, the COVID-19 pandemic has not impacted their ability to offer DSM programs

throughout 2020. However, FPUC's ability to perform in-home residential energy audits and

commercial consultations has now been limited to telephone and/or e-mail communications.

Customers are also directed to the Company website to perform free online energy audits.

FPUC will continue to offer DSM activities to its customers and further mitigate the

disruptions to its programs.

Interrogatory No.3

3. Please describe how has the COVID-19 pandemic affected FPUC's outreach efforts

and/or advertising strategy in 2020. As part of your response, please address how, or if,

social media platforms are a component of the Company's outreach, and how they have

been used during the COVID-19 pandemic.

Company's Response:

1. FPUC has cancelled several scheduled outreach efforts, but our advertising strategy has

remained intact during COVID-19.

2. FPUC was among the premier sponsors of the Florida Solar Energy Center's Energy Whiz

Main Event and two regional events and was scheduled to play a leading role in these event.

Their cancellation was a major setback in FPUC's outreach/education efforts. FPUC will not

participate in outreach events during the course of this year, unless the COVID-19 situation

changes drastically. Advertising strategies during COVID -19 will continue. Social media

platforms are being utilized on a weekly basis by FPUC's marketing team to deliver the

conservation message, and other Company news, to the public.

3. FPUC is currently upgrading its online tools for home energy audits and quality energy

information.

- 4. Please refer to Schedule CT-2 of FPUC's May 4, 2020, filing in Docket No. 20200002-EG to answer the following questions.
 - a. Please provide an overview, by program, of the types of expenditures found in the "Other" cost category.
 - b. Please explain the Legal expenses totaling \$136,869, which was \$86,403 over the Company's projection, in 2019.
 - c. Please explain the Vehicle expenses totaling \$22,214, which was \$5,400 over the Company's projection, in 2019.
 - d. Please explain the Travel expenses totaling \$55,246, which was \$12,710 over the Company's projection, in 2019.
 - e. Please explain the Labor and Payroll expenses totaling \$342,969, which was \$21,286 over the Company's projection, in 2019.

Company's Response:

- 4 a. For the "Common" program, the "Other" cost category includes expenses for uniforms and memberships/subscriptions that benefit all of the Company's programs. For the remaining programs, the "Other" cost category includes uniform and membership/subscription expenses that are unique to that program.
- 4 b. The additional Legal expenses are primarily due to the increased efforts required for the 2019 DSM filing, which had been more complex than originally anticipated.

Interrogatory No.4, cont.

4 c. An employee was issued a vehicle mid-year in 2019, which had not been included in our projections.

4 d. Our Conservation team's increased involvement in leadership roles resulted in more travel to energy conferences than originally anticipated.

4 e. During 2019, a Marketing Supervisor position was added.

Interrogatory No.5

5. Please refer to Schedule CT-3, Page 1. Please explain the May 2019 expense for \$18,657 in the Electric Conservation, Demonstration, and Development Program.

Company's Response:

FPUC has been researching the benefits of solar battery storage to its grid and ultimately its customers. The cost of the 12 KW battery was \$16,940.00 and its installation fee was \$1,495.00. The remaining \$232 was a payroll allocation for time charged to the project.

6. Please refer to Schedule CT-2 of FPUC's May 4, 2020 filing in Docket No. 20200002-EG to answer the following questions.

- a. Please explain the decrease in expenditures under the Advertising Cost. In 2018, FPUC spent \$85,186. In 2019, it spent \$48,419.
- b. Please explain the decrease in expenditures under the Incentives Cost. In 2018, FPUC spent \$39,018. In 2019, it spent \$16,617.

Company's Response:

6 a. FPUC intentionally curtailed its Advertising spending in order to allow more funding for its DSM program development and filing.

6 b. FPUC's incentive programs are largely market driven. The decrease in Incentive costs were primarily due to reduced residential cooling upgrade incentives from 198 in 2018 to 110 in 2019. Also, the reflective roof program had two large projects in 2018 where FPUC paid 43 incentives in contrast to the 11 incentives paid in 2019.

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FPUC's Response to Staff's Second Set of Interrogatories Nos. 7-9

FLORIDA PUBLIC SERVICE COMMISSION

DOCKET: 20200002-EG EXHIBIT: 26

PARTY: Ranck (7-9)

DESCRIPTION: FPUC's Response to Staff's

Second Set of Interrogatories Nos. 7-9

[Bates Nos. 00056-00059]

RESPONSES TO INTERROGATORIES

7. Please describe how the COVID-19 pandemic has affected the Company's projected conservation program costs for 2021. As part of your response, please address whether certain programs are projected to be disrupted more than others, and if applicable, describe what steps the Company has planned to mitigate the disruption(s).

Company Response:

The 2021 projected conservation budget was based on a pre-COVID-19 2020 budget, rather than the actual expenses incurred in 2020. The Company's 2020 conservation program expenses, e.g. travel, educational seminars and community outreaches, were greatly reduced due to the COVID-19 pandemic. The Company is projecting to resume standard conservation activity in 2021.

- 8. Please refer to FPUC's August 7, 2020, filing in Docket No. 20200002-EG. Please explain the following variations in Actual/Estimated expenses for 2020 (Schedule C-3, Pages 1 and 2) and Projected expenses for 2021 (Schedule C-2, Page 2).
 - a. The decrease in "Outside Services" expenses for the Common program from \$182,705 in 2020 to \$0 in 2021.
 - b. The increase in "Outside Services" expenses for the Demonstration and Development program from \$20,325 in 2020 to \$50,000 in 2021.

Company Response:

- a. The company is allocating its costs for Outside Services more specifically to the programs which will primarily utilize the professional services rather than consolidating them within a 'Common' program.
- b. The newly filed DSM program has three demonstration and development projects that will require research for the feasibility of each one.

- 9. Please refer to Schedule C-3, Pages 1 and 2 of FPUC's August 7, 2020, filing to answer the following questions about variances between actual and estimated expenses for 2020.
 - a. Please explain the variation in "Outside Services" for the Common program.

 Actual expenses for the first half of 2020 are shown to be \$157,705, while the second half estimate is \$25,000.
 - b. Please explain the variation in "Labor & Payroll" for the Residential Energy program. Actual expenses for the first half of 2020 are shown to be \$7,495, while the second half estimate is \$25,000.

Company Response:

- a. During the first half of 2020, the Company incurred expenses for outside contractors to finalize the new DSM proposed plan. That work has been completed; thereby, reducing the projected expenses for the remainder of 2020.
- b. Due to the COVID-19 pandemic, residential energy surveys have not been completed on-site since March 15. The Company is projecting these will resume by Q3-Q4, 2020.

FPUC's Response to Staff's Third Set of Interrogatories No. 10

FLORIDA PUBLIC SERVICE COMMISSION

DOCKET: 20200002-EG EXHIBIT: 27

PARTY: Ranck (10)

DESCRIPTION: FPUC's Response to Staff's

Third Set of Interrogatories No. 10

[Bates Nos. 00060-00061]

RESPONSES TO INTERROGATORIES

- 10. In FPUC's Response to Staff's First Set of Interrogatories, Item Number 2, the Company indicated it had suspended on-site operations for the Residential and Commercial Energy audits in 2020.
 - a. If applicable, please state when the suspension for each program was lifted.
 - b. Please describe how the Company communicated with its customers regarding the suspension and, if applicable, the resumption of on-site operations for the Residential and Commercial Energy audits in 2020.

Company Response:

- a. The suspension of the Company's on-site operations for the Residential and Commercial Energy audits in 2020 is still active.
- b. The Company has been communicating individually with the customers as they request the audit service. The Company representatives are assisting its customers via telephone interviews, responding to all energy related questions and offering energy conservation suggestions. The Company is monitoring closely COVID-19 reports and will allow in-home energy audits once upper management determines the risk is reduced enough to safely serve the customers.

TECO's Response to Staff's First Set of Interrogatories Nos. 1-8

FLORIDA PUBLIC SERVICE COMMISSION

DOCKET: 20200002-EG EXHIBIT: 28

PARTY: Roche (1-8)

DESCRIPTION: TECO's Response to Staff's

First Set of Interrogatories Nos. 1-8

[Bates Nos. 00062-00080]

TAMPA ELECTRIC COMPANY DOCKET NO. 20200002-EG STAFF'S FIRST SET OF INTERROGATORIES INTERROGATORY NO. 1 PAGE 1 OF 3

FILED: JULY 16, 2020

- 1. For each existing DSM program, please identify in Excel format the results of updated Participants, Rate Impact Measure (RIM), and Total Resource Cost (TRC) cost-effectiveness tests.
- A. The tables below provides the updated Participant Cost Test ("PCT"), Rate Impact Measure Test ("RIM"), and Total Resource Cost ("TRC") Test results for each of the company's existing Demand Side Management ("DSM") Programs. The company is also providing the results in Excel format on the accompanying spreadsheet entitled, "Tampa Electric's CE Results".

Residential:

| Tampa Electric's Existing Residential DSM Programs Cost-Effectiveness Summary | | | | | | |
|---|-----------|-----------|-----------|--|--|--|
| Program | RIM Value | PCT Value | TRC Value | | | |
| Residential Ceiling Insulation | 1.66 | 682 | 2.19 | | | |
| Residential Duct Repair | 1.32 | 447 | 3.28 | | | |
| Residential Electronically Commutated Motors (ECM) | 0.33 | -10 | 0.12 | | | |
| Energy Education, Awareness and Agency Outreach | 0.78 | 264 | 14.22 | | | |
| ENERGY STAR for New Multi-Family Residences | 1.12 | 394 | 1.32 | | | |
| ENERGY STAR for New Homes | 1.13 | 1,738 | 1.15 | | | |
| Residential Heating and Cooling | 1.33 | -112 | 0.73 | | | |
| Neighborhood Weatherization | 1.03 | 14,402 | 16.53 | | | |
| Residential Price Responsive Load Management (Energy Planner) | 3.70 | 1,356 | 6.70 | | | |
| Residential Wall Insulation | 1.87 | 20 | 3.97 | | | |
| Residential Window Replacement | 1.65 | -41 | 1.34 | | | |

TAMPA ELECTRIC COMPANY DOCKET NO. 20200002-EG STAFF'S FIRST SET OF INTERROGATORIES INTERROGATORY NO. 1 PAGE 2 OF 3

FILED: JULY 16, 2020

Commercial/Industrial:

Tampa Electric's Existing Commercial/Industrial DSM Programs Cost-Effectiveness Summary RIM Value TRC Value **Program PCT Value** Commercial Ceiling Insulation 0.51 8 0.48 Commercial Chiller 0.73 106 2.32 Conservation Value 0.53 240 1.63 Cool Roof 0.06 -857 0.01 Commercial Cooling 0.82 6 0.73 338 **Demand Response** 2.41 11.76 Commercial Duct Repair 1.20 1,853 17.15 Commercial Electronically Commutated Motors (ECM) 0.49 0 0.43 2.03 Street and Outdoor Lighting Conversion (LED) 15.389 4.19 1.40 1.65 Lighting Conditioned Space 2.975 Lighting Non-Conditioned Space 1.49 76 0.98 Lighting Occupancy Sensors 1.27 743 4.96 Commercial Load Management (GSLM 1 - Cyclic) 2.10 3 4.93 Commercial Load Management (GSLM 1 - Extended) 3.56 46 72.15 Refrigeration Anti-Condensate Control 0.22 -1 0.14 Standby Generator 2.88 371 11.63 Thermal Energy Storage 0.42 -43 0.39

1.40

1.01

1

2

1.72

1.91

Commercial Wall Insulation

Commercial Water Heating

TAMPA ELECTRIC COMPANY DOCKET NO. 20200002-EG STAFF'S FIRST SET OF INTERROGATORIES INTERROGATORY NO. 2 PAGE 1 OF 3

FILED: JULY 16, 2020

- 2. Please describe how has the COVID-19 pandemic affected the TECO's ability to offer DSM programs in 2020. As part of your response, please address whether certain programs have been disrupted more than others, and if applicable, describe what steps the Company has taken to mitigate the disruption(s).
- A. The COVID-19 pandemic has affected the operations of some of Tampa Electric's DSM programs in 2020. DSM programs that require a site visit or face-to-face interaction with customers (residential or commercial/industrial) have been impacted the most. Overall, the COVID-19 pandemic has affected most DSM programs due to seeing lower overall participation in the company's DSM programs as compared to prior years. The company believes the decrease is a result of social distancing, following State mandates and in general focusing on other life matters other than energy efficiency.

Effective March 16, 2020 Tampa Electric suspended all field operations deemed non-essential along with those DSM Programs that required customer contact. As a result, programs like Residential and Commercial Walkthrough Energy Audits, Residential and Commercial Ceiling Insulation, Residential and Commercial Duct Repair and new additions to the Energy Planner were disrupted given the necessity to interact inside the customers' home or business.

Below are the steps taken to mitigate the impacts to the company's Residential and Commercial/Industrial DSM programs and to provide customers special consideration during these challenging times:

Residential:

- Energy Audits: In efforts to provide some level of assistance to customers during the pandemic, the company increased the emphasis on the Phone and Online audit offerings. In addition, all customers who have expressed interest in any of the programs currently on hold have been waitlisted and will be contacted upon resuming operations.
- Ceiling Insulation and Duct Repair: All Energy Management Services staff and Contractors were contacted and informed that all Insulation Certificates and Duct Repair letters would be extended an additional six months to accommodate customers unable to currently utilize them. In addition, customer that performed self-installed ceiling insulation would be eligible for rebate if the homeowner provided "after" pictures of the install as an upload to their online rebate application.

TAMPA ELECTRIC COMPANY DOCKET NO. 20200002-EG STAFF'S FIRST SET OF INTERROGATORIES INTERROGATORY NO. 2 PAGE 2 OF 3

FILED: JULY 16, 2020

- The company has continued to receive and process applications for DSM programs not requiring customer interaction (i.e. Heating and Cooling, Windows), therefore, Tampa Electric has not experienced any measurable impact from COVID-19 on these DSM programs.
- Return to Work: May 29, 2020. Tampa Electric reinitiated outdoor field verifications that do not require any customer contact.
- Return to Work: June 11, 2020. Modified procedures to ceiling insulation program allowing contractors to perform work for customers with the Tampa Electric certificate. Customer must agree to pay contractor in full and then submits rebate application to Tampa Electric directly.
- Return to Work: June 19, 2020. Advised contractors that if all personal protective equipment procedures were followed and no physical contact was needed, they could perform work for customers at this time.
- Staged for Return to Work: The company has maintained waitlists for customers and is monitoring field verification percentages. Once the complete return to work is authorized, Tampa Electric will follow-up with all customers that are on the wait list. The company will also follow-up with every customer that had a phone energy audit to initiate the process of having the walkthrough energy audit performed.

Commercial/Industrial:

- Energy Audits: In efforts to provide some level of assistance to customers during the pandemic, the company implemented a phone audit in place of a field audit due to COVID-19 and practicing social distancing. During this phone audit, the energy analyst will review the customers billing information and will discuss several steps the customer can do to lower their energy usage. Energy tips are provided based upon the energy analyst's experience in similar type facilities. The customer is also placed on waitlist so when the company can resume normal operations, the field audit of the facility will be scheduled for these customers.
- The company has continued to receive and process applications for DSM programs not requiring customer interaction but at a lower level due to many commercial businesses following the same work from home mandated protocols. The company continues to process rebate applications but in place of a field verification at this time due to COVID-19, the customer is requested to submit photos of the equipment being rebated.
- Tampa Electric had the Commercial Energy Management Team provide seven training sessions to the company's Business and Industrial ("B&I") Account Specialists. The training was to assist and educate the current B&I

TAMPA ELECTRIC COMPANY DOCKET NO. 20200002-EG STAFF'S FIRST SET OF INTERROGATORIES INTERROGATORY NO. 2 PAGE 3 OF 3

FILED: JULY 16, 2020

team members in conservation measures commercial customers could implement in their business during the COVID-19 pandemic.

- Return to Work: May 29, 2020. Tampa Electric reinitiated outdoor field verifications that do not require any customer contact.
- Staged for Return to Work: The company has maintained waitlists for customers and is monitoring field verification percentages. Once the complete return to work is authorized, Tampa Electric will follow-up with all customers that are on the wait list. The company will also follow-up with every customer that had a phone energy audit to initiate the process of having the walkthrough energy audit performed.

TAMPA ELECTRIC COMPANY DOCKET NO. 20200002-EG STAFF'S FIRST SET OF INTERROGATORIES INTERROGATORY NO. 3 PAGE 1 OF 1

- 3. Please describe how has the COVID-19 pandemic affected the TECO's outreach efforts and/or advertising strategy in 2020. As part of your response, please address how, or if, social media platforms are a component of the Company's outreach, and how they have been used during the COVID-19 pandemic.
- A. As a result of the coronavirus ("COVID-19") pandemic and for the safety of Tampa Electric's customers and employees, Tampa Electric suspended nonessential inhome and in-business customer work beginning on March 13, 2020. Tampa Electric notified Commission Staff on March 14, 2020 that the company had temporarily suspended the performance of walk-through energy audits, installing Energy Planner equipment and other non-emergency field related work which requires an onsite visit to either a customer's home or business. This suspension required Tampa Electric to shift its advertising strategy and stop promoting conservation programs that require fact-to-face interactions. Because more customers are working and schooling from home, Tampa Electric switched its focus to promoting its free online Energy Audit and phone-assisted Energy Audit via "paid channels," including television and online. The company is also leveraging its "owned channels," including social media platforms, communications, website and email. New 15-second videos and digital ads promoting the online Energy Audit and steps customers can take to save continue to be promoted on the company's social media platforms. In addition, the company's energy analysts produced self-made videos that were posted on the company's social media platforms to promote energy efficient behaviors while working from home and other energy savings tips. Lastly, the company changed the process for customers who participate in the company's Neighborhood Weatherization program receive the portions of the energy efficiency kit that they can easily install themselves by mailing these energy savings measures to them so they can start saving energy immediately. Once the company resumes normal operations, Tampa Electric will schedule in-home appointments to complete installation of the other energy-saving items and perform other measures associated with the program. The company continues to monitor the COVID-19 pandemic and will adjust advertising further if needed.

TAMPA ELECTRIC COMPANY DOCKET NO. 20200002-EG STAFF'S FIRST SET OF INTERROGATORIES INTERROGATORY NO. 4 PAGE 1 OF 5 FILED: JULY 16, 2020

- **4.** Please refer to Schedule CT-2, Pages 2 and 3, of TECO's May 4, 2020, filing in Docket No. 20200002-EG to answer the following questions.
 - a. Please provide an overview, by program, of the types of expenditures found in the "Other" cost category.
 - In the Residential Walk-Through Energy Audit Program, please explain why TECO spent \$181,157 less than it projected to spend in 2019 for Payroll & Benefits.
- A. In 2019, Tampa Electric incurred "Other" costs in the amount of \$4,970,581. These costs benefit the individual residential and commercial/industrial Demand Side Management ("DSM") Program that is being charged to. Applicable "Other" category DSM costs do not meet the requirements or description to be assigned to any of the remaining cost categories. The breakdown and costs within each of the company's Commission approved DSM programs that incurred costs in the "Other" category in 2019 are detailed below:
 - Residential Walk-Through Energy Audit (Free Energy Check):
 - Professional dues and fees for residential analysts
 - Training for residential energy analysts
 - Travel and lodging for conference
 - Shoes and uniforms
 - Employee safety equipment
 - Printing of program materials
 - Miscellaneous, parking and tolls
 - Equipment material for events
 - Telecom utilities
 - Residential Computer Assisted Energy Audit (RCS):
 - o Professional dues and fees for residential analysts
 - Energy Gauge renewal
 - Residential Customer Assisted Energy Audit (Online):
 - o Parking and tolls
 - o Printing
 - Residential Ceiling Insulation:
 - Professional dues and fees
 - Travel and lodging for conference

TAMPA ELECTRIC COMPANY DOCKET NO. 20200002-EG STAFF'S FIRST SET OF INTERROGATORIES INTERROGATORY NO. 4 PAGE 2 OF 5 FILED: JULY 16, 2020

- Parking and tolls
- o Printing of program materials

• Residential Duct Repair:

- Travel and lodging for conference
- Parking and tolls

Energy Education, Awareness and Agency Outreach:

- Professional dues and fees for event
- Travel and lodging for conference
- Printing of program materials
- Registration and fees for event:
- Energy Education reversal credit

• ENERGY STAR for Multi-Family:

- Professional dues and fees
- Travel and lodging for conference

• ENERGY STAR for New Homes:

- Professional dues and fees
- Travel and lodging for conference

• Residential Heating and Cooling:

- Professional dues and fees
- Travel and lodging for conference
- o Parking and tolls for conference
- Printing of program materials

Neighborhood Weatherization:

- Training for conference
- Travel and lodging for conference
- Parking and tolls
- Telecom utilities
- Printing of posters and yard signs
- Postage
- Settlements/claims
- Shoes and uniforms

Energy Planner:

- Professional dues and fees
- Travel and lodging for conference
- Miscellaneous, parking and tolls
- Printing of program advertisement and materials
- o Telecom utilities
- Shipping of program materials
- Settlements/claims
- Marketing expense

TAMPA ELECTRIC COMPANY DOCKET NO. 20200002-EG STAFF'S FIRST SET OF INTERROGATORIES INTERROGATORY NO. 4 PAGE 3 OF 5 FILED: JULY 16, 2020

Residential Window Replacement:

- Professional dues and fees
- Travel and lodging for conference
- Printing of program materials

• Prime Time:

Settlements/Claims expense

Commercial/Industrial Audit (Free):

- Professional dues and fees for commercial analysts
- Training for commercial energy analysts
- Travel and lodging for conference
- Printing of program materials
- o Parking and tolls
- Shoes and uniforms
- o Telecom utilities
- o Reclass from 2018

Commercial Cooling:

o Travel and lodging for conference

Demand Response:

- o Professional dues and fees
- Travel and lodging for conference
- o Miscellaneous, parking and tolls

Industrial Load Management:

- Travel and lodging for conference
- Mosaic Ft. Green upgrade

LED Street and Outdoor Lighting Conversion:

Net Book Value for streetlight conversions

Lighting Conditioned Space:

- Professional dues and fees
- Travel and lodging for conference
- o Parking and tolls
- Gift card for association meeting

Lighting Non-Conditioned Space:

- Travel and lodging for conference
- Parking and tolls

Standby Generator:

- o Travel and lodging for conference
- Telecom utilities

Thermal Energy Storage:

Gift card for association meeting

TAMPA ELECTRIC COMPANY DOCKET NO. 20200002-EG STAFF'S FIRST SET OF INTERROGATORIES INTERROGATORY NO. 4 PAGE 4 OF 5 FILED: JULY 16, 2020

- Conservation Research and Development
 - Postage
- Renewable Energy Program:
 - Operating expense
 - Parking and tolls
- Common expenses:
 - Professional dues and fees
 - Travel and lodging for conference
 - Training for conference
 - Printing of materials
 - Consortium for Energy Efficiency ("CEE")
 - o IT support service
 - Telecom utilities
- b. Tampa Electric spent \$181,157 less than it projected for Payroll and Benefits in the Residential Walk-Through Energy Audit during 2019 due to the following reasons:
 - Vacancies: There were two vacancies on the Residential Energy Analyst team throughout 2019 due to team members moving on to new positions within the company which resulted in less payroll charges to the Residential Walk-Through Energy Audit Program. One of the vacancies was for a period of four months and the other vacancy was for a period of six months. These positions have subsequently been filled.
 - Neighborhood Weatherization Quality Assurance: In 2019, three Residential Energy Analysts were performing quality assurance checks for the company's Neighborhood Weatherization Program during the first half of the year which shifted their time being charged to that program.
 - Neighborhood Weatherization Kit Installations: In 2019, Tampa Electric ended the contract with the third party vendor that had been performing the installation of the energy efficiency kits, installation of insulation and sealing of ductwork for the Neighborhood Weatherization Program. As part of the process redesign for the Neighborhood Weatherization Program, the energy efficiency kit installation process was brought in-house, and the Residential Energy Analysts started performing that portion of the program during the second half of the year. This resulted in a portion of their time being shifted to the Weatherization program instead of the Residential Walk-Through Audit.

TAMPA ELECTRIC COMPANY DOCKET NO. 20200002-EG STAFF'S FIRST SET OF INTERROGATORIES INTERROGATORY NO. 4 PAGE 5 OF 5 FILED: JULY 16, 2020

• Energy Planner Assistance: In 2019, one Residential Energy Analyst was cross-trained and assisted the Energy Planner team which resulted in a reduction of payroll charges to the Residential Walk-Through Audit.

TAMPA ELECTRIC COMPANY DOCKET NO. 20200002-EG STAFF'S FIRST SET OF INTERROGATORIES INTERROGATORY NO. 5 PAGE 1 OF 3

- 5. Please refer to Schedule CT-2, Pages 2 and 3, of TECO's May 4, 2020 filing in Docket No. 20200002-EG. Please explain the following variances between actual and projected expenditures in the following:
 - a. In the Neighborhood Weatherization Program, TECO spent \$107,241 less than it projected to spend for Payroll & Benefits.
 - b. In the Neighborhood Weatherization Program, TECO spent \$899,078 less than it projected to spend on Incentives.
 - c. In the Industrial Load Management (GSLM 2&3) Program, the Company spent \$481,204 less than it projected to spend in Incentives.
 - d. In the LED Street and Outdoor Conversion Program, the Company spent \$834,433 less than it projected to spend in Other.
 - e. In the Lighting Non-Conditioned Space Program, the Company spent \$184,381 less than it projected to spend in Incentives.
 - f. In the Thermal Energy Storage Program, TECO spent \$156,516 more than it projected to spend on Outside Services.
 - g. In the Thermal Energy Storage Program, TECO spent \$250,000 less than it projected to spend on Incentives.
 - h. In the Renewable Energy Program, the Company spent \$135,000 less than it projected to spend in Outside Services.
- A. In 2019, Tampa Electric ended the contract with the third party vendor that had been performing the installation of the energy efficiency kits, installation of insulation and sealing of ductwork for the Neighborhood Weatherization Program. As part of the process redesign for the Neighborhood Weatherization Program, the energy efficiency kit installation process was brought in-house, and the Residential Energy Analysts started performing that portion of the program during the second half of the year. During the redesign process, the company temporarily suspended the field portion of the Neighborhood Weatherization Program from the middle of June to the middle of August. During this time, there was a reduction in field and office employees charging time to the program.

TAMPA ELECTRIC COMPANY DOCKET NO. 20200002-EG STAFF'S FIRST SET OF INTERROGATORIES INTERROGATORY NO. 5 PAGE 2 OF 3 FILED: JULY 16, 2020

- b. In 2019, Tampa Electric ended the contract with the third party vendor that had been performing the installation of the energy efficiency kits, installation of insulation and sealing of ductwork for the Neighborhood Weatherization Program. As part of the process redesign for the Neighborhood Weatherization Program, the energy efficiency kit installation process was brought in-house, and the Residential Energy Analysts started performing that portion of the program during the second half of the year. The process redesign brought significant efficiency gains to the performance of the program which has led to savings to the program. In addition to the efficiency gains of the program, the company also negotiated a reduction in overall insulation costs of five cents per square foot and a reduction in duct seal costs of \$10 per home.
- c. In the Industrial Load Management (GSLM 2&3) Program, the decrease in incentives in 2019 over 2018 was due to a large manufacturing participating customer leaving the program in February 2019. The reduction in incentives causing this variance is based on the monthly average demand of this large manufacturing customer.
- d. In the LED Street and Outdoor Conversion Program, the reason why the \$834,433 variance under the "Other" cost category occurred is the company did not achieve the projected number of participants (luminaires) converted in 2019. The company converted 32,366 luminaires in 2019 as compared to the projected 40,000 luminaires.
- e. In the Lighting Non-Conditioned Space Program, there were two reasons for the decrease expenditures in this program. The first reason was due to a large school district that had submitted application to participate in this program encountered delays with the exterior lighting portion of their energy retrofits. The second reason was the typical rebate was approximately \$800 lower per rebate than the what the company projected (\$1,700 projected amount versus \$900 approximate actual amount).
- f. In the Thermal Energy Storage Program, Tampa Electric initially allocated an error to "Outside Service" in December 2019. In the monthly review of expenses, this error was caught, and the charge was reclassified correctly and allocated to Energy Conservation Allowance (the rebate for a participants installed qualifying thermal energy storage system).

TAMPA ELECTRIC COMPANY DOCKET NO. 20200002-EG STAFF'S FIRST SET OF INTERROGATORIES INTERROGATORY NO. 5 PAGE 3 OF 3

- g. In the Thermal Energy Storage Program, Tampa Electric projected that two thermal energy storage projects would likely commence due to discussions with one of the company's commercial customers. One project rebate was paid, as explained in Response No. 5f above. The second project was not installed as the customer chose to not move forward with the installation after it received Tampa Electric's pre-approval.
- h. In the Renewable Energy Program, the company spent \$135,000 less than it projected to spend in Outside Services due to two planned photovoltaic arrays planned for construction in 2019 were delayed until 2020.

TAMPA ELECTRIC COMPANY DOCKET NO. 20200002-EG STAFF'S FIRST SET OF INTERROGATORIES INTERROGATORY NO. 6 PAGE 1 OF 1

- 6. Please refer to Schedule CT-2, Pages 2 and 3, of TECO's May 4, 2020 filing in Docket No. 20200002-EG to answer the following questions.
 - a. Please explain the increase in expenditures under the Commercial Chiller Program. In 2018, TECO spent \$1,487 on the program. In 2019, it spent \$28,515.
 - b. Please explain the increase in expenditures under the Energy Star Multi-Family Program. In 2018, TECO spent \$1,164 on the program. In 2019, it spent \$87,997.
 - c. Please explain the increase in expenditures under the Lighting Conditioned Space Program. In 2018, TECO spent \$588,174 on the program. In 2019, it spent \$2,383,402.
- A. a. The increase in expenditures in 2019 from 2018 under the Commercial Chiller Program was due to the increase in the amount of program participation. The Commercial Chiller Program is incentivized on the unit size and by the number of units per each application submitted. In 2019, the program had five participants while 2018 saw lower activity with one participant.
 - b. The increase in expenditures in 2019 from 2018 under the ENERGY STAR for New Multi-Family Residences Program was due to paying a rebate of \$85,800 to a qualifying 264 unit apartment complex. (rebate is \$325.00 per qualifying units). No multi-family buildings were rebated in 2018.
 - c. The increase in expenditures in 2019 from 2018 under the Lighting Conditioned Space Program were directly related to the incentive amounts that were paid based on a per kilowatt reduction. In 2019, a large school district conducted a large lighting retrofit, 210 schools were retrofitted with new interior light emitting diode ("LED") lighting systems.

TAMPA ELECTRIC COMPANY DOCKET NO. 20200002-EG STAFF'S FIRST SET OF INTERROGATORIES INTERROGATORY NO. 7 PAGE 1 OF 1

- 7. Please refer to Schedule CT-2, Pages 2 and 3, of TECO's May 4, 2020 filing in Docket No. 20200002-EG. Please explain the following variances between 2018 and 2019 in the Energy and Renewable Education, Awareness, and Agency Outreach Program:
 - a. The variance of \$48,435 in Payroll & Benefits.
 - b. The variance of \$24,073 in Outside Services.
- A. a. In 2019, Tampa Electric initiated a process improvement change to support the time and efficiency of all Energy Management Services resources to gather all information and materials prior to each event to effectively and efficiently support and deliver the company's energy conservation messaging and education. This improvement is the main reason for the reduced cost in 2019 as compared to 2018, even though Tampa Electric participated in over 100 designated energy education and awareness events across the company's service area in 2019; whereas in 2018 with only 80 events totals for the year. This process improvement also included improvements that have allowed for additional face-to-face time with the company's customers at these events while reducing delivery time, which has resulted in reductions to payroll & benefits.
 - b. In 2019, Tampa Electric participated in over 100 designated energy education and awareness events across the company's service area, in comparison to 80 events in 2018. The variance in Outside Services is being driven by the additional cost to cover these additional community energy education participation fees and the additional purchase of outside materials to support these events.

TAMPA ELECTRIC COMPANY DOCKET NO. 20200002-EG STAFF'S FIRST SET OF INTERROGATORIES INTERROGATORY NO. 8 PAGE 1 OF 2

- **8.** Please refer to Schedule CT-2, Page 3 of TECO's May 4, 2020 filing in Docket No. 20200002-EG. Please explain the following variances in cost between 2018 and 2019 in the Neighborhood Weatherization Program:
 - a. The variance of \$107,241 in Payroll & Benefits.
 - b. The variance of \$64,375 in Materials & Supplies.
 - c. The variance of \$9,287 in Outside Services.
 - d. The variance of \$10,000 in Advertising.
 - e. The variance of \$899,078 in Incentives.
- **A.** a. Please see Response No. 5a above.
 - b. In 2019, Tampa Electric ended the contract with the third party vendor that had been performing the installation of the energy efficiency kits, installation of insulation and sealing of ductwork for the Neighborhood Weatherization Program. As part of the process redesign for the Neighborhood Weatherization Program, the energy efficiency kit installation process was brought in-house, and the Residential Energy Analysts started performing that portion of the program during the second half of the year. Because of this process redesign, the controls over the materials supporting the program are now stored within the company's Stores Department and marked with company stock number. Each time a piece of material is withdrawn it is recorded, recorded materials reporting supports and are in line with activity of the program being delivered. Improving material controls has reduced the overall cost of Materials and Supplies.
 - c. In 2019, the variance of the additional \$9,287.00 was due to two costs. The first cost was to remove the company's Neighborhood Weatherization vehicle wraps that were on the third party vendors vehicles. The second cost was due to the repair of customer homes that were damaged in the process of having weatherization measures installed in their homes.
 - d. In 2019, the variance of \$10,000 in advertising was a community partnership fee to allow the Neighborhood Weatherization Program to participate in an end of year holiday community event that brought in players

TAMPA ELECTRIC COMPANY DOCKET NO. 20200002-EG STAFF'S FIRST SET OF INTERROGATORIES INTERROGATORY NO. 8 PAGE 2 OF 2 FILED: JULY 16, 2020

from the Tampa Bay Buccaneers. At this event, Tampa Electric had a table and discussed the Neighborhood Weatherization program to each customer in attendance. In addition, the company pre-qualified a total of 35 families at the event including handing out packages of energy efficient LED lamps.

e. Please see Response No. 5b above.

29

TECO's Response to Staff's Second Set of Interrogatories Nos. 9-12

FLORIDA PUBLIC SERVICE COMMISSION

DOCKET: 20200002-EG EXHIBIT: 29

PARTY: Roche (9-12)

DESCRIPTION: TECO's Response to Staff's

Second Set of Interrogatories Nos. 9-12

[Bates Nos. 00081-00086]

TAMPA ELECTRIC COMPANY DOCKET NO. 20200002-EG STAFF'S SECOND SET OF INTERROGATORIES INTERROGATORY NO. 9 PAGE 1 OF 1

FILED: SEPTEMBER 18, 2020

- 9. Please describe how the COVID-19 pandemic has affected the Company's projected conservation program costs for 2021. As part of your response, please address whether certain programs are projected to be disrupted more than others, and if applicable, describe what steps the Company has planned to mitigate the disruption(s).
- Α. The COVID-19 pandemic will require Tampa Electric to catchup on energy audits by performing the walk-though portion of both residential and commercial energy audits, catching up on the backlog of residential Ceiling Insulation and Duct Repair programs that have been postponed, installing the remaining measures that need to be installed from those customers that participated in the company's Neighborhood Weatherization program, and the performance of field verifications. Other than these program activities, the company does not forecast any measurable COVID-19 impacts on projected conservation program costs for 2021. The company at this time is preparing to transition to the new Demand Side Management ("DSM") Plan portfolio of DSM programs on November 2, 2020 and is preparing to resume normal business operations in the beginning of the year. If COVID-19 does require additional time to remain out of the field or customer homes or facilities, Tampa Electric will utilize other options for the delivery of programs, such as Phone Audits, Virtual Audits, and Virtual Verifications. Tampa Electric also implemented a Risk Analysis form that must be completed prior to performing a field task. The purpose of the Risk Analysis is to identify potential safety hazards that include COVID-19 to mitigate potential exposure between employees and customers.

TAMPA ELECTRIC COMPANY DOCKET NO. 20200002-EG STAFF'S SECOND SET OF INTERROGATORIES INTERROGATORY NO. 10 PAGE 1 OF 1 FILED: SEPTEMBER 18, 2020

- **10.** Please refer TECO's August 7, 2020, filing in Docket No. 20200002-EG, Schedule C-2, Page 4, to answer the following questions about projected expenses for 2021.
 - a. Please explain the credit of \$127,500 under Program Revenues for the LED Street and Outdoor Conversion program.
 - b. Please explain the credit of \$117,660 under Program Revenues for the Renewable Energy program.
- A. a. Tampa Electric places the salvage value that is projected to be received from the sale of scrap metal from the removed converted luminaires as a credit to the Light Emitting Diode ("LED") Street and Outdoor Conversion program.
 - b. The credit for program revenues for the Renewable Energy program recognizes the projected amount of contributions received from customers that funds this program.

TAMPA ELECTRIC COMPANY DOCKET NO. 20200002-EG STAFF'S SECOND SET OF INTERROGATORIES INTERROGATORY NO. 11 PAGE 1 OF 2

FILED: SEPTEMBER 18, 2020

- 11. Please refer TECO's August 7, 2020, filing in Docket No. 20200002-EG. Please explain the following variations in Actual/Estimated expenses for 2020 (Schedule C-3, Pages 1 through 5) and Projected expenses for 2021 (Schedule C-2, Page 3 and 4).
 - a. The increase in Total Costs for the Energy Star Multi-Family program from \$864 in 2020 to \$105,393 in 2021.
 - b. The increase in Total Costs for the Energy Start Pool Pumps program from \$2,475 in 2020 to \$257,506 in 2021.
 - c. The increase in Total Costs for the Neighborhood Weatherization program from \$1,257,321 in 2020 to \$4,072,170 in 2021.
 - d. The increase in Total Costs for the Commercial Smart Thermostats program from \$8,655 in 2020 to \$179,561 in 2021.
- A. a. The increase in total costs for the ENERGY STAR Multi-Family program from 2020 to 2021 is due to the anticipated rebate activity in 2021. In 2020, the company has not been made aware of any multi-family facilities that would meet the qualifications or apply for the rebate of this program.
 - b. The increase in total costs for the ENERGY STAR Pool Pumps program from 2020 to 2021 is due to the timing of the initiation of the program. The company will begin this new program on November 2, 2020, whereas in 2021 it will operate the entire year. In addition, it will take some time for activity of this program to increase to projected levels.
 - c. The increase in total costs for the Neighborhood Weatherization program from 2020 to 2021 is due to two causes. The first is the redesign of the program delivery to include the performance of a walk-through energy audit as a formal component of the program. The second cause is some projected catchup costs from those customers that participated in 2020 but due to COVID-19 were unable to receive all the measures within the program. The company will provide the remaining measures as soon as the company can safely administer the measures to these customers.

TAMPA ELECTRIC COMPANY DOCKET NO. 20200002-EG STAFF'S SECOND SET OF INTERROGATORIES INTERROGATORY NO. 11 PAGE 2 OF 2

FILED: SEPTEMBER 18, 2020

d. The increase in total costs for the Commercial Smart Thermostats program from 2020 to 2021 is due to the timing of the initiation of the program. The company will begin this new program on November 2, 2020, whereas in 2021 it will operate the entire year. In addition, it will take some time for activity of this program to increase to projected levels.

TAMPA ELECTRIC COMPANY DOCKET NO. 20200002-EG STAFF'S SECOND SET OF INTERROGATORIES INTERROGATORY NO. 12 PAGE 1 OF 1 FILED: SEPTEMBER 18, 2020

- 12. Please refer TECO's August 7, 2020, filing in Docket No. 20200002-EG, Schedule C-3, Pages 1 and 2, to answer this inquiry about variances between Actual and Estimated expenses for 2020. Please explain the variation in "Other" for the LED Street and Outdoor Conversion program. Actual expenses for the first half of 2020 are shown to be \$1,711,155, while the second half estimate is \$3,263,760.
- A. The variation in projected expenses in 2020 between the first half of 2020 and the second half of the year is due to projected converted luminaires. In the first half of 2020 (January through June), Tampa Electric converted 14,312 luminaires and is projecting to complete 40,000 luminaires by the end of the year.

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TECO's Response to Staff's Third Set of Interrogatories Nos. 13-14

FLORIDA PUBLIC SERVICE COMMISSION

DOCKET: 20200002-EG EXHIBIT: 30

PARTY: Roche (13, 14)

DESCRIPTION: TECO's Response to Staff's

Third Set of Interrogatories Nos. 13-14

[Bates Nos. 00087-00091]

TAMPA ELECTRIC COMPANY DOCKET NO. 20200002-EG STAFF'S THIRD SET OF INTERROGATORIES INTERROGATORY NO. 13 PAGE 1 OF 1

FILED: OCTOBER 9, 2020

- **13.** Please refer to TECO's September 11, 2020, filing in Docket No. 20200002-EG.
 - a. Please explain the cause of the formula calculation error that did not carry over a portion of projected revenues.
 - b. Has the Company made any changes to its procedures to prevent similar errors in the future? If so, please describe the changes.
- A. a. A portion of the company's 2020 forecasted Energy Conservation Cost Recovery ("ECCR") Clause revenues did not carry over due to revenues for July through December in the projection file inadvertently being sourced from the residential revenues column rather than the total ECCR revenues column in the ECCR revenues source file.
 - b. The company has updated its review process to prevent similar errors in the future to ensure the accuracy of the projected ECCR revenues. In the future, the preparer of the projection filing will now specifically include evidence of the revenues from the original source file, and cell comments added to the file will direct the preparer to validate that the total ECCR revenue column is in the formula. Additionally, the updated review process will also specifically direct the preparer and reviewer to reconcile the revenues for July through December on line 2 of tab C-3, pg. 6 in the projection file with the total revenues column in the budget, less the regulatory assessment fee to further ensure the accuracy of the filing.

TAMPA ELECTRIC COMPANY DOCKET NO. 20200002-EG STAFF'S THIRD SET OF INTERROGATORIES INTERROGATORY NO. 14 PAGE 1 OF 3

FILED: OCTOBER 9, 2020

- 14. In TECO's Response to Staff's First Set of Interrogatories, Item Number 2, the Company indicated it had suspended on-site operations for the Residential and Commercial Energy audits in 2020.
 - a. If applicable, please state when the suspension for each program was lifted.
 - b. Please describe how the Company communicated with its customers regarding the suspension and, if applicable, the resumption of on-site operations for the Residential and Commercial Energy audits in 2020.
- A. a. At the time of this filing, on-site operations for the Residential and Commercial Energy Audits remain suspended. The company at this time is planning to resume normal on-site operations for the Residential and Commercial Energy Audits at the beginning of the year along with the other components of the other DSM Programs that require face-to-face interactions with customers, provided the safety of employees and customers can be met.
 - b. Since suspending operations on March 16, 2020 with customers that require face-to-face interactions (on-site), Tampa Electric has taken many steps and efforts to mitigate the impacts to the company's Residential and Commercial/Industrial DSM programs and to provide customers special consideration during these challenging times. These steps and efforts are provided below in addition to Tampa Electric communicating these with customers, posting COVID messages and continuing to closely monitor and provide updates to customers.
 - Energy Audits: In an effort to provide some level of assistance to customers during the pandemic, the company increased the emphasis on the Phone, Online and Virtual audit offerings for residential customers and Phone audit offerings for Commercial/Industrial customers. In addition, all customers who have expressed interest in any of the programs currently on hold have been waitlisted and will be contacted upon resuming operations.
 - Ceiling Insulation and Duct Repair: All Energy Management Services staff and Contractors were contacted and informed that all Insulation Certificates and Duct Repair letters would be extended an additional six

TAMPA ELECTRIC COMPANY DOCKET NO. 20200002-EG STAFF'S THIRD SET OF INTERROGATORIES INTERROGATORY NO. 14 PAGE 2 OF 3 FILED: OCTOBER 9, 2020

months to accommodate customers unable to currently utilize them. In addition, customers that performed self-installed ceiling insulation would be eligible for rebate if the homeowner provided "after" pictures of the install as an upload to their online rebate application.

- The company has continued to receive and process applications for DSM programs not requiring customer interaction (i.e. Heating and Cooling, Windows), therefore, Tampa Electric has not experienced any measurable impact from COVID-19 on these DSM programs.
- Return to Work: May 29, 2020. Tampa Electric reinitiated outdoor field verifications that do not require any customer contact.
- Return to Work: June 11, 2020. Modified procedures to ceiling insulation program allowing contractors to perform work for customers with the Tampa Electric certificate. Customer must agree to pay contractor in full and then submits rebate application to Tampa Electric directly.
- Return to Work: June 19, 2020. Advised contractors that if all personal protective equipment procedures were followed and no physical contact was needed, they could perform work for customers at this time.
- Staged for Return to Work: The company has maintained waitlists for customers and is monitoring field verification percentages. Once the complete return to work is authorized, Tampa Electric will follow-up with all customers that are on the wait list. The company will also follow-up with every customer that had a phone energy audit to initiate the process of having the walkthrough energy audit performed.
- Return to Work: August 18, 2020. Began limited field operations to perform attic inspections where the attic access is outside (garage, carport, gable vents, etc.) the home. This is a contactless effort in which the Energy Analyst makes all the necessary arrangements with the customers prior to arrival. All communications with the customers are performed via the phone and electronic means. The purpose of the attic verification is to identify the customer's eligibility to participate in the Ceiling Insulation and/or Duct Seal programs.
- Tampa Electric continues to promote non-customer contact programs via advertising including television and online. The company is also

TAMPA ELECTRIC COMPANY DOCKET NO. 20200002-EG STAFF'S THIRD SET OF INTERROGATORIES INTERROGATORY NO. 14 PAGE 3 OF 3 FILED: OCTOBER 9, 2020

leveraging social media platforms, bill communications, website and email to promote the company's DSM Programs during these challenging times.

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TECO's Response to Staff's First Production of Documents No. 1

FLORIDA PUBLIC SERVICE COMMISSION

DOCKET: 20200002-EG EXHIBIT: 31

PARTY: Roche (1)

DESCRIPTION: TECO's Response to Staff's

First Production of Documents No. 1

[Bates Nos. 00092-00098]

TAMPA ELECTRIC COMPANY DOCKET NO. 20200002-EG OPC'S FIRST REQUEST FOR PRODUCTION OF DOCUMENTS DOCUMENT NO. 1 BATES STAMPED PAGES: 1 - 6 FILED: OCTOBER 9, 2020

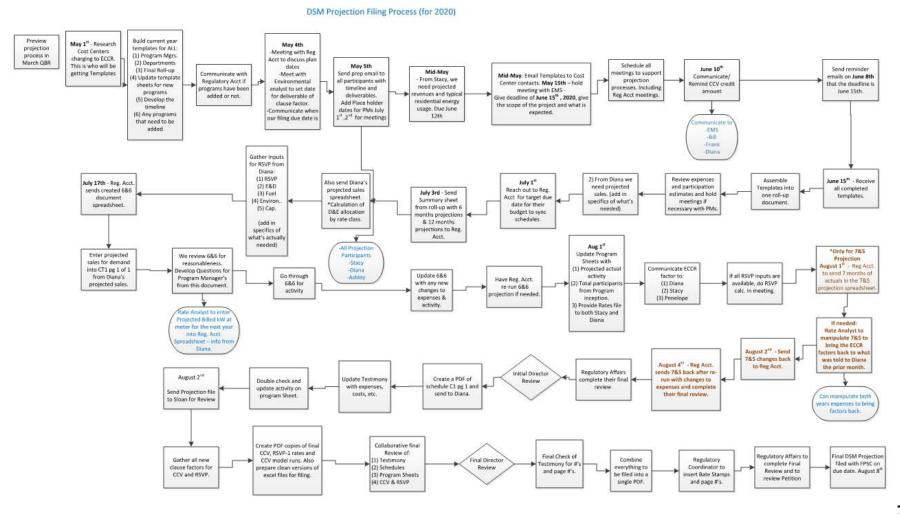
- 1. Please refer to TECO's September 11, 2020, filing in Docket No. 20200002-EG. Please provide a copy of the Company's procedures used to verify the accuracy of the data filed in its ECCR testimony, CT, and C schedules.
- A. Tampa Electric does not have documented procedures used to verify the accuracy of the data filed for all of the company's Energy Conservation Cost Recovery ("ECCR") Docket's testimony and filings. The company does use processes to verify the accuracy of the data filed in the company's ECCR Docket's testimony and filings. The company is including PDF documents of the Regulatory Department's process flow and the documenting file for the reviews that occur in the company's Regulatory Accounting Department for completing the company's ECCR projection (Bates pages 3-4). The company is also providing the Regulatory Department's process flow for the Annual Report and detailed true-up procedures (Bates pages 5-6). The detailed steps that are taken in the Regulatory Accounting Department for completing the company's ECCR projection review are listed below:

Preparation – Projected expenses for each program are supplied to Regulatory Accounting by the Regulatory Rate Analyst, and Regulatory Accounting inputs those expenses into the projection file. The first six months of the current year in the projection file are linked to the June monthly true-up file prepared during closeout by Regulatory Accounting. The Projection file summarizes the expense and revenue information on the applicable schedules. Revenues for July through December of the current year in the projection file are linked to the revenues file that was provided by Regulatory Affairs for the current year budget and pull into schedule C3 PG 6. The interest rate for the projected months of the current year and the upcoming year is provided to Regulatory Accounting by the Director of Financial Planning and is then input into schedule C3 PG 7. The Return on Investment ("ROI") weighted Average Cost of Capital ("WACC") is calculated by Regulatory Accounting team based on schedule 4 of the Surveillance Report (and includes proration of Accumulated Deferred Federal Income Taxes ("ADFIT") as applicable starting in 2021). The ROI is then entered into the applicable C3 PG4 schedules in the projection file. The preparer must ensure all check figures built into the projection file are zero.

<u>Verification and Approval</u> – A review packet is created by the preparer of the projection filing and is reviewed and approved by the Regulatory Clause Subject Matter Expert and the Supervisor of Regulatory Accounting. This packet must contain each schedule, tabs used to calculate pertinent information, and original

TAMPA ELECTRIC COMPANY DOCKET NO. 20200002-EG OPC'S FIRST REQUEST FOR PRODUCTION OF DOCUMENTS DOCUMENT NO. 1 BATES STAMPED PAGES: 1 - 6 FILED: OCTOBER 9, 2020

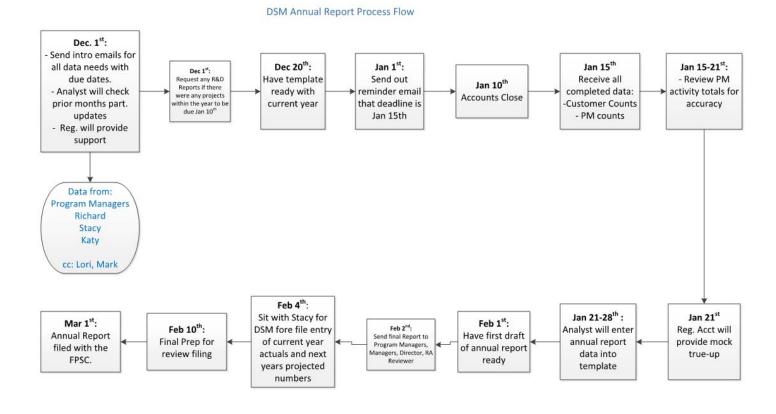
source documents used for the projection to ensure the information in each schedule is accurate and complete.



TAMPA ELECTRIC

DOCUMENTATION OF REVIEW

| A TECO ENERGY COMPANY | | | | |
|--------------------------------|------------------------|------------|------|--|
| DOCUMENT NAME: | Conservation Projec | tion | | |
| ORIGINATING SECTION: | FINANCIAL REPORTIN | G | | |
| | Nama | OLONA TURE | 2475 | |
| PREPARATION AND REFERE | NCING: | SIGNATURE | DATE | |
| DIRECTORY / FILE | NAME | | | |
| NOTED ON WORK | PAPERS | | | |
| SUPPORTING DOC AND REFERENC | UMENTS INCLUDED CED | | | |
| VERIFY PREPARAT REFERENCING | | | | |
| SME REVIEW: | | | | |
| VERIFY PREPARAT REFERENCING | | | | |
| SUPERVISOR/MANAGER REV | /IEW: | | | |
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ECCR True up Detailed Procedure

The annual True up filing is submitted early May and it reports actual expenditures and participation activity for individual programs for the previous reporting calendar year (January through December)

The filing is typically due May 1st, All data needs should be requested middle of February (Feb 21) to be due middle of March (Mar 13) to allow 2-3 weeks to provide data. The analyst's due date for completion and leadership review is typically the 1st week of April (Apr 3).

Data Sources to collect:

- 1. Regulatory Accounting:
 - True up file (Schedules CT1-CT5)
- 2. Regulatory Analyst:
 - CT6 Schedule (Program Description and Progress)
 - i. Update year
 - ii. Update program accomplishments
 - iii. Update program fiscal expenditures
 - iv. Update program progress summary
- 3. Energy Education Program Manager:
 - Program Accomplishments
 - i. In this reporting period Tampa Electric partnered with local schools to present Energy Education to students through classroom presentations. Tampa Electric also continues to partner with Junior Achievement BizTown presenting Energy Education to students representing local schools. In addition, the company gave presentations to civic organizations and distributed energy saving kits to participating customers.
- 4. Cogeneration Program Manager & Juan Gonzalez (Grid Ops):
 - Program Progress Summary
 - i. At the end of 20XX, there are ## cogeneration Qualifying Facilities ("QFs") that are on-line in Tampa Electric's service area. The total nameplate generation capacity of these ## interconnected cogeneration facilities is ___ MW. During 20XX, the company received ___ GWh from these facilities. The company continues interaction with current and potential cogeneration developers regarding on-going and future cogeneration activities.
- 5. DSM Research and Development:
 - Program Progress Summary with any current R&D projects
- 6. Renewable Energy Program:
 - Program Accomplishments
 - Year-end customers participating: XX
 Number of net customers participating: XX
 Blocks of energy purchased: XX
 One-time blocks of energy sold: XX