

Potomac LAW GROUP

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April 14, 2023

Via FedEx

Florida Public Service Commission
Office of Commission Clerk
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850

REDACTED

Re: Amendment to the Application of Skywire, LLC to Provide Telecommunications
Services within the State of Florida, Docket No. 20230034-TX

Dear Sir or Madam:

Enclosed please find, for filing, one original and one copy additional information requested by Samuel Day of Commission Staff. This information includes supplemental information regarding the experience of Skywire's Chief Executive Officer, Andrew Kusminsky, as part of **Exhibit B** of the Application. We also note that Skywire will maintain a price list on its website rather than with the Commission.

The Applicant is also filing a supplement to **Exhibit C**, filed under seal. Pursuant to Section 364.183(1) of the Florida Statutes, and 25 FL ADC 25-22.006, **Exhibit C** of the Application and its supplement enclosed herein, contains financial information about the Applicant. Applicant is a privately-held company, with no obligation to publicly disclose its financial information. Applicant routinely requests non-disclosure of its financial information when it is shared outside of the organization, as is the case here. Public disclosure of this information can provide insight into the Applicant's strategic initiatives, and would allow competitors access to Skywire's financials, thus causing unfair economic damage and substantially harm Skywire. Therefore, Skywire respectfully requests that the Commission allow this material be filed under seal. Applicant is providing one unredacted copy of the Application Amendment with the confidential material highlighted, marked "Confidential," and in a sealed envelope.

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Thank you for your anticipated cooperation in this matter. Please date-stamp the duplicate of this filing and return in the self-addressed, postage prepaid envelope. If you have any questions or concerns, please contact the undersigned at (202) 792-6422 or at kmarshall@potomaclaw.com.

Respectfully submitted,

A handwritten signature in blue ink that reads "Katherine E. Barker Marshall". The signature is written in a cursive style with a large initial 'K'.

Katherine Barker Marshall, Counsel to Skywire, LLC

Exhibit B

Managerial and Technical Ability

Skywire, LLC is a single-member LLC, owned by Skywire Holdings, Inc., which, through its subsidiaries, has provided broadband and interconnected Voice over Internet Protocol services to residential and business customers for several years.

Skywire, LLC is managed by its CEO, Andrew Kusminsky, who has a long track record of leadership and strategic planning in the telecommunications industry. Mr. Kusminsky has been with Skywire for approximately four years, serving as its COO prior to his elevation as CEO. In that role, he oversees all operational aspects of the company.

Prior to Skywire, Kusminsky worked in the financial technology industry focused on building wireless and fiber-based low-latency capacity for proprietary trading firms. He also co-founded and served as COO and chief strategy officer of Perseus Telecom, a fintech company and managed service provider to the financial services space, where he spearheaded the network, engineering, operations and development of all products. A list of his prior positions is attached.

Contact

kusminsky1@mac.com

www.linkedin.com/in/andrewkusminsky (LinkedIn)

Top Skills

Co-location

Managed Services

MPLS

Languages

Spanish

Andrew Kusminsky

CEO at GiGstream

New York City Metropolitan Area

Experience

GiGstream

3 years 7 months

Chief Executive Officer

August 2021 - Present (1 year 9 months)

New York City Metropolitan Area

COO

October 2019 - August 2021 (1 year 11 months)

NYC

Independent

Technology and Telecom Professional

June 2018 - October 2019 (1 year 5 months)

Greater New York City Area

McKay Brothers

Director, Fiber Telecom Infrastructure and Strategy

January 2017 - May 2018 (1 year 5 months)

Perseus Telecom (acquired by GTT)

COO & CSO

September 2010 - January 2017 (6 years 5 months)

Optical Communications Group

Vice President of Sales and Marketing

March 2009 - September 2010 (1 year 7 months)

Telx

Vice President of Business Development

October 2003 - March 2009 (5 years 6 months)

Exhibit C

Supplemental Financial Statements

**Confidential and Proprietary – Filed Under Seal, Pursuant to FL ST §
364.183**

[THE ENTIRETY OF THIS EXHIBIT IS FILED UNDER SEAL]