

July 17, 2023

Office of Commission Clerk Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850 Attn: Adam Teitzman

Re: 2023 Ten Year Site Plan – Staff's Data Request #4

Dear Mr. Teitzman,

Pursuant to Section 186.801, Florida Statutes and Rules 25-22.070-072 of Florida Administrative Code, Lakeland Electric submits its responses to Staff's Data Request #4, in relation to Lakeland Electric's 2023 Ten Year Site Plan via the Commissions electronic platform.

If you have questions please contact me at 863-834-6595.

Sincerely,

/s/Cynthia Clemmons

Cynthia Clemmons
City of Lakeland
Manager of Legislative and Regulatory Relations
Lakeland Electric
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Enclosure

1. LAK's 2023 TYSP, Schedule 2.2, column (8) Total Sales to Ultimate Consumers, indicates that LAK's 2022 retail sales reached a peak for the past 10-year period. Please identify the major contributor(s) to this significant incremental annual sales increase.

The significant increase in annual sales is a function of Lakeland Electric's customer growth and weather. Between 2013 and 2020, Lakeland's customer growth averaged 1.2%. However, between 2021 and 2022, Lakeland's customer count increased to an average of 2% due to heavy in migration. According to US News & World Report, Lakeland is the second fastest growing city in the U.S. in 2022-2023. Weather also contributed as Lakeland hit an all-time summer peak of 704 MW on 6/15/22 and heating degree days for the year were 2.3% above normal.