David ChristianAssistant Vice President
Regulatory Affairs Florida



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July 8, 2004

Ms. Beth W. Salak, Director Division of Competitive Markets and Enforcement Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

Dear Ms. Salak:

Attached are copies of the following tariff pages from our General Services Tariff:

General Services, Section A2

Original Page 24.44 Original Page 24.45

The purpose of this filing is to introduce three rebates on non regulated CPE products when purchased in conjunction with qualifying network service at tariffed rates. Only one rebate may apply per purchase – rebates are not cumulative.

Please handle this filing as required for approval. Acknowledgement, date of receipt and authority number is requested.

If you require additional information, please contact Carlton A. Ball at (813) 483-2529.

Sincerely, David M. Christian Assistant Vice President Regulatory Affairs Florida

DMC:cb Attachments

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A2. GENERAL REGULATIONS

A2.10 Special Promotions (Continued)

.2 The following promotions are approved by the Commission: (Continued)

Area of Promotion Service **Charges Waived** Period Authority 304) Company: Company's Service Territory-Non Regulated Three rebates are offered on 07/23/04non regulated products when purchased 10/20/04 in conjunction with qualifying network services at tariffed rates. Only one rebate may apply per purchase - rebates are not cumulative.

\$600 Rebate on Non-tariffed Data Products:

Qualifying customers can purchase Data CPE with an eligible network service and receive up to \$600 rebate on the data equipment.

- 1) Qualifying Data CPE are non-tariffed data products and include Data CPE, Network Integration, Inside Wiring, CPE Installation or CPE Maintenance.
- 2) Eligible services are 1 year, 3 year and 5 year Optional Payment Plans from the following data services: Point to Point DS1/DS3 (these are Private Line High Cap services), and Fast Packet Services (which are Frame Relay, IMA, TLS, ATM). Minimum speed requirement on Frame Relay is 384K.
- 3) Network services must be purchased from Verizon ILEC at the time of the CPE order. New service, contract renewals and upgrades are eligible.
- 4) Qualifying customers must bill less than \$100,000 per year in network services from Verizon ILEC.
- 5) Rebate cannot exceed cost of CPE.

\$1000 Rebate on Non-tariffed Data Products for Winback Customers:

Qualifying customers can purchase Data CPE with an eligible network service and receive up to \$1000 rebate on the data equipment.

- 1) Available to winback customers only. A Winback customer is defined as a customer bringing at least one telephone line back to Verizon from a competitor.
- 2) Qualifying Data CPE are non-tariffed data products and include Data CPE, Network Integration, Inside Wiring, CPE Installation or CPE Maintenance.

ALAN F. CIAMPORCERO, PRESIDENT TAMPA, FLORIDA

EFFECTIVE: July 23, 2004 ISSUED: July 8, 2004 (N)

Authority

Period

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Continued)

Area of Promotion

.2 The following promotions are approved by the Commission: (Continued)

Service

3) Eligible services are 1 year, 3
year and 5 year Optional Payment
Plans from the following data services:
Point to Point DS1/DS3 (these are
Private Line High Cap services), and
Fast Packet Services (which are Frame
Relay, IMA, TLS, ATM). Minimum
speed requirement on Frame Relay
is 384K.

4) Network services must be purchased from Verizon ILEC at the time of the CPE order. New service, contract renewals and upgrades are eligible.

Charges Waived

- 5) Qualifying customers must bill less than \$100,000 per year in network services from Verizon ILEC.
- 6) Rebate cannot exceed cost of CPE.

\$3000 Rebate on Non-tariffed Data Products for Winback Customers –

Qualifying customers can purchase Data CPE with a high speed eligible network service and receive up to \$3000 rebate on the data equipment.

- 1) Available to winback customers only. A Winback customer is defined as a customer bringing at least one telephone line back to Verizon from a competitor.
- Qualifying Data CPE are non-tariffed data products and include Data CPE,
 Network Integration, Inside Wiring, CPE Installation or CPE Maintenance.
- 3) Eligible services are 1 year, 3 year and 5 year Optional Payment Plans from the following data services: Point to Point DS3 (these are Private Line High Cap services), and Fast Packet Services (which are Frame Relay, IMA, ATM). Minimum speed requirement on Fast Packet service is 3M.
- 4) Network services must be purchased from Verizon ILEC at the time of the CPE order. New service, contract renewals and upgrades are eligible.
- 5) Qualifying customers must bill less than \$100,000 per year in network services from Verizon ILEC.
- 6) Rebate cannot exceed cost of CPE.

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A2. GENERAL REGULATIONS

A2.10 Special Promotions (Continued)

.2 The following promotions are approved by the Commission: (Continued)

	Area of Promotion	Service	Charges Waived	Period	Authority			
304)	Company:							
	Company's Service Territory-	Non Regulate	d Three rebates are offere	ed on	07/23/04-			
			regulated products when pure					
			onjunction with qualifying ne					
			ices at tariffed rates. Only on apply per purchase – rebates					
			<u>ulative.</u>	are not				
		\$600	A Roboto on Non toniffed Do	to Droduots				
	\$600 Rebate on Non-tariffed Data Products: Qualifying customers can purchase Data							
		CPE with an eligible network service and						
			ive up to \$600 rebate on the c					
		1) (Qualifying Data CPE are non-	tariffed data				
			lucts and include Data CPE,	militor data				
			work Integration, Inside Wirin	ig, CPE				
		Insta	allation or CPE Maintenance.					
		2) F	Eligible services are 1 year, 3	vear and 5				
			Optional Payment Plans from					
			services: Point to Point DS1					
			Private Line High Cap service					
			ket Services (which are Frame					
			s, ATM). Minimum speed red	<u>juirement on</u>				
		Fran	me Relay is 384K.					
		3) 1	Network services must be pur	chased from				
			izon ILEC at the time of the C					
			service, contract renewals ar	<u>ıd upgrades</u>				
		are e	eligible.					
		4) (Qualifying customers must bil	l less than				
			0,000 per year in network serv		zon ILEC.			
		5) R	ebate cannot exceed cost of C	CPE.				
		\$10	00 Rebate on Non-tariffed D	ata Products				
			Winback Customers:					
			lifying customers can purchas					
			an eligible network service a		<u>0</u>			
		\$100	00 rebate on the data equipme	<u>nt.</u>				
		1) A	Available to winback custome	rs only. A Win	<u>back</u>			
			omer is defined as a customer					
			t one telephone line back to V	erizon from				
		a co	mpetitor.					
			Qualifying Data CPE are non-	tariffed data				
			lucts and include Data CPE,					
			work Integration, Inside Wirin	<u>ıg, CPE Installa</u>	ation_			
		or C	PE Maintenance.					

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A2. GENERAL REGULATIONS

A2.10 Special Promotions (Continued)

.2 The following promotions are approved by the Commission: (Continued)

Area of Promotion	Service	Charges Waived	Period	Authority
		3) Eligible services are 1 year, 3		
		year and 5 year Optional Payment		
		Plans from the following data service	ces:	
-		Point to Point DS1/DS3 (these are		
		Private Line High Cap services), an	d	
		Fast Packet Services (which are Fra		
		Relay, IMA, TLS, ATM). Minimus		
•		speed requirement on Frame Relay	<u> </u>	
		is 384K.		
		4) Network services must be purch	<u>nased</u>	
		from Verizon ILEC at the time of the		
		CPE order. New service, contract		
		renewals and upgrades are eligible.		
		5) Qualifying customers must bill l	<u>ess</u>	
		than \$100,000 per year in network		
		services from Verizon ILEC.		
		6) Rebate cannot exceed cost of CF	<u>PE.</u>	
		\$3000 Rebate on Non-tariffed Da	t <u>a</u>	
		Products for Winback Customers		
		Qualifying customers can purchase	Data	
		CPE with a high speed eligible net	work service	
		and receive up to \$3000 rebate on the	ne data equipme	nt.
		1) Available to winback customers		
		Winback customer is defined as a c		
		bringing at least one telephone line	back to	
		Verizon from a competitor.		
		2) Qualifying Data CPE are non-ta	riffed data	
		products and include Data CPE,		
		Network Integration, Inside Wiring	<u>, CPE</u>	
		Installation or CPE Maintenance.		
		3) Eligible services are 1 year, 3 year		
		Optional Payment Plans from the fo		
		services: Point to Point DS3 (these		
		Line High Cap services), and Fast		
		Services (which are Frame Relay, I		
		Minimum speed requirement on Fa	st Packet	
		service is 3M.		
		4) Network services must be purch		
		Verizon ILEC at the time of the CP		
		service, contract renewals and upgr	ades are eligible.	<u>.</u>
		5) Qualifying customers must bill l		
1		\$100,000 per year in network service	ces from	
·		Verizon ILEC.		
		6) Rebate cannot exceed cost of CF	<u>PE.</u>	