

David Christian
Vice President
Regulatory Affairs Florida



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December 28, 2007

Ms. Beth W. Salak, Director
Division of Competitive Markets and Enforcement
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850

Dear Ms. Salak:

Attached are new tariff pages filed to become part of the Verizon Florida LLC General Services Tariff.

Section A2 General Regulations

1st Revised Page 24.60

Original Page 24.61

The purpose of this filing is to offer a promotional credit to New, Renewal and Existing business customers with \$4,000 - \$120,000 in annual billed revenue from Verizon. Qualified customers are eligible to receive an American Express gift card when selected Verizon services, delineated in the promotional offer, are purchased with a minimum 2 year term agreement, except for Centranet® and CustoPAK which is a minimum 1 year term agreement.

Winback customers are also eligible to receive an additional gift card in the amount specified in the Winback/Save Offer that is a part of this promotion.

If you require additional information, please call Carlton Ball at (813) 483-2529.

Sincerely,

David M. Christian
Vice President
Regulatory Affairs Florida

DMC:ret
Attachments

A2. GENERAL REGULATIONS

A2.10 Special Promotions

.2 The following promotion is on file with the Florida Public Service Commission:

Area of Promotion	Service	Application	Period							
392) cont.	Company's Service Territory	Business Services: PRI T&V, Point to Point DS1, Point to Point DS3, Centranet®, CustoPAK, FlexGrow, Transparent LAN Services	01/02/2008 - 03/31/2008							
		<p>Renewal customers must be within 6 months of current contract expiration in order to take advantage of the offer. Existing customers must purchase new service or upgrade current service. Gift cards are American Express gift cards that are redeemable at selected merchants: Casio, Computer Direct, Franklin Covey, Hitachi, JVC, FedEx Kinkos, Panasonic and Staples.</p> <p>Gift cards are awarded per circuit, except with Centranet® and CustoPAK, which are awarded per customer BTN. Additionally, the Centranet® and CustoPAK promotion is only valid for customers ordering at least 7 lines. Gift cards expire one year from issuance.</p> <p>Customers calling into Verizon to disconnect their service are eligible to receive a gift card in the amounts listed in the Winback/Save Offer if they agree to stay with Verizon for a minimum 1 year term.</p> <table border="1" data-bbox="706 1073 1242 1339"> <tr> <td rowspan="6" style="vertical-align: middle;">Winback/Save Offer</td> <td>Centranet® / CustoPAK - \$50</td> </tr> <tr> <td>PRI - \$400</td> </tr> <tr> <td>Enhanced FlexGrow - \$275</td> </tr> <tr> <td>DS1 - \$400</td> </tr> <tr> <td>DS3 - \$1,000</td> </tr> <tr> <td>TLS - \$1,000</td> </tr> </table> <p>Once service has been installed, customers will receive an email from Verizon to verify contact information for sending the gift card. Customers must reply and provide verification by 4/15/08 in order to receive the gift card.</p>	Winback/Save Offer	Centranet® / CustoPAK - \$50	PRI - \$400	Enhanced FlexGrow - \$275	DS1 - \$400	DS3 - \$1,000	TLS - \$1,000	
Winback/Save Offer	Centranet® / CustoPAK - \$50									
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A2. GENERAL REGULATIONS

A2.10 Special Promotions

.2 The following promotion is on file with the Florida Public Service Commission:

Area of Promotion	Service	Application	Period													
391)	Company's Service Territory	Business Services: Unlimited Dial Tone Line (DTL), Unlimited CustoPAK Basic Package,	<p>Eligible customers for this promotion are:</p> <p>Qualified business customers who convert their service from another local exchange provider to Verizon.</p> <p>Customers who subscribe to either the Unlimited Dial Tone Line (DTL) Package 36-month term plan, or the Unlimited CustoPAK Basic Package 36-month term plan will receive a credit on their bill of \$20.00 for each of eighteen (18) consecutive months.</p> <p>This promotional offering is being made under the terms and conditions of the existing Tariff. The tariffed rates, terms and conditions for the services in this promotional offer apply.</p> <p>This promotional offering will not extend beyond June 27, 2008, and cannot be combined with any other promotional offers except as authorized by Verizon Florida LLC.</p> <p>Termination liability will apply as follows: If a customer terminates service prior to the expiration of the term agreement, Termination Liability will apply for the Unlimited Dial Tone or Unlimited CustoPAK Basic Package as outlined in the tariff.</p>	01/02/2008 - 06/27/2008												
<u>392)</u>	<u>Company's Service Territory</u>	<u>Business Services: PRI T&V, Point to Point DS1, Point to Point DS3, Centranet®, CustoPAK, FlexGrow, Transparent LAN Services</u>	<p><u>New, Renewal and Existing business customers with \$4,000 - \$120,000 in annual billed revenue from Verizon are eligible to receive an American Express gift card when any of the Verizon services, listed below, are purchased with a minimum 2 year term agreement, except for Centranet® and CustoPAK which is a minimum 1 year term agreement.</u></p> <table border="1" data-bbox="704 1360 1247 1801"> <tr> <td><u>PRI T&V w/min. 2 year term</u></td> <td><u>\$1,200 American Express Gift Card</u></td> </tr> <tr> <td><u>FlexGrow w/min. 2 year term</u></td> <td><u>\$825 American Express Gift Card</u></td> </tr> <tr> <td><u>Centranet® and CustoPAK w/min. 1 year term</u></td> <td><u>\$150 American Express Gift Card</u></td> </tr> <tr> <td><u>Point to Point DS1 1.5 Mbps w/min. 2 year term</u></td> <td><u>\$1,200 American Express Gift Card</u></td> </tr> <tr> <td><u>Point to Point DS3 45 Mbps w/min. 2 year term</u></td> <td><u>\$4,500 American Express Gift Card</u></td> </tr> <tr> <td><u>TLS - EVPL, eLAN w/min. 2 year term</u></td> <td><u>\$4,500 American Express Gift Card</u></td> </tr> </table>	<u>PRI T&V w/min. 2 year term</u>	<u>\$1,200 American Express Gift Card</u>	<u>FlexGrow w/min. 2 year term</u>	<u>\$825 American Express Gift Card</u>	<u>Centranet® and CustoPAK w/min. 1 year term</u>	<u>\$150 American Express Gift Card</u>	<u>Point to Point DS1 1.5 Mbps w/min. 2 year term</u>	<u>\$1,200 American Express Gift Card</u>	<u>Point to Point DS3 45 Mbps w/min. 2 year term</u>	<u>\$4,500 American Express Gift Card</u>	<u>TLS - EVPL, eLAN w/min. 2 year term</u>	<u>\$4,500 American Express Gift Card</u>	<u>01/02/2008 - 03/31/2008</u>
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