

BellSouth Telecommunications, Inc. Regulatory & External Affairs

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July 12, 2004

Marshall M. Criser III
Vice President
Regulatory & External Affairs

840 224 7798 Fax 850 224 5073

Ms. Beth Salak, Director
Division of Competitive Markets and Enforcement
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, Florida 32399-0850

Marshall M. Criser Franks

Dear Ms. Salak:

Pursuant to Florida Statute 364.051, we are filing revisions to our General Subscriber Service Tariff. Attached for filing with the Commission is the following tariff page:

General Subscriber Service Tariff

Section A2 - First Revised Page 33.26

- First Revised Page 33.27

- First Revised Page 33.28

These revisions introduce the PreferredPack Service Nickel Value Bundle promotion. Attachment A contains an Executive Summary of the promotion.

Acknowledgment, date of receipt and authority number of this filing are requested. A duplicate letter of transmittal is attached for this purpose.

Yours very truly,

Regulatory Vice President

Promotion Description

PreferredPack® Service Nickel Value Bundle

Proposed Promotion

The PreferredPack Service Nickel Value Bundle promotion is scheduled to begin July 27, 2004, and end August 1, 2005. Services included in this promotion are:

- The PreferredPack package and
- The BellSouth Long Distance Nickel Value Plan

Promotion Specifics

This promotion provides BellSouth customers who purchase this bundle containing the PreferredPack package and the BellSouth Long Distance Nickel Value Plan a \$0.95 discount on their PreferredPack package.

This offer will be targeted to competitively vulnerable customers. This offer also will be made available to new or existing customers who contact BellSouth and request information on local service or bundled services for comparison with competitive offers if such availability is necessary for the customer to agree to purchase the bundled services from BellSouth. This offer also will be made available to existing customers who express dissatisfaction with local service or bundled services purchased from BellSouth or who verbally confirm their intention to downgrade their current service or to convert such service to another carrier, provided that the customer agrees to purchase the bundled services set forth in this offer. This offer will not be available to resellers.

Restrictions/Eligibility Requirements

- 1. Customer must subscribe to the BellSouth PreferredPack package.
- 2. Customer must subscribe to the BellSouth Long Distance Nickel Value Plan.
- 3. Customer must place the order on or before 08/01/05 through a BellSouth business office, outbound telemarketing vendor or other alternate channel.
- 4. Customer who qualifies for the discount will receive the discount on his/her monthly bill.
- 5. If the customer cancels or discontinues one or both of the qualifying services, the customer will be ineligible for the discount.
- 6. Offer valid for only one (1) service line per local service address.
- 7. BellSouth reserves the right to discontinue or modify this promotion at any time without customer
- 8. This offer may be combined with cash back offers or other promotional offers on the same services, as such offers may be concurrently available from time to time, provided that the Company reserves the right to prohibit the combination of these promotions with any other promotions at the Company's sole discretion.

BELLSOUTH
TELECOMMUNICATIONS, INC.
FLORIDA
ISSUED: July 12, 2004

BY: Joseph P. Lacher, President -FL

Miami, Florida

GENERAL SUBSCRIBER SERVICE TARIFF

First Revised Page 33.26 Cancels Original Page 33.26

EFFECTIVE: July 27, 2004

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

Period Authority

Area of Promotion Service (DELETED)

Charges Waived

(D)

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A2.10 Special Promotions (Cont'd)

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(D)

First Revised Page 33.28 Cancels Original Page 33.28

EFFECTIVE: July 27, 2004

TELECOMMUNICATIONS, INC. FLORIDA ISSUED: July 12, 2004 BY: Joseph P. Lacher, President -FL

Miami, Florida

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion (DELETED) (Cont'd)	Service	Charges Walved	Period Authority	(D)
BellSouth's Service Territory where services are available	Response Bundle -	This promotion provides BellSouth customers who purchase this bundle containing the PreferredPack package and the BellSouth Long Distance Nickel Value Plan a \$0.95 discount on the monthly rate for the PreferredPack package.	07/27/04 to 08/01/05	(N)
	Value Plan	This offer will be targeted to competitively vulnerable customers. This offer also will be made available to new or existing customers who contact BellSouth and request information on local service or bundled services for comparison with competitive offers if such availability is necessary for the customer to agree to purchase the bundled services from BellSouth. This offer also will be made available to existing customers who express dissatisfaction with local service or bundled services purchased from BellSouth or who verbally confirm their intention to downgrade their current service or to convert such service to another carrier, provided that the customer agrees to purchase the bundled services set forth in this offer. This offer will not be available to resellers.		(N)
		Restrictions/Eligibility Requirements:		(N)
		Customer must subscribe to the BellSouth PreferredPack package.		(N)
		Customer must subscribe to the BellSouth Long Distance Nickel Value Plan.		(N)
		Customer must place the order on or before 08/01/05 through a BellSouth business office, outbound telemarketing vendor or other alternate channel.		(N)
		Customer who qualifies for the discount will receive the discount on his/her monthly bill.		(N)
		If the customer cancels or discontinues one or both of the qualifying services, the customer will be ineligible for the discount.		(N)
		Offer valid for only one (1) service line per local service address.		(N)
		BellSouth reserves the right to discontinue or modify this promotion at any time without customer notice.		(N)
		This offer may be combined with cash back offers or other promotional offers on the same services, as such offers may be concurrently available from time to time, provided that the Company reserves the right to prohibit the combination of these promotions with any other promotions at the Company's sole discretion.		(N)

BELLSOUTH TELECOMMUNICATIONS, INC.

ISSUED: July 12, 2004

BY: Joseph P. Lacher, President -FL

Miami, Florida

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EFFECTIVE: July 27, 2004

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A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

promotions are on file with the	ne Commission: (Cont'd)			(N)
			Period	
Area of Promotion	Service	Charges Waived	Authority	
BellSouth's Service Territory		Subscribers who purchase	01/02/04	(<u>Q</u> #)
- From Central Office where	Promotion	BellSouth Complete Choice for	lo	
services are available		Business or Simple Savings by	03/31/04	
(DELETED)	BellSouth plans the following	signing a twenty four (24) month		(M)
(DELETED)	promotion that will begin January	or thirty six (36) month or		
	2, 2004 and end on March 31,	greater agreement and join the		
	2004. This promotion offers	BellSouth Select Business		
	subscribers a one (1) time Select	program will receive a one time		
	bonus point reward if they join the	(1) reward of BellSouth Select		
	BellSouth Select Business program	n bonus points as described below:		
	and sign and agreement for Simple			
	Savings or BellSouth Complete	- Subscribers with Total Billed		(N)
	Choice for Business service.	Revenue Per Month of one		
	Further details of the promotion ar	e hundred dollars (\$100) to		
	defined below.	two hundred fifty dollars		
		(\$250) will receive two		
	PROMOTION SPECIFICS	thousand (2,000) BellSouth		(N)
		Select Points a value of		
	- This promotion is available to	fifty dollars (\$50).		(N)
	new and former business	•		
	subscribers who meet all the	- Subscribers with Total Billed		(N)
	eligibility requirements outlined in	Revenue Per Month of two		
	this promotion description.	hundred fifty one dollars		
	Existing BellSouth Select member	rs (\$251) to five hundred		
	who are adding a new location	dollars (\$500) will receive		
	under the BellSouth Select	five thousand (5,000)		
	Welcome Bonus promotion will	BellSouth Select Points a		
	also be eligible for this promotion	value of fifty dollars (\$125).		
	provided they meet all the other			
	named criteria.	- Subscribers with Total Billed		(N)
		Revenue Per Month of five		
	- Subscribers must sign a term	hundred one dollars (\$501+)		(N)
	agreement between January 2, 200	04 or greater will receive ten		
	and March 31, 2004 in order to	thousand (10,000) BellSouth		
	participate in this promotion.	Select Points a value of		
	Following this promotion window	4. fifty dollars (\$250).		
	Subscribers will not receive			
	promotion rewards.			
	— Promotion rewards and			(N)
	subscriber's account balance can			
	checked by visiting the BellSouth			
	Select Business program web site			
	www.bellsouthselecthusiness.com			
	by calling the Select Service Cen	ter		
	(800.290.3333), or through			

BellSouth Select Business Program quarterly balance statement.

BELLSOUTH TELECOMMUNICATIONS, INC.

FLORIDA -December 17,2003 ISSUED: July 12, 2004

BY: Joseph P. Lacher, President -FL

Miami, Florida

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January 2, 2004. EFFECTIVE: July 27, 2004

A2. GENERAL REGULATIONS

A2

2.10	Special Promotions (Cont'd)			
A2.1	.2 Descriptions (Cont'd)				(N)
Λ.	The following promotions are on file with	the Commission: (Cont'd)			(N)
				Period	
	Area of Promotion	Service	Charges Waived	Authority	
		BellSouth Select Welcome Bonus			(<u>ND</u>)
	- From Central Office where				
	services are available				
	(DELETED) (Cont'd)	- Bonus points will be applied to			(N)
		the subscriber's BellSouth Select			
		Business program account balance			
		within six (6) to eight (8) weeks			
		after signing the term agreement			
		and enrolling in the BellSouth			
		Select Business program.			
		PROMOTION			(N)
		RESTRICTIONS			
		- Subscribers must qualify for and	Į.		(N)
		enroll in BellSouth Select			
		Business program during the			
		promotion period named above.			
		•			
		Unless otherwise specified,			(N)
		BellSouth will not combine this			
		promotion with any other			
		promotion, program or Contract			
		Service Arrangement offered by			
		BellSouth, except for the New			
		BellSouth Complete Choice for			
		Business Promotion and Simple			
		Savings.			
		— This promotion is only available	ə		(M)
		to customers where BellSouth			
		offers service and facilities are			
		available.			
		- Subscribers in Florida Rate			(N)
		Group 1 who sign a Simple			
		Savings term agreement are not			
		eligible for this promotion.			
		Subscribers who have total			(N)
		billed revenue of less than one			
		hundred dollars (\$100) per month			
		are not eligible for this promotion			
		Applicable taxes and fees will be			
		based on the full retail price of al			
		products and services. No taxes) i		
		fees will be added to the amount			
		of any reward under this program	l.		

BELLSOUTH TELECOMMUNICATIONS, INC.

ISSUED: July 12, 2004

BY: Joseph P. Lacher, President -FL Miami, Florida

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EFFECTIVE: July 27, 2004

<u>to</u>

08/01/05

A2. GENERAL REGULATIONS

A2

-	tions (Cont'd)	at the Commission (Contla)	
The follows	ing promotions are on file w	th the Commission: (Cont'd)	
			Period
	Area of Promotion	Service Charges W	aived Authority
	-	tory BellSouth Select Welcome Bonus	
	- From Central Office wl	ere Promotion (Cont. d)	
	services are	There is a limit of one reward on	
	availablo (DELETED) (Cont'd)	the same account, at the same	
	(Cont a)	address, and in the same name.	
		recitor, take in the bane frame.	
		 Existing contracts may not be 	
		re negotiated in order to receive	
		this promotion unless otherwise	
		specified.	
		·	
		- All BellSouth Select Business	
		program bonus points awarded for	
		this promotion shall be redeemable	
		consistent with the terms and	
		conditions of the BellSouth Select	
		Business program.	
		- Further information concerning	
		the BellSouth Select Business	
		Program is available at	
		www.bellsouthselectbusiness.com.	
		In the event of a conflict between	
		any information set forth in the	
		referenced web site and this tariff,	
		the terms and conditions for this	
		tariff shall prevail.	
		BellSouth reserves the right to	
		modify this promotion at any time	
		following any required	
		Commission notice, if applicable.	
		Notice of such changes to	
		participants will be included in	
		standard promotion	
		communications, including but not	
		limited to letters, emails, or faxes.	
		BellSouth reserves the right to	
		terminate this promotion at any	
		time following any required	
		Commission notice, if applicable.	
			Period
	romotion Service	Charges Waived	Authority

Response Bundle -

Package and Nickel

Territory where

services are available Preferred Pack

PreferredPack package and the BellSouth Long Distance Nickel Value Plan a \$0.95

discount on the monthly rate for the PreferredPack package.

BELLSOUTH TELECOMMUNICATIONS, INC.

FLORIDA December 11, 209

ISSUED: July 12, 2004 BY: Joseph P. Lacher, President-FL

Miami, Florida

GENERAL SUBSCRIBER SERVICE TARIFF

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EFFECTIVE: July 27, 2004

Value Plan

(N) This offer will be targeted to competitively vulnerable customers. This offer also will be made available to new or existing customers who contact BellSouth and request information on local service or bundled services for comparison with competitive offers if such availability is necessary for the customer to agree to purchase the bundled services from BellSouth. This offer also will be made available to existing customers who express dissatisfaction with local service or bundled services purchased from BellSouth or who verbally confirm their intention to downgrade their current service or to convert such service to another carrier, provided that the customer agrees to purchase the bundled services set forth in this offer. This offer will not be available to resellers. (N) Restrictions/Eligibility Requirements: -- Customer must subscribe to the BellSouth PreferredPack package. (N) (N)-- Customer must subscribe to the BellSouth Long Distance Nickel Value Plan. -- Customer must place the order on or before 08/01/05 through a BellSouth business (N) office, outbound telemarketing vendor or other alternate channel. -- Customer who qualifies for the discount will receive the discount on his/her monthly (N)<u>bill.</u> --If the customer cancels or discontinues one or both of the qualifying services, the (N) customer will be ineligible for the discount. (N) --Offer valid for only one (1) service line per local service address. --BellSouth reserves the right to discontinue or modify this promotion at any time (N) without customer notice. -- This offer may be combined with cash back offers or other promotional offers on the (N) same services, as such offers may be concurrently available from time to time, provided that the Company reserves the right to prohibit the combination of these promotions with any other promotions at the Company's sole discretion.