

**BELLSOUTH**

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December 29, 2006

**Jerry D. Hendrix**  
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Regulatory & External Affairs

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Ms. Beth Salak  
Director, Division of Communications  
Florida Public Service Commission  
2540 Shumard Oak Boulevard  
Gerald L. Gunter Building, Room 270  
Tallahassee, Florida 32399-0850

Dear Ms. Salak:

Pursuant to Florida Statute 364.051, we are filing herewith revisions to our General Subscriber Services Tariff. Following are the affected pages:

General Subscriber Services Tariff

A2 - Second Revised Page 35.5.19.14

The purpose of this filing is to introduce a Special Promotion for Frame Relay Service. The Promotion will be conducted for a six-month period beginning January 1, 2007, and ending June 30, 2007.

Your consideration and approval will be appreciated.

Yours very truly,

Jerry D. Hendrix (mrs)

Regulatory Vice President

Attachments



## Florida Small/Large Business Frame Relay Special Promotion

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### **OVERVIEW OF PROMOTION:**

BellSouth is introducing a Frame Relay Promotion that begins January 1, 2007, and ends June 30, 2007. For qualifying subscribers who sign a twenty-four (24) month or longer agreement for a Subrate T1, Full T1 or MultiLink BellSouth Frame Relay service circuit (new or upgrade), this promotion offers a waiver of the nonrecurring charges for installation plus either the first one (1) or two (2) month's monthly recurring charges (depending upon the term of the agreement).

### **PROMOTION SPECIFICS:**

This promotion is available to new and existing customers who meet all the eligibility requirements for this promotion ("qualify").

1. This promotion is for Subrate T1 (128 Kbps – 1152 Kbps), Full T1 (1.536 Mbps) and MultiLink (3 Mbps – 12 Mbps) BellSouth Frame Relay service only.
2. Subscribers who purchase Subrate T1, Full T1 and MultiLink BellSouth Frame Relay service (new circuit or upgrade) by signing a twenty-four (24) month or longer agreement will receive the following promotional reward:
  - a. Subscribers who sign a twenty-four (24) to thirty-six (36) month agreement will receive a waiver of the nonrecurring charges for installation plus the first one (1) month's monthly recurring charges for the Subrate T1, Full T1 or MultiLink Frame Relay Customer Connection and its associated 1.536 Mbps Broadband Line(s) (new circuit or upgrade).
  - b. Subscribers who sign a thirty-seven (37) to sixty (60) month agreement will receive a waiver of the nonrecurring charges for installation plus the first two (2) month's monthly recurring charges for the Subrate T1, Full T1 or MultiLink Frame Relay Customer Connection and its associated 1.536 Mbps Broadband Line(s) (new circuit or upgrade).
  - c. Subscribers who upgrade an existing Subrate T1 to a higher speed Subrate T1 Customer Connection (in accordance with the terms in a. or b. preceding) will be included in this promotion subject to a limitation of one (1) upgrade per Subrate T1 Customer Connection during this promotion.
  - d. Subscribers who upgrade an existing MultiLink to a higher speed MultiLink Customer Connection (in accordance with the terms in a. or b. preceding) will be included in this promotion subject to a limitation of one upgrade per MultiLink Customer Connection during this promotion.

### **PROMOTION RESTRICTIONS / ELIGIBILITY REQUIREMENTS:**

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FL2006-206



1. This promotion is only available to customers ordering Subrate T1, Full T1 or MultiLink Frame Relay service where BellSouth offers service and where facilities are available.
2. Subscribers must sign a term agreement between January 1, 2007 and June 30, 2007, in order to participate in this promotion; after June 30, 2007, customers are not allowed to enroll in this promotion. Promotion rewards are only provided on the speeds of BellSouth Frame Relay service specified in this promotion description, and orders for such service must be placed by July 16, 2007 (and installations completed by September 15, 2007). **This promotion is available for resale** for the duration of this enrollment period.
3. Unless otherwise specified, BellSouth will not combine this promotion with any other promotion or program offered by BellSouth that also specifically discounts Subrate T1, Full T1 and MultiLink BellSouth Frame Relay service or with any Contract Service Arrangement for BellSouth Frame Relay service. This promotion may be combined with the BellSouth Key Customer Program and the Simple Savings Program.
4. This promotion can only be applied once during the promotional period for any individual Frame Relay Customer Connection upgrade.
5. Applicable taxes and fees will be based upon the full retail price of all products and services including installation. No taxes or fees will be added to the amount of waiver under this promotion.
6. BellSouth reserves the right to terminate or modify this promotion at any time. Notice of such changes to participants will be included in standard promotion communications, including but not limited to letters, emails, or faxes.
7. In the event the subscriber terminates the term election agreement, the subscriber must pay to BellSouth, a charge as specified in Section A40.10.2.B of BellSouth's Tariff. This charge will appear on the Subscriber's final bill as a charge in the Other Charges & Credits section.

## **LEGISLATIVE FORMAT TARIFF**

### **A2. GENERAL REGULATIONS**

#### **A2.10 Special Promotions (Cont'd)**

##### **A2.10.2 Descriptions (Cont'd)**

- A. The following promotions are on file with the Commission: (Cont'd)

<b>Area of Promotion</b>	<b>Service</b>	<b>Charges Waived</b>	<b>Period Authority</b>	
BellSouth's Service Territory – From Central Office where services are available	<u>LBS/SBS</u> Frame Relay Promotion	The Frame Relay Promotion will begin on January 1, 2006 <del>7</del> , and end on <del>December 31, 2006</del> <u>June 30, 2007</u> . For qualifying subscribers who sign a twenty-four (24) month (or longer) agreement for a Subrate T1, Full T1 or MultiLink BellSouth Frame Relay service circuit (new or upgrade), this promotion offers a waiver of the nonrecurring charges for installation plus either the first one (1) or two (2) month's monthly recurring charges (depending upon the term of the agreement).	01/01/ <del>06</del> <u>07</u> to <del>12/31/06</del> <u>06/30/07</u>	(C)

##### Promotion Specifics:

This promotion is available to new and existing customers who meet all the eligibility requirements for this promotion ("qualify").

-- This promotion is for Subrate T1 (128 Kbps – 1152 Kbps), Full T1 (1.536 Mbps) and MultiLink (3 Mbps – 12 Mbps) BellSouth Frame Relay service only.

-- Subscribers who purchase Subrate T1, Full T1 and MultiLink BellSouth Frame Relay service (new circuit or upgrade) by signing a twenty-four (24) month or longer agreement will receive the following promotional reward:

- a. Subscribers who sign a twenty-four (24) to thirty-six (36) month agreement will receive a waiver of the nonrecurring charges for installation plus the first one (1) month's monthly recurring charges for the Subrate T1, Full T1 or MultiLink Frame Relay Customer Connection and its associated 1.536 Mbps Broadband Line(s) (new circuit or upgrade).
- b. Subscribers who sign a thirty-seven (37) to sixty (60) month agreement will receive a waiver of the nonrecurring charges for installation plus the first two (2) month's monthly recurring charges for the Subrate T1, Full T1 or MultiLink Frame Relay Customer Connection and its associated 1.536 Mbps Broadband Line(s) (new circuit or upgrade).
- c. Subscribers who upgrade an existing Subrate T1 to a higher speed Subrate T1 Customer Connection (in accordance with the terms in a. or b. preceding) will be included in this promotion subject to a limitation of one (1) upgrade per Subrate T1 Customer Connection during this promotion.
- d. Subscribers who upgrade an existing MultiLink to a higher speed MultiLink Customer Connection (in accordance with the terms in a. or b. preceding) will be included in this promotion subject to a limitation of one (1) upgrade per MultiLink Customer Connection during this promotion.

##### Promotion Restrictions:

-- This promotion is only available to customers ordering Subrate T1, Full T1 or MultiLink Frame Relay service where BellSouth offers service and where facilities are available.

-- Subscribers must sign a term agreement between January 1, ~~2007~~, and ~~December 31, 2006~~ June 30, 2007, in order to participate in this promotion; after ~~December 31, 2006~~ June 30, 2007, customers are not allowed to enroll in this promotion. Promotion rewards are only provided on the speeds of BellSouth Frame Relay service specified in this promotion description, and orders for such service must be placed by ~~January~~ July-16, 2007, (and installations completed by ~~February~~ September 15, 2007). This promotion is available for resale for the duration of this enrollment period.

## A2. GENERAL REGULATIONS

### A2.10 Special Promotions (Cont'd)

#### A2.10.2 Descriptions (Cont'd)

- A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period Authority	
BellSouth's Service Territory – From Central Office where services are available	<b>LBS/SBS</b> Frame Relay Promotion	The Frame Relay Promotion will begin on January 1, <b>2007</b> , and end on <b>June 30, 2007</b> . For qualifying subscribers who sign a twenty-four (24) month (or longer) agreement for a Subrate T1, Full T1 or MultiLink BellSouth Frame Relay service circuit (new or upgrade), this promotion offers a waiver of the nonrecurring charges for installation plus either the first one (1) or two (2) month's monthly recurring charges (depending upon the term of the agreement).	01/01/07 to 06/30/07	(C)

#### Promotion Specifics:

This promotion is available to new and existing customers who meet all the eligibility requirements for this promotion ("qualify").

-- This promotion is for Subrate T1 (128 Kbps – 1152 Kbps), Full T1 (1.536 Mbps) and MultiLink (3 Mbps – 12 Mbps) BellSouth Frame Relay service only.

-- Subscribers who purchase Subrate T1, Full T1 and MultiLink BellSouth Frame Relay service (new circuit or upgrade) by signing a twenty-four (24) month or longer agreement will receive the following promotional reward:

- Subscribers who sign a twenty-four (24) to thirty-six (36) month agreement will receive a waiver of the nonrecurring charges for installation plus the first one (1) month's monthly recurring charges for the Subrate T1, Full T1 or MultiLink Frame Relay Customer Connection and its associated 1.536 Mbps Broadband Line(s) (new circuit or upgrade).
- Subscribers who sign a thirty-seven (37) to sixty (60) month agreement will receive a waiver of the nonrecurring charges for installation plus the first two (2) month's monthly recurring charges for the Subrate T1, Full T1 or MultiLink Frame Relay Customer Connection and its associated 1.536 Mbps Broadband Line(s) (new circuit or upgrade).
- Subscribers who upgrade an existing Subrate T1 to a higher speed Subrate T1 Customer Connection (in accordance with the terms in a. or b. preceding) will be included in this promotion subject to a limitation of one (1) upgrade per Subrate T1 Customer Connection during this promotion.
- Subscribers who upgrade an existing MultiLink to a higher speed MultiLink Customer Connection (in accordance with the terms in a. or b. preceding) will be included in this promotion subject to a limitation of one (1) upgrade per MultiLink Customer Connection during this promotion.

#### Promotion Restrictions:

-- This promotion is only available to customers ordering Subrate T1, Full T1 or MultiLink Frame Relay service where BellSouth offers service and where facilities are available.

-- Subscribers must sign a term agreement between January 1, **2007**, and **June 30, 2007**, in order to participate in this promotion; after **June 30, 2007** customers are not allowed to enroll in this promotion. Promotion rewards are only provided on the speeds of BellSouth Frame Relay service specified in this promotion description, and orders for such service must be placed by **July 16, 2007**, (and installations completed by **September 15, 2007**). This promotion is available for resale for the duration of this enrollment period.