



Jerry D. Hendrix  
Vice President  
Regulatory Relations

AT&T Florida  
150 South Monroe St.  
Suite 400  
Tallahassee, FL 32301

T: 850-577-5550  
F: 850-224-5073  
Jerry.Hendrix@att.com  
www.att.com

November 10, 2008

Beth Salak, Director  
Competitive Markets and Enforcement  
Attn: Tariff Section  
2540 Shumard Oak Boulevard  
Tallahassee, Florida 32399-0850

Dear Ms. Salak:

Pursuant to Florida Statute 364.051, attached for filing with the Commission are the following pages of the General Subscriber Service Tariff and Private Line Services Tariff:

General Subscriber Service Tariff

- Section A2 - Third Revised Page 33.1  
- Second Revised Page 33.2  
- Original Page 33.2.1  
- Original Page 33.2.2  
- Original Page 33.2.3  
- Original Page 33.2.4

Private Line Services Tariff

- Section B2 - Original Page 71.91  
- Original Page 71.92  
- Original Page 71.93  
- Original Page 71.94  
- Original Page 71.95  
- Original Page 71.96

The purpose of this filing is to provide for the AT&T CompleteLink special promotion. This Special Promotion will begin on November 11, 2008 and end on November 10, 2009.

Acknowledgment, date of receipt and authority number of this filing are requested.

Your consideration and approval will be appreciated.

Yours very truly,

Jerry D. Hendrix (mrs)

Regulatory Vice President

Attachments

## **Promotion Description**

### **AT&T CompleteLink**

#### **Overview**

The CompleteLink promotion is scheduled to begin November 11, 2008 and end on November 10, 2009. CompleteLink provides business customers a monthly Total Volume Discount (TVD) on selected eligible business services. The discount is based on the customer's Minimum Annual Revenue Commitment (MARC) and Term Agreement. In addition to the TVD eligible Win and Winback customers will receive accelerated discounts, and a waiver of normally applicable service order and line connection non-recurring charges associated with local exchange access lines and or vertical services.

#### **Promotion Specifics**

Business customers will commit to a Minimum Annual Revenue Commitment (MARC) in exchange for receiving a monthly discount off their eligible services. A MARC is based on the customer's total billed revenue for Contributory Services. Customers will receive a monthly total volume discount (TVD) which will appear as a credit on their monthly bill. The TVD is based on their MARC and term. Term agreements range from 1-3 years.

MARC	TVD 1 Year	TVD 2 Year	TVD 3 Year
\$500	5%	8%	15%
\$2,500	5%	10%	20%
\$5,000	5%	10%	25%
\$10,000	5%	15%	30%
\$25,000	5%	20%	35%
\$75,000	5%	25%	40%

For hunting, the above discounts apply to hunting purchased under a 1 year term. For 2 or 3 year terms, instead of the discounts above, customers who subscribe to hunting will receive a 50% discount for a minimum 2 year term or 100% for a 3 year term.

In addition to the TVD, eligible Win and Winback customers (Win and Winback customers include business customers who have their local exchange access line service with another competitive local exchange carrier within the 9-state AT&T-South East region and who now wish to establish their local exchange service with AT&T) will receive an accelerated discount that is calculated as a percentage of their MARC. This additional discount will be applied as a credit to their bill. Win and Winback customers will receive a waiver of the normally applicable service order and line connection non-recurring charges associated

with local access lines and or vertical services ordered at the time of the initial subscription to CompleteLink. The accelerated discounts will be applied upon subscription to CompleteLink and yearly (for terms exceeding one year) thereafter, according to the schedule below. Credits will be applied to customer accounts if applicable in the 2<sup>nd</sup>, 13<sup>th</sup>, and 25<sup>th</sup> months of their term.

Term	1 Year	2 Year	3 Year
Up Front Credit	5%	15%	20%
1 <sup>st</sup> Year Anniversary	N/A	10%	10%
2 <sup>nd</sup> Year Anniversary	N/A	N/A	5%

Winning Rewards customers who opt out of their contract or elect to sign up for CompleteLink within 60 days of the expiration of their Winning Rewards contract are eligible for a Renewal Loyalty accelerated discount. Minimum term requirement is a two year CompleteLink contract.

CompleteLink customers who notify AT&T in writing in compliance with the conditions for withdrawing from auto renewal are eligible for the Renewal Loyalty accelerated discount. Minimum term requirement for a Renewal Loyalty discount is a two year contract.

Renewal Loyalty accelerated discounts are calculated as a percentage of the agreed upon MARC and will be applied as a credit to the eligible subscriber's bill. Renewal Loyalty accelerated discounts are applied upon subscription to Complete Link and yearly according to the following schedule. Credits will be applied to customer accounts if applicable in the 2<sup>nd</sup>, 13<sup>th</sup>, and 25<sup>th</sup> months of their term.

Term	1 Year	2 Year	3 Year
Upfront Loyalty Discount	N/A	5%	5%
1 <sup>st</sup> Year Loyalty Discount	N/A	5%	5%
2 <sup>nd</sup> Year Loyalty Discount	N/A	N/A	5%

### **Promotion Restrictions/Eligibility Requirements**

1. The Promotion is available to business customers on a per customer billing account number ("BTN") basis to new or existing customers who subscribe to services reported by AT&T as regulated in accordance with the FCC's Part 32 Uniform System of Accounts (Regulated Services), and who are billed by for all their BTNs an aggregate monthly billing amount of a minimum of \$500 per year. The promotion is not transferable or assignable.
2. BTNs that include Regulated Services pursuant to Contract Service Arrangements (CSAs) or other AT&T programs or promotions are not eligible for enrollment in the Promotion.

3. CompleteLink is offered under a one year, two year or three year term. Customers must select one of the offered MARC levels and must sign a Confirmation of Service Order to indicate their selections. A customer may increase their MARC level at any time without assessment of early termination charges. To increase a MARC, the customer must also commit to a new term. A decrease of the MARC level during the term is deemed to be a termination of the service and early termination charges are applicable unless the customer qualifies for a Business Downturn MARC Downgrade.
4. The Term of this offer will begin on the date all Billing Account Telephone Numbers ("BTN") listed on Attachment B are entered into the AT&T billing system ("Commencement Date") and will continue for the Term Length specified in Attachment A (the "Term"). Unless otherwise agreed to by the parties in writing prior to the term.
5. Contributory Services are those services whose revenue is counted towards the achievement of Customer's selected minimum annual revenue commitment (MARC). Services contributing towards the MARC include all AT&T regulated services. Revenue from the following services are not included as Contributory Services:

SMARTPath, E-911 Services, MetroEthernet, Voice Mail, Inside Wiring, taxes, late payment charges, charges billed pursuant to Federal or State Access Service Tariffs, and charges collected on behalf of cities, municipalities or other governmental entities ( including, but not limited to surcharges for 911 services, end user common line surcharges, non-regulated entities, 976 Service, Miami Manhole surcharge, universal service fees, and telecommunication relay service surcharge)
6. Eligible Services are those services that are eligible for discounts based on achievement of a Specified MARC. MARC volume discounts are limited to the following eligible services:

Individual business lines, analog trunks, Central Office features, Complete Choice for Business, and Hunting for a one year term. Hunting is not an eligible service for terms of 2 years or more. Hunting will be discounted 50% for a two year term and 100% for a three year term.
7. With the exception of local exchange access service CompleteLink customers are not required to purchase any of the Contributory services.
8. AT&T will send a notice to the Customer's billing address prior to the term expiration date of the CompleteLink agreement. If a customer does not commit to a new term plan or an alternate plan by the last date of the existing term plan, the customer's CompleteLink plan, discounts and rates will terminate and the customer will be billed at the prevailing tariff/price list rates.
9. Eligible Win/Winback customers will receive a waiver of normally applicable service order and line connection non recurring charges associated with local access lines and or vertical services ordered at the time of the initial

subscription to a CompleteLink agreement. Standard non-recurring charges as appropriate will apply to lines and features added after the initial CompleteLink order.

10. Win/Winback business customers who establish service with AT&T and subscribe to a CompleteLink agreement will receive an accelerated discount that is calculated as a percentage of their agreed upon MARC and will be applied as a credit to their bill. The accelerated discounts will be applied upon subscription to CompleteLink and yearly (for terms exceeding one year) thereafter
11. Customers who establish a CompleteLink agreement and later upgrade to a new length and or MARC level, or terminate their CompleteLink agreement prior to its expiration date, will forego any accelerated discounts not yet received. Customers who upgrade will retain any accelerated discounts already received and will not receive any yearly accelerated discounts based on their original CompleteLink term.
12. Winning Reward customers who opt out of their contract or elect to sign up for CompleteLink within 60 days of the expiration of their Winning Rewards contract are eligible for the Renewal Loyalty accelerated discount. Minimum term requirement is two years.
13. Existing CompleteLink customers who send a written notice to AT&T to opt out of auto renewal are eligible for the Renewal Loyalty accelerated discount as long as they renew for a minimum of two years.
14. If the Customer's actual billings for "Contributory Services" are less than the Customer-selected MARC, Customer will be billed an "Annual Under Utilization" charge equal to the difference between the MARC and the billings for Contributory Services during the just prior 12 month period.
15. In the event the customer terminates this offer prior to the expiration of the Term, Customer shall be liable for an Early Termination charge. The Early Termination charge shall be calculated as follows:
  - A. 50% of the MARC multiplied by the number of years remaining in the Term of this offer. If the termination includes calculation for a partial year, if the partial year relevant billings is less than Customer's MARC commitment, Customer shall pay to AT&T 50% of the difference between the MARC and the actual amount of billings of Contributory Services for the same period of time.
  - B. In addition to the Early Termination charge described above, upon an early termination, Customer shall be liable for Early Termination charges for any accelerated discount Customer received for entering into this offer. The accelerated discount Early Termination charge shall equal 50% of the accelerated discount received, prorated for the number of months remaining under this offer. Customer's Early Termination charge liability shall be offset

by the amount of any early termination charges incurred by Customer as a consequence of Customer discontinuing an AT&T eligible term agreement for a Contributory Service. Early Termination charges for Accelerated Discounts shall not be offset by other early termination charges.

16. Termination charges may not apply under the following conditions. Each condition is at AT&T's option, at Customer's request:
- A. Satisfaction Guarantee. If within 90 days of the Commencement Date Customer may terminate this offer without Early Termination charge liability, except if Customer had terminated another AT&T toll, access or usage term plan to subscribe to this CompleteLink Plan, the Customer is not eligible for this Satisfaction Guarantee. In addition, if Customer received an accelerated discount upon entering into this offer, the amount of the accelerated discount shall be charged to Customer's Main Billed Telephone number monthly statement or final bill.
  - B. MARC Downgrade Allowance for Technology Upgrade. Termination liability charges will not apply if during the term of the CompleteLink agreement Customer disconnects one or more of the Contributory Services in column A and replaces the Services with the AT&T service specified on the corresponding service listed in column B resulting in a 50% or greater difference between the customer's current MARC and the next lower MARC. In such an event, Customer may request to terminate the existing CompleteLink agreement without termination liability provided: a) Customer enters into a new CompleteLink agreement for a term period that is equal to or greater than the term remaining on their current agreement, and b) the MARC on the new agreement is at least the next lower CompleteLink MARC.

This waiver of charges as a result of replacing column A contributory services with the corresponding column B service will be allowed only once per customer, per agreement term. CompleteLink \$500 MARC service agreements are specifically not eligible for this Downgrade Allowance..

For purposes of the waiver, replacing a service means that the newly installed product (s) must be installed at the same customer service location (s) and in the same relative quantity (ies) as those being displaced. It is at AT&T sole determination whether a product change satisfies the requirements for waiver of the termination liability under this provision.

Column A	Column B
Analog Trunks	ISDN PRI
Basic Local Access Exchange Lines	ISDN PRI

The following is stated as a matter of convenience and not intended to imply that the list above is not inclusive. In no event will the following product changes satisfy the conditions required for termination without liability under this provision.

Centrex to PBX  
Centrex to ISDN PRI

This MARC downgrade waiver described above only applies to the termination charges applicable to the CompleteLink agreement. Termination charges may apply on those services being disconnected, and the application of those termination charges are not affected by this waiver. All the applicable recurring and non-recurring charges apply to the installation and removal of services. Products and services are subscribed separately and not as a part of the CompleteLink subscription. As a result of selecting a reduced MARC level, discounts provided under the new CompleteLink agreement may be less than those received under the higher MARC agreement (discounts for the new agreement will be those applicable to the new MARC level under the CompleteLink promotion in effect at the time the new contract is executed). The 90 day service guarantee does not apply to the new agreement.

- C. During the Term of this offer, Customer may terminate without liability provided: a) Customer enters into a new CompleteLink service agreement for a term period which is equal to or greater than the time remaining on this Offer, and b) the MARC on the new agreement is equal to or greater than the MARC under this Offer.
17. Customers who have terminated a CompleteLink agreement for the purpose of establishing service with another carrier and who now return to AT&T and sign a new CompleteLink agreement will receive a one-time waiver or refund of termination charges associated with early termination of their former CompleteLink agreement. The new term period and MARC must be greater than or equal to that of the terminated plan. Customers must not have had service disconnected for nonpayment with AT&T or have any past due bills for regulated service owed to AT&T, and the "Bill Name" must be the same as on the prior AT&T account in order to qualify.
18. Unless Subscriber notifies AT&T in writing of its intent not to renew for another like term under the program at least sixty (60) days prior to expiration, then upon expiration of the initial term, the program agreement shall automatically renew for another term as initially selected. AT&T will attempt to provide written and/or verbal reminders to subscriber of the program agreement expiration date and the automatic renewal provision prior to expiration. If subscriber does not renew the program agreement for another term or at the expiration of the renewed term, subscriber agrees to pay full month to month charges under the then effective AT&T "Service

Descriptions & Price Lists” or AT&T applicable tariffs, as the case may be for Services.

BELLSOUTH  
 TELECOMMUNICATIONS, INC.  
 FLORIDA  
 ISSUED: November 10, 2008  
 BY: Marshall M. Criser III, President -FL  
 Miami, Florida

Third Revised Page 33.1  
 Cancels Second Revised Page 33.1

EFFECTIVE: November 11, 2008

**A2. GENERAL REGULATIONS**

**A2.10 Special Promotions (Cont'd)**

**A2.10.2 Descriptions (Cont'd)**

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period Authority
<b>(DELETED)</b>			
AT&T Florida Service Territory- From Central Offices Where services are available	AT&T CompleteLink	CompleteLink provides business customers a monthly Total Volume Discount (TVD) on selected eligible business services. The discount is based on the customer's Minimum Annual Revenue Commitment (MARC) and Term Agreement. In addition to the TVD eligible Win and Winback customers will receive accelerated discounts, and a waiver of normally applicable service order and line connection non-recurring charges associated with local exchange access lines and or vertical services.	11/11/08 to 11/10/09

(D)  
(N)

**Promotion Specifics**

Business customers will commit to a Minimum Annual Revenue Commitment (MARC) in exchange for receiving a monthly discount off their eligible services. A MARC is based on the customer's total billed revenue for Contributory Services. Customers will receive a monthly total volume discount (TVD) which will appear as a credit on their monthly bill. The TVD is based on their MARC and term. Term agreements range from 1-3 years.

(N)  
(N)

MARC	TVD 1 Year	TVD 2 Year	TVD 3 Year
\$500	5%	8%	15%
\$2,500	5%	10%	20%
\$5,000	5%	10%	25%
\$10,000	5%	15%	30%
\$25,000	5%	20%	35%
\$75,000	5%	25%	40%

(N)  
(N)  
(N)  
(N)  
(N)  
(N)  
(N)

For hunting, the above discounts apply to hunting purchased under a 1 year term. For 2 or 3 year terms, instead of the discounts above, customers who subscribe to hunting will receive a 50% discount for a minimum 2 year term or 100% for a 3 year term.

(N)

In addition to the TVD, eligible Win and Winback customers (Win and Winback customers include business customers who have their local exchange access line service with another competitive local exchange carrier within the 9-state AT&T-South East region and who now wish to establish their local exchange service with AT&T) will receive an accelerated discount that is calculated as a percentage of their MARC. This additional discount will be applied as a credit to their bill. Win and Winback customers will receive a waiver of the normally applicable service order and line connection non-recurring charges associated with local access lines and or vertical services ordered at the time of the initial subscription to CompleteLink. The accelerated discounts will be applied upon subscription to CompleteLink and yearly (for terms exceeding one year) thereafter, according to the schedule below. Credits will be applied to customer accounts if applicable in the 2nd, 13<sup>th</sup>, and 25<sup>th</sup> months of their term.

(N)

Term	1 Year	2 Year	3 Year
Up Front Credit	5%	15%	20%
1 <sup>st</sup> Year Anniversary	N/A	10%	10%
2 <sup>nd</sup> Year Anniversary	N/A	N/A	5%

(N)  
(N)  
(N)  
(N)

BELLSOUTH  
 TELECOMMUNICATIONS, INC.  
 FLORIDA  
 ISSUED: November 10, 2008  
 BY: Marshall M. Criser III, President -FL  
 Miami, Florida

Second Revised Page 33.2  
 Cancels First Revised Page 33.2

EFFECTIVE: November 11, 2008

**A2. GENERAL REGULATIONS**

**A2.10 Special Promotions (Cont'd)**

**A2.10.2 Descriptions (Cont'd)**

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period Authority																
<b>(DELETED)</b>																			
AT&T Florida Service Territory- From Central Offices Where services are available	AT&T CompleteLink (Cont'd)	<p>Winning Rewards customers who opt out of their contract or elect to sign up for CompleteLink within 60 days of the expiration of their Winning Rewards contract are eligible for a Renewal Loyalty accelerated discount. Minimum term requirement is a two year CompleteLink contract.</p> <p>CompleteLink customers who notify AT&amp;T in writing in compliance with the conditions for withdrawing from auto renewal are eligible for the Renewal Loyalty accelerated discount. Minimum term requirement for a Renewal Loyalty discount is a two year contract.</p> <p>Renewal Loyalty accelerated discounts are calculated as a percentage of the agreed upon MARC and will be applied as a credit to the eligible subscriber's bill. Renewal Loyalty accelerated discounts are applied upon subscription to Complete Link and yearly according to the following schedule. Credits will be applied to customer accounts if applicable in the 2nd, 13<sup>th</sup>, and 25<sup>th</sup> months of their term.</p> <table border="1"> <thead> <tr> <th>Term</th> <th>1 Year</th> <th>2 Year</th> <th>3 Year</th> </tr> </thead> <tbody> <tr> <td>Front Loyalty Discount</td> <td>N/A</td> <td>5%</td> <td>5%</td> </tr> <tr> <td>1<sup>st</sup> Year Loyalty Discount</td> <td>N/A</td> <td>5%</td> <td>5%</td> </tr> <tr> <td>2<sup>nd</sup> Year Loyalty Discount</td> <td>N/A</td> <td>N/A</td> <td>5%</td> </tr> </tbody> </table>	Term	1 Year	2 Year	3 Year	Front Loyalty Discount	N/A	5%	5%	1 <sup>st</sup> Year Loyalty Discount	N/A	5%	5%	2 <sup>nd</sup> Year Loyalty Discount	N/A	N/A	5%	(D) (N) (N) (N) (N)
Term	1 Year	2 Year	3 Year																
Front Loyalty Discount	N/A	5%	5%																
1 <sup>st</sup> Year Loyalty Discount	N/A	5%	5%																
2 <sup>nd</sup> Year Loyalty Discount	N/A	N/A	5%																
		<p><b>Promotion Restrictions/Eligibility Requirements</b></p> <p>The Promotion is available to business customers on a per customer billing account number ("BTN") basis to new or existing customers who subscribe to services reported by AT&amp;T as regulated in accordance with the FCC's Part 32 Uniform System of Accounts (Regulated Services), and who are billed by for all their BTNs an aggregate monthly billing amount of a minimum of \$500 per year. The promotion is not transferable or assignable.</p> <p>BTNs that include Regulated Services pursuant to Contract Service Arrangements (CSAs) or other AT&amp;T programs or promotions are not eligible for enrollment in the Promotion.</p> <p>CompleteLink is offered under a one year, two year or three year term. Customers must select one of the offered MARC levels and must sign a Confirmation of Service Order to indicate their selections. A customer may increase their MARC level at any time without assessment of early termination charges. To increase a MARC, the customer must also commit to a new term. A decrease of the MARC level during the term is deemed to be a termination of the service and early termination charges are applicable unless the customer qualifies for a Business Downturn MARC Downgrade.</p> <p>The Term of this offer will begin on the date all Billing Account Telephone Numbers ("BTNs") listed on Attachment B are entered into the AT&amp;T billing system ("Commencement Date") and will continue for the Term Length specified in Attachment A (the "Term"). Unless otherwise agreed to by the parties in writing prior to the term.</p>	(N) (N) (N) (N) (N) (N) (N) (N)																

BELLSOUTH  
TELECOMMUNICATIONS, INC.  
FLORIDA  
ISSUED: November 10, 2008  
BY: Marshall M. Criser III, President -FL  
Miami, Florida

EFFECTIVE: November 11, 2008

## A2. GENERAL REGULATIONS

### A2.10 Special Promotions (Cont'd)

#### A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period Authority
AT&T Florida Service Territory- From Central Offices Where services are available	AT&T CompleteLink (Cont'd)	Contributory Services are those services whose revenue is counted towards the achievement of Customer's selected minimum annual revenue commitment (MARC). Services contributing towards the MARC include all AT&T regulated services. Revenue from the following services are not included as Contributory Services: SMARTPath, E-911 Services, MetroEthernet, Voice Mail, Inside Wiring, taxes, late payment charges, charges billed pursuant to Federal or State Access Service Tariffs, and charges collected on behalf of cities, municipalities or other governmental entities ( including, but not limited to surcharges for 911 services, end user common line surcharges, non-regulated entities, 976 Service, Miami Manhole surcharge, universal service fees, and telecommunication relay service surcharge)	(N)
		Eligible Services are those services that are eligible for discounts based on achievement of a Specified MARC. MARC volume discounts are limited to the following eligible services: Individual business lines, analog trunks, Central Office features, Complete Choice for Business, and Hunting for a one year term. Hunting is not an eligible service for terms of 2 years or more. Hunting will be discounted 50% for a two year term and 100% for a three year term.	(N)
		With the exception of local exchange access service CompleteLink customers are not required to purchase any of the Contributory services.	(N)
		AT&T will send a notice to the Customer's billing address prior to the term expiration date of the CompleteLink agreement. If a customer does not commit to a new term plan or an alternate plan by the last date of the existing term plan, the customer's CompleteLink plan, discounts and rates will terminate and the customer will be billed at the prevailing tariff/price list rates.	(N)
		Eligible Win/Winback customers will receive a waiver of normally applicable service order and line connection non recurring charges associated with local access lines and or vertical services ordered at the time of the initial subscription to a CompleteLink agreement. Standard non-recurring charges as appropriate will apply to lines and features added after the initial CompleteLink order.	(N)
		Win/Winback business customers who establish service with AT&T and subscribe to a CompleteLink agreement will receive an accelerated discount that is calculated as a percentage of their agreed upon MARC and will be applied as a credit to their bill. The accelerated discounts will be applied upon subscription to CompleteLink and yearly (for terms exceeding one year) thereafter	(N)
		Customers who establish a CompleteLink agreement and later upgrade to a new length and or MARC level, or terminate their CompleteLink agreement prior to its expiration date, will forego any accelerated discounts not yet received. Customers who upgrade will retain any accelerated discounts already received and will not receive any yearly accelerated discounts based on their original CompleteLink term.	(N)
		Winning Reward customers who opt out of their contract or elect to sign up for CompleteLink within 60 days of the expiration of their Winning Rewards contract are eligible for the Renewal Loyalty accelerated discount. Minimum term requirement is two years.	(N)

BELLSOUTH  
 TELECOMMUNICATIONS, INC.  
 FLORIDA  
 ISSUED: November 10, 2008  
 BY: Marshall M. Criser III, President -FL  
 Miami, Florida

EFFECTIVE: November 11, 2008

## A2. GENERAL REGULATIONS

### A2.10 Special Promotions (Cont'd)

#### A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period Authority
AT&T Florida Service Territory- From Central Offices Where services are available	AT&T CompleteLink (Cont'd)	Existing CompleteLink customers who send a written notice to AT&T to opt out of auto renewal are eligible for the Renewal Loyalty accelerated discount as long as they renew for a minimum of two years.  If the Customer's actual billings for "Contributory Services" are less than the Customer-selected MARC, Customer will be billed an "Annual Under Utilization" charge equal to the difference between the MARC and the billings for Contributory Services during the just prior 12 month period.  In the event the customer terminates prior to the expiration of the Term, Customer shall be liable for an Early Termination charge. The Early Termination charge shall be calculated as follows:	(N)
		<ul style="list-style-type: none"> <li>50% of the MARC multiplied by the number of years remaining in the Term. If the termination includes calculation for a partial year, if the partial year relevant billings is less than Customer's MARC commitment, Customer shall pay to AT&amp;T 50% of the difference between the MARC and the actual amount of billings of Contributory Services for the same period of time.</li> </ul>	(N)
		<ul style="list-style-type: none"> <li>In addition to the Early Termination charge described above, upon an early termination, Customer shall be liable for Early Termination charges for any accelerated discount Customer received. The accelerated discount Early Termination charge shall equal 50% of the accelerated discount received, prorated for the number of months remaining under the Term. Customer's Early Termination charge liability shall be offset by the amount of any early termination charges incurred by Customer as a consequence of Customer discontinuing an AT&amp;T eligible term agreement for a Contributory Service. Early Termination charges for Accelerated Discounts shall not be offset by other early termination charges.</li> </ul>	(N)
		Termination charges may not apply under the following conditions. Each condition is at AT&T's option, at Customer's request:	(N)
		<ul style="list-style-type: none"> <li><u>Satisfaction Guarantee.</u> If within 90 days of the Commencement Date Customer may terminate without Early Termination charge liability, except if Customer had terminated another AT&amp;T toll, access or usage term plan to subscribe to this CompleteLink Plan, the Customer is not eligible for this Satisfaction Guarantee. In addition, if Customer received an accelerated discount, the amount of the accelerated discount shall be charged to Customer's Main Billed Telephone number monthly statement or final bill.</li> </ul>	(N)
		<ul style="list-style-type: none"> <li><u>MARC Downgrade Allowance for Technology Upgrade.</u> Termination liability charges will not apply if during the term of the CompleteLink agreement Customer disconnects one or more of the Contributory Services in column A and replaces the Services with the AT&amp;T service specified on the corresponding service listed in column B resulting in a 50% or greater difference between the customer's current MARC and the next lower MARC. In such an event, Customer may request to terminate the existing CompleteLink agreement without termination liability provided: a) Customer enters into a new CompleteLink agreement for a term period that is equal to or greater than the term remaining on their current agreement, and b) the MARC on the new agreement is at least the next lower CompleteLink MARC.</li> </ul>	(N)

BELLSOUTH  
 TELECOMMUNICATIONS, INC.  
 FLORIDA  
 ISSUED: November 10, 2008  
 BY: Marshall M. Criser III, President -FL  
 Miami, Florida

EFFECTIVE: November 11, 2008

**A2. GENERAL REGULATIONS**

**A2.10 Special Promotions (Cont'd)**

**A2.10.2 Descriptions (Cont'd)**

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period Authority						
AT&T Florida Service Territory- From Central Offices Where services are available	AT&T CompleteLink (Cont'd)	<p>This waiver of charges as a result of replacing column A contributory services with the corresponding column B service will be allowed only once per customer, per agreement term. CompleteLink \$500 MARC service agreements are specifically not eligible for this Downgrade Allowance.</p> <p>For purposes of the waiver, replacing a service means that the newly installed product (s) must be installed at the same customer service location (s) and in the same relative quantity (ies) as those being displaced. It is at AT&amp;T sole determination whether a product change satisfies the requirements for waiver of the termination liability under this provision.</p>	(N)  (N)						
		<table border="1"> <thead> <tr> <th data-bbox="670 800 1049 825">Column A</th> <th data-bbox="1057 800 1328 825">Column B</th> </tr> </thead> <tbody> <tr> <td data-bbox="670 827 1049 852">Analog Trunks</td> <td data-bbox="1057 827 1328 852">ISDN PRI</td> </tr> <tr> <td data-bbox="670 854 1049 879">Basic Local Access Exchange Lines</td> <td data-bbox="1057 854 1328 879">ISDN PRI</td> </tr> </tbody> </table>	Column A	Column B	Analog Trunks	ISDN PRI	Basic Local Access Exchange Lines	ISDN PRI	(N) (N) (N)
Column A	Column B								
Analog Trunks	ISDN PRI								
Basic Local Access Exchange Lines	ISDN PRI								
		<p>The following is stated as a matter of convenience and not intended to imply that the list above is not inclusive. In no event will the following product changes satisfy the conditions required for termination without liability under this provision.</p> <p>Centrex to PBX                      Centrex to ISDN PRI</p>	(N) (N) (N)						
		<p>This MARC downgrade waiver described above only applies to the termination charges applicable to the CompleteLink agreement. Termination charges may apply on those services being disconnected, and the application of those termination charges are not affected by this waiver. All the applicable recurring and non-recurring charges apply to the installation and removal of services. Products and services are subscribed separately and not as a part of the CompleteLink subscription. As a result of selecting a reduced MARC level, discounts provided under the new CompleteLink agreement may be less than those received under the higher MARC agreement (discounts for the new agreement will be those applicable to the new MARC level under the CompleteLink promotion in effect at the time the new contract is executed). The 90 day service guarantee does not apply to the new agreement.</p>	(N)						

BELLSOUTH  
 TELECOMMUNICATIONS, INC.  
 FLORIDA  
 ISSUED: November 10, 2008  
 BY: Marshall M. Criser III, President -FL  
 Miami, Florida

EFFECTIVE: November 11, 2008

**A2. GENERAL REGULATIONS**

**A2.10 Special Promotions (Cont'd)**

**A2.10.2 Descriptions (Cont'd)**

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period Authority
AT&T Florida Service Territory- From Central Offices Where services are available	AT&T CompleteLink (Cont'd)	<ul style="list-style-type: none"> <li>During the Term, Customer may terminate without liability provided: a) Customer enters into a new CompleteLink service agreement for a term period which is equal to or greater than the time remaining on the existing Term, and b) the MARC on the new agreement is equal to or greater than the MARC under the existing Term.</li> </ul>	(N)
		<p>Customers who have terminated a CompleteLink agreement for the purpose of establishing service with another carrier and who now return to AT&amp;T and sign a new CompleteLink agreement will receive a one-time waiver or refund of termination charges associated with early termination of their former CompleteLink agreement. The new term period and MARC must be greater than or equal to that of the terminated plan. Customers must not have had service disconnected for nonpayment with AT&amp;T or have any past due bills for regulated service owed to AT&amp;T, and the "Bill Name" must be the same as on the prior AT&amp;T account in order to qualify.</p>	(N)
		<p>Unless Subscriber notifies AT&amp;T in writing of its intent not to renew for another like term under the program at least sixty (60) days prior to expiration, then upon expiration of the initial term, the program agreement shall automatically renew for another term as initially selected. AT&amp;T will attempt to provide written and/or verbal reminders to subscriber of the program agreement expiration date and the automatic renewal provision prior to expiration. If subscriber does not renew the program agreement for another term or at the expiration of the renewed term, subscriber agrees to pay full month to month charges under the then effective AT&amp;T "Service Descriptions &amp; Price Lists" or AT&amp;T applicable tariffs, as the case may be for Services.</p>	(N)

BELLSOUTH  
 TELECOMMUNICATIONS, INC.  
 FLORIDA  
 ISSUED: November 10, 2008  
 BY: Marshall M. Criser III, President -FL  
 Miami, Florida

EFFECTIVE: November 11, 2008

**B2. REGULATIONS**

**B2.7 Special Promotions (Cont'd)**

**B2.7.2 Descriptions (Cont'd)**

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period Authority
AT&T Florida Service Territory- From Central Offices Where services are available	AT&T CompleteLink	CompleteLink provides business customers a monthly Total Volume Discount (TVD) on selected eligible business services. The discount is based on the customer's Minimum Annual Revenue Commitment (MARC) and Term Agreement. In addition to the TVD eligible Win and Winback customers will receive accelerated discounts, and a waiver of normally applicable service order and line connection non-recurring charges associated with local exchange access lines and or vertical services.	11/11/08 to 11/10/09

**Promotion Specifics**

Business customers will commit to a Minimum Annual Revenue Commitment (MARC) in exchange for receiving a monthly discount off their eligible services. A MARC is based on the customer's total billed revenue for Contributory Services. Customers will receive a monthly total volume discount (TVD) which will appear as a credit on their monthly bill. The TVD is based on their MARC and term. Term agreements range from 1-3 years.

MARC	TVD 1 Year	TVD 2 Year	TVD 3 Year
\$500	5%	8%	15%
\$2,500	5%	10%	20%
\$5,000	5%	10%	25%
\$10,000	5%	15%	30%
\$25,000	5%	20%	35%
\$75,000	5%	25%	40%

For hunting, the above discounts apply to hunting purchased under a 1 year term. For 2 or 3 year terms, instead of the discounts above, customers who subscribe to hunting will receive a 50% discount for a minimum 2 year term or 100% for a 3 year term.

In addition to the TVD, eligible Win and Winback customers (Win and Winback customers include business customers who have their local exchange access line service with another competitive local exchange carrier within the 9-state AT&T-South East region and who now wish to establish their local exchange service with AT&T) will receive an accelerated discount that is calculated as a percentage of their MARC. This additional discount will be applied as a credit to their bill. Win and Winback customers will receive a waiver of the normally applicable service order and line connection non-recurring charges associated with local access lines and or vertical services ordered at the time of the initial subscription to CompleteLink. The accelerated discounts will be applied upon subscription to CompleteLink and yearly (for terms exceeding one year) thereafter, according to the schedule below. Credits will be applied to customer accounts if applicable in the 2nd, 13<sup>th</sup>, and 25<sup>th</sup> months of their term.

Term	1 Year	2 Year	3 Year
Up Front Credit	5%	15%	20%
1 <sup>st</sup> Year Anniversary	N/A	10%	10%
2 <sup>nd</sup> Year Anniversary	N/A	N/A	5%

BELLSOUTH  
 TELECOMMUNICATIONS, INC.  
 FLORIDA  
 ISSUED: November 10, 2008  
 BY: Marshall M. Criser III, President -FL  
 Miami, Florida

EFFECTIVE: November 11, 2008

**B2. REGULATIONS**

**B2.7 Special Promotions (Cont'd)**

**B2.7.2 Descriptions (Cont'd)**

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period Authority																
AT&T Florida Service Territory- From Central Offices Where services are available	AT&T CompleteLink (Cont'd)	<p>Winning Rewards customers who opt out of their contract or elect to sign up for CompleteLink within 60 days of the expiration of their Winning Rewards contract are eligible for a Renewal Loyalty accelerated discount. Minimum term requirement is a two year CompleteLink contract.</p> <p>CompleteLink customers who notify AT&amp;T in writing in compliance with the conditions for withdrawing from auto renewal are eligible for the Renewal Loyalty accelerated discount. Minimum term requirement for a Renewal Loyalty discount is a two year contract.</p> <p>Renewal Loyalty accelerated discounts are calculated as a percentage of the agreed upon MARC and will be applied as a credit to the eligible subscriber's bill. Renewal Loyalty accelerated discounts are applied upon subscription to Complete Link and yearly according to the following schedule. Credits will be applied to customer accounts if applicable in the 2nd, 13<sup>th</sup>, and 25<sup>th</sup> months of their term.</p> <table border="1"> <thead> <tr> <th>Term</th> <th>1 Year</th> <th>2 Year</th> <th>3 Year</th> </tr> </thead> <tbody> <tr> <td>Front Loyalty Discount</td> <td>N/A</td> <td>5%</td> <td>5%</td> </tr> <tr> <td>1<sup>st</sup> Year Loyalty Discount</td> <td>N/A</td> <td>5%</td> <td>5%</td> </tr> <tr> <td>2<sup>nd</sup> Year Loyalty Discount</td> <td>N/A</td> <td>N/A</td> <td>5%</td> </tr> </tbody> </table>	Term	1 Year	2 Year	3 Year	Front Loyalty Discount	N/A	5%	5%	1 <sup>st</sup> Year Loyalty Discount	N/A	5%	5%	2 <sup>nd</sup> Year Loyalty Discount	N/A	N/A	5%	(N)
Term	1 Year	2 Year	3 Year																
Front Loyalty Discount	N/A	5%	5%																
1 <sup>st</sup> Year Loyalty Discount	N/A	5%	5%																
2 <sup>nd</sup> Year Loyalty Discount	N/A	N/A	5%																
		<p><b>Promotion Restrictions/Eligibility Requirements</b></p> <p>The Promotion is available to business customers on a per customer billing account number ("BTN") basis to new or existing customers who subscribe to services reported by AT&amp;T as regulated in accordance with the FCC's Part 32 Uniform System of Accounts (Regulated Services), and who are billed by for all their BTNs an aggregate monthly billing amount of a minimum of \$500 per year. The promotion is not transferable or assignable.</p> <p>BTNs that include Regulated Services pursuant to Contract Service Arrangements (CSAs) or other AT&amp;T programs or promotions are not eligible for enrollment in the Promotion.</p> <p>CompleteLink is offered under a one year, two year or three year term. Customers must select one of the offered MARC levels and must sign a Confirmation of Service Order to indicate their selections. A customer may increase their MARC level at any time without assessment of early termination charges. To increase a MARC, the customer must also commit to a new term. A decrease of the MARC level during the term is deemed to be a termination of the service and early termination charges are applicable unless the customer qualifies for a Business Downturn MARC Downgrade.</p> <p>The Term of this Offer will begin on the date all Billing Account Telephone Numbers ("BTNs") listed on Attachment B are entered into the AT&amp;T billing system ("Commencement Date") and will continue for the Term Length specified in Attachment A (the "Term"). Unless otherwise agreed to by the parties in writing prior to the term.</p>	(N)																

BELLSOUTH  
 TELECOMMUNICATIONS, INC.  
 FLORIDA  
 ISSUED: November 10, 2008  
 BY: Marshall M. Criser III, President -FL  
 Miami, Florida

EFFECTIVE: November 11, 2008

## B2. REGULATIONS

### B2.7 Special Promotions (Cont'd)

#### B2.7.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period Authority
AT&T Florida Service Territory- From Central Offices Where services are available	AT&T CompleteLink (Cont'd)	Contributory Services are those services whose revenue is counted towards the achievement of Customer's selected minimum annual revenue commitment (MARC). Services contributing towards the MARC include all AT&T regulated services. Revenue from the following services are not included as Contributory Services: SMARTPath, E-911 Services, MetroEthernet, Voice Mail, Inside Wiring, taxes, late payment charges, charges billed pursuant to Federal or State Access Service Tariffs, and charges collected on behalf of cities, municipalities or other governmental entities ( including, but not limited to surcharges for 911 services, end user common line surcharges, non-regulated entities, 976 Service, Miami Manhole surcharge, universal service fees, and telecommunication relay service surcharge)	(N)
		Eligible Services are those services that are eligible for discounts based on achievement of a Specified MARC. MARC volume discounts are limited to the following eligible services: Individual business lines, analog trunks, Central Office features, Complete Choice for Business, and Hunting for a one year term. Hunting is not an eligible service for terms of 2 years or more. Hunting will be discounted 50% for a two year term and 100% for a three year term.	(N)
		With the exception of local exchange access service CompleteLink customers are not required to purchase any of the Contributory services.	(N)
		AT&T will send a notice to the Customer's billing address prior to the term expiration date of the CompleteLink agreement. If a customer does not commit to a new term plan or an alternate plan by the last date of the existing term plan, the customer's CompleteLink plan, discounts and rates will terminate and the customer will be billed at the prevailing tariff/price list rates.	(N)
		Eligible Win/Winback customers will receive a waiver of normally applicable service order and line connection non recurring charges associated with local access lines and or vertical services ordered at the time of the initial subscription to a CompleteLink agreement. Standard non-recurring charges as appropriate will apply to lines and features added after the initial CompleteLink order.	(N)
		Win/Winback business customers who establish service with AT&T and subscribe to a CompleteLink agreement will receive an accelerated discount that is calculated as a percentage of their agreed upon MARC and will be applied as a credit to their bill. The accelerated discounts will be applied upon subscription to CompleteLink and yearly (for terms exceeding one year) thereafter	(N)
		Customers who establish a CompleteLink agreement and later upgrade to a new length and or MARC level, or terminate their CompleteLink agreement prior to its expiration date, will forego any accelerated discounts not yet received. Customers who upgrade will retain any accelerated discounts already received and will not receive any yearly accelerated discounts based on their original CompleteLink term.	(N)
		Winning Reward customers who opt out of their contract or elect to sign up for CompleteLink within 60 days of the expiration of their Winning Rewards contract are eligible for the Renewal Loyalty accelerated discount. Minimum term requirement is two years.	(N)

BELLSOUTH  
 TELECOMMUNICATIONS, INC.  
 FLORIDA  
 ISSUED: November 10, 2008  
 BY: Marshall M. Criser III, President -FL  
 Miami, Florida

EFFECTIVE: November 11, 2008

## B2. REGULATIONS

### B2.7 Special Promotions (Cont'd)

#### B2.7.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period Authority
AT&T Florida Service Territory- From Central Offices Where services are available	AT&T CompleteLink (Cont'd)	Existing CompleteLink customers who send a written notice to AT&T to opt out of auto renewal are eligible for the Renewal Loyalty accelerated discount as long as they renew for a minimum of two years.  If the Customer's actual billings for "Contributory Services" are less than the Customer-selected MARC, Customer will be billed an "Annual Under Utilization" charge equal to the difference between the MARC and the billings for Contributory Services during the just prior 12 month period.  In the event the customer terminates prior to the expiration of the Term, Customer shall be liable for an Early Termination charge. The Early Termination charge shall be calculated as follows:	(N)
		<ul style="list-style-type: none"> <li>50% of the MARC multiplied by the number of years remaining in the Term. If the termination includes calculation for a partial year, if the partial year relevant billings is less than Customer's MARC commitment, Customer shall pay to AT&amp;T 50% of the difference between the MARC and the actual amount of billings of Contributory Services for the same period of time.</li> </ul>	(N)
		<ul style="list-style-type: none"> <li>In addition to the Early Termination charge described above, upon an early termination, Customer shall be liable for Early Termination charges for any accelerated discount Customer received. The accelerated discount Early Termination charge shall equal 50% of the accelerated discount received, prorated for the number of months remaining under the Term. Customer's Early Termination charge liability shall be offset by the amount of any early termination charges incurred by Customer as a consequence of Customer discontinuing an AT&amp;T eligible term agreement for a Contributory Service. Early Termination charges for Accelerated Discounts shall not be offset by other early termination charges.</li> </ul>	(N)
		Termination charges may not apply under the following conditions. Each condition is at AT&T's option, at Customer's request:	(N)
		<ul style="list-style-type: none"> <li><u>Satisfaction Guarantee.</u> If within 90 days of the Commencement Date Customer may terminate without Early Termination charge liability, except if Customer had terminated another AT&amp;T toll, access or usage term plan to subscribe to this CompleteLink Plan, the Customer is not eligible for this Satisfaction Guarantee. In addition, if Customer received an accelerated discount, the amount of the accelerated discount shall be charged to Customer's Main Billed Telephone number monthly statement or final bill.</li> </ul>	(N)
		<ul style="list-style-type: none"> <li><u>MARC Downgrade Allowance for Technology Upgrade.</u> Termination liability charges will not apply if during the term of the CompleteLink agreement Customer disconnects one or more of the Contributory Services in column A and replaces the Services with the AT&amp;T service specified on the corresponding service listed in column B resulting in a 50% or greater difference between the customer's current MARC and the next lower MARC. In such an event, Customer may request to terminate the existing CompleteLink agreement without termination liability provided: a) Customer enters into a new CompleteLink agreement for a term period that is equal to or greater than the term remaining on their current agreement, and b) the MARC on the new agreement is at least the next lower CompleteLink MARC.</li> </ul>	(N)

BELLSOUTH  
 TELECOMMUNICATIONS, INC.  
 FLORIDA  
 ISSUED: November 10, 2008  
 BY: Marshall M. Criser III, President -FL  
 Miami, Florida

EFFECTIVE: November 11, 2008

**B2. REGULATIONS**

**B2.7 Special Promotions (Cont'd)**

**B2.7.2 Descriptions (Cont'd)**

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period Authority						
AT&T Florida Service Territory- From Central Offices Where services are available	AT&T CompleteLink (Cont'd)	<p>This waiver of charges as a result of replacing column A contributory services with the corresponding column B service will be allowed only once per customer, per agreement term. CompleteLink \$500 MARC service agreements are specifically not eligible for this Downgrade Allowance.</p> <p>For purposes of the waiver, replacing a service means that the newly installed product (s) must be installed at the same customer service location (s) and in the same relative quantity (ies) as those being displaced. It is at AT&amp;T sole determination whether a product change satisfies the requirements for waiver of the termination liability under this provision.</p>	(N)  (N)						
		<table border="1"> <thead> <tr> <th data-bbox="672 800 1049 825">Column A</th> <th data-bbox="1057 800 1326 825">Column B</th> </tr> </thead> <tbody> <tr> <td data-bbox="672 829 1049 854">Analog Trunks</td> <td data-bbox="1057 829 1326 854">ISDN PRI</td> </tr> <tr> <td data-bbox="672 858 1049 884">Basic Local Access Exchange Lines</td> <td data-bbox="1057 858 1326 884">ISDN PRI</td> </tr> </tbody> </table>	Column A	Column B	Analog Trunks	ISDN PRI	Basic Local Access Exchange Lines	ISDN PRI	(N) (N) (N)
Column A	Column B								
Analog Trunks	ISDN PRI								
Basic Local Access Exchange Lines	ISDN PRI								
		<p>The following is stated as a matter of convenience and not intended to imply that the list above is not inclusive. In no event will the following product changes satisfy the conditions required for termination without liability under this provision.</p> <p>Centrex to PBX                      Centrex to ISDN PRI</p>	(N) (N) (N)						
		<p>This MARC downgrade waiver described above only applies to the termination charges applicable to the CompleteLink agreement. Termination charges may apply on those services being disconnected, and the application of those termination charges are not affected by this waiver. All the applicable recurring and non-recurring charges apply to the installation and removal of services. Products and services are subscribed separately and not as a part of the CompleteLink subscription. As a result of selecting a reduced MARC level, discounts provided under the new CompleteLink agreement may be less than those received under the higher MARC agreement (discounts for the new agreement will be those applicable to the new MARC level under the CompleteLink promotion in effect at the time the new contract is executed). The 90 day service guarantee does not apply to the new agreement.</p>	(N)						

BELLSOUTH  
 TELECOMMUNICATIONS, INC.  
 FLORIDA  
 ISSUED: November 10, 2008  
 BY: Marshall M. Criser III, President -FL  
 Miami, Florida

EFFECTIVE: November 11, 2008

**B2. REGULATIONS**

**B2.7 Special Promotions (Cont'd)**

**B2.7.2 Descriptions (Cont'd)**

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period Authority
AT&T Florida Service Territory- From Central Offices Where services are available	AT&T CompleteLink (Cont'd)	<ul style="list-style-type: none"> <li>During the Term, Customer may terminate without liability provided: a) Customer enters into a new CompleteLink service agreement for a term period which is equal to or greater than the time remaining on the existing Term, and b) the MARC on the new agreement is equal to or greater than the MARC under the existing Term.</li> </ul>	(N)
		<p>Customers who have terminated a CompleteLink agreement for the purpose of establishing service with another carrier and who now return to AT&amp;T and sign a new CompleteLink agreement will receive a one-time waiver or refund of termination charges associated with early termination of their former CompleteLink agreement. The new term period and MARC must be greater than or equal to that of the terminated plan. Customers must not have had service disconnected for nonpayment with AT&amp;T or have any past due bills for regulated service owed to AT&amp;T, and the "Bill Name" must be the same as on the prior AT&amp;T account in order to qualify.</p>	(N)
		<p>Unless Subscriber notifies AT&amp;T in writing of its intent not to renew for another like term under the program at least sixty (60) days prior to expiration, then upon expiration of the initial term, the program agreement shall automatically renew for another term as initially selected. AT&amp;T will attempt to provide written and/or verbal reminders to subscriber of the program agreement expiration date and the automatic renewal provision prior to expiration. If subscriber does not renew the program agreement for another term or at the expiration of the renewed term, subscriber agrees to pay full month to month charges under the then effective AT&amp;T "Service Descriptions &amp; Price Lists" or AT&amp;T applicable tariffs, as the case may be for Services.</p>	(N)

**A2. GENERAL REGULATIONS**

**A2.10 Special Promotions (Cont'd)**

**A2.10.2 Descriptions (Cont'd)**

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period Authority
<del>(DELETED)</del>	<del>(DELETED)</del>		
BellSouth's Service Territory -- From Central Office where services are available	BellSouth Business EZ-Choice	This promotion will be available for new or existing BellSouth customers located in the BellSouth region in all States where service is available. The EZ-Choice promotion offers monthly rewards to business customers who meet specific eligibility requirements. This Promotion will be used to stem competitive line loss and drive growth of new revenues in Large Business by making available special offers on the following services: BellSouth Long Distance BellSouth Fast Access DSL BellSouth Dedicated Internet Access (DIA) Cingular Wireless	05/15/06 to 12/31/06
		This promotion will be available to new or existing customers who bill between nine hundred dollars (\$900.00) and four hundred and five thousand dollars (\$405,000) per year in eligible regulated revenue only. The customer may choose a twenty-four (24) or thirty-six (36) month term.	(N)
		Program Elements:	(N)
		Monthly Rewards will appear within one (1) to two (2) billing cycles after the term agreement has been signed and implemented. Applicable taxes and fees will be based on the full retail price of all products and services that are billed.	(N)
		During the term of the agreement the customer will receive rewards in accordance with one (1) of the two (2) options available below:	(N)
		Option A -- Benefits are as follows: Twenty-four (24) Month Term = fifteen percent (15%) discount off monthly eligible TBR; Seventy-five percent (75%) off Hunting charges.	(N)
		Option B -- Benefits are as follows: Thirty-six (36) Month Term = twenty percent (20%) discount off monthly eligible TBR; One hundred percent (100%) of Hunting charges.	(N)
		Products included in the promotion are: 1FB Business Lines and their equivalent, Business Plus, PBX trunks, Hunting and Custom Calling Features.	(N)
		This offer excludes certain products identified below: all 911 Regulated or Deregulated products & surcharges; non state tariffed charges, other fees, taxes, late payment charges, charges billed pursuant to federal or state access service, any FCC Related charges will not be included in qualifying revenue under this program or entitled to benefits for the related revenues.	(N)
		The EZ-Choice promotion may only be combined with the following offer: BellSouth Business EZ Start Promotion	(N) (N)

All AT&T and BellSouth marks contained herein and as set forth in the trademarks and service marks section of the BellSouth Tariff are owned by AT&T Intellectual Property or AT&T affiliated companies.

All BellSouth marks contained herein and as set forth in the trademarks and service marks section of this Tariff are owned by BellSouth Intellectual Property Corporation.

ISSUED: November 10, 2008~~ISSUED: April 28, 2006~~  
 BY: Marshall M. Criser III, President -FL  
 Miami, Florida

EFFECTIVE: November 11, 2008~~EFFECTIVE: May 15, 2006~~

AT&T Florida      AT&T CompleteLink  
Service Territory-  
From Central Offices  
Where services are  
available

CompleteLink provides business customers a monthly Total Volume Discount (TVD) on selected eligible business services. The discount is based on the customer's Minimum Annual Revenue Commitment (MARC) and Term Agreement. In addition to the TVD eligible Win and Winback customers will receive accelerated discounts, and a waiver of normally applicable service order and line connection non-recurring charges associated with local exchange access lines and or vertical services.

11/11/08      To  
11/10/09

**Promotion Specifics**

Business customers will commit to a Minimum Annual Revenue Commitment (MARC) in exchange for receiving a monthly discount off their eligible services. A MARC is based on the customer's total billed revenue for Contributory Services. Customers will receive a monthly total volume discount (TVD) which will appear as a credit on their monthly bill. The TVD is based on their MARC and term. Term agreements range from 1-3 years.

<u>MARC</u>	<u>TVD 1 Year</u>	<u>TVD 2 Year</u>	<u>TVD 3 Year</u>
<u>\$500</u>	<u>5%</u>	<u>8%</u>	<u>15%</u>
<u>\$2,500</u>	<u>5%</u>	<u>10%</u>	<u>20%</u>
<u>\$5,000</u>	<u>5%</u>	<u>10%</u>	<u>25%</u>
<u>\$10,000</u>	<u>5%</u>	<u>15%</u>	<u>30%</u>
<u>\$25,000</u>	<u>5%</u>	<u>20%</u>	<u>35%</u>
<u>\$75,000</u>	<u>5%</u>	<u>25%</u>	<u>40%</u>

For hunting, the above discounts apply to hunting purchased under a 1 year term. For 2 or 3 year terms, instead of the discounts above, customers who subscribe to hunting will receive a 50% discount for a minimum 2 year term or 100% for a 3 year term.

For hunting, the above discounts apply to hunting purchased under a 1 year term. For 2 or 3 year terms, instead of the discounts above, customers who subscribe to hunting will receive a 50% discount for a minimum 2 year term or 100% for a 3 year term.

In addition to the TVD, eligible Win and Winback customers (Win and Winback customers include business customers who have their local exchange access line service with another competitive local exchange carrier within the 9-state AT&T-South East region and who now wish to establish their local exchange service with AT&T) will receive an accelerated discount that is calculated as a percentage of their MARC. This additional discount will be applied as a credit to their bill. Win and Winback customers will receive a waiver of the normally applicable service order and line connection non-recurring charges associated with local access lines and or vertical services ordered at the time of the initial subscription to CompleteLink. The accelerated discounts will be applied upon subscription to CompleteLink and yearly (for terms exceeding one year) thereafter, according to the schedule below. Credits will be applied to customer accounts if applicable in the 2nd, 13<sup>th</sup>, and 25<sup>th</sup> months of their term.

<u>Term</u>	<u>1 Year</u>	<u>2 Year</u>	<u>3 Year</u>
<u>Up Front Credit</u>	<u>5%</u>	<u>15%</u>	<u>20%</u>
<u>1<sup>st</sup> Year Anniversary</u>	<u>N/A</u>	<u>10%</u>	<u>10%</u>
<u>2<sup>nd</sup> Year Anniversary</u>	<u>N/A</u>	<u>N/A</u>	<u>5%</u>

All AT&T and BellSouth marks contained herein and as set forth in the trademarks and service marks section of the BellSouth Tariff are owned by AT&T Intellectual Property or AT&T affiliated companies.

All BellSouth marks contained herein and as set forth in the trademarks and service marks section of this Tariff are owned by BellSouth Intellectual Property Corporation.

BELLSOUTH  
~~33.1~~  
TELECOMMUNICATIONS, INC.  
FLORIDA

GENERAL SUBSCRIBER SERVICE TARIFF ~~Third Revised Page 33.1~~~~Second Revised Page~~

~~Cancels Second Revised Page 33.1~~~~Cancels First Revised Page 33.1~~

~~ISSUED: November 10, 2008~~~~ISSUED: April 28, 2006~~

~~EFFECTIVE: November 11, 2008~~~~EFFECTIVE: May 15, 2006~~

BY: Marshall M. Criser III, President -FL  
Miami, Florida

All AT&T and BellSouth marks contained herein and as set forth in the trademarks and service marks section of the BellSouth Tariff are owned by AT&T Intellectual Property or AT&T affiliated companies.

All BellSouth marks contained herein and as set forth in the trademarks and service marks section of this Tariff are owned by BellSouth Intellectual Property Corporation.



ISSUED: November 10, 2008~~ISSUED: April 28, 2006~~  
 BY: Marshall M. Criser III, President -FL  
 Miami, Florida

EFFECTIVE: November 11, 2008~~EFFECTIVE: May 15, 2006~~

AT&T Florida      AT&T CompleteLink  
Service Territory-    (Cont'd)  
From Central Offices  
Where services are  
available

CompleteLink customers who notify AT&T in writing in compliance with the conditions for withdrawing from auto renewal are eligible for the Renewal Loyalty accelerated discount. Minimum term requirement for a Renewal Loyalty discount is a two year contract. (N)

Renewal Loyalty accelerated discounts are calculated as a percentage of the agreed upon MARC and will be applied as a credit to the eligible subscriber's bill. Renewal Loyalty accelerated discounts are applied upon subscription to Complete Link and yearly according to the following schedule. Credits will be applied to customer accounts if applicable in the 2nd, 13<sup>th</sup>, and 25<sup>th</sup> months of their term. (N)

<u>Term</u>	<u>1 Year</u>	<u>2 Year</u>	<u>3 Year</u>
<u>Front Loyalty Discount</u>	<u>N/A</u>	<u>5%</u>	<u>5%</u>
<u>1<sup>st</sup> Year Loyalty Discount</u>	<u>N/A</u>	<u>5%</u>	<u>5%</u>
<u>2<sup>nd</sup> Year Loyalty Discount</u>	<u>N/A</u>	<u>N/A</u>	<u>5%</u>

**Promotion Restrictions/Eligibility Requirements** (N)

The Promotion is available to business customers on a per customer billing account number ("BTN") basis to new or existing customers who subscribe to services reported by AT&T as regulated in accordance with the FCC's Part 32 Uniform System of Accounts (Regulated Services), and who are billed by for all their BTNs an aggregate monthly billing amount of a minimum of \$500 per year. The promotion is not transferable or assignable. (N)

BTNs that include Regulated Services pursuant to Contract Service Arrangements (CSAs) or other AT&T programs or promotions are not eligible for enrollment in the Promotion. (N)

CompleteLink is offered under a one year, two year or three year term. Customers must select one of the offered MARC levels and must sign a Confirmation of Service Order to indicate their selections. A customer may increase their MARC level at any time without assessment of early termination charges. To increase a MARC, the customer must also commit to a new term. A decrease of the MARC level during the term is deemed to be a termination of the service and early termination charges are applicable unless the customer qualifies for a Business Downturn MARC Downgrade. (N)

The Term of this offer will begin on the date all Billing Account Telephone Numbers ("BTNs") listed on Attachment B are entered into the AT&T billing system ("Commencement Date") and will continue for the Term Length specified in Attachment A (the "Term"). Unless otherwise agreed to by the parties in writing prior to the term. (N)

**A2. GENERAL REGULATIONS**

**A2.10 Special Promotions (Cont'd)**

**A2.10.2 Descriptions (Cont'd)**

A. The following promotions are on file with the Commission: (Cont'd)

<u>Area of Promotion</u>	<u>Service</u>	<u>Charges Waived</u>	<u>Period Authority</u>
<u>AT&amp;T Florida</u> <u>Service Territory-</u> <u>From Central Offices</u> <u>Where services are</u> <u>available</u>	<u>AT&amp;T CompleteLink</u> <u>(Cont'd)</u>	<u>Contributory Services are those services whose revenue is counted towards the achievement of Customer's selected minimum annual revenue commitment (MARC). Services contributing towards the MARC include all AT&amp;T regulated services. Revenue from the following services are not included as Contributory Services: SMARTPath, E-911 Services, MetroEthernet, Voice Mail, Inside Wiring, taxes, late payment charges, charges billed pursuant to Federal or State Access Service Tariffs, and charges collected on behalf of cities, municipalities or other governmental entities (including, but not limited to surcharges for 911 services, end user common line surcharges, non-regulated entities, 976 Service, Miami Manhole surcharge, universal service fees, and telecommunication relay service surcharge)</u>	(N)
		<u>Eligible Services are those services that are eligible for discounts based on achievement of a Specified MARC. MARC volume discounts are limited to the following eligible services: Individual business lines, analog trunks, Central Office features, Complete Choice for Business, and Hunting for a one year term. Hunting is not an eligible service for terms of 2 years or more. Hunting will be discounted 50% for a two year term and 100% for a three year term.</u>	(N)
		<u>With the exception of local exchange access service CompleteLink customers are not required to purchase any of the Contributory services.</u>	(N)
		<u>AT&amp;T will send a notice to the Customer's billing address prior to the term expiration date of the CompleteLink agreement. If a customer does not commit to a new term plan or an alternate plan by the last date of the existing term plan, the customer's CompleteLink plan, discounts and rates will terminate and the customer will be billed at the prevailing tariff/price list rates.</u>	(N)
		<u>Eligible Win/Winback customers will receive a waiver of normally applicable service order and line connection non recurring charges associated with local access lines and or vertical services ordered at the time of the initial subscription to a CompleteLink agreement. Standard non-recurring charges as appropriate will apply to lines and features added after the initial CompleteLink order.</u>	(N)
		<u>Win/Winback business customers who establish service with AT&amp;T and subscribe to a CompleteLink agreement will receive an accelerated discount that is calculated as a percentage of their agreed upon MARC and will be applied as a credit to their bill. The accelerated discounts will be applied upon subscription to CompleteLink and yearly (for terms exceeding one year) thereafter</u>	(N)
		<u>Customers who establish a CompleteLink agreement and later upgrade to a new length and or MARC level, or terminate their CompleteLink agreement prior to its expiration date, will forego any accelerated discounts not yet received. Customers who upgrade will retain any accelerated discounts already received and will not receive any yearly accelerated discounts based on their original CompleteLink term.</u>	(N)
		<u>Winning Reward customers who opt out of their contract or elect to sign up for CompleteLink within 60 days of the expiration of their Winning Rewards contract are eligible for the Renewal Loyalty accelerated discount. Minimum term requirement is two years.</u>	(N)

**A2. GENERAL REGULATIONS**

**A2.10 Special Promotions (Cont'd)**

**A2.10.2 Descriptions (Cont'd)**

A. The following promotions are on file with the Commission: (Cont'd)

<u>Area of Promotion</u>	<u>Service</u>	<u>Charges Waived</u>	<u>Period Authority</u>
AT&T Florida	AT&T	Existing CompleteLink customers who send a written notice to AT&T to opt out of auto renewal are eligible for the Renewal Loyalty accelerated discount as long as they renew for a minimum of two years.	(N)
Service Territory- From Central Offices Where services are available	CompleteLink (Cont'd)	If the Customer's actual billings for "Contributory Services" are less than the Customer-selected MARC, Customer will be billed an "Annual Under Utilization" charge equal to the difference between the MARC and the billings for Contributory Services during the just prior 12 month period.	(N)
		In the event the customer terminates prior to the expiration of the Term, Customer shall be liable for an Early Termination charge. The Early Termination charge shall be calculated as follows:	(N)
		<ul style="list-style-type: none"> <li>50% of the MARC multiplied by the number of years remaining in the Term. If the termination includes calculation for a partial year, if the partial year relevant billings is less than Customer's MARC commitment, Customer shall pay to AT&amp;T 50% of the difference between the MARC and the actual amount of billings of Contributory Services for the same period of time.</li> <li>In addition to the Early Termination charge described above, upon an early termination, Customer shall be liable for Early Termination charges for any accelerated discount Customer received. The accelerated discount Early Termination charge shall equal 50% of the accelerated discount received, prorated for the number of months remaining under the Term. Customer's Early Termination charge liability shall be offset by the amount of any early termination charges incurred by Customer as a consequence of Customer discontinuing an AT&amp;T eligible term agreement for a Contributory Service. Early Termination charges for Accelerated Discounts shall not be offset by other early termination charges.</li> </ul>	(N)
		Termination charges may not apply under the following conditions. Each condition is at AT&T's option, at Customer's request:	(N)
		<ul style="list-style-type: none"> <li>Satisfaction Guarantee. If within 90 days of the Commencement Date Customer may terminate without Early Termination charge liability, except if Customer had terminated another AT&amp;T toll, access or usage term plan to subscribe to this CompleteLink Plan, the Customer is not eligible for this Satisfaction Guarantee. In addition, if Customer received an accelerated discount, the amount of the accelerated discount shall be charged to Customer's Main Billed Telephone number monthly statement or final bill.</li> <li>MARC Downgrade Allowance for Technology Upgrade. Termination liability charges will not apply if during the term of the CompleteLink agreement Customer disconnects one or more of the Contributory Services in column A and replaces the Services with the AT&amp;T service specified on the corresponding service listed in column B resulting in a 50% or greater difference between the customer's current MARC and the next lower MARC. In such an event, Customer may request to terminate the existing CompleteLink agreement without termination liability provided: a) Customer enters into a new CompleteLink agreement for a term period that is equal to or greater than the term remaining on their current agreement, and b) the MARC on the new agreement is at least the next lower CompleteLink MARC.</li> </ul>	(N)

**A2. GENERAL REGULATIONS**

**A2.10 Special Promotions (Cont'd)**

**A2.10.2 Descriptions (Cont'd)**

A. The following promotions are on file with the Commission: (Cont'd)

<u>Area of Promotion</u>	<u>Service</u>	<u>Charges Waived</u>	<u>Period Authority</u>						
<u>AT&amp;T Florida</u>	<u>AT&amp;T CompleteLink</u>	<u>This waiver of charges as a result of replacing column A contributory services with the corresponding column B service will be allowed only once per customer, per agreement term. CompleteLink \$500 MARC service agreements are specifically not eligible for this Downgrade Allowance.</u>	(N)						
<u>Service Territory- From Central Offices Where services are available</u>	<u>(Cont'd)</u>	<u>For purposes of the waiver, replacing a service means that the newly installed product (s) must be installed at the same customer service location (s) and in the same relative quantity (ies) as those being displaced. It is at AT&amp;T sole determination whether a product change satisfies the requirements for waiver of the termination liability under this provision.</u>	(N)						
		<table border="1"> <thead> <tr> <th><u>Column A</u></th> <th><u>Column B</u></th> </tr> </thead> <tbody> <tr> <td><u>Analog Trunks</u></td> <td><u>ISDN PRI</u></td> </tr> <tr> <td><u>Basic Local Access Exchange Lines</u></td> <td><u>ISDN PRI</u></td> </tr> </tbody> </table>	<u>Column A</u>	<u>Column B</u>	<u>Analog Trunks</u>	<u>ISDN PRI</u>	<u>Basic Local Access Exchange Lines</u>	<u>ISDN PRI</u>	(N) (N) (N)
<u>Column A</u>	<u>Column B</u>								
<u>Analog Trunks</u>	<u>ISDN PRI</u>								
<u>Basic Local Access Exchange Lines</u>	<u>ISDN PRI</u>								
		<u>The following is stated as a matter of convenience and not intended to imply that the list above is not inclusive. In no event will the following product changes satisfy the conditions required for termination without liability under this provision.</u>	(N)						
		<u>Centrex to PBX</u>	(N)						
		<u>Centrex to ISDN PRI</u>	(N)						
		<u>This MARC downgrade waiver described above only applies to the termination charges applicable to the CompleteLink agreement. Termination charges may apply on those services being disconnected, and the application of those termination charges are not affected by this waiver. All the applicable recurring and non-recurring charges apply to the installation and removal of services. Products and services are subscribed separately and not as a part of the CompleteLink subscription. As a result of selecting a reduced MARC level, discounts provided under the new CompleteLink agreement may be less than those received under the higher MARC agreement (discounts for the new agreement will be those applicable to the new MARC level under the CompleteLink promotion in effect at the time the new contract is executed). The 90 day service guarantee does not apply to the new agreement.</u>	(N)						

**A2. GENERAL REGULATIONS**

**A2.10 Special Promotions (Cont'd)**

**A2.10.2 Descriptions (Cont'd)**

**A.** The following promotions are on file with the Commission: (Cont'd)

<u>Area of Promotion</u>	<u>Service</u>	<u>Charges Waived</u>	<u>Period Authority</u>
<u>AT&amp;T Florida Service Territory- From Central Offices Where services are available</u>	<u>AT&amp;T CompleteLink (Cont'd)</u>	<ul style="list-style-type: none"> <li><u>During the Term, Customer may terminate without liability provided: a) Customer enters into a new CompleteLink service agreement for a term period which is equal to or greater than the time remaining on the existing Term, and b) the MARC on the new agreement is equal to or greater than the MARC under the existing Term.</u></li> </ul>	(N)
		<u>Customers who have terminated a CompleteLink agreement for the purpose of establishing service with another carrier and who now return to AT&amp;T and sign a new CompleteLink agreement will receive a one-time waiver or refund of termination charges associated with early termination of their former CompleteLink agreement. The new term period and MARC must be greater than or equal to that of the terminated plan. Customers must not have had service disconnected for nonpayment with AT&amp;T or have any past due bills for regulated service owed to AT&amp;T, and the "Bill Name" must be the same as on the prior AT&amp;T account in order to qualify.</u>	(N)
		<u>Unless Subscriber notifies AT&amp;T in writing of its intent not to renew for another like term under the program at least sixty (60) days prior to expiration, then upon expiration of the initial term, the program agreement shall automatically renew for another term as initially selected. AT&amp;T will attempt to provide written and/or verbal reminders to subscriber of the program agreement expiration date and the automatic renewal provision prior to expiration. If subscriber does not renew the program agreement for another term or at the expiration of the renewed term, subscriber agrees to pay full month to month charges under the then effective AT&amp;T "Service Descriptions &amp; Price Lists" or AT&amp;T applicable tariffs, as the case may be for Services.</u>	(N)

**B2. REGULATIONS**

**B2.7 Special Promotions (Cont'd)**

**B2.7.2 Descriptions (Cont'd)**

**A.** The following promotions are on file with the Commission: (Cont'd)

<u>Area of Promotion</u>	<u>Service</u>	<u>Charges Waived</u>	<u>Period</u> <u>Authority</u>	
<u>AT&amp;T Florida</u> <u>Service Territory-</u> <u>From Central Offices</u> <u>Where services are</u> <u>available</u>	<u>AT&amp;T CompleteLink</u>	<u>CompleteLink provides business customers a monthly Total Volume Discount (TVD) on selected eligible business services. The discount is based on the customer's Minimum Annual Revenue Commitment (MARC) and Term Agreement. In addition to the TVD eligible Win and Winback customers will receive accelerated discounts, and a waiver of normally applicable service order and line connection non-recurring charges associated with local exchange access lines and or vertical services.</u>	<u>11/11/08</u>  <u>to</u> <u>11/10/09</u>	(N)

**Promotion Specifics**

Business customers will commit to a Minimum Annual Revenue Commitment (MARC) in exchange for receiving a monthly discount off their eligible services. A MARC is based on the customer's total billed revenue for Contributory Services. Customers will receive a monthly total volume discount (TVD) which will appear as a credit on their monthly bill. The TVD is based on their MARC and term. Term agreements range from 1-3 years.

<u>MARC</u>	<u>TVD 1 Year</u>	<u>TVD 2 Year</u>	<u>TVD 3 Year</u>
<u>\$500</u>	<u>5%</u>	<u>8%</u>	<u>15%</u>
<u>\$2,500</u>	<u>5%</u>	<u>10%</u>	<u>20%</u>
<u>\$5,000</u>	<u>5%</u>	<u>10%</u>	<u>25%</u>
<u>\$10,000</u>	<u>5%</u>	<u>15%</u>	<u>30%</u>
<u>\$25,000</u>	<u>5%</u>	<u>20%</u>	<u>35%</u>
<u>\$75,000</u>	<u>5%</u>	<u>25%</u>	<u>40%</u>

For hunting, the above discounts apply to hunting purchased under a 1 year term. For 2 or 3 year terms, instead of the discounts above, customers who subscribe to hunting will receive a 50% discount for a minimum 2 year term or 100% for a 3 year term.

In addition to the TVD, eligible Win and Winback customers (Win and Winback customers include business customers who have their local exchange access line service with another competitive local exchange carrier within the 9-state AT&T-South East region and who now wish to establish their local exchange service with AT&T) will receive an accelerated discount that is calculated as a percentage of their MARC. This additional discount will be applied as a credit to their bill. Win and Winback customers will receive a waiver of the normally applicable service order and line connection non-recurring charges associated with local access lines and or vertical services ordered at the time of the initial subscription to CompleteLink. The accelerated discounts will be applied upon subscription to CompleteLink and yearly (for terms exceeding one year) thereafter, according to the schedule below. Credits will be applied to customer accounts if applicable in the 2nd, 13<sup>th</sup>, and 25<sup>th</sup> months of their term.

<u>Term</u>	<u>1 Year</u>	<u>2 Year</u>	<u>3 Year</u>
<u>Up Front Credit</u>	<u>5%</u>	<u>15%</u>	<u>20%</u>
<u>1<sup>st</sup> Year Anniversary</u>	<u>N/A</u>	<u>10%</u>	<u>10%</u>
<u>2<sup>nd</sup> Year Anniversary</u>	<u>N/A</u>	<u>N/A</u>	<u>5%</u>

**B2. REGULATIONS**

**B2.7 Special Promotions (Cont'd)**

**B2.7.2 Descriptions (Cont'd)**

A. The following promotions are on file with the Commission: (Cont'd)

<u>Area of Promotion</u>	<u>Service</u>	<u>Charges Waived</u>	<u>Period Authority</u>																
AT&T Florida Service Territory- From Central Offices Where services are available	AT&T CompleteLink (Cont'd)	Winning Rewards customers who opt out of their contract or elect to sign up for CompleteLink within 60 days of the expiration of their Winning Rewards contract are eligible for a Renewal Loyalty accelerated discount. Minimum term requirement is a two year CompleteLink contract.  CompleteLink customers who notify AT&T in writing in compliance with the conditions for withdrawing from auto renewal are eligible for the Renewal Loyalty accelerated discount. Minimum term requirement for a Renewal Loyalty discount is a two year contract.  Renewal Loyalty accelerated discounts are calculated as a percentage of the agreed upon MARC and will be applied as a credit to the eligible subscriber's bill. Renewal Loyalty accelerated discounts are applied upon subscription to Complete Link and yearly according to the following schedule. Credits will be applied to customer accounts if applicable in the 2nd, 13 <sup>th</sup> , and 25 <sup>th</sup> months of their term.	(N) (N) (N) (N)																
		<table border="1"> <thead> <tr> <th><u>Term</u></th> <th><u>1 Year</u></th> <th><u>2 Year</u></th> <th><u>3 Year</u></th> </tr> </thead> <tbody> <tr> <td>Front Loyalty Discount</td> <td>N/A</td> <td>5%</td> <td>5%</td> </tr> <tr> <td>1<sup>st</sup> Year Loyalty Discount</td> <td>N/A</td> <td>5%</td> <td>5%</td> </tr> <tr> <td>2<sup>nd</sup> Year Loyalty Discount</td> <td>N/A</td> <td>N/A</td> <td>5%</td> </tr> </tbody> </table>	<u>Term</u>	<u>1 Year</u>	<u>2 Year</u>	<u>3 Year</u>	Front Loyalty Discount	N/A	5%	5%	1 <sup>st</sup> Year Loyalty Discount	N/A	5%	5%	2 <sup>nd</sup> Year Loyalty Discount	N/A	N/A	5%	(N) (N) (N) (N)
<u>Term</u>	<u>1 Year</u>	<u>2 Year</u>	<u>3 Year</u>																
Front Loyalty Discount	N/A	5%	5%																
1 <sup>st</sup> Year Loyalty Discount	N/A	5%	5%																
2 <sup>nd</sup> Year Loyalty Discount	N/A	N/A	5%																
		<b><u>Promotion Restrictions/Eligibility Requirements</u></b> The Promotion is available to business customers on a per customer billing account number ("BTN") basis to new or existing customers who subscribe to services reported by AT&T as regulated in accordance with the FCC's Part 32 Uniform System of Accounts (Regulated Services), and who are billed by for all their BTNs an aggregate monthly billing amount of a minimum of \$500 per year. The promotion is not transferable or assignable.	(N) (N)																
		BTNs that include Regulated Services pursuant to Contract Service Arrangements (CSAs) or other AT&T programs or promotions are not eligible for enrollment in the Promotion.	(N)																
		CompleteLink is offered under a one year, two year or three year term. Customers must select one of the offered MARC levels and must sign a Confirmation of Service Order to indicate their selections. A customer may increase their MARC level at any time without assessment of early termination charges. To increase a MARC, the customer must also commit to a new term. A decrease of the MARC level during the term is deemed to be a termination of the service and early termination charges are applicable unless the customer qualifies for a Business Downturn MARC Downgrade.	(N)																
		The Term of this offer will begin on the date all Billing Account Telephone Numbers ("BTNs") listed on Attachment B are entered into the AT&T billing system ("Commencement Date") and will continue for the Term Length specified in Attachment A (the "Term"). Unless otherwise agreed to by the parties in writing prior to the term.	(N)																

**B2. REGULATIONS**

**B2.7 Special Promotions (Cont'd)**

**B2.7.2 Descriptions (Cont'd)**

**A.** The following promotions are on file with the Commission: (Cont'd)

<u>Area of Promotion</u>	<u>Service</u>	<u>Charges Waived</u>	<u>Period Authority</u>
<u>AT&amp;T Florida</u> <u>Service Territory-</u> <u>From Central Offices</u> <u>Where services are</u> <u>available</u>	<u>AT&amp;T CompleteLink</u> <u>(Cont'd)</u>	<u>Contributory Services are those services whose revenue is counted towards the achievement of Customer's selected minimum annual revenue commitment (MARC). Services contributing towards the MARC include all AT&amp;T regulated services. Revenue from the following services are not included as Contributory Services: SMARTPath, E-911 Services, MetroEthernet, Voice Mail, Inside Wiring, taxes, late payment charges, charges billed pursuant to Federal or State Access Service Tariffs, and charges collected on behalf of cities, municipalities or other governmental entities (including, but not limited to surcharges for 911 services, end user common line surcharges, non-regulated entities, 976 Service, Miami Manhole surcharge, universal service fees, and telecommunication relay service surcharge)</u>	(N)
		<u>Eligible Services are those services that are eligible for discounts based on achievement of a Specified MARC. MARC volume discounts are limited to the following eligible services: Individual business lines, analog trunks, Central Office features, Complete Choice for Business, and Hunting for a one year term. Hunting is not an eligible service for terms of 2 years or more. Hunting will be discounted 50% for a two year term and 100% for a three year term.</u>	(N)
		<u>With the exception of local exchange access service CompleteLink customers are not required to purchase any of the Contributory services.</u>	(N)
		<u>AT&amp;T will send a notice to the Customer's billing address prior to the term expiration date of the CompleteLink agreement. If a customer does not commit to a new term plan or an alternate plan by the last date of the existing term plan, the customer's CompleteLink plan, discounts and rates will terminate and the customer will be billed at the prevailing tariff/price list rates.</u>	(N)
		<u>Eligible Win/Winback customers will receive a waiver of normally applicable service order and line connection non recurring charges associated with local access lines and or vertical services ordered at the time of the initial subscription to a CompleteLink agreement. Standard non-recurring charges as appropriate will apply to lines and features added after the initial CompleteLink order.</u>	(N)
		<u>Win/Winback business customers who establish service with AT&amp;T and subscribe to a CompleteLink agreement will receive an accelerated discount that is calculated as a percentage of their agreed upon MARC and will be applied as a credit to their bill. The accelerated discounts will be applied upon subscription to CompleteLink and yearly (for terms exceeding one year) thereafter</u>	(N)
		<u>Customers who establish a CompleteLink agreement and later upgrade to a new length and or MARC level, or terminate their CompleteLink agreement prior to its expiration date, will forego any accelerated discounts not yet received. Customers who upgrade will retain any accelerated discounts already received and will not receive any yearly accelerated discounts based on their original CompleteLink term.</u>	(N)
		<u>Winning Reward customers who opt out of their contract or elect to sign up for CompleteLink within 60 days of the expiration of their Winning Rewards contract are eligible for the Renewal Loyalty accelerated discount. Minimum term requirement is two years.</u>	(N)

**B2. REGULATIONS**

**B2.7 Special Promotions (Cont'd)**

**B2.7.2 Descriptions (Cont'd)**

**A.** The following promotions are on file with the Commission: (Cont'd)

<u>Area of Promotion</u>	<u>Service</u>	<u>Charges Waived</u>	<u>Period Authority</u>
<u>AT&amp;T Florida</u>	<u>AT&amp;T</u>	<u>Existing CompleteLink customers who send a written notice to AT&amp;T to opt out of auto renewal are eligible for the Renewal Loyalty accelerated discount as long as they renew for a minimum of two years.</u>	(N)
<u>Service Territory- From Central Offices Where services are available</u>	<u>CompleteLink (Cont'd)</u>	<u>If the Customer's actual billings for "Contributory Services" are less than the Customer-selected MARC, Customer will be billed an "Annual Under Utilization" charge equal to the difference between the MARC and the billings for Contributory Services during the just prior 12 month period.</u>	(N)
		<u>In the event the customer terminates prior to the expiration of the Term, Customer shall be liable for an Early Termination charge. The Early Termination charge shall be calculated as follows:</u>	(N)
		<ul style="list-style-type: none"> <li><u>50% of the MARC multiplied by the number of years remaining in the Term . If the termination includes calculation for a partial year, if the partial year relevant billings is less than Customer's MARC commitment, Customer shall pay to AT&amp;T 50% of the difference between the MARC and the actual amount of billings of Contributory Services for the same period of time.</u></li> <li><u>In addition to the Early Termination charge described above, upon an early termination, Customer shall be liable for Early Termination charges for any accelerated discount Customer received. The accelerated discount Early Termination charge shall equal 50% of the accelerated discount received, prorated for the number of months remaining under the Term. Customer's Early Termination charge liability shall be offset by the amount of any early termination charges incurred by Customer as a consequence of Customer discontinuing an AT&amp;T eligible term agreement for a Contributory Service. Early Termination charges for Accelerated Discounts shall not be offset by other early termination charges.</u></li> </ul>	(N)
		<u>Termination charges may not apply under the following conditions. Each condition is at AT&amp;T's option, at Customer's request:</u>	(N)
		<ul style="list-style-type: none"> <li><u>Satisfaction Guarantee. If within 90 days of the Commencement Date Customer may terminate without Early Termination charge liability, except if Customer had terminated another AT&amp;T toll, access or usage term plan to subscribe to this CompleteLink Plan, the Customer is not eligible for this Satisfaction Guarantee. In addition, if Customer received an accelerated discount, the amount of the accelerated discount shall be charged to Customer's Main Billed Telephone number monthly statement or final bill.</u></li> <li><u>MARC Downgrade Allowance for Technology Upgrade. Termination liability charges will not apply if during the term of the CompleteLink agreement Customer disconnects one or more of the Contributory Services in column A and replaces the Services with the AT&amp;T service specified on the corresponding service listed in column B resulting in a 50% or greater difference between the customer's current MARC and the next lower MARC. In such an event, Customer may request to terminate the existing CompleteLink agreement without termination liability provided: a) Customer enters into a new CompleteLink agreement for a term period that is equal to or greater than the term remaining on their current agreement, and b) the MARC on the new agreement is at least the next lower CompleteLink MARC.</u></li> </ul>	(N)

**B2. REGULATIONS**

**B2.7 Special Promotions (Cont'd)**

**B2.7.2 Descriptions (Cont'd)**

A. The following promotions are on file with the Commission: (Cont'd)

<u>Area of Promotion</u>	<u>Service</u>	<u>Charges Waived</u>	<u>Period Authority</u>						
<u>AT&amp;T Florida</u>	<u>AT&amp;T CompleteLink</u>	<u>This waiver of charges as a result of replacing column A contributory services with the corresponding column B service will be allowed only once per customer, per agreement term. CompleteLink \$500 MARC service agreements are specifically not eligible for this Downgrade Allowance.</u>	(N)						
<u>Service Territory- From Central Offices Where services are available</u>	<u>(Cont'd)</u>	<u>For purposes of the waiver, replacing a service means that the newly installed product (s) must be installed at the same customer service location (s) and in the same relative quantity (ies) as those being displaced. It is at AT&amp;T sole determination whether a product change satisfies the requirements for waiver of the termination liability under this provision.</u>	(N)						
		<table border="1"> <thead> <tr> <th><u>Column A</u></th> <th><u>Column B</u></th> </tr> </thead> <tbody> <tr> <td><u>Analog Trunks</u></td> <td><u>ISDN PRI</u></td> </tr> <tr> <td><u>Basic Local Access Exchange Lines</u></td> <td><u>ISDN PRI</u></td> </tr> </tbody> </table>	<u>Column A</u>	<u>Column B</u>	<u>Analog Trunks</u>	<u>ISDN PRI</u>	<u>Basic Local Access Exchange Lines</u>	<u>ISDN PRI</u>	(N) (N) (N)
<u>Column A</u>	<u>Column B</u>								
<u>Analog Trunks</u>	<u>ISDN PRI</u>								
<u>Basic Local Access Exchange Lines</u>	<u>ISDN PRI</u>								
		<u>The following is stated as a matter of convenience and not intended to imply that the list above is not inclusive. In no event will the following product changes satisfy the conditions required for termination without liability under this provision.</u>	(N)						
		<u>Centrex to PBX</u>	(N)						
		<u>Centrex to ISDN PRI</u>	(N)						
		<u>This MARC downgrade waiver described above only applies to the termination charges applicable to the CompleteLink agreement. Termination charges may apply on those services being disconnected, and the application of those termination charges are not affected by this waiver. All the applicable recurring and non-recurring charges apply to the installation and removal of services. Products and services are subscribed separately and not as a part of the CompleteLink subscription. As a result of selecting a reduced MARC level, discounts provided under the new CompleteLink agreement may be less than those received under the higher MARC agreement (discounts for the new agreement will be those applicable to the new MARC level under the CompleteLink promotion in effect at the time the new contract is executed). The 90 day service guarantee does not apply to the new agreement.</u>	(N)						

ISSUED: November 10, 2008

EFFECTIVE: November 11, 2008

BY: Marshall M. Criser III, President -FL  
Miami, Florida

## **B2. REGULATIONS**

### **B2.7 Special Promotions (Cont'd)**

#### **B2.7.2 Descriptions (Cont'd)**

**A.** The following promotions are on file with the Commission: (Cont'd)

<u>Area of Promotion</u>	<u>Service</u>	<u>Charges Waived</u>	<u>Period Authority</u>
<u>AT&amp;T Florida Service Territory- From Central Offices Where services are available</u>	<u>AT&amp;T CompleteLink (Cont'd)</u>	<ul style="list-style-type: none"><li>• <u>During the Term, Customer may terminate without liability provided: a) Customer enters into a new CompleteLink service agreement for a term period which is equal to or greater than the time remaining on the existing Term, and b) the MARC on the new agreement is equal to or greater than the MARC under the existing Term.</u></li></ul>	(N)
		<p><u>Customers who have terminated a CompleteLink agreement for the purpose of establishing service with another carrier and who now return to AT&amp;T and sign a new CompleteLink agreement will receive a one-time waiver or refund of termination charges associated with early termination of their former CompleteLink agreement. The new term period and MARC must be greater than or equal to that of the terminated plan. Customers must not have had service disconnected for nonpayment with AT&amp;T or have any past due bills for regulated service owed to AT&amp;T, and the "Bill Name" must be the same as on the prior AT&amp;T account in order to qualify.</u></p>	(N)
		<p><u>Unless Subscriber notifies AT&amp;T in writing of its intent not to renew for another like term under the program at least sixty (60) days prior to expiration, then upon expiration of the initial term, the program agreement shall automatically renew for another term as initially selected. AT&amp;T will attempt to provide written and/or verbal reminders to subscriber of the program agreement expiration date and the automatic renewal provision prior to expiration. If subscriber does not renew the program agreement for another term or at the expiration of the renewed term, subscriber agrees to pay full month to month charges under the then effective AT&amp;T "Service Descriptions &amp; Price Lists" or AT&amp;T applicable tariffs, as the case may be for Services.</u></p>	(N)