

Margaret R. (Peg) Prendergast

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July 19, 2004

Ms. Beth Salak
Director, Division of Competitive Markets and Enforcement
Attention: Tariff Section
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, Florida 32399-0850

RE: **TL727**

Dear Ms. Salak:

Attached for filing, please find the following revised pages for the Sprint-Florida, Incorporated General Exchange Tariff. This filing is submitted with a proposed effective date of August 4, 2004. Sprint's tariffs are available on its website at www.sprint.com/tariffs.

Section A2 Original Sheet 68
Original Sheet 69

This filing is submitted to offer six special promotions to business customers. The promotional period for all six promotions is August 4, 2004 through October 31, 2004.

- During this promotion, new business customers with ninety-nine lines or fewer will receive a bill credit when they subscribe to Sure Solution II plus any Sprint Communications Company L.P. long distance plan and Voicemail service. Customers will receive a credit equal to the monthly charge for Voicemail service for two months. The credit will appear on the first two full month's invoice after subscription to the services.
- During this promotion, new business customers with ninety-nine lines or fewer, who subscribe to a Sprint Solutions Package plus any Sprint Communications Company, L.P. long distance plan will be offered a United States Federation of Small Businesses (USFSB) membership free of charge. Customers will receive the free membership as long as the required services are retained.
- During this promotion, the Company will waive all Service Charges that are otherwise applicable for the installation of a new access line when a new or existing business customer with ninety-nine or fewer access lines orders any Sprint SolutionsSM Package and any Sprint Communications L.P. long distance service. Customers subscribing to services under this promotion who discontinue service within ninety days of installation will be assessed all charges originally waived under the promotion.

- During this promotion, business customers with ninety-nine lines or fewer, who contact Sprint to disconnect their Custom Calling Feature package or Custom Calling Features, will be offered a \$10 Credit when they agree to retain their Customer Calling Feature package or features. The credit will be applied on the customer's next invoice.
- During this promotion, business customers with ninety-nine lines or fewer, who contact Sprint to disconnect their Sprint Solutions Package, will be offered a \$20 Credit when they agree to retain their Sprint Solutions Package. The credit will appear on the customer's next invoice.
- During this promotion, business customers with ninety-nine lines or fewer, who contact
 Sprint to disconnect their B1 or Rotary Access Line service in order to sign with another
 service provider, will be offered a \$30 Credit when they agree to continue subscribing to
 Sprint service. The credit will be applied on the customer's next invoice.

Commission consideration and timely approval of these pages are respectfully requested. If you have questions or need additional information regarding this filing, please call Nancy Schnitzer at 850-599-1276.

Sincerely,

Margaret R. (Peg) Prendergast

cc: Nancy Schnitzer Attachments

GENERAL EXCHANGE TARIFF

SPRINT-FLORIDA, INCORPORATED

SECTION A2

BY: F. B. Poag Director Original Sheet 68 Effective:

GENERAL REGULATIONS

J. SPECIAL PROMOTIONS (Cont'd)

Area of Promotion	<u>Service</u>	Charges Waived	Period
New Business customers with ninety lines or fewer	Sure Solution II plus Voicemail plus any Sprint Communications L.P. long distance plan	Customer will receive a credit equal to the monthly charge for Voicemail service for two months. The credit will appear on the first two full month's invoice.	8/04/04 thru 10/31/04
New Business customers with ninety lines or fewer	Any Sprint Solutions Package plus any Sprint Communications L.P. long distance plan	Free membership in United State Federation of Small Businesses (USFSB) for as long as the customer retains the required services.	8/04/04 thru 10/31/04
Business customers with ninety lines or fewer	Any Sprint Solutions Package plus any Sprint Communications L.P. long distance plan	Waiver of all applicable service connection charges that are otherwise applicable for the installation of a new access line. Customer subscribing to services under this promotion who discontinue service within ninety days of installation will be assessed all charges originally waived under the promotion.	8/04/04 thru 10/31/04
Business customers with ninety lines or fewer	Custom Calling Feature Package or features	Customers who contact Sprint to disconnect their Custom Calling Feature Package or Features will be offered a \$10 credit when they agree to retain the Package or Features. The credit will be applied on the customer's next invoice.	8/04/04 thru 10/31/04

GENERAL EXCHANGE TARIFF

SPRINT-FLORIDA, INCORPORATED

SECTION A2

BY: F. B. Poag Director

Original Sheet 69 Effective:

GENERAL REGULATIONS

J. SPECIAL PROMOTIONS (Cont'd)

Area of Promotion	<u>Service</u>	Charges Waived	<u>Period</u>
New Business customers with ninety lines or fewer	Any Sprint Solutions Package	Customers who contact Sprint to disconnect their Sprint Solutions Package will be offered a \$20 credit when they agree to retain the Package. The credit will be applied on the customer's next invoice.	8/04/04 thru 10/31/04
New Business customers with ninety lines or fewer	B1 or Rotary Access Line	Customers who contact Sprint to disconnect their b1 or Rotary Access Line in order to sign with another service provider will be offered a \$30 credit when they agree to continue subscribing to Sprint service. The credit will be applied on the customer's next invoice.	8/04/04 thru 10/31/04