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REPLY TO:

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September 24, 1993

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Mr. Steve Tribble, Director
Division of Records and Reporting
Florida Public Service Commission
101 East Gaines Street
Tallahassee, Florida 32399-0850

Subject: Docket No. 921074-TP
Petition of INTERMEDIA COMMUNICATIONS OF FLORIDA,
INC., for Expanded Interconnection for AAVs Within
LEC Central Offices

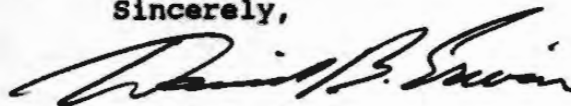
Dear Mr. Tribble:

On September 9, 1993, I requested confidential classification for the Quincy Telephone Company response to Interrogatory No. 6.

I have been advised that my request was deficient on its face by virtue of not having provided a line-by-line justification for why confidentiality should be provided.

Enclosed are 15 copies of a line-by-line justification, with copies of the redacted Interrogatory No. 6 attached. The highlighted copy has been provided to you under separate cover.

Sincerely,



David B. Erwin

DBE:akh
Enclosure
cc: Dan Gregory
Charles Murphy
Parties of Record

DOCUMENT NUMBER-DATE

10315 SEP 24 83

FPSC-RECORDS/REPORTING

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Private Line)
and Special Access)
Expanded Interconnection)

Docket No. 921074-TP

QUINCY TELEPHONE COMPANY
REQUEST FOR CONFIDENTIAL CLASSIFICATION

CONFIDENTIAL DOCUMENTS

Line-by-Line Justification

a) Column A, Line 1

The information given in Column A, on Line 1, is the name of the Quincy Telephone Company (Quincy) customer who is the largest user of private line and special access service. Revealing this customer would be detrimental to Quincy. This information is valuable market information related to private line and special access business, which would be subject to diversion in the event that the Commission should allow expanded interconnection, as requested by parties to Docket No. 921074-TP. If the name of Quincy's largest private line and special access customer is disclosed to the public, it would give Quincy's competitors free access to a key market factor. It would tell a competitor exactly who to zero in on with a marketing pitch, and it would allow a competitor to tailor a competitive service for a particular customer without requiring the competitor to prepare any market studies at its own expense.

Customer identification is proprietary confidential business information within the meaning of the term as defined in §364.183(e), F.S.

b) Column B, Line 1

The information given in Column B, on Line 1, is the exact percentage of use of special access and private line service of the customer identified on Line 1 of Column A. This information is a "trade secret" as that term is defined in §688.002(4), F.S., the Uniform Trade Secrets Act. As such, it is "proprietary confidential business information," as described by §364.183(3)(a), F.S. It would be detrimental to Quincy to be required to disclose to the public the information given in response to Interrogatory No. 6.

c) Column A, Line 2

The information given at this point is the name of the next to largest Quincy customer of private line and special access service. The arguments given in paragraph (a), above, are equally applicable here.

d) Column B, Line 2

The information given here is the exact percentage of use for the next to the largest special access and private line customer. The arguments given in paragraph (b), above, are equally applicable here.

6. List of your "large users" of private line and special access service. ("Large users" are defined as businesses that account for greater than 15% of the total revenue of the Company's private line and special access services.)

a. Provide the percentage of the private line and special access revenue for each "large user."

RESPONSE:

	<i>Col. A</i>	<i>Col. B</i>	<i>Line</i>
1.	[REDACTED]	[REDACTED]	1
2.	[REDACTED]	[REDACTED]	2

b. Provide the percentage of the total revenue for each "large user."

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MEMORANDUM

September 27, 1993

TO: _____ DIVISION OF APPEALS
 _____ DIVISION OF AUDITING AND FINANCIAL ANALYSIS
X _____ DIVISION OF COMMUNICATIONS
 _____ DIVISION OF ELECTRIC AND GAS
 _____ DIVISION OF RESEARCH
 _____ DIVISION OF WATER AND SEWER
 _____ DIVISION OF LEGAL SERVICES

FROM: DIVISION OF RECORDS AND REPORTING (FLYNN)

RE: CONFIDENTIALITY OF CERTAIN INFORMATION

DOCUMENT NO.: 10316-93

DESCRIPTION: Response to Interrogatory No. 6 of Staff's
1st Set. Original Document No. 09747-93.

SOURCE: Quincy Florida Telephone Company

DOCKET NO.: 921074-29

The above material was received with a request for confidentiality (attached). Please prepare a recommendation for the attorney assigned to the case by completing the section below and forwarding a copy of this memorandum, together with a brief memorandum supporting your recommendation, to the attorney. Copies of your recommendation should also be provided to the Division of Records and Reporting and to the Division of Appeals.

Please read each of the following and check if applicable.

_____ The document(s) is (are), in fact, what the utility asserts it (them) to be.