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September 2, 1998

Mrs. Blanca S. Bayó
Director, Division of Records and Reporting
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850

Re: Docket No. 980696-TP

Dear Ms. Bayó:

Enclosed is an original and fifteen copies of BellSouth Telecommunications, Inc.'s Rebuttal Testimony of Dr. Randall S. Billingsley, Dr. Robert M. Bowman, D. Daonne Caldwell, G. David Cunningham, Dr. Kevin Duffy-Deno, Georgetown Consulting Group, Peter F. Martin and Dr. William E. Taylor, which we ask that you file in the captioned matter.

A copy of this letter is enclosed. Please mark it to indicate that the original was filed and return the copy to me. Copies have been served to the parties shown on the attached Certificate of Service.

Sincerely,

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Enclosures

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# BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

ORIGINAL

In Re: Determination of the Cost of Basic Local Telecommunications Service, pursuant to Section 364.025, Florida Statutes

Docket No. 980696-TP

Rebuttal Testimony of

Jamshed K. Madan, Michael D. Dirmeier
and David C. Newton on Behalf of
BellSouth Telecommunications, Inc.

Submitted September 2, 1998

DOCUMENT NUMBER - DATE

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### Exhibits

Exhibit(GCG-I)	Identification of Sensitive In Corresponding GCG Hearing	
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Exhibit(GCG-3)	Sensitive Input Group I:	NID & Drop
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Exhibit(GCG-6)	Sensitive Input Group IV:	Copper Feeder Investment
Exhibit(GCG-7)	Sensitive Input Group V:	Fiber Feede: Investment
Exhibit(GCG-8)	Sensitive Input Group VI:	Structure Placement Fractions
Exhibit(GCG-9)	Sensitive Input Group VII:	Structure Sharing Fractions
Exhibit(GCG-10)	Sensitive Input Group VIII	Copper and Fiber Sizing Factors
Exhibit(GCG-11)	Sensitive Input Group IX:	DLC
Exhibit(GCG-12)	Sensitive Input Group X:	Interoffice Investment
Exhibit(GCG-13)	Sensitive Input Group XI:	Switching Factors
Exhibit(GCG-14)	Sensitive Input Group XII:	Expense Factors
Exhibit(GCG-15)	Sensitive Input Group XIII	: Cost of Capital
Exhibit(GCG-16)	Sensitive Input Group XIV	: Depreciation
Exhibit (GCG-17)	Universal Service Support	

1		I.
2		Affiliation, Scope of Engagement
3		and Purpose of Testimony
4	Q.	PLEASE STATE YOUR NAMES AND BUSINESS AFFILIATIONS.
5	Α.	My name is Jamshed K. Madan. I am a founding Principal of Georgetown
6		Consulting Group, Inc. (GCG or Georgetown). The business address of
7		Georgetown is 456 Main Street, Ridgefield, Connecticut.
8		My name is Michael D. Dirmeier. I am a Principal of Georgetown.
9		My name is David C. Newton. I am a consulting telecommunications
10		network engineer. My business address is 75 Squires Glen, Madison, Connecticut.
11	Q	PLEASE STATE ON WHOSE BEHALF YOU OFFER THIS TESTIMONY, ITS
12		SCOPE AND ITS PURPOSE.
13	A	This testimony is offered on behalf of BellSouth Telecommunications, Inc.
14		(BellSouth). BellSouth has previously engaged Georgetown to evaluate the
15		application of Hatfield Model Release 4.0 ("HM R4.0") made by AT&T and MCI
16		in various state proceedings where the issue was prices for unbundled network
17		elements ("UNEs"). In each of those cases, Georgetown rebutted the contention of
18		AT&T and MCI that their application of HM R4.0 resulted in reasonable UNE
19		prices, showing that the inputs to HM R4.0 selected by AT&T and MCI fail to
20		reflect the conditions of the territory of BellSouth and fail to be reasonable and
21		forward-looking. In those cases, Georgetown also applied HM R4.0 utilizing
22		inputs it developed that do reflect the conditions of the territory of BellSouth, are
23		reasonable and are forward-looking. Thus, if one were to accept HM R4.0 for use
24		in developing UNE prices, Georgetown's application would be appropriate because

it reflects proper inputs.

In this case, MCI and AT&T have applied HAI Model Release 5.0a ("HAI R5.0a") for purposes of determining the economic cost of providing basic local telecommunications service at the wire center level. The model used in this proceeding, HAI R5.0a, is different from the model (HM R4.0) used by MCI and AT&T witnesses in other state proceedings. If the identical inputs are applied to both HM R4.0 and HAI R5.0a the outputs would be different, with HAI R5.0a producing lower cost and universal service fund requirements. Indeed, the HAI and Hatfield models were originally developed for application to universal service funding issues. The outputs of HAI R5.0a include not only UNE prices, but universal service support outputs as well. The purpose of this testimony is to rebut the contention by MCI and AT&T that their application of HAI R5.0a in this case for purposes of developing the economic cost of providing basic local telecommunications service at the wire center level is reasonable (hereafter, the MCI and AT&T application of HAI R5.0a in this case is referred to as the "MCI/AT&T HAI R5.0a Application").

We evaluated the reasonableness of the MCI/AT&T HAI R5.0a Application by focusing on the nature and quality of the inputs selected by MCI and AT&T to apply HAI R5.0a. We did not evaluate the logic and structure of HAI R5.0a, except as necessary to determine the use made by HAI R5.0a of user adjustable inputs ("UAIs").

The MCI/AT&T HAI R5.0a Application is not reasonable for use in this case because the default values selected by MCI and AT&T for sensitive user adjustable inputs ("SUAIs") do not meet the requirement of both reflecting the conditions of the territory of BellSouth Florida and being reasonable and forward-looking. Georgetown has applied HAI R5.0a on the basis of values for SUAIs that

:		do meet the requirement of both reflecting the conditions of the territory of
2		BellSouth-Florida and being reasonable and forward-looking. Georgetown's
3		application of HAI R5.0a is referred to hereafter as the "GCG HAI R5.0a
4		Application."
5		Attached as Appendix A and incorporated herein by reference is a Glossary
6		of Defined Terms that will assist in reading this prefiled testimony.
7		
8 9.		II.  Statement of Qualifications
10	Q.	MR. MADAN, PLEASE STATE YOUR BACKGROUND AND EXPERIENCE.
12	Α.	I graduated from the Massachusetts Institute of Technology in 1966 with a
13		Bachelor of Science Degree in Electrical Engineering. I continued my graduate
14		studies at M.I.T., graduating in 1968 with a Master of Science Degree in
15		Management from the Alfred P. Sloan School of Management.
16		From August, 1968 through April, 1979 I was employed primarily by
17		Touche Ross & Co., an international public accounting firm. I was promoted to
18		Principal in September 1977 and held the position of National Director of
19		Regulatory Consulting. I left Touche Ross & Co. to become a founding Principal
20		of Georgetown in May, 1979.
21		I have testified extensively on public utility matters before various
22		regulatory bodies. My resume is attached to this prefiled rebuttal testimony as
23		Appendix B and incorporated herein by reference.
24		
25		

1	Q.	MR. DIRMEIER, PLEASE STATE YOUR BACKGROUND AND EXPERIENCE.
2	Α.	I received a Bachelors of Science degree in Phys :s in 1971 from Texas A&M
3		University. In 1973 I received my Masters of Business Administration in Finance
4		from The University of Chicago. I also hold a Certificate in Management
5		Accounting.
6		From January, 1974 to June, 1976, I was employed by The Bendix
7		Corporation as a financial planning analyst. From July, 1976 to April, 1979, I held
8		the position of consultant and senior consultant in the consulting division of
9		Touche Ross & Co. In 1979 I joined Georgetown, where since 1983, I have held
10		the position of Principal.
11		I have testified on numerous occasions before various regulatory bodies.
12		My resume is attached as Appendix C and incorp rated herein by reference.
13		
14	Q.	MR. NEWTON, PLEASE DESCRIBE YOUR BACKGROUND AND
15		EXPERIENCE.
16	Α.	I have spent 32 years in telecommunications network design, planning and
17		implementation. The first 27 of those years was spent in service with the Southern
18		New England Telephone Company, where during the last 10 years I served in a
19		series of management positions directing network design, planning and
20		deployment. Since 1991, I have served as a consulting telecommunications
21		network engineer, advising clients and testifying in regulatory proceedings on a
22		variety of network matters. My resume is attached as Appendix D and
23		incorporated herein by reference.

1	Q.	PLEASE EXPLAIN THE DIVISION OF RESPONSIBILITY WITHIN THIS
2		PANEL TESTIMONY.
3	Α.,	Mr. Madan has overall responsibility for the analyses made and the conclusions
4		reached in this rebuttal testimony. He serves as the principal spokesman. Mr.
5		Dirmeier is responsible for evaluating and applying various Hatfield Models,
6		specifically V2.2.2, HM R3.1, HM R4.0 and HAI R5.0a. Mr. Madan and Mr.
7		Dirmeier share responsibility for developing the alternative values for SUAIs used
8		by GCG to apply HAI R5.0a. Mr. Newton is responsible for certain engineering
9		and network analyses that have assisted Mr. Madan and Mr. Dirmeier in critiquing
10		the default values advocated by MCI and AT&T and in fashioning the alternative
11		values utilized by GCG in its application of HAI R5.0a.
12		
13		
14		III.
15		Summary of Findings
16	Q.	PLEASE SUMMARIZE YOUR EVALUATION OF THE MCI/AT&T HAI R5.0a
17		APPLICATION.
18	A.	The logic and validity of HAI R5.0a and the propriety of using HAI R5.0a to
19		develop universal service support analyses, are issues beyond the scope of this
20		testimony. We offer no opinion on the propriety of using HAI R5.0a whether it is
21		applied for the purpose of developing UNE prices or developing costs for use in
22		determining universal service support. We simply assume the use of HAI R5.0a
23		for purposes of our analyses. We evaluate the MCI/AT&T HAI R5.0a Application
24		for reasonableness by critiquing the default values selected by MCI and AT&T for

the user adjustable inputs ("UAIs"), particularly sensitive user adjustable inputs

Q.	HAVE YOU DEVELOPED ALTERNATIVE VALUES FOR SUAIS FOR USE
	WITH HAI R5.0a?
A.	Yes. We have developed values for the SUAIs that reflect conditions of the
	territory of BellSouth-Florida conditions and that are properly forward-looking,
	except for values for cost of capital and depreciation, which BST developed and
	which we have adopted. We have used those values to apply HAI R5.0a, without
	changing its logic.
	The following charts show the MCI/AT&T results and the GCG results for
	both UNE prices and universal service support levels.
	MCI/AT&T GCG HAI R5.0a HAI IG.0a APPLICATION APPLICATION

	MCVAT&T HAI R5.0a APPLICATION	GCG HAI 1:5.0a APPLICATION
AVG. LOOP PRICE	\$ 9.90	\$ 20.14
SWITCHING PRICE	\$ 3.78	\$ 7.00

	BENCHMARK \$/MO	MCI/AT&T HAI R5.0a APPLICATION' (\$000s)	GCG HAI R5.0a APPLICATION <sup>1</sup> (\$000s)
Annual Universal Service Support:			
1. Primary Residence Lines	\$ 31.00	\$ 13,045	\$ 103,768
2. Single Line Business Lines	51.00	18	511
3. Total		13,063	104,279
R50a_expense_ On his I Primary Reside support of \$0.0 \$0.00, the Mod	wirecenter xis module villed CD-ROM, Mr. Wonce Lines and Single LO since the HAI Model of reports \$0.00 of supp	responding to Mr Wood's which is part of the Wood- od uses a benchmark value ine Business Lines. This re- 's coding is such that, if the cortROM contains an output	filed HAI R5.0a Mod e of \$0.00 for both esults in total annual e input benchmark: a

18

19

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### The Analyses Performed

3	Q.	PLEASE DESCRIBE THE ANALYSES MADE BY GEORGETOWN.
4	Α.	We examined HAI R5.0a in order to determine how UAIs affect results. We
5		identified groups of UAIs that are related by the Model's logic and we tested the
6		Model's sensitivity to changes in the values for those groups. For example, HAI
7		R5.0a utilizes several UAIs (including inputs B13, B16, B46 and B54 and B56) to
8		determine costs associated with Corper Feeder Investment. The results of HAI
9		R5.0a were considered sensitive to a group of UAIs (such as the group related to
0		Copper Feeder Investment) if a change in one or more of the default values for the
11		related UAIs changed average loop price or switching price by 1% or more.
12		For those groups of UAIs determined to be sensitive, we examined whether
13		the default values chosen for them by MCI and AT&T reflect the conditions of the
14		territory of BellSouth-Florida and reflect the cost or other conditions reasonably
15		expected to occur in the future. Where the default values for those groups of
16		SUAIs failed that standard, we fashioned alternative values to meet it. We did so
17		by looking at current cost and other data specific to BellSouth-Florida, stripping it
18		of any embedded characteristics, and then fashioned the type of forward-looking
19		cost or other data value required for use by HAI R5 0a. Fourteen groups of UAIs
20		were determined to be sensitive and in need of alternative values to replace the
21		default values by MCI and AT&T.
22		The Hatfield Models we reviewed, V2.2.2, HM R3.1, HM R4.0, and HAI
23		R5.0a, each have their own UAI databases containing default values. We
24		compared the default values for certain UAIs common between Appendix 5B (the

UAI database associated with V2.2.2), Appendix B-3.1 (the UAI database

		THEMS TO SECURE AND ASSESSED TO SECURE ASSESSED TO
1		associated with HM R3.1), Appendix B-4.0 (the UAI database associated with
2		HM R4.0), and Appendix B-5.0a (the UAI database associated with HAI R5.0a).
3		We made this comparison in order to test the consistency of the default values
4		contained in successive UAI databases.
5		We applied HAI R5.0a on the basis of the alternative values that we
6		developed for the SUAIs. Thus, we applied HAI R5.0a based on its logic, but also
7		on the basis of values for the SUAIs that reflect the conditions of the territory of
8		BellSouth-Florids and that reflect cost or other conditions reasonably expected to
9.		occur in the future.
10 11 12 13		V. Sensitive Inputs: Values Selected for Certain User Adjustable Inputs Significantly Affect Prices and Universal Service Support
15	Q.	PLEASE DESCRIBE THE GENERAL COMPONENTS OF THE MCI/AT&T HAI
16		R5.0a FILING.
17	Α.	The HAI Model filing made by MCI and AT&T in these Dockets consists of two
18		components: (1) the HAI Model itself (HAI R5.0a) and (2) the databases used to
19		drive HAI R5.0a. Since we have taken as a given the application of HAI R5.0a in
20		this case, without validating or endorsing any HAI Model, the focus properly is on
21		the databases used to apply HAI R5.0a.
22		
23		W Miles
24		

1	Q.	PLEASE IDENTIFY THE DATABASES USED BY THE MCL/AT&T HAI R5.0a
2		APPLICATION.
3	Α.	There are essentially two databases used in the MCI/AT&T HAI R5.0a
4		Application: (1) a voluminous set of cluster data related to Florida and (2) a set
5		of data values that make up a UAI database. The values for the cluster data are
6		fixed, i.e., they are not intended to be user adjustable. The values for the UAIs are
7		not fixed. Indeed, they are designed to be adjusted to reflect the conditions of the
8		carrier for which prices are being developed. We focused on the data values for
9		the UAIs that make up the UAI database.
10		
11	Q.	PLEASE DESCRIBE THE MAKEUP OF THE UAIs.
12	Α.	Appendix B-5.0a to the HAI R5.0a model documentation identifies 201 UAIs.
13	12.7	These UAIs are identified in Appendix B-5.0a as B1 through B201.
14		As defined in Appendix B-5.0a, each UAI has one or more data values
15		associated with it. For example, UAI B1, NID Investment per line, has nine data
16		values associated with it. Similarly, there are two data values associated with UAI
17		B7, Terminal and Splice Investment per line.
18		In total, Appendix B-5.0a identifies about 1,075 data values associated with
19		its 201 UAIs. Those data values are the default values that HAI R5.0a uses if no
20		other data values are substituted for any specific UAI. These default values are
21		generic in nature and national in scope, and largely form the basis for MCI and
22		AT&T filings in numerous states across the nation. HAI R5.0a is designed,

however, so that data values for UAIs can be customized.

<sup>24 &#</sup>x27;Cluster data includes information concerning customer counts, locations and geophysical characteristics of the service territory.

- Q. ARE THE UAIS READILY OBTAINABLE VALUES, OR DOES A USER OF
  THE HAI MODEL HAVE TO MAKE OTHER COMPUTATIONS IN ORDER
  TO DERIVE THE INPUTS?
- Most, if not all of the UAIs are themselves the result of other computations. For 4 A. 5 example, the development of UAI B1, NID Investment per Line, requires computation of the components of a NID and drop, including the protector and the 6 interface, to ensure that the UAI derived for use by the model is consistent with 7 the use made of it by the Model. In many instances, it is necessary to perform 8 9 analyses and make computations from relevant and specific information from 10 BellSouth-Florida in order to develop the proper value for the UAI. The point is 11 that the UAIs required by the HAI Model are not readily available "on-the-shelf" 12 values -- they must be carefully developed.
- 13 Q. PLEASE DESCRIBE THE SENSITIVITY ANALYSES YOU PERFORMED.
- As noted earlier in this testimony (see Part IV), the logic of HAI R5.0a treats 14 A. 15 certain UAIs as related. We identified the groups of related UAIs, and we ran 16 HAI R5.0a to determine the degree to which changes in the default values 17 associated with those groups caused the output of HAI R5.0a to vary in a 18 meaningful way. Specifically, we looked at the default values for a group of related UAIs, adjusted the values for those related UAIs up or down and, holding 19 20 constant the default values for all other UAIs, ran HAI R5.0a to determine whether 21 its results were sensitive to the change in those default values. We defined 22 sensitive to mean that the change in the data values for the related UAIs within a 23 group caused the output of HAI R5.0a, namely, average loop price and aggregate switching price, to change by 1% or more. We focused on those groups of related 24 25 UAIs that both appeared sensitive and for which one or more of the default values

1		for the group appeared questionable. Thus, the groups of related UAIs that we
2		have identified as sensitive (i.e., that are SUAIs) are ones that (1) have one or
3		more questionable default values and (2) change average loop or aggregate
4		switching price 1% or more when alternative values are substituted for the
5		questionable default values.
6		
7	Q.	WHAT RESULTS DO YOUR SENSITIVITY ANALYSES SHOW?
8	Α.	Our sensitivity analyses show that 1' groups of related UAIs, encompassing about
9		70 out of 201 specific UAIs, are sensitive. The remaining UAIs do not
10		individually or as a group significantly affect the end result of applying HAI
11		R5.0a. Attached as Exhibit_(GCG-1), and incorporated herein by reference, is a
12		list identifying the 14 groups of related UAIs that are sensitive, i.e., that identifies
13		14 groups of SUAIs.
14		
15	Q.	HAVE YOU TESTED TO ENSURE THAT THE INSENSITIVE INPUTS,
16		TAKEN TOGETHER, PRODUCE NO SIGNIFICANT CHANGE IN THE
17		OUTPUT OF HAI R5.0a?
18	Α.	Yes. We changed each default value of the insensitive UAIs in a direction that
19		decreases loop and switching price. We adjusted them in a magnitude that cannot
20		necessarily be deemed to be within a range that is reasonable. Moreover, we ran
21		all of these changes together in combination. On a combined basis, the total loop
22		and switching price decreased by less than \$1.
23		Franchise Agents and the Control of
24		

1	Q.	WHAT CONCLUSION DO YOU DRAW BASED ON THE SENSITIVITY
2		ANALYSES THAT YOU PERFORMED?
	40	

The default values selected for the 14 groups of SUAIs have a significant effect on 3 the results derived by applying HAI R5.0a. Therefore, it is essential that the data 4 values selected for use with those SUAIs reflect the conditions of the territory of 5 BellSouth-Florida and reflect cost and other conditions reasonably expected to 6 7 occur in the future. Otherwise, the Commission will not have developed loop and 8 switching prices and universal service support levels that are specific to the 9 territory of BellSouth-Florida and reasonable for use in this case.

YOU HAVE PREVIOUSLY INDICATED THAT THE MCI/AT&T HAI R5.0a 10 Q. APPLICATION PRODUCES AN AVERAGE LOOP PRICE OF \$9.90. 11 AGGREGATE SWITCHING PRICE OF \$3.78 AND TOTAL PRICE OF \$13.68. 12 WHILE THE GCG HAI R5.0a APPLICATION PRODUCES AN AVERAGE 13 LOOP PRICE OF \$20.14, AGGREGATE SWITCHING PRICE OF \$7.00 AND 14 TOTAL PRICE OF \$27.14. YOU HAVE ALSO INDICATED THAT YOUR 15 SENSITIVITY ANALYSES IDENTIFY 14 GROUPS OF SUAIs. CAN YOU 16 INDICATE HOW THE DIFFERENCE BETWEEN THE AT&T HAI R5.0a 17 APPLICATION (\$13.68 TOTAL) AND THE GCG HAI R5.0a APPLICATION 18 (\$27.14 TOTAL) IS ACCOUNTED FOR BY THE 14 GROUPS OF SUAIs? 19 Yes. The chart on the following page shows how the 14 groups of SUAIs account 20 for the relative differences in average loop and aggregate switching prices between 21 the MCI/AT&T result (\$13.68 total) and the GCG result (\$27.14 total). The 22 reconciliation is not exact, i.e., it does not add up exactly to GCG's HAI R5.0a 23 Application result of \$27.14, because the relative differences shown in the chart 24 below for each of the 14 SUAI groups are calculated on a stand-alone basis by

making 14 separate model runs. The most precise application of HAI R5.0a is to utilize alternative values for all 14 of the SUAIs all at the same time in one HAI R5.0a run, so that each alternative value affects the other interactively. Of course, GCG has done exactly that in order to establish its results from the GCG HAI R5.0a Application (\$27.14 total). However, such a methodology does not show the relative effects of each of the 14 SUAI groups.

	Loop	Agg. Switching	Total
MCI/AT&T HAI R5.0a Application	\$ 9.90	\$ 3.78	\$ 12 68
HAI R5.0a Default-Florida Result	\$ 17.57	\$ 3.97	\$ 14.54
I. NID & Drop	\$ 1.27	\$ (0.05)	\$ 1.22
2. Terminal & Splice	(0.82)	0.04	(0.73)
3. Distribution Investment	1.50	(0.06)	1.44
4. Copper Feeder Investment	0.49	(0.1:)	0.38
5. Fiber Feeder Investment	(0.21)	0.01	(0.20
6. Structure Placement	0.42	0.01	0.43
7. Structure Sharing	1.96	(0.06)	1.90
8. Copper & Fiber Fill Factors	0.10	0.00	0.10
9. DLC	1.25	(0.04)	1.21
10. Interoffice Investment	(0.06)	(0.05)	(0.11
11. Switching Factors	(0.08)	0.99	0.91
12. Expense Factors	2.33	1.41	3.74
13. Cost of Capital	1.52	0.56	2.08
14. Depreciation Lives	0.59	0.35	0.94
Cumulative Effect 1-14 (Sum)	\$ 10.26	\$ 3.00	\$ 13.26
GCG HAI R5.0a Application	\$ 20.14	\$ 7.00	\$ 27.14

Q. CAN YOU INDICATE THE DIFFERENCE IN THE UNIVERSAL SERVICE

SUPPORT LEVELS RESULTING FROM THE MCI/AT&T APPLICATION AND

THE GCG APPLICATION OF HA! R5.0a?

4 A. Yes. The chart below shows how the 14 groups of SUAIs fashioned by GCG

affects the universal service support levels computed by HA! R5.0a. This chart

shows the aggregate results only and does not show the individual effect of each

individual group of SUAIs.

		BENCHMARK S/MO	MCI/AT&T HAI R5.0a APPLICATION (\$000°)	GCG HAI R5.0a <u>APPLICATION</u> <sup>2</sup> (\$000s)
	ial Universal ice Support:	and the second		
1.	Primary Residence Lines	\$ 31.00	\$ 13,045	\$ 103,768
2.	Single Line Business Lines	51.00	18	511
3.	Total		13,063	104,279
The amounts reflected in this table corresponding to Mr. Wood's position are based of R50s_expense_wirecenter.xls module which is part of the Wood-filed HAI R5.0s Mod On his filed CD-ROM, Mr. Wood uses a benchmark value of \$0.00 for both Primary Residence Lines and Single Line Business Lines. This results in total annual support of \$0.00 since the HAI Model's coding is such that, if the input benchmarks is \$0.00, the Model reports \$0.00 of support.  In addition, the Wood-filed CD-ROM contains an output file (FLBS_FIL.xls) of different from the one that is produced when HAI 5.0s is run. Exhibit DJW-5 reflect same values for Residence [and Business] usage per line as are reported in FLBS_FII. However, that file appears to include some logic modifications and at least one error, compared to the output of HAI R5.0s. Nonetheless, when \$31 and \$51 are input in FLBS_FIL.xls as benchmark values for Primary Residence Lines and Single Line Bus Lines, respectively, a total annual USF support of \$15.116,826 is computed.  Average of DLC systems, Exhibit (GCG-17).		filed HAI R5.0a Model. se of \$0.00 for both results in total annual ne input benchmarks are file (FLBS_FIL.xls) that exhibit DJW-5 reflects the reported in FLBS_FIL.xls and at least one error, as and \$51 are input in and Single Line Busines		

1	Q.	DO MCI AND AT&T APPEAR TO AGREE THAT IT IS VALUABLE AND
2	-160	APPROPRIATE TO SUBJECT THE HAI MODEL AND ITS DATABASE TO
3		SENSITIVITY ANALYSES?
4	Α.	Yes. In his prefiled testimony in Georgia Public Service Commission Docket
5		No. 7061-U, Mr. Wood extolled the virtues of HM R3.1, remarking that its
6		openness and availability allow BellSouth
7 8 9 10		to gain an understanding of how the Hatfield Model works, to review all inputs and assumptions; and to determine which inputs and assumptions have a significant effect on the Model outputs. (Wood testimony, Georgia Public Service Commission Docket No. 7061-U, p.4, 1.20 to p.5, 1.2)
12		In an earlier Georgia Public Service Commission Docket, in which Mr.
13		Wood testified on behalf of AT&T in its Georgia arbitration case with BellSouth,
14		Mr. Wood stated that
15 16 17 18		[b]ecause the Hatfield Model is publicly available and its inputs can be varied by the user, it is possible to directly evaluate the Hatfield Model for accuracy and to ascertain the sensitivity of the Hatfield Model to changes in various inputs. (Wood testimony, Georgia Public Service Commission Docket No. 6801-U, Tr. p.812, 1.5 to 1.10.)
20		As we have on other occasions, we agree with Mr. Wood that sensitivity
21		analyses of the HAI Model, particularly analyses directed to the default values for
22		the UAIs in the UAI database, are a valuable exercise.
23		
24		
25		

1		VI.
2 3		Inappropriate Results: MCI and AT&T Select Values
3		for the Sensitive User Adjustable Inputs That Do Not Reflect BellSouth-Florida Conditions or Conditions
5	4 543	Reasonably Expected to Occur in the Future
2		Reasonably Expected to Occur in the Pature
6	Q.	IN YOUR OPINION, ARE THE RESULTS OF THE MCI/AT&T HAI R5.0a
7		APPLICATION APPROPRIATE FOR USE IN THIS CASE?
8	Α.	No. Those results are not appropriate because the cost and other data values MCI
9		and AT&T have selected as default values for the SUAIs do not reflect the
10		conditions of the territory of BellSouth-Florida conditions and are not reasonably
11		reflective of forward-looking cost and other conditions. These failures cause the
12		AT&T HAI R5.0a Application to be inappropriate for use in this case.
13	Q.	PLEASE EXPLAIN WHY THE COST AND OTHER DATA VALUES
14		SELECTED BY MCI AND AT&T AS DEFAULT VALUES FOR THE SUAIS
15		ARE NOT APPROPRIATE.
16	Α.	HAI R5.0a is designed to be applied on the basis of cost and other data values for
17		UAIs that (1) reflect the conditions of the territory of BellSouth-Florida and
18		(2) reflect conditions that reasonably can be expected to occur in the future. It
19		shou'd be applied on that basis. In the Georgia Public Service Commission cost
20		docket, Mr. Wood observed that
21 22 23 24		a fundamental issue with any cost study is the integrity of the assumptions, calculations and input values used to develop the ultimate outputs. (Wood testimony, Georgia Public Service Commission Docket No. 7061-U, p. 7, 1.10 to 1.11.)
25		We agree.

1	Q.	DO THE COST AND OTHER DATA VALUES THAT MCI AND AT&T HAVE
2		SELECTED FOR THE SUAIS MEET THE STANDARD YOU HAVE
3		DESCRIBED?
4	A	No. We have reviewed the cost and other data values that MCI and AT&T have
5		used as default values for the SUAIs. Those values do not meet the standard we
6		have described.
7		Attached to this testimony are 14 exhibits, one for each of the 14 SUAI
8		groups that we have identified in Exhibit_(GCG-1). These 14 exhibits,
9		designated Exhibit_(GCG-3) through Exhibit_(GCG-16), are incorporated into
10		this testimony. A portion of each of the Exhibits shows that, for the SUAI group
11		in question, the cost and other data values used by AT&T as default values for the
12		SUAIs fail the standard we have described.
13		VII. A Comparison: Default Values for User
15		Adjustable Inputs Common to
16		Different HAI Model Databases
17	Q.	HAVE YOU PERFORMED OTHER ANALYSES THAT SUGGEST THAT THE
18		DEFAULT VALUES IN APPENDIX B-5.0a FOR SUAIS MAY NOT BE
19		REASONABLE?
20	Α.	Yes. MCI and AT&T sometimes points to the fact, as they did during a Hatfield
21		Model workshop held in Georgia, that successive versions of the Model have
22		produced consistently close average loop prices. The contention appears to be that
23		the Model therefore should be considered "validated."
24		It appears to us that the consistently close average loop prices are more
25		likely due to significant (downward) changes that have been made in UAI

databases associated with successive versions of the Model. In other words, later results appear consistent with earlier results because of (downward) changes in the UAI databases for later versions of the Model, not because successive versions of the Model would otherwise produce similar results.

#### PLEASE EXPLAIN YOUR OBSERVATION.

A.

The chart below shows the results of an analysis we performed. The version of the Hatfield Model known as V2.2.2 has a UAI database associated with it, Appendix 5B. HM R3.1 also has a UAI database associated with it, Appendix B-3.1, as does HM R4.0 and HAI R5.0a, namely, Appendix B-4.0 and Appendix B-5.0a. Each succeeding Model, applied on the basis of its associated UAI database, does, indeed, modestly change the average loop price and annual universal support levels produced by the prior Model. However, it appears that the reason that results from later versions of the Model do not show even greater changes, namely increases, from results from earlier versions of the I-lodel is because of adjustments (mostly downward) in each subsequent UAI database.

That conclusion is suggested to us by the results we obtained when we ran HM R3.1 on the basis of the UAI database associated with an earlier versions of the Model, namely, V2.2.2. And, that conclusion was confirmed when we later ran HM R4.0 and HAI R5.0a using the UAI database associated with HM R3.1 and then with the UAI database associated with V2.2.2. Specifically, we isolated those UAIs common between the V2.2.2 UAI database (Appendix 5B) and the HM R3.1 UAI database (Appendix B-3.1), and then ran HM R3.1 using the V2.2.2 UAI values for those common UAIs. We next isolated those inputs common between the HM R3.1 UAI database (Appendix B-3.1) and the HM R4.0 UAI database (Appendix B-4.0), and then ran HM R4.0 using the HM R3.1 UAI values

for those common UAIs. We ran HM R4.0 using the Appendix 5B UAIs common between V2.2.2 and HM R4.0. Finally, we followed the same procedure for HAI R5.0a using inputs from prior Hatfield Model Releases. We found the results to be revealing, as shown by the following chart.

1.7

Α.

Hatfield Model Version				
	2.2	3.1	4.0	5.0a
Data Base	(Univ	ersal Service S	upport (\$ mill	ions))'
1.2	\$ 7.3	\$ 2# 1	\$ 45.2	\$ 24.8
3.1		16.4	38.	25.5
4.0			27.1	11.4
5.0a				11.3

14 Q. WHAT IS THE SIGNIFICANCE OF WHAT YOU HAVE OBSERVED?

As the chart shows, had the values for UAIs common between V2.2.2 and HM R3.1 remained the same, the universal service support would have risen by \$16.8 million (from \$7.3 million to \$24.1 million). Instead, as a result of changing the UAI database, HM R3.1 (using its new UAI database) produces a \$9.1 million increase in universal support (from \$7.3 million to \$16.4 million). In addition, if the values for UAIs common between HM R3.1, HM R4.0, and HAI R5.0a had remained the same, the average universal service support would have risen by \$9.1 million (from \$16.4 million to \$38.1 million to \$25.5 million, respectively). Instead, as a result of changing the UAI database, HAI R5.0a (using its new UAI database) lowers the universal service support by \$5.1 million (from \$16.4 million to \$27.1 million to \$11.3 million, respectively). And, finally, if the values for

ŧ		UAIs common between V2.2.2 and HAI R5.0a had remained the same, the
2		universal service support would have risen by \$17.5 million (from \$7.3 million to
3		\$24.8 million). Note that these values are based on the default monthly benchmark
4		support levels of \$31 for Primary Residence Lines and \$51 for Single Line
5		Business Lines.
6 7		
8		VIII.
9		Reasonable Results: GCG Applies AAI R5.0a Based on
10		Values for Sensitive User Adjustable Inputs that Reflect BellSouth-Florida Conditions and Conditions
11		Reasonably Expected to Occur in the Future
13 14	Q.	PLEASE EXPLAIN THE GCG HAI R5.0a APPLICATION IN THIS CASE.
15	Α.	We have applied HAI R5.0a on the basis of alternative values for the SUAIs that
16		we developed. We developed values that reflect cost and other conditions of the
17		territory of BellSouth-Florida and that reflect cost and other conditions that
18		reasonably can be expected to occur in the future.
19	Q.	WHAT VALUES FOR THE SUAIS HAVE YOU USED?
20	Α.	Attached as Exhibit_(GCG-2), and incorporated herein by reference, is a print-out
21		of all the values for the UAIs, sensitive and insensitive, that we used to apply HAI
22		R5.0a.
23	Q.	WHAT RESULTS DOES THE GCG HAI R5.0a APPLICATION PRODUCE?
24	A.	The following chart compares the results from the GCG HAI R5.0a Application
25		and the MCIVAT&T HAI R5.0a Application.

	production and the second second second	THE RESERVE OF THE PERSON NAMED IN	
		MCI/AT&T HAI R5.0a Application	GCG HAI R5.0a Application
2	Average Loop Price Per Line Per Month	\$ 9.90	\$ 20.14
3	Switching Price Per Line Per Month	\$ 3.78	\$ 7.00
5	Total Charge Per Line Per Month	\$ 13.68	\$ 27.14
7 8 9 10	Annual Universal Service Support for Primary Residence & Single Line Business Customers Lines <sup>3</sup>	\$ 13,063,000	\$ 104,279,000
11 12 13 14	Page 2 of the HAI Model R5.0a computes costs for fourteen (14) to of the UNE rates for loop and total line per month. The difference be total loop cost is presented in this	NEs. The model also al cost, both expressed tween the total cost o	o provides a summary in terms of cost per f all UNE; and the

total loop cost is presented in this table as "Switching Price per Line per Month." We emphasize that this is an aggregate number reflecting multiple UNEs. There is no single switching UNE priced at the indicated rate per line per month.

Using a benchmark support level of \$31 per primary residence line and \$51 per single business line per month.

1 2 3 4 5		IX. The GCG HAI R5.0a Application Results in Prices that Are Specific to the Conditions of BellSouth-Florida, Forward-Looking and Reasonable
6	Q.	DOES THE GCG HAI R5.0a APPLICATION RESULT IN LOOP AND
7		SWITCHING PRICES AND UNIVERSAL SERVICE SUPPORT LEVELS THAT
8		ARE FORWARD-LOOKING?
9	A.	Yes, with the provision that we have not validated the computations within the
10		model.
11	Q	PLEASE EXPLAIN WHY THE GCG HAI R5.0a APPLICATION RESULTS IN
12		LOOP AND SWITCHING PRICES AND UNIVERSAL SERVICE SUPPORT
13		LEVELS THAT ARE FORWARD-LOOKING.
14	A.	There are three features to the GCG HAI R5.0a Application that ensure that its
15		results are forward-looking. One, the structure and logic of HAI R5.0a purport to
16		reflect a telecommunications network of the future, i.e., a most efficient network
17		built from scratch, using forward-looking technology, assuming only
18		BellSouth-Florida's existing wire centers. The GCG HAI R5.0a Application leaves
19		that feature of the model untouched. Therefore, if the Commission determines that
20		the logic and structure of HAI R5.0a properly reflect the technology of a
21		forward-looking network, the GCG HAI R5.0a Application shares equally in that
22		characteristic.
23		Two, HAI R5.0a assumes quantities of materials corresponding to its
24		hypothetical network design. The GCG HAI R5.0a Application leaves those
25		quantities unchanged.

Three, HAI R5.0a calls for cost and other data values associated with its UAI database that reflect conditions that reasonably can be expected to occur in the future. The GCG HAI R5.0a Application fashions values for the SUAIs that reflect the conditions of the territory of BellSouth-Florida and that are reasonable and forward-looking. Those values are based on current BellSouth-Florida data that have been carefully developed to ensure that no embedded cost or other embedded characteristics are captured. The GCG alternative values reflect current conditions in BellSouth-Florida's territory, but also conditions reasonably expected to occur in the future.

10 CAN YOU ILLUSTRATE THE STATEMENT THAT YOU MADE REGARDING THE GCG HAI R5.04 APPLICATION BFING BASED ON THE 11 CONDITIONS OF THE TERRITORY OF BELLSOUTH-FLORIDA AND 12 RESULTING IN REASONABLE FORWARD-LOOKING PRICES? 13 14 Yes. As an example, we will focus on UAI B10 to illustrate these points. 15 Specifically, we compare MCI and AT&T's default values for UAI B10 to the 16 alternative values GCG has crafted for UAI B10. The comparison reveals (1) that 17 the GCG alternative values reflect the conditions of the territory of 18 BellSouth-Florida, while the default values used by AT&T do not, and (2) that the 19 GCG alternative values reflect conditions reasonably expected to occur in the 20 future, while the default values used by MCI and AT&T do not.

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UAI BIO is one of the eleven UAIs in the SUAI group for Distribution Investment (see Exhibit\_(GCG-5)). UAI BIO is Copper Distribution Cable, \$/foot, defined by HAI R5.0a (Appendix B-5.0a) as the cost per foot of copper distribution cable, as a function of cable size, including the costs of engineering, installation and delivery, plus the cost of the cable.

The chart below compares values for UAI B10 developed by MCI/AT&T and GCG. "Default" reflects MCI/AT&T values and "BST-FL Specific" reflects GCG values.

Cable Size	Default	BST-FL Specific
6	\$ 0.63	\$1.14
12	0.76	1.28
25	1.19	1.60
50	1.63	2.22
100	2.50	3.39
200	4.25	5.\$6
400	6.00	10.43
600	7.75	15.24
900	10.00	21.29
1200	12.00	27.64
1800	16.00	40.90
2400	20.00	52.23

BST-FL-specific values include terminal and splicing, whereas Default values do not. Accordingly, as noted in Exhibit\_(GCG-4), the BST-FL-specific value for cost of terminal splicing, UAI B7, is \$0.

For UAI B10, GCG obtained the cost per foot of copper distribution cable that reflects the <u>current</u> cost of such cable to BellSouth-Florida, including the <u>current</u> cost to BellSouth-Florida to engineer, install and deliver that type of cable.

On the other hand, the default values selected by MCI and AT&T are claimed to be based on the "opinion" of outside plant engineers. In discovery, in proceedings in other states, BST has asked MCI and AT&T to (1) provide all the back up papers demonstrating the support for the default values associated with UAI B10 and (2) explain in detail (with supporting papers) the analyses MCI and AT&T made, and the results therefrom, to ensure that the default values associated with UAI B10 are actually reflective of the conditions in those states. MCI and AT&T have not supplied answers, much less support for answers, to those inquiries.

A failure to provide answers to this type of discovery is particularly troubling in light of the changes in the UAI database for HM R3.1 and HAI R5.0a for UAI B10. The following chart shows the change made by MCI and AT&T from one UAI database to the next, with the explanation that for certain cable sizes a less course cable gauge was used. No backup documentation or workpapers were provided.

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16 17	

Cable Size	HM R3.1 Default	HM R4.0 and HAI R5.0 Default
6	\$ 0.63	\$ 0.63
12	0.76	0.76
25	1.19	1.19
50	1.63	1.63
100	2.50	2.50
200	4.25	4.25
400	7.75	6.00*
600	11.25	7.75*
900	16.50	10.00*
1200	21.75	12.00*
1800	32.25	16.00*
2400	42.75	20.00*

The alternative values crafted by GCG for UAI B10 are not only based on cost data that reflects the current conditions of the territory of BellSouth-Florida, they also reflect costs that can be expected to occur in the future. There is every indication that the <u>current</u> cost of copper distribution cable, including the cost to deliver, engineer and install it, is actually a conservative measure of the cost of copper distribution cable in the future. It is not reasonable to expect that the installed cost of copper distribution cable will go down.

1	Q.	PLEASE EXPLAIN HOW YOU DEVELOPED THE COST FOR COPPER
2		DISTRIBUTION CABLE TO ENSURE THAT IT IS FORWARD-LOOKING
3		AND NOT REFLECTIVE OF EMBEDDED COSTS.

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Copper distribution cable that has been installed over a number of years is recorded on BellSouth-Florida's books as an investment. Therefore, were it necessary to obtain the embedded investment dollar figure per foot of copper distribution cable, this would be obtained by dividing the total investment in copper distribution cable recorded or BellSouth-Florida's books by the total length of copper distribution cable that has been installed over the years. Since HAI R5.0a requires a forward-looking and not an embedded cost per foot of copper distribution cable, we applied a different procedure to obtain the forward-looking cost. GCG began its analysis by considering 26 gauge copper distribution cable and obtained costs associated with the activity of installing this size of cable in 1997. This information is contained in the 1997 books and records of BellSouth-Florida in the specific field recording code associated with the installation of 26 gauge copper distribution cable. This data provided the 1997 costs associated with the installation of 26 gauge copper distribution cable and the length of cable that was installed for that year. We then derived the current (1997) cost per foot for installation of copper distribution cable for each of the cable sizes. This is precisely the information that is required for UAI B10 in order to make it BellSouth-Florida specific, forward-looking and not reflective of embedded costs.

# Q. WHAT POINT DO YOU MAKE BASED ON YOUR EXAMPLE OF UAI B10? The alternative values for UAI B10 developed by GCG are based on conditions in the territory of BellSouth-Florida and are reasonable as forward-looking costs. The basis for the default values for UAI B10 used by MCI and AT&T is unknown, but

1		they most certainly are not specific to the conditions of the territory of
2		BellSouth-Florida. Moreover, MCI and AT&T provides no explanation of how
3		their default values are properly reflective of reasonable forward-looking
4		conditions.
5	Q.	ARE THE TYPES OF SHORTCOMINGS IN THE MCVAT&T DEFAULT
6		VALUES FOR UAI BIO THAT YOU HAVE DESCRIBED IN THIS
7		TESTIMONY ALSO FOUND WITH RESPECT TO THE DEFAULT VALUES
8		MCI AND AT&T HAS CRAFTED FOR OTHER SUAIs?
9	Α.	Yes. Although, as you would expect, the exact deficiencies in the MCI/AT&T
10		default values related to UAI B10 are not the precise deficiencies found in the case
11		of other SUAIs, the same type and magnitude of deficiencies is found in the case
12		of virtually every other SUAI. Attached to this testimony are Exhibit(GCG-3)
13		through Exhibit(GCG-16), which address each of the 14 SUAI groups and
14		identify some of the deficiencies in the MCI/AT&T default values associated with
15		those SUAI groups.
16 17 18		X.  Conclusion: If the HAI Model is Used, It Should  Be Applied on the Basis of the Alternative Values for  The Sensitive User Adjustable Inputs Developed by GCG
20	Q.	PLEASE STATE THE CONCLUSION YOU REACH.
21	A.	If this Commission determines that it wishes to establish universal service support
22		levels for BellSouth-Florida on the basis of applying HAI R5.0a, it should do so
23		on the basis of values for the SUAIs that properly reflect the conditions of the
24	96	territory of BellSouth-Florida. In other words, the cost and other data used to
25		fashion values for the SUAIs should reflect the conditions of the territory of

1		BellSouth-Florida. In addition, the values for the SUAIs should reflect cost and
2	-	other conditions that are reasonably expected to occur in the future, i.e., that are
3	114	both forward-looking and reasonable. Only in that circumstance will the
4	- 6	application of HAI R5.0a produce cost for purposes of determining universal
5		service support that are both forward-looking and reasonable for application in this
6	392	Case.
7		The values for the SUAIs fashioned by Georgetown meet this standard.
8		The values used by MCI and AT&T for the SUAIs do not. If the Commission
9		utilizes HAI RS.0a, it should use the values for the SUAIs fashioned by
10		Georgetown.
	26.7	
i I	Q.	DOES THIS CONCLUDE YOUR TESTIMONY?
12	Α.	Yes, it does.
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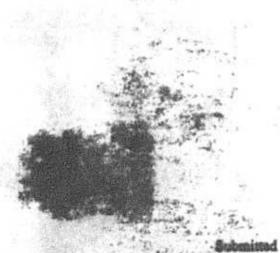
### BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Determination of the Cost of Basic Local Telecommunications Service, pursuant to Section 364.025, Florida Statutes

Docket No. 980696-TP

Appendices To
Rebuttal Testimony of

Jamshed K. Madan, Michael D. Dirmeier
and David C. Newton on Behalf of
BellSouth Telecommunications, Inc.



Submitted Stretember 2, 1998

# APPENDIX A GLOSSARY OF DEFINED TERMS

#### APPENDIX A

#### Glossary of Defined Terms

HM R3.1 Release 3.1 of the Hatfield Model.

Appendix B-3.1 An attachment to the HM R3 I model documentations which identifies 181

UAIs and the approximately 700 default values associated with them for

use with HM R3.1.

V2.2.2 Version 2.2.2 of the Hatfield Model.

Appendix 5B An attachment to the V2.2.2 Hatfield Model documentation, which

identifies the user adjustable inputs and the default values associated with

them for use with V2.2.2.

HM R4 0 Preliminary Release 4.0 of the Hatfield Model, a CD for which was filed in

these Dockets by MCI and AT&T.

Appendix B-4.0 An attachment to the HM R4.0 model documentation, which identifies 184

UAIs and the approximately 700 default values associated with them for

use with HM R4.0.

HM R5.0a Release 5.0a of the Hatfield Model.

Appendix B-5.0a An attachment to the HM R5.0a model documentation, which identifies 201

UAIs and the approximately 1075 default values associated with them for

use with HM R5.0a.

UAIs

(user adjustable

inputs)

The inputs and their default values identified in Appendix B-5 0a (HM R5 0a), Appendix B-4.0 (HM R4 0), Appendix B-3 1 (HM R3 1), and

Appendix 5B (V2.2.2). The UAIs are designed to accept ILEC-specific

data values in replacement of their associated default values

default values The data values for UAIs identified in Appendix B-5.0a (HM R5.0a).

Appendix B-4.0 (HM R4.0), Appendix B-3.1 (HM R3.1), and Appendix 5B (V2.2.2) which automatically are used in applying the Hatfield Model,

unless alternative data values are substituted for the default values.

SUAIs

(sensitive user

adjustable inputs)

Refers to a group of UAIs that are related by virtue of the logic of the Hatfield Model and for which changes in their default values, as a group, cause a material change in the unbundled network element prices that are

produced by the Hatfield Model.

## APPENDIX B STATEMENT OF QUALIFICATIONS

JAMSHYD K. MADAN
PRINCIPAL,
GEORGETOWN CONSULTING GROUP, INC.

#### APPENDIX B

#### Statement of Qualifications

#### Jamshed K. Madan Principal, Georgetown Consulting Group, Inc.

#### Education

M.S. in Management, 1968, Alfred P. Sloan School of Management, Massachusetts Institute of Technology

B.S. in Electrical Engineering, 1966, Massachusetts Institute of Technology

#### Employment

May 1979 to present May 1976 to April 1979 Principal, Georgetown Consulting Group, Inc Principal and National Director of Regulatory Consulting, Touche Ross & Company

September 1975 to April 1976 General Manager, Corporate Development, Public Service Electric & Gas

August 1968 to August 1975

Touche Ross & Company

#### Utility Regulatory Experience

Mr. Madan has provided expert testimony in over 150 proceedings, covering various utility regulatory matters, in cases involving telecommunications, electric, gas, water, sewer and transit utilities. The jurisdictions in which Mr. Madan has appeared include: Alabama, Arkansas, Colorado, Connecticut, Delaware, District of Columbia, Georgia, Guam, Guyana SA, Illinois, Maryland, Massachusetts, Minnesota, New Jersey, New Mexico, New York, Ohio, Pennsylvania, U.S. NRC, U.S. Virgin Islands, Virginia. A list of the proceedings in which Mr. Madan has testified and/or filed testimony is attached. In addition to participation in those regulatory proceedings, Mr. Madan has lead projects that included operations reviews, financial feasibility studies, economic studies, marketing studies, cash flow analyses, cost reduction studies and system planning studies

#### Regulatory Participation of Jamshed K. Madan (Through November, 1997)

- New Jersey, Hackensack Water Company, Docket No. 744-315, August, 1974.
- New Jersey, Elizabethtown Gas Company, Docket No. 727-624.
- 3 U.S. Virgin Islands, Manassah Bus Lines, Docket No. 150.
- 4 New Jersey, Elizabethtown Water Company, Docket No. 727-606
- 5 U.S. Virgin Islands, Virgin Islands Water & Power Authority, Docket No. 193
- New Jersey-Jersey Central Power & Light Company, Decket No. 743-184, October, 1974.
- 7 Vermont, New England Telephone and Telegraph Company, Docket No 3806, November, 1974
- 8 U.S. Virgin Islands, Virgin Islands Water & Power Authority, Docket No. 254
- 9 New Jersey, New Jersey Bell Telephone Company, Docket No. 747-522, April, 1975.
- 10 U.S. Virgin Islands, Virgin Islands Telephone Corporation, Docket No. 121, September, 1975
- 11. New Jersey, New Jersey Bell Telephone Company, Docket No. 7512-1251, May, 1976.
- 12 Pennsylvania, Philadelphia Electric Company, R.I.D. No. 295, June, 1976
- 13 Maryland, Baltimore Gas & Electric Company, Case No 6985, October, 1976
- 14 New Jersey, Atlantic City Electric Company, Docket Nos. 706-641 and 772-113, April, 1977.
- 15 Pennsylvania, Bell Telephone Company of Pennsylvania, Docket No. 367, July, 1977.
- Pennsylvania, Pennsylvania Electric Company, R.I.D. No. 392, August, 1977.
- 17 Connecticut, Southern New England Telephone Company, Docket No. 770526, October, 1977
- 18. U.S. Virgin Islands, Virgin Islands Telephone Corporation, Docket No. 126, November, 1977.
- 19. Pennsylvania, Metropolitan Edison Company, R.I.D. No. 434, November, 1977.
- New Jersey, New Jersey Bell Telephone Company, Docket No. 7711-1136, July, 1978.
- 21. Pennsylvania, Pennsylvania Electric Company, R.I.D. No. 599, September, 1978.
- New York, Long Island Lighting Company, Case Nos. 27374 and 27375, October, 1978

- 23 Pennsylvania, Metropolitan Edison Company, R.I.D. No. 626, November, 1978.
- New Jersey, Jersey Central Power & Light Company, Docket No. 7610-1021, December, 1978.
- Ohio, Columbus and Southern Ohio Electric Company, Docket No. 78-1439-EL-AEM, January, 1979.
- New York, New York Telephone Company, Case No. 27469, May, 1979.
- 27 New Mexico, Mountain Bell Teiephone Company, Docket No. , September, 1979.
- 28 New Jersey, Public Service Electric & Gas Company, Docket No. 794-310, October, 1979.
- 29 Maryland, Potomac Electric Company, Case No. 7384, February, 1980.
- 30 Delaware, Delmarya Power & Light Company, Docket No. 41-79, March, 1980.
- 31 Colorado, Mountain States Bell Telephone Company, Docket No. 1400 April, 1980.
- 32 Delaware, Delmarva Power & Light Company, Complaint Docket No. 279-80, June, 1980.
- 33 New York, New York Telephone Company, Case No. 27100, July, 1980.
- 34 New Jersey, New Jersey Bell Telephone Company, Docket No. 802-135, July, 1980
- 35 U.S. Virgin Islands, Virgin Islands Telephone Corporation, Docket No. 108, August, 1980.
- 36 Connecticut, Southern New England Telephone Company, Docket No. 800418, August, 1980
- 37 Ohio, Ohio Bell Telephone Company, Case No. 79-1184-TP-AIR, September, 1980
- 38 Maryland, Delmarya Power & Light Company, Case No. 7427, September, 1980.
- Maryland, C&P Telephone Company, Case No. 7467, October, 1980
- 40 Colorado, Public Service Company of Colorado, Docket No. 1425, October, 1980.
- 41 Alabama, Continental Telephone Company of the South, Docket No. 17968, November, 1980.
- 42 New York, Long Island Lighting Company, Case No. 27774, November, 1980.
- 43 U.S. Virgin Islands, Virgin Islands Telephone Corporation, Docket No. 180, November, 1980.
- 44 Delaware, Delmarya Power & Light Company, Docket No. 80-39, December, 1980.
- 45 Alabama, South Central Bell, Case Nos. 10875 & 10876, June 1981.
- 46 U.S. Virgin Islands, Virgin Islands Water & Power Authority, Docket No. 229, June 1981.
- 47 Minnesota, Northwestern Bell Telephone Company, Docket No. P-421/GR80-911, June, 1981.

- Delaware, Delmarva Power & Light Company, Docket No. 81-23, July, 1981.
- 49 Colorado, Public Service Company of Colorado, Docket No. 1525, September, 1981.
- 50 New Jersey, Public Service Electric & Gas Company, Docket No 812-76, September, 1981
- 51. New Jersey, New Jersey Bell Telephone Company, Docket No. 815-458, December, 1981
- 52. Ohio, Cleveland Electric Illuminating Company, Case No. 81-146-EL-AIR, December, 1981.
- Maryland, C&P Telephone Company, Case No. 7591, December, 1981.
- 54 Massachusetts, Boston Edison Company, Docket No. DPU-906, January, 1982.
- 55. Pennsylvania, Bell Telephone Company of Pennsylvania, Docket No. R-811819, May, 1982.
- 56. Colorado, Mountain States Bell Telephone Company, Docket No. 1575, September, 1982.
- 57 Maryland, C&P Telephone Company, Case No. 7661, November, 1982.
- Delaware, Diamond State Telephone Company, Docket No. 82-32, February 1983.
- New York, Long Island Lighting Company, Case No. 28252, February, 1987
- New Jersey, Public Service Electric & Gas Company, Docket No. 831-25, February, 1983.
- 61 Georgia, Southern Bell Telephone Company, Docket No. 3393-U, June, 1983
- New Jersey, New Jersey Bell Telephone Company, Docket Nos. 8211-1030 and 8210-880 Phase II, November, 1983.
- 63 Arkansas, Southwestern Bell Telephone Company, Docket No. 83-045-U, September, 1983
- New Jersey, New Jersey Bell Telephone Company, Docket No. 8311-954, February, 1984.
- 65 Colorado, Public Service Company of Colorado, Docket No. 1640, February, 1984
- 66 U.S. Nuclear Regulatory Commission, Long Island Lighting Company, Low Power Proceeding, Docket No. 50-322-OL-4, 1984.
- 67 Colorado, Mountain States Bell Telephone Company, Docket No. 1655, April, 1984
- 68 Georgia, Southern Bell Telephone Company, Docket No. 3465-U, August, 1984.
- 69 U.S. Virgin Islands, Virgin Islands Telephone Corporation, Docket No. 275, November, 1984.
- 70 New Jersey, New Jersey Bell Telephone Company, Docket No. 848-856, December, 1984.
- 71 New Jersey, Public Service Electric & Gas Company, Docket No. 837-620. April, 1985

- New Jersey, AT&T Communications of New Jersey, Docket Nos. 8311-1035 and 8311-1064, May, 1985.
- 73 Maryland, C&P Telephone Company, Case No. 7851, April, 1985.
- 74 Arkansas, Arkansas Power & Light Company, Docket No. 84-249-U, June, 1985.
- 75 Georgia, Southern Bell Telephone Company, Docket No. 3518-U, July, 1985.
- 76 Colorado, Mountain States Bell Telephone Company, Docket No. 1700, March, 1986.
- 77 New Jersey, Public Service Electric & Gas Company, Docket No. 8512-1163, May, 1986.
- 78 Maryland, C&P Telephone Company Generic Case EA/NR, Case No. 7901, April, 1986.
- 79 Delaware, Diamond State Telephone Company, Docket No. 86 20, September, 1986.
- Colorado, Mountain States Telephone and Telegraph Company, Application 37730, September, 1986.
- New Jersey, <u>Public Service Electric and Gas Company</u>, BPU Docket No. ER85121163, November, 1986.
- 82 Delaware, Diamond State Telephone Company, Regulation Docket No. 10, January, 1987.
- 83 Georgia, Georgia Power Company, Docket No. 3549-U, March, 1987.
- 84 Delaware, Diamond State Telephone Company, Docket No. 86-20, April, 1987.
- 85 U.S. Virgin Islands, Virgin Islands Telephone Corporation, Docket No. 301, April, 1987
- 86 New Jersey, New Jersey Bell Telephone Company, Docket No. TO8610-1115, April, 1987
- 87 Georgia, Georgia Power Company, Docket No. 3673-U, August, 1987.
- 88 U.S. Virgin Islands, Virgin Islands Telephone Corporation, Docket No. 277, September, 1987.
- 89 U.S. Virgin Islands, Virgin Islands Telephone Corporation, Docket No. 314, October, 1987.
- 90 New Jersey, AT&T Communications of New Jersey, Docket No. TR8704-361, November, 1987.
- New Jersey, Public Service Electric & Gas Company Gas Operations, Docket No. ER8512-1163, February, 1988.
- New Jersey, Public Service Electric & Gas Company Electric Operations, Docket No. ER8512-1163, February, 1988.
- 93 New Jersey, New Jersey Bell Telephone Company, Docket No. T-87050398, March, 1988.
- 94 New Jersey, Peach Bottom, Docket No. ER8802-0324, Cral Testimony, March, 1988.

- 95 District of Columbia, <u>District of Columbia Natural Gas Company</u>, Formal Case No 870, May, 1988.
- 96. Delaware, Diamond State Telephone Company, Docket No. 86-20, Phase II, June, 1988.
- 97. U.S. Virgin Islands, Virgin Islands Telephone Corporation, Docket No. 316, June, 1988.
- 98. Guam, Guam Power Authority, Docket No. 88-001, July, 1988.
- 99. New Mexico, Public Service Company of New Mexico, Case No. 2146, October, 1988.
- California, In the Matter of Alternative Regulatory Frameworks for Local Exchange Carriers, Case No. 1.87-11-033, January 1989.
- California, In the Matter of Alternative Regulatory Frameworks for Local Exchange Carriers, Case No. A.88-08-031, April, 1989.
- 102. Guam, Guam Power Authority, Docket No. 88-002, May 1989.
- 103. Colorado, Mountain States Telephone & Telegraph Company, I&S Docket No. 1400, May, 1989
- 104. New Jersey, Public Service Electric & Gas Company, Docket No. ER8512, 163, May, 1989.
- 105 U.S. Virgin Islands, Virgin Islands Water & Power Authority, Docket No 322, August, 1989.
- 106. Georgia, Georgia Power Company, Docket No. 3840-U, August, 1989.
- 107 New Mexico, Public Service Company of New Mexico, Case No. 2262, October, 1989
- 108 New Jersey, Public Service Electric & Gas Company, Docket Nos. ER85121163 and GR89060622, October, 1989.
- 109 Guam, Guam Power Authority, Docket No. 89-002C, January 1990.
- 110 U.S. Virgin Islands, Virgin Islands Water & Power Authority, Docket No. 322, January, 1990.
- 111 U.S. Virgin Islands, Virgin Islands Telephone Corporation, Docket No. 344, March, 1990.
- 112 Georgia, Southern Bell Telephone Company, Docket No. 3905-U, May, 1990.
- 113 Georgia, Southern Bell Telephone Company, Docket No 3905-U (Surrebuttal and incentive regulation), June, 1990 and August, 1990.
- 114 Guam, Guam Power Authority, Docket No. 89-002, August 1990.
- 115 U.S. Virgin Islands, Virgin Islands Telephone Corporation, Docket No. 334, October, 1990.
- 116 Colorado, US WEST Communications Inc., Docket No. 90S-544T, January, 1991.

- 117 New Jersey, <u>United Telephone Company of New Jersey</u>, Docket Nos. TR9007-0726J, February, 1991.
- 118 U.S. Virgin Islands, Virgin Islands Water & Power Authority, Docket No. 345, April, 1991
- 119 U.S. Virgin Islands, <u>Virgin Islands Telephone Corporation</u>, Docket No. 334, On Remand. July, 1991.
- 120 Georgia, Georgia Power Company, Docket No. 4007-U, August, 1991.
- 121 Colorado, US WEST Communications Inc., Docket No. 90A-655T, September 1991.
- 122 Georgia, GTE South, Docket No. 4003-U, December 1991.
- 123 Georgia, Southern Bell Telephone Company, Docket No. 3587-U (Cross Subsidy issues), January 1992.
- 124 U.S. Virgin Islands, Virgin Islands Water & Power Authority, Docket No. 355, May 1992
- 125 New Jersey, Public Service Electric & Gas Company, Docket Nos. ER91111698J, May 1992.
- 126 Guam, Guam Power Authority, Docket No. 92-001, August 1992.
- 127 New Jersey, New Jersey Bell Telephone Company, Docket Nos. TO92030358, (Alternative Form of Regulation), September 1992.
- 128 Guam, Guam Power Authority, Docket No. 92-009, November 1992.
- 129 Guam, Guam Power Authority, Docket No. 92-001, Supplemental, November 1992
- 130 Georgia, Southern Bell Telephone Company, Docket No. 4232-U, January 1993
- U.S. Virgin Islands, Rules & Regulations re: Customer Owned Coin-Operated Telephones, Docket Nos. 285 and 319, February 1993.
- U.S. Virgin Islands, SASA Complaint re: Customer Owned Coin-Operated Telephones, Docket No. 356, February 1993.
- 133 Georgia, Southern Bell Telephone Company, Docket No. 3905-U, March 1993.
- 134 U.S. Virgin Islands, Vitran Bus Service, Docket No. 357, April 1993.
- 135. Colorado, Public Service Company of Colorado, Docket No. 93S-001EG, May 1993.
- 136 New Jersey, New Jersey Natural Gas Company Incentive Rate Regulation, Docket No. GR93050154, December 1993.
- 137 Guam, Guam Telephone Authority, Docket No. 93-011, December 1993.

- U.S. Virgin Islands, Virgin Islands Telephone Corporation Cellular Telephone Service, Docket No. 332, January 1994.
- 139. Guam, Guam Municipal Golf, Docket No. 93-009, February 1994.
- 140. U.S. Virgin Islands, Virgin Islands Water & Power Authority, Docket No 378, March 1994
- 141. Virginia, Virginia Cable Television. Association, Case No. PUC930036, March 1994.
- 142. Virginia, Virginia Cable Television Association, Rebuttal, Case No. PUC930036, March 1994.
- Guam, Guam Telephone Authority Rate Case Phase II, re: Called ID, etc., Docket No. 93-011, Late 1994.
- 144 Guyana, Guyana Rate Case, 1995.
- 145 Virgin Islands, Virgin Islands Water and Power Authority Rate Case, Docket No. 378, 1995
- Virgin Islands, Virgin Islands Water and Power Authority Water Rate Case, Docket No. 481, 1995.
- 147. Guam, Guam Power Authority Rate Case, Docket No. 95-001, Late 1995
- 148. Guam, Guam Power Authority, Customer Service Agreement, Docket No. 89-002, 1995/1996.
- 149 Virgin Islands, Virgin Islands Water and Power Authority Rate Case Emergency, Docket No. 500, Early 1996.
- Virgin Islands, Virgin Islands Telephone Company, VITELCO Private Line, Docket No 486, March 1996.
- 151. Guam, Guam Power Authority Rate Case, Phase I Stipulation, Docket No. 96-004, May 1996
- 152. Virgin Islands, Virgin Islands Water and Power Authority Rate Case Final, Docket No 500, Mid 1996.
- 153. New Jersey, Donnelley, August 1996.
- Guam, Guam Telephone Authority Rate Case Stipulation, Re Access charges, Private Line, Inside Wire, Docket No. 96-007, August 1996.
- 155 Guam, Guam Power Authority Rate Case, Phase II Testimony, Docket No. 96-004, December 1996.
- Georgia, <u>BellSouth Telecommunications</u>. Inc., Docket No. 7601-U. August 1997. Testimony
  concerning the application of the Hatfield Model to the determination of Telric unbundled network
  element rates.

## APPENDIX C STATEMENT OF QUALIFICATIONS

GEORGET CONSULTING GROUP, INC.

#### APPENDIX C

#### Statement of Qualifications

#### Michael D. Dirmeier Principal, Georgetown Consulting Group, Inc.

#### Education

M.B.A. in Finance, 1973, University of Chicago

B.S. in Physics, 1971, Texas A&M University

Certificate of Management Accounting

#### Employment

May 1979 to present July 1976 to April 1979

January 1974 to June 1976

Principal, Georgetown Consulting Group, Inc.
Consultant and Senior Consultant,
Consulting Division, Touche Ross & Company
Financial Planning Analyst, The Bendix Corporation

#### Utility Regulatory Experience

Mr. Dirmeier has provided expert testimony in over 90 proceedings involving telecommunications, electric and water utilities. The jurisdictions in which Mr. Dirmeier has appeared include: Arkansas, Colorado, Delaware, District of Columbia, Florida, Georgia, Maryiand, Mississippi, New Mexico, New Jersey, New York, Nuclear Regulatory Commission, Oklahoma, Pennsylvania, South Carolina, U.S. Virgin Islands, Virginia. A list of the proceedings in which Mr. Dirmeier has testified and/or filed testimony is attached. Mr. Dirmeier has extensive experience in the application of computer models to the analysis of utility issues.

#### Regulatory Participation of Michael D. Dinneier (Through March 1998)

- New Jersey, West Keansburg Water Co., Docket No. 7710-1026, June 1978. Accounting and revenue requirements. Sponsored by Department of the Public Advocate.
- U.S. Virgin Islands, <u>Virgin Islands Telephone Company</u>, Docket No. 180, 1978. Depreciation rates. Sponsored by Staff of Public Service Commission.
- New Jersey, Middlesex Water Company, Docket No. 793-269, August 1979. Accounting and revenue requirements. Sponsored by Department of the Public Advocate.
- 4. South Carolina, PURPA ratemaking standard, April 1980. Sponsored by Public Advocate.
- New York, New York Telephone Company, Docker No. 27710, July 1980. Accounting issues.
   Sponsored by Public Advocate.
- New Jersey, Hackensack Water Company, Docket No. 804-275, September 1980. Emergency proceeding. Sponsored by Department of the Public Advocate.
- New York, Long Island Lighting Company, Docket No. 27774, November 1980. Accounting issues. Sponsored by Suffolk County.
- Pennsylvania, Metropolitan Edison Company, Docket No. R-80051196, December 1980.
   Accounting and revenue requirements. Sponsored by Office of the Public Advocate.
- 9 Pennsylvania, Pennsylvania Electric Company, Docket No. R-80051197, December 1980. Accounting and revenue requirements. Sponsored by Office of the Public Advocate.
- New Jersey, South Jersey Gas Company, Docket No. 808-517, February 1981. Treatment of overearnings arising from experimental tariff. Sponsored by Department of the Public Advocate.
- New Jersey, Hackensack Water Company, Docket No. 815-447, June 1981. Emergency rate proceeding. Sponsored by Department of the Public Advocate.
- New Jersey, New Jersey Bell Telephone Co., Docket No. 815-458, October 1981. Accounting and revenue requirements. Sponsored by Department of the Public Advocate.
- Pennsylvania, Metropolitan Edison Company, Docket No. R-80011601, November 1981.

  Accounting and revenue requirements. Sponsored by Office of the Public Advocate.
- Pennsylvania, Pennsylvania Electric Company, Docket No. R-80011602, November 1981.
   Accounting and revenue requirements. Sponsored by Office of the Public Advocate.
- New Jersey, Hackensack Water Company, Docket No. 815-447, March 1982. Accounting and revenue requirements. Sponsored by Department of the Public Advocate.

- 16 Pennsylvania, Bell Telephone Company of Pennsylvania, RID 1819, April 1982. Accounting and revenue requirements. Sponsored by Office of the Public Advocate.
- 17 New Jersey, Atlantic City Electric Company, Docket No. 822-116, July 1982. Accounting and revenue requirements. Sponsored by Department of the Public Advocate.
- New Jersey, New Jersey Natural Gas Company, Docket No. 815-459, July 1982. Sponsored by Department of the Public Advocate.
- 19 Maryland, Potomac Electric Power Company, Case No. 7662, November 1982. Accounting and revenue requirements. Sponsored by Staff of Public Service Commission.
- 20 Pennsylvania, <u>Duquesne Light Company</u>, Docke' No. R-21945, March 1982. Excess costs incurred due to nuclear outage. Sponsored by Office of the Public Advocate.
- Colorado, Mountain Bell Telephone Company, 1&S 1575, September 1982. Depreciation methodology. Sponsored by coalition of municipalities
- New York, Long Island Lighting Company, PSC Case No. 28252, February 1983. Shoreham phase-in. Sponsored by Suffolk County.
- Pennsylvania, <u>Metropolitan Edison Company</u>, Docket No. R-822249, May 1983. Accounting and revenue requirements. Sponsored by Office of the Public Advocate.
- Pennsylvania, Pennsylvania Electric Company, Docket No. R-822250, May 1983. Accounting and revenue requirements. Sponsored by Office of the Public Advocate.
- 25 Pennsylvania, Bell Telephone Company of Pennsylvania. Docket R-811819, August 1983. Accounting and revenue requirements. Sponsored by Office of the Public Advocate.
- 26 Mississippi, South Central Bell Telephone Company, Docket No. U-4415, January 1984. Accounting and revenue requirements, divestiture proceeding. Sponsored by Attorney General.
- 27 Colorado, Public Service Company of Colorado, 1&S 1640, February 1984. Accounting and revenue requirements. Sponsored by Office of the Public Advocate.
- New Jersey, <u>Atlantic City Electric Company</u>, Docket No. 822-116, August 1983. Levelization of long-term purchase power contract. Sponsored by Department of the Public Advocate.
- Florida, Southern Bell Telephone Company, Docket No. 820263-TP, August 1984. Accounting and revenue requirements, divestiture proceeding. Sponsored by Public Advocate.
- 30 U.S. Nuclear Regulatory Commission, Long Island Lighting Company, Shoreham Nuclear Power Station, Docket No. 50-322-OL-4, 1984. Financial requirements for low power license. Sponsored by Suffolk County.
- Arkansas, Arkansas Power & Light Company, Docket No. 84-249-U, June 1985. Financial nature of system agreements and construction of Grand Gulf Nuclear Plant. Sponsored by Staff of Public Service Commission.

- New Jersey, <u>Hackensack Water Company</u>, Docket No. WR8506-663, October 1985. Accounting and revenue requirements. Sponsored by Department of the Public Advocate.
- 33 New Mexico, Public Service Company of New Mexico, Case No. 1916, July 1985. Accounting and revenue requirements. Sponsored by Attorney General.
- New Mexico, Public Service Company of New Mexico, Case No. 2011, March 1985. Inventory treatment of sale/leaseback of investment in nuclear unit. Sponsored by Attorney General.
- 35 Colorado, Mountain States Telephone and Telegraph Company, I&S No. 1700, March 1986. Selected accounting issues in base rate proceeding. Sponsored by Colorado Municipal League.
- 36. New Mexico, <u>Public Service Company of New Mexico</u>, Case No. 2019, April 1986. Utility holding company. Sponsored by Attorney General.
- New Jersey, Public Service Electric and Gas Company, BPU Docket No. ER85121163, April 1986. Working capital issues in base rate proceeding. Sponsored by Department of the Public Advocate.
- New Mexico, <u>Public Service Company of New Nexico</u>, Case No. 1916, June 1986 rehearing.
   Accounting issues. Sponsored by Attorney General.
- New Mexico, Gas Company of New Mexico, Case No. 1971, May 1986 Gas purchase clause.
   Sponsored by Attorney General.
- 40. New Mexico, El Paso Electric Company, Case No. 2032, June 1986. Sale/leaseback of investment in nuclear unit. Sponsored by Attorney General.
- 41. Pennsylvania, Metropolitan Edison Company, Docket No. R-860384, 1936. Base rate proceeding Sponsored by Office of the Public Advocate.
- Pennsylvania, Pennsylvania Electric Company, Docket No. R-860413, 1986. Base rate proceeding. Sponsored by Office of the Public Advocate.
- 43 New Mexico, <u>Public Service Company of New Mexico</u>, Case No. 2067, December 1986 Company's annual October inventory filing. Sponsored by Attorney General.
- New Jersey, Elizabethtown Water Company, OAL Doc et Nos. PUC 5353-86, 5351-86, 5354-86 and 5352-86 (consolidated), January 1987. Deposit equirements for water main extensions. Sponsored by developer intervenors.
- 45 Delaware, Intrastate Competition, PSC Regulation Dock t No. 10. Ongoing. Sponsored by Staff of Public Service Commission.
- 46 District of Columbia, Potomac Electric Power Company, Formal Case No. 852, February 1987. Tax Reform Act of 1986. Sponsored by Office of People's Counsel.
- 47 District of Columbia, C&P Telephone Company, Formal Case No. 854, April 1987. Tax Reform Act of 1986. Sponsored by Office of People's Counsel.

- New Mexico, Public Service Company of New Mexico, Case No. 2096, July 1987. Company's annual January inventory filing. Sponsored by Attorney General.
- Georgia, Georgia Power Company, Docket No. 3t 73-U, August 1987. Base rate proceeding. Panel witness responsible for computations of write-off and phase-in plan. Sponsored by Staff of the Public Service Commission.
- New Jersey, South Jersey Gas Company, BPU Docket Nos. GR8704-329 & GR8608-902,
   September 1987. Base rate proceeding. Sponsored by Department of the Public Advocate.
- District of Columbia, Potomac Electric Power Company, Formal Case No. 852-II, November 1987. Tax Reform Act of 1986. Sponsored by Office of People's Counsel.
- District of Columbia, <u>C&P Telephone Company</u>, Formal Case No. 854-II, November 1987. Tax Reform Act of 1986. Sponsored by Office of Deople's Counsel.
- New Mexico, Public Service Company of New Mexico, Case No. 2159, December 1987.
   Company's annual October inventory filing. Sponsored by Attorney General.
- New Jersey, Atlantic City Electric Company, Docket No. ER8504434 (Benefits of TRA), January
   1988. Company's TRA filing. Sponsored by Department of the Public Advocate.
- New Mexico, Public Service Company of New Mexico, Case No. 2146, November 1988.

  Treatment of Excess Capacity. Sponsored by Attorney General.
- New Jersey, <u>Public Service Electric & Gas Company</u>, BPU Docket No. ER85121163, June 1989 Treatment of proposed 20-year purchase of capacity from AEP-Rockport II. Sponsored by Department of the Public Advocate.
- 57 Georgia, Georgia Power Company, Docket No. 3840-U, August 1989. Base rate proceeding Panel witness responsible for computations concerning phase-in and decommissioning expense. Sponsored by Staff of the Public Service Commission.
- New Mexico, Public Service Company of New Mexico, Case No. 2262, November 1989. Base case. Sponsored by Attorney General.
- Vermont, <u>Central Vermont Public Service Company</u>, Docket No. 5372, February 1990. Base case. Sponsored by Department of Public Service.
- Pennsylvania, Pennsylvania Gas and Water Co. and North East Water Company. Docket No. A210018, P-900453 and R-901726, October & November 1990. Application to purchase utility,
  petition for accounting methodologies and accounting position in base rate proceeding. Sponsored
  by Office of Consumer Advocate.
- New Jersey, <u>Hackensack Water Company</u>, Docket No. WR90080792J, January 1991. Accounting in a base rate proceeding. Sponsored by Department of the Public Advocate.
- 62. New Mexico, US WEST, Inc. Case No. 90-255-TC, March 1991. Commission inquiry concerning local calling area for Albuquerque metro area. Sponsored by Attorney General.

- New Jersey, <u>Atlantic City Electric Company</u>, Docket No. ER90091090J, March 1991. Working capital in a base rate proceeding. Sponsored by Department of the Public Advocate.
- New Mexico, Plains Electric Generation and Transmission Cooperative, Inc., Case No. 2363, April 1991. Base rate proceeding of an electric cooperative. Sponsored by Attorney General.
- District of Columbia, <u>C&P Telephone Company</u>, Formal Case No. 850, October 1991.
   Productivity in PSC's investigation concerning the reasonableness of C&P's rates. Sponsored by Office of People's Counsel.
- New Mexico, <u>Public Service Company of New Mexico</u>, Case No. 2326, July 1991. Investigation into diversification and divestiture transactions undertaken by PNM. Sponsored by Attorney General.
- 67 Georgia, Georgia Power Company, Docket No. 4007-U, August 1991. Base rate proceeding Panel witness responsible for computations and selected rate case issues. Sponsored by Staff of the Public Service Commission.
- New Jersey, <u>Jersey Central Power & Light Company</u>, Docket No. EM91010067, October 1991. Regulatory treatment and prudence of proposed multi-part agreement to purchase 50% of plant being restored to service, purchase capacity under long-term power sale agreement and participate in construction of a long-distance 500 kV transmission line. Sponsored by Department of the Public Advocate.
- 69 New Mexico, <u>Public Service Company of New Mexico</u>, Case No. 2408, January 1992. PNM request to sell 50MW of San Juan 4 to the City of Anahuim, CA. Sponsored by Attorney General.
- Oklahoma, Oklahoma Gas & Electric Company., Cause Nos. PUD 898 & 1055, April 1992. Revenue requirement testimony in a "show cause" proceeding. Sponsored by Attorney General.
- New Mexico, Public Service Company of New Mexico, Case No. 2429, April 1992 Regulatory treatment of transactions intended to complete the exit from diversification. Sponsored by Attorney General.
- New Jersey, Public Service Electric & Gas Company, BPU Docket No. EE91081428, April 1992.
  Regulatory treatment of prematurely retired plant. Sponsored by Department of the Public Advocate.
- 73 New Mexico, <u>Public Service Company of New Mexico</u>, Case No. 2444, May 1992. Request of the Company to purchase back a portion of previously sold / leased-back nuclear unit. Sponsored by Attorney General.
- New Mexico, U.S. WEST, Inc., Case No. 92-90-TC, June 1992. Application of US WEST seeking approval of Customer Local Area Signaling Services (CLASS) Tariffs. Sponsored by Attorney General.
- New Jersey, <u>Public Service Electric & Gas Company</u>, BPU Docket No. EE91111698J, July 1992. Depreciation, nuclear decommissioning and regulatory treatment of prematurely retired plant. Sponsored by Department of the Public Advocate.

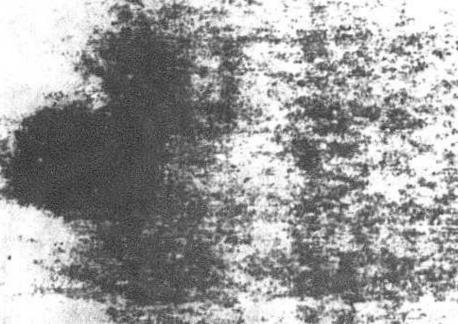
- New Mexico, <u>Public Service Company of New Mexico</u>, Case No. 2469, October 1992. Financing case Request of the Company to refinance variable rate debt and replace with variable rate debt. Sponsored by Attorney General.
- New Jersey, New Jersey Bell Telephone Co., Docket No. TO92030358, October 1992. Request of the Company to replace existing Rate Stability Plan with indexed price increases with sharing in prescribed earnings plans. Economics of "Opportunity New Jersey" infrastructure development proposals. Sponsored by Department of the Public Advocate.
- District of Columbia, <u>C&P Telephone Company</u>, Formal Case No. 814, Phase III, November 1992. Testimony concerning the Company's application for alternative form of regulation. Sponsored by Office of People's Counsel.
- New Mexico, U. S. West, Inc., Docket No. 92-227-TC, December 1992. Testimony regarding accounting issues and revenue requirements in base rate proceeding. Sponsored by Attorney General.
- 80. District of Columbia, C&P Telephone Company, Fermal Case No. 926, July, 1993. Testimony concerning cost containment, management compensation, productivity, Other Postretirement Benefits (SFAS 106), salaries and wages, Other Postemployment Benefits (SFAS 112) and accounting for income taxes (SFAS 109). Sponsored by Office of People's Counsel.
- 81 Georgia, Georgia Power Company, Docket No. 4152-U, August 1993. Testimony concerning appropriate accounting and ratemaking trestment of Clean Air Act Allowances. Sponsored by Staff of the Public Service Commission.
- New Mexico, <u>U.S. West. Inc.</u>, Case No. 93-218-TC, October 1993. Testimony concerning application of utility to expand the local calling area for the Albuquerque metropolitan area. Sponsored by Attorney General.
- 83 District of Columbia, Potomac Electric Power Company, Formal Case No. 929, October 1993. Testimony in base rate proceeding, addressing issues of Electric Rate Adjustment Mechanism, DSM Surcharge, inclusion of purchased power capacity costs in automatic adjustment clauses. Sponsored by Office of People's Counsel.
- New York, <u>Consolidated Edison Company</u>, Case Nos. 93-G-0996 and 93-S-0997, April 1994. Testimony concerning appropriate application of productivity in base rate proceeding for gas and steam rates. Sponsored by Utility Workers Union of America, AFL-CIO, Local 1-2.
- 85 New Jersey, <u>Atlantic City Electric Company</u>, BRC Docket No. ER9402003, OAL Docket No. PUC 1427-94, June 1994. Testimony concerning levelized energy adjustment clause.
- New Mexico, <u>Public Service Company of New Mexico</u>, Case No. 2567, June 1994. Testimony concerning application of utility to reduce rates and write-off plant and regulatory assets.
- 87 New York, Consolidated Edison Company, Case No. 94-E-0334, October 1994. Testimony concerning health and safety and productivity issues in application of utility to increase base electric rates. Sponsored by Utility Workers Union of America, AFL-CIO, Local 1-2.

- 88. Maine, New England Telephone Company, Docket No. 94-254, February 1995. Testimony concerning accounting issues and revenue requirements in base rate proceeding. Sponsored by Staff of the Maine Public Utilities Commission.
- 89. District of Columbia, Potomac Electric Power Company, Formal Case No. 939, March 1995. Testimony in base rate proceeding, addressing utility risk and costs from ownership, sponsorship and financing of nonregulated affiliate. Sponsored by Office of People's Counsel.
- 90. New Jersey, IntraLATA Toll Presubscription, BPU Docket No. TX94090388, May 1995. Testimony in proceeding determining whether previously authorized 10XXX intraLATA toll competition should be modified to allow 1+ intraLATA toll presubscription.
- District of Columbia, <u>Bell Atlantic Washington</u>, Formal Case No. 814, Phase IV, July 1995.
   Testimony concerning price cap regulation proposal.
- Massachusetts, Electric Utility Restructuring, appearance before Legislature's Joint Commission on Energy, November 1995.
- 93 New York, Electric Utility Restructuring, appearance: before Assembly's Committee on Energy, December 1995.
- New Jersey, Salem Outage, BPU Docket Nos. ES96030158 & ES96030159, April 1996. Testimony in proceeding to determine whether rates for Salem Unit 2 should be made interim.
- New Mexico, <u>Public Service Company of New Mexico</u>, Case No. 2620, May 1996. Testimony
  in proceeding concerning formation of nonregulated operations.
- New Mexico, Southwestern Public Service Co., Case No. 2678, June 1996. Testimony in proceeding concerning merger between SPS and Public Service Company of Colorado
- 97 Pennsylvania, Commonwealth Telephone Co., Docket No. P-00961024, June 1996. Testimony concerning alternative regulation and network modernization plan.
- 98 Massachusetts, Massachusetts Electric Company, DPU 96-25, December 1996 Testimony concerning restructure of utility industry.
- 99 Pennsylvania, PECO Fnergy, Docket No. R-00973953, June 1997. Testimony concerning code of conduct concerning utility actions in a competitive market.
- Pennsylvania, Pennsylvania Power & Light, Docket No. R-00973954, July 1997. Testimony concerning code of conduct concerning utility actions in a competitive market.
- 101. Georgia, BellSouth Telecommunications, Inc., Docket No. 7601-U. August 1997. Testimony concerning the application of the Hatfield Model to the determination of Telric unbundled network element rates.
- Louisiana, BellSouth Telecommunications, Inc., September 1997. Docket Nos. U-22022 & U-22093. Testimony concerning the application of the Hatfield Model to the determination of Telric unbundled network element rates.

- 103. Alabama, BellSouth Telecommunications, Inc., Docket No. 26069. September 1997. Testimony concerning the application of the Hatfield Model to the determination of Telric unbundled network element rates.
- 104. Tennessee, <u>Proceeding to Establish "Permanent Prices" for Interconnection and Unbundled Network Elements</u>, October 1997. Docket No. 97-01262. Testimony concerning the application of the Hatfield Model to the determination of Telric unbundled network element rates.
- Kentucky, <u>Inquiry into Universal Service and Funding Issues</u>, Administrative Case No. 360.
   November 1997. Testimony concerning the application of the Hatfield Model to the determination of Universal Service Funding requirement.
- New Jersey. In the Matter of the Energy Master Plan Phase II Proceeding to Investigate the Future of the Electric Power Industry. BPU Docket Nos.EX9120585Y, E097070461, E097070462, E097070463, November 1997. Testimony concerning stranded cost, market transition, competition and securitization.
- 107 South Carolina, Proceeding to Review BellSouth Telecommunications, Inc.'s Cost for Unbundled Network Elements and Interconnection Arrangements. Docket No. 97-374-C. November 1997. Testimony concerning the application of the Hatfield Model to the determination of Telric unbundled network element rates.
- Louisians, The Development of Rules and Regulations Applicable to the Entry and Operations of and the Providing of Services by in the Local Intrastate and/or Interexchange Telecommunications Market in Louisiana (Universal Service). Docket No. U-20883 Subdocket A, January 1998. Testimony concerning the application of the Hatfield Model to the determination of Universal Service Funding requirement.
- North Carolina, Universal Service Support Mechanisms Pursuant to Section 254 of the Telecommunications Act of 1996, Docket No. P-100 Sub. 133b, January 1998. Testimony concerning the application of the Hatfield Model to the determination of Universal Service Funding requirement.
- Alabama, Implementation of the Universal Service Requirements of the Telecommunications Act of 1996, Docket No. 25980, February 1998. Testimony concerning the application of the Hatfield Model to the determination of Universal Service Funding requirement.
- 111 Kentucky, Inquiry into Universal Service Funding Issues, Adminstrative Case 360, February 1998.
  Testimony concerning the application of the Hatfield Model to the determination of Universal Service Funding requirement.
- 112 South Carolina, Proceeding to Establish Guidelines for an Intrastate Universal Service Fund, Docket No. 97-239-C. March 1998. Testimony concerning the application of the Hatfield Model to the determination of Universal Service Funding requirement.
- North Carolina, Proceeding to Determine Permanent Pricing for Unbundled Network Elements, Docket No. P-100 Sub 133d, March 1998. Testimony concerning the application of the Hatfield Model to the determination of Telric unbundled network element rates.

- 114. Mississippi, In the Matter of the Need to Select a Forward-Looking Cost Proxy Model for Calculation of Universal Service Support from the Federal High-Cost Universal Service Fund, Docket No. 98-AD-035, March 1998. Testimony concerning the application of the Hatfield Model to the determination of Universal Service Funding requirement.
- 115. Mississippi, Generic Proceeding to Establish "Permanent" Prices for BellSouth Interconnection and Unbundled Network Elements, Docket No. 97-AD-544, March 1998. Testimony concerning the application of the Hatfield Model to the determination of Telric unbundled network element rates.

# APPENDIX D STATE MENT OF QUALIFICATIONS



#### APPENDIX D

#### Statement of Oualifications

#### David C. Newton

Mr. Newton has spent 32 years in telecommunications network planning and design. Since 1991, Mr. Newton has served as a consulting telecommunications network engineer, advising clients and testifying in regulatory proceedings on a variety of network matters. Prior to his consulting work, Mr. Newton spent 27 years with the Southern New England Telephone Company, where he held numerous positions in network planning and network design.

Mr. Newton received a Bachelors of Science degree in Operation Management from Quinnipiac College and he holds an Associate Science degree in Electrical Engineering from Hartford State Technical College, awarded in 1965.

A summary of Mr. Newton's professional experience with Southern New England Telephone

Company and a list of the engagements he has performed as a consulting telecommunications network

engineer are provided on the attached sheets.

#### Network Planning and Design Experience With Southern New England Telephone Company

1987 - 1991 District Manager - Network Planning

Responsible for directing the development and implementation of strategic long range plans for the evolution of the telephone network for the State of Connecticut, specifically, the technical evaluation and strategic planning for all components of the SNET network -- central office switching, interoffice facilities, local outside plant, Signalling System 7, operator services systems and the E911 network.

1984 - 1987 Staff Manager - Network Planning

Responsible for the economic analysis and planning for the development of new technology in all facets of the network

1981 - 1984 Manager - Network Design

Responsible for directing analyses of equipment condition and utilization and for managing the preparation of equipment specifications.

1966 - 1981 Various network field assignments in network planning and design

Activities included traffic analysis, trunk network forecasting and application, switch capacity analysis, switch design, switch translations and switch administration.

#### Consulting Engagements

#### Guam Public Utilities Commission

Docket No. 93-008 (ongoing) On behalf of the Guam Public Utility Commission, perform annual reviews of the construction program of the Guam Telephone Authority.

Docket No 97-001 (May 1997) On behalf of the Guam Public Utility Commission, evaluation of the ISDN tariff proposal of the Guam Telephone Authority.

Docket No. 96-007 (October 1996) On behalf of the Guam Public Utility Commission, evaluation of the private line tariff proposal of the Guam Telephone Authority.

Docket No. 93-007 (October 1996) On 'chalf of the Guam Public Utility Commission, development of a set of service standards for application to the Guam Telephone Authority.

Docket No. 92-005 (November 1992) On behalf of the Guam Public Utility Commission, evaluation of the capital program of the Guam Telephone Authority.

#### New Jersey Board of Regulatory Commissioners

Docket No. TO92030358 (September 1992) On behalf of Department of Public Advocate, analysis and evaluation of the proposed Network Modernization Plan of the New Jersey Bell Telephone Company, including deployment of narrowband and broadband services, switching deployment alternatives and use of HSDL in the loop.

#### Pennsylvania Public Utilities Commission

Docket No. P-00961024 (June 1996) On behalf of Office of Consumer Advocate, analysis and evaluation of the proposed Network Modernization Plan of the Commonwealth Telephone Company.

#### Virgin Islands Public Service Commission

Docket No. 398 (August 1995) On behalf of Virgin Island Public Service Commission, evaluated private line tariff proposal of VITELCO.

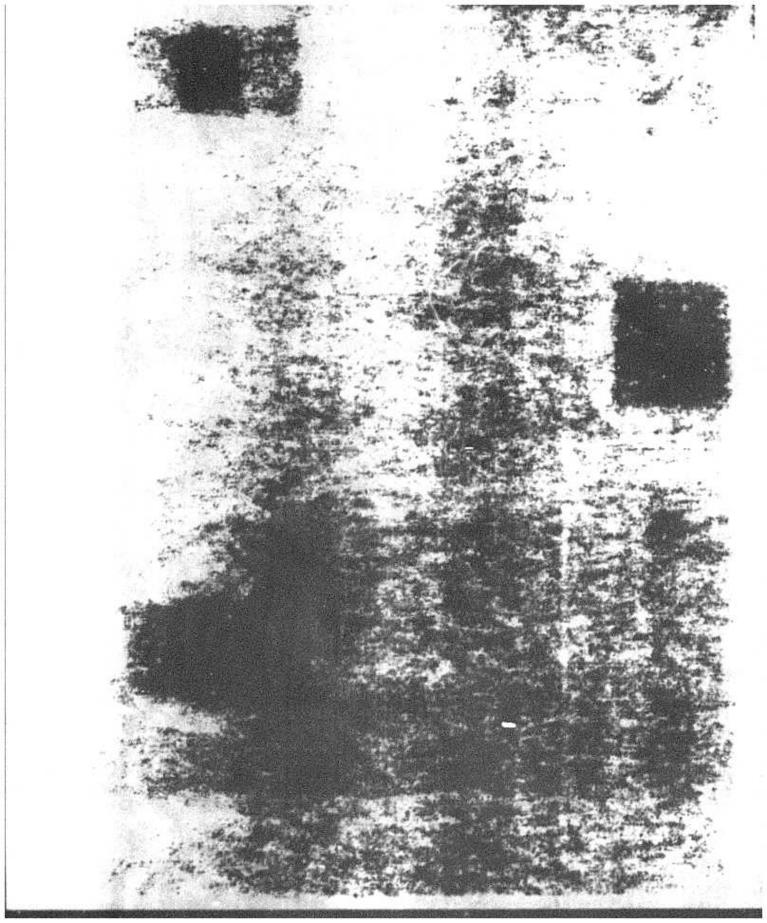
Docket No. 348 (March 1994) On behalf of Virgin Island Public Service Commission, evaluation of the network design and operation for the Enhanced 911 network for the Virgin Islands.

#### Guyana Public Utilities Commission

Docket No. 95 (January 1997) On behalf of Guyana Public Utilities Commission, evaluated the condition of the network of the Guyana Telephone Company and its compliance with certain modernization mandates included in the original condition of purchase.

#### TELRIC

On behalf of BellSouth Telecommunications, Inc., testimony concerning application of Hatfield Model in Alabama, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina and Tennessee.



## BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Determination of the Cost of Basic Local Telecommunications Service, purusant to Section 364.025, Florida Statutes Docket No. 980696-TP

Exhibits To
Rebuttal Testimony of

Jamshed K. Madan, Michael D. Dirmeier
and David C. Newton on Behalf of
BellSouth Telecommunications, Inc.

Submitted September 2, 1998 In Re: Determination of the consection of Basic Local Telecommunication Service, pursuant to Seekin Service, pursuant to Seekin Service.

Dockst No. 980696-TP

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#### IDENTIFICATION OF SENSITIVE INPUT GRCUPS AND CORRESPONDING GCG HEARING EXHIBITS

Sensitive	t Input Group	Associated HAI R5.0a Appendix B Inputs That Are Sensitive, Not Specific to BST-FL and Not Reasonable		GCG Hearing Exhibit Identifying BST-FL Specific and Reasonable Alternative Inputs
L	NID and Drop	B1 B2 B3 B4 B8	NID Investment Drop Distance Drop Placement, Aerial and Buried Buried Drop Sharing Fraction Drop Cable Investment	Exhibit(GCG-3)
n.	Terminal and Splice	В7	Terminal and Splice Investment per Line	Exhibit(GCG-4)
Eff.	Distribution Investment	B10 B11 B13 B14 B15 B16 B38 B197 B198 B199 B200	Underground Excavation Underground Restoration Buried Excavation	Exhibit(GCG-5)
IV.	Copper Feeder Investment	B56	Copper Feeder Cable Investment	Exhibit(GCG-6)
V.	Fiber Feeder Investment	B53 B57	Buried Fiber Sheath Addition, per Foot Fiber Feeder Cable Investment	Exhibit(GCG-7)
VI	Structure Placement Fractions	B5 B17 B46 B51 B121	Fiber Feeder Structure Fractions	Exhibit(GCG-8)

Sensitive	Input Group	Associated HAI RS.0a Appendix B Inputs That Are Sensitive, Not Specific to BST-FL and Not Reasonable		GCG Hearing Exhibit Identifying BST-FL Specific and Reasonable Alternative Inputs
VII.	Structure Sharing Fractions		Fraction of Interoffice Structure Assigned to Telephone Distribution and Feeder Fractions Assigned to Telephone	Exhibit(GCG-9)
VIII.	Copper and Fiber Sizing Factors	B18 B54 B55	Distribution Cable Sizing Factor Copper Feeder Sizing Factor Fiber Feeder Sizing Factor	Exhibit(GCG-10)
IX.	DLC	B58 B59 B60	DLC Site and Power per Remote Terminal Maximum Line Size per Remote Terminal Remote Terminal Fill Factor	Exhibit(GCG-11)
		B61 B62 B63 B64 B65 B66	DLC Initial Common Equipment Investment DLC Channel Unit Investment DLC Lines per Channel Unit Low Density DLC to TR-303 DLC Cutover Fibers per Remote Terminal Optical Patch Panel	
		B68 B69	Common Equipment Investment per Additional Line Increment Maximum Number of Additional Line Modules per Remote	
X.	Interoffice Investment		Transmission Terminal Investment Number of Fibers Pigtails	Exhibit(GCG-12)
	· · · · · · · · · · · · · · · · · · ·		Optical Distribution Panel	
			E, F & I per Hour	
			Channel Bank Investment, per 24 Lines	
			Digital Cross Connect System, Installed, per DS-3	
			Transmission Terminal Fill	
	144	0119	Interoffice Fiber Cable Investment per Foot, Installed	
		B122	Transport Placement	
			Interoffice Conduit Cost and Number of Spare Tubes	
			TMT-13(3)201/20	

Sensitive	Input Group	That /	ated HAI R5.0a Appendix B Inputs Are Sensitive, Not Specific I-FL and Not Reasonable	GCG Hearing Exhibit Identifying BST-FL Specific and Reasonable Alternative Inputs
XI.	Switching Factors	B77 B79 B81 B82	Switch Port Administrative Fill MDF/Protector Investment per Line Switch Installation Multiplier Constant EO Switching Investment Term, BOC and Large ICO	Exhibit (GCG-13)
		B104 B131	Wire Center Power Investment Busy Hour Fraction of Daily Usage Annual to Daily Usage Reduction Factor Operator Traffic Fraction	
		B134	Total Interoffice Traffic Fraction Trunk Port, per End Tandem-Routed Fraction of Total IntraLATA Traffic	
		B150	Tandem-Routed Fraction of Total InterLATA Traffic STP Link Capacity Minimum STP Investment, per Pair	
		B154 B157	Link Termination, Both Ends C Link Cross Section Fraction of BHCA requiring TCAP	
		B163	SCP Investment/Transaction/Second Operator Invention Factor	
XII	Expense Factors	B183 B186 B187	Income Tax Rate Other Taxes Factor Forward-Looking Network Operations Factor Alternative CO Switching Expense Factor Alternative Circuit Equipment Factor Other Expense Factors	Exhibit(GCG-14)
XIII.	Cost of Capital	B178	Cost of Capital	Exhibit(GCG-15)
XIV.	Depreciation	B179 B179	Depreciation Lives by Plant Type Net Salvage Percentage by Plant Type	Exhibit(GCG-16)
	Universal Service Su	pport		Exhibit(GCG-17)

Values for User-Adjustable Inputs: GCG-2)
Compared to MALIE Appeals - Compared to MALIE Appeals

	HN S GA		HM 5.5A Cefeuit Scenario Value	Florida Hat S.DA Recommended Value
		Olatiflusion MID		****
	81	Residential HID case, no protector	\$ 10.00 \$ 15.00	6 7 65 8 33.31
2	01	Recidential HID beain labor	8 10.00	• 32.31
	81	Residential Protection Slock, per pair	\$4.00	\$ 8.10
	81	Susiness NIO case, no protector	\$ 25.00	\$7.65
4	81	Business HID Seels labor	\$ 18.00	\$ 33.21
	81	Business Protection Block, per pair	£ 4.00	\$ 8.10
1	81	Indoor NIO cess	\$ 5.00	no change
		Labor Adjustment Factors		
	816	Regional Labor Adjustment Factor	1.000	no change
- 10.7	B16e	Contractor sectivation and restoration	0.125	no shange
11.	B16a	Talso construction - suggest	0.184	no change
	B16s	Telco construction - Rear	0.364	-a change
1100	B16a	Telca dropfillO installation and instruments	0.571	ne change
14	B16a	Contractor pole setting		ne change
12.24		Distribution_0808	160	216
11.4	B2 B2	Drop Distance, feet + 0 Drop Distance, feet + 8	130	215
0.77	82	Drop Distance, feet - 100	100	215
18	87	Orog Distance, feet - 200	100	218
19.	B2	Drop Distance, feet - 650	50	215
20	82	Orași Distance, fest - 850	50	215
21	82	Drop Distance, feet - 2500	50	215
22		Drop Distance, feet - 5000	50	215
23.	82	Drop Distance, feet - 10000	60	419
24	83	Agnut Dres Placement (lotal) - 0	8 23.55	\$ 47.80
	83	Aeriel Drog Pleasment (lotel) - 5	\$ 23.33	\$ 47.80
26	83	Aprial Grop Placement (total) - 100	\$ 17,50	\$ 47.80
27	83	Aerial Drop Placement (Israt) - 200	1 .7.50	\$ 47.80 \$ 47.80
28	83	Aanal Drag Placement (loter) - 650	\$ 11.87 \$ 11.87	1 47 80
29		Aerial Orap Pleasment (1010) - \$50	211.67	\$ 47.40
1.0	83	Aartal Drop Placement (colo) - 2550 Aartal Crop Placement (colo) - 5000	\$ 11.67	\$ 47.80
	83	Aarial Crop Placement (total) - 10000	\$ 11.67	\$ 47.80
-	100		10.60	0 0 52
	83	Suried Drop Placement (1996) - 0	10.00	10.82
	63	Buried Drop Placement (lots) - 5	\$ 0.60	8 0.02
	83	Buried Drop Placement (stot) - 150 Buried Drop Placement (time) - 200	1 0.40	\$ 0.52
	83	Buried Crop Planament (late) - 650	\$ 0.60	9 0 52
-	83	Dutad Droy Plasament (Issa) - 600	9 0.60	# 0.52
	83	Duried Once Pleasement (loss) - 2000	8 0.79	8 0.52
	83	Surfed Drop Placoment (loto) - 5000	\$ 1.50	\$ 0.52
41	63	Suried Drop Pleasurent (lots) - 10000	8 5.00	8 0.52
	64	Surled Drop Shesting Franties - 0'	0.500	1.000
-	94	Surfed Drop Sharing Fredion - S	0.500	1000
	84	Burled Crop Sharing Fraction - 100	0.800	
	84	Surled Oray Shering Fraction - 200 Dunled Oray Sharing Fraction - 655	0.900	0.0000000000000000000000000000000000000
	84	Sured Orge Sharing Fraction - 659	0.500	
	84	Burled Once Sharing Fraction - 2550	0.800	1.000
	84	Suried Drop Sharing Fraction - 9000	0.500	
	84	Buried Crop Shering FreeDox - 10000	0.900	1.000

			Hite S.CA Default Scenario	Florida HGE 5.DA Recommendad
	HM S.GA		Value	Velue
51	85	Burled Drop Procion - 0	0.790	0.700
12	91	Burted Drap Fraction - 6	0.790	6.703
53	85	Buried Drop Fraction - 100	6.790	9.703
54	85	Burled Drap Freedom - 200	0.700	0.703
55	85	Buried One Presion - 650	0.700	0.703
56	85	Burked Drap Fraction - 480	0.700	0.703
57	85	Buried Drop Frantism - 2500	0.700	0.703
58	85	Buried Drep Fratikon - 5000	0.407	0.703
50	85	Burled Drop Fraction - 10000	0.150	0.703
60.	86	Average Lines per susiness lossition	•	no change
**	87	Terrifical and Spilos per line, buried	8 47.50	\$ 0.00
	87	Terminal and Splice per line, serial	\$ 32.00	\$ 0.00
63	88	Orop cable investment per foot truried	8 0.140	\$ 0.127
1500	84	Orop cable buried pairs	,	3
65.	64	Orop cable investment per foot sensi	8 0 095	\$ 0.075
84	64.	Crop cable serial pairs	1	
		Distribution, Cable & River		
67.	29	Distribution Cable Size 1	Z,400	2,400
64	89	Distribution Cable Size 2	1,800	1,800
69	89	Distribution Cable Size 3	1,200	1,200
70.	89	Distribution Cable Stop 4	900	900
71	89	Distribution Cable Size 5	600	900
72	99	Cistribution Cable Size 8	400	400
72	89	Diserbution Cable Size 7	200	200
74	89	Distribution Cable Size 6	100	100
75.	89	Distribution Cabrie State 9	50	
76		Distribution Cable Size 10	25 12	12
77	89	Cratifoution Cobin Size 11		
78	80	Distribution Cable Size 12		100000
79	810	Distribution Cable investment per foot 1	\$ 20.00	6 52.23
80	810	Distribution Cittle investment per fact 2	3 16.00	\$ 40 90
81	810	Distribution Cable Investment per foot 3	\$ 12.00	\$ 27.64
82	810	Courbusin Cable Investment per foot 4	8 10.00	\$ 21.29
63	810	Distribution Cable Investment per foot 5	\$ 7.78	\$ 15.24
84	810	Crearchusion Cobine Investment per Root 6	\$ 6.00	\$ 10.43
85	810	Distribution Cable Investment per foot 7	\$ 4.25	15.00
84	610	Clistribution Cable Investment per foot 6	\$ 2.50	\$ 3.30
87	810	Distribution Cable Investment per foot 8	\$1.63	8 1.60
66	810	Obstraution Cable Investment per fool 10	11.10	\$1.00
89		Distribution Cable Investment per fact 11	£ 0.78 £ 0.63	\$1.14
90	810	Distribution Cable Investment per foot 12	****	*1.1*
	811	Diebründen Rüser Cabre Size 1	2,400	2,400
	811	Citerination Riser Calific Tics 2	1,200	1,200
93	Per 17	Cruerbusion Riser Gebre Size 3	900	800
94	100	Distribution Filter Cettis Stop 4	600	600
95		Otet/Gradien Riteer Cable Size 5	400	400
96		Distribution Reser Cettle Size 6	200	200
97		Distribution Piper Capre Size 7	100	100
96		Distribution Filter Cobre Silon 8 Distribution Filter Catrle Silon 8	90	50
99	-7.00	Outstaution Place Cable Birs 10	25	28
100	200	Distribution Reser Cable Size 11	12	12
101		Distribution Riser Cobin Sice 12		
+144				

	HM S.GA		HIN S.DA Deltault Scenario Value	Plonds HM S.OA Ruccommenced Value
100	811	Classibution Riper Cable Investment per fact 1	\$ 25,00	no change
103		Outstaution Filter Cuttin Investment per fact 2	\$ 20.00	no change
104			\$ 15.00	no shange
105.	211	Distribution Filter Catris Horestment per first 3	\$ 12.50	ns change
106	811	Distribution Filest Cable Investment per fact 4	\$ 10.00	no change
107	811	Diserbution Risor Cable Investment per tool 8	\$7.50	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
108	B11	Displantion Rear Cable Investment per foot 6		no change
109	811	Distribution Riser Cable Investment per test 7	\$ 5.50	ne change
110	811	Clastitution Riser Cable Investment per foot 8	\$ 2.15	no change
111	811	Distribution Riser Cable Investment per fact 9	\$ 2.00	no shange
112	911	Distribution Riner Cubis Investment per foot 10	\$ 1.90	no dhange
112	511	Distribution River Cable Invariance per foot 11	\$ 0.85	ne shange
114	811	Diutribution Riper Cable Investment per fint 12	\$ 0.80	ne change
		Clearibution Poles and Conduit		
115	612	Pole bresseners	201	no change
116	812	Pole Labor	214	no change
117	813	Buned Cable Jacketing Multiplier	1.040	1.011
118	814	Conduit Investment per foot	\$ 0.00	no ship igh
119	815	Spare Tubes per mide	1	n » shanga
		Distribution Pressment Pression		
120	817	Burled Fraction - 0	9.750	0.671
121	017	Burled Frection - 5	0.750	0.871
122	817	Burled Fraction - 100	0.750	0.671
123	817	Burled Fraction - 200	0.700	0.671
124	817	Burled Fraction - 600	6.700	0.671
125		Suned Fraction - 850	0.700	0.871
126	7.11	Buried Freetten - 2550	0.650	0.671
127	10.25.77.	Burted Fraction - 9000	0.350	0.871
129	1000	Burled Fraction + 10000	9,050	0.871
129	817	Aurist Cable Fraction - 0	0.290	0.297
130	817	Aartal Cable Fraction - 5	0.250	0.307
131	817	Aanul Cable Fraction - 100	0.250	0.297
122		Aerial Cable Fraction - 200	0.300	0.267
133	7.00	Aerial Cabra Fraction - 600	0.300	0.297
124	E000	Auntal Cable Fraction - 650	0.300	0.297
135	O. C. C.	Aerial Cable Fredion - 3560	0.300	0.297
136		Aerial Cable Fraction - \$000	0.800	0.297
137		Aerial Cebre Fraction - 100u0	0.680	0.297
136	817	Surred fraction evaluable for shift - 0	0.750	ne change
120		Burted traction available for shift - 5	9.750	no change
10070	817	Burled traction available for shift - 100	0.750	no change
141	-	Burned traction available for shift - 200	0.790	ns change
	817	Burled traction evaluates for shift - \$100	0.750	no shange
143		Buried Proston evaluation for stalt - 880	0.780	na change
144		Qualed traction available for shift - 2500	6.790	no change
	817	Surfect traction available for shift - 5000	9.000	ne change
	017	Burland Brastland conditables for shift - 100000	0.000	no change

	HM 1.0A		HIM S.BA. Default Scenariu Value	Plonide HM 5.0A Recummended Value
		Distribution FIII & Pole Specing		
47	818	Distribution Cable Fill - 0	0.500	0.636
	818	Clubblydon Cable FM - 5	0.550	0.636
	818	Distribution Cuttin FW - 100	0.550	0.636
150	-	Distribution Catrie Fill - \$30	0.600	0.636
151		Cristribution Cable Filt - 650	0.850	0.636
	816	Distribution Cable Fit - 850 Distribution Cable Fit - 2550	0.700	0.634
153	075150	Contribution Cable Fill - 2000 Contribution Cable Fill - 8000	0.780	6.636
0.00	B18	Distribution Cable Fill - 10000	0.750	0.630
150	819	Pole Specing, fact - 0	250	ne change
157		Fois Spacing, feet + 8	250	no change
158	019	Pole Specing, feet - 100	200	no change
1000TH	819	Pole Specing, feet - 200	200	ne change
	B19	Pole Spacing, feet - 650	175	no change
181	819	Pole Spacing, feet - 850	175	no change
162	819	Pole Specing, Rest - 2550	150	no change
163	819	Pale Specing, feet - 5000	100	no shange
164	819	Pole Specing, fact - 10000	160	no change
550	1240	Distribution Gestery and Shrethra		22/22/23
165	830	Cisconce Nestpiler for difficult terrain	1.00	nr Jrange
100	821	Rock Depth Threshold, inches	34	no change
167	622	Hard Rock Placement Multiplier Self Rock Placement Multiplier	2.00	no change
166	823 824	Side-sit/Street Fraction	0.20	ne change
170	825	Local RT - Maximum Total Cliatance	18,000	no change
171	825	Feeder steering enable	FALSE	ns change
	827	Main leader routefer multipler	1.27	no change
	8274	Rectangular shaller switch	FALSE	no change
		Distribution Long loop in extraents	-	0.0+5a 20000
174	828	Repeater Investment, Instalted	8 927	no changa
175		Integrated COT, installed	\$ 420 \$ 8,200	no change no change
176	B30	Remote Multiplexer Common Equip Inv, installed	\$ 125	no change
178	832	Channel Unit Investment, per subscriber COT investment per RT, installed	\$1,170	na change
179	833	Remote Terminal III factor	0.9000	no change
180	834	Maximum T1e per cable		no change
161	835	T1 repeater spacing, 4%	32	no change
182		Aenal T1 attenuation, 65/60	6.30	na change
	937	Buried T1 attenuation, dSAst	1.0	na dilange
		Distribution SAI		
184	638	SAI Cable Size 1	7.2:	7,200
185	836	SAI Cable Size 2	8,401	5.400
186		SAI Cobie Stan 3	3.9	3,600
187		SAI Cubte Bloe 4	2.6 2	2,400
188		SAI Cable Size 9	1,5 0	1,800
189		5.4 Cable Size 6	12.0	1,200
190		SAI Catha Size 7	930	900
191		SAI Cubis Size 6	400	400
	838	SAI Cable Stor 9 SAI Cable Stor 10	30	200
193		SAI Cable Size 17	00	100
307.3	636	SAI Ceste Size 12	50	0
. 93			***	

The second secon

			HINE E SA	Florida
			De suit	HM S.OA
			Scenario	Recommended
	HM S.DA		Velue	Value
196	808	SAI Indear Investment 1	\$ 9,449	ne shange
	834	SAI Indear Investment 2	\$7,092	na change
196	838	SAI Indoor Investment 3	\$ 4.125	no change
199.	836	SAI Indoor Investment 4	83.42	no change
200.	838	SAI tridoor trivializants \$	\$ 2,464	no change
201.	638	SAI Indoor investment 6	\$ 1,776	no change
202	836	SAI Indisor Investment 7	\$ 1,292	no change
203.	838	SAI Indoor Investment 8	\$ 400	no change
204.	<b>936</b>	BAI Indoor Investment 9	\$ 592	no change
	836	SAI Indoor Investment 10	\$ 795	no ohenge
	834	SAI Industriant 11	8 48	un ayeubs
207	836	SAI Indear Investment 12	1 98	no change
208	838	SAI Outgoor Investment 1	\$ 10,000	\$ 30,500
209	836	SAI Outdoor Investment 2	\$ 8,200	\$ 25,400
210.	830	SAI Outsion Investment 3	\$ 4,000	\$ 20,300
211	936	SAI Quidoor Investment 4	\$4,300	* 18,300
212.	938	SAI Outdoor Investment 5	\$3 400	# 13,600
213.	836	SAI Quadror investment 6	\$1 400	8 10,200
214.	630	SAI Outdoor lovestment 7	\$1.100	\$ 8,600
100	638	SAI Ouddoor Investment 8	f 1,400	\$ 4.200
	938	SAI Outdoor Investment 9	8 1,000	\$ 4,500
100.1	838	SAI Outdoor Investment 10	3 600	\$ 2,000
-	836	SAI Outdoor Investment 11	\$ 750 1 200	\$ 2,200
219.	636	SAI Outdoor Investment 12		•••
		Distribution Dedicated circuit inputs		
		Percentage of dedicated circuits		
220	839	DS-Q fraction	1.00	no change
221	838	DS-1 Precion	0.00	na change
		Para per dedicated circuit		
222	840	DS-0 pair equivalent		no change
	540	DS-1 pair equivalent	1	no change
-	840	DS-3 pair equivalent		no shange
		Clauribution Wirelans Investment		The state of the s
	841	Wireless Investment Cay Enabled	FALSE	no change
226		Wireless Paint to Point the cap - distribution, per line	\$ 7.500 \$ 112.500	no change ne change
227	843	Wireless Common inv. broadcast	\$ 900	no change
228	845	Miretres per line inv. broadcast Meximum broadcast lines for common inv	30	no change
224	845	distinguished department in the state of the	-	
		Feeder Copper placement		
5.50	848	Copper Aerial Fraction - 0	0.500	0.042
	646	Copper Aerial Precision - 5	0.500	0.042
5.745	840	Copper Aerial Praction - 100	0.800	0.043
1	B46	Copper Awail Fraction - 200	2 100	0.042
	840	Copper Aetal Fraction - 650	0.200	0.042
	B40	Copper Aurei Fraction - 880 Ceaper Aerial Fraction - 2000	0.150	0.042
	846	Copper Aurial Fraction - 5000	0.100	0.042
	846	Capper Aerial Frenton - 10000	6.060	0.042
		2. 利克斯克斯	0.400	0.240
	846	Copper Burlad Frechet - 0	0.450	0.240
	B46	Copper Burled Fraction - 8	0.400	0.240
0.000	B46	Copper Burled FreeSon - 100	0.400	0.240
	546	Copper Buried Francis - 300	0.300	0.240
	846 846	Copper Burled Fraction - 880 Copper Burled Fraction - 850	0.200	0.240
	B46	Capper Burled Precion - 1550	0.100	0.240
	844	Copper Busted Fredlers - 5000	0.000	0.240
	846	Capper Burland Franchism - 100000	0.090	0.240

			ALL MH	Florida
			Delpuit	HIM S.GA
			Scenario	Recommended
	HM S.DA		Value	Value
		Feeder Copper placement		
248.	847	Copper Manhale Specing, flext - 0	800	no change
249	() <del>11</del> (2.5)	Copper Manhate Specing, foot - 5	800	no change
250	B47	Copper Manissia Specing, Net - 100	600	No change
251	847	Copper Manhole Spacing, Net - 200	800	no change
252		Capper Mainale Episting, feet - 650	600	no change
253	B47	Copper Manhole Specing, feet - 850	600	no dhanga
254.	847	Copper Marchole Specing, fivet - 2550	600	no shenge
255.	847	Copper Manhole Specing, feet - 5000	400	ne change
256	847	Copper Manhole Specing, feet - 10000	400	no altenge
257	848	Pole Spacing, feet - 8	280	no change
256	848	Pole Specing, Seet - 5	250	no change
259	048	Pole Spacing, Net - 100	200	ne change
260	845	Pole Specing, feet - 200	200	no change
261	546	Pale Scaring, feet - 850	178	no change
262	848	Pole Spacing, feet - 650	175	ne shange
263	848	Pore Spacing, feet - 2550	180	no changs
254	848	Pole Spacing, feet - 5000	150	no strovy e
	B46	Pole Spacing, feet - 10000	190	no shange
266	849	Pose Materials	201	no change
267	849	Pole Labor	216	no change
268	650	Inner Duct Investment per fact	\$0.30	no shange
269		Conduit Material Investment per foot	10.00	\$ 0.53
270		Spare Tubes per section	1	0
	1000			
		Feeder Fiber placement		2000
271	851	Fiber Aerial Fraction - 0	0.360	6.081
272	951	Pit or Aertal Frection - 5	0.350	0.081
273	851	Fiber Aerial Fraction - 100	0.380	0.081
274	851	Fiber Aanal Frection - 200	0.300	0.061
275	851	Fiber Aarlel Fraction - 650	0.300	0.081
276	851	Filter Aanal Freddon - 650	0.200	0,081
277	861	Fiber Aerial Fraction - 2550	0.150	0.081
278	851	Fiber Aenal Fraction - 5000	0.100	0.081
279	801	Fiber Ashal Precises - 10000	0.060	0.001
290	851	Fiber Burk-L Frection - 9	0.800	0.200
281	861	Fiber Bursed Freedon - S	0.600	0.200
282	851	Fiber Burled Fraction - 170	0.600	0.200
	851	Fiber Surled Fraction - 200	0.900	0.200
264		Finer Burled Frection - 670	0.306	0.200
	851	Piter Buried Fraction - 860	0.200	0.200
	851	Fiber Burled Fraction - 2850	0.100	0.200
	621	Figur Suried Prestion - 5000	0.060	9.200
	851	Filter Burked Fraction - 10000	0.000	0.200
740	851	Dunted Staction available for shift - 0	0.750	no change
	861	Surled Inscion available for shift - 5	0.790	no change
	691	Butted traction evaluates for shift - 100	0.780	ne change
	651	Surted Station evaluable for shift - 200	0.780	no change
	651	Burled frazion available for shift - 650	9,780	na shange
-		Burled Paction available for statt - 800	0.750	ne change
	851	Suried Rection evaluates for pret - 2550	0.780	no shange
	851	Sured traction evaluates for shift - 5000	0.790	no change
		Bused traction available for staff + 10000	0.780	no change
487	801		34.7,694	

	HM S.QA		Hell E.SA Defect Scaneno Value	Plende Hall S.GA Recommended Value
298	852	Fiber Pullbex Specing, feet - 0	2,000	ne change
299	852	Fiber Pullion Specing, feet + 5	2,000	no shange
300	852	Fiber Pullbest Sessing, feet - 100	1.000	ns thenge
301	862	Fiber Pullbex Spacing, feet - 200	2,000	no change
37 NO.	852	Fiber Pullbax Spacing, fast + 650	2,000	no change
	B52	Fiber Pullbox Spaging, feet - 850	2,000	ne change
304	852	Fiber Fullbox Specing, feet - 2550	2,000	ne change
305	852	Fiber Pullbox Specing, feet - 5000	2.000	no change
	652	Fiber Pullbox Specing, Net - 10000	2,000	no shange
		Feeder placement		
307		Burled Copper Cable Sheeth Multiplier	1.040	1.011
308	853	Durind Filter Sheeth Addition per tool	\$ 0.20	80
		Feeder Fill factors		
309	854	Copper Feeder Fill - 0	0.880	0.711
310	854	Copper Feeder Fill - 5	0.750	0.711
311	B54	Copper Feeder Fit - 100	0.600	0.711
312	854	Copper Feeder Fill - 200	0.800	0.711
312	B54	Copper Feeder Fit - 650	0.800	0.711
314		Copper Feeder Fit - 850	0,800	0.71
315	854	Copper Feeder Fit - 2550	0.800	0.215
318.	854	Copper Feeder Fill - 5000	0,800	0.71
317	854	Copper Feeder Fill - 10000	0.800	0.711
318	855	Fiber Feeder Strand Fill - 0	1,000	0.867
319	B55	Fiber Feeder Strand Fill - 5	1,000	0.867
320	055	Fiber Feeder Strand Fill - 100	1.000	0.867
121	815	Fiber Feeder Strand Fill - 200	1,000	0.867
322	855	Fiber Feeder Strand FW - 650	1,000	0.867
323	B55	Fiber Feeder Strand Fit - 800	1,000	0.867
324	055	Fiber Feeder Strand FIII - 2550	1.000	0.887
325	801	Fiber Feeder Strand Fit - 5000	1.000	0.867
326	855	Fiber Feeder Strand Fit - 10000	1,000	0.867
		Feeder Cable costs		3 91 40
327	656	Copper Feetier investment per foot - 4200	\$ 29.00	\$ 78.34
128	014	Copper Feeder Investment per foot - 3600	\$ 23.00	1 00 25
329	856	Copper Feeder Investment per fact - 3000	£ 20.00	1 52 23
330	856	Copper Feeder Investment per foot - 2400	\$18.00	3 40 90
331	954	Copper Feeder Investment per foot - 1800	\$ 12.00	9 27 64
332	9.54	Copper Feeder Museument per foot - 1200	\$ 10.00	\$ 21.29
333	856	Copper Feeder Investment per foo 600 Copper Feeder Investment per foot - 600	97.79	5 15.24
334	856	Copper Feeder Investment per foot - 400	\$ 6.00	\$ 10.43
335	856 856	Copper Feeder Investment per loot - 100	\$435	3 5 50
336	856	Copper Feeder Swestment per Rost - 100	\$ 2.50	\$ 3.30
	854	Cupper investment/pair - feet	\$ 0.0076	\$ 0.0220
334	857	Fiber Feater Investment per lest - 216	8 12 10	\$ 7.87
340	657	Fiber Feeder Investment per fout - 144	8 9.50	\$ 5.77
341	857	Fiber Feeder Investment per foot - 90	97.10	1 4.36
342	857	Floor Fooder Investment per lust - 72	\$ 5.90	\$ 3.46
343	857	Fiber Feeder Immelment per foot - 80	9 8.30	9 3.29
344	857	Filor Feeder Insestment per first - 40	\$ 4.70	\$ 2,91
345	857	Fiber Feeder Investment per feet - 38	\$4.10	9 2.40
340	857	Fiber Feeder Investment per fout - 24	\$ 3.50	\$ 2.15
347	857	Fiber Feeder Investment per foot - 18	\$ 3.30	6 1.90
248	0.57	Fiber Feeder Investment per foot - 12	\$1.90	21.84
349	857	Fiber investmendstrand - foot	8 0 1000	8 0.0810

			HM 5.6A	Flortda
			Defeuit	HIM S.DA
	HM S.QA		Scenario	Recommended Value
		05.000000		
		Feeder DISC'S DLC equipment		
	D58	TR-303 DLC title and Power	\$ 3,000	60
-	850	TW-309 DLC Madesum Linea/norement	672	872
-1117	840	TR-309 DLC RT Fill Festor	0.9000	0.8000
	961	TR-302 DLC Seeks Common Eight Invest - mile! Inne	8 66,000	F. C. T.
	962	TR-303 DLC POTS Channel Unit torestners	# 310.00	E 60.00
	963	TR-303 DLC POTS Lines per CU	8 250.00	2 417.36
	862	TA-303 DLC Cain Channel Unit Inventment	2	1 417.25
	963	TIN-303 DLC Coin Lines per CU	460	570
A 100 00	864	TR-303 DLC 3034.D greasever, Rose	-	
	845	TR-203 DLC Flore per RT	\$1,000	\$ 902.85
-	006	TR-303 DLC Optical Palet Penel TR-303 DLC Copper Feeder Mox Distance, 8	9,000	9,000
10.77	867		\$ 16,800	\$ 32,810
1	808	TR-303 DCG Common Eight Invest per additional 672 lines	1	1
363	965	TR-30; DLC Maximum Number of additional line incourse. RT	•	
		Fooder LITESPAN DLC equipment		
	814	TR-303 DLC Site and Power	\$ 3,000 672	- 80 224
	804	TR-303 DLC Meioteum Linestnorement	0.9000	0.7320
	960	TR-303 DLC RT Pill Fector	1 85,400	\$ 121,531
	861	TR-303 DLC Basic Common Eight Invest - Initial Snes	5 210.00	\$ 270.41
	902	TR-305 DLG POTS Channel Unit Investment	0 270.00	*210.41
	503	TR-303 DLC POTS Lines per CU	\$ 250.00	5 792 27
	962	TR-303 DLC Coin Channel Unit stressmant	1	
	843	TR-303 DLC Coin Lines per LU	480	384
0.740.751	864	TR-303 DLC 3034.D crussover, Area	-	
	965	TR-303 DLC Fibors per RT	\$ 1,000	5 902 83
	006	TR-303 DLC Optical Panel Panel	9,000	9,000
17.4	847	TR-305 OLC Copper Feeder Max Distance. 6	\$ 18,500	\$ 6.914
1 - 7 5	000	TR-303 OLC Common Eight Invest per additional 672 lines TR-303 OLC Maximum Number of additional line medulos/RT	1	
311	800			1080
		Feeder Low Dennity DLC equipment		
378	858	Low Density DLC Site and Power	\$ 1,300	\$ 0
379	859	Low Denaity DLC Maximum LinearIncrement	120	192
380	860	Low Density DLC RT Fit Fester	0.0000	follow TROCO
381	861	Low Density DLC Sesio Common Eigst Invest + willel lines	\$ 16,000	\$ 80,220
382	862	Low Density DLC POTS Channel Unit Investment	1 600 00	8 82.51
363	963	Low Density DLC POTS Lines per GU	•	
364	862	Low Density DLC Coin Chernal Unit Investment	1 000.00	\$ 405.65
385	863	Low Density DLC Cale Lines per CU		- 1
386	865	Low Density DLC Fibers per RT	•	
387	846	Low Censity DLG Optical Petah Panel	8 1,000.00	\$ 902.83
	844	Lose Density OLC Common Eight Invest per additional 95 lines	\$ 9,400	E 29.012
389	964	Low Constly CLC Meximum Humber of edifficial line modules RT	1	
192007		Feeder Copy - Manhale Investment		
200	25150	Copper Macrocke Mathetate - 0	\$ 1,005	80
291	870	Copper Myntholio Microstota - S	\$ 1,865	50
302	870	Copper Maxivole Molecule - 100	\$ 1,805	80
383	1000	Copper Montrale Metantals - 200	\$ 1,805	10
394		Copper Mirelole Motortale - 693	\$ 1,005	10
395	870	Copper Manibole Materials - 850	9 1,068	50
396	870	Capper Marinola fraterials - 2500	\$ 1,000	8.0
397	670	Copper Manthole Melantels - 5000	8 1,085	10
398	870	Copper Manhole Materials - 10000	\$ 1,068	**

		HOLE S.CA		pas 8.6A Default Scenano Value	Florida HM 5.0A Recommended Value	
	309.	870	Copper Manhate Frame and Cover - 0	8 380	50	
	400	870	Copper Manholis Frame and Cover - 5	\$ 350	20	
	401	870	Copper Manhata Firette and Cover - 100	9 350	80	
	402	870	Copper Manthola Fitame and Cover - 200	9 300	80	
	402	870	Copper Menhote Frome and Cover - 650	\$ 350	80	
	404	870	Copper Manhote Frame and Cover - 850	8 350	80	
4	400	870	Copper Manhole Frame and Cover - 2500	8 350	80	
	406	870	Copper Manhola Frente and Cover - 8000	\$ 260	80	
	407	870	Copper Mannale France and Caver - 10000	\$ 350	8.0	
	1000	870	Copper Manhole Sile Delivery - 0	8 125		
		870	Creper Manhole Site Delivery - 5	8 125	80	
	65.0974	870	Copper Marshola Sits Delivery - 100	8 126	80	
	411	THE	Copper Manhore Sile Delivery - 200	8 125	5.0	
	412	7.00	Copper Manhala Site Delivery - 600	\$ 125		
		870	Copper Manhole Site Delivery - 850	\$ 125	9.0	
		870	Copper Manhole Site Delivery - 2580	\$ 125	20	
	416		Copper Manhole Site Delivery - 5000 Copper Manhole Fise Delivery - 10000	£ 125 \$ 125	80	
	417	870	Copper Marrieda Estavella and Bacada - 0	1 4,800	30	
	418	870	Copper Manhole Extends und Bacidit - 5	b 2.800	\$0	
	419	870	Copper Manhole Extension and Bookfill - 100	\$ 2,800	10	
	420	870	Copper Manhate Eromote and BestiSI - 200	8 2,800	6.0	
	421	876	Copper Manhote Excurpts and Books - 600	\$ 3,200	8.0	
	422	870	Copper Maritario Settlemen and Bacado - 650	# 3,500	8.0	
	423	870	Copper Marriole Expensio and Secola - 2000	\$ 3,500	8.0	
	424	870	Copper Manhola Eusavista and Backfill - 5000	\$ 5,000	5.0	
	425	870	Copper Mannule Excesses and Secular - 10000	8 5,000	80	
		871	Deweraning factor maintene excavation (editions	0.20	na shangu	
	427	872	Vister table depth for developing, It		ns thánge	
			Feeder Floor Pulling Investment			
	428	973	Fiber Pulbest Meisrlais - 0	\$ 290	8.0	
		873	Fiber Pullyon Munetara - S	\$ 290	8.0	
		873	Fiber Pullion Materials - 100	\$ 260	8.0	
	No.	673 873	Filter Pulticos Materials - 200	\$ 290	8.0	
	10000	873	Fiber Pullbox Malertals - 850	\$ 260	\$0	
	7.7	873	Fiber Pullbus Materials - 250 Fiber Pullbus Materials - 2550	6 290	\$0	
	435		Fiber Pullbox Moteriote - 5000	\$ 250 \$ 250	80	
	438.	-	Floor Pullion Monatels - 10000	1 200	50	
1	437	873	Filter Pullbox Installation - 0	\$ 220	10	
	438.	673	Fiber Pulitosi Installation - 5	\$ 220	80	
	420	873	Filter Pullbox (votalisties - 100	\$ 220	10	
	440.	873	Fiber Pullbes installation - 200	\$ 220	10	
	441	873	Filter Pullbox Installation - 600	6 220	80	
	442.	873	Filter Pullyan Installation - 850	\$ 220	80	
	443.		Finer Pullhos Installation - 2000	\$ 220	50	
	444.	E-12	Floor Fullbes Installation - 8000	8 200	8.0	
	445.	673	Plier Pullion Installation - 10001	8 220	80	

	HM S.QA		HIM S.SA Delaut Bonnano Value	Picrida HM 5.GA Recurrencies Value
		-		
		Switching End Office Switching		
446.	874	Switch Capacity Real-Time (SMCA) - 1	10,000	no change
447	874	Switch Capacity Real-Time (SHCA) - 2	\$0,000	ne change
448	874	Switch Capacity Resi-Time (SHCA) - 3	200,000	no change
449.	874	Switch Capacity Resi-Time (SHCA) - 4	600,000	no change
450.	875	Switch Capacity Traffic (BHCCS) - 1	30,000	no dhenge
451	875	Switch Capacity Traffic (SHCCS) - 2	150,000	no change
452	875	Switch Capedity Tindlo (SHCCS) + 3	000,000	no shange
453	875	Switch Capacity Truffic (BHCCS) - 4	1,800,000	ne change
454	879	Initial Switch Maximum Equipped Line Size	90,000	no change
455	877	Switch Port Administrative FIII	0.80	0.94
456	878	Switch Maximum Processer Occupancy	0.90	ne change
457	879	MQF Protector Investment per time	8 12.00	\$ 23.00
458	680	Anusog Line Centuit Offset for DLC fines, per line	8 5.00	no change
450	881	Switch Installation Multiplier	1.1005	. 0870
460	662	Constant EO Switching Investment Term, what ICO	\$ 416.11	no change
461	862	Constant EO Switching Investment Term, BOC and large ICO	8 242 3	\$ 200.50
462	883	Mutchicative EO Switching Investment Form	\$ (14.182)	no change
463	884	Processor Feeture Loading Multiplier - normal	1.20	no shange
454	884	Processor Feature Loading Multiplier - heavy business	2.00	no change
465	005	Processor Feature Leading Multiplier - business penetration throubust	0.30	no change
		Switching Wilrecenter		
400	886	Lot Size, Multiplier of Switch Rosen Size	2.00	na change
467	887	TendenvEQ Vilne Center Common Faster	0.40	ne shange
468	866	Power Investment 1	\$ 5,000	8 17,000
409	884	Power Investment 2	\$ 10,000	\$ 24,0
470	666	Power Investment 3	\$ 20,000	\$ 56,000
471	886	Puwat Investment 4	\$ 59,500	\$ 164,000
472	G86	Power Investment 5	\$ 250,000	\$ 275,000
473	609	Sweitch Room Size, sq ft 1	500	ne shange
474	884	Switch Room Sign, eq fl 2	1,000	no charge
475	849	Switch Room Side, sq ft 3	2.000	no shange
478	689	Switch Room Size, eq S 4	5,000	ne chenge
477	669	Switch Room Sign, sq ft 5	10,000	no change
478	990	Construction Investment, sit R 1	2.75	no change
479		Construction investment, sq 8 2	\$ 85	no shange
480	890	Construction Investment, as R 3	£ 100	no change
401	890	Construction Investment, sig fl 4	\$ 129	ne change
452	990	Construction knowstreem, eq F S	\$ 100	no change
483		Land Levelsment, eq R 1	**	no change
404	891	Land Investment, or 8 2	8 10	no change egnario on
485	891	Land Investment, og fi 2	\$ 15	no change
486	891	Land Investment, by S 4 Land Investment, by S S	\$ 20	no uhange
-9/	091	Petral simplement ad a to		

			HM EGA	Florida
			Delaut	HOM S.GA
	HM S.DA		Scanario	Recommended Value
	V.N	Systema Trests Personners	in the con-	
458	-	Local Call Attempts	45554	no change
489.	893	Cell Completion Fester	specific	no uhanga
490.	894	IntroLATA Cells Completed	values	ne shange
491	805	InterLATA intrastate Cells Completod	Brom	no shange
492	096	Inter ATA Interdate Calls Completed	ARMS	no change
493	897	Local DEMs. Industries	Ges	ve tarande
494	894	Intravalle DEMs. Shousehills		no chango
495	849	Interstate DEMs, Pousands		no shange
	8100	Local Business/Residence DEMe	1.10	no change
497	- 100	Intraviule Business/Residence DEMs		ne change
498.	8102	Interesso Businessificesidente DEMs	3.00	no change
499	8103	504 Fraction of Delty Usage	0.1000	0.0865
500	8104	Accuse to Guily Usage Reduction Factor	270	310
501	B105	Residental Holding Time Multiplier	1.04	no change
502	B105	Business Holding Time Multiplier	1.00	no shange
503	8106	Residential Call Attempts per 8H	1.30	no change
504	8106	Business Cell Attempts per 8H	3.50	ne change
		Burtiching Interoffica Investment		
505	8107	OC-49 ADM, installed, 48 DS-34	\$ 90,000	\$ 107,544
504	B107	OC-46 ADM, installed, 12 DS-3s	\$ 40,000	\$ 62,065
507	B107	OC-3/DS-1 Terminal Multipleaser, Installed, 84 DS-1s	\$ 26,000	\$ 30,720
508	B107	Invesoment per 7 DS-1s	\$ 500	\$ 508
509	8106	Number of Fibers	24	24
510	8109	Pigrata, per Strand	\$ 60.00	\$ 26.05
-	8110	Optical Distribution Panel	\$ 1,000	\$ 1,005
512	8111	EFAI, per haur	9.65	.0
	8112	EFAI hours	8 32	80
514	B113	Regenerator, installed	\$ 15,000	no change
	B114	Regenerator spacing, miles	40	40
10000	B115	Channel Bunk Investment, per 24 lines	\$ 9,000	\$ 2,995
1000	B116	Fraction of SA Lines Requiring Multiplexing	0.0000	no change
	BIIT	DCS installed, per DS-3	\$ 30,000	8 5.012
0.12.02	8118	Transmission Terminal Fill (DS-0 level)	0.90	0.80
520	8119	Fiber Investment, Sher cable	\$ 3.50	\$ 2.15
	8120	Fiber, number of strends per AOM	4	4
1000	8121	Fiber Investment, buried inscises	0.60	0.40
1000	0121	Fiber, sensi traction	0.20	0.14
534	9122	Fiber Investment, conduit placement	\$ 18.40	\$ 4.79
	8122	Fiber Investment, Suries placement	\$1.77	\$2.11
	0123	Fiber Investment, buried sheath addition	\$ 0.20	\$ 0.00
	B124	Piter Insuspense, conduit	\$ 0.60	6 0.83
	8124	Fiber, spens fulses per route	1	0
200	8125	Fitter, pullbus specing	2,000	no change
	8126	Filter Investment, pullbox investment	\$ 500.00	\$ 0.00
	8127	Fiber, pole specing, lest	150	ne change
	8128	Fiber Investment, pole material	\$ 201	no sharige
	B126	Fiber Investment, pole latter (Intel®)	\$ 210	ne shangs
534	8129	Fraction Police and SurineEUG Planamore Common with Feader	0.750	na change
	8130	Frection of Aeriel Structure Assigned to Telephone	0.330	0.309
	8130	Fraction of Burtod Structure Assigned to Telephone	0.330	1.000
	8130	Fraction of Underground Structure Assigned to Telephone	6.330	1.000
-				

			7,2000(2/2/2)	1227220
			HM B.GA	Florida
			Default	HM a.GA
			Scenera	Recommended
	HM 5.0A		Value	Value
		Switching Transmission ascensors		
538	8131	Operator Traffic Fraction	0.0300	0.0030
539	8132	Total Interpities Treffix Fraction	0.6500	0.7400
540	8133	Management Transic Consciousney, CCS	2" 5	27.5
	8134	Trunk Port, per and	\$ 100.00	\$ 79.95
542	8135	Direct-routed Frection of Local Interoffice	0.84	no change
0.1974	8138	Tenden-routed Fraction of Yotal IntroCATA Troffic	0.200	0.200
7.7	8137	Tangam-routed Fraction of Total InterLATA Truffic	0.200	0.200
77.79	B138	POPs per Tandem Lecation		ne change
	B129	Throughold value for olf-ring wire centers, total fines	1.00	ne shange
-	8140	Remain-host fraction of internition traffic - remain	0.10	ne change
200	B141	Host-remote fraction of interoffice truffice - host	0.08	ne change
-	B142	Marshum rodes per ring	16	na change
	9142a	Ring transiting traffic factor	0.40	no change
	81429	Intertandom fraction of tandelfs trunke (additive)	0.10	no change
		Switching Tandem Switching	5,000,000	575550000
552.	B143	Resi-time Limit, SHCA	750,000	no change
163	2144	Port Limit, trunks	100,000	no change
554.	8145	Common Equipment Investment	\$ 1,010,000	no shange
555.	B146	Meximum Port Fill	2.90	no change
558	8147	Maximum Residene Occupancy	0.90	no shange
557	8148	Common Equipment Intercept Factor	0.50	no change
558.	B149	Entrance Facility Distance, miles	0.50	no change
		Switching Signaling		
559.	8150	STP Link Capacity	720	1,024
560.	8151	STP Maximum Link Pill	0.80	no change
561	8152	Maximum STP Investment, per pair	\$ 5,000,000	\$ 5,000,000
582	B153	Meamum STP Investment, per per	\$ 1,000,000	\$ 224,000
563	8154	Link Termination, both ends	\$ 100	8 725
7.7.	8155	Signaling Link Bit Flate	58,000	no shange
	8156	Line Occupancy	0.40	no change
237.0	8157	C Lina Gross Section	24	16
	D155	(SUP Messages per Interoffice BHCA	6	no shange
-	8159	ISUP Massage Length, bytee	25	ne change
	6160	TCAP Messages per transaction	1	na shange
	8161	TCAP Mesuage length, bytes	100	ne change
571	0162	Fraction of SHICA requiring TCAP	0.10	0.50
	8163	SCP tryestment/Transaction/Second	\$ 20,000	12.444
		Switching OS and Publis Taleghone		
573	8164	Operator Investment per position	\$ 6,400	no shange
574	8165	Operator Mandmurn Utilization, per position, CCS	32.0	no change
\$75	6166	Operator Intervention Factor	10	
576	9167	Public Telephonis Investment, per stellen	\$ 760	no change
		Boltshing ICO Paramoters		010111000
\$77	8100	ICO STP (eventment, per line (equipment)	\$ 5.50	no change
278	\$169	ICG Local Tandem Investment, per tine	\$ 1.90	no charige
579	<b>8170</b>	ICO OS Tandom investment, per line	\$ 0.50	no change
580	8171	ICO SCP Investment per line (agripment)	5 2.80	ne shange
581	a172	ICO SCP - STP per line (viresenter)	\$0.40	no change
582	6173	ICO Local Tandem Investment, per line (skinsonnier)	\$ 2.50	ne change
583	8174	ICO OS Tandam investment, per line (vorecenter)	\$ 1.00	no change
564	8175	ICO Tanders A Links and C Links per line (wireconter)	\$ 0.30	ne shange
505	B175a	Courvelant facility investment, per DS-0	\$ 158.08	no shange
	81750	Equivalent territorial investment, per DG-0	\$ 111.62	no change

			HM 8.6A Celevit Scenario	Florida HM 5.0A Recommended
	HM 5.0A	- 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Value	Value
	-3	Switching Hoesthemote Parameters	_	
567	8176	Host-remote CLU assignments		Input form
568	8177	Use hest - remote assignments	FALSE	no change
	73.0	Switching Hoseffemate Investment		
589	9177a	Switch line size - T	0	no change
590	8177a	Switch line suze - 2	640	no change
591	8177a	Switch line size - 3	5,000	ns change
592	B177a	Switch line size • 6	10,000	no change
592	81776	DOC standalone fixed inv - 1	\$ 175,000	no change
594	B177b	BOC standatone fixed inv - 2	\$ 179,000	no change
595	8177b	BOC standstone fixed inv - 3	\$ 175,000	ne change
596	81779	BOC standations fixed inv - 4	\$ 475,000	no change
597	81779	BOC heat fixed lev - 1	1 163,750	no change
598	B1776	BOC heat fixed lov - 2	\$ 183,750	no change
599	81779	BOC least fixed lay +3	\$ 100 '50	no change
	81779	BOC host fixed inv - 4	\$ 4/1,/50	no change
501	E1776 _	BOC remote fixed inv - 1	8 10,000	no change
0.000	81776	BOC remote fixed inv - 2	\$ 55,000	no change
1000	8177b	BOC remote fixed inv - 3 BOC remote fixed inv - 4	\$ 75,000 \$ 225,000	no change no change
oetos. sestos				10500000000000000000000000000000000000
0.0550	81779	BOC standatione per line inv - 1.	8 75	no change
100000	81779	BOC standalone per fine inv - Z	8.75	no change
1000	81776	BOC standsone per line my - 3	5.75	no change no change
608	81779	BOC standelsha per line inv - 4	\$ 73 \$ 75	no change
609	8177b 8177b	BOC host per line tov - 1	275	no change
610	81779	BOC host per line inv - 2 BOC host per line inv - 3	\$ 75	no change
100000	81779	BOC heat per line inv - 4	6.73	no change
4.75	8177b	BOC remain per line inv - 1	\$ 85	no change
614	91779	BOC remate per line inv - 2	\$ 63	no change
615	2177b	BOC remate per line inv - 3	8 85	no change
	81779	BOC remote per tine inv - 4	\$ 70	no change
817	81776	ICO standature fired inv - 1	\$ 300,001	no change
618.	81779	ICO standalone fixed ww - 2	\$ 300,001	no change
619	81779	ICO standalone fixed inv - 3	\$ 300,001	nu shange
620.	B177b	ICO standations fixed inv - 4	\$ 814,298	no change
621.	8177b	ICO heat fixed inv - 1	\$ 215,001	no shange
622	8177b	ICO host fixed inv - 2	\$ 315,001	ns change
1770	B1776	ICO host fixed inv - 3	\$ 315.001	ne change
	81770	100 host fixed inv - 4	\$ 855,000	no change
- 20 0 5 1	81779	ICO remote fixed inv - 1	8 17,143	no change
7.7	B1776	ICO remote fixed thir - 2	\$ 94,286 \$ 120,000	no change no change
	81776	ICO remote fixed inv - 3	8 305,716	ne change
	8177b 8177b	ICO remate fixed inv - 6 ICO standalune per fine inv - 1	\$ 129	no change
100	B177b	iCO atpatiglane per line inv - 2	\$ 129	no change
	B1779	ICO standalune per fine inv - 3	\$ 129	no shange
	B177b	ICO attandique par line linr - 4	\$ 124	ne strenge
			\$ 129	ns diange
	0177b	ICO hast per line into - 1	\$ 129	ns shange
	81776	ICO heat per line line - 2	\$ 129	ne change
	8177b	ICO host per line inv - 3 ICO host per line inv - 4	\$ 124	no shange
637	8177b	ICO remate par tine sive - 1	\$ 146	na cher-
638	81779	ICO remate per line say - 2	\$ 141	ne change
630	81779	ICO remete per line inv - 3	\$ 148	no shange
	817/6	ICO remote per line inte - 4	\$ 120	no shange

	HM S.GA		His E.SA Default Scenario Value	Florida HM 5.0A Recommended Value
		Expense Cost of Capital		
***	8178	Cost of Debt	7.70%	6.50%
	8178	Debt Precision	45.00%	40.00%
10.00	8176	Cost of Equity	11.90%	14.40%
		Expense Depreciation		
	8179	Motor Venidas - Economic Life	8.24	8.00
	B179	Garage Work Squipment - Economic Life	12.22	12.00
	8179	Other Work Equipment - Economic Life	13.04	15.00
	8179	Buildings - Economic Life	46.93	45.00
10.7	8179	Furniture - Economic Life	15.92	15.00
	8179	Office Support Equipment - Economic Life	10.78	11.50
	8179	Company Comm. Equipment - Economic Life	7.40	7.00
-	8179	General Purpose Computer - Economic Life	6.12	5.00
	8179	Digital Electronic Switching - Economic Life	16.17	10.00
7.00	8179	Operator Systems - Economic Life	9.41	10.00
	B179	Digital Circuit Equipment - Economic Life	10.24	9.00
440	9179	Public Telephone Tentinel Equipment - Economic Life	7.60	6.00
	8179	Poles - Economic Life	30.25	34.00
	8179	Aerial Cable - metallic - Economis Life	20.61	14.00
	8179	Aerial Casia - non messilis - Economic Life	25.14	20.00
-	8179	Underground Cable - metallic - Sconomic Life	25.00	12.00
	8179	Underground Cable - non metallis - Economis Ula	29.45	20.00
	8179	Sured - matalis - Economic Ufe	21.57	14.00
	8179	Surrent - mon mensitir - Economic Life	25.91	20.00
	8179	Incretuilding Cable - metallic - Environmo Life	16.16	20.00
10000	8179	Intratigating Calife - non material - Economic Life	26.11	20.00
	8179	Conduit Systems - Economic Life	50.19	68 00
***	8179	Motor Vehicles - Het Eshings %	11.21%	16.00%
1117777	8179	Garage Vents Equipment - Net Salvage %	-10.71%	0.00%
7.7	B179	Coner Work Elgusument - Not Galvage %	3.21%	0.00%
100000	8179	Buildings - Not Salvage %	1.87%	0.00%
7.7.10	8179	Furniture - Hell Salvage %	1.80%	10.00%
A (C2.5)	B179	Office Support Equipment - Net Eafwage 14	0.01%	3.00%
75.00	8179	Company Coren. Equipment - Net Selvage %	2.76%	10.00%
20.00	8179	General Purpose Computer - Net Salvage %	2,73%	0.00%
0.00	6179	Orgital Electronic Switching - Net Safrege %	2.97%	0.00%
20.00	8170	Operator Systems - Not Solvege %	-0.82%	0.00%
	2179	Cignal Circuit Equipment - Net Salvage %	-1.80%	0.00%
	8179	Public Talephone Terranal Equipment - Net Edirage %	7.97%	5.00%
	D179	Pules - Net Balvage %	40.00%	-60.00%
	8179	Aerial Cable - metallic - Net Servege %	-23.02%	-14.00%
	8179	Aerisi Catrie - non metallic - Net Salvege %	-17.53%	-14.00%
7.7	8179	Undurpround Cable - metallic - Not Belvings %	-18.28%	4.00%
	0179	Underground Cable - non metallic - Net Selvage %	-14.50%	4.00%
	8179	Burled - materile - Het Selvege %	4.39%	
	0179	Buned - non metallic - Net Salvage %	4.52%	-7.00%
	8179	Intrabiolisting Cable - metallis - Net Salvage %	-15.74%	
	8179	introbuilding Cable - non motality - Not Selicage %	-10.52%	
	8179	Conduit Systems - Not Selvage %	-10.54%	-10.00%

	HM S.QA		Default Scanario Vatua	Florida HM 5.QA Recommended Valve
600	8179e	Furtilium - Capital Costs - N. assigned per tine	0.0000	0.0000
689.	B179a	Funiture - Expenses - % sasigned per line	0.0000	0.0000
890	5179a	Office Equipment - Capital Costs - % assigned per line	0.0000	0.0000
691.	8170a	Office Equipment - Expenses - % analyzed per line	0.0000	0.0000
602	6179s	General Purpose Computer - Capital Costs - % assigned per line	0.0000	0.0000
	8179e	General Purpose Computer - Expenses - % sesigned per line	0.0000	0.0000
3555	8179a	Motor Vehicles - Capital Costs - % sesigned per line	6.0000	9.0000
	B179e	Motor Vanidas - Expenses - % assigned per line	0.0000	0.0000
	8179a	Buildings - Capital Costs - % sesspred per line	0.0000	0.0000
10.70.5	8179s	Buildings - Expenses - % assigned per line	0.0000	0.0000
	81794	Garage Work Eight - Capital Cooks - % exampled per line	0.0000	0.0000
-	B179e	Gerage Work Sight, - Expenses - % seargned per line	0.0000	0.0000
75.00	B179e	Other Work Eggs Capital Cooks - % assigned per line	0.0000	0.0000
	9179a	Other Y-art Egys Expenses - % sassgned per line	9.0009	0.0000
144257.07	0179a	Network Operations - % sesigned per tine	0.0000	0.0000
	D175e	Other Taxes - % accigned par line	0.0000	0.0000
0.00	0179a	Variable Overheed - % sesignes per line	0.0000	0.0000
		Espense Structure Prestion Assigned to Telephone		
	-		0.000	4 704
	8100	Distribution Avelal Shiring Fraction - 9	0.500	0.300
	8180	Olerstytun Assist Shring Fraction - 5	0.330	0.300
	6160	Claritudes Aetal Styleg Fraction - 100	0.250	0.300
	8180	Distribution Aerial Styling Fraction - 200	0.250	0.399
-1000	8180	Distribution Aerial Stelling Fraction - 650	0.250	0.399
271770	B180	Distribution Aerial Shring Prection - 850	0.250	0.309
0.000	8180	Distribution Aerial Shring Freedon - 2550	0.280	0.399
	8160	Oistraution Aerial Shang Fraction - \$000	0.250	0.300
713.	B150	Distribution Aeriel Shring Frection - 10000	0.250	0.309
714	8180	Creatbulles Studies Studies Fraction - 0	0.330	0.000
715.	B180	Distribution Buried Stating Fraction - S	0.330	0.960
716.	8180	Disentivities Stated Strong Fraction - 100	0.330	0.960
717.	8180	Cusmouson Sunted String Presson - 200	0.330	0.000
718.	8180	Distribution Buried Shring Prection - 650	0.330	0.960
719.	E180	Claritoution Buried Stiving Frection - 850	0.330	0.980
720	8150	Distribution Burlard Shifting Fraction - 2550	0.330	0.980
721	8160	Distribution Burled Bridge Fraction - 8000	0.330	0.960
722	9180	Distribution Burlad Strong Frantish - 10000	0.330	0.990
723.	8180	Disethusion Underground Shring Fraction + 0	1.000	1.000
T24	B180	Distribution Underground Strong Fraction - 5	0.500	1.000
725.	8160	Creatbution Underground Stateg Fraction - 100	0.500	1.000
724	B180	Distribution Underground Shring Praction - 200	0.500	1,000
727	9180	Characteristic Lindwignound Strong Francisco - 600	0.400	1.000
724	B180	Clearbuson Underground Shring Praction - 600	0.330	1.000
729.	9100	Distribution Uniderground Shring Fraction - 2550	0.330	1.000
730.	8180	Otwertrusten Umderground Silving Frection - 5000	0.330	1.000
731	8180	Clearburer Underground Shring Fraction - 19000	0.330	1.000
732	9160	Feeder Authal Styling Frection - 0	6.500	0.396
733	8100	Feedor Aarial String Freedon - 5	0.330	0.399
	8160	Feeder Aerial Shring Fredton - 100	0.250	0.300
738	8160	Feeder Aerial String Fraction - 200	0.250	6.399
736	8180	Fooder Assist String Fraction - 850	0.290	0.399
	8180	Feeder Asrici Stotog Precion - 660	0.290	0.389
	8190	Feeder Aprild Styling Freedom - 2000	0.350	0.300
	8180	Feeder Addid String Fraction - \$000	0.280	0.309
740	8180	Feeder Adriet Shring Praction - 10000	0.390	0.399

	HM S.DA		HM 5.6A Celpul Scenatio Volum	Florida HM 5.G/ Recommended Value
741	8185	Feeder Underground Styling Fraction - 0	0.500	1.000
742	8180	Fender Underground Styling Fraction - 5	0.500	1 000
743	8190	Feeder Underground Shring Fraction - 100	0.400	1.000
744	B180	Feeder Underground Shring Freidlen - 200	0.330	1.000
745	8180	Peeder Underground String Fraction - 850	0.330	1.000
746	B180	Feeder Underground String Freetien - 850	0.330	1.000
747	8180	Feeder Underground String Fraction - 2550	0.330	1.000
746	8180	Feeder Underground Shiring Fraction - \$000	0.330	1,000
748	9180	Feeder Underground Strong Frection - 10000	0.300	1,000
750	8180	Feeder Burtod String Fraction - 0	0.400	1.000
721	8180	Feeder Burled String Freston - 5	0.400	1,030
752	8160	Feeder Buried Shring Fraction - 100	0.400	1.000
753	8180	Feeder Surled Shring Fraction - 200	0.400	1.000
754	B190	Feeder Suried String Frection - 650	0.400	1.000
755	8180	Feeder Suried Shring Fraction - x80	0.400	1.000
750	8160	Feeder Suried Shring Fraction - 2000	G.400	1.000
157	8180	Feeder Buried Shring Fraction - 5000	0.400	1.000
750.	8180	Feeder Buried Shring Fraction - 10000	0.400	1.000
		Espense Other	_	-
759	8161	Tax Rate	39,29%	38.579
760	8182	Corporate Overhead Factor	0.10-7	ne change
781	8183	Other Taxes Factor	0.0000	0.0477
762	8184	Billing-Bill Inquiry per line per month	\$ 1.22	no change
763	0185	Directory Listing per line per month	\$ 0.00	ne change
764	8105	Forward-tooking Network Operatruns Factor	0.50	0.90
765	B187	Alternative CO Switching Fector	0.0269	0.0683
766	6165	Alternative Circuit Equipment Factor	0.0183	0.0170
767	8169	EO Traffic Sensitive Fraction	0.70	ne change
764	8190	Monthly LNP cost, per line	\$ 0.25	ne shange
789	8191	Certier to Certier Customer Service, per line per year	\$ 1.69	no shanga
770	0192	NIO Expense per line per year	\$1.20	ne diange
771	8193	OL-O/DS-1 Terminal Factor	12.4	no change
772	8194	DS-1/DS-3 Terminal Factor	9.9	ne change
-	8195 8196	Average Lines per Susiness Location Average Truris Utilization	0.30	no shange no shange
110	0196			
		Underground Exceverion/Restoration Computation	-	
775		Computed Underground code established code - 9	1 10 25	\$4.79
776		Computed Underground cable instellation cost - 8	# 10.26	\$ 4.79
777		Computed Underground soble installation cost - 100	\$ 10.29	1477
778		Computed Underground cable Installation and - 203	3 11.33	\$ 4.75
779		Computed Underground cable installation soot - 650	\$ 11.60	8 4.79
780		Computed Underground cools I intelletion cost - 860	\$ 16.40	1479
781		Computed Underground cable installation sost - 2000	\$ 21.60	\$ 4.70
782		Computed Underground castle installation cost - \$000	\$ 50.10	\$4.79
783		Computed Underground solds Installation cost - 10000	8 75.00	\$ 4.79

AND STATE OF THE PERSON NAMED IN COLUMN TWO IS NOT THE PERSON NAMED IN

	HM S.GA		HIM S.BA Default Scenario Vatus	Florida HM 5.0A Recommended Value
784	6197	Transh Per Ft - 0	81.80	\$ 0.00
	8197	Trench Per Pt - 5	\$ 1.90	\$ 0.00
30.00	8197	Trench For Ft - 100	8 1.90	\$ 9.00
	8197	Trench Per Pt - 200	\$ 1.90	\$ 0.00
1000	B197	Transh Per Ft - 600	\$ 1.95	\$ 0.00
100000	6197	Trunch Per Pt - 810	6 2.15	8 0.00
	8197	Trench Per Ft - 1980	\$ 2.15	\$ 0.00
	8197	Trench Per Ft - \$000	\$ 6.00	\$ 0.00
0.00	8197	Trench Par Ft -10000	\$ 8.00	€ 0.00
795.	4.7	Computed Probability Named Transiting Par Ft - 0	0.540	0.500
794	15 V 16	Computed Probability Numet Transhing Per Pt + 6	0.540	0.000
796.	100	Computed Probability Normal Trenshing Per Pt - 100	0.540	0.000
798.		Computed Probability Hormal Transiting Per Pt - 200	0.229	0.000
797		Computed Probability Normal Transhing Par Pt - 650	0.530	0.000
796		Computed Probability Normal Transhing Par Ft - 800	0.500	0.000
799		Computed Probability Mormal Transhing Par Pt - 2500	0.350	0.000
sod.		Computed Probability Normal Transhing Per R - \$000	0.230	0.000
801		Computed Probability Normal Transport Par R -10000	0.160	0.000
802	8197	Sackhoe Trench Frection - 0	014	1.00
	8197	Seckhoe Trench Frection - 5	2.45	1 00
	8197	Section Transp Fraction - 100	0.45	1.00
	<b>B197</b>	Backhoe Trench Frection - 200	0.48	1.00
-110.23	B197	Backhoe Trench Frection - 650	0.48	1.00
	B197	Berkhoe Trench Fraction - 850	0.45	1.00
50.95%	B197	8 school Trends Fraction - 2500	0.55	1.00
	B197	Backhoe Trends Frection - 5000	0.67	1.00
31355	8197	Beckhoe Trench Prection -10000	0.72	1.00
	8197	Saddhee Trench Per Ft - 0	\$ 3.00	\$ 4.79
	B197	Becahoe Trench Per Ft - \$	\$ 3.00	\$4.79
	B197	Beothoe Trench Per Ft - 100	\$ 3.00	\$4.79
200	8197	Backhee Trench Per Pt - 200	\$ 3.00	\$ 4.79
	8197	Backhoe Trench Per Ft - 800	\$ 3.00	5 4.79
816	8197	Sections Trench Per Ft - 650	\$ 3.00	\$ 4.79
817		Backhoa Trench Per Ft - 2952	\$ 3.00	\$4.79
	8197	Backhoe Trench Per Pt - 9000	\$ 20,00	\$4.79
819	8197	Backhoe Trensh Per Pt -10000	\$ 30.00	***
3-10 15	\$197	Hand Tranch Fraction - 0	0.01	0.00
	8197	Hand Transft Presion - 5	0.01	0.00
	8197	Hand Trunch Freedon - 100	0.01	0.00
	B197	Hand Trench Frection - 200	0.03	0.00
7	8197	Hand Trench Fraction - 650	0.05	0.00
	8197	Hand Ivenich Frection - 800	0.06	0.00
1,000	8197	Hand Transh Freedon - 2000	0.10	0.00
	8197	Hand Tranch Fredion - 5000	177.073	6.00
00000	8197	Hand Trench Frection -10000	0.12	10.00
	8197	Hand Trends Per Ft - 0	\$ 5.00	\$ 0.00
	B197	rised Trends For Pt - 8	\$ 5.00 \$ 5.00	5 0.00
	8197	Hazed Trench Per Ft - 100	(2000)	\$ 0.00
2000	\$197	Hand Trench Per Ft - 200	\$ 6.00	\$ 0.00
	8197	Hand Trench Per Ft - 600	11.00	\$ 0.00
200	8197	Hund Trimits Por F1 - 860	1 5.00	\$ 0.00
	B197	Hand Triends Per Ft - 2550	\$ 10.00	8 0.00
1000000000	8197	Hand Trimble Per Pt - 8000	\$ 18.00	\$ 0.00
637	\$197	Hand Trench Per Ft -19000	P 16.00	

	HM S.GA		Hat E.SA Default Successo Value	Florida HM 5 GA Recommended Value
826.	8196	Cusffeeture Asphalt Fraction - 0	0.55	0.00
	8116	CusiRestore Assinst Fraction - 6	0.55	0.00
840.	8108	CusRestore Asphall Fraction - 100	0.55	0.00
841.	<b>B195</b>	Cutificative Apphall Pression - 200	0.65	0.00
842	8196	CusResione Asphall Fraction - 850	0.70	0.00
843.	B100	Cusfficulare Apphall Fraction - 850	0.76	0.00
844	@198	Cusifications Adolhatt Fraction - 2550	0.75	0.00
845.	8198	Cut/Restore Aughted Frestien - 5000	0.80	0.90
646.	8100	Cut/Restore Asphelt Fredton -10000	0.83	0.00
847	Ø100	OutRestore Asphalt Per Ft - 0	1 6.00	\$ 0.00
946.	B190	Cutificators Asphalt Per Ft - \$	\$ 8.00	\$ 0.00
549.	8198	Cusficerore Apprior Per Ft - 100	\$ 6.00	\$ 0.00
850.	8196	Cusffications Auphost Per Ft - 200	\$ 6.00	8 0.00
651	B198	CutResters Aughest Per Ft - 650	\$ 6.00	\$ 0.00
852	B190	Cutffinators Apphalt Per Ft - 850	\$ 6.00	\$ 0.00
853.	8194	CutRestore Asphalt Per Ft - 2550	\$ 6.00	\$ 0.00
854	6198	Cus/Nestors Apphalt For Ft - 5000	\$ 18.00	\$ 0.00
655.	8198	Cusffeelore Asphall Per Ft -10000	\$ 50.00	1 0.00
854.	B194	Cutifications Concrete Pression - 0	0.10	0.00
417	Ø196	Cusfficatore Conursta Frection - 5	0.10	(5000000)
859	8198	Custilestore Concrete Frection - 100	0.10	0.00
259	B196	Cutffiesters Concrete Fraction - 200	0.10	0.00
880	Ø196	CusRestore Concrete Fraction - 650	0.10	0.00
	B195	Cusffagiore Concrete Fraction - 900	0 -0	0.00
	B198	Cusffastore Concrete Fraction - 2550	35100	0.00
	<b>8198</b>	Cusficatore Concrete Fraction - 8000	0.15	0.00
	£198	Cusfficient Concrete Fraction -10000	0.16	\$ 0.00
	B190	Cutificators Concrete Per Pt - 0	1900	\$ 0.00
	<b>B196</b>	Cus/Restore Concrete For Ft - 5	1900	\$ 0.00
	B194	Cusficetore Concrete Per Pt - 100	19.00	\$ 0.00
	8198	Cut/Nestore Concrete Per Ft - 200	\$ 9.00	\$ 0.00
	0198	CutRestore Concrete Per Ft - 650	1900	\$ 0.00
	9105	CusRestore Concrete Per Ft - 050	\$ 9,00	\$ 0.00
	B196	Cut/Restore Contrate Por Ft - 2580	\$ 21.00	\$ 0.00
V / 0.15	B198	Cusffeetore Concrete Per Pt - \$000 Cusffeetore Concrete Per Pt - 10000	\$ 36.00	\$ 0.00
***	8196	Cushesions Sed Fraction - 0	0.01	0.00
	8198	Cusffigures Sed Fraction - 5	0.01	0.00
	9198	Cur/Restore Sed Fraction - 100	0.01	6.00
10.739/25	B190	Custileatore Sad Fraction - 200	0.03	0.00
	B198	Cut/Restore Sod Frantion - 680	0.04	0.00
	0150	Cut/Restore Sod Freetien - 850	0.06	0.00
3.7	Ø198	Cut/Restore Sod Fraction - 2980	0.04	0.00
1000	0198	CutRestore Sed Fraction - 5000	0.02	0.00
	0198	Cut/Restoro Sad Fraction -10000	0.00	0.00
	8195	CutRestore Sed Per Pt - 0	\$ 1.00	\$ 0.00
	8198	Cusfficators Sed Par Ft - 5	\$ 1.00	€ 0.00
	8198	Cusfficiere Sod Per Ft - 100	\$ 1.00	\$ 0.00
7.77	8198	CustRestore Sed Per Pt - 200	\$ 1.00	\$ 0.00
887		Custinestors Sed Par Ft - 800	1.00	\$ 0.00
966		Cusffeeture Sod Per F1 - 850	11.00	\$ 0.00
689		CutReston Set Per Pt - 2550	\$ 1.00	
880		Cusifications Sed Per Ft - 8000	\$ 1.00	
891		Cusffesiors Sot For Ft -10005	\$ 1.00	8 0.00

	HM 5.5A		HM 6.5A Default Scenario Value	Florida HM 5 GA Recommended Value
802.	B198	Payament Stabilization Par Ft - 0	\$ 5.00	\$ 0.00
893.	D190	Payament Statistication Par Pt - 8	\$ 5.00	8 0.00
204.	@198	Payament Stabilization Per Ft - 100	\$ 5.00	\$ 0.00
895.	8198	Powement Statistical Par Pt - 200	\$ 6.00	\$ 0.00
296.	8198	Payament Stabilization Per Pt - 850	\$ 5.00	\$ 0.00
497	8198	Pavement Slebilization Per Pt - 600	\$ 9.00	\$ 0.00
556.	0196	Paverment Stabilization Per Pt - 2550	\$ 13.00	\$ 0.00
199.	B198	Personant Stabilizadas Per Pt - 5000	\$ 17.00	\$ 0.00
900.	B198	Povement Statistics For Ft -10000	\$ 20.00	\$ 0.00
901.	5540	Computed productity Parament Stabilization Per Ft - 0	0.660	0.000
902.		Computed probability Pavement Stabilization Per Ft - S	0.650	0.000
903		Computer, probability Personant Stabilization Per Ft - 100	0.650	0.000
904		Computed probability Personant Stabilization Per Ft - 200	0.750	0.000
905		Computed probability Pavernent Stabilization Per Pt - 600	0.800	0.000
904.		Computed probability Persisant Stabilization Per Ft - 850	0.850	0.000
907.		Computed probability Persmert Statification Per Ft - 2550	0.000	0.000
908.		Computed probability Personant Stabilization Per Ft - 5000	0,950	@.000
904		Computer probability Preventent Stabilization Pur Pt - 10000	0.940	0.000
910.	8190	Dist Stebilization Par F1 - 0	\$ 1.00	- \$ 0.00
911.	B198	Oin Subilization Per F1 - 5	\$100	\$ 0.00
91Z.	8100	Dirt Statilization Per Ft - 100	V 1.00	\$ 0.00
913	B196	Dvt Stebilization Per Ft - 200	\$ 1.00	\$ 0.00
914.	\$196	Oin Stabilization Per Pt - 860	81.00	\$ 0.00
915	B100	Dirt Stebilization Per Ft - 600	\$ 4.00	\$ 0.00
916.	8198	Oint Stobillageon Per Pt - 2650	\$ 11.00	\$ 0.00
917.	8198	Out Statistication Par Ft + 5000	12.00	\$ 0.00
916.	B190	Dirt Stabilitation Per Ft -10000	\$ 16.00	\$ 0.00
919		Computed probability Dist Stabilization Par Ft - 0	0.390	1.000
920.		Computed probability Carl Stabilization Par Ft - \$	6,350	1.000
921		Computed probability Dirt Stabilitiation Per Ft - 100	0.350	1 000
922		Computed probability DM Stabilitation Per Ft - 200	0 250	1.000
923.		Computed probability Out Stabilitation Per Ft - 690	0.200	1.000
924		Computed probability Dist Stabilization Far Pt - 650	0.150	1.000
925		Computed probability Del Slabilization Per Ft - 2550	0.100	1,000
926		Computed probability Dist Statulization Par Ft - \$300	0.050	1,000
927		Computed probability Dist Etistification Par Pt -10000	0.090	1,000
928	8190	Simple Back59 - 0	E 0.15	\$ 0.00
200	0198	Simple Backtit - 5	8 0.15	\$ 9.00
930	8194	Simple BackSt - 100	80.15	8 0.00
931		Simple BackSt - 200	\$ 0.15	8 0.00
	B198	Simple BackRI - 850	\$ 0.15	\$ 0.00
	8198	Simple BackSR - 850	8 0.15	\$ 0.00
		Simple Boads - 2550	8 0.15	\$ 0,00 \$ 0,00
5777	8159	Simple Backdit - 9000	\$ 0.15 \$ 0.15	8 0.00
1000	B198	Simple Back56 -10000		1.000
937.		Computed probability Simple BackSI - 0	0.340	1,000
938		Computed probability Simple Bactilli - 8		1,000
939		Computed probability Simple Backfill - 100	0.340	1.000
940		Computed probability Simple Backer - 200	0.220	1.000
941		Computed probability Strepts Buctilli - 650	Ø. 160 Ø. 090	1.000
942		Computed probability Simple BackSI - 600	0.060	1.000
943		Computed probability Simple BusidE - 2550	0.000	1,000
944		Computed probability Simple Bestill - 5000		1.000
945		Computed probability Simple Bacinit -10000	0.000	1.000

HM S DA		Hitl 5.5A Default Scenuro Value	Florida Htd 5.DA Recommended Value
	Burket Kasavation/Restoration	_	
946	Compated baried cable installation coal - 0	\$ 1.77	\$ 1.00
947	Computed buried cobia installation cost - \$	1 1.77	\$ 2.00
948	Computed buried cable installation cost - 100	\$ 1.77	\$ 3.00
949	Computed buried colide inalgitation cost - 200	\$ 1.83	\$ 3.00
950	Computed buried cable installation start - 650	\$2.17	\$ 3.00
951	Computed burisd cools installation cost - \$50	\$ 3.54	\$ 2.0P
952	Computed buried soble installation cost - 2550	8 4.27	1 3.00
953.	Computed buried cable installation cost - \$000	\$ 12.00	\$ 3.00
954.	Computed buried cable installation oast - 10000	\$ 45,00	13.00
955. 8199	Pine Fraction - 0	0.60	0.00
988. B199	Plow Fraction - 8	0.60	0.00
957 8199	Plant Fraction - 100	0.60	0.00
958, 8199	Pleas Fraction - 200	0.00	0.00
959. 8190	Prov Fraction - 600	0.36	0.00
960, 8199	Play Fracion - 850	0.20	0.00
961. B199	Plew Precion - 2550	0.00	0.00
962. E199	Plaw Fraction - 9000	9.00	0.00
963, 8199	Plew Fraction -10000	0.00	0.00
964. 8199	Plans Per Ft - 0	\$ 0.80	1 0.00
965. 8199	Provi Per Pt - 5	10.00	\$ 0.00
966 6199	Plan Per Ft - 100	\$ 0.80	8 6.00
967. 8199	Plew Per Ft - 200	\$ 0.80	\$ 0.00
964 B199	Plan Per Ft - 850	\$ 0.80	\$ 0.00
989 8199	Plow Per Ft - 600	\$ 1.20	\$ 0.00
970. 8199	Plans Per Pt - 2000	1120	\$ 0.00
971. 6199	Plow Per Ft - 5000	\$ 1.20	\$ 0.00
972 8199	Plow Per Pt -10000	\$ 1.20	\$ 0.00
973. B199	Trench Per Ft - 0	\$ 1.90	1 0.00
974. 8199	Trench Per Pt - 5	\$ 1.90	8 0.00
975. B198	Trench Per Ft - 100	\$ 1.90	\$ 0.00
976. B199	Trench Per Ft - 200	\$ 1.90	\$ 0.00
977. B199	Trench For Ft - 650	\$1.95	1 0.00
978. 8199	Trench Per Ft - 650	\$ 2.15	\$ 0.00
979. 8198	Tranch Per Ft - 2500	\$ 2.15	\$ 0.00
980. 8199	Trengh Par Ft - 9000	\$ 6.00	\$ 0.00
981 8199	Trench Per Ft -10000	\$ 15.00	\$ 0.00
982	Computed probability (Normal) Transn Par Pt - 0	0.200	8.000
983.	Computed probability (Normal) Transit: Par Pt - 5	0 260	0.000
984	Computed probability Promise Transit Par Pt - 100	0.200	0.000
965	Computed processity Promot Trunch For Ft - 200	0.370	0.000
986	Comprised probability fromted Trunch Per Ft - 800	0.510	6.000
987	Computed probability Floring Trench Par Pt - 800	0.500	0.000
902.	Computed probability Promised Transm. For F1 - 2550	0.700	8.000
909	Computed probability Planning Trench Par Pt - 5000 Computed probability B arrest Trench Par Pt - 10000	0.540	0.000

		A STATE OF THE STA		
			HM S.SA	Flenda
			Delaut	HM S DA
	O. S.	100	Scenario	Recommended
	HM S.OA		Velue	Value
991	8199	Beckhoe Transh Prestion - 0	0.10	0.00
992	8199	Backhoe Tranch Fraction - 5	0.10	0.00
993	B199	Baskhes Transh Fraction - 100	0.10	0.00
994	8199	Backhes Tranch Fraction - 200	0.10	0.00
995	B199	Backhoe Tranch Fraction - 650	0.10	0.00
990	6199	Backhoe Trench Fraction - 650	0.15	0.00
997	8199	Besidner Trench Frestein - 2560	0.10	0.00
0.100	8190	Backhoe Trench Fredion - 6000	0.10	0.00
	B199	Basines Trenth Praction -10000 Backlus Trenth Per Ft - 0	0.25	0.00
Photography	8199	Backhoe Trench Per Pt - 5	\$ 3.00 \$ 3.00	\$ 0.00
100000	8199	Basshoe Trench Per Ft - 100	\$3.00	\$ 0.00
0.00	8:19	Barathos Tranch Per Ft - 200	\$1.00	\$ 0.00
1004	8199	Bashhas Tronch Per Pt - 600	\$3.00	\$ 0.00
		Sections Transh Per Ft - 600	\$3.00	8 0.00
1008	B199	Backhoe Trunch Per Ft - 2550	\$ 3.00	\$ 0.00
1007	8199	Backhos Trench Per Ft - 8000	\$ 20.00	8 0.00
1008	8199	Backhoe Trench Per Ft -10000	\$ 30 Gd	8 0.00
1009	8199	Hand Tranch Fraction - 0	0.00	1.00
7,000	9199	Hand Trench Fraction - 5	0.00	1.00
	8199	Hend Trench Fraction - 100	9.00	1.00
	8199	Hand Tranch Fraction - 200	0.01	1.00
0.00	8195	Hand Trench Fraction - 863	20.0	1.00
137001	B199	Hend Trench Fraction - 850	0.04	1 00
	8100	Hand Transh Fraction - 2550 Hand Transh Fraction - 5000	0.00	1.00
100000	8199	Hand Transh Poutson -10000	0.10	1 60
- 3000	B100	Hand Trench Per Ft - 0	15.00	\$ 3.09
100000	8199	Hand Trench Par Pt - 5	11.00	\$ 1.09
22.00	8199	Hand Trenck Per Ft - 100	\$ 5.00	\$ 3.09
1021.	8199	Hand Trench Per Ft - 200	\$ 5.00	\$ 3.00
1022	Ø199	Hand Trench Par Ft - 650	8 5 00	8 3.09
1023	8199	Hand Trends Per Ft - 650	E 5.00	\$ 3.00
1024	B199	Hend Trench Per Ft - 2580	\$ 5.00	\$ 3.00
100000	5192	Hand Trench Per Ft - 5000	\$ 10.00	1 3.00
1028.	\$199	Hend Trench Par Pt -10000	\$ 18.00	8 3.09
1027	£199	Bore Cable Fraction - 0	0.00	0.00
1026.	8198	Bore Cable Fraction - 5	0.00	0.00
1029	8199	Sere Cable Fraction - 100	0.00	0.00
1030	8190	Bork Celrie Fraction - 200	9.00	0.00
1031	B190	Blank Cable Fraction - 480	0.00	0.00
	8100	Bore Cable Fredton - 850	0.03	0.00
	8199 8199	Bore Cable Fraction - 2550 Bore Cable Fraction - 5000	0.04	6.00
	6199	Bore Cable Fraction -10700	0.05	0.00
	B199	Born Cable Per Ft - 0	\$ 11.00	\$ 0.00
	8199	Born Cable Par Ft - 5	\$11.00	\$ 0.00
	8100	Gere Cable Per Ft - 100	\$ 11.00	\$ 0.00
1038.	8199	Sere Cases Pur Pt - 200	\$ 11.00	\$ 0.00
1046.	8199	Bore Cable Per Ft - 600	9 11.00	\$ 0.00
1041.	B100	Sore Catala Par Ft - 860	8 11.00	\$ 0.00
	8199	Bore Cabia Per Ft - 250u	8 11,00	\$ 0.00
1043.		Bore Cable Per Ft - 5000	\$ 11,00	\$ 0.00
1044	8199	Bers Cebie Par Pt -10000	8 16.00	8 6.00

	HM 5.0A		POR B.SA. Default Scenero Value	Plorids HM 5.0A Recommended Value
1045	6200	Push Pips/Pull Cable Fraction - 0		
10000	8200	Push PlyaPul Cable Fraction - 5	0.03	0.00
COFFIE	8200	Push PiperPul Caste Fraction - 100	0.02	0.00
1 7 70	8200	Push PipelPut Cable Presson - 200	0.32	0.00
100	8200	Push PipePul Cebia Fraction - 650	0.02	0.00
	8200		0.02	0.00
41,150,10	B200	Push Pipe/Pull Cable Fraction - 880 Push Pipe/Pull Cable Fraction - 2550	0.54	0.00
	\$200	Push PlanPut Cable Fraction - 5000	0.06	0.00
1040 1000	8200	Push PleaFut Cable Freder -10000	0.08	0.00
100000	8200	Push Pigs. Pull Cable Per Pt - D	0.06	0.00
· United Trees	8200	Putth PloaPut Cable Per Pt - 5	8 6.00	\$ 0.00
MUST SEE	8200	Push Plosifiul Cable Per Pt - 150	0.00	\$ 0.00
2.00	8200	Push PleaPul Cable Per Pt - 100	8 6.00	8 0.00
11370	8200	Push PleaPus Cable Per Ft - 550	\$ 6.00	\$ 0.00
Charles.	B200	2.7 (LIES NACE - 2011) 1 COST - 1 (1988) 1	\$ 6.00	\$ 0.00
	8200	Pivels PiperPull Cable Per Ft - 850	\$ 6.00	\$ 0.00
	6200	Push Pipe/Pull Cable Par Pt - 2550 Push Pipe/Pull Cable Par Pt - 5000	\$ 6.00	\$ 0.00
100	8200	Push PessPus Cable Por Ft - 10000	\$ 6.00	\$ 0.00
-		TVIN PRINTS CARR PS 71-1000	\$ 24.00	\$ 0.00
	8200	Curffestore Asphan Fraction - 5	0.03	0.00
.997555	8200	Cus/Restors Agginat Fraction 3	0.03	0.00
COLUMN !	6200	CveRestore Auphost Proction - 100	0.00	0.00
	8200	Cut/Remark Asphalt Fraction - 200	0.03	0.00
To the second	B300	Culiffications Augmost Frection - 680	0.03	0.50
VIII TO STATE	8200 8200	Cutificatore Asphalt Fraction - 850	0.00	0.00
(27.77)	8200	Cut/Reserve Apphalt Praction - 1980 Cut/Reserve Apphalt Praction - 5000	0.08	0.00
	8200		0.16	0.00
	0200	Cut/Restore Applialt Freedon -10000	6.80	0.00
OLD YOU THE	8200	Cutiffeatore Asphalt For F1 - 0	\$ 6.00	\$ 0.00
	8200	Cut/Restore Aspruit Par Ft - 8	9 6.00	\$ 0.00
		Cut/Restore Asphult Per Ft - 100	8 6 00	\$ 0.00
	B200	Custome Asphalt Per Ft - 200	\$ 6.00	\$ 0.05
2000000	\$200 \$200	Custillestone Apphalt Par Ft - 650	\$ 6.00	\$ 0.00
	8200	CutRestore Agrheit Per Ft - 800	\$ 5.00	\$ 0.00
	B200	Cutifications Aspinal Par Ft - 2550	\$ 4.00	\$ 0.00
	8200	Cutiffestore Asphalt Per Ft - 5000 Cutiffestore Asphalt Per Ft - 10000	\$ 18.00	\$ 0.00
7	9400	Committee Adjust Por F1-1000	\$ 30.00	\$ 0.00
1001	and the second second	Cutifications Concrete Frection - 9	0.01	0.00
1082	-	Cutffeatore Concrete Fraction - 5	0.01	0.00
1083.		CysResione Concrete Fraction - 100	0.01	0.00
1085		Cusffications Concrete Fraction - 200	0.01	0.00
1086.	10.75	Cut/fluitare Concrete Freiden - 650	0.01	0.00
1087		CustRestine Concrete Frection - 853	0.00	0.00
1085		Cut/Restora Concrete Frazilion - 2550	0.08	0.00
1089		Cut/Restore Congress Fraction - 5000 Cut/Restore Congress Fraction - 10000	713750	0.00
1090		Programme and the control of the con	0.20	1000000
1091	DE TOTAL IN	Cut/Restons Congrete Per Pt - 0 Cut/Restons Congrete Per Pt - 6	11.00	8 0.00
1002	10000	CutReters Constite For Ft - 100	10.00	8 0.00 8 0.00
1093	-	Culffleetere Congrete Per Pt - 200	\$ 9.00	E 0.00
1064	-	Culffestore Concrete Per Ft - 800	1 0 00	\$ 0.00
1095	THE TELEVISION OF THE PARTY OF	CutRestore Cenurete Per Pt - 600	5 8 00	\$ 0.00
1096		CutRestors Concrete Por Pt - 2580	11.00	8 B.00
1067		C.Afflestors Concrete Par Pt - 5000	8 21.00	\$ 0.00
1098		CubRastore Congrete Per Pt -10000	\$ 36.00	\$ 0.00
1 500	THE RESERVE AND ADDRESS.	THE RESERVE THE PROPERTY OF THE PARTY OF THE	4 54 56	

TIP.

			HIM E.GA	Provide
			Cetsult	HEE S.GA
			Sounario	Recommended
	HM S.GA		Value	Value
1000	8200	Cut/Restore Sed Fraction - 0	0.02	0.00
50000000	8200	Custilestors Sod Pression - 5	0.02	0.00
0.5 (10.00)	8200	Cut/Restors Sed Fraction - 100	0.02	0.00
1000000	8200	Cus/Restore Sed Fresten - 200	0.63	0.00
1	8200	Cusffeeters Sad Fraction - 905	0.02	0.00
	8200	CusResure Sed Fraction - 850	0.38	9.00
1	8200	CustResions Sed Fraction - 2500	0.36	0.00
1	8200	CusHastore Sod Frection - 5000	0.11	0.00
1000000	8200	CutRestors Sed Proces -10000	0.05	0.00
	8200	CutRestore Sed Per Ft - 0	\$ 1.00	\$ 0.00
	8200	Cus Resture Set Per Ft - 5	\$ 1.00	10.00
	8200	CustRestore Sed Per Pt - 100	81.00	\$ 0.00
100000	6200	Cutflestors Bed Per Ft - 200	\$ 1.00	8 0.00
	8200	Custingson Sed Per Pt - 650	B 1.00	8 0.00
0.00	8200	CutResure Sed Per Ft - 850	\$1.00	\$ 0.00
	8200	CutRessre Sed For Ft - 2550	\$ 1.00	\$ 0.00
	8200	CusRestors Sod Per Ft - 5000	\$1.00	\$ 0.00
11000	8200	CutRestore Sad Per Ft -10000	\$ 1.00	20.00
	2200		80000	17.53776
1117	8200	Simple Backfill - 0	\$0.15	\$ 0.00
1118	8200	Simple Beckfill + B	8 4.15	\$ 0.00
1119.	8200	Sangle Becarit - 100	\$ 0.15	\$ 0.00
1120	8200	Simple Becaril - 200	\$0.18	8 0.00
1121	8200	Simple Backfill - 150	\$0.16	\$ 0.00
1122	9200	Simple Beckfill - 650	\$ 0.18	\$ 0.00
1123	8200	Simple Backfill - 2500	5018	\$ 0.00
1124	8200	Surgia Sackiti - 5000	\$0.15	\$ 0.00
1125	8200	Simple Back#8 +10000	\$0.19	\$ 0.00
1128		Computed probability Simple Backfill - 0	0.320	1.000
1127		Computed probability Simple Backfill - 5	0.329	1.000
1128		Computed probability Single Backfill - 100	0.320	1.000
1129		Computed probability Simple Backlill - 200	0.400	1.000
1130		Computed probability Simple BackRI - \$50	Ø 570	1.000
1131		Computed probability Simple Backets - 450	0.300	1.000
1132		Computed probability Sangle Backet - 2500	0.430	1.000
1133		Computed probability Simple Backfil - 5000	0.500	1,000
1134		Computed probability Simple BackSt -10000	0.040	1.000
1135	8200	Restoration Not Required - 0	0.62	0.00
1136	-5000	Rastoration Not Required - 5	0.02	0.00
	8200	Responston Not Required - 100	0.62	0.00
1138		Restoration Not Required - 200	0.52	0.00
100	8200	Resturation Hot Required - 650	0.37	0.00
	8200	Rectoration Not Required - 850	0.27	0.00
1141		Restantion Not Required - 2000	0.09	0.00
			0.11	0.00
1142	B200	Restoration Not Required - 5000	0.11	0.09

Sensitive Party Court is AND and Drop

### EXHIBIT (GCG-3) SENSITIVE INPUT GROUP I: NID AND DROP

This Exhibit analyzes and evaluates HAI R5.0a default values, and identifies alternative values, for the following HAI R5.0a Appendix B user-adjustable inputs:

- · B-1 NID Investment per Line
- B-2 Drop Distance
- . B-3 Drop Placement Costs, Aerial and Buried
- B-4 Buried Drop Sharing Fraction
- B-8 Drop Cable Investment per Foot and Pairs per Drop

A description of each of these UAIs can be found in the HAI Model Release 5.0a Inputs Portfolio.

This Exhibit is structured in 3 parts: Part (1) identifies the UAIs in this Sensitive Input Group for which we have been able to obtain forward-looking cost and other forward-looking data that is specific to BellSouth-Florida, Part (2) identifies the basis upon which MCI and AT&T state they have developed their default values for the UAIs in this Sensitive Input Group and contains some of our observations about the default values, and Part (3) identifies the alternative values developed by GCG to replace the default values in order to reflect forward-looking costs and other conditions, based on BellSouth-Florida data.

## (1) AVAILABILITY OF COST AND OTHER FORWARD-LOOKING DATA SPECIFIC TO BELLSOUTH-FLORIDA

Forward-looking cost (i.e., no embedded cost characteristics) and other forward-looking data specific to BellSouth-Florida have been obtained for the following user-adjustable inputs:

- 1. Input B-1 NID Investment
  - · Residential NID case, no protector.
  - Residential NID basic labor for travel and installation based upon the BST regional labor rates and times for installation.
  - · Residential protection block.
  - · Business NID case, no protector.
  - Business NID labor for travel and installation based on BST regional labor rates and times for installation.
  - Business protection block.

- Input B-2 Drop Distance
  - The average distance for an aerial drop and for a buried drop.
- Input B-3 Drop Placement, Aerial and Buried
  - For aerial drop placement, it is the cost for labor associated with travel time and installation and the amount of time required for travel and installation.
  - For buried drop placement, it is the cost for labor associated with travel time and installation and the amount of time required for travel and installation, plus the amount for contract labor associated with buried drop placement.
- 4. Input B-4 Buried Drop Sharing Fraction
  - The fraction of buried drop cost that is assigned to the telephone company.
     The other portion of the cost is borne by other utilities.
- Input B-8 Drop Cable Investment
  - The investment for material cost per foot for both aerial and buried cable.
     When combined with average distance for an aerial or buried drop, this produces the drop cable investment per foot.

## (2) MCI'S AND AT&T'S STATED BASIS FOR THEIR DEFAULT VALUES

MCI and AT&T claim the following basis for deriving the default values:

- A work time of 25 minutes was used for installation, based upon the opinion of a team of "outside plant experts." No backup of the opinion was provided.
- Travel time was not separately identified, if included at all.

- No source for the loaded labor rate of \$3 is per hour was provided. This labor rate
  is adjusted in HAI R5.0a by a regional lasor factor "djustment of 0.68, resulting in
  a net labor cost of \$28.60 per hour".
- 4. The drop distances used in HAI R5.0a are based on various assumptions and hypothetical situations without any backup The model uniformly assumes that all lot sizes are twice as deep as they are wide and hypothesizes the length of the various setbacks required. No validation of any of these assumptions for BST-Florida was provided.
- The installation time for aerial drop placement is based upon the "opinion of expert outside plant engineers and estimators." No backup was provided.
- The estimate for buried drop placement is based upon price quotes from contractors for a set of specifications that has not been plovided.
- 7. The stated basis to support the buried drop shuring fraction in HAI R5.0a is virtually identical to the support provided for the same input in HM R3.1. With this almost identical support, the value for the input has been changed from 1.0 in HM R3.1 to 0.5 in HAI R5.0a. This change is input is said to be based upon "judgement of outside plant experts" that buried drops will normally be used with buried distribution cable. The support goes on to say that although many cases would result in three way sharing of such structure, a conservative approach was used at 50% sharing.

Contrast this with the support provided in HM R 3.1 which stated, "even though opportunities may arise in new construction, and could justify a smaller allocation, the model presently uses no sharing of buried drop wire trench as a default value." The change in input value between HM R3.1 and HAI R5.0a will have a considerable impact in reducing overall cost. No workpapers or supporting documents were provided to support the basis of the changed assumption.

11	\$ 35.00	Hourly labor rate
	57.1%	Portion affected by regional labor adjustment
	*******	
	\$ 20.00	Hourly rate affected by regional labor adjustmen
	- 32%	1 - Wood's regional labor adjustment
	\$ (6.40)	Hourly reduction due to regional labor adjustment factor
	35.00	Default hourly labor rate
	\$ 28.60	Loaded hourly labor rate as adjusted by Mr. Wood

- For buried drop cable investment per foot the default value in HAI R5.0a is 14 cents per foot. However, MCI and AT&T appear to have gathered price quotes ranging from 14 cents to 20 cents per foot.
- 9. MCI and AT&T did not state the specific steps they took to ensure that the default values for each of the UAIs for this Sensitive Input Group reflected the conditions of BST-Florida and did not state the results of the steps they undertook to make that assurance. Thus, there is no demonstration that the default values they have chosen (which presumably MCI and AT&T believe are forward-looking) are reflective of the conditions in BellSouth-Florida's territory.
- 10. MCI and AT&T did not state the basis upon which their experts developed their estimates for the default values used in applying HAI R5.0a, and did not provide workpapers and sources associated therewith, where the basis for the default values was claimed to be "expert opinion."

# THE GCG ALTERNATIVE VALUES BASED UPON COST AND OTHER DATA SPECIFIC TO BELLSOUTH-FLORIDA

The following BellSouth-Florida-specific values were obtained for the user-adjustable inputs that make up Sensitive Input Group I:

- The Florida-specific price for the residential and business NID case (B-1) is \$7.65.
   This is less than the HAI R5.0a default value.
- The relevant BST-regional loaded labor rate for installation is \$43.45 for 1998-2000. Compare Part (2), note 3, herein. Therefore, no regional labor adjustment is required because the GCG HAI R5.0a Application uses the labor rate specific to Florida. The 1997-1999 rate is the appropriate forward-looking rate to be used in this analysis.
- The Florida-specific time associated with the installation of the residential and business NID is 35 minutes. Compare Part (2), notes 1 and 5, herein.
- The Florida-specific time associated with travel is 22 minutes and is divided equally between the installation of the drop and the installation of the NID. Compare Part (2), note 2, herein.
- The Florida-specific price for the residential and business protection block (B-1) is \$8.10.

- 6. The average distance of drops in Florids (B-2) is estimated to be 250 feet for aerial drops and 200 feet for buried drops. These are based upon judgement of BST-Florida personnel responsible for the installation of drops. In HAI R5.0a, the default average distance for the drop based upon a line weighted density is approximately 70 feet. See Part (2), note 4, herein. The difference between the HAI R5.0a default value and the Florida-specific values for drop distance are significant and must be kept in mind when evaluating the input value for the buried drop placement per foot (B-3). Since the values for buried drop placement (B3) are derived from BST-specific values per drop and then divided by the estimated value of the buried drop distance to derive the input values per foot, the total cost of placement for buried drops is not affected by the average length of the drop.
- 7. There is no indication that the arbitrary change in assumption made between HM R3.1 and HAI R5.0a for buried drop sharing fraction (B-4) is appropriate or supportable. Even using a scorched node approach, there is no evidence that half of all buried drops would be shared with some other utility. It is unclear whether HAI R5.0a assumes that either the electric utility, the sable utility, or some other undefined utility would also be in a scorched node approach and abandon all of their existing structures. This input appears to have been changed to artificially lower the overall loop cost determined by the model as compared to the assumption used in HM R3.1 which was deemed reasonable as recently as the middle of June 1997. We recommend that the appropriate forward looking input be 1.0 which is the same input included in HM R3.1.
- The Florida-specific material cost per foot for drop cable (B-8) is \$0.075 for aerial and \$0.127 for buried.

Input B-1: NID Materials and Installation

Default	BST-FL Specific
********	***************************************
\$ 10.00	\$ 7.65
15.00	33.31
\$ 25.00	\$ 40.96
\$ 4.00	\$ 8.10
\$ 25.00	\$ 7.65
15.00	33.31
\$ 40.00	\$ 40.96
\$ 4.00	\$ 8.10
	\$ 10.00 15.00 \$ 25.00 \$ 4.00 \$ 25.00 15.00 \$ 40.00

Input B-2: Drop Distance by Density

	Default	BST-FL Specific	
Density Zone	Drop Distance, Feet	Aerial	Buried
0-5	150	*******	
100-200	150	Not as	vailable
200-650	100	by densi	
650-850	100	•	
850-2,550	50	Average	value =
2,550-5,000	50	250	200
5,000-10,000	50		
10,000+	50		

Input B-3: Drop Placement, Aerial & Buried

	Default		BST-FL Specific	
Density Zone	Aerial, Total	Buried, per Foot	Aerial	Buried
0-5	\$ 23.33	\$ 0.60		
5-100	23.33	0.60	Not av	vailable
100-200	17.50	0.60	by densi	ty zone
200-650	17.50	0.60	1980 100-00000	
650-850	11.67	0.60		
850-2,550	11.67	0.60	Average '	value =
2,550-5,000	11.67	0.75	\$ 47.80	\$ 0.52
5,000-10,000	11.67	1.50		
10,000+	11.67	5.00		

Sensitive Input with the Terminal and Splice

#### EXHIBIT (GCG-4) SENSITIVE INPUT GROUP II: TERMINAL AND SPLICE

This Exhibit analyzes and evaluates HAI R5.0a default values, and identifies alternative values, for the following HAI R5.0a Appendix B user-adjustable inputs:

#### B-7 Terminal and Splice

A description of this user-adjustable input can be found in the HAI Model Release 5.0a Inputs Portfolio.

We have determined that BST-specific data for terminal and splice investment per line in Florida cannot be extracted from BST's accounting system. BST accounts for these costs in an installation loading. This loading includes BST labor, contract labor and exempt materials billed to an account. The terminal identified in HAI R5.0a for this input are four pair terminals. In the BST accounting system, any terminal (or crossbox) that is 100 pair or less is considered exempt material that is not capitalized. The portion of this input that relates to the splice investment per line occurs through labor and does not include any special material. This labor is also accounted for in the loading and is billed to an account with many other labor activities.

It is possible to account for the impact of the terminal and splice investment per line when determining the appropriate cable cost together with all the appropriate loadings, including the loading for terminal and splice investment per line. The impact of this input will therefore be contained in the various BST-Florida-specific costs that will be taken into consideration in Exhibit \_\_\_ (GCG-5). It is therefore appropriate to adjust the default values for input B-7 to zero and include in the impact as a loading for the appropriate default input in Exhibit \_\_\_ (GCG-5).

Input B-7: Terminal & Splice Investment per Line

Default		BST-FL Specific	
		***************************************	
Aerial	Buried	Aerial	Buried
*******	******	*******	*******
\$ 32.00	\$ 42.50	\$ 0.00	\$ 0.00

Sensitive Input Grant Distribution Investment

### SENSITIVE INPUT GROUP III: DISTRIBUTION INVESTMENT

This Exhibit analyzes and evaluates HAI R5.0a default values, and identifies alternative values, for the following HAI R5.0a Appendix B user-adjustable inputs:

- . B-10 Distribution Cable Cost, \$ per Foot
- . B-11 Riser Cable Cost, \$ per Foot
- B-13 Buried Distribution Cable Sheath Multiplier
- . B-14 Distribution Conduit Cost, \$ per Foot
- . B-15 Spare Tubes per Route (Distribution)
- B-16 Regional Labor Adjustment
- · B-38 Serving Area Interface (SAI) Investment
- · B-197 Underground Excavation, Cost per Feet
- . B-198 Underground Restoration Cost per Foot
- B-199 Buried Excavation, Cost per Foc.
- . B-200 Buried Installation and Restoration, Cost per Foot

A description of each of these UAIs can be found in the HAI Model Release 5.0a Inputs Portfolio.

This Exhibit is structured in 3 parts: Part (1) identifies the UAIs in this Sensitive Input Group for which we have been able to obtain forward-looking cost and other forward-looking data that is specific to BellSouth-Florida, Part (2) identifies the basis upon which MCI and AT&T state they have developed their default values for the UAIs in this Sensitive Input Group and contains some of our observations about the default values, and Part (3) identifies the alternative values developed by GCG to replace the default values in order to reflect forward-looking costs and other conditions, based on BellSouth-Florida data.

## (1) AVAILABILITY OF COST AND OTHER FORWARD-LOOKING DATA SPECIFIC TO BELLSOUTH-FLORIDA

Forward-looking cost (i.e., no embedded cost characteristics) and other forward-looking data specific to BellSouth-Florida have been obtained for the following user-adjustable inputs:

- 1. Input B-10 Distribution Cable Cost
  - The cost per foot of aerial and underground copper distribution cable.<sup>2</sup>

Buried cable increases the aerial cable cost per foot, in all cross-sections, by input B-13, cable sheath multiplier.

- Cost of installation including costs for:
  - .. BST labor and engineering
  - .. vendor engineering and installation
  - exempt materials

#### 2. Input B-11 - Riser cable cost

This variable is used in insignificant amounts in the HAI Model as applied to BST-Florida using default inputs, because BST-Florida has very few clusters that are both smaller than 0.03 square miles with a density greater than 30,000 lines per sq. mile (i.e. the conditions under which HAI R5.0a would install riser cable). BST-Florida-specific deta shows that riser cable is installed in larger quantities and the installed cost of riser cable is significantly higher than installed aerial cable. In HAI R5.0a the cost of riser cable (B-11) has been increased approximately 25% over the cost of distribution cable (B-10). In the prior release, HM 4.0, the cost was assumed to be identical.

#### 3. Input B-13 - Buried Distribution Cable Sheath Multiplier

 The additional cost of buried distribution cable compared to the cost of aerial/underground distribution cable.

#### 4. Input B-14 - Distribution Conduit Cost

• The material cost related to distribution conduit per foot, based on Florida-specific costs. BST-Florida accounting records do not segregate distribution conduit by itself, but aggregate distribution and feeder conduit costs and include manholes and related items. Since use of the BST-Florida costs will, therefore, combine distribution conduit, feeder conduit and manhole costs, the use of BellSouth-Florida costs as available are inappropriate for this input which is for distribution conduit costs only. Because manholes are rarely placed in the distribution network, we recommend the use of the default input for B-14, distribution conduit cost.

#### 5. Input B-16 - Regional Labor Adjustment

 Since we have used the BST-specific labor rates directly in the GCG HAI R5.0a Application, no regional labor adjustment factor is necessary or appropriate.

#### Input B-38 - SAI Investment

- The BST-Florida-specific costs are recommended for outdoor SAI investment.
   HAI R5.0a logic deploys only a small amount of indoor SAI investment in Florida. Therefore, we have not adjusted the default values for indoor SAIs.
- Input B-197 through Input B-200 Excavation and Restoration
  - Inputs B-197 through B-200 were newly developed for HM R4.0 to account
    for excavation and restoration in extreme detail. HAI R5.0a reflects the same
    default input values as HM R4.0 for these inputs, which account for
    underground excavation, underground restoration, buried excavation, and
    buried installation and restoration. As has been mentioned previously in the
    discussion of B-14, distribution conduit cost, BST-Florida accounting records
    to do not segregate distribution conduit by itself, but aggregate distribution and
    feeder placement costs in a composite figure.

## (2) MCI'S AND AT&T'S STATED BASIS FOR THEIR DEFAULT VALUES

MCI and AT&T claim the following basis for deriving the default values:

The cost per foot of copper distribution cable as a function of cable size (B-10) is based on 24 gauge copper and contains assumptions that are alleged to be commonly made by outside plant planning engineers that the cost of cable material can be represented as an A+BX straight line graph for cable sizes below 400 pairs. It is alleged that while, in the past, the cost of copper cable was typically (\$.50 + \$.01 per pair) per foot, current costs are typically (\$.30 + \$.007 per pair) per foot. No backup or data for these estimates have been provided.

Based upon the "opinion" of expert outside plant engineers, material costs associated with copper distribution cable represents approximately 40% of the total installed costs. The experts further opine that the average cost of engineering for installed copper cable is 15% of the installed cost. The remaining 45% of the cost is assumed to represent direct labor for placing and splicing cable, exclusive of the cost of splicing block terminals into the cable. No backup or workpapers were provided to support these assumptions.

The additional cost of the filling compound used in buried cable to protect the
cable from moisture (B-13), expressed as a multiplier (1.04) of the cost of aerial
installed non-armored cable. No backup or workpapers was provided for this
assertion.

- 3. The material cost per foot of 4 inch PVC pipe (B-14) is stated to be \$0.60. The basis for this estimate is claimed to be contact made with several material suppliers. No detail was provided as to the nature of the specifications, location in the country, other particulars associated with the quote or other information for material prices received from material suppliers.
- The labor rates assumed in HAI R5.0a are as follows:
  - A fully loaded direct labor cost of \$55 per hour for heavy construction of outside plant cable, for a placing or splicing technician who receives pay of \$20 per hour.
  - HAI R5.0a assumes that the fully loaded direct labor component of \$55 per hour accounts for 45% of the investment for copper feeder and copper distribution cable. Based upon this and other further assumptions, a labor adjustment factor is applied to 16.4% of the installed cost of copper cable.
  - The labor adjustment index (B-16) for the State of Florida of 0.68 is presented
    as the appropriate labor adjustment factor for direct labor costs related to some
    national average. No backup or workpapers for this determination has been
    presented.
- 5. The investment required for outdoor Serving Area Interfaces (B-38) are indicated to be more expensive than indoor Serving Area Interfaces, because outdoor SAIs require steel cabinets that protect the cross-connection termination for the direct effects of water. The basis of the default values is the opinion of a "group of engineering experts." No backup or workpapers were provided.
- 6. The inputs required for excavation and restoration, inputs B-197 through B-200 were developed based on estimates made by "a team of experienced outside plant experts." Additional information was obtained from printed resources identified as the 1997 National Construction Estimator, 45th edition. Still other information was provided by several contractors who allegedly routinely perform excavation, conduit and manhole placement work for telephone companies. The base information, backup, and workpapers were not supplied. The HAI Inputs Fortfolio does contain what is alleged to be a summary of the information received. There is a significant variation in the information received. For example, normal trenching in dirt with backfill to a 36 inch depth in a suburban environment has estimates ranging all the way from \$2.00 per foot to \$15.00 per foot. This represents a variation of over 700% (see page 127, HAI R5.0a, Inputs Portfolio, January 5, 1998). Similarly, trenching in pavement with restoration metro areas to a depth of 36 inches apparently contains estimates ranging from below \$10.00 per foot to in excess of \$60.00 per foot (see page 127, HAI R5.0a, Inputs Portfolio).

- MCI and AT&T did not state the specific steps they took to ensure that the default values for each of the UAIs for this Sensitive Input Group reflected the conditions of the territory of BST-Florida and did not state the results of the steps they undertook to make that assurance. Thus, there is no demonstration that the default values they have chosen (which presumably MCI and AT&T believe are forward-looking) are reflective of the conditions in BellSouth-Florida's territory.
- 8. MCI and AT&T did not state the basis upon which their experts developed their estimates for the default values used in applying HAI R5.0a and did not provide workpapers and sources associated therewith, where the basis for the default values was claimed to be "expert opinion."

# THE GCG ALTERNATIVE VALUES BASED UPON COST AND OTHER DATA SPECIFIC TO BELLSOUTH-FLORIDA

The following BellSouth-Florida-specific values were obtained for the user-adjustable inputs that make up Sensitive Input Group III:

- The BellSouth-Florida-specific costs per foot of copper distribution cable (B-10) including the costs of engineering, installation and delivery, as well as the material itself was determined for each cable size that is required by HAI R5.0a except for the two smallest sizes. The values of these two smallest sizes were interpolated from BellSouth-Florida-specific data.
- As previously stated, it appears that HAI R5.0a as applied to Florida in this
  proceeding produces the result that very little riser cable has been used by the
  model. In reality, there is riser cable that is appropriately used in the system. For
  purposes of this proceeding, riser cable (B-11) has been set to default.
- The Florida-specific value for the buried copper cable sheath multiplier (B-13) was
  determined by a direct comparison of the aerial material costs to the buried material
  costs for each size of cable contained in HAI R5.0a. Over all the various cable
  sizes, the multiplier is 1.011.
- As previously discussed, conduit costs (B-14) should be set to the default level of \$0.60.
- No change to the regional labor adjustment factor (B-16) is necessary since BSTspecific values for labor have been used wherever required.

- The BST-Florida values for the investment required for outdoor SAIs (B-38) were determined from specific field reporting quotes associated with this investment.
- 7. As previously mentioned in the discussion of input B-14, Distribution Conduit Cost, BST-Florida accounting records do not segregate distribution and a feeder placement cost, but rather aggregate them. These aggregated costs include related items such as manhole cost and related exempt materials.

Information available on a BST-Florida-specific basis has been developed and indicates that, on a composite basis, underground excavation and restoration cost per foot (B-197 and B-198) is \$4.79. Similarly, the BST-Florida composite value of buried excavation and restoration per foot (B-199 and B-200) is \$3.09.

Input B-10: Copper Distribution Cable, \$/Foot

Cable Size	Default	BST-FL Specific
		\$ 1.14
6	\$ 0.63	
12	0.76	1.28
25	1.19	1.60
50	1.63	2.22
100	2.50	3.39
200	4.25	5.86
400	6.00	10.43
600	7.75	15.24
900	10.00	21.29
1200	12.00	27.64
1800	16.00	40.90
2400	20.00	52.23

Input B-13: Buried Copper Cable Sheath Multiplier

Default	BST-FL Specific
1.040	1.011

Input B-14: Conduit Material Investment per Foot

Default	BST-FL Specific	
******	***************************************	
\$ 0.60	\$ 0.60°	

Input B-16: Regional Labor Adjustment Factor

Default	BST-FL Specific
*******	****************
0.68	1.00

Input B-38: SAI Investment - Outdoor

Cabla Size	Default	BST-FL Specific
7200	\$ 10,000	\$ 30,500
5400	8,200	25,400
3600	6,000	20,300
2400	4,300	15,300
1800	3,400	13,600
1200	2,400	10,200
900	1,900	8,000
600	1,400	6,200
400	1,000	4,600
200	600	3,000
100	350	2,200

Use default. See text.

The HAI R5.0a default value for the Regional Labor Adjustment Factor is 1.00. Mr. Wood's recommended value for Florida is 0.68.

#### Inputs B-197 through B-200: Excavation and Restoration

We recommend that the end result of implementing inputs B-197 through B-200 be the BST-FL specific cost derived for those activities combined. To implement our recommendation the specific values displayed below are used to derive the end result and are not the values that correspond to the individual input displayed. All other input values for inputs B-197 through B-200 are set to zero.

Input B-197: Underground Excavation

B-197 Backhoe Trench Fraction		B-197 Bac	khoe Trench, \$/Foot	
Density Zone	Default	BST-FL Specific	Default	BST-FL Specific
0-5	0.45	1.00	\$ 3.00	
5-100	0.45	1.00	3.00	
100-200	0.45	1.00	3.00	Not Available by
200-650	0.45	1.00	3.00	Density Zone
650-850	0.45	1.00	3.00	
850-2,550	0.45	1.00	3.00	Average = \$ 4.79
	0.55	1.00	3.00	
2,550-5,000	0.67	1.00	20.00	
5,000-10,000 10,000+	0.72	1.00	30.00	

Input B-199: Buried Excavation

	B-199 H	3-199 Hand Trench Fraction		B-199 Hand Trench, \$/Foot	
Density Zone	Default	BST-FL Specific	Default	BST-FL Specific	
0-5	0.00	1.00	\$ 5.00		
5-100	0.00	1.00	5.00	1200200	
7.7.5.7.7.2	0.00	1.00	5.00	Not Available by	
100-200	0.01	1.00	5.00	Density Zone	
200-650	0.02	1.00	5.00		
650 <b>-850</b>		1.00	5.00	Average = \$ 3.09	
850 <b>-2,550</b>	0.04	1.00	5.00		
2,550 <b>-5,</b> 000	0.05		10.00		
5,000-10,000	0.06	1.00	110,000,000		
10,000+	0.10	1.00	18.00		

Sensitive Input Grand Language Feeder Investment

### SENSITIVE INPUT GROUP IV: COPPER FEEDER INVESTMENT

This Exhibit analyzes and evaluates HAI R5.0a default values, and identifies alternative values, for the following HAI R5.0a Appendix B user-adjustable inputs:

- . B-13 Buried Feeder Cable Sheath Multiplier
- B-56 Copper Feeder Cable, \$\Foot

A description of each of these UAIs can be found in the HAI Model Release 5.0a Inputs Portfolio.

### AVAILABILITY OF COST AND OTHER FORWARD-LOOKING DATA SPECIFIC TO BELLSOUTH-FLORIDA

The inputs in this section are almost entirely identical to the inputs B-10 and B-13 used in the previous section Exhibit \_\_\_\_\_, (GCG-5), Distribution Investment.

Input B-13 is the same for Feeder as for Distribution, and input B-56 is virtually identical to input B-10. While B-10 contains values for the cost per foot of copper distribution cable between cable sizes 6 and 2400, input B-56 contains the cost per foot for cable sizes 100 through 4200. The values required by input B-56 are contained in a table in this section.

HAI R5.0a has an additional UAI for Copper Feeder Investment per pair-foot of \$0.0075. Based on the BST-FL-specific values for copper feeder cable, the equivalent BST-FL-specific value is \$0.0220.

#### Input B-13: Buried Copper Cable Sheath Multiplier

Default	BST-FL Specific
********	
1.040	1.011

Input B-56: Copper Feeder Cable, \$/Foot

Cable S	ize Default	BST-FL Specific
100	\$ 2.50	\$ 3.39
200	4.25	5.86
400	6.00	10.43
600	7.75	15.24
900	10.00	21.29
1200	12.00	27.64
1800	16.00	40.90
2400	20.00	52.23
3000	23.00	65.28
3600	26.00	78.34
4200	29.00	91.40
Copper Investment		
per Pair-Foot	\$ 0.0075	\$ 0.0220

Sensitive Input Comment V. Filter Preder Investment

### SENSITIVE INPUT GROUP V: FIBER FEEDER INVESTMENT

This Exhibit analyzes and evaluates HAI R5.0a default values, and identifies alternative values, for the following HAI R5.0a Appendix B user-adjustable inputs:

- B-53 Buried Fiber Sheath Addition, \$ per Foot
- B-57 Fiber Feeder Cable, \$ per Foot

A description of each of these UAIs can be found in the HAI Model Release 5.0a Inputs Portfolio.

This Exhibit is structured in 3 parts: Part (1) identifies the UAIs in this Sensitive Input Group for which we have been able to obtain forward-looking cost and other forward-looking data that is specific to BellSouth-Florida, Part (2) identifies the basis upon which MCI and AT&T state they have developed their default values for the UAIs in this Sensitive Input Group and contains some of our observations about the default values, and Part (3) identifies the alternative values developed by GCG to replace the default values in order to reflect forward-looking costs and other conditions, based on BellSouth-Florida data.

# (1) AVAILABILITY OF COST AND OTHER FORWARD-LOOKING DATA SPECIFIC TO BELLSOUTH-FLORIDA

Forward-looking cost (i.e., no embedded cost characteristics) and other forward-looking data specific to BellSouth-Florida have been obtained for the following user-adjustable inputs:

- Input B-53 Buried Fiber Sheath Addition
  - Costs were developed for both material and installation for aerial fiber cable, buried fiber cable, and underground fiber cable.
- Input B-57 Fiber Feeder Cable
  - The cost per foot of aerial fiber feeder cable was developed for both material costs and installation costs, for the size fibers identified by HAI R5.0a.
  - Installation costs were developed based on actual factors expressing the relationship between material cost and total installed cost, including costs for.
    - -- BST labor and engineering;
    - .. Vendor engineering and installation;
    - .. Exempt materials.

## MCI'S AND AT&T'S STATED BASIS FOR THEIR DEFAULT VALUES

MCI and AT&T claim the following basis for deriving the default values:

- 1. The cost of dual sheathing for additional mechanical protection of buried fiber feeder cable (B-53) is based upon an estimate by a team of "experienced outside plant experts" who are alleged to have purchased millions of feet of fiber optic cable. No data or backup workpapers have been provided.
- 2. The cost per foot of fiber feeder cable (B-57) is based on an assumption allegedly commonly made by outside plant planning engineers. The assumption is that the cost of cable material can be represented as an A+BX straight line graph. It is alleged that as technology, manufacturing methods and competition have advanced, the price of cable has been reduced. It is contended that while, in the past, the cost of fiber cable was typically \$0.50 + \$0.10 per fiber, per foot, current costs are typically \$0.30 + \$0.05 per fiber, per foot.

The cost of installation for aerial fiber cable is assumed to be \$2.00 per foot, consisting of \$0.50 per foot for engineering + \$1.50 per foot for direct labor. These figures are estimates that have been provided by a team of outside plant engineering and construction personnel. No backup or workpapers have been provided.

HM 5.0a has an additional UAI for fiber feeder investment per strand-foot of \$0.1000.

- MCI and AT&T did not state the specific steps they took to ensure that the default values for each of the UAIs for this Sensitive Input Group reflected the conditions of the territory of BST-Florida and did not state the results of the steps they undertook to make that assurance. Thus, there is no demonstration that the default values they have chosen (which presumably MCI and AT&T believe are forward-looking) are reflective of the conditions in BellSouth-Florida's territory.
- 4. MCI and AT&T did not state the basis upon which their experts developed their estimates for the default values used in applying HAI R5.0a, and did not provide workpapers and sources associated therewith, where the basis for the default values was claimed to be "expert opinion."

# THE GCG ALTERNATIVE VALUES BASED UPON COST AND OTHER DATA SPECIFIC TO BELLSOUTH-FLORIDA

The following BellSouth-Florida-specific values were obtained for the user-adjustable inputs that make up Sensitive Input Group V:

- Since this cost for buried installation is comprehensive and the accounting system
  does not specifically identify the additional cost for buried fiber sheathing, no
  additional amount for the buried fiber sheathing addition per foot (B-53) is
  required.
- The Florida-specific costs per foot of aerial fiber cable (B-57) including the costs of
  engineering, installation and delivery, as well as the material itself was determined
  for each cable size that is required by HAL R5.0a. The resulting costs per foot are
  significantly lower than the default values in HAI R5.0a.

Based on the BST-Florida-specific values for fiber feeder cable, the BST-Floridaspecific value for fiber investment per strand foot is \$0.0610.

#### Input B-53: Buried Fiber Sheath Addition, \$/Foot

Default	BST-FL Specific
********	***************************************
\$ 0.20	\$ 0.00

Input B-57: Fiber Feeder Ca le, \$/Foot

Cable Size	Default	BST-FL Specific
	********	
12	\$ 2.90	\$ 1.84
18	3.20	1.99
24	3.50	2.15
36	4.10	2.40
48	4.70	2.91
60	5.30	3.28
72	5.90	3.65
96	7.10	4.36
144	9.50	5.77
216	13.10	7.97
Fiber Investment		100000000000000000000000000000000000000
per Strand-Foot	\$ 0.1000	\$ 0.0610

Sensitive Input Grang Vis Memeture Placement Eractions

### SENSITIVE INPUT GROUP VI: STRUCTURE PLACEMENT FRACTIONS

This Exhibit analyzes and evaluates HAI R5.0a default values, and identifies alternative values, for the following HAI R5.0a Appendix B user-adjustable inputs:

- B-5 Drop Structure Fractions
- B-17 Distribution Structure Fractions
- B-46 Copper Feeder Structure Fractions
- B-51 Fiber Feeder Structure Fractions
- B-121 Interoffice Structure Fractions

A description of each of these UAIs can be found in the HAI Model Release 5.0a Inputs Portfolio.

This Exhibit is structured in 3 parts: Part (1) identifies the UAIs in this Sensitive Input Group for which we have been able to obtain forward-looking cost and other forward-looking data that is specific to BellSouth-Florida, Part (2) identifies the basis upon which MCI and AT&T state they have developed their default values for the UAIs in this Sensitive Input Group and contains some of our observations ago at the default values, and Part (3) identifies the alternative values developed by GCG to replace the default values in order to reflect forward-looking costs and other conditions, based on BellSouth-Florida data.

## (1) AVAILABILITY OF COST AND OTHER FORWARD-LOOKING DATA SPECIFIC TO BELLSOUTH-FLORIDA

Forward-looking cost (i.e., no embedded cost characteristics) and other forward-looking data specific to BellSouth-Florida have been obtained for the following user-adjustable inputs:

- 1. Input B-5 Drop Structure Fractions
  - The structure fractions for aerial and buried drops.
- Input B-17 Distribution Structure Fractions
  - The fractions for aerial, buried and underground distribution cable.
- Input B-46 Copper Feeder Structure Fractions
  - The fractions for serial, buried and underground copper feeder cable.

- 4. Input B-51 Fiber Feeder Structure Fractions
  - The fractions for aerial, buried and underground fiber feeder cable.
- Input B-121 Interoffice Structure Fractions
  - The percentages for the division of interoffice structures between aerial, buried and underground.

# (2) MCI'S AND AT&T'S STATED BASIS FOR THEIR DEFAULT VALUES

MCI and AT&T claim the following basis for deriving the default values:

- The percentages of drops that are aerial and buried (B-5) are based on the opinion and judgement of plant engineering experts. This judgement, in part, states that as developed areas become more dense, placements will more likely occur under pavement conditions. No data or workpapers were provided as backup.
- 2. The fractions of aerial, buried and underground cable for distribution structure (B-17) are supported only by general statements that relate to the three different kinds of structures. For aerial/block cable, HAI R5.0a quotes from a Bellcore manual which states, "The most common cable structure is still the pole line. Buried cable is now used wherever feasible, but pole lines remain an important structure in today's environment."

For buried cable, HAI R5.0a states that it reflects an increasing trend towards use of buried cable in new subdivisions.

For underground cable, HAI R5.0a states that underground cable, conduit and manholes are primarily used for feeder and interoffice transport cables, not for distribution cable.

No backup or workpapers were provided to support any of the specific inputs recommended by HAI R5.0a.

For the fraction of aerial, buried and underground cable for copper feeder structure (B-46), HAI R5.0a refers back to the discussion for distribution cable structure fractions. No backup or workpapers were provided to support any of the specific inputs recommended by HAI R5.0a.

- For the fractions of aerial, buried and underground cable for fiber feeder structure (B-51), HAI R5.0a refers back to the discussion for distribution cable structure fractions. No backup or workpapers were provided to support any of the specific inputs recommended by HAI R5.0a.
- 5. For interoffice structure percentages (B-121), HAI R5.0a asserts that the inputs recommended are an average figure accounting for the mix of density zones applicable to interoffice transmission facilities. It is not clear whether this mix is for a nationwide average, urban areas or different geographical regions of the country, or whether it is applicable to Florida. No backup or workpapers were provided to support any of the specific inputs recommended by HAI R5.0a.
- 6. MCI and AT&T did not state the specific steps they took to ensure that the default values for each of the UAIs for this Sensitive Input Group reflected the conditions of the territory of BST-Florida and did not state the results of the steps they undertook to make that assurance. Thus, there is no demonstration that the default values they have chosen (which presumably MCI and AT&T believe are forward-looking) are reflective of the conditions in BellSouth-Florida's territory.
- 7. MCI and AT&T did not state the basis upon which their experts developed their estimates for the default values used in applying HAI R5.0a, and did not provide workpapers and sources associated therewith, where the basis for the default values was claimed to be "expert opinion."

# THE GCG ALTERNATIVE VALUES BASED UPON COST AND OTHER DATA SPECIFIC TO BELLSOUTH-FLORIDA

The following BellSouth-Florida-specific values were obtained for the user-adjustable inputs that make up Sensitive Input Group VI:

 The fractions for aerial and buried drop (B-5) related to drop structure based upon BST-Florida-specific information should be consistent with the value developed for the fractions of aerial, buried and underground cable for distribution cable structure (B-17).  The fractions of aerial, buried and underground cable for distribution cable structure (B-17), based on the BellSouth-Florida loop sample reconfigured to reflect forward-looking technology and a scorched node approach are as follows:

Distr	ribution Cable
Aerial	29.7%
Buried	67.1%
Underground	3.2%

HM 5.0a has added a new UAI for buried fraction available for shift. We are not recommending any change to the default values.

3. The fractions of aerial, buried and underground cable for copper feeder structure (B-46) based upon the BellSouth-Florida loop sample reconfigured to reflect forward-looking technology and a scorched node approach as follows:

Copper F	eeder Structure
Aerial	4.2%
Buried	24.0%
Underground	71.8%

4. The fractions for aerial, buried and underground cable for fiber feeder structure (B-51) based upon the BellSouth-Florida loop sample reconfigured to reflect forward-looking technology and a scorched node approach as follows:

Fiber Feede	r Structure
Acrial	8.1%
Buried	20.0%
Underground	71.9%

 The percentages of aerial, buried and underground structures for fiber optic facilities based upon BST-Florida-specific data as follows:

1996 Sheath Miles of Fiber Optic Cable

	Year-End	1996 Additions
Aerial	10.0%	14%
Buried	40.0%	46%
Underground	50.0%	40%

Input B-5: Drop Structure Fractions

	Defaul	t	BST-FL	Specific
Density Zone	Aerial	Buried	Aerial	Buried
***************************************	*********	*********	**********	********
0-5	0.25	0.75		
5-100	0.25	0.75	Not	available
100-200	0.25	0.75	by der	sity zone
200-650	0.30	0.70		0.74
650-850	0.30	0.70	Averag	e value =
850-2,550	0.30	0.70	0.297	0.703
2,550-5,000	0.30	0.70		
5,000-10,000	0.60	0.40		
10,000+	0.85	0.15		

Input B-17: Distribution Cable Structure Fractions

Default	Density Zone	Aerial	Buried	Underground
	0-5	0.25	0.75	0.00
	5-100	0.25	0.75	0.00
	100-200	0.25	9.75	0.00
	200-650	0.30	0.70	0.00
	650-850	0.30	0.70	0.00
	850-2,550	0.30	0.70	0.00
	2,550-5,000	0.30	0.65	0.05
	5,000-10,000	0.60	0.35	0.05
	10,000+	0.85	0.05	0.10
		******	*******	
	100			
BST-FL Specific	Not available by density zone	0.297	0.67	0.032

Input B-46: Copper Feeder Structure Fractions

Default	Density Zone	Aerial	Buried	Underground
*********	0-5	0.50	0.45	0.05
	ALTERTACION DE LA CONTRACTOR DE LA CONTR	1000000	12/3/2007	(17)(17)(17)
	5-100	0.50	0.45	0.05
	100-200	0.50	0.45	0.05
	200-650	0.40	0.40	0.20
	650-850	0.30	0.30	0.40
	850-2,550	0.20	0.20	0.60
	2,550-5,000	0.15	0.10	0.75
	5,000-10,000	0.10	0.05	0.85
	10,000+	0.05	0.05	0.90
	******	******		
BST-FL Specific		0.042	0.240	0.718
	by density zone			

Input B-51: Fiber Feeder Structure Fractions

Default	Density Zone	Aerial	Buried	Underground
	0-5	0.35	0.60	0.05
	5-100	0.35	0.60	0.05
	100-200	0.35	0.60	0.05
	200-650	0.30	0.60	0.10
	650-850	0.30	0.30	0.40
	850-2,550	0.20	0.20	0.60
	2,550-5,000	0.15	0.10	0.75
	5,000-10,000	0.10	0.05	0.85
	10,000+	0.05	0.05	0.90
		******	*******	***************************************
BST-FL Specific	Not available by density zone	0.081	0.200	0.719

#### Input B-121: Interoffice Structure Percentages

	Aerial	Buried	Underground
Default	0.20	0.60	0.20
BST-FL Specific	0.14	0.46	0.40

(GCG-9) Structure Sharing Fractions

Sensitive Input Group

### SENSITIVE INPUT GROUP VII: STRUCTURE SHARING FRACTIONS

This Exhibit analyzes and evaluates HAI R5.0a default values, and identifies alternative values, for the following HAI R5.0a Appendix B user-adjustable inputs:

- . B-130 Fractions of Interoffice Structure Assigned to Telephone
- · B-180 Distribution and Feeder Structure Percentages Assigned to Telephone

A description of each of these UAIs can be found in the HAI Model Release 5.0a Inputs Portfolio.

This Exhibit is structured in 3 parts: Part (1) identifies the UAIs in this Sensitive Input Group for which we have been able to obtain forward-looking cost and other forward-looking data that is specific to BellSouth-Florida, Part (2) identifies the basis upon which MCI and AT&T state they have developed their default values for the UAIs in this Sensitive Input Group and contains some of our observations about the default values, and Part (3) identifies the alternative values developed by GCG to replace the default values in order to reflect forward-looking costs and other conditions, based on PellSouth-Florida data.

### AVAILABILITY OF COST AND OTHER FORWARD-LOOKING DATA SPECIFIC TO BELLSOUTH-FLORIDA

Forward-looking cost (i.e., no embedded cost characteristics) and other forward-looking data specific to BellSouth-Florida have been obtained for the following user-adjustable inputs:

- 1. Input B-130 Fractions of Interoffice Structure Assigned to Telephone
  - The sharing percentages for aerial, buried and underground structure for interoffice facilities.
- Input B-180 Distribution and Feeder Structure Percentages Assigned to Telephone
  - The sharing percentage for aerial, buried and underground distribution and feeder structures.

# MCI'S AND AT&T'S STATED BASIS FOR THEIR DEFAULT VALUES

MCI and AT&T claim the following basis for deriving the default values:

- The default value for sharing that is covered by input B-130 involves the structure which is not shared with feeder cable. Separately, in input B-129, it is assumed that 75% of the interoffice structure is shared with and situated on feeder facilities, leaving 25% to uniquely represent interoffice structure facilities. This 25% is further assumed to be shared by two other utilities resulting in 1/3 of the 25% or 8.3% of the original interoffice investment as being assigned to telephone. No backup was provided for these assertions.
- 2. The default values for sharing of distribution and feeder structures (B-180) that are assigned to the telephone company are stated to be based upon industry experience and expertise of HAI Consulting, or side plant engineers and other industry groups. Also, it is represented that conversations took place with representatives of local utility companies and the suggestion is that these conversations also formed part of the basis for selecting the default value. In addition, a white paper has been prepared to state the rationale and reasoning for the proposed percentages. While the white paper makes various assertions, no data or statistics of any kind have been provided.
- 3. MCI and AT&T did not state the specific steps they took to ensure that the default values for each of the UAIs for this Sensitive Input Group reflected the conditions of the territory of BST-Fiorida and did not state the results of the steps they undertook to make that assurance. Thus, there is no demonstration that the default values they have chosen (which presumably MCI and AT&T believe are forward-looking) are reflective of the conditions in BellSouth-Florida's territory.
- 4. MCI and AT&T did not state the basis upon which their experts developed their estimates for the default values used in applying HAI R5.0a, and did not provide workpapers and sources associated therewith, where the basis for the default values was claimed to be "expert opinion."

# THE GCG ALTERNATIVE VALUES BASED UPON COST AND OTHER DATA SPECIFIC TO BELLSOUTH-FLORIDA

The following BellSouth-Florida-specific values were obtained for the user-adjustable inputs that make up Sensitive Input Group VII:

- The number of BST owned poles in Florida is 454,608. The number of poles leased by BST from the power companies is 685,303 for a total number of poles in use of 1,139,911. BST has directly invested in 39.88% of the poles used for telephone service. This value represents the BST-Florida-specific sharing percentage for aerial structures (B-130 and B-180).
- 2. BST does not identify joint trench as a unique item in any of the data that is collected in Florida. State contract coordinators dealing with ongoing construction were asked to make estimates regarding the ongoing activity in sharing buried and underground facilities. The state coordinators indicated that joint trench work does occur to some degree in new subdivision environments that are relatively free from obstructions. The state coordinators estimated that for Florida on the distribution side negligible amount of the structures were shared by other utilities. For the feeder routes, the sharing is also negligible.
- BST-Florida-specific data with regard to the sharing of underground facilities on a current basis indicates that the percent of sharing is negligible.

Input B-130: Fraction of Interoffice Structure Assigned to Telephone

	Aerial	Buried	Underground
TOWNS VIOLENCE	******	*******	*************
Default	0.33	0.33	0.33
BST-FL Specific	0.399	1.00	1.00

Input B-180: Structure Percent Assigned to Telephone Company

100			Distribution		Feeder		
Default	Density Zone	Aerial	Buried	Underground	Aerial	Buried	Underground
	0-5	0.50	0.33	1.00	0.50	0.40	0.50
	5-100	0.33	0.33	0.50	0.33	0.40	0.50
	100-200	0.25	0.33	0.50	0.25	0.40	0.40
	200-650	0.25	0.33	0.50	0.25	0.40	0.33
	650-850	0.25	0.33	0.40	0.25	0.40	0.33
	850-2,550	0.25	0.33	0.33	0.25	0.40	0.33
	2,550-5,000	0.25	0.33	0.33	0.25	0.40	0.33
	5,000-10,000	0.25	0.33	0.33	0.25	0.40	0.33
	10,000+	0.25	0.33	0.33	0.25	0.40	0.33
BST-FL							
Not Avai	7.550	0.399	0.960	1.000	0.399	1,000	1.000

Exhibit\_\_(GCG-10)
Sensitive Input Group VIII: Copper and Fiber Sizing
Factors

### SENSITIVE INPUT GROUP VIII: COFPER AND FIBER SIZING FACTORS

This Exhibit analyzes and evaluates HAI R5.0a default values, and identifies alternative values, for the following HAI R5.0a Appendix B user-adjustable inputs:

- B-18 Distribution Cable Sizing Factor
- B-54 Copper Feeder Sizing Factor
- B-55 Fiber Feeder Sizing Factor

A description of each of these UAIs can be found in the HAI Model Release 5.0a Inputs Portfolio.

This Exhibit is structured in 3 parts: Part (1) identifies the UAIs in this Sensitive Input Group for which we have been able to obtain forward-looking cost and other forward-looking data that is specific to BellSouth-Florida, Par. (2) identifies the basis upon which MCI and AT&T state they have developed their default values for the UAIs in this Sensitive Input Group and contains some of our observations about the default values, and Part (3) identifies the alternative values developed by GCG to replace the default values in order to reflect forward-looking costs and other conditions, based on BellSouth-Florida data.

## (1) AVAILABILITY OF COST AND OTHER FORWARD-LOOKING DATA SPECIFIC TO BELLSOUTH-FLORIDA

Forward-looking cost (i.e., no embedded cost characteristics) and other forward-looking data specific to BellSouth-Florida have been obtained for the following user-adjustable inputs:

- 1. Input B-18 Distribution Cable Sizing Factor
- 2. Input B-54 Copper Feeder Sizing Factor
- 3. Inpu B-55 Fiber Feeder Sizing Factor
  - The BST-Florida-specific cable sizing factors are based on Florida-specific experience, and a review of engineering and planning criteria. These values represent the outputs of the model rather than direct inputs. The model lacks the flexibility to enable the user to directly input the desired cable fill that would be the result of the model. Therefore, we have recommended inputs fill factors that produce the BST-Florida-specific output fill factors.

# THE GCG ALTERNATIVE VALUES BASED UPON COST AND OTHER DATA SPECIFIC TO BELLSOUTH-FLORIDA

The following BellSouth-Florida-specific values were obtained for the user-adjustable inputs that make up Sensitive Input Group VIII:

- Distribution cable fills (B-18) obtained from the BST network department for Florida indicates that for the State of Florida 6,666,255 pairs out of a total of 16,149,650, or 41.3% are assigned and continue to reflect reasonable engineering guidelines looking forward.
- The PST-specific data for copper feeder utilization for the State of Florida indicates that 65.7% of the copper pairs available are assigned and continue to reflect reasonable engineering guidelines looking forward.
- The BST-specific fiber feeder data for Florida indicates that approximately 74.0% of DLC channels available are assigned and continue to reflect reasonable engineering guidelines looking forward.

Input B-18: Distribution Cable Sizing Factors

Density Zone	Default	BST-FL Specific
***************************************	*******	*****************
0-5	0.50	
5-100	0.55	Not available
100-200	0.55	by density zone
200-650	0.60	
650-850	0.65	Average value =
850-2,550	0.70	0.636
2,550-5,000	0.75	
5,000-10,000	0.75	(This results in an
10,000+	0.75	output fill of 0.413)

Input B-54: Copper Feeder Cable Sizing Factor

Density Zone	Default	BST-FL Specific
*********	********	***************************************
0-5	0.65	
5-100	0.75	Not available
100-200	0.80	by density zone
200-650	0.80	100
650-850	0.80	Average value=
850-2,550	0.80	0.711
2,550-5,000	0.80	
5,000-10,000	0.80	(This results in an
10,000+	0.80	output fill of 0.657)

Input B-55: Fiber Feeder Sizing Factor

Default	BST-FL Specific
********	***************************************
1.00	
1.00	Not available
1.00	by density zone
1.00	35
1.00	Average value =
1.00	0.867
1.00	
1.00	(This results in an
1.00	output fill of 0.740)
	1.00 1.00 1.00 1.00 1.00 1.00 1.00

Exhibit\_\_(GCG-11) .
Sensitive Input Group IX: DLC

### EXHIBIT (GCG-11) SENSITIVE INPUT GROUP IX: DLC

This Exhibit analyzes and evaluates HAI R5.0a default values, and identifies alternative values, for the following HAI R5.0a Appendix B user-adjustable inputs:

- . B-58 DLC Site and Power per Remote Terminal
- B-59 Maximum Line Size per Remote Terminal
- B-60 Remote Terminal Fill Factor
- B-61 DLC Initial Common Equipment Investment
- B-62 DLC Channel Unit Investment
- · B-63 DLC Lines per Channel Unit
- B-64 Low Density DLC to TR-303 DLC Cutover
- B-65 Fibers per Remote Terminal
- B-66 Optical Patch Panel
- . B-68 Common Equipment avestment per Additional Line Increment
- . B-69 Maximum Number of Additional Line Modules per Remote

A description of each of these UAIs can be found in the HAI Model Release 5.0a Inputs Portfolio.

This Exhibit is structured in 3 parts: Part (1) identifies the UAIs in this Sensitive Input Group for which we have been able to obtain forward-looking cost and other forward-looking data that is specific to BellSouth-Florida, Part (2) identifies the basis upon which MCI and AT&T state they have developed their default values for the UAIs in this Sensitive Input Group and contains some of our observations about the default values, and Part (3) identifies the alternative values developed by GCG to replace the default values in order to reflect forward-looking costs and other conditions, based on BellSouth-Florida data.

### (1) AVAILABILITY OF COST AND OTHER FORWARD-LOOKING DATA SPECIFIC TO BELLSOUTH-FLORIDA

Forward-looking cost (i.e., no embedded cost characteristics) and other forward-looking data specific to BellSouth-Florida have been obtained for the following user-adjustable inputs:

- Input B-58 DLC Site and Power per Remote Terminal
- 2. Input B-59 Maximum Line Size per Remote Terminal
- 3. Input B-60 Remote Terminal Fill Factor
- 4. Input B-61 DLC Initial Common Equipment Investment

- 5. Input B-62 DLC Channel Unit Investment
- 6. Input B-63 DLC Lines per Channel Unit
- Input B-64 Low Density DLC to TR-303 DLC Cutover
- 8. Input B-65 Fibers per Remote Terminal
- Input B-66 Optical Patch Panel
- 10. Input B-68 Common Equipment Investment per Additional Line Increment
- 11. Input B-69 Maximum Number of Additional Line Modules per Remote

# MCI'S AND AT&T'S STATED BASIS FOR THEIR DEFAULT VALUES

MCI and AT&T claim the following basis for deriving the default values:

- Por the investment in site preparation and power for the remote terminal of a Digital Loop Carrier (DLC) system (B-58), the incremental per site cost was estimated by a team of experienced outside plant experts who are alleged to have contracted for hundreds of remote terminal site installations. The decrease in the input for low density DLC is because it is claimed that low density DLC requires less space. No backup workpapers or data was provided to support the default values.
- 2. The maximum number of lines supported by the initial line module of a remote terminal (B-59) is based on what is claimed to be Next Generation Digital Loop Carrier, compliant with Bellcore Generic Requirements GR-303. HAI R5.0a does not possess the flexibility to permit multiple types of integrated digital loop carrier systems with varying maximum line sizes per remote terminal.

For low density digital loop carrier, HAI R5.0a utilizes an integrated configuration based upon a 120 line unit which is also GR-303 compliant.

3. The ratio of lines served by a DLC remote terminal to the number of line units equipped in the remote terminal (B-60) is based on the assumption and reasoning that line cards represent the most expensive part of integrated digital loop carrier provisioning, and that facility relief can be provided by dispatching a technician with line cards rather than engaging in a several month long copper cable feeder addition. It is, therefore, asserted that high fill rates should be the norm for an

efficient provider using forward-looking technology. No data or backup was provided to support this input.

4. The cost of an initial increment of integrated digital loop electronics (B-61) was based on an estimate made by a team of experienced outside plant experts who are alleged to have contracted for hundreds of remote terminal site installations. No backup, data or workpapers was provided to support this input.

HAI R5.0a asserts that low density DLC requires less initial investment than high density DLC and are allegedly based upon vendor list prices. The default input for low density DLC is approximately 20% of the value of the input for high density DLC. No workpapers or backup was provided to support any of these inputs.

- 5. The investment in channel units required in the remote terminal of the DLC system (B-62) is based upon the cost of individual POTS channel unit cards that was estimated by a team of experienced outside plant experts who are alleged to have purchased thousands of these cards from suppliers. No backup or workpapers were provided to support any of these input values.
- The number of lines that can be supported on a single DLC channel unit (B-63) is based upon what is alleged to be vendor docume nation. No data or workpapers were provided to support these inputs.
- 7. The threshold number of lines that are assumed to be served by low density DLC, above which high density DLC will be used (B-64), is based on an analysis that reveals that two low density DLC units, at 240 lines each, are more cost effective than a single DLC unit with a capacity of 672 lines. Although no workpapers or data were provided to support this analysis, our independent analysis shows that the assumptions appear to be correct for the default inputs.
- The number of fibers connected to each DLC remote terminal (B-65) is based upon
  including one fiber for upsteam transmission, one fiber for downstream transmission
  and two for redundancy. The number of fibers is allegedly based on vendor
  documentation. No backup or workpapers were provided to support this input
  value.
- 9. The investment required for each optical patch panel associated with a DLC remote terminal (B-66) was estimated by a team of experienced outside plant experts who are alleged to have contracted for hundreds of such installations. No backup or workpapers were provided to support any of these inputs.
- 10. The cost of the common equipment required to add a line module in a remote terminal (B-68) was based upon an estimate made by a team of experienced outside plant experts who are alleged to have contracted for hundreds of remote terminal

- The maximum number of lines supported by the initial line module of a remote terminal (B-59) is determined as follows:
  - For high density DLC, the current forward-looking application installations are of two types. The first is DISC\*S which is equipped with 672 initial lines per remote terminal and the second is Litespan, which is equipped with 224 lines per remote terminal. Since HAI R5.0a does not provide the flexibility of using a combination of these remote terminals and their respective line increments, the data in this proceeding has been modeled using the DISC\*S DLC system and the Litespan system separately. Since each system is about equally used, an average of the loop and switching costs determined for each system separately is appropriate.
  - For low density DLC, BST employs the SLC 5 system. This system
    permits 192 initial lines per remote terminal.
- 3. The Remote Terminal Sizing factor in a DLC remote terminal (B-60) is the ratio of lines served by a DLC remote terminal to the number of lines equipped in the remote terminal. The actual BST-Florida value is 0.515 and is appropriate on a forward-looking basis. This value is the output fill that is desired. The relevant values for the input in the model that produces this result is 0.860 when running DISC\*S and 0.732 when running Litespan.
- 4. The cost of all common equipment and housing in the remote terminal, as well as the fiber optics multiplexer required at the CO end for the initial line module of the DLC (DISC\*S) system (B-61) is determined as follows:
  - For high density DLC (DISC\*S), the following material costs have been obtained:
    - The cost of the cabinet is \$31,494.
    - The cost of the hard wire and the common equipment at the remote terminal is \$16,755.
    - The cost of the multiplexer at the remote terminal and central office is \$15,129.
    - The cost of the digital cross connect system at the central office is \$5,622.

The total cost of the high density DLC (DISC\*S) initial common equipment investment, including installation, is \$136,094.

 For high density DLC (Litespan), the following material costs have been obtained:

- \*\* The cost of the cabinet is \$21,685.
- The cost of the hard wire and the common equipment at the remote terminal is \$5,880.
- The cost of the multiplexer at the remote terminal and central office is \$27,450.
- The cost of the digital cross connect system at the central office is \$1.874.

The total cost of the high density DLC (Litespan) initial common equipment investment, including installation is \$121,531.

- · For low density (SLC 5) DLC, the following values apply:
  - \*\* The cost of the cabinet is \$13,075.
  - The cost of the hard we and common equipment at both the remote terminal and central office is \$13,630.
  - The cost of the multiplexer at the remote terminal and the central office is \$12,651.
  - .. The cost of the digital cross connect at the central office is \$1,606.

The total cost for DLC initial common equipment investment for low density DLC is \$80,220.

- The investment in channel units required in the remote terminal of the DLC system (B-62) is determined as follows:
  - For high density (DISC\*S) DI C, the channel unit investment at the remote terminal is \$69 installed. Similarly, for the coin channel unit in the same system, the installed costs is \$417.
  - For high density (Litespan) DLC, the channel unit investment at the remote terminal is \$370 installed. Similarly, for the coin channel unit in the same system, the installed costs is \$792.
  - For low density (SLC 5) DLC, the channel unit investment at the remote terminal is \$82 installed. Similarly, the coin channel unit investment is \$406 installed.
- 6. The number of lines that can be supported on a single DLC channel unit (B-63) is:
  - For high density DLC (DISC\*S), there are two circuits per card for POTS and one circuit per card for coin.

- For high density DLC (Litespan), there are four circuits per card for POTS and four circuits per card for coin.
- For low density DLC, there are two circuits per card for POTS and one circuit per card for coin.
- 7. The threshold number of lines served by low density DLC, above which high density DLC (DISC\*S) will be used (B-64), based upon the specific low density and high density systems employed by BST-Florida, indicates a cutover value of 576 lines from low density to high density DLC installation.
- 8. The threshold number of lines served by low density DLC, above which high density DLC (Litespan) will be used (B-64), based upon the specific low density and high density systems employed by BST-Florida, indicates a cutover value of 384 lines from low density to high density DLC installation.
- The number of fibers coanected to each DLC remote terminal (B-65) is 6 for both high and low density for BST-Florida. Although this practice is employed to produce a high degree of reliability, we have modeled 4 ribers per remote terminal to produce a more conservative result.
- The investment required for each optical patch panel associated with a DLC remote terminal (B-66), based upon a requirement of a splicing terminal and 24 fiber pigtails, is \$903 installed.
- 11. The cost of common equipment required to add a line module in a remote terminal (B-68) is determined for BST-Florida as follows:
  - For high density (DISC\*S) DLC, the cost of hard wire, common equipment, DCS and installation is \$32,810
  - For high density (Litespan) DLC, the cost of hard wire, common equipment, DCS and installation is \$6,814.
  - For low density (SLC 5) DLC, the cost of the hard wire, common equipment, DCS and installation per additional line module is \$25,612.
- 12. The number of additional modules that can be added to a remote terminal (B-69). for each high density DLC and the SLC 5 system for the low density DLC is as follows:
  - 2 additional line modules for the DISC\*S system.
  - · 8 additional line modules for the Litespan system.
  - 9 additional line modules for a SLC 5 remote terminal.

### Input B-58: DLC Site and Power per Remote Terminal

	Default	BST-FL Specific
Low density DLC	\$ 1,300	\$ 0
TR-303 DLC	3,000	0

### Input B-59: Maximum Line Size per Remote Terminal

	Default	BST-FL Specific
THE STATE OF THE S	*******	***************************************
Low density DLC	120	192
TR-303 DLC (DISC*S)	672	572
TR-303 DLC (Litespan	672	224

### Input B-60: Remote Terminal Fill Factor

I	Default	BST-FL Specific
	******	***************************************
Low density DLC	0.900	Same as high density DLC being run
TR-303 DLC (DISC*S)	0.900	0.860
TR-303 DLC (Litespan)	0.900	0.732

### Input B-61: DLC Initial Common Equipment Investment

	Default	BST-FL Specific
		***************************************
Low density DLC S	13,000	\$ 80,220
TR-303 DLC (DISC*S)	66,000	136,094
TR-303 DLC (Litespan)	66,000	121,531

### Input B-62: DLC Channel Unit Investme...

	Default	BST-FL Specific
Low Density DLC		
POTS Channel Unit Coin Channel Unit	\$ 600 600	\$ 82 406
TR-303 DLC (DISC*	<u>S)</u>	
POTS Channel Unit Coin Channel Unit	\$ 310 250	\$ 69 417
TR-303 DLC (Litespa	an)	
POTS Channel Unit Coin Channel Unit	\$ 310 250	\$ 370 792

### Input B-63: DLC Lines per Channel Unit

	BST-FL Specific		
TR-303 DLC	Default	DISC*S	Litespan
POTS Channel Unit	4	2	4
Coin Channel Unit	2	1	4
Low Density	Default	BST-FL S	Specific
POTS Channel Unit	6		2
Coin Channel Unit	6		1

### Input B-64: Low Density DLC to TR-303 DLC Cutover

### BST-FL Specific

	***************************************		
100	Default	DISC*S	Litespan
	*********	**********	
Cutover	480	576	384

### Input B-66: Optical Patch Panel

	Default BST-FL Specific		ecific
			******
Low density DLC	\$ 1,000	\$ 903	
TR-303 DLC _	1,000	903	(DISC*S and Litespan)

### Input B-68: Common Equipment Investment per Additional Line Increment

	Default	BST-FL Specific	
Low density DLC	\$ 9,400	\$ 25,612	
TR-303 DLC	18,500	32,810 DISC*S	
TR-303 DLC	18,500	6,814 Litespan	

### Input B-69: Maximum Number of Additional Line Modules per Remote

100	Default	BST-FL Specific	
FREE CONTRACTOR			
Low density DLC	1	9	
TR-303 DLC	2	2 I	DISC*S
TR-303 DLC	2	8 I	Litespan

Sensitive Input Gloup X: Interoffice Investment

### SENSITIVE INPUT GROUP X: INTEROFFICE INVESTMENT

This Exhibit analyzes and evaluates HAI R. . . 0a default values, and identifies alternative values, for the following HAI R5.0a Appendix B user-adjustable inputs:

- B-107 Transmission Terminal Investment
- B-108 Number of Fibers
- · B-109 Pigtails, per Strand
- B-110 Optical Distribution Panel
- B-111 E, F & I, per Hour
- B-115 Channel Bank Investment, per 24 Lines
- B-117 Digital Cross Connect System, Installed, per DS-3
- B-118 Transmission Terminal Fill
- B-119 Interoffice Fiber Cable Investment per Foot, Installed
- B-122 Transport Placement
- B-124 Interoffice Conduit, Cost and Number of Tubes

A description of each of these UAIs can be found in the HAJ Model Release 5.0a Inputs Portfolio.

This Exhibit is structured in 3 parts: Part (1) identifies the UAIs in this Sensitive Input Group for which we have been able to obtain forward-looking cost and other forward-looking data that is specific to BellSouth-Florida, Part (2) identifies the basis upon which MCI and AT&T state they have developed their default values for the UAIs in this Sensitive Input Group and contains some of our observations about the default values, and Part (3) identifies the alternative values developed by GCG to replace the default values in order to reflect forward-looking costs and other conditions, based on BellSouth-Florida data.

### (1) AVAILABILITY OF COST AND OTHER FORWARD-LOOKING DATA SPECIFIC TO BELLSOUTH-FLORIDA

Forward-looking cost (i.e., no embedded cost characteristics) and other forward-looking data specific to BellSouth-Florida have been obtained for the following user-adjustable inputs:

- 1. Input B-107 Transmission Terminal Investment
- Input B-108 Number of Fibers
- 3. Input B-109 Pigtails, per Strand
- 4. Input B-110 Optical Distribution Panel

- 5. Input B-111 E, F & I, per Hour
- 6. Input B-115 Channel Bank Investment, per 24 Lines
- Input B-117 Digital Cross Connect System, Installed, per DS-3
- 8. Input B-118 Transmission Terminal Fill (D-0 Level)
- 9. Input B-119 Installed Cost per Foot of Interoffice Fiber Cable
  - This assumes a 24-fiber cable. The default value is derived from input B-57 and is \$3.50 installed.
- 10. Input B-122 Transport Placement
  - The cost of placement of fiber cable structures.
- 11. Input B-124 Interoffice Conduit, Cost and Number of Tubes
  - The cost per foot of interoffice cable confuit and the number of spare tubes placed per route.

## (2) MCI'S AND AT&T'S STATED BASIS FOR THEIR DEFAULT VALUES

MCI and AT&T claim the following basis for deriving the default values:

- For the investment in the Add-Drop Multiplexers (ADMs) that extract/insert signals into OC-48 fiber rings (B-107), the estimates for the input were based upon industry experience and the expertise of HAI Consulting, supplemented by consultations with telecommunications equipment suppliers. No backup workpapers or data was provided to support this input.
- 2. The assumed fiber cross section, or number of fibers in a cable, in the interoffice fiber ring and point for point network (B-108), is stated to be 24. The default value is based upon the engineering judgement of HAI Model developers. No backup workpapers or data was provided to support this input.
- 3. The cost of the short fiber connectors that attach the interoffice ring fibers to the wire center transmission equipment via a patch panel (B-109) is estimated to be \$60 per pigtail. The source of this figure is a 1992 publication entitled Residential Fiber Optic

Networks and Engineering and Economic Analysis, and the engineering judgement of HAI R5.0a developers.

- 4 The cost of the physical fiber patch panel used to connect 24 fibers to the transmission equipment (B-110) was based upon an estimate by a team of experienced outside plant experts who are alleged to have contracted for hundreds of such installations. No backup workpapers or data was provided to support this input.
- 5. The per hour cost for the "engineered, furnished, and installed" activities for equipment in each wire center (B-100) associated with the interoffice fiber ring was estimated by a team of experienced outside plant experts. No backup workpapers or data was provided to support this input.
- Investment in voice grade to DS-1 multiplexers in wire centers (B-115) required for some special access circuits was based upon industry experience and the expertise of \_HAI Consulting, supplemented by consultations with telecommunications equipment suppliers. No backup workpapers or data was provided to support this input.
- 7. The investment required for a digital cross connect system that interfaces DS-1 signals between switches and OC-3 multiplexers (B-117), expressed on a per DS-3 basis, is based upon the estimate made by HAI Consulting, supplemented by consultations with telecommunications equipment suppliers.
- The fraction of maximum DS-0 circuit capacity that can actually be utilized in ADMs and DS-1 to OC-3 multiplexers (B-118) is based upon judgement made by outside plant subject matter experts.
- 9 MCI and AT&T did not state the specific steps they took to ensure that the default values for each of the UAIs for this Sensitive Input Group reflected the conditions of the territory of BST-Florida and did not state the results of the steps they undertook to make that assurance. Thus, there is no demonstration that the default values they have chosen (which presumably MCI and AT&T believe are forward-looking) are reflective of the conditions in BellSouth-Florida's territory.
- 10 MCI and AT&T did not state the basis upon which their experts developed their estimates for the default values used in applying HAI R5.0a, and did not provide workpapers and sources associated therewith, where the basis for the default values was claimed to be "expert opinion."

# THE GCG ALTERNATIVE VALUES BASED UPON COST AND OTHER DATA SPECIFIC TO BELLSOUTH-FLORIDA

The following BellSouth-Florida-specific values were obtained for the user-adjustable inputs that make up Sensitive Input Group X:

- For transmission terminal investment (B-107), specific information was obtained for the following components:
  - For OC-48 ADMs, installed information was available on two systems:
    - .. FT 2000, for an installed investment of \$130,762.
    - .. FLM 2400, for an installed cost of \$107,544.
    - The appropriate weighted average of the two systems of \$107,544 is employed.
  - For OC-48 ADMs, with 12 DS-3 capacity, there are two systems:
    - .. FT 2000, with an installed investment of \$73,428.
    - .. FLM 2400, for an installed investment of \$62,085.
    - The appropriate weighted average is \$62,085.
  - For the OC-3/DS-1 terminal multiplexer, information is available on two BSTspecific systems:
    - DDM 2000, for an installed investment of \$32,360.
    - .. FLM 150, for an installed investment of \$30,017.
    - The appropriate weighted average is \$30,720.
  - The "investment per 7 DS-1" figure, is stated to represent the amount by which the
    investment in OC-3s is reduced for each unit of 7 DS-1s below full capacity of the
    OC-3. Cards capable of handling four DS-1s are available for the systems
    described above:
    - .. DDM 2000, for an installed investment of \$772.
    - .. FLM 150, for an installed investment of \$476.
    - A usage weighted average cost of \$564 is appropriate for cards capable of handling 4 DS-1s. Including installation costs, this is equivalent to \$988 per 7 DS-1s.
- The fiber cross section, or number of fibers in a cable (B-108), in the interoffice ring varies on the type of structure. It is current BST-Florida practice to have a cross section

of 36 fibers for aerial cable, 30 fibers for buried cable and 30 fibers for underground cable. However, to be conservative in this proceeding, we have accepted the default value of 24 fibers in a cable for aerial, buried and underground fiber.

- The cost of the short fiber connectors that attach the interoffice ring fibers to the wire center transmission equipment via a patch panel (B-109) is \$26 installed.
- The cost of the physical fiber patch panel used to connect 24 fibers to the transmission equipment (B-110) is \$1,805 installed.
- 5. As we have stated in prior sections, all the installed prices that have been provided include the labor costs that are envisioned in input B-111. Specifically, in input B-117 for transmission terminal investment, our prices have included the cost of labor. Therefore, this input will be set to 0.
- The investment in voice-grade to DS-1 multiplexers in vire centers (B-115) required for some special access circuits is \$2,995 installed.
- 7. The investment required for a digital cross connect system that interfaces DS-1 signals between switches and OC-3 multiplexers, expressed on a DS-3 basis (B-117), is based upon the following equipment:
  - TELLLABS-5500, for a cost of \$5,301.
  - DACS IV, for a cost of \$7,005.
  - The appropriate weighted average installed cost is \$5,812.
- The fraction of maximum DS-0 circuit capacity that can actually be utilized in ADMs and DS-1 to OC-3 multiplexers (B-118) is not readily available from BST actual data. The value employed by HAI R5.0a has not been supported and, in our opinion, would cause poor service levels. Some information was provided that on a total capacity available basis, the transmission terminal fill at the DS-0 level is less than 40% for BST. For purposes of this proceeding, we recommend that a fill of 80% be used.
- 9 The installed cost of interoffice aerial fiber (B-119) per foot is \$2.15.
- 10. The cost of placement of fiber cable structures (B-122) is derived from specific field reporting codes. As previously discussed the placement cost of conduit is aggregated for copper and fiber and is treated accordingly throughout the model. For conduit, the costs for both material (B-124) and placement (B-122) include the cost for manholes and pullboxes. Therefore, we have set the investment in both manholes and pullboxes to zero. The costs also include the cost of spare tubes which are, in turn, also set to zero.

#### Input B-107: Transmission Terminal Investment

	OC - 48 ADM		OC 3/DS-1 MUX	Investment/7 DS-1s
	48 DS-3s	12 DS-3s	84 DS-1s	
Default	\$ 50,000	\$ 40,000	\$ 26,000	\$ 500
BST-FL Specific	107,544	62,085	30,720	988

### Input B-108: Number of Fibers

Default: 24 BST-FL Specific: 24

#### Input B-109: Pigtails

Default: \$ 60 BST-FL Specific: 26

### Input B-110: Optical Distribution Panel

Default: \$ 1,000 BST-FL Specific: 1,805

### Input B-111: E, F & I, per Hour

Default: \$ 55 BST-FL Specific: 0

#### Input B-115: Channel Bank Investment, per 24 Lines

Default:

\$ 5,000

BST-FL Specific: 2,995

### Input B-117: Digital Cross Connect System, Installed

Default:

\$ 30,000

BST-FL Specific: 5,812

### Input B-118: Transmission Terminal Fill (DS-0 Lead)

Default:

0.90

BST-FL Specific:

0.80

### Input B-119: Interoffice 24-Fiber Cable Investment, \$/Foot

-		24-4	
- 11	io Fr	116	17
- 20	CI	44	

BST-FL Specific

\$ 3.50

\$ 2.15

#### Input B-122: Transport Placement

	Default	BST-FL Specific
	********	******************
Buried	\$ 1.77	\$ 3.11
Conduit	\$ 16.40	\$ 4.79

Input B-124: Interoffice Conduit, Cost and Number of Tubes

	Default	BST-FL Specific
		***************************************
Cost/Foot <sup>ts</sup>	\$ 0.60	\$ 0.83
Spare Tubes per Route	1	0

The cost per foot of conduit is also applied to feeder conduit. Feeder conduit has not been assigned a separate "B" number in HAI R5.0a Appendix B. Nonetheless there appears to be an input for this variable in the interface of the model.



### EXHIBIT (GCG-13) SENSITIVE INPUT GROUP XI: SWITCHING FACTORS

This Exhibit analyzes and evaluates HAI R5.0a default values, and identifies alternative values, for the following HAI R5.0a Appendix B user-adjustable inputs:

- B-77 Switch Port Administrative Fill
- . B-79 MDF/Protector Investment per Line
- B-81 Switch Installation Multiplier
- B-82 Constant EO Switching Investment Term, BOC and Large ICO
- . B-88 Wire Center Power Investment
- B-103 Busy Hour Fraction of Daily Usage
- B-104 Annual to Daily Usage Reduction Factor
- B-131 Operator Traffic Fraction
- B-132 Total Interoffice Traffic Fraction
- B-134 Trunk Port, per End
- B-136 Tandem-routed Fraction of Total IntraLATA Traffic
- B-137 Tandem-routed Fraction of Total LaterLATA Traffic
- · B-150 STP Link Capacity
- · B-153 Minimum STP Investment, per Pair
- B-154 Link Termination, Both Ends
- . B-157 C Link Cross Section
- B-162 Fraction of BHCA Requiring TCAP
- B-163 SCP Investment/Transaction/Second
- · B-166 Operator Intervention Factor

A description of each of these UAIs can be found in the HAI Model Release 5.0a Inputs Portfolio.

This Exhibit is structured in 3 parts: Part (1) identifies the UAIs in this Sensitive Input Group for which we have been able to obtain forward-looking cost and other forward-looking data that is specific to BellSouth-Florida, Part (2) identifies the basis upon which MCI and AT&T state they have developed their default values for the UAIs in this Sensitive Input Group and contains some of our observations about the default values, and Part (3) identifies the alternative values developed by GCG to replace the default values in order to reflect forward-looking costs and other conditions, based on BellSouth-Florida data.

### (1) AVAILABILITY OF COST AND OTHER FORWARD-LOOKING DATA SPECIFIC TO BELLSOUTH-FLORIDA

Forward-looking cost (i.e., no embedded cost characteristics) and other forward-looking data specific to BellSouth-Florida have been obtained for the following user-adjustable inputs:

- 1. Input B-77 Switch Port Administrative Fill
- The switch port administrative fill used for planning and engineering purposes.
- Input B-79 MDF/Protector Investment per Line
  - The investment for the protector and terminal and the copper feeder fill factor.
- Input B-81 Switch Installation Multiplier
- The investment in switch engineering and installation activities, expressed as a multiplier of the switch investment.
- 4 Input B-82 Constant EO Switching Investment Term, BOC and Large ICO
  - The cost per line per switch used to determine the appropriate constant and office switching investment term.
- 5. Input B-88 Wire Center Power Investment
  - The wire center investment required for rectifiers, battery strings, backup generators and various distribution frames, as a function of switch line size.
- 6 Input B-103 Busy Hour Fraction of Daily Usage
- 7. Input B-104 Annual to Daily Usage Reduction Factor
  - The assumptions, used by engineering and planning, of the effective number of business days in a year to determine the annual to daily usage reduction factor.
- 8. Input B-131 Operator Traffic Fraction
  - The fraction of traffic that requires operator assistance.

- 9. Input B-132 Total Interoffice Traffic Fraction
  - The fraction of all calls that are completed on a switch other than the originating switch.
- 10. Input B-134 Trunk Port, per End
  - The investment in switch trunk port at each end of a trunk.
- 11. Input B-136 Tandem-routed Fraction of Total IntraLATA Traffic
- Input B-137 Tandem-routed Fraction of Total InterLATA Traffic
- Input B-150 STP Link Capacity
- 14. Input B-153 Minimum STP Investment, per Pair
- Input B-154 Link Termination, Both Ends
- Input B-157 C Link Cross Section
- Input B-162 Fraction of BHCA Requiring TCAP
- 18. Input B-163 SCP Investment/Transaction/Second
- 19. Input B-166 Operator Intervention Factor

## MCI'S AND AT&T'S STATED BASIS FOR THEIR DEFAULT VALUES

MCI and AT&T claim the following basis for deriving the default values:

- Switch Port Administrative Fill (B-77) is the percentage of lines in a switch
  that are assigned to subscribers, compared to the total equipped lines in a
  switch. The input portfolio states the default value to 0.98 based upon the
  expertise of HAI Consulting personnel. No explanation, backup or workpapers
  as to how this input was provided.
- The Main Distribution Frame (MDF)/protector investment per line (B-79) is provided as \$12.00. This is the MDF investment, including protector, required to terminate one line. The price was obtained by Telecom Visions, Inc., a

consulting firm that assisted in the preparation of the Inputs Portfolio. No explanation, backup or workpapers were provided as to how this default was derived.

- The switch installation multiplier (B-81), which is the telephone company investment in switch engineering and installation activities, expressed as a multiplier of the switched investment, is 1.10. This input is based upon Bell Atlantic and SBC ONA filings made in 1992.
- 4. The end office switching investment constant term (B-82) is \$242.73. This input is the value of the constant appearing in the function that calculates the per line switching investment as a function of switch line size. It is emphasized that this input is not average switch investment cost per line. This input is based upon switching cost surveys as reported in the Northern Business Information (NBI) publication, "US, Central Office Equipment Market: 1995 data base."
- 5. The wire center investment required for rectifiers, battery strings, backup generators and various distributing frames, as a function of switch line size (B-88), is simply stated to be an estimate made by HAI Consulting. There is no source description, backup or workpapers for this estimate.
- The busy hour fraction of daily use (B-103), which is the percentage of daily
  usage that occurs during the busy hour, is estimated to be 0.10. This is based
  upon an AT&T capacity cost study dated June 20, 1990.
- 7. The annual to daily usage reduction factor (B-104), which is the effective number of business days in a year, used to concentrate annual usage into a fewer number of days as a step in determining busy hour usage, is estimated to be 270. This estimate is based upon the AT&T capacity cost study referred to above, which uses an annual to daily usage reduction factor of 264 days.
- The operator traffic fraction (B-131), which is the fraction of traffic, automated
  or manual, that requires operator assistance, is estimated to be 0.02. This is
  based upon the expertise of HAI Consulting personnel. There is no backup or
  workpapers for this estimate.
- 9. The total interoffice traffic fraction (B-132) is defined as the fraction of all calls that are completed on a switch other than the originating switch and is estimated to be approximately 0.65. The default value is based upon Table 4-5, p. 125, of Engineering and Operations in the Bell System, which shows a range from 0.34 for rural areas and 0.69 for urban areas.

- The trunk port investment per end (B-134), which is the per trunk equivalent investment in switch trunk port at each end of a trunk, is estimated to be \$100. This is based upon the AT&T capacity cost study referred to above, and, further, HAI Consulting's assumption tha: \$100 is for the switch port itself.
- 11. The tandem routed fraction of total intraLATA traffic (B-136) is estimated to be 0.2. The source of this information is data filed by the LECs in response to an FCC data request in Docket 80-286, "In the Matter of Amendment of Part 36 of the Commission's Rules and Establishment of a Joint Board, December 1, 1994."
- 12. The tandem routed fraction of total interLATA traffic (B-137), which is the fraction of interLATA calls that are routed through a tandem instead of directly to the IXC, is estimated to be 0.2. The source is the same data filed by the LECs in Docket 80-286, described above.
- 13. The STP link capacity (B-150), which is the maximum number of signaling links that can be terminated on a given STP pair, is estimated to be 720. The source of this information is the AT&1 updated capacity cost study described above.
- 14. The STP minimum common equipment investment per pair (B-153), which is the minimum investment for a minimum capacity STP, is estimated to be \$1,000,000. This is based upon the judgement of HAI Consulting personnel.
- The cost of transmission equipment that terminates both ends of an SS7 signalling link (B-154) is estimated at \$900 and based on the aforementioned AT&T study.
- 16. The C link cross section (B-157), which is the number of C-links in each segment connecting a mated STP pair, is estimated to be 24. This is derived assuming the 56 kbps signaling links between STPs are normally transported in a DS-1 signal, whose capacity is 24 DS-0s.
- 17. The fraction of busy hour call attempts (BHCA) requiring transaction capabilities application part (TCAP) (B-162), which is the percentage of BHCAs that require a database query and thus generate TCAP messages, is estimated to be 0.10. The source of this information is data from the AT&T updated capacity cost study, adjusted by HAI Consulting's personnel.

- 18. The service control point (SCP) investment per transaction per second (B-163), which is the investment in SCP associated with database queries, or transactions, stated as the investment required per transaction per second, is estimated to be \$20,000. This is based upon the 1990 data in the AT&T updated cost study referred to above, which uses a default value of \$30,000. The default value used in the HAI model represents the judgement of HAI Consulting as to the reduction of such processing costs since 1990.
- 19. The operator intervention factor (B-166), which is the percentage of all operator assisted calls that require operator intervention, expressed as one out of every n calls, is estimated to be 10. No source for this input was described and no backup or workpapers were provided.

# (3) THE GCG ALTERNATIVE VALUES BASED UPON COST AND OTHER DATA SPECIFIC TO BELLSOUTH-FLORIDA

The following BellSouth-Florida-specific values were obtained for the user-adjustable inputs that make up Sensitive Input Group XI:

- The default value in HAI R5.0a of 0.98 for part administrative fill (B-77) is too high. A more normal forward-looking switch port administrative fill of 0.94 is recommended in this proceeding.
  - The Florida-specific value for the MDF/protector investment per line (B-79) is \$15.22. When this is combined with the target output copper feeder fill factor of 0.660, the appropriate input is \$23.06 (\$15.22/0.660). This takes into account that additional MDF/protector investment per line that is required to terminate the number of equipped lines rather than the number of working lines.
- Florida-specific data for the telephone company investment in switch engineering and installation activities indicates a switch installation multiplier (B-81) of 1.0870.
- 4. BellSouth-specific data for digital DMS and 5E switches provides a range of costs for switches on a forward looking basis. Using the lower end of the range of values provided (from about \$100 per line to over \$300 per line) we conservatively recommend a cost per line (excluding MDF and protector which are included in input B-81), of \$129 per line. When this information is fitted to the switching cost parameter curve assum d by HAI R5.0a, the constant end-

office switching investment term (B-82) consistent with Florida-specific data is \$288.58.

- Florida-specific data for the power investment equired per line (B-88) is based upon an analysis of the specific requirements for line sizes from 1,000 lines and below to 50,000 lines.
- Florida-specific busy hour traffic studies indicat: that the percentage of daily usage that occurs during the busy hour (B-103) s 0.0865.
- 7. The effective number of business days in a year used to concentrate annual usage into a fewer number of days, as a step in letermining busy hour usage as used for engineering and planning in Florida (B 104), is 310. This is based upon the assumption that weekend and holiday traffic should be weighted as 1/2 of a business day.
- Operator traffic data from March 1997 for Floric a indicates that the fraction of traffic that requires operator assistance, automate 1 or manual (B-131), is 0.0030.
- Florida data for interoffice traffic indicates that a fraction of 0.740 of all calls are completed on a different switch than the one nating switch (B-132).
- Florida-specific data for the trunk termination investment (B-134) reflects an investment of \$79.95 per end for each trunk cost
- Florida-specific traffic and separations data indicates that the tandem routed fraction of total intraLATA traffic (B-136) is 0.200.
- Florida-specific traffic and separations data, indicates that the tandem routed fraction of total interLATA traffic (B-137) is 0.200.
- 13. The STP link capacity for a pair of STPs in Flori, a is 1,040. This represents the maximum number of signaling links that can be terminated on a given STP pair (B-100). Given that 16 links are required as a cross connection between the mated pair, the appropriate STP link capacity for input B-143 is 1,024 (1,040 16).
- The Florida-specific value for the minimum STP investment, per pair (B-153), is \$224,000.
- 15. The Florida-specific investment for the transmission equipment that terminates both ends of an SS7 signalling link (B-154) is \$725.

- The number of C-links in each segment connecting a mated STP pair (B-157) is 16 as previously indicated.
- 17. The percent of busy hour call attempts that require a database query (B-162) is set in its default value in HAI R5.0a to 0.10. While this figure may be reasonable under the current environment, we believe that this is not representative in a forward-looking environment that includes competition and line number portability. With the transfer of BST-Florida customers to other competitors, the requirements for line number portability will be significant. Based upon the forward-looking nature of this assumption, there is no current data that can be provided. It is our opinion that a value substantially in excess of 0.50 will evolve as the appropriate forward-looking input for this factor.
- Florida-specific data indicates that the SCP investment per transaction per second (B-163) of \$2,444 is appropriate.
- Florida-specific traffic data from March 1997 for the percent of all operator assisted calls that require operator intervention (B-166), expressed as one out of every n calls, indicates the value of two is appropriate.

#### Input B-77: Switch Port Administrative Fill

Default	BST-FL Specific
********	***************************************
0.98	0.94

### Input B-79: MDF/Protector Investment per Line

Default	BST-FL Specific
*******	***************************************
\$ 12.00	\$ 23.06

### Input B-81: Switch Installation Multiplier

Default	BST-FL Specific	
	***************************************	
1.1000	1.0870	

### Input B-82: Constant EO Switching Investment Term, BOC & Large ICO

Default	BST-FL Specific	
********	*****************	
\$ 242.73	\$ 288.58	

#### Input B-88: Wire Center Power Investment

Lines	Default	BST-FL Specific
	********	
0	\$ 5,000	\$ 17,000
1000	10,000	24,000
5000	20,000	56,000
25,000	50,000	164,000
50,000	250,000	375,000

### Input B-103: Busy Hour Fraction of Daily Usage

Default	BST-FL Specific
********	
0.1000	0.0865

### Input B-104: Annual to Daily U-age Reduction Factor

Default	BST-FL Specific
******	***************************************
270	310

### Input B-131: Operator Traffic Fraction

Default	BST-FL Specific
-	***************
0.0200	0.0030

### Input B-132: Total Interoffice Traffic Fraction

Input B-134: Trunk, Port, per End

Default BST-FL Specific \$ 100.00 \$ 79.95

### Input B-136: Tandem Routed Fraction of Total IntraLATA Traffic

Default BST-FL Specific

0.200 0.200

### Input B-137: Tandem Routed Fraction of Total InterLATA. Traffic

0.200 BST-FL Specific 0.200

### Input B-150: STP Link Capacity

### Input B-153: Minimum STP Investment, per Pair

Default BST-FL Specific 5 1,000,000 \$ 224,000

### Input B-154: Link Termination, Both Ends

Default	BST-FL Specific
******	***************************************
\$ 900	\$ 725

### Input B-157: C Link Cross Section

Default	BST-FL Specific
24	16

### Input B-162: Fraction of BHCA Requiring TCAP

Default	BST-FL Specific
	**********
0.10	0.50

### Input B-163: SCP Investment/Transaction/Second

Default	BST FL Specific
	***************************************
\$ 20,000	\$ 2,444

### Input B-166: Operation Intervention Factor

Default	BST-FL Specific
****	******
10	2

Sensitive Imput Calend III; Expense Factors

### EXHIBIT (GCG-14) SENSITIVE INPUT GROUP XII: EXPENSE FACTORS

This Exhibit analyzes and evaluates HAI R5.0a default values, and identifies alternative values, for the following HAI R5.0a Appendix B user-adjustable inputs:

- B-181 Income Tax Rate
- B-183 Other Taxes Factor
- B-186 Forward-Looking Network Operations Factor
- · B-187 Alternative CO Switching Expense Factor
- B-188 Alternative Circuit Equipment Factor
- Other Expense Factors

A description of each of these UAIs can be found in the HAI Model Release 5.0e Inputs Portfolio.

This Exhibit is structured in 3 parts: Part (1) identifies the UAIs in this Sensitive Input Group for which we have been able to obtain forward-looking cost and other forward-looking data that is specific to BellSouth-Fiorida, Part (2) identifies the basis upon which MCI and AT&T state they have developed their default values for the UAIs in this Sensitive Input Group and contains some of our observations about the default values, and Part (3) identifies the alternative values developed by GCG to replace the default values in order to reflect forward-looking costs and other conditions, based on BellSouth-Florida data.

### (1) AVAILABILITY OF COST AND OTHER FORWARD-LOOKING DATA SPECIFIC TO BELLSOUTH-FLORIDA

Forward-looking cost (i.e., no embedded cost characteristics) and other forward-looking data specific to BellSouth-Florida have been obtained for the following user-adjustable inputs:

- 1. Input B-181 Income Tax Rate
- 2. Input B-183 Other Taxes Factor
- 3. Input B-186 Forward-Looking Network Operations Factor
- 4. Input B-187 Alternative CO Switching Expense Factor
  - The expense to investment ratio for digital switching equipment.

- Input B-188 Alternative Circuit Equipment Factor
  - The expense to investment ratio for all circuit equipment (as categorized in the ARMIS report).
- Other Expense Factors

## (2) MCI'S AND AT&T'S STATED BASIS FOR THEIR DEFAULT VALUES

MCI and AT&T claim the following basis for deriving the default values:

- 1. he combined Federal and State income tax rate on earnings (B-181) in HAI R5.0a is estimated based upon a nationwide average of the Federal and individual State tax rates. This nationwide average is apparently based upon an aggregate of all fifty states. While the computation of that average may include Florida-specific conditions, the average is not specifically applicable to Florida. No backup or data for the estimate has been provided.
- 2. The taxes to be paid in addition to Federal and State income taxes (B-183) is an estimate based upon the average of all Tier I LECs, expressed as a percentage of total revenue. This data is stated to be derived from ARMIS report 43-03. The estimate based upon Tier I LECs may not reflect the specific conditions in Florida. The default value used in HAI R5.0a for this input is 5.0%. No backup or data for this estimate has been provided.
- The default value for the forward-looking network operations factor (B-186) used in HAI R5.0a is 50%. This means that for the category of expenses for BST-Florida called Network Operations Expenses, which are reported in the ARMIS reports to be \$235 million in 1996, HAI R5.0a assumes that the expense on a forward-looking basis will be \$117.5 million, or a reduction of \$117.5 million (approximately \$1.50 per loop per month).

The Hatfield Model Release 3.1 inputs portfolio (draft dated April 3, 1997, issued during a Workshop held in Georgia) contends that the forward-looking network operations factor is supported by the testimony of Pacific Bell witness Mr. R. L. Scholl, dated April 17, 1996. In MCI's and AT&T's, MCI and AT&T do not state that the forward-looking network operations factor is based on the testimony of Mr. R. L. Scholl or any other testimony submitted by Pacific Bell. No explanation for the apparent contradiction between the HM R4.0 inputs portfolio and the response to discovery was provided. Later drafts remove this reference (draft dated August 1, 1997 and later).

HAI R5.0a states that Network Operations Expenses are driven upward by antiquated systems that are more costly to maintain than the modern equipment that is assumed to be installed by the HAI Model. It further states that the HAI Model assumes that today's costs do not reflect much of the substantial savings opportunities posed by new technologies, such as new management network standards, intranet and the like. Nonetheless, no specific backup or workpapers were provided to document how the proposed \$48 million reduction in Network Operations Expenses is to be accomplished.

4. The expense to investment ratio for Digital Switching Equipment (B-187), which has a default value of 0.0269 in HAI R5.0a, is based upon a value derived in the New England Incremental Cost Study. The New Hampshire Incremental Cost Study is based upon 1993 or older New Hampshire data, and represents a system whose architecture is based upon a system that is approximately one sixth the size of BST-Florida.

MCI and AT&T did not provide the basis upon which the default value for this input is applicable to the Florida operations of BST and how the expense to investment ratio for digital switching for New England Telephone's New Hampshire operations compares to the expense to investment ratios for digital switching equipment for other state telephone operations and specifically for the Florida operations of BST.

5. The expense to investment ratio for all circuit equipment (B-188), as categorized in the ARMIS reports, of 0.0153 is based upon the New England Incremental Cost Study. This is the same study as described above for input B-187, based upon 1993 or older New Hampshire data.

MCI and AT&T did not provide the basis upon which the default value for this input is applicable to the Florida operations of BST.

6. The operating costs or cost/investment ratios determined by HAI R5.0a, other than the expenses for digital switching equipment (B-187) and expenses related to circuit equipment (B-188), are not provided as user changeable inputs. These expenses printarily consist of expenses related to public telephone terminal equipment, poles, buildings, aerial cable, operator systems, buried cable, total cable and wire facilities and underground cable. The model recognizes that for the year 1996, the base year for which ARMIS data has been accumulated, the net expenses related to the items listed above is approximately \$339 million. On a forward-looking basis, HAI R5.0a estimates these same expenses to be \$140 million, a reduction of \$199 million below the 1996 expense level for these estegories. This represents a reduction of approximately 59% below the 1996 current figures. This proposed reduction of expenses amounts to \$2.54 per loop per month.

There is virtually no support or explanation for this methodology employed by HAI R5.0a. Page 64 of the model description of HAI R5.0a states:

estimating LEC operating costs is more difficult. Few publicly available forward-looking cost studies are available from the ILECs. Consequently, many of the operating cost estimates developed here must rely on relationships to and within historical ILEC cost information as a point of departure for estimating forward-looking costs. While certain of these costs are closely linked to the number of lines provided by the ILEC, other categories of operating expenses are related more closely to the levels of their related investments. For this reason, the expense module develops factors for numerous expense categories and applies these factors both against investment levels and demand quantities (as appropriate) generated by previous modules.

There is no validation of the arbitrary assumption made by HAI R5.0a that it would be appropriate to use historical cost information to develop a relationship between expenses and investment, and then multiply this ratio by an estimate of forward-looking investment developed by HAI R5.0a. In fact, in response to discovery in Georgia, HAI Consulting [then Hatfield Associates], MCI and AT&T agree that equipment prices are not always a direct driver of indirect expenses, including maintenance and operation.

# THE GCG ALTERNATIVE VALUES BASED UPON COST AND OTHER DATA SPECIFIC TO BELLSOUTH-FLORIDA

The following BellSouth-Florida-specific values were obtained for the user-adjustable inputs that make up Sensitive Input Group XII:

- 1. The combined Federal and State income tax rate for input B-181 is 38.57%.
- The tax rate paid by BST-Florida in addition to Federal and State income taxes (B-183), derived from the ARMIS report 43-03, is 4.77% as follows:

	\$000s
Other Taxes	\$ 160,217
Net Revenue	\$ 3,361,147
Ratio	4.77%

 The support for the forward-looking network operations factor (B-186) provided by MCVAT&T was previously cited to be the testimony of Pacific Bell witness, Mr. R.L. Scholl, dated April 17, 1996. In this testimony, Mr. Scholl made the following observations:

- The cost estimates produced by the model presented by MCI and AT&T known as "the Hatfield Proxy Model" consistently understate the costs of providing universal service in California, and the model is, therefore, not appropriate (see page 2, April 17, 1996 testimony).
- The Hatfield Model's basic structure to estimate operating expenses by applying factors to incremental investments is wrong (see page 3, April 17, 1996 testimony).
- While the Hatfield Model's factor approach may be useful in an embedded
  cost study where embedded investments (the aggregate of all the investments
  on a company's books) are relatively stable over time, it has no place in an
  incremental study where equipment prices can be quite volatile (see page 4,
  April 17, 1996 testimony). In this Florida proceeding, however, MCI and
  AT&T continue to advoca a the factor approach to estimate operating
  expenses.
- The factor used in the Hatfield Model to estimate digital switch maintenance expenses are from the New England Telephone Cost Study for New Hampshire (see page 6, April 17, 1996 testimony). As there is no evidence that digital switch maintenance costs per line vary significantly by the line size of the switch, by using the switch maintenance factor for New Hampshire's high switch unit investment, the Hatfield Model creates a factor only for "small town" states like New Hampshire, but that factor is clearly much too low for California with its cities. Applying the low switch maintenance factor from New Hampshire to Pacific's lower per line switch investment will, by necessity, underestimate the switch maintenance costs of Pacific Bell.
- The Hatfield Model uses Pacific Bell data for development of other maintenance cost factors (see page 5, April 17, 1996 testimony). This is an example of the builders of the Hatfield Model selectively choosing their processes to consistently underestimate costs.

Mr. Scholl's testimony supports a cost per line per month of \$26.33 (see page 11, April 17, 1996 testimony), versus the Hatfield Model estimate of \$14.94 per line per month. Mr. Scholl's overall estimate is 76% greater than the estimate produced by the Hatfield Model in that proceeding. There are only two specific areas in which the estimate made by Mr. Scholl is lower than the estimate made by the Hatfield Model. This is in the area of uncollectibles, where the Hatfield Model uses a specific line item for uncollectibles, whereas the recommendations of Mr. Scholl may have this included in other accounts.

The only other area where Mr. Scholl shows a lower cost per line is in network operations. No analysis of the data has been performed to determine what accounts were used by Mr. Scholl and upon what basis for this one line item were the expenses substantially below those predicted by the Hatfield Model. It must be remembered that in the overall context, recommendations made by Mr. Scholl are 76% above those recommended by the Hatfield Model including the estimate for network operations, which is more than double that recommended by Mr. Scholl.

No analysis or backup has been provided to determine how the network operations expenses can be reduced by 50%. We would point out that since the early nineties, BST-Florida has implemented a considerable amount of cost savings and has reduced its workforce. Therefore the 1996 ARMIS expense data already reflects these cost savings.

Personnel expenses represent a considerable portion of the network operation expenses. It would be totally unreasonable to assume that over the period in which MCI and AT&T expect that rates would be in effect from this proceeding that a further 50% eduction in network operations expense and the related workforce can be achieved. In the 1997 to 1999 timeframe, based on continuing productivity and workforce management, a reasonable reduction in network operations expense can be expected. We recommend that the appropriate input for B-186 in this proceeding is 90%.

- 4. The value recommended by HAI R5.0a for input B-187 is 0.0269 based upon data from a 1993 New Hampshire Incremental Cost Study. The infirmities with using the New Hampshire Incremental Cost Study have already been dealt with in the prior section and are summarized as follows:
  - The data is from 1993 or older.
  - The application of conditions in New Hampshire to the situation in Florida is dubious at best. In New Hampshire, there were approximately 600,000 residents and business lines in the 1993 study while there are approximately 2.3 million lines in HAI R5.0a for Florida.
  - While MCI and AT&T have relied in the past on support from Mr. R.L. Scholl of Pacific Bell in the use of forward-looking factor, his strong criticism of the use of the New Hampshire Incremental Cost Study for this input has been ignored. Specifically, Mr. Scholl states:

FCC ARMIS data bear out that the HAI Model's switch maintenance expense factor and reliance on New Hampshire data results in a completely unreliable estimate of switching maintenance expense. The

HAI Model uses a digital switch maintenance factor of 0.0269 from a 1992 study for New Hampshire. The 1993 ARMIS data shows that the average RBOC has a digital switch maintenance factor of 0.0580, while Pacific's was 0.0540. The New Hampshire factor clearly has no relevance for Pacific Bell.

In the table attached to this section, we have presented the digital electronic switching expense factor for 160 telephone companies based on 1996 data. The average for the entire group was 0.0570. The ratio for BST-Florida is 0.0650 in 1997 and 0.0572 in 1996. The figure for the New Hampshire operations of the New England Telephone Company is 0.0247.

In order to be conservative we have assumed that increased efficiencies would ensue to this account in the timeframe over which rates in this proceeding would be effective. We recommend that a 10% increase in efficiency be assumed for purposes of this proceeding. Using 90% of the expense to investment ratio of 0.0650 for BST-Florida results in a ratio of 0.0585.

MCI and AT&T did not describe the steps taken by HAI Consulting and/or MCI and AT&T to verify that the default value for input B-187 is applicable to the Florida operations of BST on a forward-looking basis.

5. The value recommended by HAI R5.0a for input B-188 which is the expense to for all circuit equipment is also based upon the New Hampshire Incremental Cost Study. The infirmities of using the values from the New Hampshire Incremental Cost Study has already been discussed for the prior two default inputs and will not be repeated here.

Attached in this section is a table using 1996 data calculating the ratio of the circuit equipment expense to its corresponding investment for all of the state by state ARMIS data as well as the Company by Company data which accompanied HAI R5.0a. The data shows an average circuit equipment expense to investment ratio of 0.0198. This is higher than the ARMIS book expense to investment ratio for BST-Florida of 0.0189 in 1997 and 0.096 in 1996. Consistent with our recommendations in prior input variables to be conservative and to reflect productivity going forward, we recommend that 90% of the expense to investment ratio of 0.0189 or 0.0170 be used as the appropriate input in this proceeding.

MCI and AT&T did not describe any step taken by HAI Consulting and/or MCI and AT&T to verify that the default value for input B-188 is applicable to the territory of the Florida operations of BST on a forward-looking basis.

 The expense-to-investment ratios developed by HAI R5.0a for expenses related to public telephone terminal equipment, poles, buildings, aerial cable, operator systems, buried cable, total cable and wireless facilities and underground cable, when applied to the investments determined by HAI R5.0a related to the same categories listed above, result in a forward-looking expense level related to these items of \$140 million compared with \$339 million as reported by ARMIS for 1996.

MCI and AT&T did not describe the basis upon which the expense factors used in HAI R5.0a were deemed to be reasonable.

It is unreasonable to assume that by making an assumption in HAI R5.0a, MCI and AT&T can effectively eliminate approximately \$199 million of expenses or, approximately 59% reduction averaged over the various categories listed above. It is even more interesting that MCI and AT&T make this adjustment without a single item of support that such an adjustment is appropriate. This adjustment results in a decrease in the estimate of the local loop cost of \$2.54 per loop per month, and the model does not even permit this item to be a user changeable input! How would the staff of the Florida Public Service Commission or the Florida Public Service Commission make an adjustment if either of them decided it was inappropriate to assume away a cost of \$2.54 per loop per month?

Although the expense ratios have not been presented as being a user changeable input, it is possible to go into the spreadsher; calculations and make these adjustments "offline," and we have done so. It is our recommendation that a reduction of 59% in the level of these expenses on a forward-looking basis is inappropriate. As we have recommended for inputs relating to the forward-looking network operations factor (B-186), the input for central office switching expense (B-187) and the input for the alternative circuit equipment factor (B-188), we believe that it would be reasonable to assume a productivity increase of 10% over the time period that rates from this proceeding are expected to be in effect. In addition, given that it was not our mission in this proceeding to evaluate and question the logic of HAI R5.0a, and given that the model in this proceeding produces a result that results in 70% of the lines being served by digital loop carrier (DLC), whereas at the current time approximately 38% of Florida-specific lines are served by DLC, we believe it would be reasonable to make a further adjustment to forward-looking expenses in the categories listed above. We recommend that an additional 10% adjustment be made. We recommend that for the expense items under consideration, a forward-looking factor of 0.8 be applied compared with the "hard wired" methodology employed by HAI R5.0a. This recommendation will result in a reduction in expenses of approximately \$29 million on a forward-looking basis which is equivalent to a reduction in the loop cost of approximately \$0.87 per loop per month.

GCG has developed the following alternative values for inputs B-181, B-183, B-186, B-187 and B-188:

#### Input B-181: Income Tax Rate

Default	BST-FL Specific
********	*****************
0.3925	0.3857

#### Input B-183: Other Taxes Factor

Default	BST-FL Specific
*********	***************************************
0.0500	0.0477

#### Input B-186: Forward-looking Network Operations Factor

Default	BST-F1 Specific
********	***************************************
0.500	0.900

#### Input B-187: Alternative Central Office Switching Expense Factor

Default	BST-FL Specific
********	
0.0269	0.0585

#### Input B-188: Alternative Circuit Equipment Factor

Default	BST-FL Specific
	****************
0.0153	0.0170

				HAI R	5.0a Expenses
	ARMIS Expense	Default	BST-FL Specific	Default % of Actual	BST-FL Specific % of Actual
1996 Data	\$ 339,125	\$ 140,331	\$ 271,300	41.38%	80.0%
1997 Data	337,387	131,353	269,909	38.93%	80.0%

#### 1996 ARMIS Expense Analysis from HM 5.0a Files Network Operations Expense per Line

			Network Oper	Support	Total Network (\$000s)	Total Lines	Monthly Expense per Line (\$)	% of Average	per month effect of 50% Reduction
1.	SBFL*	BellSouth Telecommunications	233,131	1,732	234,863	6,520,381	3.00	98%	1.50
2	PRCC	PRTC - CENTRAL	14,117	155	14,272	151,019	7.88	256%	3.94
3.	GTMC	Micronesian Telecommunications	1,331	121	1,452	18,203	6.65	216%	3.32
4.	PRPR	Puerto Rico Telephone Company	71,636	787	72,423	1,062,065	5.68	185%	2.84
5.	GTMN	GTMN+COMN+COTM	216		224	3,307	5.66	184%	2.83
6.	GCTM	GTMN+COMN+COTM	7,979	305	8,284	122,260	5.65	184%	2.82
7.	COMN	GTMN+COMN+COTM	7,763	297	8,060	118,953	5.65	184%	2.82
1	CEVA	CENTEL OF VIRGINIA	16,859	214	17,073	272,125	5.23	170%	2.61
9	SNCT	Southern New England Telephone	123,726	1,036	124,762	2,144,318	4.85	158%	2.42
10.	UTTX	UTC OF TEXAS, INC.	8,236	80	8,316	145,611	4.76	155%	2.38
11.	CEFL	CENTEL OF FLORIDA	20,990	281	21,271	384,804	4.61	150%	2.30
12.	COAZ	GTE California Incorporated	410	15	425	7,740	4.58	149%	2.29
13.	UTMO	UTC OF MISSOURI	14,162	128	14,290	260,254	4.58	149%	2.29
14.	GTHI	GTE Hawaiian Telephone Company	38,018	1,412	39,430	746,088	4.40	143%	2.20
15.	CWWV	Bell Atlantic	41,310	622	41,932	804,495	4.34	141%	2.17
16.	UTOH	UTC OF OHIO	31,744	378	32,122	625,838	4.28	139%	2.14
17.	NYTC	NYNY+NYCT	605,959	5,276	611,235	12,047,463	4.23	137%	2.11
18.	GNCA	GTE Northwest Incorporated	620	47	667	13,252	4.19	136%	2.10
19.	CEIL	CENTEL OF ILLINOIS	14,865	268	15,133	301,742	4.18	136%	2.09
20.	UTWA	UTOR+UTWA+UTNW	3,651	86	3,737	77,030	4.04	131%	2.02
21.	SUNW	UTOR+UTWA+UTNW	6,832	160	6,992	144,225	4.04	131%	2.02
22.	UTOR	UTOR+UTWA+UTNW	3,181	74	3,255	67,195	4.04	131%	2.02
23.	CONC	GTNC+CONC	6,396	175	6,571	136,713	4.01	130%	2.00
	* SBFL - 1	997	228,137	321	228,458	6,860,016	2.78	90%	1.39

Ex. \_\_ (GCG-14)

			Network		Totai Network	Total	Monthly Expense	W	per month effect of 50%
			Oper	Support	(\$000s)	Lines	Line (\$)	% of Average	Reduction
24.	CENC	Centel Telephone System	11,788	187	11,975	251,093	3.97	129%	1.99
25.	MSWY	U S WEST Communications	12,091	133	12,224	256,354	3.97	129%	1.99
26.	UTNC	CAROLINA TEL. AND TELGPH, CO.	48,895	666	49,561	1,058,408	3.90	127%	1.95
27.	RTNY	Rochester Telephone Corporatio	24,350	338	24,688	534,908	3.85	125%	1.92
28.	GCNC	GTNC+CONC	16,292	446	16,738	366,794	3.80	124%	1.90
29.	GTAL	GTE South Incorporated	6,655	341	6,996	155,297	3.75	122%	1.88
30.	UTIN	UTC OF INDIANA, INC.	11,335	229	11,564	257,537	3.74	122%	1.87
31.	UTPA	UTC OF PENNSYLVANIA	16,630	165	16,795	377,320	3.71	121%	1.85
32.	GTNC	GTNC+CONC	2,896	271	10,167	230,081	3.68	120%	1.84
33.	UTNJ	UTC OF NEW JERSEY, INC.	8,477	67	8,544	193,657	3.68	120%	1.84
34.	PTNV	Nevada Bell	15,503	134	15,637	361,166	3.61	117%	1.80
35.	GTAR	GTE Southwest Incorporated	3,383	160	3,543	82,824	3.56	116%	1.78
36.	GTID	GTE Northwest Incorporated	5,076	239	5,315	124,952	3.54	115%	1,77
37.	SBSC	BellSouth Telecommunications	61,714	129	61,843	1,455,585	3.54	115%	1.77
38.	ALPA	ALLTEL Pennsylvania	8,872	265	9,137	215,811	3.53	115%	1.76
39.	NWNE	U S WEST Communications	29,583	250	29,833	706,386	3.52	114%	1.76
40.	NEMA	New England Telephone	188,227	3,441	191,668	4,567,306	3.50	114%	1.75
41.	COAL	Contel of the South, Inc.	4,401	173	4,574	110,487	3.45	112%	1.72
42.	CDDC	Bell Atlantic	44,429	12	44,441	1,079,162	3.43	112%	1.72
43,	MSCO	U S WEST Communications	127,385	1,443	128,828	3,155,240	3.40	111%	1.70
44.	CONV	GTE California Incorporated	1,229	53	1,282	31,578	3.38	110%	1.69
45.	SWKS	Southwestern Bell Telephone Co	58,555	630	59,185	1,474,549	3.34	109%	1.67
46.	CONM	GTNM+CONM	1,582	63	1,645	40,990	3.34	109%	1.67
47.	ALGC	ALLTEL GEORGIA COMMUNICATION C	10,545	345	10,890	272,034	3.34	108%	1.67
48.	GCNM	GTNM+CONM	3,313	132	3,445	86,176	3.33	108%	1.67
49.	SCMS	BellSouth Telecommunications	49,896	587	50,483	1,264,008	3.33	108%	1.66
50.	COWA	GTWA+COWA	3,376	106	3,481	87,211	3.33	108%	1.66
51.	GTNM	GTNM+CONM	1,731	69	1,800	45,186	3.32	108%	1.66
52.	SWAR	Southwestern Bell Telephone Co	40,830	457	41,287	1,036,671	3.32	108%	1.66
53.	GCWA	GTWA+CUWA	32,026	1,005	33,031	831,082	3.31	108%	1.66
54.	GTWA	GTWA+COWA	28,650	899	29,550	743,871	3.31	108%	1.66

			Network Oper	Support	Total Network (\$000s)	Total Lines	Monthly Expense per Line (\$)	% of Average	per month effect of 50% Reduction
			***************************************	***********			***********		
55.	NEVT	New England Telephone	13,706	263	13,969	353,152	3.30	107%	1.65
56.	UTFL	UTC OF FLORIDA	57,149	586	57,735	1,460,289	3.29	107%	1.65
57.	COST	Frontier-MN	4,174	106	4,279	108,330	3.29	107%	1.65
58.	CCPA	C-TEC Corporation - PA	9,211	233	9,444	239,060	3.29	107%	1.65
59.	ATNC	Alltel Carolina - NC	6,864	174	7,038	178,165	3.29	107%	1.65
60.	ICO	North State Tel Co	4,306	109	4,416	111,774	3.29	107%	1.65
61.	UTMN	UTC Minnesota	5,398	137	5,535	140,110	3.27	107%	1.65
62	ICO-ROLL	Independent companies	1,197,661	30,342	1,228,003	31,085,319	3.29	107%	1.65
63.	ATAK	Anchorage Tel Util	6,060	154	6,214	157,299	3.29	107%	1.65
64.	ROCA	Roseville Tel Co	3,986	101	4,087	103,468	3.29	107%	1.65
65.	CETX	CENTEL OF TEXAS	7,169	182	7,351	186,074	3.29	107%	1.65
66.	TUWA	Tel Util of WA Inc	5,964	151	6,115	154,804	3.29	107%	1.65
67.	ATOH	Alltel Ohio Inc	4,809	122	4,931	124,812	3.29	107%	1.65
68.	NWSD	U S WEST Communications	12,861	62	12,923	331,217	3.25	106%	1.63
69.	CTTR	CTRH+CTUP+CTWC+CTNY	10,523	0	10,523	271,339	3.23	105%	1.62
70.	NENH	New England Telephone	29,455	597	30,052	775,563	3.23	105%	1.61
71.	UTVA	UTTN+UTVA+UTIM	3,877	75	3,952	102,107	3.23	105%	1.61
72.	SWOK	Southwestern Bell Telephone Co	67,086	885	67,971	1,759,889	3.22	105%	1.61
73.	SCAL	BellSouth Telecommunications	73,837	1,684	75,521	1,968,210	3.20	104%	1.60
74.	SBNC	BellSouth Telecommunications	94,091	1,031	95,122	2,534,578	3.13	102%	1.56
75.	CVVA	Bell Atlantic	129,065	1,699	130,764	3,489,542	3.12	102%	1.56
76.	MSNM	U S WEST Communications	33,356	395	33,751	900,918	3.12	101%	1.56
77.	COIA	GTIA+COIA+COSI	2,927	101	3,028	80,832	3.12	101%	1.56
78.	GCIA	GTIA+COIA+COSI	9,911	343	10,254	275,112	3.11	101%	1.55
79.	GTIA	GTIA+COIA+COSI	4,287	148	4,435	119,018	3.11	101%	1.55
80.	сомо	GTMO+COCM+COEM+COMO	8,359	417	8,775	235,639	3.10	101%	1.55
81.	SUIM	UTTN+UTVA+UTIM	12,763	2:7	13,010	349,661	3.10	101%	1.55
82	GCMO	GTMO+COCM+COEM+COMO	14,807	738	15,545	418,897	3.09	101%	1.55
83.	COSI	GTIA+COIA+COSI	2,698	93	2,791	75,263	3.09	100%	1.55

			Network Oper	Support	Total Network (\$000s)	Total Lines	Monthly Expense per Line (\$)	% of Average	per month effect of 50% Reduction
			**********						
84.	SCLA	BellSouth Telecommunications	84,344	1,102	85,446	2,305,079	3.09	100%	1.54
85.	COCM	GTMO+COCM+COEM+COMO	1,946	97	2,043	55,166	3.09	100%	1.54
86.	COKY	GTKY+COKY	3,567	114	3,680	99,397	3.09	100%	1.54
87.	GTMO	GTMO+COCM+COEM+COMO	4,355	217	4,572	123,880	3.08	100%	1.54
88.	COTX	GTTX+COTX	8,479	269	8,748	237,458	3.07	100%	1.54
E9.	MSMT	U S WEST Communications	15,093	159	15,252	414,417	3.07	100%	1.53
90.	SBGA	BellSouth Telecommunications	158,166	1,367	159,533	4,343,728	3.06	99%	1.53
91.	UTTN	UTTN+UTVA+UTIM	8,886	172	9,058	247,554	3 05	99%	1.52
92.	GTVA	GTVA+COVA	1,230	54	1,284	35,101	3.05	9914	1.52
93.	GCKY	GTKY+COKY	19,268	614	19,882	549,908	3.01	9854	1.51
94.	NWND	U S WEST Communications	12,407	(32)	12,375	342,854	3.01	98%	1.50
95.	GCVA	GTVA+COVA	19,279	843	20,122	557,496	3.01	98%	1.50
96.	COVA	GTVA+COVA	18,049	789	18,838	522,395	3.01	98%	1.50
97.	SCTN	BellSouth Telecommunications	94,849	881	\$ 95,730	2,846,289	\$ 2.80	91%	1.40
98.	GTKY	GTKY+COKY	15,701	500	16,202	450,511	3.00	97%	1.50
99.	GCTX	GTTX+COTX	66,503	2,110	68,613	1,909,825	2.99	97%	1.50
100.	COAR	COAR+COSA+COAT	3,413	144	3,558	99,363	2.98	97%	1.49
101.	GTTX	GTTX+COTX	58,024	1,841	59,865	1,672,367	2.98	97%	1.49
102.		COAR+COSA+COAT	4,138	175	4,313	120,592	2.98	97%	1.49
103.	MSAZ	U S WEST Communications	101,614	2,262	103,876	2,905,642	2.98	97%	1.49
	COSA	COAR+COSA+COAT	725	31	755	21,229	2.96	96%	1.48
AT DIRECTS	COSC	GTSC+COSC	752	24	776	21,904	2.95	96%	1.48
106.	SWTX	Southwestern Bell Telephone Co	360,159	6,695	366,854	10,357,493	2.95	96%	1.48
	CMMD	Bell Atlantic	124,381	2,847	127,228	3,597,395	2.95	9656	1.47
1	SWMO	Southwestern Bell Telephone Co	103,599	981	104,580	2,972,987	2.93	95%	1.47
75.25	PAPA	Bell Atlantic	216,063	5,388	221,451	6,315,771	2.92	95%	1.46
2000	SCKY	BellSouth Telecommunications	43,076	934	44,010	1,255,189	2.92	95%	1.46
	GCSC	GTSC+COSC	6,687	215	6,902	197,191	2.92	95%	1.46
0.000	GTSC	GTSC+COSC	5,935	191	6,126	175,287	2.91	95%	1.46

Ex \_\_ (GCG-14)

		Network Oper	Support	Total Network (\$000s)	Total Lines	Monthly Expense per Line (\$)	% of Average	per month effect of 50% Reduction
		************	*********		***********	*********		
113. NERI	New England Telephone	22,927	508	23,435	673,401	2.90	94%	1.45
114. GTFL	GTE FLORIDA, INC.	76,094	(1,283)	74,811	2,161,945	2.88	94%	1.44
115. PNWA	U S WEST Communications	95,215	1,155	96,370	2,788,269	2.88	94%	1.44
116. NJNJ	Bell Atlantic	214,125	(1,080)	213,045	6,180,731	2.87	93%	1.44
117. COCA	GTCA+COCA	11,223	465	11,688	340,390	2.86	93%	1.43
118. ALWR	Western Reserve Tel	5,517	226	5,743	167,301	2.86	93%	1.43
119. NEME	New England Telephone	23,277	664	23,941	702,484	2.84	92%	1.42
120. DSDE	Bell Atlantic	18,367	387	18,754	550,371	2.84	92%	1.42
121. GCCA	GTCA+COCA	144,631	5,987	150,618	4,423,106	2.84	92%	1.42
1.2. GTCA	GTCA+COCA	133,408	5,522	138,930	4,082,716	2.84	92%	1.42
123. NWMN	U S WEST Communications	90,227	796	91,023	2,689,913	2.82	92%	1.41
124. GTOK	GTE Southwest Incorporated	3,525	190	3,715	110,421	2.80	91%	1.40
125. SCTN	BellSouth Telecommunications	94,849	881	95,730	2,846,289	2.80	91%	1.40
126. MSUT	U S WEST Communications	42,865	922	43,787	1,341,896	2.72	88%	1.36
127. CENV	Centel Telephone System	28,319	261	28,580	878,141	2.71	88%	1.36
128. MSID	Boc	17,012	227	17,239	537,848	2.67	87%	1.34
129. USID	PNID+MSID	17,929	220	18,149	572,651	2.64	86%	1.32
130. PTCA	PACIFIC BELL	630,027	8,471	638,498	20,159,681	2.64	86%	1.32
131. GLIN	Contel of the South, Inc.	303	. 8	311	9,838	2.63	86%	1.32
132. COIN	GTIN+COIN	5,593	158	5,751	184,012	2.60	85%	1.30
133. GTMI	GTE North Incorporated	19,758	1,331	21,089	675,426	2.60	85%	1.30
134. GTNE	GTE Midwest Incorporated	1,757	86	1,843	59,028	2.60	85%	1.30
135. NWIA	U S WEST Communications	40,251	240	40,491	1,302,773	2.59	84%	1.30
136. GCIN	GTIN+COIN	28,007	792	28,799	931,337	2.58	84%	1.29
137. GTIN	GTIN+COIN	22,414	634	23,048	747,325	2.57	84%	1.29
138. GLIL	GTIL+GLIL+COIL	1,283	41	1,324	43,327	2.55	83%	1.27
139. COIL	GTIL+GLIL+COIL	5,673	182	5,855	191,817	2.54	83%	1.27
140. OBOH	Ohio Bell	134,678	5,630	140,308	4,609,751	2.54	82%	1.27
141. PNOR	U S WEST Communications	50,027	824	50,851	1,677,119	2.53	82%	1.26

		Network Oper	Support	Total Network (\$000s)	Total Lines	Monthly Expense per Line (\$)	% of Average	per month effect of 50% Reduction
142. GCIL.	GTIL+GLIL+COIL	26,622	853	27,475	906,404	2.53	82%	1.26
143. GTIL	GTIL+GLIL+COIL	19,666	630	20,296	671,260	2.52	82%	1.26
144. GLMI	Contel of the South, Inc.	1,430	70	1,500	49,629	2.52	82%	1.26
145. GTOR	GTE Northwest Incorporated	13,835	609	14,444	482,337	2.50	81%	1.25
146. MBMI	Michigan Bell	165,137	10,094	175,231	5,877,596	2.48	81%	1.24
147. CBKY	CBIN+CBKY+CBOH+CBTC	5,486	131	5,617	190,076	2.46	80%	1.23
148. GTOH	GTE North Incorporated	23,994	489	24,483	840,940	2.43	79%	1.21
149. CNTC	CBIN+CBKY+CBOH+CBTU	28,090	673	28,763	995,491	2.41	78%	1.20
150. LBIL	Illinois Bell	213,539	7,685	221,224	7,664,356	2.41	78%	1.20
151. CBOH	CBIN+CBKY+CBOH+CBTC	22,604	542	23,146	805,415	2.39	78%	1.20
152. COQS	GTPA+COPA+COQS	1,158	43	1,202	42,113	2.38	77%	1.19
153. GCPA	GTPA+COPA+COQS	17,212	645	17,855	638,586	2.33	76%	1.17
154. GTPA	GTPA+COPA+COQS	14,313	535	14,848	531,076	2.33	76%	1.16
155. COPA	GTPA+COPA+COQS	1,740	65	1,805	65,397	2.30	75%	1.15
156. NBIN	Indiana Bell	60,003	1,956	61,959	2,348,475	2.20	71%	1.10
157. PNID	Boc	917	(7)	910	34,773	2.18	71%	1.09
158. GTWI	GTE North Incorporated	11,581	238	11,819	475,166	2.07	67%	1.04
159. LTNE	ALIANT COMMUNICATIONS CO.	7,354	371	7,725	316,289	2.04	66%	1.07
160, WTWI	Wisconsin Bell	56,705	3,676	60,381	2,497,887	2.01	65%	1.01
161. Total		\$ 8,132,713	\$ 162,111	\$ 8,294,824	224,698,998	\$ 3.08	100%	\$ 1.54

### 1996 Digital Electronic Switching - by Company (\$000s)

		The same and the s	Expense	Investment	Ratio
			**********	************	********
i	SBFL	BellSouth Telecommunications	77,794	1,359,421	5.72%
2.	SNCT	Southern New England Telephone	68,139	598,247	11.39%
3.	DSDE	Bell Atlantic	11,383	131,150	8.68%
	swks	Southwestern Bell Telephone Co	27,663	319,496	8.66%
	SWOK	Southwestern Bell Telephone Co	31,971	388,853	8.22%
5	SWTX	Southwestern Bell Telephone Co	146,819	1,842,640	7.97%
1.	UTNJ	UTC OF NEW JERSEY, INC.	5,168	65,189	7.93%
	WTWI	Wisconsin Bell	35,777	451,617	7.92%
)	SWAR	Southwestern Bell Telephone Co	22,083	279,082	7.91%
0.	CEIL	CENTEL OF ILLINOIS	8,672	110,412	7.85%
L	LBIL	Illinois Bell	123,364	1,599,390	7.71%
2.	SWMO	Southwestern Bell Telephone Co	- 42,980	567,133	7.58%
3.	CEVA	CENTEL OF VIRGINIA	7,722	105,952	7.29%
4	NBIN	Indiana Bell	38,462	529,798	7.26%
5.	NJNJ	Bell Atlantic	102,364	1,430,262	7.16%
6.	PAPA	Bell Atlantic	101,400	1,436,724	7.06%
7.	GTVA	GTVA+COVA	1,066	15,255	6.99%
8.	GCVA	GTVA+COVA	16,704	239,111	6.99%
9	COVA	GTVA+COVA	15,638	223,856	6.99%
0	MBMI	Michigan Bell	86,804	1,267,725	6.85%
1	CVVA	Bell Atlantic	61,907	905,423	6.84%
2	овон	Ohio Bell	68,621	1,017,857	6.74%
3.		ALIANT COMMUNICATIONS CO.	8,347	126,244	6.61%
7	CENC	Centel Telephone System	6,674	100,972	6.61%
5	CWWV	Bell Atlantic	19,242	291,839	6.59%
6	PRPR	Puerto Rico Telephone Company	25,016	539,548	6.42%
7.	PRCC	PRTC - CENTRAL	4,930	76,767	6.42%
		CAROLINA TEL. AND TELGPH. CO.	26,763	417,705	6.41%
8	UTNC	CENTEL OF FLORIDA	12,421	196,014	6 34%
0	GCIN	GTIN+COIN	25,488	406,522	6.27%
1.	GTIN	GTIN+COIN	20,398	325,340	6.27%
2	COIN	GTIN+COIN	5,090	81,182	6.27%
3.		BellSouth Telecommunications	36,645	585,240	6.26%
	SCLA	UTC OF FLORIDA	34,523	556,795	6.20%
4.	UTFL	GTE FLORIDA, INC.	54,211	874,553	6.20%
55.	GTFL	Nevada Bell	5,775	93,408	6 18%
6.	UTPA	UTC OF PENNSYLVANIA	7,923	129,517	6.12%
37.	GTOR	GTE Northwest Incorporated	12,169	204,365	5.95%
9.	CENV	Centel Telephone System	16,061	270,252	5.94%
40.	PTCA	PACIFIC BELL	238,645	4,038,964	5.91%
		GTE North Incorporated	14,361	243,799	5.89%
41.	GTMI	OTE FORM MISSIPPRES	14,507		
-	' SBFL -	1907	94,787	1,458,938	6.50%
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			Expense	Investment	Ratio
				**********	********
42.	CNTC	CBIN+CBKY+CBOH+CBTC	17,115	296,906	5.76%
43.	СВОН	CBIN+CBKY+CBOH+CBTC	13,772	238,920	5.76%
44.	CBKY	CBIN+CBKY+CBOH+CBTC	3,343	57,986	5.76%
45.	SCKY	BellSouth Telecommunications	19,866	345,725	5.75%
46.	CMMD	Bell Atlantic	60,789	1,058,122	5.74%
47.	SCTN	BellSouth Telecommunications	\$ 44,000	\$ 774,482	5.68%
48.	GTIA	GTIA+COIA+COSI	3,303	57,957	5.70%
49	COIA	GTIA+COIA+COSI	2,255	39,572	5.70%
50	GCIA	GTIA+COIA+COSI	7,636	134,005	5.70%
51.	cost	GTIA+COIA+COSI	2,079	36,476	5.70%
52	ATNC	Alltel Carolina - NC	4,221	74,182	5.69%
53.	TUWA	Tel Util of WA Inc	3,667	64,455	5.69%
54.	UTMN	UTC Minnesota	3,319	58,337	5.69%
55	ICOs	Independent companies	736,435	12,942,830	5.69%
56	CETX	CENTEL OF TEXAS	4,408	77,475	5.69%
57	CCPA	C-TEC Corporation - PA	5,664	99,536	5.69%
58	ATOH	Alltel Ohio Inc	2,957	51,967	5.69%
59.	ATAK	Anchorage Tel Util	3,727	65,494	5.69%
60.	FRMN	Frontier-MN	2,566	45,105	5.69%
61	NSNC	North State Tel Co	2,648	46,539	5.69%
62.	ROCA	Roseville Tel Co	2,451	43,080	5.69%
63.	SCTN	BellSouth Telecommunications	44,000	774,482	5.68%
64.	сомо	GTMO+COCM+COEM+COMO	7,161	126,912	5.64%
65	GCMO	GTMO+COCM+COEM+COMO	12,686	224,822	5.64%
66.	COCM	GTMO+COCM+COEM+COMO	1,667	29,542	5.64%
67	GTMO	GTMO+COCM+COEM+COMO	3,731	66,120	5.64%
68.	UTTX	UTC OF YEXAS, INC.	2,254	40,172	5.61%
69.	COAL	Contel of the South, Inc.	2,693	48,021	5.61%
70.	UTWA	UTOR+UTWA+UTNW	1,850	32,986	5.61%
71.	UTOR	UTOR+UTWA+UTNW	1,611	28,739	5.61%
72.	SUNW	UTOR+UTWA+UTNW	3,461	61,725	5.61%
73.	CCAR	COAR+COSA+COAT	2,485	44,396	5.60%
74	COSA	COAR+COSA+COAT	527	9,424	5.60%
75	GCAR	COAR+COSA+COAT	3,012	53,820	5.60%
76	GTTX	GTTX+COTX	46,017	823,164	5.59%
77	COTX	GTTX+COTX	6,725	120,290	3.39%
78.	GCTX	GTTX+COTX	52,742	943,454	5.59%
79.	GTOH	GTE North Incorporated	18,183	326,362	5.57%
80.	GTPA	GTPA+COPA+COQS	12,070	218,401	5.53%
81.	coos	GTPA+COPA+COQS	977	17,675	5.53%
82.	GCPA	GTPA+COPA+COQS	14,514	262,628	5.53%
83.	COPA	GTPA+COPA+COQS	1,467	26,552	5.53%
84.	SBGA	BellSouth Telecommunications	58,464	1,058,927	5.52%
85	GLIL	GTIL+GLIL+COIL	1,156	21,177	5.46%
86	COIL	GTIL+GLIL+COIL	5,112	93,629	5.46%
87.	GCIL	GTIL+GLIL+COIL	23,991	439,365	5.46%
88	GTIL	GTIL+GLIL+COIL	17,722	324,559	5.46%
89	GTID	GTE Northwest Incorporated	3,324	61,512	5.40%

			Expense	Investment	Ratio
90.	GTAL	GTE South Incorporated	4,228	79,449	5.32%
91.	MSWY	U S WEST Communications	3,333	62,740	5.31%
92.	GTAR	GTE Southwest Incorporated	2,258	43,214	5.23%
93.	UTTN	UTTN+UTVA+UTIM	5,420	103,734	5.22%
94.	UTVA	UTTN+UTVA+UTIM	2,365	45,267	5.22%
95.	SUIM	UTTN+UTVA+UTIM	7,785	149,001	5.22%
96.	GTHI	GTE Hawaiian Telephone Company	21,159	407,940	5.19%
97.	SBNC	BellSouth Telecommunications	41,836	812,741	5.15%
98.	GTWA	GTWA+COWA	19,298	387,896	4.98%
99.	COWA	GTWA+COWA	2,274	45,701	4.98%
100.	GCWA	GTWA+COWA	21,572	433,597	4.98%
101	SBSC	BellSouth Telecommunications	24,610	494,959	4.97%
102	ALGC	ALLTEL GEORGIA COMMUNICATION C	5,714	116,098	4.92%
103	SCAL	BellSouth Telecommunications	30,881	630,327	4.90%
104.	GCNC	GTNC+CONC	9,507	194,138	4.90%
105	GTNC	GTNC+CONC	5,775	117,919	4.90%
106	CONC	GTNC+CONC	3,732	76,219	4.90%
107.	CONM	GTNM+CONM	1,036	21,274	4.87%
108.	GCNM	GTNM+CONM	2,171	44,562	4.87%
109.	GTNM	GTNM+CONM	1,135	23,288	4.87%
110.	NYTC	NYNY+NYCT	194,770	4,028,701	4.83%
111.	GLMI	Contel of the South, Inc.	1,053	21,960	
112	GTOK	GTE Southwest Incorporated	2 :. 12	54,539	4.80%
113.	CDDC	Bell Atlantic	11,055	231,825	4.77%
114.	SCMS	BellSouth Teleconmunications	21,439	452,068	4.74%
115	GTNE	GTE Midwest Incorporated	1,434	30,300	4.73%
116	NWND	U S WEST Communications	3,765	79,910	4.71%
117	GCCA	GTCA+COCA	90,476	1,923,743	4.70%
118.	GTCA	GTCA+COCA	83,455	1,774,461	4.75%
119.	COCA	GTCA+COCA	7,021	1/9,282	4.70%
120	MSID	Boc	4,897	105,617	4.64%
121.	USID	PNID+MSID	5,026	109,744	4.58%
122	PNOR	U S WEST Communications	14,367	316,992	4.53%
123.	ALPA	ALLTEL Pennsylvania	4,167	93,889	4.44%
124.	RTNY	Rochester Telephone Corporatio	10,251	234,327	4.37%
125.	COAZ	GTE California Incorporated	175	4,089	4.28%
126.	GTSC	GTSC+COSC	4,283	101,118	4.24%
127.	COSC	GTSC+COSC	543	12,818	4.24%
128.	GCSC	GTSC+COSC	4,826	113,936	4.24%
129.	GCTM	GTMN+COMN+COTM	5,380	129,039	4.17%
130.	COMN	GTMN+COMN+COTM	5,234	125,542	4.17%
131	GTMN	GTMN+COMN+COTM	146	3,497	4.17%
132.	MSAZ	U S WEST Communications	25,245	605,998	4.17%
133	NWIA	U S WEST Communications	12,128	293,245	4.14%
134.	CONV	GTE California Incorporated	644	15,671	4.11%
135.	GNCA	GTE Northwest Incorporated	274	6,685	4.10%
136.	GTWI	GTE North Incorporated	8,977	219,629	4.09%
137.	PNWA	U S WEST Communications	25,617	629,882	4.07%

		79)	Expense	Investment	Ratio
				***********	*******
138.	GTKY	GTKY+COKY	9,524	236,116	4.03%
119.	COKY	GTKY+COKY	2,163	53,632	4.03%
140.	GCKY	GTKY+COKY	11,687	289,748	4.03%
141.	UTMO	UTC OF MISSOURI	3,357	83,302	4.03%
142.	MSUT	U S WEST Communications	10,723	271,712	3.95%
143.	GLIN	Contel of the South, Inc.	193	4,923	3.92%
144.	UTOH	UTC OF OHIO	10,696	275,220	3.89%
145.	NWSD	U S WEST Communications	3,487	90,405	3.86%
146.	MSMT	U S WEST Communications	5,294	137,406	3.85%
147.	NEMA	New England Telephone	57,170	1,485,614	3.85%
148	NWMN	U S WEST Communications	23,001	637,382	3.61%
149.	MSNM	U S WEST Communications	8,351	237,769	3.51%
150.	NERI	New England Telephone	7,154	206,725	1.46%
151.	ALWR	Western Reserve Tel	3,170	96,165	3.30%
152	MSCO	U S WEST Communications	21,255	646,577	3.29%
153	UTIN	UTC OF INDIANA, INC.	3,731	116,825	_ 3.19%
154.	PNID	Boc	129	4,127	3.13%
155	NWNE	U S WEST Communications	6,299	211,170	2.98%
156	NEME	New England Telephone	8,300	281,789	2.95%
157.	CTTR	CTRH+CTUP+CTWC+CTNY	4,049	144,998	2.79%
158.	GTMC	Micronesian Telecommunications	427	15,782	2.71%
159.	NEVT	New England Telephone	3,319	151,488	2.52%
160	NENH	New England Telephone	6,622	268,389	2.47%
	AGC TRUE 17855	MEGENERA <del>S</del> PROSES PROBLEMS			10/12/22/2011
161	Total		\$ 3,904,956	\$ 68,512,978	5.70%

#### 1996 Circuit Equipment - by Company (\$000s)

			Expense	Investment	Ratio
			************	***************************************	***************************************
1	SBFL*	BellSouth Telecommunications	44,597	2,272,447	1.96%
2	PRPR	Puerto Rico Telephone Company	15,313	254,771	6.01%
3	PRCC	PRTC - CENTRAL	3,018	50,207	6.01%
	LTNE	ALIANT COMMUNICATIONS CO.		47,740	4.59%
5	CEFL	CENTEL OF FLORIDA	4,790	104,348	4 59%
5	GTMC	Micronesian Telecommunications	134	3,153	4.25%
7	CNTC	CBIN+CBKY+CBOH+CBTC	10,574	267,418	3.95%
3	СВОН	CBIN+CBKY+CBOH+CBTC	8,509	215,191	3.95%
,	CBKY	CBIN+CBKY+CBOH+CBTC	2,065	52,227	3.95%
0	SWOK	Southwestern Bell Telephone Co	15,374	487,106	3.16%
1	PTNV	Nevada Bell	2,077	68,827	3 02%
2.	CEIL	CENTEL OF ILLINOIS	1,374	45,794	3.00%
3	UTPA	UTC OF PENNSYLVANIA	2,893	101,161	2.86%
4	NYTC	NYNY+NYCT	102,968	3,731,749	2.76%
5.	UTFL	UTC OF FLORIDA	11,114	411,790	2.70%
6	UTIN	UTC OF INDIANA, INC.	1,426	53,505	2.67%
7	NERI	New England Telephone	4,419	167,057	2.65%
8		Southern New England Telephone	22,097	844,039	2.62%
9	SNCT		1,872	72,615	2.58%
	UTTX	UTC OF TEXAS, INC.	979	38,110	2 57%
0	ALWR	Western Reserve Tel Southwestern Bell Telephone Co	9,366	372,916	2.51%
11	SWAR	Bell Atlantic		1,140,652	2.51%
12	CMMD		28,580	933,891	2.46%
13	SBNC	BellSouth Telecommunications	22,930	1,876,302	2.41%
14	NINI	Bell Atlantic	45,174		
5.	UTOH	UTC OF OHIO	3,529	146,634	2.41%
6	DSDE	Bell Atlantic	4,199	176,133	2.38%
27	LBIL	Illinois Bell	36,770	1,545,085	2.38%
28	UTMO	UTC OF MISSOURI	1,641	69,248	2.37%
9	NEMA	New England Telephone	36,560	1,547,919	2.36%
0.	MSAZ	U S WEST Communications	22,348	958,325	2 33%
1,	RTNY	Rochester Telephone Corporatio	2,168	93,281	2.32%
12.	SCLA	BellSouth Telecommunications	19,126	828,274	2.31%
33.	PTCA	PACIFIC BELL	101,039	4,385,338	2.30%
34.	SBGA	BellSouth Telecommunications	39,473	1,722,696	2.29%
35.	SWTX	Southwestern Bell Telephone Co	74,971	3,352,612	2.24%
36.	UTNI	UTC OF NEW JERSEY, INC.	1,016	45,548	2.23%
37.	PNOR	U S WEST Communications	10,309	462,577	2.23%
38.	WTWI	Wisconsin Bell	10,926	490,310	2.23%
39.	NENH	New England Telephone	6,646	298,457	2.23%
40	SWMO	Southwestern Bell Telephone Co	19,641	897,016	2.12%
41	ALPA	ALLTEL Pennsylvania	1,261	57,989	2.17%
_				(2***) (201 (104 (201 A+1))	N George
	* SBFL -	1997	46,898	2,484,330	1.89%
					Ex (CCC)

MSMT				Expense	Investment	Ratio
UTVA	42	MSMT	U S WEST Communications		129,017	2.16%
SUNW	43	UTWA	UTOR+UTWA+UTNW			2.12%
UTOR	44	SUNW	UTOR+UTWA+UTNW			
14	45	UTOR		412		
1,770	46					
48. MSWY         U S WEST Communications         2,578         122,631         2.10%           49 PAPA         Bell Atlantic         39,213         1,872,872         2.09%           50 SWKS         Southwestern Bell Telephone Co         9,712         466,519         2.08%           51 NBIN         Indiana Bell         11,396         552,810         2.06%           52 NWSD         U S WEST Communications         1,986         96,620         2.06%           53 CVVA         Bell Atlantic         27,073         1,319,060         2.05%           54 NWNE         U S WEST Communications         5,503         269,488         2.04%           55 GNCA         GCTEL OF VIRGINIA         1,547         77,003         2.01%           57 CENC         Centel Telephone System         1,243         62,003         2.00%           58 SCAL         BellSouth Telecommunications         21,588         1,087,190         1.99%           60 SCKY         BellSouth Telecommunications         20,522         \$1,070,351         1.99%           61 SCTN         Bell South Telecommunications         \$1,027         \$70,642         1.99%           63 SBSC         BellSouth Telecommunications         11,027         \$70,642         1.99%	1112			1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		
PAPA						
50         SWKS         Southwestern Bell Telephone Co         9,712         466,519         2.08%           51         NBIN         Indiana Bell         11,396         552,810         2.06%           52         NWSD         U S WEST Communications         1,986         96,620         2.06%           53         CVVA         Bell Atlantic         27,073         1,319,060         2.05%           54         NWNE         U S WEST Communications         5,503         269,488         2.04%           55         GNCA         GTE Northwest Incorporated         114         5,606         2.01%           56         CEVA         CENTEL OF VIRGINIA         1,547         77,008         2.01%           57         CENC         Centel Telephone System         1,243         62,003         2.00%           58         SCAL         BellSouth Telecommunications         21,588         1,087,190         1.99%           60         SCKY         BellSouth Telecommunications         8, 33         452,172         1.97%           61         SCTN         BellSouth Telecommunications         11,027         570,642         1.93%           62         CDDC         Bell Atlantic         5,308         27,206						
NBIN						
52         NWSD         U S WEST Communications         1,986         96,620         2.06%           53         CVVA         Bell Atlantic         27,073         1,319,060         2.05%           54         NWNE         U S WEST Communications         5,503         269,488         2.04%           55         GNCA         GTE Northwest Incorporated         114         5,666         2.01%           56         CEVA         CENTEL OF VIRGINIA         1,547         77,008         2.01%           57         CENC         Centel Telephone System         1,243         62,003         2.00%           57         CENC         Centel Telecommunications         14,822         742,314         2.00%           58         SCAL         BellSouth Telecommunications         21,688         1,087,190         1.99%           60         SCKY         BellSouth Telecommunications         20,522         \$1,070,351         1.92%           61         SCTN         BellSouth Telecommunications         11,027         570,642         1.93%           63         SBSC         BellSouth Telecommunications         11,027         570,642         1.93%           64         SCTN         BellSouth Telecommunications         10,027	7.7				[1000mg7.85748.85]	
STA   Bell Atlantic   27,073   1,319,060   2.05%   NWNE   U S WEST Communications   5,503   269,488   2.04%   2.04%   2.04%   2.01%   2.01%   2.01%   2.01%   2.01%   2.01%   2.01%   2.01%   2.01%   2.01%   2.01%   2.01%   2.01%   2.01%   2.01%   2.01%   2.01%   2.01%   2.00%   2.01%   2.01%   2.01%   2.00%   2.01%   2.00%				114.00		100 T T T T T T T T T T T T T T T T T T
54         NWNE         U S WEST Communications         5,503         269,488         2,04%           55         GNCA         GTE Northwest Incorporated         114         5,666         2,01%           56         CEVA         CENTEL OF VIRGINIA         1,547         77,008         2,01%           57         CENC         Centel Telephone System         1,243         62,003         2,00%           58         SCAL         BellSouth Telecommunications         14,822         742,314         2,00%           59         MSCO         U S WEST Communications         21,688         1,087,190         1,97%           60         SCKY         BellSouth Telecommunications         21,688         1,087,170         157           61         SCTN         BellSouth Telecommunications         11,027         570,642         1,93%           62         CDDC         Bell Atlantic         5,088         22,222         1,070,351         1,92%           63         SBSC         BellSouth Telecommunications         20,522         1,070,351         1,92%           64         SCTN         BellSouth Telecommunications         6,928         370,822         1,87%           65         MBMI         Michigan Bell         30,99						
STATE	7.000					
CEVA   CENTEL OF VIRGINIA   1,547   77,008   2.01%						
57         CENC         Centel Telephone System         1,243         62,003         2,00%           58         SCAL         BellSouth Telecommunications         14,822         742,314         2,00%           59         MSCO         U S WEST Communications         21,688         1,087,190         1,99%           60         SCKY         BellSouth Telecommunications         8, 33         452,172         1,97%           61         SCTN         BellSouth Telecommunications         5,308         27,2026         1,95%           62         CDDC         Bell Atlantic         5,308         27,2026         1,93%           63         SBSC         BellSouth Telecommunications         20,522         1,070,351         1,92%           64         SCTN         BellSouth Telecommunications         20,522         1,070,351         1,93%           64         SCTN         Bell Atlantic         5,471         303,432         1,80%           65         MBMI         Michigan Bell         30,994         1,630,892         1,90%           66         MSUT         U S WEST Communications         10,027         565,325         1,87%           67         CWW         Bell Atlantic         5,471         303,432						
58         SCAL         BellSouth Telecommunications         14,822         742,314         2.00%           59         MSCO         U S WEST Communications         21,688         1,087,190         1.99%           60         SCKY         BellSouth Telecommunications         8,73         452,172         1.97%           61         SCTN         BellSouth Telecommunications         5 20,522         \$1,070,351         1.92%           62         CDDC         Bell Atlantic         5,308         272,026         1.95%           63         SBSC         BellSouth Telecommunications         20,522         1,070,351         1.92%           64         SCTN         BellSouth Telecommunications         20,522         1,070,351         1.92%           65         MBMI         Michigan Bell         30,994         1,630,892         1.90%           66         MSUT         U.S.WEST Communications         6,928         370,822         1.87%           67         CWWV         Bell Atlantic         5,471         303,432         1.80%           68         SCMS         BellSouth Telecommunications         10,027         565,325         1.77%           68         PNWA         U.S.WEST Communications         5,457						
59         MSCO         U S WEST Communications         21,688         1,087,190         1,99%           60         SCKY         BellSouth Telecommunications         8, 73         452,172         1,97%           61         SCTN         BellSouth Telecommunications         5 20,522         \$ 1,070,351         1,92%           62         CDDC         Bell Atlantic         5,308         27,2026         1,93%           63         SBSC         BellSouth Telecommunications         11,027         570,642         1,93%           64         SCTN         BellSouth Telecommunications         20,522         1,070,351         1,92%           65         MBMI         Michigan Bell         30,994         1,630,892         1,90%           66         MSUT         U S WEST Communications         6,928         370,822         1,87%           67         CWWV         Bell Atlantic         5,471         303,432         1,80%           68         SCMS         BellSouth Telecommunications         10,027         565,325         1,77%           69         PNWA         U S WEST Communications         16,699         960,679         1,74%           70         MSNM         U S WEST Communications         5,457						
60         SCKY         BellSouth Telecommunications         8, 33         452,172         1,97%           61         SCTN         Bell Atlantic         5,308         272,026         1,95%           62         CDDC         Bell Atlantic         5,308         272,026         1,95%           63         SBSC         BellSouth Telecommunications         11,027         570,642         1,93%           64         SCTN         BellSouth Telecommunications         20,522         1,070,351         1,92%           65         MBMI         Michigan Bell         30,994         1,630,892         1,90%           66         MSUT         U.S. WEST Communications         6,928         370,822         1,87%           67         CWWV         Bell Atlantic         5,471         303,432         1,80%           68         SCMS         BellSouth Telecommunications         10,027         565,325         1,77%           68         SCMS         Bell South Telecommunications         10,027         565,325         1,77%           68         SCMS         Bell South Telecommunications         10,027         565,325         1,77%           68         SCMS         Bell South Telecommunications         16,699         960,						
61         SCTN         BellSouth Telecommunications         \$ 20,522         \$ 1,070,351         1.92%           62         CDDC         Bell Atlantic         5,308         2.72,026         1.95%           63         SBSC         BellSouth Telecommunications         11,027         570,642         1.93%           64         SCTN         BellSouth Telecommunications         20,522         1,070,351         1.92%           65         MBMI         Michigan Bell         30,994         1,630,892         1.90%           66         MSUT         U S WEST Communications         6,928         370,822         1.87%           67         CWWV         Bell Atlantic         5,471         303,432         1.80%           68         SCMS         BellSouth Telecommunications         10,027         565,325         1.77%           69         PNWA         U S WEST Communications         16,699         960,679         1.74%           70         MSNM         U S WEST Communications         5,457         324,331         1.68%           71         NEME         New England Telephone         4,684         278,676         1.68%           72         CTTR         CTRH+CTUP+CTWC+CTNY         979         59,112					5 (10) (50) (50) (50)	
62         CDDC         Bell Atlantic         5,308         272,026         1,95%           63         SBSC         BellSouth Telecommunications         11,027         570,642         1,93%           64         SCTN         BellSouth Telecommunications         20,522         1,070,351         1,92%           65         MBMI         Michigan Bell         30,994         1,630,892         1,90%           66         MSUT         U S WEST Communications         6,928         370,822         1,87%           67         CWVV         Bell Atlantic         5,471         303,432         1,80%           68         SCMS         BellSouth Telecommunications         10,027         565,325         1,77%           69         PNWA         U S WEST Communications         16,699         960,679         1,74%           70         MSNM         U S WEST Communications         16,699         960,679         1,74%           71         NEME         New England Telephone         4,684         278,676         1,68%           72         CTR         CTRH-CTUP+CTWC+CTNY         979         59,112         1,66%           73         CCPA         C-TEC Corporation - PA         1,115         68,576         1,63%<						
63         SBSC         BellSouth Telecommunications         11,027         570,642         1.93%           64         SCTN         BellSouth Telecommunications         20,522         1,070,351         1.92%           65         MBMI         Michigan Bell         30,994         1,630,892         1.90%           66         MSUT         U S WEST Communications         6,928         370,822         1.87%           67         CWVV         Bell Atlantic         5,471         303,432         1.80%           68         SCMS         BellSouth Telecommunications         10,027         565,325         1.77%           69         PNWA         U S WEST Communications         16,699         960,679         1.74%           70         MSNM         U S WEST Communications         5,457         324,331         1.68%           71         NEME         New England Telephone         4,684         278,676         1.68%           72         CTTR         CTRH+CTUP+CTWC+CTNY         979         59,112         1.66%           72         CTTR         CTRH+CTUP+CTWC+CTNY         979         59,112         1.66%           73         CCPA         C-TEC Corporation - PA         1,115         66,576         1.6	100					
64         SCTN         BellSouth Telecommunications         20,522         1,070,351         1,92%           65         MBMI         Michigan Bell         30,994         1,630,892         1,90%           66         MSUT         U S WEST Communications         6,928         370,822         1,87%           67         CWWV         Bell Atlantic         5,471         303,432         1,80%           68         SCMS         BellSouth Telecommunications         10,027         565,325         1,77%           68         SCMS         BellSouth Telecommunications         10,027         565,325         1,77%           69         PNWA         U S WEST Communications         16,699         960,679         1,74%           70         MSNM         U S WEST Communications         5,457         324,331         1,68%           71         NEME         New England Telephone         4,684         278,676         1,68%           72         CTTR         CTRH+CTUP+CTWC+CTNY         979         59,112         1,66%           73         CCPA         C-TEC Corporation - PA         1,115         68,576         1,63%           74         UTMN         UTC Minnesota         654         40,191         1,63% <td>5 7 7 7</td> <td></td> <td></td> <td></td> <td></td> <td></td>	5 7 7 7					
65         MBMI         Michigan Bell         30,994         1,630,892         1,90%           66         MSUT         U S WEST Communications         6,928         370,822         1,87%           67         CWWV         Bell Atlantic         5,471         303,432         1,80%           68         SCMS         BellSouth Telecommunications         10,027         565,325         1,77%           69         PNWA         U S WEST Communications         16,699         960,679         1,74%           70         MSNM         U S WEST Communications         5,457         324,331         1,68%           71         NEME         New England Telephone         4,684         278,676         1,68%           72         CTR         CTRH+CTUP+CTWC+CTNY         979         59,112         1,66%           72         CTR         CTRH+CTUP+CTWC+CTNY         979         59,112         1,66%           73         CCPA         C-TEC Corporation - PA         1,115         68,576         1,63%           74         UTMN         UTC Minnesota         654         40,191         1,63%           75         ATNC         Alltei Carolina - NC         831         51,108         1,63%						
66         MSUT         U S WEST Communications         6,928         370,822         1.87%           67         CWWV         Bell Atlantic         5,471         303,432         1.80%           68         SCMS         BellSouth Telecommunications         10,027         565,325         1.77%           69         PNWA         U S WEST Communications         16,699         960,679         1.74%           70         MSNM         U S WEST Communications         5,457         324,331         1.68%           71         NEME         New England Telephone         4,684         278,676         1.68%           72         CTR         CTRH+CTUP+CTWC+CTNY         979         59,112         1.66%           72         CTR         CTRH+CTUP+CTWC+CTNY         979         59,112         1.66%           74         UTMN         UTC Minnesota         654         40,191         1.63%           74         UTMN         UTC Minnesota         654         40,191         1.63%           75         ATNC         Alltei Carolina - NC         831         51,108         1.63%           75         ICOs         Independent companies         145,022         8,917,032         1.63% <t< td=""><td></td><td>0.000</td><td></td><td></td><td></td><td></td></t<>		0.000				
67         CWWV         Bell Atlantic         5,471         303,432         1.80%           68         SCMS         BellSouth Telecommunications         10,027         565,325         1.77%           69         PNWA         U S WEST Communications         16,699         960,679         1.74%           70         MSNM         U S WEST Communications         5,457         324,331         1.68%           71         NEME         New England Telephone         4,684         278,676         1.68%           72         CTTR         CTRH+CTUP+CTWC+CTNY         979         59,112         1.66%           72         CTR         CTRH+CTUP+CTWC+CTNY         979         59,112         1.66%           73         CCPA         C-TEC Corporation - PA         1.115         68,576         1.63%           74         UTMN         UTC Minnesota         654         40,191         1.63%           75         ATNC         Alltel Carolina - NC         831         51,108         1.63%           75         ATNC         Alltel Carolina - NC         831         51,108         1.63%           76         TUWA         Tel Util of WA Inc         722         44,407         1.63%           78						
68         SCMS         BellSouth Telecommunications         10,027         565,325         1,77%           69         PNWA         U S WEST Communications         16,699         960,679         1,74%           70         MSNM         U S WEST Communications         5,457         324,331         1,68%           71         NEME         New England Telephone         4,684         278,676         1,68%           72         CTTR         CTRH+CTUP+CTWC+CTNY         979         59,112         1,66%           73         CCPA         C-TEC Corporation - PA         1,115         68,576         1,63%           74         UTMN         UTC Minnesota         654         40,191         1,63%           75         ATNC         Alltel Carolina - NC         831         51,108         1,63%           76         TUWA         Tel Util of WA Inc         722         44,407         1,63%           77         ICOs         Independent companies         145,022         8,917,032         1,63%           78         ROCA         Roseville Tel Co         483         29,680         1,63%           79         CETX         CENTEL OF TEXAS         868         53,377         1,63%           <					DOM: 12.14 Printing in	
69         PNWA         U S WEST Communications         16,699         960,679         1.74%           70         MSNM         U S WEST Communications         5,457         324,331         1.68%           71         NEME         New England Telephone         4,684         278,676         1.68%           72         CTR         CTRH+CTUP+CTWC+CTNY         979         59,112         1.66%           73         CCPA         C-TEC Corporation - PA         1,115         68,576         1.63%           74         UTMN         UTC Minnesota         654         40,191         1.63%           75         ATNC         Alltel Carolina - NC         831         51,108         1.63%           76         TUWA         Tel Util of WA Inc         722         44,407         1.63%           76         TUWA         Tel Util of WA Inc         722         44,407         1.63%           78         ROCA         Roseville Tel Co         483         29,680         1.63%           79         CETX         CENTEL OF TEXAS         868         53,377         1.63%           80         ATOH         Allte: Ohio Inc         582         33,803         1.63%           81         ATAK<	1000					
70         MSNM         U S WEST Communications         5,457         324,331         1.68%           71         NEME         New England Telephone         4,684         278,676         1.68%           72         CTTR         CTRH+CTUP+CTWC+CTNY         979         59,112         1.66%           73         CCPA         C-TEC Corporation - PA         1.115         68,576         1.63%           74         UTMN         UTC Minnesota         654         40,191         1.63%           75         ATNC         Alltel Carolina - NC         831         51,108         1.63%           76         TUWA         Tel Util of WA Inc         722         44,407         1.63%           76         TUWA         Tel Util of WA Inc         722         44,407         1.63%           77         ICOs         Independent companies         145,022         8,917,032         1.63%           78         ROCA         Roseville Tel Co         483         29,680         1.63%           79         CETX         CENTEL OF TEXAS         868         53,377         1.63%           80         ATOH         Alltel Ohio Inc         582         35,803         1.63%           81         ATA	2000					
71         NEME         New England Telephone         4,684         278,676         1,68%           72         CTTR         CTRH+CTUP+CTWC+CTNY         979         59,112         1,66%           73         CCPA         C-TEC Corporation - PA         1,115         68,576         1,63%           74         UTMN         UTC Minnesota         654         40,191         1,63%           75         ATNC         Alttel Carolina - NC         831         51,108         1,63%           76         TUWA         Tel Util of WA Inc         722         44,407         1,63%           76         TUWA         Tel Util of WA Inc         722         44,407         1,63%           77         ICOs         Independent companies         145,022         8,917,032         1,63%           78         ROCA         Roseville Tel Co         483         29,680         1,63%           79         CETX         CENTEL OF TEXAS         868         53,377         1,63%           80         ATOH         Allte: Ohio Inc         582         35,803         1,63%           81         ATAK         Anchorage Tel Util         734         45,122         1,63%           82         FRMN	1000					
72         CTTR         CTRH+CTUP+CTWC+CTNY         979         59,112         1.66%           73         CCPA         C-TEC Corporation - PA         1.115         68,576         1.63%           74         UTMN         UTC Minnesota         654         40,191         1.63%           75         ATNC         Alttel Carolina - NC         831         51,108         1.63%           76         TUWA         Tel Util of WA Inc         722         44,407         1.63%           76         TUWA         Tel Util of WA Inc         722         44,407         1.63%           77         ICOs         Independent companies         145,022         8,917,032         1.63%           78         ROCA         Roseville Tel Co         483         29,680         1.63%           79         CETX         CENTEL OF TEXAS         868         53,377         1.63%           80         ATOH         Allte: Ohio Inc         582         35,803         1.63%           81         ATAK         Anchorage Tel Util         734         45,122         1.63%           82         FRMN         Frontier-MN         505         31,075         1.63%           83         NSNC         No			그는 그렇게 된 이번 그가 되었다면서 바람이 되었다. 그는 사람은 얼마나 없는 것이 없는 것이 없는 것이 없다.	10, 37, 10, 10, 10, 10, 10		
CCPA C-TEC Corporation - PA 1,115 68,576 1.63%  THE UTMN UTC Minnesota 654 40,191 1.63%  TO ATNC Alltel Carolina - NC 831 51,108 1.63%  TO TUWA Tel Util of WA Inc 722 44,407 1.63%  TO ICOS Independent companies 145,022 8,917,032 1.63%  ROCA Roseville Tel CO 483 29,680 1.63%  CETX CENTEL OF TEXAS 868 53,377 1.63%  ATOH Allte: Ohio Inc 582 35,803 1.63%  ATOH Anchorage Tel Util 734 45,122 1.63%  FRMN Frontier-MN 505 31,075 1.63%  NSNC North State Tel Co 521 32,063 1.63%  NEVT New England Telephone 2,345 144,352 1.62%  TO GTH GTE Hawaiian Telephone Company 4,965 305,936 1.62%  TO GTHI GTE Hawaiian Telephone Company 4,965 305,936 1.62%  TO GOODH Ohio Bell 19,079 1,192,494 1.60%  TO WIA U S WEST Communications 5,580 350,201 1.59%  MSID Boc 2,662 168,326 1.58%  GLIN Contel of the South, Inc. 34 2,189 1.55%				10.000		
74         UTMN         UTC Minnesota         654         40,191         1,63%           75         ATNC         Alltel Carolina - NC         831         51,108         1,63%           76         TUWA         Tel Util of WA Inc         722         44,407         1,63%           77         ICOs         Independent companies         145,022         8,917,032         1,63%           78         ROCA         Roseville Tel Co         483         29,680         1,63%           79         CETX         CENTEL OF TEXAS         868         53,377         1,63%           80         ATOH         Allte: Ohio Inc         582         35,803         1,63%           81         ATAK         Anchorage Tel Util         734         45,122         1,63%           82         FRMN         Frontier-MN         505         31,075         1,63%           83         NSNC         North State Tel Co         521         32,063         1,63%           84         NEVT         New England Telephone         2,345         144,352         1,62%           85         GTHI         GTE Hawaiian Telephone Company         4,965         305,936         1,62%           86         OBOH			(P. ) 프로젝트 (STOTALE) (STOTALE) (STOTALE) (STOTALE) (STOTALE) (STOTALE)			
75         ATNC         Alltel Carolina - NC         831         51,108         1 63%           76         TUWA         Tel Util of WA Inc         722         44,407         1.63%           77         ICOs         Independent companies         145,022         8,917,032         1.63%           78         ROCA         Roseville Tel Co         483         29,680         1.63%           79         CETX         CENTEL OF TEXAS         868         53,377         1.63%           80         ATOH         Allte: Ohio Inc         582         35,803         1.63%           81         ATAK         Anchorage Tel Util         734         45,122         1.63%           82         FRMN         Frontier-MN         505         31,075         1.63%           83         NSNC         North State Tel Co         521         32,063         1.63%           84         NEVT         New England Telephone         2,345         144,352         1.62%           85         GTHI         GTE Hawaiian Telephone Company         4,965         305,936         1.62%           86         OBOH         Ohio Bell         19,079         1,192,494         1.60%           87         NWIA <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>						
76         TUWA         Tel Util of WA Inc         722         44,407         1.63%           77         ICOs         Independent companies         145,022         8,917,032         1.63%           78         ROCA         Roseville Tel Co         483         29,680         1.63%           79         CETX         CENTEL OF TEXAS         868         53,377         1.63%           80         ATOH         Allte: Ohio Inc         582         35,803         1.63%           81         ATAK         Anchorage Tel Util         734         45,122         1.63%           82         FRMN         Frontier-MN         505         31,075         1.63%           83         NSNC         North State Tel Co         521         32,063         1.63%           84         NEVT         New England Telephone         2,345         144,352         1.62%           85         GTHI         GTE Hawaiian Telephone Company         4,965         305,936         1.62%           86         OBOH         Ohio Bell         19,079         1,192,494         1.60%           87         NWIA         U S WEST Communications         5,580         350,201         1.59%           88         MS						
77         ICOs         Independent companies         145,022         8,917,032         1.63%           78         ROCA         Roseville Tel Co         483         29,680         1.63%           79         CETX         CENTEL OF TEXAS         868         53,377         1.63%           80         ATOH         Allte: Ohio Inc         582         35,803         1.63%           81         ATAK         Anchorage Tel Util         734         45,122         1.63%           82         FRMN         Frontier-MN         505         31,075         1.63%           83         NSNC         North State Tel Co         521         32,063         1.63%           84         NEVT         New England Telephone         2,345         144,352         1.62%           85         GTHI         GTE Hawaiian Telephone Company         4,965         305,936         1.62%           86         OBOH         Ohio Bell         19,079         1,192,494         1.60%           87         NWIA         U S WEST Communications         5,580         350,201         1.59%           88         MSID         Boc         2,662         168,326         1.58%           89         GLIN						
78         ROCA         Roseville Tel Co         483         29,680         1,63%           79         CETX         CENTEL OF TEXAS         868         53,377         1,63%           80         ATOH         Allte: Ohio Inc         582         35,803         1,63%           81         ATAK         Anchorage Tel Util         734         45,122         1,63%           82         FRMN         Frontier-MN         505         31,075         1,63%           83         NSNC         North State Tel Co         521         32,063         1,63%           84         NEVT         New England Telephone         2,345         144,352         1,62%           85         GTHI         GTE Hawaiian Telephone Company         4,965         305,936         1,62%           86         OBOH         Ohio Bell         19,079         1,192,494         1,60%           87         NWIA         U S WEST Communications         5,580         350,201         1,59%           88         MSID         Boc         2,662         168,326         1,58%           89         GLIN         Contel of the South, Inc.         34         2,189         1,55%	1000					
79         CETX         CENTEL OF TEXAS         868         53,377         1.63%           50         ATOH         Allte: Ohio Inc         582         35,803         1.63%           81         ATAK         Anchorage Tel Util         734         45,122         1.63%           82         FRMN         Frontier-MN         505         31,075         1.63%           83         NSNC         North State Tel Co         521         32,063         1.63%           84         NEVT         New England Telephone         2,345         144,352         1.62%           85         GTHI         GTE Hawaiian Telephone Company         4,965         305,936         1.62%           86         OBOH         Ohio Bell         19,079         1,192,494         1.60%           87         NWIA         U S WEST Communications         5,580         350,201         1.59%           88         MSID         Boc         2,662         168,326         1.58%           89         GLIN         Contel of the South, Inc.         34         2,189         1.55%						
30         ATOH         Allte: Ohio Inc         582         35,803         1 63%           81         ATAK         Anchorage Tel Util         734         45,122         1.63%           82         FRMN         Frontier-MN         505         31,075         1.63%           83         NSNC         North State Tel Co         521         32,063         1.63%           84         NEVT         New England Telephone         2,345         144,352         1.62%           85         GTHI         GTE Hawaiian Telephone Company         4,965         305,936         1.62%           86         OBOH         Ohio Bell         19,079         1,192,494         1.60%           87         NWIA         U S WEST Communications         5,580         350,201         1.59%           88         MSID         Boc         2,662         168,326         1.58%           89         GLIN         Contel of the South, Inc.         34         2,189         1.55%						
81         ATAK         Anchorage Tel Util         734         45,122         1.63%           82         FRMN         Frontier-MN         505         31,075         1.63%           83         NSNC         North State Tel Co         521         32,063         1.63%           84         NEVT         New England Telephone         2,345         144,352         1.62%           85         GTHI         GTE Hawaiian Telephone Company         4,965         305,936         1.62%           86         OBOH         Ohio Bell         19,079         1,192,494         1.60%           87         NWIA         U S WEST Communications         5,580         350,201         1.59%           88         MSID         Boc         2,662         168,326         1.58%           89         GLIN         Contel of the South, Inc.         34         2,189         1.55%	17		그는 이 이 집 이 아마 아래요? 그 병원으로 되었다면 중요하다면 없다.			
82         FRMN         Frontier-MN         505         31,075         1 63%           83         NSNC         North State Tel Co         521         32,063         1.63%           84         NEVT         New England Telephone         2,345         144,352         1.62%           85         GTHI         GTE Hawaiian Telephone Company         4,965         305,936         1.62%           86         OBOH         Ohio Bell         19,079         1,192,494         1.60%           87         NWIA         U S WEST Communications         5,580         350,201         1.59%           88         MSID         Boc         2,662         168,326         1.58%           89         GLIN         Contel of the South, Inc.         34         2,189         1.55%						
83         NSNC         North State Tel Co         521         32,063         1.63%           84         NEVT         New England Telephone         2,345         144,352         1.62%           85         GTHI         GTE Hawaiian Telephone Company         4,965         305,936         1.62%           86         OBOH         Ohio Bell         19,079         1,192,494         1.60%           87         NWIA         U S WEST Communications         5,580         350,201         1.59%           88         MSID         Boc         2,662         168,326         1.58%           89         GLIN         Contel of the South, Inc.         34         2,189         1.55%			The first of the control of the cont			
84         NEVT         New England Telephone         2,345         144,352         1.62%           85         GTHI         GTE Hawaiian Telephone Company         4,965         305,936         1.62%           86         OBOH         Ohio Bell         19,079         1,192,494         1.60%           87         NWIA         U S WEST Communications         5,580         350,201         1.59%           88         MSID         Boc         2,662         168,326         1.58%           89         GLIN         Contel of the South, Inc.         34         2,189         1.55%						
85         GTHI         GTE Hawaiian Telephone Company         4,965         305,936         1,62%           86         OBOH         Ohio Bell         19,079         1,192,494         1,60%           87         NWIA         U S WEST Communications         5,580         350,201         1,59%           88         MSID         Boc         2,662         168,326         1,58%           89         GLIN         Contel of the South, Inc.         34         2,189         1,55%						
86         OBOH         Ohio Bell         19,079         1,192,494         1.60%           87         NWIA         U S WEST Communications         5,580         350,201         1.59%           88         MSID         Boc         2,662         168,326         1.58%           89         GLIN         Contel of the South, Inc.         34         2,189         1.55%						
87         NWIA         U S WEST Communications         5,580         350,201         1.59%           88         MSID         Boc         2,662         168,326         1.58%           89         GLIN         Contel of the South, Inc.         34         2.189         1.55%						
88 MSID Boc 2,662 168,326 1.58% 89 GLIN Contel of the South, Inc. 34 2,189 1.55%						
89 GLIN Contel of the South, Inc. 34 2.189 1.55%						
And American Superfectives and Market		USID				1.55%

			Expense	Investment	Ratio
01	CENT!	Control Telephone Control	1.622	102 523	
91.	CENV	Centel Telephone System GTMN+COMN+COTM	928	63,770	1.54%
92.	COMN			1,776	1.46%
93.	GTMN	GTMN+COMN+COTM	26		1.46%
94	GCTM	GTMN+COMN+COTM	954	65,546	1.46%
95	GCIN	GTIN+COIN	3,892	268,582	1.45%
96	GTIN	GTIN+COIN	3,115	214,946	1.45%
97	COIN	GTIN+COIN	777	53,636	1.45%
98	UTNC	CAROLINA TEL. AND TELGPH. CO.		327,517	1.44%
99	GTPA	GTPA+COPA+COQS	1.739	125,922	1.38%
100.	COPA	GTPA+COPA+COQS	211	15,309	1.38%
101	coqs	GTPA+COPA+COQS	141	10,191	1.38%
102.		GTPA+COPA+COQS	2,091	151,421	1.38%
103.	UTTN	UTTN+UTVA+UTIM	800	60,398	1.32%
104.	SUIM	UTTN+UTVA+UTIM	1.149	86,754	1.32%
105	UTVA	UTTN+UTVA+UTIM	349	26,356	1.32%
106	ALGC	ALLTEL GEORGIA COMMUNICATIO		133,831	1.27%
107	COAL	Contel of the South, Inc.	340	29,221	1.16%
108.	GCAR	COAR+COSA+COAT	357	30,706	1.16%
109.	COAR	COAR+COSA+COAT	294	25,329	1.16%
110.	COSA	COAR+COSA+COAT	63	5,377	1.16%
111	GTAL	GTE South Incorporated	648	55,916	1.16%
112	GTWA	GTWA+COWA	3,065	264,941	1.16%
113	COWA	GTWA+COWA	36	31,215	1.16%
114	GCWA	GTWA+COWA	3,426	296,156	1.16%
115	COMO	GTMO+COCM+COEM+COMO	721	63,090	1 14%
116	GCMO	GTMO+COCM+COEM+COMO	1,278	111,762	1.14%
117	COCM	GTMO+COCM+COEM+COMO	168	14,686	1.14%
118	GTMO	GTMO+COCM+COEM+COMO	376	32,869	1.14%
119	GCIA	GTIA+COIA+COSI	940	83,604	1.12%
120	COSI	GTIA+COIA+COSI	256	22,757	1.12%
121	GTIA	GTIA+COIA+COSI	407	36,159	1.12%
122	COIA	GTIA+COIA+COSI	278	24,688	1.12%
123	GTOR	GTE Northwest Incorporated	1,466	132,282	1.11%
124	PNID	Boc	119	11,332	1.05%
125	GTFL	GTE FLORIDA, INC.	5,222	510,908	1.02%
126.	GLIL	GTIL+GLIL+COIL	118	11,601	1.02%
127.	GCIL	GTIL+GLIL+COIL	2,455	240,678	1.02%
128.	GTIL	GTIL+GLIL+COIL	1,814	177,789	1.02%
129	COIL	GTIL+GLIL+COIL	523	51,288	1.02%
130	CONV	GTE California Incorporated	82	8,048	1.02%
131	GLMI	Contel of the South, Inc.	130	13,270	0.98%
132		GTNM+CONM	108	11,173	0.97%
133		GTNM+CONM	99	10,207	0.97%
134	GCNM	GTNM+CONM	207	21,380	0.97%
135	GTOH	GTE North Incorporated	2,395	252,265	0.95%
136		GTTX+COTX	4,845	512,978	0.94%
137	COTX	GTTX+COTX	708	74,962	0.94%

			Expense	Investment	Ratio
				***************************************	
138.	GCTX	GTTX+COTX	5,553	587,940	0.94%
139.	GTWI	GTE North Incorporated	1,488	167,757	0.89%
140	GTSC	GTSC+COSC	402	46,470	0.87%
141.	COSC	GTSC+COSC	51	5,891	0.87%
142.	GCSC	GTSC+COSC	453	52,360	0.87%
143.	GTOK	GTE Southwest Incorporated	247	29,257	0.84%
144.	GTKY	GTKY+COKY	1,218	150,937	0.81%
145.	COKY	GTKY+COKY	277	34,284	0.81%
146.	GCKY	GTKY+COKY	1,495	185,221	0.81%
147	GTID	GTE Northwest Incorporated	458	57,204	0.80%
148	GTMI	GTE North Incorporated	1,943	250,715	0.77%
149.	GTNE	GTE Midwest Incorporated	136	18,257	0.74%
150.	COAZ	GTE California Incorporated	19	2,624	0.725
151.	GTAR	GTE Southwest Incorporated	221	30,598	0.72%
152.	GTNC	GTNC+CONC	523	77,858	0.67%
153.	GCNC	GTNC+CONC	861	128,182	0.67%
154	CONC	GTNC+CONC	338	50,324	0.67%
155.	GTVA	GTVA+COVA	61	9,868	0.62%
156.	GCVA	GTVA+COVA	963	154,672	0.62%
157.	COVA	GTVA+COVA	902	144,804	0.62%
158	GTCA	GTCA+COCA	5,581	1,173,127	0.48%
159.	GCCA	GTCA+COCA	6.051	1,271,820	0.48%
160	COCA	GTCA+COCA	470	98,693	0.48%
			*******		
161	Total		\$ 1,316,718	\$ 66,497,141	1.58%

Exhibit\_\_(GCG-15)
Sensitive Input Group XIII: Cost of Capital

### SENSITIVE INPUT GROUP XIII: COST OF CAPITAL

This Sensitive Input Group encompasses the following related user-adjustable inputs:

- B-178 Cost of Capital:
  - · Cost of Debt
  - · Debt Percent
  - Cost of Equity
  - .. Weighted Average Cost of Capital

A description of each of these UAIs can be found in the HAI Model Release 5.0a Inputs Portfolio, which was provided by MCI and AT&T in discovery in this case.

### AVAILABILITY OF COST AND OTHER FORWARD-LOOKING DATA SPECIFIC TO BELLSOUT I-FLORIDA

For each of the inputs required by HAI R5.0a for B-178, we have reflected the position of the BST witness that deals with the cost of capital and rate of return issues. These recommendations are as follows:

#### Input B-178: Cost o. Capital

	Default'9	BST Position
	*****	***************************************
Cost of Debt	6.65%	6.50%
Debt Percent	38.50%	40.00%
Cost of Equity	9.65%	14.40%
Total Weighted Cost of Capital (After Tax)	8.44%	11.24%

<sup>&#</sup>x27; These values for cost of capital represent those filed by Mr. Wood in Florida.

Exhibit\_\_(GCG-16)
Sensitive Input Group XIV: Depreciation

### EXHIBIT (GCG-16) SENSITIVE INPUT GROUP XIV: DEPRECIATION

This Sensitive Input Group encompasses the following related user-adjustable inputs:

- B-179 Depreciation Lives by Plant Type
- · B-179 Net Salvage Percentage by Plant Type

A description of each of these UAIs can be found in the HA! Model Release 5.0a Inputs Portfolio, which was provided by MCI and AT&T in discovery in this case.

### AVAILABILITY OF COST AND OTHER FORWARD-LOOKING DATA SPECIFIC TO BELLSOUTH-FLORIDA

For the specific inputs required by HAI R5.0a for B-179, depreciation lives and net salvage percentages by plant type, we have reflected the BST position on this issue. BST's position is as follows:

Input B-179: Depreciation Lives

		Default 10	BST Position
		*********	
1.	Motor Vehicles	7.50	8.00
2.	Garage Work Equip	12.00	12.00
3.	Other Work Equip	15.00	15.00
4.	Buildings	5.00	45.00
5.	Furniture	11.00	15.00
6.	Office Support Equipment	10.50	11.50
7.	Corp Comm Equipment	7.00	7.00
8.	Computers	4.40	5.00
9.	Digital Electronic Switching	16.00	10.00
10.	Operator Systems	10.00	10.00
11.	Digital Circuit Equipment	10.50	9.00
12.	Public Telephone Terminal Equipment	7.00	6.00
	Poles	35.00	34.00
14.	Aerial Cable - Metallic	18.00	14.00
15.	Aerial Cable - Non-Metallic	25.00	20.00
16.	Underground Cable - Metallic	23 00	12.00
17.	Underground Cable - Non-Metallic	25.00	20.00
18.	Buried cable - Metallic	18.00	14.00
19.	Buried cable - Non-Metallic	25.00	20.00
20.	Introbuilding Network-Metal	20.00	20.00
21.	Introbuilding Network-Non-Metallic	20.00	20.00
22.	Conduit Systems	55.00	55.00

<sup>18</sup> These values for depreciation lives represent those filed by Mr. Wood in Florida.

Input B-179: Net Salvage Percentage

		Default111	BST Position
		%	%
1.	Motor Vehicles	10.00	16.00
2.	Garage Work Equipment	0.00	0.00
3.	Other Work Equipment	1.00	0.00
4.	Buildings	4.00	0.00
5.	Furniture	14.00	10.00
6.	Office Support Equipment	10.00	5.00
7.	Corp Comm Equipment	10.00	10.00
8.	Computers	0.00	0.00
9.	Digital Electronic Switch	0.00	0.00
10.	Operator Systems	0.00	0.00
11.	Digital Circuit Equipment	0.00	0.00
12.	Public Telephone Terminal Equipment	. 0.00	5.00
13.	Poles	(75.00)	(50.00)
14.	Aerial Cable - Metallic	(11.00)	(14.00)
15.	Aerial Cable - Non-Metallic	(11.00)	(14.00)
16.	Underground Cable - Metallic	(7.00)	(8.00)
17.	Underground Cable - Non-Metallic	(6.00)	(8.00)
18.	Buried Cable - Metallic	(8.00)	(7.00)
19.	Buried Cable - Non-Metallic	0.00	(7.00)
20.	Introbuilding Network-Metallic	(12.00)	(10.00)
21.	Introbuilding Network-Non-Metallic	(12.00)	(10.00)
22.	Conduit Systems	(7.00)	(10.00)

These values for net salvage represent those filed by Mr. Wood in Florida.

Exhibit\_\_(GCG-17)
Sensitive Input Group XV: Universal Service Support

FL (FLS0a) - Wood Run WC

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## FL (FL50a) - Wood Run WC

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# FL (FL50a) - GCG All Exhibits (Litespan)

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# FL (FLS0a) - GCG AD Exhibits (Literspan)

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# FL (FLS0a) - GCG All Exhibits (Litespan)

# FL (FLS0a) - GCG All Exhibits (Literspan)

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9	THE STATE SERVICE	Bondby Supp	ort Banchmark	6071475	50.00	151.00	\$31.00 30.00 161.00 10.00 10.00	14.00			
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AND REAL PROPERTY.		••	•••	2 1 785.586		1 29.92			\$ 1,756,521	1 441,000	
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