

**** FLORIDA PUBLIC SERVICE COMMISSION ****

DIVISION OF REGULATORY OVERSIGHT
CERTIFICATION SECTION

Application Form for Authority to Provide
Interexchange Telecommunications Service
Between Points Within the State of Florida

021140-TI

Instructions

- ◆ This form is used as an application for an original certificate and for approval of assignment or transfer of an existing certificate. In the case of an assignment or transfer, the information provided shall be for the assignee or transferee (See Page 16).
- ◆ Print or Type all responses to each item requested in the application and appendices. If an item is not applicable, please explain why.
- ◆ Use a separate sheet for each answer which will not fit the allotted space.
- ◆ Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250.00 to:

Florida Public Service Commission
Division of Records and Reporting
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770

Note: No filing fee is required for an assignment or transfer of an existing certificate to another company.

- ◆ If you have questions about completing the form, contact:

Florida Public Service Commission
Division of Regulatory Oversight
Certification Section
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6480

FORM PSC/CMJ 31 (12/96)
Required by Commission Rule Nos. 25.24-470,
25-24.471, and 25-24.473, 25-24.480(2).

1

DOCUMENT NUMBER DATE
12368 NOV 12 2008
FPSC-COMMISSION CLERK

1. This is an application for (check one):
- Original certificate** (new company).
 - Approval of transfer of existing certificate:** Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority.
 - Approval of assignment of existing certificate:** Example, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.
 - Approval of transfer of control:** Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of company:
AS SYSTEM TECHNOLOGY, CORPORATION

3. Name under which applicant will do business (fictitious name, etc.):
AS SYSTEM TECHNOLOGY, CORPORATION

4. Official mailing address (including street name & number, post office box, city, state, zip code):

111 NE 1ST STREET SUITE 907

MIAMI , FLORIDA 33132

5. Florida address (including street name & number, post office box, city, state, zip code):
THE FLORIDA ADDRESS IS THE SAME AS THE NATIONAL ADDRESS

6.
 Select type of business your company will be conducting (check all that apply):

- Facilities-based carrier** - company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.

- Operator Service Provider** - company provides or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.
- Reseller** - company has or plans to have one or more switches but primarily leases the transmission facilities of other carriers. Bills its own customer base for services used.
- Switchless Rebiller** - company has no switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.
- Multi-Location Discount Aggregator** - company contracts with unaffiliated entities to obtain bulk/volume discounts under multi-location discount plans from certain underlying carriers, then offers resold service by enrolling unaffiliated customers.
- Prepaid Debit Card Provider** - any person or entity that purchases 800 access from an underlying carrier or unaffiliated entity for use with prepaid debit card service and/or encodes the cards with personal identification numbers.

7. Structure of organization;

- | | |
|--|---|
| <input type="checkbox"/> Individual | <input checked="" type="checkbox"/> Corporation |
| <input type="checkbox"/> Foreign Corporation | <input type="checkbox"/> Foreign Partnership |
| <input type="checkbox"/> General Partnership | <input type="checkbox"/> Limited Partnership |
| <input type="checkbox"/> Other _____ | |

8. **If individual**, provide:

Name: _____

Title: _____

Address: _____

City/State/Zip: _____

Telephone No.: _____ Fax No.: _____

Internet E-Mail Address: _____

Internet Website Address: _____

9. **If incorporated in Florida**, provide proof of authority to operate in Florida:

(a) The Florida Secretary of State Corporate Registration number:
P02000025030

10. **If foreign corporation**, provide proof of authority to operate in Florida:

(a) The Florida Secretary of State Corporate Registration number:
NO APPLICABLE

11. **If using fictitious name-d/b/a**, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:

(a) The Florida Secretary of State fictitious name registration number:

12. **If a limited liability partnership**, provide proof of registration to operate in Florida:

(a) The Florida Secretary of State registration number: _____

13. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

Name: _____

Title: _____

Address: _____

City/State/Zip: _____

Telephone No.: _____ Fax No.: _____

Internet E-Mail Address: _____

Internet Website Address: _____

14. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.

- (a) The Florida registration number: _____
15. Provide **F.E.I. Number** (if applicable): _____

16. Provide the following (if applicable):

- (a) Will the name of your company appear on the bill for your services?
() Yes () No

- (b) If not, who will bill for your services?

Name: _____

Title: _____

Address: _____

City/State/Zip: _____

Telephone No.: _____ Fax No.: _____

(c) How is this information provided?

17. Who will receive the bills for your service?

- Residential Customers Business Customers
 PATs providers PATs station end-users
 Hotels & motels Hotel & motel guests
 Universities Universities dormitory residents
 Other: (specify) _____

18. Who will serve as liaison to the Commission with regard to the following?

(a) The application:

Name: ALVARO PEÑA

Title: DIRECTOR

Address: 111 NE 1ST STREET SUITE 907

City/State/Zip: MIAMI , FLORIDA 33132

Telephone No.: (305) 379-6400 Fax No.: (305) 379-6400

Internet E-Mail Address: _____

Internet Website Address: _____

(b) Official point of contact for the ongoing operations of the company:

Name: **SOCRATES ROMAY**

Title: **DIRECTOR**

Address: **111 NE 1ST STREET SUITE 907**

City/State/Zip: **MIAMI , FLORIDA 33132**

Telephone No.: **(305) 379-6400** Fax No.: **(305) 379-6400**

Internet E-Mail Address: _____

Internet Website Address: _____

(c) Complaints/Inquiries from customers:

Name: **ALVARO PEÑA**

Title: **DIRECTOR**

Address: **111 NE 1ST STREET SUITE 907**

City/State/Zip: **MIAMI , FLORIDA 33132**

Telephone No.: _____ Fax No.: _____

Internet E-Mail Address: _____

Internet Website Address: _____

19. List the states in which the applicant:

(a) has operated as an interexchange telecommunications company.

NONE

(b) has applications pending to be certificated as an interexchange telecommunications company.

NO OTHER STATES HAVE APPLICATIONS PENDING

(c) is certificated to operate as an interexchange telecommunications company.

NONE

(d) has been denied authority to operate as an interexchange telecommunications company and the circumstances involved.

NONE

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

NONE

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

NONE

20. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, please explain.

NONE

(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

NONE

21. The applicant will provide the following interexchange carrier services (check all that apply):

a. MTS with distance sensitive per minute rates

- Method of access is FGA
- Method of access is FGB
- Method of access is FGD
- Method of access is 800

b. MTS with route specific rates per minute

- Method of access is FGA
- Method of access is FGB
- Method of access is FGD
- Method of access is 800

c. MTS with statewide flat rates per minute (i.e. not distance sensitive)

- Method of access is FGA
- Method of access is FGB
- Method of access is FGD
- Method of access is 800

d. MTS for pay telephone service providers

e. Block-of-time calling plan (Reach Out Florida, Ring America, etc.).

f. 800 service (toll free)

g. WATS type service (bulk or volume discount)

- Method of access is via dedicated facilities
- Method of access is via switched facilities

h. Private line services (Channel Services)
(For ex. 1,544 mbs., DS-3, etc.)

i. Travel service

- Method of access is 950
- Method of access is 800

j. 900 service

k. Operator services

- Available to presubscribed customers
- Available to non presubscribed customers (for example, to patrons of hotels, students in universities, patients in hospitals).
- Available to inmates

1. **Services included are:**

- _____ Station assistance
- _____ Person-to-person assistance
- _____ Directory assistance
- _____ Operator verify and interrupt
- _____ Conference calling

22. Submit the proposed tariff under which the company plans to begin operation. Use the format required by Commission Rule 25-24.485 (example enclosed).

23. Submit the following:

A. Managerial capability; give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

B. Technical capability; give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

C. Financial capability.

The application should contain the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

1. the balance sheet;
2. income statement; and
3. statement of retained earnings.

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

Further, the following (which includes supporting documentation) should be provided:

1. **A written explanation** that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
2. **A written explanation** that the applicant has sufficient financial capability to maintain the requested service.
3. **A written explanation** that the applicant has sufficient financial capability to meet its lease or ownership obligations.

Personal Information:

NAME : ALVARO ENRIQUE PENA

PONE NUMBER: 305-3822634

E-MAIL: coco4527@yahoo.com

Education:

Degree

University of Florida: **Bachelor Science in food & resource economic.**

Gainsville, Florida

University:

Colegio Universitario de Caracas "University Technical Superior in **Administración**".

Caracas, Venezuela.

Language:

Spanish: Native language: Read, write and speak.

English: Read ,writing and Speak

E X P E R I E N C E

1994 – 1999 TV Cine57 Caracas, Venezuela

Financial Assistance of the President:

- .- Public Relations.
- .- General Sales.
- .- In charge of Annual Budget.

1986 – 1994 Animacenter C.A.

General Administrator.

- .- Banking of the Company.
- .- In Charge of the annual Budget.
- .-General Report.
- .-Account Reconciliation.
- .-Production Cost.
- .-Public Relations.

1984 - 1986 Oscar Montauti Producciones C.A. Caracas, Venezuela

General Administrator.

- .- Banking of the Company
- .- General Report
- .- In Charge of the Billing of the Company.
- .- Account Reconciliation.

1983 - 1984 Balgres Caracas, Venezuela
Director of Human Resource.

- .- Employee Payroll.
- .- Labor Relationship.
- .- Compensation Benefits.
- .- Human Resource strategies and procedures.

1982 - 1983 Panificadora Holsum de Venezuela C.A. Caracas, Venezuela
Director of Human Resource.

- .- Employee Payroll.
- .- Labor Relationship.
- .- Compensation Benefits.
- .- Human Resource strategies and procedures.
- .-

1976 - 1979 Dragados y Construcciones de Venezuela. Caracas, Venezuela
Director of Human Resource.

- .- Employee Payroll.
- .- Labor Relationship.
- .- Compensation Benefits.
- .- Human Resource strategies and procedures.
- .-

1970 - 1976 Standart Brand International. (Royal Productos Alimenticios C.A.)
Caracas, Venezuela
Accounting Clerk.

- .- Employee Payroll.
- .- Commission Sales.
- .- Spence Report.

Socrates A. Romay I.

Computer Engineer

Resume

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I. - PERSONAL INFORMATION

First Name and Last Name: Socrates Alfredo Romay Inciarte
Home Address: 16255 Emerald Cove Rd. Weston. Florida 33331
Telephones: (954) 349-9514 (Home)
(305) 372-3400 (Business)
E-Mail: socrates@totalcom.net
Profession: Computer Engineer
Languages: English /S panish

II.- EDUCATION

PRIMARY EDUCATION: Maristas College (First to Sixth Grade)
September 1976 to July 1982
Degrees obtained: Primary Education Certificate
High School Education: Latin Institute
October 1982 to July 1987

HIGHER EDUCATION:
University: "Rafael Urdaneta"
Place: Maracaibo – Zulia State – Venezuela
Faculty: Engineering
Computer School: Computer Engineer
University Degree: Computer Engineer
Special Degree Work: "Expert System for Diagnose of Equipment
Faults IBM PC and Compatible"

FOURTH LEVEL STUDIES:

University: "Rafael Urdaneta"
Faculty: Administration
School: Administration
Degree Course: Msc. In Business Administration

III. - EXPERIENCE OBTAINED

PROGRAMMING LANGUAGES:

- ASSEMBLER 8086-8088
- ASSEMBLER Z-80
- BASIC
- "C"
- COBOL
- HTML V.X
- LEVEL FIVE
- PASCAL
- PROLOG
- JAVA
- ABAP 4
- PERLS
- Others

COMMERCIAL PACKAGE:

- MICROSOFT OFFICE 4.2,95,97, 2000
- PERFECT OFFICE V 3.0
- PURCHASE MASTER
- SALOMON
- SAP /R3
- Others

GRAPHIC DESIGNS:

- ABC GRAPHICS SUITE
- ADOBE PAGE MAKER V.6.X
- ADOBE PHOTO SHOP V.X
- COREL DRAW V.X
- VISIO V.X
- ULEAD PHOTOIMPACT
- IMAGE COMPOSER
- Others

DATABASE:

- ORACLE
- INFOMIX
- PROGRESS
- MICROSOFT SQL
- FOX-PRO V.X

OPERATIVE SYSTEMS:

- MS-DOS V.X
- NetWare NOVELL 2.X
- NetWare NOVELL 3.X
- NetWare NOVELL 4.X
- OS/2 V 3.0 Warp
- SCO UNIX
- SCO XENIX SYSTEM V
- SUN SOLARIS
- ULTRIX
- UNIX INTERACTIVE
- WINDOWS 3.X
- WINDOWS 95
- WINDOWS 98
- WINDOWS NT SERVER V.X
- WINDOWS NT WORKSTATION V.X
- WINDOWS WORK GROUP
- WINDOWS 2000 ADVANCED SERVER
- WINDOWS 2000 PROFESSIONAL

BACKUP:

- CHEYENE ARC SERVE FOR NetWare AND WINDOWS NT
- SURE STORE FOR WINDOWS 95/NT

COMPUTERS UTILIZED:

- IBM PC, AT, PS/2 AND COMPATIBLES FROM 8086 TO PENTIUM III Xeon
- MINI VAX DIGITAL
- SUN
- BURROGHS B-1900
- IBM AS/400 MOD. 530
- APPLE MACINTOSH
- SILICON GRAPHICS WEB FORCE
- COMPAQ PROLIANT SERVER DUAL PROCESSOR
- COMPAQ PROSIGNIA SERVER 500
- IBM PC SERVER 500
- FAMILY H.P. SERVERS.

ROUTER UTILIZED:

- MP ROUTER. MOTOROLA
- CISCO ROUTER AND SWITCH
- ASCEND (ROUTER AND TELECOMMUTING)

WEB TOOLS:

- FRONT PAGE 97, 98, 2000
- MICROSOFT INTERNET INFORMATION SERVER
- MICROSOFT COMMERCIAL INTERNET SERVER
- COREL WEB DESING
- HTML V.X.
- FIREWALL BODERWARE
- RAPTOR EAGLE FIREWALL
- JAMBA
- NET FUSION
- COLD FUSION
- APACHE
- Others.

TECHNOLOGICAL ADVISOR:

- Active Participant In Meeting of G.E.S.I. (System Manager Information)
- Consultant to Beta Electronic Co. Attn. Alberto Diaz
- Consultant C.A. De Seguros La Occidental, Attn. Lesley Sanchez
- Consultant to Bank Occidental de Descuento, Attn. William Peña
- Consultant to Gaffury Systems, Attn. Luis Gaffury
- Consultant to Jesus Enrique Lossada Institute, Attn. Amansio Jr. Ojeda
- Consultant to Meroca System Co., Attn. Jose Blanco
- Consultant to Re Engineering Co., Attn. Domingo Fossi
- Consultant to Regional Housing Institute, Attn. Vivian Ramirez
- Fluid And Drilling Studge Co. , Attn. Marielba Reyes
- I.U.T.E.P.E.C. Attn. Carlos Acosta
- Tuchman MediTours. Att. Eddy Tuchman

IV. - PUBLICATIONS

- Handbook for INFORMIX SQL AND 4GL USERS
- Handbook for UNIX USERS

- Handbook for Users, "C" LANGUAGE FOR PROFESSIONALS
- Handbook on WINDOWS FOR THE USERS
- Handbook on NETWORK FUNDAMENTALS
- Handbook to ADMINISTRATIVE NOVELL 3.11 AND 3.12 NETWORKS
- Special degree work to opt for the degree of Computer Engineer. EXPERT SYSTEM FOR DIAGNOSE OF EQUIPMENT FAULTS IBM PC AND COMPATIBLE

V. - COURSES AND OTHERS PERSONAL AWARDS

- Finalist of 8th Olympic contest on Venezuelan Math, CENAMEC 1985
- Finalist of 4th Olympic contest on Venezuelan chemistry, CENAMEC 1986
- Finalist of 10th Olympic contest on Venezuelan Math, CENAMEC 1987
- Student English at C.E.V.A.Z. (Venezuelan American of Zulia Center Education)
- Applied and electronic participant at the Computers Symposium. BANCOMARA, May 1993
- Course of operator of ham radio Class B. Certificate No. 43315, May 1990
- Ham Operator with the acronyms YV-1-GEC
- Course of Operation and Computer Programming BASIC and COMBOL, May 1987-88
- Participant at Seminar on Computation, Place Hotel Del Lago, Maracaibo, August 1993
- Participation at Seminar of ORACLE de Venezuela, September 1994
- NetWare Administration. Place University Los Andes, August 1994
- Participant of Corporate Connection '94. Place Hotel Tamanaco, Caracas, July 1994
- Course Supporting Windows NT. Place Fin de Siglo, Maracaibo, December 1994
- First Scientific Symposium on Administration. Place L.U.Z., Maracaibo, November 1991
- Course of INFORMIX SQL and 4-GL, Place XIBER, Maracaibo, 1993
- Computer Assembling, Place Maracaibo, 1993
- Course of Modeling and Design of Data Base, Place ORACLE, Maracaibo 1993
- Course of ORACLE SQL FORMS, SQL MENU, SQL REPORT, Place ORACLE, Maracaibo, 1993
- Course ORACLE SQL PLUS and PL/SQL. Place Maracaibo, 1993
- Course MICROSOFT PROJECT. Place Bank Occidental de Descuento, Maracaibo, 1995
- Customization Course DP-500 UNISYS. Place Bank Occidental de Descuento, Maracaibo 1995
- INCE Course, Methodology on teaching occupations inside the company. Place Bank Occidental de Descuento, Maracaibo, 1995
- INCE Course. Capacitating and Training for Supervisors. Place Bank Occidental de Descuento, Maracaibo, 1995.
- Meeting in Telecommunications. Place Hotel Del Lago, Maracaibo, 1996
- Tools to create from IBM. Place Hotel Eurobuilding, Caracas, November 1994
- New ways to do things Hewlett Packard. Place Quinta La Esmeralda, Caracas, February 1995
- OS/2 Warp the IBM, Place Hotel Tamanaco, Caracas, March 1996
- FBA Navigator UNYSIS, Place UNYSIS, Caracas March 1996
- MOSAIC ISC Bunkers Ramo Olivetti. Place ISC, Caracas March 1996
- MCI Network, Place: Hotel Radisson, Miami, 1996
- BellSouth Network, Place: Hotel Radisson, July 1996
- AT&T Seminar. Emerging Technologies. Place Hotel Inter-Continental. Miami, FL. March 1997
- Cisco Seminar. Place: Hotel Biltmore. March 1997
- Lan Art Bandwidth on Demand. Place: Hotel Sheraton, Fort Lauderdale, FL. April 1997
- Microsoft. Technology Tour Spring 1997. Place: Mall Miracle Mile, Miami, FL. May 1997
- National Instrument. SCADA process. Hotel Sheraton, Fort Lauderdale, FL. May 1997
- National Instrument. Using Advanced PC Technologies, Hotel Sheraton. Fort Lauderdale, FL. October 1997.
- Net-Comm. Place: Broward Convention Center. June 1997

- Intel-Card. Seminar Switching Platforms. Place: Fontainebleau Hilton Hotel. November 1997
- CONDEX, Miami Convention Center. Miami, December 1996
- CONDEX, Miami Convention Center. Miami, December 1997
- 3 Com Seminar "Enterprise Manager". Embassy Suite. Ft Lauderdale, March. 1998
- ECI Telematics DTX-360 and ACP-50. Miami, FL. June 1998
- Net-Comm. Place: Broward Convention Center. April 1998
- ExpoCom '99. Madrid. Spain. June 1999
- Network Security Cisco Systems. July 1999
- ATM Fundamentals Cisco Systems. July 1999
- WAN Networking Cisco Systems. July 1999
- Routing Cisco Systems
- Cisco 3810 Technical Presentation
- Course SAP/R3, Maracaibo, Venezuela. DESC.A. August 1999
- Course ABAP 4, Maracaibo, Venezuela. DESC.A. November 1999
- CONDEX, Miami Convention Center. Miami. November 1999
- Course E-Commerce Hotel Sheraton, Fort Lauderdale. November 1999
- Course Voiceware Platform. Hotel Sheraton, West Palm Beach. February 2000
- Course Cisco Systems, Introduction Configuration Router. May 2000
- Course Microsoft Windows 2000 Installation and Configurations. May 2000
- Course Microsoft Windows 2000 Web Server Migration and Coexistence. January, 2001.
- Conference Internet Telephony. Hotel Intercontinental, Miami. February, 2001.
- Seminar Cisco IP Telephony, Cisco Offices February, 2001
- Course CCDA (Cisco Certified Design Associated) Cisco Offices, Between January to April 2001
- Seminar Cisco Network Management (Cisco Works 2000). March, 2001
- And Others.

VI. - WORK EXPERINCE

WORK PERFORMED IN PREVIOUS JOB:

Title: **Network Manager**

Company Name: Globlatron Worldwide Corp. / Phone 1 Corp.
May, 2002-today's date. Miami, Florida

Title: **Vice-President of Technology**

Company Name: Miami Worldwide Trading, Project: Total Com America, Worldwide Net Comm
June, 1998- today's date. Miami, Florida

Title: **Technical Support Analyst.** April 1996-January 1997

Company Name: C.V.G. International America Inc. Miami, Florida.

Title: **Manager of Microcomputer and Technological Advisor.** July 1994- July 1996

Company Name: Bank Occidental de Descuento, S.A.C.A.

Title: **Novell Netware / Windows 3.0, 3.1, 3.11 / Office Tools Teacher.** July -1994 - February 1996. Company Name: Bank Occidental de Descuento, S.A.C.A.

Title: **President**

Company Name: Romay Computers. July 1992- July 1994

Title: **Chief of Data Processing Unit and Technological Advisor.** June 1993- June 1994

Company Name: Institute of Technological Pedro Emilio Coll.

Title: **Systems Analyst.** June 1992- May 1993

Company Name: Xyber Systems, Corp.

Title: **Database Teacher.** June 1992- May 1993

Company Name: Institute of Technological Pedro Emilio Coll.

VII. - TRASLATION (TITLE)

Let it be Know that, the citizen Socrates Alfredo Romay Inciarte, holder of I.D. Card No. 9.762.964., candidate to Title of Computer Engineer Has fulfilled all the required by the Law to obtain it, and for that reason by Name of the Republic and by Authority of Law, I bestow upon him the Title of:

COMPUTER ENGINEER

Take account of this upon at the secretarial office of this University, and held in the entire Republic.

SOCRATES ALFREDO ROMAY INCIARTE

As such Computer Engineer with all rights bestow by Law, on behalf of with I undersign the present diploma a long with the secretary I the dean and two professors of this University in Maracaibo on the twenty first day of the month of the year Nine Hundred and Nine Three.

Resume

Name: **ALVARO JESUS PEÑA PANAGIOTOPOULOS**

Birth: March 29, 1974

E-mail: apena@ntera.com

Professional Objective

Perform hands-on operations networking position within a growth-oriented company that will afford me the opportunity to utilize my operation and technical skills to further my professional growth

Summary

A hands-on working professional with successful administrative, network installations and operations accomplishments in 11 years of working experience.

Strengths:

Self-motivated, goal driven team player

Strong understanding and knowledge of voice and data, both old and new technology.

Technical Experience with VoIP, IP, ATM, ISDN, R2, N-Fas, TDM, Frame Relay, X.25, and all Digital Services from T-1 to DS-3 and E-1 to E-3 including networking, multiplexing and inverse-multiplexing of any of the protocols mentioned and the ability to install and troubleshoot any problems that might arise.

Understanding and knowledge of the use of test equipment to successfully install and troubleshoot all voice and data service **OS:** MS-DOS, Win95/98/2000 Applications: MS-OFFICE, ProComm Plus, Microsoft Publisher 3.0, Vision, Power Point, Solaris, Reflection, Open view, Basic Unix, basic Access.

EDUCATION

Santa Maria University.

1998

Specialization in Business Administration (1st year) . Caracas, Venezuela

1994-1997

University Institute of Insustrial Technology “ Rodolfo Loero Arismendi

Superior University Technician”. Major in Marketing. ”. Caracas, Venezuela.

1989-1994

Educational Institute “Juan German Roscio”.

High School Degree in Sciences. Caracas, Venezuela

Languages:

Spanish: Native language: Read, write and speak.

English: Read and speak and Write fluently.

Portuguese: Speak only.

WORK EXPERIENCE

Apr 2002 Current

NTERA. Miami, Fl

Switch Operation Center, Network Department

Network Communication Manager

- Coordinate installation and activation of Voice over IP protocol based services in support of both internal and external customer requirements. Coordinate with internal resources to implement our domestic Fiber Optic backbone transport and extension of services interruption to isolate trouble and restore service. Coordinate with end users to execute services upgrades and preventative maintenance.
- Setup, Install and Maintenance of all Cisco voice and data equipment in the company (2600 series, 3600 series, 5300 series, 5350 series, 5850 series, 7200 series, ONS optical, Cisco Works, 7206 gatekeeper, Cisco Call Manager).
- Responds to customer complaints of service interruption. Through local and remote equipment access, test circuit to determinate location and source of the trouble. Coordinate with underlying customer and providers to correct situation and return circuit to an operational state.
- Install, activate and maintain Nextone Gatekeeper for all Radiant / Ntera Voip Customers.
- Responds to customer complaints of service interruption. Through local and remote equipment access, test circuit to determinate location and source of the trouble. Coordinate with underlying customer and providers to correct situation and return circuit to an operational state.
- Lucent Technology Excel Switch: installation, provisioning and maintenance.
- Use in house software to follow customer's projects, activation and maintenance of customers account. (Project-plus, MainMenu etc.)
- Install and maintains Pop all over United States, travel and fix any switch, router or cabling problem that will cause any down time for customers.
- Test and install Fiber optics to our different Pops in the United States
- Digital links E1 and T1 Installation.
- Test and install DS3 T1's and E1's to Excel (Lucent-Excel Switch).
- In charge of Voip Project for H323 software in house development to take H323 customer and bring then in V-DAC cards to the Excel switch.
- Mux Telco Sys Edge link 100 and CAC mux installation and provisioning. Get IP connectivity from all Radiant sites.

Jan2001 – Mar 2002

GLOBALTRON Communication Corporation. Miami, Fl

Network Implementation department

Voip Devices Manager

- Coordinate installation and activation of Voice over IP protocol based services in support of both internal and external customer requirements. Coordinate with internal resources to implement our domestic ATM backbone transport and extension of services interruption to isolate trouble and restore service. Coordinate with end users to execute services upgrades and preventative maintenance.
- Installation, Activation and Maintenance of Lucent Gatekeeper (MVAM) and translation devices for IP services. Coordinate installation of interconnection circuits supporting the gateway connectivity with switches or public networks. Work with end customer and partners to verify installation and ensures circuit integrity through acceptance testing and once verify circuit over to customer and releases circuit to service.

- Responds to customer complaints of service interruption. Through local and remote equipment access, test circuit to determinate location and source of the trouble. Coordinate with underlying customer and providers to correct situation and return circuit to an operational state.
- Work with both internal and external personnel to install. Test and activate segments of our ATM/TCP/IP backbone network with the intent to deliver services to our international boarder crossing.
- Support to the Network Office center, personnel and operation as needed.
- Lucent Equipment VoIP (Max 600, Max TnT): maintenance and provisioning.
- Cisco 5300, 3800, 7200, 7500, 12000: provisioning and routing.
- Lucent Gatekeepers: installation and maintenance. It includes routing tables and Numbers translations.
- Lucent Technology Switch Exchange Plus: installation, provisioning and maintenance.
- GLOBALTRON network (internet access, printer and other resources): maintenance of LAN connection in GLOBALTRON Miami office, Breakdowns.
- PBX (nortar): installation and maintenance.
- Programming Voice Mail (flash) for GLOBALTRON Communication Corporation.
- Mux Telco Sys Edge link 100 installation and provisioning. Get IP connectivity from all Globaltron sites.
- Digital links E1 and T1 Installation.
- Test and install DS3 T1's and E1's to Excel and Exchanges Plus (Lucent-Excel Switch).

Dec 1999-Jan 2000

GLOBALTRON Communication Corporation. Miami, Fl

Network Engineer Domestic Installations

- Cisco and Lucent Equipment VoIP: maintenance and provisioning
- Beta Test Cisco Switch SVC300 0: installation and support
- Cisco 5300 Voip: provisioning and routing
- Lucent equipment Max TNT and Max 6000: installation and maintenance
- Lucent Gatekeepers: installation and maintenance. It includes routing tables and Numbers translations.
- Lucent Technology Switch Exchange Plus: installation, provisioning and maintenance
- Install New GLOBALTRON site (Los Angeles): activation and provisioning. This includes Hardware and Provisioning of CISCO equipment (5300, 7500, 12000, 7200, Access path).
- Globaltron has its own teleports in five cities in Brazil. Lucent Exchange Plus installation in Medellin, Colombia used as a gateway. Connection of E-1's to the local PTT using C7 signaling and connected to the Lucent Max TNT via ISDN PRI.
- Bring carriers to Miami network and New York. Installed a fourteen node Lucent Exchange Plus in New Jersey and a 8 node Lucent Exchange Plus with IMT's between Lucent TNT's and Cisco AS5300's. Two Nortel MMCS's in Miami with Lucent and Cisco networking and a Lucent Excel switch in New York, which I am presently getting ready to cut over to a four node Lucent Exchange Plus. Transport between New York and Miami is ATM. Maintenance and basic provisioning of Nortel Multi Media Carrier Switch (MMCS).
- GLOBALTRON network (internet access, printer and other resources): maintenance of LAN connection in GLOBALTRON Miami office, Breakdowns.

- PBX (nortar): installation and maintenance.
- Programming Voice Mail (flash) for GLOBALTRON Communication Corporation.
- Mux Telco Sys Edge link 100 installation and provisioning. Get IP connectivity from all Globaltron sites.
- Digital links E1 and T1 Installation.

Nov.98-Nov.99

STARTCOMM CORP. Miami, FL.

Micom and Passport Engineer Support

- VoIP Maintenance and Provisioning for Micom Marathon 5K T Pro VFM voice fax. Multiplier. Installation of digital links E1 and T1.
- PBX installation for all the Startcomm Corp. Provisioning of new Port for Client, routers etc.
- Nortel Networks: installation, operation and maintenance of Passport series 6000 y 7000 .
- Lucent Call back Equipment Marathon 5K T Pro VFM voice fax: installation, operation and maintenance of Multiplier.

Jan.98-Oct.98

CANTV Largest Telecommunication Company. Caracas, Venezuela

Engineer Support.

- Banco Provincial: provisioning and maintenance support on Passport and DPN Equipment customer of CANTV network.
- Provisioning of new clients for CANTV Networks in different protocols: X.25, x.28, TCP/IP, Platform ATM/Frame Relay, All this protocols handle with
- Nortel Networks equipment (DPN, Passports, etc), and satellite technology solutions VSAT/DAMA. Provisioning all virtual connection of the protocols (LCN's, DLCI's, SVC's, PVC's, etc). Knowledge of difference mediation software for customers and Networks, such as:
 1. HP INTERNET ADVISOR Protocols Analyzer.
 2. Management of OPEN/VIEW software for DATA GENERAL COMM Modems.
 3. XAMINER recollections of statistic and alarms for customers of CANTV Network.
 4. Analyzer NEXUS TRACE under Solaris.
 5. X-CEL SMR links, nodes and customer statistic, under any protocols of CANTV Network.

Dec.97-Jan.96

- CANTV Largest Telecommunication Company Caracas, Venezuela

Customer Service Telecommunication Technician /Provisioning department.

- Provisioning of new clients for CANTV Networks in different protocols: X.25, x.28, TCP/IP, Platform ATM/Frame Relay, All this protocols handle with Nortel Networks equipment (DPN, Passports, etc), and satellite technology solutions VSAT/DAMA. Provisioning all virtual connection of the protocols (LCN's, DLCI's, SVC's, PVC's, etc).

Jan.96 - Oct.91

CANTV Largest Telecommunication Company Caracas, Venezuela

Customer Service Telecommunication Technician /Maintenance department.

- Maintenance of clients for special service of CANTV networks, Diagnostic and Solutions for Customers breakdown of CANTV Networks in different protocols:
 1. X.25
 2. TCP/IP
 3. Platform ATM/Frame Relay.

All these protocols were handled with Nortel Networks equipment (DPN, Passports, etc), and satellite technology solutions VSAT/DAMA. Live technical support for customers for first time connection of this equipment (routers, frad's etc). It includes advice and live tests, from customer sites, using different technical tools such as:

 1. Protocol analyzer
 2. Protocol emulation, etc
- Programming and Management of dial up service for CompuServe and American Airlines in all Venezuela states. (Passport and DPN equipment). Marketing support in telecommunication events: COMEXPO and INFORVEN. Full management of OPEN / VIEW for modems DATA GENERAL COMM.

Training

- Solaris Fundamental. Solftch. Caracas, Venezuela (24 hrs.) 1998
- Solaris Basic Administration. Solftch. Caracas, Venezuela (40 hrs) 1998
- W&S Solutions for atm/frame relay of CANTV Web. Wandel & Golterman Caracas, Venezuela. (16 hrs) 1997
- ATM/FRAME RELAY, CANTV. Caracas, Venezuela (24 hrs.)
- Programming, Installation & Maintenance of Mexican DATA GENERAL COMM Modem. GDC. Caracas, Venezuela (40 hrs)
- Introduction to Telecommunications. ALCATEL. Caracas, Venezuela (80hrs) 1995
- Maintenance & Operation of DPN-100. CANTV. CET. Caracas, Venezuela (60 hrs.)

Professional & Personal References

- Dennis Trucchio Director of Network Implementation for Globaltron 1-(954) 680-8786 Usa
- Douglas Ramos Beta Test Engineer for Lucent Technology Phone: 1-(510) 928-0510 Usa
- Omar Lima Network Engineer for Lucent Technology for Venezuela 02-2588695



FINANTIAL STATEMENTS



FINANTIAL STATEMENT
AS SYSTEMS TECHNOLOGY CORP
BALANCE
30-09-02

ACTIVE

CURENT ASSET

CASH ON HAND & BANK

FIRS UNION NATIONAL BANK (2000014054163) 5105.68

TOTAL CASH ON HAND & BANK 5105,68

NONCURENT ASSET

FIXED ACTIVE

EQUITMENTS 237,550.00

TOTAL FIXED ACTIVE 237,550.00

TOTAL ACTIVE 242,655.68

PASIVE

TOTAL PASIVE 0.00

CAPITAL

CAPITAL & RESERVES 242,665.68

TOTAL CAPITAL 242,665.68



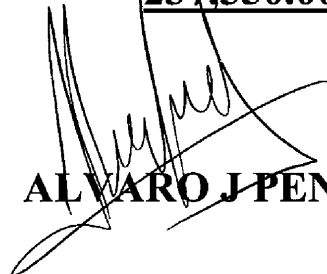
INVENTORY STATEMENT

INVENTORY
 09-30-2002
 AS SYSTEMS TECHNOLOGY CORP

EQUIPMENT	QTY	PRICE	TOTAL
AS5300	3	10,000.00	30,000.00
Cisco 3800	1	4,000.00	4,000.00
Cisco 2600	1	2,000.00	2,000.00
Max 6000 E1	1	4,000.00	4,000.00
Dual ds3 card	1	1,200.00	1,200.00
ATM card	1	2,500.00	2,500.00
Optical ds3 card 12000	1	1,000.00	1000.00
Octel cable dual hssi for 7500	1	100.00	100.00
Card fit for 7500	1	800.00	800.00
Lucent TNT w/28t1	1	20,000.00	20,000.00
1750 Cisco w/ dsp card	2	4,000.00	8,000.00
Switch 24 stations	1	500.00	500.00
Edge link ds3 /t1	1	2,500.00	2,500.00
Cisco card dsp	1	7,000.00	7,000.00
Dual t1	1	1,500.00	1,500.00
Excel switching	1	152,450.00	152,450.00

TOTAL INVENTORY

237,550.00


SOCRATES ROMAY

ALVARO J. PENA



BUDGET & COST PROYECTIONS

2002-2003-2004



BUDGET & COST 2002

DESCRIPTION	4 QUARTER	TOTAL YEAR 2002	NOTES
Revenues			
Gateway Voice over IP	20,000.00	20,000.00	
Carriers	66,000.00	66,000.00	
Leasing Equipment	8,000.00	<u>8,000.00</u>	
Total revenues 2002	94,000.00	<u>94,000.00</u>	
Costs			
OPENING COST	5,000.00	5,000.00	
Leasing Office	3,200.00	3,200.00	
Telephones	1,320.00	1,320.00	
Equipment	7,700.00	7,700.00	
Carriers	54,450.00	54,450.00	
Salaries	13,200.00	<u>13,200.00</u>	
Total costs	69,300.00	<u>84,870.00</u>	
Profit year 2002		<u>9,130.00</u>	



BUDGET & COST 2003

DESCRIPTION	1 QUARTER	2 QUARTER	3 QUARTER	4 QUARTER	TOTAL YEAR 2003
Revenues					
Gateway Voice over IP	20,000.00	21,000.00	21,000.00	22,000.00	84,000.00
Carriers	66,000.00	66,000.00	72,100.00	72,100.00	276,200.00
Leasing Equipment	8,000.00	9,000.00	10,000.00	10,000.00	37,000.00
Total revenues 2003	94,000.00	96,000.00	103,100.00	104,100.00	397,200.00
Costs					
Leasing Office	1,600.00	1,600.00	1,800.00	1,800.00	6,800.00
Telephones	1,400.00	1,400.00	1,400.00	1,400.00	5,600.00
Equipment	7,000.00	7,000.00	7,000.00	7,000.00	28,000.00
Carriers	61,000.00	61,000.00	68,000.00	68,000.00	258,000.00
Salaries	15,000.00	15,000.00	15,000.00	15,000.00	60,000.00
Total costs	79,000.00	79,000.00	185,200.00	69,300.00	358,400.00
Profit year 2003					38,800.00



BUDGET & COST 2004

DESCRIPTION	1 QUARTER	2 QUARTER	3 QUARTER	4 QUARTER	TOTAL YEAR 2004
Revenues					
Gateway Voice over IP	22,000.00	22,000.00	22,000.00	22,000.00	88,000.00
Carriers	72,100.00	72,100.00	72,100.00	72,100.00	288,400.00
Leasing Equipment	10,000.00	10,000.00	10,000.00	10,000.00	40,000.00
Total revenues 2003	104,100.00	104,100.00	104,100.00	104,100.00	416,400.00
Costs					
Leasing Office	1,800.00	1,800.00	2,000.00	2,000.00	7,600.00
Telephones	1,400.00	1,400.00	1,400.00	1,400.00	5,600.00
Equipment	7,000.00	7,000.00	7000.00	7,000.00	28,000.00
Carriers	68,000.00	68,000.00	68,000.00	68,000.00	272,000.00
Salaries	15,000.00	15,000.00	15,000.00	15,000.00	60,000.00
Total costs	79,000.00	79,000.00	185,200.00	69,300.00	373,200.00
Profit year 2004					43200.00

THIS PAGE MUST BE COMPLETED AND SIGNED

APPLICANT ACKNOWLEDGMENT STATEMENT

1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of its gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
2. **GROSS RECEIPTS TAX:** I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
3. **SALES TAX:** I understand that a seven percent sales tax must be paid on intra and interstate revenues.
4. **APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

UTILITY OFFICIAL:

ALVARO PEÑA

Print Name

DIRECTOR

Title

(305)379-6400

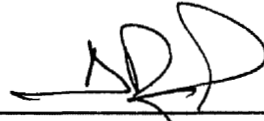
Telephone No.

(305)379-6400

Fax No.

Signature

Date



11/07/02

Address:

111 NE 1ST STREET SUITE 907

MIAMI , FLORIDA 33132

THIS PAGE MUST BE COMPLETED AND SIGNED

CUSTOMER DEPOSITS AND ADVANCE PAYMENTS

A statement of how the Commission can be assured of the security of the customer's deposits and advance payments may be provided in one of the following ways (applicant, please check one):

- () The applicant will **not** collect deposits nor will it collect payments for service more than one month in advance.

- () The applicant intends to collect deposits and/or advance payments for more than one month's service and will file and maintain a surety bond with the Commission in an amount equal to the current balance of deposits and advance payments in excess of one month.
(The bond must accompany the application.)


UTILITY OFFICIAL:

ALVARO PEÑA

Print Name
ADMINISTRATOR

Title
(305)379-6400

Telephone No.



Signature
11/07/02

Date
(305)379-6400

Fax No.

Address: **111 NE 1ST STREET SUITE 907**

MIAMI , FLORIDA 33132

THIS PAGE MUST BE COMPLETED AND SIGNED

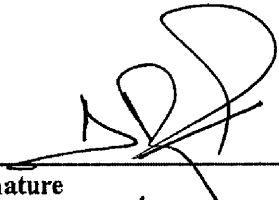
AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide interexchange telecommunications service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

UTILITY OFFICIAL:

Alvaro Peña
Print Name


Signature

Title

11/07/02
Date

Telephone No.

Fax No.

Address: _____

CURRENT FLORIDA INTRASTATE SERVICES

Applicant has () or has not () previously provided intrastate telecommunications in Florida.

If the answer is has, fully describe the following:

a) What services have been provided and when did these services begin?

NO SERVICES HAS BEEN OFFERED

b) If the services are not currently offered, when were they discontinued?

UTILITY OFFICIAL:

ALVARO PEÑA

Print Name

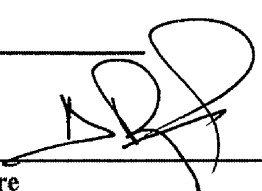
ADMINISTRATOR

Title

(305)379-6400

Telephone No.

Signature



Date

11/07/02

(305)379-6400

Fax No.

Address:

111 NE 1ST STREET SUITE 907

MIAMI , FLORIDA 33132

CERTIFICATE TRANSFER, OR ASSIGNMENT STATEMENT

I, (Name) ALVARO PEÑA,

(Title) ADMINISTRATOR of
AS SYSTEMS TECHNOLOGY CORP. (Name of Company)

and current holder of Florida Public Service Commission Certificate Number

_____, have reviewed this application and join in the petitioner's request for a:

() transfer

() assignment

of the above-mentioned certificate.

UTILITY OFFICIAL:

ALVARO PEÑA

Print Name

ADMINISTRATOR

Title

(305)379-6400

Telephone No.

Signature 

Date

11/07/02
(305)379-6400

Fax No.

Address: 111 NE 1ST STREET SUITE 907
MIAMI, FLORIDA 33132

