

**Lance J.M. Steinhart, P.C.**

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1720 Windward Concourse  
Suite 250  
Alpharetta, Georgia 30005

ORIGINAL

Also Admitted in New York  
and Maryland

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February 17, 2005

**VIA OVERNIGHT DELIVERY**

Florida Public Service Commission  
Division of Records and Reporting  
2540 Shumard Oak Blvd.  
Gunter Bldg.  
Tallahassee, Florida 32399-0850  
(850) 413-6770

Check received with filing and forwarded  
to Fiscal for deposit. Fiscal to forward  
deposit information to Records.

Initials of person who forwarded check:



05 FEB 21 AM 9:07

DISTRIBUTION CENTER

Re: Tele Circuit Network Corporation

To Whom It May Concern:

050126-TX

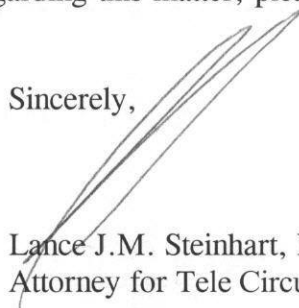
Enclosed please find one original and six (6) copies of Tele Circuit Network Corporation's Application for Authority to Provide Local Exchange Telecommunications Service Within the State of Florida.

I also have enclosed a check in the amount of \$250.00 payable to the Florida Public Service Commission to cover the cost of filing these documents.

Please return a stamped copy of the extra copy of this letter in the enclosed preaddressed prepaid envelope.

If you have any questions regarding this matter, please do not hesitate to call me. Thank you for your attention to this matter.

Sincerely,

  
Lance J.M. Steinhart, Esq.  
Attorney for Tele Circuit Network Corporation

Enclosures

cc: Ashar Syed

DOCUMENT NUMBER-DATE

01735 FEB 21 05

FPSC-COMMISSION CLERK

Tele Circuit Network Corp.  
1536 Dunwoody Village Pkwy, Suite 250  
Atlanta, GA, 30338  
877-TELECIRCUIT (835-3247)

National Bank of Commerce  
Roswell, GA 30076  
64-9187/611

004123

DATE 2/9/2005

PAY TO THE ORDER OF Florida Puclic Service Commission

\$ \*\*250.00

Two Hundred Fifty and 00/100\*\*\*\*\*

DOLLARS

Florida Puclic Service Commission



AUTHORIZED SIGNATURE

Memo FLORIDA CLEC CERT FEE

Tele Circuit Network Corp.

Florida Puclic Service Commission

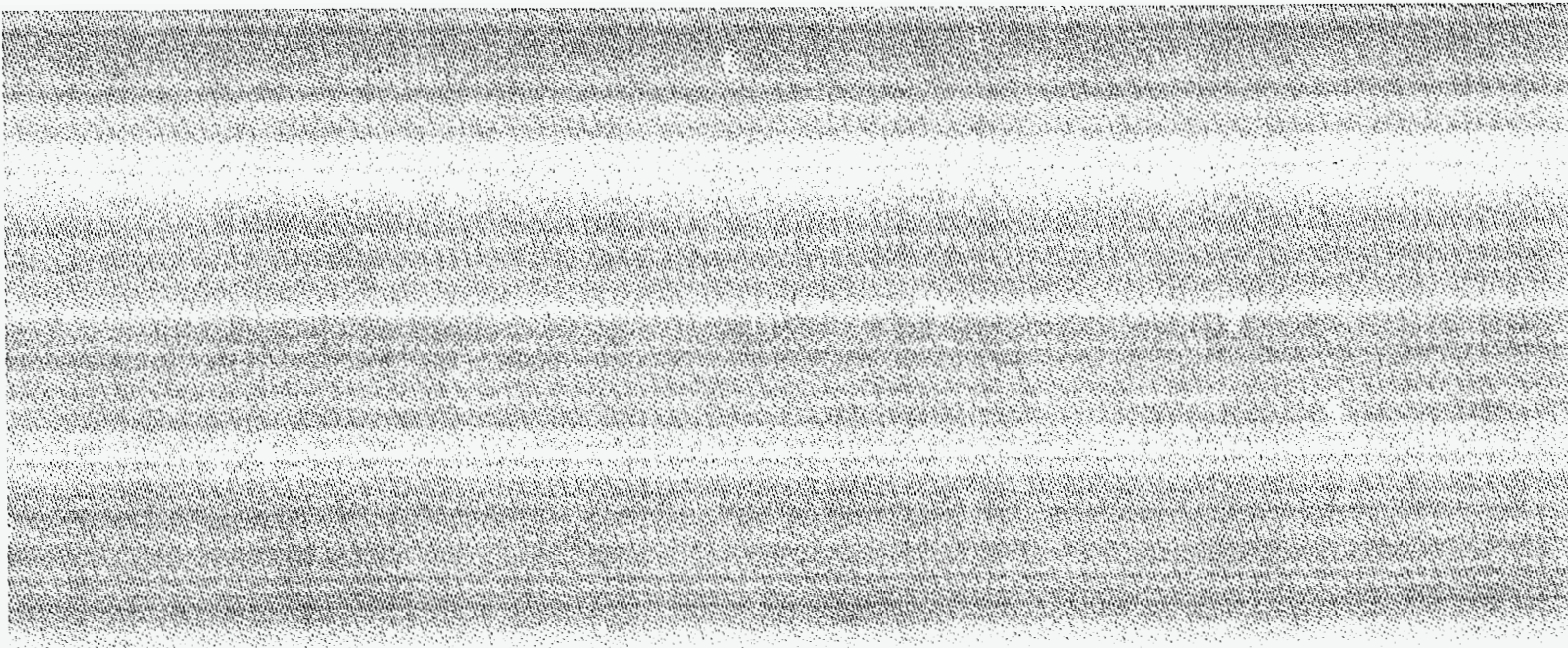
2/9/2005

004123

250.00

National Bank of Commer FLORIDA CLEC CERT FEE

250.00



**\*\* FLORIDA PUBLIC SERVICE COMMISSION \*\***

**DIVISION OF REGULATORY OVERSIGHT**  
**CERTIFICATION SECTION**

**APPLICATION FORM**  
**for**  
**AUTHORITY TO PROVIDE**  
**ALTERNATIVE LOCAL EXCHANGE SERVICE**  
**WITHIN THE STATE OF FLORIDA**

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Instructions

This form is used as an application for an original certificate and for approval of the assignment or transfer of an existing certificate. In the case of an assignment or transfer, the information provided shall be for the assignee or transferee (See Page 12).

Print or type all responses to each item requested in the application and appendices. If an item is not applicable, please explain why.

Use a separate sheet for each answer which will not fit the allotted space.

Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of **\$250.00** to:

**Florida Public Service Commission**  
***Division of Records and Reporting***  
**2540 Shumard Oak Blvd.**  
**Tallahassee, Florida 32399-0850**  
**(850) 413-6770**

If you have questions about completing the form, contact:

**Florida Public Service Commission**  
**Division of Regulatory Oversight**  
**Certification Section**  
**2540 Shumard Oak Blvd.**  
**Tallahassee, Florida 32399-0850**  
**(850) 413-6480**

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## APPLICATION

1. This is an application for  (check one):

- Original certificate** (new company).
- Approval of transfer of existing certificate:** Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority.
- Approval of assignment of existing certificate:** Example, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.
- Approval of transfer of control:** Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of company:

Tele Circuit Network Corporation

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3. Name under which the applicant will do business (fictitious name, etc.):

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4. Official mailing address (including street name & number, post office box, city, state, zip code):

620 Crossbridge Alley

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Alpharetta

Georgia

30022

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**5. Florida address (including street name & number, post office box, city, state, zip code):**

None

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**6. Structure of organization:**

- |   |  |
|---|--|
| <input type="checkbox"/> Individual                     | <input type="checkbox"/> Corporation         |
| <input checked="" type="checkbox"/> Foreign Corporation | <input type="checkbox"/> Foreign Partnership |
| <input type="checkbox"/> General Partnership            | <input type="checkbox"/> Limited Partnership |
| <input type="checkbox"/> Other _____                    |  |

**7. If individual, provide:**

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Telephone No.: \_\_\_\_\_ Fax No.: \_\_\_\_\_

Internet E-Mail Address: \_\_\_\_\_

Internet Website Address: \_\_\_\_\_

**8. If incorporated in Florida, provide proof of authority to operate in Florida:**

- (a) **The Florida Secretary of State corporate registration number:**

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**9. If foreign corporation, provide proof of authority to operate in Florida:**

(a) The Florida Secretary of State corporate registration number:

F03000003585

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**10. If using fictitious name-d/b/a, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:**

(a) The Florida Secretary of State fictitious name registration number:

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**11. If a limited liability partnership, provide proof of registration to operate in Florida:**

(a) The Florida Secretary of State registration number:

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**12. If a partnership, provide name, title and address of all partners and a copy of the partnership agreement.**

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Telephone No.: \_\_\_\_\_ Fax No.: \_\_\_\_\_

Internet E-Mail Address: \_\_\_\_\_

Internet Website Address: \_\_\_\_\_

**13. If a foreign limited partnership, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.**

(a) The Florida registration number: \_\_\_\_\_

**14. Provide F.E.I. Number(if applicable):** 81-0580953

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**15. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:**

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. Provide explanation.

No

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(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

No

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**16. Who will serve as liaison to the Commission with regard to the following?**

(a) The application:

Name: Lance J.M. Steinhart

Title: Regulatory Counsel

Address: 1720 Windward Concourse, Suite 250

City/State/Zip: Alpharetta, Georgia 30005

Telephone No.: (770) 232-9200 Fax No.: (770) 232-9208

Internet E-Mail Address: lsteinhart@telecomcounsel.com

Internet Website Address: \_\_\_\_\_

(b) Official point of contact for the ongoing operations of the company:

Name: Keith Harrison  
Title: Operations Manager  
Address: 620 Crossbridge Alley  
City/State/Zip: Alpharetta Georgia 30022  
Telephone No.: 877-835-3247 Fax No.: 877-835-3788  
  
Internet E-Mail Address: keith@telecircuit.com  
Internet Website Address: www.telecircuit.com

(c) Complaints/Inquiries from customers:

Name: Pobish Tahir  
Title: Customer Services Manager  
Address: 620 Crossbridge Alley  
City/State/Zip: Alpharetta Georgia 30022  
Telephone No.: 877-835-3247 Fax No.: 877-835-3788  
  
Internet E-Mail Address: cs@telecircuit.com  
Internet Website Address: www.telecircuit.com

**17. List the states in which the applicant:**

(a) has operated as an alternative local exchange company.

None

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(b) has applications pending to be certificated as an alternative local exchange company.

None

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(c) is certificated to operate as an alternative local exchange company.

None

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(d) has been denied authority to operate as an alternative local exchange company and the circumstances involved.

None

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(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

None

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(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

None

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**18. Submit the following:**

**A. Managerial capability: give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.**

See Attached biographical information.

**B. Technical capability: give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.**

See Attached biographical information. In addition, the company will rely upon its underlying facilities-based carriers for technical maintenance.

### **C. Financial capability.**

The application **should contain** the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer **affirming that the financial statements are true and correct** and should include:

1. the balance sheet:
2. income statement: and
3. statement of retained earnings.

**NOTE:** *This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.*

Further, the following (which includes supporting documentation) should be provided:

1. **written explanation** that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
2. **written explanation** that the applicant has sufficient financial capability to maintain the requested service.
3. **written explanation** that the applicant has sufficient financial capability to meet its lease or ownership obligations.

**THIS PAGE MUST BE COMPLETED AND SIGNED**

**APPLICANT ACKNOWLEDGMENT STATEMENT**

1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
2. **GROSS RECEIPTS TAX:** I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
3. **SALES TAX:** I understand that a seven percent sales tax must be paid on intra and interstate revenues.
4. **APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

**UTILITY OFFICIAL:**

Sobia Khan

**Print Name**

Chief Executive Officer & Secretary

**Title**

877-835-3247

**Telephone No.**

  
**Signature**

02-10-2005  
**Date**

877-835-3788

**Fax No.**

**Address:**

620 Crossbridge Alley

Alpharetta

Georgia

30022

**THIS PAGE MUST BE COMPLETED AND SIGNED**

**AFFIDAVIT**

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

**Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."**

**UTILITY OFFICIAL:**

Sobia Khan

**Print Name**

Chief Executive Officer & Secretary

**Title**

877-835-3247

**Telephone No.**

  
**Signature**

02-10-2005  
**Date**

877-835-3788

**Fax No.**

**Address:**

620 Crossbridge Alley

Alpharetta

Georgia

30022

## **LIST OF ATTACHMENTS**

**FINANCIAL INFORMATION**

**MANAGEMENT INFORMATION**

**STATEMENT OF FINANCIAL CAPABILITY**



**FINANCIAL INFORMATION**

**FILED UNDER SEPARATE COVER SEEKING CONFIDENTIAL TREATMENT**

## MANAGEMENT INFORMATION

[Redacted]

[Redacted]

[Redacted]

620 Crossbridge Alley  
Alpharetta, GA, 30022

Phone: (678) 478-2452  
Email: ash@telecircuit.com

## Ashar Syed

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### Summary of Expertise

A software developer with over 9 years of product development, business development, marketing management and software consulting experience. Solid reputation as a strategic visionary, and problem solver. Strong ability to develop and motivate teams. Performance-oriented with experience in profit and loss management. Skilled in executive level presentations, vendor relationships, and strategic partnerships. Extensive technical expertise in telecommunication software development, data communication technologies, and Internet applications.

### Professional Experience

**Chairman and CEO, October 2003 - Present**

**Tele Circuit Network Corp. Alpharetta, GA**

Created a long-distance telecommunication company that has been in operation for one and half year. Consultant to several telecommunication, software development and professional services companies on content and product support strategies, vertical market development, business partnership deal structures and customer acquisition. Conceived, developed and brought telecom services to market such as calling card, T1s, DSL and long-distance. Designed user interfaces and telephony applications. Delivered technology assessments and evaluations for training, knowledge ware and groupware applications. Negotiated licensing and joint venture agreements. Established pricing policies. Designed and executed advertising, direct mail and telemarketing campaigns for Tele Circuit.

**Technical Manager, July 1999 – September 2003**

**America's Tele-Network Corp. Roswell, GA**

Responsible for managing, analyzing, designing, implementation, testing and maintaining of **GUIs, Telephony, Internet, Intranet, Extranet and Database Systems** related to telecommunications industry. Provide application modeling and programming expertise in building software and hardware solutions for maintenance and management of **Voice Processing, Customer Service and Billing systems** using **C++, MFC, Dialogic SDK, Green Leaf, Visual Voice, COM, ActiveX Controls, SQL Sever, MS Access.**

- Providing technical skills of strategic network planning for data transfer between different offices at other locations.
- Supervised and developed file processing and on-line communication system with different long distance carriers like, AT&T, QWest, Sprint, and MCI-WorldCom.
- Analyzed, designed, implemented and maintaining **Automated Telephone Dialer System** using **Object-Oriented** methodologies, which is being used as the main sales, marketing and advertising tool. Automatically dial customers from lead pool, record voices, process them and response to the customers questions analytically. This **Multithreaded System** is operated on a **Digital Dialogic Card** and implemented using **MFC, C++, Visual Voice, Dialogic SDK, MS Access and SQL Server.**
- Analyzed and designed **Client-Server Architecture** for customer services named QuickLink. This **Two-Tier** application is being by all customer service representatives to process customer complaints and requests. The presentation tier was modeled using **UML** and its architecture is based on **COM Components** and **Object-Oriented** technology. It was implemented using **C++, ASP, MFC, JavaScript, DLLs, ActiveX**

**Education**

**Master of Telecommunications Management**, December 2002  
Keller Graduate Institute of Technology, Alpharetta, Georgia

**Master of Science, Computer Science**, April 1998  
University of South Alabama, Mobile, Alabama

**Master of Science, Computer Science**, September 1995  
Quaid-e-Azam University, Islamabad, Pakistan

**Certified Internet Web Associate**, June 2000 

References available on request

Phone: (770) 664-4698  
Email: sobyaashar@yahoo.com

**Sobia A. Khan**

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**Career Objective**

A challenging position in customer services and provisioning

**Education**

Bachelor of Arts, Political Science, June 1999  
University of Georgia, Athens, Georgia  
Advance diploma in Computer Sciences, July 2000

**Professional Experiences**

Customer Services, Nov 2001-September 20,2002  
Kroger, USA Alpharetta, G,A, 30022

**Responsibilities**

- Creating and configure customers databases and history using application software. Maintaining and create inner-circle and business files as well working on member's resale And exempt files
- Enter data and build inventory skew numbers on system, also work on merchandise Pickups
- Working on tails to handle cash, deposits, even exchange and refunds staff. Maintain Ledger for monthly range of profits and loss
- Performed cashier function for Treasury Department, handling and maintaining records daily cash on hand. Performed General ledger entry to appropriate accounts.
- Stop-payment and wire transfers,

Membership Services/ Customer Services Jan2002-September 20,2002  
BJ'S wholesale Club, USA, Cummings, G,A,

**Responsibilities**

- Acquired comprehensive product line Knowledge and ability to quickly assess customer needs and develop full services product and service offerings
- Sought new business by calling on potential customers and sending them mass mailings
- Maintained client information system by creating, updating and deleting client's database
- Managed and organized material for various training sessions including materials for trainers
- Prepared and organized office files, documents invoices and kept track of schedule of events

Administrative Assistant, July 1999-Oct 2001  
Citibank, Atlanta, Georgia

- Responsible for managing, analyzing, authorizing personal loans, auto loans and credit cards.
- Trained temporary staff and new hire replacements in journal entry, meeting standards for timeliness and accuracy and integrating new employees into the unit and train The sales executives
- Interviewed for possible appointments of executives and customer service representatives Managing staff appointments and terminations
- Authorized personal loans, auto loans and credit cards for members
- Sought new business by calling on potential customers and sending them mass mailings
- Arranged meeting between clients and sales executives
- Offered various deals for potential clients

**Technical Skills**

Software Installation, Application Software for account management, Application Management, and Data Entry Techniques

Operating Systems: MS Windows {95/98/2000} Dos and {NT, Novell} Database  
Software Installation: Data Entry Techniques, and Computer Assembling  
Web Tools: Netscape Communicator, Internet explorer, HTML  
Office Tools: MS Offices, MS Power point, MS outlook Express, MS FoxPro



**STATEMENT OF FINANCIAL CAPABILITY**  
**Tele Circuit Network Corporation**

Applicant has sufficient financial capability to provide the requested service in the State of Florida and has sufficient financial capability to maintain the requested service and to meet its lease or ownership obligations. In support of Applicant's stated financial capability, a copy of its Profit & Loss Statement and Statement of Cash Flows for the period ending September 30, 2004 and Balance Sheet as of September 30, 2004 is attached to its application. Applicant intends to fund the provision of service through internally generated cash flow. Applicant also has the ability to borrow funds, if required, based upon its financial capabilities, to provide service in the State of Florida.