1

 1 BEFORE THE

 2 FLORIDA PUBLIC SERVICE COMMISSION

 3 DOCKET NO. 060150-EI

 4 In the Matter of

 5 PETITION FOR APPROVAL OF REVISIONS TO

 CONTRIBUTION-IN-AID-OF-CONSTRUCTION

 6 DEFINITION IN SECTION 12.1 OF FIRST

 REVISED TARIFF SHEET NO. 6.300, BY

 7 FLORIDA POWER & LIGHT COMPANY.

 \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_/

 8

 9

 10

 11

 12 ELECTRONIC VERSIONS OF THIS TRANSCRIPT ARE

 A CONVENIENCE COPY ONLY AND ARE NOT

 13 THE OFFICIAL TRANSCRIPT OF THE HEARING,

 THE .PDF VERSION INCLUDES PREFILED TESTIMONY.

 14

 15 PROCEEDINGS: AGENDA CONFERENCE

 ITEM NO. 6

 16

 17 BEFORE: CHAIRMAN LISA POLAK EDGAR

 COMMISSIONER MATTHEW M. CARTER, II

 18 COMMISSIONER KATRINA J. MCMURRIAN

 19

 DATE: Tuesday, April 24, 2007

 20

 21 PLACE: Betty Easley Conference Center

 Room 148

 22 4075 Esplanade Way

 Tallahassee, Florida

 23

 REPORTED BY: JANE FAUROT, RPR

 24 Official Commission Reporter

 (850)413-6732

 25

 FLORIDA PUBLIC SERVICE COMMISSION

 2

 1 APPEARANCES:

 2 JOHN BUTLER, ESQUIRE, appearing on behalf of

 3 Florida Power and Light Company.

 4 ROBERT SCHEFFEL WRIGHT, ESQUIRE, appearing on

 5 behalf of Towns of Palm Beach and Jupiter Island, and the

 6 Municipal Underground Utilities Consortium.

 7 CHARLES FALCONE, Mayor, appearing on behalf of the

 8 Town of Jupiter Island, Florida.

 9 JOHN FIND, Commissioner, appearing on behalf of

 10 Town of Flagler Beach.

 11 DANIEL COMERFORD, Commissioner, appearing on behalf

 12 of the Town of Jupiter Inlet Colony.

 13 R. L. WILLOWBY and PETER RANT, appearing on behalf

 14 of Power Services, Incorporated.

 15 THOMAS G. BRADFORD, Deputy Town Manager, appearing

 16 on behalf of the Town of Palm Beach, Florida.

 17 ROSANNE GERVASI, appearing on behalf of the

 18 Commission Staff.

 19

 20

 21

 22

 23

 24

 25

 FLORIDA PUBLIC SERVICE COMMISSION

 3

 1 P R O C E E D I N G S

 2 CHAIRMAN EDGAR: Yes. We will be on Item 6.

 3 Commissioners, we will ask for our staff to give us

 4 an overview of the item, but before we go into the merits, my

 5 understanding is that Issue 1 of Item 6 is a procedural

 6 question and we probably need -- Ms. Gervasi, you can help me

 7 through this, but we probably will need a motion on just

 8 Issue 1 before we get into the merits and the further

 9 discussion.

 10 Ms. Gervasi.

 11 MS. GERVASI: Yes, ma'am, that's correct.

 12 CHAIRMAN EDGAR: Okay. Then let's have one of you go

 13 ahead and give us a brief overview on Issue 1, please.

 14 MS. GERVASI: Issue 1 is staff's recommendation to

 15 deny oral argument pursuant to the oral argument rule, but that

 16 interested persons are allowed to speak regardless of that.

 17 CHAIRMAN EDGAR: Thank you.

 18 Commissioners, my understanding is this is just a

 19 procedural question. We do have participants. We will open up

 20 for discussion and questions and answers and presentations.

 21 But in order to get us in the proper posture for that

 22 discussion, I need a motion in favor of the staff

 23 recommendation just on Issue 1.

 24 COMMISSIONER CARTER: Am I to understand --

 25 CHAIRMAN EDGAR: And you may ask a question.

 FLORIDA PUBLIC SERVICE COMMISSION

 4

 1 COMMISSIONER CARTER: -- that will still allow for

 2 public input?

 3 CHAIRMAN EDGAR: Absolutely.

 4 COMMISSIONER CARTER: Okay. I so move.

 5 COMMISSIONER McMURRIAN: Second.

 6 CHAIRMAN EDGAR: All in favor say aye.

 7 (Unanimous affirmative vote.)

 8 CHAIRMAN EDGAR: Thank you. And we will be on Issues

 9 2 through 5.

 10 Ms. Draper.

 11 MS. DRAPER: Elizabeth Draper with the Commission

 12 staff. I will give an introduction to the item. Item 6 is

 13 FP&L's proposed tariff to provide local governments that wish

 14 to convert their overhead distribution facilities to

 15 underground, a 25 percent reduction in the conversion costs.

 16 That 25 percent reduction is called the Governmental Adjustment

 17 Factor, or GAF waiver. FP&L requests that the 25 percent not

 18 borne by the local government be recovered from the general

 19 body of ratepayers in a future rate case. The 25 percent is

 20 based on savings and storm restoration costs which are shared

 21 by all ratepayers when large contiguous areas are converted

 22 from overhead to underground.

 23 Issue 2 is another legal issue dealing with the

 24 Municipal Underground Utilities Consortium request for oral

 25 argument and petition to intervene.

 FLORIDA PUBLIC SERVICE COMMISSION

 5

 1 Issue 3 addresses the stipulation FP&L and the

 2 intervenors filed.

 3 Staff recommends that the Commission decline to

 4 approve the stipulation in its entirety because two provisions

 5 in the stipulation, bifurcation and relation back

 6 inappropriately address matters that are outside the scope of

 7 this docket.

 8 However, the stipulation also contains certain

 9 clarifications of the GAF tariff sheets. Primary staff on

 10 Issue 4 recommends that you incorporate the amended tariff

 11 sheets attached to the stipulation as part of the approved

 12 tariff. FP&L states that it does not object to the inclusion

 13 of those tariff changes in the event you deny the stipulation.

 14 Issue 4 is whether FP&L's proposed tariff should be

 15 approved. Staff has presented two recommendations. The

 16 primary recommendation is that you approve the tariff as a

 17 pilot program to expire by October 2008. According to the

 18 order suspending the tariff, the tariff applies to

 19 undergrounding contracts entered into on or after April 4,

 20 2006. So the tariff would be in effect from April 2006 until

 21 October 2008, a two-and-a-half year period.

 22 Primary staff believes that while not perfect, this

 23 tariff is a first step in the right direction to encourage

 24 undergrounding. More information on all costs and benefits of

 25 undergrounding will be filed with the Commission within the

 FLORIDA PUBLIC SERVICE COMMISSION

 6

 1 next two years, and the limited duration of the tariff is tied

 2 to receipt of that additional information. Based on the

 3 additional information received, the Commission can then

 4 reevaluate the benefits of undergrounding and make a decision

 5 on whether it continue, modify, or discontinue the tariff.

 6 The alternative recommendation is that you deny the

 7 tariff because FP&L has not adequately justified the 25 percent

 8 waiver and FP&L has not filed yet its plans to implement the

 9 requirements of Amended Rule 25-6.115. Mr. Trapp will be

 10 presenting the alternative staff position.

 11 Staff would also like to make an oral modification.

 12 On Page 30 of the recommendation, which is Page 6 of the

 13 stipulation, there is a Paragraph 5B that contemplates the

 14 Commission include grandfathering language in its order if the

 15 GAF tariff is approved. The staff recommendation does not

 16 discuss Paragraph 5B and whether it should be included in the

 17 order or not. Staff recommends that this paragraph, Paragraph

 18 5B of the stipulation, be included in the order if you approve

 19 the GAF tariff, because grandfathering an existing contract is

 20 standard practice. If the contract is signed pursuant to an

 21 approved tariff, it normally runs its course even if the

 22 underlying tariff is closed or modified.

 23 FP&L and Mr. Schef Wright are here to address the

 24 Commission. I believe we also have representatives from

 25 several cities who wish to speak. And this concludes my

 FLORIDA PUBLIC SERVICE COMMISSION

 7

 1 introduction.

 2 CHAIRMAN EDGAR: Thank you, Ms. Draper.

 3 Mr. Trapp, how about a brief overview of the

 4 alternative recommendation?

 5 And then, Mr. Butler, your petition, and so we will

 6 begin next with you.

 7 MR. TRAPP: Here again, the staff alternate appears

 8 in Issue 4, and we will be happy to answer any questions the

 9 Commission has at that time. With respect to a brief overview,

 10 alternate staff is recommending that the Commission deny the

 11 tariff.

 12 Basically, I need to make, I guess, two points. One

 13 is we don't believe the tariff is in full compliance with the

 14 recent rule adoption by the Commission in that it is limited in

 15 its scope and does not include the storm hardening construction

 16 costs that the Commission ordered to be reflected in CIAC

 17 calculations in the adoption of Rule 25-6.115.

 18 The other point has to do with the reasonableness of

 19 Florida Power and Light's assumptions in deriving the

 20 25 percent credit under the GAF waiver. In alternate staff's

 21 opinion, it all comes down to whether or not the Commission

 22 believes that there is a likelihood that all ratepayers will

 23 benefit by reduced storm costs by the undergrounding that may

 24 occur by those parties that agree to the GAF tariff. And to

 25 the extent that the damages forecasted by Florida Power and

 FLORIDA PUBLIC SERVICE COMMISSION

 8

 1 Light to be avoided by such undergrounding do not occur, it

 2 then comes down to a fairness issue about all ratepayers having

 3 to carry the costs for the benefits received by a few. And

 4 that's my summary.

 5 CHAIRMAN EDGAR: Thank you, Mr. Trapp.

 6 Mr. Butler.

 7 MR. BUTLER: Thank you, Madam Chairman. Good morning

 8 to you and to the other Commissioners. I am John Butler

 9 appearing on behalf of Florida Power and Light Company. I have

 10 with me Tom Coke (phonetic) and Rosemary Morley (phonetic),

 11 also of FPL, who won't be participating directly in our brief

 12 presentation, but are available to answer questions if you or

 13 others have them.

 14 I would like to start with just a little bit of the

 15 background of what brought us here and then explain why we are

 16 in very enthusiastic support of the primary staff

 17 recommendation. FPL filed its initial GAF tariff last February

 18 as part of our Storm Secure initiatives to help harden our

 19 electric distribution system against hurricanes and other major

 20 storms. The idea of the GAF tariff has always been to provide

 21 a voluntary optional mechanism that local governments can use

 22 to help them pay for the cost of converting the overhead

 23 electric distribution lines within their boundaries to

 24 underground.

 25 In the aftermath of the 2004 and 2005 hurricane

 FLORIDA PUBLIC SERVICE COMMISSION

 9

 1 seasons, FPL consistently heard from local governments that

 2 they would like to do underground conversions but were deterred

 3 by the high cost of those conversions. The GAF tariff provides

 4 a 25 percent reduction in the contribution in aid of

 5 construction, or CIAC, the local government must pay FPL for

 6 converting a large contiguous area to underground service.

 7 The GAF tariff focuses on local government

 8 underground conversions because those conversions tend to

 9 involve these large contiguous areas, and the local governments

 10 are in the best position to require 100 percent customer

 11 participation in the conversion and aid in expediting the

 12 construction through permitting, et cetera. Both of these

 13 factors are very important to FPL's actually realizing

 14 substantial storm restoration benefits from an underground

 15 conversion.

 16 FPL worked with the staff and with the towns that

 17 have intervened in this docket throughout last spring and

 18 summer to explain the GAF tariff and show how the 25 percent

 19 reduction would be justified for FPL's general body of

 20 customers by the expected avoided storm restoration costs from

 21 these large contiguous conversion projects. Based on the

 22 results of these interactions with staff and the towns, FPL

 23 refined the original GAF tariff and filed an amended petition

 24 for approval of the refined tariff in September. FPL continued

 25 to respond to inquiries about the GAF tariff since the amended

 FLORIDA PUBLIC SERVICE COMMISSION

 10

 1 petition was filed, including several informal meetings with

 2 staff and the towns to address remaining questions.

 3 In February, the Municipal Underground Utilities

 4 Consortium, or MUUC, petitioned to intervene. FPL worked with

 5 MUUC and the towns to resolve their concerns over the GAF

 6 tariff. The process resulted in a stipulation and settlement

 7 among FPL, the towns, and MUUC, which was filed with the

 8 Commission on March 23. Included in the stipulation were some

 9 minor tweaks to the GAF tariff which staff's primary

 10 recommendation proposes that you include in the approved

 11 tariff.

 12 The GAF tariff that you have before you for approval

 13 has been thoroughly vetted. It is well suited for its intended

 14 purpose. It is not, and it is not intended to be, the final

 15 word on calculating CIAC for underground conversions, but it

 16 can provide an important incentive for the specific

 17 circumstances to which it is targeted.

 18 FPL is aware of local governments that are anxiously

 19 awaiting the Commission's decision on the GAF tariff before

 20 they make their own decisions on underground conversions. A

 21 25 percent cost reduction on large underground conversion

 22 projects can be quite important to those decisions. And those

 23 municipalities need to know whether the reduction is or is not

 24 going to be available to them as soon as possible.

 25 While the Commission has provided that the GAF tariff

 FLORIDA PUBLIC SERVICE COMMISSION

 11

 1 will apply back to undergrounding contracts entered into on or

 2 after April 6th, 2006, this doesn't eliminate the uncertainty

 3 that local governments are currently facing as to how much of a

 4 cost reduction, if any, the Commission will ultimately approve.

 5 And this, again, underscores the need for you to act promptly.

 6 FPL has provided solid documentation that based on

 7 reasonable expectations about future storm activity, the

 8 25 percent discount in the GAF tariff will be fully offset by

 9 savings in storm restoration costs that the general body of

 10 customers otherwise would pay. FPL's data is indirectly

 11 corroborated by the underground conversion cost study that was

 12 filed by MUUC.

 13 While FPL does not agree with some of the analyses

 14 and conclusion of that study, we think it is useful to note

 15 that MUUC estimates the savings attributed specifically to

 16 reduce storm restoration costs for large contiguous projects,

 17 which is what the GAF tariff is directed at, to be

 18 approximately 24 percent, almost exactly the same conclusion as

 19 FPL's 25 percent.

 20 The GAF tariff is equitable for all FPL's customers.

 21 The savings in storm restoration costs from new underground

 22 conversions benefit all customers equally, because storm

 23 restoration costs are recovered from all customers equally.

 24 FPL does not charge one storm recovery surcharge to customers

 25 who have underground service and a different storm restoration

 FLORIDA PUBLIC SERVICE COMMISSION

 12

 1 surcharge to customers who have overhead service. Therefore, a

 2 customer who currently has underground service will be just as

 3 benefitted by a new underground conversion as a customer who

 4 currently has overhead service. For these reasons, FPL urges

 5 you to approve the GAF tariff, which is staff's primary

 6 recommendation.

 7 Primary staff also recommends that you deny FPL's

 8 stipulation with MUUC and the towns. Although staff does

 9 propose, as I mentioned earlier, incorporating the minor

 10 revisions to the tariff that we had proposed in the

 11 stipulation. I expect that Mr. Wright will have more to say

 12 about the details of the stipulation and why it should be

 13 approved, but I want to make it clear that FPL continues to

 14 support the stipulation and requests that you approve it as

 15 part of your decision here today.

 16 Let me just speak very briefly, and then I will be

 17 done, to the alternate staff recommendation. Alternate staff

 18 recommends that you deny FPL's GAF tariff, basically, because

 19 of three stated concerns, none of which we believe justifies

 20 denial. The first concern is that FPL has not yet filed its

 21 plans to implement the CIAC calculations under the recent

 22 revisions to Rule 25-6.115. This concern is misplaced, because

 23 the GAF tariff is a voluntary alternative to the normal

 24 calculation of CIAC under that rule. The GAF tariff is

 25 independent of the normal CIAC calculation, so it is not

 FLORIDA PUBLIC SERVICE COMMISSION

 13

 1 necessary for FPL to have filed implementation plans for that

 2 calculation in order for you to evaluate and approve the GAF

 3 waiver.

 4 The second concern raised by alternate staff is that

 5 FPL has not provided adequate factual support for its

 6 25 percent GAF waiver. We disagree. We have provided a

 7 reasoned and well-documented justification for the waiver, and

 8 FPL's estimate of 25 percent storm restoration savings is

 9 consistent with the results obtained by MUUC using a very

 10 different approach.

 11 I should add that we have -- you know, our evaluation

 12 necessarily shows a range. We don't know exactly how

 13 frequently storms will hit in the future or exactly what the

 14 restoration cost savings will be. But we have tried to do a

 15 range from sort of, you know, infrequent storms with minimal

 16 storm restoration differentials to frequent storms with

 17 substantial storm restoration differentials, and the 25 percent

 18 falls right in the middle.

 19 You know, it is a reasonable estimate. Customers may

 20 end up being benefitted more than the 25 percent if the

 21 underground projects can proceed. They might be benefitted

 22 slightly less. But it is a very reasonable estimate, and we

 23 feel that the Commission can and should move forward based on

 24 the information that is available today. We don't know how

 25 long it will take to develop better information. The

 FLORIDA PUBLIC SERVICE COMMISSION

 14

 1 information essentially evolves during the course of storms.

 2 Now, that may be something that we have additional data for

 3 this year or, hopefully, for all of us we won't have additional

 4 information available this year. And so putting the decision

 5 off until we have better storm restoration data is really just

 6 putting this off to the indefinite future.

 7 Finally, alternate staff argues that there is no need

 8 to approve the GAF tariff now because it can't be fully

 9 implemented until the rest of the CIAC calculation has been

 10 approved. We think that misses the point on a couple of

 11 levels.

 12 First, if the GAF tariff is denied, the important

 13 connection back to April 4, 2006, will be lost. Any

 14 undergrounding projects that went under contract between

 15 April 2006 and today would suddenly find themselves ineligible

 16 for the GAF waiver even if the GAF tariff or something like it

 17 were ultimately refiled and approved. This would penalize

 18 those applicants who made an early commitment to storm harden

 19 by investing in undergrounding.

 20 Furthermore, alternate staff ignores the important

 21 positive signal that approval of the GAF tariff will send to

 22 municipalities that are presently considering undergrounding.

 23 Once the tariff is approved, municipalities will know that they

 24 can count on receiving a 25 percent reduction in their CIAC

 25 payments based on storm restoration savings. Those savings are

 FLORIDA PUBLIC SERVICE COMMISSION

 15

 1 a key element of the CIAC calculation, and certainty on that

 2 key element will allow municipalities to make undergrounding

 3 decisions with greater confidence.

 4 In contrast, if the Commission denies the GAF tariff

 5 as alternate staff proposes, municipalities will be left to

 6 guess as to what credit they will ultimately get for storm

 7 restoration savings. The likely outcome of this uncertainty

 8 will be for those customers to continue delaying planned

 9 projects until after the Commission's decision on any CIAC

 10 adjustments, which could take a number of months from the point

 11 when those calculation filings are made here in the next month

 12 or two. For these reasons we ask that you deny the alternate

 13 staff recommendation and approve the GAF tariff as primary

 14 staff recommends.

 15 Thank you for your indulgence and, as I said earlier,

 16 we have Mr. Coke and Ms. Morley here to answer any detailed

 17 questions that you may have.

 18 CHAIRMAN EDGAR: Thank you. Mr. Butler, on the third

 19 point that you raised as information counter to the alternative

 20 recommendation, you mentioned contracts since the April

 21 '06 date. Can you give us a snapshot of what contracts are in

 22 place or have been entered into or are pending?

 23 MR. BUTLER: Let me let Mr. Coke speak to that

 24 directly. There are not a large number, but there are a

 25 handful of contracts that actually fall into that window.

 FLORIDA PUBLIC SERVICE COMMISSION

 16

 1 MR. COKE: Thank you. Yeah, there are a handful of

 2 contracts that fall into that. In fact, Jupiter Island, who is

 3 represented here today, is one of those parties, and Flagler

 4 Beach, as well. I think that the other thing is that depending

 5 upon how long from this point in time to whenever this issue

 6 would be resolved, there will be other contracts where people

 7 are interested in entering into. And, of course, we're coming

 8 up on the next hurricane season, and so there is going to be

 9 more that are teed up right now that we are working on that

 10 they haven't necessarily signed the paper yet, but we expect

 11 that that will be happening within the next few months.

 12 CHAIRMAN EDGAR: So just for my own understanding, I

 13 think I am hearing you say that there are contracts in place

 14 under the proposed 25 percent GAF currently between some

 15 municipalities and FPL.

 16 MR. COKE: That's correct.

 17 CHAIRMAN EDGAR: Okay. Commissioners, before we hear

 18 from Mr. Wright and the others that are joining him, do you

 19 have any questions for Mr. Butler yet? No.

 20 We'll come back to you, then, Mr. Butler.

 21 Mr. Wright.

 22 MR. WRIGHT: Thank you, Madam Chairman and

 23 Commissioners. I am Schef Wright, and I have the privilege to

 24 be here today on behalf of the Municipal Underground Utilities

 25 Consortium, which is a group of around 30 cities and towns all

 FLORIDA PUBLIC SERVICE COMMISSION

 17

 1 in Florida Power and Light Company's service area, all

 2 customers of FPL who came together pursuant to an interlocal

 3 agreement that they executed last summer to investigate and

 4 evaluate the cost and benefits of undergrounding and, as

 5 appropriate, to proceed to support undergrounding. Most all of

 6 them are proceeding to support undergrounding and, accordingly,

 7 we are here today in support of FPL's proposed GAF tariff and

 8 in support of the stipulation.

 9 Before I continue into my substance, I want to let

 10 you know who else is here. Mayor Charles Falcone, the Mayor of

 11 Jupiter Island, Florida, is here. Commissioner John Find

 12 (phonetic), who is the vice chairman of the Flagler Beach City

 13 Commission is here. Dr. Daniel Comerford (phonetic), who is a

 14 town commissioner with the Town of Jupiter Inlet Colony is

 15 here. Mr. Thomas Bradford, who is the deputy town manager for

 16 the Town of Palm Beach is also here to address you. And two of

 17 the engineering folks with Power Services, Incorporated, who

 18 did the study that we filed last November, Mr. Peter Rant, a

 19 professional engineer, and R. L. Willowby, who is also a former

 20 city utility director and a former city manager, so he's got a

 21 very broad and unique perspective on this, as well, are also

 22 here to address you briefly.

 23 In summary, Commissioners, with FPL, the Municipal

 24 Underground Utilities Consortium, and the town of Palm Beach

 25 and the town of Jupiter Island support all elements of the

 FLORIDA PUBLIC SERVICE COMMISSION

 18

 1 stipulation. Accordingly and correspondingly we support most

 2 of the primary staff's recommendation. However, we do differ

 3 with them on their recommendation that you deny what we call

 4 the bifurcation and relation-back provisions of the

 5 stipulation.

 6 To be real clear, the bifurcation provision would

 7 allow for, as we have agreed with FPL through extensive and

 8 good cooperative negotiations, would ask you to enter a final

 9 order approving the 25 percent GAF credit now and keep the

 10 docket open for the purpose of determining in this docket what

 11 other credits are to be resolved.

 12 You know, the relation back is kind of a lawyer's

 13 term. Another way you might say it is just preserve our rights

 14 to get whatever credits you, the Commission, ultimately

 15 determine are appropriate to be included in underground CIAC

 16 calculations. It's not a pig in a poke. We are asking for

 17 final approval of the 25 percent today based on FPL's analysis,

 18 based on our bottom-up engineering cost analysis using FPL

 19 system information, and we are asking that you preserve our

 20 right to get whatever credits you ultimately determine are

 21 appropriate.

 22 In our view of the world, that is another 25 percent

 23 based on the Power Services' calculations. You may determine

 24 that it is not that great, you may determine after hearing all

 25 the evidence that it is greater than that. But whatever it is,

 FLORIDA PUBLIC SERVICE COMMISSION

 19

 1 after you say, we think so much extra credit should be provided

 2 for tree-trimming costs, et cetera. We think we should get

 3 that. That is the relation-back provision.

 4 Kind of as a big picture overview, I think certainly

 5 the way I understand how we got here following the events of

 6 2004 and 2005, was beginning January 23rd of last year with

 7 your infrastructure hardening inquiry workshop that we held in

 8 this room and Mayor Falcone and I both addressed you all at,

 9 everybody, I think, is on the same page and the same team, that

 10 we need to harden our distribution infrastructure in Florida.

 11 Accordingly, FPL came forward the following month, February of

 12 last year, with its Storm Secure proposal which includes its

 13 GAF tariff and other initiatives for the purpose of encouraging

 14 undergrounding as an important element of enhancing

 15 distribution reliability in Florida.

 16 As we sit here today you have got the opportunity to

 17 take what we believe is a giant step to encourage

 18 undergrounding. You have got the opportunity to send a pretty

 19 strong message that will make it more uncertain and discourage

 20 undergrounding. And if you were to adopt the alternate staff

 21 recommendation, frankly, you have got the opportunity to pretty

 22 much put the brakes on anything until this all gets sorted out

 23 in future proceedings probably that will conclude -- my guess

 24 is, best case, late this year more likely the first quarter of

 25 next year. Naturally, the cities and towns and I and FPL urge

 FLORIDA PUBLIC SERVICE COMMISSION

 20

 1 you to approve the stipulation, urge you to take the big giant

 2 step that you have available to you to encourage

 3 undergrounding.

 4 Now, I do have a few substantive comments before the

 5 city and town representatives speak, and these are kind of --

 6 because I am who I am with my background in rates and

 7 undergrounding issues. I will say, we don't necessarily agree

 8 with several of the staff's legal points, but I really want to

 9 focus on the substantive points, and I don't think we are even

 10 really going to need to get to them. So unless you have

 11 questions about them, I'm not going to talk about those

 12 anymore.

 13 Okay. We support the entire stipulation. We agree

 14 with the primary staff recommendation to approve the GAF waiver

 15 at the 25 percent level and to approve FPL's entirely

 16 reasonable request that FPL be allowed to include the amounts

 17 that it invests, the 25 percent additional amount that it

 18 invests in underground facilities in its rate base, subject to

 19 normal ratemaking treatment. We also support the

 20 clarifications in the stipulation that primary staff support,

 21 as well. We disagree with the staff's recommendation that you

 22 reject the bifurcation and the relation-back provisions. I do

 23 have a procedural point to make to you regarding that.

 24 When FPL filed its initial petition last February, it

 25 did not state in that petition that it was only intended to

 FLORIDA PUBLIC SERVICE COMMISSION

 21

 1 reflect estimated storm restoration cost savings. Less than a

 2 month later, on St. Patrick's Day of last year, Palm Beach and

 3 Jupiter Island filed our petitions to intervene in this docket,

 4 060150, and we made very clear, we stated very explicitly in

 5 our petitions to intervene that we believed that the 25 percent

 6 is a step in the right direction, but we believe that

 7 additional credits, substantial additional credits as of then

 8 yet to be determined, yet to be even estimated by us, are

 9 appropriate to be included.

 10 You, indeed, recognized this in your order. You

 11 recognized that the towns argue that FPL's proposed 25 percent

 12 credit is a step in the right direction, but does not go far

 13 enough to provide sufficient or appropriate incentives to local

 14 governments to undertake underground conversion projects.

 15 And then you went on to say, we, the Commission, do

 16 not wish to discourage cities or counties who are willing to

 17 pursue undergrounding of their existing facilities at this

 18 time. And you then went on to say, in order to facilitate that

 19 encouragement, to implement that encouragement, any later --

 20 any such later approved discount to the cost of undergrounding

 21 facilities for local governments that proceed with underground

 22 conversion projects shall apply to undergrounding contracts

 23 entered into with local governments on or after April 4th,

 24 2006, the date of our vote and your vote on this matter.

 25 You didn't limit it to savings related to storm

 FLORIDA PUBLIC SERVICE COMMISSION

 22

 1 restoration costs. That really only came out in June when FPL

 2 provided, in response to a staff data request, their

 3 spreadsheet analysis that showed their estimates which show a

 4 range of 20 to 41 percent of storm restoration costs offset,

 5 depending on what assumptions you make about intensity and the

 6 intensity of the development and the frequency of storms.

 7 That's the procedural point. So procedurally I think that we

 8 are on very solid ground. I think you are on very solid ground

 9 in preserving the relation back, because I think it's fully

 10 consistent with what you said a year ago.

 11 More importantly, though, the key substantive point

 12 is this: We are not trying to get some special untested,

 13 unproven discount based on some kind of lawyering approach.

 14 You know, I'm not asking for this procedurally. What we are

 15 asking you to do is to ensure that if we go forward this

 16 summer -- and Mayor Falcone's city, and he will tell you this,

 17 they are ready to go. They are ready to get with the balance

 18 of their undergrounding program. They have already done a

 19 small pilot phase last year. They are ready to proceed.

 20 What we are asking you is this, for the towns and

 21 cities that go forward this year, that you ensure that we get

 22 the 25 percent storm restoration cost piece of this that's

 23 confirmed by FPL's analysis and by the Power Services study,

 24 which is -- it is a nontrivial study. It's in your files. You

 25 have probably seen it. And we are asking that you preserve our

 FLORIDA PUBLIC SERVICE COMMISSION

 23

 1 rights to get incorporated into the ultimate credits applied to

 2 our undergrounding project CIACs the values that our

 3 undergrounding projects provide.

 4 If we underground Jupiter Island, or Palm Beach, or

 5 Flagler Beach, or Jupiter Island Colony, or any of these other

 6 cities, there will not be any more tree trimming. You don't

 7 have to trim trees for the underground facilities. And it is

 8 not a trivial amount. It's about 9 percent, I think, of the --

 9 according to the Power Services analysis, it is about a nine --

 10 it is equivalent to about a 9 percent additional credit. And

 11 there are other benefits, as well.

 12 But all we are asking you to do is to preserve our

 13 right to get those credits based on what you, the Commission,

 14 ultimately determine are the right values to be included here.

 15 You know, I would say, you know, and hold on, I was

 16 the rates chief my last year here on the staff. As a

 17 fundamental matter of fair ratemaking policy, whatever the cost

 18 savings that our undergrounding projects provide, they should

 19 be reflected in the CIACs. If you don't, then the CIAC hasn't

 20 been calculated properly. In fact, it won't have been

 21 calculated pursuant to what your rule that you just adopted

 22 that became effective in February provides.

 23 Now, I would like to make a point here relative to

 24 the potential base rate impact of the GAF waiver. For whatever

 25 credits you approve, FPL will properly get rate base treatment

 FLORIDA PUBLIC SERVICE COMMISSION

 24

 1 for its net investment in underground facilities, because they

 2 are reasonable and prudent costs. This is as it should be.

 3 And, yes, this will result, at some future point after some

 4 future rate case, will result in FPL's base rates being

 5 somewhat higher than they would otherwise be, other things

 6 being equal. And this is because more distribution plant in

 7 service should mean more distribution rate base which will mean

 8 a higher -- excuse me, a higher authorized revenue requirement.

 9 That is Ratemaking 101.

 10 However, that is only one side of the equation. The

 11 important point that I want to emphasize to you is this -- and

 12 Mr. Butler hit on this pretty well, as well, and it's this,

 13 that the credits we are asking you to ensure that we get are

 14 direct offsets to costs that would otherwise be incurred by

 15 FPL, and they would otherwise show up in one or another

 16 component of FPL's rates. Vegetation management costs show up

 17 in FPL's O&M costs that show up in FPL's revenue requirement.

 18 To the extent those are reduced, those benefits flow through to

 19 all of FPL's customers.

 20 In 2004 and 2005, FPL spent nearly $2 billion on

 21 storm restoration costs that they came to you all and sought

 22 recovery of. You granted most of that. The vast majority of

 23 that -- I don't know what the exact number is, we think it's

 24 probably in the 80, 82, 83 percent range, was

 25 distribution-related costs. So probably something on the order

 FLORIDA PUBLIC SERVICE COMMISSION

 25

 1 of magnitude of 1.4, 1.5, maybe a little more than that,

 2 billion dollars in two storm seasons wound up in FPL's storm

 3 restoration cost surcharge.

 4 Every dollar that you avoid, that FPL avoids from

 5 reduced storm restoration costs is a dollar that all of FPL's

 6 customers don't have to pay. That's why it's completely fair

 7 to have these credits and these values, these cost-saving

 8 benefit values factored into the CIAC. And, as you will hear

 9 from the city and town officials, it's important. Because

 10 these are not trivial numbers. These are numbers that make

 11 differences even for the smallest communities, in the six

 12 figures. And for most -- even 6,000-person communities, these

 13 are numbers that make differences into the seven figures. And

 14 in the case of even some of the larger cities, potentially

 15 eight figures. I mean, into the ten-plus-million-dollar

 16 difference in what their CIAC will be. This has a direct and

 17 significant impact on their decision whether to go forward.

 18 I probably will have a few more points to make, kind

 19 of as a wrap-up following the other presentations, but for now

 20 I would like to introduce Mayor Charles Falcone of Jupiter

 21 Island. Mayor Falcone has more -- and you do have some written

 22 comments that Mayor Falcone prepared. I do want to mention to

 23 you that Mayor Falcone has more than 30 years of experience in

 24 the electric utility industry having held senior management

 25 positions with AEP, American Electric Power Company, and also

 FLORIDA PUBLIC SERVICE COMMISSION

 26

 1 having served as director of power supply and reliability in

 2 the Office of Utility Systems for the United States Department

 3 of Energy.

 4 Mayor Falcone.

 5 CHAIRMAN EDGAR: Mayor, welcome back.

 6 MR. FALCONE: Thank you, Madam Chair. Commissioners,

 7 I appreciate the opportunity to address you this morning.

 8 As Schef said, I have a written document and I see a

 9 good bit of it is repetitious of what Mr. Wright has already

 10 said. I'll try hard not to repeat as much of that as possible.

 11 But it's a new and different environment that we live

 12 in today, and underground electric distribution today provides

 13 significant operational cost savings. Years ago it was

 14 perceived that the principal difference between overhead and

 15 underground lines was aesthetics. And it was perceived that

 16 the O&M cost differences between overhead and underground were

 17 small enough to be negligible for ratemaking purposes. And

 18 that's not true anymore. We are talking about larger and more

 19 significant numbers in the difference in O&M costs for the two

 20 types. And Schef has already mentioned that.

 21 If you don't recognize, frankly, and give credit for

 22 these differences and others, you'll perpetuate a bad public

 23 policy that discourages underground conversion by continuing to

 24 impose unrealistic cost penalties. You have got to get the

 25 numbers right. I mean, it's absolutely clear that

 FLORIDA PUBLIC SERVICE COMMISSION

 27

 1 undergrounding saves tree trimming costs. What is not so clear

 2 is how much money it is. How much does that amount to? Well,

 3 your staff could be studying that. I didn't hear any numbers

 4 that they proposed as alternatives to that. It's clear and

 5 obvious that there is a savings. Just how much it is, whether

 6 it is a Power Services' number or a different number is

 7 debatable. But it is that debate we should be having, not

 8 just -- not just saying no to the categorical item.

 9 We commend FPL for proposing Storm Secure. As a

 10 consequence of the hurricanes of 2004 and 2005, it's clear that

 11 hardship, wide-spread power outages, extended restoration

 12 times, and large costs for restoration are the order of the day

 13 if you continue to have frail overhead distribution lines.

 14 Now, you can harden them. It's necessary to either harden them

 15 by strengthening the overhead system or by undergrounding. And

 16 undergrounding is recognized, and we thank FPL for recognizing

 17 that undergrounding is an excellent form of hardening. Some

 18 say perhaps the ultimate form of hardening. Storm Secure is a

 19 ray of light to many of the cities in Florida.

 20 The town of Jupiter Island has been endeavoring to

 21 make an underground conversion, investigating it, probing it,

 22 studying it, cajoling FPL for, I think, seven years. It goes

 23 back before my term on the commission. But only since FPL's

 24 announcement of Storm Secure last year have we been able to

 25 regard such an undertaking as actually feasible.

 FLORIDA PUBLIC SERVICE COMMISSION

 28

 1 So after your order in April of last year, we

 2 commenced a pilot project, not a very big thing, but enough to

 3 test all types of construction, about a quarter of a mile, a

 4 little over a quarter of a mile of conversion. It's actual

 5 conversion, using a new waterproof switch, which we think

 6 solves the flooding risk problem on a barrier island. The

 7 switch is one now that FPL supports as well as Jupiter Island.

 8 Just a few days ago -- well, more like a month ago,

 9 on March 20th, we had a referendum asking the town's residents

 10 support for the town commission to undertake the necessary

 11 borrowing of funds to do an entire town underground conversion.

 12 We asked for their support to enable the Commission not to go

 13 forward necessarily, but to let the Commission decide whether

 14 to go forward. The referendum passed with an excellent turnout

 15 and with 93 percent of all votes in favor. We are a bit

 16 surprised with the high number, and we think that's indicative

 17 not only of high citizen support in Jupiter Island, but

 18 probably in many other towns and cities in South Florida.

 19 So the Commission now has the decision to go forward,

 20 not to go forward, to go fast, to go slow, all of those. The

 21 Town Commission closely followed your proceedings, is following

 22 now your proceedings in this docket, and considers it to be

 23 very important to its endeavor in several respects, and looks

 24 for your assurance in a number of things, most of which Mr.

 25 Wright has indicated, so I will be brief.

 FLORIDA PUBLIC SERVICE COMMISSION

 29

 1 Your approval, at a minimum, of FPL's proposed

 2 25 percent cost sharing. I can support the vast majority of

 3 what Mr. Butler had to say to you this morning.

 4 Deny the staff's proposed two and a half year time

 5 limit on the GAF starting a year ago, this leaves such a narrow

 6 window as to almost preclude the opportunity for some towns to

 7 get going and get started. But if you do -- if you do continue

 8 with that, with the two and a half year window, please make it

 9 clear that those projects that are started, signed and

 10 commenced in that time period are allowed to be completed.

 11 Provide assurance that the town at its option will be

 12 permitted to employ its own FPL qualified contractors to carry

 13 out all or part of the conversion work. This has been the

 14 policy of this Commission for sometime, of course, in

 15 compliance with FPL's standards. But the important point,

 16 still let those folks still be eligible for all the credits

 17 that you approve in this docket whether or not FPL carries out

 18 the work or whether the town chooses to employ its own

 19 contractor, one that FPL gets the opportunity to sign off on

 20 and carries out the work.

 21 Assure that FPL would not be entitled to bill the

 22 town for corporate overheads on work that the town carries out

 23 itself. Other than, of course, FPL's right to charge

 24 appropriate and reasonable engineering service fees for their

 25 design work and for their inspection of the work. That's

 FLORIDA PUBLIC SERVICE COMMISSION

 30

 1 understood, but not the corporate overheads on work that the

 2 town carries out, not FPL.

 3 Assure that all credits that you ultimately approve

 4 in this docket will apply to qualified projects begun after

 5 April 2006.

 6 The Town of Jupiter Island is not as concerned about

 7 the quarter mile project we did last summer. We are much more

 8 concerned about what we would do from this day forward. And if

 9 there is some debate about what the Commission meant a year

 10 ago, we would be satisfied at Jupiter Island if you simply

 11 would affirm a refer back provision to today. That would be

 12 good enough for us, and probably for many towns. But it seems

 13 logical that it should be referred back to April 2006.

 14 In light of the projections by many for more and

 15 increasingly severe hurricanes and tropical storms in the

 16 Atlantic Basin, I submit to you that the sooner we get the

 17 underground projects done, the better off everyone will be.

 18 That's why the relation back is important. It would be a shame

 19 if your actions or inactions today discouraged towns from

 20 proceeding with their plans for conversion.

 21 Seventy to eighty percent of all new subdivisions in

 22 South Florida, and I think the number probably applies to other

 23 areas, large other areas in the country, are going in with

 24 underground utilities. What does this tell you? It tells you

 25 that underground distribution is the state of the art.

 FLORIDA PUBLIC SERVICE COMMISSION

 31

 1 I have one more thought. We have labored long and

 2 hard with FPL to get closure on a stipulation. What's our

 3 leverage? Have you ever negotiated with a huge monopoly? Not

 4 while you are sitting on the Commission, that's different. If

 5 you are a customer. I know, I was on the other side of that

 6 one. It sounds like something -- I wish we are here again, you

 7 know. It's long ago, but those were the good old days.

 8 But we, the towns, labored long and hard with FPL to

 9 get closure on a stipulation. And our only leverage, believe

 10 it or not, was the existence of this docket. Sure enough, you

 11 would be deciding this case, and they didn't know, nor do we,

 12 what you are going to decide. That's a little leverage. You

 13 must know that negotiating with a giant monopoly is not an

 14 equal strength proposition. Were that not so, there would no

 15 need for a Public Service Commission.

 16 If you reject this stipulation out of hand, you will

 17 put extra regulatory burdens on the parties, all the parties.

 18 You will set us back with FPL, since they will take your action

 19 as a signal that perhaps they don't have to negotiate with us.

 20 And this will place a huge barrier measured in time, cost, and

 21 uncertainty in front of those towns trying to move forward with

 22 underground conversion.

 23 I respectfully ask that this testimony be included in

 24 the record of the docket, and I thank you for your

 25 consideration.

 FLORIDA PUBLIC SERVICE COMMISSION

 32

 1 CHAIRMAN EDGAR: Thank you, Mayor Falcone.

 2 Commissioner Find.

 3 MR. FIND: Good morning. Thank you for having us

 4 here.

 5 I'm John Find. I'm a commissioner from Flagler

 6 Beach. Flagler Beach is a small town located on the east coast

 7 midway between Daytona Beach and St. Augustine. Almost the

 8 entire town is located on a barrier island. We are about to

 9 complete Phase One of our undergrounding project. Originally

 10 the project was inspired by a desire to improve the esthetics

 11 of the downtown area. The recent hurricanes have certainly

 12 changed our perspective on undergrounding. Our focus now is to

 13 protect our utility infrastructures from the storms and the

 14 constant exposure to the harsh elements on the barrier island.

 15 One of the elements that we are particularly

 16 interested in and concerned about is the relation-back

 17 provision of the stipulation, because the City did sign our

 18 contract with FPL in August of 2006, and naturally it's

 19 important to us that any decisions relating to the rates and

 20 whatever money we would receive that this goes back to 2006.

 21 I believe that the undergrounding will provide real

 22 benefits to not only our residents, but to all of Florida Power

 23 and Light customers, and I would ask you to approve all the

 24 elements of the stipulation as presented to you by FPL and by

 25 us.

 FLORIDA PUBLIC SERVICE COMMISSION

 33

 1 Thank you.

 2 CHAIRMAN EDGAR: Thank you.

 3 Commissioner Comerford.

 4 MR. COMERFORD: Thank you very much, Commissioners,

 5 for having us this morning. I don't want to repeat what Schef

 6 and Mayor Falcone have so eloquently presented to you, but I

 7 would like to just tell you a personal story.

 8 Jupiter Inlet Colony is a municipality on the

 9 southern tip of Jupiter Island, 226 homes and a beach club.

 10 The Jupiter Inlet, which is 300 feet from my house, is an

 11 official reporting station for the National Weather Service,

 12 and we were hit by three hurricanes, Frances first at 118 miles

 13 an hour, Jeanne at 115 miles an hour, and we like to say Wilma

 14 only at 107 miles an hour. We were without power after Frances

 15 for eleven days, after Jeanne for seven days, and after Wilma

 16 for seven days. And I would like to commend the hard work that

 17 FPL put in to get us back.

 18 We are not complaining about the service, but we are

 19 operating with a 50-year-old pole-to-pole service, and it

 20 requires a lot of care. We have 78 percent backyard easements.

 21 When the guys from FPL come out to do something simple,

 22 unhurricane-related like replace a transformer, the piece of

 23 engineering to turn the pole into a crane to elevate the

 24 transformer up onto that pole because no trucks can get

 25 anywhere near the poles is truly remarkable. And those guys

 FLORIDA PUBLIC SERVICE COMMISSION

 34

 1 are out there until 2:00 or 3:00 o'clock in the morning with

 2 spotlights on doing a job which should take about one hour if

 3 the pole was out on the street. It takes six, seven,

 4 eight hours. So I commend FPL for all of their hard work in

 5 getting us up those times.

 6 I would like to say that it's obvious that

 7 undergrounding is the state of the art. We are ready to move

 8 forward right now. We will be unable to move forward if we

 9 don't get the 25 percent credit that's before you this morning.

 10 You, of course, have the opportunity at some future date to

 11 provide more credit to us.

 12 I would support the stipulation in its entirety. I

 13 haven't been to any of these Commission hearings before, but I

 14 would imagine that it's not often that 30 or 40 towns

 15 representing millions of customers come in holding hands with

 16 the utility and saying that the stipulation is a great idea.

 17 We think we should move forward. We think we should move

 18 forward now.

 19 And just to reiterate a little of what Mayor Falcone

 20 just touched on, the ability for the Jupiter Inlet Colony with

 21 its 226 homes and its beach club to negotiate with FPL without

 22 having some sort of leverage would be impossible for us, quite

 23 frankly. And an order from you today granting the 25 percent

 24 credit, which will allow us to move forward within the next

 25 month or two would be very, very useful for us.

 FLORIDA PUBLIC SERVICE COMMISSION

 35

 1 I would also like to say that without the credit now,

 2 and the ability to not have to negotiate with FPL, it would be

 3 time-consuming and, quite frankly, extremely costly and

 4 probably prohibitive for us to move forward. The only reason

 5 that we can do this is because of the credit and anticipated

 6 future credits that we might get, which, of course, you would

 7 evaluate and determine what they might be.

 8 So I thank you for your time today, and I appreciate

 9 the opportunity to speak with you.

 10 CHAIRMAN EDGAR: Thank you, Commissioner.

 11 Mr. Bradford.

 12 MR. BRADFORD: Madam Chair, Commissioners, thank you

 13 for the opportunity to speak to you this morning. My name is

 14 Thomas Bradford, Deputy Town Manager, Town of Palm Beach. I'm

 15 the lead staff person for the town for undergrounding.

 16 Palm Beach was one of the first communities in

 17 Florida that required undergrounding for all new construction.

 18 It's been a leader in that area for many years from a municipal

 19 perspective. However, having an ordinance to that effect

 20 doesn't do much good for a town that was incorporated in 1911,

 21 and it was built out almost 40 years ago from today.

 22 The primary issue for us was always aesthetics. We

 23 wanted to have a beautiful community. Most people do

 24 understand the problems with the aesthetics with overhead

 25 utilities. But we learned in 2004 and 2005 that reliability

 FLORIDA PUBLIC SERVICE COMMISSION

 36

 1 should be the key issue. We had areas of our community that

 2 were without power for three weeks or more in all of the

 3 instances with Frances, Jeanne, and Wilma.

 4 So undergrounding became a key issue in our

 5 community, but we realized early on that we couldn't do it

 6 alone, that we needed other people's help. And so I was

 7 instructed to go about the business of seeking the other

 8 municipalities in Florida to join together in a consortium.

 9 And with the help of Schef Wright and others, we formed the

 10 Municipal Underground Utilities Consortium. So the subject is

 11 very important to us. We have been doing studies and cost

 12 estimates for years. And after the hurricanes, of course, it

 13 became a front-burner issue instead of a back-burner issue.

 14 And we did a survey in the fall of 2006 of our

 15 residents, and we had high turnout and participation, and

 16 83 percent of the households in Palm Beach indicated that they

 17 strongly supported undergrounding, strongly.

 18 However, their concern was cost. Let me give you

 19 some data to share with you. Fifty-five percent of our

 20 residents said that they would support it if the cost fell

 21 within a range of $500 and $1,000 per year for 30 years. The

 22 Town of Palm Beach, to underground all of our utilities, just

 23 so you will get an understanding of what we are talking about,

 24 is $77 million. We have 10,000 citizens, four square miles, 40

 25 linear miles of utility grid. So we are not that big, but that

 FLORIDA PUBLIC SERVICE COMMISSION

 37

 1 is still a big number.

 2 When it is all said and done at today's interest

 3 rates, it comes down to $400 per $1 million of taxable value

 4 per year for 30 years is what we are talking about. The

 5 average home in Palm Beach has a taxable value of $3 million.

 6 So without the credit, we are looking at a cost of about $1,200

 7 per year for 30 years for the average home. So the credit

 8 means that we will get the cost within the range of 500 to

 9 $1,000 that the majority of the respondents to our survey said

 10 they would support. So it is very important to us.

 11 In regard to the details of the stipulated

 12 agreement -- first of all, let me say the Town of Palm Beach

 13 fully supports the stipulated agreement as executed by the

 14 parties. We are very concerned about the concept of the

 15 25 percent credit being a pilot program. It's just not

 16 practical from our point of view to limit it to a pilot program

 17 that really only has 18 more months of life left to it, meaning

 18 October of 2008 is when this pilot program would be revisited.

 19 Listen to some of what would have to occur between

 20 now and October in order to make all of this happen. We have

 21 to conduct a bond referendum, and whether to put the 25 percent

 22 credit in the numbers that we put forth would be a giant

 23 question mark. Number two, if the referendum is approved, we

 24 have to design the entire city's underground plans. We have to

 25 negotiate the underground savings with FPL for those savings

 FLORIDA PUBLIC SERVICE COMMISSION

 38

 1 that are not related to storm restoration costs, as well as the

 2 other utilities involved. We may have to have those savings

 3 approved by you. We may have to negotiate the -- well, we

 4 would have to negotiate the conversion agreements with FPL,

 5 BellSouth, and the cable TV provider. And then we would have

 6 to bid the construction project and then convert the entire

 7 town in 18 months. It just isn't going to happen.

 8 Now, we're thankful that they've proposed the idea of

 9 grandfathering, which will be helpful, but ask yourself this

 10 question: Is a community, and we are just a small community,

 11 with a $77 million tab, are they going to sign a contract to do

 12 the entire town that takes ten years to convert with one

 13 contract? No. The plan is to execute a series of contracts as

 14 time goes by with each of the utilities. So if we do it the

 15 way it's planned today, the grandfathering will really grant

 16 you 1/10th of what we need to do over the next ten years, if we

 17 get all of the other stuff completed.

 18 So we support the stipulation as executed by the

 19 parties, and we ask that you approve that so that we can take

 20 back to our citizens a tariff that they can bank on and that we

 21 can deliver the undergrounding that they have asked for.

 22 Thank you for your time and your attention.

 23 CHAIRMAN EDGAR: Thank you, Mr. Bradford.

 24 Mr. Wright, is there another person with your

 25 consortium who would like to address the Commission at this

 FLORIDA PUBLIC SERVICE COMMISSION

 39

 1 time?

 2 MR. WRIGHT: Yes, Madam Chairman, Mr. Peter Rant and

 3 Mr. R.L. Willowby of Power Services, Incorporated are going to

 4 address you briefly.

 5 CHAIRMAN EDGAR: Thank you.

 6 MR. WRIGHT: Thank you.

 7 CHAIRMAN EDGAR: Mr. Rant or Mr. Willowby.

 8 MR. WILLOWBY: My name is R. L. Willowby.

 9 CHAIRMAN EDGAR: Okay.

 10 MR. WILLOWBY: I'll go first. Thank you.

 11 As you have heard today, we were retained by the MUUC

 12 to provide an analysis of comparing insulation of underground

 13 to hardened overhead costs and identify any potential benefits

 14 and/or costs that would be incurred in the undergrounding

 15 process.

 16 Our analysis was a bottom up review. We had no

 17 preconceived idea of what the end result would be. I would

 18 like to state at this time, too, that a significant amount of

 19 the information we needed was provided by FPL in some data

 20 requests. And they were very timely and responsive in getting

 21 that information to us, and that was very helpful in our end

 22 result.

 23 Our analysis, as you have already heard today,

 24 supports the 25 percent GAF waiver tariff. In fact, the most

 25 significant component of our analysis was storm restoration

 FLORIDA PUBLIC SERVICE COMMISSION

 40

 1 cost savings. And as you have heard, again, our analysis shows

 2 about 24 percent. Our analysis also identified other benefits

 3 that you are not going to discuss today, but at a future time I

 4 hope you will consider, such as reduced restoration costs for

 5 nonmajor events, revenue losses for major and nonmajor events,

 6 reduced O&M costs and acts of litigation awards.

 7 Other issues that we looked at, too, were additional

 8 expenses incurred by FP&L, such as underground cable locates

 9 and revenue loss, such as pole attachment fees that they

 10 wouldn't get if it was underground. The sum of those was an

 11 additional 26 percent. I know we are not here to talk about it

 12 today, but at a future time I hope those will be considered.

 13 I will wrap it up by just saying I have had the

 14 opportunity and pleasure of working in the electric

 15 distribution, transmission and distribution business since

 16 1967. And over that period, I have seen a lot of changes in

 17 technology and attitudes about undergrounding. It's certainly

 18 my experience operating and managing electric distribution

 19 systems that these benefits that are before you today and in

 20 future days down the road are quantifiable and justified that

 21 you would consider these.

 22 Thank you.

 23 CHAIRMAN EDGAR: Thank you.

 24 Mr. Rant, additional comments?

 25 MR. RANT: Madam Chairman, Commissioners, thank you

 FLORIDA PUBLIC SERVICE COMMISSION

 41

 1 for the opportunity to be here. I'm speaking on behalf of the

 2 Municipal Underground Utilities Consortium and in support of

 3 the provision that we're discussing.

 4 Particularly, I would like to speak very briefly

 5 about my experience with undergrounding with regard to storm

 6 hazard mitigation with regard to barrier islands and coastal

 7 areas, very similar to the areas that are considering

 8 undergrounding throughout the FP&L service territory.

 9 In 1996, North Carolina experienced a similar, I

 10 guess, negative experience with regard to storms, with

 11 Hurricanes Bertha and Fran. Subsequently, throughout the 1990s

 12 with the increased hurricane frequency, as well as other

 13 storms, reliability was impacted throughout a number of service

 14 territories.

 15 One electric cooperative, Brunswick EMC in North

 16 Carolina, which has four -- which serves four barrier islands,

 17 this is the extreme southeastern coast of North Carolina,

 18 experienced a major impact in their area. To characterize this

 19 area, the distribution lines were almost completely overhead.

 20 They were rear lot line power lines, and they were, basically,

 21 exactly similar to what we experienced throughout Florida.

 22 Brunswick EMC undertook a program to mitigate against

 23 the storms, and that program was funded by local government, by

 24 Brunswick EMC, and then partially funded by FEMA. As an

 25 electrical cooperative they were able to do that. The overall

 FLORIDA PUBLIC SERVICE COMMISSION

 42

 1 experience that they had had was, number one, it took a

 2 significant amount of time to get the project moving forward

 3 from 1996 until 2001.

 4 In 2001, they embarked on a three-year program to

 5 underground the utilities, and I was the project manager for

 6 that program. Over that period we converted about 88 miles of

 7 power line, and with a lot of disruption and a lot of effort to

 8 do that and significant expense. And there has been experience

 9 since 2004 when that program was largely completed, which

 10 supports the provision today.

 11 Particularly, there were benefits that were not just

 12 during major storms, but outside of major storms. Brunswick

 13 EMC has experienced a reduced number and duration of outages

 14 due to lightning, animals, and other contacts; virtually

 15 eliminated problems with salt spray; transformer hardware

 16 corrosion and short-circuiting due to salt accumulation; a

 17 significant reduction in restoration times and costs; improved

 18 restoration of overhead facilities elsewhere on the system

 19 following storms due to reallocation of resources to inland

 20 areas of the system; and elimination of nearly all of

 21 right-of-way trimming and clearing costs in the areas converted

 22 from overhead to underground. And, lastly, the elimination of

 23 all clearance and maintenance problems that have been

 24 associated with overhead rear lot line construction. These

 25 lines were moved to the street frontage, which is what most

 FLORIDA PUBLIC SERVICE COMMISSION

 43

 1 communities are considering here in Florida.

 2 The issue of overall benefit to the general

 3 population of ratepayers is significant from this experience.

 4 In particular, a recent storm, Ernesto in 2006, came through

 5 and was a direct strike at tropical storm strength to the

 6 barrier islands that were affected, and the islands are Oak

 7 Island, Holden Beach, Ocean Island, and Sunset Beach. That

 8 impact in reliability was that the barrier islands experienced

 9 no outages, and that the inland areas did experience

 10 significant outages due to overhead construction. No crews

 11 were dispatched to the barrier islands, and all the crews that

 12 would have been dispatched, roughly half of the storm

 13 restoration force that Brunswick EMC would have brought in had

 14 they remained overhead was reallocated to the inland areas, and

 15 those inland areas were restored substantially quicker.

 16 We don't know exactly how long that would have been,

 17 but it was estimated by the staff that that probably reduced

 18 their storm restoration -- or cut their storm restoration time

 19 possibly in half. Again, due to the nature of the

 20 construction.

 21 I guess from this experience my conclusion is that we

 22 have a direct example that this type of undergrounding program

 23 will be supported or will support the general population of

 24 ratepayers in a very substantial way. And this supports the

 25 stipulation completely.

 FLORIDA PUBLIC SERVICE COMMISSION

 44

 1 I guess that concludes my remarks, and I appreciate

 2 the opportunity to be here.

 3 MR. WRIGHT: Madam Chair, if I could just wrap up

 4 briefly.

 5 CHAIRMAN EDGAR: Briefly?

 6 MR. WRIGHT: Yes, ma'am.

 7 CHAIRMAN EDGAR: Yes.

 8 MR. WRIGHT: Thank you. I just want to emphasize

 9 several points made by our folks.

 10 As Mr. Rant and Mr. Willowby told you, we've got real

 11 case experience that shows barrier island communities on the

 12 Atlantic coast, significant reliability benefits from

 13 undergrounding. As Mr. Bradford said, calling this a pilot

 14 project sends the wrong signal, and we believe that you should

 15 treat it like you treat any other tariff. This is a tariff

 16 that, as Mr. Butler said, has been fully vetted. It has been

 17 vetted by FPL's analysis. It has been confirmed by a bottom

 18 up, different direction analysis performed by Power Services

 19 that support, very strongly, within one percent of each other,

 20 the 25 percent credit as proposed by FPL for the GAF waiver

 21 itself.

 22 We believe the proper course is to accept FPL's

 23 proposal, approve the tariff, and accept FPL's proposal that it

 24 will submit a report down the road. Whether it's two years

 25 from now or three years from now, that is something that you

 FLORIDA PUBLIC SERVICE COMMISSION

 45

 1 can talk about or you can certainly decide. Review the

 2 project, review the report at the time you get it. If

 3 something needs to be changed, fine. If it doesn't, fine.

 4 This is ratemaking. At some point you will have

 5 additional information just like you do with rate cases and

 6 anything else. And if the rates need to be changed down the

 7 road based on evidence available at the time, you can do it.

 8 As I said at the outset, you have the opportunity to

 9 take a giant step to encourage undergrounding. You have the

 10 opportunity to throw a fair amount of uncertainty into the mix

 11 and at least somewhat discourage undergrounding. And you have

 12 the opportunity to just flat out put the kibosh on pretty much

 13 everything that would get done before next year.

 14 We join with FPL in supporting the stipulation and

 15 all the towns and cities do, and we ask that you take that

 16 giant step, encourage undergrounding. Let's get undergrounding

 17 underway. It's a valuable proven tool for hardening the

 18 system, for improving reliability. Please approve the

 19 stipulation.

 20 Thank you very much, and we are all available for

 21 questions.

 22 CHAIRMAN EDGAR: Thank you, Mr. Wright. And thank

 23 you to each of you for your comments and presentations.

 24 I think what I would like to do now is take a few

 25 minutes break, quite frankly, and clear the cobwebs a little

 FLORIDA PUBLIC SERVICE COMMISSION

 46

 1 bit and have a stretch, and we will come back at quarter after.

 2 And, Commissioners, we will have the opportunity for questions

 3 and discussion. So about a 15-minute break.

 4 (Recess.)

 5 CHAIRMAN EDGAR: Thank you for staying with us so

 6 that we could have a short stretch, but we are going to get

 7 started again. Questions and discussion. And I think we will

 8 begin. Commissioner McMurrian, if you have questions.

 9 COMMISSIONER McMURRIAN: Thank you, Chairman. I

 10 guess I will start with one for Mr. Wright.

 11 Mr. Wright, you said something about the final

 12 approval of 25 percent, and I just wanted to make sure I was

 13 clear. You are suggesting we finally approve 25 percent today,

 14 but as I understood what we would do today, especially with the

 15 closed docket issue, that there would be sort of a protest

 16 period.

 17 Am I unclear about what you are saying about the

 18 final approval of 25 percent, because whatever we approve today

 19 would be subject to a protest period, correct?

 20 MR. WRIGHT: That is correct, yes. What we are

 21 asking you for is a final order, or a tariff order approving

 22 the 25 percent. It would be subject to the protest period,

 23 that piece of it. Additionally, we are asking you, along with

 24 FPL, pursuant to the stipulation to keep the docket open.

 25 COMMISSIONER McMURRIAN: Okay. Thank you for that

 FLORIDA PUBLIC SERVICE COMMISSION

 47

 1 clarification.

 2 Mr. Falcone, something you said I didn't quite catch

 3 fully and it was with respect to FPL will take the action of

 4 the PSC, that they don't have to negotiate with us. Do you

 5 remember talking about that? I just wasn't clear on which

 6 action the PSC would take that would result in FPL --

 7 MR. FALCONE: I was referring to the stipulation.

 8 Because we labored long and hard, that is Mr. Wright primarily

 9 with Mr. Butler worked and worked and had many meetings. And

 10 I'm sure Mr. Butler had to go back to his staff at the company,

 11 and this interaction took months, you know. The summer season

 12 is in a couple of months, so that's the kind of time delay that

 13 could result from rejecting the stipulation.

 14 COMMISSIONER McMURRIAN: So you think if we don't

 15 approve the stipulation in that issue that we would be sending

 16 a signal that they don't have to negotiate, is that correct?

 17 MR. FALCONE: You know, well, the way I looked at it

 18 when I was wearing those shoes years and years ago, that if I'm

 19 dealing with someone who really wants something quite different

 20 from what the company wants, I hang tough if indeed there's no

 21 evident threat. And I'm just saying what should be very

 22 obvious to all of us, that the Commission is very important.

 23 The role of the Commission and the existence of the docket is

 24 important to our bringing closure and getting anything close to

 25 what we think is just and reasonable for the towns.

 FLORIDA PUBLIC SERVICE COMMISSION

 48

 1 COMMISSIONER McMURRIAN: Thank you. I have several

 2 for staff, too. And I'm not sure who I direct this to. I

 3 guess anyone can jump in as would be helpful. I asked a

 4 question yesterday, we met on this issue, about the difference

 5 in what we did when we related back, so to speak, with respect

 6 to the suspension order to April of 2006, and the town's

 7 request to relate back our ultimate decision about the value of

 8 these projects and the calculation of the CIAC. And I just

 9 wanted to ask you that again today so that we will all be on

 10 the same page and be clear about what the difference in the

 11 two, in your mind, is.

 12 MS. GERVASI: Commissioner, in the suspension order

 13 what the Commission did was it suspended the tariff that was

 14 before you at that time, and it said that whatever the

 15 Commission decides with respect to the docket, the tariff

 16 filing docket, that discount, if a discount was ultimately

 17 approved in this docket, would relate back to April 4th of last

 18 year, which was the date of that agenda conference. The tariff

 19 that was before you at that time was a request for FPL to

 20 invest 25 percent of the cost of local government sponsored

 21 conversion projects, and they requested that that investment be

 22 recognized as new plant-in-service. So 20 percent was the

 23 ceiling.

 24 The Commission said whatever we decide in this

 25 docket, that percentage will relate back. In my mind what that

 FLORIDA PUBLIC SERVICE COMMISSION

 49

 1 means is if the Commission denied the tariff, the percentage

 2 would be zero and the ceiling would be 25 percent because that

 3 is what the tariff request was, and anything in between that,

 4 between zero and 25 percent depending on what the Commission

 5 decided. Then the company filed an amended tariff after the

 6 suspension order, again requesting a 25 percent reduction in

 7 the CIAC, but they specified that it was with respect to storm

 8 restoration cost savings only.

 9 What I think the cities are asking for is that the

 10 Commission also recognize that some greater percentage or

 11 another percentage to represent a CIAC discount for other

 12 savings, operational costs savings should also relate back to

 13 the April 4th, 2006 date. Any of those types of savings are

 14 not before you today and are not in the docket.

 15 My guess is that when FPL decides that they can

 16 quantify what those savings are they will come in and make

 17 another tariff filing. That will be for another day and

 18 another docket.

 19 COMMISSIONER McMURRIAN: To follow up on that, are

 20 there particular policy implications or special hardships, I

 21 guess, relating back in the manner that they are proposing

 22 would cause, or -- I'm trying to get at what is the difficulty

 23 with the relating-back proposal?

 24 MS. GERVASI: I think the theory is that it would be

 25 easier to apply a specific percentage for each project rather

 FLORIDA PUBLIC SERVICE COMMISSION

 50

 1 than having to specifically calculate on a case-by-case basis

 2 what that savings is. So I believe it is a measure intended to

 3 streamline the calculation. But they can still negotiate on a

 4 case-by-case basis what that cost savings should be between now

 5 and whenever there is a formula percentage that might be

 6 approved at some later date.

 7 COMMISSIONER McMURRIAN: Actually, that was one of my

 8 questions about the negotiations, and it sort of leads to what

 9 impact of approving your recommendation not to allow this

 10 relating back will there be on these contracts that are already

 11 signed and underway?

 12 MS. GERVASI: With respect to the nonstorm

 13 restoration cost savings piece, is that your --

 14 COMMISSIONER McMURRIAN: I guess I'm asking broader

 15 than that. I guess I just want to understand what harm will be

 16 placed on the towns that already have contracts underway if we

 17 don't approve some kind of relating-back mechanism as they have

 18 proposed. I see that Mr. Cooke wants to jump in, as well.

 19 MR. COOKE: I think maybe what you're asking is what

 20 impact would this nonrelating back that the companies -- if we

 21 were not to approve the relating back that the companies are

 22 asking for have on contracts that are already signed, or that

 23 are signed during the time period whenever it is that this may

 24 be in effect. And those contracts still would be subject to

 25 the 25 percent if that's what's approved. In other words, a

 FLORIDA PUBLIC SERVICE COMMISSION

 51

 1 contract signed during the pendency of the tariff would get

 2 whatever benefits or obligations go along with that tariff. I

 3 think that's the question you are asking us.

 4 COMMISSIONER McMURRIAN: It is. I'm just trying to

 5 think of what the next question would be after that. And, of

 6 course, I want to allow the parties to address these issues,

 7 too, after we get through them. I think that maybe -- Mr.

 8 Bradford was talking about the things that would have to be

 9 done in this time period, and I think this relates to the

 10 relating-back proposal. And there was a long list, and I took

 11 notes, but it sounded like that there was a belief that they

 12 would have to get everything done in an 18-month period in

 13 order to take advantage of the proposal on the table. Would

 14 someone like to respond to that? And, of course, we'll hear

 15 from Mr. Bradford, as well, to further clarify that.

 16 MR. COOKE: I will take a stab at it, and ask staff

 17 with greater expertise to chime in if I say something off the

 18 mark. But if the contract is signed and, for example, there is

 19 a multi-phase contract, those would still have the benefit. It

 20 doesn't have to -- in other words, I don't believe there has to

 21 be a completion of the implementation of the project within

 22 that time period.

 23 COMMISSIONER McMURRIAN: Chairman, that was all the

 24 questions, I think, with respect to the relating back, if it's

 25 appropriate for the other parties that want to address those

 FLORIDA PUBLIC SERVICE COMMISSION

 52

 1 questions I raised.

 2 CHAIRMAN EDGAR: Certainly. Mr. Wright or Mr.

 3 Bradford.

 4 MR. WRIGHT: Madam Chairman, just very briefly to

 5 respond to the question Commissioner McMurrian posed to the

 6 staff. I will tell you in preparing for today I tried to find

 7 a transcript from last year, and there does not seem to be one,

 8 at least not in the docket file from the agenda discussion on

 9 April 4th last year.

 10 I know that we came to you last year. I sat right

 11 here, and our petitions said we believe additional credits

 12 above the 25 percent are warranted and justified, and we asked

 13 you in our petitions to intervene in this docket to please have

 14 the appropriate hearing to address those issues.

 15 I don't recall any discussion of a ceiling from last

 16 year. I do recall discussion that it could possibly be less

 17 than the 25 percent. I believe that there was a discussion to

 18 the effect that it could possibly be more than 25 percent,

 19 based on our representations that additional benefits are

 20 warranted.

 21 In any event, I don't think you are limited in any

 22 way to 25 percent as a ceiling based on the record you had

 23 before you last year, the record of pleadings that you had

 24 before you last year in which we said we believe additional

 25 credits are warranted. You recognized that in your order and

 FLORIDA PUBLIC SERVICE COMMISSION

 53

 1 you said any later approved discount would apply.

 2 More importantly, you know, again, and I have said

 3 this before, I will be very brief, but I think what we all want

 4 is the right substantive result. And the right substantive

 5 result, I submit to you, is what is contemplated by your rules,

 6 and that is we would get credit for the 25 -- for whatever you

 7 approve as differential storm restoration costs, and you have

 8 two studies and analyses on the table that show that that

 9 number should be about 25 percent, plus any other differences

 10 in operational costs.

 11 Now we may have some differences of opinion with FPL,

 12 we may not. I'm hopeful that we can agree on what the

 13 appropriate components are, and I'm hopeful that we can come

 14 pretty close on what the numeric values are such that down the

 15 road we will come back to you, in my most preferred of all

 16 worlds, with another stipulation that says the ultimate credit

 17 should be X, and present you another stipulation and that will

 18 be fine. If not, perhaps we will have a hearing on specific

 19 things.

 20 But the right substantive result is that contemplated

 21 by your rules. And I think there is no harm to anybody from

 22 preserving the relation back so that communities that go

 23 forward now get the full credit as contemplated by your rules.

 24 And that's all we're asking for you to do. And, again, these

 25 are numbers that you will have ultimate approval authority one

 FLORIDA PUBLIC SERVICE COMMISSION

 54

 1 way or the other. And in my best of all possible worlds, it's

 2 a stipulation in which we come before you and say the total

 3 number is 50.56 percent, or 44.22 percent, or whatever it is,

 4 and you can say yea or nay on that. Or if we wind up having a

 5 difference of opinion with FPL, we will have a hearing on what

 6 those numbers should be and you will make the ultimate

 7 determination as to what the other credits should be for

 8 revenue preservation, damage awards, vehicular damage costs,

 9 vegetation management, and things like that.

 10 But, regardless, you will have the ultimate say

 11 pursuant to your rules, and that's all we are asking for is

 12 that those values be reflected in the credits for jobs that go

 13 forward in the meantime. And, you know, as Mayor Falcone and

 14 Commissioner Comerford said, you know, the staff's proffered

 15 remedy is -- I mean, it's workable, but it's not optimal. And

 16 I think FPL will agree with this, and that is we can go

 17 negotiate individually with FPL for all of those different

 18 credits. We are entitled to those credits under the rule as it

 19 stands today and, yes, we can do that.

 20 However, the point of the 25 percent for storm

 21 restoration costs is that it's an appropriate

 22 analytically-based value that can be used as a shortcut for

 23 municipal town-wide or at least large contiguous area projects,

 24 and we would look forward to hopefully having the same kind of

 25 percentage available as a shortcut, easy-to-implement measure

 FLORIDA PUBLIC SERVICE COMMISSION

 55

 1 rather than us having to go negotiate on a town-specific basis

 2 with FPL. Thank you.

 3 COMMISSIONER McMURRIAN: I want to jump in with a

 4 question.

 5 Mr. Wright, what happens if we go forward and do that

 6 type of analysis that you are talking about, we actually end up

 7 believing that the number should be lower than 25 percent, and

 8 we have set in place some relation back. I mean, what happens

 9 then?

 10 MR. WRIGHT: In what I would consider to be the

 11 unlikely event that that would occur, you know, we have got two

 12 studies that indicate that that's probably not going to be the

 13 case. But in the event that that would occur, communities that

 14 had signed their agreements in the meantime would be entitled

 15 to the 25 percent. Those going forward thereafter would not.

 16 They would be entitled to whatever else would happen.

 17 And just harking back to the point Mr. Trapp made and

 18 that I think Mr. Butler addressed, as well, you know, it does

 19 depend on what the future storm experience is. But as Mr.

 20 Butler pointed out, it will cut both ways. If storms are, as

 21 the vast majority of meteorological opinion seems to believe

 22 today, going to be more severe and more frequent with more

 23 strikes, the benefits could be a whole lot bigger than

 24 25 percent. In fact, the high end of FPL's range in their

 25 analysis was 41 percent. You know, that could turn out to the

 FLORIDA PUBLIC SERVICE COMMISSION

 56

 1 number. It could turn out to be 60 percent depending on actual

 2 strike experience. It could turn out to 14. But I think the

 3 answer to your question is those who sign in the meantime, if

 4 you approve the 25 percent, will get 25 percent.

 5 COMMISSIONER McMURRIAN: Mr. Wright, I don't mean to

 6 be thick if I'm missing something here, but I guess it doesn't

 7 seem to me that that really cuts both ways. I guess it seems

 8 to me that what you're saying is if we went beyond 25 percent

 9 to a number greater than 25 percent that that would relate

 10 back, and the towns would be able to get that percentage, or

 11 they would get 25 percent in either situation, whether the

 12 number gets higher or --

 13 MR. WRIGHT: I don't mean to be thick, either,

 14 Commissioner McMurrian, and I apologize if I wasn't clear. If

 15 you approve the 25 percent by itself, that's what it would be

 16 for the time being that that was in effect. The cut both ways

 17 point I was making is that the actual benefits will depend on

 18 what the actual storm experience is. It could be less than 25

 19 percent, it could be significantly greater than 25 percent

 20 depending on that.

 21 The other issue that I have been trying to address is

 22 that what we would like, and what I believe is the

 23 substantively correct result consistent with your rule that

 24 says the CIAC shall contain, shall incorporate the estimated

 25 difference in storm restoration costs and the estimated

 FLORIDA PUBLIC SERVICE COMMISSION

 57

 1 difference in other operational costs. And what we're asking

 2 for is that you preserve the rights, our rights through the

 3 relation-back provision to get whatever additional credit you

 4 ultimately determine and sign off on as appropriate.

 5 If that number is 19 percent, then that what is it

 6 is. If it is 7 percent, that is what it is. If it is

 7 25.56 percent, that is what it is. And if you should, you

 8 know, I don't think it is likely, but if you should determine

 9 that it is negative, then that would show up as a negative in

 10 the calculations on a going-forward basis after whatever

 11 proceeding was held at that point.

 12 MR. BUTLER: Madam Chairman.

 13 CHAIRMAN EDGAR: Mr. Butler.

 14 MR. BUTLER: May I interject on this point and

 15 attempt to add clarity. We will see if I succeed, but I think

 16 there is some risk in discussing this concept of the discounts

 17 and the relation back of mixing up two different components

 18 here. You know, what our tariff addresses is a fixed number

 19 for storm restoration cost differential. That's the

 20 25 percent, and as Mr. Wright indicated, we are asking you to

 21 approve that, and until you change that, that piece wouldn't go

 22 up or down. It would be 25 percent for any municipalities that

 23 chose to use the GAF tariff.

 24 What I think the relation-back concept is mostly at

 25 issue with respect to are the other elements of the CIAC

 FLORIDA PUBLIC SERVICE COMMISSION

 58

 1 calculation that basically are the operational cost

 2 differential, and there is another issue we really haven't been

 3 talking that much about, but there is a calculation of the

 4 difference between the underground costs and the costs of the

 5 assumed overhead facilities, the hypothetical overhead

 6 facilities that would have been built otherwise. And that's

 7 kind of in play, because that's likely to be more expensive

 8 than it used to be, thanks to the plans to harden the overhead

 9 facilities.

 10 So those elements have not yet been determined, and

 11 what our stipulation addresses is the idea of having, you know,

 12 people who are signing up for the 25 percent storm restoration

 13 cost GAF waiver amount being in a position where whatever you

 14 ultimately determine is the right number for this operational

 15 cost differential and for the calculation of the hypothetical

 16 overhead cost that plugs into the CIAC calculation, that that

 17 would apply to them for whatever they ultimately pay to us as

 18 the CIAC.

 19 And so I don't think there is really an issue of the

 20 25 percent changing for what it represents over the whatever

 21 time period you approve it for, but there is this question of

 22 what, if anything, is going to get reflected for the

 23 operational cost differential and the impact of the

 24 hypothetical overhead system cost.

 25 COMMISSIONER McMURRIAN: That helps. I didn't know

 FLORIDA PUBLIC SERVICE COMMISSION

 59

 1 if there were other responses to some of the points I brought

 2 up earlier. I didn't know if Mr. Bradford wanted to address

 3 the question I raised about his comment or not.

 4 MR. BRADFORD: Yes, ma'am, I will. In the words of

 5 FPL when we began negotiating our conversion agreement, this

 6 has never been done before on such a large scale. And so what

 7 we anticipate is that we are going to learn along the way. So

 8 while it may be true that if the grandfathering provision is

 9 approved today, that all one needs to do is sign a contract in

 10 order to get the 25 percent, what I was trying to relay to you

 11 was that that's not the game plan.

 12 The game plan is to sign a series of contracts over

 13 time so that what we learn in one phase we can incorporate into

 14 the next contract. And as the knowledge grows we come up with

 15 a better contract along the way. So we envisioned, in our

 16 case, signing up to ten conversion agreements with FPL. So on

 17 its face, we may only have one agreement that is signed between

 18 now and October of 2008 with 9/10ths of our system still not

 19 converted is the practical problem that I was trying to

 20 describe.

 21 COMMISSIONER McMURRIAN: Can I go back to staff now.

 22 I guess I remain confused about that, because I was under the

 23 impression if the contract starting the overall project began

 24 in this time period that the 25 percent would apply no matter

 25 if there were ten total contracts or not, but I think we

 FLORIDA PUBLIC SERVICE COMMISSION

 60

 1 need --

 2 MR. BUTLER: Commissioner McMurrian, if I could

 3 interject, that is FPL's expectation. Our view of it would be

 4 that we would sign a contract. And if it was signed within the

 5 window that subsequent phases would probably be addenda that

 6 just added the details about those particular phases

 7 subsequently. But our intent would be that we would apply the

 8 contract on the terms that were applicable when it was first

 9 entered into to all of the phases that would constitute the

 10 full project in question.

 11 COMMISSIONER McMURRIAN: Thank you.

 12 CHAIRMAN EDGAR: Mr. Cooke, did you have additional?

 13 MR. COOKE: I guess I just wanted -- the clearest way

 14 to look at it is a contract that is signed during the pendency

 15 of that tariff would be eligible for the benefits of that

 16 tariff, and you can get into different ways to structure a

 17 contract, which Mr. Butler was just referring to. I do think

 18 if there were additional contracts signed after 2008, if that's

 19 the date that is used, then those would be subject to whatever

 20 tariff applies at that time.

 21 So, in other words, you can have a contract that has

 22 multiphases in it, or you may be able to have modifications of

 23 the contract that's signed before that time.

 24 COMMISSIONER McMURRIAN: So if Mr. Butler designed a

 25 contract such that it could be reopened under that same kind of

 FLORIDA PUBLIC SERVICE COMMISSION

 61

 1 provision to allow for the 25 percent, then the 25 percent

 2 would apply no matter if later contracts were signed outside

 3 that 2008 period?

 4 MR. COOKE: I think so. I think it depends on what

 5 the definition of a contract is. And because of these

 6 uncertainties, that's why we are struggling with this

 7 relation-back issue. And that's why staff is so concerned

 8 about what it is we are really agreeing to, what it opens up

 9 for the future, and making sure that we are not back here at

 10 some point having this same discussion based on things that

 11 people understood that a discount either did or didn't apply,

 12 et cetera. But I think what Mr. Butler described would be

 13 subject to the tariff in effect before 2008, if that's the date

 14 that is chosen.

 15 CHAIRMAN EDGAR: On a slightly different but related

 16 point, if the tariff were to be approved today as recommended

 17 by staff, and for the time period that's included in the

 18 primary staff recommendation, what would be the process for

 19 that after that 18 months, or prior to that 18 months to get us

 20 to whatever the next step would be? I presume that if, indeed,

 21 there was a desire to further it beyond that point, that FPL

 22 would need to submit a petition for an extension, or a renewal,

 23 or a slightly different tariff, but what would be the steps

 24 that would get us to that point? What would be coming before

 25 the Commission for further consideration and evaluation at what

 FLORIDA PUBLIC SERVICE COMMISSION

 62

 1 points?

 2 MS. GERVASI: At that point, Commissioner, we would

 3 expect a filing from FPL, and it's hard to say what would be

 4 contained in it at this point. But we would expect that they

 5 would be able to analyze the actual savings that had been

 6 realized up until that point to either further substantiate the

 7 25 percent or to ask for some other amount and then we would

 8 take it from there.

 9 CHAIRMAN EDGAR: Mr. Butler.

 10 MR. BUTLER: If it's structured as staff is

 11 suggesting as a pilot project, I think that is right, that is

 12 what we would end up doing. We would file a petition sometime

 13 in advance of the anticipated termination of the pilot project

 14 saying keep it the same or change it, however we had found

 15 based on the information in the interim it would be changed.

 16 Now, obviously what we had originally conceived was

 17 that it wouldn't it be that formal a stop point. That we would

 18 be submitting a report that you would end up evaluating and

 19 deciding whether you wanted to tell us to do something

 20 differently with it or not. And that's another way that one

 21 could get to a similar result, but if the primary staff

 22 recommendation is approved, I think what Ms. Gervasi just

 23 described is exactly what would happen.

 24 CHAIRMAN EDGAR: I guess in my reading of it, it

 25 seems that that is built in as a protection to the general body

 FLORIDA PUBLIC SERVICE COMMISSION

 63

 1 of ratepayers realizing -- and Mr. Wright I am hopeful that you

 2 are correct that there are significant savings if, indeed, we

 3 are to go forward with this. But realizing that we are looking

 4 at many unknowns, and none of us have that crystal ball, and as

 5 Mr. Butler has pointed out, many of the differentials are

 6 on-goingly needing to be adjusted as other requirements and

 7 realities and information is built in.

 8 Commissioner Carter, did you have some questions?

 9 COMMISSIONER CARTER: Yes, Madam Chairman. I wanted

 10 to ask staff my first question. I thought I had it framed

 11 until the responses that Commissioner McMurrian got to hers.

 12 Let me give it a shot anyway. The basis for the two and a half

 13 years for the pilot program is to see where we are at a

 14 specific point in time in terms of how this process works, is

 15 that not correct? Was that the reason why we selected that

 16 time?

 17 MS. GERVASI: Yes, sir.

 18 COMMISSIONER CARTER: Madam Chairman.

 19 And in the process of this time, because there are

 20 some unknown variables there, and because there are programs

 21 that may or may not be engaged into by FPL and other

 22 municipalities, it gives us an opportunity to look at this and

 23 see what implication it may have going further with the tariffs

 24 and things of that nature, is that correct?

 25 MS. GERVASI: Yes.

 FLORIDA PUBLIC SERVICE COMMISSION

 64

 1 COMMISSIONER CARTER: Madam Chairman.

 2 And the concept of the pilot program also would be to

 3 signal to other municipalities that because it is a pilot

 4 program does not preclude them from going through -- the two

 5 and a half years does not impact on them, it is really whenever

 6 they engage in the program. Is that the way you read it?

 7 For example -- Madam Chairman.

 8 For an example, the municipalities that are

 9 represented here today, were they to engage in this program

 10 with FPL, we are looking at it from a two and a half year time

 11 frame, but let's say, hypothetically, there is another group of

 12 municipalities out there that decide we want to engage in that,

 13 and let's say they do that maybe a year or so down the road.

 14 Would that give them a two-and-a-half-year window? Do you

 15 understand the question I'm asking you?

 16 MS. GERVASI: I think so. If they enter into a

 17 contract during that two-and-a-half-year period then they would

 18 be able to avail themselves of that 25 percent discount, if

 19 that's what is approved.

 20 MR. COOKE: Commissioner, it wouldn't be a rolling

 21 two-and-a-half-year period for other persons.

 22 COMMISSIONER CARTER: That's what I'm asking.

 23 MR. COOKE: It would be two-and-a-half years from

 24 this date, anybody who wants to take advantage of it that

 25 qualified. Actually it is a year and a half from this date,

 FLORIDA PUBLIC SERVICE COMMISSION

 65

 1 two and a half from --

 2 CHAIRMAN EDGAR: From April '06.

 3 MR. COOKE: But whoever wanted to take advantage of

 4 it would have to do it during that window of time. It wouldn't

 5 roll for new participants.

 6 COMMISSIONER CARTER: Okay, thank you. Madam

 7 Chairman, I thought I was through with this line, but I do want

 8 to ask one other question, maybe from Mr. Butler. Other than

 9 this group of municipalities that have signed up for the

 10 program, what is your anticipation, or do you have any

 11 currently? And if it is proprietary, I don't really want to

 12 know, but are in the process of negotiation to participate in

 13 this program?

 14 MR. BUTLER: Well, I think the number is close to 60,

 15 isn't it, Tom, of municipalities that we have had pretty active

 16 negotiations, at least gotten to the point of having sort of

 17 preliminary estimates of cost for the work. It's a substantial

 18 number of people interested in participating, applicants

 19 interested in participating.

 20 COMMISSIONER CARTER: You heard my question from our

 21 general counsel about this two-and-a-half year, and he

 22 straightened me that it is not a rolling two-and-a-half years,

 23 it is a finite amount of time. I guess if you back -- well, I

 24 don't say backdating, that's bad, say backtracking or retrace

 25 it, or what is a good politically correct term to use?

 FLORIDA PUBLIC SERVICE COMMISSION

 66

 1 MR. BUTLER: Relate back.

 2 COMMISSIONER CARTER: Relate back to the April date

 3 of '06, which encompasses the entire two-and-a-half year time

 4 frame. Does that, in your opinion, Mr. Butler, give FPL ample

 5 amount of time to sign up those entities, particular

 6 municipalities that will be interested in participating in the

 7 program?

 8 MR. BUTLER: I would have to say I actually would

 9 like Mr. Coke to speak to this, as well, from an operational

 10 perspective. I'm suspecting it is a little tight. I mean,

 11 obviously one of the things that has happened is that things

 12 have been kind of on hold through this year since the

 13 April 2006 Agenda Conference, because nobody has known exactly

 14 what was going to get approved, and that is one of the points

 15 we were making earlier in our presentation, and so some of that

 16 two-and-a-half years has kind of gone by the wayside.

 17 I think we can live with it. We certainly don't want

 18 the time period to stand in the way of your approval of our

 19 program on a pilot basis, if that's what you think is

 20 appropriate. And the additional benefit of the, you know, sort

 21 of October 2008 end point is that it's a time after which this

 22 PURC, the PURC study is going to have been completed and

 23 perhaps that is going to provide some additional information.

 24 So there are good reasons for the October 2008 end

 25 point. It is for the reasons expressed by some of the cities a

 FLORIDA PUBLIC SERVICE COMMISSION

 67

 1 little tight. I mean, it's going to probably cause a little

 2 bit of difficulties for some entities to pull everything

 3 together in time to enter into the contracts.

 4 And, Tom, you have anything that you would like to

 5 add to that?

 6 MR. COKE: You have pretty much covered it.

 7 MR. BUTLER: Okay.

 8 CHAIRMAN EDGAR: Just to note that it is intended to

 9 be an incentive, is it not?

 10 MR. BUTLER: It is. And, obviously I suppose one

 11 could see the short period as being even more of an incentive

 12 to act quickly, but we obviously just want to be sure that it

 13 is not so short that it is impossible for people to go through

 14 all of the steps that they need to get in place before they

 15 would be prepared to sign the contract.

 16 CHAIRMAN EDGAR: And if this tariff were to be

 17 approved as we have discussed or considered, and it is intended

 18 to be an incentive, and part of that incentive is that it is,

 19 as I think Mr. Wright described, a short cut, there also,

 20 though, is the rule that is in place now which is related, but

 21 a different process to address some of these same issues, is

 22 that correct?

 23 MR. BUTLER: There is, absolutely, yes. And so, if a

 24 project didn't qualify for the GAF because just hypothetically

 25 they weren't able to get all of the steps in place by October

 FLORIDA PUBLIC SERVICE COMMISSION

 68

 1 2008, and the GAF tariff weren't continued past that, then the

 2 CIAC would be calculated under the rule which will include an

 3 element for storm restoration costs. But our expectation is

 4 that this 25 percent element that we have brought to you for

 5 approval in the GAF is going to be larger than what we would

 6 see in the ordinary rule implementation because we have focused

 7 it on these large contiguous projects that have these special

 8 benefits to us.

 9 And if we reach some point where for some reason the

 10 tariff weren't available, but the concept still made sense, I

 11 suppose we would be into case-by-case type negotiations. But,

 12 as Mr. Wright said, and we wholeheartedly agree, that's what we

 13 would like to avoid. I mean, the bottom line is, my sense is

 14 that if this is something that still made sense in

 15 October 2008, we would be strongly recommending that you

 16 approve continuation of it thereafter.

 17 CHAIRMAN EDGAR: And at that point, we are hopeful

 18 that perhaps there would be additional information such that

 19 some of the questions raised in the alternative staff

 20 recommendation would have possibly more data, more answers, or

 21 more information to address them.

 22 MR. BUTLER: We are hopeful for more analysis. We

 23 are hopeful there is no more raw data.

 24 CHAIRMAN EDGAR: Understood. I could agree with

 25 that.

 FLORIDA PUBLIC SERVICE COMMISSION

 69

 1 MR. WRIGHT: Madam Chairman.

 2 CHAIRMAN EDGAR: Mr. Wright.

 3 MR. WRIGHT: Commissioner Find has some additional

 4 direct experiential light to shed on the question to the

 5 tightness of the time frame.

 6 CHAIRMAN EDGAR: Okay, certainly. Commissioner Find.

 7 COMMISSIONER FIND: Thank you. Again, personal

 8 experience. We are a small town, we have a small staff. And

 9 one of the stumbling blocks to getting the contract actually

 10 signed was obtaining the easements that were necessary.

 11 Chasing the people down, talking to them. We had one that was

 12 unavailable for three months. They were incommunicado in

 13 Canada or wherever it was. Another one died. And a final one,

 14 when finally they had agreed for months that they would have

 15 signed, when it finally came time for them to sign, they said

 16 no. And that meant we had to go back and redraw the plans and

 17 move all of the engineering necessary.

 18 I think that just my observation on my own city's

 19 personal experience is it took a lot of longer than the time

 20 that we have left from now until October just to get ready to

 21 actually sign the contracts, because the easements were a major

 22 stumbling block. Every time that somebody backed out or we

 23 couldn't obtain it, that meant the plans had to go back and be

 24 redrawn because the property wasn't available to us.

 25 CHAIRMAN EDGAR: Commissioner Carter.

 FLORIDA PUBLIC SERVICE COMMISSION

 70

 1 COMMISSIONER CARTER: Thank you, Madam Chair. That

 2 concluded that line of questioning.

 3 CHAIRMAN EDGAR: Do you have others?

 4 COMMISSIONER CARTER: Yes, ma'am. Just briefly for

 5 staff.

 6 I read your perspective on the stipulation, but just

 7 kind of walk me through. I think you said there were two

 8 issues in there, it was bifurcation and the relating back.

 9 Could you kind of help me understand that, please, in terms of

 10 why we shouldn't deal with the stipulation, or why we should

 11 not approve the stipulation.

 12 MS. GERVASI: Certainly. Those are the two

 13 provisions that caused us the concern, bifurcation and relation

 14 back. What the parties are requesting is bifurcation of the

 15 storm restoration cost savings tariff, which is the GAF

 16 25 percent tariff that's before you today, from the nonstorm

 17 restoration cost operational savings that will be realized by

 18 undergrounding as well as the overhead, hypothetical overhead

 19 costs. Those costs are not before you today.

 20 What the towns and the company are agreeing to is to

 21 have them come back at a later time in this docket to propose a

 22 uniform percentage that those costs savings would amount to and

 23 have you decide or approve a percentage for those savings. And

 24 then by way of bifurcating that issue in the same docket, then

 25 that percentage could also relate back based on the

 FLORIDA PUBLIC SERVICE COMMISSION

 71

 1 Commission's decision to suspend this tariff, which says

 2 whatever the Commission decides in this docket will relate back

 3 to that last year's date.

 4 So it is a way of them to preserve a future decision

 5 and having that relate back to a previous date. And our

 6 concern with that is that that is all very speculative at this

 7 point, very uncertain. There are no calculations on the table

 8 at all about any kind of CIAC cost savings that will occur as a

 9 result of nonstorm restoration costs.

 10 COMMISSIONER CARTER: Just a follow up, Madam

 11 Chairman. And based upon your recommendation in terms of your

 12 primary staff recommendation, nothing that we do if we were to

 13 approve that would preclude any of the parties to come back if

 14 there were some concerns or some issues that are outside the

 15 confines of this docket and open another docket for that

 16 specific purpose, would it?

 17 MS. GERVASI: No, that's correct.

 18 COMMISSIONER CARTER: Thank you, Madam Chair.

 19 CHAIRMAN EDGAR: Commissioner McMurrian.

 20 COMMISSIONER McMURRIAN: I have one more. It's along

 21 the same lines that Commissioner Carter's questions were going.

 22 In fact, in the discussion earlier about the two-and-a-half

 23 year period and whether it would be adequate, and the Chairman

 24 talked about how it serves as an incentive, and also we talked

 25 about how the purpose was to gather more information. We

 FLORIDA PUBLIC SERVICE COMMISSION

 72

 1 talked about the PURC study, and maybe we didn't mention, but

 2 also it gives us time to get the information from the storm

 3 hardening plans. And my question goes to the ability to get

 4 more information in this time period. And, of course, that

 5 would give us more comfort when this question is raised again

 6 perhaps two-and-a-half years later.

 7 A lot of the assertions in the alternative rec were

 8 about the lack of information to base this kind of a decision

 9 on, and I just wanted to ask FPL is there a way to perhaps put

 10 more meat on the bone in that two-and-a-half year period

 11 without additional raw data. Can we perhaps use more of the

 12 2004 and 2005 data to get more information about what happened

 13 during that time period in areas that had undergrounding versus

 14 overhead and that sort of thing?

 15 MR. BUTLER: I think there is. I mean, I think one

 16 thing, that is a purpose that the PURC study that is

 17 anticipated by the October 2008 review point will be helping to

 18 generate, and we will be looking at it ourselves. I mean,

 19 obviously, we will understand if you approve it on the basis

 20 that you are that with additional raw data or not, one of the

 21 things we are going to be needing to do is trying to figure out

 22 a more comprehensive way of looking at the storm restoration

 23 costs, and, you know, refining the analysis with whatever means

 24 are available to us. So, yes, we would certainly be moving in

 25 that direction and hopefully using what PURC is doing to help

 FLORIDA PUBLIC SERVICE COMMISSION

 73

 1 us do so.

 2 MR. FALCONE: Madam Chair.

 3 CHAIRMAN EDGAR: Mayor.

 4 MR. FALCONE: May I make a point? In regard to the

 5 so-called hardened overhead costs, you know, the CIAC

 6 calculation has always had the cost of overhead in today's

 7 cost. That's one of the credits, in effect, when you do an

 8 underground conversion. But we stand today not knowing what

 9 FPL's hardened overhead cost will be, yet we know that is going

 10 to be a number, and it's just we don't know it yet. I always

 11 understood that that is part of the bifurcation argument. That

 12 is a credit.

 13 Well, you could use today's overhead cost, but that

 14 probably understates the credit because hardened overhead

 15 should cost more we assume than traditional overhead. Yet, if

 16 we were to go forward now without approval of the bifurcation

 17 and relation back, we would -- if we went forward now we would

 18 get credit for simply the traditional overhead, not the

 19 hardened overhead. That doesn't seem right. We are building a

 20 system that will last 30 or more years. It's in the period,

 21 and it is just a matter of months, I suppose, before FPL files

 22 and you will approve. Clearly, we have an incentive to wait,

 23 and that is just what I thought the Commission back in April of

 24 '06 wanted to avoid, that is the need to avoid having towns

 25 hesitating to go forward because of the uncertainty.

 FLORIDA PUBLIC SERVICE COMMISSION

 74

 1 CHAIRMAN EDGAR: Thank you, Mayor.

 2 Mr. Wright, did you have -- yes, no?

 3 MR. WRIGHT: Well, I do want to make the point that

 4 on November 13th in this docket we filed this study, which does

 5 contain extensive estimates of other benefits attributable to

 6 undergrounding, so we don't agree with the staff's rather

 7 categorical statement that there are no estimates of what the

 8 other benefits are. We have done the study, we believe -- our

 9 engineers did the study, they believe it is methodologically

 10 sound. There may be differences of opinion about what the

 11 numbers are and whether this component should be in or out, but

 12 you do have some information there. And, again, all we are

 13 trying to do is really get to the substantively right result

 14 which is calculate the CIACs correctly. We would rather do it,

 15 as Mr. Butler and I continue to agree, in the most

 16 administratively easy and efficient way possible using a

 17 shortcut number that you all will have final say so over

 18 somewhere down the road as opposed to putting us in the posture

 19 of having to negotiate on a town-specific basis or a

 20 city-specific basis with FPL in the meantime. Thank you.

 21 MR. COMERFORD: Madam Chairman, if I could just make

 22 a point. I was jumping up to the seat to make the exact point

 23 that Mr. Wright just made. To make a statement like that there

 24 isn't enough information at this point I think is inaccurate to

 25 be generous. FPL's original number when they came in here was

 FLORIDA PUBLIC SERVICE COMMISSION

 75

 1 somewhere between 20 and 41 percent. They came back and

 2 amended their proposal to say that the number was 25 percent,

 3 but it only related to storm restoration costs. We did a

 4 completely different study, albeit based upon information that

 5 we received from FPL, and we came up with 24 percent for storm

 6 restoration only. I think that that is probably the number,

 7 which is why I used the expression before coming in here as a

 8 consumer group and holding hands with the utility.

 9 I think that there is plenty of information,

 10 scientific supported information. I think the point that we

 11 made about bifurcating the order is that we would like to come

 12 back here at some other point in time, hopefully not with lots

 13 of testimony and lots of controversy, but with a stipulation

 14 from FPL that says that -- they are saying right now that the

 15 rest of the percentage is probably somewhere around 15 percent

 16 given that they originally said it was about 40. We think it

 17 is 50.54 percent. We think that it's about another 25 percent.

 18 We think we could probably arrive at another

 19 stipulation where we would come in here, again holding hands

 20 and saying, look, we think it is 18 percent, and this is why we

 21 think it is 18 percent. We think it is 3 percent for tree

 22 trimming, we think it is 4 percent for litigation, we think it

 23 is 5 percent for maintenance and operation, and it would be up

 24 to you to either approve that or not approve it, or have staff

 25 come up with some other information where they actually went

 FLORIDA PUBLIC SERVICE COMMISSION

 76

 1 out and gathered real data and said, well, no, we don't agree

 2 that it is 18 percent. We don't agree with that stipulation.

 3 We think it is 11 percent. And then maybe you would say, well,

 4 we will split the difference and we will make it 14 percent.

 5 But right now I don't see that staff has given you information

 6 based on real numbers. It is just a feeling that, well, maybe

 7 we don't want to keep the docket open. Maybe we want to go to

 8 a full hearing later on. Maybe we want to do something else.

 9 I'm thinking that, you know, we have provided you

 10 from two different sources information which we think is

 11 adequate for you to make a decision today to make it 25 percent

 12 and preserve our right to negotiate with FPL collectively, not

 13 individually. To come back with a number somewhere down the

 14 line which you would ultimately have the decision to decide on.

 15 Thank you.

 16 CHAIRMAN EDGAR: Thank you, Commissioner. And to my

 17 colleague, Commissioners, just a few kind of random thoughts

 18 and then we can see together where we are.

 19 Just speaking, of course, for myself, the desire, to

 20 as I said earlier, to incentivize and provide incentives is

 21 strong with me. For streamlining and for efficiency we have

 22 talked, this Commission, over the last two years about doing

 23 what we can to contribute to a culture of preparedness, and so

 24 to continue along those lines by streamlining and providing

 25 efficiencies, to also support local governments who are trying

 FLORIDA PUBLIC SERVICE COMMISSION

 77

 1 to take the initiative to move forward within their own

 2 communities is something that I also certainly want to support

 3 and to signal. I also recognize that this Commission has had

 4 in the past a longstanding policy of encouraging stipulations,

 5 and so I applaud that effort now and in the future, as well.

 6 But in addition to that, I also recognize that we do

 7 have a responsibility to protect the general body of

 8 ratepayers, and it does to me seem that even with the studies

 9 that have been done that there are still some important

 10 questions and unknowns there. And I don't want to further --

 11 what is the phrase, paralysis by analysis, analysis by

 12 paralysis, whatever. You know, I mean, we can overanalyze and

 13 overanalyze, and we know that as one Commissioner, as a

 14 Commission, and as a state and local governments that we are

 15 all working to move forward and take positive steps.

 16 But yet I do recognize that there are other

 17 long-established older communities within this state, many more

 18 inland, that are, quite frankly, differently situated

 19 economically and we have a responsibility to those ratepayers,

 20 as well. And so when I'm trying to balance those things from

 21 what we have heard and what we have read, to me it does seem

 22 that where the staff primary recommendation is is kind of a

 23 balancing. I'm open to discussion here, but I'm trying to

 24 balance that incentivizing, supporting initiatives, moving

 25 forward, not being hamstrung by incomplete information, but yet

 FLORIDA PUBLIC SERVICE COMMISSION

 78

 1 recognizing that there are some unknowns and there are

 2 communities that are differently situated. Whether the

 3 two-and-a-half years is the right number, there is no magic

 4 time period.

 5 I am encouraged by the fact, though, that there would

 6 be the opportunity, there are some things that we can point to

 7 that would provide additional information that we think right

 8 around that time frame, and that there would be an opportunity

 9 for FPL, for the staff, if there are changes or additional

 10 information to come forward prior to that, or to request an

 11 extension, whatever would be the right procedure to go. So

 12 those are just kind of a couple of thoughts that I have. And

 13 to my colleagues I welcome your thoughts, as well.

 14 Commissioner Carter.

 15 COMMISSIONER CARTER: Madam Chairman, thank you so

 16 kindly for your comments. I was just sitting here kind of

 17 going back through my mind about the questions that I had asked

 18 staff, and the reason for the two-and-a-half years is because

 19 at the end of this time frame we'll have more information from

 20 the study on that. Secondly, is that from what staff has told

 21 us, I asked specifically about the stipulation and the

 22 bifurcation and this does not preclude by -- staff's primary

 23 recommendation does not preclude any party from coming before

 24 this Commission and recognizing the rates and whatever issue

 25 that may be.

 FLORIDA PUBLIC SERVICE COMMISSION

 79

 1 Additionally, Madam Chairman, is that we all started

 2 down this track together, and we started with the perspective

 3 that we need to do whatever is necessary to protect the safety

 4 of the citizens of Florida, to protect the safety of the

 5 customers. We looked at -- we had extensive hearings on the

 6 storm hardening, on pole inspections, tree trimming,

 7 undergrounding. We went through this whole process. And I

 8 tell you, is it a perfect? No. But is it better than what we

 9 had? Yes.

 10 And we have FPL willing to take a stand, we have

 11 local governments willing to take a stand, and I think that

 12 where we are right now, Madam Chairman, with the addition of

 13 the grandfathering provision that staff has made, I think our

 14 best course of action today is to make a decision and at the

 15 appropriate time I'm going to move staff's primary

 16 recommendation with the modification that we add in the

 17 grandfathering provision.

 18 CHAIRMAN EDGAR: Thank you.

 19 Commissioner McMurrian, do you have comments?

 20 COMMISSIONER McMURRIAN: Yes, I do. I echo the

 21 comments, actually both of your comments. I agree that is a

 22 more concise statement of some of my concerns on this, too.

 23 And I guess I would say to the parties that I hope you will

 24 appreciate that this is a big step forward, I believe, for the

 25 Commission. And probably should honestly tell you that in my

 FLORIDA PUBLIC SERVICE COMMISSION

 80

 1 gut, I'm closer to the alternative recommendation.

 2 I do have some concerns, and I think that is why I

 3 think that staff's primary recommendation is appropriate. I

 4 think it moves us forward. I appreciate what the Chairman said

 5 about paralysis by analysis. I'm subject to fall into that

 6 trap many times, and I do think that we need to get more

 7 information. I'm hopeful in this two-and-a-half year period

 8 that we are able to either use existing data to give us some

 9 more information -- I, too, do not want additional raw data --

 10 but I'm hoping we will use this two-and-a-half years to get

 11 more information to give us more comfort. And perhaps when we

 12 get to the point of October 2008 there is a very good

 13 possibility that we continue what we started and further

 14 encourage undergrounding and hardening of the system. So, with

 15 that, I'll say I agree and am ready to second a motion.

 16 CHAIRMAN EDGAR: Okay. Commissioner Carter.

 17 COMMISSIONER CARTER: Madam Chairman, I would move

 18 the staff recommendation as it relates to Issue 4. Actually I

 19 guess all the issues from 2 through 4.

 20 MS. GERVASI: Two through 5.

 21 COMMISSIONER CARTER: Two through 5 with the

 22 modification of adding the grandfathering provision.

 23 CHAIRMAN EDGAR: And the primary recommendation in

 24 Issue 4.

 25 COMMISSIONER CARTER: The primary staff

 FLORIDA PUBLIC SERVICE COMMISSION

 81

 1 recommendation, yes, ma'am.

 2 CHAIRMAN EDGAR: Commissioner McMurrian.

 3 COMMISSIONER McMURRIAN: I second that for the

 4 reasons I stated earlier. I believe this is a good step

 5 forward for the Commission. It will give us some more

 6 information to give us a greater comfort level with moving

 7 forward.

 8 CHAIRMAN EDGAR: I want to say thank you to everybody

 9 who has worked to hard on this, our staff and the local

 10 governments. Please continue to work with us. We need your

 11 help, too, as we move forward and we analyze these issues. And

 12 to FPL, too, for bringing forward the tariffs. And with that,

 13 I concur. All in favor of the motion say aye.

 14 (Unanimous affirmative vote.)

 15 CHAIRMAN EDGAR: Opposed?

 16 Show it adopted. Thank you.

 17 \* \* \* \* \*

 18

 19

 20

 21

 22

 23

 24

 25

 FLORIDA PUBLIC SERVICE COMMISSION

 82

 1 STATE OF FLORIDA )

 2 : CERTIFICATE OF REPORTER

 3 COUNTY OF LEON )

 4

 I, JANE FAUROT, RPR, Chief, Office of Hearing

 5 Reporter Services, FPSC Division of Commission Clerk and

 Administrative Services, do hereby certify that the foregoing

 6 proceeding was heard at the time and place herein stated.

 7 IT IS FURTHER CERTIFIED that I stenographically

 reported the said proceedings; that the same has been

 8 transcribed under my direct supervision; and that this

 transcript constitutes a true transcription of my notes of

 9 said proceedings.

 10 I FURTHER CERTIFY that I am not a relative,

 employee, attorney or counsel of any of the parties, nor am I

 11 a relative or employee of any of the parties' attorney or

 counsel connected with the action, nor am I financially

 12 interested in the action.

 13 DATED THIS 29th day of April, 2007.

 14

 15 \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

 JANE FAUROT, RPR

 16 Official FPSC Hearings Reporter

 FPSC Office of Commission Clerk

 17 (850) 413-6732

 18

 19

 20

 21

 22

 23

 24

 25

 FLORIDA PUBLIC SERVICE COMMISSION