

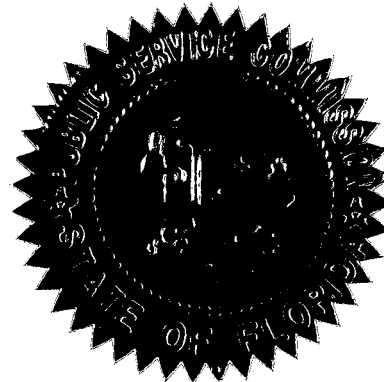
1 BEFORE THE

2 FLORIDA PUBLIC SERVICE COMMISSION

3 DOCKET NO. UNDOCKETED

4 In the Matter of

5 INTERCONNECTION OF SMALL PHOTOVOLTAIC
6 SYSTEMS; NET-METERING OF CUSTOMER-
7 OWNED RENEWABLE RESOURCES AND
8 INTERCONNECTION OF CUSTOMER-OWNED
9 RENEWABLE RESOURCES.



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15 VOLUME 1

16 Pages 1 through 100

17 PROCEEDINGS: RULE DEVELOPMENT WORKSHOP

18 BEFORE: CHAIRMAN LISA POLAK EDGAR
19 COMMISSIONER MATTHEW M. CARTER, II
20 COMMISSIONER KATRINA J. McMURRIAN
21 COMMISSIONER NANCY ARGENZIANO
22 COMMISSIONER NATHAN A. SKOP

23 DATE: Thursday, August 30, 2007

24 TIME: Commenced at 9:53 a.m.

25 PLACE: Betty Easley Conference Center
Room 148
4075 Esplanade Way
Tallahassee, Florida

REPORTED BY: JANE FAUROT, RPR
(850) 413-6732

DOCUMENT NUMBER-DATE

FLORIDA PUBLIC SERVICE COMMISSION 08163 SEP 10 8

FPSC-COMMISSION CLERK

P R O C E E D I N G S

1
2 CHAIRMAN EDGAR: Good morning. I call this workshop
3 to order. And I apologize for getting a little bit of a late
4 start, but I'm glad to see so many of you here and so many of
5 you that will hopefully participate in our discussion today.

6 We'll begin with asking our staff to read the notice.

7 MS. GERVASI: Pursuant to notice issued August 10th
8 and August 15th, 2007, this time and place has been set for an
9 undocketed rule development workshop on net metering and
10 expedited interconnection standards for customer-owned
11 renewable generating resources.

12 For clarification purposes, I would like to note that
13 the rules noticed for rule development are the amendment of
14 Rule 25-6.065, F.A.C., which is the Commission's current rule
15 on interconnection of small photovoltaic systems, and the
16 development of two new rules, 25-6.066 and 25-6.067. The
17 current draft rule language that is the topic of today's
18 workshop is contained entirely within the draft amendment of
19 Rule 25-6.065.

20 CHAIRMAN EDGAR: Thank you, Ms. Gervasi.

21 Again, welcome. As I hope all of you know, or many
22 of you know, that this is part of an effort by this Commission
23 in the past few years to encourage additional renewable energy
24 use and renewable energy generation in this state. In keeping
25 with the direction from the legislature in House Bill 7123 last

1 session whereby they asked this Commission to encourage solar
2 energy, including the use of net metering, and in keeping with
3 the direction in statute asking that the Public Service
4 Commission, again, encourage the use of renewable energy in
5 this state, and in keeping with the Executive Order that the
6 Governor issued earlier this summer asking that we initiate
7 rulemaking on net metering, we are gathered here today to
8 continue that process that we have been working on for some
9 time.

10 We are going to start this morning with some brief
11 presentations. I am hopeful and have asked that we begin our
12 discussion today with hearing from some of those businesses and
13 individuals who have been telling the legislature and the
14 Commission that net metering rules and changes will help us
15 encourage the use of distributed generation in this state, and
16 that it can be done in a way that complies with our statutes
17 and with the regulatory scheme that we have. And then we will
18 move into discussion from our staff, and then from those of you
19 who are interested in walking through the draft language that
20 our staff has put together.

21 I'm very hopeful that we can get some real concrete
22 ideas and suggestions, so part of that will maybe be slow and
23 even a little tedious as we maybe go through
24 section-by-section, but I think it's important that we have
25 some language to get us started to look at, and then we can use

1 that as a vehicle for hearing concerns and suggestions as they
2 are.

3 So before we move into calling our first speakers, I
4 would like to make an introduction. To my left is Mr. Wayne
5 Shirley, welcome, who is working with our staff. Mr. Shirley
6 was a member of the New Mexico Public Utilities Commission and
7 served there as Chairman from 1995 to 1998, and he has a lot of
8 experience on this issue, and we are thankful for his
9 willingness to contribute to the discussion.

10 And, Commissioners, before we move on to our first
11 speaker, are there any other comments to get us started? Ready
12 to move on. Okay. As always, I believe we do have a sign-up
13 sheet in the back. If anybody is not a member of our staff's
14 distribution list, please do sign up and give us your
15 information so that we can be in touch with you and help to
16 keep you up-to-date on what's going on here. And we do have
17 microphones for people who would like to participate in the
18 discussion, and we are going to jump right in.

19 And the first person that I have on my list to give
20 us a brief presentation is Mr. Andrew Walmsley, the
21 environmental services coordinator with the Florida Farm
22 Bureau. Mr. Walmsley, welcome to the Public Service
23 Commission.

24 MR. WALMSLEY: Good morning. Thank you,
25 Commissioners, for allowing me to be here this morning to speak

1 on an issue that is very exciting for us in agriculture and
2 still continuing to try to get a grasp around what is going to
3 benefit both ag, as an industry, and the citizens of Florida.

4 First off, I'm going to be real brief, and probably
5 some real general comments. There are some folks coming up
6 behind me that probably know a lot more about this issue than I
7 do, but, just really, agriculture is here, we want to help, we
8 want to do our part to help with renewable energy. Within
9 that, when we are talking about net metering, I don't think net
10 metering in the sense that is traditionally thought of
11 necessarily works the best for ag. If you think about it, we
12 have several different drops throughout a farm, whether it be
13 for irrigation pumps, different barns, whatever, which could be
14 very cost-prohibitive to run lines and, basically, use what
15 energy we produce and sell excess back onto the grid to where
16 the meter is flowing both ways and stuff like that.

17 But if we were able to get a fair price for the
18 electricity we can produce, and, from my understanding, we can
19 produce quite a bit of electricity as technologies comes about
20 and stuff. With that, a fair price to where maybe not exactly
21 what we are paying from the utilities, but something that's not
22 cost-prohibitive for us. I mean, for any farmer it's got a
23 cash flow for them to do anything. And with that, to think
24 fair prices and also incentives for, say, maybe a farmer can't
25 necessarily put in a methane digester on his particular dairy

1 or cattle feeding operation, but if you had a co-op of farmers
2 coming together. We had a tour last week with a company that's
3 looking at a regional digester where you take manure and feed
4 stocks and produce either gas or electricity and sell that back
5 out.

6 They have looked around the country for places to be
7 involved with this type of renewable energy. Their example
8 they gave us was they looked at a place in Iowa, and they
9 looked at a place in Minnesota. In Minnesota, the incentives
10 weren't there, they weren't enticed as much, and they ended up
11 in Iowa. So through that there are just -- there are just
12 several things to look at. And just in general, Doctor Dahl
13 (phonetic), who is the new animal sciences department chair,
14 came from Illinois, and he made this comment last week where,
15 you know, out there a lot of the farmers are looking at corn
16 and soybeans, and, you know, that's what we're going to grow,
17 and we don't want to look much past that, but he is really
18 excited about Florida because of the entrepreneurship of our
19 producers.

20 You know, that there is a way to do what's right, to
21 make a little money, to provide, you know, energy, food to
22 everyone, they'll do it. And whatever we can do to help that
23 along to see what incentives or what fair pricing or whatever
24 else we can get out of it, I think we will be able to really
25 see a bright future for Florida. But with that, I'll leave you

1 with that, and if there are any questions, we would love to
2 answer them.

3 CHAIRMAN EDGAR: Commissioner.

4 COMMISSIONER ARGENZIANO: Thank you.

5 When you say regional digester, meaning you would
6 transport the manure, I guess, to one particular area so all
7 farmers, then, could be using one instead of a cost to be borne
8 by each individual farmer.

9 MR. WALMSLEY: Yes, ma'am, that's sort of the idea.
10 There's a lot of different ways to look at that, some trucking,
11 some if it's not cost prohibitive, piping. I mean, these are
12 just options out there. We're throwing ideas out there. They
13 actually have one up in the construction phase in Iowa to where
14 they are going to truck from about a 45-mile radius manure and
15 also food scraps. There's a bacon processing facility where
16 they cook 6,000 pieces of bacon a minute, and that's like
17 rocket fuel to this digester. So it's taking in a lot of waste
18 that they can handle environmentally well, and producing -- in
19 this case, gas from it.

20 COMMISSIONER ARGENZIANO: And you can still, I guess,
21 realize a profit even using fuels for trucking?

22 MR. WALMSLEY: Through their models, yes, ma'am. I
23 mean, they are taking in from energy production to carbon
24 offsets, methane offsets, carbon credits, to handling waste,
25 you know, there are some things that come out of the digesters

1 on the other end, bedding materials, potting materials that
2 have some value to them.

3 COMMISSIONER ARGENZIANO: Thank you.

4 CHAIRMAN EDGAR: Commissioner Carter?

5 No. All right.

6 Mr. Walmsley, thank you so much for joining us. I
7 appreciate your comments.

8 MR. WALMSLEY: Thank you.

9 CHAIRMAN EDGAR: Next I would like to call Doctor Del
10 Bottcher, President, Soil & Water Engineering Technology.

11 DOCTOR BOTTCHER: Did you skip one?

12 CHAIRMAN EDGAR: Well, not according to my order, but
13 we can do it in a little different order, if that's the desire.

14 DOCTOR BOTTCHER: Let Mr. Hall come first.

15 MR. HALL: I think it will be better in that order.

16 CHAIRMAN EDGAR: That's fine. That's not the order I
17 have in front of me, but that's okay. Because we can be
18 flexible, and if that makes more sense, it's okay with me.

19 So, Mr. Hall, welcome, from Suwannee Farms, good to
20 see you.

21 MR. HALL: I appreciate the invitation to speak to
22 you. I am Joe Hall. I manage and own, co-own Suwannee Farms,
23 which is a farming operation. We grow vegetables, which is
24 snap beans, potatoes, sweet corn, and carrots; and also we grow
25 a lot of row cropping. We do peanuts, field corn, which is

1 used in our cattle feeding operation.

2 Our farm is somewhat unique. We are 6,000 acres, of
3 that about 5,000 acres is irrigated. The other acreage is
4 either in Coastal Bermuda, planted pines, or natural timber.
5 That's the dry corners that the irrigation does not cover. We
6 are located about half a mile from the Suwannee River, which
7 sometimes we're not too proud of that location, you know, but
8 we have been there. And we have worked with the University of
9 Florida, the regulatory agencies on a five-year contract to
10 check the nitrates getting into groundwater here, and we are
11 very much mindful of, you know, controlling that.

12 In our cattle operation, we have been in the cattle
13 feeding business in Georgia since the early '50s. We lost
14 that -- we stopped feeding cattle in 1987 because there were no
15 killing plants in the area. We think it's a very, very
16 valuable and doable industry locally. Florida has roughly
17 800,000 calves that are shipped out west to be fed or finished
18 and then slaughtered, and much of that you can assume is being
19 shipped back here for consumption.

20 Historically, if you look at agriculture, most farms
21 have had an animal part to it. And we certainly feel that a
22 cow has very useful place on our land. They, unlike most
23 animals, produce forage, and this is something that we can
24 produce in off-seasons. We are lucky where we are located in
25 that we have got a year-round growing season that we can

1 produce either corn, now that BT corn came into being which
2 controls the worms during the summer time. It enables us to
3 add another crop without having to buy more equipment or more
4 land to utilize it. And what we're doing with this cattle
5 operation is just plugging in to what we already have, you
6 know, which is equipment utilization and labor, full-time labor
7 utilization.

8 Another problem we have in feeding cattle in large
9 numbers, we cannot do it like they do it in the west where
10 you've got lower rainfall and you do it in large, large
11 numbers. We have to consider nutrient management and, also,
12 waste management as far as it getting out, you know, into the
13 environment. We have approximately a 52-inch rainfall here a
14 year, and there is no way that these cattle could be fed
15 outside in any way, you know, maintain any balance of control
16 of your runoff in waste.

17 We have been looking for sometime for a system that
18 would give us this ability to do cattle here. We found that,
19 we think, in Wisconsin. They have had operating systems up
20 there, which is a methane digester that has been operating
21 successfully over three years, and they are putting them out,
22 you know, all over the United States. So we feel very
23 confident that this will handle our waste problem.

24 What we will do is we will load this thing with a
25 solid pack out of the barn. It will be cleaned out within ten

1 days. It will be a continual cleaning operation. We now have
2 a feeding operation set up for 5,000 head, and we'll turn those
3 cattle about one and a half to two times a year, so we will
4 effectively be doing 8,000 to 10,000 head of cattle a year.

5 Unlike the ethanol business, our feedstock is a
6 by-product. It's not subject to fluctuation, you know, of
7 market prices like your biodiesel, which is derived from
8 vegetable oils, or animal fat, or whatever. And also corn, you
9 know, which is a very fluctuating market situation here.

10 There's one thing that is going to be absolutely in
11 this world of high energy today that we regionalize some of
12 these businesses. I'll give you an example of what our cattle
13 are costing just to ship to the feed yard, and you can assume
14 it's costing close to that to ship this beef back. But we ship
15 our cattle to the Southern plains which is Texas, Nebraska,
16 Kansas, and Colorado, which is about 1,200 to 1,400 miles, at a
17 cost of at least 8-1/2 cent a pound. You can do the math on a
18 800-pound steer. It gets up there pretty expensive, and then
19 assume that you are going to pay a similar freight in getting
20 that animal back here.

21 So put that along with the shrink, the wear and tear
22 on the animal, it's going to delay that calf before it gets
23 finished and slaughtered at least a month just in the shipping
24 process. So we feel like it is more humane, it's good
25 business, and certainly filling a very big void in the state

1 here, and certainly on our farm to be able to utilize excess
2 production time that we can produce in the form of forage.

3 I will say this, that in talking, and we have done a
4 lot of research and looked a lot at these systems. One of the
5 hardest problems that the people with the digester, one of the
6 biggest advantages when it goes through, you are eliminating
7 any odor, you are also capturing the methane or the biogas
8 which is roughly 40 percent CO2 and 60 percent methane, you
9 know, with some, you know, trace of sulfur in it.

10 When this biogas comes off the digester, which it's a
11 completely sealed system, it stays in it roughly 21 days, when
12 it comes out it's free of pathogens, free of weed seed, so it
13 is a safe product, less the odor, and what we have done is we
14 have concentrated the mass by 50 percent. In other words, this
15 stuff is actually digested by the microbes that are in the
16 digester.

17 We maintain a 100 degree temperature, and, like I
18 say, it's completely sealed and insulated, so we feel like it
19 is a system that will last a long time. It has no moving parts
20 on the inside of it. As far as the methane or biogas, there is
21 very little of it left in after it comes out of the system
22 here. It hasn't affected the nutrients in it, it has taken the
23 odor out, but it makes it a very important nutrient that we can
24 use back on the land.

25 What our attempt is, is to do totally sustainable

1 agriculture. It will be a ways off, but certainly we feel like
2 we can be energy independent on the farm with it, and it is
3 certainly going to be contributing greatly to our nutrients.
4 We have been hauling in, hauling in, you know, commercial
5 fertilizer, you know, but this is a source that we can
6 certainly recycle here. And I think it's a thing that can be
7 replicated many times over, and we are going to have to do this
8 for truly the system to work. I'm talking about the cattle
9 feeding operation.

10 It will take 50 of these units to justify a packing
11 plant, and we need to do that. And it could be plugged into
12 farms just from a cooperative basis, or some of the larger
13 farms could certainly handle it and also handle the nutrients
14 here. It's a total package that has got to be looked at.

15 I think it's almost a must that we approach our waste
16 management from this standpoint. You know, the spray fields
17 that we have had, both municipal and the dairies and hog
18 operations have not worked, it's a temporary fix at best. So I
19 see this as a solution to that. And, granted, you have to have
20 a certain economic size to justify putting in one of these
21 systems, but by a cooperative venture, I think it definitely
22 could be done.

23 We went up and pretty well got the details of how it
24 has been dealt with with the power companies, and it varies
25 from state to state. Vermont, for instance, is probably

1 further along or they are actually selling green power and
2 getting a premium for it. They are getting a 4-cent premium,
3 and then they're actually passing that back to the producer
4 here, which makes the economics of a digester very, very good.

5 Our digester is going to have the capacity to handle
6 these 5,000 head of cattle on a continual basis. We will be
7 generating at least 90 percent of the time and producing 500 kW
8 plus on a continual basis. They have got the engines and the
9 gin sets perfected to where these things turn at a very low
10 RPM. They have, you know, got a life before needing overall of
11 50,000 to 60,000 hours. So there has been lot of advancements
12 in equipment. There's technology out of Europe that is pretty
13 much, you know, advanced; but this system, I think, will take
14 care of a larger number of animals than probably some of these
15 European systems. But it is a doable thing. It's being done,
16 and I think we need to consider it.

17 From a greenhouse gas system, they say cattle produce
18 probably 15 percent of the greenhouse gases in the world here.
19 And look at it on the other side, it's a very good resource to
20 capture. And I think we're striving to have a system that will
21 do that here. Do you all have any questions?

22 CHAIRMAN EDGAR: Thank you, Mr. Hall.

23 Commissioner Argenziano.

24 COMMISSIONER ARGENZIANO: Mr. Hall, aren't you a
25 participant or a partner in the Suwannee River partnership

1 agreement with the BNPs?

2 MR. HALL: I'm sorry.

3 COMMISSIONER ARGENZIANO: Aren't you participating in
4 the Suwannee River Partnership agreements?

5 MR. HALL: Yes.

6 COMMISSIONER ARGENZIANO: With the voluntary BNPs?

7 MR. HALL: Yes, we have been doing that for about six
8 years.

9 COMMISSIONER ARGENZIANO: As a matter of fact, I
10 think, if I recall, you have won some awards, or came real
11 close. I know you have been written about doing such a great
12 job and really trying to reduce the nitrates.

13 MR. HALL: Well, we try to do a good job. You know,
14 we have to live in this environment, and we are certainly going
15 to do everything we can.

16 COMMISSIONER ARGENZIANO: Well, I think the agreement
17 is great, and I think what many farmers are doing is just
18 wonderful. My question goes to if you use the digesters and
19 then use the nutrients back on the lands, does this help going
20 the extra mile somehow with the reduction of the nitrates in
21 our waterways?

22 MR. HALL: Yes. We measure what we are putting out.
23 We are now spreading this waste from the barn onto the land,
24 but we very meticulously, you know, measure what we put out.
25 And we are replacing, say, nitrates. And, of course, you have

1 NPNK, it's a very, very natural and balanced fertilizer that we
2 are putting back out there as far as a nutrient balance.

3 COMMISSIONER ARGENZIANO: What I mean is if you used
4 the digesters, does that also give a beneficial effect on the
5 reduction of the nitrates in the waterways?

6 MR. HALL: It will not affect the nitrates at all.
7 We attempting to do that with the growing crop. We are growing
8 crops on that land 12 months in the year. We, by the way, do
9 strip till agriculture; and we're sandy soil, it's a big
10 acreage, and if we don't keep that land covered, it has a
11 tendency to blow very much, particularly in February and March.

12 COMMISSIONER ARGENZIANO: Thank you.

13 CHAIRMAN EDGAR: Thank you.

14 Thank you, Mr. Hall. Thank you so much for joining
15 us today.

16 Doctor Bottcher.

17 DOCTOR BOTTCHER: Thank you for letting us switch.

18 CHAIRMAN EDGAR: Of course.

19 DOCTOR BOTTCHER: Because having a picture of his
20 farming operation, I think, is pretty important because I'm
21 going to talk about some of the economics associated with how
22 his system and net metering will impact the economics of that
23 system, which I think is the crux of what we really want to get
24 to.

25 Why net metering, why go to net metering? And the

1 main reason, obviously, is it really is going to be an
2 incentive to increase the bio and renewable energy production.
3 And when we talk about that, in dairies alone in the state of
4 Florida, if we went into a full production of bioenergy with
5 them, we're talking from one to 300 megawatts of capable power
6 production. That's nothing to shake a stick at. So that's a
7 lot of power that can be generated, if we can get that kind of
8 incentive built into the system.

9 Right now, the way the structure is, most of these
10 systems are not economically feasible because there's just not
11 enough return to compensate for the cost of that. And what I
12 want to try to show is that, really, developing net metering as
13 an incentive is going to be a minimal cost to the utility
14 companies, and that's primarily through the fact that right
15 now, in order to take the benefits of the power production,
16 like on Joe's farm, it would be to his advantage to utilize all
17 of that power on his own farm first, because he would get full
18 value of the electricity. And so -- and I will show that that
19 is really what is going to happen is if there is a strong
20 incentive for him to spend the money to build the
21 interconnectivity within his farming operation to utilize the
22 power, which is a cost that we can totally avoid with net
23 metering.

24 And I was glad to see, because I really hadn't seen
25 the rule wording that the definition that I wanted to put

1 forward for net metering is really what is in the rule, the
2 proposed rule. But where it really covers the ability that net
3 metering is associated with a legal entity, not just by a
4 single meter, so that in Joe's farming operation he has over
5 20 different meters across his farming operation, and the net
6 metering has to be handled through an accounting method not
7 through just a spin-the-meter-backward type approach, which can
8 be accomplished the same way. You can do it through the
9 meters, but it is much better to do it through accounting
10 because it eliminates that unnecessary cost of doing all the
11 internal interconnectivity. And I'll show you in a minute just
12 how that really comes out economically.

13 Just some basic benefits. Joe touched on some of
14 these. Reduce line costs. When we start going to local
15 generation of power, there is about a 9 percent transmission
16 loss, typically. My understanding for Joe if he was using his
17 own power, there would be none of that, so it would actually
18 reduce the net power by a larger fraction than just the amount
19 of power he is generating due to those line losses. And having
20 some stable local generated power can provide backup power
21 during emergencies, there is some of these issues, to even out
22 power during peak demands. These are just some of the kind of
23 technical issues of how the power could be utilized.

24 Another critical issue here is what to do with the
25 carbon and renewable energy credits that could be coming from

1 this. Methane has a 15-to-1 carbon credit over CO2. In other
2 words, it's considered to be that much more of a greenhouse gas
3 than CO2 itself. So the amount of all the methane being
4 generated here is actually going to be converted to CO2 through
5 the production, and so there would be a very large amount of
6 carbon credit being generated by the system, and that would
7 have to be looked at who would gain that carbon credit, would
8 it be maintained by the farmer or would it go with the net
9 metering, but that is something to be negotiated.

10 Of course, I think the one thing that we all realize,
11 the public relations aspects of getting bioenergy, reducing our
12 dependency on foreign oil and reducing these methane and CO2
13 emissions, the carbon footprint is something that we are all
14 very interested in, and this program would encourage that. And
15 so from a public relations standpoint it's very beneficial.

16 To the customer, for example, to Joe, it really --
17 going to net metering is going to eliminate this
18 interconnectivity aspect of it. Because all the switching gear
19 that would be needed, there would be the possibility of
20 additional power lines having to be run. It would simplify his
21 O&M operation if he wouldn't have to deal with all of those
22 switching gears and lines and that sort of thing. So there is
23 a big benefit from a cost standpoint if we went to net
24 metering. I refer to this interconnectivity because this is
25 something that we can do now to gain the most benefit out of

1 it, but it's a cost that we should try to eliminate through net
2 metering. Again, the public relations on the customer side.

3 I want to just spend a minute on this, and I
4 apologize for it being a little bit small, but to me this tells
5 the story of what net metering will mean to this operation.
6 And this is just an example. Basically what I'm showing here
7 is here is the current contract arrangement. These two columns
8 here is the current contract arrangement we have with Seminole
9 Electric now as far as being able to sell power back to them.
10 And the intent is to build a system and really put 100 percent
11 of the power out onto the grid. That is how the system is
12 currently set up.

13 It's going to cost about \$308,000 a year to produce
14 the power running this operation. Right now the farm is
15 spending about \$297,000 a year in electrical bills just paying
16 for electricity and their usage. And they would be putting
17 back onto the grid about -- well, actually they will be putting
18 back on the grid 4.4-megawatt hours of electricity per year,
19 which the power company would buy for approximately \$242,000.

20 Kind of getting to the bottom line of this, with the
21 sale of the power and what it costs them to produce the power,
22 and paying for the electricity, over what they are doing now
23 without having the system in there, they would end up actually
24 losing \$66,000 a year to put this system in unless there is
25 some sort of cost incentive that is going to be provided. But

1 it's a loss, it's a complete loss at this point under the
2 current system.

3 This is compared to pre-farm generated power and them
4 putting the system in. But if they put the system in, they put
5 in interconnectivity, and we estimated a cost for what it would
6 take amortized out on an annual basis of about \$100,000 a year
7 to build the interconnectivity so he could utilize all the
8 power himself on the farming operation, which he could do now,
9 that is within the current rules that that could be done.
10 There is a pay back for him to do that, because he will be
11 going from -- instead of getting point -- about 5-1/2 cents a
12 kilowatt hour, he will be getting about 11 cents per kilowatt
13 hour, almost doubling the value of his electricity.

14 So there is a lot of money there, revenue potential
15 for him to afford to build the interconnectivity. So he could
16 reduce his cost significantly by about \$40,000 a year, but he
17 is still in the negative, because it's still not economically
18 feasible to do this from just economics.

19 I have to point out, though, there are other benefits
20 to this. The reason Joe is going to do this, there is the odor
21 control, there is the water management benefits, and he is
22 going to get some solids that he can sell out of this. So
23 there are other benefits that have tipped it so he has decided
24 to do this way, plus getting a grant from the USDA. All of
25 those factors have allowed this to happen. But that unique

1 condition is not going to occur for everybody else, so I didn't
2 put in this the grant money, because this would not be the
3 normal case.

4 So what happens now if we actually just allowed him
5 to go through net metering, take all of his meters on his
6 farming operation, take those meters, whatever power he's
7 consuming and just subtract off of that the amount of power he
8 is putting back on the grid, and then the excess he would get,
9 and he is actually getting about 1.7 megawatt hours per year
10 excess. He's producing more than his farm, so he still would
11 be selling power out to the grid.

12 But the point to be seen here is that from the power
13 company's standpoint, if you went to net metering versus him
14 doing the interconnectivity, it would be the exact same impact
15 on the power company. It doesn't hurt the power company to go
16 to net metering. And from an economic standpoint, if you
17 actually look at the ultimate bottom line here, suddenly with
18 net metering there is a payback for putting this system in.

19 And I think that, you know, that is the bottom line
20 that I wanted to point out here is that this net metering is
21 really going to be a critical incentive tool to get these
22 renewable energy resources put out there. And with that, I'll
23 open it up to questions.

24 CHAIRMAN EDGAR: Thank you.

25 Commissioner Argenziano.

1 COMMISSIONER ARGENZIANO: Doctor Bottcher -- is it
2 Bottcher?

3 DOCTOR BOTTCHER: Yes.

4 COMMISSIONER ARGENZIANO: Doctor Bottcher, in looking
5 at some of this and looking at your attention of net metering,
6 have you read the staff's definition or recommendation?

7 DOCTOR BOTTCHER: I just received it this morning and
8 I have scanned it, but I do want to go through it in detail,
9 and I was going to ask if there is a period that we can provide
10 written comments after this workshop.

11 CHAIRMAN EDGAR: Yes, there is. In fact, we are
12 asking for written comments from all of our participants after
13 this workshop. And I think -- I'm sorry, I don't have it in
14 front of me, I'll ask Mark. What is the date that we were
15 going to ask for written comments by?

16 MR. FUTRELL: We're targeting September 18th.

17 CHAIRMAN EDGAR: So, yes, we would very much like
18 your written comments after this meeting.

19 COMMISSIONER ARGENZIANO: And some questions that I
20 have that I want you to think about, I don't know if you can
21 answer them right now, but maybe incorporate them on or answer
22 them now into your written comments, also. I'm not too sure
23 about the insurance provisions, and I'm going to ask staff
24 later, also. Would the insurance -- because this would be a
25 Tier 3 operation, according to the recommendations for the new

1 rule, and there is a requirement for, I think, it's a million
2 dollars of insurance. Would the farmers -- and I know that Mr.
3 Hall has a little larger farm, and that is what is enabling him
4 to do this, too, plus the other incentives that you have
5 mentioned, would that insurance be available and affordable to
6 the farmer?

7 DOCTOR BOTTCHER: I would have to review and answer
8 that question, because I do not know the answer to that.
9 Unless you do, Joe.

10 MR. HALL: (Inaudible. No microphone.)

11 CHAIRMAN EDGAR: I'm sorry, what --

12 DOCTOR BOTTCHER: I will need to investigate that.

13 COMMISSIONER ARGENZIANO: Madam Chair, if I may --

14 CHAIRMAN EDGAR: Yes.

15 COMMISSIONER ARGENZIANO: What I'm looking at is I
16 want to make sure that whatever we're doing is not going to
17 disincentivize.

18 DOCTOR BOTTCHER: Well, you will have to be careful,
19 because obviously if you put something in the rule that
20 requires a certain type of insurance coverage first, just
21 riding up this morning, Nationwide is dropping, what, another
22 300,000 homeowners in the state of Florida, so getting
23 insurance is going to be more and more difficult. And so, you
24 know, I just warn against putting anything that potentially
25 would be a negative incentive, but I think Joe has pretty good

1 insurance coverage and would be able to probably get the
2 insurance coverage required, but let me give you a definitive
3 answer.

4 COMMISSIONER ARGENZIANO: Madam Chair, I think that
5 is important whether it's the larger farmer or the smaller
6 farmer. And the smaller farmer obviously would be in a
7 different tier, but I still want to know if the insurance is
8 available, and what you guys are really finding maybe your
9 premiums -- or if they changed your current insurance premiums.
10 And the other question, Madam Chair, I have is in the
11 recommendations, the net metering, the utility would pay you
12 yearly. I don't know, that may be okay for a larger farmer,
13 but I'm not sure how it affects the smaller farmer.

14 DOCTOR BOTTCHEER: Well, I would think on a smaller
15 farmer, it could, because a lot of farmers are seasonal, they
16 are having to borrow money to get through certain seasons. And
17 basically you're asking the farmer to carry that money at their
18 cost, which I would encourage if it's possible to have it set
19 up, since metering is done on a monthly basis, why couldn't it
20 be done on a monthly basis.

21 COMMISSIONER ARGENZIANO: Just some concerns that I
22 have, I'm sure we'll be hearing, Madam Chair, because I know
23 that the smaller farmers are living day-to-day and trying to
24 make ends meet.

25 DOCTOR BOTTCHEER: I think for some of the smaller

1 farmers it could present more of a hardship to have that money
2 held back for that long of a period.

3 COMMISSIONER ARGENZIANO: Thank you.

4 CHAIRMAN EDGAR: Thank you, Commissioner.

5 Commissioner Skop.

6 COMMISSIONER SKOP: Thank you, Madam Chair.

7 I also have Commissioner Argenziano's concerns with
8 respect to the insurance issue, more specifically the
9 affordability, the availability, and the appropriate insurance
10 limits. So at the appropriate time when we get into the
11 discussion, because, again, insurance is skyrocketing in the
12 state of Florida. There has been legislative reform, as well
13 as the Governor's actions to address that, but certainly
14 insurance costs and the manner in which they keep increasing
15 might affect the financial feasibility of doing such projects.
16 So, again, that is an important concern that I think staff
17 needs to take a look at.

18 CHAIRMAN EDGAR: Thank you.

19 And we look forward to your follow-up, I hope,
20 written comments as well.

21 And next I would like to ask Mr. Steve Davis with
22 Mosaic Fertilizer.

23 MR. DAVIS: Good morning.

24 CHAIRMAN EDGAR: Good morning.

25 MR. DAVIS: Thank you for the opportunity to speak.

1 I actually thought I was going to be a little bit more out on
2 my own as far as the message that I was going to be bringing to
3 you guys than what obviously that I am, given the remarks that
4 we heard from Doctor Bottcher and Mr. Hall.

5 The overall theme of my discussion weighed heavily
6 into the idea that net metering as a proxy for a direct
7 interconnection makes a lot of sense, and it's really just an
8 uneconomical use of resources to go through the direct
9 interconnections when you can do the same thing through net
10 metering.

11 So I'll start with the presentation. I'm just going
12 sort of blast through these first few ones about who Mosaic is.
13 We were formed in a merger in 2004 between Cargill and IMC,
14 just in case you are not familiar with the name of the company.
15 The markets we serve. Mosaic has approximately 3,200 employees
16 in Florida, and indirect jobs overall in Florida for the
17 phosphate fertilizer manufacturing business in the neighborhood
18 of 20,000. So we're a major economic stakeholder in Florida.

19 The actual process, and I'm not going to get heavily
20 into this, but there's two different segments to our business.
21 The first one is the mining and minerals processing part,
22 that's where we have the very heavy electricity consumption,
23 and then the second part of our manufacturing process is the
24 actual phosphate fertilizer manufacturing facilities, that's
25 where the renewable energy waste heat recovery generators are

1 located.

2 I'm not going to go heavy into this slide, either. I
3 want to just sort of call your attention to the upper left
4 where you see that a starting point in the process is to react
5 air with sulfur as part of making sulfuric acid. That is an
6 extreme exothermic reaction at around 2,000 degrees Fahrenheit.
7 It gives off a lot of heat. Whenever the fertilizer
8 manufacturing facilities just came into operation in Florida
9 and other states, most of this heat was just dissipated to the
10 atmosphere. And what has now happened with Mosaic and other
11 companies is that we -- sorry about that. I'll just hold it.

12 CHAIRMAN EDGAR: If that works for you. If not,
13 we'll get you some help. Thank you.

14 MR. DAVIS: We have constructed heat recovery systems
15 to actually capture the heat and to convert it into steam. We
16 use the steam first to meet the process needs of the fertilizer
17 manufacturing, and then the remainder of the steam is piped
18 into steam turbo-generators to produce electricity. You see
19 that listed as a cogeneration plant right up here. And the
20 output of the cogeneration plant, to some extent we already
21 have net metering behind a single metering station.

22 At that complex where the fertilizer is being
23 produced, we first serve the needs of the electrical loads
24 there, and then there is some additional electricity that's
25 available, and I'm going to be getting into some of the

1 economic drivers about what to do with that electricity coming
2 up. As far as the process goes and the environmental
3 attributes of the process, there is no fuel associated with
4 this. This interacting of sulfur with air has to be done as an
5 inherent part of manufacturing fertilizer, and so you really
6 are sort of faced with the choice of just letting the waste
7 heat go to the atmosphere or actually collecting it and getting
8 some useful productive work from it. So there is no fuel
9 directly associated with the production of the electricity,
10 there are no pollutants because all we are doing is capturing
11 waste heat and turning it into steam, and there are actually no
12 open land areas disturbed, because the renewable energy
13 generation is actually located inside of the complex where we
14 are producing the fertilizer already.

15 As you are, I'm sure, aware, it has already been
16 recognized in Florida Statutes, this one lists 377.803. I
17 think it's also in 366.91. And then from a federal standpoint,
18 the recently approved by the United States House of
19 Representatives bill included a renewable energy portfolio
20 standard, and a part of that legislation said that up to
21 27 percent of the RPS standards for utility companies could be
22 satisfied with combined heat and power systems, incremental
23 additions to combined heat and power systems, and that's what
24 this is. So there is definitely the potential for -- on paper,
25 this power flows to the utility company to craft a document

1 such that it can be incorporated into the native utility's
2 accounting for meeting their RPS goals from a federal
3 standpoint and possibly if there is future state, also.

4 This slide just shows a map of where locations of
5 facilities are located. These are the mining and minerals
6 processing plants that are the large consumers. I won't go
7 into detail.

8 This one is the actual renewable energy generation
9 sites. The same map, I have just highlighted the actual
10 complexes where you can see we are all there together. And
11 Mosaic owns the vast majority of the land that you see on this
12 map. So it's mainly on contiguous property that we already
13 own.

14 This slide show the capacity. We're obviously a
15 little bit bigger, and I don't know what tier this would be,
16 but not Tier 3, maybe Tier 12 or something, where our capacity
17 is close to 300 megawatts for our actual renewable energy
18 nameplate. The second two columns is what we have actually
19 done January through June as far as average output by location
20 and the average that we are actually exporting to the grid on
21 an as-available basis.

22 I will call your attention to a couple of things
23 there. One, you see that Bartow is sitting at a zero as far as
24 as-available exports. That is a little misleading, because we
25 have a contract, I think it has been in place with Progress

1 Energy for about 20 years now. It expires at the end of this
2 year. So there is going to be, like, 15 megawatts available
3 for as-available export to the grid right there. You see the
4 South Pierce, 13 megawatts up there.

5 I think I may have broken the thing. But, anyway,
6 it --

7 CHAIRMAN EDGAR: Mr. Davis, we're going to break in
8 just a moment.

9 Commissioner.

10 COMMISSIONER ARGENZIANO: Just a question for my own
11 knowledge. The Mulberry plant, wasn't that shut down for quite
12 sometime?

13 MR. DAVIS: Yes. I think there are still portions of
14 the facility that are down. And I'm not directly into the
15 operation segments right now, but I don't know that we are
16 doing some of the actual phosphoric acid production there now.
17 I think we're primarily doing sulfuric acid production, but
18 there was a large portion shut down.

19 COMMISSIONER ARGENZIANO: Thank you.

20 MR. DAVIS: So we got the 13 megawatts from South
21 Pierce, and actually I'm going to talk about that a little bit
22 more coming up in a future slide, just to take note of. New
23 Wales, this slide just shows that we have got a couple of
24 expansion projects that we are looking at right now. We are
25 hoping to bring one of these 30 megawatt TG-3 expansion

1 projects on line at New Wales during 2008, maybe mid-year 2008.

2 We also have waste, additional waste heat recover
3 projects that can be executed at New Wales to put in another
4 30 megawatts on top of that. Pure waste heat recovery, again.
5 However, there is an issue that is sort of a sideline issue
6 that you may need to know about, is that there could be a Power
7 Plant Siting Act issue with that last 30 megawatt addition.
8 Because as it stands rights now, unless we would execute a
9 contract with our native utility or get some kind of
10 legislative relief, there is no carve-out in the existing
11 legislature to allow us to do that.

12 You see that New Wales right now is sitting at
13 67 megawatts of capacity. Well, then we will add 30, that
14 would be allowed through the 2006 carve-out that the utility
15 companies worked with us on to allow that to happen, you know,
16 above the 75 megawatts. But then once we've done it once, we
17 can't do it again unless we execute a contract with the utility
18 to be able to go through the Power Plant Siting Act as a
19 qualified applicant. So that's one of the side issues that
20 maybe we could roll into a net metering contract is something
21 that actually deals with that issue, because I think it is a
22 shame to have the ability to put that additional capacity on
23 line physically, but not being able to do it from a legislative
24 standpoint.

25 And then I talked some about the extra power that

1 would be available after we meet the needs of the electricity
2 load at the fertilizer manufacturing facility. There is an
3 economic driver here. The driver is, I think, very similar to
4 what we heard from the farm community about you get paid less
5 for the power that you export to the grid versus the amount of
6 money that you are paying for power that you are purchasing
7 from the grid. And, as I mentioned to you before, we have got
8 these very large electricity consuming sites at our mining
9 locations. And so we pay around \$15 to \$20 more per megawatt
10 hour for those purchases versus what we are putting to the
11 grid.

12 So what have we done about that? This slide sort of
13 highlights that. And if you look at Bartow, for example, in
14 the upper right, you can see the solid red lines. Those
15 represent 69,000-volt transmission lines that Mosaic has
16 constructed, owned, and maintained and still does that to this
17 day where we interconnected the renewable generation site at
18 Bartow and Mulberry with Hookers Prairie and South Fort Meade
19 Minerals sites.

20 Another thing that is interesting to see on here, I
21 think I called your attention to the 13 megawatts at South
22 Pierce that we're currently exporting to the grid. Well, up
23 until June of 2006 that wasn't the case, because we consumed
24 that power internally at Fort Green. However, now Fort Green
25 is closed, and so it is the nature of the beast with our

1 mining, is that you extinguish the reserve base and you shut
2 down the facility. So the tie line is no longer active, so
3 where we were effectively capturing that opportunity cost
4 associated with the \$15 to \$20, we are now no longer getting
5 that, because the tie line is no longer active so the power
6 goes to the grid. That 13 megawatts, if you just sort of ran
7 the rough math on it, at \$15 per megawatt hour opportunity
8 cost, there's around \$1.7 million a year that we're losing from
9 an opportunity standpoint by moving that power to the grid
10 instead of offsetting power purchases elsewhere.

11 The other thing that I definitely call your attention
12 to is New Wales. New Wales is actually in a very slight net
13 import mode right now. That is the location that I'm talking
14 about having the potential for adding up to 60 megawatts of
15 additional renewable energy generation.

16 Well, when I do the economic evaluations associated
17 with those new facilities coming on-line, they're going to be
18 evaluated at \$15 to \$20 per megawatt hour lower price than what
19 I would otherwise be able to get if we had something like a net
20 metering concept that was approved.

21 Final slide. What am I asking for? Well, what I
22 would like for you guys to entertain is the possibility of
23 actually allowing net metering. I'm not sure how well it fits
24 with the documents that have been prepared to date, because I
25 have a concern that they may only address, and I think I

1 briefly talked to Mark about this, that they may only address
2 the smaller operations and not apply to a large operation such
3 as Mosaic. But even if -- another thing, I'm obviously not an
4 attorney, so I don't know how this would take place, whether or
5 not there would need to be an actual rulemaking in order for it
6 to be allowed, or whether or not if we could enter a special
7 contract with a utility company, whether or not -- there would
8 be need for a rulemaking, per se, to allow that contract to go
9 forward. But, anyway, that's basically what I'm asking for.

10 You can see a lot of the stuff that I've already
11 talked about, about this being a good idea. Definitely it's a
12 shame, I would welcome you to come by and look at some of these
13 power lines that we've constructed, and how they're sitting
14 there right beside of the utility company power line. It's a
15 waste. We have operational issues where we would love to be
16 able to not run those tie lines because we would like to be
17 able to operate our concentrated fertilizer facilities
18 autonomously from our minerals processing sites. But now with
19 the tie lines there, which we kind of have to do because we
20 can't just ignore that \$15, you have to coordinate repair days,
21 there's issues where you have, like, a capacity alert that may
22 be issued, and you would want to react to that capacity alert
23 in a different way at the concentrated fertilizer operation
24 versus how you would act at the minerals processing sites, but
25 you can't do it because they are hooked together.

1 And I think, you know, also the RPS standard stuff
2 that we could hopefully craft contracts to address that, and I
3 think it's very much in line with the legislative intent of
4 366.92, which I have typed in there a lot of the pertinent
5 details. So, that's my say. Any questions?

6 CHAIRMAN EDGAR: Thank you.

7 Commissioners, any questions for Mr. Davis? None at
8 this time.

9 Mr. Davis, I am hopeful that you will take advantage
10 of the opportunity to give us some written comments, as well,
11 and I know our staff will work with you, but a couple of the
12 points that you have raised regarding all of those kind of
13 collocation of lines, and issues with the Power Plant Siting
14 Act, and a few other points that you have raised I know would
15 be helpful to me, anyways, to have in writing. So, thank you.
16 I appreciate your participation.

17 MR. DAVIS: Thank you very much.

18 CHAIRMAN EDGAR: And next I would like to ask
19 Ms. Colleen Castille to come forward, former Secretary of the
20 Department of Environmental Protection.

21 Welcome.

22 MS. CASTILLE: Thank you, and good morning, Chairman
23 Edgar and members of the Commission. It is a pleasure to be
24 here. It's a pleasure to be back in Tallahassee and working on
25 these very exciting issues.

1 Ever since Governor Crist had his Serve to Preserve
2 Conference in, I think it was July, there has just been an
3 incredible excitement in all of the alternative energy arenas
4 for coming to Florida. As you know, the Department of
5 Environmental Protection and the Department of Agriculture have
6 grant programs to support renewable energy of all types. And
7 while there has been more grant applications than monies
8 available, even though there are more monies available this
9 year in some of the other agricultural renewable arenas, the
10 projects will not work as effectively unless there is net
11 metering.

12 And the net metering -- there are 42 states in the
13 nation that have net metering rules, and so it's time for
14 Florida to develop a net metering rule. And I'm going to speak
15 a little bit to the rule in specificity so that you have some
16 idea of what we think are some of the good parts of the rule.

17 This is a great rule, by the way. First of all, it
18 is easy to understand. I'm very familiar with the rules of the
19 Public Service Commission, and so this was really great for me
20 to be able to understand it, because I consider myself a normal
21 consumer. Now, give me a DEP rule, and I can complicate the
22 world for you. But I'm in the business; I have a new company
23 called Go Green Strategies, and I work with companies to become
24 greener, essentially. To look at solar, in particular, solar
25 photovoltaic generation, electric generation facilities at the

1 location. So for the clients that I'm working with, this is
2 incredibly important to get accomplished in the state.

3 The least expensive kilowatt to build is that which
4 you conserve. And so I think we have to continue with the
5 message across the board to the communities and to our
6 consumers to conserve energy, and we're moving forward with
7 that. We've got the huge campaign for compact fluorescents
8 that is moving forward, we've got the campaign for looking at
9 your individual usages, and keeping your electricity at
10 78 degrees, and it has been really hard during these 100-degree
11 days that we have had, but that is the least expensive.

12 And the next least expensive is those that are
13 somewhat subsidized by the state government. To subsidize
14 manufacturing, not necessarily the manufacturing, but the
15 purchase of solar -- I'm going to call that PV -- PV and other
16 types of alternative energy usage. And to develop those and
17 utilize everything best that is at the location, distributed
18 energy essentially.

19 And we have got a number of alternatives that are out
20 there. And to this rule, one of the things that I wasn't
21 particularly clear of, although it didn't seem to prohibit
22 anything other than solar PV and wind systems, it wasn't clear
23 to me that it applied to all alternatives. And so some of the
24 agriculture presentations that you have heard this morning, to
25 me it's not clear that that is supported here. Although from

1 talking to some of the staff and from you all, I understand
2 that that is included. But it should be more clear that there
3 should not just be those two types of renewables outlined in
4 the rule. I think it should be expanded.

5 And, additionally, the issue of liability. I have
6 looked at some of the other rules in the states, California in
7 particular, New Jersey, and some of the northeastern states,
8 and liability is generally required, liability insurance is
9 generally required in each of those rules. And there is a
10 necessary reason for that. Although I think you bring up a
11 very good point as to whether that liability insurance is going
12 to be available here. It would typically be a specialty
13 insurance which hasn't really seen the decline in the market as
14 property and casualty has been in the state. But I'm not an
15 insurance expert, so that would probably be a good thing to
16 have the staff check out with the Department of Insurance.

17 And then, lastly, the issue of the cap on generation
18 between the tiers. I think that, you know, although some
19 people say it's probably best to tread lightly when you first
20 tread into an unknown area, it's only unknown in this state,
21 it's not unknown in other states. There are 42 other states
22 that do this, and the caps should really, I think, be removed.
23 And I think that there should be support for any level of
24 generation.

25 And that's my comments.

1 CHAIRMAN EDGAR: Thank you, Colleen.

2 Commissioner Argenziano has a question.

3 COMMISSIONER ARGENZIANO: Thank you, Madam Chair.

4 Colleen, in the staff's proposed rule, it does
5 indicate on Page 1, Line 22, renewable energy is as defined in
6 Section 377.803, and let me just read you that one section and
7 see if that captures all that.

8 MS. CASTILLE: I think it does capture all of that.
9 The problem is going from one rule to another rule, and it just
10 makes it difficult for the common person, the common consumer
11 to have to flip between rules.

12 COMMISSIONER ARGENZIANO: So, in other words, just
13 actually maybe writing down what is included in that statute.

14 MS. CASTILLE: Yes.

15 COMMISSIONER ARGENZIANO: Okay. And my last question
16 right now is if I go to Dunnellon this weekend, should I say hi
17 to your aunt?

18 MS. CASTILLE: Absolutely. Say hi to Aunt Doris for
19 me, please.

20 COMMISSIONER ARGENZIANO: I will. Thank you.

21 CHAIRMAN EDGAR: Any other questions, Commissioners?

22 Thank you, Colleen. I appreciate you being here. Of
23 course, the same to you, if you would like to give us written
24 comments, we would look forward to those, as well. And I don't
25 think I made that point when Mr. Walmsley was speaking, but the

1 same to Mr. Walmsley, written comments afterward will be very
2 helpful to us and to the staff.

3 Commissioners, that concludes the presenters or
4 speakers that we had lined up to kick us off today. Our next
5 step is to ask our staff to walk us through the proposed
6 language. I had asked the staff when we were putting together
7 the agenda that I thought it would be helpful to me to help get
8 my thoughts in order to hear from some actual businesses as to
9 what some of their thoughts were on these issues, and I hope
10 you have found that helpful. I know I have.

11 I think what I would like to suggest is that maybe we
12 take just about seven minutes, we're going to switch focus just
13 little bit now into the actual rule language, so let's take
14 about seven minutes, a short break, and then we will come back
15 and look to our staff to walk us through.

16 (Recess.)

17 CHAIRMAN EDGAR: We are going to go ahead and get
18 started here in a moment.

19 Thank you all for staying with us. And next on our
20 agenda I'm going to ask our staff to walk through the draft
21 language that was put out with the notice. And I do understand
22 that there may be, I believe, the same language but perhaps
23 more than one version as far as just the way the printing and
24 all that came out.

25 So, Mark, if you could maybe help us make sure that

1 we are all looking at the same thing and then look to you to
2 get us started.

3 MR. FUTRELL: Sure.

4 Commissioners, in your notebooks under Tab B is a
5 document that is the existing rule on expedited interconnection
6 and net metering for small photovoltaic systems, and that
7 document is entitled, "25-6.065, Interconnection of Small
8 Photovoltaic Systems." And we provided a copy for the audience
9 and the participants today, and that has been provided out, and
10 that is the existing rule.

11 What the staff draft is proposing to do is to strike
12 that rule and replace it with the language that you have in
13 your notebook under Tab C, which is the document entitled,
14 "25-6.065, Interconnection of Customer-Owned Renewable
15 Generation and Net Energy Metering," and that document has also
16 been provided for the audience and the participants today. And
17 I would suggest that for ease of -- as the participants discuss
18 the rule and make citations to it, that they use that document
19 that has been provided today, just so that the pagination and
20 the line numbers do not create any kind of confusion. So, if
21 we could work from that when we make any references, I think
22 that would help the discussion.

23 CHAIRMAN EDGAR: Okay. So we will be using for our
24 discussion today the copy that has been available here. If
25 anybody needs a copy, I think we still have copies or we could

1 get more. My understanding is that the language of the draft
2 is exactly the same language that was put out with the notice
3 and available, but the line numbers may be a little different.
4 So we will work from the copy that is here.

5 Mark, if you would.

6 MR. FUTRELL: Thank you, Chairman Edgar.

7 I would just like to make a note that as we talk
8 about this rule, the intent of these draft amendments are
9 similar to the original existing rule on small PV
10 interconnection and net metering, and that is to encourage
11 customers to use their renewable generation to meet their own
12 needs. The draft, if we start on Page 1 and we lay out an
13 application and scope, and note there that this draft rule
14 would be applicable to all electric utilities as defined in
15 Section 366.022, Florida Statutes, whereas the existing rule is
16 applicable to investor-owned utilities.

17 We then have a definition section where we define
18 terms used in the rule, including customer-owned renewable
19 generation, gross power rating, net metering, and renewable
20 energy, which is the definition cited in 377.803, which is a
21 very broad definition which includes several renewable energy
22 sources.

23 CHAIRMAN EDGAR: Before you move on -- Commissioner
24 Skop, did you have a question?

25 COMMISSIONER SKOP: Yes. Thank you, Madam Chair.

1 With respect to the application and scope, I don't
2 know whether it's possible to make a constructive comment, but
3 in the application and scope section, on Line 4, for the phrase
4 "particularly photovoltaic and wind systems," would it be
5 possible to revise that to be "wind-to-energy systems,"
6 consistent with the other language?

7 Thank you.

8 MR. FUTRELL: Thank you.

9 At the bottom of Page 1 is the section where we begin
10 to discuss the provisions for the expedited interconnection of
11 small renewable -- or renewable generation systems. And it
12 lays out a time line for providing the interconnection
13 agreement to customers, and that the agreement comply with the
14 following standards: That would be IEEE 1547, which was noted
15 in the Governor's Executive Order, and UL 1741, which covers
16 standards for inverters.

17 We also have a section, Section B and C, which covers
18 the certification of equipment that is to be used, that it be
19 certified from a nationally recognized testing certification
20 laboratory, and this is new language compared to the existing
21 rule. On Line 21, we have Section (4), which we have the
22 customer qualification fees, and we set up tiers where we have
23 25 kW or less for Tier 1, Tier 2 between 25 and 100 kilowatts,
24 and Tier 3 greater than 100 kilowatts and less than or equal to
25 one megawatt. And that's used in the following section on Page

1 3 beginning in Sub (a) where Tier 1 customers are not required
2 to be charged any fees associated with the application or any
3 other fees. We do provide in Section (b), we are suggesting
4 that Tiers 2 and 3 be -- that the utility may propose a
5 standard application fee for Tiers 2 and 3 to recover costs
6 associated with reviewing these agreements.

7 We also suggest in Section (c) that the utility may
8 propose for the Commission's approval an interconnection study
9 charge for Tier 3, the larger systems, where there potentially
10 could be some impact on the system, and that study would
11 identify that if needed.

12 And also in Section (d), we note that all of those
13 fees have to be that the utility proposes for Commission
14 approval are cost-based and reasonable. Then in Section 5,
15 Line 13, Page 3, we lay out the contents of the standard
16 interconnection agreement. And many of these sections are
17 taken from the existing rule as far as the inspection of the
18 system, and approved by local code officials. On Lines 16
19 through 18, Sub 2 is the provision about inspection, permitting
20 the utility to inspect the system and to make sure it's in
21 compliance with those previous Sections 2 through 4. And also
22 that the utility may have personnel present at the initial
23 testing of the equipment.

24 Sub 3 is the provision that the customer is
25 responsible for protecting their equipment and other devices

1 associated with the renewable energy generation. Again, this
2 language is straight out of the existing rule.

3 Sub 4 is the liability section where we identify no
4 more than \$100,000 of liability for Tiers 1 and 2, and no more
5 than one million dollars for Tier 3. The intent there was to
6 mimic some of the language from the existing rule whereas for
7 smaller --

8 (Technical difficulties. Recess.)

9 CHAIRMAN EDGAR: Okay. We are up and running again.
10 And, once again, thank you all for your patience. So we are
11 going to try to start, I think, where we left off last.

12 And, Mark, if you would, we can start walking
13 through. And I hope it was clear from the agenda, but if it
14 wasn't, or if I did not make it clear, what we have asked Mark
15 to do is kind of give us an overview of the proposed language,
16 and then we will come back and sort of walk our way more slowly
17 through each section and take comments and have some
18 discussion.

19 So, Mark, if you would at the point that we were
20 last.

21 MR. FUTRELL: Thank you, Chairman Edgar.

22 We had left off on Page 4 of the draft rule
23 amendments, Line 5, talking about the insurance provisions.
24 Again, the idea was that for residential homeowners that would
25 install a renewable system, that if they have an existing

1 homeowners policy that that would most likely cover the
2 requirements here that are, again, identical to what is in the
3 existing rule, and there would be no additional insurance costs
4 for those customers who have an existing policy that provide
5 this kind of liability protection.

6 CHAIRMAN EDGAR: Commissioner Argenziano.

7 COMMISSIONER ARGENZIANO: Thank you.

8 I didn't mean to cut you off, but to that point, I
9 would be covered -- if I decided to buy solar panels for my
10 home, my current insurance policy is not going to require me
11 when I call them up and say, well, now I have these certified
12 solar panels, you are comfortable with, I guess, the statement
13 that they will not charge me any more or they will cover that
14 equipment?

15 MR. FUTRELL: As I understand it from the existing
16 rule and the way that that is operated, that the general
17 liability provisions are in most homeowners policies, and it's
18 included.

19 MR. CASEY: If you were requesting the insurance
20 company to cover your solar panels, then they may charge you
21 more. But what we are talking about is the general liability
22 portion of a homeowner's policy that chances are you already
23 have, and so you wouldn't have to take out additional coverage
24 to satisfy this rule.

25 MR. FUTRELL: Right. If you're trying to talk about

1 protection for damages from that solar equipment or renewable
2 to your home, or some property damage, there could potentially
3 be something there. But as far as liability for, say, someone
4 who might be working on the lines and could be injured, then
5 that would take care of it, this would take care of it.

6 COMMISSIONER ARGENZIANO: Madam Chair.

7 CHAIRMAN EDGAR: Yes, ma'am.

8 COMMISSIONER ARGENZIANO: I have tried to read
9 through my insurance policies over the years, and, boy, they
10 are tough. But I don't ever recall seeing anything like that
11 in there, so maybe I'll go home again and painstakingly go
12 through that just to see if there is. I don't know that that
13 is widely applied to a regular homeowner's insurance policy,
14 and I think I would just like to check on that.

15 MR. FUTRELL: We'll certainly double-check and go
16 back over that thoroughly and make sure we investigate that.

17 COMMISSIONER ARGENZIANO: Thank you.

18 CHAIRMAN EDGAR: Commissioner Skop.

19 COMMISSIONER SKOP: Thank you, Madam Chair.

20 Again, I was going to wait a little bit before
21 bringing up this concern, but I think it's good timing since
22 Commissioner Argenziano addressed it. But getting to the crux
23 of the matter, I like the tier system, and looking at the
24 insurance issue, again, I think that's of concern to me, also,
25 for the reasons that both Commissioner Argenziano and I

1 expressed earlier this morning. Can staff take a look at that
2 insurance requirement and moreover, again, focussing on the
3 affordability, the availability, and the appropriate amounts of
4 coverage for each tier to the extent that, you know, insurance
5 requirement is going to impact the financial viability of such
6 projects.

7 But, moreover, I think staff mentioned and
8 Commissioner Argenziano just also mentioned the ability of
9 existing homeowners insurance to cover such installations on
10 small installations, for instance, maybe a solar hot water
11 heater or pool system or something like that. And the existing
12 tiers as defined in Paragraph 4, perhaps taking a look at that
13 and maybe making a sub-tier or smaller category of Tier 1,
14 where you might be able to qualify if staff analysis shows that
15 homeowners insurance would meet the applicable or appropriate
16 amount of insurance coverage. So just looking at the tiers in
17 relation to insurance and finding some best practices there,
18 that would just be a general point of comment or concern that I
19 would like staff to take a further look at. Thank you.

20 MR. FUTRELL: Commissioner, we will take a very close
21 look at that. That was a very contentious issue with the
22 enactment of the previous rule on insurance and working through
23 all of those issues there, and we'll take a very hard look at
24 that.

25 COMMISSIONER SKOP: Thank you.

1 MR. CASEY: And, Commissioners, just to clarify, the
2 current rule, interconnection of small photovoltaic systems
3 does state a homeowners policy that furnishes at least this
4 level of liability coverage will meet the requirement for
5 insurance. The current rule states that. Our intention was
6 for that to simply apply, as well, but with the tiered system,
7 there would be other policies besides homeowners, so we didn't
8 specify.

9 COMMISSIONER ARGENZIANO: To that point, though, the
10 current rule only has \$100,000. There is no million dollar --

11 MR. CASEY: Correct, the 100,000 would be for Tiers 1
12 and 2 in the proposed rule.

13 COMMISSIONER ARGENZIANO: Right. My concern would be
14 now would the insurance companies want to address the -- would
15 they want to cover a liability of a million dollars without a
16 higher premium.

17 MR. CASEY: I understand what you're saying. I'm
18 guessing that for a system that large to be installed, it would
19 not be a homeowner policy, it would not be something you would
20 expect to be covered by a homeowner policy. That would be more
21 associated with commercial/industrial.

22 COMMISSIONER ARGENZIANO: Okay. Then, Madam Chair,
23 to that point in the new proposed rule, that's not -- we're
24 requiring a million dollar liability insurance, and then that
25 brings up new questions to the business or the bigger farmer

1 who would be in that business. How would he -- would that be
2 covered under his current insurance for his farming operation.
3 It's that same kind of question, is it available?

4 MR. FUTRELL: And under our current cogeneration
5 rules for large systems, we require a million dollar liability
6 policy, that's in the existing rules for larger systems.
7 Again, we're talking about smaller systems here.

8 COMMISSIONER ARGENZIANO: Madam Chair.

9 CHAIRMAN EDGAR: Yes.

10 COMMISSIONER ARGENZIANO: Is that in the current rule
11 that is in this packet?

12 MR. FUTRELL: No, it's in the separate system of
13 rules applicable to larger cogeneration systems.

14 COMMISSIONER ARGENZIANO: Now it's being separated
15 out into this new rule?

16 MR. FUTRELL: This rule is more focused on expedited
17 interconnection for smaller customer-owned systems.

18 COMMISSIONER ARGENZIANO: But Tier 3 is a larger
19 system that is obviously now being placed in this rule where it
20 was not in this rule before, it was in a different section, I
21 guess, or a different --

22 MR. FUTRELL: That's correct.

23 COMMISSIONER ARGENZIANO: My concern is still there,
24 I guess, is if these farmers, larger farmers or larger
25 operations, larger businesses want to get in that business or

1 are planning to generate more energy if their current insurance
2 is supplying that type of liability insurance. And it may be,
3 I'm curious to find out -- I would hate to think that six
4 months down the road when they start applying, all of a sudden
5 they get hit with very large premiums because this is a new
6 thing. Just a little maybe investigation. Thank you.

7 CHAIRMAN EDGAR: Thank you.

8 Commissioner Skop.

9 COMMISSIONER SKOP: Thank you, Madam Chair.

10 On that same note -- and thank you, Casey, for the
11 clarification on that. I guess where I was kind of getting at
12 is, generally speaking, on the larger systems, I can reasonably
13 understand why they would require higher liability coverage
14 limits. What I was looking more at was, and this may go to we
15 have three tiers now, perhaps, maybe, either it could be a
16 breakout of Tier 1 or maybe just four tiers with shifting the
17 existing ones down. But what I was kind of getting at is
18 perhaps on a very, very, very small home system, in the
19 existing rule having \$100,000 of general liability insurance
20 for, say, maybe a one kW system for something that you're going
21 to use for your pool or something that is very, very small
22 seems to maybe be overkill.

23 And I know insurance rates, we're trying to control
24 the rising prices, and I just want to be sensitive to the
25 insurance coverage requirements and what is the appropriate

1 amount of coverage for each tier. And under the existing
2 proposed Tier System, 1, 2, and 3, we're going up to 25 kW.
3 That may be too big of maybe a catch-all category, if you will,
4 for just assigning an arbitrary -- and I know it's consistent
5 with the existing rule, but, again, I think we should look at,
6 you know, if we can have some overlap with what would normally
7 be covered under existing homeowners policy by something that
8 is merely attached to the roof that really doesn't have a whole
9 lot of liability coverage risk, if you will, that perhaps maybe
10 we ought to look at how we define things to the extent that we
11 are not having to purchase excessive insurance coverage limits
12 for something that may be otherwise smaller and not require
13 that. So that is merely what I was suggesting there.

14 Thank you.

15 CHAIRMAN EDGAR: Commissioner McMurrin.

16 COMMISSIONER McMURRIAN: Thank you, Chairman.

17 And maybe I missed this, but in looking at the
18 language here about the no more than 100,000 for Tiers 1 and 2,
19 and no more than one million for Tier 3, I guess I'm confused
20 as to what is the minimum amount that's required for each tier.
21 Is it really suggesting you have to have 100,000 for Tiers 1
22 and 2, and that you have to have one million? I mean, it reads
23 to me that it is no more than that and could be something less.
24 I may be just missing it.

25 MR. CASEY: Well, this would be a number that the

1 utilities would include within their standard interconnection
2 agreements. That's a cap that we placed on them as to what
3 they could require instead of --

4 COMMISSIONER McMURRIAN: Right. So they wouldn't
5 have to require one million for Tier 3? Okay, thanks.

6 CHAIRMAN EDGAR: Mark.

7 MR. FUTRELL: Okay. Picking back up at page --

8 CHAIRMAN EDGAR: Excuse me, Mark. Hang on.

9 Yes, sir, did you have a question?

10 MR. SHIRLEY: Yes, just a quick comment. This issue
11 has obviously been addressed in a number of other states that
12 have adopted interconnection rules. And the results vary from
13 some states putting no insurance requirements at all in the
14 rule, other than a direction that the customer be informed that
15 they should consider getting insurance, that it's flagged as an
16 issue, up to specifying specific coverage limits that are
17 really not inconsistent with what you see here.

18 So I think you have fairly wide latitude looking at
19 the experience of other states. And to the best of my
20 knowledge, lack of coverage or availability of coverage has not
21 been an issue in other states, but I do think you have to do
22 your homework on that and make sure that the policies written
23 here actually do cover this.

24 CHAIRMAN EDGAR: Thank you.

25 Commissioner.

1 COMMISSIONER ARGENZIANO: I wasn't sure what
2 Commissioner McMurrrian had just made a point on. Was it,
3 Commissioner, that Tier 3 did not have to go up to a million?

4 COMMISSIONER McMURRIAN: I think what they clarified
5 for me and the point I was missing, I think, is that although
6 the language says no more than one million, I suppose the
7 utilities could still require up to one million. And I guess,
8 perhaps, we will hear from them later on today about what they
9 actually think would be needed. But I suppose since this would
10 be the standard that the utilities would have flexibility to go
11 up to that amount, just not require any more than that.

12 COMMISSIONER ARGENZIANO: Well, if I can add to that.
13 My question would be if I was the person who was investing in
14 all of the equipment, of course, I would want my own liability
15 coverage, knowing what I own and what harm could come to me if
16 something goes wrong. So I'm not sure it's the utility's
17 decision how much liability should be placed upon the operator
18 of a facility, but it seems to me that it does say no more than
19 one million, so it would at least mean that a million is
20 absolute -- according to the language, is absolute for Tier 3,
21 is that correct?

22 MR. FUTRELL: Yes, it is.

23 COMMISSIONER ARGENZIANO: And, Madam Chair, the only
24 reason I make the point is because there are questions
25 surrounding this. I would hate to see a new market, so to

1 speak, come with the insurance companies now saying, guess
2 what, Mr. Farmer, oh, you want liability insurance for this
3 great generating plant, and now your premiums are going to go
4 up quite a bit. I don't know if it is already incorporated
5 into most insurance policies, and that is really my only
6 question.

7 MR. TRAPP: Could I offer some historic perspective
8 on this? As Mark has said, the one million dollar insurance
9 requirement originates in the current Commission cogeneration
10 rules, which were enacted in the very early 1980s, and it was
11 an issue at that time whether or not this coverage was
12 available. And there were many arguments for more than a
13 million dollars, because being a lawsuit conscious nation,
14 liability insurance, it's very important to get the right
15 coverage. So there were arguments in the '80s about the
16 availability of one million dollar policies in Florida, and
17 that was the number that was selected because we felt that
18 based on the evidence at that time that was a reasonable amount
19 to get.

20 I'm not aware of any real controversy of obtaining
21 that insurance since the '80s, and hence the reason the staff
22 just brought that number forward for the larger systems. With
23 respect to the \$100,000 coverage, again, as Mr. Futrell has
24 mentioned, it was discussed in some detail three years ago when
25 we first enacted the small solar interconnection rule. And,

1 again, in that regard, what this rule does is just really
2 expand the existing rule from small solar to other forms of
3 renewable.

4 So the \$100,000 was hashed out about three years ago
5 with respect to its reasonableness, and that was the number
6 that everyone agreed to. I know from personal experience, I'm
7 not exactly sure it's the exact same coverage, but I myself
8 carry a million dollar universal liability myself. It costs me
9 \$300 a year. I don't know if it's different for commercial, we
10 can certainly look into it.

11 COMMISSIONER ARGENZIANO: And I understand that, but
12 have you checked on how many insurance companies do include
13 these particulars in liability coverage? That's my point. And
14 the reason I'm saying this is because a number of years ago in
15 the legislative process I went through this with motorcycle
16 insurance. And everybody felt that, well, you know, it was
17 there, it was included. And it wasn't. And then when you
18 started placing certain legislative mandates on how much
19 insurance a motorcycle rider would have, all of a sudden you
20 found that, wow, the market became very interesting, and it
21 became impossible to afford motorcycle insurance.

22 So I just want to make sure -- I understand the rule,
23 and why, and why we need it, and all of that, I just don't know
24 that many companies include that in their plans. And if they
25 are, if they all include it, that's great, that ends the

1 problem right there. If not, then we could be, you know,
2 looking at cherry picking and just some of the problems that
3 could come out of that. But thank you.

4 CHAIRMAN EDGAR: Thank you.

5 Mark.

6 MR. FUTRELL: Okay. Picking back up on Subsection
7 (b) of Page 4 of items that the utility may require the
8 customer to take as part of the interconnection agreement. The
9 first is the manual disconnect switch to be installed at the
10 customer's expense to, again, help protect the system and
11 anybody that may be working on lines. This language is taken
12 from the existing rule. Sub 2 is an indemnification provision
13 to hold the utility harmless from any loss as a result of
14 operation of the generation. Again, this language is taken
15 from the existing rule.

16 We then get down to Section 6, administrative
17 requirements, where we try to lay out a schedule for the
18 utility to respond in dealing with the customer. Again, this
19 is the expedited section to try to give some definite time
20 lines on when the utility must respond to the customers and
21 process their paperwork. And also for Tier 3, if there is an
22 interconnection study to be done, this sets a time lime for
23 when that needs to be concluded. Again, the idea here is --
24 this is the real core of the expedited notion of the rule.

25 Section 7 is conditions for disconnect. And these

1 provisions are in the existing rule on occasions when the
2 utility may have to disconnect the system. This does not
3 prevent the customer-owned generation from self-serving, from
4 providing to the customer's -- for the customer's needs, but it
5 would prevent backflow to the grid in certain times. And these
6 are the provisions that would allow the utility to disconnect
7 the system from the system, from the grid, but it would still
8 allow that generation to continue to operate.

9 COMMISSIONER ARGENZIANO: And also the failure of the
10 consumer to maintain the required insurance coverage, so that's
11 why I really want to make sure that it is out there.

12 MR. FUTRELL: Right.

13 Now we get into Sub 8, which is the net metering
14 provisions of the rule. The existing rule has two provisions
15 which allow the utility to either net meter, and allow the
16 customer to net meter, and carry credits forward to the
17 following month. At the end of a 12-month period, any unused
18 credits would revert back to the utility. It also gives the
19 utility the option of installing dual metering technology or a
20 meter that would allow them to track the flow of electrons to
21 and from the residence, and any electricity sold back to the
22 grid is priced at the utility's avoided energy rate.

23 And as the utilities have implemented this program,
24 they have chosen to take the latter of allowing for dual
25 metering technology to measure the flow and pay the customer at

1 the avoided energy rate for electricity sold back to the grid.
2 Our provision in this rule would, again, allow the utility to
3 install at no cost to the customer the metering equipment
4 required to net meter, and the key parts of these provisions
5 are that the excess power would be accumulated, any excess
6 power would be accumulated and carried forward to the next
7 month, so that if the customer consumes more than they
8 generate, any unused credits would, essentially, reduce their
9 consumption for the following month. Those credits would be
10 carried forward, and at the end of a calendar year the customer
11 would be paid at the nonfuel energy charge plus recovery
12 clauses under the customer's applicable rate schedule.

13 COMMISSIONER ARGENZIANO: Madam Chair.

14 CHAIRMAN EDGAR: Commissioner Argenziano.

15 COMMISSIONER ARGENZIANO: What made you decide on the
16 12-month period?

17 MR. FUTRELL: That's a typical period that is used.
18 That's carried forward from the existing rule, and that's a
19 typical -- usually, especially as I understand it, for
20 photovoltaic systems, there may be some variation in their
21 output over the year. There may be some periods where it may
22 vary for the year, and it allows them to kind of smooth out any
23 usage. Potentially there will be periods where they have more
24 excess, and then other periods where they use less, for
25 example, in the summer where there will be more customer usage.

1 COMMISSIONER ARGENZIANO: Madam Chair.

2 My understanding is that there are these types of
3 rule in 42 states, is that correct? Do any of them pay back
4 earlier than the 12 months to the customer?

5 MR. FUTRELL: I'm not sure if they do a monthly
6 payback. Some might do that. But most of them have either --
7 actually, most of them do have a payback, it's usually after a
8 12-month period.

9 COMMISSIONER ARGENZIANO: Can we find out if there
10 are any done on a six-month period?

11 MR. FUTRELL: Sure.

12 COMMISSIONER ARGENZIANO: Thank you.

13 MR. FUTRELL: Just to explain the rate that we're
14 talking about paying them. The nonfuel energy is, again, the
15 part of the bill to compensate for the utility's fixed costs of
16 generation, transmission, and distribution. It also will be
17 paid the recovery clauses, which include fuel and purchased
18 power. They would pay the customer -- however, the customer
19 would continue to pay their customer charge, which compensates
20 for the utility's cost of metering and billing. Those costs
21 are going to be there no matter how much power the customer
22 generates and/or sells back to the utility. So that customer
23 charge would be there under this proposal. But for residential
24 customers, everything else they would be paid back at those
25 rates for the excess generation at the end of the 12-month

1 period. So it's not quite full retail rate at the end of the
2 12-month period, but it's something slightly less than that,
3 but it's more than what's currently paid as far as the
4 as-available energy rate.

5 Now, for larger customers that are on a -- that are
6 demand billed, we have noted in the rule that the customers,
7 they would continue to pay the demand charge to recover those
8 costs associated with the demand charge. Now, in Section 9 we
9 have reporting requirements to give the Commission an idea of
10 how the net metering programs will work and give us a sense of
11 the potential impact as we move forward, and we have given some
12 metrics here in Subsection 9 to try to give us some of that
13 data over time.

14 Finally, in Sub 10 we've got a dispute resolution
15 section which lays out some language so the customer will know
16 that they can come and resolve any kind of disputes associated
17 with the interconnection process or the net metering process.

18 And that concludes my remarks, Chairman.

19 CHAIRMAN EDGAR: Commissioner Argenziano.

20 COMMISSIONER ARGENZIANO: Thank you.

21 Just a question as to -- you know, we have a lot of
22 people that -- it may have slowed down now with the housing
23 market, but we had a lot of people that keep moving to Florida
24 and building. And how would the general public know, I mean,
25 some of them know already, of course, that this is available.

1 How would they know about our new rule, and if they want to
2 incorporate that in a new building or an existing home?

3 MR. FUTRELL: I'm sure there are a lot of folks, and
4 certainly in the industry, that will be providing this
5 equipment. They will know about these programs that will be
6 available. The solar installers and other folks who work in
7 this industry, they will know about these. This is a hot
8 button issue, it is critical to the industries, these renewable
9 generators, so they will know about it.

10 COMMISSIONER ARGENZIANO: And I imagine those
11 companies who stand to, maybe, generate a profit would do that.
12 Do we do any PSAs?

13 CHAIRMAN EDGAR: We have done some PSAs in the past.
14 I don't know that we have ever done one on net metering, the
15 staff would know. I sometimes do have the opportunity to do
16 PSAs, and obviously to work with members of the legislature, to
17 work with their constituencies, and as we go around and have
18 the opportunity to talk about what we're doing, but it is an
19 important point, Commissioner. We all have been familiar with
20 programs that are really good programs, but the people that
21 could use them don't always know about them.

22 Commissioners, before we open it up even further to
23 the next step, are there any other either specific or general
24 comments? No. Yes, ma'am.

25 MS. WEBB: Karen Webb, Commission staff.

1 Commissioner Argenziano, we have some information
2 dating from 2004 regarding what other states are doing, none of
3 those address six months. We do have a listing of five that
4 purchase monthly at an avoided cost, and those are Connecticut,
5 Iowa, Massachusetts, North Dakota, and Texas. But we can get
6 more updated information for you at a later time.

7 COMMISSIONER ARGENZIANO: Thank you.

8 CHAIRMAN EDGAR: Thank you, Karen.

9 Okay. I think what I would like to do is go ahead
10 and push forward a little bit. We will take a lunch break in a
11 little while, but I'm going to -- the way we have it on the
12 agenda is to start with the net metering section, and then see
13 how far that goes, and then at some point this afternoon then
14 to focus more on the interconnection portion of the rule. So
15 I'm going to draw your attention to the net metering portion at
16 this point and kind of open it up. We do want to hear the
17 thoughts, concerns, suggestions working from the discussion
18 that we have had thus far and the language that we have in
19 front of us. So I'm going to look to my left.

20 Susan, do you have comments, maybe, to help us get
21 started?

22 MS. CLARK: Yes, Madam Chairman.

23 Let me just ask a question. Regarding addressing the
24 net metering, would that be the definition as well as the
25 section on net metering?

1 CHAIRMAN EDGAR: That seems very logical to me. So,
2 yes, let's start with the definition.

3 MS. CLARK: Let me just start off with a preliminary
4 observation on the rule and then go through comments on various
5 sections, and we appreciate the opportunity to provide you the
6 comments. I'll give you some comfort. I'm not here by myself,
7 we do have some of the technical people, to the extent we do
8 get into more questions about the technical aspects of the
9 rule.

10 Just this preliminary observation. The draft rule
11 does represent a departure from the existing rule on
12 interconnection and net metering, which your staff has outlined
13 for you. And it is also a departure from traditional utility
14 cost-recovery and rate-setting practices. Under that
15 traditional cost-recovery and rate setting, it would provide
16 for recovery of costs in excess of normal business costs from a
17 cost-causer, and that rate would be set to cover the cost of
18 service from each class. By waiving the collection fees for
19 generation interconnection, and for the incremental metering
20 that's described in the rules for these customers, those costs
21 will be shifted to other customers. And also the net metered
22 customers will be further subsidized by other customers to the
23 extent they are paid or credited more than excess energy.

24 But we also understand the recent executive orders,
25 the statutes you have cited, and the legislation that was

1 passed describe a general direction being taken of encouraging
2 the development of the renewable resources to secure the
3 benefits from those resources and understand that that is the
4 framework of this rule. We just wanted to make sure the impact
5 on all customers is understood as well as the direction we want
6 to take, or you want to take with regard to renewables.

7 Now, speaking to the net metering, let me just talk
8 about sort of what I will call a technical suggestion. In your
9 definition of net metering, you describe how it is calculated.
10 I would simply suggest to leave the definition without the
11 description of the calculation and the section that you do have
12 on net metering describes how you would do that, so that if you
13 change that calculation you don't have to go back to the
14 definition.

15 I'm just trying to get to my page on the net
16 metering. What section is net metering under?

17 MR. FUTRELL: Eight.

18 MS. CLARK: Okay. I think your staff has clarified
19 for us, we were interested in understandings what the payment
20 at the end of the year was, we understand that it is something
21 less than the retail rates as opposed to the avoided energy
22 cost, so that is a departure from there. I don't know if the
23 other utilities might have comments that they want to offer or
24 a different perspective on net metering.

25 CHAIRMAN EDGAR: Gentlemen, anybody like to jump in

1 at this point?

2 MS. CLARK: We will be providing comments after the
3 workshop. So to the extent we need to provide more
4 perspectives on this, we will.

5 CHAIRMAN EDGAR: Great. Thank you.

6 MS. CLARK: I think John Burnett with Progress might
7 want to make a comment.

8 CHAIRMAN EDGAR: Mr. Burnett.

9 MR. BURNETT: Thank you, Commissioner.

10 Just following up on what Susan said, primarily for
11 Progress Energy we had not really, I don't want to couch them
12 as concerns, but three points that I thought needed to be
13 raised. Susan mentioned, basically, in this paradigm any time
14 that there is a fee or a cost that is waived, or a price paid
15 above what it cost, that will be passed on to the general body
16 of ratepayers, and we were interested in making sure that was
17 not only a fact that was out on the table, but some of the hard
18 questions that may flow from that.

19 In this instance, it may be that a more affluent
20 customer who can afford one of these applications is subsidized
21 by the general body by ratepayers by less affluent customers.
22 Hard questions may arise from that, from these customers is why
23 as a working class residential customer am I paying this; what
24 am I getting out of it, what is the benefit to me; how is what
25 I'm paying determined; and is what I'm paying worth the

1 benefit. Some questions I know we will probably get as a
2 utility, certainly the regulator may get those, as well. Those
3 questions, you know, in the regulative and legislative branch
4 also present themselves as to what benefit is the subsidy
5 intended to bring, who does the benefit enure to, how much
6 should the subsidy be relative to the benefit, and as a policy
7 and fairness issue, who should pay for it, how should that be
8 distributed.

9 So these are questions that I think are here and are
10 out there and just we thought it was important to lay a
11 foundation at the beginning of this. It really sort of drives
12 from a policy and fairness issue of what's to be done. We are
13 not necessarily saying a subsidy is a bad thing, but those are
14 important questions that have to be answered, I think, on the
15 front end, so a point we wanted to make.

16 CHAIRMAN EDGAR: All good questions. And I
17 appreciate those comments. And, of course, speaking just for
18 myself, I'm hoping that as we work our way through this process
19 that we will be able to add some transparency and have some
20 open discussion about those questions and hopefully some of the
21 answers or options that go along with trying to answer them.
22 Thank you.

23 And let me just mention that the microphones here
24 along the side are live, too, is my understanding from Chris,
25 and so if we have some discussion back and forth, please feel

1 free to use these chairs, and I'll try to remember to look over
2 in that direction, as well.

3 Yes, sir.

4 MR. GRIFFIN: Thank you, Commissioners. Steve
5 Griffin with Beggs and Lane on behalf of Gulf Power Company.

6 I would just echo Mr. Burnett's statements, progress
7 Energy's. Three areas of concern for Gulf Power relate
8 primarily to the cost, the payment for the excess energy, and
9 whether that's going to be at the avoided cost or retail or
10 somewhat less than retail. The billing or the crediting on an
11 annual basis versus a monthly basis is also an issue. And for
12 Gulf, for administrative efficiency, we would submit that it
13 should be on a monthly basis.

14 And then another issue that we really don't want to
15 get into too deeply at this point, but it's just the renewable
16 energy credits associated with the energy that is generated
17 from these projects, and how are those going to be treated,
18 ultimately, whether those are going to the utility or whether
19 those are going to go to the customer.

20 CHAIRMAN EDGAR: Thank you.

21 Commissioners?

22 Yes, sir.

23 MR. ASHBURN: Bill Ashburn with Tampa Electric.

24 I won't parrot the things that they all said, but we
25 agree with that, as well. And I think it's important, as we go

1 forward in the rulemaking, as you're looking at potential
2 subsidy items that we have been discussing and that are in the
3 rule, it's important to calculate and know how much the subsidy
4 is, so that not just now what it is particularly on each one,
5 but as we go forward. As you know, another activity, you're
6 looking at RPS which is encouraging more and more of this. To
7 the extent it is a small subsidy now for ratepayers because
8 there's not too many of them, as we are anticipating many, many
9 more of these, it could become a larger dollar figure. So we
10 need to be anticipating those costs and seeing what the impact
11 is going to be.

12 CHAIRMAN EDGAR: Yes, sir.

13 MR. KEYES: Hi, I'm Jason Keyes with the Interstate
14 Renewable Energy Council. We're DOE funded. We go to states
15 who are going through rulemaking such as this, or participate
16 in work groups on net metering and on interconnection
17 standards. So seeing that we are going to be talking
18 interconnection standards in the afternoon, we will have
19 comments on that, but I will just address net metering for now.

20 First, I'd like to introduce two other people.
21 Before me in my current position at IREC, Chris Cook used to do
22 that work for the past four or five years, was involved in
23 FERC's development of small generator interconnection procedure
24 and worked in a couple dozen states. And to his left is Mike
25 Sheehan, he used to be the T&D manager for Puget Power, which

1 is the biggest utility up in Washington state, and he spent
2 three years working on the work group that developed the 1547
3 standard for inverters. So, they're useful resources to you.
4 Mike is now working for IREC, along with me, so it's an
5 independent voice, we are not funded by the solar energy.

6 CHAIRMAN EDGAR: Jason, I'm sorry, would you tell me
7 the name of the organization again? IREC is what?

8 MR. KEYES: It's the Interstate Renewable Energy
9 Council.

10 CHAIRMAN EDGAR: Thank you.

11 MR. GRIFFIN: So going into the net metering. First,
12 I will just give you two points of background, one is that
13 there is a perception that solar energy systems, in particular,
14 are fairly small and go on residences. And last year the
15 commercial systems were, there was more power in commercial
16 systems worldwide than in residential systems, and I believe
17 that's true in the U.S. now, as well. So that part of the
18 industry is taking off, and Chris Cook is now at SunEdison
19 running regulatory affairs there. They are one of the biggest
20 installers of large commercial system. So it does matter to
21 have standards that go far beyond things that go onto homes.

22 Home systems are rarely over 10 kilowatts, and there
23 are lots of commercial systems that go up to 100 kW. But there
24 are increasingly many, many systems that are going in the half
25 megawatt to megawatt stage, and now beyond a megawatt. So the

1 standard in the past few years has been to go up to a two
2 megawatt standard for net metered systems. So at a megawatt
3 you would be kind of behind the curve. Right now Colorado,
4 Illinois, New Jersey, Delaware, Maryland, Connecticut, and
5 Oregon, I believe, are all at two megawatts. Pennsylvania is
6 at 5 megawatts; New Mexico is at 10 megawatts; and there are
7 several in the one to two megawatt range. So it makes sense to
8 go ahead and at least go to two megawatts now, or you will be
9 revisiting it in a few years to be asked to address that. And
10 certainly you can go beyond that.

11 You want to be careful about not having a gap in
12 jurisdiction. FERC doesn't necessarily take jurisdiction over
13 everything that's over ten megawatts or anything, so it is
14 useful to have -- this is going into interconnection standards
15 more, but I'll just mention it, that it's worth considering
16 larger systems. For instance, all the biodigesters you're
17 talking about, but you may not want to take on all of that
18 under this rulemaking, you may want to handle that in a
19 separate docket.

20 A couple of other points. The insurance, I'm not
21 sure where it falls. You would probably cover that under
22 interconnection standards, but since there has been so much
23 discussion about it, I thought I would just bring it up now. I
24 just spent the past couple of weeks talking about insurance
25 with the New Mexico work group, and they finally settled at an

1 insurance requirement that starts at 250 kW and is capped at a
2 million dollars for systems above that. And I actually got --
3 what led us to that number was input from both of these
4 gentlemen. First from Chris Cook saying that the larger
5 systems, yes, they are fairly sophisticated owners, and they
6 can deal with the insurance requirements and all the issues
7 involved there. If you get below one to 200 kW, you're talking
8 about less sophisticated owners, and they are going to spend a
9 lot of time scratching their head looking at their insurance
10 policy, like you addressed. And that's enough to hinder
11 development of those medium-sized systems.

12 And then from Mike Sheehan, he pointed out that,
13 well, there is almost no chance of doing any damage to the
14 utility grid from systems under two or 300 kW. And when you
15 are requiring insurance, the most likely thing to go wrong
16 would be the customer's own facility, and if he chooses not to
17 insure it, that may not be very wise. It might make sense to
18 do that, but it's not something you need to tell him or her to
19 do, they can decide on their own whether they want to insure
20 their own equipment.

21 So what you are really looking at is, well, what
22 damage could they do to the grid. And a small system just
23 isn't going to do damage to the grid. If there is any damage,
24 it is going to be miniscule, on the order of a few thousand
25 dollars, and there is no needed to have a requirement for

1 large amounts of insurance or to put up a barrier for what is
2 almost a nonissue.

3 Let's see. Also, another point is in the definition
4 of systems, in the current rule -- by the way, I share Ms.
5 Castille's appreciation that this a wonderfully readable
6 document. There is more that should probably be thrown into
7 it, but it's nice to be able to look through it and understand
8 what's going on. On Page 1, on Line -- I'm looking at the new
9 version, the definition of customer-owned renewable generation,
10 it's Line 11. A lot of the larger systems now are not
11 necessarily owned by the utility customers. For instance,
12 SunEdison's model is to go out and own a system on somebody's
13 else store.

14 They just got a contract to build large systems on
15 top of Wal-Mart stores. So it's on top of the customer
16 Wal-Mart, but it is owned by SunEdison. So instead of saying a
17 customer-owned renewable generation you could say
18 customer-sited generation, or customer-operated, or the other
19 way it is done is to talk about generating facilities and
20 interconnection customers, so Sun Edison would be the
21 interconnection customer.

22 Another point is on Page 7 on Line 9, we're talking
23 about the dispute resolution, and a lot of the disputes that
24 can arise in the process of going through the studies or
25 anything else are fairly trivial. You're talking about

1 decisions that are on the order of thousands of dollars, not
2 hundreds of thousands of dollars. And to resolve those
3 disputes by coming before the Commission is an overkill, and
4 you've got a lot to do. It's helpful when there is some
5 intermediate step in there where you have a
6 Commission-appointed facilitator or a technical master that can
7 address technical issues and say, yes, you do need a fuse
8 there, or, no, you don't need a fuse there. And that, again,
9 is getting a little bit more on the interconnection issue.
10 But, in general, for disputes on net metering or
11 interconnection it would be nice to have a simple low cost,
12 quick approach.

13 And, finally, for the application process, on Page 4,
14 Line 21, it says that the utility shall provide the application
15 within five days. And the standard is that the application is
16 on-line, or it's readily available, it's not something that you
17 wait five days for, you just get the application. So that's
18 the general comment. And certainly if you have technical
19 questions, Chris also was an T&D engineer, and they are both
20 great resources.

21 CHAIRMAN EDGAR: If I would, let me see --
22 Commissioner Skop, did you have a question earlier?

23 COMMISSIONER SKOP: Yes, Madam Chair, thank you.

24 Thank you, Mr. Keyes, for your insight. With respect
25 to your recommendation with respect to that there should be a

1 two megawatt standard instead of merely a one megawatt. I
2 mean, I had the same general concern originally to the extent
3 that wind turbines now, large wind turbines exceed one
4 megawatt. And, you know, to meet future growth are in that
5 area, but in speaking with staff, it came back to the issue
6 that Progress and Gulf and TECO have mentioned with respect to
7 how does not going to that higher standard further accentuate
8 the inequities and fairness that the utilities have spoken to,
9 to the extent that you are getting away from net metering and
10 almost being a quasi-generator, if you will. Because, again,
11 if you were able to deliver excess power at rates that are
12 favorable, why would you not, why would that not cause
13 migration into that area to take advantage and leverage what
14 would be otherwise, perhaps, inequitable to the general body of
15 ratepayers at large?

16 MR. KEYES: I think I can answer that decently, but I
17 just got tapped on the leg by the person who handled it for
18 years. I'll let Chris take that.

19 MR. COOK: Yes, Commissioner, Chris Cook. I'm here
20 on behalf of SunEdison as well as the Solar Alliance and
21 National Consortium, the major photovoltaic manufacturers and
22 integrators in the U.S. On the larger-sized systems,
23 SunEdison's typical system size ranges from 100 kilowatts up to
24 2 megawatts. A Wal-Mart Store will support, for the bigger box
25 size, between one and two megawatts on their rooftop. And we

1 have the opportunity to install a system, be it in a Wal-Mart,
2 Staples, Kohl's, for some of our enterprise customers, we like
3 to maximize the utilization of their roof.

4 In terms of the net metering, the customer needs net
5 metering as a tariff option in order to be able to install the
6 system without having to change their utility tariff, which
7 invariably becomes a virtual complete bar to the customer going
8 forward. If we go to a Wal-Mart, for instance, and say we can
9 install the system on your rooftop, but you will have to change
10 your utility tariff, they quickly drop the notion of installing
11 that system.

12 As for the, I'll phrase it as the alleged
13 cross-subsidy, because I don't think there has been a credible
14 study done anywhere in the U.S. that there is any cross-subsidy
15 from a net metered customer, these larger systems typically do
16 not export to the grid. When we size a system for a Wal-Mart,
17 or a Kohl's, or a Staples and utilize their full rooftop, it
18 typically supports between 30 and 40 percent of their
19 electricity usage. Since these retail operations are typically
20 running, they are open for business during all daylight hours,
21 they consume every kilowatt hour that we generate on site, and
22 do not export to the grid. So the notion of -- if you assume,
23 for the sake of discussion, there is some cross-subsidy for
24 giving a full retail credit for kilowatt hours going out to the
25 grid, it's not the large systems that put those kilowatt hours

1 out to the grid, it's the smaller systems that need that
2 balance and that option.

3 Now, there may be an opportunity where, for a
4 Wal-Mart or a Staples they are closed for maintenance for, say,
5 one week out of the year, or one week every five years, in that
6 certain brief period they would export to the grid and that's
7 why they need that export capability and the net metering, but
8 it's a very tiny amount that they would do and a very rare
9 circumstance.

10 COMMISSIONER SKOP: Thank you.

11 Just to follow-up, Madam Chair.

12 So are you suggesting that merely there should not be
13 a size limitation to the extent that the capacity factor
14 associated with, I think, say you put a two megawatt solar
15 array on top of Wal-Mart, but the capacity factor, what it
16 would actually generate would only be, essentially, sufficient
17 to meet the needs of what was being consumed by that physical
18 store-front location, to the extent that there wouldn't be an
19 excess that would be delivered out to the grid, is that what
20 you are kind of suggesting?

21 MR. COOK: That's right. But having the opportunity
22 to be able to deliver to the grid is key. Because when you go
23 through the contract with Wal-Mart, their lawyers always ask
24 the "what if," what if we do have a day where we are producing
25 excess. And it is very easy to have the retort to say, a state

1 like Florida has net metering, you will get a full retail
2 credit. We don't expect that ever to happen, but you'll get a
3 full retail credit. So that is very important from the
4 customer's perspective to not losing, frankly, a single
5 kilowatt of their production from solar. But I'm addressing it
6 as a policy matter and this concern about potential for
7 cross-subsidy, the kilowatt hours produced by those larger
8 systems are going to be very, very minimal.

9 COMMISSIONER SKOP: Thank you.

10 MR. KEYES: Could I add one comment on there?

11 If I was to take a guess, I would guess that
12 something like 99 percent of the solar energy that gets
13 produced on rooftops isn't being fed back into the grid, it's
14 offsetting the load. I mean, it doesn't meet the full load of
15 the building it's on. So it's just those rare instances when
16 you happen to be fairly low on your load, and it's a beautiful
17 sunny day, then you're getting a little credit.

18 And a way to analogize is to look at conservation.
19 This is sort of like conservation. If somebody came in and
20 insulated their building and reduced their consumption by a
21 great deal each year, does the utility have a right to say,
22 well, gosh, you're using less power than you used to, and
23 everybody else has to pick up the slack, so we're going to
24 charge you more. So creating your energy is essentially the
25 same thing as saving the energy, so that's the only point I

1 will make on that.

2 CHAIRMAN EDGAR: Commissioner Argenziano.

3 COMMISSIONER ARGENZIANO: Thank you.

4 Two things. One, when you were describing -- it was
5 interesting before and something just occurred to me and I
6 didn't know the answer to it, so I'm going to ask. You had
7 mentioned under the liability and then the insurance component
8 that we were talking about that sometimes in these very small
9 systems, or hardly ever on the small systems could they really
10 damage the utility, which I'm glad to hear that, because you
11 don't want neighborhoods going out of electric. But can it
12 work the other way around, can the utility damage the small
13 systems?

14 MR. KEYES: That's probably a lot more likely. And
15 it's not necessarily the utility's fault.

16 COMMISSIONER ARGENZIANO: It's not intentional, I
17 don't mean that at all.

18 MR. KEYES: Certainly if there is a lightning strike,
19 you want surge protection in your inverter. If the power
20 line -- I should probably let Mike Sheehan handle that
21 question, but if a higher voltage line crosses a lower voltage
22 line, and there is a surge into a residence or a business, it's
23 going to overwhelm the inverter and it is going to damage the
24 system.

25 COMMISSIONER ARGENZIANO: Sure.

1 MR. KEYES: So it depends on whose fault that is. If
2 it was the utility's negligence, then, yes, potentially that is
3 an issue. And I don't know of any situation where a solar
4 system has damaged the utility grid, anywhere. And Germany has
5 half the world's systems, and as far as I know there is no
6 damage that has occurred in Germany. And I have talked to
7 Germans about that.

8 COMMISSIONER ARGENZIANO: Okay. And the second
9 question is on the dispute resolution, now I understand what
10 you're saying, is there can be things that maybe could be
11 arbitrated before coming to the whole Commission, but there has
12 to be something in place that if the arbitration is not
13 successful, whether for the utility or for the consumer, that
14 it can still come before the full Commission. Have you seen
15 that written up that way where we're saying, you know, if the
16 consumer is not happy with the arbitrator's results, or the
17 utility is not happy, then it can come before the Commission?
18 Is that what you are really trying to get to, because --

19 MR. KEYES: Yes. And, for instance, the FERC rule,
20 the SGIP (phonetic), actually in the rule is a phone number and
21 an e-mail address for that facilitator, and I forget the term
22 for the facilitator, but you can call them up, and they'll look
23 at both sides of the issue and give just a quick preliminary
24 ruling within days. And the party that didn't prevail may not
25 like that and may then go to FERC. But it is an expensive

1 process, and basically nobody wants to go -- nothing personal,
2 but nobody likes to go in front of the Commission, it takes a
3 long time.

4 CHAIRMAN EDGAR: I was hoping you were enjoying it.

5 MR. KEYES: It's wonderful.

6 CHAIRMAN EDGAR: Commissioner Skop.

7 COMMISSIONER ARGENZIANO: Thank you, Madam Chair.

8 Just one quick follow-up with respect to, again,
9 focussing on removing the one megawatt standard and going to a
10 higher standard as he suggests. In the scenario where you are
11 actually generating more than you would be consuming, and I
12 think that goes again to the crux of the concerns that the
13 representative utilities have raised, would you agree that in
14 that instance that for that excess delivery, you would be
15 receiving energy payments at all-in rate as opposed to what a
16 wholesale generator could expect to receive for the same
17 generation? And perhaps if the utilities had previously
18 commented, you could maybe add some additional discussion in
19 that regard.

20 MS. CLARK: My answer is yes.

21 MR. KEYES: When you are talking about the sort of
22 scale, especially for the smaller systems, sort of the sizes
23 you're talking about, the excess generation is usually a fairly
24 small number, and typically you don't size a system so that you
25 are producing any more in the year than you are consuming. So

1 the excess generation in any one month is fairly small. In
2 fact, when you're talking about systems down in the 25 kW and
3 less range, there is a lot more cost to the utility preparing a
4 bill to deal with that and monitoring that than there is to
5 just saying roll it over and go to the next month.

6 MR. COOK: If I might also expand on it. Again,
7 Chris Cook.

8 The issue, I think, is already addressed in part in
9 your proposed rule, which says that if you have a net annual
10 excess of kilowatt hours, you're paid at what I'm interpreting
11 the rule to say is avoided cost. That avoided cost has
12 presumably been determined to be the fair cost for excess
13 generation that comes back onto the grid, and so, inherently
14 and by definition there is no subsidy in that amount. That is
15 valuable power, and the utility is paying what that power is
16 worth.

17 So the only issue is in this excess that you might
18 have either on an individual day, or excess at the end of the
19 month that you carry over and you do a kilowatt hour swap, you
20 swap those excess kilowatt hours for consumption in the
21 subsequent month. That, I think, again, is going to be a very
22 limited amount. What some other states have done is actually
23 put a cap on that, one or two percent. In California it's five
24 percent. That is how I think you will guarantee that to the
25 extent there is any cross-subsidization, that

1 cross-subsidization is de minimis.

2 I would urge that if the Commission decides to go
3 that route and put a cap on the total aggregate amount of net
4 metered generation in the state, that that dovetail with
5 whatever other policy goals you have. So if you are trying to
6 get, for instance, I know my colleagues have proposed a two
7 percent distributed photovoltaic solar standard in the state,
8 the new net metering rules would accommodate two percent of
9 energy generation coming from net metering. And I think by
10 doing that this problem of what I think is actually a future
11 problem of a run-away situation with all customers net
12 metering, you cap that and can go back and revisit it and have
13 some solid data as to whether there is any cross-subsidy.

14 I would note that California, I think it was last
15 year, upped their aggregate net metering limit from .5 percent
16 to 2.5 percent. That was done by the legislature. At that
17 time there was no indication that there was any cross-subsidy
18 coming from that .5 percent of customers that were net metered.
19 The value in terms of peak generation that they put onto the
20 grid, the value in terms of off-set T&D requirements, offset
21 distribution infrastructure, all of those are benefits that
22 accrue from the net metering customer that offset any of that
23 potential cross-subsidy.

24 COMMISSIONER SKOP: Thank you.

25 CHAIRMAN EDGAR: Thank you.

1 Commissioners, any further questions at this point?

2 Mr. Burnett.

3 MR. BURNETT: Thank you, Madam Commissioner.

4 Sorry, not to belabor this point, but, Commissioner
5 Skop, I think you are all over the real issue and the concern
6 there. I think as a prudent business person, I'm going to look
7 and say if I can sell power at a wholesale rate for X dollars,
8 but I can go up to one megawatt or two megawatts and sell power
9 at a more advantageous rate, while I may currently not have an
10 application that produces excess, I'm going to be incented to,
11 maybe, buy another one and say this is a good business move for
12 me, and if I could see a megawatt for an increased price, I'm
13 going to do it just as a prudent business operation.

14 So I think you are exactly right, by having a
15 megawatt limitation, if you're going to allow something other
16 than avoided cost, you're at least setting a threshold to where
17 you're not having people incented to ignore what I believe you
18 were saying, the wholesale paradigm and go here and try to
19 effectively, I would call it almost game the system to get a
20 higher rate for something. It's simple mathematics. And I
21 think it would be a good business decision that certainly I
22 would do, if I saw it available.

23 CHAIRMAN EDGAR: Anyone else on that point at this
24 time?

25 Mark.

1 MR. FUTRELL: Chairman Edgar, I have a question, and
2 maybe Wayne could help us with this. In those states where you
3 cited that allowed for larger systems to net meter, for the
4 accumulated generation at the end of a 12-month period, or if
5 it is a monthly period, at what rate are those net metering
6 customers paid?

7 MR. KEYES: I think it's often at some sort of
8 avoided cost if their generation is more than their load at the
9 end of the year, and I'm not absolutely sure. I think it
10 varies from state to state. That's usually not a big issue
11 that we debate a whole lot.

12 I remember Adam Browning from Vote Solar talking
13 about net metering, and he was saying that last point, don't
14 worry about it. You are asking for -- you don't need to worry
15 too much about that last bit. Most customers size their system
16 so that they don't have any excess at the end. And actually
17 their proposal is that that excess be paid at the retail rate
18 going into a fund for low income customers, which would be
19 fine.

20 MR. SHIRLEY: I would add to that that some states
21 just actually -- the customer gives up the energy, that there
22 is no payment at all for excess energy as one option. But I
23 also want to expand a little bit on something Chris touched on.
24 The whole area of trying to understand and calculate these
25 subsidies, it's really not as straight forward as the

1 discussion so far might lead you to believe, partly because
2 avoided costs typically are average numbers, and the actual
3 real avoided costs in a given hour can be above or below that
4 average. And so if you are paying an average avoided cost rate
5 for excess energy, what you are saving on peak you are likely
6 generating net benefits to other customers.

7 So, while intuitively you think, well, if I'm not
8 paying application fees and then they are getting some payment
9 at avoided cost for excess energy, that there is a subsidy. In
10 fact, it may be the opposite. In fact, the other customers are
11 benefitting. And it's very system specific both in terms of
12 the operating characteristics of the system -- solar, for
13 example, tends to be highly coincident with on-peak
14 consumption, whereas methane digesters run sort of like a base
15 load unit usually and operate at all hours, and so they look
16 more like an average unit.

17 And it is also location specific. DG deployed on
18 systems that are strategically located can avoid or defer
19 investments in distribution and transmission facilities, and
20 those values are real to the customers. So you really have to
21 calculate all of these sort of on an individual basis to really
22 understand them, and I think at some point you have to be
23 comfortable with the overall public policy objective of
24 deploying these resources, and accepting some of this
25 averaging, and sort of acknowledging that there could be

1 subsidies, but there also are negative subsidies, if you will,
2 and on average are the customers better off, or is society
3 better off.

4 And then looking a little further down the road in a
5 carbon constrained world, the carbon value of these resources
6 tends to be fairly high, and that value should be captured in
7 that subsidy calculation, as well, so that you really
8 understand the net benefits you are delivering to everyone on
9 the system.

10 CHAIRMAN EDGAR: Thank you. Very quickly because we
11 want to move on.

12 MR. COOK: Yes, Madam Chairman. Not on this
13 cross-subsidy issue, just one other point related to net
14 metering. SunEdison typically sales through renewable energy
15 credits or certificates or the carbon credits have come out
16 from the systems that we install and operate, or, in some
17 cases, like Wal-Mart, Wal-Mart has got a global carbon
18 reduction strategy, so they retain those carbon credits.

19 One thing that I noted was missing in the rule was a
20 clear indication that the customer retains any renewable energy
21 credits or certificates even if they are net metering. Because
22 to do otherwise puts the customers in this choice of saying I
23 either have to pick net metering or retain my credits, and that
24 becomes a major obstacle to doing the projects.

25 CHAIRMAN EDGAR: Thank you.

1 Okay. Folks to my right, would you like to please
2 share some comments with us on the net metering proposed
3 language and/or the definition.

4 MS. HERSHEL: Chairman Edgar, I'm Michelle Hershel
5 with the Florida Electric Cooperatives.

6 I don't know if you want me to say my comments now,
7 mine really go to the first paragraph on the application and
8 scope of the rule.

9 CHAIRMAN EDGAR: Okay. Let me get there.

10 MS. HERSHEL: You skipped all that.

11 CHAIRMAN EDGAR: Sure.

12 MS. HERSHEL: Okay. Again, I'm Michelle Hershel with
13 the Electric Cooperatives. The electric cooperatives in
14 Florida support the Commission's efforts to establish a uniform
15 interconnection standard for customers who generate electricity
16 from on-site renewable technologies. The co-ops are committed
17 to promoting the development of small renewable generation
18 while at the same time minimizing the cost of power to our
19 customers.

20 While we generally agree with most of the underlying
21 concepts of the proposed rule, we feel the Commission does not
22 have the jurisdiction to adopt the proposed rules for
23 cooperatives. Section 366.914 and 366.821 expressly limit the
24 PSC's jurisdiction for those sections to cooperatives that had
25 annual sales to retail customers greater than 2,000 gigawatt

1 hours as of July 1, 1993.

2 Therefore, we respectfully request that the last line
3 of Paragraph 1, which reads, "This rule applies to all electric
4 utilities as defined in Section 366.022," be changed to, "This
5 rule applies to each investor-owned utility and each municipal
6 electric utility and rural electric cooperatives whose annual
7 sales as of July 1, 1993, to retail customers were greater than
8 2,000 gigawatt hours."

9 In support of this amendment, there are at least
10 three reasons that we should not be in this rule, and the first
11 is jurisdiction. It is important to note that the existing
12 Rule 25-6.065 on the interconnection of small PV systems only
13 applies to IOUs. While cooperatives have relied on this rule
14 for guidance when implementing their own interconnection
15 policies, we are not aware of any instance where the Commission
16 has attempted to assert jurisdiction over cooperatives
17 interconnection policies, and this Commission did not attempt
18 to apply Rule 25-6.065 to cooperatives or municipals.

19 The proposed rule includes additional statutory
20 authority. However, the new sections cited, 366.91 and 366.82,
21 expressly apply only to utilities that meet the Florida Energy
22 Efficiency and Conservation Act, also known FEECA threshold,
23 which, again, is annual sales to retail customers greater than
24 2,000 gigawatts as of July 1, 1993. These new sections would
25 extend the rule's application only to FEECA utilities, and,

1 therefore, the proposed rule should only apply to FEECA
2 utilities.

3 Even if the PSC had jurisdiction over cooperatives,
4 we believe the proposed rule is inconsistent with the expressed
5 legislative directive that payments to customers should be at a
6 utility's avoided cost. Section 366.914 requires a purchase
7 contract to producers of renewable energy containing payment
8 provisions for energy and capacity which are based upon the
9 utility's or cooperative's full avoided costs as determined by
10 the governing body of the municipal utility or cooperative.
11 The statute does not provide an exemption for renewable energy
12 generated by small customer-owned renewable generation.

13 And, lastly, cooperatives also have potential
14 contract issues with regards to net metering. Every
15 distribution cooperative in Florida purchases wholesale power
16 pursuant to an all-requirements contract either with a G&T
17 cooperative, an IOU, or an independent power producer. And the
18 distribution cooperatives are contractually obligated to
19 purchase all or a vast majority of their power from their
20 all-requirements provider. Since net metering service results
21 in the sale of energy from the consumer to the utility, net
22 metering service may be inconsistent with the wholesale power
23 contracts between distribution cooperatives and their power
24 providers.

25 And for these reasons we respectfully request that

1 you amend this proposed to apply only to FEECA utilities.

2 CHAIRMAN EDGAR: Thank you, Michelle.

3 I think what I would like to do, watching the time,
4 is go ahead and take some comments from our friends with the
5 municipals, and then see if there are other comments on the net
6 metering portion. And then before we have too much of a low
7 blood sugar moment in the entire room, we will take a lunch
8 break, and then come back and we can have some discussion and
9 questions about the points that Michelle has raised and others,
10 and then go into the interconnection portion. Let's try it
11 that way and see if it works.

12 Mr. Bryant.

13 MR. BRYANT: Thank you, Madam Chairman. I'm Fred
14 Bryant on behalf of Florida's 33 municipal electric utilities.

15 As an overview, I would like to suggest to the
16 Commission that they consider a separate docket or a separate
17 rule session for the municipal electricity utilities. I think
18 the co-ops would concur in that, but I do not want to speak for
19 them. And the reason I suggest a separate docket and a
20 separate rulemaking proceeding is because as you have heard and
21 I will elaborate more on, there are clear jurisdictional
22 differences between the Commission's jurisdiction over the
23 investor-owned utilities, which is virtually a total
24 jurisdiction over rate structures, rates, terms and conditions
25 of service, safety, et cetera, or as the Commission is well

1 aware of, 30 years of history of having significantly less
2 jurisdiction over the municipal electric utilities and the
3 rural electricity cooperatives, primarily in the area of rate
4 structure jurisdiction, but not rate jurisdiction, not
5 jurisdiction over terms and conditions of service. And it
6 makes it a very difficult situation both for the Commission and
7 the municipals and the co-ops when we approach this type of
8 rulemaking that is founded mostly in the total jurisdiction of
9 the Commission.

10 I have numerous detailed comments on each line of the
11 proposed rule that demonstrates why the proposal as written
12 cannot, under the Commission's jurisdiction, apply to the
13 municipal electric utilities and the co-ops, and I would rather
14 not go through that detailed line-by-line discussion, because I
15 recognize that the staff from the get-go did wear their total
16 regulator hat, did utilize an existing rule applicable only to
17 the investor-owned utilities, and, therefore, I'm not critical
18 of the staff's efforts nor the work product we have to deal
19 with today, but it does point out that when by requirements the
20 staff must take the very, very broad jurisdictional hat that
21 they wear for investor-owned utilities, that immediately if you
22 include the municipals and the co-ops within that work effort,
23 creates a great deal of wordsmithing problems in those rules.

24 And, therefore, I think that if we would agree that
25 whatever the Commission's jurisdiction is, whatever we ought to

1 be doing in this state as far as net metering and renewables,
2 that when you look at the municipals and co-ops, because of the
3 jurisdictional issues at this point, that we must approach it
4 in a different method. I point to that when we face this same
5 problem when the Commission went to the storm hardening and
6 wood pole inspection dockets rulemaking last year. And I think
7 that the staff recognized very quickly the appropriateness of
8 having a separate rule docket and rule for the municipals and
9 the co-ops. I might point out that that storm hardening rule
10 is in place for the municipals and the co-ops. There are no
11 intervenors, no appeals, no hearings. We have filed our
12 programs, we have implemented our programs, and you no longer
13 have to worry or spend your time and effort on us.

14 And I think that was a remarkable insight on behalf
15 of your staff to realize the little guys, they are different,
16 there are a lot less issues with the little guys, and we
17 shouldn't be in here interfering with and making more difficult
18 your proceedings dealing with the investor-owned utilities.
19 And we want to stay out of the investor-owned utilities
20 rulemaking, and I would think that you would want us to not be
21 present during the rulemaking proceedings.

22 CHAIRMAN EDGAR: You're always welcome.

23 MR. BRYANT: Thank you, Ma'am. I sometimes, as you
24 know, refer to the Commission's jurisdiction over the
25 municipals and co-ops as we are the bastard children at the

1 family reunion. We have to be there, but sometimes you don't
2 want us to really speak up.

3 So I take that as sort of the guiding principle that
4 the legislature created in 1975. I was there during that
5 process and had something to do, fortunately or unfortunately,
6 with the wording of that statute. And I think that that is
7 sort of the problem that you have to deal with.

8 Now that I have given you those overarching comments,
9 let me just give you some practical comments. Size. Our
10 municipal utilities range from JEA, which I would say is a very
11 large sophisticated utility, to some very small utilities which
12 I would not say they are not sophisticated, but they are very
13 small. And let me just give you an example: Blountstown, an
14 8.5 megawatt peak load last year, 8.5 megawatts; Bushnell,
15 6.7 megawatt peak load; Chattahoochee, 7.4 megawatts; Havana,
16 5.9 megawatts; Moore Haven, 3.4 megawatts peak load; Newberry,
17 7.3; Williston, 7.7.

18 Well, what is the point of that comment? Well, this
19 rule as written talks about net metering up to one megawatt.
20 Can you imagine a one-megawatt renewable system on an
21 3.5-megawatt system? That would play absolute havoc with that
22 system. So I don't know if the cutoff is 10 megawatts, I don't
23 know if the cutoff is the FEECA utilities, which are OUC and
24 JEA at 2,000 gigawatt hours in 1993, but certainly there is and
25 should be a cut-off as to the requirements that are in your

1 current rule of one megawatt based upon the size of the system.

2 A second practical issue, contract issues. Our
3 smaller systems, most of our smaller systems either provided
4 their total all-requirements, we call it all-requirements
5 contracts, either by the Florida Municipal Power Agency or by
6 the incumbent investor-owned utility, primarily Progress
7 Energy. The contracts that the Williston, the Bartows, the
8 Chattahoochees, the Quincys, which are all-requirements
9 customers of Progress Energy, which is a Federal Energy
10 Regulatory Commission regulated contract, it's on file there,
11 that's the agency that approves those contracts, that's the
12 agency that regulates those contracts, that's the agency that
13 regulates the rates of those contracts, has a very specific
14 contract term in those contracts, and it says to those
15 municipal utilities, you must buy all of your requirements from
16 Progress Energy.

17 Now, that's not an unfair term. That has certainly
18 been an arm's-length term, but it is a standard
19 all-requirements approved contract that is applicable to those
20 systems and those types of systems all over the country that
21 has a wholesale contract that the Federal Energy Regulatory
22 Commission regulates.

23 Well, what is the practical problem? Well, the
24 practical problem is when you have a renewable resource come
25 into one of those communities and says, okay, under net

1 metering you shall now buy the excess from us, those municipal
2 utilities have to immediately say, "Well, time out. We cannot
3 by contract do that because our contract with Progress Energy
4 or FPL prohibits that."

5 In addition, 15 municipal electric utilities have
6 signed a very similar contract with the Florida Municipal Power
7 Agency. The Florida Municipal Power Agency is a wholesale
8 power supplier for those cities. Those cities own the Florida
9 Municipal Power Agency. That contract that they have signed
10 says, "City, you will buy all of your requirements from the
11 Florida Municipal Power Agency." And the reason for that
12 provision is the Florida Municipal Power Agency then has the
13 contractual obligation to build all generation resources or
14 contract for all generation resources for those cities.

15 The Florida Municipal Power Agency in fulfilling its
16 contractual obligations then issues revenue bonds, municipal
17 revenue bonds to build those generation facilities. We have
18 issued close to one billion revenue bonds at this date for
19 those cities. The FMPA cannot, like municipalities themselves,
20 put a mortgage on those facilities to raise the money or borrow
21 the money. It takes the contract, the all-requirements
22 contract which generates revenues and pledges those revenues,
23 the revenue stream, because they are called revenue bonds, to
24 the bondholder in order to borrow the money to pay for
25 constructing those facilities. And we actually deliver those

1 original contracts to the bondholder who holds that contract,
2 and thus holds the revenue stream and has the contractual
3 commitment to the bondholder that those cities will buy all of
4 its power from FMPA, and thus all the cities revenues for our
5 power are pledged to that bondholder for the benefit of
6 repaying their bonds because they loaned the money to the
7 utility.

8 Not only that, have we pledged those contracts to the
9 bondholder, we have insured those contracts with the major debt
10 insurance, Fiji, AmBack (phonetic), and part of their insurance
11 requirements when they insured that payment stream, that is,
12 insured our credit, was those revenue streams would be
13 unimpaired.

14 So if you think about the contractual problem, you
15 might say, well, what is a small photovoltaic system here, and
16 one there, and another one over here, why would that really
17 impact the revenue stream. Well, when you start adding up the
18 megawatts it soon very quickly impacts the revenue stream.
19 FMPA for those all-requirements contracts, FMPA only has a
20 1600-megawatt system. It doesn't take many one megawatt
21 photovoltaic renewable source or whatever source on a system
22 selling into that system that that revenue stream quickly
23 becomes impacted.

24 The actual statutory jurisdictional issues --

25 CHAIRMAN EDGAR: Mr. Bryant, I have to say --

1 MR. BRYANT: Yes, ma'am.

2 CHAIRMAN EDGAR: -- you're wearing me down. I say
3 that with all respect. I'm sorry to interrupt, but I think we
4 are going to let you be the cliff-hanger, and break for lunch,
5 and then come back and certainly we will recognize you for your
6 further comments, and the others that are with us, and have
7 some questions and discussion and then go into the
8 interconnection portion of the rule.

9 So, Commissioners, how about 2:00 o'clock? And we're
10 on lunch break until 2:00 o'clock.

11 (Lunch recess.)

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STATE OF FLORIDA)

CERTIFICATE OF REPORTER


COUNTY OF LEON)

I, JANE FAUROT, RPR, Chief, Hearing Reporter Services Section, FPSC Division of Commission Clerk, do hereby certify that the foregoing proceeding was heard at the time and place herein stated.

IT IS FURTHER CERTIFIED that I stenographically reported the said proceedings; that the same has been transcribed under my direct supervision; and that this transcript constitutes a true transcription of my notes of said proceedings.

I FURTHER CERTIFY that I am not a relative, employee, attorney or counsel of any of the parties, nor am I a relative or employee of any of the parties' attorney or counsel connected with the action, nor am I financially interested in the action.

DATED THIS 10th day of September, 2007.



JANE FAUROT, RPR
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