



July 28, 2025

**ELECTRONIC FILING**

Mr. Adam J. Teitzman, Commission Clerk  
Office of Commission Clerk  
Florida Public Service Commission  
2540 Shumard Oak Boulevard  
Tallahassee, Florida 32399-0850

Re: Docket 20250029-GU, Petition for Rate Increase by Peoples Gas System, Inc.

Dear Mr. Teitzman:

Attached for filing on behalf of Peoples Gas System, Inc. in the above-referenced docket is the Rebuttal Testimony of John Taylor.

Thank you for your assistance with this matter.

(Document 6 of 7)

Sincerely,

A handwritten signature in blue ink, appearing to read 'V. Ponder', written over a light blue circular stamp.

Virginia Ponder

cc: Major Thompson, OGC  
Jacob Imig, OGC  
Walt Trierweiler, Public Counsel  
Jon Moyle, FIPUG

VLP/dh  
Attachments

BEFORE THE  
FLORIDA PUBLIC SERVICE COMMISSION

DOCKET NO. 20250029-GU

PETITION FOR RATE INCREASE  
BY PEOPLES GAS SYSTEM, INC.

REBUTTAL TESTIMONY  
OF  
JOHN TAYLOR

ON BEHALF OF  
PEOPLES GAS SYSTEM, INC.

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

REBUTTAL TESTIMONY

OF

JOHN TAYLOR

ON BEHALF OF PEOPLES GAS SYSTEM, INC.

**I. INTRODUCTION**

**Q.** Please state your name, address, occupation, and employer.

**A.** My name is John Taylor, and my business address is 10 Hospital Center Commons, Suite 400, Hilton Head Island, South Carolina 29926.

**Q.** On whose behalf are you appearing in this proceeding?

**A.** I am appearing on behalf of Peoples Gas System, Inc. ("Peoples" or the "company").

**Q.** Are you the same John Taylor who filed direct testimony in this proceeding?

**A.** Yes, I am.

**II. PURPOSE, SUMMARY AND OVERVIEW**

**Q.** What is the purpose of your rebuttal testimony?

1   **A.**   The purpose of my rebuttal testimony is to address specific  
2           positions presented in the testimony of Florida Industrial  
3           Power Users Group ("FIPUG") witness Jeffry Pollock.  
4           Specifically, I will address his recommendations related to  
5           the Class Cost of Service Study ("COSS") and the revenue  
6           requirement apportionment.  
7  
8   **Q.**   If you do not address an issue or state a position in your  
9           testimony, does that indicate you agree with the intervenors  
10          on that point?  
11  
12   **A.**   No. I have not attempted to respond to every argument made by  
13          FIPUG. The fact that I may not have responded to any specific  
14          argument or statement does not indicate my agreement with  
15          that argument or statement.  
16  
17   **Q.**   Are you sponsoring an exhibit with your rebuttal testimony?  
18  
19   **A.**   No.  
20  
21   **Q.**   Please summarize the key issues addressed in your rebuttal  
22          testimony.  
23  
24   **A.**   The key issues addressed in the testimony relate to the  
25          following topics:

- 1       • **Gradual integration of customer classification for**  
2       **distribution mains.** The testimony outlines a deliberate and  
3       incremental approach to classifying distribution mains as  
4       both customer and demand related.
- 5       • **Methodology for estimating the customer component of**  
6       **distribution mains.** This section addresses the two widely  
7       accepted methods for identifying the customer-related portion  
8       of distribution mains costs: the zero-intercept method and  
9       the minimum system method. It evaluates the appropriate  
10      application of each approach, emphasizing how underlying  
11      assumptions, such as pipe material and sizing affect the  
12      classification outcomes. The discussion highlights how the  
13      results of these studies inform a balanced and supportable  
14      allocation of costs between customer and demand components.
- 15      • **Use of Peak Month throughput for demand allocation.** The  
16      testimony supports the use of January throughput as the demand  
17      allocator within the COSS framework. This approach reflects  
18      operational realities in Florida's moderate climate, where  
19      monthly usage patterns show consistent seasonal peaks,  
20      aligning the methodology with regulatory requirements.
- 21      • **Revenue requirement class apportionment approach.** The revenue  
22      apportionment approach emphasizes a measured progression  
23      toward aligning rates with cost-of-service, while limiting  
24      abrupt or excessive impacts on any customer class.

25

1   **III. CLASS COST OF SERVICE STUDY**

2   **Q.**   Witness Pollock argues that Peoples improperly applied the  
3           customer component only to small diameter distribution mains,  
4           advocating instead for applying this component to all mains.  
5           How do you respond to this assertion?

6  
7   **A.**   The company agrees in principle with witness Pollock's  
8           assertion that all distribution mains contain both customer-  
9           related and demand-related cost elements. This recognition is  
10          well-grounded in established cost allocation practices and  
11          the principle of cost causation. However, witness Pollock  
12          himself acknowledges, on page 2, lines 28-30 of his testimony,  
13          that because the Customer/Demand Study represents a new  
14          methodological approach for Peoples, the company  
15          conservatively applied the customer-related classification  
16          only to small diameter mains in this proceeding, while  
17          continuing to classify larger diameter mains fully as demand-  
18          related under the traditional Peak and Average ("P&A")  
19          method.

20  
21         This incremental approach taken by Peoples ensures that the  
22         transition to a more refined classification and allocation  
23         framework is gradual and minimizes abrupt shifts in cost  
24         responsibility among customer classes. Such a transition is  
25         consistent with sound ratemaking principles, including

1 stability and gradualism. Abrupt or significant reallocation  
2 of costs could result in sudden and potentially disruptive  
3 rate impacts for some classes. By limiting the customer  
4 classification to small diameter mains – where the customer-  
5 related component is typically most evident due to the direct  
6 relationship between customer connections and the extension  
7 of smaller mains – Peoples balances the need for  
8 methodological improvement with the objective of maintaining  
9 rate stability.

10  
11 As the company continues to refine its cost allocation  
12 methods, it will evaluate expanding the classification of  
13 mains to reflect customer components across all relevant pipe  
14 sizes, supported by updated minimum system or zero-intercept  
15 studies, consistent with regulatory precedents and cost-of-  
16 service best practices. This staged implementation aligns  
17 with the overarching goal of aligning cost recovery more  
18 closely with cost causation, while ensuring fair and gradual  
19 impacts for customers.

20  
21 **Q.** Witness Pollock determined that approximately 41 percent of  
22 all distribution mains should be classified as customer-  
23 related, applying a zero-intercept analysis based on minimum-  
24 size unit cost. Do you agree with this determination?  
25

1   **A.**   No. While both the zero-intercept method, proposed by the  
2           company, and the minimum system method used by witness Pollock  
3           are the two most commonly used methods for determining the  
4           customer cost components of distribution mains, I do not fully  
5           agree with witness Pollock's determination. The key issue  
6           with his application of the minimum-size unit cost method is  
7           that it does not account for differences in pipe material  
8           types, specifically between steel and plastic mains. Under  
9           Mr. Pollock's method, the analysis assumes that all mains  
10          would be replaced with plastic, which overlooks the  
11          significant cost difference when steel mains are used, as  
12          well as the operational and safety requirements for using  
13          steel. As data shows, the system still has significant amounts  
14          of higher cost steel mains in-service and large-diameter  
15          segments. If, instead, the minimum unit cost of steel pipe is  
16          used in the analysis, the portion of mains classified as  
17          customer-related would increase materially. In fact, using  
18          the steel pipe cost results in a customer-related portion of  
19          about 62 percent, compared to the 41 percent customer  
20          component produced by Mr. Pollock's approach, as demonstrated  
21          in Table 1. Therefore, the choice of pipe type has a material  
22          impact on the results, and Mr. Pollock's method understates  
23          the true customer-related portion of distribution mains costs  
24          by not distinguishing between pipe materials.

25



**Table 1 - FIPUG Classification of Mains**

**Minimum System (Plastic with 2" Plastic, Steel with 2" Steel)**

Line No.	Material	Footage	Cost 2024	Minimum Size Unit Cost	Customer Component (\$)	Customer Component (%)
	Column (a)	(b)	(c)	(d)	(e)	(f)
1	Plastic	48,643,619	\$ 1,249,356,856	\$ 21.64	\$ 1,052,824,610	84%
2	Steel	25,641,037	\$ 2,631,148,014	\$ 52.74	\$ 1,352,414,650	51%
3	<b>Total</b>	<b>74,284,656</b>	<b>\$ 3,880,504,870</b>		<b>\$ 2,405,239,259</b>	<b>62%</b>

**Minimum System (Plastic with 2" Plastic, Steel with 2" Plastic)**

Line No.	Material	Footage	Cost 2024	Minimum Size Unit Cost	Customer Component (\$)	Customer Component (%)
4	Plastic	48,643,619	\$ 1,249,356,856	\$ 21.64	\$ 1,052,824,610	84%
5	Steel	25,641,037	\$ 2,631,148,014	\$ 21.64	\$ 554,965,190	21%
6	<b>Total</b>	<b>74,284,656</b>	<b>\$ 3,880,504,870</b>		<b>\$ 1,607,789,799</b>	<b>41%</b>

**Q.** How do the results of the zero-intercept study compare to the method proposed by FIPUG?

**A.** As stated in my direct testimony, the zero-intercept method was used to determine the customer-related component of distribution mains. My direct testimony also outlines the differences between the two methods. The summary of Peoples' proposed customer component is presented in Table 2 below and can be compared to Table 1 above.

**Table 2 - Peoples' Classification of Mains**

Line No.	Material	Footage	Cost 2024	Zero-Intercept Unit Cost	Customer Component (\$)	Customer Component (%)
	Column (a)	(b)	(c)	(d)	(e)	(f)
1	Plastic	48,643,619	\$ 1,249,356,856	\$ 18.91	\$ 919,836,060	74%
2	Steel	25,641,037	\$ 2,631,148,014	\$ 36.67	\$ 940,370,202	36%
3	<b>Total</b>	<b>74,284,656</b>	<b>\$ 3,880,504,870</b>		<b>\$ 1,860,206,261</b>	<b>48%</b>

Q. How are the results of the COSS affected by the modifications proposed by Mr. Pollock to apply customer components to all main sizes?

A. As shown in Table 3 below, under the FIPUG proposal, cost responsibility is shifted by allocating additional customer-related costs to all main sizes. As expected, this reallocation assigns a greater share of costs to customer classes with the largest number of customers (column (f) vs. column (d)).

**Table 3 - Peoples and FIPUG Base Revenue Deficiencies Compare**

Line No.	Customer Class	Current Base Revenues	PGS Revenue Deficiency	PGS % Change to Cost of Serve	FIPUG Revenue Deficiency	FIPUG % Change to Cost of Serve
	Column (a)	(b)	(c)	(d)	(e)	(f)
1	Residential	\$ 178,313,259	\$ 72,034,647	40.4%	\$ 119,632,061	67.1%
2	Residential Standby Generators	545,010	185,194	34.0%	336,160	61.7%
3	Residential Heat Pump	1,807	1,992	110.2%	1,672	92.5%
4	Commercial Heat Pump	15,780	(1,060)	-6.7%	(3,128)	-19.8%
5	Commercial Street Lighting	213,590	(60,521)	-28.3%	(94,865)	-44.4%
6	Small General Service	11,910,743	2,793,944	23.5%	3,493,223	29.3%
7	General Service - 1	63,364,339	(1,502,793)	-2.4%	(7,506,602)	-11.8%
8	General Service - 2	68,446,676	4,938,985	7.2%	(5,939,836)	-8.7%
9	General Service - 3	33,311,483	3,451,798	10.4%	(3,270,367)	-9.8%
10	General Service - 4	15,562,427	4,565,519	29.3%	529,206	3.4%
11	General Service - 5	38,569,567	13,069,281	33.9%	(2,076,910)	-5.4%
12	Commercial Standby Generators	900,848	755,955	83.9%	839,988	93.2%
13	Small Interruptible Service	5,595,151	1,411,597	25.2%	(613,211)	-11.0%
14	Interruptible Service	8,277,617	2,036,092	24.6%	(370,695)	-4.5%
15	Wholesale	612,724	579,616	94.6%	358,460	58.5%
16	Special Contract	33,424,540	(1,667,591)	-5.0%	(2,722,501)	-8.1%
17	<b>Total</b>	<b>\$ 459,055,558</b>	<b>\$ 102,592,655</b>	<b>22.3%</b>	<b>\$ 102,592,655</b>	<b>22.3%</b>

Q. Mr. Pollock criticizes Peoples' use of January throughput instead of Peak Design Day ("PDD") demand for the P&A method. How do you justify using January throughput?

1 **A.** The company recognizes that, in theory, design day demand  
2 represents an accurate measure of the system's maximum  
3 capacity requirements and can serve as an appropriate factor  
4 for allocating demand-related costs. However, whether design  
5 day is the most suitable measure depends on how the company  
6 actually plans and operates its system to meet customer needs.  
7 In practice, Peoples operates in a region with relatively  
8 stable weather patterns and mild winters, resulting in  
9 moderate daily demand fluctuations compared to utilities in  
10 colder climates. Historical load data presented in Minimum  
11 Filling Requirement ("MFR") Schedule E-4 shows that January  
12 throughput consistently reflects the highest usage levels  
13 each year and effectively approximates the load  
14 characteristics that a design day study would produce.

15  
16 It is also important to emphasize that the Florida Public  
17 Service Commission's ("Commission") MFR Schedules do not  
18 mandate the use of design day as a demand allocator. Instead,  
19 MFR Schedule E-4 defines "Contribution to the System Peak  
20 Month Sales by Rate Class" as the annual peak month sales,  
21 not design day demand. By using January throughput, Peoples  
22 fully complies with this requirement and ensures that its  
23 cost allocation method remains consistent with the  
24 Commission's guidelines.

1 **IV. REVENUE APPORTIONMENT**

2 **Q.** What alternative revenue apportionment does Mr. Pollock  
3 propose, and how does it compare to the company's proposal?  
4

5 **A.** Consistent with the company's overall objective to limit  
6 revenue increases and apply a systematic approach to revenue  
7 allocation, Mr. Pollock proposes the following alternative  
8 method on page 16, lines 3-15:  
9

10 Step 1: Set the base rate increase at 0 percent for any  
11 customer class that would otherwise receive a revenue  
12 decrease of up to 33.5 percent. This threshold is equal to  
13 1.5 times the system-average base rate increase of 22.3  
14 percent.  
15

16 Step 2: The resulting revenue shortfall is then redistributed  
17 to customer classes that would otherwise receive either a  
18 rate decrease or a smaller-than-threshold increase. This  
19 additional revenue is allocated in proportion to each class's  
20 rate base.  
21

22 A comparison of the resulting distribution of revenue  
23 increases under Mr. Pollock's approach and the company's  
24 original proposal is shown in *Table 4* below.  
25

**Table 4 - Comparison of Revenue Apportionment**

Line No.	Customer Class	Current Base Revenues	PGS Revenue Change \$	PGS Revenue Change %	FIPUG Revenue Change \$	FIPUG Revenue Change %
	Column (a)	(b)	(c)	(d)	(e)	(f)
1	Residential	\$ 178,313,259	\$ 59,775,871	33.5%	\$ 59,645,785	33.4%
2	Residential Standby Generators	545,010	182,704	33.5%	182,306	33.5%
3	Residential Heat Pump	1,807	606	33.5%	605	33.5%
4	Commercial Heat Pump	15,780	749	4.7%	1,916	12.1%
5	Commercial Street Lighting	213,590	10,143	4.7%	18,687	8.7%
6	Small General Service	11,910,743	3,359,584	28.2%	3,493,223	29.3%
7	General Service - 1	63,364,339	3,009,169	4.7%	8,351,938	13.2%
8	General Service - 2	68,446,676	8,189,514	12.0%	9,542,300	13.9%
9	General Service - 3	33,311,483	5,029,010	15.1%	4,637,286	13.9%
10	General Service - 4	15,562,427	5,216,985	33.5%	3,032,055	19.5%
11	General Service - 5	38,569,567	12,959,828	33.6%	5,840,020	15.1%
12	Commercial Standby Generators	900,848	301,991	33.5%	301,333	33.4%
13	Small Interruptible Service	5,595,151	1,875,660	33.5%	793,726	14.2%
14	Interruptible Service	8,277,617	2,429,196	29.3%	1,267,275	15.3%
15	Wholesale	612,724	205,403	33.5%	204,956	33.4%
16	Special Contract	33,424,540	46,242	0.1%	5,279,243	15.8%
17	<b>Total</b>	<b>\$ 459,055,558</b>	<b>\$ 102,592,655</b>	<b>22.3%</b>	<b>\$ 102,592,654</b>	<b>22.3%</b>

**Q.** How do you respond to the FIPUG's revenue allocation?

**A.** First, I want to clarify that Mr. Pollock's recommendation includes allocating a portion of the revenue increase to the Special Contract customer class. However, this is not feasible due to the company's contractual obligations. The only potential increase for this class is limited to customer charges that certain Special Contract customers pay under the approved tariff. Thus, the revenue increase of \$5,279,243, net of the expected revenue increase from the company's proposed customer charge of \$46,242, subject to modification upon the final determination of the customer charges, needs to be reallocated to all other customers that are under the revenue increase cap of 1.5.

Peoples has thoroughly reviewed Mr. Pollock's proposed revenue apportionment. However, the company continues to support its original proposal as the most balanced and equitable approach. Peoples believes that a moderate, gradual movement of residential and commercial rates toward their cost of service is both reasonable and appropriate. This approach promotes fairness while minimizing the risk of rate shock for any particular customer class.

**V. SUMMARY**

**Q.** What outcomes should the Commission adopt in response to the points you raised in your rebuttal testimony?

**A.** Based on the issues addressed in the testimony, the following items are recommended for Commission approval:

- Accept Peoples' incremental approach to classifying mains:  
The Commission should approve the company's conservative step of applying a customer-related classification only to small diameter mains for this proceeding. This gradual refinement aligns with established cost causation principles while minimizing abrupt cost shifts between customer classes, which helps maintain rate stability and fairness.
- Approve the company's continued use of January throughput

1 as a demand allocator: The company's use of January  
2 throughput as the demand allocator is appropriate given  
3 Florida's mild climate and the system's consistent seasonal  
4 peak pattern. This complies with the Commission's MFR  
5 Schedules.

- 6 • Adopt Peoples' proposed revenue apportionment plan: The  
7 company's revenue allocation plan reasonably balances  
8 gradual movement toward cost of service levels with  
9 avoidance of undue rate shock.
- 10 • Support a continued, measured transition toward improved  
11 cost allocation: The Commission should endorse Peoples'  
12 commitment to continue refining its customer/demand  
13 studies and mains classification in future cases.

14  
15 **Q.** Does this conclude your rebuttal testimony?

16  
17 **A.** Yes, it does.  
18  
19  
20  
21  
22  
23  
24  
25