

Jerry D. Hendrix Vice President Regulatory Relations

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May 24, 2011

Beth Salak, Director Competitive Markets and Enforcement Attn: Tariff Section 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850

Dear Ms. Salak:

Pursuant to Florida Statute 364.051, attached for filing with the Commission is the following page of the General Subscriber Service Tariff:

General Subscriber Service Tariff Section A2 - Fourth Revised Page 33.67

The purpose of this filing is to provide for the AT&T Complete Choice for Business Winback Promotion. This Special Promotion will begin May 25, 2011 and end May 24, 2012.

Acknowledgment, date of receipt and authority number of this filing are requested.

Your consideration and approval will be appreciated.

Yours very truly,

Jerry D. Hendrix (mrs)

Regulatory Vice President Attachments

## **Promotion Description**

# AT&T Complete Choice for Business Winback Promotion

### Overview

The AT&T Complete Choice for Business Winback Promotion is scheduled to begin on 05/25/2011 and end on 05/24/2012.

This promotion ("Program") is an offering available to businesses that are currently with another local exchange provider and are transferring their local exchange service to the Company (Win/Winback) and existing business subscribers who have received a competitive offer and are considering switching their local exchange service to another local exchange provider (Save).

The AT&T Complete Choice for Business Winback Promotion provides a 40% discount on Complete Choice for Business package charges as a monthly benefit on the subscriber's bill. Additionally, existing business customers currently subscribed to AT&T Business Local Calling Assurance who transfer these lines to this Program are eligible for this offer. The Subscriber must sign a minimum 24-month Complete Choice for Business Term Agreement. This offer is only available to business subscribers with five (5) to nineteen (19) business lines.

#### Program Eligibility

• Subscriber must purchase a minimum of five (5) lines in a Complete Choice for Business package and a maximum of a nineteen (19) lines in a Complete Choice for Business package.

### **Promotion Elements**

• Benefits: a 40% discount will be applied to the Complete Choice for Business package Monthly Rates, as provided under the tariff or the guidebook in detariffed or deregulated jurisdictions, as the case may be. This discount may not be combined with Complete Choice for Business Term Plan discounts.

• The benefits will appear as a credit in the Promotions and Discounts section of the Plans and Services portion of the Subscriber's bill. The benefits will appear in either the current or a subsequent billing period, usually within one or two billing cycles.

• In addition to the benefits, Subscribers who participate in the Program will not be billed for line connection charges associated with the service order for the duration of the term. This will include the Line Connection Charge (first and additional lines). For Subscribers coming from a Reseller where there is no line connection charge, they will not be billed for any change of service charges.

• Participation in the Program begins on the date the Subscriber commits to the Agreement and AT&T accepts by completing Subscriber's service order (unless voided by AT&T). Depending upon the Subscriber's billing cycle, the term may begin in the current month or the month following, or the billing cycle that AT&T completes the Subscriber's service order.

BELLSOUTH GENERAL SUBSCRIBER SERVICE TARIFF Fourth Revised Page 33.67 Third Revised Page 33.67 TELECOMMUNICATIONS, INC. Cancels Third Revised Page 33.67 Cancels Second Revised Page 33.67 FLORIDA ISSUED: May 24, 2011 ISSUED: December 29, 2006 EFFECTIVE: May 25, 2011 EFFECTIVE: January 1, 2007 BY: Marshall M. Criser III, President -FL Miami, Florida **A2. GENERAL REGULATIONS** A2.10 Special Promotions (Cont'd) A2.10.2 Descriptions (Cont'd) A. The following promotions are on file with the Commission: (Cont'd) Period Formatted Table Area of Promotion Service Charges Waived Authority Any customer that signs a 24-month or longer term agreement for Centrex Service or Centre Service Package will receive a one month credit for the Centrex Service recurring charges an (DELETED) BellSouth 01/01/2006 (DC). Formatted: Font: 8 pt Centre 6/30/2007 Formatted: Line spacing: single Service Territory Promotion waiver of installation charges for the Centrex Service. - From Central Formatted: Font: Bold Offices where Restrictions and Eligibility Criteria services are available --Customer must sign a 24-month or longer tern -This promotion is available to ESSX and MultiServ customers that migrate to Centrex. It is also available to existing Centrex customers with six or fewer months remaining on their contract -This promotion can be combined with BellSouth Business Winning Rewards (BBS for retention only), Key Customer (SBS), Simple Savings (BBS for reacquisition only and SBS), Welcoming Rewards (SBS) and Deluxe Rewards (SBS). This promotion ("Program") is an offering available to businesses that are currently with another \_\_\_\_\_05/25/2011\_\_\_\_\_\_\_ AT&T Florida AT&T Complete Formatted: Font: Times, 8 pt local exchange provider and are transferring their local exchange service to the Company (Win/Winback) and existing business subscribers who have received a competitive offer and are Service Territory-Choice for 05/24/2012 Formatted: Line spacing: single From Central Business Offices where Winback considering switching their local exchange service to another local exchange provider (Save). Formatted: Change services are Promotion The AT&T Complete Choice for Business Winback Promotion provides a 40% discount on available **4**(N) Formatted: Font: Not Bold, Not Italic Complete Choice for Business package charges as a monthly benefit on the subscriber's bill. Formatted: Change Additionally, existing business customers currently subscribed to AT&T Business Local Calling Assurance who transfer these lines to this Program are eligible for this offer. The Subscriber must sign a minimum 24-month Complete Choice for Business Term Agreement. This offer is only available to business subscribers with five (5) to nineteen (19) business lines. Program Eligibility **4**(N) Formatted: Font: Times, 8 pt • Subscriber must purchase a minimum of five (5) lines in a Complete Choice for Business MN) Formatted: Line spacing: single package and a maximum of a nineteen (19) lines in a Complete Choice for Business package. Formatted: Change Promotion Elements <u>(N)</u> Benefits: a 40% discount will be applied to the Complete Choice for Business package Monthly 100 Formatted: Change Rates, as provided under the tariff or the guidebook in detariffed or deregulated jurisdictions, as Formatted: Font: Times, 8 pt the case may be. This discount may not be combined with Complete Choice for Business Term Plan discounts. Formatted: Line spacing: single • The benefits will appear as a credit in the Promotions and Discounts section of the Plans and <<u>(N)</u> Services portion of the Subscriber's bill. The benefits will appear in either the current or a subsequent billing period, usually within one or two billing cycles. Formatted: Font: Not Bold, Not Italic Formatted: Change . In addition to the benefits, Subscribers who participate in the Program will not be billed for line **4(<u>N)</u>** connection charges associated with the service order for the duration of the term. This will Formatted: Change include the Line Connection Charge (first and additional lines). For Subscribers coming from a Reseller where there is no line connection charge, they will not be billed for any change of service Formatted: Change charges. · Participation in the Program begins on the date the Subscriber commits to the Agreement and Formatted: Change **4**(N) AT&T accepts by completing Subscriber's service order (unless voided by AT&T). Depending Formatted: Change upon the Subscriber's billing cycle, the term may begin in the current month or the month following, or the billing cycle that AT&T completes the Subscriber's service order. Formatted: Font: Times, 8 pt

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Field Code Changed

All AT&T and BellSouth marks contained herein and as set forth in the trademarks and service marks section of the BellSouth Tariff are owned by AT&T Intellectual Property or AT&T affiliated companies. All BellSouth marks contained herein and as set forth in the trademarks and servicemarks section of the BellSouth Tariffs are owned by BellSouth Intellectual Property Corporation.

EFFECTIVE: May 25, 2011

### **A2. GENERAL REGULATIONS**

# A2.10 Special Promotions (Cont'd)

#### A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion (DELETED)	ı Service	Charges Waived	Period Authority	
AT&T Florida Service Territory- From Central Offices where services are available	AT&T Complete Choice for Business Winback Promotion	This promotion ("Program") is an offering available to businesses that are currently with another local exchange provider and are transferring their local exchange service to the Company (Win/Winback) and existing business subscribers who have received a competitive offer and are considering switching their local exchange service to another local exchange provider (Save).	05/25/2011 to 05/24/2012	(D) (N)
		The AT&T Complete Choice for Business Winback Promotion provides a 40% discount on Complete Choice for Business package charges as a monthly benefit on the subscriber's bill. Additionally, existing business customers currently subscribed to AT&T Business Local Calling Assurance who transfer these lines to this Program are eligible for this offer. The Subscriber must sign a minimum 24-month Complete Choice for Business Term Agreement. This offer is only available to business subscribers with five (5) to nineteen (19) business lines.		(N)
		<ul> <li><u>Program Eligibility</u></li> <li>Subscriber must purchase a minimum of five (5) lines in a Complete Choice for Business package and a maximum of a nineteen (19) lines in a Complete Choice for Business package.</li> </ul>		(N) (N)
		<ul> <li>Promotion Elements</li> <li>Benefits: a 40% discount will be applied to the Complete Choice for Business package Monthly Rates, as provided under the tariff or the guidebook in detariffed or deregulated jurisdictions, as the case may be. This discount may not be combined with Complete Choice for Business Term Plan discounts.</li> </ul>		(N) (N)
		• The benefits will appear as a credit in the Promotions and Discounts section of the Plans and Services portion of the Subscriber's bill. The benefits will appear in either the current or a subsequent billing period, usually within one or two billing cycles.		(N)
		• In addition to the benefits, Subscribers who participate in the Program will not be billed for line connection charges associated with the service order for the duration of the term. This will include the Line Connection Charge (first and additional lines). For Subscribers coming from a Reseller where there is no line connection charge, they will not be billed for any change of service charges.		(N)
		• Participation in the Program begins on the date the Subscriber commits to the Agreement and AT&T accepts by completing Subscriber's service order (unless voided by AT&T). Depending upon the Subscriber's billing cycle, the term may begin in the current month or the month following, or the billing cycle that AT&T completes the Subscriber's service order.		(N)