



Telegroup

Item 13

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Telegroup, Inc.
An AT&T Reseller
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9/6/91

Steve Tribble
Florida Public Service Commission
Fletcher Building
101 East Gaines St.
Tallahassee, FL 32399

910007-TI
900898-TI

Dear Mr. Tribble:

We received the notice dated 8/29/91 regarding the Commission Agenda for 9/10/91 discussing our two dockets. After speaking with Anne Shelfer and Pat Kurlin regarding the first Docket No. 900898-TI, we wanted to write and express our opinion.

We would have preferred to be able to appear at the Commissions's Conference, but financial and time restraints prevent us from doing so. We are a small company, primarily engaged in reselling and aggregating long distance traffic in Iowa. One of our sales reps sent a few letters to some potential Florida customers back in 1990, and one of them complained to the PSC which initiated the interaction between the PSC and Telegroup. The culmination of this interaction is that we have filed a tariff with you which seems to have met the requirements of the PSC.

We would respectfully request that the commission take the following into consideration when deliberating on Docket No. 900898-TI:

1. We currently have only 1 aggregated customer in Florida, having attempted to make sure that no more mailings were sent to Florida businesses once the commissions's position on resale was made clear.
2. We have been cooperative with the PSC staff in structuring a tariff which meets the Florida PSC requirements. We weren't as timely in our cooperation as we should have been as we are a very small company.
3. A substantial fine would impose a hardship upon our company and would seem to be inequitable considering the slightness of our offense.

In summation, we look forward to being certified in Florida and thereby being able to provide businesses in Florida with the exceptional rates that SDN resale makes available.

Sincerely,

Cliff Rees
Cliff Rees
President

CR/tk

CC: Pat Kurlin

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