## BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Proposed tariff filing to )
waive nonrecurring charges for customers )
who install SynchroNet service during )
the waiver period by SOUTHERN BELL )
TELEPHONE AND TELEGRAPH COMPANY )

ORDER NO. 25395 ISSUED: 11/25/91

The following Commissioners participated in the disposition of this matter:

THOMAS M. BEARD, Chairman SUSAN F. CLARK J. TERRY DEASON BETTY EASLEY MICHAEL McK. WILSON

## ORDER APPROVING TARIFF

## BY THE COMMISSION:

On September 16, 1991, Southern Bell Telephone and Telegraph Company (Southern Bell or the Company) filed revisions to its Private Line Service Tariff proposing to offer a Special Promotion to waive nonrecurring service charges for customers who install SynchroNet service under either a 24 to 42 month or 43 to 60 month service. The promotion is proposed for a three month period beginning November 16, 1991, and ending February 16, 1992. The purpose of the SynchroNet service Special Promotion is to stimulate demand and acquire new customers.

The Company expects that the number of 9.6 Kilobits Per Second (KBPS) customers will increase 34% for each month of the waiver period, while the increase in 56 KBPS customers is projected at 54% per month for the three month period. The Company indicates that demand for the 2.4 and 4.8 KBPS services is declining and it does not anticipate any of these new customers opting for a contract service period.

The Company's study indicates that it will take 9 months to recover the nonrecurring charges for a 9.6 KBPS customer on a 24 month contract, and 10 months for the 43 month contract. The recovery period for the 56 KBPS customer will be 3 months for either contract period. The Company's cost study also demonstrates that SynchroNet service provisioned during the promotion period will cover costs and provide significant contribution.

DOCUMENT NUMBER-DATE

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Based on the above considerations, we believe that this tariff filing is appropriate. Accordingly, we hereby approve the tariff as filed.

Based on the foregoing, it is

ORDERED by the Florida Public Service Commission that Southern Bell Telephone and Telegraph Company's tariff proposal for a special promotion to waive nonrecurring charges for customers who install SynchroNet service under either a 24 to 42 month or a 43 to 60 month service period is hereby approved. It is further

ORDERED that the promotion period shall run from November 16, 1991 to February 16, 1992. It is further

ORDERED that if a protest is filed in accordance with the requirement set forth below, the tariff shall remain in effect pending resolution of the protest. It is further

ORDERED that if no protest is filed in accordance with the requirement set forth below, this docket shall be closed.

By ORDER of the Florida Public Service Commission, this 25th day of NOVEMBER , 1991

STEVE TRIBBLE Director

Division of Records and Reporting

(SEAL)

PAK

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## NOTICE OF FURTHER PROCEEDINGS OR JUDICIAL REVIEW

The Florida Public Service Commission is required by Section 120.59(4), Florida Statutes, to notify parties of any administrative hearing or judicial review of Commission orders that is available under Sections 120.57 or 120.68, Florida Statutes, as well as the procedures and time limits that apply. This notice should not be construed to mean all requests for an administrative hearing or judicial review will be granted or result in the relief sought.

The Commission's decision on this tariff is interim in nature and will become final, unless a person whose substantial interests are affected by the action proposed files a petition for a formal 25-22.036(4), provided by Rule proceeding, as the form provided Administrative Code, in 25-22.036(7)(a)(d) and (e), Florida Administrative Code. petition must be received by the Director, Division of Records and Reporting at his office at 101 East Gaines Street, Tallahassee, Florida 32399-0870, by the close of business on 12/16/91 Florida 32399-0870, by the close of business on \_\_\_\_

In the absence of such a petition, this Order shall become final on the day subsequent to the above date.

Any objection or protest filed in this docket before the issuance date of this Order is considered abandoned unless it satisfies the foregoing conditions and is renewed within the specified protest period.

If this Order becomes final on the date described above, any party adversely affected may request judicial review by the Florida Supreme Court in the case of an electric, gas or telephone utility or by the First District Court of Appeal in the case of a water or sewer utility by filing a notice of appeal with the Director, Division of Records and Reporting and filing a copy of the notice of appeal and the filing fee with the appropriate court. This filing must be completed within thirty (30) days of the date this Order becomes final, pursuant to Rule 9.110, Florida Rules of Appellate Procedure. The notice of appeal must be in the form specified in Rule 9.900(a), Florida Rules of Appellate Procedure.