Legal Department

NANCY B. WHITE General Attorney

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Southern Bell Telephone and Telegraph Company 150 South Monroe Street Suite 400 Tallahassee, Florida 32301 (404) 529-5387 UEIGINAL FILE COPY

December 7, 1993

Mr. Steve C. Tribble Director, Division of Records and Reporting Florida Public Service Commission 101 East Gaines Street Tallahassee, Florida 32301

RE: Docket No. 920260-TL

Dear Mr. Tribble:

Enclosed are an original and fifteen copies of Southern Bell Telephone and Telegraph Company's Request for Confidential Classification and Motion for Permanent Protective Order. Please file these documents in the captioned docket.

A copy of this letter is enclosed. Please mark it to indicate that the original was filed and return the copy to me. Copies have been served on the parties shown on the attached Certificate of Service.

Sincerely,

Lancy B. White

CTR _____ CC: All Parties of Record

ACK

EAG

AFA . APP . CAF .

> A. M. Lombardo H. R. Anthony R. D. Lackey

OPC _____ RECEIVED & FILED RCH ______ FILED SEC ______ FPUL OF CORDS WAS ______

DOCUMENT NUMBER-DATE

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION



In re: Comprehensive Review of the Revenue Requirements and Rate Stabilization Plan of Southern Bell Telephone and Telegraph Company

Docket No. 920260-TL Filed: December 7, 1993

SOUTHERN BELL TELEPHONE AND TELEGRAPH COMPANY'S REQUEST FOR CONFIDENTIAL CLASSIFICATION AND MOTION FOR PERMANENT PROTECTIVE ORDER

COMES NOW BellSouth Telecommunications, Inc., d/b/a Southern Bell Telephone and Telegraph Company ("Southern Bell" or "Company"), pursuant to Rule 25-22.006, Florida Administrative Division Code, and files its Request for Confidential Classification and Motion for Permanent Protective Order for the Company's Response to Item No. 818 of Staff's Thirty-Ninth Set of Interrogatories dated November 2, 1993.

1. Southern Bell is filing its Request for Confidential Classification for its Response to Interrogatory Item No. 818 because it deems the information requested to be confidential and proprietary business information in that it reflects traffic patterns of intraLATA toll services. Since competitors who offer intraLATA toll services can use this information as a resource, disclosure of this information would impair Southern Bell's ability to compete.

2. Southern Bell has appended to this Request for Confidential Classification as Attachment A a listing showing the location in the Interrogatory response of the information designated by Southern Bell as confidential.

3. Appended hereto in an envelope designated as Attachment B is one copy of the Interrogatory response with the confidential information deleted. 4. Attached as Attachment C is a sealed envelope containing one copy of the Interrogatory response with the material which is confidential and proprietary. Copies of Attachment C are not being served on the other parties in this proceeding.

5. Regarding Southern Bell's Response to Interrogatory Item No. 818, this response is entitled to proprietary confidential classification. The data provide a blueprint of Southern Bell's route-specific intraLATA toll usage by exchange for each LATA in Florida. It contains actual and perceived traffic demand over specific toll routes. The disclosure of this highly valuable competitive toll market information would impair Southern Bell's ability to compete in the intraLATA toll market. Competitors could use the information to target the most lucrative routes. Section 364.183(e), Florida Statutes, expressly considers as proprietary confidential business information any information relating to competitive interests, the disclosure of which would impair the competitive business of the provider. The information contained in Southern Bell's Response to Interrogatory Item No. 818, as more specifically described above, meets the statutory criteria, and should therefore be afforded confidential classification.

6. Southern Bell has treated and intends to continue to treat the material for which confidential classification is sought as private, and this information has not been generally disclosed.

WHEREFORE, based on the foregoing, Southern Bell moves the Prehearing Officer to enter an order declaring the information described above and contained in the indicated portions of the attachments to be confidential proprietary business information, and thus not subject to public disclosure.

Respectfully submitted this 7th day of December, 1993.

SOUTHERN BELL TELEPHONE AND TELEGRAPH COMPANY

hon +AB HARRIS R. ANTHONY

J. PHILLIP CARVER c/o Marshall M. Criser 400 - 150 South Monroe Street Tallahassee, Florida 32301 (305) 530-5555

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ATTACHMENT "A" FPSC DOCKET 920260-TL SOUTHERN BELL TELEPHONE AND TELEGRAPH COMPANY REQUEST FOR CONFIDENTIAL CLASSIFICATION STAFF'S 39TH SET OF INTERROGATORIES ITEM 818

JUSTIFICATION FOR CONFIDENTIALITY REQUEST

1. This information is mileage band and time-of-day distribution of toll minutes of use (MOU). It could be used in a competitive way by other toll providers in the marketplace because the information would provide a way to estimate market segmentation and thus a way to develop plans that would be competitive with Southern Bell's toll services. As such, this information is confidential business information pursuant to Section 364.183, Florida Statutes, and is exempt from the requirement of public disclosure of Section 119.07, Florida Statutes.

LOCATION OF PROPRIETARY MATERIAL

The following information identified by page and line numbers is considered confidential and proprietary:

PAGE	LINE/COLUMN NO.	<u>REASON</u>
Item 818, 1 2 3 4 5 6 7	25-26 5-6, 11-12, 17-18 1-25/B-M 1-25/B-M 1-25/B-M 1-25/B-M 1-25/B-M	1 1 1 1 1 1 1
8	1-25/B-M	1
9	1-25/B-M	1
10	1-25/B-M	1
11	1-25/B-M	1
12	1-25/B-M	1
13	1-25/B-M	1
14	1-25/B-M	1
15	1-25/B-M	1
16	1-25/B-M	1
17	1-25/B-M	1
18	1-25/B-M	1
19	1-25/B-M	1

ATTACHMENT "B"

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Two copies of the document with the confidential information deleted.

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ATTACHMENT "C"

One copy of the document with the material which is confidential and proprietary highlighted.

CERTIFICATE OF SERVICE Docket No. 920260-TL Docket No. 900960-TL Docket No. 910163-TL Docket No. 910727-TL

I HEREBY CERTIFY that a copy of the foregoing has been furnished by United States Mail this 7th day of December, 1993 to:

Robin Norton Division of Communications Florida Public Service Commission 101 East Gaines Street Tallahassee, FL 32399-0866

Tracy Hatch Division of Legal Services Florida Public Svc. Commission 101 East Gaines Street Tallahassee, FL 32399-0863

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C. Everett Boyd, Jr. Ervin, Varn, Jacobs, Odom & Ervin 305 South Gadsen Street Post Office Drawer 1170 Tallahassee, Florida 32302 atty for Sprint

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Kharcy & White AB