ATTACHMENT B

NARUC SOUTHERN BELL SUPREME COURT RULING 3/10/94 DOCKET #920260-TL AFAD #94-220-4-1 AUGUST 25, 94

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PPSC DOCKET NO. 920260-TL AUDIT DATE: 3/28/94 ITEM NO. 2-001 PAGE 1 OF 1

PROVIDE 1991 FINANCIAL STATEMENTS AND GENERAL LEDGER FOR 1991 FOR SUNLINK CORPORATION. (RY)

MKT

ANSWER:

RESPONSIVE INFORMATION WILL BE MADE AVAILABLE FOR REVIEW BY THE AUDITOR AT BELLSOUTH CORPORATION'S HEADQUARTERS IN ATLANTA, GA AT A MUTUALLY CONVENIENT DATE AND TIME.

THIS MATERIAL CONSTITUTES EXTRAORDINARILY SENSITIVE PROPRIETARY (ESP) AND CONFIDENTIAL BUSINESS INFORMATION AND ANY NOTES TAKEN ON THIS MATERIAL WILL BE SUBJECT TO OUR REVIEW AND MAY BE THE SUBJECT OF A "NOTICE OF INTENT TO REQUEST CONFIDENTIAL CLASSIFICATION."

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FPSC DOCKET NO. 920260-TL AUDIT DATE: 3/28/94 ITEM NO. 2-002 PAGE 1 OF 1

PROVIDE 1991 FINANCIAL STATEMENTS AND GENERAL LEDGER FOR 1991 FOR BELLSOUTH CAPITAL FUNDING CORP. (RY)

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ANSWER:

RESPONSIVE INFORMATION WILL BE MADE AVAILABLE FOR REVIEW BY THE AUDITOR AT BELLSOUTH CORPORATION'S HEADQUARTERS IN ATLANTA, GA AT A MUTUALLY CONVENIENT DATE AND TIME.

THIS MATERIAL CONSTITUTES EXTRAORDINARILY SENSITIVE PROPRIETARY (ESP) AND CONFIDENTIAL BUSINESS INFORMATION AND ANY NOTES TAKEN ON THIS MATERIAL WILL BE SUBJECT TO OUR REVIEW AND MAY BE THE SUBJECT OF A "NOTICE OF INTENT TO REQUEST CONFIDENTIAL CLASSIFICATION."

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FPSC DOCKET NO. 920260-TL AUDIT DATE: 3/28/94 ITEM NO. 2-004 PAGE 1 OF 1

PROVIDE FINANCIAL STATEMENTS AND GENERAL LEDGER FOR 1991 FOR BELLSOUTH RESOURCES, INC. (RY)

ANSWER:

RESPONSIVE INFORMATION WILL BE MADE AVAILABLE FOR REVIEW BY THE AUDITOR AT BELLSOUTH CORPORATION'S HEADQUARTERS IN ATLANTA, GA AT A MUTUALLY CONVENIENT DATE AND TIME.

THIS MATERIAL CONSTITUTES EXTRAORDINARILY SENSITIVE PROPRIETARY (ESP) AND CONFIDENTIAL BUSINESS INFORMATION AND ANY NOTES TAKEN ON THIS MATERIAL WILL BE SUBJECT TO OUR REVIEW AND MAY BE THE SUBJECT OF A "NOTICE OF INTENT TO REQUEST CONFIDENTIAL CLASSIFICATION."

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FPSC DOCKET NO. 920260-TL AUDIT DATE: 3/28/94 ITEM NO. 2-006 PAGE 1 OF 1

PROVIDE FINANCIAL STATEMENTS AND GENERAL LEDGER FOR 1991 FOR DATASERY FINANCIAL SERVICES. INC. (RY)

ANSWER:

RESPONSIVE INFORMATION WILL BE MADE AVAILABLE FOR REVIEW BY THE AUDITOR AT BELLSOUTH CORPORATION'S HEADQUARTERS IN ATLANTA, GA AT A MUTUALLY CONVENIENT DATE AND TIME.

THIS MATERIAL CONSTITUTES EXTRAORDINARILY SENSITIVE PROPRIETARY (ESP) AND CONFIDENTIAL BUSINESS INFORMATION AND ANY NOTES TAKEN ON THIS MATERIAL WILL BE SUBJECT TO OUR REVIEW AND MAY BE THE SUBJECT OF A "NOTICE OF INTENT TO REQUEST CONFIDENTIAL CLASSIFICATION."

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FPSC DOCKET NO. 920260-TL AUDIT DATE: 3/28/94 ITEM NO. 2-054 PAGE 1 OF 1

FOR CSL CHASTAIN JOINT VENTURE, CSL BIRMINGHAM ASSOCIATES, 1100
PEACHTREE ASSOCIATES & REACHTREE ASSOCIATES PROVIDE ALLCOUTSTANDING
LEASESPEALANCE SHEET WAS OPERATING INCOME REPORTS BY COST CENTER. &
BILLING LAYOUTS FOR EACH BUILDING OWNED TO INCLUDE DESCRIPTIONS OF
WHO IS USING THE SPACE, THE SQUARE FOOTAGE FOR EACH LEASEE, AND IF THE

LESSEE IS BST, BSC OR AN AFFILIATE A DESCRIPTION OF THE WORK DONE BY THE USERS OF THE SPACE (RY)

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answer: which on the mon-affiliates?

ALL REQUESTED INFORMATION, EXCEPT FOR LEASES OF NON-AFFILIATE COMPANIES AND JOINT VENTURE FINANCIAL STATEMENTS HAVE PREVIOUSLY BEEN PROVIDED.

RESPONSIVE INFORMATION WILL BE MADE AVAILABLE FOR REVIEW BY THE AUDITOR AT BELLSOUTH CORPORATION'S HEADQUARTERS IN ATLANTA, GA AT A MUTUALLY CONVENIENT DATE AND TIME.

THIS MATERIAL CONSTITUTES EXTRAORDINARILY SENSITIVE PROPRIETARY (ESP) AND CONFIDENTIAL BUSINESS INFORMATION AND ANY NOTES TAKEN ON THIS MATERIAL WILL BE SUBJECT TO OUR REVIEW AND MAY BE THE SUBJECT OF A "NOTICE OF INTENT TO REQUEST CONFIDENTIAL CLASSIFICATION."



FPSC DOCKET NO. 920260-TL AUDIT DATE: 3/28/94 ITEM NO. 2-074.1 PAGE 1 OF 1

FOR BELLSOUTH INFORMATION NETWORKS, SUNLINK, BELLSOUTH CAPITAL FUNDING CORP., BELLSOUTH RESOURCES, INC., DATA SERV FINANCIAL SERVICES AND BELLSOUTH ENTERPRISES, INC., PROVIDE THE FOLLOWING USING 1992 INFORMATION SEPARATELY FOR EACH AFFILIATE:

- A. THE DOLLAR AMOUNT OF TRANSACTIONS WITH 1) BST1,
 2) OTHER BELLSOUTH AFFILIATES, AND 3) NON-AFFILIATE
 ENTITIES.
- B. THE DOLLAR AMOUNT OF TRANSACTIONS FOR EACH OF THE TEN LARGEST "NON-AFFILIATE" CUSTOMERS FOR EACH OF THE ABOVE NAMED AFFILIATES. PROVIDE THE NAME AND ADDRESS OF EACH CUSTOMER. (RY)

ANSWER:

RESPONSIVE INFORMATION WILL BE MADE AVAILABLE FOR REVIEW BY THE AUDITOR AT BELLSOUTH CORPORATION'S HEADQUARTERS IN ATLANTA, GA AT A MUTUALLY CONVENIENT DATE AND TIME.

THIS MATERIAL CONSTITUTES EXTRAORDINARILY SENSITIVE PROPRIETARY (ESP) AND CONFIDENTIAL BUSINESS INFORMATION AND ANY NOTES TAKEN ON THIS MATERIAL WILL BE SUBJECT TO OUR REVIEW AND MAY BE THE SUBJECT OF A "NOTICE OF INTENT TO REQUEST CONFIDENTIAL CLASSIFICATION."

NOTE: REQUEST A. 1) HAS ALREADY BEEN ANSWERED BY BST.

SEE BST RESPONSE FOR INFORMATION CONCERNING BELLSOUTH INFORMATION NETWORKS. INC.

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FPSC DOCKET NO. 920260-TL AUDIT DATE: 3/28/94 ITEM NO. 2-097.10K PAGE 1 OF 1

RE: BSE

THIS REQUEST CONTAINS CONFIDENTIAL INFORMATION AND IS SENT DIRECTLY TO KAREN KAETZ. IT HAS THE FOLLOWING PARTS:

- SUBSIDIARY SALARY EXPENSE:
- 2. SUBSIDIARY OPERATING EXPENSE;
- 3. SUBSIDIARY MARKETING EXPENSE.

PLEASE PROVIDE AS MUCH INFORMATION AS POSSIBLE IN MIAMI BSE SUB OFFICE OR MIAMI BST OFFICE. (RY)

ANSWER:

RESPONSIVE INFORMATION WILL BE MADE AVAILABLE FOR REVIEW BY THE.
AUDITOR AT BELLSOUTH CORPORATION'S HEADQUARTERS IN ATLANTA, GA AFTER
MAY 1, 1994.

THIS MATERIAL CONSTITUTES EXTRAORDINARILY SENSITIVE PROPRIETARY (ESP) AND CONFIDENTIAL BUSINESS INFORMATION AND ANY NOTES TAKEN ON THIS MATERIAL WILL BE SUBJECT TO OUR REVIEW AND MAY BE THE SUBJECT OF A "NOTICE OF INTENT TO REQUEST CONFIDENTIAL CLASSIFICATION."

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FPSC DOCKET NO. 920260-TL AUDIT DATE: 3/28/94 ITEM NO. 2-058 PAGE 1 OF 1

FOR BSC, PROVIDE THE ORIGINAL INVOICES AND THE ORIGINAL SUPPORTING DOCUMENTATION FOR ALL CHARGES AND/OR CREDITS PROCESSED DURING THE MONTH OF JULY 1992 FOR THE FOLLOWING COMPANIES:

BELLSOUTH DC
BELLSOUTH TELECOMMUNICATIONS, INC.
BELLSOUTH ENTERPRISES
BELLSOUTH ADVANCED NETWORKS
BELLSOUTH INFORMATION NETWORKS
BELLSOUTH INFORMATION SYSTEMS

NOTE: BASED ON CONVERSATIONS WITH GARY GRACE, WE UNDERSTAND THE INVOICES PROCESSED IN JULY WOULD BE BILLED FROM BSC TO THE SUBSIDIARIES IN AUGUST. IF THIS IS NOT THE CASE, PLEASE PROVIDE THE DATA FOR THE MONTH THAT DOES RESULT IN THE COSTS BEING RECORDED ON THE SUBSIDIARIES' BOOKS IN AUGUST. (RM)

ANSWER:

RESPONSIVE INFORMATION WILL BE MADE AVAILABLE FOR REVIEW BY THE AUDITOR AT BELLSOUTH CORPORATIONS HEADQUARTERS IN ATLANTA, GA AFTER MAY 1, 1994.

THIS MATERIAL CONSTITUTES EXTRAORDINARILY SENSITIVE PROPRIETARY (ESP) AND CONFIDENTIAL BUSINESS INFORMATION AND ANY NOTES TAKEN ON THIS MATERIAL WILL BE SUBJECT TO OUR REVIEW AND MAY BE THE SUBJECT OF A "NOTICE OF INTENT TO REQUEST CONFIDENTIAL CLASSIFICATION."

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FPSC DOCKET NO. 920260-TL AUDIT DATE: 3/28/94 ITEM NO. 2-058.B PAGE 1 OF 1

REPLY TO 2-058 STATED "... INVOICES ... THAT WERE HANDLED BY BSC'S COST ALLOCATION OR PROJECT BILLING PROCESSES WOULD BE PROVIDED".

ARE ALL CHARGES HANDLED BY THE ABOVE MENTIONED PROCESSES OR ARE THERE OTHER PROCESSES FOR SOME OF THE CHARGES? IS IT THE INTENT OF THE COMPANY TO FURNISH ALL THE INVOICES AS REQUESTED? IF CERTAIN INVOICES WILL NOT BE FURNISHED, PLEASE EXPLAIN THE REASON AS TO WHY THE COMPANY WILL NOT PROVIDE THEM. (RM)

ANSWER:

PLEASE SEE RESPONSE TO REQUEST NO. 2-058. ALL REQUESTED INVOICES WILL BE FURNISHED UNDER THOSE CONDITIONS.

FPSC DOCKET NO. 920260-TL AUDIT DATE: 3/28/94 ITEM NO. 2-074.1 PAGE 1 OF 1

FOR BELLSOUTH INFORMATION NETWORKS, SUNLINK, BELLSOUTH CAPITAL FUNDING CORP., BELLSOUTH RESOURCES, INC., DATA SERV FINANCIAL SERVICES AND BELLSOUTH ENTERPRISES, INC., PROVIDE THE FOLLOWING USING 1992 INFORMATION SEPARATELY FOR EACH AFFILIATE:

- A. THE DOLLAR AMOUNT OF TRANSACTIONS WITH 1) BSTI,
 2) OTHER BELLSOUTH AFFILIATES, AND 3) NON-AFFILIATE
 ENTITIES.
- B. THE DOLLAR AMOUNT OF TRANSACTIONS FOR EACH OF THE TEN LARGEST "NON-AFFILIATE" CUSTOMERS FOR EACH OF THE ABOVE NAMED AFFILIATES. PROVIDE THE NAME AND ADDRESS OF EACH CUSTOMER. (RY)

ANSWER:

RESPONSIVE INFORMATION WILL BE MADE AVAILABLE FOR REVIEW BY THE AUDITOR AT BELLSOUTH CORPORATION'S HEADQUARTERS IN ATLANTA, GA AT A MUTUALLY CONVENIENT DATE AND TIME.

THIS MATERIAL CONSTITUTES EXTRAORDINARILY SENSITIVE PROPRIETARY (ESP) AND CONFIDENTIAL BUSINESS INFORMATION AND ANY NOTES TAKEN ON THIS MATERIAL WILL BE SUBJECT TO OUR REVIEW AND MAY BE THE SUBJECT OF A "NOTICE OF INTENT TO REQUEST CONFIDENTIAL CLASSIFICATION."

NOTE: REQUEST A. 1) HAS ALREADY BEEN ANSWERED BY BST.

SEE BST RESPONSE FOR INFORMATION CONCERNING BELLSOUTH INFORMATION NETWORKS, INC.

00013

FPSC DOCKET NO. 920260-TL AUDIT DATE: 3/28/94 ITEM NO. 2-097.10K PAGE 1 OF 1

RE: BSE

THIS REQUEST CONTAINS CONFIDENTIAL INFORMATION AND IS SENT DIRECTLY TO KAREN KAETZ. IT HAS THE FOLLOWING PARTS:

- SUBSIDIARY SALARY EXPENSE;
- 2. SUBSIDIARY OPERATING EXPENSE;
- 3. SUBSIDIARY MARKETING EXPENSE.

PLEASE PROVIDE AS MUCH INFORMATION AS POSSIBLE IN MIAMI BSE SUB OFFICE OR MIAMI BST OFFICE. (RY)

ANSWER:

RESPONSIVE INFORMATION WILL BE MADE AVAILABLE FOR REVIEW BY THE AUDITOR AT BELLSOUTH CORPORATION'S HEADQUARTERS IN ATLANTA, GA AFTER MAY 1, 1994.

THIS MATERIAL CONSTITUTES EXTRAORDINARILY SENSITIVE PROPRIETARY (ESP) AND CONFIDENTIAL BUSINESS INFORMATION AND ANY NOTES TAKEN ON THIS MATERIAL WILL BE SUBJECT TO OUR REVIEW AND MAY BE THE SUBJECT OF A "NOTICE OF INTENT TO REQUEST CONFIDENTIAL CLASSIFICATION."

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FPSC DOCKET NO. 920260-TL AUDIT DATE: 3/28/94 ITEM NO. 3-016 PAGE 1 OF 1

PROVIDE 1990 & 1991 FINANCIAL STATEMENTS FOR L. M. BERRY, STEVENS GRAPHICS, TECHSOUTH, BELLSOUTH MARKETING PROGRAMS, AND INTELLIGENT MEDIA SERVICES. (RW)

ANSWER:

RESPONSIVE INFORMATION WILL BE MADE AVAILABLE FOR REVIEW BY THE AUDITOR AT BELLSOUTH CORPORATION'S HEADQUARTERS IN ATLANTA, GA AT A MUTUALLY CONVENIENT DATE AND TIME.

THIS MATERIAL CONSTITUTES EXTRAORDINARILY SENSITIVE PROPRIETARY (ESP) AND CONFIDENTIAL BUSINESS INFORMATION AND ANY NOTES TAKEN ON THIS MATERIAL WILL BE SUBJECT TO OUR REVIEW AND MAY BE THE SUBJECT OF A "NOTICE OF INTENT TO REQUEST CONFIDENTIAL CLASSIFICATION."

NOTE: BELLSOUTH MARKETING PROGRAM WAS INCORPORATED OCTOBER 1, 1990 AND THEREFORE NO 1990 FINANCIAL STATEMENTS ARE AVAILABLE.

INTELLIGENT MEDIA SERVICES DID NOT EXIST IN 1990 AND 1991 AND THEREFORE NO FINANCIAL STATEMENTS ARE AVAILABLE.

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FPSC DOCKET NO. 920260-TL AUDIT DATE: 3/28/94 ITEM NO. 3-017 PAGE 1 OF 1

PROVIDE GENERAL LEDGERS FOR L. M. BERRY & STEVENS GRAPHICS. (RW)

ANSWER:

RESPONSIVE INFORMATION WILL BE MADE AVAILABLE FOR REVIEW BY THE AUDITOR AT BELLSOUTH CORPORATION'S HEADQUARTERS IN ATLANTA, GA AFTER MAY 1, 1994.

FPSC DOCKET NO. 920260-TL AUDIT DATE: 3/28/94 ITEM NO. 3-023 PAGE 1 OF 1

PROVIDE 1990 & 1991 DETAILED FINANCIAL STATEMENTS AND GENERAL LEDGER FOR BELLSOUTH ENTERPRISES, INC. (RW)

ANSWER:

RESPONSIVE INFORMATION WILL BE MADE AVAILABLE FOR REVIEW BY THE AUDITOR AT BELLSOUTH CORPORATION'S HEADQUARTERS IN ATLANTA, GA AT A MUTUALLY CONVENIENT DATE AND TIME.

THIS MATERIAL CONSTITUTES EXTRAORDINARILY SENSITIVE PROPRIETARY (ESP) AND CONFIDENTIAL BUSINESS INFORMATION AND ANY NOTES TAKEN ON THIS MATERIAL WILL BE SUBJECT TO OUR REVIEW AND MAY BE THE SUBJECT OF A "NOTICE OF INTENT TO REQUEST CONFIDENTIAL CLASSIFICATION."

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FPSC DOCKET NO. 920260-TL AUDIT DATE: 3/28/94 ITEM NO. 3-034 PAGE 1 OF 1

PROVIDE ANY FORECAST FINANCIAL DATA REGARDING ELECTRONIC YELLOW PAGES. (RW)

ANSWER:

BELLSOUTH IS REVIEWING ITS RECORDS TO DETERMINE IF DOCUMENTS RESPONSIVE TO THIS REQUEST EXIST. RESPONSIVE INFORMATION WILL BE MADE AVAILABLE FOR REVIEW BY THE AUDITOR AT BELLSOUTH CORPORATION'S HEADOUARTERS IN ATLANTA, GA AFTER MAY 1, 1994.

THIS MATERIAL CONSTITUTES EXTRAORDINARILY SENSITIVE PROPRIETARY (ESP) AND CONFIDENTIAL BUSINESS INFORMATION AND ANY NOTES TAKEN ON THIS MATERIAL WILL BE SUBJECT TO OUR REVIEW AND MAY BE THE SUBJECT OF A "NOTICE OF INTENT TO REQUEST CONFIDENTIAL CLASSIFICATION."

00018

FPSC DOCKET NO. 920260-TL AUDIT DATE: 3/28/94 ITEM NO. 3-035 PAGE 1 OF 1

PROVIDE ALL CORPORATE STRATEGY DOCUMENTS REGARDING ELECTRONIC YELLOW PAGES OR ANY SIMILAR SERVICE. (RW)

ANSWER:

BELLSOUTH IS REVIEWING ITS RECORDS TO DETERMINE IF DOCUMENTS RESPONSIVE TO THIS REQUEST EXIST. RESPONSIVE INFORMATION WILL BE MADE AVAILABLE FOR REVIEW BY THE AUDITOR AT BELLSOUTH CORPORATION'S HEADOUARTERS IN ATLANTA, GA AFTER MAY 1, 1994.

FPSC DOCKET NO. 920260-TL AUDIT DATE: 3/28/94 ITEM NO. 3-036 PAGE 1 OF 1

PROVIDE THE FINANCIAL STATEMENTS AND GENERAL LEDGERS FOR 1991 FOR TECHSOUTH, INC., BELLSOUTH MARKETING PROGRAMS, AND INTELLIGENT MEDIA VENTURES. (RW)

ANSWER:

FOR FINANCIAL STATEMENTS:

PLEASE SEE RESPONSE NO. 3-016.

FOR GENERAL LEDGERS:

RESPONSIVE INFORMATION WILL BE MADE AVAILABLE FOR REVIEW BY THE AUDITOR AT BELLSOUTH CORPORATION'S HEADQUARTERS IN ATLANTA, GA AFTER MAY 1, 1994.

THIS MATERIAL CONSTITUTES EXTRAORDINARILY SENSITIVE PROPRIETARY (ESP) AND CONFIDENTIAL BUSINESS INFORMATION AND ANY NOTES TAKEN ON THIS MATERIAL WILL BE SUBJECT TO OUR-REVIEW AND MAY BE THE SUBJECT OF A "NOTICE OF INTENT TO REQUEST CONFIDENTIAL CLASSIFICATION."

NOTE: FOR INTELLIGENT MEDIA VENTURES, PLEASE SEE RESPONSE NO. 3-016.

FPSC DOCKET NO. 920260-TL AUDIT DATE: 3/28/94 ITEM NO. 3-052 PAGE 1 OF 1

PROVIDE 1992 FINANCIAL STATEMENTS FOR L. M. BERRY, STEVENS GRAPHICS, TECHSOUTH, AND INTELLIGENT MEDIA VENTURES. (RW)

ANSWER:

RESPONSIVE INFORMATION WILL BE MADE AVAILABLE FOR REVIEW BY THE AUDITOR AT BELLSOUTH CORPORATION'S HEADQUARTERS IN ATLANTA, GA AT A MUTUALLY CONVENIENT DATE AND TIME.

FPSC DOCKET NO. 920260-TL AUDIT DATE: 3/28/94 ITEM NO. 3-058 PAGE 1 OF 1

IF THE FUNDING OF ELECTRONIC YELLOW PAGE ACTIVITY OR MARKET RESEARCH IS PERFORMED BY BELLSOUTH COMPANIES OTHER THAN BAPCO, PLEASE IDENTIFY THESE COMPANIES AND THE AMOUNT EXPENDED BY EACH FOR THIS ACTIVITY FOR 1991 AND 1992. (RW)

ANSWER:

RESPONSIVE INFORMATION WILL BE MADE AVAILABLE FOR REVIEW BY THE AUDITOR AT BELLSOUTH CORPORATION'S HEADQUARTERS IN ATLANTA, GA AFTER MAY 1, 1994.

THIS MATERIAL CONSTITUTES EXTRAORDINARILY SENSITIVE PROPRIETARY (ESP) AND CONFIDENTIAL BUSINESS INFORMATION AND ANY NOTES TAKEN ON THIS MATERIAL WILL BE SUBJECT TO OUR REVIEW AND MAY BE THE SUBJECT OF A "NOTICE OF INTENT TO REQUEST CONFIDENTIAL CLASSIFICATION."

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FPSC DOCKET NO. 920260-TL AUDIT DATE: 3/28/94 ITEM NO. 3-103 PAGE 1 OF 1

IDENTIFY THE OTHER SOURCES OF STEVENS GRAPHICS' REVENUE BESIDES TRANSACTIONS WITH BAPCO BY ACTIVITY AND AMOUNT FOR 1991 AND 1992. (RW)

ANSWER:

RESPONSIVE INFORMATION WILL BE MADE AVAILABLE FOR REVIEW BY THE AUDITOR AT BELLSOUTH CORPORATION'S HEADQUARTERS IN ATLANTA, GA AFTER APRIL 18, 1994.

FPSC DOCKET NO. 920260-TL AUDIT DATE: 3/28/94 ITEM NO. 3-113 PAGE 1 OF 1

PROVIDE A LIST OF ALL CONTRACTS THAT L. M. BERRY HAS WITH A DESCRIPTION OF EACH. (RW)

ANSWER:

RESPONSIVE INFORMATION WILL BE MADE AVAILABLE FOR REVIEW BY THE AUDITOR AT BELLSOUTH CORPORATION'S HEADQUARTERS IN ATLANTA, GA AFTER APRIL 18, 1994.

FPSC DOCKET NO. 920260-TL AUDIT DATE: 3/28/94 ITEM NO. 3-120 PAGE 1 OF 1

PROVIDE THE PROJECTED 1993 FINANCIAL STATEMENTS FOR L. M. BERRY, TECHSOUTH, STEVENS GRAPHICS, INTELLIGENT MEDIA, AND BELLSOUTH INFORMATION. (RW)

ANSWER:

RESPONSIVE INFORMATION WILL BE MADE AVAILABLE FOR REVIEW BY THE AUDITOR AT BELLSOUTH CORPORATION'S HEADQUARTERS IN ATLANTA, GA AT A MUTUALLY CONVENIENT DATE AND TIME.

FPSC DOCKET NO. 920260-TL AUDIT DATE: 3/28/94 ITEM NO. 3-123 PAGE 1 OF 1

DESCRIBE THE FINANCIAL TRANSACTIONS THAT OCCUR BETWEEN THE EIGHT COMPANIES LISTED UNDER L. M. BERRY AND L. M. BERRY. (SEE ORAL REQUEST NO. 2, PAGE 7: ATTACHED). (RW)

ANSWER:

RESPONSIVE INFORMATION WILL BE MADE AVAILABLE FOR REVIEW BY THE AUDITOR AT BELLSOUTH CORPORATION'S HEADQUARTERS IN ATLANTA, GA AFTER APRIL 18, 1994.

FPSC DOCKET NO. 920260-TL AUDIT DATE: 3/28/94 ITEM NO. 3-139 PAGE 1 OF 1

WHY WAS A PERCENTAGE OF GROSS DIRECTORY REVENUE LESS UNCOLLECTIBLES AGREED UPON AS A METHOD OF COMPENSATING THE OPERATING COMPANIES FOR PROVIDING SUCH SERVICES AS BILLING AND COLLECTING, SUBSCRIBER LISTING DATA, DIRECTORY DELIVERY INFORMATION, AND DIRECTORY PUBLISHING RIGHTS RATHER THAN COMPENSATION BASED ON THE COST OF PROVIDING THE SERVICE? (RW)

ANSWER:

RESPONSIVE INFORMATION WILL BE PROVIDED AT A MUTUALLY CONVENIENT DATE AND TIME.

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FPSC DOCKET NO. 920260-TL AUDIT DATE: 3/28/94 ITEM NO. 3-140 PAGE 1 OF 1

THE RESPONSE TO 3-099 STATES THAT THE VALUE OF ALL SERVICES PERFORMED BY EACH PARTY IS INCLUDED IN THE PUBLISHING FEE ARRANGEMENT AS DESCRIBED IN THE CONTRACT. DOESN'T THAT MEAN THAT THERE IS A CHARGE FOR COMPILING, PUBLISHING, AND DELIVERING WHITE PAGE DIRECTORIES AND COLLECTION SERVICES BUT THAT THE CHARGE IS IMPLIED IN THE PUBLISHING FEE ARRANGEMENT? IF NO, EXPLAIN. (RW)

ANSWER:

RESPONSIVE INFORMATION WILL BE PROVIDED AT A MUTUALLY CONVENIENT DATE AND TIME.

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FPSC DOCKET NO. 920260-TL AUDIT DATE: 3/28/94 ITEM NO. 3-146 PAGE 1 OF 1

PROVIDE REPORT WHICH SHOWS AMOUNT BY RC CODE FOR 1992. (RW)

ANSWER:

RESPONSIVE INFORMATION WILL BE MADE AVAILABLE FOR REVIEW BY THE AUDITOR AT BELLSOUTH CORPORATION'S HEADQUARTERS IN ATLANTA, GA AFTER MAY 1, 1994.

THIS MATERIAL CONSTITUTES EXTRAORDINARILY SENSITIVE PROPRIETARY (ESP) AND CONFIDENTIAL BUSINESS INFORMATION AND ANY NOTES TAKEN ON THIS MATERIAL WILL BE SUBJECT TO OUR REVIEW AND MAY BE THE SUBJECT OF A "NOTICE OF INTENT TO REQUEST CONFIDENTIAL CLASSIFICATION."

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FPSC DOCKET NO. 920260-TL AUDIT DATE: 3/28/94 ITEM NO. 3-147 PAGE 1 OF 1

PROVIDE REPORT WHICH SHOWS AMOUNT BY FUNCTIONAL GROUP FOR 1992. (RW)

ANSWER:

RESPONSIVE INFORMATION WILL BE MADE AVAILABLE FOR REVIEW BY THE AUDITOR AT BELLSOUTH CORPORATION'S HEADQUARTERS IN ATLANTA, GA AFTER MAY 1, 1994.



Gary J. Grace
Director
Legislative and Regulatory Matters

August 24, 1994

Room 17G01 1155 Peachtree Street, N.E. Atlanta, Georgia 30367-6000 404 249-5220 Fax: 404 249-5076

RECEIVED

AUG 2 9 1994

Florida Public Service Comm. Miami, Florida

Mr. Rick Wright, Audit Manager Florida Public Service Commission 101 E. Gaines Street Tallahassee, Florida 32399-0664

Re: FPSC 920260-TL Document Request

Rick.

Attached are completed copies of PSC/AFA-6 forms for Request Items 1 and 3, dated 8/16/94 for FPSC Docket 920260-TL. Similar forms for Request Items 2 and 4 were provided to you on 8/16/94.

As we discussed last week, due to the competitive sensitivity of certain of the material requested in these items, some documents must be retained within the direct control of BellSouth Corporation. However, BellSouth has made arrangements to make the documents available at a site local to the PSC Staff member requesting the material. Specifically, the document requested in Request Item 2 (B) (3-034) will be available in Tallahassee at the offices of Mr.Lee Willis, 227 South Calhoun Street, Talahassee, Florida. Arrangements for further review of this material can be made by contacting Mr. Willis at (904) 224-9115. Similarly, the documents requested in Items 3(a) and 3(b) will be available in Miami at the offices of Adorno & Zeder, 2601 S. Bayshore Drive, Suite 1600, Coconut Grove, Florida. Arrangements for further review of those documents should be coordinated through Mr Jon Zeder at (305) 858-5555. Both of these offices have been briefed on your needs for access to this material. The documents should be on-site in Tallahassee and Miami by Monday, August 29, 1994, and the staffs in both locations will be expecting your calls.

I hope this arrangement will fulfill your needs.

Singerely,

Attachments

cc: Ms. Ruth Young (FPSC Staff)

Mr. Randall Cadenhead, Esq.

Mr. Randy New
Mr. Ferrell Skinner

: \$°

FLORIDA PUBLIC SERVICE COMMISSION DOCUMENT / RECORD REQUEST

DOCUMENT / RECORD REQUEST
TO: Cary Gace
UTILITY: 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
FROM: AUDIT MANAGERY LAUDITON PREPARING REQUESTS
REQUEST NUMBER: DATE OF REQUEST: \$/16/94
AUDIT PURPOSE: 920260-TZ
REQUEST THE FOLLOWING ITEM(S) BE PROVIDED BY 8/15-16/94
REFERENCE RULE 25-22.006, F.A.C., THIS REQUEST IS MADE: INCIDENT TO AN INQUIRY ITEM DESCRIPTION: TO OUTSIDE OF AN INQUIRY Provide access to the follow requests: 1 3 3 - 006 2 - 054 2 - 058 2 - 058 3 2 - 0741 2 - 097.10 K 3 - 016 18 3 - 02 3 3 - 034 3 - 035 2 - 036, 3 - 059 3 - 058
TO: AUDIT MANAGER Rick Wright DATE 8/22/94
THE REQUESTED RECORD OR DOCUMENTATION:
(1) \times has been provided today 8/15/94 and will be available in the future upon request.
(2) CANNOT BE PROVIDED IN THREE (3) WORK DAYS BUT WILL BE MADE AVAILABLE BY
AND IN MY OPINION THIS MATERIAL IS PROPRIETARY AND CONFIDENTIAL BUSINESS INFORMATION AS DEFINED IN 364.183, 366.093, OR 367.156, F.S. I UNDERSTAND THAT TO OBTAIN TEMPORAR CONFIDENTIAL HANDLING A NOTICE OF INTENT MUST BE FILED WITH THE DIVISION OF RECORDS AN REPORTING. TO MAINTAIN CONTINUED CONFIDENTIAL HANDLING OF THIS MATERIAL THE UTILITY COTHER PERSON MUST, WITHIN 21 DAYS AFTER THE COMMISSION STAFF HAS OBTAINED THE MATERIAL (OR IN THE CASE OF MATERIAL OBTAINED DURING THE COURSE OF AN AUDIT, WITHIN 21 DAYS AFTER THE AUDIT EXIT CONFERENCE) FILE A REQUEST FOR CONFIDENTIAL CLASSIFICATION WITH THE DIVISION OF RECORDS AND REPORTING, REFER TO RULE 25-22.006 F.A.C.
(4) THE ITEM-WILL NOT BE PROVIDED. (SEE ATTACHED MEMORANDOM) January Jan

DISTRIBUTION:

Original: Utility Complete and Return to Auditor

Pink: To FPSC Analyst

Goldenrod: Audit File Copy

Canary: Utility Retain
PSC/AFA-6 (Rev. 7/90)

FLORIDA PUBLIC SERVICE COMMISSION DOCUMENT / DECORD REQUEST

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UTILITY:	End Wright Pents	Tour
FROM:	CAUDIT MANAGERE	CAUDITOR PREPARING REQUEST)
REQUEST NUMB	IRED: 3 DATE O	F REQUEST: 8/16/94
AUDIT PURPOSE	910760 - 71	/ /
	EST THE FOLLOWING ITEM(S) BE PROVIDED BY	1/22/94 (DATE)
REFEREI	ENCE RULE 25-22.006, F.A.C., THIS REQUEST IS MADE:	O INCIDENT TO AN INQUIRY OUTSIDE OF AN INQUIRY
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TO: AUDIT MAN	NAGER Rick Wright	DATE
THE REQUESTED	ED RECORD OR DOCUMENTATION:	
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(2) 💢	/) CANNOT BE PROVIDED IN THREE (3) WORK DAYS BUT I	T WILL BE MADE AVAILABLE BY Corruponden
(3)	AND IN MY OPINION THIS MATERIAL IS PROPRIETARY	AND CONFIDENTIAL BUSINESS INFORMATION
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	DIVISION OF RECORDS AND REPORTING, REFER TO R	
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DISTORUTION.	•	SIGNATURE AND TITLE OF RESPONDENT

(Please Use Ball Paint Pen - Press Hard)

FLORIDA PUBLIC SERVICE COMMISSION DOCUMENT / RECORD REQUEST

- Hein Crasi	, ALGOND REGIO			
TO: DITY:				
FROM: Link Whight		(AUDITOR PREPARI	NG PECLESTS	
C.F.		6/	//	٠
REQUEST NUMBER: 970260-TC	DATE OF RE	ONER: -7/7	<u>. 6 </u>	
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REFERENCE RULE 25-22.006, F.A.C., THIS REGISTEM DESCRIPTION:	QUEST IS MADE:		INT TO AN IN E OF AN ING	
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TO: AUDIT MANAGER RICK IN FIG. 7 THE REQUESTED RECORD OR DOCUMENTATION:		_ DATE	g/16/9	, <u>4</u>
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PSC/AFA-6 (Rev. 7/90)

FLORIDA PUBLIC SERVICE COMMISSION DOCUMENT / RECORD REQUEST

TO: Sierre Other			
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FROM:	ech Wrigh	Leet four	
(AUDIT MA	NAGER) /	() (AUDIC	Chilina
REQUEST NUMBER:	(2-xx/x	DATE OF REQUEST:	8/14/14
AUDIT PURPOSE:	920260 - TL		Chuten
REQUEST THE FOLLOW!	NG ITEM(S) BE PROVIDED	BY	(DATE)
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assignation (SC	Charten CSL	Burndon	(SL 12 = Street)
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3-058 3-103	3-123		
TO: AUDIT MANAGER	ek Wright	D.	ATE 3/16/94
THE REQUESTED RECORD OR D	OCUMENTATION:		•
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DEC 91

YEAR-TO-DATE

REVENUES Total Operating Revenue (Inc Pub Fees) Less: Pub Fees 3 Net Operating Revenue OPERATING EXPENSES Cost of Services/Products Depreciation Amortization Selling, General & Admin Other Operating Expenses Total Operating Expenses 10 11 NET OPERATING INCOME OTHER INCOME 14 Equity in Inc (Loss) Unconsol Cos Misc Non-Operating Inc (Loss) Total Other Income 15 16 INTEREST EXPENSE 17 INCOME BEFORE INCOME TAXES INCOME TAXES - FEDERAL - STATE 20 INCOME BEFORE EXTRAORDINARY ITEMS, ACCOUNTING CHANGES AND MINORITY INT 22 EXTRAORDINARY ITEMS - NET 23 ACCOUNTING CHANGES MINORITY INTERESTS 25 NET INCOME (LOSS) NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH CORPORATION - EXCEPT UNDER WRITTEN AGREEMENT

P. 1

DEC 91

CURRENT MONTH ACTUAL

1 ASSETS

2 CURRENT ASSETS Cash and Cash Equivalents Temporary Cash Investments Accounts and Notes Receivable, Net Inventories Net Invest in Sales-Type Leases - Current Other Current Assets 9 TOTAL CURRENT ASSETS

10 INVESTMENTS 11 Investment in Unconsol Affiliates Other investments 13 Total Investments 14 FIXED ASSETS

Property, Plant and Equipment Less: Accumulated Depreciation 17 Net Fixed Assets

18 COST OF EQUIP UNDER OPER LEASES, NET OF ACTUAL ACCUM DEPREC OF \$

19 OTHER ASSETS Intangible Assets, Net of Actual Accumulated Amortization of \$ 33 Net Invest in Sales-Type Leases - Non-Curr Other Non-Current Assets Total Other Assets

24 TOTAL ASSETS

NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH CORPORATION EXCEPT UNDER WRITTEN AGREEMENT P. 1

PROPRIETARY INFORMATION

NOT FOR USE OR DISCLOSURE OUTSIDE BELLSOUTH EXCEPT UNDER WRITTEN AGREEMENT.

REP

DEC 91

CURRENT MONTH

ACTUAL B

25 LIABILITIES AND EQUITY

CURRENT LIABILITIES

27 Debt Maturing within One Year

Accounts Payable

28 Other Current and Accrued Liabilities

30 TOTAL CURRENT LIABILITIES

31 OTHER LONG-TERM DEBT

32 CAPITAL LEASE OBLIGATIONS

33 OTHER LIABILITIES

Deferred Income Taxes

Other Non-Current Liabilities

Total Other Liabilities

37 MINORITY INTERESTS

38 TOTAL LIABILITIES

39 STOCKHOLDERS EQUITY

40 Preferred Stock

41 Common Stock

42 Paid-In Capital

43 Retained Earnings

Accumulated Foreign Currency Translations

Total Stockholder's Equity

46 TOTAL LIABILITIES AND EQUITY

NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH CORPORATION EXCEPT UNDER WRITTEN AGREEMENT P. 3

> **PROPRIETARY INFORMATION** NOT FOR USE OR DISCLOSURE OUTSIDE BELLSOUTH EXCEPT UNDER WRITTEN AGREEMENT.

SUNLINK CORPORATION

INCOME STATEMENT

THOUSANDS

REPORT PERIOD:

DEC 92

YEAR-10-DATE

ACTUAL 3

A

1 REVENUES

Total Operating Revenue (Inc Pub Fees)

less: Pub Fees

Net Operating Revenue

OPERATING EXPENSES

6 Cost of Services/Products

Pepreciation

Amortization

9 Selling, General & Admin

10 Other Operating Expenses

11 Total Operating Expenses

12 NET OPERATING INCOME

13 OTHER INCOME

14 Equity in Inc (Loss) Unconsol Cos

15 Hisc Non-Operating Inc (Loss)

16 Total Other Income

17 INTEREST EXPENSE

18 INCOME BEFORE INCOME TAXES

19 INCOME TAXES - FEDERAL

20 - STATE

21 INCOME BEFORE EXTRAORDINARY ITEMS, ACCOUNTING CHANGES AND MINORITY INT

22 EXTRAORDINARY ITEMS - NET

23 ACCOUNTING CHANGES

24 MINORITY INTERESTS

25 HET INCOME (LOSS)

NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH CORPORATION - EXCEPT UNDER WRITTEN AGREEMENT

SUNLINK CORPORATION BALANCE SHEET THOUSANDS

REPORT PERIOD:

DEC 92

CURRENT MONTH

ACTUAL

A

- 1 ASSETS
- 2 CURRENT ASSETS
- Cash and Cash Equivalents
- Temporary Cash Investments
- Accounts and Notes Receivable, Net
- Inventories
- Net Invest in Sales-Type Leases Current
- Other Current Assets
- 9 IDIAL CURRENT ASSETS
- 10 INVESTMENTS
- 11 Investment in Unconsol Affiliates
- 12 Other Investments
- 13 Total Investments
- 14 FIXED ASSETS
- 15 Property, Plant and Equipment
- Less: Accumulated Depreciation
- 17 Net Fixed Assets
- 18 COST OF EQUIP UNDER OPER LEASES, NET OF ACTU ACCUM DEPREC OF \$
- 19 OTHER ASSETS
- 20 Intangible Assets, Net of Actual Accumulat Amortization of \$
- 21 Net Invest in Sales-Type Leases - Non-Curr
- 22 Other Non-Current Assets
- 23 Total Other Assets
- 24 TOTAL ASSETS

SUNLINK CORPORATION BALANCE SHEET THOUSANDS

REPORT PERIOD:

DEC. 92

CURRENT MONTH

ACTUAL /

//

- 25 LIABILITIES AND EQUITY
- 26 CURRENT LIABILITIES
- 27 Debt Maturing within One Year
- 28 Accounts Payable
- 29 Other Current and Accrued Liabilities
- 30 TOTAL CURRENT LIABILITIES
- 31 OTHER LONG TERM DEBT
- 32 CAPITAL LEASE OBLIGATIONS
- 33 OTHER LIABILITIES
- 34 Deferred Income Taxes
- 35 Other Non-Current Liabilities
- 36 Total Other Liabilities
- 37 MINORITY INTERESTS
- 38 TOTAL LIABILITIES
- 39 STOCKHOLDERS EQUITY
- 40 Preferred Stock
- 41 Common Stock
- 42 Paid-In Capital
- 43 Retained Earnings
- 44 Accumulated Foreign Currency Translations
- 45 Total Stockholder's Equity
- 46 TOTAL LIABILITIES AND EQUITY

PROPRIETARY INFORMATION

NOT FOR USE OR DISCLOSURE OUTSIDE
BELLSOUTH EXCEPT UNDER WRITTEN
AGREEMENT.

YEAR-10-DATE

ACTUAL

DEC 91

REPORT PERIOD:

REVENUES

Total Operating Revenue (Inc Pub Fees) Less: Pub Fees Net Operating Revenue

OPERATING EXPENSES
Cost of Services/Products
Depreciation
Amortization
Selling, General & Admin
Other Operating Expenses
Total Operating Expenses

NET OPERATING INCOME 2

OTHER INCOME
Equity in Inc (Loss) Unconsol Cos
Misc Non-Operating Inc (Loss)
Total Other Income ひなわな

INTEREST EXPENSE

INCOME BEFORE INCOME TAXES 82

INCOME TAXES - FEDERAL - STATE 22

INCOME BEFORE EXTRAORDINARY ITEMS, ACCOUNTING CHANGES AND MINORITY INT

EXTRAORDINARY LIEMS - NET ACCOUNTING CHANGES MINORITY INTERESTS 222

NET INCOME (LOSS)

NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH
CORPORATION - EXCEPT UNDER URITTEN AGREEMENT
P. 1

NOT FOR USE OR DISCLOSURE OUTSIDE BELLSOUTH EXCEPT UNDER WRITTEN AGREEMENT. PROPRIETARY INFORMATION

BALANCESMEET HOUSANDS

CURRENT MONTH ACTUAL A

DEC 91

REPORT PERIOD:

ASSETS

Cash and Cash Equivalents Temporary Cash Investments Accounts and Notes Receivable, Net CURRENT ASSETS

Net Invest in Sales-Type Leases - Current Other Current Assets Inventories

TOTAL CURRENT ASSETS Ŷ

INVESTMENTS

Investment in Unconsol Affiliates Other Investments Total Investments

4525

FIXED ASSETS
Property, Plant and Equipment
Less: Accumulated Depreciation
Net Fixed Assets

COST OF EQUIP UNDER OPER LEASES, NET OF ACTUAL ACCUM DEPREC OF \$ 8

OTHER ASSETS
Intangible Assets, Net of Actual Accumulated
Amortization of \$ 0
Net invest in Sales-Type Leases - Non-Curr
Other Non-Current Assets
Total Other Assets 20

222

TOTAL ASSETS

NOTICE: NOT FOR USE OR DISCLUSURE OUTSIDE THE BELLSOUTH
CORPORATION EXCEPT UNDER URITTEN AGREEMENT
P. 1

PROPRIETARY Bli Crimeline.

NOT FOR USE OR DISCLOSURE OUTLIDE BELLSOUTH EXCEPT UNDER WRITTEN AGREEMENT.

DEC 91

CURRENT MONTH

ACTUAL

25 LIABILITIES AND EQUITY

26 CURRENT LIABILITIES

Debt Maturing within One Year

Accounts Payable

Other Current and Accrued Liabilities

30 TOTAL CURRENT LIABILITIES

31 OTHER LONG-TERM DEBT

32 CAPITAL LEASE OBLIGATIONS

33 OTHER LIABILITIES

Deferred Income Taxes

35 Other Non-Current Liabilities 36

Total Other Liabilities

37 MINORITY INTERESTS

38 TOTAL LIABILITIES

39 STOCKHOLDERS EQUITY

Preferred Stock

41 Common Stock

42 Paid-In Capital

43 Retained Earnings

Accumulated Foreign Currency Translations

Total Stockholder's Equity

46 TOTAL LIABILITIES AND EQUITY

NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH CORPORATION EXCEPT UNDER WRITTEN AGREEMENT P. 3

PROPRIETARY INFORMATION

NOT FOR USE OR DISCLOSURE OUTSIDE BELLSOUTH EXCEPT UNDER WRITTEN AGREEMENT.

REP

DEC 91

CURRENT MONTH

ACTUAL 3

Δ

25 LIABILITIES AND EQUITY

26 CURRENT LIABILITIES

27 Debt Maturing within One Year

Accounts Payable

29 Other Current and Accrued Liabilities

30 TOTAL CURRENT LIABILITIES

31 OTHER LONG-TERM DEBT

32 CAPITAL LEASE OBLIGATIONS

33 OTHER LIABILITIES

34 Deferred Income Taxes

35 Other Non-Current Liabilities

36 Total Other Liabilities

37 MINORITY INTERESTS

38 TOTAL LIABILITIES

39 STOCKHOLDERS EQUITY

0 Preferred Stock

41 Common Stock

42 Paid-In Capital

43 Retained Earnings

44 Accumulated Foreign Currency Translations

5 Total Stockholder's Equity

46 TOTAL LIABILITIES AND EQUITY

NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH CORPORATION EXCEPT UNDER WRITTEN AGREEMENT P. 3

PROPRIETARY INFORMATION

NOT FOR USE OR DISCLOSURE OUTSIDE BELLSOUTH EXCEPT UNDER WRITTEN AGREEMENT.

DEC 91

CURRENT MONTH

ACTUAL

1 ASSETS

2 CURRENT ASSETS Cash and Cash Equivalents

Temporary Cash Investments

Accounts and Notes Receivable, Net

Inventories

Net Invest in Sales-Type Leases - Current

Other Current Assets

9 TOTAL CURRENT ASSETS

10 INVESTMENTS

13

17

Investment in Unconsol Affiliates 11

12 Other Investments

Total Investments

14 FIXED ASSETS

Property, Plant and Equipment 15

16 Less: Accumulated Depreciation

Net Fixed Assets

18 COST OF EQUIP UNDER OPER LEASES, NET OF ACTUAL

ACCUM DEPREC OF \$

19 OTHER ASSETS

Intangible Assets, Net of Actual Accumulated Amortization of \$ 0

Net Invest in Sales-Type Leases - Non-Curr

Other Mon-Current Assets

23 Total Other Assets

24 TOTAL ASSETS

NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH CORPORATION EXCEPT UNDER WRITTEN AGREEMENT P. 1

> PROPRIETARY INFORMATION NOT FOR USE OR DISCLOSURE OUTSIDE BELLSOUTH EXCEPT UNDER WRITTEN AGREEMENT.

DEC 91

YEAR-TO-DATE

ACTUAL B

REVENUES Total Operating Revenue (Inc Pub Fees) Less: Pub Fees Het Operating Revenue OPERATING EXPENSES Cost of Services/Products Depreciation Amortization Selling, General & Admin 10 Other Operating Expenses 11 Total Operating Expenses 12 NET OPERATING INCOME 13 OTHER INCOME Equity in Inc (Loss) Unconsol Cos 14 Misc Non-Operating Inc (Loss) 15 Total Other Income 16 17 INTEREST EXPENSE 18 INCOME BEFORE INCOME TAXES 19 INCOME TAXES - FEDERAL 20 - STATE INCOME BEFORE EXTRAORDINARY ITEMS, ! ACCOUNTING CHANGES AND MINORITY INT EXTRAORDINARY ITEMS - NET ACCOUNTING CHANGES 24 MINORITY INTERESTS NET INCOME (LOSS) NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH

CORPORATION - EXCEPT UNDER WRITTEN AGREEMENT P. 1

> PROPRIETARY INFORMATION NOT FOR USE OR DISCLOSURE OUTSIDE BELLSOUTH EXCEPT UNDER WRITTEN AGREEMENT.

BS EDUCATIONAL SVCS
INCOME STATEMENT
THOUSANDS

YEAR-TO-DATE ACTUAL

REPORT PERIOD:

DEC 91

REVENUES

Total Operating Revenue (Inc Pub Fees) Less: Pub Fees Net Operating Revenue

OPERATING EXPENSES
Cost of Services/Products
Depreciation
Amortization
Selling, General & Admin
Other Operating Expenses
Total Operating Expenses

NET OPERATING INCOME 12

5245

OTHER INCOME

Equity in Inc (Loss) Unconsol Cos

Misc Non-Operating Inc (Loss)

Total Other Income

INTEREST EXPENSE

INCOME BEFORE INCOME TAXES 3

INCOME TAXES . FEDERAL . STATE

\$2

INCOME BEFORE EXTRAORDINARY ITEMS, ACCOUNTING CHANGES AND MINORITY INT 2

EXTRAORDINARY ITEMS - NET ACCOUNTING CHANGES MINORITY INTERESTS

222

NET INCOME (LOSS) 22

NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH CORPORATION - EXCEPT UNDER WRITTEN AGREEMENT P. 1

NOT FOR USE OR DISCLOSURE OUTSIDE BELLSOUTH EXCEPT UNDER WRITTEN AGREEMENT. PROPRIETARY INFORMATION

DEC 91

CURRENT MONTH

ACTUAL B

- 1 ASSETS
- 2 CURRENT ASSETS
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- Other Investments
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- Property, Plant and Equipment
- Less: Accumulated Depreciation
- 17 Net Fixed Assets
- 18 COST OF EQUIP UNDER OPER LEASES, NET OF ACTUAL ACCUM DEPREC OF \$
- 19 OTHER ASSETS
- Intangible Assets, Net of Actual Accumulated Amortization of \$ 0 20
- Net Invest in Sales-Type Leases Non-Curr
- Other Non-Current Assets
- 23 Total Other Assets
- 24 TOTAL ASSETS

NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH CORPORATION EXCEPT UNDER WRITTEN AGREEMENT P. 1

PROPRIETARY INFORMATION

NOT FOR USE OR DISCLOSURE OUTSIDE **BELLSOUTH EXCEPT UNDER WRITTEN** AGREEMENT.

REP

DEC 91

CURRENT MONTH

ACTUAL

25 LIABILITIES AND EQUITY

26 CURRENT LIABILITIES
27 Debt Maturing within One Year
28 Accounts Payable

29 Other Current and Accrued Liabilities

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33 OTHER LIABILITIES

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35 Other Non-Current Liabilities

Total Other Liabilities

37 MINORITY INTERESTS

38 TOTAL LIABILITIES

39 STOCKHOLDERS EQUITY 40 Preferred Stock

41 Common Stock

42 Paid-In Capital 43 Retained Earnings

44 Accumulated Foreign Currency Translations

45 Total Stockholder's Equity

45 Total Stockholder & Equi

46 TOTAL LIABILITIES AND EQUITY

NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH CORPORATION EXCEPT UNDER WRITTEN AGREEMENT

PROPRIETARY INFORMATION

NOT FOR USE OR DISCLOSURE OUTSIDE
BELLSOUTH EXCEPT UNDER WRITTEN
AGREEMENT.

DEC 91

YEAR-TO-DATE

ACTUAL 3

```
REVENUES
       Total Operating Revenue (Inc Pub Fees)
      Less: Pub Fees
        Net Operating Revenue
    OPERATING EXPENSES
      Cost of Services/Products
      Depreciation
      Amortization
      Selling, General & Admin
      Other Operating Expenses
10
        Total Operating Expenses
11
    NET OPERATING INCOME
13
    OTHER INCOME
14
      Equity in Inc (Loss) Unconsol Cos
15
      Misc Mon-Operating Inc (Loss)
16
        Total Other Income
     INTEREST EXPENSE
17
18
     INCOME BEFORE INCOME TAXES
19
     INCOME TAXES - FEDERAL
20
                 - STATE
     INCOME BEFORE EXTRAORDINARY ITEMS.
     ACCOUNTING CHANGES AND MINORITY INT
    EXTRAORDINARY ITEMS - NET
22
23
    ACCOUNTING CHANGES
    MINORITY INTERESTS
25
    NET INCOME (LOSS)
                                          NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH
                                                CORPORATION - EXCEPT UNDER WRITTEN AGREEMENT
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P. 1

PROPRIETARY INFORMATION

NOT FOR USE OR DISCLOSURE OUTSIDE BELLSOUTH EXCEPT UNDER WRITTEN AGREEMENT.

DEC 91

CURRENT MONTH ACTUAL 1 ASSETS 2 CURRENT ASSETS Cash and Cash Equivalents Temporary Cash Investments Accounts and Notes Receivable, Net Inventories Net Invest in Sales-Type Leases - Current Other Current Assets 9 TOTAL CURRENT ASSETS 10 INVESTMENTS Investment in Unconsol Affiliates 11 Other Investments 12 13 Total Investments 14 FIXED ASSETS Property, Plant and Equipment

Less: Accumulated Depreciation 17

Net Fixed Assets

18 COST OF EQUIP UNDER OPER LEASES, NET OF ACTUAL ACCUM DEPREC OF \$

19 OTHER ASSETS

Intangible Assets, Net of Actual Accumulated Amortization of \$ 0

Net Invest in Sales-Type Leases - Non-Curr

Other Non-Current Assets

Total Other Assets

24 TOTAL ASSETS

NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH CORPORATION EXCEPT UNDER WRITTEN AGREEMENT P. 1

PROPRIETARY INFORMATION

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REP

DEC 91

CURRENT MONTH

Δ

ACTUAL

25 LIABILITIES AND EQUITY

26 CURRENT LIABILITIES

27 Debt Maturing within One Year

28 Accounts Payable

29 Other Current and Accrued Liabilities

30 TOTAL CURRENT LIABILITIES

31 OTHER LONG-TERM DEBT

32 CAPITAL LEASE OBLIGATIONS

33 OTHER LIABILITIES

34 Deferred Income Taxes

35 Other Non-Current Liabilities

Total Other Liabilities

37 MINORITY INTERESTS

38 TOTAL LIABILITIES

39 STOCKHOLDERS EQUITY

40 Preferred Stock

41 Common Stock

42 Paid-In Capital

43 Retained Earnings

4 Accumulated Foreign Currency Translations

5 Total Stockholder's Equity

46 TOTAL LIABILITIES AND EQUITY

NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH CORPORATION EXCEPT UNDER WRITTEN AGREEMENT P. 3

PROPRIETARY INFORMATION

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1155 PEACHTREE ASSOCIATES (CAMPANILE)

CONSOLIDATED STATEMENT OF OPERATIONS For the Twelve Months Ended December 31, 1992

	Year-to-Date		
Revenues	B Actual	Budget	Pavorable (Unfavorable) Variance
<pre>Z Office Tower 3 Parking 4 Tenant Maintenance 5 Health Club</pre>			
C Total Revenues			
Operating Expenses			
<pre>8 Office Tower 9 Parking 10 Tenant Maintenance 11 Health Club 12 Partnership</pre>			
73 Total Operating 79 Expenses			
/5 Debt Service			
/6 Cash Flow before // Interest Income	-		
/8 Interest Income			
// Cash Flow from			

PROPRIETARY INFORMATION
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AGREEMENT.

1155 PEACHTREE ASSOCIATES (CAMPANILE)

BALANCE SHEET As of December 31, 1992 and December 31, 1991

	A.	As of December 31, 1992	As of December 31, 1991
/	<u>ASSETS</u>	\mathcal{B}	
2345678	Property: Land Landscaping Building and Improvements Furniture, Equipment, and Signs Construction Period Interest and Taxes Parking Deck	•	
9	Less: Accumulated Depreciation Property, Net		
11 12 13 14 15 16	Cash and Short-Term Investments Accounts Receivable Unbilled Tenant Receivables Deferred Costs, Net of Amortization \$337,193 and \$361,071 Prepaid Expenses and Other Assets		
17	Total Assets		÷
18	LIABILITIES AND VENTURERS' CAPITAL		
19	Note Payable	-	
20	Accounts Payable and Other Accrued		
2/	Liabilities		
27	Total Liabilities		
23 24 25	Venturers' Capital: BellSouth Corporation CA Fourteenth Investors, Ltd.		
26	Total Venturers' Capital		
2 1 28			

PROPRIETARY SUPORMATION

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SELLSQUITH EXCEPT UNDER WRITTEN
AGRESMENT.

Capitalization of Operating Deficits

"ET INCOME (LOSS):

10TAL DEPRECIATION & AMORTIZATION

CSL CHASTAIN BIRMINGHAM TWELFTH ST.

> PROPRIETARY INFORMATION NOT FOR USE OR DISCLOSURE OUTSIDE **BELLSOUTH EXCEPT UNDER WRITTEN AGREEMENT.**

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CHASTAIN BIRMINGHAM TWELFTH ST.

PROPRIETARY INFORMATION NOT FOR USE OR DISCLOSURE OF BELLSOUTH EXCEPT UNDER WR AGREEMENT.

4/CS. CONSOL-BALANCE SHEET 6/4 *11HBS WK1 6/7A.NTHBS.WK1

CHASTAIN

69AP THADE 66AP THADE 66AP - MER ASSOC. 67PROPERTY TAXES PAYABLE

68AP OTHER
6PRETAINAGE PAYABLE
70ACCRUED INTEREST PAYABLE
7 OTHER ACCRUED LIABILITIES
72NOTE PAYABLE ADVANCE
78NOTE PAYABLE - FIRST MORT.
79N'RINCIPAL AMORT - FIRST MORT.
75 SECURITY DEPOSITS

D TENANT RENTS

94 TOTAL LIABILITIES

POLAFILAL CONTRIBUTION - CASH
FICAPITAL CONTRIBUTION
FICACCUM EARNINGS LOSS
FINIOR YEAR INCOME LOSS
FY HISTRIBUTIONS TO PARTNERS DIMMENT PROFIT LOSS

PHOIN CAPITAL

SHOTAL LIABILITIES & CAPITAL

NOT FOR USE OR DISCLOSURE OUT! BELLSOUTH EXCEPT UNDER WRITT PROPRIETARY INFORMATION AGREEMENT.

PASSETS + LIABLITES

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CURRENT MONTH

ACTUAL 23

- 25 LIABILITIES AND EQUITY
- 26 CURRENT LIABILITIES
- 27 Debt Maturing within One Year
- Accounts Payable
- 28 29 Other Current and Accrued Liabilities
- 30 TOTAL CURRENT LIABILITIES
- 31 OTHER LONG-TERM DEBT
- 32 CAPITAL LEASE OBLIGATIONS
- 33 OTHER LIABILITIES
- 34 Deferred Income Taxes
- 35 Other Non-Current Liabilities
- 36 Total Other Liabilities
- 37 MINORITY INTERESTS
- 38 TOTAL LIABILITIES
- 39 STOCKHOLDERS EQULTY
- Preferred Stock
- 41 Common Stock
- 42 Paid-In Capital
- 43 Retained Earnings
- Accumulated Foreign Currency Translations
 Total Stockholder's Equity
- 46 TOTAL LIABILITIES AND EQUITY

NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH CORPORATION EXCEPT UNDER WRITTEN AGREEMENT P. 3

PROPRIETARY INFORMATION

NOT FOR USE OR DISCLOSURE OUTSIDE BELLSOUTH EXCEPT UNDER WRITTEN AGREEMENT.

DEC 91

YEAR-TO-DATE ACTUAL B

REVENUES Total Operating Revenue (Inc Pub Fees) Less: Pub Fees Net Operating Revenue **OPERATING EXPENSES** Cost of Services/Products Depreciation Amortization Selling, General & Admin 10 Other Operating Expenses Total Operating Expenses 11 **NET OPERATING INCOME** 13 OTHER INCOME 14 Equity in Inc (Loss) Unconsol Cos Misc Non-Operating Inc (Loss) Total Other Income 15 16 17 INTEREST EXPENSE INCOME BEFORE INCOME TAXES 18 19 INCOME TAXES - FEDERAL 20 - STATE 21 INCOME BEFORE EXTRAORDINARY ITEMS. ACCOUNTING CHANGES AND MINORITY INT EXTRAORDINARY ITEMS - NET 23 ACCOUNTING CHANGES 24 MINORITY INTERESTS 25 NET INCOME (LOSS) NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH CORPORATION - EXCEPT UNDER WRITTEN AGREEMENT

P. 1

PROPRIETARY INFORMATION

NOT FOR USE OR DISCLOSURE OUTSIDE BELLSOUTH EXCEPT UNDER WRITTEN AGREEMENT.

BS MARKETING PROGRAM
INCOME STATEMENT
THOUSANDS

YEAR-TO-DATE

DEC 91

REPORT PERIOD:

Total Operating Revenue (Inc Pub Fees) Less: Pub Fees Net Operating Revenue REVENUES

OPERATING EXPENSES
Cost of Services/Products
Depreciation
Amortization
Selling, General & Admin
Other Operating Expenses
Total Operating Expenses

NET OPERATING INCOME

2

OTHER INCOME
Equity in Inc (loss) Unconsol Cos
Misc Non-Operating Inc (loss)
Total Other Income 2252

INTEREST EXPENSE

12

INCOME BEFORE INCOME TAXES 9

INCOME TAXES - FEDERAL - STATE

INCOME BEFORE EXTRAORDINARY LIEMS, ACCOUNTING CHANGES AND MINORITY INT

2

EXTRAORDINARY ITEMS - NET ACCOUNTING CHANGES HINORITY INTERESTS 232

NET INCOME (LOSS) S

NOTICE: NOT FOR USE OR DISCLOSURE CUTSIDE THE BELLSOUTH CORPORATION - EXCEPT UNDER URITTEN AGREEMENT P. 1

NOT FOR USE OR DISCLOSURE OUTSIDE BELLSOUTH EXCEPT UNDER WRITTEN AGREEMENT. PROPRIETARY INFORMATION

DEC 91

CURRENT MONTH

ACTUAL B

1 ASSETS

CURRENT ASSETS Cash and Cash Equivalents Temporary Cash Investments Accounts and Notes Receivable, Net Inventories Net Invest in Sales-Type Leases - Current Other Current Assets

9 TOTAL CURRENT ASSETS

10 INVESTMENTS

Investment in Unconsol Affiliates 11

12 Other Investments

13 Total Investments

14 FIXED ASSETS

Property, Plant and Equipment Less: Accumulated Depreciation 15

16

17 Net Fixed Assets

18 COST OF EQUIP UNDER OPER LEASES, NET OF ACTUAL ACCUM DEPREC OF \$ 0

19 OTHER ASSETS

20 Intangible Assets, Net of Actual Accumulated Amortization of \$ 525

21 Net Invest in Sales-Type Leases - Non-Curr

Other Non-Current Assets 22

Total Other Assets

24 TOTAL ASSETS

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> PROPRIETARY INFORMATION NOT FOR USE OR DISCLOSURE OUTSIDE BELLSOUTH EXCEPT UNDER WRITTEN

AGREEMENT.

DEC 91

YEAR-TO-DATE

ACTUAL B

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REVENUES
      Total Operating Revenue (Inc Pub Fees)
      Less: Pub Fees
        Net Operating Revenue
    OPERATING EXPENSES
      Cost of Services/Products
      Depreciation
      Amortization
91
      Selling, General & Admin
      Other Operating Expenses
10
11
        Total Operating Expenses
    NET OPERATING INCOME
13
    OTHER INCOME
14
      Equity in Inc (Loss) Unconsol Cos
      Misc Non-Operating Inc (Loss)
Total Other Income
15
16
    INTEREST EXPENSE
18
    INCOME BEFORE INCOME TAXES
19
    INCOME TAXES - FEDERAL
20
                  - STATE
    INCOME BEFORE EXTRAORDINARY ITEMS,
      ACCOUNTING CHANGES AND MINORITY INT
22 EXTRAORDINARY ITEMS - NET
    ACCOUNTING CHANGES
    MINORITY INTERESTS
25 NET INCOME (LOSS)
                                          NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH
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CORPORATION - EXCEPT UNDER WRITTEN AGREEMENT
P. 1

PROPRIETARY INFORMATION

NOT FOR USE OR DISCLOSURE OUTSIDE BELLSOUTH EXCEPT UNDER WRITTEN AGREEMENT.

DEC 91

CURRENT MONTH

ACTUAL

1 ASSETS

2 CURRENT ASSETS
3 Cash and Cash Equivalents
4 Temporary Cash Investments
5 Accounts and Notes Receivable, Net
6 Inventories
7 1 Net Invest in Sales-Type Leases - Current
8 Other Current Assets

9 TOTAL CURRENT ASSETS

10 INVESTMENTS
11 Investment in Unconsol Affiliates
12 Other Investments
13 Total Investments

14 FIXED ASSETS
15 Property, Plant and Equipment
16 Less: Accumulated Depreciation
17 Net Fixed Assets

18 COST OF EQUIP UNDER OPER LEASES, NET OF ACTUAL ACCUM DEPREC OF \$ 0

19 OTHER ASSETS
20 Intengible Assets, Net of Actual Accumulated
Amortization of \$ 285
21 Net Invest in Sales-Type Leases - Non-Curr
22 Other Non-Eurrent Assets
23 Total Other Assets

24 TOTAL ASSETS

NOTICE: NOT FOR USE OR DISCLÓSURE OUTSIDE THE BELLSOUTH CORPORATION EXCEPT UNDER WRITTEN AGREEMENT P. 1

PROPRIETARY INFORMATION

NOT FOR USE OR DISCLOSURE OUTSIDE
BELLSOUTH EXCEPT UNDER WRITTEN
AGREEMENT.

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DEC 91

CURRENT MONTH

25 LIABILITIES AND EQUITY

26 CURRENT LIABILITIES

Debt Maturing within One Year

Accounts Payable

Other Current and Accrued Liabilities

30 TOTAL CURRENT LIABILITIES

31 OTHER LONG-TERM DEBT

32 CAPITAL LEASE OBLIGATIONS

33 OTHER LIABILITIES

Deferred Income Taxes

34 Other Non-Current Liabilities 35

Total Other Liabilities

37 MINORITY INTERESTS

38 TOTAL LIABILITIES

39 STOCKHOLDERS EQUITY

Preferred Stock

Common Stock

Paid-In Capital 42

43 Retained Earnings

Accumulated Foreign Currency Translations 44

Total Stockholder's Equity

46 TOTAL LIABILITIES AND EQUITY

NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH CORPORATION EXCEPT UNDER WRITTEN AGREEMENT

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CURRENT MONTH

ACTUAL

25 LIABILITIES AND EQUITY

26 CURRENT LIABILITIES

- Debt Maturing within One Year 27
- 28 Accounts Payable
- 29, Other Current and Accrued Liabilities
- 30 TOTAL CURRENT LIABILITIES
- 31 OTHER LONG-TERM DEBT
- 32 CAPITAL LEASE OBLIGATIONS
- 33 OTHER LIABILITIES
- Deferred Income Taxes 34
- 35 Other Non-Current Liabilities
- Total Other Liabilities
- 37 MINORITY INTERESTS
- 38 TOTAL LIABILITIES
- 39 STOCKHOLDERS EQUITY
- 40 Preferred Stock
- 41 Common Stock
- 42 Paid-In Capital
- 43 Retained Earnings
- Accumulated Foreign Currency Translations
- Total Stockholder's Equity
- 46 TOTAL LIABILITIES AND EQUITY

NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH CORPORATION EXCEPT UNDER WRITTEN AGREEMENT P. 3

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THE BERRY COMPANY INCOME STATEMENT

THOUSANDS

REPORT PERIOD:

DEC 92

DEC

YEAR-TO-DATE

ACTIJAL B

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REVENUES

Total Operating Revenue (Inc Pub Fees)

Less: Pub Fees

4 Net Operating Revenue

5 OPERALING EXPENSES

Cost of Services/Products

7 Depreciation

Amortization

Selling, General & Admin

10 Other Operating Expenses

11 Total Operating Expenses

12 NET OPERATING INCOME

13 OTHER INCOME

14 Equity in Inc (Loss) Unconsol Cos

15 Misc Non-Operating Inc (Loss)

16 Total Other Income

17 INTEREST EXPENSE

18 INCOME BEFORE INCOME TAXES

19 INCOME TAXES - FEDERAL

20 - STATE

21 INCOME BEFORE EXTRAORDINARY ITEMS, ACCOUNTING CHANGES AND MINORITY INT

22 EXTRAORDINARY ITEMS - NET

23 ACCOUNTING CHANGES

24 MINORITY INTERESTS

25 NET INCOME (LOSS)

NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH CORPORATION - EXCEPT UNDER WRITTEN AGREEMENT

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CURRENT MONTH

ACTUAL

 \mathcal{B}

25 LIABILITIES AND EQUITY

26 CURRENT LIABILITIES

Debt Maturing within One Year

28 Accounts Payable

9. Other Current and Accrued Liabilities

30 TOTAL CURRENT LIABILITIES

31 OTHER LONG-TERM DEST

32 CAPITAL LEASE OBLIGATIONS

33 OTHER LIABILITIES

34 Deferred Income Taxes

35 Other Mon-Current Liebilities

36 Total Other Liabilities

37 MINORITY INTERESTS

38 TOTAL LIABILITIES

39 STOCKHOLDERS EQUITY

40 Preferred Stock

41 Common Stock

42 Paid-In Capital

43 Retained Earnings

44 Accumulated Foreign Currency Translations

Total Stockholder's Equity

46 TOTAL LIABILITIES AND EQUITY

NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH CORPORATION EXCEPT UNDER WRITTEN AGREEMENT P. 3

PROPRIETARY INFORMATION

NOT FOR USE OR DISCLOSURE OUTSIDE BELLSOUTH EXCEPT UNDER WRITTEN AGREEMENT.

DEC 90

YEAR-TO-DATE ACTUAL B

REVENUES Total Operating Revenue (Inc Pub Fees) Less: Pub Fees 3 Net Operating Revenue OPERATING EXPENSES Cost of Services/Products Depreciation Amortization 9.1 Selling, General & Admin Other Operating Expenses 10 Total Operating Expenses 11 NET OPERATING INCOME OTHER INCOME Equity in Inc (Loss) Unconsol Cos 14 Misc Non-Operating Inc (Loss) 15 16 Total Other Income INTEREST EXPENSE INCOME BEFORE INCOME TAXES 19 INCOME TAXES - FEDERAL 20 - STATE 21 INCOME BEFORE EXTRAORDINARY ITEMS, ACCOUNTING CHANGES AND MINORITY INT EXTRAORDINARY ITEMS - NET 23 ACCOUNTING CHANGES 24 MINORITY INTERESTS NET INCOME (LOSS) NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH

CORPORATION - EXCEPT UNDER WRITTEN AGREEMENT P. 1

BALANCESKET

CURRENT MONTH

DEC 90

REPORT PERIOD:

ASSETS

Cash and Cash Equivalents CURRENT ASSETS

Temporary Cash Investments
Accounts and Notes Receivable, Net
Inventories
Net Invest in Sales-Type Leases - Current
Other Current Assets

9 TOTAL CURRENT ASSETS

INVESTMENTS in Unconsol Affiliates Other investments でけばけ

Total Investments

452

FIXED ASSETS
Property, Plant and Equipment
Less: Accumulated Depreciation
Net Fixed Assets

COST OF EQUIP UNDER OPER LEASES, NET OF ACTUAL ACCUM DEPREC OF \$ 0 **£**

OTHER ASSETS 유유

intangible Assets, Net of Actual Accumulated Amortization of \$ 177
Het Invest in Sales-Type Leases - Non-Curr Other Non-Current Assets
Total Other Assets 222

TOTAL ASSETS

NOTICE: NOT FOR USE OR DISCLOSURE QUISIDE THE BELLSOUTH CORPORATION EXCEPT UNDER URITTEN AGREEMENT

PROPRIETARY INFORMATION

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CURRENT MONTH

ACTUAL B

25 LIABILITIES AND EQUITY

26 CURRENT LIABILITIES

27 Debt Haturing within One Year

28 Accounts Payable

29 Other Current and Accrued Liabilities

30 TOTAL CURRENT LIABILITIES

31 OTHER LONG-TERM DEBT

32 CAPITAL LEASE OBLIGATIONS

33 OTHER LIABILITIES

34 Deferred Income Taxes

35 Other Non-Current Liabilities

36 Total Other Liabilities

37 MINORITY INTERESTS

38 TOTAL LIABILITIES

39 STOCKHOLDERS EQUITY

40 Preferred Stock

41 Common Stock

42 Paid-In Capital

43 Retained Earnings

44 Accumulated Foreign Currency Translations

5 Total Stockholder's Equity

46 TOTAL LIABILITIES AND EQUITY

NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH CORPORATION EXCEPT UNDER WRITTEN AGREEMENT P. 3

DEC 91

YEAR-TO-DATE

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REVENUES
      Total Operating Revenue (Inc Pub Fees)
      Less: Pub Fees
        Net Operating Revenue
    OPERATING EXPENSES
      Cost of Services/Products
      Depreciation
       Amortization
      Selling, General & Admin
       Other Operating Expenses
10
11
        Total Operating Expenses
     NET OPERATING INCOME
12
13
     OTHER INCOME
       Equity in Inc (Loss) Unconsol Cos
14
       Misc Non-Operating Inc (Loss)
Total Other Income
15
16
17
     INTEREST EXPENSE
     INCOME BEFORE INCOME TAXES
18
     INCOME TAXES - FEDERAL
19
                  - STATE
20
     INCOME BEFORE EXTRAORDINARY ITEMS,
      ACCOUNTING CHANGES AND MINORITY INT
     EXTRAORDINARY ITEMS - NET
     ACCOUNTING CHANGES
     MINORITY INTERESTS
     NET INCOME (LOSS)
                                           NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH
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CORPORATION - EXCEPT UNDER WRITTEN AGREEMENT Ρ.

DEC 91

CURRENT MONTH

ACTUAL

1 ASSETS

2 CURRENT ASSETS
3 Cash and Cash Equivalents
4 Temporary Cash Investments
5 Accounts and Notes Receivable, Net
6 Inventories
7 Net Invest in Sales-Type Leases - Current
8 Other Current Assets

9 TOTAL CURRENT ASSETS

10 INVESTMENTS
11 Investment in Unconsol Affiliates
12 Other Investments
13 Total Investments

14 FIXED ASSETS
15 Property, Plant and Equipment
16 Less: Accumulated Depreciation
17 Net Fixed Assets

18 COST OF EQUIP UNDER OPER LEASES, NET OF ACTUAL ACCUM DEPREC OF \$ 0

24 TOTAL ASSETS

NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH CORPORATION EXCEPT UNDER WRITTEN AGREEMENT P. 1

BALANCE SHEET THOUSANDS

REP

DEC 91

CURRENT MONTH

F

....ACTUAL ${\cal B}$

- 25 LIABILITIES AND EQUITY
- 26 CURRENT LIABILITIES
- 27 Debt Maturing within One Year
- 28 Accounts Payable
- 29 Other Current and Accrued Liabilities
- 30 TOTAL CURRENT LIABILITIES
- 31 OTHER LONG-TERM DEBT
- 32 CAPITAL LEASE OBLIGATIONS
- 33 OTHER LIABILITIES
- 34 Deferred Income Taxes
- 35 Other Non-Current Liebilities
- 36 Yotal Other Liabilities
- 37 MINORITY INTERESTS
- 38 TOTAL LIABILITIES
- 39 STOCKHOLDERS EQUITY
- 40 Preferred Stock
- 41 Common Stock
- 42 Paid-In Capital
- 43 Retained Earnings
- 44 Accumulated Foreign Currency Translations
- 45 Total Stockholder's Equity
- 46 TOTAL LIABILITIES AND EQUITY

NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH CORPORATION EXCEPT UNDER WRITTEN AGREEMENT P. 3

INTELLIGENT MEDIA SR INCOME STATEMENT THOUSANDS

REPORT PERIOD:

DEC 92

A

REVENUES

Total Operating Revenue (Inc Pub Fees)

3 Less: Pub fees

Net Operating Revenue

OPERATING EXPENSES

6 Cost of Services/Products

' Depreciation

8 Amortization

9 Setting, General & Admin

10 Other Operating Expenses

11 Total Operating Expenses

12 NET OPERATING INCOME

13 OTHER INCOME

14 Equity in Inc (Loss) Unconsol Cos

15 Misc Non-Operating Inc (Loss)

16 Total Other Income

17 INTEREST EXPENSE

18 INCOME BEFORE INCOME TAXES

19 INCOME TAXES - FEDERAL

20 - STATE

21 INCOME BEFORE EXTRAORDINARY ITEMS, ACCOUNTING CHANGES AND HINORITY INT

22 EXTRAORDINARY LIENS - NET

23 ACCOUNTING CHANGES

24 HINORITY INTERESTS

25 NET INCOME (LOSS)

YEAR-TO-DATE

ICTUAL B

INTELLIGENT MEDIA SR BALANCE SHEET THOUSANDS

REPORT PERIOD:

DEC 92

CURRENT MONTH

ACTUAL

1 ASSETS

1

- 2 CURRENT ASSETS
- Cash and Cash Equivalents
- 4 Temporary Cash Investments
- 5 Accounts and Notes Receivable, Net
- 6 Inventories
- 7 Net Invest in Sales-Type Leases Current
- 8 Other Current Assets
- 9 TOTAL CURRENT ASSETS
- 10 INVESTMENTS
- 11 Investment in Unconsol Affiliates
- 12 Other Investments
- 13 Total Investments
- 14 FIXED ASSETS
- 15 Property, Plant and Equipment
- 16 Less: Accumulated Depreciation
- 17 Net Fixed Assets
- 18 COST OF EQUIP UNDER OPER LEASES, NET OF ACTUAL ACCUM DEPREC OF \$ 0
- 19 OTHER ASSETS
- 20 Intengible Assets, Net of Actual Accumulat
 Amortization of \$ 0
- 21 Het Invest in Sales-Type Leases Non-Curr
- 22 Other Non-Current Assets
- 23 Total Other Assets
- 24 TOTAL ASSETS

INTELLIGENT MEDIA SR BALANCE SHEET THOUSANDS

REPORT PERIOD:

DEC 92

A

CURRENT MONTH

ACTUAL

1

- 25 LIABILITIES AND EQUITY
- 26 CURRENT LIABILITIES
- 27 Debt Maturing within One Year
- 28 Accounts Payable
- 29 Other Current and Accrued Liabilities
- 30 TOTAL CURRENT LIABILITIES
- 31 OTHER LONG-TERM DEBT
- 32 CAPITAL LEASE OBLIGATIONS
- 33 OTHER LIABILITIES
- 34 Deferred Income Taxes
- 35 Other Non-Current Liabilities
- 36 Yotal Other Liabilities
- 37 MINORITY INTERESTS
- 38 TOTAL LIABILITIES
- 39 STOCKHOLDERS EQUITY
- 40 Preferred Stock
- 41 Common Stock
- 42 Paid-In Capital
- 43 Retained Earnings
- 44 Accumulated Foreign Currency Translations
- 45 Total Stockholder's Equity
- 46 TOTAL LIABILITIES AND EQUITY

PROPRIETARY INFORMATION

NOT FOR USE OR DISCLOSURE OUTSIDE BELLSOUTH EXCEPT UNDER WRITTEN AGREEMENT.

THE BERRY COMPANY INCOME STATEMENT THOUSANDS

YEAR - TO-DATE

ACTUAL

REPORT PERIOD: **DEC 90** REVENUES Total Operating Revenue (Inc Pub Fees) 3 Less: Pub Fees Net Operating Revenue S OPERATING EXPENSES Cost of Services/Products Depreciation Amortization Selling, General & Admin 10 Other Operating Expenses 11 Total Operating Expenses 12 **NET OPERATING INCOME** 13 OTHER INCOME 14 Equity in Inc (Loss) Unconsol Cos Misc Non-Operating Inc (Loss) Total Other Income 15 16 17 INTEREST EXPENSE INCOME BEFORE INCOME TAXES 19 INCOME TAXES - FEDERAL 20 - STATE 21 INCOME BEFORE EXTRAORDINARY ITEMS, ACCOUNTING CHANGES AND MINORITY INT EXTRAORDINARY ITEMS - NET ACCOUNTING CHANGES MINORITY INTERESTS NET INCOME (LOSS) NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH

IOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH CORPORATION - EXCEPT UNDER WRITTEN AGREEMENT P. 1

DEC 90

CURRENT MONTH

ACTUAL J

1 ASSETS

2 CURRENT ASSETS
3 Cash and Cash Equivalents
4 Temporary Cash Investments
5 Accounts and Notes Receivable, Net
6 Inventories
7 Net Invest in Sales-Type Leases - Current
8 Other Current Assets

9 TOTAL CURRENT ASSETS

10 INVESTMENTS
11 Investment in Unconsol Affiliates
12 Other Investments
13 Total Investments

14 FIXED ASSETS
15 Property, Plant and Equipment
16 Less: Accumulated Depreciation
17 Net Fixed Assets

18 COST OF EQUIP UNDER OPER LEASES, NET OF ACTUAL ACCUM DEPREC OF \$ 0

19 OTHER ASSETS
20 Intangible Assets, Net of Actual Accumulated
 Amortization of \$ 130
21 Net Invest in Sales-Type Leases - Non-Curr
22 Other Non-Current Assets
23 Total Other Assets

24 TOTAL ASSETS

NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH CORPORATION EXCEPT UNDER WRITTEN AGREEMENT P. 1

BALANCE SHEEL THE BERRY COMPANY THOUSANDS

CURRENT MONTH

ACTUAL

DEC 92

REPORT PERIOD:

25 LIABILITIES AND EQUITY

1 26 CURRENT LIABILITIES

Debt Maturing within One Year

Accounts Payable

Other Current and Accrued Liabilities \$2 82 83

30 TOTAL CURRENT LIABILITIES

31 OFHER LONG- LERM DEBT

CAPITAL LEASE OBLIGATIONS 32

OTHER LIABILITIES 32 32 33

Deferred Income Taxes

Other Non-Current Liabilities

Total Other Liabilities

MINORITY INTERESTS 37

38 TOTAL LIABILITIES

STOCKHOLDERS EQUITY

Preferred Stock

Common Stack 7

Paid-In Capital

Retained Earnings

Accumulated Foreign Currency Translations

Total Stockholder's Equity 43 44 45 45

46 TOTAL LIABILITIES AND EQUITY

NOT FOR USE OR DISCLOSURE OUTSIDE BELLSOUTH EXCEPT UNDER WRITTEN AGREEMENT. PROPRIETARY INFORMATION

NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH CORPORATION EXCEPT UNDER URITTEN AGREEMENT

GRAPHILS HOLDING CO INCOME STATEMENT THOUSANDS

YEAR-TO-DATE

ACTUAL

REPORT PERIOD: DEC 90 REVENUES Total Operating Revenue (Inc Pub Fees) Less: Pub Fees Net Operating Revenue OPERATING EXPENSES Cost of Services/Products Depreciation Amortization Selling, General & Admin 10 Other Operating Expenses 11 Total Operating Expenses NET OPERATING INCOME 12 13 OTHER INCOME 14 Equity in Inc (Loss) Unconsol Cos 15 Misc Non-Operating Inc (Loss) Total Other Income 16 17 INTEREST EXPENSE INCOME BEFORE INCOME TAXES 18 19 INCOME TAXES - FEDERAL 20 - STATE 21 INCOME BEFORE EXTRAORDINARY ITEMS, ACCOUNTING CHANGES AND MINORITY INT EXTRAORDINARY ITEMS - NET ACCOUNTING CHANGES MINORITY INTERESTS NET INCOME (LOSS)

NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH CORPORATION - EXCEPT UNDER WRITTEN AGREEMENT P. 1

DEC 90

CURRENT MONTH

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1 ASSETS

2 CURRENT ASSETS
3 Cash and Cash Equivalents
4 Temporary Cash Investments
5 Accounts and Notes Receivable, Net
6 Inventories
7 Net Invest in Sales-Type Leases - Current
8 Other Current Assets

9 TOTAL CURRENT ASSETS

10 INVESTMENTS
11 Investment in Unconsol Affiliates
12 Other Investments
13 Total Investments
14 FIXED ASSETS
15 Property, Plant and Equipment

15 Property, Plant and Equipment 16 Less: Accumulated Depreciation 17 Net Fixed Assets

18 COST OF EQUIP UNDER OPER LEASES, NET OF ACTUAL ACCUM DEPREC OF \$ 0

19 OTHER ASSETS
20 Intangible Assets, Net of Actual Accumulated Amortization of \$ 0
21 Net Invest in Sales-Type Leases - Non-Curr
22 Other Non-Current Assets
23 Total Other Assets

24 TOTAL ASSETS

NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH CORPORATION EXCEPT UNDER WRITTEN AGREEMENT

PROPRIETARY INFORMATION

NOT FOR USE OR DISCLOSURE OUTSIDE BELLSOUTH EXCEPT UNDER WRITTEN AGREEMENT.

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DEC 90

CURRENT MONTH

ACTUAL

25 LIABILITIES AND EQUITY

26 CURRENT LIABILITIES

27 Debt Haturing within One Year

28 Accounts Payable

29 Other Current and Accrued Liabilities

30 TOTAL CURRENT LIABILITIES

31 OTHER LONG-TERM DEBT

32 CAPITAL LEASE OBLIGATIONS

33 OTHER LIABILITIES

34 Deferred Income Taxes

35 Other Non-Current Liabilities

Total Other Liabilities

37 MINORITY INTERESTS

38 TOTAL LIABILITIES

39 STOCKHOLDERS EQUITY

40 Preferred Stock

41 Common Stock

42 Paid-In Capital

43 Retained Earnings

44 Accumulated Foreign Currency Translations

Total Stockholder's Equity

46 TOTAL LIABILITIES AND EQUITY

NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH CORPORATION EXCEPT UNDER WRITTEN AGREEMENT P. 3

DEC 91

YEAR-10-DATE

REVENUES Total Operating Revenue (Inc Pub Fees) Less: Pub Fees Net Operating Revenue OPERATING EXPENSES Cost of Services/Products Depreciation Amortization Selling, General & Admin Other Operating Expenses 11 Total Operating Expenses 12 NET OPERATING INCOME 13 OTHER INCOME Equity in Inc (Loss) Unconsol Cos Hisc Non-Operating Inc (Loss) Total Other Income 15 16 17 INTEREST EXPENSE INCOME BEFORE INCOME TAXES 19 INCOME TAXES - FEDERAL 20 - STATE INCOME BEFORE EXTRAORDINARY ITEMS. ACCOUNTING CHANGES AND MINORITY INT EXTRAORDINARY ITEMS - NET ACCOUNTING CHANGES MINORITY INTERESTS NET INCOME (LOSS)

NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH CORPORATION - EXCEPT UNDER WRITTEN AGREEMENT P. 1

DEC 91

CURRENT MONTH

ACTUAL B

1 ASSETS

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2 CURRENT ASSETS
    Cash and Cash Equivalents
    Temporary Cash Investments
    Accounts and Notes Receivable, Net
    Inventories
    Net Invest in Sales-Type Leases - Current
    Other Current Assets
9 TOTAL CURRENT ASSETS
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10 INVESTMENTS

11 Investment in Unconsol Affiliates Other investments 12 Total Investments 13 14 FIXED ASSETS Property, Plant and Equipment 15 Less: Accumulated Depreciation Net Fixed Assets 17 18 COST OF EQUIP UNDER OPER LEASES, NET OF ACTUAL ACCUM DEPREC OF \$ 19 OTHER ASSETS Intangible Assets, Net of Actual Accumulated Amortization of \$ 0

Net Invest in Sales-Type Leases - Non-Curr

Other Non-Current Assets 22 Total Other Assets 23

24 TOTAL ASSETS

NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH CORPORATION EXCEPT UNDER WRITTEN AGREEMENT P. 1

REP

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DEC 91

CURRENT MONTH

ACTUAL

/ /

25 LIABILITIES AND EQUITY
26 CURRENT LIABILITIES

27 Debt Maturing within One Year

Accounts Payable

29 Other Current and Accrued Liabilities

30 TOTAL CURRENT LIABILITIES

31 OTHER LONG-TERM DEBT

32 CAPITAL LEASE OBLIGATIONS

33 OTHER LIABILITIES

34 Deferred Income Taxes

35 Other Non-Current Liabilities

Total Other Liabilities

37 MINORITY INTERESTS

38 TOTAL LIABILITIES

39 STOCKHOLDERS EQUITY

40 Preferred Stock

41 Common Stock

42 Paid-In Capital

43 Retained Earnings

44 Accumulated Foreign Currency Translations

Total Stockholder's Equity

46 TOTAL LIABILITIES AND EQUITY

NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH CORPORATION EXCEPT UNDER WRITTEN AGREEMENT P. 3

PROPRIETARY INFORMATION

NOT FOR USE OR DISCLOSURE OUTSIDE BELLSOUTH EXCEPT UNDER WRITTEN AGREEMENT.

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NET INCOME (LOSS)

MINORIIX INTERESTS

ACCOUNTING CHANGES

16 INCOME TAXES - LEDERAL

17 INTEREST EXPENSE

OTHER INCOME

12 NET OPERATING INCOME

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Depreciation

OPERATING EXPENSES

fess: Pub fees

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THOOME BELOKE INCOME TAXES

Total Other Income

VECCONILING CHANCES AND MINORITY INT INCOHE BELOKE EXIKAORDINARY TIEMS,

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Hisc Non-Operating Inc (Loss)

Total Operating Expenses

Other Operating Expenses

Selling, General & Admin

Cost of Services/Products

Net Operating Revenue

Total Operating Revenue (Inc Pub Fees)

Equity in Inc (toss) Unconsol Cos

CHOUSANDS INCOME STATEMENT евурится ноготие со

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REPORT PERIOD:

BENEAUES

YEAR-10-DATE

CORPORATION - EXCEPT UNDER WRITTEN AGREEMENT MOLICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH

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CURRENT MONTH

ACTUAL

1 ASSETS

1 2 CURRENT ASSETS

- 3 Cash and Cash Equivalents
- 4 Temporary Cash Investments
- 5 Accounts and Notes Receivable, Net
- 6 Inventories
- 7 Het Invest in Sales-Type Leases Current
- Other Current Assets
- 9 TOTAL CURRENT ASSETS
- 10 INVESTMENTS
- 11 Investment in Unconsol Affiliates
- 12 Other Investments
- 13 Total Investments
- 14 FIXED ASSETS
- 15 Property, Plant and Equipment
- 16 Less: Accumulated Depreciation
- 17 Net Fixed Assets
- 18 COST OF EQUIP UNDER OPER LEASES, NET OF ACTUAL ACCUM DEPREC OF \$ 0
- 19 OTHER ASSETS
- 20 Intengible Assets, Net of Actual Accumulated Amortization of \$ 490
- 21 Net Invest in Sales-Type Leases Non-Curr
- 22 Other Non-Current Assets
- 23 Total Other Assets
- 24 TOTAL ASSETS

PROPRIETARY INFORMATION

NOT FOR USE OR DISCLOSURE OUTSIDE BELL SOUTH EXCEPT UNDER WRITTEN AGREEMENT.

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GRAPHICS HOLDING CO BALANCE SHEET THOUSANDS

REPORT PERIOD:

DEC 92

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CURRENT MONTH

ACTUAL

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- 25 LIABILITIES AND EQUITY
- 126 CURRENT LIABILITIES
- 27 Debt Haturing within One Year
- 28 Accounts Payable
- 29 Other Current and Accrued Liabilities
- 30 TOTAL CURRENT LIABILITIES
- 31 OTHER LONG-TERM DEBT
- 32 CAPITAL LEASE OBLIGATIONS
- 33 OTHER LIABILITIES
- 34 Deferred Income Taxes
- 35 Other Non-Current Liabilities
- 36 Total Other Liabilities
- 37 MINORITY INTERESTS
- 38 TOTAL LIABILITIES
- 39 STOCKHOLDERS EQUITY
- 40 Preferred Stock
- 41 Common Stock
- 42 Paid-In Capital
- 43 Retained Earnings
- 44 Accumulated Foreign Currency Translations
- 45 Total Stockholder's Equity
- 46 TOTAL LIABILITIES AND EQUITY

PROPRIETARY INFORMATION

NOT THE USE OR DISCLOSURE OUTSIDE R. SOUTH EXCEPT UNDER WRITTEN AGREEMENT.

YEAR-TO-DATE

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REPORT PERIOD:
                                        DEC 90
    REVENUES
      Total Operating Revenue (Inc Pub Fees)
      Less: Pub Fees
        Net Operating Revenue
    OPERATING EXPENSES
      Cost of Services/Products
      Depreciation
      Amortization
      Selling, General & Admin
10
      Other Operating Expenses
        Total Operating Expenses
11
12
    NET OPERATING INCOME
13
    OTHER INCOME
14
      Equity in Inc (Loss) Unconsol Cos
15
      Misc Non-Operating Inc (Loss)
        Total Other Income
16
17
    INTEREST EXPENSE
    INCOME BEFORE INCOME TAXES
    INCOME TAXES - FEDERAL
20
                - STATE
    INCOME BEFORE EXTRAORDINARY ITEMS.
     ACCOUNTING CHANGES AND MINORITY INT
    EXTRAORDINARY ITEMS - NET
    ACCOUNTING CHANGES
23
    MINDRITY INTERESTS
    NET INCOME (LOSS)
                                         NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH
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PROPRIETARY INFORMATION

CORPORATION - EXCEPT UNDER WRITTEN AGREEMENT

NOT FOR USE OR DISCLOSURE OUTSIDE BELLSOUTH EXCEPT UNDER WRITTEN AGREEMENT.

DEC 90

CURRENT MONTH

ACTUAL 3

1 ASSETS

2 CURRENT ASSETS
3 Cash and Cash Equivalents
4 Temporary Cash Investments

Accounts and Notes Receivable, Net

1 Inventories

7 Het Invest in Sales-Type Leases - Current

8 Other Current Assets

9 TOTAL CURRENT ASSETS

10 INVESTMENTS

11 Investment in Unconsol Affiliates

12 Other Investments

13 Total Investments

14 FIXED ASSETS

15 Property, Plant and Equipment

16 Less: Accumulated Depreciation

17 Net Fixed Assets

18 COST OF EQUIP UNDER OPER LEASES, NET OF ACTUAL ACCUM DEPREC OF \$ 0

19 OTHER ASSETS
20 Intangible Assets, Net of Actual Accumulated
Amortization of \$ 55

21 Net Invest in Sales-Type Leases - Non-Curr

22 Other Non-Current Assets

23 Total Other Assets

24 TOTAL ASSETS

NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH CORPORATION EXCEPT UNDER WRITTEN AGREEMENT P. 1

PROPRIETARY INFORMATION

NOT FOR USE OR DISCLOSURE OUTSIDE BELLSOUTH EXCEPT UNDER WRITTEN AGREEMENT.

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CURRENT MONTH

- 25 LIABILITIES AND EQUITY
- 26 CURRENT LIABILITIES
- Debt Maturing within One Year Accounts Payable 27 28
- 29 Other Current and Accrued Liabilities
- 30 TOTAL CURRENT LIABILITIES
- 31 OTHER LONG-TERM DEBT
- 32 CAPITAL LEASE OBLIGATIONS
- 33 OTHER LIABILITIES
- 34 Deferred Income Taxes
- 35 Other Non-Current Limbilities
- Total Other Liabilities
- 37 MINORITY INTERESTS
- 38 TOTAL LIABILITIES
- 39 STOCKHOLDERS EQUITY
- 40 Preferred Stock
- 41 Common Stock
- 42 Paid-In Capital
- 43 Retained Earnings
- Accumulated Foreign Currency Translations
- Total Stockholder's Equity
- 46 TOTAL LIABILITIES AND EQUITY

NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH CORPORATION EXCEPT UNDER WRITTEN AGREEMENT P. 3

PROPRIETARY INFORMATION

NOT FOR USE OR DISCLOSURE OUTSIDE BELLSOUTH EXCEPT UNDER WRITTEN AGREEMENT.

TECHSOUTH . JB SVCS INCOME STATEMENT THOUSANDS

YEAR-TO-DATE

ACTUAL B

REPORT PERIOD: DEC 91 REVENUES Total Operating Revenue (Inc Pub Fees) Less: Pub Fees Net Operating Revenue OPERATING EXPENSES Cost of Services/Products Depreciation Amortization Selling, General & Admin 10 Other Operating Expenses 11 Total Operating Expenses NET OPERATING INCOME 13 OTHER INCOME 14 Equity in Inc (Loss) Unconsol Cos Misc Non-Operating Inc (Loss)
Total Other Income 16 17 INTEREST EXPENSE INCOME BEFORE INCOME TAXES 19 INCOME TAXES - FEDERAL 50 - STATE INCOME BEFORE EXTRAORDINARY LIEMS. ACCOUNTING CHANGES AND MINORITY INT EXTRAORDINARY ITEMS - NET ACCOUNTING CHANGES MINORITY INTERESTS NET INCOME (LOSS) NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH

CORPORATION - EXCEPT UNDER WRITTEN AGREEMENT P. 1

DEC 91

CURRENT MONTH

ACTUAL

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1 ASSETS

CURRENT ASSETS
Cash and Cash Equivalents
Temporary Cash Investments
Accounts and Notes Receivable, Net
Inventories
Net Invest in Sales-Type Leases - Current
Other Current Assets

9 TOTAL CURRENT ASSETS 10 INVESTMENTS 11 Investment in Unconsol Affiliates 12 Other Investments 13 Total Investments 14 FIXED ASSETS Property, Plant and Equipment Less: Accumulated Depreciation 17 Net Fixed Assets 18 COST OF EQUIP UNDER OPER LEASES, NET OF ACTUAL ACCUM DEPREC OF \$ 0

24 TOTAL ASSETS

NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH CORPORATION EXCEPT UNDER WRITTEN AGREEMENT
P. 1

REP

DEC 91

CURRENT MONTH

ACTUAL

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- 25 LIABILITIES AND EQUITY
- 26 CURRENT LIABILITIES
- 27 Debt Maturing within One Year
 - Accounts Payable
- 29 1 Other Current and Accrued Liabilities
- 30 TOTAL CURRENT LIABILITIES
- 31 OTHER LONG-TERM DEBT
- 32 CAPITAL LEASE OBLIGATIONS
- 33 OTHER LIABILITIES
- 34 Deferred Income Taxes
- 35 Other Non-Current Liebilities
- 36 Total Other Liabilities
- 37 MINORITY INTERESTS
- 38 TOTAL LIABILITIES
- 39 STOCKHOLDERS EQUITY
- 40 Preferred Stock
- 41 Common Stock

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- 42 Paid-In Capital
- 43 Retained Earnings
- 44 Accumulated Foreign Currency Translations
 - Total Stockholder's Equity
- 46 TOTAL LIABILITIES AND EQUITY

NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH CORPORATION EXCEPT UNDER WRITTEN AGREEMENT P. 3

DEC 92

YEAR-TO-DATE REVENUES

Total Operating Revenue (Inc Pub Fees) Less: Pub Fees Net Operating Revenue OPERATING EXPENSES Cost of Services/Products Depreciation Amortization Selling, General & Admin 10 Other Operating Expenses 11 Total Operating Expenses NET OPERATING INCOME OTHER INCOME Equity in Inc (Loss) Unconsol Cos

Misc Non-Operating Inc (Loss) Total Other Income 16 INTEREST EXPENSE

15

INCOME BEFORE INCOME TAXES 18

INCOME TAXES - FEDERAL 19 20 - STATE

INCOME BEFORE EXTRAORDINARY ITEMS, ACCOUNTING CHANGES AND MINORITY INT

EXTRAORDINARY ITEMS - NET

ACCOUNTING CHANGES

MINORITY INTERESTS

NET INCOME (LOSS)

NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE THE BELLSOUTH CORPORATION - EXCEPT UNDER WRITTEN AGREEMENT P. 1

DEC 92

CURRENT MONTH

1 ASSETS

2 CURRENT ASSETS Cash and Cash Equivalents

Temporary Cash Investments

Accounts and Notes Receivable, Net

Inventories

7 Net Invest in Sales-Type Leases - Current

Other Current Assets

9 TOTAL CURRENT ASSETS

10 INVESTMENTS

13

Investment in Unconsol Affiliates 11

12 Other Investments

Total Investments

14 FIXED ASSETS

Property, Plant and Equipment

Less: Accumulated Depreciation 17

Net Fixed Assets

18 COST OF EQUIP UNDER OPER LEASES, NET OF ACTUAL ACCUM DEPREC OF \$

19 OTHER ASSETS

Intangible Assets, Net of Actual Accumulated Amortization of \$ 96

Net Invest in Sales-Type Leases - Non-Curr

Other Non-Current Assets

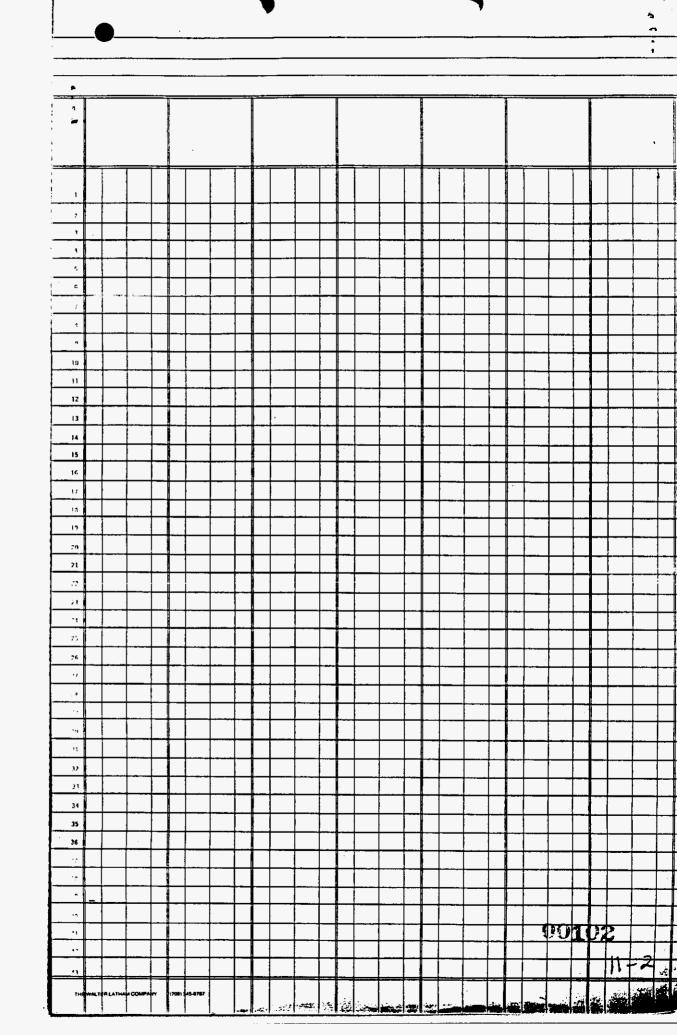
Total Other Assets 23

24 TOTAL ASSETS

NOTICE: NOT FOR USE OR DISCLOSURE OUTSIDE INE BELLSOUTH CORPORATION EXCEPT UNDER WRITTEN AGREEMENT P. 1

PROPRIETARY INFORMATION

NOT FOR USE OR DISCLOSURE OUTSIDE BELLSOUTH EXCEPT UNDER WRITTEN AGREEMENT.



Florida Public Service Commission Docket No. 920260-TL FPSC Staff Audit Request Dated 3/28/94 Item No. 3-058 Page 1 of 1

Request:

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If the funding of electronic yellow page activity or market research is performed by BellSouth companies other than BAPCO, please identify these companies and the amount expended by each for this activity for 1991 and 1992. (RW)

Response: This amends the previous response to this request submitted on April 11, 1994.

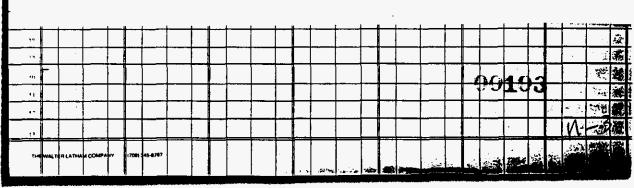
> BellSouth Information Networks, Inc. (BIN) was formed in 1991 and designated to collect all preoperational expenses associated with the development of electronic publishing activities, including "electronic yellow pages". During 1991, BIN collected in pre-tax expenses for such activities. These expenses were billed by BIN to BellSouth Corporation where they were charged to a BellSouth Funded Corporate Development Project. Since all such costs were retained by BellSouth, they did not affect BST's regulated accounts or ratepayers. Certain material associated with this effort was identified in response to Audit Request 3-021 and has been previously reviewed by the Audit Staff.

During 1992, Intelligent Media Ventures, Inc. engaged in marketing research concerning interactive information and advertising related services, some parts of which could be considered to fall within the "electronic yellow pages" area. Certain of this material has also been identified in response to Item No. 3-021. Although records of expenses are not available in the detail necessary to identify and segregate "electronic yellow pages" expenses as a separate category the expenses associated with this information neither directly nor indirectly affected the expenses of the regulated telephone company.

This material constitutes EXTRAORDINARILY SENSITIVE PROPRIETARY (ESP) and confidential business informs and will be the subject of a "Notice of intent to request confidential classification." Any notes taken on this material by the auditor(s) will be subject to our review and may also be the subject of a "Notice of intent to request classification." confidential

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Date Provided: August 15, 1994



Florida Public Service Commission Docket No. 920260-TL FPSC Staff Audit Request Dated 3/28/94 Item No. 3-103 Page 1 of 1

Request:

Identify the other sources of Stevens Graphics' revenue besides transactions with BAPCO by activity and amount for 1991 and 1992.

Response: This amends the previous response to this request submitted on April 11, 1994.

> On August 15, 1994, BellSouth Corporation made the following material available to members of the Florida Public Service Commission Staff:

Attachment I.

This material constitutes EXTRAORDINARILY SENSITIVE PROPRIETARY (ESP) and confidential business information and will be the subject of a "Notice of intent to request confidential classification." Any notes taken on this material by the auditor(s) will be subject to our review and may also be the subject of a "Notice of intent to request confidential classification."

00104

Date Provided: August 15, 1994

Florida Public Service Commission
Docket No. 920260-TL
FPSC Staff Audit Request
Dated 3/28/94
Item No. 3-103
Attachment I
Page 1 of 1

Stevens Graphics, Inc. Analysis of Sales

1992 / Directory Division: **BAPCO z** ! 3 Other Directories: 4 GIE Other Total other directories 7 Other Commercial: 8 Washawsky Other Total other Commercial 11 Total for Directory 12. Division

3 Business Products Division:

19 BellSouth

15 Trade Sales

76 Total Business

77 Products Division

78 Total for Stevens

19 Graphics

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Date Provided: August 15, 1994

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2-002 Get Copy of Bell South Capilal Findy Corp T/S + B/S - Trave to F/C Get copy - Find out what Bell Swith Capilal Junky Corp actually does. Kenenus) NOI Och Inere Ant SKIP Net france (Joss) 2-004 La Provides separate 2/5 1891 BS Exen Server) BS Education 16 Rev. 19 Net Iren (for)

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Should it be cost or milet - must the 715 to begin on wide to determine cost. 2-054 - Rosen to Request States that a conte set of Sailden leases + 1892 4/5 for requested RE Ventures are provided 1155 Fearthen Convents a) Provided 4/54, 1992 + 4991 B/s 1912 +1991 3) Renema Deht Sen Cosa Flon for Operation Cet copy 1 7/5 for 1155 Barton assoc. 1) Lease betin 1155 Peartie assor per og fet derd syrs intel tern anuel Rent Estimated annual Kental beginning of leave armel, rental shall be the proceeding terms Extended term - shall be amont against upon 28

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1 3-016 1990 + 1991 financial statements
2 for L.M. Berry, Stevens Draphes, Tech South
3 Beldsouth Marketing, + shelligent Madra
4 Services
5 Intelligent Madra Services did not exist in
6 1990 so 1991
7 Bell South Marketing Programs did not exist
8 in 1990
9 3-147, 3-146 - Detailed account Analysis
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