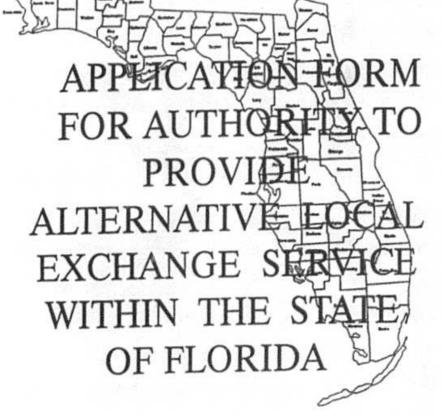
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Sheck received with filing and ferwarded to Fiscal for deposit. Fiscal to forward a copy of check to RAR with proof of deposit.

Initials of person who forwarded check:

DOCUMENT NUMBER-DATE

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# FLORIDA PUBLIC SERVICE COMMISSION CAPITAL CIRCLE OFFICE CENTER - 2540 SHUMARD OAK BOULEVARD TALLAHASSEE, FLORIDA 32399-0850

## APPLICATION FORM

# AUTHORITY TO PROVIDE ALTERNATIVE LOCAL EXCHANGE SERVICE WITHIN THE STATE OF FLORIDA

#### INSTRUCTIONS

- This form is used for an original application for a certificate and for approval of sale, assignment or transfer of an existing alternative local exchange certificate. In case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee.
- Respond to each item requested in the application and appendices.
   If an item is not applicable, please explain why.
- Use a separate sheet for each answer which will not fit the allotted space.
- 4. If you have questions about completing the form, contact:

Florida Public Service Commission
Division of Communications, Certification & Compliance Section
2540 Shumard Oak Boulevard
Tallahassee, Florida 32399-0866
(904) 413-6600

 Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250 made payable to the Florida Public Service Commission at the above address.

- This is an application for (check one):
  - (x) Original authority (new company)
  - ( ) Approval of transfer (to another certificated company) <u>Example</u>, a certificated company purchases an existing company and desires to retain the original certificate authority.
  - () Approval of assignment of existing certificate (to a noncertificated company)

    Example, a non-certificated company purchases an existing company and desires to retain the certificate of authority rather than apply for a new certificate.
  - Approval for transfer of control (to another certificated company)

    Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.
- Name of applicant: Unique Communications Inc.
- A. National mailing address including street name, number, post office box, city, state, zip code, and <u>phone number</u>.

3557 N.W. 53 Court Fort Lauderdale, Florida 33309 (954-7352010) (1-8884864183)

B. Florida mailing address including street name, number, post office box, city, state, zip code, and phone number.

3557 N.W. 53 Court Fort Lauderdale, Florida 33309 (954-7352010) (1-8884864183)

C. Physical address of alternative local exchange service in Florida including street name, number, post office box, city, zip code and phone number.

3557 N.W. 53 Court Fort Lauderdale, Florida 33309 (954-7352010) (1-8884864183)

4.	Structure of organization:
	( ) Individual ( X) Corporation ( ) Foreign Corporation ( ) Foreign Partnership ( ) Limited Partnership ( ) Joint Venture ( ) Other, Please explain
5.	If incorporated, please provide proof from the Florida Secretary of State that the applicant has authority to operate in Florida.
	Corporate charter number: F70628
	See attached - Exhibit A
6.	Name under which the applicant will do business (d/b/a):
	Unique Communications Inc.
7.	If applicable, please provide proof of fictitious name (d/b/a) registration.
	Fictitious name registration number:None
8.	If applicant is an individual, partnership, or joint venture, please give name, title and address of each legal entity.
	Not Applicable - Unique Communications is a Corporation
9.	State whether any of the officers, directors, or any of the ten largest stockholders have previously been adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, please explain.
	None
10.	Please provide the name, title, address, telephone number, internet address, and facsimile number for the person serving as ongoing liaison with the Commission, and if different, the liaison responsible for this application.
11.	Dennis A. Parker President 3557 N.W. 53 Court Fort Lauderdale, Florida 33309 Tel. No: (954-7352010) Fax No: (954-7352612) Please list other states in which the applicant is currently providing or has applied to provide local exchange or alternative local exchange service.
	None
FORM	PSC/CMU 8 (07/95)
	red by Chapter 364.337 F.S.

12. Has the applicant been denied certification in any other state? If so, please list the state and reason for denial.

No

13. Have penalties been imposed against the applicant in any other state? If so, please list the state and reason for penalty.

No

14. Please indicate how a customer can file a service complaint with your company.
Customer can call Toll Free 1-8884864183 and ask for complaint department or write letter to Florida mailing address.

15. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide alternative local exchange service in Florida. See enclosed financial statements, Exhibit D

A. Financial capability.

Regarding the showing of financial capability, the following applies:

The application <u>should contain</u> the applicant's financial statements for the most recent 3 years, including:

the balance sheet
 See Financial Statements Enclosed.

income statement
 See Financial Statements Enclosed.

statement of retained earnings.
 See Financial Statements Enclosed.

Further, a written explanation, which can include supporting documentation, regarding the following should be provided to show financial capability.

- 1. Please provide documentation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served. Exhibit B
- 2. Please provide documentation that the applicant has sufficient financial capability to maintain the requested service. Exhibit B
- 3. Please provide documentation that the applicant has sufficient financial capability to meet its lease or ownership obligations. Exhibit  ${\mathbb G}$

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions. Exhibit C

If available, the financial statements should be audited 'inancial statements.

If the applicant does not have audited financial statements, it shall be so stated. The unaudited financial statements should then be signed by the applicant's chief executive officer and chief financial officer. The signatures should attest that the financial statements are true and correct.

- B. Managerial capability. See Exhibit B
- C. Technical capability. See Exhibit B

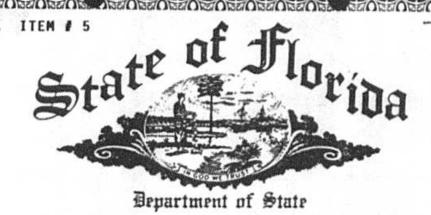
#### AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange service in the State of Florida. I have read the foregoing and declare that to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083".

Official:	Dennis a Parker Signature	10-25-96 Date
Title:	Dennis Parker President	(954)735-2010 Telephone Number
Address:	3557 NW 53rd Court	
	Fort Lauderdale, Fla. 33309	

EXHIBIT A



I certify that the attached is a true and correct copy of the Articles of Incorporation of UNIQUE COMMUNICATIONS, INC., a corporation organized under the Laws of the State of Florida, filed on March 11, 1982.

The charter number for this corporation is F70628.

Given under my hand and the Great Seal of the State of Florida, at Tallahassee, the Capital, this the 17th day of March, 1982.



CER 101 Rev. 12-60

George Firestone

EXHIBIT B

Reference Page 4 #15, Item A, B, C

Unique Communications, Inc. was established March 11, 1982 as a Telephone Interconnect Company in the State of Florida. During the 14 years of service, Unique has acquired over 4,000 customers and provided sales, installations, maintenance and service to them. This year Unique was ranked number five out of twenty five by the South Florida Business Journal for the "Largest Business Telephone Systems Firms" in the South Florida area. (See Exhibit A)

### A. Financial Capability

- Unique has been servicing Dade, Broward, and Palm Beach Counties for 14
  years and we will be serving these counties the ALEC license so no further
  finances would be required. We have a proven record of financial capability
  in these counties.
- We have acquired a private financing agreement to cover any bad debt. Our established business has shown a profit every year for 14 years further showing we will have the capability to maintain the service.
- There will be no additional lease or ownership obligations by obtaining this license, as we are already meeting this obligation.

Please see attached (Exhibit C) of our projected profit & loss statement and financial statements, which include our balance sheet, income statement, and retained earnings.

Reference Page 5

Item 15

B. Managerial Capability

(See Exhibit B Dennis Parker/Qualifications)

C. Technical Capability

(See Exhibit B Dennis Parker/Qualifications)

Dennis Parker has the technical background and has worked in the technical field for 29 years combining Bell South and Unique Communications positions. Unique Communications is a preferred equipment dealer for the following manufacturers: Tadiran Communications, Comdial, Xiox and Samsung.

Unique is one of the oldest Bell South Authorized Sales Representatives (ASR), in Florida, selling all of their network services such as local dial tone, syncronet, ISDN, Megalink, ESSX, etc. In the ten years selling and servicing Bell South customers we have never had a complaint against us.

#### PRESENTATION OF QUALIFICATIONS

#### SUMMARY OF TECHNICAL QUALIFICATIONS

- Installer Repairman -- For Bell South. Responsible for installation and repair of residential telephones and paytelephones. Performed cutovers and upgrades with facility group.
- PBX INSTALLER REPAIRMAN For Bell South. Responsible for installation, training and repair of Large PBX telephone systems for large to very large business customers.

#### CERTIFIED SCHOOLS

SIEMENS SD 80, 192, 232, MITEL SX50, 100, 200, 1000 TADIRAN CORAL PBX COMDIAL IMPACT, DXP ATT DIMENSION, 75 ATT SPIRIT, MERLIN SAMSUNG PROSTAR, DCS

. WYGANT VOICE MAIL . ACTIVE VOICE MAIL . VERBATIM VOICE MAIL . ITT 3100

. TIE BUSCOM, ULRAACOM XIOX CALL ACCOUNTING SYNCHRONET ISDN

ESSX / CENTREX

. FLEXSERVE

#### SUMMARY OF MANAGERIAL QUALIFICATIONS

- PBX INSTALLATION- REPAIR SUPERVISOR— For Bell South. Responsible for supervising, coordinating and technical support for ten technicians on installations and repair of Large business telephone systems.
- <u>CONTROL SUPERVISOR</u>— For Bell South. Responsible for all control, routing, tracking and performance of all outside PBX technicians in Broward County. Also supervised twenty dispatchers.
- VICE- PRESIDENT / FOUNDER For Unique Communications Inc. Supervises all aspects of company from sales to service.

#### PRINCIPAL ACHIEVEMENTS

Founded Unique Communications in March of 1982 out of his garage and grew business to
fifth largest Interconnect in South Florida. Handled all aspects of interconnect business from
setup of company to sales, product development, engineering and installation. Has developed
a solid relationship with some of the largest business customers in Florida. Has maintained an
excellent reputation with community and customers. For three years Represented all Bell
South Agents in Florida as their Steering Committee Choice to negotiate sales programs,
compensation and complaints on their behalf with Bell South Vice- Presidents and staff.

### COMPANIES EMPLOYEED BY

1982 - PRESENT Unique Communications Inc.

1968 - 1982 Bell South

#### PERSONAL BACKGROUND

- · Born in Boston, Massachusettes 1948
- Graduated from Fort Lauderdale High School
- Attended two Years at Broward Community College Majoring in Business Administration
- · Married twenty six Years, have two daughters
- · Enjoy all sports and events

#### REFERENCES

Can be obtained upon request

#### PAGE 86 . THE BOOK OF LISTS

## SOUTH FLORIDA BUSINESS JOURNAL

# LARGEST BUSINESS TELEPHONE SYSTEMS FIRMS

Rank	Last pass's rank	From From	Man of purpose standard in South Founds	No. of accounts in South Florida	Manufacturers represented	Top manufactors' Year Incombed	Major charms in South Florida
1.	2	Bellaouth Business Systems (2003) 569-8100 7740 NW 50th St. (2003) 569-8100 Miami 33165 (2005) 884-8239	1,364,000	NA	AT&T, No com Telecom, Fulliss	Pha.S. Jacobs	Property and the state of
2.	3	AT&T 5450 NW 33rd Ave. (305) 777-1863 Fort Lituderdale 33309 (305) 777-1857	1,214,000	32,691	AT&T	Robert Allen 1887	Would not disclose
3.	6	Wittel Communications Systems Inc. 5100 NW 33rd Ave., \$144 (205) 735-0130 Fort Lauderdale 33300 (205) 677-2037	209,893	1,896	Nothern Telecon, Heads	Harry Hirsch	Meso Dade County Micrords, Sheraton Hea Mann Aligan, Mount Strait Medical Center Browned County Misms Onliners Hospita
4.	10	Advanced Telephone 16415 NW 67th Ave. (305) 824-9000 Mians Lakes 33014 (305) 824-9001	192,659	2.997	Vodavo Starpius, Panasonic, AT&T, Ads-on-Hold	Dave Gravetine 1977	Orange Bowl Committee, Impured, WIC WINZ, State Farm
5.	n	Unique Communications Inc. 3557 NW 53rd Court (305) 735-4002 Fort Lauderdate 33309 (305) 735-2812	184,995	4,090	Voicemell Systems, Complet, Voices, Southern Boll Network Services, Tadinar, ITT, Panesonic, Sersing	Donnis A. Parker 1962	Pairo Seach Sold Weste Authority, U.S. Custome, Bernett Series, Fred Harter Hon City of Wilton Marrors, City of Healywood
6.	8	United States Telephone Co. 6073 NW 167th St. (305) 823-7000 Miams 33015 (305) 592-7200	159,552	8,864	Samsung, ITT, Comdial Tie, Telrad	Jim Ellie 1972	Scandenavien Health Spas, Salvator Army, Boys & Girls Clubs
7.		Telcorp Communications Inc. 750 E. Sample Road (305) 943-2000 Pompino Beach 33064 (305) 784-0080	136,720	2,470	Toristos, Arrestos, Parsecona, MAX	Kevin J. Clasey 1978	Watnert Extend Drugs, State Form Francisco, Oligans Federal Bank
8.	7	ABC Communications 6065 NW 167th St. (305) 556-3600 Miam 33015 (305) 821-6353	121,000	7,800	Mitel Proster, Comdiel, Premier, Volcemal, Tie	Andrew Burns 1978	Brandsmart, Potamkin, Spec's, Metropolitan Mongage
9.	<b>过程</b>	TIE/Communications Inc. 14100 Palmeto Frontage Fload, F100 2005 507-8233 Marri Lakes 30016 2001 823-7167	108,800	8,825	Te, Mad Northern Talecon 18	Clearge No.	Cours Change Pedical
10.	14	Comphex Communications Inc. 4350 W. Sunnae Blvd., #122 (305) 584-3435 Plantation 33313 (305) 581-0950	105,760	3,529	Nitsuko America, Onyx, Milel, Panasonic	Jim Schwartz 1988	Unleys, Coetco, Volkswagon of America, 5- seders Cup Alletate Insurance
11.	NR	Nutel Communications 3223 NW Tenth Terrace (305) 565-4500 Fort Lauderdale 33309 (305) 565-6700	103,000	3,100	Northern Telescent, Sammers		Control Contro
12.	17	Florida Telephone Systems Inc. 751 Park of Commerce Drive, #100 (407) 994-0700 Boca Rator/33487 (407) 994-0700	98.250	3,275	Inter-Tal, Active Voice, Southern Bell Network Services	Ronald J. Levy 1986	Pain Beach County, Biltmore Securities Trans Air Conditioning
13.	15	Teleoystems of South Florida 371 NW 171st St. (305) 651-0700 Mismi 33169 (305) 852-1052	95,000	3,500		Carro Montana Sept (1005) Sept.	1944 Cause of Filtrala, Wordshiptonian
14.	16	Inter-Tel 3201 W. Commercial Blvd., #218 (305) 484-8444 Fort Lauderdale 33309 (305) 733-0035	89,600	3,000	Inter-Yel, AVT Voicemek, CLI Video teleconferencing	Steve Minaylo 1969	State of Florida, Polio Tropical
15.		Executions Information Systems and 1100 Park Central Shell \$2400 QCC \$75-8666 Purgeand Seach 30004 QCC 975-9700	80,183	200	Employ		
16.	13	Mitel Telecommunications Systems 800 Corporate Drive, #221 (305) 776-4581 Fort Lauderdale 33334 (305) 776-4572	84,000	380	Mitel, Octel, Centigram	Leo Frazier 1970	New York Life, Prudential, Marriott Hole
17.		Teleco (100 ) 500 (100	74,980		GOOD TO VENE	2.据	Harmanian Wales, The pay Deck Control of the Contro
18.	19	Communications by Johnson Inc. 3965 Investment Lane (197) 848-9393 Riviera Beach 33404 (407) 845-6749	72,000	5,550	Comdai, Inter-Tel, Key Sytem U.S., Vodavi, Mitel, Fujitsu, Triffium	Randy K. Johnson, Sr. 1982	Pain Beach Coursy, Jupillar Courier, City of Fevera Breich, Pain Beach Blood Bank, Per Beach Courtry Club, Pain Beach Kennel Cl
19.	2	Business Connection Inc. (205) 360-0600 BOX Faireby Drivers (205) 360-0600 Deerfast Beach (341) (200) 480-9177	50.000	120			OW Charles for more particularly and control of the
20.	200	Concord Communications Inc. 2101 NW 33rd St. (308) 968-5444 Pompano Beach 33089 (306) 968-1956	50,000	2,600	Would not disclose	Earl R. Rothstein 1964	Alistate Insurance, State Farm, Muriel Siebert & Co., Coastal Physician Group
20. (T)	NR 2	Teledata Corcepta (Ac., 1984) 168 407 (AC., 1984) 407 (AC., 1984) 407 (AC., 1987) 1607 (AC., 1987) 1607	50,000	100	de deserved en		
22.		Executech Communications Inc. 4675 A. Ravenswood Road (305) 963-8052 For Lauderdale 33312 (305) 963-9378	46,770	597	Vodavi, Panasonic, Telekol, Ring, Teldone	Ted May 1991	City of Hellandste, Bunk Atlantic, PGA Realty, O&B Tile, Douglas Gardeni, Rectly los
23.	23	Telesound Systems Corp. 8422 NW 5681 C009 682 6292 Mani 33166 C005 582-6766	41,500	4.000	References Science that to kind	Point EUPodos (EUPODO)	
24.		Kertz Telecom 1850 W. Broward Blvd. (305) 462-8011 Fort Lauderdale 33312 (305) 523-2363	40,000	3,800	Toshiba, AT&T, Key Voice	Robert Braueer 198-/	Fusionuckers, Warner Brothers, Transeastern Properties
25.	34	Corporate Talephone Inc., 11900 W. Disse Highway, 11900 W. Disse Highway, 11900 W. 2003 895 7680	37,000	2.5001	Comba Paranti in the	Donald yet det	Car Charles (1997)

TES. Planning based on number of current sustains in South Ferrick, information obtained from a representative of each company. If a business phone system firm has been smilled, phone call More Tennant and Counte B.

Research by More Annual and Counte B.

EXHIBIT C

## Exhibit C - PROJECTED PROFIT AND LOSS

	Dec-96	Jan-97	Feb-97	Mar-97	Apr-97	- May-9
Sales	\$279.946	\$303,777	\$327,608	5351.439	\$375.270	5399,101
Direct Cost of Sales	\$171.874	\$171.874	3171.874	\$171.874	\$171.874	\$171.874
Production payroll	\$0	\$0	50	\$0	\$0	\$0
Other	\$0	so	\$0	50	50	\$0
						30
Total Cost of Sales	\$171,874	\$171,874	\$171,874	5171.874	\$171.874	\$171.874
Gross margin	\$108,072	\$131,903	\$155,734	\$179,565	\$203,396	5227.227
Gross margin percent	38.60%	43.42%	47.54%	51.09%	54.20%	56.93%
Operating expenses:	50.00%	40.42.41	71,0779	31,0376	34.20%	20.837
Sales and marketing expenses						
Sales/Marketing Salaries	\$11,930	\$11,930	\$11,930	\$14,430	\$14.430	\$14,430
Advertising/Promotion	\$10.000	\$10.000	\$10,000		COMMENT OF ALL PRINCIPLES AND ADDRESS OF	- Andrewson Color - Andrewson
Travel	The state of the s	months of the China Statement	Market Street, St. Sept. Commission	\$10,000	510,000	\$10.000
Other	\$1,000	51,000	\$500	\$500	5500	\$500
A)104C1	50	50	\$0	50	\$0	\$0
Other	. 50	50	\$0	50	\$0	\$0
Total Sales and Marketing Expense	\$22,930	\$22,930	\$22,430	\$24,930	\$24.930	524,930
Sales and Marketing Percent	8.19%	7.55%	6.85%	7.09%	5.64%	6.25%
General & Administrative Expenses			S 1000	1.00/1	2.0479	0.237
G&A Salaries	\$19,665	\$19,665	\$22,665	\$22,665	\$22,665	\$22,665
Leased Equipment	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000
Utilities	\$150	\$150	\$150	\$150	\$150	\$150
Insurance	\$2,250	\$2,250	\$2,250	\$2,250	The second	the state of the state of
Rent		the same of the same			\$2,250	\$2,250
Depreciation	\$1,000	51.000	\$1,000	\$1,000	\$1,000	\$1.000
the first control of the same		50	\$0	\$0	50	\$0
Payroll Burden	\$4.291	54,291	\$4,651	54,951	\$4.951	\$5,201
Supplies	\$500	\$600	\$700	\$800	5900	\$1,000
Postage	\$1,600	\$1,600	\$1,800	\$2,000	52.200	\$2,400
Entertainment	\$2,000	\$2.000	\$2,000	\$2,000	\$2.000	\$2,000
Total General and Administrative Expense	533,457	\$33,557	\$37,217	\$37,817	\$38,117	\$38,667
General and Administrative Percent	11.95%	11.05%	11.36%	10.76%	10.16%	9.69%
Other Operating Expenses			001	130.37		
Other Salaries	\$4,166	\$4.166	\$4,166	\$4,166	\$4,166	\$5.249
Contract/Consultants	50	30	50	\$0	50	SO
Other	\$0	50	\$0	\$0	50	50
	1					
Total Other Operating Expenses	\$4,166	\$4,166	\$4,166	\$4,166	\$4,166	\$5,249
Percent of Sales	1,49%	1.37%	1.27%	1,19%	1.11%	1.57%
Total Operating Expenses	\$60,553	\$60,653	567.512	**************************************	557.010	200.040
Profit Before Interest and Taxes	\$47,519	\$71,250	\$63,813	\$66,913	567,213	\$69,846
nterest Expense ST	The second secon			\$112.652	5136,183	\$157,381
nterest Expense LT	S0	\$0	\$0	50	\$0	\$0
axes Incurred		\$4 988	\$0	50	50	50
let Profit	\$3,326	\$4.988	\$6,434	\$7,886	\$126,650	\$11,017
The second section of the second	266.183	\$66,263	\$85,487	\$104,767	3.1 OH 65571	\$146,365

## Exhibit C(CONTINUED)

Jun-97	Jul-97	Aug-97	Sep-97	Oct-97	Nov-97	FY1997	FY1998	FY199
\$422,932	\$446,763	\$470,594	\$494,425	\$518,256	\$542.087	\$4,932,193	55,918,632	\$7,102,358
\$171,874	\$171,874	5171,674	\$171,874	\$171.874	\$171.874	\$2,062.483	52,474,980	\$2.969.976
\$0	50	50	\$0	50		50	50	50
50	\$0	50	\$0	S0	\$0	\$0	50	\$0
\$171,874	\$171,874	\$171,874	\$171.874	\$171,874	\$171,874	\$2,062,483	\$2,474,980	\$2,969,976
\$251,058	\$274,889	\$298,720	\$322,551	\$346,382	\$370.213	\$2.869,710	\$3,443,652	\$4,132,382
59.36%	61.53%	63.48%	65.24%	66.84%	68.29%	58,18%	58,18%	58.189
\$14,430	\$16,930	\$16,930	\$16,930	\$16,930	\$16,930	\$178,160	\$178,160	\$178,160
\$5,000	\$10,000	\$5,000	\$5,000	\$5,000	\$5,000	595,000	\$114,000	\$136,800
\$500	\$500	\$500	\$500	\$500	\$500	\$7,000	\$8,400	\$10.080
so	50	SO I	SO :	50	SO	\$0	50	50
50	50	50	\$0	50	50	50	50	50
\$19,930	\$27,430	\$22,430	522,430	\$22,430	522,430	\$280,160	\$300,560	\$325.040
4.71%	6.14%	4,77%	4.54%	4,33%	4,14%	5.68%	5.08%	4.58%
\$24,332	524,332	\$24.332	\$25,665	\$25,665	\$25,665	\$279.985	\$279,985	\$279.985
\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2.000	\$24,000	\$28,800	\$34,560
\$150	\$150	\$150	\$150	\$150	\$150	\$1,800	\$2,160	\$2,592
\$2.250	\$2,250	\$2,250	\$2,250	\$2,250	\$2,250	\$27,000	\$32,400	538.880
\$1,000	51,000	\$1,000	\$1,000	\$1,000	51,000	\$12,000	\$38,000	536.000
50	50	SO !	50	SO	\$0	50	\$0	50
\$5,401	\$5.701	\$5.701	\$5,861	55.861	\$5,861	\$62,726	\$62,726	\$62,726
\$1,100	\$1,200	\$1,300	\$1,400	\$1,500	\$1,600	\$12.600	\$15.120	\$18.144
\$2,600	\$2,800	\$3.000	\$3,200	\$3,400	\$3.600	\$30.200	\$36,240	543,488
\$2,000	\$2,000	\$2,000	\$2.000	\$2,000	\$2,000	\$24,000	\$28,800	\$34,560
\$40.834	\$41,434	541,734	\$43,527	\$43,827	\$44,127	\$474,311	\$522,231	\$550,935
9.65%	9.27%	8.87%	8.80%	8,46%	8,14%	9.62%	8.82%	7,76%
\$6,249	\$6,249	\$6,249	\$6,249	\$6,249	\$6.249	\$64,573	\$64,573	\$64,573
50	\$0	50	SO	50	50	50	50	50
50	50	50	50	50	\$0	50	\$0	\$0
\$6,249	\$6,249	\$6,249	\$6,249	\$6,249	\$6,249	\$64,573	\$64,573	\$64,573
1.48%	1.40%	1.33%	1.26%	1.21%	1.15%	1.31%	1.09%	0.91%
\$67,013	\$75,113	\$70,413	\$72.206	\$72,506	\$72,806	5819,044	\$887,364	\$940,548
\$184,045	\$199,776	5228,307	\$250,345	\$273,876	\$297,407	\$2,050,666	\$2,556,288	\$3,191,834
50	\$0	50	\$0	\$0	\$0	\$0	\$0	\$0
50	\$0	\$0	SO .	50	50	\$0	\$0	50
\$12,883	\$13,984	\$15,982	\$17.524	\$19,171	\$20.819	\$143,547	\$178,940	\$223,428
5171,162	\$185,792	\$212,326	\$232,821	\$254,705		\$1,907,119	\$2,377,348	The state of the s
40.47%	41.59%	45.12%	47,09%	49.15%	51.02%	38.67%	40,17%	41.79%

EXHIBIT D

COMPILED FINANCIAL STATEMENTS YEAR ENDED SEPTEMBER 30, 1995

> The financial statements are true of correct Dennus a park

# UNIQUE COMMUNICATIONS, INC. YEAR ENDED SEPTEMBER 30, 1995

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Elaine H. Norton, H.A. CERTIFIED PUBLIC ACCOUNTANT

UNIQUE COMMUNICATIONS, INC. Board of Directors Fort Lauderdale, Florida

We have compiled the accompanying balance sheet of Unique Communications, Inc. as of September 30, 1995, and the related statements of operations and retained earnings, and cash flows for the year then ended, in accordance with the Statements for Accounting and Review Services issued by the American Institute of Certified Public Accountants.

A compilation is limited to presenting in the form of financial statements, information that is the representation of management. We have not audited or reviewed the accompanying financial statements and accordingly, do not express an opinion or any other form of assurance on them.

Elainelhortan, P.A.

ELAINE M. NORTON, P.A. Certified Public Accountant

December 22, 1995

## BALANCE SHEET

## SEPTEMBER 30, 1995

## ASSETS

CURRENT ASSETS: Cash Accounts receivable (Note A) Inventory (Notes A & B)	\$ 59,360 79,896 201,824	
TOTAL CURRENT ASSETS		\$ 341,080
PROPERTY AND EQUIPMENT, at cost net of accumulated depreciation of \$75,155 (Notes A & C)		127,819
OTHER ASSETS		7,052
		\$ 475,951
LIABILITIES AND STOCKHOLDERS' EQUI	TY	
CURRENT LIABILITIES: Accounts payable and accrued expenses Current portion of notes payable (Note D)	\$ 61,594 20,576	
TOTAL CURRENT LIABILITIES		\$ 82,170
NOTES PAYABLE (Note D)		73,529
CREDIT LINE PAYABLE (Note E)		80,000
DEFERRED REVENUE (Note A)		2,736
LOAN FROM STOCKHOLDERS		110,553
STOCKHOLDERS' EQUITY: Contributed capital 5,000 shares authorized, 205 shares	\$ 23,000	
issued and outstanding Retained earnings	103,963	126,963
		\$ 475,951

## STATEMENT OF OPERATIONS AND RETAINED EARNINGS

## YEAR ENDED SEPTEMBER 30, 1995

SALES	\$ 1	,351,656	
COST OF SALES		662,029	
GROSS PROFIT			\$ 689,627
OPERATING EXPENSES:		10/ 01/	
Salaries & wages	\$	134,814	
Insurance		59,959	
Taxes & licenses		58,178	
Communications		48,008	
Rents		46,686	
Advertising		31,010	
Depreciation		25,943	
Office expense		17,979	
Commissions		12,535	
Bad debt expense		11,035	
Business development		10,605	
Repairs & maintenance		5,690	
Professional fees		5,557	
Utilities & refuse		5,403	
Uniforms		3,825	
Personnel expense		3,718	
Meetings & conventions		2,318	486,353
Other operating		3,090	. 400,333
OTHER:	\$	25,827	
Interest expense, net Incurred for theft recovery & move		15,372	41,199
INCOME FROM OPERATIONS BEFORE OFFICERS' SALARIES			
AND INCOME TAX PROVISION			162,075
OFFICERS' SALARIES			156,769
NET INCOME BEFORE INCOME TAX PROVISION			5,306
PROVISION FOR INCOME TAXES (Notes A & F)			5,165
NET INCOME			141
RETAINED EARNINGS, beginning of year			103,822
RETAINED EARNINGS, end of year			\$ 103,963
			MINE TO SERVICE STATES

See accountants' compilation report & notes to financia! statements.

## STATEMENT OF CASH FLOWS

## YEAR ENDED SEPTEMBER 30, 1995

## Increase (Decrease) in Cash

CASH FLOWS FROM OPERATING ACTIVITIES: Net income Adjustments to reconcile net income to net	\$ 141	
cash provided by operating activities: Depreciation Change in assets & liabilities:	25,943	
Decrease in accounts receivable Increase in inventories Increase in accounts payable &	117,575 ( 94,348)	
accrued expenses Decrease in deferred revenue	37,124 ( 1,301)	
Net cash provided by operating activities		\$ 85,134
CASH FLOWS FROM INVESTING ACTIVITIES: Payments for machinery & equipment Advances to employees, net	\$( 81,686) ( 3,081)	
Net cash used by investing activities		(84,767)
CASH FLOWS FROM FINANCING ACTIVITIES: Advances from installment notes Advances from credit lines Principal payments on notes Payments on stockholder loans	\$ 57,024 22,000 ( 24,817) ( 6,546)	
Net cash provided by financing activities		47,661
NET INCREASE IN CASH		48,028
CASH, beginning of year		11,332
CASH, end of year		\$ 59,360
Supplemental cash flow information:		
Interest paid on notes	\$ 26,127	
Income taxes paid	\$ 5,165	

#### NOTES TO FINANCIAL STATEMENTS

#### YEAR ENDED SEPTEMBER 30, 1995

#### A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

- (1) Organization -- Unique Communications, Inc. was formed in Florida on March 11, 1982, for the purpose of providing total telecommunications service, including sales, installations and maintenance of systems.
- (2) Accounts receivable -- The Company used the direct writeoff method of accounting for bad debts.
- (3) Inventory -- Inventory is stated at the lower of cost (principally first-in, first-out or market.
- (4) Depreciation -- Property and equipment is stated at cost. The Company provides for depreciation on the straight-line method. Estimated useful lives of the various classes of property and equipment range from five to seven years.
- (5) Income Taxes -- The Company provides for taxes for reporting purposes, on the basis of items included in the determination of income reported for tax purposes. (See Note F)
- (6) Revenue Recognition -- The Company records sales on the completed contract method. Accordingly, revenues received in advance and costs of contracts in progress are deferred until contracts are completed.

#### B. INVENTORY:

Inventory consists of the following at September 30, 1995:

Materials Work in progress \$ 98,895

\$ 201,824

## C. PROPERTY AND EQUIPMENT:

Property and equipment are summarized as follows at September 30, 1995:

Furnit	oortation cure, fixtures & equipment cold improvements	\$ 119,779 79,067 4,128
Less:	accumulated depreciation	202,974 75,155
		\$ 127.819

\$ 73,529

#### UNIQUE COMMUNICATIONS, INC.

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

## YEAR ENDED SEPTEMBER 30, 1995

#### D. NOTES PAYABLE:

Notes payable consist of the following at September 30, 1995:

payable compare of the realthing he depended to,	1775.
9.75% note due March 2000, payable in monthly installments of \$686, including interest. Collateralized by a vehicle having a net book value of \$32,985.	\$ 30,775
16.07% note due March 2000, payable in monthly installments of \$350, including interest. Collateralized by a vehicle having a net book value of \$12,947.	13,237
16.29% note due October 1999, payable in monthly installments of \$329, including interest. Collateralized by a vehicle having a net book value of \$9,757.	11,544
16.29% note due October 1999, payable in monthly installments of \$329, including interest. Collateralized by a vehicle having a net book value of \$9,757.	11,544
18.01% note due April 2000, payable in monthly installments of \$258, including interest. Collateralized by equipment having a net book value of \$9,138.	9,496
16.99% note due October 1997, payable in monthly installments of \$290, including interest. Collateralized by a vehicle having a net book value of \$5,830.	6,064
16.99% note due October 1997, payable in monthly installments of \$282, including interest. Collateralized by a vehicle having a net book value of \$5,671.	5,899
16.99% note due October 1997, payable in monthly installments of \$265, including interest. Collateralized by a vehicle having a net book value of \$5,332.	5,546
	94,105
Less current por	20,576

(continued)

#### NOTES TO FINANCIAL STATEMENTS (CONTINUED)

#### YEAR ENDED SEPTEMBER 30, 1995

#### D. NOTES PAYABLE (continued):

Aggregate maturities of notes payable at September 30, 1995:

1996	\$ 20,576
1997	24,607
1998	18,705
1999	20,566
2000	9,651
	\$ 94,105

#### E. CREDIT LINE PAYABLE:

Secured \$80,000 revolving credit line payable to Citibank, F.S.B., with interest payable monthly at Wall Street Prime plus 2%, under an agreement dated May 6, 1994, renewable annually. Collateralized by certain company assets having a net book value of approximately \$215,200, and personally guaranteed by the corporate officers.

#### F. PROVISION FOR INCOME TAXES:

The provision for income taxes is composed of the following:

Federal provision of statutory rates	\$ 3,931
State provision of statutory rates	1,234
	\$ 5,165

### G. COMMITMENTS:

The Company moved its office facility to an new location in March 1995, under a five-year operating lease. Related annual rest expense approximates \$58,900 in the first lease year, with a three percent annual cost of living index adjustment for the remaining four years.

COMPILED FINANCIAL STATEMENTS
YEAR ENDED SEPTEMBER 30, 1994

The financial statements are true & correct Denne a Park

# UNIQUE COMMUNICATIONS, INC. YEAR ENDED SEPTEMBER 30, 1994

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Elaine M. Norton, H.A. CERTIFIED PUBLIC ACCOUNTANT

UNIQUE COMMUNICATIONS, INC. Board of Directors Fort Lauderdale, Florida

We have compiled the accompanying balance sheet of Unique Communications, Inc. as of September 30, 1994, and the related statements of operations and retained earnings, and cash flows for the year then ended, in accordance with the Statements for Accounting and Review Services issued by the American Institute of Certified Public Accountants.

A compilation is limited to presenting in the form of financial statements, information that is the representation of management. We have not audited or reviewed the accompanying financial statements and accordingly, do not express an opinion or any other form of assurance on them.

ELAINE M NOPTON PA.

ELAINE M. NORTON, P.A. Certified Public Accountant

January 25, 1995

## BALANCE SHEET

## SEPTEMBER 30, 1994

## ASSETS

CURRENT ASSETS: Cash Accounts receivable (Note A) Inventory (Notes A & B)	11,332 197,471 107,476	
TOTAL CURRENT ASSETS		\$ 316,279
PROPERTY AND EQUIPMENT, at cost net of accumulated depreciation of \$90,588 (Notes A & C)		72,076
OTHER ASSETS		3,971 \$ 392,326
LIABILITIES AND STOCKHOLDERS' EQUITY		
CURRENT LIABILITIES: Accounts payable and accrued expenses Current portion of notes payable (Note D)	24,470 15,414	
TOTAL CURRENT LIABILITIES		\$ 39,884
NOTES PAYABLE (Note D)		46,484
CREDIT LINE PAYABLE (Note E)		58,000
DEFERRED REVENUE (Note A)		4,037
LOAN FROM STOCKHOLDERS		117,099
STOCKHOLDERS' EQUITY: Contributed capital 5,000 shares authorized,	23,000	
205 shares issued and outstanding Retained earnings	103,822	126,822
		\$ 392,326

## STATEMENT OF OPERATIONS AND RETAINED EARNINGS

## YEAR ENDED SEPTEMBER 30, 1994

SALES	\$	1,328,396	
COST OF SALES	_	642,270	
GROSS PROFIT			\$ 686,126
OPERATING EXPENSES:     Salaries & wages     Commissions     Taxes & licenses     Insurance     Communications     Rents     Depreciation     Office expense     Personnel expense     Professional fees     Advertising     Utilities & refuse     Meetings & conventions     Business development     Uniforms     Dues & memberships	\$	128,911 71,958 47,143 44,490 41,651 41,386 17,892 12,981 9,587 7,850 7,114 5,496 5,141 5,021 2,993 2,068	
Security Other operating	_	2,035 1,246	454,963
OTHER: Interest expense, net			16,987
INCOME FROM OPERATIONS BEFORE OFFICERS' SALARIES AND INCOME TAX PROVISION	S		214,176
OFFICERS' SALARIES			178,606
NET INCOME BEFORE INCOME TAX PROVISION			35,570
PROVISION FOR INCOME TAXES (Notes A & F)			8,489
NET INCOME			27,081
RETAINED EARNINGS, beginning of year			76,741
RETAINED EARNINGS, end of year			\$ 103,822

## STATEMENT OF CASH FLOWS

## YEAR ENDED SEPTEMBER 30, 1994

## Increase (Decrease) in Cash

CASH FLOWS FROM OPERATING ACTIVITIES: Net income	\$ 27,081	
Adjustments to reconcile net income to net cash used by operating activities:  Depreciation	17,892	
Change in assets & liabilities: Increase in inventories Increase in accounts receivable	(84,846) (32,141)	
Increase in accounts payable & accrued expenses Increase in deferred revenue	6,556 2,801	
Net cash used by operating activities		\$(62,657)
CASH FLOWS FROM INVESTING ACTIVITIES: Payments for machinery & equipment, net trades	\$(42,192)	
Net cash used by investing activities		(42,192)
CASH FLOWS FROM FINANCING ACTIVITIES: Advances from credit lines Advances from installment notes Principal payments on notes Payments on stockholder loans	\$ 58,000 26,878 (13,416) (12,081)	÷
Net cash provided by financing activities		59,381
NET DECREASE IN CASH		(45,468)
CASH, beginning of year		56,800
CASH, end of year		\$ 11,332
Supplemental cash flow information:		
Interest paid on notes	\$ 17,287	
Income taxes paid	\$ 8,489	

#### NOTES TO FINANCIAL STATEMENTS

#### YEAR ENDED SEPTEMBER 30, 1994

#### A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

- (1) Organization -- Unique Communications, Inc. was formed in Florida on March 11, 1982, for the purpose of providing total telecommunications service, including sales, installation and maintenance of systems.
- (2) Accounts receivable -- The Company uses the direct writeoff method of accounting for bad debts.
- (3) Inventory -- Inventory is stated at the lower of cost (principally first-in, first-out) or market.
- (4) Depreciation -- Property and equipment is stated at cost. The Company provides for depreciation on the straight-line method. Estimated useful lives of the various classes of property and equipment range from five to seven years.
- (5) Income Taxes -- The Company provides for taxes for reporting purposes, on the basis of items included in the determination of income reported for tax purposes. (See Note F)
- (6) Revenue Recognition -- The Company records sales on the completed contract method. Accordingly, revenues received in advance and costs of contracts in progress are deferred until contracts are completed.

## B. <u>INVENTORY</u>:

Inventory consists of the following at September 30, 1994:

Materials Work in Progress \$ 56,850 50,626

\$ 107,476

## C. PROPERTY AND EQUIPMENT:

Property and equipment are summarized as follows at September 30, 1994:

Furni	ortation ure, fixtures & equipment old improvements	\$ 112,979 47,080 2,605
Less:	accumulated depreciation	162,664 90,588
		\$ 72,076

See accountants' compilation report.

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

## YEAR ENDED SEPTEMBER 30, 1994

## D. NOTES PAYABLE:

Notes payable consist of the following at September 30, 1994:

16.29% note due October 1999, payable in monthly installments of \$329, including interest. Collateralized by a vehicle having a net book value of \$12,545.	\$ 13,439
16.29% note due October 1999, payable in monthly installments of \$329, including interest. Collateralized by a vehicle having a net book value of \$12,545.	13,439
16.99% note due October 1997, payable in monthly installments of \$290, including interest. Collateralized by a vehicle having a net book value of \$8,162.	8,299
16.99% note due October 1997, payable in monthly installments of \$282, including interest. Collatertalized by a vehicle having a net book value of \$7,940.	8,073
14.24% note due March 1995, payable in monthly installments of \$602, including interest. Collateralized by a vehicle having a net book value of \$-0	3,466
16.99% note due October 1997, payable in monthly installments of \$265, including interest. Collateralized by a vehicle having a net book value of \$7,465.	7,591
16.99% note due October 1997, payable in monthly installments of \$265, including interest. Collateralized by a vehicle having a net book value of \$7,465.	7,591
	61,898
Less current portion	15,414
	\$ 46,484

(continued)

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

#### YEAR ENDED SEPTEMBER 30, 1994

#### D. NOTES PAYABLE (continued):

Aggregate maturities of notes payable at September 30, 1994:

1995			\$	15,414
1996			160	14,396
1997				17,136
1998				7,161
1999	&	thereafter	_	7,791
			0.00	

\$ 61,898

#### E. CREDIT LINE PAYABLE:

Secured \$80,000 revolving credit line payable to Citibank, F.S.B., with interest payable monthly at Wall Street Prime plus 27, due on June 6, 1995. Collateralized by certain company assets and personally guaranteed by the corporate officers. Balance used on line outstanding at September 30, 1994 was \$58,000.

#### F. PROVISION FOR INCOME TAXES:

The provision for income taxes is composed of the following:

Federal provision of statutory rates \$ 6,326

State provision of statutory rates 2,163
\$ 8,489

## G. COMMITMENTS:

The Company leases an office facility under an operating lease. Related annual rent expense approximates \$41,300 with annual cost of living index adjustments.

COMPILED FINANCIAL STATEMENTS
YEAR ENDED SEPTEMBER 30, 1993

The ferancial statements are true of correct Denns a Park

# UNIQUE COMMUNICATIONS, INC. YEAR ENDED SEPTEMBER 30, 1993

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Elaine M. Norton, H.A. CERTIFIED PUBLIC ACCOUNTANT

UNIQUE COMMUNICATIONS, INC. Board of Directors Fort Luaderdale, Florida

We have compiled the accompanying balance sheet of Unique Communications, Inc. as of September 30, 1993, and the related statements of operations and retained earnings, and cash flows for the year then ended, in accordance with the standards established by the American Institute of Certified Public Accountants.

A compilation is limited to presenting in the form of financial statements, information that is the representation of management. We have not audited or reviewed the accompanying financial statements and accordingly, do not express an opinion or any other form of assurance on them.

ELAINE M. NORTON, P.A. Certified Public Accountant

December 6, 1993

# BALANCE SHEET

# SEPTEMBER 30, 1993

## ASSETS

CURRENT ASSETS: Cash Accounts receivable (Note A) Inventory (Notes A & B)	\$	56,800 165,330 22,630		
TOTAL CURRENT ASSETS			\$	244,760
PROPERTY AND EQUIPMENT, at cost net of accumulated depreciation of \$72,696 (Notes A & C)				49,795
OTHER ASSETS			-	1,952
			\$	296,507
LIABILITIES AND STOCKHOLDERS' EQUIT	Y			
CURRENT LIABILITIES: Accounts payable and accrued expenses Current portion of notes payable (Note D)	\$	17,914 13,416		
TOTAL CURRENT LIABILITIES			\$	31,330
NOTES PAYABLE (Note D)				35,020
DEFERRED REVENUE (Note A)				1,236
LOAN FROM STOCKHOLDERS				129,180
STOCKHOLDERS' EQUITY: Contributed capital 5,000 shares authorized, 205 shares issued and outstanding	\$	23,000		
Retained earnings	_	76,741	_	99,741
			\$	296,507

## STATEMENT OF OPERATIONS AND RETAINED EARNINGS

## YEAR ENDED SEPTEMBER 30, 1993

SALES'	\$	1,111,107	
COST OF SALES		561,281	
GROSS PROFIT			\$ 549,826
OPERATING EXPENSES:     Salaries & wages     Commissions & bonuses     Taxes & licenses     Rents     Insurance     Communications     Depreciation     Office expense     Business development     Professional fees     Utilities & refuse     Meetings & conventions     Advertising     Repairs & maintenance     Bad debt expense     Uniforms     Other operating	\$	91,971 90,589 49,635 44,387 37,684 30,702 15,311 13,923 7,289 4,900 4,026 3,734 3,040 2,839 2,478 2,313 1,297	406,118
OTHER: Interest expense, net			20,731
INCOME FROM OPERATIONS BEFORE OFFICERS' SALARIES AND INCOME TAX PROVISION	3		122,977
OFFICERS' SALARIES			93,140
NET INCOME BEFORE INCOME TAX PROVISION			29,837
PROVISION FOR INCOME TAXES (Notes A & E)			9,676
NET INCOME			20,161
RETAINED EARNINGS, beginning of year			56,580
RETAINED EARNINGS, end of year			\$ 76,741

See accountants' compilation report & notes to financial statements.

## STATEMENT OF CASH FLOWS

# YEAR ENDED SEPTEMBER 30, 1993

# Increase (Decrease) in Cash

CASH FLOWS FROM OPERATING ACTIVITIES:		
Net income	\$ 20,161	
Adjustments to reconcile net income to net		
cash provided by operating activities:		
Depreciation	15,311	
Change in assets & liabilities:		
Decrease in accounts receivable	93,240	
Decrease in accounts payable &		
accrued expenses	(45,097)	
Decrease in inventories	10,970	
Decrease in deferred revenue	(4,109)	
Other, net	650	
W		0 01 106
Net cash provided by operating activities		\$ 91,126
CASH FLOWS FROM INVESTING ACTIVITES:		
Payments for machinery & equipment, net trades	\$(49,756)	
rayments for amenance) a equapment, new waster	411777507	
Net cash used by investing activities		(49,756)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Advances from installment notes	\$ 44,331	
Principal payments on notes	(13,134)	
Payments on stockholder loans	(35,039)	
rayments on stockholder loans	(33,033)	
Net cash used by financing activities		(3,842)
NAME AND ADDRESS OF THE GARAGE		27 520
NET INCREASE IN CASH		37,528
CASH, beginning of year		19,272
		A 57 000
CASH, end of year		\$ 56,800
Supplemental cash flow information:		
Interest paid on notes	\$ 20,971	
176		
Income taxes paid	\$ 9,676	

#### NOTES TO FINANCIAL STATEMENTS

#### YEAR ENDED SEPTEMBER 30, 1993

#### A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

- (1) Organization -- Unique Communications, Inc. was formed in Florida on March 11, 1982, for the purpose of providing total telecommunications service, including sales, installation and maintenance of systems.
- (2) Accounts receivable -- The Company uses the direct writeoff method of accounting for bad debts.
- (3) Inventory -- Inventory is stated at the lower of cost (principally first-in, first-out) or market.
- (4) Depreciation -- Property and equipment is stated at cost. The Company provides for depreciation on the straight-line method. Estimated useful lives of the various classes of property and equipment range from five to seven years.
- (5) Income Taxes -- The Company provides for taxes for reporting purposes, on the basis of items included in the determination of income reported for tax purposes. (See Note E)
- (6) Revenue Recognition -- The Company records sales on the completed contract method. Accordingly, revenues received in advance and costs of contracts in progress are deferred until contracts are completed.
- (7) Change in Fiscal Year -- Effective February 01, 1988, the Company changed its fiscal year end from January 31 to September 30.

## B. INVENTORY:

Inventory consists of the following at September 30, 1993:

Materials Work in Progress \$ 22,630

\$ 22,630

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

## YEAR ENDED SEPTEMBER 30, 1993

## C. PROPERTY AND EQUIPMENT:

Property and equipment are summarized as follows at September 30, 1993:

Transp Furnit Leaseh	\$ 85,101 34,785 2,605	
Less:	accumulated depreciation	122,491 72,696
		\$ 49,795

#### D. NOTES PAYABLE:

Notes payable consist of the following at September 30, 1993:

16.99% note due October 1997, payable in monthly installments of \$290, including interest. Collateralized by a vehicle having a net book value of \$10,494.	\$ 10,188
16.99% note due October 1997, payable in monthly installments of \$282 including interest. Collateralized by a vehicle having a net book value of \$10,209.	9,911
14.24% note due March 1995, payable in monthly installments of \$602, including interest. Collateralized by a vehicle having a net book value of \$3,244	9,703
16.99% note due October 1997, payable in monthly installments of \$265, including interest. Collateralized by a vehicle having a net book value of \$9,598.	9,317
16.99% note due October 1997, payable in monthly installments of \$265, including interest. Collateralized by a vehicle having a net book value of \$9,598.	9,317
	48,436
Less current portion	13,416
	\$ 35,020

(continued)

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

#### YEAR ENDED SEPTEMBER 30, 1993

### D. NOTES PAYABLE (continued):

Aggregate maturities of notes payable at September 30, 1993:

1994	\$ 13,416
1995	11,964
1996	10,060
1997 1998	11,909
	\$ 48,436

#### E. PROVISION FOR INCOME TAXES:

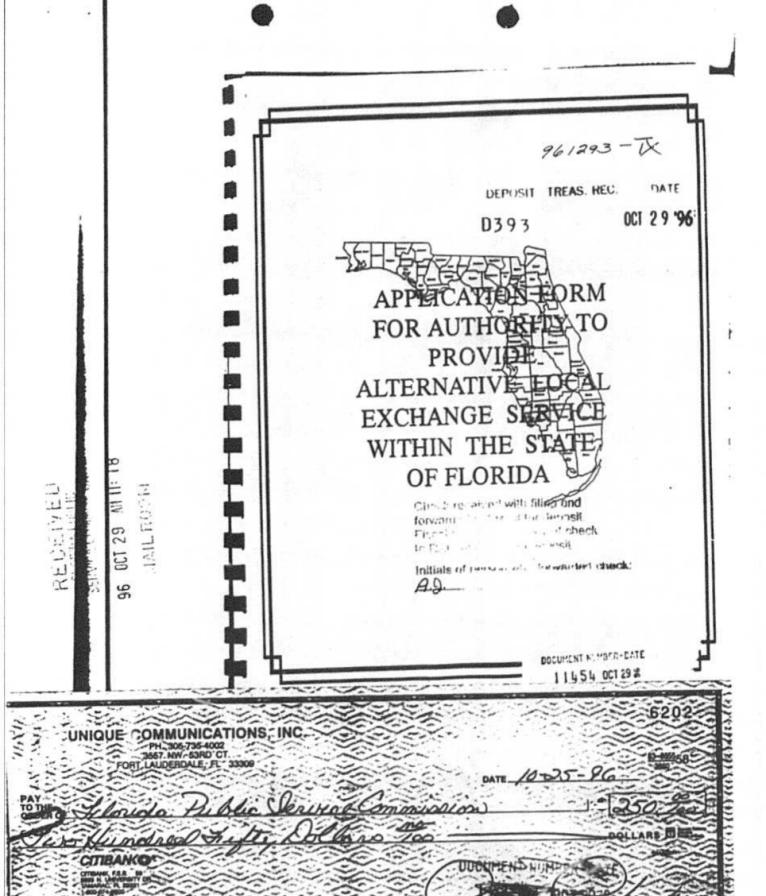
The provision for income taxes is composed of the following:

Federal provision of statutory rates \$ 7,181

State provision of statutory rates 2,495
\$ 9,676

## F. COMMITMENTS:

The Company leases an office facility under an operating lease. Related annual rent expense approximates \$41,000, with annual cost of living index adjustments.



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DEPOSIT TREAS. REC.

DATE

D393

OCT 29 '96

FOR AUTHORFUL TO PROVIDE ALTERNATIVE EXCHANGE SERVI WITHIN THE STATE OF FLORIDA

Check received with filling and forwarded to Fiscal for deposit. Fiscal to forward a copy of check to RAR with a poll of deposit.

Initials of person who forwarded check: A.Q.

> DOCUMENT NUMBER-DATE 11454 00129 #

6202

UNIQUE COMMUNICATIONS, INC.
Pht 205-795-600;
SOUTH MAJORICAL FL 20009

DATE 10-25-96

The of Alorida Public Service Commission Two stundred Hifty Dollars Too

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